



2009 Annual Report

FISCAL YEAR ENDING SEPTEMBER 30, 2009



A MESSAGE FROM BOARD CHAIR ED BAHOURA

As the new board chair, it is my honor to thank you for your generous support of Gleaners. I look forward to working with you, the entire board and staff, and all our volunteers and donors to advance our vital mission to nourish communities by feeding hungry people.

Last November, you received a special report from DeWayne Wells, president of Gleaners, describing the breadth of the current hunger crisis in southeast Michigan. This “Report on Hunger” explained how rising unemployment, wage reductions and other financial difficulties are driving more and more working families, children and seniors to rely on emergency food.

The report also outlined both short- and long-term actions Gleaners is taking to ease the hunger crisis. From deploying mobile food pantries in areas of increasing need, to enrolling more children in programs that provide access to nutritious food, to providing education and training for low-income families to do more with less, Gleaners is striving to keep families fed and nourished during difficult times.

We’ve already made progress. We distributed 6,756,037 pounds of food in October and November 2009, a 23.3 percent



increase over 2008. At this pace, we will meet or exceed our goal to provide an additional 5.1 million pounds of food in the current year – a 16.6 percent increase over last year. We also continue to expand programs that teach low-income families essential skills for preparing nutritious meals on a limited budget.

However, even after the immediate crisis subsides, we will likely face a long climb back to prosperity. For at least the near future, our region is settling into a new economic reality that involves fewer jobs, lower wages, less job security and more instability. Therefore,

Gleaners will continue to look for innovative ways to meet the emergency food needs of our hungry neighbors. With your continued involvement, I am confident we can succeed.

Ed Bahoura
Board Chair

THANK YOU

Without your help, Gleaners would not have been able to feed more than **356,769 people** with nearly **24,294,464 meals** last year.

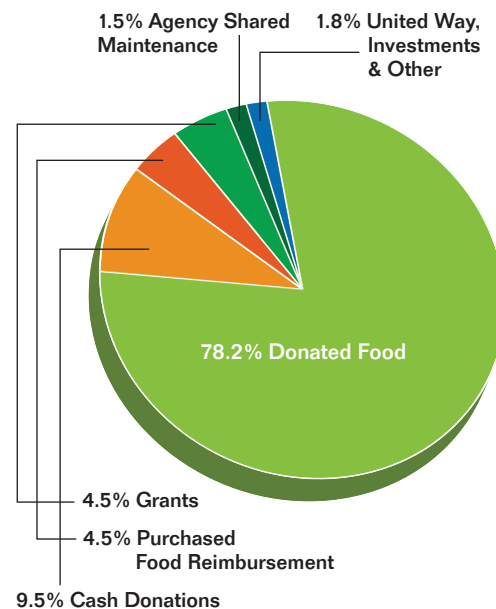
Gleaners appreciates each and every contributor who donated between October 1, 2008, and September 30, 2009.

More than **800** donors of **\$1,000** or more during the last complete fiscal year have received special recognition on our Web site at www.gcfb.org.

We also thank our **467** partner agencies in five southeast Michigan counties. These food pantries, soup kitchens, shelters and community centers are invaluable in our mission to nourish communities by feeding hungry people. Find a full list of our partner agencies at www.gcfb.org.

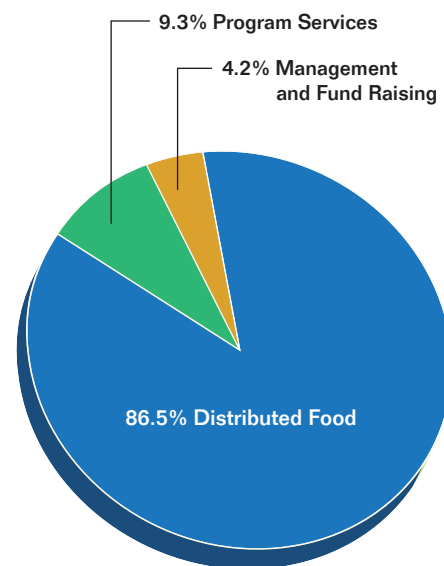
FINANCIAL SUMMARY

REVENUE	2008-09	2007-08
Donated Food	\$55,637,205	\$32,542,497
Cash Donations	\$6,776,947	\$5,190,846
Grants	\$3,219,559	\$1,912,694
Purchased Food Reimbursement	\$3,213,817	\$2,982,506
Agency Shared Maintenance	\$1,076,057	\$667,006
Other	\$821,105	\$872,167
United Way	\$375,715	\$395,510
Investment Income	\$2,116	\$79,210
TOTAL REVENUE	\$71,122,521	\$44,587,089



EXPENSES

Distributed Food	\$57,470,244	\$35,985,479
Program Services	\$6,175,266	\$5,976,566
Fund Raising	\$2,087,725	\$1,732,720
Management	\$689,513	\$410,941
TOTAL EXPENSES	\$66,422,748	\$44,105,706
PENSION-RELATED CHANGES EXPENSE	\$109,824	
EXCESS REVENUE OVER EXPENSES	\$4,589,949	\$481,383



	2008-09	2007-08
Meals Distributed	24,294,464	20,128,420
Meals per day	66,560	55,146
Meals per week	467,201	387,085
Meals per month	2,024,538	1,677,368

Efficiency 95.8% for Feeding Hungry Neighbors

PRESIDENT'S TABLE

Community members who go “above and beyond” in their commitment to Gleaners Community Food Bank to feed our hungry neighbors are reserved a distinguished seat at the **President’s Table**.

Individuals, corporations, and foundations that are part of the President’s Table support our work through their major contributions. Some give significantly of their time and expertise. Others, of their dollars. Still others, of their inventory. No matter how they give, President’s Table donors have an earnest belief in Gleaners’ mission – and back their belief with tangible actions, such as donating large amounts of product, making major monetary gifts or bequests, or volunteering hundreds of hours

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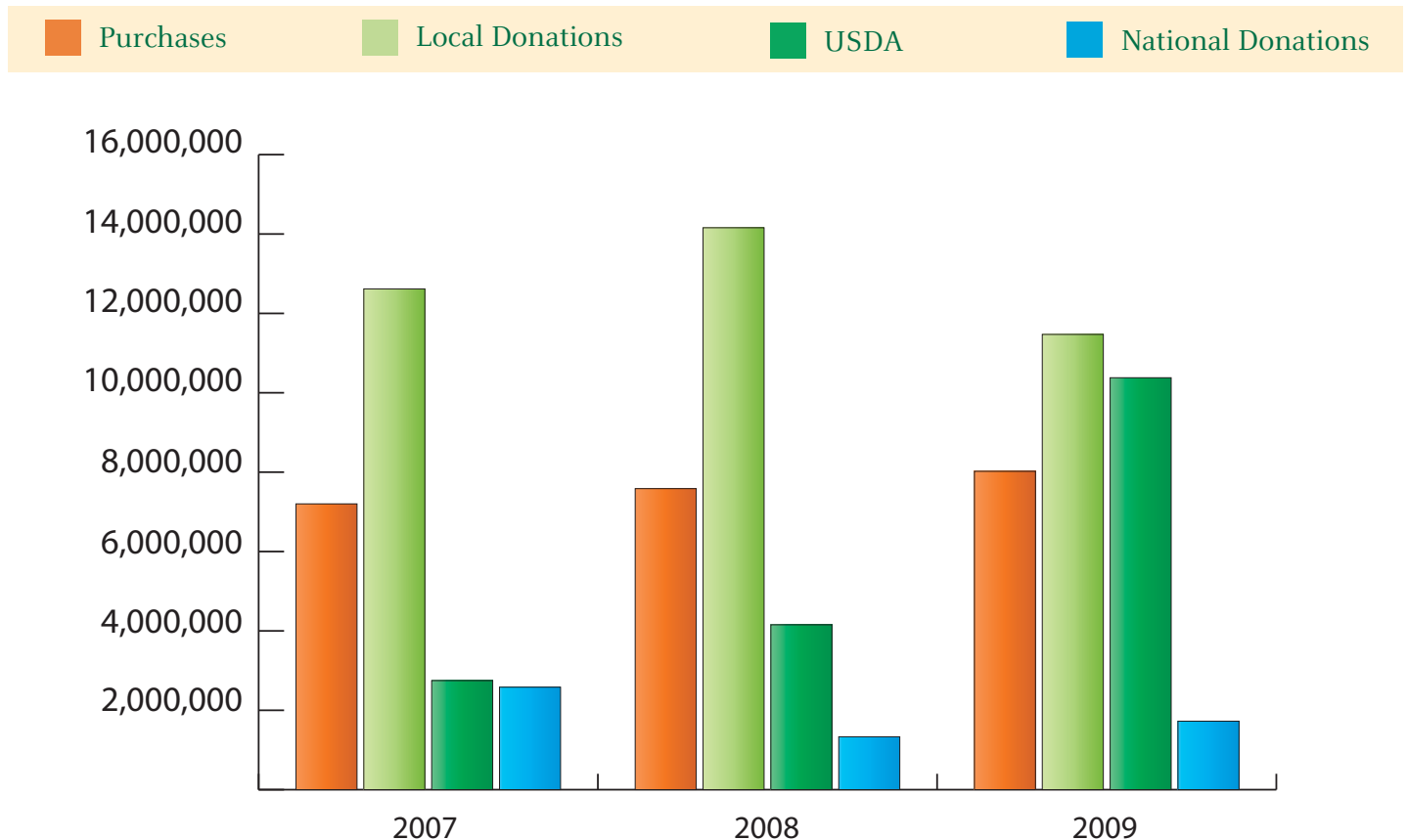
of time. This year’s President’s Table Dinner was held on November 5, 2009, at Gleaners Detroit Headquarters & Distribution Center. Dinner was catered by Capuchin Soup Kitchen, using food similar to what we distribute to our partner agencies. The evening included special recognition of our 40 food

donors that have given 100,000 pounds or more since 2005. Gene Gonya, Gleaners’ founder and past president (1977-1998), was in attendance.

For information on how to take a seat at the President’s Table, please contact Gerry Brisson, 1-866-GLEANER, ext. 246, or gbrisson@gcfb.org.

FOOD RECEIVED BY CATEGORY: THREE-YEAR COMPARISON

Gleaners adapts its food acquisition strategies in response to market forces, local and national economies, and changes to federal food programs. Here’s a look at how our food sources have shifted over the past three years.



2009 PRESIDENT'S TABLE DONORS

PRESIDENTS OF GLEANERS

Mr. W. DeWayne Wells
Current
Mr. Agostinho A. Fernandes, Jr.
2002-2008
Mr. Richard A. Loewenstein
1998-2002
Mr. Gene Gonya
1977-1998

INDIVIDUALS

Mr. and Mrs. Michael
Acheson
Mr. and Mrs. Frank Angileri
Mr. Ed Bahoura
Mr. and Mrs. Andrew Beam
Mr. and Mrs. Jack L. Berry
Mr. and Mrs. Joe Berwanger
Dr. Fredric Bonine
Mr. and Mrs. Gerald F. Brisson
Mr. and Mrs. Jack R. Clausnitzer
Mr. and Mrs. Frank Genovese
Mr. and Mrs. Ned W. Greenberg
Mrs. Lauraine A. Hoensheid
Mr. and Mrs. Joel E. Jacob
Mr. and Mrs. Keith B. Mayer
Mr. Bob McGowan
Ms. Vivian Pickard
Mr. Neil Rubin and Ms. Marcy Hayes
Dulcie and Norman Rosenfeld
Mr. and Mrs. Iain M. Scott
Mr. Bernie Smilovitz
Mr. and Mrs. Wayne Webber
Mr. W. DeWayne Wells

CORPORATIONS AND FOUNDATIONS

Altria
Mandell L. and Madeleine
H. Berman Foundation
Birmingham Bloomfield Chamber
of Commerce
Bordine Nursery
The Bottle Crew
Brighton NC Machine Corp.
Charter One Foundation
The Chrysler Foundation
Comcast

Community Foundation for
Southeast Michigan
Deloitte
DTE Energy
Epoch Restaurant Group
Federal Emergency Management Agency
Feeding America
First Presbyterian Church of Brighton
Food Bank Council of Michigan
Ford Motor Company Fund
Ford Purchasing Group
General Motors Foundation
The Holley Foundation
The Huntington National Bank
The Kresge Foundation
The Kroger Co.
Livingston County Association
of Realtors
Livingston Sunrise Rotary
MASCO Corporation Foundation
Matilda R. Wilson Fund
MAZON
The Ruby McCoy Foundation
Medical Alternatives Press Inc.
Michigan Department of Education
Michigan State University Extension
National City Bank
Omron Automotive Electronics Inc.
Omron Foundation Inc.
Pet Supplies Plus, Brighton and Howell
Pinckney Auto Wash
Pinckney Community Schools
The Elizabeth, Allan and
Warren Shelden Fund
The Skillman Foundation
Sodexo Foundation Inc.
WJBK Fox 2
The Young Foundation
United Way for Southeastern Michigan
WDIV/TV 4
Walmart Stores Inc.

LEGACY DONORS*

Mr. and Mrs. Michael Acheson
Community Foundation for
Southeast Michigan
Mr. Gene Gonya
Mr. Jack Krasula

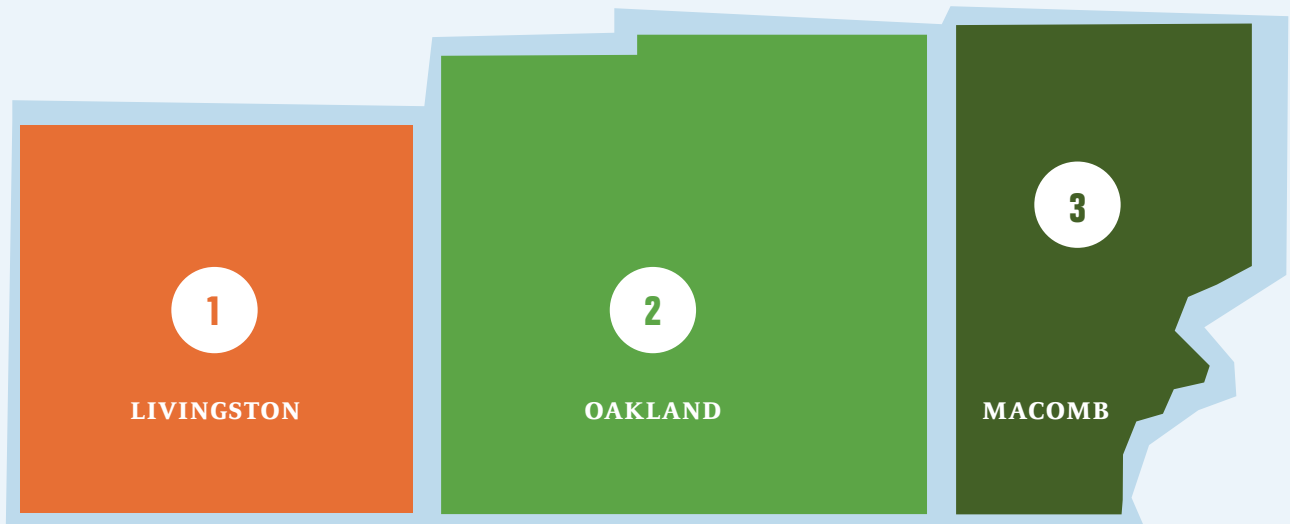
Mr. Dana Locniskar and
Ms. Christine Beck
Mr. and Mrs. Eugene A. Miller
Dulcie and Norman Rosenfeld
Mr. and Mrs. Donald Slotkin
Mr. and Mrs. Wayne Webber
Donna and Walt Young

FOOD DONORS

Aldi Foods
Andrew Brothers
Archway Marketing Services
Artic Cold Storage
Aunt Mid Produce
Big Boy Restaurants
Big Lots
Capital Sales
Carolina Logistics Services
Costco
Country Fresh
Food Bank Council of Michigan
The Kroger Company
Lipari Foods
Mastronardi Produce
Meijer
Michigan Dairy
Michigan Department of
Human Services
National Association of Letter Carriers
Pepsi Bottling Group
Pepsi Cola
Post Foods
Ram Produce
Rocky Produce
Sam's Club
Save-A-Lot Food Store
Serra Brothers
Spartan Stores Inc.
Tyson Foods Inc.
United States Department of Agriculture
Walmart Stores Inc.
Whole Foods Market

**Endowment donors or those who included
Gleaners in their estates, trusts or wills*

Hungry people in every county in southeast Michigan need your help.



As economic conditions shifted from bad to worse last year, here's a look at how Gleaners provided food to those in need in all five counties.

1 LIVINGSTON

- 13,875 people living below poverty
- 1.9 million pounds of food distributed
- 20 partner agencies
- 29% more meals provided than last year

2 OAKLAND

- 102,185 people living below poverty
- 5.5 million pounds of food distributed
- 110 partner agencies
- 6% more meals provided than last year

3 MACOMB

- 77,251 people living below poverty
- 2.3 million pounds of food distributed
- 33 partner agencies
- 53% more meals provided than last year

4

WAYNE

4 WAYNE

- 391,935 people living below poverty
- 19.1 million pounds of food distributed
- 295 partner agencies
- 9% more meals provided than last year

5

MONROE

5 MONROE

- 16,213 people living below poverty
- 706,000 pounds of food distributed
- 9 partner agencies
- 87% more meals provided than last year

2009 HIGHLIGHTS

- **Distributed** a record amount of food to our hungry neighbors – 30.8 million pounds – a 2.2 million pound increase over 2008.
- **Engaged** more than 22,000 volunteers who contributed 60,000 hours of service.
- **Provided** fresh fruits and vegetables to 1,200 low-income individuals living in neighborhoods without grocery stores on Detroit's east side.
- **Distributed** 4.1 million pounds of fresh produce in our ongoing effort to provide the highest nutritional quality of food possible.
- **Engaged** 467 partner agencies in reaching 356,769 children, seniors, disabled people, working families, and other individuals with needed emergency food and personal care items.
- **Maintained** a four-star rating – the highest possible – from Charity Navigator (an independent evaluator of the nation's largest non-profits).
- **Dedicated** 95 cents of every dollar to food distribution and nutrition programs, with only 5 cents of every dollar spent on administration and fund raising.

2010 INITIATIVES

Building on our 2009 accomplishments, Gleaners is well into the new year with these strategies to effectively meet the increased demand for emergency food for hungry children, seniors and families.

► Problem/Need

► Solution

1. **Very high unemployment rates for current recession mean more families need emergency food.**

Increase the amount of food distributed to 36 million pounds, a 16.6 percent jump from last year.

2. **Nearly 20 percent of children in Michigan are living in poverty.**

Reach 28,000 children with food through our KidSnack, BackPack and summer meal programs.

3. **Long-term emergency food usage is straining Gleaners and our partner agencies.**

- 1) **Help 1,400 needy households enroll in state and federal food assistance programs.**
- 2) **Receive and distribute more than 10 million pounds of food from the USDA.**

4. **Lower household incomes and limited food budgets often result in skipped or less nutritious meals.**

Teach 975 low-income individuals about nutrition, food shopping on a budget, and healthy cooking through our Operation Frontline classes.



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NOURISHING COMMUNITIES BY FEEDING HUNGRY PEOPLE

Gleaners Community Food Bank of Southeastern Michigan

2131 Beaufait St. | Detroit, MI 48207-3410

Phone 313.923.3535 or 1.866.GLEANER

Fax 313.923.2247 | www.gcfb.org | admin@gcfb.org

GLEANERS DISTRIBUTION CENTERS:

- **Gleaners Detroit Headquarters & Distribution Center**
2131 Beaufait St., Detroit
- **Gleaners Livingston County Distribution Center**
5924 Sterling Dr., Howell
- **Gleaners Oakland County Distribution Center**
120 E. Columbia Ave., Pontiac
- **Gleaners Taylor Distribution Center**
25698 Northline Rd., Taylor
- **Gleaners Joan & Wayne Webber Distribution Center**
24162 Mound Rd., Warren

