





Fixed Scope Offering for "Oracle Fusion HCM"





Today's Business Challenges



- Adopt leading Global HCM practices.
- Streamline the HCM processes and achieve measurable efficiencies.
- Achieve HR excellence by recruiting, developing and retaining the best talent.
- Provide global visibility of the Human Resources in the organization for the management to make critical global HR decisions.
- Require insight about trends within the organization to take pro-active measures for various individuals issues





FSO Proposal Objective



- GTS Fixed Scope Offering is designed for customers who want to deploy Oracle Cloud Applications quickly and efficiently.
- As against traditional projects with long analysis, development and testing phases, the objective of GTS Fixed Scope Offering is to get the Applications up and running on Oracle Cloud in as little as 10 – 14 weeks.
- With strong domain knowledge, application expertise and unique technical skills GTS brings to you the quick ROI at minimum risk for your Cloud initiatives.
- This document provides insight into the scope, approach and methodology used for this "Fixed Scope Offering"







GTS's Offerings







Scope (HCM Cloud Modules)



Package	Modules	Duration
Package 1	Global HCM	12 Weeks
Package 2	 Global HCM Goal Management Performance Management Talent Review 	14 weeks
Package 3	 Global HCM Goal Management Performance Management Talent Review Compensation 	16 Weeks



Scope (Taleo Cloud Modules)



Package	Modules	Duration
Package 1	Taleo Recruiting	12 Weeks
Package 2	Taleo RecruitingTaleo Onboarding	15 Weeks
Package 3	 Taleo Recruiting Taleo Onboarding Taleo Learn 	18 Weeks









Implementation Scope







Cloud

Core HR	 Configure 1 legal entity Configure 1 country Configure 1 reference set in addition to common Configure person profile & work structure profile Configure HCM workflow as delivered Modify maximum of 2 delivered workflow depending on the feasibilty configuration flexfields/Checklist/Document of records based on the business requirement
Goal, Performance, Talent Review & Compensation	 Configure 1 goal plan, upload of organization and worker goals Configure 2 process flows and 2 performance templates per process flows Configure 1 talent review template Configure 3 compensation plans, 1 for base pay and 1 for bonus, 1 individual plan







Tal	eo	C	oud

Taleo Recruiting

- Configure SmartOrg (Organization up to 10 Levels Location up to 5 levels and Job Field up to 4 levels)
 - Configure up to 5 User groups, 5 User types, 5 Configuration profiles.
 - Configure up to 30 User defined fields with required list of values.
 - Configure up to 4 requisition files and 4 candidate files.
 - Configure up to 30 dynamic message templates.
 - Configure 3 Candidate Selection workflow (CSW).
 - Configure Interview Management.
 - Configure Offer Management.
 - Configure 1 Career section with customized theme.

Taleo Onboarding

- Create one new Hire Portal with customized Theme.
- Configure up to 2 Onboarding Processes.
- Configure up to 20 Tasks.
- Create forms up to 10.
- Configure up to 15 Messages.
- Configure up to 3 Custom reports.







	Taleo Cloud
Taleo Learn	 Configure one learning Portal with custom theme. Enable Content Management. Managing all learning activities (Training scheduling, Class Registration, Managing waiting list, after training assessment). Managing all learning resources . Configure Social Learning tools (Rating , Reviews and discussion forums). Configure E-commerce for managing Revenues. Configure up to 3 Custom reports. Create up to 3 Surveys and Evaluation assessments.







	History Data Migration
Data Elements	Volume of Data
Companies	Active companies
Locations	Active locations
Departments	Active departments
Job Codes	Active job codes
Positions	Active position
Job Family	Job families tied to job codes
Salary Grade Step, Plans	 All active salary plans and grades
Job & Employment	 Active employees-Hire row & latest job data transaction Terminated employees – Hire row and termination row (Employees terminated in last 2 years only)
Personal	Latest personal details
Compensation	Associated compensation data for each job
Goals	Goals for employees









Implementation Methodology







Implementation Methodology



- GTS Uses OUM Cloud Approach for implementation
- This is based on the same principles as Oracle's Unified Method (OUM) to allow consistent approach across all SaaS products.
- This is specifically designed for implementing Oracle Cloud applications, according to well defined and tested activities and deliverables;
- Salient Features of this method includes:
 - An easy to follow framework of activities that allows efficient, step by step project implementation centered around few and essential activities and deliverables,
 - ✓ Short, well structured implementation cycles,
 - ✓ Iterative configuration,
 - Best practice suggestions for all business decisions avoiding customizations





Implementation Methodology



- The implementation uses Cloud Applications Toolkit which has predefined, value-adding materials to reduce workload
- Planned for up to 4 four modules per release cycle
- Multiple releases are possible to accommodate incremental scope and/or timeline decisions





Implementation Approach

Key Features

- Configuration of pre approved scope
- Fully provisioned & working system in a Rapid time frame
- Processes are from Out of box Best Practices
- Adopt and not Adapt
- FSO acts as Baseline for future releases
- Continuous engagements for configuring additional modules/ functionalities of future releases

Benefits

- Faster Deployment of Essential Functions
- Faster Time to Value
- Weeks and Not months
- Better Governance and Higher success rate







Implementation Approach



Plan	Prototype	Validate	Transitior	Sustain
Kick off meeting	Perform Setup	Apply & Validate Setup Changes	Migrate Configuration to Production	Manage Transition to Steady-state Operations
Schedule workshops	Conduct Workshops & Prototype Configuration	Update Business Processes and	Load, Reconcile & Validate Data Loads in	Plan for Next Release
Prepare Detailed Release Plan	Capture & Prioritize Changes	Validation Cases	Production Final Validation	Post Go-Live Support
Review In-Scope High- Level Business Processes	Populate Data Load Templates	Validate Data Loads	Review with Users & Stakeholders	
Gather Setup Information	Prepare Integration Details	Conduct End-to-End Review	Verify Production & Operational	
Conduct Data Load workshops	Apply & Validate Extensible Items	Prepare Training Material	Readiness Begin system use	
Conduct Integration workshops	Implement & Validate Integrations	Conduct Train-the- Trainer Workshops		
	Load & Validate Data	Conduct		
	Conduct Implementation Checkpoint	Implementation Checkpoint		





Typical Deliverables



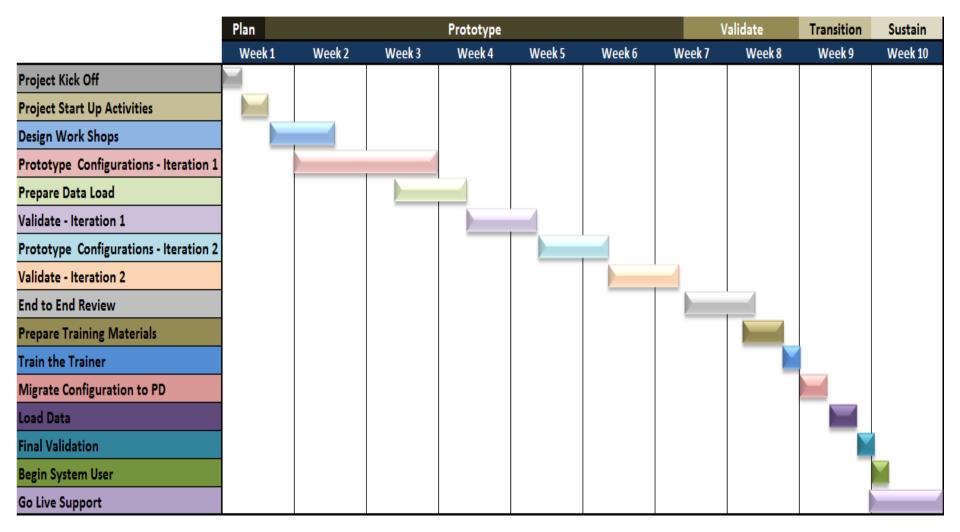
Deliverables included in Scope	Description
Project Charter	Details of Mission Statement, Approach and Execution
Project Wok Plan	High level tasks and timelines for all project activities
Set up Document	Summary of the configurations to be provided based on the collected business information
Configured Application	Development application configured in accordance with the descriptions in the Configuration Workbook
Test Plan and Scripts	Test Scripts for testing the configured functionality in the scope of standard offering.
Training Material	Material to support Familiarization sessions on tools for on going customers use
Configuration Workbook	Details of how the solution is configured
Validated Solution on Production	Configured Solution, validated for go live use





Project Plan and Time Frame

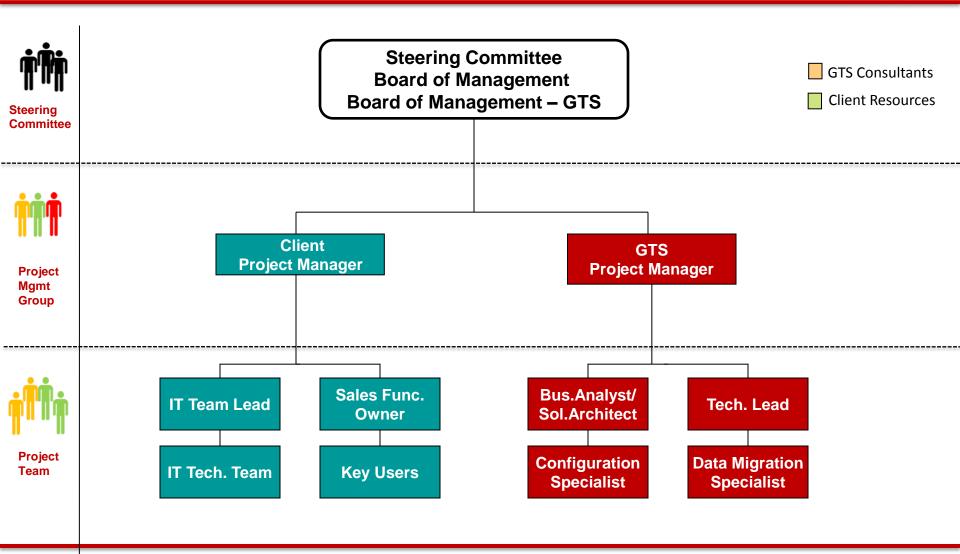








Project Organization Chart





Responsibilities



Role	Responsibilities
Project Manager	 Day to day project activities. Internal communication Management of project resources Progress reports and milestones Issue and Risk Escalation
Business Analyst	 Owner of Business requirements Collects User feedback during different phases Available as per project demand
Solution Architect	 Owner of Business and Functional requirements Mapping requirements to application Designing access and visibility models Development of solution prototypes
Configuration Specialist	 Configuration of page and field layouts System set up/ configuration Implementation of visibility solution
Data Migration Specialist	 Formatting and cleaning data Data mapping Validation of imported data





Responsibilities



Role	Responsibilities	
HR Owner	 Responsible for the respective business domain. Provides the business requirements. Signs off process documents 	
Key User	 Works closely with the Vendor Available as per project needs Owns certain tasks like providing data, testing, end user training etc. 	
IT Team Lead	 Responsible for infrastructures required the project Co ordinates between vendor team and key users/Function Owners 	







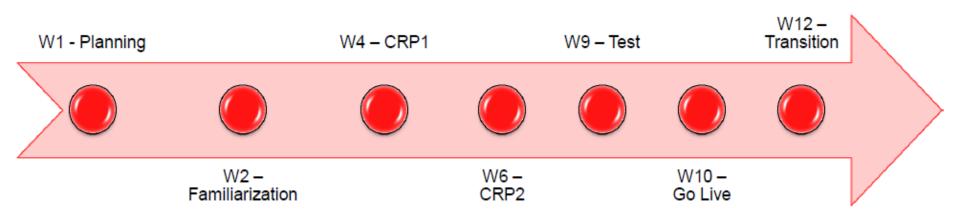


Implementation Timelines





Global HCM in 12 Weeks



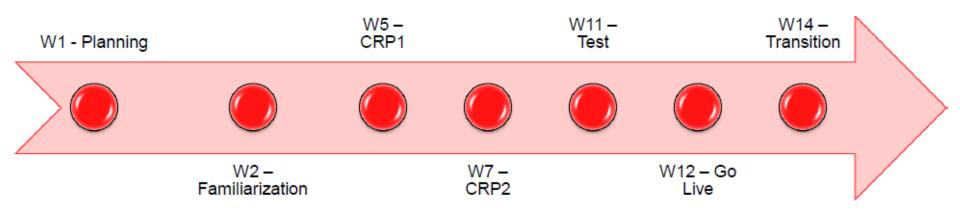








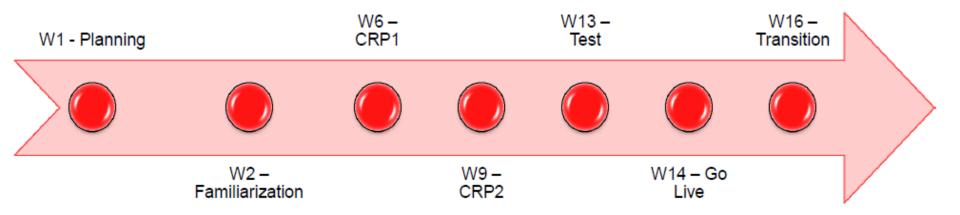
Global HCM, Goal, Performance and Talent Review in 14 Weeks





Package 3 – High level plan

Global HCM, Goal, Performance , Talent Review & Compensation in 16 Weeks











Assumptions & Obligation









- The implementation is based on the Cloud deployment model, hosted at Oracle.
- In the Cloud deployment model, two project environments-Sand Box and Production will be available.
- The standard business flows and Cloud functionality will serve as the base for the implementation.
- Any changes to scope (Custom extensions, reports, integrations conversion) not listed in the proposal will be handled through the project change control process.





- System testing will be limited to only those items included in the scope of work
- All communications, documentations, deliverables would be furnished in English language.
- The project would be executed in an onsite-offshore model.
- Training will be provided using 'Train the Trainer' approach
- During the project duration, for any technical issues related to the product GTS be responsible for raising SR and resolution.



Exclusions



- Custom extensions, reports, integrations conversions not explicitly listed in the proposal.
- Data Conversion or extraction from current systems
- Data Cleaning
- Organizational Change Management
- End User Training
- Single Sign On Set up







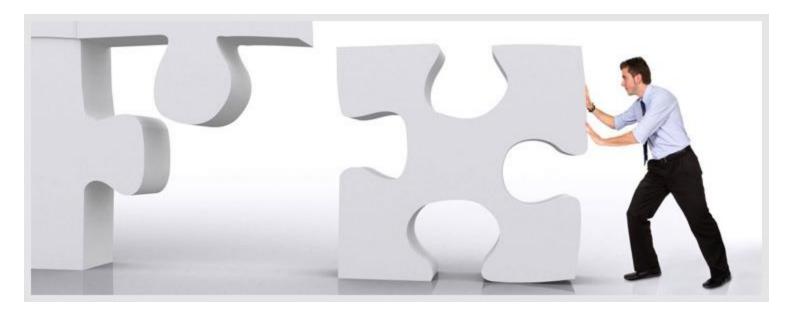
For the Project to be successful customer must fulfil the following obligations:

- Respective Cloud environments are available prior to the start of the project.
- Assign a Project Manager to lead internally.
- Assign experienced and empowered business/IT users who will work closely with GTS consultants according to the project plan.
- Own certain tasks like providing data in format specified, testing, assisting data conversions, assisting in training material preparations, end user training, data validations etc.
- Work with executive sponsor for forming project steering committee.









GTS Your Trusted Partner!





GTS – Capabilities & Experience



16+ (Year experience in mplementing Oracle ERP in MENA region)	30+ (HCM implementation experience)	Large Pool of OPN Certified Oracle Application consultants in • HCM Cloud • Taleo Cloud • E-Business Suite
Certified (Cloud Implementation Partner)	Well Acquainted with local HR policies and Procedures	ORACLE [®] Platinum Partner



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Thank You





