## **SYLLABUS**

Food Production Foundation-I		Course Code : BHM 101	
Semester : I	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The objective of this course is to give an introduction to kitchen with all the basic requirements to work in a professional kitchen. This course aims to prepare the students to cater to the needs of the industry. It would inculcate in them sound knowledge of the principles of Food Production so that they can be put to use in an efficient & effective way.			
Course	Topic	Но	ours	
Outline		Lecture	Tutorial	
Unit 1	Introduction to art of cookery			
	Culinary history			
	Origin of modern cookery			
	• International, Continental and Pan Asian cuisine-	9	3	
	Meaning and characteristics	9	3	
	Aims and Objectives of cooking  Attributes of solitoness and foreigns.			
	Attributes of culinary professional  Vitabon Organization Structures			
	<ul> <li>Kitchen Organization Structure</li> <li>Classical kitchen Brigade for 5 star &amp; 3 star hotel</li> </ul>			
	Duties of various Chefs			
	<ul> <li>Liaison of Kitchen with other department</li> </ul>			
Unit 2	Kitchen Equipment	6	2	
CIII 2	Classification of kitchen equipment- by size and		2	
	mode of use			
	Criteria for selection			
	Care and maintenance			
	Fuels used in the kitchen			
	• Types of fuels used-Gas, electricity, wood,			
	coal/charcoal, solar energy, diesel			
	<ul> <li>Advantages &amp; Disadvantages</li> </ul>			
Unit 3	Cooking Techniques	9	3	
	<ul> <li>Techniques used in preparation of food</li> </ul>			
	<ul> <li>Methods of mixing food</li> </ul>			
	• Methods of Heat Transfer -Conduction, Convention,			
	Radiation, Induction			
	• Methods of cooking (moist, dry, medium of fat) –			
	Definition, classification, Rules to be observed for			
Unit 4	each type of cooking method with examples  Food Commodities	12	4	
Umt 4	• Cereals & Pulses - Classification and varieties,	12	4	
	Catering uses			
	• Fats and Oil –Types, varieties, catering uses,			
	hydrogenation and rendering of fat			
	<ul> <li>Sweeteners - Types, stages in sugar cooking,</li> </ul>			
	catering uses			
	• Dairy products: Milk, Cream, Cheese, Curd-types			
	and uses			
	• Spices, Herbs, Condiments & Seasonings -used in			
	Western & Indian Cooking, examples and uses			

	• Effect of heat on Carbohydrates, Sugar, Protein, Color pigment, vitamins and minerals pertaining to			
	above mentioned commodities			
Unit 5	Food and Kitchen Safety	9	3	
	Personal Hygiene			
	Importance of Kitchen uniform			
	• Kitchen accidents (cuts, burn, scald & Falls) -			
	Meaning, types and preventive measures for each			
	type of accident			
	First aid - meaning, importance, and basic rules			
	• Fire – Types, types of Extinguishers, Precautions			
	Total Hours	45	15	
Reference	Theory of Cookery: Krishna Arora Publisher: Frank B	Brothers	1	
Books	Food Production Operations: Parvinder S Bali, Oxford		/ Press	
	Modern Cookery (Vol- I) By Philip E. Thanga	•		
	Longman	in, raonsi	ier. Grient	
	Practical Cookery By Kinton & Cessarani			
	Practical Professional Cookery by Kauffman & Crack	nell		
	Professional Cooking by Wayne Gislen, Publisher Le Cordon Bleu			
	Purchasing Selection and Procurement for the Ho			
	Andrew Hale Feinstein and John M. Stefanelli	spitanty in	idusify by	
E-	Andrew male remistern and John W. Stefaneni			
resources				
Course	At the end of the course the students would be able to:			
Outcome	1. Describe aims and objectives of cooking, duties and responsibilities of			
	kitchen personnel.	are respons		
	2. Classify different kitchen equipment and fuel with the	ir usage.		
	3. Differentiate various methods of cooking.			
	4. Categorize different types of ingredients while prepari	ing menu.		
	5. Organize themselves as per kitchen standards and practice of the standards and the standards are standards and the standards are standards and the standards and the standards are standards and the standards and the standards are standards are standards and the standards are standards are standards are standards and the standards are standards are standards are standards and the standards are standards are standards are standard		measures.	
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Food Production Foundation-I (Practical)		Course Code : BHM 101P	
Semester : I	L/T/P (Per week)	0/0/4	Credits: 02

Objective	This course enables students to familiarize with kitchen and prepare very basic items used in different cuisines.		
Course	Topic	Practical Hours	
Outline	•		
	Introduction to various kitchen equipment, tools and their usage. Safety precaution to be taken while handling equipment. Hygiene & Safety practices to be observed in kitchen, introduction to various commodities.	4	
	Demonstration of Food pre-preparation and cooking methods: Preparation Methods –Washing, Peeling, Paring (fruits), Cutting (cuts of vegetables), Grating (Vegetables), Grinding, Mashing, (vegetables & pulses), Sieving (flours), Steeping (cereals, pulses, tamarind, lemon-rind), Evaporation (milk & gravies), Marinating (meat, fish, chicken), Sprouting (pulses & legumes), Blanching, Filleting of fish, Deboning & jointing poultry.	4	
	Methods of Mixing – Beating, Blending, Cutting in, Rubbing in, Creaming, Folding, Kneading, Rolling in, Pressing, Stirring Basic Indian masalas & gravies (Dry & wet).	8	

	Indian Breakfast/Snack item.	8	
	Continental menu consisting of appetizer/soup, main course with starch and vegetables and dessert.	8	
	Basic Indian menu consisting of a Meat, Vegetable, Rice, Dal/Raita, Bread and Sweet Preparation.	28	
	Total Hours	60	
Е-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Demonstrate food pre- preparation and cooking methods.		
	2. Illustrate different methods of mixing		
	3. Develop basic Indian menu		
	4. Prepare continental dishes		

Food &Beverage Service Foundation-I		Course Code : BHM 102	
Semester : I	L/T/P (Per week)	3/1/0	Credits: 04

Objective	This course gives an over view of Food & beverage industry in India & abroad with				
	reference to its history and importance in current economy along with				
	familiarization with Food service equipment and services.				
Course	Topic		urs		
Outline		Lecture	Tutorial		
Unit 1	Introduction to F & B Service				
	<ul> <li>Evolution of Food&amp; Beverage industry.</li> </ul>				
	<ul> <li>Classification of catering establisBHMents -</li> </ul>				
	Commercial & Non- commercial,				
	<ul> <li>Captive &amp; non-captive.</li> </ul>	9	3		
	• Types of F & B outlets – Restaurants (Fine Dining,				
	Casual, Theme), Fast Food				
	• Drive Through, Coffee House, Snack Bar, Cafeteria,				
	Kiosks, Vending Machines				
Unit 2	<b>Equipment- types and usage</b>	9	3		
	<ul> <li>Furniture – tables &amp; chairs</li> </ul>				
	<ul> <li>Chinaware – sizes and capacity</li> </ul>				
	• Stainless steel and Silverware – cutlery, service				
	equipments				
	<ul> <li>Glassware- capacity &amp; usage</li> </ul>				
	<ul> <li>Disposables – types, advantage &amp; disadvantage</li> </ul>				
	<ul> <li>Linen – types &amp; sizes</li> </ul>				
	<ul> <li>Special equipment- care &amp; maintenance</li> </ul>				
	• New trends in equipment – sizes, color, and shapes.				
Unit 3	F & B service Personnel	9	3		
	• F & B service organization structure for large hotel				
	<ul> <li>Organization structure of individual restaurant-</li> </ul>				
	restaurant brigade				
	• Attitudes & attributes of F & B personnel,				
	Competencies				
	Basic etiquettes				
	• Interdepartmental relationship with – Food				
	Production, HK, Front Office, Stores, HR, Finance,				

		Marketing		
Unit 4	Types of	of service	9	3
	•	Table Service – Silver/English, American		
	•	Self Service - Buffet and Cafeteria Service		
	•	Specialized Service – Gueridon, Lounge, Room		
	•	Single Point Service- Takeaway, Vending, Kiosks,		
		Food Courts		
	•	New trends in service – Clientele centric approach.		
Unit 5	Billing	methods & Control methods	9	3
	•	Importance of control		
	•	Billing methods – triplicate system, KOT & BOT		
	•	Types of KOT, Flow chart of KOT		
	•	List of Software used in billing methods –Micros,		
		IDS, Fidelio, Opera		
	•	Importance of control		
		Total Hours	45	15
Reference	•	Food & Beverage Service – Dennis R.Lillicrap.	& John A	. Cousins.
Books		Publisher: ELBS		
	•	Food & Beverage Service Management – Brian Vargh	nese	
	•	Food & Beverage Service – Vijay Dhawan		
	•	Food & Beverage Service Training Manual - S	udhir And	rews, Tata
		McGraw Hill.		
	•	Food & Beverage Service Lillicrap& Cousins, ELBS		
<b>E-</b>				
resources	A 1			
Course	At the end of the course the students would be able to:			
Outcome	1. Summarize various catering establisBHMents			
		Identify various equipment and linen used in F&B Ser		
	3.	Design organizational structure and relate F&B Ser	vice depar	ment with
	1	other department of hotel		
		Distinguish different types of service Apply billing methods and its measures		
	٦.	Appry oming memous and its measures		

Food & Beverage Service Foundation-I (Practical)		Course Code : BHM 102P	
Semester : I	L/T/P (Per week)	0/0/2	Credits: 01

Objective	This course introduces student to various catering institutions and the equipments and tools frequently used & other operational menu along with their implementation in food and beverage industry keeping in mind various styles of service &		
Comman	techniques in trend.	Dugatical Haung	
Course Outline	Торіс	Practical Hours	
	Service grooming and Restaurant etiquettes 2		
	Napkin folds – at least 12 folds 2		
	Identification and usage of equipment 2		
	Mis-en- place and Mis-en-scene	2	
	Laying and relaying of tablecloth	2	
	Receiving a guest, seating and service of water 2		
	Carrying a salver or tray	2	
	Rules for laying table - Laying covers as per menus	2	

	TDH and A la carte cover layout	2	
	Handling service gear, Carrying plates, glasses and other	2	
	equipment		
	Crumbing, clearance and presentation of bill	2	
	English / Silver service, American service	2	
	Rules to be observed while waiting at the table	2	
	Restaurant reservation system, Hostess desk functions	2	
	Order taking – writing a food KOT, writing a BOT	2	
	Total Hours	30	
<b>E</b> -			
resources			
Course	At the end of the course the students would be able to:		
Outcome	<ol> <li>Recognize different napkins folds</li> </ol>		
	2. Demonstrate different table layouts		
	3. Perform restaurant service etiquettes and rules to be observed while waiting at the table		
	4. Handle service gear and other equipments		
	5. Demonstrate various types of service		

Front Office Operations Foundation -I		Course Code : BHM 103	
Semester : I	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course familiarizes students with different governing body of hospitality			
	industry. The students will get to know the knowledge about the daily operations of			
	the Front Office department, ownership and organization struc	ture of hote	els.	
Course	Topic		urs	
Outline		Lecture	Tutorial	
Unit 1	Introduction to Tourism, Hospitality and Hotel Industry			
	<ul> <li>Tourism and its importance.</li> </ul>			
	<ul> <li>Hospitality and its origin.</li> </ul>		_	
	<ul> <li>Hotels, their evolution and growth.</li> </ul>	9	3	
	<ul> <li>Adhering to rules and regulations of Ministry of Tourism, Govt. of India (FHRAI and HRACC).</li> </ul>			
	<ul> <li>Brief introduction to hotel core areas with special</li> </ul>			
	reference to Front Office.			
	National and International Hotel chains			
Unit 2	Classification of Hotels	6	2	
	Star classification			
	• Size			
	<ul> <li>Location</li> </ul>			
	Clientele			
	<ul> <li>Duration of stay</li> </ul>			
	Level of service			
	Ownership basis			
	• Theme basis			
	Alternative accommodation			
Unit 3	Organizational Framework of the Front Office	9	3	
	Department			
	• Function areas (sections and layout of Front Office)			
	• Front Office hierarchy in small, medium, large			
i	Hotel			

		ı	
	• Duties and responsibilities (Front Office Manager,		
	Reservation Assistant, Receptionist, GRE,		
	Information Assistant, Cashier, Telephone operator,		
	Door attendant)		
	Personality traits.		
Unit 4	Front Office Operations	12	4
	<ul> <li>Rules of the house (for guest and staff)</li> </ul>		
	• Bell Desk and Concierge (functions, duties and		
	responsibilities, luggage handling and records)		
	<ul> <li>Types of keys and key control</li> </ul>		
	Food / Meal plans		
	• Types of room rates (Rack, FIT, crew, group,		
	corporate, weekend)		
	Inter departmental co- ordination		
Unit 5	The Guest Accommodation:	9	3
	<ul> <li>Guest Rooms &amp; Types</li> </ul>		
	Layouts & Salient Features		
	<ul> <li>Guest Room amenities, supplies and services</li> </ul>		
	• Guest Safety Procedures during Fire & other		
	emergencies		
	Total Hours	45	15
Reference	Front Office Training manual – Sudhir Andrews. Pub		
Books	Hill	inonier. Tutu	wae Graw
	<ul> <li>Managing Front Office Operations – Kasavana&amp;</li> </ul>	Brooks F	Educational
	Institution ABHMA		
	• Front Office – Operations and management – ABHI	Med Ismail	(Thomson
	Delmar).		`
I	Dennar).		
	<ul> <li>Managing Computers in Hospitality Industry – Micha</li> </ul>	el Kesavana	a&Cahell.
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	<ul> <li>Managing Computers in Hospitality Industry – Micha</li> </ul>		
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resources	<ul> <li>Managing Computers in Hospitality Industry – Micha</li> <li>Front Office Operations – Colin Dix &amp; Chris Baird.</li> <li>Front Office Operation Management- S.K Bhatna Brothers</li> <li>Managing Front Office Operations By Kasvan&amp; Broom</li> <li>At the end of the course the students would be able to:         <ol> <li>Discuss tourism and hospitality</li> </ol> </li> </ul>	gar, Publis	
resources Course	<ul> <li>Managing Computers in Hospitality Industry – Micha</li> <li>Front Office Operations – Colin Dix &amp; Chris Baird.</li> <li>Front Office Operation Management- S.K Bhatna Brothers</li> <li>Managing Front Office Operations By Kasvan&amp; Broom</li> <li>At the end of the course the students would be able to:         <ol> <li>Discuss tourism and hospitality</li> <li>Classify different types of hotels</li> </ol> </li> </ul>	gar, Publis	
resources Course	<ul> <li>Managing Computers in Hospitality Industry – Micha</li> <li>Front Office Operations – Colin Dix &amp; Chris Baird.</li> <li>Front Office Operation Management- S.K Bhatna Brothers</li> <li>Managing Front Office Operations By Kasvan&amp; Broom Managing Front Office Operations By K</li></ul>	gar, Publis	her: Frank
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resources Course	<ul> <li>Managing Computers in Hospitality Industry – Micha</li> <li>Front Office Operations – Colin Dix &amp; Chris Baird.</li> <li>Front Office Operation Management- S.K Bhatna Brothers</li> <li>Managing Front Office Operations By Kasvan&amp; Broom Managing Front Office Operations By K</li></ul>	gar, Publis	her: Frank

Front Office Operations Foundation -I (Practical)		Course Code : BHM 103P	
Semester : I	L/T/P (Per week)	0/0/2	Credits: 01

Objective	The course familiarizes students with various skills and attributes required to excel in Front Office operations of hospitality industry.		
Course Outline	Topic Practical Hour		
	Front Desk grooming and essentials such as body language and speech modulations (Videos and Presentations)	6	

	Telephone etiquettes and standard phrases used at the Front	4
	Desk.	
	Bell Desk activities such as preparing Errand card, luggage tag,	4
	Bell desk register, newspaper distribution record	
	Bell Desk role plays based on rooming of guest, left luggage	4
	process, lost luggage and misplacement of luggage.	
	Key handling procedures (key card and key jacket)	4
	Handling guest common queries about information of the	6
	property (Travel Desk, recreational areas)	
	Countries – Capitals, currencies, airlines & official airlines of	2
	the world.	
	Total Hours	30
Е-		
resources		
Course	At the end of the course the students would be able to:	
Outcome	1. Perform bell desk activities	
	2. Develop telephone etiquettes	
	3. Organize key handling procedures	
	4. Memorize countries, their capital and currencies	
	5. Practice bell desk activities and solve common guest queri-	es

Accommodation Operation Foundation- I		Course Code: BHM 104	
Semester : I	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course familiarizes students with operations of Housekeeping department, its various controls and personnel along with its relationship with other departments.		
Course	Topic Hours		
Outline	•	Lecture	Tutorial
Unit 1	<ul> <li>Introduction to the Housekeeping Department</li> <li>Introduction: Meaning and definition</li> <li>Importance of Housekeeping and Responsibility of the department.</li> <li>Inter departmental coordination with more emphasis on Front Office, Maintenance department and Food and Beverage Service.</li> <li>Housekeeping areas- Front of the House and Back of the House</li> <li>Layout and sections of the Housekeeping</li> </ul>	12	4
	department	_	
Unit 2	Organizational Framework of the Housekeeping Department  • Hierarchy and role of personnel in small, medium, large hotels  • Personality traits of Housekeeping staff  • Duties and responsibilities of Housekeeping staff (GRA, Supervisor, and Executive Housekeeper)	6	2
Unit 3	<ul> <li>Cleaning Organization and Cleaning Equipment</li> <li>Principles of cleaning, hygiene and safety factors in cleaning</li> <li>Frequency of cleaning (Daily, Weekly, Periodic)</li> <li>Classification of cleaning equipment</li> <li>Selection of cleaning equipment</li> </ul>	9	3

	T	1	1
	Storage and distribution		
	Use and care of equipment		
Unit 4	Cleaning Agents	9	3
	<ul> <li>General criteria for selection of cleaning agents</li> </ul>		
	<ul> <li>Classification of cleaning agents</li> </ul>		
	<ul> <li>Use, care, storage and labeling.</li> </ul>		
	<ul> <li>Distribution and control.</li> </ul>		
Unit 5	Guest Rooms	9	3
	<ul> <li>Types of guest rooms.</li> </ul>		
	<ul> <li>Guest supplies and facilities for standard rooms and</li> </ul>		
	VIP guest rooms.		
	Ecotels		
	<ul> <li>Certifications</li> </ul>		
	<ul> <li>Energy and water conservation</li> </ul>		
	Waste Management		
	<ul> <li>Changing trends in housekeeping</li> </ul>		
	<ul> <li>Environment friendly housekeeping</li> </ul>		
	Total Hours	45	15
Reference	Hotel Hostel and Hospital Housekeeping – Joan 0	C Branson &	& Margaret
Books	Lennox (ELBS).		_
	Hotel House Keeping – Sudhir Andrews Publisher: 7	ata McGrav	v Hill.
	Hotel Housekeeping Operations & Management	- Raghubal	an, Oxford
	University Press.		
	<ul> <li>Housekeeping and Front Office – Jones</li> </ul>		
	Security Operations By Robert McCrie, Pub.	isher: Butt	erworth –
	Heinemann		
	• The Professional Housekeeper – Tucker Schneider,;	Wiley Publi	cations
<b>E-</b>			
resources	A4 the and of the course the students would be able to		
Course Outcome	At the end of the course the students would be able to:		
Jucome	Describe importance and responsibility of housek design layout of housekeeping department	ceping depa	minem and
	2. Discuss duties and responsibilities of housekeeping s	taff	
	3. Apply principles of cleaning and classify equipment	ıall	
	4. Identify different cleaning agents		
	<ul><li>5. Classify different types of guest rooms, supplies and</li></ul>	amenities	
	5. Classify different types of guest rooms, supplies and	unicinties	

Accommodation Operation Foundation- I		Course Code : BHM 104P	
(Practical)			
Semester : I	L/T/P (Per week)	0/0/2	Credits: 01

Objective	This course help students understand personnel hygiene and grooming standards that have to be followed in housekeeping department. They will understand about the layout structure housekeeping department and various facilities hotel provides to guest.		
Course Outline	Торіс	<b>Practical Hours</b>	
Outilit	Introduction to Cleaning equipment and agents (familiarization and function) and setting up of Chambermaid's trolley	4	
	Cleaning of public areas  • Brasso and Silvo	6	

	Wooden surfaces- polished, painted, laminated.	
	<ul> <li>Cleaning of glass surfaces</li> </ul>	
	Wall cleaning-Dado/skirting	
	Guest room Orientation (Single, Double, Twin and Suite room)	2
	Guest room supplies and placement (Standard room and VIP amenities)	2
	Use of Mechanical cleaning equipment (scrubbing machines, vacuum cleaner-dry and wet)	6
	Bed making (identifying of linen and step by step procedure for a day bed using traditional and modern methods)	4
	Procedure for cleaning bathrooms	4
	Preparation of hot and cold face towels (demo only)	2
	Total Hours	30
E-		
resources		
Course	At the end of the course the students would be able to:	
Outcome	1. Familiarize with equipment and cleaning agents	
	2. Demonstrate bed making	
	3. Practice use of mechanical equipment	
	4. Prepare different towel fold	
	5. Illustrate public area cleaning procedure	

	<b>English Communication</b>			English Communication Course Code : BHM 105	
	Semester: I	L/T/P (Per week)	2/0/0	Credits: 02	

Objective	Communication is an essential life skill, and a professional	ıl pre-requi	site in the	
	hospitality industry. This course provides theoretical inputs backed with practice			
	sessions, in order to communicate effectively. The course aims at enhancing			
	listening, speaking, reading and writing skills.			
Course	Торіс	Ho	urs	
Outline		Lecture	Tutorial	
Unit 1	Nature and the Process of Communication			
	• Introduction to Communication – meaning and			
	scope			
	<ul> <li>Objectives and Principles of Communication</li> </ul>	4	0	
	<ul> <li>Features of Communication</li> </ul>			
	<ul> <li>Process of Communication</li> </ul>			
Unit 2	Types of Communication	8	0	
	Categories of communication			
	a) Interpersonal communication			
	b) Mass communication			
	Forms of communication			
	a) Verbal communication			
	<ul> <li>Oral communication</li> </ul>			
	<ul> <li>Written communication</li> </ul>			
	b) Non-verbal communication			
	Introduction to body language			
	<ul> <li>Understanding body language</li> </ul>			
	Formal and Informal Communication			
	Vertical communication v/s Horizontal			
	communication			
Unit 3	Barriers to effective communication	6	0	

		<u> </u>			
	Defining Barriers to communication				
	• Types of Barriers –				
	a) Physical or Environmental barriers				
	b) Semantic and Language barriers				
	c) Personal barriers				
	d) Emotional or Perceptional Barriers				
e) Socio-psychological barriers					
	f) Physiological or Biological Barriers				
	g) Cultural Barriers				
	h) Organizational Barriers				
Unit 4	Written communication skills	6	0		
	• Meaning, Importance, Advantages and				
	Disadvantages of written communication				
	• Letter writing - (letters of inquiry and booking of a				
	banquet or a room, complaint, apology, leave and				
	appreciation)				
Unit 5	Oral communication skills	6	0		
	<ul> <li>Meaning, Importance, Advantages and</li> </ul>				
	Disadvantages of oral communication				
	Essential qualities of a good speaker				
	Extempore, Debate and Elocution				
	Total Hours	30	00		
Reference	Business English. Department of English University of Company of the Company	of Delhi. Pe	arson.		
Books	Communication Skills – Sanjay Kumar. Oxford.				
	Improve your writing – V.N. Arora. Oxford.				
	Business Communication. Basic Concepts and Skills	s. J. P. Par	ikh. Orient		
	Black Swan				
	<ul> <li>Communicative English – E. Suresh Kumar. Orient B</li> </ul>	lack Swan.			
	Business Communication. Second Edition – Meenakshi Raman. Oxford.				
	Communication Skills – BV Pathak				
	Business Communication – Urmila Rai. Himalaya Pul	blishing Ho	use.		
	Business Communication – K.K. Sinha. Galgotia Pub.	_			
E-	- access to access and a second to a secon	v •••			
resources					
Course	At the end of the course the students would be able to:				
Outcome	1. Discuss features and process of communication				
	2. Classify various types of communication				
	3. Solve barriers to effective communication				
	4. Assess their written communication skills				
	5. Evaluate their oral communication				

Universal Hui	Course Code : AECC3		
Semester : I	L/T/P (Per week)	3/0/0	Credits: 03

## **Course Objectives**

This introductory course input is intended

1. To help the students appreciate the essential complementarily between 'VALUES' and 'SKILLS' to ensure sustained happiness and prosperity, which are the core aspirations of all human beings

- 2. To facilitate the development of a Holistic perspective among students towards life and profession as well as towards happiness and prosperity based on a correct understanding of the Human reality and the rest of Existence. Such a holistic perspective forms the basis of Universal Human Values and movement towards value-based living in a natural way
- 3. To highlight plausible implications of such a Holistic understanding in terms of ethical human conduct, trustful and mutually fulfilling human behavior and mutually enriching interaction with Nature

Thus, this course is intended to provide a much needed orientational input in value education to the young enquiring minds.

## **Course Methodology**

- 1. The methodology of this course is explorational and thus universally adaptable. It involves a systematic and rational study of the human being vis-à-vis the rest of existence.
- 2. It is free from any dogma or value prescriptions.
- 3. It is a process of self-investigation and self-exploration, and not of giving sermons. Whatever is found as truth or reality is stated as a proposal and the students are facilitated to verify it in their own right, based on their Natural Acceptance and subsequent Experiential Validation.
- 4. This process of self-exploration takes the form of a dialogue between the teacher and the students to begin with, and then to continue within the student leading to continuous self-evolution.
- 5. This self-exploration also enables them to critically evaluate their preconditionings and present beliefs.

# Course Syllabus: Universal Human Values and Professional Ethics [L-T-P: 3-0-01

The whole course is divided into 5 modules.

After every two lectures of one hour each, there is a 2 hour practice session.

The teachers are oriented to the inputs through an eight to ten day workshop (Teachers' Orientation Program).

The Teacher's Manual provides them the lecture outline. The outline has also been elaborated into presentations and provided in a DVD with this book to facilitate sharing.

The teacher is expected to present the issues to be discussed as propositions and encourage the students to have a dialogue. The process of dialogue is enriching for both, the teacher as well as the students.

The syllabus for the lectures is given below:

# **UNIT 1: Course Introduction - Need, Basic Guidelines, Content and Process for Value Education**

- 1. Understanding the need, basic guidelines, content and process for Value Education
- 2. Self Exploration—what is it? its content and process; 'Natural Acceptance' and Experiential Validation- as the mechanism for self exploration
- 3. Continuous Happiness and Prosperity- A look at basic Human Aspirations
- 4. Right understanding, Relationship and Physical Facilities- the basic requirements

- for fulfilment of aspirations of every human being with their correct priority
- 5. Understanding Happiness and Prosperity correctly- A critical appraisal of the current scenario
- 6. Method to fulfil the above human aspirations: understanding and living in **harmony** at various levels

## UNIT 2: Understanding Harmony in the Human Being - Harmony in Myself!

- 7. Understanding human being as a co-existence of the sentient 'I' and the material 'Body'
- 8. Understanding the needs of Self ('I') and 'Body' Sukh and Suvidha
- 9. Understanding the Body as an instrument of 'I' (I being the doer, seer and enjoyer)
- 10. Understanding the characteristics and activities of 'I' and harmony in 'I'
- 11. Understanding the harmony of I with the Body: *Sanyam* and *Swasthya*; correct appraisal of Physical needs, meaning of Prosperity in detail
- 12. Programs to ensure Sanyam and Swasthya
- Practice Exercises and Case Studies will be taken up in Practice Sessions.

## **UNIT 3: Understanding Harmony in the Family and Society- Harmony in Human-Human Relationship**

- 13. *Understanding Harmony in the family the basic unit of human interaction*
- 14. Understanding values in human-human relationship; meaning of *Nyaya* and program for its fulfilment to ensure *Ubhay-tripti*;

Trust (Vishwas) and Respect (Samman) as the foundational values of relationship

- 15. Understanding the meaning of *Vishwas*; Difference between intention and competence
- 16. Understanding the meaning of *Samman*, Difference between respect and differentiation; the other salient values in relationship
- 17. Understanding the harmony in the society (society being an extension of family): Samadhan, Samridhi, Abhay, Sah-astitva as comprehensive Human Goals
- 18. Visualizing a universal harmonious order in society- Undivided Society (*Akhand Samaj*), Universal Order (*Sarvabhaum Vyawastha*)- from family to world family!
- Practice Exercises and Case Studies will be taken up in Practice Sessions.

# **UNIT 4: Understanding Harmony in the Nature and Existence - Whole existence as Co-existence**

- 19. Understanding the harmony in the Nature
- 20. Interconnectedness and mutual fulfilment among the four orders of nature-recyclability and self-regulation in nature
- 21. Understanding Existence as Co-existence (*Sah-astitva*) of mutually interacting units in all-pervasive space
- 22. Holistic perception of harmony at all levels of existence
- Practice Exercises and Case Studies will be taken up in Practice Sessions.

## **Guidelines and Content for Practice Sessions**

UNIT 1: Course Introduction - Need, Basic Guidelines, Content and Process for Value Education

**PS 1:** Introduce yourself in detail. What are the goals in your life? How do you set your goals in your life? How do you differentiate between right and wrong? What have been your achievements and shortcomings in your life? Observe and analyze them.

**Expected outcome:** the students start exploring themselves; get comfortable to each other and to the teacher and start finding the need and relevance for the course.

**PS 2:** Now-a-days, there is a lot of voice about many techno-genic maladies such as energy and natural resource depletion, environmental pollution, global warming, ozone depletion, deforestation, soil degradation, etc. – all these seem to be man-made problems threatening the survival of life on Earth – What is the root cause of these maladies & what is the way out in your opinion?

On the other hand, there is rapidly growing danger because of nuclear proliferation, arms race, terrorism, criminalization of politics, large scale corruption, scams, breakdown of relationships, generation gap, depression & suicidal attempts, etc — what do you think, is the root cause of these threats to human happiness and peace — what could be the way out in your opinion?

**Expected outcome:** the students start finding that technical education without study of human values can generate more problems than solutions. They also start feeling that lack of understanding of human values is the root cause of all problems and the sustained solution could emerge only through understanding of human values and value based living. Any solution brought out through fear, temptation or dogma will not be sustainable.

### **PS 3:**

- 1. Observe that each one of us has Natural Acceptance, based on which one can verify right or not right for him. Verify this in case of
- i) What is Naturally Acceptable to you in relationship- Feeling of respect or disrespect?
- ii) What is Naturally Acceptable to you to nurture or to exploit others?

Is your living the same as your natural acceptance or different?

2. Out of the three basic requirements for fulfilment of your aspirations- right understanding, relationship and physical facilities, observe how the problems in your family are related to each. Also observe how much time & effort you devote for each in your daily routine.

## **Expected outcome:**

- 1. The students are able to see that verification on the basis of natural acceptance and experiential validation through living is the only way to verify right or wrong, and referring to any external source like text or instrument or any other person cannot enable them to verify with authenticity; it will only develop assumptions.
- 2. The students are able to see that their practice in living is not in harmony with their natural acceptance most of the time, and all they need to do is to refer to their natural acceptance to remove this disharmony.
- 3. The students are able to see that lack of right understanding leading to lack of relationship is the major cause of problems in their family and not the lack of physical facilities in most of the cases, while they have given higher priority to earning of physical facilities in their life ignoring relationships and not being aware that right understanding is the most important requirement for any human being.

# UNIT 2: Understanding Harmony in the Human Being - Harmony in Myself!

**PS 4:** List down all your desires. Observe whether the desire is related to Self (I) or Body. If it appears to be related to both, see which part of it is related to Self (I) and

which part is related to Body.

**Expected outcome:** the students are able to see that they can enlist their desires and the desires are not vague. Also they are able to relate their desires to 'I' and 'Body' distinctly. If any desire appears related to both, they are able to see that the feeling is related to I while the physical facility is related to the body. They are also able to see that 'I' and 'Body' are two realities, and most of their desires are related to 'I' and not body, while their efforts are mostly centred on the fulfilment of the needs of the body assuming that it will meet the needs of 'I' too.

### **PS 5:**

1. a. Observe that any physical facility you use, follows the given sequence with time:

Necessary & tasteful  $\rightarrow$  unnecessary & tasteful  $\rightarrow$  unnecessary & tasteless  $\rightarrow$  intolerable b. In contrast, observe that any feeling in you is either naturally acceptable or not acceptable at all. If naturally acceptable, you want it continuously and if not acceptable, you do not want it any moment!

- 2. List down all your activities. Observe whether the activity is of 'I' or of Body or with the participation of both 'I' and Body.
- 3. Observe the activities within 'I'. Identify the object of your attention for different moments (over a period of say 5 to 10 minutes) and draw a line diagram connecting these points. Try to observe the link between any two nodes.

## **Expected outcome:**

- 1. The students are able to see that all physical facilities they use are required for a limited time in a limited quantity. Also they are able to see that in case of feelings, they want continuity of the naturally acceptable feelings and they do not want feelings which are not naturally acceptable even for a single moment.
- 2. the students are able to see that activities like understanding, desire, thought and selection are the activities of 'I' only, the activities like breathing, palpitation of different parts of the body are fully the activities of the body with the acceptance of 'I' while the activities they do with their sense organs like hearing through ears, seeing through eyes, sensing through touch, tasting through tongue and smelling through nose or the activities they do with their work organs like hands, legs etc. are such activities that require the participation of both 'I' and body.
- 3. The students become aware of their activities of 'I' and start finding their focus of attention at different moments. Also they are able to see that most of their desires are coming from outside (through preconditioning or sensation) and are not based on their natural acceptance.

### **PS 6:**

- 1. Chalk out programs to ensure that you are responsible to your body- for the nurturing, protection and right utilisation of the body.
- 2. Find out the plants and shrubs growing in and around your campus. Find out their use for curing different diseases.

**Expected outcome:** The students are able to list down activities related to proper upkeep of the body and practice them in their daily routine. They are also able to appreciate the plants wildly growing in and around the campus which can be beneficial in curing different diseases.

UNIT 3: Understanding Harmony in the Family and Society- Harmony in Human-Human

## Relationship

**PS 7:** Form small groups in the class and in that group initiate dialogue and ask the eight questions related to trust. The eight questions are:

- 1a. Do I want to make myself happy?
- 2a. Do I want to make the other happy?
- 3a. Does the other want to make him happy?
- 4a. Does the other want to make me happy?

What is the answer?

## Intention (Natural Acceptance)

- 1b. Am I able to make myself always happy?
- 2b. Am I able to make the other always happy?
- 3b. Is the other able to make him always happy?
- 4b. Is the other able to make me always happy?

What is the answer?

## Competence

Let each student answer the questions for himself and everyone else. Discuss the difference between intention and competence. Observe whether you evaluate your intention & competence as well as the others' intention & competence.

**Expected outcome:** The students are able to see that the first four questions are related to our Natural Acceptance i.e. Intention and the next four to our Competence. They are able to note that the intention is always correct, only competence is lacking! We generally evaluate ourselves on the basis of our intention and others on the basis of their competence! We seldom look at our competence and others' intention as a result we conclude that I am a good person and other is a bad person.

## **PS 8:**

- 1. Observe on how many occasions you are respecting your related ones (by doing the right evaluation) and on how many occasions you are disrespecting by way of under-evaluation, over-evaluation or otherwise evaluation.
- 2. Also observe whether your feeling of respect is based on treating the other as yourself or on differentiations based on body, physical facilities or beliefs.

**Expected outcome:** The students are able to see that respect is right evaluation, and only right evaluation leads to fulfilment in relationship. Many present problems in the society are an outcome of differentiation (lack of understanding of respect), like gender biasness, generation gap, caste conflicts, class struggle, dominations through power play, communal violence, clash of isms, and so on so forth. All these problems can be solved by realizing that the other is like me as he has the same natural acceptance, potential and program to ensure a happy and prosperous life for him and for others though he may have different body, physical facilities or beliefs.

## **PS 9:**

- 1. Write a note in the form of story, poem, skit, essay, narration, dialogue to educate a child. Evaluate it in a group.
- 2. Develop three chapters to introduce 'social science- its need, scope and content' in the primary education of children

**Expected outcome:** The students are able to use their creativity for educating children. The students are able to see that they can play a role in providing value education for children. They are able to put in simple words the issues that are essential to understand for children and comprehensible to them. The students are able to develop an outline of holistic model for social science and compare it with the existing model.

**Module 4: Understanding Harmony in the Nature and Existence - Whole existence** 

as Co-

### existence

**PS 10:** List down units (things) around you. Classify them in four orders. Observe and explain the mutual fulfilment of each unit with other orders.

**Expected outcome:** The students are able to differentiate between the characteristics and activities of different orders and study the mutual fulfilment among them. They are also able to see that human beings are not fulfilling to other orders today and need to take appropriate steps to ensure right participation(in terms of nurturing, protection and right utilization) in the nature.

#### **PS 11:**

- 1. Make a chart for the whole existence. List down different courses of studies and relate them to different units or levels in the existence.
- 2. Choose any one subject being taught today. Evaluate it and suggest suitable modifications to make it appropriate and holistic.

**Expected outcome:** The students feel confident that they can understand the whole existence; nothing is a mystery in this existence. They are also able to see the interconnectedness in the nature, and point out how different courses of study relate to the different units and levels. Also they are able to make out how these courses can be made appropriate and holistic.

# UNIT 5: Implications of the above Holistic Understanding of Harmony at all Levels of Existence

**PS 12:** Choose any two current problems of different kind in the society and suggest how they can be solved on the basis of natural acceptance of human values. Suggest steps you will take in present conditions.

**Expected outcome:** The students are able to present sustainable solutions to the problems in society and nature. They are also able to see that these solutions are practicable and draw roadmaps to achieve them.

## **PS 13:**

- 1. Suggest ways in which you can use your knowledge of Technology/Engineering/Management for universal human order, from your family to the world family.
- 2. Suggest one format of humanistic constitution at the level of nation from your side.

**Expected outcome:** The students are able to grasp the right utilization of their knowledge in their streams of Technology/Engineering/ Management to ensure mutually enriching and recyclable productions systems.

**PS 14:** The course is going to be over now. Evaluate your state before and after the course in terms of

a. Thought b. Behavior c. Work d. Realization

Do you have any plan to participate in the transition of the society after graduating from the institute? Write a brief note on it.

**Expected outcome:** The students are able to sincerely evaluate the course and share with their friends. They are also able to suggest measures to make the course more effective and relevant. They are also able to make use of their understanding in the course for a happy and prosperous society.

Food Production Foundation-II	Course Code: BHM 201
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Semester: II	L/T/P (Per week)	3/1/0	Credits: 04
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Objective	This course gives an insight into the basic processes used in cooking with egg, meat and fish cookery. Understanding vegetable cookery		
Course	Topic		ours
Outline			Tutorial
Unit 1	Stock	Lecture	
	Definition & Composition		
	Rules of stock making		
	Types of Stocks		
	• Recipes of 1 liter of various stocks (White, brown,	12	4
	fish and vegetable)		
Uses of stocks			
	Reduction & Glazes		
	Soup		
	<ul> <li>Aim/principles of soup making</li> </ul>		
	<ul> <li>Classification of soups with examples</li> </ul>		
	<ul> <li>Classical accompaniments and garnishes</li> </ul>		
	<ul> <li>Consommé with 10 garnishes</li> </ul>		
Unit 2	Sauces	12	4
	<ul> <li>Imp of Sauces in food preparation</li> </ul>		
	Classification of Sauces (Kitchen & Proprietary) -		
	Mother, butter, dessert, proprietary, Traditional		
	accompanying sauces		
	<ul> <li>Thickening agents</li> </ul>		
	<ul> <li>Mother sauces - recipes and derivatives</li> </ul>		
	<ul> <li>Precautions &amp; rectification,</li> </ul>		
	<ul> <li>Other Sauces-Pan gravies, Jus-lie, Jus- Roti etc.</li> </ul>		
	Egg Cookery		
	<ul> <li>Composition and structure of egg</li> </ul>		
	Selection criteria for egg		
	<ul> <li>Various ways of cooking egg</li> </ul>		
	Uses of egg in cookery		
Unit 3	Vegetable and Fruit cookery	6	2
	Classification		
	Color Pigments		
	Effect of heat on color pigments and texture		
	Methods of cooking		
	Care and precaution while cooking		
	Vegetable cuts		
Unit 4	Salads & Salad Dressings	9	3
	Parts of salad with ingredients used		
	Types of Salads - Green, Vegetable, Cooked, main		
	course, Fruit, Gelatin based salad		
	Principles of salad making		
	Guidelines for making salads		
	Salad dressings – Types		
	International Classical Salads – composition and		
	country of origin		
	Sandwiches		
	Parts of sandwiches  Topografication California Hadaga desirbate		
	<ul> <li>Types of sandwiches – Cold and Hot sandwiches</li> </ul>		

	Precautions to take while preparing and storing sandwiches			
Unit 5	Food Contamination and control measures	6	2	
	Food Contamination -Types, reasons& precaution	Ü	_	
	• Introduction to HACCP- meaning, importance,			
	Principles			
	Kitchen Stewarding			
	Importance of kitchen stewarding			
	Hierarchy & staffing in kitchen stewarding			
	department			
	Equipment found in kitchen stewarding department			
	Total Hours	45	15	
Reference	Theory of Cookery: Krishna Arora Publisher: Frank B	rothers		
Books	Food Production Operations: Parvinder S Bali, Oxford	l University	/ Press	
	Modern Cookery (Vol- I) By Philip E. Thanga	m, Publish	er: Orient	
	Longman			
	Practical Cookery By Kinton & Cessarani			
	Practical Professional Cookery by Kauffman & Cracknell			
	Professional Cooking by Wayne Gislen, Publisher Le Cordon Bleu			
	Purchasing Selection and Procurement for the Hospitality Industry By			
	Andrew Hale Feinstein and John M. Stefanelli			
E-				
resources				
Course	At the end of the course the students would be able to:			
Outcome	1. Differentiate between stock and soup			
	2. Classify mother sauces and its derivatives and discuss role of egg in			
	cooking			
	3. Describe different types of vegetable cuts			
	4. Explain salads and sandwiches	. 1	c c 1	
	5. Discuss the role of kitchen stewarding and select con	trol measur	es for food	
	contamination			

Food Produc	tion Foundation-I	Course Code : BHM 201P	
Semester : II	L/T/P (Per week)	0/0/4	Credits: 02

Objective	<b>bjective</b> This course gives an insight into egg preparations, fish and meat cookery and vegetable preparations with Indian breakfast dishes.				
Course Outline	- · F				
	Demonstration of Stocks, Soups and Sauces				
	Egg Cookery (Excluding Breakfast Preparations)	4			
	Continental breakfast menu				
	Types of Sandwiches	8			
	Types of Salads with Dressings	8			
	Basic Continental menus consisting of Appetizer/soup, Meat preparation with starch & veg accompaniments &Dessert with plate presentation and appropriate portion sizes				
	Total Hours				
E-					
resources	resources				

Course	At the end of the course the students would be able to:	
Outcome 1. Demonstrate different sandwich preparation		
	2. Illustrate basic continental preparations	
	3. Design continental breakfast menu	
	4. Practice egg preparation	
	5. Demonstrate stocks, soups and sauces	

Food & Beverage Service Foundation-II			Course Code: BHM 202
Semester : II	L/T/P (Per week)	3/1/0	Credits: 04

Objective	This subject aims to provide intrinsic knowledge of Food and Beverage menus with				
	purpose and necessity in various types of meals. It enables students to apply the				
	knowledge and skills required to advise and serve customers in food service outlets				
	and analyse the food service operations of in room dining.				
Course	Topic		urs		
Outline		Lecture	Tutorial		
Unit 1	Types of Meals				
	<ul> <li>Breakfast – Introduction, Types, Service Methods</li> </ul>				
	<ul> <li>Elevenses and Brunch</li> </ul>				
	<ul> <li>Full afternoon tea and Hi – Tea</li> </ul>	_			
	<ul> <li>Lunch /Dinner</li> </ul>	6	2		
	<ul> <li>Supper</li> </ul>				
	<ul> <li>Late night snacks / round the clock meals</li> </ul>				
Unit 2	Menu knowledge	12	4		
	<ul> <li>Introduction</li> </ul>				
	<ul> <li>Types –A la Carte &amp; Table d' hôte</li> </ul>				
	<ul> <li>Menu Planning, considerations and constraints</li> </ul>				
	Classical French Menu				
	<ul> <li>Classical Foods &amp; its accompaniments with cover</li> </ul>				
	• Definition of Menus - Children, Diet, Working				
	Lunch, Banquet, Take Away, Cyclic, Combination,				
	Poolside, Trendy snacks /Fast Foods.				
Unit 3	Tobacco	12	4		
	<ul> <li>Introduction, types</li> </ul>				
	• Cigar –Parts, manufacturing, sizes, strengths,				
	brands, service procedure				
	• Cigarette – Manufacturing, brands, service				
	procedure				
	9	Non – Alcoholic Beverages			
	<ul> <li>Classification</li> </ul>				
	<ul> <li>Hot Beverages – Types, service, latest trends</li> </ul>				
	<ul> <li>Cold Beverages – Types, service, latest trends</li> </ul>				
Unit 4	Special Foods	6	2		
	<ul> <li>Sandwiches–types, service procedure</li> </ul>				
	• Salads –Types (Green, Vegetable, Main Course,				
	Fruit)Dressings (Lemon, Vinaigrette, French,				
	English, Cream)				
	• Frozen Food - Ice-Creams, Parfaits, Sundaes,				
	Granites, Gelato, Spoom				
	Fondue –types, service and procedure				
Unit 5	Room Service/ In room dining service	9	3		

	- Inter-denting Communitation						
	Introduction, General Principles						
	<ul> <li>Cycle of Service, Scheduling and Staffing</li> </ul>						
	Forms and Formats						
	Order Taking, Suggestive Selling, Breakfast Cards						
	Time management -lead time from order taking to						
	clearance						
	<ul> <li>IRD Layouts and special equipment, Mini bar</li> </ul>						
	Total Hours	45	15				
Reference	• Food & Beverage Service – Dennis R.Lillicrap.	& John A	. Cousins.				
Books	Publisher: ELBS						
	Food & Beverage Service Management – Brian Varghese						
	<ul> <li>Food &amp; Beverage Service – Vijay Dhawan</li> </ul>						
	• Food & Beverage Service Training Manual – Sudhir Andrews, Tata						
	McGraw Hill.						
	<ul> <li>Food &amp; Beverage Service Lillicrap &amp; Cousins, ELBS</li> </ul>						
Е-							
resources							
Course	At the end of the course the students would be able to:						
Outcome	Discuss different types of meals						
	2. Explain various menu						
	3. Memorize different tobacco products and classify non- alcoholic beverages						
	4. Describe special foods						
	5. Design layout of in room dining and practice in room	dining proc	edure				

Food & Bev	verage Service Fou (Practical)	Course Code : BHM 202P
Semester : II	L/T/P (Per week)	Credits: 01

Objective	This course introduces student to various catering institutions and the equipment		
	and tools frequently used & other operational menu along with the	_	
	in food and beverage industry keeping in mind various sty	les of service &	
	techniques in trend.		
Course	Торіс	Practical Hours	
Outline			
	Briefing and De-briefing	2	
	Menu planning & service procedure – Continental and American Breakfast	2	
	Menu planning & service procedure – English and Indian Breakfast	2	
	Menu planning & service procedure – Full afternoon tea and High tea		
	Menu planning & service procedure – Elevenses, Brunch and Supper	2	
	Menu planning & service procedure – 3/4 course lunch/dinner French menu	2	
	Menu planning & service procedure – 5/6 course lunch/dinner French menu	2	
	Menu planning & service procedure – 7/8 course lunch/dinner French menu	2	
	Menu planning & service procedure – 13 course French Classical Menu	2	
	Menu planning & service procedure – including cheese, savory,	2	

	desserts					
	Menu planning & service procedure – Indian Lunch/ Dinner	2				
	Non-alcoholic beverage list (cold & hot), order taking and service procedure					
	IRD tray/ trolley set up and service procedure for Breakfast/Tea/Snacks/Beverages	2				
	15 IRD tray/ trolley set up and service procedure for Lunch/ Dinner 4					
	Total Hours	30				
Е-						
resources						
resources Course	At the end of the course the students would be able to:					
	At the end of the course the students would be able to:  1. Design French classical menu					
Course		fast				
Course	Design French classical menu	fast				
Course	<ol> <li>Design French classical menu</li> <li>Demonstrate service procedure for lunch/ dinner and break</li> </ol>	fast				

	OFFICE OPERA FOUNDATION -II		Course Code : BHM 203
Semester : II	L/T/P (Per week)	Credits: 04	

Objective	This course help students to understand guest cycle, filling up of front office form			
	and formats, welcoming the guest, telephone handling different role plays, me			
	and mail handling and Paging.			
Course	Topic	Hours		
Outline		Lecture	Tutorial	
Unit 1	Introduction to guest cycle			
	Pre arrival			
	Arrival			
	During guest stay	6	2	
	Departure			
	After departure			
Unit 2	Reservation	9	3	
	Importance of reservation			
	Modes of reservation			
	• Channels and sources of reservation(FITs, Travel			
	Agents, Airlines, GITs)			
	• Types of reservations(Tentative, Confirmed,			
	Guaranteed)			
	• Systems and equipment (Manual, semi-automated,			
	fully automated)			
	Cancellation			
	Amendments			
	<ul> <li>Overbooking</li> </ul>			
Unit 3	Pre-Arrival Procedures	9	3	
	• Pre arrival activities(Preparing an arrival list,			
	notification )			
	<ul> <li>Pre arrival procedure for VIPs</li> </ul>			
	Pre arrival procedure for groups(Special			
	arrangements, meal coupons)			

Unit 4	Guest Arrival	12	4			
	Receiving of guests					
	Registration (non- automated and automated)					
	• Relevant records for FITs, Groups, Air crews and					
	VIPs					
	• Types of registration(Register, Loose Leaf,					
	Registration Cards)					
	Pre-registration					
	Arrival procedure for various categories of					
	guests(Foreigners along with C-forms, its					
	importance FITs walk-in, with confirmed					
	reservation)					
	<ul> <li>Notification of guest arrival</li> </ul>					
	Criteria for taking advance(Walk-ins, Scanty					
	Baggage, Groups)					
Unit 5	Guest Stay	9	3			
	• Guest Information services, example - At Your					
	Service, Service Express					
	Message and Mail Handling					
	Hospitality desk and Role of GRE, Rooming a					
	guest(introduction to the hotel facilities, orientation					
	of the room)					
	Satisfaction Tracking System (GSTS)					
	Guest History Card					
	Procedure for room change(Live move and dead					
	move)					
	Safe deposit procedure  The A MARK  T	4.5	1.5			
Reference	Total Hours	45	15 Man Graw			
Books	Front Office Training manual – Sudhir Andrews. Publ Hill	iisner: Tata	Mac Graw			
Doors		Brooks F	ducational			
	<ul> <li>Managing Front Office Operations – Kasavana &amp; Brooks Educational Institution ABHMA</li> </ul>					
	• Front Office – Operations and management – ABHMed Ismail (Thomson					
	Delmar).					
	Managing Computers in Hospitality Industry – Michael Kesavana &					
	Cahell.					
	<ul> <li>Front Office Operations – Colin Dix &amp; Chris Baird.</li> </ul>					
	• Front Office Operation Management- S.K Bhatnagar, Publisher: Frank					
	Brothers  M. F. LOSS O. C. D. K. D. K. B. L.					
E-	Managing Front Office Operations By Kasvan & Broom	OKS				
resources						
Course	At the end of the course the students would be able to:					
Outcome	1. Explain Guest cycle					
	2. Discuss reservation procedure					
	3. Plan pre- arrival procedure					
	4. Describe guest arrival procedure					
	5. Identify various services provided to the guest during	the stay				

FRONT OFFICE OPERATIONS	Course Code : BHM 203P
<b>FOUNDATION -II (Practical)</b>	

Semester : II	L/T/P (Per week)	0/0/2	Credits · 01
Delliester . II	L/ I/I (I CI WCCK)	0/0/2	Cicuits . 01

Objective	The course familiarizes students with various forms and formats required Front			
Course	Office operations of along with telephone handling <b>Topic</b>	Practical Hours		
Outline				
	Preparing Records, lists, books and forms such as:			
	Arrival register			
	Arrival list			
	<ul> <li>No show/ cancellation report</li> </ul>	6		
	• VIP List			
	<ul> <li>Fruits &amp; Flowers requisition</li> </ul>			
	Left luggage register			
	Bell boy movement control sheet			
	Scanty Baggage Register			
	<ul> <li>Arrival &amp; Departure errand cards</li> </ul>			
	<ul> <li>Expected arrival/ departure list</li> </ul>			
	Telephone handling skills at the reception and taking	4		
	reservations.	7		
	Skills to receive and record mail as well as messages (Hotel	2		
	staff, Guest - Past, present and future).			
	Skill to handle guest arrival (FIT and groups) including	4		
	registering the guests and rooming the guest functions.			
	Role play:	6		
	At the porch-Guest driving in. Doorman opening the door and			
	saluting guest, Calling bellboy At the Front Desk-Guest arriving,			
	greeting & offering welcome drink. Checking if there is a			
	booking.			
	Tackling guest complaints with regards to the guest cycle and	4		
	preparing and updating a Guest history Card.			
	Use of PMS and suggested tasks to be carried out:	4		
	<ul> <li>Various function keys</li> </ul>			
	<ul> <li>Pre- register a guest</li> </ul>			
	<ul> <li>Creating and updating guest profiles</li> </ul>			
	Total Hours	30		
E-				
Course	At the end of the course the students would be able to:			
Outcome	Prepare various forms and formats			
	<ol> <li>Prepare various forms and formats</li> <li>Demonstrate telephone handling skills and reservation procedure</li> </ol>			
	3. Perform the task of different front office staff			
	4. Handle guest complaints			
	5. Illustrate use of PMS			

Accommoda	tion Operation Fo	Course Code : BHM 204	
Semester : II	L/T/P (Per week)	3/1/0	Credits: 04

Objective	This course gives idea of the overall functioning of the housekeeping department. It covers the formats used at the control desk. Also the student gets aware of different types of cleaning.		
Course	Topic Hours		
Outline		Lecture	Tutorial

Unit 1	Co-ordination of Housekeeping with other Departments		
	Departments like Food Production, Security, Purchase,		
	Stores, HRD, Sales and Marketing		
		6	2
Unit 2	Daily Routine of the Housekeeping Department	6	2
	The Housekeeping Day		
	• Opening and closing of the house- morning shift,		
	afternoon shift and night shift		
	Rules of the floor		
Unit 3	Fire Prevention and Fire Fighting	9	3
	Safety Management Programme		
	Hazards in housekeeping		
	Accident Prevention		
	Crime Prevention		
	First Aid		
Unit 4	Cleaning Routine of Guest Rooms	12	4
	Daily cleaning of Occupied, Departure, Vacant,		
	Under Repair and VIP rooms		
	<ul> <li>Evening service and Second service procedures.</li> </ul>		
	Spring Cleaning procedures and its importance		
	Cleaning Routine of Public Areas		
	Public areas to be maintained		
	Daily, weekly and spring-cleaning procedures for		
	various Public areas such as Lobby / Lounge,		
	Restaurants, Bar, Banquet Halls, Elevators,		
	Staircase, Guest corridors, Restrooms and Leisure		
	areas(spa, swimming pool, shopping arcades)		
Unit 5	Control Desk	12	4
	<ul> <li>Introduction and functions of the Control Desk</li> </ul>		
	Records maintained at the control desk (Key control		
	register, maintenance register, lost and found,		
	logbook, indent books, gate pass)		
	Lost and Found (Classification of Lost and Found)		
	articles - valuable, non - valuable and perishable		
	Procedure for Guest and Hotel articles)		
	Mini bar Operations		
	Total Hours	45	15
Reference	Hotel Hostel and Hospital Housekeeping – Joan C	Branson &	x Margaret
Books	Lennox (ELBS).		
	Hotel House Keeping – Sudhir Andrews Publisher: Ta		
	Hotel Housekeeping Operations & Management –  Hotel Housekeeping Operations & Management –	Raghubala	an, Oxford
	University Press.		
	Housekeeping and Front Office – Jones     Security Operations By Behart McCris Bubli	aha. D	
	<ul> <li>Security Operations By Robert McCrie, Publi Heinemann</li> </ul>	sne: Butte	erworth –
	<ul> <li>The Professional Housekeeper – Tucker Schneider,; V</li> </ul>	Viley Dukli	rations
E-	The Hotessional Housekeeper – Hucker Schilletuer,, V	viicy Fublic	anons
resources			
Course	At the end of the course the students would be able to:		
Outcome	Co- relate housekeeping department with other depart	ments of the	e hotel
	2. Describe daily routine of the housekeeping		
	3. Discuss guest room cleaning procedure		
	4. Memorize routine cleaning of public areas		

## 5. Summarize the role of control desk

Accommodation Operation Foundation- II (Practical)			Course Code : BHM 204P
Semester : II	L/T/P (Per week)	0/0/2	Credits: 01

Objective	The course aims to provide practical experience on how to prepare various records			
	and trains the student for mini bar management.			
Course	Торіс	<b>Practical Hours</b>		
Outline				
	Servicing a guest room and bathroom with a chambermaid's	4		
	trolley (checkout/occupied and vacant room)			
	Bed making (Day bed, turndown service)	4		
	Preparing various records such as:	8		
	Room occupancy report			
	Checklist			
	Floor register			
	Work/ maintenance order			
	<ul> <li>Lost and found slips and gate pass</li> </ul>			
	Maid's report			
	Housekeeper's report			
	Log book			
	Guest special request register			
	Record of special cleaning			
	Call register			
	• VIP list			
	Floor linen book/ register			
	Mini bar management:	4		
	• Issue			
	<ul> <li>Stock taking</li> </ul>			
	Checking expiry date			
	First Aid and Fire Safety			
	Handling guest supplies	6		
	Maintaining register/ record			
	Replenishing floor pantry			
	Stock taking			
	Spring cleaning of Public areas	4		
	Total Hours	30		
E-				
resources Course	At the end of the course the students would be able to:			
Outcome	Demonstrate turn down service			
	2. Illustrate mini bar management			
	3. Identify various records maintain in housekeeping department	nent		
	4. Demonstrate spring cleaning of public areas	•		
	5. Practice stock taking			
	-			

<b>Environmental Science</b>			Course Code : BHM 205
Semester : II	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course aims to establish the importance of environmental issues. It provides			
	insight on			
	Environment Management in Hospitality Industry. It also helps students to			
	understand the benefits of Eco-friendly practices to have a sustainable environment			
G	in daily operations of hotel.	TT.		
Course Outline	Торіс		urs	
Unit 1	Environmental studies	Lecture	Tutorial	
Unit 1	Introduction – Definition			
	<ul> <li>Importance of environment with respect to Hospitality Industry</li> </ul>	9	3	
	<ul> <li>Concepts – Global warming, Greenhouse gases,</li> </ul>		5	
	Carbon foot print, Acid rain, Sustainability, Food-			
	mile, LEED, TERI, ISO (14,004,14010,			
	14011,14012), IGBC			
	<ul> <li>Disaster Natural and Man made</li> </ul>			
	<ul> <li>Ecotel – Definition, Scope and Importance</li> </ul>			
	• Environmental practices as part of Corporate Social			
	Responsibility in the Hospitality Industry			
	<b>Environment Commitment</b>			
	<ul> <li>Environmental Systems</li> </ul>			
	• Environmental policies, strategies and			
	implementation			
	a) Fitting into organizational culture			
	b) Environmental Policy			
	c) Legislation (List at-least 5Acts related to			
	environment)			
	<ul> <li>Environmental impact assessment (Targeting &amp; monitoring, Key performance measures)</li> </ul>			
Unit 2	Water Management	9	3	
Cint 2	• Sources of Water for hotels (Supply by govt. bodies,		3	
	Rainwater harvesting, Bore-well, Grey water,			
	Sewage Treatment Plant )			
	<ul> <li>Sources of water pollution by hotels(Sources-</li> </ul>			
	Laundry, Kitchen, Cleaning agents, Polishing			
	machines, Sewage)			
	• Water quality (Filtration, Boiling, Chlorination,			
	Reverse Osmosis, Ultra-violet, Ozonation)			
	• Control of water consumption (Kitchen,			
	Housekeeping, Guest room, Rest room)			
	Benefits of water conservation			
Unit 3	Air and Noise Pollution	9	3	
	Air Pollution     Air Pollution (Indeed) Policities assess offsets.			
	a) Air Pollution (Indoor)— Definition, causes, effects			
	and control measures taken by hotels  b) Air Pollution (outdoor) Definition causes effects			
	b) Air Pollution (outdoor)— Definition, causes, effects and control measures taken by hotels			
	<ul> <li>Noise Pollution</li> </ul>			
	a) Noise Pollution - Definition, causes, effects and			
	control measures taken by hotels			
	Building Materials			
	New technology used in construction			
	<ul> <li>Eco construction materials and their benefits</li> </ul>			
L				

	Green building – Concepts and benefits			
Unit 4	Solid Waste Management and Hazardous Waste	9	3	
	The need for materials and waste management		2	
	Waste management hierarchy			
	• Types of wastes (dry/wet, organic / inorganic,			
	biodegradable / non bio-degradable)			
	• Sources of solid waste found in hotels (e- waste &			
	paper waste, organic-waste, glass, plastic, metals)			
	R's principle (Reduce, Reuse, Recycle)			
	Product purchasing & Purchasing Principles			
Unit 5	Guidelines and best eco-practices implemented by	9	3	
	following departments of hotels			
	• Housekeeping (Linen, Laundry, Guest rooms,			
	Horticulture)			
	Front Office			
	Kitchen			
	<ul> <li>Restaurants and Banquets</li> </ul>			
	Maintenance			
	Swimming Pool and Health Club			
	Total Hours	45	15	
Reference	• Environmental Management for Hotels - David Kirk (Chapter 1, 2, 3, 4, 5,			
Books	6).			
	• FHRAI Training Manual (Chapter 3,7,8)	D 1 1 1	0.6.1	
	• Hotel Housekeeping operations and Management – University Press 3 <sup>rd</sup> Edition (Chapter 1, 3,5, 6,7,9).	Raghubala	an- Oxford	
	Hotel front office operations and Management – J	atashankar	R. Tewari	
	Oxford			
	• University Press 3 <sup>rd</sup> Edition (Chapter 1, 3,7)			
	• Food and Beverage Service, R Singaravelavan (Chapter 5)			
	Professional Housekeeper- Georgina Tucker (Chapter 7)			
E-				
resources	At the and of the course the strategic and the state of			
Course Outcome	At the end of the course the students would be able to:			
Outcome	<ol> <li>Recall environmental practices and policies in the hos</li> <li>Create a process for water management</li> </ol>	pnamy mai	astry	
	<ul><li>2. Create a process for water management</li><li>3. Propose measures to control air and noise pollution</li></ul>			
	4. Discuss the need of materials and waste management			
	5. Plan guidelines and eco- practices to be implemented	in all the d	enartments	
	of the hotel	in an anc a	cparaments	

Bakery & Confectionary			Course Code : BHM 301
Semester : III	L/T/P (Per week)	3/1/0	Credits: 04

Objective	This module provides theoretical foundation in Baking Selection of ingredients, Proper mixing and Baking techniques.	•	
	preparation of Breads, Cakes, Flour Pastry, Cookies and Icing.		
Course	Topic	Но	ours
Outline		Lecture	Tutorial
Unit 1	Introduction to Bakery & Confectionery		
	<ul> <li>Definition</li> </ul>		
	<ul> <li>Principles of Baking</li> </ul>		
	<ul> <li>Bakery Equipment (Small, Large, Tools etc.)</li> </ul>		

	Formulas & Measurements	6	2
	Physical & Chemical changes during baking		
Unit 2	Characteristics & Functions of Ingredients used in	9	3
C 111 -	Making of Bread, Cake and Flour Pastry		
	• Flour		
	• Shortening agents		
	Sweetening agents		
	Raising agents		
	<ul><li>Raising agents</li><li>Dairy products</li></ul>		
	* *		
	• Eggs		
	• Sundry materials - Setting Agents, Chocolate,		
	Cocoa Powder, Fruits & Nuts, Salt Spices		
TT '4 2	Flavorings, Extracts, Emulsions & Alcohol	0	2
Unit 3	Yeast Dough's (Fermented Goods)	9	3
	• Types – (Rich / Lean)		
	Stages / Steps in Bread Making		
	Methods of Bread Making (No time Dough, Straight		
	Dough, Ferment & Dough, Sponge and Dough, Salt		
	Delayed, Continuous Bread making process and		
	Chorleywood Bread making process)		
	Bread Disease		
	Bread Improvers		
Unit 4	Cake Making	12	4
	• Factors to be considered while cake making-		
	(Combining ingredients, Forming of air cells and		
	Developing texture)		
	• Method of Cake Making (Sugar batter, Flour batter,		
	Foaming, Boiled, All in one, Blending)		
	<ul> <li>Scaling, Panning, Baking and Cooling</li> </ul>		
	<ul> <li>Faults &amp; Remedies</li> </ul>		
	Icings		
	<ul> <li>Introduction to Icings</li> </ul>		
	<ul> <li>Definition &amp; Uses</li> </ul>		
	<ul> <li>Classification (Flat &amp; Fluffy)</li> </ul>		
	<ul> <li>Ingredients used in preparation of Icings</li> </ul>		
Unit 5	Flour Pastries	9	3
	<ul> <li>Introduction &amp; Classification with examples</li> </ul>		
	• Recipes, Methods of Preparation, (Short Crust,		
	Choux, Hot Water Crust, Flaky, Puff, Danish)		
	Do's and Don'ts while preparing Pastry		
	Cookies		
	Definition & Introduction		
	Characteristics and their Causes		
	Mixing Methods		
	<ul> <li>Types of Cookies (Piped / Bagged, Dropped,</li> </ul>		
	Rolled, Moulded / Stamped, Ice box / Refrigerator,		
	Bar, Sheet and Stencil)		
	Panning, Baking & Cooling     Cooling Proprovers		
	Cookie Improvers     Total Hours	45	15
Reference	Theory of Cookery:KrishnaArora Publisher: Frank Brown and the cookery of the		15

	Modern Cookery (Vol- I) By Philip E. Thangam, Publisher: Orient				
	Longman				
	Practical Cookery By Kinton&Cessarani				
	Practical Professional Cookery by Kauffman & Cracknell				
	Professional Cooking by Wayne Gislen, Publisher Le Cordon Bleu				
	Purchasing Selection and Procurement for the Hospitality Industry By				
	Andrew Hale Feinstein and John M. Stefanelli				
E-					
resources					
Course	At the end of the course the students would be able to:				
Outcome	Describe principles of baking and identify different bakery equipment				
	2. Discuss characteristics and functions of ingredients used in making of				
	bakery product				
	3. Distinguish methods of bread making				
	4. Identify different methods of cake making and classify icings				
	5. Classify different types of pastries and cookies				

Bakery & Confectionary (Practical)			Course Code : BHM 301P
Semester: III	L/T/P (Per week)	0/0/4	Credits: 02

Objective This module provides practical foundation in Baking practices. It is of ingredients, Proper mixing and Baking techniques involved Breads, Cakes, Flour Pastry, Cookies and Icing.		
Course Outline	Topic	<b>Practical Hours</b>
	Breads (Bread Rolls- Garlic / Herb, Burgers Buns, Hot Dog Rolls, Bread Loaf, French Bread, Sweet Dough, Brown Bread, Milk Bun, Pizza, Ladi Pav, Bread Sticks) Cakes	12 12
	(Vanilla Muffins, Chocolate Layer Cake, Orange Muffins, Banana Bread, Madeira Cake, Swiss Roll / Roulade Eggless Cake, Mawa Cake, Devil's Food Cake, Angel Food Cake, Madeleine's, Date and Walnut Cake, Carrot Cake, Pineapple Upside Down Cake, Dry Fruit Cake, Gel Sponge, Genoese Sponge, Tea Cakes, Petite Four, Fruit Flan, Dundee Cake, Doughnut)	
	Icings and Decorations techniques (Glace Icing, Feather Icing, Butter Cream, Ganache, Truffle, Royal Icing, Marzipan, Sugar Paste, Pastillage, Meringue, American Frosting, Fresh Cream)	12
	Flour Pastry Products and its variations (Tarts- Fresh Fruit / Choc, Profite Rolls, Meat Pie, Cheese Straw, Croissant, Vol Au Vent, Eclairs, Eccless Cake, Bouchees, Pinwheel, Palmiers, Khari, Cream Rolls, Cinnamon Twist, Veg Puffs)	12
	Cookies (Butter Buttons, Melting Moments, Checkerboard, Shrewsbury, Ginger Cookies, Macroons, Choco Chips, Biscotti, Pinwheel, Nan Khatai, Jeera Cookies, Brownie)	12
	Total Hours	60

E-		
resources		
Course	At the end of the course the students would be able to:	
Outcome	1. Demonstrate cake making	
	2. Illustrate different icings and decoration technique	
	3. Prepare various types of pastries	
	4. Describe bread making methods	

Bar Operation-I		Course Code : BHM 302	
Semester : III	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course will give comprehensive knowledge on various fermented alcoholic		
	beverages used in the Hospitality Industry. It will also help in understanding the		
	classification, manufacturing process and the various styles, along with technical		
	and specialized skills in the service of the same. It will for	amiliarize stu	dents to bar
	profile.		
Course	Торіс	H	ours
Outline		Lecture	Tutorial
Unit 1	Alcoholic Beverages	6	2
	<ul> <li>Definition</li> </ul>		
	<ul> <li>Classification of Alcoholic Beverages</li> </ul>		
	<ul> <li>Fermented beverages – Definition and Examples</li> </ul>		
	Bar		
	Types of Bar		
	Bar Equipment (Light equipment and Hear	vy	
	equipment)		
Unit 2	Beer	9	3
	Introduction and Definition		
	Raw materials & Manufacturing process		
	Types of Ales and Lagers		
	Freshly brewed Beer and Flavored Beer		
	• Faults in Beer- Common faults and reasons (Sou	ır,	
	Cloudy, Flat and Foreign bodies)		
	• Other Fermented and Brewed beverages (Sake,		
	Cider, Perry)		
	Brands Domestic & International		
Unit 3	Wines	12	4
	<ul> <li>Introduction and Definition</li> </ul>		
	Classification of wines (Color, Characteristics at	nd	
	General)		
	Types of wines: Still, Sparkling, Fortified, Organi	ic,	
	Aromatized, Low Alcohol Wines, Alcohol fr	· ·	
	wines, Blush wine.		
	<ul> <li>Factors influencing the character of wine</li> </ul>		
	Viticulture & Viticulture Methods		
	• Vinification of still wines (Red, White and Rose)		
	Naming of wines		
	• Fruit wines and examples		
	• Vine diseases – Odieum, Mildew, Gray Rot (Nob	ole	
	Rot), Phylloxera vastatrix.		
	Wine faults – Corked, Weeping, Excess Sulphy	ır,	
	Maderisation, Tartare Flakes, Formation of crysta	·	

	Hydrogen sulphide, Cloudiness, Secondary		
	Fermentation, Foreign materials and sediments.		
	• Storage of wines		
	<ul> <li>Food &amp; Wine Harmony</li> </ul>		
Unit 4	Wine producing Countries	12	4
	• France – Regions with Wine examples Champagne	12	•
	- Regions, Manufacture process (Traditional, Cuvee		
	close / Charmat, Transfer,		
	Impregnation/Carbonation), Brands		
	• Italy – Regions with Wine examples		
	Fortified wine: Marsala, Types and Brands		
	• Sherry – Manufacture process, Types and Brands		
	<ul> <li>Port – Manufacture process, Types, Brands</li> </ul>		
	<ul> <li>Madeira – Manufacture process, Types, Brands</li> </ul>		
	<ul> <li>International and national Wine examples</li> </ul>		
Unit 5	Aperitifs	6	2
Omt 3	Definition	U	2
	<ul> <li>Types of Aperitifs</li> </ul>		
	<ul><li>Wine based Aperitifs</li></ul>		
	a) Vermouth Styles and Brands		
	b) Chambery, Chamberyzette, Punt-e-mes,		
	Carpano		
	c) Dubonnet, Lillet, St.Raphael, Byrrh and Cap		
	Corse		
	• Spirit based Aperitifs and Bitters –		
	AmerPicon, FernetBranca, Pernod, Campari,		
	Angostura, Ouzo and Underberg		
	Total Hours	45	15
Reference	• Food & Beverage Service – Dennis R.Lillicrap.		
Books	Publisher: ELBS		
	• Food & Beverage Service Management – Brian Vargh	nese	
	<ul> <li>Food &amp; Beverage Service – Vijay Dhawan</li> </ul>		
	• Food & Beverage Service Training Manual – S	udhir Andı	rews. Tata
	McGraw Hill.		,
	• Food & Beverage Service Lillicrap& Cousins, ELBS		
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Classify different types of alcoholic beverage and idea	ntify bar equ	uipment
	2. Discuss manufacturing of beer and brand name		
	3. Describe wine manufacturing process and classify win	nes	
	4. Differentiate various wine producing countries		
	5. Recognize different aperitifs used in bar		

Bar Operation-I (Practical)			Course Code : BHM 302P
Semester : III	L/T/P (Per week)	0/0/2	Credits: 01

Objective	The objective of the course is to provide practical knowledge of serving different fermented alcoholic beverage to the guest.	
Course Outline	Торіс	<b>Practical Hours</b>
	Organization of a wine bar	2

	Types of Glasses used in the bar	2		
	Beer Service – Service Temperature, Equipment, Procedure,	2		
	Brands			
	Wine equipment	2		
	Reading of a wine label (Wine labels from France, Italy and	2		
	Germany).			
	White wine & Rose wine service - Service temperature,	2		
	Equipment, Procedure and brands			
	Red wine service- Service temperature, Equipment, Procedure,	2		
	Decanting process and Brands			
	Champagne / Sparkling Wines service- Service temperature,	2		
	Equipment, Procedure and Brands			
	Champagne Bottle sizes with their respective names			
	Champagne Dosage terms			
	Fortified wine service - Service Temperature, Equipment,	2		
	Procedure, Brands			
	• Sherry			
	Port	2		
	Service of Aperitifs			
	• Vermouth			
	Campari			
	Pernod  Menu Planning with wines and Service of Food and wine (Menu			
	2			
	planning with wines from France, Italy, Spain, and India)	2		
	Preparation of	2		
	<ul><li>Beer list</li><li>Wine list</li></ul>			
	Total Hours	30		
E-	Total Hours	30		
resources				
Course	At the end of the course the students would be able to:			
Outcome	1. Compile wine list and beer list			
	2. Demonstrate alcoholic beverage service			
	3. Identify glassware used for serving different fermented bev	verage		
	4. Illustrate service of aperitifs			
	5. Design menu with combination of wine			

Front Office Operation- I			Course Code : BHM 303
Semester : III	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course familiarizes students with check out procedure and application of		
	computer in Front office.		
Course	Topic	Ho	ours
Outline		Lecture	Tutorial
Unit 1	Checkout		
	<ul> <li>Departure notification</li> </ul>		
	<ul> <li>Departure procedure in Fully automated system</li> </ul>		
	Group Checkouts	9	3
	<ul> <li>Express check outs</li> </ul>		
	<ul> <li>Early and Late check outs and charges</li> </ul>		
	Post departure Courtesy Services		
Unit 2	Methods of Payment	9	3

	Settlement of Bills			
	Cash Settlement- Indian & Foreign currency			
	• Travellers' cheque, Personal cheque, Demand draft,			
	Debit card			
	• Foreign currency exchange procedure and			
	encasBHMent certificate			
	Credit Settlement- Credit card, Travel Agent			
	voucher, Bill to Company letter			
	- '			
	<ul> <li>Other methods of payment- NEFT/RTGS, charge voucher</li> </ul>			
Unit 3		9	3	
Unit 3	Front office Accounting	9	3	
	Accounting fundamentals(Types of accounts, folios,			
	vouchers)			
	City Ledger			
	• Front office Accounting cycle-Creation,			
	maintenance and settlement of accounts			
	• Credit control measures-Pre-Authorization,			
	Advance Payments, Floor Limit, House Limit			
Unit 4	Application of various Statistical data	9	3	
	• Room occupancy %, Double Occupancy%, Foreign			
	Occupancy %, Local Occupancy %, House Count,			
	ARR, RevPAR, ARG, Single Occupancy,			
	Cancellation %, No Show %, Overstay%, Understay			
	% (Numericals based on the above formulae)			
Unit 5	Front Office Computer Operation	9	3	
	Desir of commuteur			
	Basic of computers  PMG CD C CD C			
	• P.M.S, G.D.S, C.R.S			
	Front office software application			
	Reservation Management software			
	Room Management Software			
	Guest Accounting Management			
	Software			
	General Management Software			
	Total Hours	45	15	
Reference	• Front Office Training manual – Sudhir Andrews. Pub	lisher: Tata	Mac Graw	
Books	Hill			
	Managing Front Office Operations – Kasavana&  Lastitution ARIMA	Brooks E	Educational	
	Institution ABHMA	Mad Ta 11	(Th	
	• Front Office – Operations and management – ABHI	vied Isman	(1 nomson	
	Delmar).  Managing Commutate in Hagnitality Industry Michael	al Wasayyan	o & Coball	
	Managing Computers in Hospitality Industry – Micha     France Office Operations – Calin Direct Office Paint	ei Kesavana	a&Canen.	
	• Front Office Operations – Colin Dix & Chris Baird.	oon D1-1:-	hom Eman-1-	
	<ul> <li>Front Office Operation Management- S.K Bhatnagements</li> </ul>	gar, Publis	ner: Frank	
		1za		
E-	Managing Front Office Operations By Kasvan& Broo	V9		
resources				
Course	At the end of the course the students would be able to:			
Outcome	Explain check out procedure			
	2. Differentiate all methods of payment practiced in the	hotel		
	3. Describe front office accounting			
	4. Practice various statistical data			
	5. Relate need of computer in front office department			
	3. Relate need of computer in front office department			

Front Office Operation- I (Practical)			Course Code : BHM 303P
Semester : III	L/T/P (Per week)	0/0/2	Credits: 01

Objective					
	time of check out in Front Office operations of hospitality industry	V.  Practical Hours			
Course					
Outline					
	Role-play on Checkouts using various methods of Payments-	6			
	FIT (Indian & Foreign Nationality guests)				
	Role-play on Checkout Procedure for bookings done through	4			
	Corporate and Travel Agent				
	Role Play on Group Checkout procedure	4			
	Format of Departure Register, Departure Intimation, Departure	4			
	List, Departure Errand Card.				
	Preparation of guest folio, Filling up, accounting and totaling	4			
	(final) guest folio in semi-automated accounting system				
	Preparation of various vouchers-V.P.O., Miscellaneous voucher,	6			
	Allowance vouchers, Travel Agent voucher, Cash receipt voucher etc.				
	Use of Software for Settlement of bills	2			
	Total Hours	30			
<b>E</b> -					
resources					
Course	At the end of the course the students would be able to:				
Outcome	Demonstrate check out procedure				
	<ol> <li>Compile departure register, departure intimation</li> <li>Handle various methods of payment</li> <li>Prepare various vouchers</li> </ol>				

	Accon	nmodation Operat	ion- I	Course Code : BHM 304
Ī	Semester : III	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course familiarizes students with different linen used in the hotel and their				
	cleaning process. Also provides horticulture knowledge.				
Course	Торіс	Но	ours		
Outline		Lecture	Tutorial		
Unit 1	Housekeeping Supervision				
	Role of Supervisor				
	Specific Functions of Supervisors - Guestroom				
	inspection, Inspection of VIP rooms, Linen	9	3		
	Inventory				
	Checklist for inspection				
	Dirty dozen and Quick six inspection				
	Contract Cleaning				
	Definition & Concept				
	Jobs given on contract by Housekeeping				
	<ul> <li>Advantages &amp; Disadvantages</li> </ul>				
	Pricing a contract				
Unit 2	Laundry Operations	9	3		

	<ul> <li>Types of Laundries- OPL, Commercial</li> </ul>		
	<ul> <li>Layout of a typical laundry</li> </ul>		
	Laundry equipment& uses (Commercial Laundry)		
	Equipment- calendaring machine, Hydro extractors,		
	Washing machine, Steam press, Suzie, Flat press		
	etc.)		
	Laundry Process		
	Stain Removal		
	Dry-cleaning		
	Flow Chart of Handling Guest Laundry-Laundry list		
	and Valet Service		
Unit 3	Linen Room	9	3
	Layout of Linen Room		3
	Classification & Selection of Linen		
	Classification of Bed, Bath, & Restaurant Linen  Grant		
	Sizes of Linen		
	Storage facilities and conditions		
	<ul> <li>Par stock, Factors affecting par stock</li> </ul>		
	• Linen Control – Linen Inventory & Control		
	<ul> <li>Discard management</li> </ul>		
	<ul> <li>Storage of uniforms</li> </ul>		
	<ul> <li>Issue and exchange of uniforms</li> </ul>		
Unit 4	Managing Housekeeping Personnel	9	3
	• Recruiting, Selecting, Hiring, Orientation and		
	Training		
	Motivating Employees		
	Performance Appraisal		
	Teamwork, Leadership		
	Employee welfare, Discipline		
Unit 5	Horticulture	9	3
	Essential components of Horticulture		
	Landscaping		
	Indoor Plants		
	Bonsai in the Hotel properties     Total Hours	45	15
Reference			
Books	<ul> <li>Hotel Hostel and Hospital Housekeeping – Joan C Lennox (ELBS).</li> </ul>	Branson &	Margaret
	<ul> <li>Hotel House Keeping – Sudhir Andrews Publisher: Ta</li> </ul>		
	<ul> <li>Hotel Housekeeping Operations &amp; Management –</li> </ul>	Raghubala	an, Oxford
	University Press.		
	<ul> <li>Housekeeping and Front Office – Jones</li> </ul>		
	<ul> <li>Security Operations By Robert McCrie, Publi</li> </ul>	ishe: Butte	erworth –
	Heinemann		
	<ul> <li>The Professional Housekeeper – Tucker Schneider,; V</li> </ul>	Viley Public	cations
E- resources			
Course	At the end of the course the students would be able to:		
Outcome	Explain the role of housekeeping supervisor		
	2. Identify different laundry equipments and select ap	opropriate i	method for
	stain removal	Propries 1	
	3. Classify different types of linen used in hotels		
	Discuss advantages and disadvantages of contract clear	aning	
	5. Describe importance of horticulture	0	
L	F		

Accommoda	ation Operation- I	(Practical)	Course Code : BHM 304P
Semester: III	L/T/P (Per week)	0/0/2	Credits: 01

Objective	This course helps students to understand the process of cleaning of	different linen and		
o sjecu ve	stain removal. The students also learn to maintain inventory.			
Course	Topic	<b>Practical Hours</b>		
Outline	•			
	Design a Housekeeping checklist for Guest rooms and Public	4		
	areas.			
	Supervision of Guest room using checklists	6		
	Calculation of Room Linen requirement for a 100 room property	4		
	with an OPL			
	Stain Removal - Latest Technique	6		
	Washing of Linen- Bluing, Starching, Ironing	6		
	Stock taking of Linen for Housekeeping Lab	4		
	Total Hours	30		
E-				
resources				
Course	At the end of the course the students would be able to:			
Outcome	Demonstrate supervision skills			
	2. Select latest technique for stain removal			
	3. Relate linen with appropriate cleaning process			
	4. Practice inventory management			
	5. Calculate linen required for a hotel			

	<b>Hotel Accounting</b>		Course Code : BHM 305
Semester : III	L/T/P (Per week)	2/0/0	Credits: 02

Objective	To equip students with the knowledge of Accounting as practice	d in Hotels	and to
	help them to utilize this knowledge in day-to-day operations	undertaken	in the
	various departments in hotels.		
Course	Topic	Hours	
Outline		Lecture	Tuto
			rial
Unit 1	Allowances, Discount and Visitors Paid Out		
	Meaning and Types		
	<ul> <li>Formats of Allowance and VPO Vouchers</li> </ul>		
	Difference between Allowance & Discount		
	Difference between Discount & VPO	6	0
Unit 2	Visitors Tabular Ledger	6	0
	<ul> <li>Format and Use of Visitors Tabular Ledger</li> </ul>		
	<ul> <li>Practical Problems on Visitors Tabular Ledger</li> </ul>		
Unit 3	Guest Weekly Bill	6	0
	<ul> <li>Format and Use of Guest Weekly Bill</li> </ul>		
	Practical Problems on Guest Weekly Bill		
	Difference between VTL and GWB		
Unit 4	Uniform System of Accounting	6	0
	Introduction to Uniform System of Accounting		
	Practical problems on preparation of Income Statement		

	as per Uniform System of Accounting		
	• Schedules showing Departmental incomes -Rooms,		
	Food & Beverage, Telephone Gift shop, Garage and		
	Parking, Laundry only		
Unit 5	Budget and Budgetary Control	6	0
	Definition and Types of Budget		
	Practical problems on Cash Budget and Flexible Budget		
	Meaning and Advantages of Budgetary Control		
	Total Hours	30	00
Reference	<ul> <li>Managerial Accounting in the Hospitality Industry- Vol –</li> </ul>	II, Peter. J.	Harris
Books	and PeterA Hazzard, Fourth Edition, Stanley Thorne	s Publisher	rs Ltd.
	Gloucestershire.		
	• Hotel Management – Dr. Jagmohan Negi, First Edition	2005 - Hi	malaya
	PublishingHouse, Mumbai - 400004		
	Hotel Accounting & Financial Control - Ozi D'Cunha Glo	eson Ozi D	'Cunha
	– Fist- 2002-Dickey Enterprises, Kandivali (W) Mumbai		
	• Accounting in the Hotel & Catering Industry – Richard	Kotas – Fo	ourth –
	1981-International Textbook Company Co. Ltd.		
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Identify allowance, discount and paid out vouchers		
	2. Recognize visitors tabular register and its use		
	3. Generate guest weekly bill		
	4. Practice uniform system of accounting		
	5. Plan budget and its measures to control		

Food Science & Nutrition		Course Code : BHM 306	
Semester : III	L/T/P (Per week)	2/0/0	Credits: 02

Objective	The subject aims to develop the knowledge and awareness about hygiene, nutrition			
	& balanced diet in Hotel Industry. It also helps to understand	d the relation	on between	
	food and human health.			
Course	Topic	Ho	ours	
Outline		Lecture	Tutorial	
Unit 1	Introduction to Food Nutrition			
	<ul> <li>Define Food, Nutrients, Nutrition</li> </ul>			
	• Carbohydrate – Definition, sources, functions, effect			
	of Heat, Dietary Fiber			
	• Protein - Definition, sources, functions, effect of	6	0	
	Heat			
	Fat - Definition, sources, functions, effect of Heat			
	• Vitamins – Definition, classification, sources,			
	functions, deficiency			
	• Minerals – Classification, sources, functions,			
	deficiency (Sodium, Iron, Calcium, Iodine)			
	Ways to prevent nutrients loss while cooking food			
Unit 2	Food Adulteration	6	0	
	• Food Standards in India (Compulsory – Fruit			
	product order, Meat product order, milk & milk			
	product order, Solvent extracted Oils and Vegetable			
	products control order and Standards on weights and			

	measures. Voluntary – Bureau of Indian Standards and Agmark)		
	• Common food adulterants and the test to detect		
	them in following Food Stuffs: Milk, Sugar,		
	Turmeric, Chilli Powder, Tea, Coffee, Semolina,		
	Ghee, Butter and Oil		
Unit 3	Food Additives	6	0
	• Definition		
	<ul> <li>Types of Food Additives</li> </ul>		
	Food Preservation and Storage		
	<ul> <li>General guidelines and rules for storage of all types of food stuffs</li> </ul>		
	• Different storage area (Dry, Refrigerated, Freezer)		
	Requirements of each		
	Pasteurization, Canning		
Unit 4	Personal Hygiene for Food Handlers	6	0
	<ul> <li>Necessity of personal hygiene</li> </ul>		
	<ul> <li>Good health of Staff</li> </ul>		
	<ul> <li>Sanitary practices while holding and cooking food</li> </ul>		
	<ul> <li>Protective clothing</li> </ul>		
	Microbiology		
	• Harmful and useful micro-organisms In Food		
	Industry (Bacteria, Yeast, Mould, Fungi)		
	• Difference between food poisoning and food		
	infection		
Unit 5	Hygiene and Sanitation in Food Production and Service area	6	0
	<ul> <li>Danger Zone</li> </ul>		
	<ul> <li>Cross Contamination</li> </ul>		
	<ul> <li>Protective display of food</li> </ul>		
	<ul> <li>Pest Control (Importance and control measures for</li> </ul>		
	common pest in Hotel Industry)		
	<ul> <li>Food Spoilage (Detection and Prevention)</li> </ul>		
	<ul> <li>HACCP (Importance and Usage)</li> </ul>		
	Total Hours	30	00
Reference	<ul> <li>Hand book of Food and Nutrition- by M. Swaminatha</li> </ul>	n	
Books	<ul> <li>Nutrition and Dietetics - by Shubhangini Joshi</li> </ul>		
	<ul> <li>Food Hygiene and Sanitation - by SunetraRoday</li> </ul>		
	<ul> <li>Food Science and Nutrition - by Sunetra Roday</li> </ul>		
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Memorize different nutrients component of food		
	2. Choose right control measures for food adulteration		
	3. Classify food additives and follow guidelines and rule		
	4. Apply sanitary practices while preparing food an	ıd maintaiı	n personal
	hygiene		
	5. Discuss importance of HACCP		

Course Code : BHM 307

Semester : III L/T/P (Per week)	2/0/0	Credits: 02
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Objective	The subject aims to give a basic knowledge about Computers and its operations. It enables students to operate Computers and its allied Hardware and Software. It also gives insight in Internet, Email and other social media.		
Course	Topic Hours		
Outline		Lecture	Tutorial
Unit 1	<ul> <li>Computer Fundamentals</li> <li>Computer definition, Features of Computer System</li> <li>Block Diagram of Computer System</li> <li>Input and Output Units of Computer System</li> <li>Input devices (Keyboard, Pointing devices - Mouse, Joystick, Touch Screen, Light Pen, Stylus) Scanning devices (Optical Scanners, Bar Code readers, MICR, OCR, OMR),Image capturing devices(Digital Camera, Digital video camera),Audio input names</li> </ul>	6	0
	<ul> <li>Output devices: Monitors Printers (Inkjet printer, Laser printer, Thermal printer, Dot matrix printer, Plotter, Photo printer) Audio output device – (Speakers, Headphones)</li> <li>CPU, RAM, ROM</li> <li>Software – System, Application S/W</li> <li>Networks – Types - LAN, MAN, WAN &amp;Topology</li> <li>Viruses – Types, Precautions</li> <li>E-Commerce and ERP</li> <li>Concepts of B-to-B, B to C</li> <li>ERP concept, SAP Concepts</li> </ul>		
Unit 2	<ul> <li>WINDOWS         <ul> <li>Windows Features</li> <li>Terminologies - Desktop, Desktop Properties (Popup Menu), Windows, Wallpaper, Icons, File, Folder</li> <li>Windows Explorer- (Assignment with files, folders)</li> <li>Accessories - Paint, Notepad, Calculator, Remote Desktop Connection</li> </ul> </li> <li>DOS - (Disk Operating System)         <ul> <li>Introduction &amp; Features</li> <li>Internal Commands - DIR, CLS, VER, VOL, DATE, TIME, COPY, TYPE, REN, DEL, CD, MD, RD</li> <li>External Commands - ATTRIB, SCANDISK, TREE, MORE, EDIT</li> <li>Wildcards (question mark?, asterisk *)</li> </ul> </li> </ul>	6	0
Unit 3	<ul> <li>MS-WORD</li> <li>File Menu: Save, Save As, Print, Page Setup</li> <li>Home Menu: Cut, Copy, Paste, Find, Replace, Format Painter, Bullets &amp; Numbering, Change Case</li> <li>Insert Menu: Table, Pictures, Shapes, Smart Art, Chart, Hyperlink, Header &amp; Footer, Text Box, Drop Cap, Symbol</li> </ul>	6	0

	• Page Layout: Margins, Page Break, Indent, Line		
	Spacing		
	Mailings Menu: Mail Merge		
	Special Tools: Spelling & Grammar check, Word		
	Count		
	MS-EXCEL		
	• File Menu: Save, Save As, Print, Page Setup		
	Home Menu: Drawing, Find and Replace		
	• Insert Menu: Table, Pictures, Charts, Filter,		
	Hyperlink, Word Art		
	Page Layout Menu: Print area, Cell Width, Height,		
	Scale		
	• Formulas Menu: Insert function, AUTOSUM,AVG,		
	PER, MAX, MIN, COUNT, IF, Date & Time,		
	Round		
	Review Menu : Protect sheet		
Unit 4	MS-POWERPOINT	6	0
	• File Menu: Save, Save As, Print, Page Setup		
	• Home Menu: Cut, Copy, Paste, Find, Replace,		
	Format Painter, Bullets & Numbering, Change Case		
	• Insert Menu: Table, Pictures, Shapes, Smart Art,		
	Chart, Hyperlink, Header & Footer, Video, Audio,		
	Symbol		
	<ul> <li>Design Menu: Themes, Variants, Customize</li> </ul>		
	<ul> <li>Transitions: Slide, Timing</li> </ul>		
	<ul> <li>Animations: Add Animation, Effects</li> </ul>		
	<ul> <li>Slide Show: Start slide show, Setup, Monitor</li> </ul>		
	M S-ACCESS		
	<ul> <li>Table Creation, Fields, Data Type</li> </ul>		
	<ul> <li>Primary Key Concept</li> </ul>		
	<ul> <li>Add, Edit, and Delete records</li> </ul>		
Unit 5	INTERNET / E-MAIL	6	0
	History		
	<ul> <li>Pre-requisites for Internet, Role of Modem</li> </ul>		
	<ul> <li>Services – Emailing, Chatting, Surfing, Blog</li> </ul>		
	• Search Engines, Browsers, Dial Up, Domains,		
	www, HTTP, URL		
	<ul> <li>Broadband, Concepts of Web uploading,</li> </ul>		
	downloading, Skype		
	<ul> <li>Threats – Spyware, Adware, Spam</li> </ul>		
	Cloud computing & Social Media		
	What is cloud computing? One drive, Create		
	Hotmail/outlook/ live.in account, Sway presentation		
	(using Hotmail /outlook/ live.in)		
	What is Social Media and its usage/ advantages and		
	disadvantages (Whatsapp/ Facebook)		
	<ul> <li>Define Twitter and its usage.</li> </ul>		
	Total Hours	30	00
Reference	Computer Fundamentals – P.K. Sinha		
Books	A First Course In Computers – Sanjay Saxena		
	DOS Guide – Peter Norton		
	Mastering MS-OFFICE – Lonnie E. Moseley &	David M	I. Boodev

	BPBPublication)
Е-	
resources	
Course	At the end of the course the students would be able to:
Outcome	1. Recognize different components of computer and their uses
	2. Identify different operating system
	3. Recall importance of MS Office
	4. Describe the role of internet and social media in hospitality industry

Regional Cuisine of India		Course Code : BHM 401	
Semester : IV	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course aims to provide knowledge of different cuisines provide knowledge of differ	revailing in	India.
Course	Topic Hours		
Outline		Lecture	Tutorial
Unit 1	Cuisines of KasBHMir, Himachal & Uttarakhand		
	<ul> <li>Introduction, Geographical Perspectives</li> </ul>		
	<ul> <li>Brief Historical Background</li> </ul>		
	<ul> <li>Characteristics &amp; Salient Features of Cuisine</li> </ul>		
	<ul> <li>Key Ingredients, Popular Foods, Seasonal Foods</li> </ul>	12	4
	<ul> <li>Specialties during Festivals and Other Occasions</li> </ul>		
	Cuisines of Punjab, Haryana & Delhi		
	<ul> <li>Introduction, Geographical Perspectives</li> </ul>		
	<ul> <li>Brief Historical Background</li> </ul>		
	<ul> <li>Characteristics &amp; Salient Features of Cuisine</li> </ul>		
	<ul> <li>Key Ingredients, Popular Foods, Seasonal Foods</li> </ul>		
	Specialties during Festivals and Other Occasions		
Unit 2	Cuisines of Rajasthan & Gujarat	6	2
	<ul> <li>Introduction, Geographical Perspectives</li> </ul>		
	Brief Historical Background		
	<ul> <li>Characteristics &amp; Salient Features of Cuisine</li> </ul>		
	Key Ingredients, Popular Foods, Seasonal Foods		
	<ul> <li>Specialties during Festivals and Other Occasions</li> </ul>		
	Cuisines of Maharashtra & Goa		
	Introduction, Geographical Perspectives		
	Brief Historical Background		
	Characteristics & Salient Features of Cuisine		
	Key Ingredients, Popular Foods, Seasonal Foods		
	Specialties during Festivals and Other Occasions		
Unit 3	Cuisines of Andhra Pradesh & Kerala	9	3
	Introduction, Geographical Perspectives		
	Brief Historical Background  Given:  A Given:  Brief Historical Background  Brief Historical Backg		
	Characteristics & Salient Features of Cuisine		
	Key Ingredients, Popular Foods, Seasonal Foods		
	• Specialties during Festivals and Other Occasions		
	Cuisines of Awadh & Bengal		
	Introduction, Geographical Perspectives     Priof Historical Perspectives		
	<ul> <li>Brief Historical Background</li> <li>Characteristics &amp; Salient Features of Cuisine</li> </ul>		
	<ul> <li>Key Ingredients, Popular Foods, Seasonal Foods</li> </ul>		

	•	Specialties during Festivals and Other Occasions			
Unit 4	Indian	Sweets & Desserts	12	4	
	•	Introduction			
	•	Brief Historical Background			
	•	Characteristics & Salient Features of Cuisine			
	•	Key Ingredients, Popular Foods, Seasonal Foods			
	•	Specialties during Festivals and Other Occasions			
Unit 5	Food o	f India	6	2	
	•	Jain Food			
	•	Parsi Food			
	•	Dum Style of Cooking			
	•	North Eastern Indian Foods			
	1	Total Hours	45	15	
Reference	•	Theory of Cookery:KrishnaArora Publisher: Frank Br	others		
Books	Food Production Operations: Parvinder S Bali, Oxford University Press				
	•	Modern Cookery (Vol- I) By Philip E. Thanga			
		Longman			
	•	Practical Cookery By Kinton&Cessarani			
	•	Practical Professional Cookery by Kauffman & Cracki	nell		
	•	Professional Cooking by Wayne Gislen, Publisher Le	Cordon Ble	eu	
	•	Purchasing Selection and Procurement for the Ho	spitality Ir	dustry By	
		Andrew Hale Feinstein and John M. Stefanelli	•		
E-					
resources					
Course	At the	end of the course the students would be able to:			
Outcome	1.	Explain different regional cuisine of India			
	2.	Recall key ingredients of different regions of India			
	3.	Memorize popular dishes of the region			
	4.	Discuss Indian sweets and desserts			
	5.	Describe other foods such as jain food, parsi food, etc			

Regional Cuisine of India (P		ractical)	Course Code : BHM 401P
Semester: IV	L/T/P (Per week)	0/0/4	Credits: 02

Objective	This course enables students to familiarize with kitchen and prepare very basic		
	items used in different cuisines.		
Course Outline	Торіс	<b>Practical Hours</b>	
	3 course menu of Rajasthani Cuisine	8	
	3 course menu of Goan Cuisine	4	
3 course menu of Awadhi Cuisine		8	
	3 course menu of Gujarati Cuisine	4	
	3 course menu of Maharashtra Cuisine	4	
	3 Indian Sweets & Desserts	4	
	3 course menu of KasBHMiri Cuisine	8	
	3 course menu of Kerala Cuisine	4	
	3 course menu of Bengal Cuisine	8	
	3 course menu of Punjabi Cuisine	8	

	Total Hours	60	
<b>E</b> -			
resources			
Course	At the end of the course the students would be able to:		
Outcome	Outcome 1. Demonstrate various dishes preparation of different regional cuisine		
	2. Illustrate preparation of Indian desserts		
	3. Recall the key ingredients of the regional cuisine		
	4. Memorize the recipe of popular dishes		

Bar Operation-II		Course Code : BHM 402	
Semester : IV	L/T/P (Per week)	3/1/0	Credits: 04

Objective The course will give comprehensive knowledge on various distille	The course will give comprehensive knowledge on various distilled alcoholic				
	beverages used in the Hospitality Industry. It will also help in understanding the				
	classification, manufacturing process and the various styles, along with technical				
	and specialized skills in the service of the same. It will familiarize students to bar				
profile.					
	Hours				
Outline Lecture	Tutorial				
Unit 1 Introduction to Spirit 6	2				
Definition of spirit					
Alcoholic Strength: Proof (British and American)					
Classification of Distilled Beverages and their					
examples					
Distillation process:					
Pot Still					
Patent Still					
Unit 2 Spirits 15	5				
• Whisky					
> Definition					
Raw materials and Manufacturing process :					
Scotch Whisky					
> Other Whiskies- American(Corn, Rye,					
Bourbon), Canadian, Irish Whiskey,					
Tennessee Whisky and Japanese					
> Styles of Scotch Whisky: Single Malt,					
Single vatted Malt, Single Cask Malt					
Brands National and International					
Brandy					
> Definition					
Raw materials and Manufacturing process					
Types of Brandy – Cognac and Armagnac					
➤ Brands National and International					
• Rum					
> Definition					
Raw materials and Manufacturing					
process(Light Rum and Dark Rum)					
Types of Rum: White, Dark and Golden					
Brands National and International					
• Gin					
> Definition					
Raw materials and Manufacturing process					

	> Types of Gin: Sloe, London, Plymouth and		
	Dutch  Brands National and International		
	<ul> <li>Vodka</li> </ul>		
	Definition		
	Raw materials and Manufacturing process		
	Flavoured Vodkas		
	➤ Brands National and International		
	<ul><li>Tequila</li><li>Definition</li></ul>		
	<ul><li>Raw materials and Manufacturing process</li></ul>		
	> Types of Tequila: Joven, Blanco, Anejo,		
	Extra Anejo		
	Brands		
	• Other Spirits (Aquavit, Arrack, Absinthe, Grappa,		
77.11.0	Calvados, Marc, Toddy, Feni/ Fenny)	_	
Unit 3	Liqueurs  • Definition	6	2
	<ul> <li>Raw material and Method of production – Pressing,</li> </ul>		
	Maceration, Infusion & Percolation		
	Types of Liqueurs - Base, Flavour, Colour and		
	Country of Origin		
	Brands – National and International		
Unit 4	Cocktails	9	3
	History and definition		
	Methods of making cocktails: Stirred, Shaken,  Philt up Levered and Planded.		
	Built- up, Layered and Blended  • Traditional mixes preferred with Alcoholic		
	beverages		
	Golden rules for making cocktails		
	Cocktail Bar equipment and their uses		
	Light and heavy equipment		
	Garnishes, decorative accessories		2
Unit 5	Banquets	9	3
	<ul><li>Definition</li><li>Types of Banquet functions: Formal &amp; Informal</li></ul>		
	<ul> <li>Hierarchy and Duties &amp; Responsibilities of Banquet</li> </ul>		
	Staff		
	Banquet booking procedure		
	Banquet Function Prospectus (Lay out only)		
	Off Premise / Out-door catering		
	Buffet		
	Introduction & Definition  The State of Particular State of P		
	• Types of Buffet		
	<ul><li>Buffet equipment</li><li>Points to be considered while arranging buffet</li></ul>		
	Total Hours	45	15
Reference	• Food & Beverage Service – Dennis R.Lillicrap.	_	
Books	Publisher: ELBS	•	
	Food & Beverage Service Management – Brian Vargh	nese	
	Food & Beverage Service – Vijay Dhawan  The state of		
	• Food & Beverage Service Training Manual – S	udhir Andı	rews, Tata
	McGraw Hill.		

	<ul> <li>Food &amp; Beverage Service Lillicrap &amp; Cousins, ELBS</li> </ul>	
E-		
resources		
Course	At the end of the course the students would be able to:	
Outcome	1. Explain spirits and different types of distillation	
	2. Classify spirits and their manufacturing process	
	3. Describe liqueurs	
	4. Name classic cocktails with their recipe	
	5. Classify types of banquet and buffet	

Bar Operation-II (Practical)		Course Code : BHM 402P	
Semester: IV	L/T/P (Per week)	0/0/2	Credits: 01

Objective	This course introduces student to various styles of service & techniques used while serving and making of cocktails and distilled beverages.		
Course Outline	Topic	<b>Practical Hours</b>	
Guille	Whisky – Service Temperature, Equipment required, Procedure	4	
	for various styles (Neat, On the rocks and Mixed) at the bar and		
	at the table, Brands National& International.		
	Brandy - Service Temperature, Equipment required, Procedure		
	for various styles (Neat & warm) at the bar and at the table,		
	Brands National & International.		
	Rum - Service Temperature, Equipment required, Procedure for		
	various styles(Neat, On the rocks and Mixed) at the bar and at		
	the table Brands National &International.		
	Gin - Service Temperature, Equipment required, Procedure for	4	
	various styles (Neat, on the rocks and Mixed) at the bar and at		
	the table, Brands National &International.		
	Vodka - Service Temperature, Equipment required, Procedure		
	for various styles (Neat, On the rocks and Mixed) at the bar and		
	at the table, Brands National& International.		
	Tequila - Service Temperature, Equipment required, Procedure,		
	at the bar and at the table Brands –International.		
	Service of Liqueur - Service Temperature, Equipment required,	2	
	Procedure	2	
	Service of Cocktail / Mocktail - Mock practical to be conducted	2	
	Menu planning and Service of food and alcoholic beverages- (Five	4	
	International and one Indian menu to be planned)		
	Compiling Beverage Lists	4	
	• Spirit list		
	Complete Beverage list		
	Buffet Set ups and service procedure – 5 Types of buffet setups	4	
	to be practiced(Shapes:- O, C, V, I, Box)		
	Banquet seating styles –5 Types of banquet setups to be	6	
	practiced (Classroom, Theatre, Restaurant, Board-room, U-	-	
	shape)		
	Total Hours	30	
E-		1	
resources			
Course	At the end of the course the students would be able to:		
Outcome	Demonstrate service of various spirits		

- Illustrate mix-logy skills for making cocktails
   Relate different types of banquet and buffet set up as per functions
   Compile beverage list

Front Office Operation- II		Course Code : BHM 403	
Semester : IV	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course familiarizes students with different sales technique front office. It also aims to teach basic of night auditing.	es; room ta	riff used in
Course	Topic	Но	ours
Outline	_	Lecture	Tutorial
Unit 1	<ul> <li>Night Auditing</li> <li>Introduction to Night Auditing</li> <li>Role of a Night Auditor</li> <li>Night Auditing Process</li> <li>Errors during Night Audit - Pickup errors,         Transposition error, Out of balance     </li> <li>Credit Balance Management- Credit Monitoring,         High balance Report, Charge Privileges     </li> </ul>	9	3
Unit 2	<ul> <li>Sales Techniques for Front Office Department</li> <li>Introduction to Hotels Products</li> <li>Various Sales techniques (Increasing occupancies, overbooking, increasing average room rates)</li> <li>Suggestive selling, up selling, down selling, substitute selling, planning a sales call, discounts and discount fixation policy</li> </ul>	9	3
Unit 3	<ul> <li>Avenues for Sales Promotion</li> <li>Introduction to leisure Activities and services for guests in a hotel</li> <li>Various Sales Tools(Brochure, posters, e-display, tent cards, websites)</li> <li>Sales Promotion(Advertising, Relationship marketing)</li> <li>Direct sales - travel agents, tour operators, hotel booking agencies, Internet, tourist information center, direct mail, personal calls, and telephone selling, letters / emails</li> </ul>	9	3
Unit 4	<ul> <li>Room Tariff</li> <li>Factors affecting room tariff</li> <li>Establishing the end of the day ( Check − in / check− out basis, twenty four hour basis and night basis)</li> <li>Room Tariff Fixation:         <ul> <li>Cost- based pricing (Rule of thumb approach, Overview of Hubbart formula)</li> <li>Market based pricing. (As per competition, Rate cutting, Guest Requirements, Market Tolerance, Inclusive &amp; Non Inclusive Rates)</li> </ul> </li> <li>Types of Rates – BAR, Incentive, CVGR, Seasonal, Ad-hoc, Membership rate</li> <li>Taxes applicable on rooms</li> </ul>	9	3

Unit 5	Handling various types of Guests	9	3	
	Timid			
	• Fussy			
	Drunkard			
	• Irate			
	Differently abled			
	Total Hours	45	15	
Reference Books	<ul> <li>Front Office Training manual – Sudhir Andrews. Pub Hill</li> </ul>	lisher: Tata	Mac Graw	
	<ul> <li>Managing Front Office Operations – Kasavana&amp; Institution ABHMA</li> </ul>	Brooks I	Educational	
	<ul> <li>Front Office – Operations and management – ABHMed Ismail (Thomso Delmar).</li> </ul>			
	<ul> <li>Managing Computers in Hospitality Industry – Michael Kesavana&amp;Cahell.</li> </ul>			
	• Front Office Operations – Colin Dix & Chris Baird.			
	• Front Office Operation Management- S.K Bhatnagar, Publisher: Frank Brothers			
	<ul> <li>Managing Front Office Operations By Kasvan&amp; Broom</li> </ul>	ks		
<b>E</b> -				
resources				
Course	At the end of the course the students would be able to:			
Outcome	Explain night auditing procedure			
	2. Develop sales techniques			
	3. Discuss various methods of sales promotion			
	4. Identify different factors affecting room tariff and differentiate room tariffs			
	<ol><li>Apply inter- personal skills for handling different gue</li></ol>	sts		

Front Office Operation- II (Practical)		nt Office Operation- II (Practical) Course Code : BHM 403P	
Semester: IV	L/T/P (Per week)	0/0/2	Credits: 01

Objective	The course familiarizes students with various documents prepared while night			
	auditing. It also aims to develop up selling and suggestive selling techniques.			
Course	Торіс	<b>Practical Hours</b>		
Outline				
	Preparation of reports during Night Audit- Night Auditors	6		
	Report, High Balance Report, Occupancy Report, and			
	Discrepancy Report.			
	Role play on enhancing guest stay (welcome call, courtesy call	4		
	etc.)			
	Videos & Presentation on suggestive selling	4		
	Role plays on suggestive selling, up selling (Walk-in and	4		
	guaranteed reservation guest) and up grading.			
	Collection and Comparison of tariff for various categories of	4		
	hotels.			
	Situation handling - Overbooking (Walk-in and guaranteed	6		
	reservation), rate discrepancy etc.			
	Plan a sales call to corporate & travel agency	2		
	Total Hours	30		
E-				
resources				
Course	At the end of the course the students would be able to:			
Outcome	Prepare various reports required in night auditing			
	2. Demonstrate suggestive selling techniques			

- 3. Compare various room tariff4. Illustrate situation handling skills

Accommodation Operation- II			Course Code : BHM 404
Semester : IV	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course familiarizes students with complaint handled department. It also provides basic knowledge about safety provided to guest.	•	
Course	Topic	Ho	ours
Outline	•	Lecture	Tutorial
Unit 1	Internal Environment  Noise Air Conditioning		
	• Light	6	2
Unit 2	<ul> <li>Pest Control</li> <li>Definition of Pest</li> <li>Types of Pests-Insects and Rodents</li> <li>Common Pests and their control. (Bed Bugs, Silverfish, Cockroaches, Termites, Mice &amp; Rats)</li> </ul>	9	3
Unit 3	Complaint Handling in Housekeeping department  Types of Guest Complaints  Dealing with Guest Complaints of Housekeeping department	9	3
Unit 4	<ul> <li>Changing Trends in Housekeeping</li> <li>Hygiene, not just cleanliness</li> <li>New scientific Techniques</li> <li>IT savvy housekeeping</li> <li>Eco- friendly Amenities, Products, Processes</li> </ul>	9	3
Unit 5	Interior Designing  Objectives of Interior Designing Elements of Interior Designing Principles of interior Designing Refurbishing & Redecoration Definition Types of Renovation Refurbishing - Steps in Refurbishing Redecoration - Prior & Post Redecoration Procedures Snag list and its importance	12	4
	Total Hours	45	15
Reference Books	<ul> <li>Hotel Hostel and Hospital Housekeeping – Joan C Lennox (ELBS).</li> <li>Hotel House Keeping – Sudhir Andrews Publisher: Ta</li> <li>Hotel Housekeeping Operations &amp; Management – University Press.</li> <li>Housekeeping and Front Office – Jones</li> <li>Security Operations By Robert McCrie, Publishemann</li> </ul>	ata McGraw Raghubala	Hill. an, Oxford
	<ul> <li>The Professional Housekeeper – Tucker Schneider,; V</li> </ul>	Viley Public	cations
E-			

resources		
Course	At the end of the course the students would be able to:	
Outcome	Outcome 1. Create safety awareness among the team	
	2. Identify common pest and their control measures	
	3. Solve guest complaints	
	4. Explain the importance of interior designing	
	5. Discuss steps in refurbishing, prior and post redecoration procedures	

Accommodation Operation- II (Practical)		(Practical) Course Code : BHM 404	
Semester : III	L/T/P (Per week)	0/0/2	Credits: 01

Objective	This course helps students to handle guest complaints and providing first aid to the		
	guest at the time of emergency.		
Course	Торіс	Practical Hours	
Outline			
	Complaint handling in Housekeeping – Pests in room, maintenance problem, cleaning issues.	6	
	Role play and report writing related to accidents, handling complaints	6	
	Preparation of First Aid Box and Handling of basic First Aid through videos and presentations (Convulsion, fainting, fractures, scalds, cuts, alcoholic beverage hangover, Artificial respiration etc.)	6	
	Preparation of Snag List of any area.	4	
	Power point Presentation on:	8	
	• The implication of various kinds of lines, shapes, forms present in interiors.		
	• To achieve proportion, balance; create point of interest, rhytBHMic effect in designing.		
	Total Hours	30	
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Relate skills with handling accidents		
	2. Prepare first aid box		
	3. Compile snag list of any area		
	4. Demonstrate skills to decorate the guest room		

<b>Event Management</b>			Course Code : BHM 405
Semester : VI	L/T/P (Per week)	2/0/0	Credits: 02

Objective	Event management is one of the promising career options for budding hospitality professionals. The syllabus is designed in such a manner that it will enable the students to enhance their theoretical knowledge and practical skills in planning and		
	organizing varied events ranging from small parties to weddings to corporate events.		
Course	Topic Hours		ours
Outline	Lecture Tutori		Tutorial
Unit 1	Introduction to Event management		
	Types of Events		
	Characteristics of Events		

	Planning an Event		
	<ul> <li>Principles of planning</li> </ul>	6	0
	Steps in Planning		
	Consult with the Client		
	Set Objectives		
	Choose a Date		
	Decide Who to Invite		
	Create Your Theme		
	Set the Event Agenda		
Unit 2	Organizing the Event	6	0
	Pre-event		
	Establish an Event Committee		
	➤ Timeline Schedule		
	➤ Budgets( Components of budget )		
	<ul><li>Crisis and Backup Planning</li></ul>		
	During the event		
	> Crowd management		
	➤ Managing Media		
	➤ Risk Management - ( Natural , Financial		
	,Legal)		
	• Post Event		
	Closing of accounts		
	Obtain Customer Feedbacks		
Unit 3	Legal Compliance	3	0
Omt 3		3	U
	Business Registration     Linguistration		
	Liquor Licensing		
	Security Legislation		
	Insurance		
	State Laws and regulations		
Unit 4	Planning Venues	6	0
	Finding a Venue		
	Space Requirements		
	<ul> <li>Creating Request for Proposal (RFP)</li> </ul>		
	Site Inspection		
	Site Confirmation		
	Pre-Event Meeting		
Unit 5	Marketing the Event	9	0
	Tools used for Marketing		
	➤ Advertising		
	> Publicity		
	> Sponsorship		
	> Media		
	Dealing with Vendors		
	Types of Vendors		
	• Choosing Vendors		
	Vendor Contracts		
	Total Hours	30	00
Doforer	• Event Management: For Tourism, Cultural, Business		g Events
Reference	has I was Manday Wassa Decorate Headle D		
Reference Books	by Lynn Vander Wagen, Pearson Hospitality Press, 20		
	<ul> <li>by Lynn Vander Wagen, Pearson Hospitality Press, 20</li> <li>Event Management by R.K Singh, Aman Publication,</li> <li>Event Management by Sita Ram Singh, APH Publish</li> </ul>	New Delhi	

E-	
resources	
Course	At the end of the course the students would be able to:
Outcome	Classify events and identify steps involved in planning an event
	2. Organize events
	3. Recall legal compliance
	4. Plan venue for the event
	5. Choose and deal with the vendors

Facility Planning		Course Code : BHM 406	
Semester: IV	L/T/P (Per week)	2/0/0	Credits: 02

Facility Planning.  Course Topic Hou	ırs Tutorial
	Tutorial
Outline Lecture	
Unit 1 Introduction to Facility Planning	
Classification of Hotels under star category	
Design considerations for a hotel project –	
Location and site	0
<ul> <li>Building plans-Modular, slip, arc, cylinder</li> <li>Design plans for room layout</li> </ul>	0
Structural regulations laid down by Municipal	
Authorities	
Systematic layout planning – Flow Diagram	
Thumb rules for allocation of space in operational	
areas - Food Production Department, Food and	
Beverage department, House-keeping and Front	
Office department	
Feasibility report	
Blue print- Concept and Purpose	
Unit 2 Restaurant and Bar Facility Designing 9	0
Types of restaurants	
Designing and Planning of restaurant	
Space allowance for seating and space for circulation	
Equipment and space needs	
Ambience and décor	
➤ Lighting and color scheme	
➤ Floor finish	
➤ Wall covering	
Checklist for effective design.	
Bar Designing	
➤ Points to be considered while planning a bar	
Equipment and space need	
Furniture items / bar counters	
Space allowance for various bar styles	
<ul> <li>Special spaces if needed for smoking zones,</li> <li>DJ booth</li> </ul>	
Unit 3 Kitchen Layout & Design 6	0
Areas of the kitchen with recommended dimension	-
Factors that affect kitchen design	

	T	Τ	
	Placement of equipment		
	Flow of work		
	• Kitchen layouts – Types (Multi-cuisine, Specialty,		
	Coffee shop, Bakery & Patisserie)		
	Automation in designing		
Unit 4	<b>Designing of Front Office Department</b>	6	0
	<ul> <li>Various types of lobbies and Front Desk</li> </ul>		
	• Recommended dimensions for Front Desk		
	according to the type of the hotel		
	• Factors that affect Front Office design.		
	Equipment requirement and its placement		
	Ambience and décor –		
	➤ Lighting and color scheme		
	Floor finish		
	➤ wall covering		
Unit 5	Designing of House-keeping Department	6	0
Unit 5		U	U
	The state of the s		
	Keeping Department		
	Factors to be considered while designing of Laundry		
	Department –		
	Space management in laundry		
	Equipment required		
	Linen Chute, Storage area		
	• Guest Rooms –		
	Room types		
	Ambience and décor (Fixtures and fittings,		
	Furniture and furnishings, Lighting and		
	Color scheme, Floor finishes, Wall		
	covering)		
	Total Hours	30	00
Reference	<ul> <li>Hotel Facility Planning – Tarun Bansal</li> </ul>		
Books	The Professional Housekeeper – Margaret Schneider a	and Georgin	na Tucker
	Catering Management – Mohini Sethi		
	The Bar and Beverage Book – Mary Porter		
	Front Office Operations- Jatashankar Tiwari		
<b>E</b> -			
resources	At the end of the course the et al. (111 111 )		
Course	At the end of the course the students would be able to:		
Outcome	1. Categorize different types of hotels		
	2. Design layout of restaurant and bar		
	3. Plan a kitchen layout and design		
	4. Discuss factors affecting front office design		
1	5. Explain space management in housekeeping		

Research Methodology			Course Code : BHM 407
Semester : IV	L/T/P (Per week)	2/0/0	Credits: 02

Objective	Research has become an inevitable part of today's academic and professional world.
	Hospitality industry is no exception to this. This course aims at horning the research
	skills of the students by exposing them to the research environment and guiding
	them in the research process.

Course	Topic	Но	ours
Outline		Lecture	Tutorial
Unit 1	Fundamentals of Research		
	Meaning and definition of Research		
	Purpose of Research		
	Significance of Research		0
	Research problem and Designing the Title of research	6	0
	Problem identification and defining problem		
	Points to be considered while selecting the topic and		
	framing the title		
	Framing the research questions		
	Formulation of objectives		
	Hypothesis- definition, meaning, and framing		_
Unit 2	Research Design	6	0
	Meaning and definition of research design		
	Approach in research ( Qualitative and Quantitative)		
	Research Process - Defining the research problem -		
	Selection of data collection method – Identifying		
	population - Selection of sample - Selection of		
	method of analysis - Estimate the required resources		
Unit 3	<ul><li>Data collection - Data Analysis - Report Drafting</li><li>Data</li></ul>	6	0
Omt 3	Primary Data	0	U
	<ul> <li>Definition and significance</li> </ul>		
	Sources		
	<ul><li>Method / tools of collecting primary data</li></ul>		
	> Types of questions		
	Essentials of a good questionnaire designing		
	Secondary Data		
	Definition and importance of sources		
	Citation (bibliography in APA and MLA		
	style for journal, books, newspapers,		
	magazine)		
	Writing literature review.		
	Using e- resources.		
	• Data collection methods- Observation,		
	Experimental, Focus group, Case study & Survey		
	Advantages & Limitations of various data collection		
TT 4: 4	methods	_	0
Unit 4	Research Instrument	6	0
	Questionnaire – Advantages & Limitations		
	Schedule - Advantages & Limitations  Compliant Techniques		
	Sampling Techniques		
	Concept of sampling – Advantages & Limitations     Definitions – Description – Sample		
	Definitions – Universe, Population, Sample, Sampling unit Sampling Frame		
	<ul> <li>Sampling unit, Sampling Frame</li> <li>Sampling Methods – Probability (Simple random,</li> </ul>		
	<ul> <li>Jamping (viellous — Propability (Simple random).</li> </ul>	ĺ	
	Systematic, Cluster.)		
IInit 5	Systematic, Cluster.)  • Characteristics of a good sample	6	n
Unit 5	Systematic, Cluster.)  • Characteristics of a good sample  Processing and analyzing data	6	0
Unit 5	Systematic, Cluster.)  • Characteristics of a good sample	6	0

	Repor	t Writing			
	•	Principles of report writing			
	•	Stages and steps in report writing			
	•	Layout of a Report			
	•	Designing the presentation (PowerPoint)			
	•	Structure of Report – Introduction, Literature Review, Objectives			
	•	Study, Theoretical framework of the topic, Research Methodology, Scope			
	•	Total Hours	30	00	
Reference	•	Research methodology- G.C. Ramamurthy			
Books	•	Research design and Methods- Kenneth s. Bordens an Research Methodology- R. Panneerselvam	d Bruce B.	Abbott	
	•	Project report writing- M.K Rampal and S.L Gupta			
	•	Business research methodology - Alan Bryman and	d emma Be	ell. Oxford	
		publishinghouse			
	•	Research methodology in management - Dr. V. P.	Michaeel,	Himalaya	
	Publishing house				
	Business research methodology- J K Sachddeva , Himalaya Publishing house				
	<ul> <li>Research Methodology, methods and technology—C R Kothari and Gaurav</li> </ul>				
	Garg, newage international publication				
	•	Business Research Methodology- T N Srivastava at	nd Shailaja	Rego, Mc.	
		Graw Hill	3		
E-					
resources					
Course		end of the course the students would be able to:			
Outcome	1.	Define research and its purpose			
	2.	1			
		Summarize collected data			
	4.				
	5.	Analyze the data and present the report			

Marketing of Services			Course Code : BHM 408
Semester : IV	L/T/P (Per week)	2/0/0	Credits: 02

Objective	The subject aims to enable the students to enhance their abconcepts of Services Marketing with special focus on hospitality mark apply it in service business. This course deals with the intridand the importance of customer satisfaction through service quantum contents.	eting and a	are able to
Course	Topic	Но	ours
Outline		Lecture	Tutorial
Unit 1	Introduction to services		
	Definition		
	<ul> <li>Characteristics of services</li> </ul>		
	<ul><li>Management strategies for service business</li><li>Difference between goods and services</li></ul>	3	0
	<ul> <li>Emerging Scenario of Hospitality sector in India</li> </ul>		
Unit 2	Services Marketing Mix – 7 Ps	9	0
	<ul><li>Product</li><li>Hospitality products</li></ul>		

	<ul><li>Service life cycle</li></ul>		
	Development of new service product		
	Product differentiation		
	Definition and importance of branding		
	• Place		
	Distribution Channels for services		
	Hospitality intermediaries and their role		
	Functions of intermediaries in distribution		
	of services		
	Promotion		
	Tools of promotion in services marketing		
	➤ Introduction to Personnel selling,		
	Advertising and sales promotion, PR and		
	Publicity, Direct marketing, Social media		
	network.		
	Concept of e-commerce		
	Pricing		
	Factors involved in pricing a service		
	product		
	Methods of pricing for hospitality products		
	People		
	Key role of service employees in a service		
	business		
	Services Triad, Service profit chain		
	Tools of Motivation and empowerment for		
	employees		
	➤ Importance of internal Marketing		
	Physical Evidence		
	Importance of physical evidence in service		
	➤ Elements of physical evidence(Exterior facilities, Interior facilities and other		
	,		
	tangibles)  • Process		
	<ul> <li>Service Encounter (Moment of Truth)</li> <li>Factors affecting the operations design</li> </ul>		
	<ul><li>Factors affecting the operations design</li><li>Service Blue Print and its advantages</li></ul>		
Unit 3	Customer satisfaction	6	0
Omt 3	Customer satisfaction and its importance	U	U
	Monitoring and measuring customer satisfaction		
	<ul> <li>Relationship Marketing and stages of relationship marketing</li> </ul>		
Unit 4	Service Quality	6	0
Omt 4	Define Service quality and its benefits	U	U
	Service quality model- Five Gap Model and		
	^ •		
	<ul><li>strategies to overcome gaps</li><li>Dimensions of Service quality</li></ul>		
Unit 5		6	0
Omi 5	<ul> <li>Managing Demand and Capacity</li> <li>Management strategies to manage changing demand</li> </ul>	U	U
	Management strategies to manage supply     Management strategies to manage productivity.		
	Management strategies to manage productivity  Total House	20	ΛΛ
Reference	Total Hours  ◆ Services Marketing — M.K. Rampal& S.L. Gupta-	Galgatia	00
Books	• Services Marketing – M.K. Rampal& S.L. Gupta-	· Gaigotia	puonsining
	I		

	concept, Application & Cases Co. New Delhi	
	Marketing for Hospitality & tourism – Philip Kotler, Bouren&Makens	
	Prentice – HallInc.	
	Services Marketing – Kenneth Clow, David Kurtz, Big tantra – New Delhi	
	Services Marketing Text and Cases by Steve Baron, Kim Harris, Toni	
	Hilton, Publishedby Palgrave maclillan	
	<ul> <li>Services marketing – Zeithaml, Bitner, Parashuraman</li> </ul>	
E-		
resources		
Course	At the end of the course the students would be able to:	
Outcome	Differentiate between goods and services	
	2. Explain 7 Ps of marketing	
	3. Measure customer satisfaction and take necessary actions	
	4. Discuss service quality	
	5. Manage demand and supply	

Food Production (Industry Exposure)		Course Code : BHM 501	
Semester: V	L/T/P (Per week)	0/0/10	Credits: 05

Objective	Objective of doing the Industrial Training is to learn various section and types o		
	food production areas.		
Course Outline	Торіс	Practical Hour	
	The student has to observe the following things during Industrial		
	Exposure:		
	1. Area & Layout of the Kitchen		
	2. Study of Standard Recipes		
	3. Indenting, Receiving & Storing		
	4. Preparing of batters, marinations and seasonings		
	5. All cuts of meat and butchery items (Mutton, poultry, beef,		
	fish etc.)		
	6. Daily procedure of handover from shift to shift		
	7. Recipes and methods of preparation of all sauces		
	8. Quantities of preparation, weekly preparations and time scheduling		
	9. Stock preparation and cooking time involved		
	10. Cutting of all garnishes		
	11. Temperatures and proper usage of all equipment		
	12. Plate presentations for all room service and a la cart orders		
	13. Cleaning and proper upkeep of hot range		
	14. Cleanliness and proper upkeep of the kitchen area and all		
	equipment		
	15. Yield of fresh juice from sweet lime / oranges		
	16. Storage of different mise-en-place – (Raw, Semi-Processed)		
	17. Bulk preparations		
	18. Finishing of buffet dishes		
	19. Recipes of at least 10 fast moving dishes		
	20. Mise-en-place for: A la Carte Kitchen & Banquet Kitchen		
	21. Rechauffe/ Leftover Cooking		
	Total Hours	150	
<b>E</b> -			
resources			
Course	At the end of the course the students would be able to:		

Outcome	1. Get familiarized with various technological trends, approaches and
	applications.
	2. Demonstrate understanding of relevant application oriented subjects in a
	better perspective
	3. Describe the scope, functions and job responsibilities of various staff in the
	departments
	4. Get awareness and exposure to industrial work environment
	5. Work upon industrial project in a team.

F&B Service (Industry Exposure)			Course Code : BHM 502
Semester : V	L/T/P (Per week)	0/0/10	Credits: 05

Objective			
	area is to learn and observe various sections and types of food and beverage areas.		
Course	Topic	Practical Hours	
Outline			
	The student has to observe the following things during Industrial		
	Exposure:		
	BANQUETS		
	1. What is banqueting – the need to have banquet facilities,		
	scope purpose, menus and price structures		
	2. Types of banquet layouts		
	3. Types of banquet equipment, furniture and fixtures		
	4. Types of menus and promotional material maintained		
	5. Types of functions and services		
	6. To study staffing i.e. number of service personnel required for		
	various functions.		
	7. Safety practices built into departmental working		
	8. Cost control by reducing breakage, spoilage and pilferage		
	9. To study different promotional ideas carried out to maximize		
	business		
	10. Types of chaffing dish used- their different makes sizes		
	11. Par stock maintained (glasses, cutlery, crockery etc.)		
	12. Store room – stacking and functioning		
	RESTAURANTS		
	1. Taking orders, placing orders, service and clearing		
	2. Taking handover form the previous shift		
	3. Laying covers, preparation of mise-en-place and arrangement		
	and setting up of station		
	4. Par stocks maintained at each side station		
	5. Functions performed while holding a station		
	6. Method and procedure of taking a guest order		
	7. Service of wines, champagnes and especially food items		
	8. Service equipment used and its maintenance		
	9. Coordination with housekeeping for soil linen exchange		
	10. Physical inventory monthly of crockery, cutlery, linen etc.		
	11. Equipment, furniture and fixtures used in the restaurant and		
	their use and maintenance		
	12. Method of folding napkins		
	13. Note proprietary sauces, cutlery, crockery and the timely		
	pickup		
	BAR		
	1. Bar setup, Mise-en-place preparation, Storage facilities inside		

	4.1.75 2.1.11.1.11	1		
	the bar, Decorative arrangement to liquor bottles			
	2. Types of glasses used in bar service and types of drinks			
	served in each glass			
	3. Liaison with f & b controls for daily inventory			
	4. Spoilage and breakage procedures			
	5. Handling of empty bottles			
	6. Requisitioning procedures			
	7. Recipes of different cocktails and mixed drinks			
	8. Provisions of different types of garnish with different drinks			
	9. Dry days and handling of customers during the same			
	10. Handling of complimentary drinks			
	11. Bar cleaning and closing			
	12. Guest relations and managing of drunk guests			
	13. Inter bar transfer and service accessories maintained, and			
	preparation of the same before the bar opens			
	14. Types of garnishes and service accessories maintained, and			
	preparation of the same before the bar opens			
	15. To know the different brands of imported and local alcoholic			
	and non-alcoholic beverages			
	16. Bar salesmanship			
	17. KOT/BOT control			
	18. Coordination with kitchen for warm snacks			
	19. Using of draught beer machine			
	20. Innovative drink made by the bar tender			
	ROOM SERVICE/INROOM DINNING			
	Identifying Room Service Equipment			
	2. Importance of Menu Knowledge for Order-taking (RSOT			
	functions/procedures)			
	3. Food Pickup Procedure			
	4. Room service Layout Knowledge			
	5. Laying of trays for various orders			
	6. Pantry Elevator Operations			
	7. Clearance Procedure in Dishwashing area			
	8. Room service Inventories and store requisitions			
	9. Floor Plan of the guest floors			
	10. Serving Food and Beverages in rooms			
	11. Operating dispense Bars			
	Total Hours	150		
E-				
resources				
Course	At the end of the course the students would be able to:	_		
Outcome	1. Get familiarized with various technological trends,	approaches and		
	applications.			
	2. Demonstrate understanding of relevant application orier	nted subjects in a		
	better perspective	_		
	3. Describe the scope, functions and job responsibilities of v	rarious staff in the		
	departments			
	4. Get awareness and exposure to industrial work environment	nt		
	5. Work upon industrial project in a team.			

Front Office (Industry Exposure)			Course Code : BHM 503
Semester : V	L/T/P (Per week)	0/0/10	Credits: 05

Objective	The concept of doing the Industrial Training in room division	n is to learn and	
o sjeet ve	observe various types of rooms & sections in room division.		
Course Outline	Topic	<b>Practical Hours</b>	
	The student has to observe the following things during Industrial		
	Exposure:		
	1. Greeting, meeting & escorting the guest		
	2. Total capacity and tariffs of the rooms		
	3. Location and role of status board, different types of status's		
	maintained		
	4. Special rates and discounts applicable to groups, business		
	houses, airlines, VIP's etc.		
	5. Identification of kind, mode and type of reservation		
	<ul><li>6. Filing systems and follow-up on reservations</li><li>7. Types of plans and packages on offer</li></ul>		
	8. Forms and formats used in the department		
	9. Meaning of guaranteed, confirmed and waitlisted reservations		
	10. Reports taken out in the reservations department		
	11. Procedure of taking a reservation		
	12. Group reservations, discounts and correspondence		
	13. How to receive and room a guest		
	14. Room blockings		
	15. Size, situations and general color schemes of rooms and		
	suites		
	16. Discounts available to travel agents, tour operators, FHRAI		
	members etc.		
	17. Co-ordination of reception with lobby, front office cash,		
	information, room service, housekeeping and telephones		
	18. Guest registration, types of guest folios, arrival slips, c-		
	forms and their purpose		
	19. How to take check-ins and check-outs on the computer		
	20. Various reports prepared by reception		
	<ul><li>21. Key check policy</li><li>22. Mail &amp; message handling procedures</li></ul>		
	23. Percentage of no-shows to calculate safe over booking		
	24. Group and crew rooming, pre-preparation and procedures		
	25. Scanty baggage policy		
	26. Handlin of room changes / rate amendments/ date		
	amendments/ joiners/ one person departure/allowances/ paid		
	outs and all formats accompanying them		
	27. Requisitioning of operating supplies		
	28. Handling of special situations pertaining to guest grievance,		
	requests etc.		
	29. BELL DISK / CONCIERGE FUNCTIONS: luggage		
	handling during check-in & check-out, left luggage procedures,		
	wake-up call procedure, scanty baggage procedure, handling of		
	group baggage, maintenance of records, Errands made, briefings		
	etc.		
	30. TRAVEL DESK: coordination, booking, transfers etc.	150	
<b>E</b> -	Total Hours	150	
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Get familiarized with various technological trends,	approaches and	
	applications.	11	
	I A.A.		

Demonstrate understanding of relevant application oriented subjects in a better perspective
 Describe the scope, functions and job responsibilities of various staff in the departments
 Get awareness and exposure to industrial work environment
 Work upon industrial project in a team.

Accommodation Operations (Industry Exposure)			Course Code : BHM 504
Semester: V	L/T/P (Per week)	0/0/10	Credits: 05

Objective	The concept of doing the Industrial Training in room divisio	n is to learn and	
	observe various types of rooms & sections in room division.		
Course	Topic	<b>Practical Hours</b>	
Outline			
	The student has to observe the following things during Industrial		
	Exposure:		
	ROOMS		
	1. Number of rooms cleaned in a shift		
	2. Time taken in making bed		
	3. Thoroughly observe the cleaning equipment and detergents /		
	any other cleaning supplies used		
	4. Observe all guest supplies kept in guestroom bathroom.		
	Understand the procedure for procurement and replenisBHMent		
	of guest supplies.		
	5. Study the systematic approach in cleaning a room and		
	bathroom and the various checks made of all guest facilities e.g.		
	telephone, channel music, A/C, T.V. etc.		
	6. Study the Housekeeping cart and all items stocked in it. Note		
	your ideas on its usefulness and efficiency		
	7. Observe how woodwork, brass work are kept spotlessly clean		
	and polished		
	8. Observe procedure for handling soiled linen & Procurement		
	of fresh linen		
	9. Observe the procedure for Freshen up and Turn down service		
	10. Observe room layout, color themes and furnishings used in		
	various categories and types		
	11. Carpet brushing and vacuum cleaning procedure		
	12. Windowpanes and glass cleaning procedure and frequency		
	13. Observe maintenance of cleaning procedure and frequency		
	14. Understand policy and procedure for day-to-day cleaning		
	15. Observe methods of stain removal		
	16. Understand the room attendant's checklist and other formats		
	used		
	17. Observe handling of guest laundry & other service (like shoe		
	shine etc.)		
	THE CONTROL DESK		
	Maintenance of Log Book     Understand the functions in different shifts		
	_		
	<ul> <li>3. Observe the coordination with other departments</li> <li>4. Observe the area &amp; span of control</li> <li>5. Observe the handing of work during peak hours</li> <li>6. Observe the formats used by department and study various</li> </ul>		

	records maintained				
	PUBLIC AREA				
	1. Observe the duty and staff allocation, scheduling of work and				
	daily briefing				
	2. What to look for while inspecting and checking Public Area				
	3. Importance of Banquets function prospectus				
	4. Observes tasks carried out by the carpet crew, window				
	cleaners and polishers				
	5. Note Maintenance Order procedure				
	6. Study the fire prevention and safety systems built into the				
	department				
	7. Observe coordination with Lobby Manager, Security and				
	other departments				
	8. Observe the pest control procedure and its frequency				
	9. Study the equipment and operating supplies used the				
	procedure for its procurement				
	10. Observe Policy and procedures followed for various				
	cleaning				
	Total Hours	150			
<b>E</b> -					
resources					
Course	At the end of the course the students would be able to:				
Outcome	1. Get familiarized with various technological trends,	approaches and			
	applications.				
	2. Demonstrate understanding of relevant application oriented subjects in a				
	better perspective				
	3. Describe the scope, functions and job responsibilities of v	rarious staff in the			
	departments				
	4. Get awareness and exposure to industrial work environme	nt			
	5. Work upon industrial project in a team.				

Log Book & Presentation			Course Code : BHM 505
Semester: V	L/T/P (Per week)	0/0/2	Credits: 01

Objective	The concept of maintaining the Log Book & Presentation is to prepare			
	presentation skills in the students who have undergone industrial exposure			
Course	Topic	<b>Practical Hours</b>		
Outline				
	Student will write down observations and daily learning in the			
	Total Hours 30			
E-				
E- resources				
_	At the end of the course the students would be able to:			
resources	At the end of the course the students would be able to:  1. Write a report on what has been observed			
resources Course				

Food Production Management- I	Course Code : BHM 601
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Semester : VI L/T/P (Per week)	3/1/0	Credits: 04
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Objective				
	Management and is primarily aimed at developing the knowledge of the classical			
	European Cuisine & imparting the concept of Nouvelle cuisine. It deals with other			
C	prerequisite skills and knowledge to pursue career in culinary art.  Topic Hours			
Course Outline	Торіс	Lecture	Tutorial	
Unit 1	European / Continental Cuisine	Lecture	1 utoriai	
Omt 1	Introduction to influences of cultures on regions			
	<ul> <li>Special features with respect to ingredients, methods, presentation styles in the following countries – France, Italy, Germany, Spain, Portugal, Eastern Europe, Switzerland.</li> </ul>	9	3	
	Nouvelle Cuisine			
	Evolution & history			
	<ul> <li>Salient features</li> <li>Difference between Haute Cuisine &amp; Nouvelle Cuisine</li> </ul>			
	<ul> <li>Service Style – Types, Guidelines</li> </ul>			
	Modern plating techniques.			
Unit 2	Appetizers (Hot & Cold)	6	2	
	<ul> <li>Types of appetizers with examples</li> </ul>			
	International Classical appetizers			
	Precautions for preparing and presentation of			
	appetizers			
	Points to be observed for storage of appetizers from			
	food spoilage view Convenience Foods			
	• Characteristics			
	<ul><li>Processing methods</li><li>Advantages &amp; Disadvantages</li></ul>			
Unit 3	Meat Cookery	9	3	
Unit 3	<ul> <li>Understanding meats – Composition, structure &amp; basic quality factors</li> </ul>	9	3	
	Aging, Factors affecting tenderness			
	<ul> <li>Appropriate cooking methods.</li> </ul>			
	• Lamb / Beef / Veal / Pork			
	Selection Criteria  Principles of Storage & thereing			
	<ul><li>Principles of Storage &amp; thawing</li><li>Cuts (uses &amp; suitable cooking methods)</li></ul>			
	Offals			
	Poultry & Game			
	➤ Description of – Duck, goose, turkey,			
	guinea-fowl, quail and rabbit.			
	Chicken - Selection Criteria for Chicken,			
	Principles of Storage & thawing, Cuts with			
	uses & suitable cooking methods.			
Unit 4			4	
	Introduction to fish monger			
	Classification of fish with examples( local names			
	also)			
	Selection & storage of fish & shell fish			

		G 0.07.1		
	•	Cuts of fish		
	Cooking of fish			
	<ul> <li>Preservation &amp; processing of fish</li> </ul>			
Unit 5	Balanc	ced Diet	9	3
	<ul> <li>Introduction to the concept of balanced diet.</li> </ul>			
	•	Need & importance of balanced diet in modern		
		lifestyle		
	•	Nutritional Values – Calculations of calorific		
		values, fortification.		
	•	Specially planned diets for – Hypertension & Heart		
		- (Sodium & cholesterol restricted), Diabetic -		
		(Starch &Sugar restricted), Obesity – (Low Calorie),		
		Invalid –(Recovery from illness)		
		Total Hours	45	15
Reference	•	Theory of Cookery: KrishnaArora Publisher: Frank Br	rothers	
Books	•	Food Production Operations: Parvinder S Bali, Oxford		Press
	Modern Cookery (Vol- I) By Philip E. Thangam, Publisher: Orient			
	Longman			
	•			
	Practical Professional Cookery by Kauffman & Cracknell			
	Professional Cooking by Wayne Gislen, Publisher Le Cordon Bleu			
	Purchasing Selection and Procurement for the Hospitality Industry By			
	Andrew Hale Feinstein and John M. Stefanelli			
E-				
resources				
Course	At the end of the course the students would be able to:			
Outcome	Identify different continental cuisine			
	2. Describe appetizers and convenience food			
	3.	**		
	4. Classify fish and its cuts			
	5. Calculate nutritional values and calorific values			

Food Production Management- I (Practical)		Course Code : BHM 601P	
Semester : VI	L/T/P (Per week)	0/0/4	Credits: 02

Objective	This course enables students to familiarize with different international cuisines.				
	Also it aims to provide meat knowledge.				
Course	Topic Practical Hours				
Outline					
	Fish preparations using various cuts	4			
	Jointing of Chicken	4			
	Nouvelle 4 course menus based on basket  Variety of Appetizers				
	Balanced Diet	8			
	European Menus (Starter or Salad, Soup, Main Course with starch & veg accompaniment & Dessert)	28			
	Total Hours				
E- resources					
Course	At the end of the course the students would be able to:				

Outcome	Demonstrate variety of appetizers
	2. Illustrate balanced diet
	3. Recognize different meat cuts
	4. Design European menu

Front Office Management- I		Course Code : BHM 602	
Semester : VI	L/T/P (Per week)	3/1/0	Credits: 04

Objective			
	the Hospitality industry. It equips the student to acquire knowledge & skills with		
	respect to Management aspects.		
Course	Торіс		urs
Outline		Lecture	Tutorial
Unit 1	<ul> <li>Social Skills Required for Front Office</li> <li>Introduction &amp; Importance of Social Skills</li> <li>Behavioral Skills-Self Presentation, Position,</li> </ul>	9	3
	Posture, Gesture, Expression, and Eye contact, Speech, Non-verbal speech elements.  • Cross culture:  > Styles of Welcoming Guests-Standard & Traditional  > Need for foreign language/Global language		
Unit 2	Concierge	9	3
0v <u>-</u>	<ul> <li>Concept of Concierge, Clef's d'or</li> <li>Functions of Concierge in modern hotels</li> <li>Difference between Bell Desk and Concierge</li> </ul>		-
Unit 3	<ul> <li>Planning of a Lobby &amp; Front Desk</li> <li>Various Layouts of Front Desk-Business, Resort, Heritage, Budget hotel</li> <li>List of Automated Equipment used at the Front desk (e.g.: Kiosks/Self Terminal Check ins, e-displays) &amp; Lobby</li> <li>Study of Lobby layouts with special reference to physically challenged requirements – Atrium, Contemporary, Lounge and other types of lobby</li> </ul>	9	3
Unit 4	<ul> <li>Property Management Systems in Front office</li> <li>Concept &amp; Importance of PMS</li> <li>Selecting a Property Management System</li> <li>Modules involved in Front office System-Reservations, Front desk, Rooms, Cashier, Night Audit, Set-up</li> <li>PMS interface with Stand-alone Systems-POS, Call Accounting, Electronic locking system</li> <li>Software used in Hotels and their systems – Fidelio, Micros, Opera, IDS</li> <li>Reports generated at Front desk (Room status Report, Sales Mix, Revenue Report, Guest History)</li> <li>Advantages &amp; Limitations</li> </ul>	9	3
Unit 5	Legal Concerns in Front Office  Overview of Legal obligations  Legal concerns- Guest privacy, guest removal, guest property, guest non-payment, illness & death in	9	3

	guest rooms				
	Total Hours	45	15		
Reference	<ul> <li>Front office Management by S.K.Bhatnagar.</li> </ul>				
Books	<ul> <li>Front Office Management &amp; Operations by Sudhir An</li> </ul>	ndrews			
	<ul> <li>Effective Front Office Operations by Michael. L. Kasa</li> </ul>	avana			
	Hotel Front Office A Training Manual by Sudhir Andrews				
	Professional front Office Management by Robert. H. Woods, Jack. D.				
	Ninemeier,				
	David. K. Hayes, Michele .A. Austin				
	<ul> <li>Front Office Operations &amp; Management by ABHMad</li> </ul>	Ismail			
	<ul> <li>Hotel Front Office Operations &amp; Management by Jata</li> </ul>	shankar. R	.Tewari		
	Hotel Front Office Management by James Bardi.				
	• Front Office Management & Operations by Linsley Deveau, Patricia. M.				
	Deveau,				
	Nestor. D.J.Portocarrero, Marcel Escoffier				
	<ul> <li>Check – in Check – out by Gary. K.Vallen</li> </ul>				
	Managing Hotel Operations by Jerome. J. Vallen				
E-					
resources					
Course	At the end of the course the students would be able to:				
Outcome	1. Intustrate social skins required for front office				
	2. Explain role of concierge				
	3. Plan a layout of lobby and front desk				
	4. Identify reports, module and records required in front office				
	5. Relate legal concerns				

Front Office Management- I (Practical)		Course Code : BHM 602P	
Semester: VI	L/T/P (Per week)	0/0/4	Credits: 02

Objective	This course introduces student to situation handling in the front office and also provides the knowledge of various reports used in Front office.			
Course Outline	<u> </u>			
	Role plays on Reservation with various situations (any two)	4		
	Role plays of Back Office operations during Guest Cycle.	4		
	Role plays on various situations handled by Concierge.	4		
	Role plays on Checkout with various methods of payments (any two).	4		
	Study the Layout of Front Office & Back office with various sub departments involved			
	Prepare a Power point presentation on different types of Lobbies.			
	Design a Hard copy of a brochure for Budget Hotels, Business Hotels, and Heritage Hotels	4		
	Designing of an e-brochure for Budget Hotels, Business Hotels, and Heritage Hotels.	4		
	4			
	4			
	Role plays on styles of welcoming guests in Standard and	4		

	Traditional way in Business hotel and Resort.		
	Generation of various reports – Arrival Report, Cancellation	6	
	Report, Corporate Arrival, VIP Arrival, Group arrival, Room		
	Sales Report, Occupancy Forecast Report.		
	Total Hours	60	
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	Assess various reports		
	2. Design brochures for hotel		
	3. Select appropriate measures to handle different situations		
	4. Plan orientation training program for new joinees		

F&B Service Management-I		Course Code: BHM 603	
Semester : VI	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The subject aims to inculcate a comprehensive understanding of management			
	aspects of food and beverage operations and controlling cha	aracteristics	of service	
	outlets.	1		
Course	Topic		Hours	
Outline		Lecture	Tutorial	
Unit 1	Gueridon			
	Definition			
	<ul> <li>Types of Trolley and Layout</li> </ul>		2	
	Special Equipment, Care and Maintenance	9	3	
	Carving Hygiene			
	Gueridon dishes and Service Procedure for the			
	trolley			
Unit 2	Function Catering	9	3	
	Types of functions - Formal and Informal			
	• Function organization – Banquet Function			
	Prospectus (BFP), Space specification, Layout,			
	Banquet equipment, Staffing			
	Order of service for formal functions			
	Wedding Function			
	BFP with menu planning for Conference, Meeting,			
	Cocktail party, Sit down dinner, Themes			
	Concept and F & B operations in MICE			
Unit 3	Personal Management in F&B service	9	3	
	Developing a good F&B team ( desirable attributes			
	for various level of Hierarchy)			
	Allocation of Work, Task analysis and Duty rosters			
	Performance Measures			
	Customer relations			
Unit 4	An overall view of Food & Beverage control	9	3	
	Introduction			
	The objective of food & beverage control			
	Special problems of food and beverage control			
	The fundamentals of control			
Unit 5	Budgetary Control	9	3	
	<ul> <li>Objectives</li> </ul>			

	Types of Budgets		
	<ul> <li>Basic stages in the preparation of budgets</li> </ul>		
	<ul> <li>Cost, Profit and Sales</li> </ul>		
	Pricing consideration		
	Menu Pricing		
	Menu engineering		
	Total Hours	45	15
Reference	<ul> <li>Food and Beverage Service – Dennis Lillicrap and Jol</li> </ul>	nn Cousins	
Books	<ul> <li>Food and Beverage Management – Bernard Davis, A</li> </ul>	ndrew Loc	kwood and
	Sally Stone		
	<ul> <li>Facility Planning and Design – Edward Kagarian</li> </ul>		
	Bar and Beverage Book – Costas Katsigris, Mary Prot	er with The	omas
	Theory of Catering – Kinton and Cesarani		
	Textbook of Food & Beverage Management- Sudhir A	Andrews	
	The Restaurant (From Concept to Operation) – Lipins	ki	
	<ul> <li>Practical Computing – A guide for Hotel and s</li> </ul>	tudents -	Jill Smith
	(Heinemann Professional Publishing).		
Е-	_		
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Explain different types of trolley and its layout		
	2. Organize catering functions		
	3. Measure the performance of the staff		
	4. Control food and beverage cost		
	5. Take measures to control budget		

F&B Service	ce Management-I (	(Practical)	Course Code : BHM 603P
Semester: VI	L/T/P (Per week)	0/0/4	Credits: 02

Objective	The course familiarizes students with various skills and attributes	required to excel
	in Food and beverage Service operations of hospitality industry.	
Course	Торіс	<b>Practical Hours</b>
Outline		
	Banquet Function Prospectus with menu, space specification,	12
	equipment, staffing –	
	Cocktail dinner	
	Sit-down dinner	
	Formal Banquet	
	Conference	
	Wedding reception	
	Theme Event	
	Banquet seating styles- Auditorium, classroom, U shape, Box	8
	shape, Herring bone, Star shape	
	Formal banquet service procedure, toasting procedures	8
	Setting up of theme based buffet, service procedure	6
	Preparation of duty rosters in restaurant and function catering	6
	Planning of event / theme in MICE	6
	Service styles in transport catering (Airline, railway, sea	6
	catering)	
	Menu Engineering spread sheet and matrix	8
	Total Hours	60
E-		

resources	
Course	At the end of the course the students would be able to:
Outcome	Plan menu for different banquet functions
	2. Prepare banquet function prospectus
	3. Differentiate various banquet functions
	4. Plan theme based events

Accommodation Management- I		Course Code : BHM 604	
Semester : VI	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The subject aims to establish the importance of Housekeepin	g Managen	nent within
	the		
	Hospitality Industry. It equips the student to acquire know	ledge and	skills with
	respect to the various aspects of Housekeeping Operations.		
Course	Торіс	Hours	
Outline		Lecture	Tutorial
Unit 1	Purchasing and Store		
	<ul> <li>Purchasing system-Principles, Stages, Types</li> </ul>		
	Operational Procedures with regard to Cleaning	0	2
	Supplies, Guest Supplies, Linen	9	3
	• Store requisition, Issuing from Stores to Floors and		
	Public areas		
	Stocktaking and Control of Store		
Unit 2	Textiles	9	3
	Classification and Identification of textile fibers		
	Characteristics		
	Fabric Construction in brief		
	• Finishes		
	<ul> <li>Selection and use of textiles in hotels</li> </ul>		
	Uniforms		
	<ul> <li>Selection and Design of Uniforms</li> </ul>		
	<ul> <li>Establishing Par Levels for Uniforms</li> </ul>		
	Storage of Uniforms		
	<ul> <li>Issuing and Exchange of Uniforms</li> </ul>		
	<ul> <li>Advantages of providing Staff Uniforms</li> </ul>		
	<ul> <li>Protective clothing in different departments</li> </ul>		
Unit 3	Bed and Bedding	9	3
	• The construction of Bed(frame, base, headboard,		
	footboard)		
	<ul> <li>Types of beds</li> </ul>		
	<ul> <li>Selection, care and cleaning of mattress</li> </ul>		
	• Bedding (pillows, bolsters, blankets, duvets,		
	eiderdown, quilts)		
Unit 4	Flower Arrangements	9	3
	• Styles of flower arrangement (Traditional, Modern,		
	Abstract)		
	<ul> <li>Principles of flower arrangement</li> </ul>		
	<ul> <li>Equipment and accessories in flower arrangement</li> </ul>		
	<ul> <li>Conditioning of Plant material and Flowers</li> </ul>		
	Placing of Arrangements		
Unit 5	Budgets	9	3

	<ul> <li>Objectives, Types of Budgets (Categorized by types of expenditure, departments involved, flexibility of Expenditure, Zero)</li> <li>Housekeeping Expenses</li> <li>Budget Planning Process</li> <li>Income statement of the Rooms Division</li> <li>Controlling Expenses</li> <li>Refining Budget Plans</li> <li>Cost per occupied room</li> </ul>		
	Inventory control and Stock taking		
	Total Hours	45	15
Reference Books	<ul> <li>Hotel Hostel and Hospital Housekeeping – Joan C Lennox (ELBS).</li> <li>Hotel House Keeping – Sudhir Andrews Publisher: Ta</li> <li>Hotel Housekeeping Operations &amp; Management – University Press.</li> <li>Housekeeping and Front Office – Jones</li> <li>Security Operations By Robert McCrie, Publishemann</li> <li>The Professional Housekeeper – Tucker Schneider,; V</li> </ul>	ata McGraw Raghubala ishe: Butto	Hill.  An, Oxford  erworth —
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Relate purchase with store		
	2. Classify textiles and select uniforms for the staff		
	3. Design bed and select mattress		
	4. Apply principles of flower arrangements		
	5. Assess reports and records to control budget		

Accommodat	ion Management-	I (Practical)	Course Code : BHM 604P
Semester : VI	L/T/P (Per week)	0/0/4	Credits: 02

Objective	This course helps students to gain practical knowledge of flower towel art.	r arrangement and
Course Outline	Topic	<b>Practical Hours</b>
	Flower arrangement-Traditional Style (Triangular, Circular, Crescent, Hogarth curve).	6
	Flower arrangement-Modern Style, Basic concept of Ikebana	6
	Best out of Waste Items to be utilized in the guest room or Prepare a model for eco friendly practices	6
	Learning Towel Art	6
	Preparing Operating Budget for Housekeeping Department (various categories of hotels).	6
	To learn to derive cost per room from Housekeeping perspective.	6
	Purchasing formats (Floating tenders, procuring quotations and preparing Purchase Orders)	6
	Practice on indenting, requisition slips and issue of housekeeping materials from the stores	6

	Role play on Handling Guest complaints related to the	8
	Housekeeping department (HWC guests, technical complaints,	
	service complaints, unusual complaints)	
	Identification and Collection of Textile Samples from the	4
	market, emphasizing on its use in the various areas of hotel.	
	Total Hours	60
<b>E</b> -		
resources		
Course	At the end of the course the students would be able to:	
Outcome	Demonstrate various flower arrangements	
	2. Illustrate towel art	
	2 Dien budget for the department	
	3. Plan budget for the department	
	4. Analyze textiles sample	

Human Resource Management		Course Code : BHM 605	
Semester : VI	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The competitive edge of an organization lies in human factors and needless to say			
	as hospitality is the people business so it becomes all the more important.			
	Irrespective of the level or the specialization, HR skills are required by all managers			
	for successful careers. To sustain growth in the hospitality industry, it is crucial to			
	source talented manpower, retain it and keep it motivated and satisfied. Happy and			
	committed employees create goodwill for companies and create delighted			
	customers. Studying Human Resource Management would help students to			
	understand the HR implications in service industry, challenges faced and various			
	competencies required by today's HR professionals.			
Course	Торіс		ours	
Outline	Y A D A A YYDYA	Lecture	Tutorial	
Unit 1	Introduction to HRM			
	• Introduction to Human Resource Management,			
	definition and evolution	9	3	
	Role , Nature & Characteristics of HR	9	3	
	Need for HRM in the Service Industry			
	Human Resource Planning in Hospitality			
	Manpower Planning- Concepts, techniques and need			
	• Job Analysis, Job Description & Job Specification –			
	format,			
	Need and importance			
	Recruitment – sources and modes			
Unit 2	Human Resource Development	9	3	
	Definition and Characteristics			
	<ul> <li>Orientation &amp; Induction</li> </ul>			
	<ul> <li>Training – Need &amp; Importance</li> </ul>			
	• Training Process, need assessment, training			
	programs			
	• Methods and types of Training – need based and			
	refresher			
	Training evaluation			
	Performance Management and Appraisal			
	<ul> <li>Performance Management – Need and importance</li> </ul>			
	• Performance Appraisal – Purpose, Methods and			

		Π	
	errors		
	• Career management - Promotion & Transfers		
	• Counseling		
Unit 3	Performance and Job Evaluation	9	3
	<ul> <li>Performance evaluation and its objectives</li> </ul>		
	• Job Evaluation – concept and objectives, methods		
	and benefits		
	<ul> <li>Limitations of Job Evaluation</li> </ul>		
	• Competency matrix- concept , benefits and		
	implementation in Hotels		
	<b>Compensation Administration</b>		
	<ul> <li>Objectives of Compensation Administration</li> </ul>		
	<ul> <li>Types of compensation – direct and indirect</li> </ul>		
	• Factors influencing compensation administration –		
	external and internal, concept of Cost to Company		
	(CTC)		
	<ul> <li>Steps in formulation of compensation</li> </ul>		
	<ul> <li>Current trends in compensation – competency and</li> </ul>		
	skill based pay, broad banding		
Unit 4	Incentive and Benefits	9	3
Umt 4		9	3
	Objectives of wage incentives		
	Wage incentive planning process  The first state of the first sta		
	• Types of incentive schemes in brief – straight piece		
	rate, differential piece rate, task and time bonus,		
	merit rating		
	<ul> <li>Organization wide incentive plans – Profit sharing,</li> </ul>		
	employee stock ownership, stock option		
	<ul> <li>Fringe Benefits- objectives and forms</li> </ul>		
Unit 5	Grievances & Discipline	9	3
	<ul> <li>Grievance Handling – Identifying Causes</li> </ul>		
	<ul> <li>Developing Grievance Handling Systems</li> </ul>		
	<ul> <li>Discipline – Concept, Causes of Indiscipline</li> </ul>		
	• Women grievance committee-importance, role,		
	functions		
'	Total Hours	45	15
Reference	• Fundamentals of Human Resource Management – Co	ontent . Co	mpetencies
Books	and Applications - Gary Dessler and Biju Varkkey, Pe		1
	Human Resource Management – Pravin Durai- Pearso		
	Human Resource Management in Hospitality by Mala		Oxford
	• Human Resource Management – A textbook for the		
	SudhirAndrews -Tata McGraw hill	1 3	J
	Human Resource Management in the Hospitality Ind	ustrv -Fran	k M /Marv
	L Monochello		
	L Monochello	V P Michae	el
	<ul><li>L Monochello</li><li>Human Resource Management &amp; Human Relations –</li></ul>		
	L Monochello  Human Resource Management & Human Relations –		
	<ul> <li>L Monochello</li> <li>Human Resource Management &amp; Human Relations –</li> <li>Personnel Management-Arun Monappa &amp; S. Saiyu Hill.</li> </ul>	ddain- Tat	
Е-	<ul> <li>L Monochello</li> <li>Human Resource Management &amp; Human Relations –</li> <li>Personnel Management-Arun Monappa &amp; S. Saiyu Hill.</li> </ul>	ddain- Tat	
E- resources	<ul> <li>L Monochello</li> <li>Human Resource Management &amp; Human Relations –</li> <li>Personnel Management-Arun Monappa &amp; S. Saiyu Hill.</li> </ul>	ddain- Tat	
	<ul> <li>L Monochello</li> <li>Human Resource Management &amp; Human Relations –</li> <li>Personnel Management-Arun Monappa &amp; S. Saiyu Hill.</li> </ul>	ddain- Tat	
resources	L Monochello  Human Resource Management & Human Relations — Personnel Management-Arun Monappa & S. Saiyu Hill.  Personnel Management- Edwin.B Flippo, McGraw Hill.  At the end of the course the students would be able to:	ddain- Tat	a McGraw
resources Course	L Monochello  Human Resource Management & Human Relations — Personnel Management-Arun Monappa & S. Saiyu Hill.  Personnel Management- Edwin.B Flippo, McGraw Hill.  At the end of the course the students would be able to:	ddain- Tat	a McGraw

- 4. Support the manpower with incentive and benefits5. Solve grievances of the staff

Legal Aspects in Hospitality Sector		Course Code : BHM 606	
Semester : VI	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The aim of studying this subject is to acquire the knowledge of basic laws related to the hotel industry and to understand business laws related to day- to- day working.			
Course	Topic		ours	
Outline		Lecture	Tutorial	
Unit 1	<ul> <li>The Indian Contract Act, 1872</li> <li>➤ Definition of Contract and essential elements of a contract</li> <li>➤ Valid, void and voidable contracts</li> <li>➤ Free Consent and Consideration</li> <li>➤ Performance and Discharge of Contract</li> <li>➤ Breach of contract and remedies for breach of contract</li> <li>The Sales of good Acts, 1932</li> <li>➤ Meaning of contract of Sale</li> <li>➤ Difference between sale and agreement to sell</li> <li>➤ Rights and duties of seller and buyer</li> <li>➤ Unpaid seller</li> <li>The Partnership Act, 1932</li> <li>➤ Nature of partnership</li> <li>➤ Rights and duties of partner</li> <li>The Companies Act, 1956</li> </ul>	9	3	
Unit 2	Essential features of company     Legal aspects of corporate social responsibility  Industrial Law     The Bombay Shops and establis BHMent Act, 1948	9	3	
	<ul> <li>Provisions applicable to hotel industry</li> <li>The Industrial disputes Act, 1947</li> <li>Definition of industry</li> <li>Industrial disputes</li> <li>Settlement of industrial disputes</li> <li>Strike, lock-out, lay off, retrencBHMent and closure.</li> <li>Definition and brief description of others industrial laws</li> <li>The Payment of Wages Act, 1936</li> <li>The Minimum Wages Act, 1948</li> </ul>			
Unit 3	<ul> <li>The Food Safety And Standards Act, 2006</li> <li>Duties and Responsibilities of Food Inspector</li> <li>Food Safety and Standards Authority of India</li> <li>General Principles of Food Safety</li> <li>General Provisions as to Articles of Food</li> <li>Provisions Relating to Import</li> <li>Special Responsibilities as to Food Safety</li> </ul>	9	3	

	Offences and Penalties			
	The Consumer Protection Act, 1986.			
	Who is consumer?			
	Consumer complaint     Demodics for definion as in commisses.			
Unit 4	Remedies for deficiency in services  The Company of Management of M	9	3	
Unit 4	The Sexual Harassment of Women at Workplace	9	3	
	Prevention, Prohibition and Redressal Act, 2013.  And Approximately Served Harmon and Proposition of the Company of the C			
	Acts constituting Sexual Harassment.			
	Internal and Local Complaints Committee			
	<ul><li>Complaint and inquiry into complaint</li><li>Duties of employer</li></ul>			
Unit 5	Licenses and Permits	9	3	
Unit 5		9	3	
	• Licenses and permits required for running Star			
	category of hotels (3 star and above) only ten important licenses to be taken			
	_			
	<ul> <li>Procedure for applying and renewal of licenses and permits</li> </ul>			
	<u> </u>			
	<ul> <li>Provisions for suspension and cancellation of licenses</li> </ul>			
	By laws for operating Permit Rooms and Bar  The Law Brown  Th	45	15	
Reference	Total Hours		15	
Books	Prevention of Food Adulteration – ShriRohitUpadhya     Prevental Management and Industrial Relations	•		
DOOKS	<ul> <li>Personal Management and Industrial Relations - Adv.ShrikantMalegaonkar</li> </ul>	D.C. Snejv	valkar and	
	The Law of Contract – DrAvtar Singh			
	• Universal's Practical Guide To Consumer Protection Law – ShriAnup K			
	Kaushal			
	<ul> <li>Social Security Law in India - Shri Debi S. Saini</li> </ul>			
	<ul> <li>Commercial and Industrial Law - N. D. Kapor</li> </ul>			
	<ul> <li>Principles of Hospitality Law - Michael Boella and Al</li> </ul>	lan Pannett		
<b>E</b> -				
resources	At the soul of the service the state of the service 11 has 11 has 1			
Course Outcome	At the end of the course the students would be able to:			
Outcome	1. Recall all the business acts applicable to hotel industry			
	2. Memorize all the industrial acts			
	3. Describe all safety and protection acts  4. Discuss the measures taken to prevent sexual herosem	ont of wom	on at worls	
	4. Discuss the measures taken to prevent sexual harassment of women at work place			
	piace			
	5. Identify various licenses and permits required for the	hotal		

Principles of Management			Course Code : BHM 607
Semester: VI L/T/P (Per week) 3/1/0		Credits: 04	

Objective	To familiarize the students with the basic concepts and princ	ciples of management.				
9	The students should clearly understand the definitions of different areas of					
	management. This course will facilitate students to understand and describe specific					
	theories related to perception, motivation, leadership, job design, and organizational					
	change. Also this will help the student to demonstrate effective teamwork behaviour					
	by learning the concept of group dynamics and conflict management. The course					
	will help them evaluate methods of motivating and rewarding individuals & group					
	and integrate individual, group, and organizational level concepts.					
Course	Topic	Hours				

Outline		Lecture	Tutorial
Unit 1	<b>Evolution of Management Thought:</b>		
	<ul> <li>Scientific Management</li> </ul>		
	<ul> <li>Classical Organization Theory School</li> </ul>		
	Management Science School		
	Behavioral School	6	2
	Systems Approach and Contingency Approach.		
	Concept of Management:		
	• Definition, Need, Concept and Nature of		
	Management Management		
	Skills & Management Levels		
	<ul> <li>Managing in Present Competitive Environment.</li> </ul>		
Unit 2		12	4
Unit 2	Process of Management:	12	4
	Planning     I    I    I    I    I    I    I		
	Organizing- departmentalization, Line and Staff		
	relationship		
	Directing		
	<ul> <li>Coordinating &amp; Controlling</li> </ul>		
	<ul> <li>Decision Making</li> </ul>		
	<ul> <li>Authority and Responsibility.</li> </ul>		
Unit 3	Elements of Human Behavior at Work:	12	4
	• Definition, Concept, Need, Importance and		
	Foundations of Organizational Behavior		
	Personality, Perceptual Processes		
	Management and Behavioral applications of		
	Personality, and Perception		
Unit 4	Psychological Variables and Communication	6	2
	Technology:		
	• Learning		
	Values and Attitudes		
	Motivation		
	Management and Behavioral Applications of		
	Attitude and Motivation on Performance.		
Unit 5		9	2
Unit 5	Leadership:	9	3
	Style and Functions of Leader, Transformational -  Transforma		
	Transactional, Charismatic-Visionary Leadership		
	• Likert's Four Systems of Leadership and		
	Managerial Grid.		
	Organizational Conflict:		
	Concept and classification		
	<ul> <li>Process and conflict resolution strategies</li> </ul>		
	Organizational Culture:		
	<ul> <li>Concept, Process and Implications of Organizational</li> </ul>		
	Culture		
	Total Hours	45	15
Reference	<ul> <li>VSP RAO-Managing Organization (EXCEL 1 EDITION</li> </ul>		
Books	Chaturvedi& Saxena -Managing Organization (Himal)	aya Publica	tion)
	Stoner, Freeman & Gilbert Jr - Management (Prent)		
	Edition)		,
	Robbins-Organization Behavior -15 e Prentice hall		
	Koontz Harold & Weihrich Heinz – Essentials of n	nanagement	(Tata Mo

	<ul> <li>Newstrom John W Organizational Behaviour: Human Behaviour at Work (Tata Mc Graw Hill, 12<sup>th</sup>Edition)</li> </ul>	
<b>E</b> -		
resources		
Course	At the end of the course the students would be able to:	
Outcome	Explain scientific management and concept of management	
	2. Apply process of management in daily operations	
	3. Recognize human behavior	
	4. Choose different motivation theories to improve performance	
	5. Develop leadership qualities	

Tourism Operation			Course Code : BHM 608
Semester: VI	L/T/P (Per week)	3/1/0	Credits: 04

Objective	Travel & Tourism industry has witnessed a rapid growth in recent years. It includes varied constituents ranging from tourist, to local population to government and nongovernment organizations. This course aims to acquaint the students to all aspects					
	of Tourism Industry. The student will gain the preliminary knowledge of the role of					
Course	Topic	a travel agent and understand the career opportunities available in this field.  Topic Hours				
Outline	Торк	Lecture	Tutorial			
Unit 1	The Tourism Phenomenon					
	• Definition: Tour, Tourist, Travel, Visitor,					
	Excursionist, Traveler, Tourism	9	3			
	Domestic & International Tourism	9	3			
	Inbound and Outbound Tourism					
	Destination, origin					
	<ul> <li>Importance of tourism</li> <li>Meaning and Functions of Tourism Personnel</li> </ul>					
	Travel Agent					
	Tour Operator					
	Tour Guide					
	Tour Escort					
Unit 2	Infrastructure of Tourism	9	3			
Cint 2	• 4 A's of Tourism – Attraction, Accessibility,		3			
	Accommodation, Amenities					
	Impact of Tourism					
	Economic					
	Social and Cultural					
	Environment					
	<ul> <li>Political</li> </ul>					
Unit 3	Role and Functions of Tourism Organization	9	3			
	• International organizations: UNWTO, IATA, PATA					
	<ul> <li>National organizations: TAAI, FHRAI</li> </ul>					
	Government organizations: MTDC, India Tourism					
	(DoT)					
	Role of NGO in making responsible tourist					
Unit 4	Travel Documentation	9	3			
	Domestic Travel					
	Special permits for restricted areas					
	International Travel					
	Passport – Definition, types					

	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	T	
	➤ VISA – Meaning, Types, on arrival VISA		
	<ul> <li>Requirements for different countries</li> </ul>		
	Vaccinations- compulsory and		
	recommended		
	Travel Insurance-process and benefits		
	<ul><li>Customs regulations</li></ul>		
	Itinerary Planning		
	• Meaning		
	<ul> <li>Basic information required</li> </ul>		
	<ul> <li>Process of Itinerary Planning</li> </ul>		
Unit 5	Types of Tourism	9	3
	• Tourism Motivators: 4 S, leisure, culture, visiting		
	friends and relatives (VFR), business		
	• Types of Tourism: Holiday, Business, Social,		
	Cultural, conference, MICE, Religious/Pilgrimage,		
	Family, Sports, Political, Medical (health), Senior		
	citizen, Sustainable tourism, Adventure		
	• Alternative tourism / Special Interest Tourism, Eco-		
	tourism, Farm tourism, rural tourism, Ethnic		
	tourism, Camel safaris, etc.		
	Travel Trends		
	<ul> <li>Introduction of Latest Trends</li> </ul>		
	<ul><li>Heritage walks</li></ul>		
	<ul><li>Virtual tourism</li></ul>		
	Food Tourism		
	Disaster tourism		
	Wine tourism		
	Space Travel		
	Total Hours	45	15
Reference	<ul> <li>Tourism Operations and Management – Sunetra Roda</li> </ul>	ıy, Archana	Biwal and
Books	Vandana Joshi, Oxford University Press, New Delhi, 2	2009	
	<ul> <li>Tourism Principles and Practices - Sampad Swain Jit</li> </ul>	tendra Mish	ra, Oxford
	UniversityPress, New Delhi, 2012		
	• The Business of Tourism Concepts & Strategies -	A.K. Bhati	a, Sterling
	Publishers, 2006		
	• Introduction to Tourism and Hospitality Industry - S	Sudhir And	rews, Tata
	McGraw-HillPublishing Company Limited, New Dell		•
	Basic of Tourism - Krishan K. Kamra&Mohind		Kanishka
	Publication, NewDelhi, 2002	,	
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	Explain importance of tourism and function of trave	l agent tou	r operator
	etc	1 450111, 100	i operator,
	2. Discuss impact and infrastructure of tourism  2. Describe the role of different organization for moments	na tar	
	3. Describe the role of different organization for promoti		
	4. Recall various travel documents required while planni	ng for a tou	ır
	5. Classify different types of tourism		

Food Production Management- II			Course Code : BHM 701
Semester : VII	L/T/P (Per week)	3/1/0	Credits: 04

Objective The course gives an overview of International cuisine and intends to develop
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	specialized culinary skills amongst the students to prepare the	m for the in	dustry.
Course	Topic		urs
Outline		Lecture	Tutorial
Unit 1	International Cuisine		
	Introduction to influences of cultures on regions		
	• Special features with respect to equipment,		
	ingredients, popular dishes in the following	9	3
	countries – Oriental and South East Asian Cuisines	9	3
	<ul> <li>(China, Thailand, Japan, Malaysia and Korea),</li> <li>Middle East- (Egypt, Lebanon, Greece, and</li> </ul>		
	Morocco), Latin America, Caribbean and Mexico		
Unit 2	Larder / Garde Manger	6	2
01110 -	• Functions of larder department		_
	Duties & responsibilities of larder chef		
	Common terms used in larder department		
	Specific essential tools & equipment in the larder		
	Charcutiere		
	Definition & terms		
	Production, classification, processing of Forcemeat		
	and Sausages,		
	<ul> <li>Types and uses of marinades, cures, brines</li> </ul>		
	Ham Bacon & Gammon – Difference, Processing &		
	Uses	_	
Unit 3	Cold Preparations	9	3
	Chaudfroid and Aspic – Preparation & uses		
	Types and making of pate & terrines		
	Preparation of savory mousse & mousse line		
	Making of galantine & Ballotines		
Unit 4	Assembly and presentation of cold meats  Personate	12	4
Unit 4	<ul><li>Desserts</li><li>Frozen Desserts – Classification with examples,</li></ul>	12	4
	Methods of preparation		
	Types of Ice- creams – Regular & Lightened		
	Hot Puddings – Types and Methods of preparation		
	Making of baked soufflé & cheese cakes		
	Chocolate making		
	Manufacturing & Tempering of chocolate		
	Types of chocolate		
	Precautions to be taken while handling chocolate		
	• Uses – Fillings, toppings, culinary, garnishes,		
	molded, sculptures and centre pieces		
Unit 5	Food Additives	9	3
	Preservatives – Meaning, Class I and Class II		
	Preservatives their names & examples		
	• Coloring agents – Meaning, natural & synthetic,		
	their names & common usage		
	• Flavoring agents & Essences - Meaning, Natural & synthetic – example and usage		
	<ul> <li>Sweetening agents – Meaning, Natural &amp; synthetic</li> </ul>		
	- example and usage		
	<ul> <li>Example and usage</li> <li>Humectants – Meaning, examples, usage</li> </ul>		
	Bleaching agents – Meaning, examples, usage		
		l .	

		Thiskeners Maning types example & years				
		Thickeners – Meaning, types, example & usage				
	•	Anticaking agents- Meaning, Examples and usage				
	•	Sequestrant- Meaning and usage				
	•	Nutrient supplements - Meaning, usage and				
		examples.				
		Total Hours	45	15		
Reference	•	Theory of Cookery: Krishna Arora Publisher: Frank Br	others			
Books	•	Food Production Operations: Parvinder S Bali, Oxford	l University	Press		
	•	Modern Cookery (Vol- I) By Philip E. Thanga	m, Publish	er: Orient		
		Longman	,			
	•	Practical Cookery By Kinton&Cessarani				
	•	Practical Professional Cookery by Kauffman &Cracknell				
	•	Professional Cooking by Wayne Gislen, Publisher Le Cordon Bleu				
	•	Purchasing Selection and Procurement for the Hospitality Industry By				
		Andrew Hale Feinstein and John M. Stefanelli				
E-		A mate with the Complete and John 191. Deciment				
resources						
Course	At the e	and of the course the students would be able to:				
Outcome	1.	Recognize different international cuisine				
	2.	Distinguish between larder and charcutiere				
	3.	Describe cold preparations				
		Classify desserts and chocolate				
		Identify food additives and its use				

Food Product	ion Management-	Course Code : BHM 701P	
Semester : VII	L/T/P (Per week)	0/0/4	Credits: 02

Objective	1 1	This course enables students to familiarize with preparation of international dishes and cold preparations.					
Course Outline	Topic	Practical Hours					
	Molded Chocolate / Garnishes	4					
	Cold meat platter (Pâté & Terrines, Mousse, Galantine & Ballotines etc.)	4					
	Frozen Desserts	8					
	International Menu (Starter, Soup, Main Course with starch & veg accompaniment, Salad, Bread & Dessert)						
	International A la carte / TDH menu –	8					
	Total Hours	60					
E- resources							
Course Outcome	At the end of the course the students would be able to:  1. Design international A la carte and TDH menu  2. Demonstrate various international dishes						

- Recall various recipe of international desserts
   Illustrate chocolate making procedure
   Plan cold meat platter

Front	Course Code : BHM 702		
Semester : VII	L/T/P (Per week)	3/1/0	Credits: 04

Objective	Front office is the gateway to hotels hence its operations and	managemer	nt is crucial
	to the		
	Hospitality Industry. To prepare the students of specialism		_
	knowledge of the same, it is important to introduce them	to more de	etailed and
	varied topics.	TT	
Course	Topic		urs
Outline	Diamaia de la Europa Offica Outro di con	Lecture 9	Tutorial
Unit 1	Planning for Front Office Operations	9	3
	Standard Operating Procedures:- Importance     Guest registration		
	<ul><li>Guest registration</li><li>Rooming a guest</li></ul>		
	<ul><li>HWC – Handle with care</li></ul>		
	<ul><li>Differently abled guest</li></ul>		
	<ul><li>Guest booking through Travel agent</li></ul>		
	Crew check-in		
	<ul><li>Luggage handling</li></ul>		
	Check out		
	Requirement for SOP		
	Benefits of using SOP		
	Staffing of the Front Office		
	Calculating Staff Requirement for Front Office Staff		
	& Uniform Staff.		
	Duty Rotas for Front Office Staff & Uniform Staff		
	• Staffing guidelines for Uniform staff and Front		
	Desk		
	• Time & Motion Study in Business hotels /Resorts		
	for Check –In &Check- Out		
Unit 2	<b>Budgeting for Front Office</b>	9	3
	<ul> <li>Factors affecting budget Planning</li> </ul>		
	• Types of Budgets– fixed, flexible, zero base Capital		
	Expenditure, Fixed, Operating, Master Budget,		
	Flexible, Cash, Administrative & Overhead Budget		
	• Budgeting Process: - Defining Goals, preparing		
	Plans to analyze difference between planned &		
	achieved goals, making necessary modifications		
	<ul> <li>Budgetary Control:- Objectives</li> </ul>		
	<ul> <li>Advantages and limitations</li> </ul>		
	<ul> <li>Refining budget plans</li> </ul>		
Unit 3	Control System at Front Office	9	3
	<ul> <li>Introduction to Controls</li> </ul>		
	<ul> <li>Importance of Controls</li> </ul>		
	<ul> <li>Verification</li> </ul>		
	<ul> <li>Computerized Control Systems</li> </ul>		
	<ul> <li>Occupancy and revenue reports</li> </ul>		
	<ul> <li>Other statistics</li> </ul>		

Unit 4	Revenue Management	9	3
	Concept, Definition & importance of Revenue		
	Management		
	Elements of Revenue Management (group room		
	plans, transit room plans, Food and beverage		
	activity, special events)		
	Benefits of Revenue Management		
	Using Revenue Management (potential high and)		
	low, demand tactics, implementing revenue		
	strategies, availability strategies)		
Unit 5	Yield Management	9	3
	Concept and importance		
	Applicability to Front Office(capacity management,		
	discount allocation, duration control)		
	Measuring Yield (potential average single rate,		
	potential average double rate, multiple occupancy		
	percentage, rate spread, potential average rate, room		
	rate achievement factor, yield statistic, RevPAR,		
	identical yields, equivalent occupancy)		
	Benefits of Yield Management  Foregoing		
	Forecasting  Concept of Forecasting		
	Concept of Forecasting     Forecasting techniques		
	<ul><li>Forecasting techniques</li><li>Forecasting Room availability and useful data</li></ul>		
	• Forecasting sample formats(15 days, 30 days, and		
	90 days)		
	Total Hours	45	15
Reference	Front office Management by S.K.Bhatnagar.		
Books	Front Office Management & Operations by Sudhir Ar	drews	
	Effective Front Office Operations by Michael. L. Kass		
	Hotel Front OfficeA Training Manual by Sudhir Andr		
	<ul> <li>Professional front Office Management by Robert.</li> </ul>		Jack. D.
	Niemeyer, David. K. Hayes, Michele .A. Austin		,
	<ul> <li>Front Office Operations &amp; Management by ABHMad</li> </ul>	Ismail	
	Hotel Front Office Operations & Management by Jata	shankar. R.	Tewari
	Hotel Front Office Management by James Bardi		
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Design standard operating procedures and assess ma	an power re	equired for
	front office		
	2. Plan budget for front office		
	3. Identify various control system in front office		
	<ul><li>4. Explain benefits of revenue management</li><li>5. Measure yield for front office</li></ul>		
	5. Measure yield for front office		

Front Office	Course Code : BHM 702P		
Semester: VII	L/T/P (Per week)	0/0/4	Credits: 02

Objective	This	course	aims	to	revise	the	entire	previous	practical	so	that	the	student
specialises his/ her skills in the Front Office and learn all the S.O.P.													

Course	Topic	<b>Practical Hours</b>				
Outline		4				
	Write job description and job specification for a Receptionist/	4				
	Front Office Associate and Bell Boy.					
	Make task lists for various designations of Front Office Personnel (from the SOP point of view).	6				
	Role plays for different types of check ins – FIT, Group, FFIT, VIP along with rooming.(2 practical)	8				
	Making SOPs for	8				
	Guest registration					
	Rooming a guest					
	HWC					
	Differently abled guest					
	<ul> <li>Guest booking through Travel agent</li> </ul>					
	Crew check-in					
	Luggage handling					
	• Check out (2 practical)					
	Role plays for different types of check outs – FIT, VIP and	6				
	Groups, Express check out.	O O				
	Calculating staff requirements and making of duty roster for a 100 rooms hotel (Business and Budget).	4				
	Calculating staff requirements and making of duty roster for a 250 rooms hotel (business and resort).	4				
	Designing a process for stock taking of Front Office supplies and steps for control.	4				
	Forecasting for Room availability.	4				
	Preparing Operating Budget for Front Office Department.	4				
	Compare any two Hotels from their viewpoint of attitude towards Yield Management.	4				
	Preparing a Front Office Budget for a pre-opening property.	4				
	Total Hours	60				
E-	Total Hours	1 00				
resources						
Course	At the end of the course the students would be able to:					
Outcome	Compare hotels on the basis of yield management					
	2. Design a process for stock taking					
	3. Plan duty roster					
	4. Design SOPs					

Food & Bev	Course Code : BHM 703		
Semester: VII	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The subject aims to inculcate a widespread understanding of management aspects of					
	food and beverage operations and controlling characteristics of service outlets. It					
	inculcates the students with supervisory skills required in the	department.				
Course	Topic	Ho	ours			
Outline		Lecture	Tutorial			
Unit 1	Principles of Restaurant Planning with Operations					
	Types of Restaurants					
	• Location or site- feasibility study for F&B Service					
	outlet	9	3			
	Sources of Finance					

	T	I	
	Design Consideration		
	Furniture, Fixtures and Counters		
	<ul> <li>Lighting and Décor</li> </ul>		
	<ul> <li>Heavy and Light Equipment required</li> </ul>		
	<ul> <li>Formats and Records maintained</li> </ul>		
	Approvals and Licenses required		
Unit 2	Principles of Bar Planning with Operations	9	3
	Types of Bar, Parts of Bar		
	Location with Target Clientele		
	Décor and Ambience		
	Basic Elements of Layout with Design consideration		
	Beverage control procedure with Records		
	maintained		
	Approvals and Licenses required		
Unit 3	Principles of Menu Merchandising	9	3
	Major types of merchandizing e.g. Floor Stands,		
	Posters, Wall displays, tent cards etc.		
	Basic menu criteria		
	<ul> <li>Types of food and beverage menu</li> </ul>		
	<ul> <li>Methods of printing menu</li> </ul>		
Unit 4	Suggestive selling and up selling  Description of Frank Contactions	0	2
Unit 4	Principles and Practices of Food Controlling	9	3
	Introduction.  The acceptible of Control Scotton		
	The essentials of Control System.  Only 1 Control System.		
	Calculation of Food Cost.		
	Methods of Food Control.		
	Food Control checklist.		
Unit 5	Principles and Practices of Beverage Controlling	9	3
	• Introduction.		
	The reasons of beverages control.		
	<ul> <li>Calculation of beverage cost.</li> </ul>		
	<ul> <li>Methods of Beverage Control.</li> </ul>		
	Beverage Control Checklist.		
	Total Hours	45	15
Reference	<ul> <li>Food and Beverage Service – Dennis Lillicrap and Jol</li> </ul>	hn Cousins	
Books	<ul> <li>Food and Beverage Management – Bernard Davis, A</li> </ul>	andrew Loc	kwood and
	SallyStone		
	Facility Planning and Design – Edward Kagarian		
	Bar and Beverage Book – Costas Katsigris, Mary Prot	ter with Tho	omas
	<ul> <li>Theory of Catering – Kinton and Cesarani</li> </ul>		
	Textbook of Food & Beverage Management- Sudhir A	Andrews	
<b>E</b> -			
resources			
Course	At the end of the course the students would be able to:	o	,
Outcome	1. Design layout for restaurant and choose furniture, it items	fixture and	decorative
	2. Apply principles of bar planning with its operation		
	3. Develop suggestive and up- selling skills		
	4. Calculate food cost		
	5. Measure beverage cost and select methods to control i	it	
	· · · · · · · · · · · · · · · · · · ·		

F&B Service	Course Code : BHM 703P		
Semester : VII	L/T/P (Per week)	0/0/4	Credits: 02

Objective	The course familiarizes students with various skills and attributes required to exce		
Ū	in Food and Beverages operations of hospitality industry.	-	
Course Outline	Topic	<b>Practical Hours</b>	
	Menu planning: International Cuisine service with wines. (02 Practicals)	4	
	Menu planning: Contemporary including Fusion Menu planning. (02 Practicals)	4	
	Menu planning: Indian Cuisine and service procedures.	4	
	Planning a fine dine restaurant with detailing of all elements of design.	4	
	Planning a specialty/ethnic restaurant with detailing of all elements of design.	4	
	Planning a bar with detailing of all elements of design.	4	
	Planning a sport bar/Lounge bar/wine bar with detailing of all elements of design.		
	Planning a fast food /coffee shop with detailing of all elements of design.	4	
	Conduct a feasibility study for F&B Service outlet at different locations.	4	
	Formal banquet with seating arrangement and service procedures.	4	
	Formats of records maintained in restaurants and bar.	4	
	Opening with closing procedures, log book entries in F&B Service outlet.	4	
	Hands on practice of manual systems of control.	4	
	Hands on practice of automated systems of control.	4	
	A la carte / TDH menu planning and implementation	4	
	Total Hours	60	
E- resources			
Course Outcome	At the end of the course the students would be able to:  1. Design different types of menu  2. Recall opening and closing procedures of a F&B outlet  3. Conduct feasibility study  4. Plan a layout of F&B outlet		

Accommodation Management- II		Course Code : BHM 704	
Semester: VII	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The study of this subject will enable students to understand the concepts of interior			
Course	design and decoration, which is an integral part of modern day housekeeping.  Topic Hours			
Course	Topic	п		
Outline		Lecture	Tutorial	
Unit 1	Interior Decoration			
	Introduction			
	• Color–			
	Color wheel	9	3	
	Color Schemes			

	Planning color schemes for various areas in		
	the hotel		
	➤ Importance and psychological effect of		
	color		
	• Lighting		
	Types – Natural, Artificial, Direct, Indirect,		
	Semi indirect, General, Specific		
	Methods of lighting, importance		
	Lighting plans for various areas like		
	entrance areas , lobbies , restaurants,		
Unit 2	guestrooms Floor Coverings and Finishes	9	3
Omt 2	• Floor – Selection:	9	3
	> Types-Hard, Semi hard		
	> Characteristics		
	<ul><li>Cleaning</li></ul>		
	Soft floor coverings- Carpets - types and		
	characteristics, selection of carpets,		
	installation, care and maintenance		
	Window and Window Treatments		
	Structure of window		
	Types of windows		
	<ul> <li>Window treatments (stiff, soft)</li> </ul>		
	Specialized Window cleaning procedure		
Unit 3	Soft Furnishings and Accessories	9	3
	<ul> <li>Types of soft furnishing –</li> </ul>		
	Cushions and their fillings		
	Curtains		
	Upholstery - care and maintenance		
	<ul> <li>Role of accessories in interiors</li> </ul>		
	Guestroom Furniture		
	Type of furniture-Fixed, Movable		
	Selection and Materials used		
	Furniture arrangement		
	Care and maintenance		
Unit 4	Wall Coverings	9	3
	• Types of walls		
	Types of wall coverings		
	Selection of wall covering		
TI *4 F	Care and maintenance	0	2
Unit 5	Ergonomics	9	3
	Principles of Ergonomics  Significance 8 and 1 for a company in the contraction.		
	Significance & need of ergonomics in housekeeping  Analysis of right forters in housekeeping		
	Analysis of risk factors in housekeeping: ergonomic perspective		
	perspective  Total Hours	45	15
Reference	Hotel Hostel and Hospital Housekeeping – Joan C		_
Books	Lennox (ELBS).	מוואטוו פ	c iviaigaiei
	<ul> <li>Hotel House Keeping – Sudhir Andrews Publisher: Ta</li> </ul>	ata McGrau	ı Hill
	<ul> <li>Hotel Housekeeping Operations &amp; Management –</li> </ul>		
	University Press.	Magnubal	iii, Oaioiu
	Housekeeping and Front Office – Jones		
	Security Operations By Robert McCrie, Public	ishe: Butt	erworth –
L	, J 1 J J 1		

	Heinemann
	The Professional Housekeeper – Tucker Schneider,; Wiley Publications
E-	
resources	
Course	At the end of the course the students would be able to:
Outcome	1. Explain the importance of lighting for various areas of the hotel
	2. Classify different types of floor and its cleaning procedure
	3. Select soft furnishing and accessories for guest room
	4. Choose wall covering for the guest room
	5. Apply principles of ergonomics

Accommodation Management- II (Practical)		Course Code : BHM 704P	
Semester: VII	L/T/P (Per week)	0/0/4	Credits: 02

Objective	This course helps students to understand the basic of interior dec	corations Also the	
Objective	student gets aware of layout of a room with placement of furniture.		
Course	Topic	Practical Hours	
Outline	- · <b>F</b>		
	Theme decorations for various areas in the hotel with detailed	8	
	planning, indenting and costing e. g. Lobby décor during		
	Christmas		
	Identification of colour schemes and its application in hotels	4	
	Plan a hotel suite and other areas; chalk out a lighting plan for	4	
	the same		
	Draw or prepare models for various types of windows and suggest window treatments for the same	6	
	Prepare a PPT on the types of soft furnishings and its impact on interior decoration.	6	
	Depict any 6 modes of hanging window curtains and draperies with either paper or fabric	6	
	Calculate the amount of material required to stitch a triple pleated / eyelet, floor length curtain for a window.	4	
	Draw a layout of a room with placement of furniture and justify.		
	Applying the Ergonomics principles in Housekeeping	6	
	Operations e.g. bed making, detailed study and using of various		
	machines for cleaning.		
	Designing a questionnaire to analyze preferences of guests in the hotel (interior decoration).	4	
	Role plays on handling complaints of guests, guest preferences and requests, as per profiles of guests	6	
	Practicing room set ups for various types of hotels – Budget, Resort, Business	6	
	Total Hours	60	
E-			
resources			
Course	At the end of the course the students would be able to:		
Outcome	1. Analyze guest feedback form		
	2. Recognize different types of wall coverings		
	3. Calculate budget for decoration of a room		
	4. Practice ergonomics principles		
	5. Identify colour schemes		

Organizational Behaviour			Course Code : BHM 705
Semester : VII	L/T/P (Per week)	3/1/0	Credits: 04

Objective	To understand the concept of organizational behaviour and its application in managing individual and group within the organization and to enhance human				
	relation within organization.				
Course	Topic	Н	ours		
Outline	Торк	Lecture	Tutorial		
Unit 1	Introduction to organizational behaviour	Lecture	Tutoriai		
Omt 1	Definition of organization				
	Definition of organization     Definition of behavior				
		9	3		
	Definition of organizational behaviour		3		
	Perception, personality, and learning				
	<ul> <li>Perception definition and Factors influencing perception</li> </ul>				
	<ul> <li>Attribution theory rules for determining attribution -</li> </ul>				
	selective perception, halo effect, contrast effects,				
	projection, stereotyping, prejudice, and self- fulfilling prophecy				
	<ul> <li>Personality definition and Personality determinants</li> </ul>				
	<ul> <li>Personality traits - "the big five model,"</li> </ul>				
	<ul> <li>Type A and type B personalities,</li> </ul>				
	Personality with reference to national culture				
	Definition of Learning and Steps of Learning				
Unit 2	Values Attitude and Emotions	9	3		
	<ul> <li>Values definition, -Ethical values, -Cultural values,</li> </ul>				
	• Values in the work place, cultural differences,				
	generational differences				
	Attitude definition				
	Satisfaction and Dis-Satisfaction and its effect on				
	efficiency				
	Emotions, Emotional quotient				
Unit 3	Group dynamics and team building	9	3		
	Definition of group, Stages of group and its				
	development, group dynamics, group cohesiveness				
	Definition team, different types of teams, team				
	empowerment, virtual teams				
Unit 4	Stress and conflict management	9	3		
	Cross-cultural communication and its effect on				
	conflict				
	<ul> <li>Definition of Communication and Conflict,</li> </ul>				
	Functional vs. Dysfunctional conflict,				
	Conflict resolution,				
	<ul> <li>Conflict management strategies,</li> </ul>				
	Resolving personality conflicts				
	Negotiation – definition, How to negotiate				
	Causes of stress and ways to cope up with stress				
Unit 5	Power and Politics	9	3		
-	Definition of power				
	• Empowerment-definition, empowerment in the				
	workplace, effects of empowerment				
	Abuse of power: harassment, workplace bullying,				
	1 priver amountain, wompiace building,	1			

		Т	
	sexual harassment		
	Politics-Definition, political behaviour, and reality		
	of politics, types of political activity, making office		
	politics work		
	Organizational culture		
	Definition of organizational culture, Levels of culture		
	Characteristics of culture, Culture's functions		
	Dominant culture, subcultures, core values		
	Creating and sustaining an organization's culture		
_	Total Hours	45	15
Reference	Organizational BehaviourBy: Andrzej A. Huczynski,		
Books	<ul> <li>Organizational BehaviourBy. Andrzej A. Huczynski,</li> <li>Organizational BehaviourBy Stephen P. Robbins, Tim</li> </ul>		
20012	· · ·	-	-
	Fundamentals of Organizational Behaviour: An A Andrew J. DuBrin	ppned Per	spective by
		- T	C4 1 D
	Fundamentals of Organizational BehaviourBy Nancy      Publication Time India	Langton,	Stepnen P.
	Robbins, Tim Judg		
E-			
resources Course	At the end of the course the students would be able to:		
Outcome		.1	C 41 1
Outcome	1. Analyze the behavior of individuals and groups in hot	eis in terms	s of the key
	factors that influence organizational behavior	1 6 .	, 1
	2. Assess the potential effects of organizational-le		s (such as
	structure, culture, and change) on organizational beha		
	3. Critically evaluate the potential effects of important		
	external environment (such as globalization and advan	nces in tech	nology) on
	organizational behavior		
	4. Analyze organizational behavioral issues in the con	text of org	anizational
	behavior theories, models and concepts		

Disaster Management		Course Code : BHM 706	
Semester: VII	L/T/P (Per week)	3/1/0	Credits: 04

Objective	This course gives an insight into the effect of Disaster Management in hospitality sector.			
Course	Topic	Но	Hours	
Outline	-	Lecture Tutorial		
Unit 1	Introduction to Disasters:  • Concepts and definitions (Disaster, Hazard, Vulnerability, Resilience, Risks)			
		12	4	
Unit 2	Olassification, Causes and Impacts (including social, economic, political, environmental, health, psychosocial, etc.)     Differential impacts- in terms of caste, class, gender, age, location, disability, Global trends in disasters, urban disasters, pandemics, complex emergencies, Climate change	12	4	
Unit 3	Approaches to Disaster Risk reduction:	6	2	
	<ul> <li>Disaster cycle - its analysis and Phases,</li> </ul>			

		1	
	Culture of safety, prevention, mitigation and		
	preparedness community based DRR,		
	Structural nonstructural measures, roles and  Transport of a community Parchayeti Pai		
	responsibilities of community, Panchayati Raj,		
	Institutions/Urban Local Bodies (PRIs/ULBs),		
TT	states, Centre, and other stake-holders.	9	3
Unit 4	Inter-relationship between Disasters and Development:	9	3
	Factors affecting Vulnerabilities  Professorial investor of Parallel		
	Differential impacts, impact of Development  Application such as dozen applications in		
	projects such as dams, embankments, changes in		
	Land-use etc.		
	Climate Change Adaptation.		
	Relevance of indigenous knowledge, appropriate		
TT *4 F	technology and local resources		2
Unit 5	Disaster Risk Management in India	6	2
	Hazard and Vulnerability profile of India		
	• Components of Disaster Relief: Water, Food,		
	Sanitation, Shelter and Health		
	Waste Management Institutional arrangements		
	(Mitigation, Response and Preparedness, DM Act		
	and Policy, Other related policies, plans,		
	programmes and legislation)		
	Total Hours	45	15
Reference	Alexander David, Introduction in 'Confronting'		
Books	University Press, 2000	Catastropin	, Oxioid
	<ul> <li>Andharia J. Vulnerability in Disaster Discourse, JTC</li> </ul>	DM Tata	Institute of
	Social Sciences Working Paperno. 8, 2008	Divi, Tutu	montate of
	Blaikie, P, Cannon T, Davis I, Wisner B 1997. At 1	Risk Natura	al Hazards
	Peoples' Vulnerability and Disasters, Routledge.	rusir i tutur	ii iiuzuius,
	• Coppola P Damon, 2007. Introduction to I	nternational	Disaster
	Management,		
	Carter, Nick 1991. Disaster Management: A Disaster	Manager's	Handbook.
	Asian Development Bank, Manila Philippines.		
E-	1 / 11		
resources			
Course	At the end of the course the students would be able to:		
Outcome	<ol> <li>Classify different types of disaster and their impact</li> </ol>	et (such as	economic,
	political, social, etc.)		
	2. Analyze disaster cycle and its phases		
	3. Relate disaster with development		
	4. Apply disaster risk management		
	5. Identify areas to reduce disaster		

0 /	Meetings, Incentive, Conventions and Events/ Exhibitions (MICE)			
Semester : VII	L/T/P (Per week)	3/1/0	Credits: 04	

Objective	MICE is one of the extensively and rapid growing industry today. This industry also
	offers wide career opportunities. This course gives students an overview of the
	MICE (Meetings, Incentive, Conventions and Events/Exhibitions) sector of the
	tourism industry. Students will also enhance managerial and operational skills for

	organizing Meetings, Incentive, Conventions and Events / Exhibitions.				
Course	Торіс		Hours		
Outline		Lecture	Tutorial		
Unit 1	<ul> <li>MICE</li> <li>Introduction to MICE Industry</li> <li>Basic terms and concepts in MICE</li> <li>Definitions of different types of meeting</li> <li>Product knowledge of MICE</li> <li>Infrastructure for MICE</li> <li>Components of MICE</li> <li>Planning for MICE</li> </ul>	6	2		
Unit 2	<ul> <li>Venues</li> <li>Transport</li> <li>Accommodation</li> <li>Other support services</li> </ul>	12	4		
	<ul> <li>Conventions and Conferences</li> <li>Significance of convention Business</li> <li>Site selection: Selecting the right convention center</li> <li>Factors for the site selection</li> <li>Site selection process</li> <li>Site requirements</li> <li>Types of facilities, hosting different events</li> <li>Organizing a conference</li> <li>Registration, Seating Arrangements, Documentation, Interpreting press relation, Computer Graphics, Teleconferencing, Recording and Publishing Proceedings, Interpretation and language.</li> <li>Convention Centre</li> <li>Convention Centre Locations</li> <li>Types of Convention Centres</li> <li>Facilities</li> </ul>		4		
Unit 3	Meeting Planners	12	4		
Unit 4	<ul> <li>Trade Fair &amp; Exhibitions</li> <li>Meaning of Trade fairs, Exhibitions &amp; Expositions</li> <li>Purpose of Trade Shows, Fairs and need for client identification</li> <li>Incentive Travel</li> <li>Definition</li> <li>Reasons for Incentive Travel</li> <li>Client profile</li> <li>Selling Incentive Travel</li> </ul>	6	2		
Unit 5	Budgeting of MICE	9	3		

	<ul> <li>Use of budget preparation</li> </ul>					
	Estimating					
	<ul> <li>Fixed and variable costs</li> </ul>					
	• Cash flow					
	<ul> <li>Sponsorship and subsides</li> </ul>					
	Total Hours	45	15			
Reference	• F Coleman, Lee & Frankle (1991), Powerhouse Cor	ferences. I	Educational			
Books	Institute of AH& MA.					
	<ul> <li>Hoyle, Dorf &amp; Jones (1995), Meaning convention</li> </ul>	s & Group	business.			
	Educationalinstitute of AH & MA					
	Sunetra Roday, Archana Biwal Vandana Joshi	,Tourism	Operations			
	andManagement(2009), Oxford University Press, New Delhi					
	• George G Fenich, Meetings, Expositions, Events and Conventions- An					
	introduction to theindustry.(2008), Pearson Education	New Delhi	-17			
<b>E</b> -						
resources						
Course	At the end of the course the students would be able to:					
Outcome	1. Explain components of MICE					
	2. Select the right convention center					
	3. Plan different types of meetings					
	4. Calculate budget for MICE					
	5. Discuss incentive travel					

Entrep	Course Code : BHM 708		
Semester : VII	L/T/P (Per week)	3/1/0	Credits: 04

Objective	The course delves into various aspects of starting bus generation. It highlights the importance of developing elaborates the laws and regulations and the social responsi start-up.	a business	plan and
Course	Topic	Но	ours
Outline		Lecture	Tutorial
Unit 1	<ul> <li>Entrepreneur, Entrepreneurship</li> <li>Definition of an Entrepreneur, Entrepreneurship</li> <li>Concept of Entrepreneurship - Contribution of Mc Cleland and Joseph Schumpeter</li> <li>Reasons for growth of Entrepreneurship</li> <li>Entrepreneurial Characteristics and Skills</li> <li>Types of Entrepreneur</li> <li>Entrepreneurial Failure and pitfalls (Peter Drucker)</li> </ul>	6	2
Unit 2	<ul> <li>Entrepreneurs Vs Entrepreneurship</li> <li>Ideas generation and evaluation</li> <li>Sources of business idea</li> <li>Evaluation of the idea</li> <li>Analysis of the market</li> <li>SWOT analysis</li> <li>Emergence of Women Entrepreneurs</li> <li>Definition by GOI(Government of India)</li> <li>Importance of Women Entrepreneurship</li> <li>Problems faced by women entrepreneurship –</li> <li>Program for promoting women entrepreneurship –</li> </ul>	12	4

	SWA SHAKTI, Rashtriya Mahila Kosh, Federation		
	of Indian Women Entrepreneurs		
Unit 3	The Entrepreneurial Process	12	4
CIIICO	Identify and Evaluate the Opportunity	1.2	•
	Establish Vision		
	Persuade others		
	> Gather Resources		
	<ul><li>Create new venture/product or market</li></ul>		
	Change, Adopt with time		
	Marketing Plan		
	<ul><li>Understanding marketing plan</li></ul>		
	<ul><li>Characteristics of a marketing plan</li></ul>		
	Human Resource Plan		
	> Manpower Planning		
	Recruitment, Selection & Training		
Unit 4	Financing the new venture	6	2
	Sources of Finance		
	➤ Internal or External funds		
	Personal funds		
	Family and friends		
	Commercial Banks		
	> Various Financial Institutions- SIDBI,		
	NABARD, IDBI.		
	<b>Intellectual Property</b>		
	• Definition- Intellectual Property, Trademark, Patent,		
	Copyright and Geographical Indication.		
	<ul> <li>Quality Standards – Definition (ISI, Agmark, FDA)</li> </ul>		
Unit 5	Growth and Social Responsibility	9	3
	• Growth- Stages of growth (Coming into existence,		
	Survival, Success, Take-off, Consolidation)		
	• Growth strategies- Diversification, launching New		
	Product in Same Market, Joint Ventures, Mergers		
	and Acquisitions, Franchising, E-Commerce		
	• Financial Growth- Internal accruals, contributing		
	own equity, Venture capital, Bank finance, taking		
	on new partners		
	<ul> <li>Reasons for Exiting</li> </ul>		
	<ul> <li>Social Responsibility-</li> </ul>		
	Definition by European Union		
	Corporate Social Responsibility (CSR) and		
	Increased focus on CSR		
	Social Entrepreneur – Definition and Role		
	Total Hours	45	15
Reference	• Entrepreneurship – Rajeev Roy – Oxford Higher Educ	cation	
Books	• Entrepreneurship Development Small Business Enter	prises by Po	oornima M
	Charantimath		
		Shikha Saha	ai (Chapte
	<ul> <li>Entrepreneurship – Excel Books – Madhurima Lal, S</li> </ul>		-
	• Entrepreneurship – Excel Books – Madhurima Lai, S 3.4, 5)		
			Irs. Romy
	3.4, 5)		Irs. Romy
	<ul> <li>3.4, 5)</li> <li>Principles of Entrepreneurship – Prof. Satish C. A Banerjee EverestPublishing House</li> </ul>	Ailawadi, N	·
	<ul> <li>3.4, 5)</li> <li>Principles of Entrepreneurship – Prof. Satish C. A Banerjee EverestPublishing House</li> </ul>	Ailawadi, M	Shephero

	• Entrepreneurship Management- Prof.ShaguftaSayyed, NiraliPrakashan.			
	(Chapter 1.6)			
	<ul> <li>Entrepreneurship Development- S. Khanka</li> </ul>			
<b>E</b> -				
resources				
Course	At the end of the course the students would be able to:			
Outcome	1. Differentiate entrepreneur, entrepreneurship			
	2. Generate and evaluate ideas			
	3. Identify entrepreneurial process			
	4. Use source of finance to start entrepreneurship			
	5. Explain the importance and responsibilities of entrepreneur and			
	entrepreneurship			

Specialized Departmental Exposure			Course Code : BHM 801
Semester : VIII	L/T/P (Per week)	0/0/48	Credits: 24

Objective	Objective of doing the On Job Training is to learn various sec	tion and types of	
	Specialized Departmental areas.		
Course	Topic	<b>Practical Hours</b>	
Outline			
	WHAT TO OBSERVE		
	Standard operation/ Operating Procedure		
	Who is Who- Key people in the Core Group		
	Hierarchy Chart		
	Key Personnel		
	Job Description		
	Employee Recruitment/Retaining/Welfare Policies		
	(Break-Timings) Duty hours, Weekly off		
	Working Condition		
	<ul> <li>Situation handling procedures</li> </ul>		
	Certifications from various Institutions like Licensing/		
	NoC etc.		
	Operation Timings		
	Duty Roaster		
	Communication Channels		
	Uniform codes		
	Forms & Formats		
	Record Keeping & Systems		
	Total Hours	720	
E-			
resources Course	At the end of the course the students would be able to:		
Outcome	1. Get familiarized with various technological trends,	annroaches and	
	applications.	approaches and	
	2. Demonstrate understanding of relevant application ories	nted subjects in a	
	better perspective	<b>.</b>	
	3. Describe the scope, functions and job responsibilities of v	various staff in the	
	departments		
	4. Get awareness and exposure to industrial work environme	nt	
	5. Work upon industrial project in a team.		

Log	<b>Book &amp; Presentat</b>	Course Code : BHM 802	
Semester : VIII	L/T/P (Per week)	0/0/2	Credits: 01

Objective	The concept of maintaining the Log Book & Presentation	n is to prepare
	presentation skills in the students who have undergone industrial exposure	
Course	Topic	<b>Practical Hours</b>
Outline	<del>-</del>	
	Students have to submit the following on completion of on job	
	training to the faculty coordinator at the institute:	
	1. Logbook.	
	2. Appraisal	
	3. A copy of the offer letter and industry exposure/ Job	
	Training Certificate.	
	4. Training Report	
	5. Power Point presentation on a CD, based on the report.	
	6. Attendance sheet.	
	7. Leave card.	
Total Hours		30
<b>E</b> -		
resources		
Course	At the end of the course the students would be able to:	
Outcome	1. Get familiarized with various technological trends, applications.	approaches and
	2. Demonstrate understanding of relevant application ories	nted subjects in a
	better perspective	
	3. Describe the scope, functions and job responsibilities of v	various staff in the
	departments	
	4. Get awareness and exposure to industrial work environment	
	5. Work upon industrial project in a team	