

BlackBerry Limited

Networked Crisis Communications System For Safety, Security and Operational Readiness

October 14, 2015

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Hello BlackBerry Team!

- AtHoc Division of BlackBerry, focus on innovation in crisis communications
- Silicon Valley engineers mixed with Professionals in operational readiness
- Customer-success culture



About AtHoc

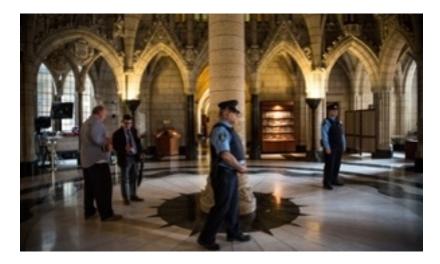
- ONE team value
- 150 miles Waves to Wine Multiple Sclerosis Society Community Service



Parliament of Canada











Customers Who Trust AtHoc for Crisis Communications and Operational Readiness

Defense

Sovernment

Commercial Industrial

Public &













US Air Force

US Army

US Marines

Pentagon Force Protection

Homeland









ENTERPRISE-WIDE





















Microsoft Corporation

EASTMAN Eastman Chemical Co.















Executive Summary

- Thank you for opportunity to present AtHoc to BlackBerry
- High confidence for success in global crisis communications
 - AtHoc Alerts [™] Easy user interface to create, save, manage and publish alerts
 - Multiple means of message delivery: phone calls, SMS text message, email, smart apps
 - Take polls of any incidents to assess status of personnel and situation
 - <u>AtHoc Connect</u>™ Invite any external organizations to securely connect for crossagency exchange of critical alerts for situational awareness and interoperability
 - AtHoc Collect[™] Gives Field First Responders Ability to Report and Geo-tag Incidents to share with HQ, Leadership and other First Responders
- Deep experience in crisis communications; best practices from customers to share
 - General Electric, Sumitomo Corp of the Americas, Warner Brothers, Microsoft
 - US Dept of Defense; US Dept of Homeland Security
 - Parliament of Canada
 - Kaiser Permanente Healthcare, Baylor Scott & White, Children's Medical Center



AtHoc's Platform Offering

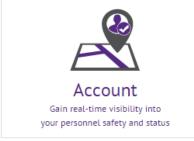
What We Do



AtHoc provides a secure platform that connects people, organizations and devices globally for effective communications and responses to any crisis, whether physical or cyber. An "internet-of-things" approach which gives leaders the power to command over the complex needs of any crisis communications.









Secure Unified Mobile Hybrid Cloud









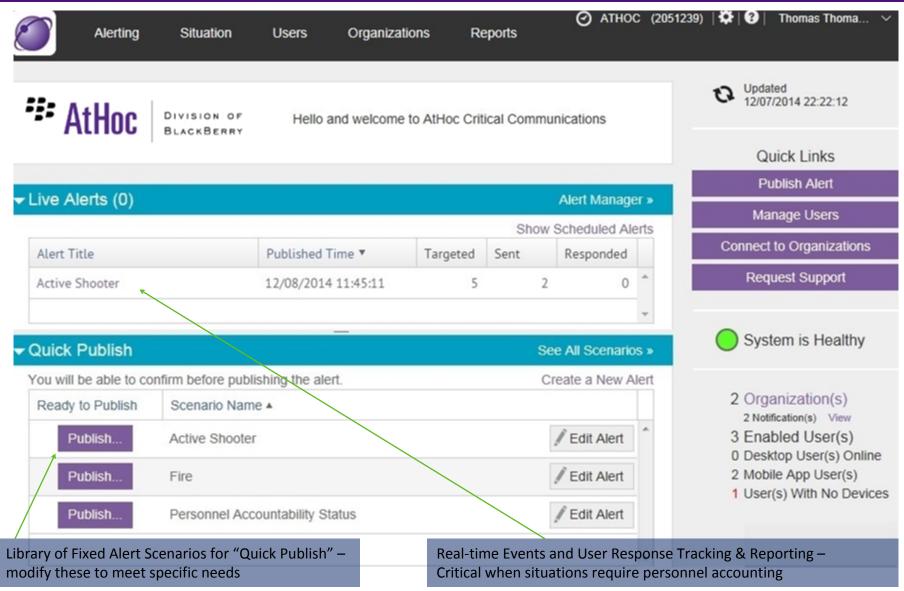
- ✓ Unified mass notification Multi-modal communication to all
- ✓ Enterprise-class, secure, flexible deployment (SaaS or Hybrid)

Active Shooter Scenario

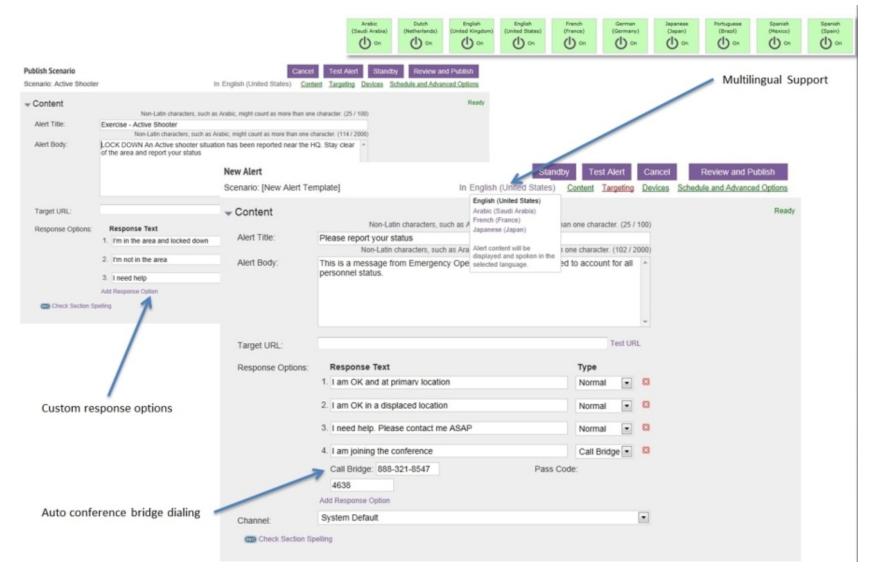
- Need to get word out quickly and clearly
 - Speed get the word out quickly
 - Reach alert to all devices for broad reach
 - Clarity no mistakes
 - Follow up make sure users got the message
- Value of AtHoc
 - Speed each operator has library of alert scenarios, pre-canned. Just one-click
 - Reach all devices can be reached: phone, desktop, SMS, strobe, digital sign, siren
 - Clarity audio and visual (desktop alert with .wav audio); no typos; multi-lingual
 - Follow up track users responses for to start follow-on alerting



Predefined Scenarios for Quick Alert Publishing



Easy to Edit Alert Message & Users' Responses



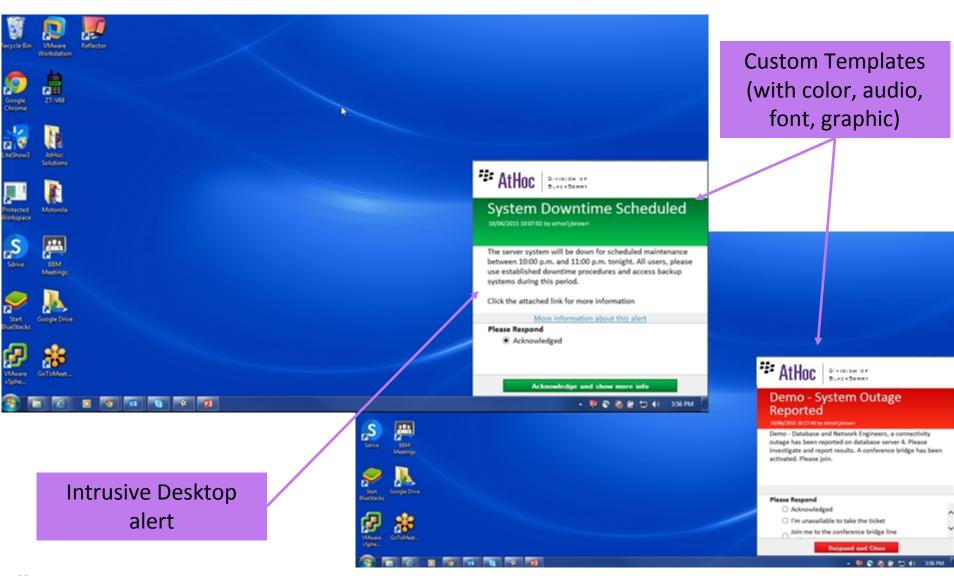


Complete Device Coverage for Effective Delivery





Message Delivered via Desktop Pop-Up





SMS Text on Smart Phone & Blackberry

SMS

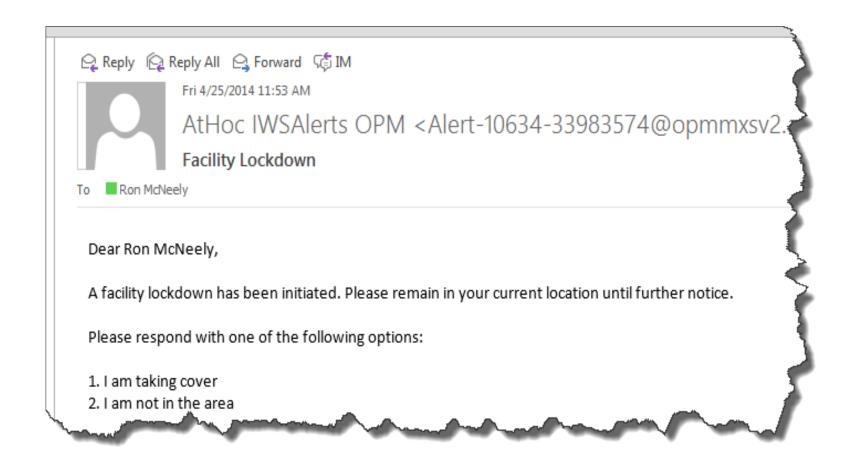






Digitally Signed (PKI) Email

Email





Message Delivered to AtHoc Notifier Smart App

Mobile Alert









Employees Receive Alerts via SMS Text, Email, Desktop Pop-Up, Phone, etc.

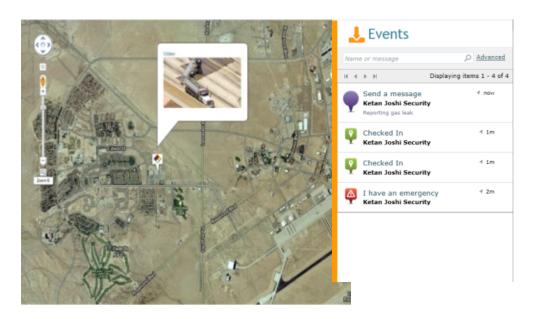






AtHoc COLLECT





- ✓ Make every user a sensor; capture real time information for situational awareness.
- ✓ User reports geo-tagged events directly from the field, via text, video, photo and voice.

Value of AtHoc Collect

- See something, say something leverage the mobile work force for any incident reporting
- Value of AtHoc Collect
 - People are the sensors use smart phone to report incident from field
 - Known Location tag location of incidents with GPS positioning
 - Share Intelligence bring images / video from the field back to central operations
 - Response Advantage escalate response based on resources available locally



Real-time Incident Reporting

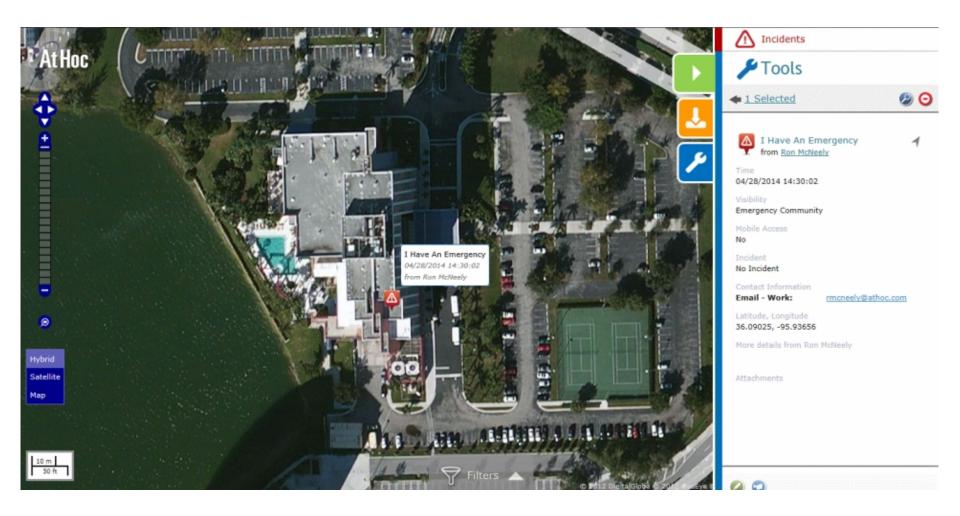
- See Something, Say Something
 - Red Duress Alert Button gives nimbleness and mobility to report and manage any incident

- •Sends GPS position and pictures/videos of situation to HR and security teams for awareness and decision making
- Initiates real-time collaboration among teams



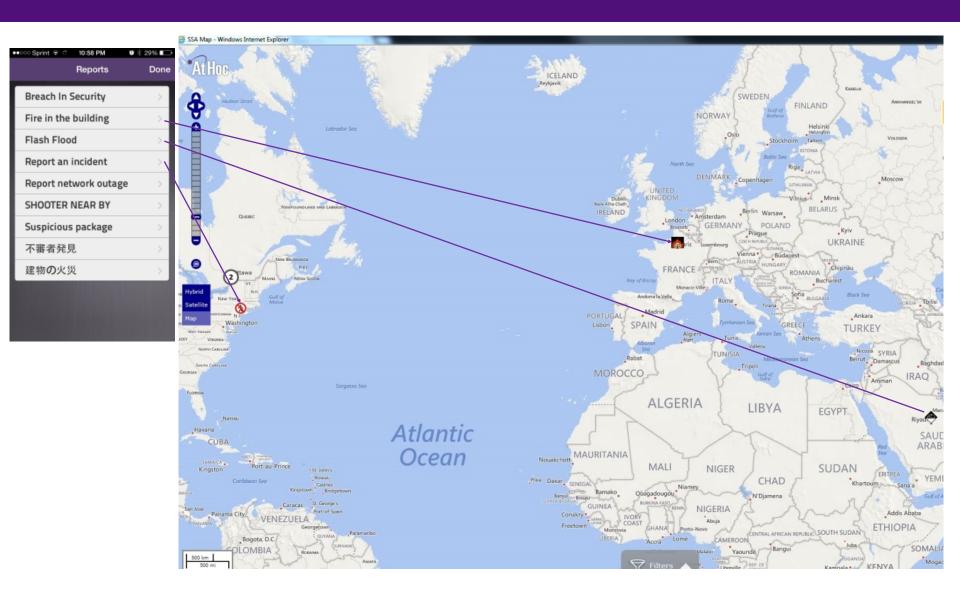


GPS Location and Visual of Incidents in Real-Time for Situational Awareness





See everything, globally

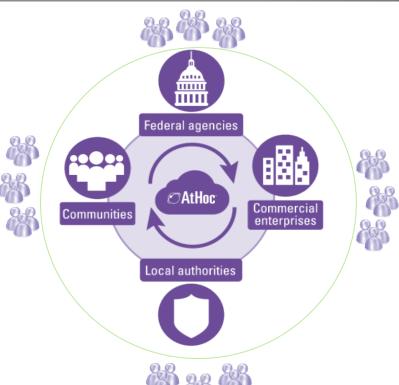




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AtHoc CONNECT



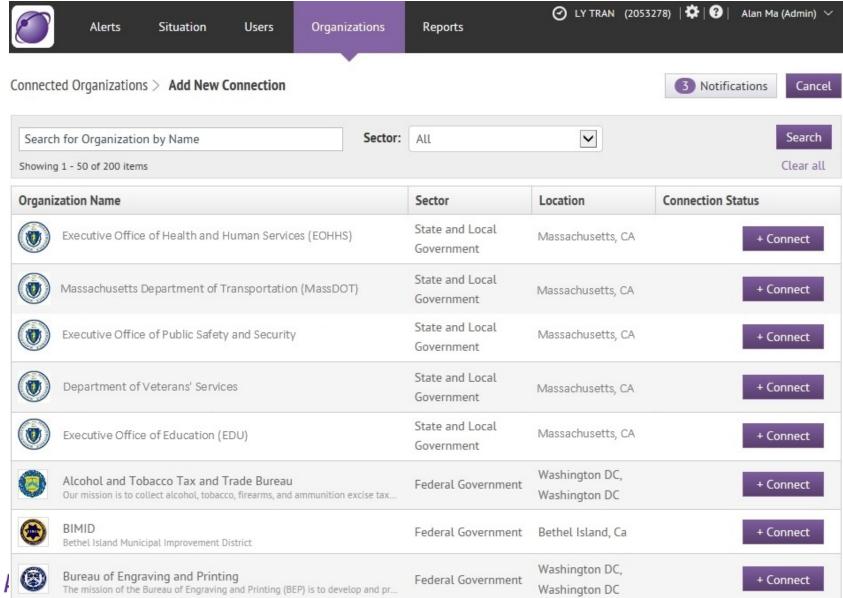


- Communicate and collaborate with external organizations
- Manage a connected community of organizations and individuals

Value of AtHoc Connect

- No incident is ever siloed; many organizations *outside* of your immediate environment is impacted by cyber/physical threat
 - Customers
 - Suppliers
 - Nearby businesses
- AtHoc Connect[™] gives organizations ability to achieve cross-agency / cross organization communications during crisis
- Similar to LinkedIn, but Org-to-Org secure network crisis communications

Create Network of Trusted Affiliates to Share Critical Alerts



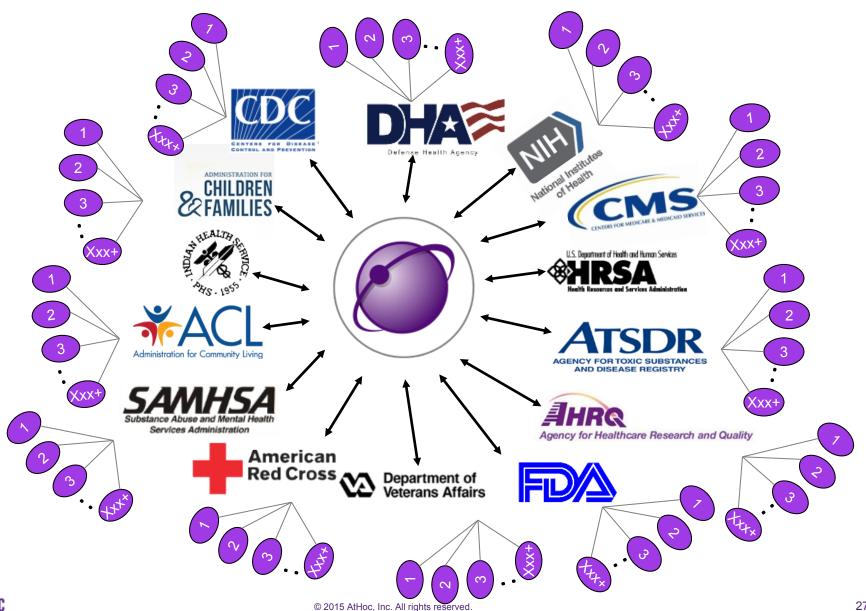


Created a Connected Network

- Health Agency: Network for sharing critical communication across Federal, State and Local health agencies and beyond.
- In April 2015 contract awarded for 11 Federal agencies in addition to existing Dept of VA, to establish Federal level capability for interoperable critical communication.
- 2 commercial health networks (Kaiser and Baylor) – existing AtHoc customers – will be joining as well.



Example of Healthcare Connect Network



Athoc Account



Delivery Summary

See how well the alert is doing - this Bar Chart displays an overview of the alert progress displaying number of users targeted, sent and acknowledged including breakdown of all the responses. The number of targeted users and the number of users to whom the alert is sent may be different. Learn Why

Targeted:	1052			
Sent:	1052			100%
Received:	1052			100% of sent
Responded:	1009			95.91% of sent
Rsp1: I am OK and at primary lo	605		57.51% of sent	
Rsp2: I am OK in a displaced lo	250	23.76% of sent		
$\textbf{Rsp3:} \ I \ need \ help; \ please \ conta$	154	14.64% of sent		
No-Rsp:	43	4.09% of sent		

Organizational Report

See the distribution of recipients across organizations - this table displays the alert progress for recipients grouped by Organizational Hierarchy. Click on any user count in the table to get tracking details about those users.

The number of targeted users and the number of users to whom the alert is sent may be different. Learn Why

Show: Only Groups with Targeted Personr

Click on number to display a list of users

			Ext	pand All /	Collapse A	All Perce	t / Numbe
Targeted	Sent	Received	Responded	Rsp1	Rsp2	Rsp3	No-Rsp
1408	1408	1408		809		206	
3	3	3	0	0	0	0	3
879	879	879	879	581	298	0	(
329	329	329	329	329	0	0	(
265	265	265	265	252	13	0	(
285	285	285	285	0	285	0	(
372	372	372	319	74	39	206	53
102	102	102	102	0	8	94	(
162	162	162	162	42	17	103	(
108	108	108	55	32	14	9	53
154	154	154	154	154	0	0	(
24	24	24	24	24	0	0	(
130	130	130	130	130	0	0	(
	1466 3 879 329 265 285 372 102 162 108	1400 1408 3 3 879 879 329 329 265 265 285 285 372 372 102 102 162 162 100 100 154 154	1408 1408 1408 3 3 3 879 879 879 879 879 329 329 265 265 265 265 285 285 285 372 372 372 102 102 102 162 162 162 108 108 108 154 154 154 24 24 24 24 24 24 24	Targeted Sent Received Responded 1400 1400 1352 3 3 3 0 879 879 879 879 329 329 329 329 265 265 265 265 285 285 285 285 372 372 319 102 102 102 102 162 162 162 162 100 100 55 154 154 154 24 24 24 24 24 24	Targeted Sent Received Responded Rsp1 1 000 1 000 1 000 1 000 1 000 1 000 329 3	Targeted Sent Received Responded Rop1 Rop2 1400 1400 1400 1332 800 337 3 3 3 0 0 0 879 879 879 879 581 298 329 329 329 329 329 0 265 265 265 265 252 13 285 285 285 285 0 285 372 372 372 319 74 39 102 102 102 102 0 8 162 162 162 162 42 17 100 100 100 55 32 14 154 154 154 154 0	Targeted Sent Received Responded Rap1 Rap2 Rap3 R

The alert is live. Report updates every 1 minute. Pause Auto Refresh Refresh

Report generated on: 10/27/2010 15:15:55 🖺

- ✓ Know the status and location of your personnel in times of crisis
- ✓ Manage enterprise-wide or per each unit



Value of AtHoc Personnel Accountability

- Accounting for personnel during unexpected disasters
 - Does anyone need assistance?
 - Who's available to get back to work?
 - Where are they?
- Value of AtHoc Personnel Accountability
 - Safety knowledge employee's status aggregated into central reports
 - Fast recovery directs personnel back to work for business re-start, recovery
 - Focus enables use of limited resources for personnel who are in need



Accelerate Recovery Time of Operations

Work Availability - Summary

Show Selection Summary

Users included in this report: 1632 out of 1632 total Enabled Users within your User Base. View list 🗐





See Personnel Status

Select a Report

CPR Certified	Summary	By Organizational Hierarchy	Advanced	Personnel CPR Certified
Critical Response Team	lı Summary	By Organizational Hierarchy	Advanced	
Current Location	Summary	By Organizational Hierarchy	Advanced	Personnel Current Location
Current On Duty Staff Members	Summary	By Organizational Hierarchy	Advanced	
Device coverage report	Summary	By Organizational Hierarchy	Advanced	Availability of users' contact info
Office Building	Summary	By Organizational Hierarchy	Advanced	Personnel Office Building
Transport Needs	Summary	By Organizational Hierarchy	Advanced	Personnel Transport Needs
Work Availability	Summary	By Organizational Hierarchy	Advanced	Personnel Work Availability



IP Position

- 4 issued patents
 - 8,542,117 Predictive alert targeting for mass notification systems
 - 8,736,443 Mobile alerting system using distributed notification delivery
 - 8,836,479 Alerting system using distributed notification delivery
 - 8,844,050 Personnel Crisis Communications Management and Personnel Status Tracking System
 - PCT pending for all
- Additional applications
 - 1 allowed
 - 5 pending
 - 2 to be filed soon

AtHoc Integration Technology





Results of Effective AtHoc Crisis Communications

CODEMAROON

EMERGENCY NOTIFICATION SYSTEM



60K Population Across College Station, TX - 5,000+ Acres Property

Dates	((Email **	KAMU-TV, KAMU-FM radio and EAS radio	RSS/Twitter ***	Computer Alerts	Classroom Alerts
Aug. 27, 2015 2:36 pm Alert	4 minutes	not used	under 2 minutes	under 2 minutes	3 minutes or less	1 minute
Aug. 27, 2015 1:48 pm Alert	4 minutes	not used	under 2 minutes	under 2 minutes	3 minutes or less	1 minute
Aug. 27, 2015 1:11 pm Alert	4 minutes	not used	under 2 minutes	under 1 minute	3 minutes or less	1 minute
Aug. 27, 2015 12:51 pm Alert	3 minutes	not used	under 2 minutes	under 1 minute	3 minutes or less	1 minute
Aug. 27, 2015 12:10 pm Alert	4 minutes	not used	under 2 minutes	under 2 minutes	3 minutes or less	1 minute



AtHoc Mission







DIVISION OF BLACKBERRY