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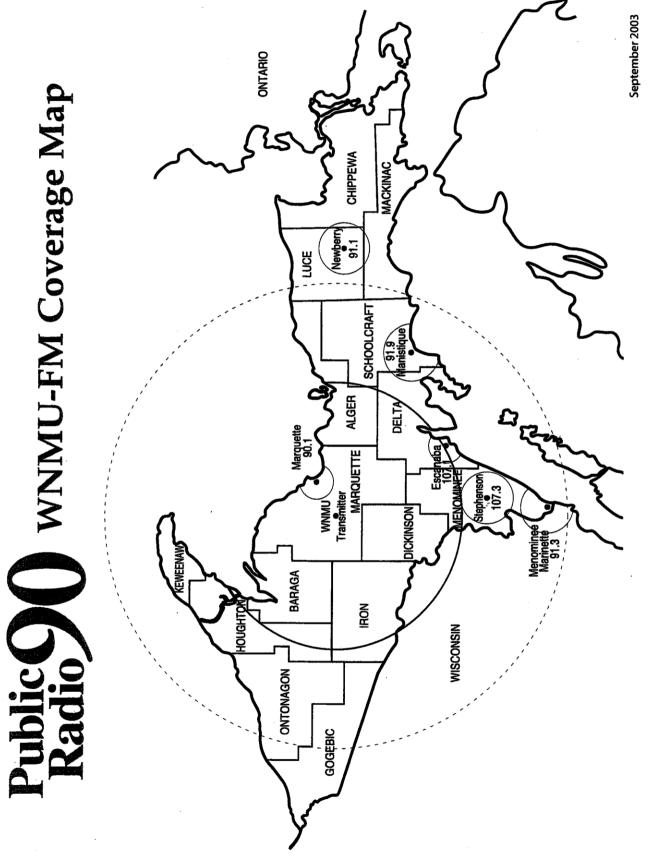
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Station Address

WNMU-FM Northern Michigan University 1401 Presque Isle Ave. Marquette, MI. 49855



PUBLIC RADIO AUDIENCE PROFILE



Public radio attracts an audience with higher than average household incomes, tend to view their job as a "career," and are active in the community.

Dem	ograp	hics

55% Men

45% Women

52% Aged 25 to 54

> 21% Aged 18 to 34 36% Aged 35 to 54

63% College degree or beyond

31% Post graduate degree

77% HHI \$50,000+

> 60% HHI \$75,000+ Median HHI: \$91,500

61% Married

23% Never married

68% **Employed**

> 52% View job as a "career" 28% Professional occupation 18% Involved in business purchases of \$1,000 or more 8% Top management

Lifestvles*

92% **Public activities**

64% Vote

24% Fund raising

Consider themselves somewhat or

very liberal

25% Somewhat/Very conservative

26% Middle of the road

Theatre/concert/dance attendance 46%

> 60% Dine out 50% Read books

33% Went to zoo or museum

53% Regular fitness program

36% Walk for exercise

21% Swim

Own any financial securities 32%

> 15% Own stock or bond mutual funds 10% Own common or preferred stocks

78% Own a smartphone

40% Household uses tablet or e-reader

Domestic travel in past 12 months 69%

39% Foreign travel over past three years

READS: Over half (55%) of NPR-CPB listeners are men. BASE: Adults 18+ who listen to a public radio station. SOURCE: GfK MRI Doublebase 2016





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NPR CLASSICAL AUDIENCE PROFILE



NPR attracts an audience distinguished by its educational excellence and professional success. Listeners are choice consumers, savvy business leaders, and influentials who are active in their communities.

Demo	graphics
54%	Men
	46% Women
40%	Aged 25 to 54
	12% Aged 18 to

12% Aged 18 to 34 28% Aged 35 to 54

College degree or beyond 29% Post graduate degree

75% HHI \$50,000+ 58% HHI \$75,000+ Median HHI: \$87,400

61% Married 20% Never married

59% Employed
46% View job as a "career"
24% Professional occupation
15% Involved in business
purchases of \$1,000+ each year
5% Work in top management

Lifestyles*

89% Public activities 63% Vote 22% Fund raising

37% Consider themselves somewhat or very liberal31% Somewhat/Very conservative

31% Somewhat/Very conservative 26% Middle of the road

50% Theatre/concert/dance attendance 62% Dine out

51% Read books

38% Went to zoo or museum

52% Regular fitness program 39% Walk for exercise 17% Swim

38% Own any financial securities19% Own stock or bond mutual funds11% Own common or preferred stocks

70% Owns smartphone 40% Household uses tablet or e-reader

67% Domestic travel in past 12 months 40% Foreign travel over past three years

READS: More than half (54%) of NPR classical listeners are men.

BASE: Adults 18+ who listen to an NPR classical station.

SOURCE: GfK MRI Doublebase 2016

*past year activities



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NATIONAL PUBLIC RADIO STATION AUDIENCES SECTION

Demographics Who Is the NPR Audience?

Gender. The NPR audience has a slightly greater concentration of men (55%) than women (45%). The classical audience draws the largest share (49%) of female listeners.

Age. NPR is particularly popular among Baby Boomers (b. 1946-1964). Nearly two-thirds of NPR listeners lie between the ages 35 and 64. The median age of the NPR listener is 51.

Education. NPR's audience is extraordinarily well-educated. Seven in ten listeners have at least a bachelor's degree, compared to only 28% of the U.S. population. Also, they are 3.6 times more likely than the average American to have completed graduate school.

Race & Ethnicity. The majority of the NPR audience (87%) identifies itself as white. Hispanics make up the second largest audience for NPR programming, comprising 7% of all listeners. African-Americans make up 33% of the NPR Jazz station listeners. Lifestyle and consumption patterns are similar for NPR listeners across ethnic groups.

Income. NPR households tend to be more affluent than other households, primarily as a result of their educational attainment. The median household income of an NPR News listener is about \$94,000, compared to the national average of about \$60,000.

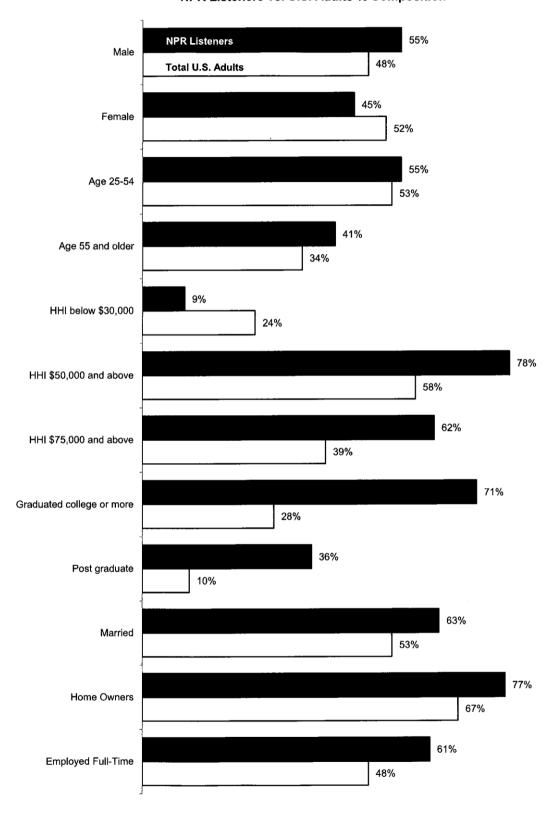
Marital Status. Nearly two-thirds of NPR listeners are married, 22% have never married, and 10% are legally divorced.

Household Composition and Children. Despite the high prevalence of married people in the NPR audience, they are less likely to have children living at home when compared with the U.S. population. 38% of listeners live in a house of only two people, and 17% live alone. Households of three to four individuals make up just over 37% of the total audience.

Employment. The majority of NPR listeners (73%) are employed. A majority of these listeners work for a business, but substantial concentrations of listeners are also employed by government or are self-employed. Regardless, they are disproportionately represented in white-collar occupations; listeners are more than twice as likely as the average U.S. adult to work in top management. Further, work is important to most NPR listeners. They are 53% more likely than the average American to feel that their work is a career, not merely a job.

Key Demographics

NPR Listeners vs. U.S. Adults % Composition



Reads: 55% of NPR listeners are male. Base: U.S. Adults 18+

Program Schedule



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
Putumaya War d Music Hour		200-200		X = 2.00		NENT Jazz	
Marquet e Blues Fast Highlights		Hight Studio (lassic					
Al Sargi Considered Media Meet			ing Ed			Steve Pomeranz Show	
Weekend Edition 6-79 Metho		Palse of the Planet 3:	Chapter o Doy	do Ness I. din s frien		Weekend Edition Jeaning Through the Security 22 to a	
Crisropher Kimball's Milk Street Racia		Wait Wait Don't Tell We!					
Harmonia		Big Picture Science					
Weekend Radio	Classical Guitar Alive!	The Piano Matters	The Store	Saunds Charal	Fiesto!	A Way Mith Mards	
Sunday Swing	World Calé	Santo Fo Chamber Nutic Festival	Footlight Parade	Chamber Music Soc. of Lincoln Ctr. Millennium	Concierto!	Metropoliton	
Puno Jazz		Spaleto Chamber Music	The Dress Circle lidkry	of Music			
Jazz Showcuse New Jazz	Hedia Hest	Opera					
Archives All Things Considered	All Things Considered						
Mountain Stage	Wait Wait Don't Tell Mel	A Way With Words	Steve Pomeronz Show	Big Picture Scence	(hdənənə Kimbal's Milk Straer Radio	Warld Cafe	
	With Sood Teason	Living Planet	TakeCore	Spectrum	World in Progress		
Thistle & Shonrock	Chicago	igo Clovaland New York De	Deutsche Welle	Santa Fe Chamaer Music Featival	Bedle Street Coroven		
In the Pines	Symphony	Orchestra	Philhamionic	Festival	Spaleto Chamber Music	Purumnyo World Music Hour	
Just Folks	Night Studio	New Juzz Ardnives	Jazz Night in Amerku	Brazilian Hour	Hight Studio	Sound Spectrum	
	Blurgress Breukdown						
	7,50,50					Fest Highlights	
	w	FMT Jaz	z Satellit	e Netwo	rk	Blues Belone	
	W	FMT Jaz	z Satellit	e Netwo	rk 		
Breukdown Sound Spectrum	Wanion Webstands Prote Jazz		z Satellit	e Netwo	rk WINT Jazz	Blues Before Sunriss	
Breukdown	Marien NePerlands	Night Studio	Jozz Night			Blues Belone	



LOCAL SHOWS... LOCAL HOSTS and top National Programming that reaches an audience of educated and affluent listeners who are more likely to buy goods and services from companies that support Public Radio



Hans Ahlström

Host of NPR's All Things Considered; Host and Producer of Weekday; Night Studio; Blues Today; Sound Spectrum; Highlights from the Marquette Area Blues Festival; Veteran's Reflections; arts & culture interviews; and specialty holiday programming



Nicole Walton

Host of NPR's Morning Edition; News Director; 8-18 Media; Anishinaabe Radio News; and news & information interviews



Kurt Hauswirth

Host of locally produced show: Classiclectic; Peninsula Performances; arts & culture interviews; and specialty holiday programming



Jane Cisluycis

Host and producer of *In The Pines* and *Just Folks*. She especially loves doing field recordings for *In The Pines*. This takes her to many regional and local festivals and concerts.



Bill Hart

Bill Hart is the host of *Media Meet* aired weekly on both Public TV13 and Public Radio 90; Host of *House of Blue Lights/Marquette Area Blues Festival Preview Special*

Underwriting Language Guidelines

Underwriting differs from traditional radio advertising in both sound and spirit. The public radio audience responds with gratitude to straightforward information presented with clarity and sincerity. Public Radio 90 underwriting announcements are ten to twelve seconds in length and may include some of the following elements:

- The name of the sponsor
- The sponsor's product or service line, including:
 - A neutral description of the products or services
 - The sponsor's established corporate slogan
 - Business Location/Website
 - A statement of the underwriter's institutional goals

In addition, some things to remember that the FCC mandates: announcements may not contain comparative, or qualitative descriptions; price information (sales/discounts); calls to action; inducements to buy, sell, rent, or lease; and excessively detailed "menu listings" of services offered by the entity. Use of such words as "you," "your," "we," and "our" are not used unless they are part of an established slogan.

These rules serve to protect the non-commercial content of public broadcasting. They have also resulted in the style and sound that public radio listeners value so highly. For that reason, all underwriting announcements are read by station announcers. Our staff will help you craft clear, memorable statements that will have positive impacts on listeners.

Editorial Integrity and Station Policy

Public Radio 90, WNMU-FM will comply with all FCC underwriting guidelines. Non-compliance would subject the station to stiff penalties. Underwriting cannot influence the content of Public Radio 90 programs. Potential conflict of interest and problems of listener misperception, confusion, or similar reasons regarding the sponsor's role and/or influence on programming will be considered in accepting or rejecting underwriting.

In the event a program or announcement is not aired for any reason (including power or equipment failures or pre-emption by special programming), your announcements will be automatically rescheduled during comparable air time. Agreements are subject to cancellation by either party without penalty upon 30 days prior written notice.