

## PublicO Radio Ril WNMU-FM

## For Underwriting/Sponsorship Information Contact:

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## Station Address

WNMU-FM
Northern Michigan University
1401 Presque Isle Ave.
Marquette, MI. 49855
Public
Radio


## Public Radio Audience Profile

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Public radio attracts an audience with higher than average household incomes, tend to view their job as a "career," and are active in the community.
Demographics
55\% Men
45\% Women
52\% Aged 25 to 54
21\% Aged 18 to 34
$36 \%$ Aged 35 to 54
63\% College degree or beyond
$31 \%$ Post graduate degree
77\% HHI \$50,000+
$60 \%$ HHI \$75,000+
Median HHI: \$91,500
61\% Married
23\% Never married
68\% Employed
$52 \%$ View job as a "career"
28\% Professional occupation
18\% Involved in business
purchases of $\$ 1,000$ or more
$8 \%$ Top management

## Lifestyles*

92\% Public activities
$64 \%$ Vote
24\% Fund raising
43\% Consider themselves somewhat or very liberal
$25 \%$ Somewhat/Very conservative
$26 \%$ Middle of the road
46\% Theatre/concert/dance attendance
60\% Dine out
50\% Read books
$33 \%$ Went to zoo or museum
53\% Regular fitness program
$36 \%$ Walk for exercise
21\% Swim
32\% Own any financial securities
$15 \%$ Own stock or bond mutual funds
$10 \%$ Own common or preferred stocks
78\% Own a smartphone
40\% Household uses tablet or e-reader
69\% Domestic travel in past 12 months
39\% Foreign travel over past three years

# NPR Classical Audience Profile 

## H2

NPR attracts an audience distinguished by its educational excellence and professional success. Listeners are choice consumers, savvy business leaders, and influentials who are active in their communities.

| Demographics |  |
| :---: | :---: |
| 54\% | Men |
|  | 46\% Women |
| 40\% | Aged 25 to 54 |
|  | 12\% Aged 18 to 34 |
|  | 28\% Aged 35 to 54 |
| 64\% | College degree or beyond $29 \%$ Post graduate degree |
| 75\% | HHI \$50,000+ 58\% HHI \$75,000+ Median HHI: \$87,400 |
| 61\% | Married |
|  | 20\% Never married |
| 59\% | Employed |
|  | 46\% View job as a "career" |
|  | 24\% Professional occupation |
|  | 15\% Involved in business purchases of \$1,000+ each year $5 \%$ Work in top management |

Lifestyles*
89\% Public activities
63\% Vote22\% Fund raising
37\% Consider themselves somewhat or very liberal
31\% Somewhat/Very conservative
$26 \%$ Middle of the road
50\% Theatre/concert/dance attendance
62\% Dine out
51\% Read books
$38 \%$ Went to zoo or museum
52\% Regular fitness program
39\% Walk for exercise
17\% Swim
38\% Own any financial securities
$19 \%$ Own stock or bond mutual funds
11\% Own common or preferred stocks
70\% Owns smartphone$40 \%$ Household uses tablet or e-reader
67\% Domestic travel in past 12 months 40\% Foreign travel over past three years

## NATIONAL PUBLIC RADIO STATION AUDIENCES SECTION

## Demographics Who Is the NPR Audience?

Gender. The NPR audience has a slightly greater concentration of men ( $55 \%$ ) than women (45\%). The classical audience draws the largest share (49\%) of female listeners.

Age. NPR is particularly popular among Baby Boomers (b. 1946-1964). Nearly two-thirds of NPR listeners lie between the ages 35 and 64. The median age of the NPR listener is 51.

Education. NPR's audience is extraordinarily well-educated. Seven in ten listeners have at least a bachelor's degree, compared to only $28 \%$ of the U.S. population. Also, they are 3.6 times more likely than the average American to have completed graduate school.

Race \& Ethnicity. The majority of the NPR audience (87\%) identifies itself as white. Hispanics make up the second largest audience for NPR programming, comprising $7 \%$ of all listeners. African-Americans make up $33 \%$ of the NPR Jazz station listeners. Lifestyle and consumption patterns are similar for NPR listeners across ethnic groups.

Income. NPR households tend to be more affluent than other households, primarily as a result of their educational attainment. The median household income of an NPR News listener is about $\$ 94,000$, compared to the national average of about $\$ 60,000$.

Marital Status. Nearly two-thirds of NPR listeners are married, 22\% have never married, and 10\% are legally divorced.

Household Composition and Children. Despite the high prevalence of married people in the NPR audience, they are less likely to have children living at home when compared with the U.S. population. $38 \%$ of listeners live in a house of only two people, and $17 \%$ live alone. Households of three to four individuals make up just over $37 \%$ of the total audience.

Employment. The majority of NPR listeners (73\%) are employed. A majority of these listeners work for a business, but substantial concentrations of listeners are also employed by government or are self-employed. Regardless, they are disproportionately represented in white-collar occupations; listeners are more than twice as likely as the average U.S. adult to work in top management. Further, work is important to most NPR listeners. They are $53 \%$ more likely than the average American to feel that their work is a career, not merely a job.

## Key Demographics

NPR Listeners vs. U.S. Adults \% Composition


## Program Schedule


 LOCAL SHOWS... LOCAL HOSTS and top National Programming that reaches an audience of educated and affluent listeners who are more likely to buy goods and services from companies that support Public Radio


## Hans Ahlström

Host of NPR's All Things Considered; Host and Producer of Weekday; Night Studio; Blues Today; Sound Spectrum; Highlights from the Marquette Area Blues Festival; Veteran's Reflections; arts \& culture interviews; and specialty holiday programming


## Nicole Walton

Host of NPR's Morning Edition; News Director; 8-18 Media;
Anishinaabe Radio News; and news \& information interviews


## Kurt Hauswirth

Host of locally produced show: Classiclectic; Peninsula Performances; arts \& culture interviews; and specialty holiday programming


## Jane Cisluycis

Host and producer of In The Pines and Just Folks. She especially loves doing field recordings for In The Pines. This takes her to many regional and local festivals and concerts.


## Bill Hart

Bill Hart is the host of Media Meet aired weekly on both Public TV13 and Public Radio 90; Host of House of Blue Lights/Marquette Area Blues Festival Preview Special

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## Underwriting Language Guidelines

Underwriting differs from traditional radio advertising in both sound and spirit. The public radio audience responds with gratitude to straightforward information presented with clarity and sincerity. Public Radio 90 underwriting announcements are ten to twelve seconds in length and may include some of the following elements:

- The name of the sponsor
- The sponsor's product or service line, including:
- A neutral description of the products or services
- The sponsor's established corporate slogan
- Business Location/Website
- A statement of the underwriter's institutional goals

In addition, some things to remember that the FCC mandates: announcements may not contain comparative, or qualitative descriptions; price information (sales/discounts); calls to action; inducements to buy, sell, rent, or lease; and excessively detailed "menu listings" of services offered by the entity. Use of such words as "you," "your," "we," and "our" are not used unless they are part of an established slogan.

These rules serve to protect the non-commercial content of public broadcasting. They have also resulted in the style and sound that public radio listeners value so highly. For that reason, all underwriting announcements are read by station announcers. Our staff will help you craft clear, memorable statements that will have positive impacts on listeners.

## Editorial Integrity and Station Policy

Public Radio 90, WNMU-FM will comply with all FCC underwriting guidelines. Non-compliance would subject the station to stiff penalties. Underwriting cannot influence the content of Public Radio 90 programs. Potential conflict of interest and problems of listener misperception, confusion, or similar reasons regarding the sponsor's role and/or influence on programming will be considered in accepting or rejecting underwriting.

In the event a program or announcement is not aired for any reason (including power or equipment failures or pre-emption by special programming), your announcements will be automatically rescheduled during comparable air time. Agreements are subject to cancellation by either party without penalty upon 30 days prior written notice.

