



Fourth Fiscal Quarter and FY21 Financial Results

March 2, 2021

Forward-looking statements & non-GAAP financial measures

This presentation contains forward-looking statements that involve risks and uncertainties, including statements regarding Box's expectations regarding the size of its market opportunity, its leadership position in the cloud content management market, the demand for its products, the impact of its acquisitions on future Box product offerings, the benefits to its customers from completing acquisitions, the time frame to integrate acquired businesses into Box, the impact of the COVID-19 pandemic on its business, its ability to grow and scale its business and drive operating efficiencies, its ability to achieve its revenue targets and billings expectations, its ability to achieve profitability on a quarterly, annual or ongoing basis, its free cash flow, its ability to continue to grow unrecognized revenue and remaining performance obligations, the timing of recent and planned product introductions, enhancements and integrations, the short- and long-term success, market adoption and retention, capabilities, and benefits of such product introductions and enhancements, planned improvements in sales productivity rates and workforce strategy, the success of strategic partnerships, its revenue, billings, gross margin, GAAP and non-GAAP net income (loss) per share, non-GAAP operating margins and non-GAAP operating expenses for future periods, the related components of GAAP and non-GAAP net income (loss) per share, and weighted-average outstanding share count expectations for Box's fiscal first quarter and fiscal year 2022.

There are a significant number of factors that could cause actual results to differ materially from statements made in this presentation, including: (1) adverse changes in general economic or market conditions, including those caused by the COVID-19 pandemic; (2) delays or reductions in information technology spending; (3) factors related to Box's highly competitive market, including but not limited to pricing pressures, industry consolidation, entry of new competitors and new applications and marketing initiatives by Box's current or future competitors; (4) the development of the cloud content management market; (5) the risk that Box's customers do not renew their subscriptions, expand their use of Box's services, or adopt new products offered by Box on a timely basis, or at all; (6) Box's ability to provide timely and successful enhancements and integrations, new features, integrations and modifications to its platform and services; (7) actual or perceived security vulnerabilities in Box's services or any breaches of Box's security controls; (8) Box's ability to realize the expected benefits of its third-party partnerships; (9) the potential impact of shareholder activism on Box's business and operations; and (10) Box's ability to successfully integrate acquired businesses and achieve the expected benefits from those acquisitions. Further information on these and other factors that could affect the forward-looking statements we make in this presentation can be found in the documents that we file with or furnish to the US Securities and Exchange Commission, including Box's most recent Quarterly Report on Form 10-Q filed for the fiscal quarter ended October 31, 2020. In addition, the preliminary financial results set forth in this presentation are estimates based on information currently available to Box. While Box believes these estimates are meaningful, they could differ from the actual amounts that Box ultimately reports in its Annual Report on Form 10-K for the fiscal year ended January 31, 2021. Box assumes no obligations and does not intend to update these estimates prior to filing its Form 10-K for the fiscal year ended January 31, 2021.

You should not rely on any forward-looking statements, and we assume no obligation, nor do we intend, to update them. All information in this presentation is as of March 2, 2021.

This presentation contains non-GAAP financial measures and key metrics relating to the company's past and expected future performance. You can find the reconciliation of these measures to the nearest comparable GAAP financial measures in the appendix at the end of this presentation.

More Applications are Moving to The Cloud Than Ever



Sensitive content is
moving to the cloud



New ways of working
are emerging



Working with more apps
than ever before

Then

9–5, office-based work

Internal collaboration only

Manual, paper-based processes

Legacy, complex software

Securing the perimeter

Now

Agile, work from anywhere

External and internal collaboration

Digital, automated workflows

Simple, intuitive apps

Securing information from anywhere

Legacy enterprise content management

- ✗ Lacks external file sharing capabilities
- ✗ Doesn't tie to communication and productivity apps
- ✗ Remote access can't be deployed quickly and requires VPN

SharePoint

opentext™



Personal storage and sharing

- ✗ Lacks security controls and reporting
- ✗ Doesn't tie to departmental apps (e.g., Salesforce)
- ✗ Unable to automate critical business processes

OneDrive



File shares and email



Content management



Personal storage and sharing



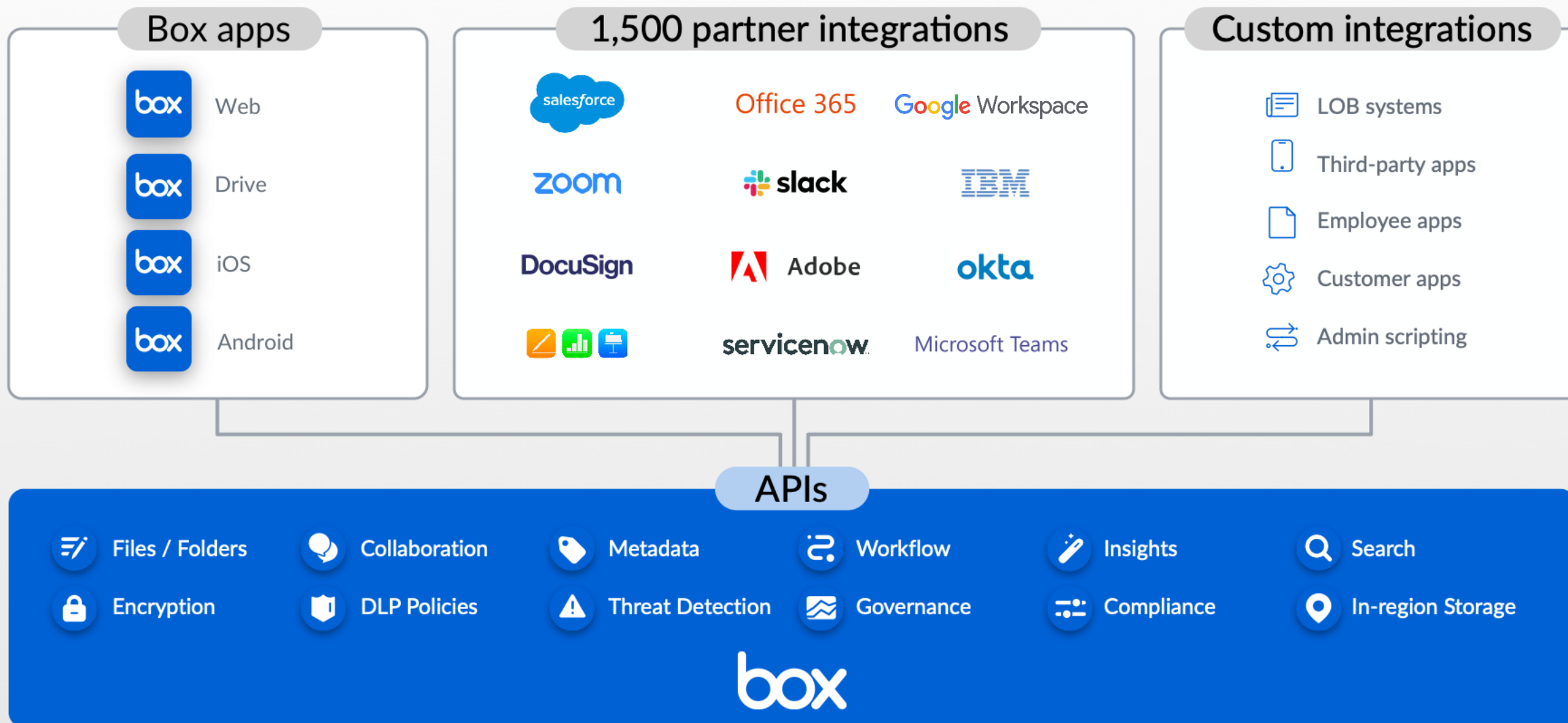
Communication apps



Line-of-business apps



The Box Cloud Content Management Platform



Cloud Content Management From Box

One Platform for Secure Content Management, Collaboration and Workflow



Frictionless security and compliance



Precision control



Threat detection



Smart compliance



Seamless internal/external collaboration and workflow



Instantly find and organize content



Collaborate in real-time



Intelligently automate repetitive work



Integrated with all your applications



One content layer for SaaS



Unified integrations experience



Ease of development

Mission Extends Beyond Powering How the World Works Together

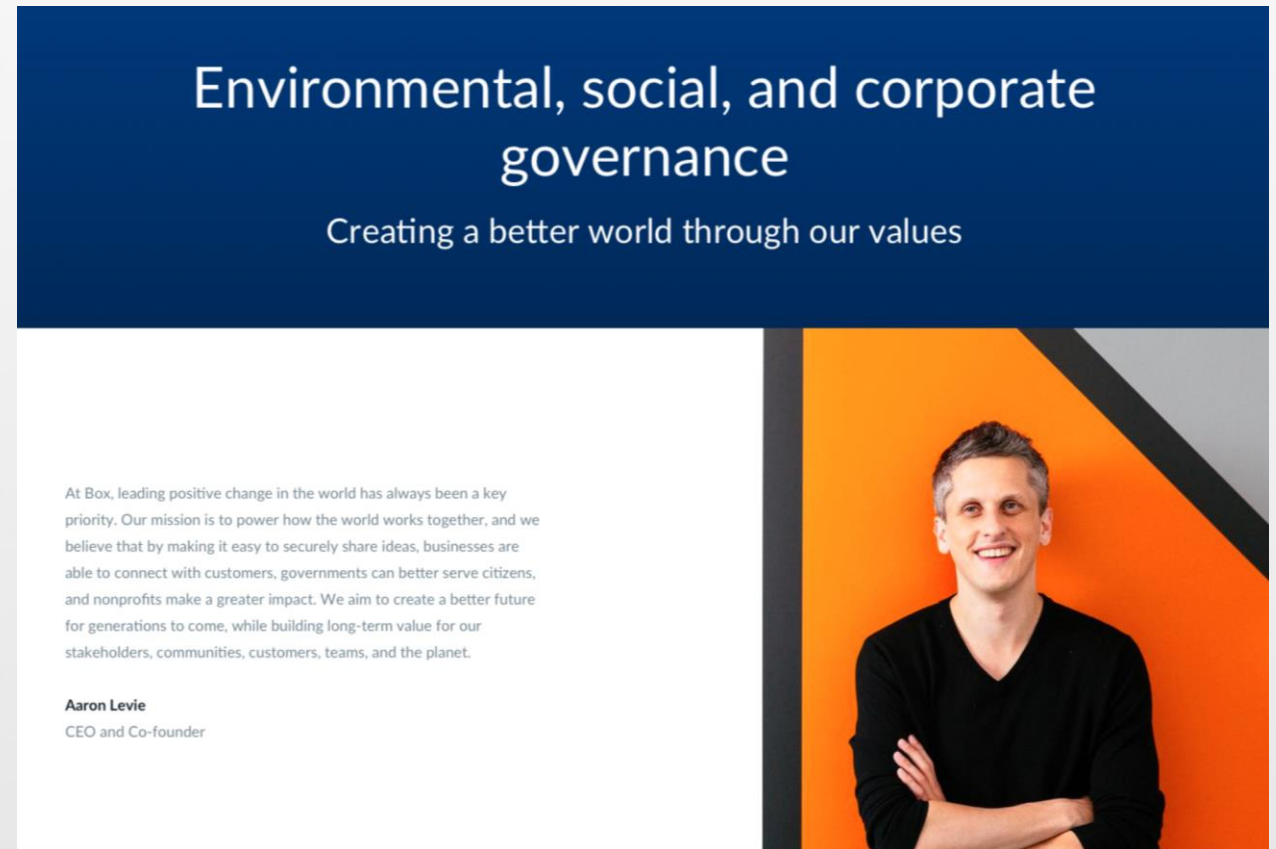
Environmental, Social and Corporate Governance

Box is committed to advocating for critical nonprofit causes, a culture of diversity and inclusion, and issues of social justice, climate change, public health, and safety.

Recent ESG highlights

- Hired a Vice President of Communities and Impact, who will lead ESG improvements in partnership with the investor relations and legal teams
- Launched our ESG website, which can be found at:

<https://www.box.com/about-us/esg>



The screenshot shows the top portion of the Box ESG website. It features a dark blue header with the text "Environmental, social, and corporate governance" in white, followed by the tagline "Creating a better world through our values". Below this is a hero section with a white background on the left and an orange background on the right. The white section contains a paragraph about Box's mission and a quote from Aaron Levie, CEO and Co-founder. The orange section features a portrait of Aaron Levie with his arms crossed.

Environmental, social, and corporate
governance

Creating a better world through our values

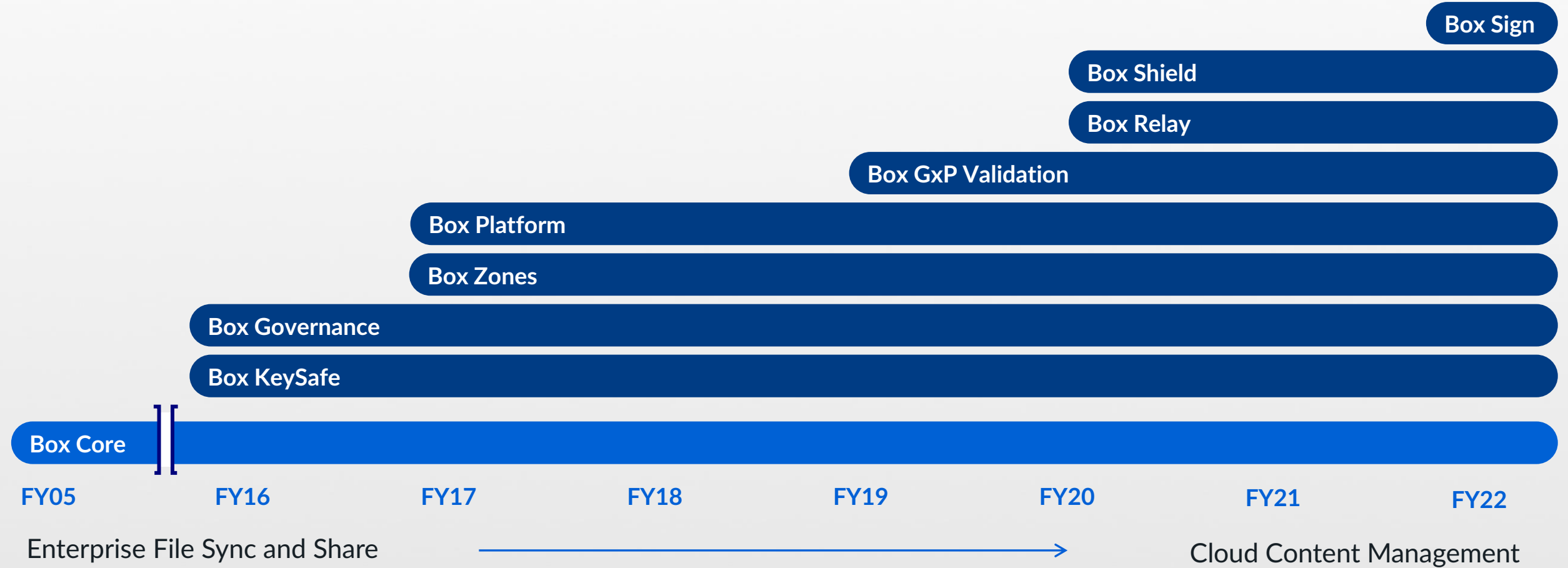
At Box, leading positive change in the world has always been a key priority. Our mission is to power how the world works together, and we believe that by making it easy to securely share ideas, businesses are able to connect with customers, governments can better serve citizens, and nonprofits make a greater impact. We aim to create a better future for generations to come, while building long-term value for our stakeholders, communities, customers, teams, and the planet.

Aaron Levie
CEO and Co-founder

Products and Solutions

Fast Pace of Innovation

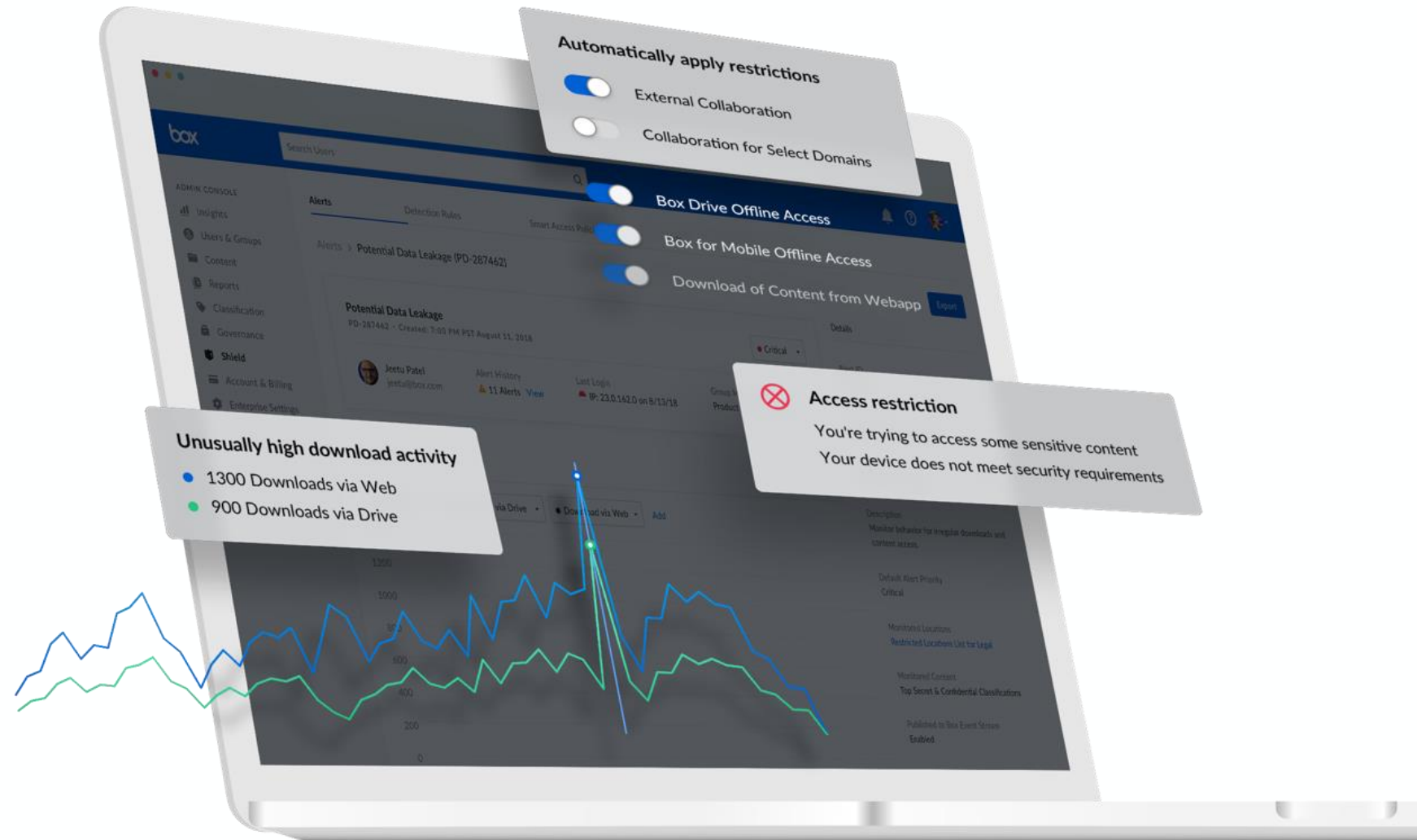
Bundled Suite Offering Creates an Efficient Sales Motion



Box Shield

Intelligent, frictionless security for the way you work today

- **Smart Access**
Prevent data leaks with frictionless content controls
- **Threat Detection**
Detect potential data theft and malicious content



Box Governance

Content lifecycle management in the cloud

- Ensure proper retention and disposition of business content
- Set legal holds on content or individuals to reduce legal risk
- Maintain complete control with granular deletion settings

The screenshot displays the Box Admin Console interface. On the left is a dark sidebar with the 'box' logo and 'Admin Console' label. The sidebar menu includes: Insights, Users & Groups, Content, Reports, Relay, Classification, Shield, Governance (highlighted), Platform, Account & Billing, and Enterprise Settings. The main content area has a search bar 'Search Users' and tabs for 'Retention', 'Legal Holds' (selected), and 'Content Security'. Below the tabs, the breadcrumb 'Legal Holds > Case 1238' is shown. A scales of justice icon is next to the 'Legal Hold Details' section, which includes an 'Edit' link. The details are as follows:

Name	Case 123 Acme Co.
Description	Lawsuit about Acme Co. dispute.
Created	June 2, 2019
Date Range	All time to January 2, 2020

Below this is the 'Users/Custodians' section with an 'Edit' link:

Managed Users	8
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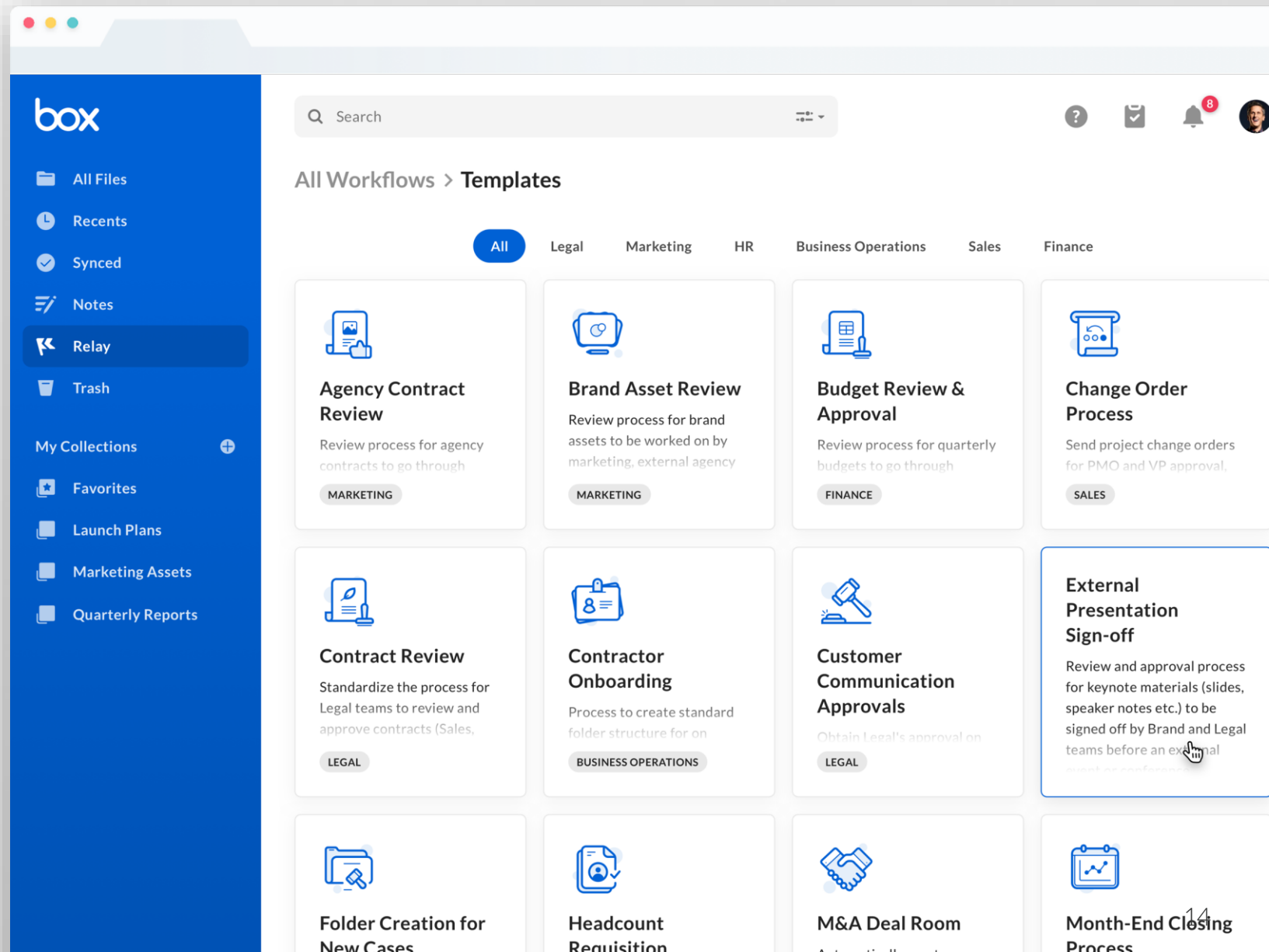
A 'Content Held' section is shown in a light gray box at the bottom:

Folders	23
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Box Relay

Automate content-centric business processes

- Simplify workflows with a no-code builder
- Get started quickly with pre-built and custom workflow templates
- Automate a wide range of processes with extensive list of triggers, conditions, and outcomes
- User activity reports for monitoring and auditing actions



Box Sign

Simple, secure e-signatures where your content lives

- E-signatures where they belong
- Connect Box Sign to your workflows
- Extend the power of e-signatures with APIs
- Secure and compliant e-signatures
- Save money across your organization

The screenshot shows a web interface for signing a document titled "Confidentiality Agreement.pdf". The document is marked as "CONFIDENTIAL" and was updated on Nov 12 by Martha Baker. A sidebar on the left offers three options: "Request Signature" (selected), "Fill and Sign", and "Create Template". The document text includes a confidentiality statement and a signature line for Calvin Peterson. A large blue box with a signature is overlaid on the signature line, and a blue button labeled "SIGN HERE" is positioned to the right. The date 11/12/21 is entered in the date field.

V2 Confidentiality Agreement.pdf **CONFIDENTIAL**
Acme Corporation Documents · Updated Nov 12 by Martha Baker

Request Signature
Fill and Sign
Create Template

I understand that I may come in contact with confidential information during my time at Acme Corporation. As part of the condition of my work with Acme Corporation I hereby undertake to keep in strict confidence any information regarding any client, employee or business of Acme Corporation or any other organization that comes to my attention while at Acme Corporation. I will do this in accordance with the Acme Corporation privacy policy and applicable laws, including those that require mandatory reporting.

I also agree to never remove any confidential material of any kind from the premises of Acme Corporation unless authorized as part of my duties, or with the express permission or direction to do so from Nancy Snyder.

Calvin Peterson
Print Name

Signature

11/12/21
Date

SIGN HERE

Content is at The Center of All Mission Critical Business Processes



Digital asset
management



Sales
enablement



Digital client
exchange



Campaign planning
and management



Contract
management



Vendor / partner
onboarding



Product and
project planning



Supplier
workspaces

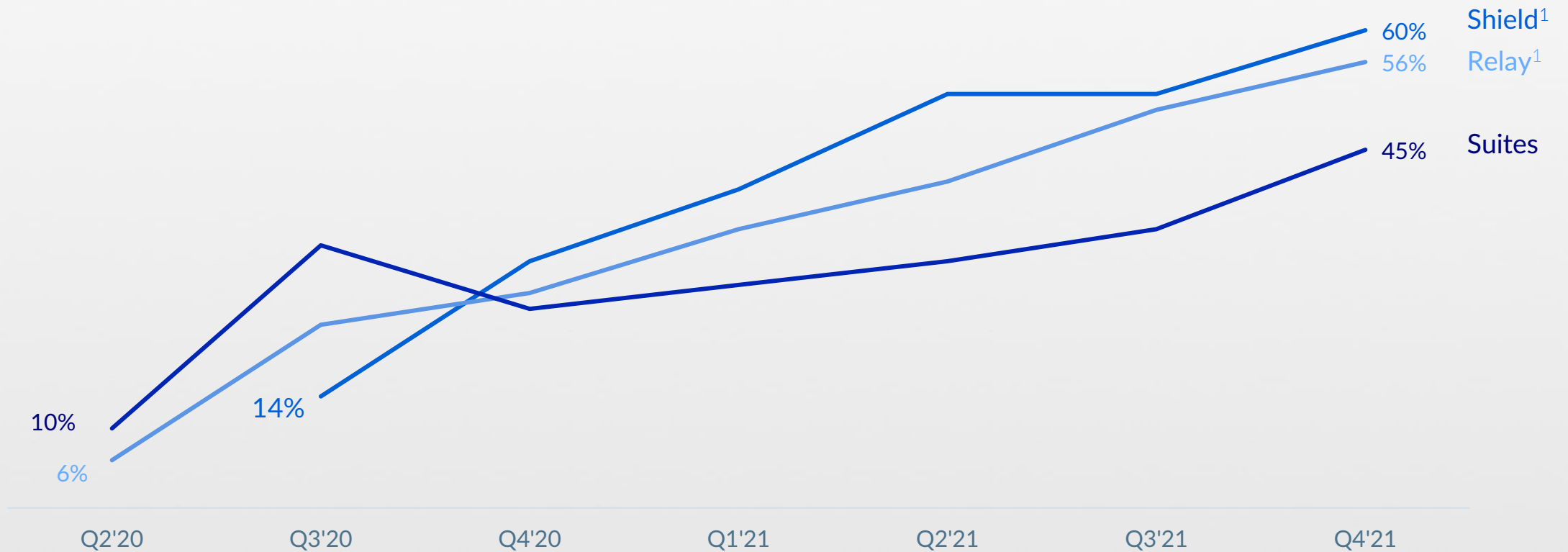


Legal
review

New Products Demonstrate Momentum in Large Deals

Shield and Relay Attach Rates Have More than Tripled Since Launch

Product Attach Rates for \$100K+ Deals

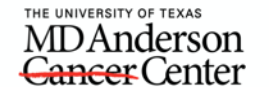


(1) Contribution from Suites is included in respective add-on products attach rates

Customers

100K+

Paying Customers





Reduced risk of data leaks and loss of millions of dollars in revenue with watermarked product designs



Morgan Stanley

Reimagined how to connect and engage with customers while empowering its wealth management advisors



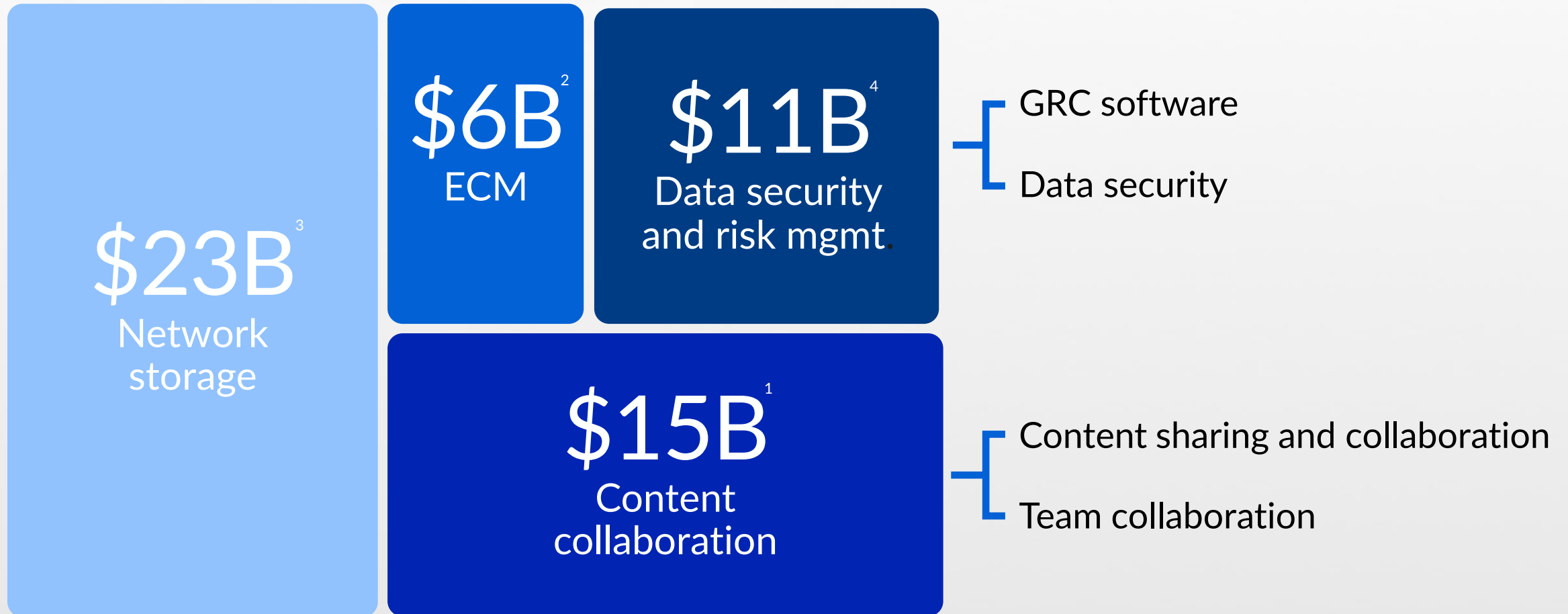
Accelerated productivity across 300K+ global employees by integrating technologies like Office 365 and Salesforce



Market Opportunity and Growth

Our Expanded Product Portfolio Addresses a ~\$55B Market

Addition of Box Sign Enables Customers to Manage Entire Content Lifecycle in the Cloud



(1) IDC, Worldwide ECM and CSC Market Forecast (2019), projected to 2023; IDC, Team Collaboration Market Forecast (2019), projected to 2023

(2) IDC, Worldwide ECM and CSC Market Forecast (2019), projected to 2023

(3) IDC, Worldwide File-based Storage Market Forecast (2015), projected to 2019

(4) Statista, Size of worldwide Cyber Security Market (2019), projected to 2023; IDC, Worldwide GRC Software Market Forecast (2019), projected to 2023

Multiple Avenues of Growth

We are Just Getting Started as Digital Transformation Accelerates Opportunity



Seat growth

~7x user expansion opportunity
within install base



CCM product traction

Delivering high value use cases
and add-on products



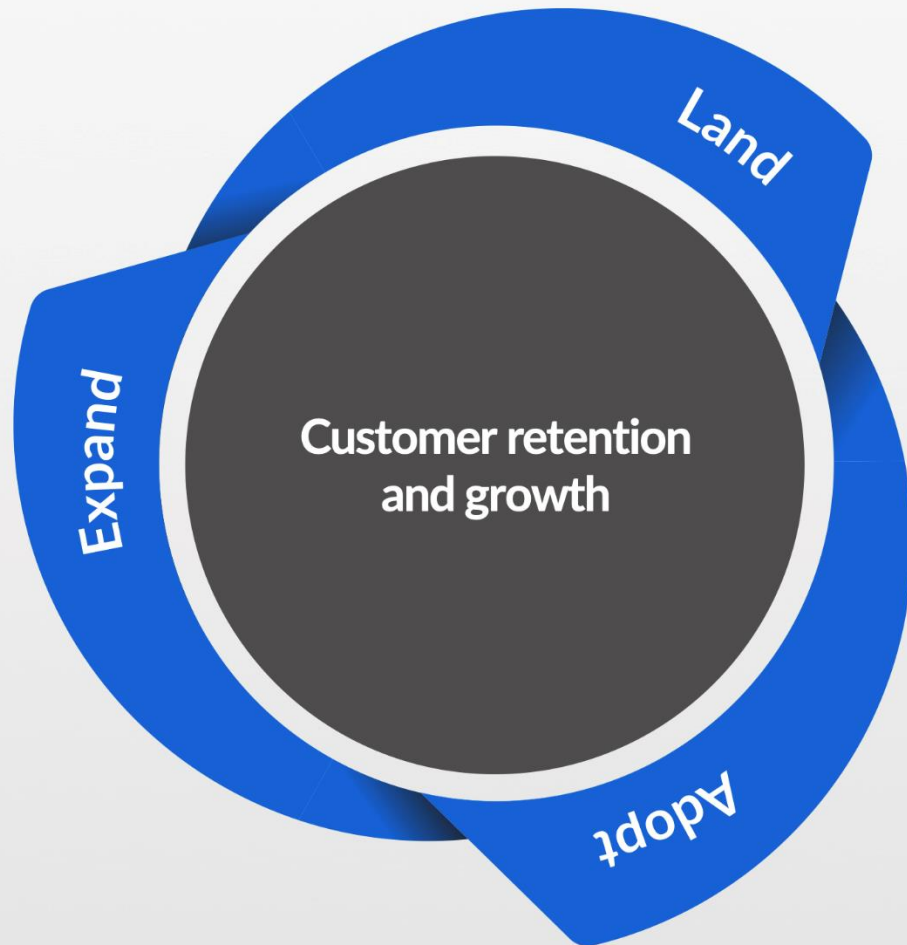
International expansion

1B+ digital workers
worldwide¹

(1) Gartner Report "2019: When We Exceeded 1 Billion Knowledge Workers" (2019)

Go-To-Market Strategy

Our GTM Strategy Enables Us to Reach Across Customer Segments Through an Efficient Land-and-Expand Motion



LAND

Acquiring new customers with a repeatable sales motion, enhanced digital experience, and robust partnerships

ADOPT

Driving growth and adoption within customers through high-value use cases

EXPAND

Growing our footprint by going wider across the enterprise and deeper with add-on products

Robust Partnership Ecosystem Helps Us Drive This Land-and Expand Motion

Technology partners

G Suite

Office 365

slack

salesforce

zoom

okta

servicenow

DocuSign

SAP

Workplace
from FACEBOOK

Adobe

IMAGE
ACCESS
CORP

CISCO

splunk

ORACLE

paloalto
NETWORKS

System integrators and resellers

MICRO
STRATEGIES

USDM
Life Sciences

IBM

publicis
sapient

Crayon

carahsoft

REVA
SOLUTIONS

FUJITSU

CDW

DATUM
SOLUTIONS™

shi

International Markets are a Core Growth Driver for Box

Stabilize Leadership in Key Regions

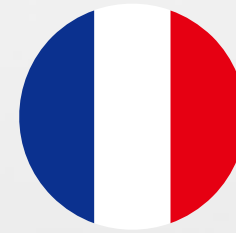
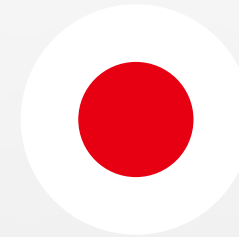
EMEA, ANZ

Focus

Geos, Industries, Accounts

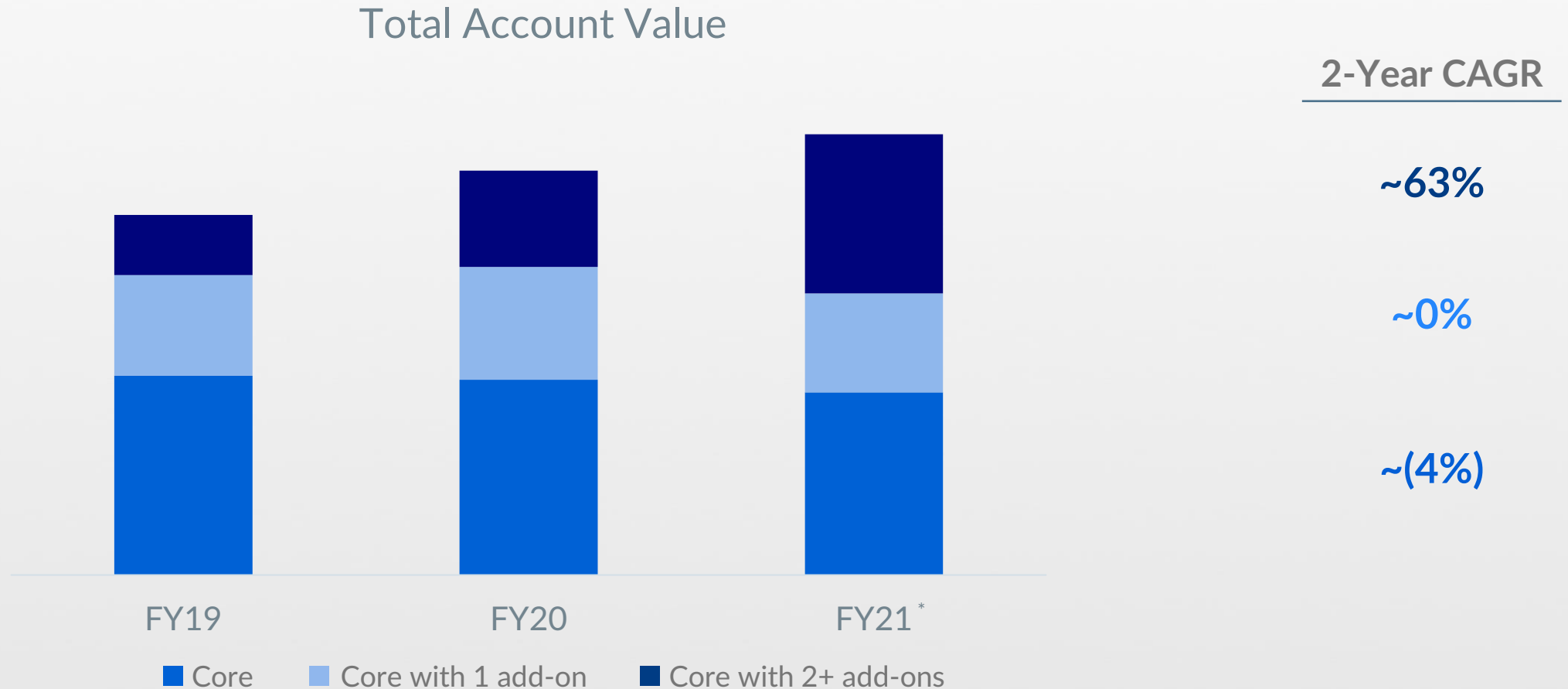
Japan

Continue investing for hyper growth



Strong Customer Economics and Upsell

Customers Adopting More Advanced Product Capabilities Deliver Stronger Economics;
Customers with Add-On Products Contribute 59% of Recurring Revenue



Financial Overview

Business Model Delivering Growth and Profitability



Subscription model
with strong visibility



Diversified enterprise
customer base



Strong attach rates
increasing
model efficiency

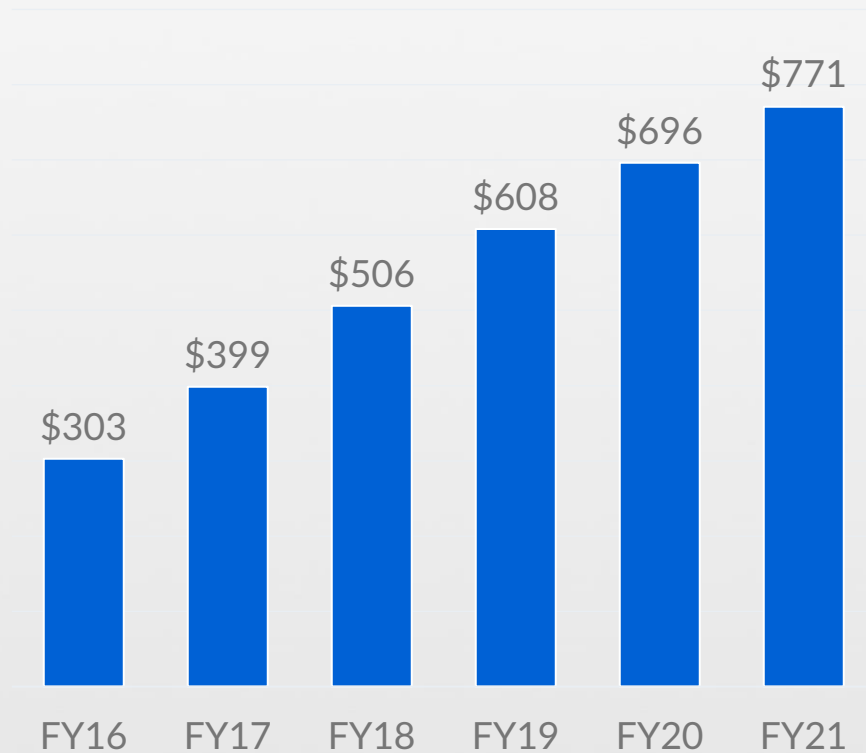


Delivering on growth and
profitability targets

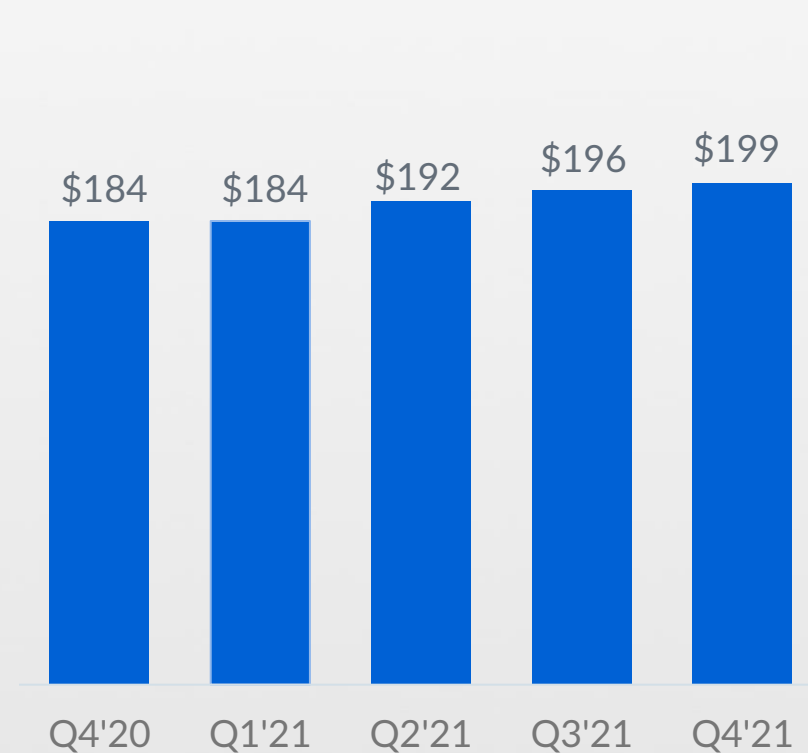
Strong Revenue Growth at Scale

Driven by Customer Retention and Expansion

Total Revenue (\$M)



Quarterly Revenue (\$M)



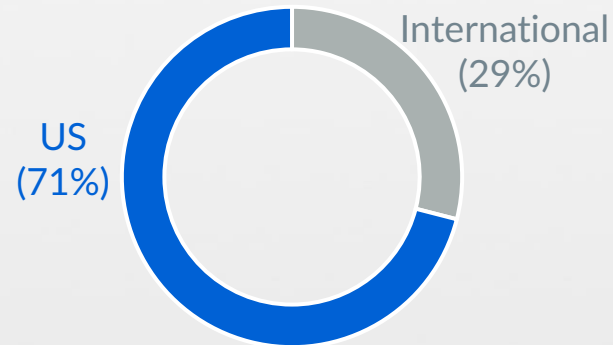
Highly Diversified Recurring Revenue Base

Horizontal Platform Drives Business Model Resiliency

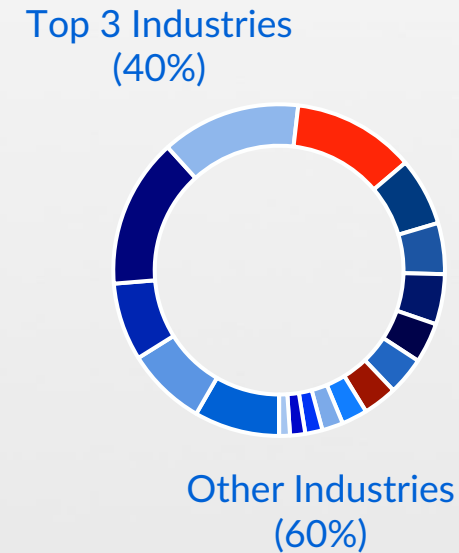
Recurring
Revenue Model



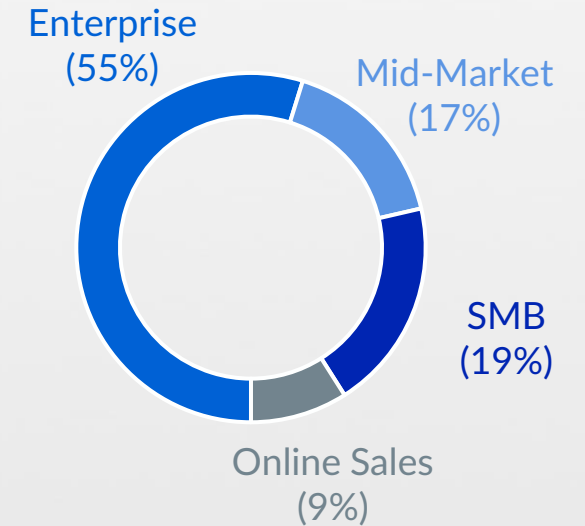
Revenue by
Geography



TAV by
Industry



TAV by
Segment¹

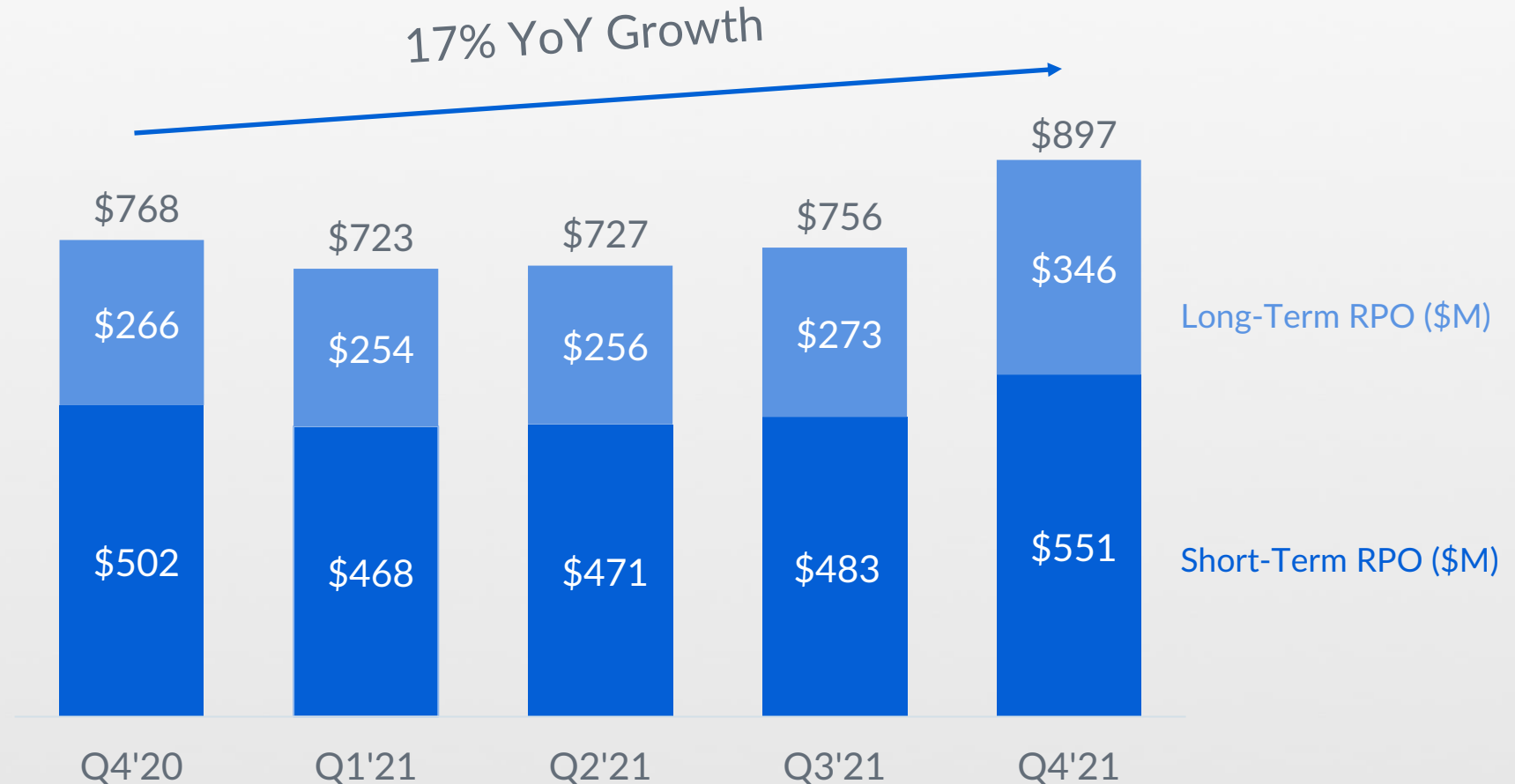


Note: Figures as of quarter ended January 31, 2021.

(1) Enterprise, Mid-Market, and SMB represent companies with account coverage and have 2,000+, 500-1,999, <500 employees, respectively. Online Sales represents companies that do not have an assigned account executive.

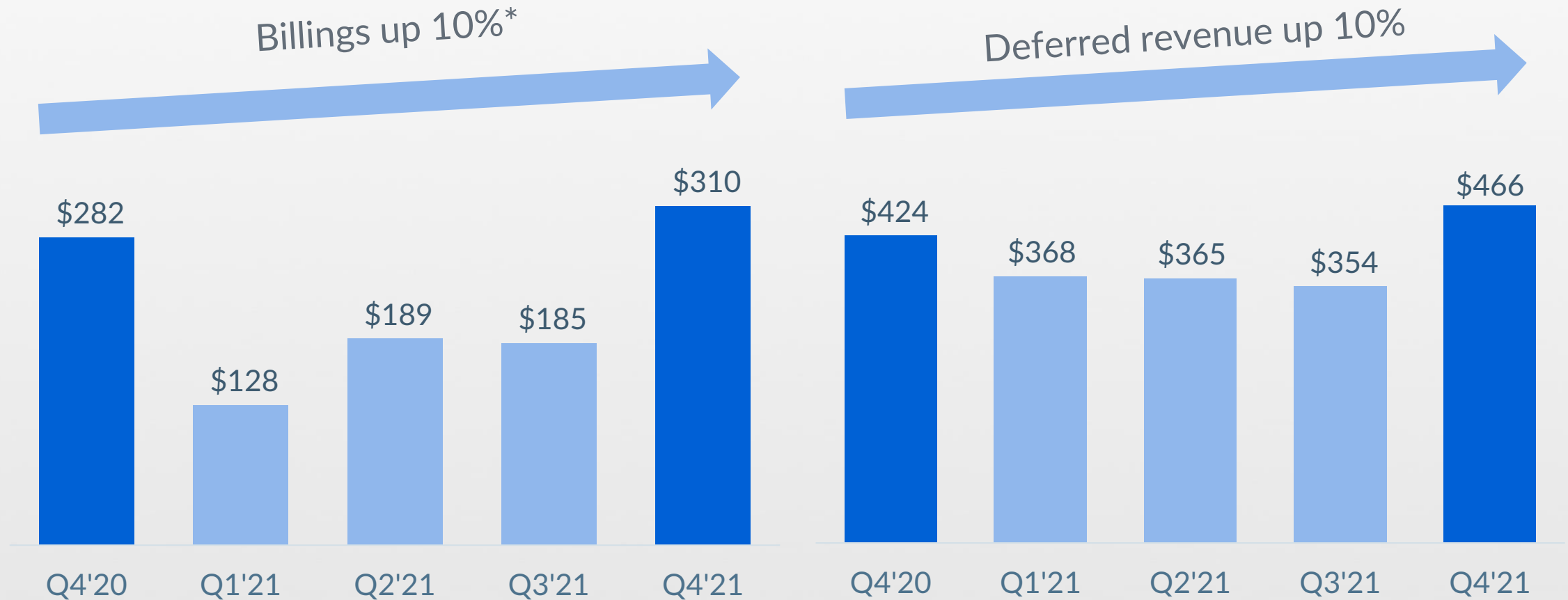
RPO Supports Enduring Growth and Revenue Visibility

Trajectory Reflects Stability and Signing Longer Term Strategic Deals



Note: Remaining performance obligations (RPO) represent, at a point in time, contracted revenue that has not yet been recognized. RPO consists of deferred revenue and backlog, offset by contract assets. Box does not consider RPO to be a non-GAAP financial measure because it is calculated in accordance with GAAP. Figures may not sum due to rounding.

Billings and deferred revenue

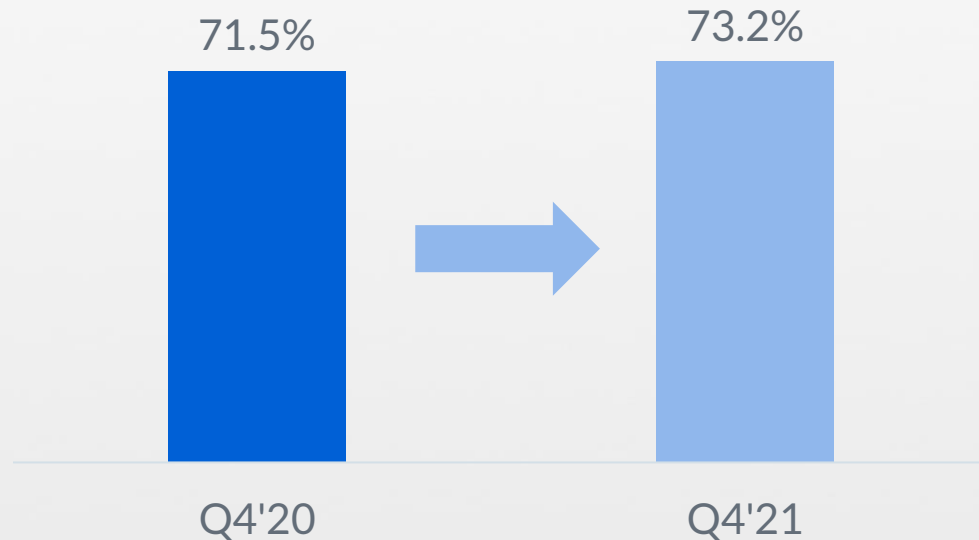


Note: \$ values are shown in millions

*Reconciliations of billings to revenue, deferred revenue, and contract assets calculated in accordance with GAAP can be found in the Appendix of this presentation.

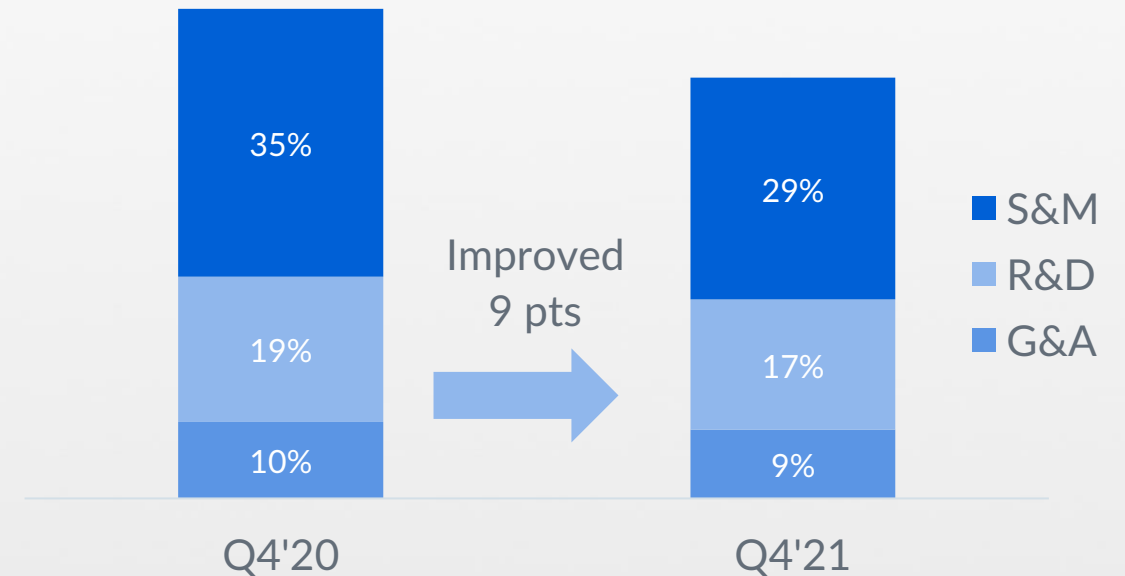
Gross margin and operating expense*

Non-GAAP gross margin



- Benefit from optimizations to reduce infrastructure costs and improve overall efficiencies.

Non-GAAP op expense



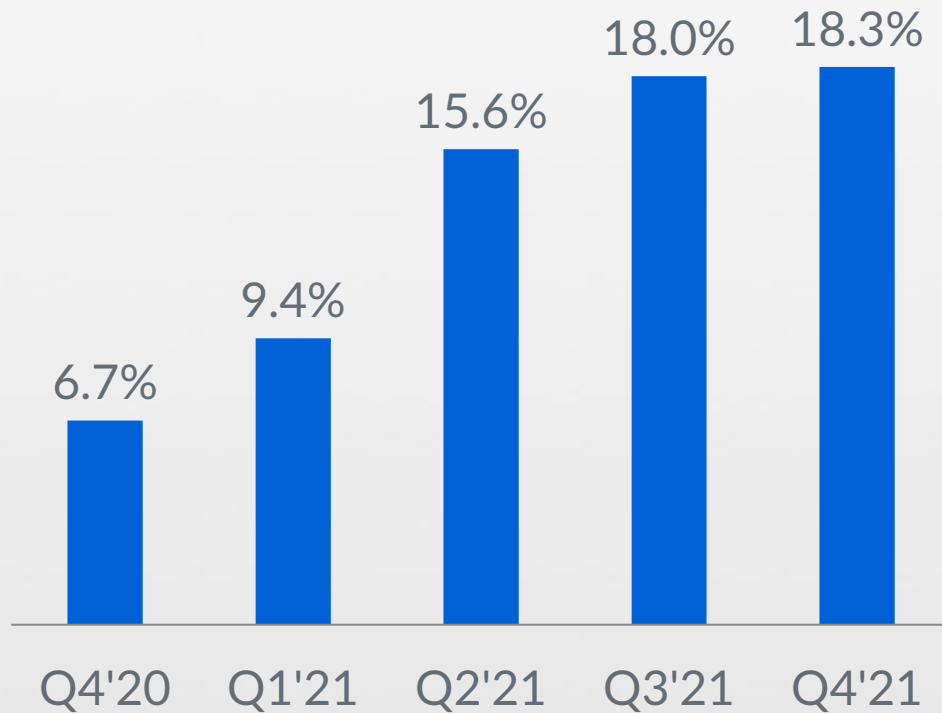
- S&M improved 6 percentage points from improved go-to-market efficiencies
- R&D improved 2 percentage point from enhancements to product offerings
- G&A improved 1 percentage point from continued operational excellence and scale

*Operating expense as a % of revenue and gross margin shown on a non-GAAP basis. A reconciliation to the nearest GAAP financial measures can be found in the Appendix of this presentation.

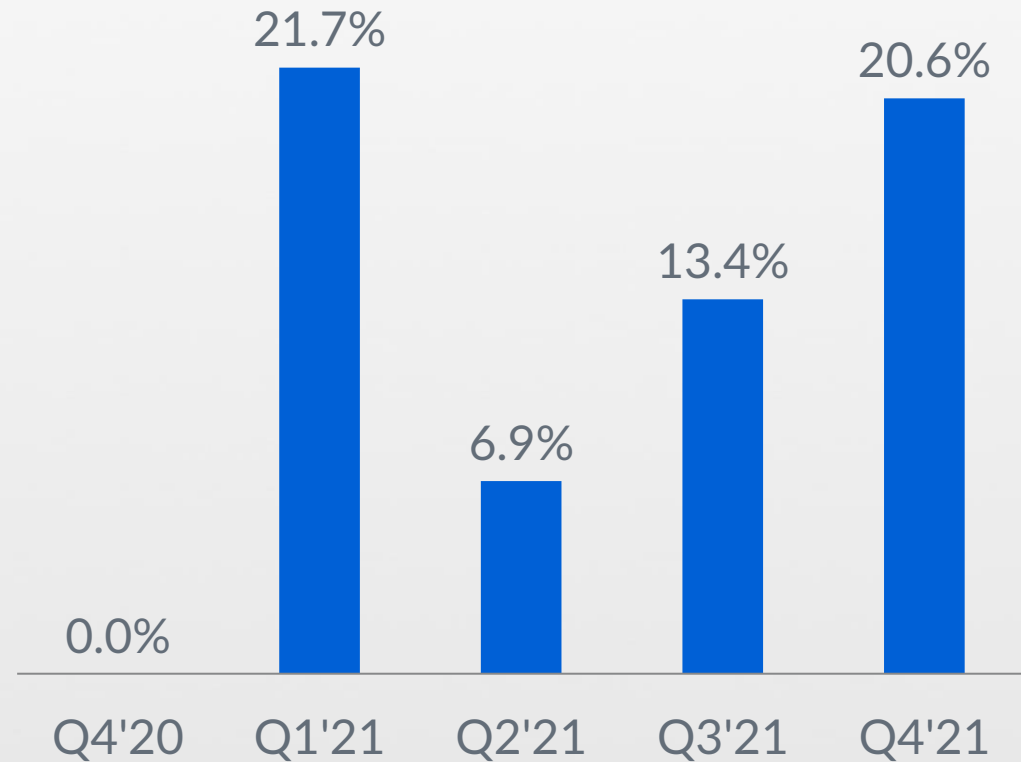
Delivering significant OM and FCF improvements

Operating leverage accelerates margin expansion

Non-GAAP operating margin (%)



Non-GAAP free cash flow margin (%)

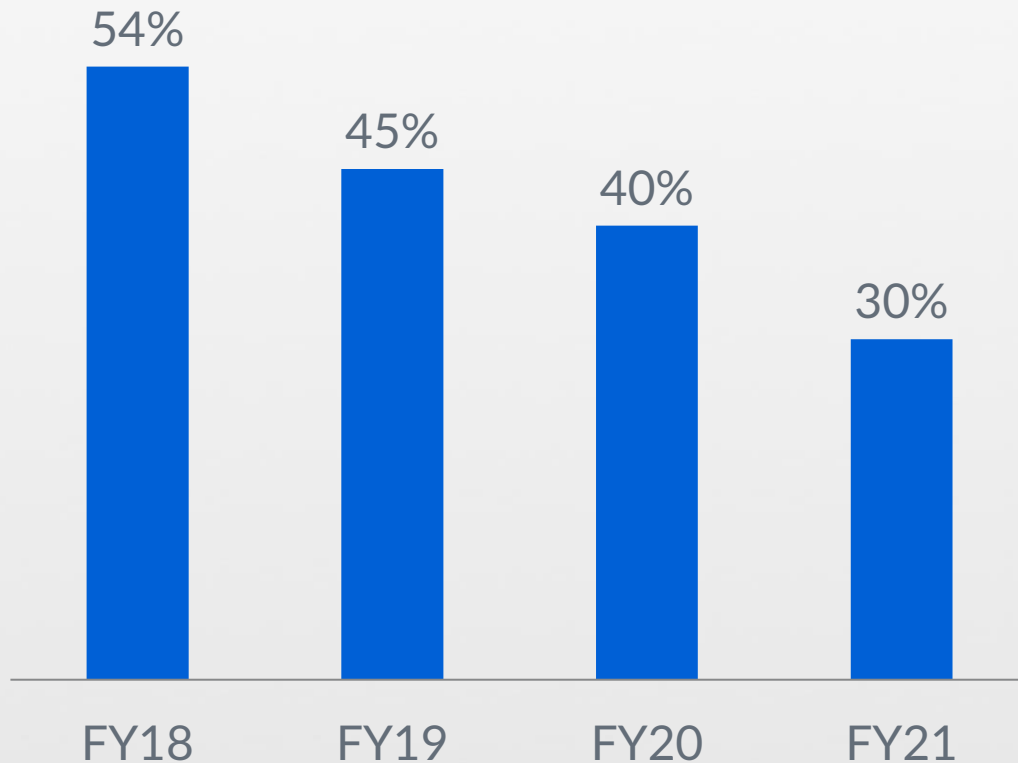


Note: A reconciliation of non-GAAP operating margin and non-GAAP free cash flow margin to their nearest GAAP financial measures can be found in the Appendix of this presentation.

Disciplined Cost Management = Go-To-Market Efficiencies

Sales and Marketing Primary Level for Margin Improvement

S&M Spend as a % of Revenue



Sales productivity

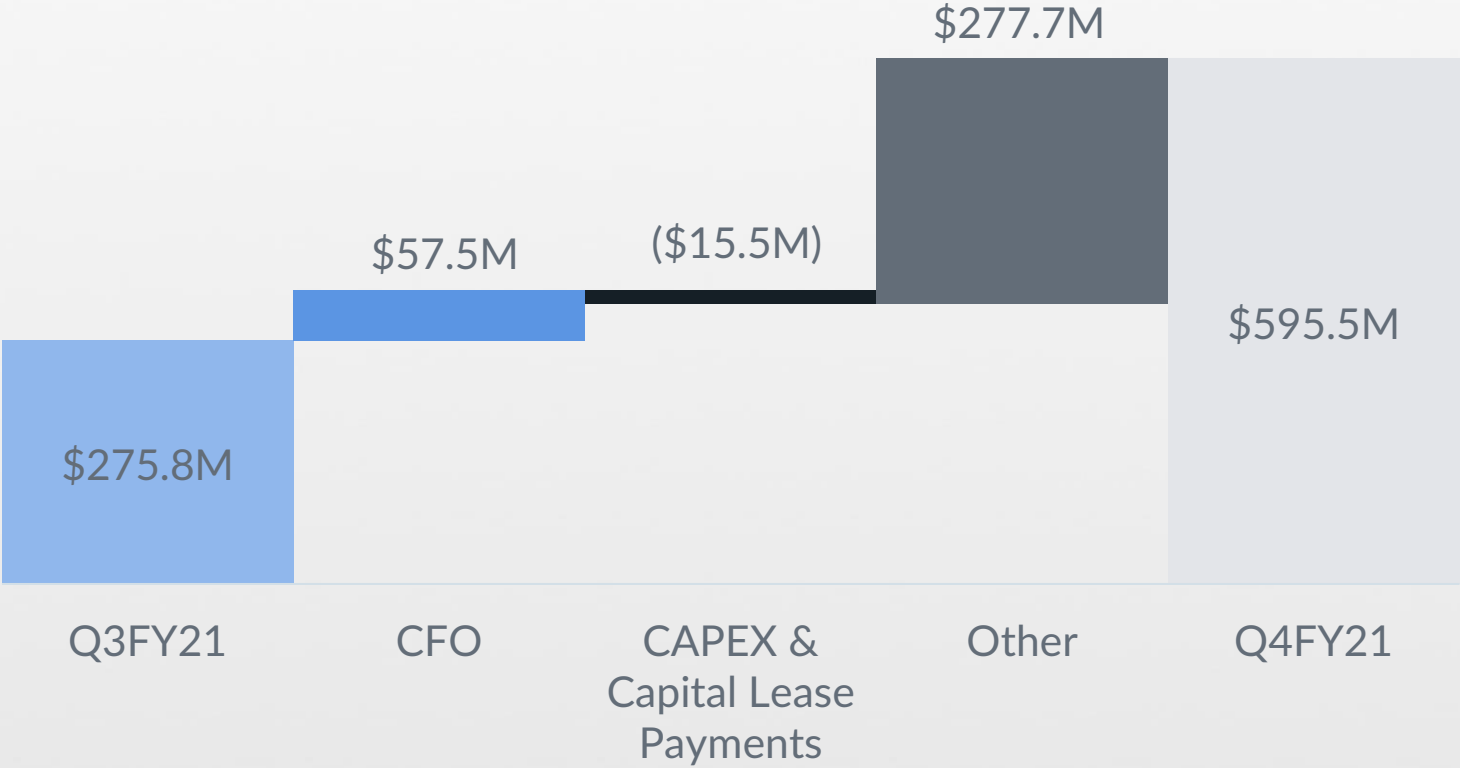
- Double digit improvement in Enterprise bookings per AE YoY
- Increased AE tenure drives higher productivity
- Simplifying sales motion via Suites and repeatable use cases

Sales & marketing leverage

- Reduced sales overlays and reallocated resources
- Digital sales and marketing investments improve efficiency
- Customer expansion and renewals drive greater profitability

Note: Sales and marketing expenses as a percentage of revenue are presented on a non-GAAP basis. A reconciliation to the nearest GAAP financial measures can be found in the Appendix of this presentation.

Cash, cash equivalents, and restricted cash



- “Other” primarily consists of proceeds from issuance of convertible debt, offset by purchase of capped calls related to convertible debt, principal payments on borrowings and RSU taxes

Multiple Levers Unleash Continued OM Expansion



Workforce strategy

Leverage lower cost locations including secondary Engineering site in Poland



Gross margin improvement

Optimize data center footprint and public cloud, driving hardware and software efficiencies



Operational excellence

ROI-based rigor across all expenses and leverage more automation and digital processes



Sales productivity

Focus on higher performing regions and improve ACV via CCM product portfolio



Business model leverage

Mix shift toward expansion and renewals drive greater operating leverage

Driving margin expansion while building CCM momentum

Committed to delivering significant improvements to financial profile

	FY19	FY20	FY21
Revenue Growth + FCF Margin	22%	13%	26%
Revenue Growth	20%	14%	11%
Gross Margin	74%	71%	73%
S&M as a % of Revenue	45%	40%	30%
R&D as a % of Revenue	19%	20%	18%
G&A as a % of Revenue	11%	10%	9%
Operating Margin	(2%)	1%	15%

FY24 Target

40%+

12-16%

~75%

24-27%

16-17%

~8%

23-27%

Note: Gross Margin, S&M as a % of revenue, R&D as a % of revenue, G&A as a % of revenue, Operating Margin, and Free Cash Flow Margin are non-GAAP financial measures. A reconciliation to their nearest GAAP financial measures can be found in the Appendix of this presentation.

Company Highlights



We are going after
a large market
opportunity



With a highly
differentiated
product



Supported by
a repeatable and
scalable GTM engine



Driving
profitable
growth

Appendix

GAAP Revenue to Billings Reconciliation

<i>(\$ in thousands)</i>	Q4FY20	Q1FY21	Q2FY21	Q3FY21	Q4FY21
GAAP revenue	\$183,585	\$183,561	\$192,293	\$196,003	\$198,913
Deferred revenue, end of period	423,849	368,349	364,871	354,363	465,613
Less: Deferred revenue, beginning of period	(325,647)	(423,849)	(368,349)	(364,871)	(354,363)
Contract assets, beginning of period	76	-	-	-	-
Less: Contract assets, end of period	-	-	-	-	(25)
Billings	\$281,863	\$128,061	\$188,815	\$185,495	\$310,138

GAAP to Non-GAAP Reconciliation – Gross Margin

<i>(\$ in thousands)</i>	Q4FY20	<i>As a % of revenue</i>	Q1FY21	<i>As a % of revenue</i>	Q2FY21	<i>As a % of revenue</i>	Q3FY21	<i>As a % of revenue</i>	Q4FY21	<i>As a % of revenue</i>
GAAP gross margin	\$126,866	69.1%	\$129,566	70.6%	\$136,959	71.2%	\$139,191	71.0%	\$140,316	70.5%
Add: Stock-based compensation	4,370		4,541		4,401		4,731		5,263	
Add: Restructuring activities	27		-		-		-		-	
Non-GAAP gross margin	\$131,263	71.5%	\$134,107	73.1%	\$141,360	73.5%	\$143,922	73.4%	\$145,579	73.2%

GAAP to Non-GAAP Reconciliation – Operating Expenses

<i>(\$ in thousands)</i>	Q4FY20	<i>As a % of revenue</i>	Q1FY21	<i>As a % of revenue</i>	Q2FY21	<i>As a % of revenue</i>	Q3FY21	<i>As a % of revenue</i>	Q4FY21	<i>As a % of revenue</i>
GAAP research and development	\$53,161	29%	\$53,114	29%	\$50,115	26%	\$49,454	25%	\$48,579	24%
Less: Stock-based compensation	(17,687)		(17,287)		(14,271)		(14,581)		(15,006)	
Less: Restructuring activities	(306)		-		-		-		-	
Non-GAAP research and development	\$35,168	19%	\$35,827	20%	\$35,844	19%	\$34,873	18%	\$33,573	17%
 GAAP sales and marketing	 \$75,451	 41%	 \$72,750	 40%	 \$67,757	 35%	 \$67,112	 34%	 \$68,123	 34%
Less: Stock-based compensation	(9,386)		(10,079)		(10,666)		(10,619)		(10,651)	
Less: Restructuring activities	(1,134)		-		-		-		-	
Non-GAAP sales and marketing	\$64,931	35%	\$62,671	34%	\$57,091	30%	\$56,493	29%	\$57,472	29%
 GAAP general and administrative	 \$26,835	 15%	 \$27,942	 15%	 \$26,597	 14%	 \$25,239	 13%	 \$26,892	 14%
Less: Stock-based compensation	(7,620)		(8,136)		(8,223)		(7,903)		(7,934)	
Less: Restructuring activities	(184)		-		-		-		-	
Less: Fees related to shareholder activism	(199)		(1,402)		-		-		-	
Less: Acquisition-related expenses	-		-		-		-		(790)	
Non-GAAP general and administrative	\$18,832	10%	\$18,404	10%	\$18,374	10%	\$17,336	9%	\$18,168	9%

GAAP to Non-GAAP Reconciliation – Operating Margin

<i>(\$ in thousands)</i>	FY17	<i>As a % of revenue</i>	FY18	<i>As a % of revenue</i>	FY19	<i>As a % of revenue</i>	FY20	<i>As a % of revenue</i>	FY21	<i>As a % of revenue</i>
GAAP operating margin	(\$150,655)	(38%)	(\$154,021)	(30%)	(\$134,237)	(22%)	(\$139,472)	(20%)	(\$37,642)	(5%)
Add: Stock-based compensation	78,372	19%	97,485	19%	119,296	20%	145,988	21%	154,292	20%
Add: Intangible assets amortization	3,352	1%	519	0%	24	0%	-	-	-	-
Add: Expenses related to legal verdict	(1,664)	0%	-	-	-	-	-	-	-	-
Add: Acquisition-related expenses	-	-	-	-	-	-	-	-	790	0%
Add: Fees related to shareholder activism	-	-	-	-	-	-	1,154	0%	1,402	0%
Add: Restructuring activities	-	-	-	-	-	-	1,651	0%	-	-
Non-GAAP operating margin	(\$70,595)	(18%)	(\$56,017)	(11%)	(\$14,917)	(2%)	\$9,321	1%	\$118,842	15%

<i>(\$ in thousands)</i>	Q4FY20	<i>As a % of revenue</i>	Q1FY21	<i>As a % of revenue</i>	Q2FY21	<i>As a % of revenue</i>	Q3FY21	<i>As a % of revenue</i>	Q4FY21	<i>As a % of revenue</i>
GAAP operating margin	(\$28,581)	(15%)	(\$24,240)	(13%)	(\$7,510)	(4%)	(\$2,614)	(1%)	(\$3,278)	(2%)
Add: Stock-based compensation	39,063	21%	40,043	22%	37,561	20%	37,834	19%	38,854	20%
Add: Acquisition-related expenses	-	-	-	-	-	-	-	-	790	-
Add: Fees related to shareholder activism	199	0%	1,402	0%	-	-	-	-	-	-
Add: Restructuring activities	1,651	1%	-	-	-	-	-	-	-	-
Non-GAAP operating margin	\$12,332	7%	\$17,205	9%	\$30,051	16%	\$35,220	18%	\$36,366	18%

GAAP to Non-GAAP Reconciliation – Free Cash Flow

<i>(\$ in thousands)</i>	Q4FY20	<i>As a % of revenue</i>	Q1FY21	<i>As a % of revenue</i>	Q2FY21	<i>As a % of revenue</i>	Q3FY21	<i>As a % of revenue</i>	Q4FY21	<i>As a % of revenue</i>
GAAP net cash provided by operating activities	\$15,014	8%	\$61,917	34%	\$32,325	17%	\$45,052	23%	\$57,540	29%
Less: Purchases of property and equipment, net of proceeds from sales	(1,229)		(1,407)		(2,671)		(3,337)		(1,637)	
Less: Principal payments of finance lease liabilities	(12,342)		(17,356)		(14,219)		(14,584)		(13,861)	
Less: Capitalized internal-use software costs	(1,475)		(3,291)		(2,102)		(964)		(1,081)	
Free cash flow	(\$32)	0%	\$39,863	22%	\$13,333	7%	\$26,167	13%	\$40,961	21%

GAAP to Non-GAAP Reconciliation – EPS

	For the Three Months Ended January 31, 2020	For the Three Months Ended January 31, 2021
GAAP net loss per share, basic and diluted	(\$0.20)	(\$0.03)
Stock based compensation	0.26	0.24
Amortization of debt discount and issuance costs	-	-
Acquisition-related expenses	-	0.01
Restructuring activities	0.01	-
Non-GAAP net income per share, basic	\$0.07	\$0.22
Non-GAAP net income per share, diluted	\$0.07	\$0.22
Weighted-average shares outstanding, basic (in thousands)	150,031	159,172
Weighted-average shares outstanding, diluted (in thousands)	155,673	164,351

GAAP to Non-GAAP Reconciliation – EPS Outlook

	Three Months Ended April 30, 2021	Fiscal Year Ended January 31, 2022
GAAP net loss per share range, basic and diluted	(\$0.07 – \$0.05)	(\$0.25 - \$0.20)
Stock based compensation	0.23	1.04
Non-GAAP net income per share range, basic	\$0.15 – \$0.18	\$0.79 - \$0.84
Non-GAAP net income per share range, diluted	\$0.15 – \$0.17	\$0.76 - \$0.81
Weighted-average shares used to compute GAAP net loss per share, basic and diluted	160,910	163,784
Weighted-average shares used to compute Non-GAAP net income per share		
Basic	160,910	163,784
Diluted	165,994	169,221