Fraud and Abuse

Emergency Medical Services and Ambulance Services

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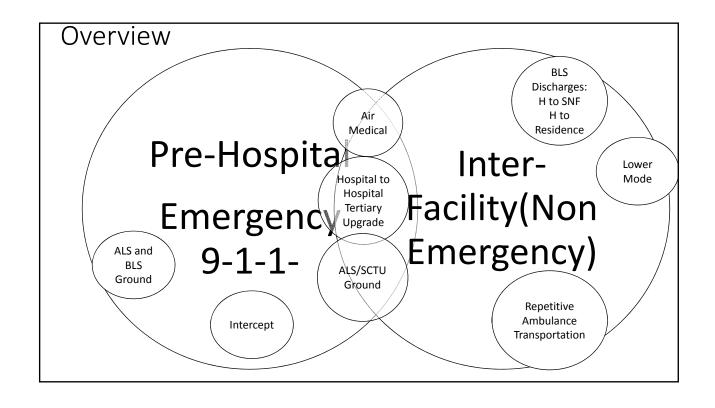
What I Will Share

- Overview of Emergency Medical Services
- The Problem
- OIG Compliance Guide
- Coverage Requirements
- Targeted Scrutiny
- More on Medical Necessity
- In Pari Delicti:the Physician Certification Statement
- Experiment in Repetitive Transportation
- Institutional Discounting-Swapping Arrangements
- Implications for the Pre-hospital Arena
- Settlements and CIA
- Other Compliance Concerns
- Unintended Consequences

Overview of Emergency Medical Services

- Lower Mode
- Pre-Hospital Care
- Non Emergency Ambulance Transportation
- Basic Life Support
- Advanced Life Support
- Specialty Care (Critical Care)
- Air Medical(Critical Care)



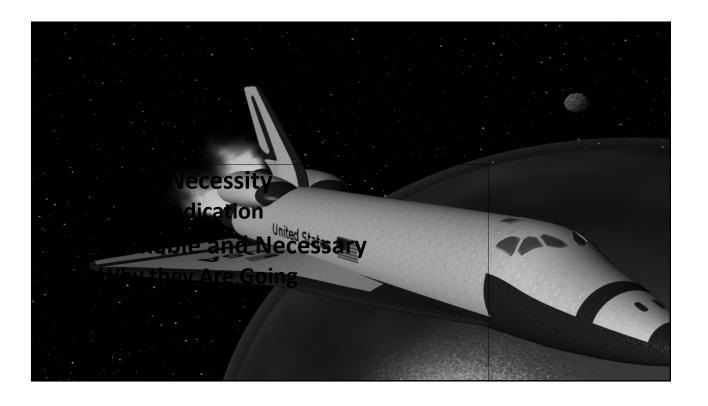


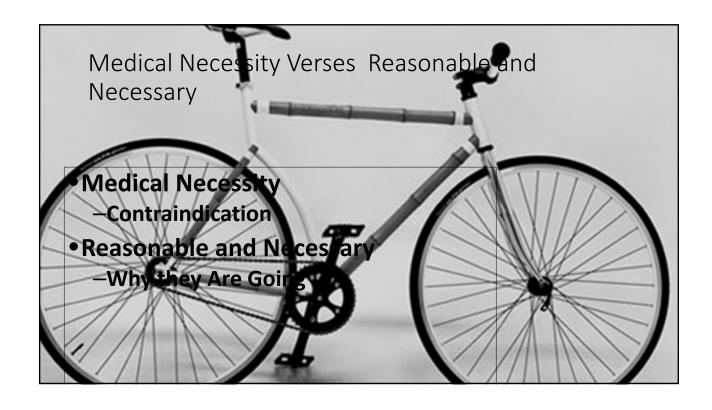


The Problem • 4.9 Billion Each Year (583 Billion) 0.8% • ~350 Million Fraud OIG-AP 2013-2014 Blatant Criminality • Frequent Advisory Opinion Requests Medical Necessity Mileage Up-coding • Level of Service (Case Mix) Up-coding • Routine Waiver of Copayments • Membership Programs • Highly Scrutinized Areas EMS/Amb Hospitals Other Pharmacy ■ OIG-AP 2013-2014

OIG Compliance Guide 2003

- improper transport of individuals with other acceptable means of transportation;
- medically unnecessary trips;
- trips claimed but not rendered;
- misrepresentation of the transport destination to make it appear as if the transport was covered by a federal health care program;
- false documentation;
- billing for each patient transported in a group as if he/she were transported separately;
- Up-coding from basic life support to advanced life support services; and
- payment of kickbacks





Covered Origins(Pick Up)

- Origins
 - Hospital
 - SNF
 - LTAC
 - Rehab Hospital
 - Scene
 - Residence
 - Helicopter/Fixed Wing Air Transport LZ

Destinations(Drop Off)

- SNF
- Hospitals
- Renal Dialysis Centers (Hospital Based or Free Standing)
- Residence
- Helicopter/Fixed Wing Air Transport LZ
- Closest Appropriate Rule
 - Excess Miles-Statutory Exclusion

Scrutiny: OIG Targeted Areas

- Hospital to Nursing Homes
- ED to Nursing Homes
- Hospital to Residential Facilities
- Hospital to Private Residence
- Repetitive Transportation

General Rule

- Transport by Other means is Contraindicated
- Statutory Exclusion
- Lack of a Bright Line Rule (Totality of the Circumstance)



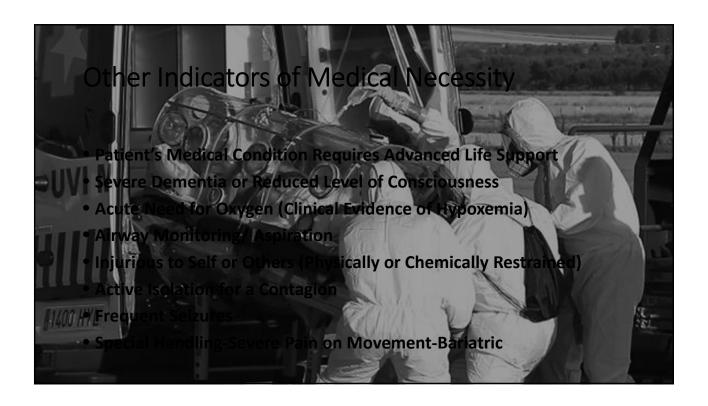


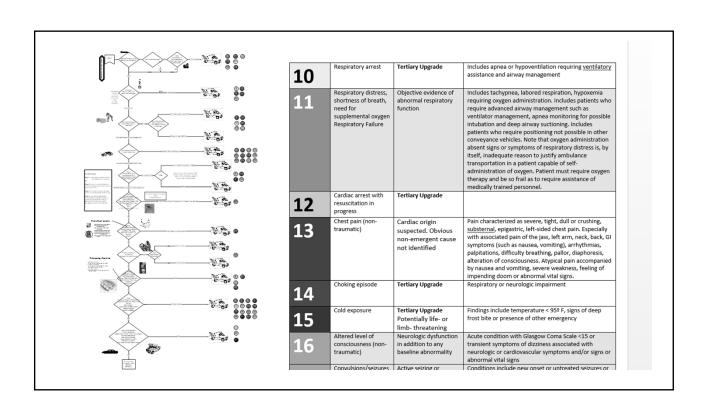




Bed Confined Medicare's National Definition

- The Beneficiary is:
 - Unable to get up from bed without assistance;
 - Unable to ambulate
 - Unable to sit in a chair, including a wheelchair
 - *** ALL THREE CRITERIA MUST BE MET ***
- Bed confinement is NOT the sole criterion for medical necessity.





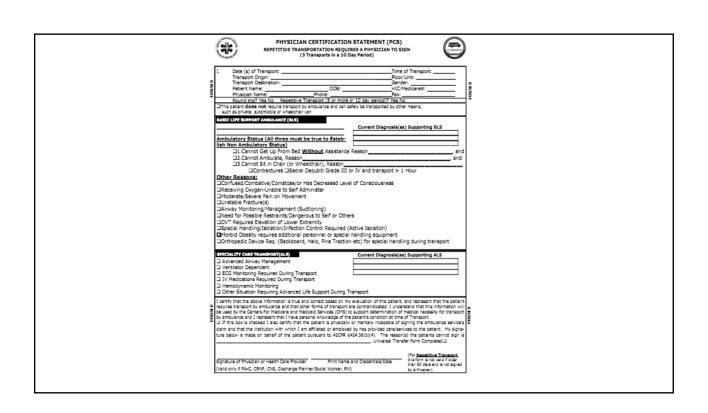


Physician Should Execute

- Physician Assistant (PA)
- Nurse Practitioner (NP)
- Clinical Nurse Specialist (CNS)
- Registered Nurse (RN)
- Discharge Planner
- Personal knowledge of the beneficiary's condition at the time the ambulance transport is ordered or the service is furnished.
- Physician Must Execute for Repetitive Transportation (3 in 10 Rule)

In Pari Delicti

• Physician Certification Statement



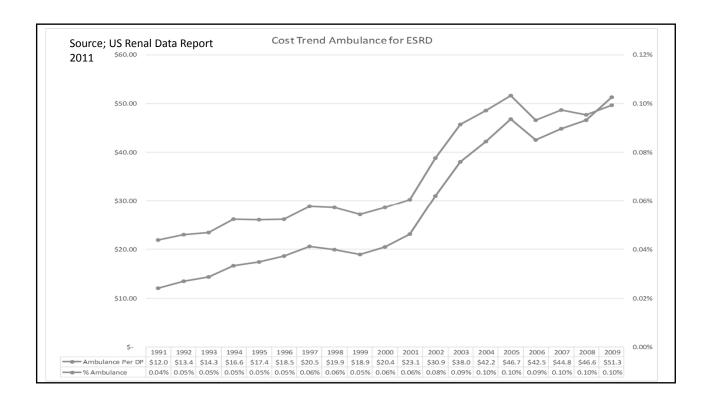
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Medical	Support documentation What and Why an Ambulance is Required	Criteria
Necessity		
Criteria for		
Ambulance		
COGNITIVE STATE		
Altered Mental		Clinical presentation must
Status		demonstrate that it would
		deleterious to patient to ambulate
		and sit in a wheelchair.
		Documentation of GCS should be
		included. GCS must be at or below
		14.
		Include etiologic factors when
		patient is severely confused
		resulting undue harm as a result of
		ambulation or sitting in a chair.
		Include as appropriate analgesic or
		other type medications that cause
		alteration in mental status
MEDICAL STATE		
Morbid		Patient has a BMI >= 80%, thereby
Obesity		sitting in a chair or ambulating will
		prove deleterious to patient.
		Document height, weight, BMI and
		ability/inability to ambulate and sit
		in chair.

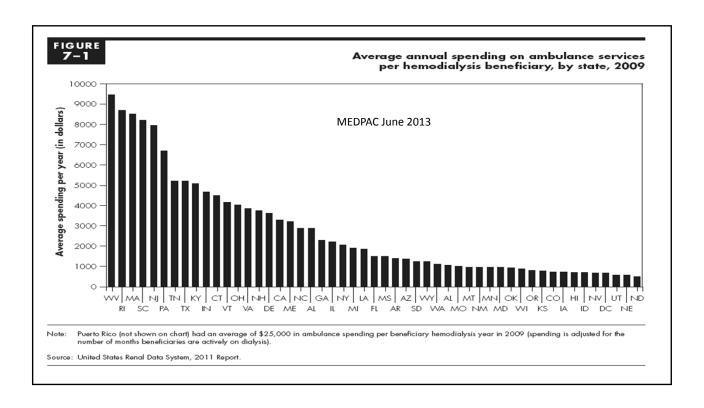
Routine Waiver of Copayments (Subscriptions)

- Proscribed in Some States
 - NY
 - May Require Jurisdictional Approval (California)
- Actuarial Soundness
- Language
- Tax Based Government Providers-OIG Safe Harbor

Repetitive Transportation

- 60 Days
 - Start at 45 Days
 - PCS and Repetitive Survey
- 3 or more Transport in 10 Days or
- 1 per week for 3 weeks
- MUST BE PHYSICIAN WHO IS KNOWLEGABLE ABOUT PATIENTLOOK TO PCP





Pilot(New Jersey, South Carolina, and Pennsylvania)



Issues With Pre-Hospital

- EMTALA
 - Doesn't Apply to Independent Agencies
 - Umbrellas
 - Medical Command
 - Hospital owned Ambulances
- Restocking Implications-Safe Harbor
- Intercept Agreements
- MAC Local Coverage Determination Policies More Liberal
- Coders Typically Use Presumptive ICD-9 (10)
- Dispatch Fees-AKS
- Dispatch Determinants and Medical Priority Dispatch
- Waiver of Copayments and Deductibles
 - Safe Harbor Regulations

Institutional Discounting

- OIG Advisory Opinion 99-2
 - Substantial in Excess
 - Deep Discount/Swapping
 - Average Total Loaded Costs
 - Referral Pattern Related to Level of Discount
- Klaczak V. Consolidated Medical Transports , Et Al 458 F.Supp.2d 622
- American Medical Response CIA-Swapping
- Potential Impact of Safe Harbor Regulations

CIA-Settlements

- Lynch Ambulance(\$3M) QT
 - Medical Necessity
- First Call Ambulance (\$500k)
 - Up-coding: BLS to ALS
- Trans-Star Ambulance Service (\$948K) QT
 - Medical Necessity
- Tri-County Ambulance
- Rural/Metro Corporation(\$5.4M) QT
 - Up-coding Non-Emergency to Emergency
 - Medical Necessity
- American Medical Response, Inc.(\$9.0m) (QT)
 - Swapping Arrangement –Institutional Discount

Other Compliance Concerns

- Referral Liaisons-AKS
 - Assist with Compliance
- Lower Mode Medical Transportation and Safe Harbor

Unintended Consequences

- Criminal and Civil Monetary Penalties to EMS Agency
- Financial Impact to Ambulance Provider-Bad Debt
- Patient Responsible for Expensive Unnecessary Ambulance Transport
- Increased Financial Costs to Referring Agency
- Depletion of Vital Resources
- Joint Culpability

Risk Mitigation

- Repetitive Reviews
- Engage Medical Director
- Train All Ambulance Coders
- Use Transport Liaisons as Compliance Soldiers
- Educate Referral Points
- Assemble Non Biased Supporting Documentation
- Study Demand Pattern
- Use Medicare Data/CBR to continuous Review Experience against Peers

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