From Procrastination to Profit -The 30 Day Challenge



Geoff Frink ExecutionIs-Everything.com

Our Goal

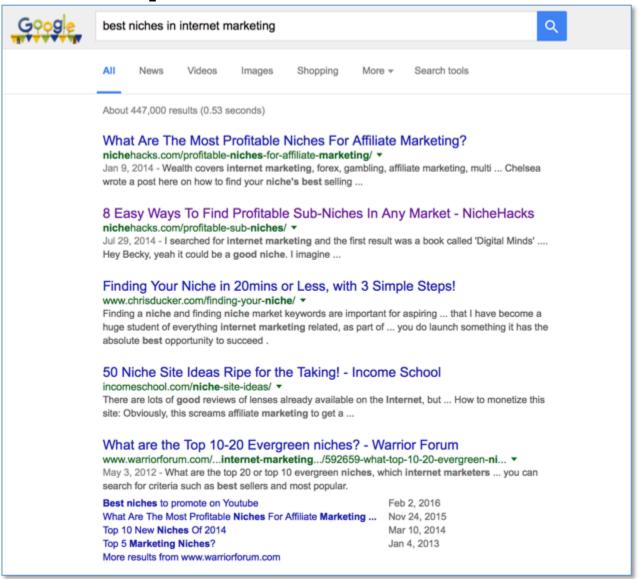
To Take an Idea from \$0 to \$5k/month in 30 days

Ideas are Shit Execution is Everything

Strategy

- Pick a niche
- Pick a set of online marketing strategies that we are going to sell
- Get a targeted email list of businesses
- Go sell them shit for a recurring monthly price

Step 1 - Pick A Niche



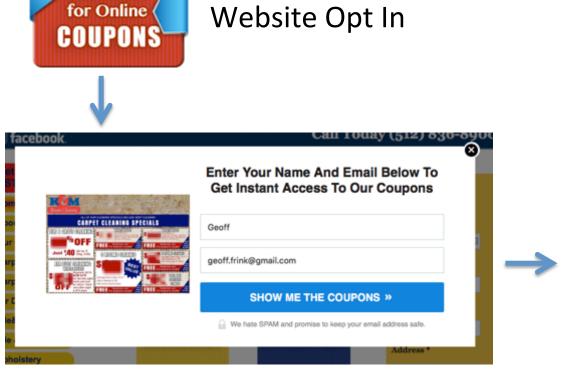
Step 1 - Pick A Niche





Click Here

Step 2 - Pick A Strategy

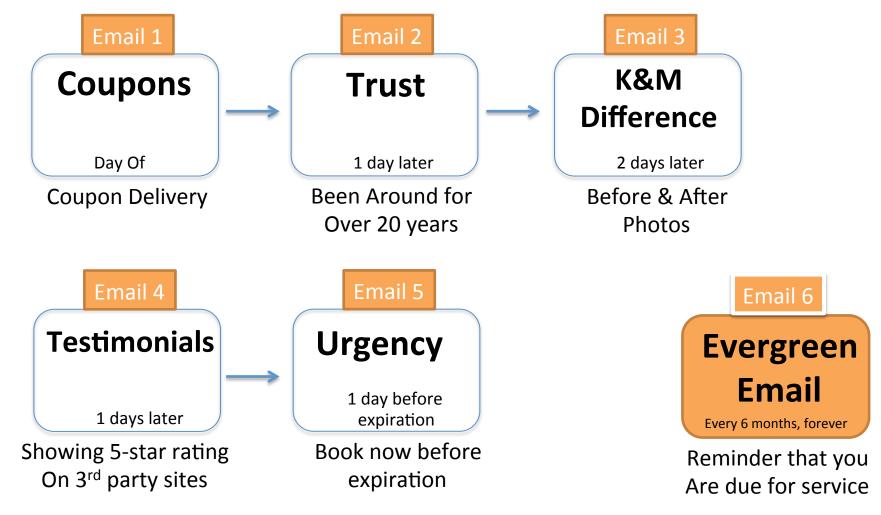


Coupon Email Delivery (with expiration date)

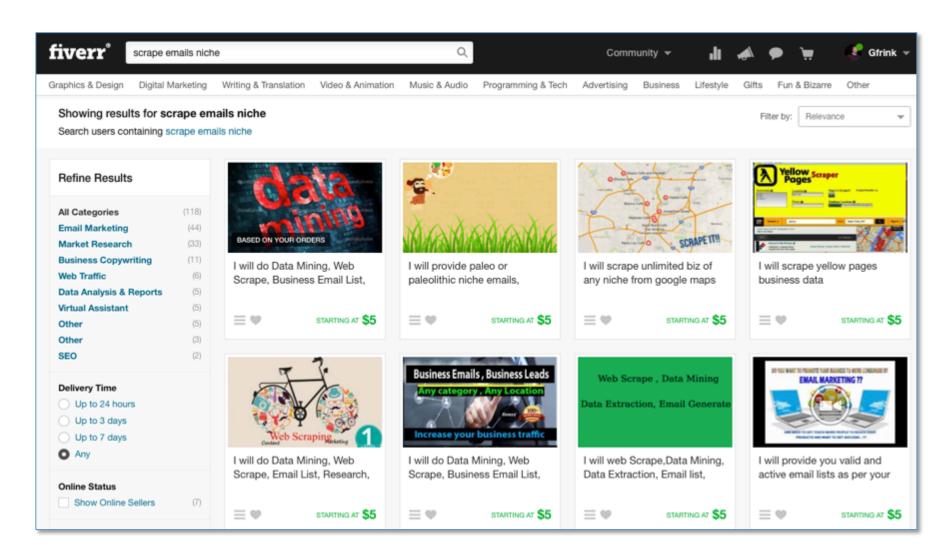




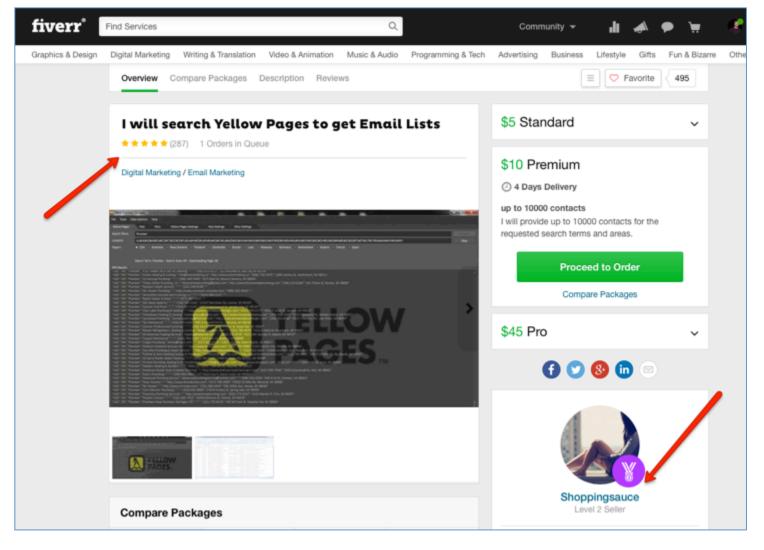
5 Step Automated Email Sequence (with 7 day expiration)



Get a targeted email list of businesses



Get a targeted email list of businesses



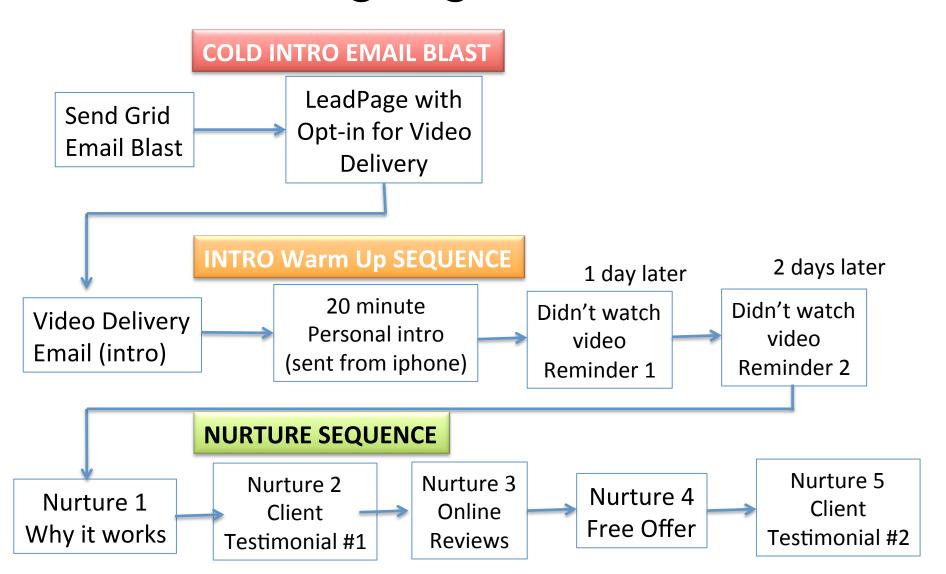
https://www.fiverr.com/shoppingsauce/search-yellow-pages-to-get-email-lists

Get a targeted email list of businesses

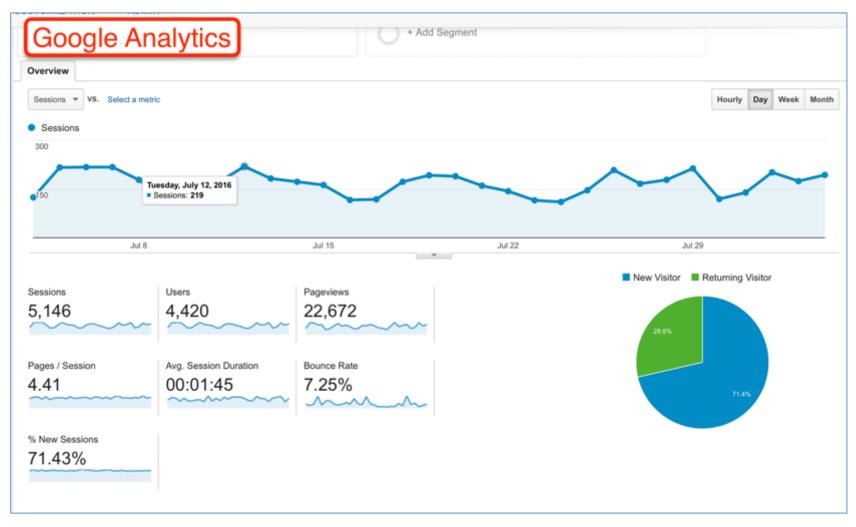
USA	AL	Carpet Clean Stanley Steemer Carpet Cleaner		onlinesupport-Columbus@steemer.com	http://www.stanleysteemer.com/Hori (877) 207-5004			
JSA	AL		State Fire & Water Damage Restoration Pro	fireandfloodpro@gmail.com	http://www.fireandwaterdamagerestr (888) 345-4317			
USA	AL		reet Care & Restoration LLC	ingle@att.net			(256) 273-4966	
USA	AL	Carpet Clean	re Carpet	recarpet@yahoo.com		.atmorecarpet.com	(68-5100	122 N Main St, Atmore, AL 36502
USA	AL	Carpet Clean	in Steamer Carpet Cleaner	HSinclair@gmail.com	http://wv	ptainsteamer.us	(43-0167	
USA	AL	Carpet Clean	es Unlimited Carpet Cleaning	ngyou247@yahoo.com	http://wv	limitedcarpetcleaninga		
USA	AL	Carpet Clean	Veevil ChemDry	nce65@yahoo.com	http://wv	em-dry.net/bollweevil.		528 Glover Ave, Enterprise, AL 36330
USA	AL	Carpet Clean	can Steemer LLC	icansteemer@msn.com	http://wv	ericansteemer.com	(40-0858	1410 7th Ave SE, Decatur, AL 35601
USA	AL	Carpet Clean	ssional Management	annum@pmofalabama.com	http://pm	bama.com	(91-7711	111 39th St N, Birmingham, AL 35222
USA	AL	Carpet Clean	rmance Carpet Cleaning & Restoration Inc	pettis67@centurytel.net	http://wv	rformancerestorations		2808 Horace Shepard Dr, Dothan, AL 36
USA	AL	Carpet Clean	n Machine	nmachine0476@gmail.com	http://wv	emmachine.com	(57-0476	3003 Highland Ave, Montgomery, AL 36
USA	AL	Carpet Clean	-Co LLC	er@bellsouth.net	http://kle	c.net	(44-8139	
USA	AL	Carpet Clean	ction Cleaning Service Inc	ricks@yahoo.com			(2-5912	
USA	AL	Carpet Clean	ro Of Baldwin County	@spbc9095.com	http://wv	vprobaldwincounty.co	(94-6026	7966 American Way, Daphne, AL 36526
USA	AL	Carpet Clean	ro of Jackson and Dekalb Counties	erson@servproofjackson-dekalb.com	http://wv	vprojacksonanddekalb	97-0802	2818 Veterans Dr, Scottsboro, AL 35769
USA	AL	Carpet Clean	Sable Carpet & Flooring	onmmitchell@gmail.net			(97-3484	SOLA Cir NE, Fort Payne, AL 35967
USA	AL	Carpet Clean	acility Services Inc	s@fallsfacilityservices.com	http://wv	Isfacilityservices.com	(98-6008	1911 Jefferson Ave SW, Birmingham, AL
USA	AL	Carpet Clean	s Carpet Cleaning	hotos@yahoo.com	http://bla	rpetcleaningal.com	(44-6035	
USA	AL	Carpet Clean	rson's Chem Dry	cd@hotmail.com	http://wv	em-dry.net/gregersons	(2-2700	
USA	AL	Carpet Clean	Minor Cleaning & Restoration	ninor@comcast.net	http://jer	orcleaningandrestorati	(81-3363	
USA	AL	Carpet Clean	ro of Southwest Mobile	52@yahoo.com	http://ser	outhwestmobile.com	(01-8204	3654 Halls Mill Rd, Mobile, AL 36693
USA	AL	Carpet Clean	ro of North Huntsville	is1@msn.com	http://wv	vpronorthhuntsville.co	(34-1177	1320 Fletcher St NW, Huntsville, AL 3580
USA	AL	Carpet Clean	Restoration & Cleaning	olta@bellsouth.net	http://wv	aningservicesauburn.c	(49-2640	2205 Center Hill Dr, Opelika, AL 36801
USA	AL	Carpet Clean	on Hydra-Steam	tonhydra@bellsouth.net	http://wv	ustonhydrasteam.com	(3 53-9460	7105 Rainey Ln, Cottondale, AL 35453
USA	AL	Carpet Clean	ral Cleaning LLC	ralcleaning@bellsouth.net	http://wv	miralcleaning.net	(29-1010	
USA	AL	Carpet Clean	Carpet Care	teaus@yahoo.com	http://wv	escarpetcareof-huntsy	90-4840	
USA	AL	Carpet Clean	ro Of Marshall County	Ilbovee@servpromarshallco.com	http://wv	ebook.com/people/Se	(91-0177	806 Lusk St, Albertville, AL 35950
USA	AL	Carpet Clean	n's Carpet Cleaning	ns.carpet@yahoo.com	http://wv	ownscarpetcleaningofh	(15-6729	
USA	AL	Carpet Clean	RO of the Quad Cities	32@bellsouth.net	http://wv	vpro.com/franchise.as	(2 98-3315	GNAT Pond Rd, Muscle Shoals, AL 35661
USA	AL	Carpet Clean	PRO of Limestone and Lawrence Counties	ion@servpro9943.com	http://wv	vprolimestonelawrence	(33-4033	17477 US Highway 72, Athens, AL 35611
USA	AL	Carpet Clean	ro	ro9264@bellsouth.net	http://wv	vpro.com	(78-1319	189 Hagan Ave, Childersburg, AL 35044
USA	AL	Carpet Clean	ro Of Central Huntsville	alewski@servprocentralhuntsville.com		vpro.com/Franchise/9		3101 Fresh Way SW, Huntsville, AL 3580
USA	AL	Carpet Clean	Glove Cleaning Services LLC	6983@gmail.com	http://wv	iteglovecleaningservic		6983 -V Wall Triana Hwy, Madison, AL 3
USA	AL	Carpet Clean	ean City 280	eancity280delivers@gmail.com	http://wv	cleancity280.com	(82-4172	5239 Highway 280, Birmingham, AL 352
USA	AL	Carpet Clean	-Way Carpet Cleaners Inc.	nway@aol.com	http://wv	am-way.com/SWFS/H		4035 US Highway 31 S, Decatur, AL 3560
USA	AL	Carpet Clean	ced Carpet & Upholstery Care	ncedcarpetcare4362@gmail.com	http://wv	vancedcleaningcare.co		3626 Haygood St, Anniston, AL 36201
USA	AL	Carpet Clean	Carpet Care	arpet@att.net	http://wv	scarpetcare.net	79-7750	6087 Lakeside Dr, Mount Olive, AL 3511
USA	AL	Carpet Clean	Carpet Service LLC	ny5100@att.net			62-5636	59400 Al Highway 77, Talladega, AL 3510
USA	AL	Carpet Clean	ough's Floor Care	/arbrough@comcast.net			(38-0100	
USA	AL	Carpet Clean	Jean Janitorial	111208@charter.net	http://wv	ocleancarpetandrug.co	78-4955	411 Peach Ave, Albertville, AL 35950
USA	AL	Carpet Clean Spotless, LLC		spotlessmontgomery@gmail.com	http://wv	otlessmontgomery.com		26 Penser Blvd, Millbrook, AL 36054
USA	AL	Carpet Clean Floor Medic		chad@floor-medic.com	http://www.noor-medic.com (251) 625-0008		9053 Milton Jones Rd, Mobile, AL 36608	
USA	AL		ocket City Carpet Cleaning/Paul Davis Restoration				(256) 715-5293	910 Jeff Rd NW, Huntsville, AL 35806

17,900 emails for \$21!

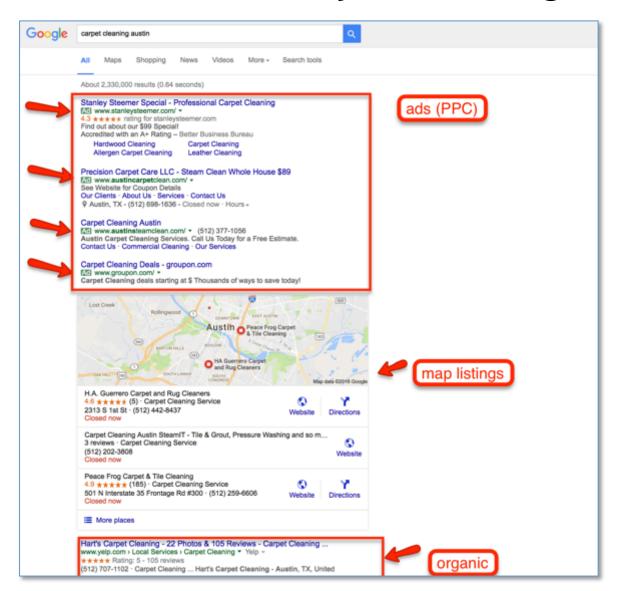
How we are going to use these emails



 Best prospects are going to be clients already getting traffic



Build Your Own list by searching Google



Hire A Researcher for \$3/hour to build list

Upwork.com is where you can find freelancers for cheap. Here is my email to mine:

I'm looking to put together an excel database of carpet cleaners who show up on the first page of a google search.

I want you to do the following searches, and mark down the info for the top 10 local businesses that show up on the page.

"Carpet Cleaner Dallas"

"Carpet Cleaner Houston"

"Carpet Cleaner San Antonio"

"Carpet Cleaner Fort Worth"

"Carpet Cleaner El Paso"

"Carpet Cleaner Arlington"

"Carpet Cleaner Corpus Christi"

"Carpet Cleaner Plano"

"Carpet Cleaner Laredo"

"Carpet Cleaner Lubbock"

"Carpet Cleaner Garland"

"Carpet Cleaner Irving"

Here are the items that I'm looking for on the excel file.

Type Name Website Specials/Coupons Phone Number Owner Email Facebook

Few notes:

- 1) For the type, indicate whether it is PPC, maps, or organic. See below.
- 2) For Specials/Coupons, please indicate whether they have coupons and/or specials listed on their website.
- 3) For owner, you might be able to find the owner on the website, or you may have to go and pull the owners information by preforming a search for their domain name on http://whois.com

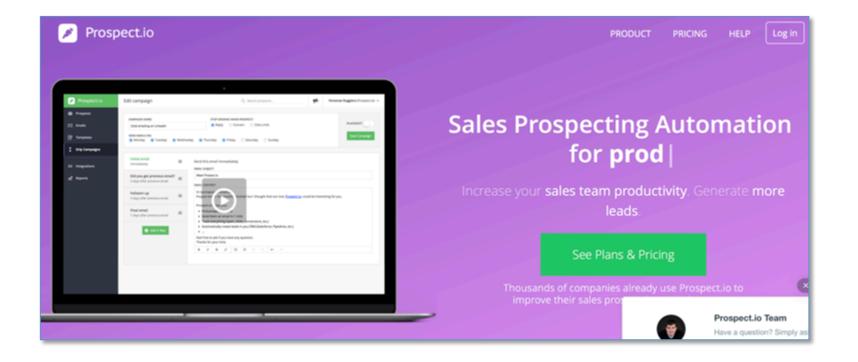
I have attached a sample with Austin done. Can you complete Dallas and send to my review prior to doing the rest?

Website Prospecting Tool

The best "email finding tool" that I've come across is called prospect.io.

It's a Chrome extension.

When you click it, it searches the website and finds emails associated with it. It also works well with LinkedIn



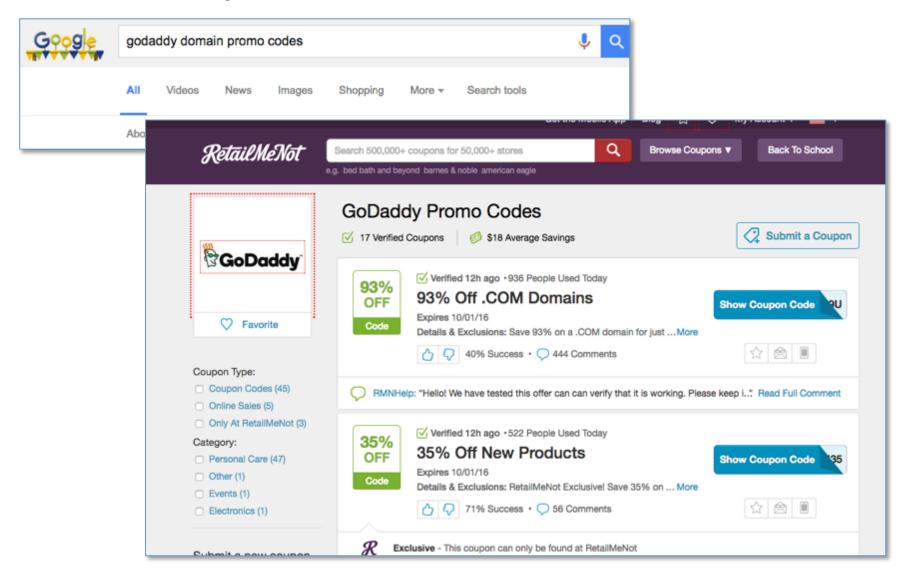
Buy Domain (Godaddy.com)



https://www.godaddy.com/domains/bulk-domain-search.aspx

carpetcleaningleads
carpetcleaningprofit
carpetcleaningleadconversion
carpetcleaningprofits
Carpetcleaningconversion
carpetcleaningmarketing.net
carpet-cleaningmarketing
carpet-cleaning-marketing
Carpetcleaning-marketing.com
carpetcleaningprofit.com
carpetcleaningleadconversion.com
carpetcleaningconversion.com
carpetcleaning-marketing.com

Godaddy Promo Codes



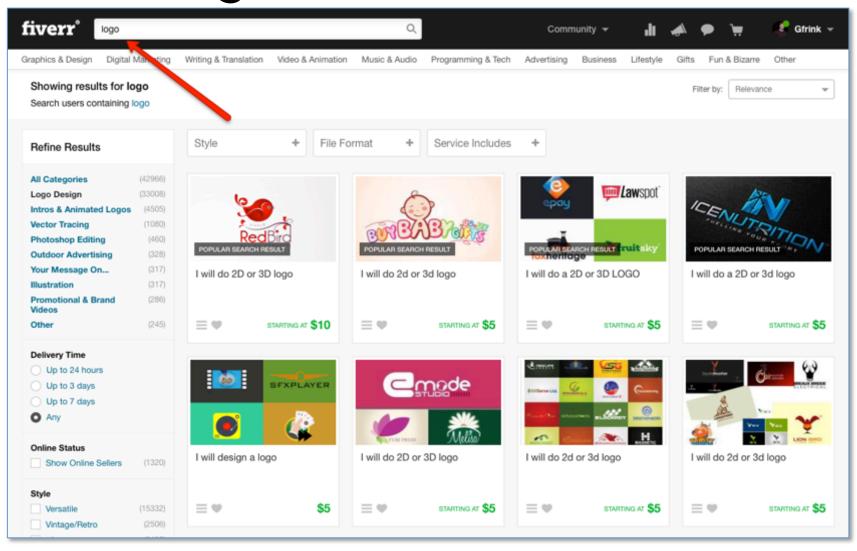
Select Business Name

Carpet Cleaning Lead Rocket

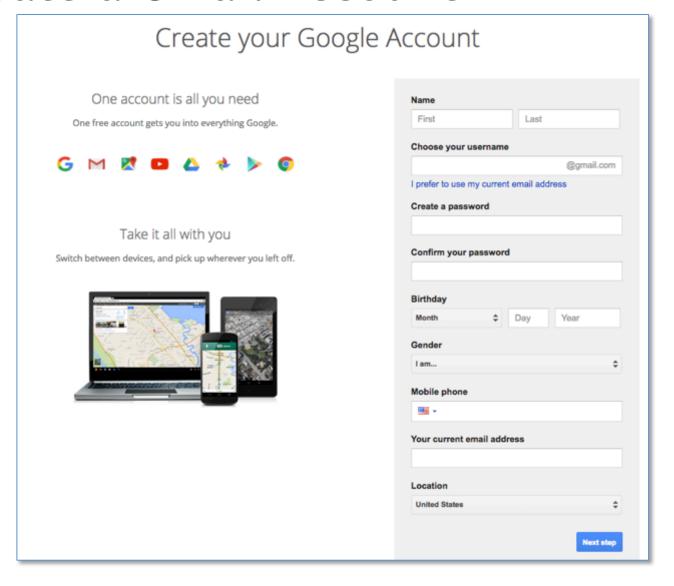
Carpet Cleaning Automation

Carpet Cleaning Autopilot

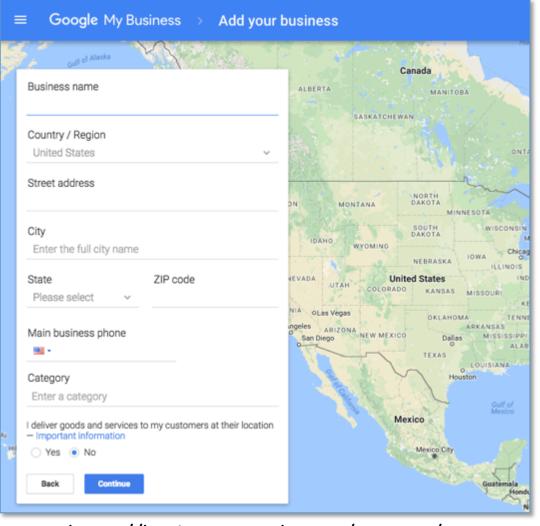
Get a Logo



Create a Gmail Account

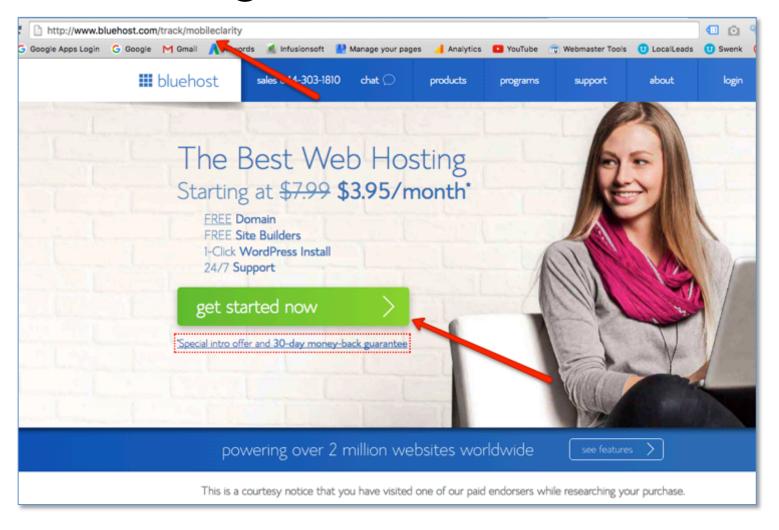


Create Your Google Business Page



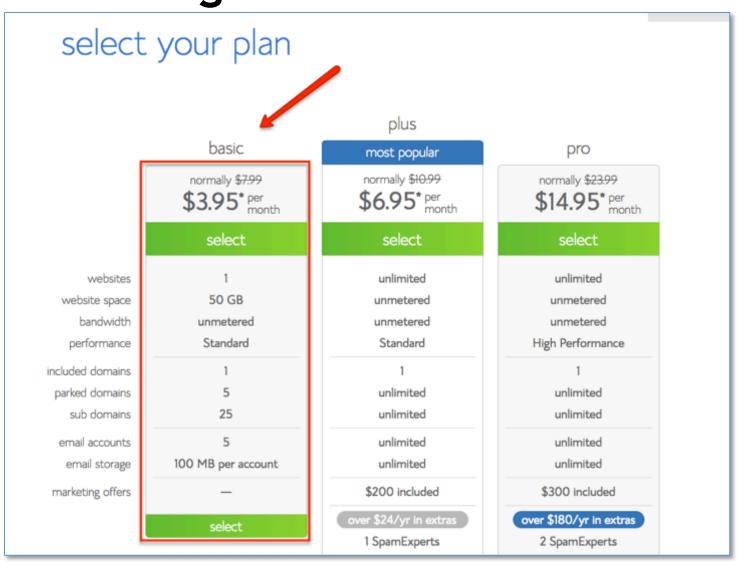
https://business.google.com/manage/

Get Hosting For Your Website



http://www.bluehost.com/track/mobileclarity

Get Hosting For Your Website



Day 1

- Picked A Niche
- Picked A Set of Marketing Tools
- Got an email list
- Picked a Domain
- Picked a Business Name
- Got a Gmail account
- Got a Google Business Page