

# **Hoover's MasterList**

**of U.S. Companies**

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**2020**

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# Abbreviations

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|   |   |
|---|---|
| AFL-CIO – American Federation of Labor and Congress of Industrial Organizations | LNG – liquefied natural gas   |
| AMA – American Medical Association  | LP – limited partnership  |
| AMEX – American Stock Exchange  | Ltd. – limited  |
| ARM – adjustable-rate mortgage  | mips – millions of instructions per second                                  |
| ASP – application services provider   | MW – megawatt   |
| ATM – asynchronous transfer mode  | NAFTA – North American Free Trade Agreement                                 |
| ATM – automated teller machine  | NASA – National Aeronautics and Space Administration                        |
| CAD/CAM – computer-aided design/<br>computer-aided manufacturing                | NASDAQ – National Association of Securities Dealers<br>Automated Quotations |
| CD-ROM – compact disc – read-only memory  | NATO – North Atlantic Treaty Organization                                   |
| CD-R – CD-recordable  | NYSE – New York Stock Exchange  |
| CEO – chief executive officer   | OCR – optical character recognition   |
| CFO – chief financial officer   | OECD – Organization for Economic<br>Cooperation and Development             |
| CMOS – complementary metal oxide silicon  | OEM – original equipment manufacturer                                       |
| COO – chief operating officer   | OPEC – Organization of Petroleum<br>Exporting Countries                     |
| DAT – digital audiotape   | OS – operating system   |
| DOD – Department of Defense   | OSHA – Occupational Safety and Health<br>Administration                     |
| DOE – Department of Energy  | OTC – over-the-counter  |
| DOS – disk operating system   | PBX – private branch exchange   |
| DOT – Department of Transportation  | PCMCIA – Personal Computer Memory<br>Card International Association         |
| DRAM – dynamic random-access memory   | P/E – price to earnings ratio   |
| DSL – digital subscriber line   | RAID – redundant array of independent disks                                 |
| DVD – digital versatile disc/digital video disc                                 | RAM – random-access memory  |
| DVD-R – DVD-recordable  | R&D – research and development  |
| EPA – Environmental Protection Agency   | RBOC – regional Bell operating company                                      |
| EPROM – erasable programmable<br>read-only memory                               | RISC – reduced instruction set computer                                     |
| EPS – earnings per share  | REIT – real estate investment trust   |
| ESOP – employee stock ownership plan  | ROA – return on assets  |
| EU – European Union   | ROE – return on equity  |
| EVP – executive vice president  | ROI – return on investment  |
| FCC – Federal Communications Commission   | ROM – read-only memory  |
| FDA – Food and Drug Administration  | S&L – savings and loan  |
| FDIC – Federal Deposit Insurance Corporation                                    | SCSI – Small Computer System Interface                                      |
| FTC – Federal Trade Commission  | SEC – Securities and Exchange Commission                                    |
| FTP – file transfer protocol  | SEVP – senior executive vice president                                      |
| GATT – General Agreement on<br>Tariffs and Trade                                | SIC – Standard Industrial Classification                                    |
| GDP – gross domestic product  | SOC – system on a chip  |
| HMO – health maintenance organization   | SVP – senior vice president   |
| HR – human resources  | USB – universal serial bus  |
| HTML – hypertext markup language  | VAR – value-added reseller  |
| ICC – Interstate Commerce Commission  | VAT – value-added tax   |
| IPO – initial public offering   | VC – venture capitalist   |
| IRS – Internal Revenue Service  | VP – vice president   |
| ISP – Internet service provider   | VoIP – Voice over Internet Protocol   |
| kWh – kilowatt-hour   | WAN – wide-area network   |
| LAN – local-area network  | WWW – World Wide Web  |
| LBO – leveraged buyout  |   |
| LCD – liquid crystal display  |   |



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# **Hoover's MasterList of U.S. Companies**

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**Company  
Rankings**

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## Top 500 Companies by Sales

### Hoover's MasterList of U.S. Companies 2020

| Rank | Company                       | Headquarters | Sales<br>(\$ thous) | Rank | Company                      | Headquarters | Sales<br>(\$ thous) |
|------|-------------------------------|--------------|---------------------|------|------------------------------|--------------|---------------------|
| 1    | Walmart Inc                   | AR           | \$514,405,000       | 61   | Energy Transfer LP           | TX           | \$54,087,000        |
| 2    | Exxon Mobil Corp              | TX           | \$290,212,000       | 62   | Pfizer Inc                   | NY           | \$53,647,000        |
| 3    | Amazon.com Inc                | WA           | \$280,522,000       | 63   | Goldman Sachs Group Inc      | NY           | \$52,528,000        |
| 4    | Apple Inc                     | CA           | \$260,174,000       | 64   | Cisco Systems Inc            | CA           | \$51,904,000        |
| 5    | Berkshire Hathaway Inc        | NE           | \$247,837,000       | 65   | Morgan Stanley               | NY           | \$50,193,000        |
| 6    | UnitedHealth Group Inc        | MN           | \$226,247,000       | 66   | Cigna Corp (New)             | CT           | \$48,650,000        |
| 7    | McKesson Corp                 | TX           | \$214,319,000       | 67   | American International Group | NY           | \$47,389,000        |
| 8    | CVS Health Corp               | RI           | \$194,579,000       | 68   | HCA Healthcare Inc           | TN           | \$46,677,000        |
| 9    | AmerisourceBergen Corp.       | PA           | \$179,589,121       | 69   | Charter Communications Inc ( | CT           | \$45,764,000        |
| 10   | AT&T Inc                      | TX           | \$170,756,000       | 70   | T-Mobile US Inc              | WA           | \$44,998,000        |
| 11   | Chevron Corporation           | CA           | \$166,339,000       | 71   | American Airlines Group Inc  | TX           | \$44,541,000        |
| 12   | Alphabet Inc                  | CA           | \$161,857,000       | 72   | Delta Air Lines Inc (DE)     | GA           | \$44,438,000        |
| 13   | Ford Motor Co. (DE)           | MI           | \$155,900,000       | 73   | American Express Co.         | NY           | \$43,281,000        |
| 14   | Costco Wholesale Corp         | WA           | \$152,703,000       | 74   | Dow Inc                      | MI           | \$42,951,000        |
| 15   | Cardinal Health, Inc.         | OH           | \$145,534,000       | 75   | Best Buy Inc                 | MN           | \$42,879,000        |
| 16   | General Motors Co             | MI           | \$137,237,000       | 76   | Tyson Foods Inc              | AR           | \$42,405,000        |
| 17   | Walgreens Boots Alliance Inc  | IL           | \$136,866,000       | 77   | Merck & Co Inc               | NJ           | \$42,294,000        |
| 18   | JPMorgan Chase & Co           | NY           | \$131,412,000       | 78   | Honeywell International Inc  | NJ           | \$41,802,000        |
| 19   | Verizon Communications Inc    | NY           | \$130,863,000       | 79   | United Airlines Holdings Inc | IL           | \$41,303,000        |
| 20   | Microsoft Corporation         | WA           | \$125,843,000       | 80   | Allstate Corp                | IL           | \$39,815,000        |
| 21   | General Electric Co           | MA           | \$121,615,000       | 81   | World Fuel Services Corp.    | FL           | \$39,750,300        |
| 22   | Kroger Co (The)               | OH           | \$121,162,000       | 82   | Oracle Corp                  | CA           | \$39,506,000        |
| 23   | Fannie Mae                    | DC           | \$120,101,000       | 83   | General Dynamics Corp        | VA           | \$39,350,000        |
| 24   | Valero Energy Corp            | TX           | \$117,033,000       | 84   | Deere & Co.                  | IL           | \$39,258,000        |
| 25   | Federal Reserve System        | DC           | \$116,764,000       | 85   | NIKE Inc                     | OR           | \$39,117,000        |
| 26   | Phillips 66                   | TX           | \$114,217,000       | 86   | TJX Companies, Inc.          | MA           | \$38,972,934        |
| 27   | Bank of America Corp          | NC           | \$110,584,000       | 87   | ConocoPhillips               | TX           | \$38,727,000        |
| 28   | Comcast Corp                  | PA           | \$108,942,000       | 88   | Tech Data Corp.              | FL           | \$37,238,950        |
| 29   | Home Depot Inc                | GA           | \$108,203,000       | 89   | Enterprise Products Partners | TX           | \$36,534,200        |
| 30   | Wells Fargo & Co (New)        | CA           | \$101,060,000       | 90   | Publix Super Markets, Inc.   | FL           | \$36,395,718        |
| 31   | Citigroup Inc                 | NY           | \$97,120,000        | 91   | Exelon Corp                  | IL           | \$35,985,000        |
| 32   | Marathon Petroleum Corp.      | OH           | \$97,102,000        | 92   | Plains All American Pipeline | TX           | \$34,055,000        |
| 33   | Anthem Inc                    | IN           | \$92,105,000        | 93   | Plains GP Holdings LP        | TX           | \$34,055,000        |
| 34   | Dell Technologies Inc         | TX           | \$90,621,000        | 94   | Northrop Grumman Corp        | VA           | \$33,841,000        |
| 35   | Johnson & Johnson             | NJ           | \$81,581,000        | 95   | Sprint Corp (New)            | KS           | \$33,600,000        |
| 36   | International Business Machi  | NY           | \$79,591,000        | 96   | AbbVie Inc                   | IL           | \$32,753,000        |
| 37   | United Technologies Corp      | CT           | \$77,046,000        | 97   | INTL FCStone Inc.            | NY           | \$32,742,300        |
| 38   | Boeing Co.                    | IL           | \$76,559,000        | 98   | Capital One Financial Corp   | VA           | \$32,377,000        |
| 39   | Target Corp                   | MN           | \$75,356,000        | 99   | 3M Co                        | MN           | \$32,136,000        |
| 40   | Freddie Mac                   | VA           | \$73,598,000        | 100  | Progressive Corp. (OH)       | OH           | \$31,979,000        |
| 41   | Intel Corp                    | CA           | \$71,965,000        | 101  | CHS Inc                      | MN           | \$31,900,453        |
| 42   | United Parcel Service Inc     | GA           | \$71,861,000        | 102  | Coca-Cola Co (The)           | GA           | \$31,856,000        |
| 43   | Lowe's Companies Inc          | NC           | \$71,309,000        | 103  | Abbott Laboratories          | IL           | \$30,578,000        |
| 44   | Facebook Inc                  | CA           | \$70,697,000        | 104  | Travelers Companies Inc (The | NY           | \$30,282,000        |
| 45   | FedEx Corp                    | TN           | \$69,693,000        | 105  | Philip Morris International  | NY           | \$29,805,000        |
| 46   | Disney (Walt) Co. (The)       | CA           | \$69,570,000        | 106  | Arrow Electronics, Inc.      | CO           | \$29,676,768        |
| 47   | MetLife Inc                   | NY           | \$67,941,000        | 107  | Hewlett Packard Enterprise C | CA           | \$29,135,000        |
| 48   | Procter & Gamble Co (The)     | OH           | \$67,684,000        | 108  | PBF Energy Inc               | NJ           | \$27,186,093        |
| 49   | Federal Reserve Bank Of New Y | NY           | \$65,090,000        | 109  | Raytheon Co.                 | MA           | \$27,058,000        |
| 50   | PepsiCo Inc                   | NY           | \$64,661,000        | 110  | Starbucks Corp.              | WA           | \$26,508,600        |
| 51   | Archer Daniels Midland Co.    | IL           | \$64,341,000        | 111  | Kraft Heinz Co (The)         | PA           | \$26,268,000        |
| 52   | Prudential Financial Inc      | NJ           | \$62,992,000        | 112  | Mondelez International Inc   | IL           | \$25,868,000        |
| 53   | Albertsons Companies Inc      | ID           | \$60,534,500        | 113  | U.S. Bancorp (DE)            | MN           | \$25,775,000        |
| 54   | Centene Corp                  | MO           | \$60,116,000        | 114  | Macy's Inc                   | OH           | \$25,739,000        |
| 55   | Sysco Corp                    | TX           | \$60,113,922        | 115  | Dollar General Corp          | TN           | \$25,625,043        |
| 56   | Lockheed Martin Corp          | MD           | \$59,812,000        | 116  | Altria Group Inc             | VA           | \$25,364,000        |
| 57   | HP Inc                        | CA           | \$58,756,000        | 117  | Jabil Inc                    | FL           | \$25,282,320        |
| 58   | Humana, Inc.                  | KY           | \$56,912,000        | 118  | Nucor Corp.                  | NC           | \$25,067,279        |
| 59   | Caterpillar Inc.              | IL           | \$54,722,000        | 119  | Eli Lilly & Co               | IN           | \$24,555,700        |
| 60   | Energy Transfer Operating LP  | TX           | \$54,087,000        | 120  | Duke Energy Corp             | NC           | \$24,521,000        |

## Top 500 Companies by Sales

### Hoover's MasterList of U.S. Companies 2020 continued)

| Rank | Company                       | Headquarters | Sales<br>(\$ thous) | Rank | Company                       | Headquarters | Sales<br>(\$ thous) |
|------|-------------------------------|--------------|---------------------|------|-------------------------------|--------------|---------------------|
| 121  | Thermo Fisher Scientific Inc  | MA           | \$24,358,000        | 181  | Becton Dickinson And Co       | NJ           | \$17,290,000        |
| 122  | Qualcomm Inc                  | CA           | \$24,273,000        | 182  | XPO Logistics, Inc.           | CT           | \$17,279,000        |
| 123  | US Foods Holding Corp         | IL           | \$24,175,000        | 183  | EOG Resources, Inc.           | TX           | \$17,275,399        |
| 124  | NGL Energy Partners LP        | OK           | \$24,016,907        | 184  | Sunoco LP                     | TX           | \$16,994,000        |
| 125  | Halliburton Company           | TX           | \$23,995,000        | 185  | General Mills Inc             | MN           | \$16,865,200        |
| 126  | Cummins, Inc.                 | IN           | \$23,771,000        | 186  | PG&E Corp (Holding Co)        | CA           | \$16,759,000        |
| 127  | Synnex Corp                   | CA           | \$23,757,293        | 187  | NextEra Energy Inc            | FL           | \$16,727,000        |
| 128  | Amgen Inc                     | CA           | \$23,747,000        | 188  | Sears Holdings Corp           | IL           | \$16,702,000        |
| 129  | Paccar Inc.                   | WA           | \$23,495,700        | 189  | Robinson (C.H.) Worldwide, I  | MN           | \$16,631,172        |
| 130  | Southern Co.                  | GA           | \$23,495,000        | 190  | Gap Inc                       | CA           | \$16,580,000        |
| 131  | CenturyLink Inc               | LA           | \$23,443,000        | 191  | Western Digital Corp          | CA           | \$16,569,000        |
| 132  | Micron Technology Inc.        | ID           | \$23,406,000        | 192  | Lincoln National Corp.        | PA           | \$16,424,000        |
| 133  | International Paper Co        | TN           | \$23,306,000        | 193  | Core Mark Holding Co Inc      | TX           | \$16,395,300        |
| 134  | Visa Inc                      | CA           | \$22,977,000        | 194  | Jones Lang LaSalle Inc        | IL           | \$16,318,400        |
| 135  | Baker Hughes Company          | TX           | \$22,877,000        | 195  | CDW Corp                      | IL           | \$16,240,500        |
| 136  | Dollar Tree Inc               | VA           | \$22,823,300        | 196  | Aramark                       | PA           | \$16,227,341        |
| 137  | Penske Automotive Group Inc   | MI           | \$22,785,100        | 197  | American Electric Power Co I  | OH           | \$16,195,700        |
| 138  | Bristol-Myers Squibb Co.      | NY           | \$22,561,000        | 198  | Cognizant Technology Solutio  | NJ           | \$16,125,000        |
| 139  | Southwest Airlines Co         | TX           | \$22,428,000        | 199  | Nordstrom, Inc.               | WA           | \$15,860,000        |
| 140  | Lennar Corp                   | FL           | \$22,259,561        | 200  | Texas Instruments, Inc.       | TX           | \$15,784,000        |
| 141  | Gilead Sciences Inc           | CA           | \$22,127,000        | 201  | Colgate-Palmolive Co.         | NY           | \$15,544,000        |
| 142  | ManpowerGroup                 | WI           | \$21,991,200        | 202  | Goodyear Tire & Rubber Co.    | OH           | \$15,475,000        |
| 143  | AFLAC Inc.                    | GA           | \$21,758,000        | 203  | PPG Industries Inc            | PA           | \$15,374,000        |
| 144  | Union Pacific Corp            | NE           | \$21,708,000        | 204  | Omnicom Group, Inc.           | NY           | \$15,290,200        |
| 145  | Rite Aid Corp.                | PA           | \$21,639,557        | 205  | Ross Stores Inc               | CA           | \$14,983,541        |
| 146  | Tesla Inc                     | CA           | \$21,461,268        | 206  | Marsh & McLennan Companies I  | NY           | \$14,950,000        |
| 147  | AutoNation, Inc.              | FL           | \$21,412,800        | 207  | Mastercard Inc                | NY           | \$14,950,000        |
| 148  | United Natural Foods Inc.     | RI           | \$21,387,068        | 208  | Waste Management, Inc. (DE)   | TX           | \$14,914,000        |
| 149  | CBRE Group Inc                | CA           | \$21,340,088        | 209  | Stryker Corp                  | MI           | \$14,884,000        |
| 150  | Whirlpool Corp                | MI           | \$21,037,000        | 210  | Lauder (Estee) Cos., Inc. (T  | NY           | \$14,863,000        |
| 151  | McDonald's Corp               | IL           | \$21,025,200        | 211  | Illinois Tool Works, Inc.     | IL           | \$14,768,000        |
| 152  | Marriott International, Inc.  | MD           | \$20,758,000        | 212  | Ecolab Inc                    | MN           | \$14,668,200        |
| 153  | DXC Technology Co             | VA           | \$20,753,000        | 213  | Federal Reserve Bank of San F | CA           | \$14,660,000        |
| 154  | Burlington Northern & Santa F | TX           | \$20,747,000        | 214  | Applied Materials, Inc.       | CA           | \$14,608,000        |
| 155  | Exelon Generation Co LLC      | PA           | \$20,437,000        | 215  | Booking Holdings Inc          | CT           | \$14,527,000        |
| 156  | Kohl's Corp.                  | WI           | \$20,229,000        | 216  | ViacomCBS Inc                 | NY           | \$14,514,000        |
| 157  | AECOM                         | CA           | \$20,173,329        | 217  | Biogen Inc                    | MA           | \$14,377,900        |
| 158  | Netflix Inc                   | CA           | \$20,156,447        | 218  | Murphy USA Inc                | AR           | \$14,362,900        |
| 159  | PNC Financial Services Group  | PA           | \$19,993,000        | 219  | Parker-Hannifin Corp          | OH           | \$14,320,324        |
| 160  | Danaher Corp                  | DC           | \$19,893,000        | 220  | Principal Financial Group In  | IA           | \$14,237,200        |
| 161  | Lear Corp.                    | MI           | \$19,810,300        | 221  | BlackRock Inc                 | NY           | \$14,198,000        |
| 162  | Performance Food Group Co     | VA           | \$19,743,500        | 222  | United States Steel Corp.     | PA           | \$14,178,000        |
| 163  | Avnet Inc                     | AZ           | \$19,518,592        | 223  | Automatic Data Processing In  | NJ           | \$14,175,200        |
| 164  | Bank of New York Mellon Corp  | NY           | \$19,213,000        | 224  | Community Health Systems, In  | TN           | \$14,155,000        |
| 165  | Fluor Corp.                   | TX           | \$19,166,599        | 225  | Kinder Morgan Inc.            | TX           | \$14,144,000        |
| 166  | Hartford Financial Services   | CT           | \$18,955,000        | 226  | Qurate Retail Inc             | CO           | \$14,070,000        |
| 167  | Occidental Petroleum Corp     | TX           | \$18,934,000        | 227  | Loews Corp.                   | NY           | \$14,066,000        |
| 168  | Molina Healthcare Inc         | CA           | \$18,890,000        | 228  | Arconic Inc                   | PA           | \$14,014,000        |
| 169  | Genuine Parts Co.             | GA           | \$18,735,073        | 229  | Stanley Black & Decker Inc    | CT           | \$13,982,400        |
| 170  | Freeport-McMoRan Inc          | AZ           | \$18,628,000        | 230  | Textron Inc                   | RI           | \$13,972,000        |
| 171  | Kimberly-Clark Corp.          | TX           | \$18,486,000        | 231  | VF Corp.                      | CO           | \$13,848,660        |
| 172  | Emerson Electric Co.          | MO           | \$18,372,000        | 232  | Las Vegas Sands Corp          | NV           | \$13,739,000        |
| 173  | Tenet Healthcare Corp.        | TX           | \$18,313,000        | 233  | DISH Network Corp             | CO           | \$13,621,302        |
| 174  | WestRock Co                   | GA           | \$18,289,000        | 234  | Kellogg Co                    | MI           | \$13,547,000        |
| 175  | Synchrony Financial           | CT           | \$18,253,000        | 235  | Alcoa Corporation             | PA           | \$13,403,000        |
| 176  | Carmax Inc.                   | VA           | \$18,173,100        | 236  | Dominion Energy Inc (New)     | VA           | \$13,366,000        |
| 177  | PayPal Holdings Inc           | CA           | \$17,772,000        | 237  | Salesforce.Com Inc            | CA           | \$13,282,000        |
| 178  | HollyFrontier Corp            | TX           | \$17,714,666        | 238  | L Brands, Inc                 | OH           | \$13,237,000        |
| 179  | DR Horton Inc                 | TX           | \$17,592,900        | 239  | Henry Schein Inc              | NY           | \$13,201,995        |
| 180  | Sherwin-Williams Co (The)     | OH           | \$17,534,493        | 240  | BJs Wholesale Club Holdings   | MA           | \$13,007,347        |

## Top 500 Companies by Sales

### Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Sales<br>(\$ thous) | Rank | Company                      | Headquarters | Sales<br>(\$ thous) |
|------|------------------------------|--------------|---------------------|------|------------------------------|--------------|---------------------|
| 241  | Truist Financial Corp        | NC           | \$12,996,000        | 301  | Discovery Inc                | MD           | \$10,553,000        |
| 242  | State Street Corp.           | MA           | \$12,973,000        | 302  | BorgWarner Inc               | MI           | \$10,529,600        |
| 243  | Reinsurance Group of America | MO           | \$12,875,664        | 303  | Targa Resources Corp         | TX           | \$10,484,000        |
| 244  | Discover Financial Services  | IL           | \$12,848,000        | 304  | Ally Financial Inc           | MI           | \$10,466,000        |
| 245  | Toyota Motor Credit Corp.    | TX           | \$12,836,000        | 305  | IQVIA Holdings Inc           | NC           | \$10,412,000        |
| 246  | Ameriprise Financial Inc     | MN           | \$12,835,000        | 306  | Qurate Retail Inc - Com Ser  | CO           | \$10,381,000        |
| 247  | Jacobs Engineering Group, In | TX           | \$12,737,868        | 307  | Delek US Holdings Inc (New)  | TN           | \$10,233,100        |
| 248  | Global Partners LP           | MA           | \$12,672,602        | 308  | Chesapeake Energy Corp.      | OK           | \$10,231,000        |
| 249  | DTE Energy Co                | MI           | \$12,669,000        | 309  | PulteGroup Inc               | GA           | \$10,212,957        |
| 250  | Edison International         | CA           | \$12,657,000        | 310  | Leidos Holdings Inc          | VA           | \$10,194,000        |
| 251  | Southern California Edison C | CA           | \$12,611,000        | 311  | Eastman Chemical Co          | TN           | \$10,151,000        |
| 252  | ONEOK Inc                    | OK           | \$12,593,196        | 312  | CNA Financial Corp           | IL           | \$10,134,000        |
| 253  | Consolidated Edison Inc      | NY           | \$12,337,000        | 313  | News Corp (New)              | NY           | \$10,074,000        |
| 254  | CSX Corp                     | FL           | \$12,250,000        | 314  | Republic Services Inc        | AZ           | \$10,040,900        |
| 255  | Equitable Holdings Inc       | NY           | \$12,078,000        | 315  | Mohawk Industries, Inc.      | GA           | \$9,983,634         |
| 256  | Bed, Bath & Beyond, Inc.     | NJ           | \$12,028,797        | 316  | Sonic Automotive, Inc.       | NC           | \$9,951,630         |
| 257  | Penney (J.C.) Co.,Inc. (Hold | TX           | \$12,019,000        | 317  | Owens & Minor, Inc. (New)    | VA           | \$9,838,708         |
| 258  | LKQ Corp                     | IL           | \$11,876,674        | 318  | Xerox Holdings Corp          | CT           | \$9,830,000         |
| 259  | AutoZone, Inc.               | TN           | \$11,863,743        | 319  | Boston Scientific Corp.      | MA           | \$9,823,000         |
| 260  | Florida Power & Light Co.    | FL           | \$11,862,000        | 320  | DCP Midstream LP             | CO           | \$9,822,000         |
| 261  | Steel Dynamics Inc.          | IN           | \$11,821,839        | 321  | Interpublic Group of Compani | NY           | \$9,714,400         |
| 262  | Lithia Motors Inc            | OR           | \$11,821,400        | 322  | Public Service Enterprise Gr | NJ           | \$9,696,000         |
| 263  | Icahn Enterprises LP         | NY           | \$11,777,000        | 323  | PVH Corp                     | NY           | \$9,656,800         |
| 264  | MGM Resorts International    | NV           | \$11,763,096        | 324  | Lam Research Corp            | CA           | \$9,653,559         |
| 265  | Tenneco Inc                  | IL           | \$11,763,000        | 325  | Mosaic Co. (The)             | FL           | \$9,587,300         |
| 266  | NVIDIA Corp                  | CA           | \$11,716,000        | 326  | Advance Auto Parts Inc       | NC           | \$9,580,554         |
| 267  | Sempra Energy                | CA           | \$11,687,000        | 327  | Altice USA Inc               | NY           | \$9,566,608         |
| 268  | Ball Corp                    | CO           | \$11,635,000        | 328  | Conagra Brands Inc           | IL           | \$9,538,400         |
| 269  | Group 1 Automotive, Inc.     | TX           | \$11,601,358        | 329  | O'Reilly Automotive, Inc.    | MO           | \$9,536,428         |
| 270  | Unum Group                   | TN           | \$11,598,500        | 330  | Hertz Global Holdings Inc (N | FL           | \$9,504,000         |
| 271  | Xcel Energy Inc              | MN           | \$11,537,000        | 331  | Hormel Foods Corp.           | MN           | \$9,497,317         |
| 272  | Reliance Steel & Aluminum Co | CA           | \$11,534,500        | 332  | NRG Energy Inc               | NJ           | \$9,478,000         |
| 273  | DaVita Inc                   | CO           | \$11,404,851        | 333  | Pioneer Natural Resources Co | TX           | \$9,415,000         |
| 274  | Fox Corp                     | NY           | \$11,389,000        | 334  | Huntsman Corp                | TX           | \$9,379,000         |
| 275  | LabCorp                      | NC           | \$11,333,400        | 335  | Casey's General Stores, Inc. | IA           | \$9,352,910         |
| 276  | Tennessee Valley Authority   | TN           | \$11,318,000        | 336  | AGCO Corp.                   | GA           | \$9,352,000         |
| 277  | Santander Holdings USA Inc.  | MA           | \$11,313,361        | 337  | United Rentals Inc           | CT           | \$9,351,000         |
| 278  | Norfolk Southern Corp        | VA           | \$11,296,000        | 338  | Vistra Energy Corp           | TX           | \$9,144,000         |
| 279  | Corning Inc                  | NY           | \$11,290,000        | 339  | Avis Budget Group Inc        | NJ           | \$9,124,000         |
| 280  | Uber Technologies Inc        | CA           | \$11,270,000        | 340  | VMware Inc                   | CA           | \$8,974,000         |
| 281  | Navistar International Corp. | IL           | \$11,251,000        | 341  | Brighthouse Financial Inc    | NC           | \$8,965,000         |
| 282  | Expedia Group Inc            | WA           | \$11,223,000        | 342  | Air Products & Chemicals Inc | PA           | \$8,918,900         |
| 283  | Grainger (W.W.), Inc.        | IL           | \$11,221,000        | 343  | Hilton Worldwide Holdings In | VA           | \$8,906,000         |
| 284  | Quanta Services, Inc.        | TX           | \$11,171,423        | 344  | Berry Global Group Inc       | IN           | \$8,878,000         |
| 285  | Adobe Inc                    | CA           | \$11,171,297        | 345  | Veritiv Corp                 | GA           | \$8,696,200         |
| 286  | Crown Holdings Inc           | PA           | \$11,151,000        | 346  | Williams Cos Inc (The)       | OK           | \$8,686,000         |
| 287  | Baxter International Inc     | IL           | \$11,127,000        | 347  | Autoliv Inc                  |              | \$8,678,200         |
| 288  | FirstEnergy Corp             | OH           | \$11,035,000        | 348  | Coty, Inc.                   | NY           | \$8,648,500         |
| 289  | Office Depot, Inc.           | FL           | \$11,015,000        | 349  | Westlake Chemical Corp       | TX           | \$8,635,000         |
| 290  | Entergy Corp. (New)          | LA           | \$11,009,452        | 350  | Univar Solutions Inc         | IL           | \$8,632,500         |
| 291  | Charles Schwab Corp          | CA           | \$10,989,000        | 351  | Newell Brands Inc            | GA           | \$8,630,900         |
| 292  | Pilgrims Pride Corp.         | CO           | \$10,937,784        | 352  | Hunt (J.B.) Transport Servic | AR           | \$8,614,874         |
| 293  | eBay Inc.                    | CA           | \$10,800,000        | 353  | Frontier Communications Corp | CT           | \$8,611,000         |
| 294  | Live Nation Entertainment In | CA           | \$10,787,800        | 354  | Voya Financial Inc           | NY           | \$8,514,000         |
| 295  | Universal Health Services, I | PA           | \$10,772,278        | 355  | Darden Restaurants, Inc. (Un | FL           | \$8,510,400         |
| 296  | Molson Coors Beverage Co     | Quebec       | \$10,769,600        | 356  | Qwest Corp                   | LA           | \$8,493,000         |
| 297  | AES Corp.                    | VA           | \$10,736,000        | 357  | Jones Financial Companies LL | MO           | \$8,469,000         |
| 298  | Devon Energy Corp.           | OK           | \$10,734,000        | 358  | National Oilwell Varco Inc   | TX           | \$8,453,000         |
| 299  | Consolidated Edison Co. of N | NY           | \$10,680,000        | 359  | Eversource Energy            | MA           | \$8,448,201         |
| 300  | CenterPoint Energy, Inc      | TX           | \$10,589,000        | 360  | Dick's Sporting Goods, Inc   | PA           | \$8,436,570         |

# Top 500 Companies by Sales

## Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Sales<br>(\$ thous) | Rank | Company                       | Headquarters | Sales<br>(\$ thous) |
|------|------------------------------|--------------|---------------------|------|-------------------------------|--------------|---------------------|
| 361  | Genworth Financial, Inc. (Ho | VA           | \$8,430,000         | 421  | Toll Brothers Inc.            | PA           | \$7,223,966         |
| 362  | Fidelity National Informatio | FL           | \$8,423,000         | 422  | Spirit AeroSystems Holdings   | KS           | \$7,222,000         |
| 363  | Georgia Power Co             | GA           | \$8,420,000         | 423  | Federal Reserve Bank of Richm | VA           | \$7,217,000         |
| 364  | Yum China Holdings Inc       | TX           | \$8,415,000         | 424  | Graybar Electric Co., Inc.    | MO           | \$7,202,500         |
| 365  | Ryder System, Inc.           | FL           | \$8,409,215         | 425  | Gallagher (Arthur J.) & Co.   | IL           | \$7,195,000         |
| 366  | Anixter International Inc    | IL           | \$8,400,200         | 426  | NVR Inc.                      | VA           | \$7,189,652         |
| 367  | Caesars Entertainment Corp   | NV           | \$8,391,000         | 427  | Santander Consumer USA Holdi  | TX           | \$7,172,178         |
| 368  | Oshkosh Corp (New)           | WI           | \$8,382,000         | 428  | Avery Dennison Corp           | CA           | \$7,159,000         |
| 369  | Masco Corp.                  | MI           | \$8,359,000         | 429  | American Financial Group Inc  | OH           | \$7,150,000         |
| 370  | GameStop Corp                | TX           | \$8,285,300         | 430  | CVR Energy Inc                | TX           | \$7,124,000         |
| 371  | Alaska Air Group, Inc.       | WA           | \$8,264,000         | 431  | Beacon Roofing Supply Inc     | VA           | \$7,105,160         |
| 372  | Sanmina Corp                 | CA           | \$8,233,859         | 432  | Southern Copper Corp          | AZ           | \$7,096,700         |
| 373  | Amphenol Corp.               | CT           | \$8,202,000         | 433  | Insight Enterprises Inc.      | AZ           | \$7,080,136         |
| 374  | Wesco International, Inc.    | PA           | \$8,176,601         | 434  | Owens Corning                 | OH           | \$7,057,000         |
| 375  | Huntington Ingalls Industrie | VA           | \$8,176,000         | 435  | Packaging Corp of America     | IL           | \$7,014,600         |
| 376  | Dana Inc                     | OH           | \$8,143,000         | 436  | Dover Corp                    | IL           | \$6,992,118         |
| 377  | Expeditors International of  | WA           | \$8,138,365         | 437  | Federal Reserve Bank Of Atlan | GA           | \$6,971,000         |
| 378  | EMCOR Group, Inc.            | CT           | \$8,130,631         | 438  | Olin Corp.                    | MO           | \$6,946,100         |
| 379  | Brighthouse Life Insurance C | NC           | \$8,122,000         | 439  | MasTec Inc. (FL)              | FL           | \$6,909,417         |
| 380  | Constellation Brands Inc     | NY           | \$8,116,000         | 440  | Cintas Corp                   | OH           | \$6,892,303         |
| 381  | Campbell Soup Co             | NJ           | \$8,107,000         | 441  | Alleghany Corp. (New)         | NY           | \$6,887,160         |
| 382  | SpartanNash Co.              | MI           | \$8,064,552         | 442  | O-I Glass Inc                 | OH           | \$6,877,000         |
| 383  | Assurant Inc                 | NY           | \$8,057,600         | 443  | Asbury Automotive Group Inc   | GA           | \$6,874,400         |
| 384  | Liberty Media Corp (DE)      | CO           | \$8,040,000         | 444  | CMS Energy Corp               | MI           | \$6,845,000         |
| 385  | Raymond James Financial, Inc | FL           | \$8,023,000         | 445  | Markel Corp (Holding Co)      | VA           | \$6,841,285         |
| 386  | Cheniere Energy Inc.         | TX           | \$7,987,000         | 446  | Blackstone Group Inc (The)    | NY           | \$6,833,259         |
| 387  | Fifth Third Bancorp (Cincinn | OH           | \$7,973,000         | 447  | AK Steel Holding Corp.        | OH           | \$6,818,200         |
| 388  | Foot Locker, Inc.            | NY           | \$7,939,000         | 448  | HanesBrands Inc               | NC           | \$6,803,955         |
| 389  | Zimmer Biomet Holdings Inc   | IN           | \$7,932,900         | 449  | L3Harris Technologies Inc     | FL           | \$6,801,000         |
| 390  | Tractor Supply Co.           | TN           | \$7,911,046         | 450  | RR Donnelley & Sons Company   | IL           | \$6,800,200         |
| 391  | Thor Industries, Inc.        | IN           | \$7,864,758         | 451  | Intuit Inc                    | CA           | \$6,784,000         |
| 392  | Regeneron Pharmaceuticals, I | NY           | \$7,863,400         | 452  | Wayfair Inc                   | MA           | \$6,779,174         |
| 393  | Smucker (J.M.) Co.           | OH           | \$7,838,000         | 453  | Advanced Micro Devices Inc    | CA           | \$6,731,000         |
| 394  | Sirius XM Holdings Inc       | NY           | \$7,794,000         | 454  | Wynn Resorts Ltd              | NV           | \$6,717,660         |
| 395  | Alliance Data Systems Corp.  | OH           | \$7,791,200         | 455  | Ulta Beauty Inc               | IL           | \$6,716,615         |
| 396  | Hershey Company (The)        | PA           | \$7,791,069         | 456  | Booz Allen Hamilton Holding   | VA           | \$6,704,037         |
| 397  | PPL Corp                     | PA           | \$7,785,000         | 457  | S&P Global Inc                | NY           | \$6,699,000         |
| 398  | Dean Foods Co.               | TX           | \$7,755,283         | 458  | Rockwell Automation, Inc.     | WI           | \$6,694,800         |
| 399  | Builders FirstSource Inc.    | TX           | \$7,724,771         | 459  | Burlington Stores Inc         | NJ           | \$6,668,479         |
| 400  | EnLink Midstream LLC         | TX           | \$7,699,000         | 460  | Northern Trust Corp           | IL           | \$6,658,900         |
| 401  | WR Berkley Corp              | CT           | \$7,691,651         | 461  | Chemours Co (The)             | DE           | \$6,638,000         |
| 402  | WEC Energy Group Inc         | WI           | \$7,679,500         | 462  | Seaboard Corp.                | KS           | \$6,583,000         |
| 403  | JetBlue Airways Corp         | NY           | \$7,658,000         | 463  | Marathon Oil Corp.            | TX           | \$6,582,000         |
| 404  | Virginia Electric & Power Co | VA           | \$7,619,000         | 464  | HSBC USA, Inc.                | NY           | \$6,554,000         |
| 405  | Fidelity National Financial  | FL           | \$7,594,000         | 465  | Intercontinental Exchange In  | GA           | \$6,547,000         |
| 406  | Quest Diagnostics, Inc.      | NJ           | \$7,531,000         | 466  | Dillard's Inc.                | AR           | \$6,503,349         |
| 407  | Activision Blizzard, Inc.    | CA           | \$7,500,000         | 467  | ABM Industries, Inc.          | NY           | \$6,498,600         |
| 408  | Weyerhaeuser Co              | WA           | \$7,476,000         | 468  | Avangrid Inc                  | CT           | \$6,478,000         |
| 409  | Keurig Dr Pepper Inc         | MA           | \$7,442,000         | 469  | Hess Corp                     | NY           | \$6,466,000         |
| 410  | American Tower Corp (New)    | MA           | \$7,440,100         | 470  | M & T Bank Corp               | NY           | \$6,454,711         |
| 411  | Apache Corp                  | TX           | \$7,424,000         | 471  | Fortive Corp                  | WA           | \$6,452,700         |
| 412  | KeyCorp                      | OH           | \$7,393,000         | 472  | Cheniere Energy Partners L P  | TX           | \$6,426,000         |
| 413  | Citizens Financial Group Inc | RI           | \$7,354,000         | 473  | MPLX LP                       | OH           | \$6,425,000         |
| 414  | CenterPoint Energy Resources | TX           | \$7,343,000         | 474  | Regions Financial Corp        | AL           | \$6,412,000         |
| 415  | Motorola Solutions Inc       | IL           | \$7,343,000         | 475  | NCR Corp.                     | GA           | \$6,405,000         |
| 416  | UGI Corp.                    | PA           | \$7,320,400         | 476  | Consumers Energy Co.          | MI           | \$6,376,000         |
| 417  | Magellan Health Inc.         | AZ           | \$7,314,151         | 477  | iHeartMedia Inc               | TX           | \$6,325,780         |
| 418  | Duke Energy Carolinas LLC    | NC           | \$7,300,000         | 478  | Ralph Lauren Corp             | NY           | \$6,313,000         |
| 419  | American Axle & Manufacturin | MI           | \$7,270,400         | 479  | Celanese Corp (DE)            | TX           | \$6,297,000         |
| 420  | Newmont Corp                 | CO           | \$7,253,000         | 480  | Ameren Corp                   | MO           | \$6,291,000         |

## Top 500 Companies by Sales

### Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Sales<br>(\$ thous) | Rank | Company                      | Headquarters | Sales<br>(\$ thous) |
|------|------------------------------|--------------|---------------------|------|------------------------------|--------------|---------------------|
| 481  | TravelCenters of America Inc | OH           | \$6,231,437         | 491  | Old Republic International C | IL           | \$6,021,800         |
| 482  | Clorox Co (The)              | CA           | \$6,214,000         | 492  | TD Ameritrade Holding Corp   | NE           | \$6,016,000         |
| 483  | Netapp Inc                   | CA           | \$6,146,000         | 493  | Analog Devices Inc           | MA           | \$5,991,065         |
| 484  | Realogy Holdings Corp        | NJ           | \$6,079,000         | 494  | ON Semiconductor Corp        | AZ           | \$5,878,300         |
| 485  | Realogy Group LLC            | NJ           | \$6,079,000         | 495  | Avantor Inc                  | PA           | \$5,864,300         |
| 486  | Polaris Inc                  | MN           | \$6,078,540         | 496  | Ingredion Inc                | IL           | \$5,841,000         |
| 487  | HD Supply Holdings Inc       | GA           | \$6,047,000         | 497  | Commercial Metals Co.        | TX           | \$5,829,002         |
| 488  | Alabama Power Co             | AL           | \$6,032,000         | 498  | Zoetis Inc                   | NJ           | \$5,825,000         |
| 489  | Tapestry Inc                 | NY           | \$6,027,100         | 499  | Fiserv Inc                   | WI           | \$5,823,000         |
| 490  | Graphic Packaging Holding Co | GA           | \$6,023,000         | 500  | TreeHouse Foods Inc          | IL           | \$5,812,100         |



## Top 500 Companies by Employees

### Hoover's MasterList of U.S. Companies 2020

| Rank | Company                      | Headquarters | Employees | Rank | Company                       | Headquarters | Employees |
|------|------------------------------|--------------|-----------|------|-------------------------------|--------------|-----------|
| 1    | Walmart Inc                  | AR           | 2,200,000 | 61   | Barrett Business Services, I  | WA           | 122,958   |
| 2    | Amazon.com Inc               | WA           | 798,000   | 62   | Alphabet Inc                  | CA           | 118,899   |
| 3    | Kelly Services, Inc.         | MI           | 506,800   | 63   | Tenet Healthcare Corp.        | TX           | 115,500   |
| 4    | United Parcel Service Inc    | GA           | 481,000   | 64   | Honeywell International Inc   | NJ           | 114,000   |
| 5    | Kroger Co (The)              | OH           | 453,000   | 65   | Intel Corp                    | CA           | 110,800   |
| 6    | Yum China Holdings Inc       | TX           | 450,000   | 66   | Lockheed Martin Corp          | MD           | 110,000   |
| 7    | Home Depot Inc               | GA           | 413,000   | 67   | Caterpillar Inc.              | IL           | 104,000   |
| 8    | Berkshire Hathaway Inc       | NE           | 389,000   | 68   | Abbott Laboratories           | IL           | 103,000   |
| 9    | Target Corp                  | MN           | 360,000   | 69   | General Dynamics Corp         | VA           | 102,900   |
| 10   | International Business Machi | NY           | 350,600   | 70   | XPO Logistics, Inc.           | CT           | 100,000   |
| 11   | Starbucks Corp.              | WA           | 346,000   | 71   | Procter & Gamble Co (The)     | OH           | 97,000    |
| 12   | Walgreens Boots Alliance Inc | IL           | 342,000   | 72   | 3M Co                         | MN           | 96,163    |
| 13   | UnitedHealth Group Inc       | MN           | 300,000   | 73   | AutoZone, Inc.                | TN           | 96,000    |
| 14   | Lowe's Companies Inc         | NC           | 300,000   | 74   | Charter Communications Inc (  | CT           | 95,100    |
| 15   | CVS Health Corp              | RI           | 295,000   | 75   | Penney (J.C.) Co., Inc. (Hold | TX           | 95,000    |
| 16   | Aramark                      | PA           | 283,500   | 76   | Bloomin' Brands Inc           | FL           | 93,000    |
| 17   | General Electric Co          | MA           | 283,000   | 77   | Pfizer Inc                    | NY           | 92,400    |
| 18   | Cognizant Technology Solutio | NJ           | 281,600   | 78   | United Airlines Holdings Inc  | IL           | 92,000    |
| 19   | TJX Companies, Inc.          | MA           | 270,000   | 79   | Whirlpool Corp                | MI           | 92,000    |
| 20   | AT&T Inc                     | TX           | 268,000   | 80   | Northrop Grumman Corp         | VA           | 90,000    |
| 21   | PepsiCo Inc                  | NY           | 267,000   | 81   | CBRE Group Inc                | CA           | 90,000    |
| 22   | Albertsons Companies Inc     | ID           | 267,000   | 82   | Jones Lang LaSalle Inc        | IL           | 90,000    |
| 23   | HCA Healthcare Inc           | TN           | 262,000   | 83   | Delta Air Lines Inc (DE)      | GA           | 89,000    |
| 24   | Wells Fargo & Co (New)       | CA           | 259,000   | 84   | Sears Holdings Corp           | IL           | 89,000    |
| 25   | JPMorgan Chase & Co          | NY           | 256,105   | 85   | L Brands, Inc                 | OH           | 88,900    |
| 26   | Costco Wholesale Corp        | WA           | 254,000   | 86   | Ross Stores Inc               | CA           | 88,100    |
| 27   | United Technologies Corp     | CT           | 243,200   | 87   | Emerson Electric Co.          | MO           | 88,000    |
| 28   | Synnex Corp                  | CA           | 240,900   | 88   | Universal Health Services, I  | PA           | 87,100    |
| 29   | FedEx Corp                   | TN           | 239,000   | 89   | Community Health Systems, In  | TN           | 87,000    |
| 30   | Half Robert International In | CA           | 231,600   | 90   | AECOM                         | CA           | 86,000    |
| 31   | Disney (Walt) Co. (The)      | CA           | 223,000   | 91   | Chipotle Mexican Grill Inc    | CA           | 83,000    |
| 32   | McDonald's Corp              | IL           | 210,000   | 92   | Conduent Inc                  | NJ           | 82,000    |
| 33   | Bank of America Corp         | NC           | 204,000   | 93   | Tenneco Inc                   | IL           | 81,000    |
| 34   | Citigroup Inc                | NY           | 204,000   | 94   | McKesson Corp                 | TX           | 80,000    |
| 35   | Publix Super Markets, Inc.   | FL           | 202,000   | 95   | Mondelez International Inc    | IL           | 80,000    |
| 36   | Jabil Inc                    | FL           | 200,000   | 96   | O'Reilly Automotive, Inc.     | MO           | 79,174    |
| 37   | Ford Motor Co. (DE)          | MI           | 190,000   | 97   | DaVita Inc                    | CO           | 77,700    |
| 38   | Comcast Corp                 | PA           | 190,000   | 98   | NIKE Inc                      | OR           | 76,700    |
| 39   | Darden Restaurants, Inc. (Un | FL           | 184,514   | 99   | Cisco Systems Inc             | CA           | 75,900    |
| 40   | Dollar Tree Inc              | VA           | 182,100   | 100  | VF Corp.                      | CO           | 75,000    |
| 41   | Marriott International, Inc. | MD           | 176,000   | 101  | Cigna Corp (New)              | CT           | 73,800    |
| 42   | Hilton Worldwide Holdings In | VA           | 169,000   | 102  | Amphenol Corp.                | CT           | 73,600    |
| 43   | Lear Corp.                   | MI           | 164,100   | 103  | Philip Morris International   | NY           | 73,500    |
| 44   | General Motors Co            | MI           | 164,000   | 104  | Deere & Co.                   | IL           | 73,489    |
| 45   | Boeing Co.                   | IL           | 161,100   | 105  | U.S. Bancorp (DE)             | MN           | 73,333    |
| 46   | Dell Technologies Inc        | TX           | 157,000   | 106  | Cracker Barrel Old Country S  | TN           | 73,000    |
| 47   | Verizon Communications Inc   | NY           | 144,500   | 107  | MGM Resorts International     | NV           | 72,000    |
| 48   | Microsoft Corporation        | WA           | 144,000   | 108  | Exxon Mobil Corp              | TX           | 71,000    |
| 49   | Tyson Foods Inc              | AR           | 141,000   | 109  | Danaher Corp                  | DC           | 71,000    |
| 50   | ABM Industries, Inc.         | NY           | 140,000   | 110  | Nordstrom, Inc.               | WA           | 71,000    |
| 51   | Apple Inc                    | CA           | 137,000   | 111  | Advance Auto Parts Inc        | NC           | 71,000    |
| 52   | Oracle Corp                  | CA           | 136,000   | 112  | Omnicom Group, Inc.           | NY           | 70,400    |
| 53   | Johnson & Johnson            | NJ           | 135,100   | 113  | Becton Dickinson And Co       | NJ           | 70,093    |
| 54   | Dollar General Corp          | TN           | 135,000   | 114  | Thermo Fisher Scientific Inc  | MA           | 70,000    |
| 55   | Gap Inc                      | CA           | 135,000   | 115  | Sysco Corp                    | TX           | 69,000    |
| 56   | Macy's Inc                   | OH           | 130,000   | 116  | Merck & Co Inc                | NJ           | 69,000    |
| 57   | DXC Technology Co            | VA           | 130,000   | 117  | HanesBrands Inc               | NC           | 68,000    |
| 58   | Kohl's Corp.                 | WI           | 129,000   | 118  | Raytheon Co.                  | MA           | 67,000    |
| 59   | American Airlines Group Inc  | TX           | 128,900   | 119  | Autoliv Inc                   |              | 67,000    |
| 60   | Best Buy Inc                 | MN           | 125,000   | 120  | ASGN Inc                      | CA           | 66,200    |

## Top 500 Companies by Employees in Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Employees | Rank | Company                       | Headquarters | Employees |
|------|------------------------------|--------------|-----------|------|-------------------------------|--------------|-----------|
| 121  | Baker Hughes Company         | TX           | 66,000    | 181  | MetLife Inc                   | NY           | 48,000    |
| 122  | Caesars Entertainment Corp   | NV           | 66,000    | 182  | Lauder (Estee) Cos., Inc. (T  | NY           | 48,000    |
| 123  | Brookdale Senior Living Inc  | TN           | 65,400    | 183  | Illinois Tool Works, Inc.     | IL           | 48,000    |
| 124  | Marsh & McLennan Companies I | NY           | 65,000    | 184  | Berry Global Group Inc        | IN           | 48,000    |
| 125  | Texas Roadhouse Inc          | KY           | 64,900    | 185  | Capital One Financial Corp    | VA           | 47,600    |
| 126  | Goodyear Tire & Rubber Co.   | OH           | 64,000    | 186  | StarTek, Inc.                 | CO           | 47,500    |
| 127  | Anthem Inc                   | IN           | 63,900    | 187  | Centene Corp                  | MO           | 47,300    |
| 128  | Cummins, Inc.                | IN           | 62,610    | 188  | Cedar Fair LP                 | OH           | 47,300    |
| 129  | Coca-Cola Co (The)           | GA           | 62,600    | 189  | Select Medical Holdings Corp  | PA           | 47,100    |
| 130  | Brinks Co (The)              | VA           | 62,400    | 190  | Jones Financial Companies LL  | MO           | 47,000    |
| 131  | Bed, Bath & Beyond, Inc.     | NJ           | 62,000    | 191  | Fidelity National Informatio  | FL           | 47,000    |
| 132  | Western Digital Corp         | CA           | 61,800    | 192  | Michaels Companies Inc        | TX           | 47,000    |
| 133  | Hewlett Packard Enterprise C | CA           | 61,600    | 193  | Quest Diagnostics, Inc.       | NJ           | 46,000    |
| 134  | Genesis Healthcare Inc       | PA           | 61,300    | 194  | Allstate Corp                 | IL           | 45,700    |
| 135  | LabCorp                      | NC           | 61,000    | 195  | CenturyLink Inc               | LA           | 45,000    |
| 136  | GameStop Corp                | TX           | 61,000    | 196  | Cintas Corp                   | OH           | 45,000    |
| 137  | Southwest Airlines Co        | TX           | 60,800    | 197  | American Eagle Outfitters, I  | PA           | 45,000    |
| 138  | Stanley Black & Decker Inc   | CT           | 60,767    | 198  | Office Depot, Inc.            | FL           | 44,000    |
| 139  | Marathon Petroleum Corp.     | OH           | 60,350    | 199  | Ulta Beauty Inc               | IL           | 44,000    |
| 140  | Morgan Stanley               | NY           | 60,348    | 200  | Burlington Stores Inc         | NJ           | 44,000    |
| 141  | Halliburton Company          | TX           | 60,000    | 201  | Waste Management, Inc. (DE)   | TX           | 43,700    |
| 142  | Laureate Education Inc       | MD           | 60,000    | 202  | Humana, Inc.                  | KY           | 43,600    |
| 143  | American Express Co.         | NY           | 59,000    | 203  | Arconic Inc                   | PA           | 43,000    |
| 144  | Automatic Data Processing In | NJ           | 58,000    | 204  | Sanmina Corp                  | CA           | 43,000    |
| 145  | IQVIA Holdings Inc           | NC           | 58,000    | 205  | Mohawk Industries, Inc.       | GA           | 42,100    |
| 146  | Brinker International, Inc.  | TX           | 56,147    | 206  | Acadia Healthcare Company In  | TN           | 42,100    |
| 147  | HP Inc                       | CA           | 56,000    | 207  | Abercrombie & Fitch Co        | OH           | 42,000    |
| 148  | Parker-Hannifin Corp         | OH           | 55,610    | 208  | Burlington Northern & Santa F | TX           | 41,000    |
| 149  | Healthcare Services Group In | PA           | 55,000    | 209  | Kimberly-Clark Corp.          | TX           | 41,000    |
| 150  | Six Flags Entertainment Corp | TX           | 54,400    | 210  | Dick's Sporting Goods, Inc    | PA           | 40,700    |
| 151  | Interpublic Group of Compani | NY           | 54,000    | 211  | State Street Corp.            | MA           | 40,142    |
| 152  | Hyatt Hotels Corp            | IL           | 54,000    | 212  | General Mills Inc             | MN           | 40,000    |
| 153  | Sherwin-Williams Co (The)    | OH           | 53,368    | 213  | Stryker Corp                  | MI           | 40,000    |
| 154  | Fluor Corp.                  | TX           | 53,349    | 214  | Huntington Ingalls Industrie  | VA           | 40,000    |
| 155  | Rite Aid Corp.               | PA           | 53,100    | 215  | AMC Entertainment Holdings I  | KS           | 39,802    |
| 156  | PNC Financial Services Group | PA           | 53,063    | 216  | Ryder System, Inc.            | FL           | 39,600    |
| 157  | T-Mobile US Inc              | WA           | 53,000    | 217  | RR Donnelley & Sons Company   | IL           | 39,500    |
| 158  | International Paper Co       | TN           | 53,000    | 218  | Quanta Services, Inc.         | TX           | 39,200    |
| 159  | Ascena Retail Group Inc      | NJ           | 53,000    | 219  | Dillard's Inc.                | AR           | 39,000    |
| 160  | TTEC Holdings Inc            | CO           | 52,400    | 220  | Cheesecake Factory Inc. (The  | CA           | 38,700    |
| 161  | Pilgrims Pride Corp.         | CO           | 52,100    | 221  | Eli Lilly & Co                | IN           | 38,680    |
| 162  | Jacobs Engineering Group, In | TX           | 52,000    | 222  | Vail Resorts Inc              | CO           | 38,500    |
| 163  | Sykes Enterprises, Inc.      | FL           | 51,600    | 223  | Kraft Heinz Co (The)          | PA           | 38,000    |
| 164  | Corning Inc                  | NY           | 51,500    | 224  | PVH Corp                      | NY           | 38,000    |
| 165  | Bank of New York Mellon Corp | NY           | 51,300    | 225  | Hertz Global Holdings Inc (N  | FL           | 38,000    |
| 166  | WestRock Co                  | GA           | 51,100    | 226  | Union Pacific Corp            | NE           | 37,483    |
| 167  | LKQ Corp                     | IL           | 51,000    | 227  | Progressive Corp. (OH)        | OH           | 37,346    |
| 168  | RMR Group Inc (The)          | MA           | 50,600    | 228  | Micron Technology Inc.        | ID           | 37,000    |
| 169  | Prudential Financial Inc     | NJ           | 50,492    | 229  | Qualcomm Inc                  | CA           | 37,000    |
| 170  | Freeport-McMoRan Inc         | AZ           | 50,200    | 230  | Newell Brands Inc             | GA           | 37,000    |
| 171  | Genuine Parts Co.            | GA           | 50,000    | 231  | Casey's General Stores, Inc.  | IA           | 36,841    |
| 172  | Las Vegas Sands Corp         | NV           | 50,000    | 232  | Goldman Sachs Group Inc       | NY           | 36,600    |
| 173  | Baxter International Inc     | IL           | 50,000    | 233  | Dow Inc                       | MI           | 36,500    |
| 174  | Facebook Inc                 | CA           | 49,942    | 234  | Republic Services Inc         | AZ           | 36,000    |
| 175  | American International Group | NY           | 49,600    | 235  | Truist Financial Corp         | NC           | 35,852    |
| 176  | Cardinal Health, Inc.        | OH           | 49,500    | 236  | ON Semiconductor Corp         | AZ           | 35,700    |
| 177  | Foot Locker, Inc.            | NY           | 49,331    | 237  | Big Lots, Inc.                | OH           | 35,600    |
| 178  | Ecolab Inc                   | MN           | 49,000    | 238  | National Oilwell Varco Inc    | TX           | 35,063    |
| 179  | Tesla Inc                    | CA           | 48,817    | 239  | Textron Inc                   | RI           | 35,000    |
| 180  | Chevron Corporation          | CA           | 48,600    | 240  | Salesforce.Com Inc            | CA           | 35,000    |

## Top 500 Companies by Employees in Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Employees | Rank | Company                       | Headquarters | Employees |
|------|------------------------------|--------------|-----------|------|-------------------------------|--------------|-----------|
| 241  | Colgate-Palmolive Co.        | NY           | 34,500    | 301  | Wynn Resorts Ltd              | NV           | 26,000    |
| 242  | Kellogg Co                   | MI           | 34,000    | 302  | Iron Mountain Inc (New)       | MA           | 26,000    |
| 243  | NCR Corp.                    | GA           | 34,000    | 303  | Camax Inc.                    | VA           | 25,946    |
| 244  | Yum! Brands Inc              | KY           | 34,000    | 304  | Penn National Gaming Inc      | PA           | 25,750    |
| 245  | Exelon Corp                  | IL           | 33,383    | 305  | Keurig Dr Pepper Inc          | MA           | 25,500    |
| 246  | Bright Horizons Family Solut | MA           | 33,350    | 306  | Fortune Brands Home & Securi  | IL           | 25,300    |
| 247  | Gallagher (Arthur J.) & Co.  | IL           | 33,300    | 307  | US Foods Holding Corp         | IL           | 25,000    |
| 248  | Addus HomeCare Corp          | TX           | 33,153    | 308  | American Axle & Manufacturin  | MI           | 25,000    |
| 249  | Crown Holdings Inc           | PA           | 33,000    | 309  | KBR Inc                       | TX           | 25,000    |
| 250  | EMCOR Group, Inc.            | CT           | 33,000    | 310  | Five Star Senior Living Inc   | MA           | 24,700    |
| 251  | Xerox Holdings Corp          | CT           | 32,400    | 311  | Grainger (W.W.), Inc.         | IL           | 24,600    |
| 252  | HireQuest Inc                | SC           | 32,230    | 312  | Regal Beloit Corp             | WI           | 24,600    |
| 253  | Leidos Holdings Inc          | VA           | 32,000    | 313  | Norfolk Southern Corp         | VA           | 24,587    |
| 254  | Boston Scientific Corp.      | MA           | 32,000    | 314  | Booking Holdings Inc          | CT           | 24,500    |
| 255  | Cooper-Standard Holdings Inc | MI           | 32,000    | 315  | Expedia Group Inc             | WA           | 24,500    |
| 256  | Archer Daniels Midland Co.   | IL           | 31,600    | 316  | Wyndham Destinations Inc      | FL           | 24,500    |
| 257  | LHC Group Inc                | LA           | 30,985    | 317  | Ensign Group Inc              | CA           | 24,500    |
| 258  | Amkor Technology Inc.        | AZ           | 30,850    | 318  | Carrols Restaurant Group Inc  | NY           | 24,500    |
| 259  | Sally Beauty Holdings Inc    | TX           | 30,500    | 319  | Ralph Lauren Corp             | NY           | 24,300    |
| 260  | Travelers Companies Inc (The | NY           | 30,400    | 320  | VMware Inc                    | CA           | 24,200    |
| 261  | BG Staffing Inc              | TX           | 30,349    | 321  | Newmont Corp                  | CO           | 24,200    |
| 262  | Epam Systems, Inc.           | PA           | 30,156    | 322  | Vishay Interotechnology, Inc. | PA           | 24,100    |
| 263  | Duke Energy Corp             | NC           | 30,083    | 323  | Service Corp. International   | TX           | 24,082    |
| 264  | Encompass Health Corp        | AL           | 30,060    | 324  | PG&E Corp (Holding Co)        | CA           | 24,000    |
| 265  | AbbVie Inc                   | IL           | 30,000    | 325  | Dover Corp                    | IL           | 24,000    |
| 266  | ManpowerGroup                | WI           | 30,000    | 326  | Fortive Corp                  | WA           | 24,000    |
| 267  | BorgWarner Inc               | MI           | 30,000    | 327  | Fiserv Inc                    | WI           | 24,000    |
| 268  | Avis Budget Group Inc        | NJ           | 30,000    | 328  | Syneos Health Inc             | NC           | 24,000    |
| 269  | Avery Dennison Corp          | CA           | 30,000    | 329  | Urban Outfitters, Inc.        | PA           | 24,000    |
| 270  | Sprouts Farmers Market Inc   | AZ           | 30,000    | 330  | SP Plus Corp                  | IL           | 23,500    |
| 271  | AMERCO                       | NV           | 30,000    | 331  | Boyd Gaming Corp.             | NV           | 23,477    |
| 272  | Texas Instruments, Inc.      | TX           | 29,888    | 332  | Fidelity National Financial   | FL           | 23,436    |
| 273  | MAXIMUS Inc.                 | VA           | 29,600    | 333  | Alaska Air Group, Inc.        | WA           | 23,376    |
| 274  | Southern Co.                 | GA           | 29,192    | 334  | Bristol-Myers Squibb Co.      | NY           | 23,300    |
| 275  | ExlService Holdings Inc      | NY           | 29,100    | 335  | Bon-Ton Stores Inc            | PA           | 23,300    |
| 276  | Icahn Enterprises LP         | NY           | 29,034    | 336  | PayPal Holdings Inc           | CA           | 23,200    |
| 277  | United States Steel Corp.    | PA           | 29,000    | 337  | Rockwell Automation, Inc.     | WI           | 23,000    |
| 278  | Tractor Supply Co.           | TN           | 29,000    | 338  | Sonoco Products Co.           | SC           | 23,000    |
| 279  | Sprint Corp (New)            | KS           | 28,500    | 339  | Science Applications Interna  | VA           | 23,000    |
| 280  | Qurate Retail Inc - Com Ser  | CO           | 28,255    | 340  | Diebold Nixdorf AG            | OH           | 23,000    |
| 281  | Williams Sonoma Inc          | CA           | 28,200    | 341  | JELD-WEN Holding Inc          | NC           | 23,000    |
| 282  | Paccar Inc.                  | WA           | 28,000    | 342  | Weis Markets, Inc.            | PA           | 23,000    |
| 283  | News Corp (New)              | NY           | 28,000    | 343  | Marriott Vacations Worldwide  | FL           | 23,000    |
| 284  | Universal Corp               | VA           | 28,000    | 344  | Knight-Swift Transportation   | AZ           | 22,800    |
| 285  | PPG Industries Inc           | PA           | 27,800    | 345  | Adobe Inc                     | CA           | 22,634    |
| 286  | Hunt (J.B.) Transport Servic | AR           | 27,621    | 346  | SS&C Technologies Holdings I  | CT           | 22,600    |
| 287  | Cerner Corp.                 | MO           | 27,400    | 347  | CSX Corp                      | FL           | 22,500    |
| 288  | Red Robin Gourmet Burgers In | CO           | 27,283    | 348  | S&P Global Inc                | NY           | 22,500    |
| 289  | Qurate Retail Inc            | CO           | 27,226    | 349  | Stericycle Inc.               | IL           | 22,500    |
| 290  | Penske Automotive Group Inc  | MI           | 27,000    | 350  | Uber Technologies Inc         | CA           | 22,263    |
| 291  | Mattel Inc                   | CA           | 27,000    | 351  | BJ's Restaurants Inc          | CA           | 22,215    |
| 292  | Ingles Markets Inc           | NC           | 27,000    | 352  | CACI International Inc        | VA           | 22,100    |
| 293  | TTM Technologies Inc         | CA           | 27,000    | 353  | AmerisourceBergen Corp.       | PA           | 22,000    |
| 294  | O-I Glass Inc                | OH           | 26,500    | 354  | Applied Materials, Inc.       | CA           | 22,000    |
| 295  | Cannae Holdings Inc          | NV           | 26,413    | 355  | Leggett & Platt, Inc.         | MO           | 22,000    |
| 296  | BJ's Wholesale Club Holdings | MA           | 26,383    | 356  | LSC Communications Inc        | IL           | 22,000    |
| 297  | Nucor Corp.                  | NC           | 26,300    | 357  | Unisys Corp                   | PA           | 22,000    |
| 298  | Booz Allen Hamilton Holding  | VA           | 26,100    | 358  | GEO Group Inc (The) (New)     | FL           | 22,000    |
| 299  | AutoNation, Inc.             | FL           | 26,000    | 359  | Exela Technologies Inc        | TX           | 22,000    |
| 300  | Masco Corp.                  | MI           | 26,000    | 360  | Fastenal Co.                  | MN           | 21,948    |

## Top 500 Companies by Employees in Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Employees | Rank | Company                          | Headquarters     | Employees |
|------|------------------------------|--------------|-----------|------|----------------------------------|------------------|-----------|
| 361  | Thor Industries, Inc.        | IN           | 21,750    | 421  | Performance Food Group Co        | VA               | 18,000    |
| 362  | Virtusa Corp                 | MA           | 21,745    | 422  | Henry Schein Inc                 | NY               | 18,000    |
| 363  | TravelCenters of America Inc | OH           | 21,719    | 423  | Conagra Brands Inc               | IL               | 18,000    |
| 364  | Amgen Inc                    | CA           | 21,500    | 424  | Graphic Packaging Holding Co     | GA               | 18,000    |
| 365  | BrightView Holdings Inc      | PA           | 21,500    | 425  | Wabtec Corp.                     | PA               | 18,000    |
| 366  | Dominion Energy Inc (New)    | VA           | 21,300    | 426  | Papa John's International, I     | KY               | 18,000    |
| 367  | Old Dominion Freight Line, I | NC           | 21,279    | 427  | Pier 1 Imports, Inc              | TX               | 18,000    |
| 368  | AGCO Corp.                   | GA           | 21,200    | 428  | WW International Inc             | NY               | 18,000    |
| 369  | Frontier Communications Corp | CT           | 21,200    | 429  | Loews Corp.                      | NY               | 17,900    |
| 370  | Tapestry Inc                 | NY           | 21,000    | 430  | Owens & Minor, Inc. (New)        | VA               | 17,900    |
| 371  | Carter's Inc                 | GA           | 21,000    | 431  | Molson Coors Beverage Co         | Quebec           | 17,750    |
| 372  | Genesco Inc.                 | TN           | 21,000    | 432  | Air Products & Chemicals Inc     | PA               | 17,700    |
| 373  | FirstCash Inc                | TX           | 21,000    | 433  | American Electric Power Co I     | OH               | 17,582    |
| 374  | Amedisys, Inc.               | LA           | 21,000    | 434  | Ball Corp                        | CO               | 17,500    |
| 375  | Dana Inc                     | OH           | 20,900    | 435  | Fifth Third Bancorp (Cincinnati) | OH               | 17,437    |
| 376  | JetBlue Airways Corp         | NY           | 20,892    | 436  | Expeditors International of      | WA               | 17,400    |
| 377  | Quad/Graphics, Inc.          | WI           | 20,600    | 437  | M & T Bank Corp                  | NY               | 17,267    |
| 378  | Tailored Brands Inc          | TX           | 20,600    | 438  | Greenbrier Companies Inc (Th     | OR               | 17,100    |
| 379  | Arrow Electronics, Inc.      | CO           | 20,100    | 439  | Volt Information Sciences In     | NY               | 17,100    |
| 380  | Alliance Data Systems Corp.  | OH           | 20,000    | 440  | Sanderson Farms Inc              | MS               | 17,055    |
| 381  | Owens Corning                | OH           | 20,000    | 441  | Spirit AeroSystems Holdings      | KS               | 17,000    |
| 382  | CommScope Holding Co Inc     | NC           | 20,000    | 442  | Xylem Inc                        | NY               | 17,000    |
| 383  | Cinemark Holdings Inc        | TX           | 20,000    | 443  | Greif Inc                        | OH               | 17,000    |
| 384  | Cinemark USA Inc             | TX           | 20,000    | 444  | Flowserve Corp                   | TX               | 17,000    |
| 385  | Tetra Tech Inc               | CA           | 20,000    | 445  | Timken Co. (The)                 | OH               | 17,000    |
| 386  | Regis Corp                   | MN           | 20,000    | 446  | Kontoor Brands Inc               | NC               | 17,000    |
| 387  | Regions Financial Corp       | AL           | 19,969    | 447  | ViacomCBS Inc                    | NY               | 16,730    |
| 388  | Party City Holdco Inc        | NY           | 19,900    | 448  | Santander Holdings USA Inc.      | MA               | 16,700    |
| 389  | SPAR Group, Inc.             | NY           | 19,900    | 449  | SeaWorld Entertainment Inc.      | FL               | 16,700    |
| 390  | Hubbell Inc.                 | CT           | 19,700    | 450  | Discover Financial Services      | IL               | 16,600    |
| 391  | Visa Inc                     | CA           | 19,500    | 451  | Synchrony Financial              | CT               | 16,500    |
| 392  | Charles Schwab Corp          | CA           | 19,500    | 452  | Principal Financial Group In     | IA               | 16,475    |
| 393  | Schneider National Inc (WI)  | WI           | 19,400    | 453  | Hershey Company (The)            | PA               | 16,420    |
| 394  | United Rentals Inc           | CT           | 19,100    | 454  | Analog Devices Inc               | MA               | 16,400    |
| 395  | United Natural Foods Inc.    | RI           | 19,000    | 455  | DENTSPLY SIRONA Inc              | NC               | 16,400    |
| 396  | Coty, Inc.                   | NY           | 19,000    | 456  | PRA Health Sciences Inc          | NC               | 16,400    |
| 397  | Qwest Corp                   | LA           | 19,000    | 457  | Smith (A. O.) Corp               | WI               | 16,300    |
| 398  | Campbell Soup Co             | NJ           | 19,000    | 458  | Coca-Cola Consolidated Inc       | NC               | 16,200    |
| 399  | Zimmer Biomet Holdings Inc   | IN           | 19,000    | 459  | Mettler-Toledo International     | OH               | 16,200    |
| 400  | MasTec Inc. (FL)             | FL           | 19,000    | 460  | Wyndham Hotels & Resorts Inc     | NJ               | 16,200    |
| 401  | ADT Inc (DE)                 | FL           | 19,000    | 461  | WABCO Holdings Inc               | MI               | 16,135    |
| 402  | Plexus Corp.                 | WI           | 19,000    | 462  | Designer Brands Inc              | OH               | 16,100    |
| 403  | Raymond James Financial, Inc | FL           | 18,910    | 463  | Dave & Busters Entertainment     | TX               | 16,098    |
| 404  | Hormel Foods Corp.           | MN           | 18,800    | 464  | Brunswick Corp.                  | IL               | 16,038    |
| 405  | Northern Trust Corp          | IL           | 18,800    | 465  | DISH Network Corp                | CO               | 16,000    |
| 406  | Eldorado Resorts Inc         | NV           | 18,700    | 466  | Motorola Solutions Inc           | IL               | 16,000    |
| 407  | Children's Place Inc (The)   | NJ           | 18,700    | 467  | SkyWest Inc.                     | UT               | 15,900    |
| 408  | Biglari Holdings Inc (New)   | TX           | 18,684    | 468  | eXp World Holdings Inc           | WA               | 15,854    |
| 409  | R1 RCM Inc                   | IL           | 18,600    | 469  | Levi Strauss & Co.               | CA               | 15,800    |
| 410  | Hartford Financial Services  | CT           | 18,500    | 470  | Chemed Corp                      | OH               | 15,707    |
| 411  | Chico's FAS Inc              | FL           | 18,500    | 471  | lululemon athletica inc          | British Columbia | 15,700    |
| 412  | Kar Auction Services Inc.    | IN           | 18,400    | 472  | GUESS ?, Inc.                    | CA               | 15,700    |
| 413  | iHeartMedia Inc              | TX           | 18,300    | 473  | Express Inc                      | OH               | 15,700    |
| 414  | TransDigm Group Inc          | OH           | 18,300    | 474  | Huntington Bancshares Inc        | OH               | 15,693    |
| 415  | Microchip Technology Inc     | AZ           | 18,286    | 475  | Parsons Corp (DE)                | VA               | 15,633    |
| 416  | First American Financial Cor | CA           | 18,251    | 476  | Roper Technologies Inc           | FL               | 15,611    |
| 417  | L3Harris Technologies Inc    | FL           | 18,200    | 477  | Reliance Steel & Aluminum Co     | CA               | 15,600    |
| 418  | AMETEK Inc                   | PA           | 18,200    | 478  | Paychex Inc                      | NY               | 15,600    |
| 419  | KeyCorp                      | OH           | 18,180    | 479  | Avnet Inc                        | AZ               | 15,500    |
| 420  | Citizens Financial Group Inc | RI           | 18,100    | 480  | Sealed Air Corp.                 | NC               | 15,500    |

# Top 500 Companies by Employees in Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Employees | Rank | Company                      | Headquarters | Employees |
|------|------------------------------|--------------|-----------|------|------------------------------|--------------|-----------|
| 481  | Colfax Corp                  | MD           | 15,500    | 491  | Packaging Corp of America    | IL           | 15,000    |
| 482  | GNC Holdings Inc             | PA           | 15,500    | 492  | Under Armour Inc             | MD           | 15,000    |
| 483  | Oshkosh Corp (New)           | WI           | 15,400    | 493  | RPM International Inc (DE)   | OH           | 14,957    |
| 484  | Consolidated Edison Inc      | NY           | 15,307    | 494  | Dycom Industries, Inc.       | FL           | 14,920    |
| 485  | Robinson (C.H.) Worldwide, I | MN           | 15,262    | 495  | BlackRock Inc                | NY           | 14,900    |
| 486  | Teleflex, Inc.               | PA           | 15,200    | 496  | Carlisle Cos., Inc.          | AZ           | 14,900    |
| 487  | Gartner Inc                  | CT           | 15,173    | 497  | National Healthcare Corp.    | TN           | 14,891    |
| 488  | AVX Corp. (New)              | SC           | 15,100    | 498  | Mastercard Inc               | NY           | 14,800    |
| 489  | Dean Foods Co.               | TX           | 15,000    | 499  | Assurant Inc                 | NY           | 14,750    |
| 490  | Builders FirstSource Inc.    | TX           | 15,000    | 500  | Charles River Laboratories I | MA           | 14,700    |

## Top 500 Companies by Net Profit in Hoover's MasterList of U.S. Companies 2020

| Rank | Company                       | Headquarters | Net Income       | Rank | Company                      | Headquarters | Net Income      |
|------|-------------------------------|--------------|------------------|------|------------------------------|--------------|-----------------|
| 1    | Apple Inc                     | CA           | \$55,256,000,000 | 60   | 3M Co                        | MN           | \$4,570,000,000 |
| 2    | Microsoft Corporation         | WA           | \$39,240,000,000 | 61   | Qualcomm Inc                 | CA           | \$4,386,000,000 |
| 3    | Alphabet Inc                  | CA           | \$34,343,000,000 | 62   | BlackRock Inc                | NY           | \$4,305,000,000 |
| 4    | JPMorgan Chase & Co           | NY           | \$32,474,000,000 | 63   | Bank of New York Mellon Corp | NY           | \$4,266,000,000 |
| 5    | Bank of America Corp          | NC           | \$28,147,000,000 | 64   | Enterprise Products Partners | TX           | \$4,172,400,000 |
| 6    | Wells Fargo & Co (New)        | CA           | \$22,393,000,000 | 65   | NVIDIA Corp                  | CA           | \$4,141,000,000 |
| 7    | Intel Corp                    | CA           | \$21,048,000,000 | 66   | Occidental Petroleum Corp    | TX           | \$4,131,000,000 |
| 8    | Exxon Mobil Corp              | TX           | \$20,840,000,000 | 67   | Brookfield Property REIT Inc | NY           | \$4,090,541,000 |
| 9    | AT&T Inc                      | TX           | \$19,370,000,000 | 68   | Prudential Financial Inc     | NJ           | \$4,074,000,000 |
| 10   | Facebook Inc                  | CA           | \$18,485,000,000 | 69   | NIKE Inc                     | OR           | \$4,029,000,000 |
| 11   | Citigroup Inc                 | NY           | \$18,045,000,000 | 70   | Berkshire Hathaway Inc       | NE           | \$4,021,000,000 |
| 12   | Fannie Mae                    | DC           | \$15,959,000,000 | 71   | Booking Holdings Inc         | CT           | \$3,998,000,000 |
| 13   | Verizon Communications Inc    | NY           | \$15,528,000,000 | 72   | Walgreens Boots Alliance Inc | IL           | \$3,982,000,000 |
| 14   | Johnson & Johnson             | NJ           | \$15,297,000,000 | 73   | Delta Air Lines Inc (DE)     | GA           | \$3,935,000,000 |
| 15   | Chevron Corporation           | CA           | \$14,824,000,000 | 74   | Procter & Gamble Co (The)    | OH           | \$3,897,000,000 |
| 16   | Comcast Corp                  | PA           | \$13,057,000,000 | 75   | Mondelez International Inc   | IL           | \$3,870,000,000 |
| 17   | PepsiCo Inc                   | NY           | \$12,515,000,000 | 76   | HCA Healthcare Inc           | TN           | \$3,787,000,000 |
| 18   | Burlington Northern & Santa F | TX           | \$12,119,000,000 | 77   | Anthem Inc                   | IN           | \$3,750,000,000 |
| 19   | Visa Inc                      | CA           | \$12,080,000,000 | 78   | Costco Wholesale Corp        | WA           | \$3,659,000,000 |
| 20   | UnitedHealth Group Inc        | MN           | \$11,986,000,000 | 79   | Starbucks Corp.              | WA           | \$3,599,200,000 |
| 21   | Cisco Systems Inc             | CA           | \$11,621,000,000 | 80   | Charles Schwab Corp          | CA           | \$3,507,000,000 |
| 22   | Amazon.com Inc                | WA           | \$11,588,000,000 | 81   | General Dynamics Corp        | VA           | \$3,484,000,000 |
| 23   | Pfizer Inc                    | NY           | \$11,153,000,000 | 82   | T-Mobile US Inc              | WA           | \$3,468,000,000 |
| 24   | Home Depot Inc                | GA           | \$11,121,000,000 | 83   | Constellation Brands Inc     | NY           | \$3,435,900,000 |
| 25   | Oracle Corp                   | CA           | \$11,083,000,000 | 84   | EOG Resources, Inc.          | TX           | \$3,419,040,000 |
| 26   | Disney (Walt) Co. (The)       | CA           | \$11,054,000,000 | 85   | CSX Corp                     | FL           | \$3,309,000,000 |
| 27   | Goldman Sachs Group Inc       | NY           | \$10,459,000,000 | 86   | Deere & Co.                  | IL           | \$3,253,000,000 |
| 28   | Freddie Mac                   | VA           | \$9,235,000,000  | 87   | Truist Financial Corp        | NC           | \$3,237,000,000 |
| 29   | Morgan Stanley                | NY           | \$8,748,000,000  | 88   | Eli Lilly & Co               | IN           | \$3,232,000,000 |
| 30   | International Business Machi  | NY           | \$8,728,000,000  | 89   | HP Inc                       | CA           | \$3,152,000,000 |
| 31   | Amgen Inc                     | CA           | \$8,394,000,000  | 90   | Valero Energy Corp           | TX           | \$3,122,000,000 |
| 32   | Philip Morris International   | NY           | \$7,185,000,000  | 91   | Kroger Co (The)              | OH           | \$3,110,000,000 |
| 33   | U.S. Bancorp (DE)             | MN           | \$7,096,000,000  | 92   | Devon Energy Corp.           | OK           | \$3,064,000,000 |
| 34   | Altria Group Inc              | VA           | \$6,963,000,000  | 93   | TJX Companies, Inc.          | MA           | \$3,059,798,000 |
| 35   | American Express Co.          | NY           | \$6,921,000,000  | 94   | Energy Transfer Operating LP | TX           | \$3,020,000,000 |
| 36   | Honeywell International Inc   | NJ           | \$6,765,000,000  | 95   | Adobe Inc                    | CA           | \$2,951,458,000 |
| 37   | General Motors Co             | MI           | \$6,732,000,000  | 96   | Thermo Fisher Scientific Inc | MA           | \$2,938,000,000 |
| 38   | Walmart Inc                   | AR           | \$6,670,000,000  | 97   | Target Corp                  | MN           | \$2,937,000,000 |
| 39   | NextEra Energy Inc            | FL           | \$6,638,000,000  | 98   | AFLAC Inc.                   | GA           | \$2,920,000,000 |
| 40   | Coca-Cola Co (The)            | GA           | \$6,434,000,000  | 99   | Fortive Corp                 | WA           | \$2,913,800,000 |
| 41   | Micron Technology Inc.        | ID           | \$6,313,000,000  | 100  | Raytheon Co.                 | MA           | \$2,909,000,000 |
| 42   | ConocoPhillips                | TX           | \$6,257,000,000  | 101  | Synchrony Financial          | CT           | \$2,790,000,000 |
| 43   | Lockheed Martin Corp          | MD           | \$6,230,000,000  | 102  | Marathon Petroleum Corp.     | OH           | \$2,780,000,000 |
| 44   | Merck & Co Inc                | NJ           | \$6,220,000,000  | 103  | Discover Financial Services  | IL           | \$2,742,000,000 |
| 45   | Caterpillar Inc.              | IL           | \$6,147,000,000  | 104  | Norfolk Southern Corp        | VA           | \$2,722,000,000 |
| 46   | Capital One Financial Corp    | VA           | \$6,015,000,000  | 105  | Applied Materials, Inc.      | CA           | \$2,706,000,000 |
| 47   | McDonald's Corp               | IL           | \$5,924,300,000  | 106  | Las Vegas Sands Corp         | NV           | \$2,698,000,000 |
| 48   | Union Pacific Corp            | NE           | \$5,919,000,000  | 107  | Duke Energy Corp             | NC           | \$2,666,000,000 |
| 49   | Biogen Inc                    | MA           | \$5,888,500,000  | 108  | Danaher Corp                 | DC           | \$2,650,900,000 |
| 50   | Mastercard Inc                | NY           | \$5,859,000,000  | 109  | Cigna Corp (New)             | CT           | \$2,637,000,000 |
| 51   | AbbVie Inc                    | IL           | \$5,687,000,000  | 110  | Progressive Corp. (OH)       | OH           | \$2,615,300,000 |
| 52   | Phillips 66                   | TX           | \$5,595,000,000  | 111  | Freeport-McMoRan Inc         | AZ           | \$2,602,000,000 |
| 53   | Texas Instruments, Inc.       | TX           | \$5,580,000,000  | 112  | State Street Corp.           | MA           | \$2,599,000,000 |
| 54   | United Technologies Corp      | CT           | \$5,537,000,000  | 113  | Illinois Tool Works, Inc.    | IL           | \$2,563,000,000 |
| 55   | Gilead Sciences Inc           | CA           | \$5,455,000,000  | 114  | Travelers Companies Inc (The | NY           | \$2,523,000,000 |
| 56   | PNC Financial Services Group  | PA           | \$5,301,000,000  | 115  | PayPal Holdings Inc          | CA           | \$2,459,000,000 |
| 57   | MetLife Inc                   | NY           | \$5,123,000,000  | 116  | Dominion Energy Inc (New)    | VA           | \$2,447,000,000 |
| 58   | Bristol-Myers Squibb Co.      | NY           | \$4,920,000,000  | 117  | Simon Property Group, Inc.   | IN           | \$2,440,058,000 |
| 59   | United Parcel Service Inc     | GA           | \$4,791,000,000  | 118  | VMware Inc                   | CA           | \$2,422,000,000 |



## Top 500 Companies by Net Profit in Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                          | Headquarters | Net Income      | Rank | Company                      | Headquarters | Net Income      |
|------|----------------------------------|--------------|-----------------|------|------------------------------|--------------|-----------------|
| 119  | Alexion Pharmaceuticals Inc.     | MA           | \$2,404,300,000 | 178  | Sysco Corp                   | TX           | \$1,674,271,000 |
| 120  | Colgate-Palmolive Co.            | NY           | \$2,400,000,000 | 179  | Boston Scientific Corp.      | MA           | \$1,671,000,000 |
| 121  | Publix Super Markets, Inc.       | FL           | \$2,381,167,000 | 180  | Charter Communications Inc ( | CT           | \$1,668,000,000 |
| 122  | Abbott Laboratories              | IL           | \$2,368,000,000 | 181  | Qwest Corp                   | LA           | \$1,665,000,000 |
| 123  | Nucor Corp.                      | NC           | \$2,360,767,000 | 182  | Halliburton Company          | TX           | \$1,656,000,000 |
| 124  | Lowe's Companies Inc             | NC           | \$2,314,000,000 | 183  | Marsh & McLennan Companies I | NY           | \$1,650,000,000 |
| 125  | Emerson Electric Co.             | MO           | \$2,306,000,000 | 184  | Prologis Inc                 | CA           | \$1,649,361,000 |
| 126  | Southwest Airlines Co            | TX           | \$2,300,000,000 | 185  | Lincoln National Corp.       | PA           | \$1,641,000,000 |
| 127  | Automatic Data Processing In     | NJ           | \$2,292,800,000 | 186  | Baxter International Inc     | IL           | \$1,624,000,000 |
| 128  | Concho Resources Inc             | TX           | \$2,286,000,000 | 187  | DR Horton Inc                | TX           | \$1,618,500,000 |
| 129  | Allstate Corp                    | IL           | \$2,252,000,000 | 188  | AutoZone, Inc.               | TN           | \$1,617,221,000 |
| 130  | Northrop Grumman Corp            | VA           | \$2,248,000,000 | 189  | Kinder Morgan Inc.           | TX           | \$1,609,000,000 |
| 131  | Southern Co.                     | GA           | \$2,242,000,000 | 190  | Fox Corp                     | NY           | \$1,595,000,000 |
| 132  | Ford Motor Credit Company LL     | MI           | \$2,228,000,000 | 191  | Dollar General Corp          | TN           | \$1,589,472,000 |
| 133  | Plains All American Pipeline     | TX           | \$2,216,000,000 | 192  | Ross Stores Inc              | CA           | \$1,587,457,000 |
| 134  | TD Ameritrade Holding Corp       | NE           | \$2,208,000,000 | 193  | DISH Network Corp            | CO           | \$1,575,091,000 |
| 135  | Paccar Inc.                      | WA           | \$2,195,100,000 | 194  | Intuit Inc                   | CA           | \$1,557,000,000 |
| 136  | Fifth Third Bancorp (Cincinnati) | OH           | \$2,193,000,000 | 195  | Northern Trust Corp          | IL           | \$1,556,400,000 |
| 137  | Lam Research Corp                | CA           | \$2,191,430,000 | 196  | Principal Financial Group In | IA           | \$1,546,500,000 |
| 138  | Florida Power & Light Co.        | FL           | \$2,171,000,000 | 197  | Southern Copper Corp         | AZ           | \$1,543,000,000 |
| 139  | Cummins, Inc.                    | IN           | \$2,141,000,000 | 198  | Yum! Brands Inc              | KY           | \$1,542,000,000 |
| 140  | United Airlines Holdings Inc     | IL           | \$2,129,000,000 | 199  | Blackstone Group Inc (The)   | NY           | \$1,541,788,000 |
| 141  | S&P Global Inc                   | NY           | \$2,123,000,000 | 200  | Parker-Hannifin Corp         | OH           | \$1,512,364,000 |
| 142  | Regeneron Pharmaceuticals, I     | NY           | \$2,115,800,000 | 201  | Icahn Enterprises LP         | NY           | \$1,507,000,000 |
| 143  | Cognizant Technology Solutio     | NJ           | \$2,101,000,000 | 202  | Best Buy Inc                 | MN           | \$1,464,000,000 |
| 144  | Ameriprise Financial Inc         | MN           | \$2,098,000,000 | 203  | Public Service Enterprise Gr | NJ           | \$1,438,000,000 |
| 145  | Vertex Pharmaceuticals, Inc.     | MA           | \$2,096,896,000 | 204  | Ecolab Inc                   | MN           | \$1,429,100,000 |
| 146  | Stryker Corp                     | MI           | \$2,083,000,000 | 205  | Zoetis Inc                   | NJ           | \$1,428,000,000 |
| 147  | Tyson Foods Inc                  | AR           | \$2,022,000,000 | 206  | Tennessee Valley Authority   | TN           | \$1,417,000,000 |
| 148  | International Paper Co           | TN           | \$2,012,000,000 | 207  | American Airlines Group Inc  | TX           | \$1,412,000,000 |
| 149  | Exelon Corp                      | IL           | \$2,010,000,000 | 208  | Kimberly-Clark Corp.         | TX           | \$1,410,000,000 |
| 150  | CME Group Inc                    | IL           | \$1,962,200,000 | 209  | Huntington Bancshares Inc    | OH           | \$1,393,000,000 |
| 151  | ViacomCBS Inc                    | NY           | \$1,960,000,000 | 210  | Consolidated Edison Inc      | NY           | \$1,382,000,000 |
| 152  | Intercontinental Exchange In     | GA           | \$1,933,000,000 | 211  | Analog Devices Inc           | MA           | \$1,363,011,000 |
| 153  | Waste Management, Inc. (DE)      | TX           | \$1,925,000,000 | 212  | Cardinal Health, Inc.        | OH           | \$1,363,000,000 |
| 154  | American Electric Power Co I     | OH           | \$1,923,800,000 | 213  | PPG Industries Inc           | PA           | \$1,341,000,000 |
| 155  | M & T Bank Corp                  | NY           | \$1,918,080,000 | 214  | Kellogg Co                   | MI           | \$1,336,000,000 |
| 156  | Marriott International, Inc.     | MD           | \$1,907,000,000 | 215  | Magellan Midstream Partners  | OK           | \$1,333,925,000 |
| 157  | Netflix Inc                      | CA           | \$1,866,916,000 | 216  | Omnicom Group, Inc.          | NY           | \$1,326,400,000 |
| 158  | KeyCorp                          | OH           | \$1,866,000,000 | 217  | O'Reilly Automotive, Inc.    | MO           | \$1,324,487,000 |
| 159  | Lennar Corp                      | FL           | \$1,849,052,000 | 218  | Moody's Corp.                | NY           | \$1,309,600,000 |
| 160  | T Rowe Price Group, Inc.         | MD           | \$1,837,500,000 | 219  | Virginia Electric & Power Co | VA           | \$1,282,000,000 |
| 161  | PPL Corp                         | PA           | \$1,827,000,000 | 220  | Cheniere Energy Partners L P | TX           | \$1,274,000,000 |
| 162  | Equitable Holdings Inc           | NY           | \$1,820,000,000 | 221  | Ally Financial Inc           | MI           | \$1,263,000,000 |
| 163  | MPLX LP                          | OH           | \$1,818,000,000 | 222  | Xcel Energy Inc              | MN           | \$1,261,000,000 |
| 164  | Activision Blizzard, Inc.        | CA           | \$1,813,000,000 | 223  | VF Corp.                     | CO           | \$1,259,792,000 |
| 165  | Archer Daniels Midland Co.       | IL           | \$1,810,000,000 | 224  | Steel Dynamics Inc.          | IN           | \$1,258,379,000 |
| 166  | Hartford Financial Services      | CT           | \$1,807,000,000 | 225  | DXC Technology Co            | VA           | \$1,257,000,000 |
| 167  | eBay Inc.                        | CA           | \$1,786,000,000 | 226  | Wells Fargo Real Estate Inve | MN           | \$1,237,611,000 |
| 168  | Lauder (Estee) Cos., Inc. (T     | NY           | \$1,785,000,000 | 227  | American Tower Corp (New)    | MA           | \$1,236,400,000 |
| 169  | Air Products & Chemicals Inc     | PA           | \$1,760,000,000 | 228  | Comerica, Inc.               | TX           | \$1,235,000,000 |
| 170  | Regions Financial Corp           | AL           | \$1,759,000,000 | 229  | Becton Dickinson And Co      | NJ           | \$1,233,000,000 |
| 171  | General Mills Inc                | MN           | \$1,752,700,000 | 230  | Textron Inc                  | RI           | \$1,222,000,000 |
| 172  | Citizens Financial Group Inc     | RI           | \$1,721,000,000 | 231  | Qurate Retail Inc - Com Ser  | CO           | \$1,208,000,000 |
| 173  | Public Storage                   | CA           | \$1,711,031,000 | 232  | Twitter Inc                  | CA           | \$1,205,596,000 |
| 174  | Prologis LP                      | CA           | \$1,698,248,000 | 233  | Amphenol Corp.               | CT           | \$1,205,000,000 |
| 175  | Energy Transfer LP               | TX           | \$1,694,000,000 | 234  | AES Corp.                    | VA           | \$1,203,000,000 |
| 176  | Humana, Inc.                     | KY           | \$1,683,000,000 | 235  | Consolidated Edison Co. of N | NY           | \$1,196,000,000 |
| 177  | Prudential Annuities Life As     | CT           | \$1,682,716,000 | 236  | Franklin Resources Inc       | CA           | \$1,195,700,000 |

## Top 500 Companies by Net Profit in Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Net Income      | Rank | Company                      | Headquarters | Net Income    |
|------|------------------------------|--------------|-----------------|------|------------------------------|--------------|---------------|
| 237  | CoBank, ACB                  | CO           | \$1,190,775,000 | 296  | Santander Consumer USA Holdi | TX           | \$915,926,000 |
| 238  | Fiserv Inc                   | WI           | \$1,187,000,000 | 297  | Sirius XM Holdings Inc       | NY           | \$914,000,000 |
| 239  | Garrett Motion Inc           | Rolle        | \$1,180,000,000 | 298  | FirstEnergy Corp             | OH           | \$912,000,000 |
| 240  | Hershey Company (The)        | PA           | \$1,177,562,000 | 299  | RiverSource Life Insurance C | MN           | \$905,000,000 |
| 241  | KLA Corp                     | CA           | \$1,175,617,000 | 300  | Centene Corp                 | MO           | \$900,000,000 |
| 242  | United Rentals Inc           | CT           | \$1,174,000,000 | 301  | TransDigm Group Inc          | OH           | \$889,770,000 |
| 243  | DTE Energy Co                | MI           | \$1,169,000,000 | 302  | Xilinx, Inc.                 | CA           | \$889,750,000 |
| 244  | Netapp Inc                   | CA           | \$1,169,000,000 | 303  | Cintas Corp                  | OH           | \$884,981,000 |
| 245  | ONEOK Inc                    | OK           | \$1,151,703,000 | 304  | Zions Bancorporation, N.A.   | UT           | \$884,000,000 |
| 246  | KKR & Co Inc                 | NY           | \$1,131,063,000 | 305  | Mr Cooper Group Inc          | TX           | \$884,000,000 |
| 247  | Cleveland-Cliffs Inc (New)   | OH           | \$1,128,100,000 | 306  | LabCorp                      | NC           | \$883,700,000 |
| 248  | Intuitive Surgical Inc       | CA           | \$1,127,900,000 | 307  | Voya Financial Inc           | NY           | \$875,000,000 |
| 249  | Molson Coors Beverage Co     | Quebec       | \$1,116,500,000 | 308  | Chesapeake Energy Corp.      | OK           | \$873,000,000 |
| 250  | United States Steel Corp.    | PA           | \$1,115,000,000 | 309  | Brighthouse Financial Inc    | NC           | \$865,000,000 |
| 251  | Salesforce.Com Inc           | CA           | \$1,110,000,000 | 310  | WestRock Co                  | GA           | \$862,900,000 |
| 252  | Sherwin-Williams Co (The)    | OH           | \$1,108,746,000 | 311  | Entergy Corp. (New)          | LA           | \$862,555,000 |
| 253  | Macy's Inc                   | OH           | \$1,108,000,000 | 312  | Mohawk Industries, Inc.      | GA           | \$861,704,000 |
| 254  | HollyFrontier Corp           | TX           | \$1,097,960,000 | 313  | AmerisourceBergen Corp.      | PA           | \$855,365,000 |
| 255  | Marathon Oil Corp.           | TX           | \$1,096,000,000 | 314  | GrafTech International Ltd   | OH           | \$854,219,000 |
| 256  | Host Hotels & Resorts Inc    | MD           | \$1,087,000,000 | 315  | First Republic Bank (San Fra | CA           | \$853,828,000 |
| 257  | Eastman Chemical Co          | TN           | \$1,080,000,000 | 316  | Skyworks Solutions Inc       | MA           | \$853,600,000 |
| 258  | Duke Energy Carolinas LLC    | NC           | \$1,071,000,000 | 317  | Celanese Corp (DE)           | TX           | \$852,000,000 |
| 259  | Agilent Technologies, Inc.   | CA           | \$1,071,000,000 | 318  | Western Union Co             | CO           | \$851,900,000 |
| 260  | Corning Inc                  | NY           | \$1,066,000,000 | 319  | Jacobs Engineering Group, In | TX           | \$847,979,000 |
| 261  | CBRE Group Inc               | CA           | \$1,063,219,000 | 320  | Fidelity National Informatio | FL           | \$846,000,000 |
| 262  | Healthpeak Properties Inc    | CA           | \$1,061,093,000 | 321  | Diamondback Energy, Inc.     | TX           | \$845,672,000 |
| 263  | WEC Energy Group Inc         | WI           | \$1,060,500,000 | 322  | Carmax Inc.                  | VA           | \$842,413,000 |
| 264  | E*TRADE Financial Corp       | NY           | \$1,052,000,000 | 323  | Huntington Ingalls Industrie | VA           | \$836,000,000 |
| 265  | Sempra Energy                | CA           | \$1,050,000,000 | 324  | Brown-Forman Corp.           | KY           | \$835,000,000 |
| 266  | Hewlett Packard Enterprise C | CA           | \$1,049,000,000 | 325  | CHS Inc                      | MN           | \$829,880,000 |
| 267  | Republic Services Inc        | AZ           | \$1,036,900,000 | 326  | Maxim Integrated Products, I | CA           | \$827,486,000 |
| 268  | Paychex Inc                  | NY           | \$1,034,400,000 | 327  | Illumina Inc                 | CA           | \$826,000,000 |
| 269  | Raymond James Financial, Inc | FL           | \$1,034,000,000 | 328  | Clorox Co (The)              | CA           | \$820,000,000 |
| 270  | Eversource Energy            | MA           | \$1,033,000,000 | 329  | Ameren Corp                  | MO           | \$815,000,000 |
| 271  | LiveRamp Holdings Inc        | CA           | \$1,028,547,000 | 330  | CNA Financial Corp           | IL           | \$813,000,000 |
| 272  | Electronic Arts              | CA           | \$1,019,000,000 | 331  | FleetCor Technologies Inc    | GA           | \$811,483,000 |
| 273  | PulteGroup Inc               | GA           | \$1,016,700,000 | 332  | Genuine Parts Co.            | GA           | \$810,474,000 |
| 274  | Medical Properties Trust Inc | AL           | \$1,016,685,000 | 333  | Welltower Inc                | OH           | \$804,954,000 |
| 275  | Gap Inc                      | CA           | \$1,003,000,000 | 334  | Kohl's Corp.                 | WI           | \$801,000,000 |
| 276  | Uber Technologies Inc        | CA           | \$997,000,000   | 335  | NVR Inc.                     | VA           | \$797,197,000 |
| 277  | Westlake Chemical Corp       | TX           | \$996,000,000   | 336  | CNX Resources Corp           | PA           | \$796,533,000 |
| 278  | Chemours Co (The)            | DE           | \$995,000,000   | 337  | Phillips 66 Partners LP      | TX           | \$796,000,000 |
| 279  | Monster Beverage Corp (New)  | CA           | \$993,004,000   | 338  | Toyota Motor Credit Corp.    | TX           | \$795,000,000 |
| 280  | Jones Financial Companies LL | MO           | \$990,000,000   | 339  | Georgia Power Co             | GA           | \$793,000,000 |
| 281  | Continental Resources Inc.   | OK           | \$988,317,000   | 340  | Cimarex Energy Co            | CO           | \$791,851,000 |
| 282  | Hormel Foods Corp.           | MN           | \$978,806,000   | 341  | Fastenal Co.                 | MN           | \$790,900,000 |
| 283  | Pioneer Natural Resources Co | TX           | \$978,000,000   | 342  | Grainger (W.W.), Inc.        | IL           | \$782,000,000 |
| 284  | AvalonBay Communities, Inc.  | VA           | \$974,525,000   | 343  | Universal Health Services, I | PA           | \$779,705,000 |
| 285  | SVB Financial Group          | CA           | \$973,840,000   | 344  | AMETEK Inc                   | PA           | \$777,933,000 |
| 286  | Brighthouse Life Insurance C | NC           | \$967,000,000   | 345  | Hyatt Hotels Corp            | IL           | \$769,000,000 |
| 287  | Motorola Solutions Inc       | IL           | \$966,000,000   | 346  | Hilton Worldwide Holdings In | VA           | \$764,000,000 |
| 288  | Jefferies Financial Group In | NY           | \$964,696,000   | 347  | Lear Corp.                   | MI           | \$753,600,000 |
| 289  | New Residential Investment C | NY           | \$963,967,000   | 348  | Weyerhaeuser Co              | WA           | \$748,000,000 |
| 290  | Alliance Data Systems Corp.  | OH           | \$963,100,000   | 349  | PVH Corp                     | NY           | \$746,400,000 |
| 291  | L3Harris Technologies Inc    | FL           | \$949,000,000   | 350  | Consumers Energy Co.         | MI           | \$743,000,000 |
| 292  | Alabama Power Co             | AL           | \$945,000,000   | 351  | Packaging Corp of America    | IL           | \$738,000,000 |
| 293  | Roper Technologies Inc       | FL           | \$944,400,000   | 352  | Pacificorp                   | OR           | \$738,000,000 |
| 294  | BorgWarner Inc               | MI           | \$930,700,000   | 353  | Quest Diagnostics, Inc.      | NJ           | \$736,000,000 |
| 295  | Qurate Retail Inc            | CO           | \$916,000,000   | 354  | Masco Corp.                  | MI           | \$734,000,000 |



## Top 500 Companies by Net Profit in Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Net Income    | Rank | Company                       | Headquarters | Net Income    |
|------|------------------------------|--------------|---------------|------|-------------------------------|--------------|---------------|
| 355  | Edwards Lifesciences Corp    | CA           | \$722,200,000 | 414  | Copart Inc                    | TX           | \$591,693,000 |
| 356  | Arrow Electronics, Inc.      | CO           | \$716,195,000 | 415  | Toll Brothers Inc.            | PA           | \$590,007,000 |
| 357  | DTE Electric Company         | MI           | \$716,000,000 | 416  | United Therapeutics Corp      | MD           | \$589,200,000 |
| 358  | Reinsurance Group of America | MO           | \$715,842,000 | 417  | Tiffany & Co.                 | NY           | \$586,400,000 |
| 359  | Darden Restaurants, Inc. (Un | FL           | \$713,400,000 | 418  | Keurig Dr Pepper Inc          | MA           | \$586,000,000 |
| 360  | Yum China Holdings Inc       | TX           | \$708,000,000 | 419  | Boston Properties Inc         | MA           | \$582,847,000 |
| 361  | Santander Holdings USA Inc.  | MA           | \$707,404,000 | 420  | Verisign Inc                  | VA           | \$582,489,000 |
| 362  | Molina Healthcare Inc        | CA           | \$707,000,000 | 421  | Leidos Holdings Inc           | VA           | \$581,000,000 |
| 363  | East West Bancorp, Inc       | CA           | \$703,701,000 | 422  | Oshkosh Corp (New)            | WI           | \$579,400,000 |
| 364  | McCormick & Co Inc           | MD           | \$702,700,000 | 423  | Citrix Systems Inc            | FL           | \$575,667,000 |
| 365  | Globe Life Inc               | TX           | \$701,466,000 | 424  | Credit Acceptance Corp (MI)   | MI           | \$574,000,000 |
| 366  | Warrior Met Coal Inc         | AL           | \$696,787,000 | 425  | Wynn Resorts Ltd              | NV           | \$572,430,000 |
| 367  | Rockwell Automation, Inc.    | WI           | \$695,800,000 | 426  | Dover Corp                    | IL           | \$570,267,000 |
| 368  | Albemarle Corp.              | NC           | \$693,562,000 | 427  | Arizona Public Service Co.    | AZ           | \$570,265,000 |
| 369  | Goodyear Tire & Rubber Co.   | OH           | \$693,000,000 | 428  | Church & Dwight Co Inc        | NJ           | \$568,600,000 |
| 370  | Exelixis Inc                 | CA           | \$690,070,000 | 429  | American Water Works Co, Inc  | NJ           | \$567,000,000 |
| 371  | ERP Operating L.P.           | IL           | \$682,474,000 | 430  | Juniper Networks Inc          | CA           | \$566,900,000 |
| 372  | MidAmerican Energy Co.       | IA           | \$682,000,000 | 431  | Nordstrom, Inc.               | WA           | \$564,000,000 |
| 373  | Nektar Therapeutics          | CA           | \$681,313,000 | 432  | Mettler-Toledo International  | OH           | \$561,109,000 |
| 374  | CMS Energy Corp              | MI           | \$680,000,000 | 433  | Federal Home Loan Bank New Yo | NY           | \$560,478,000 |
| 375  | Snap-On, Inc.                | WI           | \$679,900,000 | 434  | Cabot Oil & Gas Corp.         | TX           | \$557,043,000 |
| 376  | Conagra Brands Inc           | IL           | \$678,300,000 | 435  | ManpowerGroup                 | WI           | \$556,700,000 |
| 377  | Liberty Com SiriusXM Group   | CO           | \$676,000,000 | 436  | Duke Energy Florida LLC       | FL           | \$554,000,000 |
| 378  | Entergy Louisiana LLC (New)  | LA           | \$675,614,000 | 437  | HanesBrands Inc               | NC           | \$553,084,000 |
| 379  | Wyndham Destinations Inc     | FL           | \$672,000,000 | 438  | Xylem Inc                     | NY           | \$549,000,000 |
| 380  | Crown Castle International C | TX           | \$671,000,000 | 439  | First Horizon National Corp   | TN           | \$545,042,000 |
| 381  | MGIC Investment Corp. (WI)   | WI           | \$670,097,000 | 440  | Owens Corning                 | OH           | \$545,000,000 |
| 382  | Gallagher (Arthur J.) & Co.  | IL           | \$668,800,000 | 441  | Oncor Electric Delivery Co    | TX           | \$545,000,000 |
| 383  | EQM Midstream Partners LP    | PA           | \$668,002,000 | 442  | Foot Locker, Inc.             | NY           | \$541,000,000 |
| 384  | Boston Properties L.P.       | MA           | \$667,403,000 | 443  | FedEx Corp                    | TN           | \$540,000,000 |
| 385  | Apartment Investment & Manag | CO           | \$666,227,000 | 444  | Kansas City Southern          | MO           | \$538,900,000 |
| 386  | Robinson (C.H.) Worldwide, I | MN           | \$664,505,000 | 445  | Southwestern Energy Co        | TX           | \$537,000,000 |
| 387  | Ulta Beauty Inc              | IL           | \$658,559,000 | 446  | Henry Schein Inc              | NY           | \$535,881,000 |
| 388  | Equity Residential           | IL           | \$657,535,000 | 447  | Evergy Inc                    | MO           | \$535,800,000 |
| 389  | Peabody Energy Corp (New)    | MO           | \$646,900,000 | 448  | Synopsys Inc                  | CA           | \$532,367,000 |
| 390  | L Brands, Inc                | OH           | \$644,000,000 | 449  | Tractor Supply Co.            | TN           | \$532,357,000 |
| 391  | Tapestry Inc                 | NY           | \$643,400,000 | 450  | Harley-Davidson Inc           | WI           | \$531,451,000 |
| 392  | CDW Corp                     | IL           | \$643,000,000 | 451  | Liberty Media Corp (DE)       | CO           | \$531,000,000 |
| 393  | Arconic Inc                  | PA           | \$642,000,000 | 452  | American Financial Group Inc  | OH           | \$530,000,000 |
| 394  | WR Berkley Corp              | CT           | \$640,749,000 | 453  | Cerner Corp.                  | MO           | \$529,454,000 |
| 395  | Allison Transmission Holding | IN           | \$639,000,000 | 454  | VICI Properties Inc           | NY           | \$523,619,000 |
| 396  | Loews Corp.                  | NY           | \$636,000,000 | 455  | Unum Group                    | TN           | \$523,400,000 |
| 397  | Reliance Steel & Aluminum Co | CA           | \$633,700,000 | 456  | Alliant Energy Corp           | WI           | \$522,300,000 |
| 398  | Fidelity National Financial  | FL           | \$628,000,000 | 457  | Enable Midstream Partners L.  | OK           | \$521,000,000 |
| 399  | ON Semiconductor Corp        | AZ           | \$627,400,000 | 458  | Vulcan Materials Co (Holding  | AL           | \$515,805,000 |
| 400  | IAC/InterActiveCorp          | NY           | \$626,961,000 | 459  | Smucker (J.M.) Co.            | OH           | \$514,400,000 |
| 401  | Keysight Technologies Inc    | CA           | \$621,000,000 | 460  | Atmos Energy Corp.            | TX           | \$511,406,000 |
| 402  | Interpublic Group of Compani | NY           | \$618,900,000 | 461  | Pinnacle West Capital Corp    | AZ           | \$511,047,000 |
| 403  | Expeditors International of  | WA           | \$618,199,000 | 462  | Air Lease Corp                | CA           | \$510,835,000 |
| 404  | Popular Inc.                 | PR           | \$618,158,000 | 463  | SM Energy Co.                 | CO           | \$508,407,000 |
| 405  | Spirit AeroSystems Holdings  | KS           | \$617,000,000 | 464  | MSCI Inc                      | NY           | \$507,885,000 |
| 406  | Carlisle Cos., Inc.          | AZ           | \$611,100,000 | 465  | SEI Investments Co            | PA           | \$505,868,000 |
| 407  | Radian Group, Inc.           | PA           | \$606,011,000 | 466  | Signature Bank (New York, NY  | NY           | \$505,342,000 |
| 408  | Old Dominion Freight Line, I | NC           | \$605,668,000 | 467  | Ashland Global Holdings Inc   | DE           | \$505,000,000 |
| 409  | Stanley Black & Decker Inc   | CT           | \$605,200,000 | 468  | FMC Corp.                     | PA           | \$502,100,000 |
| 410  | Verisk Analytics Inc         | NJ           | \$598,700,000 | 469  | Synnex Corp                   | CA           | \$500,712,000 |
| 411  | Avangrid Inc                 | CT           | \$595,000,000 | 470  | Kimco Realty Corp             | NY           | \$497,795,000 |
| 412  | Discovery Inc                | MD           | \$594,000,000 | 471  | Voya Retirement Insurance &   | CT           | \$495,000,000 |
| 413  | Waters Corp.                 | MA           | \$593,794,000 | 472  | Hunt (J.B.) Transport Servic  | AR           | \$489,585,000 |

## Top 500 Companies by Net Income in Hoover's MasterList of U.S. Companies 2020 (continued)

| Rank | Company                      | Headquarters | Net Income    | Rank | Company                      | Headquarters | Net Income    |
|------|------------------------------|--------------|---------------|------|------------------------------|--------------|---------------|
| 473  | SLM Corp.                    | DE           | \$487,476,000 | 486  | Mosaic Co. (The)             | FL           | \$470,000,000 |
| 474  | Jones Lang LaSalle Inc       | IL           | \$484,500,000 | 487  | Martin Marietta Materials, I | NC           | \$469,998,000 |
| 475  | lululemon athletica inc      | BC           | \$483,801,000 | 488  | People's United Financial In | CT           | \$468,100,000 |
| 476  | Broadridge Financial Solutio | NY           | \$482,100,000 | 489  | Avery Dennison Corp          | CA           | \$467,400,000 |
| 477  | LKQ Corp                     | IL           | \$480,118,000 | 490  | MGM Resorts International    | NV           | \$466,772,000 |
| 478  | Lamb Weston Holdings Inc     | ID           | \$478,600,000 | 491  | Cooper Companies, Inc.       | CA           | \$466,700,000 |
| 479  | Match Group Inc              | TX           | \$477,939,000 | 492  | PacWest Bancorp              | CA           | \$465,339,000 |
| 480  | Vornado Realty L.P.          | NY           | \$475,626,000 | 493  | Shell Midstream Partners LP  | TX           | \$464,100,000 |
| 481  | First American Financial Cor | CA           | \$474,496,000 | 494  | Scotts Miracle-Gro Co (The)  | OH           | \$460,700,000 |
| 482  | Park Hotels & Resorts Inc    | VA           | \$472,000,000 | 495  | Wendy's Co (The)             | OH           | \$460,115,000 |
| 483  | Spectrum Brands Holdings Inc | WI           | \$471,900,000 | 496  | Federal Home Loan Bank Of De | IA           | \$460,000,000 |
| 484  | Penske Automotive Group Inc  | MI           | \$471,000,000 | 497  | American Equity Investment L | IA           | \$458,016,000 |
| 485  | Cheniere Energy Inc.         | TX           | \$471,000,000 | 498  | Nasdaq Inc                   | NY           | \$458,000,000 |
|      |                              |              |               | 499  | Hines Global REIT Inc        | TX           | \$454,782,000 |

# **Hoover's MasterList of U.S. Companies**

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**Company  
Listings**

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**1 SOURCE CONSULTING INC.**

1250 H St. NW Ste. 575  
Washington DC 20005  
Phone: 202-624-0800  
Fax: 202-624-0810  
Web: www.1-sc.com

CEO: William Teel Jr  
CFO: Warren Goldman  
HR: -  
FYE: December 31  
Type: Private

1 Source Consulting isn't the only company to provide information technology and strategic consulting services to the US government but it would like to be at the top of the list. The company offers IT systems design development and integration services as well as security management program management infrastructure and operations consulting and systems development. 1 Source has served federal agencies such as the departments of Homeland Security Energy Transportation as well as the ATF and SEC. The company operates from offices in Germantown Maryland and Washington D.C. 1 Source was founded in 1999 by CEO William R. Teel Jr.

**1-800 CONTACTS INC.**

66 E. Wadsworth Park Dr. 3rd Fl.  
Draper UT 84020  
Phone: 801-924-9800  
Fax: 801-924-9905  
Web: www.1800contacts.com

CEO: John Graham  
CFO: Brett Gappmayer  
HR: Max Neves  
FYE: December 31  
Type: Private

Lose a contact? If you can still find your telephone or computer you can get replacement lenses from 1-800 CONTACTS. Through its website and over the phone the company offers contact lenses from major manufacturers and distributors. Its most popular brands include Acuvue Air Optix Biomedics Focus FreshLook and Proclear. To ensure order accuracy 1-800 CONTACTS verifies prescription information with eye doctors. The company was founded in 1995 by entrepreneurs Jonathan Coon and John Nichols. It was bought by WellPoint for an undisclosed amount in mid-2012 as the health insurance giant looks to grow its direct-to-consumer operations.

**1-800 FLOWERS.COM, INC.**
**NMS: FLWS**

One Old Country Road  
Carle Place, NY 11514  
Phone: 516 237-6000  
Fax: -  
Web: www.1800flowers.com

CEO: Christopher G. (Chris) McCann  
CFO: William E. Shea  
HR: -  
FYE: June 30  
Type: Public

1-800-FLOWERS.COM sells fresh-cut flowers floral arrangements and plants through its toll-free number and websites; it also markets gifts via catalogs TV and radio ads and third-party online affiliates. Through subsidiaries the company offers gourmet foods (Harry & David) popcorn (The Popcorn Factory) baked goods (Cheryl's) fruit arrangements (FruitBouquets.com) and a host of other products. Its BloomNet service provides products and services to florists. 1-800-FLOWERS operates primarily in the US. Founder and chairman James McCann launched the company in 1976.

|                        | Annual Growth | 06/15*  | 07/16   | 07/17   | 07/18*  | 06/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.7%          | 1,121.5 | 1,173.0 | 1,193.6 | 1,151.9 | 1,248.6 |
| Net income (\$ mil.)   | 14.4%         | 20.3    | 36.9    | 44.0    | 40.8    | 34.8    |
| Market value (\$ mil.) | 16.1%         | 668.7   | 579.1   | 628.1   | 808.4   | 1,216.2 |
| Employees              | (2.5%)        | 4,524   | 4,490   | 4,633   | 4,785   | 4,095   |

\*Fiscal year change

**1105 MEDIA INC.**

9121 Oakdale Ave. Ste. 101  
Chatsworth CA 91311  
Phone: 818-734-1520  
Fax: 818-734-1522  
Web: www.101com.com

CEO: -  
CFO: Richard Vitale  
HR: -  
FYE: December 31  
Type: Private

1105 Media has a myriad of ways to distribute business-to-business information. The company covers markets such as IT and computing office technology home medical equipment and the public sector. Its products and operations include publications (Redmond Magazine for the Microsoft IT community) e-newsletters (Federal Employees News Digest) websites (CampusTechnology.com) and conferences and events (The Defense Systems Conference). Its 1105 Government Information Group subsidiary covers the government information technology market. 1105 Media was founded in 2006 by Nautic Partners Alta Communications and publishing and marketing executive Neal Vitale.

**180 DEGREE CAPITAL CORP**
**NMS: TURN**

7 N. Willow Street, Suite 4B  
Montclair, NJ 07042  
Phone: 973 746-4500  
Fax: -  
Web: www.180degreecapital.com

CEO: Kevin Rendino  
CFO: Daniel B Wolfe  
HR: -  
FYE: December 31  
Type: Public

Harris & Harris Group likes to think small. The business development company invests mostly in startup firms developing so-called "tiny technology" — microsystems microelectromechanical systems and nanotechnology used in applications in such sectors as electronics medical devices pharmaceuticals semiconductors telecommunications and clean technology. The company seeks out small thinly capitalized firms lacking operating history or experienced management. Harris & Harris has made more than 80 venture capital investments since 1983; its current portfolio consists of interests in some 30 firms including Nanosys and NeoPhotonics.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 7.3%          | 0.5    | 0.9    | 1.8    | 1.2   | 0.7   |
| Net income (\$ mil.)   | -             | (13.6) | (20.2) | (16.4) | (3.6) | (2.4) |
| Market value (\$ mil.) | (12.2%)       | 91.8   | 68.5   | 42.9   | 61.3  | 54.5  |
| Employees              | (21.6%)       | 13     | 13     | 8      | -     | -     |

**IMAGE SOFTWARE INC.**

384 Inverness Pkwy. Ste. 206  
Englewood CO 80112  
Phone: 800-844-1468  
Fax: 303-796-0587  
Web: www.1image.com

CEO: David R Deyoung  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

For Image Software images are everything. Image helps organizations manage their paper and electronic files by providing software that captures stores and displays documents as electronic images. The company's software handles a wide range of documents including e-mails scanned forms memos letters spreadsheets databases multimedia documents faxes and maps. Add-on modules include tools for faxing printing workflow searching reporting and remote access. Image licenses its software to a wide range of clients including energy manufacturing transportation and real estate firms as well as government agencies and organizations.

**1ST CENTURY BANCSHARES, INC.**

NAS: FCTY

1875 Century Park East, Suite 1400  
Los Angeles, CA 90067  
Phone: 310 270-9500  
Fax: -  
Web: www.1cbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Where would Jesus bank? Probably at 1st Century Bank the operating subsidiary of 1st Century Bancshares. Not to be confused with First Century Bank of West Virginia 1st Century Bank is a one-branch commercial bank located in western Los Angeles near Beverly Hills. It caters to small businesses entrepreneurs and high-net-worth professionals. 1st Century Bank offers checking money market accounts CDs trusts debit and credit cards and online banking to more than 2300 account holders. Commercial loans make up about half of its loan portfolio with real estate loans accounting for most of the rest. 1st Century Bancshares was founded in 2004 not the 1st century.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 17.4%         | 308.4 | 405.3 | 499.2 | 538.1 | 585.2 |
| Net income (\$ mil.)   | -             | (2.0) | 1.0   | 2.9   | 6.9   | 2.4   |
| Market value (\$ mil.) | 11.5%         | 41.6  | 35.9  | 46.8  | 72.5  | 64.4  |
| Employees              | 14.7%         | 41    | 49    | 56    | 63    | 71    |

**1ST COLONIAL BANCORP INC**

NBB: FCOB

210 Lake Drive East, Suite 300  
Cherry Hill, NJ 08002  
Phone: 856 869 3250  
Fax: 856 321-8272  
Web: www.1stcolonial.com/

CEO: Gerald M Banmiller  
CFO: Robert Faix  
HR: -  
FYE: December 31  
Type: Public

1st Colonial Bancorp is the holding company for 1st Colonial National Bank. Founded in 2000 the bank serves Camden County in southern New Jersey through branches in the communities of Cinnaminson Collingswood and Westville. With an emphasis on personalized service it caters to small and midsize businesses professional practices and local government entities as well as consumers. The bank provides traditional deposit products such as checking savings and money market accounts and certificates of deposit. Additional services include check cards online banking and safe deposit boxes.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 7.4%          | 409.0 | 463.2 | 487.8 | 540.1 | 543.9 |
| Net income (\$ mil.)   | 40.8%         | 1.3   | 3.0   | 3.7   | 4.0   | 5.2   |
| Market value (\$ mil.) | 17.3%         | 30.0  | 34.6  | 43.8  | 53.0  | 56.7  |
| Employees              | -             | -     | -     | -     | -     | -     |

**1ST CONSTITUTION BANCORP**

NMS: FCCY

2650 Route 130, P.O. Box 634  
Cranbury, NJ 08512  
Phone: 609 655-4500  
Fax: -  
Web: www.1stconstitution.com

CEO: Robert F Mangano  
CFO: Stephen J Gilhooly  
HR: -  
FYE: December 31  
Type: Public

In order to "secure the blessings of liberty" the founding fathers established the US Constitution. As for promoting the general welfare some banks share the same dedication to "We the people." 1st Constitution Bancorp is the parent of 1st Constitution Bank which serves consumers small businesses and not-for-profits through more than a dozen branches in Middlesex Mercer and Somerset counties in New Jersey. Services and products include demand savings and time deposits as well as loans and mortgages. Commercial mortgages business loans and construction loans make up more half of the bank's lending portfolio.

|                        | Annual Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Assets (\$ mil.)       | 5.3%          | 956.8 | 968.0 | 1,038.2 | 1,079.3 | 1,177.8 |
| Net income (\$ mil.)   | 29.0%         | 4.4   | 8.7   | 9.3     | 6.9     | 12.0    |
| Market value (\$ mil.) | 16.3%         | 93.7  | 110.8 | 160.9   | 157.5   | 171.5   |
| Employees              | 1.3%          | 187   | 183   | 206     | 185     | 197     |

**1ST FRANKLIN FINANCIAL CORP.**

135 East Tugalo Street, Post Office Box 880  
Toccoa, GA 30577  
Phone: 706 886-7571  
Fax: -  
Web: www.1ffc.com

CEO: -  
CFO: A Roger Guimond  
HR: Darryl Parker  
FYE: December 31  
Type: Public

Benjamin Franklin was known for doling out sage financial advice to "common folk." Today 1st Franklin Financial is known for doling out direct cash loans and first and second home mortgages to a similar demographic. Secured direct cash loans make up the lion's share of the company's lending activity; finance charges on loans account for the majority of its revenues. 1st Franklin also offers credit insurance to borrowers and supplements its business by purchasing and servicing sales finance contracts from retailers. The firm operates through about 250 branch offices in the Southeast. Chairman and CEO Ben Cheek III and his family own 1st Franklin which was founded by his father in 1941.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 7.1%          | 605.6 | 674.4 | 674.0 | 718.2 | 796.4 |
| Net income (\$ mil.)   | (15.1%)       | 33.3  | 25.9  | 1.0   | 14.9  | 17.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | 5.2%          | 1,217 | 1,269 | 1,360 | 1,439 | 1,488 |

**1ST SOURCE CORP**

NMS: SRCE

100 North Michigan Street  
South Bend, IN 46601  
Phone: 574 235-2000  
Fax: -  
Web: www.1stsource.com

CEO: Christopher J. (Chris) Murphy  
CFO: Andrea G. Short  
HR: -  
FYE: December 31  
Type: Public

Need a bank? Don't give it a 2nd thought. Contact 1st Source Corporation parent of 1st Source Bank which provides commercial and consumer banking services through some 80 branches in northern Indiana and southwestern Michigan. The bank offers deposit accounts; business agricultural and consumer loans; residential and commercial mortgages; credit cards; and trust services. Its specialty finance group provides financing for aircraft automobile fleets trucks and construction and environmental equipment through about two-dozen offices nationwide; such loans account for nearly half of 1st Source's portfolio.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.8%          | 4,830.0 | 5,187.9 | 5,486.3 | 5,887.3 | 6,293.7 |
| Net income (\$ mil.)   | 9.1%          | 58.1    | 57.5    | 57.8    | 68.1    | 82.4    |
| Market value (\$ mil.) | 4.1%          | 884.6   | 795.9   | 1,151.5 | 1,275.0 | 1,040.1 |
| Employees              | 1.1%          | 1,100   | 1,150   | 1,150   | 1,125   | 1,150   |

**1ST UNITED BANCORP, INC.**

NMS: FUBC

One North Federal Highway  
Boca Raton, FL 33432  
Phone: 561 362-3400  
Fax: 561 362-3439  
Web: www.1stunitedbankfl.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

1st United Bancorp is the holding company for 1st United Bank a community-based retail bank with 15 branches in the greater Miami area of Broward Brevard Indian River Miami-Dade and Palm Beach counties plus another handful of branches in Central Florida. 1st United Bank offers checking savings money market and NOW accounts as well as debit and credit cards. It caters mostly to professionals entrepreneurs and high-net-worth individuals. 1st United Bancorp has a mortgage-heavy loan portfolio; some 75% consists of commercial and residential real estate loans. 1st United Bancorp was founded in 2000 as Advantage Bancorp the holding company for Advantage Bank.

|                        | Annual Growth | 12/08 | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 26.2%         | 617.8 | 1,015.6 | 1,267.8 | 1,421.2 | 1,566.8 |
| Net income (\$ mil.)   | -             | (1.4) | 4.7     | 2.2     | 3.7     | 4.7     |
| Market value (\$ mil.) | 1.0%          | 204.4 | 243.3   | 235.4   | 189.1   | 212.9   |
| Employees              | 18.1%         | 153   | 229     | 301     | 291     | 298     |

**1SYNC INC.**

Princeton Pike Corporate Center 1009 Lenox Dr. Ste. 115  
Lawrenceville NJ 08648  
Phone: 312-463-4000  
Fax: 609-620-4601  
Web: www.1sync.org

CEO: Karin Borchert  
CFO: Gary Lo  
HR: -  
FYE: December 31  
Type: Subsidiary

1SYNC hopes to help you synchronize all sorts of trading relationships and product information. The company provides collaborative software used to synchronize data in multiple locations formats and languages. 1SYNC's products are used for functions such as supply chain management business intelligence collaborating with trading partners and managing catalog and pricing information. The company also offers services such as consulting implementation maintenance support and training. Its customers include manufacturers membership organizations and retailers. The company was formed in 2005 when the operations of Transora and UCCnet were combined. 1SYNC is a not-for-profit subsidiary of GS1 US.

**21ST CENTURY NORTH AMERICA INSURANCE COMPANY**

3 Beaver Valley  
Wilmington DE 19803  
Phone: 800-443-3100  
Fax: 330-668-7204  
Web: www.aschulman.com

CEO: Bruce W Marlow  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Cutting out the middleman — that's how 21st Century Insurance grew in the 20th century. The company's primary subsidiaries provide inexpensive auto and personal umbrella insurance for customers by selling directly rather than through brokers which eliminates the cost of agents and commissions. 21st Century Insurance limits sales of its auto policies to preferred-risk applicants (good drivers). The company has historically been most active in California but has been actively expanding into other states including Texas. 21st Century Insurance is part of the Farmers Group of Zurich Financial Services.

**24/7 REAL MEDIA INC.**

132 W. 31st St.  
New York NY 10001  
Phone: 212-231-7100  
Fax: 212-760-1774  
Web: www.247realmedia.com

CEO: Brian Lesser  
CFO: Christina Van Tassell  
HR: -  
FYE: December 31  
Type: Subsidiary

Keeping it real — 24/7. 24/7 Real Media provides key elements in the rapidly changing Internet advertising arena: search marketing services software to host and manage digital ads (including mobile Web ads) and a network of websites that run the ads. The company's Advertiser Solutions segment provides advertisers access to its network of websites and permission-based e-mail marketing database. 24/7 also offers search engine optimization services. Technology offerings revolve around its ad delivery and management software which allows advertisers to plan manage and measure their online campaigns. Operating through 18 offices across 12 countries 24/7 is a subsidiary of communications conglomerate WPP.

**30DC INC**
**NBB: TDCH**

80 Broad Street, 5th Floor  
New York, NY 10004  
Phone: 212 962-4400  
Fax: -  
Web: www.30dcinc.com

CEO: Henry Pinski  
CFO: Theodore A Greenberg  
HR: -  
FYE: June 30  
Type: Public

30DC offers digital marketing platforms tools services and training through four business units. Its original product was a free 30 day challenge (30DC) training program for Internet marketers. The company also offers digital publishing and marketing tools with MagCast a platform that enables online content to be published and delivered via Apple's Newstand application and Market ProMax a comprehensive online marketing platform that aids in the creation of digital products and e-commerce sites. Formerly a business development company named Infinity Capital Group the company completed a reverse merger with 30DC in 2010 and adopted its name business and management team.

|                        | Annual<br>Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (21.0%)          | 1.9   | 2.9   | 2.0   | 2.8   | 0.7   |
| Net income (\$ mil.)   | -                | (1.4) | 0.0   | (0.4) | 0.1   | (1.6) |
| Market value (\$ mil.) | (50.3%)          | 13.1  | 7.7   | 4.6   | 10.0  | 0.8   |
| Employees              | 2.4%             | 10    | 10    | 14    | 11    | 11    |

**360i LLC**

1 Peachtree Pointe 1545 Peachtree St. Ste. 450  
Atlanta GA 30309  
Phone: 404-876-6007  
Fax: 404-876-9097  
Web: www.360i.com

CEO: Sarah Hofstetter  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

If you are ready for a revolution in your online marketing campaign keep this company on your short list. 360i provides search engine optimization paid placement management and performance analytics services for US and international clients including H&R Block NBCUniversal and Office Depot. In addition to turning Web searches into marketing opportunities (through optimization and paid placement) the company provides development and management services for targeted marketing campaigns using banner ads e-mails and websites. A subsidiary of Innovation Interactive 360i got off the ground in 1998. In 2010 Innovation Interactive was acquired by Japanese advertising conglomerate Dentsu.

**3D SYSTEMS CORP. (DE)**
**NYS: DDD**

333 Three D Systems Circle  
Rock Hill, SC 29730  
Phone: 803 326-3900  
Fax: -  
Web: www.3dsystems.com

CEO: Vyomesh I. Joshi  
CFO: John N. McMullen  
HR: Amy Decker  
FYE: December 31  
Type: Public

3D Systems helps product designers and engineers bring their concepts to life. The company's stereolithography apparatuses (SLAs) and other machines create 3-D prototypes of everything from toys to airplane parts. Its SLAs rapidly produce 3-D objects designed in CAD/CAM software in a process called solid imaging which uses a laser to sculpt plastic resin materials into physical models. Its ThermoJet solid object printer also fabricates plastic models using a modified ink jet printing system. Additionally 3D Systems sells the raw plastic and metal consumable material used in its machinery. Customers have included Boeing MIT General Motors and Continental Tires.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17  | 12/18   |
|------------------------|------------------|---------|---------|---------|--------|---------|
| Sales (\$ mil.)        | 1.3%             | 653.7   | 666.2   | 633.0   | 646.1  | 687.7   |
| Net income (\$ mil.)   | -                | 11.6    | (655.5) | (38.4)  | (66.2) | (45.5)  |
| Market value (\$ mil.) | (25.4%)          | 3,803.2 | 1,005.5 | 1,537.7 | 999.7  | 1,176.7 |
| Employees              | 5.2%             | 2,136   | 2,492   | 2,445   | 2,666  | 2,620   |

**3M CO**

NYS: MMM

3M Center  
St. Paul, MN 55144-1000  
Phone: 651 733-1110  
Fax: 651 733-9973  
Web: www.3m.com

CEO: Inge G. Thulin  
CFO: Nicholas C. Gangestad  
HR: Marlene M Mcgrath  
FYE: December 31  
Type: Public

Loath to be stuck in one industry 3M makes everything from tape to high-tech security gear. The diversified company's products fall under four segment categories: Safety & Industrial Transportation & Electronics Health Care and Consumer. 3M boasts some of the world's most recognizable consumer brands including Post-it notes Scotch tapes Scotchgard fabric protectors Scotch-Brite scouring pads Filtrete home air filters and ACE bandages. 3M sells products directly to users and through numerous wholesalers retailers distributors and dealers worldwide. The company generates about 60% of its sales outside the US. 3M was founded in 1902 as a small mining venture in Northern Minnesota called Minnesota Mining and Manufacturing Company.

|                        | Annual Growth | 12/15    | 12/16     | 12/17     | 12/18     | 12/19     |
|------------------------|---------------|----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 1.5%          | 30,274.0 | 30,109.0  | 31,657.0  | 32,765.0  | 32,136.0  |
| Net income (\$ mil.)   | (1.4%)        | 4,833.0  | 5,050.0   | 4,858.0   | 5,349.0   | 4,570.0   |
| Market value (\$ mil.) | 4.0%          | 86,645.8 | 102,710.8 | 135,381.3 | 109,595.7 | 101,474.1 |
| Employees              | 1.8%          | 89,446   | 91,584    | 91,536    | 93,516    | 96,163    |

**3M COGENT INC.**

639 N. Rosemead Blvd.  
Pasadena CA 91107  
Phone: 626-325-9600  
Fax: 626-325-9700  
Web: www.cogentsystems.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

3M Cogent knows security. The company provides Automated Fingerprint Identification Systems (AFIS) that governments law enforcement agencies and companies use to capture analyze and compare fingerprints. 3M Cogent's offerings include proprietary biometrics access control software hardware (including mobile systems) system maintenance and services that include consulting implementation and systems integration. It also enjoys an alliance with Northrop Grumman for design development and sale of biometric ID systems. 3M Cogent operates in Austria Canada China Taiwan the UK and the US where the Department of Homeland Security is a core customer. In 2010 3M purchased the company for \$943 million.

**3M PURIFICATION INC.**

400 Research Pkwy.  
Meriden CT 06450  
Phone: 203-237-5541  
Fax: 203-238-8977  
Web: www.3mpurification.com

CEO: Inge Thulin  
CFO: Frederick C Flynn Jr  
HR: -  
FYE: October 31  
Type: Subsidiary

3M Purification looks at liquids and gases through rose-colored filters. The company a unit of 3M's Industrial and Transportation segment makes a full line of filtration products for the health care fluid-processing and potable-water markets. Its filters remove contaminants as small as molecules and particles as large as sand from liquids and gases. They are used to purify drugs paints and resins oil and gas and home drinking water. 3M Purification assigns its own scientists to work with customers when creating new products. The company which was known as CUNO until 2009 operates sales offices worldwide and eight manufacturing plants in Australia Europe Japan South America and the US.

**454 LIFE SCIENCES**

20 Commercial St.  
Branford CT 06405  
Phone: 203-871-2300  
Fax: 203-481-2075  
Web: www.454.com

CEO: Christopher K McLeod  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

454 Life Sciences wants to give drug developers and other gene researchers the 411 on entire genomes. The company has developed computer-controlled instruments and related software that enable scientists to analyze whole genomes in one fell swoop rather than a few hundred genes at a time. Parent company Roche Diagnostics distributes 454 Life Sciences' Genome Sequencing systems (GS Junior and GS FLX) to clinical laboratories medical research institutes drugmakers and other scientific customers worldwide. Research fields include cancer infectious disease drug discovery agriculture and paleontology.

**4LICENSING CORP**

NBB: FOUR

5 Penn Plaza  
New York, NY 10001  
Phone: 646 931-1022  
Fax: -  
Web: www.4kidsentertainment.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

If your kids are into Yu-Gi-Oh! thank (or blame) 4Kids Entertainment. The company licenses the rights to third-party entertainment properties for use in cartoons games toys and apparel. It also uses those properties to produce TV shows videos films music and websites for kids. Its youth-oriented portfolio includes Chaotic Yu-Gi-Oh! Cabbage Patch Kids Dinosaur King and Viva Piñata. 4Kids also handles licensing for the American Kennel Club the Cat Fanciers' Association and the UK's Royal Air Force. It has a five-year partnership with The CW Network (ending in 2013) to program its Saturday morning The CW4Kids lineup. In 2011 4Kids voluntarily filed for Chapter 11 bankruptcy protection.

|                        | Annual Growth | 12/10  | 12/11  | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (46.7%)       | 14.5   | 12.3   | 3.3   | 1.2   | 1.2   |
| Net income (\$ mil.)   | -             | (27.2) | (15.2) | 9.5   | (3.2) | (0.9) |
| Market value (\$ mil.) | 4.2%          | -      | -      | -     | 9.5   | 9.9   |
| Employees              | (49.0%)       | 89     | 71     | 16    | 10    | 6     |

**5LINX HOLDINGS INC.**

400 ANDREWS ST STE 400 # 400  
ROCHESTER, NY 146041429  
Phone: 585-359-2922  
Fax: -  
Web: www.5linx.com

CEO: Nelson Gerard  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

You won't see 5LINX stores popping up anytime soon but the telecommunications company is still a fast growing enterprise. Relying on a network of independent marketing representatives to sell its products (similar to the model employed by Mary Kay) 5LINX provides an array of telecommunications products and services. Among these are cellular phones and plans from major US carriers; satellite TV service from DISH Network and DIRECTV; and broadband Internet and home security services. Representatives also sell GLOBALINX VoIP services for residential and business customers; a subsidiary of 5LINX GLOBALINX products include Wi-Fi phones and digital phone services.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 43.9%         | -     | -     | 50.0  | 81.4  | 103.6 |
| Net income (\$ mil.)   | 76.3%         | -     | -     | 1.2   | 1.5   | 3.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 35    |

**7-ELEVEN INC.**

1722 Routh St. Ste. 1000 1 Arts Plz  
Dallas TX 75201  
Phone: 972-828-7011  
Fax: 972-828-7848  
Web: www.7-eleven.com

CEO: Joseph M Depinto  
CFO: Stanley Reynolds  
HR: -  
FYE: December 31  
Type: Subsidiary

"If convenience stores are open 24 hours why the locks on their doors?" If anyone knows it's 7-Eleven. The North American subsidiary of Seven-Eleven Japan 7-Eleven operates more than 7200 company-owned or franchised stores in the US and Canada under the 7-Eleven name. Globally 7-Eleven licenses more than 24000 stores in about a dozen countries mostly in the Asia Pacific and Nordic regions. Its stores range from 2400 to 3000 sq. ft. and sell about 2500 items. The world's leading convenience store company is owned by the Japanese retail conglomerate Seven & i Holdings which is the holding company for Seven-Eleven Japan Ito-Yokado Denny's restaurants and other businesses.

**800-JR CIGAR INC.**

301 Rte. 10 East  
Whippany NJ 07981  
Phone: 973-884-9555  
Fax: 973-884-9556  
Web: www.jrcigars.com

CEO: Lew Rothman  
CFO: Michael E Colleton  
HR: Karen Dallesondro  
FYE: December 31  
Type: Subsidiary

800-JR Cigar would like to give that man (or woman) a cigar. Doing business as JR Cigars the company that began as a small Manhattan cigar shop is now a leading distributor and retailer of premium cigars. It also sells pipe tobacco lighters humidors and other smoking accessories as well as coffee. JR Cigars' retail operations include three discount outlet stores in North Carolina a catalog and an e-commerce site. The company's website also features regular auctions and a section called JR Cigar University where tobacco aficionados can read up on all things stogie related. 800-JR Cigar is a subsidiary of Altadis itself owned by Imperial Tobacco Group.

**84 LUMBER COMPANY**

1019 Rte. 519  
Eighty Four PA 15330-2813  
Phone: 724-228-8820  
Fax: 310-319-0310  
Web: www.amark.com

CEO: Joe Hardy  
CFO: Paul Lentz  
HR: -  
FYE: December 31  
Type: Private

With its utilitarian stores (most don't have heat or A/C) 84 Lumber has built itself up to be a leading low-cost provider of lumber building materials and related services. Through about 250 stores in 30 states the company (which is the nation's largest privately held building materials retailer) sells lumber siding drywall windows and other supplies as well as plans to construct decks garages and houses. Its 84 Components subsidiary operates plants that make floor and roof trusses and wall panels. In addition 84 Lumber provides insurance travel and professional installation services. CEO Joseph Hardy Sr. founded 84 Lumber in 1956.

**8X8 INC**
**NYS: EIGHT**

2125 O'Neil Drive  
San Jose, CA 95131  
Phone: 408 727-1885  
Fax: 408 980-0432  
Web: www.8x8.com

CEO: Vikram (Vik) Verma  
CFO: Mary Ellen P. Genovese  
HR: -  
FYE: March 31  
Type: Public

8x8 is counting on Internet telephony usage to multiply. The company provides services powered by its software that enable voice and video communication over Internet Protocol (IP) networks. Its services are used primarily by business subscribers in the US to make phone calls over broadband connections and access other functions including voice mail caller ID call waiting call forwarding and conferencing. 8x8 sells directly and through resellers and retailers to businesses government agencies and educational institutions as well as a dwindling number of residential subscribers. 8x8's MobileTalk service targets mobile phone users who want to lower their rates by making international calls over the Web.

|                        | Annual Growth | 03/15 | 03/16 | 03/17   | 03/18   | 03/19   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 21.4%         | 162.4 | 209.3 | 253.4   | 296.5   | 352.6   |
| Net income (\$ mil.)   | -             | 1.9   | (5.1) | (4.8)   | (104.5) | (88.7)  |
| Market value (\$ mil.) | 24.5%         | 807.4 | 967.0 | 1,465.8 | 1,792.6 | 1,941.6 |
| Employees              | 27.6%         | 565   | 810   | 1,019   | 1,225   | 1,497   |

**99 CENTS ONLY STORES**
**NYSE: NDN**

4000 Union Pacific Ave.  
Los Angeles CA 90023  
Phone: 323-980-8145  
Fax: 323-980-8160  
Web: www.99only.com

CEO: -  
CFO: Ashok Walia  
HR: Eileen Rubio  
FYE: March 31  
Type: Private

Pass the buck get a penny back. 99 Cents Only Stores sells closeout and regular general merchandise for 99 cents or less. With about 300 stores the company sells name-brand and private-label food and beverages (more than 50% of sales) health and beauty aids household and seasonal goods hardware toys and more. Nearly three-quarters of its stores are in California; other stores are located in Arizona Nevada and Texas. The company's Bargain Wholesale unit distributes discounted merchandise to retailers distributors and exporters. Founded in 1982 99 Cents Only Stores was taken private by Ares Management Canada Pension Plan Investment and the Gold/Schiffer family in 2012.

**A & H SPORTSWEAR CO. INC.**

500 William St.  
Pen Argyl PA 18072  
Phone: 610-863-4176  
Fax: 630-467-3010  
Web: www.necdisplay.com

CEO: Mark Waldman  
CFO: Mark Greenberg  
HR: -  
FYE: October 31  
Type: Private

When swimsuit season rolls around Houdini has nothing on A & H Sportswear. The company's Miraclesuit makes 10 pounds disappear! The Miraclesuit bathing suits suck in that tummy using three times as much Lycra as most other swimwear. The firm also makes shapewear jeans and other casual apparel using its patented Miratex fabric. A & H Sportswear's clothing and swimsuits are sold in the US through finer retailers (such as Bloomingdale's Nordstrom Saks Fifth Avenue) catalogs (Eddie Bauer Norm Thompson and Spiegel) and online. A & H Sportswear's offerings are also marketed internationally through independent dealers.



**A & K RAILROAD MATERIALS, INC.**

1505 S REDWOOD RD  
SALT LAKE CITY, UT 841045106  
Phone: 801-974-5484  
Fax: -  
Web: www.akrailroad.com

CEO: -  
CFO: Jeff Galyean  
HR: -  
FYE: December 31  
Type: Private

You won't find A & K Railroad next to B&O Railroad on a Monopoly board but you will find the company's pieces all over the railroad. A & K Railroad Materials sells a multitude of new and used railroad supplies including steel and wood railroad ties and tie plugs landscaping railroad ties (reclaimed) frogs (plates used to guide rail wheels at crossings) guard rails switches and components (braces clips and plates) rails and rail tools. Services offered by A & K Railroad Materials include track removal/salvage and custom rail welding. Its lineup is used for railroads as well as mines and cranes in North and South America. About 90% of the company is owned by its founder and chairman Kern Schumacher.

|                        | Annual<br>Growth | 01/01 | 01/02 | 01/03 | 01/04* | 12/14 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 7.8%             | -     | 60.9  | 67.8  | 59.7   | 150.2 |
| Net income (\$ mil.)   | -                | -     | (3.2) | 0.3   | 0.4    | 16.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 200   |

\*Fiscal year change

**A&E TELEVISION NETWORKS LLC**

235 E. 45th St.  
New York NY 10017  
Phone: 212-210-1400  
Fax: 212-210-1308  
Web: www.aetn.com

CEO: -  
CFO: Nicole Ordenez  
HR: -  
FYE: December 31  
Type: Joint Venture

You might say this company gives viewers a lifetime dose of television. A&E Television Networks (AETN) owns and operates a portfolio of ten cable TV channels including Lifetime Television the flagship network of AETN subsidiary Lifetime Entertainment that targets women with a variety of lifestyle and entertainment content. Its A&E network offers a mix of reality-based programming and documentaries while its HISTORY channel airs original programs on historical topics. The company also operates sister networks such as Crime & Investigation Network and The Biography Channel. AETN is a joint venture between Hearst Walt Disney and NBCUniversal (NBCU).

**A&R LOGISTICS INC.**

8440 S. Tabler Rd.  
Morris IL 60450  
Phone: 815-941-5200  
Fax: 800-406-5703  
Web: www.arttransport.com

CEO: Mark R Holden  
CFO: Anthony W Lenhart  
HR: -  
FYE: December 31  
Type: Private

Through its subsidiaries A&R Logistics offers a diverse menu of transportation and logistics services. A&R Transport is a bulk plastic and dry flowable transportation provider with about 25 terminals and 10 warehouses throughout the US; its fleet includes 770 tractors and about 1100 trailers. A&R Global Logistics arranges freight transportation (mostly bulk shipments of dry plastic pallets in hopper trucks for chemical companies) through a network of independent carriers and A&R Packaging & Distribution operates warehouses and provides packaging services. UTC Overseas provides freight-forwarding and door-to-door services in Europe.

**A&W RESTAURANTS INC.**

1648 McGrathiana Pkwy.  
Lexington KY 40511  
Phone: 859-219-0019  
Fax: 770-448-7726  
Web: www.presidio.com/presidio\_tech\_cap

CEO: Kevin Bazner  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The old-fashioned root beer stand lives on thanks to this business. A&W Restaurants franchises more than 1200 quick-service restaurants in the US and unaffiliated restaurants in about 15 other countries. The eateries many of which still offer drive-up service in addition to dine-in seating offer a menu featuring hamburgers hot dogs onion rings and fries along with its signature root beer. A&W traces its roots back to a California root beer stand business started by Roy Allen in 1919. It belonged to YUM! Brands the world's largest fast-food franchisor until late 2011 when a group of franchisees purchased it.

**A. B. BOYD COMPANY**

600 S. McClure Rd.  
Modesto CA 95357  
Phone: 209-236-1111  
Fax: 209-236-0154  
Web: www.boydcorp.com

CEO: -  
CFO: Eric Struik  
HR: -  
FYE: December 31  
Type: Private

A. B. Boyd Company puts a little zip in rubber manufacturing. Initially a zipper distributor the company has evolved to operate as Boyd Corporation and manufacture rubber plastic and fiber products that offer environmental sealing and energy-efficient solutions. The custom-designed and manufactured products meet requirements for acoustic thermal shock and shielding systems among others. Boyd uses a range of specialized materials from silicone to Mylar polypropylene copper and aluminum foils and coated fabrics to deliver a low-cost engineered lineup. It caters to OEMs in aerospace electronics medical equipment telecommunications and transportation. Boyd is held by Stonebridge Partners Management.

**A. DUIE PYLE INC.**

650 Westtown Rd.  
West Chester PA 19381-0564  
Phone: 610-696-5800  
Fax: 610-696-3768  
Web: www.aduiepile.com

CEO: Peter Latta  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

A. Duie Pyle has piled up a collection of transportation-related businesses. The company's services include less-than-truckload (LTL) and truckload freight hauling warehousing third-party logistics and equipment leasing. (LTL carriers consolidate freight from multiple shippers into a single trailer.) A. Duie Pyle's LTL business operates primarily in the Northeast US and in Canada from a network of more than 15 service depots. The LTL unit maintains a fleet of about 790 tractors and 1800 trailers; another 325 tractors for heated truckload hauling. The company offers service outside its core region through alliances with other carriers. A. Duie Pyle maintains about 2 million sq. ft. of warehouse space.

**A. EICOFF & COMPANY**

401 N. Michigan Ave.  
Chicago IL 60611  
Phone: 312-527-7100  
Fax: 312-527-7192  
Web: www.eicoff.com

CEO: Bill McCabe  
CFO: Pat Sacony  
HR: -  
FYE: December 31  
Type: Subsidiary

This firm's business is getting couch potatoes to take action. A. Eicoff & Company is a leading advertising agency specializing in direct response television marketing. It helps create TV spots and campaigns that not only highlight a product or brand but also urge consumers to call write or log onto the Internet for more information. In addition to creative work A. Eicoff provides monitoring and measuring services to track the effectiveness of its campaigns and it offers planning services to help its clients target specific consumer groups. The company was founded in 1965 by Alvin Eicoff and now operates as part of OgilvyOne the marketing services arm of global advertising agency network Ogilvy & Mather.

**A. FINKL & SONS COMPANY**

2011 N. Southport Ave.  
Chicago IL 60614  
Phone: 773-975-2510  
Fax: 773-348-5347  
Web: www.finkl.com

CEO: Bruce C Liimatainen  
CFO: Joseph E Curci  
HR: -  
FYE: January 31  
Type: Private

Thanks to Mrs. O'Leary's cow A. Finkl & Sons has chiseled a niche for itself in the steel industry. The company was founded in 1879 when Anton Finkl developed a chisel to clean bricks rescued from buildings destroyed in the Great Chicago Fire. Since then Finkl has forged ahead to become a leading global supplier of forging die steels. (A forging die is a steel block used in a hammer or press for shaping metal.) The firm also produces plastic mold steels die casting tool steels and custom open-die forging. German steel company SCHMOLZ+BICKENBACH owns Finkl.

**A. P. HUBBARD WHOLESALE LUMBER CORPORATION**

1027 ARNOLD ST  
GREENSBORO, NC 274057101  
Phone: 336-275-1343  
Fax: -  
Web: www.hubbardlumber.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

A.P. Hubbard Lumber manufactures lumber and lumber products for the construction industry. Its offerings include air- and kiln-dried lumber made from cypress hardwoods softwoods and eastern white pine as well as engineered wood products such as glue-laminated timber rim board wood deckinh sheathing and framing lumber. The company distributes its products in the Carolinas Virginia and Maryland. A.P. Hubbard Lumber was founded in Greensboro North Carolina in 1952.

|                        | Annual<br>Growth | 03/08 | 03/09 | 03/10 | 03/11 | 03/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.2%            | -     | 8.8   | 8.8   | 11.7  | 15.3  |
| Net income (\$ mil.)   | 96.7%            | -     | -     | 0.0   | 0.0   | 0.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 5     |

**A.C. MOORE ARTS & CRAFTS INC.**

NASDAQ: ACMR

130 A.C. Moore Dr.  
Berlin NJ 08009  
Phone: 856-768-4930  
Fax: 856-753-4723  
Web: www.acmoore.com

CEO: Adolph Pipeno  
CFO: David Stern  
HR: -  
FYE: December 31  
Type: Private

Some are content to collect and dust their tchotchkes but others are compelled to make them. A.C. Moore Arts & Crafts is eager to serve them all (focusing on women 35 and older). The chain's 130-plus superstores (up from 17 in 1997) sell crafts and art and scrapbooking supplies which account for about 60% of sales as well as yarn seasonal items fashion crafts home decor and picture frames and everything else needed to glue paint or arrange. A.C. Moore also offers in-store arts-and-crafts classes. Its stores are located in more than a dozen states along the East Coast. Founded in 1985 A.C. Moore was acquired in late 2011 by affiliates of arts and crafts distributor Sbar's Inc. for about \$41 million.

**A.V. THOMAS PRODUCE, INC.**

3900 SULTANA AVE  
ATWATER, CA 953019605  
Phone: 209-394-7514  
Fax: -  
Web: www.avthomasproduce.com

CEO: -  
CFO: Dana Miller  
HR: -  
FYE: December 31  
Type: Private

A.V. Thomas Produce knows a sweet potato is not just a yam by another name. The California grower produces packages and sells several varieties of yams and the yam's sweeter cousin the sweet potato. (Though the names are used interchangeably in this country most US-grown "yams" are actually sweet potatoes.) With 1700 acres in production its brands include Best West Court House Nature's Pride Oriental Beauty Royal Flush Sweetie Pie Thomas and Winner; it is also a major US producer of organic sweet potatoes which it sells under the Natural Beauty label. Founded in 1960 by Antonio Vieira Tomas an immigrant from the Azores Islands A.V. Thomas is owned and run by Tomas's nephew CEO Manuel Vieira.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.9%            | -     | 60.8  | 65.5  | 69.7  | 85.1  |
| Net income (\$ mil.)   | (3.6%)           | -     | 10.6  | 9.0   | 14.5  | 9.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 8     |

**A2D TECHNOLOGIES**

2345 Atascocita Rd.  
Humble TX 77396  
Phone: 281-319-4944  
Fax: 281-319-4945  
Web: www.tgsnopec.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Less talkative than Star Wars' R2-D2 A2D Technologies nevertheless communicates well by providing digital well log data interpretive software and data management services. A2D's LOG-LINE system allows geoscientists to access and download well log data from their workstations. Customers use its well log data to calibrate seismic data to known geologic conditions in well bores. A2D Technologies has data coverage worldwide including the US Canada the Gulf of Mexico offshore North-west Europe Russia West Africa and Madagascar. Parent TGS-NOPEC Geophysical is one of the largest owners of digital well log data in North America.

**AAA COOPER TRANSPORTATION**

1751 KINSEY RD  
DOTHAN, AL 363035877  
Phone: 334-793-2284  
Fax: -  
Web: www.aacooper.com

CEO: -  
CFO: Steve Roy  
HR: Renee Lingo  
FYE: December 31  
Type: Private

AAA Cooper Transportation (ACT) is a trucking company offering freight hauling services primarily in the Southwest Southeast and Midwest. ACT offers less-than-truckload (LTL) hauling in 21 states (LTL carriers combine freight from multiple shippers into a single truckload). The company also offers freight brokerage services dedicated contract carriage and fleet maintenance services through 40 locations. The company's International Services division offers cross-border services to Canada and Mexico. ACT can also facilitate transportation in Puerto Rico and the US Virgin Islands. The company's fleet includes 3000 tractors and 6500 trailers.

|                        | Annual<br>Growth | 12/13 | 12/14* | 01/16 | 01/17* | 12/17 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 4.8%             | -     | 576.9  | 595.4 | 592.0  | 664.4 |
| Net income (\$ mil.)   | 16.5%            | -     | 20.1   | 14.1  | 17.7   | 31.8  |
| Market value (\$ mil.) | -                | -     | -      | -     | -      | -     |
| Employees              | -                | -     | -      | -     | -      | 4,933 |

\*Fiscal year change

**AAC GROUP HOLDING CORP.**

7211 Circle S Rd.  
Austin TX 78745  
Phone: 512-444-0571  
Fax: 512-443-5213  
Web: www.cbi-rings.com

CEO: -  
CFO: Kris G Radhakrishnan  
HR: -  
FYE: August 31  
Type: Subsidiary

School spirit tops the shopping list of customers of AAC Group. Doing business as American Achievement the company manufactures and supplies class rings year-books and letter athletic jackets as well as graduation items such as caps and gowns diplomas and announcements for the US elementary through high school and college markets. Its ring and accessory brands include ArtCarved Balfour and Keep-sake. Although scholastic products account for most of its sales AAC Group also makes commemorative jewelry for families bridal jewelry personalized rings for the military bowling tournaments and pro sports such as World Series Super Bowl and Stanley Cup. The memorabilia maker is owned by Fenway Partners.

**AAMCO TRANSMISSIONS INC.**

201 Gibraltar Rd.  
Horsham PA 19044  
Phone: 215-643-5885  
Fax: 215-956-0340  
Web: www.aamco.com

CEO: Keith A Morgan  
CFO: Jim Gregory  
HR: -  
FYE: December 31  
Type: Private

AAMCO Transmissions is geared for transmission repair. The company is a leading franchiser of transmission fix-it facilities with about 900 independently owned and operated shops throughout the US Canada and Puerto Rico. In addition to transmission work AAMCO locations provide automotive cooling and electrical system repairs as well as other general maintenance services. The company was established in 1963 by Robert Morgan and MAACO founder Anthony Martino. Today it operates alongside sister franchiser Cottman Transmission under holding company American Driveline Systems itself a subsidiary of investment firm American Capital.

**AAON, INC.**

NMS: AAON

2425 South Yukon Ave.  
Tulsa, OK 74107  
Phone: 918 583-2266  
Fax: -  
Web: www.aaon.com

CEO: Norman H. (Norm) Asbjornson  
CFO: Scott M. Asbjornson  
HR: -  
FYE: December 31  
Type: Public

HVAC equipment maker AAON can heat you up or cool you down. Operating through subsidiaries the company makes and markets air conditioning and heating equipment for commercial and industrial buildings primarily in the US. AAON's products include rooftop units air-handling and make-up air units chillers and energy recovery units as well as condensing units and geothermal/water-source heat pumps and coils. The company sells to property owners and contractors in both the new construction and replacement markets looking for a higher quality and more options than offered by standardized manufacturers.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.1%             | 356.3   | 358.6   | 384.0   | 405.2   | 433.9   |
| Net income (\$ mil.)   | (0.9%)           | 44.2    | 45.7    | 53.4    | 54.5    | 42.6    |
| Market value (\$ mil.) | 11.9%            | 1,164.1 | 1,207.2 | 1,718.3 | 1,908.1 | 1,822.8 |
| Employees              | 8.5%             | 1,604   | 1,676   | 1,619   | 1,991   | 2,221   |

**AAR CORP**

NYS: AIR

One AAR Place, 1100 N. Wood Dale Road  
Wood Dale, IL 60191  
Phone: 630 227-2000  
Fax: 630 227-2019  
Web: www.aarcorp.com

CEO: David P. Storch  
CFO: Michael D. Milligan  
HR: Dub Dubois  
FYE: May 31  
Type: Public

AAR provides a wide variety of aviation services and technology products primarily for the commercial aviation and defense industries. The company supplies customers and government agencies with aircraft components such as transportation pallets containers shelters mobility systems and control systems used in support of military deployments and humanitarian activities. AAR also provides supply chain management services parts and MRO (aircraft maintenance repair and overhaul) services. The company traces its historical roots to 1951 when Allen Eichner began selling aircraft radios and instruments.

|                        | Annual<br>Growth | 05/15   | 05/16   | 05/17   | 05/18   | 05/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.5%             | 1,594.3 | 1,662.6 | 1,767.6 | 1,748.3 | 2,051.8 |
| Net income (\$ mil.)   | (7.4%)           | 10.2    | 47.7    | 56.5    | 15.6    | 7.5     |
| Market value (\$ mil.) | 0.5%             | 1,027.6 | 849.2   | 1,215.5 | 1,554.7 | 1,046.8 |
| Employees              | 3.3%             | 5,750   | 5,530   | 5,350   | 5,775   | 6,550   |

**AARON AND COMPANY, INC.**

30 TURNER PL  
PISCATAWAY, NJ 088543839  
Phone: 732-752-8200  
Fax: -  
Web: www.aaronco.com

CEO: -  
CFO: Victor De Rosa  
HR: -  
FYE: December 31  
Type: Private

Aaron & Company knows a thing or two about staying cool. Catering primarily to contractors in New Jersey and eastern Pennsylvania the wholesaler offers plumbing and HVAC supplies through more than five locations in the Garden State. Three of these outlets house Aaron Kitchen & Bath Design Galleries which feature complete kitchen and bathroom set-ups to help customers with building and remodeling plans. Aaron & Company is served by a single 120000-sq.-ft. distribution center that is stocked with more than 15000 items.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%             | -     | 81.4  | 83.4  | 86.6  | 89.0  |
| Net income (\$ mil.)   | 23.7%            | -     | 1.0   | 0.4   | (0.4) | 1.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 188   |

**AARON'S INC**
**NYS: AAN**

400 Galleria Parkway S.E., Suite 300  
Atlanta, GA 30339-3182  
Phone: 678 402-3000  
Fax: -  
Web: www.aarons.com

CEO: John W. Robinson  
CFO: Steven A. (Steve) Michaels  
HR: -  
FYE: December 31  
Type: Public

Aaron's rents and sells sofas beds electronics and appliances along with other furniture and household goods. One of the nation's top rental and rent-to-own companies (behind industry leader Rent-A-Center) Aaron's purveys private-label and name-brand merchandise through nearly 1600 Aaron's stores in the US and Canada. The company's Woodhaven Furniture unit makes most of its furniture and bedding at about a dozen plants in the US. Aaron's also provides virtual leasing services to help some 20000 retail partners across the US serve credit-challenged customers. Aaron's was founded in 1955.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.9%             | 2,725.2 | 3,179.8 | 3,207.7 | 3,383.7 | 3,828.9 |
| Net income (\$ mil.)   | 25.8%            | 78.2    | 135.7   | 139.3   | 292.5   | 196.2   |
| Market value (\$ mil.) | 8.3%             | 2,053.8 | 1,504.3 | 2,149.2 | 2,677.3 | 2,825.1 |
| Employees              | (1.2%)           | 12,400  | 12,700  | 11,500  | 11,900  | 11,800  |

**AARP**

601 E ST NW  
WASHINGTON, DC 200490003  
Phone: 202-434-2277  
Fax: -  
Web: www.aarp.org

CEO: Jo Ann C. Jenkins  
CFO: Robert R. Hagans  
HR: Richard Randazzo  
FYE: December 31  
Type: Private

Turn 50 and the doors of the AARP will open for you as they have for nearly 38 million current members. On behalf of its members the not-for-profit AARP acts as an advocate on public policy issues such as health care and financial security publishes information (the monthly AARP Bulletin and the bimonthly AARP The Magazine and through Spanish language media) promotes community service and works with business partners to offer products and services (including discounts on insurance and travel). The group is organized into some 1300 local chapters throughout the US. Royalties from businesses eager to reach AARP members account for about half of the group's revenue.

|                        | Annual<br>Growth | 12/12 | 12/13   | 12/14   | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.4%             | -     | 1,439.0 | 1,399.0 | 1,605.0 | 1,643.8 |
| Net income (\$ mil.)   | (9.1%)           | -     | 408.8   | 84.5    | 141.2   | 279.2   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 1,800   |

**AASTRA INTECOM INC.**

2811 Internet Blvd.  
Frisco TX 75034  
Phone: 469-365-3237  
Fax: 469-365-3533  
Web: www.aastraintecom.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Aastra Intecom also known as Aastra USA is the US division of Canada's Aastra Technologies. The company provides IP telephony systems and contact center services to enterprise and government customers. Its products include the Clearspan line of IP communications equipment as well as its Centergy virtual contact center for managing agents across multiple sites. The company also offers professional services such as project management system installation and technical support. It targets such industry sectors as education government health care and insurance. Aastra USA represents less than 15% of its parent's overall sales.

**ABATIX CORP.**

2400 SKYLINE DR STE 400  
MESQUITE, TX 751491990  
Phone: 214-381-0322  
Fax: -  
Web: www.abatix.com

CEO: Terry W Shaver  
CFO: Frank J Cinatl IV  
HR: Elisabeth Parker  
FYE: December 31  
Type: Private

Following a huff and a puff Abatix cleans up. The company distributes more than 30000 personal protection and safety equipment products to environmental contractors as well as construction and industrial safety companies. Abatix's lineup is used by workers involved in cleanup projects such as asbestos and lead abatement and natural disasters. Products include sheeting and bags dehumidifiers air scrubbers and filters and germicides and fire retardant and disposable protective clothing. Abatix serves some 6000 customers located throughout the US. It operates a dozen sales and distribution centers in Texas Arizona Georgia Louisiana Nevada California Washington and Florida.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/11 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.3%             | -     | 69.0  | 69.3  | 84.5  | 99.1  |
| Net income (\$ mil.)   | 17.3%            | -     | 1.3   | 1.7   | 2.7   | 3.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 180   |

**ABAXIS, INC.**

3240 WHIPPLE RD  
UNION CITY, CA 945871217  
Phone: 510-675-6500  
Fax: -  
Web: www.abaxis.com

CEO: Clinton H. (Clint) Severson  
CFO: Ross Taylor  
HR: -  
FYE: March 31  
Type: Private

Abaxis makes a praxis of analyzing blood. Its two types of point-of-care blood analyzers (one for animals and one for humans) can each perform more than a dozen tests on their respective veterinary and human health patients. The analyzers are portable require little training provide on-the-spot results and offer built-in quality control and calibration. Abaxis also sells compatible chemical reagent supplies. In the veterinary market its systems bear the VetScan name; in the human medical market Piccolo Xpress. Abaxis sells to veterinarians hospitals managed care organizations and the military. Animal-health firm Zoetis acquired Abaxis for some \$2 billion in mid-2018.

|                        | Annual<br>Growth | 03/14 | 03/15 | 03/16 | 03/17 | 03/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.5%             | -     | 202.6 | 218.9 | 227.2 | 244.7 |
| Net income (\$ mil.)   | (0.2%)           | -     | 27.3  | 31.6  | 32.7  | 27.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 656   |

**ABBOTT LABORATORIES**
**NYS: ABT**

100 Abbott Park Road  
Abbott Park, IL 60064-6400  
Phone: 224 667-6100  
Fax: -  
Web: www.abbott.com

CEO: Miles D. White  
CFO: Brian B. Yoor  
HR: Stephen R. (Steve) Fussell  
FYE: December 31  
Type: Public

With activities ranging from filling baby bottles to making generic medications and cardiovascular devices Abbott Laboratories is a diverse health care products manufacturer. Its cardiovascular and neuromodulation segment makes products for cardiac rhythm management electrophysiology and other areas of cardiovascular care. Abbott's diagnostics division makes laboratory testing systems and point-of-care tests. The nutritional products division makes such well-known brands as Similac infant formula and Ensure supplements. Abbott also sells branded generic medicines (including gastroenterology and women's health products) in emerging markets and makes the FreeStyle diabetes care line.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17     | 12/18     |
|------------------------|------------------|----------|----------|----------|-----------|-----------|
| Sales (\$ mil.)        | 10.9%            | 20,247.0 | 20,405.0 | 20,853.0 | 27,390.0  | 30,578.0  |
| Net income (\$ mil.)   | 0.9%             | 2,284.0  | 4,423.0  | 1,400.0  | 477.0     | 2,368.0   |
| Market value (\$ mil.) | 12.6%            | 79,038.0 | 78,844.9 | 67,433.3 | 100,193.2 | 126,984.0 |
| Employees              | 7.5%             | 77,000   | 74,000   | 75,000   | 99,000    | 103,000   |

**ABBVIE INC**
**NYS: ABBV**

1 North Waukegan Road  
North Chicago, IL 60064-6400  
Phone: 847 932-7900  
Fax: -  
Web: www.abbvie.com

CEO: Richard A. (Rick) Gonzalez  
CFO: William J. Chase  
HR: Leanna Walther  
FYE: December 31  
Type: Public

AbbVie is vying for dominance in the world of medications. The firm develops and commercializes biopharmaceutical and small molecule drugs with a focus on immunology oncology virology and neuroscience. Its primary product is Humira best known as a rheumatoid arthritis drug; it accounts for some 60% of sales and is the world's top-selling prescription drug. Other key products include cancer treatment Imbruvica and hepatitis C drug Mavyret. Products are sold globally but the US is AbbVie's largest market. With the pending expiration of Humira's patent protection AbbVie is looking for the next big thing. It might have found it with its agreement to buy Allergan for \$63 billion in 2019.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17     | 12/18     |
|------------------------|---------------|----------|----------|----------|-----------|-----------|
| Sales (\$ mil.)        | 13.2%         | 19,960.0 | 22,859.0 | 25,638.0 | 28,216.0  | 32,753.0  |
| Net income (\$ mil.)   | 33.8%         | 1,774.0  | 5,144.0  | 5,953.0  | 5,309.0   | 5,687.0   |
| Market value (\$ mil.) | 8.9%          | 96,774.3 | 87,605.6 | 92,604.0 | 143,017.1 | 136,332.8 |
| Employees              | 3.6%          | 26,000   | 28,000   | 30,000   | 29,000    | 30,000    |

**ABC APPLIANCE INC.**

1 Silverdome Industrial Park  
Pontiac MI 48343-6001  
Phone: 248-335-4222  
Fax: 248-335-2568  
Web: www.abcwarehouse.com

CEO: -  
CFO: -  
HR: Bernadette Brdak  
FYE: October 31  
Type: Private

When customers have to buy retail they turn to ABC Appliance for "the closest thing to wholesale." The company sells audio equipment electronics computers home appliances and other products at more than 60 stores in Michigan Ohio and Indiana as well as online. ABC Appliance's inventory includes products from manufacturers such as LG General Electric Sony and Whirlpool. The company's retail stores operate under the ABC Warehouse Mickey Shorr (mobile electronics) and Hawthorne Appliance banners. US-Appliance.com is the firm's online-only consumer electronics and appliance sales business. CEO Gordy Hartunian founded ABC Appliance in 1964 and the chain remains owned by his family.

**ABC CABLE NETWORKS GROUP**

3800 W. Alameda Ave.  
Burbank CA 91505  
Phone: 818-569-7500  
Fax: +972-9-956-1610  
Web: www.onsettechnology.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Subsidiary

ABC Cable Networks Group wants to work a little magic on the television dial. The unit of Disney/ABC Television Group owns and operates a portfolio of cable television networks including entertainment channels ABC Family. It also owns Disney Channels Worldwide which operates kids' networks the Disney Channel and Disney XD; other kids' programming is distributed under Disney Junior (launched in 2012) and Jetix. (Through ABC Family ABC Cable Networks owns animation distributor Jetix Europe.) In addition ABC Cable Networks holds a 42% stake in A&E Television. Disney/ABC Television Group oversees the television broadcasting production and distribution operations of media giant Walt Disney.

**ABC INC.**

77 W. 66th St.  
New York NY 10023-6298  
Phone: 212-456-7777  
Fax: 212-456-1424  
Web: abc.go.com

CEO: Robert A Iger  
CFO: -  
HR: -  
FYE: September 30  
Type: Subsidiary

Some Desperate Housewives a Modern Family and a group of doctors schooled in Grey's Anatomy call this network home. ABC operates the #3 television network in the US (behind CBS and FOX) with more than 230 affiliates (including 10 corporate-owned stations). ABC also owns an 80% stake in ESPN a leader in cable sports broadcasting with a stable of channels including ESPN2 ESPN Classic and ESPN News as well as its flagship channel. (Publisher Hearst owns the remaining 20% of ESPN.) In addition the company operates mass-market publisher Hyperion. ABC is the cornerstone of Disney-ABC Television Group the TV division of parent Walt Disney.

**ABDON CALLAIS OFFSHORE, LLC**

1300 N ALEX PLISANCE BLVD  
GOLDEN MEADOW, LA 703572612  
Phone: 985-475-7111  
Fax: -

CEO: -  
CFO: Lionel Largared  
HR: -  
FYE: December 31  
Type: Private

Abdon Callais Offshore provides freight and passenger transportation services to the offshore oil and gas industry. The company operates its fleet of about 75 supply vessels utility vessels and crew boats in the Gulf of Mexico serving coastal shelf and deepwater projects. It counts both production companies and service companies among its customers. The company was founded in 1945 by Abdon Callais grandfather of president and CEO Peter Callais. The Callais family controls the company; other backers have included private equity firm Stonehenge Capital.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 15.8%         | -     | -     | -     | 75.5  | 101.2 |
| Net income (\$ mil.)   | 65.1%         | -     | -     | -     | 14.4  | 39.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 430   |

**ABEONA THERAPEUTICS INC**
**NAS: ABEQ**

1330 Avenue of the Americas, 33rd Floor  
New York, NY 10019  
Phone: 646 813-4701  
Fax: -  
Web: www.abeonatherapeutics.com

CEO: Jo Siffert  
CFO: Christine Silverstein  
HR: -  
FYE: December 31  
Type: Public

Abeona Therapeutics (formerly PlasmaTech Pharmaceuticals) is developing treatments to tap into the cancer therapy market. The company makes pharmaceutical products based on nanopolymer chemistry and other drug delivery technologies. Its FDA-approved MuGard is a prescription oral rinse for the treatment of mucositis or mouth ulceration a common side effect of chemotherapy or radiation. MuGard has marketing approval in the US and it is available in Europe through partner SpePharm. Other Abeona products include ovarian cancer treatments and drug delivery technologies for solid tumors and diabetes.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 34.2%         | 0.9    | 1.0    | 0.9    | 0.8    | 3.0    |
| Net income (\$ mil.)   | -             | (26.8) | (14.5) | (21.9) | (27.3) | (56.7) |
| Market value (\$ mil.) | 19.9%         | 165.4  | 161.1  | 232.5  | 759.9  | 342.3  |
| Employees              | 85.6%         | 7      | 15     | 19     | 42     | 83     |

**ABERCROMBIE & FITCH CO**
**NYS: ANF**

6301 Fitch Path  
New Albany, OH 43054  
Phone: 614 283-6500  
Fax: -  
Web: www.abercrombie.com

CEO: Fran Horowitz  
CFO: Joanne C. Crevoiserat  
HR: John Gabrielli  
FYE: February 02  
Type: Public

Trading on its century-old name Abercrombie & Fitch (A&F) sells upscale men's women's and kids' casual clothes and accessories — quite a change from when the company outfitted Hemingway and Teddy Roosevelt for safari. A&F trades under two main brands the eponymous Abercrombie & Fitch and Hollister which targets teens and is actually the larger of the two; it also sells intimates under the Gilly Hicks brand and kids clothing under abercrombie kids. Its 860 stores are found mainly in the US but also in Europe the Asia/Pacific region and the Middle East while A&F ships globally online. Its carefully selected college-age sales staff and All-American models imbue its stores with an upscale fraternity-house feel.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.0%)           | 3,744.0 | 3,518.7 | 3,326.7 | 3,492.7 | 3,590.1 |
| Net income (\$ mil.)   | 9.5%             | 51.8    | 35.6    | 4.0     | 7.1     | 74.5    |
| Market value (\$ mil.) | (4.3%)           | 1,690.1 | 1,737.8 | 752.3   | 1,360.3 | 1,415.3 |
| Employees              | (9.6%)           | 63,000  | 49,000  | 43,000  | 38,000  | 42,000  |

\*Fiscal year change

**ABF FREIGHT SYSTEM INC.**

3801 Old Greenwood Rd.  
Fort Smith AR 72903  
Phone: 479-785-6000  
Fax: 800-599-2810  
Web: www.abfs.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

ABF Freight System knows the ABCs of freight transportation. The largest subsidiary of Arkansas Best ABF Freight System offers national and regional less-than-truckload (LTL) transportation of general commodities such as apparel appliances chemicals food furniture metal plastics and textiles. LTL carriers generally combine freight from multiple shippers into a single truckload. The company operates a fleet of more than 17000 trailers and about 1600 tractors from a network of some 275 terminals. It ships throughout the US and to Canada Mexico Guam and Puerto Rico. Beyond its core LTL business ABF is expanding with end-to-end supply chain management services.

**ABILENE CHRISTIAN UNIVERSITY INC**

1600 CAMPUS CT  
ABILENE, TX 796013761  
Phone: 325-674-2000  
Fax: -  
Web: www.acu.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Abilene was once the home where the buffalo roamed but now it's where the Abilene Christian University Wildcats play. The private Church of Christ-affiliated university which requires Bible study courses and daily chapel attendance has an enrollment of about 4600 students. By 2020 the school intends to be the world's premier Christ-centered university. It offers some 70 baccalaureate majors that include more than 125 areas of study in addition to about 25 graduate academic programs one doctoral program and study abroad programs in Oxford England; Montevideo Uruguay; and Leipzig Germany. The student-teacher ratio is 15:1. Abilene Christian was founded in 1906.

|                        | Annual<br>Growth | 05/13 | 05/14 | 05/16 | 05/17 | 05/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%             | -     | 117.1 | 201.2 | 131.6 | 135.6 |
| Net income (\$ mil.)   | (12.9%)          | -     | 77.4  | 17.9  | 33.8  | 44.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 675   |

**ABINGTON MEMORIAL HOSPITAL INC**

1200 OLD YORK RD  
ABINGTON, PA 190013788  
Phone: 215-481-2000  
Fax: -

CEO: Laurence M Merlis  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Abington Memorial Hospital brings health care to residents of southeastern Pennsylvania. The not-for-profit community hospital has some 670 beds. In addition to general medical and surgical care the hospital offers specialized care centers for cancer and cardiovascular conditions operates high-tech orthopedic and neurological surgery units and serves as a regional trauma care facility. It also runs an inpatient pediatric unit in affiliation with The Children's Hospital of Philadelphia. Abington Memorial also known as Abington Health operates the neighboring 125-bed Lansdale Hospital and several area outpatient facilities.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%             | -     | 708.5 | 697.3 | 697.7 | 740.9 |
| Net income (\$ mil.)   | 19.2%            | -     | 20.9  | 0.7   | 28.5  | 35.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,018 |

**ABIOMED, INC.**
**NMS: ABMD**

22 Cherry Hill Drive  
Danvers, MA 01923  
Phone: 978 646-1400  
Fax: 978 777-8411  
Web: www.abiomed.com

CEO: Michael R. Minogue  
CFO: Michael Tomsicek  
HR: Franky Leblanc  
FYE: March 31  
Type: Public

ABIOMED gives weary hearts a rest. The medical device maker has developed a range of cardiac assist devices and is developing a self-contained artificial heart. Its Impella micro heart pumps can temporarily take over blood circulation during surgery or catheterization. Its AB5000 ventricular assist device temporarily takes over the heart's pumping function and improves circulatory flow in patients with acute heart failure thus allowing their hearts to rest and recover. ABIOMED markets its products through both a direct sales force and distributors.

|                        | Annual<br>Growth | 03/15   | 03/16   | 03/17   | 03/18    | 03/19    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 35.2%            | 230.3   | 329.5   | 445.3   | 593.7    | 769.4    |
| Net income (\$ mil.)   | 22.9%            | 113.7   | 38.1    | 52.1    | 112.2    | 259.0    |
| Market value (\$ mil.) | 41.3%            | 3,229.9 | 4,278.1 | 5,649.4 | 13,130.3 | 12,886.7 |
| Employees              | 23.5%            | 589     | 747     | 908     | 1,143    | 1,371    |

**ABM INDUSTRIES, INC.**
**NYS: ABM**

One Liberty Plaza, 7th Floor  
New York, NY 10006  
Phone: 212 297-0200  
Fax: -  
Web: www.abm.com

CEO: Scott Salmirs  
CFO: D. Anthony Scaglione  
HR: -  
FYE: October 31  
Type: Public

Many businesses hope to clean up but diversified facilities services contractor ABM counts on it. The company primarily offers janitorial services to owners and operators of office buildings hospitals manufacturing plants schools shopping centers and transportation facilities throughout the US UK Canada and Puerto Rico. ABM also provides maintenance of mechanical electrical and plumbing systems and it operates more than 2000 parking lots and garages mainly at airports across some 40 states. ABM makes most of its revenue in the US.

|                        | Annual<br>Growth | 10/15   | 10/16   | 10/17   | 10/18   | 10/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.3%             | 4,897.8 | 5,144.7 | 5,453.6 | 6,442.2 | 6,498.6 |
| Net income (\$ mil.)   | 13.7%            | 76.3    | 57.2    | 3.8     | 97.8    | 127.4   |
| Market value (\$ mil.) | 6.4%             | 1,890.6 | 2,601.6 | 2,794.0 | 2,047.1 | 2,427.2 |
| Employees              | 3.9%             | 120,000 | 110,000 | 140,000 | 140,000 | 140,000 |

**ABM SECURITY SERVICES**

7324 Southwest Fwy. Ste. 1400  
Houston TX 77074  
Phone: 713-926-4453  
Fax: 713-926-2435  
Web: [www.abm.com/services/security/pages/commercial](http://www.abm.com/services/security/pages/commercial)

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Subsidiary

ABM Security Services keeps its eagle eyes on guard. The company provides uniformed security officers security systems monitoring and consulting services through a variety of subsidiaries and brand names such as Security Services of America (SSA) Silverhawk Security and Elite Protection. All told the company maintains about 70 branch offices in more than 30 states. Its guards protect high-rise buildings high-tech computer facilities financial institutions data centers and other commercial and industrial locations. ABM Security is a subsidiary of ABM Industries. The parent company also provides parking janitorial and engineering services.

**ABP CORPORATION**

1 Au Bon Pain Way  
Boston MA 02210  
Phone: 617-423-2100  
Fax: 617-423-7879  
Web: [www.aubonpain.com](http://www.aubonpain.com)

CEO: Susan Morelli  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

To make dough in the bistro business it helps to start with good bread. ABP Corporation operates the Au Bon Pain bakery cafe chain with more than 250 company-owned and franchised locations in the US Kuwait Japan Thailand South Korea and Taiwan. The bistros offer a wide range of sandwiches soups salads and baked goods as well as coffee and other cafe beverages. Most of the restaurants are located in urban areas but ABP also has on-site locations in airports shopping malls and on university campuses. The company also does catering and sells gift baskets. The Au Bon Pain chain was started in 1978 by Louis Kane. ABP is controlled by LNK Partners a Boston-based private equity firm.

**ABRA INC.**

6601 Shingle Creek Pkwy. Ste. 200  
Brooklyn Center MN 55430  
Phone: 763-561-7220  
Fax: 763-561-7433  
Web: [www.abraauto.com](http://www.abraauto.com)

CEO: Steve Grimshaw  
CFO: Brent A Moen  
HR: -  
FYE: December 31  
Type: Private

ABRA Auto Body & Glass offers more than just an incantation to get your wrecked car back on the road. Through more than 105 company-owned and franchised shops in a dozen states the company provides collision repair services as well as paintless dent removal and glass repair. The majority of ABRA's stores are in Colorado Georgia and Minnesota. Almost all of the company's services are paid for by insurance companies. Insurance agents can earn continuing education credits for ABRA's classes on issues relating to car repair. Founded in 1984 ABRA Auto Body & Glass is owned by investors and employees.

**ABS CAPITAL PARTNERS L.P.**

400 E. Pratt St. Ste. 910  
Baltimore MD 21202-3116  
Phone: 410-246-5600  
Fax: 410-246-5606  
Web: [www.abscapital.com](http://www.abscapital.com)

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

ABS Capital Partners seeks out companies that have learned their business ABCs. The firm typically invests \$10 million to \$30 million per transaction in late-stage (but growing) US companies in the business services health care media and communications and technology sectors. It provides capital for expansions acquisitions management buyouts and recapitalizations. In addition to taking a seat on the boards of its portfolio companies the firm also provides strategic and financial advice to them but usually does not get involved with their day-to-day operations. ABS Capital Partners has interests in more than two dozen companies including Liquidity Services Rosetta Stone and Vibrant Media.

**ABT ASSOCIATES INC.**

55 Wheeler St.  
Cambridge MA 02138-1168  
Phone: 617-492-7100  
Fax: 617-492-5219  
Web: [www.abtassociates.com](http://www.abtassociates.com)

CEO: Kathleen L Flanagan  
CFO: Richard Small  
HR: -  
FYE: March 31  
Type: Private

Abt Associates offers a wide array of research-based consulting services to government agencies businesses and other organizations worldwide. The firm specializes in issues related to social economic and health policy; clinical research; and international development. Its services include consulting implementation and technical assistance; research and evaluation; survey data collection management and analysis (through Abt SRBI); and strategy planning and policy. Abt Associates has served the US Departments of Agriculture Education and Defense and does business from four US offices and from 40 project sites around the globe. Employees own the company which was founded in 1965 by Clark Abt.

**ACACIA RESEARCH CORP**
**NMS: ACTG**

4 Park Plaza, Suite 550  
Irvine, CA 92614  
Phone: 949 480-8300  
Fax: 949 480-8301  
Web: [www.acaciaresearch.com](http://www.acaciaresearch.com)

CEO: Clifford Press  
CFO: Clayton J. Haynes  
HR: -  
FYE: December 31  
Type: Public

Acacia Research provides protection under its canopy for intellectual property. The company acquires develops licenses and protects patented technologies for individual inventors and small companies that have limited resources to protect against infringement. The company owns or controls the rights to more than 180 patent portfolios in the US and abroad. It typically buys portfolios and pays its clients an upfront fee or becomes the exclusive licensing agent and doles out royalties. It has out-licensed to such companies as 3M Dell IBM Texas Instruments and Walt Disney Company. Acacia Research primarily operates through its Acacia Research Group (formerly Acacia Technologies) and Acacia Global Acquisition subsidiaries.

|                        | Annual Growth | 12/14  | 12/15   | 12/16  | 12/17 | 12/18   |
|------------------------|---------------|--------|---------|--------|-------|---------|
| Sales (\$ mil.)        | 0.1%          | 130.9  | 125.0   | 152.7  | 65.4  | 131.5   |
| Net income (\$ mil.)   | -             | (66.0) | (160.0) | (54.1) | 22.2  | (105.0) |
| Market value (\$ mil.) | (35.2%)       | 840.9  | 213.0   | 322.7  | 201.0 | 147.9   |
| Employees              | (30.9%)       | 57     | 42      | 27     | 13    | 13      |

**ACACIA TECHNOLOGIES LLC**

500 Newport Center Dr. 7th Fl.  
Newport Beach CA 92660  
Phone: 949-480-8300  
Fax: 949-480-8301  
Web: www.acaciatechnologies.com

CEO: Paul R Ryan  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Acacia Technologies offers shade to more than 150 patent portfolios. The company (which is the primary subsidiary of Acacia Research) acquires and licenses patent rights to various technologies related to digital audio-on-demand and video-on-demand transmission. It markets many of these patents under the DMT brand to makers of electronics gear who incorporate the technologies into applications for cable satellite and Internet distribution of digital content. Acacia Technologies has reached licensing agreements with Fujitsu Pioneer Sony and Union Pacific among other companies.

**ACADEMY LTD.**

1800 N. Mason Rd.  
Katy TX 77449  
Phone: 281-646-5200  
Fax: 281-646-5000  
Web: www.academy.com

CEO: Ken Hicks  
CFO: Michael Arnett  
HR: -  
FYE: January 31  
Type: Private

Academy is near the head of the class among sporting goods retailers. It's one of the leading full-line sporting goods chains in the US with more than 150 Academy Sports + Outdoors stores in Texas and about a dozen other southeastern states. Academy's low-frills stores carry clothing shoes and equipment for almost any sport and outdoor activity including camping golf hunting fishing and boating. The company which also operates a catalog and e-commerce site dates back to a San Antonio tire shop opened by Max Gochman in 1938. The business moved into military surplus items and during the 1980s began focusing on sports and outdoor goods. Academy was acquired by the investment firm KKR in 2011.

**ACADEMY OF MOTION PICTURE ARTS & SCIENCES**

8949 WILSHIRE BLVD  
BEVERLY HILLS, CA 902111907  
Phone: 310-247-3000  
Fax: -  
Web: www.oscars.org

CEO: -  
CFO: Andy Horn  
HR: Yolanda Enamorado  
FYE: June 30  
Type: Private

And the Oscar goes to ... the Academy of Motion Picture Arts and Sciences (AMPAS). The not-for-profit organization promotes the movie industry by recognizing excellence fostering cultural progress providing a forum for various crafts and cooperating in technical research. It is best known for the annual Academy Awards in which Britannia metal trophies (known as the Oscars) are awarded for outstanding achievements in the motion picture industry. The more than 6000 AMPAS members (who pick the Oscar winners) represent 15 branches of the industry including actors directors producers and executives. The organization was founded in 1927 and is governed by seven officers and a board of governors.

|                        | Annual Growth | 06/08 | 06/09 | 06/10 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.4%          | -     | 80.5  | 97.7  | 108.4 | 123.6 |
| Net income (\$ mil.)   | -             | -     | (6.5) | 29.8  | 6.4   | 37.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 174   |

**ACADEMY OF TELEVISION ARTS & SCIENCES INC.**

5220 Lankershim Blvd.  
North Hollywood CA 91601-3109  
Phone: 818-754-2800  
Fax: 818-761-2827  
Web: www.emmys.org

CEO: Dick Askin  
CFO: Heather Cochran  
HR: -  
FYE: December 31  
Type: Private - Not-for-Profit

And the award for best organization that honors the television industry goes to: the Academy of Television Arts & Sciences (ATAS). ATAS which has more than 13000 members presents the annual Emmy Awards and sponsors various television-related conferences and activities. The organization also oversees the Daytime and L.A. Area Emmy Awards publishes "emmy" magazine manages archival and educational programs through its ATAS Foundation and operates Web sites such as emmys.tv and emmys.com. The Emmy statuette features a winged woman holding an atom aloft to symbolize the melding of art and science. The award's name is a deviation of "Immy" an early television camera. ATAS was founded in 1946.

**ACADIA HEALTHCARE COMPANY INC.**
**NMS: ACHC**

6100 Tower Circle, Suite 1000  
Franklin, TN 37067  
Phone: 615 861-6000  
Fax: -  
Web: www.acadiahealthcare.com

CEO: Joey A. Jacobs  
CFO: David Duckworth  
HR: -  
FYE: December 31  
Type: Public

Acadia Healthcare helps people to be mentally healthy. Acadia operates approximately 580 behavioral health facilities with nearly 18000 licensed beds in some 40 US states the UK and Puerto Rico. Its mental health and addiction treatment services include adult geriatric and adolescent inpatient residential and partial hospitalization programs. The company also offers treatment options for children with autism eating disorders fetal alcohol syndrome substance abuse and traumatic brain injury as well as for sexually abused children. Acadia more than doubled in size through acquisitions during 2016.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 31.6%         | 1,004.6 | 1,794.5 | 2,810.9 | 2,836.3 | 3,012.4 |
| Net income (\$ mil.)   | -             | 83.0    | 112.6   | 6.1     | 199.8   | (175.8) |
| Market value (\$ mil.) | (19.5%)       | 5,352.5 | 5,461.8 | 2,894.4 | 2,853.3 | 2,248.2 |
| Employees              | 28.4%         | 15,500  | 26,400  | 40,400  | 40,600  | 42,100  |

**ACADIA PHARMACEUTICALS INC**
**NMS: ACAD**

3611 Valley Centre Drive, Suite 300  
San Diego, CA 92130  
Phone: 858 558-2871  
Fax: -  
Web: www.acadia-pharm.com

CEO: Stephen R Davis  
CFO: Elena Ridloff  
HR: -  
FYE: December 31  
Type: Public

ACADIA Pharmaceuticals develops small molecule drugs for the treatment of central nervous system disorders. The biopharmaceutical company's pimavanserin (Nuplazid) was approved by the FDA in 2016 as a treatment for Parkinson's disease psychosis a common development with the disease. Two other clinical-stage candidates are being developed in collaboration with Allergan to treat patients with chronic pain. The company's pipeline also includes pre-clinical candidates in development for chronic pain and Parkinson's disease. All candidates are birthed from ACADIA's own R-SAT drug discovery platform.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 557.2%        | 0.1     | 0.1     | 17.3    | 124.9   | 223.8   |
| Net income (\$ mil.)   | -             | (92.5)  | (164.4) | (271.4) | (289.4) | (245.2) |
| Market value (\$ mil.) | (15.5%)       | 4,567.4 | 5,128.4 | 4,148.7 | 4,331.4 | 2,326.1 |
| Employees              | 45.1%         | 97      | 160     | 370     | 425     | 430     |



**ACADIA REALTY TRUST**

NYS: AKR

411 Theodore Fremd Avenue, Suite 300  
Rye, NY 10580  
Phone: 914 288-8100  
Fax: -  
Web: www.acadiarealty.com

CEO: Kenneth F. Bernstein  
CFO: John Gottfried  
HR: -  
FYE: December 31  
Type: Public

Acadia Realty acquires redevelops and manages retail properties in the Northeast Mid-Atlantic and Midwest. The self-managed real estate investment trust (REIT) specializes in community shopping centers and mixed-use properties in urban areas. It owns 90 properties — mostly shopping centers anchored by a grocery store drug store or big box store — sporting more than 5.5 million sq. ft. of leasable space. The REIT's largest tenants include SUPERVALU Best Buy Stop & Shop Target and LA Fitness. Acadia Realty owns joint venture interests in another 60 similar properties with investments in self-storage units mortgage loans and other real estate investments.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.7%          | 195.0   | 217.3   | 189.9   | 250.3   | 262.2   |
| Net income (\$ mil.)   | (18.4%)       | 71.1    | 65.7    | 72.8    | 61.5    | 31.4    |
| Market value (\$ mil.) | (7.2%)        | 2,612.3 | 2,703.6 | 2,665.3 | 2,231.4 | 1,937.8 |
| Employees              | (0.4%)        | 114     | 116     | 122     | 118     | 112     |

**ACADIAN AMBULANCE SERVICE, INC.**

130 E KALISTE SALOOM RD  
LAFAYETTE, LA 705088308  
Phone: 337-291-3333  
Fax: -  
Web: www.acadianambulance.com

CEO: Richard Zuschlag  
CFO: David L. Kelly  
HR: Brian Cowart  
FYE: December 31  
Type: Private

From ground to air and back again Acadian Ambulance Service is all about getting Southerners to the hospital safe and sound. The company provides ground and air medical transportation service to millions of residents in Louisiana Mississippi and Texas. Along with its ground ambulances the company operates a handful of helicopter ambulances through affiliate Metro Aviation. Its many subsidiaries provide a broad array of additional services including telemedicine (remote patient monitoring) paramedic training services chartered transportation and emergency medical services to offshore oil projects. Established in 1971 Acadian Ambulance Service is owned by its employees through a private stock option plan.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.4%         | -     | -     | 290.8 | 358.3 | 380.6 |
| Net income (\$ mil.)   | 39.5%         | -     | -     | 4.8   | 7.2   | 9.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4,000 |

**ACCEL PARTNERS**

428 University Ave.  
Palo Alto CA 94301  
Phone: 650-614-4800  
Fax: 650-614-4880  
Web: www.accel.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

How fast can you make money? Venture capital and growth equity investment firm Accel Partners hopes to accelerate that. Founded in 1983 the firm which has more than \$6 billion under management makes early-stage investments mostly in software and networking companies. Accel also targets more established companies in IT internet digital media mobile networking software and services. After making an investment Accel typically provides its companies with strategic financing recruiting and business development among other services. Its strategy has helped grow some of the most powerful and influential tech companies in the world including Macromedia Riverbed Groupon and Facebook.

**ACCELERATE DIAGNOSTICS INC**

NAS: AXDX

3950 South Country Club Road, Suite 470  
Tucson, AZ 85714  
Phone: 520 365-3100  
Fax: -  
Web: www.acceleratediagnostics.com

CEO: Lawrence (Larry) Mehren  
CFO: Steve Reichling  
HR: -  
FYE: December 31  
Type: Public

Accelerate Diagnostics (formerly Accelr8 Technology) wants to speed up your lab results. Using its ID/AST system the company is working on quicker methods for identifying bacterial infections. The system is being designed for use in clinical settings to provide bacterial identification within two hours. If successful it will be an improvement over existing methods that depend upon identifying bacteria in a culture grown over two to five days from a patient sample. Instead ID/AST will look directly at the sample itself sort through the tens of thousands of bacterial cells to identify any pathogenic bacteria and determine if any are resistant to antibiotics. Investment group Crabtree Partners owns a controlling stake in the firm.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18  |
|------------------------|---------------|---------|---------|---------|---------|--------|
| Sales (\$ mil.)        | 161.1%        | 0.1     | 0.1     | 0.2     | 4.2     | 5.7    |
| Net income (\$ mil.)   | -             | (30.9)  | (45.5)  | (66.4)  | (64.0)  | (88.3) |
| Market value (\$ mil.) | (12.0%)       | 1,040.7 | 1,165.4 | 1,125.3 | 1,420.9 | 623.7  |
| Employees              | 40.8%         | 73      | 113     | 193     | 239     | 287    |

**ACCELERON PHARMA, INC.**

NMS: XLRN

128 Sidney Street  
Cambridge, MA 02139  
Phone: 617 649-9200

Fax: -  
Web: www.acceleronpharma.com

CEO: Habib Dable  
CFO: Kevin F. McLaughlin  
HR: -  
FYE: December 31  
Type: Public

Acceleron Pharma is ready to accelerate the treatment of cancer. The biopharmaceutical company is developing protein therapies to treat certain types of cancer and rare diseases such as the blood diseases beta-thalassemia and myelodysplastic syndromes (MDS). It has collaboration agreements with pharmaceutical giants Alkermes Celgene and Shire but its work with Celgene shows the most promise. The two companies are developing sotatercept and ACE-536 to treat anemia and associated complications in patients with other blood diseases. Acceleron Pharma raised \$83 million in its 2013 IPO which it will use to fund clinical trials for its drug candidates.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.1%)        | 14.6    | 18.1    | 27.8    | 13.5    | 14.0    |
| Net income (\$ mil.)   | -             | (51.3)  | (63.9)  | (57.0)  | (108.5) | (118.9) |
| Market value (\$ mil.) | 2.8%          | 1,802.3 | 2,255.7 | 1,180.6 | 1,963.3 | 2,014.7 |
| Employees              | 20.2%         | 83      | 102     | 121     | 139     | 173     |

**ACCELPATH INC**

NBB: ACLP

137 National Plaza, Suite 300  
National Harbor, MD 20745  
Phone: 240 273-3295  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Technest Holdings can help you get a better picture of your security efforts or better diagnose your patients. The company makes 3-D modeling and imaging software and equipment primarily for the security and health care industries. Technest's products include intelligent surveillance 3-D facial recognition and 3-D imaging devices and systems. The company's customers have included the Department of Defense and the National Institute of Health.

|                        | Annual Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (21.7%)       | -     | 0.4   | 0.6   | 0.3   | 0.2   |
| Net income (\$ mil.)   | -             | (0.3) | (2.9) | (2.1) | (2.0) | (2.5) |
| Market value (\$ mil.) | -             | 0.8   | 1.3   | 0.2   | 0.0   | 0.0   |
| Employees              | (55.0%)       | -     | 11    | 5     | 1     | 1     |

**ACCELRY'S INC**
**NMS: ACCL**

5005 Wateridge Vista Drive  
San Diego, CA 92121  
Phone: 858 799-5000  
Fax: -  
Web: www.accelrys.com

CEO: Max Carnecchia  
CFO: Michael Piraino  
HR: -  
FYE: December 31  
Type: Public

Accelrys feels strongly that nothing speeds up research like good software. The company develops business intelligence applications used in the development of new drugs and medical technologies. Its software is designed to enable and automate the collection aggregation and analysis of scientific data and include tools for reporting documentation modeling database access and collaboration. Accelrys also offers consulting software integration contract research and training services. While its customers come primarily from the pharmaceutical life sciences and biotech industries Accelrys also serves clients in industries with significant R&D efforts such as aerospace consumer packaged goods and energy.

|                        | Annual<br>Growth | 03/09 | 03/10* | 12/10  | 12/11 | 12/12  |
|------------------------|------------------|-------|--------|--------|-------|--------|
| Sales (\$ mil.)        | 26.1%            | 81.0  | 83.0   | 80.2   | 144.3 | 162.5  |
| Net income (\$ mil.)   | -                | 0.1   | 1.2    | (20.6) | 1.8   | (10.4) |
| Market value (\$ mil.) | 31.5%            | 222.4 | 344.2  | 463.8  | 375.5 | 505.7  |
| Employees              | 21.1%            | 364   | 362    | 580    | 601   | 647    |

\*Fiscal year change

**ACCENTIA BIOPHARMACEUTICALS INC**
**NBB: ABPI**

324 South Hyde Park Avenue, Suite 350  
Tampa, FL 33606  
Phone: 813 864-2554  
Fax: -  
Web: www.accentia.net

CEO: -  
CFO: Garrison J Hasara  
HR: -  
FYE: September 30  
Type: Public

Accentia Biopharmaceuticals is accentuating its positives and eliminating its negatives. The drug development company is focused on two development-stage drugs multiple sclerosis drug Revimmune and BiovaxID a possible vaccine for non-Hodgkin's lymphoma being developed by majority-owned subsidiary BioVest International. BioVest also sells cell growth instruments and offers contract manufacturing of cell cultures. The company and its subsidiaries (including BioVest) filed for Chapter 11 bankruptcy protection in late 2008 and emerged in late 2010.

|                        | Annual<br>Growth | 09/08  | 09/09 | 09/10  | 09/11  | 09/12 |
|------------------------|------------------|--------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (29.0%)          | 15.9   | 10.6  | 10.5   | 4.0    | 4.1   |
| Net income (\$ mil.)   | -                | (60.8) | (5.3) | (47.8) | (11.6) | (9.2) |
| Market value (\$ mil.) | (26.6%)          | 47.9   | 18.6  | 89.5   | 40.7   | 13.9  |
| Employees              | (16.3%)          | 110    | 80    | 67     | 68     | 54    |

**ACCESS BUSINESS GROUP LLC**

7575 FULTON ST E  
ADA, MI 493550001  
Phone: 616-787-6000  
Fax: -  
Web: www.accessbusinessgroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Somehow all those Amway products have to get from factories to the sales floor and that's where Access Business Group (ABG) comes in. The company manufactures and distributes cosmetics nutritional supplements home care and personal care products for its sister company Amway. (Both companies are units of Alticor.) It also offers contract manufacturing services for third-party consumer goods companies but to a lesser extent. Other offerings include product packaging services as well as catalog and direct mail printing services. In addition the company operates R&D labs that develop and test products for Amway.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (5.7%)           | -     | -     | 1,135.5 | 1,068.1 | 1,009.9 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 0.0     | 0.0     |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 3,000   |

**ACCESS NATIONAL CORP**
**NMS: ANCX**

1800 Robert Fulton Drive, Suite 300  
Reston, VA 20191  
Phone: 703 871-2100  
Fax: -  
Web: www.accessnationalbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Enabling easy access to your money is Access National's aim. The holding company owns Access National Bank a thrift founded in 1999 that serves the suburbs of Washington DC in northern Virginia through about five branches. The bank offers credit deposit mortgage services and wealth management services to middle market commercial businesses and associated professionals primarily in the greater Washington D.C. area. Commercial real estate loans make up some 40% of the company's portfolio; the bank also writes residential real estate and commercial loans. Access National is merging with Middleburg Financial Corporation in a \$233 million deal.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Assets (\$ mil.)       | 13.4%            | 863.9 | 847.2 | 1,052.9 | 1,178.5 | 1,430.7 |
| Net income (\$ mil.)   | (1.9%)           | 17.7  | 13.2  | 13.9    | 15.4    | 16.4    |
| Market value (\$ mil.) | 20.9%            | 138.3 | 159.0 | 180.0   | 217.6   | 295.3   |
| Employees              | (2.5%)           | 305   | 215   | 220     | 249     | 276     |

**ACCESS SYSTEMS AMERICAS INC.**

1188 E. Arques Ave.  
Sunnyvale CA 94085-4602  
Phone: 408-400-3000  
Fax: 408-400-1500  
Web: www.access-company.com

CEO: Kiyo Oishi  
CFO: Jeanne Seeley  
HR: -  
FYE: May 31  
Type: Private

ACCESS Systems Americas wants to help you step away from your desk. The company develops software for mobile products and the networking infrastructure needed to support them. Its software makes it possible for netbook computers laptops and notebooks and smartphones to access the Internet through wireless communications systems. Along with its IP Infusion subsidiary ACCESS also develops software to run the networks and servers in the wireless infrastructure. The company provides the Garnet operating system the successor to the OS that powered the Palm Pilot PDA and a commercial-grade platform based on the open-source Linux OS for mobile phones. ACCESS Systems Americas is a subsidiary of Japan's ACCESS Co. Ltd.

**ACCESSLEX INSTITUTE**

10 N HIGH ST STE 400  
WEST CHESTER, PA 193803014  
Phone: 484-653-3300  
Fax: -  
Web: www.accessgroup.org

CEO: Christopher P Chapman  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

As if paying for Albert's undergraduate degree didn't set you back enough now your little Einstein wants to attend graduate school. It may be time to contact Access Group a not-for-profit organization that offers graduate and professional student lending. The company issues and services private student loans for continuing education part-time and international students and their parents. It specializes in financing educations in business dental law medical engineering and other professional courses of study. The company also issues specialized loans for bar and dental board exams and medical and dental residencies. Access Group was founded in 1983 to provide funding to law students.

|                        | Annual<br>Growth | 03/09 | 03/10    | 03/11   | 03/16   | 03/17   |
|------------------------|------------------|-------|----------|---------|---------|---------|
| Assets (\$ mil.)       | (10.9%)          | -     | 10,316.1 | 8,767.8 | 5,057.0 | 4,584.2 |
| Net income (\$ mil.)   | -                | -     | (0.6)    | 58.1    | 16.8    | 91.5    |
| Market value (\$ mil.) | -                | -     | -        | -       | -       | -       |
| Employees              | -                | -     | -        | -       | -       | 60      |

**ACCIDENT FUND HOLDINGS INC.**

200 N. Grand Ave.  
Lansing MI 48901  
Phone: 517-342-4200  
Fax: 480-609-6520  
Web: www.peterpiperpizza.com

CEO: Lisa Corless  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Accident Fund Holdings wants to keep your workplace safe. Founded in 1912 the company is the largest non-governmental specialty writer of workers' compensation insurance in the US; it serves more than 50000 businesses nationwide. Its main subsidiary Accident Fund Insurance Company of America does business with small and midsized companies but also provides third-party administration (TPA) and loss prevention services. Three other subsidiaries — CompWest Third Coast Underwriters and United Heartland provide regional coverage. Accident Fund sells its products through a network of independent agents. Formerly state-owned Accident Fund operates as a for-profit subsidiary of Blue Cross Blue Shield of Michigan.

**ACCO BRANDS CORP**

NYS: ACCO

Four Corporate Drive  
Lake Zurich, IL 60047  
Phone: 847 541-9500  
Fax: –  
Web: www.accobrand.com

CEO: Boris Elisman  
CFO: Neal V. Fenwick  
HR: –  
FYE: December 31  
Type: Public

If you are a list-maker note-taker or idea-saver ACCO Brands has something for you. The company makes office school and consumer products under a host of brand names recognizable to anyone who has shopped for school or office supplies including Mead Five-Star AT-A-GLANCE and Rexel. It offers items for storage and organization laminating and binding and shredding as well as writing instruments whiteboards notebooks calendars and computer accessories. ACCO sells mostly through retail superstores mass merchandisers commercial stationers wholesalers e-tailers and warehouse clubs. It operates worldwide with about 55% of sales coming from outside the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.5%             | 1,689.2 | 1,510.4 | 1,557.1 | 1,948.8 | 1,941.2 |
| Net income (\$ mil.)   | 3.9%             | 91.6    | 85.9    | 95.5    | 131.7   | 106.7   |
| Market value (\$ mil.) | (6.9%)           | 925.8   | 732.6   | 1,340.9 | 1,253.5 | 696.6   |
| Employees              | 6.3%             | 5,240   | 5,020   | 5,040   | 6,620   | 6,700   |

**ACCOR NORTH AMERICA**

4001 International Pkwy.  
Carrollton TX 75007  
Phone: 972-360-9000  
Fax: 703-834-3593  
Web: www.airbusnorthamerica.com

CEO: Rob Palleschi  
CFO: Didier Bosc  
HR: –  
FYE: December 31  
Type: Business Segment

This company is keeping the light on for North American travelers. A division of global hotel giant Accor Accor North America operates a total of 17 upscale Sofitel and midscale Novotel hotels in the US and Canada. In order to reduce its debt and fund international expansion parent Accor sold Accor North America's economy division which included 1100 US and Canadian hotels under the Motel 6 and Studio 6 brands to private equity giant Blackstone Group for \$1.9 billion in October 2012. Accor North America has operational and development teams in Dallas and New York.

**ACCREDITO HEALTH INCORPORATED**

1640 Century Center Pkwy.  
Memphis TN 38134  
Phone: 901-385-3688  
Fax: 901-385-3689  
Web: www.accredo.com

CEO: David D Stevens  
CFO: Joel Kimbrough  
HR: –  
FYE: December 30  
Type: Subsidiary

Accredo Health doesn't stock aspirin in its medicine cabinet. As part of the specialty pharmacy segment of pharmacy benefits manager Express Scripts Accredo dispenses high-tech injectable and infusion drugs for chronic and serious illnesses such as cancer multiple sclerosis hemophilia pulmonary arterial hypertension (PAH) and certain autoimmune disorders. Under contracts with managed care organizations and drugmakers it delivers drugs and related supplies in temperature-controlled packaging to patient homes or clinics. It also provides consulting and monitoring services to make sure patients are complying with their drug regimens and it files claims on behalf of patients and doctors.

**ACCUCODE INC.**

6886 S. Yosemite St. Ste. 100  
Centennial CO 80112  
Phone: 303-639-6111  
Fax: 303-639-6178  
Web: www.accucode.com

CEO: Kevin Price  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

AccuCode designs and installs customized asset-tracking systems that combine mobile computing with automated data collection tools such as bar codes and radio-frequency identification (RFID). The company's offerings include hardware from manufacturers such as Datalogic Scanning Intermec Motorola Solutions and Psion Teklogix as well as proprietary software. Its customers — which include airlines delivery service providers retail stores manufacturers and health care providers — use AccuCode's systems to track warehouse inventory and corporate assets monitor patients and manage assembly-line efficiency. The company counts British Airways Corporate Express DHL and Kroger among its clients.

**ACCURAY INC (CA)**

NMS: ARAY

1310 Chesapeake Terrace  
Sunnyvale, CA 94089  
Phone: 408 716-4600  
Fax: –  
Web: www accuray.com

CEO: Joshua H. Levine  
CFO: Kevin Waters  
HR: –  
FYE: June 30  
Type: Public

Accuray gets an A not a C for accuracy. Its radiosurgery CyberKnife system uses precisely aimed high-dose radiation and improves upon older radiosurgery systems that have limited mobility and are mostly used to treat brain tumors. Doctors can use CyberKnife to treat tumors anywhere in the body; the system tracks and adjusts for movement in real time allowing for patient and tumor movement. Accuray also offers the TomoTherapy systems which allow doctors to change the intensity of the radiation beam to adapt to the shape location and size of a tumor. Together the two products have an installed base of more than 700 units in about 40 countries.

|                        | Annual<br>Growth | 06/15  | 06/16  | 06/17  | 06/18  | 06/19  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 2.5%             | 379.8  | 398.8  | 383.4  | 404.9  | 418.8  |
| Net income (\$ mil.)   | –                | (40.2) | (25.5) | (29.6) | (23.9) | (16.4) |
| Market value (\$ mil.) | (12.9%)          | 596.6  | 459.4  | 420.5  | 362.9  | 342.6  |
| Employees              | (1.6%)           | 1,010  | 959    | 944    | 998    | 947    |

**ACCURIDE CORP**
**NYS: ACW**

7140 Office Circle  
Evansville, IN 47715  
Phone: 812 962-5000  
Fax: -  
Web: www.accuridecorp.com

CEO: Jason Luo  
CFO: Michael A Hajost  
HR: -  
FYE: December 31  
Type: Public

If you're driving a big rig Accuride offers the goods to keep you rolling — or to stop you in your tracks. The company is a leading manufacturer of steel and forged aluminum wheels for commercial trucks and trailers pickups and military vehicles. It also makes truck body and chassis parts brake systems seating assemblies aftermarket components and non-powered farm equipment. Customers include commercial vehicle OEM Navistar trailer manufacturers (Great Dane and Wabash National) and automaker General Motors. Accuride's brands include Accuride AOT Brillion Gunitite and Accuride Wheel end Solutions.

|                        | Annual<br>Growth | 12/10   | 12/11  | 12/12   | 12/13  | 12/14 |
|------------------------|------------------|---------|--------|---------|--------|-------|
| Sales (\$ mil.)        | 1.7%             | 659.9   | 936.1  | 929.8   | 642.9  | 705.2 |
| Net income (\$ mil.)   | -                | (126.5) | (17.0) | (178.0) | (38.3) | (2.3) |
| Market value (\$ mil.) | (27.7%)          | 757.8   | 339.8  | 153.2   | 178.0  | 207.1 |
| Employees              | (6.4%)           | 2,927   | 3,280  | 2,752   | 2,056  | 2,247 |

**ACCURIDE INTERNATIONAL INC.**

12311 Shoemaker Ave.  
Santa Fe Springs CA 90670  
Phone: 562-903-0200  
Fax: 562-903-0208  
Web: www.accuride.com

CEO: Scott E Jordan  
CFO: Jeffrey Dunlap  
HR: -  
FYE: December 31  
Type: Private

Business at Accuride International is on a finely crafted roll. The company is the world's largest manufacturer of ball bearing slides. Its lineup makes it easy every time to open and close drawers in residential and office furniture or the doors of appliances and electronic enclosures or rack mounts. The company's slides are also made for automotive accessories including storage units and arm rests and industrial equipment such as cash registers and assembly lines. Accuride International builds and maintains its own tools and machinery for manufacturing its products. Its operations dot China Germany Japan Mexico the UK and the US. Founded in 1962 by Fred Jordan the company remains family owned.

**ACCUVANT INC.**

1125 17th St. Ste. 1700  
Denver CO 80202  
Phone: 303-298-0600  
Fax: 303-298-0868  
Web: www.accuvant.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Data security consultant Accuvant likes to get it right for its customers. The company helps businesses assess risk improve regulatory compliance and protect data and network infrastructure through needs assessment systems design and compliance management. Accuvant identifies vulnerabilities in enterprise applications and tests network security after which it procures and implements the necessary technology to protect digital assets. The company also provides managed security services training and consulting. Accuvant operates nationwide from more than 30 offices. Customers have included Piper Jaffray BSML and Union Bank. The company was founded in 2002 by CEO Dan Burns COO Scott Walker and SVP Dan Wilson.

**ACE HARDWARE CORPORATION**

2200 KENSINGTON CT  
OAK BROOK, IL 605232100  
Phone: 630-368-3393  
Fax: -

CEO: John S. Venhuizen  
CFO: Bill Guzik  
HR: -  
FYE: December 30  
Type: Private

In an age of big-box home improvement centers (Home Depot Lowes) wholesaler Ace makes the case for the local hardware store. By sales it is the leading hardware cooperative in the US. Ace dealer-owners operate more than 95% of the 5200 Ace Hardware-branded stores home centers and lumber and building materials locations selling more than 115000 products across the US and about 70 other countries. Ace also provides value-added services such as advertising market research merchandising assistance site location store format design retail training insurance and technology assistance. From about 25 warehouses Ace distributes such products as electrical and plumbing supplies garden equipment hand tools housewares and power tools. Ace was founded in 1924 by a group of Chicago hardware store owners.

|                        | Annual<br>Growth | 01/14 | 01/15   | 01/16*  | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.1%             | -     | 4,700.5 | 5,045.0 | 5,125.5 | 5,388.4 |
| Net income (\$ mil.)   | 2.1%             | -     | 141.3   | 156.2   | 161.2   | 147.4   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 4,500   |

\*Fiscal year change

**ACE PARKING MANAGEMENT INC.**

645 Ash St.  
San Diego CA 92101  
Phone: 619-233-6624  
Fax: 619-233-0741  
Web: www.aceparking.com

CEO: John Baumgardner  
CFO: Charles Blottin  
HR: -  
FYE: December 31  
Type: Private

When you're betting on finding a convenient parking spot in the western US your chances of drawing an Ace are pretty good. Controlling about 70% of the San Diego parking market Ace Parking Management oversees more than 450 parking locations in eight states including Arizona California Oregon Texas and Washington. The company manages facilities at locations such as airports hospitals hotels medical centers office and retail buildings and stadiums. It serves almost 200000 customers per day including Bank of America and the San Diego Padres baseball team. Chairman Scott Jones owns Ace Parking which was founded in San Diego by his father in 1950.

**ACE RELOCATION SYSTEMS, INC.**

5608 EASTGATE DR  
SAN DIEGO, CA 921212816  
Phone: 858-677-5500  
Fax: -  
Web: www.acerelocation.com

CEO: Lawrence R Lammers  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Hoping to trump the kings and queens of the moving industry Ace Relocation Systems provides corporate and household relocation services. The family owned company operates from more than half a dozen offices spread throughout the US. Ace Relocation Systems is an agent of Atlas Van Lines; as an agent Ace Relocation Systems operates within its assigned geographic territories and cooperates with other Atlas agents on interstate moves. In addition the company can arrange international moves and provide transportation of items such as trade show exhibits through the Atlas network. Ace Relocation Systems was founded in 1968.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.8%             | -     | 53.8  | 58.5  | 65.1  | 67.3  |
| Net income (\$ mil.)   | (25.5%)          | -     | 2.2   | 2.1   | 1.3   | 0.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 255   |

**ACE USA**

436 Walnut St.  
Philadelphia PA 19106-3703  
Phone: 215-640-1000  
Fax: 215-640-2489  
Web: www.aceusa.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

ACE USA's deck is stacked with insurance cards. The company is the US retail operating division of Swiss insurance firm ACE Limited. ACE USA provides a comprehensive range of property/casualty risk management accident disaster professional lines workers' compensation and health insurance products to individuals and businesses throughout the US. It sells these through licensed insurance brokers. ACE USA has dedicated efforts to tailor its services to four specialized industries: construction health care energy and public entities. It also has an arm dedicated to merger and acquisition underwriting practices.

**ACELRX PHARMACEUTICALS INC****NMS: ACRX**

351 Galveston Drive  
Redwood City, CA 94063  
Phone: 650 216-3500  
Fax: –  
Web: www.acerlx.com

CEO: Vincent J Angotti  
CFO: Raffi Asadorian  
HR: –  
FYE: December 31  
Type: Public

For patients with acute pain a slip of the tongue could be a useful thing. AcelRx is developing the Sufentanil NanoTab PCA System which administers pain medication sublingually or under the tongue. Designed for patients with post-operative pain the system administers measured doses of the opioid sufentanil in the form of tiny tablets which quickly dissolve and are absorbed into the body through the lining under the tongue. Currently in late-stage of development its NanoTab system is also being developed to treat cancer-related pain or provide sedation and pain relief to patients having procedures at doctors' offices. Founded in 2005 AcelRx went public in 2011 through a \$40 million IPO.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (19.9%)       | 5.2    | 19.3   | 17.4   | 8.0    | 2.2    |
| Net income (\$ mil.)   | –             | (33.4) | (24.4) | (43.2) | (51.5) | (47.1) |
| Market value (\$ mil.) | (23.5%)       | 530.0  | 303.2  | 204.8  | 159.5  | 181.9  |
| Employees              | 5.1%          | 50     | 36     | 39     | 41     | 61     |

**ACENTO ADVERTISING INCORPORATED**

2254 S. Sepulveda Blvd.  
Los Angeles CA 90064  
Phone: 310-943-8300  
Fax: 310-943-8330  
Web: www.acento.com

CEO: Roberto Orci  
CFO: –  
HR: Brenda Galo-Sanchez  
FYE: December 31  
Type: Private

Founded in 1983 Acento Advertising offers advertising and marketing services geared toward the Hispanic market. Acento provides such services as creative development in broadcast print and interactive media as well as TV production facilities in the US and Latin America. The agency also offers expertise in market research public relations and direct marketing. The company's clients have included Alaska Airlines Wells Fargo and Staples.

**ACER AMERICA CORPORATION**

333 W. San Carlos St. Ste. 1500  
San Jose CA 95110  
Phone: 408-533-7700  
Fax: 408-533-4555  
Web: www.acer.us

CEO: Emmanuel Fromont  
CFO: Ming Wang  
HR: –  
FYE: December 31  
Type: Subsidiary

Whether it's laptops in Los Angeles or servers in Saskatchewan Acer America has North America covered. The company a subsidiary of Taiwanese computer giant Acer sells to businesses government agencies schools and consumers. Its core products are desktop and portable PCs with consumer models sold under the Aspire brand and professional models marketed under the Veriton banner. Acer America also supports the eMachines Gateway and Packard Bell PC brands. Other Acer products include smartphones network servers LCD monitors data storage systems and video projectors. Acer's sales in North America account for less than one quarter of its total revenue. Acer America was established in 1976.

**ACER THERAPEUTICS INC****NAS: ACER**

222 Third Street, Suite #2240  
Cambridge, MA 02142  
Phone: 844 902-6100  
Fax: –  
Web: www.opexatherapeutics.com

CEO: Chris Schelling  
CFO: Harry S Palmin  
HR: –  
FYE: December 31  
Type: Public

Biopharmaceutical company Opexa Therapeutics wants to develop chronic remedies for chronic diseases. Specializing in autologous treatments (those which use the patient's own tissue and cells) Opexa is developing Tovaxin a T-cell vaccine used for the treatment of multiple sclerosis which is caused when the body's immune system (T-cells) attacks the nervous system. Currently in late stages of development Tovaxin works by lowering the levels of harmful T-cells in the body. Opexa was also researching its adult stem cell technology with the goal of developing treatments for diabetes and other chronic diseases but it sold rights to the stem cell technology to Novartis in 2009. Opexa is being acquired by Acer Therapeutics; the combined firm will focus on developing treatments for serious rare diseases.

|                        | Annual Growth | 12/12 | 12/13  | 12/14  | 12/15  | 12/16 |
|------------------------|---------------|-------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 31.9%         | –     | 1.3    | 1.3    | 2.6    | 2.9   |
| Net income (\$ mil.)   | –             | (8.9) | (16.7) | (15.1) | (12.0) | (8.0) |
| Market value (\$ mil.) | (68.4%)       | –     | –      | –      | 1.9    | 0.6   |
| Employees              | (47.3%)       | 26    | 38     | 39     | 26     | 2     |

**ACETO CORP****NMS: ACET**

4 Tri Harbor Court  
Port Washington, NY 11050  
Phone: 516 627-6000  
Fax: –  
Web: www.aceto.com

CEO: Gilles Cottier  
CFO: Rebecca Roof  
HR: –  
FYE: June 30  
Type: Public

Distributor Aceto (pronounced "a-seat-o") is getting bigger through chemicals — primarily specialty chemicals and pharmaceuticals. It sources and distributes more than 1100 chemical products through three segments. Its largest segment is Performance Chemicals which sources and distributes specialty chemicals and agricultural protection products. Aceto's other business segments include Pharmaceutical Ingredients (active pharmaceutical ingredients or APIs and pharmaceutical intermediates) and Human Health (generic drugs and nutraceutical products). Aceto sources about two-thirds of its products from Asia mostly China and India and turns around to sell more than half of them in the US.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 8.7%          | 510.2 | 547.0 | 558.5 | 638.3 | 711.4   |
| Net income (\$ mil.)   | –             | 29.0  | 33.5  | 34.8  | 11.4  | (316.1) |
| Market value (\$ mil.) | (34.5%)       | 558.5 | 758.3 | 673.9 | 475.7 | 103.1   |
| Employees              | 3.9%          | 270   | 270   | 270   | 286   | 315     |

**ACF INDUSTRIES LLC**

101 Clark St.  
St. Charles MO 63301  
Phone: 636-949-2399  
Fax: 636-949-2825  
Web: www.acfindustries.com

CEO: James E Bowles  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

After more than a century ACF Industries is still on track making railcars and railcar components. ACF (originally The American Car and Foundry Co.) manufactures and fabricates an array of transportation equipment for the new railcar and repair railcar markets as well as custom steel parts for non-rail customers. Operations include facilities in Pennsylvania and West Virginia which churn out related products such as weld sub-assemblies pressure vessels and wheel and axle machining and mounting. ACF is owned by financier Carl Icahn who serves as chairman. Icahn is a major stockholder and chairman of American Railcar Industries and American Railcar Leasing trade affiliates of ACF railcar components.

**ACH FOOD COMPANIES INC.**

7171 Goodlett Farms Pkwy.  
Memphis TN 38016  
Phone: 901-381-3000  
Fax: 901-381-2968  
Web: www.achfood.com

CEO: Imad Bazzi  
CFO: Stephen Zaruba  
HR: –  
FYE: September 30  
Type: Subsidiary

ACH Food Companies is ACH-ing to help the cook. The company markets sells and produces a variety of cooking oils and other food ingredients such as cornstarch syrup spices and sauces. Its lineup is led by well-known brands including Mazola (the #1 corn oil brand in North America) Argo corn starch Fleischmann's yeast Karo corn syrup and Spice Islands seasonings. The company also offers private-label and custom manufacture services. Operating through two divisions consumer products and commercial products it caters to the retail and industrial food and foodservice industries in the US Canada and Mexico. ACH is a subsidiary of UK food giant Associated British Foods which purchased ACH in 1995.

**ACHILLION PHARMACEUTICALS INC**
**NMS: ACHN**

300 George Street  
New Haven, CT 06511  
Phone: 203 624-7000  
Fax: –  
Web: www.achillion.com

CEO: Milind S Deshpande  
CFO: Brian Di Donato  
HR: –  
FYE: December 31  
Type: Public

Achillion Pharmaceuticals is looking for the Achilles heel of infectious disease. The firm is developing treatments for infectious diseases including antiviral treatments for HIV infection and hepatitis C as well as antibacterials for fighting drug-resistant hospital-based infections. Achillion is focused on the development of three hepatitis C treatments. It has out-licensed elvucitabine a late-stage treatment of HIV and hepatitis B to GCA Therapeutics and sent its eye and skin infection treatment to Ora Inc. Achillion has other candidates aimed at combating drug-resistant staph. The company was formed in 1998 and went public in 2006.

|                        | Annual Growth | 12/12   | 12/13  | 12/14   | 12/15   | 12/16  |
|------------------------|---------------|---------|--------|---------|---------|--------|
| Sales (\$ mil.)        | 54.9%         | 2.6     | –      | –       | 66.1    | 15.0   |
| Net income (\$ mil.)   | –             | (47.1)  | (58.9) | (69.0)  | (5.0)   | (61.7) |
| Market value (\$ mil.) | (15.3%)       | 1,095.1 | 453.8  | 1,674.8 | 1,475.2 | 564.7  |
| Employees              | 9.2%          | 57      | 62     | 69      | 80      | 81     |

**ACI WORLDWIDE INC**
**NMS: ACIW**

3520 Kraft Rd, Suite 300  
Naples, FL 34105  
Phone: 239 403-4660  
Fax: –  
Web: www.aciworldwide.com

CEO: Philip G. (Phil) Heasley  
CFO: Scott W. Behrens  
HR: Ted Walbridge  
FYE: December 31  
Type: Public

ACI Worldwide helps money go mobile. The company is a leading developer of e-payment and electronic funds transfer (EFT) software for companies around the world. Customers use its software sold under the Universal Payments brand to process transactions involving ATMs credit and debit cards online banking transactions and payments point-of-sale terminal sales and wire transfers. Customers can run ACI applications on their own computers or use the company's on-demand cloud-based service. ACI serves financial services companies financial intermediaries merchants and corporations. Overall it has more than 5100 customers in more than 90 countries.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.2%)        | 1,016.1 | 1,046.0 | 1,005.7 | 1,024.2 | 1,009.8 |
| Net income (\$ mil.)   | 0.5%          | 67.6    | 85.4    | 129.5   | 5.1     | 68.9    |
| Market value (\$ mil.) | 8.2%          | 2,342.2 | 2,485.0 | 2,107.6 | 2,632.5 | 3,213.1 |
| Employees              | (3.9%)        | 4,472   | 4,576   | 4,111   | 3,979   | 3,807   |

**ACMAT CORP.**
**NBB: ACMT A**

30 South Road  
Farmington, CT 06032  
Phone: 860 946-4800  
Fax: –  
Web: www.acmatcorp.com

CEO: Henry W Nozko Jr  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

ACMAT does its part to wipe out asbestos. Originally a contracting firm focused on asbestos abatement the company moved into the insurance industry when it was dropped by its own insurer. Through its ACSTAR Insurance subsidiary the company handles liability insurance and supply bonds to customers such as general specialty trade environmental and asbestos and lead abatement contractors. ACMAT's insurance products are sold nationwide. ACMAT still provides design and construction contracting services for commercial and government customers through its ACMAT Contracting division.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.3%)       | 5.1   | 3.9   | 4.2   | 3.7   | 2.8   |
| Net income (\$ mil.)   | (4.3%)        | 0.9   | 0.7   | 0.8   | 0.3   | 0.7   |
| Market value (\$ mil.) | 8.5%          | 16.9  | 14.9  | 17.5  | 16.2  | 23.4  |
| Employees              | –             | –     | –     | –     | –     | –     |

**ACME COMMUNICATIONS INC**
**NBB: ACME**

2101 E. Fourth Street, Suite 202  
Santa Ana, CA 92705  
Phone: 714 245-9499  
Fax: 714 245-9494  
Web: www.acmecommunications.com

CEO: Jamie Kellner  
CFO: Thomas Allen  
HR: –  
FYE: December 31  
Type: Public

ACME Communications' relationship with Warner Bros. has nothing to do with a wily coyote rockets or any other explosives. The company owns and operates three television stations in mid-sized markets (KWQB and KASY in Albuquerque/Santa Fe New Mexico and WBWU in Madison Wisconsin) most of which are affiliated with The CW Network a joint venture between Time Warner's Warner Bros. Entertainment and CBS Corporation. In addition to its stations ACME Communications produces a syndicated morning program called The Daily Buzz that airs on about 150 TV stations throughout the country.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (61.0%)       | 26.8  | 14.6  | 12.9  | 14.7  | 0.6   |
| Net income (\$ mil.)   | –             | (8.7) | (8.5) | 12.4  | 4.9   | 0.3   |
| Market value (\$ mil.) | (50.0%)       | 8.0   | 18.0  | 10.8  | 2.2   | 0.5   |
| Employees              | –             | –     | –     | –     | –     | –     |

**ACME MARKETS INC.**

75 Valley Stream Pkwy.  
 Malvern PA 19355  
 Phone: 610-889-4000  
 Fax: 610-889-3039  
 Web: www.acmemarkets.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: February 28  
 Type: Subsidiary

Wile E. Coyote has nothing to fear from this Acme company. Regional grocery chain Acme Markets operates about 115 supermarkets under the Acme and Acme Sav-on banners in Delaware Maryland New Jersey and Pennsylvania. It's the #2 food and drug retailer (behind Wakefern Food-owned ShopRite) in the competitive Philadelphia market where it competes with local chains including A&P-owned Pathmark and Giant. In addition to its bricks-and-mortar operations Acme offers online grocery ordering for its customers in and around Philadelphia. Founded in 1891 Acme Markets is a division of grocery-retailer-and-wholesaler SUPERVALU.

**ACME UNITED CORP.**

ASE: ACU

55 Walls Drive  
 Fairfield, CT 06824  
 Phone: 203 254-6060  
 Fax: -  
 Web: www.acmeunited.com

CEO: Walter C Johnsen  
 CFO: Paul G Driscoll  
 HR: -  
 FYE: December 31  
 Type: Public

Acme United has the goods for measuring twice and cutting once ... even if you cut yourself in the process. The company supplies measuring instruments (including rulers protractors tape measures) cutting devices (scissors paper trimmers) and safety items (first-aid kits personal protection products) under the Westcott Camillus Clauss PhysiciansCare and Pac-Kit brands as well as under private labels. Acme's products are sold to stationery and industrial supply distributors office supply stores drugstores hardware chains mass merchants and florists. Its operations span Canada Germany Hong Kong China and the US (its biggest market). Chairman and CEO Walter Johnsen owns about 15% of the company.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.4%          | 107.2 | 109.8 | 124.6 | 130.6 | 137.3 |
| Net income (\$ mil.)   | (1.0%)        | 4.8   | 4.8   | 5.9   | 4.1   | 4.6   |
| Market value (\$ mil.) | (8.1%)        | 67.0  | 58.3  | 85.7  | 78.4  | 47.7  |
| Employees              | 9.5%          | 303   | 342   | 400   | 421   | 435   |

**ACNB CORP**

NAS: ACNB

16 Lincoln Square  
 Gettysburg, PA 17325  
 Phone: 717 334-3161  
 Fax: -  
 Web: www.acnb.com

CEO: James P Helt  
 CFO: David W Cathell  
 HR: -  
 FYE: December 31  
 Type: Public

Seven score and a few years ago ACNB Corporation's fathers brought forth a small-town bank. Now ACNB is dedicated to the proposition of being the holding company for Adams County National Bank operating more than 20 branches in the Gettysburg and Newville areas of Pennsylvania. It is altogether fitting and proper that the bank offers traditional retail banking services. The world may long note and remember that the bank also provides residential mortgage (about 60% of the portfolio) commercial real estate consumer and business loans. In addition ACNB gives a full measure of devotion to insurance products; provides trust services; and hopes that community banking shall not perish from the earth.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 10.9%         | 1,089.8 | 1,147.9 | 1,206.3 | 1,595.4 | 1,647.7 |
| Net income (\$ mil.)   | 20.6%         | 10.3    | 11.0    | 10.9    | 9.8     | 21.7    |
| Market value (\$ mil.) | 15.9%         | 153.3   | 150.1   | 220.2   | 208.2   | 276.6   |
| Employees              | 5.0%          | 297     | 296     | 303     | 358     | 361     |

**ACO HARDWARE INC.**

23333 Commerce Dr.  
 Farmington Hills MI 48335  
 Phone: 248-471-0100  
 Fax: 248-615-2696  
 Web: www.acohardware.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: February 28  
 Type: Private

ACO Hardware can provide both the food and the supplies if you want to get your floor clean enough to eat off. Michigan's largest independent hardware chain sells automotive supplies electrical goods food and beverages hardware housewares paint lawn and garden necessities apparel furniture and tools. It also sharpens knives refills propane tanks and rents equipment for carpet cleaning plumbing and home maintenance. ACO Hardware operates about 70 stores in southeastern Michigan primarily in the Detroit area. Customers can view weekly specials and find hardware tips on the company's Web site. Founded in 1946 by Ted Traskos and his four brothers ACO Hardware is still owned by the Traskos family.

**ACORDA THERAPEUTICS INC**

NMS: ACOR

420 Saw Mill River Road  
 Ardsley, NY 10502  
 Phone: 914 347-4300  
 Fax: 914 347-4560  
 Web: www.acorda.com

CEO: Ron Cohen  
 CFO: -  
 HR: Denise J. Duca  
 FYE: December 31  
 Type: Public

Acorda Therapeutics hopes its products really get on your nerves. The company is developing prescription drugs that aim to restore neurological function for patients with central nervous system disorders. The company's marketed drugs include Ampyra which enhances conduction in nerves damaged from multiple sclerosis (MS); and Zanaflex a muscle spasm controller. Acorda is working with Biogen to market Ampyra outside the US. Acorda's other drug candidates include potential new therapies for MS and other central nervous system disorders as well as cardiac conditions.

|                        | Annual Growth | 12/14   | 12/15   | 12/16  | 12/17   | 12/18 |
|------------------------|---------------|---------|---------|--------|---------|-------|
| Sales (\$ mil.)        | 4.1%          | 401.5   | 492.7   | 519.6  | 588.3   | 471.4 |
| Net income (\$ mil.)   | 17.5%         | 17.7    | 11.1    | (34.6) | (223.4) | 33.7  |
| Market value (\$ mil.) | (21.4%)       | 1,938.1 | 2,028.7 | 891.5  | 1,017.2 | 738.8 |
| Employees              | (0.3%)        | 489     | 535     | 597    | 484     | 484   |

**ACORN ENERGY INC**

NBB: ACFN

1000 N West Street, Suite 1200  
 Wilmington, DE 19801  
 Phone: 410 654-3315  
 Fax: -  
 Web: www.acornenergy.com

CEO: Jan H Loeb  
 CFO: Tracy Clifford  
 HR: -  
 FYE: December 31  
 Type: Public

Acorn Energy is hopeful that its seedling energy technology companies might one day grow into big trees. The company has controlling or equity positions in four energy infrastructure firms — Energy & Security Sonar Solutions GridSense Systems OmniMetrix US Sensor Systems (USSI). Its largest company Israel-based Energy & Security Sonar Solutions offers underwater acoustic and sonar security systems for the military and offshore oil rigs through 84%-owned DSIT Solutions. GridSense makes electronic monitoring systems for utility companies and USSI designs fiber optic sensing systems for energy companies. OmniMetrix is engaged in remote monitoring of emergency back-up power generation systems.

|                        | Annual Growth | 12/14  | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (28.6%)       | 19.6   | 19.1   | 8.7   | 4.4   | 5.1   |
| Net income (\$ mil.)   | -             | (27.1) | (10.6) | 0.1   | (1.2) | (2.0) |
| Market value (\$ mil.) | (24.0%)       | 22.8   | 3.1    | 5.2   | 6.8   | 7.6   |
| Employees              | (39.4%)       | 163    | 128    | 82    | 21    | 22    |

**ACOSTA INC.**

6600 Corporate Center Pkwy.  
Jacksonville FL 32216  
Phone: 904-281-9800  
Fax: 904-281-9966  
Web: www.acosta.com

CEO: Darian Pickett  
CFO: –  
HR: Kathy Derenda  
FYE: October 31  
Type: Private

Acosta spends a lot of time thinking about which products are top-shelf. The company (which does business as Acosta Sales and Marketing Company) offers sales and marketing services that reach consumers from the shelves of North American retail food service and grocery businesses. Major consumer products manufacturers call on Acosta to help them position their products in grocery and convenience stores drug stores and mass merchandisers. The company which operates through 75 locations in the US and Canada specializes in inventory and merchandising services and business consulting for promotions marketing campaigns and sales. Established in 1927 Acosta is owned by Thomas H. Lee Partners.

**ACQUITY GROUP L.L.C.**
**NYSE: AQ**

500 W. Madison St. Ste. 2200  
Chicago IL 60661  
Phone: 312-427-2470  
Fax: 403-266-6259  
Web: www.crewenergy.com

CEO: Chris Dalton  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Acquity Group thinks the digital sphere is the best place to get a brand name out into the world. A marketing and e-commerce company Acquity offers digital marketing services primarily to multinational companies operating in the US and Asia. It provides digital marketing analysis and strategy as well as marketing services targeted to Internet mobile devices and social media channels. In addition Acquity designs and implements e-commerce websites such as online stores and other points of sale for its clients. Its core clients have included Adobe Systems Inc. Allstate American Express GM and HTC. Acquity Group went public in 2012.

**ACRE REALTY INVESTORS INC**
**ASE: AIII**

c/o Avenue Capital Group, 399 Park Avenue, 6th Floor  
New York, NY 10022  
Phone: 212 878-3504  
Fax: –  
Web: www.acrerealtyinvestors.com

CEO: Edward Gellert  
CFO: Mark E Chertok  
HR: –  
FYE: December 31  
Type: Public

Roberts Realty Investors really wants to get it REIT. A self-administered real estate investment trust (REIT) Roberts Realty owns and operates commercial real estate and land primarily in metropolitan Atlanta. The company sold a 400-unit apartment community in 2008; it followed that sale with a handful of other property divestitures. The REIT now owns about five retail and office assets and approximately 150 acres of land which it plans to develop into residential and mixed-use properties. Roberts Realty Investors operates through its majority-owned Roberts Properties Residential partnership.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (86.4%)       | 1.3   | 1.4   | 0.0   | 0.0   | 0.0   |
| Net income (\$ mil.)   | –             | (9.1) | (6.9) | (0.5) | (2.4) | (1.5) |
| Market value (\$ mil.) | (0.4%)        | 25.7  | 23.5  | 18.1  | 21.3  | 25.3  |
| Employees              | –             | 1     | 1     | 1     | 1     | –     |

**ACISIS INC.**

9 E. Stow Rd.  
Marlton NJ 08053  
Phone: 856-673-3000  
Fax: 856-810-3597  
Web: www.acsisinc.com

CEO: Jeremy Coote  
CFO: Stephanie Seibel  
HR: Robert Pineiro  
FYE: December 31  
Type: Private

Acisis connects the shop floor with the top floor by helping customers keep track of their products. The company provides supply chain software and services to help large manufacturers make the most of their SAP-based supply chain systems. Its products and services improve data collection and help users integrate supply chain and enterprise resource planning (ERP) systems. Acisis's ProducTrak software makes supply chain data accessible throughout an organization; its online TrakExchange service lets customers share information with trading partners. Clients have included BASF Coca Cola and Wyeth. The company has partnered with Cisco Systems (hardware) Accenture (systems integration) and WaveLink (software).

**ACT, INC.**

500 ACT DR  
IOWA CITY, IA 522439003  
Phone: 319-337-1000  
Fax: –  
Web: www.act.org

CEO: Marten Roorda  
CFO: Thomas J. Goedken  
HR: –  
FYE: August 31  
Type: Private

A C and T... three little letters that can strike fear in the hearts of high school students across the US. ACT most notably develops and administers the ACT national college admission exam with about 2 million high school seniors taking the test each year. ACT also designs other educational assessment tests and programs as well as career planning and workforce development programs for people of all ages around the world. Other operations provide assessment training and consulting to employers. The not-for-profit organization was founded in 1959 by E. F. Lindquist and Ted McCarrel who sought to create an exam to measure potential college students' capacity for critical thinking.

|                        | Annual Growth | 08/02 | 08/03 | 08/05 | 08/14 | 08/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.7%          | –     | 151.1 | 179.3 | 328.8 | 350.1 |
| Net income (\$ mil.)   | 1.2%          | –     | 15.4  | 208.4 | 9.9   | 18.0  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 1,202 |

**ACTAVIS U.S.**

60 Columbia Rd. Bldg. B  
Morristown NJ 07960  
Phone: 973-993-4500  
Fax: 973-993-4303  
Web: www.actavis.us

CEO: –  
CFO: R Todd Joyce  
HR: –  
FYE: December 31  
Type: Subsidiary

As its name implies the Actavis U.S. is the US manufacturing and marketing unit of global generics firm Actavis. The company makes some 150 generic equivalents of both prescription and OTC drugs in a number of forms including liquids tablets creams and suppositories. Actavis U.S. has manufacturing and distribution facilities in Florida Maryland New Jersey and North Carolina. The group also provides contract manufacturing services to third parties. Actavis U.S. accounts for a quarter of its parents revenues. The parent has agreed to be acquired by US rival Watson Pharmaceuticals. Following the acquisition Watson will likely integrate Actavis U.S.' products and pipeline into its existing operations.



**ACTELIS NETWORKS INC.**

6150 Stevenson Blvd.  
Fremont CA 94538  
Phone: 510-545-1045  
Fax: 510-545-1075  
Web: www.actelis.com

CEO: -  
CFO: Stephen Cordial  
HR: -  
FYE: December 31  
Type: Private

Actelis Networks prefers copper over glass. The company's transmission equipment enables carriers and telecommunications providers to deliver Ethernet services over copper wires. Its products are intended to increase the data-carrying capacity of the copper lines and eliminate the need for installing fiber optics in the "last mile" between service providers' networks and their subscribers. Actelis targets regional Bell telephone companies independent and competitive local exchange carriers and alternative carriers worldwide. The company has received financial backing from investors including The Carlyle Group Innovacom Venture Capital and New Enterprise Associates.

**ACTION FOR BOSTON COMMUNITY DEVELOPMENT, INC.**

178 TREMONT ST  
BOSTON, MA 02111006  
Phone: 617-357-6000  
Fax: -  
Web: www.bostonabcd.org

CEO: -  
CFO: Marjorie Lombard  
HR: -  
FYE: August 31  
Type: Private

Action For Boston Community Development (ABCD) strives to make helping others as easy as 1-2-3. The not-for-profit serves more than 100,000 low-income people in New England in areas such as advocacy child care consumer services education health and housing. The group operates through a decentralized model that utilizes a citywide network of Area Planning Action Councils Neighborhood Service Centers and Family Service Centers. It partners with more than a dozen programs like SUMMERWORKS (work experience for low-income teens) Foster Grandparents Urban College of Boston and another 10 or so government agencies. ABCD was established in 1962 as one of several national programs to combat poverty.

|                        | Annual<br>Growth | 08/09 | 08/10 | 08/14 | 08/15 | 08/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.8%             | -     | 151.5 | 157.2 | 176.0 | 168.9 |
| Net income (\$ mil.)   | -                | -     | (0.0) | 0.1   | 0.2   | (0.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,000 |

**ACTIONET, INC.**

2600 PARK TWR DR STE 1000  
VIENNA, VA 22180  
Phone: 703-204-0090  
Fax: -  
Web: www.actionet.com

CEO: Ashley W. Chen  
CFO: Steven A. Crespy  
HR: Janice Raleigh  
FYE: December 31  
Type: Private

Actionet provides information technology services such as custom software development computer security assessment network design consulting project management systems integration and design and training. Customers come from the public sector particularly US government agencies and industries such as manufacturing retail transportation telecommunications and financial services. Actionet was founded in 1998 by president and CEO Ashley Chen. Key customers have included Qwest the Department of Energy and the Department of the Treasury.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.5%            | -     | 298.5 | 352.6 | 411.5 | 425.5 |
| Net income (\$ mil.)   | 11.3%            | -     | 23.8  | 25.3  | 32.0  | 32.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,400 |

**ACTIONTEC ELECTRONICS, INC.**

3301 OLCOTT ST  
SANTA CLARA, CA 950543029  
Phone: 408-752-7700  
Fax: -  
Web: www.actiontec.com

CEO: Dean Chang  
CFO: Brian Paul  
HR: -  
FYE: December 31  
Type: Private

Actiontec Electronics aims to broaden your approach to networking. The company makes gateways routers modems and other broadband connection equipment used to create wireless home networks. Its fiber optic routers allow broadband television and other content to be distributed to multiple devices throughout the home over coaxial cables. Actiontec sells its equipment through partnerships with broadband service providers and equipment makers such as Qwest Verizon & Cisco and Entropic. It also sells directly through retailers including Amazon.com Best Buy and Wal-Mart.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.8%             | -     | -     | 145.6 | 183.1 | 162.3 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 0.0   | 1.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 350   |

**ACTIVE DAY INC.**

400 Redland Ct. Ste. 114  
Owings Mills MD 21117  
Phone: 443-548-2200  
Fax: 443-548-2280  
Web: www.activeday.com

CEO: Robert Creamer  
CFO: Linda Chen  
HR: -  
FYE: December 31  
Type: Private

From dawn to dusk and back again Active Day sees no rest until it has cared for the needs of its elderly and disabled clients. The company operates about 50 adult day care centers in more than half a dozen states. Visitors to its centers participate in social gatherings crafts exercise and other activities. The centers also provide medical care (such as physical therapy and nursing care) and assistance with personal care including feeding and bathing. Active Day offers its patients transportation to and from home as well. It also provides therapeutic services to independent clients and operates home health agencies. Active Day is a subsidiary of Senior Care Centers of America.

**ACTIVE MEDIA SERVICES INC.**

1 Blue Hill Plaza  
Pearl River NY 10965  
Phone: 845-735-1700  
Fax: 845-735-0717  
Web: www.activeinternational.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Take a pawn shop cross it with a factoring service and you have Active Media Services. Doing business as Active International the corporate trading firm acquires underperforming assets including surplus inventory capital equipment real estate and receivables. It exchanges these for cash and/or trade credit which is used to offset expenses or purchase such services as advertising freight printing shipping event planning and travel. Clients may barter future manufacturing capacity for services including advertising across all mediums. Active International also provides traditional marketing services. Alan Elkin and Art Wagner founded the employee-owned company in 1984.

**ACTIVECARE INC**
**NBB: ACAR**

1365 West Business Park Drive, Suite 100  
Orem, UT 84058  
Phone: 877 219-6050  
Fax: 855 864-2511  
Web: www.activecare.com

CEO: James J Dalton  
CFO: Jeffrey S Peterson  
HR: -  
FYE: September 30  
Type: Public

ActiveCare (formerly known as Volu-Sol Reagents) deals in two very different areas of the health care industry. The company manufactures diagnostic products for use by clinical laboratories; it also provides personal emergency response products and services for consumers. The company's diagnostic business develops and manufactures chemical reagents stains and related equipment used by hematology and microbiology laboratories to detect certain properties in biological samples. The company's ActiveOne services employ biosensors cell phone and GPS technology to remotely monitor a client's vital signs and provide assistance.

|                        | Annual<br>Growth | 09/12  | 09/13  | 09/14  | 09/15  | 09/16 |
|------------------------|------------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 35.2%            | 2.2    | 21.1   | 6.1    | 6.6    | 7.5   |
| Net income (\$ mil.)   | -                | (12.4) | (25.6) | (13.5) | (11.5) | (9.1) |
| Market value (\$ mil.) | -                | 0.0    | 0.3    | 0.1    | 0.0    | 0.0   |
| Employees              | (28.8%)          | 148    | 65     | 49     | 37     | 38    |

**ACTIVEVIDEO NETWORKS INC.**

333 W. San Carlos St. Ste. 400  
San Jose CA 95110  
Phone: 408-931-9200  
Fax: 408-931-9100  
Web: www.avnetworks.com

CEO: Jeff Miller  
CFO: Matt Andrade  
HR: -  
FYE: December 31  
Type: Private

ActiveVideo Networks bridges the gap between the TV and the Internet. The company creates software that allows cable system operators to offer advanced interactive services to their subscribers. Its technology delivers new applications to digital set-top boxes eliminating the need for costly equipment upgrades. ActiveVideo Networks also provides a variety of professional services such as consulting planning deployment implementation maintenance support and training. Customers include Cablevision Systems and Time Warner Cable. The company's majority investor is Lauder Partners an investment fund managed by the Estee Lauder family.

**ACTIVITY CORPORATION**

6623 Dumbarton Cir.  
Fremont CA 94555  
Phone: 510-574-0100  
Fax: 510-574-0101  
Web: www.actidentity.com

CEO: Grant Evans  
CFO: Jacques Kerrest  
HR: -  
FYE: September 30  
Type: Subsidiary

ActivIdentity isn't passive about data security. The company provides a variety of authentication and user management products including smart cards biometric readers tokens and USB keys. Its products are used to control and monitor access to intranets extranets and the Internet enabling businesses to digitally authenticate and manage the identities of employees customers and trading partners. The company's commercial customers have included Citibank Novell and Oracle; the US Department of Defense is also a client. About half of ActivIdentity's business is done outside of North America. It also offers services such as consulting support and training. The company is a subsidiary of ASSA ABLOY.

**ACTIVISION BLIZZARD, INC.**
**NMS: ATVI**

3100 Ocean Park Boulevard  
Santa Monica, CA 90405  
Phone: 310 255-2000  
Fax: -  
Web: www.activisionblizzard.com

CEO: Robert A. (Bobby) Kotick  
CFO: Spencer Neumann  
HR: Ingrid Greenidge  
FYE: December 31  
Type: Public

Activision Blizzard answers the Call of Duty to make video games that millions of users play for billions of hours. The company is the biggest producer of video games including some of the most durable franchises: World of Warcraft Guitar Hero Candy Crush and Call of Duty. Newer blockbuster titles are Overwatch and Skylanders. Users play Activision Blizzard's games on PCs game consoles and mobile devices. The company also creates games based on licensed properties from Marvel and DreamWorks Animation. Activision Blizzard is expanding its theater of operations to games products and service for TV movies toys and a professional esports league.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 14.2%            | 4,408.0  | 4,664.0  | 6,608.0  | 7,017.0  | 7,500.0  |
| Net income (\$ mil.)   | 21.4%            | 835.0    | 892.0    | 966.0    | 273.0    | 1,813.0  |
| Market value (\$ mil.) | 23.3%            | 15,382.9 | 29,551.9 | 27,567.0 | 48,339.6 | 35,552.4 |
| Employees              | 9.8%             | 6,800    | 7,300    | 9,600    | 9,800    | 9,900    |

**ACTS RETIREMENT-LIFE COMMUNITIES, INC.**

375 MORRIS RD  
WEST POINT, PA 19486  
Phone: 215-699-3204  
Fax: -

CEO: Gerald T Grant  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

No acting here! ACTS is serious about providing seniors with the opportunity to live independently but with a helping hand when needed. ACTS develops owns and operates continuing-care retirement communities (CCRSs) in nine US states along the Eastern Seaboard. The company's properties feature resort-style amenities in Christian environments (ACTS comes from a Biblical reference). One of the largest not-for-profit operators of CCRCs in the US ACTS serves about 8500 older adults at about 25 communities from Pennsylvania to Florida. The not-for-profit organization was founded as Open Door Estates by a group of Pennsylvania church members in 1971.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.1%             | -     | -     | 363.0 | 373.0 | 386.1 |
| Net income (\$ mil.)   | -                | -     | -     | 9.0   | 1.4   | (6.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 5,375 |

**ACTUA CORP**
**NBB: ACTA**

555 East Lancaster Ave., Suite 640  
Radnor, PA 19087  
Phone: 610 727-6900  
Fax: -  
Web: www.actua.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Actua Corporation (formerly ICG Group) actually invests in companies in the business-to-business (B2B) market working with its holdings to develop strategy. It owns stakes in roughly a handful of cloud-based companies involved in technology-enabled business process outsourcing cloud-based software and software as a service (SaaS) including government-focused communications provider GovDelivery wealth management platform FolioDynamix EHS compliance software provider MSDSonline and property/casualty insurance distribution platform Bolt Solutions. Actua works closely with its companies often helping in day-to-day management.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14  | 12/15  | 12/16 |
|------------------------|------------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (10.0%)          | 166.6 | 59.2  | 84.8   | 133.4  | 109.3 |
| Net income (\$ mil.)   | 32.1%            | 23.0  | 209.1 | (23.6) | (96.1) | 70.1  |
| Market value (\$ mil.) | 5.2%             | 399.3 | 650.9 | 645.3  | 400.0  | 489.1 |
| Employees              | (36.2%)          | 1,125 | 551   | 761    | 867    | 186   |

**ACTUATE CORP.****NMS: BIRT**

951 Mariners Island Boulevard  
San Mateo, CA 94404  
Phone: 650 645-3000  
Fax: -  
Web: www.actuate.com

CEO: Mark J Barrenechea  
CFO: John Doolittle  
HR: -  
FYE: December 31  
Type: Public

Actuate accentuates reporting. The company provides enterprise reporting and analytics software that corporations use to analyze business data and design publish and distribute content over company networks and the Internet. Actuate's customers which include HSBC Johnson Controls State Street Bank and PNC Bank use the company's software to publish financial statements performance metrics manufacturing and distribution reports and customer account information; that information is pulled from databases and displayed in easily digestible interactive Web pages Excel spreadsheets and other formats. Founded in 1993 Actuate operates in North America Europe and the Asia Pacific region.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%             | 131.0 | 119.3 | 131.5 | 134.9 | 138.8 |
| Net income (\$ mil.)   | (6.7%)           | 13.6  | 12.2  | 10.6  | 12.0  | 10.3  |
| Market value (\$ mil.) | 17.3%            | 142.7 | 206.4 | 274.9 | 282.6 | 270.0 |
| Employees              | 3.9%             | 533   | 497   | 569   | 553   | 622   |

**ACUATIVE CORPORATION**

695 RTE 46 W STE 305  
FAIRFIELD, NJ 070041561  
Phone: 862-926-5600  
Fax: -  
Web: www.acuative.com

CEO: Vincent Sciarra  
CFO: Patrick Danna  
HR: -  
FYE: December 31  
Type: Private

This company helps businesses stay in touch. Acuitive builds and manages voice and data networks for business clients. It provides network integration and field engineering services using equipment from third-party vendors such as Aruba Networks Cisco Systems and HP. The company also offers managed services including network administration performance monitoring and security. Its areas of focus include data security unified communications and infrastructure. Acuitive serves customers in financial services insurance retail and manufacturing among other sectors.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.5%)           | -     | 120.2 | 112.4 | 95.8  | 98.2  |
| Net income (\$ mil.)   | -                | -     | 0.3   | 0.8   | (1.2) | (2.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 325   |

**ACUITY A MUTUAL INSURANCE COMPANY**

2800 S. Taylor Dr.  
Sheboygan WI 53082  
Phone: 920-458-9131  
Fax: 920-458-1618  
Web: https://www.acuity.com

CEO: -  
CFO: -  
HR: Jamie Van Dyck  
FYE: December 31  
Type: Private - Mutual Com

For Acuity A Mutual Insurance Company keeping its eye on the prize means meeting its customers' insurance needs. The company writes a variety of personal and commercial property/casualty insurance plans for policyholders in 20 states primarily in the Midwest. Its products include automobile homeowners liability marine umbrella and workers' compensation coverage. Acuity provides policies for such businesses as construction contractors manufacturers trucking and small service businesses. Some 1000 independent agencies sell the company's policies. Acuity was founded in 1925 as Mutual Auto Insurance Company of the Town of Herman. As a mutual insurance firm the company is owned by its policyholders.

**ACUITY BRANDS INC (HOLDING COMPANY)****NYS: AYI**

1170 Peachtree Street, N.E., Suite 2300  
Atlanta, GA 30309-7676  
Phone: 404 853-1400  
Fax: 404 853-1300  
Web: www.acuitybrands.com

CEO: Vernon J. (Vern) Nagel  
CFO: Richard K. (Ricky) Reece  
HR: -  
FYE: August 31  
Type: Public

Acuity Brands manufactures and distributes a range of lighting and building management solutions for commercial institutional industrial infrastructure and residential markets in North America as well as select international markets. Its products ? marketed under brands like Lithonia Holophane Peerless Mark Architectural and Distech Controls ? include lighting fixtures and controls power supplies skylights and integrated lighting systems for indoor and outdoor applications.

|                        | Annual<br>Growth | 08/15   | 08/16    | 08/17   | 08/18   | 08/19   |
|------------------------|------------------|---------|----------|---------|---------|---------|
| Sales (\$ mil.)        | 7.9%             | 2,706.7 | 3,291.3  | 3,505.1 | 3,680.1 | 3,672.7 |
| Net income (\$ mil.)   | 10.4%            | 222.1   | 290.8    | 321.7   | 349.6   | 330.4   |
| Market value (\$ mil.) | (10.4%)          | 7,688.2 | 10,854.3 | 6,974.9 | 6,030.0 | 4,947.8 |
| Employees              | 11.4%            | 7,800   | 11,800   | 12,500  | 13,000  | 12,000  |

**ACUMEN SOLUTIONS INC.**

1660 International Dr. Ste. 500  
McLean VA 22102  
Phone: 703-600-4000  
Fax: 703-600-4001  
Web: www.acumensolutions.com

CEO: David Joubran  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Acumen Solutions has keen insight into IT services. The company offers such services as enterprise architecture systems integration program management data warehousing and application development. Acumen also offers services focused on customer relationship management including salesforce.com optimization and customer analytics. Its clients include companies in the communications media consumer products and financial services industries as well as schools and government agencies. Customers have included American Express Comcast Sprint Nextel and the SEC. Acumen was founded by David Joubran and Stacy Reed in 1999.

**ACURA PHARMACEUTICALS INC****NBB: ACUR**

616 N. North Court, Suite 120  
Palatine, IL 60067  
Phone: 847 705-7709  
Fax: -  
Web: www.acurapharm.com

CEO: Robert B Jones  
CFO: Peter A Clemens  
HR: -  
FYE: December 31  
Type: Public

Acura Pharmaceuticals is working to provide accurate dosages of powerful drugs while preventing drug abuse. The company has developed a technology to add abuse-deterrent agents to commonly abused pharmaceuticals. If a drug with these agents (what Acura calls Aversion Technology) is crushed and inhaled certain ingredients will cause nasal irritation and if an abuser attempts to dissolve the powder it will form a non-injectable gel. Its Impede Technology works with pseudoephedrine to disrupt the process used to turn the decongestant into meth. Acura's approved products include prescription Aversion oxycodone and over-the-counter Nexafed (pseudoephedrine with Impede ingredients).

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.0%)          | 0.8    | 8.6   | 4.5   | 3.0   | 0.4   |
| Net income (\$ mil.)   | -                | (13.2) | (5.0) | (7.4) | (5.7) | (3.8) |
| Market value (\$ mil.) | (29.1%)          | 9.5    | 52.6  | 16.1  | 8.5   | 2.4   |
| Employees              | (3.5%)           | 15     | 15    | 15    | 14    | 13    |

**ACUSHNET COMPANY**

333 Bridge St.  
Fairhaven MA 02719-0965  
Phone: 508-979-2000  
Fax: 508-979-3927  
Web: www.acushnet.com

CEO: David Maher  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Acushnet stays teed off all the time. The company is a top maker of golf balls clubs shoes gloves and other golfing equipment and accessories. Its Titleist golf balls and FootJoy golf shoes and gloves are #1 sellers in the US. Acushnet also makes value-priced Pinnacle golf balls Titleist golf clubs Scotty Cameron putters and Vokey Design wedges as well as golf bags and outerwear. Products are sold worldwide through golf pro shops specialty sporting goods stores and mass merchants. PGA players who have used Acushnet's equipment include Adam Scott Davis Love III Geoff Ogilvy and Mark O'Meara. Global Fila brand owner Fila Korea bought Acushnet from spirits maker Beam Inc. (formerly Fortune Brands) for \$1.2 billion in mid-2011.

**ADA-ES INC.**
**NASDAQ: ADES**

8100 SouthPark Way Unit B  
Littleton CO 80120-4527  
Phone: 303-734-1727  
Fax: 303-734-0330  
Web: www.adaes.com

CEO: Michael D Durham  
CFO: Mark H McKinnies  
HR: –  
FYE: December 31  
Type: Public

ADA-ES wants to make "clean coal" more than just a marketing term. The company makes environmental technology systems and specialty chemicals to reduce emissions at coal-burning power plants. It offers integrated mercury control systems as well as flue gas conditioning and combustion aid chemicals. ADA-ES provides consulting and testing services and mercury measurement equipment. It also has a joint venture with NexGen Refined Coal to market technology that reduces emissions of nitrogen oxides and mercury from some treated coals. The company has withdrawn plans to reorganize its operations under the name Advanced Emissions Solutions in 2012. ADA-ES was created after being spun off from Earth Sciences in 2003.

**ADAC PLASTICS, INC.**

5920 TAHOE DR SE  
GRAND RAPIDS, MI 495467123  
Phone: 616-957-0311  
Fax: –  
Web: www.adacautomotive.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

ADAC Plastics which does business as ADAC Automotive has a handle on what automakers need. The company (privately owned by the Teets and Hungerford families) supplies automakers and tier 1 suppliers worldwide with door handles and components exterior trim and marker lighting. Other products include cowl vent grilles and fuel filler doors. Services provided by ADAC Automotive include design molding painting and assembly. Its ADAC Technologies subsidiary is a leading supplier of plastic moldings subassemblies and decorative finishes. It is part of the VAST (Vehicle Access Systems Technology) Alliance along with fellow automotive suppliers STRATTEC SECURITY and WITTE Automotive of Velbert Germany.

|                        | Annual Growth | 12/03 | 12/04 | 12/05     | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | –             | –     | –     | (1,820.3) | 177.2 | 177.2 |
| Net income (\$ mil.)   | 32691.6%      | –     | –     | 0.0       | 3.8   | 25.8  |
| Market value (\$ mil.) | –             | –     | –     | –         | –     | –     |
| Employees              | –             | –     | –     | –         | –     | 800   |

**ADAMIS PHARMACEUTICALS CORP.**
**NAS: ADMP**

11682 El Camino Real, Suite 300  
San Diego, CA 92130  
Phone: 858 997-2400  
Fax: –  
Web: www.adamisp pharmaceuticals.com

CEO: Dennis Carlo  
CFO: Robert O Hopkins  
HR: –  
FYE: December 31  
Type: Public

Adamis Pharmaceuticals adamantly develops and markets specialty prescription drugs for respiratory ailments allergies viral infections and other medical conditions. Subsidiary Adamis Labs develops and markets allergy respiratory and pediatric prescription medicines to physicians in the US. Its products include a pre-filled epinephrine syringe for severe allergic reactions dubbed Epi PFS. Adamis Viral Therapies is developing vaccine technologies for ailments such as influenza and hepatitis. The company is also developing other specialty pharmaceutical product candidates for the potential treatment of asthma and chronic obstructive pulmonary disease bronchospasms and allergic rhinitis.

|                        | Annual Growth | 12/14 | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 52.7%         | –     | –      | 6.5    | 13.1   | 15.1   |
| Net income (\$ mil.)   | –             | (9.3) | (13.6) | (19.4) | (25.5) | (39.0) |
| Market value (\$ mil.) | (22.3%)       | 291.8 | 255.4  | 149.0  | 208.1  | 106.4  |
| Employees              | 105.3%        | 13    | 16     | 16     | 126    | 231    |

**ADAMS FAIRACRE FARMS, INC.**

765 DUTCHESS TPKE  
POUGHKEEPSIE, NY 126032000  
Phone: 845-454-4330  
Fax: –  
Web: www.adamsfarms.com

CEO: –  
CFO: –  
HR: –  
FYE: January 31  
Type: Private

From seeds to seafood and fertilizer to fencing Adams Fairacre Farms has a few things covered. The company's four locations in New York's Hudson River Valley offer groceries including fresh produce power equipment (John Deere tractors and mowers chippers chain saws) fencing supplies landscaping materials and gifts and gardening supplies (plants seeds soil pest control). Adams Fairacre Farms was founded in 1919 by Ralph Adams Sr. as a roadside produce stand where the Adams family sold the excess from its 50-acre farm. The company added other items as customers requested them. Descendants of Adams including some third-generation members own and run the family business.

|                        | Annual Growth | 01/07 | 01/08 | 01/09 | 01/11 | 01/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%          | –     | –     | 113.7 | 115.6 | 122.1 |
| Net income (\$ mil.)   | (23.5%)       | –     | –     | 1.8   | 1.6   | 0.8   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 550   |

**ADAMS GOLF INC.**
**NASDAQ: ADGF**

2801 E. Plano Pkwy.  
Plano TX 75074  
Phone: 972-673-9000  
Fax: 972-398-8818  
Web: www.adamsgolf.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Like any golfer Adams Golf says the problem isn't in the swing it's in the clubs. The company's Speedline fairway woods are designed to lift a golf ball from any lie — even bunkers rough or divots — and send it farther. Adams Golf also develops drivers wedges irons putters and accessories (golf bags and hats). A Women's Golf Unlimited subsidiary caters to women golfers with irons in various colors clubs balls and other gear. Specialty retailers mass merchants pro shops and sporting goods stores account for about 80% of Adams' sales. In addition to endorsing Adams Golf's products pro golfer Tom Watson assists in design and testing. The company was founded by chairman Barney Adams in 1987.

**ADAMS MEDIA**

57 Littlefield St. CEO: -  
 Avon MA 02322 CFO: -  
 Phone: 508-427-7100 HR: -  
 Fax: 508-427-6790 FYE: December 31  
 Web: www.adamsmedia.com Type: Business Segment

Adams Media publishes everything. The company publishes trade paperback books including titles in its Everything series (Everything Parenting Everything Pets Everything Health). Adams Media primarily covers non-fiction topics such as cooking pets health careers parenting and travel. Other imprints include Platinum Press (business) Polka Dot Press (for women) and Provenance Press (new age). The company publishes some 140 new titles per year with a total catalog of about 700 titles. Other series include "Streetwise Cup of Comfort Small Miracles" and Knock 'Em Dead. Adams Media is a unit of niche magazine publisher F+W Media.

**ADAMS RESOURCES & ENERGY, INC.**

ASE: AE

17 South Briar Hollow Lane, Suite 100 CEO: -  
 Houston, TX 77027 CFO: Josh C. Anders  
 Phone: 713 881-3600 HR: Karla Gonzalez  
 Fax: - FYE: December 31  
 Web: www.adamsresources.com Type: Public

Adams Resources & Energy (AE) markets transports and stores crude oil across the US Mexico and Canada. Based in Houston the company owns terminals in the Gulf of Mexico and provides liquid chemicals dry bulk and ISO tank transportation services. The company exited its upstream exploration business in 2017. AE reports 425000 barrels of crude oil storage capacity.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (19.3%)       | 4,132.8 | 1,944.3 | 1,099.5 | 1,322.1 | 1,750.2 |
| Net income (\$ mil.)   | (18.0%)       | 6.5     | (1.3)   | 2.5     | (0.5)   | 2.9     |
| Market value (\$ mil.) | (6.2%)        | 210.7   | 162.0   | 167.2   | 183.5   | 163.3   |
| Employees              | (5.2%)        | 870     | 809     | 645     | 575     | 703     |

**ADAMS-COLUMBIA ELECTRIC COOPERATIVE**

401 E LAKE ST CEO: Martin Hillard Jr  
 FRIENDSHIP, WI 539348050 CFO: John West  
 Phone: 800-831-8629 HR: Bill Gneiser  
 Fax: - FYE: December 31  
 Web: www.acecwi.com Type: Private

With a name that harkens back to Christopher Columbus and the Founding Fathers Adams-Columbia Electric Cooperative provides power to more than 36000 member-owners in 12 counties in central Wisconsin. The rural distribution cooperative operates nearly 5300 miles of transmission and distribution lines. Adams-Columbia Electric was formed through the merger of Adams-Marquette Electric Cooperative and Columbus Rural Electric Cooperative in 1987. The utility expanded further through its 1992 acquisition of Waushara Electric Cooperative. The cooperative covers a 2500 sq. ml. geographic service area.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.3%)        | -     | 69.0  | 65.6  | 65.9  | 68.3  |
| Net income (\$ mil.)   | 99.7%         | -     | 0.8   | 0.4   | 5.6   | 6.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 115   |

**ADB AIRFIELD SOLUTIONS LLC**

977 Gahanna Pkwy. CEO: -  
 Columbus OH 43230 CFO: -  
 Phone: 614-861-1304 HR: -  
 Fax: 614-864-2069 FYE: September 30  
 Web: www.adb-airfield.com Type: Business Segment

ADB Airfield Solutions (formerly Siemens Airfield Solutions) can shed some light on landings takeoffs and other aircraft endeavors. The company makes products that illuminate approach zones aprons main runways and taxiways. From the largest freight hub in the world to small regional airports ADB's products can be found in virtually any airport. Other products include externally lighted wind cones guidance and control monitoring systems and cables and connectors. ADB also acts as a turnkey contractor for a variety of airport projects. Montagu Private Equity acquired ADB in November 2009 for E45 million (\$60 million) from German giant Siemens AG which had owned the airfield lighting business since 1987.

**ADDUS HOMECARE CORP**

NMS: ADUS

6801 Gaylord Parkway, Suite 110 CEO: R. Dirk Allison  
 Frisco, TX 75034 CFO: Brian W. Poff  
 Phone: 469 535-8200 HR: Brenda A. Belger  
 Fax: - FYE: December 31  
 Web: www.addus.com Type: Public

Addus HomeCare is there for those who need in-home personal and medical care services. Doing business through subsidiary Addus HealthCare it serves the elderly and disabled. Its home and community unit provides long-term non-medical social services such as bathing grooming housekeeping meal preparation and transportation. State and county government payors generate most of its revenues. Operating from more than 100 locations Addus provides its services in about 25 states primarily in the midwestern and western US with its largest markets in Illinois California Nevada and Washington.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 13.4%         | 312.9  | 336.8  | 400.7  | 425.7  | 518.1  |
| Net income (\$ mil.)   | 9.3%          | 12.2   | 11.6   | 12.0   | 13.6   | 17.5   |
| Market value (\$ mil.) | 29.3%         | 318.6  | 305.6  | 460.1  | 456.8  | 891.0  |
| Employees              | 16.4%         | 18,054 | 21,395 | 23,070 | 26,097 | 33,153 |

**ADVANTAGE TECHNOLOGIES GROUP, INC.**

NMS: AEY

13757 N. Stemmons Freeway CEO: Joseph Hart  
 Farmers Branch, TX 75234 CFO: Scott A Francis  
 Phone: 918 251-9121 HR: Alicen Davis  
 Fax: - FYE: September 30  
 Web: www.advantagetechnologies.com Type: Public

ADDvantage Technologies uses change to its advantage. The company took its present form in 1999 when it bought Oklahoma-based cable TV parts and services provider TULSAT in a deal that gave TULSAT's owners control over the company. ADDvantage sells new and remanufactured cable TV equipment and provides repair services to cable operators. Its products include headend equipment (satellite receivers amplifiers and antennas) fiber products (couplers optical transmitters) and distribution gear (directional taps line extenders). ADDvantage gets most of its sales in the US with a small portion in Central America and South America. Its biggest supplier is Cisco Systems.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%          | 43.7  | 38.7  | 48.7  | 47.4  | 55.1  |
| Net income (\$ mil.)   | -             | 1.5   | 0.3   | (0.1) | (7.3) | (5.3) |
| Market value (\$ mil.) | (2.8%)        | 23.2  | 18.1  | 14.3  | 14.6  | 20.7  |
| Employees              | 4.8%          | 156   | 178   | 176   | 141   | 188   |

**ADELPHI UNIVERSITY**

1 S AVE LVH 310 310 LVH  
GARDEN CITY, NY 11530  
Phone: 516-877-3000  
Fax: -  
Web: www.adelphi.edu

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

It may not house an oracle but Adelphi University hopes to provide answers to students' questions about their future. Founded in 1896 the university has about 7700 students enrolled at its four campuses located in New York (Garden City Hauppauge Manhattan and the Hudson Valley). Adelphi University a private institution offers graduate undergraduate and continuing education programs in areas including business management education nursing and social work. Its Swirbul Library contains about 600000 books and documents and 33000 audiovisual materials. The school counts Nextel co-founder Brian McAuley US Chamber of Commerce CEO Thomas Donahue and author Alice Hoffman among its alumni.

|                        | Annual<br>Growth | 08/14 | 08/15 | 08/16 | 08/17 | 08/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.4%             | -     | 183.0 | 199.0 | 196.6 | 232.8 |
| Net income (\$ mil.)   | -                | -     | (8.4) | 2.5   | 0.2   | 16.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,400 |

**ADENA HEALTH SYSTEM**

272 HOSPITAL RD STE 4  
CHILlicothe, OH 456019031  
Phone: 740-779-7500  
Fax: -  
Web: www.adena.org

CEO: Jeffrey J. Graham  
CFO: Lisa Carlson  
HR: Sherry Peterson  
FYE: December 31  
Type: Private

Adena Health System serves the residents of about a dozen counties in south and south-central Ohio centered on the city of Chillicothe. Its main facility is the 261-bed Adena Regional Medical Center which provides general medical and surgical care as well as specialty care in a number of areas including cardiology women's health oncology and rehabilitation. The not-for-profit health system also features two smaller hospitals six regional clinics surgery centers and a counseling center among other facilities. The history of the Adena Health System goes back to 1895 when a group of local women established an emergency hospital in the wake of a fatal train wreck.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15* | 03/17* | 12/17 |
|------------------------|------------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | 6.0%             | -     | 394.9 | 393.4  | 112.0  | 470.6 |
| Net income (\$ mil.)   | 26.6%            | -     | 14.5  | 11.7   | 10.8   | 29.5  |
| Market value (\$ mil.) | -                | -     | -     | -      | -      | -     |
| Employees              | -                | -     | -     | -      | -      | 3,000 |

\*Fiscal year change

**ADEONA PHARMACEUTICALS INC.**

NYSE AMEX: AEN

3930 Varsity Dr.  
Ann Arbor MI 48108  
Phone: 734-332-7800  
Fax: 775-358-4458  
Web: www.alliednevada.com

CEO: Steven A Shallcross  
CFO: Steven Shallcross  
HR: -  
FYE: December 31  
Type: Public

Adeona Pharmaceuticals is developing drugs for the treatment of serious central nervous system disorders. In its pipeline are a prescription medical food — specifically an oral tablet of zinc and an amino acid called cysteine — for Alzheimer's disease and drugs for age-related macular degeneration (loss of vision) fibromyalgia (arthritis-related muscle pain) multiple sclerosis and rheumatoid arthritis. The company generally prefers to in-license product candidates that have already shown certain clinical efficacy and then either develop them to commercialization or attract development partners such as it did with Meda which holds rights to complete development of Adeona's fibromyalgia drug Effirma.

**ADEPT TECHNOLOGY INC.**

NAS: ADEP

5960 Inglewood Drive  
Pleasanton, CA 94588  
Phone: 925 245-3400  
Fax: 925 960-0590  
Web: www.adept.com

CEO: Rob Cain  
CFO: Seth Hallio  
HR: -  
FYE: June 30  
Type: Public

Within 25-plus years Adept Technology has evolved from making industrial robots to a lineup of intelligent automation products. Its robots are designed to handle assemble test inspect and package goods in the electronics food processing automotive component packaging and pharmaceutical industries. Adept Technology's robots can replicate the movements of human shoulders elbows and wrists. The company also makes vision guidance and inspection systems as well as software that allows operators to control robots from a PC. Adept Technology targets a diverse group of Global 1000 companies including Procter & Gamble Johnson & Johnson Seagate Boeing and General Motors.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13  | 06/14 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 2.7%             | 51.6  | 57.5  | 66.2  | 46.8   | 57.5  |
| Net income (\$ mil.)   | -                | (1.4) | (6.8) | (3.7) | (10.0) | (0.3) |
| Market value (\$ mil.) | 20.1%            | 65.8  | 52.9  | 56.8  | 50.8   | 136.9 |
| Employees              | (1.7%)           | 163   | 183   | 183   | 139    | 152   |

**ADEXA INC.**

5933 W. Century Blvd. 12th Fl.  
Los Angeles CA 90045  
Phone: 310-642-2100  
Fax: 310-338-9878  
Web: www.adexa.com

CEO: Khosrow Cyrus Hadavi  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Adexa gives businesses a bit more digital dexterity. The company's Enterprise Global Planning System (eGPS) software includes components designed to help manufacturers manage a wide range of operations including costs factory scheduling sales inventory and materials management and supply chain planning. The application suite also includes tools for managing product information and collaborating with suppliers distributors and customers. Adexa targets clients in the semiconductor aerospace soft goods industrial automotive electronics chemicals and consumer packaged goods industries; its customers have included Advanced Micro Devices Boeing General Motors and Samsung.

**ADHEREX TECHNOLOGIES INC.**

PINK SHEETS: ADHXF

501 Eastowne Dr. Ste. 140  
Chapel Hill NC 27514  
Phone: 919-636-4530  
Fax: 604-689-9022  
Web: www.pacificgeoinfo.com

CEO: Rostislav Raykov  
CFO: Robert Andrade  
HR: -  
FYE: December 31  
Type: Public

Working nimbly with a very sticky subject Adherex Technologies researches and develops cancer treatments. One of its lead drug candidates targets a tumor's blood supply and makes those blood vessels weak and leaky by disrupting a key protein. Other potential therapies could make cancer cells more vulnerable to anti-cancer drugs or help prevent hearing loss in children undergoing certain types of chemotherapy. Adherex Technologies' pipeline is strongly based on compounds that disrupt cadherins proteins that adhere similar molecules together in cell adhesion. Southpoint Capital Advisors owns a controlling stake in the company.

**ADIRONDACK PARK AGENCY**

PO Box 99 1133 NYS Rte. 86  
 Ray Brook NY 12977  
 Phone: 518-891-4050  
 Fax: 518-891-3938  
 Web: www.apa.state.ny.us

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Government Agency

In the Northeastern corner of New York state campers hikers and nature lovers of all sorts flock to Adirondack Park. The park is the largest publicly protected area in the lower 48 bigger than Yellowstone Glacier Everglades and Grand Canyon National Parks combined. New York's Adirondack Park Agency (APA) oversees the 2.6 million acres that belong to the state; the total acreage is 6 million acres and includes more than 3000 lakes and 30000 miles of rivers and streams. The agency develops long-range plans for use of the entire area protects the public land and manages the development of private lands within the park. The New York State Legislature created the APA in 1971.

**ADM INVESTOR SERVICES INC.**

141 W. Jackson Blvd. Suite 1600A  
 Chicago IL 60604  
 Phone: 312-242-7000  
 Fax: 312-242-7045  
 Web: www.admis.com

CEO: -  
 CFO: Richy Macanip  
 HR: -  
 FYE: June 30  
 Type: Subsidiary

ADM Investor Services is a sprout off of agribusiness giant Archer Daniels Midland. The commodities brokerage offers market research and trade clearing and execution services to retail commercial and institutional customers for trading conducted on all major commodities exchanges. It also performs business consulting marketing and investment analysis. The company's ADM Derivatives division provides foreign exchange services via an electronic trading platform. ADM Investor Services serves international markets through affiliates in Hong Kong London and Taiwan. Through a joint venture the company also operates in Mumbai India.

**ADM TRONICS UNLIMITED, INC.**

224-S Pegasus Ave.  
 Northvale, NJ 07647  
 Phone: 201 767-6040  
 Fax: 201 784-0620  
 Web: www.admtronics.com

CEO: Andre Dimino  
 CFO: Andre Dimino  
 HR: -  
 FYE: March 31  
 Type: Public

ADM Tronics has had its own Industrial Revolution. While the company previously focused on the making of medical devices ADM has shifted its main focus to water-based chemical products for industrial use. These products include coatings resins primers and additives primarily for the printing and packaging industries. The firm licenses many of its medical products which include the Sonotron line of devices (used to treat osteoarthritis and inflammatory joint ailments with radio waves). Its Pros-Aide unit makes adhesives used in professional makeup products. ADM spun off Ivivi Technologies in 2006 but still owns about a third of the company. The founding DiMino family owns nearly half of ADM Tronics.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%          | 2.9   | 4.5   | 5.3   | 3.8   | 3.0   |
| Net income (\$ mil.)   | -             | 0.4   | 1.1   | 1.2   | 0.1   | (0.3) |
| Market value (\$ mil.) | (5.6%)        | 13.5  | 11.4  | 12.2  | 13.5  | 10.7  |
| Employees              | 10.7%         | 20    | 22    | 27    | 22    | 30    |

**ADOBE INC**

NMS: ADBE

345 Park Avenue  
 San Jose, CA 95110-2704  
 Phone: 408 536-6000  
 Fax: -  
 Web: www.adobe.com

CEO: Shantanu Narayen  
 CFO: Mark S. Garrett  
 HR: -  
 FYE: November 29  
 Type: Public

Adobe Systems makes software that helps customers create distribute and manage digital content from the cloud. One of the top publishing software providers it has been known for brands such as Acrobat Photoshop and Dreamweaver. Adobe serves customers such as content creators and web application developers with its digital media products and marketers advertisers publishers and others with its digital marketing business. A long-time publisher of traditional software packages Adobe is moving its products to cloud-based versions. Subscriptions account for more than 80% of revenue. In 2018 Adobe bought Marketo a marketing-automation company for \$4.75 billion.

|                        | Annual Growth | 11/15*   | 12/16    | 12/17*   | 11/18     | 11/19     |
|------------------------|---------------|----------|----------|----------|-----------|-----------|
| Sales (\$ mil.)        | 23.5%         | 4,795.5  | 5,854.4  | 7,301.5  | 9,030.0   | 11,171.3  |
| Net income (\$ mil.)   | 47.1%         | 629.6    | 1,168.8  | 1,694.0  | 2,590.8   | 2,951.5   |
| Market value (\$ mil.) | 35.4%         | 44,457.2 | 48,103.7 | 86,589.5 | 121,014.0 | 149,298.4 |
| Employees              | 13.0%         | 13,893   | 15,706   | 17,973   | 21,357    | 22,634    |

\*Fiscal year change

**ADT CORP**

NYS: ADT

1501 Yamato Road  
 Boca Raton, FL 33431  
 Phone: 561 988-3600  
 Fax: -  
 Web: www.adt.com

CEO: Tim Whall  
 CFO: Michael Geltzeiler  
 HR: -  
 FYE: September 25  
 Type: Public

Burglar at your window? ADT wants you to be armed and calm with its alarms. The company provides products and services used for fire protection access control alarm monitoring medical alert system monitoring video surveillance and intrusion detection. It divides its security operations across four disciplines: Residential Security (provides burglar fire carbon dioxide alarms) Small Business (intruder detection and cameras) ADT Pulse (allows users to access and control security systems remotely) and Home Health (emergency response in the case of medical emergencies).

|                        | Annual Growth | 09/11   | 09/12   | 09/13   | 09/14   | 09/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.5%          | 3,110.0 | 3,228.0 | 3,309.0 | 3,408.0 | 3,574.0 |
| Net income (\$ mil.)   | (5.8%)        | 376.0   | 394.0   | 421.0   | 304.0   | 296.0   |
| Market value (\$ mil.) | (13.7%)       | -       | -       | 6,843.0 | 5,905.9 | 5,091.6 |
| Employees              | 2.2%          | -       | 16,000  | 17,000  | 17,500  | 17,100  |

**ADTALEM GLOBAL EDUCATION INC**

NYS: ATGE

500 West Monroe Street  
 Chicago, IL 60661  
 Phone: 866 374-2678  
 Fax: -  
 Web: www.adtalem.com

CEO: Lisa Wardell  
 CFO: Timothy J. Wiggins  
 HR: -  
 FYE: June 30  
 Type: Public

It isn't exactly Ivy League but Adtalem Global Education (formerly DeVry Education Group) is in the big leagues of health care technology business and professional education. The for-profit educational company offers professional undergraduate and graduate degrees through subsidiary schools. Its Educacional do Brasil arm operates 16 schools with more than 20 campuses across Brazil. Adtalem also offers health care education through Chamberlain University American University of the Caribbean School of Medicine and Ross University School of Medicine. Other holdings include the Association of Certified Anti-Money Laundering Specialists Becker Professional Education and EduPristine. Adtalem sold DeVry University Keller Graduate School Management and Carrington College in late 2018.

|                        | Annual Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (10.2%)       | 1,909.9 | 1,843.5 | 1,809.8 | 1,231.2 | 1,239.7 |
| Net income (\$ mil.)   | (9.2%)        | 139.9   | (3.2)   | 122.3   | 33.8    | 95.2    |
| Market value (\$ mil.) | 10.7%         | 1,658.0 | 986.6   | 2,098.7 | 2,660.1 | 2,491.4 |
| Employees              | (12.5%)       | 19,404  | 18,404  | 16,363  | 18,018  | 11,356  |

**ADTRAN, INC.**
**NMS: ADTN**

901 Explorer Boulevard  
Huntsville, AL 35806-2807  
Phone: 256 963-8000  
Fax: -  
Web: www.adtran.com

CEO: Thomas R. Stanton  
CFO: Roger D. Shannon  
HR: -  
FYE: December 31  
Type: Public

ADTRAN turns copper and fiber into gold. The company offers more than 1700 network access products and systems used to enable Internet access telephony data transport and video over voice and data networks from traditional copper wire to optical. ADTRAN sells its switches routers multiplexing systems and other carrier-grade equipment to wireline and wireless service providers such as AT&T and CenturyLink. Its enterprise networking equipment ranges from modems to larger integrated access devices for multiple users access routers multiplexers firewalls and radio equipment. ADTRAN sells directly and through a network of distributors to a mostly US-based clientele.

|                        | Annual<br>Growth | 12/14   | 12/15 | 12/16   | 12/17 | 12/18  |
|------------------------|------------------|---------|-------|---------|-------|--------|
| Sales (\$ mil.)        | (4.3%)           | 630.0   | 600.1 | 636.8   | 666.9 | 529.3  |
| Net income (\$ mil.)   | -                | 44.6    | 18.6  | 35.2    | 23.8  | (19.3) |
| Market value (\$ mil.) | (16.2%)          | 1,041.0 | 822.3 | 1,067.2 | 924.0 | 512.8  |
| Employees              | (2.2%)           | 2,080   | 1,991 | 2,033   | 2,060 | 1,900  |

**ADVANCE AMERICA CASH ADVANCE CENTERS INC.**
**NYSE: AEA**

135 N. Church St.  
Spartanburg SC 29306  
Phone: 864-342-5600  
Fax: 864-342-5612  
Web: www.advanceamerica.net

CEO: Patrick O'Shaughnessy  
CFO: James A Ovenden  
HR: -  
FYE: December 31  
Type: Subsidiary

Advance America Cash Advance Centers is one of the largest payday advance firms in the US. Active in nearly 30 states it operates more than 2100 locations under the Advance America brand and more than 400 more under the National Cash Advance Check Advance First American Cash Advance First American Cash Loans Purpose Financial and Purpose Money banners; California Florida and Texas are its largest markets. At its branches or online customers provide proof of identification source of income bank account and references and Advance America loans them from \$50 to \$1000 (plus fees and interest) to cover unexpected expenses. Grupo Elektra acquired Advance America in 2012 for some \$780 million.

**ADVANCE AUTO PARTS INC**
**NYS: AAP**

2635 East Millbrook Road  
Raleigh, NC 27604  
Phone: 540 362-4911  
Fax: -  
Web: www.advanceautoparts.com

CEO: Thomas R. (Tom) Greco  
CFO: Thomas B. (Tom) Okray  
HR: Kathy Gillis  
FYE: December 29  
Type: Public

Advance Auto Parts (AAP) has taken the lead in the race to become the #1 provider of automotive aftermarket parts in North America. Serving both the do-it-yourself (DIY) and professional installer markets AAP operates nearly 5000 stores under the Advance Auto Parts Autopart International (AI) Carquest and Worldpac banners in the US and Canada. Its stores carry brand-name and private-label replacement parts batteries maintenance items and automotive chemicals for individual car and truck owners. AAP's Carquest AI and Worldpac stores cater to commercial customers including garages service stations and auto dealers.

|                        | Annual<br>Growth | 01/15    | 01/16*   | 12/16    | 12/17   | 12/18    |
|------------------------|------------------|----------|----------|----------|---------|----------|
| Sales (\$ mil.)        | (0.9%)           | 9,843.9  | 9,737.0  | 9,567.7  | 9,373.8 | 9,580.6  |
| Net income (\$ mil.)   | (5.0%)           | 493.8    | 473.4    | 459.6    | 475.5   | 423.8    |
| Market value (\$ mil.) | (0.7%)           | 11,489.3 | 10,906.0 | 12,254.4 | 7,223.5 | 11,264.6 |
| Employees              | (0.9%)           | 73,000   | 73,000   | 74,000   | 71,000  | 71,000   |

\*Fiscal year change

**ADVANCE DISPLAY TECHNOLOGIES INC.**

7334 S. Alton Way Ste. F  
Centennial CO 80112-2320  
Phone: 303-267-0111  
Fax: 303-267-0330

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Advance Display Technologies (ADTI) develops large-screen fiber-optic video displays. The company plans to license or sell its intellectual property assets. After a brief foray into theater operations ADTI is looking to raise capital and restructure its debt in order to continue development of its displays. It acquired the rights to light-emitting diode (LED) display technologies that are patented as SkyNet. Affiliate ADTI Media agreed to pay ADTI a 20% royalty on revenues from the patents after ADTI's lender foreclosed on its assets. In 2010 a group of stockholders including majority owner Lawrence DeGeorge formed GLSD Holdings and acquired the company in a going private transaction.

**ADVANCE MAGAZINE PUBLISHERS INC.**

4 Times Square  
New York NY 10036  
Phone: 212-286-2860  
Fax: 952-944-7869  
Web: www.datalink.com

CEO: Charles Townsend  
CFO: David Geithner  
HR: -  
FYE: December 31  
Type: Subsidiary

While being Wired may hold a certain Allure traditional publishing will always be in Vogue at Advance Magazine Publishers doing business as Conde Nast. Owned by newspaper publisher Advance Publications Conde Nast publishes one of the most recognizable magazine portfolios in the industry including fashion bible Vogue and cybermag Wired as well as stalwarts GQ The New Yorker and Vanity Fair and newer shopping title "Lucky". Conde Nast Digital runs websites such as Epicurious (food) and Concierge (travel) while Conde Nast International produces foreign versions of its titles for readers across the globe. In addition Conde Nast oversees fashion and trade magazine unit Fairchild Fashion Group.

**ADVANCE PUBLICATIONS INC.**

950 Fingerboard Rd.  
Staten Island NY 10305  
Phone: 718-981-1234  
Fax: 718-981-1456  
Web: www.advance.net

CEO: -  
CFO: Thomas Summer  
HR: -  
FYE: December 31  
Type: Private

The drumbeat urging this company forward is the drone of printing presses. Advance Publications is a leading newspaper and magazine publisher with several dozen titles. Its portfolio of about 25 newspapers includes The Star-Ledger (New Jersey) The Cleveland Plain Dealer and namesake Staten Island Advance as well as more than 40 weekly titles published by American City Business Journals. Through Advance Magazine Publishers (DBA Conde Nast) the company owns magazines including The New Yorker Vanity Fair and Wired. Other operations and interests include online content and cable television. Patriarch Sam Newhouse started the family-owned business with the purchase of the Staten Island Advance in 1922.



**ADVANCED ANALOGIC TECHNOLOGIES INCORPORATED**

NASDAQ: AATI

3230 Scott Blvd.  
Santa Clara CA 95054  
Phone: 408-330-1400  
Fax: 408-737-4611  
Web: www.analogictech.com

CEO: Richard K Williams  
CFO: Ashok Chandran  
HR: -  
FYE: December 31  
Type: Subsidiary

Advanced Analogic Technologies tries to take an advanced approach to its chip technology. The company known as AnalogicTech provides specialized power management semiconductors for use in a variety of computing communications and consumer electronics applications. AnalogicTech's chips go into portable media players digital cameras netbook and notebook computers smartphones and wireless handsets. The company's customers include Samsung Electronics and LG Electronics. AnalogicTech gets most of its revenues from the Asia/Pacific region; South Korea makes up about two-thirds of sales. In 2012 the company was acquired by Skyworks Solutions in a deal valued at about \$260 million in cash.

**ADVANCED EMISSIONS SOLUTIONS INC**

NMS: ADES

640 Plaza Drive, Suite 270  
Highlands Ranch, CO 80129  
Phone: 720 598-3500  
Fax: -  
Web: www.advancedemissionssolutions.com

CEO: L Heath Sampson  
CFO: Greg Marken  
HR: -  
FYE: December 31  
Type: Public

Advanced Emissions Solutions wants to make "clean coal" more than just a marketing term. The company makes environmental technology systems and specialty chemicals to reduce emissions at coal-burning power plants. It offers integrated mercury control systems as well as flue gas conditioning and combustion aid chemicals. Advanced Emissions Solutions provides consulting and testing services and mercury measurement equipment. It also has a joint venture with NexGen Refined Coal to market technology that reduces emissions of nitrogen oxides and mercury from some treated coals. The company has three reportable segments: Refined Coal Emission Control and CO2 Capture.

|                        | Annual Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 9.1%          | 16.9  | 62.7   | 50.6  | 35.7  | 23.9  |
| Net income (\$ mil.)   | 124.9%        | 1.4   | (30.1) | 97.7  | 27.9  | 35.5  |
| Market value (\$ mil.) | (17.5%)       | 423.4 | 174.6  | 171.6 | 179.4 | 196.0 |
| Employees              | (13.7%)       | 231   | 69     | 25    | 29    | 128   |

**ADVANCED ENERGY INDUSTRIES INC**

NMS: AEIS

1625 Sharp Point Drive  
Fort Collins, CO 80525  
Phone: 970 221-4670  
Fax: -  
Web: www.advancedenergy.com

CEO: Yuval Wasserman  
CFO: Thomas (Tom) Liguori  
HR: -  
FYE: December 31  
Type: Public

Advanced Energy Industries tames electricity for its high-tech clients. The company's power conversion products transform raw electricity making it uniform enough to ensure consistent production in high-precision manufacturing. Semiconductor and solar manufacturing equipment maker Applied Materials (29% of sales) is its top customer. Advanced Energy's gear also is used in the production of solar panels and other thin-film products such as cell phones computers cars and glass panels for windows and electronic devices. The company gets around 65% of sales from the US.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.4%          | 583.1 | 414.8   | 483.7   | 671.0   | 718.9   |
| Net income (\$ mil.)   | 33.0%         | 47.0  | (158.5) | 127.5   | 137.9   | 147.0   |
| Market value (\$ mil.) | 16.0%         | 904.5 | 1,077.4 | 2,089.5 | 2,575.3 | 1,638.4 |
| Employees              | 8.1%          | 1,656 | 1,382   | 1,558   | 1,876   | 2,259   |

**ADVANCED ENVIRONMENTAL RECYCLING TECHNOLOGIES, INC.**

914 JEFFERSON ST  
SPRINGDALE, AR 727643400  
Phone: 479-756-7400  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

It may not turn straw into gold but Advanced Environmental Recycling Technologies (AERT) does turn recycled waste into building materials. The company specializes in processing and converting scrap plastic and wood fiber waste into outdoor decking and fencing systems and window and door components. Its products are mainly used in residential renovation and remodeling by homeowners home-builders and contractors as a greener alternative to traditional wood and plastic products. AERT markets its products under such names as ChoiceDek and MoistureShield; ChoiceDek is sold to home improvement retailers such as Lowe's through an agreement with distributor BlueLinX. H.I.G. Capital acquired 80% of AERT in 2011.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.5%          | -     | 68.8  | 76.0  | 82.7  | 85.3  |
| Net income (\$ mil.)   | -             | -     | (0.1) | 0.4   | 0.7   | 3.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 428   |

**ADVANCED HEALTH MEDIA LLC**

300 Somerset Corporate Blvd.  
Bridgewater NJ 08807  
Phone: 908-393-8700  
Fax: 908-393-8701  
Web: www.ahmdirect.com

CEO: Christine Croft  
CFO: Frank Spender  
HR: Dale Morris  
FYE: December 31  
Type: Private

Advanced Health Media (AHM) keeps biotech and pharma companies' operations from going astray. The company provides hosted sales force logistics and compliance management tools that clients use to manage their interactions with healthcare professionals. Its offerings are focused on logistics (venue management travel meeting coordination) finances (budgeting travel reimbursement reporting) and compliance (attendee tracking healthcare provider eligibility). It also serves venues through its VenueVantage program. Chairman Kevin McMurtry and founding partner Joseph Luzi formed the company in 1999.

**ADVANCED LIGHTING TECHNOLOGIES INC.**

32000 Aurora Rd.  
Solon OH 44139  
Phone: 440-519-0500  
Fax: 440-519-0501  
Web: www.adlt.com

CEO: -  
CFO: Michael Knight  
HR: Ken Hawley  
FYE: June 30  
Type: Private

And then there was light the metal halide kind. Made by Advanced Lighting Technologies (ADLT) metal halide simulates sunlight more closely and efficiently than other technologies. ADLT subsidiary Venture Lighting produces metal halide lamps and ballast systems. Its lineup includes lamp components power supplies and lamp-making equipment for commercial and industrial markets. ADLT's APL Engineered Materials business makes the metal halide salts used in its products as well as sells the salts to other manufacturers. Via Deposition Sciences ADLT also produces durable thin-film optical coatings for industrial medical and biological sciences instrumentation. ADLT is owned by private equity Saratoga Partners.

**ADVANCED MICRO DEVICES INC.**
**NMS: AMD**

2485 Augustine Drive  
Santa Clara, CA 95054  
Phone: 408 749-4000  
Fax: -  
Web: www.amd.com

CEO: Lisa Su  
CFO: Devinder Kumar  
HR: -  
FYE: December 28  
Type: Public

Advanced Micro Devices (AMD) makes a range of microprocessors that power a wide range of devices from PCs to industrial machinery. The company produces microprocessors that power PCs servers and game consoles and embedded processors that control functions in machines used in industrial control and automation as well as medical imaging telecommunications and avionic equipment. Besides processors AMD makes graphics cards and systems-on-a-chip. In recent years the company has armed itself with new product families: Radeon for graphics and Ryzen for computing to strengthen its position against longtime rival and market leader Intel. About 80% of AMD's sales are from international customers.

|                        | Annual Growth | 12/15   | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|---------------|---------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 14.0%         | 3,991.0 | 4,272.0  | 5,329.0  | 6,475.0  | 6,731.0  |
| Net income (\$ mil.)   | -             | (660.0) | (497.0)  | 43.0     | 337.0    | 341.0    |
| Market value (\$ mil.) | 99.4%         | 3,416.4 | 13,267.8 | 12,027.6 | 20,849.4 | 54,030.6 |
| Employees              | 5.8%          | 9,100   | 8,200    | 8,900    | 10,100   | 11,400   |

**ADVANCED MP TECHNOLOGY INC.**

1010 CALLE SOMBRA  
SAN CLEMENTE, CA 92673-6227  
Phone: 949-492-3113  
Fax: -  
Web: www.advancedmp.com

CEO: Homayoun Shorooghi  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Advanced MP Technology advances the cause of global electronic components distribution services for high-tech manufacturers. The company distributes linear and digital integrated circuits such as logic devices; DRAMs static random-access memories (SRAMs) and flash memories; and microprocessors. It also distributes passive components such as capacitors. The company which was founded by CEO Jeff Yassai in 1978 offers inventory management services including inventory reduction programs designed to keep customers from getting stuck with excess inventory during industry downturns. Yassai owns half of the company while president Homey Shorooghi owns the other half.

|                        | Annual Growth | 12/98 | 12/99 | 12/00 | 12/01 | 12/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)        | -     | 167.0 | 455.0 | 227.0 | 115.7 |
| Net income (\$ mil.)   | (15.6%)       | -     | 21.7  | 147.0 | 31.0  | 2.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 274   |

**ADVANCED PHOTONIX, INC.**
**ASE: API**

2925 Boardwalk Drive  
Ann Arbor, MI 48104  
Phone: 734 864-5600  
Fax: -  
Web: www.advancedphotonix.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

Advanced Photonix Inc. (API) senses more with light. The company makes devices that detect light and radiation including photodiodes photo detectors and optoelectronic assemblies which are used by manufacturers in analysis and imaging equipment for applications ranging from missile guidance and satellite positioning to baggage scanning and blood analysis. API's large-area avalanche photodiodes (LAAPDs) are used to sense low levels of light and radiation. Its FILTRODE technology applies optical coatings to photodiode chips to filter out bright background light. About 25% of its sales are to federal government contractors.

|                        | Annual Growth | 03/10 | 03/11 | 03/12 | 03/13 | 03/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.3%          | 21.1  | 28.8  | 29.5  | 23.6  | 29.0  |
| Net income (\$ mil.)   | -             | (3.7) | (1.9) | (2.1) | (4.4) | (4.3) |
| Market value (\$ mil.) | 2.7%          | 17.5  | 62.7  | 20.8  | 14.7  | 19.5  |
| Employees              | (5.5%)        | 153   | 185   | 157   | 134   | 122   |

**ADVANCED PROTEOME THERAPEUTICS INC.**
**TSX VENTURE: APC**

650 Albany St. Ste. 113  
Boston MA 02118  
Phone: 617-638-0340  
Fax: 617-638-0341  
Web: www.advancedproteome.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Public

Advanced Proteome Therapeutics (APT) has the technology to help biopharmaceutical developers place their therapeutic proteins in exactly the right spot. However it's taking a while to find those developers and those right spots. One of its applications will enhance the usefulness of existing polyethylene glycol-based drug delivery technology. The company is housed with other research firms on the campus of Boston University but is technically a Canadian company. APT's technology is based upon the work of its founder and CEO Dr. Allen Krantz.

**ADVANCEPIERRE FOODS INC.**

9990 Princeton Rd.  
Cincinnati OH 45246  
Phone: 513-874-8741  
Fax: 513-874-8395  
Web: www.pierrefoods.com

CEO: Tom Hayes  
CFO: Dennis Leatherby  
HR: -  
FYE: February 28  
Type: Private

AdvancePierre Foods takes the prep out of preparing a meal. The company is a top US supplier of packaged sandwiches fully-cooked chicken and beef items veggie patties breaded meats and bakery products. It caters to several sectors such as schools vending wholesale clubs and grocery and convenience stores. As part of its business it operates meat processing plants sandwich assembly facilities and bakeries across five mostly Midwestern states. AdvancePierre Foods was formed by the 2010 merger of Pierre Foods Advance Food Company and Advance Brands. The company is owned by Oaktree Capital Management along with shareholders and managers of its predecessor companies.

**ADVANSOURCE BIOMATERIALS CORP**
**NBB: ASNB**

229 Andover Street  
Wilmington, MA 01887  
Phone: 424 256-8560  
Fax: 978 657-0074  
Web: www.advbmaterials.com

CEO: Michael F Adams  
CFO: -  
HR: Indhira Deleon  
FYE: March 31  
Type: Public

If artificial blood becomes a reality the manufacturers can hook up with AdvanSource Biomaterials maker of synthetic blood vessels. The company's products replace or bypass damaged and diseased arteries and provide access for dialysis needles in kidney disease patients undergoing hemodialysis. These man-made blood vessels also called vascular grafts are made of ChronoFlex the company's polyurethane-based biomaterial. Its CardioPass product candidate is a synthetic coronary artery bypass graft. AdvanSource's HydroThane polymer-based biomaterial mimics living tissue and is marketed for use by other medical device makers.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.8%          | 2.6   | 3.2   | 2.3   | 2.9   | 3.3   |
| Net income (\$ mil.)   | -             | (0.3) | 0.0   | (0.5) | (0.2) | 0.3   |
| Market value (\$ mil.) | 24.1%         | 0.8   | 3.9   | 0.9   | 0.9   | 1.9   |
| Employees              | 0.0%          | 11    | 12    | 12    | 11    | 11    |

**ADVANT-E CORPORATION**

NBB: ADVC

2434 Esquire Dr.  
Beavercreek, OH 45431  
Phone: 937 429-4288  
Fax: -  
Web: www.advant-e.com

CEO: Jason K Wadzinski  
CFO: James E Lesch  
HR: -  
FYE: December 31  
Type: Public

Advant-e makes B2B e-commerce EZ. Through subsidiaries Edict Systems and Merkur Group the holding company offers Electronic Data Interchange (EDI) and electronic document management software for small and midsize businesses. More than half of Advant-e's sales come from Edict Systems' GroceryEC.com which helps suppliers such as Associated Grocers do business with retailers by automating invoices and purchase orders. Merkur Group which accounts for less than 20% of sales sells document management software that works within a company's Oracle SAP or Microsoft application. President and CEO Jason Wadzinski who founded Edict System when he was 25 controls more than 54% of Advant-e's stock.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.3%          | 8.9   | 8.6   | 9.3   | 9.6   | 10.1  |
| Net income (\$ mil.)   | 17.1%         | 1.1   | 1.2   | 1.6   | 1.7   | 2.0   |
| Market value (\$ mil.) | (34.4%)       | 81.1  | 16.2  | 13.2  | 13.3  | 15.0  |
| Employees              | 4.4%          | 59    | 66    | 65    | 68    | 70    |

**ADVANTAGE SALES AND MARKETING LLC**

18100 Von Karman Ave. Ste. 900  
Irvine CA 92612  
Phone: 949-797-2900  
Fax: 949-797-9112  
Web: www.asmmnet.com

CEO: Tanya Domier  
CFO: Brian Stevens  
HR: -  
FYE: December 31  
Type: Private

Making consumer products is one thing but selling them is another and that's where Advantage Sales & Marketing (ASM) comes in. The company provides outsourced sales merchandising and marketing services to consumer goods and food product manufacturers and suppliers. It works to win optimal placement of clients' products at retail locations throughout the US and Canada and it offers a variety of promotional programs aimed at boosting sales. Owning more than 65 offices in the US and Canada ASM does merchandising for 1200 clients — including Johnson & Johnson Mars Unilever Energizer. Investment group Apax Partners owns a controlling stake in the company which was established in 1987.

**ADVANTEGO CORP**

NBB: ADGO

3801 East Florida Ave., Suite 400  
Denver, CO 80210  
Phone: 949 627-8977  
Fax: -

CEO: Robert W Ferguson  
CFO: Philip F Grey  
HR: -  
FYE: December 31  
Type: Public

In search of gold and copper Golden Eagle International has spread its wings in Bolivia. The company is exploring prospects in the Tipuani-Cangalli area north of La Paz and in eastern Bolivia's Precambrian Shield area. Gold production on the company's Cangalli claims was halted in 2004 because of a farmers' strike and has not yet restarted; the company has yet to produce minerals on its other properties. Golden Eagle has generated no revenue since late 2004.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 973.8%        | -     | -     | -     | 0.0   | 0.2   |
| Net income (\$ mil.)   | -             | (0.1) | (0.1) | (0.2) | (0.6) | (1.3) |
| Market value (\$ mil.) | 132.1%        | 0.1   | 0.1   | 0.4   | 1.4   | 2.9   |
| Employees              | 59.7%         | 2     | 2     | 3     | 4     | 13    |

**ADVANCEON SOLUTIONS INC**

NBB: CHCR

2901 W. Busch Blvd., Suite 701  
Tampa, FL 33618  
Phone: 813 517-8484  
Fax: -  
Web: www.advanceonshareholders.com

CEO: Clark Marcus  
CFO: Arnold B Finestone  
HR: -  
FYE: December 31  
Type: Public

It's not comprehensive health care if doesn't cover body and mind. That's why Comprehensive Care helps commercial and government-run health plans nationwide offer behavioral health care services. Through its Comprehensive Behavioral Care subsidiary (CompCare for short) the company manages behavioral health care including psychiatric and substance abuse services through a network of about 21000 health care providers in 39 states and Puerto Rico. For the most part it operates under capitation agreements in which the plans pay CompCare a fixed monthly fee for each member.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.5%)        | 0.5   | 0.4   | 0.2   | 0.6   | 0.5   |
| Net income (\$ mil.)   | -             | (1.2) | (3.6) | (4.5) | (5.9) | 4.8   |
| Market value (\$ mil.) | 6.4%          | 5.0   | 7.9   | 4.3   | 8.5   | 6.4   |
| Employees              | 45.6%         | 2     | 9     | 12    | 12    | 9     |

**ADVAXIS INC**

NMS: ADXS

305 College Road East  
Princeton, NJ 08540  
Phone: 609 452-9813  
Fax: -  
Web: www.advaxis.com

CEO: Anthony A. (Tony) Lombardo  
CFO: Sara M. Bonstein  
HR: -  
FYE: October 31  
Type: Public

Advaxis is making a bad bacteria do good. A clinical-stage biotechnology firm it is developing vaccine therapies using its proprietary Lm Technology that modifies the infectious microorganism known as *Listeria monocytogenes* (commonly associated with food poisoning) to activate the immune system to fight various cancers. (*Listeria* is thought to be an unusually strong stimulator of the immune system.) Advaxis' lead candidate axalimogene filoliscab targets HPV-associated cancers and is being tested for the treatment of cervical head and neck and anal cancer. Other candidates in development target prostate cancer and solid tumors. The company announced a restructuring (including cutting a quarter of its workforce) in mid-2018 after it placed axalimogene filoliscab on clinical hold.

|                        | Annual Growth | 10/15  | 10/16  | 10/17  | 10/18  | 10/19  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 73.6%         | -      | 4.0    | 12.0   | 6.1    | 20.9   |
| Net income (\$ mil.)   | -             | (47.0) | (73.6) | (93.4) | (66.5) | (16.6) |
| Market value (\$ mil.) | (58.9%)       | 556.7  | 406.1  | 170.7  | 28.2   | 15.9   |
| Employees              | (7.6%)        | 48     | 90     | 108    | 58     | 35     |

**ADVENT INTERNATIONAL CORPORATION**

75 State St.  
Boston MA 02109  
Phone: 617-951-9400  
Fax: 617-951-0566  
Web: www.adventinternational.com

CEO: -  
CFO: Samuel Allen Hamood  
HR: -  
FYE: December 31  
Type: Private

Buyout firm Advent International invests in mid-market companies in the Americas Europe and Japan. The active investor focuses on business and financial services health care industrial consumer and technology and media. Advent provides its portfolio companies with capital infusions (up to \$1.25 billion) for international expansion restructuring or to fuel growth. In developing markets in Central Europe and Latin America Advent finances companies with up to \$200 million per transaction. Founded in 1984 Advent has backed more 500 companies and has raised some \$26 billion in capital. Investors include pension funds funds of funds financial institutions university endowments and foundations.

**ADVENT SOFTWARE, INC.**
**NMS: ADVS**

600 Townsend Street  
San Francisco, CA 94103  
Phone: 415 543-7696  
Fax: -  
Web: www.advent.com

CEO: David Peter Hess Jr  
CFO: James Cox  
HR: -  
FYE: December 31  
Type: Public

Advent Software manages investments from beginning to end. A provider of investment management software for advisers brokers funds and other financial firms Advent offers applications for managing everything from client relationships to trade order executions. The company's products (marketed under the APX Geneva Black Diamond and Tamale brands among others) are used to manage portfolio accounting trading and order execution hedge and venture fund allocation reconciliation and other functions. Advent also offers services such as consulting hosting support and maintenance. More than 80% of sales come from customers in the US including TIAA CREF Merrill Lynch and Wells Capital Management.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.2%            | 259.5   | 283.5   | 326.2   | 358.8   | 383.0   |
| Net income (\$ mil.)   | (6.0%)           | 36.9    | 24.2    | 30.2    | 30.4    | 28.8    |
| Market value (\$ mil.) | (3.8%)           | 2,087.7 | 2,968.9 | 1,248.6 | 1,095.9 | 1,791.6 |
| Employees              | 3.6%             | 998     | 1,051   | 1,201   | 1,222   | 1,151   |

**ADVENTIST HEALTH SYSTEM/WEST**

1 ADVENTIST HEALTH WAY  
ROSEVILLE, CA 956613898  
Phone: 844-574-5686  
Fax: -

CEO: Beth D. Zachary  
CFO: Jack W. Wagner  
HR: Don Jones  
FYE: December 31  
Type: Private

Not content to wait around for the advent of good health Adventist Health System/West operates about 20 hospitals in the western US. Its health care facilities sprinkled throughout California Hawaii Oregon and Washington also include more than 260 physicians' clinics. Additionally the not-for-profit organization runs more than a dozen home health care agencies and a handful of retirement centers. The system has more than 5000 physicians on staff. Adventist Health maintains strong ties to the Seventh-day Adventist Church but is independently owned. A sister organization Adventist Health System operates in the central and southern parts of the country.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15 | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|-------|---------|---------|
| Sales (\$ mil.)        | 8.0%             | -     | 3,262.9 | 251.5 | 3,945.9 | 4,114.5 |
| Net income (\$ mil.)   | 14.3%            | -     | 133.7   | 10.9  | 185.4   | 200.0   |
| Market value (\$ mil.) | -                | -     | -       | -     | -       | -       |
| Employees              | -                | -     | -       | -     | -       | 19,512  |

**ADVENTIST HEALTHCARE, INC.**

820 W DIAMOND AVE STE 600  
GAITHERSBURG, MD 208781469  
Phone: 301-315-3030  
Fax: -

CEO: Terry Forde  
CFO: James G. Lee  
HR: Marta Perez  
FYE: December 31  
Type: Private

From the newest newborn to the most senior senior Adventist HealthCare takes care of residents in the Washington DC region. The not-for-profit system with more than 1700 physicians and medical providers is home to two acute care hospitals two specialty hospitals and dozens of specialty clinics urgent care clinics and medical offices. Its acute care hospitals are Adventist HealthCare Shady Grove Medical Center and Adventist HealthCare Washington Adventist Hospital. Adventist HealthCare which is affiliated with the Seventh-day Adventist Church has been in operation since 1907.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%             | -     | 695.3 | 779.9 | 723.2 | 820.6 |
| Net income (\$ mil.)   | 17.7%            | -     | 11.1  | 0.8   | 31.9  | 21.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 5,236 |

**ADVENTRX PHARMACEUTICALS INC.**
**NYSE AMEX: ANX**

6725 Mesa Ridge Rd. Ste. 100  
San Diego CA 92121  
Phone: 858-552-0866  
Fax: 858-552-0876  
Web: www.adventrx.com

CEO: Robert Neville  
CFO: David Lowrance  
HR: -  
FYE: December 31  
Type: Public

Mast Therapeutics (formerly ADVENTRX Pharmaceuticals) steers its R&D ship towards investigational drug treatments for genetic disease and cancer. The company is focused on developing a late-stage treatment for sickle-cell disease patients. The drug aims to reduce tissue and organ damage by repairing microvascular function and is being explored as a treatment for other inflammatory and circulatory disorders. The company also has some candidates in development to treat cancer. To reflect its focus on its MAST (molecular adhesion and sealant technology) platform the company changed its name to Mast Therapeutics in 2013.

**ADVENTURELAND PARK**

305 34th NW  
Altoona IA 50009  
Phone: 515-266-2121  
Fax: 515-266-9831  
Web: www.adventureland-usa.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Adventureland is indeed a land within itself. The 180-acre family resort boasts an amusement park with more than 100 attractions (Adventureland Park) an inn (Adventureland Inn) and a full-service campground (Adventureland Campground). Rides range from roller coasters to kiddie-sized fun and shows include live music magic and musicals. The Adventureland Inn features a tropical themed pool and free shuttle service to and from the amusement park. Adventureland Campground offers its own pool along with RV and tent camping spots. The company opened a new water area Adventure Island in 2008. Former CEO John Krantz founded Adventureland in 1974. Krantz died in 2006.

**ADVISORY BOARD COMPANY (THE)**
**NMS: ABCO**

2445 M Street N.W.  
Washington, DC 20037  
Phone: 202 266-5600  
Fax: -  
Web: www.advisory.com

CEO: Robert W Musslewhite  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The Advisory Board Company specializes in providing best practices consulting to member-clients in the health care and education industries. Members include some 4500 hospitals pharmaceutical and insurance companies universities and related organizations. The Advisory Board offers more than 60 programs across three key areas: best practices research software tools and management and advisory services. Members buy subscriptions to its programs and participate in research efforts. Programs typically include research studies seminars customized reports and decision-support tools. The firm was founded in 1979 as the Research Council of Washington.

|                        | Annual<br>Growth | 03/12   | 03/13   | 03/14*  | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 27.5%            | 370.3   | 450.8   | 520.6   | 436.2   | 768.3   |
| Net income (\$ mil.)   | -                | 25.3    | 22.1    | 24.6    | 4.6     | (119.0) |
| Market value (\$ mil.) | (17.6%)          | 3,684.2 | 2,183.4 | 2,671.0 | 2,036.2 | 2,062.4 |
| Employees              | 23.7%            | 1,850   | 2,400   | 2,800   | 3,100   | 3,500   |

\*Fiscal year change

**ADVIZEX TECHNOLOGIES LLC**

6480 Rockside Woods Blvd. South Ste. 190  
Independence OH 44131  
Phone: 216-901-1818  
Fax: 216-901-1447  
Web: www.advizex.com

CEO: Fred Traversi  
CFO: Mark Woelke  
HR: -  
FYE: December 31  
Type: Private

AdvizeX Technologies marks the spot where hardware meets IT. The value-added reseller provides information technology (IT) products including servers enterprise storage systems workstations and database applications. It works with such vendors as EMC Hewlett-Packard Cisco Systems Microsoft Oracle and VMware. The company's services range from implementation and support to business process consulting and performance management. AdvizeX serves clients in banking and financial services education government health care manufacturing and retail sectors. Its offices are located primarily in the Midwest and East Coast regions of the US.

**ADVOCATE HEALTH AND HOSPITALS CORPORATION**

1775 DEMPSTER ST  
PARK RIDGE, IL 600681143  
Phone: 847-723-6610  
Fax: -  
Web: www.advocatehealth.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Advocate Lutheran General Hospital also known simply as Lutheran General provides acute and long-term medical and surgical care to the residents of Park Ridge Illinois and the surrounding northern suburban Chicago area. As one of the largest hospitals in the region Lutheran General boasts nearly 640 beds and a Level I trauma center. Its operations also include a complete children's hospital and pediatric critical care center. Lutheran General serves as a teaching hospital and its specialized programs include oncology cardiology women's health emergency medicine and hospice care. Lutheran General is part of the Advocate Health Care network.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.1%             | -     | 741.8 | 752.1 | 785.3 | 790.5 |
| Net income (\$ mil.)   | (9.6%)           | -     | 107.4 | 104.8 | 118.4 | 79.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,818 |

**AEA INVESTORS LP**

65 E. 55th St.  
New York NY 10022  
Phone: 212-644-5900  
Fax: 212-888-1459  
Web: www.aeainvestors.com

CEO: John Garcia  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

AEA Investors is in business to make its group of rich investors even richer by buying midsize companies improving their operations and eventually selling them at a profit if all goes to plan. With an exclusive club-like reputation the company has interests in some two dozen firms in the consumer products specialty chemicals and industrial sectors in the US Asia and Europe. It seeks out established enterprises with strong management and competitive position. Holdings include roofing products manufacturer Henry Company and industrial insulation maker Unifrax.

**AEARO TECHNOLOGIES LLC**

5457 W. 79th St.  
Indianapolis IN 46268  
Phone: 317-692-6666  
Fax: 317-692-6772  
Web: www.aearo.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

When the sparks fly it helps to be under the aegis of Aearo Technologies. The company manufactures and sells a slew of personal protection and energy-absorbing equipment to the do-it-yourself retail market in more than 70 countries. Sold under brand names such as AOSafety E-A-R Peltor and SafeWaze its products include earplugs goggles face shields respirators hard hats safety clothing first-aid kits and communication headsets. Aearo also supplies safety prescription eyewear and makes energy-absorbing foams that control noise vibration and shock. The company operates as part of 3M Company's Safety Security and Protection Services business segment.

**AECOM**
**NYS: ACM**

1999 Avenue of the Stars, Suite 2600  
Los Angeles, CA 90067  
Phone: 213 593-8000  
Fax: -  
Web: www.aecom.com

CEO: Michael S. (Mike) Burke  
CFO: W. Troy Rudd  
HR: Mary E. Finch  
FYE: September 30  
Type: Public

AECOM is one of the world's top engineering and design groups. The company provides planning consulting architectural and engineering design services for civil and infrastructure construction to public and private clients in more than 150 countries. The company also offers other services including logistics and consulting in a range of end markets that include energy and environmental construction. Some of AECOM's major projects include the USTA Billie Jean King National Tennis Center Taizhou Bridge in China Crossrail London (the largest construction in Europe) and New York City's Second Avenue Subway. AECOM generates more than a quarter of its sales outside the US.

|                        | Annual<br>Growth | 09/15    | 09/16    | 09/17    | 09/18    | 09/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 2.9%             | 17,989.9 | 17,410.8 | 18,203.4 | 20,155.5 | 20,173.3 |
| Net income (\$ mil.)   | -                | (154.8)  | 96.1     | 339.4    | 136.5    | (261.1)  |
| Market value (\$ mil.) | 8.1%             | 4,332.4  | 4,682.0  | 5,796.9  | 5,143.4  | 5,915.1  |
| Employees              | (1.7%)           | 92,000   | 87,000   | 87,000   | 87,000   | 86,000   |

**AEGERION PHARMACEUTICALS INC**
**NMS: AEGR**

One Main Street, Suite 800  
Cambridge, MA 02142  
Phone: 617 500-7867  
Fax: -  
Web: www.aegerion.com

CEO: Mary Szela  
CFO: Gregory Perry  
HR: -  
FYE: December 31  
Type: Public

Bad cholesterol beware! Aegerion Pharmaceuticals is hot on your trail. The biopharmaceutical company develops cholesterol-lowering drugs for the treatment of cardiovascular and metabolic disease specifically targeting elevated LDL (low-density lipoprotein also known as "bad" cholesterol) levels. Aegerion's first approved drug is Juxtapid (lomitapide branded Lojuxta in Europe) a protein inhibitor that blocks cholesterol production in the liver and intestine. The company is working on getting Juxtapid an oral once-daily medication approved in Japan and for children and teens. Aegerion also markets Myalept a treatment for leptin deficiency.

|                        | Annual<br>Growth | 12/10  | 12/11  | 12/12  | 12/13   | 12/14  |
|------------------------|------------------|--------|--------|--------|---------|--------|
| Sales (\$ mil.)        | 226.2%           | -      | -      | -      | 48.5    | 158.4  |
| Net income (\$ mil.)   | -                | (14.3) | (39.5) | (62.3) | (63.4)  | (39.4) |
| Market value (\$ mil.) | 10.3%            | 403.3  | 476.5  | 722.4  | 2,019.9 | 596.1  |
| Employees              | 107.2%           | 16     | 33     | 98     | 217     | 295    |

**AEGION CORP**
**NMS: AEGN**

17988 Edison Avenue  
Chesterfield, MO 63005-1195  
Phone: 636 530-8000  
Fax: -  
Web: www.aegion.com

CEO: Charles R. (Chuck) Gordon  
CFO: David A. Martin  
HR: -  
FYE: December 31  
Type: Public

Aegion owns a legion of companies that aim to rehabilitate and strengthen the world's pipeline infrastructure primarily for the wastewater water energy mining and refining industries. The company's flagship product—Insituform CIPP—utilizes a trenchless seamless cure-in-place method which places a pipe within a pipe to minimize excavation activities. Other products for pipe rehabilitation are a patented Fusible PVC pipe its Tyfo reinforced polymer system for larger diameter pipes and pipe coatings for corrosion protection. Through its Energy Services segment Aegion offers maintenance and turnaround services for oil and gas facilities. Aegion operates in 80 countries across six continents although about 75% of total revenue comes from the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.0%             | 1,331.4 | 1,333.6 | 1,221.9 | 1,359.0 | 1,333.6 |
| Net income (\$ mil.)   | -                | (37.2)  | (8.1)   | 29.5    | (69.1)  | 2.9     |
| Market value (\$ mil.) | (3.2%)           | 594.1   | 616.4   | 756.6   | 811.8   | 521.0   |
| Employees              | (3.6%)           | 6,200   | 6,200   | 5,150   | 5,820   | 5,350   |

**AEGIS COMMUNICATIONS GROUP INC.**

8201 Ridgepoint Dr.  
Irving TX 75063  
Phone: 972-830-1800  
Fax: 972-868-0220  
Web: www.aegiscomgroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

This is not a pre-recorded message. Aegis Communications Group (which does business as Aegis BPO) provides outsourced telemarketing and customer care services through about 50 facilities in Africa the Asia/Pacific Costa Rica India and the US. Through its operations (which includes Aegis PeopleSupport) it handles both inbound and outbound calling services order provisioning and multilingual communications programs. Besides teleservices Aegis offers online customer services such as e-mail responses real-time chat and data collection. Major clients have included AT&T Qwest Communications and Western Union. India-based conglomerate Essar Group owns Aegis which was established in 1985.

**AEGON USA LLC**

4333 Edgewood Rd. NE  
Cedar Rapids IA 52499  
Phone: 319-398-8511  
Fax: 319-369-2209  
Web: www.aegonins.com

CEO: Donald J Shepard  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

If AEGON USA were an Argonaut its quest would be to conquer the US insurance market. The company a subsidiary of Dutch insurance giant AEGON that operates under the AEGON Americas moniker provides life insurance and accident and health insurance (such as cancer and long-term care policies) to some 30 million customers throughout the US. Its products include traditional whole life universal life variable universal life and term life insurance for individuals and groups. AEGON USA also offers annuity and investment products such as mutual funds as well as asset management services. Subsidiaries include Monumental Life Transamerica Life and Western Reserve Life.

**AEHR TEST SYSTEMS**
**NAS: AEHR**

400 Kato Terrace  
Fremont, CA 94539  
Phone: 510 623-9400  
Fax: 510 623-9450  
Web: www.aehr.com

CEO: Gayn Erickson  
CFO: Kenneth B Spink  
HR: -  
FYE: May 31  
Type: Public

Aehr Test Systems' products don't test air but rather silicon. Aehr (pronounced "air") makes gear that tests logic and memory semiconductors to weed out defective devices. Its burn-in systems test chips' reliability under stress by exposing them to high temperatures and voltages. Aehr also makes massively parallel test systems for handling thousands of chips simultaneously die carriers for testing unpackaged chips custom-designed fixtures for test equipment and other memory test products. Top customers include Spansion (about 80% of sales) and Texas Instruments. Aehr gets more than one-third of its business outside the US.

|                        | Annual<br>Growth | 05/15 | 05/16 | 05/17 | 05/18 | 05/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.4%            | 10.0  | 14.5  | 18.9  | 29.6  | 21.1  |
| Net income (\$ mil.)   | -                | (6.6) | (6.8) | (5.7) | 0.5   | (5.2) |
| Market value (\$ mil.) | (7.6%)           | 54.4  | 22.9  | 103.8 | 58.9  | 39.7  |
| Employees              | 1.0%             | 76    | 76    | 79    | 86    | 79    |

**AEOLUS PHARMACEUTICALS INC**
**NBB: AOLS**

26361 Crown Valley Parkway, Suite 150  
Mission Viejo, CA 92691  
Phone: 949 481-9825  
Fax: -  
Web: www.aolsrx.com

CEO: John L McManus  
CFO: David Cavalier  
HR: -  
FYE: September 30  
Type: Public

Aeolus Pharmaceuticals wants to put an end to free radicals' free-wheeling cell-damaging fun. The development-stage company is focusing its attention on developing catalytic antioxidant drugs which can neutralize free radicals. Aeolus' drug candidates could battle amyotrophic lateral sclerosis (ALS better known as Lou Gehrig's disease) stroke Parkinson's disease and other neurodegenerative conditions. The company is also developing antioxidant drugs to treat respiratory conditions and protect healthy tissue from cancer-fighting radiation. Chairman David Cavalier controls about half of the company through investment company XMark Asset Management.

|                        | Annual<br>Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (27.0%)          | 7.3   | 3.9   | 9.6   | 3.1   | 2.1   |
| Net income (\$ mil.)   | -                | 1.7   | (3.2) | (0.1) | (2.6) | (3.6) |
| Market value (\$ mil.) | (15.4%)          | 56.3  | 42.6  | 38.0  | 36.6  | 28.9  |
| Employees              | (5.4%)           | 5     | 4     | 4     | 4     | 4     |

**AEON GLOBAL HEALTH CORP**
**NBB: AGHC**

2225 Centennial Drive  
Gainesville, GA 30504  
Phone: 888 661-0225  
Fax: -  
Web: www.authentidate.com

CEO: Hanif A Roshan  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

AuthentiDate Holding wants to leave its technological stamp of approval on the US health care industry. Through its subsidiaries the company provides secure workflow management software and remote patient monitoring technology to health care companies and government entities. Its hosted Inscribe platform facilitates administrative functions like electronic signing identity management and content authentication while its ExpressMD Solutions subsidiary makes in-home patient vital signs monitoring systems. Other offerings include Inscribe Office which extends its Web-based workflow management software to personal and business customers. Major customers include the US Department of Veterans Affairs.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17  | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 36.8%            | 3.7   | 34.6  | 20.2   | 16.3  | 12.9  |
| Net income (\$ mil.)   | -                | (9.7) | 5.3   | (32.1) | (8.0) | (8.0) |
| Market value (\$ mil.) | 11.2%            | 1.9   | 30.2  | 15.9   | 9.4   | 2.9   |
| Employees              | 20.1%            | 25    | 76    | 137    | 108   | 52    |

**AERO SYSTEMS ENGINEERING INC.**

358 E. Fillmore Ave.  
St. Paul MN 55107-1289  
Phone: 651-227-7515  
Fax: 651-227-0519  
Web: www.aerosysengr.com

CEO: Thomas G Moll  
CFO: Steven R Hedberg  
HR: -  
FYE: December 31  
Type: Private

But will it fly? Aero Systems Engineering (AeroSystems) answers that question by designing and building engine and aerodynamic testing components and facilities. Besides its turbine and wind-tunnel facilities AeroSystems makes test equipment for turbine engines and aircraft control and instrumentation systems. Customers can buy the equipment or test at the company's Minnesota lab. AeroSystems also offers design installation and engineering support as well as acoustic measurement processes to measure noise levels; it serves OEMs MROs (maintenance repair and overhaul) the military and researchers. Investment firms Tonka Bay Equity Partners and Centerfield Capital Partners own AeroSystems.

**AEROCENTURY CORP.****ASE: ACY**

1440 Chapin Avenue, Suite 310  
Burlingame, CA 94010  
Phone: 650 340-1888  
Fax: -  
Web: www.aerocentury.com

CEO: -  
CFO: Toni M Perazzo  
HR: -  
FYE: December 31  
Type: Public

With a high-flyin' inventory AeroCentury leases used turboprop aircraft and engines to domestic and foreign regional airlines and other commercial customers. The company buys equipment from an airline and then either leases it back to the seller buys assets already under lease and assumes the obligations of the seller or makes a purchase and then immediately enters into a new lease with a third-party lessee (when it has a customer committed to a lease). Typically lessees are responsible for any maintenance costs. AeroCentury owns over 40 aircraft mainly deHavilland and Fokker models. Almost 90% of the company's lease revenues come from airlines headquartered outside the US.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.4%)           | 28.7   | 38.5  | 28.7  | 35.6  | 27.1  |
| Net income (\$ mil.)   | -                | (11.3) | 6.4   | 1.2   | 7.4   | (8.1) |
| Market value (\$ mil.) | 2.3%             | 13.5   | 19.6  | 14.6  | 23.6  | 14.8  |
| Employees              | -                | -      | -     | -     | -     | 12    |

**AEROFLEX HOLDING CORP.****NYS: ARX**

35 South Service Road, P.O. Box 6022  
Plainview, NY 11803-0622  
Phone: 516 694-6700  
Fax: -  
Web: www.aeroflex.com

CEO: Leonard Borow  
CFO: John Adamovich Jr  
HR: -  
FYE: June 30  
Type: Public

Aeroflex flexes its high-tech muscle with aerospace and communications components. Its Aeroflex Microelectronic Solutions (AMS) division offers integrated circuits radio-frequency (RF) components and microwave assemblies for use in military aircraft satellites and wireless communications networks. The company also provides test and measurement equipment used in avionics military and mobile radio applications through its Aeroflex Test Solutions (ATS) unit. Customers include the US government and such blue-chip clients as Boeing Cisco Alcatel Lucent and Lockheed Martin. It generates most of its sales in the US.

|                        | Annual<br>Growth | 06/09  | 06/10  | 06/11   | 06/12  | 06/13   |
|------------------------|------------------|--------|--------|---------|--------|---------|
| Sales (\$ mil.)        | 1.9%             | 599.3  | 655.0  | 729.4   | 673.0  | 647.1   |
| Net income (\$ mil.)   | -                | (76.7) | (12.3) | (34.7)  | (53.6) | (104.2) |
| Market value (\$ mil.) | (34.1%)          | -      | -      | 1,541.6 | 513.9  | 670.1   |
| Employees              | (2.9%)           | -      | 2,950  | 2,900   | 2,800  | 2,700   |

**AEROGROUP INTERNATIONAL LLC**

201 Meadow Rd.  
Edison NJ 08817  
Phone: 732-985-6900  
Fax: 732-985-3697  
Web: www.aerosoles.com

CEO: Denise Incandela  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Aerogroup International wants ladies to feel like they're walking on air or at least feel like buying a pair of its Aerosoles. The company designs and peddles women's footwear sold under the Aerosoles What's What A2 Aerology Sole A and Flexation brands. Aerogroup's shoes are sold in more than 100 Aerosoles stores in the US located mostly in New York and California and abroad. The shoe maker also sells shoes by catalog website and through thousands of department and specialty stores (such as Kohl's Macy's and Boscov's). Originally a division of Kenneth Cole CEO Jules Schneider got together a group of investors and took the business private in 1987.

**AEROGROW INTERNATIONAL, INC.****NBB: AERO**

6075 Longbow Drive, Suite 200  
Boulder, CO 80301  
Phone: 303 444-7755  
Fax: -  
Web: www.aerogrow.com

CEO: J Michael Wolfe  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

No time or space for a garden? AeroGrow may be able to cultivate your inner indoor gardener self. The company develops and manufactures a line of indoor gardening products and seed kits for both amateur and experienced gardeners. Using a self-contained light source and hydroponics technologies (water in place of soil) AeroGrow's products are capable of growing a variety of vegetables herbs and flowers. It offers more than 15 garden models and 50 seed kits which are sold in the US through retailers such as Target Kohl's and Bed Bath & Beyond as well as through its own website. Aerogrow was founded in 2002 by former CEO and chairman Michael Bissonnette.

|                        | Annual<br>Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.7%            | 17.9  | 19.6  | 23.6  | 32.3  | 34.4  |
| Net income (\$ mil.)   | -                | (0.2) | (0.6) | (2.6) | (0.4) | (0.3) |
| Market value (\$ mil.) | (14.9%)          | 103.0 | 76.6  | 102.6 | 80.0  | 53.9  |
| Employees              | 10.3%            | 27    | 30    | 30    | 34    | 40    |

**AEROJET-GENERAL CORPORATION**

2001 Aerojet Rd.  
Rancho Cordova CA 95742-6418  
Phone: 916-355-4000  
Fax: 916-351-8667  
Web: www.aerojet.com

CEO: Warren M Boley Jr  
CFO: Kathleen E Redd  
HR: -  
FYE: November 30  
Type: Subsidiary

They say it doesn't take a rocket scientist to figure this out. But in the case of Aerojet-General it actually did. Founded by a professor and his colleagues at Caltech the company today develops and manufactures propulsion systems for defense and space applications including tactical missiles and space launch vehicles. It is the largest provider of propulsion systems in the US serving the likes of the US Army the Missile Defense Agency (MDA) and NASA. Aerojet in fact is the only domestic supplier of all four propulsion types: solid liquid air-breathing and electric. The company is the primary operating subsidiary of GenCorp.

**AEROKOOL AVIATION CORPORATION**

1495 SE 10TH AVE  
HIALEAH, FL 330105916  
Phone: 305-887-6912  
Fax: -  
Web: www.aerokool.com

CEO: Jon Silva  
CFO: Steven Favazza  
HR: -  
FYE: December 31  
Type: Private

Aero Kool makes sure aircraft pilots are not left out in the cold. , The aircraft maintenance company which has its own engineering and manufacturing departments , provides airframe and engine accessory repair and overhaul services. Aero Kool works on a wide range of equipment including air cycle machines air starters fuel heaters heat exchangers oil tanks and coolers refrigeration packs valves (both electro mechanical and electro pneumatic) and water separators. The company also sells airframe and engine accessories and designs and manufactures replacement parts. Aero Kool , was founded in 1959.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (75.7%)          | -     | -     | 642.6 | 9.5   | 9.2   |
| Net income (\$ mil.)   | 1335.8%          | -     | -     | 0.0   | 0.4   | 0.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 50    |

**AERONET, INC.**

42 CORP PARK STE 100  
IRVINE, CA 92606  
Phone: 949-474-3000  
Fax: -  
Web: www.aeronet.com

CEO: Anthony Pereira  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Aeronet is casting a wide net for its logistics business. The company provides a full range of logistics services both in the US and overseas. Offerings include time-guaranteed domestic freight delivery (ranging from same-day to five-day) air and ocean freight forwarding customs brokerage shipment tracking supply chain management and warehousing and distribution. As a freight forwarder the company purchases transportation capacity from carriers and resells it to customers. Aeronet maintains 10 offices near major trade gateways throughout the US and operates through agents in other regions.

|                        | Annual<br>Growth | 04/14 | 04/15 | 04/16 | 04/17 | 04/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.1%             | -     | 69.0  | 62.0  | 64.5  | 82.4  |
| Net income (\$ mil.)   | (29.1%)          | -     | 0.7   | 0.5   | 0.6   | 0.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 140   |

**AEROTEK, INC.**

7301 PARKWAY DR  
HANOVER, MD 210761159  
Phone: 410-694-5100  
Fax: -  
Web: www.aerrotek.com

CEO: -  
CFO: Thomas B. (Tom) Kelly  
HR: -  
FYE: December 31  
Type: Private

Aerrotek a unit of staffing powerhouse Allegis Group offers commercial and technical staffing services throughout North America Europe and Asia Pacific. Through several divisions Aerrotek staffs workers such as engineers mechanics scientists and technical professionals as well as administrative staff members general laborers and tradespeople. The company also provides training and support services. Along with aerospace auto and engineering companies Aerrotek's clients include companies from the construction energy manufacturing health care and finance industries.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.3%             | -     | 5,353.1 | 5,492.0 | 5,565.3 | 6,070.1 |
| Net income (\$ mil.)   | -                | -     | 0.0     | 0.0     | 0.0     | 0.0     |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 4,200   |

**AEROVIRONMENT, INC.**
**NMS: AVAV**

900 Innovators Way  
Simi Valley, CA 93065  
Phone: 805 520-8350  
Fax: -  
Web: www.avinc.com

CEO: Wahid Nawabi  
CFO: Teresa P. Covington  
HR: -  
FYE: April 30  
Type: Public

AeroVironment (AV) gives soldiers a birds-eye view of their mission. The company designs and manufactures a line of small unmanned aircraft systems (UAS) for the Department of Defense (DoD). Small enough for one-man transport and launch and operable through a hand-held control AV's UAS provide intelligence surveillance and reconnaissance for small tactical units. Through its Efficient Energy Systems (EES) unit AV produces PosiCharge fast-charge systems for industrial equipment batteries and electric vehicles (EV) as well as EV testing systems used by auto defense and utility markets.

|                        | Annual<br>Growth | 04/15 | 04/16 | 04/17 | 04/18   | 04/19   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 4.9%             | 259.4 | 264.1 | 264.9 | 271.1   | 314.3   |
| Net income (\$ mil.)   | 101.2%           | 2.9   | 9.0   | 12.5  | 20.1    | 47.4    |
| Market value (\$ mil.) | 27.9%            | 613.0 | 691.6 | 684.1 | 1,305.1 | 1,641.8 |
| Employees              | 1.3%             | 663   | 674   | 661   | 697     | 699     |

**AERUS LLC**

5956 Sherry Ln.  
Dallas TX 75225  
Phone: 214-378-4000  
Fax: 214-378-4053  
Web: www.aerusonline.com

CEO: Joseph P Urso  
CFO: Brett Holland  
HR: Kathy Greene  
FYE: December 31  
Type: Private

A pioneer in the vacuum business Aerus has been dirt's worst enemy since 1924. The company manufactures and sells vacuums air and water purification systems cleansers and allergy-control products. Its brands include Guardian Lux and Epic. Aerus' products are marketed through in-home demonstrations more than 500 Aerus sales centers in the US and Canada and online. The company formerly named Electrolux sold the brand's North American rights to AB Electrolux in 2000. Aerus is a subsidiary of Aerus Holdings. It is owned by investment firm Engles Urso Follmer Capital.

**AES CORP.**
**NYS: AES**

4300 Wilson Boulevard  
Arlington, VA 22203  
Phone: 703 522-1315  
Fax: 703 528-4510  
Web: www.aes.com

CEO: Andr. @s R. Gluski  
CFO: Thomas M. (Tom) O'Flynn  
HR: James Valdez  
FYE: December 31  
Type: Public

The AES Corp. is a world power producer. The US-based company has interests in about 70 generation facilities in more than 15 countries throughout the Americas Asia Africa Europe and the Middle East. AES sells electricity to utilities industrial users and intermediaries. The company also sells power directly to end-users such as homes and businesses mainly in Latin America and the US. Natural gas generates the biggest share of electricity while renewables generate about 30%. The US supplies about 40% of AES' revenue. Overall AES provides power to some 2.4 million customers.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16     | 12/17     | 12/18    |
|------------------------|------------------|----------|----------|-----------|-----------|----------|
| Sales (\$ mil.)        | (11.0%)          | 17,146.0 | 14,963.0 | 13,586.0  | 10,530.0  | 10,736.0 |
| Net income (\$ mil.)   | 11.8%            | 769.0    | 306.0    | (1,130.0) | (1,161.0) | 1,203.0  |
| Market value (\$ mil.) | 1.2%             | 9,119.8  | 6,338.2  | 7,695.9   | 7,172.7   | 9,576.8  |
| Employees              | (16.5%)          | 18,500   | 21,000   | 19,000    | 10,500    | 9,000    |



**AETEA INFORMATION TECHNOLOGY INC.**

1445 RES BLVD STE 300  
ROCKVILLE, MD 20850  
Phone: 301-721-4200  
Fax: -  
Web: www.aetea.com

CEO: -  
CFO: Charles V Brown III  
HR: -  
FYE: December 31  
Type: Private

AETEA knows information technology backward and forward. The company provides systems integration enterprise resource management software consulting and other IT services. It also offers IT staffing services to a variety of customers ranging from large global enterprises to small and mid-sized companies. Industries served include financial services pharmaceuticals and health care. AETEA also has a unit devoted to public sector clients which targets the US Department of Defense as well as civilian agencies. Clients have included ADP BNP Paribas and Bristol-Myers Squibb. The company operates from offices in Maryland New Jersey New York Pennsylvania and Washington. AETEA was established in 1979.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/04 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.6%)           | -     | -     | 74.2  | 73.8  | 68.5  |
| Net income (\$ mil.)   | (20.2%)          | -     | -     | 7.7   | 0.6   | 3.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 350   |

**AETERNA ZENTARIS INC**

NAS: AEZS

315 Sigma Drive, Suite 302D  
Summerville, SC 29486  
Phone: 843 900-3201  
Fax: -  
Web: www.aezsinc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Aeterna Zentaris formerly Aeterna Laboratories knows seriously ill patients can't wait an eternity for new drugs so the firm is working to take lead drug candidates through trials and to approvals as quickly as possible. The company's pipeline got a boost from the purchase of Zentaris which has drugs on the market and a dozen others in development for the treatment of cancer and endocrinology disorders. The firm's flagship drug Centrotide is an endocrine therapy used for in vitro fertilization. It is approved in 80 countries and is marketed worldwide (except for Japan) by Merck Serono; Shionogi and Nippon Kayaku market the drug in Japan.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18 |
|------------------------|------------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 603.1%           | 0.0    | 0.5    | 0.9    | 0.9    | 26.9  |
| Net income (\$ mil.)   | -                | (16.6) | (50.1) | (25.0) | (16.8) | 4.2   |
| Market value (\$ mil.) | 48.6%            | 9.9    | 73.7   | 59.2   | 38.8   | 48.3  |
| Employees              | (20.8%)          | 56     | 46     | 47     | 34     | 22    |

**AETNA INC.**

NYS: AET

151 Farmington Avenue  
Hartford, CT 06156  
Phone: 860 273-0123  
Fax: -  
Web: www.aetna.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Life death health or injury — Aetna's got an insurance policy to cover it. The company one of the largest health insurers in the US also offers life and disability insurance as well as retirement savings products. Its health care division offers HMO PPO point of service (POS) health savings account (HSA) and traditional indemnity coverage along with dental vision behavioral health and Medicare and Medicaid plans to groups and individuals. The health care segment covers some 23 million medical members. Aetna's group insurance segment (which it is selling to The Hartford) sells life and disability insurance nationwide and its large case pensions segment offers pensions annuities and other retirement savings products. In what would be the largest health insurance deal in history retail pharmacy giant CVS plans to buy Aetna for \$69 billion.

|                        | Annual<br>Growth | 12/12    | 12/13    | 12/14    | 12/15    | 12/16    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 13.6%            | 41,494.5 | 49,871.8 | 53,402.1 | 53,424.1 | 69,146.0 |
| Net income (\$ mil.)   | 8.2%             | 1,657.9  | 1,913.6  | 2,040.8  | 2,390.2  | 2,271.0  |
| Market value (\$ mil.) | 27.9%            | 16,287.2 | 24,123.1 | 31,241.5 | 38,025.8 | 43,614.3 |
| Employees              | 9.1%             | 35,000   | 48,600   | 48,800   | 50,100   | 49,500   |

**AFFILIATED COMPUTER SERVICES INC.**

2828 N. Haskell Ave.  
Dallas TX 75204  
Phone: 214-841-6111  
Fax: 732-205-8237  
Web: www.mack-cali.com

CEO: Robert Zapfel  
CFO: Brian Walsh  
HR: -  
FYE: December 31  
Type: Subsidiary

Affiliated Computer Services (ACS) handles jobs its clients would rather hand off. The company provides business process outsourcing (BPO) services for commercial enterprises and government agencies focusing on markets such as communications health care and transportation. As an outsourcer ACS handles functions such as administration including health care claims processing; finance and accounting; human resources; payment processing; sales marketing and customer care call centers; and supply chain management. BPO services account for most of the company's sales. ACS also offers information technology and systems integration services. In early 2010 ACS was acquired by printing equipment giant Xerox.

**AFFILIATED FOODS MIDWEST COOPERATIVE, INC.**

1301 W OMAHA AVE  
NORFOLK, NE 687015872  
Phone: 402-371-0555  
Fax: -  
Web: www.afmidwest.com

CEO: -  
CFO: -  
HR: -  
FYE: June 26  
Type: Private

Affiliated Foods Midwest Cooperative is a wholesale food distribution cooperative that supplies more than 800 independent grocers in some 15 states in the Midwest. From its handful of distribution centers in Kansas Nebraska and Wisconsin the co-op distributes fresh produce meats deli items baked goods dairy products and frozen foods as well as general merchandise and equipment. It distributes goods under the Shurfine brand (from Topco Associates) and IGA labels. Additionally Affiliated Foods Midwest provides marketing merchandising and warehousing support services for its members. The cooperative was formed in 1931 to make wholesale purchases for a group of retailers in Nebraska.

|                        | Annual<br>Growth | 06/11 | 06/12   | 06/13   | 06/14   | 06/15   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.9%             | -     | 1,486.3 | 1,391.7 | 1,477.5 | 1,527.3 |
| Net income (\$ mil.)   | (19.5%)          | -     | 2.8     | 2.7     | 2.8     | 1.5     |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 850     |

**AFFILIATED FOODS, INC.**

1401 W FARMERS AVE  
AMARILLO, TX 791186134  
Phone: 806-372-3851  
Fax: -  
Web: www.afiama.com

CEO: -  
CFO: Noman Burr  
HR: -  
FYE: September 30  
Type: Private

This company helps keep pantries stocked in the Texas Panhandle and elsewhere. Affiliated Foods is a leading wholesale distribution cooperative that supplies grocery stores and restaurants in about a half a dozen states including Texas New Mexico and Oklahoma. It distributes fresh produce meat and non-food products as well as dairy products and beverages through its Plains Dairy unit. Its Tri State Baking Company supplies bread and other baked goods. In addition Affiliated Foods owns a stake in private-label products supplier Western Family Foods. The company was founded in 1946 as Panhandle Associated Grocers which merged with South Plains Associated Grocers to form Affiliated Foods in 1968.

|                        | Annual<br>Growth | 10/04 | 10/05*  | 09/06*  | 10/16*  | 09/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.9%             | -     | 1,133.3 | 1,137.2 | 1,440.3 | 1,421.5 |
| Net income (\$ mil.)   | 0.7%             | -     | 1.1     | 0.5     | 0.7     | 1.2     |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 1,200   |

\*Fiscal year change

**AFFILIATED MANAGERS GROUP INC.**
**NYS: AMG**

777 South Flagler Drive  
West Palm Beach, FL 33401  
Phone: 800 345-1100  
Fax: -  
Web: www.amg.com

CEO: Sean M. Healey  
CFO: Jay C. Horgen  
HR: -  
FYE: December 31  
Type: Public

Affiliated Managers Group (AMG) is a global asset management company that owns interests in more than 30 boutique investment management firms (the "affiliated managers") in North America Europe and Asia. Together the affiliates manage more than \$800 billion in assets and offer more than 550 investment products including more than 100 mutual funds. AMG typically acquires majority stakes in its affiliates which cater to institutional investors and wealthy individuals. The structure allows affiliates to retain partial ownership of their firms and operate with relative autonomy while AMG can provide centralized assistance via liquidity and financial diversification. AMG's preference is for active rather than passive investment funds.

|                        | Annual Growth | 12/14    | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|---------------|----------|---------|---------|----------|---------|
| Sales (\$ mil.)        | (1.3%)        | 2,510.9  | 2,484.5 | 2,194.6 | 2,305.0  | 2,378.4 |
| Net income (\$ mil.)   | (14.3%)       | 452.1    | 516.0   | 472.8   | 689.5    | 243.6   |
| Market value (\$ mil.) | (17.7%)       | 12,416.0 | 9,346.0 | 8,500.1 | 12,007.1 | 5,700.2 |
| Employees              | 11.3%         | 2,900    | 3,200   | 4,100   | 4,400    | 4,450   |

**AFFINIA GROUP HOLDINGS INC.**

1101 Technology Dr.  
Ann Arbor MI 48108  
Phone: 734-827-5400  
Fax: 814-278-7286  
Web: www.rexenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Affinia Group caters to car drivers with a natural affinity for parts. The company is a leading designer manufacturer and distributor of aftermarket vehicular components. The aftermarket comprises a global network of suppliers that sell automotive goods intended to replace a manufacturer's stock parts. Affinia's slew of products — primarily brake filtration and chassis parts — are made for passenger cars; SUVs; light medium and heavy trucks; and off-highway vehicles. Its well-known brand names including AIMCO McQuay-Norris Nakata Raybestos and WIX are sold in 70-plus countries. The Cypress Group and OMERS Administration are Affinia's largest stakeholders. In mid-2010 Affinia filed to go public.

**AFFINION GROUP HOLDINGS INC**
**NBB: AFGR**

6 High Ridge Park  
Stamford, CT 06905  
Phone: 203 956-1000  
Fax: -

CEO: Todd H Siegel  
CFO: Gregory S Miller  
HR: -  
FYE: December 31  
Type: Public

Through its partners and affiliations Affinion Group aims to make fans of its customers' customers. The company operates membership and loyalty programs on behalf of corporate clients seeking to strengthen their ties to consumers. It specializes in launching a variety of media services — through direct mail and the Internet — and packaging these benefits to its clients' customers. Programs overseen include AutoVantage Buyers Advantage and Travelers Advantage. Overall the group offers its programs to some 65 million members worldwide through more than 5700 partners.

|                        | Annual Growth | 12/14   | 12/15   | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|---------|---------|-------|--------|-------|
| Sales (\$ mil.)        | (13.4%)       | 1,242.8 | 1,169.8 | 969.4 | 953.1  | 699.8 |
| Net income (\$ mil.)   | -             | (428.7) | 135.3   | 15.7  | (25.2) | 302.1 |
| Market value (\$ mil.) | 50.0%         | -       | -       | 39.9  | 114.8  | 89.8  |
| Employees              | (4.6%)        | 3,700   | 3,150   | 3,370 | 3,860  | 3,069 |

**AFFIRMATIVE INSURANCE HOLDINGS INC**
**NBB: AFFM Q**

4450 Sojourn Drive, Suite 500  
Addison, TX 75001  
Phone: 972 728-6300  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

If you've got an iffy driving record or let your insurance lapse can you still get auto coverage? This company answers in the Affirmative. Affirmative Insurance Holdings through its subsidiaries writes nonstandard auto insurance policies — that is coverage for drivers in high-risk categories due to their age driving records and other factors. It sells its policies through about 5300 independent agents in seven southern and mid-western states. Affirmative sold its nearly 200 company-owned retail locations (including A-Affordable Driver's Choice InsureOne and USAgencies stores) in late 2013. Investment firm J.C. Flowers controls more than half of the company.

|                        | Annual Growth | 12/10  | 12/11   | 12/12  | 12/13 | 12/14  |
|------------------------|---------------|--------|---------|--------|-------|--------|
| Assets (\$ mil.)       | (18.0%)       | 745.7  | 444.8   | 338.4  | 386.8 | 337.7  |
| Net income (\$ mil.)   | -             | (88.9) | (164.2) | (51.9) | 30.7  | (32.2) |
| Market value (\$ mil.) | (17.5%)       | 43.1   | 8.6     | 2.3    | 41.2  | 20.0   |
| Employees              | (21.2%)       | 1,268  | 1,078   | 949    | 522   | 489    |

**AFFYMAX INC**
**NBB: AFFY**

19200 Stevens Creek Blvd. Suite 240  
Cupertino, CA 95014  
Phone: 650 812-8700  
Fax: -  
Web: www.affymax.com

CEO: Jonathan M Couchman  
CFO: Mark G Thompson  
HR: -  
FYE: December 31  
Type: Public

Affymax is training peptides to give red blood cells a pep talk. The biotechnology firm is researching and developing drugs based upon peptides which can help regulate biological processes. Its leading drug candidate Omontys (peginesatide) was approved by the FDA in 2012 as a treatment for anemia due to chronic kidney disease. Affymax believes Omontys which was developed and commercialized through a partnership with Japan's Takeda Pharmaceutical will prove to be cheaper and longer lasting than the EPO stimulants currently used on dialysis patients. However the product was recalled in 2013 due to adverse reactions to the drug.

|                        | Annual Growth | 12/09  | 12/10  | 12/11  | 12/12  | 12/13  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (67.0%)       | 114.9  | 112.5  | 47.7   | 94.4   | 1.4    |
| Net income (\$ mil.)   | -             | (76.5) | (14.1) | (61.4) | (93.4) | (14.4) |
| Market value (\$ mil.) | (57.9%)       | 927.5  | 249.3  | 247.8  | 711.9  | 29.2   |
| Employees              | (59.1%)       | 143    | 140    | 130    | 304    | 4      |

**AFFYMETRIX, INC.**

3380 CENTRAL EXPY  
SANTA CLARA, CA 950510704  
Phone: 408-731-5000  
Fax: -  
Web: www.thermofisher.com

CEO: -  
CFO: Gavin Wood  
HR: Lori Cox  
FYE: December 31  
Type: Private

Affymetrix detects the secrets of human genetics. Its GeneChip system and other products are used to identify analyze and manage genetic data and disease characteristics in the development of new treatments for infectious diseases cancer and other ailments. Affymetrix sells its products directly to drugmakers academic research labs and government agencies primarily in North American and European markets. It also provides outsourced genotyping research services and it has partnerships and licensing agreements with such pharmaceutical companies as BGI and Roche to develop new disease diagnostics and instrumentation systems. In early 2016 Affymetrix was acquired by Thermo Fisher Scientific.

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/13  | 12/14 |
|------------------------|---------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | 8.7%          | -     | -     | 295.6  | 330.4  | 349.0 |
| Net income (\$ mil.)   | -             | -     | -     | (10.7) | (16.3) | (3.8) |
| Market value (\$ mil.) | -             | -     | -     | -      | -      | -     |
| Employees              | -             | -     | -     | -      | -      | 1,100 |

**AFLAC INC**

NYS: AFL

1932 Wynnton Road  
Columbus, GA 31999  
Phone: 706 323-3431  
Fax: 706 596-3488  
Web: www.aflac.com

CEO: Daniel P. (Dan) Amos  
CFO: Frederick J. (Fred) Crawford  
HR: Brenda Mullins  
FYE: December 31  
Type: Public

To soften the financial stresses during periods of disability or illness Aflac sells supplemental health and life insurance policies including coverage for accidents intensive care dental vision and disability as well as for specific conditions (primarily cancer) and general life policies. It is a leading supplier of supplemental insurance in the US and is an industry leader in Japan's life and cancer insurance markets. Aflac which is marketed through — and is an acronym for — American Family Life Assurance Company sells policies that pay cash benefits to more than 50 million people worldwide for hospitalization emergency treatment and medical appliances.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 4.1%             | 119,767.0 | 118,296.0 | 129,819.0 | 137,217.0 | 140,406.0 |
| Net income (\$ mil.)   | (0.3%)           | 2,951.0   | 2,533.0   | 2,659.0   | 4,604.0   | 2,920.0   |
| Market value (\$ mil.) | (7.1%)           | 46,140.4  | 45,241.6  | 52,567.9  | 66,299.0  | 34,410.8  |
| Employees              | 4.6%             | 9,525     | 9,915     | 10,212    | 11,318    | 11,390    |

**AG INTERACTIVE INC.**

1 American Rd.  
Cleveland OH 44144  
Phone: 216-889-5000  
Fax: 216-889-5371  
Web: www.aginteractive.com

CEO: —  
CFO: Michael Waxman-Lenz  
HR: —  
FYE: February 28  
Type: Subsidiary

This company has just the thing for those special occasions when an e-mail just won't do. AG Interactive represents the electronic greetings and other digital content of its parent company American Greetings. The subsidiary offers e-cards to nearly 4 million subscribers through a variety of electronic channels including websites Internet portals instant messaging services and mobile devices. AG Interactive's portfolio of e-card websites includes AmericanGreetings.com BlueMountain.com Egreetings.com. In addition the company operates Kiwee.com (graphics animations emoticons text generators) Cardstore.com (custom physical greeting cards) and Webshots.com (photo sharing).

**AG MORTGAGE INVESTMENT TRUST INC**

NYS: MITT

245 Park Avenue, 26th Floor  
New York, NY 10167  
Phone: 212 692-2000  
Fax: —  
Web: www.agmit.com

CEO: David N. Roberts  
CFO: Brian C. Sigman  
HR: —  
FYE: December 31  
Type: Public

AG Mortgage Investment Trust invests in acquires and manages a diverse portfolio of residential mortgage assets as well as other real estate-related securities and financial assets. Residential mortgage-backed securities backed by US government agencies including Fannie Mae Freddie Mac and Ginnie Mae known as "Agency RMBS" make up about 70% of the mortgage real estate investment trust's (REIT) portfolio. Credit assets including RMBS not issued or backed by the government account for most of the rest. Formed in 2011 by executives of investment adviser Angelo Gordon looking to profit from a recovery in the US mortgage bond market the mortgage REIT is managed by a subsidiary of Angelo Gordon.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 0.6%             | 3,458.4 | 3,164.1 | 2,628.6 | 3,789.3 | 3,548.9 |
| Net income (\$ mil.)   | (65.4%)          | 109.4   | 13.8    | 63.7    | 118.6   | 1.6     |
| Market value (\$ mil.) | (3.8%)           | 533.8   | 369.1   | 491.8   | 546.4   | 457.9   |
| Employees              | —                | —       | —       | —       | —       | —       |

**AG PROCESSING INC A COOPERATIVE**

12700 W DODGE RD  
OMAHA, NE 681546102  
Phone: 402-496-7809  
Fax: —  
Web: www.agp.com

CEO: —  
CFO: Scott Simmelink  
HR: Matt Bender  
FYE: August 31  
Type: Private

Soy far soy good for Ag Processing (AGP) the largest farmer-owned soybean processor in the world and roughly the fourth-largest soybean processor in the US based on capacity. It purchases and processes more than 5.5 million acres of members' soybeans per year. The farmer-owned cooperative is also a leading supplier of refined vegetable oil in the US. It procures processes markets and transports grains and grain products ranging from human food ingredients to livestock feed to renewable fuels. AGP is owned by about 180 local and regional cooperatives and represents more than 250,000 farmers in 15 states throughout the US.

|                        | Annual<br>Growth | 08/04 | 08/05 | 08/06*  | 12/10* | 08/16   |
|------------------------|------------------|-------|-------|---------|--------|---------|
| Sales (\$ mil.)        | 3.7%             | —     | —     | 2,360.5 | 3.3    | 3,411.0 |
| Net income (\$ mil.)   | 7.9%             | —     | —     | 62.7    | 0.0    | 134.4   |
| Market value (\$ mil.) | —                | —     | —     | —       | —      | —       |
| Employees              | —                | —     | —     | —       | —      | 1,456   |

\*Fiscal year change

**AG&E HOLDINGS INC**

NBB: AGNU

223 Pratt Street, Hammononton  
Hammononton, NJ 08037  
Phone: 609 704-3000  
Fax: —  
Web: www.agegaming.com

CEO: Anthony R Tomasello  
CFO: Francis X McCarthy  
HR: —  
FYE: December 31  
Type: Public

After selling assets and losing a key contract AG&E Holdings formerly known as Wells-Gardner Electronics is resetting its business as a distributor of electronic parts to the casino and gaming markets. The company sells parts for video gaming machines to some 700 casinos in the US. In 2014 the company sold its LCD business and in 2015 it lost a contract with GTech to supply video lottery terminals for the Illinois Lottery. In 2016 AG&E bought Advanced Gaming Associates (AGA) which services slot machines in the US. AG&E changed its name from Wells-Gardner in 2014.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (41.0%)          | 51.1  | 57.9  | 21.9  | 13.9  | 6.2   |
| Net income (\$ mil.)   | —                | 0.2   | 0.7   | (5.5) | (0.5) | (2.7) |
| Market value (\$ mil.) | (38.9%)          | 30.2  | 30.2  | 12.0  | 8.3   | 4.2   |
| Employees              | (1.0%)           | 75    | 69    | 28    | 20    | 72    |

**AGAR SUPPLY CO. INC.**

Myles Standish Industrial Park 225 John Hancock Rd.  
Taunton MA 02780-7318  
Phone: 508-821-2060  
Fax: 617-880-5113  
Web: www.agarsupply.com

CEO: —  
CFO: —  
HR: —  
FYE: September 30  
Type: Private

Agar Supply is a leading independent wholesale foodservice supplier serving restaurants and other hospitality operators in New England. Recognized for its assortment of meats poultry and seafood the company also distributes a variety of produce dairy items and herbs as well as non-food products (such as kitchenware and cleaning supplies). In addition Agar Supply provides retailers with grocery goods. Karl Bressler founded the family-owned business in 1940.

**AGC AMERICA INC.**

11175 Cicero Dr. Ste. 400  
Alpharetta GA 30022  
Phone: 404-446-4200  
Fax: 404-446-4295  
Web: us.agc.com

CEO: -  
CFO: Toshihiko Uchida  
HR: -  
FYE: December 31  
Type: Subsidiary

AGC America is a wholly owned subsidiary of Asahi Glass the world's #1 maker of flat glass. AGC America is the holding company for more than 10 of Asahi's major subsidiaries in North America that manufacture products for the automotive chemicals glass and electronics industries. It makes architectural automotive flat float figured solar and other processed glass. AGC Chemicals Americas manufactures and markets fluorochemicals caustic soda specialty chemicals and soda ash for glass production. AGC Electronics America makes high-purity silicon carbide and synthetic quartz glass for semiconductors and glass substrates for LCDs.

**AGC FLAT GLASS NORTH AMERICA INC.**

11175 Cicero Dr. Ste. 400  
Alpharetta GA 30022  
Phone: 404-446-4200  
Fax: 404-446-4221  
Web: www.na.agc-flatglass.com

CEO: Kazuhiko Ishimura  
CFO: Jackie Beverly  
HR: -  
FYE: December 31  
Type: Subsidiary

In this company's line of work if the boss catches you staring out the window you can say that you're doing research. AGC Flat Glass North America (formerly AFG Industries) is one of North America's largest manufacturers of construction/specialty glass and the continent's second-largest maker of flat glass. AGC North America offers its coated insulated solar laminated store-front and fire-rated glass products to customers in the residential/commercial building products specialty solar and automotive glass markets. AFG Industries was formed via the 1978 merger of Fourco Glass and ASG. AGC North America is a subsidiary of AGC America which is a subsidiary of Japan's glass-making giant Asahi Glass.

**AGCO CORP.**

4205 River Green Parkway  
Duluth, GA 30096  
Phone: 770 813-9200  
Fax: -  
Web: www.agcocorp.com

NYS: AGCO  
CEO: Martin H. Richenhagen  
CFO: Andrew H. (Andy) Beck  
HR: Lauri Lipka  
FYE: December 31  
Type: Public

This company has been plowing the furrow of premium agricultural equipment since 1990. AGCO makes tractors combines hay and forage tools sprayers grain storage and protein production systems seeding and tillage implements and replacement parts for agricultural end uses. It sells through a global network of more than 4000 dealers and distributors spanning about 140 countries. It also builds diesel engines gears and generators through its power engines unit. Core brands include Massey Ferguson GSI Challenger Valtra (Finland-based) and Fendt (Germany). AGCO Finance offers financing services to retail customers and dealers via a venture with Rabobank a Dutch bank specializing in agricultural loans. Europe accounts for nearly half of AGCO's sales.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.0%)        | 9,723.7 | 7,467.3 | 7,410.5 | 8,306.5 | 9,352.0 |
| Net income (\$ mil.)   | (8.7%)        | 410.4   | 266.4   | 160.1   | 186.4   | 285.5   |
| Market value (\$ mil.) | 5.3%          | 3,459.5 | 3,474.0 | 4,428.4 | 5,467.0 | 4,260.8 |
| Employees              | 0.5%          | 20,800  | 19,600  | 19,800  | 20,500  | 21,200  |

**AGE GROUP LTD.**

2 PARK AVE FL 18  
NEW YORK, NY 100165675  
Phone: 212-213-9500  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

People like to be comfy under there no matter what their age group. Age Group makes and markets sleepwear lingerie and underwear under the brand name Of the Moment as well as apparel and accessories under licensed names including Hello Kitty Disney Roca Wear and American Tourister and others. A leading wholesaler Age Group also manufactures and designs pet accessories including an exclusive line of pet apparel bedding and grooming supplies under the Martha Stewart brand for sale in PetSmart stores. The company's products are distributed through large-scale department stores nationwide. Age Group's age? The company has been in the design and manufacturing business for more than 25 years.

|                        | Annual Growth | 12/00 | 12/01 | 12/02 | 12/04 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | 0.0   | 60.0  | 69.8  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 5.8   | 5.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 65    |

**AGEAGLE AERIAL SYSTEMS INC (NEW)**

ASE: UAVS

117 S. 4th Street  
Neodesha, KS 66757  
Phone: 620 325-6363  
Fax: -  
Web: www.ageagle.com

CEO: Louis G Schott  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

When other oil companies have given up EnerJex Resources steps in and injects some capital. The oil and gas exploration and production company works primarily in Eastern Kansas buying producing properties that it feels are undervalued or that were abandoned by other oil companies when oil prices were below \$10 a barrel. The company which has proved reserves of 1.2 million barrels of oil equivalent holds full or partial interest in half a dozen oil gas and oil and gas projects across Kansas. It uses enhanced drilling techniques to recover additional oil and gas from already explored fields.

|                        | Annual Growth | 12/14 | 12/15  | 12/16  | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (70.5%)       | 14.3  | 4.9    | 2.5    | 1.3   | 0.1   |
| Net income (\$ mil.)   | -             | 4.6   | (51.9) | (13.2) | 8.3   | (2.1) |
| Market value (\$ mil.) | (27.1%)       | 25.1  | 3.8    | 3.6    | 2.8   | 7.1   |
| Employees              | (32.6%)       | 29    | 16     | 13     | 1     | 6     |

**AGENT INFORMATION SOFTWARE INC**

NBB: AIFS

10535 Foothill Blvd., Suite 200  
Rancho Cucamonga, CA 91730  
Phone: 800 776-6939  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Agent Information Software (AIS) seeks to organize information on your behalf. A holding company AIS owns two niche information management software subsidiaries: Auto-Graphics and AgentLegal. Auto-Graphics which primarily serves public libraries offers hosted software used to manage share (e.g. interlibrary loans) and search library resources. On the other hand AgentLegal's software caters to law firm professionals including firm CFOs looking to manage the cost of search resources; law librarians and IT departments who manage and protect information; and researchers who gather information. AIS was formed in 2009 to take over Auto-Graphics' stock.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.4%          | 4.5   | 4.7   | 4.8   | 5.0   | 5.2   |
| Net income (\$ mil.)   | 31.1%         | 0.2   | 0.2   | 0.2   | 0.3   | 0.5   |
| Market value (\$ mil.) | 49.5%         | 0.7   | 1.7   | 1.5   | 5.0   | 3.5   |
| Employees              | -             | -     | -     | -     | -     | -     |

**AGENUS INC**
**NAS: AGEN**

3 Forbes Road  
Lexington, MA 02421  
Phone: 781 674-4400  
Fax: -  
Web: www.agenusbio.com

CEO: -  
CFO: Shalini Sharp  
HR: John Cerio  
FYE: December 31  
Type: Public

Cancer and other diseases had better beware — Agenus (formerly Antigenics) is packing heat. The firm develops heat shock proteins which are related to the immune system's response to disease. Its patient-specific vaccines work on the theory that each person's cancer has a unique signature that can be derived from the tumor after it has been removed. The company refers to these vaccines as its Prophage Series the lead drug candidate in the series Oncophage is the first personalized cancer vaccine to receive FDA fast track status and is being developed to treat kidney and skin cancers. Agenus is also developing viral vaccines and QS-21 Stimulon an improved vaccine adjuvant to make vaccines more effective.

|                        | Annual Growth | 12/14  | 12/15  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|--------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 51.5%         | 7.0    | 24.8   | 22.6    | 42.9    | 36.8    |
| Net income (\$ mil.)   | -             | (42.5) | (87.9) | (127.0) | (120.7) | (159.7) |
| Market value (\$ mil.) | (12.0%)       | 476.4  | 544.8  | 494.4   | 391.2   | 285.6   |
| Employees              | 22.4%         | 131    | 230    | 255     | 255     | 294     |

**AGFIRST FARM CREDIT BANK**

1901 MAIN ST  
COLUMBIA, SC 292012443  
Phone: 803-799-5000  
Fax: -  
Web: www.agfirst.com

CEO: Leon T. (Timmy) Amerson  
CFO: Charl L. Butler  
HR: -  
FYE: December 31  
Type: Private

The expenses involved in equipping and operating a farm add up quickly which is where AgFirst Farm Credit Bank comes in. AgFirst is one of a half-dozen members of the Farm Credit System a federally chartered network of agricultural and rural lending cooperatives. Boasting \$30 billion in assets the bank provides financing to 19 farmer-owned agricultural credit associations. The associations in turn offer mortgages and loans to some 80000 farmers agribusinesses and rural homeowners through 280 branches in 15 eastern states and Puerto Rico. They also offer crop insurance credit-related life insurance and financial planning services. Instead of accepting deposits AgFirst raises money by selling bonds and notes on the capital markets.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15    | 12/17    |
|------------------------|---------------|-------|-------|-------|----------|----------|
| Assets (\$ mil.)       | 3.0%          | -     | -     | -     | 30,620.6 | 32,487.5 |
| Net income (\$ mil.)   | 1.2%          | -     | -     | -     | 336.8    | 344.7    |
| Market value (\$ mil.) | -             | -     | -     | -     | -        | -        |
| Employees              | -             | -     | -     | -     | -        | 530      |

**AGILYSYS INC**
**NMS: AGYS**

1000 Windward Concourse, Suite 250  
Alpharetta, GA 30005  
Phone: 770 810-7800  
Fax: -  
Web: www.agilysys.com

CEO: Ramesh Srinivasan  
CFO: Tony Pritchett  
HR: -  
FYE: March 31  
Type: Public

Agilysys provides IT services and software to customers across the hospitality industry. Its areas of expertise include point-of-sale (POS) systems payment reservation and table management property management inventory and procurement business analytics and guest loyalty programs. The company's primary product suites include rGuest (a complete hospitality platform) InfoGenesis (POS) Eatec (inventory and procurement) and Visual One (activities management). Serving clients of all sizes in gaming resorts and restaurants among other sectors the company generates most of its sales from the US.

|                        | Annual Growth | 03/15  | 03/16 | 03/17  | 03/18 | 03/19  |
|------------------------|---------------|--------|-------|--------|-------|--------|
| Sales (\$ mil.)        | 8.0%          | 103.5  | 120.4 | 127.7  | 127.4 | 140.8  |
| Net income (\$ mil.)   | -             | (11.5) | (3.8) | (11.7) | (8.4) | (13.2) |
| Market value (\$ mil.) | 21.1%         | 231.3  | 239.9 | 222.1  | 280.1 | 497.5  |
| Employees              | 16.7%         | 504    | 553   | 596    | 841   | 936    |

**AGIOS PHARMACEUTICALS INC**
**NMS: AGIO**

88 Sidney Street  
Cambridge, MA 02139  
Phone: 617 649-8600  
Fax: -  
Web: www.agios.com

CEO: David P Schenkein  
CFO: Andrew Hirsch  
HR: -  
FYE: December 31  
Type: Public

Agios Pharmaceuticals wants to say "adios" to cancer. The biopharmaceutical company is developing metabolic treatments for certain types of cancer and rare genetic diseases. Its lead drug candidates AG-221 and AG-120 are oral tablets that apply cellular metabolism to treat patients with cancers that harbor certain mutations. Agios has a development collaboration agreement with Celgene for its cancer metabolism program. Another drug candidate AG-348 would treat a form of hemolytic anemia known as pyruvate kinase deficiency or PK deficiency. Agios went public in 2013 raising about \$106 million in its IPO which it plans to use to further fund clinical development for its drug candidates.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.6%          | 65.4    | 59.1    | 69.9    | 43.0    | 94.4    |
| Net income (\$ mil.)   | -             | (53.5)  | (117.7) | (198.5) | (314.7) | (346.0) |
| Market value (\$ mil.) | (19.9%)       | 6,522.8 | 3,779.6 | 2,429.5 | 3,328.4 | 2,684.5 |
| Employees              | 39.3%         | 128     | 208     | 287     | 382     | 482     |

**AGL RESOURCES INC.**
**NYS: GAS**

Ten Peachtree Place N.E.  
Atlanta, GA 30309  
Phone: 404 584-4000  
Fax: -  
Web: www.aglresources.com

CEO: Andrew W Evans  
CFO: Dan Tucker  
HR: -  
FYE: December 31  
Type: Public

AGL Resources brings its resources to customers in seven states through its fleet of utilities. Its Nicor Gas unit has 2.2 million customers in Illinois; Atlanta Gas Light 1.5 million natural gas customers in Georgia. AGL also distributes natural gas to 4.5 million customers in half a dozen states. Through its nonregulated subsidiaries AGL markets natural gas to retail and wholesale customers stores and transports gas and offers asset and risk management services. The company serves 628000 energy customers and 1.2 million service contracts across through its SouthStar unit. In 2015 the company agreed to be bought by Southern Company for \$8 billion.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 13.9%         | 2,338.0 | 3,922.0 | 4,617.0 | 5,385.0 | 3,941.0 |
| Net income (\$ mil.)   | 19.7%         | 172.0   | 271.0   | 313.0   | 482.0   | 353.0   |
| Market value (\$ mil.) | 10.9%         | 5,087.1 | 4,811.5 | 5,685.4 | 6,561.7 | 7,681.2 |
| Employees              | (5.0%)        | 6,400   | 6,121   | 6,094   | 5,165   | 5,203   |

**AGNC INVESTMENT CORP**
**NMS: AGNC**

2 Bethesda Metro Center, 12th Floor  
Bethesda, MD 20814  
Phone: 301 968-9315  
Fax: 301 968-9301  
Web: www.agnc.com

CEO: Gary D Kain  
CFO: Peter J Federico  
HR: -  
FYE: December 31  
Type: Public

AGNC Investment (formerly American Capital Agency) is taking on the rocky real estate market. The real estate investment trust (REIT) was created in 2008 to invest in securities backed by single-family residential mortgages and collateralized mortgage obligations guaranteed by government agencies Fannie Mae Freddie Mac and Ginnie Mae. The Maryland-based REIT is externally managed and advised by American Capital AGNC Management a subsidiary of US publicly traded alternative asset manager American Capital which spun off American Capital Agency in 2008 but retained about a 33% stake in the REIT.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18     |
|------------------------|---------------|----------|----------|----------|----------|-----------|
| Assets (\$ mil.)       | 12.7%         | 67,766.0 | 57,021.0 | 56,880.0 | 70,376.0 | 109,241.0 |
| Net income (\$ mil.)   | -             | (233.0)  | 215.0    | 623.0    | 771.0    | 129.0     |
| Market value (\$ mil.) | (5.3%)        | 11,707.4 | 9,299.4  | 9,723.1  | 10,827.9 | 9,406.7   |
| Employees              | -             | -        | 3        | 54       | 56       | 56        |

**AGNES SCOTT COLLEGE, INC.**

141 E COLLEGE AVE  
DECATUR, GA 300303797  
Phone: 404-471-6000  
Fax: -  
Web: www.agnesscott.edu

CEO: Elizabeth Kiss  
CFO: John Hegman  
HR: -  
FYE: June 30  
Type: Private

Great Scott Agnes it's a liberal arts college for women! Agnes Scott College (ASC) offers bachelor of arts degrees in 33 majors and 27 minors with pre-law and pre-medicine programs and dual degree programs in architecture engineering and nursing as well as post-baccalaureate programs. The school also grants master of arts in teaching degrees in English biology chemistry physics and mathematics. Enrollment in 2008 was about 850 students. Founded in 1889 ASC is affiliated with the Presbyterian Church and has an endowment of about \$300 million. Tuition fees room and board cost \$39000 per year. The 100-acre campus rated one of the most beautiful in the country is in Decatur Georgia.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/14 | 06/15 | 06/16  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (1.1%)           | -     | 62.2  | 70.3  | 62.2  | 58.8   |
| Net income (\$ mil.)   | -                | -     | (3.6) | 1.7   | (8.5) | (16.5) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 350    |

**AGREE REALTY CORP.**
**NYS: ADC**

70 E. Long Lake Road  
Bloomfield Hills, MI 48304  
Phone: 248 737-4190  
Fax: 248 737-9110  
Web: www.agreerealty.com

CEO: Joey Agree  
CFO: Kenneth R. Howe  
HR: -  
FYE: December 31  
Type: Public

Shopping sprees really agree with Agree Realty. The self-managed real estate investment trust (REIT) owns develops and manages retail real estate primarily free-standing big-box properties. It owns around 280 retail properties spanning 5.5 million square feet of leasable space across 40-plus states. Most of its tenants are national retailers with its largest tenants being Wal-Mart Wawa and Walgreens. The REIT typically acquires either property portfolios or single-asset net lease retail properties (worth between \$2 million and \$30 million per asset) with creditworthy tenants. It was founded in 1979 by CEO Richard Agree.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 29.0%            | 53.6    | 70.0    | 91.5    | 116.6   | 148.2   |
| Net income (\$ mil.)   | 33.2%            | 18.5    | 39.0    | 45.1    | 58.1    | 58.2    |
| Market value (\$ mil.) | 17.4%            | 1,167.3 | 1,276.2 | 1,729.0 | 1,931.4 | 2,219.7 |
| Employees              | 26.6%            | 14      | 20      | 24      | 32      | 36      |

**AGRI-MARK INC.**

100 Milk St.  
Methuen MA 01844-4665  
Phone: 978-689-4442  
Fax: 978-794-8304  
Web: www.agrimark.net

CEO: -  
CFO: -  
HR: -  
FYE: November 30  
Type: Private - Cooperativ

Cheese lovers who make a habit of Cabot ought to know about Agri-Mark. The northeastern US dairy cooperative makes Cabot-brand Vermont cheddar cheese butter and cultured dairy products as well as McCadam-branded and European cheeses. The co-op boasts more than 1200 member-owners who operate farms throughout New England and New York producing 300 million gallons of milk a year. Agri-Mark also sells milk to bottlers and manufacturers in the eastern US and dairy ingredients to foodservice and industrial clients. It owns processing plants in Vermont Massachusetts and New York. The co-op was formed in 1916 as the New England Milk Producers Association and became Agri-Mark in 1980.

**AGRIBANK FCB**

30 E. 7th St. Ste. 1600  
St. Paul MN 55101  
Phone: 651-282-8800  
Fax: 651-282-8666  
Web: www.agribank.com

CEO: William J Thone  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Cooperativ

AgriBank puts the "green" in green acres. The borrower-owned bank provides wholesale lending and business services to Farm Credit System (FCS) associations in America's heartland. Established by Congress in 1916 the FCS is a nationwide network of cooperatives that provide loans and financial services for farmers ranchers agribusiness timber producers and rural homeowners. The co-ops write loans for homes land equipment and other farm operating costs. AgriBank also provides credit to rural electric water and telephone systems. The largest bank in the FCS its footprint includes more than half of the cropland in the US covering 15 states from Ohio to Wyoming and Minnesota to Arkansas.

**AGRITECH WORLDWIDE INC**
**NBB: FBER**

1120 Avenue of the Americas, Suite 1514  
New York, NY 10036  
Phone: 847 549-6002  
Fax: -  
Web: www.ztrim.com

CEO: Edward Smith III  
CFO: Donald Wittmer  
HR: -  
FYE: December 31  
Type: Public

Z Trim Holdings is trying to cut the fat while at the same time allowing users to chew the fat. Its core product Z Trim developed and licensed by the USDA is a zero-calorie fiber ingredient typically made from corn or oats that is manufactured into gel and powdered form to replace fat gums starches and carbohydrates in foods. Z Trim sells its fat-replacement products as ingredients to food manufacturers and foodservice companies. Founder and former CEO Gregory Halpern owns about 13% of Z Trim Holdings; individual investor Nurieel Akhazadeh owns 5%.

|                        | Annual<br>Growth | 12/12 | 12/13  | 12/14 | 12/15  | 12/16 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | (2.0%)           | 1.3   | 1.4    | 1.0   | 1.2    | 1.2   |
| Net income (\$ mil.)   | -                | (9.6) | (13.4) | (5.6) | (24.0) | (3.2) |
| Market value (\$ mil.) | (72.2%)          | 269.7 | 86.8   | 58.1  | 6.5    | 1.6   |
| Employees              | (7.4%)           | 19    | 21     | 13    | 14     | 14    |

**AGTEGRA COOPERATIVE**

908 LAMONT ST S  
ABERDEEN, SD 574015515  
Phone: 605-225-5500  
Fax: -  
Web: www.agtegra.com

CEO: -  
CFO: Robert Porter  
HR: Judy Stulken  
FYE: July 31  
Type: Private

Who loves you a bushel and a peck? South Dakota Wheat Growers may; it is an agricultural co-op comprising some 6800 member-farmers. It provides a grain warehouse along with grain marketing services intended to compete with big food and ag companies. In addition to storage and drying Wheat Growers offers agronomy spreading and spraying and transportation. It supplies feed fertilizer chemicals and other farm-related provisions for members in and around counties in North and South Dakota. Wheat Growers generates more than half of its revenues through marketing some 160 million bushels of grain (corn wheat and soybeans) each year. Remaining revenues are made through agronomy and retail sales and services.

|                        | Annual<br>Growth | 07/14 | 07/15   | 07/16   | 07/17   | 07/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.3%             | -     | 1,283.9 | 1,209.2 | 1,275.6 | 1,544.3 |
| Net income (\$ mil.)   | (6.8%)           | -     | 40.2    | 6.7     | 22.8    | 32.5    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 638     |

**AGY HOLDING CORP.**

2556 Wagener Rd.  
Aiken SC 29801  
Phone: 803-648-8351  
Fax: 803-643-1180  
Web: www.agy.com

CEO: Patrick J Burns  
CFO: Jay W Ferguson  
HR: -  
FYE: December 31  
Type: Private

Glass and yarns usually go together in a pub frequented by sailors but AGY Holding Corp. (formerly Advanced Glassfiber Yarns and its subsidiaries) brings them together in a business. The company produces glass yarns (thin filaments of glass twisted together to form advanced yarn or fiber) which are used in myriad aerospace automotive construction defense electronics industrial and recreational applications. The US military for example reinforces Humvees and other armored vehicles with AGY's proprietary glass fiber. AGY products are differentiated by glass chemistry coating technology and form; brands include L Glass S-2 Glass and S-1 HM Glass. Private equity Kohlberg & Co. owns AGY Holding.

**AH BELO CORP**

NYS: AHC

P.O. Box 224866  
Dallas, TX 75222-4866  
Phone: 214 977-8222  
Fax: -  
Web: www.ahbelo.com

CEO: Robert W Decherd  
CFO: Mary Kathryn Murray  
HR: -  
FYE: December 31  
Type: Public

This company gives the Big D a helping of news with breakfast. A. H. Belo is a leading newspaper publisher with a portfolio of three daily newspapers anchored by The Dallas Morning News one of the country's top papers with a circulation of about 260000. It also owns The Press-Enterprise (Riverside California). In addition to its flagship papers A. H. Belo publishes the Denton Record-Chronicle (Texas) and several niche papers such as the Spanish-language paper Al Dia (Dallas) along with websites serving most of its publications. The company was spun off from TV station operator Belo Corp. in 2008.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16  | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (7.2%)           | 272.8 | 272.1  | 260.0  | 248.6 | 202.3 |
| Net income (\$ mil.)   | -                | 92.9  | (17.8) | (19.3) | 10.2  | (5.4) |
| Market value (\$ mil.) | (24.5%)          | 224.5 | 108.1  | 137.3  | 103.8 | 72.9  |
| Employees              | (4.7%)           | 1,190 | 1,160  | 1,211  | 1,090 | 982   |

**AHOLD U.S.A. INC.**

1149 Harrisburg Pike  
Carlisle PA 17013  
Phone: 717-249-4000  
Fax: 801-569-6045  
Web: www.kennecott.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Ahold USA is the American arm of Netherlands-based Royal Ahold — one of the world's leading grocery retailers. The subsidiary oversees some 750 supermarkets in about 10 states — from Massachusetts to Virginia. Ahold USA's four divisions include: Stop & Shop New England Stop & Shop Metro New York Giant-Landover and Giant-Carlisle each with its own support business. Its online grocery ordering and delivery service Peapod serves Giant Food and Stop & Shop customers in select markets. Ahold USA accounts for about 60% of its Dutch parent's group sales. After nearly a decade of retrenchment Royal Ahold is growing again on both sides of the Atlantic.

**AHS HILLCREST MEDICAL CENTER, LLC**

1120 S UTICA AVE  
TULSA, OK 741044012  
Phone: 918-579-1000  
Fax: -  
Web: www.hillcrestmedicalcenter.com

CEO: Kevin Gross  
CFO: Joseph Mendoza  
HR: -  
FYE: June 30  
Type: Private

Hillcrest Medical Center as part of the Hillcrest HealthCare System provides a helping hand to health care patients in northeastern Oklahoma. The medical center operates health care facilities in Tulsa and surrounding areas. The main hospital facility has about 730 beds and offers emergency cancer cardiology neurology rehabilitation and other acute and specialty care services. Hillcrest Medical Center also operates outpatient and extended care facilities including general health and specialty clinics and provides home health foster care and hospice services. The health care organization is part of Ardent Health Services.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.5%             | -     | -     | -     | 472.5 | 508.0 |
| Net income (\$ mil.)   | 89.4%            | -     | -     | -     | 7.7   | 14.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,126 |

**AHS MEDICAL HOLDINGS LLC**

1 Burton Hills Blvd. Ste. 250  
Nashville TN 37215  
Phone: 615-296-3000  
Fax: 615-296-6351  
Web: www.ardenthealth.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

AHS Medical Holdings (doing business as Ardent Health Services) is passionate about healing the body. The company operates about 10 acute care hospitals a rehab hospital a heart hospital and a number of specialty care facilities through health systems in the southern US. Its facilities are primarily located in New Mexico where it operates as the Lovelace Health System and in Oklahoma where it operates as Hillcrest HealthCare System. Ardent Health Services' operations also include physician practices about a dozen pharmacies and the Lovelace Health Plan which serves some 240000 members in New Mexico. Welsh Carson Anderson & Stowe owns a controlling stake in Ardent Health Services.

**AIM IMMUNOTECH INC**

ASE: AIM

2117 SW Highway 484  
Ocala, FL 34473  
Phone: 352 448-7797  
Fax: -  
Web: www.hemispherx.net

CEO: Thomas K Equels  
CFO: Ellen Lintal  
HR: -  
FYE: December 31  
Type: Public

Targeting chronic viral diseases and immune disorders Hemispherx Biopharma hopes to do a world of good with its RNA (ribonucleic acid) and other drugs. The company has acquired the rights to Alferon N an FDA-approved drug for genital warts that the company is developing to fight other viral diseases such as West Nile virus. Hemispherx also is developing Ampligen an intravenously administered RNA drug that is in clinical trials to treat HIV and chronic fatigue syndrome (CFS). Ampligen is also being tested as an adjuvant for vaccines conditions including seasonal flu and bird flu. The compound has received orphan status from the FDA for kidney cancer melanoma CFS and HIV.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 16.8%            | 0.2    | 0.1    | 0.1   | 0.4   | 0.4   |
| Net income (\$ mil.)   | -                | (17.5) | (15.2) | (7.5) | (8.3) | (9.8) |
| Market value (\$ mil.) | (9.6%)           | 0.3    | 0.1    | 0.8   | 0.4   | 0.2   |
| Employees              | (20.1%)          | 81     | 30     | 34    | 27    | 33    |

**AIMCO PROPERTIES, L.P.**

4582 S ULSTER ST STE 1100  
DENVER, CO 802372662  
Phone: 303-757-8101  
Fax: -

CEO: Terry Considine  
CFO: Ernest M Freedman  
HR: -  
FYE: December 31  
Type: Private

AIMCO Properties' aim is true. The company is the operating arm of multifamily real estate giant Apartment Investment and Management Company (AIMCO) which owns and/or manages some 500 apartment properties (with nearly 94000 individual units) throughout the US. AIMCO Properties holds most of AIMCO's assets and manages its day-to-day operations including property management and asset management. Its portfolio includes suburban apartment communities urban high-rise properties and government-subsidized affordable housing properties. Investment management operations include management of its own portfolio as well as services for affiliated partnerships. AIMCO controls more than 90% of AIMCO Properties.

|                        | Annual Growth | 12/12 | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 0.8%          | -     | 6,079.4 | 6,097.0 | 6,144.2 | 6,232.8 |
| Net income (\$ mil.)   | 26.7%         | -     | 237.8   | 356.1   | 272.0   | 483.3   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 15,301  |

**AIR LEASE CORP**
**NYS: AL**

2000 Avenue of the Stars, Suite 1000N  
Los Angeles, CA 90067  
Phone: 310 553-0555  
Fax: -  
Web: www.airleasecorp.com

CEO: John L Plueger  
CFO: Gregory B Willis  
HR: -  
FYE: December 31  
Type: Public

Air Lease doesn't really lease air unless of course you include the air inside the cabins of its fleet of airplanes. An aircraft leasing company Air Lease buys new and used commercial aircraft from manufacturers and airlines and then leases to airline carriers in Europe the Asia-Pacific region and the Americas. It owns a fleet of almost 240 aircraft comprised of 181 single-aisle narrowbody jet aircraft 40 twin-aisle widebody jet aircraft and 19 turboprop aircraft. In addition to leasing Air Lease also offers fleet management services such as lease management and sales.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.5%         | 1,050.5 | 1,222.8 | 1,419.1 | 1,516.4 | 1,679.7 |
| Net income (\$ mil.)   | 18.9%         | 256.0   | 253.4   | 374.9   | 756.2   | 510.8   |
| Market value (\$ mil.) | (3.1%)        | 3,806.7 | 3,714.6 | 3,808.9 | 5,335.6 | 3,351.8 |
| Employees              | 10.5%         | 65      | 74      | 76      | 87      | 97      |

**AIR METHODS CORPORATION**

5500 S QUEBEC ST STE 300  
GREENWOOD VILLAGE, CO 801111926  
Phone: 303-792-7400  
Fax: -  
Web: www.airmethods.com

CEO: Aaron D. Todd  
CFO: Peter P. Csapo  
HR: -  
FYE: December 31  
Type: Private

It's a bird it's a plane ... it's an ambulance! With a fleet of more than 400 medically equipped aircraft mainly helicopters Air Methods is the largest provider of emergency medical air-transportation services in the US. The company operates through three divisions. A community-based operating segment which represents roughly 85% of revenues offers transportation and in-flight medical care from hubs in some two dozen states. It also provides tourism operations around the Grand Canyon and Hawaiian Islands. The smallest division United Rotorcraft designs manufactures and installs aircraft medical-transport products. In 2017 Air Methods was acquired by a private equity firm.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14   | 12/15   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 11.0%         | -     | -     | 881.6 | 1,004.8 | 1,085.7 |
| Net income (\$ mil.)   | 32.7%         | -     | -     | 62.1  | 95.5    | 109.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 5,133   |

**AIR PRODUCTS & CHEMICALS INC**
**NYS: APD**

7201 Hamilton Boulevard  
Allentown, PA 18195-1501  
Phone: 610 481-4911  
Fax: 610 481-5900  
Web: www.airproducts.com

CEO: Seifi Ghasemi  
CFO: M. Scott Crocco  
HR: -  
FYE: September 30  
Type: Public

Air Products and Chemicals has built a solid business out of gasses and liquids. The company produces and distributes atmospheric process and specialty gases in the US and across the world. It is a leading hydrogen supplier and also provides helium nitrogen argon and carbon dioxide among other gases. Air Products and Chemicals which generates more than half its revenue outside the Americas also provides related equipment and services (air separation hydrocarbon recovery natural gas liquefaction etc.) to customers in the energy electronics chemicals metals and manufacturing industries.

|                        | Annual Growth | 09/15    | 09/16    | 09/17    | 09/18    | 09/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.6%)        | 9,894.9  | 9,524.4  | 8,187.6  | 8,930.2  | 8,918.9  |
| Net income (\$ mil.)   | 8.3%          | 1,277.9  | 631.1    | 3,000.4  | 1,497.8  | 1,760.0  |
| Market value (\$ mil.) | 14.8%         | 28,120.6 | 33,137.2 | 33,331.2 | 36,820.4 | 48,901.3 |
| Employees              | (2.6%)        | 19,700   | 18,600   | 15,300   | 16,300   | 17,700   |

**AIR T INC**
**NMS: AIRT P**

5930 Balsom Ridge Road  
Denver, NC 28037  
Phone: 828 464-8741  
Fax: -  
Web: www.airt.net

CEO: Nicholas J Swenson  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

Air T helps FedEx deliver the goods. The company owns two overnight air cargo subsidiaries — Mountain Air Cargo (MAC) and CSA Air — which operate under contracts with FedEx. MAC and CSA Air fly mainly in the Eastern and Midwest regions of the US as well as the Caribbean and South America. Its combined fleet consists of about 80 turboprop Cessna aircraft most of which are leased from FedEx. Air Cargo Services accounts for about half of its sales. Air T's Aircraft Ground Service Equipment and Service business comprises Global Ground Support (GGS; de-icing and scissor-lift equipment used at airports) and Global Aviation Services (GAS; provides related maintenance services).

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.2%         | 112.2 | 148.2 | 148.5 | 194.5 | 249.8 |
| Net income (\$ mil.)   | (14.3%)       | 2.5   | 4.9   | (3.2) | 2.3   | 1.3   |
| Market value (\$ mil.) | 5.2%          | 49.8  | 48.9  | 40.8  | 51.2  | 61.1  |
| Employees              | 6.4%          | 600   | 600   | 708   | 775   | 769   |

**AIR TRANSPORT SERVICES GROUP, INC.**
**NMS: ATSG**

145 Hunter Drive  
Wilmington, OH 45177  
Phone: 937 382-5591  
Fax: -  
Web: www.atsginc.com

CEO: Joseph C. (Joe) Hete  
CFO: Quint O. Turner  
HR: John Starkovich  
FYE: December 31  
Type: Public

Air Transport Services Group (ATSG) has a lease on (aircraft) life. Through its subsidiaries the company provides aircraft leases maintenance operations and other support services to the cargo transportation and package delivery industries. The company's largest segment ACMI Services provides aircraft crew maintenance and insurance operations to the company's largest customers DHL and the US military through airline subsidiaries Ohio-based ABX Air Inc. and Arkansas-based ATI. ATSG's Cargo Aircraft Management (CAM) subsidiary leases converted cargo Boeing 767 and 757 aircraft internally to ATSG airlines and to external customers through multiyear agreements.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 10.9%         | 589.6 | 619.3 | 768.9 | 1,068.2 | 892.3   |
| Net income (\$ mil.)   | 23.4%         | 29.9  | 41.2  | 23.5  | 18.5    | 69.3    |
| Market value (\$ mil.) | 27.8%         | 506.2 | 596.1 | 943.8 | 1,368.4 | 1,348.9 |
| Employees              | 20.6%         | 1,810 | 2,170 | 3,230 | 3,010   | 3,830   |



**AIR2WEB INC.**

3424 Peachtree Rd. NE Ste. 400  
Atlanta GA 30326  
Phone: 404-942-5300  
Fax: 202-692-2901  
Web: www.peacecorps.gov

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Air2Web believes that marketers should take a flying leap. The company provides mobile marketing software and related managed services under the AirCARE banner which are used by customers to wirelessly reach potential clients on the go. Other products include customer service-oriented messaging applications (DirectTEXT) and mobile and Web accessible customer data access tools (Enterprise Agent). Air2Web targets industries such as insurance financial services food and retail. Customers include enterprises phone companies marketing agencies and content providers such as Office Depot Dominos and Axiom. Mobile marketing and advertising technology firm Velti acquired Air2Web for \$19 million in 2011.

**AIRBAND COMMUNICATIONS HOLDINGS INC.**

14800 Landmark Pkwy. Ste. 500  
Dallas TX 75254  
Phone: 469-791-0000  
Fax: 469-374-0741  
Web: www.airband.com

CEO: Michael Ruley  
CFO: Timothy Kinnear  
HR: -  
FYE: December 31  
Type: Private

There are no air guitarists in this band. Wireless communications provider airBand Communications offers broadband Internet and data services as well as computer telephony connections to businesses in about 14 US cities. The company's fixed-wireless services include data colocation Internet access virtual private networks wireless private lines and Web hosting. airBand operates networks in select cities in Arizona California Georgia Maryland North Carolina Pennsylvania and Texas. The company serves clients in such industries as financial services and health care; customers have included CoStar Group Medifast and WakeMed.

**AIRCATTLE LTD.**

NYS: AYW

c/o Aircastle Advisor LLC, 201 Tresser Blvd., Suite 400  
Stamford, CT 06901  
Phone: 203 504-1020  
Fax: 203 504-1021  
Web: www.aircastle.com

CEO: Michael J. Inglese  
CFO: Aaron Dahlke  
HR: Jill Saverine  
FYE: December 31  
Type: Public

Not to be confused with the inflatable palaces that parents rent for kids' birthday parties Aircastle Limited is an aircraft leasing concern. The company owns a lineup of utility jet aircraft that it adds to leases and sells to passenger and cargo markets. Aircastle touts a portfolio of nearly 160 aircraft which are leased to about 50 customers located in roughly 30 countries. Lessees of Aircastle's aircraft maintain the planes as well as pay operating and insurance expenses. Aircastle also invests in industry-related assets such as financing vehicles secured by commercial aircraft.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.1%          | 818.6 | 819.2 | 773.0 | 796.6 | 890.4 |
| Net income (\$ mil.)   | 25.2%         | 100.8 | 121.7 | 151.5 | 147.9 | 247.9 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | 3.0%          | 97    | 103   | 102   | 111   | 109   |

**AIRCRAFT SERVICE INTERNATIONAL INC.**

201 S. Orange Ave. Ste. 1100-A  
Orlando FL 32801  
Phone: 407-648-7373  
Fax: 407-206-5391  
Web: www.asig.com

CEO: -  
CFO: Benjamin Adam Weaver  
HR: -  
FYE: December 31  
Type: Subsidiary

Rather than soaring through the skies the company (dba Aircraft Service International Group or "ASIG") offers flight support services to commercial planes on the ground. It provides refueling as well as ground handling services including baggage and cargo handling and transfer cabin and lounge cleaning and other related services. Technical services include de-icing and jetway maintenance. ASIG operates at about 70 airports worldwide primarily in the US and the UK but also in Europe Central America and Asia/Pacific. Sister company Signature Flight Support serves the general aviation community as a leading fixed-base operator (FBO). ASIG was founded in 1947 and acquired by UK-based BBA Aviation in 2001.

**AIRGAS, INC.**

259 N RADNOR CHESTER RD # 100  
RADNOR, PA 190875240  
Phone: 610-687-5253  
Fax: -  
Web: www.airgas.com

CEO: Pascal Vinet  
CFO: Robert M. (Bob) McLaughlin  
HR: Stamy Paul  
FYE: March 31  
Type: Private

Airgas hopes its industrial customers walk on its air. The US industrial gas distributor's North American network of more than 1100 locations includes retail stores gas fill plants specialty gas labs production facilities (17 air separation plants) and distribution centers. Airgas distributes argon carbon dioxide hydrogen nitrogen oxygen and a variety of medical and specialty gases as well as dry ice and protective equipment (hard hats goggles). Its gases production unit operates air-separation plants that produce oxygen nitrogen and argon. The company also sells welding machines. The company is owned by Air Liquide SA.

|                        | Annual Growth | 03/10 | 03/11 | 03/12 | 03/13   | 03/15   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 3.4%          | -     | -     | -     | 4,957.5 | 5,304.9 |
| Net income (\$ mil.)   | 3.9%          | -     | -     | -     | 340.9   | 368.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 17,070  |

**AIRTRAN AIRWAYS INC.**

9955 AirTran Blvd.  
Orlando FL 32827  
Phone: 407-318-5600  
Fax: 407-318-5900  
Web: www.airtran.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Need to be transported by air with a low fare? AirTran Airways offers low-cost passenger transportation to almost 70 cities mainly in the eastern US but also in Aruba the Bahamas Jamaica Mexico and Puerto Rico. The airline operates from a primary hub in Atlanta and secondary hubs in Baltimore; Milwaukee; and Orlando Florida. AirTran maintains a fleet of about 140 Boeing aircraft (717s and 737s). It is a leading carrier in the Atlanta market behind Delta which handles the largest share of the traffic at Hartsfield-Jackson Atlanta International Airport. AirTran Airways was acquired by Southwest Airlines in 2011.

**AIRVANA INC.**

19 Alpha Rd. CEO: -  
Chelmsford MA 01824 CFO: -  
Phone: 978-250-3100 HR: -  
Fax: 978-250-3910 FYE: December 31  
Web: www.airvana.com Type: Private

Airvana makes a technology called femtocells which are basically 3G network cell phone transmitters that improve weak signal reception indoors. Airvana's femtocell products sold under the HubBub brand bring better voice service and speed up data downloads and uploads for 3G network users in homes and small offices. The company has partnered with several telecommunications and IT manufacturers to integrate femtocell technology with their equipment. These companies include Alcatel-Lucent Ericsson Freescale Semiconductor and Hitachi. Sprint Nextel and KDDI provide service powered by Airvana femtocells.

**AK STEEL HOLDING CORP.**
**NYS: AKS**

9227 Centre Pointe Drive CEO: Roger K. Newport  
West Chester, OH 45069 CFO: Jaime Vasquez  
Phone: 513 425-5000 HR: -  
Fax: 513 425-5220 FYE: December 31  
Web: www.aksteel.com Type: Public

Automobile sales help AK Steel's business keep rolling though it also has operations in the infrastructure and manufacturing industries. The company manufactures carbon stainless and electrical steel. It sells hot- and cold-rolled carbon steel to construction companies steel distributors and service centers and automotive and industrial machinery producers. AK Steel also sells cold-rolled and aluminum-coated stainless steel to automakers. The company produces electrical steels (iron-silicon alloys with unique magnetic properties) for makers of power transmission and distribution equipment.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.2%             | 6,505.7 | 6,692.9 | 5,882.5 | 6,080.5 | 6,818.2 |
| Net income (\$ mil.)   | -                | (96.9)  | (509.0) | (7.8)   | 6.2     | 186.0   |
| Market value (\$ mil.) | (21.5%)          | 1,874.3 | 706.8   | 3,221.6 | 1,785.9 | 710.0   |
| Employees              | 4.4%             | 8,000   | 8,500   | 8,500   | 9,200   | 9,500   |

**AKAL SECURITY, INC.**

7 INFINITY LOOP CEO: -  
ESPANOLA, NM 875326737 CFO: -  
Phone: 505-692-6600 HR: -  
Fax: - FYE: December 31  
Web: www.akalglobal.com Type: Private

Unarmed? Akal Security provides contract security guard services for customers in the US and abroad. Akal's Judicial Security division specializes in security services for protecting federal courthouses in 40 states. It also transports prisoners and illegal aliens for homeland security efforts. In addition Akal supplies security officers for detention facilities and military installations and offers electronic security surveillance and access control system design installation and integration. The company serves federal agencies as well as commercial clients and state and local government facilities. Clients have included the US Army the Department of Homeland Security the US Marshals Service and NASA.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (1.9%)           | -     | -     | 479.6 | 466.2 | 461.5  |
| Net income (\$ mil.)   | 11.2%            | -     | -     | 2.9   | 2.5   | 3.6    |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 15,000 |

**AKAMAI TECHNOLOGIES INC**
**NMS: AKAM**

150 Broadway CEO: F. Thomson (Tom) Leighton  
Cambridge, MA 02142 CFO: James (Jim) Benson  
Phone: 617 444-3000 HR: -  
Fax: 617 444-3001 FYE: December 31  
Web: www.akamai.com Type: Public

Akamai Technologies' goal is to move internet traffic ? applications games streaming video transaction tools web pages and more ? across the internet as efficiently as possible. The company's cloud services help its customers — corporations and government agencies — deliver digital content over the internet at optimal speeds and security. It also offers applications that supply network data feeds and website analytics to customers. With its software working from a network of more than 170,000 servers in some 130 countries Akamai analyzes and manages web traffic transmitting content from servers that are geographically closest to end users. Customers include Toshiba the Coca-Cola Co. and PayPal.

|                        | Annual<br>Growth | 12/14    | 12/15   | 12/16    | 12/17    | 12/18   |
|------------------------|------------------|----------|---------|----------|----------|---------|
| Sales (\$ mil.)        | 8.4%             | 1,963.9  | 2,197.4 | 2,340.0  | 2,503.0  | 2,714.5 |
| Net income (\$ mil.)   | (2.8%)           | 333.9    | 321.4   | 316.1    | 218.3    | 298.4   |
| Market value (\$ mil.) | (0.8%)           | 10,256.5 | 8,573.7 | 10,862.5 | 10,595.3 | 9,950.2 |
| Employees              | 10.2%            | 5,105    | 6,084   | 6,490    | 7,650    | 7,519   |

**AKELA PHARMA INC.**
**TORONTO: AKL**

11501 Domain Dr. Ste. 130 CEO: Rudy Emmelot  
Austin TX 78758 CFO: -  
Phone: 512-834-0449 HR: -  
Fax: 512-834-2105 FYE: December 31  
Web: akelapharma.com Type: Private

Drug developer Akela Pharma is hoping to be there before the last dose of pain meds wears off and the next dose kicks in. The company's lead product candidate is Fentanyl Taifun an inhaled formulation of cancer pain fighter fentanyl to be used in conjunction with other drugs to manage severe pain. Akela Pharma is also working on research in areas not related to pain relief; it is developing a growth hormone stimulator to help treat frailty and malnutrition in patients with kidney failure. Akela Pharma's subsidiary PharmaForm provides contract drug development services and specializes in controlled-release drug delivery technology.

**AKERS BIOSCIENCES INC.**
**LONDON: AKR**

201 Grove Rd. CEO: Howard R Yeaton  
Thorofare NJ 08086 CFO: Howard R Yeaton  
Phone: 856-848-8698 HR: -  
Fax: 856-848-0269 FYE: December 31  
Web: www.akersbiosciences.com Type: Public

When there's no time to send a sample off to the lab Akers Biosciences (ABI) steps up. The company manufactures a variety of point-of-care rapid diagnostic tests. In addition to tests for such diseases as malaria it has produced screening tools to detect drug and enzyme levels in blood. ABI has also developed sniffing devices to detect breath alcohol as well as diseases such as lung disease and diabetes through breath analysis. Another product whiffs for biological warfare agents in the air. Its Tri-Cholesterol product is a home-use test kit. ABI customers include healthcare facilities (hospitals physicians' offices) as well as the US military and aid organizations.

**AKIBIA INC.**

4 Technology Dr.  
Westborough MA 01581  
Phone: 508-621-5100  
Fax: 508-621-5205  
Web: www.akibia.com

CEO: Thomas Tucker  
CFO: Thomas Tucker  
HR: -  
FYE: March 31  
Type: Private

Akibia provides information technology (IT) consulting systems integration and technical support services for a variety of computing environments. Its areas of specialty include data security data storage and infrastructure design and maintenance. The company also offers consulting related to customer relationship management (CRM) software installation and customization as well as network planning and support. Akibia's outsourced services include technical support and training for corporate call centers. It serves such industries as financial services consumer electronics and retail. Clients have included Bose Atmel and Egnera. Founded in 1988 Akibia is a subsidiary of India-based Zensar Technologies.

**AKORN INC**

NMS: AKRX

1925 W. Field Court, Suite 300  
Lake Forest, IL 60045  
Phone: 847 279-6100  
Fax: -  
Web: www.akorn.com

CEO: Raj Rai  
CFO: Timothy A. (Tim) Dick  
HR: Greg Lawless  
FYE: December 31  
Type: Public

Akorn makes and sells generic drugs in alternative dosage forms including ophthalmics injectables liquids and inhalants. Products include diagnostic and therapeutic injections eye drops and pain medicines. Akorn also has a portfolio of branded prescription drugs for ophthalmic and respiratory ailments including Akten AzaSite Cosopt and Xopenex. The Akorn Consumer Health division sells over-the-counter products such as TheraTears Zostrix and MagOx while Akorn Animal Health makes branded and generic companion animal medicines. Akorn has manufacturing facilities in the US (Illinois New Jersey and New York) Switzerland and India. Most of its revenue is generated in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.0%             | 593.1   | 985.1   | 1,116.8 | 841.0   | 694.0   |
| Net income (\$ mil.)   | -                | 35.3    | 150.8   | 184.2   | (24.6)  | (401.9) |
| Market value (\$ mil.) | (44.7%)          | 4,542.8 | 4,682.1 | 2,739.5 | 4,044.6 | 425.4   |
| Employees              | 4.2%             | 1,881   | 2,172   | 2,388   | 2,308   | 2,220   |

**AKRON GENERAL MEDICAL CENTER INC**

1 AKRON GENERAL AVE  
AKRON, OH 443072432  
Phone: 330-344-6000  
Fax: -  
Web: www.clevelandclinic.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Akron General Medical Center the flagship hospital of Akron General Health System is a not-for-profit teaching hospital that boasts more than 530 acute care beds. The hospital serves the residents of Northeast Ohio as a regional referral center in a number of medical specialties including cardiovascular disease heart surgery cancer care women's health orthopedics sports medicine and trauma care. Akron General Medical also operates Edwin Shaw Rehab the area's only rehabilitation hospital. Edwin Shaw has 35 beds and treats patients who have experienced stroke head trauma and other critical injuries. Akron General Medical was founded in 1914 as Peoples Hospital.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 486.3 | 507.3 | 544.5 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 10.7  | 22.3  | 47.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 875   |

**ALABAMA FARMERS COOPERATIVE, INC.**

121 SOMERVILLE RD NE  
DECATUR, AL 356012659  
Phone: 256-353-6843  
Fax: -

CEO: -  
CFO: Thomas Hallin  
HR: -  
FYE: July 31  
Type: Private

Alabama Farmers Cooperative (AFC) provides farmers in the Yellowhammer state with a range of agricultural supplies and services. The co-op offers animal feed crop fertilizer and home-gardening items such as seed and hand tools as well as grain storage and hardware. AFC comprises 37 member associations including about 90 retail locations. Expanding through joint ventures it boasts one of the largest farmer-owned agriculture businesses in the southeastern US. Its Bonnie Plants is one of the biggest suppliers of vegetable and herb plants for home gardeners. Bio-Logic makes forage products for wild game. AFC supplies the foodservice industry with fresh fish through its SouthFresh Farms catfish farm.

|                        | Annual<br>Growth | 07/07 | 07/08 | 07/09   | 07/10 | 07/11 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (53.5%)          | -     | -     | 2,088.8 | 401.0 | 450.8 |
| Net income (\$ mil.)   | 22830.8%         | -     | -     | 0.0     | 8.1   | 9.2   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 3,000 |

**ALABAMA POWER CO**

NYS: ALP PRQ

600 North, 18th Street  
Birmingham, AL 35203  
Phone: 205 257-1000  
Fax: -  
Web: www.alapower.com

CEO: Mark Crosswhite  
CFO: Philip C Raymond  
HR: -  
FYE: December 31  
Type: Public

Alabama Power sure powers much of Alabama. In continuous existence since 1906 this wholly-owned subsidiary of the Southern Company is a vertically integrated utility that provides electric service to retail and wholesale customers in Alabama and to wholesale customers in the Southeast region. Owning coal reserves near Plant Gorgas it boasts an annual production capacity of 6.2 million KWs of fossil steam from six generation stations as well as 1.7 million KWs each of nuclear steam and hydroelectric generation capacity. The company also markets and sells electric appliances and outdoor lighting services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.4%             | 5,942.0 | 5,768.0 | 5,889.0 | 6,039.0 | 6,032.0 |
| Net income (\$ mil.)   | 4.3%             | 800.0   | 811.0   | 839.0   | 866.0   | 945.0   |
| Market value (\$ mil.) | (10.7%)          | -       | -       | -       | 811.7   | 725.0   |
| Employees              | (1.0%)           | 6,935   | 6,986   | 6,805   | 6,613   | 6,650   |

**ALACRA INC.**

100 Broadway Ste. 1101  
New York NY 10005  
Phone: 212-363-9620  
Fax: 212-363-9630  
Web: www.alacra.com

CEO: Steve Goldstein  
CFO: Craig Kissel  
HR: -  
FYE: December 31  
Type: Private

Those who lack business knowledge may want to consult Alacra. The company gathers business and financial information from about 200 sources (such as Thomson Reuters Dow Jones and LexisNexis) and feeds it to some 400 knowledge-hungry clients including investment and commercial banks management consulting firms law firms and other corporations. The company's Alacra Book searches for and collects company and industry information relevant to the customer's query and publishes it for the customer as a single PDF or Word file. The firm was founded in 1996 by former Knight-Ridder execs Steven Goldstein (chairman and CEO) and Michael Angle (president and COO).

**ALAMEDA CORRIDOR TRANSPORTATION AUTHORITY**

3760 KILROY AIRPORT WAY  
LONG BEACH, CA 908062443  
Phone: 310-233-7480  
Fax: -  
Web: www.acta.org

CEO: -  
CFO: James Preusch  
HR: -  
FYE: June 30  
Type: Private

There's nothing illicit about the underground activities of the Alameda Corridor Transportation Authority; in fact the agency's mission — to facilitate efficient rail transportation of containerized cargo in Southern California — is strictly above-board. The Alameda Corridor Transportation Authority maintains 20 miles of freight rail lines between the ports of Long Beach and Los Angeles and the main rail terminals near downtown Los Angeles. The agency's system known as the Alameda Corridor includes the Mid-Corridor Trench a 10-mile section of railroad constructed 30 feet underground.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17  | 06/18  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 9.5%             | -     | -     | -     | 107.7  | 117.9  |
| Net income (\$ mil.)   | -                | -     | -     | -     | (28.5) | (18.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -      |
| Employees              | -                | -     | -     | -     | -      | 15     |

**ALAMO COMMUNITY COLLEGE DISTRICT**

201 W SHERIDAN  
SAN ANTONIO, TX 782041450  
Phone: 210-485-0000  
Fax: -  
Web: www.alamo.edu

CEO: -  
CFO: -  
HR: Delia Muraira  
FYE: August 31  
Type: Private

San Antonio Texas high school students are encouraged to remember the Alamo ... the Alamo Community College District that is. The district oversees five schools — Northeast Lakeview College Northwest Vista College Palo Alto College St. Philip's College and San Antonio College — all of which serve the post-secondary education needs of the greater San Antonio area. The colleges offer 325 degree and certificate programs. Classes are available during the day in the evening and on weekends through six campuses the Internet and at various off-campus sites. The Alamo Community College District serves more than 52000 students about half of whom are Hispanic.

|                        | Annual<br>Growth | 12/07 | 12/08* | 08/12 | 08/16 | 08/17 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 59.5%            | -     | 1.4    | 96.9  | 90.9  | 93.9  |
| Net income (\$ mil.)   | -                | -     | 0.0    | 11.9  | 25.6  | 30.0  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 2,134 |

\*Fiscal year change

**ALAMO GROUP, INC.**

NYS: ALG

1627 East Walnut  
Seguin, TX 78155  
Phone: 830 379-1480  
Fax: 830 372-9683  
Web: www.alamo-group.com

CEO: Ronald A. (Ron) Robinson  
CFO: Dan E. Malone  
HR: -  
FYE: December 31  
Type: Public

Remember the Alamo Group for tractor-mounted mowing equipment — rotary flail and sickle-bar! The company designs manufactures and distributes a slew of right-of-way maintenance and agricultural equipment. Its branded lines Alamo Industrial and Tiger hydraulically powered tractor-mounted mowers serve US government agencies. Rhino Products and M&W Gear subsidiaries sell rotary cutters and other equipment to farmers for pasture upkeep. UK McConnel and Bomford and France's S.M.A. subsidiaries market vegetation maintenance equipment such as hydraulic boom-mounted hedge and grass mowers.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 4.7%             | 839.1 | 879.6 | 844.7 | 912.4   | 1,008.8 |
| Net income (\$ mil.)   | 15.6%            | 41.2  | 43.2  | 40.0  | 44.3    | 73.5    |
| Market value (\$ mil.) | 12.4%            | 564.9 | 607.6 | 887.5 | 1,316.4 | 901.8   |
| Employees              | 3.1%             | 3,070 | 3,030 | 2,900 | 3,280   | 3,470   |

**ALANCO TECHNOLOGIES INC**

NBB: ALAN

7950 E. Acoma Drive, Suite 111  
Scottsdale, AZ 85260  
Phone: 480 607-1010  
Fax: -  
Web: www.alanco.com

CEO: John A Carlson  
CFO: Danielle L Haney  
HR: -  
FYE: June 30  
Type: Public

Having failed to strike gold and feeling lost Alanco Technologies is looking for a new business venture. The company once made pollution control systems owned gold mines and made unsuccessful forays into both the data storage and restaurant fryer businesses. It also made radio-frequency ID (RFID) tracking devices for correctional facilities through its TSI PRISM subsidiary until that line of business was sold in 2010 to Alabama-based Black Creek Integrated Systems for about \$2 million in cash. Alanco then offered subscription-based GPS tracking data services for the refrigerated transport industry through StarTrak Systems (acquired for \$15 million in 2006) but sold that business to ORBCOMM in 2011.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (21.0%)          | -     | 0.4   | 0.6   | 0.8   | 0.2   |
| Net income (\$ mil.)   | -                | (0.6) | (0.7) | (0.1) | (0.9) | (1.6) |
| Market value (\$ mil.) | (37.9%)          | 7.4   | 2.2   | 2.4   | 1.4   | 1.1   |
| Employees              | -                | -     | 2     | 1     | 5     | 3     |

**ALASKA AIR GROUP, INC.**

NYS: ALK

19300 International Boulevard  
Seattle, WA 98188  
Phone: 206 392-5040  
Fax: -  
Web: www.alaskaair.com

CEO: Bradley D. (Brad) Tilden  
CFO: Brandon S Pedersen  
HR: -  
FYE: December 31  
Type: Public

The fifth-largest airline in the US Alaska Air Group ferries more than 46 million passengers each year to nearly 120 destinations through its two carrier brands Alaska Airlines and Horizon Air. It completes an average of 1200 flights per day from the US Canada and Mexico. The group's primary hub is Seattle (accounting for around three-quarters of passengers) but it also flies out of key markets such as Portland Oregon; Los Angeles; and Anchorage Alaska. Alaska Airlines' fleet comprises about 160 Boeing 737 and about 40 Bombardier Q400 turboprops. Alaska Air Group expanded in 2016 with the acquisition of Virgin America and wasted no time integrating the company and eliminating the Virgin America brand.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16    | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|----------|---------|---------|
| Sales (\$ mil.)        | 11.4%            | 5,368.0 | 5,598.0 | 5,931.0  | 7,933.0 | 8,264.0 |
| Net income (\$ mil.)   | (7.8%)           | 605.0   | 848.0   | 814.0    | 1,034.0 | 437.0   |
| Market value (\$ mil.) | 0.5%             | 7,362.1 | 9,918.4 | 10,931.0 | 9,056.0 | 7,496.4 |
| Employees              | 13.8%            | 13,952  | 15,143  | 19,112   | 23,156  | 23,376  |

**ALASKA COMMUNICATIONS SYSTEMS GROUP INC**

NMS: ALSK

600 Telephone Avenue  
Anchorage, AK 99503-6091  
Phone: 907 297-3000  
Fax: -  
Web: www.alsk.com

CEO: William H Bishop  
CFO: Laurie M Butcher  
HR: -  
FYE: December 31  
Type: Public

Alaska Communications Systems Group keeps customers in the largest US state connected. Through subsidiaries the telecom carrier operates the leading local-exchange network in the state providing wired local and long-distance voice and data services mostly to enterprise customers. It also offers wireless phone service through a joint venture with GCI that offers mobile devices from Apple HTC and Samsung. The company has about 130000 wired phone lines in service about 110000 wireless subscribers and about 55000 Internet customers. Alaska Communications sells to consumers in part through its network of retail stores.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.3%)           | 314.9 | 232.8 | 226.9 | 226.9 | 232.5 |
| Net income (\$ mil.)   | -                | (2.8) | 13.0  | 2.4   | (6.1) | 9.1   |
| Market value (\$ mil.) | (5.3%)           | 95.3  | 93.2  | 87.4  | 142.8 | 76.7  |
| Employees              | (8.4%)           | 848   | 664   | 642   | 589   | 596   |

**ALASKA CONSERVATION FOUNDATION**

441 W. 5th Ave. Ste. 402  
Anchorage AK 99501-2340  
Phone: 907-276-1917  
Fax: 907-274-4145  
Web: www.akcf.org

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Private - Not-for-Pr

Whales and otters and bears oh my! The Alaska Conservation Foundation strives to protect the environment (and all its inhabitants) in Alaska as well as help the state's native people retain their cultural connections to the land. The foundation has awarded more than \$22 million in grants to about 200 organizations. Its projects include the Alaska Coalition (national parks wildlife refuges and other federal lands) Alaska Oceans Program (conservation and sustainable fishing) Alaska Conservation for the Majority (finding common ground between conservationists and state residents) and Climate Change Program (minimizing individual impact). The Alaska Conservation Foundation was formed in 1980.

**ALASKA NATIVE TRIBAL HEALTH CONSORTIUM**

4000 AMBASSADOR DR  
ANCHORAGE, AK 995085909  
Phone: 907-729-1900  
Fax: –  
Web: www.anthc.org

CEO: Roald Helgesen  
CFO: Garvin Federenko  
HR: –  
FYE: September 30  
Type: Private

The Alaska Native Tribal Health Consortium (ANTHC) brings good health to Alaska Natives. The company is a not-for-profit statewide health care organization managed by regional tribal governments and their respective regional health organizations. The organization connects disparate medical providers by providing a range of health programs and services including community health care public health advocacy and education initiatives health research (including water and sanitation) and medical supply distribution. The 150-bed Alaska Native Medical Center (ANMC) a native-owned hospital is jointly managed by ANTHC and Southcentral Foundation a regional health corporation based in the Cook Inlet region.

|                        | Annual Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.5%          | –     | 459.8 | 618.6 | 511.9 | 587.0 |
| Net income (\$ mil.)   | 50.5%         | –     | 21.4  | 154.1 | 3.3   | 72.9  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 1,850 |

**ALASKA PACIFIC BANCSHARES, INC.**

OTC: ACPB

2094 Jordan Avenue  
Juneau, AK 99801  
Phone: 907 789-4844  
Fax: –  
Web: www.alaskapacificbank.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

If you hail from Alaska Juneau about Alaska Pacific Bancshares. It is the holding company for Alaska Pacific Bank which serves the communities of Juneau Ketchikan and Sitka through about a half-dozen branches. The bank offers deposit products including checking and savings accounts CDs IRAs and check cards. Single- to four-family residential mortgages and commercial real estate loans each account for about a quarter of the company's loan portfolio. The bank also originates construction business and consumer loans. Alaska Pacific Bank was founded in 1935.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (1.2%)        | 190.9 | 178.3 | 174.4 | 172.1 | 182.1 |
| Net income (\$ mil.)   | –             | (2.3) | (2.2) | 0.8   | 0.9   | 0.5   |
| Market value (\$ mil.) | 18.9%         | 2.9   | 2.9   | 3.9   | 4.0   | 5.8   |
| Employees              | 0.0%          | 70    | 66    | 64    | 63    | 70    |

**ALASKA RAILROAD CORPORATION**

327 W SHIP CREEK AVE  
ANCHORAGE, AK 995011671  
Phone: 907-265-2494  
Fax: –  
Web: www.alaskarailroad.com

CEO: William G O'Leary  
CFO: Barbara Amy  
HR: Karen Leis  
FYE: December 31  
Type: Private

Alaska Railroad operates freight and passenger trains that run between Anchorage near the Gulf of Alaska up through scenic Denali National Park and north to Fairbanks. Known as the railbelt the area between Anchorage and Fairbanks is home to 70% of Alaska's population. Cargo carried by the railroad includes chemicals coal consumer goods gravel oil field and mining supplies and petroleum products. The company's rail network spans some 465 miles of main line track 80 miles of branch line and 110 miles of rail siding (auxiliary track used to store cars waiting to load or unload). The Alaska Railroad Corporation also owns more than 35000 acres of land about half of which is leased.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.1%)        | –     | 163.9 | 149.9 | 165.2 | 163.4 |
| Net income (\$ mil.)   | 18.3%         | –     | 10.9  | (4.4) | 22.4  | 18.0  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 775   |

**ALASKA USA FEDERAL CREDIT UNION**

4000 Credit Union Dr.  
Anchorage AK 99503  
Phone: 907-563-4567  
Fax: +44-1962-867-037  
Web: www.basepoint.co.uk

CEO: William B Eckhardt  
CFO: Norman P West  
HR: –  
FYE: December 31  
Type: Private - Not-for-Pr

Alaska USA is no half-baked financial institution. The member-owned credit union provides financial services to more than 435000 members from about 65 branch locations in Alaska Washington and California. Serving consumers and small businesses Alaska USA offers deposit accounts loans credit cards insurance and trust and investment management services. Loans for automobiles and RVs account for nearly two-thirds of the credit union's lending portfolio; it also originates real estate consumer and commercial loans. Alaska USA was founded in 1948 as the Alaskan Air Depot Federal Credit Union.

**ALBANY COLLEGE OF PHARMACY AND HEALTH SCIENCES**

106 NEW SCOTLAND AVE  
ALBANY, NY 122083425  
Phone: 518-459-1975  
Fax: –  
Web: www.acphs.edu

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Private

Students with a prescription for medical and pharmaceutical training get their fill at Albany College of Pharmacy and Health Sciences (ACPHS). The college offers health care degree programs including pharmacy pre-med clinical laboratory sciences cytotechnology and biomedical technology. The school also is home to the Pharmaceutical Research Institute and Center for NanoPharmaceuticals which focuses on drug discovery and development. A satellite campus in Vermont offers doctor of pharmacy degrees. ACPHS enrolls more than 1500 students and was founded in 1881. The school changed its name to include "Health Sciences" in 2008. The change was made to better reflect the school's range of offerings.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.4%          | –     | 50.2  | 61.8  | 58.3  | 58.7  |
| Net income (\$ mil.)   | (42.9%)       | –     | 7.7   | 5.3   | 1.7   | 1.4   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 310   |

**ALBANY INTERNATIONAL CORP**
**NYS: AIN**

216 Airport Drive  
Rochester, NH 03867  
Phone: 603 330-5850  
Fax: -  
Web: www.albint.com

CEO: Joseph G. Morone  
CFO: John B. Cozzolino  
HR: Alice Mccarvill  
FYE: December 31  
Type: Public

Albany International's products look good on paper and on papermaking machines. The company makes paper machine clothing (PMC custom-made fabrics and belts that move paper stock through each phase of production). It markets these products to paper mills worldwide through a direct sales staff and also provides woven/non-woven fabrics for paper/tannery/textile industries and building products. Its other business segment Engineered Composites (AEC) makes engineered composite parts for the aerospace industry and high-tech applications. Over the years the company has been selling off former units and operations to focus on its PMC and AEC segments.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.1%             | 745.3   | 709.9   | 779.8   | 863.7   | 982.5   |
| Net income (\$ mil.)   | 18.8%            | 41.6    | 57.3    | 52.7    | 33.1    | 82.9    |
| Market value (\$ mil.) | 13.2%            | 1,225.8 | 1,179.3 | 1,493.9 | 1,982.7 | 2,014.3 |
| Employees              | 2.4%             | 4,000   | 3,900   | 4,400   | 4,400   | 4,400   |

**ALBANY MEDICAL CENTER**

43 NEW SCOTLAND AVE  
ALBANY, NY 122083478  
Phone: 518-262-3125  
Fax: -  
Web: www.amc.edu

CEO: James J. Barba  
CFO: William C. Hasselbarth  
HR: -  
FYE: December 31  
Type: Private

Albany Medical Center (AMC) provides medical care in upstate New York. Serving residents of northeastern New York and western New England the health system has at its heart the 730-bed Albany Medical Center Hospital. The general medical-surgical facility also provides specialty care in such areas as oncology rehabilitation and organ transplantation. AMC also features a children's hospital an outpatient surgery center and a group medical practice. It employs some 400 full-time physicians. Its Albany Medical College is one of the nation's first private medical schools. It offers undergraduate and graduate medical degrees and residency programs as well as fellowships and continuing medical education.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/15   | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (9.3%)           | -     | 980.6 | 1,167.2 | 317.8 | 664.8 |
| Net income (\$ mil.)   | 23.4%            | -     | 115.1 | 5.4     | 78.0  | 267.0 |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 7,000 |

**ALBANY MOLECULAR RESEARCH INC**
**NMS: AMRI**

26 Corporate Circle  
Albany, NY 12203  
Phone: 518 512-2000  
Fax: -  
Web: www.amriglobal.com

CEO: John Ratliff  
CFO: Felicia I Ladin  
HR: -  
FYE: December 31  
Type: Public

Albany Molecular Research dba AMRI pushes drug development efforts along from start to finish. The company provides contract research and manufacturing services to pharmaceutical and biotechnology firms. The company's services run the gamut — from compound screening and other drug discovery services to the contract manufacturing of existing and experimental drugs and drug ingredients for clinical trials and commercial sale. The company has R&D locations and manufacturing plants in the US Europe and Asia. Historically AMRI has leveraged its drug-discovery expertise to conduct some of its own research with the goal of licensing its compounds to other firms for further development.

|                        | Annual<br>Growth | 12/11  | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 18.0%            | 207.6  | 226.7 | 246.6 | 276.6 | 402.4 |
| Net income (\$ mil.)   | -                | (32.3) | (3.8) | 12.7  | (3.3) | (2.3) |
| Market value (\$ mil.) | 61.3%            | 104.4  | 188.1 | 359.0 | 579.9 | 707.0 |
| Employees              | 12.4%            | 1,389  | 1,329 | 1,282 | 1,668 | 2,220 |

**ALBEMARLE CORP.**
**NYS: ALB**

4250 Congress Street, Suite 900  
Charlotte, NC 28209  
Phone: 980 299-5700  
Fax: -  
Web: www.albemarle.com

CEO: Luther C. (Luke) Kissam  
CFO: Scott A. Tozier  
HR: Susan Whittington  
FYE: December 31  
Type: Public

When it comes to chemistry Albemarle does it all. The company develops makes and sells specialty chemicals for a range of markets including automotive construction consumer electronics crop protection food safety lubricants pharmaceuticals plastics and refining. Its products include polymer additives (flame retardant chemicals antioxidants to extend fuel storage life and curatives that improve reaction time in coatings adhesives and elastomers) as well as catalysts and fine chemicals. Albemarle is also a major producer of lithium. Albemarle also offers fine chemistry services which include custom manufacturing R&D and scale-up for companies that are developing new products like drugs or agrichemicals. About 75% of the company's revenue are generated outside the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|------------------|---------|---------|---------|----------|---------|
| Sales (\$ mil.)        | 8.4%             | 2,445.5 | 3,651.3 | 2,677.2 | 3,072.0  | 3,375.0 |
| Net income (\$ mil.)   | 51.0%            | 133.3   | 334.9   | 643.7   | 54.9     | 693.6   |
| Market value (\$ mil.) | 6.4%             | 6,350.7 | 5,915.6 | 9,091.4 | 13,507.2 | 8,139.8 |
| Employees              | 12.9%            | 3,625   | 6,963   | 5,000   | 5,400    | 5,900   |

**ALBERICI CORPORATION**

8800 PAGE AVE  
SAINT LOUIS, MO 631146106  
Phone: 314-733-2000  
Fax: -  
Web: www.alberici.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Alberici helped shape the St. Louis skyline; it now sets its sights — or its construction sites — across North America. As the parent company of Alberici Constructors the company encompasses a group of enterprises with a presence in North America Central America South America and Europe. Operations include construction services building materials and steel fabrication and erection units. Alberici offers general contracting design/build construction management demolition and specialty contracting services while also offering facilities management. Founded in 1918 the Alberici family still holds the largest share of the employee-owned firm.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.0%)           | -     | 1,532.2 | 1,886.0 | 1,742.7 | 1,532.0 |
| Net income (\$ mil.)   | -                | -     | 0.0     | 0.0     | 0.0     | 0.0     |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 2,080   |

**ALBERTSON'S LLC**

250 Parkcenter Blvd.  
Boise ID 83706  
Phone: 208-395-6200  
Fax: 208-395-6349  
Web: albertsonsmarket.com

CEO: -  
CFO: Robert Dimond  
HR: -  
FYE: February 28  
Type: Private

Call it the incredible shrinking grocery chain. Albertson's LLC runs about 190 Albertsons supermarkets in Arizona Arkansas Colorado Florida Louisiana New Mexico and Texas. That's all that remains of what was once the nation's #2 supermarket operator with about 2500 stores. Stung by competition the firm sold itself to a consortium that included rival grocer SUPERVALU drugstore chain CVS investment firm Cerberus Capital Management and Kimco Realty for about \$9.7 billion in 2006. SUPERVALU and CVS cherry-picked the company's best supermarket and drugstore assets. Subsequent closings and divestments including 132 stores in Northern California and most of its Florida locations further shrunk the firm.

**ALBERTSONS COMPANIES, INC.**

250 E PARKCENTER BLVD  
BOISE, ID 837063999  
Phone: 208-395-6200  
Fax: -  
Web: www.albertsons.com

CEO: Robert G. (Bob) Miller  
CFO: Bob Dimond  
HR: Andrew (Andy) Scoggin  
FYE: February 23  
Type: Private

Albertsons Companies is one of the biggest supermarket retailers in the US with nearly 2300 stores in some 35 states and the District of Columbia. In addition to traditional grocery items many of the stores offer pharmacies and coffee shops and nearly 400 include adjacent gas stations. The company operates under some 20 banners including Albertsons Vons Jewel-Osco Shaw's/Star Market Safeway Acme and United. It also owns meal kit company Plated. Albertsons Companies which traces its roots to 1939 is owned by Cerberus Capital Management which has been looking to take the company public for quite some time. In 2018 the retailer called off its pending acquisition of the Rite Aid pharmacy chain amid investor pushback.

|                        | Annual Growth | 02/15 | 02/16 | 02/17 | 02/18    | 02/19    |
|------------------------|---------------|-------|-------|-------|----------|----------|
| Sales (\$ mil.)        | 1.0%          | -     | -     | -     | 59,924.6 | 60,534.5 |
| Net income (\$ mil.)   | 183.2%        | -     | -     | -     | 46.3     | 131.1    |
| Market value (\$ mil.) | -             | -     | -     | -     | -        | -        |
| Employees              | -             | -     | -     | -     | -        | 275,000  |

**ALBIREO PHARMA INC**

NAS: ALBO

10 Post Office Square, Suite 1000  
Boston, MA 02109  
Phone: 857 254-5555  
Fax: -  
Web: www.albireopharma.com

CEO: Ronald H W Cooper  
CFO: Simon N R Harford  
HR: -  
FYE: December 31  
Type: Public

Albireo Pharma (formerly Bidel) is a clinical-stage biopharmaceutical with a focus on orphan pediatric liver diseases. The company is developing novel bile acid modulators to treat liver diseases and gastrointestinal disorders where the body doesn't process bile correctly. Its lead product candidate A4250 is being studied for the treatment of children with life-threatening cholestatic liver disease. Headquartered in Boston the company's research and development facilities are located in Sweden. Spun out of AstraZeneca in 2008 Albireo went public in a reverse merger with biotech firm Bidel in November 2016.

|                        | Annual Growth | 09/15  | 09/16* | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 5.9%          | -      | -      | 11.4   | 0.0    | 12.7   |
| Net income (\$ mil.)   | -             | (18.7) | (13.8) | (16.4) | (24.4) | (46.1) |
| Market value (\$ mil.) | 281.2%        | 5.3    | 5.2    | 212.2  | 306.4  | 293.6  |
| Employees              | 17.6%         | 24     | 12     | 13     | 22     | 39     |

\*Fiscal year change

**ALCATEL-LUCENT USA INC.**

600 Mountain Ave.  
Murray Hill NJ 07974  
Phone: 908-582-6173  
Fax: 908-508-2576  
Web: www.usa.alcatel.com

CEO: Michel Combes  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Alcatel-Lucent USA may be headquartered in New Jersey but that doesn't mean it's not as technologically sophisticated as its Parisian parent. The US subsidiary of France-based Alcatel-Lucent designs develops and builds wireline wireless and converged communications networks. It supplies equipment software applications and related services to telecom carriers and network service providers such as 360networks AT&T and Verizon as well as enterprise customers. Government customers are served through DC-based subsidiary LGS Innovations which works with federal agencies including the US Army and major contractors such as Raytheon. Alcatel-Lucent USA accounts for almost 30% of its parent's overall revenues.

**ALCO STORES INC**

NBB: ALCS Q

751 Freeport Parkway  
Coppell, TX 75019  
Phone: 469 322-2900  
Fax: -  
Web: www.alcostores.com

CEO: -  
CFO: -  
HR: -  
FYE: February 2/  
Type: Public

Some retailers prize locations where they can battle competitors toe-to-toe; ALCO Stores (formerly Duckwall-ALCO) covets locations big national discounters such as Wal-Mart and Target won't even consider. The retailer runs some 200 ALCO and ALCO Market Place discount stores in small towns in some two dozen states primarily in the central US. Situated in towns with populations of 5000 or fewer ALCO stores offer a broad line of merchandise that includes automotive apparel consumables crafts electronics fabrics furniture hardware health and beauty aids toys and more. The company closed all of its smaller Duckwall stores to focus on growing its larger and more profitable ALCO chain.

|                        | Annual Growth | 01/10 | 01/11 | 01/12* | 02/13 | 02/14  |
|------------------------|---------------|-------|-------|--------|-------|--------|
| Sales (\$ mil.)        | (0.8%)        | 488.7 | 465.2 | 482.8  | 492.6 | 474.1  |
| Net income (\$ mil.)   | -             | 3.0   | (4.6) | 1.7    | 1.3   | (26.4) |
| Market value (\$ mil.) | (7.1%)        | 39.7  | 44.2  | 28.3   | 27.6  | 29.6   |
| Employees              | (5.6%)        | 4,150 | 3,460 | 3,700  | 3,400 | 3,300  |

\*Fiscal year change

**ALDA OFFICE PROPERTIES INC.**

315 S. Beverly Dr. Ste. 211  
Los Angeles CA 90212  
Phone: 310-734-2300  
Fax: 925-474-2599  
Web: www.coolsculpting.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

California just may be the land of opportunity for ALDA Office Properties. The real estate company is focused on acquiring owning and operating office properties primarily in Northern and Southern California. Having formed as a new business in 2011 it filed to go public that same year with the intent of acquiring office properties that are 300,000 sq. ft. or smaller in such markets as Los Angeles Orange County and San Francisco. Upon completion of its \$18 million IPO ALDA Office Properties' initial portfolio will consist of a leasehold interest in a property in Beverly Hills California totaling 68,000 sq. ft. The company intends to eventually qualify as an office real estate investment trust (REIT).

**ALDAGEN INC.**

2810 Meridian Pkwy. Ste. 148  
Durham NC 27713  
Phone: 919-484-2571  
Fax: 919-484-8792  
Web: www.aldagen.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Aldagen's work stems from the need for tissue repair. The biopharmaceutical company develops cell regeneration therapies using adult stem cells. It uses a proprietary technology that isolates an enzyme known as aldehyde dehydrogenase or ALDH which it believes can target a number of diseases. Aldagen hopes its products will be used to treat ailments such as cardiovascular conditions hereditary metabolic diseases in children and leukemia; all its drugs are in the development stage. The company does its own manufacturing and plans to do its own marketing. The company was acquired by Cytomedix in 2012.

**ALDRIDGE ELECTRIC, INC.**

844 E ROCKLAND RD  
LIBERTYVILLE, IL 600483358  
Phone: 847-680-5200  
Fax: -  
Web: www.aldridgegroup.com

CEO: Steven Rivi  
CFO: Gene Huebner  
HR: -  
FYE: March 31  
Type: Private

Aldridge Electric powers up the Windy City and other parts of the Midwest. The electrical contractor divides its business into six main areas: airport industrial power drilling highway and transit. It works on projects ranging from Chicago's subway system to its airport runways. Additional activities include services for street lighting traffic signals high-voltage cabling and splicing and foundation drilling. Aldridge Electric has worked for clients such as Commonwealth Edison Company and Exelon Corporation. Its sister companies in the family-owned AldridgeGroup include Aldridge Construction GFS Construction and Woodward Brothering.

|                        | Annual<br>Growth | 03/08 | 03/09 | 03/10 | 03/11 | 03/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.3%             | -     | -     | 272.2 | 208.9 | 417.2 |
| Net income (\$ mil.)   | -                | -     | -     | 10.5  | 2.1   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 850   |

**ALERE INC.**
**NYS: ALR**

51 Sawyer Road, Suite 200  
Waltham, MA 02453  
Phone: 781 647-3900  
Fax: 781 647-3939  
Web: www.alere.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Alere offers both professional and consumer diagnostic health tests. Its professional diagnostic products include tests for cancers cardiovascular disease drugs of abuse infectious diseases and women's health including pregnancy tests and fertility monitors. Alere also makes consumer diagnostics including First Check drug tests through a venture with Procter & Gamble. Branded products include Cholestech (lipid and cholesterol testing) and Determine (HIV tuberculosis hepatitis B and syphilis detection). Abbott Laboratories is buying Alere for \$5.8 billion.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.8%             | 2,386.5 | 2,818.8 | 3,029.4 | 2,586.7 | 2,463.3 |
| Net income (\$ mil.)   | -                | (133.5) | (78.2)  | (71.3)  | 9.9     | 206.4   |
| Market value (\$ mil.) | 14.1%            | 1,994.1 | 1,597.7 | 3,126.4 | 3,281.8 | 3,376.0 |
| Employees              | (10.8%)          | 14,500  | 17,400  | 17,600  | 9,800   | 9,200   |

**ALERIS CORP**
**NL:**

25825 Science Park Drive, Suite 400  
Cleveland, OH 44122-7392  
Phone: 216 910-3400  
Fax: -  
Web: www.aleris.com

CEO: -  
CFO: Sean M. Stack  
HR: Tamara S. (Tami) Polmanteer  
FYE: December 31  
Type: Public

Aleris is a global leader in the manufacture of aluminum products. The company's rolled products unit supplies product to manufacturers in most major industries but particularly the automotive building and construction transportation and consumer durables industries. It has manufacturing sites in North America Europe and Asia that turn out almost 800,000 tons of finished product each year. While a merger deal with China's Zhongwang International fell through in 2017 Aleris is poised to be taken over by India's Hindalco Industries Ltd through its US subsidiary Novelis Inc.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.6%             | 2,882.4 | 2,917.8 | 2,663.9 | 2,857.3 | 3,445.9 |
| Net income (\$ mil.)   | -                | 87.1    | 48.7    | (75.6)  | (210.6) | (91.6)  |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | 1.9%             | 5,100   | 5,200   | 5,400   | 5,400   | 5,500   |

**ALEX LEE, INC.**

120 4TH ST SW  
HICKORY, NC 286022947  
Phone: 828-725-4424  
Fax: -  
Web: www.alexlee.com

CEO: Boyd L. George  
CFO: Joyce Reto  
HR: -  
FYE: September 29  
Type: Private

The business of wholesaling groceries is only part of the bigger picture for Alex Lee. The company is a leading distributor of food and other products to retailers and food service operators. Its Merchants Distributors Inc. (MDI) subsidiary supplies food and general merchandise to more than 600 retailers in nearly a dozen mostly southeastern states. MDI's own Consolidation Services business provides warehousing and logistics services. As part of its business Alex Lee also operates Lowe's Food Stores a chain of about 100 grocery stores located in the Carolinas and Virginia. Alex and Lee George started the company in 1931. The George family continues to control Alex Lee.

|                        | Annual<br>Growth | 10/14 | 10/15   | 10/16*  | 09/17   | 09/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.7%)           | -     | 2,287.6 | 2,229.1 | 2,261.7 | 2,239.0 |
| Net income (\$ mil.)   | (17.3%)          | -     | 25.9    | 8.5     | 4.6     | 14.7    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 9,200   |

\*Fiscal year change

**ALEXANDER & BALDWIN INC (REIT)**
**NYS: ALEX**

822 Bishop Street  
Honolulu, HI 96813  
Phone: 808 525-6611  
Fax: -  
Web: www.alexanderbaldwin.com

CEO: Christopher J. (Chris) Benjamin  
CFO: James E. (Jim) Mead  
HR: Son-Jai Paik  
FYE: December 31  
Type: Public

Alexander & Baldwin (A&B) is all about its real estate and agribusiness operations in The Aloha State. Its A&B Properties subsidiary engages in real estate development and property management for commercial properties both in Hawaii and five states on the US mainland. It owns 88,000 acres of land in Hawaii primarily on the islands of Maui and Kauai. In addition the company produces sugarcane molasses and sugar products (under the Maui Brand) through its Hawaiian Commercial & Sugar Company. In mid-2012 A&B separated from its former ocean transportation subsidiary Matson which carries freight mainly between ports in Hawaii Guam China Alaska and Puerto Rico and the continental US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.6%             | 560.0   | 570.5   | 387.5   | 425.5   | 644.4   |
| Net income (\$ mil.)   | -                | 61.4    | 29.6    | (10.2)  | 228.3   | (72.0)  |
| Market value (\$ mil.) | (17.3%)          | 2,826.7 | 2,542.3 | 3,230.6 | 1,997.3 | 1,323.4 |
| Employees              | (12.6%)          | 1,502   | 1,496   | 806     | 836     | 875     |

**ALEXANDER'S INC**
**NYS: ALX**

210 Route 4 East  
Paramus, NJ 07652  
Phone: 201 587-8541  
Fax: -  
Web: www.alx-inc.com

CEO: Steven Roth  
CFO: Joseph Macnow  
HR: -  
FYE: December 31  
Type: Public

Alexander's is a real estate investment trust (REIT) that owns manages and leases about half a dozen properties in metropolitan New York City. Once a department store chain Alexander's held on to its property interests including the site of its erstwhile flagship store — an entire block on Manhattan's Lexington Avenue. The REIT leases space at the mixed-use site to tenants such as Bloomberg?The Home Depot?The Container Store and?Hennes & Mauritz. The Lexington site is also home to about 105 condominiums. In total Alexander's has about 2.4 million sq. ft. of leasable space. Vornado Realty Trust?manages the company and leases and develops its properties.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%             | 200.8   | 207.9   | 226.9   | 230.6   | 232.8   |
| Net income (\$ mil.)   | (16.6%)          | 67.9    | 76.9    | 86.5    | 80.5    | 32.8    |
| Market value (\$ mil.) | (8.6%)           | 2,232.8 | 1,961.8 | 2,180.1 | 2,021.7 | 1,556.4 |
| Employees              | 0.7%             | 68      | 73      | 71      | 77      | 70      |



## ALEXANDRIA EXTRUSION COMPANY

401 COUNTY ROAD 22 NW  
ALEXANDRIA, MN 563084974  
Phone: 320-762-7657  
Fax: -  
Web: www.alexandriaindustries.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Alexandria Extrusion Company (doing business as Alexandria Industries) makes precision aluminum extruded products such as custom front panels and heat sinks. The company's services include assembly CNC (computerized numerical control) machining finishing stretch forming and welding. Alexandria Industries markets its products to companies in a variety of industries such as electronics medical equipment power tools telecommunications and transportation. The company has expanded its offerings through acquisitions including those of aluminum specialty extruder M&M Metals and precision component maker Doege Precision Machining both in 2008. CEO Tom Schabel owns the company which was founded in 1966.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (64.7%)          | -     | -     | 685.3 | 72.2  | 85.3  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 600   |

## ALEXANDRIA INOVA HOSPITAL

4320 SEMINARY RD  
ALEXANDRIA, VA 223041535  
Phone: 703-504-3000  
Fax: -

CEO: Jennifer McCarthy  
CFO: Thomas Knight  
HR: Bernardine Dunn  
FYE: December 31  
Type: Private

Inova Alexandria Hospital provides medical surgical and therapeutic services in northeastern Virginia. The hospital was founded in 1872 and became part of the not-for-profit Inova Health System in 1997. Inova Alexandria Hospital has about 320 beds. The hospital offers specialty services such as heart and cancer treatment women's and children's health care emergency medicine vascular procedures interventional radiology and sleep disorder and heartburn treatment services. The Inova Health System provides health care services in northern Virginia through a network of hospitals clinics assisted living centers and other provider facilities.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/14 | 12/15 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.8%             | -     | 276.2 | 361.4 | 369.3 | 387.4 |
| Net income (\$ mil.)   | 8.6%             | -     | 24.9  | 56.5  | 63.4  | 52.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,750 |

## ALEXANDRIA REAL ESTATE EQUITIES INC

26 North Euclid Avenue  
Pasadena, CA 91101  
Phone: 626 578-0777  
Fax: -  
Web: www.are.com

CEO: Joel S. Marcus  
CFO: Dean A. Shigenaga  
HR: -  
FYE: December 31  
Type: Public

The pearl of the Mediterranean might be found in Egypt but the pearls of science are typically found in the lab. Alexandria Real Estate Equities owns develops and operates offices and labs to life science tenants including biotech and pharmaceutical companies universities research institutions medical office developers and government agencies. A real estate investment trust (REIT) Alexandria owns approximately 170 specialized properties with more than 15 million sq. ft. of rentable space in the US and Canada. Its portfolio is largely located in high-tech hotbeds such as Boston greater New York City the San Francisco Bay area San Diego Seattle and suburban Washington DC.

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 16.1%            | 843.5    | 921.7    | 1,128.1  | 1,327.5  | 1,531.3  |
| Net income (\$ mil.)   | 26.0%            | 144.2    | (65.9)   | 169.1    | 379.3    | 363.2    |
| Market value (\$ mil.) | 15.6%            | 10,915.5 | 13,424.5 | 15,775.3 | 13,921.0 | 19,518.9 |
| Employees              | 12.1%            | 278      | 285      | 323      | 386      | 439      |

## ALEXIAN BROTHERS HEALTH SYSTEM

2601 NAVISTAR DR BLDG 4  
LISLE, IL 605323697  
Phone: 847-437-5500  
Fax: -  
Web: www.ascensionliving.org

CEO: Mark A Frey  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

O brother can you spare some health care? Alexian Brothers Health System — which follows the principles set forth by St. Alexius of Rome the patron of beggars and pilgrims — runs two acute care medical centers a psychiatric hospital and a rehabilitation hospital. It also operates numerous occupational health and community health clinics in the northwestern suburbs of Chicago as well as home health and hospice agencies. With some 800 beds Alexian Brothers Health System's hospitals emphasize such specialties as cardiology obstetrics orthopedics and oncology. The health system was acquired by Catholic hospital operator Ascension Health in 2012.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 61.8%            | -     | -     | -     | 61.6  | 99.7  |
| Net income (\$ mil.)   | 14.6%            | -     | -     | -     | 6.9   | 8.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 8,000 |

## ALEXION PHARMACEUTICALS INC.

NMS: ALXN

121 Seaport Boulevard  
Boston, MA 02210  
Phone: 475 230-2596  
Fax: -  
Web: www.alexion.com

CEO: Ludwig N. Hantson  
CFO: Paul J. Clancy  
HR: Clare M. Carmichael  
FYE: December 31  
Type: Public

Alexion Pharmaceuticals can't suppress its enthusiasm for treating immune functions gone awry. The firm develops drugs that inhibit certain immune system functions that cause rare hematology nephrology neurology and metabolic disorders. Its primary product monoclonal antibody Soliris is used to treat two rare genetic blood disorders — paroxysmal nocturnal hemoglobinuria (PNH) and atypical hemolytic uremic syndrome (aHUS). In 2017 it was approved in Europe Japan and the US for the treatment of the ultra-rare disease refractory generalized myasthenia gravis (gMG) in certain adults. Soliris is also being tested as a treatment for other conditions. The firm's newer products include enzyme replacement therapies Strensiq (the first approved treatment for hypophosphatasia or HPP in children) and Kanuma.

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 17.7%            | 2,604.0  | 3,084.0  | 3,551.1  | 4,131.2  | 4,991.1  |
| Net income (\$ mil.)   | 102.0%           | 144.4    | 399.0    | 443.3    | 77.6     | 2,404.3  |
| Market value (\$ mil.) | (13.2%)          | 42,213.0 | 27,076.1 | 26,465.3 | 21,545.8 | 23,933.6 |
| Employees              | 1.3%             | 2,924    | 3,121    | 2,525    | 2,656    | 3,082    |

## ALEXZA PHARMACEUTICALS INC

NAS: ALXA

2091 Stierlin Court  
Mountain View, CA 94043  
Phone: 650 944-7000  
Fax: -  
Web: www.alexza.com

CEO: Thomas B King  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Alexza Pharmaceuticals has found that its inhalation technologies can lead to swifter drug absorption. That is the basis for the company's primary product Staccato inhalers which it is developing to treat central nervous system (CNS) disorders. The inhalers contain a heating element coated with a thin layer of medicine. Before use the patient triggers the heating element which vaporizes the medicine allowing the patient to inhale it. The medicine is then rapidly absorbed through the lungs at a rate typically faster than oral and intravenous applications. Alexza Pharmaceuticals targets neurological disorders including addiction and anxiety.

|                        | Annual<br>Growth | 12/10 | 12/11  | 12/12  | 12/13  | 12/14  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (40.0%)          | 42.9  | 5.7    | 4.1    | 47.8   | 5.6    |
| Net income (\$ mil.)   | -                | (1.5) | (40.5) | (28.0) | (39.6) | (36.7) |
| Market value (\$ mil.) | 4.4%             | 24.3  | 16.1   | 96.1   | 91.8   | 28.9   |
| Employees              | (4.4%)           | 97    | 44     | 63     | 90     | 81     |

**ALFA CORPORATION**

2108 E. South Blvd.  
Montgomery AL 36116  
Phone: 334-288-3900  
Fax: 334-613-4709  
Web: www.alfains.com

CEO: Jerry A Newby  
CFO: Stephen G Grutledge  
HR: -  
FYE: December 31  
Type: Private

Alfa Corporation wants to be top dog in Alabama's insurance pack. As part of the Alfa Mutual group of companies (Alfa Mutual Insurance Alfa Mutual Fire Insurance and Alfa Mutual General Insurance) Alfa Corporation primarily provides auto homeowners and other personal property/casualty insurance in about a dozen central and southeastern states. It also offers life insurance policies in its core markets of Alabama Georgia and Mississippi. The company which has nearly 400 office locations enjoys a pooling arrangement between all of the Alfa companies.

**ALFRED UNIVERSITY**

1 SAXON DR  
ALFRED, NY 148021232  
Phone: 607-871-2111  
Fax: -  
Web: www.alfred.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Alfred University was a progressive bastion of learning from the start. A private university in Western New York the small non-sectarian school serves about 2400 students. Its academic programs range from the liberal arts and sciences to engineering business and art and design with degrees from a bachelor's to a Ph.D. The school also houses the New York State College of Ceramics. The student-faculty ratio is 12-to-1. The university was founded as the Select School in 1836 providing a coeducational environment from the school's beginnings. Alfred University (and the village it's in) is named for Alfred the Great ninth-century ruler of southern England. Its mascot is of course the Saxons.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 24.5%            | -     | 64.2  | 63.5  | 67.3  | 123.9 |
| Net income (\$ mil.)   | 25.5%            | -     | 12.5  | 11.1  | 4.0   | 24.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 530   |

**ALICO, INC.**
**NMS: ALCO**

10070 Daniels Interstate Court, Suite 100  
Fort Myers, FL 33913  
Phone: 239 226-2000  
Fax: -  
Web: www.alicoinc.com

CEO: Remy W. Trafelet  
CFO: John E. Kiernan  
HR: Johany Rosario  
FYE: September 30  
Type: Public

Alico is bullish on cattle but citrus generates more revenue. The agribusiness company which owns more than 130000 acres of farm land in Florida dabbles in sugarcane citrus and sod and native plant production as well as land leasing and conservation. Alico's citrus is packed or processed with fruit from other growers through produce marketer Ben Hill Griffin. It has a breeding herd of approximately 8700 cows and bulls and it sells stock primarily to meat packing and processing plants. Alico's sugarcane is sold through a pooling agreement with a nearby sugar mill; sod is marketed through a US wholesaler. Alico is majority owned by the New York investment firm 734 Agriculture LLC and the Arlon Group.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.5%)           | 153.1 | 144.2 | 129.8 | 81.3  | 122.3 |
| Net income (\$ mil.)   | 24.5%            | 15.8  | 7.0   | (9.5) | 13.1  | 37.8  |
| Market value (\$ mil.) | (4.3%)           | 303.5 | 200.8 | 255.3 | 252.7 | 254.4 |
| Employees              | (9.2%)           | 346   | 333   | 283   | 233   | 235   |

**ALIENWARE CORPORATION**

14591 SW 120th St.  
Miami FL 33186-8638  
Phone: 305-251-9797  
Fax: 305-259-9874  
Web: www.alienware.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Aliens have landed in Florida and they're spreading! Relax they come in peace. Based in Miami Alienware caters to consumer video game enthusiasts in the market for high-performance gaming PCs with striking case designs. Sporting names like Area-51 and Aurora the company's colorfully appointed systems utilize processors video cards and storage components optimized for gaming applications. Its PC's are further differentiated by customized cases upgraded power supplies and multiple cooling fans. The company has branch facilities in Australia Costa Rica and Ireland. Alienware is a subsidiary of Dell.

**ALIGN AEROSPACE LLC**

21123 Nordhoff St.  
Chatsworth CA 91311  
Phone: 818-727-7800  
Fax: 818-773-5493  
Web: www.alignaero.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Align Aerospace (formerly Anixter Aerospace Hardware) isn't deploying any troops just scads of aircraft fasteners. The company distributes threaded fasteners for Airbus Boeing and military planes and related components such as bolts nuts screws and studs. In addition to distribution services the company also offers testing supply chain management inventory management kitting assembly and related services. Its customers are primarily aerospace and military manufacturers. The company has distribution hubs in Canada France and the US and a sales office in the UK. Former parent Anixter International sold the company to investment firm Greenbriar Equity Group in 2011.

**ALIGN TECHNOLOGY INC**
**NMS: ALGN**

2820 Orchard Parkway  
San Jose, CA 95134  
Phone: 408 470-1000  
Fax: -  
Web: www.aligntech.com

CEO: Joseph M. (Joe) Hogan  
CFO: John F. Morici  
HR: -  
FYE: December 31  
Type: Public

Brace-face begone! Align Technology produces and sells the Invisalign System which corrects malocclusion (aka crooked teeth) to orthodontists and dentists worldwide. Instead of using metal or ceramic mounts cemented on the teeth and connected by wires (traditional braces) the system uses custom manufactured clear plastic removable aligners to straighten teeth. Align also manufactures and markets the iTero orthodontic scanner used by dentists orthodontists periodontists and oral surgeons to capture various dental images (teeth width distance overbite measurements) and link them to patient records. Most of the company's revenues come from the US (52% of sales) the Netherlands (30%) and China (8%).

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 26.8%            | 761.7   | 845.5   | 1,079.9 | 1,473.4  | 1,966.5  |
| Net income (\$ mil.)   | 28.7%            | 145.8   | 144.0   | 189.7   | 231.4    | 400.2    |
| Market value (\$ mil.) | 39.1%            | 4,460.4 | 5,253.4 | 7,669.1 | 17,725.9 | 16,707.9 |
| Employees              | 34.3%            | 3,580   | 4,375   | 6,060   | 8,715    | 11,660   |

**ALIMERA SCIENCES INC**

NMS: ALIM

6120 Windward Parkway, Suite 290  
Alpharetta, GA 30005  
Phone: 678 990-5740  
Fax: -  
Web: www.alimerasciences.com

CEO: Richard S Eiswirth Jr  
CFO: J Philip Jones  
HR: -  
FYE: December 31  
Type: Public

Alimera Sciences wants to see clear into the future. The biopharmaceutical develops prescription ophthalmic medicines particularly those aimed at treating ocular diseases affecting the retina. Alimera's first commercialized product Iluvien is an injectable insert — smaller than a grain of rice — that slowly releases a corticosteroid to the back of the eye to treat diabetic macular edema (DME). DME a retinal disease affecting diabetics can lead to severe vision loss and blindness. Iluvien is approved in the US (where it became commercially available in 2015) and in about 20 nations in Europe. Alimera is investigating another group of drugs as potential treatments for macular degeneration and diabetic retinopathy.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 53.7%         | 8.4    | 22.4   | 34.3   | 35.9   | 47.0   |
| Net income (\$ mil.)   | -             | (35.9) | (30.6) | (33.2) | (22.0) | (16.4) |
| Market value (\$ mil.) | (39.8%)       | 25.9   | 11.3   | 5.0    | 6.2    | 3.4    |
| Employees              | 4.2%          | 105    | 132    | 125    | 126    | 124    |

**ALION SCIENCE AND TECHNOLOGY CORPORATION**

1750 Tysons Blvd. Ste. 1300  
McLean VA 22102  
Phone: 703-918-4480  
Fax: 703-714-6508  
Web: www.alionscience.com

CEO: Steve Schorer  
CFO: Kevin Cook  
HR: -  
FYE: September 30  
Type: Private

Alion creates alliances between science and big government. Alion Science and Technology is an employee-owned development and research company that provides scientific engineering and information technology research and consulting services primarily to federal agencies. More than 90% of its revenue comes from contracts with the US Department of Defense (DOD) especially the Navy. Focusing on national defense homeland security energy and the environment Alion specializes in naval architecture and marine engineering defense operations modeling and simulations technology integration and wireless communications.

**ALIXPARTNERS LLP**

2000 Town Center Ste. 2400  
Southfield MI 48075  
Phone: 248-358-4420  
Fax: 248-358-1969  
Web: www.alixpartners.com

CEO: -  
CFO: Kevin G Wills  
HR: -  
FYE: October 1/  
Type: Private

Company headed in the wrong direction? AlixPartners would like to try to help you turn things around. The consulting firm provides operational and financial advisory services to underperforming companies worldwide. Specialties include assistance with bankruptcy reorganizations and litigation. AlixPartners also offers performance improvement and strategic consulting services for healthy companies. The firm operates from more than a dozen offices not only in the US but also in Europe and the Asia/Pacific region. Private equity firm Hellman & Friedman together with AlixPartners employees owns a controlling stake in the turnaround firm.

**ALJ REGIONAL HOLDINGS INC**

NMS: ALJJ

244 Madison Avenue, PMB #358  
New York, NY 10016  
Phone: 888 486-7775  
Fax: -  
Web: www.aljregionalholdings.com

CEO: Jess M Ravich  
CFO: Brian Hartman  
HR: -  
FYE: September 30  
Type: Public

ALJ Regional Holdings owns a steel mini-mill in Kentucky which it acquired in 2005. The mill is operated by Kentucky Electric Steel which produces bar flat products that it sells to service centers as well as makers of truck trailers steel springs and cold drawn bars. Kentucky Electric Steel produces steel in both Merchant Bar Quality and Special Bar Quality. The company also recycles steel from scrap to produce steel. Kentucky Electric Steel operates mainly in the US Canada and Mexico.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 14.0%         | 209.9 | 268.4 | 326.7 | 369.8 | 355.0  |
| Net income (\$ mil.)   | -             | 11.9  | 10.9  | 15.7  | (7.3) | (16.0) |
| Market value (\$ mil.) | (23.0%)       | 166.6 | 198.2 | 145.9 | 72.1  | 58.6   |
| Employees              | 1367.6%       | -     | 2     | 2     | 2     | 6,322  |

**ALL AMERICAN CONTAINERS, LLC**

9330 NW 110TH AVE  
MEDLEY, FL 331782519  
Phone: 305-887-0797  
Fax: -  
Web: www.allamericancontainers.com

CEO: Mary A Laschinger  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

It has become an All American pastime to put liquid consumer products (everything from beer to honey to cleaning products) in safe sturdy and attractive containers. All American Containers supports this tradition by making containers for the beverage chemical cosmetic food liquor perfume and pharmaceutical industries. The manufacturer's range of products includes glass plastic and metal tubes and dispensers and plastic and metal closures. The company exports its products to more than 50 countries around the world. Major customers include Coca-Cola McCormick PepsiCo and Seven-Up. All American Containers was founded by female Floridian and CEO Remedios Diaz-Oliver in 1991.

|                        | Annual Growth | 12/01 | 12/02 | 12/03 | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%          | -     | 96.0  | 104.0 | 102.1 | 109.7 |
| Net income (\$ mil.)   | 9.4%          | -     | 2.6   | 2.3   | 5.9   | 4.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 260   |

**ALL AMERICAN GROUP INC.**

2831 Dexter Dr.  
Elkhart IN 46514  
Phone: 574-266-2500  
Fax: 574-266-2559  
Web: www.allamericangroupinc.com

CEO: Richard M Lavers  
CFO: Colleen A Zuhl  
HR: -  
FYE: December 31  
Type: Private

All American Group makes modular housing and other structures. The company's residential housing segment includes the All American Homes and Mod-U-Kraf Homes subsidiaries which build one-story ranch homes and two-story colonials. Its Ameri-Log Homes brand makes log homes and a line of energy-efficient houses are sold under the Solar Village banner. Subsidiary Innovative Design and Building Services specializes in larger-scale housing projects such as apartments hotels and military and student housing. All American Group also sells a line of wheelchair-accessible buses through a joint venture with ARBOC Mobility. H.I.G. Capital acquired All American Group in 2011.

**ALL AMERICAN SEMICONDUCTOR LLC**

16115 NW 52nd Ave. CEO: -  
Miami FL 33014-9317 CFO: -  
Phone: 305-621-8282 HR: -  
Fax: 305-620-7831 FYE: December 31  
Web: www.allamerican.com Type: Private

They couldn't be more patriotic at All American Semiconductor. They take pride in distributing electronic components from more than 55 suppliers. The company primarily sells active semiconductor components such as transistors diodes integrated circuits microprocessors and memory products; it also offers passive components including capacitors resistors and switches. After filing for Chapter 11 protection from creditors All American sold substantially all of its assets to Rock River Capital for about \$15 million. In 2008 Rock River Capital brought in new management to run the company.

**ALL POINTS COOPERATIVE**

120 8TH ST CEO: -  
GOTHENBURG, NE 691381006 CFO: -  
Phone: 308-537-7141 HR: -  
Fax: - FYE: September 30  
Web: www.allpoints.coop Type: Private

All Points Cooperative provides agricultural support services to farmers and ranchers in central Nebraska. The cooperative offers seed energy fuel agronomy storage and purchasing services along with financial credit marketing and purchasing assistance for its member/farmers. Its agronomy services include fertilizer application soil sampling and crop planning and management. Its energy division offers bulk fuel bulk oil heating oil and propane delivery. It also operates retail outlets including two Ampride Convenience Stores and the Trustworthy Feed and Hardware Store. In addition to its headquarters in Gothenburg Nebraska All Points has cooperative operations in 12 other communities.

|                        | Annual<br>Growth | 09/04 | 09/05 | 09/06 | 09/08 | 09/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 91.7  | 192.9 | 236.1 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 10.8  | 7.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**ALL-AMERICAN SPORTPARK INC.**
**NBB: AASP**

6730 South Las Vegas Boulevard CEO: -  
Las Vegas, NV 89119 CFO: -  
Phone: 702 317-7301 HR: -  
Fax: 702 896-9754 FYE: December 31  
Type: Public

If golf is your sport then this company has a park for you. All-American SportPark operates Callaway Golf Center (CGC) a 42-acre golf practice facility located at the end of the famous Las Vegas Strip. Amenities include 110 driving stations in two tiers and a lighted nine-hole par-three golf course called the Divine Nine. The center also features a restaurant and St. Andrews Golf Shop where customers can buy golf equipment and related merchandise. The founding Boreta family owns more than 20% the company. Tennis pro Andre Agassi and partner Perry Rogers together also own almost 20% of All-American SportPark.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.3%)           | 2.1   | 2.1   | 2.1   | 2.1   | 2.0   |
| Net income (\$ mil.)   | -                | (0.7) | (0.9) | (0.9) | (0.7) | (0.7) |
| Market value (\$ mil.) | (3.8%)           | 0.7   | 0.5   | 4.7   | 3.7   | 0.6   |
| Employees              | (38.5%)          | 35    | 30    | 30    | 31    | 5     |

**ALLAN MYERS, INC.**

1805 BERKS RD CEO: -  
WORCESTER, PA 19490 CFO: -  
Phone: 610-222-8800 HR: Heather Peters  
Fax: - FYE: December 31  
Web: www.allanmyers.com Type: Private

American Infrastructure provides heavy civil construction services for projects in the Mid-Atlantic. Operating as Allan A. Myers in Pennsylvania and Delaware and as American Infrastructure in Maryland and Virginia the family-run business builds and reconstructs highways water treatment plants medical facilities and shopping centers and offers site development for homebuilders. Its quarries and asphalt plants operate under the Independence Construction Materials (ICM) subsidiary which supplies aggregates asphalt and ready-mixed concrete to its construction companies. The company is ranked by Engineering News-Record as 25th on the country's Top 50 list of heavy civil contractors.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.7%             | -     | 745.7 | 756.3 | 751.0 | 879.7 |
| Net income (\$ mil.)   | 30.0%            | -     | 14.2  | 15.0  | 21.1  | 31.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**ALLEGHANY CORP.**
**NYS: Y**

1411 Broadway, 34th Floor CEO: Stephen J. Sills  
New York, NY 10018 CFO: John L. (Jack) Sennott  
Phone: 212 752-1356 HR: -  
Fax: - FYE: December 31  
Web: www.alleglhany.com Type: Public

Alleghany is a holding company with a focus on property/casualty reinsurance and insurance. Its subsidiaries include Transatlantic Holdings (TransRe) which offers property/casualty reinsurance (risk coverage for insurers) globally through Transatlantic Reinsurance Fair American and Trans Re Zurich. The group also issues specialty property/casualty insurance policies through RSUI Group and CapSpecialty. Targeting small and midsize US firms CapSpecialty underwrites specialty lines including commercial property fidelity surety and professional lines. Alleghany's offerings are marketed in the US and abroad.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 1.9%             | 23,489.4 | 22,846.3 | 23,756.6 | 25,384.3 | 25,344.9 |
| Net income (\$ mil.)   | (50.9%)          | 679.2    | 560.3    | 456.9    | 90.1     | 39.5     |
| Market value (\$ mil.) | 7.7%             | 6,756.2  | 6,966.6  | 8,864.3  | 8,688.9  | 9,085.8  |
| Employees              | 45.6%            | 2,067    | 3,135    | 3,420    | 4,402    | 9,300    |

**ALLEGHENY COLLEGE**

520 N MAIN ST CEO: -  
MEADVILLE, PA 163353902 CFO: David McNally  
Phone: 814-332-3100 HR: -  
Fax: - FYE: June 30  
Web: www.alleglhany.edu Type: Private

Allegheny College ranks among the oldest colleges and universities in the US. The private co-educational liberal arts school was founded in 1815 with a class of just four students. Today approximately 2100 enrolled students can pursue Bachelor of Arts and Bachelor of Science degrees in more than 50 academic programs including art biology communications computer science English history math music philosophy psychology and religious studies. It also offers accelerated master's and doctorate programs in partnership with other universities. Though the college is non-sectarian it maintains a historic affiliation with the United Methodist Church.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.7%)           | -     | 119.9 | 123.4 | 79.9  | 79.6  |
| Net income (\$ mil.)   | -                | -     | (0.1) | 0.6   | 21.5  | 6.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 479   |

**ALLEGHENY GENERAL HOSPITAL INC**

320 E NORTH AVE  
PITTSBURGH, PA 152124772  
Phone: 412-359-3131  
Fax: -  
Web: www.ahn.org

CEO: Gregory Burfitt  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

If there is a critical trauma anywhere near Pittsburgh Allegheny General Hospital (AGH) is ready to take it on. The roughly 630-bed hospital is the Level I Shock Trauma Center for the five-state region surrounding Steel City. AGH offers traditional medical and surgical services as well as cardiology care and organ transplants. The hospital also is engaged in research in areas such as neuroscience oncology trauma and genetics. AGH which treats nearly 22000 patients each year has about 800 physicians on its staff. The hospital which is affiliated with Philadelphia's Drexel University College of Medicine is a subsidiary of Allegheny Health System which itself is owned by Highmark Inc.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.8%          | -     | -     | -     | 700.5 | 720.3 |
| Net income (\$ mil.)   | (31.7%)       | -     | -     | -     | 107.5 | 73.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 5,064 |

**ALLEGHENY TECHNOLOGIES, INC**

NYS: ATI

1000 Six PPG Place  
Pittsburgh, PA 15222-5479  
Phone: 412 394-2800  
Fax: -  
Web: www.atimetals.com

CEO: Richard J. (Rich) Harshman  
CFO: Patrick J. DeCourcy  
HR: Tina Hubert  
FYE: December 31  
Type: Public

Allegheny Technologies Inc. (ATI) is on a flat roll when it comes to producing metals. The company manufactures flat-roll stainless and specialty steels nickel- and cobalt-based alloys and superalloys titanium and titanium alloys tungsten materials and such exotic alloys as niobium and zirconium. Its high-performance metals unit produces metal bar coil foil ingot plate rod and wire. ATI's largest markets include the aerospace chemical process and oil and gas industries.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.1%)        | 4,223.4 | 3,719.6 | 3,134.6 | 3,525.1 | 4,046.6 |
| Net income (\$ mil.)   | -             | (2.6)   | (377.9) | (640.9) | (91.9)  | 222.4   |
| Market value (\$ mil.) | (11.0%)       | 4,370.0 | 1,413.9 | 2,002.2 | 3,034.0 | 2,736.1 |
| Employees              | (2.4%)        | 9,700   | 9,200   | 8,500   | 8,600   | 8,800   |

**ALLEGiant TRAVEL COMPANY**

NMS: ALGT

1201 North Town Center Drive  
Las Vegas, NV 89144  
Phone: 702 851-7300  
Fax: -  
Web: www.allegiant.com

CEO: Maurice J. (Maury) Gallagher  
CFO: D. Scott Sheldon  
HR: -  
FYE: December 31  
Type: Public

Allegiant Travel pledges to serve the vacation needs of residents of more than 100 small US cities in 41 states. Through Allegiant Air the company provides nonstop service to tourist destinations such as Las Vegas Los Angeles and Orlando Florida from places such as Cedar Rapids Iowa; Fargo North Dakota; and Toledo Ohio. It maintains a fleet of about 50 MD-80 series aircraft. Besides scheduled service Allegiant Air offers charter flights for casino operators Caesars Entertainment (formerly Harrah's Entertainment) and MGM MIRAGE in addition to other customers. Sister company Allegiant Vacations works with partners to allow customers to book hotel rooms and rental cars along with their airline tickets.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.0%         | 1,137.0 | 1,262.2 | 1,362.8 | 1,503.8 | 1,667.4 |
| Net income (\$ mil.)   | 16.9%         | 86.7    | 220.4   | 219.6   | 194.9   | 161.8   |
| Market value (\$ mil.) | (9.6%)        | 2,432.8 | 2,716.0 | 2,692.9 | 2,504.4 | 1,621.9 |
| Employees              | 12.9%         | 2,564   | 3,018   | 3,589   | 3,951   | 4,159   |

**ALLEGIS GROUP, INC.**

7301 PARKWAY DR  
HANOVER, MD 210761159  
Phone: 410-579-3000  
Fax: -  
Web: www.allegisgroup.com

CEO: -  
CFO: Paul J. Bowie  
HR: Tanya Axenson  
FYE: December 31  
Type: Private

Allegis Group is one of the world's largest staffing and recruitment firms. Among its group of staffing companies are Aerotek (engineering automotive and scientific professionals) Aston Carter (recruitment for accounting finance and professional skills) and TEKsystems (information technology staffing and consulting). Other Allegis Group units include sales support outsourcer MarketSource. Allegis Group operates through more than 500 locations worldwide. Chairman Jim Davis helped found the company (originally known as Aerotek) in 1983 to provide contract engineering personnel to two clients in the aerospace industry.

|                        | Annual Growth | 12/13 | 12/14    | 12/15    | 12/16    | 12/17    |
|------------------------|---------------|-------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 4.3%          | -     | 10,827.1 | 11,222.0 | 11,502.3 | 12,296.8 |
| Net income (\$ mil.)   | -             | -     | 0.0      | 0.0      | 0.0      | 0.0      |
| Market value (\$ mil.) | -             | -     | -        | -        | -        | -        |
| Employees              | -             | -     | -        | -        | -        | 85,000   |

**ALLEGRO MICROSYSTEMS, LLC**

955 PERIMETER RD  
MANCHESTER, NH 031033353  
Phone: 603-626-2300  
Fax: -  
Web: www.allegromicro.com

CEO: Ravi Vig  
CFO: Mark A Feragne  
HR: -  
FYE: March 30  
Type: Private

Allegro MicroSystems' chips don't need touch to make contact. The company is one of the world's top makers of Hall-effect sensors which reduce mechanical wear by using magnets to produce contactless sensors. Automakers use these specialized components — named after an electromagnetic phenomenon called "the Hall effect" — in braking steering suspension and other systems. Allegro also makes power integrated circuits (ICs) used in printers and portable electronics along with driver controller and power interface ICs used in a variety of applications. The company is a subsidiary of Sanken Electric.

|                        | Annual Growth | 03/12 | 03/13 | 03/16 | 03/17 | 03/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%          | -     | 489.9 | 526.3 | 600.1 | 654.9 |
| Net income (\$ mil.)   | 9.7%          | -     | 45.8  | 43.7  | 65.5  | 72.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,500 |

**ALLEN & COMPANY LLC**

711 5th Ave. 9th Fl.  
New York NY 10022  
Phone: 212-832-8000  
Fax: 212-832-8023

CEO: -  
CFO: -  
HR: -  
FYE: November 30  
Type: Private

For Allen & Company there's no business like financing show business. The investment bank serves variously as investor underwriter and broker to some of the biggest names in entertainment technology and information. Viewed as something of a secret society the firm has had a quiet hand in such hookups as Seagram (now part of Vivendi) and Universal Studios Hasbro and Galoob Toys and Disney and Capital Cities/ABC. The notoriously secretive firm's famous annual retreat in Sun Valley Idaho attracts more moguls than a double-black ski run (Warren Buffett Bill Gates Rupert Murdoch and Oprah Winfrey have attended). Brothers Herbert and Charles Allen founded the company in 1922.

**ALLEN COMMUNICATION LEARNING SERVICES INC.**

55 W 900 S  
SALT LAKE CITY, UT 841012931  
Phone: 801-537-7800  
Fax: -  
Web: www.allencomm.com

CEO: Ron Zamir  
CFO: Paul Zackrisson  
HR: -  
FYE: December 31  
Type: Private

Allen Communication Learning Services helps improve organizations' performance and productivity by developing customized training offerings. Founded in 1981 the employee-owned company provides systems like e-learning courseware and multimedia instruction (i.e. combining electronic courseware with Web meetings podcasts and e-mail) as well as related consulting presentation preparation and technical support services. The company's training courses address issues such as compliance ethics safety and management effectiveness. Catering to a variety of industries Allen has served clients such as Deutsche Bank Avon American Express Rockwell Collins Northrop Grumman and Pfizer.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.7%            | -     | 6.4   | 7.5   | 9.9   | 10.0  |
| Net income (\$ mil.)   | (16.3%)          | -     | -     | 1.0   | 0.9   | 0.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 53    |

**ALLEN HARIM FOODS LLC**

126 N. Shipley St.  
Seaford DE 19973  
Phone: 302-629-9163  
Fax: 541-608-4519  
Web: www.asante.org

CEO: Joseph Moran  
CFO: Brian G Hildreth  
HR: -  
FYE: March 31  
Type: Private

The Allen family counts its chickens before and after they hatch. Allen Harim Foods (formerly Allen Family Foods) is a vertically-integrated poultry operation that includes breeding hatching feed milling and processing of its chickens. It operates nearly 30 of its own "growout" farms and contracts with about 270 independent farms to raise the rest of its chickens. Allen Harim offers whole frying roasting and rotisserie chickens chicken parts and tray packs. It sells 600 million pounds of chicken a year to food retailers in the US and throughout the rest of the world. Founded in 1919 Allen Family Foods filed for Chapter 11 bankruptcy protection in 2011 and sold its assets to Korea's Harim Group.

**ALLEN LUND COMPANY, LLC**

4529 ANGELES CREST HWY # 300  
LA CANADA FLINTRIDGE, CA 910113247  
Phone: 818-790-8412  
Fax: -  
Web: www.allenlund.com

CEO: -  
CFO: Steve Doerfler  
HR: -  
FYE: December 31  
Type: Private

The Allen Lund Company (ALC) knows loads; it matches shippers' loads with a network of truckload and less-than-truckload (LTL) carriers. (LTL carriers collect consolidate and haul freight from multiple shippers.) The brokerage firm arranges the transport of dry refrigerated (predominantly produce) and flatbed cargo. It operates from 30 offices throughout more than 20 US states. ALC Logistics ALC Perishable Logistics and ALC International (an international division) assist shippers in managing transportation costs tracking and tracing shipments managing appointments and executing freight forward management services overseas. The company was founded in 1976 by Allen Lund and his wife Kathie Lund.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%             | -     | 476.6 | 457.5 | 426.3 | 516.0 |
| Net income (\$ mil.)   | 5.1%             | -     | 8.9   | 13.2  | 12.4  | 10.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 310   |

**ALLEN ORGAN COMPANY**

150 Locust St.  
Macungie PA 18062-0036  
Phone: 610-966-2202  
Fax: 610-965-3098  
Web: www.allenorgan.com

CEO: Steven Markowitz  
CFO: Maggie Bova  
HR: -  
FYE: December 31  
Type: Private

Allen Organ's musical instruments may inspire hymns of praise but the company has faith in technology too. The company which introduced the world's first commercially available electronic organ in 1939 makes electronic keyboards including digital organs and accessories for use in churches theaters and other venues. Subsidiary Allen Integrated Assemblies performs contract manufacturing of electronic assemblies while Allen Audio makes PA systems for churches or social halls. Allen Organ sold its Eastern Research subsidiary to Sycamore Networks a provider of optical switching products in 2006. Allen Organ was founded by the late Jerome Markowitz (father of president Steven) in 1937.

**ALLEN-EDMONDS SHOE CORPORATION**

201 E. Seven Hills Rd.  
Port Washington WI 53074-0998  
Phone: 262-235-6000  
Fax: 262-268-7427  
Web: www.allenedmonds.com

CEO: Paul D Grangaard  
CFO: Jay Schauer  
HR: -  
FYE: December 31  
Type: Private

Allen-Edmonds' shoes stand their ground in the US. Maker of high-end men's dress and casual shoes boots belts leather care goods and hosiery Allen-Edmonds makes most of its shoes in Maine and Wisconsin resisting the trend of moving production abroad. Its shoes are handmade by skilled craftsmen and Allen-Edmonds is known for its full range of shoe sizes for men. Its footwear is sold in more than 25 company-owned stores in the US Belgium and Italy as well as in department stores (Nordstrom) and specialty shops in more than 20 countries in Europe and Latin America and online and by catalog. Founded by Elbert Allen in 1922 the iconic American shoemaker is owned by Goldner Hawn Johnson & Morrison.

**ALLERGAN, INC**
**NYS: AGN**

2525 Dupont Drive  
Irvine, CA 92612  
Phone: 714 246-4500  
Fax: -  
Web: www.allergan.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Vanity thy true name be Profits — at least for Allergan. The company is a leading maker of eye care skin care and aesthetic products including best-selling pharmaceutical Botox. Originally used to treat muscle spasms (as well as eye spasms and misalignment) Botox found another more popular application in diminishing facial wrinkles. Allergan's eye care products include medications for glaucoma allergic conjunctivitis and chronic dry eye. Skin care products include treatments for acne wrinkles and psoriasis. Allergan also sells breast augmentation implants and other surgical devices. Its products are sold in more than 100 countries. Pharmaceutical giant Actavis is buying Allergan in a \$66 billion deal.

|                        | Annual<br>Growth | 12/09    | 12/10    | 12/11    | 12/12    | 12/13    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 8.8%             | 4,503.6  | 4,919.4  | 5,419.1  | 5,806.1  | 6,300.4  |
| Net income (\$ mil.)   | 12.2%            | 621.3    | 0.6      | 934.5    | 1,098.8  | 985.1    |
| Market value (\$ mil.) | 15.2%            | 18,752.2 | 20,436.7 | 26,112.0 | 27,299.5 | 33,058.2 |
| Employees              | 8.3%             | 8,300    | 9,200    | 10,000   | 10,800   | 11,400   |

**ALLETE INC**

NYS: ALE

30 West Superior Street  
Duluth, MN 55802-2093  
Phone: 218 279-5000  
Fax: -  
Web: www.allete.com

CEO: Alan R. Hodnik  
CFO: Robert J. Adams  
HR: -  
FYE: December 31  
Type: Public

ALLETE provides light to the northern climes. Most of its business is classified within its regulated operations which include electric gas and water utilities located in northeastern Minnesota and northwestern Wisconsin. Those operations are conducted through subsidiaries Minnesota Power (about 144,000 customers) and Superior Water Light and Power (37,000 electric gas and water customers). ALLETE's other segment includes coal mining operations emerging technologies related to electric utilities and a real estate business (large land tracts in Florida). Subsidiary BNI Coal operates a mine in North Dakota that supplies primarily two generating co-ops Minnkota Power and Square Butte.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.2%          | 1,136.8 | 1,486.4 | 1,339.7 | 1,419.3 | 1,498.6 |
| Net income (\$ mil.)   | 8.7%          | 124.8   | 141.1   | 155.3   | 172.2   | 174.1   |
| Market value (\$ mil.) | 8.4%          | 2,840.2 | 2,618.2 | 3,306.4 | 3,830.2 | 3,926.0 |
| Employees              | 3.8%          | 1,625   | 1,945   | 1,963   | 2,017   | 1,889   |

**ALLEY-CASSETTY COMPANIES, INC.**

2 OLDHAM ST  
NASHVILLE, TN 372131107  
Phone: 615-244-7077  
Fax: -  
Web: www.alley-cassetty.com

CEO: Fred Cassetty  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Some build with blood sweat and tears; Alley-Cassetty Companies do it with trucks bricks and coal. The company's trucking division specializes in hauling liquid- and dry-bulk cargo including hazardous materials while the Alley-Cassetty Truck Center sells and services commercial trucks. The building supply division which operates in Georgia Kentucky and Tennessee produces and distributes bricks and other masonry products. Alley-Cassetty also provides coal to commercial and industrial users arranging its transportation via barge train and truck. Originally a coal company Alley-Cassetty was formed in 1964 through the merger of two Nashville residential coal delivery companies dating to the 1880s.

|                        | Annual Growth | 03/06 | 03/07 | 03/08 | 03/09* | 04/10 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (28.5%)       | -     | -     | -     | 114.0  | 81.5  |
| Net income (\$ mil.)   | -             | -     | -     | -     | 1.0    | (0.3) |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 180   |

\*Fiscal year change

**ALLIANCE BANCORP INC. OF PENNSYLVANIA**

NASDAQ: ALLB

541 Lawrence Rd.  
Broomall PA 19008  
Phone: 610-353-2900  
Fax: 610-359-6908  
Web: www.allianceanytime.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Alliance Bancorp Inc. of Pennsylvania is the holding company for Alliance Bank (formerly Greater Delaware Valley Savings Bank). The bank has about 10 branch offices that serve individuals and local businesses in suburban Philadelphia's Delaware and Chester counties. It offers standard deposit products such as checking and savings accounts money market accounts CDs and IRAs. Commercial real estate loans (more than 45% of the company's loan portfolio) and residential mortgages (more than 40%) comprise most of the bank's lending activities. Alliance Bancorp was formed in 2007 when the bank converted from mutual ownership to a mid-tier stock holding company structure.

**ALLIANCE DATA SYSTEMS CORP.**

NYS: ADS

3075 Loyalty Circle  
Columbus, OH 43219  
Phone: 614 729-4000  
Fax: -  
Web: www.alliancedata.com

CEO: Edward J. (Ed) Heffernan  
CFO: Charles L. Horn  
HR: Calvin Hilton  
FYE: December 31  
Type: Public

Alliance Data Systems provides private-label credit card financing and processing and database and direct marketing services to more than 2,000 companies. In a given year it holds the credit for more than \$15 billion in card balances. Its client base includes retailers like J. Crew Pottery Barn and Victoria's Secret as well as banks (Bank of America) grocery and drugstore chains gas stations and hospitality media and pharmaceutical companies. The company also develops and operates customer loyalty programs such as its Canadian-focused AIR MILES program. Additionally it performs database marketing predictive modeling and strategic consulting. In 2019 the company agreed to sell its Epsilon data-driven personalized marketing services business to Publicis Groupe.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18   |
|------------------------|---------------|----------|----------|----------|----------|---------|
| Sales (\$ mil.)        | 10.1%         | 5,302.9  | 6,439.7  | 7,138.1  | 7,719.4  | 7,791.2 |
| Net income (\$ mil.)   | 17.4%         | 506.3    | 596.5    | 515.8    | 788.7    | 963.1   |
| Market value (\$ mil.) | (14.9%)       | 15,275.1 | 14,768.8 | 12,201.9 | 13,535.8 | 8,014.3 |
| Employees              | 7.5%          | 15,000   | 16,000   | 17,000   | 20,000   | 20,000  |

**ALLIANCE ENTERTAINMENT LLC**

4250 Coral Ridge Dr.  
Coral Springs FL 33065  
Phone: 954-255-4000  
Fax: 954-255-4078  
Web: www.aent.com

CEO: Jeff Walker  
CFO: John Kutch  
HR: -  
FYE: January 31  
Type: Private

Alliance Entertainment rolls out the rock 'n' roll to retailers colleges and public libraries. The company is a distributor of some 400,000 CDs DVDs videogames and related products to some 3,000 merchants including Target Best Buy Barnes and Noble and Borders Group as well as Internet retailers such as Amazon.com. Alliance also provides fulfillment e-commerce and related support services through its AEC Direct division. Its NCircle Entertainment unit licenses and distributes family entertainment titles based on such characters as Super Mario Bros. and My Little Pony. Alliance Entertainment founded in 1990 is owned by investment firms Platinum Equity and The Gores Group.

**ALLIANCE FIBER OPTIC PRODUCTS INC.**

NMS: AFOP

275 Gibraltar Drive  
Sunnyvale, CA 94089  
Phone: 408 736-6900  
Fax: 408 736-4882  
Web: www.afop.com

CEO: Peter C Chang  
CFO: Anita K Ho  
HR: -  
FYE: December 31  
Type: Public

Alliance Fiber Optic Products (AFOP) is no light weight in light waves. Communications equipment designers and manufacturers plug AFOP's fiber-optic components into products used to build networks that connect cities regions within cities and telecommunications service providers with their individual customers. Its optical path integration and optical fiber amplifier components which include attenuators couplers depolarizers multiplexers and splitters account for most of sales. The company sells directly to telecom equipment makers primarily in North America where it gets about half of sales. AFOP has more than 200 customers.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.3%         | 45.4  | 42.0  | 46.6  | 76.1  | 86.0  |
| Net income (\$ mil.)   | 24.6%         | 6.0   | 4.4   | 9.6   | 18.8  | 14.5  |
| Market value (\$ mil.) | (1.9%)        | 281.3 | 137.4 | 215.7 | 270.0 | 260.3 |
| Employees              | 5.3%          | 1,137 | 1,037 | 1,063 | 1,514 | 1,397 |

**ALLIANCE HEALTHCARE SERVICES INC**
**NMS: AIQ**

100 Bayview Circle, Suite 400  
Newport Beach, CA 92660  
Phone: 949 242-5300  
Fax: -  
Web: www.alliancehealthcareservices-us.com

CEO: Rhonda Longmore-Grund  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Alliance HealthCare Services has a lead apron ready for you. Through its Alliance Imaging division the company operates some 500 diagnostic imaging systems for more than 1000 hospitals and other health care providers throughout the US. For most customers the company provides imaging systems and the staff to run and maintain them as well as marketing and billing support. In addition to MRI equipment and services (its largest revenue source) Alliance offers positron emission tomography (PET) computed tomography (CT) combination scanning X-rays and ultrasound among other imaging services. The company's Alliance Oncology unit runs about 30 cancer centers that provide radiation therapy.

|                        | Annual Growth | 12/11   | 12/12  | 12/13  | 12/14 | 12/15 |
|------------------------|---------------|---------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (1.1%)        | 493.7   | 472.3  | 448.8  | 436.4 | 473.1 |
| Net income (\$ mil.)   | -             | (160.1) | (11.9) | (21.5) | 10.6  | 6.7   |
| Market value (\$ mil.) | 64.2%         | 13.4    | 67.7   | 262.7  | 222.8 | 97.5  |
| Employees              | 6.2%          | 1,909   | 1,720  | 1,504  | 1,582 | 2,430 |

**ALLIANCE HOLDINGS GROUP LP**
**NMS: AHGP**

1717 South Boulder Avenue, Suite 400  
Tulsa, OK 74119  
Phone: 918 295-1415  
Fax: -  
Web: www.ahgp.com

CEO: Joseph W Craft III  
CFO: Brian L Cantrell  
HR: -  
FYE: December 31  
Type: Public

When it comes to coal mining it takes more than one company to make this Alliance work. Alliance Holdings GP owns Alliance Resource Management GP the managing general partner of major coal mining company Alliance Resource Partners L.P. The latter manages some eight coal mining complexes in Illinois Indiana Kentucky and Maryland plus other coal interests in Pennsylvania and West Virginia. The company has coal reserves totaling 1.76 billion tons. Alliance Holdings GP generates all of its revenues from its general partnership interest and its ownership stake in Alliance Resource Partners L.P.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.3%)        | 2,033.9 | 2,205.2 | 2,300.3 | 2,273.3 | 1,931.0 |
| Net income (\$ mil.)   | (1.3%)        | 196.1   | 233.9   | 284.4   | 211.3   | 185.9   |
| Market value (\$ mil.) | (12.3%)       | 2,848.3 | 3,509.8 | 3,651.0 | 1,208.0 | 1,682.2 |
| Employees              | (6.5%)        | 4,345   | 4,313   | 4,439   | 4,243   | 3,324   |

**ALLIANCE LAUNDRY HOLDINGS LLC**

221 SHEPARD ST  
RIPON, WI 549711390  
Phone: 920-748-3121  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Laundry day can't come often enough for Alliance Laundry Holdings (ALH). Through its wholly owned subsidiary Alliance Laundry Systems the company designs makes and markets commercial laundry equipment used in Laundromats multi-housing laundry facilities (such as apartments dormitories and military bases) and on-premise laundries (hotels hospitals and prisons). Its washers and dryers are sold under the brands Speed Queen UniMac Huebsch IPSO and Cissell. They're sold primarily in the US and Canada but also overseas. Investment firm BDT Capital Partners controls the company which was founded in 1908.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/12 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.1%         | -     | -     | 393.2 | 505.5 | 726.3 |
| Net income (\$ mil.)   | 12.3%         | -     | -     | 16.6  | 16.4  | 29.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,100 |

**ALLIANCE OF PROFESSIONALS & CONSULTANTS, INC.**

8200 BROWNLEIGH DR  
RALEIGH, NC 276177411  
Phone: 919-510-9696  
Fax: -  
Web: www.apc-services.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Alliance of Professionals & Consultants (APC) provides information technology and other technical staffing services for clients in the telecommunications financial manufacturing e-commerce pharmaceutical and health care industries. The company offers temp-to-hire and permanent placement — as well as total outsourcing arrangements — in such areas as application development quality assurance and testing network engineering and security and project management. It also operates staffing and consulting practices in engineering and business services. APC which was founded in 1993 uses subcontractors to supply its clients with personnel for some projects.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.8%          | -     | 58.1  | 58.9  | 63.1  | 70.7  |
| Net income (\$ mil.)   | 7.7%          | -     | 1.2   | 1.3   | 1.1   | 1.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 735   |

**ALLIANCE RESOURCE PARTNERS LP**
**NMS: ARLP**

1717 South Boulder Avenue, Suite 400  
Tulsa, OK 74119  
Phone: 918 295-7600  
Fax: -  
Web: www.arlp.com

CEO: Joseph W Craft III  
CFO: Brian L Cantrell  
HR: -  
FYE: December 31  
Type: Public

Coal is the main resource of Alliance Resource Partners which operates in the Illinois Basin Central Appalachia and Northern Appalachia. The company has 11 underground coal mining complexes in Illinois Indiana Kentucky Maryland Pennsylvania and West Virginia. Alliance controls about 650 million tons of reserves. Approximately 205 million tons of these reserves located in Hamilton County Illinois are leased to independent coal company White Oak Resources. Alliance produces about 32 million tons of coal annually nearly all of which is sold to electric utilities.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.4%)        | 2,300.7 | 2,273.7 | 1,931.5 | 1,796.2 | 2,002.9 |
| Net income (\$ mil.)   | (7.3%)        | 497.2   | 306.2   | 339.4   | 303.6   | 366.6   |
| Market value (\$ mil.) | (20.3%)       | 5,514.5 | 1,728.0 | 2,875.7 | 2,523.5 | 2,221.2 |
| Employees              | 3.2%          | 3,177   | 2,955   | 3,324   | 3,321   | 3,599   |

**ALLIANT CREDIT UNION**

11545 W. Touhy Ave.  
Chicago IL 60666  
Phone: 773-462-2000  
Fax: 773-462-2095  
Web: www.alliantcreditunion.org

CEO: -  
CFO: Mona Leung  
HR: Christina Mills  
FYE: December 31  
Type: Private - Not-for-Pr

Members fly high with Alliant Credit Union. Though its branch total may be small — about 15 locations in or near major US airports — Alliant is one of the largest credit unions in the country with some \$8 billion in assets and more than 275,000 members. Its financial products and services include checking and savings accounts credit cards investments and insurance. Alliant also offers mortgages as well as home equity auto and student loans. Membership is open to all residents of the Chicago area as well as current and retired employees (and their family members) of firms such as United Airlines Google Kaiser Permanente and more than a hundred other qualifying companies and organizations.



**ALLIANT ENERGY CORP**
**NMS: LNT**

4902 N. Biltmore Lane  
Madison, WI 53718  
Phone: 608 458-3311  
Fax: 608 458-4824  
Web: www.alliantenergy.com

CEO: Patricia L. (Pat) Kampling  
CFO: Robert J. Durian  
HR: -  
FYE: December 31  
Type: Public

The spark of Alliant Energy's business is keeping the lights on and stoves lit for its upper Midwest customers. Alliant is the parent of two regulated utility companies Interstate Power and Light (IPL) and Wisconsin Power and Light (WPL) which together serve nearly 1 million electricity customers and more than 400,000 natural gas customers in Iowa and Wisconsin. In addition to providing retail energy the utilities sell wholesale electricity in Iowa Wisconsin Illinois and Minnesota. Alliant operates about 30 fossil-fueled hydroelectric and alternative power generation plants.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16   | 12/17    | 12/18   |
|------------------------|------------------|----------|----------|---------|----------|---------|
| Sales (\$ mil.)        | 1.3%             | 3,350.3  | 3,253.6  | 3,320.0 | 3,382.2  | 3,534.5 |
| Net income (\$ mil.)   | 7.3%             | 393.3    | 388.4    | 381.7   | 467.5    | 522.3   |
| Market value (\$ mil.) | (10.7%)          | 15,679.3 | 14,742.2 | 8,944.4 | 10,058.7 | 9,973.7 |
| Employees              | (2.0%)           | 4,212    | 4,070    | 3,978   | 3,989    | 3,885   |

**ALLIANT INTERNATIONAL UNIVERSITY, INC.**

10455 POMERADO RD  
SAN DIEGO, CA 921311799  
Phone: 415-955-2000  
Fax: -  
Web: www.alliant.edu

CEO: Andy Vaughn  
CFO: Tarun Bhatia  
HR: -  
FYE: June 30  
Type: Private

Alliant International University churns out mental health professionals lawyers teachers businessmen and forensic specialists. The university prepares students (graduates and undergraduates who've completed at least two years of college) for careers in psychology and applied social sciences. Alliant International University consists of five graduate schools specializing in psychology business management forensics law and education. It also operates two undergraduate educational centers and has an affiliation with the Presidio Graduate School which focuses on sustainable management. It serves more than 4000 students from its seven campus locations in California as well as three satellite locations overseas.

|                        | Annual<br>Growth | 06/07 | 06/08 | 06/09 | 06/10 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 78.3  | 76.3  | 71.7  |
| Net income (\$ mil.)   | -                | -     | 0.0   | 8.5   | 1.9   | (5.2) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 471   |

**ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA**

5701 Golden Hills Dr.  
Minneapolis MN 55416  
Phone: 763-765-6500  
Fax: 212-771-9884  
Web: www.cit.com/products-and-services/corporate-fi

CEO: Walter White  
CFO: Giulio Terzariol  
HR: -  
FYE: December 31  
Type: Subsidiary

There's more to Allianz Life than life. The subsidiaries and affiliates of Allianz Life Insurance Company of North America (Allianz Life) offer a range of insurance investment and savings products to individuals throughout the US. Allianz Life boasts a network of more than 100,000 independent agents and financial planners selling such products as life insurance variable and fixed life annuity products and long-term care insurance. It offers mutual funds and other broker-dealer services through its Questar Capital affiliate. Allianz Life operates in New York through its Allianz Life Insurance Company of New York unit. Allianz Life became a subsidiary of Allianz SE in 1979.

**ALLIED BUILDING PRODUCTS CORP.**

15 E. Union Ave.  
East Rutherford NJ 07073  
Phone: 201-507-8400  
Fax: 201-507-3842  
Web: www.alliedbuilding.net

CEO: Bob Feury Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Allied Building Products counts home builders and contractors as part of its circle of friends. Serving the commercial and residential construction markets the company distributes exterior and interior building materials including roofing siding drywall and acoustical tile from major manufacturers. Allied also markets products under its own Cutting Edge and Tri-Bilt brands. The firm operates about 180 branches in 30 states and it maintains a fleet of more than 2700 vehicles including cranes and delivery trucks. Allied is a subsidiary of Oldcastle (itself a subsidiary of CRH). The company was founded in 1950 as a family-operated roofing and custom sheet metal fabrication business.

**ALLIED HEALTHCARE INTERNATIONAL INC.**

245 Park Ave.  
New York NY 10167  
Phone: 212-750-0064  
Fax: 212-750-7221  
Web: www.alliedhealthcare.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Subsidiary

Allied Healthcare International offers temporary staffing services to the UK health care industry. The company operates through a network of about 110 branches across the UK. Allied Healthcare places its staff which includes more than 10,000 nurses nurses aides and home health aides in hospitals nursing homes care homes and private homes. Customers affiliated with the British government such as the UK National Health Service and local social service departments account for a sizeable portion of the company's sales each year. Allied Healthcare International was established in 1981. In late 2011 it was acquired by Saga Group Limited.

**ALLIED HEALTHCARE PRODUCTS INC**
**NAS: AHPI**

1720 Sublette Avenue  
St. Louis, MO 63110  
Phone: 314 771-2400  
Fax: -  
Web: www.alliedhpi.com

CEO: Earl R Refsland  
CFO: Daniel C Dunn  
HR: -  
FYE: June 30  
Type: Public

Allied Healthcare Products helps medical workers get oxygen flowing. The medical equipment maker produces respiratory equipment used in hospitals surgery centers ambulances and other medical facilities as well as in patient homes. Its products include anesthesia equipment oxygen cylinders and nebulizers used in home respiratory therapy as well as emergency resuscitation products. It also makes medical gas system components installed in hospital walls during construction as well as spine immobilization backboards and other items used in trauma situations. Allied Healthcare sells directly to hospitals and through equipment dealers in the US and abroad.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)           | 35.5  | 36.0  | 33.5  | 33.8  | 31.4  |
| Net income (\$ mil.)   | -                | (1.8) | (2.3) | (2.1) | (2.2) | (2.1) |
| Market value (\$ mil.) | 4.5%             | 6.3   | 2.4   | 11.6  | 9.7   | 7.5   |
| Employees              | (6.0%)           | 232   | 236   | 218   | 202   | 181   |

**ALLIED INTERNATIONAL CORPORATION OF VIRGINIA**

101 DOVER RD NE STE 2  
GLEN BURNIE, MD 210606561  
Phone: 410-424-4003  
Fax: -  
Web: www.alliedint.com

CEO: -  
CFO: -  
HR: Heather Adkins  
FYE: December 31  
Type: Private

Allied International imports packed food products from more than 35 countries for distribution to grocery retailers throughout the US. Its product portfolio includes breakfast cereals candy condiments cookies and crackers as well as pasta products oils and salad dressings. It distributes such brands as Forrelli Smith & Johnson and Sunrise Valley. In addition Allied International imports and distributes kosher products and general merchandise including cleaning products and personal care items. The family-owned company was formed in 1980.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07     | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | (99.2%)          | -     | -     | 302,448.6 | 17.4  | 17.5  |
| Net income (\$ mil.)   | (83.5%)          | -     | -     | 16.4      | 0.4   | 0.4   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 19    |

**ALLIED MOTION TECHNOLOGIES INC**
**NMS: AMOT**

495 Commerce Drive  
Amherst, NY 14228  
Phone: 716 242-8634  
Fax: -  
Web: www.alliedmotion.com

CEO: Richard S. (Dick) Warzala  
CFO: Michael R. (Mike) Leach  
HR: -  
FYE: December 31  
Type: Public

Allied Motion Technologies has the motor to control your drive. The company makes specialized motors optical encoders and brushless drives used in mechanical motion control applications. Its products are incorporated into a number of end products including high-definition printers barcode scanners surgical tools robotic systems wheelchairs and satellite tracking systems. Allied Motion targets applications in the alternative energy automotive aerospace and defense industrial automation medical printing and imaging and semiconductor equipment markets.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.6%             | 249.7 | 232.4 | 245.9 | 252.0 | 310.6 |
| Net income (\$ mil.)   | 3.5%             | 13.9  | 11.1  | 9.1   | 8.0   | 15.9  |
| Market value (\$ mil.) | 17.2%            | 224.7 | 248.3 | 202.9 | 313.9 | 423.9 |
| Employees              | 13.1%            | 977   | 1,046 | 1,220 | 1,250 | 1,600 |

**ALLIED NEVADA GOLD CORP**
**ASE: ANV**

9790 Gateway Drive, Suite 200  
Reno, NV 89521  
Phone: 775 358-4455  
Fax: 775 358-4458  
Web: www.alliednevada.com

CEO: Randy E Buffington  
CFO: Stephen M Jones  
HR: -  
FYE: December 31  
Type: Public

All that glitters is not gold; some of it's silver. That's the story at Allied Nevada Gold a mining company that produces gold primarily and silver as a by-product from its property in Nevada. Its wholly owned Hycroft Mine sitting on 96 sq. mi. has proven and probable mineral reserves of about 3 million ounces of gold and nearly 50 million ounces of silver. The company is conducting feasibility studies for a mill on the property that would process sulfide and other high oxide ores. Allied Nevada Gold also explores for gold silver and other minerals on more than 100 properties in the state. The company was spun off from Vista Gold in 2007 when it acquired its former parent's Nevada mining operations.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13 |
|------------------------|------------------|---------|---------|---------|---------|-------|
| Sales (\$ mil.)        | 57.8%            | 43.2    | 130.9   | 152.0   | 214.6   | 267.9 |
| Net income (\$ mil.)   | (36.1%)          | 8.5     | 34.1    | 36.7    | 47.7    | 1.4   |
| Market value (\$ mil.) | (30.3%)          | 1,569.0 | 2,737.4 | 3,150.4 | 3,134.8 | 369.4 |
| Employees              | 24.7%            | 177     | 231     | 291     | 742     | 428   |

**ALLIED RESOURCES INC**
**NBB: ALOD**

1403 East 900 South  
Salt Lake City, UT 84105  
Phone: 801 232-7395  
Fax: -  
Web: www.alliedresourcesinc.com

CEO: Ruairidh Campbell  
CFO: Ruairidh Campbell  
HR: -  
FYE: December 31  
Type: Public

Allied Resources has allied with Allstate Energy to get the most out of its Appalachian energy resources. The company is an oil and natural gas exploration and production enterprise with primary operations in West Virginia (in Calhoun and Ritchie counties). Allied Resources produces oil and natural gas from 145 wells which are maintained and operated by Allstate Energy. The depth at which the wells produce ranges from 1730 feet to more than 5470 feet. The company also owns 13 gross wells in Goliad Edwards and Jackson counties Texas. In 2008 Allied Resources reported proved reserves of 18950 barrels of oil and 1.4 billion cu. ft. of natural gas. CEO Ruairidh Campbell owns 27% of the company

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.3%            | 0.6   | 0.3   | 0.3   | 0.3   | 1.1   |
| Net income (\$ mil.)   | -                | (0.0) | (0.2) | (0.3) | (0.2) | 0.6   |
| Market value (\$ mil.) | (2.9%)           | 0.9   | 0.7   | 1.0   | 1.1   | 0.8   |
| Employees              | 0.0%             | 2     | 2     | -     | -     | -     |

**ALLIED SECURITY HOLDINGS LLC**

161 WASHINGTON ST STE 600  
CONSHOHOCKEN, PA 194282083  
Phone: 484-351-1300  
Fax: -  
Web: www.aus.com

CEO: William C Whitmore Jr  
CFO: William A Torzolini  
HR: -  
FYE: December 31  
Type: Private

Better than a blanket Allied Security Holdings gives customers a sense of security. One of the largest private contract security firms in the US it does business as AlliedBarton Security Services. It recruits and employs trained security guards to serve thousands of customers (some of which are large FORTUNE 500 companies) and their facilities. They include government facilities hospitals offices ports residential communities shopping centers and universities. The firm also provides employment and background screening services through its HR Plus subsidiary. In mid-2016 AlliedBarton merged with Universal Services of America to create Allied Universal North America's largest security services group.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 5.7%             | -     | -     | 1,923.9 | 2,042.4 | 2,149.2 |
| Net income (\$ mil.)   | (25.0%)          | -     | -     | 43.8    | 51.7    | 24.7    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 53,760  |

**ALLIED SYSTEMS HOLDINGS INC.**

2302 Parklake Dr. Bldg. 15 Ste. 600  
Atlanta GA 30345  
Phone: 404-373-4285  
Fax: 404-370-4206  
Web: www.alliedholdings.com

CEO: Mark J Gendregske  
CFO: Thomas H King  
HR: -  
FYE: December 31  
Type: Private

Allied Systems Holdings is busting to "get a move on." Carrying millions of cars trucks and SUVs every year Allied Systems Holdings leads the North American vehicle-hauling market. Through subsidiary Allied Automotive Group Allied Systems moves approximately 9 million vehicles annually with a fleet of about 4000 tractor-trailer rigs which it operates from about 90 terminals in the US and Canada. Assembled vehicles are transported from manufacturing plants railway distribution points ports and auctions to auto dealers and car rental companies. Customers have included major auto OEMs Chrysler Ford General Motors Honda and Toyota. In mid-2012 Allied Systems filed for Chapter 11 bankruptcy protection.

**ALLINA HEALTH SYSTEM**

2925 CHICAGO AVE  
MINNEAPOLIS, MN 554071321  
Phone: 612-262-5000  
Fax: -

CEO: Penny Ann Wheeler  
CFO: Duncan P. Gallagher  
HR: -  
FYE: December 31  
Type: Private

Allina Health System is a not-for-profit health care system that works to protect people's #1 asset — their good health. The system owns and operates a dozen hospitals a network of nearly 100 clinics and specialty centers and a whole bunch of pharmacies. It has licensed bed capacity of 2451 acute care beds. Its vast system of provider locations serve residents throughout Minnesota and western Wisconsin providing disease prevention programs along with specialized inpatient and outpatient services. Allina's Aspen Medical Group division also operates a range of outpatient clinics providing primary and specialty care.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16   | 12/17   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 8.4%          | -     | -     | -     | 3,947.7 | 4,279.1 |
| Net income (\$ mil.)   | 131.3%        | -     | -     | -     | 74.9    | 173.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 26,400  |

**ALLIS-CHALMERS ENERGY INC.**

11125 Equity Dr. Ste. 200  
Houston TX 77041  
Phone: 713-856-4222  
Fax: 713-856-4246  
Web: [www.alchenenergy.com/profiles/investor/fullpage](http://www.alchenenergy.com/profiles/investor/fullpage)

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

This company knows the drill. Allis-Chalmers Energy provides drilling and oil field services to oil and gas exploration companies operating primarily Argentina and in the western and southern US. It operates in three segments: Drilling and Completion; Oilfield Services (underbalanced drilling directional drilling tubular services and production services); and Rental Services. Its Strata Directional Technology subsidiary offers directional drilling services to clients in conventional and unconventional hydrocarbon plays. In 2011 Archer Limited (formerly Seawell) acquired debt-laden Allis-Chalmers for some \$890 million including assumed debt.

**ALLISON TRANSMISSION HOLDINGS INC**

NYS: ALSN

One Allison Way  
Indianapolis, IN 46222  
Phone: 317 242-5000  
Fax: -  
Web: [www.allisontransmission.com](http://www.allisontransmission.com)

CEO: Lawrence E. (Larry) Dewey  
CFO: David S. Graziosi  
HR: Mary Hoffman  
FYE: December 31  
Type: Public

Allison Transmission is the world's largest manufacturer of fully-automatic transmissions for on- and off-highway commercial vehicles and US military vehicles. Its products are used in vehicles such as medium- and heavy-duty trucks transit buses motorhomes and mining and construction equipment. Allison's customers include original equipment manufacturers (OEMs) as well as the US Department of Defense; its largest customers include Daimler Paccar and Volvo. The company also makes electric drives for transit buses and shuttles and its ReTran remanufactured transmissions for aftermarket customers. The US accounts for most of the company's revenue but Allison also serves customers in Europe the Middle East Africa Asia and South America. The company traces its historical roots back to 1915.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.3%          | 2,127.4 | 1,985.8 | 1,840.2 | 2,262.0 | 2,713.0 |
| Net income (\$ mil.)   | 29.3%         | 228.6   | 182.3   | 214.9   | 504.0   | 639.0   |
| Market value (\$ mil.) | 6.7%          | 4,279.9 | 3,268.6 | 4,253.4 | 5,437.6 | 5,543.7 |
| Employees              | 1.8%          | 2,700   | 2,700   | 2,600   | 2,700   | 2,900   |

**ALLOS THERAPEUTICS INC.**

NASDAQ: ALTH

11080 CirclePoint Rd. Ste. 200  
Westminster CO 80020  
Phone: 303-426-6262  
Fax: 303-426-4731  
Web: [www.allos.com](http://www.allos.com)

CEO: Abraham N Oler  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Drug developer Allos Therapeutics has worked to make a big breakthrough in the fight against cancer. The company's first FDA-approved drug Folutyn (pralatrexate) was launched commercially in the US in 2010 to treat a relatively rare blood cancer called peripheral T-cell lymphoma (PTCL). Allos Therapeutics is also investigating the compound as a potential treatment in other oncology applications including additional forms of lymphoma. Spectrum Pharmaceuticals acquired Allos Therapeutics in 2012.

**ALLOY INC.**

151 W. 26th St. 11th Fl.  
New York NY 10001  
Phone: 212-244-4307  
Fax: 212-244-4311  
Web: [www.alloy.com](http://www.alloy.com)

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Subsidiary

Alloy has its eye on the next generation. Through its Alloy Media + Marketing division the company provides advertising and marketing services for online and print media designed to help customers reach the attractive yet elusive youth market of people between the ages of 10 and 24. Its Alloy Entertainment develops TV shows (Gossip Girl) while its Alloy Digital broadcasts content online including original sponsored Web series (Private). In addition the company's Channel One TV network broadcasts daily newscasts and educational videos at junior and senior high schools across the country. Investment firm ZelnickMedia Corporation owns Alloy. Warner Bros. Television Group is buying Alloy Entertainment.

**ALLSCRIPTS HEALTHCARE SOLUTIONS, INC.**

NMS: MDRX

222 Merchandise Mart, Suite 2024  
Chicago, IL 60654  
Phone: 800 334-8534  
Fax: -  
Web: [www.allscripts.com](http://www.allscripts.com)

CEO: Paul M. Black  
CFO: Dennis M. Ollis  
HR: David Campbell  
FYE: December 31  
Type: Public

Allscripts Healthcare Solutions provides software and services that automate common healthcare administrative tasks such as processing electronic healthcare records (EHR) entering prescription information managing orders for lab tests and other medical workflows and records. Allscripts software includes tools that give doctors access (via desktop or wireless devices) to patient drug history drug interactions and generic alternatives. Its products also help hospitals and healthcare organizations manage financial and operational functions. The US accounts for more than 95% of revenue. Allscripts has a partnership with Lyft to help healthcare providers arrange transportation for patients.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.2%          | 1,377.9 | 1,386.4 | 1,549.9 | 1,806.3 | 1,750.0 |
| Net income (\$ mil.)   | -             | (66.5)  | (2.2)   | 2.9     | (152.6) | 412.3   |
| Market value (\$ mil.) | (6.8%)        | 2,186.5 | 2,633.4 | 1,748.2 | 2,491.3 | 1,650.6 |
| Employees              | 7.2%          | 7,200   | 6,900   | 7,500   | 8,900   | 9,500   |

**ALLSTATE CORP**
**NYS: ALL**

2775 Sanders Road  
Northbrook, IL 60062  
Phone: 847 402-5000  
Fax: -  
Web: www.allstate.com

CEO: Thomas J. Wilson  
CFO: Mario Rizzo  
HR: Harriet K. Harty  
FYE: December 31  
Type: Public

Ya gotta hand it to Allstate: The "good hands" company has managed to work its way towards the top of the property/casualty insurance pile. Serving more than 16 million households the company is the second-largest personal lines insurer in the US just behind rival State Farm. Its Allstate Protection segment sells auto home-owners and other property/casualty insurance products in Canada and the US. Allstate Life provides life insurance through subsidiaries including Allstate Life and American Heritage Life. The group also provides voluntary benefits such as short-term disability and critical illness policies. Other units include Allstate Roadside Services and consumer protection plan provider SquareTrade.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 0.8%          | 108,533.0 | 104,656.0 | 108,610.0 | 112,422.0 | 112,249.0 |
| Net income (\$ mil.)   | (5.7%)        | 2,850.0   | 2,171.0   | 1,877.0   | 3,189.0   | 2,252.0   |
| Market value (\$ mil.) | 4.1%          | 23,323.0  | 20,613.9  | 24,607.8  | 34,763.7  | 27,433.2  |
| Employees              | 3.3%          | 40,200    | 41,600    | 43,500    | 42,900    | 45,700    |

**ALLSTEEL INC.**

2210 2nd Ave.  
Muscatine IA 52761  
Phone: 563-262-4800  
Fax: 563-272-7812  
Web: www.allsteeloffice.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Allsteel believes that the best offices are filled with Energy. The company makes office systems desks seating storage products tables and accessories under names such as Energy Stride Align Concensus Scout and Terrace. Allsteel sells its products through dealers and its own sales force. Its customers originate in the corporate government and educational markets. The company operates about 10 showrooms in the US and Canada. Founded in 1912 as All-Steel-Equip Allsteel invented the lateral file in 1967. The company is a subsidiary of HNI.

**ALLWAYS HEALTH PARTNERS, INC.**

399 REVOLUTION DR  
SOMERVILLE, MA 021451444  
Phone: 617-772-5500  
Fax: -  
Web: www.allwayshealthpartners.org

CEO: David Segal  
CFO: Doug Thompson  
HR: -  
FYE: December 31  
Type: Private

Neighborhood Health Plan (NHP) is a not-for-profit health plan provider that offers health insurance products and related services to more than 300,000 members in Massachusetts. The organization is a leading provider of managed health care for members of MassHealth the state's Medicaid program for low-income and disabled residents. But it also provides commercial health plans for small businesses as well as low-cost and no-cost family and individual plans for people who qualify for subsidized health coverage under Massachusetts' 2006 health care reform law. NHP maintains a provider network of more than 4,300 primary care physicians 13,000 specialists and dozens of hospitals. The company was founded in 1986.

|                        | Annual Growth | 12/11 | 12/12 | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 25.6%         | -     | -     | 1,380.1 | 1,743.7 | 2,178.2 |
| Net income (\$ mil.)   | -             | -     | -     | (68.1)  | (108.7) | (22.8)  |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 340     |

**ALLY BANK**

6985 S UNION PARK CTR # 435  
MIDVALE, UT 840474177  
Phone: 801-790-5005  
Fax: -  
Web: www.ally.com

CEO: Diane E. Morais  
CFO: James N. Young  
HR: -  
FYE: December 31  
Type: Private

Ally Bank is on your side when it comes to banking. Formerly known as GMAC Bank Ally Bank (which is a subsidiary of government-backed Ally Financial) offers savings and money market accounts as well as traditional and no-penalty CDs. The online bank also offers interest checking accounts. The bank offers its services online and over the phone; it operates no physical branch locations. Clients also can use any ATM in the US and Ally will reimburse any fees charged by other banks. Ally Bank was revamped and renamed in 2009 in the midst of GM's (very public) financial difficulties. Predecessor GMAC Bank had been in operation since 2001.

|                        | Annual Growth | 06/04 | 06/05 | 06/06*  | 12/07    | 12/16     |
|------------------------|---------------|-------|-------|---------|----------|-----------|
| Assets (\$ mil.)       | 42.5%         | -     | -     | 3,586.2 | 28,472.5 | 123,547.7 |
| Net income (\$ mil.)   | 131.3%        | -     | -     | 0.3     | 291.4    | 1,273.3   |
| Market value (\$ mil.) | -             | -     | -     | -       | -        | -         |
| Employees              | -             | -     | -     | -       | -        | 42        |

\*Fiscal year change

**ALLY COMMERCIAL FINANCE LLC**

3000 Town Center Ste. 280  
Southfield MI 48075  
Phone: 248-356-4622  
Fax: 248-350-2733  
Web: www.allycf.com

CEO: -  
CFO: -  
HR: Rebecca King  
FYE: December 31  
Type: Subsidiary

In the market for some cash for your business? Ally Commercial Finance provides funding to large and middle-market businesses in a variety of industries. The company's product menu includes term loans letters of credit working capital asset-based lending equipment finance and leasing import/export financing equity co-investments and recapitalizations. Target industries include automotive business services consumer goods health care manufacturing and retail. Ally Commercial typically lends from \$5 million to \$250 million per transaction. Its portfolio entails approximately \$4 billion in financing to some 125 corporate clients. A subsidiary of auto lender Ally Financial the firm has five US offices.

**ALLY FINANCIAL INC**
**NYS: ALLY**

Ally Detroit Center, 500 Woodward Avenue, Floor 10  
Detroit, MI 48226  
Phone: 866 710-4623  
Fax: -  
Web: www.ally.com

CEO: Jeffrey J. (JB) Brown  
CFO: Christopher A. Halmey  
HR: Ashley Cink  
FYE: December 31  
Type: Public

Ally Financial wants to be your friend in the financing business. Ally operates branchless online-only retail bank Ally Bank which offers deposit mortgage (through Ally Home) and credit card products. Ally also provides auto financing for 18,000 auto dealerships (mostly GM and Chrysler) and their customers. Ally Financial offers financing services for large- and mid-market companies through Ally Corporate Finance. Then known as GMAC the company was bailed out by the US government following the global financial crisis after which it took its current name. After several years of majority state ownership it went public in 2014.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 4.2%          | 151,828.0 | 158,581.0 | 163,728.0 | 167,148.0 | 178,869.0 |
| Net income (\$ mil.)   | 2.4%          | 1,150.0   | 1,289.0   | 1,067.0   | 929.0     | 1,263.0   |
| Market value (\$ mil.) | (1.0%)        | 9,563.7   | 7,547.3   | 7,701.2   | 11,806.9  | 9,175.0   |
| Employees              | 4.4%          | 6,900     | 7,100     | 7,600     | 7,900     | 8,200     |

**ALNYLAM PHARMACEUTICALS INC**

NYS: ALNY

675 West Kendall Street, Henri A. Termeer Square  
Cambridge, MA 02142  
Phone: 617 551-8200  
Fax: 617 551-8101  
Web: www.alnylam.com

CEO: –  
CFO: Manmeet S Soni  
HR: Karen Anderson  
FYE: December 31  
Type: Public

Like a genetic linebacker Alnylam Pharmaceuticals runs interference with RNA to prevent the forward progress of disease. RNA interference (RNAi) technology developed by the biotech firm can selectively shut off harmful genes. The company is developing a pipeline of candidates both individually and through collaborations with other drugmakers. Its disease targets include neurological ailments hypercholesterolemia and hemophilia. In mid-2018 the FDA approved the firm's patisiran drug for the treatment of neuropathy (nerve damage); it was the first RNAi-based therapy to gain approval in the US. Alnylam has additional partner-based programs in clinical or development stages including candidates targeting respiratory syncytial virus (RSV) infection and liver cancers.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|---------------|---------|---------|---------|----------|---------|
| Sales (\$ mil.)        | 10.3%         | 50.6    | 41.1    | 47.2    | 89.9     | 74.9    |
| Net income (\$ mil.)   | –             | (360.4) | (290.1) | (410.1) | (490.9)  | (761.5) |
| Market value (\$ mil.) | (6.9%)        | 9,814.2 | 9,524.8 | 3,788.1 | 12,854.5 | 7,376.8 |
| Employees              | 42.8%         | 256     | 369     | 514     | 749      | 1,065   |

**ALOHA PETROLEUM LTD.**

1132 Bishop St. Suite 1700  
Honolulu HI 96813-2820  
Phone: 808-522-9700  
Fax: 808-522-9707  
Web: www.alohagas.com

CEO: Richard Parry  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Aloha Petroleum has focused on fueling its convenience store business through its longtime island heritage. The company provides fuel to its customers through 30-plus company-operated convenience store and gasoline facilities that operate under the Aloha Petroleum and Island Mini-Mart banners. Overall Aloha Petroleum counts about 50 retail fuel locations among its retail portfolio on the Big Island and on Oahu. As part of its business the retail and gas company also provides fuel storage and transportation services between its locations. Aloha Petroleum was established in the early 1900s as Associated Oil a division of Tidewater Oil which was then owned by J. Paul Getty.

**ALON USA ENERGY INC**

NYS: ALJ

12700 Park Central Dr., Suite 1600  
Dallas, TX 75251  
Phone: 972 367-3600  
Fax: –  
Web: www.alonusa.com

CEO: Ezra Uzi Yemin  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Alon USA Energy is the driving force behind Alon (formerly FINA)-branded marketing and refining operations throughout the US Southwest. The Delek US Holdings unit provides fuel to 633 Alon-branded retail sites. It owns or operates 309 convenience stores under the 7-Eleven and Alon brands. It also sub-licenses the Alon brand to distributors supplying other locations. Alon USA Energy's refineries in California (two) Louisiana (one) and Oregon (one) have a combined throughput capacity of 144000 barrels per day. It also indirectly owns a 73000 barrels-per-day refinery in Texas and is a top asphalt producer. In 2016 the company agreed to buy all of Alon USA Energy.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (11.9%)       | 7,186.3 | 8,017.7 | 7,046.4 | 6,779.5 | 4,338.2 |
| Net income (\$ mil.)   | 4.8%          | 43.7    | 90.6    | 48.1    | 38.5    | 52.8    |
| Market value (\$ mil.) | 14.2%         | 618.1   | 1,283.7 | 1,173.7 | 899.1   | 1,053.1 |
| Employees              | 0.3%          | 2,824   | 2,824   | 2,740   | 2,745   | 2,860   |

**ALON USA PARTNERS LP**

NYS: ALDW

12700 Park Central Drive, Suite 1600  
Dallas, TX 75251  
Phone: 972 367-3600  
Fax: –  
Web: www.alonpartners.com

CEO: Alan Moret  
CFO: Shai Even  
HR: –  
FYE: December 31  
Type: Public

The crude oil refinery of Alon USA Partners doesn't exactly stand alone seeing as how it's situated right in the middle of the West Texas oil patch. Located in Big Spring with a capacity of 70000 barrels per day it powers the company's petroleum products refining and marketing business. The refinery mainly produces gasoline and diesel and jet fuel along with asphalt and petrochemicals and the company markets them in Arizona New Mexico Oklahoma and Texas. In 2012 Alon USA Partners was spun off by Alon USA Energy which in turn is majority-owned by Alon Israel Oil. The same year the company went public through an IPO that raised \$184 million.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (9.4%)        | 3,208.0 | 3,476.8 | 3,430.3 | 3,221.4 | 2,157.2 |
| Net income (\$ mil.)   | (14.6%)       | 294.4   | 37.1    | 136.2   | 169.1   | 156.9   |
| Market value (\$ mil.) | (1.1%)        | –       | 1,504.6 | 1,041.4 | 807.0   | 1,453.4 |
| Employees              | –             | –       | –       | –       | –       | –       |

**ALORICA INC.**

5 Park Plaza Ste. 1100  
Irvine CA 92614  
Phone: 949-527-4600  
Fax: 301-874-5685  
Web: www.canam-steeljoists.ws

CEO: –  
CFO: KJ Tjon  
HR: –  
FYE: December 31  
Type: Private

Alorica is here to remedy your front- and back-office ailments. The company provides outsourced customer service operations through about 40 call centers located in the US India and the Philippines. Its contact center services include technical support customer service help desk billing and sales (inbound and outbound). The company also offers fulfillment and service logistics including returns management warranty support management and field service dispatch. Alorica caters to customers in the automotive consumer products energy and utilities financial services health care media and entertainment retail technology telecommunications and travel sectors. It was founded in 1999 by Andy Lee.

**ALPHA ASSOCIATES INC.**

2 Amboy Ave.  
Woodbridge NJ 07095  
Phone: 732-634-5700  
Fax: 732-634-1430  
Web: www.alphainc.com

CEO: Christopher J Avallone  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Alpha Associates would like to be seen as the alpha and omega of high-performance industrial fabrics composites and elastomers. The company makes and markets coated fabrics and laminates for a myriad of products from marine insulation welding fabrics outdoor jacketing to acoustical baffles. Alpha Associates also develops and manufactures specialty materials for high temperature insulation. Within its high performance elastomer (HPE) line goods include flexible expansion joints for flue gas ducting industrial belting and gasket sheeting. Alpha Associates' plants are setup in South Carolina Nevada and New Jersey. The family-owned company is led by its co-founder chairman and CEO A. Louis Avallone.

**ALPHA NATURAL RESOURCES INC**
**NBB: ANRZ Q**

One Alpha Place, P.O. Box 16429  
Bristol, VA 24209  
Phone: 276 619-4410  
Fax: -  
Web: www.alphanr.com

CEO: David Stetson  
CFO: Andy Eidson  
HR: -  
FYE: December 31  
Type: Public

The alpha and omega of Alpha Natural Resources is coal mining. One of the top coal producers in the US the company produces steam and metallurgical coal at 60 active mines and 22 coal preparation plants primarily in central and northern Appalachia and the Powder River Basin in Wyoming. Alpha's sales are split between low-sulfur steam coal used mainly for electricity generation and metallurgical coal used primarily for steelmaking. The company produces about 84 million tons of coal per year. Alpha controls about 4 billion tons of proved and probable coal reserves. Faced with increasing debt and tightening federal regulations the company entered into Chapter 11 bankruptcy protection in August 2015.

|                        | Annual Growth | 12/10    | 12/11   | 12/12     | 12/13     | 12/14   |
|------------------------|---------------|----------|---------|-----------|-----------|---------|
| Sales (\$ mil.)        | 2.3%          | 3,917.2  | 7,109.2 | 6,974.9   | 4,953.5   | 4,287.1 |
| Net income (\$ mil.)   | -             | 95.6     | (677.4) | (2,437.1) | (1,113.5) | (875.0) |
| Market value (\$ mil.) | (59.2%)       | 13,302.6 | 4,527.3 | 2,158.4   | 1,582.2   | 370.1   |
| Employees              | 8.2%          | 6,500    | 14,500  | 12,400    | 10,500    | 8,900   |

**ALPHA-EN CORPORATION**
**OTC: ALPE**

120 White Plains Rd.  
Tarrytown NY 10591  
Phone: 914-631-5265  
Fax: +41-58-158-88-89  
Web: www.jetaviation.com

CEO: Sam Pitroda  
CFO: Nathan J Wasserman  
HR: -  
FYE: December 31  
Type: Public

alpha-En Corporation (formerly Avenue Entertainment) once brought entertainment to the street where you live. The company produced films such as Closer and The Merchant of Venice and made-for-TV and cable movies including Angels in America and Path To Paradise: The Untold Story of the World Trade Center Bombing both for HBO. Its Wombat Productions created one-hour profiles of Hollywood celebrities shown on networks such as PBS A&E and Bravo. The company halted production activities and sold its assets in 2007. It is seeking another business to acquire.

**ALPHABET INC**
**NMS: GOOG L**

1600 Amphitheatre Parkway  
Mountain View, CA 94043  
Phone: 650 253-0000  
Fax: -  
Web: www.abc.xyz

CEO: Sundar Pichai  
CFO: Ruth M. Porat  
HR: Jasmine Yip  
FYE: December 31  
Type: Public

If you don't know what the term Google means there's a leading search engine you can use to find out. Core to the Google's business is its ubiquitous Search product; other key products and platforms include Android Chrome Gmail Google Drive Google Maps Google Play and YouTube which each have over one billion monthly active users worldwide. The firm generates revenue through ad sales in two categories: Performance Advertising creates and delivers relevant ads that users click on and Brand Advertising lets businesses run ad campaigns to promote brand awareness. Google is owned by Alphabet Inc. a holding company that also includes emerging businesses such as self-driving cars and drone delivery.

|                        | Annual Growth | 12/15     | 12/16     | 12/17     | 12/18     | 12/19     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 21.2%         | 74,989.0  | 90,272.0  | 110,855.0 | 136,819.0 | 161,857.0 |
| Net income (\$ mil.)   | 20.4%         | 16,348.0  | 19,478.0  | 12,662.0  | 30,736.0  | 34,343.0  |
| Market value (\$ mil.) | 14.5%         | 535,531.5 | 545,471.1 | 725,092.1 | 719,282.5 | 921,949.0 |
| Employees              | 17.8%         | 61,814    | 72,053    | 80,110    | 98,771    | 118,899   |

**ALPHATEC HOLDINGS INC**
**NMS: ATEC**

5818 El Camino Real  
Carlsbad, CA 92008  
Phone: 760 431-9286  
Fax: -  
Web: www.alphatecspine.com

CEO: Patrick S Miles  
CFO: Jeffrey G Black  
HR: -  
FYE: December 31  
Type: Public

Alphatec Holdings aims to help people stand up straight and keep moving. The company develops and manufactures products used to treat spinal disorders including stenosis compression fractures and degenerating discs. Through its Alphatec Spine subsidiary the company makes a variety of FDA-approved products for the spinal fusion market in the US the world's largest spinal fusion market. Its spinal implant products include screws plates fixation systems grafting materials and surgical instruments. Alphatec markets its products to surgeons through a network of independent but exclusive distributors as well as a direct sales force. The company develops its products through its manufacturing facilities in California and France.

|                        | Annual Growth | 12/14  | 12/15   | 12/16  | 12/17 | 12/18  |
|------------------------|---------------|--------|---------|--------|-------|--------|
| Sales (\$ mil.)        | (18.4%)       | 207.0  | 185.3   | 120.2  | 101.7 | 91.7   |
| Net income (\$ mil.)   | -             | (12.9) | (178.7) | (29.9) | (2.3) | (29.0) |
| Market value (\$ mil.) | 12.9%         | 61.1   | 13.0    | 139.2  | 115.4 | 99.3   |
| Employees              | (18.9%)       | 450    | 430     | 162    | 138   | 195    |

**ALPINE AIR EXPRESS INC.**
**OTC: APNX**

1177 Alpine Air Way  
Provo UT 84601  
Phone: 801-373-1508  
Fax: 801-377-3781  
Web: www.alpine-air.com

CEO: Michael Dancy  
CFO: -  
HR: -  
FYE: October 31  
Type: Public

Alpine Air Express flies the western skies to cart cargo for its customers. The air cargo company provides scheduled transportation of mail packages and other time-sensitive freight to more than 25 cities in the western half of the US mainland and in Hawaii. Its primary customers the United States Postal Service and United Parcel Service together account for more than 85% of sales. Alpine Air operates a fleet of about 25 Beechcraft turboprop planes from bases in Hawaii Montana and Utah. Along with its cargo operations the company provides pilot training and aircraft maintenance services. CEO Eugene Mallette owns a controlling stake in Alpine Air.

**ALPS HOLDINGS INC.**

1290 Broadway Ste. 1100  
Denver CO 80203  
Phone: 303-623-2577  
Fax: 303-623-7850  
Web: www.alpsinc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 30  
Type: Subsidiary

ALPS Holdings wants to make sure fund managers can attain peak performance by keeping their focus on their investments and letting ALPS handle the rest. Through various subsidiaries the company performs a range of back-office functions for mutual funds closed-end funds hedge funds and exchange-traded funds (ETFs). Its offerings encompass fund administration and accounting shareholder servicing and legal marketing tax distribution and transfer agency services. Clients include Cohen & Steers Macquarie Group and exchange-traded Standard & Poor's Depositary Receipts (SPDR) sector funds. DST Systems acquired ALPS from Lovell Minnick Partners in 2011.

**ALRO STEEL CORPORATION**

3100 E. HIGH ST  
JACKSON, MI 492036413  
Phone: 517-787-5500  
Fax: -  
Web: www.alro.com

CEO: Alvin Glick  
CFO: Steve Laten  
HR: -  
FYE: May 31  
Type: Private

Alro Steel runs its service centers like a grocery store for metals keeping what customers need in easy reach. The service center operator which has a dozen facilities in the US Northeast Midwest and Southeast provides processing services such as aluminum circle cutting CNC flame cutting forming and machining. The company carries an extensive inventory of steel products along with industrial tools and supplies. It also offers plastic sheet rod tube and film through its Alro Plastics division and distributes industrial tools and materials through subsidiary Alro Industrial Supplies.

|                        | Annual<br>Growth | 05/10 | 05/11 | 05/12   | 05/13   | 05/17   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 1.0%             | -     | -     | 1,605.3 | 1,553.6 | 1,691.4 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 0.0     | 122.6   |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 2,400   |

**ALSCO INC.**

505 E 200 S STE 101  
SALT LAKE CITY, UT 841022053  
Phone: 801-328-8831  
Fax: -  
Web: www.alsco.com

CEO: -  
CFO: Jim Kearns  
HR: Bettie Wicks  
FYE: December 31  
Type: Private

AlSCO has built a big business outfitting its customers in uniforms linens and related products. Operating from more than 150 branches in about 10 countries worldwide the company (whose name stands for American linen supply company) rents and sells uniforms linens towels and clean room garments to more than 300,000 customers in North America. It also manages janitorial services provides washroom supplies and launders and sterilizes garments. AlSCO serves the automotive food processing restaurant medical and IT industries as well as the federal government. Founded in 1889 by George Steiner the company is owned and operated by the Steiner family.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 10.5%            | -     | 683.4 | 704.3 | 892.3 | 922.9  |
| Net income (\$ mil.)   | (6.5%)           | -     | 30.6  | 38.5  | 64.6  | 25.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 16,000 |

**ALSERES PHARMACEUTICALS INC**

NBB: ALSE

275 Grove Street Suite 2-400  
Auburndale, MA 02466  
Phone: 508 497-2360  
Fax: -

CEO: Peter G Savas  
CFO: Kenneth L Rice Jr  
HR: -  
FYE: December 31  
Type: Public

Unlike most people the folks at Alseres Pharmaceuticals (formerly Boston Life Sciences) want to get on your nerves. The biotechnology company is developing therapies and diagnostics related to nervous system conditions such as spinal cord injury Parkinson's disease and attention deficit hyperactivity disorder (ADHD). Its lead candidate is Altoprane a molecular imaging agent for diagnosing Parkinson's disease and ADHD. Another candidate Cethrin aims to repair nerve damage caused by spinal cord injury; Alseres licensed Cethrin from Canadian firm BioXone Therapeutic in 2006.

|                        | Annual<br>Growth | 12/09  | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (10.7%)          | -      | -     | -     | 0.5   | 0.5   |
| Net income (\$ mil.)   | -                | (10.8) | 0.5   | (2.9) | (1.6) | (0.9) |
| Market value (\$ mil.) | -                | 0.0    | 0.0   | 0.0   | 0.0   | 0.0   |
| Employees              | (12.0%)          | 5      | 4     | 3     | 3     | 3     |

**ALSTON & BIRD LLP**

1 Atlantic Center 1201 W. Peachtree St.  
Atlanta GA 30309-3424  
Phone: 404-881-7000  
Fax: 404-881-7777  
Web: www.alston.com

CEO: -  
CFO: Richard Levinson  
HR: -  
FYE: December 31  
Type: Private - Partnershi

One of the South's leading law firms Alston & Bird groups its 80-plus practices into four main areas: corporate and finance intellectual property litigation and tax. The firm's intellectual property practice group is one of the nation's largest. Overall Alston & Bird has more than 800 attorneys policy advisers and patent agents. The firm serves a wide range of domestic and international clients which have included Bank of America Duke University General Electric Mohawk Industries New Frontier Media PSS World Medical Qualstar Corporation and UPS. Alston & Bird traces its roots to a law practice founded in 1893.

**ALSTON CONSTRUCTION COMPANY, INC.**

8775 FOLSOM BLVD STE 201  
SACRAMENTO, CA 958263725  
Phone: 916-340-2400  
Fax: -  
Web: www.alstonco.com

CEO: Paul David Little  
CFO: Adam Nickerson  
HR: -  
FYE: December 31  
Type: Private

Panattoni Construction Inc. (PCI) is in the business of building businesses. The design/build general contractor specializes in commercial and industrial construction projects which include manufacturing and distribution facilities master-planned business parks and office and retail buildings. The company provides construction management services for such clients as Clorox Amazon.com PetSmart and Whirlpool. The company's project portfolio ranges from smaller 2500 sq. ft offices to large warehouses spanning more than one million sq. ft. PCI operates from 20 offices in Arizona California Colorado Florida Georgia Illinois Indiana Missouri Nevada New Jersey Oregon Tennessee Texas and Washington.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 27.0%            | -     | 332.7 | 470.4 | 642.5 | 865.5 |
| Net income (\$ mil.)   | 33.6%            | -     | 4.3   | 3.7   | 6.9   | 13.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 200   |

**ALTA BATES SUMMIT MEDICAL CENTER**

2450 Ashby Ave.  
Berkeley CA 94705  
Phone: 510-204-4444  
Fax: 510-869-8980  
Web: www.altabates.com

CEO: -  
CFO: Robert Petrina  
HR: -  
FYE: December 31  
Type: Subsidiary

Alta Bates Summit Medical Center operates a private non-profit hospital system spanning three campuses in Berkeley and Oakland California. Specializing in clinical and community outreach Alta Bates offers advanced medical care services through 30 different programs located in the East Bay including behavioral health oncology orthopedics rehabilitation cardiovascular diabetes neuroscience and women's services. Its facilities have a combined capacity of more than 1000 beds and are staffed with more than 1100 physicians. The company is a Sutter Health affiliate and was formed in 1999 through the merging of Alta Bates Herrick Merritt Peralta and Providence hospitals.

**ALTA MESA HOLDINGS LP**

15415 Katy Fwy. Ste. 800  
Houston TX 77094-1813  
Phone: 281-530-0991  
Fax: +44-0161-455-4079  
Web: www.odeonanducinemasgroup.com

CEO: Hal Chappelle  
CFO: Michael McCabe  
HR: -  
FYE: December 31  
Type: Private

If Alta Mesa Holdings were your dinner companion it'd ask "Are you going to finish that?" The company goes over established oil and natural gas fields looking for what's left behind. It exploits mature fields originally developed by the big boys — Shell Chevron and Exxon — using enhanced oil recovery techniques that boost the amount of extractable oil and gas. Its properties are located in South Louisiana Oklahoma the Deep Bossier resource play of East Texas Eagle Ford Shale play and Indian Point field in South Texas the Blackjack Creek field in Florida and the Marcellus Shale in West Virginia. The company reports proved reserves of 325 billion cu. ft. of natural gas and about 250 producing wells.

**ALTADIS U.S.A. INC.**

5900 N. Andrews Ave. Ste. 1100  
Fort Lauderdale FL 33309-2369  
Phone: 954-772-9000  
Fax: 954-267-1198  
Web: www.altadisusa.com

CEO: Gary R Ellis  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

When the smoke clears connoisseur puffers may find themselves holding a cigar crafted by Altadis USA. Created in 2000 from the consolidation of HavaTampa Inc. and Consolidated Cigar Holdings Altadis USA has grown to rival the world's largest cigar makers and generate a considerable share of parent Altadis S.A.'s global cigar sales. Altadis USA manufactures markets and sells both premium and mass-market cigars under such well-known brand names as Montecristo Romeo y Julieta H. Upmann and Trinidad. It also sells little cigars under the Dutch Treats and Supre Sweets brands as well as humidors and cigar cases. Altadis USA's Spanish parent company was acquired by Britain's Imperial Tobacco Group in 2008.

**ALTAR NANOTECHNOLOGIES INC**
**NL:**

204 Edison Way  
Reno, NV 89502-2306  
Phone: 775 856-2500  
Fax: -  
Web: www.altairnano.com

CEO: Guohua Sun  
CFO: Karen Werner  
HR: -  
FYE: December 31  
Type: Public

When Altair Nanotechnologies paints the town its pigment of choice is titanium dioxide (TiO<sub>2</sub>). The company produces titanium dioxide particles used in paints coatings and sensors. Altair intends to create new applications and products with its nanocrystalline technology. Its major development thus far has been its nano lithium-titanate battery materials which offer superior performance the company says to other rechargeable batteries. In 2011 Canon Investment Holdings through a subsidiary purchased a 49% share in Altair for \$57.5 million. The deal includes the transfer of Altair's lithium-titanate manufacturing process for producing battery cells to Canon's Energy Storage Technology (China) Group.

|                        | Annual Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 143.8%        | 1.5    | 8.2    | 6.7    | 14.3   | 54.7  |
| Net income (\$ mil.)   | -             | (18.0) | (14.6) | (16.0) | (19.5) | (3.6) |
| Market value (\$ mil.) | (77.1%)       | 25.0   | 45.5   | 12.9   | 0.3    | -     |
| Employees              | 88.0%         | 90     | -      | -      | 631    | 1,125 |

**ALTARUM INSTITUTE**

3520 GREEN CT STE 300  
ANN ARBOR, MI 481051566  
Phone: 734-302-4600  
Fax: -  
Web: www.altarum.org

CEO: Linc Smith  
CFO: Mark Kielb  
HR: -  
FYE: December 31  
Type: Private

The Altarum Institute is a not-for-profit organization that provides health care research and consulting services primarily to government agencies. Altarum's services include policy analysis program development and management business operations planning and finance clinical research support strategic communications and event design and management. Key customers include the US Department of Health and Human Services the US Department of Defense Military Health System and the US Department of Veterans Affairs. Altarum operates in California Georgia Maine Michigan Texas and the Washington DC area.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.6%          | -     | 73.2  | 84.7  | 87.1  | 79.0  |
| Net income (\$ mil.)   | -             | -     | -     | (4.6) | 0.1   | (1.8) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 455   |

**ALTEC LANSING LLC**

535 Rte. 6 and 209  
Milford PA 18337-0277  
Phone: 570-296-4434  
Fax: 570-296-6887  
Web: www.alteclansing.com

CEO: Ross Gatlin  
CFO: Richard P Horner  
HR: -  
FYE: March 31  
Type: Private

Altec Lansing (formerly Altec Lansing Technologies) is in the business of selling sound. The company is a leading manufacturer and marketer of speaker systems for consumer PCs as well as sound accessories such as headsets headphones and docking stations for personal digital media. It also makes home entertainment systems and scales its units to accommodate large venues. Altec Lansing traces its name back to audio pioneer James B. Lansing who founded a company devoted to theater sound systems in the 1920s. Headset specialist Plantronics which acquired Altec in 2005 to strengthen its position in the PC speaker market sold the company in December 2009 to a private equity firm.

**ALTEGRITY INC.**

7799 Leesburg Pike Ste. 1100 North  
Falls Church VA 22043-2413  
Phone: 703-448-0178  
Fax: 703-448-1422  
Web: www.altegrity.com

CEO: David R Fontaine  
CFO: Brett D Weinblatt  
HR: Lisa Carey  
FYE: September 30  
Type: Private

It doesn't take a great detective to determine that Altegrity is a leader in security services. The holding company owns Kroll Kroll Ontrack HireRight and USIS. Kroll is a risk management company offers a range of security and technology services. Kroll Ontrack provides legal technologies data recovery and information management services while HireRight specializes in employment background and drug testing services for the private sector. USIS (formerly US Investigations Services) is the largest provider of background investigations and employment screening to the federal government. Altegrity and its subsidiaries have operations in 30 countries. The company is controlled by Providence Equity Partners.



**ALTERA CORP.****NMS: ALTR**

101 Innovation Drive  
San Jose, CA 95134  
Phone: 408 544-7000  
Fax: -  
Web: www.altera.com

CEO: John P Daane  
CFO: Ronald J Pasek  
HR: -  
FYE: December 31  
Type: Public

Altera is a fabless semiconductor company that specializes in high-density programmable logic devices (PLDs) — integrated circuits (ICs) that OEMs can program to perform logic functions in electronic systems. PLDs are an alternative to custom-designed ICs and offer a quick reduced-cost chip. The company's products are used by its more than 13000 customers worldwide in communications network gear consumer electronics medical systems and industrial equipment. Altera out-sources fabrication of the devices to top silicon foundry Taiwan Semiconductor Manufacturing Company. Customers outside the US represent most of the company's sales.

|                        | Annual<br>Growth | 12/10    | 12/11    | 12/12    | 12/13   | 12/14    |
|------------------------|------------------|----------|----------|----------|---------|----------|
| Sales (\$ mil.)        | (0.3%)           | 1,954.4  | 2,064.5  | 1,783.0  | 1,732.6 | 1,932.1  |
| Net income (\$ mil.)   | (11.9%)          | 782.9    | 770.7    | 556.8    | 440.1   | 472.7    |
| Market value (\$ mil.) | 0.9%             | 10,760.5 | 11,220.2 | 10,400.6 | 9,832.3 | 11,171.8 |
| Employees              | 3.8%             | 2,666    | 2,884    | 3,129    | 3,094   | 3,091    |

**ALTERNET SYSTEMS INC.****OTC: ALYI**

1 Glen Royal Pkwy. Ste. 401  
Miami FL 33125  
Phone: 786-265-1840  
Fax: 786-513-2887  
Web: www.alternetsystems.com/

CEO: Randell Torno  
CFO: Michael Viadero  
HR: -  
FYE: December 31  
Type: Public

Alternet Systems turns your mobile phone into a virtual wallet. The company provides mobile payment services to consumers as well as banks and financial processing institutions merchants and retailers public transportation and utilities providers telecommunications operators and government customers throughout North America Latin America and the Caribbean. Its mobile commerce and e-ticketing products and services allow for cashless transactions such as transferring and withdrawing funds receiving overseas payments and making point-of-sale purchases. Alternet Systems restructured its operations in 2008 after acquiring VoIP telecom company TekVoice Communications.

**ALTEVA****ASE: ALTV**

401 Market Street, 1st Floor  
Philadelphia, PA 19106  
Phone: 877 258-3722  
Fax: -  
Web: www.alteva.com

CEO: William J Fox III  
CFO: Matthew G Conroy  
HR: -  
FYE: December 31  
Type: Public

Alteva (formerly Warwick Valley Telephone) provides communications services from its quiet niche. The independent facilities-based telecom company was established in 1902 and has about 20000 access lines in operation. It provides local and long-distance services to consumers and businesses in a mostly rural area in south-eastern New York (Warwick Wallkill and Goshen) and northwestern New Jersey (Vernon and West Milford). The company's Warwick Online unit offers dial-up and DSL Internet access digital video and a VoIP computer telephony service that is sold under the VoiceNet brand. Alteva's services for business customers include hosted conferencing and wholesale voice access.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%             | 23.9  | 24.4  | 25.9  | 27.9  | 30.1  |
| Net income (\$ mil.)   | -                | 6.8   | 2.9   | (2.9) | (9.5) | (0.6) |
| Market value (\$ mil.) | (11.1%)          | 80.4  | 85.7  | 80.4  | 64.1  | 50.2  |
| Employees              | 2.3%             | 113   | 112   | 143   | 155   | 124   |

**ALTEx INDUSTRIES, INC.****NBB: ALTx**

P.O. Box 1057  
Breckenridge, CO 80424-1057  
Phone: 303 265-9312  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

More OilRockies than AllTex(as) Altex Industries buys and sells oil and gas properties participates in drilling exploratory wells and sells oil and gas production to refineries pipeline operators and processing plants. The oil and gas exploration and production independent owns interests in two gross productive oil wells and 200 gross developed acres in Utah and Wyoming. Over the last few years Altex Industries has been forced to sell most of its oil and gas assets in order to pay down debt. CEO Steven Cardin holds a majority stake in the company.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.9%             | 0.0   | 0.0   | 0.1   | 0.1   | 0.1   |
| Net income (\$ mil.)   | -                | (0.3) | (0.4) | (0.1) | (0.1) | (0.0) |
| Market value (\$ mil.) | (2.6%)           | 1.0   | 1.0   | 0.9   | 0.9   | 0.9   |
| Employees              | 0.0%             | 1     | 2     | 2     | 1     | 1     |

**ALTICOR INC.**

7575 FULTON ST E  
ADA, MI 493550001  
Phone: 616-787-1000  
Fax: -  
Web: www.amway.com

CEO: -  
CFO: Michael Cazer  
HR: Kelly Savage  
FYE: December 31  
Type: Private

Where there's a will (and an army of independent sales representatives) there's Amway. Operated through holding company Alticor Amway is the world's top direct-selling company with millions of individual ABOs (Amway Business Owners) pitching everything from air filters to vitamins. The company makes some 450 unique products across the categories of nutrition (which generates about half of sales) beauty and personal care and home. It is active in more than 100 countries across the globe with Asia (led by China) its largest market. Alticor is controlled by the families of Rich DeVos and Jay Van Andel who founded Amway in 1959.

|                        | Annual<br>Growth | 12/12 | 12/13    | 12/14    | 12/15   | 12/16   |
|------------------------|------------------|-------|----------|----------|---------|---------|
| Sales (\$ mil.)        | (9.3%)           | -     | 11,754.2 | 10,804.5 | 9,459.8 | 8,783.0 |
| Net income (\$ mil.)   | -                | -     | 0.0      | 0.0      | 0.0     | 0.0     |
| Market value (\$ mil.) | -                | -     | -        | -        | -       | -       |
| Employees              | -                | -     | -        | -        | -       | 14,000  |

**ALTIGEN COMMUNICATIONS INC****NBB: ATGN**

679 River Oaks Parkway  
San Jose, CA 95134  
Phone: 408 597-9000  
Fax: 408 597-2020  
Web: www.altigen.com

CEO: Jeremiah J. (Jerry) Fleming  
CFO: Philip M McDermott  
HR: -  
FYE: September 30  
Type: Public

AltiGen Communications helps businesses find their calling on the Internet. The company provides Microsoft brand voice-over-IP (VoIP) telephone systems and administration software to small and mid-sized businesses and call centers. Its phone systems utilize both the Internet and public telephone networks to transmit voice signals. Its MaxCommunications Server (MaxCS) systems include voicemail auto attendant menus and other features of traditional business PBX systems; its AltiContact Manager product adds advanced call center functionality. AltiGen deals primarily through resellers and distributors counts thousands of customers most of them in the US.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.1%             | 9.6   | 9.8   | 8.4   | 8.4   | 10.0  |
| Net income (\$ mil.)   | -                | (0.9) | 0.6   | (0.8) | 0.4   | 9.8   |
| Market value (\$ mil.) | 29.7%            | 4.1   | 6.2   | 4.1   | 6.4   | 11.6  |
| Employees              | 6.3%             | 40    | 37    | 38    | 36    | 51    |

**ALTIMMUNE INC**
**NMS: ALT**

910 Clopper Road, Suite 2015  
Gaithersburg, MD 20878  
Phone: 240 654-1450  
Fax: -  
Web: www.pharmathene.com

CEO: Vipin K Garg  
CFO: William Brown  
HR: -  
FYE: December 31  
Type: Public

Anthrax beware Altimune is out to get you and your brethren. Formerly known as PharmAthene the clinical-stage immunotherapeutics firm develops medical products that protect against biological and chemical threats. Treatments under development include SparVax an antigen anthrax vaccine; NasoVAX a single-dose influenza vaccine; and HepTcell an immunotherapeutic for chronic hepatitis B. Altimune has two proprietary platforms (RespirVec and Densigen) which activate the body's immune system differently than traditional vaccines. Pharmathene merged with private firm Altimune in May 2017.

|                        | Annual Growth | 12/14  | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|---------------|--------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 0.3%          | 10.2   | 10.6  | 5.2   | 10.7   | 10.3   |
| Net income (\$ mil.)   | -             | (10.0) | (3.4) | 193.9 | (46.4) | (39.2) |
| Market value (\$ mil.) | 3.3%          | 16.4   | 17.2  | 29.5  | 18.1   | 18.7   |
| Employees              | (6.3%)        | 35     | 11    | 13    | 30     | 27     |

**ALTRA INDUSTRIAL MOTION CORP**
**NMS: AIMC**

300 Granite Street, Suite 201  
Braintree, MA 02184  
Phone: 781 917-0600  
Fax: -  
Web: www.altramotion.com

CEO: Carl R. Christenson  
CFO: Christian Storch  
HR: Glenn E. Deegan  
FYE: December 31  
Type: Public

Altra Industrial Motion likes to move things around. The company manufactures mechanical power transmission and motion control products for virtually any industrial application. It specializes in industrial clutches and brakes couplings and gear drives for diverse applications from elevator braking systems to lawnmowers. The company serves industries like energy general industrial metals mining transportation and turf and garden. Its products are marketed under multiple brands such as TB Woods and Warner Electric and sold directly to OEMs and through a network of more than 3000 distributors. North America accounts for about 50% of sales. The company was founded in 2004 and went public in 2006.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.4%          | 819.8   | 746.7   | 708.9   | 876.7   | 1,175.3 |
| Net income (\$ mil.)   | (3.1%)        | 40.2    | 35.4    | 25.1    | 51.4    | 35.3    |
| Market value (\$ mil.) | (3.0%)        | 1,822.2 | 1,609.8 | 2,368.5 | 3,235.0 | 1,614.3 |
| Employees              | 23.8%         | 3,957   | 3,855   | 4,564   | 4,850   | 9,300   |

**ALTRIA GROUP INC**
**NYS: MO**

6601 West Broad Street  
Richmond, VA 23230  
Phone: 804 274-2200  
Fax: -  
Web: www.altria.com

CEO: Martin J. (Marty) Barrington  
CFO: William F. (Billy) Gifford  
HR: Rodger Rolland  
FYE: December 31  
Type: Public

The house the Marlboro Man built Altria Group owns the largest cigarette company in the US. Altria operates through subsidiary Philip Morris USA which sells Marlboro — the world's #1-selling cigarette brand. Controlling about half of the US tobacco market Altria manufactures cigarettes under the Parliament Virginia Slims and Basic brands among many others. Altria however has diversified from solely a cigarette maker to a purveyor of cigars and pipe tobacco through John Middleton Co. and Nat Sherman; smokeless tobacco products through UST; and wine through Ste. Michelle Wine Estates. The company also owns a 10% stake in brewing giant AB InBev.

|                        | Annual Growth | 12/14    | 12/15     | 12/16     | 12/17     | 12/18    |
|------------------------|---------------|----------|-----------|-----------|-----------|----------|
| Sales (\$ mil.)        | 0.8%          | 24,522.0 | 25,434.0  | 25,744.0  | 25,576.0  | 25,364.0 |
| Net income (\$ mil.)   | 8.3%          | 5,070.0  | 5,241.0   | 14,239.0  | 10,222.0  | 6,963.0  |
| Market value (\$ mil.) | 0.1%          | 92,334.8 | 109,088.9 | 126,723.8 | 133,826.5 | 92,559.7 |
| Employees              | (2.0%)        | 9,000    | 8,800     | 8,300     | 8,300     | 8,300    |

**ALTRU HEALTH SYSTEM**

1200 S COLUMBIA RD  
GRAND FORKS, ND 582014044  
Phone: 701-780-5000  
Fax: -  
Web: www.altru.org

CEO: David Molmen  
CFO: Dwight Thompson  
HR: -  
FYE: December 31  
Type: Private

Altru Health System provides medical care throughout northeastern North Dakota and northwestern Minnesota. The integrated health care network administers everything from primary care to inpatient medical and surgical care through its Altru Hospital (with roughly 265 beds) and about a dozen primary care clinics. It also operates a cancer center a rehabilitation center dialysis facilities and home health providers. For area seniors Altru Health operates Parkwood Place a senior living facility that provides several levels of care to residents depending on need. The not-for-profit center was formed in 1997 by the integration of Grand Forks Clinic and United Health Services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 5.1%          | -     | 488.1 | 549.6 | 549.4 | 566.7  |
| Net income (\$ mil.)   | -             | -     | 16.3  | 10.5  | 20.2  | (13.2) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 3,800  |

**ALTUM INCORPORATED**

12100 SUNSET HILLS RD # 101  
RESTON, VA 201903233  
Phone: 703-657-8299  
Fax: -  
Web: www.altum.com

CEO: Steve Pinchotti  
CFO: Wendy Fyock  
HR: -  
FYE: December 31  
Type: Private

Altum hopes to provide alternatives to old fashioned data management solutions such as filing cabinets paper and pen. The company provides software and services that clients use to access analyze and manage enterprise data. Altum's software products include applications for data collection collaboration reporting and text searches as well as tools that enable grant-making organizations to analyze and manage their grant programs. The company also offers services such as consulting training support and maintenance. Altum was founded in 1997.

|                        | Annual Growth | 03/05 | 03/06 | 03/07 | 03/08* | 12/12 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 38.4%         | -     | -     | -     | 2.3    | 8.4   |
| Net income (\$ mil.)   | (47.3%)       | -     | -     | -     | 2.1    | 0.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 39    |

\*Fiscal year change

**ALVAREZ & MARSAL HOLDINGS LLC**

600 Lexington Ave. 6th Fl.  
New York NY 10022  
Phone: 212-759-4433  
Fax: 212-759-5532  
Web: www.alvarezandmarsal.com

CEO: Antonio Alvarez  
CFO: Steven Cohn  
HR: -  
FYE: December 31  
Type: Private

A&M specializes in M&A along with restructuring right-sizing and other corporate turnaround processes. Alvarez & Marsal provides advisory and consulting services related to mergers and acquisitions (M&A) restructuring turnaround situations crisis and interim management divestitures performance improvement dispute resolution and strategic planning. The firm is becoming increasingly involved in private equity investing. It possesses expertise in the financial services healthcare real estate retail and public sectors. Alvarez & Marsal has some 40 offices around the world. Co-CEOs Bryan Marsal and Tony Alvarez II started the firm in 1983.

**ALVERNIA UNIVERSITY**

400 SAINT BERNARDINE ST  
READING, PA 196071737  
Phone: 610-796-8200  
Fax: -  
Web: www.alvernia.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Alvernia University (formerly Alvernia College) is a private Catholic Franciscan liberal arts college. It offers about 40 undergraduate majors and about 20 undergraduate minors as well as associate of science degrees in business and computer information systems six master's degrees programs and a doctor of philosophy program. Its main campus is located in Reading Pennsylvania with additional courses taught in Pottsville and Philadelphia. The university has a total enrollment of some 3000 students. Alvernia was founded in 1958 by the Bernardine Franciscan Sisters. The institution gained university status in 2008.

|                        | Annual Growth | 06/10 | 06/11 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.8%          | -     | 63.3  | 69.1  | 70.8  | 73.4  |
| Net income (\$ mil.)   | (27.7%)       | -     | 5.6   | 4.0   | 1.6   | 1.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 293   |

**ALYESKA PIPELINE SERVICE COMPANY**

900 E. Benson St.  
Anchorage AK 99519  
Phone: 907-787-8700  
Fax: 907-787-8240  
Web: www.alyeska-pipe.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Consortium

Named after the Aleut word for mainland The Alyeska Pipeline Service Company operates the 800-mile-long 48-inch-diameter pipeline that transports crude oil and natural gas liquids from Alaska's North Slope to the marine oil terminal of Valdez in Prince William Sound. Founded in 1970 to make the newly discovered finds in Prudhoe Bay commercially accessible the company was assigned the task of designing building operating and maintaining the Trans-Alaska Pipeline System (TAPS). TAPS is owned by a consortium of oil and gas firms including BP (47%) ConocoPhillips (28%) Exxon Mobil (20%) Koch (3%) and Chevron (Unocal Pipeline 1%).

**ALZHEIMER'S DISEASE AND RELATED DISORDERS ASSOCIATION INC.**

225 N MICHIGAN AVE FL 17  
CHICAGO, IL 606017652  
Phone: 312-335-8700  
Fax: -  
Web: www.alz.org

CEO: Harry Johns  
CFO: -  
HR: Kate Wollensak  
FYE: June 30  
Type: Private

Alzheimer's Association wants you to "maintain your brain". The charitable organization is working to prevent treat and ultimately cure Alzheimer's a progressive brain disorder that destroys memory and the ability to learn reason and do other daily activities. The group has more than 80 local chapters throughout the US and numerous service programs including a 24-hour helpline support groups information libraries public advocacy an online community and a registration program so wandering Alzheimer patients can be returned home safely. Alzheimer's Association also funds research and hosts national and international conferences for scientists and caregivers. Its annual fund raiser is the Walk to End Alzheimer's.

|                        | Annual Growth | 06/09 | 06/10 | 06/11 | 06/12 | 06/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.6%         | -     | 87.9  | 98.7  | 110.1 | 119.0 |
| Net income (\$ mil.)   | (7.1%)        | -     | -     | 10.9  | 2.7   | 9.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 200   |

**AM-MEX PRODUCTS INC.**

3801 W. Military Hwy.  
McAllen TX 78503-8810  
Phone: 956-631-7916  
Fax: 956-631-7999  
Web: www.ammexproducts.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Am-Mex Products helps companies set up maquiladora operations in the McAllen Texas and Reynosa Mexico border region. The maquiladora program allows US firms and other foreign companies to import raw materials into Mexico duty-free for assembly there by lower-wage Mexican workers. The program also offers faster startup lower shipping costs and central distribution. Its services include contract manufacturing engineering factory management warehousing and distribution cross-border trucking training and other services required for international trade. Am-Mex has been in business since 1990 and has around 1 million sq. ft. of manufacturing and warehouse space in Mexico in addition to its US operation.

**AMAG PHARMACEUTICALS, INC.****NMS: AMAG**

1100 Winter Street  
Waltham, MA 02451  
Phone: 617 498-3300  
Fax: -  
Web: www.amagpharma.com

CEO: William K. Heiden  
CFO: Edward (Ted) Myles  
HR: -  
FYE: December 31  
Type: Public

It's rare when the illness and cure are one in the same; but in AMAG Pharmaceuticals' case iron is the problem and the solution. The biopharmaceutical company is focused on the development and commercialization of an iron compound to treat iron deficiency anemia (IDA). Its primary money maker is Makena a drug a drug to reduce the risk of pre-term births. Another product Feraheme Injection treats IDA in patients with chronic kidney disease (CKD). AMAG sells Feraheme in the US and Canada through its own sales force. Another product MuGard Mucoadhesive Oral Wound Rinse is used in the management of oral mucositis; it is also marketed in the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18  |
|------------------------|---------------|---------|---------|---------|---------|--------|
| Sales (\$ mil.)        | 39.7%         | 124.4   | 418.3   | 532.1   | 609.9   | 474.0  |
| Net income (\$ mil.)   | -             | 135.8   | 32.8    | (2.5)   | (199.2) | (65.8) |
| Market value (\$ mil.) | (22.7%)       | 1,474.9 | 1,044.8 | 1,204.3 | 458.5   | 525.7  |
| Employees              | 16.1%         | 257     | 552     | 545     | 762     | 467    |

**AMALGAMATED LIFE INSURANCE COMPANY**

333 Westchester Ave.  
White Plains NY 10604-2910  
Phone: 914-367-5000  
Fax: 404-872-0457  
Web: www.arthritis.org

CEO: David J Walsh  
CFO: Vincesa Castro  
HR: -  
FYE: December 31  
Type: Private

Amalgamated Life Insurance has combined a variety of life insurance products and services to aid the working man and woman. The company provides life insurance retirement plans voluntary benefits and other products to members of some 30 different labor unions and other moderate income individuals. In addition to its group and individual products (life accident and disability) Amalgamated Life Insurance and its affiliates offer third party administration (TPA) and medical cost management to self-insured groups. The company is licensed in over 40 states and has offices nationwide. It provides coverage to some 800000 customers.

**AMARILLO BIOSCIENCES INC.**
**NBB: AMAR**

4134 Business Park Drive  
Amarillo, TX 79110  
Phone: 806 376-1741  
Fax: -  
Web: www.amarbio.com

CEO: Stephen Chen  
CFO: Bernard Cohen  
HR: -  
FYE: December 31  
Type: Public

Amarillo — home to cattlemen prairies and...interferon? Amarillo Biosciences hopes its low-dose interferon alpha (IFNa) which modulates the immune system will help those suffering from a range of maladies including viral and autoimmune diseases. The company's interferon technology which uses a low-dose dissolving tablet potentially offers effective treatment with fewer side effects than injectable forms of the drug. Amarillo Biosciences is developing its interferon technology as a treatment for flu oral warts in HIV patients and chronic cough. Through research partners it is also investigating the drug in relation to Behcet's disease (a severe inflammatory disorder) and hepatitis C.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 240.1%        | -     | 0.0   | -     | 0.3   | 0.1   |
| Net income (\$ mil.)   | -             | (0.1) | (0.5) | (0.7) | (0.6) | (1.3) |
| Market value (\$ mil.) | (9.8%)        | 16.0  | 6.3   | 10.6  | 11.0  | 10.6  |
| Employees              | 18.9%         | 3     | 4     | 4     | 4     | 6     |

**AMAZON.COM INC**
**NMS: AMZN**

410 Terry Avenue North  
Seattle, WA 98109-5210  
Phone: 206 266-1000  
Fax: 206 266-1821  
Web: www.amazon.com

CEO: Jeffrey A. (Jeff) Wilke  
CFO: Brian T. Olsavsky  
HR: -  
FYE: December 31  
Type: Public

Amazon.com began as Earth's biggest bookstore but has become Earth's biggest everything store. Its website still offers millions of books as well as other media home furnishings clothing pet supplies office products and hundreds of other product categories (with items often ordered and delivered the same day). The company is also the dominant cloud services provider (through Amazon Web Services or AWS) an influential entertainment company through its video streaming operations a force to be reckoned with in grocery with its ownership of natural foods chain Whole Foods and a leader in digital personal assistant devices with Alexa and its Echo product line.

|                        | Annual Growth | 12/15     | 12/16     | 12/17     | 12/18     | 12/19     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 27.2%         | 107,006.0 | 135,987.0 | 177,866.0 | 232,887.0 | 280,522.0 |
| Net income (\$ mil.)   | 110.0%        | 596.0     | 2,371.0   | 3,033.0   | 10,073.0  | 11,588.0  |
| Market value (\$ mil.) | 28.6%         | 336,593.2 | 373,435.3 | 582,396.1 | 747,981.1 | 920,224.3 |
| Employees              | 36.4%         | 230,800   | 341,400   | 566,000   | 647,500   | 798,000   |

**AMB FINANCIAL CORP**
**OTC: AMFC**

8230 Hohman Avenue  
Munster, IN 46321  
Phone: 219 836-5870  
Fax: 219 836-5883  
Web: www.acbanker.com

CEO: Michael Mellon  
CFO: Steven A Bohn  
HR: -  
FYE: December 31  
Type: Public

AMB Financial is the holding company for American Savings a thrift serving Lake County Indiana near the southern tip of Lake Michigan. It operates four offices in Dyer Hammond Munster and Schererville. Catering to local families and businesses the bank offers checking and savings accounts money market accounts certificates of deposit and IRAs. It mainly uses these deposit funds to originate real estate construction consumer commercial land and other loans. One- to four-family residential mortgages account for approximately three-quarters of its loan portfolio. American Savings offers financial planning services through its American Financial Services division.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 5.5%          | -     | 174.5 | 185.0 | 189.9 | 205.1 |
| Net income (\$ mil.)   | 19.0%         | 0.8   | 0.8   | 1.0   | 1.3   | 1.6   |
| Market value (\$ mil.) | 25.6%         | 5.9   | 7.2   | 9.3   | 10.8  | 14.7  |
| Employees              | -             | -     | -     | -     | -     | -     |

**AMBAC FINANCIAL GROUP, INC.**
**NYS: AMBC**

One State Street Plaza  
New York, NY 10004  
Phone: 212 658-7470  
Fax: 212 208 3414  
Web: www.ambac.com

CEO: Claude L. LeBlanc  
CFO: David Trick  
HR: -  
FYE: December 31  
Type: Public

Ambac has scaled back in a major way. Holding company Ambac Financial operates through subsidiaries including its flagship unit Ambac Assurance Everspan Financial Guarantee and Ambac Assurance UK. The businesses offered financial guarantees and related services to customers around the world. Ambac Assurance guaranteed public finance and structured finance obligations but it has stopped offering new business and placed its existing business in run-off (meaning it still accepts premium payments due on existing policies and pays out claims as it can).

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (12.7%)       | 25,159.9 | 23,728.1 | 22,635.7 | 23,192.4 | 14,588.7 |
| Net income (\$ mil.)   | (13.8%)       | 484.1    | 493.4    | 74.8     | (328.7)  | 267.4    |
| Market value (\$ mil.) | (8.4%)        | 1,110.7  | 638.8    | 1,020.1  | 724.5    | 781.6    |
| Employees              | (11.9%)       | 188      | 171      | 154      | 124      | 113      |

**AMBARELLA, INC.**
**NMS: AMBA**

3101 Jay Street  
Santa Clara, CA 95054  
Phone: 408 734-8888  
Fax: -  
Web: www.ambarella.com

CEO: Feng-Ming Wang  
CFO: George W. Laplante  
HR: -  
FYE: January 31  
Type: Public

Ambarella's technology helps capture crisp clear digital images in cameras designed for sports autos drones and security. The company designs and markets video processing semiconductors for taking high-definition video and still images. It combines its system-on-a-chip semiconductor designs with proprietary software to create both industry and consumer products. The hardware/software combo helps cameras compensate for motion as a skier swoops downhill or a drone sweeps over a mountain. In security applications Ambarella's video chips can gather high-def images in low light. The company designs its chips which are made by contractors for small form factors and to run on low power.

|                        | Annual Growth | 01/15 | 01/16 | 01/17 | 01/18 | 01/19  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 1.1%          | 218.3 | 316.4 | 310.3 | 295.4 | 227.8  |
| Net income (\$ mil.)   | -             | 50.6  | 76.5  | 57.8  | 18.9  | (30.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | 9.4%          | 524   | 640   | 669   | 706   | 750    |

**AMBASSADORS GROUP INC**
**NMS: EPAX**

Dwight D. Eisenhower Building, 2001 South Flint Road  
Spokane, WA 99224  
Phone: 509 568-7800  
Fax: -  
Web: www.ambassadorsgroup.com

CEO: Philip B Livingston  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Ambassadors Group provides students and professionals with opportunities to meet their counterparts overseas. It organizes trips under contracts with the People to People organization which was founded by President Eisenhower to promote world peace. Ambassadors Group markets trips using the People to People name and makes travel arrangements for participants which include student athletes and leaders as well as professionals. It also offers international adventure travel services to students through its World Adventures Unlimited subsidiary. Outside the travel industry the firm operates BookRags.com a research website with more than 8 million pages of educational content for students and teachers.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (15.1%)       | 98.6  | 76.1  | 66.4  | 58.1  | 51.2  |
| Net income (\$ mil.)   | -             | 20.3  | 8.1   | 3.0   | 1.7   | (7.1) |
| Market value (\$ mil.) | (23.1%)       | 226.0 | 196.0 | 76.9  | 72.6  | 79.2  |
| Employees              | (3.5%)        | 251   | 221   | 240   | 238   | 218   |

**AMBIENT CORP.**
**NBB: AMBT Q**

7 Wells Avenue  
Newton, MA 02459  
Phone: 617 332-0004  
Fax: -  
Web: www.ambientcorp.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Ambient hopes its smart grid technology will stand out not blend in. The company develops technology that allows power lines to serve as high-speed data communications networks. Ambient's products — including nodes couplers and network management software — utilize Broadband over Power Line (BPL) and other technologies to create advanced power grids (also known as smart grids) with two-way communication capabilities. Its systems are designed to be used by utility companies for such applications as demand management direct load control meter reading and real-time pricing. Ambient has landed deals with Con Ed and Duke Energy to develop and deploy its technology.

|                        | Annual Growth | 12/09  | 12/10 | 12/11 | 12/12 | 12/13  |
|------------------------|---------------|--------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 50.8%         | 2.2    | 20.4  | 62.3  | 42.8  | 11.4   |
| Net income (\$ mil.)   | -             | (14.2) | (3.2) | 4.8   | (5.4) | (17.7) |
| Market value (\$ mil.) | 105.9%        | 2.5    | 1.7   | 78.1  | 50.8  | 44.9   |
| Employees              | (1.7%)        | 44     | 59    | 88    | 105   | 41     |

**AMC ENTERTAINMENT HOLDINGS INC.**
**NYS: AMC**

One AMC Way, 11500 Ash Street  
Leawood, KS 66211  
Phone: 913 213-2000  
Fax: -  
Web: www.amctheatres.com

CEO: Adam M. Aron  
CFO: Craig R. Ramsey  
HR: -  
FYE: December 31  
Type: Public

AMC Entertainment shines when the lights go down. The company whose initials once stood for American Multi-Cinema is the #1 movie theater chain in the US and the world. It owns partially owns or operates about 660 theaters with 8200 screens most of which are in megaplexes (units with more than 12 screens and stadium seating). It also has a significant presence in Europe through London-based subsidiary Odeon & UCI Cinemas Group. AMC also owns about 25% of MovieTickets.com. Chinese investment firm Wanda Group bought AMC in 2012 and took the company public again in 2013. AMC acquired Odeon and Carmike in 2016 and has agreed to acquire Nordic Cinema Group which will swell its total theater pool to over 1000.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.3%         | 2,695.4 | 2,946.9 | 3,235.8 | 5,079.2 | 5,460.8 |
| Net income (\$ mil.)   | 14.5%         | 64.1    | 103.9   | 111.7   | (487.2) | 110.1   |
| Market value (\$ mil.) | (17.2%)       | 2,710.0 | 2,484.3 | 3,483.3 | 1,563.1 | 1,271.2 |
| Employees              | 19.2%         | 19,700  | 21,300  | 41,373  | 39,843  | 39,802  |

**AMC NETWORKS INC**
**NMS: AMCX**

11 Penn Plaza  
New York, NY 10001  
Phone: 212 324-8500  
Fax: -  
Web: www.amcnetworks.com

CEO: Joshua W. Sapan  
CFO: Sean S. Sullivan  
HR: Trish Walker  
FYE: December 31  
Type: Public

AMC Networks is a leading cable TV broadcaster. The company's flagship network AMC airs popular cable shows such as The Walking Dead and Better Call Saul. AMC Networks also owns four other cable networks: The Independent Film Channel (IFC) the Sundance Channel BBC America (through a joint venture with the BBC) and WE tv. The company has agreements with all major US distributors. Each of its networks reach between 70 million and 90 million Nielsen subscribers. The company also produces original programming and licenses program rights worldwide. It distributes independent films through IFC Films. AMC operates worldwide but 80% of its sales come from the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%          | 2,175.6 | 2,580.9 | 2,755.7 | 2,805.7 | 2,971.9 |
| Net income (\$ mil.)   | 14.4%         | 260.8   | 366.8   | 270.5   | 471.3   | 446.2   |
| Market value (\$ mil.) | (3.7%)        | 3,586.0 | 4,199.5 | 2,943.2 | 3,041.1 | 3,086.1 |
| Employees              | 13.6%         | 1,933   | 2,506   | 2,343   | 2,205   | 3,214   |

**AMCOL INTERNATIONAL CORP.**
**NYS: ACO**

2870 Forbs Avenue  
Hoffman Estates, IL 60192  
Phone: 847 851-1500  
Fax: 847 851-1699  
Web: www.amcol.com

CEO: Ryan F McKendrick  
CFO: Donald W Pearson  
HR: -  
FYE: December 31  
Type: Public

AMCOL International is nothing if not diverse with operations in minerals environmental services oilfield services and transportation. Its performance materials segment is a global supplier of bentonite products used in cat litter laundry detergent metal casting paper manufacturing and as a plastic additive. Its construction services segment provides building materials and construction services to concrete waterproofing drilling flood control and site remediation projects. AMCOL's energy services unit offers water treatment and well testing to the oil and gas industry. The company's transportation business provides long-haul trucking and freight brokerage services to AMCOL units and third parties in the US and Canada.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.8%          | 883.6 | 703.2 | 852.5 | 942.4 | 985.6 |
| Net income (\$ mil.)   | 26.6%         | 25.3  | 34.8  | 30.3  | 59.1  | 65.1  |
| Market value (\$ mil.) | 10.0%         | 674.3 | 914.7 | 997.7 | 864.1 | 987.4 |
| Employees              | 4.3%          | 2,388 | 2,211 | 2,383 | 2,563 | 2,824 |

**AMCON DISTRIBUTING COMPANY**
**ASE: DIT**

7405 Irvington Road  
Omaha, NE 68122  
Phone: 402 331-3727  
Fax: 402 331-4834  
Web: www.amcon.com

CEO: Christopher H Atayan  
CFO: Andrew C Plummer  
HR: -  
FYE: September 30  
Type: Public

AMCON Distributing enjoys a healthy meal but the company is not without its vices. A leading consumer products wholesaler AMCON distributes more than 16000 different consumer products including cigarettes and other tobacco products as well as candy beverages groceries paper products and health and beauty aids. AMCON serves about 4500 convenience stores supermarkets drugstores tobacco shops and institutional customers in the Great Plains and Rocky Mountain regions. Throughout the Midwest and Florida the company also operates a growing chain of health food stores under the Chamberlin's Natural Foods and Akin's Natural Foods Market banners.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.1%          | 1,281.9 | 1,294.6 | 1,275.0 | 1,322.3 | 1,392.4 |
| Net income (\$ mil.)   | (15.8%)       | 6.4     | 6.0     | 2.9     | 3.6     | 3.2     |
| Market value (\$ mil.) | (1.2%)        | 44.2    | 50.3    | 51.0    | 48.0    | 42.1    |
| Employees              | 3.1%          | 808     | 798     | 790     | 919     | 912     |

**AMEDISYS, INC.**
**NMS: AMED**

3854 American Way, Suite A  
Baton Rouge, LA 70816  
Phone: 225 292-2031  
Fax: -  
Web: www.amedisys.com

CEO: Paul B. Kusserow  
CFO: Gary D. Willis  
HR: Lawrence R. (Larry) Pernosky  
FYE: December 31  
Type: Public

Because the last thing you want to do when you're ailing is drive to a doctor's office Amedisys brings health care home. Through more than 320 home health care agencies located throughout the US the company provides skilled nursing and home health services primarily to geriatric patients covered by Medicare. It is also a post-acute care partner to some 3000 hospitals and 59000 physicians across the country. Its range of services includes disease-specific programs that help patients recovering from stroke as well as assistance for those coping with emphysema or diabetes. In addition to home health services Amedisys owns or manages about 140 hospice centers that offer palliative care to terminally ill patients.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.4%          | 1,204.6 | 1,280.5 | 1,437.5 | 1,533.7 | 1,662.6 |
| Net income (\$ mil.)   | 74.8%         | 12.8    | (3.0)   | 37.3    | 30.3    | 119.3   |
| Market value (\$ mil.) | 41.3%         | 938.4   | 1,257.2 | 1,363.0 | 1,685.3 | 3,744.4 |
| Employees              | 12.3%         | 13,200  | 16,100  | 16,000  | 17,900  | 21,000  |

**AMEN PROPERTIES INC**
**NBB: AMEN**

P.O. Box 835451  
Richardson, TX 75080  
Phone: 972 999-0494  
Fax: -  
Web: www.amenproperties.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

AMEN Properties is hoping that the answer to its prayers are power and energy and a little property thrown in for good measure. The company's Priority Power subsidiary provides energy management and consulting services. This unit has current or previous business activities in Texas and 21 other states and serves more than 1200 clients (including a large number of oil and gas companies.) These activities include electricity load aggregation natural gas and electricity procurement energy risk management and energy consulting. AMEN Properties also invests in commercial real estate in secondary markets and in oil and gas royalties.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.7%)           | 3.0   | 2.9   | 1.8   | 1.2   | 2.7   |
| Net income (\$ mil.)   | 1.7%             | 2.3   | 6.6   | 1.4   | 2.2   | 2.4   |
| Market value (\$ mil.) | (4.6%)           | 31.1  | 30.8  | 25.0  | 25.7  | 25.8  |
| Employees              | -                | -     | -     | -     | -     | -     |

**AMERALIA INC.**
**PINK SHEETS: AALA**

9233 Park Meadows Dr. Ste. 431  
Lone Tree CO 80124  
Phone: 720-876-2373  
Fax: 970-878-5866  
Web: www.naturalsoda.com

CEO: -  
CFO: Bill H Gunn  
HR: -  
FYE: June 30  
Type: Public

AmerAlia is sold on soda. Through subsidiary Natural Soda Inc. AmerAlia owns sodium bicarbonate leases in the region of Colorado's Piceance Creek Basin. AmerAlia can produce about 110000 tons of various grades of sodium bicarbonate per year. Sodium bicarbonate (baking soda) is used in animal feed food and pharmaceuticals. Byproducts such as soda ash and caustic soda are used to make glass detergents and chemicals. Investment group Sentient USA Resources Fund owns about three-quarters of AmerAlia. The company's operations are handled through 18%-owned subsidiary Natural Soda Holdings which itself owns Natural Soda Inc. outright.

**AMERAMEX INTERNATIONAL INC.**
**PINK SHEETS: AMMX**

3930 Esplanade  
Chico CA 95973  
Phone: 530-895-8955  
Fax: 530-895-8959  
Web: www.ammx.net/index.htm

CEO: Lee Hamre  
CFO: Hope Stone  
HR: -  
FYE: December 31  
Type: Public

Let AmeraMex take care of the heavy stuff. The company sells leases services and maintains heavy equipment to businesses such as heavy construction surface mining infrastructure logging shipping and transportation. AmeraMex has four business units: Hamre Equipment Hamre Heavy Haul Industry Hamre Parts and Service and John's Radiator. Its inventory includes front-end loaders excavators container handlers and trucks and trailers; manufacturers represented include Taylor Machine Works Terex Heavy Equipment and Barko Hydraulics. The firm is active in the Americas Europe the Middle East and Asia. AmeraMex also provides heavy hauling services throughout the US.

**AMERCO**
**NMS: UHAL**

5555 Kietzke Lane, Suite 100  
Reno, NV 89511  
Phone: 775 688-6300  
Fax: 775 688-6338  
Web: www.amerco.com

CEO: Edward J. (Joe) Shoen  
CFO: Jason A. Berg  
HR: -  
FYE: March 31  
Type: Public

U-Haul wants to know if you are sure you want to spend the extra money for a moving company? If not there's AMERCO whose principal subsidiary U-Haul International serves do-it-yourselfers with orange-and-white trucks trailers and towing devices. Founded in 1945 the company also sells packing supplies through about 19500 independent dealers and 1700 company-owned centers across the US and Canada. U-Haul's websites offer equipment reservations and moving information. AMERCO owns U-Haul-managed self-storage facilities and provides property and casualty insurance to U-Haul customers through Repwest. Its Oxford Life unit provides annuities Medicare supplement and life insurance coverage.

|                        | Annual<br>Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.2%             | 3,074.5 | 3,275.7 | 3,421.8 | 3,601.1 | 3,768.7 |
| Net income (\$ mil.)   | 1.0%             | 356.7   | 489.0   | 398.4   | 790.6   | 370.9   |
| Market value (\$ mil.) | 3.0%             | 6,478.4 | 7,006.1 | 7,474.3 | 6,766.6 | 7,284.5 |
| Employees              | 4.2%             | 25,400  | 26,400  | 28,300  | 29,000  | 30,000  |

**AMEREN CORP**
**NYS: AEE**

1901 Chouteau Avenue  
St. Louis, MO 63103  
Phone: 314 621-3222  
Fax: -  
Web: www.ameren.com

CEO: Warner L. Baxter  
CFO: Martin J. Lyons  
HR: Steve Honor  
FYE: December 31  
Type: Public

Ameren provides the power that lights much of Illinois and Missouri. As the sole distributor in its service region the holding company distributes electricity to 2.4 million customers and natural gas to 900000 customers through regulated utility subsidiaries Union Electric (which does business as Ameren Missouri) and Ameren Illinois. Ameren has generating capacity of about 10200 megawatt of primarily coal-fired power most of which is owned by Ameren Missouri. Ameren supplements its customers' electricity needs by purchasing additional electricity from third parties.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.0%             | 6,053.0  | 6,098.0  | 6,076.0  | 6,177.0  | 6,291.0  |
| Net income (\$ mil.)   | 8.6%             | 586.0    | 630.0    | 653.0    | 523.0    | 815.0    |
| Market value (\$ mil.) | 9.0%             | 11,278.8 | 10,569.7 | 12,826.5 | 14,423.1 | 15,948.7 |
| Employees              | 0.9%             | 8,527    | 8,527    | 8,629    | 8,615    | 8,838    |

**AMEREN ILLINOIS CO**
**NBB: AILI P**

10 Executive Drive  
Collinsville, IL 62234  
Phone: 618 343-8150  
Fax: -

CEO: Richard J Mark  
CFO: Martin J Lyons Jr  
HR: -  
FYE: December 31  
Type: Public

Ameren Illinois brings gas and electric services to customers across the Land of Lincoln. The Ameren subsidiary operates a rate-regulated electric and natural gas transmission and distribution business in Illinois serving more than 1.2 million electricity and 806000 natural gas customers in 85 of Illinois' 102 counties. The multi-utility has a service area of 43700 square miles. Ameren Illinois operates 4500 miles of transmission lines 45400 miles of power distribution lines and 18000 miles of gas transmission and distribution mains. It also has 12 underground natural gas storage fields.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.8%             | 2,498.0 | 2,466.0 | 2,490.0 | 2,528.0 | 2,576.0 |
| Net income (\$ mil.)   | 10.8%            | 204.0   | 217.0   | 255.0   | 271.0   | 307.0   |
| Market value (\$ mil.) | (1.6%)           | 2,524.5 | 2,524.5 | 2,613.8 | 2,601.0 | 2,371.5 |
| Employees              | 1.9%             | 3,208   | 3,305   | 3,429   | 3,423   | 3,458   |

**AMERESCO INC**

NYS: AMRC

111 Speen Street, Suite 410  
Framingham, MA 01701  
Phone: 508 661-2200  
Fax: -  
Web: www.ameresco.com

CEO: George P. Sakellaris  
CFO: John R. Granara  
HR: -  
FYE: December 31  
Type: Public

Primarily serving commercial and industrial customers along with municipal and federal government agencies Ameresco provides designing engineering and installation services to clients seeking to upgrade and improve the efficiency of their heating and air conditioning ventilation lighting and other building systems. Other services include developing and constructing small-scale on-site (or near-site) renewable energy plants for customers as well as installing solar panels wind turbines and other alternative energy sources. Ameresco operates through more than 70 offices in the US Canada and the UK.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.3%             | 593.2 | 630.8 | 651.2 | 717.2 | 787.1 |
| Net income (\$ mil.)   | 38.3%            | 10.4  | 3.0   | 12.0  | 37.5  | 38.0  |
| Market value (\$ mil.) | 19.1%            | 323.9 | 289.2 | 254.5 | 398.0 | 652.5 |
| Employees              | 2.1%             | 1,026 | 1,037 | 1,038 | 1,049 | 1,116 |

**AMERIANA BANCORP**

NAS: ASBI

2118 Bundy Avenue  
New Castle, IN 47362-1048  
Phone: 765 529-2230  
Fax: 765 529-2232  
Web: www.ameriana.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Ameriana Bancorp may sound merry but it takes business seriously. It's the parent of Ameriana Bank which has about a dozen offices in central Indiana. The bank offers standard deposit products including checking savings and money market accounts; CDs; and IRAs. It focuses on real estate lending: Residential mortgages account for about half of its loan portfolio and commercial real estate loans represent about 30%. The company sells auto home life health and business coverage through its Ameriana Insurance Agency subsidiary. Another unit Ameriana Investment Management provides brokerage and investment services through an agreement with LPL Financial.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 1.0%             | 441.6 | 429.7 | 429.8 | 445.8 | 458.6 |
| Net income (\$ mil.)   | -                | (0.3) | 0.6   | 1.1   | 1.8   | 2.2   |
| Market value (\$ mil.) | 49.2%            | 8.0   | 12.1  | 11.8  | 24.6  | 39.6  |
| Employees              | -                | -     | -     | -     | -     | -     |

**AMERICA CHUNG NAM (GROUP) HOLDINGS LLC**

1163 FAIRWAY DR  
CITY OF INDUSTRY, CA 917892846  
Phone: 909-839-8383  
Fax: -  
Web: www.acni.net

CEO: Teresa Cheung  
CFO: Kevin Zhao  
HR: -  
FYE: December 31  
Type: Private

Ever wondered where all that paper and plastic to be recycled goes? If this company is any indication a lot of it — some 10 million tons — goes to China through America Chung Nam. The company sells recovered fiber sources to Chinese paper mills where they can be converted into fiberboard cardboard and packaging. It also collects and exports a number of grades of post-consumer plastics. The company sources its materials through exclusive relationships with recycling facilities waste management companies and distribution centers. Founder Yan Cheung owns the company.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07   | 12/08   | 12/09   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 1.7%             | -     | -     | 1,088.5 | 1,363.3 | 1,125.2 |
| Net income (\$ mil.)   | 31.1%            | -     | -     | 9.8     | 7.9     | 16.9    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 250     |

**AMERICA FIRST CREDIT UNION**

1344 W. 4675 South  
Riverdale UT 84405  
Phone: 801-627-0900  
Fax: 801-778-8079  
Web: www.americafirst.com

CEO: -  
CFO: Rex Rollo  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

If saving your money makes you feel like doing a little flag-waving could there be a more appropriate place for it than America First Credit Union? The institution offers deposits loans credit cards investments and other financial services to both business and consumer customers through more than 100 branches in Utah and Nevada. With more than 597000 members America First ranks among the nation's top 10 credit unions by membership and is one of the 15 largest by assets. Membership is open to residents of certain counties in Utah and Nevada food service workers in Utah employees of selected companies and family members of America First members.

**AMERICA'S BODY COMPANY INC.**

939 E. Starr Ave.  
Columbus OH 43201  
Phone: 614-299-1136  
Fax: 614-299-2314  
Web: www.abctruck.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

America's Body Company (ABC) is one business that really wants you to get carried away with its product. Operating through some seven facilities in Florida Kentucky Ohio Oregon Maryland and Texas ABC customizes trucks with equipment and accessories for several industries including landscaping contracting distribution and manufacturing. The company also customizes trucks for special needs. ABC sells to vehicle dealers fleet operators and end users. Its products include aerial lift devices dump bodies for pickup trucks liftgates and water tanks. ABC was founded in 1976 as Great Lakes Truck Equipment. It was owned by Leggett & Platt until September 2008 when The Reading Group acquired the company.

**AMERICA'S CAR-MART INC**

NMS: CRMT

802 Southeast Plaza Avenue, Suite 200  
Bentonville, AR 72712  
Phone: 479 464-9944  
Fax: -  
Web: www.car-mart.com

CEO: William H. (Hank) Henderson  
CFO: Jeffrey A. Williams  
HR: -  
FYE: April 30  
Type: Public

No Credit? Bad Credit? No problem. America's Car-Mart targets car buyers with poor or limited credit histories. The company's subsidiaries operate more than 140 used car dealerships in 10 states primarily in smaller urban and rural markets throughout the US South Central region. Dealerships focus on selling basic and affordable transportation with an average selling price of about \$9680 in 2015. It has been expanding primarily in Alabama Tennessee and Mississippi. While the company's business plan has focused on cities with up to 50000 in population (73% of sales) it sees better collection results among the smaller communities it serves. America's Car-Mart was founded in 1981 as the Crown Group.

|                        | Annual<br>Growth | 04/15 | 04/16 | 04/17 | 04/18 | 04/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%             | 530.3 | 567.9 | 587.8 | 612.2 | 669.1 |
| Net income (\$ mil.)   | 12.7%            | 29.5  | 11.6  | 20.2  | 36.5  | 47.6  |
| Market value (\$ mil.) | 17.9%            | 343.9 | 178.0 | 249.9 | 357.1 | 663.6 |
| Employees              | 4.1%             | 1,360 | 1,420 | 1,460 | 1,504 | 1,600 |

**AMERICA'S HOME PLACE, INC.**

2144 HILTON DR  
GAINESVILLE, GA 305016172  
Phone: 770-532-1128  
Fax: -  
Web: www.local-builder.net

CEO: Barry G Conner  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

America's Home Place builds custom homes on its customers' land. The company builds single-family detached houses with more than 100 custom floor plans and designs. Its two- to five-bedroom cabin chalet ranch two-story and split-level houses range in price from about \$80000 to more than \$300000. Sizes start at about 900 sq. ft. and go up to to 4000 sq. ft. America's Home Place operates nearly 40 home building and model centers in the southeastern US. Buyers typically already own their land from a single lot to many acres. The company also assists buyers who are not landowners in locating available property. President Barry Conner owns the company he founded in 1972.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/11 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 173.4 | 125.6 | 175.2 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 8.4   | 4.6   | 5.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 320   |

**AMERICAN ACADEMY OF PEDIATRICS**

345 PARK BLVD  
ITASCA, IL 601432644  
Phone: 847-228-5005  
Fax: -  
Web: www.aap.org

CEO: Mark Del Monte  
CFO: John Miller  
HR: -  
FYE: June 30  
Type: Private

The American Academy of Pediatrics (AAP) is a membership group of some 64000 pediatricians pediatric specialists and pediatric surgeons dedicated to improving the health and well-being of infants children teenagers and young adults. The not-for-profit organization executes research on a number of topics including school health common childhood illnesses and immunizations and acts as an advocate on behalf of children's health needs. It also provides continuing education for its members through courses scientific meetings and publications such as Pediatrics and Pediatrics in Review . The organization is funded by membership dues grants gifts and its own activities. AAP was founded in 1930.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.6%             | -     | 105.8 | 117.3 | 111.2 | 126.6 |
| Net income (\$ mil.)   | 6.5%             | -     | 4.6   | 7.6   | (0.2) | 6.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 400   |

**AMERICAN AGIP COMPANY INC.**

485 Madison Ave.  
New York NY 10022  
Phone: 646-264-2100  
Fax: 646-264-2222  
Web: www.americanagip.com

CEO: Gian Franco Mosconi  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

You might say that American Agip is as slick as a whistle. Formed in 1987 the subsidiary of Italian energy heavyweight Eni operates three major petrochemical businesses: the manufacturing and marketing of lubricants; the marketing and trading of MTBE and methanol; and the trading of refined petroleum products. American Agip supplies bulk and package customers throughout the eastern US and across Canada. It has a manufacturing center in Cabot Pennsylvania (where it has more than 1 million gallons of lubricant storage) and distribution centers located in New Jersey New York Ohio Pennsylvania and West Virginia as well as in Quebec Canada.

**AMERICAN AIR LIQUIDE INC.**

2700 Post Oak Blvd. Ste. 1800  
Houston TX 77056  
Phone: 713-624-8000  
Fax: 713-624-8085  
Web: www.us.airliquide.com

CEO: Pierre Dufour  
CFO: Scott Krapf  
HR: -  
FYE: December 31  
Type: Subsidiary

American Air Liquide builds up its liquid assets through the supply of gas in the US. The company supplies industrial gases (oxygen nitrogen CO2 argon etc.) to companies in the automotive chemicals food and beverage and health care industries. The US distribution arm of industrial gas provider Air Liquide the company can depending on its customers' needs it can manufacture onsite ship its product in cylinders or through more than 2000 miles of pipeline. It operates 200 locations throughout the US including 140 industrial gas plants. American Air Liquide also fulfills semiconductor companies' gas and liquid chemical requirements from its own fabrication plants.

**AMERICAN AIRLINES FEDERAL CREDIT UNION**

4151 Amon Carter Blvd.  
Fort Worth TX 76155  
Phone: 817-963-6000  
Fax: 817-963-6108  
Web: https://www.aacreditunion.org

CEO: Angie Owens  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

American Airlines Federal Credit Union won't hassle you about the position of your seatback or tray table. The member-owned institution (aka AA Credit Union) operates more than 40 branches in or near airports in about 20 cities in the US and Puerto Rico. It provides standard retail financial services such as checking and savings accounts loans credit cards and investments to some 237000 members who also have access to more than 6600 shared locations and 30000 ATMs. Its lending program consists of home mortgages and vehicle education and other personal loans as well as real estate equipment and vehicle loans and lines of credit for small businesses.

**AMERICAN AIRLINES GROUP INC**
**NMS: AAL**

4333 Amon Carter Blvd.  
Fort Worth, TX 76155  
Phone: 817 963-1234  
Fax: 817 967-9641  
Web: www.aa.com

CEO: W. Douglas (Doug) Parker  
CFO: Derek J. Kerr  
HR: -  
FYE: December 31  
Type: Public

American Airlines Group (AAG) is the largest airline in the US and one of the largest in the world. The company's mainline carriers provide scheduled air transportation along with its group of regional subsidiaries and third-party regional carriers operating as American Eagle. It also offers freight and mail services through its cargo division. In all American operates nearly 6700 flights daily to 350 destinations in more than 50 countries. It operates about 950 mainline aircraft and almost 600 regional aircraft. AAG is also part of the oneworld alliance where member carriers share airport lounge facilities and offer interconnected loyalty programs.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.1%             | 42,650.0 | 40,990.0 | 40,180.0 | 42,207.0 | 44,541.0 |
| Net income (\$ mil.)   | (16.3%)          | 2,882.0  | 7,610.0  | 2,676.0  | 1,919.0  | 1,412.0  |
| Market value (\$ mil.) | (12.0%)          | 24,702.6 | 19,506.9 | 21,505.9 | 23,965.6 | 14,790.2 |
| Employees              | 3.3%             | 113,300  | 118,500  | 122,300  | 126,600  | 128,900  |



**AMERICAN APPAREL, INC.**

ASE: APP

747 Warehouse Street  
Los Angeles, CA 90021  
Phone: 213 488-0226  
Fax: -  
Web: www.americanapparel.com

CEO: Chelsea Grayson  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

American Apparel wants you to be hip and comfortable inside and out. It designs and makes logo-free T-shirts tanks yoga pants and more for men women and children — and does it all from its California factory rather than exporting labor overseas. Brands include Classic Girl Standard American Classic Baby and Sustainable Edition among others. American Apparel runs 250-plus retail stores in 20 countries. Known for its no-sweat factory and for paying up to \$19-an-hour for manufacturers American Apparel was teetering on the brink of insolvency until it received strategically timed funding. In mid-2014 the board replaced controversial CEO Dov Charney who founded American Apparel in 1998.

|                        | Annual Growth | 12/09  | 12/10  | 12/11  | 12/12  | 12/13   |
|------------------------|---------------|--------|--------|--------|--------|---------|
| Sales (\$ mil.)        | 3.2%          | 558.8  | 533.0  | 547.3  | 617.3  | 633.9   |
| Net income (\$ mil.)   | -             | 1.1    | (86.3) | (39.3) | (37.3) | (106.3) |
| Market value (\$ mil.) | (20.6%)       | 345.1  | 184.8  | 80.2   | 112.4  | 136.9   |
| Employees              | 0.0%          | 10,000 | 11,300 | 10,000 | 10,000 | 10,000  |

**AMERICAN ARBITRATION ASSOCIATION INC**

120 BROADWAY FL 21  
NEW YORK, NY 102710016  
Phone: 212-716-5800  
Fax: -  
Web: www.adr.org

CEO: India Johnson  
CFO: Francesco Rossi  
HR: -  
FYE: December 31  
Type: Private

The American Arbitration Association (AAA) wants to keep things civil. The organization provides arbitration mediation and other forms of alternative dispute resolution services — alternatives that is to going to court. It maintains a panel of more than 7000 arbitrators and mediators who can be engaged to hear cases and support their work. Every year more than 185000 cases are filed with AAA in a full range of matters including commercial construction labor employment insurance international and claims program disputes. The association's services include development of alternative dispute resolution (ADR) systems for corporations unions government agencies law firms and the courts.

|                        | Annual Growth | 12/05 | 12/06   | 12/08  | 12/09 | 12/13 |
|------------------------|---------------|-------|---------|--------|-------|-------|
| Sales (\$ mil.)        | (36.9%)       | -     | 1,929.9 | 70.7   | 67.9  | 77.2  |
| Net income (\$ mil.)   | -             | -     | -       | (23.0) | 8.9   | 8.5   |
| Market value (\$ mil.) | -             | -     | -       | -      | -     | -     |
| Employees              | -             | -     | -       | -      | -     | 750   |

**AMERICAN ASSETS TRUST, INC.**

11455 EL CAMINO REAL # 200  
SAN DIEGO, CA 921302047  
Phone: 858-350-2600  
Fax: -

CEO: Ernest S. Rady  
CFO: Robert F. Barton  
HR: -  
FYE: December 31  
Type: Private

American Assets Trust is a self-administered real estate investment trust (REIT) that owns develops and operates upscale retail office and residential property mostly in Northern and Southern California but also in Oregon Washington Texas and Hawaii. Its 6 million square foot portfolio includes around 10 shopping centers more than handful of office buildings a 369-room hotel and retail complex and five multi-family residential properties. Its tenants include SalesForce Autodesk the Veterans Benefits Administration and well-known retailers such as Kmart Lowe's Sports Authority Old Navy and Vons. Formed in 1967 as American Assets the firm went public in 2011.

|                        | Annual Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 5.2%          | -     | 1,941.8 | 1,978.4 | 1,986.9 | 2,259.9 |
| Net income (\$ mil.)   | 8.8%          | -     | 31.1    | 53.9    | 45.6    | 40.1    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 113     |

**AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE**

1200 NEW YORK AVE NW  
WASHINGTON, DC 200053928  
Phone: 202-326-6730  
Fax: -  
Web: www.aaas.org

CEO: Rush D. Holt  
CFO: Phillip Blair  
HR: -  
FYE: December 31  
Type: Private

The American Association for the Advancement of Science (AAAS) likes to think of itself as the voice of science. Founded in 1848 AAAS is a nonprofit that promotes scientific research and technology through educational and international programs policy support and the publication of books newsletters and weekly magazine Science (available to AAAS members and institutional subscribers). It also runs science news website EurekAlert! The association includes about 250 affiliated societies and academies of science reaching some 10 million individuals. AAAS has advised policymakers on such topics as global climate change and stem cell research and has rallied for more US research and development funding.

|                        | Annual Growth | 12/06 | 12/07 | 12/08  | 12/09 | 12/13 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 3.2%          | -     | 88.6  | 89.7   | 87.8  | 107.0 |
| Net income (\$ mil.)   | 8.9%          | -     | 7.3   | (14.4) | 3.6   | 12.2  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 475   |

**AMERICAN AXLE & MANUFACTURING HOLDINGS INC**

NYS: AXL

One Dauch Drive  
Detroit, MI 48211-1198  
Phone: 313 758-2000  
Fax: -  
Web: www.aam.com

CEO: David C. Dauch  
CFO: Christopher J May  
HR: Terri M Kemp  
FYE: December 31  
Type: Public

American Axle & Manufacturing (AAM) is GM's right-hand man for driveline systems forged products and metal cast parts. AAM manufactures engineers and designs axles driveshafts and chassis components mainly for light trucks and SUVs but also for cars and crossover vehicles. The Tier 1 supplier gets more than 40% of its business from GM. Other customers include Fiat-Chrysler Ford and Jaguar Land Rover. AAM operates about 90 manufacturing facilities around the world and generates 80% of its revenue from North America.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.4%         | 3,696.0 | 3,903.1 | 3,948.0 | 6,266.0 | 7,270.4 |
| Net income (\$ mil.)   | -             | 143.0   | 235.6   | 240.7   | 337.1   | (57.5)  |
| Market value (\$ mil.) | (16.3%)       | 2,523.3 | 2,115.6 | 2,155.8 | 1,902.3 | 1,239.9 |
| Employees              | 18.2%         | 12,820  | 13,050  | 13,100  | 25,000  | 25,000  |

**AMERICAN BANK INC (PA)**

NBB: AMBK

4029 West Tilghman Street  
Allentown, PA 18104  
Phone: 610 366-1800  
Fax: 610 366-1900  
Web: www.ambk.com

CEO: Mark W Jaindl  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

American Bank Incorporated is the holding company for American Bank which operates a single branch in Allentown Pennsylvania. It serves customers throughout the US via its pcbanker.com Web site. The bank's products and services include checking and savings accounts money market accounts CDs credit cards and discount brokerage. It primarily originates real estate loans although it also offers commercial mortgages and residential mortgages. The Jaindl family including company president and CEO Mark Jaindl owns a majority of American Bank Incorporated.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.3%          | 525.1 | 549.6 | 557.1 | 580.8 | 621.9 |
| Net income (\$ mil.)   | 7.4%          | 5.1   | 4.0   | 4.4   | 5.6   | 6.8   |
| Market value (\$ mil.) | 10.1%         | 47.8  | 56.2  | 69.7  | 64.4  | 70.3  |
| Employees              | -             | -     | -     | -     | -     | -     |

**AMERICAN BANKERS ASSOCIATION INC**

1120 CONNECTICUT AVE NW # 600  
WASHINGTON, DC 200363959  
Phone: 202-663-5000  
Fax: -  
Web: www.aba.com

CEO: Rob Nichols  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

The American Bankers Association (ABA) brings together banks of various types and sizes. Its members include bank holding companies savings associations savings banks trust companies and community regional and money center banks. The ABA serves as an advocate for its members in legislative and regulatory arenas. It also engages in consumer education research and training efforts. The ABA's BankPac the banking industry's largest political action committee provides financial support to candidates for the US Senate and House of Representatives. The ABA was founded in 1875 and claims to represent more than 95% of banking assets. The group merged with the America's Community Bankers association in 2007.

|                        | Annual<br>Growth | 08/06 | 08/07 | 08/08 | 08/09  | 08/10 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (42.0%)          | -     | -     | 239.7 | 64.0   | 80.7  |
| Net income (\$ mil.)   | 612.2%           | -     | -     | 0.0   | (22.3) | 0.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 354   |

**AMERICAN BAPTIST HOMES OF THE WEST**

6120 STONERIDGE MALL RD # 300  
PLEASANTON, CA 945883298  
Phone: 925-924-7100  
Fax: -  
Web: www.humangood.org

CEO: David B Ferguson  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

American Baptist Homes of the West (ABHOW) preaches the gospel of the active senior lifestyle operating more than 40 senior living facilities in four western states. Nearly three-fourths of ABHOW's communities are government-subsidized apartments for low-income seniors. About a dozen of its residences however are continuing care retirement communities which offer a continuum of care — residential living assisted living or skilled nursing — depending on residents' needs. The communities also schedule social activities and offer wellness programs and transportation services. Parent company Cornerstone Affiliates acquires and develops communities with ABHOW.

|                        | Annual<br>Growth | 09/12 | 09/13* | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Assets (\$ mil.)       | 2.6%             | -     | 421.0  | -     | 852.2 | 479.3 |
| Net income (\$ mil.)   | -                | -     | 2.2    | -     | 0.1   | (1.8) |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 2,500 |

\*Fiscal year change

**AMERICAN BAR ASSOCIATION**

321 N CLARK ST STE LL2  
CHICAGO, IL 606547598  
Phone: 312-988-5000  
Fax: -  
Web: www.americanbar.org

CEO: -  
CFO: Bill Phelan  
HR: -  
FYE: August 31  
Type: Private

The world's largest voluntary professional organization American Bar Association (ABA) promotes improvements in the American justice system and develops guidelines for the advancement of the legal profession and education. The association provides law school accreditation continuing education legal information and other services to assist legal professionals. The ABA's roster of about 400000 members includes lawyers judges court administrators law librarians and law school professors and students. The organization cannot discipline lawyers nor enforce its rules; it can only develop guidelines. The ABA was founded in 1878.

|                        | Annual<br>Growth | 08/11 | 08/12 | 08/13 | 08/14 | 08/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.2%             | -     | 146.3 | 206.0 | 204.4 | 151.7 |
| Net income (\$ mil.)   | -                | -     | 9.1   | 39.4  | 35.9  | (7.4) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 900   |

**AMERICAN BILTRITE INC.**

NBB: ABLT

57 River Street  
Wellesley Hills, MA 02481-2097  
Phone: 781 237-6655  
Fax: -  
Web: www.ambilt.com

CEO: -  
CFO: Howard N Feist III  
HR: Pauline Nadeau  
FYE: December 31  
Type: Public

American Biltrite (ABI) which makes and distributes commercial flooring and industrial rubber has its hand in several different pots some of which are sticky. Its Tape division makes adhesive-coated pressure-sensitive tapes and films used to protect materials during handling and storage as well as for applications in the heating ventilation and air conditioning automotive and electrical industries. ABI also designs and distributes wholesale jewelry and accessories to stores through its K&M subsidiary while its AB Canada subsidiary makes floor tile and rubber products. The founding Marcus family controls ABI.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)           | 205.6 | 194.9 | 184.3 | 200.5 | 202.6 |
| Net income (\$ mil.)   | 29.2%            | 3.0   | (0.7) | 1.3   | 5.0   | 8.3   |
| Market value (\$ mil.) | 4.7%             | 13.8  | 12.9  | 6.8   | 16.6  | 16.6  |
| Employees              | -                | -     | -     | -     | -     | -     |

**AMERICAN BIO MEDICA CORP.**

NBB: ABMC

122 Smith Road  
Kinderhook, NY 12106  
Phone: 518 758-8158  
Fax: -  
Web: www.abmc.com

CEO: Melissa A Waterhouse  
CFO: Carl Florio  
HR: Whitney Cipkowski  
FYE: December 31  
Type: Public

There's a thin line between employment and unemployment and that line might just be on one of American Bio Medica's drug-testing kits. The company's Rapid Drug Screen products indicate within minutes the presence in a urine sample of such illegal substances as marijuana cocaine amphetamines and opiates. Used by employers law enforcement agencies hospitals schools and other institutions the tests offer up to 10-panel options (each panel tests for different substances). The company's Rapid One is a line of single-drug specific tests; its Rapid Tec and Rapid TOX products detect multiple drug classes on one panel. American Bio Medica also offers saliva-based tests for law enforcement customers.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.6%)          | 7.3   | 6.3   | 5.6   | 4.9   | 3.9   |
| Net income (\$ mil.)   | -                | (0.5) | (0.3) | (0.3) | (0.5) | (1.0) |
| Market value (\$ mil.) | (14.9%)          | 4.2   | 4.2   | 3.4   | 3.2   | 2.2   |
| Employees              | (10.8%)          | 68    | 65    | 57    | 53    | 43    |

**AMERICAN BUILDINGS COMPANY**

1150 State Docks Rd.  
Eufaula AL 36027  
Phone: 334-687-2032  
Fax: 334-688-2185  
Web: www.americanbuildings.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

American Buildings Company can put a roof over your head quite literally. It manufactures metal buildings and roofing products for industrial institutional and commercial construction applications. From multi-story buildings to customized self-storage units to metal roof and wall panels the company's buildings and components are marketed through a network of more than 1000 authorized builders and dealers in the US and Canada. Its heavy fabrication capabilities include building custom-engineered steel mills sports stadiums and large aircraft maintenance hangars. American Buildings Company and its former parent MAGNATRAX were acquired by steelmaker Nucor Corporation in 2007.

**AMERICAN BUREAU OF SHIPPING**

1701 CITY PLAZA DR  
SPRING, TX 773891831  
Phone: 281-673-2878  
Fax: -  
Web: www.eagle.org

CEO: -  
CFO: -  
HR: John Ryder  
FYE: December 31  
Type: Private

One of the world's largest ship classification societies American Bureau of Shipping (ABS) offers inspection and analysis services to verify that vessels are mechanically and structurally fit. The not-for-profit company's surveyors examine ships in major ports throughout the world assessing whether the vessels comply with ABS rules for design construction and maintenance. Additionally its engineers consult with shipbuilders on proposed designs and repairs. The not-for-profit company operates from more than 150 offices in about 70 countries. For-profit subsidiaries ABS Group offers risk management consulting services while ABS Nautical Systems provides fleet management software. ABS was founded in 1862.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/11 | 12/12   | 12/17 |
|------------------------|------------------|-------|-------|-------|---------|-------|
| Sales (\$ mil.)        | (3.6%)           | -     | 648.8 | 726.7 | 1,134.3 | 484.4 |
| Net income (\$ mil.)   | (12.5%)          | -     | 180.8 | 143.6 | 155.3   | 62.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -     |
| Employees              | -                | -     | -     | -     | -       | 3,000 |

**AMERICAN CAMPUS COMMUNITIES INC**

NYS: ACC

12700 Hill Country Blvd., Suite T-200  
Austin, TX 78738  
Phone: 512 732-1000  
Fax: -  
Web: www.americancampus.com

CEO: William C. Bayless  
CFO: Daniel B. Perry  
HR: Ron Weaver  
FYE: December 31  
Type: Public

American Campus Communities (ACC) actually does most of its business off campus. The self-managed real estate investment trust (REIT) owns and operates student housing properties located at or near colleges and universities in more than 25 states. The company leases the ground for on-campus properties from the schools which in turn receive half of the net cash flow from these properties. ACC also works with schools to develop new properties and renovate existing housing and provides third-party leasing and management services for other student housing owners. In all the REIT manages about 206 properties (with some 133,000 beds) at more than 90 schools in the US and Canada.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.7%             | 733.9   | 753.4   | 786.4   | 796.4   | 880.8   |
| Net income (\$ mil.)   | 16.8%            | 62.8    | 116.0   | 99.1    | 69.0    | 117.1   |
| Market value (\$ mil.) | 0.0%             | 5,665.0 | 5,662.2 | 6,816.9 | 5,619.8 | 5,669.1 |
| Employees              | (1.0%)           | 3,227   | 3,108   | 3,170   | 3,183   | 3,098   |

**AMERICAN CANNABIS CO INC**

NBB: AMMJ

5690 Logan Street, Unit A  
Denver, CO 80216  
Phone: 303 974-4770  
Fax: -

CEO: Terry Buffalo  
CFO: Michael Schwanbeck  
HR: -  
FYE: December 31  
Type: Public

NatureWell hopes to offer relief out of the mist to migraine sufferers in a fog. The company has developed its MICROMIST technology to deliver homeopathic and natural remedies under the tongue. Currently the company's only product is over-the-counter migraine treatment MigraSpray which can be used both as a preventative measure and to relieve the acute pain of migraines. It is only available through healthcare professionals and by mail order. NatureWell outsources manufacturing distribution and customer service functions. It is exploring new product offerings for arthritis and general pain including ArthritisPMS Spray and Allerspray.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.0%)           | 1.3   | 2.8   | 1.6   | 2.4   | 1.0   |
| Net income (\$ mil.)   | -                | (3.6) | (0.5) | (0.6) | (1.5) | (1.0) |
| Market value (\$ mil.) | (15.5%)          | 30.4  | 7.7   | 47.1  | 60.8  | 15.5  |
| Employees              | (12.0%)          | 10    | 9     | 7     | 7     | 6     |

**AMERICAN CAPITAL LTD.**

NASDAQ: ACAS

2 Bethesda Metro Center 14th Fl.  
Bethesda MD 20814  
Phone: 301-951-6122  
Fax: 301-654-6714  
Web: www.americancapital.com

CEO: R Kipp Deveer  
CFO: -  
HR: Kasey Reisman  
FYE: December 31  
Type: Public

Whether you make musical instruments or mints salon appliances or safes this company has a strategy for you. Founded in 1986 American Capital invests in a diverse selection of middle-market companies both directly and through its global asset management business. It typically provides up to \$300 million per transaction to companies for management and employee buyouts and private equity buyouts. The firm also directly provides capital to companies. Other investments include financial products such as commercial mortgage-backed securities and collateralized loan obligations. American Capital's portfolio consists of stakes in more than 150 companies and has a focus on manufacturing services and distribution.

**AMERICAN CARESOURCE HOLDINGS INC**

NBB: GNOW

55 Ivan Allen Jr. Blvd., Suite 510  
Atlanta, GA 30308  
Phone: 404 465-1000  
Fax: -  
Web: www.americancaresource.com

CEO: Adam S Winger  
CFO: Robert Frye  
HR: -  
FYE: December 31  
Type: Public

American CareSource owns and operates a chain of about a dozen urgent and primary care centers (branded GoNow and Medac) in the Southeast US. However the firm has found itself in high levels of debt. In early 2017 the company sold subsidiary Ancillary Care Services which negotiates contracts with specialty health care providers with (i.e. outpatient surgery rehabilitation hospice laboratory and other services). It is also exploring the sale of its urgent care assets. American CareSource's clients have included preferred provider organizations (PPOs) health maintenance organizations (HMOs) third-party administrators and self-insured employers. The firm's roots go back to the mid-1990s.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (32.7%)          | 48.9  | 34.9  | 26.8  | 27.1  | 10.0   |
| Net income (\$ mil.)   | -                | (7.2) | (3.1) | (3.8) | (6.8) | (13.3) |
| Market value (\$ mil.) | (1.1%)           | 7.1   | 23.7  | 27.2  | 48.1  | 6.8    |
| Employees              | 35.4%            | 56    | 56    | 52    | 141   | 188    |

**AMERICAN CHARTERED BANCORP INC.**

1199 E. Higgins Rd.  
Schaumburg IL 60173  
Phone: 847-517-5400  
Fax: 415-675-6701  
Web: www.wideorbit.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

American Chartered Bancorp helps customers stay the course in the oft-choppy waters of money management. The holding company owns American Chartered Bank a commercial and retail bank that primarily serves small to midsized businesses and individuals in the Chicago area. Through about 15 branches it offers standard deposit products such as checking and savings accounts and credit cards as well as loans and leases treasury management and merchant services. American Chartered Bancorp was founded in 1987 and is locally owned and operated.

**AMERICAN CHEMICAL SOCIETY**

1155 16TH ST NW  
WASHINGTON, DC 200364892  
Phone: 202-872-4600  
Fax: -  
Web: www.acs.org

CEO: Thomas M. (Tom) Connelly  
CFO: Brian Bernstein  
HR: -  
FYE: December 31  
Type: Private

This group has a lot of chemistry. With nearly 157000 members the American Chemical Society (ACS) is the world's largest scientific society. The not-for-profit organization provides information career development and educational resources to member chemists chemical engineers and technicians. ACS also publishes dozens of magazines journals and books and its Chemical Abstracts Service provides access to an online database of more than 70 million literature and research summaries from around the world. ACS also serves as an advocate for its members on public policy issues. The ACS Member Insurance Program provides insurance plans to members.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/08  | 12/13 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 4.1%             | -     | -     | 411.7 | 451.5  | 568.7 |
| Net income (\$ mil.)   | 11.3%            | -     | -     | 26.4  | (38.4) | 62.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 2,000 |

**AMERICAN CITY BUSINESS JOURNALS INC.**

120 W. Morehead St. Ste. 400  
Charlotte NC 28202  
Phone: 704-973-1000  
Fax: 704-973-1001  
Web: www.acbj.com

CEO: Whitney R Shaw  
CFO: George B Guthinger  
HR: -  
FYE: December 31  
Type: Subsidiary

Cities big and small can turn to this company for coverage of US metropolitan business news. American City Business Journals (ACBJ) is a leading newspaper publisher that serves more than 500000 subscribers with local business news through more than 40 publications. Its bizjournals subsidiary also publishes news and information online for about 4 million registered users. In addition ACBJ owns The Sporting News one of the top sports magazines in the US and Hemmings Motor News a publisher of collectible-car books and magazines. Its Street & Smith's Sports Group publishes several sports publications including SportsBusiness Journal. ACBJ is a unit of newspaper and magazine publisher Advance Publications.

**AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC.**

125 BROAD ST FL 18  
NEW YORK, NY 100042454  
Phone: 212-549-2500  
Fax: -  
Web: www.aclu.org

CEO: -  
CFO: -  
HR: Jo-Anna Joseph  
FYE: March 31  
Type: Private

The philosopher Socrates once said "I am that gadfly which God has given the state." While the American Civil Liberties Union (ACLU) might have a quarrel with the "God" part the group has at times proved a stinging critic in its efforts to defend individual rights. It acts as a legal and legislative advocate in matters related to civil liberties and the Bill of Rights. The ACLU has participated in such cases as the 1925 Scopes trial (challenged a ban on teaching evolution) Brown v. Board of Education (school desegregation) Roe v. Wade (abortion rights) and Romer v. Evans (gay and lesbian rights). The group which has more than 500000 members has offices throughout the US. It was founded in 1920.

|                        | Annual<br>Growth | 03/12 | 03/13 | 03/14  | 03/15 | 03/16 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 11.1%            | -     | 69.9  | 70.3   | 94.0  | 95.9  |
| Net income (\$ mil.)   | -                | -     | (5.7) | (19.1) | 8.4   | 3.9   |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 350   |

**AMERICAN COMMERCE SOLUTIONS INC**
**NBB: AACs**

1400 Chamber Drive  
Bartow, FL 33830  
Phone: 863 533-0326  
Fax: -  
Web: www.aacssymbol.com

CEO: Daniel L Hefner  
CFO: Frank D Puissegur  
HR: -  
FYE: February 29  
Type: Public

Holding company American Commerce Solutions (ACS) through its International Machine and Welding subsidiary provides specialized machining and repair services for heavy equipment used in the agricultural construction forestry mining and scrap industries. Its Chariot Manufacturing Company subsidiary (which includes Chariot Trailers) manufactures open and enclosed trailers to carry motorcycles. ACS also sells aftermarket repair parts. The company also has a strategic relationship with American Fiber Green Products. The Mosaic Company generates about 36% of sales.

|                        | Annual<br>Growth | 02/12 | 02/13 | 02/14 | 02/15 | 02/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.3%)           | 2.4   | 2.4   | 2.7   | 2.2   | 2.1   |
| Net income (\$ mil.)   | -                | 0.0   | (0.0) | (0.2) | (0.1) | (0.2) |
| Market value (\$ mil.) | 22.5%            | 1.2   | 2.9   | 3.9   | 2.4   | 2.7   |
| Employees              | 22.1%            | 18    | 19    | 21    | 20    | 40    |

**AMERICAN COMMERCIAL LINES INC.**

1701 E. Market St.  
Jeffersonville IN 47130  
Phone: 812-288-0100  
Fax: 812-288-1766  
Web: www.aclines.com

CEO: Mark K Knoy  
CFO: Thomas R Pilholski  
HR: -  
FYE: December 31  
Type: Private

One of the mightiest on the mighty Mississippi barge operator American Commercial Lines (ACL) navigates the inland waterways of the US. ACL moves dry bulk commodities including grain cement fertilizer salt coal steel and pig iron. It also transports bulk liquid cargo such as chemicals ethanol and petroleum products. ACL's fleet comprises more than 2000 dry cargo barges and some 330 tank barges powered by 125 towboats. In addition to transportation its Jeffboat subsidiary designs and manufactures inland and ocean service vessels for ACL and other customers and its Elliott Bay Design Group (EBDG) provides marine engineering. ACL was acquired by an affiliate of Platinum Equity in late 2010.

**AMERICAN COMMUNITY MUTUAL INSURANCE COMPANY**

39201 Seven Mile Rd.  
Livonia MI 48152-1094  
Phone: 734-591-9000  
Fax: 734-591-4628  
Web: www.american-community.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Mutual Com

American Community Mutual Insurance worked to maintain the health and well-being of America's communities but failed to keep itself robust. American Community provided group and individual health care plans and life insurance plans in over a dozen states throughout the Midwest and Southwest. The company's offerings included PPO short-term health dental vision and prescription plans. Focusing largely on the small to midsized employer group market the company insured more than 165000 individuals. The company distributes its products through a force of 14000 independent agents. American Community was founded in 1938. Due to financial troubles the company entered into rehabilitation in 2010.

**AMERICAN CRYSTAL SUGAR COMPANY**

101 N. 3rd St.  
Moorhead MN 56560  
Phone: 218-236-4400  
Fax: 218-236-4422  
Web: www.crystalsugar.com

CEO: David A Berg  
CFO: Thomas S Astrup  
HR: Donna Seltveit  
FYE: August 31  
Type: Private - Cooperativ

Call it saccharine but for American Crystal Sugar business is all about sharing. This sugar-beet cooperative is owned by some 2800 growers in the Red River Valley of North Dakota and Minnesota who farm more than one-half million owned and contracted acres of cropland. American Crystal formed in 1899 and converted into a co-op in 1973 divides the 35-mile-wide valley into five districts each served by a processing plant. The plants produce sugar molasses and beet pulp. American Crystal's products are sold internationally to industrial users and to retail and wholesale customers under the Crystal name as well as under private labels through marketing co-ops United Sugars and Midwest Agri-Commodities.

**AMERICAN DEFENSE SYSTEMS INC.**
**NYSE AMEX: EAG**

420 McKinney Pkwy.  
Lillington NC 27546  
Phone: 910-514-9701  
Fax: 910-514-9702  
Web: www.adsi-armor.com

CEO: Dale Scales  
CFO: Gary Sidorsky  
HR: -  
FYE: December 31  
Type: Public

American Defense Systems Inc. (ASDI) does a bang-up job of supporting our troops. The company makes custom bulletproof steel plates and glass panes that provide protection to US military vehicles in combat. It also manufactures bullet-and blast-resistant transparent armor walls and doors to protect buildings as well as barriers steel gates and bollards to keep vehicles from crashing into them. ASDI earns all of its revenues from the Departments of Defense and Homeland Security and branches of the US military. In addition the company runs the American Institute for Defense and Tactical Studies which offers tactical training courses. CEO Tony Piscitelli owns almost three-quarters of the company's stock.

**AMERICAN DENTAL ASSOCIATION**

211 E CHICAGO AVE  
CHICAGO, IL 606112637  
Phone: 312-440-2500  
Fax: -  
Web: www.ada.org

CEO: -  
CFO: Paul Sholty  
HR: -  
FYE: December 31  
Type: Private

Four out of five dentists recommend the ADA to their peers who join organizations. The American Dental Association is the world's oldest and largest dental association representing some 158000 dentists. The ADA provides information on oral health promotes dental science and conducts research development and testing on dental products and materials. If products are up to the organization's standards they are allowed to carry the ADA Seal of Acceptance. The group's Professional Product Review (PPR) evaluates and reports on products used by dental professionals. The ADA was founded in 1859 by 26 representatives from dental societies around the country.

|                        | Annual Growth | 08/07 | 08/08* | 12/08 | 12/14 | 12/16 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 98.3%         | -     | 0.5    | 110.0 | 132.9 | 123.5 |
| Net income (\$ mil.)   | 75.8%         | -     | 0.1    | 4.1   | 24.5  | 6.4   |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 475   |

\*Fiscal year change

**AMERICAN DENTAL PARTNERS INC.**
**NASDAQ: ADPI**

401 Edgewater Place Ste. 430  
Wakefield MA 01880  
Phone: 781-224-0880  
Fax: 781-224-4216  
Web: www.amdpci.com

CEO: Kevin Trexler  
CFO: Brehm T Feigh  
HR: Michelle Mason  
FYE: December 31  
Type: Private

Helping dentists focus on drilling (and not billing) is the mission of American Dental Partners. The company provides management and support services for the growing group practice segment of the dental care industry. Through long-term service agreements the company manages about 25 general and specialty dental practice groups operating some 275 dental facilities in 22 states mainly in the eastern and midwestern US. Its services include planning and budgeting facilities development and management scheduling training recruiting economic analysis financial reporting and quality assurance. American Dental Partners was acquired by private equity firm JLL Partners in 2012.

**AMERICAN DG ENERGY INC**
**ASE: ADGE**

45 First Avenue  
Waltham, MA 02451  
Phone: 781 522 6000  
Fax: -  
Web: www.americandg.com

CEO: John N Hatsopoulos  
CFO: Bonnie Brown  
HR: -  
FYE: December 31  
Type: Public

Doggone tired of high utility bills? American DG Energy wants to put an end to that. The company provides DG or distributed generation energy by installing electricity generating equipment on-site to save on energy loss during transmission. The equipment which the company owns and maintains uses clean natural gas to generate power and for heating and cooling; it captures waste heat for water chilling and heating. While the technology is in wide use by consumers of more than 10 MW of power American DG Energy targets smaller users one MW and less. The Hatsopoulos family including chairman George Hatsopoulos and CEO John Hatsopoulos control about 25% of the company.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.2%          | 6.0   | 5.6   | 7.5   | 8.6   | 8.6   |
| Net income (\$ mil.)   | -             | (3.8) | (6.5) | (4.9) | (5.9) | (5.4) |
| Market value (\$ mil.) | (30.8%)       | 73.5  | 117.1 | 86.2  | 30.4  | 16.9  |
| Employees              | (9.6%)        | 24    | 27    | 27    | 26    | 16    |

**AMERICAN DIABETES ASSOCIATION**

2451 CRYSTAL DR STE 900  
ARLINGTON, VA 222024804  
Phone: 703-549-1500  
Fax: -  
Web: www.diabetes.org

CEO: Kevin Hagan  
CFO: Charlotte Carter  
HR: -  
FYE: December 31  
Type: Private

The American Diabetes Association (ADA) lives for the day when it has no customers but for now seeks to serve the some 30 million children and adults in the US who have the disease. It is a nonprofit research information and advocacy organization that works to prevent and cure diabetes while also focusing on improving the lives of people affected by diabetes. The ADA has a number of fundraising programs Step Out: Walk to Fight Diabetes is the group's main fundraiser; others include the Tour de Cure (cycling); School Walk for Diabetes; and Kiss-A-Pig which honors the pig for its role in discovering the effectiveness of insulin in controlling diabetes.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 447.1%        | -     | -     | -     | 33.3  | 182.3 |
| Net income (\$ mil.)   | -             | -     | -     | -     | 1.5   | (1.0) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 838   |

**AMERICAN EAGLE OUTFITTERS, INC.**
**NYS: AEO**

77 Hot Metal Street  
Pittsburgh, PA 15203-2329  
Phone: 412 432-3300  
Fax: -  
Web: www.ae.com

CEO: Jay L. Schottenstein  
CFO: Robert L. Madore  
HR: Brian Jones  
FYE: February 02  
Type: Public

Once a purveyor of outdoor gear American Eagle Outfitters now feathers its nest with jeans and polos. The mall-based retailer is a powerhouse in denim and sells other casual apparel and accessories (aimed at young men and women) under its American Eagle Outfitters and fast-growing Aerie brands; top product categories include jeans t-shirts bras and panties. It also has two emerging brands — Tailgate (vintage sports-inspired apparel) and Todd Snyder New York (premium menswear). The company operates or licenses more than 1250 stores worldwide although most are located in North America.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.3%             | 3,282.9 | 3,521.8 | 3,609.9 | 3,795.5 | 4,035.7 |
| Net income (\$ mil.)   | 34.4%            | 80.3    | 218.1   | 212.4   | 204.2   | 261.9   |
| Market value (\$ mil.) | 10.5%            | 2,421.0 | 2,524.5 | 2,529.6 | 3,028.0 | 3,609.1 |
| Employees              | 4.3%             | 38,000  | 37,800  | 38,700  | 40,700  | 45,000  |

\*Fiscal year change

**AMERICAN ELECTRIC POWER CO INC**
**NYS: AEP**

1 Riverside Plaza  
Columbus, OH 43215-2373  
Phone: 614 716-1000  
Fax: 614 223-1823  
Web: www.aep.com

CEO: Nicholas K. (Nick) Akins  
CFO: Brian X Tierney  
HR: Vicki Zeiger  
FYE: December 31  
Type: Public

Serving markets in Ohio Michigan Indiana and other midwestern states American Electric Power (AEP) is one of the largest power generators and distributors in the US. The holding company owns the nation's largest electricity transmission system a network of more than 40000 miles. It also nearly 227000 miles of distribution lines. AEP's electric utilities boasts 5.4 million customers in 10 states and has about 23000 megawatts of largely coal-fired generating capacity although it is adding renewable sources to its generation portfolio. AEP is also a top wholesale energy company.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (1.2%)           | 17,020.0 | 16,453.2 | 16,380.1 | 15,424.9 | 16,195.7 |
| Net income (\$ mil.)   | 4.2%             | 1,634.0  | 2,047.1  | 610.9    | 1,912.6  | 1,923.8  |
| Market value (\$ mil.) | 5.3%             | 29,949.9 | 28,741.4 | 31,054.8 | 36,288.1 | 36,865.2 |
| Employees              | (1.3%)           | 18,529   | 17,405   | 17,634   | 17,666   | 17,582   |

**AMERICAN EQUITY INVESTMENT LIFE HOLDING CO**
**NYS: AEL**

6000 Westown Parkway  
West Des Moines, IA 50266  
Phone: 515 221-0002  
Fax: -  
Web: www.american-equity.com

CEO: John M. Matovina  
CFO: Ted M. Johnson  
HR: -  
FYE: December 31  
Type: Public

American Equity Investment Life Holding (American Equity Life) helps middle-income investors plan for a cushier retirement. The company issues and administers fixed-rate and indexed annuities through subsidiaries American Equity Investment Life Insurance Eagle Life Insurance Company and American Equity Investment Life Insurance Company of New York. Licensed in 50 states and the District of Columbia the company sells its products through various channels including about 24000 independent agents and about 30 national marketing associations. American Equity Life also offers a variety of whole term and universal life insurance products. The company targets individuals between the ages of 45 and 75.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 8.8%             | 43,989.7 | 49,041.2 | 56,053.5 | 62,030.7 | 61,625.6 |
| Net income (\$ mil.)   | 38.1%            | 126.0    | 219.8    | 83.2     | 174.6    | 458.0    |
| Market value (\$ mil.) | (1.1%)           | 2,637.9  | 2,171.6  | 2,036.9  | 2,777.0  | 2,524.9  |
| Employees              | 7.3%             | 418      | 490      | 530      | 515      | 554      |

**AMERICAN EUROCOPTER CORPORATION**

2701 Forum Dr.  
Grand Prairie TX 75052-7099  
Phone: 972-641-0000  
Fax: 972-641-3550  
Web: www.eurocopterus.com

CEO: Marc Paganini  
CFO: Francois Bordes  
HR: -  
FYE: December 31  
Type: Subsidiary

You've heard of An American In Paris? Well how about a Eurocopter in America? American Eurocopter is the US-based arm of European helicopter giant Eurocopter itself a subsidiary of aerospace conglomerate EADS. American Eurocopter's primary offerings include Eurocopter helicopter repair and overhaul services spares and parts support technical publications and maintenance training services. It also provides manufacturing completion and final assembly for A-Star AS350 helicopters and provides customization services for Eurocopter EC120 EC135 EC145 and EC155 helicopter models among others. American Eurocopter keeps more than 1800 helicopters flying across the US and caters to 600 customers.

**AMERICAN EXPRESS CO.**
**NYS: AXP**

200 Vesey Street  
New York, NY 10285  
Phone: 212 640-2000  
Fax: 212 640-0404  
Web: www.americanexpress.com

CEO: Stephen J. (Steve) Squeri  
CFO: Jeffrey C. (Jeff) Campbell  
HR: Christine Anderson  
FYE: December 31  
Type: Public

American Express makes money even if you do leave home without it. Best known for its charge cards and revolving credit cards the company is also one of the world's largest providers of travel services. And yes the company still issues traveler's checks. Its travel agency operations have thousands of locations worldwide and its Travelers Cheque Group is the world's largest issuer of traveler's checks. Still the company's charge and credit cards are its bread and butter; American Express boasts \$190 billion in assets and \$1.2 trillion in annual billed business and has about 114 million cards in circulation in 140-plus countries. About three-quarters of company's total sales comes from US.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 4.3%             | 159,103.0 | 161,184.0 | 158,893.0 | 181,159.0 | 188,602.0 |
| Net income (\$ mil.)   | 4.1%             | 5,885.0   | 5,163.0   | 5,408.0   | 2,736.0   | 6,921.0   |
| Market value (\$ mil.) | 0.6%             | 78,804.9  | 58,908.9  | 62,745.8  | 84,115.6  | 80,736.0  |
| Employees              | 2.2%             | 54,000    | 54,800    | 56,400    | 55,000    | 59,000    |

**AMERICAN EXPRESS PUBLISHING CORPORATION**

1120 Avenue of the Americas  
New York NY 10036  
Phone: 212-382-5600  
Fax: 212-768-1568  
Web: www.amexpub.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

American Express Publishing targets readers who enjoy the high life in their travel and culinary adventures. A division of American Express the company publishes magazines such as "Food & Wine Travel + Leisure" "Departures" Black Ink and Executive Travel. It also publishes a number of books (100 Greatest Trips) produces events (Food & Wine Classic in Aspen) and has custom publishing operations (magazines newsletters and other publications for corporate clients). American Express Publishing uses the credit card publisher's database to cull customers. The business is managed by Time Inc.; Time and American Express share its profits. American Express has been in the magazine business since 1968.

**AMERICAN FEDERATION OF LABOR & CONGRESS OF INDUSTRIAL ORGANIZATION**

815 16TH ST NW  
WASHINGTON, DC 200064101  
Phone: 202-637-5000  
Fax: -  
Web: www.aflcio.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Talk about spending a long time in labor: The AFL-CIO (American Federation of Labor and Congress of Industrial Organizations) has been focused on the task for more than a century. The AFL-CIO is an umbrella organization for more than 55 autonomous national and international unions. Altogether the AFL-CIO represents more than 12 million workers — from actors and airline pilots to marine engineers and machinists. It fights to improve wages and working conditions. The organization charters 50-plus state federations and about 500 central labor councils. Union members generally receive about 30% higher pay and more benefits than non-members. The AFL-CIO was created in 1955 by the merger of the AFL and the CIO.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.7%)        | -     | 158.0 | 159.0 | 152.1 | 154.8 |
| Net income (\$ mil.)   | -             | -     | (9.4) | 1.5   | (3.9) | 5.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 380   |

**AMERICAN FEDERATION OF STATE COUNTY & MUNICIPAL EMPLOYEES**

1625 L ST NW  
WASHINGTON, DC 200365665  
Phone: 202-429-1000  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

American Federation of State County and Municipal Employees AFL-CIO (AFSCME) finds strength in its numbers. The 1.6 million member labor union represents public sector employees in industries such as health care education social services transportation and public works. The group advocates and seeks legislative change for issues relating to social and economic justice in the workplace. AFSCME has more than 3400 local unions in some 45 states the District of Columbia and Puerto Rico. The union is a member of The American Federation of Labor-Congress of Industrial Organizations (AFL-CIO). AFSCME began in 1932 as the Wisconsin State Administrative Clerical Fiscal and Technical Employees Association.

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/15 | 12/17 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 2.1%          | -     | -     | 160.2  | 168.3 | 177.7 |
| Net income (\$ mil.)   | -             | -     | -     | (15.8) | 27.8  | 47.5  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 450   |

**AMERICAN FIBER GREEN PRODUCTS INC**

NBB: AFBG

4209 Raleigh Street  
Tampa, FL 33619  
Phone: 813 247-2770  
Fax: -  
Web: www.americanfiberglassproducts.com

CEO: Daniel L Hefner  
CFO: Frank D Puissegur  
HR: -  
FYE: December 31  
Type: Public

The recycled fiberglass molding to be made by American Fiber Green Products will come in more colors than green. American Fiber Green Products announced plans in 2008 to build the first fiberglass recycling plant in the US. Its subsidiaries including American Leisure Products and Chariot Manufacturing will incorporate the recycled resin products into their manufacturing process to build such products as picnic tables park benches trailers boats and vehicle bodies for replicas of vintage cars. American Fiber Green Products is working on other uses to circumvent fiberglass away from landfills. Company president and CEO Dan Hefner also holds those positions for American Commerce Solutions.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 47.8%         | 0.1   | 0.3   | 0.3   | 0.4   | 0.5   |
| Net income (\$ mil.)   | -             | (0.1) | (0.2) | (0.1) | (0.3) | (0.2) |
| Market value (\$ mil.) | (14.3%)       | 8.9   | 3.5   | 5.3   | 2.8   | 4.8   |
| Employees              | 0.0%          | 3     | 3     | 3     | 3     | 3     |

**AMERICAN FIDELITY ASSURANCE COMPANY**

2000 N. Classen Blvd.  
Oklahoma City OK 73106-6013  
Phone: 405-523-2000  
Fax: 405-523-5421  
Web: www.afadvantage.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

American Fidelity Assurance (AFA) puts its faith in the American people and insurance policies. It provides voluntary supplemental life and health insurance products and related services to more than 1 million customers primarily in the US and in about 23 other countries. The company's insurance plans include disability life cancer long term care and hospitalization insurance. The company also provides tax deferred annuity and flexible spending programs. It has tailored units to serve primary and secondary education employees and trade association members. Products and services are sold via website marketing by the company's sales force and a network of insurance brokers.

**AMERICAN FINANCIAL GROUP INC**

NYS: AFG

301 East Fourth Street  
Cincinnati, OH 45202  
Phone: 513 579-2121  
Fax: -  
Web: www.afginc.com

CEO: S. Craig Lindner  
CFO: Joseph E. (Jeff) Consolino  
HR: Scott Beeken  
FYE: December 31  
Type: Public

American Financial Group (AFG) insures American businessmen in pursuit of the Great American Dream. Through the Great American Insurance Group of companies and its flagship Great American Insurance Company AFG offers commercial property/casualty insurance with a focus on specialties such as workers' compensation professional liability ocean and inland marine and multi-peril crop insurance. The company also provides surety coverage for contractors and risk management services. For individuals and employers AFG provides a wide range of annuity policies through its Great American Financial Resources Inc. (GAFRI) subsidiary.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 7.5%          | 47,535.0 | 49,859.0 | 55,072.0 | 60,658.0 | 63,456.0 |
| Net income (\$ mil.)   | 4.1%          | 452.0    | 352.0    | 649.0    | 475.0    | 530.0    |
| Market value (\$ mil.) | 10.5%         | 5,421.8  | 6,436.1  | 7,868.4  | 9,691.7  | 8,083.6  |
| Employees              | 1.4%          | 7,200    | 400      | 400      | 600      | 7,600    |

**AMERICAN FOODS GROUP LLC**

500 So. Washington St.  
Green Bay WI 54301-4219  
Phone: 920-436-4229  
Fax: 920-436-6466  
Web: www.americanfoodsgroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

American Foods Group is a bona fide Green Bay packer. With facilities in that Wisconsin city and cities in four other Midwestern states the company slaughters cattle to process four-plus million pounds of beef a day. Its lineup comprises an assortment of ground beef and specialty cuts such as bone-in tenderloin boneless beef roast and consumer-ready variety meats as well as specialty brands including Halal Meats and America's Heartland Organic Ground Beef. The group supplies beef to the US retail grocery and foodservice markets federal school lunch programs and American soldiers worldwide. It also exports to markets in some 38 countries. American Foods is owned by holding company Rosen's Diversified.

**AMERICAN FRUIT & PRODUCE CORP.**

12805 NW 42ND AVE  
OPA LOCKA, FL 33054-4401  
Phone: 305-681-1880  
Fax: -

CEO: Hugo J Acosta  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

American Fruit & Produce's (AFP) patriotic duty is to distribute fresh fruits and vegetables. The company supplies everything from apples to zucchini to US wholesale foodservice and retail customers. AFP also exports fresh fruits and vegetables from Florida ports to locations in the Americas and Europe. It is the largest US supplier of fresh produce to Caribbean countries. Hugo Acosta and his uncle Delio Medina opened their small produce outfit in Miami in 1983. The company has grown to include some 300,000 sq. ft. of floor space situated on 32 acres in South Florida. American Fruit & Produce is still owned and operated by the its founders and their families.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.9%             | -     | -     | -     | 83.2  | 84.8  |
| Net income (\$ mil.)   | (9.5%)           | -     | -     | -     | 1.9   | 1.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 100   |

**AMERICAN FURNITURE MANUFACTURING INC.**

604 Pontotoc County Industrial Park Rd.  
Ecru MS 38841  
Phone: 662-489-2633  
Fax: 662-488-9558  
Web: americanfurn.net

CEO: Randy Spak  
CFO: Todd Campbell  
HR: -  
FYE: December 31  
Type: Private

American Furniture Manufacturing (AFM) does most of its business at home. The company makes low-cost upholstered home furnishings including sofas chairs and recliners as well as accent tables. Its products are distributed to independent furniture stores in the US. AFM can ship most furniture within 48 hours and delivery is handled by its American Furniture Trucking division which maintains a fleet of trucks. The furniture maker sources wood and fabrics from the Asia/Pacific region which has also helped to keep costs down. AFM is owned by investment firm Compass Diversified Holdings.

**AMERICAN FURNITURE WAREHOUSE CO INC**

8820 AMERICAN WAY  
ENGLEWOOD, CO 801127056  
Phone: 303-799-9044  
Fax: -  
Web: www.afwonline.com

CEO: Jacob Jabs  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Tony the Tiger hawking home furnishings might give some marketers pause but the combination seems to work for American Furniture Warehouse. American Furniture's television commercials often spotlight white-haired president and CEO Jake Jabs (who has become a well-known personality in the state as well as in the home furnishings industry) accompanied by baby exotic animals mostly tigers. The company sells furniture electronics and decor at discounted prices. It boasts about a dozen retail locations in Colorado and Arizona and sells through its website which also features bridal and gift registries. The company has built a reputation as a home-spun local furniture retailer. Jabs bought the company in 1975.

|                        | Annual<br>Growth | 03/14 | 03/15 | 03/16 | 03/17 | 03/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.3%             | -     | 530.3 | 615.4 | 652.4 | 673.2 |
| Net income (\$ mil.)   | 11.5%            | -     | 20.4  | 23.1  | 25.3  | 28.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,900 |

**AMERICAN GENERAL LIFE INSURANCE COMPANY**

2727 Allen Pkwy.  
Houston TX 77019  
Phone: 713-522-1111  
Fax: 713-620-6653  
Web: www.aigag.com

CEO: Ronald H Ridlehuber  
CFO: Robert Frank Herbert Jr  
HR: -  
FYE: December 31  
Type: Subsidiary

A-ten-schun! American General Life Insurance is still among the top brass of US life insurance and financial services firms. It anchors the domestic life insurance operations of American International Group under the AIG Life and Retirement umbrella. Serving some 13 million policyholders American General Life offers clients a variety of products to build their nest eggs including fixed and deferred annuities. Life insurance offerings include individual and group policies for families businesses and affiliation groups. Other products include accident and supplemental health insurance income protection and retirement planning programs.

**AMERICAN GOLF CORPORATION**

2951 28th St.  
Santa Monica CA 90405  
Phone: 310-664-4000  
Fax: 310-664-4386  
Web: www.americangolf.com

CEO: Jim Hinckley  
CFO: Mike Moecker  
HR: -  
FYE: December 31  
Type: Private

You might say this company knows to stay out of the rough. American Golf Corporation (AGC) is one of the largest golf course management firms in the world with more than 110 public private and resort properties in more than 25 states. Its portfolio of courses includes such country clubs as The Golf Club at Mansion Ridge (Monroe New York) Oakhurst Country Club (Clayton California) and Palm Valley Country Club (Palm Desert California). The company also runs the American Golf Foundation which helps promote the game through charity and education. AGC is owned by investment firms Goldman Sachs and Starwood Capital.

**AMERICAN HERITAGE LIFE INSURANCE COMPANY**

1776 American Heritage Life Dr.  
Jacksonville FL 32224  
Phone: 904-992-1776  
Fax: 904-992-2658  
Web: https://www.ahlc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

American Heritage Life Insurance Company doing business as Allstate Workplace Division offers voluntary supplemental insurance products — the ones you might pay a little extra for in addition to basic employee benefits. A wholly-owned subsidiary of Allstate American Heritage Life Insurance offers individual and group life and health insurance products including dental cancer stroke accident disability income and hospital indemnity. Its products are sold by more than 29,000 exclusive and independent workplace enrollment agents to more than 20,000 businesses. The company is licensed to operate in all US states as well as in Washington DC Guam Puerto Rico and the US Virgin Islands.



**AMERICAN HOMEPATIENT INC.**

5200 Maryland Way Ste. 400  
Brentwood TN 37027-5018  
Phone: 615-221-8884  
Fax: 615-373-9932  
Web: www.ahom.com

CEO: Kristen Hoefer  
CFO: Stephen L Clanton  
HR: -  
FYE: December 31  
Type: Private

American HomePatient is making sure no one is home alone when it comes to health care. American HomePatient provides home health services from some 250 locations in the US. The company provides respiratory therapy and equipment including oxygen therapy sleep apnea systems and nebulizers. It also offers home infusion therapy services including feeding and intravenous drug administration. American HomePatient also rents and sells durable hospital equipment including beds and wheelchairs. Mostly it operates independently but also provides home care in a few areas through joint ventures with hospitals. Founded in 1983 American HomePatient is owned by funds of investment firm Highland Capital Management.

**AMERICAN HOMESTAR CORPORATION**

2450 S SHORE BLVD STE 300  
LEAGUE CITY, TX 775732997  
Phone: 281-334-9700  
Fax: -  
Web: www.americanhomestarmortgage.com

CEO: Finis F Teeter  
CFO: Craig A Reynolds  
HR: -  
FYE: June 30  
Type: Private

American Homestar shines brightly in the manufactured housing industry. The company produces factory-built modular multi-section and single-section manufactured homes and commercial structures under the Oak Creek and Platinum brand names. Its homes which typically range from about 1200 to 2600 sq. ft. have average prices comparable to site-built homes. Its multi-section homes have as many as six bedrooms. American Homestar sells its homes through company-owned home centers and franchised retail centers in the South and the Southeast. Other operations include insurance and mortgage financing services.

|                        | Annual<br>Growth | 06/13 | 06/14* | 07/15 | 07/16* | 06/17 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 8.7%             | -     | 108.8  | 120.4 | 125.5  | 139.9 |
| Net income (\$ mil.)   | 102.6%           | -     | 0.4    | 0.2   | 1.5    | 3.4   |
| Market value (\$ mil.) | -                | -     | -      | -     | -      | -     |
| Employees              | -                | -     | -      | -     | -      | 568   |

\*Fiscal year change

**AMERICAN HONDA FINANCE CORPORATION**

20800 MADRONA AVE  
TORRANCE, CA 905034915  
Phone: 310-972-2239  
Fax: -  
Web: www.hondafinancialservices.com

CEO: Hideo Tamaka  
CFO: John Weisickie  
HR: -  
FYE: March 31  
Type: Private

If you're fonda the idea of driving a Honda you might want to call on American Honda Finance. Operating as Honda Financial Services the company provides retail financing in the US for Honda and Acura automobiles motorcycles all-terrain vehicles power equipment and outboard motors. Its American Honda Service division administers service contracts while Honda Lease Trust offers leases on new and used vehicles. Honda Financial Services also offers dealer financing and related dealer services. Ancillary services include servicing loans and securitizing and selling loans into the secondary market. A subsidiary of American Honda Motor the company began as a wholesale motorcycle finance provider in 1980.

|                        | Annual<br>Growth | 03/06 | 03/07    | 03/08    | 03/16    | 03/17    |
|------------------------|------------------|-------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 5.4%             | -     | 41,431.2 | 50,526.6 | 66,653.0 | 69,854.0 |
| Net income (\$ mil.)   | 6.7%             | -     | 394.9    | (45.2)   | 910.0    | 753.0    |
| Market value (\$ mil.) | -                | -     | -        | -        | -        | -        |
| Employees              | -                | -     | -        | -        | -        | 1,000    |

**AMERICAN HOSPITAL ASSOCIATION**

155 N WACKER DR STE 400  
CHICAGO, IL 606061719  
Phone: 312-422-3000  
Fax: -  
Web: www.aha.org

CEO: Richard J Pollack  
CFO: Christina Fisher  
HR: -  
FYE: December 31  
Type: Private

The American Hospital Association (AHA) represents some 5000 hospitals and other health care providers and some 43000 individuals from various health care fields. The AHA acts as an advocate in national health care policy development and provides services to its members such as helping hospitals and other health care providers form networks for patient care conducting research and development projects on the structuring and delivery of health care services and producing educational programs and publications. The AHA Resource Center maintains an extensive collection of books and documents relating to hospitals and health care. The AHA was founded in 1898.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.9%             | -     | -     | 107.8 | 113.0 | 124.4 |
| Net income (\$ mil.)   | 4.3%             | -     | -     | 6.5   | 7.8   | 7.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 508   |

**AMERICAN HOTEL REGISTER COMPANY**

100 S. Milwaukee Ave.  
Vernon Hills IL 60061-4305  
Phone: 847-564-4000  
Fax: 847-743-2098  
Web: www.americanhotel.com

CEO: Angela Korompila  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Delighted by the embossed soaps and sundries offered during your hotel visit? Thank American Hotel Register. The company distributes more than 50000 products in 20-plus categories including toiletries cleaning products appliances furniture carpeting drapery and linens to hotels of all sizes. It also caters to funeral homes health care facilities government offices and military institutions. American Hotel Register sells products through its 2150-page catalog and website. It operates distribution centers in the US Puerto Rico Canada and Mexico. Founded in 1865 to sell hotel guest registers the company was acquired by Thomas Leahy in the early 1900s. It is owned and operated by his descendants.

**AMERICAN INDEPENDENCE CORP**

NAS: AMIC

485 Madison Avenue  
New York, NY 10022  
Phone: 212 355-4141  
Fax: -  
Web: www.americanindependencecorp.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Since the name American Independence tells you nothing about the company we'll help you out. What sounds like a lone bold ideal is really a holding company which through its subsidiaries provides reinsurance and insurance coverage specializing in medical stop-loss insurance for self-insured employers. It also offers group and individual health and short-term medical insurance policies. Subsidiary Independence American is licensed to provide property/casualty insurance throughout most of the US. American Independence is majority-owned by Independence Holding which also owns Madison National Life Insurance and Standard Security Life Insurance.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.5%            | 89.4  | 88.0  | 101.9 | 153.3 | 164.9 |
| Net income (\$ mil.)   | 25.8%            | 2.1   | 2.5   | 9.6   | 3.4   | 5.3   |
| Market value (\$ mil.) | 20.6%            | 39.2  | 31.3  | 40.4  | 97.1  | 82.9  |
| Employees              | 38.1%            | 52    | 50    | 74    | 123   | 189   |

**AMERICAN INSTITUTE OF ARCHITECTS, INC**

1735 NEW YORK AVE NW  
WASHINGTON, DC 200065209  
Phone: 202-626-7300  
Fax: -  
Web: www.aia.org

CEO: Robert Ivy Jr  
CFO: Tracy Harris  
HR: -  
FYE: December 31  
Type: Private

The American Institute of Architects (AIA) knows how to raise the roof. The group represents the interests of some 83000 professional architects through more than 300 chapters in every state in the US and in Asia Europe and South America. Members adhere to a code of ethics and the AIA disciplines members who break the rules with censure admonition suspension of membership or permanent termination of membership. The organization's member benefits include educational programs referrals discounted contract documents and job search assistance. It also lobbies government bodies on behalf of its members and provides media relations support.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/10 | 12/13 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%             | -     | 59.5  | 57.3  | 60.5  | 66.1  |
| Net income (\$ mil.)   | 1.6%             | -     | 2.3   | 2.6   | 0.9   | 2.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 200   |

**AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS**

220 LEIGH FARM RD  
DURHAM, NC 277078110  
Phone: 919-402-0682  
Fax: -  
Web: www.aicpa.org

CEO: Barry C. Melancon  
CFO: Tim LaSpaluto  
HR: -  
FYE: December 31  
Type: Private

When you add it all up the American Institute of Certified Public Accountants (AICPA) makes perfect sense. One of the nation's leading nonprofit professional associations the AICPA has more than 400000 members from more than 145 countries who are involved in public accounting business education law and government. The group which generates just more than half of its revenues from membership dues promotes awareness of the accounting profession; identifies financial trends; sets certification licensing and professional standards; and provides information and advice to CPAs. The AICPA distributes its information through websites conferences and forums and publications.

|                        | Annual<br>Growth | 07/08 | 07/09  | 07/13 | 07/15* | 12/17 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 3.7%             | -     | 199.8  | 219.9 | 247.5  | 266.8 |
| Net income (\$ mil.)   | -                | -     | (13.6) | 15.2  | (7.2)  | 13.5  |
| Market value (\$ mil.) | -                | -     | -      | -     | -      | -     |
| Employees              | -                | -     | -      | -     | -      | 800   |

\*Fiscal year change

**AMERICAN INSTITUTE OF PHYSICS INCORPORATED**

1 PHYSICS ELLIPSE  
COLLEGE PARK, MD 20740-3841  
Phone: 301-209-3100  
Fax: -  
Web: www.aip.org

CEO: Michael Moloney  
CFO: Catherine Swartz  
HR: -  
FYE: December 31  
Type: Private

Who says scientists don't know how to get physical? The American Institute of Physics (AIP) publishes magazines (Physics Today) journals (Journal of Applied Physics) conference proceedings online products and other publications in the sciences of physics and astronomy. The company provides publishing services for its own publications as well as for its member societies and other publishers. Scitation AIP's online publishing platform hosts 1.6 million articles from 190 sources. AIP was founded in New York in 1931 by a group of American physical science societies. It was chartered as a membership corporation to advance and diffuse knowledge of the science of physics and its applications to human welfare.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.3%)           | -     | 77.4  | 76.0  | 73.1  | 72.3  |
| Net income (\$ mil.)   | (4.5%)           | -     | 23.0  | 8.6   | (8.3) | 20.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 273   |

**AMERICAN INSTITUTES FOR RESEARCH IN THE BEHAVIORAL SCIENCES**

1000 THMAS JFFERSON ST NW  
WASHINGTON, DC 200073835  
Phone: 202-403-5000  
Fax: -  
Web: www.air.org

CEO: David Myers  
CFO: Marijo Ahlgrimm  
HR: -  
FYE: December 31  
Type: Private

The American Institutes for Research (AIR) lives and breathes to enhance human performance. The not-for-profit organization conducts behavioral and social science research on topics related to education and educational assessment health international development and work and training. Clients including several federal agencies use AIR's research in developing policies. As a major ongoing initiative the organization provides tools to improve education both in the US and internationally particularly in disadvantaged areas. John C. Flanagan who developed the Critical Incident Technique personnel-selection tool to identify human success indicators in the workplace founded the organization in 1946.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.9%             | -     | 396.2 | 488.3 | 474.1 | 497.6 |
| Net income (\$ mil.)   | 30.6%            | -     | 24.7  | 45.1  | 43.6  | 55.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,700 |

**AMERICAN INTERNATIONAL INDUSTRIES INC**

NBB: AMIN

601 Cien Street, Suite 235  
Kemah, TX 77565-3077  
Phone: 281 334-9479  
Fax: 281 334-9508  
Web: www.americanii.com

CEO: Daniel Dror  
CFO: Charles R Zeller  
HR: -  
FYE: December 31  
Type: Public

Nothing says Texas like oil and real estate. American International Industries (AII) covers those bases — and more — from its home in the Houston metro area. The company typically takes a controlling interest in undervalued companies; it holds investments in oil wells real estate and various industrial manufacturers. AII owns Delta Seaboard International (formerly Hammonds Industries) which operates technical services fuel additives and water treatment systems divisions. Its Northeastern Plastics subsidiary makes automotive after-market products. International Diversified Corporation (a firm connected with the brother of chairman and CEO Daniel Dror) owns 27% of the firm.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (80.8%)          | 24.3  | 21.7  | 8.0   | 7.2   | 0.0   |
| Net income (\$ mil.)   | -                | 0.1   | (3.3) | (2.1) | (1.8) | (2.4) |
| Market value (\$ mil.) | 6.1%             | 1.5   | 0.6   | 5.8   | 4.2   | 1.9   |
| Employees              | (22.9%)          | 51    | 60    | 18    | 18    | 18    |

**AMERICAN ITALIAN PASTA COMPANY**

4100 N. Mulberry Dr. Ste. 200  
Kansas City MO 64116  
Phone: 816-584-5000  
Fax: 816-584-5100  
Web: www.aipc.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Subsidiary

American Italian Pasta Company (AIPC) uses its noodle in many ways. The company is one of the biggest makers of dry pasta in North America by volume offering some 300 different pasta shapes and 3100 stock-keeping units or SKUs from angel hair to ziti. Its name brands such as Golden Grain Heartland and Mueller's are staples on retail shelves in the US and overseas. The company's regional private-label customers include most major US grocers and club stores. It also serves the institutional market comprising foodservice operators that supply restaurants and schools and food manufacturers that use pasta as an ingredient. AIPC is owned by private-label giant Ralcorp which acquired the company in 2010.

**AMERICAN JEWISH WORLD SERVICE, INC.**

45 W 36TH ST FL 10  
NEW YORK, NY 100187641  
Phone: 212-792-2900  
Fax: -  
Web: www.ajws.org

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

The American Jewish World Service (AJWS) helps poor people around the globe in areas such as health nutrition education housing and women's issues. It offers grants technical assistance advocacy and emergency relief through hundreds of organizations in more than 35 developing nations worldwide. Projects include anti-sexual exploitation clinics building orphanages helping street children entrepreneur programs for women HIV/AIDS education and intervention and sustainable agriculture programs. AJWS was founded in 1985 to help American Jews do tzedakah or good deeds which is part of a Jewish obligation to help the world.

|                        | Annual<br>Growth | 04/13 | 04/14 | 04/15 | 04/16 | 04/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.0%             | -     | -     | 58.2  | 69.0  | 66.6  |
| Net income (\$ mil.)   | -                | -     | -     | (3.3) | 3.5   | (0.4) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 112   |

**AMERICAN LAFRANCE LLC**

1090 Newton Way  
Summerville SC 29483  
Phone: 843-486-7400  
Fax: 843-486-7417  
Web: www.americanlafrance.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

The flashing lights in your rear-view mirror just might be an American LaFrance product. The company manufactures emergency vehicle equipment for fire medical and rescue services. Signals of public safety its custom and commercial red offerings include fire trucks tankers ambulances tractor drawn aerial ladders fire pumps and fire rescue boats. A former subsidiary of DaimlerChrysler's Freightliner American LaFrance has roots that date back to 1832 and has operated under the management of private equity group Patriarch Partners since 2005.

**AMERICAN LAND LEASE INC.**

380 Park Place Blvd. Ste. 200  
Clearwater FL 33759  
Phone: 727-726-8868  
Fax: 727-725-4391  
Web: www.americanlandlease.com

CEO: Terry Considine  
CFO: Shannon E Smith  
HR: -  
FYE: December 31  
Type: Private

American Land Lease wants to make the American Dream an American Reality especially during the golden years. The self-managed real estate investment trust (REIT) owns develops renovates and manages manufactured housing communities for active adults. It owns about 35 communities in Arizona and Florida; properties include some 9000 leased developed and undeveloped homesites and RV parks. In light of growing senior demographics American Land Lease operates its properties primarily as retirement communities. The REIT's communities often feature swimming pools golf courses and clubhouses. American Land Lease was acquired by Chicago private equity firm Green Courte Partners in 2009.

**AMERICAN LEATHER**

4501 Mountain Creek Pkwy.  
Dallas TX 75236  
Phone: 972-296-9599  
Fax: 972-296-8859  
Web: www.americanleather.com

CEO: Robert Duncan  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

It may not be as American as apple pie but American Leather hopes to make itself into a household name. The company a manufacturer of custom-made leather and upholstered furniture offers furnishing pieces such as sofas sleepers beds recliners chairs and ottomans in more than a dozen styles (including traditional transitional and contemporary) and nearly 300 colors and textures. American Leather sells its products through independent retailers located throughout the US and has showrooms in Dallas San Francisco and High Point North Carolina. It also makes exclusive styles for Crate & Barrel Design Within Reach and Room & Board. CEO Bob Duncan has a controlling interest in the company.

**AMERICAN LICORICE COMPANY**

2796 NW Clearwater Dr.  
Bend OR 97701  
Phone: 541-617-0800  
Fax: 541-617-0224  
Web: www.americanlicorice.com

CEO: John R Kretchmer  
CFO: -  
HR: Karen Kopka  
FYE: October 31  
Type: Private

American Licorice makes candy concoctions using one of America's favorite flavors — licorice. The company manufactures licorice twists pieces and ropes in various flavors (including original red original black strawberry and cherry). It also makes sour hard candies and drinking straws packed with sour candy. American's brand names include Red Vines Natural Vines (sweetened with brown rice syrup instead of high-fructose corn syrup) Snaps Super Ropes Sour Punch Sip-n-Chew and Extinguisher. The company's products can be purchased at retail food outlets grocery chains club dollar and drug stores and specialty venues throughout the US as well as online through its CandyCabinet.com division.

**AMERICAN LIFE INSURANCE COMPANY**

1 ALICO Plaza 600 King St.  
Wilmington DE 19899  
Phone: 302-594-2000  
Fax: 408-428-3732  
Web: www.ss8.com

CEO: Marlene Debel  
CFO: -  
HR: Susan Sayre  
FYE: December 31  
Type: Subsidiary

Belying its moniker American Life Insurance Company (ALICO) provides life and health insurance only "outside" the US. (Fairness dictates noting that ALICO was named Asia Life Insurance Company for its first three decades dating from its 1921 founding in Shanghai.) The company operates in more than 50 countries worldwide; Japan is ALICO's largest single market. ALICO sells such individual and group products as life insurance and annuities accident and health coverage and pensions. The company markets its products through a network of some 40000 agents and brokers and banks. US insurance giant American International Group (AIG) sold ALICO to MetLife in 2010.

**AMERICAN LOCKER GROUP, INC.**
**NBB: ALGI**

2701 Regent Blvd., Suite 200  
DFW Airport, TX 75261  
Phone: 817 329-1600  
Fax: -  
Web: www.americanlocker.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Ever carried around one of those orange plastic-capped locker keys at the theme park? That's American Locker Group. The company sells and rents coin- key- and electronically controlled lockers used by health clubs amusement parks ski resorts bus stations and employee locker rooms. Customers include SeaWorld Vail Resorts Walt Disney World The UPS Store and the University of Colorado. Postal mailboxes such as those used by apartment complexes make up about a third of sales. Besides the US American Locker Group serves customers in Canada Chile Greece India Mexico and the UK (less than 20% of sales in 2009). The company was founded in 1958.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.0%             | 12.5  | 12.1  | 13.4  | 13.7  | 14.6  |
| Net income (\$ mil.)   | -                | (0.4) | 0.1   | 0.0   | (0.6) | (2.8) |
| Market value (\$ mil.) | 5.1%             | 2.7   | 1.9   | 2.5   | 2.9   | 3.3   |
| Employees              | (3.3%)           | 137   | 103   | 110   | 108   | 120   |

**AMERICAN MANAGEMENT ASSOCIATION INTERNATIONAL**

1601 BROADWAY FL 7  
NEW YORK, NY 100197420  
Phone: 212-586-8100  
Fax: -  
Web: www.amacombooks.org

CEO: Manos Avramidis  
CFO: Viviana Guzman  
HR: -  
FYE: March 31  
Type: Private

American Management Association (AMA) is a not-for-profit membership association that provides a variety of educational and management development services to businesses government agencies and individuals. The association is engaged in professional development advancing the skills of individuals. AMA offers more than 140 training seminars in more than 25 subject areas of business management and workforce development. It also sponsors conferences and workshops and provides webcasts podcasts and books in such areas as communication leadership project management sales and marketing human resources and finance and accounting.

|                        | Annual<br>Growth | 03/09 | 03/10 | 03/11 | 03/13 | 03/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%             | -     | 83.9  | 87.9  | 90.8  | 84.5  |
| Net income (\$ mil.)   | -                | -     | (2.9) | (3.7) | 1.2   | (2.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**AMERICAN MANAGEMENT SERVICES WEST LLC**

Pier 70 2801 Alaskan Way Ste. 200  
Seattle WA 98121  
Phone: 206-215-9700  
Fax: 206-215-9777  
Web: www.pinnacle Realty.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

American Management Services (which operates as Pinnacle) makes sure investment properties are in top form. Pinnacle provides property management and brokerage services for real estate investors such as financial institutions foreign investors government housing agencies pension funds and private partnerships. Its portfolio of properties — worth around \$20 billion — spans 250 cities across the US as well as Asia and Canada. Its assets under management include about 175,000 apartment units as well as military housing and industrial retail and office space. Pinnacle also offers such services as customized financial reporting risk management recruitment and technology planning.

**AMERICAN MEDICAL ALERT CORP.**
**NASDAQ: AMAC**

3265 Lawson Blvd.  
Oceanside NY 11572  
Phone: 516-536-5850  
Fax: 516-536-5276  
Web: www.amacalert.com

CEO: Oscar Meyer  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

It's like having a guardian angel hovering above but without the wings. American Medical Alert Corp (AMAC) provides health care communication and monitoring services. The company's Health Safety and Monitoring Services (HSMS) unit markets remote patient monitoring systems including personal emergency response systems health management and medication management systems and safety monitoring systems. Its Telephony Based Communication Services (TBCS) unit provides telephone answering services and operates clinical trial recruitment call centers. In late 2011 UK health care services company Tunstall Healthcare Group acquired AMAC for an estimated \$82 million.

**AMERICAN MEDICAL ASSOCIATION INC**

330 N WABASH AVE # 39300  
CHICAGO, IL 606115885  
Phone: 312-464-5000  
Fax: -

CEO: James Madera  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The AMA knows whether there's a doctor in the house. The American Medical Association (AMA) prescribes the standards for the medical profession. The membership group's activities include advocacy for physicians promoting ethics standards in the medical community and improving health care education. Policies are set by the AMA's House of Delegates comprised of elected representatives. The AMA is also a publisher of books for physicians and provides an online physician network through a partnership with Medfusion sells medical malpractice insurance and helps doctors fight legal claims. Founded in 1847 by a physician to establish a code of medical ethics AMA has nearly 225,000 members.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 90.1%            | -     | 3.2   | 258.5 | 261.4 | 284.3 |
| Net income (\$ mil.)   | -                | -     | (0.3) | (7.0) | 29.1  | 30.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,150 |

**AMERICAN MEDICAL RESPONSE AMBULANCE SERVICE INC.**

6200 S. Syracuse Way #200  
Greenwood Village CO 80111  
Phone: 303-495-1200  
Fax: 303-495-1295  
Web: www.amr.net

CEO: Edward Van Horne  
CFO: Timothy Dorn  
HR: -  
FYE: December 31  
Type: Subsidiary

Because driving yourself to the emergency room isn't always the best plan there is American Medical Response (AMR). With thousands of vehicles in some 40 states AMR is the largest contract provider of emergency and non-emergency ambulance services in the US. Non-emergency services include transportation for medically unstable patients and such non-medical transport services as transfers to and from health care facilities. The company provides around 3 million transports annually for customers that also include hospitals and local government agencies. AMR is a subsidiary of Emergency Medical Services Corporation (EMSC).

**AMERICAN MEDICAL SYSTEMS HOLDINGS INC.**

10700 Bren Rd. West  
Minnetonka MN 55343  
Phone: 952-930-6000  
Fax: 952-930-6373  
Web: www.americanmedicalsystems.com

CEO: –  
CFO: Mark A Heggstad  
HR: –  
FYE: December 31  
Type: Subsidiary

Purchasing American Medical Systems' products could make a few of us blush but they are important nonetheless. AMS is a leading maker of urological devices including products to help with erectile dysfunction such as inflatable penile implants as well as urinary incontinence devices for men and women. Its other products treat such conditions as menorrhagia (excessive uterine bleeding) enlarged prostate and fecal incontinence. AMS has around 80 independent distributors in addition to a global sale and marketing force of about 500 employees. Marketing efforts target urologists gynecologists and colorectal surgeons. The company was acquired by Endo Pharmaceuticals in 2011 for \$2.9 billion.

**AMERICAN MIDSTREAM PARTNERS LP**

NYS: AMID

2103 CityWest Boulevard, Building #4, Suite 800  
Houston, TX 77042  
Phone: 346 241-3400  
Fax: –  
Web: www.americanmidstream.com

CEO: Matthew W Rowland  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

If natural gas exploration and production companies are hunters then American Midstream Partners is a gatherer. Serving oil and gas companies American Midstream gathers treats processes and transports natural gas through a network of 1400 miles of pipeline stretching across Alabama Louisiana Mississippi Tennessee and Texas. Its owned and operated assets include eight interstate or intrastate pipelines nine gathering systems and three processing facilities. The company has counted Exxon ConocoPhillips and Dow Hydrocarbons as customers. Formed in 2009 American Midstream went public in 2011 through a \$73 million IPO. In 2016 it agreed to merge with JP Energy Partners LP.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16 | 12/17   |
|------------------------|------------------|---------|---------|---------|-------|---------|
| Sales (\$ mil.)        | 22.1%            | 292.7   | 308.4   | 236.4   | 232.7 | 651.4   |
| Net income (\$ mil.)   | –                | (34.0)  | (98.0)  | (127.5) | (3.5) | (223.0) |
| Market value (\$ mil.) | (16.2%)          | 1,453.5 | 1,058.0 | 434.2   | 976.9 | 716.6   |
| Employees              | –                | –       | –       | –       | –     | –       |

**AMERICAN MUNICIPAL POWER, INC.**

1111 SCHROCK RD STE 100  
COLUMBUS, OH 432291155  
Phone: 614-540-1111  
Fax: –  
Web: www.amppartners.org

CEO: –  
CFO: Robert W Trippe  
HR: Kim Cicci  
FYE: December 31  
Type: Private

Power to the Public is the motto of American Municipal Power (AMP). The non-profit membership organization supplies wholesale power to more than 80 community-owned distribution utilities in Ohio 30 in Pennsylvania 6 in Michigan 5 in Virginia 3 in Kentucky 2 in West Virginia 1 in Indiana and 1 in Delaware (a joint action agency). AMP and its members own and operate plants that generate more than 1500 MW of power. The company also handles projects on behalf of the Ohio Municipal Electric Generating Agency (OMEGA) Joint Ventures program (jointly owned generation and transmission projects). The power generation company is owned by its member municipalities. AMP member utilities serve some 635000 customers.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14   | 12/15   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 11.0%            | –     | 823.7 | 982.5 | 1,039.9 | 1,128.0 |
| Net income (\$ mil.)   | 45.0%            | –     | 1.9   | 5.3   | 2.6     | 5.8     |
| Market value (\$ mil.) | –                | –     | –     | –     | –       | –       |
| Employees              | –                | –     | –     | –     | –       | 229     |

**AMERICAN NATIONAL BANKSHARES, INC. (DANVILLE, VA)**

NMS: AMNB

628 Main Street  
Danville, VA 24541  
Phone: 434 792-5111  
Fax: –  
Web: www.amnb.com

CEO: Jeffrey V. Haley  
CFO: William W. Traynham  
HR: –  
FYE: December 31  
Type: Public

American National Bankshares with total assets of around \$2.5 billion is the holding company for American National Bank and Trust. Founded in 1909 the bank operates some 30 branches that serve southern and central Virginia and north central North Carolina. Operating through two segments — Community Banking and Trust and Investment Services — it offers checking and savings accounts CDs IRAs and insurance. Lending activities primarily consist of real estate loans: Commercial mortgages account for about 40% of its loan portfolio while residential mortgages bring in another 20%. American National Bankshares' trust and investment services division manages nearly \$610 million in assets.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 8.5%             | 1,346.5 | 1,547.6 | 1,678.6 | 1,816.1 | 1,862.9 |
| Net income (\$ mil.)   | 15.4%            | 12.7    | 15.0    | 16.3    | 15.2    | 22.6    |
| Market value (\$ mil.) | 4.3%             | 216.4   | 223.3   | 303.5   | 334.0   | 255.6   |
| Employees              | 1.8%             | 284     | 303     | 320     | 328     | 305     |

**AMERICAN NATIONAL INSURANCE CO. (GALVESTON, TX)**

NMS: ANAT

One Moody Plaza  
Galveston, TX 77550-7999  
Phone: 409 763-4661  
Fax: 409 766-6502  
Web: www.anico.com

CEO: James E. Pozzi  
CFO: Timothy A. Walsh  
HR: Olivia Smith  
FYE: December 31  
Type: Public

True to its name American National Insurance Company offers agricultural commercial and personal property/casualty insurance as well as life insurance annuities supplemental health credit and other types of insurance throughout the US Puerto Rico and other territories. Its subsidiaries include Garden State Life Insurance Standard Life and Accident Insurance and Farm Family Holdings. American National markets its products through independent and career agents broker-dealers employee benefit advisors financial representatives and managing general underwriters.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 3.4%             | 23,552.0 | 23,747.0 | 24,533.2 | 26,386.8 | 26,912.4 |
| Net income (\$ mil.)   | (10.4%)          | 247.2    | 243.0    | 181.0    | 493.7    | 159.0    |
| Market value (\$ mil.) | 2.7%             | 3,071.9  | 2,749.6  | 3,350.2  | 3,448.1  | 3,420.9  |
| Employees              | 10.3%            | 3,138    | 4,736    | 4,597    | 4,621    | 4,640    |

**AMERICAN NATURAL ENERGY CORP.**

TVX: ANR U

One Warren Place, 6100 South Yale, Suite2010  
Tulsa, OK 74136  
Phone: 918 481-1440  
Fax: 918 481-1473  
Web: www.annrg.com

CEO: Michael K Paulk  
CFO: Steven P Ensz  
HR: –  
FYE: December 31  
Type: Public

American Natural Energy Corp. is not selling organic food and dietary supplements to boost metabolism it is tapping into that other American natural energy source — hydrocarbons. Doing business as ANEC the company is an oil and natural gas exploration and production company which focuses its operations on a property in St. Charles Parish Louisiana. ANEC works in tandem with partner Exxon Mobil to develop this Louisiana project. In 2007 the company sold 75% of ANEC's development rights in this project to Dune Energy.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 32.3%            | 1.1   | 2.6   | 2.0   | 2.1   | 3.3   |
| Net income (\$ mil.)   | –                | 24.0  | (2.1) | (0.9) | (3.3) | (3.1) |
| Market value (\$ mil.) | (26.9%)          | 0.7   | 6.3   | 2.2   | 2.0   | 0.2   |
| Employees              | 0.0%             | 6     | 7     | 7     | 7     | 6     |

**AMERICAN NUTRITION INC.**

2813 Wall Ave. CEO: -  
 Odgen UT 84401 CFO: Raymond Bialick  
 Phone: 801-394-3477 HR: -  
 Fax: 801-394-3674 FYE: June 30  
 Web: www.anibrands.com Type: Private

American Nutrition (ANI) is looking out for your canine and feline friends — er family members. The company makes more than 300,000 tons of dry and wet food and snacks for dogs and cats annually. Its products are sold under such brand names as Atta Boy Atta Cat Basic Plus Natural Harmony and Vita Bone. ANI also produces premium biodegradable cat litter. In addition to making its own products for dogs and cats the company provides contract pet food manufacturing services. It operates production facilities in Arizona Utah and Washington. ANI was founded in 1972 by the late Jack Behnken.

**AMERICAN OIL & GAS INC.**

1050 17th St. Ste. 2400 CEO: -  
 Denver CO 80265 CFO: -  
 Phone: 303-991-0173 HR: -  
 Fax: 303-595-0709 FYE: December 31  
 Web: www.americoilandgasinc.com Type: Subsidiary

Deep in the heart of the North American continent lie untapped natural gas deposits and American Oil & Gas is searching for them. The exploration and production company is focusing its efforts on the Rocky Mountains a region with one of the largest underdeveloped natural gas fields in the US (the Bakken Shale formation). American Oil & Gas in 2009 reported that it had estimated proved reserves of about 64,420 barrels of oil and 645.3 million cu. ft. of natural gas. The company is developing its position in the Bakken and Three Forks plays in the Williston Basin in North Dakota. In 2010 American Oil & Gas was acquired by Hess in a \$450-million stock deal that grew Hess' Bakken holdings.

**AMERICAN OUTDOOR BRANDS CORP**
**NMS: AOB**

2100 Roosevelt Avenue CEO: P. James Debnay  
 Springfield, MA 01104 CFO: Jeffrey D. Buchanan  
 Phone: 800 331-0852 HR: -  
 Fax: - FYE: April 30  
 Web: www.aob.com Type: Public

American Outdoor Brands (AOB) is a holding company of 20 firearm and outdoor brands including its main business Smith & Wesson which makes and markets pistols revolvers tactical rifles and police accessories. Smith & Wesson is the exclusive importer of Walther pistols with US production rights for the Walther PPK model. AOB's other brands include Crimson Trace (electro-optics) Gemtech (suppressors) Bubba (fishing gear) and Old Timer (cutting tools). While most of its operations are in the US AOB has facilities in Belgium and China. Founded in 1852 the company was renamed from Smith & Wesson Holding Corp to American Outdoor Brands in 2016 as it diversified away from the often-controversial and volatile world of firearms and into new product verticals.

|                        | Annual Growth | 04/15 | 04/16   | 04/17   | 04/18 | 04/19 |
|------------------------|---------------|-------|---------|---------|-------|-------|
| Sales (\$ mil.)        | 3.7%          | 551.9 | 722.9   | 903.2   | 606.9 | 638.3 |
| Net income (\$ mil.)   | (22.0%)       | 49.6  | 94.0    | 127.9   | 20.1  | 18.4  |
| Market value (\$ mil.) | (9.8%)        | 813.1 | 1,194.0 | 1,211.5 | 601.7 | 538.8 |
| Employees              | 3.3%          | 1,749 | 1,853   | 2,204   | 2,018 | 1,988 |

**AMERICAN PACIFIC CORP.**
**NMS: APFC**

3883 Howard Hughes Parkway, Suite 700 CEO: -  
 Las Vegas, NV 89169 CFO: -  
 Phone: 702 735-2200 HR: -  
 Fax: - FYE: September 30  
 Web: www.apfc.com Type: Public

American Pacific (AMPAC) manufactures and markets a potent mix of Specialty Chemicals and Fine Chemicals mainly for pharmaceutical uses. Its largest unit makes and supplies active pharmaceutical ingredients and advanced intermediates to the pharmaceutical industry. AMPAC's specialty chemicals also include sodium azide an airbag deployment chemical also used in pharmaceuticals; and Halotron an ozone-friendly fire suppressant. The company also makes and environmental protection products including electro-chemical equipment for the water treatment.

|                        | Annual Growth | 09/09 | 09/10 | 09/11 | 09/12 | 09/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%          | 197.1 | 176.2 | 209.7 | 185.6 | 215.1 |
| Net income (\$ mil.)   | -             | (6.0) | (3.3) | (7.2) | 25.3  | 23.2  |
| Market value (\$ mil.) | 63.6%         | 60.8  | 35.1  | 58.3  | 95.0  | 435.3 |
| Employees              | (2.6%)        | 589   | 595   | 653   | 494   | 530   |

**AMERICAN PETROLEUM INSTITUTE INC**

200 MASSACHUSETTS AVE NW CEO: Jack N Gerard  
 WASHINGTON, DC 200011429 CFO: -  
 Phone: 202-682-8000 HR: -  
 Fax: - FYE: December 31  
 Web: www.api.org Type: Private

The American Petroleum Institute (API) is a trade association for the oil and natural gas industry. The group represents more than 625 corporate members including such industry giants as BP and Exxon Mobil as well as small independent companies with offices in more than 20 state capitals and overseas. Besides serving as an advocate in legislative regulatory and media arenas the API compiles data on industry operations. The organization's members come from several segments of the petroleum industry including upstream (exploration and production) downstream (refining and marketing) pipeline operations marine transportation and oil field service. The API was founded in 1919.

|                        | Annual Growth | 12/06 | 12/07 | 12/08  | 12/09 | 12/13 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 1.9%          | -     | -     | 204.2  | 197.4 | 224.4 |
| Net income (\$ mil.)   | -             | -     | -     | (10.4) | 19.0  | 1.0   |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 250   |

**AMERICAN PLASTIC TOYS INC.**

799 LADD RD CEO: -  
 WALLED LAKE, MI 483903025 CFO: -  
 Phone: 248-624-4881 HR: -  
 Fax: - FYE: December 31  
 Web: www.americanplastictoys.com Type: Private

If your child spends hours applying pretend makeup at her Enchanted Beauty Salon or hammering away at his Build & Play Tool Bench or digging in the sand with her Castle Pail of Toys you can thank American Plastic Toys for the much-needed break. The company manufactures plastic toys including doll accessories (strollers nurseries) children's furniture role-playing items (kitchen sets tool benches) riding toys (trikes wagons) seasonal toys (pail and shovel sets) and vehicles (dump trucks airplanes). Products are sold by such retailers as Wal-Mart Kmart and Toys "R" Us across the US as well as in Canada the Caribbean Central and South America and Mexico. The company was founded in 1962.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.7%)        | -     | 51.1  | 45.4  | 51.0  | 48.5  |
| Net income (\$ mil.)   | -             | -     | -     | (1.5) | 5.2   | 3.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**AMERICAN POP CORN COMPANY**

1 Fun Place  
Sioux City IA 51108  
Phone: 712-239-1232  
Fax: 712-239-1268  
Web: www.jollytime.com

CEO: –  
CFO: Connie Deharty  
HR: –  
FYE: December 31  
Type: Private

Settle down with a bowl of Jolly Time a bottle of pop and prepare yourself for a jolly popping-good time. Founded in 1914 when Cloyd Smith and his son Howard set up shop in their basement the American Pop Corn Company still makes the traditional American treat in bagged unpopped kernel form for the purists among us. For those with less time than purists it makes microwave popcorn in lots of varieties and flavors. American's brands include AMERICAN'S BEST (kernels) and Jolly Time (microwave and kernels). The family-owned company is run by Carlton (chairman) and Garrett (president) Smith the great-grandsons of Cloyd. Jolly Time popcorn is distributed throughout the US and overseas.

**AMERICAN POWER GROUP CORP**
**NBB: APGI**

2503 East Poplar St  
Algona, IA 50511  
Phone: 781 224-2411  
Fax: –  
Web: www.americanpowergroupinc.com

CEO: Lyle Jensen  
CFO: Charles E Coppa  
HR: –  
FYE: September 30  
Type: Public

Wish your engine ran on natural gas instead of diesel? American Power Group Corporation (formerly GreenMan Technologies) makes and sells dual-fuel energy technology that allows for the easy conversion of diesel engines to liquid and compressed natural gas as well as well-head gas or biomethane. This technology is specifically designed for aftermarket vehicular and diesel engines and diesel generators. The former GreenMan Technologies changed its name to American Power Group Corporation in mid-2012 after acquiring American Power Group in mid-2009.

|                        | Annual Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.3%)        | 2.6   | 7.0   | 6.3   | 3.0   | 1.9   |
| Net income (\$ mil.)   | –             | (4.6) | (2.0) | (2.3) | 0.5   | (7.6) |
| Market value (\$ mil.) | (28.1%)       | 48.0  | 51.0  | 45.0  | 21.8  | 12.8  |
| Employees              | 9.3%          | 14    | 20    | 21    | 19    | 20    |

**AMERICAN PSYCHOLOGICAL ASSOCIATION, INC.**

750 1ST ST NE STE 605  
WASHINGTON, DC 200028009  
Phone: 202-336-5500  
Fax: –  
Web: www.apa.org

CEO: Norman B Anderson  
CFO: Archie L Turner  
HR: –  
FYE: December 31  
Type: Private

The American Psychological Association (APA) works to advance mental health: yours and that of its members. The APA is the largest scientific and professional organization representing psychology in the US as well as the world's largest association of psychologists. The association seeks to advance the study and practice of psychology in the US. It is also vocal about the role of psychological services in health care reform. It offers members career resources insurance and financial and other services. The APA has more than 134000 members including researchers educators clinicians consultants and students as well some 55 professional divisions.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15  | 12/17 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 0.1%          | –     | 127.5 | 130.4 | 117.8  | 128.0 |
| Net income (\$ mil.)   | (46.2%)       | –     | 8.4   | 2.9   | (12.2) | 0.7   |
| Market value (\$ mil.) | –             | –     | –     | –     | –      | –     |
| Employees              | –             | –     | –     | –     | –      | 550   |

**AMERICAN PUBLIC EDUCATION INC**
**NMS: APEI**

111 West Congress Street  
Charles Town, WV 25414  
Phone: 304 724-3700  
Fax: –  
Web: www.americanpubliceducation.com

CEO: Harry T. Wilkins  
CFO: Richard W. Sunderland  
HR: –  
FYE: December 31  
Type: Public

American Public Education (APE) promotes military intelligence. The firm offers online post-secondary education to those in the military and other public servants such as police and firefighters. Its American Military University and American Public University make up the American Public University System which offers more than 100 degree programs and 95 certificate programs in such disciplines as business administration criminal justice intelligence technology liberal arts and homeland security. Enrollment in the university consists of more than 100000 students from all 50 states and about 100 foreign countries. Meanwhile National Education Seminars (Hondros College of Nursing) offers nursing education.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.0%)        | 350.0 | 327.9 | 313.1 | 299.2 | 297.7 |
| Net income (\$ mil.)   | (11.0%)       | 40.9  | 32.4  | 24.2  | 21.1  | 25.6  |
| Market value (\$ mil.) | (6.3%)        | 605.6 | 305.7 | 403.2 | 411.4 | 467.4 |
| Employees              | (4.6%)        | 3,500 | 3,385 | 3,200 | 1,280 | 2,900 |

**AMERICAN RAILCAR INDUSTRIES INC**
**NMS: ARII**

100 Clark Street  
St. Charles, MO 63301  
Phone: 636 940-6000  
Fax: –  
Web: www.americanrailcar.com

CEO: John O'Bryan  
CFO: Luke M Williams  
HR: –  
FYE: December 31  
Type: Public

American Railcar Industries (ARI) doesn't make the little engine that could but it does make the cars that the engine pulls. A North American manufacturer of railcars and railcar components the company also provides maintenance and fleet management services to freight shippers railcar leasing companies and railroads. Its two Arkansas manufacturing facilities make several types of railcars including covered hoppers for grains cement and other dry bulk and tank cars for liquid and gas commodities. The company also serves non-rail industries with industrial products such as steel and aluminum casting machining stamping welding and fabrication.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.7%)        | 711.7 | 750.6 | 733.0 | 889.3 | 639.1 |
| Net income (\$ mil.)   | 3.3%          | 63.8  | 86.9  | 99.5  | 133.5 | 72.7  |
| Market value (\$ mil.) | 9.3%          | 605.5 | 873.1 | 982.8 | 883.2 | 864.3 |
| Employees              | (4.9%)        | 2,643 | 2,663 | 2,865 | 2,407 | 2,159 |

**AMERICAN REALTY CAPITAL TRUST INC.**
**NASDAQ: ARCT**

106 York Rd.  
Jenkintown PA 19046  
Phone: 215-887-2189  
Fax: +66-2-661-6664  
Web: www.indorama.net

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

American Realty Capital Trust (ARCT) isn't afraid to stand alone. The self-administered and self-advised real estate investment trust (REIT) owns a portfolio of more than 480 single-tenant free-standing commercial properties (as opposed to strip malls or shopping centers with multiple tenants) located in 43 states and Puerto Rico. Almost half of its properties are leased by top tenants Bridgestone CVS Dollar General FedEx PNC Bank and Walgreens. Formed by American Realty Capital in 2007 the REIT went public via an initial public offering in February 2012. Later that year Realty Income Corporation arranged to acquire ARCT for nearly \$3 billion in cash stock and debt.

**AMERICAN REALTY INVESTORS, INC.**
**NYS: ARL**

1603 Lyndon B. Johnson Freeway, Suite 800  
Dallas, TX 75234  
Phone: 469 522-4200  
Fax: 469 522-4299  
Web: www.amrealtytrust.com

CEO: Daniel J Moos  
CFO: Gene S Bertscher  
HR: -  
FYE: December 31  
Type: Public

American Realty Investors (ARI) invests in develops and operates commercial properties and land in growing suburban markets. The company's portfolio includes approximately 60 apartment communities about 20 office buildings and about five each of industrial retail and hotel properties. It also owns a trade show and exhibit hall as well as undeveloped land. ARI has properties in about 20 states but most of its holdings are located in Texas. The company is part of a complex web of ownership that includes Prime Income Asset Management which manages ARI and owns about 15% of it. Through various entities Texas real estate mogul Gene Phillips and his family control around three-quarters of ARI.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.1%            | 79.4  | 104.2 | 119.7 | 126.2 | 121.0 |
| Net income (\$ mil.)   | 54.0%            | 30.9  | (2.0) | (2.7) | (8.4) | 173.7 |
| Market value (\$ mil.) | 22.0%            | 87.3  | 89.9  | 82.7  | 205.6 | 193.1 |
| Employees              | -                | -     | -     | -     | -     | -     |

**AMERICAN RESIDENTIAL SERVICES L.L.C.**

965 Ridge Lake Blvd. Ste. 201  
Memphis TN 38120  
Phone: 901-271-9700  
Fax: 703-873-2100  
Web: www.lcc.com

CEO: Don Karnes  
CFO: James McMahon  
HR: -  
FYE: December 31  
Type: Private

For those whose home maintenance skills don't rival Bob Vila's there's American Residential Services (operating as ARS/Rescue Rooter). The company is an amalgamation of some 100 firms combined to create a national home improvement services company specializing in heating ventilation air-conditioning plumbing sewer and rain services and electricity as well as major home appliance installation maintenance repair and replacement. With some more than 60 locations across the US ARS/Rescue Rooter services homes as well as small commercial buildings. The company is owned by CI Capital Partners Royal Palm Capital Partners and its management.

**AMERICAN RESTAURANT GROUP INC.**

4410 El Camino Real Ste. 201  
Los Altos CA 94022  
Phone: 650-949-6400  
Fax: 650-917-9207  
Web: www.blackangus.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

As far as this company is concerned Angus beef is as American as apple pie. American Restaurant Group owns and operates the Black Angus Steakhouse chain with about 45 locations in half a dozen western states. The upscale casual dinnerhouses offer a menu of Black Angus steaks and prime rib along with chicken seafood and pasta dishes. Some locations also offer happy hour specials. In addition to dine-in seating the chain provides drive-up take-out service at many of its units. Rancher and entrepreneur Stuart Anderson opened the first Black Angus restaurant in Seattle in 1964. The chain was acquired in 2009 by affiliates of private equity firm Versa Capital Management.

**AMERICAN RIVER BANKSHARES**
**NMS: AMRB**

3100 Zinfandel Drive, Suite 450  
Rancho Cordova, CA 95670  
Phone: 916 851-0123  
Fax: -  
Web: www.americanriverbank.com

CEO: David T Taber  
CFO: Mitchell A Derenzo  
HR: -  
FYE: December 31  
Type: Public

American River Bankshares' family is growing. The holding company is the parent of American River Bank which has about a dozen branches in Central California. About half of the bank's offices are operating under the North Coast Bank or Bank of Amador names. The bank serves area small to midsized businesses and individuals offering traditional deposit products such as checking and savings accounts and CDs. It offers commercial and residential mortgages as well as business construction and consumer loans and lease financing for business equipment.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.7%             | 617.8 | 634.6 | 651.5 | 655.6 | 688.1 |
| Net income (\$ mil.)   | 3.0%             | 4.4   | 5.3   | 6.4   | 3.2   | 4.9   |
| Market value (\$ mil.) | 10.3%            | 55.2  | 62.0  | 88.5  | 89.3  | 81.7  |
| Employees              | (1.2%)           | 106   | 100   | 97    | 91    | 101   |

**AMERICAN SAVINGS BANK FSB**

1001 Bishop St.  
Honolulu HI 96813  
Phone: 808-523-6844  
Fax: 808-531-7292  
Web: www.asbhawaii.com

CEO: Richard Wacker  
CFO: Heather Schwarm  
HR: -  
FYE: December 31  
Type: Subsidiary

You might say this bank is a real powerhouse — American Savings Bank is owned by Hawaiian Electric Industries which supplies power to almost all of the state's residents. Hawaii's third-largest financial institution (behind Bankoh and First Hawaiian Bank) the bank operates more than 50 branches across the state's five main islands; many of its locations have extended hours and are open on weekends. In addition to traditional products such as deposit accounts mortgages credit cards and business and consumer loans the bank also offers insurance investments and financial planning. Residential mortgages secured by Hawaiian real estate comprise the majority of its loan portfolio.

**AMERICAN SCIENCE & ENGINEERING INC**
**NMS: ASEI**

829 Middlesex Turnpike  
Billerica, MA 01821  
Phone: 978 262-8700  
Fax: -  
Web: www.as-e.com

CEO: Charles P Dougherty  
CFO: Diane J Basile  
HR: -  
FYE: March 31  
Type: Public

You can't hide from American Science and Engineering (AS&E). The company makes X-ray detection systems for inspection and security at airports border stations military situations shipping ports high-security facilities and law enforcement scenarios. Using a lower radiation dose than typical systems AS&E's Z Backscatter technology detects organic materials such as illegal drugs plastic explosives and plastic weapons. AS&E also makes scanning equipment for detecting contraband on persons in aircraft vehicles and in luggage and packages. About 40% of sales are to the US government and its contractors; top customers include Al Hamra Group Sal Offshore and US Customs and Border Protection.

|                        | Annual<br>Growth | 03/11 | 03/12 | 03/13 | 03/14 | 03/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (17.9%)          | 278.6 | 203.6 | 186.7 | 190.2 | 126.8 |
| Net income (\$ mil.)   | (61.1%)          | 42.8  | 21.4  | 17.5  | 15.1  | 1.0   |
| Market value (\$ mil.) | (14.7%)          | 664.4 | 482.3 | 438.7 | 483.2 | 351.5 |
| Employees              | (7.2%)           | 420   | 415   | 347   | 344   | 311   |



**AMERICAN SEAFOODS GROUP LLC**

Marketplace Tower 2025 1st Ave. Ste. 900  
Seattle WA 98121-3119  
Phone: 206-374-1515  
Fax: 206-374-1516  
Web: www.americanseafoods.com

CEO: Mikel Durham  
CFO: Kevin McMenimen  
HR: -  
FYE: December 31  
Type: Private

With operations in the northern Pacific (i.e. in the Bering Sea and Aleutian Islands) American Seafoods Group casts a bountiful net. The vertically integrated company offers frozen and processed fish such as Alaska pollock Pacific whiting Pacific cod sea and bay scallops haddock sole and farm-raised tilapia and catfish. It operates its own fleet of ships that process and freeze the catch while at sea as well as a fleet of transport trucks. American Seafoods' land-based operation in Massachusetts makes breaded seafood products. The company sells its fish under the American Pride brand name in North America Asia and Europe.

**AMERICAN SHARED HOSPITAL SERVICES**

ASE: AMS

Two Embarcadero Center, Suite 410  
San Francisco, CA 94111  
Phone: 415 788-5300  
Fax: -  
Web: www.ashs.com

CEO: Ernest A Bates  
CFO: Craig K Tagawa  
HR: -  
FYE: December 31  
Type: Public

Business is brain surgery for American Shared Hospital Services (ASHS). The company owns 81% of GK Financing (GKF) which installs finances and services the Leksell Gamma Knife a noninvasive surgical device that uses gamma rays to destroy brain tumors without harming surrounding tissue. Sweden-based Elekta which makes the Gamma Knife owns the other 19% of GKF. GKF usually leases the Gamma Knife units on a per-use basis to major urban medical centers; it has contracts for units installed in about 20 hospitals in the US; it markets the product in the US and Brazil.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.3%             | 15.4  | 16.5  | 18.7  | 19.6  | 19.7  |
| Net income (\$ mil.)   | -                | (1.0) | (1.5) | 0.9   | 1.9   | 1.0   |
| Market value (\$ mil.) | (4.1%)           | 16.1  | 10.5  | 19.1  | 14.8  | 13.6  |
| Employees              | 7.5%             | 9     | 9     | 9     | 9     | 12    |

**AMERICAN SNUFF COMPANY LLC**

813 Ridge Lake Blvd. #100  
Memphis TN 38120  
Phone: 901-761-2050  
Fax: 901-767-1302  
Web: https://www.americansnuff.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Subsidiary

American Snuff Company loves a bear market when it comes to moist snuff and other smokeless tobacco products. It makes the Grizzly Kodiak Hawken and Cougar brands of moist tobacco and is the second-largest manufacturer of smokeless tobacco products in the US. American Snuff also makes loose-leaf tobacco (including Morgan's Levi Garrett and Taylor's Pride brands) snuff (Garrett and Dental brands) and a variety of other smokeless tobacco (including twist moist and plug). Its Lane unit sold in 2011 made little cigars and roll-your-own tobacco. Purchased by Reynolds American for \$3.5 billion in 2006 the firm generates about 8% of its parent's annual revenue and took its existing name in 2010.

**AMERICAN SOCIETY FOR TESTING AND MATERIALS**

100 BARR HARBOR DR  
CONSHOHOCKEN, PA 194282951  
Phone: 610-832-9500  
Fax: -  
Web: www.astm.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The American Society for Testing and Materials — which does business as ASTM International — is a not-for-profit standards organization focused on developing voluntary codes and regulations for technical materials products systems and services. Established in 1898 to set standards for railroad steel the organization also works in such areas as petroleum medical devices consumer products and environmental assessment. ASTM International publishes its technical specifications in the Annual Book of ASTM Standards a more than 70-volume set. Its income is derived from selling its publications and through annual administrative fees. The organization has more than 30000 members in over 120 countries.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.7%             | -     | 63.1  | 68.9  | 84.7  | 84.7  |
| Net income (\$ mil.)   | (10.5%)          | -     | 67.5  | (9.0) | 20.8  | 43.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 230   |

**AMERICAN SOFTWARE INC**

NMS: AMSW A

470 East Paces Ferry Road, N.E.  
Atlanta, GA 30305  
Phone: 404 261-4381  
Fax: -  
Web: www.amsoftware.com

CEO: J. Michael (Mike) Edenfield  
CFO: Vincent C. (Vince) Klenges  
HR: -  
FYE: April 30  
Type: Public

American Software sells business software from sea to shining sea. The company's cloud-based and on-premise supply chain management and enterprise resource planning (ERP) software is used by manufacturers and distributors to manage back-office operations including global supply chain warehouse and transportation operations. Its Logility subsidiary makes collaborative applications that connect buyers with suppliers and help in planning transportation and logistics. American Software also provides IT staffing and consulting services. The company's customers come from a wide range of industries worldwide and have included The Home Depot Avery Dennison Tiffany and Ingram Micro.

|                        | Annual<br>Growth | 04/15 | 04/16 | 04/17 | 04/18 | 04/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%             | 102.9 | 113.9 | 106.3 | 112.7 | 108.7 |
| Net income (\$ mil.)   | (4.4%)           | 8.1   | 10.2  | 14.6  | 12.1  | 6.8   |
| Market value (\$ mil.) | 7.5%             | 303.1 | 285.3 | 342.4 | 398.3 | 404.2 |
| Employees              | 1.3%             | 402   | 420   | 372   | 462   | 424   |

**AMERICAN SOIL TECHNOLOGIES INC**

NBB: SOYL

9018 Balboa Ave., #558  
Northridge, CA 91325  
Phone: 818 899-4686  
Fax: -  
Web: www.americansoiltech.com

CEO: Carl P Ranno  
CFO: Carl P Ranno  
HR: -  
FYE: September 30  
Type: Public

American Soil Technologies works to make sure your farmland isn't dirt poor. The company manufactures agricultural chemicals that help retain water in soil the direct benefit of which is manifold. In addition to minimizing the frequency of irrigation the chemicals also decrease the likelihood of erosion and reduce other damage. Its products are used by agricultural residential and recreational clients. Subsidiary Smart World Organics gives American Soil entrance to the organic turf and horticultural markets. Though primarily operating in the US it also distributes internationally to the Middle East North Africa and China. The family of the late chairman Louie Visco controls 30% of the company.

|                        | Annual<br>Growth | 09/11 | 09/12 | 09/13 | 09/14 | 09/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (61.5%)          | 0.1   | 0.1   | 0.1   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -                | (0.7) | (0.6) | (0.5) | 0.1   | (0.6) |
| Market value (\$ mil.) | (29.3%)          | 1.2   | 0.3   | 1.5   | 0.8   | 0.3   |
| Employees              | 0.0%             | 3     | 3     | 3     | 3     | 3     |

**AMERICAN SPECTRUM REALTY, INC.**
**ASE: AQO**

2401 Fountain View, Suite 750  
Houston, TX 77057  
Phone: 713 706-6200  
Fax: -  
Web: www.americanspectrum.com

CEO: William J Carden  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

American Spectrum Realty invests in and manages commercial real estate primarily multitenant office and industrial space. The company and its subsidiaries own manage or lease 90 properties valued at more than \$1 billion. Most properties are located in Texas but it also owns assets in California and 20 other states. Since 2010 subsidiary American Spectrum Realty Management has owned the property and asset management assets of Evergreen Realty Group. The deal brought contracts for 80 properties ranging from storage units to student housing and has helped American Spectrum expand its third-party management and leasing capabilities across the US. CEO William Carden controls about 40% of the company.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 6.4%          | 33.3  | 55.6  | 69.4  | 55.1  | 42.7   |
| Net income (\$ mil.)   | -             | (8.3) | (8.0) | 4.0   | 1.4   | (13.8) |
| Market value (\$ mil.) | (46.6%)       | 82.5  | 64.9  | 18.0  | 12.7  | 6.7    |
| Employees              | (12.6%)       | 283   | 219   | 183   | 180   | 165    |

**AMERICAN STANDARD ENERGY CORP**
**NBB: ASEN**

4800 North Scottsdale Road, Suite 1400  
Scottsdale, AZ 85251  
Phone: 480 371-1929  
Fax: -  
Web: www.asenergycorp.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Famous Uncle Al's Hot Dogs & Grille operates a chain of about 10 franchised quick-service restaurants in Arizona Connecticut Florida Nevada and Virginia that specialize in hot dogs and sausage sandwiches. The eateries also serve a variety of Italian-style sandwiches burgers and fries. CEO Paul Esposito and president Dean Valentino together control more than 30% of the company.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11  | 12/12  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 259.6%        | 0.1   | 0.0   | 1.4   | 12.4   | 19.7   |
| Net income (\$ mil.)   | -             | (0.6) | (0.1) | (5.5) | (13.7) | (93.7) |
| Market value (\$ mil.) | 73.9%         | 2.6   | 0.3   | 194.0 | 162.9  | 23.8   |
| Employees              | (9.6%)        | 3     | 1     | 5     | 5      | 2      |

**AMERICAN STATES WATER CO**
**NYS: AWR**

630 E. Foothill Boulevard  
San Dimas, CA 91773-1212  
Phone: 909 394-3600  
Fax: -  
Web: www.aswater.com

CEO: Robert J. Sprowls  
CFO: Eva G. Tang  
HR: -  
FYE: December 31  
Type: Public

American States Water Company (AWR) distributor the essence of life in California. As the holding company of the Golden State Water Company (GSWC) it purchases produces and distributes water in California primarily in Los Angeles San Bernardino and Orange counties. AWR also owns the American States Utility Services (ASUS) which provides water and wastewater services to US military bases. AWR boasts some 285000 California customers with a production capacity of 200 million gallons of water per day.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.6%)        | 465.8   | 458.6   | 436.1   | 440.6   | 436.8   |
| Net income (\$ mil.)   | 1.1%          | 61.1    | 60.5    | 59.7    | 69.4    | 63.9    |
| Market value (\$ mil.) | 15.5%         | 1,384.3 | 1,542.0 | 1,674.7 | 2,128.6 | 2,464.2 |
| Employees              | 3.7%          | 707     | 707     | 736     | 758     | 817     |

**AMERICAN SUPERCONDUCTOR CORP.**
**NMS: AMSC**

114 East Main Street  
Ayer, MA 01432  
Phone: 978 842-3000  
Fax: -  
Web: www.amsc.com

CEO: Daniel P. (Dan) McGahn  
CFO: David A. (Dave) Henry  
HR: -  
FYE: March 31  
Type: Public

American Superconductor (AMSC) gets a charge out of carrying a heavy load. The company provides designs and technologies for building and operating wind turbines and connecting them to the power grid. It's wind segment licenses highly engineered wind turbine designs and supplies wind turbine makers with advanced power electronics and control systems. The grid segment offers grid interconnection systems for wind farms solar power plants and transmission cable systems. Subsidiary AMSC Windtec designs wind turbines. Customers outside the US account for about two-thirds of sales. The company gets its name from the low resistance properties of its transmission cabling. MIT professors Gregory Yurek and John Vander Sande formed AMSC in 1987.

|                        | Annual Growth | 03/15  | 03/16  | 03/17  | 03/18  | 03/19 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (5.5%)        | 70.5   | 96.0   | 75.2   | 48.4   | 56.2  |
| Net income (\$ mil.)   | -             | (48.7) | (23.1) | (27.4) | (32.8) | 26.8  |
| Market value (\$ mil.) | 18.9%         | 137.9  | 162.8  | 146.9  | 124.6  | 275.4 |
| Employees              | (7.5%)        | 318    | 369    | 354    | 247    | 233   |

**AMERICAN SYSTEMS CORPORATION**

14151 PK MADOW DR STE 500  
CHANTILLY, VA 20151  
Phone: 703-968-6300  
Fax: -

CEO: -  
CFO: -  
HR: Chris Braccio  
FYE: December 31  
Type: Private

American Systems provides government and commercial clients with IT management and consulting services including custom engineering and application development. Its consulting division advises clients on such issues as network access and identity management data security and process optimization. The company also provides managed technical support and staffing. American Systems works with government customers to develop systems related to command and control logistics and national security functions. Its commercial-focused operations serve the energy financial services retail and telecom industries among others.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.8%)        | -     | 318.9 | 303.2 | 311.4 | 275.0 |
| Net income (\$ mil.)   | (6.2%)        | -     | 5.4   | (3.7) | 4.3   | 4.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,400 |

**AMERICAN TECHNICAL CERAMICS CORP.**

1 Norden Ln.  
Huntington Station NY 11746  
Phone: 631-622-4700  
Fax: 631-622-4748  
Web: www.atceramics.com

CEO: John Lawing  
CFO: -  
HR: Pamela Reese  
FYE: June 30  
Type: Subsidiary

American Technical Ceramics (ATC) isn't into pottery. The company makes ceramic and porcelain single- and multilayer capacitors that store and discharge precise amounts of electrical current. The company's radio-frequency (RF) microwave and millimeter-wave capacitors are key components in mobile phones instruments radar and navigation systems and broadcast satellites. Its high-reliability products are used in critically sensitive military and aerospace applications. ATC also makes resistors as well as custom thin-film substrates for microwave and fiber-optic telecommunications devices. In 2007 rival AVX acquired ATC for about \$231 million in cash.

**AMERICAN TERRAZZO COMPANY LTD.**

309 GOLD ST  
GARLAND, TX 750426648  
Phone: 972-272-8084  
Fax: -  
Web: www.americanterrazzo.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

If you walk all over American Terrazzo's handiwork well that's really kind of the point. The company installs mural-like terrazzo flooring in public commercial and residential facilities. Terrazzo derived from the word for terraces in Italian is made from discarded marble remnants or cement and is used in a wide range of applications including sidewalks plazas terraces and stairways. American Terrazzo does most of its business in Texas primarily in Dallas. The company's handiwork can be found anywhere from homes schools and churches to offices airports and arenas. Mattia "Mike" Flabiano founded the family-owned firm in 1931.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (46.8%)          | -     | 666.0 | 9.2   | 8.0   | 15.1  |
| Net income (\$ mil.)   | 61.0%            | -     | -     | 0.1   | 0.3   | 1.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 133   |

**AMERICAN TIRE DISTRIBUTORS HOLDINGS, INC.**

12200 HERBERT WAYNE CT # 150  
HUNTERVILLE, NC 280786335  
Phone: 704-992-2000  
Fax: -  
Web: www.atd-us.com

CEO: Stuart Schuette  
CFO: Jason T. Yaudes  
HR: Laurie Heavner  
FYE: December 28  
Type: Private

Business for American Tire Distributors starts where the rubber meets the road. The company is the largest independent tire wholesaler in North America. Its offerings include flagship brands Bridgestone Continental Pirelli and Michelin as well as budget brands and private-label tires. ATD also markets custom wheels and tire service equipment. Its network of 140-plus distribution centers serves independent tire dealers retail chains and auto service centers across the US and Canada. The company is owned by private equity firm TPG Capital.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 12.2%            | -     | -     | 3,050.2 | 3,455.9 | 3,839.3 |
| Net income (\$ mil.)   | -                | -     | -     | 0.1     | (14.3)  | (6.4)   |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 500     |

**AMERICAN TOWER CORP (NEW)**

NYS: AMT

116 Huntington Avenue  
Boston, MA 02116  
Phone: 617 375-7500  
Fax: -  
Web: www.americantower.com

CEO: James D. (Jim) Taiclet  
CFO: Thomas A. (Tom) Bartlett  
HR: -  
FYE: December 31  
Type: Public

Growth in wireless communications is taking American Tower to new heights. The company rents space on towers and rooftop antenna systems to wireless carriers and radio and TV broadcasters who use the infrastructure to enable their services. It operates about 40000 wireless towers in the US some 58000 in India and more than 50000 throughout the rest of the world. Its portfolio additionally includes approximately 950 Distributed Antenna System networks used mainly for indoor communications (malls casinos and arenas). American Tower also offers tower-related services such as site acquisition structural analysis to determine support for additional equipment and zoning and permitting management services.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 16.1%            | 4,100.0  | 4,771.5  | 5,785.7  | 6,663.9  | 7,440.1  |
| Net income (\$ mil.)   | 10.6%            | 824.9    | 685.1    | 956.4    | 1,238.9  | 1,236.4  |
| Market value (\$ mil.) | 12.5%            | 43,598.8 | 42,760.8 | 46,611.2 | 62,926.0 | 69,771.3 |
| Employees              | 14.0%            | 2,974    | 3,371    | 4,507    | 4,752    | 5,026    |

**AMERICAN TRANSMISSION COMPANY, LLC**

W234N2000 RDGVIEW PKY CT  
WAUKESHA, WI 531881022  
Phone: 262-506-6700  
Fax: -  
Web: www.atcllc.com

CEO: Patricia Kampling  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

American Transmission Company is an entrepreneur in the US power grid business — a for-profit multi-state transmission-only utility. Connecting electricity producers to distributors American Transmission owns operates monitors and maintains 9480 miles of high-voltage electric transmission lines and 529 substations in portions of Illinois Michigan Minnesota and Wisconsin. The company a member of the Midwest Independent Transmission System Operator (MISO) regional transmission organization operates the former transmission assets of some of its shareholders. About 30 utilities municipalities electric companies and cooperatives in its service area have an ownership stake in American Transmission.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%             | -     | 615.8 | 650.8 | 714.3 | 687.4 |
| Net income (\$ mil.)   | (5.0%)           | -     | 200.4 | 147.4 | 172.6 | 172.1 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 547   |

**AMERICAN TRIM LLC**

1005 W. Grand Ave.  
Lima OH 45801-3429  
Phone: 419-228-1145  
Fax: 419-996-4850  
Web: www.amtrim.com

CEO: Jeffrey A Hawk  
CFO: Dana Morgan  
HR: -  
FYE: December 31  
Type: Private

American Trim is not a new fad diet but a company that manufactures metal components for the automotive appliance and furniture industries. American Trim's automotive products include bumper beams frame members and interior and exterior trim. Other products include office furniture doors and shelves appliance handles and hinges support members and decorative metal tiles. The company also provides services such as product design tooling and process development metal forming metal finishing and assembly. The company has manufacturing facilities in Alabama Ohio and Pennsylvania as well as in Mexico. Founded in 1948 by the Hawk family American Trim is a subsidiary of Superior Metal Products.

**AMERICAN TV & APPLIANCE OF MADISON INC.**

2404 W. Beltline Hwy.  
Madison WI 53713  
Phone: 608-271-1000  
Fax: 608-275-7339  
Web: www.americanstv.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

American TV & Appliance of Madison is happy to outfit your entire house including your upscale kitchen. The company sells appliances electronics and furniture in Illinois Iowa Michigan and Wisconsin. Its 11 plus retail outlets offer such products as recliners dining room sets mattresses car stereos CD players dishwashers refrigerators personal computers digital cameras plasma and LCD TVs and DVD players. The company also has a distribution center and a service center offering parts and repairs. American TV even makes house calls to fix large appliances regardless of where they were purchased. Ferd Mattioli founded the company in 1954.

**AMERICAN UNIVERSITY**

4400 MASSACHUSETTS AVE NW  
WASHINGTON, DC 200168200  
Phone: 202-885-1000  
Fax: -  
Web: www.american.edu

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Fulfilling the vision of George Washington for a national university in the country's capital American University was chartered by an Act of Congress in 1893 as a private independent co-educational institution under the auspices of the United Methodist Church. Today the school offers a broad range of undergraduate and graduate degree programs to more than 12000 students from more than 120 countries. Its student-teacher ratio is 12:1. American University has schools devoted to arts and sciences business communications international service public affairs and law. It is one of the top producers of Peace Corps volunteers serving overseas. Nine US presidents have served on American University's Board of Trustees.

|                        | Annual<br>Growth | 04/07 | 04/08 | 04/09   | 04/12 | 04/18 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | -     | 398.1 | 54.2    | 605.3 | 608.1 |
| Net income (\$ mil.)   | 14.1%            | -     | 23.8  | (108.7) | 55.1  | 88.7  |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 2,000 |

**AMERICAN VANGUARD CORP.**
**NYS: AVD**

4695 MacArthur Court  
Newport Beach, CA 92660  
Phone: 949 260-1200  
Fax: -  
Web: www.american-vanguard.com

CEO: Eric G. Wintemute  
CFO: David T. Johnson  
HR: -  
FYE: December 31  
Type: Public

American Vanguard Corporation wants to be your vanguard against pestilence. This California based specialty chemical manufacturer sells products to protect crops turf and ornamental plants as well as human and animal health. Products include insecticides fungicides herbicides molluscicides growth regulators and soil fumigants. Through its subsidiary AMVAC Chemical Corporation the company pursues new product acquisitions and licensing for US domestic sales and worldwide product distribution. Its products are sold across the US and more than 60 countries around the world.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.1%            | 298.6 | 289.4 | 312.1 | 355.0 | 454.3 |
| Net income (\$ mil.)   | 49.5%            | 4.8   | 6.6   | 12.8  | 20.3  | 24.2  |
| Market value (\$ mil.) | 6.9%             | 346.9 | 418.2 | 571.6 | 586.5 | 453.4 |
| Employees              | 13.1%            | 382   | 347   | 395   | 605   | 624   |

**AMERICAN WATER WORKS CO, INC.**
**NYS: AWK**

1 Water Street  
Camden, NJ 08102-1658  
Phone: 856 955-4001  
Fax: -  
Web: www.amwater.com

CEO: Susan N Story  
CFO: Susan N. Story  
HR: -  
FYE: December 31  
Type: Public

American Water Works is the largest publicly traded water utility in the US providing water and wastewater services to some 14 million people in 46 states and the Canadian province of Ontario through its regulated utilities. It also has market-based operations that include water and sewer line maintenance services for homeowners water and wastewater facility operations and granular carbon technologies for water treatment. Regulated operations account for more than 85% of sales. Subsidiary American Water Works Service provides shared services and a central administration of water and wastewater systems. Overall American Water Works operates 51000 miles of pipeline.

|                        | Annual<br>Growth | 12/14   | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|---------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.4%             | 3,011.3 | 3,159.0  | 3,302.0  | 3,357.0  | 3,440.0  |
| Net income (\$ mil.)   | 7.6%             | 423.1   | 476.0    | 468.0    | 426.0    | 567.0    |
| Market value (\$ mil.) | 14.2%            | 9,630.5 | 10,795.9 | 13,074.3 | 16,530.8 | 16,400.7 |
| Employees              | 2.6%             | 6,400   | 6,700    | 6,800    | 6,900    | 7,100    |

**AMERICAN WOODMARK CORP.**
**NMS: AMWD**

561 Shady Elm Road  
Winchester, VA 22602  
Phone: 540 665-9100  
Fax: -  
Web: www.americanwoodmark.com

CEO: S. Cary Dunston  
CFO: M. Scott Culbreth  
HR: Heather Banks  
FYE: April 30  
Type: Public

American Woodmark has more cabinet selections than the prime minister of Russia. A top maker of home cabinets in the US the company makes and distributes about 500 styles of low- to mid-priced kitchen cabinets and vanities. Styles vary by finish (oak cherry hickory maple as well as laminate) and door design. Brands include American Woodmark Shenandoah Cabinetry Timberlake and Waypoint. Targeting the remodeling and new home construction markets American Woodmark sells its lineup through home centers and independent dealers and distributors; it also sells directly to major builders. American Woodmark was established through a leveraged buyout of Boise Cascade's cabinet division.

|                        | Annual<br>Growth | 04/15 | 04/16   | 04/17   | 04/18   | 04/19   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.8%            | 825.5 | 947.0   | 1,030.2 | 1,250.3 | 1,645.3 |
| Net income (\$ mil.)   | 23.9%            | 35.5  | 58.7    | 71.2    | 63.1    | 83.7    |
| Market value (\$ mil.) | 15.4%            | 854.2 | 1,227.3 | 1,548.4 | 1,385.0 | 1,515.2 |
| Employees              | 16.4%            | 5,070 | 5,600   | 5,808   | 9,400   | 9,300   |

**AMERICARES FOUNDATION, INC.**

88 HAMILTON AVE STE 1  
STAMFORD, CT 069023100  
Phone: 203-658-9500  
Fax: -  
Web: www.americares.org

CEO: Michael Nyenhuis  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

AmeriCares Foundation provides emergency medical aid around the world. The not-for-profit charitable organization helps victims of natural disasters and supports long-term humanitarian programs by collecting medical supplies in the US and overseas and delivering them to places where they are needed. AmeriCares has provided aid in more than 90 countries worldwide. In the US the organization offers medical assistance runs a camp for kids with HIV/AIDS and conducts HomeFront a program that renovates housing for the needy in parts of Connecticut and New York. Robert C. Macauley founded AmeriCares in 1982.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.5%             | -     | 671.6 | 526.1 | 560.2 | 742.0 |
| Net income (\$ mil.)   | -                | -     | (0.7) | 6.0   | (4.5) | 101.5 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 231   |

**AMERICO LIFE INC.**

300 West 11th Street  
Kansas City MO 64105  
Phone: 937-492-6129  
Fax: 937-498-4554  
Web: peoplesfederalandsandl.com

CEO: -  
CFO: Mark K Fallon  
HR: -  
FYE: December 31  
Type: Private

Americo Life sells insurance to cover American lives. The holding company sells life insurance and annuities to individuals families and groups mainly through its Americo Financial Life and Annuity Insurance unit. Americo Life companies also offer insurance policies that cover funeral expenses and mortgages. Policies are distributed through 13000 independent agents nationwide to about 800000 policyholders. The firm is a wholly owned subsidiary of Financial Holding Corporation which the family of chairman Michael Merriman controls. Other Financial Holding business interests include real estate ventures in the Southeast and a 50% stake in Argus Health Systems a processor of prescription drug claims.

**AMERICUS MORTGAGE CORPORATION**

6110 PINEMONT DR STE 215  
HOUSTON, TX 770923216  
Phone: 713-684-0725  
Fax: -  
Web: www.alliedhomenet.com

CEO: -  
CFO: James Hagen  
HR: -  
FYE: June 30  
Type: Private

Need someone on your side while seeking a home loan? Americus Mortgage (formerly Allied Home Mortgage Capital) wants to be your ally. The company is a privately held mortgage banker and broker with offices and representatives located throughout the US and the Virgin Islands. Through its history it has brokered a variety of mortgages including conventional loans jumbo loans reverse mortgages FHA loans and VA loans. At its peak (in 2003) Americus Mortgage originated more than \$15 billion in loans in a single year; however the company has had trouble in recent years following the housing crisis of 2008.

|                        | Annual Growth | 06/05 | 06/06 | 06/07 | 06/08 | 06/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.7%          | -     | -     | 16.4  | 15.6  | 16.6  |
| Net income (\$ mil.)   | -             | -     | -     | (2.5) | 0.2   | 0.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,500 |

**AMERIFLIGHT LLC**

Burbank-Glendale-Pasadena Airport Hangar #1 4700 W. Empire Ave.  
Burbank CA 91505-1098  
Phone: 818-980-5005  
Fax: 818-980-5105  
Web: www.ameriflight.com

CEO: Brian Randow  
CFO: David W Moore  
HR: -  
FYE: December 31  
Type: Private

Ameriflight takes flight across the Americas delivering time-sensitive packages for banks and for other air cargo carriers. The company serves some 200 communities primarily in the western US but also elsewhere in the US and in Canada and Mexico. Managing 75000 packages a day it operates a fleet of about 170 aircraft consisting of small jets and turboprops from several manufacturers from about a dozen hubs. The company serves other air cargo carriers by meeting their larger air freighters at major airports and distributing cargo to markets not easily served by big aircraft. Ameriflight is owned by its management team.

**AMERIGAS PARTNERS LP**

460 North Gulph Road  
King of Prussia, PA 19406  
Phone: 610 337-7000  
Fax: -  
Web: www.amerigas.com

CEO: Hugh J Gallagher  
CFO: Ann P Kelly  
HR: -  
FYE: September 30  
Type: Public

America has a gas with AmeriGas Partners. Purveying propane has propelled the company to its position as the top US retail propane marketer (besting Ferrellgas). It serves more than 2 million residential commercial industrial agricultural motor fuel and wholesale customers from 2000 locations in 50 states. AmeriGas also sells propane-related supplies and equipment and exchanges prefilled portable tanks for empty ones. The company stores propane in Arizona California and Virginia and distributes its products through an interstate carrier structure that runs across the US and in Canada.

|                        | Annual Growth | 09/14   | 09/15   | 09/16   | 09/17   | 09/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.6%)        | 3,712.9 | 2,885.3 | 2,311.8 | 2,453.5 | 2,823.0 |
| Net income (\$ mil.)   | (10.0%)       | 289.9   | 211.2   | 207.0   | 162.1   | 190.5   |
| Market value (\$ mil.) | (3.5%)        | 4,241.6 | 3,861.3 | 4,245.3 | 4,178.4 | 3,673.5 |
| Employees              | (2.2%)        | 8,400   | 8,500   | 8,300   | 8,100   | 7,700   |

**AMERIGROUP CORPORATION**

NYSE: AGP

4425 Corporation Ln.  
Virginia Beach VA 23462  
Phone: 757-490-6900  
Fax: +33-1-49-02-27-41  
Web: www.coface.com

CEO: James G Carlson  
CFO: James W Truess  
HR: -  
FYE: December 31  
Type: Public

AMERIGROUP looks after the health of America's needy. The managed health care provider targets people eligible for Medicaid the State Children's Health Insurance Program (SCHIP) FamilyCare and other government special needs plans. Its top Medicaid plans include a product for families receiving temporary assistance to needy families (TANF) benefits and one for aged blind or disabled (ABD) persons receiving supplemental income. AMERIGROUP's SCHIP programs cover uninsured kids ineligible for Medicaid. The company contracts with about 135000 primary care doctors and specialists as well as 800 hospitals to serve some 2.7 million members in more than a dozen states. The company is owned by WellPoint.

**AMERIPATH INC.**

7111 Fairway Dr. Ste. 400  
Palm Beach Gardens FL 33418  
Phone: 561-712-6200  
Fax: 561-845-0129  
Web: www.ameripath.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Pickled organs and preserved tissues are AmeriPath's favorite things. The firm provides anatomic pathology dermatopathology and esoteric testing services to hospitals doctors clinics and clinical laboratories in about 20 states across the US. Some 400 pathologists in AmeriPath's network diagnose conditions such as cancer and kidney disease by examining tissue samples; work is performed in more than 70 outpatient labs and in about 200 hospitals. The company's esoteric testing operations involve complex specialized clinical tests (including DNA analysis and molecular diagnostics) that doctors use to diagnose and treat disease. AmeriPath is a subsidiary of Quest Diagnostics.

**AMERIPRISE FINANCIAL INC**

NYSE: AMP

1099 Ameriprise Financial Center  
Minneapolis, MN 55474  
Phone: 612 671-3131  
Fax: -  
Web: www.ameriprise.com

CEO: James M. (Jim) Cracchiolo  
CFO: Walter S. Berman  
HR: Kelli A. Hunter  
FYE: December 31  
Type: Public

Ameriprise Financial provides a variety of financial products including mutual funds savings plans annuities personal trust services and insurance products. It does so through its various brands and affiliates — which include Ameriprise Financial Services Columbia Management and RiverSource. Ameriprise manages some \$900 billion in assets for more than 2 million individual institutional and small business clients primarily in the US with a growing international presence. It markets and administers its products primarily through a network of some 10000 financial advisors. Founded in 1894 Ameriprise Financial was spun off from American Express in 2005.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.1%          | 12,268.0 | 12,170.0 | 11,696.0 | 12,027.0 | 12,835.0 |
| Net income (\$ mil.)   | 6.7%          | 1,619.0  | 1,562.0  | 1,314.0  | 1,480.0  | 2,098.0  |
| Market value (\$ mil.) | (5.7%)        | 18,029.7 | 14,508.3 | 15,124.5 | 23,104.0 | 14,228.8 |
| Employees              | 3.5%          | 12,209   | 13,000   | 13,000   | 13,000   | 14,000   |

**AMERIQUEST TRANSPORTATION SERVICES INC.**

457 Haddonfield Rd. Ste. 220  
Cherry Hill NJ 08002  
Phone: 856-773-0600  
Fax: 856-773-0609  
Web: www.ameriquestcorp.com

CEO: Douglas Clark  
CFO: Mark Joyce  
HR: -  
FYE: December 31  
Type: Private

AmeriQuest Transportation Services makes money helping its clients save on transportation costs. AmeriQuest offers fleet management services touted for cost-savings and expertise to the commercial trucking industry. Through its primary businesses of AmeriQuest Transportation Services National Lease CURE and Core-centric it offers supply and asset management truck rental and leasing fleet maintenance materials handling purchasing programs and logistics services. It also arranges dedicated contract carriage where drivers and equipment are assigned to a customer long-term. Founded in 1996 AmeriQuest offers more than 600 facilities and 700,000 vehicles in the US and Canada.

**AMERIS BANCORP**
**NMS: ABCB**

3490 Piedmont Rd NE, Suite 1550.  
Atlanta, GA 30305  
Phone: 404 639-6500  
Fax: -  
Web: www.amerisbank.com

CEO: Edwin W. (Ed) Hortman  
CFO: Dennis J. Zember  
HR: -  
FYE: December 31  
Type: Public

Ameris Bancorp enjoys the financial climate of the Deep South. It is the holding company of Ameris Bank which holds roughly \$3.6 billion in assets and serves retail and consumer customers through more than 75 full-service and mortgage branches in Alabama Georgia South Carolina and northern Florida. In addition to its standard banking products and services the bank also provides treasury services mortgage and refinancing solutions and investment services through an agreement with Raymond James Financial. Loans secured by commercial real estate accounted for approximately 45% of the company's loan portfolio while 1-4 family residential and construction & land development mortgages accounted for nearly a quarter and about 10% respectively.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 29.8%            | 4,037.1 | 5,588.9 | 6,892.0 | 7,856.2 | 11,443.5 |
| Net income (\$ mil.)   | 33.0%            | 38.7    | 40.8    | 72.1    | 73.5    | 121.0    |
| Market value (\$ mil.) | 5.4%             | 1,217.9 | 1,614.5 | 2,071.0 | 2,289.5 | 1,504.3  |
| Employees              | 15.1%            | 1,027   | 1,304   | 1,298   | 1,460   | 1,804    |

**AMERISAFE INC**
**NMS: AMSF**

2301 Highway 190 West  
DeRidder, LA 70634  
Phone: 337 463-9052  
Fax: -  
Web: www.amerisafe.com

CEO: G Janelle Frost  
CFO: Neal A Fuller  
HR: -  
FYE: December 31  
Type: Public

AMERISAFE has what it takes to insure roughnecks and truckers. AMERISAFE specializes in providing workers' compensation insurance for businesses in hazardous industries including agriculture manufacturing construction logging and sawmill oil and gas maritime and trucking. Through its subsidiaries American Interstate Insurance Silver Oak Casualty and American Interstate Insurance of Texas the company writes coverage for more than 7900 employers (mainly small and midsized firms). In addition AMERISAFE offers worksite safety reviews loss prevention and claims management services. AMERISAFE sells its products in more than 30 states and the District of Columbia.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.0%             | 1,457.2 | 1,502.0 | 1,518.9 | 1,518.2 | 1,515.9 |
| Net income (\$ mil.)   | 7.5%             | 53.7    | 70.5    | 77.9    | 46.2    | 71.6    |
| Market value (\$ mil.) | 7.6%             | 816.3   | 980.8   | 1,201.5 | 1,187.0 | 1,092.4 |
| Employees              | (0.9%)           | 445     | 451     | 439     | 438     | 429     |

**AMERISERV FINANCIAL INC.**
**NMS: ASRV**

Main & Franklin Streets, P.O. Box 430  
Johnstown, PA 15907-0430  
Phone: 814 533-5300  
Fax: -  
Web: www.ameriserv.com

CEO: Jeffrey A Stopko  
CFO: Michael D Lynch  
HR: -  
FYE: December 31  
Type: Public

AmeriServ Financial offers up a smorgasbord of banking services for Pennsylvanians. The company owns AmeriServ Financial Bank which primarily serves the southwestern portion of the state through some 20 branches. Targeting individuals and local businesses the bank offers standard services such as deposits credit cards and loans. Commercial mortgages account for more than half of its loan portfolio; other real estate loans including residential mortgage and construction loans make up about 30%. One of a handful of unionized banks in the US AmeriServ also manages union pension funds through its AmeriServ Trust and Financial Services subsidiary which provides trust and wealth management services as well.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.6%             | 1,089.3 | 1,148.9 | 1,153.8 | 1,167.7 | 1,160.7 |
| Net income (\$ mil.)   | 26.6%            | 3.0     | 6.0     | 2.3     | 3.3     | 7.8     |
| Market value (\$ mil.) | 6.5%             | 55.1    | 56.4    | 65.2    | 73.1    | 71.0    |
| Employees              | (1.1%)           | 336     | 341     | 326     | 321     | 321     |

**AMERISOURCEBERGEN CORP.**
**NYS: ABC**

1300 Morris Drive  
Chesterbrook, PA 19087-5594  
Phone: 610 727-7000  
Fax: 610 647-0141  
Web: www.amerisourcebergen.com

CEO: Steven H. Collis  
CFO: Tim G. Guttman  
HR: Kathy H. Gaddes  
FYE: September 30  
Type: Public

AmerisourceBergen is the source for many of North America's pharmacies and health care providers. The distribution company serves as a go-between for drug makers and the pharmacies doctors' offices hospitals and other health care providers that dispense drugs. Operating primarily in the US it distributes generic branded and over-the-counter pharmaceuticals as well as some medical supplies and other products using its network of more than two dozen facilities. Its specialty distribution unit focuses on sensitive and complex biopharmaceuticals. Other operations include pharmaceutical packaging commercialization and consulting services and animal health product distribution.

|                        | Annual<br>Growth | 09/15     | 09/16     | 09/17     | 09/18     | 09/19     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 7.2%             | 135,961.8 | 146,849.7 | 153,143.8 | 167,939.6 | 179,589.1 |
| Net income (\$ mil.)   | -                | (134.9)   | 1,427.9   | 364.5     | 1,658.4   | 855.4     |
| Market value (\$ mil.) | (3.5%)           | 19,640.2  | 16,702.1  | 17,109.4  | 19,067.5  | 17,022.6  |
| Employees              | 5.9%             | 17,500    | 19,000    | 20,000    | 21,000    | 22,000    |

**AMERISURE MUTUAL INSURANCE COMPANY**

26777 Halsted Rd.  
Farmington Hills MI 48331-3586  
Phone: 248-615-9000  
Fax: 248-615-8548  
Web: www.amerisure.com

CEO: Gregory J Crabb  
CFO: Matt Simon  
HR: -  
FYE: December 31  
Type: Private - Mutual Com

This company wants to help all businesses rest Amerisured. Amerisure Mutual Insurance Company provides a range of commercial property/casualty products with a special focus on the manufacturing health care and construction contracting industries. Coverage includes general and employee benefits liability workers compensation property auto inland marine and equipment insurance. The mutual firm is licensed in all US states and operates out of about a dozen offices across the nation. It uses a network of independent agents and brokers to distribute its products. Amerisure was founded as Michigan Workmen's Compensation Mutual Insurance in 1912.

**AMERITAS MUTUAL HOLDING COMPANY**

5900 O St.  
Lincoln NE 68510  
Phone: 402-467-1122  
Fax: 402-467-7335  
Web: www.ameritas.com

CEO: Joann M Martin  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Mutual Com

Ameritas Mutual Holding takes the task of providing life insurance to its members seriously. The company primarily operates through Ameritas Life Insurance and Ameritas Life Insurance of New York which provide life insurance and annuity products to about 430000 policyholders nationwide. In addition to managing some \$80 billion in life insurance policies in force its subsidiaries also offer such services as financial planning and workplace investing. Ameritas' investment firms boast more than \$30 billion of assets under management. Other companies under its umbrella include mutual fund manager Calvert Group.

**AMERITRANS CAPITAL CORPORATION**

NASDAQ: AMTC

830 3rd Ave. Ste. 830  
New York NY 10022  
Phone: 212-355-2449  
Fax: 212-759-3338  
Web: www.ameritranscapital.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Ameritrans Capital Corporation has switched off the meter on its taxi cab medallion business. The company previously provided financing to taxicab drivers in Boston Chicago Miami and New York City to acquire medallions or city-granted operating licenses. Medallion loans accounted for about half of Ameritrans' lending portfolio. However in 2008 it sold its portfolio of medallion loans held by subsidiary Elk Associates Funding to Medallion Financial for \$31 million. Since then Ameritrans has focused on real estate mortgages corporate loans and equity investments in real estate while Elk Associates originates small business loans.

**AMERITYRE CORPORATION**

NBB: AMTY

1501 Industrial Road  
Boulder City, NV 89005  
Phone: 702 293-1930  
Fax: -  
Web: www.amerityre.com

CEO: Michael F Sullivan  
CFO: Lynda R Keeton-Cardno  
HR: -  
FYE: June 30  
Type: Public

Amerityre makes polyurethane foam tires which are unable to go flat for the bicycle and lawn equipment industries. The company also offers composite tires pneumatic tires and solid tires along with tire-filling materials. Central Purchasing accounts for one-fifth of Amerityre's sales. In 2008 the company acquired the manufacturing assets of a competitor KIK Technology International and KIK went out of business.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.0%)        | 4.8   | 3.8   | 3.6   | 3.6   | 3.6   |
| Net income (\$ mil.)   | -             | (0.3) | (0.2) | 0.0   | (0.0) | 0.0   |
| Market value (\$ mil.) | (2.6%)        | 1.0   | 1.9   | 1.2   | 1.1   | 0.9   |
| Employees              | (4.2%)        | 19    | 19    | 19    | 14    | 16    |

**AMERON INTERNATIONAL CORPORATION**

245 S. Los Robles Ave.  
Pasadena CA 91101-3638  
Phone: 626-683-4000  
Fax: 626-683-4060  
Web: www.ameron.com

CEO: Clay C Williams  
CFO: Jeremy Thigden  
HR: -  
FYE: November 30  
Type: Subsidiary

Oil water and other liquids need a place to flow and that's where Ameron International comes in. The firm designs makes and markets fiberglass-composite pipes for transmitting oil chemicals corrosive liquids and other specialty materials. Ameron also makes and sells concrete and fabricated steel products used for water transmission and wind towers. Additionally its infrastructure unit supplies ready-mix concrete and aggregates box culverts and sand for construction projects in Hawaii. The firm's pole products division makes concrete and steel poles for lighting and traffic signals. Oilfield equipment maker National Oilwell Varco bought Ameron for some \$777 million in 2011.

**AMES CONSTRUCTION, INC.**

14420 COUNTY ROAD 5  
BURNSVILLE, MN 553066997  
Phone: 952-435-7106  
Fax: -  
Web: www.amesconstruction.com

CEO: Raymond G Ames  
CFO: Michael J Kellen  
HR: -  
FYE: November 30  
Type: Private

Ames Construction aims right for the heart of heavy construction. The company is a general contractor providing heavy civil and industrial construction services to the transportation mining and power industries mainly in the West and Midwest. The family-owned company works on highways airports bridges rail lines mining facilities power plants and other infrastructure projects. Ames also performs flood control environmental remediation reclamation and landfill work. Additionally the firm builds golf courses and undertakes commercial and residential site development projects. Ames typically partners with other companies to perform the engineering and design portion of construction jobs.

|                        | Annual Growth | 12/11 | 12/12* | 11/14   | 11/15   | 11/16 |
|------------------------|---------------|-------|--------|---------|---------|-------|
| Sales (\$ mil.)        | 9.8%          | -     | 582.3  | 1,074.6 | 1,068.2 | 845.3 |
| Net income (\$ mil.)   | (19.4%)       | -     | 5.7    | 26.0    | 5.1     | 2.4   |
| Market value (\$ mil.) | -             | -     | -      | -       | -       | -     |
| Employees              | -             | -     | -      | -       | -       | 2,500 |

\*Fiscal year change

**AMES NATIONAL CORP.**

NAS: ATLO

405 Fifth Street  
Ames, IA 50010  
Phone: 515 232-6251  
Fax: 515 663-3033  
Web: www.amesnational.com

CEO: Thomas H. Pohlman  
CFO: John P. Nelson  
HR: -  
FYE: December 31  
Type: Public

This company aims to please citizens of Ames... and central Iowa. Ames National Corporation is the multi-bank holding company for flagship subsidiary First National Bank Ames Iowa as well as Boone Bank & Trust Reliance State Bank & Trust and United Bank & Trust. Boasting over \$1 billion in assets and 15 branches the banks provide area individuals and businesses with standard services such as deposit accounts IRAs and credit and debit cards. Commercial-related loans account for about 50% of Ames' loan portfolio while agricultural loans make up another 20%. The banks also write residential construction consumer and business loans and offer trust and financial management services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 2.8%          | 1,301.0 | 1,326.7 | 1,366.5 | 1,375.1 | 1,455.7 |
| Net income (\$ mil.)   | 2.8%          | 15.3    | 15.0    | 15.7    | 13.7    | 17.0    |
| Market value (\$ mil.) | (0.5%)        | 241.1   | 225.7   | 306.7   | 258.8   | 236.2   |
| Employees              | (11.4%)       | 224     | 220     | 202     | 221     | 138     |

**AMES TRUE TEMPER INC.**

465 Railroad Ave.  
Camp Hill PA 17011  
Phone: 717-737-1500  
Fax: 717-730-2552  
Web: www.ames.com

CEO: –  
CFO: Marcus Hamilton  
HR: –  
FYE: September 30  
Type: Subsidiary

It could be said that Ames True Temper is at the root of all lawn and garden tool manufacturers in the US. Tracing its history to 1774 the firm was founded as a shovel maker by John Ames. Today it's one of the largest suppliers of non-powered yard equipment in North America. Its product portfolio includes long-handle tools planters pruning and striking tools wheelbarrows hoses and hose reels and snow tools. Products are marketed under the Ames True Temper Hound Dog Jackson Professional Razor-Back and Union Tools brand names. They are sold in North America Europe and Australia via mass merchandisers wholesalers and distributors. Ames True Temper is owned by plastics maker Griffon Corporation.

**AMETEK INC**
**NYS: AME**

1100 Cassatt Road  
Berwyn, PA 19312-1177  
Phone: 610 647-2121  
Fax: 610 647-0211  
Web: www.ametek.com

CEO: David A. Zapico  
CFO: William J. Burke  
HR: Sheldon Thorpe  
FYE: December 31  
Type: Public

AMETEK's instruments and devices are instrumental to its customers' products. Its Electronic Instruments Group (EIG) makes monitoring calibration and display devices for the aerospace heavy equipment and power generation markets among others. Its Electromechanical Group (EMG) makes air-moving electric motors for vacuum cleaners and other floor care equipment blowers and heat exchangers connectors for moisture-proof applications and specialty metals for the aerospace mass transit medical and office products markets. AMETEK has some 150 manufacturing facilities throughout the world; a bit more than half of its sales are to international customers.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 4.8%             | 4,022.0  | 3,974.3  | 3,840.1  | 4,300.2  | 4,845.9  |
| Net income (\$ mil.)   | 7.4%             | 584.5    | 590.9    | 512.2    | 681.5    | 777.9    |
| Market value (\$ mil.) | 6.5%             | 11,952.8 | 12,170.9 | 11,037.6 | 16,458.7 | 15,375.4 |
| Employees              | 4.3%             | 15,400   | 15,400   | 15,700   | 16,900   | 18,200   |

**AMEXDRUG CORP.**
**NBB: AXRX**

6465 Corvette Street  
Commerce, CA 90040  
Phone: 323 725-3100  
Fax: 323 725-3133  
Web: www.amexdrug.com

CEO: Jack Amin  
CFO: Jack Amin  
HR: –  
FYE: December 31  
Type: Public

Amexdrug through subsidiaries Allied Med and Dermagen is a wholesale distributor of pharmaceuticals nutritional supplements and beauty products to pharmacies and other retailers. The company allows small pharmacies to get the lower prices that large pharmaceutical chains such as Walgreen and CVS enjoy. Its customers are primarily located in California. Part of Allied Med's growth strategy includes increasing its online traffic so it is increasing its name recognition and branding efforts. Top executive Jack Amin and his wife own more than 90% of the company.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.0%             | 8.6   | 8.9   | 9.3   | 10.4  | 10.5  |
| Net income (\$ mil.)   | 27.4%            | 0.1   | 0.1   | 0.1   | 0.1   | 0.2   |
| Market value (\$ mil.) | (13.7%)          | 33.9  | 16.9  | 14.2  | 40.7  | 18.8  |
| Employees              | –                | –     | –     | –     | –     | –     |

**AMGEN INC**
**NMS: AMGN**

One Amgen Center Drive  
Thousand Oaks, CA 91320-1799  
Phone: 805 447-1000  
Fax: 805 447-1010  
Web: www.amgen.com

CEO: Robert A. (Bob) Bradway  
CFO: David W. Meline  
HR: John Oakes  
FYE: December 31  
Type: Public

Amgen is among the biggest of the biotechs. The company uses cellular biology and medicinal chemistry to target cancers kidney ailments inflammatory disorders and metabolic diseases. Its top protein-based therapeutic products include Neulasta and Neupogen (both used as anti-infectives in cancer patients) Aranesp and Epogen (used to fight anemia in chronic kidney disease and cancer patients) and Enbrel for rheumatoid arthritis. In addition Amgen has extensive drug research and development programs. Its products are marketed in approximately 100 countries to doctors hospitals pharmacies and other health care providers.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16    | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|----------|-----------|-----------|
| Sales (\$ mil.)        | 4.3%             | 20,063.0  | 21,662.0  | 22,991.0 | 22,849.0  | 23,747.0  |
| Net income (\$ mil.)   | 12.9%            | 5,158.0   | 6,939.0   | 7,722.0  | 1,979.0   | 8,394.0   |
| Market value (\$ mil.) | 5.1%             | 100,289.0 | 102,203.0 | 92,053.8 | 109,487.4 | 122,564.2 |
| Employees              | 4.7%             | 17,900    | 17,900    | 19,200   | 20,800    | 21,500    |

**AMICUS THERAPEUTICS INC**
**NMS: FOLD**

1 Cedar Brook Drive  
Cranbury, NJ 08512  
Phone: 609 662-2000  
Fax: –  
Web: www.amicusrx.com

CEO: John F. Crowley  
CFO: William D. (Chip) Baird  
HR: –  
FYE: December 31  
Type: Public

Amicus Therapeutics develops drugs that treat rare genetic diseases known as lysosomal storage disorders. Unlike other treatments which replace defective enzymes Amicus uses small molecule pharmacological "chaperones" which bind to a patient's own defective proteins and restore their functions a process it calls Chaperone-Advanced Replacement Therapy (CHART). Its lead drug candidate Galafold was approved by the FDA in mid-2018 for the treatment of Fabry disease. Other candidates are in development to treat Pompe disease. The company is also researching treatments for neurodegenerative diseases including Parkinson's.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 193.8%           | 1.2     | –       | 5.0     | 36.9    | 91.2    |
| Net income (\$ mil.)   | –                | (68.9)  | (132.1) | (200.0) | (284.0) | (349.0) |
| Market value (\$ mil.) | 3.6%             | 1,575.7 | 1,837.0 | 941.2   | 2,725.2 | 1,814.3 |
| Employees              | 51.3%            | 97      | 185     | 263     | 325     | 508     |

**AMKOR TECHNOLOGY INC.**
**NMS: AMKR**

2045 East Innovation Circle  
Tempe, AZ 85284  
Phone: 480 821-5000  
Fax: –  
Web: www.amkor.com

CEO: Stephen D. (Steve) Kelley  
CFO: Megan Faust  
HR: –  
FYE: December 31  
Type: Public

The words "assembly required" are the sweet music of a work order for Amkor Technology Inc. The company is one of the top contractors in chip assembly and testing services for semiconductor manufacturers making sure that chips are ready to go for smartphones tablets computers TVs gaming machines routers automobiles and industrial equipment. The company's some 275 customers worldwide include big semiconductor companies and electronics makers such as Broadcom QUALCOMM Texas Instruments and Toshiba. Although Amkor is a public company founder and chairman James Kim and his family control the firm. About 45% of revenue is from US customers.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.4%             | 3,129.4 | 2,884.6 | 3,893.6 | 4,186.5 | 4,316.5 |
| Net income (\$ mil.)   | (0.6%)           | 130.4   | 56.8    | 164.2   | 260.7   | 127.1   |
| Market value (\$ mil.) | (2.0%)           | 1,699.6 | 1,455.5 | 2,525.5 | 2,405.8 | 1,570.4 |
| Employees              | 8.9%             | 21,900  | 22,000  | 27,900  | 29,300  | 30,850  |



**AML COMMUNICATIONS INC.**

1000 Avenida Acaso  
Camarillo CA 93012  
Phone: 805-388-1345  
Fax: 805-484-2191  
Web: www.amlj.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

AML Communications wants to pump up the volume with its microwave amplifiers for wireless communications. The amplifiers support defense-related radar satellite and surveillance systems as well as commercial wireless applications. AML also makes higher-power microwave amplifiers for the defense market through subsidiary Microwave Power. AML's customers include defense equipment manufacturers (such as Raytheon and Boeing) systems integrators and commercial wireless operators (AT&T Mobility and Verizon Wireless). In 2011 AML was acquired by Microsemi for about \$28 million in cash to complement its existing defense-related product portfolio and to expand its wireless communications business.

**AMN HEALTHCARE SERVICES INC.**

NYS: AMN

12400 High Bluff Drive, Suite 100  
San Diego, CA 92130  
Phone: 866 871-8519  
Fax: -  
Web: www.amnhealthcare.com

CEO: Susan R. Salka  
CFO: Brian M. Scott  
HR: -  
FYE: December 31  
Type: Public

Operating under such brands as American Mobile Healthcare NurseChoice NursesRx Med Travelers Staff Care and O'Grady-Peyton International AMN Healthcare Services is one of the leading temporary health care staffing companies in the world. It places nurses technicians and therapists for 13-week stints at hospitals clinics and schools across the US. With professionals recruited from Australia Canada South Africa the UK and the US AMN provides travel reimbursement and housing for its nurse and health care workers on assignment. The majority of temporary assignments for its clients are at acute-care hospitals.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.8%         | 1,036.0 | 1,463.1 | 1,902.2 | 1,988.5 | 2,136.1 |
| Net income (\$ mil.)   | 43.7%         | 33.2    | 81.9    | 105.8   | 132.6   | 141.7   |
| Market value (\$ mil.) | 30.4%         | 914.2   | 1,448.3 | 1,793.4 | 2,297.2 | 2,642.8 |
| Employees              | 12.9%         | 1,800   | 2,550   | 2,990   | 2,980   | 2,920   |

**AMOS PRESS INC.**

911 Vandemark Rd.  
Sidney OH 45365  
Phone: 937-498-2111  
Fax: 937-498-0812  
Web: www.amospress.com

CEO: Bruce Boyd  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Amos Press (also known as Amos Publishing) is something of a hobby horse. The company publishes more than 15 niche titles that provide news information and entertainment pieces for collectors. Initially a daily newspaper publishing company Amos expanded into the collectibles business in 1960 with its launch of Coin World a weekly national news magazine for coin collectors. It later acquired Linn's Stamp News a weekly periodical serving stamp collectors and Cars & Parts a publication designed for automotive fans with a focus on authentic collector cars. In 1984 Amos bought Scott Publishing Company another publisher of content for stamp collectors. Amos Press was founded by James Amos in 1876.

**AMPACET CORPORATION**

660 White Plains Rd.  
Tarrytown NY 10591  
Phone: 914-631-6600  
Fax: 914-631-7278  
Web: www.ampacet.com

CEO: -  
CFO: Joel Slutsky  
HR: -  
FYE: December 31  
Type: Private

Ampacet helps manufacturers of plastic products show their true hues with custom color and additive concentrates. Using polyethylene polypropylene polyamide and polyester resins Ampacet makes compounds concentrates and masterbatches that enable those manufacturers to produce consistent colors and chemical characteristics for their extruded and molded products. Globally the company competes with firms such as BASF and Clariant in the color concentrates market. Its additives are used in food and industrial packaging pipe and conduit wire and cable and other plastic products.

**AMPCO SERVICES, L.L.C.**

16945 NORTHCHASE DR # 1950  
HOUSTON, TX 770602142  
Phone: 281-872-8324  
Fax: -  
Web: www.atlanticmethanol.com

CEO: -  
CFO: -  
HR: Byron Sulieman  
FYE: December 31  
Type: Private

Atlantic Methanol Production Company (AMPCO) must have adopted "Waste not want not" as its motto. It tries not to waste the natural gas that is a by-product of its parent companies' production processes. A joint venture between Noble Energy (45% ownership) Marathon Oil (45%) and SONAGAS the National Gas Company of Equatorial Guinea (10%) the company operates one of the largest methanol plants in the world. The plant off the coast of Equatorial Guinea produces about 1 million tons of methanol annually — 2% of the global market. AMPCO also distributes using three vessels and five terminals in Europe and US where it sells most of its production.

|                        | Annual Growth | 12/05 | 12/06 | 12/07   | 12/08 | 12/10 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (43.4%)       | -     | -     | 1,405.6 | 341.1 | 254.2 |
| Net income (\$ mil.)   | 10372.8%      | -     | -     | 0.0     | 122.0 | 65.5  |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 500   |

**AMPCO-PITTSBURGH CORP.**

NYS: AP

726 Bell Avenue, Suite 301  
Carnegie, PA 15106  
Phone: 412 456-4400  
Fax: 412 456-4404  
Web: www.ampcopittsburgh.com

CEO: J Brett McBrayer  
CFO: Michael G McAuley  
HR: -  
FYE: December 31  
Type: Public

Steel giant Ampco-Pittsburgh keeps its worth by never losing its temper. Among the leaders in steel producers the company divides its work in two segments: The Forged and Engineered Cast Products segment — comprising subsidiaries Union Electric Steel and Union Electric Steel UK — makes forged hardened-steel rolling mill rolls and cast rolls for steel and aluminum manufacturers. The Air and Liquid Processing unit has three divisions: Buffalo Pumps which makes centrifugal pumps for refrigeration marine defense and power generation industries; AeroFin highly-engineered heat-exchange coils and Buffalo Air Handling air-handling systems for defense power generation and construction customers.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 11.3%         | 272.9 | 238.5 | 331.9  | 432.4  | 419.4  |
| Net income (\$ mil.)   | -             | (1.2) | 1.4   | (79.8) | (12.1) | (69.3) |
| Market value (\$ mil.) | (36.7%)       | 240.5 | 128.2 | 209.3  | 154.9  | 38.7   |
| Employees              | 15.6%         | 1,076 | 1,027 | 1,915  | 1,943  | 1,922  |

**AMPHENOL CORP.**
**NYS: APH**

358 Hall Avenue  
Wallingford, CT 06492  
Phone: 203 265-8900  
Fax: 203 265-8746  
Web: www.amphenol.com

CEO: R Adam Norwitt  
CFO: Craig A. Lampo  
HR: -  
FYE: December 31  
Type: Public

A connected world needs connections at the basic level: from component to component and from device to device. That's where Amphenol Corp. comes in. The company is a leading manufacturer of connector and interconnect products for the communications industrial automotive aerospace and military markets. Amphenol's interconnect products are used to conduct electrical and optical signals in computers wired and wireless communications networking equipment vehicles aircraft and spacecraft and energy applications. Amphenol also makes high-speed and specialized coaxial cable. Nearly three-fourths of its sales come from outside the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 11.3%         | 5,345.5  | 5,568.7  | 6,286.4  | 7,011.3  | 8,202.0  |
| Net income (\$ mil.)   | 14.2%         | 709.1    | 763.5    | 822.9    | 650.5    | 1,205.0  |
| Market value (\$ mil.) | 10.8%         | 16,062.3 | 15,590.7 | 20,059.2 | 26,208.3 | 24,184.5 |
| Employees              | 9.8%          | 50,700   | 50,700   | 62,000   | 70,000   | 73,600   |

**AMPIO PHARMACEUTICALS INC**
**ASE: AMPE**

373 Inverness Parkway, Suite 200  
Englewood, CO 80112  
Phone: 720 437-6500  
Fax: -  
Web: www.ampiopharma.com

CEO: Michael Macaluso  
CFO: Dan Stokely  
HR: -  
FYE: December 31  
Type: Public

With hopes one day of taking in revenues somewhere between ample and copious Ampio Pharmaceuticals is a development-stage company that focuses on repositioning existing drugs for new uses. Drugs in formulation for new indications include candidates for treating eye and kidney disorders inflammatory conditions and metabolic disease. In addition the company is working on diagnostic devices for measuring levels of oxidation in the bloodstream. Ampio is conducting clinical trials for two drugs: Ampion (for osteoarthritis of the knee) and Optina (for diabetic macular edema). In late 2013 it announced plans to spin off its sexual dysfunction business (Zertane and Zertane-ED).

|                        | Annual Growth | 12/11  | 12/12  | 12/13  | 12/14  | 12/15  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 180.6%        | 0.0    | 0.1    | 0.1    | 0.1    | 1.2    |
| Net income (\$ mil.)   | -             | (18.4) | (11.6) | (24.0) | (38.1) | (32.0) |
| Market value (\$ mil.) | (4.8%)        | 222.0  | 186.7  | 370.7  | 178.4  | 182.0  |
| Employees              | 15.0%         | 12     | 13     | 16     | 23     | 21     |

**AMPLIFY ENERGY CORP (NEW)**
**NYS: AMPY**

500 Dallas Street, Suite 1700  
Houston, TX 77002  
Phone: 713 490-8900  
Fax: -  
Web: www.amplifyenergy.com

CEO: Kenneth Mariani  
CFO: Martyn Willsher  
HR: -  
FYE: December 31  
Type: Public

Midstates Petroleum Company knows there's much more to Louisiana than Creoles crawfish and alligators. An independent oil and gas exploration and production company Midstates operates on some 64700 net acres in the central Louisiana portion of the Upper Gulf Coast Tertiary. The company's assets consist primarily of mature oilfields discovered in the 1940s and '50s that continue to show production potential when developed with modern techniques. The company routinely uses such techniques and technologies to produce oil including hydraulic fracturing and 3D seismic data. In 2013 Midstates reported proved reserves of 127.8 million barrels of oil equivalent. If filed for bankruptcy protection in 2016.

|                        | Annual Growth | 12/15*    | 10/16*  | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-----------|---------|-------|--------|-------|
| Sales (\$ mil.)        | (17.0%)       | 365.1     | 193.2   | 48.5  | 228.8  | 208.6 |
| Net income (\$ mil.)   | -             | (1,797.2) | 1,323.1 | 9.9   | (85.1) | 49.8  |
| Market value (\$ mil.) | (39.8%)       | -         | -       | 525.7 | 420.2  | 190.3 |
| Employees              | (18.8%)       | 159       | -       | 124   | 129    | 85    |

\*Fiscal year change

**AMPLIPHI BIOSCIENCES CORP**
**ASE: APHB**

3579 Valley Centre Drive, Suite 100  
San Diego, CA 92130  
Phone: 858 829-0829  
Fax: -  
Web: www.ampliphibio.com

CEO: Todd R Patrick  
CFO: Steve R Martin  
HR: -  
FYE: December 31  
Type: Public

AmpliPhi Biosciences (formerly called Targeted Genetics) is amping up the fight against bacterial infections. The drug developer focuses on anti-bacterial (bacteriophage) therapeutics. It was after the 2011 acquisition of Biocontrol that AmpliPhi reorganized itself; going from being focused on developing DNA-based gene therapies to encourage (or sometimes inhibit) the production of proteins associated with disease to its current focus of treatments for antibiotic-resistant bacterial infections. The field for anti-infective treatments is receiving great attention these days with the spread of antibiotic-resistant infections such as the deadly methicillin-resistant *Staphylococcus aureus* aka MRSA.

|                        | Annual Growth | 12/13  | 12/14 | 12/15 | 12/16  | 12/17  |
|------------------------|---------------|--------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (22.9%)       | 0.3    | 0.4   | 0.5   | 0.3    | 0.1    |
| Net income (\$ mil.)   | -             | (58.4) | 23.1  | (0.5) | (18.8) | (12.8) |
| Market value (\$ mil.) | 19.5%         | 4.7    | 1.9   | 37.8  | 4.2    | 9.6    |
| Employees              | 29.7%         | 12     | 23    | 30    | 33     | 34     |

**AMREIT INC.**
**NYSE: AMRE**

8 Greenway Plaza Ste. 1000  
Houston TX 77046  
Phone: 713-850-1400  
Fax: 713-850-0498  
Web: www.amreit.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

AmREIT is tuned in to its own shopping network. A self-managed real estate investment trust (REIT) the company invests in develops and manages retail properties primarily lifestyle centers grocery store-anchored strip centers and single-tenant retail properties. It owns some 30 properties with more than 1 million sq. ft. of leasable space; more than half are located in Texas. The company's preferred assets are located in dense high-traffic areas in the suburbs of Houston Dallas and San Antonio. The REIT's largest tenants are Kroger H-E-B and CVS Care; together they account for about 20% of its rental revenues. After a brief stint off the public markets AmREIT went public again in 2012.

**AMREP CORP.**
**NYS: AXR**

620 West Germantown Pike, Suite 175  
Plymouth Meeting, PA 19462  
Phone: 610 487-0905  
Fax: -  
Web: www.amrepcorp.com

CEO: Christopher V Vitale  
CFO: James M McMonagle  
HR: -  
FYE: April 30  
Type: Public

Mailing magazines and developing land in New Mexico keep AMREP hopping. About 80% of the company's sales come from newsstand distribution and subscription and product fulfillment services it provides through its Kable Media Services and Palm Coast Data subsidiaries. The units serve about 200 publishing clients by managing subscriptions and mailing 900-plus magazine titles. Through its AMREP Southwest subsidiary the company develops its Rio Rancho property (roughly 17300 acres) as well as certain parts of Sandoval County outside Albuquerque New Mexico. AMREP was founded in 1961. Its largest shareholder in 2010 scrapped plans to take AMREP private and merge it with another firm.

|                        | Annual Growth | 04/15 | 04/16  | 04/17 | 04/18 | 04/19 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (28.8%)       | 49.8  | 41.7   | 42.4  | 40.2  | 12.8  |
| Net income (\$ mil.)   | (39.4%)       | 11.3  | (10.2) | (0.0) | 0.2   | 1.5   |
| Market value (\$ mil.) | 2.3%          | 41.5  | 36.2   | 48.8  | 58.9  | 45.4  |
| Employees              | (62.7%)       | 570   | 455    | 404   | 420   | 11    |

**AMRON INTERNATIONAL, INC.**

1380 ASPEN WAY  
VISTA, CA 920818349  
Phone: 760-208-6500  
Fax: -  
Web: www.amronintl.com

CEO: Debra L Ritchie  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Talk about being under pressure. Amron International is a manufacturer and supplier of specialized diving and hyperbaric equipment. Its underwater products include helium unscramblers oxygen treatment panels and hoods chamber conditioning systems diver communication systems and vulcanized rubber dry suits. The company also distributes tactical and outdoor gear from such brands as Patagonia Slumberjack and Suunto. Amron International is a prime vendor for the US military. Other customers include commercial business with many in the oil industry. The company has facilities in Vista California and in Virginia Beach Virginia. Amron International was founded in 1978 by Norma Ockwig.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06     | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,073.2) | 63.4  | 79.4  |
| Net income (\$ mil.)   | 20730.4%         | -     | -     | 0.0       | 3.1   | 4.6   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 75    |

**AMS HEALTH SCIENCES INC.**

4000 N. Lindsay  
Oklahoma City OK 73105  
Phone: 405-842-0131  
Fax: 405-843-4935  
Web: www.amsonline.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Combine green algae ionized silver shark cartilage and pomegranate juice and you might find the fountain of youth or at least the ingredients for a multi-level marketing company like AMS Health Sciences. The company's 60 products consist of dietary supplements weight management products and hair and skin care products — all of which are manufactured by third parties. A network of 7000 independent distributors sell the products in Canada and the US. Its products are sold under the Advantage AMS Prime One and ToppFast brands. The company also markets and sells promotional material to its distributors. AMS has restructured and emerged from Chapter 11 bankruptcy protection.

**AMSCAN HOLDINGS INC.**

80 Grasslands Rd.  
Elmsford NY 10523  
Phone: 914-345-2020  
Fax: 541-774-7617  
Web: www.lithiainvestorrelations.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Amscan Holdings caters to the party animal in all of us. The vertically-integrated company operates a wholesale business Amscan Inc. that manufactures and distributes party goods such as balloons invitations pi?atas favors stationery and tableware. It also sells its party supplies to its own growing chain of retail stores including nearly 500 Party City superstores as well as those operated by rival party chains discount and grocery stores dollar stores and gift shops. Amscan has production and distribution facilities in North America Europe and the Asia/Pacific region. It is a subsidiary of Party City Holdings which is owned by Berkshire Partners Weston Presidio and Advent International.

**AMSTED INDUSTRIES INCORPORATED**

2 Prudential Plaza 180 N. Stetson St. Ste. 1800  
Chicago IL 60601  
Phone: 312-645-1700  
Fax: 312-819-8494  
Web: www.amsted.com

CEO: W Robert Reum  
CFO: Tomas Bergmann  
HR: -  
FYE: September 30  
Type: Private

Wilbur and Orville Wright's first flight might never have succeeded without an assist from Amsted Industries' Diamond Chain subsidiary. A maker of bicycle and industrial roller chains Diamond produced the propeller chain for the Wright brothers' aircraft. Amsted Industries' three different segments manufacture highly engineered industrial components for locomotive and railcar makers automotive OEMs and construction and building suppliers. It is a major force in making freight car undercarriages too. Main subsidiaries include ASF-Keystone Griffin Pipe Products Griffin Wheel and Means Industries. Employee-owned Amsted Industries runs about 50 plants in 11 countries.

**AMSURG CORP****NMS: AMSG**

1A Burton Hills Boulevard  
Nashville, TN 37215  
Phone: 615 665-1283  
Fax: -  
Web: www.amsurg.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

It's not quite an assembly line but AmSurg aims to make outpatient surgeries more efficient cost effective and up to date. The company operates ambulatory surgery centers that specialize in a few high-volume low-risk procedures with no overnight stays. Its specialties include gastroenterology (colonoscopy and endoscopy) orthopedics (knee scopes and carpal tunnel repair) ophthalmology (cataracts and laser eye surgery) otolaryngology (earn nose and throat) and urology. It also provides multi-specialty services primarily in anesthesiology children's services radiology and emergency medicine to health care facilities. Each of its centers are affiliated with a physicians practice group.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 22.9%            | 710.4   | 786.9   | 928.5   | 1,079.3 | 1,621.9 |
| Net income (\$ mil.)   | 1.9%             | 49.8    | 50.0    | 62.6    | 72.7    | 53.7    |
| Market value (\$ mil.) | 27.1%            | 1,008.0 | 1,252.9 | 1,443.9 | 2,209.3 | 2,633.2 |
| Employees              | 35.7%            | 3,100   | 5,500   | 6,100   | 6,200   | 10,500  |

**AMTEC PRECISION PRODUCTS INC.**

1875 Holmes Rd.  
Elgin IL 60123-1298  
Phone: 847-622-2686  
Fax: 847-695-8295  
Web: www.amtecprecision.com

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Liking neither Dr. Seuss' Sam-I-am nor green eggs and ham AMTEC would like precision components here or there. Its products include precision-machined metals injection-molded plastics and mechanical electromechanical and electronic assemblies. Clients for its precision products include Bosch Caterpillar Copeland Ford and General Motors. Its clients for molded plastics include Barber Coleman Bergstrom Ecolab and Kysor Westran. The company maintains three manufacturing plants in Illinois. AMTEC Precision Products was founded in 1954. Since 2005 the company has operated as a subsidiary of India-based Ucal Fuel Systems Ltd.

**AMTECH SYSTEMS, INC.**
**NMS: ASYS**

131 South Clark Drive  
Tempe, AZ 85281  
Phone: 480 967-5146  
Fax: -  
Web: www.amtechsystems.com

CEO: Fokko Pentinga  
CFO: Robert T Hass  
HR: -  
FYE: September 30  
Type: Public

Amtech Systems furnishes fabs with furnaces and more. The company operates through four subsidiaries: Tempres Systems makes diffusion furnaces for semiconductor and solar cell fabrication as well as for precision thermal processing (annealing brazing silvering sealing and soldering) of electronic devices including optical components and photovoltaic (PV) solar cells. P.R. Hoffman Machine Products makes equipment used to polish items such as silicon wafers precision optics ceramic components and disk media. Bruce Technologies makes horizontal diffusion furnace systems and R2D Automation makes wafer automation and handling equipment for the solar and semiconductor sectors and is based in France.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.1%)           | 104.9 | 120.3 | 164.5 | 176.4 | 85.0  |
| Net income (\$ mil.)   | -                | (7.8) | (7.0) | 9.1   | 5.3   | (5.2) |
| Market value (\$ mil.) | 5.3%             | 61.4  | 70.8  | 170.9 | 76.2  | 75.6  |
| Employees              | (4.7%)           | 503   | 470   | 455   | 468   | 415   |

**AMTRUST FINANCIAL SERVICES INC**
**NMS: AFSI**

59 Maiden Lane, 43rd Floor  
New York, NY 10038  
Phone: 212 220-7120  
Fax: -  
Web: www.amtrustgroup.com

CEO: Barry D Zyskind  
CFO: Adam Karkowsky  
HR: -  
FYE: December 31  
Type: Public

Insurance holding company AmTrust Financial Services likes a mix of businesses on its plate. Its subsidiaries offer a range of commercial property/casualty insurance products for small and midsized customers including workers' compensation products auto and general liability workplace and agricultural coverage and extended service and warranty coverage of consumer and commercial goods. It also provides a small amount of personal auto reinsurance. AmTrust operates in Bermuda Ireland the UK and the US and distributes its products through brokers agents and claims administrators. Customers include restaurants retailers physicians' offices auto and electronics manufacturers and trucking operations.

|                        | Annual<br>Growth | 12/12   | 12/13    | 12/14    | 12/15    | 12/16    |
|------------------------|------------------|---------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 32.1%            | 7,417.2 | 11,257.4 | 13,847.4 | 17,111.6 | 22,614.7 |
| Net income (\$ mil.)   | 23.3%            | 178.0   | 290.9    | 447.0    | 503.6    | 411.0    |
| Market value (\$ mil.) | (1.2%)           | 4,891.9 | 5,573.9  | 9,591.1  | 10,499.9 | 4,668.5  |
| Employees              | 39.7%            | 2,100   | 3,238    | 5,100    | 6,200    | 8,000    |

**AMWAY INTERNATIONAL INC.**

7575 Fulton St. East  
Ada MI 49355-0001  
Phone: 616-787-6000  
Fax: 616-682-4000  
Web: www.amway.com

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Subsidiary

Selling makeup and vitamins to friends and family is a way of life at Amway International. One of the world's largest direct-sales businesses Amway boasts more than 3 million independent consultants who sell its catalog of more than 450 personal care household nutrition and cleaning products. It also sells the products and services of other companies in 80-plus markets worldwide. Revival-like techniques are used to motivate distributors (mostly part-timers) to sell products and find new recruits to build the multi-level marketing platform. Operations outside of the US generate about 80% of sales mainly in Asia. Founder Richard DeVos and the Van Andel family own Amway and its parent company Alticor.

**AMX LLC**

3000 Research Dr.  
Richardson TX 75082  
Phone: 469-624-8000  
Fax: 469-624-7153  
Web: www.amxcorp.com

CEO: Rashid Skap  
CFO: C Chris Apple  
HR: -  
FYE: December 31  
Type: Subsidiary

Like a football fan on Sunday AMX really knows how to work the remote control. The company designs and sells systems that control devices such as lights audio and video equipment and security cameras from a common remote interface. Its systems are used in corporate educational entertainment industrial and government settings. AMX also offers residential systems that control security systems lighting and electronic devices. The company sells through distributors and manufacturers including Tech Data and Dell; it also has partnerships with a number of Asian vendors including Fujitsu Hitachi NEC Samsung and Sony. Founded in 1982 AMX is a subsidiary of The Duchossois Group.

**AMY'S KITCHEN INC.**

Corporate Circle Ste. 200  
Petaluma CA 94954  
Phone: 707-578-7270  
Fax: 310-752-4444  
Web: www.thephelpsgroup.com

CEO: Andy Berliner  
CFO: Andrew Koprel  
HR: -  
FYE: June 30  
Type: Private

Amy's Kitchen helps you stock your own with lots of vegetarian options. The company makes and markets more than 170 frozen and pre-packaged vegetarian meals and other food products using all-natural and organic ingredients. Foods from Amy's Kitchen are also a popular option for non-vegetarian health-conscious consumers. The company's products include more than 88 frozen entrees including pizzas pocket sandwiches pot pies snacks toaster pops and veggie burgers as well as canned soups beans chili jarred pasta sauces and salsa. Founded in 1987 Amy's Kitchen distributes specialty foods in North America through supermarkets natural food and grocery stores warehouse stores and college campuses.

**AMYLIN PHARMACEUTICALS INC.**
**NASDAQ: AMLN**

9360 Towne Centre Dr.  
San Diego CA 92121  
Phone: 858-552-2200  
Fax: 858-552-2212  
Web: www.amylin.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Amylin Pharmaceuticals helps diabetics gain the upper hand in their battle with the disease. The company makes and markets injectable diabetes drugs Byetta and Symlin which are approved as adjunct therapies to other diabetes treatments such as metformin and insulin. Byetta is also approved as a stand-alone diabetes therapy. Amylin gained FDA approval for Bydureon a once-weekly version of Byetta in 2012 and it is developing additional drugs for metabolic conditions. The company's US sales force markets its products to patients and physicians; development partner Eli Lilly markets Byetta internationally although Amylin and Lilly are ending their partnership. Amylin was acquired by Bristol-Myers Squibb in 2012.

**AMYRIS INC**

NMS: AMRS

5885 Hollis Street, Suite 100  
Emeryville, CA 94608  
Phone: 510 450-0761  
Fax: -  
Web: www.amyris.com

CEO: John Melo  
CFO: Jonathan Wolter  
HR: -  
FYE: December 31  
Type: Public

Amyris Biotechnologies is engineering yeast in the hopes to rise above the world's dependence on petroleum by creating alternative fuels. The company has developed a process that uses genetically modified molecules from yeast to create biofuels and other renewable chemicals as an alternative to petroleum products. Amyris uses fermented yeast from Brazilian sugarcane to produce Biofene a chemical that can replace petroleum as the basis for such products as detergent cosmetics perfume industrial lubricants and fuel. The company has operations in the US and in Brazil through a joint venture with sugar giant Grupo S o Martinho.

|                        | Annual Growth | 12/14 | 12/15   | 12/16  | 12/17  | 12/18   |
|------------------------|---------------|-------|---------|--------|--------|---------|
| Sales (\$ mil.)        | 10.1%         | 43.3  | 34.2    | 67.2   | 143.4  | 63.6    |
| Net income (\$ mil.)   | -             | 2.3   | (218.0) | (97.3) | (72.3) | (230.2) |
| Market value (\$ mil.) | 12.8%         | 157.7 | 124.0   | 55.9   | 287.1  | 255.7   |
| Employees              | 5.6%          | 404   | 418     | 440    | 414    | 503     |

**ANACOR PHARMACEUTICALS INC**

NMS: ANAC

1020 East Meadow Circle  
Palo Alto, CA 94303-4230  
Phone: 650 543-7500  
Fax: -  
Web: www.anacor.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Anacor is hardcore about curing skin conditions. The company is developing boron-based drug compounds for use as topical treatments of bacterial fungal and inflammatory conditions. Its lead candidates aim to treat onychomycosis (a kind of toenail fungus) psoriasis and hospital-acquired bacterial infections. Anacor has focused on topical treatments for the time being because they are relatively easy to develop and market but it believes its boron chemistry can produce drugs in therapeutic fields such as viral and parasitic infections and rare infectious diseases. The company went public in 2010.

|                        | Annual Growth | 12/10  | 12/11  | 12/12  | 12/13 | 12/14   |
|------------------------|---------------|--------|--------|--------|-------|---------|
| Sales (\$ mil.)        | (7.1%)        | 27.8   | 20.3   | 10.7   | 17.2  | 20.7    |
| Net income (\$ mil.)   | -             | (10.1) | (47.9) | (56.1) | 84.8  | (87.1)  |
| Market value (\$ mil.) | 56.5%         | 232.4  | 268.3  | 225.0  | 726.1 | 1,395.6 |
| Employees              | 11.4%         | 65     | 80     | 85     | 79    | 100     |

**ANADARKO PETROLEUM CORP**

NYS: APC

1201 Lake Robbins Drive  
The Woodlands, TX 77380-1046  
Phone: 832 636-1000  
Fax: -  
Web: www.anadarko.com

CEO: R A Walker  
CFO: Benjamin M Fink  
HR: -  
FYE: December 31  
Type: Public

Anadarko Petroleum has ventured beyond its original area of operation — the Anadarko Basin — to explore for develop produce and market oil natural gas natural gas liquids and related products worldwide. The company boasts reported proved reserves (90% of which is located in the US) of 1.7 billion barrels of oil equivalent. Additional assets include coal trona (natural soda ash) and other minerals. Anadarko operates a handful of gas-gathering systems in the Mid-Continent. Internationally the company has substantial oil and gas interests in Algeria. It also has holdings in Brazil Mozambique and West Africa.

|                        | Annual Growth | 12/13    | 12/14     | 12/15     | 12/16     | 12/17    |
|------------------------|---------------|----------|-----------|-----------|-----------|----------|
| Sales (\$ mil.)        | (4.9%)        | 14,581.0 | 18,470.0  | 8,698.0   | 7,869.0   | 11,908.0 |
| Net income (\$ mil.)   | -             | 801.0    | (1,750.0) | (6,692.0) | (3,071.0) | (456.0)  |
| Market value (\$ mil.) | (9.3%)        | 42,103.1 | 43,791.0  | 25,786.3  | 37,012.7  | 28,472.1 |
| Employees              | (6.3%)        | 5,700    | 6,100     | 5,800     | 4,500     | 4,400    |

**ANADIGICS INC**

NAS: ANAD

141 Mt. Bethel Road  
Warren, NJ 07059  
Phone: 908 668-5000  
Fax: -  
Web: www.anadigics.com

CEO: -  
CFO: -  
HR: Donna Zarro  
FYE: December 31  
Type: Public

ANADIGICS makes chips that cook with GaAs. The company makes gallium arsenide (GaAs) radio-frequency integrated circuits for cellular wireless WiFi and infrastructure applications. GaAs ICs may be costlier than silicon but their physical properties allow the compound materials to be used for chips that are smaller and faster or more energy-efficient than silicon chips. ANADIGICS' power amplifiers switches and other chips can be found in the cable modems set-top boxes wireless devices and other gear of companies including Samsung Huawei and ZTE. The majority of customers come from Asia. In late 2015 ANADIGICS agreed to be acquired by GaAs Labs a venture capital firm.

|                        | Annual Growth | 12/10 | 12/11  | 12/12  | 12/13  | 12/14  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (20.6%)       | 216.7 | 152.8  | 112.6  | 134.2  | 86.3   |
| Net income (\$ mil.)   | -             | 1.3   | (49.3) | (69.9) | (54.0) | (38.9) |
| Market value (\$ mil.) | (42.6%)       | 601.3 | 190.0  | 218.6  | 159.6  | 65.1   |
| Employees              | (16.1%)       | 590   | 540    | 504    | 477    | 293    |

**ANADIGICS, INC.**

NMS: ANAD

141 Mt. Bethel Road  
Warren, NJ 07059  
Phone: 908 668-5000  
Fax: -  
Web: www.anadigics.com

CEO: -  
CFO: -  
HR: Donna Zarro  
FYE: December 31  
Type: Public

ANADIGICS makes chips that cook with GaAs. The company makes gallium arsenide (GaAs) radio-frequency integrated circuits for cellular wireless WiFi and infrastructure applications. GaAs ICs may be costlier than silicon but their physical properties allow the compound materials to be used for chips that are smaller and faster or more energy-efficient than silicon chips. ANADIGICS' power amplifiers switches and other chips can be found in the cable modems set-top boxes wireless devices and other gear of companies including Samsung Huawei and ZTE. The majority of customers come from Asia.

|                        | Annual Growth | 12/09  | 12/10 | 12/11  | 12/12  | 12/13  |
|------------------------|---------------|--------|-------|--------|--------|--------|
| Sales (\$ mil.)        | (1.1%)        | 140.5  | 216.7 | 152.8  | 112.6  | 134.2  |
| Net income (\$ mil.)   | -             | (57.1) | 1.3   | (49.3) | (69.9) | (54.0) |
| Market value (\$ mil.) | (18.7%)       | 355.8  | 584.4 | 184.7  | 212.5  | 155.2  |
| Employees              | (4.1%)        | 564    | 590   | 540    | 504    | 477    |

**ANADYS PHARMACEUTICALS INC.**

NASDAQ: ANDS

5871 Oberlin Dr. Ste. 200  
San Diego CA 92121  
Phone: 858-530-3600  
Fax: 858-527-1540  
Web: www.anadyspharma.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Anadys Pharmaceuticals has hepatitis and cancer in the crosshairs. The biotechnology company is developing new therapeutic treatments for those infected with hepatitis C (HCV) and other bacterial infections as well as for applications in oncology. Anadys is exploring compounds that either act as direct antivirals or that stimulate the body's immune system responses to fight disease. In addition Anadys Pharmaceuticals explores potential strategic alliances with other pharmaceutical firms for collaborative development or licensing arrangements. In late 2011 the company agreed to be acquired by Roche Holding in a deal worth about \$230 million.

**ANALOG DEVICES INC**
**NMS: ADI**

One Technology Way  
Norwood, MA 02062-9106  
Phone: 781 329-4700  
Fax: -  
Web: www.analog.com

CEO: Vincent T. Roche  
CFO: Prashanth Mahendra-Rajah  
HR: -  
FYE: November 02  
Type: Public

Analog Devices Inc. (ADI) is a leading maker of mixed-signal analog and digital integrated circuits (ICs) that convert real-world phenomena such as pressure temperature and sound into digital signals. Its linear chips translate. Its 45000 devices include converters amplifiers power management products and digital signal processors (DSPs). The company's chips are used in industrial process controls medical and scientific instruments communications gear computers automobiles and consumer electronics. ADI claims more than 125000 customers around the world with most revenue from customers outside the US. The company makes half of its devices while contractors make the rest.

|                        | Annual Growth | 10/15    | 10/16    | 10/17*   | 11/18    | 11/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 14.9%         | 3,435.1  | 3,421.4  | 5,107.5  | 6,200.9  | 5,991.1  |
| Net income (\$ mil.)   | 18.3%         | 696.9    | 861.7    | 727.3    | 1,495.4  | 1,363.0  |
| Market value (\$ mil.) | 16.1%         | 22,142.3 | 23,398.2 | 33,592.9 | 32,108.6 | 40,281.2 |
| Employees              | 14.0%         | 9,700    | 10,000   | 15,300   | 15,800   | 16,400   |

\*Fiscal year change

**ANALOGIC CORP**
**NMS: ALOG**

8 Centennial Drive  
Peabody, MA 01960  
Phone: 978 326-4000  
Fax: -  
Web: www.analogic.com

CEO: Fred B Parks  
CFO: Will Rousmaniere  
HR: -  
FYE: July 31  
Type: Public

Analogic provides evidence of things unseen (or at least hard to see) in health care and airport security. The company's data acquisition conversion and signal processing gear converts analog signals such as pressure temperature and X-rays into digital computer data. Its medical image processing systems and security imaging products are used in equipment such as CT and MRI scanners and other diagnostic screeners as well as luggage inspection systems. The company also makes ultrasound systems under the brands BK Medical and Sonix for the surgery anesthesia and general imaging markets among others. Analogic has facilities in Asia Europe and North America and generates more than 60% of its sales outside the US.

|                        | Annual Growth | 07/13 | 07/14 | 07/15   | 07/16   | 07/17  |
|------------------------|---------------|-------|-------|---------|---------|--------|
| Sales (\$ mil.)        | (3.0%)        | 550.4 | 517.5 | 540.3   | 508.8   | 486.4  |
| Net income (\$ mil.)   | -             | 31.1  | 34.5  | 33.5    | 12.1    | (74.2) |
| Market value (\$ mil.) | (0.4%)        | 890.1 | 896.6 | 1,004.3 | 1,047.5 | 875.2  |
| Employees              | (2.9%)        | 1,700 | 1,700 | 1,679   | 1,577   | 1,510  |

**ANCESTRY.COM INC.**
**NASDAQ: ACOM**

360 W. 4800 North  
Provo UT 84604  
Phone: 801-705-7000  
Fax: 801-705-7001  
Web: corporate.ancestry.com

CEO: Timothy Sullivan  
CFO: Howard Hochhauser  
HR: -  
FYE: December 31  
Type: Private

For those with the urge to unearth and discover their roots Ancestry.com helps people research and share family histories as well as create family trees. Users can search through a variety of documents photographs maps and newspapers on its website. In addition to this data Ancestry.com relies on user-generated content and social networking activities — including uploading and sharing family trees photographs and documents and written stories — to encourage collaboration among users. Ancestry.com also provides family-history desktop software Family Tree Maker and offers research services. Ancestry.com was taken private in late 2012 by Permira.

**ANCHIN BLOCK & ANCHIN LLP**

1375 Broadway  
New York NY 10018  
Phone: 212-840-3456  
Fax: 212-840-7066  
Web: www.anchin.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private - Partnershi

Einstein knew that logic will get you from A to B and Anchin Block & Anchin is no exception. The regional accounting and consulting firm concentrates on serving privately held businesses in a number of industries. It offers audits financial statements reviews and compilations tax preparation and other advisory services. Its Anchin Wealth Management unit serves wealthy clients with investment estate and other financial services while Anchin Capital Advisors specializes in mergers and acquisitions. Anchin Block & Anchin which was founded in 1923 as a three-man partnership has grown to number more than 50 partners and principals.

**ANCHOR BANCORP WISCONSIN INC (DE)**
**NMS: ABCW**

25 West Main Street  
Madison, WI 53703  
Phone: 608 252-8700  
Fax: 608 252-8783  
Web: www.anchorbank.com

CEO: Chris M Bauer  
CFO: Thomas G Dolan  
HR: -  
FYE: December 31  
Type: Public

Anchor BanCorp Wisconsin is the holding company for AnchorBank which has more than 50 branches across the Badger State. The thrift courts individuals and local businesses offering checking and savings accounts credit cards CDs and IRAs as well as insurance and investment products. Founded in 1919 AnchorBank is predominantly a real estate lender with residential and commercial mortgages and construction and land loans accounting for the majority of its loan portfolio. Like many other banks though AnchorBank is struggling with its capital levels due to real estate-related losses. The company has sold some of its branches to raise capital.

|                        | Annual Growth | 03/11   | 03/12   | 03/13*  | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (15.0%)       | 3,394.8 | 2,789.5 | 2,367.6 | 2,112.5 | 2,082.4 |
| Net income (\$ mil.)   | -             | (41.2)  | (36.7)  | (34.2)  | 111.6   | 14.6    |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | 328.8   |
| Employees              | (7.1%)        | 817     | 738     | 690     | 693     | 656     |

\*Fiscal year change

**ANCHOR GLASS CONTAINER CORPORATION**

401 E. Jackson St. Ste. 2800  
Tampa FL 33602  
Phone: 813-884-0000  
Fax: 212-549-2646  
Web: www.aclu.org

CEO: James J Fredlake  
CFO: Kenneth G Wilkes  
HR: -  
FYE: December 31  
Type: Private

In a sea of options Anchor Glass Container anchors its business on manufacturing sustainable safe attractive glass packaging. One the leading glass container-makers in the US — it ranks behind Owens-Illinois and Saint-Gobain Containers Anchor Glass Container serves primarily manufacturers of beverages beer and liquor and foods and other consumer goods. It produces clear and colored-glass containers in a myriad of sizes via eight glassmaking plants and one for making moulds. For years the company's largest customer has included beer giant Anheuser-Busch. Anchor Glass Container's lineup also caters to Snapple LiDestri Foods and High Falls Brewing. The company is controlled by Wayzata Investment Partners.

**ANDALAY SOLAR INC**

NBB: WEST

2721 Shattuck Avenue, #305  
Berkeley, CA 94705  
Phone: 408 402-9400  
Fax: -  
Web: www.andalaySolar.com

CEO: Edward Bernstein  
CFO: Margaret Randazzo  
HR: -  
FYE: December 31  
Type: Public

Ask anyone at Akeena about their company's name and they'll tell you Akeena was the mistress of the Greek sun god Apollo. The company (which does business under the Westinghouse Solar name as the result of a 2010 partnership agreement) designs markets and sells solar power systems for residential and small commercial customers. Akeena was founded in 2001 and by early 2009 had installed more than 3000 solar power systems at schools wineries restaurants housing developments and other locations. However the company exited the installation business in 2009 to concentrate on manufacturing and distribution. Previously limited to six states the company now distributes in some 34 states and in Canada.

|                        | Annual Growth | 12/10  | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (37.9%)       | 8.7    | 11.4  | 5.2   | 1.1   | 1.3   |
| Net income (\$ mil.)   | -             | (12.9) | (4.6) | (8.6) | (2.8) | (1.9) |
| Market value (\$ mil.) | (55.9%)       | 131.9  | 89.4  | 12.6  | 6.1   | 5.0   |
| Employees              | (26.4%)       | 34     | 31    | 7     | 9     | 10    |

**ANDEAVOR**

NYS: ANDV

19100 Ridgewood Pkwy.  
San Antonio, TX 78259-1828  
Phone: 210 626-6000  
Fax: -  
Web: www.tsocorp.com

CEO: Gary R Heminger  
CFO: Steven M Sterin  
HR: -  
FYE: December 31  
Type: Public

Andeavor Corporation does its best to turn crude oil into something useful for its customers. The independent oil refiner and marketer operates seven US refineries that produce nearly 900000 barrels per day of gasoline jet fuel diesel fuel oil liquid asphalt and other fuel products. It has refineries in Alaska California (two) North Dakota (two) Utah and Washington. Andeavor markets fuel to nearly 25000 branded retail gas stations (including Shell and USA Gasoline brands) primarily in Alaska and the Western US. It owns 36% of Andeavor Logistics LP (ALLP). In 2017 Andeavor (then called Tesoro) acquired all segments of Western Refining except its logistics arm in a \$6.4 billion deal. The combined Tesoro-Western company changed its name to Andeavor.

|                        | Annual Growth | 12/12    | 12/13    | 12/14    | 12/15    | 12/16    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (7.1%)        | 32,974.0 | 37,601.0 | 40,633.0 | 28,711.0 | 24,582.0 |
| Net income (\$ mil.)   | (0.3%)        | 743.0    | 412.0    | 843.0    | 1,540.0  | 734.0    |
| Market value (\$ mil.) | 18.7%         | 5,149.4  | 6,838.6  | 8,691.5  | 12,317.7 | 10,222.9 |
| Employees              | 2.5%          | 5,700    | 7,000    | 5,600    | 6,000    | 6,300    |

**ANDEAVOR LOGISTICS LP**

NYS: ANDX

200 East Hardin Street  
Findlay, OH 45840  
Phone: 419 421-2414  
Fax: -  
Web: www.tesorologistics.com

CEO: Gregory J Goff  
CFO: Steven Sterin  
HR: -  
FYE: December 31  
Type: Public

Andeavor Logistics was created to serve its parent. The company a spinoff of oil refiner Andeavor Corporation owns and operates US crude oil gathering transportation and storage facilities. Its trucks and 700 miles of Montana and North Dakota pipeline serve Andeavor's Mandan refinery while eight refined product terminals hold petroleum in California Utah Washington Alaska and North Dakota. Andeavor Logistics' primary storage facility in Salt Lake City holds 880000 barrels of crude and refined petroleum. In 2016 it announced plans to invest \$1.1 billion to beef up its midstream business. That year it agreed to buy two natural gas processing plants in North Dakota from Whiting Petroleum for \$700 million.

|                        | Annual Growth | 12/13    | 12/14    | 12/15    | 12/16    | 12/17    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 80.1%         | 305.5    | 600.0    | 1,112.0  | 1,220.0  | 3,213.0  |
| Net income (\$ mil.)   | 44.7%         | 79.7     | 99.0     | 272.0    | 339.0    | 349.0    |
| Market value (\$ mil.) | (3.1%)        | 11,478.2 | 12,905.8 | 11,035.2 | 11,142.6 | 10,129.5 |
| Employees              | 50.6%         | 470      | 853      | 965      | 1,088    | 2,418    |

**ANDERSEN CONSTRUCTION COMPANY**

6712 N CUTTER CIR  
PORTLAND, OR 972173933  
Phone: 503-283-6712  
Fax: -  
Web: www.andersen-const.com

CEO: David L Andersen  
CFO: Bill Eckhardt  
HR: -  
FYE: January 31  
Type: Private

Andersen Construction Company focuses on commercial and industrial construction in the Western US. The group which introduced concrete tilt-up construction to the Pacific Northwest builds everything from parking structures to medical facilities manufacturing plants and industrial complexes. It also works on institutional projects for the government and education markets. Other projects include tenant improvements seismic upgrades and remediation construction. The company provides construction management (which accounts for 80% of its work) as well as general contracting and design/build delivery. It also offers startup and commissioning services. Chairman and CEO Andy Andersen founded the company in 1950.

|                        | Annual Growth | 01/10 | 01/11 | 01/14 | 01/15 | 01/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 15.9%         | -     | 279.0 | 329.5 | 392.6 | 582.3 |
| Net income (\$ mil.)   | (1.4%)        | -     | 1.0   | 0.5   | 0.2   | 1.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 150   |

**ANDERSEN CORPORATION**

100 4th Ave. North  
Bayport MN 55003-1096  
Phone: 651-264-5150  
Fax: 651-264-5107  
Web: www.andersenwindows.com

CEO: Jay Lund  
CFO: Philip E Donaldson  
HR: -  
FYE: December 31  
Type: Private

Windows of opportunity abound for Andersen a maker of wood-clad windows and patio doors in North America. Andersen offers window designs from hinged bay and double-hung to skylight gliding and picture windows. Its Renewal by Andersen subsidiary provides start-to-finish window renewal services in more than 100 markets in the US. Anderson Storm Doors makes storm and screen doors. Through independent and company-owned distributorships (including its Andersen Logistics division) Andersen sells to homeowners architects builders designers and remodelers. The company which builds some 12 million doors and windows each year at more than 15 factories is owned by the Andersen family and company employees.

**ANDERSON AND DUBOSE, INC.**

5300 TOD AVE SW  
WARREN, OH 444819767  
Phone: 440-248-8800  
Fax: -  
Web: www.anderson-dubose.com

CEO: -  
CFO: -  
HR: -  
FYE: December 30  
Type: Private

You might say this company keeps the Big Mac big and the Happy Meals happy. Anderson-DuBose Pittsburgh is a leading wholesale distributor that supplies food and non-food items to McDonald's and Chipotle fast-food restaurants in Ohio Pennsylvania New York and West Virginia. It serves about 500 Golden Arches locations with frozen meat and fish dairy products and paper goods and packaging as well as toys for Happy Meals. One of the largest black-owned companies in the US Anderson-DuBose was started in 1991 by Warren Anderson and Stephen DuBose who purchased control of a McDonald's distributorship from Martin-Brower. Anderson became sole owner in 1993 when he bought out his partner's stake in the business.

|                        | Annual Growth | 12/10 | 12/11 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.8%          | -     | 372.9 | 550.9 | 546.8 | 518.2 |
| Net income (\$ mil.)   | 11.0%         | -     | 1.2   | 2.5   | 2.4   | 2.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 100   |

**ANDERSON KILL & OLICK P.C.**

1251 Avenue of the Americas  
New York NY 10020  
Phone: 212-278-1000  
Fax: 212-278-1733  
Web: www.andersonkill.com

CEO: Robert M Horkovich  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Law firm Anderson Kill & Olick is well known for representing policyholders in recovery claims against insurance companies. Other practice areas include anti-counterfeiting bankruptcy business litigation financial services employment and labor law and real estate and construction. The firm represents businesses govern-mental entities nonprofits and personal estates. Its 100 attorneys practice from offices in Greenwich Connecticut; Newark New Jersey; New York; Philadelphia; Ventura California; and Washington DC. Anderson Kill was founded in 1969.

**ANDERSON TRUCKING SERVICE INC.**

725 Opportunity Dr.  
St. Cloud MN 56301  
Phone: 320-255-7400  
Fax: 320-255-7438  
Web: www.atsinc.com

CEO: Rollie Anderson  
CFO: Scott Fuller  
HR: Gene Janssen  
FYE: December 31  
Type: Private

Anderson Trucking Service (ATS) moves cargo that ranges from cranes to chairs. The company's ATS Specialized unit transports heavy equipment and other cargo requiring flatbed trailers; an offshoot concentrates on wind energy equipment. Its ATS Van Solutions unit offers dry van truckload transportation and other operations transport new furniture for manufacturers. Overall the company's trucking units operate a fleet of some 2400 tractors and 8600 trailers. ATS also offers logistics services including international freight forwarding. Harold Anderson estab-lished the family-owned business in 1955.

**ANDREA ELECTRONICS CORP.**

NBB: ANDR

620 Johnson Avenue, Suite 1-B  
Bohemia, NY 11716  
Phone: 631 719-1800  
Fax: -

CEO: Douglas J Andrea  
CFO: Corisa L Guiffre  
HR: -  
FYE: December 31  
Type: Public

Andrea Electronics wants to make a big noise with its Anti-Noise technology. The company's Anti-Noise products include software that increases voice clarity and reduces background noise plus headsets that enhance audio in high-noise environ-ments. Andrea Electronics also offers voice recognition products for voice-activated computing applications such as word processing. The company designs its prod-ucts for audio- and videoconferencing call centers in-vehicle communications and personal computing. Andrea Electronics sells directly and through distributors software publishers ISPs and other resellers. The company gets most of its sales in the US.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.9%)          | 2.8   | 13.2  | 3.6   | 6.9   | 1.5   |
| Net income (\$ mil.)   | -                | (2.9) | 3.0   | (1.3) | (1.2) | (0.9) |
| Market value (\$ mil.) | (6.9%)           | 5.2   | 4.8   | 4.8   | 3.4   | 3.9   |
| Employees              | (14.5%)          | 15    | 11    | 9     | 9     | 8     |

**ANGELICA CORPORATION**

1105 Lakewood Pkwy. Ste. 210  
Alpharetta GA 30009  
Phone: 678-823-4100  
Fax: 678-823-4165  
Web: www.angelica.com

CEO: Cary B Wood  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Hospitals don't have to move heaven and earth to get clean sheets — Angelica will do it for them. The firm provides laundry services and rents linens to more than 4200 health care providers including dentists medical clinics hospitals and nursing homes. It rents and cleans scrubs bed sheets towels gowns and surgical linens. Angelica also provides mops mats sterile surgical packs and on-site linen room management. The firm operates about 30 laundry service centers across the US. Angelica traces its roots back to 1878 when it was established as a uniform manu-facturer. It is owned by private equity firm Trilantic Capital Partners.

**ANGELO IAFRATE CONSTRUCTION COMPANY**

26300 SHERWOOD AVE  
WARREN, MI 480914168  
Phone: 586-756-1070  
Fax: -  
Web: www.iafrate.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Angelo Iafate Construction Company spends most of its time on the road. The company specializes in highway and road construction and is qualified by the US Department of Transportation to work in more than half of the states across the country. Angelo Iafate provides preconstruction construction and project manage-ment services for both the public and private sector. The heavy construction con-tractor targets clients in the commercial transportation utilities manufacturing health care and education industries. Angelo Iafate also sells used equipment. The company is owned and managed by the Iafate family.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 167.1%           | -     | -     | -     | 34.4  | 92.0  |
| Net income (\$ mil.)   | 372.9%           | -     | -     | -     | 0.7   | 3.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 350   |

**ANGELO STATE UNIVERSITY**

2601 W AVENUE N  
SAN ANGELO, TX 769095099  
Phone: 325-942-2555  
Fax: -  
Web: www.angelo.edu

CEO: -  
CFO: Angela Wright  
HR: -  
FYE: August 31  
Type: Private

Out in the West Texas town of San Angelo (a community of 100000) more than 6000 students attend Angelo State University (ASU). The school offers approxi-mately 45 undergraduate programs of study at its College of Liberal and Fine Arts College of Education College of Business and College of Sciences. ASU also has a School of Graduate Studies that offers nearly 30 master's degree programs. It also offers one doctorate program. With more than 330 faculty members its student-teacher ratio is 20:1. ASU is part of the Texas Tech University System.

|                        | Annual<br>Growth | 08/10 | 08/11 | 08/12 | 08/13 | 08/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%             | -     | 60.6  | 64.0  | 64.7  | 60.9  |
| Net income (\$ mil.)   | 164.8%           | -     | -     | 0.7   | 12.1  | 5.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 550   |



**ANGELS BASEBALL LP**

2000 Gene Autry Way  
 Anaheim CA 92806  
 Phone: 714-940-2000  
 Fax: 714-940-2001  
 Web: www.angelsbaseball.com

CEO: –  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Private

Los Angeles' other baseball team actually resides in Anaheim California. Angels Baseball owns and operates the Los Angeles Angels of Anaheim professional baseball franchise. The team originally owned by cowboy actor Gene Autry joined Major League Baseball as an expansion franchise in 1960 and has boasted such Hall of Fame talent as Rod Carew and Nolan Ryan. However Angels fans had to wait until 2002 for the team to win its first American League pennant and World Series title. Phoenix businessman Arturo Moreno who has owned the team since 2003 was the first Hispanic to own a major sports franchise in the US.

**ANGIE'S LIST INC.****NMS: ANGI**

1030 E. Washington Street  
 Indianapolis, IN 46202  
 Phone: 888 888-5478  
 Fax: –  
 Web: www.angieslist.com

CEO: Christopher Terrill  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Public

Better not get on Angie's bad side — she's got a list. Angie's List provides consumer ratings on companies in the service industry. Consumers rate local providers in more than 550 business service categories including roofing plumbing home remodeling and doctors. The company has amassed a collection of some 2.2 million reviews receiving about 40000 new reviews each month from consumers in 175 markets across the US. Revenues come from ads and subscription fees. Angie's List has more than 1 million paying members who access ratings and reviews via AngiesList.com and Angie's List Magazine. The firm was founded by Angie Hicks and Bill Oesterle in 1995. It filed to go public in 2011.

|                        | Annual Growth | 12/11  | 12/12  | 12/13  | 12/14  | 12/15 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 39.8%         | 90.0   | 155.8  | 245.6  | 315.0  | 344.1 |
| Net income (\$ mil.)   | –             | (49.0) | (52.9) | (33.0) | (12.1) | 10.2  |
| Market value (\$ mil.) | (12.7%)       | 943.5  | 702.7  | 887.9  | 365.1  | 548.0 |
| Employees              | 49.2%         | 349    | 1,158  | 1,637  | 1,852  | 1,730 |

**ANGIODYNAMICS INC****NMS: ANGO**

14 Plaza Drive  
 Latham, NY 12110  
 Phone: 518 795-1400  
 Fax: –  
 Web: www.angiodynamics.com

CEO: James C. Clemmer  
 CFO: Michael C. Greiner  
 HR: –  
 FYE: May 31  
 Type: Public

AngioDynamics makes therapeutic and diagnostic medical devices for veins that have become a pain. Doctors use its array of devices in minimally invasive procedures to treat cancer; peripheral vascular disease (PVD) in which arteries or veins in the arms legs or kidneys become blocked or restricted by plaque; and other non-coronary diseases. Products include laser systems that ablate varicose veins angiographic catheters that deliver drugs and contrast agents for imaging dialysis catheters for those with renal failure abscess drainage devices and radiofrequency ablation devices that help destroy tumors. AngioDynamics markets and sells directly in the US and through distributors and directly internationally.

|                        | Annual Growth | 05/15 | 05/16  | 05/17 | 05/18 | 05/19 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (6.7%)        | 357.0 | 353.9  | 349.6 | 344.3 | 270.6 |
| Net income (\$ mil.)   | –             | (3.3) | (43.6) | 5.0   | 16.3  | 61.3  |
| Market value (\$ mil.) | 4.0%          | 603.7 | 451.7  | 567.2 | 791.0 | 706.8 |
| Employees              | (12.8%)       | 1,300 | 1,300  | 1,250 | 1,145 | 750   |

**ANGSTROM GRAPHICS INC.**

2025 McKinley St.  
 Hollywood FL 33020  
 Phone: 954-920-7300  
 Fax: 212-613-9565  
 Web: www.redcats.com

CEO: Wayne R Angstrom  
 CFO: Rachel Malakoff  
 HR: –  
 FYE: July 31  
 Type: Private

Angstrom Graphics loves it when its customers get graphic. The company provides prepress printing finishing and fulfillment services for catalogs magazines and newspapers. It also prints annual reports brochures and marketing materials. Angstrom Graphics also offers graphic arts and digital photography production services including redesigns copywriting and image retouching. The firm operates facilities in Ohio and Florida. In 2009 Angstrom Graphics formerly named St Ives US Division was sold by European printing group St Ives through a management-led buyout.

**ANHEUSER-BUSCH COMPANIES INC.**

1 Busch Place  
 St. Louis MO 63118-1852  
 Phone: 314-577-2000  
 Fax: 314-577-2900  
 Web: www.anheuser-busch.com

CEO: Carlos Brito  
 CFO: W Randolph Baker  
 HR: –  
 FYE: December 31  
 Type: Subsidiary

Anheuser-Busch (A-B) has brewed up a billion-dollar business with its Buds. The company is best known for brewing Budweiser one of the world's largest-selling beers by volume. Other A-B labels include Bud Light Busch Michelob O'Doul's and Kirin under license. As part of its business the company also owns a 50% stake in Mexico's GRUPO MODELO maker of beers under the Corona and Negra Modelo names. Besides beer A-B produces distilled beverages energy drinks and non-alcoholic malt beverages. The company has operated as a subsidiary of Anheuser-Busch InBev (AB InBev) the world's largest beer maker since the Belgium brewer acquired A-B for \$52 billion in 2008.

**ANI PHARMACEUTICALS INC****NMS: ANIP**

210 Main Street West  
 Baudette, MN 56623  
 Phone: 218 634-3500  
 Fax: –  
 Web: www.anipharmaeaceuticals.com

CEO: Arthur S. Przybyl  
 CFO: Phillip B. Donenberg  
 HR: Patricia M Adams  
 FYE: December 31  
 Type: Public

ANI Pharmaceuticals wants to stabilize hormonal ups and downs. The firm is developing topical hormone therapy gels to deliver supplemental estrogen progesterone and testosterone. It focuses on areas including narcotics anti-cancers hormones and steroids and complex products with extended release or combination formulations. More than half of the company's earnings come from its menopause treatment Esterified Estrogen with Methyltestosterone (EEMT); other products include Hydrocortisone Enema (for ulcerative colitis) Methazolamide (for ocular conditions) and Opium Tincture (diarrhea). The firm is also developing potential cancer vaccine therapies. ANI also performs contract manufacturing.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 37.8%         | 56.0  | 76.3  | 128.6 | 176.8 | 201.6 |
| Net income (\$ mil.)   | (14.3%)       | 28.7  | 15.4  | 3.9   | (1.1) | 15.5  |
| Market value (\$ mil.) | (5.5%)        | 668.9 | 535.3 | 719.1 | 764.5 | 534.0 |
| Employees              | 34.3%         | 92    | 108   | 143   | 173   | 299   |

**ANIKA THERAPEUTICS INC.**
**NMS: ANIK**

32 Wiggins Avenue  
Bedford, MA 01730  
Phone: 781 457-9000  
Fax: -  
Web: www.anikatherapeutics.com

CEO: Charles H. Sherwood  
CFO: Sylvia Cheung  
HR: Steven Cyr  
FYE: December 31  
Type: Public

Anika Therapeutics uses hyaluronic acid (HA) a natural polymer extracted from rooster combs and other sources to make more than 20 products that treat bone cartilage and soft tissue. Anika's Orthovisc treats osteoarthritis of the knee and other joints and is available in the US and overseas. (DePuy Mitek sells the product in the US.) The company also makes and sells products that maintain eye shape and protect tissue during eye surgery. Other items include surgical anti-adhesive products veterinary osteoarthritis therapies and dermatology products. The US accounts for about four-fifths of sales.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.0%)        | 105.6 | 93.0  | 103.4 | 113.4 | 105.6 |
| Net income (\$ mil.)   | (16.4%)       | 38.3  | 30.8  | 32.5  | 31.8  | 18.7  |
| Market value (\$ mil.) | (4.7%)        | 578.9 | 542.3 | 695.7 | 766.1 | 477.6 |
| Employees              | 6.9%          | 102   | 107   | 122   | 123   | 133   |

**ANIXA BIOSCIENCES INC**
**NAS: ANIX**

3150 Almaden Expressway, Suite 250  
San Jose, CA 95118  
Phone: 408 708-9808  
Fax: -

CEO: Amit Kumar  
CFO: Henry P Herms  
HR: -  
FYE: October 31  
Type: Public

CopyTele has an original take on display and communications technology. The company licenses technology used in thin low-voltage phosphor displays. A licensing agreement with Videocon Industries allows the India-based consumer electronics company to develop televisions utilizing CopyTele's technology. CopyTele also provides secure communications products. Its stand-alone devices provide encryption for secure voice fax and data communication. Boeing the exclusive distributor for many of the company's security products uses CopyTele's encryption products on the Thuraya satellite communications network which is employed by the US military.

|                        | Annual Growth | 10/15 | 10/16 | 10/17 | 10/18  | 10/19  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (59.5%)       | 9.3   | 0.3   | 0.4   | 1.1    | 0.3    |
| Net income (\$ mil.)   | -             | (1.4) | (5.0) | (5.0) | (14.0) | (11.6) |
| Market value (\$ mil.) | 1.0%          | 75.6  | 129.1 | 41.7  | 82.3   | 78.7   |
| Employees              | 7.5%          | 6     | 7     | 7     | 8      | 8      |

**ANN & ROBERT H. LURIE CHILDREN'S HOSPITAL OF CHICAGO**

225 E CHICAGO AVE  
CHICAGO, IL 606112991  
Phone: 312-227-4000  
Fax: -  
Web: www.luriechildrens.org

CEO: -  
CFO: Paula Noble  
HR: Winifred Williams  
FYE: August 31  
Type: Private

When it comes to caring for kids Ann & Robert H. Lurie Children's Hospital of Chicago has the Windy City covered. Founded in 1882 the not-for-profit hospital provides a full range of pediatric services with acute and specialty care. Lurie Children's provides services through its main hospital campus with about 300 beds and outpatient centers in Chicago's Lincoln Park neighborhood and through more than a dozen suburban outpatient centers and outreach partner locations in the greater Chicago area. A leader in pediatric research the hospital operates the Children's Hospital of Chicago Research Center and is the pediatric teaching facility of Northwestern University's Feinberg School of Medicine.

|                        | Annual Growth | 08/07 | 08/08 | 08/09 | 08/10 | 08/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.8%          | -     | -     | 534.0 | 599.3 | 694.2 |
| Net income (\$ mil.)   | -             | -     | -     | (5.2) | 53.0  | 28.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,800 |

**ANN INC**
**NYS: ANN**

7 Times Square  
New York, NY 10036  
Phone: 212 541-3300  
Fax: -  
Web: www.anntaylor.com

CEO: Katherine L Krill  
CFO: Michael J Nicholson  
HR: -  
FYE: February 1/  
Type: Public

ANN: a name favored by royalty and commoners as well as a company recognized for its aspirational luxury and feminine wear-to-work style. The national retailer specializes in women's clothing shoes and accessories designed and sold exclusively under its Ann Taylor and LOFT monikers. The Ann Taylor brand targets fashion-conscious career women through about 375 namesake stores (about 110 of which are "Factory" outlets) while the LOFT brand offers moderate-to-more priced casual apparel through some 650 stores (110 of which are outlets). ANN also moves merchandise for both brands through its fast-growing online business. ANN has favored its own name since changing from AnnTaylor Stores Corporation in 2011.

|                        | Annual Growth | 01/10   | 01/11   | 01/12*  | 02/13   | 02/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%          | 1,828.5 | 1,980.2 | 2,212.5 | 2,375.5 | 2,493.5 |
| Net income (\$ mil.)   | -             | (18.2)  | 73.4    | 86.6    | 102.6   | 102.4   |
| Market value (\$ mil.) | 26.7%         | 580.5   | 1,009.9 | 1,129.1 | 1,426.8 | 1,494.7 |
| Employees              | 1.3%          | 18,800  | 19,400  | 19,900  | 19,600  | 19,800  |

\*Fiscal year change

**ANNALY CAPITAL MANAGEMENT INC**
**NYS: NLY**

1211 Avenue of the Americas  
New York, NY 10036  
Phone: 212 696-0100  
Fax: 212 696-9809  
Web: www.annaly.com

CEO: Kevin G. Keyes  
CFO: Glenn A. Votek  
HR: -  
FYE: December 31  
Type: Public

A real estate investment trust (REIT) Annaly Capital Management invests in and finances residential and commercial assets. It primarily manages a portfolio of mortgage-backed securities including mortgage pass-through certificates collateralized mortgage obligations and agency callable debentures. Commencing operations in 1997 the firm typically invests in high-quality securities issued or guaranteed by the likes of Freddie Mac Fannie Mae and Ginnie Mae and backed by single-family residential mortgages. More than 90% of Annaly's assets are agency mortgage-backed securities which carry an implied AAA rating. The firm is externally managed by Annaly Management Company LLC.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17     | 12/18     |
|------------------------|---------------|----------|----------|----------|-----------|-----------|
| Assets (\$ mil.)       | 4.6%          | 88,355.4 | 75,190.9 | 87,905.0 | 101,760.1 | 105,787.5 |
| Net income (\$ mil.)   | -             | (842.1)  | 466.6    | 1,433.8  | 1,569.6   | 54.4      |
| Market value (\$ mil.) | (2.4%)        | 14,201.8 | 12,323.1 | 13,098.2 | 15,620.6  | 12,901.2  |
| Employees              | 61.5%         | 25       | 149      | 189      | 152       | 170       |

**ANNE ARUNDEL MEDICAL CENTER, INC.**

2001 MEDICAL PKWY  
ANNAPOLIS, MD 214013773  
Phone: 443-481-1000  
Fax: -  
Web: www.aahs.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The ill and infirm get the royal treatment at Anne Arundel Medical Center. The full-service acute-care hospital serves the residents of Anne Arundel Calvert Prince George's and Queen Anne counties in Maryland. With about 425 beds the hospital administers care for women's health oncology pediatrics (it has a level III neonatal intensive care unit) neurology orthopedics and cardiovascular care. The medical center also has weight loss sleep disorder and rehabilitation centers. Anne Arundel which opened its doors in 1902 and is part of the Anne Arundel Health System has expanded its service offerings through various affiliations with regional specialty and primary care clinics. It also has a partnership with Johns Hopkins Medicine.

|                        | Annual Growth | 06/10 | 06/11 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%          | -     | 445.3 | 493.1 | 492.2 | 526.0 |
| Net income (\$ mil.)   | 13.4%         | -     | 24.1  | 16.8  | 20.2  | 40.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,890 |

**ANNIE'S INC**

NYS: BNNY

1610 Fifth Street  
Berkeley, CA 94710  
Phone: 510 558-7500  
Fax: -  
Web: www.annies.com

CEO: John Foraker  
CFO: Kelly J Kennedy  
HR: -  
FYE: March 31  
Type: Public

While doing what it loves Annie's also wouldn't mind taking a bite out of Kraft's business. An organic and natural food producer Annie's makes about 125 products consisting of pastas cereals dressings condiments and snacks through its Annie's Homegrown and Annie's Naturals units. Annie's Homegrown banner includes boxed organic macaroni and cheese breakfast cereals (Cinna Bunnies) fruit snacks (Bunny Fruit) organic granola bars and organic ready meals. Under the Annie's Naturals name the company offers organic and natural salad dressings condiments (marinades sauces mustard ketchup) and olive oil. Annie's which began trading in 2012 is 63%-owned by private equity firm Solera Capital.

|                        | Annual<br>Growth | 03/09 | 03/10 | 03/11 | 03/12 | 03/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.1%            | 93.6  | 96.0  | 117.6 | 141.3 | 170.0 |
| Net income (\$ mil.)   | -                | (1.0) | 6.0   | 20.2  | 9.6   | 11.6  |
| Market value (\$ mil.) | 9.8%             | -     | -     | -     | 587.0 | 644.6 |
| Employees              | 15.1%            | -     | -     | 86    | 93    | 114   |

**ANOMATIC CORPORATION**

1650 Tamarack Rd.  
Newark OH 43055  
Phone: 740-522-2203  
Fax: 740-522-3339  
Web: www.anomatic.com

CEO: William B Rusch  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Anomatic has made anodizing aluminum into an art form. The company anodizes stamps and packages small aluminum parts which are made into such products as cosmetics containers and packaging hand tools jewelry musical instruments and plumbing fittings. Its Anomatic anodizing process (by which an oxide coating is formed on aluminum to provide a corrosive resistant and decorative finish) was the first automated belt conveyor system built for high speed high volume anodizing of small aluminum parts. Anomatic operates eight anodizing lines which run two shifts per day and generate a monthly production of 80 million anodized components. Customers include Estee Lauder Mary Kay and Revlon.

**ANR PIPELINE COMPANY**

700 LOUISIANA ST STE 700 # 700  
HOUSTON, TX 770022873  
Phone: 832-320-2000  
Fax: -

CEO: Lee Hobbs  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

ANR Pipeline keeps natural gas in line a pipeline that is. The company operates one of the largest interstate natural gas pipeline systems in the US. A subsidiary of TransCanada Corp. ANR controls about 10350 miles of pipeline and delivers more than 1 trillion cu. ft. of natural gas per year. The company primarily serves customers in the Midwest but through its network is capable of connecting to all major gas basins in North America. In tandem with its ANR Storage and Blue Lake Gas Storage subsidiaries ANR Pipeline also provides natural gas storage services and has ownership interests in more than 250 billion cu. ft. of underground natural gas storage capacity.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%             | -     | 548.0 | 540.0 | 686.3 | 758.2 |
| Net income (\$ mil.)   | (0.4%)           | -     | 147.0 | 152.0 | 54.7  | 139.9 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,000 |

**ANSCHUTZ COMPANY**

555 17th St. Ste. 2400  
Denver CO 80202  
Phone: 303-298-1000  
Fax: 303-298-8881

CEO: Phillip Anschutz  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Denver multimillionaire Philip Anschutz is a man of varied interests. His holding company includes an eclectic stable of entertainment media and sports businesses in addition to telecom and energy development. Through Anschutz Entertainment Group (AEG) Anschutz promotes concerts and other events and owns 120 sports and entertainment centers such as Staples Center and Best Buy Theater. It also owns soccer and other pro teams in the US and Europe (including the NHL's Los Angeles Kings and a stake in the Los Angeles Lakers). Other Anschutz holdings include movie chain Regal Entertainment Group the family-oriented Anschutz Film Group and the San Francisco Examiner newspaper.

**ANSEN CORPORATION**

100 Chimney Point Dr.  
Ogdensburg NY 13669-2289  
Phone: 315-393-3573  
Fax: 315-393-7638  
Web: www.ansencorp.com

CEO: James Kingman  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Ansen offers electronics design and manufacturing services to makers of microelectronics systems and components. Ansen provides services such as printed circuit board surface mounting and assembly from manufacturing facilities in China Hong Kong and the US. It also offers design prototyping and engineering services as well as packaging distribution warranty and support. The company's products are used in medical instruments computers telecommunications gear and industrial controls. Ansen was taken private by management in 2003 and then combined with fellow EMS firm InnerStep in 2004. Ansen divested two US plants in 2005 in favor of expanding Chinese operations.

**ANSYS INC.**

NMS: ANSS

2600 ANSYS Drive  
Canonsburg, PA 15317  
Phone: 844 462-6797  
Fax: -  
Web: www.ansys.com

CEO: Ajei S. Gopal  
CFO: Maria T. Shields  
HR: -  
FYE: December 31  
Type: Public

It's good to look before you leap - and even before you make. That's why ANSYS helps designers and engineers see how their ideas play out even before a prototype is built by simulating designs on a computer. The company's software analyzes the models for their response to combinations of such physical variables as stress pressure impact temperature and velocity. Ranging from small consulting firms to multinational enterprises its customers come from a broad range of industries and have included Delphi Airbus Invenys and Plexus. ANSYS generates about 60% of revenue from outside the US with Japan and Germany among its leading international markets.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 8.4%             | 936.0   | 942.8   | 988.5   | 1,095.3  | 1,293.6  |
| Net income (\$ mil.)   | 13.3%            | 254.7   | 252.5   | 265.6   | 259.3    | 419.4    |
| Market value (\$ mil.) | 14.9%            | 6,858.0 | 7,736.2 | 7,735.3 | 12,343.6 | 11,954.7 |
| Employees              | 5.9%             | 2,700   | 2,800   | 2,800   | 2,900    | 3,400    |

**ANTARES PHARMA INC.**
**NAS: ATRS**

100 Princeton South, Suite 300  
Ewing, NJ 08628  
Phone: 609 359-3020  
Fax: -  
Web: www.antespharma.com

CEO: Robert F Apple  
CFO: Fred M Powell  
HR: Laura Young  
FYE: December 31  
Type: Public

Antares Pharma understands antagonism towards needles. The company develops needle-free systems for administering injectable drugs. Its Medi-Jector Vision system for instance injects a thin high-pressure stream of liquid eliminating the need for a needle. The Vision system is used primarily for the delivery of insulin and of human growth hormones (hGH) and Vibex disposable pen injectors carry epinephrine and other products. The products are available in the US and overseas. In addition to its needle-free systems the company develops other drug-delivery platforms including topical gels orally administered disintegrating tablets and mini-needle injection systems.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 24.4%         | 26.5   | 45.7   | 52.2   | 54.5   | 63.6  |
| Net income (\$ mil.)   | -             | (35.2) | (20.7) | (24.3) | (16.7) | (6.5) |
| Market value (\$ mil.) | 1.4%          | 410.5  | 193.3  | 372.1  | 317.8  | 434.4 |
| Employees              | 15.4%         | 93     | 108    | 110    | 111    | 165   |

**ANTERO RESOURCES CORP**
**NYS: AR**

1615 Wynkoop Street  
Denver, CO 80202  
Phone: 303 357-7310  
Fax: -  
Web: www.anteroresources.com

CEO: Paul M. Rady  
CFO: Glen C. Warren  
HR: -  
FYE: December 31  
Type: Public

It shares a name with a Coloradan mountain but digs under the Appalachian crust. Antero Resources explores for and produces natural gas natural gas liquids (NGLs) and oil across more than 610000 acres in the Marcellus and Utica Shale formations in West Virginia and Ohio's Appalachian Basin. It reports proved reserves of almost 18 trillion cu. ft. of natural gas equivalent. The largest producer of NGLs in the US and among the largest natural gas producers the company maintains its daily output of 2.7 billion cu. ft. of natural gas equivalent by deploying horizontal drilling and hydraulic fracturing techniques. It focuses on unconventional reservoirs typically fractured shale formations. Subsidiary Antero Midstream owns operates and develops Antero's energy infrastructure.

|                        | Annual Growth | 12/14    | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|----------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.1%         | 2,720.6  | 3,954.9 | 1,744.5 | 3,655.6 | 4,139.6 |
| Net income (\$ mil.)   | -             | 673.6    | 941.4   | (848.8) | 615.1   | (397.5) |
| Market value (\$ mil.) | (30.6%)       | 12,522.7 | 6,727.3 | 7,298.2 | 5,863.3 | 2,897.7 |
| Employees              | 8.8%          | 444      | 480     | 528     | 593     | 623     |

**ANTHELIO HEALTHCARE SOLUTIONS INC.**

5400 LBJ Fwy. Ste. 200  
Dallas TX 75240  
Phone: 214-257-7000  
Fax: 214-257-7042  
Web: www.antheliohealth.com

CEO: Asif Ahmad  
CFO: Jeff Robertson  
HR: -  
FYE: September 30  
Type: Private

Anthelio (formerly PHNS) provides IT consulting and cloud computing services to hospitals private physicians and other health care businesses across the US. Its offerings provide assistance with admission/registration medical records management and electronic medical records implementations coding and transcription and revenue cycle management. The company also provides data center services network security protection disaster recovery and electronic data backup and recovery. Anthelio counts Symantec Healthland and Microsoft among its technology partners. Clients include Fairfield California-based NorthBay Healthcare and Plano Texas-based Legacy Hospital Partners.

**ANTHEM INC**
**NYS: ANTM**

220 Virginia Avenue  
Indianapolis, IN 46204  
Phone: 800 331-1476  
Fax: -  
Web: www.antheminc.com

CEO: Gail K. Boudreaux  
CFO: John E. Gallina  
HR: -  
FYE: December 31  
Type: Public

Health benefits provider Anthem through a number of subsidiaries provides health coverage to more than 40 million members in the US. One of the nation's largest health insurers Anthem is a Blue Cross and Blue Shield Association licensee in more than a dozen states (where it operates as Anthem Empire and BCBS) and provides non-BCBS plans under the Unicare Amerigroup CareMore Simply Healthcare HealthSun HealthLink and other brands in more than 25 states. Plans include PPO HMO POS indemnity and hybrid plans offered to employers individuals and Medicare and Medicaid recipients. Anthem also provides administrative services to self-insured groups as well as specialty insurance.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 5.7%          | 73,874.1 | 79,156.5 | 84,863.0 | 90,039.4 | 92,105.0 |
| Net income (\$ mil.)   | 9.9%          | 2,569.7  | 2,560.0  | 2,469.8  | 3,842.8  | 3,750.0  |
| Market value (\$ mil.) | 20.2%         | 32,346.9 | 35,891.2 | 37,005.8 | 57,916.6 | 67,599.8 |
| Employees              | 5.5%          | 51,500   | 53,000   | 53,000   | 56,000   | 63,900   |

**ANTHERA PHARMACEUTICALS INC**
**NAS: ANTH**

25801 Industrial Boulevard, Suite B  
Hayward, CA 94545  
Phone: 510 856-5600  
Fax: -  
Web: www.anthera.com

CEO: Craig Thompson  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Anthera Pharmaceuticals is involved in some very complicated sounding (not to mention hard to say) drug development. Its lead product varespladib methyl is in late stage clinical trials to treat acute coronary syndrome. Other candidates include A-623 to treat lupus and varespladib sodium to treat acute chest syndrome. Varespladib is designed to inhibit an enzyme called sPLA 2 that is implicated in a variety of acute inflammatory conditions such as cardiovascular disease sickle cell disease and coronary artery disease. Since its founding in 2004 Anthera's operations have consisted primarily of research and development activities. The company went public in early 2010 in an IPO worth about \$37 million.

|                        | Annual Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (95.4%)       | -      | -      | -      | 3.2    | 0.1    |
| Net income (\$ mil.)   | -             | (59.4) | (30.9) | (29.6) | (35.2) | (55.5) |
| Market value (\$ mil.) | 0.7%          | 3.6    | 17.6   | 9.1    | 26.7   | 3.7    |
| Employees              | 9.4%          | 23     | 25     | 20     | 25     | 33     |

**ANTHONY & SYLVAN POOLS CORPORATION**

Mt. Vernon Sq. 6690 Beta Dr. Ste. 300  
Mayfield Village OH 44143  
Phone: 440-720-3301  
Fax: 440-720-3303  
Web: www.anthonysylvan.com

CEO: Stuart D Neidus  
CFO: Matthew Chiappa  
HR: -  
FYE: December 31  
Type: Private

Pooling resources is second nature to Anthony & Sylvan Pools Corporation. The company created through the 1996 union of industry leaders Anthony Pools and Sylvan Pools installs custom in-ground concrete swimming pools for private residences. The company has roots dating back to 1946 and has installed more than 360000 pools during its history. It operates a network of more than 35 company-owned locations consisting of sales and design centers pool and spa renovation centers and retail service centers that sell pool accessories such as chemicals heaters filters pumps and pool toys. The company is active in Texas Nevada and 10 East Coast states.

**ANTHONY FOREST PRODUCTS COMPANY, LLC**

309 N WASHINGTON AVE  
EL DORADO, AR 717305614  
Phone: 870-862-3414  
Fax: -  
Web: www.anthonyforest.com

CEO: Aubra H Anthony Jr  
CFO: -  
HR: Kim Winfrey  
FYE: April 24  
Type: Private

Anthony Forest Products first logged on well before the computer age. The company which began in 1916 obtains its timber from more than 90000 acres maintained according to Sustainable Forestry Initiative policy in Arkansas Louisiana and Texas. Anthony Forest Products then processes the timber into lumber and wood chips at mills located in the same three states. The company operates engineered wood laminating plants in Arkansas and Georgia and through a joint venture with Domtar it produces I-joists under the Power Joist name at a plant in Canada. Anthony's Power Log products are used for log-home construction. Anthony Forest Products is owned by the fourth generation of the Anthony family.

|                        | Annual<br>Growth | 04/06 | 04/07 | 04/08     | 04/09 | 04/10 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,423.0) | 91.4  | 98.3  |
| Net income (\$ mil.)   | 31511.1%         | -     | -     | 0.0       | (5.8) | 49.3  |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 470   |

**ANTS SOFTWARE INC.**

OTC: ANTS

71 Stevenson St. Ste. 400  
San Francisco CA 94105  
Phone: 650-931-0500  
Fax: 650-931-0510  
Web: www.ants.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

ANTS software hopes to help your data march about in perfect order with no locking up. The company develops and markets software used to improve the performance of database-driven enterprise applications. ANTs' technology is designed to process and manipulate data with no database locking. Its primary product is its ANTs Compatibility Server which enables customers to move software applications from one company's database product to another. ANTs markets its products to information technology departments application developers and database architects. The company also provides professional services such as consulting training support implementation and maintenance.

**ANVIL INTERNATIONAL INC.**

110 Corporate Dr. Ste. 10  
Portsmouth NH 03802-6822  
Phone: 603-422-8000  
Fax: 603-422-8033  
Web: www.anvilint.com

CEO: Jason Hild  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

In the hot red glow of industrial competition Anvil International hammers out its profits by making a comprehensive range of pipe fittings pipe hangers and related products and services. Anvil International (Anvil) manufactures cast iron fittings couplings pipe fittings pipe hangers seamless pipe nipples and valves. The company also provides basic design services such as fabrication drawings to extended design services for air handling units commercial piping oilfield piping and single-line routing systems. Anvil has 11 manufacturing facilities in the US and Canada. The company is a subsidiary of Atlanta-based Mueller Water Products which was spun off by Walter Industries in 2006.

**ANWORTH MORTGAGE ASSET CORP.**

NYS: ANH

1299 Ocean Avenue, 2nd Floor  
Santa Monica, CA 90401  
Phone: 310 255-4493  
Fax: 310 434-0070  
Web: www.anworth.com

CEO: Joseph Lloyd McAdams  
CFO: Charles J. Siegel  
HR: -  
FYE: December 31  
Type: Public

What's an Anworth? Depends on the mortgage market. An externally managed real estate investment trust (REIT) Anworth Mortgage invests in finances and manages residential mortgage-related assets primarily mortgage-backed securities (MBS) guaranteed by the US government or federally sponsored entities Fannie Mae Freddie Mac and Ginnie Mae. As a REIT the trust is exempt from paying federal income tax so long as it distributes dividends back to shareholders. Anworth Mortgage funds its investment activities mainly through short-term loans.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (8.9%)           | 7,298.3 | 6,636.3 | 5,395.8 | 5,765.5 | 5,037.9 |
| Net income (\$ mil.)   | -                | 28.6    | 14.7    | 22.5    | 54.4    | (6.5)   |
| Market value (\$ mil.) | (6.3%)           | 517.0   | 428.4   | 509.2   | 535.7   | 397.9   |
| Employees              | -                | -       | -       | -       | -       | -       |

**ANXBUSINESS CORP.**

2000 Town Center Ste. 2050  
Southfield MI 48075  
Phone: 248-263-3400  
Fax: 248-356-9380  
Web: www.anx.com

CEO: Rich Stanbaugh  
CFO: Mike Mahoney  
HR: -  
FYE: January 31  
Type: Private

ANXBusiness provides secure business-to-business network management and security services to companies worldwide. The company specializes in building and maintaining virtual private networks (VPN) for customers who want to outsource their data and security management operations in order to cut costs. It also implements networking software and offers managed services related to data translation business-to-business transactions and e-commerce systems under the ANXVelocity brand. ANXBusiness is a subsidiary of equity investor One Equity Partners.

**AOL ADVERTISING INC.**

1020 Hull St. Ivory Bldg.  
Baltimore MD 21230  
Phone: 410-244-1370  
Fax: 410-244-1699  
Web: advertising.aol.com

CEO: Scott Ferber  
CFO: Don Neff  
HR: -  
FYE: December 31  
Type: Subsidiary

AOL Advertising (formerly Platform-A) offers a host of digital marketing and advertising services including display video mobile contextual and search marketing. Its sponsored listing network allows advertisers to target an ad's placement whether it be by site section or page. Its flagship product ADTECH is an ad serving platform enabling users to manage campaigns across various mediums including display video and mobile. As a whole AOL Advertising reaches more than 180 million consumers and its Advertising.com network is comprised of 6000 sites. Operating as a wholly owned subsidiary of AOL the company operates from a dozen offices in the US the UK and Japan.

**AOL INC.**
**NYS: AOL**

770 Broadway  
New York, NY 10003  
Phone: 212 652-6400  
Fax: -  
Web: www.corp.aol.com

CEO: Tim M Armstrong  
CFO: Karen Dykstra  
HR: -  
FYE: December 31  
Type: Public

Though it's no longer a part of Time Warner AOL is still serving America online. The Web portal serves users with an array of content and communication tools including sites for news (TheHuffingtonPost.com) maps (MapQuest) entertainment (Moviephone) local information (Patch) and technology (Engadget and TechCrunch). AOL primarily earns revenues through display search and contextual advertising (AOL Advertising) sales. It sells ads on AOL Properties as well as its Third Party Network (third-party sites). Search is provided through a deal with Google. AOL still offers dial-up Internet access to 3.3 million subscribers in the US. Time Warner spun off AOL to shareholders at the tail end of 2009.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (8.1%)           | 3,257.4 | 2,416.7 | 2,202.1 | 2,191.7 | 2,319.9 |
| Net income (\$ mil.)   | (21.9%)          | 248.8   | (782.5) | 13.1    | 1,048.4 | 92.4    |
| Market value (\$ mil.) | 19.0%            | 1,843.8 | 1,877.8 | 1,195.9 | 2,345.1 | 3,692.3 |
| Employees              | (6.6%)           | 6,700   | 5,860   | 5,660   | 5,600   | 5,100   |

**AON BENFIELD INC.**

200 E. Randolph St.  
Chicago IL 60601  
Phone: 312-381-5300  
Fax: 312-381-0160  
Web: www.aonbenfield.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Aon Benfield is ensuring that those who are insuring won't go broke. The company is one of the world's leading reinsurance brokerages. It operates in more than 50 countries placing reinsurance coverage (protection for insurance companies against excessive losses on traditional insurance policies) as well as providing investment banking risk management consulting and catastrophe information forecasting services. The company's client services unit also offers accounting market security contract writing and claims processing services. Aon Benfield is a subsidiary of top global insurance broker Aon Corporation.

**AOXING PHARMACEUTICAL CO INC**
**NBB: AOXG**

1098 Foster City Blvd., Suite 106-810  
Foster City, CA 94404  
Phone: 646 367-1747  
Fax: -  
Web: www.aoxingpharma.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Narcotics are the name of the game for Aoxing Pharmaceutical which makes Naloxone and oxycodone products. Opioids are relatively new to China and the company has one of the only government-sanctioned manufacturing facilities; it is also the largest. Like many pharma companies Aoxing operates through many joint ventures and partnerships including a JV with pharmaceutical ingredient maker Johnson Matthey Plc and strategic alliances with American Oriental Bioengineering QRxPharma and Phoenix PharmaLabs. In addition to narcotics the company offers OTC pain relievers some based on traditional Chinese medicine. Aoxing which traces its roots to 1600 became a public company in 2006 through a reverse merger.

|                        | Annual<br>Growth | 06/12  | 06/13  | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 41.2%            | 8.1    | 10.8   | 12.7  | 25.5  | 32.3  |
| Net income (\$ mil.)   | -                | (15.8) | (16.8) | (8.2) | 5.5   | 2.1   |
| Market value (\$ mil.) | 18.9%            | 24.8   | 16.4   | 24.4  | 133.4 | 49.5  |
| Employees              | (2.0%)           | 375    | 589    | 481   | 339   | 346   |

**APAC CUSTOMER SERVICES INC.**

2201 Waukegan Rd. Ste. 300  
Bannockburn IL 60015  
Phone: 847-374-4980  
Fax: 847-374-4989  
Web: www.apaccustomerservices.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The telephone isn't the instrument of choice for APAC Customer Services anymore. The company provides outsourced customer-management and acquisition services using the telephone and the Internet. APAC's customer management services include customer retention help-line information direct mail response training recruitment and order entry services. Clients include companies in the communications government health care insurance retail technology utility and education sectors. Through its affiliation with sister company NCO Group the company operates through more than 100 facilities around the globe. In late 2011 APAC was acquired by investment firm One Equity Partners.

**APACHE CORP**
**NYS: APA**

One Post Oak Central, 2000 Post Oak Boulevard, Suite 100  
Houston, TX 77056-4400  
Phone: 713 296-6000  
Fax: -  
Web: www.apachecorp.com

CEO: John J. Christmann  
CFO: Stephen J. Riney  
HR: -  
FYE: December 31  
Type: Public

Apache Corporation an oil and gas exploration and production company has onshore and offshore operations in major oil patches around the world including in the US Egypt and the UK's North Sea oil fields. In the US it is active in the Gulf of Mexico the Gulf Coast of Texas and Louisiana the Permian Basin in West Texas the Anadarko Basin in Oklahoma. The company boasts worldwide estimated proved reserves of 1.2 billion barrels of oil equivalent.

|                        | Annual<br>Growth | 12/14     | 12/15      | 12/16     | 12/17    | 12/18   |
|------------------------|------------------|-----------|------------|-----------|----------|---------|
| Sales (\$ mil.)        | (14.4%)          | 13,851.0  | 6,366.0    | 5,354.0   | 6,423.0  | 7,424.0 |
| Net income (\$ mil.)   | -                | (5,403.0) | (23,119.0) | (1,405.0) | 1,304.0  | 40.0    |
| Market value (\$ mil.) | (19.6%)          | 23,482.2  | 16,662.7   | 23,782.0  | 15,819.7 | 9,835.8 |
| Employees              | (8.8%)           | 4,950     | 3,860      | 3,727     | 3,356    | 3,420   |

**APACHE DESIGN SOLUTIONS INC.**

2645 Zanker Rd.  
San Jose CA 95134  
Phone: 408-457-2000  
Fax: 408-428-9569  
Web: www.apache-da.com

CEO: Andrew T Yang  
CFO: Emily Chang  
HR: -  
FYE: December 31  
Type: Subsidiary

Apache Design Solutions makes sure new semiconductor designs have integrity — power and signal integrity that is. Its physical design and verification software packages enable engineers to design integrated circuits (ICs) that use less power ensure reliable power delivery and reduce signal interference or noise that can lead to poor performance in mobile electronics. Clients have included Intel Texas Instruments Toshiba STMicroelectronics and Samsung Electronics. The company gets more than half of its sales from customers in the US. Apache Design was acquired by rival ANSYS for \$310 million in mid-2011 following an IPO filing earlier that year.

**APARTMENT INVESTMENT & MANAGEMENT CO**

NYS: AIV

4582 South Ulster Street, Suite 1700  
 Denver, CO 80237  
 Phone: 303 757-8101  
 Fax: 303 759-3226  
 Web: www.aimco.com

CEO: Terry Considine  
 CFO: Paul L. Beldin  
 HR: –  
 FYE: December 31  
 Type: Public

Apartment Investment and Management Company (AIMCO) aims to be the top apartment landlord in the US. As one of the nation's largest apartment owner/managers (on par with Equity Residential) with some 200 apartment communities spanning 50000-plus units the self-managed real estate investment trust (REIT) specializes in buying managing and redeveloping multi-family residential homes in top rental markets in the US including Los Angeles Washington DC Philadelphia and Boston. Operating arm AIMCO Properties holds and manages most of AIMCO's assets which include suburban communities high-rises and subsidized affordable housing.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.3%)        | 984.4   | 981.3   | 995.9   | 1,005.4 | 972.4   |
| Net income (\$ mil.)   | 21.2%         | 309.2   | 248.7   | 430.4   | 315.8   | 666.2   |
| Market value (\$ mil.) | 4.3%          | 5,372.7 | 5,789.3 | 6,573.1 | 6,321.5 | 6,346.1 |
| Employees              | (11.3%)       | 1,693   | 1,519   | 1,456   | 1,350   | 1,050   |

**APELON INC.**

100 Danbury Rd.  
 Ridgefield CT 06877  
 Phone: 203-431-2530  
 Fax: 203-431-2523  
 Web: www.apelon.com

CEO: Stephen F Coady  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Private

If it sometimes sounds like your doctor is speaking a foreign language Apelon is trying to make sure that she's at least speaking the same language as all the other doctors. Founded in 1999 Apelon provides software and services that health care providers use to create maintain and standardize medical terminology. The company offers medical terminology databases concept-based indexing and retrieval applications vocabulary information authoring applications and tools for integrating standard vocabularies into health care software products. Apelon's technologies have been used by the American Medical Association and the College of American Pathologists to create consistent terminology.

**APEX GLOBAL BRANDS INC**

NAS: APEX

5990 Sepulveda Boulevard  
 Sherman Oaks, CA 91411  
 Phone: 818 908-9868  
 Fax: –  
 Web: www.cherokeeglobalbrands.com

CEO: Henry Stupp  
 CFO: Steven Brink  
 HR: –  
 FYE: February 02  
 Type: Public

Apex Global Brands (formerly Cherokee Global Brands) owns several trademarks including Cherokee Liz Lange Sideout Tony Hawk and Everyday California and licenses them to retailers and wholesalers of apparel footwear and accessories. The main idea behind Apex's business is that large retailers can source merchandise more efficiently than individual brand owners and that licensed brands can sell better for retailers than private labels. In addition to licensing its own brands Apex helps other brand owners gain licensing contracts. Target the company's largest customer accounts for more than half of Apex's revenue; other licensees include Tesco and TJ Maxx. The company changed its name from Cherokee Global Brands to Apex Global Brands in 2019 to reflect its expanded brand portfolio marketing and design services.

|                        | Annual Growth | 01/15 | 01/16 | 01/17* | 02/18  | 02/19  |
|------------------------|---------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | (8.6%)        | 35.0  | 34.7  | 40.6   | 29.4   | 24.4   |
| Net income (\$ mil.)   | –             | 9.8   | 8.4   | (7.9)  | (56.0) | (12.3) |
| Market value (\$ mil.) | (54.0%)       | 89.1  | 80.3  | 46.1   | 7.4    | 4.0    |
| Employees              | 1.2%          | 41    | 51    | 123    | 60     | 43     |

\*Fiscal year change

**APEX TOOL GROUP LLC**

14600 York Rd. Ste. A  
 Sparks MD 21152  
 Phone: 800-688-8949  
 Fax: 800-234-0472  
 Web: www.apextoolgroup.com

CEO: James J Roberts  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Joint Venture

Apex Tool Group is near the top of the heap among global producers of hand power and electronic tools. Geared at industrial commercial and do-it-yourself (DIY) markets the group manufactures and markets more than 30 leading tool brands including Crescent wrenches Jobox storage boxes Lufkin measuring tools and Weller soldering equipment. Directly and through subsidiaries Apex serves a range of markets including automotive aerospace electronics energy industrial and consumer retail. Apex Tool Group was formed in 2010 as a joint venture between Danaher and Cooper Industries (now Eaton). In February 2013 Danaher and Eaton sold Apex to global private investment firm Bain Capital for about \$1.6 billion.

**API GROUP INC.**

1100 OLD HIGHWAY 8 NW  
 SAINT PAUL, MN 551126447  
 Phone: 651-636-4320  
 Fax: –  
 Web: www.apigroupinc.com

CEO: Russell Becker  
 CFO: Gregory Keup  
 HR: Les Larson  
 FYE: December 31  
 Type: Private

Holding company APi Group has a piece of the action in two main sectors: fire protection systems and industrial and specialty construction services. APi boasts about 40 subsidiaries which operate as independent companies across the US (nearly half of them in Minnesota) the UK and Canada. Services provided by the company's construction subsidiaries include HVAC and plumbing system installation; electrical industrial and mechanical contracting; industrial insulation; and garage door installation. Safety-focused units install a host of fire sprinkler detection security and alarm systems. The family-owned company was founded in 1926 by Reuben Anderson father of chairman Lee Anderson.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.1%         | –     | 2,448.7 | 2,608.5 | 3,046.1 | 3,730.3 |
| Net income (\$ mil.)   | 5.0%          | –     | 106.2   | 104.0   | 112.7   | 122.9   |
| Market value (\$ mil.) | –             | –     | –       | –       | –       | –       |
| Employees              | –             | –     | –       | –       | –       | 4,237   |

**API TECHNOLOGIES CORP**

NAS: ATNY

4705 S. Apopka Vineland Rd., Suite 210  
 Orlando, FL 32819  
 Phone: 855 294-3800  
 Fax: –  
 Web: www.apitech.com

CEO: Terrence Hahn  
 CFO: Eric F Seeton  
 HR: –  
 FYE: November 30  
 Type: Public

API Technologies is good at defense. Through various operating subsidiaries the company designs and manufactures highly-engineered electronic components and robotics as well as secure communications systems for military and aerospace applications. It develops products for missile electronic warfare flight control and range finder systems as well as devices that remotely manage critical IT and communications systems. With manufacturing facilities in North America and the UK API maintains a direct sales and marketing team and primarily sells to defense prime contractors and contract manufacturers. Roughly half of its revenues are generated by US Department of Defense subcontractors.

|                        | Annual Growth | 05/11* | 11/11 | 11/12   | 11/13 | 11/14  |
|------------------------|---------------|--------|-------|---------|-------|--------|
| Sales (\$ mil.)        | 28.0%         | 108.3  | 144.3 | 280.8   | 244.3 | 226.9  |
| Net income (\$ mil.)   | –             | (26.2) | 7.9   | (148.7) | (7.2) | (18.9) |
| Market value (\$ mil.) | (32.6%)       | 380.6  | 181.7 | 145.7   | 210.5 | 116.6  |
| Employees              | 43.5%         | 630    | 2,140 | 2,234   | 1,975 | 1,862  |

\*Fiscal year change

**APOLLO COMMERCIAL REAL ESTATE FINANCE INC.**
**NYS: ARI**

c/o Apollo Global Management, LLC, 9 West 57th Street, 43rd Floor  
 CEO: Stuart A Rothstein  
 New York, NY 10019  
 Phone: 212 515-3200  
 Fax: -  
 Web: www.apolloreit.com

CFO: Jai Agarwal  
 HR: -  
 FYE: December 31  
 Type: Public

Apollo Commercial Real Estate Finance thinks the sky is the limit for commercial property loans. The New York-based mortgage real estate investment trust (REIT) originates buys and manages performing US commercial real estate loans subordinate loans commercial mortgage-backed securities (CMBS) and other commercial real estate debt investments. About 40% of its \$2.6 billion investment portfolio is made up of commercial mortgage loans while another 35% is made up of subordinate loans. Formed in 2009 by Apollo Global Management the REIT is externally managed by ACREFI Management (an indirect subsidiary of Apollo Global Management).

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 44.6%         | 77.5    | 123.3   | 192.2   | 264.4   | 338.5   |
| Net income (\$ mil.)   | 38.5%         | 52.5    | 82.7    | 103.3   | 157.9   | 193.0   |
| Market value (\$ mil.) | 3.2%          | 1,740.7 | 1,752.5 | 1,845.7 | 1,780.4 | 1,976.4 |
| Employees              | -             | -       | -       | -       | -       | -       |

**APOLLO EDUCATION GROUP, INC.**
**NMS: APOL**

4025 S. Riverpoint Parkway  
 Phoenix, AZ 85040  
 Phone: 480 966-5394  
 Fax: 480 929-7499  
 Web: www.apollo.edu

CEO: Gregory W Cappelli  
 CFO: Gregory J Iverson  
 HR: -  
 FYE: August 31  
 Type: Public

Apollo's creed could be that we all deserve the chance to advance. The for-profit Apollo Education Group provides educational programs through a number of subsidiaries including online stalwart University of Phoenix. The largest private university in the US the University of Phoenix accounts for about 85% of Apollo's sales and has an enrollment of more than 900,000 students in degree programs ranging from associate's to doctoral. Other schools include Western International University (graduate and undergraduate courses) South Africa's MBA-grantor Milpark Education and UK-based BPP Holdings a provider of legal and financial professional training. Apollo is going private in a \$1.1 billion transaction.

|                        | Annual Growth | 08/11   | 08/12   | 08/13   | 08/14   | 08/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (14.2%)       | 4,733.0 | 4,253.3 | 3,681.3 | 3,024.2 | 2,566.3 |
| Net income (\$ mil.)   | (52.3%)       | 572.4   | 422.7   | 248.5   | 209.3   | 29.8    |
| Market value (\$ mil.) | (30.2%)       | 5,075.8 | 2,910.5 | 2,013.0 | 3,010.3 | 1,204.3 |
| Employees              | (12.0%)       | 56,743  | 49,992  | 44,000  | 39,000  | 34,000  |

**APOLLO GLOBAL MANAGEMENT INC**
**NYS: APO**

9 West 57th Street, 43rd Floor  
 New York, NY 10019  
 Phone: 212 515-3200  
 Fax: -  
 Web: www.apolloic.com

CEO: Leon D. Black  
 CFO: Martin Kelly  
 HR: -  
 FYE: December 31  
 Type: Public

In Greek and Roman mythology Apollo is the god of light medicine arts and archery but Apollo Global Management is even more diverse. The alternative asset manager invests in across a range of nine core industries including chemicals commodities consumer and retail and media on behalf of institutional and individual investors. Apollo has some \$192 billion of assets under management spread among its private equity capital markets and real estate segments. It specializes in buying distressed businesses and debt and has had some of its biggest successes investing during economic downturns. The publicly-traded firm has offices in the US Europe and Asia and is run by billionaire Leon Black.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (8.5%)        | 1,560.1 | 1,041.7 | 1,970.4 | 2,610.2 | 1,093.1 |
| Net income (\$ mil.)   | -             | 168.2   | 134.5   | 402.9   | 629.1   | (10.4)  |
| Market value (\$ mil.) | 1.0%          | 4,749.0 | 3,057.3 | 3,899.1 | 6,740.9 | 4,942.4 |
| Employees              | 7.8%          | 845     | 945     | 986     | 1,047   | 1,143   |

**APOLLO RESIDENTIAL MORTGAGE, INC.**
**NYS: AMTG**

c/o Apollo Global Management, LLC, 9 West 57th Street, 43rd Floor  
 New York, NY 10019  
 Phone: 212 515-3200  
 Fax: -  
 Web: www.apolloreidentialmortgage.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

The gods at Apollo Global Management are trying their luck with the residential mortgage market. The alternative asset manager formed Apollo Residential Mortgage to invest in residential mortgage-backed securities (MBS) and collateralized mortgage obligations (CMOs) guaranteed by Fannie Mae Freddie Mac and Ginnie Mae. A real estate investment trust the company is externally managed by ARM Manager an indirect subsidiary of Apollo Global Management. Formed in March 2011 Apollo Residential Mortgage went public later that year via a \$205 million initial public offering (IPO).

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13  | 12/14 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | -             | 0.0   | 10.7  | 94.4  | 154.7  | 154.2 |
| Net income (\$ mil.)   | -             | 0.0   | 4.5   | 172.8 | (47.2) | 96.1  |
| Market value (\$ mil.) | -             | 0.0   | 489.7 | 647.9 | 474.3  | 506.0 |
| Employees              | -             | -     | -     | -     | 2      | 2     |

**APPALACHIAN POWER CO.**

1 Riverside Plaza  
 Columbus, OH 43215-2373  
 Phone: 614 716-1000  
 Fax: -  
 Web: www.appalachianpower.com

CEO: Nicholas K Akins  
 CFO: Brian X Tierney  
 HR: -  
 FYE: December 31  
 Type: Public

When they're not out enjoying the scenery Virginians and West Virginians count on Appalachian Power to keep indoor temperatures stable. A subsidiary of American Electric Power Appalachian Power serves about 960,000 residential and business customers in southwestern Virginia and southern West Virginia and a small portion of northwestern Tennessee. The electric utility operates about 53,300 miles of distribution and transmission lines. It operates coal-fired gas-fired and hydroelectric plants that give it about 8,020 MW of capacity and it markets power to wholesale customers in the region.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.7%)        | 3,053.1 | 2,963.5 | 3,001.2 | 2,934.2 | 2,967.5 |
| Net income (\$ mil.)   | 14.3%         | 215.4   | 340.6   | 369.1   | 331.3   | 367.8   |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | (1.4%)        | 1,902   | 1,836   | 1,845   | 1,817   | 1,797   |

**APPALACHIAN REGIONAL HEALTHCARE, INC.**

2260 EXECUTIVE DR  
 LEXINGTON, KY 40505-4808  
 Phone: 859-226-2440  
 Fax: -  
 Web: www.arh.org

CEO: Jerry W Haynes  
 CFO: Christopher Ellington  
 HR: -  
 FYE: June 30  
 Type: Private

Under-the-weather coal miners (and their daughters) can turn to Appalachian Regional Healthcare (ARH) for medical services. The not-for-profit health system serves residents of eastern Kentucky and southern West Virginia through a dozen hospitals with more than 1,000 beds as well as dozens of clinics home health care agencies HomeCare Stores and retail pharmacies. Its largest hospital in Hazard Kentucky has 310 beds and features an inpatient psychiatric unit that serves as the state mental health facility. Several of the system's hospitals are Critical Access Hospitals a federal government designation for rural community hospitals that operate in medically underserved areas.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.5%          | -     | 620.6 | 653.6 | 657.3 | 689.1 |
| Net income (\$ mil.)   | 10.4%         | -     | 48.3  | 17.3  | 43.6  | 65.1  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4,520 |



**APPALACHIAN STATE UNIVERSITY INC**

438 ACADEMY ST RM 340  
 BOONE, NC 286080001  
 Phone: 828-262-2000  
 Fax: -  
 Web: www.appstate.edu

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Appalachian State University located in the heart of North Carolina's Blue Ridge Mountains has a student enrollment of about 17000 graduate and undergraduate students. The school has a student-teacher ratio of 17:1. Part of the University of North Carolina system the university offers roughly 140 degree programs and 1500 courses. Appalachian State was founded in 1899 as Watauga Academy by Blanford B. Dougherty and his brother Dauphin D. Dougherty to educate teachers for the mountains of northwestern North Carolina. It became known as Appalachian State Teachers College in 1929 and adopted its current name in 1967.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%          | -     | 194.6 | 204.6 | 217.0 | 220.5 |
| Net income (\$ mil.)   | 100.3%        | -     | 7.3   | 20.7  | 21.1  | 58.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,390 |

**APPLABS INC.**

3170 Fairview Park Dr.  
 Falls Church VA 22042  
 Phone: 703-876-1000  
 Fax: +47-24-13-47-01  
 Web: www.birdstep.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

AppLabs made its living by getting more than a little testy when it comes to computer software. The software testing firm provided a variety of software testing third-party validation and custom application development services for customers in such industries as information technology life sciences financial services and health care. AppLabs largely US customer base has included Avis. The vast majority of its employees worked at the company's offices in India. AppLabs was acquired by Computer Sciences Corporation (CSC) in 2011 for \$171 million.

**APPLE AMERICAN GROUP LLC**

6200 OAK TREE BLVD # 250  
 INDEPENDENCE, OH 441316943  
 Phone: 216-525-2775  
 Fax: -

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 27  
 Type: Private

This company must really enjoy casual dining in its neighborhood. Apple American Group is the largest franchisee of Applebee's with about 450 Applebee's Neighborhood Grill & Bar locations in about two dozen states. The #1 casual dining chain in the US Applebee's restaurants offer a full-service menu of beef chicken and seafood entrees along with a wide selection of appetizers. Apple American's restaurants are found from coast to coast with large concentrations in the Midwest (Ohio Indiana Pennsylvania) and on the West Coast (California Washington). Founded in 1998 by CEO Greg Flynn Apple American is controlled by private equity firm Weston Presidio Service.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.0%         | -     | -     | 339.0 | 431.1 | 479.8 |
| Net income (\$ mil.)   | 13783.8%      | -     | -     | 0.0   | 9.9   | 19.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 5,500 |

**APPLE FINANCIAL HOLDINGS INC.**

122 E. 42nd St. 9th Fl.  
 New York NY 10168  
 Phone: 212-224-6400  
 Fax: 212-224-6589  
 Web: www.theapplebank.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

Helping customers manage their money is at the core of Apple Financial Holdings. It is the holding company of Apple Bank for Savings which serves the New York metropolitan area from about 50 branches throughout New York City Long Island and Westchester County. Catering to retail and commercial customers the bank offers savings checking and retirement accounts certificates of deposit and credit cards. Subsidiary ABS Associates markets life insurance products and fixed annuities to bank customers. Apple Bank traces its roots back to 1863.

**APPLE INC****NMS: AAPL**

One Apple Park Way  
 Cupertino, CA 95014  
 Phone: 408 996-1010  
 Fax: 408 974-2483  
 Web: www.apple.com

CEO: -  
 CFO: Luca Maestri  
 HR: Ann Bowers  
 FYE: September 28  
 Type: Public

Ask Siri to name the most successful company in the world and it might respond: Apple. And it's not just out of familial pride. Apple consistently ranks highly in profit revenue market capitalization and consumer cachet. In 2018 the company became the first reach a trillion dollar market capitalization however briefly. The iPhone in its 11th year has been the company's golden goose generating tens of billions in revenue and profit. Other familiar Apple products and services include Mac computers and iPad tablets as well as iTunes the App store and Apple Music. Primarily a consumer-oriented company Apple has inked alliances with Accenture General Electric and IBM to deepen its penetration of the enterprise market. About 60% of revenue comes from outside the Americas.

|                        | Annual Growth | 09/15     | 09/16     | 09/17     | 09/18     | 09/19     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 2.7%          | 233,715.0 | 215,639.0 | 229,234.0 | 265,595.0 | 260,174.0 |
| Net income (\$ mil.)   | 0.9%          | 53,394.0  | 45,687.0  | 48,351.0  | 59,531.0  | 55,256.0  |
| Market value (\$ mil.) | -             | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Employees              | 5.6%          | 110,000   | 116,000   | 123,000   | 132,000   | 137,000   |

**APPLETON COATED LLC**

569 Carter Ct.  
 Kimberly WI 54136  
 Phone: 920-968-3999  
 Fax: 920-968-3950  
 Web: www.appletoncoated.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Subsidiary

Curious paper buyers may find that Appleton Coated has the ticket to Utopia. The company manufactures and markets coated free-sheet carbonless paper products under brands names including Altima Curious and Utopia. The company's products are used to make such goods as books magazines corporate annual reports and consumer product packaging. Its Curious products include metallic tactile and translucent sheets. Appleton Coated primarily serves printers and paper merchants and produces about 400000 tons of paper per year. The company is a subsidiary of France-based paper manufacturer ArjoWiggins which is in turn owned by Sequana Capital.

**APPLETON PAPERS INC.**

825 E. Wisconsin Ave. CEO: -  
 Appleton WI 54912-0359 CFO: -  
 Phone: 920-734-9841 HR: -  
 Fax: 972-830-2619 FYE: December 31  
 Web: www.tm.com Type: Private

Paper is the apple of Appleton Papers' eye. The company manufactures specialty coated paper products including carbonless and security papers and thermal papers. It is the world's #1 producer of carbonless paper. Sold under the NCR Paper brand carbonless paper is used in multi-part business forms (such as invoices). Appleton makes security papers for government documents and coated products for point-of-sale displays. Its thermal papers are used in coupons gaming and transportation tickets and medical charts. The company's Encapsys segment makes microencapsulation (the process of inserting a microscopic wall around a substance) materials.

**APPLIED CARD SYSTEMS INC.**

5401 BROKEN SOUND BLVD NW CEO: Rocco A Abessinio  
 BOCA RATON, FL 334873512 CFO: -  
 Phone: 561-995-8820 HR: -  
 Fax: - FYE: December 31  
 Web: www.appliedcard.com Type: Private

Applied Card Systems is the servicing arm for Applied Bank a subprime consumer lender that issues secured and unsecured credit cards to customers with little or no credit history. Applied Card Systems processes payments from and provides customer service to more than 500000 holders of subprime Visa and MasterCard accounts. Applied Card Systems also services credit card accounts for third-party issuers primarily small and midsized financial institutions. Rocco Abessinio is the founder of both Applied Card Bank and Applied Card Systems which was formed in 1987. The company has offices in Florida and Pennsylvania.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (24.3%)          | -     | -     | 282.4 | 251.2 | 162.0 |
| Net income (\$ mil.)   | (61.1%)          | -     | -     | 144.0 | 145.4 | 21.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 126   |

**APPLIED CONCEPTS INC.**

2609 Technology Dr. CEO: Alan Mead  
 Plano TX 75074-7467 CFO: Darlene Stoneham  
 Phone: 972-398-3750 HR: Sandra Nietche  
 Fax: 972-398-3751 FYE: December 31  
 Web: www.stalkerradar.com Type: Private

Your Speed Is: Below the posted speed limit we hope for your own safety. Applied Concepts (dba Stalker Radar) makes radar speed detectors and in-car video camera systems used largely by law enforcement agencies. The branded Stalker Radar Speed Sensor garners about 40% of the law enforcement market. The company also caters to sports and OEM testing applications making laser-based speed measuring devices and display equipment (including roadside signs that signal vehicle speed) and accessories (cables and power supplies). Stalker Radar products are marketed in the US and more than 100 countries. Co-founders CEO Alan Mead and president Stan Partee started the company in 1977; they are its majority owners.

**APPLIED DISCOVERY INC.**

13427 NE 16th St. Ste. 200 CEO: -  
 Bellevue WA 98005-2307 CFO: -  
 Phone: 425-467-3000 HR: -  
 Fax: 425-467-3010 FYE: December 31  
 Web: www.applieddiscovery.com Type: Subsidiary

This firm helps you find that information and apply it to the real world. Applied Discovery (aka LexisNexis Applied Discovery) provides electronic discovery services to law firms and corporate clients. A division of information provider LexisNexis the company offers document management services such as data collection legacy media restoration data processing and format conversion as well as document production and reporting. Applied Discovery has worked with such big name law firms as Akin Gump Clifford Chance and Morrison & Foerster. Its corporate clients have included 3M Honeywell and Pfizer. Founded in 1998 Applied Discovery was acquired in 2003 by LexisNexis a unit of Reed Elsevier Group.

**APPLIED DNA SCIENCES INC**
**NAS: APDN**

50 Health Sciences Drive CEO: James A Hayward  
 Stony Brook, NY 11790 CFO: Beth M Jantzen  
 Phone: 631 240-8800 HR: -  
 Fax: - FYE: September 30  
 Web: www.adnas.com Type: Public

Counterfeiters needn't apply here. Applied DNA Sciences makes anti-counterfeiting and product authentication solutions. Its products are encoded with botanical DNA sequences that can distinguish counterfeits from the genuine article. The DNA markers (which hold the SigNature DNA brand) can be employed in ink glue holograms microchips and paint and are then used to tag documents currency event tickets and clothing labels. The company applies its SigNature markers to art and collectibles fine wine consumer products digital recording media pharmaceuticals and homeland security products.

|                        | Annual<br>Growth | 09/15  | 09/16  | 09/17  | 09/18  | 09/19 |
|------------------------|------------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (12.1%)          | 9.0    | 4.2    | 4.8    | 3.9    | 5.4   |
| Net income (\$ mil.)   | -                | (11.9) | (12.2) | (12.9) | (11.7) | (8.6) |
| Market value (\$ mil.) | (52.9%)          | 6.1    | 3.7    | 3.4    | 1.8    | 0.3   |
| Employees              | (4.0%)           | 60     | 60     | 57     | 59     | 51    |

**APPLIED ENERGETICS INC**
**NBB: AERG**

2480 W. Ruthrauff Road, Suite 140 Q CEO: Bradford T Adamczyk  
 Tucson, AZ 85705 CFO: -  
 Phone: 520 628-7415 HR: -  
 Fax: - FYE: December 31  
 Web: www.appliedenergetics.com Type: Public

Bullets?! We don't need no stinkin' bullets — not with the Buck Rogers technology of Applied Energetics. The company is developing Laser Guided Energy and Laser Induced Plasma Channel directed-energy weapons for sale to the US government. In plain English? Laser-guided man-made lightning! Applied Energetics is developing more compact laser sources and field testing its technology for mobile platforms such as tanks Humvees and personnel carriers. Depending on the military situation the charge can be set to stun or kill people or to disable vehicles. Applied Energetics also develops technology for neutralizing car bombs and other explosives.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (78.0%)          | 13.1  | 5.1   | 1.3   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -                | (2.9) | (6.4) | (3.5) | (1.4) | (0.7) |
| Market value (\$ mil.) | (75.1%)          | 78.1  | 6.7   | 2.6   | 0.9   | 0.3   |
| Employees              | (51.5%)          | 54    | 27    | 10    | 4     | 3     |

**APPLIED INDUSTRIAL TECHNOLOGIES, INC.**

NYS: AIT

One Applied Plaza  
Cleveland, OH 44115  
Phone: 216 426-4000  
Fax: -  
Web: www.applied.com

CEO: Neil A. Schrimsher  
CFO: David K. Wells  
HR: -  
FYE: June 30  
Type: Public

Applied Industrial Technologies distributes millions of industrial parts made by more than 4000 manufacturers. Its lineup short-list includes bearings power transmission components hydraulic and pneumatic components industrial rubber products and linear motion components. Customers are concentrated across the maintenance/repair/operations (MRO) and OEM markets. Applied also manages regional mechanical rubber and fluid power shops that offer a slate of services from engineering design to conveyor belt repair. The company traces its historical roots back to 1928.

|                        | Annual Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.0%          | 2,751.6 | 2,519.4 | 2,593.7 | 3,073.3 | 3,472.7 |
| Net income (\$ mil.)   | 5.7%          | 115.5   | 29.6    | 133.9   | 141.6   | 144.0   |
| Market value (\$ mil.) | 11.6%         | 1,530.4 | 1,742.3 | 2,279.2 | 2,707.6 | 2,374.9 |
| Employees              | 3.3%          | 5,839   | 5,569   | 5,554   | 6,634   | 6,650   |

**APPLIED MATERIALS, INC.**

NMS: AMAT

3050 Bowers Avenue, P.O. Box 58039  
Santa Clara, CA 95052-8039  
Phone: 408 727-5555  
Fax: -  
Web: www.appliedmaterials.com

CEO: Gary E. Dickerson  
CFO: Daniel (Dan) Durn  
HR: Blake Wolfe  
FYE: October 27  
Type: Public

Applied Materials is the leading producer of the machines that make computer chips flat panel TVs and solar energy devices. The company's equipment handles the complex processes of making chips from laying down patterns on silicon at the beginning to packaging them for shipment at the end. Its display business produces equipment for manufacturing organic light-emitting diodes (OLEDs) and other display technologies for TVs personal computers and smart phones. The services business offers manufacturing consulting and automation software. Based in California Applied has factories around the world. Asian customers account for about 75% of revenue.

|                        | Annual Growth | 10/15    | 10/16    | 10/17    | 10/18    | 10/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 10.9%         | 9,659.0  | 10,825.0 | 14,537.0 | 17,253.0 | 14,608.0 |
| Net income (\$ mil.)   | 18.4%         | 1,377.0  | 1,721.0  | 3,434.0  | 3,313.0  | 2,706.0  |
| Market value (\$ mil.) | 35.7%         | 15,059.0 | 26,252.6 | 51,928.0 | 29,641.8 | 51,039.5 |
| Employees              | 9.1%          | 15,500   | 16,700   | 18,400   | 21,000   | 22,000   |

**APPLIED MICRO CIRCUITS CORP.**

NMS: AMCC

4555 Great America Parkway, 6th Floor  
Santa Clara, CA 95054  
Phone: 408 542-8600  
Fax: 408 542-8601  
Web: www.apm.com

CEO: Paramesh Gopi  
CFO: Martin S McDermut  
HR: -  
FYE: March 31  
Type: Public

For Applied Micro Circuits X marks the spot for its chips. The company's lines of chips bearing the "X" are aimed at data centers scientific and high-performance computing and enterprise applications. The X-Gene and X-Weave families of chips based on the ARM architecture provide computing power and high-speed connectivity for telecommunications applications while operating on a low-level of energy. The company outsources manufacturing to TSMC and UMC. Its top customers include Avnet (26% of sales) and Wintec (20%). Applied Micro gets 57% of its sales from outside the US.

|                        | Annual Growth | 03/11 | 03/12  | 03/13   | 03/14 | 03/15  |
|------------------------|---------------|-------|--------|---------|-------|--------|
| Sales (\$ mil.)        | (9.7%)        | 247.7 | 230.9  | 195.6   | 216.2 | 165.0  |
| Net income (\$ mil.)   | -             | (1.0) | (82.7) | (134.1) | (5.7) | (52.1) |
| Market value (\$ mil.) | (16.3%)       | 838.9 | 560.9  | 599.7   | 800.1 | 412.2  |
| Employees              | (6.8%)        | 672   | 728    | 649     | 591   | 507    |

**APPLIED MINERALS INC**

NBB: AMNL

55 Washington Street, Suite 301  
Brooklyn, NY 11201  
Phone: 212 226-4265  
Fax: -  
Web: www.appliedminerals.com

CEO: Mario Concha  
CFO: Christopher T Carney  
HR: -  
FYE: December 31  
Type: Public

Applied Minerals (formerly Atlas Mining) develops the Dragon mine in Utah. The 230-acre site contains a deposit of halloysite clay a substance used as an intermediate ingredient in chemicals manufacturing as well as in making bone china fine china and porcelain. The mine is believed to be the only source of halloysite clay in the Western Hemisphere suitable for large-scale commercial production. In addition to halloysite the Dragon mine contains other clays including kaolinite illite and smectite as well as iron oxide ores such as hematite goethite and manganese. The Dragon property contains a measured resource of nearly 600,000 tons of clay and more than 2 million tons of iron ore.

|                        | Annual Growth | 12/14  | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 113.6%        | 0.2    | 0.5   | 4.0   | 2.4    | 4.9   |
| Net income (\$ mil.)   | -             | (10.3) | (9.8) | (7.6) | (14.9) | (3.3) |
| Market value (\$ mil.) | (48.8%)       | 128.1  | 50.0  | 20.2  | 9.7    | 8.8   |
| Employees              | (25.0%)       | 41     | 29    | 32    | 13     | 13    |

**APPLIED MOLECULAR EVOLUTION INC.**

10300 Campus Point Dr. Ste. 200  
San Diego CA 92121  
Phone: 858-597-4990  
Fax: 858-597-4950  
Web: www.amevolution.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Natural selection doesn't happen fast enough for Applied Molecular Evolution (AME). The biotech firm uses its AMESystem technology to customize antibodies and proteins for medical uses. Employing what AME calls directed evolution the company adjusts a protein's amino acids one at a time until the protein acquires the desired therapeutic characteristics. AME's biopharmaceuticals have increased the potency of MedImmune's anti-tumor drug Vitaxin (which AME helped develop). The system has also been used to customize a protein which may ultimately help lymphoma patients who otherwise don't respond to Rituxin. The company is a subsidiary of Eli Lilly

**APPLIED OPTOELECTRONICS INC**

NMS: AAOI

13139 Jess Pirtle Blvd.  
Sugar Land, TX 77478  
Phone: 281 295-1800  
Fax: -  
Web: www.ao-inc.com

CEO: Lin (Thompson) Chih-Hsiang  
CFO: Stefan J. Murry  
HR: -  
FYE: December 31  
Type: Public

When it comes to making lasers Applied Optoelectronics stays on the beam. The company designs and makes fiber-optic networking components that go into communications equipment used by data centers cable-TV providers telecommunications providers and fiber-to-the-home applications to allow for faster connections. Applied Optoelectronics makes laser chips components subassemblies and modules using its proprietary Molecular Beam Epitaxy (MBE) fabrication process. Customers include Arris Group Cisco Systems Amazon Facebook and Microsoft. About 95% of sales are to customers in Taiwan and China.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.7%         | 130.4 | 189.9 | 260.7 | 382.3 | 267.5 |
| Net income (\$ mil.)   | -             | 4.3   | 10.8  | 31.2  | 74.0  | (2.1) |
| Market value (\$ mil.) | 8.3%          | 222.3 | 339.9 | 464.3 | 749.2 | 305.7 |
| Employees              | 19.6%         | 1,447 | 2,513 | 2,776 | 3,054 | 2,956 |

**APPLIED RESEARCH ASSOCIATES, INC.**

4300 SAN MATEO BLVD NE  
ALBUQUERQUE, NM 871101229  
Phone: 505-883-3636  
Fax: -  
Web: www.ara.com

CEO: David R. Oakley  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Applied Research Associates (ARA) has defense down to a science. The research and engineering contractor develops tests and manages software and equipment for the aerospace and defense civil and commercial sectors. From more than 70 offices laboratories and testing and manufacturing facilities primarily in the US ARA provides expertise in system analysis blast testing environmental site characterization pavement evaluation robotic vehicles and other technologies and technical fields. The federal government including various US Department of Defense agencies is ARA's primary client. Founded in 1979 the company is owned by its employees.

|                        | Annual<br>Growth | 09/09 | 09/10 | 09/11 | 09/12 | 09/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.0%)           | -     | -     | 232.1 | 226.8 | 213.7 |
| Net income (\$ mil.)   | 1.3%             | -     | -     | 6.0   | 2.8   | 6.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,235 |

**APPLIED SYSTEMS INC.**

200 Applied Pkwy.  
University Park IL 60484  
Phone: 708-534-5575  
Fax: 708-534-8016  
Web: www.appliedsystems.com

CEO: Taylor Rhodes  
CFO: Colleen Mikuze  
HR: -  
FYE: December 31  
Type: Private

Applied Systems applies technology to automate the insurance industry — from lone agent to large agency. The company helps independent insurance agents become more efficient by minimizing paperwork streamlining workflows and improving access to information. Its main product The Agency Manager (TAM) system assists with client management policy pricing electronic data interchange policy and claims servicing and office administration. Its Vision system provides large carriers with automated billing policy and claims processing and reports. DORIS provides small brokers with a hosted system. Applied Systems is owned by chairman and CEO James Kellner and Bain Capital.

**APPLIED VISUAL SCIENCES INC.**
**OTC: APVS**

250 Exchange Place Ste. H  
Herndon VA 20170  
Phone: 703-464-5495  
Fax: 703-464-8530  
Web: www.guardiantechintl.com

CEO: William J Donovan  
CFO: Gregory E Hare  
HR: -  
FYE: December 31  
Type: Public

Applied Visual Sciences sees a new future for itself. Formerly Guardian Technologies the company changed its name and restructured its operations in July 2010. It primarily operates through two subsidiaries: Guardian Technologies (homeland security and defense technology) and Signature Mapping Medical Sciences (health care technology). Its security and defense products include threat identification and screening software for airlines while its health care offerings include medical image processing applications.

**APPRISS INC.**

10401 Linn Station Rd. Ste. 200  
Louisville KY 40223-3842  
Phone: 502-561-8463  
Fax: 502-561-1825  
Web: www.appriss.com

CEO: Michael Davis  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Appriss aptly observes offenders. The company's flagship product Victim Information & Notification Everyday or VINE makes information about offenders' custody or court status available to victims of crime as well as the general public. It also offers automated notification services to victims of federal crimes in partnership with AT&T and the US Department of Justice. Appriss' ancillary products include JusticeXchange a tool that enables law enforcement officials to track offenders in jail and investigate crimes; MethCheck a program that helps track and report pseudoephedrine purchases; and AlertXpress which enables government agencies to deliver mass notifications to via phone fax or e-mail.

**APPROACH RESOURCES INC**
**NBB: ARES Q**

One Ridgmar Centre, 6500 West Freeway, Suite 800  
Fort Worth, TX 76116  
Phone: 817 989-9000  
Fax: -  
Web: www.approachresources.com

CEO: Sergei Krylov  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Approach Resources takes a different approach to natural gas and oil exploration development and production. Specializing in finding and exploiting unconventional reservoirs the company operates primarily in West Texas' Permian Basin. It also has operations in East Texas. The company's unconventional designation results from a focus on developing natural gas reserves in tight gas sands and shale areas necessitating a reliance on advanced completion fracturing and drilling techniques. In 2012 Approach Resources reported proved reserves of 95.5 million barrels of oil equivalent.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16  | 12/17   | 12/18  |
|------------------------|------------------|-------|---------|--------|---------|--------|
| Sales (\$ mil.)        | (18.5%)          | 258.5 | 131.3   | 90.3   | 105.3   | 114.0  |
| Net income (\$ mil.)   | -                | 56.2  | (174.1) | (52.2) | (112.4) | (19.9) |
| Market value (\$ mil.) | (39.2%)          | 607.2 | 174.9   | 318.4  | 281.3   | 82.9   |
| Employees              | (8.6%)           | 142   | 102     | 100    | 97      | 99     |

**APPTech CORP**
**NBB: APCX**

2011 Palomar Airport Road, Suite 102  
Carlsbad, CA 92011  
Phone: 760 707-5959  
Fax: -

CEO: Elias Rocha  
CFO: Carlos Eduardo Cerizze  
HR: -  
FYE: December 31  
Type: Public

When nutritional supplements didn't transform its fortunes AppTech decided to apply itself elsewhere. Formerly known as Natural Nutrition the company it lost its primary customer in 2009 and switched its focus to mobile device applications. AppTech plans to create an online marketplace for not just Apple apps but apps that will run on Motorola Mobility's Android the BlackBerry Palm smartphones and China Mobile's new OPhone. The company plans to act a middleman for US-based app developers and mobile users in the emerging markets of Brazil China India. The company will translate English-based apps and sell them to wireless carriers overseas.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.7%             | 0.2   | 0.2   | 0.3   | 0.3   | 0.3   |
| Net income (\$ mil.)   | -                | (1.8) | (1.3) | (2.2) | (1.5) | (2.1) |
| Market value (\$ mil.) | 50.4%            | 8.1   | 7.2   | 10.8  | 109.0 | 41.4  |
| Employees              | -                | -     | -     | -     | -     | -     |

**APPTIS INC.**

4800 Westfields Blvd.  
Chantilly VA 20151  
Phone: 703-745-6016  
Fax: 210-366-4722  
Web: www.mysiriuszone.com

CEO: Albert Notini  
CFO: Francis Meyer  
HR: -  
FYE: December 31  
Type: Subsidiary

Apptis — 'tis an appropriate name for a company that provides many apps for its customers. The company offers a wide range of information technology services including network engineering software development and systems integration for US federal agencies and commercial clients. It also distributes and integrates equipment from such vendors as Cisco Dell and Hewlett-Packard. Apptis provides such other services as maintenance support and training. Clients have included the FAA and the Department of Defense (DOD). Apptis has several offices in its home state of Virginia and several more in five other states. The company was acquired by URS Corporation in 2011 for about \$260 million.

**APRIA HEALTHCARE GROUP INC.**

26220 Enterprise Ct.  
Lake Forest CA 92630  
Phone: 949-639-2000  
Fax: 516-593-7039  
Web: www.biospecifics.com

CEO: Daniel J Starck  
CFO: Debra L Morris  
HR: -  
FYE: December 31  
Type: Private

When an apple a day doesn't keep the illness away perhaps Apria Healthcare Group can help. With about 540 branches nationwide Apria is one of the country's largest home health firms. The company provides supplemental oxygen ventilators nebulizers and sleep monitoring equipment and medication to patients with emphysema sleep apnea and other respiratory conditions. Its infusion therapy nurses administer intravenous or injectable therapies — including pain drugs chemotherapy and parenteral nutrition — at home or in one of the company's outpatient infusion clinics. Apria also delivers home medical equipment such as walkers and hospital beds. The company is owned by the Blackstone Group.

**APRICUS BIOSCIENCES INC**

NAS: APRI

11975 El Camino Real, Suite 300  
San Diego, CA 92130  
Phone: 858 222-8041  
Fax: -  
Web: www.apricusbio.com

CEO: Richard W Pascoe  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Apricus Biosciences (formerly NexMed) wants you to rub it in. The drug development company uses its NexACT technology to deliver drugs through the skin; it is developing topical formulations with improved absorption rates using already-proven drug ingredients. One of the company's products is a treatment for erectile dysfunction Vitaros that is sold in select international markets. Another offering Totect works to detoxify tissue that has been accidentally exposed to chemotherapy agents. Apricus Biosciences is also working on a topical product called Femprox that treats female sexual arousal disorder as well as a topical nail fungus treatment called MycoVa.

|                        | Annual Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (9.0%)        | 8.4    | 2.5    | 9.3    | 4.8    | 5.8   |
| Net income (\$ mil.)   | -             | (31.8) | (16.9) | (21.8) | (19.0) | (7.4) |
| Market value (\$ mil.) | (10.0%)       | 15.4   | 20.5   | 7.7    | 7.7    | 10.1  |
| Employees              | (39.8%)       | 114    | 21     | 23     | 24     | 15    |

**APRISO CORPORATION**

301 E. Ocean Blvd. Ste. 1200  
Long Beach CA 90802  
Phone: 562-951-8000  
Fax: 562-951-9000  
Web: www.apriso.com

CEO: James Henderson  
CFO: Carey Tokirio  
HR: -  
FYE: December 31  
Type: Private

Apriso helps companies size up their manufacturing activities. The company's FlexNet product which works with languages and currencies from around the world is a suite of manufacturing operations management applications. The FlexNet suite addresses plant activities such as production supply chain warehousing labor and maintenance. In more than 40 countries spread across the Americas Europe Africa and Asia Apriso's more than 200-strong client list includes British American Tobacco General Motors Lockheed Martin and Microsoft. The company was founded in 1992.

**APS HEALTHCARE INC.**

44 S. Broadway Ste. 1200  
White Plains NY 10601  
Phone: 800-305-3720  
Fax: +44-2079227789  
Web: www.northernandshell.com

CEO: Greg Scott  
CFO: John McDonough  
HR: -  
FYE: December 31  
Type: Private

At APS Healthcare attitude is everything. What started out as a behavioral health services provider has morphed into a full-service health management firm aiming to reduce health care costs and improve wellness through lifestyle changes. APS provides disease and care management wellness and prevention clinical quality reviews and mental health services to Medicaid agencies state and local governments health plans and employers. The company which serves some 17 million members in 25 US states plus Puerto Rico also provides employee assistance and work-life programs. APS which was previously owned by private equity firm GTCR Goldner Rauner was acquired by Medicare provider Universal American in 2012.

**APTALIS PHARMA INC.**

22 Inverness Center Pkwy. Ste. 310  
Birmingham AL 35242  
Phone: 205-991-8085  
Fax: 604-688-7168  
Web: www.ivanhoe-energy.com

CEO: John Fraher  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Aptalis Pharma knows its ABCs when it comes to treating CF and GI ailments. The company formerly named Axcen Intermediate Holdings develops and sells drugs mainly to treat cystic fibrosis (CF) and gastrointestinal (GI) conditions. Its Urso line treats liver disease; Carafate and Sulcrate treat ulcers; and Canasa and Salofalk offer relief for inflammatory bowel diseases. In addition Aptalis Pharma markets Zenpep a digestive aids for patients with exocrine pancreatic insufficiency a condition associated with cystic fibrosis. The firm's products are primarily sold in North America and the European Union. Aptalis Pharma is a subsidiary of Axcen Holdings which is controlled by TPG Capital.

**APTARGROUP INC.**
**NYS: ATR**

265 Exchange Drive, Suite 100  
Crystal Lake, IL 60014  
Phone: 815 477-0424  
Fax: 815 477-0481  
Web: www.aptar.com

CEO: Stephan B. Tanda  
CFO: Robert W. (Bob) Kuhn  
HR: Shiela Vinczeller  
FYE: December 31  
Type: Public

AptarGroup pumps out products all over the world. Also known as Aptar the company manufactures pump dispensers that are used for fragrances and cosmetics food and pharmaceuticals and a myriad of other personal care items. Aptar makes dispensing closures for plastic-capped squeezable containers holding toiletries and to a lesser extent food and beverage and household goods. The company also offers aerosol valves in both continuous-spray and metered-dose options (such as inhalers). Aptar operates on four continents selling dispensers worldwide through an in-house sales network.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.6%             | 2,597.8 | 2,317.1 | 2,330.9 | 2,469.3 | 2,764.8 |
| Net income (\$ mil.)   | 0.4%             | 191.7   | 199.3   | 205.6   | 220.0   | 194.7   |
| Market value (\$ mil.) | 8.9%             | 4,205.3 | 4,570.9 | 4,621.2 | 5,428.4 | 5,918.5 |
| Employees              | 2.1%             | 13,000  | 13,000  | 12,700  | 13,200  | 14,100  |

**APTIFY**

1850 K St. NW 3rd Fl.  
Washington DC 20006-1605  
Phone: 202-223-2600  
Fax: 202-223-8800  
Web: www.aptify.com

CEO: Amith Nagarajan  
CFO: Chris Frederick  
HR: -  
FYE: December 31  
Type: Private

Aptify hopes to help the disorganized masses. The company develops data management software used by customers for the automation of a variety of back-office functions such as accounting order entry fundraising marketing membership renewal and polling and surveying. Aptify serves a range of industries including education health care and manufacturing. It also has products tailored for religious groups and other non-profit organizations. Clients have included Publishing Technology and The Catholic Health Association of the United States. The company has additional offices in California Illinois and Pennsylvania. Chairman and CEO founded Aptify in 1993.

**APTIMUS INC.**

199 Fremont St. Ste. 1800  
San Francisco CA 94105  
Phone: 415-896-2123  
Fax: 415-896-2561  
Web: www.aptimus.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Aptimus thinks it's the most qualified to bring you online shopping deals. The company whose name is derived from the Latin words "aptus" (unusually qualified) and "optimus" (most beneficial) operates an ad network that showcases free trial and promotional offers from a variety of corporate clients. Serving primarily the education sector Aptimus provides banner ads hyper-links and pop-ups across its network of sites as part of its clients' marketing campaigns and coordinates mailings using its database of e-mail addresses of people who have opted to receive promotional offers. Owning offices in Seattle and San Francisco Aptimus is a subsidiary of education services company Apollo Group.

**APTINA LLC**

3080 N. 1st St.  
San Jose CA 95134  
Phone: 408-660-2699  
Fax: 408-660-2674  
Web: www.apтина.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

For Aptina image is everything. The company is a leader in CMOS (complementary metal-oxide-semiconductor) imaging technology. Its digital image sensor components and processors are used in standard digital still and video cameras as well as cameras built into mobile phones PCs and surveillance equipment. The company also makes sensors for medical imaging scopes (used in colonoscopies for example) and automobile cameras that enable rear view images. Aptina partners with mobile handset makers and camera component designers and distributes its products from offices in North America Europe and Asia. Memory chip maker Micron Technology formed Aptina in 2008 and spun it off in 2009.

**APTUM ONCOLOGY INC.**

8201 Beverly Blvd.  
Los Angeles CA 90048-4505  
Phone: 323-966-3400  
Fax: 323-966-3685  
Web: www.aptiumoncology.com

CEO: Wesley Scruggs  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

The side effects of cancer treatment can be nearly as devastating as the disease itself but Aptium Oncology offers treatment variations to make the best of a bad situation for patients. Aptium Oncology manages hospital-based outpatient and comprehensive cancer treatment centers for patients with all types of cancer. It operates a network of 24-hour cancer treatment centers in hospitals in California Florida New York and New Jersey. Aptium Oncology provides consulting management information technology and research coordination services to its clients. The company is a subsidiary of UK-based AstraZeneca a top maker of cancer drugs.

**APYX MEDICAL CORP**
**NMS: APYX**

5115 Ulmerton Road  
Clearwater, FL 33760  
Phone: 727 384-2323  
Fax: -  
Web: www.boviemedical.com

CEO: Charles D Goodwin  
CFO: Tara Semb  
HR: -  
FYE: December 31  
Type: Public

Surgeons don't think about Bovie Medical during surgery but Bovie thinks about them. Bovie makes electrosurgical generators and disposable electrosurgical products (including desiccators electrodes electrosurgical pencils and other devices) for cutting and cauterizing tissue. These are mainly used for outpatient surgical procedures in doctors' offices surgery centers and hospitals. Bovie also makes battery-operated cauteries (to stop bleeding) physician penlights and other medical lighting instruments and nerve locator simulators (used in hand and facial reconstruction) to identify motor nerves. Bovie markets and distributes worldwide under its own Aaron ICON and IDS brands and under private labels.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (11.9%)          | 27.7   | 29.5  | 36.6  | 38.9  | 16.7  |
| Net income (\$ mil.)   | -                | (17.3) | (5.4) | (4.0) | (5.1) | 64.0  |
| Market value (\$ mil.) | -                | -      | -     | -     | -     | -     |
| Employees              | 9.9%             | 152    | 201   | 217   | 211   | 222   |

**ARAMARK**

NYS: ARMK

2400 Market Street  
Philadelphia, PA 19103  
Phone: 215 238-3000  
Fax: -  
Web: www.aramark.com

CEO: Eric J. Foss  
CFO: Stephen P. (Steve) Bramlage  
HR: Lynn B. McKee  
FYE: September 27  
Type: Public

Keeping employees fed and clothed is a mark of this company. ARAMARK is one of the leading contract foodservice providers in the world and a high-ranking uniform supplier in the US. The company offers corporate dining services and operates concessions at sports arenas and other entertainment venues while its ARAMARK Refreshment Services unit is a leading provider of vending and beverage services. The firm also provides facilities management services. Through ARAMARK Uniform and Career Apparel the company supplies uniforms for healthcare public safety and technology workers. US customers generate about three-quarters of the company's revenue.

|                        | Annual Growth | 10/15*   | 09/16    | 09/17    | 09/18    | 09/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.2%          | 14,329.1 | 14,415.8 | 14,604.4 | 15,789.6 | 16,227.3 |
| Net income (\$ mil.)   | 17.4%         | 235.9    | 287.8    | 373.9    | 567.9    | 448.5    |
| Market value (\$ mil.) | 8.7%          | 7,638.3  | 9,422.2  | 10,061.4 | 10,658.5 | 10,658.5 |
| Employees              | 1.7%          | 265,500  | 266,500  | 260,500  | 274,400  | 283,500  |

\*Fiscal year change

**ARAMARK REFRESHMENT SERVICES LLC**

ARAMARK Tower 1101 Market St.  
Philadelphia PA 19107-2934  
Phone: 215-238-3000  
Fax: 215-238-3333  
Web: www.aramarkrefreshments.com

CEO: -  
CFO: -  
HR: Bryan Mohseni  
FYE: September 30  
Type: Subsidiary

You might say this company facilitates water cooler discussions and break-room meetings. ARAMARK Refreshment Services is a leading supplier of vending machines and office coffee and water services. The subsidiary of foodservices firm ARAMARK Corporation serves its customers through about 90 distribution facilities that cater to more than 100,000 locations in North America. Its "Complete Breaktime Experience" offers an array of coffee and brewing systems along with water dispensing equipment and other supplies. In addition the firm's vending unit stocks and maintains vending machines mainly in workplaces. In 2011 it picked up Van Houtte US Coffee Service or Filterfresh from Green Mountain Coffee Roasters.

**ARAMARK UNIFORM AND CAREER APPAREL LLC**

115 N. 1st St.  
Burbank CA 91502  
Phone: 818-973-3700  
Fax: 818-973-2848  
Web: www.aramark-uniform.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Subsidiary

What do butchers chefs municipal workers nurses and supermarket clerks have in common? Their uniforms may all be provided by ARAMARK Uniform and Career Apparel. The company makes rents and sells professional uniforms and workplace apparel to businesses in 45 US states Puerto Rico and Ontario Canada. ARAMARK Uniform and Career Apparel also sells or leases workplace supplies including floor mats mops towels and dispensers. Divisions of the company include ARAMARK Uniform Services Galls and WearGuard and Crest. A subsidiary of the world's third-largest food service provider ARAMARK ARAMARK Uniform and Career Apparel is the #2 uniform rental company in the US (behind rival Cintas).

**ARATANA THERAPEUTICS, INC**

NMS: PETX

11400 Tomahawk Creek Parkway, Suite 340  
Leawood, KS 66211  
Phone: 913 353-1000  
Fax: -  
Web: www.aratana.com

CEO: Craig Tooman  
CFO: Rhonda Hellums  
HR: -  
FYE: December 31  
Type: Public

If you can't teach old dogs new tricks you can at least ease their stiff joints with medications by Aratana Therapeutics. The company is developing biopharmaceuticals for dogs and cats by licensing pharmaceutical compounds already approved for human consumption and reformulating them for animal use. Aratana has three products on the market: ENTYCE to stimulate appetite in dogs NOCITA to alleviate post-operative pain in cats and dogs and Galliprant to treat osteoarthritis pain and inflammation in dogs. The company's pipeline includes a weight-loss therapeutic for cats with chronic kidney disease and a feline herpes virus.

|                        | Annual Growth | 12/13 | 12/14  | 12/15  | 12/16  | 12/17  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 279.7%        | 0.1   | 0.8    | 0.7    | 38.6   | 25.6   |
| Net income (\$ mil.)   | -             | (4.3) | (38.8) | (84.1) | (33.6) | (47.5) |
| Market value (\$ mil.) | (27.6%)       | 812.4 | 757.9  | 237.3  | 305.4  | 223.7  |
| Employees              | 17.9%         | 44    | 57     | 58     | 88     | 85     |

**ARBELLA MUTUAL INSURANCE COMPANY**

1100 Crown Colony Dr.  
Quincy MA 02169  
Phone: 617-328-2800  
Fax: 617-328-2970  
Web: www.arbella.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The ship Arbella carried the Puritan settlers of the Massachusetts Bay Colony but Arbella Mutual Insurance would insure their worldly goods. The New England company provides consumer and personal property/casualty insurance in Massachusetts and is one of the state's top auto insurers. Operating through Arbella Mutual and Commonwealth Mutual it underwrites auto homeowners and other personal insurance products in Massachusetts. The group also provides business insurance products (auto fleet coverage and workers' compensation for instance) in its home state New Hampshire and Rhode Island. Arbella's Covenant Insurance affiliate writes personal insurance policies in Connecticut.

**ARBINET CORPORATION**

460 Herndon Parkway  
Herndon VA 20170  
Phone: 703-456-4100  
Fax: 703-456-4123  
Web: www.arbinet.com

CEO: Shawn F O'Donnell  
CFO: Gary G Brandt  
HR: -  
FYE: December 31  
Type: Subsidiary

Arbinet makes communications capacity a tradable commodity. The company operating as PTGi International Carrier Services created and operates the leading electronic marketplace for communications trading. Used by roughly 1100 members primarily communications services providers its automated platform offers anonymous buying and selling of wholesale voice and data traffic capacity. The company targets customers in the Americas Asia Europe and the Middle East. Arbinet was acquired by Primus Telecommunications (PTGi) in 2011. Primus integrated Arbinet's business brand and technology into a division called PTGi International Carrier Services (PTGi ICS).

**ARBITECH, LLC**

64 FAIRBANKS  
IRVINE, CA 926181602  
Phone: 949-376-6650  
Fax: -  
Web: www.arbitech.com

CEO: -  
CFO: David Walker  
HR: -  
FYE: December 31  
Type: Private

There's nothing arbitrary about Arbitech's business model. Arbitech sells a variety of new and used computer equipment made by such companies as Avaya Cisco Systems Hewlett-Packard IBM Microsoft Nortel and VMware. The company's wide range of products include PCs networking equipment servers storage systems components memories and software. In addition to new equipment the company deals in open-box discontinued and refurbished inventory a niche typically not served by other large distributors and resellers of computer products. Arbitech was co-founded in 2000 by CEO Torin Pavia and one of the company's partners William Poovey.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.7%             | -     | -     | 153.3 | 180.3 | 191.4 |
| Net income (\$ mil.)   | -                | -     | -     | 8.4   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 74    |

**ARBOR COMMERCIAL MORTGAGE LLC**

333 Earle Ovington Blvd. Ste. 900  
Uniondale NY 11553  
Phone: 516-832-8002  
Fax: 516-832-8045  
Web: www.arbor.com

CEO: Ivan Kaufman  
CFO: Paul Elenio  
HR: -  
FYE: December 31  
Type: Private

Countless borrowers have sought shelter in this arbor. Arbor Commercial Mortgage originates underwrites and services real estate loans with an emphasis on multi-family housing as well as commercial health care industrial office and retail properties. It services more than 600 loans totaling about \$3.5 billion for investors including Fannie Mae institutional and corporate investors and private mortgage holders. The company operates about a dozen sales and origination support offices throughout the US. CEO Ivan Kaufman founded Arbor in 1983.

**ARBOR NETWORKS INC.**

6 Omni Way  
Chelmsford MA 01824  
Phone: 978-703-6600  
Fax: 978-250-1905  
Web: www.arbornetworks.com

CEO: Matthew Moynahan  
CFO: Donald W Pratt Jr  
HR: -  
FYE: December 31  
Type: Private

Arbor Networks provides network security software and related computing equipment intended to help businesses grow healthy secure networks. The company's Peakflow and Pravail systems are designed to recognize and respond to network threats such as denial of service attacks. Its eSeries products enable network traffic monitoring and routing among other tasks. Arbor's customers come from such industries as financial services education health care and telecommunications. Clients include Cox Communications Comerica and Tata Communications. Arbor has international sales offices in Europe and Asia. In 2010 the company was acquired by Tektronix.

**ARBOR REALTY TRUST INC**
**NYS: ABR**

333 Earle Ovington Boulevard, Suite 900  
Uniondale, NY 11553  
Phone: 516 506-4200  
Fax: -  
Web: www.arbor.com

CEO: Ivan Kaufman  
CFO: Paul Elenio  
HR: -  
FYE: December 31  
Type: Public

Money doesn't grow on trees so Arbor Realty Trust invests in real estate-related assets. The real estate investment trust (REIT) buys structured finance assets in the commercial and multifamily real estate markets. It primarily invests in bridge loans (short-term financing) and mezzanine loans (large and usually unsecured loans) but also invests in discounted mortgage notes and other assets. The REIT targets lending and investment opportunities where borrowers seek interim financing until permanent financing is attained. Arbor Realty Trust is managed by financing firm Arbor Commercial Mortgage though in early 2016 the REIT agreed to buy Arbor Commercial Mortgage for \$250 million to expand into the government-sponsored multi-family real estate loan origination business.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 36.2%            | 141.0 | 142.6 | 213.2 | 346.7 | 484.9 |
| Net income (\$ mil.)   | 18.0%            | 93.0  | 53.4  | 74.6  | 121.6 | 180.2 |
| Market value (\$ mil.) | 10.4%            | 568.6 | 600.5 | 626.5 | 725.7 | 845.8 |
| Employees              | 88.6%            | 37    | 39    | 288   | 445   | 468   |

**ARBORGEN INC.**

180 Westvaco Rd.  
Summerville SC 29483  
Phone: 843-851-4129  
Fax: 843-832-2164  
Web: www.arborgen.com

CEO: Andrew Baum  
CFO: John Radak  
HR: -  
FYE: March 31  
Type: Private

ArborGen's seedlings are a chip off the ol' bioengineering block. The company produces and markets genetically enhanced eucalyptus and pine tree seedlings designed to grow quickly and resist frigid temperatures and disease. The company which also offers conventional seedlings typically markets to customers in the US New Zealand and Australia. While sold directly to core customers like large land owners and managers its trees are ultimately used by pulp and paper products producers and companies in the biopower charcoal and biofuels industries. ArborGen operates a dozen nurseries 15 orchards three R&D facilities and several distribution centers. In mid-2011 the company shelved its plans to go public.

**ARBUTUS BIOPHARMA CORP**
**NMS: ABUS**

701 Veterans Circle  
Warminster, PA 18974  
Phone: 267 469-0914  
Fax: 604 419-3201  
Web: www.arbutusbio.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Tekmira Pharmaceuticals is giving diseases the silent treatment. The biopharmaceutical company is attempting to develop therapies that inhibit or "silence" certain disease-causing genes through ribonucleic acid interference (RNAi) a mechanism that disrupts the production of proteins that can lead to cancer metabolic and infectious diseases. Tekmira's lead candidates are being developed to treat tumors and high cholesterol. It also partners with other pharmaceutical companies such as Alnylam Pharmaceuticals and Pfizer to advance additional RNAi products using Tekmira's stable nucleic acid-lipid particles (SNALP) RNAi drug delivery technology.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16   | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|---------|--------|--------|
| Sales (\$ mil.)        | (20.6%)          | 15.0   | 24.9   | 1.5     | 10.7   | 5.9    |
| Net income (\$ mil.)   | -                | (38.8) | (61.1) | (384.2) | (84.4) | (57.1) |
| Market value (\$ mil.) | (29.1%)          | 841.1  | 247.1  | 136.0   | 280.4  | 212.6  |
| Employees              | (6.1%)           | 103    | 134    | 122     | 130    | 80     |



**ARC DOCUMENT SOLUTIONS, INC.**

NYS: ARC

12657 Alcosta Blvd, Suite 200  
San Ramon, CA 94583  
Phone: 925 949-5100  
Fax: -  
Web: www.e-arc.com

CEO: Kumarakulasingam (Suri) Suriyakumar  
CFO: Jorge Avalos  
HR: John J. Herb  
FYE: December 31  
Type: Public

This "arc" keeps builders from being flooded with too much paper. ARC Document Solutions provides large-format document reproduction services mainly to architectural engineering and construction firms. It operates about 175 service centers under a variety of local brands and offers on-site document management services at some 10000 customer locations. In addition the company sells reprographics equipment and supplies. Adapting to the shift to digital the company offers a number of applications such as SKYSITE Planwell and Abacus that offer digital documentation management. ARC's network of facilities extends beyond the US into Canada China India Hong Kong UAE and the UK.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (1.4%)        | 423.8 | 428.7 | 406.3  | 394.6  | 400.8 |
| Net income (\$ mil.)   | 5.1%          | 7.3   | 97.0  | (47.9) | (21.5) | 8.9   |
| Market value (\$ mil.) | (33.1%)       | 468.3 | 202.5 | 232.8  | 116.8  | 93.9  |
| Employees              | (2.0%)        | 2,600 | 2,600 | 2,600  | 2,500  | 2,400 |

**ARC GROUP WORLDWIDE INC**

NBB: ARCW

810 Flightline Blvd.  
Deland, FL 32724  
Phone: 303 467-5236  
Fax: -  
Web: www.arcgroupworldwide.com

CEO: Drew M Kelley  
CFO: R Brian Knaley  
HR: -  
FYE: June 30  
Type: Public

ARC Group puts a modern twist on making old-fashioned parts. The company makes industrial parts for aerospace automotive and medical uses with a 3D manufacturing process. The 3D process reduces times to prototype and make a part and helps the customer get its product to market faster. ARC offers more traditional manufacturing processes such as metal injection molding plastic injection molding and metal stamping. Those processes are ARC's biggest moneymaker accounting for more than four-fifths of revenue. The US is by far the company's biggest market. It has added to its portfolio of manufacturing processes through a series of acquisitions.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17  | 06/18  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (0.1%)        | 82.9  | 112.5 | 103.8 | 99.1   | 82.4   |
| Net income (\$ mil.)   | -             | 4.5   | (0.2) | (2.3) | (10.2) | (13.2) |
| Market value (\$ mil.) | (36.6%)       | 354.4 | 123.6 | 53.6  | 65.7   | 57.1   |
| Employees              | (6.7%)        | 700   | 600   | 560   | 576    | 530    |

**ARC LOGISTICS PARTNERS LP**

NYS: ARCX

725 Fifth Avenue, 19th Floor  
New York, NY 10022  
Phone: 212 993-1290  
Fax: -  
Web: www.arcxlp.com

CEO: Jeffrey R Armstrong  
CFO: Carlos Ruiz  
HR: -  
FYE: December 31  
Type: Public

Arc Logistics Partners owns more than a dozen fuel storage terminals in 10 states that can hold almost 5 million barrels of oil ethanol and other types of petroleum products. It also owns two rail transloading facilities in Alabama that can move 23000 barrels per day and a liquefied natural gas storage facility in Mississippi. Customers include oil and gas companies refineries marketers distributors and other industrial manufacturers. Arc Logistics Partners was formed by Lightfoot Capital Partners (which is majority owned by GE). Organized as a limited partnership Arc is exempt from paying corporate income tax as long as it distributes quarterly dividends to shareholders. The partnership went public in 2013.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 40.4%         | 21.0  | 22.9  | 47.8  | 54.9  | 81.8  |
| Net income (\$ mil.)   | 19.0%         | 5.4   | 5.4   | 12.8  | 1.3   | 10.7  |
| Market value (\$ mil.) | (22.2%)       | -     | -     | 421.7 | 328.5 | 255.5 |
| Employees              | 11.5%         | -     | 80    | 83    | 95    | 111   |

**ARCA BIOPHARMA INC.**

NASDAQ: ABIO

8001 Arista Place Ste. 200  
Broomfield CO 80021  
Phone: 720-940-2200  
Fax: 720-208-9261  
Web: www.arcabiopharma.com

CEO: Michael R Bristow  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

ARCA biopharma is using genes to treat your heart. The biopharmaceutical company's lead candidate Gencaro is a beta-blocker being developed to treat chronic heart failure and other cardiovascular diseases. Having identified common genetic variations in the cardiac nervous system ARCA biopharma believes those variations may help predict how well patients will respond to Gencaro. Pending regulatory approval Gencaro may be marketed directly by the company or through partnerships. If approved it will be the first genetically-targeted heart failure treatment. ARCA biopharma is also collaborating with LabCorp to develop a companion genetic diagnostic test for Gencaro.

**ARCBEST CORP**

NMS: ARCB

8401 McClure Drive  
Fort Smith, AR 72916  
Phone: 479 785-6000  
Fax: 479 785-6004  
Web: www.arkbest.com

CEO: Judy R. McReynolds  
CFO: David R. Cobb  
HR: -  
FYE: December 31  
Type: Public

ArcBest knows what's best when it comes to moving freight. Subsidiary ABF Freight System specializes in long-haul less-than-truckload (LTL) shipments of general commodities (no hazardous waste or dangerous explosives). LTL carriers combine freight from multiple shippers into a single truckload. It also offers ground expedite solutions under Panther Premium Logistics household moving via U-Pack and vehicle maintenance under FleetNet America. ArcBest was founded in Arkansas in 1923 (its name was shortened from Arkansas Best in 2014) and has grown to serve all US states plus Canada and Puerto Rico through some 250 service/distribution centers.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.3%          | 2,612.7 | 2,666.9 | 2,700.2 | 2,826.5 | 3,093.8 |
| Net income (\$ mil.)   | 9.9%          | 46.2    | 44.9    | 18.7    | 59.7    | 67.3    |
| Market value (\$ mil.) | (7.3%)        | 1,186.5 | 547.3   | 707.5   | 914.7   | 876.6   |
| Employees              | 3.1%          | 11,484  | 13,000  | 13,000  | 13,000  | 13,000  |

**ARCH CHEMICALS INC.**

501 Merritt 7  
Norwalk CT 06856-5204  
Phone: 203-229-2900  
Fax: 519-888-7884  
Web: www.rim.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Arch Chemicals and its line of pool-cleaning products may make it safe to go back in the water but the company is after bigger (smaller) fish — dangerous microbes in the environment. Arch "The Biocides Company" makes products designed to destroy and control the growth of harmful microbes in several areas. In addition to products for the pool Arch sells chemicals for hair and skin care wood treatment preservation and protection applications for paints and building products and health and hygiene applications. The company operates two business segments: biocides products and performance products. In 2011 Swiss biopharmaceutical company Lonza Group acquired Arch in a \$1.2 billion cash tender offer.

**ARCH COAL INC**
**NYS: ARCH**

One CityPlace Drive, Suite 300  
St. Louis, MO 63141  
Phone: 314 994-2700  
Fax: -  
Web: www.archcoal.com

CEO: John W. Eaves  
CFO: John T. Drexler  
HR: -  
FYE: December 31  
Type: Public

It is difficult to arch around the name of Arch Coal when it comes to coal mining. One of the world's largest coal producers by volume Arch Coal controls a 2.1-billion-ton reserve base of both metallurgical and thermal coal coming from some 10 active mining complexes spread across all the major coal basins. Each year it sells almost 100 million tons to electric power generation companies (thermal coal) and steel producers (metallurgical coal). In 2016 Arch Coal voluntarily filed for (and emerged from) Chapter 11 bankruptcy successfully reducing its debt burden.

|                        | Annual<br>Growth | 12/15*    | 10/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-----------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.6%)           | 2,573.3   | 1,398.7 | 575.7   | 2,324.6 | 2,451.8 |
| Net income (\$ mil.)   | -                | (2,913.1) | 1,242.1 | 33.4    | 238.5   | 312.6   |
| Market value (\$ mil.) | 3.1%             | -         | -       | 1,391.7 | 1,661.1 | 1,479.8 |
| Employees              | (6.4%)           | 4,655     | -       | 4,025   | 3,790   | 3,822   |

\*Fiscal year change

**ARCH VENTURE PARTNERS**

8725 W. Higgins Rd. Ste. 290  
Chicago IL 60631  
Phone: 773-380-6600  
Fax: 773-380-6606  
Web: www.archventure.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

ARCH Venture Partners wants to catch companies on the upward curve of their development. The firm invests in startup and seed-stage companies particularly those concentrating on information technology life sciences and physical sciences. The company also specializes in the commercialization of technologies originating from academic and research institutions. ARCH launched its first fund in 1989 and now manages seven funds totaling some \$1.5 billion. It has invested in more than 130 companies since its founding. Portfolio holdings include AmberWave Systems Impinj Nanosys Surface Logix and Xtera Communications.

**ARCHEMIX CORP.**

300 Third St.  
Cambridge MA 02142  
Phone: 617-621-7700  
Fax: 617-621-9300  
Web: www.archemix.com

CEO: Kenneth M Bate  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Monoclonal antibodies and small molecules? Feh! Archemix is focused on aptamers a type of synthetic oligonucleotide that the drug discovery company believes will trump those other cutting edge biotech tools in treating acute and chronic diseases. Aptamers bind to molecular targets much like antibodies but are more easily reproduced. It has R&D programs for potential treatments for cancers rheumatoid arthritis and multiple sclerosis. The company has partnered with larger firms including Merck Serono GlaxoSmithKline and Elan Pharmaceuticals.

**ARCHER DANIELS MIDLAND CO.**
**NYS: ADM**

77 West Wacker Drive, Suite 4600  
Chicago, IL 60601  
Phone: 312 634-8100  
Fax: -  
Web: www.adm.com

CEO: Juan R. Luciano  
CFO: Ray G. Young  
HR: Crocifissa Mandraccia  
FYE: December 31  
Type: Public

Archer-Daniels-Midland (ADM) forges every link in the food chain from field to processing to store. One of the world's largest processors of agricultural commodities the company converts corn oilseeds and wheat into products for food animal feed industrial and energy uses at 280 processing plants worldwide. The company is also a leading manufacturer of protein meal vegetable oil corn sweeteners flour biodiesel ethanol and other value-added food and feed ingredients. ADM operates an extensive US grain elevator and global transportation network that buys stores transports and resells feed commodities for the agricultural processing industry connecting crops with markets on six continents.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (5.7%)           | 81,201.0 | 67,702.0 | 62,346.0 | 60,828.0 | 64,341.0 |
| Net income (\$ mil.)   | (5.3%)           | 2,248.0  | 1,849.0  | 1,279.0  | 1,595.0  | 1,810.0  |
| Market value (\$ mil.) | (5.8%)           | 29,068.0 | 20,504.1 | 25,518.4 | 22,404.7 | 22,902.2 |
| Employees              | (1.7%)           | 33,900   | 32,300   | 31,800   | 31,300   | 31,600   |

**ARCHIE COMIC PUBLICATIONS INC.**

325 Fayette Ave.  
Mamaroneck NY 10543-2306  
Phone: 914-381-5155  
Fax: 914-381-2335  
Web: www.archiecomics.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Throw on your letterman jacket grab Veronica and Betty (really who can choose between them?) and head to Riverdale home to Archie and friends. Archie Comic Publications (ACP) publishes the family-friendly comic book Archie in addition to titles featuring cat-suited rockers Josie and the Pussycats and Sabrina the Teenage Witch. The company's Archie Comics Entertainment division produces and distributes original projects for TV film home video music live events and the Internet and also represents ACP's licensing and merchandising. All total ACP publishes more than 10 million comics per year in a dozen languages worldwide.

**ARCHIPELAGO LEARNING INC.**
**NASDAQ: ARCL**

3232 McKinney Ave. Ste. 400  
Dallas TX 75204  
Phone: 800-419-3191  
Fax: 877-592-1357  
Web: www.archipelagolearning.com

CEO: Tim J McEwen  
CFO: James Walburg  
HR: -  
FYE: December 31  
Type: Public

Archipelago Learning is a subscription-based online education company that provides instruction assessment and productivity tools to improve student and teacher performance. Its products Study Island and EducationCity are used by more than 37000 elementary and secondary schools in the US Canada and the UK to improve student performance on standardized tests. The company's Northstar Learning products offer adult education study and exam prep services. It also distributes Reading Eggs an online reading program for younger children. Providence Equity Partners owns nearly half of the company's stock. Archipelago Learning has agreed to be acquired by PLATO Learning.

**ARCHON CORPORATION**

OTC: ARHN

4336 Losee Rd. Ste. 5  
North Las Vegas NV 89030  
Phone: 702-732-9120  
Fax: 702-658-4331

CEO: Paul W Lowden  
CFO: –  
HR: –  
FYE: September 30  
Type: Public

Archon is banking on gamblers to follow the trail of the Pioneer. Formerly Santa Fe Gaming the embattled company owns and operates one casino the Pioneer Hotel & Gambling Hall in Laughlin Nevada. The Pioneer features some 400 guest rooms and gaming operations that consist of approximately 730 slot machines six blackjack tables one craps table one roulette wheel and five other gaming tables. The hotel includes two restaurants and bars a special events area banquet rooms and a swimming pool and spa. Gaming accounts for more than half of revenues. Chairman and CEO Paul Lowden owns about 75% of the company.

**ARCHON GROUP L.P.**

6011 Connection Dr.  
Irving TX 75039  
Phone: 972-368-2200  
Fax: 972-368-2290  
Web: www.archongroup.com

CEO: –  
CFO: –  
HR: –  
FYE: November 30  
Type: Subsidiary

Archon Group keeps it real ... real estate that is. Archon provides portfolio management and financing services to commercial property owners and investors around the world. Its offerings include accounting legal consultation and IT services. The group also provides mortgage origination and specialty financing. Archon manages a property portfolio worth nearly \$60 billion in North America Europe and Asia; property types include office buildings industrial facilities multifamily residences and retail spaces. Archon was established in 1996 by Goldman Sachs; its primary client is Whitehall Street Real Estate Funds also part of the Goldman Sachs family.

**ARCHROCK INC**

NYS: AROC

9807 Katy Freeway, Suite 100  
Houston, TX 77024  
Phone: 281 836-8000  
Fax: –  
Web: www.archrock.com

CEO: D. Bradley Childers  
CFO: David S. Miller  
HR: –  
FYE: December 31  
Type: Public

Archrock has a rock solid compression game going. The US based company is a leading natural gas contract operator and compression service provider to the oil & gas industry. In addition the company provides aftermarket services to compression equipment owners. The company owns 7120 compression units providing an aggregate 3.9 million horsepower.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18 |
|------------------------|---------------|---------|---------|---------|---------|-------|
| Sales (\$ mil.)        | (25.3%)       | 2,899.7 | 998.1   | 807.1   | 794.7   | 904.4 |
| Net income (\$ mil.)   | (31.9%)       | 98.2    | (105.8) | (54.6)  | 19.0    | 21.1  |
| Market value (\$ mil.) | (30.8%)       | 4,216.0 | 973.1   | 1,708.2 | 1,358.8 | 969.3 |
| Employees              | (35.8%)       | 10,000  | 2,200   | 1,700   | 1,700   | 1,700 |

**ARCHROCK PARTNERS LP**

NMS: APLP

9807 Katy Freeway, Suite 100  
Houston, TX 77024  
Phone: 281 836-8000  
Fax: –  
Web: www.archrock.com

CEO: D Bradley Childers  
CFO: David S Miller  
HR: –  
FYE: December 31  
Type: Public

Archrock Partners (formerly Exterran Partners) is the largest operator of contract compression equipment in the US. Its services include designing installing operating repairing and maintaining compression equipment. The company operates a fleet of more than 3950 compressor units comprising almost 1.6 million horsepower. Archrock a global leader in full-service natural gas compression equipment and services controls Archrock Partners. Archrock Partners and Archrock (formerly Exterran Holdings) manage their respective US compression fleets as one pool of compression equipment in order to more easily fulfill their respective customers' needs.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15  | 12/16   |
|------------------------|---------------|---------|---------|---------|--------|---------|
| Sales (\$ mil.)        | 9.8%          | 387.5   | 466.2   | 581.0   | 656.8  | 562.4   |
| Net income (\$ mil.)   | –             | 10.5    | 64.0    | 61.7    | (84.0) | (10.8)  |
| Market value (\$ mil.) | (5.7%)        | 1,355.0 | 2,020.8 | 1,445.2 | 822.9  | 1,072.2 |
| Employees              | –             | –       | –       | –       | –      | –       |

**ARCHWAY MARKETING SERVICES INC.**

19850 S. Diamond Lake Rd.  
Rogers MN 55374  
Phone: 763-428-3300  
Fax: 763-428-3302  
Web: www.archway.com

CEO: Doug Mann  
CFO: Tom Smith  
HR: –  
FYE: December 31  
Type: Private

Archway Marketing Services provides marketing information management and customer service for clients primarily residing in the business-to-business sector. It offers such marketing services as program management for rebates sweepstakes and other promotions; fulfillment and distribution; merchandising; and customer relationship management through a dozen facilities throughout North America. It also helps clients hit by the slumping economy by providing cost-saving ideas integrating marketing programs and consolidating a number of outsourced services as they relate to marketing and merchandising. Archway traces its roots to 1952 when it began offering mailing services in Minnesota.

**ARCONIC INC**

NYS: ARNC

201 Isabelle Street, Suite 200  
Pittsburgh, PA 15212-5872  
Phone: 412 553-1940  
Fax: –  
Web: www.arconic.com

CEO: Charles P. (Chip) Blankenship  
CFO: Ken Giacobbe  
HR: Vas Nair  
FYE: December 31  
Type: Public

Arconic makes engineered products?primarily made from aluminum steel nickel and titanium? can help you fly drive build and generate power. Created in 2016 when it was spun off from the aluminum giant Alcoa Arconic has retained the parts businesses of its predecessor?engineered products like fastening systems or castings; rolled products like aluminum sheets and plates; and transportation and construction products. With operations in some 20 countries Arconic is a top provider of specialty materials to the aerospace commercial transportation automotive defense building and construction oil & gas and packaging industries. It generates about two-third of it revenue in the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (12.5%)       | 23,906.0 | 22,534.0 | 12,394.0 | 12,960.0 | 14,014.0 |
| Net income (\$ mil.)   | 24.4%         | 268.0    | (322.0)  | (941.0)  | (74.0)   | 642.0    |
| Market value (\$ mil.) | 1.7%          | 7,630.8  | 4,769.9  | 8,959.8  | 13,169.1 | 8,147.9  |
| Employees              | (7.6%)        | 59,000   | 60,000   | 41,500   | 41,500   | 43,000   |

**ARCSIGHT LLC**

5 Results Way  
Cupertino CA 95014  
Phone: 408-864-2600  
Fax: 408-342-1615  
Web: www.arcsight.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Subsidiary

ArcSight keeps a watchful eye on business risk. The company provides security and compliance management products used to identify prioritize and respond to corporate policy violations and cyber attacks. Its business software tools and network devices handle such security functions as compliance automation event collection and management (ESM) identity monitoring (IdentityView) and log management (Logger). The company also provides consulting implementation support and training services. ArcSight markets to the aerospace and defense energy and utilities financial services food production and health care industries among others. The company is a subsidiary of Hewlett-Packard.

**ARCTIC CAT INC**
**NMS: ACAT**

500 North 3rd Street  
Minneapolis, MN 55401  
Phone: 612 350-1800  
Fax: -  
Web: www.arcticcat.com

CEO: Christopher T Metz  
CFO: Christopher J Eperjesy  
HR: -  
FYE: March 31  
Type: Public

Prowling over hard ground or snow Arctic Cat offers drivers a purrfect ride. The company manufactures and markets about 30 types of all-terrain vehicles (ATVs) and about 60 snowmobile models. Its four-wheel recreational and utility ATVs and snowmobiles are marketed under the Arctic Cat name. Arctic Cat also supplies replacement parts and Cat-branded protective clothing and riding gear to foster its drivers' experience and loyalty. The company produces and outsources parts to other vehicle OEMs too. Products are sold through a network of independent dealers throughout North America and through representatives of dealers worldwide. The US accounts for roughly 60% of Arctic Cat's sales.

|                        | Annual<br>Growth | 03/12 | 03/13 | 03/14 | 03/15 | 03/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.0%             | 585.3 | 671.6 | 730.5 | 698.8 | 632.9 |
| Net income (\$ mil.)   | -                | 29.9  | 39.7  | 39.4  | 4.9   | (9.2) |
| Market value (\$ mil.) | (20.9%)          | 558.6 | 569.8 | 623.1 | 473.5 | 219.0 |
| Employees              | 3.5%             | 1,369 | 1,508 | 1,611 | 1,670 | 1,573 |

**ARCTIC SLOPE REGIONAL CORPORATION**

3900 C ST STE 801  
ANCHORAGE, AK 995035963  
Phone: 907-339-6000  
Fax: -  
Web: www.asrc.com

CEO: Rex A. Rock  
CFO: Charlie Kozak  
HR: Debbie Akpik  
FYE: December 31  
Type: Private

The Inupiat people have survived the rigors of the Arctic for centuries and now they're surviving in the business world. The Inupiat-owned Arctic Slope Regional Corporation (ASRC) is the largest locally owned and operated business in Alaska. It gets the bulk of its sales from energy services (ASRC Energy Services) and petroleum refining and marketing unit (Petro Star). Other operations include construction (ASRC Construction Holding) governmental services (ASRC Federal Holding) economic development (Alaska Growth Capital BIDCO) local services (Eskimos Inc.) and tourism (Tundra Tours).

|                        | Annual<br>Growth | 12/04 | 12/05   | 12/06   | 12/07   | 12/08   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 13.6%            | -     | 1,566.5 | 1,700.5 | 1,777.5 | 2,297.3 |
| Net income (\$ mil.)   | 5.8%             | -     | 127.5   | 206.3   | 207.7   | 151.2   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 6,700   |

**ARCTURUS THERAPEUTICS HOLDINGS INC**
**NMS: ARCT**

10628 Science Center Drive, Suite 250  
San Diego, CA 92121  
Phone: 858 900 2660  
Fax: -  
Web: www.arcturusrx.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

If it were that easy to treat ADHD Alcobra would wave a magic wand and say "Abracadabra!" Instead the Israeli company is developing a new type of drug to treat ADHD (Attention Deficit Hyperactivity Disorder). The drug candidate MG01CI differs from traditional pharmaceuticals prescribed to manage ADHD in that it is not a stimulant like its well-known counterparts Adderall and Ritalin. MG01CI aims to be a safer alternative for patients who cannot tolerate the side effects such as insomnia and high blood pressure associated with stimulants. Alcobra plans to merge with private biotech Arcturus Therapeutics the combined firm will focus on developing RNA medicines to treat rare liver diseases non-alcoholic steatohepatitis (NASH) cystic fibrosis infectious diseases and other therapeutic areas.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 21.2%            | -      | -      | -      | 13.0   | 15.8   |
| Net income (\$ mil.)   | -                | (32.8) | (19.4) | (24.6) | (10.9) | (21.8) |
| Market value (\$ mil.) | 5.0%             | 40.0   | 67.3   | 22.5   | 85.2   | 48.6   |
| Employees              | 53.4%            | 13     | 19     | 19     | 60     | 72     |

**ARDEA BIOSCIENCES INC.**
**NASDAQ: RDEA**

4939 Directors Place  
San Diego CA 92121  
Phone: 858-652-6500  
Fax: 858-625-0760  
Web: www.ardeabiosciences.com

CEO: -  
CFO: John W Beck  
HR: -  
FYE: December 31  
Type: Public

Ardea Biosciences wants to end the ordeal painful conditions. The biotechnology company discovers and develops therapies for the treatment of ailments such as cancer gout and inflammatory diseases. The company which focuses on the development of small-molecule therapies (named as such because the molecular compounds weigh less than 1000 Daltons) has drug candidates in clinical and preclinical stages of development. The company's most advanced candidate lesinurad is in Phase III clinical development as a treatment to manage hyperuricaemia — the build up of uric acid in the bloodstream otherwise known as gout. The company was acquired by AstraZeneca for \$1.26 billion in 2012.

**ARDEN GROUP, INC.**
**NMS: ARDN A**

2020 South Central Avenue  
Compton, CA 90220  
Phone: 310 638-2842  
Fax: -  
Web: www.ardengroupinc.com

CEO: Bernard Briskin  
CFO: Laura J Neumann  
HR: -  
FYE: December 29  
Type: Public

Glitz meets groceries at Arden Group's 18 supermarkets in Southern California (primarily in the Los Angeles area). Through its wholly-owned subsidiary Arden-Mayfair the company operates Gelson's Markets (18000 - 40000 sq. ft.) which carry traditional grocery items as well as imported foods and unusual deli selections. Most also feature coffee and gelato bars fresh pizza sushi and bakeries. While some house in-store banks and pharmacies most are too small to accommodate additional services. The company converted its last Mayfair Markets store to the Gelson's banner in 2009. Arden Group owns a shopping center in Calabasas California that houses a Gelson's supermarket.

|                        | Annual<br>Growth | 01/09 | 01/10 | 01/11* | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (2.9%)           | 479.1 | 431.2 | 417.1  | 429.5 | 439.0 |
| Net income (\$ mil.)   | (8.5%)           | 24.7  | 21.6  | 18.1   | 17.0  | 18.9  |
| Market value (\$ mil.) | (10.8%)          | 390.0 | 293.6 | 253.4  | 276.4 | 276.4 |
| Employees              | (3.0%)           | 2,291 | 2,134 | 2,082  | 2,134 | 2,088 |

\*Fiscal year change

**ARENA PHARMACEUTICALS INC****NMS: ARNA**

6154 Nancy Ridge Drive  
San Diego, CA 92121  
Phone: 858 453-7200  
Fax: -  
Web: www.arenapharm.com

CEO: Amit D. Munshi  
CFO: Kevin R. Lind  
HR: -  
FYE: December 31  
Type: Public

Arena Pharmaceuticals is working to put weight loss on the map. The company is focused on developing biopharmaceutical treatments for cardiovascular central nervous system inflammatory and metabolic diseases. Its first commercial product Belviq (lorcaserin) assists in weight loss and maintenance in obese patients and patients with type 2 diabetes; the drug is marketed by Eisai in the US. In 2015 Belviq was approved for weight management in South Korea. Arena supports its operations with income from R&D partnerships and licensing agreements. From its manufacturing facility in Switzerland Arena also earns a portion of its revenues as a contract manufacturer for another pharmaceutical company.

|                        | Annual<br>Growth | 12/14  | 12/15   | 12/16  | 12/17   | 12/18   |
|------------------------|------------------|--------|---------|--------|---------|---------|
| Sales (\$ mil.)        | (16.5%)          | 37.0   | 38.3    | 124.0  | 21.3    | 18.0    |
| Net income (\$ mil.)   | -                | (60.5) | (108.0) | (22.5) | (91.4)  | (29.4)  |
| Market value (\$ mil.) | 83.0%            | 171.5  | 93.9    | 70.2   | 1,678.9 | 1,925.0 |
| Employees              | (12.1%)          | 325    | 228     | 106    | 159     | 194     |

**ARES CAPITAL CORPORATION****NASDAQ: ARCC**

280 Park Ave. 44th Fl.  
New York NY 10167  
Phone: 212-750-7300  
Fax: +91-20-2747-7380  
Web: www.bajajfinserv.in

CEO: R Kipp Deveer  
CFO: Penni F Roll  
HR: -  
FYE: December 31  
Type: Public

Targeting US middle-market companies Ares Capital invests in senior debt loans (secured loans that receive repayment priority over other types of debt) and mezzanine debt; it also makes equity investments. The firm which typically invests between \$20 and \$250 million per transaction manages a portfolio of more than 140 middle-market companies representing the health care education food service beverage financial services industries among others. Founded in 2004 Ares Capital is externally managed by Ares Capital Management a subsidiary of Ares Management LLC. Ares Capital is one of the latest development companies in the US with some \$52 billion of capital under management.

**ARGAN INC****NYS: AGX**

One Church Street, Suite 201  
Rockville, MD 20850  
Phone: 301 315-0027  
Fax: -  
Web: www.arganinc.com

CEO: Rainer H Bosselmann  
CFO: David H Watson  
HR: -  
FYE: January 31  
Type: Public

Argan makes sure its customers stay all juiced up. The holding company owns subsidiaries that provide power services and products for the government telecommunications power and personal health care industries. Its main subsidiary Gemma Power Systems designs builds and maintains power plants including traditional and alternate fuel plants. The company's Southern Maryland Cable unit provides inside-premise wiring and also performs splicing and underground and aerial telecom infrastructure construction services to carriers government entities service providers and electric utilities. Argan's power industry segment accounts for more than 95% of its total revenues.

|                        | Annual<br>Growth | 01/15 | 01/16 | 01/17   | 01/18 | 01/19 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | 5.9%             | 383.1 | 413.3 | 675.0   | 892.8 | 482.2 |
| Net income (\$ mil.)   | 14.3%            | 30.4  | 36.3  | 70.3    | 72.0  | 52.0  |
| Market value (\$ mil.) | 8.5%             | 473.6 | 469.1 | 1,148.6 | 679.0 | 657.5 |
| Employees              | 14.6%            | 862   | 1,188 | 1,286   | 1,552 | 1,487 |

**ARGO INTERNATIONAL CORPORATION**

125 CHUBB AVE FL 1  
LYNDHURST, NJ 070713504  
Phone: 212-431-1700  
Fax: -  
Web: www.argointl.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Argo International is naut about Jason and the Golden Fleece but it does have a stimulating story to tell. The company distributes electrical (fuses generators motors) mechanical (cable reels pumps thrusters) and marine (controls gauges valves) equipment to industrial users in the mining oil utility marine petroleum and refining industries. Argo has more than 20 offices and warehouses throughout Asia Europe the Middle East and North and South America. The company which was established in 1952 is a subsidiary of New York-based Delcal Enterprises Inc.

|                        | Annual<br>Growth | 12/00 | 12/01 | 12/02 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 73.4  | 81.7  | 59.0  |
| Net income (\$ mil.)   | 11.6%            | -     | -     | 1.0   | 0.7   | 3.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**ARGO-TECH CORPORATION**

23555 Euclid Ave.  
Cleveland OH 44117  
Phone: 216-692-6000  
Fax: 216-692-5293  
Web: www.argo-tech.com

CEO: Craig Arnold  
CFO: John S Glover  
HR: -  
FYE: October 31  
Type: Subsidiary

Argo-Tech makes Fantasy Island's "De plane Boss de plane!" a reality; the company keeps commercial and military aircraft aloft with its high-performance fuel-flow devices. It builds main engine fuel pumps and systems airframe fuel pumps and various ground fuel distribution products. Through its Carter Ground Fueling division Argo-Tech also makes ground refueling equipment. Customers have included the US Army and Air Force; engine and airframe makers such as Airbus Boeing GE Aircraft Engines and Lockheed Martin; and aerospace distributor Upsilon International. In 2007 investment concerns Greenbriar Equity Group and Vestar Capital Partners sold AT Holdings Corp. the parent of Argo-Tech to Eaton.

**ARGON ST INC.**

12701 Fair Lakes Circle Ste. 800  
Fairfax VA 22033  
Phone: 703-322-0881  
Fax: 703-322-0885  
Web: www.argonst.com

CEO: -  
CFO: John Holt  
HR: -  
FYE: September 30  
Type: Subsidiary

Argon ST has the five C's of defense down: command control communications computers and combat. It also develops systems for intelligence reconnaissance and surveillance. Together these areas are known as C5ISR. Electronic systems tailored for these purposes track intercept and interpret data needed to make mission decisions on land at sea or in the air. Argon ST's portfolio includes sensors that detect hostile signals and radar; ISR force protection geo-location navigation and threat warning systems; integrated communications networks; and engineering integration and training services. The Boeing subsidiary primarily serves the US defense and homeland security markets from about a dozen US offices.

**ARGOSY EDUCATION GROUP INC.**

2 First National Plaza 20 S. Clark St. Fl. 3  
Chicago IL 60603  
Phone: 312-201-0200  
Fax: 312-424-7282  
Web: www.argosy.edu

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Subsidiary

It's never too late for school at Argosy Education Group. Geared toward working people the for-profit school offers bachelor's master's and doctoral degrees in fields such as psychology and behavioral sciences education and human development business and information technology and the health sciences. Created with the 2001 merger of the American Schools of Professional Psychology the Medical Institute of Minnesota and the University of Sarasota the company operates nearly 20 Argosy University campuses throughout the US in more than a dozen US states. It also offers some classes on the Internet and others through intensive week-long programs.

**ARI NETWORK SERVICES, INC.**
**NAS: ARIS**

10850 West Park Place, Suite 1200  
Milwaukee, WI 53224  
Phone: 414 973-4300  
Fax: -  
Web: www.arinet.com

CEO: Roy W Olivier  
CFO: William A Nurthen  
HR: -  
FYE: July 31  
Type: Public

ARI Network Services helps some very manly industries attract smart shoppers. The company makes and sells software for creating electronic catalogs and e-commerce websites (together more than 80% of sales) in industries such as outdoor power equipment power sports motorcycles marine and agricultural equipment. Dealers manufacturers and distributors use its applications including its PartSmart software which allows companies to access product information for their suppliers and dealers who can use the database. In addition the company's e-commerce and communication applications process orders product registrations and warranty claims and perform search engine optimization.

|                        | Annual<br>Growth | 07/12 | 07/13 | 07/14 | 07/15 | 07/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.7%            | 22.5  | 30.1  | 33.0  | 40.4  | 47.7  |
| Net income (\$ mil.)   | 13.4%            | 1.1   | (0.8) | (0.1) | 1.1   | 1.7   |
| Market value (\$ mil.) | 67.3%            | 11.3  | 11.3  | 51.4  | 55.0  | 88.6  |
| Employees              | 31.4%            | 139   | 270   | 248   | 397   | 415   |

**ARIA HEALTH**

10800 KNIGHTS RD  
PHILADELPHIA, PA 191144299  
Phone: 215-612-4000  
Fax: -  
Web: www.ariahealth.org

CEO: Kathleen Kinslow  
CFO: -  
HR: Kevin Base  
FYE: June 30  
Type: Private

Aria Health wants to get you back to singing arias in no time flat. Aria Health provides medical care from two acute care hospitals in Philadelphia (Frankford Campus and Torresdale Campus) as well as the Bucks County Campus in Langhorne Pennsylvania. Combined the three facilities boast about 480 beds and offer a full range of specialty care from anesthesiology and pain management to women's care and invasive oncology as well as cardiac and surgical procedures. Aria Health also operates primary care and specialty outpatient facilities throughout its service area. In 2016 Aria announced plans to rejoin forces with Thomas Jefferson University Hospitals eight years after the systems separated.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.1%)           | -     | -     | -     | 460.0 | 432.0 |
| Net income (\$ mil.)   | (21.9%)          | -     | -     | -     | 52.0  | 31.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,000 |

**ARIAD PHARMACEUTICALS, INC.**
**NMS: ARIA**

26 Landsdowne Street  
Cambridge, MA 02139-4234  
Phone: 617 494-0400  
Fax: -  
Web: www.ariad.com

CEO: Harvey J Berger  
CFO: Manmeet S Soni  
HR: -  
FYE: December 31  
Type: Public

ARIAD Pharmaceuticals is exploring the myriad possibilities for new cancer treatments. The firm has a handful of candidates being studied for the treatment of various types of cancer. Its drug Iclusig (ponatinib) a treatment for two rare forms of leukemia is already approved in the US and Europe though the company is seeking approvals for additional indications. ARIAD is also developing ridaforolimus with Merck for the treatment of soft tissue and bone cancers. Other drug candidates aim to treat maladies including lung cancer and lymphoma. ARIAD's drug candidates are in varying stages of preclinical research and clinical trials.

|                        | Annual<br>Growth | 12/10 | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (12.4%)          | 179.0 | 25.3    | 0.6     | 45.6    | 105.4   |
| Net income (\$ mil.)   | -                | 85.2  | (123.6) | (220.9) | (274.2) | (162.6) |
| Market value (\$ mil.) | 7.7%             | 955.2 | 2,294.4 | 3,592.3 | 1,277.3 | 1,286.7 |
| Employees              | 32.8%            | 122   | 150     | 300     | 307     | 379     |

**ARIBA INC.**
**NASDAQ: ARBA**

910 Hermosa Ct.  
Sunnyvale CA 94085  
Phone: 650-390-1000  
Fax: 317-392-6208  
Web: www.shelbycountysbank.com

CEO: Alex Atzberger  
CFO: Marc Malone  
HR: Patrick Haines  
FYE: September 30  
Type: Public

Ariba helps ensure that your supplies arrive in a timely fashion. The company provides spend management software and consulting services used by manufacturers retailers and distributors to connect with suppliers and to manage procurement. Its applications automate buying help target preferred suppliers and manage enterprise sourcing. Companies use its tools to procure such services as equipment repair temporary staffing and travel. Ariba works with more than 150 million suppliers. The company gets the majority of its revenues in North America. Customers have included Bank of America Chevron FedEx Heinz and TE Connectivity. Ariba was acquired by SAP in 2012 for about \$4.3 billion.

**ARINC INCORPORATED**

2551 Riva Rd.  
Annapolis MD 21401  
Phone: 410-266-4000  
Fax: 410-266-2329  
Web: www.arinc.com

CEO: Robert K Ortberg  
CFO: Patrick E Allen  
HR: -  
FYE: December 31  
Type: Subsidiary

ARINC is a high flyer in communications and systems integration. Commercial aviation US defense and government customers rely on its communications products IT know-how and engineering expertise to make their operations run smoothly. The company's broad range of products and services cover airport security air traffic management aircraft and satellite testing modeling and simulation network design passenger and baggage processing voice and data communications and weather reporting. ARINC operates from more than 50 offices in the US and it does business in about 100 other countries from facilities in Europe Latin America and Asia. ARINC is owned by private investment firm The Carlyle Group.

**ARISTOCRAT TECHNOLOGIES INC.**

7230 Amigo St.  
Las Vegas NV 89119  
Phone: 702-270-1000  
Fax: 702-270-1001  
Web: [www.aristocrat.com.au/company/about/pages/amer](http://www.aristocrat.com.au/company/about/pages/amer)

CEO: Trevor Croker  
CFO: Toni Korsanos  
HR: -  
FYE: December 31  
Type: Subsidiary

Aristocrat Technologies helps casino managers tell if the house is ahead. The company is the North America Latin America and Caribbean operations of Australian gaming machine manufacturer Aristocrat Leisure. It designs manufactures and markets casino management tools and software to monitor gaming machine use and control payouts. The information systems can also monitor table games and offer additional tools for marketing and accounting. In addition the company makes a variety of gaming machines including reel slot machines video gaming systems and progressive payout machines. Aristocrat Technologies has sales and support centers in Argentina and the US (Minnesota Mississippi New Jersey and Nevada).

**ARIVA DISTRIBUTION INC.**

50 RiverCenter Blvd. Ste. 260  
Covington KY 41011  
Phone: 859-292-5000  
Fax: 859-261-9777  
Web: [www.arivanow.com](http://www.arivanow.com)

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Ariva Distribution formerly known as RIS Paper doesn't mind being called a paper pusher. With approximately 20 branches dotting the US Northeast Mid-Atlantic and Midwest regions the company is a giant merchant of paper and packaging. Ariva purchases warehouses sells and distributes fine printing papers and communication products such as magnetic media copier laser and computer papers. Its lineup includes industrial and packaging products from films and tapes to corrugated strapping and packaging equipment. A branch-based sales force markets to a diverse mix of small to large commercial printers and publishing houses catalog and retail businesses and institutional and government organizations.

**ARIZONA CHEMICAL HOLDINGS CORPORATION**

4600 Touchton Rd. East Bldg. 100 Ste. 1500  
Jacksonville FL 32246  
Phone: 904-928-8700  
Fax: 904-928-8779  
Web: [www.arizonachemical.com](http://www.arizonachemical.com)

CEO: Kevin M Fogarty  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Arizona Chemical is pining for more business. The company is among the world's largest fractionators (separators) of crude tall oil (from the Swedish talloja or pine oil). (It claims to be the world's largest producer of pine chemicals). Arizona Chemical manufactures such pine tree-based chemicals as fatty acids rosin esters and terpenes. Those chemicals are used to manufacture a wide variety of products including adhesives household cleaners hydraulic fluids inks paints personal care products and plastics. Investment firm American Securities LLC acquired a 75% stake in Arizona Chemical in 2010 though former majority owner Rhone Capital maintained a 25% stake in the company.

**ARIZONA INSTRUMENT LLC**

3375 N. Delaware St.  
Chandler AZ 85225  
Phone: 602-470-1414  
Fax: 480-804-0656  
Web: [www.azic.com](http://www.azic.com)

CEO: George G Hays  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Undaunted by their amorphous character Arizona Instrument (AZI) puts the predictable in liquids and gases. The company designs manufactures and sells automated instruments for analyzing moisture content and detecting and monitoring the presence of toxic gas. The equipment is used in a range of industrial environmental and quality control applications. AZI's Jerome handheld analyzer detects toxic substances such as mercury and hydrogen sulfide while its Computrac Vapor Pro moisture analyzer spies moisture levels key to quality control in producing cookie dough to tobacco adhesives paints and plastics. The privately held company is owned by CEO George Hays his father James Hays and Harold Schwartz.

**ARIZONA PROFESSIONAL BASEBALL LP**

401 E JEFFERSON ST  
PHOENIX, AZ 850042438  
Phone: 602-462-3430  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

These serpents strike at the baseball diamond. Arizona Professional Baseball owns and operates the Arizona Diamondbacks baseball franchise. The team joined Major League Baseball as a National League expansion franchise in 1998 and enjoyed early success reaching the postseason in its second year and winning the World Series in 2001. The Diamondbacks play host at the state-of-the-art Chase Field which features a retractable roof air-conditioning and a swimming pool in the outfield stands. A group led by former computer industry executive and Datatel founder Ken Kendrick has controlled the team since 2004.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 1.0%          | -     | -     | -     | 233.1 | 235.4  |
| Net income (\$ mil.)   | -             | -     | -     | -     | 77.9  | (44.1) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 150    |

**ARIZONA PUBLIC SERVICE CO.**

NL:

400 North Fifth Street, P.O. Box 53999  
Phoenix, AZ 85072-3999  
Phone: 602 250-1000  
Fax: -  
Web: [www.apsc.com](http://www.apsc.com)

CEO: Donald E. (Don) Brandt  
CFO: James R. (Jim) Hatfield  
HR: Dennis Andrews  
FYE: December 31  
Type: Public

Arizona Public Service (APS) is a grand provider of energy in the Grand Canyon state. APS a subsidiary of Pinnacle West Capital distributes power to about 1.2 million customers in 11 of 15 Arizona counties making it the largest electric utility in the state. It operates about 5900 miles of transmission lines and more than 29100 miles of distribution lines; it generates more than 6100 MW of capacity mainly from fossil-fueled and nuclear power plants. Arizona Public Service also purchases power from other suppliers to supplement its company-owned generation capacity.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.4%          | 3,488.9 | 3,492.4 | 3,489.8 | 3,554.1 | 3,688.3 |
| Net income (\$ mil.)   | 7.9%          | 421.2   | 450.3   | 462.1   | 504.3   | 570.3   |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | (0.5%)        | 6,279   | 6,309   | 6,244   | 6,196   | 6,158   |

**ARIZONA STATE UNIVERSITY**

300 E UNIVERSITY DR # 410  
TEMPE, AZ 852812061  
Phone: 480-965-2100  
Fax: -  
Web: www.asu.edu

CEO: Philip Regier  
CFO: Morgan R. Olsen  
HR: -  
FYE: June 30  
Type: Private

Sun lovers and knowledge seekers can turn to Arizona State University (ASU) for a well-rounded college education. The research university offers a wide variety of bachelor's master's and doctoral degree programs with more than 300 majors through some 18 schools teaching a range of disciplines including nursing journalism and engineering. It has an enrollment of more than 98100 undergraduate graduate and professional students on its six campuses in metropolitan Phoenix; most students attend the Tempe campus. The university has a student-teacher ratio of 23:1. ASU was founded in 1885 as a teachers college and has become widely known for its extensive research programs.

|                        | Annual<br>Growth | 06/12 | 06/13   | 06/16   | 06/17   | 06/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.3%             | -     | 1,227.5 | 1,644.3 | 1,782.2 | 1,915.8 |
| Net income (\$ mil.)   | (5.8%)           | -     | 85.0    | 108.5   | 99.4    | 63.1    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 8,000   |

**ARK RESTAURANTS CORP**

NMS: ARKR

85 Fifth Avenue  
New York, NY 10003  
Phone: 212 206-8800  
Fax: 212 206-8845  
Web: www.arkrestaurants.com

CEO: Michael Weinstein  
CFO: Anthony J Sirica  
HR: -  
FYE: September 28  
Type: Public

You might say this company floats the boat of fine dining fans. Ark Restaurants owns and manages about 20 chic eateries in New York City Las Vegas and Washington DC including the Bryant Park Grill Center Caf © and V-Bar. It also operates locations under the names America and Sequoia. In addition Ark Restaurants manages food courts banquet facilities and room services at several casino resorts including the New York-New York Hotel & Casino (owned by MGM Resorts International) the Venetian Casino Resort (Las Vegas Sands) and the Foxwoods Resorts Casino (Mashantucket Pequot Tribal Nation). Founder and CEO Michael Weinstein owns about 30% of the company.

|                        | Annual<br>Growth | 10/15 | 10/16* | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%             | 145.9 | 150.2  | 153.9 | 160.0 | 162.4 |
| Net income (\$ mil.)   | (16.1%)          | 5.4   | 4.0    | 4.0   | 4.7   | 2.7   |
| Market value (\$ mil.) | (3.0%)           | 80.5  | 78.5   | 85.3  | 81.5  | 71.2  |
| Employees              | 1.4%             | 2,028 | 2,195  | 2,034 | 2,102 | 2,145 |

\*Fiscal year change

**ARKANSAS CHILDREN'S HOSPITAL**

1 CHILDRENS WAY  
LITTLE ROCK, AR 722023500  
Phone: 501-364-1100  
Fax: -  
Web: www.archildrens.org

CEO: Jonathan R. (Jon) Bates  
CFO: Gena G. Wingfield  
HR: Andree Trosclair  
FYE: June 30  
Type: Private

As the only pediatric medical center in the state Arkansas Children's Hospital (ACH) serves the youngest Razorbacks from birth to age 21. The not-for-profit hospital with its 370 beds specializes in childhood cancer pediatric orthopedics and neonatology. Besides acute care services it operates more than 80 specialty clinics and outpatient centers. One of the US's largest pediatric hospitals ACH is also engaged in teaching and medical research through its affiliation with the University of Arkansas for Medical Sciences. Its Arkansas Children's Hospital Research Institute focuses on biological mechanisms underlying birth defects diabetes-related complications and childhood diseases.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.5%             | -     | 562.4 | 585.7 | 615.1 | 660.4 |
| Net income (\$ mil.)   | 8.5%             | -     | 44.9  | 70.9  | 59.7  | 57.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,700 |

**ARKANSAS ELECTRIC COOPERATIVE CORPORATION**

1 COOPERATIVE WAY  
LITTLE ROCK, AR 722095493  
Phone: 501-570-2200  
Fax: -  
Web: www.aecc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Having access to power is the natural state in the Natural State thanks to Arkansas Electric Cooperative Corporation (AECC) the sole wholesale power provider for 17 Arkansas electric distribution cooperatives. The company operates power plants with 3418 MW of generating capacity owns transmission assets and buys wholesale power to meet its members' demands. Affiliate Arkansas Electric Cooperatives Inc. (AECI) provides administrative and maintenance services to the distribution companies. The distribution utilities serve about 500000 customers in more than 60% of Arkansas. AECC and AECI along with the state's 17 electric distribution cooperatives are known as the Electric Cooperatives of Arkansas.

|                        | Annual<br>Growth | 10/10 | 10/11* | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (5.4%)           | -     | 657.8  | 455.3 | 462.4 | 498.6 |
| Net income (\$ mil.)   | 1.6%             | -     | 35.7   | 30.0  | 35.4  | 38.7  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 220   |

\*Fiscal year change

**ARKANSAS HEART HOSPITAL LLC**

1701 S SHACKLEFORD RD  
LITTLE ROCK, AR 722114335  
Phone: 501-219-7000  
Fax: -  
Web: www.arheart.com

CEO: Bruce Murphy  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

You won't be leaving your heart in Little Rock. At least not with help of Arkansas Heart Hospital which specializes in the diagnosis and treatment of heart disease. With more than 110 beds the hospital provides inpatient and outpatient cardiac care as well as 24-hour emergency services. Arkansas Heart Hospital also has six catheterization labs and offers pharmacy radiology and respiratory services. The hospital also offers advanced wound healing services through its Wound Care and Hyperbaric Oxygen Therapy Clinic. Former parent MedCath held 70% of the Arkansas Heart Hospital before selling its stake to another shareholder physician-owned entity AR-MED in 2011.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 144.8 | 150.6 | 184.0 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 11.5  | (3.9) | 12.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 414   |

**ARKANSAS STATE UNIVERSITY**

2105 AGGIE RD  
JONESBORO, AR 72401  
Phone: 870-972-2400  
Fax: -  
Web: www.astate.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Arkansas State University (A-State) is home to more than 14000 students or Red Wolves. The university has 10 colleges that offer some 160 undergraduate and graduate academic programs; classes are also offered at technical sites and in partnership with community colleges. It offers doctoral degrees in educational leadership environmental science heritage studies and molecular biosciences. In addition to its flagship campus in Jonesboro the ASU system offers courses at regional campuses in Beebe Mountain Home and Newport. The university has a 17:1 student-teacher ratio; and while students come from more than 60 countries only about 6% of the student body is international. A-State was founded in 1909.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.8%             | -     | 114.3 | 131.7 | 136.0 | 137.9 |
| Net income (\$ mil.)   | -                | -     | 3.8   | 10.7  | 6.5   | (2.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 13    |



**ARKANSAS TECH UNIVERSITY**

1605 COLISEUM DR  
 RUSSELLVILLE, AR 727018819  
 Phone: 479-968-0300  
 Fax: -  
 Web: www.arkasastechnews.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Technically Arkansas Tech University is more than a tech college. The state-supported four-year institution of higher education offers undergraduate and graduate degrees in a variety of disciplines including science business arts and humanities engineering and computer science. The school employs more than 400 faculty members and has an average enrollment of more than 11000 students. Based in Russellville Arkansas it also operates a small satellite campus in the town of Ozark. Arkansas Tech was founded in 1909 as the Second District Agricultural School. The school's purpose and name were changed in 1925 when it became Arkansas Polytechnic College; it was renamed Arkansas Tech University in 1976.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.6%          | -     | 73.0  | 77.4  | 80.7  | 81.2  |
| Net income (\$ mil.)   | (41.8%)       | -     | 10.2  | 7.4   | 5.1   | 2.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,039 |

**ARLINGTON ASSET INVESTMENT CORP**
**NYS: AI**

6862 Elm Street, Suite 320  
 McLean, VA 22101  
 Phone: 703 373-0200  
 Fax: -  
 Web: www.arlingtonasset.com

CEO: Eric F. Billings  
 CFO: Richard E. (Rich) Konzmann  
 HR: -  
 FYE: December 31  
 Type: Public

Arlington Asset Investment invests mostly in residential mortgage-backed securities (MBS) to provide funds in the mortgage market for institutions such as commercial banks savings and loans associations mortgage banking companies seller/servicers securities dealers and other investors. More than 85% of the securities in the financial firm's \$4 billion-plus MBS portfolio are backed by the US government through agencies such as Freddie Mac and Fannie Mae. The remainder of Arlington's MBS portfolio consists of private-label funds issued by private organizations. Arlington Asset Investment was founded as Friedman Billings Ramsey in 1989.

|                        | Annual Growth | 12/14 | 12/15  | 12/16  | 12/17 | 12/18  |
|------------------------|---------------|-------|--------|--------|-------|--------|
| Sales (\$ mil.)        | (46.2%)       | 84.9  | 2.2    | 36.0   | 127.1 | 7.1    |
| Net income (\$ mil.)   | -             | 6.0   | (69.4) | (41.3) | 17.4  | (91.8) |
| Market value (\$ mil.) | (27.8%)       | 811.6 | 403.5  | 452.0  | 359.3 | 220.8  |
| Employees              | 2.2%          | 11    | 11     | 11     | 12    | 12     |

**ARLINGTON INDUSTRIES, INC.**

1 STAUFFER INDUSTRIAL PAR  
 SCRANTON, PA 185179620  
 Phone: 570-562-0270  
 Fax: -  
 Web: www.aifittings.com

CEO: -  
 CFO: -  
 HR: Brenda Keen  
 FYE: December 31  
 Type: Private

Thank goodness for zinc's abundance; the element has enabled Arlington Industry's dominance in manufacturing individual zinc die-cast line items. Arlington manufactures and distributes a slew of metallic and non-metallic fittings and connectors. Its lineup includes bushings cable connectors concrete pipe sleeves conduit bodies gaskets and screw couplings used in the electrical and construction markets. The company operates a sole plant in Scranton Pennsylvania. Since 2003 the privately-held manufacturing company has introduced more than 400 new products.

|                        | Annual Growth | 12/08 | 12/09     | 12/11 | 12/12 | 12/17 |
|------------------------|---------------|-------|-----------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | (2,130.4) | 99.0  | 109.0 | 171.9 |
| Net income (\$ mil.)   | -             | -     | 0.0       | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -         | -     | -     | -     |
| Employees              | -             | -     | -         | -     | -     | 320   |

**ARMANINO FOODS OF DISTINCTION, INC.**
**NBB: AMNF**

30588 San Antonio Street  
 Hayward, CA 94544  
 Phone: 510 441-9300  
 Fax: -  
 Web: www.armaninofoods.com

CEO: Edmond J Pera  
 CFO: Edgar Estonina  
 HR: -  
 FYE: December 31  
 Type: Public

Armanino Foods would tell us: "You're too skinny! Eat!" Armanino Foods of Distinction makes upscale frozen and refrigerated Italian-style food. Its flagship product is pesto and it makes half a dozen varieties. The company also manufactures frozen filled pastas and frozen meatballs. It counts other US food manufacturers restaurants and foodservice vendors among its customers as well as club stores and major retail food chains. Near its headquarters in Hayward California Armanino Foods operates pesto and pasta production facilities. The firm processes its meat in nearby Stockton California. It has branch offices in San Francisco Sacramento Los Angeles Las Vegas Boston and Sioux City Iowa.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.4%          | 31.5  | 34.7  | 35.7  | 39.0  | 41.8  |
| Net income (\$ mil.)   | 13.0%         | 3.8   | 4.0   | 4.2   | 5.1   | 6.3   |
| Market value (\$ mil.) | 8.7%          | 65.4  | 63.5  | 71.8  | 82.1  | 91.4  |
| Employees              | (1.7%)        | 45    | 45    | 46    | 45    | 42    |

**ARMCO METALS HOLDINGS INC**
**ASE: AMCO**

1730 S Amphlett Blvd, #230  
 San Mateo, CA 94402  
 Phone: 650 212-7620  
 Fax: -  
 Web: www.armcometals.com

CEO: Kexuan Yao  
 CFO: Fengtao Wen  
 HR: -  
 FYE: December 31  
 Type: Public

Steel is important to China's growth and iron ore is important to steel. That's where China Armco Metals comes in. The company imports ores for sale to steel mills and other heavy industry. Its iron copper chrome and nickel ore as well as coal come from South America and Asia. Armco's largest customers include Lianyungang Jiaxin Resources Import & Export Sundial Metals and Minerals and China-Base Ningbo Foreign Trade together about two-thirds of sales. The company also imports and recycles scrap metal a cheaper replacement for iron ore in steel production. Armco was incorporated in 2001 in China as Armco & Metawise; it went public in 2008 through a reverse merger with US firm Cox Distributing.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 15.9%         | 68.8  | 106.2 | 106.6 | 128.7 | 124.2 |
| Net income (\$ mil.)   | -             | (2.2) | (3.3) | (2.6) | (4.1) | 1.9   |
| Market value (\$ mil.) | (50.6%)       | 21.8  | 1.6   | 2.7   | 1.7   | 1.3   |
| Employees              | (20.2%)       | 131   | 115   | 98    | 58    | 53    |

**ARMED FORCES BENEFIT ASSOCIATION**

909 N WASHINGTON ST # 767  
 ALEXANDRIA, VA 223141555  
 Phone: 703-549-4455  
 Fax: -  
 Web: www.afba.com

CEO: -  
 CFO: -  
 HR: Jeanine Hoover  
 FYE: December 31  
 Type: Private

Taking risks that might scare off other commercial insurance companies Armed Forces Benefit Association (AFBA) provides group life insurance products for military personnel government employees police officers and firefighters and defense department contractors. The not-for-profit membership association was established in 1947 and has some 300000 members; its policies contain no war or terrorism restrictions. It sells property/casualty policies through affiliate Armed Forces Insurance. AFBA's for-profit 5Star Financial division founded in 1989 sells to the general public offering individual life insurance supplemental health insurance and other financial services such as banking and mutual funds.

|                        | Annual Growth | 12/02 | 12/03 | 12/04 | 12/05 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.0%)        | -     | 154.6 | 141.1 | 129.4 | 102.5 |
| Net income (\$ mil.)   | -             | -     | 31.0  | 10.0  | 1.7   | (6.3) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 210   |

**ARMOUR RESIDENTIAL REIT INC.**
**NYS: ARR**

3001 Ocean Drive, Suite 201  
Vero Beach, FL 32963  
Phone: 772 617-4340  
Fax: -  
Web: www.armourreit.com

CEO: Jeffrey J. Zimmer  
CFO: James R. Mountain  
HR: -  
FYE: December 31  
Type: Public

ARMOUR Residential hopes to protect its investments with the strength of the US government. A real estate investment trust or REIT ARMOUR Residential invests in single-family residential mortgage-backed securities issued or guaranteed by Fannie Mae Freddie Mac and Ginnie Mae. The company's investments include fixed-rate adjustable-rate and hybrid adjustable-rate mortgages (hybrid mortgages start off with fixed rates that may eventually increase as the loan matures). To a lesser extent the company also invests in government-issued bonds unsecured notes and other debt. Formed in 2008 ARMOUR Residential is externally managed by ARMOUR Residential Management LLC.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|----------|----------|---------|---------|---------|
| Assets (\$ mil.)       | (15.1%)          | 16,285.8 | 13,055.3 | 7,978.2 | 8,928.9 | 8,464.6 |
| Net income (\$ mil.)   | -                | (179.0)  | (31.2)   | (45.5)  | 181.2   | (106.0) |
| Market value (\$ mil.) | 53.6%            | 160.8    | 951.0    | 947.9   | 1,124.0 | 895.9   |
| Employees              | -                | 19       | 19       | -       | -       | -       |

**ARMSTRONG ENERGY INC.**

7733 Forsyth Blvd. Ste. 1625  
St. Louis MO 63105  
Phone: 314-721-8202  
Fax: 510-632-2169  
Web: www.laborbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Armstrong Energy is strong on coal. The company produces coal from Kentucky's Illinois Basin with proved and probable reserves of 319 million tons; it sells about 7 million tons of coal per year to utilities. In addition to six mines the company also owns three coal processing plants along the Green River with access to river rail and truck transportation. Armstrong Energy uses a variety of coal seams and processing techniques to deliver custom blends to its energy plant customers. The company leases the land its mine are on from its sister firm real estate management company Armstrong Resource Partners. Both are owned by investors Yorktown Partners which filed in late 2011 for both to trade publicly.

**ARMSTRONG WORLD INDUSTRIES INC**
**NYS: AWI**

2500 Columbia Avenue  
Lancaster, PA 17603  
Phone: 717 397-0611  
Fax: -  
Web: www.armstrong.com

CEO: Victor D. (Vic) Grizzle  
CFO: Brian MacNeal  
HR: -  
FYE: December 31  
Type: Public

Armstrong World Industries operating as Armstrong Ceilings and AWI designs and manufactures ceilings wall systems and suspension systems for residential and commercial spaces. Its products include fiberglass ceilings wood ceilings and metal ceilings as well as ceiling grids trims accessories and moldings. AWI operates about 15 plants in nearly 10 countries around the world. Armstrong World Industries split into two in 2016: It separated its former flooring business from its ceilings business via a spinoff that created two independent publicly traded companies (AWI and Armstrong Flooring).

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (21.1%)          | 2,515.3 | 2,420.0 | 1,234.5 | 893.6   | 975.3   |
| Net income (\$ mil.)   | 30.7%            | 63.8    | 94.2    | 104.7   | 154.8   | 185.9   |
| Market value (\$ mil.) | 3.3%             | 2,495.1 | 2,232.0 | 2,040.2 | 2,955.3 | 2,841.1 |
| Employees              | (14.3%)          | 7,400   | 7,600   | 3,700   | 3,900   | 4,000   |

**ARMY & AIR FORCE EXCHANGE SERVICE**

3911 S WALTON WALKER BLVD  
DALLAS, TX 752361598  
Phone: 214-312-2011  
Fax: -

CEO: Thomas C. (Tom) Shull  
CFO: James Jordan  
HR: -  
FYE: February 03  
Type: Private

Paraphrasing the Army's longtime recruiting slogan buy all that you can buy at the PX (Post Exchange). The Army and Air Force Exchange Service (AAFES) runs about 3100 facilities including PXs and BXs (Base Exchanges) at US Army and Air Force bases in 30-plus countries all 50 US states and five US territories. Its presence includes some 180 retail stores and more than 1000 fast-food outlets (brands like Burger King and Taco Bell) as well as convenience stores/gas stations movie theaters and beauty shops. AAFES — which serves active-duty military personnel reservists retirees and their families — also sells goods online. Although it's a government agency under the DOD it receives less than 5% of its funding from the department.

|                        | Annual<br>Growth | 01/14 | 01/15 | 01/16 | 01/17*  | 02/18   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 3.7%             | -     | -     | -     | 6,952.5 | 7,210.8 |
| Net income (\$ mil.)   | 2.5%             | -     | -     | -     | 292.4   | 299.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 35,000  |

\*Fiscal year change

**ARNOLD & PORTER LLP**

555 12th St. NW  
Washington DC 20004-1206  
Phone: 202-942-5000  
Fax: 202-942-5999  
Web: www.arnoldporter.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

A tourist might go to Washington DC to see the Smithsonian's museums but an executive's agenda might include a visit to Arnold & Porter. The law firm's wide-ranging practice areas center on business transactions and public policy; its specialties include antitrust bankruptcy and corporate restructuring white collar criminal defense international trade intellectual property and litigation. The firm is also known for its strong pro bono work. Arnold & Porter has about 825 lawyers at seven offices in the US and two in Europe. The firm was established in 1946 as Arnold Fortas & Porter; Abe Fortas later a Supreme Court justice was a founding partner.

**ARNOLD MACHINERY COMPANY**

2975 W 2100 S  
SALT LAKE CITY, UT 841191273  
Phone: 801-972-4000  
Fax: -  
Web: www.arnoldmachinery.com

CEO: Russ Fleming  
CFO: Jon Pugmire  
HR: -  
FYE: September 30  
Type: Private

Arnold Machinery helps keep construction on the move. Through its many divisions the company distributes construction mining industrial and material handling equipment as well as farm machinery throughout the US. Arnold Machinery also offers used equipment and provides repair and maintenance rebuild exchange and rental services. The company's divisions include General Implement Distributors Mining Equipment Construction Equipment and Material Handling. Arnold Machinery operates about 20 branch facilities covering some 15 states in the Western US.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.5%             | -     | 309.8 | 298.3 | 306.3 | 363.5 |
| Net income (\$ mil.)   | 14.3%            | -     | 12.1  | 5.6   | 11.8  | 18.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 450   |

**ARNOLD WORLDWIDE LLC**

101 Huntington Ave.  
Boston MA 02199  
Phone: 617-587-8000  
Fax: 617-587-8004  
Web: www.arnoldworldwide.com

CEO: Kiran Smith  
CFO: –  
HR: –  
FYE: December 31  
Type: Business Segment

A partnership with this Arnold will get your brand promoted not terminated. Arnold Worldwide is a full-service advertising agency that offers creative ad development campaign planning and brand management services. Responsible for creating those ubiquitous "Progressive Flo" ads for Progressive Insurance its vast advertising agency network spans 15 offices in Amsterdam Canada China Italy the Czech Republic London Lisbon Spain the UK and the US. The agency's primary three East Coast offices in the US have served such brands as Titleist McDonald's Levi's and Volvo. Arnold Worldwide is a unit of Paris-based advertising conglomerate Havas.

**ARO LIQUIDATION INC**

NBB: AROP Q

112 W. 34th Street  
New York, NY 10120  
Phone: 646 485-5410  
Fax: –  
Web: www.aeropostale.com; www.ps4u.com

CEO: –  
CFO: David J Dick  
HR: –  
FYE: January 30  
Type: Public

Despite its name A ©ropostale is more mall-based than mail-based. It operates more than 800 mostly mall-based stores under the A ©ropostale and P.S. from A ©ropostale (for kids) banners in 50 US states Puerto Rico and Canada. It stocks the usual teen outerwear (jeans T-shirts accessories) mostly under the A ©ropostale and A ©ro names. The retailer designs and sources its own merchandise so that it can quickly respond to trends but has been struggling in a competitive environment in the aftermath of the US recession. In 2016 A ©ropostale filed for Chapter 11 bankruptcy protection.

|                        | Annual Growth | 01/12*  | 02/13   | 02/14*  | 01/15   | 01/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (10.4%)       | 2,342.3 | 2,386.2 | 2,090.9 | 1,838.7 | 1,506.9 |
| Net income (\$ mil.)   | –             | 69.5    | 34.9    | (141.8) | (206.5) | (136.9) |
| Market value (\$ mil.) | (64.6%)       | 1,320.4 | 1,081.6 | 564.9   | 195.5   | 20.8    |
| Employees              | (5.8%)        | 25,766  | 26,279  | 29,337  | 21,007  | 20,330  |

\*Fiscal year change

**AROTECH CORP**

NMS: ARTX

1229 Oak Valley Drive  
Ann Arbor, MI 48108  
Phone: 800 281-0356  
Fax: –  
Web: www.arotech.com

CEO: Dean M Krutty  
CFO: Kelli L Kellar  
HR: –  
FYE: December 31  
Type: Public

Arotech has broadened its horizon from making batteries and chargers in 1990 to military training simulators and aviation and vehicle armor. Subsidiary FAAC supplies simulators related software and training for the US military and various government and private industry clients. MDT Protective Industries and MDT Armor produce lightweight armor and ballistic glass for vehicles as well as aircraft armor kits under the Armour of America name. Arotech also makes lithium batteries and charging systems for military and homeland security markets via Electric Fuel Battery and Epsilon Electronic Industries. The US government (through its military branches) is Arotech's #1 customer representing about 40% of sales.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%          | 88.6  | 103.6 | 96.6  | 93.0  | 98.7  |
| Net income (\$ mil.)   | 15.5%         | 2.2   | 3.5   | (2.9) | (2.8) | 3.8   |
| Market value (\$ mil.) | 0.4%          | 92.1  | 61.2  | 53.8  | 92.4  | 93.7  |
| Employees              | 7.0%          | 373   | 531   | 523   | 514   | 489   |

**ARQULE INC.**

NMS: ARQL

One Wall Street  
Burlington, MA 01803  
Phone: 781 994-0300  
Fax: –  
Web: www.arqule.com

CEO: Paolo Pucci  
CFO: Marc Schegerin  
HR: –  
FYE: December 31  
Type: Public

ArQule is pursuing drug research in the molecular biology field with a focus on cancer cell termination. The biotechnology firm works independently and with other drugmakers to discover new potential drug compounds based on its cancer-inhibiting technology platform. ArQule is developing a portfolio of oncology drugs with a handful of anti-cancer compounds undergoing clinical trials. Its lead product candidate in Phase 2 and Phase 3 clinical development together with development and commercialization partner Daiichi Sankyo is tivantinib an oral selective inhibitor of the c-MET receptor tyrosine kinase.

|                        | Annual Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (40.0%)       | 36.4   | 15.9   | 11.3   | 11.2   | 4.7    |
| Net income (\$ mil.)   | –             | (10.9) | (24.6) | (23.4) | (13.8) | (22.7) |
| Market value (\$ mil.) | (18.0%)       | 198.5  | 153.0  | 86.8   | 154.4  | 89.6   |
| Employees              | (22.5%)       | 97     | 63     | 40     | 36     | 35     |

**ARRAY BIOPHARMA INC.**

NMS: ARRY

3200 Walnut Street  
Boulder, CO 80301  
Phone: 303 381-6600  
Fax: –  
Web: www.arraybiopharma.com

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Public

Array BioPharma wants to offer cancer sufferers a multitude of treatment options. The development-stage biopharmaceutical company has a handful of programs in its development pipeline including three late-stage cancer candidates. Clinical trials in progress include cancer drugs binimetinib encorafenib and selumetinib as well as hematology drug filanesib (for multiple myeloma) and ARRY-797 for Lamin A/C-related dilated cardiomyopathy. Commercial partners include AstraZeneca and Genentech. The company also has R&D or commercialization agreements with ASLAN Cascadian Therapeutics Loxo Pierre Fabre VentiRx and Roche. Array grants distribution rights when it partners with other companies.

|                        | Annual Growth | 06/14  | 06/15   | 06/16  | 06/17   | 06/18   |
|------------------------|---------------|--------|---------|--------|---------|---------|
| Sales (\$ mil.)        | 42.6%         | 42.1   | 51.9    | 137.9  | 150.9   | 173.8   |
| Net income (\$ mil.)   | –             | (85.3) | 9.4     | (92.8) | (116.8) | (147.3) |
| Market value (\$ mil.) | 38.5%         | 963.5  | 1,523.4 | 752.2  | 1,768.5 | 3,545.4 |
| Employees              | 10.8%         | 198    | 156     | 177    | 209     | 298     |

**ARRIS GROUP INC. (NEW)**

NMS: ARRS

3871 Lakefield Drive  
Suwanee, GA 30024  
Phone: 678 473-2000  
Fax: –  
Web: www.arrisi.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

ARRIS brings the idea of broadband home. The company makes communications equipment and components used to enable broadband voice and data transmission and to build television broadcast networks. Products include cable network head-end gear Internet protocol switching systems modems and other consumer premises products. It also sells such related hardware as cable connectors and other supplies used for mounting and installation. ARRIS primarily markets to large cable-network operators. The company added cable set-top boxes digital video and Internet TV distribution systems and other products to its portfolio in 2013 with the acquisition of Motorola Mobility's Home business which more than triples its size.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 34.5%         | 1,107.8 | 1,087.5 | 1,088.7 | 1,353.7 | 3,620.9 |
| Net income (\$ mil.)   | –             | 90.8    | 64.1    | (17.7)  | 53.5    | (48.8)  |
| Market value (\$ mil.) | 20.8%         | 1,624.2 | 1,594.4 | 1,537.5 | 2,123.0 | 3,458.7 |
| Employees              | 36.3%         | 1,884   | 1,942   | 2,211   | 2,175   | 6,500   |

**ARROW ELECTRONICS, INC.**
**NYS: ARW**

9201 East Dry Creek Road  
Centennial, CO 80112  
Phone: 303 824-4000  
Fax: -  
Web: www.arrow.com

CEO: Michael J. (Mike) Long  
CFO: Christopher D. (Chris) Stansbury  
HR: John McMahon  
FYE: December 31  
Type: Public

Arrow Electronics hits its target markets with a quiver of thousands of electronic products. The company is a leading global distributor of electronic components and computer products alongside rival Avnet. It sells semiconductors passive components interconnect products and computer peripherals to more than 150,000 equipment manufacturers and commercial customers. Arrow also provides value-added services such as materials planning design and engineering inventory management and contract manufacturing. It distributes products from manufacturers that include Hitachi Foxconn Microsoft Dell Technologies and Intel. The company operates from more than 600 locations across the globe.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.8%          | 22,768.7 | 23,282.0 | 23,825.3 | 26,812.5 | 29,676.8 |
| Net income (\$ mil.)   | 9.5%          | 498.0    | 497.7    | 522.8    | 402.0    | 716.2    |
| Market value (\$ mil.) | 4.5%          | 4,931.7  | 4,615.6  | 6,074.1  | 6,850.2  | 5,873.9  |
| Employees              | 4.3%          | 17,000   | 18,500   | 18,700   | 18,800   | 20,100   |

**ARROW FINANCIAL CORP.**
**NMS: AROW**

250 Glen Street  
Glens Falls, NY 12801  
Phone: 518 745-1000  
Fax: -  
Web: www.arrowfinancial.com

CEO: David S. (Dave) DeMarco  
CFO: Edward J. Campanella  
HR: -  
FYE: December 31  
Type: Public

Arrow Financial has more than one shaft in its quiver. It's the holding company for two banks: \$2 billion-asset Glens Falls National Bank operates 30 branches in eastern upstate New York while \$400 million-asset Saratoga National Bank and Trust Company has around 10 branches in Saratoga County. Serving local individuals and businesses the banks offer standard deposit and loan products as well as retirement trust and estate planning services and employee benefit plan administration. Its subsidiaries include: McPhillips Insurance Agency and Upstate Agency which offer property and casualty insurance; Capital Financial Group which sells group health plans; and North Country Investment Advisors which provides financial planning services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 7.7%          | 2,217.4 | 2,446.2 | 2,605.2 | 2,760.5 | 2,988.3 |
| Net income (\$ mil.)   | 11.6%         | 23.4    | 24.7    | 26.5    | 29.3    | 36.3    |
| Market value (\$ mil.) | 3.9%          | 409.9   | 405.2   | 603.9   | 506.3   | 477.5   |
| Employees              | 0.1%          | 513     | 511     | 524     | 533     | 516     |

**ARROW FINANCIAL SERVICES L.L.C.**

5996 W. Touhy Ave.  
Niles IL 60714  
Phone: 847-557-1100  
Fax: 847-647-9526  
Web: www.arrow-financial.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Sallie Mae gives what Arrow Financial Services takes back with interest. The collection services company which is majority owned by student loan provider SLM (Sallie Mae) performs contingency collection services on past-due consumer accounts. Arrow Financial works on behalf of its parent as well as credit card issuers; telecommunications providers; utility companies; and auto education and other consumer lenders. The company also purchases and services performing and nonperforming consumer debt. It has about a half-dozen call centers and other offices around the nation. Sallie Mae acquired a majority stake in Arrow Financial in 2004.

**ARROWHEAD PHARMACEUTICALS INC**
**NMS: ARWR**

177 E. Colorado Blvd, Suite 700  
Pasadena, CA 91105  
Phone: 626 304-3400  
Fax: -  
Web: www.arrowheadpharmaceuticals.com

CEO: Christopher (Chris) Anzalone  
CFO: Kenneth (Ken) Myszkowski  
HR: -  
FYE: September 30  
Type: Public

Arrowhead Pharmaceuticals develops drugs that silence disease-causing genes in the body. Its RNA interference (RNAi) platform named Targeted RNAi Molecule or TRiM reduces the messenger RNA in charge of producing proteins tied to diseases. The company's ARO-HBV drug is in clinical trials for the treatment of hepatitis B. Arrowhead has other RNA assets that are being explored to work in combination with ARO-HBV to treat various diseases. In late 2016 the company stopped developing its intravenously delivered dynamic polyconjugate delivery vehicle programs in order to focus on its TRiM technology.

|                        | Annual Growth | 09/15  | 09/16  | 09/17  | 09/18   | 09/19   |
|------------------------|---------------|--------|--------|--------|---------|---------|
| Sales (\$ mil.)        | 358.5%        | 0.4    | 0.2    | 31.4   | 16.1    | 168.8   |
| Net income (\$ mil.)   | -             | (91.9) | (81.7) | (34.4) | (54.5)  | 68.0    |
| Market value (\$ mil.) | 48.7%         | 550.1  | 702.0  | 413.5  | 1,830.9 | 2,691.4 |
| Employees              | 1.2%          | 104    | 113    | 93     | 95      | 109     |

**ARROWHEAD REGIONAL MEDICAL CENTER**

400 N PEPPER AVE  
COLTON, CA 923241819  
Phone: 909-580-1000  
Fax: -  
Web: www.arrowheadmedcenter.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Find yourself dehydrated after searching the Inland Empire deserts for arrowheads? Arrowhead Regional Medical Center (ARMC) can fix you up. The San Bernardino County owned and operated hospital provides a range of health services from general medical and surgical care to emergency services rehabilitation inpatient psychiatric care pediatric and women's health services. It also serves as a Level II trauma center a regional burn center and medical training facility. ARMC with some 460 beds (370 inpatient and 90 behavioral) opened in 1999 to replace the aging San Bernardino County Hospital. The hospital also offers outpatient services on its main campus and at area clinics.

|                        | Annual Growth | 06/02 | 06/03 | 06/04 | 06/09 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.4%          | -     | 313.5 | 439.1 | 225.0 | 469.0 |
| Net income (\$ mil.)   | -             | -     | (1.1) | 3.7   | 25.4  | 74.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,500 |

**ART CENTER COLLEGE OF DESIGN INC**

1700 LIDA ST  
PASADENA, CA 911031999  
Phone: 626-396-2200  
Fax: -  
Web: www.artcenter.edu

CEO: -  
CFO: Rich Haluschak  
HR: Lisa Sanchez  
FYE: June 30  
Type: Private

Art Center College of Design (ACCD) is designing a future of creativity for its students. The college offers undergraduate and graduate degrees in such fields as advertising film fine art media graphic design illustration photography industrial design product design and transportation design. Degrees offered include 11 Bachelor of Fine Arts and Bachelor of Science programs and six Master of Fine Arts and Master of Science programs. ACCD which has an enrollment of about 1700 full-time students is ranked among top design schools in the US.

|                        | Annual Growth | 06/10 | 06/11 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.9%          | -     | 107.1 | 121.1 | 94.1  | 117.5 |
| Net income (\$ mil.)   | 18.8%         | -     | 5.6   | 2.8   | (5.5) | 13.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 400   |

**ARTECH INFORMATION SYSTEMS L.L.C.**

240 Cedar Knolls Rd. Ste. 100  
Cedar Knolls NJ 07927  
Phone: 973-998-2500  
Fax: 973-998-2599  
Web: www.artechinfo.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Artech Information Systems comes to the rescue for the technically unsavvy. The minority- and woman-owned company specializes in providing IT staffing and consulting project management and business process outsourcing (BPO) services. Artech Information Systems serves clients in the financial services pharmaceutical telecommunications and technology industries among others. The company which operates from more than 20 locations in China India Mexico and the US also works with federal and state government agencies. It provides its services 24 hours a day seven days a week.

**ARTESIAN RESOURCES CORP.**
**NMS: ARTN A**

664 Churchmans Road  
Newark, DE 19702  
Phone: 302 453-6900  
Fax: –  
Web: www.artesianresources.com

CEO: Dian C. Taylor  
CFO: David B. Spacht  
HR: –  
FYE: December 31  
Type: Public

All's well that ends in wells for Artesian Resources. Operating primarily through regulated utility Artesian Water the company provides water in parts of Delaware Maryland and Pennsylvania to a population of some 300000 (nearly 82000 metered customers). It serves residential commercial industrial municipal and utility customers; residential customers account for about 55% of the utility's water sales. Artesian pumps more than 7 billion gallons of water annually from its wells then sends it to customers through nearly 1200 miles of mains and some 5700 hydrants. The company also provides wastewater services in Delaware and Maryland.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.6%             | 72.5  | 77.0  | 79.1  | 82.2  | 80.4  |
| Net income (\$ mil.)   | 10.7%            | 9.5   | 11.3  | 13.0  | 14.0  | 14.3  |
| Market value (\$ mil.) | 11.5%            | 209.0 | 256.2 | 295.5 | 356.7 | 322.6 |
| Employees              | 0.4%             | 237   | 231   | 225   | 233   | 241   |

**ARTHROCARE CORP.**
**NMS: ARTC**

7000 W. William Cannon, Building One  
Austin, TX 78735  
Phone: 512 391-3900  
Fax: 512 391-3901  
Web: www.arthrocare.com

CEO: David Fitzgerald  
CFO: Todd Newton  
HR: –  
FYE: December 31  
Type: Public

With the wave of a wand ArthroCare can make tissue disappear. The company's proprietary Coblation technology (one of several of its technologies) uses bipolar radiofrequency energy to remove and shape cartilage and tendons and other soft tissues. Its specialized wands focus the energy and minimize damage to nearby healthy tissue simultaneously sealing small bleeding vessels. First used in arthroscopic procedures to repair joints the electrosurgery system line now includes equipment used in a wide range of minimally invasive surgeries. The company also makes ligament repair spinal stabilization and wound-care products.

|                        | Annual<br>Growth | 12/08  | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.1%             | 314.2  | 331.6 | 355.4 | 354.9 | 368.5 |
| Net income (\$ mil.)   | –                | (34.7) | (5.8) | 37.1  | (0.9) | 46.4  |
| Market value (\$ mil.) | 64.1%            | 133.5  | 663.1 | 869.0 | 886.3 | 967.7 |
| Employees              | 38.4%            | 463    | 1,363 | 1,407 | 1,600 | 1,700 |

**ARTISAN PARTNERS ASSET MANAGEMENT INC**
**NYS: APAM**

875 E. Wisconsin Avenue, Suite 800  
Milwaukee, WI 53202  
Phone: 414 390-6100  
Fax: –  
Web: www.artisanpartners.com

CEO: Eric R Colson  
CFO: Charles J Daley Jr  
HR: –  
FYE: December 31  
Type: Public

These artisans are into making bread. Artisan Partners Asset Management is an institutional investment manager with \$64 billion in assets under management. The firm manages a dozen funds from small- and mid-cap growth and value funds to foreign and emerging markets funds. It acts as the investment adviser to Artisan Funds mutual funds which account for about 55% of its assets under management. The remainder is made up of separate accounts for institutional investors including pension plans trusts endowments foundations not-for-profit organizations government entities and private companies. Founded in 1994 Artisan Partners Asset Management went public in 2013.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.0%)           | 828.7   | 805.5   | 720.9   | 795.6   | 828.6   |
| Net income (\$ mil.)   | 22.8%            | 69.6    | 81.8    | 73.0    | 49.6    | 158.3   |
| Market value (\$ mil.) | (18.7%)          | 3,887.9 | 2,774.6 | 2,289.1 | 3,039.2 | 1,701.2 |
| Employees              | 5.4%             | 345     | 370     | 380     | 400     | 425     |

**ARTISANAL BRANDS INC.**
**NBB: AHFP**

483 Tenth Avenue  
New York, NY 10018  
Phone: 212 871-3150  
Fax: –  
Web: www.artisanalcheese.com

CEO: Daniel W Dowe  
CFO: –  
HR: –  
FYE: May 31  
Type: Public

American Home Food Products which does business as Artisanal Cheese aspires to be the big cheese. Formerly a building supply marketing firm the company is now active in the marketing of private-label foods. In 2007 it acquired specialty food company Artisanal Premium Cheese for about \$4.5 million. At the same time the company sold its building material assets for approximately \$1 million. Artisanal Cheese markets and sells specialty and handmade cheeses to upscale restaurants and retailers. In addition to wholesale and foodservice distribution the company sells products in supermarkets through catalogs and on its Web site.

|                        | Annual<br>Growth | 05/08 | 05/09 | 05/10 | 05/11 | 05/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | –                | 0.0   | 5.7   | 4.2   | 4.6   | 3.6   |
| Net income (\$ mil.)   | –                | 0.0   | (1.6) | (2.3) | (2.5) | (4.3) |
| Market value (\$ mil.) | –                | 0.0   | 8.1   | 3.4   | 4.8   | 1.3   |
| Employees              | 21.6%            | –     | –     | 23    | 30    | 34    |

**ARTS WAY MANUFACTURING CO INC**
**NAS: ARTW**

5556 Highway 9  
Armstrong, IA 50514  
Phone: 712 864-3131  
Fax: 712 864-3154  
Web: www.artsway-mfg.com

CEO: –  
CFO: Carrie Gunnerson  
HR: –  
FYE: November 30  
Type: Public

Sinatra did it his way but farmers have been doing it Art's way since 1956. Art's-Way Manufacturing makes an assortment of machinery under its own label and its customers' private labels. Art's-Way equipment includes custom animal-feed processing machines high-bulk mixing wagons mowers and stalk shredders and equipment for harvesting sugar beets and potatoes. Its private-label OEM customers include CNH Global for whom Art's-Way makes and supplies hay blowers. Equipment dealers throughout the US sell Art's-Way products. Steel truck bodies are also manufactured under the Cherokee Truck Bodies name. Art's-Way owns subsidiaries Art's-Way Vessels and Art's-Way Scientific.

|                        | Annual<br>Growth | 11/15 | 11/16 | 11/17 | 11/18 | 11/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.9%)           | 27.9  | 21.6  | 20.7  | 19.7  | 22.9  |
| Net income (\$ mil.)   | –                | (0.6) | (0.8) | (1.6) | (3.4) | (1.4) |
| Market value (\$ mil.) | (11.6%)          | 13.1  | 14.0  | 11.7  | 10.3  | 8.0   |
| Employees              | (9.0%)           | 150   | 129   | 119   | 132   | 103   |

**ARUBA NETWORKS INC.**
**NMS: ARUN**

1344 Crossman Ave.  
Sunnyvale, CA 94089-1113  
Phone: 408 227-4500  
Fax: -  
Web: www.arubanetworks.com

CEO: -  
CFO: Catherine A Lesjak  
HR: -  
FYE: July 31  
Type: Public

Aruba Networks wants to turn your business into a wireless paradise. The company offers network access equipment and software for mobile enterprise networks. Its Mobile Virtual Enterprise (MOVE) architecture unifies access between wired and wireless network infrastructures for employees both at and away from the office. Products include controllers access points and concentrators as well as operating system and management software. Aruba also provides professional and support services. It targets the corporate education and government sectors. Aruba out-sources most manufacturing to partners such as Flextronics and Sercomm. The US is the company's largest market.

|                        | Annual<br>Growth | 07/10   | 07/11   | 07/12   | 07/13   | 07/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 28.6%            | 266.5   | 396.5   | 516.8   | 600.0   | 728.9   |
| Net income (\$ mil.)   | -                | (34.0)  | 70.7    | (8.9)   | (31.6)  | (29.0)  |
| Market value (\$ mil.) | 1.3%             | 1,826.3 | 2,468.4 | 1,525.2 | 1,912.4 | 1,921.0 |
| Employees              | 26.7%            | 681     | 1,057   | 1,223   | 1,473   | 1,754   |

**ARUP LABORATORIES INC.**

500 Chipeta Way  
Salt Lake City UT 84108  
Phone: 801-583-2787  
Fax: 800-522-2706  
Web: www.aruplab.com

CEO: Edgar Eraenele  
CFO: Andy Theurer  
HR: -  
FYE: June 30  
Type: Private

The good folks at ARUP Laboratories don't grow pale at the sight of blood. The clinical reference lab performs tens of thousands of tests daily on blood body fluids and tissue for health care clients including teaching hospitals hospital groups clinics government entities and other labs across the US. Its test menu includes thousands of assays ranging from routine screenings (such as allergy and infectious diseases tests) to highly complex genetic and molecular tests. The organization also offers consulting and information services including online access to test results. ARUP Laboratories is owned by the University of Utah.

**ARVEST BANK GROUP INC.**

125 W. Central Ste. 218  
Bentonville AR 72712  
Phone: 479-750-1400  
Fax: 614-716-1823  
Web: www.aeptexas.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Arvest Bank Group operates more than 240 locations in Arkansas Kansas Missouri and Oklahoma. Through Arvest Bank it provides traditional services such as checking and savings accounts CDs and credit cards. The bank's lending activities mainly consist of commercial real estate loans residential mortgages and business construction and consumer loans. The group maintains a decentralized structure of about 15 individually chartered banks; local managers and directors control lending decisions and deposit rates in many communities. Descendants of Wal-Mart founder Sam Walton (including bank CEO Jim Walton a son of Sam and one of the richest men in America) control Arvest Bank Group.

**ARXAN TECHNOLOGIES INC.**

6903 Rockledge Dr. Ste. 910  
Bethesda MD 20817  
Phone: 301-968-4290  
Fax: 301-968-4291  
Web: www.arxan.com

CEO: Joe Sander  
CFO: Charlie Velasquez  
HR: -  
FYE: December 31  
Type: Private

Arxan Technologies doesn't mind being defensive when it comes to security. The company provides network security software and services for protecting computer systems from piracy and unauthorized access. Businesses in a variety of industries used its GuardIT and EnsureIT software suites to control access to their data and applications. Its TransformIT product provides cryptographic key security and BindIT application safeguards against HostID spoofing. Arxan's professional services include needs and risk assessment as well as technical consulting. The company serves clients in such industries as publishing media and telecommunications services. Arxan has satellite offices in San Francisco and London.

**ASAHI/AMERICA INC.**

35 Green St.  
Malden MA 02148-0134  
Phone: 781-321-5409  
Fax: 781-321-4421  
Web: www.asahi-america.com

CEO: Hidetoshi Hashimoto  
CFO: Stephen Harrington  
HR: -  
FYE: March 31  
Type: Subsidiary

Asahi/America has made it its mission in life to keep track of the ebb and flow. A subsidiary of Japan-based Asahi Organic Chemicals Industry Asahi/America makes and distributes corrosion-resistant products for fluid and gas flow such as thermo-plastic valves tubing and piping systems filtration equipment flow meters and components used in mining pulp and paper chemical/petrochemical water treatment aquarium and semiconductor manufacturing applications. Asahi/America's revenues come from the distribution of valves made by its parent company pipe made by Asahi partner Austrian firm Alois-Gruber and from the sale of its own products (flow meters actuators valve controls filtration equipment).

**ASARCO LLC**

5285 E. Williams Cir. Ste. 2000  
Tucson AZ 85711  
Phone: 520-798-7500  
Fax: 520-798-7780  
Web: www.asarco.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Copper is king for ASARCO. A subsidiary of diversified mining firm Grupo Mexico ASARCO (American Smelting and Refining Company) operates mining and copper smelting activities primarily in the Southwestern US. Each year its mines produce from 350 million to 400 million pounds of copper as well as silver and gold as by-products of copper production. It produces copper cathode rod and cake. The company's three mines and a 720000 tons per year smelter are located in Arizona. It also operates a copper refinery with a 279.5 million pounds per year production capacity in Amarillo Texas. ASARCO was founded in 1899.

**ASB FINANCIAL CORP.**

NBB: ASBN

503 Chillicothe Street  
Portsmouth, OH 45662  
Phone: 740 354-3177  
Fax: -  
Web: www.bankwithasb.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

ASB Financial is the holding company for American Savings Bank. Operating since 1892 the bank serves Scioto and Pike counties in southern Ohio as well as communities across the Ohio River in northern Kentucky. From about five offices the thrift originates a variety of loans more than half of which are one- to four-family mortgages. Other loan products include commercial real estate construction business consumer and land loans. American Savings' deposit products include traditional checking and savings accounts NOW and money market accounts CDs IRAs and health savings accounts. The thrift also provides access to financial planning services.

|                        | Annual Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.2%          | 229.3 | 238.1 | 260.6 | 252.1 | 250.5 |
| Net income (\$ mil.)   | (3.0%)        | 2.0   | 1.7   | 1.6   | 1.3   | 1.7   |
| Market value (\$ mil.) | 1.8%          | 23.9  | 23.9  | 26.7  | 25.2  | 25.7  |
| Employees              | -             | -     | -     | -     | -     | -     |

**ASBURY AUTOMOTIVE GROUP INC**

NYS: ABG

2905 Premiere Parkway N.W., Suite 300  
Duluth, GA 30097  
Phone: 770 418-8200  
Fax: -  
Web: www.asburyauto.com

CEO: David W. Hult  
CFO: Sean D. Goodman  
HR: -  
FYE: December 31  
Type: Public

Car dealership giant Asbury Automotive Group oversees around 93 new vehicle franchises representing around 80 dealership locations in about a dozen states including the Carolinas Florida Texas and Virginia. The dealerships sell some 30 different brands of US and non-US new and used vehicles. Asbury also offer parts servicing and collision repair from about 25 repair centers and two stand-alone used vehicle stores as well as financing insurance and warranty and service contracts. The auto dealer has grown by acquiring large locally branded dealership groups as well as smaller groups and individually owned dealerships throughout the US. Customers include individual buyers and fleet operators.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.0%          | 5,867.7 | 6,588.3 | 6,527.8 | 6,456.5 | 6,874.4 |
| Net income (\$ mil.)   | 10.8%         | 111.6   | 169.2   | 167.2   | 139.1   | 168.0   |
| Market value (\$ mil.) | (3.2%)        | 1,468.7 | 1,304.7 | 1,193.6 | 1,238.1 | 1,289.6 |
| Employees              | (0.3%)        | 8,300   | 8,600   | 7,900   | 8,000   | 8,200   |

**ASCENA RETAIL GROUP INC**

NMS: ASNA

933 MacArthur Boulevard  
Mahwah, NJ 07430  
Phone: 551 777-6700  
Fax: 845 369-8001  
Web: www.ascenaretail.com

CEO: David R. Jaffe  
CFO: Robb Giammatteo  
HR: John Pershing  
FYE: August 03  
Type: Public

Ascena Retail Group operates more than 3500 specialty stores throughout the US Puerto Rico and Canada. Its largest chain Justice courts "tweens" at nearly 850 stores and online. The company offers premium women's clothing through about 300 Ann Taylor stores and about 670 LOFT stores. It also offers plus-size wear through some 750 Lane Bryant stores and about 350 Catherines stores. Ascena also operates about a dozen Lou & Grey clothing stores which target younger women. The company sold its women's clothing chain Maurices Inc. to an affiliate of OpCapita LLP in 2019. Ascena has announced it is closing its 730 dressbarn stores which courted working women.

|                        | Annual Growth | 07/15   | 07/16   | 07/17*    | 08/18   | 08/19   |
|------------------------|---------------|---------|---------|-----------|---------|---------|
| Sales (\$ mil.)        | 3.4%          | 4,802.9 | 6,995.4 | 6,649.8   | 6,578.3 | 5,493.4 |
| Net income (\$ mil.)   | -             | (236.8) | (11.9)  | (1,067.3) | (39.7)  | (661.4) |
| Market value (\$ mil.) | (60.0%)       | 124.7   | 80.7    | 23.0      | 39.9    | 3.2     |
| Employees              | 2.5%          | 48,000  | 66,000  | 64,000    | 63,000  | 53,000  |

\*Fiscal year change

**ASCENA RETAIL GROUP INC.**

NASDAQ: ASNA

30 Dunnigan Dr.  
Suffern NY 10901  
Phone: 845-369-4500  
Fax: 914-428-4581  
Web: www.drewindustries.com

CEO: -  
CFO: Robb Giammatteo  
HR: -  
FYE: July 31  
Type: Public

Ascena Retail Group (formerly Dress Barn Inc.) has left the farm for greener — but not leaner — retail pastures. The apparel and accessories retailer operates more than 3800 specialty stores throughout the US Puerto Rico and Canada. Its 825 Dress Barn stores cater to women ages 35 to 55. Maurices with some 830 locations targets 17-to-34-year-old females in small towns with populations between 25000 and 100000. Its Justice chain courts "tweens" at 940 stores and online. Its newly-acquired Charming Shoppes subsidiary operates the plus-size Lane Bryant and Catherines Plus Sizes apparel chains. Founded as Dress Barn in 1962 the company changed its name to Ascena Retail Group in 2011.

**ASCEND HOLDINGS LLC**

450 E. 1000 N.  
North Salt Lake UT 84054  
Phone: 801-299-6400  
Fax: 801-299-6401  
Web: www.ascendhr.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

If moving up means moving human resources away then this is the company for you. Ascend HR Solutions a professional employer organization provides off-site human resources employee benefits administration and payroll services so clients can focus on their core business. The company also offers computer maintenance consulting and support services for clients of any size. The company's services include skills testing employee handbook development recruiting 401K plan administration tax filing and insurance. Ascend HR Solutions was founded in 1995.

**ASCENSION BORGESS HOSPITAL**

1521 GULL RD  
KALAMAZOO, MI 490481640  
Phone: 269-226-7000  
Fax: -  
Web: healthcare.ascension.org/sites-of-care/michigan/

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Borgess Medical Center is part of the Borgess Health Alliance which is a member of the Ascension Health network. The general acute care facility which serves residents of southwestern Michigan houses more than 420 beds. It has a comprehensive offering of medical and surgical services including specialty care in areas such as cancer heart disease neuroscience and orthopedics. Borgess Medical Center also serves as a Level II trauma center and features a research institute a sleep disorders clinic a weight loss surgery center no-wait emergency room and outpatient facilities. The hospital was founded in 1889 by a local priest.

|                        | Annual Growth | 06/09 | 06/10 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.4%)        | -     | 455.5 | 449.3 | 382.8 | 394.2 |
| Net income (\$ mil.)   | -             | -     | (6.4) | 64.3  | 28.2  | 60.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,200 |

**ASCENSION HEALTH**

4600 EDMUNDSON RD  
SAINT LOUIS, MO 631343806  
Phone: 314-733-8000  
Fax: -  
Web: www.ascensionhealthventures.com

CEO: Anthony R. (Tony) Tersigni  
CFO: Anthony J. (Tony) Speranzo  
HR: Herbert J. (Herb) Vallier  
FYE: June 30  
Type: Private

As one of the largest Catholic hospital systems and charity care providers in the US Ascension Health consists of more than 2600 sites of care about 150 general hospitals and greater than 50 senior care facilities. Ascension Health also operates nursing homes community clinics and other health care providers. Its network of medical facilities spans more than 20 states and the District of Columbia. Ascension Health was created in 1999 from a union of the Daughters of Charity National Health System and the Sisters of St. Joseph Health System.

|                        | Annual Growth | 06/06 | 06/07 | 06/08    | 06/10    | 06/15   |
|------------------------|---------------|-------|-------|----------|----------|---------|
| Sales (\$ mil.)        | (44.2%)       | -     | -     | 13,489.3 | 14,773.3 | 227.8   |
| Net income (\$ mil.)   | -             | -     | -     | 351.0    | 1,230.9  | (18.0)  |
| Market value (\$ mil.) | -             | -     | -     | -        | -        | -       |
| Employees              | -             | -     | -     | -        | -        | 109,000 |

**ASCENSION PROVIDENCE HOSPITAL**

16001 W 9 MILE RD  
SOUTHFIELD, MI 480754818  
Phone: 248-849-3000  
Fax: -  
Web: www.providenceobgynresidency.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Providence Hospital and Medical Centers provides health care in the Motor City and surrounding areas. The main Providence Hospital is a 408-bed teaching facility that has been recognized for its cardiology program and clinical expertise in behavioral medicine. It offers a variety of other services ranging from cancer treatment and neurosurgery to orthopedics and women's health. The network also includes dozens of affiliated general practice and specialty health clinics. The not-for-profit medical center founded in 1845 as St. Vincent's Hospital in Detroit by the Daughters of Charity is part of Catholic health ministry St. John Health (itself a subsidiary of Ascension Health).

|                        | Annual Growth | 06/10 | 06/11 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.1%)        | -     | 706.6 | 659.5 | 654.1 | 703.6 |
| Net income (\$ mil.)   | (4.9%)        | -     | 27.8  | 53.2  | 25.5  | 21.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4,700 |

**ASCENSION PROVIDENCE ROCHESTER HILLS HOSPITAL**

1101 W UNIVERSITY DR  
ROCHESTER, MI 483071863  
Phone: 248-652-5000  
Fax: -  
Web: www.ascension.org

CEO: Terry Hamilton  
CFO: Donna Kopinski  
HR: -  
FYE: December 31  
Type: Private

Crittenton Hospital Medical Center treats patients in the western counties of the suburban Detroit area. The not-for-profit hospital has 290 beds for acute care but also provides primary and specialist care. Crittenton offers such services as urgent pediatric care rehabilitative therapy inpatient psychiatric care joint replacement and sleep analysis. It is a fully accredited teaching campus and partners with area universities and medical providers. It also operates outpatient facilities including surgery imaging and therapy centers. With a heritage that reaches back to the early 1900s Crittenton Hospital Medical Center opened its doors in 1967.

|                        | Annual Growth | 12/08 | 12/09 | 12/12 | 12/14 | 12/15  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (2.8%)        | -     | 223.7 | 4.0   | 230.4 | 188.3  |
| Net income (\$ mil.)   | -             | -     | (4.2) | (1.2) | 5.9   | (48.2) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 1,515  |

**ASCENT HEALTHCARE SOLUTIONS INC.**

10232 S. 51st St.  
Phoenix AZ 85044  
Phone: 480-763-5300  
Fax: 480-763-0101  
Web: ascenths.com

CEO: Brian White  
CFO: Tim Einwechter  
HR: -  
FYE: December 31  
Type: Subsidiary

Ascent Healthcare Solutions is banking on the idea that one doctor's trash could be another doctor's treasure. The company is out to help hospitals with the three "R"s — reduce reuse and recycle. Ascent focuses on reprocessing disposable medical devices for health care facilities (from small rural providers to surgery centers and group purchasing organizations). Its OR-based systems permit the collection of thousands of tons of devices marketed as "single-use" as well as a range of recyclable materials. After collecting the used devices it cleans sterilizes tests and then returns them from its centers in Florida and Arizona. The company is part of the MedSurg division of medical products maker Stryker.

**ASCENT SOLAR TECHNOLOGIES INC**
**NBB: ASTI**

12300 Grant Street  
Thornton, CO 80241  
Phone: 720 872-5000  
Fax: -  
Web: www.ascentsolar.com

CEO: Victor Lee  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

As long as that sun keeps ascending in the eastern skies every day there will be ventures trying to tap its enormous energy resources. Ascent Solar Technologies is a development-stage company working on photovoltaic modules for use in consumer applications as well as satellites and spacecraft. The firm aspires to make such gear smaller lighter and more flexible than existing solar cells for use in space by utilizing a thin-film absorbing layer on top of a polyimide substrate. The thin-film layer on top of the high-temperature plastic is made up of copper indium gallium and selenium which is why the technology is called CIGS. Norsk Hydro has a 39% stake in the company.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (36.6%)       | 5.3    | 6.5    | 1.7    | 0.6    | 0.9    |
| Net income (\$ mil.)   | -             | (43.4) | (45.8) | (38.9) | (18.6) | (16.0) |
| Market value (\$ mil.) | (66.1%)       | 68.0   | 9.2    | 0.2    | 0.1    | 0.9    |
| Employees              | (34.4%)       | 119    | 119    | 86     | 71     | 22     |

**ASG TECHNOLOGIES GROUP, INC.**

708 GOODLETTE RD N  
NAPLES, FL 341025644  
Phone: 239-435-2200  
Fax: -  
Web: www.asg.com

CEO: Arthur L. (Art) Allen  
CFO: Ernie Scheidemann  
HR: -  
FYE: December 31  
Type: Private

When it comes to enterprise computing Allen Systems Group (ASG) strives to make all systems go. The company provides a wide range of business automation software to clients worldwide. Its products are used for functions such as legacy data migration business performance management and business applications development and content management. ASG also offers business information portals and applications for identity and user access management in addition to consulting implementation and training services. The company serves such industries as transportation manufacturing financial services and retail. Customers have included Coca-Cola General Electric Soci ©t © G ©n ©rale and Procter & Gamble.

|                        | Annual Growth | 12/97 | 12/98 | 12/99 | 12/08  | 12/09  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 19.7%         | -     | -     | 45.8  | 300.1  | 276.5  |
| Net income (\$ mil.)   | -             | -     | -     | 5.2   | (12.6) | (11.5) |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -      |
| Employees              | -             | -     | -     | -     | -      | 1,000  |



**ASGN INC**

NYS: ASGN

26745 Malibu Hills Road  
Calabasas, CA 91301  
Phone: 818 878-7900  
Fax: -  
Web: www.onassignment.com

CEO: Peter T. Dameris  
CFO: Edward L. Pierce  
HR: Carol McNamara  
FYE: December 31  
Type: Public

ASGN Incorporated (formerly known as On Assignment) is a specialist staffing agency that places professionals from IT consultants to lab assistants with clients in need of temporary (or permanent) help. The firm operates through several divisions: Apex (IT and engineering staffing for temporary temp-to-hire and permanent placements); Oxford (engineering life sciences and specialized high-end IT consultants); and ECS (cloud cybersecurity and software). ASGN Incorporated provides staff to about 15000 clients across North America and Europe and was founded in 1985. ASGN changed its name from On Assignment in 2018 after it acquired ECS.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 16.3%         | 1,859.9 | 2,065.0 | 2,440.4 | 2,625.9 | 3,399.8 |
| Net income (\$ mil.)   | 19.6%         | 77.2    | 97.7    | 97.2    | 157.7   | 157.7   |
| Market value (\$ mil.) | 13.2%         | 1,742.9 | 2,360.4 | 2,318.9 | 3,374.9 | 2,861.9 |
| Employees              | 15.3%         | 37,500  | 50,920  | 55,880  | 59,200  | 66,200  |

**ASHFORD HOSPITALITY TRUST INC**

NYS: AHT

14185 Dallas Parkway, Suite 1100  
Dallas, TX 75254  
Phone: 972 490-9600  
Fax: 972 980-2705  
Web: www.ahtreit.com

CEO: Douglas A. Kessler  
CFO: Deric S. Eubanks  
HR: Donald Denzin  
FYE: December 31  
Type: Public

Ashford Hospitality is in with the inn crowd. A self-administered real estate investment trust (REIT) Ashford owns more than 85 luxury hotel properties representing 17200 rooms in states primarily on the East Coast West Coast and Texas. Most of its properties operate under the upscale and upper upscale Embassy Suites Hilton Marriott Hyatt Starwood and Intercontinental Hotels Group brands. In addition to making direct investments in hotels the REIT also originates loans secured by hotel properties. About 80% of Ashford's revenue comes from its Rooms while around 15% comes from its food and beverage services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.8%         | 794.8   | 1,337.0 | 1,492.0 | 1,439.3 | 1,430.8 |
| Net income (\$ mil.)   | -             | (31.4)  | 270.9   | (46.3)  | (67.0)  | (127.0) |
| Market value (\$ mil.) | (21.4%)       | 1,058.9 | 637.5   | 784.0   | 680.0   | 404.1   |
| Employees              | 6.0%          | 92      | 108     | 103     | 102     | 116     |

**ASHLAND INC**

NYS: ASH

50 E. RiverCenter Boulevard, P.O. Box 391  
Covington, KY 41012-0391  
Phone: 859 815-3333  
Fax: -  
Web: www.ashland.com

CEO: William A Wulfsohn  
CFO: J Kevin Willis  
HR: -  
FYE: September 30  
Type: Public

Ashland's three business units are built on chemicals and cars. Ashland Performance Materials makes specialty resins polymers and adhesives. Specialty Ingredients makes cellulose ethers vinyl pyrrolidones and biofunctionals. It offers industry-leading products technologies and resources for solving formulation and product-performance challenges. Consumer Markets led by subsidiary Valvoline runs an oil-change chain in the US and sells Valvoline oil and Zerex antifreeze. The company's Ashland Specialty Ingredients unit produces polymers and additives for the food personal care pharmaceutical and other industries. In 2015 Ashland announced plans to spin off Valvoline.

|                        | Annual Growth | 09/11   | 09/12   | 09/13   | 09/14   | 09/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (4.6%)        | 6,502.0 | 8,206.0 | 7,813.0 | 6,121.0 | 5,387.0 |
| Net income (\$ mil.)   | (7.1%)        | 414.0   | 26.0    | 683.0   | 233.0   | 309.0   |
| Market value (\$ mil.) | 22.9%         | 2,957.4 | 4,797.2 | 6,196.2 | 6,974.7 | 6,741.5 |
| Employees              | (8.5%)        | 15,000  | 15,000  | 15,000  | 11,000  | 10,500  |

**ASI COMPUTER TECHNOLOGIES INC**

48289 FREMONT BLVD  
FREMONT, CA 945386510  
Phone: 510-226-8000  
Fax: -  
Web: www.asipartner.com

CEO: Marcel Liang  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

ASI Computer Technologies is a wholesale distributor of computer software hardware and accessories. It offers more than 15000 products including PCs modems monitors networking equipment and data storage devices. The company sells to resellers retailers systems integrators and equipment makers from offices and facilities in the US Canada and Mexico. Its vendor partners include companies the likes of AMD Intel Microsoft and Western Digital. ASI's services include custom systems integration and contract assembly. It also markets PCs and notebooks under its own brands: Pegatron IQ and Nspire. The company was established in 1987 by president and owner Cristine Liang.

|                        | Annual Growth | 12/01 | 12/02 | 12/03 | 12/04   | 12/13   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 6.6%          | -     | 865.6 | 982.5 | 1,057.1 | 1,746.9 |
| Net income (\$ mil.)   | 4.9%          | -     | 10.4  | 13.1  | 12.2    | 17.6    |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 700     |

**ASICS AMERICA CORPORATION**

29 Parker Ste. 100  
Irvine CA 92618  
Phone: 949-453-8888  
Fax: 949-453-0292  
Web: www.asicsamerica.com

CEO: Kevin Wulff  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

With ASICS America you don't have to earn your stripes you just have to purchase them. ASICS America is the North American arm of Japanese athletic footwear apparel and accessories maker ASICS Corporation. Its shoe collection — featuring a trademarked stripe design — includes footwear for basketball racing and running track and field volleyball walking and wrestling. ASICS products which were introduced in the US in 1977 are sold at regional and national retailers throughout the country as well as through online vendors such as Zappos.com. ASICS opened its first freestanding store in the US in fall 2009.

**ASK.COM**

555 12th St. Ste. 500  
Oakland CA 94607  
Phone: 510-985-7400  
Fax: 510-985-7412  
Web: www.ask.com

CEO: Doug Leeds  
CFO: Steven J Sordello  
HR: -  
FYE: December 31  
Type: Subsidiary

Ask and you shall receive especially when it comes to the Internet. Ask.com (formerly Ask Jeeves) operates an online question-and-answer service. The site solicits users to ask questions as well as answer questions from other users. Results reveal answers from a variety of sources. Previously the operator of a search engine Ask.com switched gears in 2010. While it still offers search on its site it no longer compiles an index of billions of Web pages. Instead it delivers results via an agreement with search partner Google. Ask.com operates alongside websites such as CityGrid Media's Citysearch.com and Lexico Publishing Group's Dictionary.com as part of the Search holdings of IAC/InterActiveCorp (IAC).

**ASPEN MARKETING SERVICES INC.**

1240 North Ave.  
West Chicago IL 60185  
Phone: 630-293-9600  
Fax: 630-293-7584  
Web: www.aspenms.com

CEO: Patrick J O'Rahilly  
CFO: Donald Danner  
HR: -  
FYE: December 31  
Type: Business Segment

Need marketing services? Ask Aspen. The company provides integrated marketing services with particular expertise in serving the automotive and telecommunications industries. Aspen Marketing Services blends strategic planning public relations and brand promotion as well as event and direct marketing to provide clients in a wide range of industries unified marketing for greater results. Its digital marketing capabilities utilize Web design e-mail marketing database processing and online loyalty marketing services. Aspen was founded in 1986 and operates about 10 offices spanning North America. In mid-2011 it was acquired by Alliance Data Systems and integrated into its Epsilon Data Management unit.

**ASPEN TECHNOLOGY INC**
**NMS: AZPN**

20 Crosby Drive  
Bedford, MA 01730  
Phone: 781 221-6400  
Fax: -  
Web: www.aspentech.com

CEO: Antonio J. Pietri  
CFO: Mark P. Sullivan  
HR: -  
FYE: June 30  
Type: Public

Aspen Technology (AspenTech) helps its customers scale mountains of supply chain and engineering challenges. It provides supply chain manufacturing and engineering process optimization software to some 2100 companies in the energy chemical construction and pharmaceutical industries among others. The company's software — which includes supplier collaboration inventory management production planning and collaborative engineering functions — is offered under its aspenONE subscription service. AspenTech which generates most of its sales outside the US also provides related technical and professional services such as technical support training and systems implementation and integration.

|                        | Annual Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.0%          | 440.4   | 472.3   | 482.9   | 499.5   | 598.3   |
| Net income (\$ mil.)   | 22.0%         | 118.4   | 140.0   | 162.2   | 148.7   | 262.7   |
| Market value (\$ mil.) | 28.5%         | 3,125.8 | 2,761.5 | 3,792.2 | 6,364.2 | 8,528.7 |
| Employees              | 3.9%          | 1,372   | 1,396   | 1,419   | 1,466   | 1,600   |

**ASPIRUS, INC.**

2200 WESTWOOD DR  
WAUSAU, WI 544017806  
Phone: 715-847-2121  
Fax: -

CEO: Duane L. Erwin  
CFO: Sidney Sczygelski  
HR: Hannah Brabec  
FYE: June 30  
Type: Private

Aspirus aspires to provide care for Midwesterners in need. The health system provides a comprehensive range of health and medical services to residents in a 14-county region of central and northern Wisconsin as well as Michigan's Upper Peninsula. Aspirus operates the Aspirus Wausau Hospital a 325-bed multi-specialty regional health center and seven smaller community hospitals. Its hospitals and network of community clinics provide specialized primary and emergency care. Aspirus also operates imaging centers hospice services home health care long-term care facilities and an outpatient dialysis center.

|                        | Annual Growth | 06/10 | 06/11     | 06/12 | 06/13 | 06/18 |
|------------------------|---------------|-------|-----------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | (1,781.5) | 529.8 | 536.9 | 911.4 |
| Net income (\$ mil.)   | -             | -     | 0.0       | 26.2  | 48.0  | 78.2  |
| Market value (\$ mil.) | -             | -     | -         | -     | -     | -     |
| Employees              | -             | -     | -         | -     | -     | 7,100 |

**ASPLUNDH TREE EXPERT CO.**

708 Blair Mill Rd.  
Willow Grove PA 19090  
Phone: 215-784-4200  
Fax: 215-784-4493  
Web: www.asplundh.com

CEO: Christopher B Asplundh  
CFO: Joseph P Dwyer  
HR: -  
FYE: December 31  
Type: Private

How much wood would a woodchuck chuck if a woodchuck could chuck wood? A lot if the woodchuck were named Asplundh. One of the world's leading tree-trimming businesses Asplundh clears tree limbs from power lines for utilities and municipalities throughout the US and in Canada Australia and New Zealand. Asplundh also offers utility-related services such as line construction meter reading and pole maintenance; in addition the company has branched out into fields such as billboard maintenance traffic signal and highway lighting construction and vegetation control for railroads and pipelines. The Asplundh family owns and manages the company which was founded in 1928.

**ASRC ENERGY SERVICES**

3900 C St. Ste. 701  
Anchorage AK 99503  
Phone: 907-339-6200  
Fax: 907-339-6219  
Web: www.asrcenergy.com

CEO: Doug Smith  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Alaska's slippery slopes have led to financial success for ASRC Energy Services. A subsidiary of Arctic Slope Regional Corp. ASRC Energy Services provides oil and gas and other engineering services to customers operating in the North Slope region of Alaska and to other energy and communications companies around the world. The company's services include well drilling and completion well testing facilities engineering geophysical services demolition pipeline construction and maintenance module fabrication and assembly and offshore construction and maintenance.

**ASSEMBLY BIOSCIENCES INC**
**NMS: ASMB**

11711 N.Meridian St., Suite 310  
Carmel, IN 46032  
Phone: 833 509-4583  
Fax: -  
Web: www.assemblybio.com

CEO: John McHutchison  
CFO: Graham Cooper  
HR: -  
FYE: December 31  
Type: Public

Assembly Biosciences is a development-stage drug company focused specifically on anal disorders (such as difficile-associated diarrhea or CDAD) and the treatment of hepatitis B infections. Its primary product is a diltiazem cream for pain associated with anal fissures while a secondary product is a phenylephrine gel for fecal incontinence. Assembly has licensed intellectual property associated with an oral drug delivery system that targets sites within the intestines. Assembly Biosciences is the result of a 2014 merger between Ventrus Biosciences and Assembly Pharmaceuticals.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17   | 12/18  |
|------------------------|---------------|--------|--------|--------|---------|--------|
| Sales (\$ mil.)        | 64.1%         | -      | -      | -      | 9.0     | 14.8   |
| Net income (\$ mil.)   | -             | (23.8) | (28.5) | (44.3) | (42.8)  | (90.8) |
| Market value (\$ mil.) | 30.2%         | 200.4  | 191.5  | 309.8  | 1,153.7 | 576.7  |
| Employees              | 45.8%         | 21     | 51     | 69     | 79      | 95     |

**ASSERTIO THERAPEUTICS INC**
**NMS: ASRT**

100 South Saunders Road, Suite 300  
Lake Forest, IL 60045  
Phone: 224 419-7106  
Fax: -  
Web: www.assertiotx.com

CEO: Arthur J. Higgins  
CFO: August J. Moretti  
HR: Sharon Larkin  
FYE: December 31  
Type: Public

Assertio Therapeutics (formerly Depomed) is a pharmaceutical firm with a focus on neurology orphan and specialty medicines. The company works to discover develop and license new drugs; it has three products on the market in the US. Gralise is used to treat nerve pain CAMBIA is a non-steroidal anti-inflammatory drug for the acute treatment of migraine attacks in adults and Zipsor is used for pain relief in adults. In late 2017 the firm granted Collegium Pharmaceutical the commercialization rights for its Nucynta franchise of pain medications for which it will receive royalty payments. In mid-2018 Depomed changed its name to Assertio in reference to its confident assertive and entrepreneurial activities.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18 |
|------------------------|---------------|---------|---------|---------|---------|-------|
| Sales (\$ mil.)        | (5.5%)        | 390.4   | 342.7   | 455.9   | 380.7   | 311.8 |
| Net income (\$ mil.)   | (27.3%)       | 131.8   | (75.7)  | (88.7)  | (102.5) | 36.9  |
| Market value (\$ mil.) | (31.2%)       | 1,034.0 | 1,163.7 | 1,156.6 | 516.7   | 231.7 |
| Employees              | (22.6%)       | 324     | 494     | 490     | 434     | 116   |

**ASSET PROTECTION & SECURITY SERVICES, LP**

5502 BURNHAM DR  
CORPUS CHRISTI, TX 784133855  
Phone: 361-906-1552  
Fax: -  
Web: www.asset-security-pro.com

CEO: -  
CFO: Thelma Mandel  
HR: -  
FYE: December 31  
Type: Private

Asset Protection & Security Services is a leading provider of patrol and security guard services in the US. It offers both armed and unarmed guard services as well as specialized services such as executive protection movie production security and mobile command centers. In addition Asset Protection provides investigative services (computer security internal investigations loss prevention) and electronic surveillance and security as well as security consulting and training services. The company was founded in 1994 by CEO Charles Mandel.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 31.2  | 51.8  | 84.4  |
| Net income (\$ mil.)   | -             | -     | 0.0   | 3.3   | 10.7  | 5.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 800   |

**ASSOCIATED BANC-CORP**
**NYS: ASB**

433 Main Street  
Green Bay, WI 54301  
Phone: 920 491-7500  
Fax: -  
Web: www.associatedbank.com

CEO: Philip B. (Phil) Flynn  
CFO: Christopher J. Del Moral-Niles  
HR: Judith M. Docter  
FYE: December 31  
Type: Public

A lot of Midwesterners are associated with Associated Banc-Corp the holding company for Associated Bank. One of the largest banks based in Wisconsin the bank operates about 200 branches in that state as well as in Illinois and Minnesota. Catering to consumers and local businesses it offers deposit accounts loans mortgage banking credit and debit cards and leasing. The bank's wealth management division offers investments trust services brokerage insurance and employee group benefits plans. Commercial loans including agricultural construction and real estate loans make up more than 60% of bank's loan portfolio. The bank also writes residential mortgages consumer loans and home equity loans.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 5.8%          | 26,821.8 | 27,715.0 | 29,139.3 | 30,483.6 | 33,647.9 |
| Net income (\$ mil.)   | 15.0%         | 190.5    | 188.3    | 200.3    | 229.3    | 333.6    |
| Market value (\$ mil.) | 1.5%          | 3,063.5  | 3,083.3  | 4,061.7  | 4,176.8  | 3,254.3  |
| Employees              | 2.0%          | 4,300    | 4,383    | 4,441    | 4,388    | 4,655    |

**ASSOCIATED CATHOLIC CHARITIES INC.**

320 CATHEDRAL ST  
BALTIMORE, MD 212014421  
Phone: 410-561-6363  
Fax: -  
Web: www.catholiccharities-md.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Catholic Charities of Baltimore (CCB) provides people in the greater Baltimore area including about a dozen Maryland counties with a wide variety of social services. The not-for-profit religious organization runs 80 programs that focus on children and families the elderly and people with developmental disabilities; offerings include adoption services child abuse prevention food immigration assistance residential facilities and services for homeless people. It serves more than 160,000 people of all religions each year. Money for its operations comes mainly from government contracts and grants. In addition CCB relies on a network of about 15,000 volunteers. CCB was founded in 1923.

|                        | Annual Growth | 06/04 | 06/05 | 06/06 | 06/08 | 06/09  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 6.6%          | -     | 92.3  | 108.6 | 115.8 | 119.4  |
| Net income (\$ mil.)   | -             | -     | 0.0   | 9.7   | (8.0) | (11.0) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 2,000  |

**ASSOCIATED ELECTRIC COOPERATIVE, INC.**

2814 S GOLDEN AVE  
SPRINGFIELD, MO 658073213  
Phone: 417-881-1204  
Fax: -  
Web: www.aeci.org

CEO: James J Jura  
CFO: David W McNabb  
HR: Stacy Bussard  
FYE: December 31  
Type: Private

Associated Electric Cooperative makes the connection between power and cooperatives. The utility provides transmission and generation services to its six member/owner companies which in turn provide power supply services to 51 distribution cooperatives in three Midwest states. (The distribution cooperatives have a combined customer count of about 875,000 member homes farms and businesses.) Associated Electric operates 9,937 miles of power transmission lines and has about 5,895 MW of generating capacity from interests in primarily coal- and gas-fired power plants and from wholesale energy transactions with other regional utilities.

|                        | Annual Growth | 12/10 | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.8%          | -     | 1,083.7 | 1,081.9 | 1,129.8 | 1,142.3 |
| Net income (\$ mil.)   | (5.1%)        | -     | 46.9    | 50.4    | 41.8    | 40.1    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 600     |

**ASSOCIATED ENTERTAINMENT RELEASING**

4401 Wilshire Blvd.  
Los Angeles CA 90010  
Phone: 323-556-5600  
Fax: 323-556-5610  
Web: www.associatedtelevision.com

CEO: -  
CFO: Murray Dreschler  
HR: -  
FYE: December 31  
Type: Private

You might say this company has a close association with the small screen. Associated Entertainment Releasing which does business as Associated Television International (ATI) produces and distributes television programming mostly for the syndication market. Its shows include American Adventurer and reality crime program Crime Strike as well as specials such as Masters of Illusion: Impossible Magic and World Magic Awards. The company also distributes a library of TV programming to the home entertainment market and it produces some radio content. ATI began producing television programming in 1967.

**ASSOCIATED ESTATES REALTY CORP.**
**NYS: AEC**

1 AEC Parkway  
Richmond Hts., OH 44143-1550  
Phone: 216 261-5000  
Fax: 216 289-9600  
Web: www.associatedestates.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

The estates this corporation associates with house the multitudes. Associated Estates Realty is a self-administered real estate investment trust (REIT) that specializes in apartment communities in the Midwest Mid-Atlantic and Southeast. It invests in develops builds operates and manages multifamily real estate. More than half of the company's properties are located in Ohio and Michigan its largest markets. The REIT's portfolio includes more than 50 residential communities containing around 14000 individual units; it also owns a handful of properties under development and land. Subsidiary Merit Enterprises performs in-house general contracting and construction management services.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.6%             | 130.4 | 153.7 | 175.9 | 174.9 | 181.5 |
| Net income (\$ mil.)   | 77.2%            | 6.2   | (8.6) | 5.3   | 30.6  | 61.3  |
| Market value (\$ mil.) | 9.2%             | 647.8 | 878.8 | 916.7 | 926.5 | 922.5 |
| Employees              | 2.7%             | 360   | 390   | 400   | 410   | 400   |

**ASSOCIATED FOOD STORES, INC.**

1850 W 2100 S  
SALT LAKE CITY, UT 841191304  
Phone: 801-973-4400  
Fax: –  
Web: www.afstores.com

CEO: Neil Berube  
CFO: –  
HR: –  
FYE: March 31  
Type: Private

This business makes sure there's plenty of grub for the Wild West. Associated Food Stores (AFS) is a leading regional cooperative wholesale distributor that supplies groceries and other products to some 500 independent supermarkets in about eight Western states. It also offers support services for its member-owners including market research real estate analysis store design technology procurement and training. In addition AFS owns a stake in Western Family Foods a grocery wholesalers' partnership that produces Western Family private-label goods. The co-op formed in 1940 also operates 40-plus corporate stores in Utah under five different banners including Fresh Market.

|                        | Annual<br>Growth | 03/08 | 03/09 | 03/10   | 03/11   | 03/12   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 6.1%             | –     | –     | 1,785.6 | 1,954.0 | 2,011.3 |
| Net income (\$ mil.)   | –                | –     | –     | (2.1)   | (6.5)   | 5.9     |
| Market value (\$ mil.) | –                | –     | –     | –       | –       | –       |
| Employees              | –                | –     | –     | –       | –       | 300     |

**ASSOCIATED GROCERS OF NEW ENGLAND, INC.**

11 COOPERATIVE WAY  
PEMBROKE, NH 032753251  
Phone: 603-223-6710  
Fax: –  
Web: www.agne.com

CEO: Michael C Bourgione  
CFO: Steven N Murphy  
HR: Mirela Juric  
FYE: March 28  
Type: Private

AGNE gets the products you want on to grocers' shelves. Associated Grocers of New England (AGNE) is a leading wholesale grocery distributor. The retailer-owned organization supplies more than 650 independent grocers and convenience stores in six New England states and the Upstate New York and Albany area. AGNE supplies customers with baked goods fresh produce and meat as well as general grocery items and other merchandise. The grocery distributor also offers such retail support services as advertising marketing and merchandising. AGNE's retail arm operates about a half a dozen supermarkets under the Harvest Market Sully's Superette and Vista Foods banners. The cooperative was formed in 1946.

|                        | Annual<br>Growth | 03/05 | 03/06 | 03/07     | 03/08 | 03/09 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | –                | –     | –     | (1,996.9) | 315.8 | 340.3 |
| Net income (\$ mil.)   | 3701.4%          | –     | –     | 0.0       | 0.2   | 0.7   |
| Market value (\$ mil.) | –                | –     | –     | –         | –     | –     |
| Employees              | –                | –     | –     | –         | –     | 625   |

**ASSOCIATED MATERIALS LLC**

3773 State Rd.  
Cuyahoga Falls OH 44223  
Phone: 330-929-1811  
Fax: 330-922-2354  
Web: www.associatedmaterials.com

CEO: Brian C Strauss  
CFO: Scott F Stephens  
HR: –  
FYE: December 31  
Type: Private

Vinyl has never gone out of style at Associated Materials (AM). The company makes and distributes vinyl aluminum and steel exterior building products as well as siding windows fencing decking and railing. Products are marketed under the brand names Alpine Alside Gentek Preservation Revere and UltraGuard. Its products are also sold through about 275 independent distributors in North America under brands such as Alside Revere and Gentek. The company's customer base includes contractors remodelers and architects. Private equity firm Hellman & Friedman owns a majority stake of the company.

**ASSOCIATED MILK PRODUCERS INC.**

315 N. Broadway  
New Ulm MN 56073  
Phone: 507-354-8295  
Fax: 507-359-8651  
Web: www.ampi.com

CEO: Donn Develder  
CFO: Patricia Radloff  
HR: –  
FYE: December 31  
Type: Private - Cooperativ

Associated Milk Producers Inc. (AMPI) might wear a cheesy grin but it churns up solid sales. The dairy cooperative transforms (a record) about 5.8 billion pounds of milk into butter cheese fluid milk and other dairy products each and every year. A regional co-op with some 2800 member/farmers in six states across the Midwest AMPI operates about a dozen manufacturing plants. In addition to its State Brand and Cass-Clay brand Associated Milk Producers also makes private-label products for food retailers fast-food restaurants (including McDonald's) and other food service operators. It also makes dairy ingredients for food manufacturers.

**ASSOCIATED WHOLESALE GROCERS, INC.**

5000 KANSAS AVE  
KANSAS CITY, KS 661061135  
Phone: 913-288-1000  
Fax: –  
Web: www.awginc.com

CEO: David Smith  
CFO: Robert Z Walker  
HR: –  
FYE: December 31  
Type: Private

Associated Wholesale Grocers (AWG) knows its customers can't live on bread and milk alone. The second-largest retailer-owned distribution cooperative in the US (behind Wakefern Food Corporation) AWG supplies more than 3800 grocery retail outlets in more than half of the US states from 10 distribution centers which collectively have some 7 million square feet of space. In addition to its wholesale grocery operation AWG offers a variety of business services to its members including marketing and merchandising programs retail accounting supermarket development and access to low-cost merchandise through its Value Merchandisers subsidiary. AWG was founded by a group of independent grocers in 1924.

|                        | Annual<br>Growth | 12/12 | 12/13   | 12/14   | 12/15   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.7%             | –     | 8,380.2 | 8,934.2 | 8,935.9 | 9,703.8 |
| Net income (\$ mil.)   | 0.8%             | –     | 192.5   | 226.9   | 198.9   | 199.1   |
| Market value (\$ mil.) | –                | –     | –       | –       | –       | –       |
| Employees              | –                | –     | –       | –       | –       | 5,500   |

**ASSOCIATION OF UNIVERSITIES FOR RESEARCH IN ASTRONOMY, INC.**

950 N CHERRY AVE  
TUCSON, AZ 857194933  
Phone: 202-483-2101  
Fax: -  
Web: www.aura-astronomy.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

There is nothing quasi-scientific about this aura. The Association of Universities for Research in Astronomy (AURA) is a consortium of universities and not-for-profit organizations devoted to the study of space. The organization was founded to create astronomical observing facilities for use by qualified researchers and to serve the community by offering public outreach education and dissemination of information. AURA was founded in 1957 and operates astronomical observatories at 34 US institutions and six international affiliates including Harvard University Ohio State University and the University of Toronto.

|                        | Annual Growth | 09/08 | 09/09 | 09/10 | 09/13 | 09/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.9%          | -     | 180.9 | 197.2 | 238.4 | 264.4 |
| Net income (\$ mil.)   | -             | -     | (0.6) | (2.4) | 2.1   | 1.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,000 |

**ASSURANT INC**

NYS: AIZ

28 Liberty Street, 41st Floor  
New York, NY 10005  
Phone: 212 859-7000  
Fax: -  
Web: www.assurant.com

CEO: Alan B. Colberg  
CFO: Richard S. Dziadzio  
HR: Robyn Price Stonehill  
FYE: December 31  
Type: Public

From appliance protection to trailer park coverage Assurant aims to give its customers peace of mind. The company provides a diverse range of specialty insurance products such as manufactured home coverage creditor-placed homeowners insurance pre-need funeral policies and extended service contracts for electronics appliances and vehicles. Assurant's products are distributed through sales offices and independent agents across North America and in Latin America Europe and the Asia/Pacific region.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 6.8%          | 31,562.5 | 30,043.1 | 29,709.1 | 31,843.0 | 41,089.3 |
| Net income (\$ mil.)   | (14.6%)       | 470.9    | 141.6    | 565.4    | 519.6    | 251.0    |
| Market value (\$ mil.) | 6.9%          | 4,236.4  | 4,986.1  | 5,748.9  | 6,242.9  | 5,537.1  |
| Employees              | (4.3%)        | 17,600   | 16,700   | 14,700   | 14,750   | 14,750   |

**ASTA FUNDING, INC.**

NMS: ASFI

210 Sylvan Avenue  
Englewood Cliffs, NJ 07632  
Phone: 201 567-5648  
Fax: -  
Web: www.astafunding.com

CEO: Gary Stern  
CFO: Bruce Foster  
HR: -  
FYE: September 30  
Type: Public

Say Hasta luego to unpaid receivables. Asta Funding buys services and collects unpaid credit card debts and consumer loans. The company buys delinquent accounts at a discount directly from the credit grantors as well as indirectly through auctions brokers and other third parties. It targets credit card charge-offs from banks finance companies and other issuers of Visa MasterCard and private-label cards as well as telecom and other industry charge-offs. The company then collects on its debt balances either internally or through an outsourced agency. Asta Funding also invests in semi-performing and non-delinquent receivables. Subsidiary VATIV Recovery Solutions services bankrupt and deceased accounts.

|                        | Annual Growth | 09/15 | 09/16 | 09/17  | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (14.6%)       | 44.2  | 58.7  | 21.3   | 26.1  | 23.4  |
| Net income (\$ mil.)   | 37.4%         | 2.0   | 7.9   | (13.0) | 4.1   | 7.2   |
| Market value (\$ mil.) | (4.8%)        | 56.0  | 69.0  | 49.6   | 25.9  | 46.0  |
| Employees              | (21.7%)       | 149   | 188   | 86     | 60    | 56    |

**ASTAR USA LLC**

1200 Brickell Ave. 16th Flr.  
Miami FL 33131  
Phone: 305-982-0500  
Fax: 305-416-9564  
Web: www.astaraircargo.us

CEO: John Dasburg  
CFO: Stephen Dodd  
HR: -  
FYE: December 31  
Type: Private

ASTAR USA helps DHL take on delivery giants FedEx and UPS on their own turf. Hiring the carrier's fleet of some 8 aircraft enables DHL and other customers including the US Air Force Department of Defense and the United States Postal Service to achieve overnight delivery of virtually any kind of cargo. ASTAR's service includes scheduled as well as chartered flights. In early 2009 ASTAR suffered a blow to its business when — in order to cut costs — DHL was forced to shut down its US express delivery operations. ASTAR and other carriers continue to operate DHL's international shipping services to and from the US albeit at a reduced level. An investment group led by CEO John Dasburg controls ASTAR.

**ASTEA INTERNATIONAL, INC.**

NBB: ATEA

240 Gibraltar Road  
Horsham, PA 19044  
Phone: 215 682-2500  
Fax: -  
Web: www.astea.com

CEO: Zack Bergreen  
CFO: Fredric Etskovitz  
HR: -  
FYE: December 31  
Type: Public

Astea International keeps employees in the field connected to the home office. The company's field service management software Astea Alliance is used to automate sales and service processes manage contracts and warranties logistics and distribute information to employees customers and suppliers. FieldCentrix offers mobile workforce management. Altogether it counts more than 650 customers including API Group ARX Brains II and Centric from a range of industries. Most of its revenue comes from services. Founder and CEO Zack Bergreen owns about 54% of Astea.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.7%          | 20.3  | 20.7  | 23.0  | 25.8  | 26.3  |
| Net income (\$ mil.)   | -             | (3.0) | (3.4) | (4.4) | 0.4   | 0.1   |
| Market value (\$ mil.) | 2.6%          | 9.2   | 6.3   | 8.1   | 6.3   | 10.2  |
| Employees              | 2.0%          | 161   | 159   | 171   | 189   | 174   |

**ASTEC INDUSTRIES, INC.**

NMS: ASTE

1725 Shepherd Road  
Chattanooga, TN 37421  
Phone: 423 899-5898  
Fax: 423 899-4456  
Web: www.astecindustries.com

CEO: Benjamin G. (Ben) Brock  
CFO: David C. Silvious  
HR: -  
FYE: December 31  
Type: Public

Astec Industries via its dozen-plus manufacturing subsidiaries makes equipment for every phase of road building. Its lineup includes aggregate crushers pavers asphalt plants and related components. The company is comprised of three segments: road building and related equipment (Infrastructure Group); aggregate processing and mining equipment (Aggregate and Mining Group); and equipment for the extraction and production of fuels biomass production and water drilling (Energy Group). Customers are asphalt road contractors as well as utility and pipeline service providers government agencies and mine and quarry operators.

|                        | Annual Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 4.7%          | 975.6 | 983.2 | 1,147.4 | 1,184.7 | 1,171.6 |
| Net income (\$ mil.)   | -             | 34.5  | 32.8  | 55.2    | 37.8    | (60.4)  |
| Market value (\$ mil.) | (6.4%)        | 885.0 | 916.3 | 1,518.7 | 1,317.0 | 679.7   |
| Employees              | (19.9%)       | 3,952 | 3,740 | 1,681   | 1,712   | 1,626   |

**ASTELLAS PHARMA US INC.**

1 Astellas Way  
Northbrook IL 60062  
Phone: 847-317-8800  
Fax: 248-435-1120  
Web: www.axletech.com

CEO: Masao Yoshida  
CFO: Shinichiro Katayanagi  
HR: -  
FYE: March 31  
Type: Subsidiary

Astellas Pharma US pilots pharma efforts that are outta this world. The company conducts research development and marketing efforts focused on therapeutic areas including cardiology dermatology immunology infectious disease neurology oncology urology and metabolism. The company's primary products include transplant rejection therapy Prograf overactive bladder treatment Vesicare and vascular dilator Adenoscan as well as antifungals Mycamine and AmBisome and enlarged prostate treatment Flomax. Astellas Pharma US which is a subsidiary of Japan-based pharmaceutical firm Astellas Pharma uses a direct sales force to market its products to consumers and health professionals in the US market.

**ASTORIA FINANCIAL CORP.**
**NYS: AF**

One Astoria Bank Plaza  
Lake Success, NY 11042-1085  
Phone: 516 327-3000  
Fax: 516 327-7860  
Web: www.astoriabank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Astoria Financial is the holding company for Astoria Bank (formerly Astoria Federal) one of the largest thrifts in New York with deposits totaling \$9.7 billion. The bank has more than 85 branches in and around New York City and on Long Island in addition to a network of third-party mortgage brokers spanning more than a dozen states and Washington DC. It offers standard deposit products such as CDs and checking savings and retirement accounts. With these funds Astoria Bank primarily writes loans and invests in mortgage-backed securities. Subsidiary AF Insurance Agency sells life and property/casualty coverage to bank customers. New York Community Bancorp agreed to acquire Astoria in late 2015.

|                        | Annual Growth | 12/11    | 12/12    | 12/13    | 12/14    | 12/15    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (3.0%)        | 17,022.1 | 16,496.6 | 15,793.7 | 15,640.0 | 15,076.2 |
| Net income (\$ mil.)   | 7.0%          | 67.2     | 53.1     | 66.6     | 95.9     | 88.1     |
| Market value (\$ mil.) | 16.9%         | 855.1    | 942.8    | 1,393.0  | 1,345.6  | 1,596.4  |
| Employees              | (1.9%)        | 1,730    | 1,614    | 1,603    | 1,649    | 1,601    |

**ASTORIA SOFTWARE INC.**

300 Broadway St. Ste. 8  
San Francisco CA 94133  
Phone: 650-357-7477  
Fax: 650-357-7677  
Web: www.astoriasoftware.com

CEO: Michael Rosinski  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Astoria Software is a disciplinarian when it comes to content — all your documents need is a little structure. Astoria provides a content management system that enables companies to collect and manage their data and then to use that data to create and publish documents including charts images and tables. Astoria maintains partnerships with software providers including Innodata Isogen. Customers include ABB Cessna Aircraft Honeywell Lockheed Martin Nokia Texas Instruments the US Armed Forces and Xerox. In 2010 Astoria Software was acquired by TransPerfect Translations International.

**ASTRAL HEALTH & BEAUTY INC.**

3715 Northside Pkwy. NW Bldg. 200 Ste. 200  
Atlanta GA 30327  
Phone: 678-303-3088  
Fax: 858-625-3010  
Web: www.enterprisefinformatix.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Astral Health & Beauty believes in natural beauty. The company owns three cosmetics and skin care lines that use nature-based ingredients — Aloette CosMedix and Pur Minerals. Aloette's aloe vera-based skin care products and cosmetics are sold mainly through home parties held by Aloette's direct sales network of more than 10000 consultants in some 40 franchises across the US and Canada. CosMedix is a line of premium skin care products sold only at professional spas while Pur Minerals' mineral makeup is sold at major retailers such as Dillard's Duane Reade and Ulta. All three brands are also sold online and on television shopping channels such as QVC.

**ASTRAZENECA PHARMACEUTICALS LP**

1800 Concord Pike  
Wilmington DE 19850-5437  
Phone: 302-886-3000  
Fax: 302-886-2972  
Web: www.astrazeneca-us.com

CEO: Pascal Soriot  
CFO: David V Elkins  
HR: Annet Van Geen  
FYE: December 31  
Type: Subsidiary

AstraZeneca Pharmaceuticals (which does business as AstraZeneca US) can help with a full alphabet of ailments. The company a subsidiary of global drugmaker AstraZeneca is one of the largest pharma companies in the US. Its sales represent about 5% of all the drugs sold in the US and about 40% of its parent company's revenues. AstraZeneca US' treatments focus on several therapeutic areas: cardiovascular and metabolic gastrointestinal neuroscience oncology respiratory and infection. Its best-known products include Crestor (high cholesterol) Seroquel (anti-psychotic) Nexium (acid reflux) Symbicort (asthma) and Zoladex (cancer treatment).

**ASTRONAUTICS CORPORATION OF AMERICA**

4115 N TEUTONIA AVE  
MILWAUKEE, WI 532096731  
Phone: 414-449-4000  
Fax: -  
Web: www.astronautics.com

CEO: Dr Ronald E Zelazo  
CFO: Steven Givant  
HR: -  
FYE: May 31  
Type: Private

Sometimes it's hard to know which way is up but Astronautics Corporation of America gives good directions. The company makes maintains and repairs electronic components and systems that enable manned and unmanned planes ships land vehicles and spacecraft to orient themselves in time and space. Its lineup runs from integrated avionics navigation and network server systems to electronic flight bags and instruments mission and display processors and inertial navigation systems. More than 150000 aircraft rely on the hardware. Astronautics' customers include the US Departments of Defense and Homeland Security as well as NASA Boeing Lockheed Martin and Sikorsky.

|                        | Annual Growth | 05/04 | 05/05 | 05/06 | 05/07 | 05/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.2%          | -     | -     | 201.2 | 233.0 | 235.7 |
| Net income (\$ mil.)   | 12.8%         | -     | -     | 15.4  | 20.7  | 19.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,550 |

**ASTRONICS CORP**

NMS: ATRO

130 Commerce Way  
East Aurora, NY 14052  
Phone: 716 805-1599  
Fax: -  
Web: www.astronics.com

CEO: -  
CFO: David C. Burney  
HR: Angela Savarino  
FYE: December 31  
Type: Public

In the glare of its own lights but without histrionics Astronics Corporation displays its talents daily to a specialized audience. Astronics makes external and internal lighting systems as well as power generation and distribution technology for commercial general aviation and military defense aircraft. Products include cabin emergency lighting systems (escape path markers and exit locators) cockpit lighting systems (avionics keyboards ambient light sensors annunciator panels and electronic dimmers) external lights and military test equipment. Astronics operates subsidiaries include Astronics Advanced Electronic Systems Corp. Ballard Luminescent Systems and DME Corporation.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18 |
|------------------------|---------------|---------|---------|---------|---------|-------|
| Sales (\$ mil.)        | 5.0%          | 661.0   | 692.3   | 633.1   | 624.5   | 803.3 |
| Net income (\$ mil.)   | (4.5%)        | 56.2    | 67.0    | 48.4    | 19.7    | 46.8  |
| Market value (\$ mil.) | (13.9%)       | 1,802.7 | 1,326.9 | 1,103.0 | 1,351.6 | 992.5 |
| Employees              | 7.8%          | 2,000   | 2,300   | 2,300   | 2,500   | 2,700 |

**ASTRONOVA INC**

NMS: ALOT

600 East Greenwich Avenue  
West Warwick, RI 02893  
Phone: 401 828-4000  
Fax: -  
Web: www.astronovainc.com

CEO: Gregory A. Woods  
CFO: Joseph P. O'Connell  
HR: -  
FYE: January 31  
Type: Public

The sky's the limit for AstroNova. The company makes data recorders and ruggedized printers used on commercial airplanes. Its Test & Measurement (T&M) division (29% of sales) makes products that record and monitor data for customers in the aerospace automotive metal mill power and telecommunications industries. Its QuickLabel Systems (71% of sales) makes digital color label printers bar code printers automatic labelers and printer consumables. Following the divestment of its former medical devices unit Grass Technologies in 2013 the company in 2015 changed its name to AstroNova from Astro-Med.

|                        | Annual Growth | 01/15 | 01/16 | 01/17 | 01/18 | 01/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.5%         | 88.3  | 94.7  | 98.4  | 113.4 | 136.7 |
| Net income (\$ mil.)   | 5.3%          | 4.7   | 4.5   | 4.2   | 3.3   | 5.7   |
| Market value (\$ mil.) | 7.5%          | 104.0 | 109.2 | 96.5  | 93.9  | 139.0 |
| Employees              | 2.4%          | 340   | 329   | 312   | 352   | 374   |

**ASURE SOFTWARE INC.**

NAS: ASUR

3700 N. Capital of Texas Hwy #350  
Austin, TX 78746  
Phone: 512 437-2700  
Fax: -  
Web: www.asuresoftware.com

CEO: Patrick Goepel  
CFO: Kelyn Brannon  
HR: -  
FYE: December 31  
Type: Public

Asure Software wants to guaranty a more organized workplace. The company develops Web-based business administration software through its NetSimplicity and iEmployee divisions. NetSimplicity's offerings include Meeting Room Manager which lets users reserve meeting rooms and schedule equipment and resources. NetSimplicity also provides an asset management tool called Visual Asset Manager that tracks and manages fixed and mobile IT assets. The company's iEmployee division offers tools for managing time and attendance benefits payroll and expense information. Asure primarily sells its products directly in North America; it uses resellers for customers outside the US and for federal government sales.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 34.5%         | 27.2  | 26.9  | 35.5  | 54.4  | 89.0  |
| Net income (\$ mil.)   | -             | (0.3) | (1.8) | (1.0) | (5.7) | (7.5) |
| Market value (\$ mil.) | (2.5%)        | 86.0  | 68.9  | 130.0 | 215.8 | 77.6  |
| Employees              | 47.5%         | 119   | 132   | 179   | 324   | 564   |

**ASURION CORPORATION**

648 Grassmere Park Dr. Ste. 300  
Nashville TN 37211  
Phone: 615-837-3000  
Fax: 615-837-3001  
Web: www.asurion.com

CEO: Bret Comolli  
CFO: Mark Gunning  
HR: -  
FYE: December 31  
Type: Private

Dead battery? Would that be the battery on your car or cell phone? Either way Asurion assures that you won't be stranded. A global leader in wireless and technology insurance Asurion replaces defunct cell phones and other tech equipment but also provides specialty services such as roadside assistance to stranded motorists via their wireless phones. The firm serves about 80 million end users through partnerships with wireless carriers including Cricket T-Mobile and AT&T Mobility. In 2008 Asurion merged with extended service plan provider N.E.W. Customer Service Companies. Both companies continue to operate independently.

**AT&T INC**

NYS: T

208 S. Akard St.  
Dallas, TX 75202  
Phone: 210 821-4105  
Fax: -  
Web: www.att.com

CEO: F. Thaddeus Arroyo  
CFO: John J. Stephens  
HR: Gary Oliver  
FYE: December 31  
Type: Public

If there's a way to communicate there's a good chance AT&T Inc. provides it. The company offers wireless wireline satellite WiFi IP network Virtual Private Network and fiber optic cable services. It is one of the biggest wireline and wireless providers in the US with more than 174 million subscribers. It offers digital TV voice and internet service through its U-verse brand and satellite Pay-TV through DIRECTV. AT&T acquired Time Warner Inc. in 2018 after winning a court challenge by the US government. The deal added Time Warner's content such as HBO and CNN to AT&T's distribution capabilities. The US supplies more than 90% of revenue.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 6.6%          | 132,447.0 | 146,801.0 | 163,786.0 | 160,546.0 | 170,756.0 |
| Net income (\$ mil.)   | 32.8%         | 6,224.0   | 13,345.0  | 12,976.0  | 29,450.0  | 19,370.0  |
| Market value (\$ mil.) | -             | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Employees              | 1.5%          | 253,000   | 281,450   | 268,000   | 252,000   | 268,000   |

**AT&T MOBILITY LLC**

1025 Lenox Park Blvd.  
Atlanta GA 30319  
Phone: 866-662-4548  
Fax: 914-666-2188  
Web: www.curtisinst.com

CEO: -  
CFO: Peter A Ritcher  
HR: -  
FYE: December 31  
Type: Subsidiary

The second-largest wireless voice and data carrier in the US by subscribers (after Verizon) AT&T Mobility serves about 100 million mobile users over a nationwide network that spans all major metropolitan areas. The subsidiary which accounts for about half of parent AT&T's business provides a full range of wireless voice messaging and data services to consumer and enterprise customers. AT&T Mobility's services for businesses government agencies and educational institutions include e-mail wireless Internet access and private wireless networking. The company provides international network coverage for its subscribers in more than 200 countries through partnerships with other carriers.

**ATALANTA CORPORATION**

1 ATALANTA PLZ  
ELIZABETH, NJ 07206  
Phone: 908-351-8000  
Fax: -  
Web: www.atalantacorp.com

CEO: -  
CFO: Tom Decarli  
HR: -  
FYE: December 31  
Type: Private

Atalanta Corporation helps customers outfit any wine and cheese soir ©e. The company is a top specialty food importer that markets 3000 different products such as gourmet cheeses deli and canned meats and frozen seafood. Its menu of products also includes pastas and grains as well as coffee and a line of kosher foods. Atalanta's brands include Casa Diva Celebrity Zerto Del Destino Maria Brand Martel and Atalanta. Importing products from Europe Asia and South America Atalanta sells primarily to restaurants and other foodservice operators grocery stores and specialty food retailers. Founded in 1945 the company is controlled by the Gellert family and led by CEO George Gellert.

|                        | Annual Growth | 12/04 | 12/05 | 12/06     | 12/07 | 12/09 |
|------------------------|---------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (1,092.3) | 348.8 | 384.9 |
| Net income (\$ mil.)   | 14310.1%      | -     | -     | 0.0       | 10.8  | 9.0   |
| Market value (\$ mil.) | -             | -     | -     | -         | -     | -     |
| Employees              | -             | -     | -     | -         | -     | 220   |

**ATHENAHEALTH INC**
**NMS: ATHN**

311 Arsenal Street  
Watertown, MA 02472  
Phone: 617 402-1000  
Fax: -  
Web: www.athenahealth.com

CEO: Robert E Segert  
CFO: Luis Borgen  
HR: -  
FYE: December 31  
Type: Public

athenahealth knows that managing physician practices can result in a splitting headache especially when patients are late paying bills or miss appointments. The company provides health care organizations with online software for cloud-based electronic health record (EHR) practice management and patient communication services. Offerings include revenue cycle management (athenaCollector) medical record automation (athenaClinicals) and patient relations and referral systems (athenaCommunicator and athenaCoordinator). Its services help health care providers streamline workflow data and billing and collection tasks. athenahealth's programs are managed through its cloud-based athenaNet network.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.7%         | 595.0   | 752.6   | 924.7   | 1,082.9 | 1,220.3 |
| Net income (\$ mil.)   | 112.7%        | 2.6     | (3.1)   | 14.0    | 21.0    | 53.1    |
| Market value (\$ mil.) | (0.3%)        | 5,393.5 | 5,842.6 | 6,454.9 | 4,217.3 | 5,334.9 |
| Employees              | 14.8%         | 2,966   | 3,676   | 4,668   | 5,305   | 5,156   |

**ATHENS BANCSHARES CORP**
**NBB: AFCB**

106 Washington Avenue  
Athens, TN 37303  
Phone: 423 745-1111  
Fax: -  
Web: www.athensfederal.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Athens Bancshares Corporation is the holding company for Athens Federal Community Bank an eight-branch bank in Athens Tennessee. Athens is located in the southeast corner of the state halfway between Knoxville and Chattanooga. The town is home to major manufacturers such as DENSO Heil Johnson Controls and Thomas & Betts where many of the bank's customers are employed. Athens Federal offers checking and savings accounts including NOW and money market accounts as well as debit and credit cards and online banking services. Through Florida-based INVEST Financial Corporation (a subsidiary of Prudential) it offers mutual funds variable and fixed annuities and discount brokerage services.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 10.8%         | 291.6 | 294.8 | 302.4 | 323.8 | 439.9 |
| Net income (\$ mil.)   | 5.1%          | 2.6   | 2.3   | 2.7   | 2.9   | 3.2   |
| Market value (\$ mil.) | 20.5%         | 29.4  | 35.3  | 45.3  | 44.1  | 62.0  |
| Employees              | 1.0%          | 104   | 109   | 106   | -     | -     |

**ATHEROTECH INC.**

201 London Pkwy.  
Birmingham AL 35211  
Phone: 205-871-8344  
Fax: 205-871-8392  
Web: www.atherotech.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Good the Bad and the VAP. Atherotech makes the Vertical Auto Profile (VAP) Cholesterol test a cholesterol level diagnostic that directly measures both low-density lipoprotein (LDL the "good cholesterol") and high-density lipoprotein (HDL the "bad cholesterol"). At its clinical laboratory site in Birmingham the company performs the tests on blood samples collected at doctors' offices hospitals clinics and other labs around the US. In addition to the VAP test Atherotech makes other diagnostics used to detect cardiovascular disease and is developing new tests based on its VAP technology. The company was acquired by private equity firm Behrman Capital in 2010.

**ATHERSYS INC**
**NAS: ATHX**

3201 Carnegie Avenue  
Cleveland, OH 44115-2634  
Phone: 216 431-9900  
Fax: -  
Web: www.athersys.com

CEO: Gil Van Bokkelen  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Biotechnology is all the RAGE at Athersys. The development-stage company uses its Random Activation of Gene Expression (RAGE) technology to scan the human genome identify proteins with specific biological functions and link those protein functions with gene structures (functional genomics). It is also developing therapies for oncology and vascular applications based on its MultiStem technology which uses stem cells from adult bone marrow. The firm plans to leverage its technologies by partnering with other biotechs and drugmakers but it also aims to develop its own proprietary drugs. It counts Bristol-Myers Squibb and Angiotech Pharmaceuticals among its partners.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 96.7%         | 1.6    | 11.9   | 17.3   | 3.7    | 24.3   |
| Net income (\$ mil.)   | -             | (22.1) | (16.4) | (15.3) | (32.2) | (24.3) |
| Market value (\$ mil.) | (2.3%)        | 228.0  | 148.6  | 220.8  | 261.2  | 207.8  |
| Employees              | 7.1%          | 57     | 60     | 60     | 66     | 75     |

**ATI LADISH LLC**

5481 S. Packard Ave.  
Cudahy WI 53110  
Phone: 414-747-2611  
Fax: 414-747-2963  
Web: www.ladishco.com

CEO: Gary J Vroman  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

ATI Ladish started in 1905 when Herman Ladish bought a 1500-lb. steam hammer; the company's been swinging ever since. ATI Ladish (formerly Ladish Co. Inc.) designs and manufactures high-strength forged and cast metal components for aerospace and industrial markets. Complex jet engine parts missile components landing gear helicopter rotors and other aerospace products generate about 85% of company sales; general industrial components account for the remainder. Rolls-Royce (26%) United Technologies (17%) and GE (13%) collectively account for more than half of its sales. In 2011 Allegheny Technologies (ATI) acquired and renamed Ladish and joined its operations with ATI's High Performance Metals segment.



**ATI TITANIUM LLC**

1600 NE Old Salem Rd. CEO: –  
 Albany OR 97321 CFO: –  
 Phone: 541-926-4211 HR: –  
 Fax: 541-967-6994 FYE: December 31  
 Web: www.atimetals.com/businesses/business-units/wa Type: Subsidiary

ATI Titanium (doing business as ATI Wah Chang which in part means "great development") creates specialty metals and chemicals. Wah Chang principally makes zirconium mill products as well as other corrosion-resistant specialty metals such as hafnium niobium titanium and vanadium. Its products are used in industries including aerospace chemical processing energy production medical and consumer goods. It also provides laboratory services for metal testing and analysis. Its Ti Wire division makes titanium bar and wire products while business unit Midwest Laboratory performs radiological monitoring. The company now a subsidiary of Allegheny Technologies dates back to a trading company founded in 1916.

**ATLANTA CLARK UNIVERSITY INC**

223 JAMES P BRAWLEY DR SW CEO: Dr Colton Brown  
 ATLANTA, GA 303144385 CFO: Lucille Mauge  
 Phone: 404-880-8000 HR: –  
 Fax: – FYE: June 30  
 Web: www.cau.edu Type: Private

Clark Atlanta University (CAU) is a historically African-American liberal arts college that enrolls about 3500 students. The private school which is affiliated with the United Methodist Church offers undergraduate and graduate degrees through its four schools: Arts and Sciences Business Administration Education Social Work. It also offers professional programs and certificates. CAU is a member of the Atlanta University Center a consortium of educational institutions that includes Spelman College and Morehouse College. Clark Atlanta University was formed by the 1988 merger of two colleges founded in the 1860s — Clark College and Atlanta University.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.6%)           | –     | 114.6 | 116.6 | 103.5 | 111.9 |
| Net income (\$ mil.)   | 39.8%            | –     | 6.1   | 8.1   | 17.4  | 23.3  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 1,150 |

**ATLANTA FALCONS FOOTBALL CLUB LLC**

4400 Falcon Pkwy. CEO: –  
 Flowery Branch GA 30542 CFO: –  
 Phone: 770-965-3115 HR: –  
 Fax: 770-965-2766 FYE: February 28  
 Web: www.atlantafalcons.com Type: Private

These birds keep Atlanta flapping about the gridiron all year round. The Atlanta Falcons Football Club is a professional football franchise that joined the National Football League in 1966. First awarded to businessman Rankin Smith the team has made the playoffs just nine different seasons and counts only one conference championship in 1998. (Atlanta lost that year to the Denver Broncos in Super Bowl XXXIII.) The Georgia Dome has played host to Falcons games since 2002 the same year Home Depot co-founder Arthur Blank acquired the franchise from Smith's family.

**ATLANTA HARDWOOD CORPORATION**

5596 RIVERVIEW RD SE CEO: James W Howard Jr  
 MABLETON, GA 301262914 CFO: Paul Harris  
 Phone: 404-792-2290 HR: –  
 Fax: – FYE: December 31  
 Web: www.hardwoodweb.com Type: Private

Atlanta Hardwood Corporation, carves out, its living from the trees of the Appalachian Mountains. Through its various divisions Atlanta Hardwood supplies hardwood products including lumber plywood veneer, moulding and flooring made from some, 75 varieties of wood. It specializes in processing distributing and exporting products, made from Appalachian wood including Ash Maple Poplar and White Oak. It also imports Mahogany Teak European Beech and several other types of wood from international sources. Other offerings include custom product services that cater to architects designers and fabricators. Founded in 1952 by James Howard Sr. Atlanta Hardwood is today headed by Howard's son Jim Howard.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (82.5%)          | –     | –     | 761.0 | 27.3  | 23.3  |
| Net income (\$ mil.)   | –                | –     | –     | 0.0   | 0.6   | (0.3) |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 243   |

**ATLANTA NATIONAL LEAGUE BASEBALL CLUB INC.**

755 Hank Aaron Dr. SW CEO: –  
 Atlanta GA 30315 CFO: Chip Moore  
 Phone: 404-522-7630 HR: –  
 Fax: 303-312-2116 FYE: December 31  
 Web: www.coloradorockies.com Type: Subsidiary

America may be the land of the free but Atlanta is the home of these baseball Braves. Atlanta National League Baseball Club owns and operates the Atlanta Braves Major League Baseball franchise which boasts three World Series championships its last in 1995. A charter member of the National League the team was formed as the Boston Red Stockings in 1871 (it became the Braves in 1912) and moved to Milwaukee in the 1950s before settling in Atlanta in 1966. Under the ownership of media mogul Ted Turner the Braves won five pennants during the 1990s. The Braves play host at Turner Field. John Malone's Liberty Media has owned the team since 2007.

**ATLANTIC AMERICAN CORP.**

NMS: AAME

4370 Peachtree Road, N.E. CEO: Hilton H Howell Jr  
 Atlanta, GA 30319 CFO: J Ross Franklin  
 Phone: 404 266-5500 HR: –  
 Fax: – FYE: December 31  
 Web: www.atlam.com Type: Public

Baseball apple pie and... insurance! Atlantic American sells a mix of property/casualty health and life insurance throughout the US. Its Bankers Fidelity Life Insurance subsidiary provides life and supplemental health insurance offerings with income primarily coming from sales of Medicare supplement policies. Its American Southern subsidiary offers commercial and personal property/casualty products including automobile insurance products targeted at large motor pools and fleets owned by local governments. The unit also offers general commercial liability coverage and surety bonds catering to niche markets such as school bus transportation and subdivision construction.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.1%             | 317.0 | 314.6 | 318.6 | 343.2 | 344.3 |
| Net income (\$ mil.)   | –                | 4.4   | 4.4   | 2.6   | 4.5   | (0.7) |
| Market value (\$ mil.) | (12.1%)          | 81.3  | 100.7 | 82.7  | 68.6  | 48.6  |
| Employees              | 2.7%             | 145   | 147   | 164   | 159   | 161   |

**ATLANTIC CITY ELECTRIC CO**

500 North Wakefield Drive  
Newark, DE 19702  
Phone: 202 872-2000  
Fax: -  
Web: www.atlanticcityelectric.com

CEO: David M Velazquez  
CFO: Frederick J Boyle  
HR: -  
FYE: December 31  
Type: Public

Atlantic City Electric makes America's favorite playground shine in the nighttime. The Pepco Holdings' utility generates transmits and distributes electricity to 547000 homes and businesses in southern New Jersey. Atlantic City Electric operates more than 11000 miles of transmission and distribution lines in its 2700 sq. ml. 8-county service area. Atlantic City Electric's electricity delivery operations are regulated by the New Jersey Board of Public Utilities. As part of the 2016 acquisition of Pepco Holdings Atlantic City Electric joined the Exelon family of utilities.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.5%             | 1,213.0 | 1,298.0 | 1,257.0 | 1,186.0 | 1,236.0 |
| Net income (\$ mil.)   | 13.6%            | 45.0    | 38.0    | (42.0)  | 77.0    | 75.0    |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | 2.9%             | 545     | 560     | 595     | 647     | 612     |

**ATLANTIC COAST FINANCIAL CORP**
**NMS: ACFC**

4655 Salisbury Road, Suite 110  
Jacksonville, FL 32256  
Phone: 800 342-2824  
Fax: -  
Web: www.atlanticcoastbank.net

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Atlantic Coast Financial Corporation (formerly Atlantic Coast Federal Corporation) is the holding company for Atlantic Coast Bank which operates about a dozen branches and 900 ATMs in southeastern Georgia and the Jacksonville Florida area. The bank offers standard deposit lending and investment services. Residential mortgages make up around half of its loan portfolio. Atlantic Coast Bank was established in 1939 as a credit union that served Atlantic Coast Line Railroad employees. Formerly mutually owned Atlantic Coast Federal Corporation converted to a stock form of ownership in 2011 changed its name and moved its headquarters to Jacksonville where the company is focusing its growth strategy.

|                        | Annual<br>Growth | 12/12 | 12/13  | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Assets (\$ mil.)       | 4.1%             | 772.6 | 733.6  | 706.5 | 857.2 | 907.5 |
| Net income (\$ mil.)   | -                | (6.7) | (11.4) | 1.3   | 7.7   | 6.4   |
| Market value (\$ mil.) | 35.6%            | 31.2  | 67.2   | 61.6  | 90.9  | 105.5 |
| Employees              | 0.0%             | 147   | 135    | 172   | 190   | 147   |

**ATLANTIC DIVING SUPPLY, INC.**

621 LYNNHVEN PKWY STE 160  
VIRGINIA BEACH, VA 23452  
Phone: 757-481-7758  
Fax: -  
Web: www.adsinc.com

CEO: Luke Hillier  
CFO: Patricia Bohlen  
HR: -  
FYE: December 31  
Type: Private

Atlantic Diving Supply (doing business as ADS) is geared toward gearing up the military. Serving agencies in the Department of Defense the company specializes in helping customers procure tactical and operational military equipment. Like a retailer it sells 160000 products manufactured by some 3000 vendors including Camelbak FLIR L-3 Communications and Oakley but its niche offering is its supply management services. These services which are tailored to military customers include kitting (packaging related products in groups) assembly training custom sourcing product research and development and quality assurance. International customers include foreign militaries and governments.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/10   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 42.8%            | -     | -     | 650.8 | 938.9 | 1,327.2 |
| Net income (\$ mil.)   | 38.7%            | -     | -     | 40.2  | 54.4  | 77.3    |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 360     |

**ATLANTIC HEALTH SYSTEM INC.**

475 SOUTH ST  
MORRISTOWN, NJ 079606459  
Phone: 973-660-3100  
Fax: -

CEO: Brian Gragnoli  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Got a gash or gout in the Garden State? Atlantic Health System has more than 1600 beds for you to get better in. The not-for-profit Atlantic Health System (AHS) operates five acute care hospital providing general medical and surgical services to residents of northern New Jersey. Its flagship Morristown Medical Center serves as a regional trauma center and provides specialty care in a number of areas including oncology pediatrics and cardiac care. The system's Overlook Medical Center houses the Atlantic Neuroscience Institute; home to the Comprehensive Stroke Center. Its smaller Newton Medical Center serves patients in two New Jersey counties as well as counties in Pennsylvania and New York.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/09 | 12/13   | 12/14   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 8.4%             | -     | 883.8 | 0.1   | 1,624.9 | 2,155.5 |
| Net income (\$ mil.)   | 34.1%            | -     | 7.0   | 0.0   | 291.9   | 175.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 221     |

**ATLANTIC POWER CORP**
**NYS: AT**

3 Allied Drive, Suite 155  
Dedham, MA 02026  
Phone: 617 977-2400  
Fax: 617 977-2410  
Web: www.atlanticpower.com

CEO: James J. Moore  
CFO: Terrence Ronan  
HR: Jamie D'angelo  
FYE: December 31  
Type: Public

Atlantic Power a Canadian independent power producer owns 18 power generation projects in nine US states and two provinces of Canada. The company has a generation capacity of around 1300 MW 90% of which is generated in the US. Its primarily sells natural gas (70% of total energy output) biomass (15%) and around 10% each of coal and hydro-power under long-term fuel supply agreements to utilities and other parties. The company also partners with Heorot Power Management and Purenergy LLC to provide operations maintenance and repair services.

|                        | Annual<br>Growth | 12/14   | 12/15  | 12/16   | 12/17  | 12/18 |
|------------------------|------------------|---------|--------|---------|--------|-------|
| Sales (\$ mil.)        | (16.1%)          | 569.2   | 420.2  | 399.2   | 431.0  | 282.3 |
| Net income (\$ mil.)   | -                | (177.4) | (62.4) | (122.4) | (98.6) | 36.8  |
| Market value (\$ mil.) | (5.4%)           | 293.6   | 213.4  | 270.9   | 254.6  | 235.1 |
| Employees              | (7.6%)           | 316     | 291    | 277     | 246    | 230   |

**ATLANTIC PREMIUM BRANDS LTD.**

1033 Skokie Blvd. Ste. 600  
Northbrook IL 60062  
Phone: 847-412-6200  
Fax: 516-327-7461  
Web: www.astoriafederal.com

CEO: Thomas M Dalton  
CFO: Thomas M Dalton  
HR: -  
FYE: December 31  
Type: Private

Atlantic Premium Brands doesn't operate along the Atlantic Ocean but it does have a boatload of premium regional meat brands. The company processes and distributes packaged value-added meats under names such as J.C. Potter Blue Ribbon Texas Traditions Richard's Cajun Foods Carlton and Cajun Favorites. It also offers its customers private-label products and services. Atlantic Premium's meats include smoked and breakfast sausages ham bacon and meat-based entrees. The Northbrook Illinois-headquartered company distributes its products to US super-markets and discount stores.

**ATLANTIC RECORDS GROUP**

1290 Avenue of the Americas  
New York NY 10104  
Phone: 212-707-2000  
Fax: 212-405-5475  
Web: www.atlanticrecords.com

CEO: Ahmet M Ertegun  
CFO: –  
HR: –  
FYE: September 30  
Type: Business Segment

This record company makes sure there's music to please fans from sea to shinning sea. Atlantic Records Group is one of the top purveyors of pop music in the US promoting such artists as Southern rapper T. I. and the rock band Death Cab for Cutie. It distributes such imprints as Elektra Records as well as the venerable Atlantic Records label. Music industry mogul Ahmet Ertegun and partner Herb Abramson started Atlantic in 1947. Atlantic Records and Elektra Records merged in 2004 to form The Atlantic Records Group. Along with Warner Bros. Records today the company is one of the two flagship recorded music operations of Warner Music Group.

**ATLANTIC SOUTHEAST AIRLINES INC.**

A-Tech Center 990 Toffie Terrace  
Atlanta GA 30354  
Phone: 404-856-1000  
Fax: 404-856-1203  
Web: www.flyasa.com

CEO: Subodh Karnik  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

It's all about connections for Atlantic Southeast Airlines (ASA). Operating as a Delta Connection regional carrier ASA flies to smaller markets on behalf of Delta Air Lines primarily from Delta's hubs in Atlanta and Cincinnati. The carrier serves about 110 destinations mainly east of the Mississippi in the US but also in western states and in Canada Mexico and the Caribbean. ASA maintains a fleet of about 160 aircraft all of which are Canadair regional jets (CRJs) made by Bombardier. Founded in 1979 ASA is a subsidiary of SkyWest which bought the company from Delta in 2005. In late 2010 SkyWest boosted its capacity by acquiring rival ExpressJet via ASA establishing ExpressJet as a subsidiary of ASA.

**ATLANTIC UNION BANKSHARES CORP**
**NMS: AUB**

1051 East Cary Street, Suite 1200  
Richmond, VA 23219  
Phone: 804 633-5031  
Fax: –  
Web: www.bankatunion.com

CEO: John C. Asbury  
CFO: Robert M. (Rob) Gorman  
HR: –  
FYE: December 31  
Type: Public

Union Bankshares (formerly Union First Market Bankshares) is the holding company for Union Bank & Trust which operates approximately 100 branches in central northern and coastal portions of Virginia. The bank offers standard services such as checking and savings accounts credit cards and certificates of deposit. Union Bank & Trust maintains a loan portfolio heavily weighted towards real estate: Commercial real estate loans make up more than 30% while one- to four-family residential mortgages and construction loans account for approximately 15% and 20% respectively. The bank also originates personal and business loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 16.9%         | 7,359.2 | 7,693.3 | 8,426.8 | 9,315.2 | 13,765.6 |
| Net income (\$ mil.)   | 29.1%         | 52.6    | 67.1    | 77.5    | 72.9    | 146.2    |
| Market value (\$ mil.) | 4.1%          | 1,588.7 | 1,665.3 | 2,358.0 | 2,386.4 | 1,862.5  |
| Employees              | 2.3%          | 1,471   | 1,422   | 1,416   | 1,149   | 1,609    |

**ATLANTICARE HEALTH SYSTEM INC.**

2500 ENGLISH CREEK AVE  
EGG HARBOR TOWNSHIP, NJ 082345549  
Phone: 609-407-2300  
Fax: –  
Web: www.atlanticare.org

CEO: David Tilton  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

AtlantiCare Health System won't gamble with your health. The not-for-profit health system operates AtlantiCare Regional Medical Center (ARMC) home to roughly 570 beds at two campuses (Atlantic City and Mainland). The hospital's specialty departments include a Level II Trauma center heart institute center for child-birth weight loss clinic cancer center and joint and spine institutes. Other facilities include child care centers (AtlantiCare Kids) behavioral health facilities and urgent care centers. The company also operates a PPO (AtlantiCare Health Plans) and offers home health and hospice services.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.7%         | –     | 9.1   | 11.7  | 66.4  | 65.0  |
| Net income (\$ mil.)   | 1.3%          | –     | 1.1   | (0.6) | 0.4   | 1.2   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 5,000 |

**ATLANTICUS HOLDINGS CORP**
**NMS: ATLC**

Five Concourse Parkway, Suite 300  
Atlanta, GA 30328  
Phone: 770 828-2000  
Fax: –  
Web: www.atlanticus.com

CEO: David G Hanna  
CFO: William R McCamey  
HR: –  
FYE: December 31  
Type: Public

Suffering from a fiscal near-death experience? Let Atlanticus Holdings help resuscitate you. Subprime is the strategy for this company. Formerly named CompuCredit until November 2012 it traditionally issued unsecured Visa and MasterCard credit cards to customers with low credit scores and charged them more for the risk. The economic downturn compelled the firm to close most of its active credit card accounts. However Atlanticus continues to collect on portfolios of credit card receivables underlying now-closed credit card accounts. The company current portfolio offers Credit and Other Investments; and Auto Finance.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 5.5%          | 188.6 | 131.4 | 113.6 | 135.4  | 233.5 |
| Net income (\$ mil.)   | 2.3%          | 7.2   | 1.7   | (6.3) | (40.8) | 7.9   |
| Market value (\$ mil.) | 11.5%         | 36.7  | 49.8  | 44.2  | 37.4   | 56.7  |
| Employees              | (0.7%)        | 319   | 319   | 292   | 297    | 310   |

**ATLANTICUS HOLDINGS CORPORATION**
**NASDAQ: CCRT**

5 Concourse Pkwy. Ste. 400  
Atlanta GA 30328  
Phone: 770-828-2000  
Fax: 770-870-5183  
Web: atlanticusholdings.net

CEO: David G Hanna  
CFO: J Paul Whitehead III  
HR: –  
FYE: December 31  
Type: Public

Suffering from a fiscal near-death experience? Let Atlanticus Holdings resuscitate you. Subprime was the strategy for this company. Formerly named CompuCredit until November 2012 it traditionally issued unsecured Visa and MasterCard credit cards to customers with low credit scores and charged them more for the risk; however the economic downturn compelled the firm to close most of its active accounts. Subsidiary Jefferson Capital Systems collects on debt other companies have written off. Atlanticus sold its 300 US microloan retail locations — which provided payday loans under such banners as First American Cash Advance and First Southern Cash Advance — to Advance America for more than \$46 million in 2011.

**ATLAS AIR WORLDWIDE HOLDINGS, INC.**
**NMS: AAWW**

2000 Westchester Avenue  
Purchase, NY 10577  
Phone: 914 701-8000  
Fax: -  
Web: www.atlasair.com

CEO: William J. (Bill) Flynn  
CFO: Spencer Schwartz  
HR: Adam R. Kokas  
FYE: December 31  
Type: Public

Atlas carried the weight of the world; Atlas Air Worldwide Holdings (AAWW) carries the freight of the world. The company leases cargo planes to customers mainly airlines under long-term ACMI (aircraft crew maintenance and insurance) contracts. AAWW operates the world's largest fleet of Boeing 747 freighters and offers its customers a broad array of 747 777 767 757 and 737 aircraft for domestic regional and international cargo and passenger applications. It also offers dry leasing (aircraft and engines only) via its Titan division. In addition affiliates Atlas Air and 51% owned Polar Air Cargo provide charter services to charter brokers freight forwarders airlines and the US military.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.5%         | 1,799.2 | 1,822.7 | 1,839.6 | 2,156.5 | 2,677.7 |
| Net income (\$ mil.)   | 26.2%         | 106.8   | 7.3     | 41.5    | 223.5   | 270.6   |
| Market value (\$ mil.) | (3.8%)        | 1,261.6 | 1,057.9 | 1,334.5 | 1,500.9 | 1,079.7 |
| Employees              | 17.4%         | 1,724   | 1,998   | 2,646   | 2,870   | 3,275   |

**ATLAS COPCO USA HOLDINGS INC.**

34 Maple Ave.  
Pine Brook NJ 07058  
Phone: 973-439-3400  
Fax: 973-439-9455  
Web: www.atlascopco.com

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Subsidiary

With businesses both Swedish and American you may not think of construction and mining equipment. But you should. Atlas Copco USA Holdings operates throughout the US Canada and Mexico as an arm of Swedish manufacturing giant Atlas Copco AB. The US-based business manufactures a slew of compressors and generators construction and mining equipment and power tools. Its power tool lineup includes air assembly devices grinders drills air motors hoists and trolleys and related services. Demolition equipment rock drills blast hole drilling rigs and exploration drilling tools are part of the list of mining and construction offerings. North America generates about 18% of the parent company's total sales.

**ATLAS PIPELINE PARTNERS LP**
**NYS: APL**

Park Place Corporate Center One, 1000 Commerce Drive, 4th Floor  
Pittsburgh, PA 15275-1011  
Phone: 877 950-7473  
Fax: -  
CEO: Eugene N Dubay  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Atlas Pipeline Partners shoulders the burden of getting natural gas from wellheads to major gas utilities such as Peoples Natural Gas National Fuel Gas and East Ohio Gas. The midstream company is engaged in the transmission gathering and processing of natural gas in the Appalachia and Mid-Continent regions. Atlas Pipeline Partners operates about 9700 miles of active intrastate gas gathering and processing pipelines in Kansas Oklahoma Tennessee and Texas. It also owns and operates five natural gas processing plants. Atlas Pipeline Partners' general partner is owned by Atlas Energy L.P. (formerly Atlas Pipeline Holdings L.P.) In 2014 the company agreed to be acquired by Targa Resources Partners.

|                        | Annual Growth | 12/09 | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 23.5%         | 904.2 | 935.6   | 1,302.7 | 1,246.0 | 2,106.8 |
| Net income (\$ mil.)   | -             | 62.7  | 280.4   | 295.4   | 68.1    | (91.6)  |
| Market value (\$ mil.) | 37.5%         | 790.5 | 1,988.0 | 2,993.7 | 2,544.1 | 2,824.5 |
| Employees              | 9.8%          | 310   | 270     | 280     | 350     | 450     |

**ATLAS WORLD GROUP, INC.**

1212 SAINT GEORGE RD  
EVANSVILLE, IN 477112364  
Phone: 812-424-2222  
Fax: -  
Web: www.atlasvanlines.com

CEO: -  
CFO: -  
HR: Nancy Priebe  
FYE: December 31  
Type: Private

Willing to carry the weight of a moving world agent-owned Atlas World Group is the holding company for Atlas Van Lines one of the largest moving companies in the US. Atlas Van Lines' more than 500 agents transport household goods domestically and between the US and Canada; it also offers specialized transportation of items such as trade show exhibits fine art and electronics. Atlas Van Lines International provides international corporate relocation and freight forwarding services. Its Atlas Canada unit moves household goods in that country while American Red Ball International specializes in military relocations and serves van lines outside Atlas' network.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.1%          | -     | 845.1 | 795.2 | 842.1 | 900.5 |
| Net income (\$ mil.)   | 6.9%          | -     | 8.2   | 6.3   | 4.8   | 10.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 726   |

**ATMEL CORPORATION**

1600 TECHNOLOGY DR  
SAN JOSE, CA 951101382  
Phone: 408-735-9110  
Fax: -  
Web: www.microchip.com

CEO: -  
CFO: Stephen A. (Steve) Skaggs  
HR: -  
FYE: December 31  
Type: Private

Atmel is a leading maker of microcontrollers which are used in a wide range of products from computers and mobile devices (smartphones tablets e-readers) to automobile motor control systems television remote controls and solid-state lighting. In addition the company offers touchscreen controllers and sensors non-volatile memory devices and radio frequency (RF) and wireless components. Its chips are used worldwide in consumer communications industrial military and networking applications. Most of Atmel's sales come from customers outside the US. In mid-2016 the company was bought by Microchip a chip maker for \$3.6 billion.

|                        | Annual Growth | 12/10 | 12/11 | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (0.7%)        | -     | -     | 1,432.1 | 1,386.4 | 1,413.3 |
| Net income (\$ mil.)   | 7.5%          | -     | -     | 30.4    | (22.1)  | 35.2    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 5,200   |

**ATMI, INC.**
**NMS: ATMI**

7 Commerce Drive  
Danbury, CT 06810  
Phone: 203 794-1100  
Fax: 203 792-8040  
Web: www.atmi.com

CEO: Douglas A Neugold  
CFO: Timothy C Carlson  
HR: Kathleen G Mincieli  
FYE: December 31  
Type: Public

ATMI's original name — Advanced Technology Materials Inc. — is a pretty good summary of its business. The company provides ultrapure materials and related packaging and delivery systems used by semiconductor and flat-panel display manufacturers during copper integration deposition ion implantation photolithography and surface preparation production processes. It also offers single-use disposable storage systems mixers and bioreactors along with flexible film and cleanroom packaging to the biotechnology cell therapy laboratory and pharmaceutical industries. (This life sciences segment is being sold to Pall Corporation.) Most of its business comes from customers located in the Asia/Pacific region.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11  | 12/12 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 4.7%          | 339.1 | 254.7 | 367.3 | 390.1  | 407.4 |
| Net income (\$ mil.)   | 6.2%          | 33.3  | (6.7) | 39.5  | (20.0) | 42.3  |
| Market value (\$ mil.) | 7.9%          | 493.5 | 595.5 | 637.7 | 640.6  | 667.8 |
| Employees              | 1.8%          | 761   | 693   | 773   | 814    | 817   |

**ATMOS ENERGY CORP.**

NYS: ATO

1800 Three Lincoln Centre, 5430 LBJ Freeway  
Dallas, TX 75240  
Phone: 972 934-9227  
Fax: 972 855-3075  
Web: www.atmosenergy.com

CEO: Michael E. (Mike) Haefner  
CFO: Christopher T. (Chris) Forsythe  
HR: Kimberly Ried  
FYE: September 30  
Type: Public

Atmos Energy is one of the country's leading natural gas distributors. The company serves some 3 million residential business public and industrial customers in eight US states (primarily in the South). It also manages company-owned gas pipeline and storage assets including one of the largest intrastate pipeline operations in Texas. All told Atmos Energy has a network of more than 75000 miles of transmission and distribution lines.

|                        | Annual Growth | 09/15   | 09/16   | 09/17    | 09/18    | 09/19    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | (8.5%)        | 4,142.1 | 3,349.9 | 2,759.7  | 3,115.5  | 2,901.8  |
| Net income (\$ mil.)   | 12.9%         | 315.1   | 350.1   | 396.4    | 603.1    | 511.4    |
| Market value (\$ mil.) | 18.3%         | 6,943.1 | 8,887.2 | 10,005.4 | 11,207.1 | 13,591.5 |
| Employees              | 0.1%          | 4,753   | 4,747   | 4,565    | 4,628    | 4,776    |

**ATN INTERNATIONAL INC**

NMS: ATNI

500 Cummings Center, Suite 2450  
Beverly, MA 01915  
Phone: 978 619-1300  
Fax: -  
Web: www.atni.com

CEO: Michael T. Prior  
CFO: Justin D. Benincasa  
HR: -  
FYE: December 31  
Type: Public

ATN International makes connections from the maple groves of Vermont to the rain forests of Guyana. In the US the company provides wholesale wireless voice and data roaming services to local and national communications carriers through subsidiary Commnet Wireless. ATN voice and broadband Internet services New England particularly Vermont through its SoVerNet subsidiary. SoVerNet subsidiary ION offers fiber-optic transport services in New York State on a wholesale basis.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17 | 12/18   |
|------------------------|---------------|---------|---------|---------|-------|---------|
| Sales (\$ mil.)        | 7.6%          | 336.3   | 355.4   | 457.0   | 481.2 | 451.2   |
| Net income (\$ mil.)   | (19.9%)       | 48.2    | 16.9    | 12.1    | 31.5  | 19.8    |
| Market value (\$ mil.) | 1.4%          | 1,081.6 | 1,251.9 | 1,282.3 | 884.3 | 1,144.7 |
| Employees              | 14.2%         | 1,000   | 1,200   | 1,800   | 1,800 | 1,700   |

**ATRIA SENIOR LIVING INC.**

401 S. 4th St. Ste. 1900  
Louisville KY 40202  
Phone: 502-779-4700  
Fax: 502-779-4701  
Web: www.atriaseniorkiving.com

CEO: John A Moore  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Atria Senior Living is breathing new life as a senior living management company. It was formed in 2011 as a spinoff of Atria Senior Living Group (ASLG) formerly an owner and operator of about 120 independent and assisted living communities throughout the US. After those assets were acquired for \$3.1 billion by health care real estate investment trust Ventas Atria Senior Living signed a long-term contract to manage that portfolio of communities for Ventas. Atria Senior Living also manages communities for other owners. In addition to long-term care its facilities offer temporary and short-term stay options as well as specialized assistance for residents with Alzheimer's.

**ATRICURE INC**

NMS: ATRC

7555 Innovation Way  
Mason, OH 45040  
Phone: 513 755-4100  
Fax: -  
Web: www.atricure.com

CEO: Michael H. Carrel  
CFO: M. Andrew Wade  
HR: -  
FYE: December 31  
Type: Public

If your heart thumps to the beat of a different drummer AtriCure will help give you your rhythm back. The medical device maker markets the Synergy Ablation System used in the treatment of atrial fibrillation (AFib) a common type of heart arrhythmia. Cardiothoracic surgeons use the AtriCure Synergy Ablation System in conjunction with elective surgical ablation procedures to treat patients through minimally invasive procedures. AtriCure also sells reusable and disposable cryoablation devices (probes using extreme cold) to ablate cardiac tissue. Additionally the company offers the AtriClip Gillinov-Cosgrove Left Atrial Appendage System or AtriClip system designed to help surgeons exclude the left atrial appendage.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18   |
|------------------------|---------------|--------|--------|--------|--------|---------|
| Sales (\$ mil.)        | 17.0%         | 107.5  | 129.8  | 155.1  | 174.7  | 201.6   |
| Net income (\$ mil.)   | -             | (16.2) | (27.2) | (33.3) | (26.9) | (21.1)  |
| Market value (\$ mil.) | 11.3%         | 770.5  | 866.3  | 755.5  | 704.1  | 1,181.3 |
| Employees              | 18.0%         | 320    | 430    | 500    | 570    | 620     |

**ATRION CORP.**

NMS: ATRI

One Allentown Parkway  
Allen, TX 75002  
Phone: 972 390-9800  
Fax: -  
Web: www.atrioncorp.com

CEO: David A. Battat  
CFO: Jeffery Strickland  
HR: Wendy Lewis  
FYE: December 31  
Type: Public

Atrion makes helpful devices for medical procedures. Its products range from aortic punches used in vein graft surgeries to one-way valves used to control fluids and gasses as well as a tiny balloon catheter used to unblock tear ducts. Subsidiary Quest Medical makes intravenous and cardiovascular fluid delivery products; its MPS2 Myocardial Protection System manages fluid delivery to the heart during open-heart surgery. Its Halkey-Roberts business manufactures plastic inflation widgets used in health care equipment marine and aviation devices and other inflatable products. Subsidiary Atrion Medical Products manufactures plastic medical products and offers contract manufacturing and medical device assembly.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 2.0%          | 140.8 | 145.7 | 143.5 | 146.6   | 152.4   |
| Net income (\$ mil.)   | 5.4%          | 27.8  | 28.9  | 27.6  | 36.6    | 34.3    |
| Market value (\$ mil.) | 21.5%         | 630.0 | 706.4 | 939.8 | 1,168.5 | 1,373.2 |
| Employees              | 4.2%          | 483   | 489   | 520   | 528     | 570     |

**ATRIUS HEALTH, INC.**

275 GROVE ST STE 3-300  
AUBURNDALE, MA 024662274  
Phone: 617-559-8444  
Fax: -

CEO: H. Eugene (Gene) Lindsey  
CFO: Thomas M. Congoran  
HR: -  
FYE: December 31  
Type: Private

Not-for-profit multi-specialty group Atrius Health provides health care services in Boston and surrounding regions. The 900-physician (and some 6000 other health care professionals) medical group operates more than 30 offices throughout eastern Massachusetts providing primary and specialty care to some 720000 adult and pediatric patients. For acute health care services Harvard Vanguard patients have access to more than a dozen hospitals including Beth Israel-Deaconess Hospital Boston Children's Hospital and Emerson Hospital.

|                        | Annual Growth | 12/00 | 12/01 | 12/14 | 12/15   | 12/17   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 28.6  | 1,577.0 | 1,873.0 |
| Net income (\$ mil.)   | -             | -     | 0.0   | (0.2) | (28.5)  | 39.5    |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 3,906   |

**ATRIX INTERNATIONAL INC.**

1350 Larc Industrial Blvd.  
Burnsville MN 55337-1412  
Phone: 952-894-6154  
Fax: 952-894-6256  
Web: www.atrinx.com

CEO: Steven Reidel  
CFO: –  
HR: –  
FYE: June 30  
Type: Private

Atrix International manufactures fine particulate vacuum cleaners and related products and accessories for use in industrial hospital office restaurant and HAZMAT applications. Atrix also makes copier control management and tracking products. Its Omega vacuum cleaner can be used to make cleanrooms for manufacturing semiconductors and other precision components even cleaner. The Omega line guards against electrostatic discharges (ESD) and is shielded against electromagnetic and radio-frequency interference. The company also offers the Windows-based ATRAX network monitoring software. Atrix was established in 1981. Steve Riedel the company's president is the majority shareholder.

**ATRM HOLDINGS INC**
**NBB: ATRM**

5215 Gershwin Avenue N.  
Oakdale, MN 55128  
Phone: 651 704-1800  
Fax: –  
Web: www.atrmholdings.com

CEO: Daniel Koch  
CFO: Stephen Clark  
HR: –  
FYE: December 31  
Type: Public

Aetrium can attribute whatever success it reaps to its semiconductor testing equipment. The company makes systems used in testing integrated circuits (ICs) and other electronic components. Its main products are test handlers which work with testers to thermally condition and sort ICs. Other product lines include automated IC handling products reliability test systems and gear for adapting test handlers to different types of IC packages. Aetrium's customers include analog chip maker Maxim Integrated Products (more than half of sales). The company gets about three-quarters of its sales outside the US mostly in Asian nations.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 45.7%            | 6.2   | 2.7   | 33.1  | 25.6  | 28.2  |
| Net income (\$ mil.)   | –                | (6.1) | (2.9) | (8.3) | (3.3) | (6.5) |
| Market value (\$ mil.) | 35.1%            | 1.2   | 15.8  | 6.9   | 7.1   | 4.0   |
| Employees              | 50.2%            | 36    | 19    | 210   | 140   | 183   |

**ATS CORPORATION**
**NYSE AMEX: ATSC**

7925 Jones Branch Dr.  
McLean VA 22102  
Phone: 571-766-2400  
Fax: 571-766-2401  
Web: www.atssc.com

CEO: Pamela A Little  
CFO: Gerry Beard  
HR: –  
FYE: October 31  
Type: Public

ATS Corporation knows that the key to technological success lies in the right mix of services. Doing business as ATSC the company provides a variety of IT services to the federal government and commercial organizations including consulting systems integration network design and support. ATSC which was founded in 1978 as Advanced Technology Systems went public in 2010. In April 2012 the company was bought by Salient Federal Solutions in an all-stock transaction and taken private. ATSC is now part of Salient's Civilian Mission Critical Solutions division and its System and Software Engineering Solutions division.

**ATTORNEY GENERAL, TEXAS**

300 W 15TH ST  
AUSTIN, TX 787011649  
Phone: 512-475-4375  
Fax: –  
Web: www.texasattorneygeneral.gov

CEO: –  
CFO: Greg Herbert  
HR: –  
FYE: August 31  
Type: Private

The Office of the Attorney General of Texas defends the state Constitution represents the state in litigation and approves public bond issues. The office is legal counsel to state government boards and agencies and issues legal opinions when requested by the Governor and agency heads. The Attorney General also sits as an ex-officio member of state committees and commissions and defends state laws and suits against agencies and state employees. Other roles include enforcing health safety and consumer regulations; protecting elderly and disabled residents' rights; collecting court-ordered child support; and administering the Crime Victims' Compensation Fund. Greg Abbott was elected Attorney General in 2002.

|                        | Annual<br>Growth | 08/05 | 08/06 | 08/14 | 08/15 | 08/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | –                | –     | 0.0   | 571.1 | 561.5 | 659.7 |
| Net income (\$ mil.)   | –                | –     | 0.0   | (7.0) | 8.7   | 45.1  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 4,202 |

**ATTRONICA COMPUTERS, INC.**

15867 GAITHER DR  
GAITHERSBURG, MD 208771403  
Phone: 301-417-0070  
Fax: –  
Web: www.attronica.com

CEO: Atul Thakkar  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Attronica hopes to offer an alternative to chunking your old outdated computers out the window. The company provides a variety of information technology (IT) services including network and systems integration product consulting and hardware procurement to middle-market businesses in the mid-Atlantic states. Attronica also offers such services as network security support inventory management and training. The company's customers come from a wide range of industries including financial services health care manufacturing retail consumer goods and transportation. It operates from four offices in Maryland and Virginia. Attronica was co-founded by CEO Atul Tucker in 1983.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.0%             | –     | 61.4  | 62.1  | 61.7  | 61.5  |
| Net income (\$ mil.)   | (20.8%)          | –     | 0.4   | 0.5   | 0.5   | 0.1   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 70    |

**ATWELL, LLC**

2 TOWNE SQ STE 700  
SOUTHFIELD, MI 480763737  
Phone: 248-447-2000  
Fax: –  
Web: www.atwell-group.com

CEO: Brian Wenzel  
CFO: Roderick Petschauer  
HR: –  
FYE: December 31  
Type: Private

Atwell provides real estate and development consulting encompassing civil engineering land planning surveying and environmental services. Spanning the commercial residential corporate real estate and institutional development markets the company helps clients manage real estate development projects and navigate local regulations and planning requirements. The company's consulting services include feasibility studies and economic viability analysis. Atwell's more technical services consist of surveying civil engineering landscape architecture as well as expertise covering environmental impact water and wastewater systems and water resource management.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/15 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.4%            | –     | 36.6  | 64.7  | 86.3  | 88.9  |
| Net income (\$ mil.)   | (23.4%)          | –     | 5.4   | 2.2   | 2.0   | 1.4   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 421   |

**ATWOOD OCEANICS, INC.**

NYS: ATW

15011 Katy Freeway, Suite 800  
Houston, TX 77094  
Phone: 281 749-7800  
Fax: 281 492-7871  
Web: www.atwd.com

CEO: Robert J Saltiel  
CFO: Mark W Smith  
HR: -  
FYE: September 30  
Type: Public

Atwood Oceanics is at work in oceans all over the world. An offshore oil and gas drilling contractor the firm owns about a dozen drilling rigs including six semisubmersible rigs five jack-ups and one semisubmersible tender assist vessel (which places drilling equipment on permanent platforms). Its rigs operate in the Gulf of Mexico offshore Southeast Asia offshore West Africa offshore Australia and in the Mediterranean. Atwood Oceanics serves a limited number of customers at one time and generates nearly all of its sales internationally.

|                        | Annual<br>Growth | 09/12   | 09/13   | 09/14   | 09/15   | 09/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.7%             | 787.4   | 1,063.7 | 1,174.0 | 1,395.9 | 1,020.6 |
| Net income (\$ mil.)   | (0.6%)           | 272.2   | 350.2   | 340.8   | 432.6   | 265.3   |
| Market value (\$ mil.) | (33.9%)          | 2,945.1 | 3,566.5 | 2,831.1 | 959.7   | 563.1   |
| Employees              | (10.5%)          | 1,460   | 1,830   | 1,905   | 1,868   | 938     |

**ATX GROUP INC.**

8550 Freeport Pkwy.  
Irving TX 75063-2547  
Phone: 972-753-6200  
Fax: 972-753-6226  
Web: www.atxg.com

CEO: Michael Rodriguez  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

ATX Group takes its business in every direction. The company provides telematics services to automobile manufacturers primarily in North America including BMW Toyota Motor Sales and Rolls-Royce; in Europe it provides services for PSA Group Peugeot. Drivers of telematics-enabled vehicles can utilize ATX's collision notification emergency assistance navigation roadside diagnostics stolen vehicle tracking and traffic information services. In addition to managing a telematics service network and response centers ATX provides dealer support remote activation services and maintenance. A division of Cross Country Automotive Services the company operates from offices in Texas France and Germany.

**AUBURN NATIONAL BANCORP, INC.**

NMS: AUBN

100 N. Gay Street  
Auburn, AL 36830  
Phone: 334 821-9200  
Fax: -  
Web: www.auburnbank.com

CEO: E L Spencer Jr  
CFO: David A Hedges  
HR: Marian Harper  
FYE: December 31  
Type: Public

War Eagle! Auburn National Bancorporation is the holding company for Auburn-Bank which operates about 10 branches and a handful of loan offices in and around its headquarters in the eastern Alabama home of Auburn University. With offices in area grocery stores and Wal-Mart locations AuburnBank offers traditional retail banking services such as checking and savings accounts and CDs. It uses funds from deposits to fund residential mortgages and other loans for individuals and businesses. Auburn Bank was founded in 1907.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.9%             | 789.2 | 817.2 | 831.9 | 853.4 | 818.1 |
| Net income (\$ mil.)   | 4.4%             | 7.4   | 7.9   | 8.2   | 7.8   | 8.8   |
| Market value (\$ mil.) | 7.6%             | 86.1  | 107.9 | 114.1 | 141.7 | 115.4 |
| Employees              | 0.4%             | 156   | 157   | 158   | 156   | 159   |

**AUBURN UNIVERSITY**

107 SAMFORD HALL  
AUBURN, AL 368490001  
Phone: 334-844-4539  
Fax: -  
Web: www.auburn.edu

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Most of us bleed red but students and alumni of this university bleed auburn. One of the largest schools in the South Auburn University has an enrollment of more than 30000 students on two campuses and offers bachelors master's and doctoral degrees in more than 140 different fields of study through about a dozen colleges and schools. Fields of study include agriculture business education construction forestry and mathematics and science as well as medical fields including nursing pharmacy and veterinary medicine. Auburn has 1200 faculty members and a student-to-teacher ratio of 18:1.

|                        | Annual<br>Growth | 09/10 | 09/11 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.2%             | -     | 574.6 | 775.1 | 805.2 | 876.1 |
| Net income (\$ mil.)   | (3.3%)           | -     | 99.5  | 130.0 | 79.3  | 78.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 6,000 |

**AUDIBLE INC.**

1 Washington Park  
Newark NJ 07102  
Phone: 973-820-0400  
Fax: 973-820-0505  
Web: www.audible.com

CEO: Donald R Katz  
CFO: William H Mitchell  
HR: -  
FYE: December 31  
Type: Subsidiary

Audible has a story to tell. The subsidiary of online retail giant Amazon.com sells downloadable audio versions of books as well as radio broadcasts speeches stand-up comedy and other spoken word performances via its Audible website. Some 85000 audiobooks are available. Users can listen to programs on their computer or via wireless mobile device (iPad iPhone or Kindle to name a few) or burn to CD. Audible has distribution rights to content from some 1000 content providers including The New York Times The Wall Street Journal and Forbes. Audible also provides audiobooks for Apple's iTunes store. The company has international versions of its site for consumers in the UK France and Germany.

**AUDIENCESCIENCE INC.**

1110 112th Ave. NE Ste. 300  
Bellevue WA 98004  
Phone: 425-216-1700  
Fax: 425-216-1777  
Web: www.audiencescience.com

CEO: Jeff Pullen  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

AudienceScience (formerly Revenue Science) has a vested interest in your behavior. The company provides behavioral targeting services that help clients determine prime audiences for specific campaigns. AudienceScience primarily serves Web publishers (such as Dow Jones FT.com and The Wall Street Journal Online) that can then offer advertisers and ad agencies with behaviorally targeted audiences. It provides search-based and rules-based targeting and segments audiences based on search terms used or other criteria such as geographic location or how often they visit a certain portion of the site. The company was established in 2000.

**AUGUSTANA COLLEGE**

639 38TH ST  
ROCK ISLAND, IL 612012296  
Phone: 309-794-3377  
Fax: -  
Web: www.augustana.edu

CEO: -  
CFO: David English  
HR: -  
FYE: June 30  
Type: Private

Augustana College is a private liberal arts college located near the Mississippi River in northwestern Illinois. The school offers undergraduate degrees in some 50 areas of study plus pre-professional programs in fields including dentistry law medicine and veterinary medicine. It enrolls approximately 2500 students. The Swenson Center a national archive dedicated to the study of Swedish immigration to the US is housed on the Augustana campus. Augustana College is associated with the Evangelical Lutheran Church.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%             | -     | 75.2  | 75.1  | 76.4  | 78.5  |
| Net income (\$ mil.)   | 29.2%            | -     | 7.4   | (2.5) | 29.9  | 16.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 650   |

**AUNTIE ANNE'S INC.**

48-50 W. Chestnut St. Ste. 200  
Lancaster PA 17603  
Phone: 717-435-1435  
Fax: 717-435-1436  
Web: www.auntieannes.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

You don't have to be twisted to enjoy one of these pretzels. Auntie Anne's is a leading franchisor of snack outlets with about 1150 pretzel stores located in some 45 states and 20 other countries. The stores offer a variety of pretzel flavors including original cinnamon sugar garlic almond and sesame as well as the popular pretzel-wrapped hot dog. They are primarily found in high-traffic areas such as malls airports train stations and stadiums. Anne Beiler started the company in 1988 to help fund a faith-based family assistance foundation. Roark Capital company FOCUS Brands acquired Auntie Anne's in 2010.

**AURA MINERALS INC (BRITISH VIRGIN ISLANDS)**
**TSX: ORA**

78 SW 7th Street, 7115  
Miami, FL 33130  
Phone: -  
Fax: -  
Web: www.auraminerals.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Aura Minerals digs deep to make a profit. The mid-tier producer of gold and copper owns operating projects in Honduras Mexico and Brazil. The company's diversified portfolio of precious metal assets include the San Andres producing gold mine in Honduras the Sao Francisco producing gold mine in Brazil and the copper-gold-silver Aranzazu mine in Mexico (where operations were temporarily suspended in late 2015 due to disruptions caused by unauthorized persons entering the company mine). Aura Minerals' core development asset is the copper-gold-iron Serrote project in Brazil. In early 2018 the company acquired fellow gold miner Rio Novo.

|                        | Annual<br>Growth | 12/14   | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|---------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (12.2%)          | 265.4   | 165.8  | 146.2 | 157.7 | 157.7 |
| Net income (\$ mil.)   | -                | (142.9) | (14.5) | 19.0  | 10.2  | 52.0  |
| Market value (\$ mil.) | -                | -       | -      | -     | -     | -     |
| Employees              | (7.6%)           | 1,184   | 1,268  | 1,170 | 783   | 863   |

**AURA SYSTEMS INC**
**NBB: AUSI**

4000 Redondo Beach Ave.  
Redondo Beach, CA 90278  
Phone: 310 643-5300  
Fax: 310 643-7457  
Web: www.aurasystems.com

CEO: Cipora Lavut  
CFO: David Mann  
HR: -  
FYE: February 28  
Type: Public

Aura Systems is charging ahead with its AuraGen electric generator which can produce 8500 watts of power from an idling car engine. Companies in the telecommunications utilities and oil and gas industries use the AuraGen to generate mobile power; the military version of the AuraGen is marketed as the VIPER. RV maker Country Coach announced plans in 2004 to install the AuraGen on its Prevost model. Aura Systems also is entitled to royalties from Daewoo Electronics for use of electro-optical technology found in projection TVs. The company gets about 80% of its sales in the US.

|                        | Annual<br>Growth | 02/10  | 02/11  | 02/12  | 02/13  | 02/14  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (7.7%)           | 3.2    | 3.4    | 3.3    | 2.7    | 2.3    |
| Net income (\$ mil.)   | -                | (16.1) | (11.2) | (14.2) | (15.1) | (14.0) |
| Market value (\$ mil.) | (30.0%)          | 66.7   | 51.6   | 56.0   | 44.5   | 16.0   |
| Employees              | (12.4%)          | 61     | 62     | 58     | 60     | 36     |

**AURARIA HIGHER EDUCATION CENTER**

1068 9TH STREET PARK  
DENVER, CO 80204  
Phone: 303-556-3291  
Fax: -

CEO: Dean W Wolf  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The Auraria Higher Education Center supports high learning in the Mile High City. On its campus the company offers non-academic services such as facilities management child care and human resources support for the Community College of Denver Metropolitan State College of Denver and the University of Colorado at Denver and Health Sciences Center's Downtown Denver Campus. It runs the student union events center childcare facilities and all parking facilities. The combined enrollment for all three institutions on the Auraria campus totals about 40000 students.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/06 | 06/16 | 06/17  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 2.2%             | -     | 49.0  | 49.8  | 63.1  | 63.6   |
| Net income (\$ mil.)   | -                | -     | (2.3) | (3.5) | 8.8   | (17.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 380    |

**AURORA CAPITAL PARTNERS L.P.**

10877 Wilshire Blvd. Ste. 2100  
Los Angeles CA 90024  
Phone: 310-551-0101  
Fax: 310-277-5591  
Web: www.auroracap.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Aurora Capital Partners (or Aurora Capital Group) focuses on buyouts of mid-sized companies in the energy health care industrial services software manufacturing and transportation industries. It typically invests in companies with values between \$100 million and \$1 billion. Employing a buy-and-build strategy the investor works with existing management to create organic growth then adds on acquisitions to increase the value of its portfolio companies. Aurora's Resurgence Fund invests in companies that face operational or financial troubles. Holdings include Mitchell International and ADCO Global. Aurora Capital which has completed more than 100 acquisitions has some \$2 billion of assets under management.



**AURORA CASKET COMPANY INC.**

10944 Marsh Rd.  
Aurora IN 47001  
Phone: 812-926-1111  
Fax: 800-457-1112  
Web: www.auroracasket.com

CEO: Michael Quinn  
CFO: -  
HR: Amy Gosney  
FYE: December 31  
Type: Private

Aurora Casket Company won't meet you at the Pearly Gates but it will get you there in style. One of the nation's largest casket and cremation urn makers it sells its products directly to licensed funeral homes via 60 US service centers. Known for its stainless-steel line Aurora Caskets makes caskets in a variety of woods and metals. Its cremation items extend beyond urns to include memorial markers tablets and plaques. It provides online advice on funeral planning and grief support and offers consulting software and website design services to funeral homes. Aurora Casket was owned and managed by the Backman and Barrott families for more than 120 years. In mid-2012 Kohlberg & Co. acquired the company.

**AURORA DIAGNOSTICS INC.**

11025 RCA Center Dr. Ste. 300  
Palm Beach Gardens FL 33410  
Phone: 561-626-5512  
Fax: 561-626-4530  
Web: www.auroradx.com

CEO: Daniel D Crowley  
CFO: Michael Grattendick  
HR: -  
FYE: December 31  
Type: Private

Doctors turn to Aurora Diagnostics when they need help making a diagnosis. The company performs anatomical pathology services studying organ samples and tissue biopsies to diagnose cancer and other diseases. Through a network of almost 20 labs it specializes in women's health urology gastrointestinal pathology hematopathology and dermatopathology services. The company performs more than 1.5 million tests a year and has a network of 10000 referring physicians. While the majority of its clients are clinics and doctor's offices the company does have contracts with more than 35 hospitals. Aurora Diagnostics also offers a Web-based system to report its findings. The company filed to go public in 2010.

**AURORA FLIGHT SCIENCES CORP**

9950 WAKEMAN DR  
MANASSAS, VA 201102702  
Phone: 703-369-3633  
Fax: -  
Web: www.aurora.aero

CEO: John S Langford  
CFO: Mini Desai  
HR: Ashley McElwain  
FYE: September 30  
Type: Private

Pilots? For most of its products Aurora Flight Sciences doesn't need pilots (at least not ones who sit in a cockpit of a plane). The company makes unmanned aerial vehicles (UAVs aka drones) and composite structures for aircraft with both military and scientific applications. It also provides flight operations and testing services for a variety of aircraft. Customers include major aerospace contractors such as Raytheon and US government agencies. Aurora Flight Sciences along with Georgia Institute of Technology is developing next-generation distributed controllers for turbine engines for the Air Force Research Laboratory.

|                        | Annual Growth | 09/06 | 09/07 | 09/08     | 09/09 | 09/10 |
|------------------------|---------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (1,111.2) | 65.1  | 62.7  |
| Net income (\$ mil.)   | 1064.5%       | -     | -     | 0.0       | (1.6) | 0.1   |
| Market value (\$ mil.) | -             | -     | -     | -         | -     | -     |
| Employees              | -             | -     | -     | -         | -     | 292   |

**AURORA NETWORKS INC.**

5400 Betsy Ross Dr.  
Santa Clara CA 95054  
Phone: 408-235-7000  
Fax: 408-845-9043  
Web: www.aurora.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Aurora Networks wants to lighten up the atmosphere of digital broadband networks. The company manufactures optical transport systems used by cable companies to build fiber-optic networks and upgrade older hybrid fiber/coax (HFC) networks. Its products include optical nodes and headend equipment such as amplifiers transmitters receivers and switches. The company also provides engineering and field services as well as equipment repair. Aurora chief scientist Dr. Charles Barker VP Krzysztof Pradzynski and CEO Guy Sucharczuk founded the company in 1999. It counts Battery Ventures Castile Ventures Sprout Group TA Associates and Velocity Interactive Group among its backers and shareholders.

**AURORA ORGANIC DAIRY CORP.**

1919 14TH ST STE 300  
BOULDER, CO 803025321  
Phone: 720-564-6296  
Fax: -  
Web: www.auroraorganic.com

CEO: Scott McGinty  
CFO: Cammie Muller  
HR: Donna Getman  
FYE: December 31  
Type: Private

Aurora Organic Dairy suspects you've never heard of its herd. That's why the cow-to-carton company is aiming to change that situation by becoming a leader in the US organic dairy market. Aurora Organic specializes in private-label and store-brand milk and butter cream and non-fat dry milk for large grocery retailers and natural food stores. It also supplies industrial customers with bulk milk cream butter and non-fat dry milk. The company has agreements with Colorado and Texas farmers who operate 50000 acres of organic farmland and supply Aurora with organic feed and pasture for its cows. With its clean-living herds Aurora works to make organic dairy products widespread and affordable.

|                        | Annual Growth | 12/05 | 12/06 | 12/07  | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 16.2%         | -     | 77.5  | 111.3  | 125.9 | 121.6 |
| Net income (\$ mil.)   | 183.5%        | -     | 0.8   | (12.4) | (1.8) | 18.1  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 300   |

**AURORA WHOLESALERS LLC**

31000 AURORA RD  
SOLON, OH 441392769  
Phone: 440-248-5200  
Fax: -  
Web: www.themazelcompany.com

CEO: -  
CFO: -  
HR: Rich Reedy  
FYE: December 31  
Type: Private

Aurora Wholesalers (dba The Mazel Company) buys a broad range of name-brand closeout consumer products from some 700 global suppliers and sells the items at below-wholesale prices. It also offers such proprietary goods as candles party goods tableware batteries and light bulbs. The company operates from offices and a warehouse distribution facility in Solon Ohio. It has buyers in Solon and in New York City and sales and marketing representation in Boston Chicago New York Philadelphia and in Solon and Columbus Ohio. CEO Reuven Dessler and EVP Jacob "Jake" Koval founded The Mazel Company as a wholesaler of closeout merchandise in 1975.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.5%)        | -     | 65.3  | 70.8  | 61.2  | 63.7  |
| Net income (\$ mil.)   | (19.9%)       | -     | -     | 2.8   | 0.0   | 1.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 100   |

**AUSTIN COLLEGE**

900 N GRAND AVE  
SHERMAN, TX 750904400  
Phone: 903-813-2000  
Fax: -  
Web: www.austincollege.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Located in the North Texas city of Sherman rather than in Austin Austin College is a small private liberal arts college. The educational institution sits on an 85-acre campus and draws an enrollment of about 1350 full-time undergraduate students including graduate students working on a Master of Arts in Teaching. It's nationally known for its focus on international education pre-professional training and leadership studies. Tuition and fees at Austin College run about \$26500 and housing costs are typically \$8600 per year. Affiliated with the Presbyterian Church Austin College was founded in 1849 by missionary Daniel Baker. It plans to open its new IDEA Center in fall 2013.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.0%            | -     | 40.7  | 41.6  | 39.6  | 71.8  |
| Net income (\$ mil.)   | 14.0%            | -     | 0.7   | (4.2) | 5.5   | 1.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 325   |

**AUSTIN COMMUNITY COLLEGE**

5930 MIDDLE FISKVILLE RD  
AUSTIN, TX 787524390  
Phone: 512-223-7000  
Fax: -  
Web: www.austinctc.edu

CEO: Richard M Rhodes  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

It may not be the most well known school in Austin Texas but Austin Community College (ACC) does have its fans. ACC provides technical certificate programs (50 fields) associate's degrees (30 university transfer majors) and continuing education courses to central Texas students through about a dozen campuses. The school which has an enrollment of more than 70000 students also offers honors programs college prep classes for high school students and Tech-Prep courses that allow high school students to earn credits toward an ACC technical certificate. The school serves as a primary feeder for students transferring to the University of Texas one of the nation's largest universities. ACC was founded in 1973.

|                        | Annual<br>Growth | 08/13 | 08/14 | 08/15 | 08/16 | 08/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.2%             | -     | 78.5  | 88.5  | 92.1  | 94.0  |
| Net income (\$ mil.)   | -                | -     | (6.1) | 7.3   | 17.7  | 26.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,200 |

**AUSTIN INDUSTRIES INC.**

3535 Travis St. Ste. 300  
Dallas TX 75204-1466  
Phone: 214-443-5500  
Fax: 806-364-3842  
Web: www.aztx.com

CEO: David B Walls  
CFO: Jt Fisher  
HR: -  
FYE: December 31  
Type: Private

Austin Industries is actually based in Dallas rather than its namesake Live Music Capital of the World. The company provides civil commercial and industrial construction services in the southern half of the US. Its oldest subsidiary Austin Bridge & Road provides road bridge and parking lot construction across Texas. (It built the longest bridge in Texas the Queen Isabella Causeway.) Subsidiary Austin Commercial builds office buildings technology sites hospitals and other commercial projects. The group's Austin Industrial arm provides construction maintenance and electrical services for the chemical refining power and manufacturing industries. The employee-owned company was founded in 1918.

**AUSTIN POWDER COMPANY**

25800 Science Park Dr.  
Cleveland OH 44122  
Phone: 216-464-2400  
Fax: 216-464-4418  
Web: www.austinpowder.com

CEO: David M Gleason  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Austin Powder has the original boom box. The company was founded in 1833 to manufacture black powder used to blast rocks mine coal create canals and generally move mountains. Today Austin Powder's commercial explosives are used primarily for construction mining quarrying and seismic exploration. Products include detonating cord detonator-sensitive emulsions cast boosters and high-explosive emulsions. It also makes electric and non-electric detonators. Austin International through joint ventures and partnerships provides explosives for projects outside the US mostly in other parts of the Americas.

**AUSTIN RIBBON & COMPUTER SUPPLIES INC.**

9211 Waterford Centre Blvd. Ste. 202  
Austin TX 78758  
Phone: 512-452-0651  
Fax: 512-452-0691  
Web: www.arc-texas.com

CEO: Laura Grant  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Nothing as archaic as ribbons and typewriters adorn the shelves at ARC (Austin Ribbon & Computer). The old-school name belies a modern firm offering IT products and services to state government education and health care customers throughout Texas. It sells more than 400 brands of computers tablets and peripherals — including Dell HP EMC Lenovo and Cisco. (The company is the largest supplier of Dell computers to Texas government.) ARC also provides IT services from single computer fixes to office-wide system design installation and maintenance. Customers have included the Texas Lottery Commission City of Dallas The University of Texas at Austin and University Health Systems San Antonio.

**AUTHECTEC INC.**
**NASDAQ: AUTH**

100 Rialto Place Ste. 100  
Melbourne FL 32901  
Phone: 321-308-1300  
Fax: 321-308-1430  
Web: www.authentec.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

AuthenTec is good at fingering out who's using your electronic gear. The company designs biometric fingerprint sensor chips a way to digitally verify identity and to allow only authorized users to access the equipment. Electronics makers incorporate its TruePrint devices into a variety of goods such as automotive subsystems PCs and wireless devices. With most of sales made in the Asia/Pacific region the company's top three customers (Fujitsu Lenovo and Edom Technology) together account for one third of revenues. The technology was originally developed within Harris Semiconductor; AuthenTec was spun out of Harris Corporation in 1998.

**AUTO-OWNERS INSURANCE COMPANY**

6101 Anacapi Blvd.  
Lansing MI 48917  
Phone: 517-323-1200  
Fax: 517-323-8796  
Web: www.auto-owners.com

CEO: J F Harrold  
CFO: Eileen Kay Phaner  
HR: -  
FYE: December 31  
Type: Private

There's more to Auto-Owners Insurance Group than the name implies. In addition to auto coverage the company provides a range of personal property/casualty and life insurance products to more than 3 million policyholders. Auto-Owners Insurance Group operates through subsidiaries including Auto-Owners Life Insurance Home-Owners Insurance and Property-Owners Insurance Company. Its Southern-Owners Insurance subsidiary offers property/casualty insurance in Florida. Auto-Owners Insurance also sells commercial auto liability and workers' compensation policies. Established in 1916 the company operates in 26 states nationwide and is represented by more than 6000 independent agencies.

**AUTOALLIANCE INTERNATIONAL INC.**

1 International Dr.  
Flat Rock MI 48134-9401  
Phone: 734-782-7800  
Fax: 734-783-8216  
Web: media.ford.com/plant\_display.cfm?plant\_id=62

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Joint Venture

Two heads are better than one at AutoAlliance International (AAI). A 50/50 joint venture between Ford Motor and Mazda the company is a contract manufacturer of the Mazda6 and Ford Mustang. AutoAlliance's history traces back to 1984 when Mazda built a plant in Michigan to make the Mazda MX-6 and called the new company Mazda Motor Manufacturing (USA) Corporation (MMUC). In 1992 MMUC teamed up with Ford and the name of the company took its present form. In addition to its current model lineup AutoAlliance International produces the Mazda 626 and Mustang GT500. Ford and Mazda are considering (in 2011) the dissolution of AAI due to low capacity and sluggish sales.

**AUTOCAM CORPORATION**

4436 Broadmoor SE  
Kentwood MI 49512  
Phone: 616-698-0707  
Fax: 616-698-6876  
Web: www.autocam.com

CEO: -  
CFO: Warren A Veltman  
HR: -  
FYE: December 31  
Type: Private

Members of both the UAW and the AMA are fans of Autocam. The company manufactures precision components and assemblies for the automotive as well as the medical device industries. Its automotive components are used in brake fuel and power steering systems. Customers include Bosch Hitachi and Delphi. Autocam also makes electric motors and offers machined parts for power tools. Its medical arm specializes in surgical devices implants and hand pieces which serve a range of surgical applications. Customers include Abbott Medtronic Stryker and others. Founded in 1988 the company is owned by a group of investors led by its founder and CEO John Kennedy who holds a 60% stake.

**AUTODESK INC**

NMS: ADSK

111 McInnis Parkway  
San Rafael, CA 94903  
Phone: 415 507-5000  
Fax: -  
Web: www.autodesk.com

CEO: Amar Hanspal  
CFO: R. Scott Herren  
HR: Anne Mezei  
FYE: January 31  
Type: Public

Autodesk is a leading provider of computer-aided design software offering a broad portfolio of 3D computer-aided design (CAD) applications and tools. Its AutoCAD and Revit software programs are used by architects engineers and structural designers to design draft and make models of products buildings and other objects. The company also provides 3D animation software for movies and games as well as applications for manufacturing construction and civil engineering. Autodesk is shifting its tools and services to cloud-based applications and has developed CAD programs for mobile devices. Customers in the US account for about a third of sales. Autodesk pioneered computer-aided design software introducing the first AutoCAD program in 1982.

|                        | Annual Growth | 01/15    | 01/16    | 01/17    | 01/18    | 01/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.6%          | 2,512.2  | 2,504.1  | 2,031.0  | 2,056.6  | 2,569.8  |
| Net income (\$ mil.)   | -             | 81.8     | (330.5)  | (582.1)  | (566.9)  | (80.8)   |
| Market value (\$ mil.) | 28.5%         | 11,848.7 | 10,272.3 | 17,846.0 | 25,367.0 | 32,295.7 |
| Employees              | 2.1%          | 8,823    | 9,500    | 9,000    | 8,800    | 9,600    |

**AUTOGRILL GROUP INC.**

6905 Rockledge Dr.  
Bethesda MD 20817  
Phone: 240-694-4100  
Fax: 240-694-4790  
Web: www.hmshost.com

CEO: Steve Johnson  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Autogrill Group knows some travelers hunger for more than just transportation. Operating as HMSHost the company is a leading contract foodservice operator focused on the travel market. It has restaurant operations in more than 100 airports in North America Europe and parts of the Asia Pacific. Its eateries operate under such licensed brands as Burger King Chili's Too California Pizza Kitchen Quiznos and Starbucks as well as proprietary names Fresh Attractions Deli and Flatbreadz. HMSHost also has service operations at more than 80 highway rest areas and runs newsstands and other retail locations in addition to restaurants. HMSHost is a unit of Italian contract foodservices giant Autogrill.

**AUTOLIV ASP INC.**

3350 Airport Rd.  
Ogden UT 84405  
Phone: 801-625-4800  
Fax: 801-625-4964  
Web: www.autoliv.com

CEO: Jan Carlson  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Autoliv ASP the North American subsidiary of Sweden-based Autoliv Inc. designs and manufactures automobile safety restraint systems such as airbags and airbag inflators (the highest-cost item in making an airbag module) seatbelts night vision systems radar sensors gas generators and other airbag modules. It is credited with the invention of the side-impact airbag the Inflatable Curtain (for head protection) the Anti-Whiplash Seat and night vision systems. It also provides testing of automotive safety products for vehicle manufacturers as well as engineering design of products at its technical center and test laboratory. Autoliv ASP with 10 locations across the US was founded in 1996.

**AUTOMOBILE PROTECTION CORPORATION**

6010 Atlantic Blvd.  
Norcross GA 30071  
Phone: 678-225-1000  
Fax: 770-246-2468  
Web: www.easycare.com

CEO: -  
CFO: John Marks  
HR: -  
FYE: December 31  
Type: Private

For those sweet cars that turn out to be sour lemons Automobile Protection Corporation (APCO) sells lemon aid. The company offers extended-care warranties (under the EasyCare brand) and service contracts for new and used vehicles including cars pickups and recreational vehicles. It has some 1.7 million active contracts which are insured by XL Capital. The warranties provide bumper-to-bumper mechanical coverage and offer rental car and towing reimbursements. The company has agreements with auto manufacturers such as Honda Jaguar Land Rover Mazda and Volvo. It sells its contracts through more than 3000 car dealers in the US and Canada.

**AUTOMOTIVE FINANCE CORPORATION**

13085 H CROING BLVD 3  
CARMEL, IN 46032  
Phone: 317-815-9645  
Fax: -  
Web: www.afcdealer.com

CEO: John Hammer  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Automotive Finance Corp. (AFC) is where auto dealers go to make a deal. The firm finances floor planning or inventory purchases for independent used car dealers that buy vehicles from sister company ADESA Auctions as well as independent auctions auctions affiliated with other networks and non-auction purchases. Through more than 80 North American offices (about half of which are located at ADESA sites) AFC provides short-term (30- to 60-day) loans; it sells most of its finance receivables to subsidiary AFC Funding Corp. which then sells them to a bank conduit facility. Proceeds from the revolving sale of receivables are used to fund new loans. AFC is a subsidiary of KAR Auction Services.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Assets (\$ mil.)       | 2704.9%          | -     | -     | 0.9   | 975.2 | 720.2   |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 41.9  | (149.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 488     |

**AUTONATION, INC.**
**NYS: AN**

200 SW 1st Avenue  
Fort Lauderdale, FL 33301  
Phone: 954 769-6000  
Fax: -  
Web: www.autonation.com

CEO: Michael J. (Mike) Jackson  
CFO: Cheryl Miller  
HR: -  
FYE: December 31  
Type: Public

AutoNation wants to instill patriotic fervor in the fickle car-buying public. The brainchild of entrepreneur Wayne Huizenga (Waste Management Blockbuster) AutoNation is the #1 auto dealer in the US (ahead of Penske Automotive Group and Sonic Automotive). The firm owns more than 370 new-vehicle franchises in 15 states and it conducts online sales through AutoNation.com and individual dealer websites. It sells 35 new brands of new vehicles. AutoNation acquires local retail brands and transitions them to the AutoNation name. In addition to auto sales AutoNation provides maintenance and repair services sells auto parts and finances and insures vehicles which together account for the majority of profits.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 2.9%             | 19,108.8 | 20,862.0 | 21,609.0 | 21,534.6 | 21,412.8 |
| Net income (\$ mil.)   | (1.4%)           | 418.7    | 442.6    | 430.5    | 434.6    | 396.0    |
| Market value (\$ mil.) | (12.3%)          | 5,438.2  | 5,370.7  | 4,379.6  | 4,620.8  | 3,213.8  |
| Employees              | 2.0%             | 24,000   | 26,000   | 26,000   | 26,000   | 26,000   |

**AUTOTRADER GROUP INC.**

3003 Summit Blvd. Ste. 200  
Atlanta GA 30319  
Phone: 404-568-8000  
Fax: 404-568-3060  
Web: www.autotradergroup.com

CEO: Sandy Schwartz  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

AutoTrader Group gives the Internet its very own Motor Mile. The company operates the AutoTrader.com and KBB.com websites which work to connect online buyers with those who have cars to sell. AutoTrader.com draws an average of about 29 million visitors a month who browse its extensive listings and popular features such as vehicle reviews warranty information insurance and financing. In addition to used cars and trucks the site offers listings for motorcycles and classic cars for collectors (at AutoTrader Classics) as well as some new cars. Its kbb.com website provides consumers with a ballpark car value when they set out to shop. Majority-owned by Cox Enterprises AutoTrader Group withdrew an IPO in 2013.

**AUTOWEB INC**
**NAS: AUTO**

400 North Ashley Drive, Suite 300  
Tampa, FL 33602  
Phone: 949 225-4500  
Fax: -  
Web: www.autoweb.com

CEO: Jeffrey H. Coats  
CFO: Kimberly Boren  
HR: -  
FYE: December 31  
Type: Public

Autobytel puts cars on the information superhighway. Using the company's websites a potential car buyer can research make model fuel efficiency and more then complete an online request form for the desired new or used car. The form is forwarded to local auto dealers and manufacturers who contact the shopper within 24 hours. Car buyers can also research insurance financing and other related services. Autobytel generates most of its revenue through lead referral fees it charges dealers and manufacturers (car buyers pay no fees). However the company also operates advertising-driven consumer website Car.com which offers many of the same services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 4.3%             | 106.3 | 133.2 | 156.7 | 142.1  | 125.6  |
| Net income (\$ mil.)   | -                | 3.4   | 4.6   | 3.9   | (65.0) | (38.8) |
| Market value (\$ mil.) | (27.3%)          | 141.3 | 292.4 | 174.3 | 116.8  | 39.5   |
| Employees              | 7.7%             | 148   | 200   | 254   | 228    | 199    |

**AUTOZONE, INC.**
**NYS: AZO**

123 South Front Street  
Memphis, TN 38103  
Phone: 901 495-6500  
Fax: -  
Web: www.autozone.com

CEO: William C. (Bill) Rhodes  
CFO: William T. (Bill) Giles  
HR: -  
FYE: August 31  
Type: Public

With more than 5600 stores in the US and Puerto Rico AutoZone is one of the nation's leading auto parts chains. It also has more than 550 stores in Mexico and about two dozen in Brazil. AutoZone stores sell hard parts (alternators engines batteries) maintenance items (oil antifreeze) accessories (car stereos floor mats) and non-automotive merchandise under brand names and private labels. AutoZone's commercial sales program distributes parts and other products to garages dealerships and other businesses. The company operates an electronic parts catalog Z-net that provide a wide range of information on parts for employees and customers.

|                        | Annual<br>Growth | 08/15    | 08/16    | 08/17    | 08/18    | 08/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.9%             | 10,187.3 | 10,635.7 | 10,888.7 | 11,221.1 | 11,863.7 |
| Net income (\$ mil.)   | 8.7%             | 1,160.2  | 1,241.0  | 1,280.9  | 1,337.5  | 1,617.2  |
| Market value (\$ mil.) | 11.0%            | 17,461.0 | 18,111.9 | 12,714.9 | 18,521.8 | 26,482.4 |
| Employees              | 4.3%             | 81,000   | 84,000   | 87,000   | 90,000   | 96,000   |

**AUVIL FRUIT COMPANY INC.**

21902 STATE HIGHWAY 97  
 ORONDO, WA 988439759  
 Phone: 509-784-1033  
 Fax: -  
 Web: www.auvilfruit.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: March 31  
 Type: Private

Auvil Fruit Company's products are "auvilly" tasty. The company grows apples in the US's cool misty Northwest whose climate would do Johnny Appleseed proud. Auvil markets its crops under the brand names Elite Gee Whiz and Topaz. Granny Smith Fuji Gala and Pink Lady apples are grown on one of three Auvil ranches (some 1350 acres) and sold at grocery stores throughout the US and Canada. Auvil also sells Rainier and Bing cherries. Its retail food customers include Raley's and Stop & Shop. The company was founded in 1928 by Grady Auvil who introduced the Granny Smith apple to state of Washington.

|                        | Annual Growth | 03/08 | 03/09 | 03/10 | 03/11 | 03/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.6%         | -     | 32.6  | 36.0  | 40.6  | 51.6  |
| Net income (\$ mil.)   | 70.7%         | -     | -     | 5.4   | 7.2   | 15.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 575   |

**AUXILIUM PHARMACEUTICALS INC**
**NMS: AUXL**

640 Lee Road  
 Chesterbrook, PA 19087  
 Phone: 484 321-5900  
 Fax: -  
 Web: www.auxilium.com

CEO: Adrian Adams  
 CFO: Andrew Saik  
 HR: -  
 FYE: December 31  
 Type: Public

Auxilium Pharmaceuticals wants to be the wingman for patients suffering from ailments including hormonal imbalances or tissue conditions. The biopharmaceutical developer markets products that include Testim a topical testosterone gel used to treat hypogonadism (low testosterone production) and XIAFLEX an injectable enzyme approved to treat Dupuytren's contracture (a progressive disease which causes a person's fingers to permanently contract). Auxilium added several testosterone replacement and erectile dysfunction drugs through the 2013 acquisition of Actient. The company's pipeline of candidates includes potential treatments for unusual soft tissue conditions and pain.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11  | 12/12 |
|------------------------|---------------|---------|---------|---------|--------|-------|
| Sales (\$ mil.)        | 33.3%         | 125.4   | 164.0   | 211.4   | 264.3  | 395.3 |
| Net income (\$ mil.)   | -             | (46.3)  | (53.5)  | (51.2)  | (32.9) | 85.9  |
| Market value (\$ mil.) | (10.1%)       | 1,401.6 | 1,477.5 | 1,039.9 | 982.2  | 913.7 |
| Employees              | 11.5%         | 340     | 540     | 565     | 530    | 526   |

**AV HOMES INC**
**NMS: AVHI**

8601 N. Scottsdale Rd., Suite 225  
 Scottsdale, AZ 85253  
 Phone: 480 214-7400  
 Fax: -  
 Web: www.avatarholdings.com

CEO: Sheryl D Palmer  
 CFO: C David Cone  
 HR: -  
 FYE: December 31  
 Type: Public

AV Homes (formerly Avatar Holdings) aspires to be the embodiment of stylish retirement living. The company develops active adult and primary residential communities and builds homes in Florida Arizona and North Carolina. Its Joseph Carl Homes unit builds homes for people of all ages in Florida and Phoenix. AV Homes owns some 23000 acres of developed and developable land. AV Homes also operates a title insurance agency and manages the day-to-day operations of its communities' amenities. The company gets nearly 90% of its revenue from homebuilding developments while the remainder comes from land sales.

|                        | Annual Growth | 12/12  | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 64.1%         | 107.5  | 143.7 | 285.9 | 517.8 | 779.3 |
| Net income (\$ mil.)   | -             | (90.2) | (9.5) | (1.9) | 12.0  | 147.1 |
| Market value (\$ mil.) | 2.7%          | 320.1  | 409.1 | 328.0 | 288.4 | 355.7 |
| Employees              | 31.2%         | 112    | 133   | 214   | 308   | 332   |

**AVALON HOLDINGS CORP.**
**ASE: AWX**

One American Way  
 Warren, OH 44484-5555  
 Phone: 330 856-8800  
 Fax: -  
 Web: www.avalonholdings.com

CEO: Ronald E Klinge  
 CFO: Bryan P Saksa  
 HR: -  
 FYE: December 31  
 Type: Public

The magical promise of this Avalon is waste management services and golf courses. Through its American Waste Management Services subsidiary Avalon Holdings helps customers manage and dispose of wastes. Services include hazardous and nonhazardous waste brokerage and management services and captive landfill management services — management of landfills used exclusively by their owners. The company also operates two golf courses near its headquarters. The golf operations include the management of dining and banquet facilities and a travel agency. Chairman Ronald Klinge controls a 67% voting stake in Avalon Holdings.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.9%          | 51.5  | 53.1  | 61.4  | 55.8  | 62.2  |
| Net income (\$ mil.)   | -             | (1.1) | (0.7) | (0.1) | (0.3) | (1.1) |
| Market value (\$ mil.) | 0.2%          | 10.2  | 7.3   | 11.4  | 7.8   | 10.3  |
| Employees              | 4.7%          | 379   | 388   | 498   | 423   | 455   |

**AVALONBAY COMMUNITIES, INC.**
**NYS: AVB**

Ballston Tower, 671 N. Glebe Road, Suite 800  
 Arlington, VA 22203  
 Phone: 703 329-6300  
 Fax: 703 329-9130  
 Web: www.avalonbay.com

CEO: Timothy J. (Tim) Naughton  
 CFO: Kevin P Oshea  
 HR: -  
 FYE: December 31  
 Type: Public

Real estate investment trust (REIT) AvalonBay Communities buys develops renovates and operates multifamily residential properties in the US. It specializes in upscale properties in high barrier-to-entry markets such as Boston Los Angeles New York City San Francisco Seattle and Washington DC. By providing luxury living in popular areas with growing high-wage employment and increased costs of home ownership AvalonBay is able to charge premium rent. The REIT holds direct or indirect ownership interests in 270 active apartment communities with about 80000 units. It also has about 20 properties under construction and owns rights to develop approximately 30 additional communities.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.9%          | 1,685.1  | 1,856.0  | 2,045.3  | 2,158.6  | 2,284.5  |
| Net income (\$ mil.)   | 9.3%          | 683.6    | 742.0    | 1,034.0  | 876.9    | 974.5    |
| Market value (\$ mil.) | 1.6%          | 22,630.9 | 25,503.6 | 24,536.8 | 24,711.3 | 24,107.4 |
| Employees              | 0.7%          | 3,006    | 2,981    | 3,071    | 3,112    | 3,087    |

**AVANADE INC.**

818 Stewart St. Ste. 400  
 Seattle WA 98101  
 Phone: 206-239-5600  
 Fax: 206-239-5605  
 Web: www.avanade.com

CEO: Adam Warby  
 CFO: Ken Guthrie  
 HR: -  
 FYE: September 30  
 Type: Subsidiary

Avanade tries to give its customers a fresh view into their own operations. A subsidiary of Dublin-based information technology services provider Accenture the company provides IT consulting services centered mostly around Microsoft products. With offices worldwide Avanade helps large corporations with the design implementation and support of the software systems related to communications operations management resource planning and customer relationship management (CRM). A large portion of Avanade's business comes from subcontracting services provided to its parent company and minority shareholder Microsoft. The company's other clients have included European electricity company Vattenfall and EMI Music.

**AVANIR PHARMACEUTICALS, INC.**
**NMS: AVNR**

20 Enterprise, Suite 200  
Aliso Viejo, CA 92656  
Phone: 949 389-6700  
Fax: 858 453-5845  
Web: www.avanir.com

CEO: Rohan Palekar  
CFO: –  
HR: –  
FYE: September 30  
Type: Public

AVANIR Pharmaceuticals doesn't have anything against tears it just wants them to be triggered by emotions instead of central nervous system disorders. Its drug NUEDEXTA has been approved as a treatment for pseudobulbar affect — the involuntary crying or laughing experienced by some people with neurological disorders such as multiple sclerosis or following brain injury or stroke. NUEDEXTA is also in late-stage trials for diabetic neuropathic pain. AVANIR had an earlier success with its development of OTC cold sore cream Abreva which GlaxoSmithKline Consumer Healthcare markets in North America. The company receives royalty revenues from GSK and other licensees around the world.

|                        | Annual<br>Growth | 09/09  | 09/10  | 09/11  | 09/12  | 09/13  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 106.1%           | 4.2    | 2.9    | 10.5   | 41.3   | 75.4   |
| Net income (\$ mil.)   | –                | (22.0) | (26.7) | (60.6) | (59.7) | (75.5) |
| Market value (\$ mil.) | 19.4%            | 316.3  | 485.1  | 434.1  | 486.6  | 643.2  |
| Employees              | 91.1%            | 20     | 128    | 188    | 225    | 267    |

**AVANTAIR INC**
**NBB: AAIR**

4311 General Howard Drive  
Clearwater, FL 33762  
Phone: 727 539-0071  
Fax: –  
Web: www.avantair.com

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Public

Rather than fly commercial Avantair offers a little privacy. The company sells fractional ownership interests in piloted aircraft coupled with fleet maintenance. Pricier than commercial flights but cheaper than owning a jet a fractional interest allows travelers to schedule their own flights generally from smaller airports. Ownership can be purchased in increments beginning with a 1/16th share equating to 50 hours of flight time a year. Avantair also sells charter flight-cards for 15 or 25 hours and an Axis Club membership for a three-year term. Its fleet includes 55 aircraft which operate on the East and West coasts. Service extends across the US as well as Canada Mexico and the Bahamas and Caribbean.

|                        | Annual<br>Growth | 06/08  | 06/09 | 06/10 | 06/11  | 06/12 |
|------------------------|------------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 10.8%            | 115.6  | 136.8 | 143.0 | 149.0  | 174.0 |
| Net income (\$ mil.)   | –                | (18.9) | (4.5) | (4.0) | (10.8) | (6.6) |
| Market value (\$ mil.) | (23.9%)          | 51.4   | 30.5  | 79.5  | 49.8   | 17.2  |
| Employees              | 6.8%             | 403    | 445   | 450   | 530    | 525   |

**AVAYA GOVERNMENT SOLUTIONS INC.**

12730 Fair Lakes Cir.  
Fairfax VA 22033  
Phone: 703-653-8000  
Fax: 703-653-8001  
Web: www.avayagov.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Avaya Government Solutions is delighted when the feds come calling. The subsidiary of business communications systems maker Avaya has developed communications and networking systems for a number of government agencies including the Department of Defense the FAA and the US Treasury; other clients come from the homeland security and criminal justice sectors among others. Its services include technology consulting systems engineering and integration of older legacy systems with newer technology as well as consulting training and support. The subsidiary specializes in designing and implementing large-scale telecom systems and call centers using Avaya's extensive selection of enterprise communications products.

**AVAYA HOLDINGS CORP.**

4655 GREAT AMERICA PKWY  
SANTA CLARA, CA 950541236  
Phone: 908-953-6000  
Fax: –  
Web: www.avaya.com

CEO: James M Chirico Jr  
CFO: Kieran J McGrath  
HR: –  
FYE: September 30  
Type: Private

Avaya Holdings Corp. is the holding company that owns enterprise communications equipment and services provider Avaya Inc.. Spun off from Lucent Technologies in 2000 Avaya was a publicly traded company until 2007 when it was taken private by Silver Lake Partners and TPG Capital for more than \$8 billion. After four years of unprofitable private ownership its investors are looking for an exit and Avaya Holdings Corp. was created to make a second bid for listing on a US stock exchange filing for an initial public offering in 2011. The IPO is on hold however and Avaya has been expanding its business and product line through acquisitions.

|                        | Annual<br>Growth | 09/10 | 09/11   | 09/13   | 09/14   | 09/15   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (7.4%)           | –     | 5,547.0 | 4,708.0 | 4,371.0 | 4,081.0 |
| Net income (\$ mil.)   | –                | –     | (863.0) | (376.0) | (253.0) | (168.0) |
| Market value (\$ mil.) | –                | –     | –       | –       | –       | –       |
| Employees              | –                | –     | –       | –       | –       | 11,701  |

**AVAYA INC.**

211 Mt. Airy Rd.  
Basking Ridge NJ 07920  
Phone: 908-953-6000  
Fax: 908-953-7609  
Web: www.avaya.com

CEO: Jim Chirico  
CFO: Patrick O'Malley  
HR: –  
FYE: September 30  
Type: Subsidiary

Avaya helps to tie the corporate world together. The company's communication equipment and software integrate voice and data services for customers including large corporations government agencies and small businesses. Its office phone systems incorporate Internet protocol (IP) and Session Initiation protocol (SIP) telephony messaging Web access and interactive voice response. Avaya also offers a wide array of consulting integration and other managed IT services. The company sells directly and through distributors resellers systems integrators and telecommunications service providers; more than three-quarters of its sales are made indirectly. Parent company Avaya Holdings filed for an IPO in 2011.

**AVEO PHARMACEUTICALS INC**
**NAS: AVEO**

One Broadway, 14th Floor  
Cambridge, MA 02142  
Phone: 617 588-1960  
Fax: –  
Web: www.aveooncology.com

CEO: Michael P Bailey  
CFO: Matthew Dallas  
HR: –  
FYE: December 31  
Type: Public

AVEO Pharmaceuticals' models don't pout strut or even turn heads — unless you're a cancer drug researcher. Operating as AVEO Oncology the biotech firm develops cancer models to uncover how genes mutate into tumors and how tumors progress through additional mutations. AVEO then builds genetic profiles of such tumors and applies them to antibody (protein) drug candidates in preclinical and clinical development to help predict actual human responses. In addition to its own pipeline of potential drugs AVEO has partnered with other pharmaceutical developers to apply its Human Response Platform to their drug candidates.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18 |
|------------------------|------------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (26.1%)          | 18.1   | 19.0   | 2.5    | 7.6    | 5.4   |
| Net income (\$ mil.)   | –                | (52.7) | (15.0) | (26.9) | (65.0) | (5.3) |
| Market value (\$ mil.) | 17.5%            | 106.3  | 159.4  | 68.3   | 352.9  | 202.4 |
| Employees              | (26.1%)          | 57     | 19     | 20     | 19     | 17    |

**AVERA HEALTH**

3900 W AVERA DR  
SIOUX FALLS, SD 571085717  
Phone: 605-322-4700  
Fax: -  
Web: www.avera.org

CEO: John T. Porter  
CFO: -  
HR: Bob Sutton  
FYE: June 30  
Type: Private

Avera Health provides health care services to eastern South Dakota as well as parts of Iowa Minnesota Nebraska and North Dakota. The health care system operates an extensive network of facilities including five regional hospitals and 300 other facilities including community hospitals primary care clinics nursing homes hospices urgent care clinics and home health offices. These operations are divided into five regions: Avera St. Luke's Avera Queen of Peace Avera Marshall Avera McKennan and Avera Sacred Heart. The system also operates a health care plan and a hospital purchasing organization. Avera Health is sponsored by the Benedictine Sisters and Presentation Sisters.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 33.8%            | -     | 9.2   | 125.0 | 134.8 | 169.4 |
| Net income (\$ mil.)   | 15.1%            | -     | 4.7   | 37.4  | 15.4  | 19.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,450 |

**AVERA ST. MARYS**

801 E SIOUX AVE  
PIERRE, SD 575013323  
Phone: 605-224-3100  
Fax: -  
Web: www.avera.org

CEO: Paul Ebmeier  
CFO: Tom Wagner  
HR: -  
FYE: June 30  
Type: Private

St. Mary's Healthcare Center consisting of a 60-bed acute-care hospital a 105-bed long-term-care hospital and 58-unit senior-living apartments provides health care services in central South Dakota. The health care center offers both inpatient and outpatient care including surgery children's health home and hospice care and rehabilitation services. St. Mary's got its start in the nineteenth century; in the 1920s it became one of the first hospitals in South Dakota to become accredited.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%             | -     | -     | -     | 77.7  | 80.1  |
| Net income (\$ mil.)   | -                | -     | -     | -     | (2.3) | (2.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 450   |

**AVERITT EXPRESS, INC.**

1415 NEAL ST  
COOKEVILLE, TN 385014328  
Phone: 931-526-3306  
Fax: -  
Web: www.averittexpress.com

CEO: Gary D. Sasser  
CFO: George Johnson  
HR: -  
FYE: December 31  
Type: Private

Small loads add up at Averitt Express. The company provides less-than-truckload (LTL) freight transportation service. (LTL carriers combine freight from multiple shippers into a single trailer.) It operates a fleet of about 4100 tractors and 12250 trailers from a network of 80 terminals. Averitt Express directly serves the southern US and Mexico and it provides service elsewhere in North America through partnerships with other carriers such as Lakeville Motor Express and DATS. The company also offers truckload and expedited freight transportation along with logistics warehousing and international freight forwarding. Customers have included Home Depot Shoe Carnival and V.F. Corporation.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.1%             | -     | 1,075.3 | 1,091.8 | 1,088.4 | 1,142.9 |
| Net income (\$ mil.)   | 28.9%            | -     | 46.2    | 44.8    | 45.0    | 99.0    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 8,208   |

**AVERY DENNISON CORP**
**NYS: AVY**

207 Goode Avenue  
Glendale, CA 91203  
Phone: 626 304-2000  
Fax: -  
Web: www.averydennison.com

CEO: Mitchell R. Butier  
CFO: Gregory S. (Greg) Lovins  
HR: Anne Hill  
FYE: December 29  
Type: Public

Avery Dennison has worked out how to make the most of a sticky situation. The company is a world-leader in sticky labels used by businesses to add their branding to products such as drinks food personal care items and pharmaceuticals. It also makes RFID tags for individual products. Its adhesives extend to vinyl wraps and specialty materials designed for digital imaging screen printing and sign-cutting applications. Under the Avery Dennison and Fasson brands it makes papers films and foils coated with adhesive. It also makes retail branding and security tags printer systems and fasteners as well as medical adhesive products. The California-based company gets 75% of its revenue from international customers.

|                        | Annual<br>Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.2%             | 6,330.3 | 5,966.9 | 6,086.5 | 6,613.8 | 7,159.0 |
| Net income (\$ mil.)   | 23.4%            | 248.9   | 274.3   | 320.7   | 281.8   | 467.4   |
| Market value (\$ mil.) | 19.7%            | 4,387.8 | 5,308.8 | 5,949.3 | 9,731.4 | 7,526.0 |
| Employees              | 6.3%             | 25,000  | -       | -       | 30,000  | 30,000  |

\*Fiscal year change

**AVERY WEIGH-TRONIX LLC**

1000 Armstrong Dr.  
Fairmont MN 56031-1439  
Phone: 507-238-4461  
Fax: 507-238-8258  
Web: www.wtxweb.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Avery Weigh-Tronix puts the whole weight of its being into its work. The company makes a full slate of industrial and retail weighing systems from bench scales to conveyor scales counting scales floor scales truck scales and weigh bars. It also produces accessories such as printers remote displays signal processors and wireless transceivers. Clients come from such sectors as transportation and logistics as well as public safety. The company operates globally through regional sales offices; much of its revenue comes from outside North America. It has about 500 locations worldwide with about half of those in the US. The company is a subsidiary of Illinois Tool Works (ITW).

**AVI SYSTEMS, INC.**

9675 W 76TH ST STE 200  
EDEN PRAIRIE, MN 553443707  
Phone: 952-949-3700  
Fax: -  
Web: www.avisystems.com

CEO: Jeff Stoeber  
CFO: Randi Borth  
HR: -  
FYE: March 31  
Type: Private

AVI Systems knows that a CEO's message is only as good as its transmission. The employee-owned company designs installs and services audiovisual systems in boardrooms classrooms hospitals hotels places of worship and sports arenas primarily in the Midwest. It specializes in broadcast and cable sales and training video production and post-production videoconferencing and rental and staging systems. AVI runs more than 15 regional offices as well as a help desk that offers remote monitoring and emergency on-site service. It also provides IT engineering support for larger-scale national or international installations. AVI was founded in 1974 by Joe Stoeber.

|                        | Annual<br>Growth | 03/14 | 03/15 | 03/16 | 03/17 | 03/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%             | -     | 184.9 | 182.1 | 196.5 | 219.6 |
| Net income (\$ mil.)   | (5.4%)           | -     | 10.6  | 6.5   | 9.7   | 9.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 650   |

**AVI-SPL INC.**

6301 Benjamin Rd. Ste. 101  
Tampa FL 33634  
Phone: 813-884-7168  
Fax: 813-882-9508  
Web: www.splis.com

CEO: John Zettel  
CFO: Steve Palmer  
HR: -  
FYE: December 31  
Type: Private

AVI-SPL wants to win the eyes and ears of its clients. The company designs and installs videoconferencing systems and integrated multimedia audio and video systems. Customers include corporations universities and government agencies. It serves commercial clients in such industries as health care hospitality and financial services. Projects have included upgrading the audiovisual systems of the Budget Hearing Room of the US House of Representatives and the sound system at Gillette Stadium in Massachusetts. AVI-SPL also sells and rents equipment and offers event management and production through its Creative Show Services. The company has more than 30 locations across the US with an international office in Dubai.

**AVIALL INC.**

2750 Regent Blvd.  
DFW Airport TX 75261-9048  
Phone: 972-586-1000  
Fax: 972-586-1361  
Web: www.aviall.com

CEO: Eric Strafel  
CFO: Colin M Cohen  
HR: -  
FYE: December 31  
Type: Subsidiary

When it comes to aviation Aviall has all the right parts. The Boeing subsidiary is one of the top global distributors of commercial aircraft parts and aftermarket services. Through its primary operating unit Aviall Services the company markets and distributes aviation parts for 240 manufacturers and offers related aftermarket supply chain services to the aerospace and defense sectors. Its supply chain and logistics services include order processing and inventory management. Other services include repair and maintenance of components such as batteries brakes and hose assemblies. Aviall has some 40 service centers located in North America Europe the Middle East and other regions.

**AVIAT NETWORKS, INC.**

200 Parker Dr., Suite C100A  
Austin, TX 78728  
Phone: 408 941-7100  
Fax: -  
Web: www.aviatnetworks.com

NMS: AVNW

CEO: Michael Pangia  
CFO: Ralph S. Marimon  
HR: -  
FYE: June 28  
Type: Public

Aviat Networks makes data fly through the air. The company designs and manufactures wireless network transmission equipment — primarily microwave and millimeter technologies sold under the Eclipse and CTR 8000 brands among others — used to link and manage both fixed and wireless voice and data networks. It also provides network management and turnkey support services and sells third-party networking equipment such as antennas and routers. Aviat's customers include mobile network operators public safety agencies private network operators and utility and transportation companies in more than 170 countries; the company gets about 55% of its sales outside the US.

|                        | Annual Growth | 07/15  | 07/16* | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (7.7%)        | 335.9  | 268.7  | 241.9 | 242.5 | 243.9 |
| Net income (\$ mil.)   | -             | (24.7) | (29.9) | (0.8) | 1.8   | 9.7   |
| Market value (\$ mil.) | 79.9%         | 7.0    | 43.1   | 93.3  | 87.7  | 73.4  |
| Employees              | (1.5%)        | 785    | 790    | 769   | 736   | 738   |

\*Fiscal year change

**AVID BIOSERVICES INC**

NAS: CDMO

2642 Michelle Drive, Suite 200  
Tustin, CA 92780  
Phone: 714 508-6100  
Fax: -  
Web: www.avidbio.com

CEO: Richard B Hancock  
CFO: Daniel Hart  
HR: -  
FYE: April 30  
Type: Public

Peregrine Pharmaceuticals is spreading its wings and taking flight to attack and kill its prey: cancer and viral infections. While nearly all its revenue comes from its Avid Bioservices subsidiary which provides contract antibody and protein manufacturing to drug companies Peregrine is focused on shepherding its own candidates through clinical trials. Up first is bavituximab a monoclonal antibody candidate being tested to treat lung pancreatic and liver cancers as well as for other oncology and infectious disease applications. Next is Cotara being tested to treat glioblastoma multiforme a deadly brain cancer. The company also has development programs for potential diagnostic imaging agents.

|                        | Annual Growth | 04/15  | 04/16  | 04/17  | 04/18  | 04/19 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 18.9%         | 26.8   | 44.7   | 57.6   | 53.6   | 53.6  |
| Net income (\$ mil.)   | -             | (50.4) | (55.7) | (28.2) | (21.8) | (4.2) |
| Market value (\$ mil.) | 38.3%         | 73.5   | 19.9   | 34.6   | 206.0  | 268.9 |
| Employees              | 0.0%          | 215    | 284    | 323    | 186    | 215   |

**AVID TECHNOLOGY, INC.**

NMS: AVID

75 Network Drive  
Burlington, MA 01803  
Phone: 978 640-6789  
Fax: -  
Web: www.avid.com

CEO: Louis Hernandez  
CFO: Brian E. Agle  
HR: -  
FYE: December 31  
Type: Public

Movie and music makers are keen on Avid Technology. The company provides digital media recording and editing software and hardware. Products include its Media Composer video editing systems and its ProTools professional audio recording and editing systems and are used by music and film studios post-production facilities radio broadcasters and TV stations as well as independent professionals and amateurs. Avid also makes newsroom automation systems digital storage systems and music notation and education software. With sales offices in about 25 countries about 63% of revenue comes from outside the US.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (6.0%)        | 530.3 | 505.6 | 511.9 | 419.0  | 413.3  |
| Net income (\$ mil.)   | -             | 14.7  | 2.5   | 48.2  | (13.6) | (10.7) |
| Market value (\$ mil.) | (24.0%)       | 596.1 | 305.8 | 184.6 | 226.1  | 199.3  |
| Employees              | (5.4%)        | 1,804 | 1,942 | 1,945 | 1,763  | 1,446  |

**AVIS BUDGET GROUP INC**

NMS: CAR

6 Sylvan Way  
Parsippany, NJ 07054  
Phone: 973 496-4700  
Fax: -  
Web: www.avisbudgetgroup.com

CEO: Larry D. De Shon  
CFO: Martyn R. Smith  
HR: Edward P. (Ned) Linnen  
FYE: December 31  
Type: Public

Avis Budget Group (ABG) has a car rental brand for you. The company's core brands include: Avis Rent A Car which targets corporate and leisure travelers at the high end of the market; Budget Rent A Car and Payless Car Rental both marketed to those on a budget; and Zipcar a car-sharing service. The rental car operator operates through 5500 Avis and 4050 Budget branches across 180 countries in North America Europe Australia and New Zealand and generates nearly 70% of its revenue from its on-airport locations. Avis's Budget Truck is one of the leading truck rental businesses in the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.8%          | 8,485.0 | 8,502.0 | 8,659.0 | 8,848.0 | 9,124.0 |
| Net income (\$ mil.)   | (9.4%)        | 245.0   | 313.0   | 163.0   | 361.0   | 165.0   |
| Market value (\$ mil.) | (23.7%)       | 5,014.5 | 2,743.5 | 2,773.0 | 3,317.3 | 1,699.5 |
| Employees              | 0.0%          | 30,000  | 30,000  | 30,000  | 31,000  | 30,000  |



**AVIS RENT A CAR SYSTEM LLC**

6 Sylvan Way  
 Parsippany NJ 07054  
 Phone: 973-496-3500  
 Fax: 408-990-4040  
 Web: www.quicklogic.com

CEO: F Robert Salerno  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Subsidiary

A major player in the car rental industry Avis Rent A Car System maintains some 2200 locations primarily in the US and Canada but also in Australia New Zealand Latin America and the Caribbean. The company owns about 1275 of its locations; franchisees operate the rest. Together with sister company Budget Rent A Car System Avis Rent A Car System has a fleet of more than 350000 rental cars. Business travelers account for 60% of Avis' sales with leisure renters making up the rest. The company is a wholly-owned subsidiary of Avis Budget Group which is seeking to acquire UK-based Avis Europe a separately owned company with operations in Europe Africa the Middle East and parts of Asia.

**AVISTA CORP****NYS: AVA**

1411 East Mission Avenue  
 Spokane, WA 99202-2600  
 Phone: 509 489-0500  
 Fax: 509 482-4361  
 Web: www.avistacorp.com

CEO: –  
 CFO: Mark T. Thies  
 HR: Karen S. Feltes  
 FYE: December 31  
 Type: Public

Avista enjoys quite a wide vista when it comes to its service area. This electric and natural gas utility primarily serves the Pacific Northwest through Avista Utilities and some customers in Juneau Alaska through electric utility AEL&P (Alaska Electric Light and Power). Through subsidiaries Avista also engages in sheet metal fabrication venture fund investments real estate and capital investments. The company has a net capability of 1875 MW of which 55% come from hydroelectric and 45% is thermal. It serves more than 600000 electric and natural gas customers. In July 2017 Avista Corp. entered into a merger agreement with Hydro One to become the parent's indirect wholly-owned subsidiary.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.3%)        | 1,472.6 | 1,484.8 | 1,442.5 | 1,445.9 | 1,396.9 |
| Net income (\$ mil.)   | (8.2%)        | 192.0   | 123.2   | 137.2   | 115.9   | 136.4   |
| Market value (\$ mil.) | 4.7%          | 2,322.1 | 2,323.4 | 2,626.9 | 3,382.3 | 2,790.4 |
| Employees              | 2.0%          | 1,874   | 1,938   | 1,982   | 1,948   | 2,026   |

**AVISTAR COMMUNICATIONS CORPORATION****PINK SHEETS: AVSR**

1875 S. Grant St. 10th Fl.  
 San Mateo CA 94402  
 Phone: 650-525-3300  
 Fax: 650-525-1360  
 Web: www.avistar.com

CEO: –  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Public

If geography prevents you from concluding business with a firm handshake Avistar Communications is ready to furnish the next-best thing. The company provides communication software and hardware used to equip communications networks with video capabilities. Its systems enable videoconferencing content creation video broadcasting and data sharing between users over telephony networks and the Internet. Avistar markets its products primarily to corporations in the financial services industry including UBS Investment Bank Deutsche Bank and JPMorgan Chase. Chairman Gerald Burnett owns about 42% of the company.

**AVIV REIT INC.**

303 W. Madison St. Ste. 2400  
 Chicago IL 60606  
 Phone: 312-855-0930  
 Fax: 312-855-1684  
 Web: www.avivreit.com/

CEO: –  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Private

Aviv REIT sees a healthy future in health care-related real estate. The self-administered real estate investment trust (REIT) invests in and owns nursing homes that provide post-acute (short-term stays) and long-term assisted living care. Its portfolio includes more than 250 properties in some 30 states. (Texas is home to about 60 facilities and California about 35.) Aviv REIT doesn't run the facilities — it leases them to more than 35 local regional and national operators including Daybreak Venture Saber Healthcare and Sun Healthcare. Aviv REIT is trying its hand at the IPO market again. It first filed an IPO back in 2008 but withdrew it a year later. The company then filed a second IPO in December 2012.

**AVNET INC****NMS: AVT**

2211 South 47th Street  
 Phoenix, AZ 85034  
 Phone: 480 643-2000  
 Fax: –  
 Web: www.avnet.com

CEO: William J. (Bill) Amelio  
 CFO: Thomas (Tom) Liguori  
 HR: MaryAnn G. Miller  
 FYE: June 29  
 Type: Public

If you need an electronic component Avnet probably has it. The company is one of the world's top distributors of electronic components (including connectors and semiconductors) enterprise computing and storage products and embedded sub-systems with competitors Arrow Electronics and World Peace Group. It works with more than 1400 suppliers to provide some 2.1 million customers with parts and services. Customers include startups small and mid-sized businesses and big companies that produce electronics. Avnet has about 125 locations around the world and makes most of its sales to international customers. Semiconductors and related products comprise about 80% of Avnet's revenue.

|                        | Annual Growth | 06/15*   | 07/16    | 07/17*   | 06/18    | 06/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (8.6%)        | 27,924.7 | 26,219.3 | 17,440.0 | 19,036.9 | 19,518.6 |
| Net income (\$ mil.)   | (25.5%)       | 571.9    | 506.5    | 525.3    | (156.4)  | 176.3    |
| Market value (\$ mil.) | 1.8%          | 4,378.9  | 4,189.6  | 4,045.0  | 4,462.2  | 4,709.8  |
| Employees              | (4.7%)        | 18,800   | 17,700   | 15,700   | 15,400   | 15,500   |

\*Fiscal year change

**AVNET TECHNOLOGY SOLUTIONS**

8700 S. Price Rd.  
 Tempe AZ 85284  
 Phone: 480-794-6500  
 Fax: 480-794-6890  
 Web: www.ats.avnet.com

CEO: –  
 CFO: –  
 HR: –  
 FYE: June 30  
 Type: Business Segment

Avnet Technology Solutions (ATS) distributes everything under the technology sun. A unit of electronic components and computer products distribution giant Avnet ATS sells servers networking gear data storage and software to independent software vendors equipment makers systems integrators and resellers worldwide. ATS accounts for about 40% of Avnet's revenues through two main groups. Its Enterprise Solutions unit provides resellers with computing systems and software as well as financing logistics marketing sales and technical support. Its Embedded Solutions group offers design and integration services to developers of application-specific computing systems used in medical telecom and industrial settings.

**AVSTAR AVIATION GROUP INC.**
**PINK SHEETS: AAVG**

9801 Westheimer Ste. 302  
Houston TX 77042  
Phone: 713-706-6350  
Fax: 713-706-6351  
Web: avstargroup.com

CEO: Russell Ivy  
CFO: Robert Wilson  
HR: -  
FYE: December 31  
Type: Public

AvStar Aviation Group is making the switch from searching for oil and gas to investing in the aviation sector. Once known as Pangea Petroleum the company formerly specialized in oil and natural gas exploration and production in the US Gulf Coast region. In 2009 however Pangea Petroleum was acquired by AvStar Aviation Services which redirected the company's focus as a service provider to the general aviation industry. Now known as AvStar Aviation Group the company plans to acquire fixed base operations (FBOs) at airports. Its San Diego Airmotive subsidiary provides maintenance repair and overhaul services for aircraft.

**AVX CORP.**
**NYS: AVX**

1 AVX Boulevard  
Fountain Inn, SC 29644  
Phone: 864 967-2150  
Fax: -  
Web: www.avx.com

CEO: John Sarvis  
CFO: Kurt P. Cummings  
HR: -  
FYE: March 31  
Type: Public

AVX proves that tiny parts can add up to big business. The company's largest segment passive components makes passive electronic components for automotive braking systems copiers hearing aids locomotives and wireless phones. The KED Resale segment specializes in products made by Kyocera (which owns a controlling stake in the company) such as ceramic and tantalum capacitors that store filter and regulate electrical energy in electronic devices. The interconnect segment makes electronic connectors for automotive and medical electronics applications. Asia is its largest market.

|                        | Annual<br>Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.3%             | 1,353.2 | 1,195.5 | 1,312.7 | 1,562.5 | 1,791.8 |
| Net income (\$ mil.)   | 4.7%             | 225.9   | 101.5   | 125.8   | 4.9     | 271.8   |
| Market value (\$ mil.) | 5.0%             | 2,409.1 | 2,122.1 | 2,765.4 | 2,794.1 | 2,927.4 |
| Employees              | 9.8%             | 10,400  | 10,200  | 10,800  | 14,920  | 15,100  |

**AWARE INC. (MA)**
**NMS: AWRE**

40 Middlesex Turnpike  
Bedford, MA 01730  
Phone: 781 276-4000  
Fax: -  
Web: www.aware.com

CEO: Robert A Eckel  
CFO: David J Martin  
HR: -  
FYE: December 31  
Type: Public

Aware is mindful of both the physical and intellectual aspects of its business. The company provides biometrics and imaging software to capture and verify fingerprint facial and iris images for identification purposes. The software is primarily used in law enforcement border control access control and national defense applications. Aware also offers imaging software used to process and display medical images and data. While DSL service assurance systems were once its largest product line Aware discontinued its DSL hardware business opting to focus on DSL software used by broadband service providers to manage DSL networks. The company also has a small intellectual property (IP) licensing business.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.2%)           | 23.7  | 19.6  | 21.6  | 16.3  | 16.1  |
| Net income (\$ mil.)   | (28.0%)          | 4.6   | 4.6   | 4.1   | 1.3   | 1.2   |
| Market value (\$ mil.) | (5.6%)           | 97.7  | 70.1  | 131.2 | 96.8  | 77.7  |
| Employees              | (1.1%)           | 70    | 69    | 11    | 68    | 67    |

**AXA EQUITABLE LIFE INSURANCE COMPANY**

1290 Avenue of the Americas  
New York NY 10104  
Phone: 212-554-1234  
Fax: 716-823-6454  
Web: www.sorrentocheese.com

CEO: Mark Pearson  
CFO: Anders Malmstrom  
HR: -  
FYE: December 31  
Type: Subsidiary

This company definitely has what it takes to be equitable. AXA Equitable Life Insurance is the US life insurance and annuities underwriting arm of its globe-spanning ultimate parent AXA. The company has some 2.3 million life insurance policies in force and is licensed throughout the US and Puerto Rico. Policies are sold through affiliates AXA Advisors (retail brokerage) and AXA Distributors (wholesale brokerage that sells to independent brokers and advisors) as well as corporate sales representatives. AXA Equitable a subsidiary of AXA Financial offers investment management services through affiliate Alliance Bernstein; together the firms have about \$500 billion in assets under management.

**AXA FINANCIAL INC.**

1290 Avenue of the Americas  
New York NY 10104  
Phone: 212-554-1234  
Fax: 212-314-4480  
Web: www.axa-equitable.com/axa/axa-financial.html

CEO: Mark Pearson  
CFO: Richard S Dziadzio  
HR: -  
FYE: December 31  
Type: Subsidiary

A US-based subsidiary of French insurance giant AXA AXA Financial provides financial advisory and insurance services through subsidiaries such as AXA Equitable AXA Advisors and AXA Distributors. These businesses offer life insurance annuities mutual funds separate accounts and other investment products. It caters to individuals small businesses and professional organizations. AXA Financial's investment management business is anchored by majority-owned affiliate AllianceBernstein and serves institutional and retail clients including individuals with high net worth. AXA Financial and its subsidiaries have approximately \$575 billion in assets under management most of it at AllianceBernstein.

**AXA ROSENBERG INVESTMENT MANAGEMENT LLC**

4 Orinda Way Bldg. E  
Orinda CA 94563  
Phone: 925-254-6464  
Fax: 925-253-0141  
Web: www.axarosenberg.com

CEO: Jeremy Baskin  
CFO: -  
HR: Heather Pate  
FYE: December 31  
Type: Subsidiary

No need for rose-colored glasses; AXA Rosenberg Group prefers a more analytical approach to equity investing. The unit of insurance giant AXA manages investment portfolios for institutional clients such as corporations pension funds endowments foundations and government entities. It also acts as a manager or subadvisor for several mutual funds with holdings in global equities; such funds are available to retail customers as well. AXA Rosenberg operates a handful of offices in financial centers around the globe and has more than \$30 billion of assets under management. Established in 1985 the company became part of AXA in 1999.

**AXCELIS TECHNOLOGIES INC**
**NMS: ACLS**

108 Cherry Hill Drive  
Beverly, MA 01915  
Phone: 978 787-4000  
Fax: 978 787-3000  
Web: www.axcelis.com

CEO: Mary G. Puma  
CFO: Kevin J. Brewer  
HR: Lynnette C. Fallon  
FYE: December 31  
Type: Public

Ions are iconic at Axcelis Technologies. The company develops and makes ion implanters that semiconductor manufacturers use to insert ions into silicon wafers to change their conductive properties. Axcelis Technologies manufactures its ion implantation devices in house at its plant in Beverly Massachusetts. In addition to equipment it offers aftermarket service and support including spare parts equipment upgrades maintenance and training. While the company sells its products around the world the US accounts for about two-thirds of sales.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.5%            | 203.1  | 301.5 | 267.0 | 410.6 | 442.6 |
| Net income (\$ mil.)   | -                | (11.3) | 14.7  | 11.0  | 127.0 | 45.9  |
| Market value (\$ mil.) | 62.4%            | 83.3   | 84.3  | 473.7 | 934.4 | 579.5 |
| Employees              | 9.0%             | 765    | 808   | 845   | 985   | 1,079 |

**AXCESS INTERNATIONAL INC.**
**OTC: AXSI**

16650 Westgrove Dr.  
Addison TX 75001  
Phone: 972-407-6080  
Fax: 972-407-9085  
Web: www.axcessinc.com

CEO: Allan Griebenow  
CFO: Allan L. Frank  
HR: -  
FYE: December 31  
Type: Public

Axcess International can watch the door and mind the store. The company's Active-Tag radio-frequency identification (RFID) system is for tracking people vehicles inventory and equipment. Axcess International's Online Supervisor system integrates RFID data and digital video to a standard Web browser. The company has also developed a micro-wireless technology platform called Dot a small low-cost battery powered wireless computer for the automatic identification location tracking protecting and monitoring of personnel physical assets and vehicles; applications include airport school and military installations. Customers include security systems integrators and distributors in the US.

**AXEL JOHNSON INC.**

155 SPRING ST FL 6  
NEW YORK, NY 100125254  
Phone: 646-291-2445  
Fax: -  
Web: www.axeljohnson.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Johnson family of Stockholm Sweden has an investment arm that stretches across the ocean. Axel Johnson owns and operates North American businesses on behalf of the Johnson dynasty. The investment firm focuses on several industries such as energy medical device manufacturing and water treatment. Its portfolio includes Sprague Energy Parkson Corp. and Kinetico Incorporated. Axel Johnson's companies boast about \$4 billion in annual revenues. Axel Johnson along with Axel Johnson AB and AXFast are all affiliated with Sweden-based Axel Johnson Group but are independent. Established in 1873 the Johnson family of companies is in its fourth generation of family ownership.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08   | 12/09   | 12/10   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (16.8%)          | -     | -     | 4,312.8 | 2,598.3 | 2,982.1 |
| Net income (\$ mil.)   | 35.5%            | -     | -     | 8.2     | 11.9    | 15.0    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 1,200   |

**AXESSTEL INC**
**NBB: AXST**

6815 Flanders Drive, Suite 210  
San Diego, CA 92121  
Phone: 858 625-2100  
Fax: -

CEO: Patrick Gray  
CFO: Patrick Gray  
HR: -  
FYE: December 31  
Type: Public

Axesstel can soup up that old phone on your desk. The company designs and manufactures fixed wireless voice and broadband data systems that link stationary office phones to the communications network via cellular connections. Axesstel's products include fixed wireless telephones transmission terminals and wireless modems. The company mostly sells its products to telecommunications companies in developing countries that then resell the products to consumers. Axesstel has shifted its engineering and design operations to China in an effort to reduce operating expenses.

|                        | Annual<br>Growth | 12/08 | 12/09  | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (14.1%)          | 109.6 | 50.8   | 45.4  | 54.1  | 59.7  |
| Net income (\$ mil.)   | 32.1%            | 1.4   | (10.1) | (6.3) | 1.1   | 4.3   |
| Market value (\$ mil.) | 50.4%            | 8.5   | 3.1    | 2.4   | 7.5   | 43.5  |
| Employees              | (11.8%)          | 71    | 22     | 34    | 39    | 43    |

**AXIALL CORP**
**NYS: AXLL**

1000 Abernathy Road, Suite 1200  
Atlanta, GA 30328  
Phone: 770 395-4500  
Fax: -  
Web: www.axiall.com

CEO: Albert Chao  
CFO: M Steven Bender  
HR: -  
FYE: December 31  
Type: Public

Axiall's business revolves around the axis of commodity chemicals. The company makes chlorovinyls and aromatics used by the construction and housing plastics pulp and paper and pharmaceutical industries. Its primary chlorovinyl products are PVC (polyvinyl chloride) caustic soda and chlorine; this segment also makes vinyl chloride monomer (VCM) used to make PVC resins. Aromatics include phenol acetone (for makers of acrylic resins) and cumene (used to make phenol and acetone). Its building products unit makes extruded vinyl window and door profiles and moldings products. In 2016 Axiall rejected a \$1.4 billion buyout from rival Westlake Chemical.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.8%            | 2,818.0 | 3,222.9 | 3,325.8 | 4,666.0 | 4,568.7 |
| Net income (\$ mil.)   | 2.1%             | 42.7    | 57.8    | 120.6   | 165.3   | 46.3    |
| Market value (\$ mil.) | 15.3%            | 1,688.9 | 1,368.1 | 2,897.7 | 3,330.1 | 2,981.2 |
| Employees              | 11.1%            | 3,932   | 3,744   | 6,000   | 6,000   | 6,000   |

**AXION INTERNATIONAL HOLDINGS INC**
**NBB: AXIH Q**

4005 All American Way  
Zanesville, OH 43701  
Phone: 740 452-2500  
Fax: -  
Web: www.axih.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Axion International Holdings surveyed the landscape and decided to shift into a new line of business. Formerly operating as Analytical Surveys the company completed a reverse merger with Axion in 2008 and adopted that company's name and line of business. Axion is a licensee of technology regarding the manufacture of plastic composites used for structural applications such as railroad crossties bridge infrastructure marine pilings, and bulk headings. While the company is initially targeting the railroad industry it has yet to generate any significant revenues.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13  | 12/14  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 54.7%            | -     | 3.9   | 5.3   | 6.6    | 14.4   |
| Net income (\$ mil.)   | -                | (2.3) | (8.1) | (5.4) | (24.2) | (16.3) |
| Market value (\$ mil.) | (19.9%)          | 68.7  | 51.0  | 24.8  | 70.8   | 28.3   |
| Employees              | 125.8%           | 6     | 12    | 28    | 120    | 156    |

**AXIS CONSTRUCTION CORP.**

125 LASER CT  
HAUPPAUGE, NY 117883911  
Phone: 631-243-5970  
Fax: -  
Web: www.theaxisgroup.com

CEO: -  
CFO: Andrew Meyerson  
HR: -  
FYE: December 31  
Type: Private

Axis Construction revolves around building health care facilities from operating suites and emergency rooms to outpatient treatment centers and medical imaging facilities. About 80% of the company's business comes from the health care industry but Axis also constructs commercial and retail buildings modular structures and educational and intuitional facilities. The company provides general contracting construction management design/build consulting and renovation services to clients throughout New York. Its list of clients include Brookhaven National Lab Northrop Grumman and Est. ©e Lauder. Axis Construction was founded in 1993 by company leaders Robert Wihlborg and Roy and Ralph Lambert.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.4%         | -     | 31.9  | 43.2  | 47.5  | 52.8  |
| Net income (\$ mil.)   | (25.9%)       | -     | -     | 0.9   | 0.5   | 0.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 45    |

**AXOGEN INC**
**NAS: AXGN**

13631 Progress Blvd., Suite 400  
Alachua, FL 32615  
Phone: 386 462-6800  
Fax: -  
Web: www.axogeninc.com

CEO: Karen Zaderej  
CFO: Peter Mariani  
HR: -  
FYE: December 31  
Type: Public

AxoGen formerly known as LecTec is an intellectual property licensing and holding company. It licenses topical patches that deliver over-the-counter drugs through the skin. Its patents used by pharmaceutical companies include adhesive patches wound dressings and inhalation therapies. AxoGen licenses its technology to Novartis for that company's Triaminic Vapor Patch a cough suppressant for adults and children and is pursuing additional licensing agreements with Novartis. After acquiring AxoGen Corporation in 2011 LecTec changed its name to AxoGen Inc. and became the parent of AxoGen Corporation which develops and sells peripheral nerve reconstruction and regeneration products.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17   | 12/18  |
|------------------------|---------------|--------|--------|--------|---------|--------|
| Sales (\$ mil.)        | 49.5%         | 16.8   | 27.3   | 41.1   | 60.4    | 83.9   |
| Net income (\$ mil.)   | -             | (17.7) | (13.4) | (14.4) | (10.4)  | (22.4) |
| Market value (\$ mil.) | 54.4%         | 139.7  | 194.5  | 350.1  | 1,100.9 | 794.7  |
| Employees              | 37.1%         | 84     | 113    | 146    | 199     | 297    |

**AXON ENTERPRISE INC**
**NMS: AAXN**

17800 North 85th Street  
Scottsdale, AZ 85255  
Phone: 480 991-0797  
Fax: -  
Web: www.axon.com

CEO: Patrick W. (Rick) Smith  
CFO: Jawad Ahsan  
HR: -  
FYE: December 31  
Type: Public

Axon Enterprise's weapons aim to take perps down but not out. The company formerly known as TASER International is well known for designing and manufacturing various non-lethal TASER lines of stun guns including its best-selling TASER X26. These electronic control devices (ECDs) are geared at the law enforcement corrections military and private security markets as well as consumers. The company also offers AXON wearable video cameras for officers and a hosted product called Evidence.com that allows digital evidence to be viewed shared and managed from a Web browser. Products are sold worldwide through a direct sales force distribution partners and online store and third-party resellers.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 26.4%         | 164.5   | 197.9   | 268.2   | 343.8   | 420.1   |
| Net income (\$ mil.)   | 10.0%         | 19.9    | 19.9    | 17.3    | 5.2     | 29.2    |
| Market value (\$ mil.) | 13.4%         | 1,557.3 | 1,016.8 | 1,425.6 | 1,558.5 | 2,573.0 |
| Employees              | 25.0%         | 567     | 670     | 901     | 1,095   | 1,386   |

**AXOS FINANCIAL INC**
**NYS: AX**

9205 West Russell Road, STE 400  
Las Vegas, NV 89148  
Phone: 858 649-2218  
Fax: -  
Web: www.bofiholding.com

CEO: Gregory Garrabrants  
CFO: Andrew J. Micheletti  
HR: Mary Ciafardini  
FYE: June 30  
Type: Public

Formerly BofI Holding Axos Financial is the holding company for Axos Bank which provides consumers and businesses a variety of deposit and loan products via the internet. It conducts its business without any physical bank branches supporting its customers through a comprehensive online banking platform and the occasional physical retail locations of its partners. Most of its business originates in its home state of California though its operations attract customers from every US state. Founded in 2000 the company holds some \$10.9 billion in assets more than \$8.6 billion in deposits and a total portfolio of net loans and leases of about \$9.1 billion.

|                        | Annual Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 17.8%         | 5,823.7 | 7,601.4 | 8,501.7 | 9,539.5 | 11,220.2 |
| Net income (\$ mil.)   | 17.0%         | 82.7    | 119.3   | 134.7   | 152.4   | 155.1    |
| Market value (\$ mil.) | (28.7%)       | 6,461.9 | 1,082.6 | 1,450.0 | 2,500.8 | 1,665.8  |
| Employees              | 21.2%         | 467     | 647     | 681     | 801     | 1,007    |

**AXSUN TECHNOLOGIES INC.**

1 Fortune Dr.  
Billerica MA 01821  
Phone: 978-262-0049  
Fax: 978-262-0035  
Web: www.axsun.com

CEO: Jonathan Hartmann  
CFO: Chris Baldwin  
HR: -  
FYE: December 31  
Type: Subsidiary

AXSUN Technologies takes the ax to bulky optoelectronic subsystems. Its Axsun Packaging Platform is a suite of components and manufacturing techniques that reduce the size of photonic assemblies used in optical networking systems. The platform combines specialized lenses microelectromechanical system devices and other components into packages much smaller than the usual printed circuit boards; these units can be tailored for many combinations of active and passive optical chips. The company was founded in 1999 by optical industry veterans. In early 2009 Volcano Corp. acquired AXSUN for \$21.5 million in cash.

**AXT INC**
**NMS: AXTI**

4281 Technology Drive  
Fremont, CA 94538  
Phone: 510 438-4700  
Fax: -  
Web: www.axt.com

CEO: Morris S Young  
CFO: Gary L Fischer  
HR: -  
FYE: December 31  
Type: Public

For applications in which plain silicon would get the ax AXT offers fancier fare. AXT makes semiconductor substrates from compounds such as gallium arsenide (GaAs) and indium phosphide (InP) and from single elements such as germanium. Manufacturers use AXT's substrates to make high-performance semiconductors for products — including fiber-optic devices satellite solar cells and wireless handsets — for which standard silicon microchips are not adequate. Most of its customers — and its employees — are in China. International customers include Soitec of France and IQE Group of the UK.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.2%          | 83.5  | 77.5  | 81.3  | 98.7  | 102.4 |
| Net income (\$ mil.)   | -             | (1.4) | (2.2) | 5.6   | 10.1  | 9.7   |
| Market value (\$ mil.) | 11.6%         | 112.0 | 99.2  | 191.9 | 347.9 | 173.9 |
| Employees              | 10.3%         | 729   | 702   | 994   | 694   | 1,080 |

**AZURE MIDSTREAM PARTNERS LP**

NBB: AZUR Q

12377 Merit Drive, Suite 300  
Dallas, TX 75251  
Phone: 972 674-5200  
Fax: -  
Web: www.marlinmidstream.com

CEO: I J Berthelot II  
CFO: Amanda Bush  
HR: -  
FYE: December 31  
Type: Public

Marlin Midstream Partners knows how to capture and prepare the biggest of energy fish. An oil and gas company Marlin gathers transports and processes natural gas and crude oil for energy companies. It operates two natural gas facilities in East Texas with an aggregate 65 miles of natural gas pipelines a gathering capacity of 200 million cu. ft. of gas per day (MMcf/d) and a 300 MMcf/d processing capacity. It also operates crude oil transloading facilities in Wyoming and Colorado. Marlin's core customer base comprises Anadarko and Associated Energy Services. The company was formed in 2013 and went public that year using its \$137.5 million in proceeds to repay debt.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 5.2%          | 65.8  | 51.0  | 52.9  | 75.2  | 80.6    |
| Net income (\$ mil.)   | -             | 8.5   | (4.3) | 1.2   | 22.1  | (222.4) |
| Market value (\$ mil.) | (56.7%)       | -     | -     | 372.9 | 403.6 | 69.9    |
| Employees              | -             | -     | -     | -     | -     | 111     |

**AZUSA PACIFIC UNIVERSITY**

901 E ALOSTA AVE  
AZUSA, CA 917022701  
Phone: 626-969-3434  
Fax: -  
Web: www.apu.edu

CEO: Jon R Wallace  
CFO: Bob Johansen  
HR: -  
FYE: June 30  
Type: Private

An evangelical Christian institution Azusa Pacific University (APU) has an enrollment of about 10300 undergraduate graduate and doctoral students. It offers approximately 70 fields of undergraduate study and about 40 graduate degree programs (including eight doctoral programs) as well as a number of certificate and credentialing programs. Undergraduate students are required to complete ministry and service credits every semester; options include participating in ministries international service experience and doing volunteer work. APU traces its roots to 1899 and the Training School for Christian Workers the West Coast's first bible college.

|                        | Annual Growth | 06/12 | 06/13 | 06/15 | 06/16 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.1%)        | -     | 281.7 | 297.2 | 248.5 | 265.9 |
| Net income (\$ mil.)   | -             | -     | 1.1   | 2.2   | 0.4   | (5.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,545 |

**AZZ GALVANIZING SERVICES**

3100 W. 7th St. Ste. 500  
Fort Worth TX 76107  
Phone: 817-810-0095  
Fax: 817-336-5354  
Web: www.azzgalvanizing.com

CEO: Tom Ferguson  
CFO: -  
HR: Lisa Baeza  
FYE: December 31  
Type: Subsidiary

AZZ Galvanizing Services (formerly North American Galvanizing & Coatings) is glad that rust never sleeps. Operations include hot-dip galvanizes fabricated structural iron and steel components to provide protection against corrosion. The company galvanizes its metal products by submerging them in molten zinc. Typical galvanizing customers work in the petrochemical irrigation food processing highway and transportation wastewater treatment telecommunications energy and utilities industries. It operates facilities in eight states and sells its services directly to customers primarily in the US. Texas-based galvanizer AZZ paid more than \$125 million to acquire North American Galvanizing & Coatings in 2010.

**AZZ INC**

NYS: AZZ

One Museum Place, Suite 500, 3100 West 7th Street  
Fort Worth, TX 76107  
Phone: 817 810-0095  
Fax: -  
Web: www.azz.com

CEO: Thomas E. (Tom) Ferguson  
CFO: Paul W. Fehlman  
HR: Trey Quinn  
FYE: February 28  
Type: Public

AZZ's products act as a shield for steel. The company has two business segments: galvanizing services and energy. To protect steel from environmental corrosion galvanizing services dip steel products into baths of molten zinc. The process is vital for steel fabricators who serve highway construction electrical utility transportation and water-treatment firms. Through subsidiaries AZZ makes electrical power distribution systems industrial lighting switchgear motor control centers bus duct systems and tubular goods. Industrial petrochemical and power generation and transmission companies use the company's products.

|                        | Annual Growth | 02/15   | 02/16   | 02/17   | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.2%          | 816.7   | 903.2   | 858.9   | 810.4   | 927.1   |
| Net income (\$ mil.)   | (5.8%)        | 64.9    | 76.8    | 60.9    | 45.2    | 51.2    |
| Market value (\$ mil.) | 0.3%          | 1,186.1 | 1,318.8 | 1,531.6 | 1,066.8 | 1,201.8 |
| Employees              | 4.6%          | 3,244   | 3,538   | 4,183   | 3,650   | 3,884   |

**B&G FOODS INC**

NYS: BGS

Four Gatehall Drive  
Parsippany, NJ 07054  
Phone: 973 401-6500  
Fax: -  
Web: www.bgfoods.com

CEO: Robert C. (Bob) Cantwell  
CFO: Thomas P. Crimmins  
HR: Eric H. Hart  
FYE: December 29  
Type: Public

Peter Piper picks more than a peck of peppers from B&G Foods. The company makes markets and distributes a wide variety of shelf-stable foods frozen foods and household goods. Many of B&G's products are regional or national best-sellers including B&M and B&G (beans condiments) Clabber Girl (baking) Green Giant (frozen and canned foods) Spice Islands (seasonings) McCann's (oatmeal) Ortega (Mexican foods) Grandma's and Brer Rabbit (molasses) Snackwell's (snacks) and Underwood (meat spread). They're sold through B&G's subsidiaries to supermarkets mass merchants warehouse clubs and drug store chains as well as institutional and food service operators in the US Canada and Puerto Rico.

|                        | Annual Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 26.1%         | 848.0   | 966.4   | 1,391.3 | 1,668.1 | 1,700.8 |
| Net income (\$ mil.)   | 61.5%         | 41.0    | 69.1    | 109.4   | 217.5   | 172.4   |
| Market value (\$ mil.) | 0.3%          | 1,948.2 | 2,298.7 | 2,875.0 | 2,307.2 | 1,966.5 |
| Employees              | 40.9%         | 956     | 2,003   | 2,590   | 2,680   | 2,675   |

\*Fiscal year change

**B&R STORES INC.**

4554 W. St.  
Lincoln NE 68503-2831  
Phone: 402-464-6297  
Fax: 402-434-5733  
Web: www.brstores.com

CEO: -  
CFO: Kipp Utemark  
HR: -  
FYE: December 31  
Type: Private

B&R Stores operates about 20 supermarkets in six cities across Nebraska and Iowa that operate under the Super Saver Russ's Market and ALPS (an acronym for Always Low Price Store) banners. The stores offer the usual grocery selections as well as carpet cleaner and video rentals. Other specialties include smoked meat products produced by in-store smokehouses at all Super Saver stores. The regional grocery chain was founded in 1962 by Russ Raybould (father of company president Pat Raybould) and Clayton Burnett. The Raybould family owns a majority stake in B&R Stores; employees own the rest.

**B&W TECHNICAL SERVICES Y-12 LLC**

Y-12 National Security Complex 301 Bear Creek Rd.  
Oak Ridge TN 37830  
Phone: 865-576-5454  
Fax: 865-576-3806  
Web: www.y12.doe.gov

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

B&W Technical Services Y-12 (formerly BWXT Y-12) manages the Y-12 National Security Complex for the Department of Energy and the National Nuclear Security Administration (NNSA). The Y-12 National Security Complex (built as part of the Manhattan Project during WWII) makes dismantles refurbishes stores and manages nuclear weapons and weapon components; removes and secures nuclear material and equipment from foreign sources and provides fuel for research and Naval reactors; and works with the Department of Defense and Homeland Security on national security projects such as the Future Medical Shelter System and the Vulnerability Assessment Resource Center. Y-12 is a unit of Babcock & Wilcox Technical Services.

**B. BRAUN MEDICAL INC.**

824 12th Ave.  
Bethlehem PA 18018-3524  
Phone: 610-691-5400  
Fax: 610-691-6249  
Web: www.bbraunusa.com

CEO: Carol H Neubauer  
CFO: Bruce Heugel  
HR: Carol Monheim  
FYE: December 31  
Type: Subsidiary

B. Braun Medical is the US arm of German medical supply firm B. Braun Melsungen. The company's products and services include a wide range of traditional and needleless IV systems and accessories pharmaceutical devices dialysis machines critical care products and vascular access and interventional product lines as well as continuing education and training programs. B. Braun's customers include hospitals outpatient surgery centers and home care services companies. Its network of CAPS (Central Admixture Pharmacy Services) compounding pharmacies provides IV admixtures and solutions to hospitals clinics and home care providers throughout the US.

**B/E AEROSPACE, INC**
**NMS: BEAV**

1400 Corporate Center Way  
Wellington, FL 33414-2105  
Phone: 561 791-5000  
Fax: 561 791-7900  
Web: www.beaerospace.com

CEO: Kelly Ortberg  
CFO: Patrick Allen  
HR: –  
FYE: December 31  
Type: Public

A leading maker of cabin components for commercial business jets and military aircraft B/E Aerospace makes aircraft seats coffeemakers lighting refrigeration equipment galley structures and emergency oxygen systems. B/E aftermarket operations represent about 40% of its revenue. Operating through two business segments (commercial aircraft and business jet) B/E sells its products to most major airlines and aviation OEMs. The company also provides oil field equipment and services. In late 2016 B/E Aerospace agreed to be acquired by rival Rockwell Collins in a transaction valued at \$6.4 billion plus the assumption of \$1.9 billion in debt.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.2%             | 2,499.8 | 3,085.3 | 3,483.7 | 2,599.0 | 2,729.6 |
| Net income (\$ mil.)   | 5.8%             | 227.8   | 233.7   | 365.6   | 104.3   | 285.7   |
| Market value (\$ mil.) | 2.3%             | 3,952.7 | 5,044.2 | 8,886.7 | 5,924.4 | 4,326.4 |
| Employees              | 6.9%             | 7,700   | 9,500   | 10,825  | 9,617   | 10,057  |

**BAB INC**
**NBB: BABB**

500 Lake Cook Road, Suite 475  
Deerfield, IL 60015  
Phone: 847 948-7520  
Fax: –

CEO: Michael W Evans  
CFO: Geraldine Conn  
HR: –  
FYE: November 30  
Type: Public

Bagels muffins and coffee are fueling this company. BAB operates a chain of about 110 franchised coffee and baked goods outlets under the brand names Big Apple Bagels and My Favorite Muffin. The stores offer several varieties of bagels and spreads muffins sandwiches soups salads and gourmet coffee. The company also markets a proprietary java brand Brewster's Coffee. BAB has coffee shops in more than 25 states as well as in the United Arab Emirates. An investment group controlled by CEO Michael Evans and VP Michael Murtaugh owns nearly 40% of the company.

|                        | Annual<br>Growth | 11/14 | 11/15 | 11/16 | 11/17 | 11/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.8%)           | 2.5   | 2.2   | 2.4   | 2.2   | 2.2   |
| Net income (\$ mil.)   | (0.2%)           | 0.5   | 0.1   | 0.4   | 0.5   | 0.5   |
| Market value (\$ mil.) | (2.4%)           | 5.4   | 4.1   | 6.0   | 5.1   | 4.9   |
| Employees              | (6.5%)           | 17    | 17    | 16    | 13    | 13    |

**BABSON COLLEGE**

231 FOREST ST  
BABSON PARK, MA 02457  
Phone: 781-235-1200  
Fax: –  
Web: www.babson.edu

CEO: –  
CFO: Philip Shapiro  
HR: Donna Bonaparte  
FYE: June 30  
Type: Private

Babson students could babble on and on about business management. With an enrollment of more than 3000 students Babson College is lauded as one of the nation's leading business schools. The school's undergraduate programs combine liberal arts with business curriculum; it also grants master's degrees in business administration entrepreneurship and other fields. Babson students in their first year receive the practical experience of creating for-profit ventures. Babson's entrepreneurship program has been ranked at the top of such programs in publications including Entrepreneur and U.S. News & World Report.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/13 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.7%             | –     | 176.4 | 202.8 | 177.6 | 232.5 |
| Net income (\$ mil.)   | 72.5%            | –     | 0.8   | 14.5  | 43.3  | 11.9  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 750   |

**BABYCENTER L.L.C.**

163 Freelon St.  
San Francisco CA 94107  
Phone: 415-537-0900  
Fax: 415-537-0909  
Web: www.babycenter.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

If the parenting information you're getting from other sources is a bit too infantile turn to BabyCenter. The company operates websites for parents of infants and young children. Its BabyCenter.com Baby.com and Pregnancy.com sites contain content for parents of offspring from pre-conception through age eight. The sites also include the BabyCenter Community feature for interactive communication advice and support. BabyCenter additionally has international sites and a retail partnership with Quidsi's Diapers.com to sell clothing and baby products online. Johnson & Johnson owns BabyCenter which was founded in 1997 by Matt Glickman and Mark Selcow. The firm was acquired by Johnson & Johnson in 2001.

**BACK YARD BURGERS INC.**

500 Church St. Ste. 200  
Nashville TN 37219  
Phone: 615-620-2300  
Fax: 615-620-2301  
Web: www.backyardburgers.com

CEO: Scott Shotter  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Back Yard Burgers offers diners the chance to eat a charbroiled burger without having to slave over hot coals. The company operates and franchises about 120 quick service restaurants in Tennessee Mississippi and more than 15 other states in the Southeast and Midwest. The eateries are known for their made-to-order charbroiled hamburgers made from 100% Black Angus beef. Back Yard Burgers' menu also includes chicken sandwiches chili milkshakes salads and cobbler. The company's "Grills on the Go" team caters events by grilling food on location. The firm was founded by Lattimore Michael in 1987. Back Yard Burgers filed for bankruptcy in 2012.

**BACKUS CORPORATION**

326 Washington St.  
Norwich CT 06360  
Phone: 860-889-8331  
Fax: 860-886-1219  
Web: www.backushospital.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Backus Corporation is a real part of the backbone of Norwich and its environs. Backus Corporation is the parent company of The William W. Backus Hospital which was founded in 1893 and serves eastern Connecticut. The hospital has some 210 medical surgical and critical care beds. It provides specialty services such as trauma care cancer care neurology obstetrics urology and cardiology. The Backus Corporation network also includes several community health clinics outpatient and rehabilitation centers medical labs and a hospice. The Backus Foundation is a not-for-profit affiliate that solicits and receives contributions on behalf of the hospital. Backus has agreed to join Hartford Health Care.

**BACTOLAC PHARMACEUTICAL INC.**

7 Oser Ave. Unit 14  
Hauppauge NY 11788-3808  
Phone: 631-951-4908  
Fax: 631-951-4749  
Web: www.bactolac.com

CEO: Pailla M Reddy  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Bactolac Pharmaceutical (formerly Advanced Nutraceuticals) makes private-label vitamins minerals herbs and other over-the-counter nutritional supplement products. The company's encapsulated and tablet-based products are available already packaged and branded or sold in bulk to customers who repackage them for private-label sale. Customers include distributors retailers and multi-level marketing companies. Its services include product formulation sample runs and product testing. Chairman and CEO Pailla Reddy holds a majority of the company.

**BADGER METER INC**

NYS: BMI

4545 W. Brown Deer Road  
Milwaukee, WI 53233  
Phone: 414 355-0400  
Fax: -  
Web: www.badgermeter.com

CEO: Richard A. Meeusen  
CFO: Richard E. Johnson  
HR: -  
FYE: December 31  
Type: Public

No Badger Meter does not measure the frequency of the appearance of a certain nocturnal carnivorous mammal. Instead it provides water utilities and industrial customers with instruments that measure and control the flow of liquids. Badger is a major manufacturer of water meters and automatic meter reading (AMR) and advanced metering infrastructure (AMI) products which are mainly sold to municipalities. Its flow instrumentation business is made up of metering technologies for markets including concrete HVAC water and wastewater chemicals and food and beverage. Established in 1905 Badger also makes handheld devices that dispense and monitor oil and other fluids for the automotive market.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.4%          | 364.8   | 377.7   | 393.8   | 402.4   | 433.7   |
| Net income (\$ mil.)   | (1.6%)        | 29.7    | 25.9    | 32.3    | 34.6    | 27.8    |
| Market value (\$ mil.) | (4.6%)        | 1,728.2 | 1,706.1 | 1,075.9 | 1,391.9 | 1,432.9 |
| Employees              | 1.7%          | 1,431   | 1,514   | 1,562   | 1,632   | 1,531   |

**BADGERLAND MEAT AND PROVISIONS LLC**

1849 Wright St.  
Madison WI 53704  
Phone: 608-244-1934  
Fax: 608-244-9162  
Web: www.badgerlandmeats.com

CEO: -  
CFO: John Fueling  
HR: -  
FYE: December 31  
Type: Private

All those University of Wisconsin sports fans have a place to buy meat. Badgerland Meat and Provisions stores wholesales and distributes beef pork and poultry products in its home state as well as parts of Illinois and Michigan. It sells to grocery chains meat markets restaurants and warehouses stores. The company gets its meat from producers such as American Foods Excel Farmland Foods Gold Kist and Iowa Turkey. Badgerland also operates a case-ready business for which the company cuts packs and distributes more than 300,000 pounds of pre-packaged and pre-priced pork products every week.

**BAE SYSTEMS INC.**

1101 Wilson Blvd. Ste. 2000  
Arlington VA 22209-2444  
Phone: 703-312-6100  
Fax: 703-312-6111  
Web: www.baesystems.com

CEO: Jerry Demuro  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

BAE Systems takes care of business in North America for UK-based parent BAE SYSTEMS plc — the largest foreign player in the US defense market. BAE Systems' military operations include the design manufacture and maintenance of armored combat vehicles weapons munitions and other defense systems. Affiliate BAE Systems also provides security information technology (IT) systems for defense commercial and law enforcement applications. It is a top supplier to the US Department of Defense (DoD) and adheres to the Pentagon's Special Security Agreement to ensure control of sensitive technology. The US division has operations in 38 states and in Germany Israel Mexico South Africa Sweden and the UK.

**BAE SYSTEMS NORFOLK SHIP REPAIR INC.**

750 W. Berkley Ave.  
Norfolk VA 23523  
Phone: 757-494-4000  
Fax: 757-494-4184  
Web: www.baesystems.com/productsservices/bae\_eis\_sh

CEO: -  
CFO: -  
HR: Mary Sharp  
FYE: December 31  
Type: Subsidiary

A giant white whale is no match for contractor BAE Systems Norfolk Ship Repair. The company is a leading non-nuclear ship repair modernization conversion and overhaul facility which operates at one of the US Navy's principal ports at Norfolk Virginia the home of the Atlantic Fleet. Parent company UK-based BAE SYSTEMS plc a defense security and aerospace company also has ship repair operations in San Diego (home of the Pacific Fleet). BAE Systems Norfolk Ship Repair is a full-service repair facility that focuses on dry dock and ship repair for the US Navy and other defense agencies as well as commercial customers such as cruise ship owners liquefied natural gas tankers ferries and cargo ships.

**BAER'S FURNITURE CO., INC.**

1589 NW 12TH AVE  
POMPANO BEACH, FL 330691734  
Phone: 954-946-8001  
Fax: -  
Web: www.baers.com

CEO: Robert M Baer  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Having assembled a furniture portfolio full of big-name brands Baer's Furniture counts the likes of Lexington Home Brands and Bernhardt as family. Family-owned Baer's Furniture operates about 15 mid-priced to high-end retail furniture showrooms and two warehouses in South Florida. The company offers furnishings (living room dining room bedroom and office furniture) bedding rugs and accessories made by popular manufacturers that are designed to fit the budgets of shoppers who have a little cash tucked away. The chain was founded in 1945 by Melvin and Lucile Baer in South Bend Indiana. Their sons Robert now the company's CEO and Allan company president moved the business to Florida in 1968.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.3%             | -     | 143.2 | 160.8 | 196.8 | 189.8 |
| Net income (\$ mil.)   | 7.1%             | -     | 9.5   | 10.6  | 16.6  | 12.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 437   |

**BAIN CAPITAL LLC**

111 Huntington Ave.  
Boston MA 02199  
Phone: 617-516-2000  
Fax: 617-516-2010  
Web: www.baincapital.com

CEO: -  
CFO: Jay Corrigan  
HR: -  
FYE: December 31  
Type: Private

If you want to make a big deal out of it chances are Bain Capital will get involved. The private equity and venture capital investor acquires and owns interests in companies in the business services retail and consumer products communications health care hospitality and technology sectors. The firm has made private equity investments in more than 250 companies since its 1984 founding. Its diverse portfolio currently includes stakes in such well-known companies as American Standard Burlington Coat Factory Clear Channel Communications Dunkin' Brands SunGard Data Systems Warner Music Group The Weather Channel and HD Supply the former wholesale construction supply business of The Home Depot.

**BAIRD & WARNER HOLDING COMPANY**

120 S. LaSalle  
Chicago IL 60603  
Phone: 312-368-1855  
Fax: 312-368-1490  
Web: www.bairdwarner.com

CEO: Stephen W Baird  
CFO: Warren Habib  
HR: Audra Lapointe  
FYE: December 31  
Type: Private

Baird & Warner knows its Chicagoland history. It has been around to witness events from the Great Fire in 1871 to the the Cubbies' last World Series win. Illinois' largest independent real estate brokerage offers residential sales financial services and title services in the Chicago area through more than 25 branch offices and some 1600 sales agents. Its listings include foreclosed properties ultra-luxury homes and some commercial properties. The firm also maintains a directory of vetted home services providers (cleaning repair landscaping etc.) to help sellers prepare their homes for sale. Baird & Warner was founded in 1855 and has been family-owned and operated for five generations.

**BAKEMARK USA LLC**

7351 Crider Ave.  
Pico Rivera CA 90660  
Phone: 562-949-1054  
Fax: 562-948-5506  
Web: www.yourbakemark.com

CEO: Jim Parker  
CFO: Refugio Reynoso  
HR: Robert Braden  
FYE: December 31  
Type: Subsidiary

When it comes to baking BakeMark USA has the secret ingredient. The company makes a slew of ingredients and bakery goods such as cake and cookie mixes pie and pastry fillings various flours and yeast as well as pre-baked goods and paper supplies. Its lineup is sold under brand names: Produits Marguerite (nut pastes mousses custards for French pastries); Trigal Dorado (mixes and fillings for Mexican pastries); Westco (baked good mixes and dough). Customers are mainly US retail wholesale and in-store bakeries and bakery chains. BakeMark USA and sister subsidiary BakeMark Canada are part of Dutch ingredient maker CSM's Bakery Supplies North America business which generates about half of all CSM sales.

**BAKER & HOSTETLER LLP**

PNC Center 1900 E. 9th St. Ste. 3200  
Cleveland OH 44114-3482  
Phone: 216-621-0200  
Fax: 216-696-0740  
Web: www.bakerlaw.com

CEO: -  
CFO: Kevin L Cash  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Like Major League Baseball a longtime client law firm Baker & Hostetler has players from coast to coast. The firm's more than 800 lawyers practice from about a dozen offices in the US from New York to Los Angeles. Besides baseball and other sports and entertainment enterprises the firm's roster of clients has included leading companies in the automotive energy health care hospitality and media industries. Among Baker & Hostetler's major practice groups are teams devoted to intellectual property business employment and labor and tax and litigation.



**BAKER & MCKENZIE LLP**

300 E. Randolph St. Ste. 5000  
Chicago IL 60601  
Phone: 312-861-8000  
Fax: 312-861-2899  
Web: www.bakermckenzie.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Baker & McKenzie believes big is good and bigger is better. One of the world's largest law firms it has about 4000 attorneys practicing from more than 70 offices — from Bangkok to Berlin to Buenos Aires — in almost 45 countries. It offers expertise in a wide range of practice areas including antitrust intellectual property international trade mergers and acquisitions project finance and tax law. Baker & McKenzie's client list includes big companies from numerous industries including banking and finance construction and technology as well as smaller enterprises.

**BAKER BOOK HOUSE COMPANY**

6030 FULTON ST E  
ADA, MI 493019156  
Phone: 616-676-9185  
Fax: -  
Web: www.bakerpublishinggroup.com

CEO: Dwight Baker  
CFO: -  
HR: Dan Baker  
FYE: April 30  
Type: Private

Baker Publishing Group has a spirit in its step. The Christian publisher publishes books through seven market-focused divisions: Baker Books Baker Academic Bethany House Publishers Brazos Press Cambridge University Press Chosen Books and Revell. Its Baker Books division includes titles for pastors and church leaders featuring books on worship preaching counseling and leadership. Its Cambridge division focuses on bible publishing. Other imprints publish Christian fiction and self-help titles as well as books on subjects such as theology discipleship and Christian living. The company was founded in 1939 by Herman Baker.

|                        | Annual<br>Growth | 04/12 | 04/13 | 04/14 | 04/15 | 04/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.0%             | -     | 53.2  | 56.4  | 54.5  | 59.9  |
| Net income (\$ mil.)   | 5.3%             | -     | 4.0   | 4.7   | 1.4   | 4.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 215   |

**BAKER BOTTS L.L.P.**

1 Shell Plaza 910 Louisiana St.  
Houston TX 77002-4995  
Phone: 713-229-1234  
Fax: 713-229-1522  
Web: www.bakerbotts.com

CEO: -  
CFO: Lydia Companion  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Baker Botts is a Lone Star legal legend. The law firm's history stretches back to 1840 when founding partner Peter Gray was admitted to the bar of the Republic of Texas. The firm became Baker & Botts after Walter Browne Botts and James Addison Baker (great-grandfather of former US Secretary of State and current partner James A. Baker III) joined the partnership. The firm has some 725 lawyers in about a dozen offices worldwide. Over the years Baker Botts has represented numerous clients from the energy industry including Exxon Mobil and Halliburton. The firm practices in such areas as corporate intellectual property and tax law.

**BAKER BOYER BANCORP**

OTC: BBBK

7 W. Main St.  
Walla Walla WA 99362  
Phone: 509-525-2000  
Fax: 509-525-1034  
Web: www.bakerboyer.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

For Baker Boyer Bancorp it "is" personal. The holding company for Baker Boyer National Bank takes pride in the personal touch it applies to its services which include standard deposit products loans financial planning and insurance services. One- to four-family residential mortgages account for the largest portion of the bank's loan portfolio. Through Baker Boyer Wealth Management Services the company offers investments private banking brokerage and trust services. Baker Boyer National Bank serves individual and business customers through about 10 branches in southern Washington and northern Oregon. Founded in 1869 the family-owned company is the oldest bank in Washington State

**BAKER CAPITAL**

540 Madison Ave. 29th Fl.  
New York NY 10022  
Phone: 212-848-2000  
Fax: 212-848-0660  
Web: www.bakercapital.com

CEO: -  
CFO: Joseph Saviano  
HR: -  
FYE: December 31  
Type: Private

Cream puffs and tarts need not apply at Baker Capital. This Madison Avenue private equity firm is instead looking to take controlling or significant minority stakes in mainly later-stage communication and technology companies. In addition to providing funding Baker Capital also offers post-investment consulting services in such areas as strategy executive and board recruitment and international expansion. It typically exits its investments through a sale or an IPO within five years. The firm which has approximately \$1.5 billion of funds under management owns stakes in about 20 companies in the US and Europe.

**BAKER COMMODITIES INC.**

4020 Bandini Blvd.  
Los Angeles CA 90023  
Phone: 323-268-2801  
Fax: 323-268-5166  
Web: www.bakercommodities.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

This Baker is somewhere between a butcher and a candlestick maker. Baker Commodities is a rendering company that takes unused animal byproducts from meat processing plants supermarkets restaurants and butcher shops and produces animal fats and oils poultry and bone meal and tallow. These products then can be used to make candles cosmetics paints plastics organic detergents livestock feed pet food and biodiesel. It is one of the nation's largest rendering companies with 21 plants in about a dozen US states including four in California four in New York and one in Hawaii.

**BAKER DONELSON BEARMAN CALDWELL & BERKOWITZ PC**

First Tennessee Bldg. Ste. 2000 165 Madison Ave.  
 Memphis TN 38103  
 Phone: 901-526-2000  
 Fax: 901-577-2303  
 Web: www.bakerdonelson.com

CEO: Timothy M Lupinacci  
 CFO: -  
 HR: Caroline Boswell  
 FYE: January 31  
 Type: Private - Partnershi

Law firm Baker Donelson Bearman Caldwell & Berkowitz has grown beyond its southern roots to represent clients with stakes in national and international issues as well as local and regional matters. The firm boasts more than 630 attorneys and public policy advisers in about 15 offices which are concentrated in the southeastern US; it also operates out of Washington DC and London. Baker Donelson's practice areas focus on real estate and construction contract drafting and licensing mediation dispute resolution intellectual property financial services and tax advisory issues among others. The law firm traces its roots back to 1888 when James F. Baker established his law firm in Tennessee.

**BAKER HUGHES INC.**
**NYS: BHI**

17021 Aldine Westfield Road  
 Houston, TX 77073-5101  
 Phone: 713 439-8600  
 Fax: 713 439-8699  
 Web: www.bakerhughes.com

CEO: Lorenzo Simonelli  
 CFO: Brian Worrell  
 HR: -  
 FYE: December 31  
 Type: Public

Baker Hughes prepares a feast of products and services for the global petroleum market. Through its Drilling and Evaluation segment Baker Hughes makes products and services used to drill oil and natural gas wells. It also makes bits and drilling fluids and submersible pumps. Through its Completion and Production segment the firm provides equipment and services used from the completion phase through the productive life of oil and natural gas wells. Its Industrial Service segment provides equipment and services for the refining process and pipeline industries. In 2014 the company agreed to bought by Halliburton for \$35 billion but the deal fell through in 2016. GE then stepped in with an alternative offer.

|                        | Annual<br>Growth | 12/12    | 12/13    | 12/14    | 12/15     | 12/16     |
|------------------------|------------------|----------|----------|----------|-----------|-----------|
| Sales (\$ mil.)        | (17.6%)          | 21,361.0 | 22,364.0 | 24,551.0 | 15,742.0  | 9,841.0   |
| Net income (\$ mil.)   | -                | 1,311.0  | 1,096.0  | 1,719.0  | (1,967.0) | (2,738.0) |
| Market value (\$ mil.) | 12.3%            | 17,319.4 | 23,430.2 | 23,773.7 | 19,567.6  | 27,547.3  |
| Employees              | (13.4%)          | 58,800   | 59,400   | 62,000   | 43,000    | 33,000    |

**BAKER MICHAEL INTERNATIONAL INC**

500 GRANT ST STE 5400  
 PITTSBURGH, PA 152192523  
 Phone: 412-269-6300  
 Fax: -

CEO: Brian A Lutes  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

Michael Baker Jr. is the first-born subsidiary of engineering and construction consulting group Michael Baker. Michael Baker Jr. focuses on engineering design for civil infrastructure and transportation projects which include highways bridges airports busways corporate headquarters data centers correctional facilities and educational facilities. The unit also provides planning geotechnical and environmental services in the water/wastewater pipeline emergency and consequence management resource management and telecommunications markets. Recent projects include facilities for the US government.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06  | 12/07 | 12/09 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 8.3%             | -     | -     | 329.2  | 351.9 | 418.5 |
| Net income (\$ mil.)   | -                | -     | -     | (12.4) | 10.2  | 15.5  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 3,200 |

**BALDOR ELECTRIC COMPANY**

5711 R. S. Boreham Jr. St.  
 Fort Smith AR 72901  
 Phone: 479-646-4711  
 Fax: 479-648-5792  
 Web: www.baldor.com

CEO: Ronald E Tucker  
 CFO: George E Moeschner  
 HR: -  
 FYE: December 31  
 Type: Subsidiary

Electricity drives Baldor Electric's sales — and its products. The company manufactures industrial AC and DC electric motors controls and speed drives that power products ranging from material handling conveyors to fluid handling pumps. Other products include industrial grinders buffers polishing lathes and generators. Baldor Electric sells to OEMs primarily in the agricultural and semiconductor equipment industries and to independent distributors for resale as replacement parts. It has about two dozen plants in Canada China Mexico the UK and the US. Baldor Electric a subsidiary of ABB gets most of its sales in the US although it has customers in some 70 countries.

**BALDWIN FILTERS INC.**

4400 E. Hwy. 30  
 Kearney NE 68848-6010  
 Phone: 308-234-1951  
 Fax: 800-828-4453  
 Web: www.baldwinfilter.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: November 30  
 Type: Subsidiary

Baldwin Filters wants to clear the air — and the fuel and the oil and a lot more. A key subsidiary of manufacturing group CLARCOR Baldwin Filters makes thousands of different products designed for the filtration of air fuel hydraulic and transmission fluid coolant and oil for all types of off-road heavy-duty and light trucks; locomotives; industrial mining and marine equipment; heavy-duty construction and agricultural equipment; as well as for passenger cars and SUVs. Baldwin Filters sells its products through a worldwide network of distributors. Founded in 1936 the company has operations in North America and throughout the world.

**BALDWIN PIANO INC.**

309 Plus Park Blvd.  
 Nashville TN 37217  
 Phone: 615-871-4500  
 Fax: 615-889-5509  
 Web: www.baldwinpiano.com

CEO: Henry Juskiewicz  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Subsidiary

The keys to success for Baldwin alternate in color — black and white. One of the top piano manufacturers in the US Baldwin Piano is best known for making concert and upright pianos under the Baldwin Howard Hamilton Chickering and Wurlitzer names. The company also makes ConcertMaster computerized player pianos. Its custom models feature hand-painted designs including gold-leaf scrollwork and pinstripes marble finishes and exotic leopard spots and zebra stripes. Gibson Guitar which has been working to breathe new life into Baldwin bought the ailing piano maker from GE Capital in 2001. Dwight Hamilton Baldwin established the company as Baldwin Piano & Organ in 1862.

**BALDWIN RICHARDSON FOODS CO.**

20201 S. LaGrange Rd. Ste. 200  
Frankfort IL 60423  
Phone: 815-464-9994  
Fax: 815-464-9995  
Web: www.brfoods.com

CEO: Eric Johnson  
CFO: Evelyn White  
HR: -  
FYE: December 31  
Type: Private

Baldwin Richardson is sweet on foods. The company started out in 1916 making dessert toppings. Today it makes many kinds of liquid products for the food industry including condiments sauces syrups and fruit fillings. Baldwin Richardson Foods sells its products such as Mrs. Richardson's toppings and Nance's condiments to retail food customers. Its consumer offerings also include Baldwin ice cream Mrs. Richardson's ice cream toppings and Nance's mustards and condiments. In addition the company has customers in the food manufacturing and foodservice sectors. Baldwin Richardson offers private-label co-packing and contract-manufacturing services.

**BALDWIN TECHNOLOGY COMPANY INC.**

NYSE AMEX: BLD

2 Trap Falls Rd. Ste. 402  
Shelton CT 06484-0941  
Phone: 203-402-1000  
Fax: 203-402-5500  
Web: www.baldwintech.com

CEO: Kyle Chapman  
CFO: Ivan R Habibe  
HR: -  
FYE: June 30  
Type: Private

Baldwin Technology has pressing business. The company supplies an array of process automation technologies for commercial printing and newspaper publishing. It manufactures printing press equipment and control systems (such as for press cleaning ink control drying water-regulation and paper flow). Baldwin products are marketed as a premium technology via subsidiaries and distributors in about a dozen countries. Customers include printing press OEMs who bolt the products onto their own systems for sale to printers. The company also sells directly to printers wanting to upgrade their presses. Baldwin Technology was acquired by Forsyth Capital Investors in 2012.

**BALFOUR BEATTY CONSTRUCTION GROUP, INC.**

3100 MCKINNON ST FL 10  
DALLAS, TX 752017007  
Phone: 214-451-1000  
Fax: -  
Web: www.balfourbeattyus.com

CEO: Mark Layman  
CFO: Richard Jaggers  
HR: -  
FYE: December 31  
Type: Private

Balfour Beatty Construction is deep in the heart of Texas — and beyond. The company provides start-to-finish project management pre-construction and related services for commercial construction projects. Offerings include site evaluation and analysis general contracting cost consulting process equipment installation turnkey medical facility development capital equipment planning and closeout services. The company works on a range of facilities including hotels office buildings civic centers airports hospitals schools public buildings and retail locations. UK firm Balfour Beatty plc acquired the company then named Centex Construction from Centex Corp. in 2007.

|                        | Annual Growth | 12/11 | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.7%          | -     | 3,459.0 | 3,816.9 | 3,933.0 | 3,852.8 |
| Net income (\$ mil.)   | -             | -     | 19.2    | 24.8    | 17.5    | (14.7)  |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 2,200   |

**BALFOUR BEATTY INFRASTRUCTURE, INC.**

600 GALLERIA PKWY SE  
ATLANTA, GA 303395994  
Phone: 707-427-8900  
Fax: -  
Web: www.balfourbeattyus.com

CEO: Ray Bond  
CFO: Mark Birch  
HR: -  
FYE: December 31  
Type: Private

Balfour Beatty Infrastructure is the North American heavy construction and civil engineering arm of UK-based Balfour Beatty plc. The contractor has expertise in transportation and water infrastructure projects ranging in size from about \$3 million to \$400 million and specializes in constructing bridges highways tunnels rail lines and water treatment plants. The firm's primary clients are public agencies including municipalities and state departments of transportation. Beyond stand-alone projects it is involved in multiple joint ventures and works on some of the nation's largest public works projects including the design and construction of the \$1.5 billion Texas State Highway 130 toll road.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.8%          | -     | -     | 509.3 | 555.6 | 517.8 |
| Net income (\$ mil.)   | -             | -     | -     | 9.5   | 9.9   | (3.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,100 |

**BALKAMP INC.**

2601 S. Holt Rd.  
Indianapolis IN 46241  
Phone: 317-244-7241  
Fax: 317-381-2200  
Web: www.balkamp.com

CEO: -  
CFO: Carol Yancey  
HR: -  
FYE: December 31  
Type: Subsidiary

A majority-owned subsidiary of Genuine Parts Balkamp distributes parts and accessories for cars trucks motorcycles and farm equipment to repair shops and retail members of the National Automotive Parts Association (NAPA). The company also provides diagnostics equipment cleaning supplies chemicals and other service-related items. Balkamp offers some 45000 items from about 600 domestic and foreign suppliers. It operates distribution centers in Indianapolis and Plainfield Indiana and West Jordan Utah. Balkamp was formed in 1936 by the NAPA board of directors. Its moniker blends the surnames of the company's first managers John Baldwin and Bob Leercamp.

**BALL CORP**

NYSE: BLL

10 Longs Peak Drive, P.O. Box 5000  
Broomfield, CO 80021-2510  
Phone: 303 469-3131  
Fax: -  
Web: www.ball.com

CEO: John A. Hayes  
CFO: Scott C. Morrison  
HR: Lisa A. Pauley  
FYE: December 31  
Type: Public

The Ball Corporation produces sustainable metal beverage packaging and aerospace products. Ball's packaging revenue (90% of its net sales) is derived from a relatively few major beverage-producing companies and brands such as Coca-Cola Anheuser Busch InBev Molson Coors and Unilever. Additionally its aerospace segment provides an array of aerospace systems and services (such as spacecraft instruments and sensors and data solutions); 99% of these sales are to the US government. Ball Corporation operates through 85 locations in about 25 countries with the US its largest single market. In 2018 Ball divested its US steel food and steel aerosol packaging business to form a new joint venture named Ball Metalpack.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.9%          | 8,570.0  | 7,997.0  | 9,061.0  | 10,983.0 | 11,635.0 |
| Net income (\$ mil.)   | (0.9%)        | 470.0    | 280.9    | 263.0    | 374.0    | 454.0    |
| Market value (\$ mil.) | (9.4%)        | 22,854.5 | 24,383.3 | 25,167.8 | 12,689.5 | 15,415.2 |
| Employees              | 4.8%          | 14,500   | 15,200   | 18,450   | 18,300   | 17,500   |

**BALL HORTICULTURAL COMPANY**

622 Town Rd.  
West Chicago IL 60185-2698  
Phone: 630-231-3600  
Fax: 630-231-3605  
Web: www.ballhort.com

CEO: -  
CFO: Todd Billings  
HR: -  
FYE: June 30  
Type: Private

Flower power still reigns at Ball Horticultural. One of the nation's largest sellers of commercial seed for flowers and ornamental crops Ball Horticultural develops produces and distributes seeds young plants and cuttings to professional growers landscapers wholesalers and retailers. It operates in more than 20 countries through subsidiaries and joint ventures including PanAmerican Seed and Ball Seed. The firm sells through its own sales force and online. It also publishes FloraCulture International Green Profit and "GrowerTalks" magazines. Founded in 1905 by George Ball Ball Horticultural remains family owned. The Ball clan also owns W. Atlee Burpee a major seed seller to home gardeners.

**BALL STATE UNIVERSITY**

2000 W UNIVERSITY AVE  
MUNCIE, IN 473060002  
Phone: 765-289-1241  
Fax: -  
Web: www.bsu.edu

CEO: Cheri O'Neill  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Ball State University (BSU) has an enrollment of 22000 undergraduate and graduate students. It offers 190 undergraduate majors more than 140 graduate programs in seven academic colleges. It has a Teachers College as well as colleges of applied sciences and technology; architecture and planning; business; communication information and media; fine arts; and sciences and humanities. Notable alumni include late night talk show host David Letterman Garfield comic strip creator Jim Davis and John Schnatter the founder of Papa John's.

|                        | Annual<br>Growth | 06/03 | 06/04 | 06/05 | 06/06 | 06/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.4%             | -     | -     | 209.7 | 219.7 | 224.1 |
| Net income (\$ mil.)   | 35.6%            | -     | -     | 23.6  | 24.5  | 43.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 6,426 |

**BALLANTYNE STRONG, INC.**
**ASE: BTN**

4201 Congress Street, Suite 175  
Charlotte, NC 28209  
Phone: 704 994-8279  
Fax: -  
Web: www.ballantynestrong.com

CEO: D Kyle Cerminara  
CFO: Mark D Roberson  
HR: -  
FYE: December 31  
Type: Public

Ballantyne Strong projects a lot of images. The company is an international supplier of motion picture theater equipment used by major theater chains such as AMC Entertainment and Regal Entertainment. Primary offerings include its digital projectors and accessories which it distributes through an agreement with NEC Solutions. The company also operates a cinema screen manufacturing business and offers specialty lighting equipment and services. Ballantyne Strong has international operations in Canada Hong Kong Beijing and China. The company exited the analog projector manufacturing business in early 2012.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | (9.2%)           | 95.1  | 92.8   | 76.7  | 72.6  | 64.7   |
| Net income (\$ mil.)   | -                | (0.0) | (17.5) | 0.3   | (3.6) | (12.3) |
| Market value (\$ mil.) | (27.4%)          | 59.8  | 66.6   | 115.5 | 67.2  | 16.6   |
| Employees              | (2.5%)           | 325   | 316    | 320   | 335   | 294    |

**BALLARD SPAHR LLP**

1735 Market St. 51st Fl.  
Philadelphia PA 19103-7599  
Phone: 215-665-8500  
Fax: 215-864-8999  
Web: www.ballardspahr.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

As a law firm Ballard Spahr employs more than 475 attorneys and operates 12 offices throughout the West and Mid-Atlantic. Ballard Spahr represents individuals and companies as well as other entities globally in nearly 40 practice areas including construction franchise and distribution intellectual property and zoning and land use. The firm has particular expertise in climate change health care reform economic stabilization and recovery and legal guidance for distressed real estate projects. Clients have included Aetna Comcast the Philadelphia Phillies and The John Hopkins University. The firm was founded in 1886. In 2009 it shortened its name from Ballard Spahr Andrews & Ingersoll.

**BALLY TECHNOLOGIES INC**
**NYS: BYI**

6601 S. Bermuda Rd.  
Las Vegas, NV 89119  
Phone: 702 584-7700  
Fax: 702 263-5636  
Web: www.ballytech.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Bally Technologies helps keep the casinos buzzing. The firm is a leading manufacturer and supplier of casino gaming machines gaming operations and gaming information systems. Its gaming equipment segment includes both video and mechanical-reel slot machines used in gambling casinos in the US and abroad. Bally Technologies' gaming operations segment rents gaming devices and content and provides systems for linking slot machines together so players can gamble for progressively increasing jackpots. In addition the company's systems segment includes software and hardware that helps gaming operator customers with marketing player bonus data management accounting player tracking and security services.

|                        | Annual<br>Growth | 06/09   | 06/10   | 06/11   | 06/12   | 06/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.1%             | 883.4   | 778.2   | 758.2   | 879.8   | 997.0   |
| Net income (\$ mil.)   | 2.9%             | 126.3   | 137.5   | 98.3    | 101.1   | 141.4   |
| Market value (\$ mil.) | 17.2%            | 1,162.5 | 1,258.5 | 1,580.6 | 1,813.0 | 2,192.2 |
| Employees              | 4.3%             | 2,907   | 2,620   | 2,827   | 3,146   | 3,443   |

**BALTIC TRADING LIMITED**
**NYSE: BALT**

299 Park Ave. 20th Fl.  
New York NY 10171  
Phone: 646-443-8550  
Fax: 541-386-7316  
Web: www.fullsailbrewing.com

CEO: John C Wobensmith  
CFO: Apostolos D Zafolias  
HR: -  
FYE: December 31  
Type: Public

Baltic Trading swims against the current in international shipping. While most cargo carriers look for long-term contracts to fill their holds Baltic Trading operates in the spot market immediate charters that are usually single voyages. The company was formed in 2009 by parent Genco Shipping & Trading to serve the dry bulk industry. Its initial fleet of six drybulk vessels (two Capesize and four Supramax) will have an aggregate carrying capacity of 566000 deadweight tons (DWT). Genco is providing strategic and administrative services and establishing a link to companies like Cargill COSCO and Louis Dreyfus. Baltic Trading completed an IPO in 2010 with Genco investing \$75 million for majority control.

**BALTIMORE ORIOLES L.P.**

333 W. Camden St.  
Baltimore MD 21201  
Phone: 410-685-9800  
Fax: 410-547-6277  
Web: baltimore.orioles.mlb.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

These birds are partial to Louisville timber. The Baltimore Orioles baseball team is a storied franchise of Major League Baseball boasting seven American League pennants and three World Series titles (its last in 1983). Organized as the Milwaukee Brewers in 1901 the team became the St. Louis Browns the next year and moved to Baltimore in 1954. The team's roster has boasted such Hall of Fame talent as Jim Palmer Cal Ripken Jr. and Brooks Robinson. The Orioles organization also has a controlling interest in Mid-Atlantic Sports Network a regional cable sports channel. Peter Angelos has controlled the team since 1993.

**BALTIMORE RAVENS LIMITED PARTNERSHIP**

1 Winning Dr.  
Owings Mills MD 21117  
Phone: 410-701-4000  
Fax: 410-654-6239  
Web: www.baltimoreravens.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Named in honor of the Edgar Allan Poe poem the Baltimore Ravens Limited Partnership owns and operates Baltimore's National Football League franchise which won its first Super Bowl following the 2000 season and its second championship after the 2012 campaign. The team was created in 1996 when former Cleveland Browns owner Art Modell relocated his franchise to Maryland. As part of the deal Modell agreed to give up all rights to the Browns' name colors and history. The team plays host at M&T Bank Stadium. Stephen Bisciotti a local businessman who founded staffing firm Allegis Group acquired control of the team from Modell in 2004.

**BANC OF AMERICA MERCHANT SERVICES LLC**

1231 Durrett Ln.  
Louisville KY 40213-2008  
Phone: 502-315-2000  
Fax: 502-315-3535  
Web: corp.bankofamerica.com/public/merchant/index.j

CEO: -  
CFO: David E Fountain  
HR: -  
FYE: December 31  
Type: Joint Venture

The next time you swipe your card and it clears you might thank Banc of America Merchant Services. A 2009 joint venture between Bank of America and First Data it is one of the largest processors of electronic payments in the US. The firm handles more than 7 billion check and credit debit stored value payroll and electronic benefits transfer card transactions (worth a total of some \$250 billion) annually. Its clients are small businesses and large corporations including retailers restaurants hotels supermarkets utilities gas stations convenience stores and government entities. First Data owns 51% of Banc of America Merchant Services while Bank of America owns 49%.

**BANC OF CALIFORNIA INC**

NYS: BANC

3 MacArthur Place  
Santa Ana, CA 92707  
Phone: 855 361-2262  
Fax: -  
Web: www.bancocal.com

CEO: Douglas H. (Doug) Bowers  
CFO: John A. Bogler  
HR: -  
FYE: December 31  
Type: Public

Banc of California offers deposit and loan services at 35 branches in Southern California's Los Angeles Orange County and San Diego. Customers enjoy checking savings and money market accounts as well as mobile online and card payment services telephone banking automated bill payment safe deposit boxes direct deposit and wire transfers. Customers can also access their accounts through a nationwide network of 55000 surcharge-free ATMs. In addition to its branches the \$9 billion-asset Banc of California operates around 70 mortgage loan production offices in California Arizona Oregon Indiana Idaho Nevada and Virginia.

|                        | Annual Growth | 12/14   | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Assets (\$ mil.)       | 15.5%         | 5,971.6 | 8,235.6 | 11,029.9 | 10,327.9 | 10,630.1 |
| Net income (\$ mil.)   | 10.7%         | 30.3    | 62.1    | 115.4    | 57.7     | 45.5     |
| Market value (\$ mil.) | 3.8%          | 580.9   | 740.5   | 878.8    | 1,045.9  | 674.1    |
| Employees              | (15.7%)       | 1,470   | 1,710   | 1,797    | 738      | 741      |

**BANCFIRST CORP. (OKLAHOMA CITY, OKLA)**

NMS: BANF

101 N. Broadway  
Oklahoma City, OK 73102-8405  
Phone: 405 270-1086  
Fax: 405 270-1089  
Web: www.bancfirst.com

CEO: William O. Johnstone  
CFO: Randy P. Foraker  
HR: J. Michael Rogers  
FYE: December 31  
Type: Public

This Oklahoma bank wants to be more than OK. It wants to be super . BancFirst Corporation is the holding company for BancFirst a super-community bank that emphasizes decentralized management and centralized support. BancFirst operates more than 100 branches in more than 50 Oklahoma communities. It serves individuals and small to mid-sized businesses offering traditional deposit products such as checking and savings accounts CDs and IRAs. Commercial real estate lending (including farmland and multifamily residential loans) makes up more than a third of the bank's loan portfolio while one-to-four family residential mortgages represent about 20%. The bank also issues business construction and consumer loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.6%          | 6,575.0 | 6,692.8 | 7,019.0 | 7,253.2 | 7,574.3 |
| Net income (\$ mil.)   | 18.5%         | 63.9    | 66.2    | 70.7    | 86.4    | 125.8   |
| Market value (\$ mil.) | (5.8%)        | 2,066.8 | 1,911.2 | 3,033.8 | 1,667.7 | 1,626.9 |
| Employees              | 3.1%          | 1,688   | 1,744   | 1,773   | 1,782   | 1,906   |

**BANCINSURANCE CORPORATION**

250 E. Broad St. 10th Fl.  
Columbus OH 43215  
Phone: 614-220-5200  
Fax: 614-228-5552  
Web: www.bancins.com

CEO: John S Sokol  
CFO: Matthew C Nolan  
HR: -  
FYE: December 31  
Type: Private

Insurance holding company Bancinsurance Corporation underwrites niche insurance products through its subsidiary Ohio Indemnity Company. Operating throughout the US it provides coverage to protect auto dealers banks and other lenders by insuring collateralized personal property against damage and theft. It also bonds employers that elect not to pay unemployment taxes and provides waste management coverage. Policies are sold directly to lenders through subsidiary Ultimate Services Agency; Bancinsurance also sells insurance through independent agents. CEO John Sokol (son of founder Si Sokol) and his family own a controlling stake in the firm.

**BANCO POPULAR NORTH AMERICA INC.**

9600 W. Bryn Mawr Ave.  
Rosemont IL 60018  
Phone: 847-994-5400  
Fax: 847-994-6969  
Web: www.bancopopular.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Banco Popular North America (BPNA) is the mainland subsidiary of Puerto Rican bank Popular. Through Popular Community Bank (formerly Banco Popular) the company provides commercial banking products and services including deposit accounts loans and mortgages and insurance and investment products from approximately 100 branches in New York California Florida Illinois and New Jersey. (It exited Texas in 2008.) Faced with losses in the global financial downturn the company sold its Popular Equipment Financing leasing portfolio and stripped down the offerings of its online unit E-LOAN in 2009.

**BANCORP OF NEW JERSEY, INC.**
**ASE: BKJ**

1365 Palisade Avenue  
Fort Lee, NJ 07024  
Phone: 201 944-8600  
Fax: 201 944-8618  
Web: www.bonj.net

CEO: Nancy E Graves  
CFO: Richard Capone  
HR: -  
FYE: December 31  
Type: Public

Bancorp of New Jersey caters to individuals and small businesses on the west side of the Hudson River. It is the holding company for the Bank of New Jersey a community bank with about a half-dozen branches in Bergen County. The Bank of New Jersey offers personal and business checking and savings accounts as well as interest-bearing money market accounts CDs and IRAs. The bank's loan portfolio primarily consists of residential and commercial mortgages secured by real estate located in Bergen County. The holding company and the Bank of New Jersey were formed in 2006.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 9.8%             | 610.8 | 743.7 | 802.9 | 822.4 | 887.4 |
| Net income (\$ mil.)   | (6.4%)           | 4.7   | 3.8   | 4.8   | 4.0   | 3.6   |
| Market value (\$ mil.) | 8.0%             | 97.5  | 83.3  | 81.0  | 98.3  | 132.8 |
| Employees              | 4.9%             | 66    | 71    | 74    | 75    | 80    |

**BANCORPSOUTH BANK (TUPELO, MS)**
**NYS: BXS**

One Mississippi Plaza, 201 South Spring Street  
Tupelo, MS 38804  
Phone: 662 680-2000  
Fax: -  
Web: www.bancorpsouth.com

CEO: James D. (Dan) Rollins  
CFO: John G. Copeland  
HR: -  
FYE: December 31  
Type: Public

Like Elvis Presley BancorpSouth has grown beyond its Tupelo roots. It's the holding company for BancorpSouth Bank which operates some 290 branches in nine southern and midwestern states. Catering to consumers and small and midsized businesses the bank offers checking and savings accounts loans credit cards and commercial banking services. BancorpSouth also sells insurance and provides brokerage investment advisory and asset management services throughout most of its market area. Real estate loans including consumer and commercial mortgages and home equity construction and agricultural loans comprise approximately three-quarters of its loan portfolio. BancorpSouth has assets of \$13 billion.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 7.8%             | 13,326.4 | 13,798.7 | 14,724.4 | 15,298.5 | 18,001.5 |
| Net income (\$ mil.)   | 17.3%            | 116.8    | 127.5    | 132.7    | 153.0    | 221.3    |
| Market value (\$ mil.) | 3.8%             | 2,246.4  | 2,394.1  | 3,098.7  | 3,138.6  | 2,608.7  |
| Employees              | 3.9%             | 3,820    | 4,002    | 3,998    | 3,947    | 4,445    |

**BANCTEC INC.**

2701 E. Grauwyler Rd.  
Irving TX 75061-3414  
Phone: 972-821-4000  
Fax: 972-821-4823  
Web: www.banctec.com

CEO: Ronald Cogburn  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Through its outsourced work BancTec keeps tabs on all sorts of financial transactions. The company offers electronic processing systems business process outsourcing (BPO) software hardware and services for government agencies banks utility and telecommunications companies. It serves other organizations too that do high-volume financial transactions. BancTec's systems and software capture and process checks bills and other documents. Products include digital archiving systems workflow software and scanners. Services include cost estimates and contingency planning. As part of its business BancTec operates more than 20 BPO centers globally.

**BANCWEST CORPORATION**

180 Montgomery St.  
San Francisco CA 94104  
Phone: 415-765-4800  
Fax: 765-747-1473  
Web: www.firstmerchants.com

CEO: Robert S Harrison  
CFO: Ravi Mallela  
HR: -  
FYE: December 31  
Type: Subsidiary

BancWest knows which direction it's heading. The subsidiary of French banking group BNP Paribas is the holding company for Bank of the West and First Hawaiian Bank. On the US mainland Bank of the West founded in 1874 has more than 700 locations in some 20 states west of the Mississippi River. Founded in 1858 First Hawaiian has about 60 branches in Hawaii Guam and Saipan. The banks' services include residential and commercial real estate lending commercial banking (with expertise in niche lending such as agricultural loans church loans and loans to RV and boat dealers) consumer finance credit cards insurance investments private banking and wealth management. BNP Paribas acquired BancWest in 2001.

**BAND-IT-IDEX INC.**

4799 Dahlia St.  
Denver CO 80216-0307  
Phone: 303-320-4555  
Fax: 303-333-6549  
Web: www.band-it-idex.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

It's not daylight robbery but Band-It-Idex's BAND-IT brand products are a steal when it comes to holding up other equipment and components. Band-It-Idex a subsidiary of IDEX Corporation makes a wide range of stainless steel clamping bundling fastening and identification products for a variety of industrial applications. The company's fasteners include clamps buckles hose fittings and mounting hardware. It also makes related manual and power installation tools. Band-It-Idex sells its clamps and other products worldwide to the aerospace/defense agricultural automotive communications construction manufacturing mining utilities oil and gas and transportation industries among others.

**BANDAI AMERICA INCORPORATED**

5551 Katella Ave.  
Cypress CA 90630  
Phone: 714-816-9500  
Fax: 714-816-6710  
Web: www.bandai.com

CEO: Masayuki Matsuo  
CFO: –  
HR: –  
FYE: March 31  
Type: Subsidiary

Confused as to who Ben Tennyson Loula and Lion-O are? Bandai America the North American marketing arm of Japanese toy maker Namco Bandai is happy to help clear up any game character and/or action figure confusion you may have. The company's portfolio of licensed and original toy and video game brands include Ben 10 ThunderCats Dragon Ball Z Harumika Pocoyo Power Rangers Tamagotchi and Teeny Little Families. Bandai America's operations consist of toy distribution Japanese animated video distribution (through Bandai Entertainment) video game production and the development of wireless technology and content that works with existing mobile phones.

**BANK LEUMI USA**

579 5th Ave.  
New York NY 10017  
Phone: 917-542-2343  
Fax: 917-542-2254  
Web: www.leumiusa.com

CEO: Avner Mendelson  
CFO: –  
HR: Julie Malyn  
FYE: December 31  
Type: Subsidiary

Bank Leumi USA is a subsidiary of Bank Leumi le-Israel one of Israel's largest banks. It specializes in commercial and international banking services to large and midsize corporations (particularly import and export lending) as well as lending to businesses in such industries as textiles and apparel real estate diamonds technology food and entertainment. The bank which also acts as an intermediary for American firms and individuals with investments in Israel has more than a dozen offices in California Florida Illinois New York and the Cayman Islands. The bank was established in New York in 1954.

**BANK MUTUAL CORP**

NMS: BKMU

4949 West Brown Deer Road  
Milwaukee, WI 53223  
Phone: 414 354-1500  
Fax: –  
Web: www.bankmutualcorp.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Bank Mutual Corporation wants to be the place America's Dairyland put its moo-la. Bank Mutual Corp. is the holding company for Bank Mutual which serves consumers and businesses through about 75 branches in Wisconsin and one in Minnesota. Founded in 1892 the bank offers standard products such as checking and savings accounts CDs and credit cards. The bank mainly uses funds gathered from deposits to originate a variety of loans and to invest in mortgage-backed securities and US government securities. Bank subsidiary BancMutual Financial and Insurance Services offers mutual funds annuities insurance and brokerage and investment advisory services.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 0.0%          | 2,498.5 | 2,418.3 | 2,347.3 | 2,328.4 | 2,502.2 |
| Net income (\$ mil.)   | –             | (47.6)  | 6.8     | 10.8    | 14.7    | 14.2    |
| Market value (\$ mil.) | 25.2%         | 144.5   | 195.4   | 318.6   | 311.7   | 354.5   |
| Employees              | (2.0%)        | 719     | 720     | 722     | 715     | 663     |

**BANK OF AMERICA CORP**

NYS: BAC

Bank of America Corporate Center, 100 N. Tryon Street  
Charlotte, NC 28255  
Phone: 704 386-5681  
Fax: –  
Web: www.bankofamerica.com

CEO: Brian T. Moynihan  
CFO: Paul M. Donofrio  
HR: Michelle John  
FYE: December 31  
Type: Public

Among the United States' largest banks by assets (alongside JPMorgan Chase and Citigroup) ubiquitous Bank of America Corporation operates one of the country's most extensive branch networks with some 4300 locations and 16600 ATMs. The bank's core services include consumer and small business banking corporate banking credit cards mortgage lending and asset management. Its online banking operation counts more than 37 million active users and 28 million mobile users. Bank of America acquired Merrill Lynch in 2009 making it one of the world's leading wealth managers with about \$2.4 trillion assets under management and boasting a beefed up trading and international businesses. Its US operations account for the vast majority of sales.

|                        | Annual Growth | 12/14       | 12/15       | 12/16       | 12/17       | 12/18       |
|------------------------|---------------|-------------|-------------|-------------|-------------|-------------|
| Assets (\$ mil.)       | 2.8%          | 2,104,534.0 | 2,144,316.0 | 2,187,702.0 | 2,281,234.0 | 2,354,507.0 |
| Net income (\$ mil.)   | 55.3%         | 4,833.0     | 15,888.0    | 17,906.0    | 18,232.0    | 28,147.0    |
| Market value (\$ mil.) | –             | 0.0         | 0.0         | 0.0         | 0.0         | 0.0         |
| Employees              | (2.3%)        | 224,000     | 213,000     | 208,000     | 209,000     | 204,000     |

**BANK OF COMMERCE HOLDINGS (CA)**

NMS: BOCH

555 Capitol Mall, Suite 1255  
Sacramento, CA 95814  
Phone: 800 421-2575  
Fax: –  
Web: www.bankofcommerceholdings.com

CEO: Randall S Eslick  
CFO: James A Sundquist  
HR: –  
FYE: December 31  
Type: Public

Bank of Commerce Holdings provides traditional banking services through subsidiary Redding Bank of Commerce and its Roseville Bank of Commerce and Sutter Bank of Commerce divisions. It targets small to midsize businesses and medium-to high-net-worth individuals in the northern California communities of Redding Roseville and Yuba City. Through more than five branches the banks offer checking and savings accounts CDs IRAs and money market accounts. Commercial mortgages and business and industrial loans account for more than two-thirds of the company's loan portfolio.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 7.0%          | 997.2 | 1,015.4 | 1,141.0 | 1,269.4 | 1,307.1 |
| Net income (\$ mil.)   | 28.7%         | 5.7   | 8.6     | 5.3     | 7.3     | 15.7    |
| Market value (\$ mil.) | 16.5%         | 97.3  | 109.1   | 155.2   | 187.8   | 179.0   |
| Employees              | 5.8%          | 157   | 168     | 191     | 189     | 197     |

**BANK OF HAWAII CORP**

NYS: BOH

130 Merchant Street  
Honolulu, HI 96813  
Phone: 888 643-3888  
Fax: –  
Web: www.boh.com

CEO: Peter S. Ho  
CFO: Dean Y. Shigemura  
HR: Lester Stiefel  
FYE: December 31  
Type: Public

Bank of Hawaii Corporation is the holding company for Bank of Hawaii (famously known as Bankoh) which has about 70 branches and 380-plus ATMs in its home state plus an additional dozen in American Samoa Guam Palau and Saipan. Founded in 1897 the bank operates through four business segments: retail banking for consumers and small businesses in Hawaii; commercial banking including property/casualty insurance for middle-market and large corporations (this segment also includes the bank's activities beyond the state); investment services such as trust asset management and private banking; and treasury which performs corporate asset and liability management services.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 3.8%          | 14,787.2 | 15,455.0 | 16,492.4 | 17,089.1 | 17,144.0 |
| Net income (\$ mil.)   | 7.7%          | 163.0    | 160.7    | 181.5    | 184.7    | 219.6    |
| Market value (\$ mil.) | 3.2%          | 2,461.4  | 2,610.3  | 3,680.6  | 3,556.5  | 2,793.8  |
| Employees              | (0.9%)        | 2,200    | 2,200    | 2,122    | 2,132    | 2,122    |

**BANK OF KENTUCKY FINANCIAL CORP.**
**NMS: BKYF**

111 Lookout Farm Drive  
Crestview Hills, KY 41017  
Phone: 859 371-2340  
Fax: -  
Web: www.bankofky.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The Bank of Kentucky Financial Corporation is the holding company for The Bank of Kentucky which provides a variety of personal and commercial banking services from more than 30 branches in northern portions of the Bluegrass State. It attracts deposits by offering checking and savings accounts CDs and IRAs. Commercial real estate loans make up about 30% of the bank's loan portfolio while residential mortgage loans account for more than 20%. Real estate loans account for about 80% of the bank's total loan portfolio. The Bank of Kentucky also offers business and consumer loans as well as credit cards investments and trust services.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 4.4%             | 1,565.0 | 1,664.9 | 1,744.7 | 1,844.1 | 1,857.5 |
| Net income (\$ mil.)   | 22.6%            | 8.8     | 11.7    | 16.5    | 18.1    | 19.8    |
| Market value (\$ mil.) | 18.4%            | 143.1   | 147.9   | 152.8   | 188.4   | 281.2   |
| Employees              | 1.3%             | 352     | 370     | 387     | 389     | 371     |

**BANK OF MARIN BANCORP**
**NAS: BMRC**

504 Redwood Boulevard, Suite 100  
Novato, CA 94947  
Phone: 415 763-4520  
Fax: -  
Web: www.bankofmarin.com

CEO: Russell A. (Russ) Colombo  
CFO: Tani Gorton  
HR: -  
FYE: December 31  
Type: Public

Bank of Marin supports the wealthy enclave of Marin County north of San Francisco. The bank operates more than 20 branches in the posh California counties of Marin Sonoma and Napa as well as in San Francisco and Alameda counties. Targeting area residents and small to mid-sized businesses the bank offers standard retail products as checking and savings accounts CDs credit cards and loans. It also provides private banking and wealth management services to high net-worth clients. Commercial mortgages account for the largest portion of the company's loan portfolio followed by business construction and home equity loans.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 9.0%             | 1,787.1 | 2,031.1 | 2,023.5 | 2,468.2 | 2,520.9 |
| Net income (\$ mil.)   | 13.3%            | 19.8    | 18.4    | 23.1    | 16.0    | 32.6    |
| Market value (\$ mil.) | (5.9%)           | 728.1   | 739.3   | 965.6   | 941.4   | 570.9   |
| Employees              | 2.3%             | 278     | 274     | 262     | 313     | 305     |

**BANK OF NEW YORK MELLON CORP**
**NYS: BK**

240 Greenwich Street  
New York, NY 10286  
Phone: 212 495-1784  
Fax: -  
Web: www.bnymellon.com

CEO: Gerald L. Hassell  
CFO: Michael P. Santomassimo  
HR: Monique R. Herena  
FYE: December 31  
Type: Public

The Bank of New York Mellon (BNY Mellon) is one of the world's largest global asset servicing companies and a leader in asset management and corporate trust and treasury services. The firm boasts \$35.5 trillion in assets under custody and administration and some \$1.8 trillion in assets under management. BNY Mellon's state-chartered bank subsidiary Bank of New York Mellon offers asset issuer treasury broker-dealer and clearance and collateral services while its other main subsidiary BNY Mellon N.A. offers wealth management services. Alexander Hamilton a founding father of the US and icon of the US \$10 bill helped establish in 1784 The Bank of New York which merged in 2007 with Pittsburgh's Mellon Financial to form BNY Mellon.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | (1.5%)           | 385,303.0 | 393,780.0 | 333,469.0 | 371,758.0 | 362,873.0 |
| Net income (\$ mil.)   | 13.5%            | 2,567.0   | 3,158.0   | 3,547.0   | 4,090.0   | 4,266.0   |
| Market value (\$ mil.) | 3.8%             | 38,964.5  | 39,588.7  | 45,505.0  | 51,728.5  | 45,207.2  |
| Employees              | 0.5%             | 50,300    | 51,200    | 52,000    | 52,500    | 51,300    |

**BANK OF SOUTH CAROLINA CORP**
**NAS: BKSC**

256 Meeting Street  
Charleston, SC 29401  
Phone: 843 724-1500  
Fax: -  
Web: www.banksc.com

CEO: Fleetwood S Hassell  
CFO: Eugene H Walpole IV  
HR: -  
FYE: December 31  
Type: Public

What were you expecting something different? The Bank of South Carolina Corporation is the holding company for The Bank of South Carolina which was founded in 1987. It operates four branches in and around Charleston. Targeting individuals and small to mid-sized business customers the bank offers such standard retail services as checking and savings accounts credit cards and money market and NOW accounts. Real estate loans make up more than 70% of the The Bank of South Carolina's loan portfolio which also includes commercial loans (around 20%) and to a lesser extent personal loans. President and CEO Hugh Lane and his family control about 12% of the company.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.0%             | 367.2 | 399.2 | 413.9 | 446.6 | 429.1 |
| Net income (\$ mil.)   | 12.0%            | 4.4   | 4.9   | 5.2   | 4.9   | 6.9   |
| Market value (\$ mil.) | 5.4%             | 81.5  | 88.5  | 115.2 | 106.4 | 100.4 |
| Employees              | 0.3%             | 78    | 81    | 74    | 77    | 79    |

**BANK OF THE CAROLINAS CORP**
**NBB: BCAR**

135 Boxwood Village Drive  
Mocksville, NC 27028  
Phone: 336 751-5755  
Fax: -  
Web: www.bankofthecarolinas.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

It would be more accurate to call it Bank of the North Carolina. Bank of the Carolinas Corporation was formed in 2006 to be the holding company for Bank of the Carolinas which provides traditional deposit and lending services to individuals and businesses through about 10 branches in central North Carolina. Deposit services include checking savings and money market accounts; IRAs; and CDs. Commercial real estate loans account for the largest portion of the company's loan portfolio; the bank's lending activities also include business construction and consumer loans residential mortgages and home equity lines of credit.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11  | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Assets (\$ mil.)       | (8.6%)           | 610.4 | 535.0 | 486.0  | 437.4 | 426.7 |
| Net income (\$ mil.)   | -                | (3.1) | (2.7) | (28.3) | (4.6) | (0.4) |
| Market value (\$ mil.) | (36.0%)          | 17.3  | 9.7   | 1.1    | 0.8   | 2.9   |
| Employees              | (4.2%)           | 120   | 108   | 112    | 105   | 101   |

**BANK OF THE JAMES FINANCIAL GROUP INC**
**NAS: BOTJ**

828 Main Street  
Lynchburg, VA 24504  
Phone: 434 846-2000  
Fax: -  
Web: www.bankofthexjames.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Bank of the James Financial Group is the holding company for Bank of the James a financial institution serving central Virginia from about 10 branch locations. Catering to individuals and small businesses the bank offers standard retail products and services including checking and savings accounts CDs and IRAs. Funds from deposits are mainly used to originate residential mortgages which make up about half of the bank's loan portfolio and commercial and consumer loans. Subsidiary BOTJ Investment Group offers bank customers brokerage services annuities and related investment products through a third-party broker-dealer.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 10.0%            | 460.9 | 527.1 | 574.2 | 626.3 | 674.9 |
| Net income (\$ mil.)   | 11.6%            | 3.4   | 3.7   | 3.3   | 2.9   | 5.3   |
| Market value (\$ mil.) | 6.0%             | 45.1  | 56.6  | 66.4  | 65.4  | 56.9  |
| Employees              | 6.9%             | 121   | 125   | 133   | 143   | 158   |



**BANK OF THE WEST**

180 Montgomery St.  
San Francisco CA 94104  
Phone: 415-765-4800  
Fax: 925-943-1224  
Web: www.bankofthewest.com

CEO: J Michael Shepherd  
CFO: Dan Beck  
HR: -  
FYE: December 31  
Type: Subsidiary

Bank of the West can't "bear" the thought of customers banking elsewhere. The bank (which uses a bear as its logo) has more than 700 offices in some 20 states in the western and Midwestern US. Catering to consumers and small to midsized companies Bank of the West offers deposit accounts credit cards insurance investment products trust services and financial planning. It focuses its lending on residential mortgages and consumer loans which together make up about half of its loan portfolio. Parent company BancWest is owned by French bank BNP Paribas.

**BANK OF VIRGINIA**

NASDAQ: BOVA

11730 Hull Street Rd.  
Midlothian VA 23112  
Phone: 804-774-7576  
Fax: 804-774-2306  
Web: www.bankofva.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Bank of Virginia helps put the Rich in Richmond. The bank serves Chesterfield and Henrico counties from a handful of branches in Richmond Chester and Midlothian. It offers standard retail and commercial deposit services such as checking and savings accounts CDs IRAs and money market accounts. Commercial mortgages account for more than half of the bank's loan portfolio which also includes business loans one-to-four-family residential mortgages and construction loans. Consumer lending accounts for less than 1% of its portfolio. Washington DC-based Cordia Bancorp bought a majority of Bank of Virginia in 2010 and plans to buy the rest.

**BANK OZK**

NMS: OZK

17901 Chenal Parkway  
Little Rock, AR 72223  
Phone: 501 978-2265  
Fax: 501 978-2224  
Web: www.bankozarks.com

CEO: -  
CFO: Greg McKinney  
HR: -  
FYE: December 31  
Type: Public

Bank of the Ozarks is the holding company for the bank of the same name which has about 260 branches in Alabama Arkansas California the Carolinas Florida Georgia New York and Texas. Focusing on individuals and small to midsized businesses the \$12-billion bank offers traditional deposit and loan services in addition to personal and commercial trust services retirement and financial planning and investment management. Commercial real estate and construction and land development loans make up the largest portion of Bank of the Ozarks' loan portfolio followed by residential mortgage business and agricultural loans. Bank of the Ozarks grows its loan and deposit business by acquiring smaller banks and opening branches across the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Assets (\$ mil.)       | 34.9%         | 6,766.5 | 9,879.5 | 18,890.1 | 21,275.6 | 22,388.0 |
| Net income (\$ mil.)   | 36.9%         | 118.6   | 182.3   | 270.0    | 421.9    | 417.1    |
| Market value (\$ mil.) | (11.9%)       | 4,876.9 | 6,361.1 | 6,763.7  | 6,231.2  | 2,936.2  |
| Employees              | 14.7%         | 1,479   | 1,642   | 2,315    | 2,400    | 2,563    |

**BANKERS FINANCIAL CORPORATION**

11101 Roosevelt Blvd. North  
St. Petersburg FL 33716  
Phone: 727-823-4000  
Fax: 727-823-6518  
Web: www.bankersfinancialcorp.com

CEO: Dr John A Strong  
CFO: Jim D Albert  
HR: -  
FYE: December 31  
Type: Private

Bankers Financial Corporation has more to do with extended warranties and hurricanes than it does with checking and savings accounts. The holding company operates two primary arms: Bankers Insurance Group and Bankers Business Group. The insurance group offers commercial and personal lines through a handful of property/casualty carriers an annuity company and an insurance outsourcing services provider. The business group offers a range of services from bail bonds to new-home warranties to medical plans through a handful of companies in Florida. Its diverse portfolio even includes a private hunting and sporting club in the Florida woodlands called the Gilchrist Club and a parolee monitoring company.

**BANKFINANCIAL CORP**

NMS: BFIN

60 North Frontage Road  
Burr Ridge, IL 60527  
Phone: 800 894-6900  
Fax: -

CEO: F. Morgan Gasior  
CFO: Paul A. Cloutier  
HR: -  
FYE: December 31  
Type: Public

If you need a BankNow to handle your BankBusiness try BankFinancial. The bank serves individuals and businesses through about 20 branches in Cook DuPage Lake and Will counties in northeastern Illinois including parts of Chicago. It offers standard products such as checking and savings accounts credit cards and loans; services such as account management are available online. Multifamily residential mortgage loans make up 40% of its loan portfolio while another 40% is made up of commercial leases and non-residential mortgage loans. The bank also writes one-to-four family residential mortgages and home equity loans and lines of credit business loans and construction and land loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 2.0%          | 1,465.4 | 1,512.4 | 1,620.0 | 1,625.6 | 1,585.3 |
| Net income (\$ mil.)   | (16.9%)       | 40.6    | 8.7     | 7.5     | 9.0     | 19.3    |
| Market value (\$ mil.) | 6.0%          | 195.5   | 208.2   | 244.3   | 252.8   | 246.4   |
| Employees              | (2.7%)        | 290     | 273     | 264     | 259     | 260     |

**BANKRATE INC (DE)**

NYS: RATE

1675 Broadway, 22nd Floor  
New York, NY 10019  
Phone: 917 368-8600  
Fax: -  
Web: www.bankrate.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Bankrate knows there's life after budget-cutting. The firm's online network including flagship Bankrate.com provides information (including rate data and reviews) on more than 300 personal finance products including mortgages credit cards money market accounts and car and home equity loans. Bankrate culls information from about 4800 institutions covers nearly 600 local markets across the US and distributes content to about 175 media partners. Other Bankrate sites include InsureMe.com and NetQuote which sell leads to insurance agents and carriers and CreditCardGuide.com a credit card comparison website. Bankrate in 2011 filed to go public.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.3%)        | 424.2   | 457.2   | 457.4   | 544.9   | 370.5   |
| Net income (\$ mil.)   | -             | (13.4)  | 29.3    | (10.0)  | 5.2     | (13.3)  |
| Market value (\$ mil.) | (11.3%)       | 2,081.1 | 1,205.1 | 1,736.5 | 1,203.1 | 1,287.4 |
| Employees              | 4.2%          | 438     | 452     | 488     | 552     | 517     |

**BANKUNITED INC.**
**NYS: BKU**

14817 Oak Lane  
Miami Lakes, FL 33016  
Phone: 305 569-2000  
Fax: -  
Web: www.bankunited.com

CEO: Rajinder P. (Raj) Singh  
CFO: Leslie N. Lunak  
HR: Ellen Gioia  
FYE: December 31  
Type: Public

BankUnited is uniting the north and south again. It's the bank holding company for BankUnited N.A. which provides standard banking services to individuals and businesses through nearly 90 banking centers in about 15 Florida counties and five banking centers in the New York metro area. Deposit offerings include checking and savings accounts treasury management services and certificates of deposit. Commercial loans including multi-family residential mortgages account for some 80% of the bank's lending portfolio. In 2018 the company launched BankUnitedDirect an online division offering money market and CD accounts nationwide. BankUnited does not offer investment banking or wealth management services.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 13.8%            | 19,210.5 | 23,883.5 | 27,880.2 | 30,347.0 | 32,164.3 |
| Net income (\$ mil.)   | 12.3%            | 204.2    | 251.7    | 225.7    | 614.3    | 324.9    |
| Market value (\$ mil.) | 0.8%             | 2,872.1  | 3,575.0  | 3,736.6  | 4,037.0  | 2,968.3  |
| Employees              | 2.1%             | 1,647    | 1,741    | 1,706    | 1,763    | 1,790    |

**BANNER CORP.**
**NMS: BANR**

10 South First Avenue  
Walla Walla, WA 99362  
Phone: 509 527-3636  
Fax: -  
Web: www.bannerbank.com

CEO: Mark J. Grescovich  
CFO: Lloyd W. Baker  
HR: Kayleen Kohler  
FYE: December 31  
Type: Public

Flagging bank accounts? See Banner Corporation. Banner is the holding company for Banner Bank which serves the Pacific Northwest through about 100 branches and 10 loan production offices in Washington Oregon and Idaho. The company also owns Islanders Bank which operates three branches in Washington's San Juan Islands. The banks offer standard products such as deposit accounts credit cards and business and consumer loans. Commercial loans including business agriculture construction and multifamily mortgage loans account for about 90% of the company's portfolio. Bank subsidiary Community Financial writes residential mortgage and construction loans.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 25.9%            | 4,723.9 | 9,796.3 | 9,793.7 | 9,763.2 | 11,871.3 |
| Net income (\$ mil.)   | 26.0%            | 54.2    | 45.2    | 85.4    | 60.8    | 136.5    |
| Market value (\$ mil.) | 5.6%             | 1,513.6 | 1,613.5 | 1,963.6 | 1,939.3 | 1,881.6  |
| Employees              | 16.4%            | 1,193   | 2,143   | 2,137   | 2,128   | 2,187    |

**BANNER HEALTH**

2901 N CENTRAL AVE # 160  
PHOENIX, AZ 850122702  
Phone: 602-747-4000  
Fax: -  
Web: www.bannerhealth.com

CEO: Peter S. Fine  
CFO: Dennis L. Laraway  
HR: -  
FYE: December 31  
Type: Private

Banner Health is one of the largest secular not-for-profit health systems in the US. The organization operates about 30 acute-care hospitals (with roughly 4000 beds). It also operates clinics nursing homes clinical laboratories ambulatory surgery centers home health agencies and other health care-related organizations including physician practices and a captive insurance company. Banner Health participates in medical research in areas such as Alzheimer's disease and spinal cord injuries through its Banner Sun Health Research division. The company which has more than 400,000 members provides services in seven states in the western US; its largest concentration of facilities is in Arizona.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.9%             | -     | 6,971.1 | 7,633.2 | 7,835.3 | 8,519.8 |
| Net income (\$ mil.)   | (18.6%)          | -     | 119.0   | 309.3   | 728.0   | 64.1    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 35,000  |

**BANNER PHARMACAPS INC.**

4100 Mendenhall Oaks Pkwy Ste 301  
High Point NC 27265  
Phone: 336-812-3442  
Fax: 336-812-7030  
Web: www.banpharm.com

CEO: -  
CFO: -  
HR: Brenda Walden  
FYE: December 31  
Type: Subsidiary

Skip the spoonful of sugar Banner Pharmacaps uses gelatin to help the medicine go down. The company develops and makes a range of softgels for convenient oral dosage and delivery of prescription over-the-counter (OTC) and nutritional medicines and supplements. Its soft gelatin technologies are used in both branded and private-label OTC products such as pain and cold medicines. Banner also works with prescription drugmakers to enhance solubility and delivery methods for existing products as well as for compounds in clinical trial stages. It specializes in soft-gel technologies that control release rate and enhance performance of certain compounds. Parent company VION has agreed to sell Banner to Patheon.

**BANNER-UNIVERSITY MEDICAL CENTER TUCSON CAMPUS LLC**

1501 N CAMPBELL AVE  
TUCSON, AZ 857240001  
Phone: -  
Fax: -  
Web: www.uahealth.ixt.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Banner - University Medicine (formerly The University of Arizona Health Network) heals Arizonans and trains Wildcats. It operates three academic medical centers in Phoenix and Tucson serving as the primary teaching hospital for the University of Arizona (UA) and offering medical treatment research and education services. The not-for-profit center provides cancer cardiology geriatric respiratory transplant and dialysis care as well as general practice and home health services. Specialty services include burn care behavioral health integrative medicine sports medicine and level I trauma care. The network merged with Banner Healthcare in 2015.

|                        | Annual<br>Growth | 06/03 | 06/04 | 06/05 | 06/08 | 06/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.5%)           | -     | -     | 708.8 | 512.2 | 541.5 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 27.1  | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,000 |

**BAPTIST HEALTH**

9601 BAPTIST HEALTH DR # 109  
LITTLE ROCK, AR 722056323  
Phone: 501-202-2000  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

For those seeking medical salvation Baptist Health may be the answer to their prayers. The organization provides health services through about 175 points of care scattered throughout in Arkansas. Its facilities include seven hospitals and a number of rehabilitation facilities family clinics and therapy and wellness centers. Arkansas Health Group a division of Baptist Health runs more than 20 physician clinics across the state. Specialized services include cardiology women's health orthopedics rehabilitation and home and hospice care. Baptist Health's Parkway Village is a 90-acre retirement community for active seniors located close to Baptist Health Medical Center - Little Rock.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/17 | 12/18   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 3.1%             | -     | -     | 924.0 | 875.4 | 1,215.9 |
| Net income (\$ mil.)   | -                | -     | -     | 64.5  | 49.4  | (45.1)  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 7,000   |

**BAPTIST HEALTH CARE**

1000 W. Moreno St.  
Pensacola FL 32501  
Phone: 850-434-4011  
Fax: 850-469-2307  
Web: www.ebaptisthealthcare.org

CEO: -  
CFO: Joseph Felkner  
HR: -  
FYE: September 30  
Type: Private - Not-for-Pr

Baptist Health Care strives for coastal health excellence. The firm operates hospitals clinics and a home health agency in northern and western Florida as well as southern Alabama. Founded in 1951 the Pensacola Florida-based not-for-profit health care system operates four acute-care hospitals including the 490-bed Baptist Hospital and 65-bed Gulf Breeze Hospital. Baptist Health Care in conjunction with its affiliates provides a wide variety of services such as home health care rehabilitation services and behavioral health services. Its Baptist Manor in Pensacola provides sub-acute care and long-term care and the Andrews Institute provides sports medicine services.

**BAPTIST HEALTH SOUTH FLORIDA, INC.**

6855 S RED RD  
SOUTH MIAMI, FL 331433647  
Phone: 305-596-1960  
Fax: -

CEO: Brian E. Keeley  
CFO: Ralph E. Lawson  
HR: -  
FYE: September 30  
Type: Private

Baptist Health South Florida (BHSF) is a faith-based not-for-profit enterprise operating about a dozen acute-care hospitals in the Miami area. Its flagship facility Baptist Hospital has about 730 beds and provides a comprehensive range of medical and surgical services. The system also includes Bethesda Hospital (480 beds) South Miami Hospital (440 beds) a children's hospital and other community hospitals in surrounding areas. In all BHSF hospitals contain about 2650 beds. In addition to inpatient services the organization provides ambulatory surgery primary and urgent care diagnostic imaging rehabilitation and home health services from more than 100 outpatient centers and physician practices.

|                        | Annual Growth | 12/07 | 12/08* | 09/09 | 09/15 | 09/17  |
|------------------------|---------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | 83.2%         | -     | 2.6    | 616.1 | 846.4 | 608.3  |
| Net income (\$ mil.)   | -             | -     | (1.0)  | 121.3 | 137.4 | 244.3  |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -      |
| Employees              | -             | -     | -      | -     | -     | 16,000 |

\*Fiscal year change

**BAPTIST HEALTH SYSTEM, INC.**

800 PRUDENTIAL DR  
JACKSONVILLE, FL 322078202  
Phone: 904-202-2000  
Fax: -  
Web: www.baptistjax.com

CEO: A. Hugh Greene  
CFO: Scott Wooten  
HR: -  
FYE: September 30  
Type: Private

Even if you don't root for the Jacksonville Jaguars you can still seek care from Baptist Health System. Baptist Health serves the Jacksonville Florida area through four acute care hospitals and a children's hospital with a combined total of more than 1000 beds. Baptist Medical Center its flagship facility is a full-service hospital that also houses Baptist Heart Hospital. Across the street Wolfson Children's Hospital also cares for the city's youngest residents. The system's satellite acute-care facilities include Baptist Medical Center Beaches Baptist Medical Center Nassau and Baptist Medical Center South.

|                        | Annual Growth | 09/14 | 09/15 | 09/16 | 09/17   | 09/18   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 6.5%          | -     | -     | -     | 1,630.4 | 1,736.3 |
| Net income (\$ mil.)   | (17.1%)       | -     | -     | -     | 304.5   | 252.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 7,000   |

**BAPTIST HEALTHCARE SYSTEM, INC.**

2701 EASTPOINT PKWY  
LOUISVILLE, KY 402234166  
Phone: 502-896-5000  
Fax: -  
Web: www.baptisthealth.com

CEO: James S. Fritz  
CFO: Carl G. Herde  
HR: Sue Christopher  
FYE: August 31  
Type: Private

Baptist Healthcare System which goes by Baptist Health wants to keep all its followers healthy. The system owns eight acute -care hospitals one a long-term facility in Kentucky with a total capacity of more than 2100 beds. The not-for-profit health system's largest facility is Baptist Hospital East a 520-bed hospital in Louisville that provides a wide range of health services with special expertise in cardiology rehabilitation and women's health. In addition to its owned facilities Baptist Health manages Hardin Memorial a 300-bed hospital located in Elizabethtown and Russell County Hospital with 25 beds. The growing Baptist Health was founded as a single hospital in Louisville in 1924.

|                        | Annual Growth | 08/14 | 08/15   | 08/16   | 08/17   | 08/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.5%          | -     | 2,136.4 | 2,331.5 | 2,688.0 | 2,725.1 |
| Net income (\$ mil.)   | 105.4%        | -     | 17.3    | 1.2     | 5.8     | 149.9   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 12,601  |

**BAPTIST HOSPITAL OF MIAMI, INC.**

8900 N KENDALL DR  
MIAMI, FL 331762197  
Phone: 786-596-1960  
Fax: -

CEO: -  
CFO: Ralph Lawson  
HR: -  
FYE: December 31  
Type: Private

Baptist Hospital of Miami can treat many vices for Miami residents. The flagship facility of the Baptist Health South Florida health system provides residents of the city with a full range of health care services including pediatric cancer home health rehabilitation neurology and cardiovascular care. The hospital has more than 680 beds and includes the Baptist Children's Hospital which offers a pediatric emergency room and a neonatal intensive care unit. Baptist Hospital of Miami also includes the Baptist Cardiac & Vascular Institute a regional cancer program and a diabetes care center. Baptist Hospital of Miami was founded in 1960.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16* | 12/17   |
|------------------------|---------------|-------|-------|-------|--------|---------|
| Sales (\$ mil.)        | 3.2%          | -     | 913.6 | 889.5 | 867.8  | 1,004.3 |
| Net income (\$ mil.)   | (19.6%)       | -     | 140.7 | 108.5 | 39.5   | 73.2    |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -       |
| Employees              | -             | -     | -     | -     | -      | 4,200   |

\*Fiscal year change

**BAPTIST MEMORIAL HEALTH CARE SYSTEM, INC.**

350 N HUMPHREYS BLVD  
MEMPHIS, TN 381202177  
Phone: 901-227-5117  
Fax: -  
Web: www.baptistonline.org

CEO: Stephen C. Reynolds  
CFO: Don Pounds  
HR: -  
FYE: September 30  
Type: Private

Serving portions of Tennessee Mississippi and Arkansas Baptist Memorial Health Care consists of 21 acute care and specialty hospitals and a network of urgent care clinic home health care and hospice operations. The health system has more than 2300 beds more than half of which are located in the greater Memphis area. Its flagship facility is Baptist Memorial Hospital-Memphis which offers advanced care in numerous medical specialties including cardiovascular disease and oncology. Through an affiliation with Baptist College of Health Sciences the organization provides undergraduate education in a number of health care fields including nursing and medical radiography.

|                        | Annual Growth | 09/08 | 09/09 | 09/10 | 09/12 | 09/15  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 8.2%          | -     | 124.1 | 136.2 | 161.9 | 199.5  |
| Net income (\$ mil.)   | -             | -     | (3.5) | (1.5) | 1.3   | (10.0) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 9,877  |

**BAPTIST MEMORIAL HOSPITAL**

6019 WALNUT GROVE RD  
MEMPHIS, TN 381202113  
Phone: 901-226-5000  
Fax: -  
Web: www.baptistonline.org

CEO: Jason Little  
CFO: Don Pounds  
HR: Larry Braughton  
FYE: September 30  
Type: Private

When most of us think of Memphis we think of Elvis Presley. When doctors think of Memphis they think of Elvis and Baptist Memorial Hospital-Memphis. As the flagship facility of Baptist Memorial Health Care the 710-bed hospital often simply called Baptist Memphis offers patients the full spectrum of health care services including cancer treatment orthopedics surgical services and neurology. The campus also features the Baptist Heart Institute for cardiovascular care and research a pediatric emergency room a skilled nursing facility and the Plaza Diagnostic Pavilion for outpatient health care. Baptist Memphis established in 1979 is one of the state's highest volume hospitals.

|                        | Annual<br>Growth | 09/11 | 09/12 | 09/13 | 09/14  | 09/15 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (0.3%)           | -     | 697.3 | 504.3 | 663.5  | 691.0 |
| Net income (\$ mil.)   | -                | -     | 15.1  | 17.4  | (47.8) | (1.2) |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 6,000 |

**BAR HARBOR BANKSHARES**
**ASE: BHB**

P.O. Box 400, 82 Main Street  
Bar Harbor, ME 04609-0400  
Phone: 207 288-3314  
Fax: -  
Web: www.bhbt.com

CEO: Curtis C. Simard  
CFO: Josephine Iannelli  
HR: -  
FYE: December 31  
Type: Public

Bar Harbor Bankshares which holds Bar Harbor Bank & Trust is a Maine -staty. Boasting \$1.6 billion in assets the bank offers traditional deposit and retirement products trust services and a variety of loans to individuals and businesses through 15 branches in the state's Hancock Knox and Washington counties. Commercial real estate and residential mortgages loans make up nearly 80% of the bank's loan portfolio though it also originates business construction agricultural home equity and other consumer loans. About 10% of its loans are to the tourist industry which is associated with nearby Acadia National Park. Subsidiary Bar Harbor Trust Services offers trust and estate planning services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 25.4%            | 1,459.3 | 1,580.1 | 1,755.3 | 3,565.2 | 3,608.5 |
| Net income (\$ mil.)   | 22.5%            | 14.6    | 15.2    | 14.9    | 26.0    | 32.9    |
| Market value (\$ mil.) | (8.5%)           | 496.7   | 534.3   | 734.7   | 419.3   | 348.2   |
| Employees              | 18.9%            | 223     | 221     | 186     | 423     | 445     |

**BARAN TELECOM INC.**

2355 Industrial Park Blvd.  
Cumming GA 30041  
Phone: 678-513-1501  
Fax: 678-513-1501  
Web: www.barantelecom.com

CEO: Eyal Cohen  
CFO: Talli Shechter  
HR: -  
FYE: December 31  
Type: Subsidiary

Baran Telecom provides network infrastructure development services to the global wireless telecommunications industry. The company specializes in the planning design deployment and maintenance of mobile phone and other wireless and broadband networks. It has undertaken projects at more than 50000 communication facilities in all states of the US and in more than 35 countries in Europe Africa and Asia. Baran Telecom primarily serves mobile phone operators and other telecom carriers tower operators and equipment vendors. Clients have included Ericsson Nokia Orange and Vodafone. It is a subsidiary of Israel's engineering construction and technology giant Baran Group.

**BARCELO CRESTLINE CORPORATION**

3950 University Dr. Ste. 301  
Fairfax VA 22030  
Phone: 571-529-6000  
Fax: 571-529-6050  
Web: www.barcelocrestline.com

CEO: James A Carroll  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Though some of its hotels are upscale Barcelo Crestline Corporation's clientele includes more than just the upper crust. The company primarily operates through its Crestline Hotels & Resorts hotel management subsidiary which oversees a portfolio of about 50 hotels resorts and conference centers in nearly a dozen US states and Washington DC. Properties include leading hotel brands such as Marriott Hilton and Sheraton. Barcelo Crestline also has equity interests in several upscale hotels. The company was formed in 2002 when the Spanish hotel operator Barcelo Group acquired the American hotel operator Crestline Capital the parent company of Crestline Hotels & Resorts to set up an American branch.

**BARCLAYS BANK DELAWARE**

100 S WEST ST  
WILMINGTON, DE 198015015  
Phone: 302-255-8000  
Fax: -  
Web: www.barclaycardus.com

CEO: Amer Sajed  
CFO: Gerald (Jerry) Pavelich  
HR: -  
FYE: December 31  
Type: Private

Spending money is a rewarding experience for holders of Barclays Bank Delaware cards. With co-branded credit cards from Barclays Bank Delaware (aka Barclaycard US) customers accumulate points that can be redeemed for air travel hotel stays and other perks. The company a division of Barclays issues Visa and MasterCard credit cards in addition to co-branded credit cards through partnerships with some 60 companies and institutions including Priceline Best Western L.L. Bean and BJ's Wholesale. Barclay's cards are accepted in more than 200 countries through some 600000 ATMs and banks worldwide. Founded as Juniper Financial in 2000; it became a part of Barclays in 2004.

|                        | Annual<br>Growth | 12/06 | 12/07   | 12/08    | 12/13    | 12/14    |
|------------------------|------------------|-------|---------|----------|----------|----------|
| Assets (\$ mil.)       | 18.8%            | -     | 7,470.3 | 12,418.3 | 19,055.5 | 25,012.7 |
| Net income (\$ mil.)   | -                | -     | 0.0     | 20.6     | 331.6    | 239.8    |
| Market value (\$ mil.) | -                | -     | -       | -        | -        | -        |
| Employees              | -                | -     | -       | -        | -        | 349      |

**BARD (CR) INC**
**NYS: BCR**

730 Central Avenue  
Murray Hill, NJ 07974  
Phone: 908 277-8000  
Fax: -  
Web: www.crbard.com

CEO: Timothy M Ring  
CFO: Christopher S Holland  
HR: -  
FYE: December 31  
Type: Public

C. R. Bard has been in the medical device business for more than a century — it introduced the Foley urological catheter (still one of its top sellers) in 1934. Its products fall into four general therapeutic categories: vascular oncology urology and surgical specialties. Among other things the company makes stents catheters and guidewires used in angioplasties and other vascular procedures; catheters for delivering chemotherapy treatments; and urology catheters and products used to treat urinary incontinence. Its line of specialty surgical tools made by subsidiary Davol includes devices used in laparoscopic and orthopedic procedures and for hernia repair.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14    | 12/15    | 12/16    |
|------------------------|------------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 5.9%             | 2,958.1 | 3,049.5 | 3,323.6  | 3,416.0  | 3,714.0  |
| Net income (\$ mil.)   | 0.1%             | 530.1   | 689.8   | 294.5    | 135.4    | 531.4    |
| Market value (\$ mil.) | 23.1%            | 7,125.2 | 9,764.1 | 12,146.5 | 13,810.0 | 16,377.5 |
| Employees              | 7.5%             | 12,200  | 13,000  | 13,900   | 14,900   | 16,300   |

**BARD COLLEGE**

30 CAMPUS RD  
ANNANDALE ON HUDSON, NY 125049800  
Phone: 845-758-7518  
Fax: -  
Web: www.bard.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Although Shakespeare might appreciate the curriculum Bard College is not named for the Bard of Avon but for founder John Bard. The institution of higher learning is an independent nonsectarian residential coeducational four-year college of the liberal arts and sciences. Bard's total enrollment of 1900 includes some 600 graduate students. First-year students are required to take a three-week Workshop in Language and Thinking that emphasizes the connection between expression and thought. Students must also complete a year-long senior project that is reviewed by faculty members.

|                        | Annual<br>Growth | 06/13 | 06/14  | 06/16  | 06/17 | 06/18  |
|------------------------|------------------|-------|--------|--------|-------|--------|
| Sales (\$ mil.)        | (3.4%)           | -     | 227.0  | 189.6  | 184.9 | 197.8  |
| Net income (\$ mil.)   | -                | -     | (17.9) | (21.6) | 18.9  | (11.2) |
| Market value (\$ mil.) | -                | -     | -      | -      | -     | -      |
| Employees              | -                | -     | -      | -      | -     | 525    |

**BARE ESSENTUALS INC.**

71 Stevenson St. 22nd Fl.  
San Francisco CA 94105  
Phone: 415-489-5000  
Fax: 877-963-3329  
Web: www.bareessentials.com

CEO: Leslie A Blodgett  
CFO: Mike Gray  
HR: -  
FYE: December 31  
Type: Subsidiary

When it comes to keeping its customers looking naturally pretty Bare Escentuals has a mineral interest. The company which rolled out its bareMinerals makeup brand in 1976 along with its first retail shop develops markets and sells natural cosmetics skin care and body care items. Brand names include bareMinerals Buxom md formulations RareMinerals and its namesake line. Bare Escentuals sells its products in the US through about 120 company-owned shops 880 beauty product retailers and 1500 spas and salons. It also has distributors in Canada Japan and the UK and other European countries. Japanese cosmetics company Shiseido acquired Bare Escentuals for about \$1.8 billion in 2010.

**BARKLEY INC.**

1740 Main St.  
Kansas City MO 64108  
Phone: 816-842-1500  
Fax: 830-788-7279  
Web: www.jbfoods.com

CEO: Jeff King  
CFO: Greg Trees  
HR: -  
FYE: December 31  
Type: Private

Barkley (formerly known as Barkley Evergreen & Partners) is an employee-owned agency that integrates advertising and marketing services across such disciplines as public relations relationship marketing event marketing and interactive services. It has provided marketing communication services for such clients as Weight Watchers Sonic CITGO NASCAR and the Kansas Lottery. The agency serves national clientele through full-service offices in Kansas City Missouri and Pittsburgh with field offices located across the country. Units within Barkley include Barkley Blacktop and BarkleyREI.

**BARNES & NOBLE COLLEGE BOOKSELLERS LLC**

120 Mountain View Blvd.  
Basking Ridge NJ 07920  
Phone: 908-991-2665  
Fax: 908-991-2846  
Web: www.bncollege.com/

CEO: Max J Roberts  
CFO: -  
HR: -  
FYE: April 30  
Type: Subsidiary

Barnes & Noble College Booksellers is the scholastic subsidiary of Barnes & Noble (B&N) the nation's #1 bookstore chain. Established in 1965 the company operates some 645 bookstores serving more than 4 million students on college campuses nationwide selling textbooks (new used rental and electronic) trade books school supplies collegiate clothing and emblematic merchandise. It also offers merchandise through campus bookstores' websites. Universities medical and law schools and community colleges hire B&N College to replace traditional campus cooperatives. Some of its well-known campus bookstores include Boston University and Yale. B&N College accounts for nearly 25% of its parent company's sales.

**BARNES & NOBLE INC**

NYS: BKS

122 Fifth Avenue  
New York, NY 10011  
Phone: 212 633-3300  
Fax: -  
Web: www.barnesandnoble.com

CEO: James Daunt  
CFO: Allen W Lindstrom  
HR: -  
FYE: April 28  
Type: Public

Barnes & Noble does business by the book and the NOOK. As one of the largest bookstore chains in the US it operates some 630 Barnes & Noble superstores in all 50 states and Washington DC. Stores range in size from 3000 sq. ft. to 60000 sq. ft. and stock between 19000 and 143000 book titles. It also sells books and other media online. The company's digital subsidiary NOOK Media develops supports and creates digital content and products for the digital reading and digital education markets. The struggling company has been restructuring for several years having spun off its education division among other initiatives; in 2018 Barnes & Noble announced a strategic review that could result in the sale of the company.

|                        | Annual<br>Growth | 05/14   | 05/15*  | 04/16   | 04/17   | 04/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (13.0%)          | 6,381.4 | 6,069.5 | 4,163.8 | 3,894.6 | 3,662.3 |
| Net income (\$ mil.)   | -                | (47.3)  | 36.6    | (24.4)  | 22.0    | (125.5) |
| Market value (\$ mil.) | (24.2%)          | 1,211.9 | 1,649.2 | 853.7   | 621.2   | 399.6   |
| Employees              | (13.5%)          | 41,000  | 41,000  | 29,000  | 26,000  | 23,000  |

\*Fiscal year change

**BARNES & THORNBURG LLP**

11 S. Meridian St.  
Indianapolis IN 46204-3535  
Phone: 317-236-1313  
Fax: 317-231-7433  
Web: www.btlaw.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Barnes & Thornburg's more than 550 attorneys counsel clients ranging from individuals to multinational corporations. With particular expertise in serving clients in the technology sector the law firm offers experience in more than 50 practice areas and industry specializations including health care intellectual property global logistics and taxation. Deeply seeded in the Midwest it also owns offices in Delaware and Washington DC. To increase its international footprint the firm is a part of TerraLex a global network of more than 150 law firms in about 100 jurisdictions. Barnes & Thornburg was founded in 1940 as Barnes Hickam Pantzer & Boyd.

**BARNES GROUP INC.**
**NYS: B**

123 Main Street  
Bristol, CT 06010  
Phone: 860 583-7070  
Fax: -  
Web: www.bginc.com

CEO: -  
CFO: Christopher J. (Chris) Stephens  
HR: Dawn N. Edwards  
FYE: December 31  
Type: Public

Barnes Group keeps a spring in its step. The aerospace and industrial components manufacturer produces precision engineered springs for electronics and machinery nitrogen gas products used to control stamping presses as well as fabricated components and assemblies for turbine engines and airframes. The group also offers commercial and military aviation customers repair services primarily on aerospace spare parts. Its customers include original equipment manufacturers (OEMs) of aircraft engines consumer electronics farm equipment home appliances and medical devices located worldwide but primarily in the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.3%          | 1,262.0 | 1,194.0 | 1,230.8 | 1,436.5 | 1,495.9 |
| Net income (\$ mil.)   | 8.9%          | 118.4   | 121.4   | 135.6   | 59.4    | 166.2   |
| Market value (\$ mil.) | 9.7%          | 1,899.9 | 1,816.7 | 2,434.2 | 3,247.9 | 2,752.5 |
| Employees              | 7.0%          | 4,515   | 4,735   | 5,036   | 5,375   | 5,908   |

**BARNESANDNOBLE.COM LLC**

76 9th Ave. 9th Fl.  
New York NY 10011  
Phone: 212-414-6000  
Fax: 212-414-6140  
Web: www.barnesandnoble.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Subsidiary

barnesandnoble.com (BN.com) wants to be the Internet bookshelf's best seller. A subsidiary of the nation's #1 bookstore chain Barnes & Noble the online retailer sells books textbooks magazines music software videos toys and games and more. BN.com also features author interviews as well as book reviews from in-house editors customers and contributors to such sources as The Boston Globe The Wall Street Journal and The New Yorker. Other offerings include rare and out-of-print books and online book clubs. BN.com attracts bookworms from more than 230 countries. Under pressure from shareholders parent Barnes & Noble put itself up for sale in mid-2010.

**BARNEYS NEW YORK INC.**

575 5th Ave. 11th Fl.  
New York NY 10017  
Phone: 212-339-7300  
Fax: 212-450-8489  
Web: www.barneys.com

CEO: Mark Lee  
CFO: Steven Feldman  
HR: -  
FYE: December 31  
Type: Subsidiary

Barneys New York is no purple dinosaur even if it did have a brush with extinction. The luxury department store chain sells designer apparel for men women and children; shoes; accessories; and home furnishings. It operates more than 40 locations including 10 full-size Barneys New York flagship stores in New York City Beverly Hills Boston Chicago Dallas and other major cities; more than 15 smaller Barneys Co-Op shops; and about a dozen outlet stores. Founded in 1923 by Barney Pressman Barneys New York is owned by an affiliate of Istithmar PJSC an investment firm owned by the Dubai government. After a tough couple of years for luxury retailers Barneys has a new leader and is looking to recover.

**BARNHILL CONTRACTING COMPANY**

2311 N. Main St.  
Tarboro NC 27886  
Phone: 252-823-1021  
Fax: 252-823-0137  
Web: www.barnhillcontracting.com

CEO: Robert E. Barnhill Jr  
CFO: William F. Davis  
HR: -  
FYE: March 31  
Type: Private

Barnhill Contracting Company provides general construction site development and heavy highway construction services throughout the Carolinas and Virginia. Barnhill's building division provides construction services in the industrial biotech office retail mixed-use hospitality correctional and institutional markets. The unit offers general construction construction management design/build and fast-track services. Barnhill Contracting also operates asphalt plants and has one of the largest construction equipment divisions in the US Southeast. The family-owned firm was founded in 1949 by Robert E. Barnhill Sr; it is headed by his son Robert Barnhill Jr.

**BARNWELL INDUSTRIES, INC.**
**ASE: BRN**

1100 Alakea Street, Suite 2900  
Honolulu, HI 96813  
Phone: 808 531-8400  
Fax: -  
Web: www.brninc.com

CEO: -  
CFO: Russell M. Gifford  
HR: -  
FYE: September 30  
Type: Public

Barnwell Industries has more than a barnful of assets which range from oil and gas production contract well drilling and Hawaiian land and housing investments. Barnwell Industries explores for and produces oil and natural gas primarily in Alberta. In 2009 it reported proved reserves of 1.3 million barrels of oil and 20.6 billion cu. ft. of gas. Subsidiary Water Resources International drills water and geothermal wells and installs and repairs water pump systems in Hawaii. The company also owns a 78% interest in Kaupulehu Developments which owns leasehold rights to more than 1000 acres in Hawaii and is engaged in other real estate activities.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (8.9%)        | 17.5  | 13.3  | 13.0  | 9.4   | 12.1   |
| Net income (\$ mil.)   | -             | 1.3   | (3.6) | 1.2   | (1.8) | (12.4) |
| Market value (\$ mil.) | (27.3%)       | 15.4  | 13.7  | 14.9  | 14.7  | 4.3    |
| Employees              | 6.0%          | 34    | 34    | 29    | 31    | 43     |

**BARRACUDA NETWORKS INC**
**NYS: CUD**

3175 S. Winchester Blvd.  
Campbell, CA 95008  
Phone: 408 342-5400  
Fax: -  
Web: www.barracuda.com

CEO: William D. Jenkins Jr  
CFO: Dustin Driggs  
HR: -  
FYE: February 29  
Type: Public

Barracuda Networks hunts down network threats. The company provides firewalls that combine computer network hardware and software to protect enterprises from e-mail spam viruses and spyware. Other products include appliances for e-mail archiving Web filtering and load balancing. It serves businesses in industries such as consumer goods financial services manufacturing retail technology and utilities. Barracuda also provides professional services such as support consulting and implementation. Its extensive customer list has included Coca-Cola FedEx IBM and Toshiba. The company went public in 2013.

|                        | Annual Growth | 02/12 | 02/13 | 02/14   | 02/15   | 02/16 |
|------------------------|---------------|-------|-------|---------|---------|-------|
| Sales (\$ mil.)        | 18.8%         | 160.9 | 198.9 | 233.8   | 277.4   | 320.2 |
| Net income (\$ mil.)   | -             | 0.6   | (7.4) | (3.6)   | (67.5)  | (4.4) |
| Market value (\$ mil.) | (40.2%)       | -     | -     | 1,874.3 | 1,985.8 | 670.5 |
| Employees              | 10.4%         | -     | 1,108 | 1,122   | 1,365   | 1,491 |

**BARRETT (BILL) CORP**

NYS: BBG

1099 18th Street, Suite 2300  
 Denver, CO 80202  
 Phone: 303 293-9100  
 Fax: -  
 Web: www.billbarrettcorp.com

CEO: R Scot Woodall  
 CFO: William M Crawford  
 HR: -  
 FYE: December 31  
 Type: Public

Bill Barrett Corp. (named after a veteran oil industry wildcatter) is hoping for a Rocky Mountain high as it digs down deep for oil and gas. The company focuses its exploration and development activities in the Wind River Uinta Piceance Big Horn Denver-Julesburg and Paradox Basins and the Montana Overthrusts. Bill Barrett holds almost 1.1 million net undeveloped leasehold acres. The bulk of its properties are unconventional resources such as shale gas. In 2012 the company had net working interests in more than 1360 wells and had estimated net proved reserves of more than 1 trillion cu. ft. of natural gas equivalent. Natural gas accounts for the bulk of its reserves.

|                        | Annual Growth | 12/12   | 12/13   | 12/14 | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|-------|---------|---------|
| Sales (\$ mil.)        | (28.9%)       | 700.2   | 568.1   | 472.3 | 207.9   | 178.8   |
| Net income (\$ mil.)   | -             | 0.6     | (192.7) | 15.1  | (487.8) | (170.4) |
| Market value (\$ mil.) | (20.8%)       | 1,347.1 | 2,027.8 | 862.5 | 297.6   | 529.3   |
| Employees              | (24.6%)       | 344     | 258     | 202   | 139     | 111     |

**BARRETT BUSINESS SERVICES, INC.**

NMS: BBSI

8100 NE Parkway Drive, Suite 200  
 Vancouver, WA 98662  
 Phone: 360 828-0700  
 Fax: 360 828-0701  
 Web: www.barrettbusiness.com

CEO: Michael L. (Mike) Elich  
 CFO: Gary Kramer  
 HR: -  
 FYE: December 31  
 Type: Public

Barrett Business Services (BBSI) is employed in helping businesses. BBSI offers professional employment organization (PEO) services to some 6400 small and mid-sized businesses and their nearly 200000 employees. Its PEO services business provides outsourced human resource services such as payroll management benefits administration risk management recruiting and placement. The company also offers temporary and long-term staffing services such as on-demand or short-term staffing on-site management contract staffing master-vendor programs. Established in 1965 BBSI operates through more than 60 branch offices across 10 US states. About 80% of revenue comes from clients in California.

|                        | Annual Growth | 12/14  | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.3%         | 636.2  | 740.8   | 840.6   | 920.4   | 940.7   |
| Net income (\$ mil.)   | -             | (27.1) | 25.5    | 18.8    | 25.2    | 38.1    |
| Market value (\$ mil.) | 20.2%         | 202.6  | 322.0   | 474.0   | 476.9   | 423.4   |
| Employees              | 7.2%          | 93,040 | 103,250 | 115,746 | 124,212 | 122,958 |

**BARRY (R.G.) CORP.**

NMS: DFZ

13405 Yarmouth Road N.W.  
 Pickerington, OH 43147  
 Phone: 614 864-6400  
 Fax: -  
 Web: www.rgbarry.com

CEO: Bob Mullaney  
 CFO: Garry Bincoski  
 HR: Yvonne E Kalucis  
 FYE: June 29  
 Type: Public

R.G. Barry would be perfectly happy if women and men would scuff around everywhere in their slippers. As the world's leading maker and marketer of comfort footwear and slippers the company specializes in manufacturing soft slippers and casual footwear for men women and children. They're sold under such brands as Angel Treads Dearfoams EZfeet My College Footwear Terrasoles Soluna and Snug Treds as well as licensed names which account for most of its revenue. R.G. Barry sells its footwear through department stores nationwide. In 2011 the company added insoles and handbags to its lineup by acquiring a pair of non-shoe makers: Foot Petals and Baggallini.

|                        | Annual Growth | 06/09* | 07/10 | 07/11* | 06/12 | 06/13 |
|------------------------|---------------|--------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 6.6%          | 113.8  | 123.8 | 129.6  | 155.9 | 147.0 |
| Net income (\$ mil.)   | 17.3%         | 7.0    | 9.4   | 7.5    | 14.5  | 13.3  |
| Market value (\$ mil.) | 20.8%         | 86.2   | 127.6 | 129.2  | 153.4 | 183.4 |
| Employees              | (1.0%)        | 160    | 154   | 163    | 138   | 154   |

\*Fiscal year change

**BARRY UNIVERSITY, INC.**

11300 NE 2ND AVE  
 MIAMI SHORES, FL 331616695  
 Phone: 305-899-3000  
 Fax: -  
 Web: www.barry.edu

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Barry University is a Catholic institution of Dominican heritage based in South Florida. With a student-faculty ratio of about 14:1 the liberal arts university annually enrolls about 3000 undergraduate students and some 4000 graduate students. The university's academic division includes two colleges (the College of Arts and Sciences and the College of Health Sciences) and seven schools. It offers more than 100 specializations and programs for undergraduate graduate and doctoral studies. Barry University also offers about 35 non-degree and certificate programs. Barry University was founded by the Adrian Dominican Sisters in 1940.

|                        | Annual Growth | 06/09 | 06/10 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.0%          | -     | 151.3 | 223.0 | 215.7 | 211.9 |
| Net income (\$ mil.)   | (8.5%)        | -     | 12.3  | 6.8   | 5.7   | 7.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,407 |

**BARRY-WEHMLER GROUP, INC.**

8020 FORSYTH BLVD  
 SAINT LOUIS, MO 631051707  
 Phone: 314-862-8000  
 Fax: -  
 Web: www.barrywehmler.com

CEO: Robert H. (Bob) Chapman  
 CFO: James W. (Jim) Lawson  
 HR: -  
 FYE: September 30  
 Type: Private

With Barry-Wehmler you get the whole package. The company manufactures and supplies packaging corrugating paper converting filling and labeling automation equipment for a broad range of industries. It conducts business around the world through a group of 60 companies including Accraply (labeling machinery) Barry-Wehmler Company (bottle washers and pasteurizers); HayssenSandiacre and Thiele Technologies (packaging systems); PneumaticScaleAngelus (bottle fillers and cappers); and FleetwoodGoldcoWyand (conveyor systems). Other divisions manufacture paper converting machinery and offer engineering/design consulting services.

|                        | Annual Growth | 09/07 | 09/08 | 09/09 | 09/10   | 09/11   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 12.7%         | -     | -     | 976.9 | 1,097.5 | 1,241.0 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 0.0     | 0.0     |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 4,500   |

**BARTON MALOW COMPANY**

26500 AMERICAN DR  
 SOUTHFIELD, MI 480342252  
 Phone: 248-436-5000  
 Fax: -  
 Web: www.bartonmalow.com

CEO: Ben C. Maibach  
 CFO: Lars Luedeman  
 HR: -  
 FYE: March 31  
 Type: Private

Barton Malow scores by building end zones and home plates. The construction management and general contracting firm which has built its share of sporting facilities also focuses on projects such as schools hospitals offices and plants. Across the eastern US and Mexico the company offers design/build and program management services ranging from the pre-planning stage to completion. Projects have included the Detroit Institute of Arts and Cultural Center and the Baltimore Orioles stadium. Affiliate Barton Malow Design provides architecture and engineering services while Barton Malow Rigging installs process equipment and machinery. Carl Osborn Barton founded the employee-owned firm as C.O. Barton Company in 1924.

|                        | Annual Growth | 03/14 | 03/15   | 03/16   | 03/17   | 03/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.8%         | -     | 1,454.5 | 1,777.3 | 2,361.9 | 2,502.2 |
| Net income (\$ mil.)   | 36.5%         | -     | 4.4     | (2.2)   | 0.4     | 11.1    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 1,600   |

**BASF CATALYSTS LLC**

25 Middlesex/Essex Tpke.  
Iselin NJ 08830-0770  
Phone: 732-205-5000  
Fax: 732-321-1161  
Web: www.catalysts.basf.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

BASF Catalysts converts base materials into wealth — but no alchemy is involved. Part of chemicals giant BASF it makes chemical catalysts and adsorbents used in pharmaceutical steel and packaging products as well as other chemicals at some 30 sites worldwide. BASF Catalysts produces catalysts used in emission-control systems such as catalytic converters for automobiles. The unit holds leading global positions in making mobile emission catalysts process catalysts for the chemicals industry and fluid catalytic cracking catalysts for refineries. It also sources precious and base metals as raw materials for manufacturers. Its battery materials unit serves cell and battery manufacturers worldwide.

**BASHAS' INC.**

22402 S. Basha Rd.  
Chandler AZ 85248  
Phone: 480-895-9350  
Fax: 480-895-5371  
Web: www.bashas.com

CEO: Edward N Basha III  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Bashas' is working up a sweat standing its ground in the Southwest. The regional grocery chain operates about 130 stores (down from more than 160 in 2008) all but two of which are located in Arizona. (The other locations are in California and New Mexico.) Its holdings include Bashas' traditional supermarkets AJ's Fine Foods (gourmet-style supermarkets) and about a dozen Food City supermarkets (which cater to Hispanics in southern Arizona). It also runs a handful of Dine Markets in the Navajo Nation ("dine" means "the people" in Navajo) and Phoenix wine retailer Sportsman's Fine Wine and Spirits. Founded in 1932 family-owned Bashas' emerged from Chapter 11 bankruptcy in mid-2010 after closing stores.

**BASIC AMERICAN INC.**

2121 North California Blvd. Ste. 400  
Walnut Creek CA 94596  
Phone: 925-472-4000  
Fax: 925-472-4360  
Web: www.baf.com

CEO: Bryan Reese  
CFO: James Collins  
HR: –  
FYE: December 31  
Type: Private

Basic American Foods caters to your basic meat-and-potatoes kind of person. The company makes dehydrated potato products under such brands as Hungry Jack Nana's Own Potato Pearls Nature's Own Redi-Shred and WHIPP. Its portfolio includes a variety of potato products such as au gratin hash brown mashed and scalloped. It also produces Santiago brand refried and black beans as well as Quick-Start chili mixes. Basic American Foods has processing plants across the US and international operations in Mexico City and Hong Kong. The company's customers include foodservice distributors and operators industrial food manufacturers wholesale clubs and supermarkets.

**BASIC ENERGY SERVICES INC**
**NBB: BASX**

801 Cherry Street, Suite 2100  
Fort Worth, TX 76102  
Phone: 817 334-4100  
Fax: –  
Web: www.basicenergyservices.com

CEO: Kenneth V. (Ken) Huseman  
CFO: Alan Krennek  
HR: Eric Lannen  
FYE: December 31  
Type: Public

Basic Energy Services make wells flow. It provides onshore well-site services to the domestic oil & natural gas industry across the US. This includes completion and remedial services water logistics well servicing and contract drilling?crucial for establishing and maintaining well productivity. The company has significant presence in liquids-rich basins including the Permian Basin and the Bakken Eagle Ford Haynesville Denver-Julesburg and Marcellus shales. Customers include a motley of some 2000 oil and gas companies.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17  | 12/18   |
|------------------------|---------------|---------|---------|---------|--------|---------|
| Sales (\$ mil.)        | (10.3%)       | 1,491.3 | 805.6   | 547.5   | 864.0  | 964.7   |
| Net income (\$ mil.)   | –             | (8.3)   | (241.7) | (123.4) | (96.7) | (144.6) |
| Market value (\$ mil.) | (14.0%)       | 187.5   | 71.7    | 945.5   | 627.8  | 102.7   |
| Employees              | (7.9%)        | 5,700   | 3,900   | 3,800   | 4,100  | 4,100   |

**BASIN ELECTRIC POWER COOPERATIVE**

1717 E INTERSTATE AVE  
BISMARCK, ND 585030564  
Phone: 701-223-0441  
Fax: –  
Web: www.basinelectric.com

CEO: Paul Sukut  
CFO: Steve Johnson  
HR: –  
FYE: December 31  
Type: Private

Ranges at home on the range depend on Basin Electric Power Cooperative as do other electric-powered items in nine states from Montana to Iowa to New Mexico. The consumer-owned power generation and transmission co-op provides power to 138 rural electric member systems which serve about 2.8 million people. It had generating capacity of 5478 MW (mostly coal-fired) in 2014. Basin Electric's subsidiaries include Dakota Gasification (which produces natural gas from coal) Dakota Coal (markets lignite and limestone) Basin Telecommunications (Internet access) Basin Cooperative Services (property management) PrairieWinds (wind power) and Souris Valley Pipeline (CO2 pipeline).

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.0%         | –     | 1,445.6 | 1,561.6 | 2,112.4 | 2,436.7 |
| Net income (\$ mil.)   | 99.9%         | –     | 8.1     | 54.6    | 72.3    | 64.5    |
| Market value (\$ mil.) | –             | –     | –       | –       | –       | –       |
| Employees              | –             | –     | –       | –       | –       | 1,579   |

**BASIS TECHNOLOGY CORPORATION**

150 CambridgePark Dr.  
Cambridge MA 02140  
Phone: 617-386-2000  
Fax: 617-386-2020  
Web: www.basistech.com

CEO: –  
CFO: –  
HR: Ursula Cassidy  
FYE: December 31  
Type: Private

Speaking only one language isn't a good basis for global growth. Basis Technology provides software for companies that want to establish multilingual Web sites products and sales channels. The company's Rosette Linguistics Platform includes text analysis tools for Arabic Asian European and other languages as well as data extraction tools that searches unstructured e-mail Web and other documents. Rosette allows developers to add Unicode (an international standard for software code) compliance to their products. Service offerings include project management engineering and globalization services. Customers have included Cisco L.L. Bean and US defense and intelligence agencies.



**BASS PRO INC.**

2500 E. Kearney  
Springfield MO 65898  
Phone: 417-873-5000  
Fax: 308-254-4800  
Web: www.cabelas.com

CEO: Johnny Morris  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Bass Pro knows how to reel in shoppers. The company operates about 60 Bass Pro Shops Outdoor World stores in the US and Canada that sell boats firearms equipment and apparel for most outdoor activities. Stores feature archery ranges fish tanks bowling lanes billiards tables and dining areas. Bass Pro also lures shoppers at home with its catalogs online store and TV and radio programs. Its first Outdoor World store (in Missouri) has been one of the state's biggest tourist attractions since it opened in 1981. Bass Pro owns Tracker Marine (boat manufacturing) and American Rod & Gun (sporting goods wholesale) and runs an 850-acre resort in the Ozark Mountains. Founder John Morris owns Bass Pro.

**BATESVILLE TOOL & DIE INC.**

177 Six Pine Ranch Rd.  
Batesville IN 47006  
Phone: 812-934-5616  
Fax: 812-934-5828  
Web: www.btdinc.com

CEO: Jody Fledderman  
CFO: -  
HR: -  
FYE: November 30  
Type: Private

Carving its own niche in the metal stampings industry Batesville Tool & Die manufactures deep drawn stamping and motor housings using cutting edge design and stamping equipment and systems such as CAD systems Wire EDM CNC vertical machining centers and CNC horizontal lathes. Batesville primarily serves the automotive industry; customers include Ford General Motors and Honda. At its two facilities in Batesville Indiana and Queretaro Mexico the company makes a range of 500 metal stampings and assemblies. It also offers prototyping resistance welding and drilling. Batesville Tool & Die operates 40 presses at its US plant and four at its facility in Mexico.

**BATH & BODY WORKS LLC**

7 Limited Pkwy.  
Reynoldsburg OH 43068  
Phone: 614-856-6000  
Fax: 614-856-6013  
Web: www.bathandbodyworks.com

CEO: Nicholas Coe  
CFO: Tom Fitzgerald  
HR: -  
FYE: January 31  
Type: Subsidiary

Women turn to Bath & Body Works (BBW) to help wash away the daily stresses of life. A subsidiary of Limited Brands BBW operates more than 1650 stores throughout North America and an online shop. The company sells shower gels lotions antibacterial soaps home fragrance and accessories under its own BBW brand as well as the C.O. Bigelow and White Barn Candle Co. brands. Customers in need of rejuvenation can also find a line of aromatherapy and at-home spa treatments and in some stores extra indulgences such as massages and pedicures. The BBW brand has had an image makeover from country-inspired to a modern-day apothecary of beauty. BBW accounts for about a quarter of Limited Brands' sales.

**BATH IRON WORKS CORPORATION**

700 Washington St.  
Bath ME 04530  
Phone: 207-442-3311  
Fax: 207-442-1567  
Web: www.gdbiw.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Rub-a-dub-dub Bath Iron Works builds some really high-tech tubs. The company which is part of the Marine Systems group of parent company General Dynamics constructs surface ships for the US Navy. BIW is the lead designer and builder for the Arleigh Burke class AEGIS guided-missile destroyer and is building the next-generation Zumwalt class DDG-1000 land attack destroyer and the LPD-17 amphibious assault ship. BIW's Surface Ship Support Center offers design and engineering upgrades logistics manpower management fleet services and other support services. Among the largest private-sector employers in the state of Maine BIW built its first ship for the US Navy the gunboat "USS Machias" in the 1890s.

**BATON ROUGE GENERAL MEDICAL CENTER**

3600 FLORIDA BLVD  
BATON ROUGE, LA 708063842  
Phone: 225-387-7000  
Fax: -  
Web: www.brgeneral.org

CEO: Milton Sietman  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

The first hospital founded in Louisiana's capital Baton Rouge General Medical Center is a not-for-profit full-service community hospital offering patients general medical and surgical care. Through the hospital's two locations Bluebonnet and Mid City Baton Rouge General also provides specialty services for cancer heart and neonatal care. In addition the nearly 530-bed health care facility provides services in areas such as burn treatment diabetes sleep disorders and behavioral health. Baton Rouge General Medical Center is the flagship facility of General Health System.

|                        | Annual<br>Growth | 12/04 | 12/05*  | 09/08 | 09/09 | 09/15 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (14.9%)          | -     | 2,026.2 | 281.9 | 304.6 | 403.1 |
| Net income (\$ mil.)   | 280.1%           | -     | 0.0     | 2.5   | 0.8   | 20.8  |
| Market value (\$ mil.) | -                | -     | -       | -     | -     | -     |
| Employees              | -                | -     | -       | -     | -     | 394   |

\*Fiscal year change

**BATSON-COOK COMPANY**

817 4th Ave.  
West Point GA 31833  
Phone: 706-643-2500  
Fax: 706-643-2199  
Web: www.batson-cook.com

CEO: Randall Hall  
CFO: Jeffrey Krall  
HR: -  
FYE: October 31  
Type: Subsidiary

Batson-Cook is well prepped in commercial construction. The firm offers general contracting construction management program management and design/build services throughout the Southeastern US. It has worked on a wide variety of projects including aerospace facilities courtrooms hospitals hotels industrial plants offices parking structures places of worship retail stores and schools. Clients have included Lockheed Martin Target and the University of Tampa. Batson-Cook began in West Point Georgia in 1915. It operates from a handful of regional offices in Georgia and Florida. Construction and development firm Kajima U.S.A. acquired Batson-Cook in 2008.

**BATTALIA WINSTON INTERNATIONAL**

555 Madison Ave.  
New York NY 10022  
Phone: 212-308-8080  
Fax: 212-308-1309  
Web: www.battaliawinston.com

CEO: Dale Winston  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Battalia Winston International provides senior-level executive searches in a variety of industries including the technology industrial products professional services consumer health care financial services and not-for-profit sectors. Founded in 1963 the company has locations in Boston; Chicago; Edison New Jersey; Los Angeles; and New York City. It has international capabilities through partnerships with search firms overseas that allow Battalia Winston to service clients in Asia Canada Europe and Latin America.

**BATTELLE MEMORIAL INSTITUTE INC**

505 KING AVE  
COLUMBUS, OH 432012681  
Phone: 614-424-6424  
Fax: –  
Web: www.battelle-japan.com

CEO: Lewis Von Thaeer  
CFO: –  
HR: –  
FYE: September 30  
Type: Private

When you use a copier hit a golf ball or listen to a CD you're using technologies developed by Battelle Memorial Institute. The not-for-profit is one of the world's largest research enterprises with more than 22000 scientists engineers and staff serving corporate and government clients. Research areas include national security energy and health and life sciences. Battelle owns facilities in the US Asia and Europe and manages six Department of Energy-sponsored labs: Brookhaven National Laboratory Oak Ridge National Laboratory Idaho National Laboratory and Pacific Northwest National Laboratory. The institute was established by the family of steel industry pioneer Gordon Battelle in 1929.

|                        | Annual<br>Growth | 09/12 | 09/13   | 09/14   | 09/15   | 09/16   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.1%             | –     | 4,796.0 | 4,769.9 | 4,783.6 | 4,810.7 |
| Net income (\$ mil.)   | –                | –     | (7.3)   | (111.9) | (63.1)  | (19.3)  |
| Market value (\$ mil.) | –                | –     | –       | –       | –       | –       |
| Employees              | –                | –     | –       | –       | –       | 7,457   |

**BATTLE CREEK FARMERS COOPERATIVE, NON-STOCK**

83755 HIGHWAY 121  
BATTLE CREEK, NE 687155004  
Phone: 402-675-2375  
Fax: –  
Web: www.farmerspridecoop.com

CEO: Dean Thernes  
CFO: –  
HR: –  
FYE: November 30  
Type: Private

From crop aggregation to fuel supply Battle Creek Farmers Cooperative provides its members with an arsenal of farm supplies and services. The co-op serves some 900 northeastern Nebraskan farmers. Its offerings include grain marketing soil nutrient inputs pest-control products seed animal feed transportation and energy (gasoline ethanol diesel kerosene propane and lubricants). The co-op processes soybeans and offers soybean meal and oil under the NewMaSoy brand. In addition to its administrative offices in Battle Creek Nebraska it operates 10 service centers. Battle Creek Farmers Cooperative was established in 1929.

|                        | Annual<br>Growth | 11/08 | 11/09 | 11/10 | 11/11 | 11/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 29.0%            | –     | –     | 120.6 | 188.5 | 200.8 |
| Net income (\$ mil.)   | 2.9%             | –     | –     | 6.2   | 7.5   | 6.5   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 90    |

**BAUER BUILT, INC.**

1111 W PROSPECT ST  
DURAND, WI 547361061  
Phone: 715-672-8300  
Fax: –  
Web: www.bauerbuilt.com

CEO: Jerome M Bauer  
CFO: Sean P Brant  
HR: –  
FYE: December 31  
Type: Private

Bauer Built ensures its customers are well-treaded. The company owns about 30 automotive tire and service centers throughout the Midwest more than 10 wholesale distribution centers seven tire retread plants and three rim and wheel reconditioning centers. It delivers petroleum products (including gasoline ethanol biodiesel and kerosene) throughout eastern Minnesota and western Wisconsin as well as operates a car wash in Durand Wisconsin. Bauer Built was founded in 1944 by Sam Bauer the father of president Jerome "Jerry" Bauer as Bauer Oil Co. It got into the retread business in 1950. Employees own about 30% of the company; the Bauer family holds the remainder.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | –     | 161.7 | 182.1 | 171.8 | 191.0 |
| Net income (\$ mil.)   | 6.7%             | –     | 2.7   | 2.9   | 2.6   | 3.5   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 450   |

**BAUER PUBLISHING USA**

270 Sylvan Ave.  
Englewood Cliffs NJ 07632-2521  
Phone: 201-569-6699  
Fax: 201-510-3297  
Web: www.bauerpublishing.com/

CEO: Hubert Boehle  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Feeling out of touch? Turn to Bauer Publishing USA publisher of celebrity and style magazines In Touch Weekly and Life & Style Weekly women's magazines "First" and "Woman's World" soap magazine Soaps in Depth and teen magazines "TWIST" M and "J-14". Bauer Publishing USA uses a European approach to publishing which includes a focus on newsstand not subscription sales. The company is owned by German parent company Bauer Verlagsgruppe (also known as The Bauer Publishing Group). The Bauer Publishing Group operates in the UK through Bauer Publishing USA sister companies H. Bauer Publishing and Bauer Consumer Media.

**BAUSCH & LOMB INCORPORATED**

1 Bausch & Lomb Place  
Rochester NY 14604-2701  
Phone: 585-338-6000  
Fax: 585-338-6007  
Web: www.bausch.com

CEO: –  
CFO: Robert Bertolini  
HR: –  
FYE: December 31  
Type: Private

The eyes are the windows to profit for Bausch & Lomb. Operating as Bausch + Lomb the eye care company is best known as a leading maker of contact lenses and lens care solutions (including the PureVision and ReNu brands). Along with its contact lens products Bausch + Lomb makes prescription ophthalmic drugs Alex Lotemax and Zylet. It also makes over-the-counter vitamins and drops through its pharmaceuticals division. Its surgical unit makes instruments and equipment for cataract vitreoretinal and other ophthalmic surgeries. Bausch + Lomb markets its products in more than 100 countries worldwide. The company is owned by private equity firm Warburg Pincus.

**BAXANO SURGICAL INC**

NMS: BAXS

110 Horizon Drive, Suite 230  
Raleigh, NC 27615  
Phone: 919 800-0020  
Fax: -

CEO: Ken Reali  
CFO: Timothy M Shannon  
HR: -  
FYE: December 31  
Type: Public

Baxano Surgical (formerly TranS1) wants to keep your lower lumbar limber. The medical device company designs develops and sells products that treat degenerative disc disease of the spine's lower lumbar region. Its AxiaLIF products allow spine surgeons to perform procedures on discs in the lower lumbar through an incision by the tailbone; doctors perform a fusion procedure through a tube that provides direct access to the degenerative disc. Baxano Surgical added the iO-Flex system which is used in spinal decompression procedures through the acquisition of Baxano Inc. in 2013; the company changed its name from TranS1 to Baxano Surgical following the purchase.

|                        | Annual Growth | 12/09  | 12/10  | 12/11  | 12/12  | 12/13  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (11.1%)       | 29.8   | 26.2   | 19.2   | 14.6   | 18.6   |
| Net income (\$ mil.)   | -             | (23.2) | (19.5) | (18.3) | (29.9) | (32.0) |
| Market value (\$ mil.) | (28.9%)       | 182.3  | 96.0   | 85.9   | 114.5  | 46.6   |
| Employees              | (1.4%)        | 148    | 129    | 86     | 89     | 140    |

**BAXTER COUNTY REGIONAL HOSPITAL, INC.**

624 HOSPITAL DR  
MOUNTAIN HOME, AR 726532955  
Phone: 870-508-1000  
Fax: -  
Web: www.baxterregional.org

CEO: -  
CFO: Ivan Holleman  
HR: -  
FYE: December 31  
Type: Private

Hark! If you trip in the Ozarks rest assured that Baxter Regional Medical Center (BRMC) will be there to help. The not-for-profit acute care hospital provides services to residents of north central Arkansas and south central Missouri and has about 270 all-private rooms. BRMC provides general and advanced medical-surgical care in more than 30 medical specialties including cardiology oncology orthopedics women's health and physical rehabilitation. BRMC also runs several primary care and specialty clinics and a home health and hospice agency. The hospital started in 1963 with about 40 beds and four doctors.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.4%          | -     | 152.2 | 164.0 | 167.5 | 178.5 |
| Net income (\$ mil.)   | (42.7%)       | -     | 1.9   | 10.6  | (1.6) | 0.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,358 |

**BAXTER INTERNATIONAL INC**

NYS: BAX

One Baxter Parkway  
Deerfield, IL 60015  
Phone: 224 948-2000  
Fax: 847 948-2964  
Web: www.baxter.com

CEO: Jos. © E. (Joe) Almeida  
CFO: James K. Saccaro  
HR: Jeanne K. Mason  
FYE: December 31  
Type: Public

A medical products manufacturer Baxter International is a leading producer of intravenous (IV) fluids and systems. It also makes infusion pumps pre-filled syringes biological sealants and inhaled anesthetics as well as dialyzers and other products for the treatment of end-stage renal disease (ESRD). In 2015 Baxter split its operations into two companies — one focused on biopharmaceuticals (Baxalta) and the other on medical products (Baxter). The company traces its roots back to 1931 when it was founded as an intravenous products maker.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (9.6%)        | 16,671.0 | 9,968.0  | 10,163.0 | 10,561.0 | 11,127.0 |
| Net income (\$ mil.)   | (10.2%)       | 2,497.0  | 968.0    | 4,965.0  | 717.0    | 1,624.0  |
| Market value (\$ mil.) | (2.7%)        | 37,597.7 | 19,570.9 | 22,746.4 | 33,160.3 | 33,765.6 |
| Employees              | (6.7%)        | 66,000   | 50,000   | 48,000   | 47,000   | 50,000   |

**BAY BANCORP INC**

NAS: BYBK

7151 Columbia Gateway Drive, Suite A  
Columbia, MD 21046  
Phone: 410 494-2580  
Fax: -  
Web: www.baybankmd.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Carrollton Bancorp can babysit your money from Babe Ruth's hometown. It is the holding company for commercial banks serving Baltimore and surrounding areas from about two dozen branches operating under the Bay Bank and Carrollton Bank banners. It offers standard retail services such as checking and savings accounts money market accounts and IRAs. Commercial real estate and residential mortgages account for about 45% and 20% respectively of its loan portfolio. Subsidiary Carrollton Financial Services sells stocks bonds mutual funds and annuities; Carrollton Mortgage Services originates and sells residential mortgages. In 2013 Carrollton Bancorp merged with Jefferson Bancorp holding company of Bay Bank.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 14.2%         | 365.2 | 419.1 | 479.9 | 491.2 | 620.3 |
| Net income (\$ mil.)   | -             | (0.1) | 3.2   | 3.0   | 1.9   | 1.8   |
| Market value (\$ mil.) | 4.8%          | 57.1  | 51.4  | 45.9  | 52.9  | 69.0  |
| Employees              | (1.1%)        | 137   | 49    | 166   | 156   | 131   |

**BAY CITIES PAVING & GRADING, INC.**

1450 CIVIC CT BLDG B  
CONCORD, CA 945205295  
Phone: 925-687-6666  
Fax: -  
Web: www.baycities.us

CEO: Ben L Rodriguez  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Up among the tall trees or down by the bay Bay Cities Paving & Grading is on the job. The company provides highway and street construction services for private and public projects primarily in Northern California. Bay Cities Paving also performs road improvements renovations and extensions on existing roads. The company has provided work for such clients as the cities of Elk Grove Brentwood and Pleasant Hill and the school district of West Contra Costa. Bay Cities Paving & Grading is one of the largest Hispanic-owned firms in the US.

|                        | Annual Growth | 09/05 | 09/06 | 09/07 | 09/08 | 09/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.3%         | -     | 73.9  | 100.3 | 96.2  | 119.1 |
| Net income (\$ mil.)   | 48.2%         | -     | 1.5   | 7.7   | 9.4   | 4.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 250   |

**BAY COUNTY HEALTH SYSTEM, LLC**

615 N BONITA AVE  
PANAMA CITY, FL 324013623  
Phone: 850-769-1511  
Fax: -  
Web: www.baymedical.org

CEO: Steve Grubbs  
CFO: Chris Brooks  
HR: Donna Baird  
FYE: September 30  
Type: Private

Bay Medical Center is a 320-bed regional hospital located in the Florida panhandle. The center provides general medical and surgical services. The hospital's specialized services and programs include an open-heart surgery program a cancer center women's and children's health and emergency care. It also operates centers for sleep disorder and childhood communication disorders. Bay Medical Center has a staff of more than 300 physicians. The hospital also operates outpatient facilities for primary care and diagnostics. Bay Medical Center is operated by a joint venture between Sacred Heart Health System and LHP Hospital Group.

|                        | Annual Growth | 09/06 | 09/07 | 09/08 | 09/09 | 09/10 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (52.3%)       | -     | -     | 966.2 | 231.6 | 219.7 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 4.4   | (5.9) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,150 |

**BAY REGIONAL MEDICAL CENTER**

1900 COLUMBUS AVE  
BAY CITY, MI 487086831  
Phone: 989-894-3000  
Fax: -  
Web: www.mclaren.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

McLaren Bay Region provides a full range of medical services for the residents at the tip of Saginaw Bay in eastern Michigan. A part of McLaren Health Care the hospital's main campus has more than 400 beds and provides general medical and surgical care as well as specialty care in areas such as cardiovascular disease neuroscience oncology rehabilitation orthopedics and women's health. It also features an emergency room and Level II trauma center and provides home health and hospice care. A second campus McLaren Bay Special Care Hospital is a long-term acute care hospital serving patients requiring hospital stays of longer than 25 days. The regional provider also provides outpatient and home health services.

|                        | Annual Growth | 09/11 | 09/12 | 09/13 | 09/14 | 09/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.1%          | -     | 278.1 | 251.6 | 278.5 | 278.9 |
| Net income (\$ mil.)   | (61.5%)       | -     | 22.4  | 31.8  | 19.1  | 1.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,800 |

**BAYCARE HEALTH SYSTEM, INC.**

2985 DREW ST  
CLEARWATER, FL 337593012  
Phone: 727-519-1200  
Fax: -  
Web: www.baycare.org

CEO: Tommy Inzina  
CFO: Janice Polo  
HR: -  
FYE: December 31  
Type: Private

BayCare Health System takes care of folks lounging (or limping) at the bay in the Sunshine State. Established in 1997 the health system operates 14 not-for-profit hospitals and about 300 additional outpatient facilities that serve the residents of Florida's Tampa Bay and surrounding areas. The system's member hospitals boast about 3500 beds; the facilities offer a variety of specialty services ranging from orthopedics to cancer care to women's services. BayCare has some 5400 physicians on staff. CHE Trinity owns a 50.4% stake in BayCare Health System.

|                        | Annual Growth | 12/03 | 12/04 | 12/05*  | 09/06*  | 12/14  |
|------------------------|---------------|-------|-------|---------|---------|--------|
| Sales (\$ mil.)        | (13.6%)       | -     | -     | 1,733.8 | 1,733.8 | 464.0  |
| Net income (\$ mil.)   | 2.7%          | -     | -     | 128.8   | 128.8   | 163.6  |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -      |
| Employees              | -             | -     | -     | -       | -       | 20,000 |

\*Fiscal year change

**BAYER CORPORATION**

100 Bayer Rd.  
Pittsburgh PA 15205-9741  
Phone: 412-777-2000  
Fax: 412-777-3883  
Web: www.bayerus.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

For when you can't "bayer" the pain Bayer Corporation makes your medicine. The US headquarters of pharmaceuticals and materials giant Bayer AG (or Bayer Group) the company oversees the US subsidiaries of Bayer's three global divisions: Bayer HealthCare (pharmaceuticals animal health and over-the-counter medicines) MaterialScience (plastics coatings and polyurethanes) and Bayer CropScience (herbicides fungicides and insecticides). Bayer Corp.'s internal services unit Bayer Business and Technology Services handles administrative technology human resources legal and procurement functions for the Bayer Group's US operations. Bayer Corp. has around 50 sales and manufacturing locations in the US.

**BAYER HEALTHCARE PHARMACEUTICALS INC.**

6 W. Belt  
Wayne NJ 07470-6806  
Phone: 973-694-4100  
Fax: 973-487-2003  
Web: pharma.bayer.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Bayer HealthCare Pharmaceuticals Inc. brings the Bayer recipe for health to the US market. The company develops and markets prescription medicines for sale in the US and is part of the global Bayer HealthCare Pharmaceuticals (formerly Bayer Schering Pharma) division which is based in Germany. In addition to being a leading provider of women's health products including birth control and hormone therapies (YAZ and Mirena) Bayer HealthCare Pharmaceuticals sells specialty therapeutics in areas including diagnostic imaging hematology neurology and cancer. It makes products that target serious chronic diseases such as multiple sclerosis (Betaseron) and general health ailments such as infections (Avelox).

**BAYLAKE CORP. (WI)**

NAS: BYLK

217 North Fourth Avenue  
Sturgeon Bay, WI 54235  
Phone: 920 743-5551  
Fax: -  
Web: www.baylake.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Baylake Corp. is the holding company for Baylake Bank which provides financial services from about 25 offices in northeastern Wisconsin. Serving individuals and local businesses the bank provides standard products and services such as checking and savings accounts IRAs CDs credit cards mortgages and personal and business loans. It also offers trust financial planning asset management and brokerage services. Additionally Baylake Bank owns an insurance agency and holds a 49.8% stake in United Financial Services which performs electronic banking and data processing services for Baylake and other banks. Nicolet Bankshares agreed to acquire Baylake in September 2015.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13 | 12/14   |
|------------------------|---------------|---------|---------|---------|-------|---------|
| Assets (\$ mil.)       | (0.7%)        | 1,052.5 | 1,086.9 | 1,024.0 | 996.8 | 1,021.6 |
| Net income (\$ mil.)   | 67.4%         | 1.1     | 4.5     | 7.6     | 8.0   | 8.9     |
| Market value (\$ mil.) | 32.1%         | 37.1    | 38.0    | 68.8    | 117.9 | 113.1   |
| Employees              | (5.2%)        | 323     | 310     | 274     | 267   | 261     |

**BAYLOR HEALTH CARE SYSTEM**

3500 Gaston Ave.  
Dallas TX 75246  
Phone: 214-820-0111  
Fax: 214-820-4697  
Web: www.bhcs.com

CEO: Joel T Allison  
CFO: Fredrick Savelsberg  
HR: -  
FYE: June 30  
Type: Private - Not-for-Pr

The Baylor Health Care System (BHCS) offers an array of health care services throughout the Dallas-Fort Worth metroplex. BHCS owns or operates about two dozen acute care and specialty hospitals including the Baylor University Medical Center complex one of the state's major teaching and referral facilities. Other facilities include about 25 surgery centers and more than 250 physician and outpatient care centers as well as senior health clinics pharmacies and research labs. The faith-based (with Baptist roots) non-for-profit system also provides home health care and specialized pediatric services. BHCS is exploring a merger with Scott & White Healthcare.

**BAYLOR UNIVERSITY**

700 S UNIVERSITY PARKS DR  
WACO, TX 767061003  
Phone: 254-710-1561  
Fax: -  
Web: www.baylor.edu

CEO: Robert Sloan PHD  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Don't mess with Texas and don't mess around at Baylor University. The world's largest Baptist institution of higher learning requires its more than 15000 students to follow a strict code of conduct. The university has approximately 150 undergraduate degree programs as well as about 75 masters and more than 30 doctoral programs. With a student-to-faculty ratio of 15:1 the private co-educational university also offers degrees from its law school (juris doctor) and theological seminary (master of divinity and doctor of ministry) as well as extensive research programs. Founded in 1845 the college is affiliated with the Baptist General Convention of Texas.

|                        | Annual Growth | 05/13 | 05/14 | 05/15 | 05/16  | 05/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 1.4%          | -     | -     | -     | 656.8  | 674.7 |
| Net income (\$ mil.)   | -             | -     | -     | -     | (20.7) | 96.2  |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 2,500 |

**BAYLOR UNIVERSITY MEDICAL CENTER**

2001 BRYAN ST STE 2200  
DALLAS, TX 752013024  
Phone: 214-820-3151  
Fax: -  
Web: www.bswhealth.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Baylor University Medical Center at Dallas is the flagship institution of the Baylor Health Care System. The medical center (known as Baylor Dallas) serves more than 300000 patients annually with more than 1000 inpatient beds and some 1200 physicians. It offers general medical and surgical services to specialty care in a wide range of fields including oncology cardiovascular disease and neuroscience. The hospital also features a Level I trauma center neonatal ICU and organ transplantation center. Founded in 1903 the Baylor Dallas campus includes the Charles A. Sammons Cancer Center and the Baylor Research Institute which conducts basic and clinical research across numerous medical specialties.

|                        | Annual Growth | 06/05 | 06/06 | 06/08 | 06/09   | 06/15   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 4.5%          | -     | 937.2 | 155.9 | 1,072.7 | 1,394.6 |
| Net income (\$ mil.)   | 14.3%         | -     | 114.1 | 16.1  | 0.0     | 379.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 5,003   |

**BAYOU CITY EXPLORATION INC**

NBB: BYCX

632 Adams Street, Suite 700  
Bowling Green, KY 42101  
Phone: 270 282-8544  
Fax: -  
Web: www.bcxexploration.com

CEO: Stephen C Larkin  
CFO: Stephen Larkin  
HR: -  
FYE: December 31  
Type: Public

An affiliate of the Blue Ridge Group Bayou City Exploration is engaged in oil and gas exploration primarily in Texas and Louisiana. It conducts its activities through partnerships and the acquisition of direct stakes in oil and gas properties and in exploratory and development wells. In 2008 the company reported proved reserves of about 1.1 billion cu. ft. of natural gas equivalent. The Blue Ridge Group owns 14% of Bayou City Exploration. Shifting its exploration focus from Appalachia to the Gulf Coast in 2005 Blue Ridge Energy the exploration and production unit of Blue Ridge Group renamed itself Bayou City Exploration. To raise cash in 2010 the company sold its stakes in two wells in Texas.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 84.2%         | 0.3   | 1.0   | 1.4   | 1.4   | 3.3   |
| Net income (\$ mil.)   | -             | (0.2) | 0.8   | 0.5   | 0.3   | 0.8   |
| Market value (\$ mil.) | -             | 0.0   | 0.1   | 0.0   | 0.0   | 0.4   |
| Employees              | 0.0%          | 1     | -     | 2     | 2     | 1     |

**BAYSIDE FUEL OIL DEPOT CORP**

1776 SHORE PKWY  
BROOKLYN, NY 112146546  
Phone: 718-372-9800  
Fax: -  
Web: www.baysidedepot.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

A tree isn't the only thing that has grown in Brooklyn. So has Bayside Fuel Oil Depot which provides heating oil to customers in New York through its own four Brooklyn terminals and from two other locations the 149th Street terminal in the Bronx and the Western Nassau terminal in Nassau County. The company was founded in 1937 as a retail distributor of heating oil by Sergio Allegretti In 1965 Bayside Fuel became a wholesale oil terminal operator. It sold its retail business in 2001. Vincent Allegretti the grandson of the company's founder runs the business.

|                        | Annual Growth | 12/02 | 12/03 | 12/04 | 12/05 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.4%          | -     | 146.0 | 152.8 | 195.5 | 276.5 |
| Net income (\$ mil.)   | -             | -     | 0.7   | 1.1   | 1.2   | (3.3) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 36    |

**BAYSTATE HEALTH INC.**

759 CHESTNUT ST  
SPRINGFIELD, MA 011991001  
Phone: 413-794-0000  
Fax: -  
Web: www.baystatehealth.org

CEO: Mark A. Keroack  
CFO: Dennis W Chalke  
HR: Paula Squires  
FYE: September 30  
Type: Private

Baystate Medical Center is the flagship facility of the not-for-profit Baystate Health System. It is a tertiary care facility and Level I trauma center that provides comprehensive acute care services to residents of Springfield Massachusetts and the surrounding region. The more than 700-bed medical center is also a teaching hospital serving as a secondary campus for Tufts University School of Medicine. The Baystate Medical Center campus includes Baystate Children's Hospital a 110-bed/57-bassinette unit that boasts neonatal and pediatric ICUs. Other Baystate Medical Center operations include specialty programs in radiology cardiac care cancer and neurology.

|                        | Annual Growth | 09/14 | 09/15   | 09/16   | 09/17   | 09/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.0%          | -     | 1,048.4 | 1,095.7 | 1,217.9 | 1,284.5 |
| Net income (\$ mil.)   | (6.4%)        | -     | 76.8    | 108.4   | 107.4   | 63.0    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 11,000  |

**BAYSTATE HEALTH SYSTEM HEALTH SERVICES, INC.**

280 CHESTNUT ST  
SPRINGFIELD, MA 011991000  
Phone: 413-794-9939  
Fax: -

CEO: Maura C. McCaffrey  
CFO: Dennis W. Chalke  
HR: -  
FYE: September 30  
Type: Private

Patients in need of medical care can dock at this bay. Not-for-profit Baystate Health is the largest health care services provider in western Massachusetts. The system operates five acute-care and specialty hospitals with a total of approximately 1000 beds including the flagship Baystate Medical Center which operates a Level 1 Trauma Center and a specialized children's hospital. Baystate Health also offers ancillary medical services such as cancer care respiratory care infusion therapy visiting nurse and hospice services through its regional clinics and agencies. The system controls for-profit health plan provider Health New England as well as clinical pathology firm Baystate Reference Laboratories.

|                        | Annual Growth | 09/03 | 09/04 | 09/05 | 09/06   | 09/07   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 0.0   | 1,209.9 | 1,286.3 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 83.7    | 125.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 5,000   |

**BAZAARVOICE INC.**
**NMS: BV**

10901 South Stonelake Blvd.  
Austin, TX 78759-5749  
Phone: 512 551-6000  
Fax: -  
Web: www.bazaarvoice.com

CEO: Gene Austin  
CFO: -  
HR: -  
FYE: April 30  
Type: Public

Bazaarvoice considers itself the voice of the marketplace. Its e-commerce software helps retailers and other companies collect socially-generated online consumer feedback about their brands in order to tailor their sales marketing and customer service initiatives. Clients use its flagship Bazaarvoice Conversations platform to offer features such as rate and review Q&A and syncing to Facebook profiles. The Bazaarvoice Connections platform provides a brand interaction network to share captured information. Its Media Solutions creates advertising from word-of-mouth content. Bazaarvoice also offers search engine optimization (SEO) services. Altogether it counts more than 1000 retailers as customers.

|                        | Annual<br>Growth | 04/12   | 04/13  | 04/14  | 04/15  | 04/16  |
|------------------------|------------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 17.1%            | 106.1   | 160.3  | 168.1  | 191.2  | 199.8  |
| Net income (\$ mil.)   | -                | (24.3)  | (63.8) | (63.2) | (34.4) | (25.3) |
| Market value (\$ mil.) | (35.9%)          | 1,625.8 | 595.0  | 551.5  | 441.5  | 274.9  |
| Employees              | (2.6%)           | 840     | 783    | 799    | 826    | 756    |

**BBDO WORLDWIDE INC.**

1285 Avenue of the Americas  
New York NY 10019  
Phone: 212-459-5000  
Fax: 212-459-6645  
Web: www.bbdo.com

CEO: Kirsten Flanik  
CFO: James Cannon  
HR: -  
FYE: December 31  
Type: Subsidiary

This alphabet soup of advertising begins here. As the flagship agency of media conglomerate Omnicom Group BBDO Worldwide offers creative development services for some of the world's top brands using television print and other media. BBDO Worldwide also provides campaign planning and management services as well as other brand promotion services. The firm's Atmosphere BBDO unit offers interactive marketing services in North America. BBDO's clients have included such heavy hitters as Chrysler FedEx and PepsiCo (including the famous "Pepsi Generation" campaign). It operates through some 290 offices in about 80 countries featuring outposts like Abbott Mead Vickers Barefoot Proximity and Proximity London.

**BBQ HOLDINGS INC**
**NMS: BBQ**

12701 Whitewater Drive, Suite 290  
Minnetonka, MN 55343  
Phone: 952 294-1300  
Fax: -  
Web: www.famousdaves.com

CEO: Jeffery Crivello  
CFO: Paul M Malazita  
HR: -  
FYE: December 30  
Type: Public

Barbecue made this Dave famous. Famous Dave's of America operates and franchises about 185 barbecue restaurants in some 35 states primarily Minnesota Illinois California and Wisconsin. The eateries serve St. Louis-style ribs Georgia chopped pork and Texas brisket. Most of the restaurants are designed to resemble 1930s-era roadhouse shacks complete with antique items and Americana touches. Other units try to recreate the feeling of a hunting lodge or a Chicago-style blues club featuring live music. The company also distributes barbecue sauce seasonings and prepared meats through grocery stores and other retail outlets. Famous Dave's owns and operates about 50 of its restaurants and franchises the rest.

|                        | Annual<br>Growth | 12/14* | 01/16 | 01/17* | 12/17 | 12/18 |
|------------------------|------------------|--------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (22.1%)          | 149.4  | 114.2 | 99.2   | 64.6  | 54.9  |
| Net income (\$ mil.)   | 13.8%            | 2.9    | (4.4) | (2.4)  | (8.1) | 4.9   |
| Market value (\$ mil.) | (37.7%)          | 255.3  | 63.0  | 45.0   | 59.5  | 38.4  |
| Employees              | (24.8%)          | 2,438  | 2,585 | 1,645  | 722   | 779   |

\*Fiscal year change

**BBX CAPITAL CORP**
**NYS: BBX**

401 East Las Olas Boulevard, Suite 800  
Fort Lauderdale, FL 33301  
Phone: 954 940-4000  
Fax: -  
Web: www.bbxcapital.com

CEO: Jarett S Levan  
CFO: Raymond S Lopez  
HR: -  
FYE: December 31  
Type: Public

BBX Capital is a diversified holding company that invests in real estate and development projects confectioneries manufacturers and other businesses. Its BBX Asset Management subsidiary manages the commercial loan portfolio and real estate properties. Renin Holdings manufactures building supplies and home improvement products. Florida Asset Resolution (FAR) provides asset liquidation services for tax certificates loans and real estate properties. BBX Sweet Holdings owns confectioneries including Hoffman's Chocolates Boca Bons S&F Good Fortunes Williams & Bennett Jer's Helen Grace and Anastasia. Formerly the owner of BankAtlantic BBX sold the struggling bank to BB&T in 2012.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|---------|---------|-------|-------|-------|
| Assets (\$ mil.)       | (45.7%)          | 4,509.4 | 3,678.1 | 470.7 | 431.1 | 392.9 |
| Net income (\$ mil.)   | -                | (144.2) | (29.1)  | 235.8 | 47.8  | 4.7   |
| Market value (\$ mil.) | 94.5%            | 18.6    | 54.7    | 108.4 | 252.3 | 266.0 |
| Employees              | (22.1%)          | 1,372   | 1,036   | 34    | 366   | 506   |

**BBX CAPITAL CORP (NEW)**
**NYS: BBX**

401 East Las Olas Boulevard, Suite 800  
Fort Lauderdale, FL 33301  
Phone: 954 940-4900  
Fax: -  
Web: www.bbxcapital.com

CEO: Alan B Levan  
CFO: Raymond S Lopez  
HR: -  
FYE: December 31  
Type: Public

Holding company BFC Financial controls Florida-based investment firm Woodbridge Holdings which has holdings in real estate companies Core Communities and Bluegreen Corporation and restaurant franchise Pizza Fusion. BFC also owns a minority stake in Asian-themed restaurant chain Benihana. Chairman president and CEO Alan Levan and vice chairman Jack Abdo control BFC Financial. In 2016 the company agreed to merge with BBX Capital Corporation which owns the remaining 46% of Woodbridge Holdings that BFC doesn't own. The merger will create a simplified corporate structure.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.0%             | 672.2 | 740.2 | 764.0 | 815.8 | 947.6 |
| Net income (\$ mil.)   | 26.2%            | 13.9  | 122.5 | 28.4  | 82.2  | 35.1  |
| Market value (\$ mil.) | 15.7%            | 298.3 | 316.0 | 454.9 | 743.0 | 534.2 |
| Employees              | 8.0%             | 5,364 | 6,108 | 6,141 | 6,914 | 7,307 |

**BCB BANCORP INC**
**NMS: BCBP**

104-110 Avenue C  
Bayonne, NJ 07002  
Phone: 201 823-0700  
Fax: -  
Web: www.bcb.bank

CEO: Thomas M Coughlin  
CFO: Thomas P Keating  
HR: -  
FYE: December 31  
Type: Public

BCB Bancorp is the holding company for BCB Community Bank which opened its doors in late 2000. The independent bank serves Hudson County and the surrounding area from about 15 offices in New Jersey's Bayonne Hoboken Jersey City and Monroe. The bank offers traditional deposit products and services including savings accounts money market accounts CDs and IRAs. Funds from deposits are used to originate mortgages and loans primarily commercial real estate and multi-family property loans (which together account for more than half of the bank's loan portfolio). BCB agreed to acquire IA Bancorp in a \$20 million deal in 2017.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 19.7%            | 1,301.9 | 1,618.4 | 1,708.2 | 1,942.8 | 2,674.7 |
| Net income (\$ mil.)   | 21.9%            | 7.6     | 7.0     | 8.0     | 10.0    | 16.8    |
| Market value (\$ mil.) | (2.8%)           | 186.4   | 165.2   | 206.6   | 230.4   | 166.4   |
| Employees              | 2.8%             | 327     | 331     | 353     | 314     | 365     |

**BCT INTERNATIONAL INC.**

3000 NE 30th Place 5th Fl.  
Fort Lauderdale FL 33306  
Phone: 954-563-1224  
Fax: 954-565-0742  
Web: www.bct-net.com

CEO: William Wilkerson  
CFO: Andyara Mata  
HR: -  
FYE: February 28  
Type: Private

BCT International focuses on TCB (taken care of business). The company operates a commercial printing chain of about 70 shops in the US and Canada most of which are franchised. BCT shops specialize in thermographed (a raised printing effect) and offset printed products such as business cards and forms envelopes letterhead rubber stamps and labels. Customers include retail printers superstores mailing centers and advertising and design professionals. The company's Pelican Paper Products unit supplies paper and printing equipment to franchisees. It also operates orderprinting.com and printdesigner.com which provide stationery products to retailers and corporate clients.

**BDO USA LLP**

130 E. Randolph Ste. 2800 1 Prudential Plaza  
Chicago IL 60601  
Phone: 312-240-1236  
Fax: 312-240-3311  
Web: www.bdo.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private - Partnershi

BDO knows accounting. BDO USA is the US member of BDO International one of the largest accounting firms outside of the Big Four (Deloitte Touche Tohmatsu Ernst & Young KPMG and PricewaterhouseCoopers). BDO USA offers mid-sized companies a broad range of accounting and consulting services such as auditing tax planning litigation consulting and appraisals and valuations. The company has almost 2200 staff members and about 270 partners. It has more than 40 offices in the US. More than 400 additional offices are operated by independent US firms that are members of the BDO Seidman Alliance.

**BDP INTERNATIONAL INC.**

510 Walnut St.  
Philadelphia PA 19106  
Phone: 215-629-8900  
Fax: 215-629-8940  
Web: www.bdpinternational.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Be it by air ground or ocean BDP International is in the business of moving raw materials and finished products around the globe. The company provides logistics services such as customs brokerage freight forwarding and warehousing and distribution for customers in a variety of industries including chemicals and retail. It serves more than 4000 customers worldwide including DuPont Panasonic Revlon and Johnson & Johnson. BDP International and its subsidiaries have about 25 offices in the US; internationally it operates through subsidiaries joint ventures and agents in some 120 countries. President and CEO Richard Bolte Jr. and his family own the company which was founded by his father in 1966.

**BEACON CAPITAL PARTNERS LLC**

200 State St. 5th Fl.  
Boston MA 02109  
Phone: 617-457-0400  
Fax: 617-457-0499  
Web: www.beaconcapital.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Beacon earns its bacon by collecting offices. A private real estate investment trust (REIT) Beacon Capital Partners invests in renovates and operates commercial and mixed-use properties in major metropolitan markets throughout the US. Beacon also has properties in London and Paris. It buys properties that can be improved through redevelopment repositioning or through managing the capital markets after which it sells its holdings at a profit. The company manages investment funds on behalf of institutional corporate and government investors. Beacon Capital Partners was formed in 1998 after predecessor public REIT Beacon Properties merged with Equity Office Properties Trust in a \$4 billion transaction.

**BEACON MEDICAL GROUP, INC.**

615 N MICHIGAN ST  
SOUTH BEND, IN 466011033  
Phone: 574-647-1000  
Fax: -

CEO: Philip A Newbold  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

When you're on a fishing trip in northern Indiana and feel a little green around the gills you can rely on Memorial to help you get back in the swim. The health network provides wellness services in northern Indiana and southern Michigan. The Memorial Hospital of South Bend has some 620 acute care beds; it also operates a network of outpatient care and specialty clinics. Other divisions include Memorial Medical Group (physician practice organization) Memorial MedFlight (emergency air transportation) and Memorial Home Care (visiting nurse association). Memorial is part of regional care organization Beacon Health System along with Elkhart General.

|                        | Annual Growth | 12/09 | 12/10 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (20.7%)       | -     | 461.0 | -     | 106.8 | 114.3 |
| Net income (\$ mil.)   | 27.5%         | -     | 1.5   | -     | (1.0) | 6.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,900 |

**BEACON POWER CORPORATION**

NASDAQ: BCON

65 Middlesex Rd.  
Tyngsboro MA 01879  
Phone: 978-694-9121  
Fax: 978-694-9127  
Web: www.beaconpower.com

CEO: Barry R Brits  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Beacon Power beckons companies seeking backup power. The development-stage company's flywheel energy storage systems provide uninterruptible electric power for communications networks computers industrial manufacturing and other power generation applications. Beacon Power's flywheel systems draw electrical energy from a power source such as an electric power grid or a fuel cell and then store it. The power can then be delivered as needed when a primary energy source either fails or is disrupted. The company also makes photovoltaic power conversion systems (solar inverters). Beacon Power entered Chapter 11 bankruptcy protection in late 2011 and was acquired by private equity firm Rockland Capital in 2012.

**BEACON ROOFING SUPPLY INC**
**NMS: BECN**

505 Huntmar Park Drive, Suite 300  
Herndon, VA 20170  
Phone: 571 323-3939  
Fax: -  
Web: www.becn.com

CEO: Paul M. Isabella  
CFO: Joseph M. Nowicki  
HR: Christopher Harrison  
FYE: September 30  
Type: Public

Not all products from Beacon Roofing Supply (BRS) are to be placed over your head. Along with roofing products Beacon distributes complementary building materials such as siding windows and waterproofing systems. One of North America's largest roofing materials distributors the company operates some 40 regional companies with 590 branches in the 50 US states and six Canadian provinces. BRS carries more than 90000 stock keeping units (SKUs) available for about 100000 customers. The company's customers include contractors home builders building owners and other resellers. Most of BRS's business involves reroofing existing homes because of age or weather damage.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 29.6%         | 2,515.2 | 4,127.1 | 4,376.7 | 6,418.3 | 7,105.2 |
| Net income (\$ mil.)   | -             | 62.3    | 89.9    | 100.9   | 98.6    | (10.6)  |
| Market value (\$ mil.) | 0.8%          | 2,228.0 | 2,884.9 | 3,514.4 | 2,481.7 | 2,299.3 |
| Employees              | 24.7%         | 3,366   | 5,042   | 5,406   | 8,356   | 8,147   |

**BEAD INDUSTRIES INC.**

11 Cascade Blvd.  
Milford CT 06460  
Phone: 203-301-0270  
Fax: 203-301-0280  
Web: www.beadindustries.com

CEO: Jill Bryant Mayer  
CFO: Kristen Sawyer  
HR: Alana Montano  
FYE: December 31  
Type: Private

For nearly 100 years Bead Industries has had its chain yanked. The company makes the beaded chains used to flush toilets and operate ceiling fans and window blinds. The ubiquitous metal swag (branded Bead Chain) has a number of other uses including securing gas tanks attaching commercial shower curtains and leashing bank pens as well as key chains dog tags and neck chains. The company's Bead Electronics division makes various pins and connectors found in PC boards cars and telecom devices. Bead Industries also owns UK-based chain manufacturer Sturge Industries and McGuire Manufacturing a US maker of plumbing products. Founded by Waldo D. Bryant the company is still led by members of his family.

**BEAL BANK S.S.B.**

6000 Legacy Dr.  
Plano TX 75024  
Phone: 469-467-5000  
Fax: 469-241-9564  
Web: www.bealbank.com

CEO: Margaret Jaques  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Everything's bigger in Texas and Beal Bank is no exception. One of the largest private financial services firms based in the state Beal is a wholesale bank that buys and sells pools of loans and debt securities on the secondary market. It also engages in more traditional banking activities offering certificates of deposit money market accounts IRAs and savings accounts to businesses and consumers nationwide. However it does not originate commercial or residential loans. The company has offices in Texas New York California Florida and other states. Beal Bank was founded in 1988 by chairman primary owner and famed poker player Andy Beal.

**BEALL'S, INC.**

1806 38TH AVE E  
BRADENTON, FL 342084700  
Phone: 941-747-2355  
Fax: -  
Web: www.beallsinc.com

CEO: Stephen M Knopik  
CFO: -  
HR: -  
FYE: August 01  
Type: Private

Residents of the Sun Belt have been known to leave their homes with Beall's on. The retail holding company operates through subsidiaries Beall's Department Stores Beall's Outlet and Burke's Outlet Stores in a dozen states. The multi-brand retailer has more than 530 department and outlet stores (about 200 are in Florida) located throughout states in the southern and western US including Arizona California Georgia Louisiana and Texas. Products range from off-price clothing and footwear for men and women to cosmetics gifts and housewares. Each chain has its own online shopping destination. The family-owned company was founded in 1915 by the grandfather of chairman Robert Beall (pronounced "bell").

|                        | Annual Growth | 07/09 | 07/10 | 07/11   | 07/12*  | 08/15   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 3.2%          | -     | -     | 1,166.8 | 1,232.2 | 1,321.9 |
| Net income (\$ mil.)   | 12.8%         | -     | -     | 15.5    | 14.2    | 25.0    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 9,700   |

\*Fiscal year change

**BEAM INC**
**NYS: BEAM**

510 Lake Cook Road  
Deerfield, IL 60015  
Phone: 847 948-8888  
Fax: -  
Web: www.beamglobal.com

CEO: Matthew J Shattock  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Beam Inc. is one spirited company! Beam is a big producer and distributor of premium-branded distilled spirits. Its lineup ranges from bourbon whiskey to Scotch and tequila rum and ready-to-drink cocktails. Beam's portfolio of best-selling brands includes Jim Beam Bourbon Sauza Tequila Canadian Club Whisky Teacher's Scotch and Courvoisier Cognac among many. The company which operates distilleries and other sites worldwide sells primarily through direct sales forces to distributors. The US is Beam's #1 market. Once a cocktail of businesses known as Fortune Brands Beam became a stand-alone company in 2011 after spinning off its home products and hardware business Fortune Brands Home & Security.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (24.5%)       | 7,608.9 | 6,694.7 | 7,141.5 | 2,311.1 | 2,465.9 |
| Net income (\$ mil.)   | 5.3%          | 311.1   | 242.8   | 487.6   | 911.4   | 382.4   |
| Market value (\$ mil.) | 10.3%         | 6,609.8 | 6,917.2 | 9,647.3 | 8,203.0 | 9,781.8 |
| Employees              | (40.5%)       | 27,100  | 24,248  | 24,600  | 3,200   | 3,400   |

**BEAR STATE FINANCIAL INC**
**NMS: BSF**

9900 South Shackleford Rd, Suite 401  
Little Rock, AR 72211  
Phone: 501 975-6033  
Fax: -  
Web: www.ffbh.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Bear State Financial (formerly First Federal Bancshares of Arkansas) is the holding company for Bear State Bank and Metropolitan Bank which serve businesses and individuals through a total of 55 branches mostly in Arkansas but also in southeastern Oklahoma and southwestern Missouri. Founded in 1934 the thrift offers standard retail services such as checking and savings accounts money markets and CDs. More than 50% of the bank's loan portfolio is made up of one-to-four-family residential and commercial real estate mortgages while business loans make up another 15%. The bank changed its name in mid-2014 to match its holding company's brand.

|                        | Annual Growth | 12/12 | 12/13 | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Assets (\$ mil.)       | 40.3%         | 530.4 | 548.9 | 1,514.6 | 1,920.2 | 2,053.2 |
| Net income (\$ mil.)   | 119.3%        | 0.8   | 0.7   | 24.3    | 10.6    | 17.5    |
| Market value (\$ mil.) | 1.0%          | 366.8 | 327.3 | 413.4   | 407.4   | 381.8   |
| Employees              | 27.2%         | 192   | 190   | 423     | 586     | 502     |



**BEARING DISTRIBUTORS, INC.**

8000 HUB PKWY  
CLEVELAND, OH 441255788  
Phone: 216-642-9100  
Fax: -

CEO: -  
CFO: Dan Maisonville  
HR: -  
FYE: December 31  
Type: Private

Bearing Distributors Inc. (BDI) began as a regional Midwestern distributor of replacement parts to OEMs. Among the world's largest industrial suppliers today the company also provides maintenance and repair services as well as training and inventory management. Its offerings include bearings electrical power products material handling systems and motion control products hydraulic and pneumatic systems and fluid power components. BDI serves customers in automotive to power generation industries and from mining to food and beverage paper processing and package handling operations. Founded in 1935 the company a unit of Forge Industries has locations dotting North America Europe and Asia.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 502.7 | 528.9 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 13.0  | 5.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 896   |

**BEASLEY BROADCAST GROUP INC**

NMS: BBGI

3033 Riviera Drive, Suite 200  
Naples, FL 34103  
Phone: 239 263-5000  
Fax: 239 263-8191  
Web: www.bbgi.com

CEO: Caroline Beasley  
CFO: Marie Tedesco  
HR: -  
FYE: December 31  
Type: Public

Beasley Broadcast Group is a leading radio broadcaster with some 52 stations operating in about a dozen large and mid-sized markets in seven states primarily Florida Georgia and North Carolina. The company's stations (serving 7.7 million listeners per week) broadcast a variety of formats including news sports and talk radio as well as Top 40 Urban Oldies and other music formats. Most of its stations operate as part of a cluster within a specific market allowing the company to combine certain business functions between those stations and achieve greater operating efficiencies. Beasley Broadcast Group was founded by George Beasley in 1961.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 44.7%            | 58.7  | 105.9 | 136.7 | 232.2 | 257.5 |
| Net income (\$ mil.)   | (36.6%)          | 40.0  | 6.4   | 47.5  | 87.1  | 6.5   |
| Market value (\$ mil.) | (7.4%)           | 140.9 | 99.0  | 169.6 | 369.5 | 103.4 |
| Employees              | 16.5%            | 807   | 809   | 1,406 | 1,484 | 1,488 |

**BEAUFORT COUNTY MEMORIAL HOSPITAL**

955 RIBAUT RD  
BEAUFORT, SC 299025441  
Phone: 843-522-5200  
Fax: -  
Web: www.bmhsc.org

CEO: -  
CFO: Jeff White  
HR: -  
FYE: September 30  
Type: Private

Beaufort Memorial Hospital provides medical surgical and therapeutic services in southern South Carolina. As the largest hospital between Savannah Georgia and Charleston South Carolina the not-for-profit community hospital is a regional referral center providing inpatient acute care and outpatient services. The 200-bed facility offers specialties in areas including cancer treatment cardiology emergency medicine mental health rehabilitation and obstetrics/gynecology. Beaufort Memorial Hospital operates the Keyserling Cancer Center through its affiliation with the Duke University Health System. It also offers outpatient care at satellite facilities. The medical center opened its doors in 1944.

|                        | Annual<br>Growth | 09/12 | 09/13 | 09/14 | 09/15  | 09/17  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 173.3 | 188.1  | 207.1  |
| Net income (\$ mil.)   | -                | -     | 0.0   | 7.0   | (10.2) | (10.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -      |
| Employees              | -                | -     | -     | -     | -      | 1,300  |

**BEAUMONT HEALTH**

3601 W 13 MILE RD  
ROYAL OAK, MI 480736712  
Phone: 248-898-5000  
Fax: -  
Web: www.beaumont.org

CEO: -  
CFO: John Kerndl  
HR: Ronald Lilek  
FYE: December 31  
Type: Private

Beaumont Health is an eight-hospital regional health system in southeastern Michigan. The health system boasts about 3400 hospital beds 150 outpatient sites and 5000 affiliated physicians. Outpatient facilities include community medical centers nursing homes a home health agency a research institute and primary and specialty care clinics as well as rehabilitation cardiology and cancer centers. Beaumont is the exclusive clinical teaching site for the Oakland University William Beaumont School of Medicine; it also has affiliations with Michigan State University College of Osteopathic Medicine and Wayne State University School of Medicine. In 2019 it agreed to acquire Ohio hospital operator Summa Health.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 3.2%             | -     | -     | 4,373.1 | 4,438.6 | 4,659.9 |
| Net income (\$ mil.)   | (29.6%)          | -     | -     | 286.7   | 392.7   | 142.1   |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 35,000  |

**BEAUTICONTROL INC.**

2121 Midway Rd.  
Carrollton TX 75006-5039  
Phone: 972-458-0601  
Fax: 972-341-3071  
Web: www.beauticontrol.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

BeautiControl is looking to be ageless in the business of aesthetics and enjoys calling the Lone Star State home alongside rival Mary Kay. A unit of household products maker Tupperware BeautiControl sells its personal care items through more than 140000 independent sales consultants who in turn sell to consumers in the US Puerto Rico and Canada. Consultants provide computer-assisted head-to-toe makeup advice through in-home demos. Its products include skin and nail care fragrances cosmetics toiletries nutritional and weight-management food supplements and in-home spa retreats. Tupperware purchased BeautiControl in 2000 in a bid to expand its direct-selling reach to beauty and personal care items.

**BEAUTY SYSTEMS GROUP LLC**

3001 Colorado Blvd.  
Denton TX 76210  
Phone: 940-898-7500  
Fax: 940-383-8143  
Web: www.sallybeautyholdings.com/holdings/bsg.asp

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Subsidiary

Hair stylists and colorists manicurists and cosmetologists stock up at stores operated by Beauty Systems Group (BSG). The beauty supplies distributor operates about 995 company-owned CosmoProf stores open only to the beauty trade. The company also supplies more than 150 franchised Armstrong McCall shops and distributes products directly to salons through a sales force of more than 1100 professional consultants. Customers primarily include salons spas licensed beauticians and nail technicians. Its 10000 products include brands such as Paul Mitchell Wella and more. BSG which covers all 50 US states Puerto Rico and parts of Canada Mexico and Europe is a subsidiary of Sally Beauty Holdings (SBH).

**BEAVER DAM COMMUNITY HOSPITALS, INC.**

707 S UNIVERSITY AVE  
BEAVER DAM, WI 539163027  
Phone: 920-887-7181  
Fax: -  
Web: www.bdch.com

CEO: Kim Miller  
CFO: Donna Hutchinson  
HR: -  
FYE: June 30  
Type: Private

Beaver Dam Community Hospitals (BDCH) provides medical services for the residents of south central Wisconsin. The non-profit medical center includes the 60-bed Beaver Dam Community Hospital as well as its Hillside Manor skilled nursing facility. Other facilities include an assisted living retirement center community-based residential facilities home health care services and a wellness center. BDCH also operates FastCare clinics in two towns and a dialysis center. BDCH has invested in an electronic medical records system and upgrades to its dialysis services.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.8%)           | -     | 111.3 | 91.3  | 101.2 | 103.3 |
| Net income (\$ mil.)   | (4.6%)           | -     | 6.8   | 7.2   | 3.7   | 5.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 830   |

**BEAVER STREET FISHERIES, INC.**

1741 W BEAVER ST  
JACKSONVILLE, FL 322097570  
Phone: 904-354-5661  
Fax: -  
Web: www.beaverfish.com

CEO: -  
CFO: -  
HR: Andrea Favarelli  
FYE: May 28  
Type: Private

After more than 60 years of fishing Beaver Street Fisheries can tell a tale or two of the one that got away. It's a top supplier of fish and other seafood products to wholesalers retailers and food service operators. Sourcing its products from more than 50 countries family-owned Beaver Street Fisheries offers one of the largest selections of seafood in the US. It boasts a variety of fresh and frozen seafood — including octopus shrimp and turtle — sold under its flagship Sea Best brand as well as the HF's and Island Queen names. Beaver Street Fisheries also imports lamb from New Zealand and sells Silver Fern-brand pork and beef via its Florida-New Zealand Lamb & Meat unit.

|                        | Annual<br>Growth | 05/07 | 05/08 | 05/09 | 05/10 | 05/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.9%)           | -     | -     | 468.2 | 442.9 | 450.7 |
| Net income (\$ mil.)   | (11.8%)          | -     | -     | 17.2  | 19.6  | 13.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 350   |

**BEAZER HOMES USA, INC.**

NYS: BZH

1000 Abernathy Road, Suite 260  
Atlanta, GA 30328  
Phone: 770 829-3700  
Fax: -  
Web: www.beazer.com

CEO: Allan P. Merrill  
CFO: Robert L. Salomon  
HR: -  
FYE: September 30  
Type: Public

Beazer Homes USA builds for the middle-class buyer who's ready to make the move into the white-picket-fence scene. Building homes with an average price of about \$360,000 the company courts the entry-level move-up and active adult markets. Beazer Homes focuses on high-growth regions in over a dozen states across the East Southeast and West; it tends to close around 5800 homes each year. The company also offers homebuyers upgrades on features such as cabinetry countertops and flooring. Like most large homebuilders Beazer relies on subcontractors to build its homes.

|                        | Annual<br>Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.4%             | 1,627.4 | 1,822.1 | 1,916.3 | 2,107.1 | 2,087.7 |
| Net income (\$ mil.)   | -                | 344.1   | 4.7     | 31.8    | (45.4)  | (79.5)  |
| Market value (\$ mil.) | 2.8%             | 412.3   | 360.7   | 579.7   | 324.8   | 460.9   |
| Employees              | 3.2%             | 1,063   | 1,100   | 1,100   | 1,280   | 1,205   |

**BEBE STORES INC**

NAS: BEBE

400 Valley Drive  
Brisbane, CA 94005  
Phone: 415 715-3900  
Fax: -  
Web: www.bebe.com

CEO: Manny Mashouf  
CFO: -  
HR: -  
FYE: July 2/  
Type: Public

Retailer bebe stores offers apparel in two main sizes: slim and none. bebe (pronounced "beebee") designs and sells contemporary women's career evening and casual clothing and accessories under the bebe banner through more than 200 stores in the US Canada and Puerto Rico; abroad through licensees; and online. The company targets hip "body-conscious" (some say skinny) 21- to 34-year-olds. bebe also licenses its name for items such as eyewear and swimwear. The majority of bebe's products are designed in-house and produced by contract manufacturers. Chairman and former CEO Manny Mashouf who founded bebe in 1976 controls the company.

|                        | Annual<br>Growth | 06/12* | 07/13  | 07/14  | 07/15  | 07/16  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (7.2%)           | 530.8  | 484.7  | 425.1  | 428.0  | 393.6  |
| Net income (\$ mil.)   | -                | 11.7   | (77.4) | (73.4) | (27.7) | (27.5) |
| Market value (\$ mil.) | (46.3%)          | 47.0   | 47.0   | 25.2   | 15.9   | 3.9    |
| Employees              | (5.7%)           | 3,294  | 3,107  | 3,254  | 2,924  | 2,601  |

\*Fiscal year change

**BECHTEL GROUP INC.**

50 Beale St.  
San Francisco CA 94105-1895  
Phone: 415-768-1234  
Fax: 415-768-9038  
Web: www.bechtel.com

CEO: Brendan Bechtel  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Whether the job is raising an entire city or razing a nuclear power plant you can bet the Bechtel Group will be there to bid on the business. The engineering construction and project management company serves the oil and gas energy transportation communications mining and government services sectors. It operates worldwide and has participated in such historic projects as the construction of Hoover Dam and the cleanup of the Chernobyl nuclear plant. Bechtel's Oil Gas & Chemical business unit (particularly liquefied natural gas) and its Mining & Metals group are its leading revenue producers. The group is in its fourth generation of Bechtel family leaders with chairman and CEO Riley Bechtel at the helm.

**BECK SUPPLIERS, INC.**

1000 N FRONT ST  
FREMONT, OH 434201921  
Phone: 800-232-5645  
Fax: -  
Web: www.friendshipstores.com

CEO: Daryl Becker  
CFO: Loren Owens  
HR: -  
FYE: December 31  
Type: Private

More than willing to be at the beck and call of its customers Beck Suppliers provides its clients in Ohio with fuel oil diesel gasoline kerosene and propane. The company annually delivers more than 170 million gallons of fuel at Sunoco Marathon and other gas stations in northwestern Ohio. Beck Suppliers also operates 20 Friendship Food Stores. The company's truck fleet delivers diesel fuel oil gasoline kerosene and propane for farm construction and industrial purposes as well as home heating oil and propane for residential use. Beck Suppliers also operates car washes and has a construction division that builds convenience stores gas stations and car washes.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.3%)           | -     | -     | 293.3 | 316.6 | 252.3 |
| Net income (\$ mil.)   | 14.6%            | -     | -     | 1.0   | 0.8   | 1.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 250   |

**BECTON, DICKINSON & CO**

NYS: BDX

1 Becton Drive  
Franklin Lakes, NJ 07417-1880  
Phone: 201 847-6800  
Fax: -  
Web: www.bd.com

CEO: Vincent A. (Vince) Forlenza  
CFO: Christopher R. (Chris) Reidy  
HR: Thomas Ruddy  
FYE: September 30  
Type: Public

Don't worry you'll only feel a slight prick if Becton Dickinson (BD) is at work. The company's BD Medical segment is one of the top global manufacturers of syringes and other injection and infusion devices. BD Medical also makes IV catheters and syringes pre-fillable drug delivery systems self-injection devices for diabetes patients and related supplies such as anesthesia trays and sharps disposal systems. The BD Life Sciences segment makes products for the safe collection and transportation of diagnostic specimens; it also makes instruments and reagent systems that detect cancers infectious diseases and health care associated infections (HAIs). BD Interventional provides vascular urology oncology and surgical specialty products.

|                        | Annual Growth | 09/15    | 09/16    | 09/17    | 09/18    | 09/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 13.9%         | 10,282.0 | 12,483.0 | 12,093.0 | 15,983.0 | 17,290.0 |
| Net income (\$ mil.)   | 15.4%         | 695.0    | 976.0    | 1,100.0  | 311.0    | 1,233.0  |
| Market value (\$ mil.) | 17.5%         | 35,874.9 | 48,603.9 | 52,990.2 | 70,581.5 | 68,407.3 |
| Employees              | 9.1%          | 49,517   | 50,928   | 41,933   | 76,032   | 70,093   |

**BED, BATH & BEYOND, INC.**

NMS: BBBY

650 Liberty Avenue  
Union, NJ 07083  
Phone: 908 688-0888  
Fax: 908 810-8813  
Web: www.bedbathandbeyond.com

CEO: Steven H. (Steve) Temares  
CFO: Susan E. Lattmann  
HR: Concetta Van Dyke  
FYE: March 02  
Type: Public

Bed Bath & Beyond (BBB) is the nation's #1 superstore domestics retailer with about 1000 BBB stores throughout the US Puerto Rico and Canada. The stores' floor-to-ceiling shelves stock better-quality (brand-name and private-label) goods in two main categories: domestics (bed linens bathroom and kitchen items) and home furnishings (cookware and cutlery small household appliances picture frames and more). BBB also operates more than 275 Cost Plus and World Market stores and four smaller specialty chains: about 125 buybuy Baby stores about 80 Christmas Tree Shops some 55 Harmon discount health and beauty shops and two One Kings Lane stores. California and Texas are its largest markets accounting for about 20% of its total stores.

|                        | Annual Growth | 02/15    | 02/16    | 02/17*   | 03/18    | 03/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.3%          | 11,881.2 | 12,103.9 | 12,215.8 | 12,349.3 | 12,028.8 |
| Net income (\$ mil.)   | -             | 957.5    | 841.5    | 685.1    | 424.9    | (137.2)  |
| Market value (\$ mil.) | (31.2%)       | 9,872.5  | 6,478.1  | 5,426.8  | 2,886.6  | 2,207.0  |
| Employees              | 0.8%          | 60,000   | 62,000   | 65,000   | 65,000   | 62,000   |

\*Fiscal year change

**BEEBE MEDICAL CENTER, INC.**

424 SAVANNAH RD  
LEWES, DE 199581462  
Phone: 302-645-3300  
Fax: -  
Web: www.beebehealthcare.org

CEO: Rick Schaffner  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Sea shells on the sea shore can be found near Beebe Medical Center. The health care provider offers emergency inpatient long-term care women's health and other medical services to residents of Sussex County Delaware. The hospital is located in the town of Lewes near Rehoboth Beach. It has approximately 210 beds and offers specialized services including cardiology orthopedic rehabilitation and oncology treatments. Beebe Medical Center offers outpatient services including wound care diabetes management surgery radiology and sleep disorder diagnosis. It also operates senior care centers home health agencies medical laboratories and a nursing school.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.8%          | -     | 325.7 | 365.4 | 410.1 | 419.7 |
| Net income (\$ mil.)   | 22.4%         | -     | 29.9  | 42.0  | 38.0  | 54.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,606 |

**BEECH-NUT NUTRITION CORPORATION**

100 Hero Dr.  
Amsterdam NY 12010  
Phone: 518-595-6600  
Fax: 910-814-3899  
Web: www.boonedam.us/inc/

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Peas and applesauce — Beech-Nut Nutrition puts them in jars for baby's lunch or baby's finger-painting. As one of the top branded baby food makers (along with Gerber and Heinz) Beech-Nut Nutrition hopes baby will open up wider for their airplane. In addition to jars of pureed fruits vegetables meats and meals the company makes instant and jarred cereals meals plus juices and water for the youngest palates. It offers more than 150 baby and toddler food products; it was the first baby food manufacturer to offer products (beginning in 2002) containing DHA an essential fatty acid found in human breast milk. Beech-Nut is owned by Swiss branded-food manufacturer Hero.

**BEHLEN MFG. CO.**

4025 E. 23rd St.  
Columbus NE 68602-0569  
Phone: 402-564-3111  
Fax: 402-563-7405  
Web: www.behlenmfg.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Behlen has the metal to grain and bear it.. Behlen makes metal livestock equipment pallets grain storage bins and silos as well as metal buildings and trailers. Over the past 20 years Behlen Country the company's livestock equipment unit has acquired farm gate maker Farmaster cattle handling equipment makers Big Valley and Universal Mfg. and storage tank provider Agri-Engineering to become the industry's largest livestock equipment manufacturer. Behlen Building Systems focuses on making products for the agricultural building market while Behlen's International Ag Systems unit makes silos and other grain storage structures. BMC Transportation maker truck trailers.

**BEHRMAN CAPITAL L.P.**

126 E. 56th St. 27th Fl.  
New York NY 10022  
Phone: 212-980-6500  
Fax: 212-980-7024  
Web: www.behrmancap.com

CEO: -  
CFO: Gary Dieber  
HR: -  
FYE: December 31  
Type: Private

Private equity firm Behrman Capital engages in management buyouts recapitalizations acquisitions and consolidations within fragmented industries. Targeting established firms with annual revenues from \$50 million to \$500 million the company typically makes equity investments from \$25 million to \$100 million per transaction. It prefers to be the lead investor and assists its portfolio companies in formulating business and financial strategies. Behrman Capital focuses on the defense health care information technology specialty manufacturing and telecommunications sectors. It has stakes in about a dozen companies and more than \$2 billion of assets under management.

**BEKAERT CORPORATION**

3200 W. Market St. Ste. 303  
Akron OH 44333-3326  
Phone: 330-867-3325  
Fax: 330-867-3424  
Web: www.bekaert.com

CEO: Matthew Taylor  
CFO: Beatriz Garcia-Cos  
HR: -  
FYE: December 31  
Type: Subsidiary

Bekaert Corporation goes right down to the wire on a daily basis. The company the US subsidiary of Belgium-based NV Bekaert SA manufactures a variety of wire and wire and film coatings. For automobiles Bekaert makes tire cord control cables spring wire and clips. It also produces high carbon low carbon and stainless steel wire for industrial applications. Other Bekaert products include telecom and power cables agricultural fencing material and sawing cable. North America represents approximately 20% of its parent company's revenues.

**BEKINS HOLDING CORP.**

330 S. Mannheim Rd.  
Hillside IL 60162  
Phone: 708-547-2000  
Fax: 708-547-3228  
Web: www.bekins.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Bekins would like to be a beacon of help to families and businesses on the move. Through its Bekins Van Lines subsidiary and its 300 US locations the company provides household and corporate relocation services in North America as well as tradeshow logistics services and transportation of high-value items. In addition Bekins handles international moves through a network of partners around the world; specialties include service to government and military clients. The company is owned by its agents who bought it from former parent GeoLogistics in 2002. Bekins was founded by the Bekins brothers — John and Martin — in 1891.

**BEL FUSE INC**
**NMS: BELF B**

206 Van Vorst Street  
Jersey City, NJ 07302  
Phone: 201 432-0463  
Fax: -  
Web: www.belfuse.com

CEO: Daniel (Dan) Bernstein  
CFO: Craig Brosious  
HR: -  
FYE: December 31  
Type: Public

Bel Fuse manufactures electronic components for networking telecommunications high-speed data transmission and automotive and consumer electronics. Its magnetic products include discrete components power transformers and MagJack connector modules. It also offers power conversion modules for a variety of applications. Bel Fuse's miniature micro and surface-mounted fuses create supplementary circuit protection for consumer electronics. The company also makes passive jacks plugs and cable assemblies. Top customers include Hon Hai (14% of sales) and Flextronics (10% of sales).

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | 3.0%          | 487.1 | 567.1 | 500.2  | 491.6  | 548.2 |
| Net income (\$ mil.)   | 22.8%         | 9.1   | 19.2  | (64.8) | (11.9) | 20.7  |
| Market value (\$ mil.) | (9.4%)        | 335.4 | 212.1 | 379.1  | 308.8  | 226.0 |
| Employees              | (0.3%)        | 8,210 | 7,971 | 7,694  | 7,491  | 8,098 |

**BELCAN CORPORATION**

10200 ANDERSON WAY  
BLUE ASH, OH 45242-4718  
Phone: 513-891-0972  
Fax: -  
Web: www.belcan.com

CEO: Lance H Kwasneiwski  
CFO: Colin Cohen  
HR: -  
FYE: December 31  
Type: Private

Belcan provides engineering technical recruiting and staffing services to clients in the aviation consumer products and manufacturing industries among others. Its Belcan Engineering division offers design engineering engineering analysis and computer modeling to customers such as Lockheed Martin and UTC. The company also offers recruiting services — including interviewing screening and workforce management — to fill openings for highly skilled technical personnel through Belcan TechServices. BelFlex Staffing Network supplies light industrial and clerical employees to clients. Family-owned Belcan founded in 1958 by Ralph Anderson operates some 70 offices primarily in the US.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 15.0%         | -     | 452.8 | 538.7 | 623.5 | 688.7  |
| Net income (\$ mil.)   | 117.6%        | -     | 1.9   | 13.5  | 22.9  | 19.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 10,000 |

**BELDEN & BLAKE CORPORATION**

1001 Fannin St. Ste. 800  
Houston TX 77002  
Phone: 713-659-3500  
Fax: 310-826-6139  
Web: www.cytrix.com

CEO: Mark A Houser  
CFO: James M Vanderhider  
HR: -  
FYE: December 31  
Type: Private

It may sound like a law firm but Belden & Blake is in fact an energy company that obeys the laws of supply and demand in the oil and gas market. It acquires properties explores for and develops oil and gas reserves and gathers and markets natural gas in the Appalachian and Michigan basins. In 2010 Belden & Blake reported interests in 1216 gross wells and leases on more than 1.1 million gross acres and it owned and operated 1600 miles of gas gathering lines. That year the company reported estimated proved reserves of 202.4 billion cu. ft. of gas equivalent. Belden & Blake is controlled by Capital C Energy Operations itself controlled by EnerVest Ltd.

**BELDEN INC**
**NYS: BDC**

1 North Brentwood Boulevard, 15th Floor  
St. Louis, MO 63105  
Phone: 314 854-8000  
Fax: 314 854-8001  
Web: www.belden.com

CEO: John S. Stroup  
CFO: Henk Derksen  
HR: Dean McKenna  
FYE: December 31  
Type: Public

Belden designs and manufactures cable connectivity and networking products for the transmission of data sound and video signals. Offerings include copper cables (shielded/unshielded twisted coaxial and stranded) and fiber optic and composite cables (multiconductor coaxial and fiber optic). It also makes fiber and copper connectors and networking products such as Ethernet switches. Products are used in industrial (robotics) enterprise broadcast and consumer electronics applications. Customers in the US account for about half of Belden's revenue. The company's roots going back to its founding in 1902 by Joseph Belden.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.9%          | 2,308.3 | 2,309.2 | 2,356.7 | 2,388.6 | 2,585.4 |
| Net income (\$ mil.)   | 21.2%         | 74.4    | 66.2    | 128.0   | 93.2    | 160.9   |
| Market value (\$ mil.) | (14.7%)       | 3,104.8 | 1,878.4 | 2,945.6 | 3,040.2 | 1,645.6 |
| Employees              | 2.2%          | 8,600   | 8,700   | 8,800   | 9,100   | 9,400   |

**BELFOR USA GROUP INC.**

185 Oakland Ave. Ste. 300  
Birmingham MI 48009  
Phone: 248-594-1144  
Fax: 248-594-3190  
Web: www.us.belfor.com

CEO: Sheldon Yellen  
CFO: Joe Ciolino  
HR: -  
FYE: December 31  
Type: Subsidiary

When bad things happen BELFOR USA steps in to clean up and repair the damage. The company provides disaster recovery and property restoration services to businesses and residences through some 80 offices across the US. Services include reconstruction drying fire storm and water damage restoration emergency power mold remediation semiconductor services and data recovery. Subsidiary DUCTZ International provides air duct cleaning and HVAC restoration services. Additionally BELFOR USA provides consulting and pre-planning services to help minimize potential problems its clients might encounter. Founded in 1995 BELFOR USA is part of global group Belfor International.

**BELK INC (DE)**

OTC: BLKI B

2801 West Tyvola Road  
Charlotte, NC 28217-4500  
Phone: 704 357-1000  
Fax: -  
Web: www.belk.com

CEO: Lisa Harper  
CFO: Scott Hurd  
HR: -  
FYE: February 1/  
Type: Public

Belk is busy bulking up. Already the nation's largest family owned and operated department store chain Belk operates about 300 stores in more than 15 states following its purchase of the Parisian chain from Saks. Previously Belk acquired Saks' McRae's and Proffitt's divisions. Belk stores are located primarily in the southeastern US and offer mid-priced brand-name and private-label apparel shoes jewelry cosmetics gifts and home furnishings. Its stores usually anchor malls or shopping centers in small to mid-sized markets and target 35-to-54-year-old middle- and upper-income women. Founded in 1888 by William Henry Belk the chain is run by chairman and CEO Thomas Belk.

|                        | Annual Growth | 01/10   | 01/11   | 01/12*  | 02/13   | 02/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.8%          | 3,346.3 | 3,513.3 | 3,699.6 | 3,956.9 | 4,038.1 |
| Net income (\$ mil.)   | 24.0%         | 67.1    | 127.6   | 183.1   | 188.4   | 158.5   |
| Market value (\$ mil.) | 36.1%         | 656.3   | 1,004.3 | 1,242.0 | 1,602.7 | 2,253.7 |
| Employees              | 0.8%          | 23,880  | 24,000  | 23,000  | 23,800  | 24,700  |

\*Fiscal year change

**BELKIN INTERNATIONAL INC.**

12045 E. Waterfront Dr.  
Playa Vista CA 90094  
Phone: 310-751-5100  
Fax: 281-933-0044  
Web: www.rose.com

CEO: Chester J Pipkin  
CFO: George C Platista  
HR: -  
FYE: December 31  
Type: Private

Got a gadget? There's a good chance it's attached to an accessory from Belkin. The company makes a variety of products for Apple's iPod iPhone and iPad as well as eReaders laptops netbooks and TVs. A leading manufacturer of Universal Serial Bus (USB) devices such as networking hubs Belkin also provides media player accessories surge protectors and battery backups. Other products include fiber optic cables router pickers and home theater networking gear. For commercial and government customers Belkin provides security infrastructure and server-room products that include Keyboard-Video-Mouse (KVM) switches rackmount consoles and converters and adaptors. Founder and CEO Chet Pipkin owns Belkin.

**BELL HELICOPTER TEXTRON INC.**

600 E. Hurst Blvd.  
Hurst TX 76053  
Phone: 817-280-2011  
Fax: 817-280-2321  
Web: www.bellhelicopter.com

CEO: Mitchell L Snyder  
CFO: Al Detere  
HR: -  
FYE: December 31  
Type: Subsidiary

Bell Helicopter a Textron company prefers a light lift and a heavy payload. It is a leading manufacturer of commercial helicopters manned and unmanned vertical lift aircraft and military tiltrotor aircraft which lift like a helicopter but fly like an airplane with twice the speed and triple the payload as a traditional helicopter. Different models are suited for transporting troops emergency medical provisioning search and rescue and warfighting. With partner Boeing Bell produces the V-22 Osprey tiltrotor aircraft for the US Department of Defense. Bell also provides training and maintenance repair and overhaul (MRO) services. It maintains operations in North America Europe and Asia.

**BELL PARTNERS INC.**

300 N. Greene St. Ste. 1000  
Greensboro NC 27401  
Phone: 336-232-1999  
Fax: 336-232-1901  
Web: www.bellpartnersinc.com

CEO: Jon D Bell  
CFO: John E Tomlinson  
HR: -  
FYE: December 31  
Type: Private

If someone's ringing you up about a real estate deal it might be Bell Partners. The privately-held firm buys sells and manages multi-family residential and commercial real estate. It invests on behalf of individuals and institutional investors. Bell Partners' \$5 billion portfolio includes about 200 apartment communities with nearly 60,000 individual units; 30 commercial properties with more than 4 million sq. ft. of space; and more than 25 senior housing communities. Bell Partners targets markets in nearly 110 cities throughout the Northeast Southeast and Southwest. The company also offers property management services. CEO Steven D. Bell founded the company in 1976.

**BELOIT COLLEGE**

700 COLLEGE ST  
BELOIT, WI 535115595  
Phone: 608-363-2000  
Fax: -  
Web: www.campus.beloit.edu

CEO: -  
CFO: Jonathan Mason  
HR: -  
FYE: May 31  
Type: Private

Beloit College home of the famed Beloit Poetry Journal is a liberal arts and sciences college with an enrollment of about 1300 students. The school offers more than 50 majors in nearly 30 departments and has some 100 full-time faculty members. Academic fields include anthropology health and society and philosophy. Beloit College also offers pre-professional programs in medicine law engineering and environmental management. The town of Beloit (population 36500) is home to a Frito-Lay cheese powder plant and incoming freshman are warned about the "cheese breeze" prevalent in winter months.

|                        | Annual Growth | 05/08 | 05/09 | 05/10 | 05/11 | 05/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.5%          | -     | 59.4  | 69.6  | 68.9  | 68.2  |
| Net income (\$ mil.)   | -             | -     | -     | 1.8   | 0.9   | (3.8) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 450   |

**BELOIT HEALTH SYSTEM, INC.**

1969 W HART RD  
BELOIT, WI 535112298  
Phone: 608-364-5011  
Fax: -  
Web: www.beloithealthsystem.org

CEO: Gregory Britton  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Beloit Wisconsin: Home of the world's largest can of chili the Beloit Snappers and... Beloit Health System. Its Beloit Memorial Hospital acute care facility provides medical care to the city's residents and surrounding areas. Specialty services include emergency medicine cardiology home care and occupational health. Its North-Pointe integrative medicine campus provides traditional and alternative medical approaches including massage Tai Chi and yoga. Beloit Health also provides primary care and specialized services through numerous outreach medical centers and operates an assisted living complex called Riverside Terrace. Beloit Health is affiliated with the University of Wisconsin Hospital and Clinics.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.0%             | -     | 193.3 | 198.0 | 211.3 | 247.0 |
| Net income (\$ mil.)   | 7.0%             | -     | 7.6   | 7.3   | 9.3   | 10.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,400 |

**BEMIS CO INC**
**NYS: BMS**

2301 Industrial Drive  
Neenah, WI 54956  
Phone: 920 527-5000  
Fax: -  
Web: www.bemis.com

CEO: William F Austen  
CFO: Michael B Clauer  
HR: -  
FYE: December 31  
Type: Public

Bemis makes a broad line of flexible packaging materials including polymer films barrier laminates and paper-bag packaging used by the food industry to bundle a range of edibles. In addition to the food industry which accounts for 80% of revenue the company sells to the agricultural chemical medical personal care and printing industries. Bemis has sales offices and plants in North America Latin America Europe and the Asia/Pacific region to serve its thousands of customers. US sales account for about 75% of revenue. In 2018 Bemis agreed to be acquired by Amcor for \$6.8 billion (including debt).

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.3%)           | 5,029.8 | 4,343.5 | 4,071.4 | 4,004.4 | 4,046.2 |
| Net income (\$ mil.)   | (18.5%)          | 212.6   | 191.1   | 239.3   | 236.2   | 94.0    |
| Market value (\$ mil.) | 3.9%             | 3,719.2 | 4,105.1 | 4,057.9 | 4,342.1 | 4,339.3 |
| Employees              | (3.5%)           | 19,106  | 17,000  | 17,500  | 17,500  | 16,582  |

**BENCHMARK ELECTRONICS, INC.**
**NYS: BHE**

56 South Rockford Drive  
Tempe, AZ 85281  
Phone: 623 300-7000  
Fax: -  
Web: www.bench.com

CEO: Paul J. Tufano  
CFO: Donald F. (Don) Adam  
HR: -  
FYE: December 31  
Type: Public

Benchmark Electronics provides contract manufacturing services to electronics makers and produces complex printed circuit boards and related electronics systems and subsystems. Customers include manufacturers of computers industrial control equipment medical devices telecommunications systems and test and measurement instruments. The company also offers design direct order fulfillment distribution engineering materials management and testing services. About two-thirds of Benchmark's sales are from customers in the US while its 10 largest customers account for about 45% of sales. Competitors include Celestica Inc. Jabil Circuit and Flextronics.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.1%)           | 2,797.1 | 2,540.9 | 2,310.4 | 2,466.8 | 2,566.5 |
| Net income (\$ mil.)   | (27.5%)          | 82.4    | 95.4    | 64.0    | (32.0)  | 22.8    |
| Market value (\$ mil.) | (4.5%)           | 1,052.1 | 854.8   | 1,261.4 | 1,203.5 | 875.9   |
| Employees              | (1.0%)           | 10,940  | 10,500  | 9,900   | 10,600  | 10,500  |

**BENCO DENTAL SUPPLY CO.**

295 CENTERPOINT BLVD  
PITTSBURGH, PA 15201  
Phone: 724-602-7781  
Fax: -  
Web: www.benco.com

CEO: -  
CFO: -  
HR: -  
FYE: January 04  
Type: Private

Benco Dental Supply is a one-stop shop for the tooth doc. Through regional showrooms and distribution centers Benco provides dental and dentistry supplies to more than 30,000 dental professionals throughout the US. Its offerings include dental hand pieces furniture and disposable supplies. Its BencoNET division develops and distributes custom computers and proprietary programming and networking systems for dentists. Other services include dental office design practice consulting financing and real estate planning wealth management and equipment repairs.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/12* | 01/14 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 6.9%             | -     | -     | 389.2 | 600.8  | 620.4 |
| Net income (\$ mil.)   | 8.5%             | -     | -     | 5.0   | 7.4    | 8.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 1,600 |

\*Fiscal year change

**BENDERSON DEVELOPMENT COMPANY LLC**

8441 Cooper Creek Blvd.  
University Park FL 34201  
Phone: 941-359-8303  
Fax: 941-359-1836  
Web: www.benderson.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Benderson Development could probably bend your ear about its real estate portfolio. It develops manages and leases more than 250 properties including shopping centers residential communities industrial properties hotels office buildings self-storage facilities and mixed-use projects throughout the US. About a quarter of its portfolio is in Florida. The company which has more than 25 million sq. ft. of leasable space and more than 4 million sq. ft. of space under development also does business through subsidiaries Buffalo Lodging Associates and Kings Gate Homes. Its construction division designs and manages projects. CEO Nate Benderson founded the firm which he and his family control.

**BENEDICTINE COLLEGE**

1020 N 2ND ST  
ATCHISON, KS 660021499  
Phone: 913-367-5340  
Fax: -  
Web: www.benedictine.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Benedictine College is a Roman Catholic liberal arts school that provides instruction to nearly 1,200 students. It offers bachelor's degrees in nearly 40 major fields as well as three graduate degree programs. The school's Atchison Kansas campus overlooks the Missouri River. The college which opened its doors in 1859 is sponsored by brothers and sisters of the Benedictine monastic order.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.1%             | -     | 57.3  | 67.6  | 74.1  | 78.2  |
| Net income (\$ mil.)   | -                | -     | (0.3) | 6.5   | 3.6   | 2.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 184   |

**BENEDICTINE HEALTH SYSTEM**

4560 NORWAY PINES PL  
DULUTH, MN 55811253  
Phone: 218-786-2370  
Fax: -  
Web: www.bhshealth.org

CEO: Dale Thompson  
CFO: -  
HR: Bonnie Kingsley  
FYE: June 30  
Type: Private

The Benedictine Health System (BHS) is a peaceful provider of senior care services across the Midwest. The health system mostly serves rural and smaller communities in seven states. It owns or operates about 40 long-term care facilities including nursing homes assisted-living centers and independent senior housing developments. Other offerings include adult day-care transitional care and outpatient rehabilitation. Many of its facilities are integrated campuses that provide a spectrum of services. BHS was founded in 1892 and took its present form in 1985. It is sponsored by the Benedictine Sisters of St. Scholastica Monastery.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%             | -     | -     | -     | 266.3 | 272.2 |
| Net income (\$ mil.)   | 82.4%            | -     | -     | -     | 3.4   | 6.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 8,000 |

**BENEFICIAL LIFE INSURANCE COMPANY**

36 S. State St.  
Salt Lake City UT 84136  
Phone: 801-933-1100  
Fax: 801-521-0903  
Web: www.beneficialfinancialgroup.com/

CEO: Kent Cannon  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Beneficial Life Insurance (doing business as Beneficial Financial Group) provides a variety of insurance and financial products and services primarily to customers in the western US. Its financial division Beneficial Investment Services offers brokerage and investment advisory services. Previously the company offered universal and whole life disability insurance employee benefits and annuities. However in 2009 the company quit selling new insurance and annuities and placed its existing business in run-off. Beneficial Financial was founded in 1905 and is owned by Mormon Church-affiliated Deseret Management Corporation.

**BENEFICIAL MUTUAL BANCORP INC**

NMS: BNCL

510 Walnut Street  
Philadelphia, PA 19106  
Phone: 215 864-6000  
Fax: 215 864-1770  
Web: www.thebeneficial.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

You would expect something beneficial from the city of brotherly love. Beneficial Mutual Bancorp is the holding company for Beneficial Bank which serves the greater Philadelphia area and southern New Jersey through about 65 branches. Founded in 1853 as Beneficial Mutual Savings Bank the bank provides traditional deposit products such as checking savings and money market accounts; IRAs; and CDs. Commercial real estate business and construction loans together account for nearly half of the company's loan portfolio; consumer loans (nearly 30%) and residential mortgages (almost 25%) round out its lending activities. The bank is looking to grow its commercial loan portfolio.

|                        | Annual<br>Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 5.8%             | 4,002.1 | 4,673.7 | 4,929.8 | 4,596.1 | 5,006.4 |
| Net income (\$ mil.)   | (3.8%)           | 16.5    | 17.1    | (9.0)   | 11.0    | 14.2    |
| Market value (\$ mil.) | (4.1%)           | 892.1   | 780.3   | 700.2   | 662.9   | 753.3   |
| Employees              | (2.6%)           | 970     | 965     | 965     | 842     | 874     |

**BENEFIT COSMETICS LLC**

685 Market St. 7th Fl.  
San Francisco CA 94105  
Phone: 415-781-8153  
Fax: 415-781-3930  
Web: www.benefitcosmetics.com

CEO: Christie Fleischer  
CFO: -  
HR: Andrea Lansbury  
FYE: December 31  
Type: Subsidiary

BeneFit Cosmetics will make you look lovely and for a good cause. The company which donates a portion of proceeds to charity boasts products that have clever names and pin-up lasses on nearly every package. BeneFit sells its lines and offers facial services through more than 2000 counters (called "Beauty Bars") in department stores and beauty specialty shops in nearly 40 countries worldwide. It also has more than a dozen dedicated boutiques. BeneFit Cosmetics whose celebrity-endorsed Benetint product brought the fledgling company into the mainstream was founded in 1976 in San Francisco by sisters Jean Ann and Jane Ann Ford as The Face Place. Glamour leviathan LVMH holds a 70% stake.

**BENEFIT SOFTWARE INC.**

212 Cottage Grove Ave. Ste. A  
Santa Barbara CA 93101  
Phone: 805-568-0240  
Fax: 805-568-0239  
Web: www.bsiweb.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The benefits of Benefit Software's products are clear to human resources managers. Founded in 1978 Benefit Software provides employee benefit communications and workers' compensation case management software for businesses. The company's Fringe Facts Communicator software enables human resources departments to produce personalized employee benefits statements that summarize and explain employer-paid benefits. Its CompWatch software helps employers lower their workers' compensation costs by more efficiently managing their claims and cases. Benefit Software also offers Fringe Facts Online a hosted application for Internet-based employee benefits program communications.

**BENEFITMALL INC.**

4851 LBJ Fwy. Ste. 100  
Dallas TX 75244  
Phone: 469-791-3300  
Fax: 469-791-3313  
Web: www.benefitmall.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Only in insurance would you find a middle man poised to serve the middle men. Such is the business of BenefitMall an online exchange for insurance brokers who sell employee benefits to small businesses. As one of the largest general agencies in the US the company offers access to thousands of employee benefits plans from more than 125 insurance carriers. Its services are free to brokers as carriers pay to be represented. Insurance brokers use the nationwide service to get real-time quotes online and from sales and support offices in about a dozen states. Management bought the company from investors in 2006 and in 2012 privately held payroll company CompuPay Inc. merged with BenefitMall.

**BENJAMIN MOORE & CO.**

101 Paragon Dr.  
Montvale NJ 07645  
Phone: 201-573-9600  
Fax: 201-573-0046  
Web: www.benjaminmoore.com

CEO: Dan Calkins  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Not only can you paint the town red (or any other color) with Benjamin Moore paints you can stain and finish it as well. The company is a leading formulator manufacturer and retailer of a broad range of architectural coatings. In addition to ready-mixed colors — sold under such brands as Benjamin Moore Paints Moorcraft and Coronado Paint — the company can match almost any shade with roughly 3300 colors. Benjamin Moore (a subsidiary of Warren Buffett's Berkshire Hathaway) also makes industrial coatings and coatings for manufacturers of furniture and roof decking.

**BENTLEY SYSTEMS INCORPORATED**

685 Stockton Dr.  
Exton PA 19341-0678  
Phone: 610-458-5000  
Fax: +886-3-579-2668  
Web: www.winbond.com

CEO: Gregory Bentley  
CFO: Paul Lamparski  
HR: -  
FYE: May 31  
Type: Private

Bentley Systems wants to be the premier ride for infrastructure engineers. The company's computer-aided design (CAD) software is used to design and build large-scale infrastructure projects such as airports transit and utilities systems manufacturing plants and buildings. Available on both a subscription basis (nearly three quarters of revenue) and as a perpetual license Bentley's software lets architects engineers builders and property owners collaborate over the Web to develop and maintain projects. The company also offers content management applications as well as consulting integration and training. It largely serves the architecture construction engineering and utilities industries.

**BENTLEY UNIVERSITY**

175 FOREST ST  
WALTHAM, MA 024524713  
Phone: 781-891-2000  
Fax: -  
Web: www.bentley.edu

CEO: -  
CFO: Paul Clemente  
HR: -  
FYE: June 30  
Type: Private

Bentley University is not the Rolls-Royce of universities but is fairly prestigious nevertheless. It offers undergraduate graduate and doctoral degree programs to its nearly 5670 enrolled students from 82 countries. The university also offers professional development and certificate programs for executives and corporations. The focus at Bentley is on business; the school was a pioneer in integrating information technology into the business curriculum. In the belief that businesspeople need a broad education Bentley requires a liberal arts core of classes in behavioral and social sciences English and other subjects in the humanities as well as math and natural sciences.

|                        | Annual Growth | 06/10 | 06/11 | 06/12  | 06/13 | 06/15 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 12.0%         | -     | 183.4 | 185.3  | 192.7 | 288.1 |
| Net income (\$ mil.)   | (14.2%)       | -     | 34.6  | (21.0) | 40.5  | 18.7  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 911   |

**BEREA COLLEGE**

101 CHESTNUT ST  
BEREA, KY 404031516  
Phone: 859-985-3000  
Fax: -  
Web: www.berea.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Berea College is a Christian school that provides a private tuition-free liberal arts education to about 1600 students each year most of whom come from Kentucky and the Appalachian region. In lieu of tuition Berea has a work program that requires its students to work in on-campus jobs for at least 10 hours each week in their choice of some 130 different departments. Berea offers about 30 majors leading to Bachelor of Arts and Bachelor of Science degrees and each student is required to attend seven convocations (guest lectures concerts or other cultural events) each term. It also offers 15 teacher education programs.

|                        | Annual Growth | 06/14 | 06/15  | 06/16  | 06/17 | 06/18 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 5.7%          | -     | 107.4  | 114.1  | 116.3 | 126.7 |
| Net income (\$ mil.)   | -             | -     | (21.0) | (14.2) | 129.0 | 30.8  |
| Market value (\$ mil.) | -             | -     | -      | -      | -     | -     |
| Employees              | -             | -     | -      | -      | -     | 550   |

**BERGELECTRIC CORP.**

3182 LIONSHEAD AVE  
CARLSBAD, CA 920104701  
Phone: 760-638-2374  
Fax: -  
Web: www.bergelectric.com

CEO: William Wingrning  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

One of the nation's top electrical contractors Bergelectric provides design/build and design/assist services on projects that include office buildings public-sector facilities bioscience labs entertainment complexes hotels data centers and hospitals. Its projects also consist of parking garages water treatment plants residential towers and correctional facilities. The company boasts expertise in building information modeling fire alarms and security and telecommunications and data infrastructure. Bergelectric operates mainly in the western and southeastern US from about a dozen offices.

|                        | Annual Growth | 01/13 | 01/14 | 01/15 | 01/16 | 01/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.7%)        | -     | 525.2 | 494.1 | 507.6 | 483.1 |
| Net income (\$ mil.)   | (5.0%)        | -     | 5.0   | 1.2   | 2.2   | 4.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,100 |

**BERGEN COMMUNITY COLLEGE**

400 PARAMUS RD STE A330-C  
PARAMUS, NJ 076521508  
Phone: 201-447-7100  
Fax: -  
Web: www.bergen.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Bergen Community College offers academic degree programs as well as adult and continuing education. Its students work to earn Associate in Arts Associate in Science and Associate in Applied Science degrees as well as to complete certificate and continuing education programs. It has an enrollment of approximately 17000 students at its main campus in Paramus New Jersey as well as at two satellite campuses. The college offers courses in more than 100 areas of study. More than half of its students are able to transfer to four-year institutions in New Jersey and nationwide. Bergen Community College was founded in 1965.

|                        | Annual Growth | 06/04 | 06/05 | 06/08 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 38.1%         | -     | 1.4   | 1.1   | 69.6  | 68.1  |
| Net income (\$ mil.)   | -             | -     | 1.2   | 0.5   | 1.8   | (1.2) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,054 |



**BERKELEY FARMS LLC**

25500 Clawiter Rd. CEO: -  
Hayward CA 94545 CFO: -  
Phone: 510-265-8600 HR: -  
Fax: 510-265-8754 FYE: December 31  
Web: www.berkeleyfarms.com Type: Subsidiary

Founded in 1910 California's oldest continuously operating milk processor Berkeley Farms "mooved" right in. The company produces milk ice cream and other dairy products that are sold in northern and central California. Berkeley Farms is one of the largest producers of bovine growth hormone (BGH)-free milk on the West Coast. Its other products include butter buttermilk eggnog cottage cheese eggs juice and sour and whipping cream. The dairy's foodservice division that along with dairy other products offers a full line of cheeses including mozzarella ricotta Parmesan Cheddar Jack Swiss and American varieties. Berkeley Farms is a subsidiary of US dairy giant Dean Foods.

**BERKLEE COLLEGE OF MUSIC, INC.**

1140 BOYLSTON ST CEO: -  
BOSTON, MA 022153693 CFO: Richard M. Hisey  
Phone: 617-266-1400 HR: -  
Fax: - FYE: May 31  
Web: www.berklee.edu Type: Private

If you get accepted to this school you've no doubt hit a high note in your musical career. Berklee College of Music the largest independent music college in the world offers bachelor's degrees in a dozen majors including film scoring jazz composition music education music production and engineering performance and songwriting. Located in Boston the school has some 4500 students and some 700 faculty members. Notable alumni include Branford Marsalis Quincy Jones Melissa Etheridge and Steely Dan vocalist Donald Fagen. Pianist Lawrence Berk founded the college in 1945. The school was named after his son Lee Berk who served as Berklee president from 1979 to 2004.

|                        | Annual Growth | 05/12 | 05/13 | 05/14 | 05/15 | 05/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.1%          | -     | 226.0 | 252.9 | 259.6 | 276.0 |
| Net income (\$ mil.)   | 73.6%         | -     | 11.9  | 27.3  | 12.6  | 107.9 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 842   |

**BERKLEY (WR) CORP**

NYS: WRB

475 Steamboat Road CEO: W. Robert (Rob) Berkley  
Greenwich, CT 06830 CFO: Richard M. Baio  
Phone: 203 629-3000 HR: Donna Syko  
Fax: - FYE: December 31  
Web: www.wrberkley.com Type: Public

Holding company W. R. Berkley offers an assortment of niche commercial property/casualty insurance across two segments — Insurance and Reinsurance. The Insurance segment comprising about 55 operating companies underwrites commercial insurance coverage including excess and surplus lines and admitted lines. It also develops self-insuring programs aimed at employers and employer groups. The Reinsurance segment allows insurance companies to pool their risks in order to reduce their liability. Berkley serves customers in 60 countries in the Americas Europe and the Asia/Pacific region.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 3.5%          | 21,716.7 | 21,731.0 | 23,364.8 | 24,299.9 | 24,896.0 |
| Net income (\$ mil.)   | (0.3%)        | 648.9    | 503.7    | 601.9    | 549.1    | 640.7    |
| Market value (\$ mil.) | 9.6%          | 9,380.3  | 10,018.9 | 12,170.9 | 13,111.5 | 13,525.1 |
| Employees              | (0.2%)        | 7,521    | 7,621    | 7,683    | 7,722    | 7,448    |

**BERKLEY INSURANCE COMPANY**

475 Steamboat Rd. CEO: -  
Greenwich CT 06830 CFO: -  
Phone: 203-542-3800 HR: -  
Fax: 203-542-3839 FYE: December 31  
Web: www.wrbc.com/index.shtml Type: Subsidiary

Berkley Insurance is the principal reinsurance subsidiary of property/casualty insurance firm W. R. Berkley. Its seven affiliated operating companies provide underwriting for specialty lines including professional liability workers' compensation and commercial automobile and trucking; treaty (automatic) and facultative (individual) reinsurance products; and provide specialty insurance through program administrators and managing general underwriters. Underwriting affiliates include BF Re Underwriters Berkley Risk Solutions Facultative ReSources and Signet Star Re. Chairman William Berkley founded parent firm W. R. Berkley in 1967.

**BERKSHIRE BANCORP INC (DE)**

NBB: BERK

160 Broadway CEO: -  
New York, NY 10038 CFO: -  
Phone: 212 791-5362 HR: -  
Fax: - FYE: December 31  
Web: www.berkbank.com Type: Public

While the company is not looking to win a Tony Award for its work it is on Broadway. Headquartered on this famous Manhattan street Berkshire Bancorp is the holding company for The Berkshire Bank which operates about a dozen branches mostly in New York but also in New Jersey. The bank's products and services include individual and business checking and savings accounts money market accounts and CDs. Lending activities consist mostly of non-residential mortgages (about half of the company's total loan portfolio) and one- to four-family real estate loans (about 30%). Through subsidiaries the bank offers title insurance and property investment services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.1%)        | 767.2 | 763.8 | 723.5 | 705.5 | 764.0 |
| Net income (\$ mil.)   | (4.7%)        | 6.8   | 4.5   | 5.2   | 4.9   | 5.6   |
| Market value (\$ mil.) | 11.4%         | 122.5 | 111.7 | 133.3 | 181.8 | 188.9 |
| Employees              | -             | -     | -     | -     | -     | -     |

**BERKSHIRE HATHAWAY INC**

NYS: BRK A

3555 Farnam Street CEO: Warren E. Buffett  
Omaha, NE 68131 CFO: Marc D. Hamburg  
Phone: 402 346-1400 HR: Jennifer Johnson  
Fax: - FYE: December 31  
Web: www.berkshirehathaway.com Type: Public

Berkshire Hathaway is the holding company where Warren Buffett one of the world's richest men makes his money and spreads his risk. The company invests in a variety of industries from insurance and utilities to apparel and food and from building materials and furniture retailers to jewelry shops. Its core insurance subsidiaries include GEICO National Indemnity and reinsurance giant General Re. The company's other large holdings include Marmon Group McLane Company MidAmerican Energy and Shaw Industries. Buffett holds a significant stake in Berkshire Hathaway which owns a majority of more than 50 firms in all and has equity stakes in about a dozen others.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 7.7%          | 526,186.0 | 552,257.0 | 620,854.0 | 702,095.0 | 707,794.0 |
| Net income (\$ mil.)   | (32.9%)       | 19,872.0  | 24,083.0  | 24,074.0  | 44,940.0  | 4,021.0   |
| Market value (\$ mil.) | 7.9%          | 370,850.0 | 324,575.8 | 400,585.2 | 488,340.5 | 502,124.3 |
| Employees              | 5.3%          | 316,000   | 331,000   | 367,700   | 377,000   | 389,000   |

**BERKSHIRE HEALTH SYSTEMS INC.**

725 North St.  
Pittsfield MA 01201  
Phone: 413-447-2000  
Fax: 413-447-2066  
Web: www.berkshirehealthsystems.org

CEO: David E Phelps  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Berkshire Health Systems serves the residents of Massachusetts and surrounding regions. The system operates two acute-care hospitals: Berkshire Medical Center with 300 beds and Fairview Hospital with 25 beds. Berkshire Medical Center is a teaching hospital affiliated with the University of Massachusetts' medical school. It also operates the Berkshire Visiting Nurse Association (home health care) a family health center (BMC Hillcrest) and several outpatient clinics and physician practices. In addition affiliate Berkshire Healthcare runs about 20 long-term care facilities in Massachusetts Ohio and Pennsylvania. Not-for-profit Berkshire Health Systems was founded in 1983.

**BERKSHIRE INCOME REALTY INC**
**ASE: BIR PRA**

One Beacon Street  
Boston, MA 02108  
Phone: 617 523-7722  
Fax: -  
Web: www.berkshireincomerealty.com

CEO: -  
CFO: David E Doherty  
HR: -  
FYE: December 31  
Type: Public

If you enjoy attractive landscaping and swimming pools but can't stand the upkeep and maintenance Berkshire Income Realty might have just the spot for you. The real estate investment trust (REIT) invests and operates apartment communities. It owns more than 25 properties in major cities in Texas Georgia Florida California Oregon North Carolina and Pennsylvania as well as the Washington D.C. metropolitan area. The company (which is controlled by chairman Donald Krupp and his family) often acquires neglected properties and then rehabilitates them. Affiliate Berkshire Property Advisors provides day-to-day management and business operations services to the company.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%             | 79.5  | 81.7  | 84.7  | 79.0  | 80.0  |
| Net income (\$ mil.)   | 3.4%             | 5.9   | 5.9   | 6.4   | 7.0   | 6.7   |
| Market value (\$ mil.) | 4.8%             | 30.9  | 35.9  | 36.2  | 37.1  | 37.3  |
| Employees              | -                | -     | -     | -     | -     | -     |

**BERKSHIRE PARTNERS LLC**

200 Clarendon St. 35th Fl.  
Boston MA 02116  
Phone: 617-227-0050  
Fax: 617-227-6105  
Web: www.berkshirepartners.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

No not that Berkshire — the other one. Berkshire Partners is a private equity firm that targets established North American and European companies worth \$200 million to \$2 billion. It targets varied industries including industrial manufacturing consumer products transportation communications business services energy and retailing. An active investor the company usually puts up between \$50 million to \$500 million per transaction in leveraged buyouts recapitalizations privatizations growth capital investments and special situations. Its Stockbridge affiliate invests in marketable securities to compliment Berkshire Partners' core private equity activities.

**BERLIN PACKAGING L.L.C.**

525 W. Monroe 14th Fl.  
Chicago IL 60661  
Phone: 312-876-9292  
Fax: 312-876-9290  
Web: www.berlinpackaging.com

CEO: John W Zimmerman  
CFO: -  
HR: Edmar Petterson  
FYE: December 31  
Type: Private

Berlin is rigid and closed off but only when it comes to its plastics and lids. Chicago-based Berlin Packaging is a US distributor of rigid packaging such as glass metal and plastic stock bottles and closures dispensing systems and other components used in the personal care chemical food and beverage and pharmaceutical industries. It also offers packaging design inventory management delivery and financing services. Berlin markets and sells its more than 24000 products through its 80 or so sales offices and warehouses in the US and Puerto Rico. Equity group Investcorp owns a majority stake in the company.

**BERLITZ LANGUAGES INC.**

400 Alexander Park  
Princeton NJ 08540-6306  
Phone: 609-514-3400  
Fax: 609-514-3405  
Web: www.berlitz.com

CEO: Yukako Uchinaga  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

Want to speak Dansk Deutsch Espa?ol or Portugues? If so Berlitz can help. Berlitz owns or franchises more than 550 language centers in 70 countries. Founded in 1878 to teach languages through a conversational approach to pleasure travelers Berlitz now serves schools military and government clientele and such corporate clients as Johnson & Johnson Procter & Gamble and ABC News. Besides small-group and one-on-one language courses Berlitz offers study-abroad and cultural-awareness training and online programs for all ages. Japanese education group Benesse Corporation owns parent Berlitz Corporation which it purchased in 2001.

**BERNARD CHAUS INC.**
**OTC: CHBD**

530 7th Ave.  
New York NY 10018  
Phone: 212-354-1280  
Fax: 201-863-6307  
Web: www.bernardchaus.com

CEO: Ariel Chaus  
CFO: William P Runge  
HR: -  
FYE: June 30  
Type: Private

Bernard Chaus' clothes are made for the days when a woman "has nothing to wear." The company designs and sells upscale women's career and casual sportswear primarily under the Josephine Chaus Chaus Vince Camuto and Cynthia Steffe trademarks. Its jackets skirts pants blouses sweaters dresses and accessories are designed to coordinate by style color and fabric to make dressing for work easier. Manufactured mostly in Asia its apparel is sold in about 4000 US department and specialty stores. The company also makes private-label apparel for others. Widow of founder Bernard Chaus Josephine Chaus is chairwoman and CEO. She owned about 45% of the company before it was taken private in mid-2012.

**BERNARD HODES GROUP INC.**

220 E. 42nd St.  
New York NY 10017-5806  
Phone: 212-999-9000  
Fax: 646-658-0445  
Web: www.hodes.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Bernard Hodes Group helps companies send the right message to potential employees. The marketing communications company provides recruitment marketing response management consulting services and technology to streamline the hiring process. It also assists clients building minority recruitment programs and creating online recruiting strategies. Services include expertise in website design resume mining database creation and job posting strategies. Bernard Hodes has more than 90 offices in the Americas Asia Australasia and Europe. Founded in 1970 by Bernard Hodes the company is a subsidiary of media conglomerate Omnicom.

**BERNATELLO'S PIZZA INC**

200 CONGRESS ST W  
MAPLE LAKE, MN 553583525  
Phone: 320-963-6191  
Fax: -  
Web: www.bernattellos.com

CEO: William Ramsay  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

This company feeds your frozen pizza amore. Bernatello's Pizza is a leading frozen-pizza maker in the US's Northeast Midwest and Rocky Mountain regions marketing its pies under the Bernatello's and Roma brands. Its product line (pumping out 100000 pizzas every day) offers a variety of different pizzas such as pan-style sausage and pepperoni Mexican-style four-cheese half-pounder and thin-and-crispy. The company also produces pizza-related frozen items such as garlic cheese bread mozzarella sticks and jalapeño snappers (Bernie's Bites). In addition Bernatello's provides manufacturing services for private-label customers. The family-owned company is controlled by food-industry veteran Bill Ramsay.

|                        | Annual<br>Growth | 06/02 | 06/03 | 06/04 | 06/05 | 06/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%             | -     | 42.4  | 40.2  | 45.7  | 47.1  |
| Net income (\$ mil.)   | -                | -     | -     | (0.7) | 0.1   | (0.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 220   |

**BERNER FOOD & BEVERAGE, LLC**

2034 E FACTORY RD  
DAKOTA, IL 610189736  
Phone: 815-563-4222  
Fax: -  
Web: www.bernerfoodandbeverage.com

CEO: Stephen A Kneubuehl  
CFO: Bill Marchido  
HR: -  
FYE: September 30  
Type: Private

Berner Food & Beverage is burning up with dairy fever. The company is a producer of natural cheese (Swiss cheddar American) processed cheese (shelf-stable dips spreads aerosols and jars) and salsa con queso sauce well as energy coffee and specialty beverages. Berner contract-manufactures products for private-label customers including supermarkets drug stores club membership and dollar stores food distributors and foodservice companies. It also sells products under its own Berner labels. The company was founded in 1943 by the Kneubuehl family. It is still owned and operated by the family.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08* | 09/12 | 09/14 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 12.9%            | -     | -     | 65.4   | 74.8  | 135.5 |
| Net income (\$ mil.)   | -                | -     | -     | (1.3)  | 3.2   | 6.0   |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 300   |

\*Fiscal year change

**BERRY COMPANIES, INC.**

3223 N HYDRAULIC ST  
WICHITA, KS 672193893  
Phone: 316-838-3321  
Fax: -  
Web: www.bobcatofhouston.com

CEO: -  
CFO: Greg Joerg  
HR: -  
FYE: March 31  
Type: Private

Savoring the fruit of its labor Berry Companies makes a living bulldozing big jobs. The employee-owned business runs eight divisions; each independently sells and rents new and used construction and material handling equipment. Berry Cos. specialize in graders tractors loaders excavators cranes rollers construction and wood-working supplies concrete equipment and small tools. The company's five distribution dealerships include White Star Machinery (Kansas); Bobcat of Dallas and Houston (Texas); K.C. Bobcat (Missouri); and Bobcat of the Rockies (Colorado). Berry Cos. also operates Berry Tractor and Equipment Berry Material Handling and Superior Broom (makes self-propelled road construction brooms).

|                        | Annual<br>Growth | 03/05 | 03/06 | 03/07     | 03/08 | 03/09 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,240.6) | 203.6 | 178.6 |
| Net income (\$ mil.)   | 9168.5%          | -     | -     | 0.0       | 2.6   | 0.6   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 520   |

**BERRY GLOBAL FILMS, LLC**

95 CHESTNUT RIDGE RD  
MONTVALE, NJ 076451801  
Phone: 201-641-6600  
Fax: -  
Web: www.aepinc.com

CEO: J. Brendan Barba  
CFO: Paul M. Feeney  
HR: Renee Porcile  
FYE: October 31  
Type: Private

Making plastic cling is this company's thing. AEP Industries manufactures plastic packaging films — more than 15000 types — including stretch wrap for industrial pallets packaging for foods and beverages and films for agricultural uses such as wrap for hay bales. AEP also makes dispenser-boxed plastic wraps which are sold to consumers as well as institutions ranging from schools to hospitals. Other industries courted by AEP are packaging transportation food autos chemicals textiles and electronics. The company operates in the US and in Canada. In the summer of 2016 AEP agreed to be acquired by rival Berry Plastics Group.

|                        | Annual<br>Growth | 10/11 | 10/12 | 10/13   | 10/14   | 10/15   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (0.1%)           | -     | -     | 1,143.9 | 1,193.0 | 1,141.4 |
| Net income (\$ mil.)   | 63.8%            | -     | -     | 10.7    | (5.5)   | 28.8    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 2,600   |

**BERRY GLOBAL GROUP INC**

NYS: BERY

101 Oakley Street  
Evansville, IN 47710  
Phone: 812 424-2904  
Fax: -  
Web: www.berryplastics.com

CEO: Thomas E. (Tom) Salmon  
CFO: Mark W. Miles  
HR: Ed Stratton  
FYE: September 28  
Type: Public

With a portfolio that includes tapes tubes and trash bags Berry Global is a top maker of plastic products and engineered materials for customers across a broad range of industries. Its products include shrink wrap and other packaging films cloth and foil tapes plastic cups and lids components for diapers and other personal care items and prescription bottles. Key markets include the healthcare personal care and food and beverage industries. Berry Global operates worldwide but North America is by far its largest market. In July 2019 Berry Global completed the acquisition of plastic packaging company RPC Group for \$6.5 billion.

|                        | Annual<br>Growth | 09/15*  | 10/16*  | 09/17   | 09/18   | 09/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 16.1%            | 4,881.0 | 6,489.0 | 7,095.0 | 7,869.0 | 8,878.0 |
| Net income (\$ mil.)   | 47.2%            | 86.0    | 236.0   | 340.0   | 496.0   | 404.0   |
| Market value (\$ mil.) | 6.7%             | 4,007.4 | 5,801.4 | 7,494.8 | 6,402.0 | 5,202.0 |
| Employees              | 31.6%            | 16,000  | 21,000  | 23,000  | 24,000  | 48,000  |

\*Fiscal year change

**BERTUCCI'S CORPORATION**

155 Otis St.  
Northborough MA 01532  
Phone: 508-351-2500  
Fax: 508-393-8046  
Web: www.bertuccis.com

CEO: David Lloyd  
CFO: Brian P Connell  
HR: -  
FYE: December 31  
Type: Private

New Englanders in need of a taste of Italy can turn to Bertucci's. The company owns and operates more than 90 casual-dining establishments operating under the Bertucci's Italian Restaurant banner. The restaurants located in about 10 states primarily in the Northeast feature a wide array of Tuscan-style dishes including pasta chicken and seafood dishes as well as appetizers and desserts. Bertucci's also offers a variety of premium brick oven pizzas available with a number of different topping combinations. Chairman Benjamin Jacobson controls the company through his Jacobson Partners holding company. The first Bertucci's opened in 1981.

**BEST BRANDS CORP.**

111 Cheshire Ln. Ste. 100  
Minnetonka MN 55305  
Phone: 952-404-7500  
Fax: 952-404-7501  
Web: www.bestbrandscorp.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Best Brands believes it can be the best in the baking industry. The company makes an oven full of fillings frozen doughs and batters icings and baked goods such as cakes cookies muffins croissants puff pastry and baking ingredients — more than 1000 different products. Under the Multifoods Bakery Products brand it produces muffins and baking mixes; the Telco Food Products brand offers retail-ready brownies and Bundt and loaf cakes; and its Fantasia brands makes chocolate desserts. Best Brands has customers in the retail food foodservice and wholesale food and baking industries across North America. The company was acquired by baking-ingredient giant Netherlands-based CSM in early 2010

**BEST BUY INC**
**NYS: BBY**

7601 Penn Avenue South  
Richfield, MN 55423  
Phone: 612 291-1000  
Fax: -  
Web: www.bestbuy.com

CEO: Hubert Joly  
CFO: Corie S. Barry  
HR: -  
FYE: February 02  
Type: Public

Electronics giant Best Buy is preparing to outlast the competition with a compelling mix of products and services. The multinational retailer sells both products and services through more than 1200 stores in the US Canada and Mexico under the Best Buy Best Buy Express Magnolia Audio Video and Pacific Kitchen and Home Sales banners. Its stores sell a variety of electronic gadgets and wearables tablets movies music computers mobile phones and appliances. On the services side it offers installation and maintenance in-home consultations business accounts recycling and technical support. With 20000 staff members Best Buy's Geek Squad provides support for customers' technology products in a variety of ways online on the phone at customers' homes and at Best Buy store locations.

|                        | Annual Growth | 01/15    | 01/16    | 01/17*   | 02/18    | 02/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.5%          | 40,339.0 | 39,528.0 | 39,403.0 | 42,151.0 | 42,879.0 |
| Net income (\$ mil.)   | 4.4%          | 1,233.0  | 897.0    | 1,228.0  | 1,000.0  | 1,464.0  |
| Market value (\$ mil.) | 13.5%         | 9,352.7  | 7,421.1  | 11,550.1 | 18,928.7 | 15,535.7 |
| Employees              | 0.0%          | 125,000  | 125,000  | 125,000  | 125,000  | 125,000  |

\*Fiscal year change

**BEST FRIENDS PET CARE INC.**

520 Main Ave.  
Norwalk CT 06851  
Phone: 203-846-3360  
Fax: 203-849-1092  
Web: www.bestfriendspetcare.com

CEO: John A Heyder  
CFO: Linda Fayerweather  
HR: -  
FYE: December 31  
Type: Private

Best Friends Pet Care takes care of man's best friend. The company provides pet boarding grooming and day care services through more than 40 locations in about 20 states including California Illinois and Florida. It offers dog and cat grooming and boarding as well as dog training through its Canine College. Doggy Day Camp (daytime dog sitting services) is available at some locations. Best Friends also sells a wide range of pet products (such as dishes carriers collars and treats) and apparel cards and accessories adorned with animal images. The company was founded as Windsor Pet Care in 1991.

**BEST MEDICAL INTERNATIONAL INC.**

7643 Fullerton Rd.  
Springfield VA 22153  
Phone: 703-451-2378  
Fax: 703-451-0922  
Web: www.teambest.com

CEO: -  
CFO: -  
HR: Helene Brock  
FYE: December 31  
Type: Private

Best Medical International has set a high standard for the medical equipment it manufactures. The vertically-integrated company has rolled up a collection of businesses in the US and Canada that manufacture and distribute radiotherapy systems and supplies. Its product lines include brachytherapy systems (radioactive seeds implanted to zap tumors) external beam therapy systems blood irradiators and other supporting equipment used to deliver and monitor radiation therapy. Its subsidiaries include Best Cyclotron Systems Best NOMOS Best Theratronics CNMC Huestis Medical and Novoste. The company was founded by its president Krishnan Suthanthiran in 1977.

**BEST WESTERN INTERNATIONAL, INC.**

6201 N 24TH PKWY  
PHOENIX, AZ 850162023  
Phone: 602-957-4200  
Fax: -

CEO: David T. Kong  
CFO: Mark Straszynski  
HR: -  
FYE: November 30  
Type: Private

Western hospitality has really spread. Begun in 1946 by hotelier M. K. Guertin and named for its California origins Best Western has more than 4000 independently owned and operated hotels throughout the globe (including nearly 2200 in North America) making it the world's largest hotel brand (by number of rooms). Hotels sport its flag in about 100 countries and territories; Australia and the UK have the most outside the US. The company has more than 80 Best Western Premier luxury branded hotels which offer upscale amenities and services in North America Asia and Europe. Best Western is organized as a not-for-profit membership association with most of its sales coming from monthly fees and annual dues.

|                        | Annual Growth | 11/03 | 11/04 | 11/05 | 11/06 | 11/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.4%          | -     | -     | 198.8 | 205.5 | 220.9 |
| Net income (\$ mil.)   | -             | -     | -     | (1.3) | 2.5   | (3.0) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,015 |

**BEST WINGS USA INC.**

101 Chestnut St.  
Sharon PA 16146  
Phone: 724-981-3123  
Fax: 724-981-5946  
Web: www.lubewings.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Get in touch with your inner chicken-lovin' grease monkey at one of this company's restaurants. Best Wings USA operates and franchises the Quaker Steak & Lube full-service dining chain with more than 35 locations found in a dozen states mostly in Ohio and Pennsylvania. The auto-themed eateries are best known for chicken wings that can be ordered in a wide range of flavors. The menu also features burgers and other sandwiches ribs and steaks as well as a selection of appetizers. In addition to dining most of the restaurants offer full bar service. Vice chairmen George Warren and Gary Meszaros opened the first Quaker Steak outlet in 1974.

**BET INTERACTIVE LLC**

BET Plaza 1235 W St. NE  
Washington DC 20018  
Phone: 202-608-2000  
Fax: 202-608-2988  
Web: www.bet.com

CEO: Robert L. Johnson  
CFO: -  
HR: -  
FYE: July 31  
Type: Subsidiary

This company is hoping to create a cultural connection online. BET Interactive operates the BET.com portal a leading provider of Internet content and services targeted to African-Americans. Other digital assets include BET on Blast (broadband media player) BET on Demand (video on demand) and BET Mobile (a mobile content subscription service). BET.com offers information on such topics as news health music and careers to an audience of more than 3 million registered users. It generates revenue from advertisements and sponsorships. BET Interactive is a unit of Viacom subsidiary Black Entertainment Television.

**BETH ISRAEL DEACONESS MEDICAL CENTER, INC.**

330 BROOKLINE AVE  
BOSTON, MA 022155400  
Phone: 617-667-7000  
Fax: -  
Web: www.bidmc.org

CEO: Peter J. Holden  
CFO: Steven Fischer  
HR: -  
FYE: September 30  
Type: Private

Beth Israel Lahey Health (formerly Beth Israel Deaconess Medical Center or BIDMC) is a Boston-based health system with 13 hospitals across Massachusetts. Its flagship location is the hospital for Major League Baseball's Red Sox but it's perhaps best known for being a teaching hospital of Harvard Medical School. The facility has about 675 beds and provides general medical and surgical care as well as outpatient services at its facilities. The health system traces its roots to Deaconess Hospital founded in 1896 and Beth Israel Hospital established in 1916. In 2019 BIDMC merged with Lahey Health to create a stronger rival to Massachusetts' largest system Partners HealthCare.

|                        | Annual Growth | 09/13 | 09/14   | 09/15   | 09/16   | 09/17   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.3%          | -     | 1,113.5 | 1,198.8 | 1,280.0 | 1,335.8 |
| Net income (\$ mil.)   | (0.1%)        | -     | 37.5    | 44.6    | 28.9    | 37.5    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 6,500   |

**BETH ISRAEL MEDICAL CENTER**

281 1ST AVE  
NEW YORK, NY 100032925  
Phone: 212-420-2000  
Fax: -  
Web: www.mountsinai.org

CEO: Kenneth L. Davis  
CFO: Donald Scanlon  
HR: -  
FYE: December 31  
Type: Private

Residents of New York City's Lower East Side look to Beth Israel Medical Center to keep them healthy. A member of Continuum Health Partners the tertiary care medical facility has more than 1100 inpatient beds at two facilities in the New York area — its main location in Manhattan and another in Brooklyn. It also operates outpatient care centers and physician offices. Along with its patient care operations Beth Israel Medical Center maintains medical residency programs through its affiliation with Yeshiva University's Albert Einstein College of Medicine. The hospital also conducts institutional medical research with Rockefeller University and offers a nursing degree through its Phillips Beth Israel School of Nursing.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08  | 12/09   |
|------------------------|---------------|-------|-------|-------|--------|---------|
| Sales (\$ mil.)        | 34.8%         | -     | -     | -     | 932.4  | 1,256.6 |
| Net income (\$ mil.)   | -             | -     | -     | -     | (59.7) | 15.2    |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -       |
| Employees              | -             | -     | -     | -     | -      | 8,100   |

**BETHESDA HOSPITAL, INC.**

4750 WESLEY AVE  
CINCINNATI, OH 452122244  
Phone: 513-569-6100  
Fax: -  
Web: www.trihealth.com

CEO: -  
CFO: Craig Rucker  
HR: -  
FYE: June 30  
Type: Private

From modest beginnings as a informal cottage hospital Bethesda North Hospital has grown into the fourth largest medical center in Cincinnati Ohio. Bethesda North is a full-service acute care hospital with some 360 beds for adults and 60 for children. It provides comprehensive medical and surgical care including maternity and fertility services emergency care and diagnostic imaging. The hospital joined with fellow Cincinnati health care provider Good Samaritan Hospital in 1995 to form TriHealth. Together the two hospitals offer care at some 80 locations including primary care offices fitness centers and occupational health facilities.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%          | -     | 534.7 | 552.3 | 551.9 | 639.8 |
| Net income (\$ mil.)   | (1.9%)        | -     | 57.6  | 76.0  | 71.6  | 52.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,000 |

**BETHUNE-COOKMAN UNIVERSITY INC.**

640 DR MARY MCLEOD BETHUNE  
DAYTONA BEACH, FL 321143012  
Phone: 386-481-2000  
Fax: -  
Web: www.cookman.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Founded by educator Dr. Mary McLeod Bethune as a school for African-American women Bethune-Cookman University (B-CU) is in the top tier of Historically Black Colleges & Universities (HBCUs) in the US. The Daytona Florida-based university has about 3600 students enrolled in undergraduate and graduate programs in some 40 majors. Approximately 54% of the school's students live in on-campus residential housing. B-CU has about 200 full-time faculty members and faculty/student ratio of 1:17. The university also offers a NCAA Division One athletic program. B-CU charges some \$14410 in annual tuition and fees.

|                        | Annual Growth | 06/08 | 06/09 | 06/11 | 06/13 | 06/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.3%          | -     | 58.8  | 76.1  | 71.4  | 92.0  |
| Net income (\$ mil.)   | -             | -     | (4.6) | 11.2  | 2.1   | (0.3) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 600   |

**BETSEY JOHNSON LLC**

498 7th Ave. 21st Fl.  
New York NY 10018  
Phone: 212-244-0843  
Fax: 212-244-0855  
Web: www.betseyjohnson.com/

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Betsey Johnson the person and the brand is a favorite for women with a funky fashion sense. The apparel label named after its eclectic designer is sewn into dresses and other merchandise shoes handbags and accessories (sunglasses legwear and perfume). Private equity firm Castanea Partners and Steven Madden have owned Betsey Johnson's trademark and intellectual property since the company recapitalized in 2010. Betsey Johnson filed for Chapter 11 bankruptcy liquidation in 2012. Subsequently The Levy Group which licenses Betsey Johnson outerwear and other labels picked up the license to make and sell her dresses to boutique retailers and department stores including Bloomingdale's Saks and Nordstrom.

**BEXAR COUNTY HOSPITAL DISTRICT**

4502 MEDICAL DR STOP 65-1  
SAN ANTONIO, TX 782294402  
Phone: 210-358-4000  
Fax: –  
Web: www.universityhealthsystem.com

CEO: Priti Mody-Baily  
CFO: Peggy Deming  
HR: –  
FYE: December 31  
Type: Private

As the hospital system of the Bexar County Hospital District University Health System serves residents of San Antonio and the surrounding region. Its flagship facility University Hospital boasts about 720 beds and is the primary teaching facility for The University of Texas Health Science Center at San Antonio. In addition to general medical and surgical care the hospital is a designated Level I trauma center and a Level II pediatric trauma and burn center. The system provides health care for families near its clinic locations including the Robert B. Green Campus Texas Diabetes Institute more than a dozen neighborhood clinics five ExpressMed urgent-care clinics and four outpatient renal dialysis centers.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16   | 12/17   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 7.6%             | –     | –     | –     | 1,253.8 | 1,349.2 |
| Net income (\$ mil.)   | (33.1%)          | –     | –     | –     | 82.1    | 55.0    |
| Market value (\$ mil.) | –                | –     | –     | –     | –       | –       |
| Employees              | –                | –     | –     | –     | –       | 3,998   |

**BG MEDICINE INC**
**NBB: BGMD**

303 Wyman Street, Suite 300  
Waltham, MA 02451  
Phone: 781 890-1199  
Fax: –  
Web: www.bg-medicine.com

CEO: Paul R Sohmer  
CFO: Stephen P Hall  
HR: –  
FYE: December 31  
Type: Public

BG Medicine wants to fill big gaps in diagnostic medicine. The biosciences researcher specializes in developing biomarkers (substances used to detect disease at a molecular level) that enable research into the causes of disease and the effectiveness of drugs used to treat them. Products in commercialization development and discovery stages include molecular diagnostic tests for heart disease neurological disorders and immune-system ailments. BG Medicine also provides drug research and development services to global pharmaceutical makers US government agencies and other health care organizations. The company built through venture capital backing held its IPO in 2011.

|                        | Annual<br>Growth | 12/11  | 12/12  | 12/13  | 12/14 | 12/15 |
|------------------------|------------------|--------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (1.1%)           | 1.6    | 2.8    | 4.1    | 2.8   | 1.6   |
| Net income (\$ mil.)   | –                | (17.6) | (23.8) | (15.8) | (8.1) | (5.3) |
| Market value (\$ mil.) | (47.4%)          | 53.4   | 26.1   | 11.8   | 5.2   | 4.1   |
| Employees              | (40.2%)          | 39     | 30     | 23     | 7     | 5     |

**BGC PARTNERS INC**
**NMS: BGCP**

499 Park Avenue  
New York, NY 10022  
Phone: 212 610-2200  
Fax: –  
Web: www.bgcpartners.com

CEO: Howard W. Lutnick  
CFO: Steven R. (Steve) McMurray  
HR: Lori Pennay  
FYE: December 31  
Type: Public

BGC Partners wheels and deals in financial and real estate markets. Specializing in inter-dealer brokerage for financial institutions the firm's BGC Trader Capitalab and FENICS branded platforms provide voice electronic and hybrid trade brokerage services for a broad range of financial products including government and corporate bonds interest rate swaps foreign exchange derivatives and futures. It also provides market data and analytics services. Increasingly moving beyond its core investment brokerage business BGC offers commercial real estate services including leasing corporate advisement project management facilities management and loan origination. Former parent Cantor Fitzgerald owns 20% of BGC.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.0%             | 1,787.5 | 2,575.4 | 2,612.6 | 3,353.4 | 1,937.8 |
| Net income (\$ mil.)   | 162.9%           | 4.1     | 126.8   | 102.5   | 51.5    | 197.5   |
| Market value (\$ mil.) | (13.3%)          | 3,086.8 | 3,309.5 | 3,451.2 | 5,097.5 | 1,744.1 |
| Employees              | (8.4%)           | 6,656   | 7,841   | 8,091   | 9,235   | 4,688   |

**BHE ENVIRONMENTAL INC.**

11733 Chesterdale Rd.  
Cincinnati OH 45246  
Phone: 513-326-1500  
Fax: 513-326-1550  
Web: www.bheenv.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Engineering and consulting firm BHE Environmental provides services related to remediation resource management and brownfield restoration to industrial commercial and government clients. The company's specialties include industrial hygiene and safety land reuse management of cultural and natural resources site assessment and wind energy support services. It uses Ultimap technology to provide an online means to collect store and communicate geospatial information and to display it on aerial photographs and maps. BHE Environmental operates from offices in Ohio Missouri Tennessee and West Virginia. The company was founded in 1988.

**BI-LO HOLDING LLC**

208 BI-LO Blvd.  
Greenville SC 29607  
Phone: 864-213-2500  
Fax: 312-602-8099  
Web: www.grantthornton.com

CEO: –  
CFO: Brian Carney  
HR: –  
FYE: December 31  
Type: Private

"Combine and conquer" is the motto at BI-LO Holding. The newly-formed parent company for the BI-LO and Winn-Dixie supermarket chains boasts about 690 stores across eight southeastern states. The BI-LO supermarket chain operates more than 200 BI-LO and Super BI-LO grocery stores in the Carolinas Georgia and Tennessee. Winn-Dixie operates about 480 combination food and drug stores in Alabama Florida Georgia Louisiana and Mississippi under the Winn-Dixie and Winn-Dixie Marketplace banners. BI-LO Holding was formed in 2012 when BI-LO's owner Dallas-based investment firm Lone Star Funds acquired Winn-Dixie for about \$560 million and merged the two companies.

**BI-RITE RESTAURANT SUPPLY CO., INC.**

123 S HILL DR  
BRISBANE, CA 940051203  
Phone: 415-656-0187  
Fax: -  
Web: www.birite.com

CEO: William Barulich  
CFO: Zachary Barulich  
HR: -  
FYE: December 31  
Type: Private

Bi-Rite Restaurant Supply which does business as BiRite Foodservice Distributors is a leading food service supplier serving the San Francisco Bay area and Northern California. The company distributes a full line of food equipment and supplies including meat and dairy items seafood frozen foods dry groceries cleaning supplies china kitchen equipment and disposables. Its customers include restaurant operators hotels universities and hospitals. The company's international arm supplied food to the Middle East and Asia. A member of the UniPro Foodservice cooperative the family-owned company was founded in 1966 by cousins Victor and John Barulich.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.4%          | -     | 310.9 | 321.6 | 305.6 | 314.8 |
| Net income (\$ mil.)   | 25.8%         | -     | 6.7   | 8.5   | 12.2  | 13.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**BIDZ.COM INC.**

NASDAQ: BIDZ

2400 Marine Ave.  
Redondo Beach CA 90278  
Phone: 310-280-7373  
Fax: 310-280-7375  
Web: www.bidz.com

CEO: David Zinberg  
CFO: Lawrence Y Kong  
HR: -  
FYE: December 31  
Type: Private

Bidz.com combines the discounts of a dollar store the format of an auction house and the convenience of the Internet to bring sparkling deals to shoppers. The firm buys closeout merchandise and sells it using a live-auction format with \$1 opening bids. It mostly sells jewelry including gold platinum and silver items set with diamonds as well as precious and semi-precious stones. Visitors can also find deals on electronics apparel and a range of collectibles (such as fine art antiques coins and sports cards). The company's Buyz.com is a fixed-price e-commerce site that offers similar items listed for auction. In a deal that took the company private Bidz.com was acquired by Glendon Group in 2012.

**BIG 5 SPORTING GOODS CORP**

NMS: BGFV

2525 East El Segundo Boulevard  
El Segundo, CA 90245  
Phone: 310 536-0611  
Fax: -  
Web: www.big5sportinggoods.com

CEO: Steven G. Miller  
CFO: Barry D. Emerson  
HR: -  
FYE: December 30  
Type: Public

Big 5 Sporting Goods which started out with five army surplus shops in California in 1955 is a leading sporting goods retailer with some 435 stores in a dozen mostly western states. The company sells brand-name and private-label equipment apparel and footwear for indoor and outdoor activities such as camping hunting fishing tennis golf and snowboarding. Its revenue is generated pretty evenly from soft goods (non-durable items such as apparel) and hard goods (durable items such as exercise equipment). Big 5 has stuck with a neighborhood-store format (averaging approximately 11000 sq. ft.) instead of opening massive superstores.

|                        | Annual Growth | 12/14* | 01/16   | 01/17*  | 12/17   | 12/18 |
|------------------------|---------------|--------|---------|---------|---------|-------|
| Sales (\$ mil.)        | 0.2%          | 977.9  | 1,029.1 | 1,021.2 | 1,009.6 | 987.6 |
| Net income (\$ mil.)   | -             | 14.9   | 15.3    | 16.9    | 1.1     | (3.5) |
| Market value (\$ mil.) | (35.0%)       | 307.4  | 214.0   | 371.7   | 162.8   | 54.8  |
| Employees              | (0.8%)        | 9,000  | 9,000   | 9,000   | 9,000   | 8,700 |

\*Fiscal year change

**BIG LOTS, INC.**

NYS: BIG

4900 E. Dublin-Granville Road  
Columbus, OH 43081  
Phone: 614 278-6800  
Fax: 614 278-6666  
Web: www.biglots.com

CEO: David J. (Dave) Campisi  
CFO: Timothy A. (Tim) Johnson  
HR: Michael A. (Mike) Schlonsky  
FYE: February 02  
Type: Public

One of North America's largest broadband closeout retailers Big Lots operates more than 1400 stores across the US. It sells a variety of brand-name products — including food and other consumables furniture housewares and decor seasonal items and toys — that have been overproduced returned discontinued or liquidated. Furniture represents the company's largest product line accounting for nearly a quarter of sales. Big Lots also has e-commerce operations and offers products via its website including some items only available online.

|                        | Annual Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.3%          | 5,177.1 | 5,190.6 | 5,200.4 | 5,271.0 | 5,238.1 |
| Net income (\$ mil.)   | 8.2%          | 114.3   | 142.9   | 152.8   | 189.8   | 156.9   |
| Market value (\$ mil.) | (9.1%)        | 1,838.3 | 1,552.8 | 1,948.8 | 2,312.0 | 1,254.1 |
| Employees              | (0.3%)        | 36,100  | 35,900  | 35,100  | 34,800  | 35,600  |

\*Fiscal year change

**BIG WEST OIL, LLC**

333 W CENTER ST  
NORTH SALT LAKE, UT 840542805  
Phone: 801-624-1000  
Fax: -  
Web: www.bigwestoil.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Big West Oil keeps the wagon trains rolling across the big West — at least the station wagons. The company is in the oil processing and products business centered around its 35000 barrels-a-day refinery in North Salt Lake Utah to its fleet of tanker trucks that gather crude oil from the refinery and other purchases and deliver to wholesale customers and gas station/convenience stores in seven Western states including Colorado Idaho Nevada Utah and Wyoming. The company's refinery processes crude oil produced in Utah Wyoming and Canada. Big West Oil is a subsidiary of FJ Management.

|                        | Annual Growth | 01/04 | 01/05 | 01/06   | 01/07   | 01/08   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 60.7%         | -     | 735.6 | 2,014.1 | 2,399.5 | 3,053.3 |
| Net income (\$ mil.)   | 55.6%         | -     | 50.8  | 102.9   | 89.0    | 191.1   |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 460     |

**BIG Y FOODS INC.**

2145 Roosevelt Ave.  
Springfield MA 01102-7840  
Phone: 413-784-0600  
Fax: 908-673-9920  
Web: authentidate.com

CEO: William Mahoney  
CFO: -  
HR: Drew Golaski  
FYE: December 31  
Type: Private

Why call it Big Y? Big Y Foods began as a 900-sq.-ft. grocery at a Y intersection in Chicopee Massachusetts. It now operates some 60 supermarkets throughout Massachusetts and Connecticut. Most of its stores are Big Y World Class Markets offering specialty areas such as bakeries and floral shops as well as banking. The rest consist of Big Y Supermarkets and a single gourmet food and liquor store called Table & Vine in Springfield Massachusetts. Some Big Y stores provide child care dry cleaning photo processing and even propane sales and their delis and food courts offer to-go foods. Big Y is owned and run by the D'Amour family and is one of New England's largest independent supermarket chains.

**BIG-D CONSTRUCTION CORP.**

404 W 400 S  
SALT LAKE CITY, UT 841011108  
Phone: 801-415-6000  
Fax: -  
Web: www.big-d.com

CEO: Rob Moore  
CFO: Larry Worrell  
HR: -  
FYE: December 31  
Type: Private

Big-D builds big things. Founded in 1967 by Dee Livingood (who carried the nickname "Big-Dee") the family-run construction firm offers design/build services to customers in about 20 states from offices in Utah Arizona California and Wyoming. Known for its work on projects in the food and beverage sector Big-D also works on light commercial office and retail properties manufacturing health care and hospitality projects among others. Its clients have included SYSCO and Marriott. Big-D's Signature Group division builds high-end luxury homes as well as condominiums spas and other special projects in resort communities. Its Self-Performed Services unit works on parking garage architectural and structural projects.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 44.4%         | -     | -     | 259.8 | 554.8 | 541.6 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 574   |

**BIGLARI HOLDINGS INC (NEW)**
**NYS: BH**

17802 IH 10 West, Suite 400  
San Antonio, TX 78257  
Phone: 210 344-3400  
Fax: 317 633-4105  
Web: www.biglariholdings.com

CEO: Sardar Biglari  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Beef and ice cream is an unbeatable combination for this restaurant company. Formerly The Steak n Shake Company Biglari Holdings is a multi-concept dining operator with two chains operating under the names Steak n Shake and Western Sizzlin. Its flagship concept encompasses about 680 company-owned and franchised family dining spots in more than 25 states mostly in the Midwest and Southeast. The diners open 24-hours a day are popular for their Steakburger sandwiches and milkshakes as well as breakfast items and other dishes. About 415 of the units are company-owned while the rest are franchised. Western Sizzlin meanwhile oversees about 60 franchised steak buffet restaurants in about 15 states. The company also has operations in insurance and media.

|                        | Annual Growth | 12/14  | 12/15  | 12/16   | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|---------|--------|--------|
| Sales (\$ mil.)        | 37.8%         | 224.5  | 861.5  | 850.1   | 839.8  | 809.9  |
| Net income (\$ mil.)   | (32.1%)       | 91.1   | (15.8) | 99.5    | 50.1   | 19.4   |
| Market value (\$ mil.) | (27.0%)       | 909.1  | 741.4  | 1,076.8 | 943.0  | 258.5  |
| Employees              | (5.9%)        | 23,851 | 22,958 | 21,519  | 20,732 | 18,684 |

**BILL & MELINDA GATES FOUNDATION**

500 5th Ave. North  
Seattle WA 98102  
Phone: 206-709-3100  
Fax: 206-709-3180  
Web: www.gatesfoundation.org

CEO: Sue Desmond-Hellmann  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Foundation

You don't have to be one of the world's richest men or know one to make a difference with your charitable gifts — but it helps. Established by the chairman of Microsoft Corporation and his wife the Bill & Melinda Gates Foundation works in developing countries to improve health and reduce poverty and in the US to support education and libraries nationwide and children and families in the Pacific Northwest. With an endowment of about \$33.5 billion the foundation is the largest in the US distributing more than \$26 billion in total grants since 1994. Investor Warren Buffett plans to give the Bill & Melinda Gates Foundation about \$30 billion worth of Berkshire Hathaway stock in installments.

**BILLING SERVICES GROUP LTD.**
**LON: BILL**

7411 John Smith Drive, Suite 1500  
San Antonio, TX 78229  
Phone: 210 949-7000  
Fax: 210 949-7101  
Web: www.bsgclearing.com

CEO: Norman M Phipps  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The idea behind Billing Services Group (doing business as BSG Clearing Solutions) is simple: Leave the bills to someone else. The company provides outsourced bill processing and settlement to telecommunications companies around the world. Its technology platform tracks direct long-distance calls as well as operator-assisted and calling-card calls and enables authentication invoicing collection and settlement. Originally a subsidiary of U.S. Long Distance the company (then Billing Concepts) was spun off as a public company in 1996. ABRY Partners took the company private in 2003 and merged it with ACI Billing Services the next year to form parent Billing Services Group which is domiciled in Bermuda.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (21.5%)       | 42.4  | 36.4  | 30.2  | 21.1  | 16.1  |
| Net income (\$ mil.)   | -             | 2.1   | 8.7   | 10.9  | (6.7) | (7.8) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | -     |

**BILLINGS CLINIC**

2800 10TH AVE N  
BILLINGS, MT 591010703  
Phone: 406-657-4000  
Fax: -  
Web: www.billingsclinic.com

CEO: Randall Gibb  
CFO: Connie F. Prewitt  
HR: -  
FYE: June 30  
Type: Private

Billings Clinic is an integrated health care system that serves the residents of Big Sky Country. Through a group of more than 320 doctors and other providers the clinic caters to some 570000 people in Billings Montana and in surrounding communities. It offers 50-plus specialties such as emergency and trauma cancer orthopedics birthing cardiovascular neurosciences dialysis and pediatrics. Its operations include a more than 285-bed hospital and the organization's main clinic. Additionally Billings Clinic operates the 90-bed Aspen Meadows Retirement Community and provides support services to several regional community hospitals. The not-for-profit health care system is owned by the community.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.6%          | -     | 560.2 | 593.6 | 565.5 | 586.8 |
| Net income (\$ mil.)   | -             | -     | 14.5  | 38.9  | 30.3  | (2.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,300 |

**BIMINI CAPITAL MANAGEMENT INC**
**NBB: BMNM**

3305 Flamingo Drive  
Vero Beach, FL 32963  
Phone: 772 231-1400  
Fax: -  
Web: www.biminicapital.com

CEO: Robert E Cauley  
CFO: George H Haas IV  
HR: -  
FYE: December 31  
Type: Public

Bimini Capital Management (formerly Opteum) invests in residential mortgage-backed securities and related securities issued by the likes of Fannie Mae Freddie Mac and Ginnie Mae. The real estate investment trust (REIT) manages a portfolio worth more than \$100 million mainly consisting of mortgage-related securities backed by adjustable-rate mortgages. Bimini Capital also invests in fixed-rate mortgage-backed securities and inverse interest-only securities. The company sold its residential mortgage origination business which consisted of about 25 offices in five states to Prospect Mortgage in 2007. It also ceased conduit and wholesale lending.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (26.6%)       | 3.1   | 1.2   | 0.5   | 35.6  | 0.9   |
| Net income (\$ mil.)   | -             | (2.6) | (2.0) | (2.3) | 7.7   | 59.2  |
| Market value (\$ mil.) | 21.1%         | 4.6   | 1.6   | 3.4   | 23.6  | 9.9   |
| Employees              | 0.0%          | -     | -     | 7     | 6     | 7     |



**BIND THERAPEUTICS INC**

NMS: BIND

325 Vassar Street  
Cambridge, MA 02139  
Phone: 617 491-3400  
Fax: -  
Web: www.bindtherapeutics.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

BIND Therapeutics believes it's bound on a path and to products that will lead to a breakthrough in the treatment of certain cancers. The company designs nanoparticles with a prolonged circulation in the bloodstream called Accurins that target tumors at the tissue cellular and molecular levels. Its lead candidate BIND-1014 which seeks out prostate tumors and lung cancers is in Phase 2 clinical trials. The company also aims to produce Accurins to treat non-oncological ailments such as cardiovascular disease and autoimmune disorders and is collaborating with Amgen AstraZeneca and Pfizer to develop such products. BIND founded in 2006 went public in September 2013 raising more than \$70 million.

|                        | Annual Growth | 12/10 | 12/11  | 12/12  | 12/13  | 12/14  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | -             | 0.0   | 0.9    | 1.0    | 10.9   | 10.4   |
| Net income (\$ mil.)   | -             | 0.0   | (16.9) | (19.2) | (27.7) | (32.5) |
| Market value (\$ mil.) | -             | 0.0   | -      | -      | 249.7  | 89.4   |
| Employees              | 33.4%         | -     | -      | 50     | 59     | 89     |

**BINGHAM MCCUTCHEN LLP**

1 Federal St.  
Boston MA 02110-1726  
Phone: 617-951-8000  
Fax: 617-951-8736  
Web: www.bingham.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Big and getting bigger Bingham McCutchen has about 1000 lawyers overall. Bingham has grown over the years by absorbing other law firms — adding 10 firms since 1997. It maintains 15 offices in the US Europe and the Asia/Pacific region with concentrations in California and New England. Bingham's wide range of practice areas is divided into major groups such as corporate finance litigation and securities. Along with its law practices the firm offers consulting services through subsidiaries such as Bingham Consulting Group and Bingham Strategic Advisors. Clients have included Guantanamo Bay detainees and ESPN reporter Erin Andrews. The firm was founded in 1891.

**BIO-KEY INTERNATIONAL INC**

NAS: BKYI

3349 Highway 138, Building A, Suite E  
Wall, NJ 07719  
Phone: 732 359-1100  
Fax: -  
Web: www.bio-key.com

CEO: Michael W Depasquale  
CFO: Cecilia Welch  
HR: -  
FYE: December 31  
Type: Public

BIO-key International has its finger securely on the pulse of biometrics. The company develops biometric security software and technology designed to secure access to enterprise applications and mobile devices. Its products incorporate biometric technology to scan and analyze fingerprints in order to grant or deny user access to wireless and enterprise data. BIO-key licenses its technology to original equipment manufacturers systems integrators and application developers. End users of its technology include corporations government agencies and other organizations concerned about the theft or misuse of sensitive data.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%          | 4.0   | 5.3   | 3.0   | 6.3   | 4.0   |
| Net income (\$ mil.)   | -             | (1.9) | (1.9) | (4.2) | (4.3) | (6.9) |
| Market value (\$ mil.) | 62.7%         | 1.5   | 2.2   | 37.0  | 24.7  | 10.5  |
| Employees              | (10.1%)       | 23    | 20    | 40    | 19    | 15    |

**BIO-RAD LABORATORIES INC**

NYS: BIO

1000 Alfred Nobel Drive  
Hercules, CA 94547  
Phone: 510 724-7000  
Fax: -  
Web: www.bio-rad.com

CEO: Norman Schwartz  
CFO: Christine A. Tsingos  
HR: Colleen Corey  
FYE: December 31  
Type: Public

Bio-Rad Laboratories makes money from blood sweat and tears as well as tissues and cells with its array of more than 10000 products for clinical diagnostic research laboratory and medical testing. Bio-Rad's clinical diagnostics segment makes products used in blood fluid and tissue testing to detect diseases such as diabetes. Its life science unit offers instruments apparatus reagents and software used in lab settings to study life processes potential drugs and food pathogens. Bio-Rad has a sales force that sells directly to such end users as clinical labs pharmaceutical firms hospitals government agencies and universities. About two-thirds of sales come from international customers.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.3%          | 2,175.0 | 2,019.4 | 2,068.2 | 2,160.2 | 2,289.4 |
| Net income (\$ mil.)   | 42.4%         | 88.8    | 113.1   | 28.1    | 122.2   | 365.6   |
| Market value (\$ mil.) | 17.8%         | 3,592.7 | 4,132.1 | 5,432.0 | 7,112.4 | 6,920.2 |
| Employees              | 2.1%          | 7,600   | 7,770   | 8,250   | 8,150   | 8,260   |

**BIO-REFERENCE LABORATORIES, INC.**

NMS: BRLI

481 Edward H. Ross Drive  
Elmwood Park, NJ 07407  
Phone: 201 791-2600  
Fax: 201 791-1941  
Web: www.bioreference.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Public

Bio-Reference Laboratories tests positive as the lab of choice for many in the Northeast. Primarily serving the greater New York Metropolitan Area the company offers routine clinical tests including Pap smears pregnancy tests cholesterol checks and blood cell counts. Through its GenPath business unit it also performs more sophisticated esoteric testing such as cancer pathology and molecular diagnostics. It gets most of its orders (close to 8 million per year) from doctors' offices collecting specimens at draw stations scattered throughout its primary service area in the New York area. Bio-Reference Laboratories also provides services in Connecticut Delaware Maryland New Jersey and Pennsylvania.

|                        | Annual Growth | 10/10 | 10/11 | 10/12 | 10/13 | 10/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.1%         | 458.0 | 558.6 | 661.7 | 715.4 | 832.3 |
| Net income (\$ mil.)   | 15.4%         | 26.4  | 36.4  | 42.2  | 45.8  | 46.8  |
| Market value (\$ mil.) | 8.6%          | 597.8 | 555.7 | 769.7 | 898.7 | 832.9 |
| Employees              | 15.7%         | 2,424 | 3,155 | 3,564 | 4,427 | 4,347 |

**BIO-SOLUTIONS MANUFACTURING INC.**

OTC: BSOM

4440 Arville St. Ste. 6  
Las Vegas NV 89103-3813  
Phone: 702-222-9532  
Fax: 702-222-9126  
Web: www.todaysalternativeenergy.net

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Public

Clogged drains? Nothing at all! Backed up pipes? Pshaw! Diesel tank empty? No problem for the guys at Bio-Solutions Manufacturing (BSM). The company has two divisions: a Cleaning Division and a Bio Diesel Division. The Cleaning Division's products make use of microbes and enzymes that can be used to treat sites contaminated by such pollutants as hydrocarbons grease hydrogen sulfide and ammonia. In addition Bio-Solutions' micro-organisms can clean up oil spills and contaminated groundwater by literally eating the contaminants. The Bio Diesel Division turns many of the waste products the company collects into biodiesel fuel. BSM distributes its products through subsidiary Bio-Solutions Franchise.

**BIO-TECHNE CORP**
**NMS: TECH**

614 McKinley Place N.E.  
Minneapolis, MN 55413  
Phone: 612 379-8854  
Fax: -  
Web: www.bio-techne.com

CEO: Charles R. (Chuck) Kummeth  
CFO: Gregory J. (Greg) Melsen  
HR: Struan Robertson  
FYE: June 30  
Type: Public

Bio-Techne is a biotechnology research specialist. Through subsidiaries including Research and Diagnostic Systems (R&D Systems) Boston Biochem BiosPacific and Tocris the firm makes and distributes biological research supplies used by researchers around the globe to study cellular and immune system responses. Bio-Techne's products include cytokines (purified proteins that affect cell behavior) and diagnostic reagents (including antibodies and enzymes) as well as its Quantikine assay kits that determine the amount of cytokine in a given sample. R&D Systems also makes hematology controls and calibrators for blood analysis systems and sells them to equipment makers.

|                        | Annual Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.1%         | 452.2   | 499.0   | 563.0   | 643.0   | 714.0   |
| Net income (\$ mil.)   | (2.8%)        | 107.7   | 104.5   | 76.1    | 126.2   | 96.1    |
| Market value (\$ mil.) | 20.6%         | 3,735.4 | 4,277.8 | 4,457.2 | 5,612.3 | 7,908.9 |
| Employees              | 13.5%         | 1,356   | 1,560   | 1,800   | 2,000   | 2,250   |

**BIOANALYTICAL SYSTEMS, INC.**
**NAS: BASI**

2701 Kent Avenue  
West Lafayette, IN 47906  
Phone: 765 463-4527  
Fax: -  
Web: www.basinc.com

CEO: Robert Leasure  
CFO: Jill C. Blumhoff  
HR: -  
FYE: September 30  
Type: Public

Bioanalytical Systems Inc. (BASI) provides contract research and development services for the pharmaceutical medical device and biotechnology industries. In addition to providing support functions for preclinical research and clinical drug trials the firm's research services include product purity tests safety evaluations characterization analysis of compounds in vivo (in the body) testing to measure how drugs are metabolized in living systems and pathological laboratory testing. BASi also sells analytical instruments and other products including bioanalytical separation instrumentation patient monitoring and diagnostic equipment and miniaturized in vivo sampling devices.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.7%         | 22.7  | 20.4  | 24.2  | 26.3  | 43.6  |
| Net income (\$ mil.)   | -             | 1.1   | (3.2) | 0.9   | (0.2) | (0.8) |
| Market value (\$ mil.) | 20.6%         | 17.8  | 12.1  | 18.5  | 16.9  | 37.7  |
| Employees              | 19.7%         | 157   | 151   | 155   | 235   | 322   |

**BIOCARDIA INC**
**NAS: BCDA**

125 Shoreway Road, Suite B  
San Carlos, CA 94070  
Phone: 650 226-0120  
Fax: -  
Web: www.biocardia.com

CEO: Peter Altman  
CFO: David McClung  
HR: -  
FYE: December 31  
Type: Public

A healthy ticker really makes BioCardia (formerly Tiger X Medical) tick. The biopharma and diagnostics firm is exploring a stem cell therapy system to treat heart failure. Its CardiAMP therapy derived from a patients' bone marrow is in phase III clinical trials for the treatment of those who have already had a heart attack. The therapy is enabled by BioCardia's Helix delivery system through which treatments are injected into the walls of the heart. The firm has other regenerative biologic therapies under development for cardiovascular disease. The biotech was established in October 2016 after private company BioCardia conducted a reverse merger with publicly traded medical device shell company Tiger X Medical.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 10.0%         | 0.4   | 0.5   | 0.6    | 0.5    | 0.6    |
| Net income (\$ mil.)   | -             | 0.2   | 0.3   | (10.3) | (12.3) | (14.0) |
| Market value (\$ mil.) | 84.6%         | 0.5   | 0.4   | 5.2    | 11.4   | 5.8    |
| Employees              | -             | -     | -     | 14     | 24     | 27     |

**BIOCEPT INC**
**NAS: BIOC**

5810 Nancy Ridge Drive  
San Diego, CA 92121  
Phone: 858 320-8200  
Fax: -  
Web: www.biocept.com

CEO: Michael W Nall  
CFO: Timothy C Kennedy  
HR: -  
FYE: December 31  
Type: Public

The concept at Biocept is to make cancer tumor identification quicker and more accurate. The company's products detect circulating tumor cells (CTCs) in a standard blood sample. Only one test is in production OncoCEE-BR for breast cancer. Its pipeline contains tests for lung gastric colorectal prostate and skin cancers; it plans to launch five new tests by 2017. Biocept collaborates with doctors and researchers at The University of Texas M.D. Anderson Cancer Center and the Dana-Farber Cancer Institute. The company was formed in 1997 and went public in 2014. It raised \$18.8 million that it plans to use for sales and marketing R&D and development of tests and scaling up its production capabilities.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 122.2%        | 0.1    | 0.6    | 3.2    | 5.1    | 3.3    |
| Net income (\$ mil.)   | -             | (15.9) | (16.9) | (18.4) | (21.6) | (24.6) |
| Market value (\$ mil.) | (23.2%)       | 11.5   | 6.4    | 3.6    | 3.2    | 4.0    |
| Employees              | 20.6%         | 43     | 56     | 73     | 96     | 91     |

**BIOCLINCA**

7707 GATEWAY BLVD FL 3  
NEWARK, CA 945601160  
Phone: 415-817-8900  
Fax: -  
Web: www.synarc.com

CEO: Claus Christiansen  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

You put up the compounds Synarc puts up the trials. The biomedical testing and contract research organization provides medical imaging patient recruitment and biomechanical marker services for clinical trials conducted by drug development companies around the globe. Synarc operates clinical research centers in North America Europe and Asia. The company has a main focus on neurological research including Alzheimer's disease studies; other clinical areas include oncology cardiovascular disease orthopedics infectious disease arthritis and osteoporosis. Synarc also conducts studies on medical devices.

|                        | Annual Growth | 09/97 | 09/98 | 09/99 | 09/00* | 12/07 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 36.3%         | -     | -     | 8.6   | 12.2   | 102.2 |
| Net income (\$ mil.)   | -             | -     | -     | (1.8) | (3.0)  | (3.1) |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 400   |

\*Fiscal year change

**BIOCRYST PHARMACEUTICALS INC**
**NMS: BCRX**

4505 Emperor Blvd., Suite 200  
Durham, NC 27703  
Phone: 919 859-1302  
Fax: 919 859-1314  
Web: www.biocryst.com

CEO: Jon P. Stonehouse  
CFO: Thomas R. (Tom) Staab  
HR: Stephanie Angelini  
FYE: December 31  
Type: Public

BioCryst Pharmaceuticals is tackling the bad enzymes that spread disease. The firm creates small molecule compounds that inhibit enzymes associated with viral diseases autoimmune conditions and cancer. BioCryst's peramivir is a treatment for acute influenza that was developed with funding from the Department of Health and Human Services (HHS). Peramivir is marketed in Japan by Shionogi under the commercial name Rapiacta; in Korea it is marketed by Green Cross Corporation under the name PeramiFlu. Rapivab was approved by the FDA for the treatment of flu in 2014. Additional development programs include oral plasma kallikrein inhibitors for the treatment of angioedema and viral RNA polymerase inhibitor BCX4430.

|                        | Annual Growth | 12/14   | 12/15   | 12/16  | 12/17  | 12/18   |
|------------------------|---------------|---------|---------|--------|--------|---------|
| Sales (\$ mil.)        | 11.0%         | 13.6    | 48.3    | 26.4   | 25.2   | 20.7    |
| Net income (\$ mil.)   | -             | (45.2)  | (43.0)  | (55.1) | (65.8) | (101.3) |
| Market value (\$ mil.) | (9.7%)        | 1,338.4 | 1,135.9 | 696.7  | 540.4  | 888.2   |
| Employees              | 18.9%         | 50      | 70      | 65     | 85     | 100     |

**BIODELIVERY SCIENCES INTERNATIONAL INC**

NMS: BDSI

4131 ParkLake Avenue, Suite 225  
Raleigh, NC 27612  
Phone: 919 582-9050  
Fax: -  
Web: www.bdsi.com

CEO: Mark A. Sirgo  
CFO: Ernest R. De Paolantonio  
HR: -  
FYE: December 31  
Type: Public

BioDelivery Sciences International (BDSI) isn't inventing new drugs but it is looking for better ways to administer them. The development-stage firm takes already approved drugs that are normally delivered intravenously and reformulates them into buccal (absorbed by the inner cheek) and oral treatments. Drugs delivered via its BEMA (BioErodible MucoAdhesive) and Bioral systems focus on the areas of pain management and addiction management. Its BEMA fentanyl product ONSO-LIS is a buccally delivered polymer film used for the treatment of cancer pain. Recent FDA-approved candidates include BUNAVAIL for the treatment of opioid dependence (2014) and BELBUCA for chronic severe pain management (2015).

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17 | 12/18  |
|------------------------|------------------|--------|--------|--------|-------|--------|
| Sales (\$ mil.)        | 9.3%             | 38.9   | 48.2   | 15.5   | 62.0  | 55.6   |
| Net income (\$ mil.)   | -                | (54.2) | (37.7) | (67.1) | 5.3   | (33.9) |
| Market value (\$ mil.) | (25.5%)          | 850.8  | 339.0  | 123.9  | 208.8 | 261.9  |
| Employees              | 54.2%            | 29     | 40     | 99     | 116   | 164    |

**BIOGEN INC**

NMS: BIIB

225 Binney Street  
Cambridge, MA 02142  
Phone: 617 679-2000  
Fax: -  
Web: www.biogen.com

CEO: Michel Vounatsos  
CFO: Jeffrey D. (Jeff) Capello  
HR: Kenneth A. (Ken) DiPietro  
FYE: December 31  
Type: Public

With its pipeline full of biotech drugs Biogen aims to meet the unmet needs of patients around the world. The biotech giant is focused on developing treatments in the areas of immunology and neurology. Its product roster includes best-selling drugs Tecfidera and Avonex (interferon) for the treatment of relapsing multiple sclerosis (MS); Tysabri a drug treatment for MS and Crohn's disease; and Fampyra which improves walking in adults with MS. Other products include Plegridy for MS. Founded in 1978 Biogen serves customers in more than 90 countries.

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.5%             | 10,763.8 | 11,448.8 | 12,273.9 | 13,452.9 | 14,377.9 |
| Net income (\$ mil.)   | 13.5%            | 3,547.0  | 3,702.8  | 2,539.1  | 4,430.7  | 5,888.5  |
| Market value (\$ mil.) | (0.8%)           | 53,366.2 | 49,399.6 | 55,494.9 | 52,420.3 | 51,690.4 |
| Employees              | 0.2%             | 7,350    | 7,400    | 7,300    | 7,800    | 7,400    |

**BIOHORIZONS INC.**

2300 Riverchase Center  
Birmingham AL 35244  
Phone: 205-967-7880  
Fax: 205-870-0304  
Web: www.biohorizons.com

CEO: R Steve Boggan  
CFO: David Wall  
HR: -  
FYE: December 31  
Type: Private

BioHorizons offers its customers a beautiful set of choppers with its tools. The company manufactures and sells dental implants — or individual screw-in teeth — as an alternative to conventional dentures. It also sells soft tissue regeneration products called biologics to help patients' gums grow back around the implant. Targeted to oral surgeons BioHorizons offers tools and specialty instruments (including those by Hu-Friedy) as well as a software program under the Virtual Implant Placement (VIP) name to map treatment procedures. BioHorizons sells its products in more than 80 countries and online. The company is owned by private equity firm HealthpointCapital.

**BIOJECT MEDICAL TECHNOLOGIES INC.**

OTC: BJCT

20245 SW 95th Ave.  
Tualatin OR 97062  
Phone: 503-692-8001  
Fax: 503-692-6698  
Web: www.bioject.com

CEO: Tony K Chow  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Bioject Medical Technologies wants to give the medical community a shot in the arm. Its Biojector 2000 jet injection system delivers injectable medication without a needle (and thus without needle-associated risks) by using a fine high-pressure stream that goes through the skin; the injector is powered by CO2 disposable cartridges or tanks. The accompanying vial adapter device allows the Biojector system to be filled without a needle. The company also markets Vitajet a spring-powered needle-free self-injection device that has been cleared for administering injections of insulin and Merck Serono's human growth hormones. Investment firm Signet Healthcare Partners and affiliates own one-third of Bioject.

**BIOLA UNIVERSITY, INC.**

13800 BIOLA AVE  
LA MIRADA, CA 906390001  
Phone: 562-903-6000  
Fax: -  
Web: www.biola.edu

CEO: -  
CFO: -  
HR: Judith Mendelsohn Rood  
FYE: June 30  
Type: Private

The bio of Biola University is that it is a faith-based institution. The university is a private evangelical Christian institution of higher learning that provides 145 academic programs through seven schools. The nondenominational school offers bachelor's master's first professional and doctoral degrees and has an enrollment of more than 6300. Biola students and faculty donate some 200,000 hours of volunteer work annually participating in off-campus activities such as leading Bible studies in nearby churches and evangelizing on the streets of inner cities.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.3%             | -     | 149.9 | 199.7 | 161.5 | 165.3 |
| Net income (\$ mil.)   | (16.3%)          | -     | 18.1  | 13.6  | 29.1  | 10.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,000 |

**BIOLARGO INC**

NBB: BLGO

14921 Chestnut St.  
Westminster, CA 92683  
Phone: 888 400-2863  
Fax: -  
Web: www.biolargo.com

CEO: Dennis P Calvert  
CFO: Charles K Dargan II  
HR: -  
FYE: December 31  
Type: Public

After morphing identities several times over the past few years BioLargo (formerly NuWay Medical) hopes that it has found its way. The company went from car dealership and casino ownership to being a medical device maker and application service provider (ASP). It believes it has found its future in designing sanitizing chemicals for specialty packaging (such as pads protective liners and surgical drapes) used for shipping blood biohazardous materials meat and poultry and other items requiring sanitary containment. Consultant Kenneth Code controls 56% of BioLargo.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 87.0%            | 0.1   | 0.1   | 0.3   | 0.5   | 1.4    |
| Net income (\$ mil.)   | -                | (3.7) | (5.1) | (7.8) | (9.1) | (10.2) |
| Market value (\$ mil.) | (6.3%)           | 43.9  | 70.7  | 117.0 | 54.5  | 33.9   |
| Employees              | 29.1%            | 9     | 9     | 19    | 29    | 25     |

**BIOLASE INC**
**NAS: BIOL**

4 Cromwell  
Irvine, CA 92618  
Phone: 949 361-1200  
Fax: -  
Web: www.biolase.com

CEO: -  
CFO: John R Beaver  
HR: Matthew Wilson  
FYE: December 31  
Type: Public

BioLase is causing dentists to drop the knife and pick up the laser. The company develops manufactures and sells laser-based systems for use primarily in dental applications. BioLase's surgical cutting system Waterlase uses laser pulses to turn water droplets into high-speed particles that can cut both hard and soft tissues and bones in the mouth. Waterlase is used in procedures traditionally performed with dental drills and scalpels. The company's Diode laser systems are used to perform soft tissue and cosmetic dental procedures as well as non-dental procedures. BioLase markets its products in more than 60 countries.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (0.8%)           | 47.7   | 48.5   | 51.8   | 46.9   | 46.2   |
| Net income (\$ mil.)   | -                | (18.9) | (20.3) | (15.4) | (16.9) | (21.5) |
| Market value (\$ mil.) | (21.6%)          | 55.4   | 17.7   | 29.5   | 9.0    | 20.9   |
| Employees              | (2.5%)           | 210    | 200    | 225    | 195    | 190    |

**BIOLIFE SOLUTIONS INC**
**NAS: BLFS**

3303 Monte Villa Parkway, Suite 310  
Bothell, WA 98021  
Phone: 425 402-1400  
Fax: -  
Web: www.biolifesolutions.com

CEO: Michael Rice  
CFO: Roderick De Greef  
HR: -  
FYE: December 31  
Type: Public

BioLife Solutions makes sure your tissues and organs don't get freezer burn. The company has designed liquid media technologies for frozen (cryogenic) storage and cold (hypothermic) storage of biological products including cells tissues and organs. Its HypoThermosol and CryoStor products minimize the damage done to these biological products during refrigeration and freezing making them viable for transplant or experimentation for longer periods. The company sells its products directly to academic institutions companies and laboratories conducting clinical research.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 33.6%            | 6.2   | 6.4   | 8.2   | 11.0  | 19.7  |
| Net income (\$ mil.)   | -                | (3.2) | (4.2) | (6.9) | (2.5) | 3.3   |
| Market value (\$ mil.) | 64.6%            | 30.4  | 40.2  | 29.9  | 111.3 | 223.1 |
| Employees              | 9.2%             | 38    | 43    | 36    | 40    | 54    |

**BIOMED REALTY TRUST INC**
**NYS: BMR**

17190 Bernardo Center Drive  
San Diego, CA 92128  
Phone: 858 485-9840  
Fax: 858 485-9843  
Web: www.biomedrealty.com

CEO: Alan D Gold  
CFO: Greg N Lubushkin  
HR: -  
FYE: December 31  
Type: Public

BioMed Realty knows its niche. A self-administered real estate investment trust (REIT) the firm acquires develops leases and manages laboratory and office space for biotechnology and pharmaceutical companies scientific research institutions government agencies and other life science tenants. BioMed owns more than 80 properties with around 185 buildings and more than 16 million sq. ft. of rentable space. The REIT's properties which span about a dozen states are often located near universities; its preferred markets include research and development hubs such as Boston New York San Diego San Francisco and Seattle. In 2013 BioMed acquired Wexford Science & Technology.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.3%            | 361.2   | 386.4   | 439.7   | 518.2   | 637.3   |
| Net income (\$ mil.)   | (5.6%)           | 58.7    | 38.8    | 42.2    | 11.8    | 46.6    |
| Market value (\$ mil.) | 3.5%             | 3,031.6 | 3,582.9 | 3,473.4 | 3,713.6 | 3,481.1 |
| Employees              | 15.5%            | 132     | 159     | 166     | 175     | 235     |

**BIOMERICA INC**
**NAS: BMRA**

17571 Von Karman Avenue  
Irvine, CA 92614  
Phone: 949 645-2111  
Fax: -  
Web: www.biomerica.com

CEO: Zackary Irani  
CFO: Janet Moore  
HR: -  
FYE: May 31  
Type: Public

God bless Biomerica. The firm makes diagnostic tests for use worldwide in hospitals and other clinical laboratories as well as in doctors' offices and homes. Its clinical laboratory products are immunoassay tests for conditions such as food allergies diabetes infectious diseases and hyperthyroidism. Its point-of-care product portfolio which includes products that produce rapid results provides tests for prostate cancer pregnancy cat allergies and drugs of abuse. Biomerica has manufacturing facilities in the US and in Mexico. It once owned a minority interest in Lancer Orthodontics a maker of orthodontic products such as arch wires lingual attachments and buccal tubes but it sold its stake in 2008.

|                        | Annual<br>Growth | 05/15 | 05/16 | 05/17 | 05/18 | 05/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.2%             | 5.0   | 5.1   | 5.8   | 5.6   | 5.2   |
| Net income (\$ mil.)   | -                | (0.3) | (1.5) | (0.9) | (1.5) | (2.4) |
| Market value (\$ mil.) | 44.5%            | 5.0   | 5.0   | 24.2  | 39.4  | 21.8  |
| Employees              | 2.0%             | 36    | 36    | 39    | 39    | 39    |

**BIOMET INC.**

56 E. Bell Dr.  
Warsaw IN 46582-0587  
Phone: 574-267-6639  
Fax: 574-267-8137  
Web: www.biomet.com

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

When the leg bone and the knee bone don't connect so well anymore Biomet may have a solution. Orthopedic specialists use the medical devices made by Biomet whose wares include reconstructive products (hips knees and shoulders) dental implants bone cement systems orthopedic support devices and operating-room supplies. Through Biomet Trauma and other units the firm also sells fixation devices (bone screws and pins) electrical bone-growth stimulators and bone grafting materials. Subsidiary Biomet Microfixation markets implants and bone substitute material for craniomaxillofacial (head and face) surgeries. Biomet is controlled by LVB Acquisition which is owned by a group of private equity firms.

**BIOMIMETIC THERAPEUTICS INC.**
**NASDAQ: BMTI**

389-A Nichol Mill Ln.  
Franklin TN 37067  
Phone: 615-844-1280  
Fax: 615-844-1281  
Web: www.biomimetics.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

BioMimetic Therapeutics' GEM might not sparkle but it does attract cells that promote tissue and bone growth when applied to damaged tissue or a bone fracture. The company's products and candidates are based on the GEM (Growth-factor Enhanced Matrix) technology a combination drug and medical device platform that includes a human tissue growth factor with a synthetic bone matrix. BioMimetic Therapeutics develops the GEM technology as a treatment for various fractures where its bone matrix can be used to repair reinforce or fuse broken bones as well as repair tendons ligaments and cartilage. BioMimetic was acquired by Wright Medical Group for \$380 million in 2013.

**BION ENVIRONMENTAL TECHNOLOGIES, INC.**

NBB: BNET

Box 566 / 1774 Summitview Way  
Crestone, CO 81131  
Phone: 212 758-6622  
Fax: -  
Web: www.biontech.com

CEO: Dominic Bassani  
CFO: Mark A Smith  
HR: -  
FYE: June 30  
Type: Public

A "moo moo" here and an "oink oink" there are music to the ears of Bion Environmental Technologies. The company provides waste stream remediation for animal operations primarily for large dairy and hog farms. To reduce pollution caused by animal waste Bion Environmental uses organic nutrients bacteria and other microbes to treat the waste before disposal. The treatment creates organic soil and fertilizer products which the company markets for use on athletic fields gardens and golf courses. The company is working closely with government bodies and universities in Pennsylvania to address the major problem of animal waste run-off from farms into the Chesapeake Bay.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (32.4%)       | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -             | (6.4) | (8.2) | (5.8) | (5.6) | (4.5) |
| Market value (\$ mil.) | (20.0%)       | 49.9  | 42.3  | 25.2  | 26.1  | 20.4  |
| Employees              | (12.6%)       | 12    | 8     | 6     | 6     | 7     |

**BIOPHAN TECHNOLOGIES INC.**

OTC: BIPH

15 Schoen Place  
Pittsford NY 14534  
Phone: 585-267-4800  
Fax: 585-267-4819  
Web: www.biophan.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Public

Biophan Technologies appreciates high visibility and smooth circulation. The company develops blood circulation support systems and technologies to help make medical devices compatible with MRI (magnetic resonance imaging) equipment. Its majority-owned Myotech unit is developing a system to restore and sustain blood flow in patients with acute heart failure. The system is based on a device that even a general surgeon can fit directly on a patient's heart to restart its pumping. Biophan's other technologies improve the visibility of coronary stents and vena cava filters in MRIs.

**BIORELIANCE CORPORATION**

14920 Broschart Rd.  
Rockville MD 20850-3349  
Phone: 301-738-1000  
Fax: 301-610-2590  
Web: www.bioreliance.com

CEO: David A Dodd  
CFO: David S Walker  
HR: -  
FYE: December 31  
Type: Subsidiary

BioReliance is one lab rat whose testing and manufacturing wheels are turning. Founded in 1947 the company is a contract testing and manufacturing services provider hired by drug developers to enhance their products' safety. With laboratories and other operations in the US the UK India and Japan BioReliance conducts biologics safety testing animal diagnostics toxicology and clinical trial assay services. It also manufactures vaccines gene therapies and other biologics for use in clinical trials. Clients include biotech pharmaceutical and chemical companies medical device makers academic institutions and government agencies. Laboratory chemicals supplier Sigma-Aldrich acquired BioReliance in 2012.

**BIOSPECIFICS TECHNOLOGIES CORP.**

NMS: BSTC

35 Wilbur Street  
Lynbrook, NY 11563  
Phone: 516 593-7000  
Fax: -  
Web: www.biospecifics.com

CEO: Kevin Buchi  
CFO: Patrick Caldwell  
HR: -  
FYE: December 31  
Type: Public

BioSpecifics Technologies specifically uses collagenase (an enzyme that breaks the bonds of collagen) to treat a variety of skin-thickening diseases and conditions. Its current product named Xiaflex (Xiapex in Europe) is an injectable collagenase that treats Dupuytren's disease and Peyronie's disease. It partners with Endo International to market Xiaflex in the US and with Swedish Orphan Biovitrum to market Xiapex in Europe and Eurasia. BioSpecifics is also testing collagenase treatments for human and canine lipoma (benign fatty tumor) frozen shoulder cellulite plantar fibromatosis and lateral hip fat.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 23.7%         | 14.1  | 22.8  | 26.3  | 27.4  | 33.0  |
| Net income (\$ mil.)   | 44.1%         | 4.6   | 9.6   | 11.4  | 11.3  | 20.1  |
| Market value (\$ mil.) | 11.9%         | 281.0 | 312.6 | 405.3 | 315.3 | 440.9 |
| Employees              | 0.0%          | 5     | 5     | 5     | 5     | 5     |

**BIOSYNERGY, INC.**

NBB: BSYN

1940 East Devon Avenue  
Elk Grove Village, IL 60007  
Phone: 847 956-0471  
Fax: 847 956-6050  
Web: www.biosynergyinc.com

CEO: Fred K Suzuki  
CFO: Laurence Mead  
HR: -  
FYE: April 30  
Type: Public

Biosynergy does its part to keep the good blood good. Biosynergy makes blood monitoring devices most of which are used in blood banks to keep blood healthy and at the right temperature. Its products are disposable cholesteric (asymmetrical) liquid crystal devices that cool heat and monitor blood and other lab materials or samples. The company also distributes some third-party products. In addition Biosynergy is developing antibacterial compounds for use in food and other products. The company sells its products to hospitals laboratories product dealers and clinical end-users. Chairman president and CEO Fred Suzuki controls about 35% of the company which was founded in 1976.

|                        | Annual Growth | 04/15 | 04/16 | 04/17 | 04/18 | 04/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.3%)        | 1.4   | 1.3   | 1.3   | 1.2   | 1.3   |
| Net income (\$ mil.)   | (10.3%)       | 0.1   | 0.1   | 0.1   | 0.0   | 0.1   |
| Market value (\$ mil.) | -             | 0.0   | 0.0   | 0.0   | 0.0   | -     |
| Employees              | 0.0%          | 6     | 6     | 6     | 6     | 6     |

**BIOTELEMETRY INC**

NMS: BEAT

1000 Cedar Hollow Road #102  
Malvern, PA 19355  
Phone: 610 729-7000  
Fax: -

CEO: Joseph H. (Joe) Capper  
CFO: Heather C. Getz  
HR: Tim Raher  
FYE: December 31  
Type: Public

BioTelemetry knows how to keep a beat. The company provides real-time outpatient cardiac rhythm monitoring and telemetry services for patients throughout the US. Its core product Mobile Cardiac Outpatient Telemetry (MCOT) helps physicians diagnose and monitor heart arrhythmia in patients by providing continuous heartbeat monitoring and transmitting a complete picture of the heart's functions to physicians. The system which uses real-time two-way wireless communication accommodates patient mobility and remote physician adjustment. BioTelemetry also manufactures and sells traditional cardiac event and Holter monitors that record patient heart rhythm data but cannot transmit the data in real time.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18   |
|------------------------|---------------|-------|-------|-------|--------|---------|
| Sales (\$ mil.)        | 24.4%         | 166.6 | 178.5 | 208.3 | 286.8  | 399.5   |
| Net income (\$ mil.)   | -             | (9.8) | 7.4   | 53.4  | (16.0) | 42.8    |
| Market value (\$ mil.) | 56.2%         | 335.1 | 390.2 | 746.6 | 998.9  | 1,995.0 |
| Employees              | 12.9%         | 922   | 938   | 1,087 | 1,600  | 1,500   |

**BIRDS EYE FOODS LLC**

90 Linden Oaks  
Rochester NY 14625  
Phone: 585-383-1850  
Fax: 585-385-2857  
Web: www.birdseyefoods.com

CEO: Neil Harrison  
CFO: Chris Puma  
HR: -  
FYE: June 30  
Type: Subsidiary

Whether from a bird's eye or with an eye on the bottom line the view is sure to inspire health at Birds Eye Foods. Its namesake packaged frozen vegetables (boxed and bagged) are the #1 brand in the US frozen vegetable industry a more than \$2 billion market in terms of retail sales. The company is also the #2 producer of frozen complete bagged meals providing a protein starch and vegetable. Birds Eye also makes such staples as canned pie fillings and chili and bottled salad dressings. It supplies US retail food retailers as well as foodservice and industrial food customers. Birds Eye operates as a division of diversified foods producer Pinnacle Foods itself owned by investment giant The Blackstone Group.

**BIRKENSTOCK USA GP LLC**

6 Hamilton Landing  
Novato CA 94949  
Phone: 415-884-3200  
Fax: 888-937-2475  
Web: www.birkenstockusa.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

From Woodstock to the stock market Birkenstock wants you to put your best foot forward. Birkenstock USA is the exclusive US importer and distributor of the German-made footwear that was transformed from cult status to mainstream hip as the look of the 1970s re-emerged. The company's high-comfort products include hundreds of styles of shoes sandals clogs and arch supports for men women and children. Birkenstock's footwear is designed around the concept that the shape of the shoe should follow the shape of the foot. Birkenstock sells shoes through more than 1800 retailers and more than 200 licensed specialty shops. Birkenstock employees own 100% of the company.

**BIRMINGHAM-SOUTHERN COLLEGE INC**

900 ARKADELPHIA RD  
BIRMINGHAM, AL 352540002  
Phone: 205-226-4600  
Fax: -  
Web: www.bsc.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Birmingham-Southern College is a private liberal arts college affiliated with the United Methodist Church. The school offers bachelor's degrees in more than 50 fields of study including art history math physics and religion. It has an enrollment of approximately 1300 students. In addition to core curriculum in areas of arts fine arts music and science the college has study abroad independent study research honors interdisciplinary study and internship programs. Birmingham-Southern College is the result of the 1918 merger between Southern University (founded in 1856) and Birmingham College (founded in 1898).

|                        | Annual<br>Growth | 05/10 | 05/11 | 05/13 | 05/15 | 05/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.3%)           | -     | 75.5  | 73.9  | 66.6  | 70.5  |
| Net income (\$ mil.)   | -                | -     | 0.2   | 7.9   | (4.1) | (4.4) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 299   |

**BIRNER DENTAL MANAGEMENT SERVICES INC**
**NBB: BDMS**

1777 S. Harrison Street, Suite 1400  
Denver, CO 80210  
Phone: 303 691-0680  
Fax: -  
Web: www.perfectteeth.com

CEO: Frederic W J Birner  
CFO: Dennis N Genty  
HR: -  
FYE: December 31  
Type: Public

Birner Dental Management Services hopes to leave its customers smiling. The company acquires develops and manages dental practice networks freeing dentists of their administrative duties by providing management services such as billing accounting and marketing. Birner Dental manages about 60 offices under the Perfect Teeth brand name; more than 40 of the practices are located in Colorado and the rest are in Arizona and New Mexico. Some locations offer special services such as orthodontics oral surgery and periodontics. Brothers and co-founders Frederic (chairman and CEO) and Mark Birner (president) together own more than one-quarter of the company.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.2%)           | 62.4  | 64.1  | 65.1  | 63.8  | 61.8  |
| Net income (\$ mil.)   | -                | 0.8   | 0.1   | (0.9) | (0.7) | (1.4) |
| Market value (\$ mil.) | (1.6%)           | 31.8  | 32.5  | 27.9  | 20.9  | 29.8  |
| Employees              | (4.5%)           | 588   | 594   | 526   | 502   | 489   |

**BISCOM INC.**

321 Billerica Rd.  
Chelmsford MA 01824  
Phone: 978-250-1800  
Fax: 978-250-4449  
Web: www.biscom.com

CEO: Bill Ho  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Biscom can help you get right down to seemingly mundane business details such as faxing and e-mailing. The company provides enterprise fax server and fax software products including products to make various messaging formats and data such as voicemail fax and e-mail accessible and integrated into various applications. Biscom also provides tools for securely transferring files throughout enterprises as well as document capture and routing products. Biscom's customers come from a variety of industries such as financial services manufacturing retail and health care.

**BISON BUILDING MATERIALS LTD.**

1445 W. Sam Houston Pkwy. North  
Houston TX 77043-3110  
Phone: 713-467-6700  
Fax: 713-935-1223  
Web: www.bisonbuilding.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Bison Building Materials provides lumber and building materials to primarily residential contractors and remodelers through about five locations in the Houston area and Central Texas. Besides lumber and plywood Bison Building Materials specializes in engineered wood products such as flooring structural beams fiberglass insulation and millwork. Founded in 1962 by Roy Bierschwale as a small retail store and lumber shed Bison Building Materials filed for Chapter 11 bankruptcy protection in 2009 following the crash in the housing market. Rival Stock Building Supply (SBS) acquired the company in July 2010.

**BISSELL HOMECARE INC.**

2345 Walker St. NW  
Grand Rapids MI 49544  
Phone: 616-453-4451  
Fax: 616-453-1383  
Web: www.bissell.com

CEO: Mark J Bissell  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

BISSELL's in the business of seeing spots and taking care of dust bunnies. A pioneer in the carpet-cleaning industry BISSELL Homecare makes a full line of vacuum cleaners sweepers steam cleaners deep cleaners and cleaning chemicals for home use. Its models include the Powersteamer Big Green and Spotlifter machines. The firm sells its products worldwide under the BISSELL and Woolite brand names through mass merchandisers (Best Buy Target Wal-Mart) home centers (Lowe's Home Depot) hardware stores (Ace Hardware) and through BISSELL.com. It entered the deep-cleaning rental business in 2010. Founded in 1876 by Melville and Anna Bissell the company is still owned and operated by the Bissell family.

**BITCO CORPORATION**

320 18th St.  
Rock Island IL 61201  
Phone: 309-786-5401  
Fax: 309-786-3847  
Web: www.bituminousinsurance.com

CEO: Greg Ator  
CFO: –  
HR: Janine K Happ  
FYE: December 31  
Type: Subsidiary

Bitco which operates as the Bituminous Insurance Companies provides insurance services with industry specialization in construction construction materials forest products oil and gas and structural moving. The group consists of Bituminous Casualty and Bituminous Fire and Marine Insurance and underwrites primarily commercial automobile commercial property general liability and workers' compensation insurance lines. Bitco also sells insurance through Great West Casualty Company which specializes in coverage primarily for the motor carrier industry. Its products are marketed through independent insurance agents. Bitco and the Bituminous Insurance Companies are subsidiaries of Old Republic International.

**BITSTREAM INC.**

NASDAQ: BITS

500 Nickerson Rd.  
Marlborough MA 01752  
Phone: 617-497-6222  
Fax: 617-868-0784  
Web: www.bitstream.com

CEO: Amos Kaminski  
CFO: James P Dore  
HR: –  
FYE: December 31  
Type: Public

Bitstream counts on its fonts to keep business flowing. The company's Font Fusion and Bitstream Panorama technologies help deliver typographic capabilities to hardware software and Web applications. Font Fusion is the company's base text rendering technology designed specifically for small form factors such as mobile phones and set-top boxes. Bitstream Panorama specializes in complex language printing needs such as for Arabic Hebrew and Thai. Bitstream also offers some 62000 fonts to consumers through MyFonts.com. In 2011 Bitstream spun off its mobile browsing and data publishing businesses to facilitate the company's acquisition by Monotype Imaging in 2012.

**BJ'S RESTAURANTS INC**

NMS: BJRI

7755 Center Avenue, Suite 300  
Huntington Beach, CA 92647  
Phone: 714 500-2400  
Fax: –  
Web: www.bjsrestaurants.com

CEO: Gregory A. (Greg) Trojan  
CFO: Gregory S. (Greg) Levin  
HR: –  
FYE: January 01  
Type: Public

The Windy City inspires the food and drink at BJ's. BJ's Restaurants owns and operates 175 restaurants in California and almost 25 other mostly western states under the names BJ's Restaurant & Brewhouse BJ's Restaurant & Brewery and BJ's Pizza & Grill. The casual-dining eateries offer Chicago-style pizza salads sandwiches pasta and the company's own hand-crafted beers. Its Restaurant & Brewery locations which feature an onsite microbrewery help supply beer to the rest of the chain. The Brewhouse locations sell beer from company breweries and from third-parties using the company's recipes. The smaller Pizza & Grill shops have limited menus. The first BJ's opened in California in 1978.

|                        | Annual Growth | 12/14   | 12/15* | 01/17  | 01/18   | 01/19   |
|------------------------|---------------|---------|--------|--------|---------|---------|
| Sales (\$ mil.)        | 5.7%          | 845.6   | 919.6  | 993.1  | 1,031.8 | 1,116.9 |
| Net income (\$ mil.)   | 13.1%         | 27.4    | 45.3   | 45.6   | 44.8    | 50.8    |
| Market value (\$ mil.) | 0.1%          | 1,059.2 | 943.0  | 804.4  | 773.9   | 1,064.9 |
| Employees              | 3.5%          | 18,700  | 20,500 | 22,000 | 21,500  | 22,215  |

\*Fiscal year change

**BJ'S WHOLESALE CLUB INC.**

25 Research Dr.  
Westborough MA 01581  
Phone: 508-651-7400  
Fax: 508-651-6114  
Web: www.bjs.com

CEO: Christopher J Baldwin  
CFO: Robert Eddy  
HR: –  
FYE: January 31  
Type: Private

"Exclusive membership" has never been as common as it is at BJ's Wholesale Club. The firm is the nation's #3 membership warehouse club (far behind leaders Costco and SAM'S CLUB) and #1 in New England with more than nine million members and about 195 locations in 15 states mostly along the Eastern Seaboard. Food including canned fresh and frozen items accounts for about two-thirds of sales at BJ's. The remainder comes from general merchandise including apparel housewares office equipment small appliances and gas. Unlike its major rivals BJ's targets individual retail customers rather than small businesses. BJ's was taken private in 2011.

**BJT, INC.**

2233 CAPITAL BLVD  
RALEIGH, NC 276041421  
Phone: 919-828-3842  
Fax: –  
Web: www.mutualdistributing.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

A wholesaler of Southern comfort Mutual Distributing distributes alcoholic and nonalcoholic beverages in North Carolina. The company started in 1946 operates from seven locations across the state. Alcoholic beverage brands handled by Mutual Distributing include domestic and imported wine labels by Wyndham Estate Robert Mondavi Moet & Chandon and Folie a Deux and beers by Anchor Tecate Heineken and Sapporo. The company distributes bottled waters too such as Evian Perrier San Pellegrino and Fiji. Mutual Distributing caters to retail customers (supermarkets convenience stores and specialty package outlets restaurants and hotels) in every county in North Carolina.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.1%          | –     | 158.3 | 172.7 | 192.0 | 200.4 |
| Net income (\$ mil.)   | 17.8%         | –     | 3.2   | 4.2   | 7.8   | 6.2   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 650   |

**BK TECHNOLOGIES CORP**
**ASE: BKT**

7100 Technology Drive  
West Melbourne, FL 32904  
Phone: 321 984-1414  
Fax: -  
Web: www.relm.com

CEO: -  
CFO: William P Kelly  
HR: -  
FYE: December 31  
Type: Public

RELM Wireless spreads communications across the land. The company makes portable land mobile radio (LMR) products used for mobile handheld and vehicle communications. In addition to radios its products include base stations repeaters and related subsystems. The US government and public safety agencies account for the vast majority of RELM's sales but the company also markets to hotels construction firms schools and transportation service providers. RELM Wireless sells its radio communications systems under the BK Radio RELM and RELM/BK brands.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.4%         | 31.0  | 29.7  | 50.7  | 39.4  | 49.4  |
| Net income (\$ mil.)   | -             | 1.6   | 1.0   | 2.7   | (3.6) | (0.2) |
| Market value (\$ mil.) | (6.0%)        | 61.5  | 50.5  | 60.9  | 45.5  | 48.1  |
| Employees              | 4.2%          | 101   | 107   | 107   | 119   | 119   |

**BKF CAPITAL GROUP INC**
**NBB: BKF**

31248 Oak Crest Drive, Suite 110  
Westlake Village, CA 91361  
Phone: 805 416-7054  
Fax: -  
Web: www.bkfcapital.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Wanted: business opportunity for former investment firm. Contact BKF Capital Group. BKF is evaluating strategic alternatives including a possible merger acquisition or other business combination. The company has no operations and only a small revenue stream (more like a trickle) from its days as an asset manager and broker dealer; it is no longer a registered investment advisor and has also surrendered its broker license. Its primary subsidiary is BKF Asset Management but as the company itself points out it has no operations either. BKF Capital's search for a new raison d'être was put on hold when it was named in a class action shareholder lawsuit but the suit was dropped in 2007 and the search resumed.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (63.3%)       | 0.1   | 0.0   | 0.0   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -             | (0.8) | (2.3) | (1.0) | (0.6) | (0.2) |
| Market value (\$ mil.) | 68.9%         | 0.7   | 0.8   | 1.0   | 0.6   | 5.7   |
| Employees              | (42.3%)       | 3     | 1     | 1     | -     | -     |

**BLACK & VEATCH CORPORATION**

11401 LAMAR AVE  
OVERLAND PARK, KS 662111598  
Phone: 913-458-2000  
Fax: -  
Web: www.bv.com

CEO: O. H. (Dean) Oskvig  
CFO: Karen L. Daniel  
HR: -  
FYE: December 31  
Type: Private

Black & Veatch (BV) is one of the world's top global engineering procurement consulting and construction firms specializing in infrastructure development for the energy oil and gas water environmental and telecommunications industries and governments. BV offers environmental consulting operations and maintenance security design and consulting management consulting and IT services. Boasting roughly \$3.5 billion in annual revenue the employee-owned contractor has completed projects in more than 100 countries including coal nuclear and combustion turbine plants; drinking water and coastal water operations; and wireless and broadband installations. The company was founded by engineers E. B. Black and Tom Veatch in 1917.

|                        | Annual Growth | 12/05 | 12/06 | 12/07   | 12/08   | 12/09   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (4.9%)        | -     | -     | 1,287.3 | 1,267.3 | 1,163.0 |
| Net income (\$ mil.)   | 31.7%         | -     | -     | 33.5    | 16.9    | 58.2    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 4,065   |

**BLACK BOX CORP. (DE)**
**NMS: BBOX**

1000 Park Drive  
Lawrence, PA 15055  
Phone: 724 746-5500  
Fax: -  
Web: www.blackbox.com

CEO: Deepak Bansal  
CFO: David J Russo  
HR: -  
FYE: March 31  
Type: Public

Black Box packs a lot of equipment in its box of networking products. The company distributes and supports voice and data networking infrastructure offering more than 118000 products including modems routers switches and testing equipment. It also sells cabinets cables and training materials. Black Box primarily distributes and services third-party equipment some of which carries its brand but it also manufactures some products. Most of the company's sales come from its on-site services such as design installation technical support and maintenance. Black Box sells to corporations schools and government agencies primarily in North America and Europe. Key industries served include business services manufacturing banking retail and health care.

|                        | Annual Growth | 03/13 | 03/14   | 03/15 | 03/16   | 03/17 |
|------------------------|---------------|-------|---------|-------|---------|-------|
| Sales (\$ mil.)        | (3.8%)        | 997.8 | 971.7   | 992.4 | 912.7   | 855.7 |
| Net income (\$ mil.)   | -             | 28.8  | (115.9) | 15.3  | (171.1) | (7.1) |
| Market value (\$ mil.) | (20.0%)       | 326.3 | 364.1   | 313.1 | 201.5   | 133.9 |
| Employees              | (3.0%)        | 3,900 | 3,959   | 3,803 | 3,631   | 3,448 |

**BLACK ENTERTAINMENT TELEVISION LLC**

1 BET Plaza 1235 W St. NE  
Washington DC 20018  
Phone: 202-608-2000  
Fax: 202-608-2589  
Web: www.bet.com

CEO: Debra L Lee  
CFO: Michael Pickrum  
HR: -  
FYE: December 31  
Type: Subsidiary

You might say this network gives cable TV some street cred. Black Entertainment Television operates BET the leading cable channel targeting young African-American audiences with a mix of entertainment music and news programming. Reaching about 91 million US homes BET boasts a lineup that includes 106 & Park (music videos); BET Awards and Soul Train Awards (award shows); Harlem Heights (reality shows); The Game (scripted series) and Sunday Best (gospel music). The network is the flagship property of BET Networks which includes sister outlets BET Gospel BET Hip Hop and Centric (targeting multicultural viewers). Launched in 1980 BET is owned by media conglomerate Viacom.

**BLACK HILLS CORPORATION**
**NYS: BKH**

7001 Mount Rushmore Road  
Rapid City, SD 57702  
Phone: 605 721-1700  
Fax: -  
Web: www.blackhillscorp.com

CEO: David R. Emery  
CFO: Richard W. Kinzley  
HR: Robert Myers  
FYE: December 31  
Type: Public

The Black Hills (and neighboring states) are alive with the sound of energy generation distribution and exploration activities. Black Hills distributes power to 205400 customers in Colorado Montana South Dakota and Wyoming; its Cheyenne Light Fuel and Power unit serves 40970 electric customers and 36000 natural gas customers in the Cheyenne area. Black Hills' energy segment serves 543200 natural gas customers in Colorado Iowa Kansas Nebraska and Wyoming and 94400 electricity customers in Colorado. The company's unregulated segment is engaged in coal mining power generation oil and gas production and appliance repair services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.9%          | 1,393.6 | 1,304.6 | 1,573.0 | 1,680.3 | 1,754.3 |
| Net income (\$ mil.)   | 19.0%         | 128.8   | (32.1)  | 73.0    | 177.0   | 258.4   |
| Market value (\$ mil.) | 4.3%          | 3,182.6 | 2,786.0 | 3,680.7 | 3,606.9 | 3,767.1 |
| Employees              | 9.1%          | 2,021   | 2,003   | 2,834   | 2,744   | 2,863   |



**BLACK HILLS POWER INC.**

7001 Mount Rushmore Road  
Rapid City, SD 57702  
Phone: 605 721-1700  
Fax: -  
Web: www.blackhillspower.com

CEO: David R Emery  
CFO: Richard W Kinzley  
HR: -  
FYE: December 31  
Type: Public

Mount Rushmore is a monument to the powerful in the Black Hills of South Dakota. Black Hills Power formed in 1941 the same year the Mount Rushmore was completed gets power to the people. It generates transmits and distributes electricity to 66000 customers. Its 9300 sq.mil. service area encompasses western South Dakota northeastern Wyoming and southeastern Montana. The utility became a subsidiary of Black Hills Corporation in 2000. Its five electric power plants are fueled by low-sulphur Wyoming coal mined by Black Hills Corp.'s unit Wyodak Resource Development Corp.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.6%             | 268.5 | 277.9 | 267.6 | 288.4 | 298.1 |
| Net income (\$ mil.)   | 8.0%             | 33.6  | 45.2  | 45.1  | 51.3  | 45.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | -     |

**BLACK RAVEN ENERGY INC.**

1875 Lawrence St. Ste. 450  
Denver CO 80202  
Phone: 303-308-1330  
Fax: 303-308-1590  
Web: www.blackravenenergy.com

CEO: Robert Watson Jr  
CFO: Douglas Wright  
HR: -  
FYE: December 31  
Type: Private

Black Raven Energy (formerly PRB Energy) is engaged in coal-bed methane production in the Rocky Mountains. The company focuses on natural gas gathering and exploration and production. Its exploration and gathering and processing operations are primarily located in the Powder River Basin. In 2007 PRB Energy was targeting reserves of about 100 billion cu. ft. of natural gas equivalent before deteriorating finances hurt its expansion plans. The company filed for Chapter 11 bankruptcy protection in 2008. In preparation to emerge from bankruptcy it reorganized as Black Raven Energy in 2009.

**BLACKBAUD, INC.**
**NMS: BLKB**

65 Fairchild Street  
Charleston, SC 29492  
Phone: 843 216-6200  
Fax: 843 216-6100  
Web: www.blackbaud.com

CEO: Michael P. (Mike) Gianoni  
CFO: Anthony W. (Tony) Boor  
HR: John J. Mistretta  
FYE: December 31  
Type: Public

Blackbaud wants to make it easy to give. The company provides financial fundraising and administrative software for not-for-profit organizations and educational institutions. Software offerings include The Raiser's Edge for fundraising management Blackbaud Enterprise CRM for customer relationship management The Financial Edge for accounting and The Education Edge for managing school admissions registration and billing. Blackbaud has about 35000 customers in more than 60 countries including colleges environmental groups health and human services providers churches and animal welfare groups. The company generates most of its sales in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.7%            | 564.4   | 637.9   | 730.8   | 788.3   | 848.6   |
| Net income (\$ mil.)   | 12.2%            | 28.3    | 25.6    | 41.5    | 65.9    | 44.8    |
| Market value (\$ mil.) | 9.8%             | 2,101.0 | 3,198.6 | 3,108.3 | 4,589.1 | 3,054.9 |
| Employees              | 2.5%             | 3,033   | 3,095   | 3,156   | 3,182   | 3,353   |

**BLACKBOARD INC.**

650 Massachusetts Ave. NW 6th Fl.  
Washington DC 20001-3796  
Phone: 202-463-4860  
Fax: 202-463-4863  
Web: www.blackboard.com

CEO: William L. Ballhaus  
CFO: Bill Davis  
HR: -  
FYE: December 31  
Type: Private

Chalk up Blackboard's success to the Internet. Blackboard develops software that lets schools create Internet-based learning programs and communities. Its applications connect teachers students parents and administrators via the Web enabling Internet-based assignments class websites and online collaboration with classmates. The software also includes a content management system for creating and managing digital course content. Other modules include transaction community and payment management tools that enable students to use their college IDs for meal plans events and tuition payments. In 2011 Blackboard was acquired by Providence Equity for about \$1.64 billion.

**BLACKFOOT TELEPHONE COOPERATIVE INC.**

1221 N RUSSELL ST  
MISSOULA, MT 598081898  
Phone: 406-541-2121  
Fax: -  
Web: www.blackfoot.com

CEO: Bill Squires  
CFO: Theodore Otis  
HR: -  
FYE: December 31  
Type: Private

Blackfoot Telecommunications Cooperative provides phone services to rural communities along the Blackfoot River in western Montana and central Idaho. Founded in 1954 it is the first of the Blackfoot Communications Group of companies which includes competitive local-exchange carrier (CLEC) Blackfoot Communications Blackfoot.net Internet services provider and telecom software maker TeleSphere. The company's services include local and long-distance phone service dial-up and DSL Internet access and PCS wireless. It also owns a stake in video conferencing specialist Vision Net.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.6%             | -     | 31.6  | 33.1  | 33.9  | 32.1  |
| Net income (\$ mil.)   | 15.5%            | -     | -     | 2.9   | 3.7   | 3.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 214   |

**BLACKHAWK BANCORP INC**
**NBB: BHWB**

400 Broad Street  
Beloit, WI 53511  
Phone: 608 364-8911  
Fax: 608 363-6186  
Web: www.blackhawkbank.com

CEO: -  
CFO: James Todd  
HR: Pat McCoy  
FYE: December 31  
Type: Public

This Blackhawk's mission is to increase your bottom line. Blackhawk Bancorp is the holding company for Blackhawk State Bank (aka Blackhawk Bank) which has nearly 10 locations in south-central Wisconsin and north-central Illinois. Serving area consumers and businesses the bank offers standard financial services such as checking savings and money market accounts CDs credit cards and wealth management. It also caters to the Hispanic community by offering bilingual services at some of its branches. Blackhawk Bank maintains a somewhat diverse loan portfolio with residential mortgages commercial and industrial loans and commercial real estate loans accounting for the bulk of its lending activities.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 8.9%             | 581.5 | 602.5 | 665.7 | 720.6 | 817.3 |
| Net income (\$ mil.)   | 37.9%            | 2.3   | 3.9   | 6.0   | 6.2   | 8.1   |
| Market value (\$ mil.) | 14.9%            | 49.9  | 58.4  | 75.2  | 88.5  | 87.0  |
| Employees              | -                | -     | 165   | -     | -     | -     |

**BLACKHAWK NETWORK HOLDINGS INC**
**NMS: HAWK**

6220 Stoneridge Mall Road  
Pleasanton, CA 94588  
Phone: 925 226-9990  
Fax: -  
Web: www.blackhawknetwork.com

CEO: Talbott Roche  
CFO: Chuck Garner  
HR: -  
FYE: December 31  
Type: Public

With this Blackhawk think shoppers not choppers. Blackhawk Network sells gift phone sports ticket prepaid debit and prepaid wireless phone cards through a network of more than 244,000 retailers around the world. The cards can be found in convenience drug grocery and specialty stores including Chevron Food Lion Kroger and Safeway (Blackhawk's founder). Blackhawk offers more than 600 brands of cards from companies such as Apple Barnes & Noble Starbucks Visa and Best Buy. The cards can be found online or at Gift Card Mall racks which display hundreds of cards that can be redeemed online or on-site at retail locations.

|                        | Annual Growth | 12/12 | 12/13*  | 01/15   | 01/16*  | 12/16   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.6%         | 959.1 | 1,138.1 | 1,445.0 | 1,801.1 | 1,899.8 |
| Net income (\$ mil.)   | (44.2%)       | 48.2  | 54.1    | 45.5    | 45.6    | 4.7     |
| Market value (\$ mil.) | 13.7%         | -     | 1,428.4 | 2,060.2 | 2,461.0 | 2,097.3 |
| Employees              | 44.8%         | 725   | 1,316   | 1,860   | 2,331   | 3,191   |

\*Fiscal year change

**BLACKROCK INC**
**NYS: BLK**

55 East 52nd Street  
New York, NY 10055  
Phone: 212 810-5300  
Fax: -  
Web: www.blackrock.com

CEO: Laurence D. (Larry) Fink  
CFO: Gary S. Shedlin  
HR: Jeffrey A. Smith  
FYE: December 31  
Type: Public

With some \$6.3 trillion in assets under management BlackRock is the world's largest public investment management firm. It specializes in equity and fixed income products as well as alternative and multi-class instruments which it invests in on behalf of institutional and retail investors worldwide. Clients include pension plans governments insurance companies mutual funds endowments foundations and charities. BlackRock also provides risk management services through BlackRock Solutions and is a leading provider of exchange-traded funds (ETFs) through iShares. The firm has offices in more than 30 countries. BlackRock serves around 90% of the Fortune 100 largest companies.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.4%          | 11,081.0 | 11,401.0 | 11,555.0 | 12,491.0 | 14,198.0 |
| Net income (\$ mil.)   | 6.9%          | 3,294.0  | 3,345.0  | 3,172.0  | 4,970.0  | 4,305.0  |
| Market value (\$ mil.) | 2.4%          | 56,334.8 | 53,650.1 | 59,955.4 | 80,936.8 | 61,890.2 |
| Employees              | 5.1%          | 12,200   | 13,000   | 13,000   | 13,900   | 14,900   |

**BLACKSTONE GROUP INC (THE)**
**NYS: BX**

345 Park Avenue  
New York, NY 10154  
Phone: 212 583-5000  
Fax: -  
Web: www.blackstone.com

CEO: Stephen A. Schwarzman  
CFO: Michael S. Chae  
HR: -  
FYE: December 31  
Type: Public

Throw a rock and you're bound to hit a Blackstone investment. The Blackstone Group is one of the world's largest real estate private equity and alternative asset managers in the world with around \$540 billion in assets under management. Of the \$540 billion private equity make up the firm's largest asset category with more than \$170 billion under management and around 100 portfolio companies. Its real estate investment holdings constitute more than \$150 billion making Blackstone one of the world's largest real estate investors. The firm manages investment vehicles including private equity funds funds of hedge funds and real estate funds. Clients include public and corporate pensions financial institutions and individuals.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.3%)        | 7,484.7  | 4,646.6  | 5,125.8  | 7,119.1  | 6,833.3  |
| Net income (\$ mil.)   | (0.7%)        | 1,584.6  | 709.8    | 1,039.2  | 1,470.8  | 1,541.8  |
| Market value (\$ mil.) | (3.1%)        | 22,436.5 | 19,392.3 | 17,926.6 | 21,236.1 | 19,770.4 |
| Employees              | 4.5%          | 2,190    | 2,060    | 2,120    | 2,360    | 2,615    |

**BLACKSTONE MORTGAGE TRUST INC**
**NYS: BXMT**

345 Park Avenue, 42nd Floor  
New York, NY 10154  
Phone: 212 655-0220  
Fax: -

CEO: Stephen D Plavin  
CFO: Paul D Quinlan  
HR: -  
FYE: December 31  
Type: Public

Capital Trust thinks investing in commercial mortgages is a capital idea. The self-managed real estate investment trust (REIT) originates underwrites and invests in commercial real estate assets on its own behalf and for other investors. Its portfolio includes first mortgage and bridge loans mezzanine loans and collateralized mortgage-backed securities. Subsidiary CT Investment Management which the company is selling manages five private equity funds and a separate account for third parties. Most Capital Trust's assets are related to US properties but the REIT does make occasional investments in international instruments.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 42.2%         | 184.8   | 410.6   | 498.0   | 537.9   | 756.1   |
| Net income (\$ mil.)   | 33.4%         | 90.0    | 196.8   | 238.3   | 217.6   | 285.1   |
| Market value (\$ mil.) | 2.3%          | 3,596.9 | 3,303.1 | 3,711.7 | 3,972.2 | 3,932.7 |
| Employees              | -             | -       | -       | -       | -       | -       |

**BLAIR CORPORATION**

220 Hickory St.  
Warren PA 16366  
Phone: 814-723-3600  
Fax: 814-726-6376  
Web: www.blair.com

CEO: -  
CFO: Larry Pitorak  
HR: -  
FYE: December 31  
Type: Subsidiary

Before its customers pick up the phone to arrange a game of pinochle with their peeps Blair hopes they'll give some attention to its latest mailing. Through its catalogs letter pitches and website Blair sells men's and women's clothing (its biggest sales generators) to middle-aged and senior low- to middle-income customers. The company also sells home decor bedspreads bath accessories drapes kitchenware rugs and vacuums. Most of Blair's merchandise is made to specifications by independent suppliers. Established in 1910 it operates a retail store and a factory outlet in Pennsylvania. Apparel marketer Orchard Brands (formerly Appleseed's Topco) owns Blair.

**BLANK ROME LLP**

1 Logan Sq.  
Philadelphia PA 19103-6998  
Phone: 215-569-5500  
Fax: 215-569-5555  
Web: www.blankrome.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Blank Rome has more than 500 lawyers in about 10 offices located mostly in the eastern US with one office in Hong Kong and one in Shanghai. The firm practices in such areas as bankruptcy corporate governance employment government relations intellectual property litigation maritime real estate and tax. Through its Blank Rome Government Relations affiliate the firm provides advocacy and communications services. Blank Rome caters to a wide array of industries such as life sciences chemical private equity real estate and financial institutions. Blank Rome opened a Houston office in 2011 the firm's first Texas office.

**BLARNEY CASTLE OIL CO.**

12218 WEST ST  
BEAR LAKE, MI 496149453  
Phone: 231-864-3111  
Fax: -  
Web: www.blarneycastleoil.com

CEO: -  
CFO: Joe Taraskavage  
HR: -  
FYE: March 31  
Type: Private

While kissing the Blarney stone has a reputation for reliably making people loquacious Blarney Castle Oil and Propane has a reputation for reliably supplying its customers with fuels. The family-owned company transports petroleum products to customers through about 10 office locations in Michigan. Its products include agricultural and commercial fuels (diesel and gasoline) commercial and industrial lubricants and coolants home heating oil fuel oil and propane. Blarney Castle Oil and Propane also operates 90 convenience stores under the EZ Mart brand name.

|                        | Annual<br>Growth | 03/09 | 03/10 | 03/11 | 03/12 | 03/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.2%            | -     | -     | 415.3 | 501.5 | 513.6 |
| Net income (\$ mil.)   | 42.7%            | -     | -     | 3.0   | 4.0   | 6.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 700   |

**BLESSING HOSPITAL**

BROADWAY AT 11TH ST  
QUINCY, IL 62301  
Phone: 217-223-1200  
Fax: -  
Web: www.blessinghealth.org

CEO: Maureen A Kahn  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Blessing Hospital is a not-for-profit acute care medical center that provides a wide range of health services to residents in areas of western Illinois northeast Missouri and southeast Iowa. Through its main campus location it provides primary and emergency care as well as specialty services including diagnostics and surgery. The hospital is home to centers of excellence in the treatment of cancer heart and cardiovascular ailments wound care and women's health issues. Blessing Hospital provides outpatient and behavioral health services at a nearby campus. It also operates family practice centers and provides home and hospice care services. It is part of the Blessing Health System.

|                        | Annual<br>Growth | 09/07 | 09/08 | 09/12 | 09/15 | 09/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.1%             | -     | 238.4 | 289.1 | 316.3 | 355.2 |
| Net income (\$ mil.)   | -                | -     | (2.2) | 14.8  | 15.2  | 52.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,500 |

**BLSH-MIZE CO.**

223 S 5TH ST  
ATCHISON, KS 660022801  
Phone: 913-367-1250  
Fax: -  
Web: www.blishmize.com

CEO: Jonathan Mize  
CFO: Tom Hottovy  
HR: -  
FYE: December 31  
Type: Private

Hardware supplier Blish-Mize distributes more than 52000 products to hardware stores home centers lumberyards and paint stores in a dozen states in the heartland of the US. Its catalog includes hand and power tools lawn equipment hardware paint heating and cooling products housewares plumbing and electrical supplies and sporting goods. The company has distribution centers in Colorado and Kansas. Aside from its wholesaling business Blish-Mize operates toolmaker Hardware House with House-Hasson. Brothers-in-law David Blish Edward Mize and Jack Siliman founded the firm in 1871 to outfit wagon trains. President and CEO John Mize Jr. represents the fourth generation of the family-owned company.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07     | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,647.8) | 64.0  | 60.5  |
| Net income (\$ mil.)   | 12586.3%         | -     | -     | 0.0       | 1.8   | 0.7   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 175   |

**BLIZZARD ENTERTAINMENT INC.**

16215 Alton Pkwy.  
Irvine CA 92623  
Phone: 949-955-1380  
Fax: +44-20-7802-5600  
Web: www.capreg.com

CEO: Mike Morhaime  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Blizzard Entertainment hopes to continue to produce a flurry of hit games. A unit of Activision Blizzard the company is the leading video game maker in the massively multiplayer online role-playing games (MMORPG) niche. It develops and publishes software titles such as the genre-dominating World of Warcraft (about 10 million subscribers) Starcraft and Diablo series available for play on PCs. Blizzard offers its Battle.net online gaming service that enables the worldwide social gaming experience for its titles. The games are sold through retailers and online download. The company has also leveraged its popular games into related products such as action figures board games graphic novels and comic books.

**BLOCK (H & R), INC.**

NYS: HRB

One H&R Block Way  
Kansas City, MO 64105  
Phone: 816 854-3000  
Fax: -  
Web: www.hrbblock.com

CEO: Jeffrey J. (Jeff) Jones  
CFO: Tony Bowen  
HR: Kristi Macaluso  
FYE: April 30  
Type: Public

H&R Block is one of the largest tax return preparers in the US where it boasts some 11600 company-owned and franchised retail locations. It also has locations in Canada Australia and India and serves around 23 million tax customers worldwide each year. The company offers customers the options of filing taxes online or in person and doing their own taxes or having them done by an H&R Block professional. H&R Block collects revenue from service and product fees software sales and franchise royalties.

|                        | Annual<br>Growth | 04/15   | 04/16   | 04/17   | 04/18   | 04/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.1%             | 3,078.7 | 3,038.2 | 3,036.3 | 3,159.9 | 3,094.9 |
| Net income (\$ mil.)   | (2.8%)           | 473.7   | 374.3   | 408.9   | 613.1   | 422.5   |
| Market value (\$ mil.) | (2.6%)           | 6,107.2 | 4,087.7 | 5,006.6 | 5,584.2 | 5,495.3 |
| Employees              | 9.0%             | 2,200   | 2,400   | 2,300   | 2,700   | 3,100   |

**BLOCKBUSTER L.L.C.**

9601 S. Meridian Blvd  
Englewood CO 80112  
Phone: 303-723-1000  
Fax: 414-259-5773  
Web: www.briggsandstratton.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

With video stores going the way of the dinosaurs (and record stores) movie rental chain Blockbuster has seen its business take a Hollywood-sized hit. With a library of more than 125000 movie and video game titles Blockbuster has struggled to transform its store-based distribution system to a multi-channel content delivery model. The company's customers can either download movies to their home or mobile devices order them by mail or visit one of a dwindling number of Blockbuster stores. Amid rapid technological change and competition from Netflix and Redbox Blockbuster filed for Chapter 11 bankruptcy protection in 2010 and was sold to satellite TV service provider DISH Network.

**BLONDER TONGUE LABORATORIES, INC.**
**ASE: BDR**

One Jake Brown Road  
Old Bridge, NJ 08857  
Phone: 732 679-4000  
Fax: -  
Web: www.blondertongue.com

CEO: Edward R Grauch  
CFO: Eric S Skolnik  
HR: -  
FYE: December 31  
Type: Public

Blonder Tongue Laboratories isn't involved in genetic modification — it makes equipment for acquiring and distributing cable TV signals. Founded by Isaac Blonder and Ben Tongue the company's offerings center on analog and digital video products for headend facilities (television signal-receiving centers) such as encoders receivers and modulators as well as hybrid fiber-coax (HFC) distribution products which deliver the signal to the viewer. Blonder Tongue mainly serves cable operators TV broadcasters the lodging and hospitality sector and institutional facilities such as schools hospitals stadiums airports and prisons.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.1%)           | 29.1  | 20.9  | 22.5  | 23.3  | 21.7  |
| Net income (\$ mil.)   | -                | (0.9) | (6.8) | (1.2) | (0.4) | (1.3) |
| Market value (\$ mil.) | (20.0%)          | 25.1  | 3.7   | 4.4   | 5.7   | 10.3  |
| Employees              | (7.8%)           | 162   | 134   | 122   | 117   | 117   |

**BLOODWORKS**

921 TERRY AVE  
SEATTLE, WA 981041239  
Phone: 206-292-6500  
Fax: -  
Web: www.bloodworksnw.org

CEO: James P Aubuchon  
CFO: Bob Gleason  
HR: -  
FYE: June 30  
Type: Private

Residents of the Emerald City can go here to give red. Bloodworks Northwest (formerly Puget Sound Blood Center) is a not-for-profit blood and tissue bank serving nearly 90 hospitals and clinics in the Pacific Northwest. The blood center collects and processes donated blood through about a dozen donation centers and several mobile units; it also registers bone marrow donors provides testing and training services to patients with hemophilia and collects cord blood for use in stem cell transplantation. Bloodworks Northwest Research Institute conducts research on improving transfusion and transplantation medicine. The organization was formed in 1944.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%             | -     | 152.4 | 162.9 | 175.7 | 180.9 |
| Net income (\$ mil.)   | -                | -     | (2.4) | 1.4   | 9.5   | 0.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 750   |

**BLOOMBERG L.P.**

731 Lexington Ave.  
New York NY 10022  
Phone: 212-318-2000  
Fax: 917-369-5000  
Web: www.bloomberg.com

CEO: Michael Bloomberg  
CFO: Mike McCarty  
HR: -  
FYE: December 31  
Type: Private

What do you do when you've conquered Wall Street? You become mayor of the city the famous financial district calls home. After leading his financial news and information company to success Michael Bloomberg left to run the Big Apple. His namesake company remains a leader in the market for business media. Its core Bloomberg Professional Service offering is accessed through terminals that provides real-time financial news market data and analysis. The firm also has a syndicated news service publishes magazines (including Bloomberg Businessweek) and disseminates business information via Bloomberg Television radio and the Web. Michael Bloomberg founded the company in 1981; he owns a majority of the firm.

**BLOOMIN' BRANDS INC**
**NMS: BLMN**

2202 North West Shore Boulevard, Suite 500  
Tampa, FL 33607  
Phone: 813 282-1225  
Fax: -  
Web: www.bloominbrands.com

CEO: Elizabeth A. (Liz) Smith  
CFO: David J. Deno  
HR: -  
FYE: December 30  
Type: Public

Primarily operating through subsidiary OSI Restaurant Partners Bloomin' Brands owns around 1200 restaurants in almost every US state and roughly 20 countries under four brand concepts: casual eateries Outback Steakhouse and Carrabba's Italian Grill upscale casual restaurant Bonefish Grill and fine dining establishment Fleming's Prime Steakhouse & Wine Bar. It also franchises around 300 restaurants. Some 900 of its restaurants are Outback Steakhouses. The US accounts for about 90% of the company's revenue. Formed in 1988 Bloomin' Brands is one of the largest casual dining restaurant companies in the world.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.8%)           | 4,442.7 | 4,377.7 | 4,252.3 | 4,213.3 | 4,126.4 |
| Net income (\$ mil.)   | 4.1%             | 91.1    | 127.3   | 41.7    | 100.2   | 107.1   |
| Market value (\$ mil.) | (7.2%)           | 2,167.7 | 1,560.7 | 1,667.5 | 1,947.7 | 1,606.4 |
| Employees              | (1.8%)           | 100,000 | 100,000 | 97,000  | 94,000  | 93,000  |

**BLOUNT INTERNATIONAL, INC.**

4909 SE INTERNATIONAL WAY  
PORTLAND, OR 972224679  
Phone: 503-653-8881  
Fax: -  
Web: www.blount.com

CEO: Joshua L. (Josh) Collins  
CFO: Calvin E. Jenness  
HR: -  
FYE: December 31  
Type: Private

Folks at Blount International have their work cut out for them. The manufacturer produces cutting chain guide bars sprockets and accessories for chainsaws concrete-cutting equipment and lawnmower blades. Blount's lineup is sold under brands Oregon Carlton Tiger and Windsor to outdoor equipment OEMs including Husqvarna and the replacement and retail markets. Other subsidiaries supply log splitters post-hole diggers and other agriculture add-ons. End users are professionals and consumers engaged in forestry lawn and garden farming and construction activities. The company's manufacturing facilities dot Brazil Canada China and the US. About two-thirds of Blount's sales are made outside the US. In early 2016 it was acquired by private-equity firms American Securities and P2 Capital Partners.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (3.7%)           | -     | 927.7 | 900.6 | 944.8 | 828.6  |
| Net income (\$ mil.)   | -                | -     | 39.6  | 4.8   | 36.6  | (49.9) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 4,000  |

**BLOUNT MEMORIAL HOSPITAL, INCORPORATED**

907 LAMAR ALEXANDER PKWY  
MARYVILLE, TN 378045015  
Phone: 865-983-7211  
Fax: -  
Web: www.blountmemorial.org

CEO: Don Heinemann  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Blount Memorial Hospital provides health care services in eastern Tennessee. Founded in 1947 the hospital offers area communities cardiopulmonary care cancer care radiology women's health and laboratory services. As part of its operations Blount Memorial boasts satellite clinics devoted to family care diagnostic imaging occupational health services and outpatient rehabilitation. The hospital serves seniors through its focus on specialty services including senior care home health care hospice home life assistance occupational health and wellness care.

|                        | Annual<br>Growth | 06/02 | 06/03 | 06/05 | 06/06 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | -     | 131.9 | 0.5   | 0.2   | 218.9 |
| Net income (\$ mil.)   | (47.7%)          | -     | 14.3  | (0.0) | 0.2   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,060 |

**BLUCORA, INC.**

NMS: BCOR

6333 State Hwy 161, 4th Floor  
Irving, TX 75038  
Phone: 972-870-6400  
Fax: -  
Web: www.blucora.com

CEO: John S. Clendening  
CFO: Eric M. Emans  
HR: Michelle Speck  
FYE: December 31  
Type: Public

Blucora Inc. is all about the green dollars. The company helps clients manage their finances through its HD Vest unit as well as prepare and file taxes with its TaxAct tax preparation product. About 4000 financial advisers throughout the US use HD Vest Financial Services to help their clients manage their money. The company claims HD Vest supports about \$44 billion in assets. TaxAct is a digital tax prep product used by individuals small business owners and professional tax preparers. About 4.5 million individuals file taxes electronically with TaxAct with another 1.8 million returns going through tax preparers. Blucora does all its business in the US.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17   | 12/18   |
|------------------------|---------------|--------|--------|--------|---------|---------|
| Sales (\$ mil.)        | (0.9%)        | 580.7  | 117.7  | 455.9  | 509.6   | 560.5   |
| Net income (\$ mil.)   | -             | (35.5) | (40.1) | (65.2) | 27.0    | 50.6    |
| Market value (\$ mil.) | 17.8%         | 665.4  | 470.8  | 708.6  | 1,061.8 | 1,279.9 |
| Employees              | 1.6%          | 496    | 772    | 476    | 487     | 529     |

**BLUE BIRD CORPORATION**

402 Blue Bird Blvd.  
Fort Valley GA 31030  
Phone: 478-825-2021  
Fax: 478-822-2457  
Web: www.blue-bird.com

CEO: Phil Horlock  
CFO: Keith Romundo  
HR: -  
FYE: December 31  
Type: Private

Blue Bird is from the "old school" of bus manufacturers. The largest school bus maker in the US Blue Bird also produces commercial and specialty/activity buses such as security buses shell buses and buses for export. School buses vary in size engine location and fuel used. Independent distributors sell the buses to school districts churches businesses government agencies and non-profit organizations. It also provides financing services through its Blue Bird Financial Services affiliate. The company's buses are globally exported to 60 countries throughout the Middle East Asia/Pacific Europe Africa and Latin America. Parent company Traxis Group is a subsidiary of Cerberus Capital Management L.P.

**BLUE BUFFALO PET PRODUCTS, INC.**

11 RIVER RD STE 103  
WILTON, CT 068976011  
Phone: 203-762-9751  
Fax: -  
Web: www.bluebuffalo.com

CEO: William (Billy) Bishop  
CFO: Michael (Mike) Nathenson  
HR: -  
FYE: December 31  
Type: Private

Blue Buffalo Pet Products is converting pet parents into what it refers to as "True Blue Believers" with its wholesome pet food offerings. The company makes natural dog and cat food using whole meats fruits and vegetables with no by-products or artificial ingredients; some products are also grain-free. By riding the wave of people forking over big bucks for natural and wholesome food for themselves and their families Blue Buffalo has positioned dogs and cats as members of the family and has risen to be the #1 brand in the Wholesome Natural pet food market segment. The company sells its products internationally but the majority of net sales remains in the US. Bill Bishop started the company when his dog Blue developed cancer but recovered after eating food he formulated. Cereal giant General Mills bought Blue Buffalo in 2018.

|                        | Annual Growth | 12/13 | 12/14 | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 11.4%         | -     | -     | 1,027.4 | 1,149.8 | 1,274.6 |
| Net income (\$ mil.)   | 47.1%         | -     | -     | 89.4    | 130.2   | 193.5   |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 1,800   |

**BLUE CARE NETWORK OF MICHIGAN**

20500 Civic Center Dr.  
Southfield MI 48076  
Phone: 248-799-6400  
Fax: 248-799-6327  
Web: www.mibcn.com

CEO: -  
CFO: Susan Kluge  
HR: -  
FYE: December 31  
Type: Subsidiary

Blue Care Network of Michigan (BCN) keeps its state residents healthy. The health maintenance organization (HMO) provides health insurance products and related services to some 700000 Michigan members. The company's health insurance plans include HMO traditional indemnity and supplemental Medicare. The network also provides wellness and disease management services to its members. Parent company Blue Cross Blue Shield of Michigan (BCBSM) formed BCN one of the largest HMOs in Michigan in 1998 to create a statewide coverage organization. Its network includes about 130 hospitals and 19000 primary and specialty physicians throughout the state.

**BLUE CROSS & BLUE SHIELD ASSOCIATION**

225 N MICHIGAN AVE FL 5  
CHICAGO, IL 606017658  
Phone: 312-297-6000  
Fax: -  
Web: www.bcbs.com

CEO: Scott P. Serota  
CFO: Robert J. (Bob) Kolodgy  
HR: -  
FYE: December 31  
Type: Private

Blue insurers prefer to sing a happy healthy tune. Health plan providers affiliated with the Blue Cross and Blue Shield Association (BCBSA) — known as "the Blues" — serve some 106 million members nationwide. The association is a federation of about 40 independent health insurance companies who license the Blue Cross and Blue Shield brand names. Member companies own the rights to sell Blue-branded health plans within defined regions. BCBSA coordinates some national programs such as BlueCard which allows members of one franchisee to have coverage in other service areas and the Federal Employee Program (FEP) which covers more than half of federal government employees retirees and their families. The company traces its roots back to 1929.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.2%          | -     | 270.9 | 275.4 | 320.5 | 592.0 |
| Net income (\$ mil.)   | -             | -     | 11.7  | 8.2   | 14.5  | (1.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,880 |

**BLUE CROSS & BLUE SHIELD OF MISSISSIPPI**

3545 Lakeland Dr.  
Flowood MS 39232  
Phone: 601-932-3704  
Fax: 601-939-7035  
Web: www.bcbsms.com

CEO: Rick Hale  
CFO: -  
HR: Otinma Robinson  
FYE: December 31  
Type: Private - Mutual Com

Like the river that gives the state its name Blue Cross & Blue Shield of Mississippi (BCBSMS) is big and broad. The mutual insurance company which provides health care coverage and related services to members is the state's largest health plan provider. It is an independent licensee of the Blue Cross and Blue Shield Association with managed care offerings that include group (Network Blue) individual (Blue Care) and supplemental Medicare (Blue 65) health plans. Policies are marketed through a statewide network of agents. BCBSMS members have access to a contracted network of some 7500 family care and specialty doctors as well as about 100 hospitals across the state.

**BLUE CROSS & BLUE SHIELD OF RHODE ISLAND**

500 Exchange St  
Providence RI 02903  
Phone: 401-459-1000  
Fax: 312-943-5316  
Web: www.flairpromo.com

CEO: Kim Keck  
CFO: -  
HR: Genivieve Bassett  
FYE: December 31  
Type: Private - Not-for-Pr

As the state's largest health insurer Blue Cross & Blue Shield of Rhode Island (BCBSRI) has the Ocean State's citizens covered. In fact BCBSRI provides health insurance products and related services to more than 600000 members or more than half of the state's residents primarily through their employers. The company offers a variety of plan types including PPO (HealthMate Coast-to-Coast) HMO (BlueCHIP) and traditional indemnity (Classic Blue). It also sells Medicare Advantage and Medicare supplemental coverage as well as dental coverage plans. A not-for-profit licensee of the Blue Cross and Blue Shield Association

**BLUE CROSS AND BLUE SHIELD OF ALABAMA**

450 Riverchase Pkwy. East  
Birmingham AL 35244  
Phone: 205-220-2100  
Fax: 205-220-6477  
Web: www.bcbsal.com

CEO: Tim Vines  
CFO: Cynthia Mizell  
HR: Nan Vode  
FYE: December 31  
Type: Private - Not-for-Pr

Folks who hang their hats in Tuscaloosa or Birmingham (or any other Alabama city) may depend on Blue Cross and Blue Shield of Alabama when they need medical coverage. The state's largest health benefits provider Blue Cross and Blue Shield of Alabama administers individual corporate and federal employer-sponsored and Medicare health plans to more than 3 million members representing about 30000 companies. Its insurance products include PPO and high-deductible health plans as well as dental policies. The company also sells long-term care insurance (dubbed Preferred LTC) and it provides disease management services and wellness programs. It is a licensee of the Blue Cross and Blue Shield Association.

**BLUE CROSS AND BLUE SHIELD OF ARIZONA, INC.**

2444 W LAS PALMARITAS DR  
PHOENIX, AZ 850214860  
Phone: 602-864-4100  
Fax: -  
Web: www.azblue.com

CEO: Richard L. (Rich) Boals  
CFO: Karen Abraham  
HR: -  
FYE: December 31  
Type: Private

Blue Cross Blue Shield of Arizona (BCBSAZ) provides health insurance products and services to nearly 1.5 million Arizonans. The not-for-profit company offers a variety of managed care plans to small and large employer groups individuals and families including PPO HMO and high-deductible health plans. It also provides dental vision and prescription drug coverage as well as supplemental health plans for Medicare beneficiaries. Additionally BCBSAZ's HealthyBlue wellness and disease management programs give members information and services that encourage healthy lifestyles. Founded in 1939 the company is an independent licensee of the Blue Cross and Blue Shield Association.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Assets (\$ mil.)       | 8.6%             | -     | -     | -     | 975.9 | 1,059.5 |
| Net income (\$ mil.)   | (9.9%)           | -     | -     | -     | 71.7  | 64.6    |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 1,278   |

**BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS INC.**

Landmark Center 401 Park Dr.  
Boston MA 02215-3326  
Phone: 617-246-5000  
Fax: 617-246-4832  
Web: www.bluecrossma.com

CEO: Andrew Dreyfus  
CFO: Andreeana Santangelo  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

The dominant health insurer in the Bay State Blue Cross and Blue Shield of Massachusetts (BCBSMA) covers some 3 million members. The company an independent licensee of the Blue Cross and Blue Shield Association offers a variety of individual and employer-sponsored health care plans including HMO (HMO Blue) PPO (Blue Options) and point-of-service (Blue Choice) plans as well as various hybrid options and personal spending accounts to cover out-of-pocket costs. BCBSMA also provides Medicare options and dental vision and prescription drug coverage. Its provider network includes more than 20000 physicians and about 75 hospitals across the state. The health care firm was founded in 1937.

**BLUE CROSS AND BLUE SHIELD OF MINNESOTA**

3535 Blue Cross Rd.  
Eagan MN 55122-1154  
Phone: 651-662-8000  
Fax: 651-662-2777  
Web: www.bluecrossmn.com

CEO: -  
CFO: Pamela Sedmak  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Blue Cross and Blue Shield of Minnesota is the state's oldest and largest not-for-profit health insurer serving some 2.7 million members including employees for General Mills and Northwest Airlines. The company's insurance plans include traditional indemnity coverage HMOs (Blue Plus and Preferred Gold) PPOs (Aware) and major medical plans. Blue Cross Blue Shield of Minnesota also offers Medicare Advantage PPOs and other products aimed at seniors. Dental coverage is provided through a partnership with Delta Dental. Additionally its health support programs offer disease management assistance for those with chronic conditions as well as health improvement programs such as fitness center discounts.

**BLUE CROSS AND BLUE SHIELD OF MONTANA**

560 N. Park Ave.  
Helena MT 59604  
Phone: 406-444-8200  
Fax: 406-447-3454  
Web: www.bcbsmt.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Nearly a quarter of a million residents of Big Sky Country depend on Blue Cross and Blue Shield of Montana for health insurance. The state's largest private health insurer the company provides a variety of coverage types including traditional indemnity policies HMOs POS plans and supplemental Medicare plans to about 240000 customers. It also administers the state-sponsored children's Medicaid and low-income health insurance plans (dubbed Healthy Montana Kids) and participates in InsureMontana a state-sponsored subsidized program designed to encourage small businesses to cover their employees. The not-for-profit company's provider network includes about 1900 physicians and all of the state's hospitals.

**BLUE CROSS AND BLUE SHIELD OF NORTH CAROLINA**

5901 Chapel Hill Rd.  
Durham NC 27707  
Phone: 919-489-7431  
Fax: 919-765-7818  
Web: www.bcbsnc.com

CEO: Gerald Petkau  
CFO: Daniel E Glaser  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Blue Cross and Blue Shield of North Carolina (BCBSNC) provides health care insurance products and related services to about 3.7 million members in North Carolina. Founded in 1933 the company's individual and group health plans include Blue Care (HMO) and Blue Options (PPO) as well as consumer-directed plans that couple high-deductible policies with a health savings account. BCBSNC also provides dental life disability long-term care and Medicare supplemental insurance as well as prescription drug coverage. The company's Partners National Health Plans subsidiary offers Medicare Advantage health plans. BCBSNC is a licensee of the Blue Cross and Blue Shield Association.

**BLUE CROSS AND BLUE SHIELD OF TEXAS**

901 S. Central Expwy.  
Richardson TX 75080  
Phone: 972-766-6900  
Fax: 972-766-6234  
Web: www.bcbstx.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

If an apple a day could keep the doctor away Blue Cross and Blue Shield of Texas (BCBSTX) would stock up for its 4.8 million customers. Instead the not-for-profit insurer strives to keep Texans healthy by providing HMO PPO point-of-service (POS) and indemnity insurance health care plans for large to small employer groups. It also provides coverage for individuals families seniors and low-income customers. The company's provider network has about 40000 doctors and 400 hospitals throughout the state. A division of Chicago-based mutual insurance firm Health Care Service Corporation BCBSTX counts among its customers American Airlines the University of Texas System H.E. Butt Grocery and Halliburton.

**BLUE CROSS AND BLUE SHIELD OF VERMONT**

445 Industrial Ln.  
Berlin VT 05602-4415  
Phone: 802-223-6131  
Fax: 802-223-4229  
Web: www.bcbsvt.com

CEO: -  
CFO: Ruth K Greene  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Blue Cross and Blue Shield of Vermont (BCBSVT) lauds on healthy Vermont hikers. The company a licensee of the Blue Cross and Blue Shield Association stakes its claim as the largest and oldest health insurance company in Vermont and serves about 150000 members. The company's group and individual health insurance plans include Vermont Freedom Plan (PPO) Vermont Health Partnership Plan (POS) and BlueCare (HMO) as well as high-deductible plans and state-supplemented coverage for low-income members. BCBSVT also offers supplemental Medicare life dental and vision coverage. The company founded in 1944 also provides third-party administrative (TPA) services for medical dental COBRA and other employee benefits.

**BLUE CROSS BLUE SHIELD OF GEORGIA INC**

3350 Peachtree Rd. NE  
Atlanta GA 30326  
Phone: 404-842-8000  
Fax: 404-842-8100  
Web: www.bcbsga.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Blue Cross Blue Shield of Georgia (BCBSGA) is the Empire State of the South's #1 provider of health insurance and related services. With more than 3 million members the company offers a variety of insurance plans including HMO PPO indemnity and point-of-service (POS) programs to groups and individuals throughout the state. BCBSGA also provides disease management services and supplemental insurance products such as dental vision life and disability coverage as well as Medicare plans. BCBSGA an independent licensee of Blue Cross and Blue Shield Association is a subsidiary of WellPoint.

**BLUE CROSS BLUE SHIELD OF MICHIGAN**

600 E. Lafayette Blvd.  
Detroit MI 48226-2998  
Phone: 313-225-9000  
Fax: 312-819-1220  
Web: www.hcsc.com

CEO: Daniel J Loepp  
CFO: Mark Bartlett  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Blue Cross Blue Shield of Michigan (BCBSM) covers Michigan residents from one great lake to another. The company is the state's leading health benefits organization serving some 4.4 million members residing in the state or employed by companies headquartered there and 1.1 million more members in other states. The not-for-profit company's insurance offerings include traditional indemnity PPO and POS plans in addition to its Blue Care Network HMO plans. It also provides consumer-directed Flexible Blue plans paired with health savings accounts (HSAs) as well as options for individual buyers and Medicare beneficiaries. The organization is an independent licensee of the Blue Cross and Blue Shield Association.

**BLUE CROSS OF CALIFORNIA**

One WellPoint Way  
Thousand Oaks CA 91362-5035  
Phone: 805-557-6655  
Fax: 805-557-6872  
Web: www.anthem.com/ca

CEO: -  
CFO: Kenneth C Zurek  
HR: -  
FYE: December 31  
Type: Subsidiary

Blue Cross of California which does business as Anthem Blue Cross provides health insurance and related services to more than 8 million residents of the Golden State. Along with its Anthem Blue Cross Life and Health Insurance affiliate it offers HMO PPO and point-of-service health plans for individuals employer groups and public entities. It also sells Medicare supplemental and Medicare Advantage plans to seniors and manages the health care of participants in state-funded programs such as Medi-Cal (Medicaid) and Healthy Families. Blue Cross of California is a licensee of the Blue Cross and Blue Shield Association and a subsidiary of WellPoint.

**BLUE CROSS OF IDAHO HEALTH SERVICE INC.**

3000 E. Pine Ave.  
Meridian ID 83642  
Phone: 208-345-4550  
Fax: 208-331-7311  
Web: www.bcidaho.com

CEO: Zelda Geyer-Sylvia  
CFO: –  
HR: –  
FYE: December 31  
Type: Private - Not-for-Pr

Blue Cross of Idaho Health Service shine's like a diamond in the Gem State's health market. The organization is a leading provider of health insurance products and related services to about 650000 Idaho members including individuals corporate groups and government institutions. The company's health insurance products include traditional indemnity HMO PPO and supplemental Medicare plans. It also offers high-deductible plans paired with a health savings accounts. Blue Cross of Idaho a licensee of the Blue Cross and Blue Shield Association also provides dental coverage behavioral health and disease management and access to hearing vision and fitness discount programs.

**BLUE DOLPHIN ENERGY CO.**
**NBB: BDCO**

801 Travis Street, Suite 2100  
Houston, TX 77002  
Phone: 713 568-4725  
Fax: –  
Web: www.blue-dolphin-energy.com

CEO: Jonathan P Carroll  
CFO: Tommy L Byrd  
HR: –  
FYE: December 31  
Type: Public

Blue Dolphin Energy is trying to stay afloat in the waters of the Gulf of Mexico. The company's primary asset is its 40-mile-long Blue Dolphin Pipeline System which includes an offshore platform for separation metering and compression; the onshore Buccaneer oil pipeline; onshore facilities including 85000 barrels of surface tankage separation and dehydration facilities; 360 acres of land; and a barge-loading terminal. Blue Dolphin Energy owns interests in three producing blocks in the High Island area in the Gulf of Mexico and has two exploratory prospects for sale. In 2010 the company reported estimated proved reserves of 155.5 cu. ft. of natural gas and 134122 barrels of oil.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18 |
|------------------------|------------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (3.2%)           | 387.5 | 221.7 | 167.9  | 258.4  | 340.8 |
| Net income (\$ mil.)   | –                | 15.8  | 4.4   | (15.8) | (22.3) | (0.5) |
| Market value (\$ mil.) | (29.2%)          | 52.6  | 54.9  | 42.0   | 11.0   | 13.2  |
| Employees              | –                | –     | –     | –      | –      | –     |

**BLUE NILE INC**
**NMS: NILE**

411 First Avenue South, Suite 700  
Seattle, WA 98104  
Phone: 206 336-6700  
Fax: –  
Web: www.bluenile.com

CEO: Sean Kell  
CFO: Bill Koefoed  
HR: –  
FYE: January 4/  
Type: Public

Blue Nile helps tech-savvy Marc Antonys bejewel their Cleopatras. The leader in online jewelry sales through its bluenile.com the company offers luxury-grade jewelry loose diamonds settings and engagement rings as well as non-bridal jewelry made of gold platinum and silver set with diamonds pearls emeralds rubies and sapphires. While engagement rings account for about 70% of its sales the e-tailer also sells watches and provides custom jewelry design services. Blue Nile's web sites serve customers in the US Canada Europe and the Asia-Pacific region — more than 40 countries in all. Chairman Mark Vadon and Ben Elowitz formerly of Fatbrain.com founded the site in 1999.

|                        | Annual<br>Growth | 01/11 | 01/12* | 12/12 | 12/13* | 01/15 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 9.2%             | 332.9 | 348.0  | 400.0 | 450.0  | 473.5 |
| Net income (\$ mil.)   | (8.9%)           | 14.1  | 11.4   | 8.4   | 10.9   | 9.7   |
| Market value (\$ mil.) | (11.5%)          | 676.7 | 484.8  | 447.1 | 566.6  | 415.5 |
| Employees              | 11.8%            | 193   | 212    | 253   | 291    | 301   |

\*Fiscal year change

**BLUE RIDGE HEALTHCARE HOSPITALS, INC.**

2201 S STERLING ST  
MORGANTON, NC 286554044  
Phone: 828-580-5000  
Fax: –  
Web: www.carolinashealthcareblueridge.org

CEO: –  
CFO: Robert Fritts  
HR: Lorinnsa Bridges-kee  
FYE: December 31  
Type: Private

Perhaps it is a lack of grace that lands patients in the Grace Hospital emergency room? Whether treatment for a broken ankle or more serious cancer care is needed Grace Hospital provides general medical services for the residents of Burke County North Carolina. The 200-bed not-for-profit hospital also serves as the anchor of Blue Ridge HealthCare Systems. Specialty services include cancer and cardiac care behavioral health rehabilitation senior services and home health care. Other services include advanced imaging Level 2 neonatology and pediatrics.

|                        | Annual<br>Growth | 12/07 | 12/08  | 12/09 | 12/13 | 12/14 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 12.6%            | –     | 93.6   | 104.5 | 209.2 | 191.0 |
| Net income (\$ mil.)   | –                | –     | (20.7) | (3.2) | 34.7  | 28.8  |
| Market value (\$ mil.) | –                | –     | –      | –     | –     | –     |
| Employees              | –                | –     | –      | –     | –     | 1,400 |

**BLUE RIDGE HEALTHCARE SYSTEM, INC..**

2201 S STERLING ST  
MORGANTON, NC 286554044  
Phone: 828-580-5580  
Fax: –  
Web: www.carolinashealthcareblueridge.org

CEO: Kathy Bailey  
CFO: Jackie Garner  
HR: –  
FYE: December 31  
Type: Private

Blue Ridge HealthCare wants to keep you as far from the thin blue line as possible. Blue Ridge HealthCare provides health care services to Burke County North Carolina and the surrounding area via two acute-care hospitals (Grace Hospital and Valdes Hospital with nearly 350 beds between the two) and several outpatient facilities (behavioral health care rehabilitation cancer care senior care and wellness services). Blue Ridge HealthCare also provides senior living services including in-house medical care and hospice services through its Grace Ridge retirement community. The company is an affiliate of the Carolinas HealthCare System.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/16 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 106.0%           | –     | 7.3   | 7.4   | 263.1 | 271.3 |
| Net income (\$ mil.)   | –                | –     | (0.3) | (0.4) | 16.6  | (7.6) |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 1,200 |

**BLUE SKY STUDIOS INC.**

One American Ln.  
Greenwich CT 06831  
Phone: 203-992-6000  
Fax: 203-992-6001  
Web: www.blueskystudios.com

CEO: –  
CFO: Brian Keane  
HR: –  
FYE: June 30  
Type: Subsidiary

Fox Filmed Entertainment hopes its animation sees nothing but blue skies. Its Blue Sky Entertainment division develops and produces animation for feature films and television shows and the studio's CGI Studio proprietary software integrates animation and live action as it did for such Fox films as Fight Club and Alien Resurrection. Blue Sky has produced full-length feature films including Ice Age: Dawn of the Dinosaurs and Horton Hears A Who!. Founded in 1987 the company originally served the advertising industry until its purchase by Fox ten years later. All total Blue Sky has produced about a dozen movies since its first release Bunny which won the Academy Award for Best Animated Short Film in 1999.



**BLUE TEE CORP.**

387 PARK AVE S FL 5  
NEW YORK, NY 100161495  
Phone: 212-598-0880  
Fax: -  
Web: www.brown-strauss.com

CEO: William M Kelly  
CFO: David P Alldian  
HR: -  
FYE: December 31  
Type: Private

Handling a variety of steel products and scrap materials suits Blue Tee to a tee. The holding company which operates through two primary subsidiaries distributes steel building materials and scrap metal. Blue Tee's Brown-Strauss Steel subsidiary is one of the largest distributors of wide flange beam and structural steel products (beams pipe and tubing) in North America. The metal distributor's other primary business is Azcon a leading scrap processor broker and mill services management company which handles scrap metal sales rail cars and other steel parts.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08   | 12/09  | 12/10 |
|------------------------|------------------|-------|-------|---------|--------|-------|
| Sales (\$ mil.)        | (27.7%)          | -     | -     | 1,549.3 | 564.6  | 809.8 |
| Net income (\$ mil.)   | (34.4%)          | -     | -     | 33.2    | (10.1) | 14.3  |
| Market value (\$ mil.) | -                | -     | -     | -       | -      | -     |
| Employees              | -                | -     | -     | -       | -      | 900   |

**BLUE VALLEY BAN CORP (KS)**

NBB: BVBC

11935 Riley St., PO Box 26128  
Overland Park, KS 66213  
Phone: 913 338-1000  
Fax: 913 234-7145  
Web: www.bankbv.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Protect your green at Blue Valley Ban Corp the holding company of Bank of Blue Valley. Founded in 1989 the bank targets closely-held small to midsized businesses and their owners plus professionals and residents in Johnson County Kansas. Through about a half dozen branches located within the Kansas City metropolitan area the bank provides traditional deposit products cash management services investment brokerage and trust services. Its lending activities are focused on construction loans which account for about 30% of its portfolio as well as business and commercial real estate loans which each account for about a quarter.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.1%             | 609.1 | 638.4 | 638.2 | 674.4 | 687.5 |
| Net income (\$ mil.)   | (13.8%)          | 1.0   | 12.8  | 0.7   | 1.6   | 0.6   |
| Market value (\$ mil.) | 18.3%            | 34.1  | 36.9  | 45.4  | 53.9  | 66.7  |
| Employees              | -                | 173   | -     | -     | -     | -     |

**BLUEARC CORPORATION**

50 Rio Robles  
San Jose CA 95134  
Phone: 408-576-6600  
Fax: 408-576-6601  
Web: www.bluearc.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

BlueArc is redefining the network storage performance curve. The company provides high-end and mid-range data storage systems used in network-attached storage (NAS) and storage area network (SAN) configurations. Companies involved in drug discovery oil and gas exploration legal electronic discovery high-performance computing media and entertainment Internet services and other data-intensive industries use its scalable Titan servers. BlueArc's servers which are manufactured by Sanmina-SCI utilize programmable chips designed by Altera. Customers in North America account for nearly three-quarters of the company's sales. In 2011 BlueArc filed for an IPO and was then acquired by Hitachi Data Systems (HDS).

**BLUEBIRD BIO INC**

NMS: BLUE

60 Binney Street  
Cambridge, MA 02142  
Phone: 339 499-9300  
Fax: -  
Web: www.bluebirdbio.com

CEO: -  
CFO: Jeffrey T Walsh  
HR: Kathy Wilkinson  
FYE: December 31  
Type: Public

bluebird bio is ready to fly in the faces of rare genetic diseases. The company is using gene therapy to develop orphan drugs for two rare diseases. Its lead drug candidate Lenti-D is being developed to treat childhood cerebral adrenoleukodystrophy (CCALD) a rare neurological disorder that affects boys. Its second drug candidate LentiGlobin is being developed to treat the blood disorders beta-thalassemia major and sickle cell disease. Both drugs will begin studies by 2014. In addition bluebird bio partnered with Celgene to develop gene therapies for cancer. Founded in 1992 as Genetix Pharmaceuticals the company changed its name to bluebird bio in 2010 and filed an IPO in 2013.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 21.0%            | 25.4    | 14.1    | 6.2     | 35.4    | 54.6    |
| Net income (\$ mil.)   | -                | (48.7)  | (166.8) | (263.5) | (335.6) | (555.6) |
| Market value (\$ mil.) | 2.0%             | 5,020.6 | 3,515.3 | 3,377.3 | 9,748.8 | 5,430.0 |
| Employees              | 52.0%            | 143     | 254     | 328     | 479     | 764     |

**BLUEBONNET ELECTRIC COOPERATIVE, INC.**

155 ELECTRIC AVE  
BASTROP, TX 78602  
Phone: 800-842-7708  
Fax: -

CEO: Matt Bentke  
CFO: Elizabeth Kana  
HR: Rachel Meinke  
FYE: December 31  
Type: Private

Web: www.bluebonnetelectric.coop

Bluebonnet Electric Cooperative's mission has echoes of the late Lady Bird Johnson's quest to spread bluebonnets and other wildflower seeds along Texas' highways. In this case the cooperative spreads power to homes and businesses in rural central and southeast Texas. One of the largest power distribution cooperatives in the state Bluebonnet Electric serves more than 81000 customers in 14 counties (a service area of more than 3800 square miles). The member-owned company which was formed in 1939 operates approximately 11000 miles of transmission and distribution lines and 19 substations. It purchases its wholesale power supply at 21 Lower Colorado River Authority-owned substations.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.2%             | -     | 207.3 | 194.5 | 208.9 | 228.0 |
| Net income (\$ mil.)   | 49.1%            | -     | 7.5   | 7.3   | 19.7  | 24.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 265   |

**BLUECHOICE HEALTHPLAN OF SOUTH CAROLINA INC.**

4101 Percival Rd.  
Columbia SC 29229  
Phone: 803-786-8466  
Fax: 803-754-6386

CEO: M Edward Sellers  
CFO: Robert A Leichte  
HR: -  
FYE: December 31  
Type: Subsidiary

Web: www.bluechoicesc.com

BlueChoice HealthPlan of South Carolina wants Palmetto State residents to get the health care Blues. The company is a health maintenance organization (HMO) offering managed health care products to some 200000 members in South Carolina. The company's group health plans include a basic HMO plan (Primary Choice) open access HMOs (BlueChoice Advantage) and point-of-service and high-deductible options. Its CarolinaADVANTAGE offering is aimed at small businesses with fewer than 50 employees. The company also offers individual health plans for adults families and children. The company is a subsidiary of Blue Cross & Blue Shield of South Carolina.

**BLUECROSS BLUESHIELD OF TENNESSEE INC.**

1 Cameron Hill Cir. Sheila Clemons 15  
Chattanooga TN 37402-9815  
Phone: 423-535-5600  
Fax: 423-535-6255  
Web: www.bcbst.com

CEO: -  
CFO: John F Giblin  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

BlueCross BlueShield of Tennessee (BCBST) is the oldest and largest not-for-profit managed care provider in the state of Tennessee. Serving around 3 million people through group and individual policies the company offers HMO PPO and high-deductible health plans. Founded in 1945 BCBST also provides Medicare plans to another 1 million customers and its Group Insurance Services unit brokers vision dental life accident and disability plans. Its Volunteer State Health Plan unit provides coverage for low-income members and children through state-sponsored programs. BCBST is a member of the Blue Cross and Blue Shield Association.

**BLUEKNIGHT ENERGY PARTNERS LP**
**NMS: BKEP**

6060 American Plaza, Suite 600  
Tulsa, OK 74135  
Phone: 918 237-4000  
Fax: -  
Web: www.bkep.com

CEO: Mark A Hurley  
CFO: Alex G Stallings  
HR: -  
FYE: December 31  
Type: Public

Blueknight Energy Partners (formerly SemGroup Energy Partners) provides gathering transporting terminalling and storage of crude oil in Oklahoma Kansas and Texas. It operates two pipeline systems (1285 miles of pipeline) delivering crude oil to refineries and provides storage services with a capacity of about 8.1 million barrels. It also provides asphalt services. Blueknight Energy Partners has about 7.4 million barrels of asphalt and residual fuel storage in 45 terminals located in 22 states. Blueknight Energy Partners' top customer is Netherlands-based natural resources group Vitol (54% of total revenues in 2010). Vitol and investment firm Charlesbank Capital Partners indirectly own the company.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 19.8%            | 186.6 | 180.0 | 177.4 | 181.9 | 384.8  |
| Net income (\$ mil.)   | -                | 27.6  | 6.4   | (4.8) | 20.0  | (42.0) |
| Market value (\$ mil.) | (35.5%)          | 277.0 | 234.1 | 285.3 | 212.4 | 47.9   |
| Employees              | (14.2%)          | 526   | 480   | 380   | 370   | 285    |

**BLUELINX HOLDINGS INC**
**NYS: BXC**

1950 Spectrum Circle, Suite 300  
Marietta, GA 30067  
Phone: 770 953-7000  
Fax: -  
Web: www.bluelinxco.com

CEO: Mitchell B. (Mitch) Lewis  
CFO: Susan C. O'Farrell  
HR: -  
FYE: December 29  
Type: Public

You won't find many building products missing at BlueLinX. Through some 40 distribution centers across the US the company distributes thousands of building products to more than 10000 customers. Products include roofing insulation engineered wood items and vinyl siding as well as plywood rebar and lumber. BlueLinX serves building material dealers home improvement retailers manufactured housing builders and industrial users of building products in the US. The company is majority-owned by private equity firm Cerberus Capital Management.

|                        | Annual<br>Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 13.1%            | 1,979.4 | 1,916.6 | 1,881.0 | 1,815.5 | 2,862.9 |
| Net income (\$ mil.)   | -                | (13.9)  | (11.6)  | 16.1    | 63.0    | (48.1)  |
| Market value (\$ mil.) | 181.0%           | 10.6    | 4.9     | 69.4    | 90.7    | 235.2   |
| Employees              | 12.2%            | 1,700   | 1,600   | 1,600   | 1,500   | 2,400   |

\*Fiscal year change

**BLUEPOINT SOLUTIONS INC.**

1221 Liberty Way  
Vista CA 92081  
Phone: 760-410-9000  
Fax: 760-410-9010  
Web: www.bluepointsolutions.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

You have to give Bluepoint credit for its document management skills. Bluepoint Solutions develops software used by companies in the financial services industry credit unions in particular to process checks and digitally manage forms. The company's products help credit unions organize information into a single database (Receipt Manager) create loan applications and other electronic forms and enable customers to view an electronic image of member signatures for check verification purposes. Other products are used to import check images (Remote Deposit Capture) enable Internet-based account access (WebShare) and manage branch operations. Bluepoint was founded in 2000 by chairman and CEO Hal Tilbury.

**BLUESTAR ENERGY SERVICES INC.**

363 W. Erie St. Ste. 700  
Chicago IL 60610  
Phone: 312-327-0900  
Fax: 866-996-3782  
Web: www.bluestarenergy.com

CEO: Guy H Morgan  
CFO: Brian X Tierney  
HR: -  
FYE: December 31  
Type: Subsidiary

BlueStar Energy intends to burn bright in the firmament of independent electricity providers. Serving more than 23000 customers in the deregulated markets of Delaware Maryland New Jersey Ohio Illinois Pennsylvania and Washington DC it offers variable- and fixed-rate and custom plans along with green energy to industrial commercial and residential customers. Its energy efficiency program examines customers' energy usage and offers services to decrease costs including reworking lighting fixtures monitoring power use rewiring fixtures and performing exterior maintenance. To harness the financial heft of a major company for future growth in 2012 BlueStar Energy was bought by American Electric Power.

**BLUESTEM BRANDS INC.**

6509 Flying Cloud  
Eden Prairie MN 55344-3307  
Phone: 952-656-3700  
Fax: 952-830-3293  
Web: www.jostens.com

CEO: Steven Nave  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

You might say this company lets your fingers do the shopping. Bluestem Brands (formerly Fingerhut Direct Marketing) offers an array of private-label and brand-name merchandise including apparel appliances electronics furniture health and beauty products jewelry kitchenware luggage sporting goods tools and toys through its Fingerhut catalog and e-commerce site and via the Gettington.com site. It also offers credit in partnership with MetaBank and WebBank. In addition it also owns PayCheck Direct an employee purchase plan whereby employers can offer high-ticket items to employees who pay for them interest-free via payroll deductions. The company filed an IPO in 2011 but withdrew it a year later.

**BLYTH, INC.**

NYS: BTH

One East Weaver Street  
Greenwich, CT 06831  
Phone: 203 661-1926  
Fax: 203 661-1969  
Web: www.blyth.com

CEO: Harry Slatkin  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Blyth lights up the party with its wicked products. As the largest candle maker in the US Blyth's PartyLite Worldwide subsidiary sells its scented and unscented candles flameless products and reed diffusers all under the PartyLite brand. Blyth's portfolio extends beyond the candle business with ViSalus nutritional supplements as well as a variety of catalog and online businesses that market household goods and gifts under the Silver Star Brands umbrella. Blyth's products are sold through home parties online and by retailers worldwide. The company also supplies institutional customers such as restaurants and hotels. Blyth which is focused on the direct to consumer market was founded in 1977.

|                        | Annual Growth | 01/10 | 01/11* | 12/11 | 12/12   | 12/13 |
|------------------------|---------------|-------|--------|-------|---------|-------|
| Sales (\$ mil.)        | (2.6%)        | 958.1 | 900.9  | 888.3 | 1,179.5 | 885.5 |
| Net income (\$ mil.)   | (48.4%)       | 17.7  | 25.6   | 16.2  | 44.0    | 2.4   |
| Market value (\$ mil.) | (27.1%)       | 449.9 | 538.5  | 909.7 | 249.1   | 174.3 |
| Employees              | (9.6%)        | 2,300 | 2,300  | 1,800 | 1,700   | 1,700 |

\*Fiscal year change

**BMC STOCK HOLDINGS INC**

NMS: BMCH

8020 Arco Corporate Drive, Suite 400  
Raleigh, NC 27617  
Phone: 919 431-1000  
Fax: –  
Web: www.buildwithbmc.com

CEO: Jeffrey G. Rea  
CFO: James F. Major  
HR: –  
FYE: December 31  
Type: Public

BMC Stock Holdings has crafted itself into a leading supplier of lumber and building materials to large homebuilding companies and contractors. BMC Stock operates about 105 distribution centers in about 20 US states and Washington DC. Products include lumber plywood sheetrock tools and trusses. It also operates commercial flooring and roofing services. Founded in 1922 by B. B. Benson to sell boards and plaster base Stock Building Supply acquired Building Materials Holding Corporation in 2015 and changed its name to BMC Stock Holdings.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 29.8%         | 1,295.7 | 1,576.7 | 3,093.7 | 3,366.0 | 3,682.4 |
| Net income (\$ mil.)   | 84.1%         | 10.4    | (4.8)   | 30.9    | 57.4    | 119.7   |
| Market value (\$ mil.) | 0.3%          | 1,030.0 | 1,126.1 | 1,311.0 | 1,700.9 | 1,040.7 |
| Employees              | 32.3%         | 3,104   | 9,600   | 9,000   | 9,100   | 9,500   |

**BMO FINANCIAL CORP.**

111 W. Monroe St.  
Chicago IL 60603  
Phone: 312-461-2121  
Fax: 973-245-6714  
Web: www.basf.us

CEO: Darryl White  
CFO: –  
HR: –  
FYE: October 31  
Type: Subsidiary

BMO Bankcorp (formerly Harris Bankcorp) represents the US retail banking operations of Canada's Bank of Montreal. It is the holding company for BMO Harris Bank (Harris) which offers personal and commercial banking and other financial services through about 700 bank branches in the Chicago area and the Midwest as well as Arizona Florida and a handful of other states. In addition to BMO Harris Bank the company's operations include financial planner Harris Private Bank and its Harris SBSB division and wealth manager Harris myCFO. BMO Bankcorp is growing Harris through such acquisitions as Milwaukee-based Marshall & Ilsley (M&I) in 2011 and the FDIC-assisted purchase of the failed AMCORE Bank in 2010.

**BMW OF NORTH AMERICA LLC**

300 Chestnut Ridge Rd.  
Woodcliff Lake NJ 07677  
Phone: 201-307-4000  
Fax: 201-307-0880  
Web: www.bmwgroupna.com

CEO: Ludwig Willisch  
CFO: Dr Gunter Niedernhuber  
HR: –  
FYE: December 31  
Type: Subsidiary

A key subsidiary of BMW BMW of North America provides marketing sales and financial services through almost 900 dealerships and motorcycle retailers. The company imports and manufactures BMW brands such as the 1 3 5 6 7 Series; the X5 X6 and M Series models; and the MINI and Rolls-Royce brands. Styles include coupes convertibles sedans roadsters sports activity and luxury vehicles. Divisions include BMW Manufacturing (South Carolina) industrial-design firm Designworks-USA a parts distribution center a technology office a technical training center and other operations in the US. Charged to oversee the group's largest single market — the US — BMW of North America was established in 1975.

**BNC BANCORP**

NAS: BNCN

3980 Premier Drive, Suite 210  
High Point, NC 27265  
Phone: 336 476-9200  
Fax: –  
Web: www.bankofnc.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

BNC Bancorp knows the ABCs of the financial world. The firm is the holding company for Bank of North Carolina which boasts more than 55 branches mostly across North and South Carolina but also in Virginia. In addition to offering traditional loan and deposit products (including checking savings and money market accounts credit cards and certificates of deposits) for local business and retail customers BNC also offers wealth management retirement planning and brokerage services and insurance products. Nearly 40% of its loans are commercial real estate loans while residential mortgages make up another 15%. Founded in 1991 the bank now has more than \$5 billion in total assets.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 23.3%         | 2,454.9 | 3,083.8 | 3,229.6 | 4,072.5 | 5,668.2 |
| Net income (\$ mil.)   | 59.1%         | 6.9     | 10.5    | 17.2    | 29.4    | 44.5    |
| Market value (\$ mil.) | 36.8%         | 295.6   | 326.6   | 698.9   | 701.7   | 1,034.8 |
| Employees              | 16.9%         | 455     | 564     | 620     | 823     | 850     |

**BNCCORP INC**

NBB: BNCC

322 East Main Avenue  
Bismarck, ND 58501  
Phone: 701 250-3040  
Fax: 701 222-3653  
Web: www.bnccorp.com

CEO: –  
CFO: –  
HR: Connie Froelich  
FYE: December 31  
Type: Public

BNCCORP is the holding company for BNC National Bank which has about 20 branches in Arizona North Dakota and Minnesota. Serving individuals and small and midsized businesses the bank offers deposit accounts credit cards and wealth management services. It also has residential mortgage banking operations in Iowa Kansas and Missouri. Real estate loans account for nearly half of the company's portfolio; commercial industrial construction agricultural and consumer loans make up most of the remainder. BNCCORP sold BNC Insurance Services to Hub International in 2007 for more than \$37 million. It arranged to sell some of its operations in Arizona and Minnesota to Alerus Financial in 2010.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 1.0%          | 934.4 | 904.2 | 910.4 | 946.2 | 971.0 |
| Net income (\$ mil.)   | (5.2%)        | 8.5   | 9.2   | 7.2   | 4.9   | 6.8   |
| Market value (\$ mil.) | 4.6%          | 59.7  | 57.3  | 91.0  | 108.3 | 71.6  |
| Employees              | –             | –     | –     | –     | –     | –     |

**BNS HOLDING INC.**
**PINK SHEETS: BNSSA**

61 E. Main St. Ste. B  
Los Gatos CA 95031  
Phone: 401-848-6300  
Fax: 314-854-4274  
Web: www.brownsheo.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Public

After trying out a variety of businesses and settling on one that serves the energy market BNS is shutting down. The company is selling North Dakota Sun Well Services a work-over rig service for oil and gas exploration companies to Steel Excel for about \$85 million. BNS had acquired Sun Well Services for some \$51 million in 2011 after selling its 80% stake in bus maker Collins Industries (purchased in 2006). Once BNS sells Sun Well Services its operating subsidiary it will liquidate and distribute its assets pro rata to its stockholders. Affiliates of private equity firm Steel Partners own about 85% of BNS and 40% of Steel Excel.

**BNSF RAILWAY COMPANY**

2650 LOU MENK DR  
FORT WORTH, TX 761312830  
Phone: 800-795-2673  
Fax: -  
Web: www.bnsf.com

CEO: Matthew K. (Matt) Rose  
CFO: Julie A. Piggott  
HR: -  
FYE: December 31  
Type: Private

BNSF Railway operates one of the largest railroad networks in North America. A wholly-owned subsidiary of Burlington Northern Santa Fe itself a unit of Berkshire Hathaway the company provides freight transportation over a network of about 32500 route miles of track across some 30 US states and three provinces in Canada. BNSF Railway owns or leases a fleet of about 8000 locomotives. It also has some 25 intermodal facilities that help to transport agricultural consumer and industrial products as well as coal. In addition to major cities and ports BNSF Railway serves smaller markets in alliance with short-line partners.

|                        | Annual<br>Growth | 12/12 | 12/13    | 12/14    | 12/16    | 12/17    |
|------------------------|------------------|-------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (0.9%)           | -     | 21,552.0 | 22,714.0 | 19,278.0 | 20,747.0 |
| Net income (\$ mil.)   | 29.8%            | -     | 4,271.0  | 4,397.0  | 4,260.0  | 12,119.0 |
| Market value (\$ mil.) | -                | -     | -        | -        | -        | -        |
| Employees              | -                | -     | -        | -        | -        | 41,000   |

**BOARD OF REGENTS OF THE UNIVERSITY OF NEBRASKA**

3835 HOLDREGE ST  
LINCOLN, NE 685031435  
Phone: 402-472-3906  
Fax: -  
Web: www.unmc.edu

CEO: -  
CFO: -  
HR: Ed Wimes  
FYE: June 30  
Type: Private

The University of Nebraska has sprouted four campuses out in the fields of the Cornhusker State. Founded in 1869 the university confers bachelor's master's and doctoral degrees in more than 170 majors including agriculture business education and engineering at its campuses in Kearney Lincoln and Omaha. The university's Medical Center in Omaha trains doctors performs research and is affiliated with a roughly 700-bed teaching hospital. The school also operates research and extension services across the state. Nearly 50000 students attend classes in the system that has a student-teacher ratio of about 16:1. It was founded as a land-grant university just two years after the Nebraska became a state.

|                        | Annual<br>Growth | 06/12 | 06/13   | 06/14   | 06/15   | 06/16   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.3%             | -     | 1,313.5 | 1,333.6 | 1,405.0 | 1,491.0 |
| Net income (\$ mil.)   | (5.4%)           | -     | 254.8   | 222.6   | 221.3   | 215.5   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 15,200  |

**BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT 508 (INC)**

226 W JACKSON BLVD # 103  
CHICAGO, IL 606066959  
Phone: 312-553-2752  
Fax: -  
Web: www.ccc.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

City Colleges of Chicago (CCC) is one of the largest urban community college systems in the US. It includes seven separately accredited schools — Daley College Kennedy-King College Malcolm X College Olive-Harvey College Truman College Washington College and Wright College. CCC offers associate degrees continuing education IT certifications industry training GED and ESL classes and other programs to some 120000 students each year. Other institutions under the CCC umbrella include the French Pastry School the Washburne Culinary Institute three learning centers and the public television station WYCC-TV. City Colleges of Chicago was founded in 1911 as Crane Junior College.

|                        | Annual<br>Growth | 06/06 | 06/07 | 06/08 | 06/09 | 06/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 832.8%           | -     | -     | -     | 0.6   | 54.5  |
| Net income (\$ mil.)   | -                | -     | -     | -     | 0.0   | 30.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,500 |

**BOARD OF TRUSTEES OF ILLINOIS STATE UNIVERSITY**

302 HOVEY HALL  
NORMAL, IL 617900001  
Phone: 309-438-2111  
Fax: -  
Web: www.illinoisstate.edu

CEO: -  
CFO: -  
HR: Ira Schoenwald  
FYE: June 30  
Type: Private

Normal doesn't quite describe it. Illinois State University (ISU) in Normal-Bloomington provides advanced education courses in more than 150 academic fields including business fine arts education and science nursing and technology. The school has a student body of more than 19920 graduate and undergraduate students; about 95% are Illinois residents. ISU's facilities include a public planetarium 490-acre arboretum two primary laboratory schools and the Milner Library with more than 1.6 million volumes. The university is governed by a board of trustees selected by the Illinois governor.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/06     | 06/07 | 06/08 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,265.6) | 225.1 | 247.8 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0       | 34.1  | 36.0  |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 3,441 |

**BOARDRIDERS, INC.**

5600 ARGOSY AVE STE 100  
HUNTINGTON BEACH, CA 926491063  
Phone: 714-889-2200  
Fax: -  
Web: www.quiksilver.com

CEO: Pierre Agnes  
CFO: Richard Shields  
HR: Carol E. Scherman  
FYE: October 31  
Type: Private

Boardriders rides the wave of youth appeal. Formerly Quiksilver the company caters to the young and athletic with surfwear snowboardwear sportswear and swimwear sold under the Quiksilver Billabong Element VonZipper and Roxy names among others. It also owns the DC Shoes brand of footwear and apparel for young men and juniors. It sells its apparel footwear and accessories in specialty and department stores worldwide as well as through its own network of about 630 retail stores. It emerged from Chapter 11 bankruptcy protection in 2016 and is now owned by Oaktree Capital Management; in 2018 it bought rival Billabong.

|                        | Annual<br>Growth | 10/10 | 10/11 | 10/12   | 10/13   | 10/14   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (11.7%)          | -     | -     | 2,013.2 | 1,810.6 | 1,570.4 |
| Net income (\$ mil.)   | -                | -     | -     | (9.7)   | (233.5) | (320.1) |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 700     |

**BOARDWALK PIPELINE PARTNERS LP**

NYS: BWP

9 Greenway Plaza, Suite 2800  
Houston, TX 77046  
Phone: 866 913-2122  
Fax: -

CEO: Stanley C Horton  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Boardwalk Pipeline Partners walks a fine (pipe) line. The limited partnership owns and operates three US interstate natural gas pipeline systems — totaling 14450 miles — that originate in the Gulf Coast region Arkansas and Oklahoma and extend to the Midwest. It provides transportation and storage to customers that include gas producers marketers local distribution companies and interstate and intrastate pipelines. It operates through Boardwalk Pipelines LP and its subsidiaries Gulf Crossing Pipeline Company Gulf South Pipeline Company and Texas Gas Transmission. The company's systems carry 11% of the daily US consumption of natural gas. Boardwalk Pipeline Partners is controlled by Loews Corporation.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.5%             | 1,185.0 | 1,205.6 | 1,233.8 | 1,249.2 | 1,307.2 |
| Net income (\$ mil.)   | (0.3%)           | 306.0   | 253.7   | 233.6   | 222.0   | 302.2   |
| Market value (\$ mil.) | (8.6%)           | 6,232.4 | 6,387.6 | 4,447.8 | 3,248.9 | 4,345.2 |
| Employees              | 1.6%             | 1,200   | 1,200   | 1,230   | 1,260   | 1,280   |

**BOB EVANS FARMS INC**

NMS: BOBE

8111 Smith's Mill Road  
New Albany, OH 43054  
Phone: 614 491-2225  
Fax: -  
Web: www.bobevans.com

CEO: -  
CFO: Mark E Hood  
HR: Christopher Powell  
FYE: April 29  
Type: Public

This farm is focused on cooks in the kitchen rather than seeds in the ground. Bob Evans Farms is a leading full-service restaurant company with more than 650 locations operating under the names Bob Evans and Mimi's Caf&eacute;. Its namesake chain includes about 565 family-style restaurants in 20 states that are best known for breakfast items such as bacon eggs hotcakes and sausage products. Its Mimi's Caf&eacute; casual dining chain operated through subsidiary SWH Corporation serves American-style dishes at about 150 locations. In addition to its restaurants Bob Evans Farms markets its own sausage and bacon products under the Bob Evans and Owens brands at supermarkets and other grocery retailers.

|                        | Annual<br>Growth | 04/12   | 04/13   | 04/14   | 04/15   | 04/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.2%)           | 1,654.4 | 1,608.9 | 1,328.6 | 1,349.2 | 1,338.8 |
| Net income (\$ mil.)   | (24.1%)          | 72.9    | (2.9)   | 33.7    | 16.6    | 24.2    |
| Market value (\$ mil.) | 4.2%             | 764.0   | 840.1   | 924.6   | 894.8   | 899.7   |
| Employees              | (10.1%)          | 46,818  | 34,023  | 34,470  | 32,341  | 30,625  |

**BOB ROSS BUICK, INC.**

85 LOOP RD  
DAYTON, OH 454592199  
Phone: 937-433-0990  
Fax: -  
Web: www.bobrossauto.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Bob Ross Group sells new and used cars made by Buick for sure as well as by GMC Alfa Romeo Fiat and Mercedes Benz in Centerville Ohio. Bob Ross also provides financing parts service and collision repair. The company's bobrossauto.com Web site allows customers to search new and used inventory as well as schedule service order parts and apply for financing. Bob Ross ranks near the top of many categories (Buick sales customer satisfaction GMC truck sales) for Buick dealerships in Ohio. The company was founded in 1979 by the late Bob Ross Sr. and his wife Norma Ross (daughter Jenell is now the owner). It was the first African-American owned Mercedes-Benz dealership in the world.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%             | -     | 66.8  | 72.8  | 77.5  | 75.6  |
| Net income (\$ mil.)   | 2.0%             | -     | 0.5   | 0.5   | 0.6   | 0.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 100   |

**BODDIE-NOELL ENTERPRISES, INC.**

1021 NOELL LN  
ROCKY MOUNT, NC 278041761  
Phone: 252-937-2000  
Fax: -  
Web: www.bneinc.com

CEO: Bill Boddie  
CFO: W Craig Worthy  
HR: Pat Tolston  
FYE: December 29  
Type: Private

Boddie-Noell Enterprises (BNE) is a hearty competitor in the fast-food business. The company is one of the largest franchise operators of Hardee's a fast-food chain owned by CKE Restaurants with about 330 locations the four southeastern states of Kentucky North Carolina South Carolina and Virginia. In addition the company owns The Highway Diner restaurant concept. BNE is also involved in real estate development through BNE Land & Development. The family owned company was started in 1962 by Carleton Noell and his nephews Nick and Mayo Boddie.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (1.2%)           | -     | 395.3 | 395.3 | 369.9 | 381.3  |
| Net income (\$ mil.)   | -                | -     | (9.6) | 14.0  | 16.6  | 17.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 12,000 |

**BODY CENTRAL CORP.**

NBB: BODY

6225 Powers Avenue  
Jacksonville, FL 32217  
Phone: 904 737-0811  
Fax: 904 730-0638  
Web: www.bodycentral.com

CEO: -  
CFO: -  
HR: -  
FYE: December 28  
Type: Public

Body Central likely has something in store for young women who feel that image is everything. The company offers trendy apparel shoes and accessories to women in their late teens and early 20s through about 290 Body Central and Body Shop retail stores. Located primarily in malls in more than 25 states in the South Midwest and Mid-Atlantic the shops carry dresses tops jewelry and shoes sold under its Body Central and Lipstick brands. It also sells its merchandise through catalogs and its e-commerce site. A holding company Body Central operates primarily through its Body Shop of America (not affiliated with The Body Shop) and Catalogue Ventures subsidiaries. Body Central went public in 2010.

|                        | Annual<br>Growth | 01/10 | 01/11* | 12/11 | 12/12 | 12/13  |
|------------------------|------------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | 12.6%            | 198.8 | 243.4  | 296.5 | 311.0 | 283.6  |
| Net income (\$ mil.)   | -                | 2.8   | 9.8    | 19.7  | 11.9  | (42.3) |
| Market value (\$ mil.) | (46.8%)          | -     | 23.7   | 41.5  | 15.8  | 6.7    |
| Employees              | 19.3%            | 2,300 | 2,410  | 2,869 | 3,305 | 3,901  |

\*Fiscal year change

**BOEING CAPITAL CORP**

500 Naches Ave. S.W., 3rd Floor  
Renton, WA 98057  
Phone: 425 965-4000  
Fax: -  
Web: www.boeing.com

CEO: -  
CFO: Kelvin E Council  
HR: Ann Smith  
FYE: December 31  
Type: Public

Need financing for that 747? Boeing Capital a major subsidiary of Boeing provides asset-backed leasing and lending services through two divisions: Aircraft Financial Services offers financing and leasing services for airlines and governmental customers interested in Boeing aircraft; Space & Defense Financial Services offers similar services for Boeing's Integrated Defense Systems customers. AirTran is Boeing Capital's biggest customer followed by American Airlines Hawaiian Airlines and Continental Airlines. Boeing Capital was founded in 1968 as McDonnell Douglas Finance and changed its name when Boeing acquired McDonnell Douglas in 1997.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (11.3%)          | 703.0 | 660.0 | 639.0 | 532.0 | 436.0 |
| Net income (\$ mil.)   | (20.5%)          | 120.0 | 57.0  | 92.0  | 83.0  | 48.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | (2.3%)           | 160   | 161   | 150   | 146   | 146   |

**BOEING CO. (THE)**
**NYS: BA**

100 North Riverside Plaza  
Chicago, IL 60606-1596  
Phone: 312 544-2000  
Fax: -  
Web: www.boeing.com

CEO: Stanley A. (Stan) Deal  
CFO: Gregory D. (Greg) Smith  
HR: Grace Miller  
FYE: December 31  
Type: Public

Boeing is the world's largest aerospace company and one of only two major manufacturers (the other being Airbus) of 100-plus seat airplanes for the commercial airline industry. Its commercial jet aircraft models include the 737 narrow body; the fuel-efficient 737 MAX; the 747 767 and 777 wide bodies; and the 787 Dreamliner. Serving the military science and space and sea exploration sectors the company also produces KC-46 aerial refueling aircraft the AH-64 Apache helicopter the 702 family of satellites CST-100 Starliner spacecraft and the Echo Voyager unmanned undersea vehicle. Major customers include the US Department of Defense and NASA. Additionally Boeing provides aftermarket support as well as airplane financing and leasing services to both commercial and military customers.

|                        | Annual Growth | 12/15    | 12/16    | 12/17     | 12/18     | 12/19     |
|------------------------|---------------|----------|----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | (5.5%)        | 96,114.0 | 94,571.0 | 93,392.0  | 101,127.0 | 76,559.0  |
| Net income (\$ mil.)   | -             | 5,176.0  | 4,895.0  | 8,197.0   | 10,460.0  | (636.0)   |
| Market value (\$ mil.) | 22.5%         | 81,391.0 | 87,633.6 | 166,007.4 | 181,538.1 | 183,373.2 |
| Employees              | (0.0%)        | 161,400  | 150,500  | 140,800   | 153,000   | 161,100   |

**BOEING EMPLOYEES' CREDIT UNION**

12770 Gateway Dr.  
Tukwila WA 98168  
Phone: 206-439-5700  
Fax: 206-439-5804  
Web: www.becu.org

CEO: Benson Porter  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Boeing Employees' Credit Union (BECU) was founded in 1935 to serve the employees of Boeing (naturally) which called Seattle home until 2001. Today membership in the credit union is open to all who live work go to school or belong to a church in Washington State. BECU has about 45 locations in the state's Puget Sound region many of them in Safeway supermarkets. The credit union offers standard retail financial services such as checking and savings accounts credit cards home mortgages and other loans. The credit union also participates in a shared-branch system giving its members access to financial services at more than 4000 locations worldwide. BECU boasts some 800000 members.

**BOEING SATELLITE SYSTEMS INTERNATIONAL INC.**

2260 E. Imperial Hwy.  
El Segundo CA 90245  
Phone: 310-364-4000  
Fax: 604-681-8240

CEO: Craig R Cooning  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Boeing Satellite Systems International is happiest when its products are far far away. The company is a contracting unit for commercial and military spacecraft within the Boeing Space & Intelligence Systems division. It manufactures communications meteorological and research satellites. Boeing Satellite Systems International built the world's first geosynchronous communications satellite (Syncom) and estimates that it has manufactured about 40% of all the communications satellites in commercial service today (since its inception in 1961). Other satellite applications include cover radar mapping satellite television and national security. Contracts with the DoD constitute the majority of its revenues.

**BOGEN COMMUNICATIONS INTERNATIONAL INC.**
**PINK SHEETS: BOGN**

50 Spring St.  
Ramsey NJ 07446  
Phone: 201-934-8500  
Fax: 201-934-9832  
Web: www.bogen.com

CEO: Jonathan Guss  
CFO: Maureen Flotard  
HR: -  
FYE: December 31  
Type: Public

Bogen Communications knows how the soothing sounds of smooth jazz can make time fly while holding on the telephone. Through subsidiaries Bogen Communications and Speech Design the company makes telecommunications peripherals and sound equipment. Bogen Communications sells telecom equipment including music-on-hold devices unified messaging systems call distributors and voice mail systems. Speech Design sells call processing and PBX products primarily in Germany. Bogen also makes audio amplifiers and speaker systems. Schools restaurants and stores use the company's line of intercom and paging systems for public address and background music. Executives and directors together own a majority of Bogen.

**BOINGO WIRELESS INC**
**NMS: WIFI**

10960 Wilshire Blvd., 23rd Floor  
Los Angeles, CA 90024  
Phone: 310 586-5180  
Fax: -  
Web: www.boingo.com

CEO: David (Dave) Hagan  
CFO: Peter (Pete) Hovenier  
HR: Mike Ihde  
FYE: December 31  
Type: Public

Boingo keeps travelers connected as they bounce through often unfamiliar locales. The company sells access to a global Wi-Fi network of about 600000 hot spots to about 200000 subscribers through wholesale agreements with wireless network and hot spot operators. Access is offered mainly in such venues as hotels convention centers airports and restaurants including McDonald's and Krispy Kreme. Additionally Boingo offers its roaming network and software to ISPs and managed network service providers. Fiberlink and Verizon Business are among the company's corporate customers. The company was established in 2001 by chairman and Earthlink founder Sky Dayton.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 20.4%         | 119.3  | 139.6  | 159.3  | 204.4  | 250.8 |
| Net income (\$ mil.)   | -             | (19.5) | (22.3) | (27.3) | (19.4) | (1.2) |
| Market value (\$ mil.) | 28.0%         | 327.3  | 282.5  | 520.1  | 960.1  | 877.7 |
| Employees              | 15.0%         | 265    | 286    | 315    | 334    | 463   |

**BOISE CASCADE CO. (DE)**
**NYS: BCC**

1111 West Jefferson Street, Suite 300  
Boise, ID 83702-5389  
Phone: 208 384-6161  
Fax: -  
Web: www.bc.com

CEO: Thomas K. Corrick  
CFO: Wayne M. Rancourt  
HR: -  
FYE: December 31  
Type: Public

Boise Cascade has more than a trickle of building materials. The company is North America's #2 manufacturer of laminated wood I-joists and plywood. Other wood products include lumber and particle board. Boise Cascade is also one of the largest building materials distributors offering its own and third-party products nearly 55 locations across the US. Customers include lumberyards home improvement centers and industrial converters (makers of windows doors and other assembled products) in North America and China. Boise Cascade was formed in 2004 and went public in 2013 with an offering attuned to the upturn in the US housing market.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.7%          | 3,573.7 | 3,633.4 | 3,911.2 | 4,432.0 | 4,995.3 |
| Net income (\$ mil.)   | (28.9%)       | 80.0    | 52.2    | 38.3    | 83.0    | 20.5    |
| Market value (\$ mil.) | (10.5%)       | 1,438.0 | 988.2   | 870.9   | 1,544.5 | 923.2   |
| Employees              | 2.3%          | 5,670   | 5,910   | 6,190   | 6,370   | 6,210   |

**BOISE STATE UNIVERSITY**

1910 UNIVERSITY DR  
BOISE, ID 837250002  
Phone: 208-426-1757  
Fax: -  
Web: www.boisestate.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Boise State University (BSU) provides higher education in the shadows of the Rocky Mountains. BSU has an enrollment of approximately 23000 students and a faculty and staff of more than 2400. The university offers about 200 undergraduate graduate and technical fields of study through seven colleges: Arts and Sciences Business and Economics Education Engineering Health Sciences Social Sciences and Public Affairs and Graduate Studies. In addition to its main campus in Boise Idaho it operates a satellite campus in Nampa (Boise State West) which offers academic non-credit and applied technology courses. BSU also has three centers elsewhere in the state as well as online learning programs.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.6%             | -     | 207.7 | 228.9 | 244.1 | 258.7 |
| Net income (\$ mil.)   | 107.5%           | -     | 1.9   | 7.7   | 9.8   | 35.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,879 |

**BOJANGLES' RESTAURANTS INC.**

9432 Southern Pines Blvd.  
Charlotte NC 28273  
Phone: 704-527-2675  
Fax: 704-523-6803  
Web: www.bojangles.com/

CEO: Randy Kibler  
CFO: John Jordan  
HR: -  
FYE: December 31  
Type: Private

This Bojangles doesn't dance in worn-out shoes but it will cook some chicken for you. Bojangles' Holdings operates and franchises more than 520 quick-service eateries in North Carolina and about a dozen other states. Operating under the name Bojangles' Famous Chicken & Biscuits the restaurants specialize in Cajun-style chicken and biscuits. The menu also includes sandwiches chicken wings and breakfast items. The chain includes more than 150 company-owned locations; the rest are operated by franchisees. Bojangles was founded in 1977 by former KFC president Richard Thomas and partner Jack Fulk. Private equity firm Advent International agreed to buy the chain from Falfurrias Capital Partners in 2011.

**BOK FINANCIAL CORP**

NMS: BOKF

Bank of Oklahoma Tower, Boston Avenue at Second Street  
Bradshaw  
Tulsa, OK 74192  
Phone: 918 588-6000  
Fax: -  
Web: www.bokf.com

CEO: Steven G. (Steve)  
CFO: Steven E. Nell  
HR: Stephen D. Grossi  
FYE: December 31  
Type: Public

With seven principal banking divisions in eight midwestern and southwestern states multi-bank holding company BOK offers a range of financial services to consumers and regional businesses. In addition to traditional deposit lending and trust services its banks provide investment management wealth advisory and mineral and real estate management services through a network of branches in Arizona Arkansas Colorado Kansas Missouri New Mexico Oklahoma and Texas. Brokerage subsidiary BOSC underwrites public private and municipal securities. BOK also owns electronic funds network TransFund and institutional asset manager Cavanal Hill.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 6.9%             | 29,089.7 | 31,476.1 | 32,772.3 | 32,272.2 | 38,020.5 |
| Net income (\$ mil.)   | 11.1%            | 292.4    | 288.6    | 232.7    | 334.6    | 445.6    |
| Market value (\$ mil.) | 5.1%             | 4,330.3  | 4,312.2  | 5,989.1  | 6,658.4  | 5,288.8  |
| Employees              | 2.9%             | 4,743    | 4,789    | 4,884    | 4,930    | 5,313    |

**BOLLINGER SHIPYARDS INC.**

8365 Hwy. 308 South  
Lockport LA 70374  
Phone: 985-532-2554  
Fax: 985-532-7225  
Web: www.bollingershipyards.com

CEO: Ben Bordelon  
CFO: Andrew Fc Germain  
HR: -  
FYE: September 30  
Type: Private

Bollinger Shipyards is a leading provider of shipbuilding and ship repair services for both the military and commercial marine industry on the US Gulf Coast. The company specializes in the construction repair and conversion of US Navy and Coast Guard patrol boats oil tankers and utility vessels such as barges and tugboats. It operates from some 13 shipyards primarily in Louisiana but also in Texas and has access to the Mississippi River. Its more than 30 dry docks have the capability to accommodate ships ranging in size from 100 tons to 22000 tons. It also has a more than 460000-sq.-ft. facility for constructing vessels indoors. Bollinger Shipyards was founded in 1946 by Donald Bollinger.

**BOLLORE LOGISTICS USA INC.**

15010 132ND AVE  
JAMAICA, NY 114343500  
Phone: 718-276-3907  
Fax: -

CEO: Thomas Duplan  
CFO: -  
HR: Angela Lotito  
FYE: December 31  
Type: Private

SDV (USA) aims to arrange the transportation of its customers' freight PDQ. The company which provides international air and ocean freight forwarding and logistics services specializes in serving customers from industries such as in aerospace high technology manufacturing and oil and gas. (As a freight forwarder SDV (USA) buys transportation capacity from carriers and resells it to customers.) The company operates from more than a dozen offices in major US trade gateways. SDV (USA) is a unit of France-based SDV International Logistics which itself is a unit of the diversified Bollor © group.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/09 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%             | -     | 239.6 | 211.8 | 324.6 | 319.9 |
| Net income (\$ mil.)   | 9.9%             | -     | 4.3   | 5.5   | 8.8   | 8.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 480   |

**BOLT TECHNOLOGY CORP.**

NMS: BOLT

Four Duke Place  
Norwalk, CT 06854  
Phone: 203 853-0700  
Fax: 203 854-9601  
Web: www.bolt-technology.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Bolt Technology's action is technology the kind used to map out oil and gas discoveries. Its product suite consists of the key components needed by seismic exploration vessels to acquire seismic data: an energy source (air guns); synchronization (controllers); and communication (cables) linking the guns and the controllers. Its marine air guns help produce 3-D seismic maps for oil and gas exploration by firing high-pressure air into the water producing elastic waves that penetrate deep into the earth. These waves create a "map" of the subsurface geography. The company also operates a fleet of remotely operated vehicles (ROVs). Bolt Technology's major customers include CCG-Veritas and Schlumberger.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/12 | 06/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | 48.9  | 31.5  | 38.9  | 52.6  | 57.8  |
| Net income (\$ mil.)   | (10.6%)          | 10.5  | 5.0   | 5.5   | 2.0   | 6.7   |
| Market value (\$ mil.) | 11.0%            | 97.0  | 75.5  | 107.0 | 129.5 | 147.3 |
| Employees              | 7.3%             | 139   | 123   | 165   | 176   | 184   |

**BON SECOURS - RICHMOND COMMUNITY HOSPITAL, INCORPORATED**

1500 N 28TH ST  
RICHMOND, VA 232235332  
Phone: 804-225-1700  
Fax: -  
Web: www.bonsecours.com

CEO: Mark Gordon  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

Part of the Bon Secours Health System Bon Secours-Richmond Community Hospital is a 100-bed facility that provides general medical and surgical care to the residents of Richmond Virginia. Located in the city's historic Church Hill neighborhood the hospital provides inpatient care as well as emergency services diagnostic imaging services and outpatient rehabilitation. The hospital also features an inpatient psychiatric unit and provides primary health care services at a medical office building next door. Bon Secours-Richmond Community Hospital was founded in 1903 by a husband-and-wife duo of African American doctors Sarah and Miles Jones.

|                        | Annual Growth | 08/02 | 08/03 | 08/05 | 08/09 | 08/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 15.1%         | -     | 21.6  | 31.0  | 49.6  | 134.3 |
| Net income (\$ mil.)   | -             | -     | (4.6) | (3.7) | (3.2) | 41.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 189   |

**BON SECOURS MERCY HEALTH, INC.**

1505 MARIOTTSVILLE RD  
MARIOTTSVILLE, MD 211041301  
Phone: 410-442-5511  
Fax: -  
Web: www.bonsecours.com

CEO: Richard J. (Rich) Statuto  
CFO: -  
HR: Fernando Fleites  
FYE: August 31  
Type: Private

Bon Secours Mercy Health (formerly Bon Secours Health System) is a Roman Catholic health care organization. Sponsored by the Bon Secours Ministries it is home to 43 hospitals with more than 2100 physicians. First founded in 1919 its facilities are in seven states in the eastern US from New York to Florida. In addition to its acute care hospitals the not-for-profit system operates a psychiatric hospital numerous nursing homes and assisted-living facilities as well as hospices and home health care agencies. Bon Secours merged with Cincinnati-based Mercy Health to create Bon Secours Mercy Health in 2018. The combined entity expanded into Ireland in 2019.

|                        | Annual Growth | 08/06 | 08/07 | 08/08 | 08/09   | 08/10   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 305.4%        | -     | -     | 187.7 | 2,895.2 | 3,084.9 |
| Net income (\$ mil.)   | -             | -     | -     | 51.8  | (291.9) | (41.4)  |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 19,000  |

**BON-TON STORES INC**

NBB: BONT Q

2801 East Market Street  
York, PA 17402  
Phone: 717 757-7660  
Fax: -  
Web: www.bonton.com

CEO: William X. (Bill) Tracy  
CFO: Michael G. Culhane  
HR: -  
FYE: January 28  
Type: Public

Age wasn't enough to protect Bon-Ton Stores from major shifts in the department store industry. Founded in 1898 by the Grumbacher family the company filed for Chapter 11 bankruptcy in early 2018 and later that year sold its inventory and assets to liquidators. All of its stores will close. Amid a decline in mall traffic and overall harsh retail environment Bon-Ton struggled with falling revenue and debt which limited its ability to invest in all-important e-commerce operations.

|                        | Annual Growth | 02/13   | 02/14*  | 01/15   | 01/16   | 01/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.7%)        | 2,978.8 | 2,834.1 | 2,822.9 | 2,789.5 | 2,674.4 |
| Net income (\$ mil.)   | -             | (21.6)  | (3.6)   | (7.0)   | (57.1)  | (63.4)  |
| Market value (\$ mil.) | (44.2%)       | 282.8   | 232.1   | 118.3   | 36.7    | 27.4    |
| Employees              | (3.5%)        | 26,900  | 25,800  | 25,200  | 24,100  | 23,300  |

\*Fiscal year change

**BONANZA CREEK ENERGY INC**

NYS: BCEI

410 17th Street, Suite 1400  
Denver, CO 80202  
Phone: 720 440-6100  
Fax: 720 305-0804  
Web: www.bonanzacrk.com

CEO: Eric T Greager  
CFO: Brant H Demuth  
HR: -  
FYE: December 31  
Type: Public

Bonanza Creek Energy searches for a treasure of black gold. The independent oil and natural gas company has exploration and production assets in Arkansas California Colorado and Texas. Unlike many in the industry it operates nearly all of its projects and has an 89% working interest in its holdings. The company reported a 32% increase in proved reserves in 2013 to 69.8 million barrels of oil equivalent resulting primarily from the development of the Wattenberg Field in Colorado. Most of the company's proved reserves are in its Rocky Mountains (Niobara oil shale) and Arkansas (Cotton Valley sands) holdings. Bonanza Creek Energy filed for and emerged from Chapter 11 bankruptcy protection in 2017.

|                        | Annual Growth | 12/15   | 12/16*  | 04/17* | 12/17 | 12/18 |
|------------------------|---------------|---------|---------|--------|-------|-------|
| Sales (\$ mil.)        | (1.9%)        | 292.7   | 195.3   | 68.6   | 123.5 | 276.7 |
| Net income (\$ mil.)   | -             | (745.5) | (199.0) | 2.7    | (5.0) | 168.2 |
| Market value (\$ mil.) | (25.1%)       | -       | -       | -      | 566.8 | 424.6 |
| Employees              | (20.1%)       | 282     | 231     | -      | 156   | 144   |

\*Fiscal year change

**BONITZ, INC.**

645 ROSEWOOD DR  
COLUMBIA, SC 292014699  
Phone: 803-799-0181  
Fax: -  
Web: www.bonitz.us

CEO: -  
CFO: Doug Dozier  
HR: -  
FYE: December 31  
Type: Private

Bonitz is a veteran US acoustical ceiling and drywall contractor. Founded by chairman Bill Rogers in 1954 the company got a humble start in South Carolina and has grown to operate in more than a dozen US locations primarily in the Southeast including Alabama Colorado Georgia Tennessee Virginia and the Carolinas. Through its operating divisions Bonitz also offers commercial and residential flooring contracting roofing contracting and manufacturing of prefabricated light gage metal wall panels and trusses for educational institutional and commercial buildings. Its clients include architects interior designers general contractors and building owners. Bonitz is employee owned.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.6%         | -     | 129.0 | 143.9 | 178.8 | 179.2 |
| Net income (\$ mil.)   | 26.0%         | -     | 3.9   | 6.7   | 6.1   | 7.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 850   |

**BONNEVILLE POWER ADMINISTRATION**

905 NE 11th Ave.  
Portland OR 97232  
Phone: 503-230-3000  
Fax: 256-350-1770  
Web: www.alafarm.com

CEO: -  
CFO: Claudia Andrews  
HR: -  
FYE: September 30  
Type: Government-owned

Bonneville Power Administration (BPA) keeps the lights on in the Pacific Northwest. The US Department of Energy power marketing agency operates a transmission grid (with more than 15200 miles of high-voltage lines) that delivers about 30% of the electrical power consumed in the region. The electricity that BPA wholesales is generated primarily by 31 federal hydroelectric plants (operated by the US Army Corp of Engineers) and one private nuclear facility. BPA also purchases power from other hydroelectric gas-fired and wind and solar generation facilities in North America. Founded in 1937 BPA sells power to more than 140 primary customers mainly public and investor-owned utilities in the Pacific Northwest.



**BONNIER CORPORATION**

460 N. Orlando Ave. Ste. 200  
Winter Park FL 32789  
Phone: 407-628-4802  
Fax: 407-628-7061  
Web: www.bonniercorp.com

CEO: Eric Zencenko  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Packing Salade Nicoise for a typical afternoon cruising the bay on your yacht? If so you would be a target reader of Bonnier Corporation publisher of magazine titles such as "Saveur" (an award-winning gourmet foods magazine) Cruising World and "Boating Life". Additional titles include Popular Science Field & Stream and Outdoor Life. Its Garden Design and Florida Travel & Life titles make up the company's Lifestyle & Shelter Group with other groups devoted to Travel Luxury and Parenting. All total Bonnier Corporation publishes about 50 special-interest magazines and produces related multimedia projects and events. The company is owned by 200-year-old Swedish media firm Bonnier AB.

**BOOKING HOLDINGS INC**

NMS: BKNG

800 Connecticut Avenue  
Norwalk, CT 06854  
Phone: 203 299-8000  
Fax: 203 595-0160  
Web: www.bookingholdings.com

CEO: Brett Keller  
CFO: Daniel J. Finnegan  
HR: Chrys Kolenda  
FYE: December 31  
Type: Public

Booking Holdings (formerly The Priceline Group) operates six of the world's leading online travel tools. Booking.com is its namesake and top brand and offers online reservation services for some 2.2 million properties — including hotels resorts apartments and homes — across 230-plus countries. The holding company also owns Priceline which features discount bookings for hotels cars airline tickets and vacation packages; other brands include Agoda KAYAK RentalCars and OpenTable. Booking Holdings generates revenues from commissions processing fees advertising and subscriptions. It was founded in 1997 and generates some 90% of sales outside the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 14.5%         | 8,442.0  | 9,224.0  | 10,743.0 | 12,681.1 | 14,527.0 |
| Net income (\$ mil.)   | 13.4%         | 2,421.8  | 2,551.4  | 2,135.0  | 2,340.8  | 3,998.0  |
| Market value (\$ mil.) | 10.9%         | 52,029.6 | 58,178.1 | 66,898.7 | 79,295.9 | 78,596.8 |
| Employees              | 17.9%         | 12,700   | 15,500   | 18,500   | 22,900   | 24,500   |

**BOOKS-A-MILLION, INC.**

NMS: BAMM

402 Industrial Lane  
Birmingham, AL 35211  
Phone: 205 942-3737  
Fax: –  
Web: www.booksamillioninc.com

CEO: Terrance G Finley  
CFO: R Todd Noden  
HR: –  
FYE: February 1/  
Type: Public

Books-A-Million (BAM) caters to readers who aren't millionaires. One of the nation's largest booksellers (behind Amazon and Barnes & Noble) the company operates some 260 stores in 30-plus states and Washington DC and sells books online. BAM operates superstores under the Books-A-Million Books & Co. and 2nd & Charles banners and traditional smaller stores under the Bookland title. All the stores sell discounted hardcover and paperback books magazines toys music DVDs and general merchandise. Many stores include Joe Muggs caf ©s and sell frozen yogurt. Other activities comprise online unit booksamillion.com gift card issuer BAM Card Services and book wholesaler American Wholesale Book.

|                        | Annual Growth | 01/10 | 01/11 | 01/12* | 02/13 | 02/14 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (1.9%)        | 508.7 | 495.0 | 468.5  | 503.8 | 470.3 |
| Net income (\$ mil.)   | –             | 13.8  | 8.9   | (2.8)  | 2.5   | (7.6) |
| Market value (\$ mil.) | (22.4%)       | 97.7  | 85.7  | 38.5   | 38.5  | 35.4  |
| Employees              | (0.5%)        | 5,500 | 5,300 | 6,000  | 5,500 | 5,400 |

\*Fiscal year change

**BOOKSPAN**

501 Franklin Ave.  
Garden City NY 11530-5945  
Phone: 516-490-4561  
Fax: 516-490-4714  
Web: www.booksonline.com

CEO: Deborah I Fine  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Spanning the globe to bring you ... books. Bookspan is a direct marketer of books operating book clubs under such familiar names as the Book-of-the-Month Club Doubleday Book Club and The Literary Guild. The company operates about 20 clubs that offer bestsellers and feature titles from specific genres including history military mystery and science fiction. Book selections are chosen by editors in various areas. The company was created through a partnership between Bertelsmann and Time Warner which sold its stake to Bertelsmann in 2007. Bertelsmann sold Bookspan Columbia House and its other direct marketing operations in the US to Phoenix-based private investment firm Najafi Cos. in 2008.

**BOONE HOSPITAL CENTER**

1600 E BROADWAY  
COLUMBIA, MO 652015897  
Phone: 573-815-8000  
Fax: –  
Web: www.boone.org

CEO: –  
CFO: –  
HR: Deanna Weiner  
FYE: December 31  
Type: Private

If you're torn apart by tigers you might end up here. Boone Hospital Center is a 390-bed full-service hospital that serves St. Louis and a 25-county area in central Missouri. Boone provides a range of programs and services including emergency care and emergency transportation. The hospital offers specialized care in the areas of cardiology neurology oncology surgery and obstetrics. It also operates outreach clinics and provides home health care services through Boone Hospital Home Care. Its Wellaware center focuses on behavioral and occupational medicine. Boone Hospital is part of the BJC HealthCare network.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 0.1%          | –     | 288.1 | 284.3 | 299.5 | 288.8  |
| Net income (\$ mil.)   | –             | –     | 16.1  | (1.8) | 6.3   | (10.9) |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –      |
| Employees              | –             | –     | –     | –     | –     | 3,150  |

**BOOZ ALLEN HAMILTON HOLDING CORP.**

NYS: BAH

8283 Greensboro Drive  
McLean, VA 22102  
Phone: 703 902-5000  
Fax: –  
Web: www.boozallen.com

CEO: Horacio D. Rozanski  
CFO: Lloyd W. Howell  
HR: –  
FYE: March 31  
Type: Public

Booz Allen Hamilton is a leading contractor for US Government defense and intelligence departments assisting in the fields of cyber security and intelligence operations. The firm which acts as prime contractor in nearly every instance generates billions in sales each year from the delivery of highly technical skills to the Department of Defense the National Security Agency the IRS and nearly every cabinet-level US Government department. It increasingly works with foreign governments and commercial clients as well. Investment firm The Carlyle Group owns a majority interest in the consulting firm which was founded in 1914. Booz Allen keeps a low profile despite its size but attracted unwanted attention in 2013 as the employer of whistleblower Edward Snowden.

|                        | Annual Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.2%          | 5,274.8 | 5,405.7 | 5,804.3 | 6,171.9 | 6,704.0 |
| Net income (\$ mil.)   | 15.8%         | 232.6   | 294.1   | 252.5   | 305.1   | 418.5   |
| Market value (\$ mil.) | 19.1%         | 4,052.4 | 4,240.0 | 4,955.6 | 5,421.9 | 8,141.2 |
| Employees              | 3.8%          | 22,500  | 22,600  | 23,300  | 24,600  | 26,100  |

**BORGHESE INC.**

10 E. 34th St. 3rd Fl.  
New York NY 10016  
Phone: 212-659-5300  
Fax: 212-659-5301  
Web: www.borghese.com

CEO: -  
CFO: Frank Palladino  
HR: Maria Monastersky  
FYE: December 31  
Type: Private

You can ring up Borghese when you need to be made beautiful. Borghese makes and markets its namesake Italian cosmetics skin care fragrances and hair care products and sells its collections through high-end department stores nationwide including Bloomingdale's Lord & Taylor and Nordstrom. Its products are also marketed internationally in such countries as China Germany Ireland and Mexico. President and CEO Georgette Mosbacher (also a well-known New York City Republican) holds a substantial equity stake in the company while the rest is retained by the original group of Saudi investors who purchased it upon Revlon's divestiture of the firm in 1992.

**BORGWARNER INC**
**NYS: BWA**

3850 Hamlin Road  
Auburn Hills, MI 48326  
Phone: 248 754-9200  
Fax: -  
Web: www.borgwarner.com

CEO: James R. Verrier  
CFO: Ronald T. (Ron) Hundzinski  
HR: Shelley Bridarolli  
FYE: December 31  
Type: Public

If suburbanites need four-wheel-drive vehicles to turbocharge their urban drive that's OK with BorgWarner. The company is a leading maker of engine and drivetrain products for the world's major automotive manufacturers. Products include turbochargers air pumps timing chain systems four-wheel-drive and all-wheel-drive transfer cases (primarily for light trucks and SUVs) and transmission components. Its largest customers include Volkswagen Ford and Daimler. The company nets more than 75% of its sales from outside the US.

|                        | Annual<br>Growth | 12/14    | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|----------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 6.1%             | 8,305.1  | 8,023.2 | 9,071.0 | 9,799.3  | 10,529.6 |
| Net income (\$ mil.)   | 9.1%             | 655.8    | 609.7   | 118.5   | 439.9    | 930.7    |
| Market value (\$ mil.) | (10.8%)          | 11,441.4 | 9,001.1 | 8,212.0 | 10,637.7 | 7,233.4  |
| Employees              | 8.1%             | 22,000   | 30,000  | 27,000  | 29,000   | 30,000   |

**BOSCH COMMUNICATIONS SYSTEMS**

12000 Portland Ave. South  
Burnsville MN 55337  
Phone: 952-884-4051  
Fax: 916-928-6404  
Web: www.daegis.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Business Segment

Bosch Communications Systems (formerly Telex Communications) makes sure its customers' voices are heard. The company makes audio and communications equipment for commercial professional and industrial use. Its sound systems can be heard in venues from the Metropolitan Opera to Wrigley Field. A large portion of commercial airline pilots use Telex headsets. Other brand names include Electro-Voice Dynacord Klark Teknik Midas and RTS. Telex Communications was founded in 1936 as a hearing aid manufacturer; Robert Bosch GmbH acquired the company in 2006 and renamed it Bosch Communications Systems.

**BOSCH SECURITY SYSTEMS INC.**

130 Perinton Pkwy.  
Fairport NY 14450-9199  
Phone: 585-223-4060  
Fax: 585-223-9180  
Web: www.boschsecurity.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Bosch Security Systems has a sixth sense for finding business. The company makes electronic detection and communications equipment for use in government banking education and gaming sectors as well as at airports and train stations. Products include cameras fire and intrusion alarm systems conference communications and access control. Some of the products send alarm signals over telephone lines or wireless networks. Its personal safety systems transmit the user's identity and location to a monitoring station when activated. The company has sales offices and distribution centers worldwide. Bosch Security Systems is a subsidiary of German manufacturing giant Robert Bosch GmbH.

**BOSS HOLDINGS, INC.**
**NBB: BSHI**

1221 Page Street  
Kewanee, IL 61443  
Phone: 309 852-2131  
Fax: -  
Web: www.bossgloves.com

CEO: G Louis Graziadio III  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Boss Holdings would rather take orders (for its gloves boots and rainwear) than give them. Its primary subsidiary Boss Manufacturing Company (BMC) imports and markets gloves and protective wear that it sells through mass merchandisers hardware stores and other retailers in North America. The company also sells its products directly to commercial users in industries such as agriculture and automotive. The holding company's Boss Pet Products markets pet supplies to US retailers while its Galaxy Balloons subsidiary sells latex balloons. Boss Holdings was founded in 1893 as a manufacturer of work gloves. Today gloves and protective gear account for a majority of annual sales.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.0%)           | 64.8  | 64.0  | 67.9  | 67.9  | 62.2  |
| Net income (\$ mil.)   | 2.3%             | 1.5   | 1.8   | 1.9   | 2.0   | 1.6   |
| Market value (\$ mil.) | 12.1%            | 16.7  | 20.7  | 23.4  | 24.1  | 26.4  |
| Employees              | -                | -     | -     | -     | -     | -     |

**BOSSELMAN INC.**

3123 W. Stolley Park Rd.  
Grand Island NE 68801  
Phone: 308-381-2800  
Fax: 308-381-2801  
Web: www.bosselman.com

CEO: -  
CFO: Brian Larson  
HR: -  
FYE: December 31  
Type: Private

Bosselman depends on truckers needing a pit stop to pump it up and pack it in. The diversified family-owned-and-operated firm runs about 45 Pump & Pantry convenience stores across Nebraska. Other ventures include a full-service Bosselman Travel Center in Grand Island Nebraska as well as 30-plus Boss Truck Shops in 20 states that offer truck repair services. Bosselman also operates restaurants (mostly Grandma Max's) and motels under the Motel 6 Hampton Inn and Pump & Pantry brands. Other operations include Bosselman Energy (wholesale oil fuel and propane delivery) and a sport team. Founder Frederick H. Bosselman — a farmer and part-time truck driver — opened his first truck stop in 1948.

**BOSTON ACOUSTICS INC.**

300 Jubilee Dr.  
Peabody MA 01960  
Phone: 978-538-5000  
Fax: 978-538-5199  
Web: www.bostonacoustics.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

Play Dark Side of the Moon on a set of Boston Acoustics' speakers and you'll see the light. The company designs and makes moderately priced and high-end loud-speaker systems for the home and automotive markets. It also makes home entertainment systems amplifiers and ancillary speaker equipment including selectors and volume controls. Boston Acoustics mostly tunes out mass retailers selling its products through a select group of specialty dealers. Its products are manufactured by third parties in the Asia/Pacific region Europe and North America. Former chairman Andrew Kotsatos and ex-CEO Frank Reed founded the company in 1979. D&M Holdings acquired Boston Acoustics in 2005.

**BOSTON BEER CO INC (THE)**
**NYS: SAM**

One Design Center Place, Suite 850  
Boston, MA 02210  
Phone: 617 368-5000  
Fax: 617 368-5500  
Web: www.bostonbeer.com

CEO: Martin F. Roper  
CFO: Frank H. Smalla  
HR: -  
FYE: December 29  
Type: Public

A half-pint compared to megabrewers like the world's #1 beer maker Anheuser-Busch InBev The Boston Beer Company holds a distinction all its own — it is the US's largest craft brewer. The company produces more than 50 seasonal and year-round varieties of craft beers at breweries in Boston and four other states. Annually it sells around 4.3 million barrels of lagers and ales (including its flagship Samuel Adams Boston Lager and other Sam Adams brand beers) in addition to alcoholic non-beer drinks such as Twisted Tea (malting drink) Angry Orchard (cider) and Truly Hard Seltzer (hard seltzer). It also brews beer for third parties. The Boston Beer Company was founded in 1984 by its chairman James Koch.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.5%          | 903.0   | 959.9   | 906.4   | 863.0   | 995.6   |
| Net income (\$ mil.)   | 0.5%          | 90.7    | 98.4    | 87.3    | 99.0    | 92.7    |
| Market value (\$ mil.) | (5.2%)        | 3,400.6 | 2,361.8 | 1,953.0 | 2,197.4 | 2,746.1 |
| Employees              | 3.9%          | 1,325   | 1,429   | 1,505   | 1,439   | 1,543   |

**BOSTON MEDICAL CENTER CORPORATION**

1 BOSTON MEDICAL CTR PL # 1  
BOSTON, MA 021182999  
Phone: 617-414-5000  
Fax: -  
Web: www.bmc.org

CEO: Kate E. Walsh  
CFO: Richard Silveria  
HR: Manuel Monteiro  
FYE: September 30  
Type: Private

Located in Boston's South End neighborhood Boston Medical Center (BMC) offers a full spectrum of health care services from prenatal care and obstetrics to surgery and rehabilitation. BMC is also the city's largest provider of indigent care spending millions of dollars annually on care for uninsured patients and offering free screenings and other community outreach programs. The not-for-profit hospital boasts nearly 500 licensed beds more than 700 physicians and includes a Level 1 trauma center acute rehabilitation facilities and neonatal and pediatric intensive care units. The center is the primary teaching hospital of Boston University's School of Medicine.

|                        | Annual Growth | 09/11 | 09/12 | 09/15   | 09/17   | 09/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 8.9%          | -     | 886.3 | 1,004.7 | 1,089.4 | 1,481.4 |
| Net income (\$ mil.)   | 76.9%         | -     | 2.6   | 7.6     | 12.8    | 78.4    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 4,200   |

**BOSTON MUTUAL LIFE INSURANCE COMPANY**

120 Royall St.  
Canton MA 02021  
Phone: 781-828-7000  
Fax: 781-770-0490  
Web: www.bostonmutual.com

CEO: Paul Quaranto Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Mutual Com

If life insurance gives you a good feeling at Boston Mutual Life Insurance the feeling is mutual. The company sells traditional group and individual life insurance as well as disability and supplemental accident and illness coverage. The company distributes its products to individuals through its in-house General Agencies division while its Group and Worksite Divisions distribute through employers. Additional products include employee assistance programs and voluntary supplemental insurance products. The company reaches customers in New York through its subsidiary The Life Insurance Company of Boston & New York. Boston Mutual has remained a mutual company since it was founded in 1891.

**BOSTON PRIVATE FINANCIAL HOLDINGS, INC.**
**NMS: BPFH**

Ten Post Office Square  
Boston, MA 02109  
Phone: 617 912-1900  
Fax: -  
Web: www.bostonprivate.com

CEO: George G. Schwartz  
CFO: Anne L. Randall  
HR: Pat Butler  
FYE: December 31  
Type: Public

Boston Private Financial Holdings (BPFH) is a holding company for firms engaged in wealth management and private banking including Boston Private Bank & Trust which operates branches in New England New York Los Angeles and the San Francisco Bay Area. (The bank sold its branches in the Pacific Northwest in 2013.) BPFH also owns four other wealth advisory and investment management firms. The company offers private banking wealth advisory investment management deposits and lending and trust services to wealthy individuals corporations and institutional clients. All told BPFH and its affiliates have more than \$30 billion in managed or advised assets.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 5.7%          | 6,797.9 | 7,542.5 | 7,970.5 | 8,311.7 | 8,494.6 |
| Net income (\$ mil.)   | 4.0%          | 68.8    | 64.9    | 71.6    | 40.6    | 80.4    |
| Market value (\$ mil.) | (5.9%)        | 1,126.8 | 948.7   | 1,384.5 | 1,292.5 | 884.2   |
| Employees              | (3.0%)        | 875     | 890     | 888     | 925     | 774     |

**BOSTON PROPERTIES INC**
**NYS: BXP**

Prudential Center, 800 Boylston Street, Suite 1900  
Boston, MA 02199-8103  
Phone: 617 236-3300  
Fax: -  
Web: www.bostonproperties.com

CEO: Owen D. Thomas  
CFO: Michael E. LaBelle  
HR: -  
FYE: December 31  
Type: Public

Boston Properties knows real estate in more than just its home city. The self-administered real estate investment trust (REIT) owns develops and manages mostly Class A office buildings in large US cities. Its core markets are Boston Los Angeles New York San Francisco and Washington DC. As one of the nation's largest office owners and developers Boston Properties owns around 180 office properties with some 52 million rentable square feet. Its largest tenants include the US government Arnold & Porter Kaye Scholer Kirkland & Ellis and Biogen. The REIT also owns a handful of retail hotel and residential properties. The firm's chairman is media czar Mort Zuckerman.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.2%          | 2,397.0  | 2,490.8  | 2,550.8  | 2,602.1  | 2,717.1  |
| Net income (\$ mil.)   | 7.1%          | 443.6    | 583.1    | 512.8    | 462.4    | 582.8    |
| Market value (\$ mil.) | (3.3%)        | 19,877.3 | 19,699.6 | 19,427.8 | 20,084.2 | 17,384.3 |
| Employees              | 0.3%          | 750      | 765      | 785      | 740      | 760      |

**BOSTON RED SOX BASEBALL CLUB LIMITED PARTNERSHIP**

4 Yawkey Way  
Boston MA 02215-3496  
Phone: 617-267-9440  
Fax: 617-375-0944  
Web: boston.redsox.mlb.com

CEO: Sam Kennedy  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

You might say this team is now a curse on the other clubs in Major League Baseball. Boston Red Sox Baseball Club operates one of the oldest and most storied sports franchises. Founded as a charter member of the American League in 1901 the team owns seven World Series titles but at one time suffered through an 86-year championship drought popularly attributed to "The Curse of the Bambino." Boston broke The Curse in 2004 and then won its seventh championship three years later. Red Sox fans root for their home team at venerable Fenway Park the oldest pro baseball stadium in the country. Businessman John Henry leads a group that has owned the Red Sox franchise since 2002.

**BOSTON RESTAURANT ASSOCIATES INC.**

6 Kimball Ln. Ste. 210  
Lynnfield MA 01940  
Phone: 339-219-0466  
Fax: 781-231-5225  
Web: www.reginapizza.com

CEO: -  
CFO: Fran V Ross  
HR: Donna Devlin  
FYE: April 30  
Type: Private

Boston Restaurant Associates (BRA) is rolling in New England dough. The company operates more than 15 Pizzeria Regina pizza parlors located in shopping mall food courts and other high-traffic areas in Massachusetts and three other states. The restaurants specialize in brick-oven style thin crust Neapolitan pizzas that are available with a variety of toppings (and by the slice). In addition to its food court kiosk units BRA operates the original Regina Pizzeria (built in 1926) in Boston's North End as well as three full-service family-style Polcari's Italian Restaurant locations in the Boston area. The company is controlled by private equity firm Dolphin Asset Management.

**BOSTON SCIENTIFIC CORP.**
**NYS: BSX**

300 Boston Scientific Way  
Marlborough, MA 01752-1234  
Phone: 508 683-4000  
Fax: -  
Web: www.bostonscientific.com

CEO: Michael F. (Mike) Mahoney  
CFO: Daniel J. (Dan) Brennan  
HR: -  
FYE: December 31  
Type: Public

Boston Scientific makes medical supplies and devices used in interventional medical procedures. A leader in devices addressing heart conditions the firm focuses on manufacturing cardiovascular and cardiac rhythm management (CRM) products. It also makes devices used for electrophysiology endoscopy pain management (neuro-modulation) urology and women's health. Its roughly 13000 diagnostic and treatment products — made in more than a dozen factories worldwide — include biopsy forceps catheters coronary and urethral stents defibrillators needles and pacemakers. Boston Scientific markets its products in about 130 countries but the US generates more than half of sales.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.4%          | 7,380.0  | 7,477.0  | 8,386.0  | 9,048.0  | 9,823.0  |
| Net income (\$ mil.)   | -             | (119.0)  | (239.0)  | 347.0    | 104.0    | 1,671.0  |
| Market value (\$ mil.) | 27.8%         | 18,345.7 | 25,531.7 | 29,948.5 | 34,323.8 | 48,931.1 |
| Employees              | 7.5%          | 24,000   | 25,000   | 27,000   | 29,000   | 32,000   |

**BOSTON SYMPHONY ORCHESTRA, INC.**

301 MASSACHUSETTS AVE  
BOSTON, MA 021154511  
Phone: 617-266-1492  
Fax: -  
Web: www.bso.org

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

If you want to venture out for some live music but are not in the mood for rock or pop then a performance by The Boston Symphony Orchestra (BSO) might strike the right chord with you. Featuring compositions by composers like Beethoven Mozart and Stravinsky the BSO performs more than 100 concerts during the regular season at Symphony Hall. The BSO also performs during the summer at the Tanglewood music center; other BSO-related performances are given by the smaller and lighter Boston Pops orchestra. One of the more prominent orchestras in the US the BSO was founded in 1881 by businessman Henry Lee Higginson. Current music director James Levine is the BSO's first America-born conductor.

|                        | Annual Growth | 08/08 | 08/09     | 08/10 | 08/11 | 08/14 |
|------------------------|---------------|-------|-----------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | (1,675.6) | 39.7  | 38.3  | 100.7 |
| Net income (\$ mil.)   | 274.8%        | -     | 0.0       | 12.7  | 41.7  | 12.1  |
| Market value (\$ mil.) | -             | -     | -         | -     | -     | -     |
| Employees              | -             | -     | -         | -     | -     | 350   |

**BOSTONCOACH**

69 Norman St.  
Everett MA 02149  
Phone: 617-394-3900  
Fax: 617-381-8725  
Web: www.bostoncoach.com

CEO: -  
CFO: Hilary Simons  
HR: -  
FYE: December 31  
Type: Subsidiary

We don't know whether any Celtics coaches call on BostonCoach but the company does provide car and bus transportation for business and leisure travelers as well as shuttle and charter services for groups. Its fleet includes more than 25000 sedans along with limousines vans SUVs minibuses and buses. Through its network of affiliates the company serves more than 450 cities in some 35 countries including North America Asia and Europe. BostonCoach is a subsidiary of investment powerhouse FMR (Fidelity Investments) which founded the company in 1985 with three vehicles to serve its own employees.

**BOTTOMLINE TECHNOLOGIES (DELAWARE) INC**
**NMS: EPAY**

325 Corporate Drive  
Portsmouth, NH 03801-6808  
Phone: 603 436-0700  
Fax: 603 436-0300  
Web: www.bottomline.com

CEO: Robert A. (Rob) Eberle  
CFO: Richard D. (Rick) Booth  
HR: -  
FYE: June 30  
Type: Public

Bottomline Technologies passes the buck getting it to the right place. The company provides cloud-based software for payments cash management payment processing bill review and fraud detection. It's Paymode-X product is an internet-based payment and invoice exchange network for buyers and suppliers. Bottomline offers its products through software-as-a-service or on-premise applications. The company's customers do business in financial services health care insurance retail communications manufacturing and government. Among Bottomline's customers are Bank of America Merrill Lynch Cleveland Clinic State Farm Insurance and Tesco Stores. US customers supply more than 60% of Bottomline's revenue.

|                        | Annual Growth | 06/15   | 06/16  | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|---------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 6.3%          | 330.9   | 343.3  | 349.4   | 394.1   | 422.0   |
| Net income (\$ mil.)   | -             | (34.7)  | (19.6) | (33.1)  | 9.3     | 9.4     |
| Market value (\$ mil.) | 12.3%         | 1,149.0 | 889.5  | 1,061.4 | 2,058.7 | 1,827.8 |
| Employees              | 6.1%          | 1,500   | 1,600  | 1,600   | 1,700   | 1,900   |

**BOULDER BRANDS INC**

NMS: BDBD

1600 Pearl Street, Suite 300  
Boulder, CO 80302  
Phone: 303 652-0521  
Fax: -  
Web: www.boulderbrands.com

CEO: -  
CFO: -  
HR: Denise Beyer  
FYE: December 31  
Type: Public

Walking a nutrition tightrope? Boulder Brands (formerly Smart Balance) may help; its growing portfolio of food brands target the health conscious and those with health problems such as diabetes and gluten allergies. The company makes Smart Balance buttery spreads and other alternative food products including peanut butter popcorn and cooking oils. As the company has grown its Smart Balance business has been outweighed by its Natural foods segment including the Glutino and Gluten-Free Pantry Udi's Earth Balance and the EVOL brands of shelf-stable and frozen products. Boulder Brands' products are sold by food retailers throughout North America. Founded in 2005 the company became Boulder Brands in 2013.

|                        | Annual<br>Growth | 12/09 | 12/10   | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | 17.8%            | 239.5 | 242.0   | 274.3 | 369.6 | 461.3 |
| Net income (\$ mil.)   | 31.7%            | 3.5   | (128.2) | 9.7   | 4.2   | 10.4  |
| Market value (\$ mil.) | 27.5%            | 361.3 | 260.8   | 322.8 | 776.9 | 955.1 |
| Employees              | 77.2%            | 73    | 69      | 203   | 613   | 720   |

**BOWDOIN COLLEGE**

5600 COLLEGE STA  
BRUNSWICK, ME 040118447  
Phone: 207-725-3000  
Fax: -  
Web: www.bowdoin.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Bowdoin College churns out graduates from its campus on the coast of Maine. The private liberal arts school serves some 1800 students offering undergraduate degrees in about 40 fields of study including English psychology history mathematics and biology. It has about 200 faculty members and a student-to-teacher ratio of 9:1. Most classes are conducted on the main campus in Brunswick Maine; Bowdoin also includes a Coastal Studies Center some eight miles from campus on Orr's Island. Notable alumni include writers Nathaniel Hawthorne and Henry Wadsworth Longfellow as well as former president Franklin Pierce. Established in 1794 Bowdoin is Maine's oldest college.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16  | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 3.3%             | -     | 154.0 | 154.2  | 161.2 | 169.5 |
| Net income (\$ mil.)   | 2.6%             | -     | 161.2 | (69.2) | 134.4 | 174.2 |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 949   |

**BOWEN ENGINEERING CORPORATION**

8802 N MERIDIAN ST STE X  
INDIANAPOLIS, IN 462605319  
Phone: 219-661-9770  
Fax: -  
Web: www.bowenengineering.com

CEO: A Douglas Bowen III  
CFO: Scot Evans Sr  
HR: -  
FYE: September 30  
Type: Private

Bowen Engineering understands the elements of earth wind and water. The company provides engineering and construction services for water wastewater earthwork concrete industrial power and underground utility projects. It operates through three divisions: Power and industrial; private water; and public works. The company which has offices in Indiana Tennessee and Ohio offers design/build general contracting and construction management services to public and private clients. Bowen Engineering was founded in 1967 by Robert Bowen. The Bowen family continues to lead the company.

|                        | Annual<br>Growth | 09/05 | 09/06 | 09/07 | 09/08 | 09/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 26.5%            | -     | -     | 228.2 | 288.9 | 365.2 |
| Net income (\$ mil.)   | 2.8%             | -     | -     | 15.3  | 17.5  | 16.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 700   |

**BOWL AMERICA INC.**

ASE: BWL A

6446 Edsall Road  
Alexandria, VA 22312  
Phone: 703 941-6300  
Fax: -  
Web: www.bowlamericainc.com

CEO: Leslie H Goldberg  
CFO: Cheryl A Dragoo  
HR: -  
FYE: June 30  
Type: Public

This company is looking to make a strike in the recreation business. Bowl America owns and operates about 20 bowling centers in four markets including the Baltimore-Washington DC area; Jacksonville and Orlando Florida; and Richmond Virginia. The bowling centers offer a total of more than 750 lanes for both league and non-league bowling as well as Cosmic Bowling (with glow-in-the-dark balls and laser light shows) for younger patrons. The centers also feature game rooms food and beverage services and other amenities. President Leslie Goldberg and his sister Merle Fabian together own more than 50% of Bowl America.

|                        | Annual<br>Growth | 06/15* | 07/16 | 07/17 | 07/18* | 06/19 |
|------------------------|------------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 1.4%             | 23.1   | 24.1  | 23.9  | 24.8   | 24.4  |
| Net income (\$ mil.)   | 16.8%            | 1.6    | 2.2   | 2.5   | 3.8    | 3.0   |
| Market value (\$ mil.) | 2.4%             | 74.8   | 74.7  | 73.9  | 77.9   | 82.1  |
| Employees              | 0.0%             | 500    | 500   | 500   | 500    | 500   |

\*Fiscal year change

**BOWLIN TRAVEL CENTERS INC.**

OTC: BWTL

150 Louisiana NE  
Albuquerque NM 87108  
Phone: 505-266-5985  
Fax: 504-539-5427  
Web: www.luzianne.com

CEO: Michael L Bowlin  
CFO: Nina Pratz  
HR: -  
FYE: January 31  
Type: Public

Dotting the desert with gas pumps and gifts Bowlin Travel Centers (BTC) operates about 10 full-service southwestern-themed travel centers along desolate stretches of interstates I-10 and I-40 in arid Arizona and New Mexico. Its travel centers offer snacks souvenirs provided by Native American tribes or imported from Mexico gas (Shell and ExxonMobil brands) and restaurants (Dairy Queen at five locations). It also sells gasoline wholesale. BTC traces its roots to 1912 when founder Claude Bowlin started trading goods and services with Native Americans in New Mexico. Today BTC is controlled by its chairman president and CEO Michael Bowlin and his family.

**BOY SCOUTS OF AMERICA**

1325 W WALNUT HILL LN  
IRVING, TX 750383096  
Phone: 972-580-2000  
Fax: -

CEO: Robert Mazzuca  
CFO: Michael Ashline  
HR: -  
FYE: December 31  
Type: Private

Boy Scouts of America (BSA) is one of the US's largest youth organizations with more than 2.4 million members and nearly 1 million adult leaders in its ranks. It offers educational and character-building programs emphasizing leadership citizenship personal development and physical fitness. In addition to traditional scouting programs (Tiger Cub Webelos and Boy Scouts) BSA offers the Venturing program for boys and girls ages 14-21. The organization which is a founding member of the World Organization of the Scout Movement was founded by Chicago publisher William Boyce in 1910. It generates revenue through membership and council fees food and magazine sales and contributions.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/13  | 12/14 | 12/15  |
|------------------------|------------------|-------|-------|--------|-------|--------|
| Sales (\$ mil.)        | 1.6%             | -     | 310.5 | 0.0    | 244.0 | 335.9  |
| Net income (\$ mil.)   | -                | -     | 90.1  | (33.7) | 46.3  | (25.5) |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -      |
| Employees              | -                | -     | -     | -      | -     | 2,800  |

**BOYD COFFEE COMPANY**

19730 NE Sandy Blvd. CEO: –  
Portland OR 97230 CFO: –  
Phone: 503-666-4545 HR: –  
Fax: 503-669-2223 FYE: October 31  
Web: www.boyds.com Type: Private

Boy oh Boyd! Boyd Coffee Company sells coffees teas and other beverage products (such as flavoring syrups drink mixes) under the names Boyds Coffee Italia D'Oro Coffee House Roasters Coffee House Freezers and Island Mist. The company also markets brewing equipment through its Techni-Brew International division and it offers the Today Foods brand of soups and soup bases. Boyd Coffee supplies retail food outlets and restaurants hotels hospitals and other foodservice venues in about 25 states as well as US military commissaries worldwide. Products are also available to consumers via Boyd's online store. In addition the firm operates three coffee shops in the Portland Oregon area.

**BOYD GAMING CORP.**
**NYS: BYD**

3883 Howard Hughes Parkway, Ninth Floor CEO: Keith E. Smith  
Las Vegas, NV 89169 CFO: Josh Hirsberg  
Phone: 702 792-7200 HR: –  
Fax: – FYE: December 31  
Web: www.boydgaming.com Type: Public

Boyd Gaming operates about 30 wholly owned casino properties in Nevada and some ten other US states. Most of its properties are resorts or hotels that feature pools full casinos restaurants shops and on-site entertainment options for guests. The company also has a partnership with digital gaming company FanDuel Group through which it uses FanDuel's technology for its own online and mobile gambling and sports betting services. In addition to its casinos Boyd owns and operates a travel agency and a travel insurance company in Hawaii. The company was founded in 1975.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.7%)           | 2,701.3 | 2,199.4 | 2,184.0 | 2,383.7 | 2,626.7 |
| Net income (\$ mil.)   | –                | (53.0)  | 47.2    | 418.0   | 189.2   | 115.0   |
| Market value (\$ mil.) | 12.9%            | 1,428.3 | 2,220.6 | 2,254.1 | 3,917.1 | 2,322.3 |
| Employees              | 6.4%             | 18,290  | 18,243  | 19,932  | 19,707  | 23,477  |

**BOYS & GIRLS CLUBS OF AMERICA**

1275 PEACHTREE ST NE # 500 CEO: James (Jim) Clark  
ATLANTA, GA 303093509 CFO: Paul Sansone  
Phone: 404-487-5700 HR: Phyllis R Austin  
Fax: – FYE: December 31  
Web: www.bgca.org Type: Private

There's no secret handshake — or specific gender — required to get into this club only the desire to have fun. The Boys & Girls Clubs of America (BGCA) runs after-school programs nationwide to give children and teenagers a safe and supervised environment. Operating through local affiliates BGCA boasts some 4075 locations that serve nearly 4 million youth. Members engage in sports recreation and fitness activities as well as in programs centered on character development leadership and life skills. BGCA alumni include Bill Clinton Jackie Joyner-Kersey Martin Sheen Michael Jordan and Queen Latifah. Founded in 1906 the organization traces its roots to 1860.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/08  | 12/10 | 12/17  |
|------------------------|------------------|-------|-------|--------|-------|--------|
| Sales (\$ mil.)        | 1.0%             | –     | 126.3 | 3.5    | 120.6 | 141.3  |
| Net income (\$ mil.)   | –                | –     | 46.0  | (84.5) | 0.1   | (33.0) |
| Market value (\$ mil.) | –                | –     | –     | –      | –     | –      |
| Employees              | –                | –     | –     | –      | –     | 360    |

**BOZZUTO'S, INC.**

275 SCHOOLHOUSE RD CEO: Michael A. Bozzuto  
CHESHIRE, CT 064101257 CFO: –  
Phone: 203-272-3511 HR: Bonnie Sirois  
Fax: – FYE: September 27  
Web: www.bozzutos.com Type: Private

Bozzuto's is a leading wholesale grocery distribution company that supplies food and non-food products to independent supermarkets belonging to the IGA network in New Jersey New York Pennsylvania and in New England. The company distributes a full line of grocery items including meat products produce and frozen food as well as household goods and other general merchandise. It carries goods sold under both the IGA and Hy-Top labels in addition to national brands. Bozzuto's also owns five supermarkets in Connecticut and Massachusetts operating under the Adams Super Food Stores banner.

|                        | Annual<br>Growth | 09/04 | 09/05 | 09/06     | 09/07   | 09/08   |
|------------------------|------------------|-------|-------|-----------|---------|---------|
| Sales (\$ mil.)        | (96.4%)          | –     | –     | 955,449.3 | 1,180.7 | 1,244.0 |
| Net income (\$ mil.)   | –                | –     | –     | 0.2       | (0.4)   | (5.9)   |
| Market value (\$ mil.) | –                | –     | –     | –         | –       | –       |
| Employees              | –                | –     | –     | –         | –       | 3,100   |

**BPZ RESOURCES, INC.**
**NYS: BPZ**

580 Westlake Park Blvd., Suite 525 CEO: Manuel Pablo Zuniga-Pflucker  
Houston, TX 77079 CFO: Richard S Menniti  
Phone: 281 556-6200 HR: –  
Fax: 281 556-6377 FYE: December 31  
Web: www.bpzenergy.com Type: Public

BPZ Resources is committed to exploring for oil and gas resources in South America. The company is focusing on oil and gas exploration and production in recent years. It operates through its BPZ Energy subsidiary and that unit's BPZ Energy International Holdings subsidiary. BPZ Resources owns 2.2 million acres of oil and gas properties in northwest Peru. It also holds acreage in Ecuador where it holds a 10% stake in producing block. In 2012 the company reported proved reserves of 16.4 million barrels of oil equivalent (of which 13.4 million barrels was in the Corvina field and 3 million barrels in the Albacora field both of which are located offshore of northwest Peru in the Block Z-1 field).

|                        | Annual<br>Growth | 12/09   | 12/10  | 12/11  | 12/12  | 12/13  |
|------------------------|------------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (0.8%)           | 52.5    | 110.5  | 143.7  | 123.0  | 50.7   |
| Net income (\$ mil.)   | –                | (35.8)  | (59.8) | (33.8) | (39.1) | (57.7) |
| Market value (\$ mil.) | (33.8%)          | 1,116.5 | 559.4  | 333.8  | 370.2  | 213.9  |
| Employees              | (15.5%)          | 182     | 262    | 270    | 245    | 93     |

**BRADFORD SOAP WORKS INC.**

200 Providence St. CEO: Stuart Benton  
West Warwick RI 02893-2508 CFO: –  
Phone: 401-821-2141 HR: –  
Fax: 401-821-1660 FYE: December 31  
Web: www.bradfordsoap.com Type: Private

Bradford Soap Works is far from being a dud with suds. As a top manufacturer of private-label bath soaps the company makes soap and personal care formulations specifically for consumer products firms. Products which include bar soaps gels powders and mousses are manufactured under names AngelSkin Eco-Ex Organic-Choices Chakra Body Buffing Grain and Watercolors among others. Bradford Soap also makes certified organic ingredients as well as detergent lubricants and foam stabilizers for industrial use. Bradford which has operations in the US and Mexico was founded in 1876 to make soaps for the textile industry. The company grows its operations chiefly through acquisitions of smaller soap makers.

**BRADFORD WHITE CORPORATION**

725 Talamore Dr. CEO: -  
 Ambler PA 19002 CFO: -  
 Phone: 215-641-9400 HR: -  
 Fax: 215-641-1670 FYE: December 31  
 Web: www.bradfordwhite.com Type: Private

Bradford White Corporation helps folks get in (and stay in) hot water. The company manufactures water heaters for residential commercial and industrial heating applications. It makes oil-fired products gas power burners and indirect-fired units. Through subsidiaries Bradford White-Canada and LAARS Heating Systems it also manufactures products such as pool heaters oil burners and air handlers. The company wholesales its products through a network of plumbing and heating professionals. Subsidiary Niles Steel Tank produces custom steel tanks for companies in the automotive petrol-chemical pharmaceutical and refrigeration industries. Bradford White Corporation was founded in 1881.

**BRADLEY UNIVERSITY**

1501 W BRADLEY AVE CEO: -  
 PEORIA, IL 616250003 CFO: -  
 Phone: 309-676-7611 HR: -  
 Fax: - FYE: May 31  
 Web: www.bradley.edu Type: Private

Bradley University is a private university offering a wide breadth of higher education opportunities. The school provides 100 undergraduate programs in fields ranging from art science and education to business media and health. Bradley also confers graduate degrees in more than 30 academic fields including a Doctorate of Physical Therapy. With a student-to-teacher ratio of 12:1 the university has an enrollment of approximately 6000 students — more than 5000 of whom are undergraduates — that receive instruction from some 350 full-time faculty members.

|                        | Annual Growth | 05/09 | 05/10 | 05/11 | 05/13 | 05/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.4%          | -     | 141.8 | 151.8 | 153.2 | 194.8 |
| Net income (\$ mil.)   | (21.9%)       | -     | 30.8  | 36.2  | 28.3  | 7.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,000 |

**BRADY CORP**

NYS: BRC

6555 West Good Hope Road CEO: J. Michael Nauman  
 Milwaukee, WI 53223 CFO: Aaron J. Pearce  
 Phone: 414 358-6600 HR: Helena R. Nelligan  
 Fax: - FYE: July 31  
 Web: www.bradycorp.com Type: Public

Brady Corporation makes a diversified array of industrial identification and workplace safety products. The company's ID products include label printing systems lockout/tagout devices wire markers and tags hospital and entertainment wristbands ID badges and safety compliance software and services. Other products include safety and compliance signs tags and labels; informational signage; compliance posters; asset tracking labels; and first aid products. Brady operates in 70 locations in nearly 30 countries. The US accounts for about 55% of the company's sales.

|                        | Annual Growth | 07/15   | 07/16   | 07/17   | 07/18   | 07/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.2%)        | 1,171.7 | 1,120.6 | 1,113.3 | 1,173.9 | 1,160.6 |
| Net income (\$ mil.)   | 157.5%        | 3.0     | 80.1    | 95.6    | 91.1    | 131.3   |
| Market value (\$ mil.) | 21.8%         | 1,246.5 | 1,703.3 | 1,759.5 | 2,027.2 | 2,741.6 |
| Employees              | (1.8%)        | 6,560   | 6,500   | 6,300   | 6,200   | 6,100   |

**BRAKE PARTS INC.**

4400 Prime Pkwy. CEO: -  
 McHenry IL 60050-7003 CFO: -  
 Phone: 815-363-9000 HR: -  
 Fax: 815-363-9030 FYE: December 31  
 Web: www.raybestos.com Type: Private

Brake Parts Inc. knows how to pull out all of the stops. The company doing business under the Raybestos brand manufactures aftermarket motor vehicle brake systems and parts. Products include brake pads and shoes rotors drums calipers wheel cylinders master cylinders and hardware. Brake Parts operates as part the Affinia Under Vehicle Group which includes AIMCO (brake parts) Spicer (chassis and steering components) and Wix (air fuel and oil filters). The automotive collection is held by investment firm The Cypress Group.

**BRANCH & ASSOCIATES, INC.**

5732 AIRPORT RD NW CEO: -  
 ROANOKE, VA 240121122 CFO: -  
 Phone: 540-989-5215 HR: -  
 Fax: - FYE: December 31  
 Web: www.branch-associates.com Type: Private

Branch & Associates is no twig in the Branch Group family tree. The employee-owned subsidiary offers general contracting design/build and construction management services for commercial and industrial construction projects in the Carolinas Tennessee Virginia and West Virginia. The company builds retail health care educational multi-unit residential government hospitality and industrial facilities. Billy Branch founded the company in 1963. It was reorganized and became Branch Associates under the Branch Group in 1985. Other Branch Group subsidiaries include Branch Highways E.V. Williams and G.J. Hopkins.

|                        | Annual Growth | 12/12 | 12/13 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.6%)        | -     | 129.8 | 193.0 | 159.4 | 121.9 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 90    |

**BRANDEIS UNIVERSITY**

298 CRESCENT ST CEO: -  
 WALTHAM, MA 024533803 CFO: -  
 Phone: 781-736-8318 HR: Robin Nelson  
 Fax: - FYE: June 30  
 Web: www.brandeis.edu Type: Private

Brandeis University offers more than 40 undergraduate majors and 45 minors programs in the creative arts humanities sciences and social sciences. Located just west of Boston it comprises the College of Arts and Sciences the Graduate School of Arts and Sciences the International Business School the Heller School for Social Policy and Management the Lown School for Near Eastern and Judaic Studies and the Rabb School of Continuing Studies. The university has an enrollment of more than 5000 students; the student/faculty ratio is 10-to-1. A non-sectarian Jewish community-sponsored institution named after the late Justice Louis Brandeis of the US Supreme Court Brandeis University was founded in 1948.

|                        | Annual Growth | 06/08 | 06/09   | 06/10  | 06/15 | 06/16  |
|------------------------|---------------|-------|---------|--------|-------|--------|
| Sales (\$ mil.)        | 4.3%          | -     | 248.6   | 323.3  | 508.9 | 333.7  |
| Net income (\$ mil.)   | -             | -     | (174.0) | (24.1) | 80.1  | (64.7) |
| Market value (\$ mil.) | -             | -     | -       | -      | -     | -      |
| Employees              | -             | -     | -       | -      | -     | 1,200  |

**BRANDYWINE REALTY TRUST**
**NYS: BDN**

2929 Walnut Street, Suite 1700  
Philadelphia, PA 19104  
Phone: 610 325-5600  
Fax: -  
Web: www.brandywinerealty.com

CEO: Gerard H Sweeney  
CFO: Thomas E Wirth  
HR: -  
FYE: December 31  
Type: Public

If the thought of making it big in real estate intoxicates you look into Brandywine. A self-managed real estate investment trust (REIT) Brandywine buys leases sells and manages commercial properties. It owns more than 200 office properties about 20 industrial properties a handful of mixed-use properties and some 500 acres of undeveloped land. Its portfolio comprises more than 25 million sq. ft. of rentable space located mainly in urban and suburban areas of the mid-Atlantic region as well as California and Texas. Jerry Sweeney who founded Brandywine in 1986 remains president and CEO of the company.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.3%)           | 597.0   | 602.6   | 525.5   | 520.5   | 544.3   |
| Net income (\$ mil.)   | 110.3%           | 7.0     | (30.4)  | 40.2    | 120.9   | 136.3   |
| Market value (\$ mil.) | (5.3%)           | 2,826.4 | 2,416.1 | 2,920.2 | 3,217.3 | 2,276.4 |
| Employees              | (6.1%)           | 424     | 401     | 363     | 342     | 329     |

**BRANT INDUSTRIES INC.**

80 Field Point Rd.  
Greenwich CT 06830  
Phone: 203-661-3344  
Fax: 203-661-3349  
Web: www.whitebirchpaper.com

CEO: Peter M Brant  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Brant Industries does its part to keep newspaper delivery boys busy. Operating through White Birch Paper and its subsidiaries the company produces about 1.3 million tons of newsprint and directory paper annually. It also manufactures uncoated specialty paper and paperboard with recycled content. Brant operates four pulp and paper mills three in Canada and one in the US; its lineup is distributed in North America and to some overseas markets. Brant has a saw mill which produces lumber and wood chips and 30000 acres of forestland. The family-run company is owned by CEO Peter Brant and COO Christopher Brant. In early 2010 White Birch filed for bankruptcy in the US and Canada and subsequently sought a buyer.

**BRASFIELD & GORRIE L.L.C.**

3021 7th Ave. South  
Birmingham AL 35233-3502  
Phone: 205-328-4000  
Fax: 205-251-1304  
Web: www.brasfieldgorrie.com

CEO: M James Gorrie  
CFO: Randall J Freeman  
HR: -  
FYE: December 31  
Type: Private

Brasfield & Gorrie works alongside clients to build up the South one project at a time. The company provides construction management general contracting and design/build services for commercial industrial governmental health care and institutional projects primarily in the Southeast. Besides LEED-certified buildings its portfolio of projects ranges from high-rise offices and health care facilities to freeway bridges and wastewater treatment plans. The company boasts about a dozen offices as well as locations focused on renting or selling equipment. Originally founded by Thomas C. Brasfield in 1922 the company was acquired by chairman and CEO Miller Gorrie in 1964.

**BRAVO BRIO RESTAURANT GROUP INC**
**NMS: BBRG**

777 Goodale Boulevard, Suite 100  
Columbus, OH 43212  
Phone: 614 326-7944  
Fax: 614 326-7943  
Web: www.bbrg.com

CEO: Bradley D Blum  
CFO: Diane D Reed  
HR: -  
FYE: December 25  
Type: Public

Standing ovations are welcomed but not required at these restaurants. Bravo Brio Restaurant Group owns and operates more than 100 upscale casual-dining locations in more than 30 states. The restaurants operate under the names BRAVO! Cucina Italiana and BRIO Tuscan Grille. The company's flagship BRAVO! Cucina Italiana restaurants offer pasta pizza and other affordable Italian-inspired cuisine. The group's BRIO Tuscan Grille concept meanwhile specializes in upscale Tuscan-style ambiance and entrees such as steaks chops and fresh seafood. Bravo Brio Restaurant Group went public in 2010.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14  | 12/15 | 12/16  |
|------------------------|------------------|-------|-------|--------|-------|--------|
| Sales (\$ mil.)        | 0.1%             | 409.1 | 411.1 | 408.3  | 424.0 | 410.3  |
| Net income (\$ mil.)   | -                | 16.1  | 7.5   | 11.8   | 4.6   | (74.7) |
| Market value (\$ mil.) | (25.8%)          | 198.9 | 252.2 | 196.5  | 136.6 | 60.4   |
| Employees              | (1.1%)           | 9,500 | 9,500 | 11,000 | 9,500 | 9,100  |

**BRAVO MEDIA LLC**

30 Rockefeller Plaza 8th Fl. East  
New York NY 10112  
Phone: 212-664-4444  
Fax: 845-424-8286  
Web: www.outwardbound.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Fans of this TV channel give a standing ovation to reality programming. Bravo Media operates the popular cable channel Bravo which reaches 90 million homes with a heavy dose of competition shows celebrity reality series and other reality-based programming. The channel's schedule includes such hit shows as Millionaire Matchmaker The Fashion Show Top Chef and the Real Housewives franchise. Bravo also broadcasts movies and reruns as well as such specialty programming as the Inside the Actors Studio interview program. Launched in 1980 by Rainbow Media Holdings (now known as AMC Networks) Bravo is a unit of NBCUniversal one of the largest media and entertainment companies in the world.

**BRAZOS ELECTRIC POWER COOPERATIVE, INC.**

7616 BAGBY AVE  
WACO, TX 767126924  
Phone: 254-750-6500  
Fax: -  
Web: www.brazoselectric.com

CEO: -  
CFO: Khaki Bordovsky  
HR: -  
FYE: December 31  
Type: Private

Brazos means "arms" in Spanish and the generation and transmission arms of Brazos Electric Power Cooperative reach across 68 Texas counties. It serves 16 member/owner distribution cooperatives and one municipality in Northern and Central Texas. Brazos Electric Power annually generates (through its four power stations) and/or accesses from other power marketers some 3655 MW of electric power. The cooperative's members include Comanche Electric Cooperative Association Heart of Texas Electric Co-op (McGregor) Mid-South Synergy (Navasota) United Coop Services (Cleburne) and Wise Electric (Decatur).

|                        | Annual<br>Growth | 12/97 | 12/98 | 12/99 | 12/09 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.2%             | -     | -     | 307.4 | 963.4 | 905.3 |
| Net income (\$ mil.)   | 12.6%            | -     | -     | 6.9   | 56.6  | 58.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 366   |



**BRE PROPERTIES, INC.**

NYS: BRE

525 Market Street, 4th Floor  
San Francisco, CA 94105-2712  
Phone: 415 445-6530  
Fax: -  
Web: www.breproperties.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The huddled masses that yearn to live and breathe California life turn to BRE Properties. The real estate investment trust (REIT) acquires develops and manages multifamily properties in the western US. It owns more than 75 apartment communities with nearly 22000 units in Northern and Southern California and Seattle. Most properties offer amenities including clubhouses exercise facilities business centers and swimming pools. The REIT also has several properties under development and owns stakes in about a dozen more. BRE Properties has shed its holdings in Colorado and Nevada to focus on markets in California where high housing costs and a stable occupancy rate make for an attractive environment.

|                        | Annual<br>Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.7%             | 350.9   | 344.6   | 342.0   | 371.4   | 390.1   |
| Net income (\$ mil.)   | (0.7%)           | 140.8   | 62.5    | 53.4    | 77.9    | 137.1   |
| Market value (\$ mil.) | 16.1%            | 2,152.4 | 2,544.7 | 3,346.3 | 3,883.2 | 3,910.1 |
| Employees              | (4.1%)           | 793     | 737     | 628     | 690     | 670     |

**BREEZE-EASTERN CORP**

ASE: BZC

35 Melanie Lane  
Whippany, NJ 07981  
Phone: 973 602-1001  
Fax: -  
Web: www.breeze-eastern.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

Does your cargo need a lift? Breeze-Eastern makes electric and hydraulic rescue hoist systems for helicopters as well as cargo winches and tie-downs hook systems and weapons handling systems. Its external helicopter cargo hook systems range in capacity from 1500 pounds to 36000 pounds. The company's weapons-handling systems include hoists for missiles and gearboxes for specialty weapons applications. It also offers overhaul/repair and engineering sales services. Breeze-Eastern caters mainly to the US government in addition to major aerospace manufacturers and airlines.

|                        | Annual<br>Growth | 03/10 | 03/11 | 03/12 | 03/13 | 03/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.6%             | 69.0  | 78.2  | 84.9  | 80.0  | 85.9  |
| Net income (\$ mil.)   | -                | (6.0) | 5.0   | 3.8   | 4.1   | 5.6   |
| Market value (\$ mil.) | 9.3%             | 67.1  | 83.3  | 81.5  | 80.1  | 95.9  |
| Employees              | 1.3%             | 172   | 164   | 182   | 187   | 181   |

**BREITBURN ENERGY PARTNERS LP**

NBB: BBEP Q

707 Wilshire Boulevard, Suite 4600  
Los Angeles, CA 90017  
Phone: 213 225-5900  
Fax: -  
Web: www.breitburn.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Oil and gas futures burn brightly for BreitBurn Energy Partners one of California's largest independent exploration and production companies. With assets in Antrim Shale (Michigan) the Los Angeles Basin the Wind River and Big Horn Basins (both in Wyoming) the Sunniland Trend (Florida) the New Albany Shale (Indiana and Kentucky) and the Permian Basin (West Texas) in 2011 the company reported estimated proved reserves of 151.1 million barrels of oil equivalent (65% of which was natural gas). That year 49% of its reserves were in Michigan 29% in Wyoming 14% in California 7% in Florida and 1% in Indiana and Kentucky. The company filed for Chapter 11 bankruptcy protection in 2016.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15     | 12/16   |
|------------------------|------------------|---------|---------|---------|-----------|---------|
| Sales (\$ mil.)        | 2.6%             | 423.0   | 634.7   | 1,430.0 | 1,108.7   | 469.0   |
| Net income (\$ mil.)   | -                | (40.8)  | (43.7)  | 421.3   | (2,583.3) | (815.0) |
| Market value (\$ mil.) | (65.9%)          | 3,948.9 | 4,348.7 | 1,496.6 | 143.2     | 53.5    |
| Employees              | 10.5%            | 450     | 563     | 901     | 833       | 671     |

**BRENTWOOD INDUSTRIES, INC.**

500 SPRING RIDGE DR  
READING, PA 196101069  
Phone: 610-374-5109  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Brentwood Industries can help you wheel it around flush it mold it and cool it among other things. The company manufactures a variety of plastic products including wheelbarrows cooling towers wastewater treatment systems and specialty plastic forming and molding services. Brentwood has expanded its product line with the additions of Polychem Systems (non-metallic chain and flight sludge collectors) NRG Products (non-metallic clarifier systems for municipal and industrial markets) and medical thermoform packaging. It is the world's largest manufacturer of plastic media supplying more than 100 million cubic feet of material for cooling tower and wastewater applications.

|                        | Annual<br>Growth | 09/09 | 09/10 | 09/11   | 09/12 | 09/13 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (76.3%)          | -     | -     | 1,953.8 | 110.2 | 110.2 |
| Net income (\$ mil.)   | 16326.4%         | -     | -     | 0.0     | 6.4   | 4.5   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 700   |

**BRG SPORTS, INC.**

1700 E HIGGINS RD STE 500  
DES PLAINES, IL 600183800  
Phone: 224-585-5200  
Fax: -

CEO: Paul E. Harrington  
CFO: Mark A. Tripp  
HR: -  
FYE: December 29  
Type: Private

BRG Sports is helmet and shoulder pads above the field. The company's Riddell brand is one of the main providers of helmets and shoulder pads worn by players of American football at all levels from junior leagues to the NFL. Riddell is the official helmet and protective gear provider of USA Football and American Youth Football which together have more than 3 million youth participants. As concerns about football and brain injuries have risen Riddell has responded with research to development new helmet models. The company also makes sports apparel and accessories. In 2016 the company parted with its action sport division selling it to Vista Outdoor Inc.

|                        | Annual<br>Growth | 01/09 | 01/10 | 01/11* | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 7.0%             | -     | -     | 772.8  | 834.9 | 827.2 |
| Net income (\$ mil.)   | -                | -     | -     | 8.1    | 10.0  | (3.4) |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 2,370 |

\*Fiscal year change

**BRICKELL BIOTECH INC**

NAS: BBI

10390 Pacific Center Court  
San Diego, CA 92121  
Phone: 858 646-1100  
Fax: -  
Web: www.vical.com

CEO: Robert Brown  
CFO: Michael Carruthers  
HR: -  
FYE: December 31  
Type: Public

Vical counts DNA as its main ally in tackling disease. The biopharmaceutical firm researches and develops vaccines based on its DNA delivery technology which uses portions of the genetic code of a pathogen to induce an immune response. Faced with a number of failed trials Vical announced cut around half of its workforce in early 2018. Later that year it abandoned its lead program a vaccine candidate for HSV-2. It then announced plans to focus on the development of antifungal candidate VL-2397 but put those plans on hold when it had problems finding trial participants. The company is now exploring its options including possibly selling itself or its assets.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|--------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (42.9%)          | 15.2   | 21.0  | 14.5  | 13.8   | 1.6    |
| Net income (\$ mil.)   | -                | (16.5) | (9.2) | (9.0) | (13.0) | (16.3) |
| Market value (\$ mil.) | 2.9%             | 3.3    | 1.3   | 7.2   | 5.7    | 3.7    |
| Employees              | (18.5%)          | 68     | 69    | 73    | 74     | 30     |

**BRIDGE BANCORP, INC. (BRIDGEHAMPTON, NY)**
**NMS: BDGE**

2200 Montauk Highway  
Bridgehampton, NY 11932  
Phone: 631 537-1000  
Fax: -  
Web: www.bridgebnc.com

CEO: Kevin M. O'Connor  
CFO: Adam Hall  
HR: -  
FYE: December 31  
Type: Public

Bridge Bancorp wants you to cross over to its subsidiary The Bridgehampton National Bank which operates about 25 branches on eastern Long Island New York. Founded in 1910 the bank offers traditional deposit services to area individuals small businesses and municipalities including checking savings and money market accounts and CDs. Deposits are invested primarily in mortgages which account for some 80% of the bank's loan portfolio. Title insurance services are available through bank subsidiary Bridge Abstract; wealth management services include financial planning estate administration and trustee services. Bridge Bancorp bought Hamptons State Bank in 2011 to fortify its presence on Long Island.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 19.7%            | 2,288.7 | 3,782.0 | 4,054.6 | 4,430.0 | 4,700.7 |
| Net income (\$ mil.)   | 29.9%            | 13.8    | 21.1    | 35.5    | 20.5    | 39.2    |
| Market value (\$ mil.) | (1.2%)           | 529.4   | 602.2   | 750.1   | 692.7   | 504.5   |
| Employees              | 8.0%             | 348     | 433     | 477     | 480     | 473     |

**BRIDGE CAPITAL HOLDINGS**
**NMS: BBNK**

55 Almaden Boulevard  
San Jose, CA 95113  
Phone: 408 423-8500  
Fax: -  
Web: www.bridgebank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Bridge Capital Holdings helps its business clients get from here to there. It is the holding company of Bridge Bank which caters to small mid-sized and emerging businesses in California's Silicon Valley and San Francisco Bay area. The bank has regional branches in Palo Alto and San Jose; it also has Small Business Administration (SBA) loan production offices in Pleasanton and San Francisco. Additional SBA offices are located in Irvine California; Dallas; Boston; and Reston Virginia. The bank also has groups devoted to technology banking IPO services and international banking. Its Bridge Capital Finance unit provides factoring and asset-based lending services.

|                        | Annual<br>Growth | 12/09 | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 17.4%            | 844.1 | 1,029.7 | 1,161.0 | 1,343.6 | 1,604.1 |
| Net income (\$ mil.)   | 78.9%            | 1.4   | 2.6     | 7.8     | 13.8    | 14.7    |
| Market value (\$ mil.) | 29.7%            | 115.0 | 138.0   | 164.9   | 246.8   | 325.7   |
| Employees              | 9.4%             | 164   | 170     | 193     | 207     | 235     |

**BRIDGELINE DIGITAL INC**
**NAS: BLIN**

100 Summit Drive  
Burlington, MA 01803  
Phone: 781 376-5555  
Fax: -  
Web: www.bridgeline.com

CEO: Roger Kahn  
CFO: Michael Prinn  
HR: Barbara Brennan  
FYE: September 30  
Type: Public

Bridgeline Digital believes the Web is the causeway to the customer. The company develops and sells Web application creation and management software. Its iAPPS product suite offers tools for content and relationship management e-commerce website creation and analytics. Bridgeline also offers usability engineering search engine optimization and rich media development services. Bridgeline's target markets are financial services technology health services and life sciences retailers transportation and storage foundations and associations and the US government. Its customers have included Honeywell John Hancock AARP Budget Rent A Car and the Washington Redskins. Bridgeline operates in the US and India.

|                        | Annual<br>Growth | 09/15  | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (15.2%)          | 19.2   | 15.9  | 16.3  | 13.6  | 10.0  |
| Net income (\$ mil.)   | -                | (16.8) | (7.8) | (1.6) | (7.2) | (9.5) |
| Market value (\$ mil.) | 11.7%            | 3.4    | 2.2   | 8.0   | 2.7   | 5.3   |
| Employees              | (5.7%)           | 91     | 79    | 67    | 55    | 72    |

**BRIDGEPORT HOSPITAL & HEALTHCARE SERVICES INC**

267 GRANT ST  
BRIDGEPORT, CT 06610-2805  
Phone: 203-384-3000  
Fax: -  
Web: www.bridgeporthospital.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Serving as a bridge to wellness and a port in the stormy waters of health care is the 425-bed Bridgeport Hospital. Part of the Yale New Haven Health System the facility offers acute care and specialized services to residents of Bridgeport Connecticut and surrounding counties. The hospital operates a cancer center a burn treatment center a heart center and a rehabilitation therapy center. Its medical staff includes nearly 600 physicians representing more than 60 specialties. Founded in 1878 as Fairfield County's first hospital Bridgeport Hospital has grown into a nearly \$350 million regional health care organization.

|                        | Annual<br>Growth | 09/06 | 09/07 | 09/08 | 09/09 | 09/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 151445.7%        | -     | -     | -     | 0.3   | 380.0 |
| Net income (\$ mil.)   | 7585.1%          | -     | -     | -     | 0.2   | 13.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**BRIDGESTONE RETAIL OPERATIONS LLC**

333 E. Lake St.  
Bloomington IL 60108  
Phone: 630-259-9000  
Fax: 630-259-9158  
Web: www.bsro.com/

CEO: Larry Magee  
CFO: -  
HR: Mark Frankel  
FYE: December 31  
Type: Subsidiary

You'll find plenty of rolling stock at Bridgestone Retail Operations' (BSRO) stores. BSRO is the US retail division of Japan-based tire giant Bridgestone and it owns and operates more than 2140 service centers in about 45 states under the Firestone Complete Auto Care Expert Tire Tires Plus and Wheel Works banners. BSRO's stores offer a variety of automotive repair services including drive train engine heating and cooling steering and suspension maintenance as well as tire sales. The business serves both consumers and commercial clients. BSRO which was named BFS Retail & Commercial until 2009 also maintains its own credit card operation Credit First National Association.

**BRIDGFORD FOODS CORP.**
**NMS: BRID**

1308 North Patt Street  
Anaheim, CA 92801  
Phone: 714 526-5533  
Fax: -  
Web: www.bridgford.com

CEO: -  
CFO: Raymond F. Lancy  
HR: -  
FYE: November 01  
Type: Public

Too many cooks might spoil Bridgford Foods' business. The company manufactures markets and distributes a slew of frozen refrigerated and snack foods. Its lineup ranges from biscuits and bread dough to deli meats dry sausage and beef jerky. (It's one of the nation's largest sellers of jerky and other meat snacks). Bridgford adds to its offerings by buying for resale some snack and refrigerated foods made by other processors. The company sells to food service (restaurants and institutions) and retailers (supermarkets mass merchandise and convenience stores) in the US and Canada largely through distributors brokers and a direct store delivery network. Wal-Mart generates about 20% of Bridgford's sales.

|                        | Annual<br>Growth | 10/15 | 10/16* | 11/17 | 11/18 | 11/19 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 9.7%             | 130.4 | 140.1  | 167.2 | 174.3 | 188.8 |
| Net income (\$ mil.)   | (19.5%)          | 15.4  | 7.8    | 8.8   | 6.5   | 6.5   |
| Market value (\$ mil.) | 29.0%            | 88.3  | 114.5  | 127.1 | 167.9 | 244.6 |
| Employees              | 2.7%             | 507   | 508    | 544   | 544   | 564   |

\*Fiscal year change

**BRIGGS & STRATTON CORP.**

NYS: BGG

12301 West Wirth Street  
Wauwatosa, WI 53222  
Phone: 414 259-5333  
Fax: 414 259-9594  
Web: www.basco.com

CEO: Todd J. Teske  
CFO: Mark A. Schwertfeger  
HR: -  
FYE: June 30  
Type: Public

Briggs & Stratton is one of the world's largest manufacturers of gasoline engines for lawn mowers. It designs makes markets and services these engines primarily for lawn and garden OEMs worldwide including Husqvarna MTD Products and Deere & Company. It is also a top North American manufacturer of portable generators and pressure washers and a leading maker of lawn mowers garden tillers and related service parts and accessories sold through retailers and independent dealers. Briggs & Stratton has offices and manufacturing facilities in North America Europe Asia and Australia.

|                        | Annual<br>Growth | 06/15*  | 07/16   | 07/17   | 07/18*  | 06/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.8%)           | 1,894.8 | 1,808.8 | 1,786.1 | 1,881.3 | 1,836.6 |
| Net income (\$ mil.)   | -                | 45.7    | 26.6    | 56.7    | (11.3)  | (54.1)  |
| Market value (\$ mil.) | (14.9%)          | 821.0   | 886.6   | 1,013.6 | 740.6   | 430.7   |
| Employees              | (1.3%)           | 5,480   | 5,445   | 5,300   | 5,185   | 5,200   |

\*Fiscal year change

**BRIGGS & STRATTON POWER PRODUCTS GROUP LLC**

12301 W. Wirth St.  
Wauwatosa WI 53222  
Phone: 414-259-5333  
Fax: 863-965-2222  
Web: www.coloradoboxedbeef.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

Briggs & Stratton Power Products Group (BSPPG) — the power equipment manufacturing subsidiary of Briggs & Stratton designs manufacturers and sells pressure washers pumps portable and home generators powered lawn equipment snow throwers and other related products. BSPPG sells its products through multiple distribution channels including home centers warehouse clubs independent dealers and mass merchants. Customers include Lowe's The Home Depot Sears Wal-Mart Deere & Company and Tractor Supply Company. The Power Products Group accounts for about 40% of its parent company's sales.

**BRIGHAM EXPLORATION COMPANY**

NASDAQ: BEXP

6300 Bridge Point Pkwy. Building 2 Ste. 500  
Austin TX 78730  
Phone: 512-427-3300  
Fax: 512-427-3400  
Web: www.bexp3d.com/

CEO: Andrea Kubik  
CFO: Eugene B Shepherd Jr  
HR: -  
FYE: December 31  
Type: Subsidiary

Still a young company Brigham Exploration was one of the first small independent exploration and production firms to use 3-D seismic imaging. The company continues to rely on 3-D and other advanced technologies for onshore exploration. It traditionally explored in the Anadarko Basin the onshore Texas/Louisiana Gulf Coast and West Texas but has shifted its focus in recent years to the lucrative oil shale plays in the Rockies. In 2010 Brigham Exploration reported proved reserves of 66.8 million barrels of oil equivalent. Since its founding in 1990 Brigham Exploration has drilled more than 1070 gross wells. In 2011 the company was acquired by Norway's Statoil in a \$4.4 billion deal.

**BRIGHAM YOUNG UNIVERSITY**

A 41 ASB BRGHAM YUNG UNIV  
PROVO, UT 84602  
Phone: 801-422-1211  
Fax: -  
Web: www.byu.edu

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Mormons looking for faith-based higher education don't have to look far — they can go to Brigham Young University (BYU) where they can get schooling based on the values of The Church of Jesus Christ of Latter-Day Saints (also known as the Mormon Church). Through 10 colleges the Mormon-owned university offers bachelor's degrees in some 180 academic programs master's in almost 70 and doctorates in another 26. BYU's enrollment includes more than 33360 students with about 99% identifying themselves as Mormon. The university's student-to-teacher ratio is about 21:1.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/04 | 12/05     | 12/17   |
|------------------------|------------------|-------|-------|-------|-----------|---------|
| Sales (\$ mil.)        | 146.8%           | -     | -     | -     | 0.0       | 1,634.0 |
| Net income (\$ mil.)   | -                | -     | -     | -     | (4,295.0) | 492.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -         | -       |
| Employees              | -                | -     | -     | -     | -         | 3,767   |

**BRIGHT HORIZONS FAMILY SOLUTIONS INC.**

NYSE: BFAM

200 Talcott Ave. South  
Watertown MA 02472  
Phone: 617-673-8000  
Fax: 617-673-8001  
Web: www.brighthorizons.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

With Bright Horizons Family Solutions kids learn while parents earn. The company offers full-service child care and early education services to employer clients through more than 700 child care and early education centers with a capacity to serve more than 87000 children in the US Canada India Ireland the Netherlands and the UK. Some of its centers also provide back-up elder and dependent care services. Under multiyear contracts it provides these services to companies hospitals universities and government agencies as part of their employee benefits packages. After being taken private by Bain Capital in 2008 Bright Horizons went public in early 2013 in an IPO worth \$222.2 million.

**BRIGHT HOUSE NETWORKS LLC**

5000 Campuswood Dr.  
E. Syracuse NY 13057-1254  
Phone: 315-463-7675  
Fax: 760-929-8072  
Web: www.socogroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Bright House Networks lights up living rooms — more than 2.5 million of them in fact. The company offers digital cable television video-on-demand (VOD) digital phone service and broadband Internet connections to both residential and business customers in select metropolitan markets in Florida Alabama Indiana Michigan and California. Its Florida systems offer about 300 cable channels. Bright House Networks also owns and operates two 24-hour local news TV stations: Central Florida News 13 in the Orlando area and Bay News 9 for the Tampa Bay area. Bright House Networks is owned by the Advance/Newhouse Partnership (part of Advance Publications).

**BRIGHTCOVE INC**
**NMS: BCOV**

290 Congress Street  
Boston, MA 02210  
Phone: 888 882-1880  
Fax: -  
Web: www.brightcove.com

CEO: Andrew Feinberg  
CFO: Kevin R. Rhodes  
HR: Katie Kulikoski  
FYE: December 31  
Type: Public

Putting out loads of video over the internet? Call on Brightcove. The company offers a cloud-based platform for publishing and distributing digital videos. Some 4100 companies including media companies such as BBC Worldwide Vox and Asahi Shimbun as well as other video-happy firms such as Dunkin' Brands, Kohler, Samsung and SunAmerica Financial Group use its flagship Brightcove Video Cloud post videos to share videos with customers. It also offers products for encoding video inserting ads into videos and streaming video. Brightcove delivers an average of about 3.7 billion streams a month.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 7.2%             | 125.0  | 134.7 | 150.3  | 155.9  | 164.8  |
| Net income (\$ mil.)   | -                | (16.9) | (7.6) | (10.0) | (19.5) | (14.0) |
| Market value (\$ mil.) | (2.5%)           | 284.9  | 227.0 | 294.8  | 260.0  | 257.8  |
| Employees              | 4.8%             | 410    | 413   | 490    | 498    | 495    |

**BRIGHTPOINT INC.**
**NASDAQ: CELL**

7635 Interactive Way Ste. 200  
Indianapolis IN 46278  
Phone: 317-707-2355  
Fax: 317-707-2512  
Web: www.brightpoint.com

CEO: Shailendra Gupta  
CFO: Vincent Donargo  
HR: -  
FYE: December 31  
Type: Public

Brightpoint makes money moving mobiles. The company is a top global distributor of mobile phones and other wireless products acting as a middleman between manufacturers and wireless service providers. It ships the equipment to companies that sell mobile phones and accessories including wireless carriers, dealers and retailers; customers include Vodafone, RadioShack and Sprint Nextel. Brightpoint also offers logistics services such as warehousing, product fulfillment, purchasing, contract manufacturing, call center outsourcing, customized packaging and activation through subsidiaries like Brightpoint North America. In late 2012 it was acquired by world-leading IT products distributor Ingram Micro.

**BRIGHTSTAR CORP.**

9725 NW 117th Ave. Ste. 300  
Miami FL 33178  
Phone: 305-421-6000  
Fax: 630-472-7817  
Web: www.bcsf.com

CEO: Rod Millar  
CFO: Joe Kalinoski  
HR: -  
FYE: December 31  
Type: Private

Brightstar hopes to outshine its rivals with service. The company distributes wireless products such as cell phones and prepaid wireless products. It also offers value-added services including merchandising, channel sales, inventory management, logistics, packaging and assembly services as well as supply chain and reverse logistics services. It distributes cell phones made by Nokia, Samsung Electronics, LG, Motorola Mobility and RIM among others. Brightstar was founded in 1997 by its Bolivia-born CEO Marcelo Claure who owns more than 40% of the company.

**BRILLSTEIN ENTERTAINMENT PARTNERS LLC**

9150 Wilshire Blvd. Ste. 350  
Beverly Hills CA 90212  
Phone: 310-275-6135  
Fax: 310-275-6180

CEO: -  
CFO: Brian Taylor  
HR: -  
FYE: December 31  
Type: Private

Brillstein Entertainment Partners (formerly Brillstein-Grey Entertainment) has its eyes on the talent. The agency is a powerful Hollywood management firm with a roster of some 200 clients including such stars as Brad Pitt, Jennifer Aniston, Adam Sandler and Lorne Michaels. It also produces TV shows and films that showcase the talents of its clients. Producer Bernie Brillstein founded the agency in 1969 and later partnered with his protégé Brad Grey. Following Grey's departure, the company changed its name to Brillstein Entertainment Partners in 2007.

**BRINKER INTERNATIONAL, INC.**
**NYS: EAT**

3000 Olympus Blvd  
Dallas, TX 75019  
Phone: 972 980-9917  
Fax: -  
Web: www.brinker.com

CEO: Wyman T. Roberts  
CFO: Thomas J. (Tom) Edwards  
HR: Barbara Stephens  
FYE: June 26  
Type: Public

More than a few Chili's heat up this restaurant business. One of the world's largest casual dining companies, Brinker International operates the Chili's Grill & Bar and Maggiano's Little Italy restaurant brands. Chili's is by far the larger chain, specializing in southwestern-style dishes with a menu featuring fajitas, margarita-grilled chicken and its popular baby back ribs. More than 75% of Chili's are in the US; the remainder are located in about 30 countries. Maggiano's Little Italy is a casual Italian chain with more than 50 units across the US. Altogether Brinker owns, operates or franchises some 1700 restaurants consisting of about 1000 company-owned restaurants and nearly 700 franchised restaurants.

|                        | Annual<br>Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.7%             | 3,002.3 | 3,257.5 | 3,150.8 | 3,135.4 | 3,217.9 |
| Net income (\$ mil.)   | (5.8%)           | 196.7   | 200.7   | 150.8   | 125.9   | 154.9   |
| Market value (\$ mil.) | (9.7%)           | 2,158.1 | 1,731.0 | 1,429.9 | 1,860.0 | 1,436.6 |
| Employees              | 1.5%             | 53,000  | 58,335  | 57,906  | 58,478  | 56,147  |

**BRINKS CO (THE)**
**NYS: BCO**

1801 Bayberry Court  
Richmond, VA 23226-8100  
Phone: 804 289-9600  
Fax: -  
Web: www.brinks.com

CEO: Douglas A. Pertz  
CFO: Ronald J. Domanico  
HR: -  
FYE: December 31  
Type: Public

The Brink's Company is the largest and oldest operator of armored cars used in transporting cash. The company generates about half of its revenue from core services including cash-in-transit (CIT) and ATM replenishment and maintenance services. Its high-value services comprise secure long-distance transportation of valuables, supply chain management of cash payment services and guarding services (including airport security often used by government agencies). The Brink's Company serves customers in more than 100 countries. Its operations include approximately 1200 facilities and some 13500 vehicles. The company's largest geographic market is the US, which generates more than a quarter of total revenue.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.5%)           | 3,562.3 | 3,061.4 | 3,020.6 | 3,347.0 | 3,488.9 |
| Net income (\$ mil.)   | -                | (83.9)  | (11.9)  | 34.5    | 16.7    | (33.3)  |
| Market value (\$ mil.) | 27.6%            | 1,213.2 | 1,434.3 | 2,050.1 | 3,911.4 | 3,213.1 |
| Employees              | (0.7%)           | 64,100  | 59,900  | 60,700  | 62,300  | 62,400  |

**BRISTOL HOSPITAL INCORPORATED**

41 BREWSTER RD  
BRISTOL, CT 060105141  
Phone: 860-585-3000  
Fax: -  
Web: www.bristhosp.chime.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Bristol Hospital bristles with health care services for central Connecticut residents. The health care facility has more than 130 beds and offers a range of services including counseling diagnostic imaging inpatient and outpatient care surgery home health and physical therapy. Specialty services include oncology obstetrics neurology pediatrics and orthopedic care. Its wellness center is dedicated to cardiac and pulmonary rehabilitation diabetes care health education health screenings nutrition fitness and pain management. Bristol Hospital also operates Ingraham Manor a skilled nursing residence for seniors.

|                        | Annual Growth | 09/07 | 09/08 | 09/09 | 09/15 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.2%          | -     | 127.5 | 130.0 | 133.3 | 143.5 |
| Net income (\$ mil.)   | 17.4%         | -     | 1.7   | 0.4   | 1.3   | 8.7   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,600 |

**BRISTOL-MYERS SQUIBB CO.**

NYS: BMJ

430 E. 29th Street, 14th Floor  
New York, NY 10016  
Phone: 212 546-4000  
Fax: 212 546-4020  
Web: www.bms.com

CEO: Giovanni Caforio  
CFO: Charles A. Bancroft  
HR: Julie Taylor  
FYE: December 31  
Type: Public

Pharmaceutical giant Bristol-Myers Squibb (BMS) treats an array of maladies through its vast lineup of therapies. The biopharmaceutical's blockbuster drugs include cancer treatment Opdivo rheumatoid arthritis treatment Orencia and Eliquis for stroke prevention. BMS also makes HIV treatments Reyataz and Sustiva. Most of the firm's sales come from products in the areas of oncology cardiovascular care immunology and virology. BMS has global research facilities and manufacturing plants mainly in the US and Europe and its products are marketed to health care practitioners hospitals and managed care providers in 100 countries. The firm is buying Celgene Corporation which makes blockbuster Revlimid for multiple myeloma for \$74 billion.

|                        | Annual Growth | 12/14    | 12/15     | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|-----------|----------|----------|----------|
| Sales (\$ mil.)        | 9.2%          | 15,879.0 | 16,560.0  | 19,427.0 | 20,776.0 | 22,561.0 |
| Net income (\$ mil.)   | 25.2%         | 2,004.0  | 1,565.0   | 4,457.0  | 1,007.0  | 4,920.0  |
| Market value (\$ mil.) | (3.1%)        | 95,864.7 | 111,715.0 | 94,906.6 | 99,518.7 | 84,415.5 |
| Employees              | (1.7%)        | 25,000   | 25,000    | 25,000   | 23,700   | 23,300   |

**BRISTOW GROUP INC**

NYS: BRS

2103 City West Blvd., 4th Floor  
Houston, TX 77042  
Phone: 713 267-7600  
Fax: -  
Web: www.bristowgroup.com

CEO: L Don Miller  
CFO: Brian J Altman  
HR: Mary Wersebe  
FYE: March 31  
Type: Public

Bristow Group takes its customers for a ride. The company offers helicopter transportation services for offshore petroleum workers and equipment. Its main source of revenue comes from serving oil and gas exploration and production companies in the world's major offshore oil production zones including the North Sea Nigeria and the Gulf of Mexico. It also provides search and rescue (SAR) services in the UK and other countries and offers some fixed-wing scheduled and charter flights through its affiliates. The company operates a fleet of more than 400 aircraft. It does more than half its business in Europe.

|                        | Annual Growth | 03/14   | 03/15   | 03/16   | 03/17   | 03/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.5%)        | 1,669.6 | 1,858.7 | 1,715.5 | 1,400.5 | 1,445.0 |
| Net income (\$ mil.)   | -             | 186.7   | 84.3    | (72.4)  | (170.5) | (195.7) |
| Market value (\$ mil.) | (35.6%)       | 2,683.0 | 1,934.4 | 672.2   | 540.4   | 461.8   |
| Employees              | (2.5%)        | 4,486   | 5,232   | 4,777   | 4,374   | 4,058   |

**BRITTON & KOONTZ CAPITAL CORP.**

NBB: BKBK

500 Main Street  
Natchez, MS 39120  
Phone: 601 445-5576  
Fax: -  
Web: www.bkbank.com

CEO: W Page Ogden  
CFO: William M Salters  
HR: -  
FYE: December 31  
Type: Public

You'll find this bank along the banks of the Mississippi. Britton & Koontz Capital is the holding company for Britton & Koontz Bank which has about a half-dozen branches in Natchez and Vicksburg Mississippi and Baton Rouge Louisiana where the company plans to expand. Targeting individual and local business customers the bank offers such standard deposit products as checking savings and money market accounts; CDs; and trust services. A majority of the bank's loan portfolio consists of real estate loans however Britton & Koontz Capital also makes agricultural business and consumer loans. Brothers William and Audley Britton along with George Koontz established the bank in 1836.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (7.3%)        | 413.1 | 393.1 | 375.4 | 366.1 | 305.0 |
| Net income (\$ mil.)   | (55.6%)       | 3.5   | 1.6   | 1.9   | 0.4   | 0.1   |
| Market value (\$ mil.) | (8.9%)        | 25.8  | 24.8  | 24.3  | 16.1  | 17.8  |
| Employees              | (1.9%)        | 110   | 113   | 112   | 104   | -     |

**BRIXMOR PROPERTY GROUP INC**

NYS: BRX

450 Lexington Avenue  
New York, NY 10017  
Phone: 212 869-3000  
Fax: -  
Web: www.brixmor.com

CEO: -  
CFO: Angela Aman  
HR: Lisa Tronzano  
FYE: December 31  
Type: Public

Brixmor Property Group hopes you swing by the grocery store more than once a week. The internally-managed real estate investment trust (REIT) owns a portfolio of about 520 strip mall-style shopping centers across 38 states. Its properties are situated in high-traffic commercial areas anchored by grocery store chains such as Ahold Kroger Publix Safeway and Wal-Mart. Besides the main grocery store tenant its shopping centers offer a mix of smaller retailers such as Dollar Tree or other big box stores such as Best Buy Kmart and TJX Cos. Altogether Brixmor Property Group owns some 87 million sq. ft. of leasable space; each shopping center averages about 166,100 sq. ft. The trust went public in 2013.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.0%)        | 1,236.6 | 1,266.0 | 1,275.8 | 1,283.2 | 1,234.3 |
| Net income (\$ mil.)   | 42.4%         | 89.0    | 193.7   | 275.6   | 300.3   | 366.3   |
| Market value (\$ mil.) | (12.3%)       | 7,414.5 | 7,707.0 | 7,289.1 | 5,569.8 | 4,384.8 |
| Employees              | 0.8%          | 443     | 447     | 442     | 464     | 458     |

**BROADCAST INTERNATIONAL INC**

NBB: BCST

6952 S. High Tech Drive Suite C  
Salt Lake City, UT 84047  
Phone: 801 562-2252  
Fax: -  
Web: www.brin.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Broadcast International (BI) provides communication network integration services for large retailers and other geographically dispersed businesses. The company utilizes satellite Internet video streaming and Wi-Fi technologies to connect businesses with employees and customers. Clients use its networks to deliver training programs and make product announcements. BI primarily uses third-party equipment but it also supplies some proprietary technologies. BI also offers hosting of video streaming as well as audio and video production services. Its customers have included Caterpillar Safeway and Chevron.

|                        | Annual Growth | 12/08  | 12/09  | 12/10  | 12/11 | 12/12 |
|------------------------|---------------|--------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 21.9%         | 3.4    | 3.6    | 7.3    | 8.4   | 7.5   |
| Net income (\$ mil.)   | -             | (12.5) | (13.4) | (18.7) | 1.3   | 1.6   |
| Market value (\$ mil.) | (56.3%)       | 236.4  | 126.8  | 129.0  | 58.0  | 8.6   |
| Employees              | (10.9%)       | 38     | 49     | 45     | 51    | 24    |

**BROADCAST MUSIC INC.**

7 World Trade Center 250 Greenwich St.  
New York NY 10007  
Phone: 212-220-3000  
Fax: 212-621-8453  
Web: www.ascap.com

CEO: -  
CFO: Bruce Esworthy  
HR: -  
FYE: June 30  
Type: Private - Not-for-Pr

If you are a composer or musician Broadcast Music Inc. (BMI) is here to see that your royalties are paid. The not-for-profit organization collects licensing fees from a host of outlets and venues (such as radio stations TV programs websites restaurants and nightclubs) and distributes them to the more than 550,000 songwriters composers and music publishers it represents. Its catalog of compositions includes more than 7.5 million works by a diverse range of artists including Adele Elton John Eric Clapton Gotye Merle Haggard Natalie Cole Herbie Hancock Kanye West and Sting. BMI was founded in 1939.

**BROADCOM CORP.**
**NMS: BRCM**

5300 California Avenue  
Irvine, CA 92617-3038  
Phone: 949 926-5000  
Fax: -  
Web: www.broadcom.com

CEO: Hock Tan  
CFO: Anthony Maslowski  
HR: -  
FYE: December 31  
Type: Public

As a semiconductor supplier for the global wired and wireless communications industry Broadcom's reach is far and wide. With locations around the globe Broadcom manufactures billions of chips annually and is one of the world's leading semiconductor companies. Its system-on-a-chip (SoC) technologies and software products deliver voice video data and multimedia in several major market segments: home and office (cable modems DSL and set-top boxes) mobile (Bluetooth and GPS) and infrastructure (controllers embedded processors and security). Broadcom's customer roster includes such elite technology names as Apple Cisco and ZTE. It generates most of its sales from Asia.

|                        | Annual Growth | 12/10    | 12/11    | 12/12    | 12/13    | 12/14    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 5.4%          | 6,818.3  | 7,389.0  | 8,006.0  | 8,305.0  | 8,428.0  |
| Net income (\$ mil.)   | (11.9%)       | 1,081.8  | 927.0    | 719.0    | 424.0    | 652.0    |
| Market value (\$ mil.) | (0.1%)        | 26,086.5 | 17,586.6 | 19,892.8 | 17,757.4 | 25,954.7 |
| Employees              | 4.4%          | 8,950    | 9,590    | 11,300   | 12,550   | 10,650   |

**BROADCOM INC (DE)**
**NMS: AVGO**

1320 Ridder Park Drive  
San Jose, CA 95131-2313  
Phone: 408 433-8000  
Fax: -  
Web: www.broadcom.com

CEO: Hock E. Tan  
CFO: Anthony E. Maslowski  
HR: -  
FYE: November 03  
Type: Public

Broadcom Limited's products cover a broad range of semiconductors. The products include chips for wireless and wired communications as well as optoelectronics radio-frequency and microwave components power amplifiers and application-specific integrated circuits (custom chips). The company's thousands of products are used in a wide range of applications including mobile phones data networking and telecommunications equipment consumer appliances displays printers servers and storage networking gear and factory automation. Broadcom Limited was created with Avago Technologies acquired Broadcom Inc. The company took the Broadcom Limited name when the deal closed in early 2016.

|                        | Annual Growth | 11/15*   | 10/16     | 10/17*    | 11/18    | 11/19     |
|------------------------|---------------|----------|-----------|-----------|----------|-----------|
| Sales (\$ mil.)        | 34.9%         | 6,824.0  | 13,240.0  | 17,636.0  | 20,848.0 | 22,597.0  |
| Net income (\$ mil.)   | 18.9%         | 1,364.0  | (1,739.0) | 1,692.0   | 12,259.0 | 2,724.0   |
| Market value (\$ mil.) | 24.6%         | 49,005.7 | 67,401.3  | 100,654.2 | 87,866.5 | 118,042.8 |
| Employees              | 23.4%         | 8,200    | -         | 14,000    | 15,000   | 19,000    |

\*Fiscal year change

**BROADRIDGE FINANCIAL SOLUTIONS INC**
**NYS: BR**

5 Dakota Drive  
Lake Success, NY 11042  
Phone: 516 472-5400  
Fax: -  
Web: www.broadridge.com

CEO: Richard J. Daly  
CFO: James M. Young  
HR: Jamie Marchand  
FYE: June 30  
Type: Public

Broadridge Financial Solutions does business by proxy. The company provides technology-based investor communications trade processing and related services ? the back-office infrastructure that facilitates operations ? to financial services companies around the world. Clients include banks broker-dealers mutual funds and institutional investors. Through its proprietary ProxyEdge system Broadridge processes and distributes proxy materials voting instructions and other information to investors processing more than 2 billion investor communications per year. It also offers related services such as marketing communications and online shareholder meetings. Broadridge operates offices in more than a dozen countries in North America Europe Africa Asia and Australia.

|                        | Annual Growth | 06/15   | 06/16   | 06/17   | 06/18    | 06/19    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 12.8%         | 2,694.2 | 2,897.0 | 4,142.6 | 4,329.9  | 4,362.2  |
| Net income (\$ mil.)   | 13.8%         | 287.1   | 307.5   | 326.8   | 427.9    | 482.1    |
| Market value (\$ mil.) | 26.4%         | 5,716.1 | 7,452.4 | 8,636.5 | 13,155.9 | 14,593.8 |
| Employees              | 10.4%         | 7,400   | 8,000   | 10,000  | 10,000   | 11,000   |

**BROADSOFT INC**
**NMS: BSFT**

9737 Washingtonian Boulevard, Suite 350  
Gaithersburg, MD 20878  
Phone: 301 977-9440  
Fax: -  
Web: www.broadsoft.com

CEO: Michael Tessler  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

BroadSoft hopes to remove some of the hard work from the process of supplying voice and data services. The company develops software that more than 500 fixed-line mobile and cable telecommunications service providers use to deliver voice and data services. Its BroadWorks software enables carriers to offer their subscribers unified communications services such as video calling hosted multimedia communications business telephone systems and collaboration tools. A hosted program is sold under the BroadCloud platform. Customers include Altea Axiom Broadconnect Telecom and Birch Telecom.

|                        | Annual Growth | 12/11 | 12/12   | 12/13 | 12/14 | 12/15   |
|------------------------|---------------|-------|---------|-------|-------|---------|
| Sales (\$ mil.)        | 19.2%         | 138.1 | 164.8   | 178.5 | 216.9 | 278.8   |
| Net income (\$ mil.)   | (72.7%)       | 32.3  | 12.1    | (8.9) | 1.0   | 0.2     |
| Market value (\$ mil.) | 4.0%          | 878.2 | 1,056.5 | 794.5 | 843.9 | 1,028.3 |
| Employees              | 26.5%         | 487   | 611     | 725   | 867   | 1,247   |

**BROADVIEW INSTITUTE INC**
**NBB: BVII**

8147 Globe Drive  
Woodbury, MN 55125  
Phone: 651 332-8000  
Fax: -  
Web: www.broadviewmedia.com

CEO: Terry Myhre  
CFO: Kenneth J. McCarthy  
HR: -  
FYE: March 31  
Type: Public

Broadview Institute isn't narrow-minded about education. The company owns and operates C Square Educational Enterprises dba Utah Career College or UCC which offers career vocational training programs in the Salt Lake City area to about 1000 students. Its degree programs span four growing industries: business and accounting health sciences (including veterinary studies) information technology and legal science. Classes are offered at three campuses in Utah and through online and accelerated programs. Chairman Terry Myhre owns about 65% of Broadview. Additionally Myhre has controlling interest in two other post-secondary career colleges Globe University and Minnesota School of Business.

|                        | Annual Growth | 03/10 | 03/11 | 03/12 | 03/13 | 03/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.3%)        | 19.0  | 20.5  | 17.8  | 14.6  | 13.4  |
| Net income (\$ mil.)   | -             | 2.0   | (0.1) | (4.2) | (5.1) | (4.9) |
| Market value (\$ mil.) | (66.4%)       | 242.2 | 83.5  | 25.1  | 13.4  | 3.1   |
| Employees              | (2.6%)        | 233   | 246   | 214   | 236   | 210   |

**BROADVIEW NETWORKS HOLDINGS INC.**

800 Westchester Ave. Ste. N501  
Rye Brook NY 10573  
Phone: 914-922-7000  
Fax: +65-67933-8156  
Web: www.parkwayholdings.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Broadview Networks seeks to expand its customers' horizons along with its own. The company provides such telecommunications services as local and long-distance computer telephony broadband Internet access and Web hosting. Enterprise data services include hosted business networks and hosted computer telephony services (sold under the OfficeSuite brand). It caters primarily to small and mid-sized businesses serving 10 states in the northeastern and mid-Atlantic US. Key markets include Baltimore Boston New York Philadelphia and Washington DC. Most of Broadview's sales are made to retail customers but it also serves wholesalers and other telecom carriers. Its majority shareholder is MCG Capital.

**BROADVISION INC**

NAS: BVSN

460 Seaport Court, Suite 102  
Redwood City, CA 94063  
Phone: 650 331-1000  
Fax: -  
Web: www.broadvision.com

CEO: Pehong Chen  
CFO: -  
HR: Lisa Lyssand  
FYE: December 31  
Type: Public

BroadVision gives companies a peek into the world of customer self-service. The company develops software that enables businesses to offer their customers personalized self-service via the Internet. Its software suite includes tools for integrating business processes with self-service operations; managing the sales process including lead generation execution and customer service; connecting customers to personalized online views of content; and managing content from creation through distribution. BroadVision serves such industries as travel retail health care and entertainment. Clients have included Canon Oreck PETCO Vodafone and the US Air Force. Founder and CEO Pehong Chen owns 37% of BroadVision.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (21.9%)          | 13.6  | 9.4    | 7.9   | 6.4   | 5.1   |
| Net income (\$ mil.)   | -                | (9.5) | (11.4) | (9.5) | (9.9) | (7.0) |
| Market value (\$ mil.) | (33.9%)          | 30.4  | 30.3   | 23.5  | 18.2  | 5.8   |
| Employees              | (27.9%)          | 163   | 156    | 145   | 104   | 44    |

**BROADWAY BANCSHARES INC.**

1177 NE Loop 410  
San Antonio TX 78209  
Phone: 210-283-6500  
Fax: 210-283-5623  
Web: www.broadwaybank.com

CEO: -  
CFO: Chris Bannwolf  
HR: -  
FYE: December 31  
Type: Private

Broadway Bancshares is the holding company for Broadway National Bank (dba Broadway Bank) and its Eisenhower Bank division. The former is a community-oriented financial institution with about 30 branches in San Antonio and Central Texas; the latter has seven offices on military bases throughout the Lone Star State and serves military personnel worldwide. The banks offer traditional deposit products such as checking and savings accounts IRAs and CDs. Both originate various personal consumer construction and commercial loans as well as commercial and residential mortgages. The banks also provide private banking trust investment management and wealth advisory services.

**BROADWAY FINANCIAL CORP. (DE)**

NAS: BYFC

5055 Wilshire Boulevard, Suite 500  
Los Angeles, CA 90036  
Phone: 323 634-1700  
Fax: -  
Web: www.broadwayfederalbank.com

CEO: Wayne-Kent A Bradshaw  
CFO: Brenda Battey  
HR: -  
FYE: December 31  
Type: Public

This company won't quit 'til it's a star! Broadway Financial is the holding company for Broadway Federal Bank a savings and loan that serves the low- and moderate-income minority neighborhoods of central and south central Los Angeles and nearby Inglewood. Through about a half-dozen branches and loan offices the bank primarily originates multi-family (about 40% of its loan portfolio) and commercial real estate loans (another 40%). These loans are secured primarily by multi-family dwellings and properties used for business and religious purposes. Deposit products include CDs and savings checking money market and NOW accounts.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.9%             | 350.9 | 402.9 | 429.1 | 413.7 | 409.4 |
| Net income (\$ mil.)   | (24.7%)          | 2.5   | 9.1   | 3.5   | 1.9   | 0.8   |
| Market value (\$ mil.) | (5.4%)           | 35.9  | 41.4  | 44.8  | 64.7  | 28.8  |
| Employees              | (2.2%)           | 71    | 67    | 67    | 68    | 65    |

**BROADWIND ENERGY, INC.**

NAS: BWEN

3240 S. Central Avenue  
Cicero, IL 60804  
Phone: 708 780-4800  
Fax: -  
Web: www.bwen.com

CEO: Stephanie K Kushner  
CFO: Jason L Bonfigt  
HR: -  
FYE: December 31  
Type: Public

If you're a wind energy producer Broadwind Energy wants to be the wind beneath your wings. The company serves the wind power generation industry with wind turbine towers and gear systems along with engineering repair and logistics services. Its gear systems are also used by other energy and mining companies. Broadwind's logistics segment specializes in transporting the oversize and overweight components used in constructing wind power generation facilities. The company's locations are spread across North America in areas where wind energy production is heavy.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | (15.1%)          | 241.3 | 199.2  | 180.8 | 146.8 | 125.4  |
| Net income (\$ mil.)   | -                | (6.2) | (21.8) | 0.3   | (3.6) | (24.1) |
| Market value (\$ mil.) | (29.9%)          | 84.7  | 32.7   | 63.5  | 42.7  | 20.4   |
| Employees              | (16.1%)          | 857   | 680    | 600   | 399   | 425    |

**BROAN-NUTONE LLC**

926 W. State St.  
Hartford WI 53027-1066  
Phone: 262-673-4340  
Fax: 262-673-8638  
Web: www.broan-nutone.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Customers are big fans of Broan-NuTone products. Henry Broan started the company in 1932 with the Motordor kitchen fan; today Broan-NuTone a subsidiary of Nortek is a leading maker of residential ventilation products. Offerings include ventilation and ceiling fans heaters indoor air quality products and trash compactors. Central vacuums intercom systems medicine cabinets speakers and doorbells are marketed under the NuTone name. Range hoods are sold under the Best and Broan brands. The company's products are available at retail stores such as Lowe's and The Home Depot and also sold by distributors. Broan-NuTone also makes private label products for GE Sears Whirlpool and others.

**BROCADE COMMUNICATIONS SYSTEMS, INC.**
**NMS: BRCD**

130 Holger Way  
San Jose, CA 95134-1376  
Phone: 408 333-8000  
Fax: 408 333-8101  
Web: www.brocade.com

CEO: Hock E Tan  
CFO: Thomas H Krause Jr  
HR: -  
FYE: October 29  
Type: Public

Brocade Communications Systems maintains silky smooth computer network operations. A leading supplier of data center networking products Brocade makes Fibre Channel switches and related software for connecting corporate storage systems and servers. Its products are used in storage area networks (SANs) which pool storage resources across enterprises for easier management and more efficient asset use. Brocade's products support internet connectivity and enterprise mobility as well as key technologies such as software defined networking (SDN) network function virtualization (NFV) and cloud computing. It generates about half of its sales in the US. Brocade agreed to sell to Broadcom for \$5.9 billion in 2016.

|                        | Annual Growth | 10/12   | 10/13*  | 11/14*  | 10/15   | 10/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.2%          | 2,237.8 | 2,222.9 | 2,211.3 | 2,263.5 | 2,345.6 |
| Net income (\$ mil.)   | 2.3%          | 195.2   | 208.6   | 238.0   | 340.4   | 213.8   |
| Market value (\$ mil.) | 13.2%         | 2,129.3 | 3,145.7 | 4,310.8 | 4,186.2 | 3,491.2 |
| Employees              | 7.1%          | 4,536   | 4,143   | 4,161   | 4,640   | 5,960   |

\*Fiscal year change

**BROCKTON HOSPITAL, INC.**

680 CENTRE ST  
BROCKTON, MA 023023395  
Phone: 508-941-7000  
Fax: -  
Web: www.brocktonhospital.org

CEO: Kim Hollon  
CFO: -  
HR: Elena Ceurvels-Murphy  
FYE: September 30  
Type: Private

Signature Healthcare Brockton Hospital is a not-for-profit acute medical facility that serves southeastern Massachusetts. The hospital has 245 beds including about 30 beds in its skilled nursing unit. Its emergency department sees more than 62000 patients per year. Specialized services include radiation oncology cardiac care pediatrics orthopedics and joint replacement and inpatient and outpatient psychiatry. It is a community-based teaching hospital and part of the Signature Healthcare network. Brockton Hospital also formed a clinical affiliation with Beth Israel Deaconess Medical Center in 2013.

|                        | Annual Growth | 09/11 | 09/12 | 09/13 | 09/14  | 09/15 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 3.8%          | -     | 222.2 | 211.8 | 236.3  | 248.5 |
| Net income (\$ mil.)   | (12.0%)       | -     | 19.8  | 19.6  | (15.6) | 13.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 1,500 |

**BRODER BROS., CO.**

6 NESHAMINY INTERPLEX DR  
TREVISO, PA 190536964  
Phone: 215-291-0300  
Fax: -  
Web: www.alphabroder.com

CEO: Norman Hullinger  
CFO: -  
HR: -  
FYE: December 26  
Type: Private

Selling clothes had been in the genes of sportswear distributor Broder Bros. for years. Begun as a haberdashery in 1919 the company evolved from making hats and gloves into a leading distributor of imprinted sportswear distributing 40000-plus SKUs across more than 40 retail brands including adidas Golf Champion Russell Athletic alternative Dickies and private labels. It operates under the Broder Alpha and NES divisions. Private labels include Devon & Jones Chestnut Hill and Harrington. Customers mostly small US retailers order merchandise through seasonal catalogs or online. Private investment firm Bain Capital has held a majority interest in the company since 2000 when the Broder family sold the company.

|                        | Annual Growth | 12/05 | 12/06 | 12/07   | 12/08  | 12/09  |
|------------------------|---------------|-------|-------|---------|--------|--------|
| Sales (\$ mil.)        | (12.9%)       | -     | -     | 929.1   | 926.1  | 705.2  |
| Net income (\$ mil.)   | -             | -     | -     | (124.1) | (68.9) | (13.2) |
| Market value (\$ mil.) | -             | -     | -     | -       | -      | -      |
| Employees              | -             | -     | -     | -       | -      | 1,826  |

**BROMLEY COMMUNICATIONS**

401 E. Houston St.  
San Antonio TX 78205  
Phone: 210-244-2000  
Fax: 210-244-2442  
Web: www.bromleyville.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Marketers looking to put a multicultural spin on their brand can turn to this company. Bromley Communications is the #1 advertising agency offering communications services targeting the Hispanic population in the US. The firm provides creative ad development and strategic planning services as well as media buying and allied marketing and promotional services. It also offers public relations services through a partnership with PR firm Manning Selvage & Lee. Bromley has served such clients as Burger King Procter & Gamble and Western Union. Founded as Sosa Bromley & Aguilar Associates in 1981 the agency is part of Publicis Worldwide's regional operating unit Publicis USA.

**BRONSON BATTLE CREEK HOSPITAL**

300 NORTH AVE  
BATTLE CREEK, MI 490173396  
Phone: 269-966-8000  
Fax: -

CEO: Frank J Sardone  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Bronson Battle Creek Hospital fights against injury and disease in residents of south central Michigan. The hospital is located on two campuses with a total of some 220 beds; it also operates a mental health facility (Fieldstone Center) a variety of outpatient clinics and a home health care and hospice network (Lifespan). The health care provider's hospital and outpatient facilities house general and specialty care clinics including a wound healing center a diagnostic imaging center a sleep center and cardiac and cancer care centers. Its Employer Health Services program features two occupational health and therapy clinics. Bronson Battle Creek is part of the Bronson Health Care Group.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/17  | 12/18  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 1.3%          | -     | 212.4 | 159.1 | 244.9  | 227.0  |
| Net income (\$ mil.)   | -             | -     | (4.5) | (3.8) | (16.4) | (26.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -      |
| Employees              | -             | -     | -     | -     | -      | 1,882  |

**BRONSON HEALTH CARE GROUP, INC.**

301 JOHN ST  
KALAMAZOO, MI 490075295  
Phone: 269-341-6000  
Fax: -

CEO: -  
CFO: Kenneth L Taft  
HR: Robin Welch  
FYE: December 31  
Type: Private

Bronson Health Care Group has a strong presence as a provider of a wide range of medical services in southern Michigan and northern Indiana. The company operates several regional hospitals and health clinics including Bronson Methodist Hospital (some 400 beds) Bronson Battle Creek (220 beds) and Bronson Lakeview Hospital (35 beds). The not-for-profit health care system's facilities provide general and specialty services including trauma stroke burn cancer and cardiac care as well as emergency medicine pediatrics obstetrics rehabilitation and home health care.

|                        | Annual Growth | 12/07 | 12/08  | 12/09 | 12/16   | 12/17   |
|------------------------|---------------|-------|--------|-------|---------|---------|
| Sales (\$ mil.)        | 8.6%          | -     | 588.9  | 119.6 | 1,136.1 | 1,233.9 |
| Net income (\$ mil.)   | -             | -     | (62.3) | 16.5  | 28.7    | 63.5    |
| Market value (\$ mil.) | -             | -     | -      | -     | -       | -       |
| Employees              | -             | -     | -      | -     | -       | 4,180   |



**BRONSON METHODIST HOSPITAL INC**

601 JOHN ST STE E-012  
KALAMAZOO, MI 490075346  
Phone: 269-341-7654  
Fax: -

CEO: -  
CFO: Mary Meitz  
HR: Erica Nagra  
FYE: December 31  
Type: Private

From your leg bone to your knee bone; your neck bone to your head bone Bronson Methodist Hospital has the specialists to cure what ails you. The 435-bed hospital is the flagship facility of the Bronson Healthcare Group a not-for-profit health care system. Bronson Methodist provides care in just about every specialty including orthopedics surgery and oncology. The hospital also contains specialist units for critical care (level I trauma center) neurology (primary stroke center) cardiology (Chest pain emergency center) women's health (BirthPlace) and pediatrics (children's hospital).

|                        | Annual Growth | 12/12 | 12/13 | 12/15 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%          | -     | 647.3 | 726.6 | 864.8 | 864.3 |
| Net income (\$ mil.)   | -             | -     | (8.7) | 69.0  | 85.2  | 26.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,861 |

**BRONXCARE HEALTH SYSTEM**

1276 FULTON AVE  
BRONX, NY 104563402  
Phone: 718-590-1800  
Fax: -  
Web: www.bronxcare.org

CEO: Miguel Fuentes  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Bronx-Lebanon Hospital Center cares for patients in the central and south Bronx no doubt while rooting for the Yankees a few blocks away. The health care provider maintains more than 970 beds across its two campuses as well as psychiatric and nursing home facilities. Hospital specialty units include chest pain orthopedic cancer and women's health centers. Bronx-Lebanon also manages a network of about 70 owned and affiliated medical practices (under the BronxCare brand). This network includes primary care doctors and specialty clinics as well as rehabilitation facilities. The hospital is also a primary teaching hospital for the Albert Einstein College of Medicine.

|                        | Annual Growth | 12/13 | 12/14  | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 7.9%          | -     | 598.5  | 631.3 | 641.1 | 750.8 |
| Net income (\$ mil.)   | -             | -     | (34.2) | 18.9  | 6.5   | 12.1  |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 4,000 |

**BROOKDALE SENIOR LIVING INC**

NYS: BKD

111 Westwood Place, Suite 400  
Brentwood, TN 37027  
Phone: 615 221-2250  
Fax: -  
Web: www.brookdale.com

CEO: T. Andrew (Andy) Smith  
CFO: Lucinda M. (Cindy) Baier  
HR: Liberty Stansberry  
FYE: December 31  
Type: Public

Brookdale Senior Living operates assisted and independent living centers and retirement communities for middle- and upper-income elderly clients. The US' largest senior living provider Brookdale owns leases or manages about 800 facilities offering studio one-bedroom and two-bedroom units in some 45 states. It has the capacity to serve about 75000 residents. Services for its residents include meals 24-hour emergency response personal care housekeeping concierge services transportation and recreational activities. Brookdale's continuing care retirement centers include skilled nursing units; the firm also operates memory care units for Alzheimer's and dementia patients.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.3%          | 3,831.7 | 4,960.6 | 4,977.0 | 4,747.1 | 4,531.4 |
| Net income (\$ mil.)   | -             | (149.0) | (457.5) | (404.4) | (571.4) | (528.3) |
| Market value (\$ mil.) | (34.6%)       | 7,053.7 | 3,550.9 | 2,389.1 | 1,865.9 | 1,288.8 |
| Employees              | (5.5%)        | 82,000  | 81,300  | 77,600  | 75,600  | 65,400  |

**BROOKFIELD PROPERTY REIT INC**

NMS: BPR

250 Vesey Street, 15th Floor  
New York, NY 10281-1023  
Phone: 212 417-7000  
Fax: -  
Web: www.brookfieldpropertiesretail.com

CEO: Sandeep Mathrani  
CFO: Heath R. Fear  
HR: Cindy Gasser  
FYE: December 31  
Type: Public

Brookfield Property REIT (formerly GGP) has an idea for an economic stimulus plan: Let's all hang out at the mall! Brookfield Property REIT is the country's #2 mall operator behind Simon Property Group. It owns manages leases and redevelops its malls which generate annual sales of about \$590 per square foot. The real estate investment trust (REIT) has a portfolio that includes around 125 primarily Class A regional shopping malls in major US markets; the malls have roughly 125 million sq. ft. of space. Top tenants include L Brands Foot Locker and The Gap. GGP was acquired for \$14.8 billion by Brookfield Asset Management's property division in mid-2018; now trading as Brookfield Property REIT the company is nearly 90%-owned by institutional investors.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | (5.0%)        | 2,535.6 | 2,403.9 | 2,346.4 | 2,327.9 | 2,064.0  |
| Net income (\$ mil.)   | 57.4%         | 665.9   | 1,374.6 | 1,288.4 | 657.3   | 4,090.5  |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | 17,626.2 |
| Employees              | (1.9%)        | 1,800   | 1,700   | 1,800   | 1,700   | -        |

**BROOKHAVEN MEMORIAL HOSPITAL MEDICAL CENTER, INC.**

101 HOSPITAL RD  
EAST PATCHOGUE, NY 117724870  
Phone: 631-654-7100  
Fax: -  
Web: www.licommunityhospital.org

CEO: -  
CFO: Brenda Farrell  
HR: Patricia White  
FYE: December 31  
Type: Private

Brookhaven Memorial Hospital Medical Center is an acute-care facility with more than 300 beds that serves patients primarily in Suffolk County on Long Island New York. The not-for-profit community hospital's Emergency Trauma and Chest Pain Pavilion is one of the largest emergency rooms on Long Island. Founded in 1956 Brookhaven Memorial also offers behavioral health services including inpatient and outpatient mental health and alcohol treatment services. In addition to hospital services the medical center operates two community health clinics and a specialty center that provides hemodialysis women's imaging and home health and hospice services.

|                        | Annual Growth | 12/13 | 12/14  | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 3.4%          | -     | 245.6  | 254.1 | 261.3 | 271.4 |
| Net income (\$ mil.)   | -             | -     | (10.3) | 0.2   | (1.2) | (6.9) |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 2,100 |

**BROOKLINE BANCORP INC (DE)**

NMS: BRKL

131 Clarendon Street  
Boston, MA 02116  
Phone: 617 425-4600  
Fax: -  
Web: www.brooklinebancorp.com

CEO: Paul A. Perrault  
CFO: Carl M. Carlson  
HR: Sandra Jenkins  
FYE: December 31  
Type: Public

Boston-based Brookline Bancorp is the holding company for Brookline Bank Bank Rhode Island (BankRI) and First Ipswich Bank which together operate more than 50 full-service branches in eastern Massachusetts and Rhode Island. Commercial and multifamily mortgages backed by real estate such as apartments condominiums and office buildings account for the largest portion of the company's loan portfolio followed by indirect auto loans commercial loans and consumer loans. Established in 1997 as Brookline Savings Bank the bank went public five years later and changed its name to Brookline Bank in 2003.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.3%          | 5,799.9 | 6,042.3 | 6,438.1 | 6,780.2 | 7,392.8 |
| Net income (\$ mil.)   | 18.1%         | 42.8    | 49.8    | 52.4    | 50.5    | 83.1    |
| Market value (\$ mil.) | 8.3%          | 804.0   | 921.8   | 1,314.6 | 1,258.5 | 1,107.8 |
| Employees              | 2.2%          | 725     | 718     | 743     | 765     | 791     |

**BROOKLYN HOSPITAL CENTER**

121 DEKALB AVE  
BROOKLYN, NY 112015493  
Phone: 718-250-8000  
Fax: -  
Web: www.tbh.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Brooklyn Hospital Center has been taking care of ailing Kings County residents since before Brooklyn was a borough. Established in 1845 (before Brooklyn became part of New York City) the hospital houses some 460 beds and is a member of the NewYork-Presbyterian Healthcare System. It provides general medical and surgical care as well as a wide variety of specialty medical services including dialysis, pediatrics, obstetrics and cardiovascular care. The Brooklyn Hospital Center is affiliated with Weill Medical College of Cornell University. The hospital also operates a network of outpatient clinics providing primary and specialty care throughout the borough.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 1.9%          | -     | 328.3 | 345.8 | 349.6 | 347.5  |
| Net income (\$ mil.)   | -             | -     | 13.9  | 3.5   | 4.0   | (10.0) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 3,300  |

**BROOKLYN NAVY YARD DEVELOPMENT CORPORATION**

63 FLUSHING AVE UNIT 300  
BROOKLYN, NY 112051080  
Phone: 718-237-6740  
Fax: -

CEO: David Ehrenberg  
CFO: Dan Conlon  
HR: -  
FYE: June 30  
Type: Private

After the federal government closed the military facilities at Brooklyn Navy Yard in 1966 the property on the East River was taken over and converted into commercial real estate by The City of New York. Brooklyn Navy Yard Development Corporation is in charge of the management and development of the old Navy Yard which contains about 4 million sq. ft. of leasable office and industrial space. Located near the Brooklyn Bridge the Navy Yard is home to about 250 tenants including small businesses, high-tech startups and film and television studios. Since 2006 the company has been managing a Mayor Bloomberg-sanctioned expansion of the yard including some 1.7 million sq. ft. of new industrial space.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 11.1%         | -     | 403.7 | 422.7 | 453.7 | 553.7 |
| Net income (\$ mil.)   | 65.6%         | -     | 12.9  | 9.6   | 12.3  | 58.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 165   |

**BROOKMOUNT EXPLORATIONS INC.**
**OTC: BMXI**

1465 Slater Rd.  
Ferndale WA 98248-9754  
Phone: 206-497-2138  
Fax: 703-866-2423  
Web: www.gaits.com

CEO: -  
CFO: -  
HR: -  
FYE: November 30  
Type: Public

Brookmount Explorations hopes it has the Midas touch. Formed in 1999 the exploration-stage mining company is engaged in the exploration of precious metal resource properties located Peru and Canada. Its primary project is the Mercedes 100 gold/silver/lead/zinc property in Peru. The company is also on the lookout for potential acquisitions in Canada and elsewhere in South America. President Peter Flueck controls approximately 40% of Brookmount Explorations having joined the company when he sold his ownership interests in the Mercedes property to Brookmount in 2005.

**BROOKS AUTOMATION INC.**
**NMS: BRKS**

15 Elizabeth Drive  
Chelmsford, MA 01824  
Phone: 978 262-2400  
Fax: -  
Web: www.brooks.com

CEO: Stephen S. Schwartz  
CFO: Lindon G. Robertson  
HR: -  
FYE: September 30  
Type: Public

Brooks Automation supplies a steady stream of production tools and factory automation products for the semiconductor industry. It makes tool automation products such as vacuum robots and cluster assemblies used by semiconductor manufacturers. Brooks' wafer handling systems include vacuum cassette elevator loadlocks transfer robots and thermal conditioning modules and aligners. It also makes vacuum equipment for makers of flat-panel displays and data storage devices. The company also works in life science providing sample storage and handling systems. Brooks' semiconductor customers include Applied Materials, Samsung and Micron. Among its life science customers are AstraZeneca, Biomarin and Abbvie.

|                        | Annual Growth | 09/15 | 09/16  | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|-------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 9.0%          | 552.7 | 560.3  | 692.9   | 631.6   | 780.8   |
| Net income (\$ mil.)   | 135.5%        | 14.2  | (69.5) | 62.6    | 116.6   | 437.4   |
| Market value (\$ mil.) | 33.4%         | 846.6 | 984.0  | 2,195.0 | 2,532.6 | 2,677.2 |
| Employees              | 20.3%         | 1,426 | 1,310  | 1,661   | 1,548   | 2,984   |

**BROOKS TROPICALS HOLDING INC.**

18400 SW 256TH ST  
HOMESTEAD, FL 33031-1892  
Phone: 305-247-3544  
Fax: -  
Web: www.brookstropicals.com

CEO: Greg Smith  
CFO: Janice Kolar  
HR: -  
FYE: December 31  
Type: Private

Brooks Tropicals offers exotic tastes with every bite. The company is a producer, importer and supplier of tropical fruits and vegetables. Brooks product line consists of about 25 fruits and vegetables — some familiar, some virtually unknown to American palates. They include avocados, boniato, calabaza, chayote, coconut, ginger, key lime, kumquat, lime, malanga, mamey, sapote, mango, papaya, Scotch bonnet, pepper, star fruit, sugar cane and yuca. Brooks' produce is grown on its more than 6000 acres located in Florida as well as growing operations in Belize. The company was founded in 1928 by J.R. Brooks and is still owned and managed by his son and company president Neal (Pal) Brooks.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.0%          | -     | 44.8  | 42.1  | 48.3  | 51.8  |
| Net income (\$ mil.)   | -             | -     | (1.7) | (2.0) | 2.9   | 3.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 200   |

**BROOKSTONE INC.**

1 Innovation Way  
Merrimack NH 03054  
Phone: 603-880-9500  
Fax: 405-270-1089  
Web: www.bancfirst.com

CEO: Steven Goldsmith  
CFO: Valen Tong  
HR: -  
FYE: December 31  
Type: Private

Need a putting green for the office? How about an alarm clock that responds to your spoken commands? Then Brookstone is the place for you. It sells gifts, gadgets and other doodads targeted primarily at men through about 295 stores in 40-plus states and Puerto Rico. The company's products fall into categories such as technology, travel, time and weather, outdoor living, fitness and automotive. Brookstone also sells its wares online and through its eponymous catalog. Because gifts contribute to most of its sales, the company operates temporary kiosks during Father's Day and busy holiday seasons. Brookstone is owned by a consortium led by Osim International, J.W. Childs and Temasek Holdings.

**BROTHER INTERNATIONAL CORPORATION**

200 CROSSING BLVD FL 1  
BRIDGEWATER, NJ 088072861  
Phone: 908-704-1700  
Fax: -  
Web: www.brother-usa.com

CEO: -  
CFO: -  
HR: Filip Wojcik  
FYE: March 31  
Type: Private

Brother International is part of one big global family. A subsidiary of Japan-based Brother Industries Brother International sells a host of products — including inkjet and laser printers fax machines scanners typewriters sewing machines gear motors and machine tools — manufactured by its parent company. Its products are marketed to consumers and businesses in North America and across Latin America. Through its subsidiaries Brother International operates production and sales facilities in some 30 countries worldwide; it serves customers in about 100 countries. The business was formed in 1954.

|                        | Annual<br>Growth | 03/12 | 03/13 | 03/14   | 03/15   | 03/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (1.0%)           | -     | -     | 1,826.4 | 1,852.7 | 1,751.5 |
| Net income (\$ mil.)   | 6.1%             | -     | -     | 26.8    | 3.8     | 34.0    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 2,000   |

**BROWN & BROWN INC**

NYS: BRO

220 South Ridgewood Avenue  
Daytona Beach, FL 32114  
Phone: 386 252-9601  
Fax: -  
Web: www.bbinsurance.com

CEO: J. Powell Brown  
CFO: R. Andrew Watts  
HR: -  
FYE: December 31  
Type: Public

Insurance agency Brown & Brown (B&B) provides property/casualty life and health insurance and risk management services through its retail division mainly to commercial clients. Its national programs division designs customized programs for such niche clients as dentists lawyers optometrists and towing operators. Its wholesale brokerage unit distributes excess and surplus commercial insurance as well as reinsurance to retail agents. B&B's services segment provides self-insured and third-party administrator services. The company has 240 offices in about 40 states as well as offices in London the Cayman Islands and Bermuda.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16    | 12/17    | 12/18   |
|------------------------|------------------|---------|---------|----------|----------|---------|
| Sales (\$ mil.)        | 6.3%             | 1,575.8 | 1,660.5 | 1,766.6  | 1,881.3  | 2,014.2 |
| Net income (\$ mil.)   | 13.6%            | 206.9   | 243.3   | 257.5    | 399.6    | 344.3   |
| Market value (\$ mil.) | (4.3%)           | 9,201.1 | 8,974.6 | 12,542.1 | 14,387.3 | 7,705.3 |
| Employees              | (35.9%)          | 7,591   | 7,807   | 3,981    | 8,491    | 1,281   |

**BROWN BROTHERS HARRIMAN & CO.**

140 Broadway  
New York NY 10005-1101  
Phone: 212-483-1818  
Fax: 916-327-0489  
Web: www.calottery.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Brown Brothers Harriman (BBH) is one of the oldest largest and most prestigious private banks in the US. Founded in 1818 and known for its conservative investment approach the company specializes in asset management for wealthy families and institutional investors and corporate banking finance and mergers and acquisitions advisory for closely held middle-market companies. It has expertise in wealth planning and investment advisory banking public and private equity fixed-income strategies commodities and fiduciary services. It also manages four mutual funds. BBH has more than 15 offices in North America Europe and Asia.

**BROWN JORDAN INTERNATIONAL INC.**

475 W. Town Place Ste. 201  
St. Augustine FL 32092  
Phone: 904-495-0717  
Fax: 408-325-6444  
Web: www.ultratech.com

CEO: Gene J Moriarty  
CFO: Jeff Leonard  
HR: -  
FYE: December 31  
Type: Private

Brown Jordan International (BJI) prefers that its customers take a seat — inside or out. The firm designs and makes upscale indoor and outdoor furniture including chairs tables sofas and loveseats for home and commercial use. Its brands include Brown Jordan Casual Living Charter La-Z-Boy (under license) Lodging by Liberty Wabash and Winston. Residential products are sold by mass merchants (Home Depot and SAM'S CLUB); commercial lines are sold to hotels restaurants health care facilities and schools. BJI is controlled by a trio of hedge funds: TCW Group Stonehill Capital Management and Litespeed Capital.

**BROWN PRINTING COMPANY**

2300 Brown Ave.  
Waseca MN 56093-0517  
Phone: 507-835-2410  
Fax: 507-835-0420  
Web: www.bpc.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

Brown doesn't mind getting its hands dirty — with four-color or black and white — with plenty of printer ink. Founded by Wayne "Bumps" Brown in 1949 Brown Printing Company is one of the largest publication printers in the US. The company prints magazines (more than 700 of them) catalogs and inserts for some 400 customers such as catalog retailer Hanover Direct and marketing company Valassis. Brown also provides direct-mail production and distribution through its Alliance List Services division while its Specialty Printing segment concentrates on digital print services. The company is a unit of large European magazine publisher Gruner + Jahr (G+J).

**BROWN UNIVERSITY IN PROVIDENCE IN THE STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS**

1 PROSPECT ST  
PROVIDENCE, RI 029129127  
Phone: 401-863-1000  
Fax: -  
Web: www.brown.edu

CEO: Christina Paxson  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Ivy isn't always green — particularly when it's Brown. Founded in 1764 Brown University is both an Ivy League college and one of the oldest universities in the US. About 8700 undergraduate graduate and medical students have about 70 undergraduate and 70 graduate programs of study at their disposal in areas ranging from acting to pharmacology and from history to business administration. The university's specialty programs include the Warren Alpert Medical School and the Brown School of Engineering; it also has continuing education and online learning programs. Brown has some 700 faculty members giving it a student-teacher ratio of about 8:1. It has an endowment of more than \$3 billion.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/12  | 06/13 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 4.8%             | -     | -     | 666.5 | 704.9  | 732.1 |
| Net income (\$ mil.)   | (10.2%)          | -     | -     | 359.4 | (69.1) | 289.6 |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 5,100 |

**BROWN-FORMAN CORP**
**NYS: BF B**

850 Dixie Highway  
Louisville, KY 40210  
Phone: 502 585-1100  
Fax: 502 774-7876  
Web: www.brown-forman.com

CEO: Paul C. Varga  
CFO: Jane C. Morreau  
HR: Karen Hannan  
FYE: April 30  
Type: Public

Distiller Brown-Forman (B-F) spreads its spirits around the world. The company's portfolio of mid-priced to super-premium alcoholic beverages includes such well-known brands as Jack Daniel's Canadian Mist Finlandia and Woodford Reserve. Its wine labels include Sonoma-Cutrer and Korbel champagnes. Jack Daniel's is the company's signature brand and the largest-selling American whiskey in the world (by volume). Offering more than 40 brands the company sells its beverages in more than 170 countries across the globe; sales outside the US account for more than half of revenue.

|                        | Annual<br>Growth | 04/15    | 04/16    | 04/17    | 04/18    | 04/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.5%             | 3,134.0  | 3,089.0  | 2,994.0  | 3,248.0  | 3,324.0  |
| Net income (\$ mil.)   | 5.1%             | 684.0    | 1,067.0  | 669.0    | 717.0    | 835.0    |
| Market value (\$ mil.) | (12.3%)          | 43,055.2 | 45,961.2 | 22,579.8 | 26,740.7 | 25,428.5 |
| Employees              | 1.7%             | 4,400    | 4,600    | 4,700    | 4,800    | 4,700    |

**BROWNING ARMS COMPANY**

1 Browning Place  
Morgan UT 84050-9326  
Phone: 801-876-2711  
Fax: 801-876-3331  
Web: www.browning.com

CEO: Travis Hall  
CFO: Kraig Walker  
HR: -  
FYE: December 31  
Type: Subsidiary

Browning Arms Company has drawn a bead on the firearms market for more than 125 years. The company traces its roots to the late 19th Century when John Moses Browning established his firearms factory in Utah. Mr. Browning who earned many patents for his gunsmithing inventions developed designs that were manufactured by Winchester Colt and Fabrique Nationale. The arms firm which also has operated as the J. M. & M. S. Browning Company and as Browning Industries has built a business making rifles shotguns pistols and accessories along with archery and fishing equipment knives flashlights outdoor apparel footwear and security safes.

**BROYHILL FURNITURE INDUSTRIES INC.**

1 Broyhill Park  
Lenoir NC 28633  
Phone: 828-758-3111  
Fax: 828-758-3538

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

A century after its inception Broyhill Furniture Industries continues to fill homes and offices with its wares. The company is one of the leading furniture manufacturers in the US. Broyhill's product lines include such items as mid-priced bedroom living room dining room and home office furniture as well as occasional tables and home entertainment systems. The furniture company specializes in making and marketing upholstered goods and serves both residential and contract markets. Founded by Thomas H. (T.H.) Broyhill the company once belonged to Interco but today it operates as a wholly-owned subsidiary of industry behemoth Furniture Brands International.

**BRT APARTMENTS CORP**
**NYS: BRT**

60 Cutter Mill Road  
Great Neck, NY 11021  
Phone: 516 466-3100  
Fax: -  
Web: www.brtrealty.com

CEO: Jeffrey A Gould  
CFO: George E Zweier  
HR: -  
FYE: September 30  
Type: Public

BRT Realty is a real estate investment trust (REIT) that originates and holds senior and junior mortgage loans for income-producing commercial property. Most are high-yield short-term mortgages or bridge loans secured by shopping centers office buildings hotels and apartments that are being converted into condominiums and other multifamily residential properties. The REIT also invests in real estate joint ventures and in stock of other real estate companies. BRT Realty's loan portfolio consists of approximately 40 mortgages on properties in about a dozen states mainly New York New Jersey and Florida. Chairman Fredric Gould and his family control about a quarter of BRT Realty.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 15.9%            | 66.4  | 82.5  | 94.3  | 105.8 | 119.6 |
| Net income (\$ mil.)   | -                | (9.5) | (2.4) | 31.3  | 13.6  | 23.8  |
| Market value (\$ mil.) | 12.6%            | 112.9 | 106.7 | 120.4 | 161.3 | 181.2 |
| Employees              | 0.0%             | -     | 13    | 12    | 12    | 13    |

**BRUCE FOODS CORPORATION**

1653 Old Spanish Trail  
St. Martinville LA 70582  
Phone: 337-365-8101  
Fax: 337-364-3742  
Web: www.brucefoods.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Bruce Foods was Cajun long before Cajun was well hot. The company's Original Louisiana Hot Sauce is a top-selling hot sauce nationwide (alongside rival McIlhenny's Tabasco brand hot-pepper sauce). Louisiana-brand hot peppers — for brave souls — are available too. The company makes and markets less incendiary offerings including Tex-Mex products and traditional Southern favorites — canned yams and sweet potato pancake muffin bread-pudding and biscuit mixes. Cajun King seasonings Casa Fiesta Mexican foods Cajun Injector marinades and Mexene chili seasonings round out the company's portfolio of products. Bruce Foods was founded in 1928; the Bruce family still owns and manages the company.

**BRUCE OAKLEY, INC.**

3700 LINCOLN AVE  
NORTH LITTLE ROCK, AR 721146448  
Phone: 501-945-0875  
Fax: -  
Web: www.bruceoakley.com

CEO: -  
CFO: Tim Cummins  
HR: -  
FYE: September 25  
Type: Private

From little acorns mighty Oakleys grow. Bruce Oakley provides road and river (barge) transportation of dry bulk commodities as well as grain storage and bulk fertilizer sales. The company's trucking division which uses both end-dump and pneumatic tank trailers serves the continental US and Canada. Overall Bruce Oakley operates some 450 trailers. It maintains about half a dozen ports in Arkansas Louisiana and Missouri on the Arkansas Mississippi and Red rivers and the company's river barge transportation unit operates on those and other inland and intra-coastal waterways. Grain storage services are available in five ports in Arkansas. Bruce Oakley was founded in 1968.

|                        | Annual<br>Growth | 09/04 | 09/05 | 09/06 | 09/07 | 09/08   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 66.3%            | -     | -     | 419.5 | 526.8 | 1,160.1 |
| Net income (\$ mil.)   | 53.6%            | -     | -     | 13.6  | 11.8  | 32.0    |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 720     |

**BRUKER AXS INC.**

5465 E. Cheryl Pkwy.  
Madison WI 53711-5373  
Phone: 608-276-3000  
Fax: 608-276-3006  
Web: www.bruker-axs.com

CEO: Frank Laukien  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Bruker AXS helps companies X-ray their way to the next hot drug. The firm makes X-ray systems that can analyze the structure of small molecules and aid in drug discovery and materials research. Bruker's products assist pharmaceutical firms and life science research entities in studying protein structure abnormalities the cause of many diseases. Chemical and raw material manufacturers use Bruker's systems in their research of materials for making such products as steel semiconductors and plastics. The company is a subsidiary of the Bruker MAT division of Bruker Corporation. Sister subsidiary Bruker Daltonics manufactures mass spectrometers.

**BRUKER CORP.**

NMS: BRKR

40 Manning Road  
Billerica, MA 01821  
Phone: 978 663-3660  
Fax: –  
Web: www.bruker.com

CEO: Frank H. Laukien  
CFO: Charles F. (Charlie) Wagner  
HR: –  
FYE: December 31  
Type: Public

The life sciences research field likes to put Bruker's equipment to the test. The company makes an array of scientific analysis instruments and diagnostic tools for life science and clinical research pharmaceutical biotech industrial academic and government customers through four business units. Its platforms include magnetic resonance mass spectrometry X-ray atomic force microscopy fluorescence optical microscopy and infrared technologies. The company operates through four segments: Bruker BioSpin Bruker CALID Bruker Nano and Bruker Energy & Supercon Technologies (BEST). Bruker Corporation was established in 2008.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.2%          | 1,808.9 | 1,623.8 | 1,611.3 | 1,765.9 | 1,895.6 |
| Net income (\$ mil.)   | 33.4%         | 56.7    | 101.6   | 153.6   | 78.6    | 179.7   |
| Market value (\$ mil.) | 11.0%         | 3,072.7 | 3,800.9 | 3,317.0 | 5,374.8 | 4,662.3 |
| Employees              | 3.0%          | 6,100   | 6,000   | 6,000   | 6,200   | 6,870   |

**BRUKER DALTONICS INC.**

40 Manning Rd.  
Billerica MA 01821  
Phone: 978-663-3660  
Fax: 978-667-5993  
Web: www.daltonics.bruker.com

CEO: Frank Laukien  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

This company makes masses of spectrometers. Bruker Daltonics makes mass spectrometers along with related software and sample preparation systems that are used in drug development and clinical research applications. It also makes detection systems for nuclear biological and chemical agents. Bruker Daltonics has production facilities in the US and Germany. It sells its products directly and through distribution deals with such firms as Agilent Technologies to pharmaceutical makers biotechnology companies chemical firms and academic and government entities. The company is a subsidiary of Bruker Corporation. Sister subsidiary Bruker AXS manufactures X-ray systems used in drug development.

**BRUKER ENERGY & SUPERCON TECHNOLOGIES INC.**

15 Fortune Dr.  
Billerica MA 01821  
Phone: 978-901-7550  
Fax: 978-901-7551  
Web: www.bruker-est.com

CEO: Burkhard Prause  
CFO: Thomas Rosa  
HR: –  
FYE: December 31  
Type: Subsidiary

Bruker Energy and Supercon Technologies (BEST) is definitely wired. BEST makes low-temperature superconducting (LTS) wire used in MRIs and nuclear magnetic resonance (NMR) instruments made by GE Healthcare Siemens Medical and Agilent Technologies. BEST also makes high-temperature superconductors (HTS) used in fusion energy research and scientific research applications. Its cuponal wire is used by the energy infrastructure and transportation industries as an alternative to copper wire. The company is breaking into the renewable energy market by developing superconductors for solar cells and wind turbines. BEST a subsidiary of Bruker Corporation filed to go public in 2010 but withdrew the IPO in 2012.

**BRUNO INDEPENDENT LIVING AIDS INC.**

1780 Executive Dr.  
Oconomowoc WI 53066  
Phone: 262-567-4990  
Fax: 262-953-5501  
Web: www.bruno.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Bruno Independent Living Aids supplies the get-up-and-go for people who can't get around like they used to. The company makes accessibility and mobility products notably motorized lifts for getting up the stairs and into cars and vans. It also makes platform lifts for accessing a porch and vehicle lifts that transfer a scooter or wheelchair into the car. The company sells its products through independent dealers throughout the US and globally; it operates in Europe through its Sweden-based affiliate Autoadapt. Bruno Independent Living Aids was founded in 1984; it is owned and operated by the Bruno family.

**BRUNSWICK CORP.**

NYS: BC

26125 N. Riverwoods Blvd., Suite 500  
Mettawa, IL 60045-3420  
Phone: 847 735-4700  
Fax: –  
Web: www.brunswick.com

CEO: Mark D. Schwabero  
CFO: William L. Metzger  
HR: –  
FYE: December 31  
Type: Public

Brunswick Corporation is a global manufacturer of marine recreation and fitness products. Its largest business segment marine engines makes outboard inboard and stern drive engines propellers and control systems. The company also makes pleasure craft offshore fishing boats and pontoons. Its fitness segment includes treadmills cross trainers stair climbers and stationary bicycles sold under the brands Life Fitness and Hammer Strength. It also has a 49% stake in marine financing company Brunswick Acceptance Company; a Wells Fargo subsidiary holds the other 51%. In 2019 the company agreed to sell its fitness segment to KPS Capital Partners for \$490 million.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.7%          | 3,838.7 | 4,105.7 | 4,488.5 | 4,510.0 | 5,159.2 |
| Net income (\$ mil.)   | 1.9%          | 245.7   | 241.4   | 276.0   | 146.4   | 265.3   |
| Market value (\$ mil.) | (2.4%)        | 4,447.2 | 4,382.1 | 4,731.7 | 4,790.7 | 4,029.9 |
| Employees              | 7.2%          | 12,165  | 12,607  | 14,415  | 15,116  | 16,038  |

**BRYAN CAVE LLP**

1 Metropolitan Sq. 211 N. Broadway Ste. 3600  
 St. Louis MO 63102-2750  
 Phone: 314-259-2000  
 Fax: 314-259-2020  
 Web: www.bryancave.com

CEO: –  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Private - Partnershi

With offices in regions ranging from the Midwest to the Middle East law firm Bryan Cave is able to represent its clients' interests worldwide. The firm focuses on corporate transactions and litigation; specialties include agribusiness entertainment environmental health care intellectual property real estate and tax law. Bryan Cave has more than 1100 lawyers working out of about 30 offices around the world. Two affiliates — Bryan Cave International Trade and Bryan Cave Strategies — offer consulting services. Bryan Cave was founded in St. Louis in 1873.

**BRYAN MEDICAL CENTER**

1600 S 48TH ST  
 LINCOLN, NE 685061283  
 Phone: 402-481-1111  
 Fax: –  
 Web: www.bryanhealth.com

CEO: Kim Russel  
 CFO: Russell Gronewold  
 HR: –  
 FYE: December 31  
 Type: Private

Bryan Medical Center is the centerpiece of a not-for-profit health care system serving residents of Lincoln Nebraska and surrounding communities. The medical center which operates as part of Bryan Health features two acute-care hospitals (Bryan East and Bryan West) housing a combined 670 beds. In addition to providing general medical and surgical care it serves as a regional trauma center and provides specialty care in areas such as cancer orthopedics and cardiology. The Bryan Health organization also includes a rural hospital and several outpatient clinics and it provides medical training home health care services and wellness programs.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.1%             | –     | 507.8 | 558.8 | 586.8 | 606.4 |
| Net income (\$ mil.)   | 29.4%            | –     | 34.5  | 43.6  | 60.7  | 74.7  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 3,970 |

**BRYCE CORPORATION**

4505 Old Lamar Ave.  
 Memphis TN 38118  
 Phone: 901-369-4400  
 Fax: 901-369-4419  
 Web: www.brycecorp.com

CEO: Thomas J Bryce  
 CFO: –  
 HR: Raymond Marus  
 FYE: December 31  
 Type: Private

Sweet! Bryce Corporation produces plastic-film (using polypropylene polyethylene and polyester laminations) packaging for markets including candy snack pet food and other consumer products from its five production facilities in the US. Its Bryce Company business is a pro in film conversion and flexible packaging while its Cyber Graphics business provides package design; product photography; flexographic printing in up to 10 colors; a range of laminations such as solvent adhesives multi-layer barrier extrusions and tandem laminations; and barrier coextrusion emulsion and wax coatings. Chairman and CEO Thomas J. Bryce preserves the family's stake in the company which was founded in 1969.

**BRYN MAWR BANK CORP**
**NMS: BMTC**

801 Lancaster Avenue  
 Bryn Mawr, PA 19010  
 Phone: 610 525-1700  
 Fax: –  
 Web: www.bmtc.com

CEO: Francis J. Leto  
 CFO: Michael W. (Mike) Harrington  
 HR: –  
 FYE: December 31  
 Type: Public

Bryn Mawr Bank Corporation stands atop a "big hill" in Pennsylvania. Bryn Mawr (which in Welsh translates as "big hill") is the bank holding company for Bryn Mawr Trust operates some 20 offices in Pennsylvania and Delaware. The bank offers traditional services as checking and savings accounts CDs mortgages and business and consumer loans in addition to insurance products equipment leasing investment management retirement planning tax planning and preparation and trust services. Founded in 1889 Bryn Mawr boasts more than \$5 billion of assets under administration and management.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 20.0%            | 2,246.5 | 3,031.0 | 3,421.5 | 4,449.7 | 4,652.5 |
| Net income (\$ mil.)   | 23.0%            | 27.8    | 16.8    | 36.0    | 23.0    | 63.8    |
| Market value (\$ mil.) | 2.4%             | 631.1   | 579.1   | 849.9   | 891.2   | 693.6   |
| Employees              | 11.9%            | 444     | 530     | 544     | 680     | 696     |

**BRYN MAWR COLLEGE**

101 N MERION AVE  
 BRYN MAWR, PA 190102899  
 Phone: 610-526-5000  
 Fax: –  
 Web: www.brynmawr.edu

CEO: Hannah Holborn Gray  
 CFO: –  
 HR: –  
 FYE: May 31  
 Type: Private

These Mawrters aren't sacrificing anything especially when it comes to their education. Bryn Mawr is a college for women often referred to as Mawrters who hail from 60 countries. Its undergraduate programs including biology English math political science and psychology enroll 1300 students. Bryn Mawr also offers degrees through its co-educational Graduate School of Arts and Sciences and Graduate School of Social Work and Social Research which enrolls some 425 students. The college pools resources with Haverford Swarthmore and The University of Pennsylvania. Founded in 1885 Bryn Mawr is one of the nation's oldest women's colleges and the first to offer women an education through the Ph.D. level.

|                        | Annual<br>Growth | 05/11 | 05/12  | 05/13 | 05/14 | 05/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 27.6%            | –     | 108.3  | 114.4 | 200.5 | 225.0 |
| Net income (\$ mil.)   | –                | –     | (42.2) | 75.9  | 43.7  | 67.3  |
| Market value (\$ mil.) | –                | –     | –      | –     | –     | –     |
| Employees              | –                | –     | –      | –     | –     | 777   |

**BSB BANCORP INC. (MD)**
**NAS: BLMT**

2 Leonard Street  
 Belmont, MA 02478  
 Phone: 617 484-6700  
 Fax: –  
 Web: www.belmontsavings.com

CEO: –  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Public

BSB Bancorp is the holding company for Belmont Savings Bank a community bank with about half a dozen branches in southeastern Middlesex County in the suburbs of Boston. Serving local businesses and individuals the \$2 billion-asset bank offers checking savings money market retirement accounts and a variety of lending products. Almost 50% of its loan portfolio is made up of one-to-four family residential mortgages while commercial real estate loans make up another 30%. While Belmont Savings Bank traces its roots back to 1885 BSB Bancorp was formed in 2011 to take the company public.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 26.2%            | 1,054.6 | 1,425.6 | 1,812.9 | 2,158.7 | 2,676.6 |
| Net income (\$ mil.)   | 64.6%            | 2.0     | 4.3     | 6.9     | 12.0    | 14.4    |
| Market value (\$ mil.) | 18.0%            | 146.5   | 180.9   | 227.1   | 281.0   | 283.9   |
| Employees              | (0.2%)           | 127     | 128     | 132     | 125     | 126     |

**BSD MEDICAL CORP.**

NAS: BSDM

2188 West 2200 South  
Salt Lake City, UT 84119  
Phone: 801 972-5555  
Fax: 801 972-5930  
Web: www.bsdmedical.com

CEO: Clinton E Carnell Jr  
CFO: William S Barth  
HR: -  
FYE: August 31  
Type: Public

BSD Medical has developed equipment to provide hyperthermia treatment specifically for treating cancer (including melanoma breast cancer brain cancer and cervical cancer). Its systems are used in tandem with chemotherapy and radiation therapy or as a stand-alone treatment. BSD Medical was the first to develop an approvable hyperthermia system which uses focused radio frequencies and microwaves to heat cancer cells until they die. The company's devices are designed to target superficial tumors as well as tumors located deep within a patient's body. Its products are sold to clinics hospitals and other cancer-treatment institutions through its sales force and external distributors.

|                        | Annual<br>Growth | 08/10 | 08/11 | 08/12 | 08/13 | 08/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 35.5%            | 1.6   | 3.0   | 2.1   | 3.7   | 5.3   |
| Net income (\$ mil.)   | -                | (7.5) | (5.3) | (8.0) | (8.3) | (7.1) |
| Market value (\$ mil.) | (26.4%)          | 87.3  | 116.3 | 68.7  | 60.3  | 25.6  |
| Employees              | 13.8%            | 31    | 41    | 50    | 48    | 52    |

**BSH HOME APPLIANCES CORPORATION**

5551 McFadden Ave.  
Huntington Beach CA 92649  
Phone: 714-901-6600  
Fax: 714-901-5980  
Web: www.bsh-group.us/

CEO: Michael Traub  
CFO: Stefan Koss  
HR: -  
FYE: December 31  
Type: Subsidiary

BSH can help make an HSH — a home sweet home that is. The company makes and distributes a variety of high-end home appliances under the Gaggenau Bosch and Thermador brands including dishwashers ovens cooktops ranges washing machines and dryers. BSH serves the US and Canadian markets selling products directly to new homebuilders as well as through retailers such as Home Depot Lowe's and Sears. Most BSH appliances which are locally manufactured at plants in North Carolina and Tennessee are made from recyclable materials. Founded in 1997 BSH Home Appliances is a subsidiary of German manufacturer BSH Bosch und Siemens Hausgerate.

**BSQUARE CORP**

NMS: BSQR

110 110th Avenue N.E., Suite 300  
Bellevue, WA 98004  
Phone: 425 519-5900  
Fax: -  
Web: www.bsquare.com

CEO: Jerry D Chase  
CFO: Peter J Biere  
HR: -  
FYE: December 31  
Type: Public

Bsquare hips its clients on how to integrate Microsoft applications with their own products. The company primarily resells software from Microsoft. Domestically its sales center around the Microsoft General Embedded operating system (OS) while international customers look to Bsquare for Microsoft's Windows Mobile OS. Makers of consumer electronics (cell phones) and automobiles in particular power portions of their goods with Microsoft's applications. Bsquare sells software from such other vendors as Adobe and McAfee. Additionally it provides engineering and development services to clients who require help integrating Windows products. The company also sells its own electronics testing software.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (6.5%)           | 95.9  | 106.6 | 97.4  | 80.8  | 73.4   |
| Net income (\$ mil.)   | -                | 2.3   | 6.1   | (1.1) | (9.1) | (13.7) |
| Market value (\$ mil.) | (23.6%)          | 58.1  | 77.8  | 74.7  | 59.4  | 19.8   |
| Employees              | (6.6%)           | 183   | 191   | 169   | 192   | 139    |

**BT CONFERENCING**

150 Newport Avenue Extension Ste. 400  
North Quincy MA 02171  
Phone: 617-801-6600  
Fax: 617-845-1058  
Web: www.btconferencing.com

CEO: Aaron McCormack  
CFO: Bernard Barlow  
HR: -  
FYE: December 31  
Type: Subsidiary

BT Conferencing wants to connect people wherever they may be. The company provides audio video and Web conferencing and scheduling services and it resells and integrates conferencing systems. Businesses schools and government agencies worldwide use hardware software and services supplied by BT Conferencing to enable meetings and training sessions between participants in far-flung locations. The company offers products from such vendors as Avaya Cisco Polycom and TANDBERG. It also offers consulting installation project management and support. Clients have included food products giant Nestle and clothing maker Tommy Hilfiger. BT Conferencing is a subsidiary of UK-based telecom service provider BT Group.

**BTU INTERNATIONAL, INC.**

NMS: BTUI

23 Esquire Road  
North Billerica, MA 01862-2596  
Phone: 978 667-4111  
Fax: 978 667-9068  
Web: www.btu.com

CEO: Paul J Van Der Wansem  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Things are heating up at BTU International. BTU makes sells and services thermal processing equipment and controls for the manufacture of printed circuit boards and for semiconductor packaging. The company provides its PYRAMAX branded systems for solder reflow (for printed circuit boards) as well as technical ceramic sintering electrical component brazing and the deposition of film coatings. BTU equipment is also used to make photovoltaic solar cells and solid oxide fuel cells and for sintering nuclear fuel. The company sells its products to the alternative energy and electronics assembly markets mostly manufacturers of computers printed circuit board assemblies and consumer electronics products.

|                        | Annual<br>Growth | 12/08 | 12/09  | 12/10 | 12/11 | 12/12  |
|------------------------|------------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | (5.3%)           | 72.3  | 45.1   | 81.6  | 76.1  | 58.1   |
| Net income (\$ mil.)   | -                | (1.1) | (14.6) | 2.2   | (2.7) | (11.0) |
| Market value (\$ mil.) | (16.4%)          | 38.1  | 60.5   | 84.7  | 24.8  | 18.6   |
| Employees              | (5.6%)           | 381   | 352    | 383   | 356   | 302    |

**BUBBA GUMP SHRIMP CO. RESTAURANTS INC.**

209 Avenida Fabricante Ste. 200  
San Clemente CA 92672-6270  
Phone: 949-366-6260  
Fax: 949-366-6261  
Web: www.bubbagump.com

CEO: -  
CFO: Dan Bylund  
HR: -  
FYE: December 31  
Type: Subsidiary

Maybe for this company the restaurant business is like a box of chocolates. Bubba Gump Shrimp Co. Restaurants operates and franchises about 30 themed eateries. Inspired by the 1994 film Forrest Gump the casual dining restaurants offer a menu of seafood appetizers entrees and sandwiches. The chain has about 20 restaurants in 10 states along with another dozen international locations; most Bubba Gump units are found at tourist destinations such as the Mall of America and the Universal Orlando theme park. The chain started after cutting a licensing deal with Paramount Pictures in 1996 and was acquired by multi-concept dining operator Landry's Restaurants in 2010.

**BUCKEYE PARTNERS LP**

NYS: BPL

One Greenway Plaza, Suite 600  
Houston, TX 77046  
Phone: 832 615-8600  
Fax: -  
Web: www.buckeye.com

CEO: Clark C Smith  
CFO: Keith E St Clair  
HR: -  
FYE: December 31  
Type: Public

Buckeye Partners keeps the home fires burning and ship engines humming with its gas pipeline and marine terminals operations. The company owns and operates a diversified network of midstream assets stretching from the US upper Midwest to the East Coast. It also operates or is a JV partner in a number of global marine terminals that provide fuel to the shipping industry. It has more than 100 product terminals with capacity for nearly 55 million barrels of liquid petroleum product storage capacity. A key subsidiary Buckeye Pipe Line stretches a pipeline some 1800 miles from Massachusetts to Illinois.

|                        | Annual Growth | 12/13    | 12/14    | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|----------|----------|---------|---------|---------|
| Sales (\$ mil.)        | (7.8%)        | 5,054.1  | 6,620.2  | 3,453.4 | 3,248.4 | 3,648.1 |
| Net income (\$ mil.)   | 31.5%         | 160.3    | 273.0    | 437.2   | 535.6   | 478.8   |
| Market value (\$ mil.) | (8.6%)        | 10,415.6 | 11,097.6 | 9,674.8 | 9,704.2 | 7,267.9 |
| Employees              | 7.8%          | 1,270    | 1,430    | 1,765   | 1,590   | -       |

**BUCKEYE PIPE LINE COMPANY, L P**

5002 BUCKEYE RD  
EMMAUS, PA 180495347  
Phone: 610-904-4000  
Fax: -  
Web: www.buckeye.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

It's the octane in fuel in the pipes of Buckeye Pipe Line that gets engines to buck up. A partnership subsidiary of Buckeye Partners the company operates an interstate common carrier refined petroleum pipeline that runs some 2643 miles from Massachusetts to Illinois. The refined petroleum products carried include gasoline turbine fuel diesel fuel heating oil and kerosene. The company serves major population centers in nine states. It is also the major jet engine fuel provider to John F. Kennedy International Airport LaGuardia Airport Newark International Airport and a number of other airports within the territory served by the pipeline operator.

|                        | Annual Growth | 12/01 | 12/02 | 12/03 | 12/04 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.6%          | -     | 179.9 | 196.3 | 323.5 | 335.5 |
| Net income (\$ mil.)   | 8.5%          | -     | 55.7  | 14.1  | 83.0  | 173.6 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 504   |

**BUCKEYE POWER, INC.**

6677 BUSCH BLVD  
COLUMBUS, OH 432291101  
Phone: 614-781-0573  
Fax: -  
Web: www.buckeyepower.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

It has cost a few bucks to generate power but the effort has been well worth it for Buckeye Power an electricity generation and transmission cooperative that provides electricity to 24 distribution companies in Ohio and one in Michigan. Together they serve about 400,000 homes and businesses in 77 of Ohio's 88 counties. The company was established by Ohio's rural electric co-ops to produce and transmit electric power for member systems throughout the state. Buckeye Power contracts with other Ohio electric companies to use their transmission systems to transmit power to its member electric distribution cooperatives.

|                        | Annual Growth | 06/09 | 06/10 | 06/11 | 06/12 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.9%          | -     | -     | 580.7 | 626.9 | 708.2 |
| Net income (\$ mil.)   | 4.9%          | -     | -     | 32.9  | 31.2  | 45.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**BUCKHEAD LIFE RESTAURANT GROUP INC.**

265 Pharr Rd.  
Atlanta GA 30305-2241  
Phone: 404-237-2060  
Fax: 404-237-2160  
Web: www.buckheadrestaurants.com

CEO: -  
CFO: Christe Marriot  
HR: -  
FYE: December 31  
Type: Private

Buckhead Life Restaurant Group is a leading multi-concept dining operator in Atlanta with about a dozen upscale and casual-dining restaurants. Its portfolio includes Pricci and Veni Vidi Vici (Italian cuisine) Kyma (Greek food) and Nava (Southwestern) along with Atlanta Fish Market Chops Lobster Bar and the Buckhead Diner. The company also operates private dining and party destination 103 West. In addition to its locations in Atlanta Buckhead Life has a small number of restaurants in Boca Raton Florida. Owner Pano Karatassos started the restaurant business in 1979.

**BUCKLE, INC. (THE)**

NYS: BKE

2407 West 24th Street  
Kearney, NE 68845-4915  
Phone: 308 236-8491  
Fax: -  
Web: www.buckle.com

CEO: Dennis H. Nelson  
CFO: Thomas B. (Tom) Heacock  
HR: -  
FYE: February 02  
Type: Public

The Buckle has done away with the notion that Midwestern kids' fashion sense favors overalls. With some 450 mostly mall-based stores in 40-plus states The Buckle sells fashion-conscious 15- to 30-year-olds the clothes they've just got to have. The company retails a variety of clothing items including mid- to higher-priced casual apparel (pants tops and outerwear) shoes and accessories. Its products portfolio boasts such brands as Lucky Brand Dungarees Hurley Roxy Silver Bill-abong Fossil and Ed Hardy. The Buckle operates under the names Buckle and The Buckle; it also has an online store. Born in Nebraska in 1948 under the name Mills Clothing the chain has expanded into the South and West.

|                        | Annual Growth | 01/15   | 01/16   | 01/17*  | 02/18 | 02/19 |
|------------------------|---------------|---------|---------|---------|-------|-------|
| Sales (\$ mil.)        | (6.4%)        | 1,153.1 | 1,119.6 | 974.9   | 913.4 | 885.5 |
| Net income (\$ mil.)   | (12.4%)       | 162.6   | 147.3   | 98.0    | 89.7  | 95.6  |
| Market value (\$ mil.) | (23.5%)       | 2,489.6 | 1,393.1 | 1,007.3 | 960.7 | 851.9 |
| Employees              | (4.5%)        | 8,900   | 8,600   | 8,600   | 7,400 | 7,400 |

\*Fiscal year change

**BUCKNELL UNIVERSITY**

1 DENT DR  
LEWISBURG, PA 178372029  
Phone: 570-577-2000  
Fax: -  
Web: www.bucknell.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Just getting into Bucknell University is an accomplishment. The highly selective private liberal arts school accepts only about 10% of applicants each year. Students who do get in some 3600 of them from around the world have the option to specialize in more than 50 majors and 60 minors. Bucknell confers both undergraduate and master's degrees in the liberal arts sciences engineering and music. It also offers programs in pre-law and pre-med. Bucknell tuition and fees total more than \$58,000; more than half of the student body typically receives financial aid. The school's student-to-faculty ratio is 10-to-1.

|                        | Annual Growth | 06/12 | 06/13 | 06/16  | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 4.1%          | -     | 196.7 | 222.5  | 230.1 | 240.5 |
| Net income (\$ mil.)   | (0.2%)        | -     | 74.3  | (50.6) | 118.1 | 73.4  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 1,300 |



**BUDGET RENT A CAR SYSTEM INC.**

6 Sylvan Way  
Parsippany NJ 07054  
Phone: 973-496-3500  
Fax: 888-304-2315  
Web: www.budget.com

CEO: –  
CFO: David B Wyshner  
HR: –  
FYE: December 31  
Type: Subsidiary

When your budget won't allow for the fanciest rental car on the lot Budget Rent A Car System might very well have your ride. Budget rents cars through a network of about 1800 locations some 770 of which are company-owned in the Americas and the Asia/Pacific region. The Budget car rental brand is pitched mainly to leisure travelers and the cost-conscious. Together with sister company Avis Rent A Car System the company operates a fleet of more than 400000 rental cars. Affiliate Budget Truck Rental rents some 29000 trucks from about 2550 franchised and company-owned locations in the US. Founded in 1958 Budget Rent A Car System is a unit of Avis Budget Group and accounts for about a third of its sales.

**BUFFALO BILLS INC.**

1 Bills Dr.  
Orchard Park NY 14127  
Phone: 716-648-1800  
Fax: 716-649-6446  
Web: www.buffalobills.com

CEO: Ralph C Wilson Jr  
CFO: Jeffrey C Littman  
HR: –  
FYE: December 31  
Type: Private

It doesn't involve horses or gunplay but these Buffalo Bills can put on a wild show for football fans. Buffalo Bills Inc. operates the Buffalo Bills professional football team one of the more storied franchises in the National Football League. A founding member of the American Football League the team made four straight trips to the Super Bowl in the early 1990s but has yet to claim an NFL title. Buffalo has fielded teams with such Hall of Fame talent as OJ Simpson and Jim Kelly. Team owner and Detroit businessman Ralph Wilson founded the franchise in 1960; the Bills joined the NFL in 1970 when the AFL and NFL merged.

**BUFFALO WILD WINGS INC****NMS: BWLD**

5500 Wayzata Boulevard, Suite 1600  
Minneapolis, MN 55416  
Phone: 952 593-9943  
Fax: –  
Web: www.buffalowildwings.com

CEO: Sally J Smith  
CFO: Alexander H Ware  
HR: –  
FYE: December 27  
Type: Public

Hot sauce fuels the flight of this restaurateur. Buffalo Wild Wings (BWW) operates a chain of more than 1120 Buffalo Wild Wings Grill & Bar quick-casual dining spots that specialize in serving Buffalo-style chicken wings. The eateries found throughout North America the Philippines and the UAE offer more than a dozen unique dipping sauces to go with the spicy wings as well as a complement of other items such as chicken tenders and legs. BWW's menu also features appetizers burgers tacos salads and desserts along with beer wine and other beverages. The company owns and operates about 515 of the restaurants while the rest are operated by franchisees.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 23.3%         | 784.5   | 1,040.5 | 1,266.7 | 1,516.2 | 1,812.7 |
| Net income (\$ mil.)   | 17.2%         | 50.4    | 57.3    | 71.6    | 94.1    | 95.1    |
| Market value (\$ mil.) | 24.2%         | 1,290.9 | 1,360.9 | 2,763.5 | 3,463.5 | 3,070.0 |
| Employees              | 20.7%         | 21,000  | 25,500  | 31,700  | 37,200  | 44,500  |

**BUILD-A-BEAR WORKSHOP INC****NYS: BBW**

1954 Innerbelt Business Center Drive  
St. Louis, MO 63114  
Phone: 314 423-8000  
Fax: 314 423-8188  
Web: www.buildabear.com

CEO: Sharon P. John  
CFO: Voin Todorovic  
HR: –  
FYE: February 02  
Type: Public

The Build-A-Bear Workshop (BBW) covers the "bear" necessities and much more. Located mainly in malls the company's stores allow kids to design their own teddy bears and other stuffed animals complete with clothing (formal wear to western wear) shoes (including Skechers) and a barrage of accessories (eyewear cell phones and the like). Customers can build bears online too. The chain offers an in-store Build-A-Party and an interactive online community as well as online games and e-cards. Build-A-Bear founded by Maxine Clark in 1997 boasts more than 400 stores in the US Puerto Rico Canada the UK and Ireland as well as about 70 franchised locations across Europe Asia Australia and Africa.

|                        | Annual Growth | 01/16* | 12/16 | 12/17* | 02/18 | 02/19  |
|------------------------|---------------|--------|-------|--------|-------|--------|
| Sales (\$ mil.)        | (3.8%)        | 377.7  | 364.2 | 357.9  | 30.2  | 336.6  |
| Net income (\$ mil.)   | –             | 27.3   | 1.4   | 7.9    | (0.8) | (17.9) |
| Market value (\$ mil.) | (27.7%)       | 183.0  | 205.6 | 137.6  | 124.9 | 69.2   |
| Employees              | 1.6%          | 4,100  | 4,200 | 4,200  | –     | 4,300  |

\*Fiscal year change

**BUILDERS FIRSTSOURCE INC.****NMS: BLDR**

2001 Bryan Street, Suite 1600  
Dallas, TX 75201  
Phone: 214 880-3500  
Fax: 214 880-3599  
Web: www.blldr.com

CEO: M. Chad Crow  
CFO: Peter Jackson  
HR: John Foley  
FYE: December 31  
Type: Public

Builders FirstSource makes and sells building materials and manufactured components for homebuilders contractors remodelers and DIY consumers. It also offers construction-related services. The company's products and services which include lumber windows and doors millwork installation and shell construction are offered through some 400 locations across roughly 40 US states. Homebuilders such as Pulte Homes and Lennar are among its largest customers. Builders is the US' largest supplier of structural building products and services for new residential construction repair and remodeling.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 48.1%         | 1,604.1 | 3,564.4 | 6,367.3 | 7,034.2 | 7,724.8 |
| Net income (\$ mil.)   | 83.4%         | 18.2    | (22.8)  | 144.3   | 38.8    | 205.2   |
| Market value (\$ mil.) | 12.3%         | 790.6   | 1,275.1 | 1,262.4 | 2,507.5 | 1,255.5 |
| Employees              | 41.0%         | 3,800   | 14,000  | 14,000  | 15,000  | 15,000  |

**BUILDERS FIRSTSOURCE-SOUTHEAST GROUP LLC**

2001 Bryan St. Ste. 1600  
Dallas TX 75201  
Phone: 214-880-3500  
Fax: 214-880-3599  
Web: www.buildersfirstsource.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Builders FirstSource-Southeast Group knows the true meaning of bricks and mortar. A subsidiary of Builders FirstSource the regional group manufactures roof and floor trusses wall panels stair parts doors and windows and it distributes these products along with lumber and other building supplies (such as concrete paint and power tools) to new home builders. The company's operations include about 50 manufacturing centers and more than 50 distribution facilities in Alabama Florida Georgia Maryland Tennessee Texas Virginia and the Carolinas. Owned by Builders FirstSource since 1998 the business was originally named Pelican Companies when it was founded in 1947.

**BULLDOG SOLUTIONS INC.**

7600 N. Capital of Texas Hwy. Bldg. C Ste. 250  
Austin TX 78731  
Phone: +65-6216-0244  
Fax: +65-6223-6635  
Web: www.wilmar-international.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

If dog is man's best friend then Bulldog Solutions is a marketer's best friend. The company helps companies looking to generate revenue by creating custom marketing campaigns including Webinars podcasts white papers e-mail blasts and Web site ads. Bulldog tracks analyzes and breaks down benchmarking data into easy-to-read language and graphs for clients in the financial services health care insurance publishing and telecom industries. Among its major clients are Motorola Solutions Avaya and NetIQ. The firm was founded by CEO Rob Solomon and President Todd Davison.

**BULOVA CORPORATION**

1 Bulova Ave.  
Woodside NY 11377-7874  
Phone: 718-204-3300  
Fax: 718-204-3546  
Web: www.bulova.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Bulova is working to keep perfect time in the watch industry. It sells watches clocks and timepiece parts under brands such as Accutron and Wittnauer (luxury) Bulova and Caravelle (lower-priced) as well as licensed Harley-Davidson and Frank Lloyd Wright styles. Its watches range in price from about \$150 to \$4495. The firm also sells miniature collectible clocks mostly under the Bulova name and has expanded its licensing efforts to include items such as eyewear. Bulova sells its products primarily through department and jewelry stores mostly in North America (about 90% of sales). Founded in 1875 Bulova is a wholly-owned subsidiary of Japan's Citizen Holdings.

**BULOVA TECHNOLOGIES GROUP, INC**
**NBB: BTGI**

1501 Lake Avenue SE  
Largo, FL 33771  
Phone: 727 536-6666  
Fax: -  
Web: www.bulovatechgroup.com

CEO: Stephen L Gurba  
CFO: Michael J Perfetti  
HR: -  
FYE: September 30  
Type: Public

Bulova Technologies Group believes defense manufacturing and technology is a recipe for business success. Bulova operates in three primary segments: defense contract manufacturing and technologies. Its defense operations provide the DoD with explosive simulators ammunition and pyrotechnic devices as well as integration services. Bulova's contract manufacturing division assembles printed circuit boards and cable assemblies. It sold its BulovaTech Labs which developed and licensed applications for the defense energy and health care markets to Growth Technologies International in 2010. Bulova completed a reverse merger with 3Si Holdings in late 2009 in order to become a publicly traded company.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 40.6%         | 6.4   | 3.2   | 1.8   | 18.7  | 25.2  |
| Net income (\$ mil.)   | (53.1%)       | 11.2  | (3.8) | (5.3) | (8.1) | 0.5   |
| Market value (\$ mil.) | 100.0%        | 0.1   | 14.0  | 36.5  | 1.4   | 1.6   |
| Employees              | -             | -     | -     | -     | -     | -     |

**BUNGE MILLING INC.**

11720 Borman Dr.  
St. Louis MO 63146-1000  
Phone: 314-292-2000  
Fax: 314-292-2533  
Web: www.bungemilling.com

CEO: Carl L Hausmann  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Talk about America's breadbasket. Bunge Milling is definitely in the running as a contender for the title and then some. The company is the largest dry corn miller in the world. It processes wheat corn and soybeans for domestic and import sales. Bunge's products include grits corn flour corn oil bulgar wheat hominy feed soy oil soybean hull pellets and soybean meal and pellets all of which are sold as ingredients to feed manufacturers food processors and the foodservice and bakery industries. The company's five mills are located in Mexico and the US. Bunge Milling is a division of Bunge North America a subsidiary of Bunge Limited.

**BURGER KING WORLDWIDE INC.**
**NYSE: BKW**

5505 Blue Lagoon Dr.  
Miami FL 33126  
Phone: 305-378-3000  
Fax: 503-472-1048  
Web: www.evergreenaviation.com

CEO: Bernardo Hees  
CFO: Daniel S Schwartz  
HR: -  
FYE: June 30  
Type: Private

This king rules one whopper of a fast-food empire. Burger King Worldwide operates the world's #3 hamburger chain by sales (behind McDonald's and Wendy's) with more than 12500 restaurants in the US and more than 80 other countries. In addition to its popular Whopper sandwich the chain offers a selection of burgers chicken sandwiches salads and breakfast items along with beverages desserts and sides. Many of the eateries are stand-alone locations offering dine-in seating and drive-through services; the chain also includes units in high-traffic locations such as airports and shopping malls. Investment firm 3G Capital took the company in private in 2010 before taking it public again in mid-2012.

**BURGETT INC.**

4111 N. Freeway Blvd.  
Sacramento CA 95834  
Phone: 916-567-9999  
Fax: 916-567-1941  
Web: www.pianodisc.com

CEO: Gary Burgett  
CFO: Edward Ringgold  
HR: -  
FYE: December 31  
Type: Private

"Program it again Hal" says Burgett maker of player pianos for the 21st century. Doing business as PianoDisc the company makes electronic reproduction systems that enable acoustic pianos to automatically play music ranging from Mozart to Broadway show tunes to Billy Joel. The company's SilentDrive technology controls the piano keys precisely enough to create whisper-soft notes. Its Opus7 wireless playback device stores hours of uninterrupted piano music and can be used from any room in the house. The firm's products are sold through more than 600 distributors in 45 countries. Burgett was founded in 1979 by two brothers co-CEOs Gary and Kirk Burgett who made their first PianoDisc player in 1989.

**BURKHART DENTAL SUPPLY CO.**

2502 S 78TH ST  
TACOMA, WA 984099053  
Phone: 253-474-7761  
Fax: -  
Web: www.burkhartdental.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Burkhart Dental Supply is dedicated to supplying dentists with the tools they need. The family-owned company provides dental equipment and supplies to more than 5000 dentists throughout the midwestern southwestern and western US. The company also offers a variety of technical services equipment repairs office management software continuing education financing and consulting services such as office design and equipment planning. It distributes products made by some 100 manufacturers including Dentsply Sirona and Kimberly Clark. Its operating subsidiaries include ADC Group Financial Services Burkhart Consulting and Summit Dental Study Group.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%             | -     | -     | 140.1 | 157.1 | 142.8 |
| Net income (\$ mil.)   | 14.6%            | -     | -     | 1.3   | 2.1   | 1.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 400   |

**BURLINGTON NORTHERN & SANTA FE RAILWAY CO. (THE)**

2650 Lou Menk Drive  
Fort Worth, TX 76131-2830  
Phone: 800 795-2673  
Fax: -  
Web: www.bnsf.com

CEO: Matthew K. (Matt) Rose  
CFO: Julie A. Piggott  
HR: -  
FYE: December 31  
Type: Public

BNSF Railway operates one of the largest railroad networks in North America. A wholly-owned subsidiary of Burlington Northern Santa Fe itself a unit of Berkshire Hathaway the company provides freight transportation over a network of about 32500 route miles of track across some 30 US states and three provinces in Canada. BNSF Railway owns or leases a fleet of about 8000 locomotives. It also has some 25 intermodal facilities that help to transport agricultural consumer and industrial products as well as coal. In addition to major cities and ports BNSF Railway serves smaller markets in alliance with short-line partners.

|                        | Annual<br>Growth | 12/13    | 12/14    | 12/15    | 12/16    | 12/17    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (0.9%)           | 21,552.0 | 22,714.0 | 21,401.0 | 19,278.0 | 20,747.0 |
| Net income (\$ mil.)   | 29.8%            | 4,271.0  | 4,397.0  | 4,915.0  | 4,260.0  | 12,119.0 |
| Market value (\$ mil.) | -                | -        | -        | -        | -        | -        |
| Employees              | (1.2%)           | 43,000   | 48,000   | 44,000   | 41,000   | 41,000   |

**BURLINGTON NORTHERN SANTA FE LLC**

2650 Lou Menk Dr.  
Fort Worth TX 76131-2830  
Phone: 817-352-1000  
Fax: 817-352-7171  
Web: www.bnsf.com

CEO: Matthew K Rose  
CFO: Julie A Piggott  
HR: -  
FYE: December 31  
Type: Subsidiary

Over the years the number of major US railroads has dwindled but Burlington Northern Santa Fe (BNSF) thrives as one of the survivors. Through its primary subsidiary BNSF Railway the company is one of the largest railroad operators in the US along with rival Union Pacific. BNSF makes tracks through 28 states in the West Midwest and SunBelt regions of the US and in two Canadian provinces. The company operates its trains over a system of about 32000 route miles. Along with its rail operations BNSF generates revenue from its BNSF Logistics unit a provider of transportation management services. Already owning 23% of BNSF Warren Buffett's Berkshire Hathaway bought the remaining 77% stake in February 2010.

**BURLINGTON STORES INC**

NYS: BURL

2006 Route 130 North  
Burlington, NJ 08016  
Phone: 609 387-7800  
Fax: -  
Web: www.burlingtonstores.com

CEO: Thomas A. (Tom) Kingsbury  
CFO: Marc D. Katz  
HR: Joyce Manning  
FYE: February 02  
Type: Public

Burlington Stores (dba Burlington Coat Factory) takes the "Brrr!" out of your life. The clothing retailer which made its name selling coats operates nearly 700 no-frills retail stores (averaging 70000 square feet) offering off-price current brand-name clothing in about 45 states plus Puerto Rico. Although it is one of the nation's largest coat sellers the stores also sells a full wardrobe of products including children's apparel bath items furniture gifts jewelry linens and shoes. Sister chains include a pair of higher-priced Cohoes Fashions shops a pair of Super Baby Depot stores and about ten MJM Designer Shoe stores. Burlington Stores was founded in 1972.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 8.3%             | 4,849.6 | 5,129.8 | 5,591.0 | 6,110.0 | 6,668.5  |
| Net income (\$ mil.)   | 58.4%            | 66.0    | 150.5   | 215.9   | 384.9   | 414.7    |
| Market value (\$ mil.) | 36.2%            | 3,349.9 | 3,607.7 | 5,432.7 | 7,772.0 | 11,540.2 |
| Employees              | 6.7%             | 34,000  | 37,500  | 40,000  | 40,000  | 44,000   |

\*Fiscal year change

**BURRELL COMMUNICATIONS GROUP LLC**

233 N. Michigan Ave.  
Chicago IL 60601  
Phone: 312-297-9600  
Fax: 312-297-9601  
Web: www.burrell.com

CEO: Fay Ferguson  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Corporate America comes to Burrell to get some street cred. Burrell Communications Group specializes in developing advertising and marketing campaigns targeted to African-American consumers and the urban market. It also offers expertise in reaching consumers in the general and youth marketplaces. The advertising agency provides services such as brand consulting account planning public relations event marketing and research in addition to its creative work. Burrell's clients have included McDonald's Procter & Gamble Toyota General Mills Verizon Marriott International Nielsen Media Research and Bacardi. French ad giant Publicis Groupe owns 49% of the shop which was founded by Thomas Burrell in 1971.

**BURRILL & COMPANY LLC**

1 Embarcadero Center Ste. 2700  
San Francisco CA 94111  
Phone: 415-591-5400  
Fax: 415-591-5401  
Web: www.burrillandco.com

CEO: Stephen A Hurly  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Burrill & Company is banking on biotech. The merchant bank serves only life sciences companies involved in such sectors as biotechnology pharmaceuticals diagnostics drug discovery medical devices and nutraceuticals. The firm works with life sciences companies seeking strategic partners mergers acquisitions or financing. It also helps larger companies spin off divisions or technology. Burrill helps steer the industry's growth through its venture capital funds which have more than \$1 billion under management. The company also makes private equity investments. Its international arm seeks investments and merchant banking business in developing economies such as China India and Russia.

**BURROUGHS & CHAPIN COMPANY INC.**

2411 N. Oak St.  
Myrtle Beach SC 29577  
Phone: 843-448-5123  
Fax: 843-448-9838  
Web: burroughschapin.com

CEO: James W Apple Jr  
CFO: J Bratton Fennell  
HR: -  
FYE: December 31  
Type: Private

Burroughs & Chapin believes in family values and property values. A top land developer in the Myrtle Beach South Carolina area the company owns more than 40 commercial resort recreational and hospitality developments. Its portfolio includes malls strip centers hotels both championship and miniature golf courses land and family-friendly developments such as shopping and recreation venue Broadway at the Beach and Myrtle Waves Water Park. Subsidiary Prudential Burroughs & Chapin Realty a partnership with Prudential Real Estate provides real estate brokerage sales relocation and residential development services in coastal portions of North and South Carolina.

**BURSON-MARSTELLER INC.**

230 Park Ave. South  
New York NY 10003-1556  
Phone: 212-614-4000  
Fax: 212-598-5407  
Web: www.bm.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Burson-Marsteller is a one-stop shop for public relations services. It offers a range of related services including advertising brand building investor and media relations crisis management and Internet strategy and Web development. Serving such clients as SmithKline Beecham American Airlines and Champion Enterprises in the past the company operates through more than 130 offices (including affiliates) in almost 100 countries. Burson-Marsteller was established in 1953 by Harold Burson and Bill Marsteller and joined the Young & Rubicam group of companies in 1979. Young & Rubicam is a subsidiary of media services conglomerate WPP Group.

**BURST MEDIA CORPORATION**

8 New England Executive Park  
Burlington MA 01803  
Phone: 781-272-5544  
Fax: 434-817-1010  
Web: www.crutchfield.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

Burst Media helps advertisers reach nearly one in five Web surfers with interests ranging from art to real estate. It sells advertising based on its network of more than 130 million unique users. It offers advertising packages that cover the whole network and smaller packages focusing on a specific category or a few selected sites. Burst Media's AdConductor software automates a variety of services including inventory management ad performance reporting and ad delivery. The company also operates a targeted e-mail delivery service. In May 2011 Burst Media was acquired by blinkx a provider of video search engine services that searches the Web for video clips.

**BURTON LUMBER & HARDWARE CO.**

1170 S 4400 W  
SALT LAKE CITY, UT 841044413  
Phone: 801-952-3700  
Fax: -  
Web: www.burtonlumber.com

CEO: -  
CFO: Joann Hall  
HR: -  
FYE: December 31  
Type: Private

Family-owned-and-run Burton Lumber & Hardware designs makes and installs truss and floor packages wall panels and doors (interior and exterior) from its facility in Salt Lake City. It also sells and installs Heatilator-brand fireplaces and building materials made by Trex James Hardie and other companies. Burton Lumber & Hardware operates half a dozen locations in Utah and offers delivery services throughout the state. Its customers have included contractors home builders and government agencies. The company was founded in 1911 by Willard C. Burton.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.0%            | -     | 131.2 | 137.5 | 167.7 | 189.5 |
| Net income (\$ mil.)   | 26.3%            | -     | 8.8   | 9.1   | 13.4  | 17.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 250   |

**BUSH INDUSTRIES INC.**

1 Mason Dr.  
Jamestown NY 14702-0460  
Phone: 716-665-2000  
Fax: 716-665-2510  
Web: www.bushindustries.com

CEO: Jim Garde  
CFO: Neil A Frederick  
HR: -  
FYE: December 31  
Type: Private

Bush Industries is jockeying for a permanent seat in the ready-to-assemble (RTA) furniture industry. A leading maker of furniture for homes and offices the company sells its products worldwide with the help of about 10000 retail outlets including furniture and department stores electronics and office product retailers and mass merchandisers. It boasts two operating divisions: Bush Furniture (which sells through retail and ecommerce channels) and BBF (named Bush Business Furniture until 2010). The company's European business operates under the Rohr banner. Founded by the Bush family in 1959 the furniture maker is owned by a group led by DDJ Capital Management and JPMorgan Chase Bank.

**BUSHNELL INC.**

9200 Cody St.  
Overland Park KS 66214  
Phone: 913-752-3400  
Fax: 913-752-6112  
Web: www.bushnell.com/

CEO: -  
CFO: Stephen M Nolan  
HR: -  
FYE: December 31  
Type: Private

Bushnell is one highly focused firm. Also known as Bushnell Outdoor Products the company makes binoculars riflescopes laser-guided rangefinders night vision items trail cameras and other high-end optical equipment. It also produces performance eyewear and has a licensing agreement with Bausch & Lomb (which sold Bushnell in the mid-'90s). The firm's brand portfolio includes Bushnell Bolle Butler Creek Cebe Hoppe's Serengeti Stoney Point Tasco and Uncle Mike's. Bushnell operates offices in the US Canada France Hong Kong and Australia and its products are distributed to more than 25 countries. Established in 1948 the company today is owned by private equity firm MidOcean Partners.

**BUSKEN BAKERY INC.**

650 WALNUT ST DOWNTOWN  
CINCINNATI, OH 45202  
Phone: 513-871-2114  
Fax: -  
Web: www.busken.com

CEO: D Page Busken  
CFO: -  
HR: -  
FYE: December 26  
Type: Private

Fans of schnecken can make a connection at these bakery stores. Busken Bakery operates a dozen bakery stores in the Cincinnati area known for schnecken a kind of cinnamon roll that is a regional favorite. The bakeries also make cookies coffee cakes and pies as well as donuts muffins several varieties of bread and custom-made cakes. Its products are also sold through Remke Markets a regional supermarket chain. In addition Busken Bakery offers catering services and provides baked goods for fundraising efforts. Joe Busken Sr. started the family-owned company in 1928.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06   | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (82.8%)          | -     | -     | 2,057.5 | 10.7  | 10.4  |
| Net income (\$ mil.)   | 635.5%           | -     | -     | 0.0     | 0.1   | 0.1   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 175   |

**BUSY BEAVER BUILDING CENTERS INC.**

3130 WILLIAM PITT WAY  
PITTSBURGH, PA 152381360  
Phone: 412-828-2323  
Fax: -  
Web: www.busybeaver.com

CEO: Frank Filmelk  
CFO: -  
HR: -  
FYE: December 29  
Type: Private

[They're busy as well you know what kind of animals at Busy Beaver Building Centers. The company has 15 stores in Ohio Pennsylvania and West Virginia selling ceilings flooring lumber plumbing fixtures and other building materials along with garden supplies hardware power equipment and tools. Busy Beaver serves the professional contractor as well as the do-it-yourselfer. The regional home improvement center chain was founded in 1962. A management group led by chairman and former CEO Charles Bender acquired the company in 1988 and now owns about one-quarter of Busy Beaver which is facing heavyweight competition from big-box chains such as Home Depot and Lowe's.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.0%)           | -     | 41.5  | 40.8  | 40.4  | 40.2  |
| Net income (\$ mil.)   | (86.0%)          | -     | -     | 0.4   | 0.3   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 350   |

**BUTLER HEALTH SYSTEM, INC.**

1 HOSPITAL WAY  
BUTLER, PA 160014670  
Phone: 724-283-6666  
Fax: -  
Web: www.butlerhealthsystem.org

CEO: Ken Defurio  
CFO: Anne Krebs  
HR: -  
FYE: June 30  
Type: Private

Butler Health System (BHS) ushers in health care services for Pennsylvania residents. The not-for-profit provider operates a network of inpatient and outpatient health care facilities. Its primary location is the 300-bed Butler Memorial Hospital which provides general surgical and medical care and specialty programs for the treatment of women's health behavioral health cancer pain management and other conditions. Other BHS locations include diagnostic family practice urgent care and specialist facilities.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/10 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.2%)           | -     | 366.5 | 0.0   | 240.8 | 255.7 |
| Net income (\$ mil.)   | 14.9%            | -     | 9.6   | 0.0   | 12.9  | 44.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,000 |

**BUTLER MANUFACTURING COMPANY**

1540 Genessee St.  
Kansas City MO 64102  
Phone: 816-968-3000  
Fax: 816-968-3279  
Web: www.butlermfg.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Need an eight-story building fast? Not a problem for Butler Manufacturing maker of pre-engineered buildings structural systems and roof and wall systems for non-residential construction. A subsidiary of Australia-based BlueScope Steel Butler produces pre-engineered and custom-designed steel structures used in a range of projects from offices to schools to shopping centers. Through its BUCON and Butler Heavy Structures units the company provides general contracting services for large-scale projects. Butler also offers real estate development services. It distributes its products throughout North America.

**BUTLER NATIONAL CORP.****NBB: BUKS**

19920 West 161st Street  
Olathe, KS 66062  
Phone: 913 780-9595  
Fax: -  
Web: www.butlernational.com

CEO: Clark D Stewart  
CFO: Tad M McMahon  
HR: -  
FYE: April 30  
Type: Public

This Butler is at the service of aircraft operators. Butler National's Avcon subsidiary (over half of sales) provides aircraft modification services including the conversion of passenger planes to freighters. The company works mainly on Learjet models; it also modifies Beechcraft Cessna and Dassault Falcon aircraft. It adds aerial photography capability to aircraft and offers stability enhancements. The company's avionics unit makes airborne electronic switching components. Other Butler National businesses provide remote water and wastewater monitoring (SCADA Systems) and architectural services (BCS Design) as well as gaming management services to Indian tribes (Butler National Service Corporation; BNSC).

|                        | Annual<br>Growth | 04/15 | 04/16 | 04/17 | 04/18 | 04/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.7%             | 47.1  | 44.8  | 50.6  | 48.3  | 58.7  |
| Net income (\$ mil.)   | 245.6%           | 0.0   | 0.0   | 1.5   | 0.3   | 3.9   |
| Market value (\$ mil.) | 20.4%            | 13.0  | 15.0  | 21.8  | 17.1  | 27.3  |
| Employees              | 1.3%             | 332   | 313   | 349   | 342   | 349   |

**BUZZI UNICEM USA INC.**

100 Brodhead Rd.  
Bethlehem PA 18017-8989  
Phone: 610-882-5000  
Fax: 610-866-9430  
Web: www.buzziunicemusa.com

CEO: Massimo Toso  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Buzzi Unicem USA has a concrete goal — to secure a top market spot in US cement manufacturing. The company produces portland and masonry cement and ready-mix concrete used in highway and airport paving and concrete block manufacturing. It runs more than half a dozen cement plants with an annual production capacity of about 8.5 million metric tons and about 30 terminals from which it distributes its products mainly throughout the Midwest Northeast and Southeast. Formed out of the merger of RC Cement and Dyckerhoff's Lone Star Industries Buzzi Unicem USA is a subsidiary of Italy-based BUZZI UNICEM.

**BWAY HOLDING COMPANY**

8607 Roberts Dr. Ste. 250  
Atlanta GA 30350  
Phone: 770-645-4800  
Fax: 770-645-4810  
Web: www.bwaycorp.com

CEO: Kenneth M Roessler  
CFO: Michael Clauer  
HR: -  
FYE: September 30  
Type: Private

Trouble containing yourself? BWAY Holding may be of some help. The company manufactures and distributes metal containers from aerosol cans to paint cans steel pails and specialty boxes. It also makes rigid plastic pails drums and other blow-molded containers. BWAY products are used to pack industrial and consumer goods including ammunition deck sealants personal care items and food. Core subsidiaries are BWAY Packaging (metal containers) ICL Industrial Containers (pails) and NAMPAC Packaging (plastic containers). In late 2012 its parent company was acquired by an affiliate of Platinum Equity for approximately \$1.24 billion.

**BWX TECHNOLOGIES INC**
**NYS: BWXT**

800 Main Street, 4th Floor  
Lynchburg, VA 24504  
Phone: 980 365-4300  
Fax: -

CEO: Peyton S. (Sandy) Baker  
CFO: David S. Black  
HR: Darlene Macfarlane  
FYE: December 31  
Type: Public

Formerly Babcock & Wilcox BWX Technologies makes nuclear reactors for submarines and aircraft carriers and provides nuclear fuel to the US government. It also provides precision manufactured components to the commercial nuclear industry and offers technical management site support and environmental remediation services to both governmental and commercial facilities. Operating through subsidiaries such as Nuclear Fuel Services BWX has locations across North America; US government agencies are its largest customers. In 2015 the former Babcock & Wilcox spun off its power generation business and renamed itself BWX.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (11.4%)          | 2,923.0 | 1,415.5 | 1,550.6 | 1,687.7 | 1,799.9 |
| Net income (\$ mil.)   | 66.7%            | 29.4    | 131.5   | 183.1   | 147.8   | 227.0   |
| Market value (\$ mil.) | 6.0%             | 2,886.0 | 3,026.0 | 3,781.3 | 5,761.5 | 3,641.3 |
| Employees              | (13.2%)          | 11,000  | 5,300   | 5,900   | 6,100   | 6,250   |

**BYCOR GENERAL CONTRACTORS, INC.**

6490 MARINDUSTRY DR STE A  
SAN DIEGO, CA 921215297  
Phone: 858-587-1901  
Fax: -  
Web: www.bycor.com

CEO: Scott Kaats  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Bycor General Contractors provides construction services for a variety of commercial retail institutional civic and leisure facilities in the San Diego area. Its offerings include tenant improvements shell construction build-to-suit and LEED-certified services and projects range from church sanctuaries to auto dealerships. The company has served clients including Western University of Health Sciences Northrop Grumman and San Diego National Bank. President Rich Byer CEO Scott Kaats and Van Smith founded co-founded Bycor General Contractors in 1981.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.1%             | -     | 63.0  | 76.6  | 106.1 | 89.1  |
| Net income (\$ mil.)   | 9.7%             | -     | 1.9   | 2.5   | 4.9   | 2.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 90    |

**C & F FINANCIAL CORP.**
**NMS: CFFI**

802 Main Street  
West Point, VA 23181  
Phone: 804 843-2360  
Fax: 804 843-3017  
Web: www.cffc.com

CEO: Larry G Dillon  
CFO: Jason E Long  
HR: -  
FYE: December 31  
Type: Public

C&F Financial Corporation is the holding company for C&F Bank (aka Citizens and Farmers Bank) which operates about 20 branches in eastern Virginia. The bank targets individuals and local businesses offering such products and services as checking and savings accounts CDs credit cards and trust services. Commercial industrial and agricultural loans account for the largest portion of the company's loan portfolio (about 40%) which also includes residential mortgages consumer auto loans and consumer and construction loans.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.4%             | 1,333.3 | 1,405.1 | 1,452.0 | 1,509.1 | 1,521.4 |
| Net income (\$ mil.)   | 9.9%             | 12.3    | 12.5    | 13.5    | 6.6     | 18.0    |
| Market value (\$ mil.) | 7.6%             | 139.0   | 136.4   | 174.3   | 202.8   | 186.1   |
| Employees              | 0.7%             | 616     | 598     | 636     | 650     | 634     |

**C & K MARKET, INC.**

850 OHARE PKWY STE 100  
MEDFORD, OR 975047720  
Phone: 541-469-3113  
Fax: -  
Web: www.gorays.com

CEO: Karl Wissmann  
CFO: David D Doty  
HR: -  
FYE: December 31  
Type: Private

Family-owned C&K Market operates more than 40 supermarkets in southern Oregon and northern California mostly under the name Ray's Food Place but also under Shop Smart and C&K banners. The Shop Smart warehouse-style stores focus on value-priced groceries and household goods. Most of C&K's stores are situated in small rural communities. C&K Market was founded in 1957 by Raymond "Ray" Nidiffer. Stung by competition from large national discounters including Wal-Mart and Costco the regional chain filed for bankruptcy in late 2013 and closed 15 supermarkets and sold 15 pharmacies. It emerged from bankruptcy in 2014.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/09 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.6%)           | -     | -     | 479.3 | 467.0 | 457.1 |
| Net income (\$ mil.)   | 245.6%           | -     | -     | 0.1   | 5.2   | 3.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**C&A INDUSTRIES INC.**

C & amp; A Plaza 13609 California St. Ste. 500  
Omaha NE 68154  
Phone: 402-891-0009  
Fax: 402-891-9461  
Web: www.ca-industries.com

CEO: Scott Thompson  
CFO: Mike Morgan  
HR: -  
FYE: December 31  
Type: Private

C&A Industries provides staffing services in areas such as finance medicine engineering and administration to clients in the Midwest and elsewhere in the US. The company is made up of Aureus Group (specialty divisions offering staffing services in health care executive recruiting finance IT and travel) AurStaff (industrial and technical staffing) and Celebrity Staffing (administrative managerial and office support staffing). In addition the company has several community outreach units aimed at serving the Nebraska area.

**C&D ZODIAC INC.**

5701 Bolsa Ave.  
Huntington Beach CA 92647  
Phone: 714-934-0000  
Fax: 714-934-0088  
Web: zodiac.com/

CEO: Christophe Bernardini  
CFO: Jeff Henry  
HR: Lisa Lopez  
FYE: December 31  
Type: Subsidiary

Without companies like C&D Zodiac air passengers would tumble around in cavernous flying tubes. The company makes the storage bins that people insist on levering trunk-sized objects into the seats from which your invariably large and bathroom-visiting seatmates invade your space the overhead panels that pinlight your book and keep you cool(ish) the phone-booth-sized lavatories the oft-maligned (and now seldom-used) galleys the ceiling panels you pray to in rough weather and the sidewalls you lean your head against when weary. Thank goodness C&D also makes upgrade and retrofit security kits for cockpit doors. The company is part of the cabin interiors business of France-based Zodiac.

**C&S WHOLESALE GROCERS INC.**

7 Corporate Dr.  
Keene NH 03431  
Phone: 603-354-7000  
Fax: 661-861-9870  
Web: www.calcot.com

CEO: -  
CFO: Joseph Schena  
HR: -  
FYE: September 30  
Type: Private

C&S Wholesale Grocers is at the bottom of the food chain — and likes it that way. The company is the second-largest wholesale grocery distributor in the US (after SUPERVALU) supplying goods to some 3900 independent and major supermarkets (including A&P and Safeway) mass marketers and wholesale clubs. C&S Wholesale which serves about a dozen states (from Vermont to Hawaii) distributes more than 95000 food and nonfood items. Its ES3 logistics unit provides warehousing and supply-chain management services. The grocery distributor is exiting the food retail business with the sale of its Grand Union and Southern Family Markets chains in 2012. Israel Cohen started the company with Abraham Siegel in 1918.

**C. B. FLEET COMPANY INCORPORATED**

4615 MURRAY PL  
LYNCHBURG, VA 24502-2235  
Phone: 434-528-4000  
Fax: -  
Web: www.fleetlabs.com

CEO: Jeffrey R Rowan  
CFO: Robert Lemon  
HR: -  
FYE: December 31  
Type: Private

Some of C.B. Fleet's products are tucked away in medicine cabinets worldwide for those times of need. Established as a small family-run pharmacy in 1869 by Dr. Charles Browne Fleet today the company makes about 100 personal health and beauty care products that are distributed to more than 100 countries globally. C.B. Fleet's products include feminine care laxatives oral care skin care and oral rehydration product lines sold under brand names Summer's Eve Vera by CCS Norforms Clinomyn Oliva by CCS BioralSuero and Casen-Fleet among others. It also operates several subsidiaries such as CSS (Europe) DeWitt Personal Care (the UK) and Fleet Laboratories (Asia and Latin America).

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.9%          | -     | 213.7 | 223.9 | 235.4 | 232.6 |
| Net income (\$ mil.)   | -             | -     | 9.9   | 21.3  | 13.6  | (2.1) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 696   |

**C.D. SMITH CONSTRUCTION INC.**

889 E JOHNSON ST  
FOND DU LAC, WI 549352933  
Phone: 920-924-2900  
Fax: -  
Web: www.cdsmith.com

CEO: -  
CFO: Robert Baker  
HR: -  
FYE: September 30  
Type: Private

One of the Midwest's top contractors C.D. Smith Construction works on commercial institutional and industrial projects. It builds manufacturing retail correctional health care and education facilities as well as water treatment plants. The company offers general contracting and design/build services and also provides specialty contracting services such as steel erection masonry and concrete work carpentry and demolition. Charles D. Smith grandfather of president Gary Smith founded the company in 1936.

|                        | Annual Growth | 09/09 | 09/10 | 09/11 | 09/12 | 09/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 0.0   | 252.1 | 252.1 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 440   |

**C.H. GUENTHER & SON INC.**

129 E. Guenther St.  
San Antonio TX 78204  
Phone: 210-227-1401  
Fax: 210-227-1409  
Web: www.chguenther.com

CEO: Dale W Tremblay  
CFO: Janelle M Sykes  
HR: -  
FYE: April 30  
Type: Private

Business is a grind for C.H. Guenther & Son; the flourmill produces the Pioneer brand of pancake biscuit and gravy mixes as well as the White Wings Peter Pan and Morrison brand name fours tortilla mixes and ready-to-eat tortillas used in homes restaurants and commercial kitchens across the US. Guenther also makes frozen bakery products to supply McDonalds Burger King and other customers in the foodservice industry. In addition the family-owned company operates The Guenther House home of founder Carl Hilmar Guenther restored as a restaurant museum and gift shop located in San Antonio Texas. C.H. Guenther & Son was started in Fredericksburg Texas in 1951.

**C.R. ENGLAND, INC.**

4701 W 2100 S  
SALT LAKE CITY, UT 841201223  
Phone: 800-421-9004  
Fax: -  
Web: www.crengland.com

CEO: Chad England  
CFO: TJ McGeean  
HR: -  
FYE: December 31  
Type: Private

The world's top refrigerated trucking company and one of North America's largest transportation firms C.R. England hauls refrigerated and dry cargo throughout the US. The family-owned company also serves parts of Canada and through alliances points in Mexico. C.R. England's fleet includes more than 3500 Freightliner Peterbilt Volvo and International tractors and 8000 trailers. Besides for-hire freight hauling C.R. England offers dedicated contract carriage in which drivers and equipment are assigned to a customer long-term; logistics services including freight brokerage; and intermodal railroad service.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/11   | 12/12   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 13.7%         | -     | -     | 829.8 | 1,315.3 | 1,579.3 |
| Net income (\$ mil.)   | 6.2%          | -     | -     | 41.8  | 55.9    | 56.5    |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 6,500   |

**CA INC**
**NMS: CA**

520 Madison Avenue  
New York, NY 10022  
Phone: 631 342-3550  
Fax: 631 342-6800  
Web: www.ca.com

CEO: Michael P Gregoire  
CFO: Kieran J McGrath  
HR: -  
FYE: March 31  
Type: Public

Once known as Computer Associates CA Technologies is becoming known as Computer Apps. One of the world's largest software companies CA provides tools for managing networks databases applications storage security and other systems. Primarily serving large enterprises its applications work across both mainframes and cloud computing environments. Its current focus is on developing applications for cloud and mobile computing and DevOps (development operations). Most of its software license sales come from subscriptions. The company also offers consulting implementation and training services. It sells worldwide to businesses government agencies and schools directly and through resellers.

|                        | Annual<br>Growth | 03/13    | 03/14    | 03/15    | 03/16    | 03/17    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (3.4%)           | 4,643.0  | 4,515.0  | 4,262.0  | 4,025.0  | 4,036.0  |
| Net income (\$ mil.)   | (5.1%)           | 955.0    | 914.0    | 846.0    | 783.0    | 775.0    |
| Market value (\$ mil.) | 5.9%             | 10,409.6 | 12,807.4 | 13,481.3 | 12,728.9 | 13,113.3 |
| Employees              | (3.5%)           | 13,600   | 12,700   | 11,600   | 11,000   | 11,800   |

**CABELA'S INC**
**NYS: CAB**

One Cabela Drive  
Sidney, NE 69160  
Phone: 308 254-5505  
Fax: -  
Web: www.cabelas.com

CEO: Thomas L Millner  
CFO: Ralph W Castner  
HR: -  
FYE: December 31  
Type: Public

Cabela is a major seller of outdoor sporting goods that operates more than 75 stores in 35-plus US states plus nine stores in Canada. Located mainly in the Midwest the stores are as big as 247,000 sq. ft. and include such features as waterfalls mountain replicas aquariums in-store shooting galleries and banquet and meeting facilities. Cabela's sells footwear clothing and gear for fishing hunting camping and other outdoor activities. Cabela's also mails more than 132 million catalogs each year sells magazines and merchandise online and has an outdoors show on television. Cabela's was founded in 1961 by chairman Dick Cabela and his younger brother Jim. In 2016 the company agreed to be acquired by rival Bass Pro Shops for \$65.50 per share or \$5.5 billion.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14*  | 01/16*  | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.3%             | 3,112.7 | 3,599.6 | 3,647.7 | 3,997.7 | 4,129.4 |
| Net income (\$ mil.)   | (4.1%)           | 173.5   | 224.4   | 201.7   | 189.3   | 146.9   |
| Market value (\$ mil.) | 9.5%             | 2,790.8 | 4,496.5 | 3,524.4 | 3,201.1 | 4,010.8 |
| Employees              | 5.9%             | 15,200  | 16,400  | 19,300  | 19,700  | 19,100  |

\*Fiscal year change

**CABLE MANUFACTURING AND ASSEMBLY CO. INC.**

10896 Industrial Pkwy. NW  
Bolivar OH 44612  
Phone: 330-874-2900  
Fax: 330-874-2373  
Web: www.cmacable.com

CEO: Robert Clegg  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Cable Manufacturing and Assembly — the name says it all. The company designs and manufactures cable (metal polymer and carbon fiber) for industrial and commercial uses. Its products include mechanical cable assemblies in a wide range of galvanized stainless steel and its proprietary PlastiCable in diameters of 1/32 inches to 3/8 inches and miniature stainless steel mechanical cable assemblies in diameters from .006 inches to .045 inches. Cable Manufacturing and Assembly also offers a wide range of actuators custom cable controls and operators for the remote operation of latches catches mechanisms and locking gas springs. The company has facilities in the US and Mexico.

**CABLE NEWS NETWORK INC.**

1 CNN Center  
Atlanta GA 30348  
Phone: 404-827-1700  
Fax: 404-827-1099  
Web: www.cnn.com

CEO: Tom Johnson  
CFO: Wayne H Pace  
HR: -  
FYE: December 31  
Type: Subsidiary

Whether it's reporting on the news or just talking about it this network does both all day long. Cable News Network (CNN) operates one of the top 24-hour news channels reaching more than 100 million US homes. In addition to its flagship channel the company offers HLN (formerly CNN Headline News) and it has an international division that keeps viewers informed in nearly 200 other countries. CNN has about 45 news bureaus around the world including 15 in the US. Away from the television CNN operates the top-ranked CNN.com news website and it offers syndicated news services. Founded in 1980 by cable broadcasting pioneer Ted Turner CNN operates as part of Time Warner's Turner Broadcasting division.

**CABLE ONE INC**
**NYS: CABO**

210 E. Earll Drive  
Phoenix, AZ 85012  
Phone: 602 364-6000  
Fax: -  
Web: www.cableone.net

CEO: Thomas O. (Tom) Might  
CFO: Kevin Coyle  
HR: -  
FYE: December 31  
Type: Public

Cable ONE gives small-town folk CNN and The Cartoon Network. The company provides cable television service primarily to small non-urban communities. Its core service areas are the Gulf Coast region and western Idaho. More than 700,000 subscribers receive cable television service from Cable ONE and about half of those are also signed up for broadband Internet access sold under the CableONE.net brand. The company also offers voice-over-Internet-protocol (VoIP) computer telephony and digital video services. Former parent Graham Holdings spun off the company in mid-2015.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.1%             | 814.8 | 807.3   | 819.6   | 960.0   | 1,072.3 |
| Net income (\$ mil.)   | 2.8%             | 147.3 | 89.0    | 98.9    | 234.0   | 164.8   |
| Market value (\$ mil.) | 23.7%            | -     | 2,473.3 | 3,546.0 | 4,011.5 | 4,677.4 |
| Employees              | 2.4%             | 2,022 | 1,972   | 1,877   | 2,310   | 2,224   |

**CABLEVISION SYSTEMS CORP.**
**NYS: CVC**

1111 Stewart Avenue  
Bethpage, NY 11714  
Phone: 516 803-2300  
Fax: -  
Web: www.cablevision.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cablevision Systems is a leading provider of digital television phone and Internet services in the New York City metropolitan area. Through its Optimum brand the company serves nearly 3 million subscribers who receive at least one of the services. It also provides voice data and managed technology services to commercial customers through Cablevision Lightpath. Other operations include newspaper publishing (NYC's Newsday and community papers) regional news and sports networks and cable television advertising. Cablevision agreed to be bought by Altice a telecommunications company based in France. The \$17.7 billion deal reached in 2015 was expected to face regulatory scrutiny.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.8%)           | 7,231.2 | 6,700.8 | 6,705.5 | 6,232.2 | 6,460.9 |
| Net income (\$ mil.)   | (3.6%)           | 360.9   | 291.9   | 233.5   | 465.7   | 311.4   |
| Market value (\$ mil.) | (11.6%)          | 9,284.3 | 3,901.4 | 4,098.9 | 4,919.2 | 5,662.7 |
| Employees              | (5.9%)           | 19,065  | 17,815  | 18,889  | 15,369  | 14,968  |



**CABLEXPRESS CORPORATION**

5404 S BAY RD  
SYRACUSE, NY 132123885  
Phone: 315-476-3000  
Fax: -  
Web: www.cxtec.com

CEO: Peter E Belyea  
CFO: Barbara Ashkin  
HR: -  
FYE: December 31  
Type: Private

CABLExpress (dba CXtec) is hard wired for hardware. The company sells new and refurbished computer and communications equipment such as networking hardware phone systems and accessories storage products cables and media converters. It also provides such services as asset recovery consulting project management systems integration and technical support. CXtec distributes its products primarily in North America and serves various sectors including education financial services government and health care. The company sells products made by the likes of 3Com and Hewlett-Packard. CEO William Pomeroy founded the company from his home in 1978 as a distributor of used IBM mainframe cables and computer parts.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.1%             | -     | 61.7  | 68.2  | 75.3  | 75.3  |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 340   |

**CABOT MICROELECTRONICS CORP**

NMS: CCMP

870 North Commons Drive  
Aurora, IL 60504  
Phone: 630 375-6631  
Fax: -  
Web: www.cabotcmp.com

CEO: David H. Li  
CFO: William S. (Bill) Johnson  
HR: -  
FYE: September 30  
Type: Public

Cabot Microelectronics sits atop a mountain of slurry. The company is a top maker of slurries (consumables) used in chemical mechanical planarization (CMP). CMP is a wafer polishing process that enables semiconductor manufacturers to produce smaller faster and more complex devices. Cabot Micro's CMP slurries consist of liquids containing abrasives and chemicals that aid in the CMP process. The company is also a leading provider of polishing pads for CMP and it makes slurries used to polish the substrates and magnetic heads of hard-disk drives. TSMC United Microelectronics Samsung and Intel are among its largest customers.

|                        | Annual<br>Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 25.8%            | 414.1   | 430.4   | 507.2   | 590.1   | 1,037.7 |
| Net income (\$ mil.)   | (8.6%)           | 56.1    | 59.8    | 87.0    | 110.0   | 39.2    |
| Market value (\$ mil.) | 38.2%            | 1,127.4 | 1,539.7 | 2,326.1 | 3,002.4 | 4,109.4 |
| Employees              | 16.5%            | 1,111   | 1,145   | 1,179   | 1,219   | 2,047   |

**CABOT OIL & GAS CORP.**

NYS: COG

Three Memorial City Plaza, 840 Gessner Road, Suite 1400  
Houston, TX 77024  
Phone: 281 589-4600  
Fax: 281 589-4653  
Web: www.cabotog.com

CEO: Dan O. Dinges  
CFO: Scott C. Schroeder  
HR: -  
FYE: December 31  
Type: Public

Cabot Oil & Gas Corporation is a natural gas exploration and production company. It sells gas to industrial customers local utilities and gas marketers in the US and has proved reserves of some 11.6 Tcf (trillion cubic feet of natural gas equivalent). The company focuses its natural gas development efforts on the Marcellus Shale in Northeast Pennsylvania (Susquehanna County) which accounts for substantially all of its production. Cabot Oil & Gas has approximately 174,000 net acres in the dry gas window of the Marcellus Shale. The company has drilled approximately 650 net horizontal wells in its 10 years of drilling in the basin. Cabot Oil & Gas began its horizontal drilling program in 2008.

|                        | Annual<br>Growth | 12/14    | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|------------------|----------|---------|---------|----------|---------|
| Sales (\$ mil.)        | 0.2%             | 2,173.0  | 1,357.2 | 1,155.7 | 1,764.2  | 2,188.1 |
| Net income (\$ mil.)   | 52.0%            | 104.5    | (113.9) | (417.1) | 100.4    | 557.0   |
| Market value (\$ mil.) | (6.8%)           | 12,515.7 | 7,477.3 | 9,873.9 | 12,088.8 | 9,447.0 |
| Employees              | (18.6%)          | 691      | 459     | 576     | 468      | 303     |

**CACHE INC**

NMS: CACH

256 West 38th Street  
New York, NY 10018  
Phone: 212 575-3200  
Fax: -  
Web: www.cache.com

CEO: Jay Margolis  
CFO: Anthony F Dipippa  
HR: -  
FYE: December 28  
Type: Public

Cach © sells fashions — from ball gowns to blue jeans — that bring cachet to the soir ©e. The upscale women's apparel retailer owns and operates about 280 specialty stores in shopping malls in 40-plus US states Puerto Rico and the US Virgin Islands under the Cach © and Cach © Luxe banners as well as an online shopping site. Sportswear including casual wear collections and separates accounts for more than 55% of apparel sales. The retailer courts women ages 25 to 45 with its own brand of apparel and accessories in a boutique-like atmosphere. (Stores average about 2,000 square feet.) The firm buys its merchandise primarily from domestic suppliers but it has begun to source more overseas.

|                        | Annual<br>Growth | 01/10 | 01/11* | 12/11 | 12/12  | 12/13  |
|------------------------|------------------|-------|--------|-------|--------|--------|
| Sales (\$ mil.)        | (0.5%)           | 219.8 | 206.5  | 223.9 | 224.2  | 216.7  |
| Net income (\$ mil.)   | -                | (8.7) | (22.4) | 2.1   | (12.1) | (34.4) |
| Market value (\$ mil.) | 5.8%             | 98.4  | 95.6   | 133.3 | 52.1   | 116.5  |
| Employees              | 5.6%             | 2,250 | 2,204  | 3,156 | 2,735  | 2,652  |

\*Fiscal year change

**CACI INTERNATIONAL INC**

NYS: CACI

1100 North Glebe Road  
Arlington, VA 22201  
Phone: 703 841-7800  
Fax: 703 841-7882  
Web: www.caci.com

CEO: Kenneth D. Asbury  
CFO: Thomas A. (Tom) Mutryn  
HR: Marjorie R. Bailey  
FYE: June 30  
Type: Public

CACI International doesn't need a lot of clients just a few with deep pockets. As one of the largest government IT contractors CACI derives most of its revenue from the US government (including about two-thirds from the US Department of Defense). CACI provides a wide range of technology services including systems integration network management knowledge management engineering and simulation. It helps federal agencies provide national security secure information systems and networks and enhance data collection and analysis. CACI also serves state and local governments as well as commercial customers

|                        | Annual<br>Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.8%            | 3,313.5 | 3,744.1 | 4,354.6 | 4,467.9 | 4,986.3 |
| Net income (\$ mil.)   | 20.4%            | 126.2   | 142.8   | 163.7   | 301.2   | 265.6   |
| Market value (\$ mil.) | 26.1%            | 2,012.5 | 2,249.4 | 3,111.2 | 4,193.5 | 5,090.2 |
| Employees              | 7.4%             | 16,600  | 19,900  | 18,600  | 18,800  | 22,100  |

**CACTUS FEEDERS INC.**

2209 W. 7th St.  
Amarillo TX 79106  
Phone: 806-373-2333  
Fax: 806-371-4767  
Web: www.cactusfeeders.com

CEO: -  
CFO: Matt Forrester  
HR: Andy Etheredge  
FYE: October 31  
Type: Private

Cactus Feeders founder and chairman Paul Engler may operate one of the world's largest cattle feedlot businesses but he was no match for Oprah Winfrey. Cactus Feeders operates 10 feedlots with a capacity of some 520,000 head of cattle which it beefs up and sells to meat packers. The company's feedyards are located in Texas and Kansas. It also provides market analysis marketing services Cactus Feeders offers financing for its rancher/suppliers. Oh and about Oprah Engler and other cattle ranchers unsuccessfully sued Winfrey and a guest after a 1996 broadcast of Winfrey's TV program The Oprah Show disparaged the beef industry.

**CADENCE MCSHANE CONSTRUCTION COMPANY LLC**

5057 KELLER SPRINGS RD # 500  
 ADDISON, TX 750016231  
 Phone: 972-239-2336  
 Fax: -  
 Web: www.cadencemcshane.com

CEO: James A McShane P E  
 CFO: -  
 HR: -  
 FYE: September 30  
 Type: Private

With a certain cadence Cadence McShane Construction has been right in step with the top contractors in the US. A part of development and construction group The McShane Companies it provides general construction construction management and design/build services for commercial institutional and industrial projects in Texas and the central US. The firm is known for its school and community projects throughout Texas. It also provides services to the manufacturing office multi-family residential government hospitality and retail markets. Cadence McShane was founded in 1995.

|                        | Annual<br>Growth | 09/05 | 09/06 | 09/07 | 09/09 | 09/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.7%)          | -     | -     | 237.5 | 259.2 | 158.2 |
| Net income (\$ mil.)   | (45.9%)          | -     | -     | 7.8   | 4.9   | 1.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 225   |

**CADENCE PHARMACEUTICALS INC**
**NMS: CADX**

12481 High Bluff Drive, Suite 200  
 San Diego, CA 92130  
 Phone: 858 436-1400  
 Fax: 858 436-1401  
 Web: www.cadencepharm.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

Cadence Pharmaceuticals figures that if a drug had success in one area it might do well in others. The company licenses rights to compounds and develops them for sale in untapped markets or for new indications. Cadence's sole marketed product is Ofirmev an injectable form of acetaminophen. Cadence licensed the drug from Bristol-Myers Squibb which markets it in Europe under the name Perfalgan. Cadence markets Ofirmev in the US for the treatment of acute pain and fever in children and adults in hospital settings. With one drug on the market Cadence is also on the lookout for other new drugs for its sales force to carry into hospitals.

|                        | Annual<br>Growth | 12/08  | 12/09  | 12/10  | 12/11  | 12/12  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 200.6%           | -      | -      | -      | 16.7   | 50.2   |
| Net income (\$ mil.)   | -                | (57.1) | (45.5) | (56.6) | (93.0) | (81.0) |
| Market value (\$ mil.) | (9.8%)           | 619.4  | 828.4  | 646.8  | 338.4  | 410.4  |
| Employees              | 39.1%            | 55     | 90     | 247    | 220    | 206    |

**CADIZ INC**
**NMS: CDZI**

550 South Hope Street, Suite 2850  
 Los Angeles, CA 90071  
 Phone: 213 271-1600  
 Fax: -  
 Web: www.cadizinc.com

CEO: Scott S Slater  
 CFO: Timothy J Shaheen  
 HR: -  
 FYE: December 31  
 Type: Public

Cadiz hopes to strike gold with water. The land and water resource development firm owns some 45000 acres of land — and the groundwater underneath it — in eastern San Bernardino County California near the Colorado River Aqueduct and in the eastern Mojave Desert. Cadiz is betting on its groundwater storage and distribution project as water supplies become increasingly scarce in Southern California and as the state aims to increase its renewable energy production levels. Cadiz is also looking into commercial and residential development of its land. It has some agricultural assets that are leased as lemon groves and grape vineyards.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 7.0%             | 0.3    | 0.3    | 0.4    | 0.4    | 0.4    |
| Net income (\$ mil.)   | -                | (18.9) | (24.0) | (26.3) | (33.9) | (26.3) |
| Market value (\$ mil.) | (2.1%)           | 276.1  | 129.7  | 308.2  | 351.3  | 253.9  |
| Employees              | (2.6%)           | 10     | 10     | 9      | 10     | 9      |

**CADUS CORPORATION**
**OTC: KDUS**

767 5th Ave. 47th Fl.  
 New York NY 10153  
 Phone: 212-702-4351  
 Fax: 212-750-5815

CEO: Hunter C Gary  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

Cadus had hoped to make some dough from yeast but now is barely more than a hollow crust. Previously the company's drug discovery technologies used genetically engineered yeast cells but the firm sold its discovery programs to OSI Pharmaceuticals years ago and halted all research efforts. Its subsidiary Cadus Technologies still holds some assets related to its yeast cell technology and is seeking interested parties to license the intellectual properties. Its revenues consist of the payments on a sale of technology discoveries it made years ago. Investor Carl Icahn a director and former chairman of the company owns almost 40% of Cadus and effectively controls the company.

**CADWALADER WICKERSHAM & TAFT LLP**

1 World Financial Center  
 New York NY 10281  
 Phone: 212-504-6000  
 Fax: 212-504-6666  
 Web: www.cadwalader.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private - Partnershi

Founded during the presidency of George Washington Cadwalader Wickersham & Taft is one of the oldest law firms in the US. Since 1792 the firm has grown to include about 450 lawyers and to encompass offices not only in the US but also in Europe and the Asia/Pacific region. Among the areas of practice for which the firm is regularly recognized are capital markets financial restructuring and mergers and acquisitions. Banks and other financial institutions have been prominently represented on Cadwalader's client list; in addition the firm undertakes work for other large businesses and for government entities health care organizations nonprofits and individuals.

**CAESARS ENTERTAINMENT CORP**
**NMS: CZR**

One Caesars Palace Drive  
 Las Vegas, NV 89109  
 Phone: 702 407-6000  
 Fax: -  
 Web: www.caesars.com

CEO: Mark P. Frissora  
 CFO: Eric Hession  
 HR: Mary H. Thomas  
 FYE: December 31  
 Type: Public

The palaces owned by this Caesar are part of a vast gaming empire. One of the world's largest gambling companies Caesars Entertainment Corporation owns and operates about 50 casinos mostly in the US and the UK. Properties include some of the biggest names on the Las Vegas Strip including Caesars Palace and Planet Hollywood. Operations which comprise hotels riverboat casinos and gaming establishments boast millions of square feet of casino space and thousands of hotel rooms. The company owns the World Series of Poker brand and tournaments through Caesars Interactive. Most revenue is generated in the US. Caesars has agreed to be acquired by Eldorado Resorts in a deal worth \$17.3 billion.

|                        | Annual<br>Growth | 12/14     | 12/15   | 12/16     | 12/17   | 12/18   |
|------------------------|------------------|-----------|---------|-----------|---------|---------|
| Sales (\$ mil.)        | (0.4%)           | 8,516.0   | 4,654.0 | 3,877.0   | 4,852.0 | 8,391.0 |
| Net income (\$ mil.)   | -                | (2,783.0) | 5,920.0 | (3,569.0) | (375.0) | 303.0   |
| Market value (\$ mil.) | (18.9%)          | 9,790.6   | 4,923.4 | 5,304.0   | 7,893.6 | 4,237.0 |
| Employees              | (0.7%)           | 68,000    | 33,000  | 31,000    | 65,000  | 66,000  |

**CAFE ENTERPRISES INC.**

4324 Wade Hampton Blvd. Ste. B  
Taylors SC 29687  
Phone: 864-322-1331  
Fax: 864-322-1332  
Web: www.cafeent.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

You might say this company wantz to feed you lotz. Cafe Enterprises owns and operates almost 50 FATZ Eat & Drinkz casual-dining establishments in Georgia North Carolina South Carolina Tennessee and Virginia. The restaurants known for their down-home atmosphere and large portions offer standard American fare such as burgers chicken pasta steaks and seafood. In 2012 the company launched two new concepts — Tavern 24 a casual pub-style restaurant that serves burgers sandwiches and pizza and Tablefields a farm-to-table restaurant that serves fresh locally sourced menu items with a focus on southern comfort fare. Both are in South Carolina.

**CAFEPRESS INC****NMS: PRSS**

11909 Shelbyville Road  
Louisville, KY 40243  
Phone: 502 995-2229  
Fax: –  
Web: www.cafepressinc.com

CEO: Jasbir Patel  
CFO: Phillip Milliner  
HR: –  
FYE: December 31  
Type: Public

Call it a craft fair that meets Amazon.com. CafePress operates an online service that connects millions of buyers and sellers of print-on-demand products. If you've dreamed up a catchy slogan or an arresting image the company's flagship website CafePress.com will print it for you on a T-shirt hat mug poster or other product; post it on cafepress.com for sale; and then ship it off and collect payments keeping a nominal base fee for itself. The company's growing portfolio of websites includes ezprints.com GreatBigCanvas.com CanvasOnDemand.com Imagekind.com. and InvitationBox.com and boasts more than 19 million members across all of its properties. Founded in 1999 CafePress went public in 2012.

|                        | Annual<br>Growth | 12/12 | 12/13  | 12/14  | 12/15 | 12/16  |
|------------------------|------------------|-------|--------|--------|-------|--------|
| Sales (\$ mil.)        | (17.2%)          | 217.8 | 245.9  | 153.2  | 104.5 | 102.2  |
| Net income (\$ mil.)   | –                | (0.1) | (13.5) | (15.9) | 2.2   | (26.5) |
| Market value (\$ mil.) | (15.5%)          | 96.0  | 105.4  | 39.1   | 63.9  | 48.9   |
| Employees              | (19.2%)          | 742   | 775    | 452    | 357   | 316    |

**CAHILL GORDON & REINDEL LLP**

80 Pine St.  
New York NY 10005-1702  
Phone: 212-701-3000  
Fax: 212-269-5420  
Web: www.cahill.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private - Partnershi

Here's a name plenty of high-profile clients have banked on: Cahill Gordon & Rein-  
del. The firm's roster of clients has included investment banks such as Goldman Sachs J.P. Morgan Chase and Merrill Lynch as well as commercial banks and big companies from a variety of other industries. The firm maintains a broad range of practice areas; among its specialties are corporate transactions intellectual property litigation media law and tax. Cahill which has about 300 lawyers has offices in New York; Washington DC; and London. The firm was founded in 1919.

**CAI INTERNATIONAL INC****NYS: CAI**

Steuart Tower, 1 Market Plaza, Suite 2400  
San Francisco, CA 94105  
Phone: 415 788-0100  
Fax: –  
Web: www.capps.com

CEO: Victor M. Garcia  
CFO: Timothy Page  
HR: –  
FYE: December 31  
Type: Public

Is it bigger than a breadbox? CAI International can pack it. The company leases large steel boxes to ship freight by plane train or truck around the world. More than 65% of its container fleet is owned by CAI and the balance owned by container investors is managed by CAI. The leasing segment offers 280-plus shipping companies short-term and long-term leases with some leases giving the lessees the option to purchase the container. The container management segment provides container investors with the ability to lease re-lease and dispose of their container portfolio; services also include container repair relocation and storage.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.4%            | 227.6 | 249.7 | 294.4 | 348.4 | 432.1 |
| Net income (\$ mil.)   | 6.9%             | 60.3  | 26.8  | 6.0   | 72.1  | 78.6  |
| Market value (\$ mil.) | 0.0%             | 435.3 | 189.1 | 162.7 | 531.4 | 435.9 |
| Employees              | 26.8%            | 101   | 128   | 212   | 215   | 261   |

**CAITHNESS CORPORATION**

565 5th Ave. 29th Fl.  
New York NY 10017  
Phone: 212-921-9099  
Fax: 212-921-9239  
Web: www.caithnessenergy.com

CEO: James D Bishop Jr  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Scotland's windswept Caithness region might well serve as an inspiration for Caithness Corp. which develops wind and other renewable power plants in the US under the Caithness Energy brand. Although the firm has focused on the development acquisition operation and management of geothermal hydroelectric wind and solar energy power projects it also develops environmentally friendly fossil-fueled plants. Caithness is one of the largest producers of renewable energy in the US and has developed more than 350 MW of geothermal projects 160 MW of solar plants and 440 MW produced by wind turbines. On the cleaner fossil fuel plant side it has also developed more than 2000 MW of gas-turbine powered capacity.

**CAJUN INDUSTRIES, LLC**

15635 AIRLINE HWY  
BATON ROUGE, LA 708177318  
Phone: 225-753-5857  
Fax: –  
Web: www.cajunusa.com

CEO: Todd Grigsby  
CFO: Shane Recile  
HR: –  
FYE: September 30  
Type: Private

Offering a mixed gumbo of services Cajun Industries builds oil refineries power plants process plants water-treatment plants and other industrial and infrastructure projects primarily in Louisiana and Texas. Subsidiary Cajun Constructors provides a full range of services from design/build to maintenance; Cajun Deep Foundations offers drilling piles installation and related services. Cajun Maritime focuses on marine coastal and oilfield services including construction repair and power distribution. Cajun Equipment Services manages a fleet of trucks and trailers that transport heavy and specialized loads. Chairman and owner Lane Grigsby founded the company as Cajun Contractors and Engineers in 1973.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.7%)           | –     | 559.8 | 721.4 | 616.3 | 515.8 |
| Net income (\$ mil.)   | (11.9%)          | –     | 28.9  | 56.9  | 56.5  | 19.8  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 1,500 |

**CAL DIVE INTERNATIONAL INC**
**NBB: CDVI**

2500 CityWest Boulevard, Suite 2200  
Houston, TX 77042  
Phone: 713 361-2600  
Fax: -  
Web: www.caldive.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cal Dive International may or may not be California dreaming but its waking hours are spent beneath the waters of the world's oceans. The subsea contractor operates a fleet of 18 surface and saturation diving support vessels and a handful of shallow water pipeline vessels dedicated pipebury barges combination pipelay/derrick barges and derrick barges. It installs and maintains offshore platforms pipelines and production systems on the Outer Continental Shelf of the Gulf of Mexico as well as in the Middle East Southeast Asia Europe and elsewhere. Cal Dive also provides shallow water diving services and performs salvage operations on abandoned fields.

|                        | Annual Growth | 12/09 | 12/10   | 12/11  | 12/12  | 12/13  |
|------------------------|---------------|-------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (11.1%)       | 829.4 | 536.5   | 479.8  | 464.8  | 517.0  |
| Net income (\$ mil.)   | -             | 76.6  | (315.8) | (66.9) | (65.0) | (36.6) |
| Market value (\$ mil.) | (28.2%)       | 736.6 | 552.5   | 219.2  | 168.6  | 195.8  |
| Employees              | (6.8%)        | 2,050 | 1,900   | 1,700  | 1,200  | 1,550  |

**CAL-MAINE FOODS INC**
**NMS: CALM**

3320 W Woodrow Wilson Avenue  
Jackson, MS 39209-3409  
Phone: 601 948-6813  
Fax: 601 969-0905  
Web: www.calmainefoods.com

CEO: Adolphus B. (Dolph) Baker  
CFO: Timothy A. Dawson  
HR: -  
FYE: June 01  
Type: Public

Cal-Maine Foods' more than 36 million laying hens are some of its top performers. The nation's largest fresh shell egg producer and marketer the company sells more than 1 billion cartons (dozen) of eggs a year. It is also one of the top suppliers of specialty shell eggs such as Omega-3 enhanced and organic eggs marketed under the Egg-Land's Best and Farmhouse brands among others. Cal-Maine's operations span all phases of shell egg production: hatching chicks making feed housing hens and distributing eggs. Customers include US grocery stores superstores and warehouse clubs and foodservice distributors and makers of egg products.

|                        | Annual Growth | 05/15   | 05/16*  | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.6%)        | 1,576.1 | 1,908.7 | 1,074.5 | 1,502.9 | 1,361.2 |
| Net income (\$ mil.)   | (23.8%)       | 161.3   | 316.0   | (74.3)  | 125.9   | 54.2    |
| Market value (\$ mil.) | (10.1%)       | 2,760.5 | 2,227.3 | 1,877.2 | 2,278.9 | 1,802.7 |
| Employees              | 5.0%          | 2,872   | 3,277   | 3,578   | 3,573   | 3,490   |

\*Fiscal year change

**CALADRIUS BIOSCIENCES INC**
**NAS: CLBS**

110 Allen Road, 2nd Floor  
Liberty Corner, NJ 07920  
Phone: 908 842-0100  
Fax: -

CEO: David J Mazzo  
CFO: Joseph Talamo  
HR: -  
FYE: December 31  
Type: Public

Caladrius Biosciences has a vision and it stems from life's building blocks. Operating in the US and China the clinical-stage company is working on developing cell-based therapies. Its lead candidate CLBS03 is in studies to treat recent-onset type 1 diabetes; it is targeted at adolescents. Another Caladrius program aims to treat ischemia.

|                        | Annual Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 25.3%         | 14.3   | 14.7   | 17.9   | 22.5   | 35.3   |
| Net income (\$ mil.)   | -             | (53.8) | (39.0) | (54.9) | (80.9) | (32.7) |
| Market value (\$ mil.) | 47.5%         | 4.9    | 55.9   | 30.9   | 8.9    | 23.2   |
| Employees              | 21.2%         | 97     | 108    | 182    | 221    | 209    |

**CALAMOS ASSET MANAGEMENT INC**
**NMS: CLMS**

2020 Calamos Court  
Naperville, IL 60563  
Phone: 630 245-7200  
Fax: -  
Web: www.calamos.com

CEO: John S Koudounis  
CFO: Jim Adams  
HR: -  
FYE: December 31  
Type: Public

Calamos Asset Management wants to make the most of your assets. Through its subsidiaries the company provides money management and investment advice to institutional and individual investors. The firm manages more than 30 mutual funds closed-end funds separately managed portfolios private funds exchange-traded funds and UCITS funds representing a range of investment strategies and risk levels. Calamos has nearly \$25 billion of assets under management with most of it invested in US and global equities though it also employs fixed income convertible and alternative investment strategies. The firm mainly distributes its products through large broker-dealers.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (10.0%)       | 352.3 | 326.7 | 269.1 | 251.0 | 230.9 |
| Net income (\$ mil.)   | (32.3%)       | 15.9  | 18.2  | 18.6  | 13.5  | 3.3   |
| Market value (\$ mil.) | (6.2%)        | 211.6 | 178.8 | 200.3 | 225.3 | 163.8 |
| Employees              | 0.5%          | 341   | 360   | 361   | 363   | 348   |

**CALAMP CORP**
**NMS: CAMP**

15635 Alton Parkway, Suite 250  
Irvine, CA 92618  
Phone: 949 600-5600  
Fax: -  
Web: www.calamp.com

CEO: Michael J. Burdick  
CFO: Richard K. (Rick) Vitelle  
HR: -  
FYE: February 28  
Type: Public

When machines talk CalAmp helps you listen. The former military supplier makes hardware and software to track trucks planes and industrial equipment and to keep them communicating. It provides asset tracking devices mobile telemetry units fixed and mobile wireless gateways and wireless router transmission for machine resource management (MRM) and machine-to-machine (M2M) communication. CalAmp keeps track of it all through cloud-based telematics and applications offered through as-a-service models. The company's customers are in the energy government heavy equipment transportation and automotive markets. CalAmp discontinued its satellite business when EchoStar its only customer consolidated suppliers.

|                        | Annual Growth | 02/15 | 02/16 | 02/17 | 02/18 | 02/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.8%          | 250.6 | 280.7 | 351.1 | 365.9 | 363.8 |
| Net income (\$ mil.)   | 2.7%          | 16.5  | 16.9  | (7.9) | 16.6  | 18.4  |
| Market value (\$ mil.) | (7.7%)        | 642.6 | 594.3 | 543.9 | 785.2 | 466.4 |
| Employees              | 15.1%         | 530   | 490   | 970   | 900   | 931   |

**CALATLANTIC GROUP INC**
**NYS: CAA**

15360 Barranca Parkway  
Irvine, CA 92618-2215  
Phone: 949 789-1600  
Fax: -  
Web: www.calatlantichomes.com

CEO: Larry T Nicholson  
CFO: Jeff J McCall  
HR: -  
FYE: December 31  
Type: Public

CalAtlantic builds homes from California to the Pacific Coast. Targeting entry level move-up and luxury market homebuyers the builder formerly known as Standard Pacific constructs homes in 40 metropolitan markets in the West Southwest Southeast and North that typically range in size from 1100 sq. ft. to more than 6000 sq. ft. with prices ranging from \$165000 to more than \$2 million and averaging around \$480000 each. It also builds townhomes and condominiums and buys and develops tracts of high-quality land (both alone and through joint ventures). CalAtlantic offers home loans to its customers in all of its markets as well. Then-Standard Pacific acquired The Ryland Group in 2015 to form the fourth-largest builder in the US then changed its name to CalAtlantic.

|                        | Annual Growth | 12/11  | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 41.1%         | 893.9  | 1,258.3 | 1,939.5 | 2,435.3 | 3,540.1 |
| Net income (\$ mil.)   | -             | (16.4) | 531.4   | 188.7   | 215.9   | 213.5   |
| Market value (\$ mil.) | 85.8%         | 385.7  | 891.5   | 1,097.6 | 884.2   | 4,599.2 |
| Employees              | 39.6%         | 750    | 820     | 1,115   | 1,250   | 2,850   |

**CALAVO GROWERS, INC.**

NMS: CVGW

1141-A Cummings Road  
Santa Paula, CA 93060  
Phone: 805 525-1245  
Fax: 805 921-3223  
Web: www.calavo.com

CEO: Cecil E. (Lee) Cole  
CFO: B. John Lindeman  
HR: –  
FYE: October 31  
Type: Public

Calavo (a combination of "California" and "avocado") began as a growers' marketing cooperative founded in 1924 in order to transform the exotic hobby crop avocados into a culinary staple. Mission accomplished. Since the avocado has become if not a staple a regular in US supermarket shopping carts. Calavo procures and processes avocados papaya pineapple tomatoes and other fresh fruits grown mainly in California but the company also uses fruit from Chile Peru and Mexico. The products are then distributed to retail food outlets food service operators and produce wholesalers throughout the world.

|                        | Annual Growth | 10/15 | 10/16   | 10/17   | 10/18   | 10/19   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.7%          | 856.8 | 935.7   | 1,075.6 | 1,088.8 | 1,195.8 |
| Net income (\$ mil.)   | 7.7%          | 27.2  | 38.0    | 37.3    | 32.3    | 36.6    |
| Market value (\$ mil.) | 14.0%         | 904.6 | 1,040.7 | 1,296.8 | 1,706.7 | 1,526.0 |
| Employees              | 15.4%         | 2,064 | 2,096   | 2,516   | 2,979   | 3,657   |

**CALCOT, LTD.**

1900 E BRUNDAGE LN  
BAKERSFIELD, CA 933072789  
Phone: 661-327-5961  
Fax: –  
Web: www.calcot.com

CEO: Paul Bush  
CFO: Roxanne F. Wang  
HR: –  
FYE: August 31  
Type: Private

With a crop of nearly 1200 owner/members in Arizona California New Mexico and Texas Calcot is one of the top cotton-marketing cooperatives in the US. Members of the co-op primarily grow premium-grade Far Western cottons including California Upland Pima and San Joaquin Acala varieties. The company operates six warehousing locations and sells between 1 million and 2 million bales of cotton per year. Approximately 85% of Calcot's annual harvest is exported to textile mills worldwide mostly in Pacific Rim countries. Calcot and three other major US co-ops together comprise Amcot a worldwide cotton marketer.

|                        | Annual Growth | 08/09 | 08/10 | 08/11 | 08/12 | 08/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (30.0%)       | –     | –     | 399.6 | 306.2 | 195.7 |
| Net income (\$ mil.)   | 61.5%         | –     | –     | 0.6   | 5.3   | 1.6   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 43    |

**CALENDAR HOLDINGS LLC**

6411 Burleson Rd.  
Austin TX 78744  
Phone: 512-386-7220  
Fax: 512-369-6192  
Web: www.calendarholdings.com

CEO: Marc Winkelman  
CFO: Jim Hull  
HR: –  
FYE: January 31  
Type: Private

During the holiday season Calendar Holdings (aka Calendar Club) transforms empty retail space into shops under the banners Go! Calendar Go! Games and Go! Toys. The company's temporary stores range in size from kiosks to some 6000 sq. ft. Founded in 1993 with about 60 stores Calendar Club now operates more than 1200 locations in the US. The company also sells merchandise year-round on its websites including Calendars.com and DogBreedStore.com. Bookseller Barnes & Noble sold its majority stake in Calendar Club to CEO Marc Winkelman and the firm's management in 2009 for \$7 million.

**CALERES INC**

NYS: CAL

8300 Maryland Avenue  
St. Louis, MO 63105  
Phone: 314 854-4000  
Fax: –  
Web: www.caleres.com

CEO: Diane M. Sullivan  
CFO: Kenneth H. (Ken) Hannah  
HR: –  
FYE: February 02  
Type: Public

There's no business like shoe business for Caleres. Caleres operates about 990 value-priced family footwear stores under the Famous Footwear banner in the US Canada and Guam plus 230 Naturalizer Allen Edmonds and Sam Edelman stores in the US Canada Italy and Guam. The company also sells shoes online and licenses Dr. Scholl's Lifetride and Blowfish Malibu-branded footwear among others. It distributes footwear worldwide through more than 3900 retailers including independent chain (DSW) department stores (Nordstrom) catalogs and online retailers.

|                        | Annual Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.5%          | 2,571.7 | 2,577.4 | 2,579.4 | 2,785.6 | 2,834.8 |
| Net income (\$ mil.)   | –             | 82.9    | 81.5    | 65.7    | 87.2    | (5.4)   |
| Market value (\$ mil.) | 1.1%          | 1,189.2 | 1,125.9 | 1,246.1 | 1,205.9 | 1,240.3 |
| Employees              | 1.1%          | 11,000  | 11,000  | 12,000  | 12,000  | 11,500  |

\*Fiscal year change

**CALGON CARBON CORPORATION**

3000 GSK DR  
MOON TOWNSHIP, PA 151081381  
Phone: 412-787-6700  
Fax: –  
Web: www.calgoncarbon.com

CEO: Randall S. (Randy) Dearth  
CFO: Robert Fortwangler  
HR: –  
FYE: December 31  
Type: Private

Calgon wants impurities in water and air gone. A global leader in activated carbons and purification systems it offers purification separation and concentration services to industrial process and environmental markets. Services include ballast water treatment ultraviolet light disinfection and advanced ion-exchange technologies used in the treatment of drinking water wastewater ballast water air emissions and manufacturing processes. Its products find usage more than 700 discrete market applications including air drinking water foods and pharmaceuticals purification and the removal of mercury emissions from coal-powered electrical plants. More than half of the Calgon's sales comes from the US. In 2017 Calgon was acquired by Kuraray and became its subsidiary.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%          | –     | 555.1 | 535.0 | 514.2 | 619.8 |
| Net income (\$ mil.)   | (24.7%)       | –     | 49.4  | 43.5  | 13.8  | 21.1  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 1,334 |

**CALIBRE SYSTEMS, INC.**

6354 WALKER LN STE 500  
ALEXANDRIA, VA 223103252  
Phone: 703-797-8500  
Fax: –  
Web: www.calibresys.com

CEO: Joseph A. Martore  
CFO: John C Mutarelli  
HR: –  
FYE: February 28  
Type: Private

When it comes to information technology CALIBRE aims to please. The employee-owned company provides information technology and management services to government and commercial clients in the US. It specializes in data analytics modeling and simulation financial and cost management land management logistics and strategic planning among other areas. To expand its capabilities the company partners with a host of technology firms consulting firms educational institutions and other enterprises including AT&T IBM KPMG and George Mason University. CALIBRE operates from a handful of US offices as well as on-site at customer facilities.

|                        | Annual Growth | 02/06 | 02/07 | 02/08 | 02/09 | 02/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.8%         | –     | –     | 99.0  | 109.0 | 157.9 |
| Net income (\$ mil.)   | 25.4%         | –     | –     | 5.2   | 6.2   | 10.3  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 682   |

**CALIENT NETWORKS INC.**

2665 N. 1st St. Ste. 204  
San Jose CA 95134  
Phone: 408-232-6400  
Fax: 408-232-6422  
Web: www.calient.net

CEO: Atiq Raza  
CFO: Jag Setlur  
HR: -  
FYE: December 31  
Type: Private

All light's all right with Calient Networks. The company designs switches used to direct signals in fiber-optic communications networks. Unlike conventional switches that convert light to electrical impulses and back again Calient's DiamondWave switches use MEMS (micro-electromechanical system) technology that redirects optical transmissions using tiny movable mirrors. Its fiber cross-connect systems are used to manage and troubleshoot fiber networks. The company targets telecom service carriers and ISPs. Founded in 1999 Calient has attracted investments from venture capital firms including Enterprise Partners and TeleSoft Partners as well as networking companies such as Juniper Networks and Tellabs.

**CALIFORNIA BANK & TRUST**

11622 El Camino Real Ste. 200  
San Diego CA 92130  
Phone: 858-793-7400  
Fax: 858-793-7438  
Web: www.calbanktrust.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

California Bank & Trust (CB&T) is the second-largest subsidiary of multibank holding company Zions Bancorporation (behind flagship affiliate Zions Bank). CB&T operates more than 100 branches in greater Los Angeles Orange County San Diego Northern California and the Inland Empire. It serves business and consumer clients offering standard services such as checking and savings accounts investments and wealth management residential and commercial mortgages credit cards personal loans and business loans including Small Business Administration loans. Specialized services for businesses include cash management lines of credit merchant services and international banking.

**CALIFORNIA COASTAL COMMUNITIES INC.**

6 Executive Circle Ste. 250  
Irvine CA 92614  
Phone: 949-250-7700  
Fax: 949-250-7705  
Web: www.californiacoastalcommunities.com

CEO: Raymond J Pacini  
CFO: Sandra G Sciutto  
HR: -  
FYE: December 31  
Type: Private

The tide is turning for California Coastal Communities. Through operating subsidiaries Hearthside Homes and Signal Landmark the company builds homes and develops residential communities in Southern California. Long wrapped up in a battle over land development rights California Coastal Communities has begun development of its Brightwater project some 215 acres (about half of which is undevelopable land) situated near important wetlands in Bolsa Chica the last undeveloped strip of coastal property in Orange County. Besides the controversial parcels the company has homebuilding operations in Los Angeles County. California Coastal Communities emerged from Chapter 11 bankruptcy in March 2011.

**CALIFORNIA COMMUNITY FOUNDATION**

221 S FIGUEROA ST STE 400  
LOS ANGELES, CA 900123760  
Phone: 213-413-4130  
Fax: -  
Web: www.calfund.org

CEO: Antonia Hernandez  
CFO: Steve Cobb  
HR: -  
FYE: June 30  
Type: Private

California Community Foundation supports not-for-profit organizations and public institutions in the Los Angeles area. The organization performs its function by offering funding for health and human services affordable housing early childhood education and community arts and culture. The 24th Street Theatre Antelope Valley Hospital and Community Arts Partnership are among the organizations to have received the foundation's grant funding. In times of emergency it has also pitched in to help groups in other areas. California Community Foundation was founded in 1915.

|                        | Annual Growth | 06/08 | 06/09 | 06/10   | 06/11   | 06/12   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Assets (\$ mil.)       | (1.3%)        | -     | -     | 1,120.5 | 1,242.4 | 1,092.0 |
| Net income (\$ mil.)   | (9.0%)        | -     | -     | 85.4    | 139.6   | 70.7    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 60      |

**CALIFORNIA DAIRIES INC.**

2000 N. Plaza Dr.  
Visalia CA 93291  
Phone: 559-625-2200  
Fax: 559-625-5433  
Web: www.californiadairies.com

CEO: Andrei Mikhalevsky  
CFO: Phil Girard  
HR: -  
FYE: April 30  
Type: Private - Cooperativ

Herding dairies together to gain "ag"-gregate strength makes California Dairies the largest dairy processing cooperative in the US. Its 470 member/farmers provide the co-op with more than 17 billion pounds of milk a year. Its plants process milk into mainly butter but also cheese and powdered milk for commercial and consumer use. The co-op's subsidiaries are Challenge Dairy Products (retail food service and ingredient products) and Los Banos Foods (cheddar cheese for food manufacturers). California Dairies also owns majority control of DairyAmerica which markets about 50% of all the milk powder produced in the US as well as other dairy products. The co-op exports to 50-plus countries worldwide.

**CALIFORNIA FIRST NATIONAL BANCORP**

NBB: CFNB

28 Executive Park  
Irvine, CA 92614  
Phone: 949 255-0500  
Fax: 949 255-0501  
Web: www.calfirstbancorp.com

CEO: Patrick E. Paddon  
CFO: S Leslie Jewett  
HR: -  
FYE: June 30  
Type: Public

California First National Bancorp (CFNB) is a leasing company and a bank. Its California First Leasing (CalFirst Leasing) subsidiary leases equipment for a wide variety of industries including computers and software. Other leases include retail point-of-sale systems office furniture and manufacturing telecommunications and medical equipment. The bank holding company also operates California First National Bank (CalFirst Bank) a branchless FDIC-insured retail bank that conducts business mainly over the Internet but also by mail and phone. About three-quarters of its revenue comes from interest.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (19.6%)       | 731.1 | 888.2 | 715.6 | 389.2 | 304.9 |
| Net income (\$ mil.)   | (5.1%)        | 9.1   | 8.6   | 11.1  | 12.5  | 7.3   |
| Market value (\$ mil.) | 4.0%          | 138.7 | 151.9 | 193.9 | 162.5 | 162.5 |
| Employees              | (4.3%)        | 107   | 99    | 98    | -     | -     |

**CALIFORNIA INDEPENDENT SYSTEM OPERATOR CORPORATION**

250 OUTCROPPING WAY  
FOLSOM, CA 956308773  
Phone: 916-351-4400  
Fax: -  
Web: www.caiso.com

CEO: Stephen (Steve) Berberich  
CFO: William J Regan  
HR: Jodi Ziemathis  
FYE: December 31  
Type: Private

The California Independent System Operator (California ISO) manages a 25627-mile power transmission system (about 80% of California's power grid) balancing wholesale supply to meet retail demand. The enterprise directs the flow of electricity along long-distance high-voltage power lines that connect California with neighboring states as well as with Mexico and Canada. It manages the transmission lines and supervises maintenance but the transmission systems are owned and maintained by individual utilities. The not-for-profit public benefit corporation also acts as a transmission planner.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.6%             | -     | 213.5 | 212.0 | 220.6 | 223.9 |
| Net income (\$ mil.)   | (18.1%)          | -     | 13.3  | 9.8   | 20.6  | 7.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 530   |

**CALIFORNIA INSTITUTE OF TECHNOLOGY**

1200 E CALIFORNIA BLVD  
PASADENA, CA 911250001  
Phone: 626-395-6811  
Fax: -  
Web: www.caltech.edu

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

The California Institute of Technology (Caltech) has an enlightened perspective on science. The institute enrolls about 2250 students and offers about two dozen majors across six academic divisions focused on biology chemistry engineering geology humanities and physics. Caltech has a very low student-teacher ratio of 3:1. The school receives about half of its operating revenue through research grants primarily from government agencies. Caltech operates the Jet Propulsion Laboratory (JPL) which supervises robotic Mars exploration programs and other interplanetary missions under contract to NASA. The school was founded in 1891.

|                        | Annual<br>Growth | 09/13 | 09/14   | 09/16   | 09/17   | 09/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.3%            | -     | 2,153.7 | 2,561.7 | 2,894.6 | 3,303.1 |
| Net income (\$ mil.)   | 1.7%             | -     | 154.8   | 203.0   | 412.9   | 165.5   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 10,794  |

**CALIFORNIA PHYSICIANS' SERVICE**

50 Beale St.  
San Francisco CA 94105-1808  
Phone: 415-229-5000  
Fax: 415-229-5070  
Web: www.blueshieldca.com

CEO: Paul Markovich  
CFO: Heidi Kunz  
HR: -  
FYE: December 31  
Type: Private - Not-for-Profit

California Physicians' Service which operates as Blue Shield of California provides health insurance products and related services to some 3.4 million members in the state of California. The not-for-profit mutual organization's health plans include HMO PPO dental and Medicaid or Medicare supplemental plans for individuals families and employer groups. Accidental death and dismemberment executive medical reimbursement life insurance vision and short-term health plans are provided by the company's Blue Shield of California Life & Health Insurance subsidiary. Blue Shield of California was established in 1939 and is an independent Blue Cross and Blue Shield Association member.

**CALIFORNIA PIZZA KITCHEN INC.**

6053 W. Century Blvd. 11th Fl.  
Los Angeles CA 90045-6438  
Phone: 310-342-5000  
Fax: 310-342-4640  
Web: www.cpk.com

CEO: Jim Hyatt  
CFO: Susan M Collyns  
HR: -  
FYE: December 31  
Type: Private

This company's cookeries are putting a West Coast twist on an old favorite. California Pizza Kitchen (CPK) operates a chain of about 265 casual-dining restaurants that specialize in gourmet pizzas featuring unique topping combinations including duck barbecued chicken and grilled shrimp. The chain also serves Neapolitan pizzas from Italy as well as American-style pies. CPK rounds out its menu with pastas soups salads and desserts. The restaurants are found in more than 30 states and about a dozen other countries; more than 200 of the locations are company-owned. Private equity firm Golden Gate Capital acquired CPK in 2011.

**CALIFORNIA PRODUCTS CORPORATION**

150 Dascomb Rd.  
Andover MA 01810  
Phone: 978-623-9980  
Fax: 978-623-9960  
Web: www.calprocorp.com

CEO: Peter Longo  
CFO: Steven McMenamin  
HR: -  
FYE: November 30  
Type: Private

Don't expect nominal consistency from California Products; no matter its name the company is based in New England. Through its California Paints division the company makes paints and coatings for home and office uses ceiling whites and enamels for hard wall interiors and finishes and primers. Its Plexipave Sport Surfacing Systems and DecoSystems divisions make tennis track and other sport surfaces and subsidiary Fiberlock Technologies manufactures environmental containment products. Employees are majority shareholders in the company whose name dates back to its founding as a subsidiary of a West Coast stucco manufacturer. In 2007 private equity behemoth Apollo Management took a stake in the company.

**CALIFORNIA PUBLIC EMPLOYEES' RETIREMENT SYSTEM**

Lincoln Plaza 400 Q St.  
Sacramento CA 95811  
Phone: 916-795-3829  
Fax: 916-795-4001  
Web: www.calpers.ca.gov

CEO: Anne Stausboll  
CFO: -  
HR: -  
FYE: June 30  
Type: Government-owned

California's public-sector retirees already have a place in the sun; CalPERS gives them the money to enjoy it. CalPERS is the California Public Employees' Retirement System the largest public pension system in the US. It manages retirement and health plans for some 1.6 million beneficiaries (employees retirees and their dependents) from more than 3000 public state employers. Most of CalPERS' revenue comes from its enormous investment program: It has interests in US and foreign securities oil and energy real estate and even hedge funds and venture capital. Even though its beneficiaries are current or former employees of the Golden State CalPERS brings its influence to bear in all 50 states and beyond.

**CALIFORNIA STEEL INDUSTRIES, INC.**

14000 SAN BERNARDINO AVE  
FONTANA, CA 923355259  
Phone: 909-350-6300  
Fax: -  
Web: www.californiasteel.com

CEO: Marcelo Botelho  
CFO: -  
HR: Luz Roldan  
FYE: December 31  
Type: Private

California Steel Industries (CSI) doesn't use forensic evidence but its work does involve a steel slab. The company uses steel slab produced by third parties to manufacture steel products such as hot-rolled and cold-rolled steel galvanized coils and sheets and electric resistance weld (ERW) pipe. Its customers include aftermarket automotive manufacturers oil and gas producers roofing makers tubing manufacturers and building suppliers. CSI serves the western region of the US. The company operates slitting shearing coating and single-billing services for third parties. Japan's JFE Holdings and Brazilian iron ore miner Vale SA each own 50% of CSI.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08   | 12/09  |
|------------------------|------------------|-------|-------|-------|---------|--------|
| Sales (\$ mil.)        | (63.5%)          | -     | -     | -     | 1,510.6 | 551.8  |
| Net income (\$ mil.)   | -                | -     | -     | -     | 13.3    | (13.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -      |
| Employees              | -                | -     | -     | -     | -       | 1,000  |

**CALIFORNIA WATER SERVICE GROUP (DE)**
**NYS: CWT**

1720 North First Street  
San Jose, CA 95112  
Phone: 408 367-8200  
Fax: -  
Web: www.calwatergroup.com

CEO: Martin A Kropelnicki  
CFO: Thomas F Smegal III  
HR: -  
FYE: December 31  
Type: Public

A big fish in California's water industry pond California Water Service Group is in the swim in three other states as well. The company's main subsidiary regulated utility California Water Service Company (Cal Water) keeps water flowing for 480300 customers in California. California Water Service Group's other water utility subsidiaries include Washington Water (15800 customers) New Mexico Water (7900 water and wastewater customers) and Hawaii Water (4300 customers). The company's CWS Utility Services unit contracts to provide water system operation meter reading and billing services. All told California Water Service Group provides services to about 2 million people in 100 communities.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.0%             | 597.5   | 588.4   | 609.4   | 666.9   | 698.2   |
| Net income (\$ mil.)   | 3.7%             | 56.7    | 45.0    | 48.7    | 67.2    | 65.6    |
| Market value (\$ mil.) | 18.0%            | 1,182.9 | 1,118.5 | 1,629.4 | 2,179.7 | 2,290.8 |
| Employees              | 1.7%             | 1,105   | 1,155   | 1,163   | 1,176   | 1,184   |

**CALIFORNIA WELLNESS FOUNDATION**

6320 CANOGA AVE STE 1700  
WOODLAND HILLS, CA 913672565  
Phone: 818-702-1900  
Fax: -  
Web: www.calwellness.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Health is wealth for The California Wellness Foundation. Its primary mission is to improve the health of the people of California. The foundation extends grants for health promotion wellness education and disease prevention. It focuses on underserved populations including such groups as the poor minority groups and rural residents. On average the foundation grants about \$40 million a year toward programs in such areas as environmental health healthy aging mental health teen pregnancy prevention violence prevention and women's health. The California Wellness Foundation was established in 1992 when Health Net (a health maintenance organization) converted to for-profit status.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.8%             | -     | 828.1 | 882.1 | 794.3 | 848.0 |
| Net income (\$ mil.)   | 2.6%             | -     | -     | 51.2  | (1.0) | 53.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 41    |

**CALIPER LIFE SCIENCES INC.**

68 Elm St.  
Hopkinton MA 01748  
Phone: 508-435-9500  
Fax: 508-435-3439  
Web: www.caliperls.com

CEO: E Kevin Hrusovsky  
CFO: Peter F McAree  
HR: -  
FYE: December 31  
Type: Subsidiary

Caliper Life Sciences helps pharmaceutical and biotech researchers avoid teeny-tiny spills with its microscopic sample-analysis technologies. Operating as Caliper a PerkinElmer company the firm's research products include miniaturized automation systems for extracting and analyzing biological samples and a line of liquid handling systems which measure and filter liquids robotically. The company also makes IVIS imaging systems which allow researchers to examine molecular interactions in vivo (or inside an organism) as well as related software and accessories. In addition Caliper Life Sciences provides contract research and drug development services. The company is a subsidiary of scientific equipment maker PerkinElmer.

**CALIX INC**
**NYS: CALX**

2777 Orchard Parkway  
San Jose, CA 95134  
Phone: 408 514-3000  
Fax: -  
Web: www.calix.com

CEO: Carl Russo  
CFO: Cory Sindelar  
HR: -  
FYE: December 31  
Type: Public

With Calix's access equipment your bandwidth runneth over. Calix (Latin for "cup") markets broadband access equipment for communications service providers (CSPs). Its products increase the capacity of fiber-optic and copper lines to deliver next-generation telecommunications services such as Internet protocol television (IPTV) and VoIP as well as mobile broadband and high-speed DSL Internet. The company also supplies Web-based network management software that handles provisioning testing and troubleshooting. In 2014 more than 19 million ports of its Unified Access portfolio have been deployed at a growing number of CSPs worldwide whose networks serve more than 100 million subscriber lines.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 2.4%             | 401.2  | 407.5  | 458.8  | 510.4  | 441.3  |
| Net income (\$ mil.)   | -                | (20.8) | (26.3) | (27.4) | (83.0) | (19.3) |
| Market value (\$ mil.) | (0.7%)           | 540.6  | 424.6  | 415.5  | 321.0  | 526.1  |
| Employees              | 0.6%             | 782    | 895    | 1,109  | 1,031  | 802    |

**CALL NOW INC.**
**OTC: CLNWE**

1 Retama Pkwy.  
Selma TX 78154  
Phone: 210-651-7145  
Fax: 781-255-7209  
Web: www.gryphonnetworks.com

CEO: Thomas R Johnson  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Call Now operates the Retama Park horse racing facility in Selma Texas through its 80%-owned subsidiary Retama Entertainment Group. The track which opened in 1995 offers both live and simulcast thoroughbred racing. Call Now purchased rights to operate the racetrack a year later (the actual land and facility are owned by Retama Development Corporation which is a division of the city of Selma). Retama Park's grandstand features a dining room and sports bar. Private club facilities also are on site.



**CALLIDUS SOFTWARE INC.**

4140 DUBLIN BLVD STE 400  
DUBLIN, CA 945687757  
Phone: 925-251-2200  
Fax: -

CEO: Leslie J. Stretch  
CFO: Roxanne Oulman  
HR: Mary Ainsworth  
FYE: December 31  
Type: Private

Callidus takes good care of office overachievers. The company provides enterprise incentive management software for managing employee compensation programs including salaries options bonuses and sales commissions. Its applications grouped under the sobriquet Lead to Money also help businesses align incentive programs with strategy and profit goals. The company's products are sold primarily under the CallidusCloud brand and include additional tools for managing sales hiring coaching training marketing data analysis social network marketing search engine optimization and web-based compensation reporting. Callidus agreed to be bought by SAP SE for \$2.4 billion in 2018.

|                        | Annual<br>Growth | 12/13 | 12/14  | 12/15  | 12/16  | 12/17  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 22.8%            | -     | 136.6  | 173.1  | 206.7  | 253.1  |
| Net income (\$ mil.)   | -                | -     | (11.6) | (13.1) | (19.0) | (20.3) |
| Market value (\$ mil.) | -                | -     | -      | -      | -      | -      |
| Employees              | -                | -     | -      | -      | -      | 1,113  |

**CALLISONRTKL INC.**

901 S BOND ST  
BALTIMORE, MD 212313339  
Phone: 410-537-6000  
Fax: -  
Web: www.callisonrtkl.com

CEO: Kelly Farrell  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

RTKL Associates has a global appetite for architecture and engineering projects. Ranked among the top providers of architecture and engineering services to the public sector RTKL also caters to the hospitality retail and entertainment health care and academic markets. The firm offers a variety of services such as planning and urban design interior architecture historic preservation structural engineering and mechanical and electrical engineering, to clients in the Americas Europe and the Middle East. Other services include graphic design landscape design and information technology planning. RTKL was founded in 1946 and is owned by Dutch consulting and engineering firm ARCADIS.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.8%             | -     | 201.9 | 202.8 | 205.4 | 294.1 |
| Net income (\$ mil.)   | 0.8%             | -     | 9.3   | 11.0  | 10.4  | 9.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,236 |

**CALLON PETROLEUM CO. (DE)**

NYS: CPE

One Briarlake Plaza, 2000 W. Sam Houston Parkway S., Suite 2000  
Houston, TX 77042  
Phone: 281 589-5200  
Fax: -  
Web: www.callon.com

CEO: Joseph C. Gatto  
CFO: James P. Ulm II  
HR: -  
FYE: December 31  
Type: Public

Callon Petroleum can call on new technologies to find old petroleum resources employing computer-aided techniques such as enhanced 3-D surveys and horizontal drilling to explore and develop oil and gas properties. It also focuses on acquiring properties. Once a major offshore player the firm's holdings are now primarily onshore in Texas. In 2012 Callon's estimated proved reserves stood at 14.1 million barrels of oil equivalent. About 68% of Callon's oil and gas reserves are located onshore in the Permian Basin; 77% of its proved reserve volumes are in the form of crude oil which also accounts for the bulk of its the company's revenues.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 40.3%            | 151.9   | 137.5   | 200.9   | 366.5   | 587.6   |
| Net income (\$ mil.)   | 67.9%            | 37.8    | (240.1) | (91.8)  | 120.4   | 300.4   |
| Market value (\$ mil.) | 4.5%             | 1,240.3 | 1,898.0 | 3,497.9 | 2,765.1 | 1,477.0 |
| Employees              | 18.9%            | 109     | 93      | 121     | 169     | 218     |

**CALLOWAY'S NURSERY, INC.**

NBB: CLWY

4200 Airport Freeway, Suite 200  
Fort Worth, TX 76117-6200  
Phone: 817 222-1122  
Fax: -  
Web: www.calloways.com

CEO: James C. Estill  
CFO: Dan Reynolds  
HR: -  
FYE: December 31  
Type: Public

Calloway's Nursery babies its customers with green-thumb know-how — about half of its employees are certified nursery professionals. The company owns and operates about 20 nurseries under the Calloway's name in the Dallas/Fort Worth area and San Antonio and under the Cornelius Nurseries banner in Houston. The company also sells plants online. Offerings include trees shrubs flowers landscaping materials soil fertilizer and Christmas goods. Christmas merchandise includes trees poinsettias wreaths and garlands.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%             | 53.5  | 50.0  | 50.8  | 55.4  | 56.6  |
| Net income (\$ mil.)   | (14.9%)          | 8.3   | 1.6   | 1.9   | 5.1   | 4.4   |
| Market value (\$ mil.) | 41.4%            | 14.7  | 22.4  | 28.2  | 61.0  | 58.8  |
| Employees              | -                | -     | -     | -     | -     | -     |

**CALMARE THERAPEUTICS INC**

NBB: CTTT

1375 Kings Highway East, Suite 400  
Fairfield, CT 06824  
Phone: 203 368-6044  
Fax: -  
Web: www.calmaretherapeutics.com

CEO: Conrad F. Mir  
CFO: Thomas P. Richtarich  
HR: -  
FYE: December 31  
Type: Public

It doesn't matter how great your invention is if you can't get it to market — that's where Competitive Technologies (CTT) comes in. The company helps individuals corporations government agencies and universities commercialize their inventions. Clients such as Sony and the University of Illinois have used CTT's services which include feasibility and marketability evaluations as well as application for and enforcement of patents. CTT focuses on inventions in life and physical sciences as well as digital technologies. The company established in 1971 also represents companies seeking to license technologies for commercial purposes.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%             | 1.1   | 0.8   | 1.2   | 1.0   | 1.2   |
| Net income (\$ mil.)   | -                | (3.0) | (2.7) | (3.4) | (3.7) | (3.8) |
| Market value (\$ mil.) | (26.2%)          | 18.5  | 9.3   | 4.5   | 5.1   | 5.5   |
| Employees              | 8.8%             | 5     | 5     | 6     | 7     | 7     |

**CALNET INC.**

12359 SUNRISE VALLEY DR # 270  
RESTON, VA 20191-3462  
Phone: 703-547-6800  
Fax: -  
Web: www.calnet.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

CALNET provides information technology (IT) consulting and services for businesses and public sector agencies. The company's IT services include application development and testing; e-commerce consulting; network management and security; and technical staffing. Industries served include technology telecommunications and financial services. In addition CALNET provides intelligence analysis including linguist services in a variety of languages for the US military. Customers have included the Food and Drug Administration Cisco Systems and Intel. The company has offices in Reston Virginia and San Diego. CALNET was founded in 1989 by president Kaleem Shah.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.3%)           | -     | 83.7  | 0.0   | 82.7  | 61.7  |
| Net income (\$ mil.)   | -                | -     | (0.4) | 0.0   | 14.4  | 11.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 362   |

**CALPINE CORP**
**NYS: CPN**

717 Texas Avenue, Suite 1000  
Houston, TX 77002  
Phone: 713 830-2000  
Fax: -  
Web: www.calpine.com

CEO: John B Hill III  
CFO: Zamir Rauf  
HR: -  
FYE: December 31  
Type: Public

Independent power producer and marketer Calpine controls nearly 26000 MW of generating capacity and some 830 MW under construction through interests in about 80 primarily natural gas-fired power plants in 25 US states Canada and Mexico. This fleet also includes more than 10 geothermal power plants in California. Calpine the leading geothermal power producer in North America owns 760 MW of capacity at the largest geothermal facility in the US (the Geysers in northern California) which accounts for 40% of the country's geothermal energy. The company has major presence in the wholesale power markets in California the Mid-Atlantic and Texas. In 2017 the company agreed to sell itself to a consortium led by private equity firm Energy Capital Partners for \$5.6 billion.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.2%             | 5,478.0 | 6,301.0 | 8,030.0 | 6,472.0 | 6,716.0 |
| Net income (\$ mil.)   | (17.5%)          | 199.0   | 14.0    | 946.0   | 235.0   | 92.0    |
| Market value (\$ mil.) | (10.9%)          | 6,509.8 | 7,005.3 | 7,946.0 | 5,195.6 | 4,104.1 |
| Employees              | 2.5%             | 2,151   | 2,157   | 2,052   | 2,209   | 2,372   |

**CALPORTLAND COMPANY**

2025 E. Financial Way Ste. 200  
Glendora CA 91741-4692  
Phone: 626-852-6200  
Fax: 317-295-9434  
Web: www.graindealers.com

CEO: Allen Hamblen  
CFO: James A Wendoll  
HR: -  
FYE: March 31  
Type: Subsidiary

CalPortland supplies building materials such as ready-mix concrete aggregates (sand gravel and rock products) asphalt and cement. It also offers precast building materials and performs road construction and earth moving services for clients such as CalTrans. CalPortland is active in western US and Canada; its operations include more than 60 ready-mix concrete plants in addition to about 25 aggregate yards and plants more than a dozen cement plants and transfer terminals three asphalt plants and five building materials distribution facilities in Alaska Arizona California Idaho Nevada Oregon and Washington as well as Alberta and British Columbia. CalPortland is owned by Taiheyo Cement.

**CALUMET SPECIALTY PRODUCT PARTNERS LP**
**NMS: CLMT**

2780 Waterfront Parkway East Drive, Suite 200  
Indianapolis, IN 46214  
Phone: 317 328-5660  
Fax: -  
Web: www.calumetspecialty.com

CEO: Timothy Go  
CFO: David West Griffin  
HR: Nick Blauwiekel  
FYE: December 31  
Type: Public

Crude oil refiner Calumet Specialty Products Partners turns crude oil into specialty hydrocarbon products such as lubricating oils solvents petrolatums and waxes under brands such as Royal Purple Bel-Ray TruFuel and Quantum. Additionally it refines crude into fuels such as gasoline diesel and jet fuel; it also makes asphalt. The company's operations are scattered across the US while it sells to both US and non-US customers. Calumet's products are used as a raw material component for basic industrial consumer and automotive goods.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (11.8%)          | 5,791.1 | 4,212.8 | 3,599.4 | 3,763.8 | 3,497.5 |
| Net income (\$ mil.)   | -                | (112.2) | (139.4) | (328.6) | (103.8) | (55.1)  |
| Market value (\$ mil.) | (44.0%)          | 1,764.8 | 1,568.0 | 315.0   | 606.4   | 174.0   |
| Employees              | (6.2%)           | 2,200   | 2,100   | 2,000   | 1,600   | 1,700   |

**CALVARY HOSPITAL, INC.**

1740 EASTCHESTER RD  
BRONX, NY 104612392  
Phone: 718-518-2000  
Fax: -  
Web: www.calvaryhospital.org

CEO: Frank A Calamari  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Calvary Hospital rallies its doctors and nurses around advanced cancer patients hoping to keep them as comfortable as possible. The facility specializes in palliative care the practice of relieving the pain and symptoms associated with an illness (not curing the illness itself). Calvary Hospital offers both inpatient and outpatient services to adult patients in the advanced stages of cancer through two campuses; the main hospital has about 200 beds and a satellite location in Brooklyn has about 25 beds. In addition the hospital operates home health and hospice agencies and provides case management and family support services. The not-for-profit organization is sponsored by the Archdiocese of New York.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14  | 12/15 | 12/17 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 3.9%             | -     | 102.3 | 106.2  | 110.4 | 119.2 |
| Net income (\$ mil.)   | -                | -     | 13.1  | (14.9) | (6.4) | (3.0) |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 900   |

**CALVERT COMPANY INC.**

218 N V ST  
VANCOUVER, WA 986617701  
Phone: 360-693-0971  
Fax: -  
Web: www.calvert.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Strange as it may sound this company makes glulams in Washougal. Calvert manufactures and supplies glulams or pre-shaped glued-laminated lumber products for use in decorative construction work including arches beams bridges domes trusses s-curves columns and even playground equipment. It uses species such as Douglas fir Alaska yellow cedar redwood western red cedar spruce pine fir and more. The company manufactures glulams for export to Asia Canada and the Middle East and provides container loading at its plants in Vancouver and Washougal Washington. Calvert Company was founded by Ray Calvert and others in 1947.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 18.8  | 12.5  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 0.9   | 0.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 60    |

**CALVERTHEALTH MEDICAL CENTER, INC.**

100 HOSPITAL RD  
PRINCE FREDERICK, MD 206784017  
Phone: 410-535-4000  
Fax: -  
Web: www.calverthealthmedicine.org

CEO: -  
CFO: Kirk Blandford  
HR: Lynn Smith  
FYE: June 30  
Type: Private

Calvert Memorial Hospital provides health care to Chesapeake Bay area residents in Southern Maryland. The medical facility along with Dunkirk Medical Center Solomons Medical Center and a handful of specialty centers and clinics comprise Calvert Health System. In addition to acute care Calvert Memorial Hospital and its affiliates offer same-day surgery outpatient behavioral health care and diagnostic imaging. They also provide such alternative therapies as acupuncture massage and hypnotherapy. For long-term and critical care Calvert Memorial Hospital partners with area facilities including Washington Hospital Center Children's National Medical Center Johns Hopkins and University of Maryland.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.8%             | -     | 128.9 | 129.7 | 132.1 | 138.5 |
| Net income (\$ mil.)   | -                | -     | 7.3   | 7.6   | 7.2   | (1.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,000 |

**CALYPSO TECHNOLOGY INC.**

595 Market St. Ste. 1800  
San Francisco CA 94105  
Phone: 415-817-2400  
Fax: 415-284-1222  
Web: www.calyпсо.com

CEO: Didier Bouillard  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Calyпсо Technology moves not to the tropical rhythms of the Caribbean but to the insistent beat of Wall Street and world financial markets. The company markets an integrated software system used to trade bonds currencies derivatives stocks and other financial instruments. It also provides related services such as consulting implementation support and training. Calypso primarily targets global financial services firms; the company claims more than 125 clients including eight of the world's ten largest global banks. Other customers include local and regional banks asset managers hedge funds and stock exchanges. Founded in 1997 the employee-owned company operates from 16 locations worldwide.

**CALYPTE BIOMEDICAL CORPORATION**
**OTC: CBMC**

16290 SW Upper Boones Ferry Rd.  
Portland OR 97224  
Phone: 503-726-2227  
Fax: 503-601-6299  
Web: www.calypte.com

CEO: Adel Karas  
CFO: Kartlos Edilashvili  
HR: –  
FYE: December 31  
Type: Public

Fear of needles need not stop you from getting tested for HIV infection. Calypste Biomedical's line of HIV testing products includes several tests that use saliva rather than blood. These rapid-detection tests (sold under the Aware brand name) don't require sophisticated laboratory equipment and Calypste hopes that such products will appeal to markets in developing countries where the incidence of HIV is high but health care infrastructure is lacking. The company has obtained regulatory approval for its Aware Rapid HIV tests in several foreign markets including South Africa India and Russia. The company has also developed an Aware HIV blood test and an over-the-counter version of its oral test.

**CAMBER ENERGY INC**
**ASE: CEI**

1415 Louisiana, Suite 3500  
Houston, TX 77002  
Phone: 210 998-4035  
Fax: 713 337-1510  
Web: www.camber.energy

CEO: Louis G Schott  
CFO: Robert Schleizer  
HR: –  
FYE: March 31  
Type: Public

Lucas Energy puts a good amount of energy into drilling. The independent crude oil and gas company owns and operates about 35 production wells and holds more than 1.5 million barrels of oil in proved reserves. Its operations are spread over some 11000 acres primarily in the Austin Chalk region of Texas. The company leases its well-producing properties from local landowners and small operators and is building up its reserve base by acquiring and re-drilling older or underperforming wells that have been overlooked by larger oil and gas companies. Most of Lucas Energy's revenue comes from sales of crude oil to customers such as Gulfmart and Texon with the remainder derived from natural gas sales.

|                        | Annual<br>Growth | 03/15 | 03/16  | 03/17  | 03/18  | 03/19 |
|------------------------|------------------|-------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (2.2%)           | 3.0   | 1.0    | 5.3    | 6.9    | 2.7   |
| Net income (\$ mil.)   | –                | (5.1) | (25.4) | (89.1) | (24.8) | 16.6  |
| Market value (\$ mil.) | –                | 0.0   | 0.0    | 0.0    | 0.0    | 0.0   |
| Employees              | –                | 7     | 7      | 10     | –      | –     |

**CAMBIUM LEARNING GROUP, INC.**
**NAS: ABCD**

17855 Dallas Parkway, Suite 400  
Dallas, TX 75287  
Phone: 888 399-1995  
Fax: –  
Web: www.cambiumlearning.com

CEO: John Campbell  
CFO: Barbara Benson  
HR: –  
FYE: December 31  
Type: Public

Cambium cells carry nutrients and form the bark and wood of a tree and Cambium Learning Group carries educational materials to schools to help students succeed. Operating through its Voyager Learning Sopris Learning Learning A-Z and Cambium Learning Technologies business units the company provides comprehensive reading and math programs as well as academic support services for pre-K through 12th grade students particularly those who are at risk or have special learning needs. Its products include instructional software print materials and interactive online tools. Cambium Learning Group offers these products and services to school districts across the US.

|                        | Annual<br>Growth | 12/12   | 12/13  | 12/14  | 12/15 | 12/16 |
|------------------------|------------------|---------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 0.6%             | 148.6   | 150.5  | 141.7  | 144.9 | 152.4 |
| Net income (\$ mil.)   | –                | (133.8) | (14.3) | (10.0) | (1.3) | 10.4  |
| Market value (\$ mil.) | 45.6%            | 51.3    | 76.7   | 76.7   | 224.1 | 230.6 |
| Employees              | 4.2%             | 526     | 517    | 528    | 585   | 619   |

**CAMBREX CORP**
**NYS: CBM**

One Meadowlands Plaza  
East Rutherford, NJ 07073  
Phone: 201 804-3000  
Fax: 201 804-9852  
Web: www.cambrex.com

CEO: Steven M Klosk  
CFO: Gregory P Sargen  
HR: –  
FYE: December 31  
Type: Public

Cambrex focuses on health. Providing products services and technologies which help to accelerate the development and commercialization of small molecule therapeutics the company develops products for the human health care market that include active pharmaceutical ingredients (APIs) and intermediates for over-the-counter and prescription branded and generic pharmaceuticals. Cambrex focuses on developing drug delivery technologies and the manufacture of high-potency compounds and controlled substances.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 13.8%            | 318.2 | 374.6 | 433.3   | 490.6   | 534.5   |
| Net income (\$ mil.)   | 41.0%            | 25.9  | 57.3  | 57.2    | 81.7    | 102.5   |
| Market value (\$ mil.) | 28.1%            | 585.7 | 710.1 | 1,546.8 | 1,772.1 | 1,576.6 |
| Employees              | 7.0%             | 936   | 1,117 | 1,228   | 1,295   | 1,228   |

**CAMBRIDGE BANCORP**
**NAS: CATC**

1336 Massachusetts Avenue  
Cambridge, MA 02138  
Phone: 617 876-5500  
Fax: –  
Web: www.cambridgetrust.com

CEO: Denis K. Sheahan  
CFO: Michael Carotenuto  
HR: Linda Sullivan  
FYE: December 31  
Type: Public

Cambridge Bancorp is the nearly \$2 billion-asset holding company for Cambridge Trust Company a community bank serving Cambridge and the Greater Boston area through about a dozen branch locations in Massachusetts. It offers standard retail products and services including checking and savings accounts CDs IRAs and credit cards. Residential mortgages including home equity loans account for about 50% of the company's loan portfolio while commercial real estate loans make up more than 40%. The company also offers commercial industrial and consumer loans. Established in 1892 the bank also offers trust and investment management services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 7.5%             | 1,573.7 | 1,706.2 | 1,849.0 | 1,949.9 | 2,101.4 |
| Net income (\$ mil.)   | 12.4%            | 14.9    | 15.7    | 16.9    | 14.8    | 23.9    |
| Market value (\$ mil.) | 15.7%            | 191.0   | 194.7   | 255.8   | 327.7   | 341.9   |
| Employees              | 6.1%             | –       | –       | –       | 247     | 262     |

**CAMBRIDGE HEART INC.**
**OTC: CAMH**

1 Oak Park Dr.  
Bedford MA 01730  
Phone: 781-271-1200  
Fax: 781-275-8431  
Web: www.cambridgeheart.com

CEO: Ali Haghighi-Mood  
CFO: Vincenzo Licausi  
HR: -  
FYE: December 31  
Type: Public

It's not just a heart — it's a "Cambridge" heart. Cambridge Heart makes noninvasive tools for diagnosing cardiac arrest and ventricular arrhythmia. Its CH 2000 system conducts cardiac stress tests and measures extremely low levels of T-wave alternans in an electrocardiogram indicating the risk of sudden cardiac death. Another product the Heartwave II System allows T-wave alternans screenings to be performed with any stress test system. The company's Microvolt T-Wave Alternans technology can detect the smallest heartbeat variation measuring from one-millionth of a volt. The company markets its products in the US through direct sales and representatives; it also has international distributors.

**CAMBRIDGE PUBLIC HEALTH COMMISSION**

1493 CAMBRIDGE ST  
CAMBRIDGE, MA 021391047  
Phone: 617-665-1000  
Fax: -

CEO: Patrick Wardell  
CFO: Jill Batty  
HR: -  
FYE: June 30  
Type: Private

Because not everyone in the college town of Cambridge Massachusetts can walk into student health centers there is the Cambridge Public Health Commission (doing business as Cambridge Health Alliance or CHA). The health care system operates the Cambridge Public Health Department and three hospitals — Cambridge Hospital Somerville Hospital and Whidden Hospital — with a combined total of more than 490 beds. It also operates 20 primary care and specialty practices specializing in such areas as pediatrics gerontology family medicine psychiatry and dentistry. CHA is a teaching affiliate of Harvard's Medical School and School of Public Health as well as Tufts University's School of Medicine.

|                        | Annual<br>Growth | 06/01 | 06/02 | 06/03  | 06/05 | 06/09 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (20.9%)          | -     | 384.3 | 466.1  | 644.2 | 74.2  |
| Net income (\$ mil.)   | -                | -     | 0.3   | (17.0) | 6.1   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 2,700 |

**CAMBRIDGE SOUNDWORKS INC.**

120 Water St.  
Andover MA 01845  
Phone: 978-623-4400  
Fax: 978-794-2903  
Web: www.cambridgesoundworks.com

CEO: -  
CFO: Robert Cardin  
HR: -  
FYE: June 30  
Type: Subsidiary

Cambridge SoundWorks wants to be speaker of the house the car and the computer. The company is a leading manufacturer of speaker systems for consumer use including floor speakers and bookshelf models. It also makes home theater speaker systems outdoor speakers and surround sound units. In addition to its own brand Cambridge SoundWorks markets audio and video items from such manufacturers as Samsung Sony and Toshiba as well as products made by its parent company Creative Technology. Steep discounting of consumer electronics contributed to its decision to shut down its 30-store chain to focus on online and catalog sales in 2008.

**CAMCO FINANCIAL CORP**
**NMS: CAFI**

814 Wheeling Avenue  
Cambridge, OH 43725-9757  
Phone: 740 435-2020  
Fax: -  
Web: www.camcofinancial.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Camco Financial tries to give customers a financial edge through its Advantage Bank subsidiary. The company operates about 20 branches loan offices and Camco Title Agency offices in Ohio northern Kentucky and western West Virginia. The bank primarily uses funds from deposits (checking savings and money market accounts; CDs; and IRAs) to originate residential mortgages which make up about 60% of its loan portfolio; the bank also issues nonresidential real estate consumer and construction loans. In 2013 Ohio-based Huntington Bancshares agreed to buy Camco Financial.

|                        | Annual<br>Growth | 12/08   | 12/09  | 12/10  | 12/11 | 12/12 |
|------------------------|------------------|---------|--------|--------|-------|-------|
| Assets (\$ mil.)       | (6.5%)           | 1,000.4 | 842.7  | 815.0  | 767.0 | 764.3 |
| Net income (\$ mil.)   | -                | (15.3)  | (11.2) | (14.6) | 0.2   | 4.2   |
| Market value (\$ mil.) | (10.5%)          | 42.1    | 26.2   | 19.3   | 16.5  | 27.0  |
| Employees              | (5.5%)           | 276     | 252    | 254    | 222   | 220   |

**CAMDEN NATIONAL CORP. (ME)**
**NMS: CAC**

2 Elm Street  
Camden, ME 04843  
Phone: 207 236-8821  
Fax: 207 236-6256  
Web: www.camdennational.com/healthprofunding

CEO: Gregory A. (Greg) Dufour  
CFO: Deborah A. Jordan  
HR: -  
FYE: December 31  
Type: Public

Camden National Corporation is the holding company for Camden National Bank which boasts nearly 45 branches in about a dozen Maine counties and provides standard deposit products such as checking and savings accounts CDs and IRAs. Commercial mortgages and loans make up 50% of its loan portfolio while residential mortgages make up another 40% and consumer loans constitute the remainder. Subsidiary Acadia Trust provides trust fiduciary investment management and retirement plan administration services while Camden Financial Consultants offers brokerage and insurance services. The largest bank headquartered in Maine Camden National Bank was founded in 1875 and once issued its own US currency.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 11.4%            | 2,789.9 | 3,709.9 | 3,864.2 | 4,065.4 | 4,297.4 |
| Net income (\$ mil.)   | 21.2%            | 24.6    | 21.0    | 40.1    | 28.5    | 53.1    |
| Market value (\$ mil.) | (2.5%)           | 621.2   | 687.4   | 693.1   | 656.9   | 560.8   |
| Employees              | 7.7%             | 471     | 652     | 631     | 636     | 634     |

**CAMDEN PROPERTY TRUST**
**NYS: CPT**

11 Greenway Plaza, Suite 2400  
Houston, TX 77046  
Phone: 713 354-2500  
Fax: -

CEO: Richard J. Campo  
CFO: Alexander J. (Alex) Jessett  
HR: -  
FYE: December 31  
Type: Public

Camden Property Trust hums along by investing in developing and operating middle-market and luxury apartment complexes in about a dozen states. The real estate investment trust (REIT) which sports a hummingbird logo has about 170 urban and suburban properties with some 60,000 apartment units. Its portfolio is made up of both wholly owned and joint-venture holdings; most communities carry the Camden name. Around a quarter of the REIT's properties are in Texas while the rest are in top markets such as Atlanta Denver Florida North Carolina Phoenix Southern California and Washington DC. The firm announced it would sell its Las Vegas properties in April 2016 for \$630 million.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.8%             | 858.6   | 900.3   | 891.0   | 928.7   | 957.3   |
| Net income (\$ mil.)   | (14.5%)          | 292.1   | 249.3   | 819.8   | 196.4   | 156.1   |
| Market value (\$ mil.) | 4.5%             | 7,611.4 | 7,912.4 | 8,665.9 | 9,489.5 | 9,076.2 |
| Employees              | (2.6%)           | 1,780   | 1,750   | 1,600   | 1,600   | 1,600   |

**CAMELOT ENTERTAINMENT GROUP INC.**

OTC: CMLT

8001 Irvine Center Dr. Ste. 400  
Irvine CA 92618  
Phone: 949-754-3030  
Fax: 949-754-4309  
Web: www.camelotfilms.com

CEO: Robert P Atwell  
CFO: Steven Istock  
HR: -  
FYE: December 31  
Type: Public

Camelot Entertainment Group is participating in the quest for the holy grail of movie studios: making low-budget films that sell mountains of tickets. The company plans to produce and distribute low-budget motion pictures with a business model focusing on pre-production digital photography profit participation and stock incentives for its directors and writers. Previously a development stage company Camelot has exited that phase; it got the ball rolling in 2010 with the purchase of the assets of Liberation Entertainment. Included in the deal is 750 titles from Liberation's film library.

**CAMERON INTERNATIONAL CORPORATION**

4646 W SAM HOUSTON PKWY N  
HOUSTON, TX 770418214  
Phone: 713-939-2282  
Fax: -  
Web: www.slb.com

CEO: R Scott Rowe  
CFO: Charles M Sledge  
HR: -  
FYE: December 31  
Type: Private

Cameron is a leading manufacturer provider and servicer of oil and gas industry equipment. The company makes products that control pressure at oil and gas wells including blowout preventers chokes controls wellheads measurement tools and valves. The company's products are used for offshore onshore and subsea applications. Cameron is a wholly owned subsidiary of oilfield product and services giant Schlumberger (a major provider of technology for reservoir characterization drilling production and processing services to the oil and gas industry).

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12   | 12/13   | 12/14    |
|------------------------|------------------|-------|-------|---------|---------|----------|
| Sales (\$ mil.)        | 10.5%            | -     | -     | 8,502.1 | 9,838.4 | 10,381.0 |
| Net income (\$ mil.)   | 6.3%             | -     | -     | 750.5   | 724.2   | 848.0    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -        |
| Employees              | -                | -     | -     | -       | -       | 23,000   |

**CAMERON MITCHELL RESTAURANTS LLC**

515 Park St.  
Columbus OH 43215  
Phone: 614-621-3663  
Fax: 614-621-1020  
Web: www.cameronmitchell.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Cameron Mitchell Restaurants lays out the white tablecloth in Columbus Ohio and beyond. The company operates about 20 upscale establishments encompassing more than half a dozen dining concepts including Cameron's American Bistro Cap City Fine Diner & Bar Marcella's Martini Modern Italia Martini Italian Bistro Molly Woo's Asian Bistro and Ocean Prime. Many of the company's restaurants are found in and around Columbus but it also has dining operations in about half a dozen other states. In addition Cameron Mitchell offers catering services. Founder chef and president Cameron Mitchell left cross-town rival Fifty-Five Restaurant Group in 1992 to open his first restaurant Cameron's American Bistro.

**CAMPAGNA-TURANO BAKERY INC.**

6501 ROOSEVELT RD  
BERWYN, IL 604021100  
Phone: 708-788-9220  
Fax: -  
Web: www.turano.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Campagna - Turano Bakery which does does business as the Turano Bakery manufactures fully and partially baked European-style artisan breads. The company's more than 400 varieties include French baguettes ciabatta bread focaccia and kaiser rolls as well as sweet baked goods including cannoli biscotti cakes and cookies. Operating three commercial bakeries Turano serves restaurant in-store bakery and retail grocery customers throughout the US. Its foodservice operation supplies customers in Illinois Wisconsin and northwestern Indiana with parbaked and fully baked goods.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.8%             | -     | -     | -     | 5.3   | 7.0   |
| Net income (\$ mil.)   | -                | -     | -     | -     | (0.7) | 0.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 470   |

**CAMPBELL MITHUN INC.**

222 S. 9th St.  
Minneapolis MN 55402  
Phone: 612-347-1000  
Fax: 612-347-1515  
Web: www.campbellmithun.com

CEO: Rob Buchner  
CFO: Steve Arndt  
HR: -  
FYE: December 31  
Type: Subsidiary

This company brings a little Madison Avenue savvy to the Midwest. Campbell Mithun is one of the leading advertising agencies in the US offering creative development and campaign services for both print and broadcast marketing efforts especially for clients in such industries as food health care and consumer products. It also provides insight into youth marketing through its Boing consultancy as well as general brand marketing services. In addition its Compass Point Media unit offers media planning and buying for spot TV print and radio time. Campbell Mithun is part of global advertising and marketing services conglomerate Interpublic Group.

**CAMPBELL SOUP CO**

NYSE: CPB

1 Campbell Place  
Camden, NJ 08103-1799  
Phone: 856 342-4800  
Fax: 856 342-3878  
Web: www.campbellsoupcompany.com

CEO: -  
CFO: Anthony P. DiSilvestro  
HR: Xavier Boza  
FYE: July 28  
Type: Public

Soup boils down to M'm! M'm! Money! at the world's #1 soup maker Campbell Soup. The company's most popular selections among its extensive soup portfolio in the US include chicken noodle tomato and cream of mushroom. Campbell also makes many other simple foods snacks and beverages including SpaghettiOs canned pasta Pace picante sauce V8 beverages Aussie favorite Arnott's biscuits and Pepperidge Farm baked goods (including those popular tiny Goldfish crackers). Newer products for the soup company include Garden Fresh Gourmet salsas and dips and Bolthouse Farms carrots and organic baby foods. Campbell sells its products worldwide.

|                        | Annual<br>Growth | 08/15*   | 07/16    | 07/17    | 07/18    | 07/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.1%             | 8,082.0  | 7,961.0  | 7,890.0  | 8,685.0  | 8,107.0  |
| Net income (\$ mil.)   | (25.7%)          | 691.0    | 563.0    | 887.0    | 261.0    | 211.0    |
| Market value (\$ mil.) | (4.5%)           | 14,842.3 | 18,743.3 | 15,907.9 | 12,322.9 | 12,329.0 |
| Employees              | 0.5%             | 18,600   | 16,500   | 18,000   | 23,000   | 19,000   |

\*Fiscal year change

**CAMPBELL-EWALD COMPANY**

30400 Van Dyke Ave.  
Warren MI 48093  
Phone: 586-574-3400  
Fax: 586-575-9925  
Web: www.campbell-ewald.com

CEO: Kevin Wertz  
CFO: Jarilyn Auger  
HR: -  
FYE: December 31  
Type: Subsidiary

This agency knows it takes more than a good name to make a great brand. Campbell-Ewald is one of the Midwest's leading advertising agencies offering creative development and campaign management services for broadcast print and interactive media. In addition to traditional advertising the firm provides services for direct response marketing event marketing and business-to-business selling. Major clients have included Carrier Michelin and the United States Postal Service. Its Campbell-Ewald Publishing unit offers custom publishing services for creating branded content. The agency is part of global marketing services conglomerate Interpublic Group and has a half dozen offices in major cities in the US.

**CAMPUS CREST COMMUNITIES INC.**
**NYS: CCG**

2100 Rexford Road, Suite 414  
Charlotte, NC 28211  
Phone: 704 496-2500  
Fax: 704 496-2599  
Web: www.campuscrest.com

CEO: David Coles  
CFO: John Makuch  
HR: -  
FYE: December 31  
Type: Public

College dorms have moved beyond cinder block walls and Murphy beds thanks to Campus Crest Communities. The real estate investment trust (REIT) develops builds and manages on- and off-campus student housing apartment communities at medium-sized colleges and universities. Campus Crest owns interests in more than 25 communities which are branded as The Grove located mostly in the South. Its properties feature furnished apartments with such amenities as a pool library volleyball and basketball courts fitness center tanning beds and gated entry with keyed bedroom locks. The student-friendly rental rates include utilities.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 77.1%            | 10.9  | 94.8  | 137.4 | 142.3 | 106.7   |
| Net income (\$ mil.)   | -                | (1.6) | 3.8   | 10.8  | 1.6   | (164.0) |
| Market value (\$ mil.) | (15.0%)          | 907.7 | 651.3 | 793.7 | 609.2 | 473.3   |
| Employees              | 4.7%             | 525   | 527   | 650   | 522   | 632     |

**CAMPUS CREST COMMUNITIES, INC.**
**NYS: CCG**

2100 Rexford Road, Suite 414  
Charlotte, NC 28211  
Phone: 704 496-2500  
Fax: 704 496-2599  
Web: www.campuscrest.com

CEO: David Coles  
CFO: John Makuch  
HR: -  
FYE: December 31  
Type: Public

College dorms have moved beyond cinder block walls and Murphy beds thanks to Campus Crest Communities. The company develops builds and manages on- and off-campus student housing apartment communities at medium-sized colleges and universities. Campus Crest owns interests in more than 25 communities which are branded as The Grove located mostly in the South. Its properties feature furnished apartments with such amenities as a pool library volleyball and basketball courts fitness center tanning beds and gated entry with keyed bedroom locks. The student-friendly rents include utilities. Campus Crest which went public via a 2010 IPO has converted to a real estate investment trust (REIT).

|                        | Annual<br>Growth | 10/10* | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.9%            | 76.6   | 10.9  | 94.8  | 137.4 | 142.3 |
| Net income (\$ mil.)   | -                | (20.7) | (1.6) | 3.8   | 10.8  | 1.6   |
| Market value (\$ mil.) | (9.5%)           | 819.2  | 904.3 | 648.9 | 790.8 | 607.0 |
| Employees              | (0.2%)           | -      | 525   | 527   | 650   | 522   |

\*Fiscal year change

**CAMSTAR SYSTEMS INC.**

13024 Ballantyne Corporate Place Ste. 300  
Charlotte NC 28277  
Phone: 704-227-6600  
Fax: 704-227-6783  
Web: www.camstar.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Camstar wants your manufacturing operations to play a starring role. The company makes manufacturing execution systems (MES) software for such industries as semiconductors biotechnology electronics medical devices and outsourced operations. Its InSite application helps manufacturers to quickly change production lines and synchronize plant output to meet demand. Other applications include LiveConnect (integration with ERP and CRM applications) LiveSync (replication of processes in other plants) and LiveView (reporting). Customers have included Agilent Technologies Corning JDS Uniphase IBM and Kodak. The company also offers services such as consulting training and support.

**CAN-CAL RESOURCES LTD.**
**OTC: CCRE**

2500 Vista Mar Dr.  
Las Vegas NV 89128  
Phone: 702-243-1849  
Fax: 702-243-1869  
Web: www.can-cal.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Can Can-Cal strike it rich? The question hasn't been answered. Can-Cal Resources is an exploration-stage mining company that owns exploration-stage precious mineral and metal properties in the southwestern US. Its focus is currently on the Pisgah and Wikieup properties in California and Arizona respectively. It also owns the Owl Canyon in California but is holding that property in reserve for exploration at a later date.

**CANAAN MANAGEMENT INC.**

285 Riverside Ave. Ste. 250  
Westport CT 06880  
Phone: 203-855-0400  
Fax: 203-854-9117  
Web: www.canaan.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

It's the land of milk and honey for start-up companies. Canaan Management (also known as Canaan Partners) is a venture capital firm that invests primarily in early-stage technology and health care companies in the US and abroad. It focuses on digital media mobile communications enterprise software clean technology biopharmaceuticals medical devices and diagnostics. The company typically invests \$1 million to \$20 million per transaction and has approximately \$3 billion in capital under management. Founded in 1987 Canaan has raised eight funds (its most recent in 2008). Notable past investments include Acme Packet Amicus Therapeutics DoubleClick and Match.com.

**CANACCORD GENUITY INC.**

99 High St. Ste. 1200  
Boston MA 02110  
Phone: 617-371-3900  
Fax: 801-476-9138  
Web: www.ut.regence.com

CEO: -  
CFO: Donald Macfayden  
HR: -  
FYE: March 31  
Type: Subsidiary

Canaccord Genuity (formerly Canaccord Adams) provides equities research sales and trading services and investment banking services such as securities underwriting sales trading mergers and acquisitions advice and industry research. Formed in 1969 through the merger of Weston W. Adams & Company and Harkness & Hill the company specializes in the technology metals mining life sciences real estate and financial services sectors. Canaccord Genuity also acts as a market maker for small- and mid-cap stocks in the US. The company is part of Canaccord Financial.

**CANANDAIGUA NATIONAL CORP.**

NBB: CNND

72 South Main Street  
Canandaigua, NY 14424  
Phone: 585 394-4260  
Fax: 585 394-4001  
Web: www.cnbank.com

CEO: George W Hamlin IV  
CFO: Lawrence A Heilbronner  
HR: -  
FYE: December 31  
Type: Public

Canandaigua National can undoubtedly stake its claim as the holding company for Canandaigua National Bank and Trust which operates more than two dozen branches in the Finger Lakes region of upstate New York. In addition to traditional deposits and loans the bank also offers online brokerage insurance and wealth management services including corporate retirement plan management and individual financial planning. The company also owns Genesee Valley Trust Company and the recently formed Canandaigua National Trust Company of Florida. Canandaigua National's loan portfolio is composed largely of commercial mortgages other business loans and residential mortgages.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.3%             | 1,661.5 | 1,761.5 | 1,887.0 | 1,963.0 | 2,117.5 |
| Net income (\$ mil.)   | 4.1%             | 17.7    | 16.3    | 18.8    | 19.4    | 20.7    |
| Market value (\$ mil.) | (20.5%)          | 639.8   | 168.9   | 243.9   | 240.2   | 255.2   |
| Employees              | 3.1%             | 481     | 501     | 537     | 526     | 544     |

**CANCER GENETICS, INC.**

NAS: CGIX

201 Route 17 North 2nd Floor  
Rutherford, NJ 07070  
Phone: 201 528-9200  
Fax: -  
Web: www.cancer-genetics.com

CEO: John A Roberts  
CFO: Glenn Miles  
HR: -  
FYE: December 31  
Type: Public

Cancer Genetics Inc. (CGI) takes a personalized approach to diagnosing leukemia. The company developed a DNA-based genomic test to identify chronic lymphocytic leukemia in patients. Called MatBA-CLL the microarray test can improve the diagnosis prognosis and response to treatment. CGI's lab in New Jersey caters to area hospitals cancer centers reference laboratories and doctors' offices. It also has a pipeline of other genomic tests for hematological urogenital (kidney prostate and bladder cancer) and HPV-associated cancers that are complicated to predict. In late 2018 the company dropped its plans to merge with Israeli functional genomics firm NovellusDx; it is now exploring its strategic options including a possible sale. CGI was founded in 1999 by Chairman Dr. Raju Chaganti.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 28.1%            | 10.2   | 18.0   | 27.0   | 29.1   | 27.5   |
| Net income (\$ mil.)   | -                | (16.6) | (20.2) | (15.8) | (20.9) | (20.4) |
| Market value (\$ mil.) | (57.6%)          | 6.2    | 3.0    | 1.2    | 1.7    | 0.2    |
| Employees              | 3.0%             | 149    | 237    | 155    | 245    | 168    |

**CANDELA CORPORATION**

530 Boston Post Rd.  
Wayland MA 01778  
Phone: 508-358-7400  
Fax: 508-358-5602  
Web: www.candelalaser.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Tattoo regrets? Candela's medical laser technology can remove them and other cosmetic skin issues as well. The company makes light-based (laser) systems including Alex TriVantage for birthmarks lesions sun spots and tattoos; GentleLASE for permanent hair removal facial veins and wrinkles; Vbeam for acne skin rejuvenation scars and warts. Candela sells to cosmetic and surgical markets through a direct sales force and distributors in the US and abroad. Its patent portfolio consists of roughly 25 issued US patents (with some 20 patents applications pending) and 35 international patents. Candela is a wholly-owned subsidiary of aesthetic laser-maker Syneron Medical

**CANDLEWICK PRESS INC.**

99 Dover St.  
Somerville MA 02144  
Phone: 617-661-3330  
Fax: 617-661-0565  
Web: www.candlewick.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Candlewick Press shines a light in the children's book world. The company has published more than 3000 children's books. Its catalog is comprised of picture books easy readers middle grade and young adult fiction nonfiction poetry collections and novelty and activity books. Candlewick titles include Can't You Sleep Little Bear? Guess How Much I Love You My Very First Mother Goose and It's Perfectly Normal. Its books are distributed in the US by Random House. The company is 100%-owned by its employees.

**CANNONDALE BICYCLE CORPORATION**

16 Trowbridge Dr.  
Bethel CT 06801  
Phone: 203-749-7000  
Fax: 203-748-4012  
Web: www.cannondale.com

CEO: -  
CFO: Sean Jacobs  
HR: -  
FYE: June 30  
Type: Subsidiary

Cannondale's lightweight products are heavyweights in the high-performance bicycle market. The company is a leading maker of mountain road racing multisport recreational and specialty bicycles — most of them with aluminum frames. Cannondale also peddles bicycle-related apparel accessories and gear. The bicycle-maker offers some 80 bike models through specialty bike retailers in about 70 countries. It also co-sponsors bike-racing teams to promote its products. The company boasts major facilities in Japan and Taiwan. Cannondale is owned by juvenile products and bicycle company Dorel Industries and operates as part of its recreational/leisure business generating about one-third of total corporate sales.

**CANON U.S.A. INC.**

1 Canon Plaza  
Lake Success NY 11042  
Phone: 516-328-5000  
Fax: 718-260-4375  
Web: www.trackdata.com

CEO: Joe Adachi  
CFO: –  
HR: N Scott Millar  
FYE: December 31  
Type: Subsidiary

Canon U.S.A. expanded its canon beyond cameras. The US arm of Tokyo-based printer and peripherals giant Canon sells and services office and consumer imaging equipment including copiers printers fax machines and scanners. Its focus on cameras hasn't softened though offering still and video digital cameras for both consumers and professionals in photography broadcast and motion pictures. Industrial and other products include semiconductor and LCD lithography equipment small motors and medical equipment such as eye care cameras and radiography systems. Canon U.S.A. oversees subsidiaries Canon Canada Canon Latin America and Canon Mexicana; the Americas account for more than one-fourth of Canon's global sales.

**CANON VIRGINIA INC.**

12000 Canon Blvd.  
Newport News VA 23606-4299  
Phone: 757-881-6000  
Fax: 312-565-5823  
Web: www.fhlbc.com

CEO: –  
CFO: –  
HR: Jackie Wall  
FYE: December 31  
Type: Subsidiary

Canon Virginia provides contract manufacturing and parts fabrication services. The company assembles new and remanufactured office equipment including copiers toner and toner cartridges and laser printers. Its manufacturing capabilities include plastic injection molding metal fabrication and metal stamping. In addition to assembly it offers painting and packaging services as well as reverse-logistics contracts. The unit also provides return product repair services. Canon Virginia is a subsidiary of Canon U.S.A. the US arm of Japanese imaging giant Canon. Canon Virginia was founded in 1985.

**CANTEL MEDICAL CORP**
**NYS: CMD**

150 Clove Road  
Little Falls, NJ 07424  
Phone: 973 890-7220  
Fax: 973 890-7270  
Web: www.cantelmedical.com

CEO: Jorgen B. Hansen  
CFO: Peter G. Clifford  
HR: –  
FYE: July 31  
Type: Public

Just ask Cantel Medical — cleanliness is second to nothing when it comes to medical and scientific equipment. Through its subsidiaries the firm sells infection prevention and control products to hospitals dentists drug makers researchers and others in the US and abroad in the field of health care. Its diverse offerings include medical device reprocessing systems and disinfectants for dialyzers and endoscopes water purification equipment masks and bibs used in dental offices and therapeutic filtration systems. Fast-growing Cantel Medical employs an active acquisition strategy.

|                        | Annual Growth | 07/15   | 07/16   | 07/17   | 07/18   | 07/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.9%         | 565.0   | 664.8   | 770.2   | 871.9   | 918.2   |
| Net income (\$ mil.)   | 3.5%          | 48.0    | 60.0    | 71.4    | 91.0    | 55.0    |
| Market value (\$ mil.) | 13.9%         | 2,292.4 | 2,796.6 | 3,099.4 | 3,872.6 | 3,854.6 |
| Employees              | 13.4%         | 1,680   | 2,000   | 2,337   | 2,693   | 2,775   |

**CANTERBURY PARK HOLDING CORP (NEW)**
**NMS: CPHC**

1100 Canterbury Road  
Shakopee, MN 55379  
Phone: 952 445-7223  
Fax: –  
Web: www.canterburypark.com

CEO: Randall D Sampson  
CFO: Randy J Dehmer  
HR: –  
FYE: December 31  
Type: Public

The tails of this Canterbury are connected to horses running around a track. The operator of the Canterbury Park racetrack in Shakopee Minnesota Canterbury Park Holding offers live pari-mutuel horse racing from May through September. The racetrack also offers year-round betting on simulcast races from racetracks such as Churchill Downs Hollywood Park and Belmont Park. When horses aren't dashing down the track the company stages other events (snowmobile races concerts crafts shows private parties) at Canterbury Park. It also offers gambling for card sharks at its on-site Card Club. Chairman Curtis Sampson owns more than 20% of the company.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.1%          | 48.5  | 52.3  | 52.5  | 57.0  | 59.1  |
| Net income (\$ mil.)   | 24.1%         | 2.4   | 2.7   | 4.2   | 4.1   | 5.7   |
| Market value (\$ mil.) | 10.5%         | 42.2  | 46.4  | 45.5  | 73.6  | 63.0  |
| Employees              | 2.0%          | 790   | 813   | 864   | 1,213 | 854   |

**CANTOR ENTERTAINMENT TECHNOLOGY INC.**

2575 S. Highland Dr.  
Las Vegas NV 89109  
Phone: 702-677-3800  
Fax: 201-528-9201  
Web: cancergenetics.com

CEO: Lee M Amaitis  
CFO: Douglas R Barnard  
HR: –  
FYE: December 31  
Type: Private

Cantor Entertainment Technology is willing to bet that high-rollers wouldn't mind replacing that slot machine with a tablet computer. Doing business as Cantor Gaming the company is the only provider of mobile gaming and mobile wagering systems in Nevada. (Mobile betting in casino hotel rooms was legalized in 2011.) Cantor Gaming supplies a handful of Las Vegas resorts with handheld touchscreen computers that offer race and sports books and other mobile casino games; players rent the computers from the casino. In addition it launched a sports wagering app for Android phones that can be used anywhere in Nevada and is developing apps for Apple and Windows phones. The company filed an IPO in 2011 but withdrew it in 2012.

**CANTOR FITZGERALD L.P.**

110 E. 59th St.  
New York NY 10022  
Phone: 212-938-5000  
Fax: 212-829-5280  
Web: www.cantor.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Neither a choir leader nor a Jazz Age novelist this Cantor Fitzgerald probably does sing the praises of strong returns. Cantor Fitzgerald provides a variety of investment services including trading and brokerage asset management investment banking and market research. One of the largest traders of US Treasury securities it also deals in global equities bonds and derivatives. Niche operations include UK spread specialist Cantor Index the Cantor FX (foreign exchange trading) and Cantor Gaming (technology services for the gaming industry). Cantor Fitzgerald serves more than 5000 institutional clients around the world. B. Gerald Cantor and John Fitzgerald co-founded the company in 1945.



**CAPCOM U.S.A. INC.**

800 Concar Dr. Ste. 300  
San Mateo CA 94402-2649  
Phone: 650-350-6500  
Fax: +49-1805252587  
Web: www.sony.de

CEO: -  
CFO: Koko Ishikawa  
HR: -  
FYE: March 31  
Type: Subsidiary

Capcom USA sets its cap at the US video game market. The subsidiary of Japan's Capcom Co. Ltd. was established as the administrative arm for Capcom's US operations in 1985. It is best known for blockbuster video game franchises such as Devil May Cry, Mega Man, Resident Evil and Street Fighter made for Sony Nintendo and Microsoft game consoles as well as for PCs. Recent hit franchises include Dead Rising and Monster Hunter. Mobile and social games such as Smurf's Village and Shrek's Fairytale Kingdom are developed through the Beeline brand. Beeline avoids established Capcom brands to focus strictly on family-friendly games. The US accounts for about 20% of parent Capcom's overall revenues.

**CAPE BANCORP, INC.**

NMS: CBNJ

225 North Main Street  
Cape May Court House, NJ 08210  
Phone: 609 465-5600  
Fax: -  
Web: www.capebanknj.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cape Bank is a permanent fixture serving the ebb and flow of New Jersey's tourist coastal and inland towns. Serving both commercial and residential customers the community bank provides traditional deposit options such as checking and savings accounts as well as loan services like home equity lines of credit and commercial mortgages (which represents more than half its loan portfolio). The company operates about 15 locations and serves customers in Atlantic and Cape May counties. It was formed in 2007 to be the holding company for Cape Bank and went public the following year; the bank's roots go back to the 1920s. OceanFirst Financial agreed to buy Cape Bancorp for \$208.1 million in early 2016.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 0.4%          | 1,061.0 | 1,071.1 | 1,040.8 | 1,092.9 | 1,079.9 |
| Net income (\$ mil.)   | 13.8%         | 4.0     | 8.0     | 4.6     | 5.6     | 6.8     |
| Market value (\$ mil.) | 2.6%          | 97.5    | 90.1    | 99.7    | 116.6   | 108.0   |
| Employees              | (1.7%)        | 213     | 202     | 212     | 203     | 199     |

**CAPE COD HEALTHCARE, INC.**

27 PARK ST  
HYANNIS, MA 026015230  
Phone: 508-862-5030  
Fax: -  
Web: www.capecodhealth.org

CEO: Michael K. (Mike) Lauf  
CFO: Michael L. Connors  
HR: Emily Schorer  
FYE: September 30  
Type: Private

Cape Cod Healthcare (CCHC) is a not-for-profit healthcare organization that operates two acute care hospitals (Cape Cod Hospital and Falmouth Hospital) with a total of more than 350 beds. Specializations include heart and vascular women's health bones and muscles cancer care and brain spine and nerves. CCHC also operates a home health services agency (Visiting Nurse Association of Cape Cod) primary and specialized care clinics a 130-bed skilled nursing and rehabilitation facility (JML Care Center) and a 60-unit assisted living facility (Heritage at Falmouth). The health care system has an affiliation with UMass Medical School whereby students can receive hands-on training at Cape Cod Hospital.

|                        | Annual Growth | 09/11 | 09/12 | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.2%          | -     | 680.2 | 837.8 | 872.6 | 921.4 |
| Net income (\$ mil.)   | (0.1%)        | -     | 81.0  | 74.7  | 74.3  | 80.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,850 |

**CAPE COD HOSPITAL**

27 PARK ST  
HYANNIS, MA 026015203  
Phone: 508-862-7575  
Fax: -  
Web: www.capecodhealth.org

CEO: Michael K Lauf  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Get too much sun or eat too much lobster while visiting Cape Cod? Never fear Cape Cod Hospital can treat whatever ails you. Cape Cod Hospital a subsidiary of Cape Cod Healthcare is a 260-bed acute care hospital that serves the Cape Cod Massachusetts area. Its specialty services include pediatrics maternity care cancer treatment and infectious disease therapeutics. The not-for-profit Cape Cod Hospital also includes a specialty cardiovascular center a psychiatry unit a surgical pavilion and a diagnostic imaging facility as well as outpatient medical offices.

|                        | Annual Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.9%          | -     | 462.3 | 515.5 | 526.7 | 564.0 |
| Net income (\$ mil.)   | 11.9%         | -     | 33.2  | 43.4  | 47.4  | 46.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,700 |

**CAPE ENVIRONMENTAL MANAGEMENT INC.**

500 PINNACLE CT STE 100  
NORCROSS, GA 300713630  
Phone: 770-908-7200  
Fax: -  
Web: www.cape-inc.com

CEO: Fernando J. Rios  
CFO: Les Flynn  
HR: -  
FYE: December 27  
Type: Private

Cape Environmental Management offers a number of engineering and environmental services including facility construction and demolition remediation and water and wastewater utility-related services. Clients include government agencies such as the US Air Force and the US Army Corps of Engineers and industrial clients in the petroleum chemical telecommunications and transportation sectors. Specialty areas include engineering scientific construction and industrial hygiene/safety. The company operates from more than a dozen offices located across the US. It also has two offices in Iraq. Cape Environmental Management was founded in 1965 and acquired by its executive team in 1991.

|                        | Annual Growth | 12/02 | 12/03 | 12/04 | 12/06 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.2%         | -     | -     | 46.1  | 117.7 | 92.9  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 20.3  | 4.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 315   |

**CAPELLA EDUCATION COMPANY**

NMS: CPLA

Capella Tower, 225 South Sixth Street, 9th Floor  
Minneapolis, MN 55402  
Phone: 888 227-3552  
Fax: -  
Web: www.capellaeducation.com

CEO: J Kevin Gilligan  
CFO: Steven L Polacek  
HR: -  
FYE: December 31  
Type: Public

Capella Education is all about the digital age. The fast-growing company operates Capella University an online school that offers more than 1840 online courses about 160 undergraduate and graduate degree programs with some 160 specializations. Its 37000 students from the US and abroad are primarily composed of working adults 72% of which are pursuing master's or doctoral degrees. Capella Education's faculty members are mostly part-time employees typically teaching one to three courses per semester. The firm's programs range across a variety of subjects including business health human resources information technology and psychology. Capella Education is merging with Strayer Education in a \$1.9 billion transaction.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 0.4%          | 421.9 | 415.6 | 422.0 | 430.3 | 429.4   |
| Net income (\$ mil.)   | 4.2%          | 36.5  | 35.2  | 37.9  | 40.2  | 43.0    |
| Market value (\$ mil.) | 32.8%         | 325.9 | 767.0 | 888.5 | 533.6 | 1,013.7 |
| Employees              | 0.9%          | 2,829 | 2,804 | 2,944 | 2,887 | 2,928   |

**CAPGEMINI NORTH AMERICA INC.**

623 5th Ave. 33rd Fl.  
New York NY 10022  
Phone: 212-314-8000  
Fax: 212-314-8001  
Web: www.us.capgemini.com

CEO: Paul Hermelin  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Vive la technologie! Capgemini North America oversees the US Canadian and Mexican operations of Paris-based consulting giant Cap Gemini. Like its parent the subsidiary offers management and IT consulting services systems integration technology development design and outsourcing services through nearly 30 offices in about a dozen US states Puerto Rico and Canada. Its consultants serve clients in a variety of industries including automotive energy and utilities financial services high-tech manufacturing and transportation. The unit was formed in 2000 after Capgemini acquired the consulting arm of accounting giant Ernst & Young. Capgemini North America represents almost 20% of its parent's annual sales.

**CAPITAL BANK CORPORATION**
**NASDAQ: CBKN**

333 Fayetteville Ste. 700  
Raleigh NC 27601-2950  
Phone: 919-645-6400  
Fax: 919-645-6435  
Web: www.capitalbank-nc.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Capital Bank Corporation owns about a quarter of Capital Bank NA which has more than 140 offices in the Carolinas Florida Tennessee and Virginia. The bank provides consumer and commercial banking services such as savings checking and health savings accounts as well as CDs IRAs and credit cards. Real estate loans including commercial and residential mortgages as well as construction land development and farmland loans make up about 85% of the bank's loan portfolio. Business and consumer loans help to round out its lending activities. The bank offers private banking trust and investment services through affiliate Naples Capital Advisors.

**CAPITAL BANK FINANCIAL CORP**
**NMS: CBF**

4725 Piedmont Row Drive Suite 110  
Charlotte, NC 28210  
Phone: 704 554-5901  
Fax: –  
Web: www.capitalbank-us.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Capital Bank Financial Corporation (formerly North American Financial Holdings) owns \$7.5 billion-asset Capital Bank NA which operates more than 150 branches in North Carolina Tennessee Florida South Carolina and Virginia. The bank offers standard savings and checking accounts as well as mortgages consumer and commercial loans. More than 40% of its loan portfolio consists of business loans while consumer loans make up another one-third and commercial real estate mortgages make up an additional 20%. The bank also offers trust and investment management and mortgage banking services. Formed in 2009 Capital Bank Financial went public in 2012.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.1%          | 6,587.2 | 7,295.7 | 6,617.6 | 6,831.4 | 7,449.5 |
| Net income (\$ mil.)   | 72.3%         | 6.2     | 51.2    | 38.8    | 50.9    | 54.7    |
| Market value (\$ mil.) | 23.3%         | –       | 736.5   | 981.5   | 1,156.2 | 1,379.7 |
| Employees              | (1.6%)        | 1,480   | 1,588   | 1,610   | 1,515   | 1,389   |

**CAPITAL BLUECROSS**

2500 Elmerton Ave.  
Harrisburg PA 17177  
Phone: 717-541-7000  
Fax: 717-541-6915  
Web: https://www.capbluecross.com

CEO: William Lehr Jr  
CFO: Michael Cleary  
HR: –  
FYE: December 31  
Type: Private - Not-for-Profit

If you dwell in the Lehigh Valley Capital BlueCross could be your direct link to health care coverage. A licensee of the Blue Cross and Blue Shield Association the company provides health insurance products to individuals and employer groups with a total of about 1 million members in central and eastern Pennsylvania. It offers traditional PPO HMO and POS health care plans as well as dental and vision coverage and Medicare Advantage plans. Capital BlueCross' network includes more than 11000 health care providers and some 40 hospitals. The company also provides benefits administration services to self-funded customers through for-profit subsidiary Capital Administrative Services (dba NCAS Pennsylvania).

**CAPITAL CITY BANK GROUP, INC.**
**NMS: CCBG**

217 North Monroe Street  
Tallahassee, FL 32301  
Phone: 850 402-7821  
Fax: –  
Web: www.ccbg.com

CEO: William G. (Bill) Smith  
CFO: J. Kimbrough (Kim) Davis  
HR: Pamela Gay  
FYE: December 31  
Type: Public

Capital City Bank Group is the holding company for Capital City Bank (CCB) which serves individuals businesses and institutions from some 70 branches in Florida Georgia and Alabama. CCB offers checking savings and money market accounts; CDs; IRAs; Internet banking; and debit and credit cards. Commercial real estate mortgages account for about 40% of its loan portfolio; residential real estate loans also hover near 40%. The bank also originates business loans and consumer loans including credit cards. Capital City also performs data processing services for other financial institutions in its market area.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.0%          | 2,627.2 | 2,797.9 | 2,845.2 | 2,898.8 | 2,959.2 |
| Net income (\$ mil.)   | 29.7%         | 9.3     | 9.1     | 11.7    | 10.9    | 26.2    |
| Market value (\$ mil.) | 10.5%         | 260.3   | 257.1   | 343.0   | 384.2   | 388.7   |
| Employees              | (3.3%)        | 937     | 894     | 853     | 825     | 819     |

**CAPITAL DISTRICT PHYSICIANS' HEALTH PLAN, INC.**

500 PATROON CREEK BLVD  
ALBANY, NY 122065006  
Phone: 518-641-3700  
Fax: –  
Web: www.cdphp.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Capital District Physicians' Health Plan (CDPHP) is an independent not-for-profit health plan serving some 448000 members in two dozen New York counties. It offers employer-sponsored and individual managed care plans (including HMO PPO and consumer-directed plans) as well as a Medicare Advantage plan for seniors. The company's coverage include full coverage for some preventative medical services as well as options for covering prescription drugs dental work and vision services. CDPHP also provides wellness programs that help members with weight loss smoking cessation and chronic disease management.

|                        | Annual Growth | 12/01 | 12/02 | 12/03 | 12/09   | 12/13   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 4.9%          | –     | –     | 818.3 | 1,037.4 | 1,314.7 |
| Net income (\$ mil.)   | –             | –     | –     | (1.8) | 33.5    | 23.0    |
| Market value (\$ mil.) | –             | –     | –     | –     | –       | –       |
| Employees              | –             | –     | –     | –     | –       | 700     |

**CAPITAL HEALTH SYSTEM INC.**

750 BRUNSWICK AVE  
TRENTON, NJ 086384143  
Phone: 609-394-6000  
Fax: -  
Web: www.capitalhealth.org

CEO: Al Maghazeh  
CFO: Shane Fleming  
HR: -  
FYE: December 31  
Type: Private

Capital Health System (CHS) serves the residents of New Jersey's capital city through two hospitals. Together they have about 430 beds. The not-for-profit organization offers emergency surgical and acute health care and it serves as a hands-on teaching facility to nursing and medical students. It also operates outpatient care facilities. CHS primarily serves residents of Mercer County and parts of Bucks County in central New Jersey. Capital Health System offers centers for maternal and pediatric health neurology emergency and trauma services oncology orthopedics mental health surgery and sleep diagnostics.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/12  | 12/14  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 248.7%           | -     | -     | 0.3   | 538.8  | 585.5  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | (58.1) | (18.9) |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -      |
| Employees              | -                | -     | -     | -     | -      | 3,000  |

**CAPITAL ONE FINANCIAL CORP.**

NYS: COF

1680 Capital One Drive  
McLean, VA 22102  
Phone: 703 720-1000  
Fax: -  
Web: www.capitalone.com

CEO: Richard D. (Rich) Fairbank  
CFO: R. Scott Blackley  
HR: Sammy Duff  
FYE: December 31  
Type: Public

Thanks to its "What's in Your Wallet" branding campaign Capital One Financial is one of the most recognizable issuers of Visa and MasterCard credit cards in the US. It also provides typical banking products such as checking and savings accounts and has a unit focused on auto financing. Furthermore it sells insurance and offers business and commercial banking services. Capital One holds some 45 million customer accounts in the US Canada and the UK and maintains a deposit portfolio worth roughly \$250 billion. It boasts a banking network of hundreds of branches (mostly in about five US states) and maintains a strong online presence with its internet and mobile banking applications.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 4.8%             | 308,854.0 | 334,048.0 | 357,033.0 | 365,693.0 | 372,538.0 |
| Net income (\$ mil.)   | 8.0%             | 4,428.0   | 4,050.0   | 3,751.0   | 1,982.0   | 6,015.0   |
| Market value (\$ mil.) | (2.2%)           | 38,610.1  | 33,759.8  | 40,803.7  | 46,575.3  | 35,354.8  |
| Employees              | 0.9%             | 46,000    | 45,400    | 47,300    | 49,300    | 47,600    |

**CAPITAL PROPERTIES, INC.**

NBB: CPTP

5 Steeple Street, Unit 303  
Providence, RI 02903  
Phone: 401 435-7171  
Fax: 401 435-7179  
Web: www.capitalproperties.com

CEO: Robert H Eder  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Was it providence or clear foresight that led Capital Properties to buy land in what is now Capital Center a downtown revitalization project in Providence Rhode Island? The company owns and leases out about a dozen parcels of land totaling some 18 acres in the area making it Capital Center's largest landowner. It leases parcels for the long term (at least 99 years) and leaves development and improvement to its tenants. Subsidiaries own and operate a petroleum storage facility in East Providence used by Global Partners and lease land to Lamar Advertising for roadside billboards in Rhode Island and Massachusetts. Chairman and CEO Robert Eder and his wife Linda together own a majority of Capital Properties.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.0%)           | 7.8   | 8.5   | 5.1   | 5.2   | 5.3   |
| Net income (\$ mil.)   | (3.1%)           | 1.4   | 2.2   | 1.8   | 6.0   | 1.3   |
| Market value (\$ mil.) | 6.7%             | 77.5  | 72.9  | 89.1  | 92.3  | 100.6 |
| Employees              | (26.0%)          | 10    | 10    | 11    | 4     | 3     |

**CAPITAL SENIOR LIVING CORP.**

NYS: CSU

14160 Dallas Parkway, Suite 300  
Dallas, TX 75254  
Phone: 972 770-5600  
Fax: 972 770-5666  
Web: www.capitalsenior.com

CEO: Lawrence A. (Larry) Cohen  
CFO: Carey P. Hendrickson  
HR: -  
FYE: December 31  
Type: Public

Capital Senior Living sets its standards on providing high-class digs for affluent seniors. The company provides independent living assisted living and skilled nursing to the growing number of moderate- and upper-income seniors in the US. It owns or manages about 130 residential properties with a total of some 16500 beds in around two dozen states scattered across the country. Specialized care units for treatment of Alzheimer's patients are available; the company also operates a home health care agency at one of its communities. Private pay sources bring in about 95% of the company's revenue.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 4.6%             | 383.9  | 412.2  | 447.4  | 467.0  | 460.0  |
| Net income (\$ mil.)   | -                | (24.1) | (14.3) | (28.0) | (44.2) | (53.6) |
| Market value (\$ mil.) | (27.7%)          | 779.0  | 652.4  | 501.9  | 421.9  | 212.7  |
| Employees              | 5.3%             | 6,147  | 7,384  | 7,658  | 7,426  | 7,549  |

**CAPITAL SOUTHWEST CORP.**

NMS: CSWC

5400 Lyndon B. Johnson Freeway, Suite 1300  
Dallas, TX 75240  
Phone: 214 238-5700  
Fax: -  
Web: www.capitalsouthwest.com

CEO: Bowen S Diehl  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

A private equity firm Capital Southwest owns significant minority stakes in around 30 companies many of them in Texas. The business development company (BDC) offers growth capital recapitalization and acquisition financing and funding for management buyouts to companies in a variety of industries. It typically invests between \$5 million to \$15 million per transaction in target firms which do not include troubled companies startups real estate developments or other less-than-stable ventures. The company is also focused on investments in the US especially firms located in the Southwest Southeast Midwest and Mountain regions.

|                        | Annual<br>Growth | 03/15 | 03/16  | 03/17 | 03/18 | 03/19 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Assets (\$ mil.)       | (8.2%)           | 776.9 | 284.5  | 325.8 | 417.5 | 551.8 |
| Net income (\$ mil.)   | -                | (2.4) | (10.7) | 7.9   | 16.2  | 23.7  |
| Market value (\$ mil.) | (17.9%)          | 812.5 | 242.8  | 296.0 | 297.9 | 368.3 |
| Employees              | 6.7%             | 17    | 15     | 17    | 19    | 22    |

**CAPITALSOURCE INC.**

NYSE: CSE

633 W. 5th St. 33rd Fl.  
Los Angeles CA 90071  
Phone: 213-443-7700  
Fax: 800-543-2095  
Web: www.wrighttool.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

CapitalSource is a capital source of capital for small- and middle-market businesses. Its CapitalSource Bank subsidiary formed in 2008 provides commercial and multifamily mortgages operating loans equipment leases and other finance options to small and midsized companies from about 10 offices throughout the US. It also has about 20 bank branches in central and southern California that offer retail deposit products such as savings and money market accounts CDs and IRAs to help fund its lending activities. Target sectors include health care security technology consumer lending and professional practices such as dentist and physician offices.

**CAPITOL FEDERAL FINANCIAL INC**
**NMS: CFFN**

700 South Kansas Avenue  
Topeka, KS 66603  
Phone: 785 235-1341  
Fax: -  
Web: www.capfed.com

CEO: John B. Dicus  
CFO: Kent G. Townsend  
HR: -  
FYE: September 30  
Type: Public

Dorothy and Toto may not be in Kansas anymore but Capitol Federal Financial is. The holding company owns Capitol Federal Savings Bank the largest bank headquartered there. The savings bank serves metropolitan areas of the Sunflower State as well as Kansas City Missouri through about 45 branches including nearly a dozen inside retail stores such as Target Price Chopper and Dillons. Serving consumers and commercial customers the thrift offers standard services such as mortgages and loans deposits and retail investments. Its Capitol Agency affiliate sells life liability homeowners renters and vehicle insurance.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (1.3%)        | 9,844.2 | 9,267.2 | 9,192.9 | 9,449.5 | 9,340.0 |
| Net income (\$ mil.)   | 4.8%          | 78.1    | 83.5    | 84.1    | 98.9    | 94.2    |
| Market value (\$ mil.) | 3.3%          | 1,714.3 | 1,990.1 | 2,079.2 | 1,801.9 | 1,949.0 |
| Employees              | 2.8%          | 691     | 676     | 708     | 775     | 773     |

**CAPRI CAPITAL PARTNERS LLC**

875 N. Michigan Ave. Ste. 3430  
Chicago IL 60611  
Phone: 312-573-5300  
Fax: 312-573-5273  
Web: www.capricapital.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Capri Capital wants its investors to experience the Mediterranean isle's legendary spirit of "la dolce vita" "the sweet life." The company provides capital in the lending and equity investments arenas to public and private real estate companies. Its Capri Capital Advisors is a real estate investment management firm specializing in multi-family (more than two-thirds of its investments) industrial retail and office projects in major US markets. Capri Capital named after founders Daryl Carter and Quintin Primo was created in 1992 and manages nearly \$5 billion in loans and investments related to real estate.

**CAPRICOR THERAPEUTICS INC**
**NAS: CAPR**

8840 Wilshire Blvd., 2nd Floor  
Beverly Hills, CA 90211  
Phone: 310 358-3200  
Fax: -  
Web: www.capricor.com

CEO: Linda Marban  
CFO: Anthony Bergmann  
HR: -  
FYE: December 31  
Type: Public

While its operations are far from the Nile river Nile Therapeutics makes products aimed at getting cardiovascular systems moving like a river. A biopharmaceutical company Nile Therapeutics has a handful of candidates in development in its pipeline that are designed to treat acute heart failure. Its primary candidate CD-NP is a peptide (short specialized amino acid chain) engineered to treat acute decompensated heart failure (ADHF) or the rapid degeneration of the heart resulting from a heart attack or other medical conditions. Nile's other prominent candidate is an early-stage peptide also designed to treat similar cardiovascular conditions.

|                        | Annual Growth | 12/14 | 12/15  | 12/16  | 12/17 | 12/18  |
|------------------------|---------------|-------|--------|--------|-------|--------|
| Sales (\$ mil.)        | (23.1%)       | 4.8   | 5.5    | 4.0    | 2.7   | 1.7    |
| Net income (\$ mil.)   | -             | (6.2) | (12.9) | (18.8) | 2.4   | (15.2) |
| Market value (\$ mil.) | (42.4%)       | 11.8  | 9.6    | 8.3    | 5.0   | 1.3    |
| Employees              | (8.9%)        | 32    | 33     | 40     | 40    | 22     |

**CAPRIUS INC.**
**PINK SHEETS: CAPI**

10 Forest Ave. Ste. 220  
Paramus NJ 07652  
Phone: 201-342-0900  
Fax: 913-647-0132  
Web: www.elecsyscorp.com

CEO: Dwight Morgan  
CFO: Jonathan Joels  
HR: -  
FYE: September 30  
Type: Public

Caprius helps doctors take out the trash. The company owns a majority interest in MCM Environmental Technologies which provides systems for disposal of medical waste. Its SteriMed system can crush grind shred and mix all types of medical waste including metal sharps and needles plastic tubing and IV bags and glass items. Once this process is complete MCM's Steri-Cid chemical process disinfects the waste which can then be discarded as regular waste at as little as 10% of the original volume. MCM manufactures the SteriMed system in Israel; the company distributes parts and supplies from facilities in Israel. In 2011 the company was acquired by Vintage Capital Group LLC.

**CAPROCK COMMUNICATIONS INC.**

4400 S. Sam Houston Pkwy. East  
Houston TX 77048  
Phone: 832-668-2300  
Fax: 832-668-2388  
Web: www.caprock.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

CapRock Communications provides satellite communications services where others fear to tread. The company's network enables the secure transmission of voice data and video primarily for customers operating in remote locations or harsh environments such as offshore drilling platforms. Clients come from the construction maritime military mining and energy exploration industries. CapRock also provides systems integration and project management services including engineering design equipment installation and testing. CapRock operates a global communications network in cooperation with other satellite fleet operators. The company was acquired by Harris Corporation in 2010 for about \$525 million in cash.

**CAPSONIC GROUP LLC**

460 2nd St.  
Elgin IL 60123-7008  
Phone: 847-888-7300  
Fax: 847-888-7543  
Web: www.capsonic.com

CEO: Greg G Liautaud  
CFO: Thomas Gillespie  
HR: -  
FYE: December 31  
Type: Private

Following the belief that specialization makes money Capsonic Group specializes in high-volume production of custom molded plastic inserts and composites. Its products include connectors for electronics and vehicles; sensors for telecommunication devices; switch bases for power tools; and brush holders for office machines and appliances. About half of its sales are from automakers and component makers such as GM Ford and Hewlett-Packard. The company operates a plant housing 50 30-ton to 300-ton presses that bind multiple plastic and metal materials to create one part. Its services include product design and prototyping. Sister company Capsonic Automotive produces solenoid switches and lighting components.

**CAPSTEAD MORTGAGE CORP.**

NYS: CMO

8401 North Central Expressway, Suite 800  
Dallas, TX 75225-4404  
Phone: 214 874-2323  
Fax: -  
Web: www.capstead.com

CEO: Phillip A. Reinsch  
CFO: Lance J. Phillips  
HR: Jill Reed  
FYE: December 31  
Type: Public

Capstead Mortgage is a self-managed real estate investment trust (REIT) with holdings in mortgage-backed securities. It makes leveraged investments in single-family residential adjustable-rate mortgage securities issued and backed by government agencies such as Fannie Mae Freddie Mac and Ginnie Mae. It occasionally makes limited investments in credit-sensitive commercial mortgage assets as well. The REIT typically funds its investment activities through short-term borrowings or equity offerings. Founded in 1985 Capstead is one of the oldest publicly traded mortgage REITs in the US and manages an investment portfolio worth roughly \$13.5 billion.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (4.1%)           | 14,389.1 | 14,446.4 | 13,576.9 | 13,733.4 | 12,186.5 |
| Net income (\$ mil.)   | (22.8%)          | 140.8    | 108.3    | 82.9     | 79.6     | 50.1     |
| Market value (\$ mil.) | (14.2%)          | 1,047.2  | 745.3    | 869.0    | 737.6    | 568.8    |
| Employees              | 1.7%             | 14       | 14       | 14       | 13       | 15       |

**CAPSTONE TURBINE CORP**

NAS: CPST

16640 Stagg Street  
Van Nuys, CA 91406  
Phone: 818 734-5300  
Fax: -  
Web: www.capstoneturbine.com

CEO: Darren R. Jamison  
CFO: Richard K. (Rich) Atkinson  
HR: -  
FYE: March 31  
Type: Public

Capstone Turbine's products are here when the lights go out. The company makes the Capstone MicroTurbine a power-generating system that produces environmentally friendly electricity and heat. The microturbines which can operate on a stand-alone basis or be connected to the utility grid run on a variety of liquid and gaseous fuels such as natural gas diesel kerosene propane and flare gases from landfills and sewage plants. In the event of a power outage customers can use microturbines to produce their own secure power for extended periods of time; microturbines can also be used as onboard battery chargers for hybrid electric vehicles.

|                        | Annual<br>Growth | 03/15  | 03/16  | 03/17  | 03/18  | 03/19  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (7.8%)           | 115.5  | 85.2   | 77.2   | 82.8   | 83.4   |
| Net income (\$ mil.)   | -                | (31.5) | (25.2) | (23.9) | (10.0) | (16.7) |
| Market value (\$ mil.) | 8.4%             | 4.7    | 11.5   | 5.5    | 8.2    | 6.5    |
| Employees              | (10.1%)          | 236    | 191    | 168    | 151    | 154    |

**CAPTAIN D'S LLC**

1717 Elm Hill Pike Ste. A-1  
Nashville TN 37210  
Phone: 615-391-5461  
Fax: 615-231-2309  
Web: www.captainds.com

CEO: Phil Greifeld  
CFO: Keith Davis  
HR: -  
FYE: October 31  
Type: Private

This Captain sails the fast food seas. Captain D's operates Captain D's Seafood Kitchen a leading quick-service seafood chain with more than 525 company-owned and franchised locations in about 25 states. The eateries feature a menu of fried and broiled fish shrimp and chicken as well as french fries hush puppies and corn on the cob. Captain D's also serves fish and chicken sandwiches salads and menu items for kids. Most of the restaurants are located in such southern states as Georgia Tennessee and Alabama. Ray Danner started the business as Mr. D's in 1969. Private equity firm Sun Capital Partners acquired the chain in 2010.

**CAPTECH VENTURES INC.**

7100 FOREST AVE STE 204  
RICHMOND, VA 232623742  
Phone: 804-355-0511  
Fax: -  
Web: www.captechconsulting.com

CEO: Sandy Williamson  
CFO: -  
HR: Marta Lefleor  
FYE: December 31  
Type: Private

CapTech Ventures provides management and IT consulting and related services to business and public sector clients primarily in the Mid-Atlantic region. The company specializes in providing technology services and products (covering big data agile methodology mobile app development and digital strategies for top companies and government agencies). Areas of specialty include data warehousing network design systems integration software interface design training and network security. CapTech serves retailers health care providers and financial services companies among others. Clients have included Campbell Soup Company the Richmond Virginia Chamber of Commerce and the US Navy.

|                        | Annual<br>Growth | 12/01 | 12/02 | 12/04 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 23.0%            | -     | 8.7   | 14.4  | 49.8  | 69.1  |
| Net income (\$ mil.)   | 66.4%            | -     | -     | 0.1   | 2.3   | 5.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 415   |

**CARA THERAPEUTICS INC**

NMS: CARA

4 Stamford Plaza, 107 Elm Street, 9th Floor  
Stamford, CT 06902  
Phone: 203 406-3700  
Fax: -  
Web: www.caratherapeutics.com

CEO: Derek T. Chalmers  
CFO: Josef C. Schoell  
HR: -  
FYE: December 31  
Type: Public

Cara Therapeutics cares about pain therapy. The clinical-stage biopharmaceutical company focuses on developing and commercializing new chemical products designed to alleviate pain by selectively targeting kappa opioid receptors. Its proprietary class of product candidates target the body's peripheral nervous system. In test with patients with moderate-to-severe pain they have demonstrated efficacy without inducing many of the undesirable side effects often associated with pain therapeutics. Cara's most advanced product candidate is intravenous CR845. The company filed to go public in 2014.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 43.5%            | 3.2    | 3.8    | 0.1    | 0.9    | 13.5   |
| Net income (\$ mil.)   | -                | (17.7) | (24.7) | (57.3) | (58.1) | (74.0) |
| Market value (\$ mil.) | 6.9%             | 394.3  | 666.8  | 367.4  | 484.1  | 514.1  |
| Employees              | 38.4%            | 15     | 20     | 34     | 37     | 55     |

**CARACO PHARMACEUTICAL LABORATORIES LTD.**

NYSE AMEX: CPD

1150 Elijah McCoy Dr.  
Detroit MI 48202  
Phone: 313-871-8400  
Fax: 313-871-8314  
Web: www.caraco.com

CEO: Subramanian Kalyanasundaram  
CFO: Mukul Rathni  
HR: -  
FYE: March 31  
Type: Public

Caraco Pharmaceutical Laboratories peddles cheaper versions of prescription drugs. The drug company sells generic knock-offs of a wide variety of pharmaceuticals including about 40 prescription products in various strengths and dosages. Its product lineup includes treatments for high blood pressure cancer nervous system conditions diabetes allergies and pain. Indian drugmaker Sun Pharmaceutical Industries owns a majority stake in the firm and licenses US marketing rights to Caraco for a number of generic drugs. Caraco markets its products throughout the US and Puerto Rico selling primarily to pharmaceutical wholesalers. However it has halted manufacturing operations due to regulatory concerns.

**CARASOFT TECHNOLOGY CORP.**

12369 Sunrise Valley Dr. Ste. D2  
Reston VA 20191  
Phone: 703-871-8500  
Fax: 703-871-8505  
Web: www.carasoft.com

CEO: –  
CFO: John Bukman  
HR: –  
FYE: December 31  
Type: Private

Carasoft loves it when the government spends money (on technology that is.) It is a B2G (business to government) contractor that distributes software products by Adobe Red Hat SAP Symantec and VMware to local state and federal agencies especially through the General Services Administration. Carasoft's technology partners offer data storage cloud computing resources encryption and open-source software and intelligence and human resources technologies among others. Founded in 2004 the company was named after CEO Craig Abod's daughter Carah.

**CARAUSTAR RECOVERED FIBER GROUP INC.**

5000 Austell-Powder Springs Rd. Ste. 300  
Austell GA 30106-3227  
Phone: 770-948-3101  
Fax: 718-292-6348  
Web: www.manhattanbeer.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Caraustar Recovered Fiber Group (RFG) a division of Caraustar Industries provides recovered fiber for use as paperboard through its processing plants and recycling centers located across the US. Recovered paper is processed into paperboard which in turn is converted into products such as tubes cores composite containers cartons and custom packaging. Through its own facilities and through brokerage operations Caraustar RFG distributes over a million tons of paper stock annually. Caraustar Industries filed Chapter 11 in May 2009; it reorganized and emerged as a private company in August 2009 after eliminating approximately \$135 million in debt. Wayzata Investment Partners is the controlling stakeholder.

**CARBO CERAMICS INC.**
**NBB: CRRT**

575 North Dairy Ashford, Suite 300  
Houston, TX 77079  
Phone: 281 921-6400  
Fax: –  
Web: www.carboceramics.com

CEO: Gary A. Kolstad  
CFO: Ernesto Bautista  
HR: Ellen Smith  
FYE: December 31  
Type: Public

CARBO Ceramics' proppants (tiny alumina-based ceramic beads) are a welcome release for natural gas and oil well operators. To increase well production operators often pump fluids down wells at high pressure to create fractures in the hydrocarbon-bearing rock formation (hydraulic fracturing). Proppants are suspended in the fluid to fill the channels and "prop" up the fissures so that natural gas and oil may flow to the surface. CARBO Ceramics also offers related software and consulting services. The US accounts for 80% of company sales.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16  | 12/17   | 12/18  |
|------------------------|------------------|---------|---------|--------|---------|--------|
| Sales (\$ mil.)        | (24.5%)          | 648.3   | 279.6   | 103.1  | 188.8   | 210.7  |
| Net income (\$ mil.)   | –                | 55.6    | (109.5) | (80.1) | (253.1) | (75.4) |
| Market value (\$ mil.) | (45.7%)          | 1,109.8 | 476.6   | 289.9  | 282.1   | 96.4   |
| Employees              | (21.1%)          | 1,048   | 665     | 431    | 424     | 407    |

**CARBONITE INC**
**NMS: CARB**

Two Avenue de Lafayette  
Boston, MA 02111  
Phone: 617 587-1100  
Fax: –  
Web: www.carbonite.com

CEO: Steve Munford  
CFO: Anthony Folger  
HR: –  
FYE: December 31  
Type: Public

Carbonite wishes that everyone followed the No. 1 piece of advice from any IT person ever: "Backup your data." Carbonite's cloud-based backup and protection services preserve documents emails music photos and settings for PCs (Windows or Mac) and mobile devices such as Apple's iPhone and Google OS Android phones. Most of the company's revenue comes from subscriptions many in effect over several years. Carbonite targets the small and medium business market for its services while also operating a sizable business with consumers. The Boston-based company makes most of its sales in the US.

|                        | Annual<br>Growth | 12/13  | 12/14 | 12/15  | 12/16 | 12/17 |
|------------------------|------------------|--------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 22.3%            | 107.2  | 122.6 | 136.6  | 207.0 | 239.5 |
| Net income (\$ mil.)   | –                | (10.6) | (9.4) | (21.6) | (4.1) | (4.0) |
| Market value (\$ mil.) | 20.7%            | 333.4  | 402.2 | 276.2  | 462.2 | 707.4 |
| Employees              | 22.2%            | 434    | 589   | 623    | 840   | 967   |

**CARDEAN LEARNING GROUP LLC**

111 N. Canal St. Ste. 455  
Chicago IL 60606-7204  
Phone: 312-669-5222  
Fax: 954-360-7081  
Web: www.valveresearch.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

A maker of Masters of the Universe? Well not quite but Cardean Learning which operates Cardean University can make you a Master of Business. The company offers more than 60 online graduate and undergraduate degrees certificates and specializations including a fully accredited MBA program. Cardean Learning created its MBA courses in collaboration with Carnegie Mellon University Columbia Business School the London School of Economics and Political Science Stanford University and the University of Chicago Graduate School of Business. The institution is accredited by the Accrediting Commission of the Distance Education Training Council (DETC).

**CARDIAC SCIENCE CORPORATION**

3303 Monte Villa Pkwy.  
Bothell WA 98021  
Phone: 425-402-2000  
Fax: 909-357-2020  
Web: www.maisto.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

The heart can't lie to Cardiac Science. The medical device company makes cardiovascular monitoring and therapeutic equipment including automated external defibrillators (AEDs) and electrocardiograms (ECGs/EKGs) as well as systems that analyze the heart's performance under stress. Its monitoring systems are used for extended surveillance and include telemetry devices for evaluation of the heart during rehabilitation exercise. Cardiac Science sells accessories such as lead wires and electrodes and provides product repair and technical support services. The company which has direct and indirect sales channels in more than 100 countries is a subsidiary of India-based health equipment manufacturer Opto Circuits.

**CARDINAL BANKSHARES CORP.**

NBB: CDBK

101 Jacksonville Circle, P.O. Box 215  
Floyd, VA 24091  
Phone: 540 745-4191  
Fax: 540 745-4133  
Web: www.bankoffloyd.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cardinal Bankshares may not answer to the Pope but it does pay attention to what its shareholders have to say. It is the holding company for The Bank of Floyd which serves southwest Virginia's Floyd County and surrounding areas from about 10 locations. The bank offers standard retail products and services including checking and savings accounts CDs IRAs and credit cards. It uses funds from deposits to write loans primarily real estate mortgages and loans. Bank subsidiary FBC has interests in two Virginia title insurance firms and an investment services company.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.7%             | 249.1 | 266.2 | 282.1 | 268.8 | 276.8 |
| Net income (\$ mil.)   | (26.3%)          | 1.0   | 1.1   | (4.2) | (7.2) | 0.3   |
| Market value (\$ mil.) | 1.4%             | 12.7  | 20.3  | 20.7  | 17.7  | 13.4  |
| Employees              | (2.5%)           | 40    | 39    | -     | -     | -     |

**CARDINAL FINANCIAL CORP**

NMS: CFNL

8270 Greensboro Drive, Suite 500  
McLean, VA 22102  
Phone: 703 584-3400  
Fax: -  
Web: www.cardinalbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cardinal Financial can help you keep out of the red. The holding company owns Cardinal Bank which operates some 30 branches in northern Virginia and the Washington DC metropolitan area. Serving commercial and retail customers it offers such deposit options as checking savings and money market accounts; IRAs; and CDs as well as trust services. Commercial real estate loans make up more than 40% of Cardinal Financial's loan portfolio; residential mortgages construction loans business loans and home equity and consumer loans round out the bank's lending activities. West Virginia-based United Bankshares is buying Cardinal Financial for \$912 million.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 11.5%            | 2,602.7 | 3,039.2 | 2,894.2 | 3,399.1 | 4,029.9 |
| Net income (\$ mil.)   | 14.0%            | 28.0    | 45.3    | 25.5    | 32.7    | 47.3    |
| Market value (\$ mil.) | 20.6%            | 347.7   | 527.7   | 582.4   | 642.0   | 736.5   |
| Employees              | 13.7%            | 510     | 706     | 809     | 733     | 851     |

**CARDINAL HEALTH PHARMACY SOLUTIONS**

1330 Enclave Pkwy.  
Houston TX 77077  
Phone: 281-749-4000  
Fax: 281-749-2068  
Web: www.cardinal.com/us/en/pharmacysolutions/overv

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Business Segment

Cardinal Health Pharmacy Solutions soars above the playing field as a leading pharmacy management provider for hospitals in the US. The company provides services for all aspects of its institutional clients' pharmacy operations including full-service outsourcing staffing purchasing cost control regulatory compliance consulting finance and efficiency consulting quality and safety control and information technology. Its inventory control products include the Rx-source remote order entry software (online prescription processing by remote pharmacists) and the Rx-view medication order management system (for prescription use tracking and metrics). The company is a division of drug distributor Cardinal Health.

**CARDINAL HEALTH, INC.**

NYS: CAH

7000 Cardinal Place  
Dublin, OH 43017  
Phone: 614 757-5000  
Fax: -  
Web: www.cardinalhealth.com

CEO: Michael C. (Mike) Kaufmann  
CFO: Jorge M. Gomez  
HR: Pamela O. (Pam) Kimmert  
FYE: June 30  
Type: Public

When your local pharmacy runs low on drugs or supplies it might just call Cardinal Health. The company is a top distributor of pharmaceuticals and other medical supplies and equipment in the US. Its pharmaceutical division provides supply chain services including branded generic and specialty pharmaceutical and OTC drug distribution. It also franchises Medicine Shoppe retail pharmacies. Cardinal's medical division parcels out medical laboratory and surgical supplies and provides logistics consulting and data management. Customers include retail pharmacies hospitals health care systems surgery centers nursing homes doctor's offices clinical labs and other health care businesses. The US accounts for the majority of Cardinal's sales.

|                        | Annual<br>Growth | 06/15     | 06/16     | 06/17     | 06/18     | 06/19     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 9.2%             | 102,531.0 | 121,546.0 | 129,976.0 | 136,809.0 | 145,534.0 |
| Net income (\$ mil.)   | 2.9%             | 1,215.0   | 1,427.0   | 1,288.0   | 256.0     | 1,363.0   |
| Market value (\$ mil.) | (13.4%)          | 25,011.4  | 23,325.0  | 23,298.1  | 14,600.2  | 14,082.9  |
| Employees              | 9.4%             | 34,500    | 37,300    | 40,400    | 50,200    | 49,500    |

**CARDINAL LOGISTICS MANAGEMENT CORPORATION**

5333 Davidson Hwy.  
Concord NC 28027  
Phone: 704-786-6125  
Fax: 704-788-6618  
Web: www.cardlog.com

CEO: -  
CFO: Michael Roberts  
HR: Lindsay Sexton  
FYE: December 31  
Type: Private

Cardinal Logistics Management sings a sweet song when it comes to freight transportation. The company is a leading North American logistics provider with one of the largest dedicated fleet operations in the US. Its services include less-than-truck-load (LTL) transportation in which freight from multiple shippers is combined into a single trailer; dedicated contract carriage in which drivers and equipment are assigned to customers long term; bulk transport; supply chain consulting; and warehousing and distribution. Cardinal Logistics which is owned by New York private equity firm Centerbridge Partners merged with another Centerbridge owned company Greatwide Logistics Services in early 2013.

**CARDINGTON YUTAKA TECHNOLOGIES INC.**

575 W. Main St.  
Cardington OH 43315  
Phone: 419-864-8777  
Fax: 419-864-7771  
Web: www.yutakatech.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

Cardington Yutaka Technologies (CYT) and its parent company Honda Motor Co. possess a certain synergy; subsidiary CYT supplies its parent with automotive parts and never wishes to appear exhausted. Primary parts manufactured by the company include exhaust systems and torque and catalytic converters. It also manufactures an assortment of other parts for manufacturers of both automobiles and all-terrain vehicles. CYT operates three manufacturing plants in the US — Alabama Ohio and South Carolina. The company's main customers are the various manufacturing plants of Honda of America Mfg. Inc.

**CARDIOGENESIS CORPORATION**

11 Musick  
Irvine CA 92618-1638  
Phone: 949-420-1800  
Fax: 949-420-1888  
Web: www.cardiogenesis.com

CEO: –  
CFO: William R Abbott  
HR: –  
FYE: December 31  
Type: Subsidiary

Cardiogenesis will leave a hole in your heart and not feel a pang of guilt. The company's laser and fiber-optic systems are used for transmyocardial revascularization (TMR) and percutaneous myocardial channeling (PMC) procedures that use a laser to cut channels through the heart muscle into the heart chamber to help circulation in cardiac patients. Its SolarGen 2100 system is FDA-approved and is marketed through Cardiogenesis' sales force in the US and through international distributors. The company's PMC system is available outside the US. It also sells catheters and other related equipment to operate its laser systems. Tissue preservation firm CryoLife bought Cardiogenesis in 2010 for about \$22 million.

**CARDIOVASCULAR SYSTEMS, INC**
**NMS: CSI**

1225 Old Highway 8 Northwest  
St. Paul, MN 55112-6416  
Phone: 651 259-1600  
Fax: –  
Web: www.csi360.com

CEO: Scott R. Ward  
CFO: Laurence L. (Larry) Betterley  
HR: –  
FYE: June 30  
Type: Public

While Cardiovascular Systems Inc. (CSI) deals with blood there's no crime scene investigation here. Its Orbital Atherectomy Systems (OAS) treat calcified and fibrotic plaque in arterial vessels throughout the leg and heart in a few minutes of treatment time and address many of the limitations associated with existing surgical catheter and pharmacological treatment alternatives. CSI's Diamondback 360° Predator 360° and Stealth 360° products are minimally invasive catheter systems that help restore blood flow to the legs of patients with peripheral arterial disease (PAD) a condition that occurs when plaque builds up on limb arteries; and address the effects of coronary arterial disease (CAD).

|                        | Annual Growth | 06/15  | 06/16  | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|--------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%          | 181.5  | 178.2  | 204.9   | 217.0   | 248.0   |
| Net income (\$ mil.)   | –             | (32.8) | (56.0) | (1.8)   | 1.7     | (0.3)   |
| Market value (\$ mil.) | 12.9%         | 924.0  | 641.9  | 1,125.9 | 1,129.8 | 1,499.7 |
| Employees              | 5.2%          | 597    | 581    | 579     | 652     | 731     |

**CARDONE INDUSTRIES INC.**

5501 Whitaker Ave.  
Philadelphia PA 19124-1799  
Phone: 215-912-3000  
Fax: 215-912-3700  
Web: www.cardone.com

CEO: Mike Carr  
CFO: Kevin Bagby  
HR: Sal Lo Dico  
FYE: December 31  
Type: Private

Old car parts are the new cool thanks to Cardone Industries. The company is one of the largest remanufacturers of auto parts for the aftermarket. Cardone offers seven lines under the A1 Cardone brand: brakes (master cylinders) drivetrain parts (constant-velocity axles) electronics (ignition distributors mass air flow sensors) fuel/air systems (intake manifolds) motors (window-lift and wiper) pumps (water and vacuum) and steering (power-steering pumps). New parts are also sold under the Cardone Select name. Cardone's eco-friendly benefits include material and energy conservation and landfill reduction.

**CARDTRONICS PLC**
**NMS: CATM**

2050 West Sam Houston Parkway South, Suite 1300  
Houston, TX 77042  
Phone: 832 308-4000  
Fax: –  
Web: www.cardtronics.com

CEO: Steven A. (Steve) Rathgaber  
CFO: Edward H. (Ed) West  
HR: Rose Martinez  
FYE: December 31  
Type: Public

Cardtronics is the largest non-bank owner and operator of automated teller machines (ATMs) and related financial services equipment in the world. It maintains more than 112600 cash machines in Europe and North America including 92000 locations in the US many of which are branded by banks such as Chase PNC and Citibank. The company also leases and sells machines to airports convenience stores supermarkets malls and drug stores including Walgreens and CVS stores. Most clients pay the company to handle some or all of the maintenance services or operational services of their ATMs. Cardtronics also operates Allpoint which is the largest surcharge-free ATM network in the US with 55000 machines.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.3%          | 1,054.8 | 1,200.3 | 1,265.4 | 1,507.6 | 1,345.2 |
| Net income (\$ mil.)   | (43.9%)       | 37.1    | 67.1    | 88.0    | (145.4) | 3.7     |
| Market value (\$ mil.) | –             | –       | –       | –       | –       | –       |
| Employees              | (5.9%)        | 2,683   | 1,739   | 1,734   | 2,271   | 2,104   |

**CARE NEW ENGLAND HEALTH SYSTEM INC**

45 WILLARD AVE  
PROVIDENCE, RI 029053218  
Phone: 401-453-7900  
Fax: –

CEO: John Hynes  
CFO: –  
HR: –  
FYE: September 30  
Type: Private

Care New England Health System take pains to ease its patients' pain. The system operates four hospitals: Kent Hospital a general acute care facility with about 360 beds; the 290-bed Memorial Hospital of Rhode Island; psychiatric facility Butler Hospital; and Women & Infants Hospital of Rhode Island which specializes in obstetrics gynecology and newborn pediatrics. All told the system has more than 963 licensed beds. Care New England formed in 1996 by three member hospitals also operates a home health agency and outpatient care facilities. In late 2016 the system dropped its plans to merge with Southcoast Health. The following year it agreed to be acquired by Partners HealthCare which is expanding outside of Massachusetts.

|                        | Annual Growth | 09/12 | 09/13 | 09/15 | 09/16   | 09/17   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 86.0%         | –     | 94.6  | 126.9 | 1,154.7 | 1,132.6 |
| Net income (\$ mil.)   | 82.7%         | –     | 2.0   | (8.7) | (63.2)  | 21.9    |
| Market value (\$ mil.) | –             | –     | –     | –     | –       | –       |
| Employees              | –             | –     | –     | –     | –       | 6,500   |

**CARE.COM INC**
**NYS: CRCM**

77 Fourth Avenue, Fifth Floor  
Waltham, MA 02451  
Phone: 781 642-5900  
Fax: –  
Web: www.care.com

CEO: Sheila Lirio Marcelo  
CFO: Steve Boulanger  
HR: –  
FYE: December 29  
Type: Public

Care.com lets families shop for child care senior care special needs care pet care tutoring and housekeeping services via web and mobile platforms. The site has more than 14 million members including more than 7.5 million families and more than 6 million caregivers who use Care.com to market their services and find employment. The service which is actively used in more than 15 countries (primarily the US but also Canada the UK and other parts of Western Europe) averages about 6.5 million unique visitors each month including about 4 million visitors per month from mobile devices. Care.com also offers household payroll management (HomePay) and other services. In early 2014 Care.com went public.

|                        | Annual Growth | 12/14  | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 13.3%         | 116.7  | 138.7  | 161.8 | 174.1 | 192.3 |
| Net income (\$ mil.)   | –             | (80.3) | (35.0) | 7.0   | 10.7  | 52.9  |
| Market value (\$ mil.) | 24.0%         | 267.0  | 233.1  | 274.7 | 578.3 | 630.6 |
| Employees              | 29.2%         | 853    | 799    | 787   | 891   | 2,376 |



**CAREALLIANCE HEALTH SERVICES**

316 CALHOUN ST  
CHARLESTON, SC 294011113  
Phone: 843-724-2000  
Fax: -  
Web: www.rsfs.com

CEO: David L. Dunlap  
CFO: Bret Johnson  
HR: Christie Clerc  
FYE: December 31  
Type: Private

CareAlliance Health Services (doing business as Roper St. Francis Healthcare) operates four hospitals — the 370-bed Roper Hospital the 200-bed Bon Secours St. Francis Hospital the 85-bed Mount Pleasant Hospital and the Roper Rehabilitation Hospital. Besides providing home health services it also operates outpatient emergency primary care and diagnostic facilities. Roper St. Francis Healthcare serves Charleston South Carolina and surrounding communities. Its Roper St. Francis Physician Partners is one of the region's largest physician practices.

|                        | Annual<br>Growth | 12/07 | 12/08  | 12/09 | 12/14 | 12/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | -     | 618.0  | 682.8 | 793.7 | 827.2 |
| Net income (\$ mil.)   | -                | -     | (51.9) | 56.4  | (2.5) | 16.1  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 5,000 |

**CARECENTRIC INC.**

Overlook II 2839 Paces Ferry Rd. Ste. 900  
Atlanta GA 30339  
Phone: 678-264-4400  
Fax: 770-384-1650  
Web: www.carecentric.com

CEO: John Driscoll  
CFO: Lyle Newkirk  
HR: -  
FYE: December 31  
Type: Subsidiary

CareCentric helps health care providers spend less time managing their business operations and more time paying attention to patients. Formerly Simone Central Holdings the company offers software and services to help manage billing collections back office human resource development and process improvement systems for post-acute and long-term care providers. In addition to its software offerings CareCentric also provides outsourced scheduling patient intake marketing and quality assurance services. In early 2011 Mediware acquired CareCentric.

**CAREFIRST INC.**

10455 Mill Run Circle  
Owings Mills MD 21117-5559  
Phone: 410-528-7000  
Fax: 513-381-0149  
Web: www.firststudentinc.com

CEO: Chuck Burrell  
CFO: -  
HR: Lashawna May  
FYE: December 31  
Type: Private - Not-for-Pr

CareFirst makes health care coverage its No.1 priority. The firm is a not-for-profit non-stock holding company with subsidiaries providing managed health care plans to about 3.4 million members in Maryland and Washington DC. The company's main subsidiaries CareFirst of Maryland and Group Hospitalization and Medical Services are licensees of the Blue Cross and Blue Shield Association. Together the subsidiaries do business as CareFirst BlueCross BlueShield and offer Blue-branded HMO and PPO plans as well as consumer-driven coverage to individuals and employers throughout their service areas. Non-Blue subsidiaries and affiliates provide third-party benefits administration and claims processing services.

**CAREFUSION CORP**

NYS: CFN

3750 Torrey View Court  
San Diego, CA 92130  
Phone: 858 617-2000  
Fax: -  
Web: www.carefusion.com

CEO: -  
CFO: Christopher R Reidy  
HR: -  
FYE: June 30  
Type: Public

CareFusion cares about eliminating confusion and infection in hospital settings. It sells medical equipment - infusion and respiratory ventilation systems - and accompanying disposables for infection prevention. The company's Pyxis automated medication dispensing units cut down on clinician error when dealing with patients in critical care settings. Its Alaris infusion products include software to reduce IV medication errors. The company also makes AVEA respiratory ventilation devices SensorMedics pulmonary care products and V. Mueller surgical instruments. Other products and software help prevent the spread of hospital-acquired infections. Medical equipment maker Becton Dickinson is buying CareFusion.

|                        | Annual<br>Growth | 06/10   | 06/11   | 06/12   | 06/13   | 06/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.6%)           | 3,929.0 | 3,528.0 | 3,598.0 | 3,550.0 | 3,842.0 |
| Net income (\$ mil.)   | 21.1%            | 194.0   | 244.0   | 293.0   | 385.0   | 417.0   |
| Market value (\$ mil.) | 18.2%            | 4,639.9 | 5,553.5 | 5,249.0 | 7,532.1 | 9,065.1 |
| Employees              | 1.6%             | 15,000  | 14,000  | 15,000  | 15,000  | 16,000  |

**CAREGROUP, INC.**

375 LONGWOOD AVE FL 7  
BOSTON, MA 022155395  
Phone: 617-667-1715  
Fax: -  
Web: www.caregroup.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Thanks to CareGroup there's well-bein' in Beantown. CareGroup serves Massachusetts residents through its flagship facility the 672-bed Beth Israel Deaconess Medical Center (BIDMC) and five other hospital campuses. With more than 1100 beds total the system provides a comprehensive range of general acute care as well as specialty care in a number of areas including orthopedics obstetrics diabetes and cardiovascular disease. In addition to its hospitals CareGroup operates a network of outpatient clinics and physician practices in the Boston area. It is also heavily involved in biomedical research and medical education.

|                        | Annual<br>Growth | 09/08 | 09/09 | 09/10 | 09/11   | 09/12   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 2.9%             | -     | -     | -     | 2,380.1 | 2,448.8 |
| Net income (\$ mil.)   | 179.5%           | -     | -     | -     | 47.0    | 131.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 12,000  |

**CAREY INTERNATIONAL INC.**

4530 Wisconsin Ave. NW  
Washington DC 20016  
Phone: 202-895-1200  
Fax: 202-895-1269  
Web: www.carey.com

CEO: Sandy Miller  
CFO: -  
HR: -  
FYE: November 30  
Type: Private

Carey International carries passengers in about 550 major cities in some 60 countries. The company provides chauffeured car services primarily to business travelers as well as ground transportation logistics management through a global network of franchisees operated by the Carey family of subsidiaries licensees and affiliates. Services include airport pick-ups and drop-offs hourly charters special events and leisure travel. The company's fleet consists of sedans limousines vans minibuses and buses. Carey links its centralized reservation system to terminals at travel agencies corporate travel departments and government offices. It also offers online reservations. Carey was founded in 1921.

**CARHARTT INC.**

5750 Mercury Dr.  
Dearborn MI 48126  
Phone: 313-271-8460  
Fax: 313-271-3455  
Web: www.carhartt.com

CEO: Mark Valade  
CFO: Susan Telang  
HR: -  
FYE: December 31  
Type: Private

Real workers don't leave home without first donning their Carharts. The clothing maker produces rugged overalls flame-resistant workwear outerwear sweatshirts sportswear and pants favored by farmers and other hard-working people. Its products have even appeared in such films as "The Perfect Storm" and "The Horse Whisperer". Most of Carhartt's items sold to men women and children are made in US factories; the rest are produced in Mexico and Europe. Besides its own shops Carhartt's apparel is carried by major chains including Bass Pro Shops and Cabela's and international retailers in North America Europe Japan and Australia. The family of founder Hamilton Carhartt owns the firm which was founded in 1889.

**CARILION CLINIC**

1906 BELLEVIEW AVE SE  
ROANOKE, VA 240141838  
Phone: 540-981-7900  
Fax: -  
Web: www.goodneighborpharmacy.com

CEO: Nancy Howell Agee  
CFO: Don Lorton  
HR: Robyn Tuck  
FYE: September 30  
Type: Private

If the name rings a bell for Virginians it may be because Carilion Clinic provides medical care for the citizens of southwestern Virginia. The regional health system includes eight not-for-profit hospitals a network of physicians and a research partnership with Virginia Tech. Carilion Clinic (including its handful of affiliates) has some 1200 beds and 60 neonatal ICU beds available. In addition to providing a range of medical treatments Carilion Clinic provides continuing medical education through its affiliation with medical schools including Virginia Tech Carilion School of Medicine and Research Institute (VTC).

|                        | Annual<br>Growth | 09/13 | 09/14   | 09/15*  | 03/16* | 09/16   |
|------------------------|------------------|-------|---------|---------|--------|---------|
| Sales (\$ mil.)        | (0.2%)           | -     | 1,489.5 | 1,510.5 | 800.9  | 1,482.7 |
| Net income (\$ mil.)   | -                | -     | (28.1)  | (42.6)  | 19.2   | (1.8)   |
| Market value (\$ mil.) | -                | -     | -       | -       | -      | -       |
| Employees              | -                | -     | -       | -       | -      | 9,200   |

\*Fiscal year change

**CARL BUDDIG & COMPANY**

950 W. 175 St.  
Homewood IL 60430  
Phone: 708-798-0900  
Fax: 708-798-1284  
Web: www.buddig.com

CEO: Thomas Buddig  
CFO: Dan Wynn  
HR: -  
FYE: December 31  
Type: Private

Less is more at the Carl Buddig & Company which manufactures and markets some of the thinnest lunch meats available. The company's most popular brand Original Buddig is a svelte 10-15 calories per slice and comes in choices such as beef chicken turkey ham pastrami and corned beef. It also offers Old Wisconsin brand smoked beef jerky sticks and snack bites along with wieners bratwurst Polish sausage summer sausage and ring bologna. Carl Buddig's meat products are available in the US Puerto Rico and Canada and are sold at retail food outlets including Kroger Albertson's Safeway Food Lion Giant Roundy's and others.

**CARLE FOUNDATION HOSPITAL**

611 W PARK ST  
URBANA, IL 618012529  
Phone: 217-326-2900  
Fax: -  
Web: www.carle.org

CEO: James C. Leonard  
CFO: -  
HR: Lauren Schmid  
FYE: December 31  
Type: Private

Carle Foundation Hospital is a 393-bed acute-care facility that serves the residents of east central Illinois. The hospital includes the region's only Level I trauma center as well as a Level III perinatal center a neonatal ICU and centers devoted to cardiac and cancer care. It also runs a handful of specialty centers in the region. Carle Foundation Hospital is the primary teaching hospital for the University of Illinois College of Medicine at Urbana-Champaign. It is controlled by the not-for-profit Carle Foundation; sister company Carle Physician Group which boasts more than 400 physicians representing 80 specialties is one of the nation's largest private physician groups.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.9%             | -     | 616.6 | 754.5 | 812.7 | 900.8 |
| Net income (\$ mil.)   | 8.3%             | -     | 180.2 | 163.7 | 185.3 | 247.6 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,500 |

**CARLE PHYSICIAN GROUP**

602 W. University Ave.  
Urbana IL 61801  
Phone: 217-383-3311  
Fax: 217-383-6818  
Web: www.carle-clinic.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Profit

Carle Physician Group takes care of patients in east central Illinois. The company formerly named Carle Clinic Association is a not-for-profit physician-owned group made up of some 300 physicians practicing in more than 50 medical specialties at about a dozen locations. The organization's facilities which are spread out over seven different towns are linked by a network of electronic medical records allowing Carle Physician Group's medical providers to access a patient's medical information at any of its locations. The company also has its own managed care company Health Alliance Medical Plans. Carle Physician Group was acquired by Carle Foundation parent of Carle Foundation Hospital in 2010.

**CARLETON COLLEGE**

1 N COLLEGE ST  
NORTHFIELD, MN 550574044  
Phone: 507-222-4000  
Fax: -  
Web: www.carleton.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Curiosity is key at Carleton College. In addition to providing a traditional undergraduate liberal arts education the school encourages critical thinking and creativity at its campus in southern Minnesota. It has an enrollment of some 2000 students and a student-to-teacher ratio of 9:1. The college confers Bachelor of Arts degrees in more than 35 academic majors with a focus on fields including biology chemistry physics mathematics and computer science. The school offers education and foreign language certification and pre-professional programs as well. Carleton College was founded in 1866 by the Minnesota Conference of Congregational Churches under the name of Northfield College.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16  | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 1.9%             | -     | 139.8 | 111.9  | 265.6 | 147.8 |
| Net income (\$ mil.)   | 87.4%            | -     | 12.1  | (21.7) | 127.5 | 79.6  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 650   |

**CARLISLE BRAKE & FRICTION INC.**

6180 Cochran Rd.  
Solon OH 44139  
Phone: 440-528-4000  
Fax: 440-528-4098  
Web: www.carlislecbf.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Whether race car or dump truck Carlisle Brake & Friction (CBF) enables smoother starts and stops. The company provides high-performance brake clutch and transmission products to the off-highway aerospace agricultural construction industrial military and motorsports markets. Geared at OEMs and the aftermarket products include parking brakes wind turbine brakes brake pads transmission discs insulators and carbon-based friction materials. It has 10 manufacturing facilities in North America Europe and Asia/Pacific with additional R&D centers in the US and Wales and satellite sales offices in India and the Netherlands. CBF was formed in 2011 as a business segment of Carlisle Companies.

**CARLISLE COMPANIES INC.**

NYS: CSL

16430 North Scottsdale Road, Suite 400  
Scottsdale, AZ 85254  
Phone: 480 781-5000  
Fax: -  
Web: www.carlisle.com

CEO: D. Christian (Chris) Koch  
CFO: Robert Roche  
HR: -  
FYE: December 31  
Type: Public

Through its four business segments multinational commercial manufacturing group Carlisle Companies creates and distributes an array of products including construction materials automotive products brake and friction products and inter-connection technologies. Its largest segments produce construction material including rubber and plastic roofing systems rigid foam insulation and waterproofing and protective coatings and technologies for power and data transfer (wire cable connectors and contacts for aerospace and defense electronics). Carlisle strives to be a market leader in various niche markets. The US accounts for over 75% of company's total sales.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.7%          | 3,204.0 | 3,543.2 | 3,675.4 | 4,089.9 | 4,479.5 |
| Net income (\$ mil.)   | 24.9%         | 251.3   | 319.7   | 250.1   | 365.5   | 611.1   |
| Market value (\$ mil.) | 2.7%          | 5,230.1 | 5,140.3 | 6,392.2 | 6,586.9 | 5,825.9 |
| Employees              | 7.9%          | 11,000  | 12,000  | 13,600  | 15,600  | 14,900  |

**CARLISLE FOODSERVICE PRODUCTS INCORPORATED**

4711 E. Hefner Rd.  
Oklahoma City OK 73131  
Phone: 405-475-5600  
Fax: 405-475-5607  
Web: www.carlislefsp.com

CEO: -  
CFO: -  
HR: Dora Sosa  
FYE: December 31  
Type: Subsidiary

Carlisle FoodService doesn't play tennis but the company does know something about serving. A subsidiary of Carlisle Companies Carlisle FoodService (CFSP) manufactures food service products that range from dinnerware and salad bar display cases to serving spoons and service carts. It also makes janitorial/sanitation products (brooms and brushes). CFSP caters to both commercial and institutional markets including restaurants schools and hospitals. It has manufacturing plants in the US China and Mexico. North America and Europe generate most of CFSP's business which represents about 10% of its parent's sales. Founded in 1955 as Continental Plastics CFSP joined the Carlisle group of companies in 1978.

**CARLISLE TIRE & WHEEL COMPANY**

23 Windham Blvd.  
Aiken SC 29805-9320  
Phone: 803-643-2900  
Fax: 803-643-2919  
Web: www.carlisletire.com

CEO: Jacob Thomas  
CFO: Max Narancich  
HR: -  
FYE: December 31  
Type: Subsidiary

Big biters golf gliders and turf handlers are the wheels that keep business in motion at Carlisle Tire & Wheel. The company produces bias-ply steel-belted radial trailer tires rubber tires for non-automotive use as well as roll-formed and stamped steel wheels and tire and wheel assemblies. It sells to OEMs mass retailers and replacement markets for outdoor power equipment and power sports construction agricultural and recreational vehicles and home appliances. Manufacturing facilities in the US and China serve its diverse customer base in the US and Canada and less so Europe and Asia. Carlisle Tire & Wheel operates as a subsidiary within Carlisle Companies' family of transportation products.

**CARLSON COMPANIES INC.**

701 Carlson Pkwy.  
Minnetonka MN 55305  
Phone: 763-212-5000  
Fax: 763-212-2219  
Web: www.carlson.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Carlson Companies began in 1938 as the Gold Bond Stamp Company but has evolved into a leisure services juggernaut. The company owns a majority (55%) of travel giant Carlson Wagonlit. Its Carlson Hotels Worldwide owns and operates approximately 1075 hotels in more than 70 countries under brands such as Radisson Country Inns & Suites By Carlson and Park Plaza. In addition its Carlson Restaurants Worldwide includes the T.G.I. Friday's and Pick Up Stix chains. Chairman Marilyn Carlson Nelson and director Barbara Carlson Gage daughters of founder Curtis Carlson each own half of Carlson Companies.

**CARLSON HOTELS WORLDWIDE INC.**

701 Carlson Pkwy.  
Minnetonka MN 55305  
Phone: 763-212-5000  
Fax: 763-212-3400  
Web: www.carlsonhotels.com

CEO: John Kidd  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Carlson Hotels Worldwide has a little R&R on its mind. One of the world's leading hotel franchisors Carlson operates four lodging chains with more than 1000 properties in more than 75 countries including the upscale Radisson Hotel brand. The Radisson chain offers upscale amenities at more than 420 locations in about 70 countries. Carlson also owns the Park Plaza Hotels & Resorts (mid-market) Park Inn (economy) and Radisson Blu (upscale) brands. In addition its Country Inn & Suites chain provides extended-stay service at more than 480 locations. And with a 50.1% stake Carlson is the largest shareholder in The Rezidor Hotel Group. Carlson Hotels is a division of leisure conglomerate Carlson Companies.

**CARLSON RESTAURANTS WORLDWIDE INC.**

4201 Marsh Ln.  
Carrollton TX 75007  
Phone: 972-662-5400  
Fax: 972-307-2822  
Web: www.fridays.com

CEO: Nicholas P Shepherd  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Carlson Restaurants Worldwide (CRW) has a lot of Friday's for which to be thankful. A leader in full-service restaurants the company operates and franchises more than 900 T.G.I. Friday's casual dining locations across the US and in about 60 other countries. The restaurant chain offers a menu featuring beef chicken and seafood entrees along with a selection of popular appetizers. About 300 T.G.I. Friday's units are company-owned while the rest are franchised. The company also operates Pick Up Stix an Asian-themed fast-casual chain with more than 90 locations in California Nevada and Arizona. CRW is a subsidiary of travel and leisure conglomerate Carlson Companies.

**CARLTON FIELDS P.A.**

Corporate Center 3 Intl Plaza Ste. 1000 4221 W. Boy Scout Blvd.  
Tampa FL 33607  
Phone: 813-223-7000  
Fax: 813-229-4133  
Web: www.carltonfields.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private - Partnershi

Fielding complex questions of law is no monumental task for the firm Carlton Fields. The full service law firm offers expertise in such practice areas as intellectual property business litigation real estate health care and taxation. The firm employs about 300 attorneys in eight offices (six in Florida) serving clients throughout the Southeastern US and Latin America. In Florida its offices are located in Miami Orlando St. Petersburg Tallahassee Tampa and West Palm Beach. The firm also has offices in Atlanta and New York City. Carlton Fields was founded in 1901 by Milton and Giddings Mabry.

**CARLYLE GROUP INC (THE)**
**NMS: CG**

1001 Pennsylvania Avenue, NW  
Washington, DC 20004-2505  
Phone: 202 729-5626  
Fax: -  
Web: www.carlyle.com

CEO: David M. Rubenstein  
CFO: Curtis L. (Curt) Buser  
HR: Lori R. Sabet  
FYE: December 31  
Type: Public

One of the world's largest private equity firms The Carlyle Group is a global alternative asset manager with \$195 billion of assets under management. Its nearly 320 investment vehicles address company buyout and growth opportunities real estate infrastructure and energy prospects and distressed asset purchases. It has direct investments in 250-plus companies and since its founding in 1987 Carlyle has made more than 1750 investments. It operates in more than 30 offices across six continents and is headquarters in the US. Founders Bill Conway Dan D'Aniello and David Rubenstein all at retirement age stepped aside in recent years to transition Carlyle's helm to new leadership.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (11.1%)       | 3,880.3 | 3,006.2 | 2,274.3 | 3,676.2 | 2,427.2 |
| Net income (\$ mil.)   | 7.9%          | 85.8    | (18.4)  | 6.4     | 244.1   | 116.5   |
| Market value (\$ mil.) | (13.0%)       | 2,963.0 | 1,683.0 | 1,643.1 | 2,467.4 | 1,697.0 |
| Employees              | 0.0%          | 1,650   | 1,700   | 1,600   | 1,600   | 1,650   |

**CARMA LABORATORIES INC.**

9750 S FRANKLIN DR  
FRANKLIN, WI 531328848  
Phone: 414-421-7707  
Fax: -  
Web: www.mycarmex.com

CEO: Eric Woelbing  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Carma Laboratories wants to make it easier for you to smile and sit. The family-owned-and-operated company is most famous for its retro yellow-lidded vials of Carmex lip balm. The company also makes Am-Ren a zinc-oxide based diaper rash ointment and LANEX hemorrhoid ointment to soothe cracked and painful tissues elsewhere. Once sold mostly in the Midwest and the ski areas of the Rockies Carmex (now also in cherry and strawberry flavors) soothes lips in all 50 states Canada Australia and Europe. The company was founded by Alfred Woelbing who developed the formula for Carmex in 1937 as a treatment for his own cold sores.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/07 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (38.0%)       | -     | -     | 272.7 | 42.7  | 40.2  |
| Net income (\$ mil.)   | 433.4%        | -     | -     | 0.0   | 14.9  | 13.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 70    |

**CARMAX INC.**
**NYS: KMX**

12800 Tuckahoe Creek Parkway  
Richmond, VA 23238  
Phone: 804 747-0422  
Fax: -  
Web: www.carmax.com

CEO: William D. (Bill) Nash  
CFO: Thomas W. (Tom) Reedy  
HR: Peggy Philips  
FYE: February 28  
Type: Public

CarMax helps drivers find late-model used autos. The US's largest specialty used-car retailer buys reconditions and sells cars and light trucks through more than 200 superstores in 100-plus television markets (markets in which CarMax has a television advertising presence). Typically selling vehicles that are less than ten years old with less than 100,000 miles CarMax sells more than 748,000 used cars per year. CarMax also operates two new-car franchises and sells older vehicles through more than 445,000 in-store auctions each year at over 75 stores. Additionally it sells older cars and trucks with higher mileage and offers vehicle financing through its CarMax Auto Finance unit.

|                        | Annual Growth | 02/15    | 02/16    | 02/17    | 02/18    | 02/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.2%          | 14,268.7 | 15,149.7 | 15,875.1 | 17,120.2 | 18,173.1 |
| Net income (\$ mil.)   | 9.0%          | 597.4    | 623.4    | 627.0    | 664.1    | 842.4    |
| Market value (\$ mil.) | (1.9%)        | 11,239.5 | 7,747.6  | 10,809.1 | 10,370.3 | 10,400.4 |
| Employees              | 4.1%          | 22,064   | 22,429   | 24,344   | 25,110   | 25,946   |

**CARMIKE CINEMAS, INC.**
**NMS: CKEC**

1301 First Avenue  
Columbus, GA 31901-2109  
Phone: 706 576-3400  
Fax: -  
Web: www.carmike.com

CEO: Adam M Aron  
CFO: Craig R Ramsey  
HR: -  
FYE: December 31  
Type: Public

At Carmike Cinemas the show must go on. The movie exhibitor owns operates or has stakes in about 250 theaters with more than 2500 screens in 35 states across the US. The company's theaters are located mostly in small to mid-sized communities where the chain hosts the only theater in town. Revenues come from the sale of admission tickets and concessions. Carmike also owns two Hollywood Connection family entertainment centers (one in Georgia and one in Utah) which feature multiplex theaters along with skating rinks miniature golf and arcades.

|                        | Annual Growth | 12/10  | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.9%          | 491.3  | 482.2 | 539.3 | 634.8 | 689.9 |
| Net income (\$ mil.)   | -             | (12.6) | (7.7) | 96.3  | 5.8   | (8.9) |
| Market value (\$ mil.) | 35.8%         | 188.5  | 168.0 | 366.3 | 679.9 | 641.5 |
| Employees              | 6.1%          | 6,165  | 6,276 | 7,119 | 7,800 | 7,800 |

**CARNEGIE INSTITUTION OF WASHINGTON**

1530 P ST NW  
WASHINGTON, DC 200051910  
Phone: 202-387-6400  
Fax: -  
Web: www.carnegiescience.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The folks that work at the Carnegie Institution of Washington aren't exactly melon heads. The organization known to the public as the Carnegie Institution for Science supports scientific research in areas such as plant biology developmental biology Earth and planetary sciences astronomy and global ecology. It operates via six scientific departments on the East and West Coasts. The institution funded primarily by an endowment of more than \$530 million was established in 1902 by steel magnate Andrew Carnegie (whose other philanthropic endeavors included the Carnegie Corporation of New York and Carnegie Mellon University).

|                        | Annual Growth | 06/14 | 06/15 | 06/16  | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (10.4%)       | -     | 187.0 | 12.8   | 161.4 | 134.5 |
| Net income (\$ mil.)   | (22.6%)       | -     | 85.3  | (90.5) | 63.0  | 39.6  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 500   |

**CARNEGIE MELLON UNIVERSITY**

5000 FORBES AVE  
PITTSBURGH, PA 152133890  
Phone: 412-268-2000  
Fax: -  
Web: www.cmu.edu

CEO: Paul D. Nielsen  
CFO: Amir Rahnamay-Azar  
HR: -  
FYE: June 30  
Type: Private

If you can't act maybe Carnegie Mellon University can help. The university is known around the world for churning out award-winning actors from its highly regarded drama school. Drama isn't all Carnegie teaches though — the school has seven colleges and schools that offer academic programs in areas such as psychology computer science engineering biology and public policy. It has more than 13000 students and 5300 faculty and staff and it has a relatively small student-teacher ratio of 10:1. Carnegie Mellon was founded by philanthropist and industrialist Andrew Carnegie who established the Carnegie Technical Schools in 1900 for the sons and daughters of Pittsburgh's blue-collar workers.

|                        | Annual Growth | 06/11 | 06/12   | 06/13   | 06/17   | 06/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.6%          | -     | 1,061.9 | 1,106.7 | 1,229.5 | 1,313.4 |
| Net income (\$ mil.)   | 37.1%         | -     | 44.6    | 182.7   | 556.1   | 296.5   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 4,913   |

**CARNIVAL CORP**

NYS: CCL

3655 N.W. 87th Avenue  
Miami, FL 33178-2428  
Phone: 305 599-2600  
Fax: -  
Web: www.carnivalcorporation.com

CEO: Ann C. Sherry  
CFO: David Bernstein  
HR: Robert Montgomery  
FYE: November 30  
Type: Public

Carnival Corporation offers a boatload of fun. The company is the world's #1 cruise operator boasting nine leading cruise lines and more than 100 ships with a total passenger capacity of more than 235000. Carnival operates in North America primarily through its Princess Cruise Line Holland America and Seabourn luxury cruise brand as well as its flagship Carnival Cruise Lines unit. Brands such as AIDA P&O Cruises Iberocruceros and Costa Cruises offer services to passengers in Europe and the Cunard Line runs luxury trans-Atlantic liners. Carnival operates as a dual-listed company with UK-based Carnival plc forming a single enterprise under a unified executive team.

|                        | Annual Growth | 11/15    | 11/16    | 11/17    | 11/18    | 11/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.3%          | 15,714.0 | 16,389.0 | 17,510.0 | 18,881.0 | 20,825.0 |
| Net income (\$ mil.)   | 14.2%         | 1,757.0  | 2,779.0  | 2,606.0  | 3,152.0  | 2,990.0  |
| Market value (\$ mil.) | (2.8%)        | 34,562.5 | 35,164.4 | 44,897.8 | 41,238.4 | 30,834.7 |
| Employees              | (0.7%)        | 94,600   | 97,200   | 99,200   | 88,000   | 92,000   |

**CAROLINA POWER & LIGHT COMPANY**

410 S. Wilmington St.  
Raleigh NC 27601-1748  
Phone: 919-546-6111  
Fax: 919-546-2920  
Web: www.progress-energy.com

CEO: Lynn J Good  
CFO: Steven K Young  
HR: -  
FYE: December 31  
Type: Subsidiary

The Palmetto state and Tarheels both have Carolina Power & Light on their minds when they need some power. The company which operates as Progress Energy Carolinas transmits and distributes electricity to some 1.5 million homes and businesses in the Carolinas. The utility generates almost 12600 MW of capacity from its fossil-fueled nuclear and hydroelectric power plants. Carolina Power & Light purchases about 5% of the power it distributes. The Duke Energy subsidiary also sells power to wholesale customers primarily other utilities and energy marketers including North Carolina Eastern Municipal Power Agency and North Carolina Electric Membership Corporation.

**CAROLINA BANK HOLDINGS INC**

NMS: CLBH

101 North Spring Street  
Greensboro, NC 27401  
Phone: 336 288-1898  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Carolina Bank Holdings owns Carolina Bank which serves individuals and small to mid-sized businesses through some 10 branches in northern portions of North Carolina. The community-oriented financial institution offers standard services such as checking and savings accounts money market and individual retirement accounts CDs ATM and debit cards and online banking and bill payment. Loans secured by commercial properties account for about 40% of the company's portfolio followed by residential mortgages construction and land development loans commercial and industrial loans and consumer loans.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 1.0%          | 673.3 | 691.9 | 661.8 | 679.3 | 700.8 |
| Net income (\$ mil.)   | 24.5%         | 2.4   | 7.5   | 4.0   | 3.3   | 5.8   |
| Market value (\$ mil.) | 65.6%         | 12.3  | 36.9  | 50.8  | 48.5  | 92.6  |
| Employees              | 2.5%          | 174   | 208   | 191   | 189   | 192   |

**CAROLINA CARE PLAN INC.**

201 Executive Center Dr.  
Columbia SC 29210-8438  
Phone: 803-750-7400  
Fax: 803-750-7480  
Web: www.carolinacareplan.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

From Charleston to Greenville Carolina Care Plan has the health costs of South Carolina on its mind. The managed health care company provides coverage to about 50000 members in the state some individually and many through employer groups. Its products include a direct-access HMO that allows users to see any doctor within the network without a referral. The organization also offers a point-of-service plan that covers out-of-network costs and a high-deductible plan paired with a health savings account. Additionally Medicare beneficiaries can buy prescription drug coverage or Medicare Advantage plans. The company is a subsidiary of Medical Mutual of Ohio.

**CAROLINA HANDLING, LLC**

3101 PIPER LN  
CHARLOTTE, NC 282086499  
Phone: 704-357-6273  
Fax: -  
Web: www.carolinahandling.com

CEO: Dave Reder  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Carolina Handling wants to be in the minds of businesses throughout the south-eastern US when material-handling equipment is called for. The company distributes a full line of material-handling products made by Raymond. Carolina Handling specializes in lift trucks; it also offers pallet trucks reach trucks stackers and tow tractors. In addition to new and used equipment sales the company provides service parts rentals and training. The company operates from about a half dozen facilities in Alabama Georgia North Carolina Florida and South Carolina. Carolina Handling was founded in 1966.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06   | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (66.7%)          | -     | -     | 1,045.5 | 107.5 | 116.2 |
| Net income (\$ mil.)   | 33722.9%         | -     | -     | 0.0     | 4.3   | 4.1   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 356   |

**CAROLINA TRUST BANCSHARES INC**

NAS: CART

901 East Main Street  
Lincolnton, NC 28092  
Phone: 704 735-1104  
Fax: -  
Web: www.carolinatrust.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Carolina Trust BancShares is the holding company of Carolina Trust Bank which serves southwestern North Carolina through about 10 locations. It provides a variety of commercial and personal financial services including checking and savings accounts IRAs CDs and credit cards. The bank is mainly a real estate lender with one- to four-family residential mortgage commercial real estate construction and land development loans comprising most of its portfolio. The company acquired the single-branch Carolina Commerce Bank in 2009. Carolina Trust was founded in 2000.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 11.1%            | 266.4 | 293.0 | 334.0 | 374.9 | 406.6 |
| Net income (\$ mil.)   | -                | (1.4) | 6.9   | 1.1   | 1.3   | 0.4   |
| Market value (\$ mil.) | 30.4%            | 15.4  | 23.5  | 28.9  | 29.8  | 44.5  |
| Employees              | 7.3%             | 61    | 74    | 83    | 80    | 81    |

**CAROLINAS MEDICAL CENTER-LINCOLN**

433 MCALISTER RD  
LINCOLNTON, NC 280924147  
Phone: 980-212-2000  
Fax: -  
Web: www.carolinashealthcare.org/locations/carolinas-healthca

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Honestly this Lincoln County hospital is there to care for all its citizens' health needs. Carolinas Medical Center-Lincoln (formerly Lincoln Medical Center) provides a host of medical services to Tar Heelers that range from general acute care to home health imaging surgery and heart care. The 100-bed medical center also offers pain management services rehabilitation a birthing center and comprehensive diabetes care. Carolinas Medical Center-Lincoln conducts research and clinical trials focused on a range of maladies including cardiology oncology and pediatric ailments. The hospital became part of the Carolinas HealthCare System (CHS) several years ago; it is led by CEO Michael Tarwater.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.6%             | -     | 105.2 | 116.4 | 116.4 | 124.1 |
| Net income (\$ mil.)   | 12.5%            | -     | 14.0  | 24.0  | 17.0  | 20.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 550   |

**CAROMONT HEALTH, INC.**

2525 COURT DR  
GASTONIA, NC 280542140  
Phone: 704-834-2000  
Fax: -  
Web: www.caromonthhealth.org

CEO: Douglas Luckett  
CFO: David O'Connor  
HR: -  
FYE: June 30  
Type: Private

CaroMont Health is an independent not-for-profit health care system serving residents of North Carolina's Piedmont region. Anchoring CaroMont Health is Gaston Memorial Hospital a 435-bed medical and surgical facility that features a birthing center an inpatient psychiatric ward and specialized facilities for heart disease cancer sleep disorders diabetes and wound care. Other operations include a nearly 100-bed nursing home outpatient surgery and urgent care centers and a network of primary and specialty medical practices. CaroMont Health also provides home health and hospice care services. CaroMont Health is governed by the North Carolina Medical Care Commission.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 100.7%           | -     | 37.2  | 38.3  | 552.4 | 602.7 |
| Net income (\$ mil.)   | 15.4%            | -     | 35.6  | 36.5  | 80.6  | 63.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,400 |

**CARPENTER CONTRACTORS OF AMERICA, INC.**

3900 AVE D NW  
WINTER HAVEN, FL 33880  
Phone: 863-294-6449  
Fax: -  
Web: www.carpentercontractors.com

CEO: -  
CFO: -  
HR: -  
FYE: February 03  
Type: Private

Carpenter Contractors of America has been working with wood for more than half of a century. The company manufactures roof trusses and wall panels and supplies building materials through its manufacturing facilities in Florida. The company also has offices in North Carolina and Illinois where it operates under the name R&D Thiel. The company's products and services are used in both residential and commercial construction. In 1955 brothers Robert and Donald Thiel founded the company as R&D Thiel in Belvidere Illinois. Carpenter Contractors of America filed for Chapter 11 bankruptcy in 2010.

|                        | Annual<br>Growth | 01/0-1 | 01/00* | 02/01 | 02/02 | 02/07 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 12.1%            | -      | 159.0  | 174.2 | 183.8 | 353.6 |
| Net income (\$ mil.)   | 13.6%            | -      | 5.0    | 8.0   | 8.1   | 12.3  |
| Market value (\$ mil.) | -                | -      | -      | -     | -     | -     |
| Employees              | -                | -      | -      | -     | -     | 1,000 |

\*Fiscal year change

**CARPENTER TECHNOLOGY CORP.**

NYS: CRS

1735 Market Street, 15th Floor  
Philadelphia, PA 19103  
Phone: 610 208-2000  
Fax: -  
Web: www.cartech.com

CEO: Tony R. Thene  
CFO: Damon J. Audia  
HR: -  
FYE: June 30  
Type: Public

This carpenter works with metal not wood. Carpenter Technology is a specialty materials producer that processes basic raw materials (cobalt nickel manganese titanium) to make highly engineered materials for applications in a wide variety of end-user markets. Most sales come from stainless steel and alloy products (billet bar rod wire) that provide special heat- or wear-resistance or special magnetic and conductive properties. Its titanium powder technology supports additive manufacturing (3D printing). Major customers are the aerospace and defense industry along with the energy automotive medical and other industrial companies. Carpenter's primary market is the US but it has major customers worldwide.

|                        | Annual<br>Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.7%             | 2,226.7 | 1,813.4 | 1,797.6 | 2,157.7 | 2,380.2 |
| Net income (\$ mil.)   | 29.9%            | 58.7    | 11.3    | 47.0    | 188.5   | 167.0   |
| Market value (\$ mil.) | 5.5%             | 1,836.2 | 1,563.2 | 1,776.8 | 2,495.5 | 2,277.6 |
| Employees              | 1.0%             | 4,900   | 4,500   | 4,600   | 4,800   | 5,100   |

**CARQUEST CORPORATION**

2635 E. Millbrook Rd.  
Raleigh NC 27604  
Phone: 919-573-3000  
Fax: 610-725-0570  
Web: www.dfyong.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Business Segment

Searching for a sensor solenoid or switches? CARQUEST can steer you in the right direction. The replacement auto parts distribution group boasts more than 3400 member-owned locations in the US Canada and Mexico and it runs about 40 distribution centers. CARQUEST sells its own line of auto parts (made by Moog Automotive Dana and Gates) to independent jobbers and wholesalers for eventual resale to professional repair centers service stations dealerships and do-it-yourselfers. CARQUEST was rolled out by General Parts in 1974 as a national marketing program for independent distributors. General Parts is the largest single member-owner in CARQUEST's network with about 1400 locations.

**CARR-GOTTSTEIN FOODS CO.**

6401 A St.  
Anchorage AK 99518  
Phone: 907-561-1944  
Fax: 412-788-8353  
Web: www.indsci.com

CEO: Lawrence H Hayward  
CFO: Donald J Anderson  
HR: -  
FYE: December 31  
Type: Subsidiary

Carr-Gottstein Foods could sell ice to the Eskimos ... and it does. Alaska's largest grocery retailer operates more than 30 stores primarily in Anchorage as well as in Fairbanks Kenai and other locations throughout the state. Banners include Carrs Quality Centers which sell food general and drugstore merchandise as well as its smaller food stores in more rural areas under the Eagle Quality Centers banner and other trade names. Carr-Gottstein also runs Oaken Keg Spirit Shops (wine and liquor stores) mostly adjacent to Carrs stores and The Great Alaska Tobacco Company stores. Carr-Gottstein is a wholly owned subsidiary of Safeway one of North America's largest food retailers.

**CARRIAGE SERVICES, INC.**

3040 Post Oak Boulevard, Suite 300  
Houston, TX 77056  
Phone: 713 332-8400  
Fax: -  
Web: www.carriageservices.com

CEO: Melvin C. (Mel) Payne  
CFO: Carl Benjamin Brink  
HR: Valerie Guerrero  
FYE: December 31  
Type: Public

When people's lives come to an end Carriage Services' business gets rolling. The company is a large US death care company though it trails far behind Service Corporation International and smaller rival StoneMor Partners. Carriage Services runs nearly 170 funeral homes (owned and leased) in some 25 states and more than 30 cemeteries (owned and leased) operating in nearly a dozen states mostly in California Massachusetts and Texas. The company removes and prepares remains sells caskets and memorials provides transportation services performs ceremonies and burials and maintains cemeteries.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%          | 226.1 | 242.5 | 248.2 | 258.1 | 268.0 |
| Net income (\$ mil.)   | (7.4%)        | 15.8  | 20.9  | 19.6  | 37.2  | 11.6  |
| Market value (\$ mil.) | (7.3%)        | 378.7 | 435.7 | 517.8 | 464.8 | 280.2 |
| Employees              | 4.6%          | 2,187 | 2,317 | 2,509 | 2,659 | 2,617 |

**CARRIZO OIL & GAS, INC.**

NMS: CRZO

500 Dallas Street, Suite 2300  
Houston, TX 77002  
Phone: 713 328-1000  
Fax: -  
Web: www.carrizo.com

CEO: Sylvester P Johnson IV  
CFO: David L Pitts  
HR: -  
FYE: December 31  
Type: Public

Carrizo Oil & Gas focuses on exploration development and production of crude oil NGLs and gas in the Eagle Ford Shale in South Texas and the Delaware Basin in West Texas. It specializes in horizontal development drilling and completion in unconventional resource plays. Currently the company holds leases covering approximately 145200 net acres containing more than 560 net oil and gas wells. It boasts proved reserves of 262 MMBoe consisting of 64% crude oil 16% natural gas liquids and 20% natural gas. Its production output is around 54000 Boe/d.

|                        | Annual Growth | 12/13   | 12/14   | 12/15     | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|-----------|---------|---------|
| Sales (\$ mil.)        | 9.4%          | 520.2   | 710.2   | 429.2     | 443.6   | 745.9   |
| Net income (\$ mil.)   | 18.8%         | 43.7    | 226.3   | (1,155.2) | (675.5) | 87.1    |
| Market value (\$ mil.) | (17.0%)       | 3,646.7 | 3,388.5 | 2,409.4   | 3,042.3 | 1,733.4 |
| Employees              | 2.1%          | 229     | 247     | 215       | 227     | 249     |

**CARROLS RESTAURANT GROUP INC**

NMS: TAST

968 James Street  
Syracuse, NY 13203  
Phone: 315 424-0513  
Fax: -  
Web: www.carrols.com

CEO: Daniel T. Accordino  
CFO: Paul R. Flanders  
HR: -  
FYE: December 30  
Type: Public

This company has some fast food royalty in its blood. Carrols Restaurant Group is a leading quick-service restaurant operator and the world's #1 Burger King franchisee with about 660 locations in the US. Like other franchise operators Carrols pays Burger King Worldwide royalties in order to use the BK banner and other intellectual property for its restaurants. Prior to the July 2012 spin-off of wholly-owned subsidiary Fiesta Restaurant Group Carrols also operated quick-service chains Taco Cabana and Pollo Tropical. The company has Burger King locations in 15 states.

|                        | Annual Growth | 12/14* | 01/16  | 01/17* | 12/17   | 12/18   |
|------------------------|---------------|--------|--------|--------|---------|---------|
| Sales (\$ mil.)        | 14.2%         | 692.8  | 859.0  | 943.6  | 1,088.5 | 1,179.3 |
| Net income (\$ mil.)   | -             | (38.1) | 0.0    | 45.5   | 7.2     | 10.1    |
| Market value (\$ mil.) | 5.0%          | 275.6  | 419.6  | 545.1  | 434.3   | 335.3   |
| Employees              | 4.7%          | 20,400 | 20,350 | 21,500 | 23,500  | 24,500  |

\*Fiscal year change

**CARSON TAHOE REGIONAL HEALTHCARE**

1600 MEDICAL PKWY  
CARSON CITY, NV 897034625  
Phone: 775-445-8000  
Fax: -  
Web: www.carsontahoe.com

CEO: -  
CFO: Ann Beck  
HR: -  
FYE: December 31  
Type: Private

Carson Tahoe Regional Healthcare which includes the Carson Tahoe Regional Medical Center (CTRM) serves Nevada's Carson Valley and its surrounding areas. The not-for-profit CTRMC boasts about 220 beds and provides a wide range of services such as acute general surgical specialty and outpatient care. The medical center also includes a rehabilitation center cardiovascular center surgical unit free-standing cancer center emergency room and women and children's center. Carson Tahoe Regional Healthcare also operates smaller urgent care behavioral health physical therapy and outpatient care centers in Carson City and nearby communities.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.7%          | -     | 245.8 | 270.8 | 284.6 | 298.3 |
| Net income (\$ mil.)   | (27.8%)       | -     | 21.0  | 26.8  | 20.2  | 7.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |

**CARTER & ASSOCIATES ENTERPRISES INC.**

171 17th St. NW Ste. 1200  
Atlanta GA 30363-1032  
Phone: 404-888-3000  
Fax: 404-888-3006  
Web: www.carterusa.com

CEO: Robert E Peterson  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Carter knows more than just peanuts about real estate. The company provides commercial real estate development project management investment and consulting services. It has more than \$2.5 billion in assets under management. Carter also has developed several projects including Atlantic Station a 800000 sq. ft. mixed use property in Atlanta. Carter has offices in Atlanta; Birmingham Alabama; Raleigh North Carolina; and Tampa Florida. A member of the ONCOR International consortium the privately held company was founded in 1958. Carter sold its property management and brokerage business to commercial real estate company Cassidy Turley in 2011.

**CARTER'S INC**
**NYS: CRI**

Phipps Tower, 3438 Peachtree Road NE., Suite 1800  
Atlanta, GA 30326  
Phone: 678 791-1000  
Fax: -  
Web: www.carters.com

CEO: Michael D. (Mike) Casey  
CFO: Richard F. Westenberger  
HR: Patricia Pinardo  
FYE: December 29  
Type: Public

Carter's has built a big business catering to little ones. Operating through William Carter Company Carter's is the largest maker in the US of branded apparel exclusively for babies and young children. Primary products include newborn layette clothing sleepwear and playwear. It markets its items under the Carter's OshKosh B'Gosh and Skip Hop brands as well as private labels Child of Mine Just One You and Simple Joys. While Carter's sells products online and wholesale via more than 17000 department and specialty stores it also operates about 850 Carter's and OshKosh stores in the US and 200 stores in Canada.

|                        | Annual Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.2%          | 2,893.9 | 3,013.9 | 3,199.2 | 3,400.4 | 3,462.3 |
| Net income (\$ mil.)   | 13.2%         | 194.7   | 237.8   | 258.1   | 302.8   | 282.1   |
| Market value (\$ mil.) | (1.8%)        | 3,924.1 | 4,062.4 | 3,941.9 | 5,361.0 | 3,719.2 |
| Employees              | 22.0%         | 11,565  | 16,800  | 18,300  | 20,900  | 21,000  |

\*Fiscal year change

**CARTESIAN INC**
**NBB: CRTN**

7300 College Boulevard, Suite 302  
Overland Park, KS 66210  
Phone: 913 345-9315  
Fax: -  
Web: www.cartesian.com

CEO: Jim Serafin  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The Management Network Group which does business as TMNG Global helps its clients answer the call in the ever-changing communications industry. The company provides management strategic and operational consulting services to communications service providers technology companies and financial services firms. Its TMNG Marketing unit offers a full range of marketing and customer relationship management services including product development market research and customer retention programs. The company's Ascertain suite of software products allows customers to manage billing services analyze customer data and monitor trends. Founded in 1990 TMNG Global serves clients primarily in the US and the UK.

|                        | Annual Growth | 12/12 | 12/13* | 01/15 | 01/16* | 12/16  |
|------------------------|---------------|-------|--------|-------|--------|--------|
| Sales (\$ mil.)        | 7.9%          | 53.0  | 55.4   | 71.7  | 78.3   | 71.7   |
| Net income (\$ mil.)   | -             | (1.2) | (2.1)  | (1.4) | (7.7)  | (13.9) |
| Market value (\$ mil.) | (20.6%)       | 20.6  | 25.3   | 38.2  | 19.9   | 8.2    |
| Employees              | 0.0%          | 298   | 283    | 299   | 360    | 298    |

\*Fiscal year change

**CARUS PUBLISHING COMPANY**

140 S. Dearborn Ste. 1450  
Chicago IL 60603  
Phone: 312-701-1720  
Fax: 312-701-1728  
Web: www.cricketmag.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Carus Publishing Company weaves a literary web aimed at capturing kids' imaginations. With a focus on high quality stories and illustrations the company's "Cricket" magazine targets young teens. Other publications include "Babybug" for the youngest tots "Ladybug" for toddlers and preschoolers "Spider" for elementary school kids and "Cicada" magazine for teens. Carus Publishing also publishes a variety of books through its Cricket Books and Open Court divisions. Carus launched in 1887. Its flagship magazine "Cricket" debuted in 1973. Marianne Carus formed the publishing company to bring quality literature to children. Today ePals Corporation operator of an educational digital platform owns Carus Publishing.

**CARVEL CORPORATION**

200 Glenridge Point Pkwy. Ste. 200  
Atlanta GA 30342  
Phone: 404-255-3250  
Fax: 404-255-4978  
Web: www.carvel.com

CEO: Gary Bales  
CFO: Lenore Krentz  
HR: -  
FYE: December 31  
Type: Subsidiary

If Fudgie the Whale and Cookie Puss conjure up childhood memories of ice cream you're probably a true fan of Carvel's. The company operates a chain of more than 500 franchised ice cream outlets known for their soft serve ice cream and other frozen treats including character-shaped frozen ice cream cakes. Typically found in high-traffic areas such as airports malls and sports arenas Carvel has locations in 25 mostly Northeastern states Puerto Rico and some Middle Eastern countries. In addition the company sells ice cream cakes through more than 8500 supermarkets. Tom Carvel a traveling salesman founded the chain in 1934. It is owned by FOCUS Brands an affiliate of Atlanta-based Roark Capital Group.

**CARVER BANCORP INC.**
**NAS: CARV**

75 West 125th Street  
New York, NY 10027  
Phone: 718 230-2900  
Fax: -  
Web: www.carverbank.com

CEO: Michael T Pugh  
CFO: Christina L Maier  
HR: Aida Goitia  
FYE: March 31  
Type: Public

Carver Bancorp one of the largest minority-led financial institutions in the US is the holding company for Carver Federal Savings Bank. The bank was founded in 1948 to provide community banking services to New York City's African-American and Caribbean-American population. From about 10 branches in mostly low- to moderate-income neighborhoods in Harlem Brooklyn and Queens the thrift offers deposit accounts insurance and investment products. Carver Federal's lending activities are focused on housing (residential mortgages and multifamily real estate loans) and non-residential real estate (churches and commercial properties.) The latter makes up about 40% of Carver's loan portfolio.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (4.5%)        | 676.4 | 741.7 | 687.9 | 693.9 | 563.7 |
| Net income (\$ mil.)   | -             | 0.4   | (0.2) | (2.9) | 5.4   | (5.9) |
| Market value (\$ mil.) | (5.4%)        | 17.2  | 19.3  | 13.5  | 10.4  | 13.8  |
| Employees              | (3.0%)        | 129   | 133   | 129   | 123   | 114   |



**CAS MEDICAL SYSTEMS INC**

NAS: CASM

44 East Industrial Road  
 Branford, CT 06405  
 Phone: 203 488-6056  
 Fax: –  
 Web: www.casmed.com

CEO: Thomas Patton  
 CFO: Jeffery Baird  
 HR: –  
 FYE: December 31  
 Type: Public

It's not a doctor or a nurse but CAS Medical Systems (CASMED) is standing bedside keeping a watchful eye on patients. CASMED makes non-invasive monitoring devices used in critical care settings. Its leading products include its FORE-SIGHT oximeters which monitor oxygen levels in brain and muscle tissue. Other products include bedside monitors and neonatal vital sign supplies (electrodes skin surface probes). CASMED sells its products in North America Europe Latin America Africa and the Pacific Rim to hospitals and other health care professionals through sales representatives and specialty distributors.

|                        | Annual<br>Growth | 12/13  | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.8%)           | 21.9   | 22.9  | 21.6  | 22.2  | 18.8  |
| Net income (\$ mil.)   | –                | (10.4) | (7.6) | (6.9) | (3.2) | (2.3) |
| Market value (\$ mil.) | (17.9%)          | 48.5   | 47.1  | 50.5  | 45.9  | 22.0  |
| Employees              | (5.9%)           | 97     | 97    | 101   | 96    | 76    |

**CASCADE BANCORP**

NAS: CACB

1100 N.W. Wall Street  
 Bend, OR 97701  
 Phone: 877 617-3400  
 Fax: –  
 Web: www.botc.com

CEO: –  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Public

Forget the dirty dishes. Cascade Bancorp wants to provide sparkling customer service. It's the holding company for Bank of the Cascades which operates some 40 branches serving the Oregon and Boise Idaho markets. Catering to individuals and small to mid-sized businesses the banks offer traditional deposit services like checking and savings accounts CDs and IRAs as well as credit cards and trust services. Commercial real estate loans make up more than half of the company's loan portfolio; business loans comprise nearly a quarter. To a far lesser extent the bank also originates consumer loans and mortgages. Cascade Bancorp acquired Home Federal Bancorp in 2014 boosting assets to more than \$2.3 billion.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 17.3%            | 1,303.5 | 1,301.4 | 1,406.2 | 2,341.1 | 2,468.0 |
| Net income (\$ mil.)   | –                | (47.3)  | 6.0     | 50.8    | 3.7     | 20.6    |
| Market value (\$ mil.) | 8.5%             | 318.8   | 455.7   | 380.7   | 377.8   | 441.9   |
| Employees              | 4.1%             | 436     | 432     | 399     | 513     | 513     |

**CASCADE ENGINEERING, INC.**

3400 INNOVATION CT SE  
 GRAND RAPIDS, MI 495122085  
 Phone: 616-975-4800  
 Fax: –  
 Web: www.cascadeng.com

CEO: Christina Keller  
 CFO: Mike Jorritsma  
 HR: –  
 FYE: August 29  
 Type: Private

Ideas about plastic parts cascade down from Cascade Engineering's collection of companies ending up as practical components for many applications. The company manufactures and markets under the Cascade and other brands plastic injection molded products as well as parts for OEMs in the automotive truck material handling waste and recycling and home and office industries. Its auto lineup includes interior and exterior trim HVAC cases and ducts and acoustical parts along with heavy truck fairings fenders and grills. Catering to resource conservation markets Cascade also makes and services an eco-lineup comprising building-mountable wind turbines waste collection bins and water filtration systems.

|                        | Annual<br>Growth | 09/11 | 09/12* | 08/13 | 08/14 | 08/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 14.7%            | –     | 238.0  | 238.0 | 358.8 | 358.8 |
| Net income (\$ mil.)   | –                | –     | 0.0    | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | –                | –     | –      | –     | –     | –     |
| Employees              | –                | –     | –      | –     | –     | 1,800 |

\*Fiscal year change

**CASCADE MICROTECH INC**

NMS: CSCD

9100 S.W. Gemini Drive  
 Beaverton, OR 97008  
 Phone: 503 601-1000  
 Fax: –  
 Web: www.cascademicrotech.com

CEO: –  
 CFO: Shai Shahar  
 HR: –  
 FYE: December 31  
 Type: Public

In the foothills of the Cascade Range Cascade Microtech makes test systems for microelectronics. Semiconductor makers such as Broadcom Fujitsu Semiconductor IBM Intel Samsung and Toshiba use the company's probe cards probe stations and analytical probes to ensure the quality of their integrated circuits (ICs). Many of Cascade's customers use its tools to test their wireless broadband or other communications ICs at the wafer level before the wafers are cut into individual chips. The company has a development alliance with test equipment giant Agilent Technologies.

|                        | Annual<br>Growth | 12/10  | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.2%             | 95.8   | 104.6 | 113.0 | 120.0 | 136.0 |
| Net income (\$ mil.)   | –                | (10.3) | (5.8) | 6.1   | 13.4  | 9.9   |
| Market value (\$ mil.) | 35.4%            | 71.6   | 56.1  | 92.2  | 153.5 | 240.6 |
| Employees              | 2.9%             | 401    | 365   | 383   | 426   | 449   |

**CASCADE NATURAL GAS CORPORATION**

222 Fairview Ave. North  
 Seattle WA 98109-5312  
 Phone: 206-624-3900  
 Fax: 206-624-7215  
 Web: www.cngc.com

CEO: David W Stevens  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Subsidiary

To approximately 100 small communities in Washington and Oregon Cascade Natural Gas is the main man. The gas utility transmits and distributes natural gas to more than 250,000 residential commercial and industrial customers. It also distributes gas to approximately 200 noncore customers mostly large industrial users buying their supplies from third parties. Cascade Natural Gas' service territory covers more than 3,000 sq. miles and 700 highway miles. The utility obtains its gas mainly from Canadian suppliers and producers in the Rocky Mountains. Cascade Natural Gas is a subsidiary of energy giant MDU Resources.

**CASE FINANCIAL INC.**

OTC: CSEF

7720 El Camino Real Ste. 2E  
 Carlsbad CA 92009  
 Phone: 760-804-1449  
 Fax: 760-804-1566

CEO: Michael A Schaffer  
 CFO: Lawrence C Schaffer  
 HR: –  
 FYE: September 30  
 Type: Public

Case Financial went from the courtroom to the goldmine. The former business litigation financing business shifted its focus away from loaning money to lawyers in 2005 and now wants to invest in mine exploration. Setbacks have prevented the company from operating since 2004. However in 2008 Case Financial announced that it would provide \$4 million in funding to Canada-based Trio Gold Corp for a gold mine exploration project in Nevada.

**CASE WESTERN RESERVE UNIVERSITY**

10900 EUCLID AVE  
CLEVELAND, OH 441064901  
Phone: 216-368-2000  
Fax: -  
Web: www.case.edu

CEO: -  
CFO: John F. Sideras  
HR: Anthony Kislow  
FYE: June 30  
Type: Private

Looking for a research-oriented university? Case Western Reserve University (CWRU) is a private research school with an enrollment of more than 11,300 students from all US states and more than 90 countries more than half of whom are graduate and professional students. CWRU offers about 200 undergraduate and graduate degree programs from its eight colleges and schools — business engineering law arts and sciences dentistry social work nursing and medicine — as well as a graduate school at its campus in Cleveland. The university has 3,360 faculty members and a student-to-teacher ratio of 8:1.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15   | 06/17   | 06/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 2.3%             | -     | 926.3 | 1,093.2 | 1,022.6 | 1,016.3 |
| Net income (\$ mil.)   | (15.2%)          | -     | 214.8 | 48.2    | 208.2   | 111.1   |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 6,599   |

**CASELLA WASTE SYSTEMS, INC.**
**NMS: CWST**

25 Greens Hill Lane  
Rutland, VT 05701  
Phone: 802-775-0325  
Fax: -  
Web: www.casella.com

CEO: John W. Casella  
CFO: Edmond R. Coletta  
HR: -  
FYE: December 31  
Type: Public

The wasteful habits of Americans are big business for Casella Waste Systems which operates regional waste-hauling businesses mainly in the northeastern US. The company serves residential commercial industrial and municipal customers. In 2016 it owned and/or operated 34 solid waste collection operations 44 transfer stations 18 recycling facilities nine Subtitle D landfills four landfill gas-to-energy facilities and one landfill permitted to accept construction and demolition materials. With a strategy focused on increasing waste volumes at its landfills Casella Waste Systems added 0.8 million tons in 2015.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17  | 12/18   |
|------------------------|------------------|-------|--------|-------|--------|---------|
| Sales (\$ mil.)        | 15.7%            | 368.4 | 546.5  | 565.0 | 599.3  | 660.7   |
| Net income (\$ mil.)   | -                | (6.0) | (13.0) | (6.8) | (21.8) | 6.4     |
| Market value (\$ mil.) | 63.0%            | 173.4 | 256.7  | 532.8 | 988.3  | 1,223.1 |
| Employees              | 4.9%             | 1,900 | 1,900  | 2,000 | 2,000  | 2,300   |

**CASEY'S GENERAL STORES, INC.**
**NMS: CASY**

One SE Convenience Boulevard  
Ankeny, IA 50021  
Phone: 515-965-6100  
Fax: -  
Web: www.caseys.com

CEO: Terry W. Handley  
CFO: William J. (Bill) Walljasper  
HR: -  
FYE: April 30  
Type: Public

Casey's provides convenience for small-town customers. One of the largest convenience store chains in the country Casey's General Stores owns some 2,100 stores across 15-plus states primarily in the Midwest. Its stores most of which operate in areas with fewer than 5,000 people offer gasoline prepared foods such as pizza and donuts and other food and nonfood items traditionally found in convenience stores. In addition to Casey's and Casey's General Store locations the company operates two tobacco stores two liquor stores and one grocery store. Gas sales account for about 60% of Casey's revenue.

|                        | Annual<br>Growth | 04/15   | 04/16   | 04/17   | 04/18   | 04/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.8%             | 7,767.2 | 7,122.1 | 7,506.6 | 8,391.1 | 9,352.9 |
| Net income (\$ mil.)   | 3.1%             | 180.6   | 226.0   | 177.5   | 317.9   | 203.9   |
| Market value (\$ mil.) | 12.7%            | 3,013.1 | 4,106.4 | 4,109.0 | 3,541.8 | 4,852.5 |
| Employees              | 3.8%             | 31,766  | 34,997  | 35,014  | 37,205  | 36,841  |

**CASH AMERICA INTERNATIONAL, INC.**
**NYS: CSH**

1600 West 7th Street  
Fort Worth, TX 76102  
Phone: 817-335-1100  
Fax: -

CEO: T. Brent Stuart  
CFO: Thomas A. Bessant Jr.  
HR: -  
FYE: December 31  
Type: Public

If cash is king then Cash America International is king of pawnshops. Cash America operates more than 960 stores under the banners Cash America Pawn SuperPawn and Pawn X-Change in the US and Cash America casa de empeño in Mexico. The company is one of the largest providers of secured non-recourse loans (also known as pawn loans). As part of its business Cash America also provides cash advances in half a dozen states through shops operating under the Cashland and Cash America Payday Advance banners. The company offers check cashing money orders and money transfers through about 90 owned and franchised Mr. Payroll stores in about 15 states.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (4.1%)           | 1,293.3 | 1,540.6 | 1,800.4 | 1,797.2 | 1,094.7 |
| Net income (\$ mil.)   | (3.9%)           | 115.5   | 136.0   | 107.5   | 142.5   | 98.6    |
| Market value (\$ mil.) | (11.5%)          | 1,063.8 | 1,343.3 | 1,142.8 | 1,103.3 | 651.6   |
| Employees              | 1.7%             | 6,017   | 6,619   | 7,035   | 7,637   | 6,426   |

**CASH-WA DISTRIBUTING CO. OF KEARNEY, INC.**

401 W 4TH ST  
KEARNEY, NE 688457825  
Phone: 308-237-3151  
Fax: -  
Web: www.cashwa.com

CEO: -  
CFO: Edward Bloomfield  
HR: -  
FYE: November 28  
Type: Private

This company keeps the Quik-E Marts in merchandise. Cash-Wa Distributing supplies food produce beverages equipment cleaning supplies and more to foodservice operators and convenience stores throughout Nebraska and in all or parts of 10 surrounding states. It operates three distribution centers and serves more than 6,500 customers with an inventory of some 20,000 items. The family-owned and -operated company was formed in 1934 as a candy and tobacco wholesaler and was purchased by the Henning family in 1957. Cash-Wa Distributing is a member of the UniPro distribution cooperative.

|                        | Annual<br>Growth | 12/11 | 12/12* | 11/13 | 11/14 | 11/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (0.3%)           | -     | 398.8  | 377.6 | 387.2 | 395.3 |
| Net income (\$ mil.)   | (15.9%)          | -     | 11.9   | 6.6   | 8.4   | 7.1   |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 539   |

\*Fiscal year change

**CASI PHARMACEUTICALS, INC.**
**NAS: CASI**

9620 Medical Center Drive, Suite 300  
Rockville, MD 20850  
Phone: 240-864-2600  
Fax: -  
Web: www.casipharma.com

CEO: WEI-Wu He  
CFO: George CHI  
HR: -  
FYE: December 31  
Type: Public

EntreMed wants to get in between cancer and the blood vessels that feed it. The biotech pharmaceutical company develops drugs that inhibit angiogenesis or the growth of new blood vessels. Its lead candidate ENMD-2076 inhibits aurora kinases which regulate cell division and are linked to several cancers. The company has several other product candidates in its pipeline. EntreMed receives royalties from sales of Thalomid a multiple myeloma therapy marketed by EntreMed's minority shareholder Celgene.

|                        | Annual<br>Growth | 12/11 | 12/12  | 12/13 | 12/14  | 12/15 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | (60.4%)          | 1.9   | 0.7    | -     | 0.0    | 0.0   |
| Net income (\$ mil.)   | -                | (4.6) | (14.5) | (5.7) | (26.2) | (7.2) |
| Market value (\$ mil.) | 0.2%             | 30.8  | 44.8   | 54.2  | 43.2   | 31.1  |
| Employees              | 27.3%            | 8     | 9      | 16    | 22     | 21    |

**CASIO AMERICA INC.**

570 Mt. Pleasant Ave.  
Dover NJ 07801  
Phone: 973-361-5400  
Fax: 973-537-8926  
Web: www.casio.com

CEO: Yuji Sasajima  
CFO: –  
HR: –  
FYE: March 31  
Type: Subsidiary

You might be (G-)shocked to learn how many products Casio America sells. As the US subsidiary of Japanese electronics giant CASIO COMPUTER the firm markets products ranging from handheld computers and calculators to electronic key-boards and its popular G-Shock and high-end Oceanus watch lines. Established in 1957 Casio also makes and markets cell phones digital cameras electronic dictionaries label printers clocks portable TVs and other items. Going beyond the consumer market Casio targets the retail hospitality and industrial markets (cash registers and industrial handheld PDAs). And to make sure that young consumers remember its name the company also sells to the education market.

**CASPIAN SERVICES INC**
**NBB: CSSV**

2319 Foothill Drive, Suite 160  
Salt Lake City, UT 84109  
Phone: 801 746-3700  
Fax: –  
Web: www.caspianservicesinc.com

CEO: Alexey Kotov  
CFO: Indira Kaliyeva  
HR: –  
FYE: September 30  
Type: Public

Caspian Services (formerly EMPS Corporation) provides geophysical and seismic data acquisition and interpretation services to the oil and gas industry operating in the Caspian Sea region. It also owns or leases a fleet of 15 shallow draft vessels that provide offshore marine services including transportation housing and supplies for production personnel. Caspian Services' ships are chartered primarily to Agip KCO a consortium of oil companies operating in the Caspian Sea and CMOC/Shell joint venture. The company owns 56% of a joint venture that operates a desalinization plant and sells purified drinking water.

|                        | Annual<br>Growth | 09/11 | 09/12  | 09/13  | 09/14  | 09/15  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (23.9%)          | 49.1  | 24.9   | 33.1   | 29.9   | 16.4   |
| Net income (\$ mil.)   | –                | (9.7) | (14.0) | (11.5) | (16.6) | (28.0) |
| Market value (\$ mil.) | (41.1%)          | 5.8   | 1.5    | 2.5    | 1.6    | 0.7    |
| Employees              | (14.7%)          | 757   | 516    | 574    | 509    | 400    |

**CASS INFORMATION SYSTEMS INC.**
**NMS: CASS**

12444 Powerscourt Drive, Suite 550  
St. Louis, MO 63131  
Phone: 314 506-5500  
Fax: –  
Web: www.cassinfo.com

CEO: Eric H. Brunngraber  
CFO: P. Stephen (Steve) Appelbaum  
HR: –  
FYE: December 31  
Type: Public

Cass Information Systems wants to pay your company's bills. The information services firm provides freight payment and information processing services to large manufacturing distribution and retail companies across the US. Its offerings include freight bill payment audit and rating services as well as outsourcing of utility bill processing and payments. Its telecommunications division manages telecom expenses for large companies. Cass grew out of Cass Commercial Bank (now a subsidiary) which provides banking services to private companies and churches as well as to consumers in the St. Louis area and Orange County California. Other major customer bases include Massachusetts Ohio and South Carolina.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.1%             | 1,500.7 | 1,455.5 | 1,504.8 | 1,603.2 | 1,695.2 |
| Net income (\$ mil.)   | 5.9%             | 24.0    | 23.1    | 24.3    | 25.0    | 30.3    |
| Market value (\$ mil.) | (0.2%)           | 778.1   | 751.9   | 1,075.0 | 850.5   | 773.2   |
| Employees              | 1.5%             | 1,077   | 989     | 1,075   | 1,116   | 1,143   |

**CASTLE (AM) & CO**
**NBB: CTAM**

1420 Kensington Road, Suite 220  
Oak Brook, IL 60523  
Phone: 847 455-7111  
Fax: –  
Web: www.castlemetals.com

CEO: Steven W Scheinkman  
CFO: Patrick R Anderson  
HR: –  
FYE: December 31  
Type: Public

Providing alloys for its allies metals service company A. M. Castle distributes highly engineered metals and metal alloys to a broad range of industrial manufacturers. It sells steel (alloy carbon and stainless) nickel alloys aluminum copper brass cast iron and titanium in bar sheet plate and tube form. Its Transtar Metals unit distributes high-performance metals to the aerospace and defense markets. Through its Total Plastics unit it distributes plastics in forms (such as plate rod and tube). A. M. Castle operates 47 steel service centers throughout North America Europe and Asia. It also holds 50% of steel distributor Kreher Steel. In 2017 the company filed for Chapter 11 bankruptcy protection.

|                        | Annual<br>Growth | 12/15   | 12/16*  | 08/17* | 12/17  | 12/18  |
|------------------------|------------------|---------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (8.9%)           | 770.8   | 533.2   | 353.9  | 164.9  | 582.0  |
| Net income (\$ mil.)   | –                | (209.8) | (108.0) | 36.2   | (13.3) | (37.1) |
| Market value (\$ mil.) | (23.4%)          | –       | –       | –      | 14.1   | 10.8   |
| Employees              | (13.5%)          | 1,515   | 908     | –      | 930    | 979    |

\*Fiscal year change

**CASTLE BRANDS INC.**
**ASE: ROX**

122 East 42nd Street, Suite 5000  
New York, NY 10168  
Phone: 646 356-0200  
Fax: –  
Web: www.castlebrandsinc.com

CEO: Richard J Lampen  
CFO: Alfred J Small  
HR: –  
FYE: March 31  
Type: Public

Castle Brands hopes to earn a king's ransom selling imported distilled spirits. Among its brands are Tierras tequila Pallini liqueur Jefferson's bourbon Brady's Irish cream liqueur Betts & Scholl wine and Knappogue Castle Whiskey. As part of its business the company also owns 60% of Celtic Crossing Irish liqueur. Castle Brands distributes its products nationwide and in a dozen international markets as well as in duty-free markets. Castle Brands boasts marketing and distribution rights for other brands such as Gosling's Rum and Travis Hasse's Original Apple Pie Liqueur. Castle Brands formed in 2003 mainly contracts with other firms to distill and bottle its products.

|                        | Annual<br>Growth | 03/14 | 03/15 | 03/16 | 03/17 | 03/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.9%            | 48.1  | 57.5  | 72.2  | 77.3  | 89.9  |
| Net income (\$ mil.)   | –                | (8.9) | (3.8) | (2.5) | (0.9) | (0.8) |
| Market value (\$ mil.) | 0.8%             | 199.6 | 232.9 | 156.4 | 257.8 | 206.3 |
| Employees              | 6.1%             | 45    | 51    | 55    | 55    | 57    |

**CASTLE ROCK ENTERTAINMENT INC.**

335 N. Maple Dr. Ste. 135  
Beverly Hills CA 90210-3879  
Phone: 310-285-2300  
Fax: 310-285-2345

CEO: Martin Shafer  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

This castle is looking for a few good movies. Castle Rock Entertainment producer of acclaimed films such as "When Harry Met Sally" "A Few Good Men" and The Shawshank Redemption is also responsible for duds such as Miss Congeniality 2: Armed and Fabulous. The company's TV credits include the hit show "Seinfeld". Castle Rock was formed in 1987 by five media moguls including director Rob Reiner Warner Bros. president and COO Alan Horn and Castle Rock CEO Martin Shafer. The company has produced seven movies based on Stephen King novels and takes its name from the fictional Maine town that serves as the setting for many King stories. Castle Rock's films and TV shows are distributed by parent Warner Bros.

**CASTLEROCK SECURITY HOLDINGS INC.**

2101 S. Arlington Heights Rd. Ste. 150  
Arlington Heights IL 60005  
Phone: 847-768-6300  
Fax: 858-334-2199  
Web: www.ambitbio.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

CastleRock Security Holdings wants to be the moat around your castle. Through its subsidiaries CastleRock provides security system monitoring services and maintenance to residential and light commercial customers. The company which operates in 46 states and select markets in Canada and Puerto Rico monitors a variety of systems including burglary fire environmental and medical alarm systems. CastleRock serves its own retail customer accounts but also offers wholesale monitoring services to third-party alarm system companies. Formed in 2008 CastleRock Security filed to go public in late 2010.

**CATALENT PHARMA SOLUTIONS INC.**

14 Schoolhouse Rd.  
Somerset NJ 08873  
Phone: 732-537-6200  
Fax: 732-537-6480  
Web: www.catalent.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Catalyst + talent = Catalent. At least that's the brand Catalent Pharma Solutions is using to try to ensure its customers' success. The company provides contract development and manufacturing of oral (soft and hardshell capsules) topical (ointment applicators) sterile (syringes) and inhaled (nasal sprays) drug delivery products to pharmaceutical and biotechnology companies in some 100 countries. Catalent also provides packaging services using bottles pouches and strips used to hold tablet powder and liquid medicines. Catalent operates 30 facilities worldwide. The company is owned by The Blackstone Group.

**CATALINA MARKETING CORPORATION**

200 Carillon Pkwy.  
St. Petersburg FL 33716  
Phone: 727-579-5000  
Fax: 727-556-2700  
Web: www.catalinamarketing.com

CEO: Wayne Powers  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

To reach shoppers when they are shopping consumer packaged-goods manufacturers call on Catalina Marketing. The company's network installed at the cash registers of more than 26000 supermarkets and drugstores throughout the US prints out coupons and other marketing communications for consumers based on the products they have just purchased. A similar system installed at more than 18300 pharmacies delivers health-related information to consumers based on the prescriptions they pick up. Outside the US Catalina has installed its networks at about 8000 retail locations in Europe and Japan.

**CATALINA RESTAURANT GROUP INC.**

2200 Faraday Ave. Ste. 250  
Carlsbad CA 92008  
Phone: 760-804-5750  
Fax: 760-476-5141  
Web: www.catalinarestaurantgroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Catalina Restaurant Group is pretty casual about dining. The company operates and franchises more than 175 casual-dining restaurants under the Carrows and Coco's names. Its Carrows Restaurant chain offers family dining fare for breakfast lunch and dinner at about 65 locations. Several of the eateries are open 24 hours a day. Coco's Bakery Restaurants feature fresh-baked goods burgers sandwiches and breakfast items at more than 110 locations. Most of Catalina Restaurant Group's properties are found in California with additional locations in Arizona Colorado and Nevada. Formed in 2002 the company is a subsidiary of Tokyo-based Zensho Co.

**CATALYST BIOSCIENCES INC**
**NAS: CBIO**

611 Gateway Blvd., Suite 710  
South San Francisco, CA 94080  
Phone: 650 871-0761  
Fax: -  
Web: www.catalystbiosciences.com

CEO: Nassim Usman  
CFO: Mauri K. Hodges  
HR: -  
FYE: December 31  
Type: Public

Catalyst Biosciences (formerly Targacept) is a clinical-stage biopharmaceutical focused on developing products in the fields of hemostasis and inflammation. Its candidates treat such ailments as hemophilia and surgical bleeding delayed graft function in kidney transplants and dry age-related macular degeneration. The company's lead candidate is a next-generation coagulation Factor VIIa variant — CB 813d — which has completed Phase 1 clinical trials in severe hemophilia patients. The company was formed in 1997 and went public in 2006. Targacept was acquired by Catalyst Biosciences in a reverse merger mid-2015 after which the firm adopted the Catalyst moniker.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (61.6%)       | 0.3    | 1.8    | 0.4    | 1.0    | 0.0    |
| Net income (\$ mil.)   | -             | (32.6) | (14.8) | (16.9) | (21.6) | (30.1) |
| Market value (\$ mil.) | 31.6%         | 31.4   | 37.4   | 7.8    | 163.1  | 94.3   |
| Employees              | 2.5%          | 19     | 19     | 28     | 13     | 21     |

**CATALYST HEALTH SOLUTIONS INC.**
**NASDAQ: CHSI**

800 King Farm Blvd.  
Rockville MD 20850  
Phone: 301-548-2900  
Fax: 301-548-2991  
Web: www.catalysthealthsolutions.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Catalyst Health Solutions cooks up efficiencies in the prescription benefits market. The company provides pharmacy benefit management (PBM) services to clients including managed care organizations (MCOs) self-insured employers third-party benefit administrators and hospices. Its Catalyst Rx business helps clients design drug benefit plans that encourage the use of preferred prescriptions bought from one of about 65000 pharmacies (including contracted mail order pharmacies) in the company's nationwide network. It also provides customized reporting and data analysis services. In 2012 Catalyst Health Solutions agreed to be acquired by PBM software firm SXC Health Solutions in a deal worth some \$4.4 billion.

**CATALYST PHARMACEUTICAL PARTNERS INC.**

NASDAQ: CPRX

355 Alhambra Circle Ste. 1370  
Coral Gables FL 33134  
Phone: 305-529-2522  
Fax: 305-529-0933  
Web: www.catalystpharma.com

CEO: Patrick J McEnany  
CFO: Alicia Grande  
HR: -  
FYE: December 31  
Type: Public

Catalyst Pharmaceutical Partners may help certain addicts kick the habit. The development-stage company's lead candidate CPP-109 (based on the chemical compound vigabatrin) is in clinical studies for the treatment of cocaine and methamphetamine addiction. The drug is designed to be readily absorbed into the central nervous system preventing the perception of pleasure that results from dramatic increases in dopamine caused by cocaine and meth use. Contract manufacturer Pharmaceutics International is supplying CPP-109 for use in upcoming clinical trials and may also be contracted for future commercial supplies should the drug become approved in the US.

**CATAMOUNT CONSTRUCTORS, INC.**

1527 COLE BLVD STE 100  
LAKEWOOD, CO 804013421  
Phone: 303-679-0087  
Fax: -  
Web: www.catamountinc.com

CEO: Geoffrey G Wormer  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

A solid foundation is tantamount to Catamount's success. The company provides general contracting services for the construction of commercial industrial health care institutional and residential developments around the US. It offers services from conceptualization and design-build to construction management. Subsidiary CC Residential specializes in midrise multifamily residences including condominiums apartments and mixed-use developments. Catamount Constructors boasts a high customer return rate; it has provided services for such return clients as Car-Max Walgreen and Chase Bank. CEO Geoff Wormer and other executives Kurt Kenchel Jeff Sidwell and Jeff Cochran founded the company in 1997.

|                        | Annual Growth | 12/04 | 12/05 | 12/06   | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (156.4) | 183.4 | 226.2 |
| Net income (\$ mil.)   | 1499.4%       | -     | -     | 0.0     | 7.5   | 4.2   |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 142   |

**CATASYS INC**

NAS: CATS

2120 Colorado Blvd., Suite 230  
Santa Monica, CA 90404  
Phone: 310 444-4300  
Fax: -  
Web: www.catasys.com

CEO: Terren S Peizer  
CFO: Christopher Shirley  
HR: -  
FYE: December 31  
Type: Public

Catasys (formerly known as Hythiam) specializes in researching developing and licensing medical protocols for the treatment of alcohol and drug addiction. The company's PROMETA treatment programs utilize a combination of medication nutritional supplements and counseling to treat drug and alcohol addiction. Catasys' PROMETA Centers are operated through management or licensing agreements with health care providers in the US. PROMETA also provides maintenance support by offering individualized care programs following medically supervised treatment. Namesake program Catasys offers disease management services. The company changed its name in 2011 to reflect its focus on comprehensive behavioral management.

|                        | Annual Growth | 12/14  | 12/15 | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 65.4%         | 2.0    | 2.7   | 7.1    | 7.7    | 15.2   |
| Net income (\$ mil.)   | -             | (27.3) | (7.2) | (17.9) | (13.6) | (14.2) |
| Market value (\$ mil.) | 45.3%         | 34.0   | 5.8   | 14.4   | 60.7   | 151.7  |
| Employees              | 46.8%         | 45     | 73    | 88     | 136    | 209    |

**CATCHMARK TIMBER TRUST INC**

NYS: CTT

5 Concourse Parkway, Suite 2650  
Atlanta, GA 30328  
Phone: 855 858-9794  
Fax: -  
Web: www.catchmark.com

CEO: Jerry Barag  
CFO: Brian M Davis  
HR: -  
FYE: December 31  
Type: Public

Wood you be interested in investing in CatchMark Timber Trust? The real estate investment trust (REIT) which specializes in buying owning and selling commercial timberland owns interests in about 425000 acres of such property - mostly pine forest but also hardwood - across Alabama Georgia Florida Louisiana North Carolina South Carolina Tennessee and Texas. Unlike other landowning REITs CatchMark only owns the land; it doesn't have logging operations or make wood products. Its largest customer is packaging manufacturer WestRock which contributes around 30% to the REIT's annual revenues.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18   |
|------------------------|---------------|-------|-------|--------|--------|---------|
| Sales (\$ mil.)        | 15.9%         | 54.3  | 69.1  | 81.9   | 91.3   | 97.9    |
| Net income (\$ mil.)   | -             | 0.7   | (8.4) | (11.1) | (13.5) | (122.0) |
| Market value (\$ mil.) | (11.0%)       | 556.1 | 555.6 | 553.2  | 645.0  | 348.8   |
| Employees              | 17.8%         | 13    | 14    | 17     | 19     | 25      |

**CATERPILLAR FINANCIAL SERVICES CORP**

2120 West End Ave.  
Nashville, TN 37203-0001  
Phone: 615 341-1000  
Fax: -  
Web: www.caterpillar.com

CEO: -  
CFO: -  
HR: Mary Clements  
FYE: December 31  
Type: Public

There's only one way to lease a Cat: Caterpillar Financial Services. Cat Financial provides loans and leases to corporate customers to buy or rent equipment and machinery manufactured by its parent company industry giant Caterpillar. That equipment includes construction equipment; forklifts; generators; mining logging and agricultural machines; gas turbines and engines and off-road trucks. Affiliate Cat Insurance provides extended service contracts property/casualty coverage and other insurance products to customers and dealers. The company has offices in more than 50 countries in North and South America Europe the Middle East and the Asia/Pacific region.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.3%)        | 2,885.0 | 2,673.0 | 2,595.0 | 2,689.0 | 2,847.0 |
| Net income (\$ mil.)   | (13.1%)       | 535.0   | 460.0   | 384.0   | 586.0   | 305.0   |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | 1.0%          | 1,802   | 1,857   | 1,811   | 1,855   | 1,877   |

**CATHAY GENERAL BANCORP**

NMS: CATY

777 North Broadway  
Los Angeles, CA 90012  
Phone: 213 625-4700  
Fax: -  
Web: www.cathaybank.com

CEO: Pin Tai  
CFO: Heng W. Chen  
HR: -  
FYE: December 31  
Type: Public

Cathay General Bancorp is the holding company for Cathay Bank which mainly serves Chinese and Vietnamese communities from some 30 branches in California and about 20 more in Illinois New Jersey New York Massachusetts Washington and Texas. It also has a branch in Hong Kong and offices in Shanghai and Taipei. Catering to small to medium-sized businesses and individual consumers the bank offers standard deposit services and loans. Commercial mortgage loans account for more than half of the bank's portfolio; business loans comprise nearly 25%. The bank's Cathay Wealth Management unit offers online stock trading mutual funds and other investment products and services through an agreement with PrimeVest.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 9.9%          | 11,516.8 | 13,254.1 | 14,520.8 | 15,640.2 | 16,784.7 |
| Net income (\$ mil.)   | 18.5%         | 137.8    | 161.1    | 175.1    | 176.0    | 271.9    |
| Market value (\$ mil.) | 7.0%          | 2,060.0  | 2,522.1  | 3,061.5  | 3,394.8  | 2,699.2  |
| Employees              | 4.4%          | 1,074    | 1,122    | 1,129    | 1,271    | 1,277    |

**CATHOLIC HEALTH EAST**

3805 WEST CHESTER PIKE # 100  
 NEWTOWN SQUARE, PA 19073-2329  
 Phone: 610-355-2000  
 Fax: -  
 Web: www.che.org

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

Catholic Health East (CHE) marries the physical and the spiritual in its vast network of not-for-profit health care facilities. As one of the largest religious health systems in the country CHE carries out its mission of healing the sick through more than 35 acute-care hospitals (7300 beds) four long-term acute care (LTAC) hospitals and 25 freestanding and hospital-based long-term care facilities as well as assisted living behavioral health and rehabilitation centers. Operating in 11 states along the East Coast from Maine to Florida CHE is also one of the country's largest providers of home health care services. The health care organization is sponsored by 10 religious congregations and ministries.

|                        | Annual<br>Growth | 12/05 | 12/06   | 12/07   | 12/09 | 12/10   |
|------------------------|------------------|-------|---------|---------|-------|---------|
| Sales (\$ mil.)        | (0.7%)           | -     | 4,175.9 | 4,364.5 | 106.6 | 4,057.5 |
| Net income (\$ mil.)   | (8.1%)           | -     | 199.2   | 199.9   | (3.3) | 142.3   |
| Market value (\$ mil.) | -                | -     | -       | -       | -     | -       |
| Employees              | -                | -     | -       | -       | -     | 50,000  |

**CATHOLIC HEALTH SERVICES OF LONG ISLAND**

992 N. Village Ave.  
 Rockville Centre NY 11570  
 Phone: 516-705-3700  
 Fax: 516-705-3730  
 Web: www.chsli.org

CEO: Alan D Guerci  
 CFO: William Armstrong  
 HR: -  
 FYE: December 31  
 Type: Private - Not-for-Pr

The long and the short of it is that Catholic Health Services of Long Island (CHS) provides health care to the residents of Long Island. Founded in 1997 and sponsored by the Diocese of Rockville Centre CHS's operations consist of six hospitals and three nursing homes as well as regional home care and hospice services. Within the CHS system member organizations offer virtually any medical specialty or clinical service. The system's hospitals which include Good Samaritan Hospital Medical Center Mercy Medical Center and St. Francis Hospital house some 1725 beds more than 15000 employees and a medical staff of 3300. CHS's MaryHaven Center provides services to people of all ages with disabilities.

**CATHOLIC HEALTH SYSTEM, INC.**

144 GENESEE ST FL 1  
 BUFFALO, NY 142031560  
 Phone: 716-862-2400  
 Fax: -  
 Web: www.chsbuffalo.org

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

The Catholic Health System gives residents of its home state even more reason to proclaim "I heart New York." The non-profit health care system recognized for its cardiac services serves residents of western New York through four hospitals and more than a dozen primary care centers as well as long-term care facilities diagnostic and treatment centers and other health care sites. Catholic Health is also well-known for its women's health cancer treatment and rehabilitation services and is a leading provider of elderly care in the region. Its hospitals (including Kenmore Mercy Sisters of Charity — formerly St. Joseph's Mercy Hospital of Buffalo and St. Joseph's) have a capacity of about 825 beds.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/09 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (17.9%)          | -     | 622.0 | 84.8  | 123.6 | 128.3 |
| Net income (\$ mil.)   | (34.9%)          | -     | 20.3  | (0.1) | 0.0   | 0.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 8,400 |

**CATHOLIC MEDICAL CENTER**

100 MCGREGOR ST  
 MANCHESTER, NH 031023770  
 Phone: 603-663-6888  
 Fax: -  
 Web: www.catholicmedicalcenter.org

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Catholic Medical Center is a 330-bed hospital serving southern New Hampshire. Services include cancer treatment surgery rehabilitation treatments for sleep disorders and emergency medical services. Catholic Medical Center (CMC) offers about 40 medical specialties through divisions including The Mom's Place (a birthing facility) and the New England Heart Institute. CMC has partnered with its community to extend health care and dental care to the uninsured and the homeless and has established a health clinic geared to help refugees being resettled in the area.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.6%             | -     | 277.7 | 322.1 | 342.8 | 316.5 |
| Net income (\$ mil.)   | 19.9%            | -     | 11.6  | 29.5  | 32.2  | 28.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,500 |

**CATO CORP.**

NYS: CATO

8100 Denmark Road  
 Charlotte, NC 28273-5975  
 Phone: 704 554-8510  
 Fax: -  
 Web: www.catofashions.com

CEO: John P. D. Cato  
 CFO: John R. Howe  
 HR: -  
 FYE: February 02  
 Type: Public

The Cato Corp. caters to fashion-minded women on a budget. The retailer operates more than 1300 apparel stores in 30-plus states (primarily in the Southeast) under the names Cato Cato Fashions Cato Plus Versona It's Fashion and It's Fashion Metro. Its mostly private-label merchandise includes misses' juniors' girls' and plus-sized casual sportswear career clothing coats shoes and accessories geared to low- and middle-income customers mostly females aged 18 to 50. Cato's stores are typically located in shopping centers anchored by a Wal-Mart store or another major discounter or supermarket. Founded in 1946 the company is led by chairman John Cato the third generation of Catos in the family business.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17* | 02/18  | 02/19  |
|------------------------|------------------|---------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (4.2%)           | 986.9   | 1,011.1 | 956.6  | 850.0  | 829.7  |
| Net income (\$ mil.)   | (15.8%)          | 60.5    | 66.8    | 47.2   | 8.5    | 30.5   |
| Market value (\$ mil.) | (23.2%)          | 1,043.1 | 992.2   | 636.7  | 280.7  | 362.4  |
| Employees              | 0.9%             | 10,000  | 10,500  | 10,200 | 10,500 | 10,350 |

\*Fiscal year change

**CAVALIER TELEPHONE LLC**

2134 W. Laburnum Ave.  
 Richmond VA 23227  
 Phone: 804-422-4100  
 Fax: 804-422-4392  
 Web: www.cavtel.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Subsidiary

Despite its name Cavalier Telephone takes a serious approach to residential and business telecommunications. The facilities-based telephone and data services company offers local and long-distance voice broadband Internet and computer telephony services in 15 states in the eastern southeastern and midwestern US. It provides commercial communications services such as private networks and broadband Internet connections largely through its Intellifiber Networks division. Digital television programming is offered through an agreement with direct broadcast satellite provider DIRECTV. Key residential markets include Baltimore Philadelphia and Pittsburgh. The company was acquired by PAETEC Holding in late 2010.

**CAVIUM INC**

NMS: CAVM

2315 N. First Street  
San Jose, CA 95131  
Phone: 408 943-7100  
Fax: -  
Web: www.caviumnetworks.com

CEO: -  
CFO: Jean Hu  
HR: -  
FYE: December 31  
Type: Public

Cavium provides integrated circuits for use in networking equipment such as routers switches security appliances gateway devices and storage networking equipment. The company designs specialized microprocessors used in secure network transmissions based on ARM and MIPS architecture technologies. Manufacturing is contracted out to Taiwan Semiconductor Manufacturing and United Microelectronics among others. Cavium also provides related software and services. Customers outside the US account for more than two-thirds of the company's sales.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 26.5%         | 235.5   | 304.0   | 373.0   | 412.7   | 603.3   |
| Net income (\$ mil.)   | -             | (112.6) | (3.0)   | (15.3)  | (17.1)  | (147.2) |
| Market value (\$ mil.) | 18.9%         | 2,096.7 | 2,318.4 | 4,153.2 | 4,414.5 | 4,194.8 |
| Employees              | 21.8%         | 831     | 830     | 936     | 1,005   | 1,831   |

**CAZENOVIA COLLEGE**

22 SULLIVAN ST  
CAZENOVIA, NY 130351085  
Phone: 315-655-7000  
Fax: -  
Web: www.cazenovia.edu

CEO: -  
CFO: Mark Edwards  
HR: -  
FYE: June 30  
Type: Private

Students wanting individualized attention and a well-rounded education can apply to Cazenovia College. With a student-faculty ratio of 15 to 1 the school , focuses on liberal arts offering bachelor's and associate degrees in more than 20 fields of study. The school , has , about 1000 students and some 140 full- and part-time faculty members. , Cazenovia College opened in 1824 in what had been the Madison County (New York) Courthouse. , The school , was founded as the Seminary of the Genesee Conference the second Methodist seminary to be established in the US. Among its early notable alumni is Leland Stanford who founded and endowed Stanford University.

|                        | Annual Growth | 06/07 | 06/08 | 06/09   | 06/10 | 06/11 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (115.7) | 25.8  | 24.7  |
| Net income (\$ mil.)   | 1765.4%       | -     | -     | 0.0     | 3.6   | 5.7   |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 369   |

**CBeyond INC**

NMS: CBEY

320 Interstate North Parkway, Suite 500  
Atlanta, GA 30339  
Phone: 678 424-2400  
Fax: -  
Web: www.cbeyond.com

CEO: -  
CFO: Edward James III  
HR: -  
FYE: December 31  
Type: Public

Cbeyond isn't looking past the millions of small businesses in the US to find customers. The company offers local long-distance and cellular telephone and broadband Internet services as well as a host of network and cloud-based services (data center Web hosting security application migration administration management) to more than 60000 small and mid-sized businesses with fewer than 250 employees. It targets businesses in more than a dozen large metropolitan areas divided between established (Atlanta Dallas Denver) and emerging (Boston Seattle Washington DC) markets. Typical customers include law firms physicians' offices real estate companies and accounting firms.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.7%          | 349.7 | 413.8 | 452.0 | 485.4 | 488.0 |
| Net income (\$ mil.)   | -             | 3.7   | (2.2) | (1.7) | (8.0) | (2.3) |
| Market value (\$ mil.) | (13.3%)       | 478.2 | 471.3 | 457.2 | 239.7 | 270.5 |
| Employees              | 2.8%          | 1,493 | 1,677 | 1,944 | 1,928 | 1,667 |

**CBIZ INC**

NYS: CBZ

6050 Oak Tree Boulevard South, Suite 500  
Cleveland, OH 44131  
Phone: 216 447-9000  
Fax: 216 447-4809  
Web: www.cbiz.com

CEO: Jerome P. Grisko  
CFO: Ware H. Grove  
HR: Bob Maguire  
FYE: December 31  
Type: Public

This business knows the ABCs of helping clients cut through red tape. CBIZ provides outsourced services such as accounting and financial services group health benefits consulting property and casualty brokerage services retirement plan services payroll services and IT services. The company has more than 90000 customers mainly small and midsize businesses (SMBs) but also government agencies individuals and not-for-profits organizations. CBIZ has more than 100 offices and 4800 associates in major metropolitan areas and suburban cities throughout the US. The company was founded in 1996.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 6.4%          | 719.5 | 750.4 | 799.8 | 855.3 | 922.0   |
| Net income (\$ mil.)   | 19.9%         | 29.8  | 34.1  | 40.1  | 50.4  | 61.6    |
| Market value (\$ mil.) | 23.2%         | 471.4 | 543.0 | 754.5 | 850.9 | 1,084.9 |
| Employees              | 3.4%          | 4,200 | 4,400 | 4,600 | 4,600 | 4,800   |

**CBL & ASSOCIATES PROPERTIES INC**

NYS: CBL

2030 Hamilton Place Blvd., Suite 500  
Chattanooga, TN 37421-6000  
Phone: 423 855-0001  
Fax: -  
Web: www.cblproperties.com

CEO: Stephen D. Lebovitz  
CFO: Farzana K. Mitchell  
HR: -  
FYE: December 31  
Type: Public

CBL & Associates Properties tenant list is a Who's Who of American retail. The self-managed real estate investment trust (REIT) owns develops manages and finances shopping malls and other retail properties primarily in the Southeast and Midwest. Its largest tenants include The Limited The Gap Foot Locker and Abercrombie & Fitch. The REIT wholly owns or has interests in 152 properties 92 of which are regional malls and open-air shopping centers. Strip malls (typically anchored by grocery or discount stores) associated centers (retail properties adjacent to enclosed malls usually anchored by big-box stores) office buildings and commercial mortgages round out its portfolio.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17 | 12/18  |
|------------------------|---------------|---------|---------|---------|-------|--------|
| Sales (\$ mil.)        | (5.1%)        | 1,060.7 | 1,055.0 | 1,028.3 | 927.3 | 858.6  |
| Net income (\$ mil.)   | -             | 219.2   | 103.4   | 172.9   | 120.9 | (78.6) |
| Market value (\$ mil.) | (43.9%)       | 3,353.0 | 2,135.8 | 1,985.5 | 977.2 | 331.5  |
| Employees              | (5.6%)        | 819     | 744     | 697     | 685   | 650    |

**CBOE GLOBAL MARKETS INC**

BZX: CBOE

400 South LaSalle Street  
Chicago, IL 60605  
Phone: 312 786-5600  
Fax: -  
Web: www.cboe.com

CEO: Edward T. Tilly  
CFO: Alan J. Dean  
HR: -  
FYE: December 31  
Type: Public

CBOE (or Chicago Board Options Exchange) may no longer be the only options exchange but still one of the largest stock exchange operators by volume in the US. Cboe offers trading across a diverse range of products including options futures U.S. and European equities exchange-traded products (ETPs) global FX and multi-asset volatility products. CBOE operates the fully electronic CBOE Futures Exchange and the CBOE Stock Exchange which goes head-to-head with the NYSE and NASDAQ. CBOE also runs the CBOE Volatility Index (VIX) the C2 all-electronic options market and the Options Institute which has provided training for brokers and investors since 1985.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 45.5%         | 617.2   | 634.5   | 656.9   | 2,229.1  | 2,768.8  |
| Net income (\$ mil.)   | 22.4%         | 189.7   | 205.0   | 186.8   | 401.7    | 426.5    |
| Market value (\$ mil.) | 11.4%         | 7,077.8 | 7,243.0 | 8,246.3 | 13,904.5 | 10,918.0 |
| Employees              | 12.8%         | 520     | 564     | 553     | 889      | 842      |

**CBRE GROUP INC**
**NYS: CBRE**

400 South Hope Street, 25th Floor  
Los Angeles, CA 90071  
Phone: 213 613-3333  
Fax: -  
Web: www.cbre.com

CEO: Robert E. (Bob) Sulentic  
CFO: James R. (Jim) Groch  
HR: -  
FYE: December 31  
Type: Public

As the world's largest commercial real estate services company by revenue CBRE Group provides property and facilities management leasing brokerage appraisal and valuation asset management financing and market research services from about 490 offices worldwide. Subsidiary Trammell Crow provides property development services for corporate and institutional clients primarily in the US. CBRE Global Investors manages real estate investments for institutional clients. The company garners about 60% of its revenue from the Americas. CBRE was founded in San Francisco in 1906 and by the 1940s grew to be one of the largest commercial real estate services firms in the western US.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 23.9%            | 9,049.9  | 10,855.8 | 13,071.6 | 14,209.6 | 21,340.1 |
| Net income (\$ mil.)   | 21.7%            | 484.5    | 547.1    | 572.0    | 691.5    | 1,063.2  |
| Market value (\$ mil.) | 4.0%             | 11,539.3 | 11,650.4 | 10,609.4 | 14,591.7 | 13,490.0 |
| Employees              | 14.7%            | 52,000   | 70,000   | 75,000   | 80,000   | 90,000   |

**CBS BROADCASTING INC.**

51 W. 52nd St.  
New York NY 10019  
Phone: 212-975-4321  
Fax: 212-975-4516  
Web: www.cbs.com

CEO: Leslie Moonves  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

The forensic evidence shows this company is tops in the TV ratings. CBS Broadcasting owns and operates the CBS Television Network the #1 watched broadcast network in the US. Its top shows include CSI: Crime Scene Investigation and its two spinoffs as well as The Mentalist NCIS and a host of primetime comedies. It boasts more than 200 affiliate stations around the country including about 15 stations that are company-owned and -operated. In addition CBS Broadcasting oversees The CW Network a 50%-owned joint venture with Time Warner's Warner Bros. Entertainment. The company is a unit of media conglomerate CBS Corporation.

**CBS RADIO INC.**

40 W. 57th St. 14th Fl.  
New York NY 10019  
Phone: 212-649-9600  
Fax: 212-315-2162  
Web: www.cbsradio.com

CEO: Andre Fernandez  
CFO: Jacques Tortoroli  
HR: -  
FYE: December 31  
Type: Subsidiary

This company keeps its eye on radio listeners. CBS Radio is one of the country's leading radio broadcasters with about 130 stations serving about 30 major markets over the airwaves. Its stations offer a variety of programming from news talk and sports to a wide range of music styles; many of the stations are affiliates of the Westwood One radio network. (CBS Radio owns nearly 10% of the radio programming syndicator.) In addition to traditional broadcasting many CBS stations broadcast digital over-the-air signals along with online streaming and on-demand content. CBS Radio is a subsidiary of media giant CBS Corporation.

**CC INDUSTRIES INC.**

222 N. LaSalle St. Ste. 1000  
Chicago IL 60601  
Phone: 312-855-4000  
Fax: 919-573-3551

CEO: William H Crown  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

A few of the Crown family's affairs are handled by CC Industries. The private equity firm which is controlled by Chicago's Henry Crown and Company manages several investments for its parent including Great Dane which is one of the largest manufacturers of truck trailers in North America. CC Industries also oversees Provisur Technologies a manufacturer of meat processing equipment sold under the Formax Beehive and Weiler brands. CC Industries which was founded in 1986 mostly invests in manufacturing companies in North America and Latin America.

**CCA INDUSTRIES, INC.**
**NBB: CAWW**

1099 Wall Street West, Suite 275  
Lyndhurst, NJ 07071  
Phone: 201 935-3232  
Fax: 201 935-6784  
Web: www.ccaindustries.com

CEO: Lance Funston  
CFO: Stephen A Heit  
HR: -  
FYE: November 30  
Type: Public

Consumers count on CCA Industries for health and beauty care. The company makes and markets health and beauty aids each under its own brand name including Plus+White (oral care) Bikini Zone (shave gels) Sudden Change (skin care) Solar Sense (sun protection) and Nutra Nail and Gel Perfect (nail care) among many. It also sells dietary supplements (tea and chewing gum) under the Mega-T label. CCA items are made under contract and several such as Hair-Off Mega-T and Kids Sense are made and marketed under licensing agreements. The firm caters to food and drug retailers such as Walgreens and CVS mass merchandisers Wal-Mart and Target warehouse club Sam's and wholesale distributors mainly in the US.

|                        | Annual<br>Growth | 11/14 | 11/15 | 11/16 | 11/17 | 11/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.2%)          | 30.6  | 24.8  | 19.6  | 19.8  | 16.6  |
| Net income (\$ mil.)   | -                | (8.8) | (3.2) | 1.2   | 1.8   | (3.3) |
| Market value (\$ mil.) | (9.0%)           | 25.5  | 23.8  | 19.2  | 22.4  | 17.5  |
| Employees              | (21.6%)          | 37    | 20    | 12    | 12    | 14    |

**CCC GROUP INC.**

5797 Dietrich Rd.  
San Antonio TX 78219  
Phone: 210-661-4251  
Fax: 210-661-6060  
Web: www.cccgroupinc.com

CEO: Joe Garza  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Construction is at the core of CCC Group. The general contractor founded in 1947 specializes in industrial construction manufacturing and specialty engineering and design services. It performs a laundry list of construction services including site development civil engineering construction management marine construction mining equipment erection and dismantling and plant expansions. CCC Group also installs specialized equipment. The company serves utilities and municipalities as well as the oil and gas and metals and chemicals industries. It operates mostly out of its home state of Texas but maintains offices throughout the South Southwest and Southeastern US and three international offices.



**CCC INFORMATION SERVICES GROUP INC.**

222 Merchandise Mart Ste. 900  
Chicago IL 60654-1005  
Phone: 312-222-4636  
Fax: 312-527-2298  
Web: www.cccis.com

CEO: Githesh Ramamurthy  
CFO: Andrew G Balbirer  
HR: Taylor Rutherford  
FYE: December 31  
Type: Subsidiary

CCC Information Services Group helps smooth the dents in auto claims processing. The company's software and services help insurance agencies independent appraisers and collision repair shops process auto claims. CCC's offerings include its Pathways application for estimating collision and repair cost and its Valuescope claim settlement services application for estimating the worth of totaled vehicles. Its claims management software is linked to about 21000 auto body collision repair shops and 350 insurance companies. CCC Information Services was founded in 1980 and taken private by Investcorp for about \$496 million in 2006.

**CCFNB BANCORP INC.**

NBB: CCFN

232 East Street  
Bloomsburg, PA 17815  
Phone: 570 784-4400  
Fax: -  
Web: www.firstcolumbiabank.com

CEO: Lance O Diehl  
CFO: Jeffrey T Arnold  
HR: Mary Gasnick  
FYE: December 31  
Type: Public

CCFNB Bancorp knows the ABCs of banking. It is the holding company for First Columbia Bank & Trust a community institution serving Pennsylvania's Columbia Montour Northumberland and Luzerne counties from some 15 locations. The bank offers standard products and services as well as wealth management and trust services. It uses funds from deposits to write a variety of loans; real estate loans account for more than 80% of its loan portfolio. The bank also offers consumer and construction loans. CCFNB Bancorp owns a 50% stake in Neighborhood Group (dba Neighborhood Advisors) an insurance and financial products agency. CCFNB Bancorp merged with Columbia Financial Corporation in 2008.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.2%             | 639.1 | 647.3 | 673.6 | 709.5 | 726.2 |
| Net income (\$ mil.)   | 4.1%             | 6.8   | 6.9   | 7.2   | 7.3   | 8.0   |
| Market value (\$ mil.) | 6.7%             | 81.6  | 84.2  | 89.2  | 104.3 | 105.6 |
| Employees              | 0.7%             | 139   | 136   | 138   | 136   | 143   |

**CCH INCORPORATED**

2700 Lake Cook Rd.  
Riverwoods IL 60015-3888  
Phone: 847-267-7000  
Fax: 773-866-3095  
Web: www.cch.com

CEO: Jason Marx  
CFO: Eric Bartholome  
HR: -  
FYE: December 31  
Type: Subsidiary

Tax season must be CCH's favorite time of year. Also known as Wolters Kluwer Tax and Accounting CCH publishes more than 700 publications in print and electronic form primarily concerning the subjects of tax and business law. Publications are available in a variety of print and electronic formats that reach a target audience of accountants attorneys and compliance professionals. The company's flagship product is "The Standard Federal Tax Reporter". Its Tax and Accounting unit produces software used for tax preparation audits and office productivity. The company was founded in 1913 the same year the US federal income tax was created. CCH is a subsidiary of Dutch publisher Wolters Kluwer.

**CCOM GROUP INC**

NBB: CCOM P

275 Wagaraw Road  
Hawthorne, NJ 07506  
Phone: 973 427-8224  
Fax: 973 427-6981  
Web: www.ccomgrp.com

CEO: Peter Gasiewicz  
CFO: William Salek  
HR: -  
FYE: December 31  
Type: Public

Colonial Commercial through subsidiaries Universal Supply Group The RAL Supply Group and S&A Supply provides HVAC products climate-control systems and plumbing fixtures to mostly builders and contractors in New York and New Jersey. It supplies control-system design custom fabrication technical support training and consultation services (but not installation) for engineers and installers. RAL Supply Group offers plumbing fixtures water systems and water-treatment products and heating and cooling equipment. More than 80% of Colonial's sales come from the replacement market while the balance is generated by new construction. Chairman Michael Goldman owns about 30% of the company.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.6%             | 81.0  | 81.1  | 87.3  | 92.3  | 104.7 |
| Net income (\$ mil.)   | 41.7%            | 0.8   | 0.8   | 0.7   | 0.5   | 3.1   |
| Market value (\$ mil.) | (8.8%)           | 13.3  | 11.9  | 7.8   | 8.2   | 9.2   |
| Employees              | -                | 166   | -     | -     | -     | -     |

**CCUR HOLDINGS INC**

NMS: CCUR

4375 River Green Parkway, Suite 100  
Duluth, GA 30096  
Phone: 678 258-4000  
Fax: -  
Web: www.ccurholdings.com

CEO: Wayne Barr Jr  
CFO: Warren Sutherland  
HR: -  
FYE: June 30  
Type: Public

Watch a video on multiple devices? Simulate the performance of a car or aircraft part in real time? Such processes might be courtesy of Concurrent Computer. The company's video segment is mainly geared toward broadband and content providers worldwide to allow streaming video and collecting viewer data. The company also develops real-time products that allow manufacturers such as those in the aerospace and automotive industries to run their products through advanced computer simulations. The real-time computing products combine Linux and similar operating systems and software development tools with off-the-shelf hardware for time-critical applications.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16  | 06/17 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (18.8%)          | 63.4  | 71.2  | 64.5  | 61.1   | 27.6  |
| Net income (\$ mil.)   | 60.8%            | 4.2   | 18.5  | (0.3) | (11.1) | 28.4  |
| Market value (\$ mil.) | (3.4%)           | 72.0  | 70.2  | 58.3  | 49.1   | 62.6  |
| Employees              | (16.7%)          | 229   | 236   | 260   | 251    | 110   |

**CD INTERNATIONAL ENTERPRISES INC**

NBB: CDII Q

1333 S. University Drive, Suite 202  
Plantation, FL 33342  
Phone: 954 363-7333  
Fax: -  
Web: www.cdii.net

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

China Direct Industries cuts out the middleman and goes directly to the source. The company invests in and manages Chinese companies that sell industrial metals and related products. Its portfolio includes controlling stakes in companies that produce and/or distribute magnesium synthetic chemicals steel and other commodities. The company is increasingly focused on the production and distribution of pure magnesium a high-demand commodity. China Direct provides its subsidiaries with management advisory services and strategic planning; its consulting segment specializes in providing services for US companies that primarily do business in China.

|                        | Annual<br>Growth | 09/12  | 09/13  | 09/14 | 09/15 | 09/16  |
|------------------------|------------------|--------|--------|-------|-------|--------|
| Sales (\$ mil.)        | (83.6%)          | 114.1  | 2.0    | 1.7   | 0.4   | 0.1    |
| Net income (\$ mil.)   | -                | (41.7) | (24.7) | 16.5  | (3.1) | (20.4) |
| Market value (\$ mil.) | -                | 2.4    | 0.5    | 0.6   | 0.2   | 0.0    |
| Employees              | (66.2%)          | 610    | 25     | 10    | 9     | 8      |

**CDC SUPPLY CHAIN**

8989 N. Deerwood Dr.  
Milwaukee WI 53223  
Phone: 414-362-6800  
Fax: 414-362-6794  
Web: www.cdcsupplychain.com

CEO: Michael Eleftheriou  
CFO: David H Jacobson  
HR: -  
FYE: December 31  
Type: Subsidiary

CDC Supply Chain serves as an agent of change in supply chains. The company's supply chain execution performance and process management software helps clients manage inventory and fulfillment monitor their supply chain activities and automate a range of warehouse functions including receiving loading and storage. The company targets clients in the transportation retail consumer packaged goods and processed goods industries. CDC Supply Chain counts multinational companies such as AstraZeneca Boeing Saks and Smucker among its customers. CDC Supply Chain is a unit of CDC Software.

**CDI CONTRACTORS, LLC**

3000 CANTRELL RD  
LITTLE ROCK, AR 722022010  
Phone: 501-666-4300  
Fax: -  
Web: www.cdicon.com

CEO: E Lloyd Garrison  
CFO: Chris Johnson  
HR: -  
FYE: December 31  
Type: Private

CDI Contractors means big buildings in Little Rock and beyond. The company has completed commercial industrial and institutional projects including the William J. Clinton Presidential Library. Other areas of specialty include health care facilities parking decks condos hotels and educational institutions. CDI Contractors provides a range of services including pre-construction scheduling general contracting and construction and project management. The company was founded in 1987 as a partnership between the late Bill Clark and Dillard's head Bill Dillard II. CDI has built several Dillard's department stores. Dillard's bought the remaining 50% of CDI it did not already own in 2008.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.0%)           | -     | 213.2 | 284.5 | 261.0 | 200.8 |
| Net income (\$ mil.)   | 6.8%             | -     | 2.0   | 4.7   | 4.2   | 2.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 300   |

**CDTI ADVANCED MATERIALS INC**
**NBB: CDTI**

1700 Fiske Place  
Oxnard, CA 93033  
Phone: 805 639-9458  
Fax: -  
Web: www.cdti.com

CEO: Matthew Beale  
CFO: Tracy A Kern  
HR: -  
FYE: December 31  
Type: Public

Clean Diesel Technologies (which operates as CDTi) has developed a few cool technologies to counteract global warming. The company is starting to commercialize its chemical fuel additives and other products for reducing diesel engine emissions and improving fuel economy. These include its platinum fuel catalysts which are marketed in Europe and the US under the Platinum Plus brand. CDTi also manufactures and licenses nitrogen oxide reduction systems (under the brand name ARIS) and chemical fuel additives to help control diesel engine emissions. The company has a licensing deal with Mitsui to use the ARIS technology.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16  | 12/17 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (15.4%)          | 55.3  | 41.2  | 39.7  | 36.8   | 28.4  |
| Net income (\$ mil.)   | -                | (7.1) | (9.3) | (8.5) | (23.5) | (5.3) |
| Market value (\$ mil.) | 1.6%             | 4.7   | 5.7   | 3.0   | 6.8    | 5.0   |
| Employees              | (25.3%)          | 151   | 117   | 125   | 99     | 47    |

**CDW CORPORATION**

200 N. Milwaukee Ave.  
Vernon Hills IL 60061  
Phone: 847-465-6000  
Fax: 336-852-2096  
Web: www.tangeroutlet.com

CEO: Christine A Leahy  
CFO: Collin B Kebo  
HR: -  
FYE: December 31  
Type: Private

People who get IT shop for it at CDW. The company offers about 100000 information technology products including notebook and desktop computers software printers servers storage devices networking tools and accessories under more than 1000 brands. Top brands include Adobe Apple Cisco Hewlett-Packard Microsoft VMware among others. CDW operates a retail store at its corporate headquarters and manages an e-commerce site. Almost all of the company's sales come from public-sector clients and private businesses. Founded in 1984 as Computer Discount Warehouse today CDW is owned by private equity firms Madison Dearborn Partners and Providence Equity Partners.

**CECIL BANCORP, INC.**
**NBB: CECB**

127 North Street, P.O. Box 568  
Elkton, MD 21921  
Phone: 410 398-1650  
Fax: -  
Web: www.cecilbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cecil Bancorp is the holding company for Cecil Federal Bank which serves north-eastern Maryland's Cecil and Harford counties through about a dozen branches. The bank offers standard deposit products such as checking and savings accounts NOW and money market accounts CDs and IRAs. The bank focuses on real estate lending; commercial mortgages make up the largest portion of the bank's loan portfolio followed by one- to four-family residential mortgages and construction loans. It offers investment and insurance services through an agreement with third-party provider Community Bankers Securities. First Mariner Bancorp acquired nearly 25% of Cecil Bancorp in 2012 through the collection of a defaulted loan.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Assets (\$ mil.)       | (2.8%)           | 492.4 | 509.8 | 487.2 | 463.7 | 439.8  |
| Net income (\$ mil.)   | -                | 1.9   | (2.5) | 1.1   | (4.7) | (20.3) |
| Market value (\$ mil.) | (46.2%)          | 50.1  | 26.0  | 23.8  | 4.1   | 4.2    |
| Employees              | (0.5%)           | 92    | 91    | 93    | 92    | 90     |

**CECO ENVIRONMENTAL CORP.**
**NMS: CECE**

14651 North Dallas Parkway, Suite 500  
Dallas, TX 75254  
Phone: 214 357-6181  
Fax: -  
Web: www.cecoviro.com

CEO: Dennis Sadlowski  
CFO: Matthew Eckl  
HR: -  
FYE: December 31  
Type: Public

CECO Environmental wants to clear the air. Through its subsidiaries CECO Environmental makes industrial ventilation and pollution control systems including air filters to remove airborne solid and liquid pollutants. The company serves customers in the automotive chemical electronics refining pharmaceutical and textile industries among others. Customers have included General Motors Honda and Procter & Gamble. CECO Environmental also provides custom metal fabrication services making components for its own ventilation systems. Chairman Phillip DeZwirek and his family control CECO Environmental.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 6.4%             | 263.2 | 367.4 | 417.0  | 345.1 | 337.3 |
| Net income (\$ mil.)   | -                | 13.1  | (5.6) | (38.2) | (3.0) | (7.1) |
| Market value (\$ mil.) | (18.8%)          | 541.0 | 267.4 | 485.7  | 178.6 | 235.0 |
| Employees              | (1.6%)           | 853   | 1,174 | 985    | 900   | 800   |

**CEDAR FAIR LP**
**NYS: FUN**

One Cedar Point Drive  
Sandusky, OH 44870-5259  
Phone: 419 626-0830  
Fax: -  
Web: www.cedarfair.com

CEO: Matthew A. (Matt) Ouimet  
CFO: Brian C. Witherow  
HR: Joanne Mueller  
FYE: December 31  
Type: Public

Cedar Fair wants to take you for the ride of your life. The firm owns and manages 11 amusement parks two outdoor water parks one indoor water park and four hotels. Properties include the flagship Cedar Point on Lake Erie in Ohio; Knott's Berry Farm in Buena Park California (outside of Los Angeles); and Michigan's Adventure near Muskegon Michigan. The company also has a contract to manage Gilroy Gardens in California. Knott's Berry Farm and Castaway Bay Indoor Waterpark Resort (also in Sandusky) operate year-round while other parks are open daily from Memorial Day through Labor Day plus additional seasonal weekends. Cedar Fair parks together draw more than 25 million visitors each year.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%          | 1,159.6 | 1,235.8 | 1,288.7 | 1,322.0 | 1,348.5 |
| Net income (\$ mil.)   | 5.0%          | 104.2   | 112.2   | 177.7   | 215.5   | 126.7   |
| Market value (\$ mil.) | (0.3%)        | 2,705.5 | 3,158.5 | 3,631.4 | 3,676.1 | 2,675.5 |
| Employees              | 1.8%          | 44,100  | 39,700  | 45,600  | 46,900  | 47,300  |

**CEDAR REALTY TRUST INC**
**NYS: CDR**

44 South Bayles Avenue  
Port Washington, NY 11050-3765  
Phone: 516 767-6492  
Fax: -  
Web: www.cedarrealtytrust.com

CEO: Bruce J. Schanzer  
CFO: Philip R. Mays  
HR: -  
FYE: December 31  
Type: Public

Cedar Realty Trust (formerly Cedar Shopping Centers) has tended its portfolio from a sapling to a full-grown evergreen. The self-managed real estate investment trust (REIT) owns develops and manages retail space mainly supermarket-anchored strip centers in the Northeast and mid-Atlantic region. It owns about 65 properties totaling nearly 10 million sq. ft. of leasable space. Its portfolio spans seven states with the heaviest concentration of shopping centers in Pennsylvania and Virginia. Major tenants include Giant Foods LA Fitness and Farm Fresh. The REIT usually redevelops or expands existing properties after it buys them.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.6%          | 148.2 | 149.2 | 151.1 | 146.0 | 152.0 |
| Net income (\$ mil.)   | (39.5%)       | 29.0  | 22.1  | 8.9   | 19.1  | 3.9   |
| Market value (\$ mil.) | (19.1%)       | 642.0 | 619.3 | 571.1 | 531.8 | 274.6 |
| Employees              | 1.7%          | 71    | 67    | 70    | 76    | 76    |

**CEDARBURG HAUSER PHARMACEUTICALS INC.**

870 Badger Circle  
Grafton WI 53024-9436  
Phone: 262-376-1467  
Fax: 262-376-1068  
Web: www.cedarburgpharma.com

CEO: -  
CFO: -  
HR: Breanna Warmka  
FYE: December 31  
Type: Private

Cedarburg Hauser formerly Cedarburg Pharmaceuticals makes drugs components of drugs and ingredients for drugs. The contract manufacturer does everything from project management to manufacturing to validating study results. It produces custom chemicals natural and synthetic active pharmaceutical ingredients dietary supplements and cosmetics. And because Cedarburg Hauser also holds Drug Enforcement Agency permits it makes controlled substances including pain killers and other narcotics. Other services include process development and a whole host of analytical services including quality control and stability studies.

**CEDARS-SINAI MEDICAL CENTER**

8700 BEVERLY BLVD  
WEST HOLLYWOOD, CA 900481804  
Phone: 310-423-3277  
Fax: -  
Web: www.cedars-sinai.org

CEO: Thomas M. (Tom) Priselac  
CFO: Edward M. Prunchunas  
HR: Jeanne Flores  
FYE: June 30  
Type: Private

Many a star has been born literally at Cedars-Sinai Medical Center. The 886-bed teaching and research hospital is located right where Los Angeles meets Beverly Hills and West Hollywood and has tended to the medical needs of a number of celebrities since its founding in 1902. However the center is also a major teaching hospital for UCLA's David Geffen School of Medicine and is engaged in hundreds of research programs in areas such as cancer neuroscience and genetics. It also includes two multi-specialty physician associations Cedars-Sinai Medical Group and Ceders-Sinai Health Associates and operates a number of community health centers and outreach programs (such as mobile health clinics).

|                        | Annual Growth | 06/14 | 06/15   | 06/16   | 06/17   | 06/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.9%          | -     | 2,760.8 | 2,910.1 | 3,788.2 | 3,470.2 |
| Net income (\$ mil.)   | 4.5%          | -     | 366.1   | 301.4   | 380.1   | 418.0   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 8,000   |

**CEGEDIM RELATIONSHIP MANAGEMENT**

1425 Rt. 26 S.  
Bedminster NJ 07921  
Phone: 908-443-2000  
Fax: 908-470-9900  
Web: crm.cegedim.com/pages/default.aspx

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Cegedim Relationship Management helps pharmaceutical companies conduct business. A subsidiary of Cegedim the company offers services and software that manage and analyze sales efforts for pharmaceutical and other life sciences companies. Its products include applications that can access product information and physician databases evaluate competitors and catalog client and prospect data. The company does business in more than 80 countries and serves small to large companies and government agencies. It routinely partners with consulting and technology companies looking to develop and cross-promote products for the life sciences market. Capgemini Informatica Microsoft TAKE and TIBCO are among its partners.

**CEL-SCI CORPORATION**
**ASE: CVM**

8229 Boone Boulevard, Suite 802  
Vienna, VA 22182  
Phone: 703 506-9460  
Fax: 703 506-9471  
Web: www.cel-sci.com

CEO: Geert R Kersten  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

CEL-SCI hopes to make L.E.A.P.S. and bounds in preventing and treating deadly diseases. Its L.E.A.P.S. (Ligand Epitope Antigen Presentation System) technology modulates T-cells and may lead to synthetic vaccines for herpes viral encephalitis smallpox and other diseases; the National Institutes of Health is testing CEL-1000 (a compound developed using L.E.A.P.S. technology) as a potential avian flu vaccine. The firm's lead drug candidate however is Multikine which might make tumors more susceptible to radiation therapy and help a patient's body produce tumor-fighting antibodies. Multikine is undergoing clinical trials for the treatment of head and neck tumors. The company was founded in 1983.

|                        | Annual Growth | 09/15  | 09/16  | 09/17  | 09/18  | 09/19  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (8.4%)        | 0.7    | 0.3    | 0.1    | 0.5    | 0.5    |
| Net income (\$ mil.)   | -             | (34.7) | (11.5) | (14.4) | (31.8) | (22.1) |
| Market value (\$ mil.) | 96.6%         | 21.1   | 10.7   | 58.5   | 142.7  | 315.0  |
| Employees              | -             | -      | -      | -      | -      | -      |

**CELADON GROUP, INC.**
**NYS: CGI**

9503 East 33rd Street, One Celadon Drive  
Indianapolis, IN 46235-4207  
Phone: 317 972-7000  
Fax: -  
Web: www.celadontrucking.com

CEO: Paul C Svindland  
CFO: Vincent Donargo  
HR: -  
FYE: June 30  
Type: Public

Celadon Group provides long-haul dry van truckload service throughout North America via subsidiaries Celadon Trucking Services Celadon Canada and Mexico-based Jaguar. The group maintains a fleet of about 3300 tractors and 8700 trailers. Celadon also offers dedicated contract carriage in which drivers and equipment are assigned to a customer long-term as well as freight brokerage and warehousing services. Its clients have included large shippers with strict time-delivery requirements such as Arconic Procter & Gamble Philip Morris and Wal-Mart. An e-commerce unit TruckersB2B serves as a purchasing cooperative for smaller trucking fleets and provides discounts on fuel tires and satellite systems.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 15.5%            | 599.0 | 613.6 | 759.3 | 900.8 | 1,065.4 |
| Net income (\$ mil.)   | (0.7%)           | 25.5  | 27.3  | 30.7  | 37.2  | 24.8    |
| Market value (\$ mil.) | (16.0%)          | 462.2 | 514.9 | 601.5 | 583.5 | 230.5   |
| Employees              | 16.3%            | 3,982 | 4,351 | 4,876 | 7,606 | 7,286   |

**CELANESE CORP (DE)**
**NYS: CE**

222 W. Las Colinas Blvd., Suite 900N  
Irving, TX 75039-5421  
Phone: 972 443-4000  
Fax: -  
Web: www.celanese.com

CEO: Mark C. Rohr  
CFO: Christopher W. (Chris) Jensen  
HR: Joseph Fox  
FYE: December 31  
Type: Public

Celanese Corporation is a global technology and specialty materials company that manufactures building block chemicals like acetic acid and vinyl acetate monomers used in everything from inks and paints to agricultural products and chewing gum. The Texas-based also makes advanced plastics products such as precision molds for injection molding flame- and heat-resistance plastics and acetate film. Other products include acetate tow (used in cigarette filters) and industrial specialties like ethylene vinyl acetate. The company has dozens of industry-leading brands including polyacetal like Celcon and Hostaform thermoplastics under the GUR brand polyesters under Celanex and Impet brands Nylon under Nylfor Nimalid and Frianyl.

|                        | Annual<br>Growth | 12/15   | 12/16   | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 2.6%             | 5,674.0 | 5,389.0 | 6,140.0  | 7,155.0  | 6,297.0  |
| Net income (\$ mil.)   | 29.4%            | 304.0   | 900.0   | 843.0    | 1,207.0  | 852.0    |
| Market value (\$ mil.) | 16.3%            | 8,049.7 | 9,413.8 | 12,802.0 | 10,756.4 | 14,719.6 |
| Employees              | 2.2%             | 7,081   | 7,293   | 7,592    | 7,684    | 7,714    |

**CELEBRATE INTERACTIVE HOLDINGS INC.**

11220 120th Ave. NE  
Kirkland WA 98033  
Phone: 425-250-1064  
Fax: 425-828-6252  
Web: www.celebrateexpress.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Celebrate Interactive Holdings seeks to provide everything for a birthday party except the birthday suit (although it does sell costumes). The online (and catalog) retailer operates four e-commerce sites: the online party store Celebrate Express; Birthday Express offering more than 150 themed party packages targeting families with young children; 1st Wishes (launched in 2006) specializing in those all-important first birthdays; and Costume Express an online Halloween superstore. Founded in 1994 as Celebrate Express Celebrate Interactive Holdings was formed in 2010 to provide one-stop online party planning and shopping. It is a subsidiary of video and e-commerce conglomerate Liberty Interactive Corp.

**CELERA CORPORATION**

1401 Harbor Bay Pkwy.  
Alameda CA 94502  
Phone: 510-749-4200  
Fax: 650-854-1515  
Web: www.baypartners.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Celera spent years mapping the human genome and has put that knowledge to use. Formerly a researcher the firm is now focused on developing diagnostics and providing clinical services. Its genotyping products are used to track genetic mutations that indicate drug resistance in HIV screen for cystic fibrosis and identify the best matches for organ transplants. The company's Berkeley HeartLab (BHL) and 4myheart businesses provide cardiology testing and disease management services respectively. Abbott Laboratories distributes the company's diagnostics. Celera is wholly owned subsidiary of Quest Diagnostics.

**CELGENE CORP**
**NMS: CELG**

86 Morris Avenue  
Summit, NJ 07901  
Phone: 908 673-9000  
Fax: -  
Web: www.celgene.com

CEO: Mark J Alles  
CFO: David V Elkins  
HR: -  
FYE: December 31  
Type: Public

Celgene lines up cells and genes to create good health. The biopharmaceutical company's lead product is Revlimid which is approved in the US Europe and other select markets as a treatment for multiple myeloma (bone marrow cancer). Revlimid also is used to treat a blood disorder called myelodysplastic syndrome (MDS). The company's second-biggest seller is Pomalyst/Imnovid which is approved in various markets for the treatment of multiple myeloma. Other products include Otezla for the treatment of psoriatic arthritis and chemotherapy agent Abraxane. The firm has other drugs in development that combat inflammatory diseases and cancer. Bristol-Myers Squibb is buying Celgene in a \$74 billion deal.

|                        | Annual<br>Growth | 12/13     | 12/14    | 12/15    | 12/16    | 12/17    |
|------------------------|------------------|-----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 19.0%            | 6,493.9   | 7,670.4  | 9,256.0  | 11,229.2 | 13,003.0 |
| Net income (\$ mil.)   | 19.3%            | 1,449.9   | 1,999.9  | 1,602.0  | 1,999.2  | 2,940.0  |
| Market value (\$ mil.) | (11.3%)          | 128,297.4 | 84,935.3 | 90,933.8 | 87,889.0 | 79,240.5 |
| Employees              | 10.0%            | 5,100     | 6,012    | 6,971    | 7,132    | 7,467    |

**CELLCO PARTNERSHIP**

1 Verizon Way  
Basking Ridge NJ 07920  
Phone: 908-559-5490  
Fax: 919-379-3600  
Web: www.xsinc.com

CEO: -  
CFO: Andrew Davies  
HR: -  
FYE: December 31  
Type: Joint Venture

Cellco Partnership is the #1 US wireless phone operator in terms of sales and subscribers (ahead of top rival AT&T Mobility). Serving nearly 110 million consumer business and government customers nationwide under the Verizon Wireless brand the joint venture is controlled with a 55% stake by Verizon Communications; UK-based global communications giant Vodafone owns the remainder. Offering both standard post-paid (about 95% of its customers) and prepaid subscriptions it distributes phones from manufacturers including Samsung Electronics Research in Motion LG and Apple. The company also offers mobile data services including text messaging multimedia content (V CAST) and Web access.

**CELLEX THERAPEUTICS, INC.**

NAS: CLDX

Perryville III Building, 53 Frontage Road, Suite 220  
Hampton, NJ 08827  
Phone: 908 200-7500  
Fax: -  
Web: www.celldex.com

CEO: Anthony S Marucci  
CFO: Sam Martin  
HR: -  
FYE: December 31  
Type: Public

Celldex Therapeutics develops cellular therapies to treat specific forms of cancer autoimmune diseases and infections. The biopharmaceutical company's development technologies use cloned proteins antibody-targeted vaccines and other biologic substances to create disease-specific drugs. It has candidates in clinical development for the treatment of brain cancer breast cancer and other oncology-related ailments. Celldex takes candidates through earlier stages of development then typically seeks partners to usher them through late stages. Its first commercial product rotavirus vaccine Rotarix was marketed worldwide by GlaxoSmithKline but that agreement and the company's rights to any profits ended in 2013.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17  | 12/18   |
|------------------------|---------------|---------|---------|---------|--------|---------|
| Sales (\$ mil.)        | 27.7%         | 3.6     | 5.5     | 6.8     | 12.7   | 9.5     |
| Net income (\$ mil.)   | -             | (118.1) | (127.2) | (128.5) | (93.0) | (151.2) |
| Market value (\$ mil.) | (67.6%)       | 218.2   | 187.5   | 42.3    | 34.0   | 2.4     |
| Employees              | (4.0%)        | 161     | 199     | 210     | 197    | 137     |

**CELSION CORP**

NAS: CLSN

997 Lenox Drive, Suite 100  
Lawrenceville, NJ 08648  
Phone: 609 896-9100  
Fax: -  
Web: www.celsion.com

CEO: Michael H Tardugno  
CFO: Jeffrey W Church  
HR: -  
FYE: December 31  
Type: Public

Celsion is trying to turn up the heat on cancer. The company is developing a heat-activated cancer therapy in the form of its lead drug ThermoDox. ThermoDox combines a common oncology drug doxorubicin with a heat-activated liposome that may help deliver and release the drug more accurately. The drug is being studied as a treatment for liver cancer and breast cancer. Celsion was previously a device maker and developed the Prolieve Thermomodulation system an FDA-approved device used to treat benign prostatic hyperplasia (prostate enlargement). Celsion sold the product line to Boston Scientific in 2007.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 0.0%          | 0.5    | 0.5    | 0.5    | 0.5    | 0.5    |
| Net income (\$ mil.)   | -             | (25.5) | (22.5) | (22.1) | (20.4) | (11.9) |
| Market value (\$ mil.) | (11.8%)       | 43.9   | 36.2   | 5.7    | 50.5   | 26.6   |
| Employees              | 0.9%          | 28     | 25     | 19     | 21     | 29     |

**CELSIUS HOLDINGS INC**

NAS: CELH

2424 N Federal Highway, Suite 208  
Boca Raton, FL 33431  
Phone: 561 276-2239  
Fax: -  
Web: www.celsius.com

CEO: John Fieldly  
CFO: Edwin F Negron-Carballo  
HR: -  
FYE: December 31  
Type: Public

Celsius Holdings wants consumers to enjoy the taste of burning calories. The company develops markets and distributes nutritional drinks that claim to burn calories raise metabolism and boost energy. Its first product Celsius is a canned sparkling beverage that comes in a variety of flavors and is marketed as an alternative to soda coffee and traditional energy drinks. Although it has undergone independent clinical studies results have not been US FDA approved. Its products which also include non-carbonated Celsius green tea drinks and single-serving powder mix packets that can be added to water are manufactured by third-party co-packers. Celsius Holdings was founded in 2004 under the name Elite FX.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 37.7%         | 14.6  | 17.2  | 22.8  | 36.2  | 52.6   |
| Net income (\$ mil.)   | -             | (2.0) | (2.1) | (3.1) | (8.2) | (11.2) |
| Market value (\$ mil.) | 69.6%         | 23.9  | 23.9  | 23.9  | 299.3 | 197.8  |
| Employees              | 17.8%         | 26    | -     | 39    | 39    | 50     |

**CEM HOLDINGS CORPORATION**

3100 Smith Farm Rd.  
Matthews NC 28106  
Phone: 704-821-7015  
Fax: 704-821-7894  
Web: www.cem.com

CEO: Michael J Collins  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Scientists mad or otherwise probably love to browse CEM's product catalog. CEM — short for chemistry electronics and mechanics — makes microwave-based instruments that perform testing analysis and process control in laboratory and industrial environments. The company's MARS heating system analyzes samples by dissolving them in acid. CEM's other products include moisture/solids analysis systems and fat analyzers. CEM sells directly in the US and worldwide through subsidiaries and distributors in about 50 countries. It serves such industries as food tobacco to plastics chemicals and textiles. Established in 1978 CEM was taken private in 2000 by founder and CEO Michael J. Collins.

**CENAMA INC.**

1410 Commonwealth Dr. Ste. #202  
Wilmington NC 28403  
Phone: 910-395-5300  
Fax: 910-395-6691  
Web: www.vpsstores.com/

CEO: -  
CFO: Jeff W Turpin  
HR: -  
FYE: December 31  
Type: Private

Cenama which does business as VPS Convenience Store Group can help road hogs to top off their tanks and their tummies. The company operates about 420 convenience stores in the Southeast and Midwest under the Scotchman Young's Li'l Cricket Village Pantry Next Door Stores and Everyday Shop banners. VPS's stores sell name-brand fuels (including BP Exxon and Shell) in addition to its proprietary Carolina Petro brand. Many stores offer Subway Quiznos and Noble Roman's fast food as well as ready-made breakfast and lunch items. The company also runs two truck stops and provides fleet fueling services. VPS is owned by private investment firm Sun Capital Partners.

**CENTAUR TECHNOLOGY INC.**

7600-C N. Capital of Texas Hwy. Ste. 300  
Austin TX 78731  
Phone: 512-418-5700  
Fax: 512-794-0717  
Web: www.centtech.com/

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

The horsepower provided by Centaur Technology's processors is a breed apart. An independent subsidiary and design house of chipset stalwart VIA Technologies Centaur makes low-cost microprocessors for use in mobile PCs and other portable electronics. The company designed VIA's C7-M processor one of the world's smallest lowest-power and most secure x86-architecture processors. Centaur was established in Austin Texas in 1995 and prides itself on its employee-friendly work environment with free breakfasts and lunches and an onsite fitness facility. VIA purchased Centaur in 1999. The company has no management hierarchy save for founder and president Glenn Henry.

**CENTEGRA HEALTH SYSTEM FOUNDATION**

385 MILLENNIUM DR STE A  
CRYSTAL LAKE, IL 600123761  
Phone: 815-788-5800  
Fax: -  
Web: www.centegra.org

CEO: Michael Eesley  
CFO: Robert Rosenberger  
HR: -  
FYE: June 30  
Type: Private

Centegra Health System seeks integrity in the health care services realm. The health network serves residents of the greater McHenry County region in northern Illinois and southern Wisconsin. The company operates two main medical centers Centegra Hospital-McHenry and Centegra Hospital-Woodstock with a total of some 325 beds. They offer emergency and trauma care as well as general medicine surgery and obstetrics services. Centegra has dedicated cancer diabetes and heart centers and also offers rehabilitation behavioral health and fitness services. In addition the community-based health system operates a network of primary care and specialty outpatient clinics.

|                        | Annual Growth | 06/09 | 06/10  | 06/11 | 06/12  | 06/17  |
|------------------------|---------------|-------|--------|-------|--------|--------|
| Sales (\$ mil.)        | 32.0%         | -     | 80.8   | 0.0   | 428.0  | 564.2  |
| Net income (\$ mil.)   | -             | -     | (12.0) | 0.0   | (13.1) | (45.4) |
| Market value (\$ mil.) | -             | -     | -      | -     | -      | -      |
| Employees              | -             | -     | -      | -     | -      | 3,700  |

**CENTENE CORP**
**NYS: CNC**

7700 Forsyth Boulevard  
St. Louis, MO 63105  
Phone: 314 725-4477  
Fax: 314 725-5180  
Web: www.centene.com

CEO: Michael F. Neidorff  
CFO: Jeffrey A Schwaneke  
HR: Mary-Katherine Kutac  
FYE: December 31  
Type: Public

Centene provides managed care and related services in more than a dozen states under names such as Managed Health Services (Wisconsin and Indiana) Superior HealthPlan (Texas) and Buckeye Community Health Plan (Ohio). Centene provides services to some 12.3 million low-income elderly and disabled people receiving benefits from programs including Medicaid Supplemental Security Income (SSI) and state Children's Health Insurance Program (CHIP). Centene also offers specialty services in areas such as behavioral health (through Cenpatico) vision benefits (OptiCare) and pharmacy benefits management (US Script). Centene is buying Medicaid insurer WellCare for \$17.3 billion.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 38.0%         | 16,560.0 | 22,760.0 | 40,607.0 | 48,382.0 | 60,116.0 |
| Net income (\$ mil.)   | 35.0%         | 271.0    | 355.0    | 562.0    | 828.0    | 900.0    |
| Market value (\$ mil.) | 2.6%          | 42,835.8 | 27,145.2 | 23,309.1 | 41,610.8 | 47,558.7 |
| Employees              | 37.1%         | 13,400   | 18,200   | 30,500   | 33,700   | 47,300   |

**CENTER FOR CREATIVE LEADERSHIP INC**

1 LEADERSHIP PL  
GREENSBORO, NC 274109427  
Phone: 336-288-7210  
Fax: -  
Web: www.ccl.org

CEO: John R Ryan  
CFO: Bradley E Shumaker  
HR: Sabine Van Craen  
FYE: March 31  
Type: Private

The Center for Creative Leadership (CCL) is a not-for-profit organization that provides coaching in management training to public private nonprofit government and education sectors worldwide. The center is headquartered in Greensboro North Carolina and offers its programs through open enrollment courses and customized training at its campuses and affiliates across North America Europe Africa and Asia. Virtual learning through webinars podcasts and eBooks also is available. CCL serves some 20000 individuals and 2000 organizations each year with clients such as Wells Fargo Time Warner Cable and the US Army.

|                        | Annual Growth | 03/08 | 03/09 | 03/10 | 03/11 | 03/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.2%          | -     | -     | 86.1  | 92.6  | 113.7 |
| Net income (\$ mil.)   | (49.2%)       | -     | -     | 8.0   | 3.8   | 0.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 600   |

**CENTERBEAM INC.**

30 Rio Robles Dr.  
San Jose CA 95134  
Phone: 408-750-0500  
Fax: 408-750-0555  
Web: www.centerbeam.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

CenterBeam takes on the day-to-day management and support of everything IT. The company provides outsourced computing and communications infrastructure management services primarily to mid-sized businesses in North America. Areas of specialty include desktop management (virus protection software patches and data back-up) server and network management (performance and fault management virus protection updates asset tracking and network monitoring) and other support services. Its customers come from a range of industries including construction financial services and health care. Founded in 1999 CenterBeam has received funding from such investors as Intel Apax Partners and New Enterprise Associates.

**CENTERLINE CAPITAL GROUP INC.**

625 Madison Ave.  
New York NY 10022  
Phone: 212-317-5700  
Fax: 212-751-3550  
Web: www.centerline.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Centerline Capital finds its center in real estate financing and asset management for affordable and multifamily housing developments. The subsidiary of Centerline Holding Company has raised about \$10 billion used to finance and develop more than 15000 affordable housing properties throughout the US and Puerto Rico. Centerline Capital provides equity and debt financing through low-income housing tax credits. It also underwrites and services mortgages on behalf of Fannie Mae and Freddie Mac. Clients include developers owners and investors. Centerline Capital currently provides asset management for 1300 affordable housing properties in the US.

**CENTERPLATE INC.**

201 E. Broad St.  
Spartanburg SC 29306  
Phone: 864-598-8600  
Fax: 864-598-8693  
Web: www.centerplate.com

CEO: Chris Verros  
CFO: Kevin F McNamara  
HR: -  
FYE: December 31  
Type: Private

Wherever there's a sporting event this concessions operator likes to be front and center. Centerplate is a leading provider of catering concessions and merchandise services in the US to about 250 sports stadiums convention centers and other entertainment venues. The company's clients include professional baseball and football stadiums minor league parks and college sports stadiums. It provides catering and other services at convention centers including the Jacob K. Javits Center in Manhattan as well as at airports parks performing arts centers and ski resorts. It also handles a number of special events such as the Kentucky Derby Festival.

**CENTERPOINT ENERGY HOUSTON ELECTRIC LLC**

1111 Louisiana St.  
Houston TX 77002  
Phone: 713-207-1111  
Fax: 414-383-4339  
Web: www.badgermutual.com

CEO: Scott M Prochazka  
CFO: William D Rogers  
HR: -  
FYE: December 31  
Type: Subsidiary

Houston we don't have a problem. CenterPoint Energy Houston Electric's glow spreads across the fourth-largest US city and surrounding areas of the Texas Gulf Coast. The utility operates the regulated power transmission and distribution systems in the Houston metropolitan area. CenterPoint Energy Houston Electric a subsidiary of utility holding company CenterPoint Energy serves more than 2 million metered customers over its more than 48230 miles of electric distribution lines and more than 230 substations; the utility's 3780 miles of transmission lines are managed by the Electric Reliability Council of Texas (ERCOT).

**CENTERPOINT ENERGY, INC**

NYS: CNP

1111 Louisiana  
Houston, TX 77002  
Phone: 713 207-1111  
Fax: -  
Web: www.centerpointenergy.com

CEO: Scott M. Prochazka  
CFO: William D. (Bill) Rogers  
HR: Susan Ortenstone  
FYE: December 31  
Type: Public

CenterPoint Energy Inc. one of the largest public utilities in the US distributes natural gas and electricity to more than 6 million customers. Through subsidiary CenterPoint Energy Resources Corp this holding company distributes natural gas to 3.5 million customers in six states. The company's other major subsidiary Houston Electric distributes electricity that reaches 2.5 million customers in the Texas Gulf Coast region including Houston. Beyond these regulated distributions (that requires rate approval from regional authorities) CenterPoint Energy also sells gas directly to some 30000 customers across 30 US states. These customers range from large industries and utilities to municipalities and educational institutions..

|                        | Annual<br>Growth | 12/14    | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 3.5%             | 9,226.0  | 7,386.0 | 7,528.0  | 9,614.0  | 10,589.0 |
| Net income (\$ mil.)   | (11.9%)          | 611.0    | (692.0) | 432.0    | 1,792.0  | 368.0    |
| Market value (\$ mil.) | 4.8%             | 11,743.1 | 9,202.0 | 12,349.5 | 14,214.0 | 14,148.8 |
| Employees              | (1.7%)           | 8,540    | 7,505   | 7,727    | 7,977    | 7,977    |

**CENTERPOINT PROPERTIES TRUST**

1808 Swift Dr.  
Oak Brook IL 60523  
Phone: 630-586-8000  
Fax: 630-586-8010  
Web: www.centerpoint-prop.com

CEO: -  
CFO: Michael J Kraft  
HR: -  
FYE: December 31  
Type: Private

CenterPoint Properties invests in develops and manages industrial and infrastructure projects in transportation hubs throughout the US primarily in Chicago and the Midwest where it is the largest industrial owner. It owns some 28 million sq. ft. of space including warehouses light manufacturing centers distribution facilities and container yards. CenterPoint also provides renovation services for ports and rail terminals and develops industrial and commercial properties for other owners. Subsidiary CenterPoint Capital helps secure project financing. Founded in 1984 the company is owned by CalEast Global Logistics a group which includes Jones Lang LaSalle and CalPERS.

**CENTERS FOR DISEASE CONTROL AND PREVENTION**

1600 Clifton Rd.  
Atlanta GA 30333  
Phone: 404-639-3311  
Fax: 404-498-1177  
Web: www.cdc.gov

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Business Segment

The name really says it all for the Centers for Disease Control and Prevention (CDC). The lead federal agency for protecting the health and safety of US citizens the CDC investigates health problems performs research and develops public health policies as well as developing and applying disease prevention and control. It is one of the major operating components of the Department of Health and Human Services and comprises seven coordinating centers and the National Institute for Occupational Safety and Health. The CDC which has nine US locations and workers in more than 50 countries partners with public and private entities to improve the flow of information throughout the health care community.

**CENTERS FOR MEDICARE & MEDICAID SERVICES**

7500 Security Blvd.  
Baltimore MD 21244-1850  
Phone: 410-786-3000  
Fax: 410-786-8060  
Web: cms.gov

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Government Agency

The Centers for Medicare & Medicaid Services (CMS) was created in 1977 to administer the Medicare and Medicaid programs which together provide health care coverage to millions of Americans. Medicare provides hospital medical and prescription coverage for people over age 65 and for people with certain disabilities; Medicaid provides health care for people with low incomes (as defined by the government). CMS also runs the Children's Health Insurance Program (CHIP) which in partnership with state legislations provides health care for children and pregnant women that don't qualify for Medicaid. CMS is part of the Department of Health and Human Services; its annual budget was more than \$486 billion in 2011.

**CENTERSTATE BANK CORP**

NMS: CSFL

1101 First Street South, Suite 202  
Winter Haven, FL 33880  
Phone: 863 293-4710  
Fax: -  
Web: www.centerstatebanks.com

CEO: John Corbett  
CFO: James J. Antal  
HR: -  
FYE: December 31  
Type: Public

CenterState Banks is the holding company for CenterState Bank of Florida which serves the Sunshine State through about 60 branches. The bank offers standard deposit products such as checking and savings accounts money market accounts and CDs. Real estate loans primarily residential and commercial mortgages make up 85% of the company's loan portfolio while the rest is made up of business loans and consumer loans. The bank's correspondent division provides bond securities accounting and loans to small and mid-sized banks across the Southeast and Texas. It also sells mutual funds annuities and other investment products.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 34.4%            | 3,776.9 | 4,022.7 | 5,078.6 | 7,124.0 | 12,337.6 |
| Net income (\$ mil.)   | 86.4%            | 13.0    | 39.3    | 42.3    | 55.8    | 156.4    |
| Market value (\$ mil.) | 15.3%            | 1,139.5 | 1,497.4 | 2,408.3 | 2,461.8 | 2,013.1  |
| Employees              | 28.1%            | 785     | 784     | 952     | 1,200   | 2,113    |

**CENTIMARK CORPORATION**

12 GRANDVIEW CIR  
CANONSBURG, PA 153178533  
Phone: 724-514-8700  
Fax: -  
Web: www.centimark.com

CEO: Edward B. Dunlap  
CFO: John L. Heisey  
HR: Landon Connolly  
FYE: April 30  
Type: Private

Shout it from the rooftops Centimark is one of the largest commercial and industrial roofing contractors in North America. The company provides roof installation inspection repair and emergency leak service. Centimark typically works on flat roofs using EPDM rubber thermoplastic bitumen metal and coatings. Top customers have included NASA and the US Army Corps of Engineers. Its QuestMark division offers commercial industrial and retail flooring do-it-yourself (DIY) products and floor maintenance and cleaning products. The company which has about 80 offices throughout North America.

|                        | Annual<br>Growth | 04/13 | 04/14 | 04/15 | 04/17 | 04/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.2%             | -     | 508.2 | 540.7 | 625.8 | 670.5 |
| Net income (\$ mil.)   | 6.4%             | -     | 42.1  | 46.8  | 51.2  | 54.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,500 |

**CENTRA HEALTH, INC.**

1920 ATHERHOLT RD  
LYNCHBURG, VA 245011120  
Phone: 434-200-3204  
Fax: -  
Web: www.centrahealth.com

CEO: E. W. Tibbs  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Centra Health is a constellation of hospitals and medical practices targeting the health care needs of residents in central and southern Virginia. At the not-for-profit entity's core are two acute care facilities in Lynchburg: the 358-bed Lynchburg General which is the region's main emergency center and specializes in orthopedic pediatric and cardiac care; and Virginia Baptist a 161-bed facility focused on surgery women's health infant care mental health and rehabilitation. Centra also operates a nearby community hospital and an array of primary care physician practices home health agencies retirement centers and other physical and behavioral health businesses.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.5%             | -     | 419.7 | 535.0 | 553.3 | 742.7 |
| Net income (\$ mil.)   | (3.9%)           | -     | 33.3  | 16.8  | 63.4  | 25.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 6,000 |

**CENTRA INC.**

12225 Stephen Rd.  
Warren MI 48089-2010  
Phone: 586-939-7000  
Fax: 586-755-5607  
Web: www.centraltransportint.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

At the center of CenTra is Central Transport International a less-than-truckload (LTL) carrier that hauls across North America. (LTL carriers combine freight from multiple shippers into a single truckload.) Central Transport and its affiliates operate via some 200 terminals mainly in the eastern US. CenTra's interests include expedited freight transporter CTX freight forwarder Central Global Express broker/warehouser Custom Services International and supply chain manager Logistics Insight (LINC). CenTra also owns the Ambassador Bridge connecting Detroit with Windsor Ontario. CEO Manuel Moroun and his son Matthew control freight hauler Universal Truckload as well as CenTra (founded by Manuel's father).

**CENTRAL DUPAGE HOSPITAL ASSOCIATION**

25 N WINFIELD RD  
WINFIELD, IL 601901295  
Phone: 630-933-1600  
Fax: -  
Web: www.cd.h.org

CEO: -  
CFO: James T Spear  
HR: -  
FYE: June 30  
Type: Private

Central DuPage Hospital attends to the health needs of Windy City suburbanites. Located in DuPage County just west of Chicago the hospital has more than 310 beds and provides general medical and surgical care including specialty care in areas such as oncology cardiovascular disease neuroscience and orthopedics. The hospital is the focal point of a network of health services that include a physician medical group home health care services occupational care and about half a dozen urgent care centers. Central DuPage Hospital opened its doors in 1964.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/12 | 06/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.2%            | -     | 633.6 | 667.7 | 773.2 | 849.1 |
| Net income (\$ mil.)   | 166.5%           | -     | -     | 26.0  | 112.2 | 184.4 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,600 |

**CENTRAL FEDERAL CORP**

NAS: CFBK

7000 North High St.  
Worthington, OH 43085  
Phone: 614 334-7979  
Fax: 614 334-7980  
Web: www.cfbankonline.com

CEO: Timothy T O'Dell  
CFO: John W Helmsdoerfer  
HR: -  
FYE: December 31  
Type: Public

Central Federal Corporation is the holding company for CFBank. Traditionally a retail-focused savings and loan CFBank has added business banking commercial real estate and business lending to its foundation. It now serves not only local individuals but also businesses through five branches in eastern Ohio and the state capital Columbus. Its deposit products include checking savings NOW and money market accounts as well as CDs. Commercial commercial real estate and multifamily residential mortgages represent nearly 80% of the company's loan portfolio. Single-family mortgages make up about 13% of loans. CFBank traces its roots to 1892.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 20.5%            | 315.6 | 351.3 | 436.1 | 481.4 | 665.0 |
| Net income (\$ mil.)   | 72.8%            | 0.5   | 4.5   | 1.6   | 1.3   | 4.3   |
| Market value (\$ mil.) | 75.9%            | 5.3   | 5.7   | 7.6   | 11.9  | 50.7  |
| Employees              | 11.3%            | 62    | 53    | 64    | 66    | 95    |

**CENTRAL FREIGHT LINES INC.**

5601 W. Waco Dr.  
Waco TX 76710  
Phone: 254-772-2120  
Fax: 254-741-5370  
Web: www.centralfreight.com

CEO: Vicky Obrien  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Southwest the Midwest and the Northwest are all central to the business of Central Freight Lines a leading regional less-than-truckload (LTL) carrier. (LTL carriers consolidate freight from multiple shippers into a single truckload.) The company focuses on next-day and second-day services within each of its regions. It operates a fleet of more than 1950 tractors and nearly 8500 trailers from a network of about 50 terminals and provides service to 49 US states. Central Freight Lines serves the rest of the US through alliances with other carriers. Trucking magnate Jerry Moyes owns the company.



**CENTRAL GARDEN & PET CO**

NMS: CENT A

1340 Treat Blvd., Suite 600  
Walnut Creek, CA 94597  
Phone: 925 948-4000  
Fax: -  
Web: www.central.com

CEO: George C. Roeth  
CFO: Nicholas (Niko) Lahanas  
HR: Marilyn Leahy  
FYE: September 28  
Type: Public

Central Garden & Pet tends to all things pets and pests. It is among the largest US producers and distributors of lawn garden and pet supplies providing its products to retailers home improvement centers nurseries and mass merchandisers among them Wal-Mart. The company operates some 35 manufacturing plants and about 20 distribution centers throughout the US. Central Garden & Pet's sells private label and also branded lines such as AMDRO fire ant bait Four Paws animal products Kaytee bird seed Nylabone dog chews and TFH pet books.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.6%          | 1,650.7 | 1,829.0 | 2,054.5 | 2,215.4 | 2,383.0 |
| Net income (\$ mil.)   | 30.5%         | 32.0    | 44.5    | 78.8    | 123.6   | 92.8    |
| Market value (\$ mil.) | 13.6%         | 942.4   | 1,369.9 | 2,088.8 | 1,861.3 | 1,569.8 |
| Employees              | 15.1%         | 3,300   | 3,600   | 4,100   | 5,400   | 5,800   |

**CENTRAL GROCERS, INC.**

2600 HAVEN AVE  
JOLIET, IL 604338467  
Phone: 815-553-8800  
Fax: -  
Web: www.central-grocers.com

CEO: -  
CFO: -  
HR: -  
FYE: July 28  
Type: Private

In a city of big stores Central Grocers helps keep neighborhood markets stocked. Founded in 1917 the cooperative wholesale food distributor is owned by some 225 members. It supplies 40000 food items and general merchandise to more than 400 independent grocery stores serving several states such as Illinois Indiana Iowa Michigan and Wisconsin. Central Grocers distributes products under both national brands and its own Centrella brand which is marketed exclusively to its member stores. The co-op also operates about 30 stores under a handful of banner names including Strack & Van Til Town & Country Key Market and the low-cost Ultra Foods chain. In 2017 the company filed for Chapter 11 bankruptcy protection.

|                        | Annual Growth | 07/03 | 07/04   | 07/05   | 07/06   | 07/07   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.5%          | -     | 1,047.9 | 1,103.2 | 1,108.9 | 1,197.2 |
| Net income (\$ mil.)   | -             | -     | 3.2     | 4.8     | 5.5     | (10.3)  |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 2,300   |

**CENTRAL MICHIGAN UNIVERSITY**

1200 S FRANKLIN ST  
MOUNT PLEASANT, MI 488592001  
Phone: 989-774-4000  
Fax: -  
Web: www.cmich.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Academic advancement is central at Central Michigan University (CMU). The university offers more than 200 academic programs for undergraduate graduate and professional coursework through eight colleges including business communication and fine arts medicine and education and human services. The university enrolls more than 20000 students at the main campus in Mt. Pleasant. The institution also enrolls another 7000 students online and at 50 locations throughout North America. In addition CMU offers study abroad programs in 40 countries.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.8%)        | -     | 336.1 | 334.0 | 333.5 | 328.1 |
| Net income (\$ mil.)   | 152.7%        | -     | 1.3   | 8.4   | 55.6  | 21.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,388 |

**CENTRAL MUTUAL INSURANCE COMPANY**

800 S. Washington St.  
Van Wert OH 45891-2357  
Phone: 419-238-1010  
Fax: 800-736-7026  
Web: www.central-insurance.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Mutual Com

Central Mutual Insurance Company is aptly if modestly named: The company is centrally located is mutually held and by golly it does sell insurance. Along with its affiliates All America Insurance and CMI Lloyds Central Mutual operates as Central Insurance Companies. The group offers personal auto and homeowners insurance as well as commercial property/casualty policies. It also provides equipment protection workers' compensation professional liability and other specialty coverage. Central Insurance Companies sells its products through independent agents in almost 20 states. Chairman and president Francis Purmort III is the fifth generation of his family to lead the firm which was founded in 1876.

**CENTRAL PACIFIC FINANCIAL CORP**

NYS: CPF

220 South King Street  
Honolulu, HI 96813  
Phone: 808 544-0500  
Fax: 808 531-2875  
Web: www.centralpacificbank.com

CEO: A. Catherine Ngo  
CFO: David S. Morimoto  
HR: -  
FYE: December 31  
Type: Public

When in the Central Pacific do as the islanders do. This may include doing business with Central Pacific Financial the holding company for Central Pacific Bank which operates more than 35 branch locations and 110 ATMs across the Hawaiian Islands. Targeting individuals and local businesses the \$5 billion bank provides such standard retail banking products as checking and savings accounts money market accounts and CDs. About 70% of the bank's loan portfolio is made up of commercial real estate loans residential mortgages and construction loans though it also provides business and consumer loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 4.6%          | 4,853.0 | 5,131.3 | 5,384.2 | 5,623.7 | 5,807.0 |
| Net income (\$ mil.)   | 10.1%         | 40.5    | 45.9    | 47.0    | 41.2    | 59.5    |
| Market value (\$ mil.) | 3.2%          | 622.8   | 637.9   | 910.2   | 864.1   | 705.4   |
| Employees              | 0.1%          | 841     | 876     | 837     | 838     | 844     |

**CENTRAL REFRIGERATED SERVICE, LLC**

5175 W 2100 S  
WEST VALLEY CITY, UT 841201252  
Phone: 801-924-7000  
Fax: -

CEO: Jon Isaacson  
CFO: Robert Baer  
HR: -  
FYE: December 31  
Type: Private

No matter the weather conditions trucking company Central Refrigerated Service stays cool when it's on the move. The carrier provides temperature-controlled transportation and dry cargo services for major food suppliers and retailers across the US. It specializes in providing a wide array of offerings from private fleet conversion to inner city and solo driver deliveries to long haul truckload transportation services. Central Refrigerated operates a fleet of about 1800 tractors and 2700 refrigerated trailers or reefers. The company was acquired by truckload carrier Swift Transportation in mid-2013.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (27.6%)       | -     | -     | 775.6 | 361.9 | 406.9 |
| Net income (\$ mil.)   | 17487.7%      | -     | -     | 0.0   | 6.7   | 9.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,650 |

**CENTRAL STEEL AND WIRE COMPANY**

3000 W 51ST ST  
CHICAGO, IL 606322198  
Phone: 773-471-3800  
Fax: -

CEO: Stephen E Fuhrman  
CFO: Kevin G Powers  
HR: -  
FYE: December 31  
Type: Private

When it comes to metal service center Central Steel & Wire Company (CS&W) can shape up and ship out. CS&W distributes ferrous and nonferrous metals in a variety of shapes and forms including bars coils plates sheets structurals tubing and wire. Among the company's processing services are annealing blanking computer numerical control (CNC) laser cutting galvanizing and structural fabrication. CS&W distributes its products throughout North America from five facilities that are located primarily in the Midwestern US. The company has metallurgical engineers on its staff to support customers with metal specifications and interpretation expertise.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.6%)           | -     | -     | 750.9 | 678.9 | 698.0 |
| Net income (\$ mil.)   | -                | -     | -     | 10.6  | 2.2   | (2.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,075 |

**CENTRAL SUFFOLK HOSPITAL**

1300 ROANOKE AVE  
RIVERHEAD, NY 119012058  
Phone: 631-548-6000  
Fax: -  
Web: www.pbmchealth.org

CEO: -  
CFO: -  
HR: Monica Rauls  
FYE: December 31  
Type: Private

Central Suffolk Hospital (CSH—doing business as PBMC Health System) provides a sea of medical care services to residents of Long Island. The not-for-profit hospital covers a broad range of general and specialty care services including oncology emergency medicine general surgery neurosurgery orthopedics and women's health care. With a medical staff of more than 200 the medical center has roughly 200 beds. PBMC also operates a 60-bed skilled nursing and rehabilitation center a certified home health agency a palliative care center and a network of primary care centers. PBMC is affiliated with Stony Brook University Medical Center.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.9%             | -     | 151.1 | 156.0 | 165.8 | 175.9 |
| Net income (\$ mil.)   | (3.4%)           | -     | 3.9   | 1.8   | 3.5   | 3.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,350 |

**CENTRAL VALLEY COMMUNITY BANCORP**

NAS: CVCY

7100 N. Financial Dr., Suite 101  
Fresno, CA 93720  
Phone: 559 298-1775  
Fax: -  
Web: www.cvcb.com

CEO: -  
CFO: David A Kinross  
HR: Dawn Cagle  
FYE: December 31  
Type: Public

Central Valley Community Bancorp is the holding company for Central Valley Community Bank which offers individuals and businesses traditional banking services through about 25 offices in California's San Joaquin Valley. Deposit products include checking savings and money market accounts; IRAs; and CDs. The bank founded in 1979 offers credit card services and originates a variety of loans including residential and commercial mortgage Small Business Administration and agricultural loans. Through Central Valley Community Insurance Services it markets health property and casualty insurance products primarily to business customers.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.6%             | 1,192.2 | 1,276.7 | 1,443.3 | 1,661.7 | 1,537.8 |
| Net income (\$ mil.)   | 41.6%            | 5.3     | 11.0    | 15.2    | 14.0    | 21.3    |
| Market value (\$ mil.) | 14.2%            | 152.4   | 165.5   | 274.5   | 277.6   | 259.6   |
| Employees              | 0.0%             | 290     | 282     | 287     | 316     | 290     |

**CENTRAL VERMONT PUBLIC SERVICE CORPORATION**

NYSE: CV

77 Grove St.  
Rutland VT 05701  
Phone: 800-649-2877  
Fax: 802-747-2199  
Web: www.cvps.com

CEO: Mary Powell  
CFO: Pamela J Keefe  
HR: -  
FYE: December 31  
Type: Public

Moonlight in Vermont may be beautiful but it doesn't provide any power. Vermont's largest electric utility Central Vermont Public Service (CVPS) provides power to more than 159,000 customers in 163 communities across the state. It generates approximately 110 MW of nuclear hydroelectric and fossil-fueled capacity; it purchases most of its energy supply of 516 MW. CVPS owns 59% of Vermont Yankee Nuclear Power Corporation and 47% of state transmission firm Vermont Electric Power Company (VELCO). Nonregulated businesses include investments (Cata-mount Resources) home maintenance contracting real estate (C.V. Realty) and energy-related services. In 2012 CVPS was acquired by Canada-based GazMetro.

**CENTRASTATE HEALTHCARE SYSTEM INC**

901 W MAIN ST  
FREEHOLD, NJ 077282537  
Phone: 732-431-2000  
Fax: -  
Web: www.centrastate.com

CEO: John T. Gribbin  
CFO: John A. Dellocono  
HR: Frances Keane  
FYE: December 31  
Type: Private

CentraState Healthcare System makes healing its central mission while serving residents of central New Jersey. The health system operates CentraState Medical Center an acute-care teaching hospital with more than 280 beds that offers emergency surgical and diagnostic imaging services as well as specialty services including cardiovascular care and women's health. Other CentraState Healthcare facilities include three nursing homes wellness centers and outpatient clinics. CentraState Healthcare is an affiliate of the Robert Wood Johnson Health System and Network.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | -     | 313.1  | 322.0 | 326.0 | 355.0 |
| Net income (\$ mil.)   | -                | -     | (33.5) | 13.2  | 9.3   | 0.1   |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 2,527 |

**CENTRE COLLEGE OF KENTUCKY**

600 W WALNUT ST  
DANVILLE, KY 404221394  
Phone: 859-238-5200  
Fax: -  
Web: www.centre.edu

CEO: -  
CFO: Robert Keasler  
HR: -  
FYE: June 30  
Type: Private

Centre College's name reflects its location in the geographic center of Kentucky (near Lexington) as well as its founders' preponderance for British spellings. The private liberal arts school enrolls some 1,200 students majoring in about 30 academic areas. Some 85% of students participate in study-abroad opportunities which cost little more than regular tuition. Centre boasts a fraternity that carries an oil portrait of alum former Supreme Court Chief Justice Fred Vinson (Dead Fred) to all home football games. Living alums seem to like the place too: The school is ranked #1 in the nation in terms of percentage of alumni making annual contributions. Centre College was founded in 1819 by Presbyterian leaders.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/13 | 06/15 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.6%             | -     | 58.8  | 89.2  | 86.6  | 70.2  |
| Net income (\$ mil.)   | -                | -     | (6.8) | 6.8   | 0.0   | 38.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 340   |

**CENTRIA INC.**

1005 Beaver Grade Rd.  
Moon Township PA 15108  
Phone: 800-759-7474  
Fax: 412-299-8317  
Web: www.centria.com

CEO: –  
CFO: –  
HR: Barb Daloiso  
FYE: December 31  
Type: Private

The metal panel is central to the business of CENTRIA which manufactures architectural industrial nonresidential and institutional metal buildings. The company is the world leader in custom-engineered architectural metal enclosure systems. CENTRIA also provides extensive coil-coating capabilities for a range of industries including automotive and residential building products. Through its H. H. Robertson Floor Systems unit the company offers electrified cellular decking and related products. CENTRIA Worldwide sells factory foamed metal panel systems and profiled panel systems for both walls and roofs worldwide.

**CENTRIC BRANDS INC**

NAS: CTRC

350 5th Avenue, 6th Floor  
New York, NY 10118  
Phone: 646 582-6000  
Fax: –  
Web: www.centricbrands.com

CEO: Jason Rabin  
CFO: Anurup S Pruthi  
HR: –  
FYE: December 31  
Type: Public

A pair of jeans that fit just right; Joe's Jeans gets us. The company designs develops and markets premium designer denim jeans under the Joe's Hudson and Else brands. Its Joe's line also includes men's jeans and pants as well as shirts sweaters jackets and accessories for both sexes. Newly-acquired Hudson targets a more fashion forward customers looking for a great fit. Joe's Jeans sells its lineup to US retailers such as Saks Nordstrom and Macy's boutiques and through its namesake stores and website. It operates about 35 full-price retail and outlet stores in the US and now Canada. Founded in 1987 Joe's Jeans nearly doubled in size with the purchase of Hudson in 2013.

|                        | Annual<br>Growth | 11/14  | 11/15* | 12/16  | 12/17 | 12/18   |
|------------------------|------------------|--------|--------|--------|-------|---------|
| Sales (\$ mil.)        | 33.3%            | 188.8  | 80.2   | 149.3  | 164.1 | 596.6   |
| Net income (\$ mil.)   | –                | (27.7) | (32.3) | (17.8) | (2.5) | (123.8) |
| Market value (\$ mil.) | 54.6%            | 35.0   | 12.0   | 136.9  | 55.4  | 200.2   |
| Employees              | 77.8%            | 400    | 588    | 387    | 421   | 4,000   |

\*Fiscal year change

**CENTRIC GROUP L.L.C.**

1260 Andes Blvd.  
St. Louis MO 63132  
Phone: 314-214-2700  
Fax: 314-214-2766  
Web: www.centricgp.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Coffee baggage and commissary essentials are the focal points of Centric Group's business. The holding company operates three manufacturing and distribution divisions. Its Courtesy Products unit distributes coffee irons hair dryers and other guestroom supplies for the hospitality industry. The company's TRG Group manufactures luggage and other travel bags under such brands as Callaway Golf Soren and Victorinox Swiss Army. In addition Centric provides toiletries clothing electronics snacks and beverages to commissaries at correctional facilities through its Keefe Group. The company which is controlled by the Taylor family was formed in 1974 as part of Enterprise Rent-A-Car and spun off in 1999.

**CENTRUS ENERGY CORP**

ASE: LEU

6901 Rockledge Drive, Suite 800  
Bethesda, MD 20817  
Phone: 301 564-3200  
Fax: –  
Web: www.centrusenergy.com

CEO: Daniel B Poneman  
CFO: Philip O Strawbridge  
HR: –  
FYE: December 31  
Type: Public

Centrus Energy (formerly USEC) beats radioactive swords into enriched uranium plowshares. The company processes used uranium — about half of which comes from old Russian atomic warheads — into enriched uranium which it then supplies for commercial nuclear power plants. Centrus Energy is the radioactive recycler of choice for the "Megatons-to-Megawatts" program a US-Russian agreement to convert uranium from warheads into nuclear fuel. In addition Centrus Energy develops low-enriched uranium for the nuclear materials industry and also processes uranium for the US Department of Energy. The company filed for Chapter 11 bankruptcy protection in 2014 and emerged later the same year.

|                        | Annual<br>Growth | 12/14  | 12/15   | 12/16  | 12/17 | 12/18   |
|------------------------|------------------|--------|---------|--------|-------|---------|
| Sales (\$ mil.)        | 11.8%            | 123.6  | 418.2   | 311.3  | 218.4 | 193.0   |
| Net income (\$ mil.)   | –                | (42.3) | (187.4) | (67.0) | 12.2  | (104.1) |
| Market value (\$ mil.) | (20.9%)          | 40.6   | 12.5    | 60.2   | 37.8  | 15.9    |
| Employees              | (18.3%)          | 507    | 446     | 338    | 290   | 226     |

**CENTURY 21 REAL ESTATE LLC**

1 Campus Dr.  
Parsippany NJ 07054  
Phone: 877-221-2765  
Fax: +44-118-923-1001  
Web: www.adepttra.com

CEO: Michael Miedler  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Home is where the money is for Century 21. A subsidiary of Realogy Corporation Century 21 provides franchises for one of the world's largest residential real-estate sales networks with about 7600 independently owned offices in more than 70 countries and territories worldwide. While homes are its core focus the company also helps customers buy and sell commercial and vacation properties and provides relocation services for individuals corporations and members of the military. Century 21 Fine Homes & Estates offers services for luxury home buyers. Realogy Corporation licenses the Century 21 name among several other major real estate brands. In 2012 Realogy parent Domus filed to go public.

**CENTURY ALUMINUM CO.**

NMS: CENX

One South Wacker Drive, Suite 1000  
Chicago, IL 60606  
Phone: 312 696-3101  
Fax: –  
Web: www.centuryaluminum.com

CEO: Michael A. (Mike) Bless  
CFO: Rick T Dillon  
HR: –  
FYE: December 31  
Type: Public

Century Aluminum has been smelting aluminum for years. Century Aluminum makes primary molten and ingot aluminum at three of the five still-operational US aluminum smelting facilities in Kentucky and West Virginia. It also has a smelter in Iceland where the small Atlantic nation's cheap electricity is a draw for the energy-intensive aluminum smelting industry. The Iceland facility is operated by subsidiary Nordural. Century is the last US-based producer of the kind of high-purity aluminum that is used in US military vehicles. Century Aluminum also owns an aluminum production plant in South Carolina. In addition the company owns 40% of a joint venture facility in China. Glencore accounts for the vast majority of Century's sales.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.5%)           | 1,931.0 | 1,949.9 | 1,319.1 | 1,589.1 | 1,893.2 |
| Net income (\$ mil.)   | –                | 112.5   | (59.3)  | (252.4) | 48.6    | (66.2)  |
| Market value (\$ mil.) | (26.0%)          | 2,149.7 | 389.4   | 754.2   | 1,730.4 | 644.0   |
| Employees              | (3.6%)           | 2,400   | 1,778   | 1,741   | 1,864   | 2,069   |

**CENTURY BANCORP, INC.**
**NMS: CNBK A**

400 Mystic Avenue  
Medford, MA 02155  
Phone: 781 391-4000  
Fax: -  
Web: www.centurybank.com

CEO: Barry R. Sloane  
CFO: William P. Hornby  
HR: Starks Lyndsey  
FYE: December 31  
Type: Public

Century Bancorp is the holding company for Century Bank and Trust which serves Boston and surrounding parts of northeastern Massachusetts from more than 25 branches. Boasting some \$3.6 billion in total assets the bank offers standard deposit products including checking savings and money market accounts; CDs; and IRAs. Nearly two-thirds of its loan portfolio is comprised of commercial and commercial real estate loans, while residential mortgages and home equity loans make up around 30%. The bank also writes construction and land development loans business loans and personal loans. It offers brokerage services through an agreement with third-party provider LPL Financial.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 9.3%          | 3,624.0 | 3,947.4 | 4,462.6 | 4,785.6 | 5,163.9 |
| Net income (\$ mil.)   | 13.4%         | 21.9    | 23.0    | 24.5    | 22.3    | 36.2    |
| Market value (\$ mil.) | 14.0%         | 223.1   | 242.0   | 334.1   | 435.7   | 377.1   |
| Employees              | 1.1%          | 440     | 438     | 438     | 447     | 460     |

**CENTURY CASINOS INC.**
**NAS: CNTY**

455 E. Pikes Peak Ave., Suite 210  
Colorado Springs, CO 80903  
Phone: 719 527-8300  
Fax: -  
Web: www.cnty.com

CEO: Erwin Haitzmann  
CFO: Margaret Stapleton  
HR: Kathy Walker  
FYE: December 31  
Type: Public

In the 19th century people rushed to Cripple Creek Colorado seeking their fortune in gold. Today thanks to Century Casinos they can do basically the same thing (but via mid-sized regional casinos rather than through prospecting). The company's Womack's Casino & Hotel in Cripple Creek offers some 440 slot machines and video devices as well as a handful of gaming tables. It also owns the Century Casino & Hotel in Central City Colorado and another Century Casino & Hotel in Edmonton Canada. In addition it operates four cruise ship casinos and is the casino concessionaire for cruise lines run by TUI Cruises a joint venture between German travel operator TUI and #2 cruise ship operator Royal Caribbean.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.9%          | 120.0 | 134.4 | 139.2 | 154.1 | 168.9 |
| Net income (\$ mil.)   | 28.8%         | 1.2   | 11.9  | 9.2   | 6.3   | 3.4   |
| Market value (\$ mil.) | 10.0%         | 148.7 | 229.0 | 242.3 | 268.8 | 217.6 |
| Employees              | 7.6%          | 1,620 | 1,638 | 1,791 | 1,910 | 2,172 |

**CENTURY ENERGY LTD.**
**PINK SHEETS: CEYFF**

4605 Post Oak Place Dr. Ste. 250  
Houston TX 77027  
Phone: 713-658-0161  
Fax: 713-222-7158  
Web: www.centuryenergyltd.com

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Public

What can top Topper Resources? How about Century Energy. The junior natural resources company (formerly Topper Resources) buys interests in gas and oil exploration sites in Canada and the US. It owns the petroleum and natural gas rights to 1100 acres in the Bakken oil formation in southern Saskatchewan. In conjunction with TriAxon Resources Ltd. (its joint venture partner with extensive experience in the Bakken Shale play) the company has succeeded in producing oil from its first exploratory Bakken well and plans to develop several others.

**CENTURY FOODS INTERNATIONAL LLC**

400 Century Ct.  
Sparta WI 54656  
Phone: 800-269-1901  
Fax: 608-269-1910  
Web: www.centuryfoods.com

CEO: -  
CFO: -  
HR: Kelly Wingert  
FYE: October 31  
Type: Subsidiary

Century Foods International knows where there's swill there's a whey. The company provides dairy and vegetable proteins and nutraceuticals used for muscle-building and weight-loss powders bars and beverages. Clients include food manufacturers and health nutritional supplement and sports companies. The company serves customers in more than 45 countries. Century Foods provides services such as development manufacturing testing and packaging from its four plants in central Wisconsin. The company is a division of Hormel Foods.

**CENTURYLINK INC**
**NYS: CTL**

100 CenturyLink Drive  
Monroe, LA 71203  
Phone: 318 388-9000  
Fax: 318 789-8656  
Web: www.centurylink.com

CEO: Glen F. Post  
CFO: Sunit S. Patel  
HR: Scott A. Trezise  
FYE: December 31  
Type: Public

CenturyLink provides cyber links throughout the country on one of the longest fiber networks in the US. Historically a regional wireline local and long-distance telephone provider it's connecting with the times by transforming into a broadband and network services provider for business residential and government clients. The company is the one of the largest US wireline telecom companies with about 450,000 route miles of fiber optic cable globally and it's the incumbent local carrier in about 35 states. It spends around \$3.5 billion a year on capital projects to build out its network. In 2017 CenturyLink and Level 3 Communications merged in a \$34 billion deal.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18     |
|------------------------|---------------|----------|----------|----------|----------|-----------|
| Sales (\$ mil.)        | 6.8%          | 18,031.0 | 17,900.0 | 17,470.0 | 17,656.0 | 23,443.0  |
| Net income (\$ mil.)   | -             | 772.0    | 878.0    | 626.0    | 1,389.0  | (1,733.0) |
| Market value (\$ mil.) | (21.3%)       | 42,753.0 | 27,177.0 | 25,686.4 | 18,017.2 | 16,364.5  |
| Employees              | 0.0%          | 45,000   | 43,000   | 40,000   | 51,000   | 45,000    |

**CENVEO INC**
**NBB: CVOV Q**

200 First Stamford Place  
Stamford, CT 06902  
Phone: 203 595-3000  
Fax: -  
Web: www.cenveo.com

CEO: Robert G Burton Sr  
CFO: Mark S Hiltwein  
HR: -  
FYE: December 31  
Type: Public

Commercial printer Cenveo knows that when you send mail it's important to consider the envelope. The company provides direct mail and customized envelopes for advertising billing and remittance. It also sells labels and specialty packaging. In addition Cenveo has commercial printing operations devoted to the production of scientific technical and medical (STM) journals. Included in its services are design content management fulfillment and distribution solutions. Cenveo encompasses more than two dozen entities operating 100-plus facilities worldwide.

|                        | Annual Growth | 12/12   | 12/13   | 12/14*  | 01/16*  | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.0%)        | 1,797.6 | 1,777.8 | 1,949.0 | 1,741.8 | 1,660.0 |
| Net income (\$ mil.)   | -             | (79.9)  | (68.8)  | (83.9)  | (30.9)  | 67.9    |
| Market value (\$ mil.) | 26.8%         | 23.1    | 30.2    | 18.6    | 7.5     | 59.8    |
| Employees              | (1.0%)        | 7,600   | 8,700   | 8,100   | 7,300   | 7,300   |

\*Fiscal year change

**CEPHALON INC.**

41 Moores Rd.  
Malvern PA 19355  
Phone: 610-344-0200  
Fax: 561-438-4001  
Web: www.officedepot.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Cephalon has a handful of powerful specialty drugs. The company's research development manufacturing and marketing activities focus on therapies for central nervous system (CNS) disorders cancer pain and inflammatory disease. Its NUVIGIL and PROVIGIL drugs treat the sleep disorder narcolepsy. The company's other top sellers are cancer drug TREANDA cancer pain medications ACTIQ and FENTORA epilepsy treatment GABITRIL and muscle relaxant AMRIX. Its eight major products are primarily sold in the US and Europe. Cephalon was acquired by top generic drugmaker Teva Pharmaceutical Industries in 2011.

**CEPHAS HOLDING CORP**

NBB: CEHC

215 Dino Dr.  
Ann Arbor, MI 48103  
Phone: 623 738-5792  
Fax: -

CEO: Peter Klamka  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cephas Holding (formerly Legend Mobile) would like you to see its face when you pick up the phone. The company designs and markets accessories for wireless phones such as personalized faceplate covers. It also offers text-messaging services and mobile software. Several of Cephas' products feature branded themes representing such organizations as NASCAR. The company's 50%-owned Legend Credit unit markets promotional stored-value gift cards. Neither of the company's business lines has generated significant revenue however and its auditor has questioned the financial viability of the company. CEO Peter Klamka controls a majority of voting stock of Cephas which changed its name from Legend Mobile in 2009.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (22.9%)       | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -             | (0.6) | (0.5) | (0.5) | (0.8) | (4.6) |
| Market value (\$ mil.) | 49.5%         | 0.3   | 0.3   | 0.5   | 0.1   | 1.5   |
| Employees              | 0.0%          | 1     | 1     | 1     | 1     | 1     |

**CEPHEID**

NMS: CPHD

904 Caribbean Drive  
Sunnyvale, CA 94089-1189  
Phone: 408 541-4191  
Fax: -  
Web: www.cephheid.com

CEO: -  
CFO: Daniel E Madden  
HR: -  
FYE: December 31  
Type: Public

Cepheid helps doctors and scientists see DNA faster. The molecular diagnostics firm develops and manufactures systems that automate the process of preparing and amplifying DNA in order to quickly detect diseases and harmful agents. Its two instrument platforms — GeneXpert and SmartCycler — can perform rapid molecular testing for a number of purposes including diagnosing infectious diseases and cancer as well as detecting biothreats such as anthrax. Cepheid also makes reagents (testing chemicals) and other disposable testing components for use with its systems.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 22.0%         | 212.5   | 277.6   | 331.2   | 401.3   | 470.1   |
| Net income (\$ mil.)   | -             | (5.9)   | 2.6     | (20.0)  | (18.0)  | (50.1)  |
| Market value (\$ mil.) | 24.2%         | 1,613.1 | 2,439.8 | 2,400.8 | 3,309.2 | 3,838.8 |
| Employees              | 24.9%         | 576     | 717     | 945     | 1,200   | 1,400   |

**CEQUEL COMMUNICATIONS HOLDINGS I LLC**

12444 Powerscourt Dr. Ste. 450  
St. Louis MO 63131  
Phone: 314-315-9400  
Fax: 949-486-3995  
Web: www.clickerinc.com

CEO: Dexter Goei  
CFO: Charles F Stewart  
HR: -  
FYE: December 31  
Type: Private

Cequele Communications which operates through subsidiary Suddenlink provides cable TV high-speed Internet access and phone services to about 1.4 million business and residential customers. The company primarily serves rural markets in Arkansas Louisiana North Carolina Oklahoma Texas and West Virginia among other states. It also offers home security system installation and monitoring services. Suddenlink's services for business clients include high-capacity networking and Web hosting. The company's CoStreet division provides fiber optic networking and backhaul services to other carriers. A group of investors and company executives are acquiring Cequele for \$6.6 billion including \$4.1 billion in debt.

**CERADYNE INC.**

NASDAQ: CRDN

3169 Red Hill Ave.  
Costa Mesa CA 92626  
Phone: 714-549-0421  
Fax: 714-549-5787  
Web: www.ceradyne.com

CEO: Joel P Moskowitz  
CFO: Jerrold J Pellizzon  
HR: -  
FYE: December 31  
Type: Public

A bull in a china shop wouldn't stand a chance against Ceradyne's ceramics. The company's advanced technical ceramics products combine hardness with light weight and the ability to withstand high temperatures resist corrosion and insulate against electricity. Some uses of Ceradyne's materials include armor for military helicopters missile nose cones body armor and helmets for soldiers diesel engine components ceramic industrial products solar glass products and orthodontic brackets. The company sells to contractors and OEMs and the US government and government agencies represent more than 37% of sales. In late 2012 3M Company acquired Ceradyne.

**CEREPLAST INC**

NBB: CERP

2213 Killion Avenue  
Seymour, IN 47274  
Phone: 812 200-5400  
Fax: -  
Web: www.cereplast.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cereplast aims to make plastics greener. The company develops and manufactures bio-based plastic resins that are designed to be eco-friendly alternatives to petroleum-based plastics often used in converting processes such as extrusion coating injection molding and thermoforming. Its family of products include: US- and Europe-certified compostable and biodegradable resins made from corn potato tapioca and wheat starches; hybrid resins that combine bio-based plant starches with traditional plastic; and a technology still in development to convert algae into bioplastics. Cereplast primarily markets to the automotive construction consumer goods electronics and medical packaging industries.

|                        | Annual Growth | 12/08  | 12/09 | 12/10 | 12/11  | 12/12  |
|------------------------|---------------|--------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (33.3%)       | 4.5    | 2.7   | 6.3   | 20.3   | 0.9    |
| Net income (\$ mil.)   | -             | (12.7) | (6.1) | (7.5) | (14.0) | (30.2) |
| Market value (\$ mil.) | (33.8%)       | 7.3    | 6.1   | 262.7 | 60.9   | 1.4    |
| Employees              | (14.9%)       | -      | 26    | 53    | 46     | 16     |

**CERES INC**
**NAS: CERE**

1535 Rancho Conejo Boulevard  
Thousand Oaks, CA 91320  
Phone: 805-376-6500  
Fax: -  
Web: www.ceres.net

CEO: Richard Hamilton  
CFO: Paul Kuc  
HR: -  
FYE: August 31  
Type: Public

Imbued with the spirit of Ceres the Roman goddess of agricultural fertility Ceres Inc. is an agricultural biotechnology firm that specializes in developing plant seeds used for bioenergy feedstock production. Its products which include seeds to grow switchgrass sweet and high-biomass sorghum and miscanthus have the potential as biomass feedstock to generate electric power and produce fuels like cellulosic ethanol butanol and jet fuel. Ceres boasts that its grasses can be used with existing agricultural technologies and are suitable for cultivation on marginal crop land. (It claims its crops consume water and nitrogen more efficiently than corn and soy-bean crops.) Founded in 1996 Ceres went public in 2012.

|                        | Annual<br>Growth | 08/11  | 08/12  | 08/13  | 08/14  | 08/15  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (19.9%)          | 6.6    | 5.4    | 5.2    | 2.4    | 2.7    |
| Net income (\$ mil.)   | -                | (36.3) | (29.4) | (32.5) | (29.3) | (28.2) |
| Market value (\$ mil.) | (44.3%)          | -      | 60.3   | 10.5   | 4.8    | 10.4   |
| Employees              | (18.1%)          | 98     | 96     | 85     | 81     | 44     |

**CERES SOLUTIONS, LLP**

2112 INDIANAPOLIS RD  
CRAWFORDSVILLE, IN 479333137  
Phone: 765-362-6108  
Fax: -  
Web: www.ceres.coop

CEO: Jeff Troike  
CFO: -  
HR: Mary Lubbehusen  
FYE: July 31  
Type: Private

Ceres Solutions is a growth business. The agricultural partnership provides farmers in about a dozen Indiana counties with crop farming support services and supplies. It sells stores and distributes such goods as fertilizers and fuel (gasoline propane home-heating). The company's agronomy services include field mapping crop and pest management soil sampling and yield analysis. Ceres Solutions also offers crop-financing programs sells crop insurance and provides marketing services. Its Green Notes newsletter offers the state's farmers market and technical advice and analysis.

|                        | Annual<br>Growth | 07/13 | 07/14 | 07/15 | 07/16 | 07/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.1%)           | -     | 412.2 | 368.1 | 299.7 | 309.9 |
| Net income (\$ mil.)   | (14.4%)          | -     | 22.2  | 16.5  | 10.7  | 13.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 125   |

**CERNER CORP.**
**NMS: CERN**

2800 Rockcreek Parkway  
North Kansas City, MO 64117  
Phone: 816-221-1024  
Fax: -  
Web: www.cerner.com

CEO: Clifford W. (Cliff) Illig  
CFO: Marc G. Naughton  
HR: -  
FYE: December 28  
Type: Public

Cerner Corp. develops and sells software systems designed to help improve processes and eliminate errors and waste for organizations ranging from single-doctor practices to the pharmaceutical and medical device industries. Its software combines clinical financial and administrative information management applications including tools for managing electronic health records (EHRs). Complementary services include support and maintenance implementation and training remote hosting data analytics and transaction processing. The company's products are used by some 27500 facilities in more than 35 countries although the US is by far its largest market.

|                        | Annual<br>Growth | 01/16*   | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 8.8%             | 4,425.3  | 4,796.5  | 5,142.3  | 5,366.3  | 5,692.6  |
| Net income (\$ mil.)   | (0.6%)           | 539.4    | 636.5    | 867.0    | 630.1    | 529.5    |
| Market value (\$ mil.) | 6.8%             | 18,707.5 | 14,727.9 | 20,952.3 | 16,170.5 | 22,783.6 |
| Employees              | 7.3%             | 22,200   | 24,400   | 26,000   | 29,200   | 27,400   |

\*Fiscal year change

**CERRITOS COMMUNITY COLLEGE DISTRICT**

11110 ALONDRA BLVD  
NORWALK, CA 906506203  
Phone: 562-860-2451  
Fax: -  
Web: www.cerritosfalcons.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Cerritos College provides comprehensive learning programs to communities in southeastern Los Angeles County. The public community college offers degrees and certificates in more than 200 fields of study through its nine divisions including business education fine arts liberal arts and technology. It also conducts vocational training programs such as health-related programs for nurses dental hygienists pharmacy technicians and physical therapy assistants. Cerritos College has more than 830 full- and part-time faculty members an enrollment of more than 23650 students. Cerritos College was founded in 1955.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 92.3%            | -     | -     | -     | 87.1  | 167.6 |
| Net income (\$ mil.)   | (73.7%)          | -     | -     | -     | 29.4  | 7.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,005 |

**CERTAINTEED CORPORATION**

750 E. Swedesford Rd.  
Valley Forge PA 19482  
Phone: 610-341-7000  
Fax: 610-341-7777  
Web: www.certainteed.com

CEO: -  
CFO: Robert J Panaro  
HR: -  
FYE: December 31  
Type: Subsidiary

There's no uncertainty about CertainTeed's business. A subsidiary of French industrial giant Compagnie de Saint-Gobain CertainTeed manufactures building products for both commercial and residential construction. CertainTeed's products include fiberglass insulation asphalt roofing shingles gypsum wallboard windows fiber cement siding foundations fencing pipes PVC trim and composite decking and railing. The company sells its products under the Bufftech CertainTeed Form-A-Drain Prestige and Wolverine brands. CertainTeed operates some 65 manufacturing plants in the US and Canada.

**CERTCO, INC.**

5321 VERONA RD  
FITCHBURG, WI 537116050  
Phone: 608-271-4500  
Fax: -  
Web: www.certcoinc.com

CEO: Randy Simon  
CFO: Amy Niemetscheck  
HR: -  
FYE: April 26  
Type: Private

Certco has built a business serving about 200 independent grocers in Minnesota Wisconsin Iowa and Illinois. The food distribution cooperative offers customers an inventory of more than 57000 items including bakery goods frozen foods meat products produce and general merchandise. It distributes products under the Shurfine Shurfresh and Top Care labels. Additionally Certco offers its member-operators such services as advertising accounting client data services warehousing merchandising store planning and design and other business support services. The cooperative was founded in 1930 as Central Wisconsin Cooperative Food Stores.

|                        | Annual<br>Growth | 04/10 | 04/11 | 04/12 | 04/13 | 04/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%             | -     | -     | 569.7 | 607.3 | 640.5 |
| Net income (\$ mil.)   | 5.6%             | -     | -     | 5.0   | 5.5   | 5.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 325   |

**CERUS CORP.**

NMS: CERS

1220 Concord Avenue, Suite 600  
Concord, CA 94520  
Phone: 925 288-6000  
Fax: -  
Web: www.cerus.com

CEO: William M. (Obi) Greenman  
CFO: Kevin D. Green  
HR: -  
FYE: December 31  
Type: Public

Cerus preaches the power of purity. The firm develops blood purification systems under the name INTERCEPT that kill bacteria viruses and other pathogens in donated blood in an effort to improve the safety of blood transfusions. Its INTERCEPT Blood Systems for platelets and plasma are approved for sale in some European and Middle Eastern countries where they are marketed directly to customers through subsidiary Cerus Europe. It also sells to the Commonwealth of Independent States. The company has also received regulatory approval to sell its INTERCEPT plasma and platelets products in the US (in 2015) and in other countries. Additionally Cerus has a system for red blood cell purification in clinical development.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 20.2%            | 36.4   | 34.2   | 39.3   | 51.3   | 76.1   |
| Net income (\$ mil.)   | -                | (38.8) | (55.9) | (62.9) | (60.6) | (57.6) |
| Market value (\$ mil.) | (5.1%)           | 854.0  | 864.9  | 595.3  | 462.6  | 693.8  |
| Employees              | 13.6%            | 144    | 176    | 204    | 215    | 240    |

**CESSNA AIRCRAFT COMPANY**

1 Cessna Blvd.  
Wichita KS 67215  
Phone: 316-517-6000  
Fax: 610-341-7797  
Web: www.saint-gobain-corporation.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Blue-sky thinking is encouraged at Cessna Aircraft one of the most famous names in small planes. A subsidiary of Textron the company designs and manufactures light and midsize Citation business jets Caravan utility turboprops (primarily used in the US for overnight express package shipments) and single-engine piston and light lift aircraft. It has delivered more than 190000 aircraft over the course of more than eight decades in business making it the world's leading general aviation company by unit sales. In addition to aircraft sales Cessna's other principal line of business is aftermarket services including parts maintenance inspection and repair.

**CEVA INC**

NMS: CEVA

1174 Castro Street, Suite 210  
Mountain View, CA 94040  
Phone: 650 417-7900  
Fax: -  
Web: www.ceva-dsp.com

CEO: Gideon Wertheizer  
CFO: Yaniv Arieli  
HR: Nurit Doron  
FYE: December 31  
Type: Public

CEVA has a fever for semiconductor design. CEVA specializes in technology — both integrated circuit and software designs — used in cell phones handheld computers MP3 players and other wireless devices as well as smart TVs and set-top boxes. It licenses its silicon intellectual property (SIP) designs to such industry heavyweights as LG Samsung and Sony. CEVA's SIP has been shipped in more than 7 billion devices to date; about 30% of handsets shipped worldwide each year contain its SIP. Most of CEVA's revenue comes from outside the US.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17   | 12/18 |
|------------------------|------------------|-------|-------|-------|---------|-------|
| Sales (\$ mil.)        | 11.3%            | 50.8  | 59.5  | 72.7  | 87.5    | 77.9  |
| Net income (\$ mil.)   | -                | (0.8) | 6.3   | 13.1  | 17.0    | 0.6   |
| Market value (\$ mil.) | 5.1%             | 395.2 | 509.0 | 731.0 | 1,005.5 | 481.3 |
| Employees              | 9.0%             | 242   | 259   | 278   | 313     | 341   |

**CF INDUSTRIES HOLDINGS INC**

NYS: CF

4 Parkway North, Suite 400  
Deerfield, IL 60015  
Phone: 847 405-2400  
Fax: -  
Web: www.cfindustries.com

CEO: W. Anthony (Tony) Will  
CFO: Dennis P. Kelleher  
HR: Wendy Jablow Spertus  
FYE: December 31  
Type: Public

Owners of Terra Nitrogen Company agricultural firm CF Industries manufactures and distributes nitrogen products serving agricultural and industrial customers worldwide. It is North America's top producer of nitrogen-based fertilizers with a distribution network of terminals warehouses and associated transportation equipment located primarily in the Midwestern US. Combined its nine manufacturing facilities in the US Canada and the UK turn out about 20 million tons of nitrogen products including granular urea UAN (urea ammonium nitrate) ammonia and AN (ammonium nitrate). Some 20% of all the nitrogen used by US farmers comes from CF Industries.

|                        | Annual<br>Growth | 12/14    | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|----------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.7%)           | 4,743.2  | 4,308.3 | 3,685.0 | 4,130.0 | 4,429.0 |
| Net income (\$ mil.)   | (32.4%)          | 1,390.3  | 699.9   | (277.0) | 358.0   | 290.0   |
| Market value (\$ mil.) | (36.8%)          | 60,727.0 | 9,093.2 | 7,014.3 | 9,478.7 | 9,694.8 |
| Employees              | 6.9%             | 2,300    | 2,900   | 3,000   | 3,000   | 3,000   |

**CFC INTERNATIONAL INC.**

500 State St.  
Chicago Heights IL 60411  
Phone: 708-891-3456  
Fax: 708-758-5989  
Web: www.cfcintl.com

CEO: -  
CFO: Dennis W Lakomy  
HR: Susan Contri  
FYE: December 31  
Type: Subsidiary

At CFC International beauty by design is only skin deep. The company makes transferable chemical coatings to beautify protect and add other kinds of functionality to consumer products. It makes complex functional coatings such as simulated metal used on cosmetic containers and simulated wood grain for ready-to-assemble furniture. CFC also makes holographic authentication seals (popular on tickets and software) heat transfer labels for pharmaceuticals and magnetic strips for security and credit card uses. The company is a part multi-industry conglomerate Illinois Tool Works (ITW).

**CGB ENTERPRISES, INC.**

1127 HWY 190 E SERVICE RD  
COVINGTON, LA 704334929  
Phone: 985-867-3500  
Fax: -  
Web: www.cgbgrain.com

CEO: Kevin D Adams  
CFO: Richard S Pemberton  
HR: -  
FYE: May 31  
Type: Private

The farmer in the delta relies on CGB Enterprises. Located in Louisiana near the shores of Lake Pontchartrain and the mouth of the Mississippi River the agricultural company provides US farmers with a range of services including grain handling storage and merchandising. It offers inland grain transportation by barge rail and truck and also markets and sells seeds agricultural chemicals and insurance. CGB's Consolidated Terminals and Logistics Co. (CTL) subsidiary provides transportation logistics and bulk commodity services for both agricultural and non-agricultural customers. The company operates more than 95 locations across the US. Japanese trading conglomerates ITOCHU and ZEN-NOH own CGB.

|                        | Annual<br>Growth | 05/12 | 05/13   | 05/14   | 05/15   | 05/16   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.5%)           | -     | 6,212.9 | 7,227.8 | 6,656.6 | 5,935.0 |
| Net income (\$ mil.)   | 3.7%             | -     | 30.1    | 53.3    | 62.6    | 33.6    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 1,250   |

**CH2M HILL COMPANIES, LTD.**

9191 S JAMAICA ST  
ENGLEWOOD, CO 801125946  
Phone: 303-771-0900  
Fax: -  
Web: www.ch2m.com

CEO: -  
CFO: -  
HR: -  
FYE: December 30  
Type: Private

Engineering and construction firm CH2M HILL (named for its founders Cornell Howland Hayes and Merryfield; dba CH2M) operates five divisions that offer up consulting design build operations and maintenance services. It is active across five markets: energy and industrial; environment and nuclear transportation water and power. CH2M's top client is the US Government and public sector clients include the US Department of Energy and the Department of Defense. CH2M also works for state and local governments building water and wastewater systems airports highways and other transportation projects. Founded in 1946 the privately held company is owned by private equity firm Apollo Global Management.

|                        | Annual<br>Growth | 12/12 | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.8%)           | -     | 5,931.8 | 5,468.4 | 5,408.3 | 5,287.9 |
| Net income (\$ mil.)   | -                | -     | 131.2   | (318.6) | 92.1    | (124.3) |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 22,000  |

**CHA HOLLYWOOD MEDICAL CENTER LP**

1300 N VERMONT AVE  
LOS ANGELES, CA 900276098  
Phone: 213-413-3000  
Fax: -  
Web: www.hollywoodpresbyterian.com

CEO: Jeff A Nelson  
CFO: Galen Gorman  
HR: -  
FYE: December 31  
Type: Private

As one might expect from a Hollywood hospital the staff at Hollywood Presbyterian Medical Center (HPMC) includes bellmen concierges and parking valets in addition to nurses and doctors. HPMC aims to blur the lines between acute-care hospital and hotel caring for the oft-pampered community of Hollywood California. Its health care services include a cancer treatment center; physical speech and occupational therapy; and the Institute of Maternal Fetal Health which performs fetal surgeries. Other services include community health outreach programs and The Chalet a skilled nursing facility. The 430-plus-bed hospital with 500 physicians is part of CHA Health Systems.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.9%            | -     | -     | -     | 260.5 | 289.0 |
| Net income (\$ mil.)   | 83.0%            | -     | -     | -     | 18.5  | 33.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,500 |

**CHADBOURNE & PARKE LLP**

30 Rockefeller Plaza  
New York NY 10112  
Phone: 212-408-5100  
Fax: 212-541-5369  
Web: www.chadbourne.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

International law firm Chadbourne & Parke doesn't shy away from controversy. Representing Brown & Williamson Tobacco put the firm on the frontlines in the war between state governments and big tobacco. Its clients also have included liquor producers and a nuclear bomb manufacturer. Chadbourne & Parke is a leader in mergers and acquisitions and project finance; about 420 attorneys also work in areas such as bankruptcy environmental litigation product liability and tax. The firm has about a dozen offices with international locations in Brazil China Kazakhstan Mexico Poland Russia the UK the Ukraine and the United Arab Emirates. The late Thomas Chadbourne founded the firm in 1902.

**CHAMPION INDUSTRIES INC (WV)**
**NBB: CHMP**

2450-90 1st Avenue, P.O. Box 2968  
Huntington, WV 25728  
Phone: 304 528-2700  
Fax: -

CEO: Marshall T Reynolds  
CFO: Justin T Evans  
HR: -  
FYE: October 31  
Type: Public

This Champion hopes to win business in the printing and office supply fields. Through more than a dozen operating units Champion Industries prints books brochures business cards business forms posters and tags including complex four-to six-color products. Printing accounts for the majority of sales. The company also sells a wide range of office products and office furniture that it orders from manufacturers and provides office design services. Champion Industries operates primarily in regional markets east of the Mississippi and publishes The Herald-Dispatch the daily newspaper of its hometown in Huntington West Virginia.

|                        | Annual<br>Growth | 10/11 | 10/12  | 10/13 | 10/14 | 10/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (16.9%)          | 128.5 | 104.4  | 72.3  | 63.5  | 61.3  |
| Net income (\$ mil.)   | -                | (4.0) | (22.9) | 5.7   | (1.1) | (1.2) |
| Market value (\$ mil.) | -                | 0.1   | 0.0    | 0.0   | 0.0   | 0.0   |
| Employees              | (16.8%)          | 660   | 550    | 330   | 330   | 316   |

**CHAMPION LABORATORIES INC.**

200 S. Fourth St.  
Albion IL 62806  
Phone: 618-445-6011  
Fax: 618-445-5489  
Web: www.champlabs.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Champion Laboratories wants to keep your machine cool and clean. It manufactures oil fuel and air filters for motor vehicle OEMs and aftermarket. Other products include breather filters cabin air filters and transmission filters. It also makes engine management systems driveline components and lighting systems for the marine mining construction industrial and agricultural markets. Its primary brand names include Champ Luber-Finer and Kleener. Champion Laboratories has 10 manufacturing and distribution locations in North and South America Europe and Asia. The company is owned by UCI International (formerly United Components) which is owned by New Zealand investment firm Rank Group Limited.

**CHAMPIONS ONCOLOGY INC**
**NAS: CSBR**

One University Plaza, Suite 307  
Hackensack, NJ 07601  
Phone: 201 808-8400  
Fax: -  
Web: www.championsoncology.com

CEO: Ronnie Morris  
CFO: David Miller  
HR: -  
FYE: April 30  
Type: Public

Champions Oncology (formerly Champions Biotechnology) is hoping to win big in the field of cancer research. Its Champions Tumorgraft platform allows the company to implant human tumors of various cancer types into mice allowing scientists to study the effects of investigational drugs on human cancers. The company uses the platform in its own research and also provides tumor-specific research to doctors as well as the Tumorgraft platform to other drug developers. The company has licensed the rights to explore Irinophore a nanoparticle in preclinical development.

|                        | Annual<br>Growth | 04/15  | 04/16  | 04/17 | 04/18 | 04/19 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 32.2%            | 8.9    | 11.2   | 15.4  | 20.2  | 27.1  |
| Net income (\$ mil.)   | -                | (13.1) | (10.4) | (6.9) | (1.5) | 0.1   |
| Market value (\$ mil.) | 96.3%            | 7.1    | 44.7   | 32.5  | 50.4  | 105.5 |
| Employees              | 12.8%            | 71     | 68     | 79    | 92    | 115   |



**CHANCELIGHT, INC.**

1321 MURFREESBORO PIKE  
NASHVILLE, TN 372172626  
Phone: 615-361-4000  
Fax: -  
Web: www.esa-education.com

CEO: Mark Claypool  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

Educational Services of America (ESA) knows that public school isn't a one-size-fits-all model for every student. A provider of K-12 and post-secondary alternative and specialized education programs ESA targets and teaches students with special needs learning disabilities and emotional and behavioral difficulties through five divisions. Its Ombudsman division partners with school districts to provide off-campus education to at-risk students while College Living Experience teaches independent living and social skills to those with learning disabilities. It also offers an academic program for exceptional students. Founded in 1999 ESA owns and operates more than 130 accredited schools in 17 states.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07* | 07/08  | 07/09  |
|------------------------|------------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 110.9%           | -     | 8.6   | 74.9   | 85.1   | 80.7   |
| Net income (\$ mil.)   | -                | -     | 91.7  | (8.6)  | (10.6) | (12.8) |
| Market value (\$ mil.) | -                | -     | -     | -      | -      | -      |
| Employees              | -                | -     | -     | -      | -      | 2,600  |

\*Fiscal year change

**CHANNELADVISOR CORP**

NYS: ECOM

3025 Carrington Mill Boulevard  
Morrisville, NC 27560  
Phone: 919 228-4700  
Fax: -  
Web: www.channeladvisor.com

CEO: David J. Spitz  
CFO: Mark E. Cook  
HR: -  
FYE: December 31  
Type: Public

ChannelAdvisor helps its customers find the best places to market and sell their products online. The company offers software and support services for large mid-sized and small e-commerce retailers looking for greater product visibility and brand management in marketplaces (such as eBay Amazon.com and Buy.com) comparison shopping sites (Shopping.com Shopzilla and PriceGrabber.com) search engines (Google and Bing) and their own Web stores. ChannelAdvisor counts some 2900 clients including Dell Staples Bed Bath & Beyond and Urban Outfitters. Customers processed about \$6.8 billion in gross market value through the ChannelAdvisor platform in 2015. Founded in 2001 the company went public in mid-2013.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|--------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 11.5%            | 84.9   | 100.6  | 113.2 | 122.5  | 131.2 |
| Net income (\$ mil.)   | -                | (34.5) | (21.0) | (8.0) | (16.6) | (7.6) |
| Market value (\$ mil.) | (14.8%)          | 590.2  | 378.8  | 392.4 | 246.1  | 310.4 |
| Employees              | 1.7%             | 683    | 601    | 697   | 737    | 730   |

**CHAPARRAL ENERGY L.L.C.**

701 Cedar Lake Blvd.  
Oklahoma City OK 73114  
Phone: 405-478-8770  
Fax: 405-478-1947  
Web: www.chaparralenergy.com

CEO: Mark Fischer  
CFO: Joseph O Evans  
HR: -  
FYE: December 31  
Type: Private

Chaparral Energy searches the scrublands of America's Mid-Continent and Permian Basin looking for oil and natural gas. The exploration and production company also drills in North Texas the Gulf Coast the Ark-La-Tex region and the Rocky Mountains. In 2010 the company reported estimated proved reserves of some 149.3 million barrels of oil equivalent. About 30% of the its reserves are in enhanced oil recovery project areas primarily in Oklahoma and Texas where the company uses carbon dioxide (CO<sub>2</sub>) to flood wells to release trapped oil in mature and well-worked fields. Securing CO<sub>2</sub> supply from third party plants is key to its enhanced oil recovery an area of expertise the company has pursued since 2000.

**CHAPMAN UNIVERSITY**

1 UNIVERSITY DR  
ORANGE, CA 928661005  
Phone: 714-997-6815  
Fax: -  
Web: www.chapman.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Chapman University enrolls 7000 students at campuses throughout California as well as in Washington State. From its main campus in Orange California the university offers traditional undergraduate graduate and professional programs at seven colleges and schools. It also confers bachelor and master's degrees and teaching credentials to non-traditional students at its two-dozen satellite campuses. The university offers some 50 undergraduate majors and 40 graduate programs. It has 650 faculty members and a student-to-teacher ratio of 15:1. Chapman University includes Brandman University a distance learning program for some 10000 working adults that operates two dozen locations and offers online courses.

|                        | Annual<br>Growth | 05/14 | 05/15 | 05/16 | 05/17 | 05/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.5%             | -     | 400.1 | 424.8 | 437.7 | 483.1 |
| Net income (\$ mil.)   | 21.4%            | -     | 50.8  | 31.3  | 76.8  | 90.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,300 |

**CHARGERS FOOTBALL COMPANY LLC**

4020 Murphy Canyon Rd.  
San Diego CA 92123  
Phone: 858-874-4500  
Fax: 858-292-2760  
Web: www.chargers.com

CEO: -  
CFO: Jeanne Bonk  
HR: -  
FYE: December 31  
Type: Private

This company energizes football fans in Southern California. Chargers Football owns and operates the San Diego Chargers professional football team a charter member of the American Football League (AFL) and current member of the National Football League (NFL). Barron Hilton (the son of hotelier Conrad Hilton) founded the team in 1959 as the Los Angeles Chargers; it moved to San Diego in 1961 and won the AFL championship two years later. The AFL and NFL merged in 1970. Despite its lengthy history the franchise has made just one trip to the Super Bowl (a loss to the San Francisco 49ers following the 1994 season). Alex Spanos who owns construction firm A. G. Spanos Companies has owned the Bolts since 1984.

**CHARLES & COLVARD LTD**

NAS: CTHR

170 Southport Drive  
Morrisville, NC 27560  
Phone: 919 468-0399  
Fax: -  
Web: www.charlesandcolvard.com

CEO: Suzanne Miglucci  
CFO: Clint J Pete  
HR: -  
FYE: June 30  
Type: Public

Charles & Colvard hopes that it isn't just some shooting star. The company makes gemstones made from moissanite a diamond substitute created in laboratories. Composed of silicon and carbon moissanite (aka silicon carbide or SiC) is typically found in meteorites. Charles & Colvard makes its gemstones from SiC crystals purchased primarily from Cree Inc. and Swedish company Norstel. Charles & Colvard markets its gemstones through two distributors (Stuller and Rio Grande) and jewelry manufacturers such as K&G Creations Reeves Park and Samuel Aaron International.

|                        | Annual<br>Growth | 12/15 | 12/16 | 12/17* | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 1.2%             | 30.8  | 29.2  | 27.0   | 13.2  | 32.2  |
| Net income (\$ mil.)   | -                | (9.6) | (4.5) | (0.5)  | (1.3) | 2.3   |
| Market value (\$ mil.) | 9.0%             | 31.4  | 30.8  | 37.8   | 30.0  | 44.3  |
| Employees              | (6.4%)           | 82    | 69    | 76     | 60    | 63    |

\*Fiscal year change

**CHARLES C PARKS CO INC**

388 N BELVEDERE DR  
GALLATIN, TN 370663178  
Phone: 615-452-2406  
Fax: -  
Web: www.charlescpcarks.com

CEO: -  
CFO: Tom Cripps  
HR: -  
FYE: April 30  
Type: Private

The Charles C. Parks Company is a grocery distributor that primarily supplies convenience stores in more than half a dozen Southern states. It distributes a variety of food items and dry goods as well as beverages cigarettes candy and general merchandise. The company also offers support programs for in-store delis and other quick-service food operations. Carl C. Parks Jr. started the family-run business in 1934.

|                        | Annual<br>Growth | 04/09 | 04/10 | 04/11 | 04/12 | 04/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.0%)           | -     | 292.3 | 264.3 | 268.3 | 275.5 |
| Net income (\$ mil.)   | (32.8%)          | -     | 1.5   | 0.3   | (0.7) | 0.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 145   |

**CHARLES INDUSTRIES LTD.**

5600 Apollo Dr.  
Rolling Meadows IL 60008-4049  
Phone: 847-806-6300  
Fax: 847-806-6231  
Web: www.charlesindustries.com

CEO: Richard Adam Norwitt  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Charles Industries goes for cash "and" charge. Charles Industries manufactures telecommunications products industrial chargers and charger components such as transformers and capacitors. It also has a joint venture with Telmax Communications to develop high-speed digital subscriber line access systems and maintains alliances with Corning Cable Systems among other manufacturers. Although Charles Industries has sold its dockside marina products division the company still makes marine battery chargers power cables and related products. Founder president and CEO Joseph Charles owns the company.

**CHARLES PANKOW BUILDERS LTD.**

199 S.Los Robles Ave. Ste. 300  
Pasadena CA 91101  
Phone: 626-304-1190  
Fax: 626-696-1782  
Web: www.pankow.com

CEO: -  
CFO: Kim Petersen  
HR: -  
FYE: December 31  
Type: Private

Charles Pankow Builders has some pretty concrete ideas on how to build high-rises. The design/build general contractor specializes in quake-resistant concrete frames for structures including department stores hotels condominiums medical facilities and office buildings. The firm is primarily active in California and Hawaii. Affiliate Pankow Special Projects focuses on small-scale projects including renovations interior build-outs and seismic upgrades. Unit Mid-State Precast provides structural and architectural precast concrete components for Pankow-managed projects. Employee-owned Charles Pankow Builders was founded in 1963 by the late Charles Pankow who helped pioneer the design/build delivery system.

**CHARLES REGIONAL MEDICAL CENTER FOUNDATION INC.**

5 GARRETT AVE  
LA PLATA, MD 206465960  
Phone: 301-609-4000  
Fax: -  
Web: www.charlesregional.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Civista Health sees a civic vista wherever it looks. The organization brings medical care to the residents of Charles County and surrounding areas in southern Maryland. The regional not-for-profit hospital system includes acute care facility Civista Medical Center Civista Women's Health Center Civista Surgery Center (an outpatient facility) and Civista OB/GYN Associates. Civista Health's services include emergency care rehabilitation surgery and cancer treatment offered by more than 230 physicians. The system also offers a chronic pain program radiology and laboratory services. Nearly half the system's revenue comes from Medicare payments.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/06 | 06/09 | 06/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (24.6%)          | -     | -     | 318.4 | 0.1   | 102.7 |
| Net income (\$ mil.)   | 626.4%           | -     | -     | 0.0   | 0.0   | 1.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 668   |

**CHARLES RIVER LABORATORIES INTERNATIONAL INC.**
**NYS: CRL**

251 Ballardvale Street  
Wilmington, MA 01887  
Phone: 781 222-6000  
Fax: -  
Web: www.criver.com

CEO: James C. Foster  
CFO: David R. Smith  
HR: David P. Johst  
FYE: December 29  
Type: Public

Charles River Laboratories International provides early-stage contract research organization (CRO) services to pharmaceutical firms and other manufacturers and institutions. The company provides contract drug discovery services including target identification and toxicology through its Discovery and Safety Assessment segment. Its Research Models and Services (RMS) segment is a leading global provider of research models (lab rats and mice) bred specifically for use in medical testing. The Manufacturing Support unit offers biologics testing and chicken eggs for vaccines. Charles River has operations in about 20 countries but generates more than half of sales in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.0%            | 1,297.7 | 1,363.3 | 1,681.4 | 1,857.6 | 2,266.1 |
| Net income (\$ mil.)   | 15.6%            | 126.7   | 149.3   | 154.8   | 123.4   | 226.4   |
| Market value (\$ mil.) | 14.8%            | 3,099.4 | 3,860.6 | 3,673.0 | 5,276.5 | 5,385.9 |
| Employees              | 16.8%            | 7,900   | 8,600   | 11,000  | 11,800  | 14,700  |

**CHARLES RIVER SYSTEMS INC.**

7 New England Executive Park  
Burlington MA 01803-5010  
Phone: 781-238-0099  
Fax: 781-238-0088  
Web: www.crd.com

CEO: John Plansky  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The streams of global finance come flowing together in Charles River Systems' software and services. The company (which does business as Charles River Development) provides investment software that performs front- and middle-office functions for clients in the financial services industry. Among its customers are banks hedge funds insurance firms mutual funds and wealth managers. Its offerings include software applications for portfolio management investment management decision support compliance monitoring trading and post-trade order management and performance measurement and risk. Charles River also offers professional services such as remote and hosted application management and consulting.

**CHARLESTON AREA MEDICAL CENTER, INC.**

501 MORRIS ST  
 CHARLESTON, WV 253011326  
 Phone: 304-348-5432  
 Fax: -  
 Web: www.camc.org

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

CAMC Health System is a catalyst for care in Charleston. The health network includes flagship facility Charleston Area Medical Center (CAMC) which is the largest hospital in West Virginia and consists of three campuses with some 840 beds total. The system also includes the CAMC Health Education and Research Institute which coordinates education programs for medical students from West Virginia University. In addition the health system operates smaller rural hospital CAMC Teays Valley and several urgent care and family practice clinics. CAMC Health System operates an online medical information system and physician services company Integrated Health Care Providers.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 6.6%          | -     | 861.3 | 877.1 | 932.6 | 1,044.6 |
| Net income (\$ mil.)   | -             | -     | 54.0  | 42.9  | 37.0  | (17.5)  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -       |
| Employees              | -             | -     | -     | -     | -     | 4,000   |

**CHARLESTON HOSPITAL, INC.**

333 LAIDLEY ST  
 CHARLESTON, WV 253011614  
 Phone: 304-347-6500  
 Fax: -  
 Web: www.stfrancishospital.com

CEO: -  
 CFO: -  
 HR: Teresa McCormick  
 FYE: September 30  
 Type: Private

If you get a little overzealous doing the Charleston while you're in Charleston West Virginia head to Charleston Hospital! Doing business as Saint Francis Hospital the 155-bed facility provides a range of services that include the patching up of twisted ankles inpatient surgery nuclear medicine and skilled nursing. Founded in 1913 Saint Francis Hospital is one-half of Thomas Health System (Thomas Memorial Hospital in South Charleston comprises the other half). Since acquiring Saint Francis Hospital a couple of years ago Thomas Health System has invested about \$8 million in St. Francis to provide it with updated equipment and a new pain management center.

|                        | Annual Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.2%)        | -     | 105.0 | 106.3 | 99.7  | 89.4  |
| Net income (\$ mil.)   | -             | -     | 1.7   | 1.8   | (1.3) | (0.3) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 570   |

**CHARLIES HOLDINGS INC**

NBB: CHUC

1007 Brioso Drive  
 Costa Mesa, CA 92627  
 Phone: 949 531-6855  
 Fax: -  
 Web: www.charlieschalkdust.com

CEO: Robert Van Boerum  
 CFO: Robert Van Boerum  
 HR: -  
 FYE: December 31  
 Type: Public

True Drinks is focused on providing all-natural healthy alternatives to sodas and other high-calorie beverages. Its flagship product is AquaBall Naturally Flavored Water which is sweetened with all-natural stevia and infused with various vitamins. Marketed directly to children it comes in a variety of fruit flavors and features Disney and Marvel characters on the bottles. True Drinks also makes and markets Bazi All Natural Energy which is designed to boost energy through a combination of 12 vitamins and eight so-called super-fruits (such as jujube goji berry and acai). The products are sold primarily through mass-market retailers across the US.

|                        | Annual Growth | 12/14 | 12/15  | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | (19.7%)       | 4.7   | 6.1    | 2.6   | 3.8    | 1.9   |
| Net income (\$ mil.)   | -             | (8.1) | (12.0) | (5.4) | (12.4) | (3.9) |
| Market value (\$ mil.) | (65.9%)       | 44.2  | 39.3   | 29.5  | 3.9    | 0.6   |
| Employees              | (45.1%)       | 11    | 14     | 14    | 11     | 1     |

**CHART INDUSTRIES INC**

NMS: GTLS

3055 Torrington Drive  
 Ball Ground, GA 30107  
 Phone: 770 721-8800  
 Fax: -  
 Web: www.chartindustries.com

CEO: William C. Johnson  
 CFO: Jillian C. Evanko  
 HR: Todd Rodeberg  
 FYE: December 31  
 Type: Public

These are not your average picnic coolers. Chart Industries manufactures equipment used to convert gases to cryogenic liquids for storage and transport mainly for the industrial gas energy and biomedical industries. Its products and systems which can operate in temperatures approaching absolute zero (-273 Centigrade; -459 Fahrenheit) include vacuum insulated containment vessels cold boxes liquefaction process units ambient temperature fans and equipment for respiratory therapy. Chart's customers are mainly large multinational producers and distributors of hydrocarbon and industrial gases. The company generates more than half its sales in the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.4%)        | 1,193.0 | 1,040.2 | 859.2   | 988.8   | 1,084.3 |
| Net income (\$ mil.)   | 1.8%          | 81.9    | (203.0) | 28.2    | 28.0    | 88.0    |
| Market value (\$ mil.) | 17.4%         | 1,072.6 | 563.3   | 1,129.7 | 1,469.7 | 2,039.6 |
| Employees              | (3.9%)        | 5,407   | 4,266   | 4,050   | 4,424   | 4,605   |

**CHARTER MANUFACTURING COMPANY, INC.**

1212 W GLEN OAKS LN  
 MEQUON, WI 530923357  
 Phone: 262-243-4700  
 Fax: -  
 Web: www.chartermfg.com

CEO: -  
 CFO: Todd Endres  
 HR: Bill Fiorelli  
 FYE: December 31  
 Type: Private

Charter Manufacturing's magna carta calls for it to make steel products. The family-owned company manufactures such steel products as special bar quality (SBQ) bar rod wire and stainless steel rod. The company also supplies precision cold-rolled custom profiles and engineered components including driveline engine and transmission parts for the automotive industry. It operates primarily in the US but also in Europe and Asia through subsidiaries Charter Steel (general steel products) Charter Wire (precision cold-rolled custom profiles flat wire and standard shapes) Charter Dura-Bar (cast iron bar and bronze alloys) and Charter Automotive (engineered components for automotive applications).

|                        | Annual Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/10 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.8%)        | -     | -     | 996.1 | 517.8 | 903.3 |
| Net income (\$ mil.)   | 66.8%         | -     | -     | 26.8  | 2.2   | 74.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |

**CHARTIS INC.**

175 Water St.  
 New York NY 10038  
 Phone: 212-770-7000  
 Fax: 512-441-9222  
 Web: www.texasfolklife.org

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

Chartis has mapped out a new course for its slimmed down parent AIG. The company operating as AIG Property Casualty handles all of AIG's property/casualty operations and serves more than 70 million clients in the US and abroad. The company's commercial offerings include general liability workers' compensation specialty insurance and risk management services for businesses. Consumer lines account for 40% of the company's business including home auto travel and health and accident insurance. AIG Property Casualty is comprised of the operations of many subsidiary companies and affiliates that offer industry-specific insurance coverage to international aerospace marine and energy companies.

**CHASE CORP.**
**ASE: CCF**

295 University Avenue  
Westwood, MA 02090  
Phone: 781 332-0700  
Fax: -  
Web: www.chasecorp.com

CEO: Adam P Chase  
CFO: Christian J Talma  
HR: -  
FYE: August 31  
Type: Public

Duct tape is great but when the job calls for higher-tech stuff Chase has it. The company has made and sold Chase & Sons branded protective tape and coatings including conducting and insulating products for cable and wire makers for more than 50 years. Chase processes almost any flexible material produced on a roll — films to fabrics. It makes laminates sealants and coatings for pipeline construction electronics as well as printing markets. Chase pipe coating tapes Tapecoat and Royston are sold to oil companies and gas utilities. The company also offers expansion/control joint systems and asphalt additives for roads bridges and stadiums. US customers represent about 84% of revenues.

|                        | Annual Growth | 08/15 | 08/16 | 08/17 | 08/18   | 08/19 |
|------------------------|---------------|-------|-------|-------|---------|-------|
| Sales (\$ mil.)        | 4.3%          | 238.0 | 238.1 | 252.6 | 284.2   | 281.4 |
| Net income (\$ mil.)   | 5.6%          | 26.3  | 32.8  | 42.0  | 43.1    | 32.7  |
| Market value (\$ mil.) | 26.2%         | 371.3 | 605.1 | 879.0 | 1,165.2 | 942.1 |
| Employees              | 2.0%          | 671   | 677   | 695   | 769     | 726   |

**CHASE GENERAL CORPORATION**
**PINK SHEETS: CSGN**

1307 S. 59th St.  
St. Joseph MO 64507  
Phone: 816-279-1625  
Fax: 816-279-1997  
Web: www.cherrymash.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

They not only chase but catch the sweet life at Chase General Corporation. Its subsidiary Dye Candy Company makes and distributes candy and confections. Combining chocolate and chopped peanuts and using crushed maraschino cherries for a smooth fondant center the company's Dye Candy division produces its flagship "Cherry Mash" candy bars. Its Seasonal Candy division makes Chase brand coconut haystacks fudge jelly candies peanut brittle and peanut clusters. Chase General's products are distributed mainly in the Midwest. Associated Wholesale Grocers accounted for 26% of the company's 2008 sales; Wal-Mart accounted for 15%.

**CHATHAM LODGING TRUST**
**NYS: CLDT**

222 Lakeview Avenue, Suite 200  
West Palm Beach, FL 33401  
Phone: 561 802-4477  
Fax: -  
Web: www.chathamlodgingtrust.com

CEO: Jeffrey H. Fisher  
CFO: Jeremy Wegner  
HR: -  
FYE: December 31  
Type: Public

Self-advised real estate investment trust (REIT) Chatham Lodging acquires upscale extended-stay hotels including Residence Inn by Marriott Homewood Suites by Hilton and Hyatt House locations To a lesser extent the firm will also buy select-service and full-service hotels such as Courtyard by Marriott Hampton Inn and Hilton Garden Inn. Chatham Lodging owns nearly 40 hotels with almost 5700 rooms across 15 US states. Through two joint ventures it also has minority interests in 95 other hotels with 12500 rooms/suites. When assembling its portfolio the REIT seeks properties being sold at a discount particularly in large US metropolitan markets including Dallas Denver and Pittsburgh.

|                        | Annual Growth | 12/14   | 12/15 | 12/16 | 12/17   | 12/18 |
|------------------------|---------------|---------|-------|-------|---------|-------|
| Sales (\$ mil.)        | 13.2%         | 197.2   | 277.0 | 293.8 | 298.9   | 324.2 |
| Net income (\$ mil.)   | (17.7%)       | 66.9    | 33.0  | 31.5  | 29.5    | 30.6  |
| Market value (\$ mil.) | (11.6%)       | 1,347.8 | 952.8 | 956.1 | 1,058.9 | 822.6 |
| Employees              | (2.9%)        | 45      | 47    | 45    | 45      | 40    |

**CHATHAM SEARCH INTERNATIONAL INC.**

3 Lion Gardiner  
Cromwell CT 06416  
Phone: 860-635-5538  
Fax: 216-929-0042  
Web: www.diseco.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

In need of an executive? Chatham Search International can help. The company is a generalist executive search firm recruiting senior-level and mid-level management personnel for companies in a variety of industries and across the full spectrum of functional disciplines. The firm operates a division dedicated to recruiting executives from diverse social and cultural backgrounds. Additionally Chatham provides strategic human resources coaching and consulting.

**CHATHAM UNIVERSITY**

WOODLAND RD  
PITTSBURGH, PA 15232  
Phone: 412-365-1100  
Fax: -  
Web: www.chatham.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Men need not apply to Chatham University at least not for its undergraduate program. The university consists of Chatham College for Women which offers bachelor's degrees to women only; Chatham College for Graduate Studies which offers graduate degrees and teaching certificates to both men and women; and Chatham College for Continuing and Professional Studies its co-educational online school. Undergraduate students can choose from more than 30 majors in such areas as the sciences humanities arts environmental studies and pre-professional studies. Chatham has an enrollment of more than 2000 students. The private liberal arts school was founded in 1869 as Pennsylvania Female College.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.9%)        | -     | 80.3  | 59.8  | 52.9  | 60.8  |
| Net income (\$ mil.)   | -             | -     | 27.4  | 0.1   | (6.3) | (2.5) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**CHATTANOOGA BAKERY INC.**

900 Manufacturers Rd.  
Chattanooga TN 37405  
Phone: 423-267-3351  
Fax: 423-266-2169  
Web: www.moonpie.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Despite the name of its best-selling product Chattanooga Bakery is no pie-in-the-sky outfit. It is the one and only maker of the MoonPie a four-inch-round sandwich cookie made of marshmallow fluff layered between graham crackers and coated with chocolate. In addition to the original iteration MoonPies are available in double-decker and mini versions — and with banana or vanilla coating. Its most recent variation is the crispy-shelled MoonPie Crunch which comes with mint or peanut butter filling. The company also makes pecan and coconut pie snacks under the LookOut! name. Chattanooga's treats are sold nationwide at food retailers mass merchandisers convenience stores and through vending machines.

**CHATTEM INC.**

1715 W. 38th St.  
Chattanooga TN 37409  
Phone: 423-821-4571  
Fax: 423-821-0395  
Web: www.chattem.com

CEO: Zan Guerry  
CFO: Robert B Long  
HR: -  
FYE: November 30  
Type: Subsidiary

If it's a well known cream oil paste pill or powder it's likely that Chattem owns that brand name. The Sanofi subsidiary markets some two-dozen over-the-counter branded personal care products and dietary supplements including skin care and pain treatments such as Aspercreme Cortizone-10 Icy Hot muscle pain reliever and Pamprin menstrual symptom reliever. The company also makes the Unisom sleep aid medicated powder Gold Bond Bullfrog sunscreen Mudd clay-based facial masks and Selsun Blue dandruff shampoo. Chattem sells its products to wholesalers and retail merchandisers.

**CHCA CONROE, L.P.**

504 MEDICAL CENTER BLVD  
CONROE, TX 773042808  
Phone: 936-539-1111  
Fax: -

CEO: -  
CFO: Tom Holt  
HR: Diane Henry  
FYE: December 31  
Type: Private

CHCA Conroe operates its health care business under the Conroe Regional Medical Center name. Either way the hospital is an acute care 360-bed facility serving the residents of Montgomery County Texas and surrounding areas. The medical center's Heart and Vascular Institute includes a cardiac care unit and catheterization laboratory. Conroe Regional Medical Center also provides wound cancer diabetes diagnostic sleep disorder rehabilitation trauma and women's and children's care. Hospital operator HCA owns and manages the health care facility.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.0%             | -     | -     | 224.1 | 233.7 | 224.3 |
| Net income (\$ mil.)   | -                | -     | -     | 17.2  | 9.6   | (6.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |

**CHECKPOINT SYSTEMS INC**

NYS: CKP

101 Wolf Drive, P.O. Box 188  
Thorofare, NJ 08086  
Phone: 856 848-1800  
Fax: -  
Web: www.checkpointsystems.com

CEO: George Babich Jr  
CFO: James M Lucania  
HR: -  
FYE: December 28  
Type: Public

Checkpoint Systems wants to keep shoplifters in check. The company makes electronic article surveillance systems (EAS) radio frequency identification (RFID) tags and electronic security devices (using electromagnetic technology) such as intrusion alarms digital video recorders and electronic access control systems used by retailers that have included Barnes & Noble Sears Target and Walgreen. Its EAS units employ paper-thin disposable circuit tags attached to merchandise that are disarmed at checkout; if not disarmed the tags trigger electronic sensors when the customer tries to leave. The company operates in some 30 countries worldwide; about 60% of its sales come from outside the Western Hemisphere.

|                        | Annual<br>Growth | 12/10 | 12/11  | 12/12   | 12/13  | 12/14 |
|------------------------|------------------|-------|--------|---------|--------|-------|
| Sales (\$ mil.)        | (5.6%)           | 834.5 | 865.3  | 690.8   | 689.7  | 662.0 |
| Net income (\$ mil.)   | (20.5%)          | 27.4  | (66.6) | (145.9) | (18.9) | 11.0  |
| Market value (\$ mil.) | (9.4%)           | 869.5 | 469.9  | 436.4   | 637.9  | 586.5 |
| Employees              | (4.2%)           | 5,814 | 6,565  | 5,132   | 4,710  | 4,894 |

**CHEESECAKE FACTORY INC. (THE)**

NMS: CAKE

26901 Malibu Hills Road  
Calabasas Hills, CA 91301  
Phone: 818 871-3000  
Fax: -  
Web: www.thecheesecakefactory.com

CEO: David Overton  
CFO: W. Douglas Benn  
HR: -  
FYE: January 01  
Type: Public

The Cheesecake Factory owns and operates about 220 casual dining restaurants in about 40 states. Its restaurants offer more than 250 menu items ranging from sandwiches and salads to steaks and seafood. The highlight of the menu of course is cheesecake which comes in about 70 varieties. The Cheesecake Factory restaurants have a unique design featuring a Las Vegas-style glitz. In addition to its flagship locations the company operates more than a dozen upscale Grand Lux Cafes and a few other Asian-themed restaurants. The Cheesecake Factory also sells desserts to foodservice operators retailers and distributors.

|                        | Annual<br>Growth | 12/14   | 12/15*  | 01/17   | 01/18   | 01/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.4%             | 1,976.6 | 2,100.6 | 2,275.7 | 2,260.5 | 2,332.3 |
| Net income (\$ mil.)   | (0.4%)           | 101.3   | 116.5   | 139.5   | 157.4   | 99.0    |
| Market value (\$ mil.) | (3.0%)           | 2,266.2 | 2,099.4 | 2,664.2 | 2,210.6 | 1,950.6 |
| Employees              | 1.6%             | 35,700  | 37,600  | 38,800  | 39,100  | 38,700  |

\*Fiscal year change

**CHEFS INTERNATIONAL INC.**

62 Broadway  
Point Pleasant Beach NJ 08742  
Phone: 732-295-0350  
Fax: 732-295-4514

CEO: -  
CFO: Martin W Fletcher  
HR: -  
FYE: January 31  
Type: Private

These chefs are busy boiling seafood. Chefs International operates about a dozen casual dining restaurants in New Jersey and Florida mostly doing business under the Lobster Shanty name such as Point Pleasant Lobster Shanty Toms River Lobster Shanty and its flagship Jack Baker's Lobster Shanty. Other locations include Jack Baker's Wharfside & Patio Bar and The Sunset Ballroom event and banquet hall. The restaurants serve a variety of seafood dishes in a casual setting. Jack Baker a New Jersey fisherman opened his first Jack Baker's Lobster Shanty in 1979. Chairman Robert Lombardi and his family control the company.

**CHEFS' WAREHOUSE INC (THE)**

NMS: CHEF

100 East Ridge Road  
Ridgefield, CT 06877  
Phone: 203 894-1345  
Fax: -  
Web: www.chefswarehouse.com

CEO: Christopher Pappas  
CFO: John D. Austin  
HR: -  
FYE: December 28  
Type: Public

A distributor of specialty food products Chefs' Warehouse sells such gourmet food items as artisan charcuterie specialty cheeses hormone-free protein truffles caviar and chocolates as well as basic food ingredients like cooking oils flour butter milk and eggs. The company provides more than 55000 items sourced from 2200 suppliers to a core customer base comprising chefs from independent restaurants fine dining establishments culinary schools hotels and country clubs. Its Allen Brothers subsidiary sells prime cuts direct to consumers via mail and online. Chefs' Warehouse typically focuses on culinary hotbeds such as New York City San Francisco Los Angeles and Washington DC. Tracing its roots back to 1985 Chefs' Warehouse went public in 2011.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 14.6%            | 836.6 | 1,059.0 | 1,192.9 | 1,301.5 | 1,444.6 |
| Net income (\$ mil.)   | 9.5%             | 14.2  | 16.2    | 3.0     | 14.4    | 20.4    |
| Market value (\$ mil.) | 9.2%             | 660.2 | 520.6   | 473.5   | 614.4   | 938.9   |
| Employees              | 16.0%            | 1,281 | 1,693   | 1,948   | 1,994   | 2,316   |

**CHEGG INC**
**NYS: CHGG**

3990 Freedom Circle  
Santa Clara, CA 95054  
Phone: 408 855-5700  
Fax: -  
Web: www.chegg.com

CEO: Daniel L. (Dan) Rosensweig  
CFO: Andrew J. (Andy) Brown  
HR: -  
FYE: December 31  
Type: Public

If college students can check out books at the library why can't they check out textbooks for the semester? With Chegg they finally can. Chegg operates an online library that rents out textbooks to cash-strapped students; it has 180000 titles in its library and another 100000 e-textbook titles from major publishers such as Cengage Learning Elsevier McGraw-Hill and Pearson. In addition the company's Student Hub offers educational support services such as homework help and a central database to find scholarship opportunities. Chegg also offers enrollment marketing services to about 800 universities including Duke Princeton Rutgers and UCLA. Formed in 2005 Chegg went public in 2013.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17   | 12/18   |
|------------------------|---------------|--------|--------|--------|---------|---------|
| Sales (\$ mil.)        | 1.3%          | 304.8  | 301.4  | 254.1  | 255.1   | 321.1   |
| Net income (\$ mil.)   | -             | (64.8) | (59.2) | (42.2) | (20.3)  | (14.9)  |
| Market value (\$ mil.) | 42.4%         | 798.1  | 777.3  | 852.4  | 1,885.0 | 3,282.5 |
| Employees              | 11.3%         | 709    | 672    | 766    | 893     | 1,087   |

**CHELSEA & SCOTT LTD.**

75 Albrecht Dr.  
Lake Bluff IL 60044  
Phone: 847-615-2110  
Fax: 847-615-2290  
Web: www.onestepahead.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Chelsea & Scott wants children to grow up with its products. Through its One Step Ahead catalog and website the company sells apparel home furnishings feeding and safety products toys and travel accessories for newborns to children under 3. It also provides educational toys and developmental products for children ages 3 to 8 through its Leaps and Bounds catalog and website. Chelsea & Scott offers such brands as ALEX Infantino Lamaze and Manhattan Group as well as its own One Step Ahead branded lines. The company started doing business in 1989 when founders Karen and Ian Scott decided they wanted to offer an easier way for parents to find quality children's products.

**CHELSEA PROPERTY GROUP INC.**

105 Eisenhower Pkwy.  
Roseland NJ 07068  
Phone: 973-228-6111  
Fax: 973-228-3891  
Web: www.premiumoutlets.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Chelsea Property Group (also known as Premium Outlets) a subsidiary of retail giant Simon Property Group owns develops leases and manages some 50 factory outlet shopping centers in the US and abroad. The properties typically are located near metropolitan areas and tourist destinations such as Disney World in Orlando Florida Branson Missouri and California's Monterey Peninsula. The shopping centers feature some 750 tenants including such high-end fashion names as Gucci Versace Coach and Michael Kors. Most of its centers operate under the Premium Outlet name. Through joint ventures Chelsea Property also operates seven outlet malls in Japan one in Korea and one in Mexico.

**CHEMED CORP**
**NYS: CHE**

255 E. Fifth Street, Suite 2600  
Cincinnati, OH 45202  
Phone: 513 762-6690  
Fax: -

CEO: Kevin J. McNamara  
CFO: David P. Williams  
HR: -  
FYE: December 31  
Type: Public

Chemed Corporation brings a professional dignity to times of transition and sewer line clogs. Operating through two major subsidiaries Chemed offers hospice care to terminally ill patients through its VITAS Healthcare subsidiary which operates in more than 15 US states. VITAS employs doctors nurses and other professionals to provide at-home and inpatient services in care facilities. Chemed's better-known Roto-Rooter subsidiary offers plumbing and drain-cleaning services for residential and commercial customers through company-owned contractor-operated and franchised locations some 500 total. A stalwart of the industry Roto-Rooter offers services throughout the US and in parts of Canada.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.2%          | 1,456.3 | 1,543.4 | 1,576.9 | 1,666.7 | 1,782.6 |
| Net income (\$ mil.)   | 19.9%         | 99.3    | 110.3   | 108.7   | 98.2    | 205.5   |
| Market value (\$ mil.) | 28.0%         | 1,677.3 | 2,377.8 | 2,546.2 | 3,857.5 | 4,496.5 |
| Employees              | 2.6%          | 14,190  | 14,406  | 14,613  | 14,813  | 15,707  |

**CHEMOCENTRYX, INC.**
**NMS: CCXI**

850 Maude Avenue  
Mountain View, CA 94043  
Phone: 650 210-2900  
Fax: 650 210-2910  
Web: www.chemocentrx.com

CEO: Thomas J. Schall  
CFO: Susan M. Kanaya  
HR: Vic Dieleanora  
FYE: December 31  
Type: Public

Biopharmaceutical ChemoCentrx is developing drugs that target inflammatory disorders autoimmune diseases and cancer. It focuses on orally administered drugs that block specific chemoattractant receptors. Its lead candidates have an initial focus on kidney disease. Avacopan is being studied for its effectiveness in treating a number of orphan diseases while CCX140 is in development for the treatment of chronic and orphan kidney diseases. ChemoCentrx also has candidates in early stage development.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17 | 12/18  |
|------------------------|---------------|--------|--------|--------|-------|--------|
| Sales (\$ mil.)        | 89.5%         | -      | -      | 11.9   | 82.5  | 42.9   |
| Net income (\$ mil.)   | -             | (46.9) | (47.3) | (40.0) | 17.9  | (38.0) |
| Market value (\$ mil.) | 12.4%         | 346.0  | 410.3  | 374.8  | 301.4 | 552.6  |
| Employees              | 7.0%          | 58     | 58     | 62     | 66    | 76     |

**CHEMTURA CORP**
**NYS: CHMT**

1818 Market Street, Suite 3700  
Philadelphia, PA 19103  
Phone: 203 573-2000  
Fax: -  
Web: www.chemtura.com

CEO: Antonis Papadourakis  
CFO: Frederic Schott  
HR: -  
FYE: December 31  
Type: Public

Chemtura aspires to be the future of chemicals-making. The company ranks among the top specialty chemical companies in the US along with the likes of Eco-lab and Hexion and among the leading plastics additives maker globally. It makes chemical products that makes other products more durable safer cleaner and more efficient. Major industries served include transportation energy electronics and agriculture. Aside from plastic additives Chemtura holds niche-leading positions in petroleum additives flame retardants and swimming pool chemicals. Its other products include urethanes. In 2016 the company agreed to be acquired by LANXESS in a \$2.5 billion deal.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (12.9%)       | 3,025.0 | 2,629.0 | 2,231.0 | 2,190.0 | 1,745.0 |
| Net income (\$ mil.)   | 3.4%          | 119.0   | 101.0   | (177.0) | 763.0   | 136.0   |
| Market value (\$ mil.) | 24.5%         | 762.0   | 1,428.7 | 1,876.2 | 1,661.9 | 1,832.5 |
| Employees              | (13.7%)       | 4,500   | 4,600   | 3,300   | 2,700   | 2,500   |

**CHEMUNG FINANCIAL CORP.**

NMS: CHMG

One Chemung Canal Plaza  
Elmira, NY 14901  
Phone: 607 737-3711  
Fax: -  
Web: www.chemungcanal.com

CEO: Anders M Tomson  
CFO: Karl F Krebs  
HR: -  
FYE: December 31  
Type: Public

Everybody Chemung Financial Tonight probably wouldn't make much of a pop record. The firm is parent to Chemung Canal Trust Company which provides bank and trust services from about 30 offices in upstate New York. The trust company offers such deposit services as savings checking and money market accounts; IRAs; and CDs. It also offers credit cards and originates a variety of loans including personal small business and residential mortgage loans. Other services include retirement and estate planning and tax services. Another Chemung Financial subsidiary CFS Group offers mutual funds discount brokerage and other financial services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.6%             | 1,524.5 | 1,620.0 | 1,657.2 | 1,707.6 | 1,755.3 |
| Net income (\$ mil.)   | 24.5%            | 8.2     | 9.4     | 10.0    | 7.4     | 19.6    |
| Market value (\$ mil.) | 10.5%            | 133.4   | 132.6   | 175.3   | 231.9   | 199.2   |
| Employees              | (1.2%)           | 393     | 377     | 368     | 371     | 374     |

**CHENEGA CORPORATION**

3000 C ST STE 301  
ANCHORAGE, AK 995033975  
Phone: 907-277-5706  
Fax: -  
Web: www.chenega.com

CEO: -  
CFO: Robb A Milne  
HR: Jeff Jablonski  
FYE: September 30  
Type: Private

An Alaska Native Corporation Chenega Corporation has gone from landowner to business titan. Representing the Chenega people residing in the central Alaskan Prince William Sound region it operates mostly through its subsidiaries. Chenega Integrated Systems and Chenega Technology Services offer information technology security training manufacturing research and development network engineering and military operation support services. Chenega Corporation's clients have included the Department of Defense Department of Homeland Security and EPA.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.0%)           | -     | 881.7 | 926.8 | 875.9 | 829.9 |
| Net income (\$ mil.)   | 15.0%            | -     | 12.7  | 14.1  | 12.2  | 19.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,500 |

**CHENIERE ENERGY INC.**

ASE: LNG

700 Milam Street, Suite 1900  
Houston, TX 77002  
Phone: 713 375-5000  
Fax: -  
Web: www.cheniere.com

CEO: Jack A. Fusco  
CFO: Michael J. Wortley  
HR: Ann Raden  
FYE: December 31  
Type: Public

Cheniere Energy is a leading producer of liquefied natural gas (LNG) in the US exporting LNG to customers in 32 nations around the world. The company purchases natural gas and processes it into LNG and offers customers the option to load the LNG onto their vessels at its terminals or it delivers the LNG to regasification facilities around the world. The company has two terminals on the US Gulf Coast in various stages of development: its Sabine Pass liquefaction project in southwest Louisiana and its Corpus Christi liquefaction facility in South Texas. Nearly three quarters of revenue come from outside the US. Cheniere also has pipeline assets and operates an LNG and natural gas marketing business.

|                        | Annual<br>Growth | 12/14    | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 133.7%           | 268.0    | 270.9   | 1,283.2  | 5,601.0  | 7,987.0  |
| Net income (\$ mil.)   | -                | (547.9)  | (975.1) | (610.0)  | (393.0)  | 471.0    |
| Market value (\$ mil.) | (4.2%)           | 18,092.8 | 9,573.3 | 10,647.5 | 13,836.9 | 15,211.8 |
| Employees              | 20.9%            | 642      | 888     | 911      | 1,230    | 1,372    |

**CHENIERE ENERGY PARTNERS L P**

ASE: CQP

700 Milam Street, Suite 1900  
Houston, TX 77002  
Phone: 713 375-5000  
Fax: -  
Web: www.cheniere.com

CEO: Charif Souki  
CFO: Michael J Wortley  
HR: Karla Miller  
FYE: December 31  
Type: Public

Cheniere Energy Partners a subsidiary of Cheniere Energy plans to be North America's biggest gas station — natural gas that is. The Sabine Pass LNG (liquefied natural gas) receiving terminal is one of North America's largest: It boasts 4 billion cu. ft. per day of regasification capacity as well as 13.5 billion cu. ft. of LNG storage capacity. All of the Sabine Pass LNG receiving terminal's capacity has already been contracted to Total Gas and Power North America Chevron and Cheniere Energy subsidiary Cheniere Marketing. In 2012 Blackstone agreed to invest \$2 billion in the terminal's Sabine Pass liquefaction project. In 2016 Cheniere Energy bid to buy Cheniere Energy Partners before dropping the idea.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 121.1%           | 268.7    | 270.0    | 1,100.2  | 4,304.0  | 6,426.0  |
| Net income (\$ mil.)   | -                | (410.0)  | (318.9)  | (171.2)  | 490.0    | 1,274.0  |
| Market value (\$ mil.) | 3.1%             | 15,804.8 | 12,876.0 | 14,234.2 | 14,639.2 | 17,829.8 |
| Employees              | -                | -        | -        | -        | -        | -        |

**CHENIERE ENERGY PARTNERS LP HOLDINGS LLC**

ASE: CQH

700 Milam Street, Suite 1900  
Houston, TX 77002  
Phone: 713 375-5000  
Fax: -  
Web: www.cheniere.com

CEO: Jack A Fusco  
CFO: Michael J Wortley  
HR: -  
FYE: December 31  
Type: Public

Three's not a crowd for Cheniere Energy Partners LP Holdings. The LLC was formed by Cheniere Energy Partners to own a 55.9% stake in Cheniere Energy Partners which operates the Sabine Pass LNG terminal in Louisiana. (Cheniere Energy Partners is itself an offshoot of Cheniere Energy.) By creating a stock-owning holding company Cheniere Energy Partners reduces its risk to early-stage development projects and marketing activities. Shareholders of Cheniere Energy Partners LP Holdings are also entitled to quarterly cash dividends. Cheniere Energy Partners LP Holdings completed an IPO in 2013 and raised \$720 million which it will use to pay down debt and make a distribution to Cheniere Energy.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (47.3%)          | 264.5   | -       | 20.3    | 20.3    | 20.3    |
| Net income (\$ mil.)   | -                | (150.1) | (0.1)   | 18.1    | 18.2    | 17.8    |
| Market value (\$ mil.) | 6.1%             | -       | 4,344.4 | 5,220.2 | 4,031.6 | 5,183.1 |
| Employees              | -                | -       | -       | -       | -       | -       |

**CHEP INTERNATIONAL INC.**

8517 S. Park Cir.  
Orlando FL 32819-9040  
Phone: 407-370-2437  
Fax: 407-363-5354  
Web: www.chep.com

CEO: Kim Rumph  
CFO: Scott Spivey  
HR: -  
FYE: June 30  
Type: Subsidiary

CHEP knows it's sink or swim in the pallet and plastic container pooling services business. The company a unit of Australia-based Brambles manages the movement of more than 300 million pallets and containers used by companies in the automotive consumer goods food and beverage home improvement petrochemical and raw materials industries. It collects cleans and refurbishes the pallets and containers which are used throughout the supply chain. The company's 500,000-plus customers have included industry leaders such as General Motors Kraft and Procter & Gamble. CHEP operates from a network of more than 500 service facilities in about 45 countries worldwide.

**CHERRY BEKAERT LLP**

200 S 10TH ST STE 900  
RICHMOND, VA 232194064  
Phone: 804-673-5700  
Fax: -  
Web: www.artisantalent.com

CEO: Michelle Thompson  
CFO: Matthew Grossman  
HR: -  
FYE: April 30  
Type: Private

Life's a bowl of accounting and consulting services at Cherry Bekaert (formerly Cherry Bekaert & Holland). The firm provides financial and management consulting services in the southeastern US. It specializes in serving such sectors as government financial services not-for-profit higher education healthcare retail and manufacturing. In addition to tax and accounting services Cherry Bekaert provides business valuations litigation support M&A advisory and other services. It also has a wealth management arm for well-to-do families. The firm enjoys an international reach through its affiliation with Baker Tilly International.

|                        | Annual<br>Growth | 04/05 | 04/06 | 04/07   | 04/10 | 04/11 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (52.2%)          | -     | -     | 2,130.8 | 98.4  | 111.2 |
| Net income (\$ mil.)   | 530.2%           | -     | -     | 0.0     | 24.0  | 25.8  |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 850   |

**CHERRY CENTRAL COOPERATIVE, INC.**

1771 N US 31 S  
TRAVERSE CITY, MI 496858748  
Phone: 231-946-1860  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Serving as a central hub for cherry pickers' crops Cherry Central Cooperative is a fruit marketing co-operative that consists of more than a dozen member cooperatives representing hundreds of growers in Michigan New York Utah Washington Wisconsin and Ontario. It processes cherries cranberries apples and other fruit products including the Indian Summer brand of apple and cherry juices and ciders. Its Oceana Foods unit makes dried fruit sold under the Traverse Bay label while its Dunkley International subsidiary makes fruit-processing equipment. Cherry Central's products are sold to retail foodservice and ingredient customers. The cooperative was formed in 1973.

|                        | Annual<br>Growth | 04/14 | 04/15 | 04/16 | 04/17 | 04/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.4%)           | -     | 167.7 | 150.6 | 157.2 | 133.0 |
| Net income (\$ mil.)   | -                | -     | 0.1   | (0.8) | (0.2) | (0.2) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 115   |

**CHERRY HILL MORTGAGE INVESTMENT CORP**
**NYS: CHMI**

1451 Route 34, Suite 303  
Farmingdale, NJ 07727  
Phone: 877 870-7005  
Fax: -  
Web: www.chmireit.com

CEO: Jeffrey B Lown II  
CFO: Michael Hutchby  
HR: -  
FYE: December 31  
Type: Public

Cherry Hill Mortgage Investment is interested in real estate assets that lie far beyond Cherry Hill New Jersey. Formed in 2012 Cherry Hill is a real estate investment trust or REIT that looks to acquire invest in and manage real estate assets across the US. It plans to build a portfolio that comprises excess mortgage servicing rights (excess MSRs are servicing fees that exceed basic MSR servicing fees) agency residential mortgage-backed securities (secured by the government agencies like Fannie Mae and Freddie Mac) and other residential mortgage assets. The REIT is externally managed by Cherry Hill Mortgage Management an affiliate of Freedom Mortgage. It went public in 2013.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 86.3%            | 7.8   | 25.6  | 42.3  | 82.4  | 94.2  |
| Net income (\$ mil.)   | 99.5%            | 2.4   | 13.2  | 24.8  | 47.4  | 37.3  |
| Market value (\$ mil.) | (1.3%)           | 307.9 | 216.5 | 302.9 | 299.6 | 292.1 |
| Employees              | -                | -     | 3     | 4     | 4     | 4     |

**CHESAPEAKE ENERGY CORP.**
**NYS: CHK**

6100 North Western Avenue  
Oklahoma City, OK 73118  
Phone: 405 848-8000  
Fax: -  
Web: www.chk.com

CEO: Robert D. (Doug) Lawler  
CFO: Domenic J. (Nick) Dell'Osso  
HR: James Jay Hawkins  
FYE: December 31  
Type: Public

Chesapeake Energy is an exploration and production company with oil and gas assets across the US. The company one of the biggest natural gas producers in the US and the world has estimated proved reserves of some 6.8 trillion cu. ft. of natural gas equivalent (about 50% of the reserves are undeveloped). Chesapeake has exploration and production assets in Appalachia the Mid-Continent the Barnett Bossier and Haynesville shale plays and the Rockies. The company boasts 13200 producing oil and natural gas wells that turn out 520000 barrels of oil equivalent per day. Customers have included Valero Energy Corp. Royal Dutch Shell and BP.

|                        | Annual<br>Growth | 12/14    | 12/15      | 12/16     | 12/17   | 12/18    |
|------------------------|------------------|----------|------------|-----------|---------|----------|
| Sales (\$ mil.)        | (16.4%)          | 20,951.0 | 12,764.0   | 7,872.0   | 9,496.0 | 10,231.0 |
| Net income (\$ mil.)   | (17.9%)          | 1,917.0  | (14,685.0) | (4,401.0) | 949.0   | 873.0    |
| Market value (\$ mil.) | (42.8%)          | 17,817.9 | 4,097.1    | 6,391.5   | 3,605.5 | 1,912.0  |
| Employees              | (19.2%)          | 5,500    | 4,400      | 3,300     | 3,200   | 2,350    |

**CHESAPEAKE LODGING TRUST**
**NYS: CHSP**

4300 Wilson Boulevard, Suite 625  
Arlington, VA 22203  
Phone: 571 349-9450  
Fax: -  
Web: www.chesapeakelodgingtrust.com

CEO: Thomas J Baltimore Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

As a real estate investment trust (REIT) focused on the hospitality industry Chesapeake Lodging Trust targets upper-upscale hotels located in major US business centers and popular convention markets. The company owns 22 hotels with a total of nearly 6700 rooms in nine US states and Washington DC. Southern California is a major market for the company. Chesapeake Lodging's properties operate under several major brands including Hyatt Marriott and W Hotels. In evaluating properties for purchase the company considers rebranding and renovation options. Formed in mid-2009 Chesapeake Lodging Trust went public in 2010.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.2%             | 420.2   | 478.0   | 582.6   | 619.7   | 598.3   |
| Net income (\$ mil.)   | 13.9%            | 45.3    | 61.0    | 67.5    | 76.7    | 76.2    |
| Market value (\$ mil.) | 1.7%             | 1,515.9 | 2,230.4 | 1,508.1 | 1,550.1 | 1,623.8 |
| Employees              | 1.9%             | 13      | 13      | 12      | 15      | 14      |

**CHESAPEAKE OILFIELD SERVICES INC.**

6100 N. Western Ave.  
Oklahoma City OK 73118  
Phone: 405-848-8000  
Fax: 732-393-6025  
Web: www.blackstratus.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

"Divide and conquer" might be the strategy behind Chesapeake Oilfield Services a company spun off from Chesapeake Energy one of the top onshore energy companies in the US. Chesapeake Energy reorganized six of its oilfield services subsidiaries into Chesapeake Oilfield Services to create a new publicly traded entity that offers drilling hydraulic fracturing and trucking services as well as renting tools and manufacturing natural gas compressor equipment. With about 110 land drilling rigs Chesapeake Oilfield Services has the fourth-largest rig fleet in the US. The company was formed in October 2011 and filed to go public in April 2012 in an initial public offering seeking up to \$862.5 million.



**CHESAPEAKE UTILITIES CORP.**

NYS: CPK

909 Silver Lake Boulevard  
Dover, DE 19904  
Phone: 302 734-6799  
Fax: -  
Web: www.chpk.com

CEO: Michael P. (Mike) McMasters  
CFO: Beth W. Cooper  
HR: Louis J. Anatrella  
FYE: December 31  
Type: Public

Chesapeake Utilities gasses up the Chesapeake Bay and then some. Chesapeake's regulated natural gas distribution divisions serve customers in the Northeast and Florida. Another unit distributes electricity to more than 30000 customers in Florida. On the unregulated side the company also serves retail propane customers in Delaware Florida Maryland and Virginia. In addition Chesapeake has interstate gas pipeline and gas marketing operations.

|                        | Annual Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 9.5%          | 498.8 | 459.2 | 498.9   | 617.6   | 717.5   |
| Net income (\$ mil.)   | 11.9%         | 36.1  | 41.1  | 44.7    | 58.1    | 56.6    |
| Market value (\$ mil.) | 13.1%         | 813.4 | 929.5 | 1,096.5 | 1,286.5 | 1,331.6 |
| Employees              | 6.9%          | 753   | 832   | 903     | 945     | 983     |

**CHEVIOT FINANCIAL CORP**

NAS: CHEV

3723 Glenmore Avenue  
Cincinnati, OH 45211  
Phone: 513 661-0457  
Fax: -  
Web: www.cheviotsavings.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cheviot Financial happily puts the "buck" in "Buckeye State." It is the holding company for Cheviot Savings Bank which operates about a dozen branches in and around Cincinnati. The community-oriented thrift offers traditional products such as checking and savings accounts CDs IRAs and credit cards. Its lending activities primarily consist of residential mortgages; construction consumer and commercial loans round out its loan book. Investment services are offered through through third-party Souders Financial. The bank nearly doubled in size when it acquired First Franklin Corporation in 2011. Formerly 61%-owned by Cheviot Mutual Financial converted to a 100% publicly traded stock company in 2012.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 12.4%         | 358.1 | 616.3 | 632.0 | 587.1 | 571.2 |
| Net income (\$ mil.)   | 11.7%         | 2.0   | 3.4   | 3.4   | 1.4   | 3.1   |
| Market value (\$ mil.) | 12.4%         | 59.8  | 50.0  | 62.5  | 69.2  | 95.5  |
| Employees              | (2.6%)        | -     | 120   | 124   | 111   | 111   |

**CHEVRON CORPORATION**

NYS: CVX

6001 Bollinger Canyon Road  
San Ramon, CA 94583-2324  
Phone: 925 842-1000  
Fax: 925 894-6017  
Web: www.chevron.com

CEO: Michael K. (Mike) Wirth  
CFO: Patricia E. (Pat) Yarrington  
HR: -  
FYE: December 31  
Type: Public

Chevron has earned its stripes as the #2 integrated oil company in the US behind Exxon Mobil. Its global operations explore for and produce oil and oil equivalents refines them into various fuels and other end products and sells them through gas stations airport fuel depots and industrial channels. Chevron boasts more than 12 billion barrels of proved reserves produces about 3 million barrels of oil per day and has refining capacity for nearly 1.6 million barrels per day. The company sells refined products branded under the Chevron Texaco and Caltex names through nearly 8000 gas stations in the US and around 5000 outside the US.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | (5.9%)        | 211,970.0 | 138,477.0 | 114,472.0 | 141,722.0 | 166,339.0 |
| Net income (\$ mil.)   | (6.3%)        | 19,241.0  | 4,587.0   | (497.0)   | 9,195.0   | 14,824.0  |
| Market value (\$ mil.) | (0.8%)        | 213,460.3 | 171,179.3 | 223,964.0 | 238,216.3 | 207,009.7 |
| Employees              | (6.9%)        | 64,700    | 61,500    | 55,200    | 51,900    | 48,600    |

**CHEVRON PHILLIPS CHEMICAL COMPANY LLC**

10001 SIX PINES DR  
THE WOODLANDS, TX 773801498  
Phone: 832-813-4100  
Fax: -  
Web: www.cpchem.com

CEO: Mark Lashier  
CFO: Carolyn Burke  
HR: -  
FYE: December 31  
Type: Private

Among the world's largest petrochemical firms Chevron Phillips Chemical (CPChem) produces ethylene propylene polyethylene and polypropylene — sometimes used as building blocks for the company's other products such as pipe. Chevron Phillips Chemical also produces aromatics such as benzene and styrene specialty chemicals such as acetylene black (a form of carbon black) and mining chemicals. Chevron Phillips Chemical Company LP is CPChem's wholly-owned primary US operating subsidiary. CPChem is 50% owned by Chevron U.S.A. Inc. an indirect wholly-owned subsidiary of Chevron Corporation and 50% by wholly-owned subsidiaries of Phillips 66.

|                        | Annual Growth | 12/13 | 12/14    | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|-------|----------|---------|---------|---------|
| Sales (\$ mil.)        | (12.1%)       | -     | 14,148.0 | 9,859.0 | 8,769.0 | 9,622.0 |
| Net income (\$ mil.)   | (24.0%)       | -     | 3,288.0  | 2,651.0 | 1,687.0 | 1,446.0 |
| Market value (\$ mil.) | -             | -     | -        | -       | -       | -       |
| Employees              | -             | -     | -        | -       | -       | 5,000   |

**CHEVRON PIPE LINE COMPANY**

1500 LOUISIANA ST  
HOUSTON, TX 770027308  
Phone: 877-596-2800  
Fax: -  
Web: www.chevron.com/operations/transportation/chevron-pipe-l

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Many US users of oil petrochemicals and natural gas rely on Chevron Pipe Line Company for delivery of these products. The pipeline company a subsidiary of oil giant Chevron transports crude oil refined petroleum products liquefied petroleum gas natural gas and chemicals. Through about 4100 miles of pipeline the company moves more than 1.3 million barrels of crude and other products across the US every day. Chevron Pipe Line also supplies other Chevron businesses with the supplies they need to run their operations efficiently. The company also makes use of joint ventures and third parties to move additional volumes.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (29.6%)       | -     | -     | -     | 122.4 | 86.1  |
| Net income (\$ mil.)   | 20.8%         | -     | -     | -     | 74.9  | 90.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 715   |

**CHEVYS RESTAURANTS LLC**

5660 Katella Ave.  
Cypress CA 90630  
Phone: 510-475-5236  
Fax: 510-475-9828  
Web: www.chevys.com

CEO: -  
CFO: Terrie Robinson  
HR: -  
FYE: December 31  
Type: Subsidiary

Fresh Mexican food is the driving force behind this chain. Chevys Restaurants operates and franchises nearly 100 full-service Mexican eateries in about 15 states under the Chevys Fresh Mex banner. The restaurants feature mesquite-grilled beef chicken and vegetarian fajitas as well as such traditional favorites as enchiladas tacos and burritos. The chain also serves a selection of margaritas and tequilas for happy hour celebrations. Nearly 70 locations are company-owned while the rest are franchised. Chevys was formed in 1986 by Warren Simmons Sr. and his son. It is owned by leading Mexican restaurant operator Real Mex Restaurants.

**CHICAGO AIRPORT SYSTEM**

Chicago Department of Aviation 10510 W. Zemke Rd. CEO: -  
 Chicago IL 60666 CFO: -  
 Phone: 773-686-3700 HR: -  
 Fax: 773-686-3573 FYE: December 31  
 Web: www.flychicago.com Type: Government-owned

Chicago Airport System manages airports in the Windy City including one of the busiest on the planet — O'Hare International. Handling more than 76 million travelers a year O'Hare serves as a hub for such airlines as United and American. The Chicago Airport System also operates Midway Airport which was the world's busiest before the introduction of large jets that needed longer runways; it still serves about 20 million passengers a year who use carriers such as Southwest Airlines. Gary-Chicago International Airport in Indiana also is managed by Chicago Airport System. The system is overseen by the City of Chicago's Department of Aviation.

**CHICAGO BEARS FOOTBALL CLUB INC.**

1000 Football Dr. CEO: -  
 Lake Forest IL 60045 CFO: -  
 Phone: 847-295-6600 HR: -  
 Fax: 847-295-8986 FYE: February 28  
 Web: www.chicagobears.com Type: Private

These Monsters of the Midway have been scaring opponents since the very beginning. Chicago Bears Football Club operates the storied Chicago Bears professional football team which lays claim to nine National Football League titles (its last in Super Bowl XX at the end of the 1985 season). More than 25 Hall of Fame players have graced the roster of "Da Bears" including Red Grange Dick Butkus Gale Sayers and Walter Payton. Loyal Chicago fans root on their team at venerable Soldier Field. The franchise originally known as the Decatur Staleys was a charter member of the NFL in 1920. Chairman Michael McCaskey (grandson of founder George "Papa Bear" Halas) and his family control the club.

**CHICAGO BLACKHAWK HOCKEY TEAM INC.**

1901 W. Madison St. CEO: -  
 Chicago IL 60612 CFO: -  
 Phone: 312-455-7000 HR: -  
 Fax: 312-455-7041 FYE: June 30  
 Web: www.chicagoblackhawks.com Type: Subsidiary

When the Windy City turns cold these Hawks start flying on the ice. One of the Original Six professional hockey franchises of the National Hockey League the Chicago Blackhawks boast a long history that includes four Stanley Cup championships and a roster that has featured such Hall of Fame players as Phil and Tony Esposito Bobby Hull and Stan Mikita. The club won its most recent NHL championship title in 2010 breaking a drought that lasted 49 years the longest in league history. Loyal fans support the team at Chicago's United Center. The Wirtz family has owned the Blackhawks franchise through their Wirtz Corporation since 1954.

**CHICAGO COMMUNITY TRUST**

225 N MICHIGAN AVE # 2200 CEO: -  
 CHICAGO, IL 606017672 CFO: -  
 Phone: 312-616-8000 HR: -  
 Fax: - FYE: September 30  
 Web: www.cct.org Type: Private

You can trust this group to do the giving thing. The Chicago Community Trust gave more than \$105 million in 2008 to not-for-profit organizations such as social services agencies schools health centers museums and theaters in the Chicago area. The grant program targets groups working in arts and culture basic human needs community development education and health. Past projects have included after-school programs for impoverished children funding a senior citizens center and health services for people with AIDS. Chicago Community Trust gets its funds from corporate and private donations. It was founded in 1915.

|                        | Annual Growth | 09/09 | 09/10  | 09/14 | 09/15 | 09/16 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 50.8%         | -     | 33.1   | 291.6 | 363.3 | 389.6 |
| Net income (\$ mil.)   | -             | -     | (36.9) | 105.9 | 136.2 | 135.4 |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 66    |

**CHICAGO MEAT AUTHORITY INC.**

1120 W. 47th Place CEO: Jordan Dorfman  
 Chicago IL 60609 CFO: Mitrano Daniel  
 Phone: 773-254-3811 HR: Patricia Almanza  
 Fax: 773-254-5851 FYE: December 31  
 Web: www.chicagomeat.com Type: Private

When Chicago needs meat it turns to an authority. Chicago Meat Authority (CMA) processes beef and pork into a variety of sizes and cuts and sells its products not only in Chicago but worldwide. The company's fresh and frozen meats are specially cut for a range of customers including food retailers ethnic markets further processors (such as sausage makers) healthcare providers restaurants and broadline distributors. It also offers services such as aging custom cutting and trimming marinating and precooking as well as a variety of packaging options. Headquartered in the historic Chicago Stockyards Chicago Meat Authority was founded in 1990.

**CHICAGO NATIONAL LEAGUE BALL CLUB INC.**

Wrigley Field 1060 W. Addison St. CEO: -  
 Chicago IL 60613-4397 CFO: -  
 Phone: 773-404-2827 HR: -  
 Fax: 773-404-4129 FYE: December 31  
 Web: www.cubs.com Type: Private

This company has thrilled and (mostly) disappointed baseball fans for a long time. Chicago National League Ball Club operates the Chicago Cubs franchise of Major League Baseball which has gone without a World Series title since 1908. The team was formed as the Chicago White Stockings in 1876 and became the Cubs in 1907. Despite the lack of championships Chicagoans still flock to the charming and famed Wrigley Field (the second-oldest ballpark in MLB after Boston's Fenway Park) to see their Cubbies play. A group led by billionaire Tom Ricketts acquired a majority of the Cubs in 2009.

**CHICAGO RIVET & MACHINE CO.**

ASE: CVR

901 Frontenac Road  
Naperville, IL 60563  
Phone: 630 357-8500  
Fax: -  
Web: www.chicagorivet.com

CEO: John A Morrissey  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Rosie the Riveter might have used rivets made by Chicago Rivet & Machine. The company's main business is making fasteners including rivets screw machine products and cold-formed fasteners. In addition to manufacturing assembly equipment such as automatic rivet-setting equipment and rivet-working tools it leases rivet-setting machines. Chicago Rivet sells its products through internal and independent sales representatives to US automotive and auto parts manufacturers. Major customers include Fisher & Company (accounting for about 20% of the company's sales) and TI Automotive (16% of sales).

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.0%             | 37.1  | 36.2  | 37.0  | 35.8  | 37.2  |
| Net income (\$ mil.)   | 0.6%             | 2.0   | 1.7   | 2.4   | 2.1   | 2.0   |
| Market value (\$ mil.) | 0.6%             | 29.7  | 22.4  | 40.2  | 30.7  | 30.4  |
| Employees              | (0.9%)           | 236   | 234   | 231   | 219   | 228   |

**CHICAGO TRANSIT AUTHORITY**

567 W LAKE ST STE CTA  
CHICAGO, IL 606611465  
Phone: 312-664-7200  
Fax: -  
Web: www.transitchicago.com

CEO: -  
CFO: Karen Walker  
HR: -  
FYE: December 31  
Type: Private

The CTA is focused on making its ETA. The Chicago Transit Authority operates the second-largest public transportation system in the US behind the New York City Transit Authority. On a typical weekday CTA passengers take about 1.7 million rides on the agency's buses and trains which travel in and around Chicago and about 35 suburbs. The CTA operates a fleet of 1865 buses on almost 130 routes. Its rail system includes eight rail lines with some 1356 rail cars operating on 224 miles of track at more than 145 stations. The agency created by the Illinois legislature in 1947 is part of the state's Regional Transportation Authority which also oversees Metra (commuter rail system) and Pace (suburban bus system).

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05   | 12/10   | 12/16  |
|------------------------|------------------|-------|-------|---------|---------|--------|
| Sales (\$ mil.)        | 3.8%             | -     | 397.3 | 448.4   | 548.3   | 625.1  |
| Net income (\$ mil.)   | -                | -     | (9.3) | (153.6) | (323.8) | (79.5) |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -      |
| Employees              | -                | -     | -     | -       | -       | 12,000 |

**CHICAGO WHITE SOX LTD.**

333 W. 35th St.  
Chicago IL 60616  
Phone: 312-674-1000  
Fax: 312-924-3296  
Web: chicago.whitesox.mlb.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Private

In the summer in Chicago you can either "root root root for the Cubbies" or you can cheer on these southsiders. The venerable Chicago White Sox franchise is one of the oldest clubs in Major League Baseball having joined the American League in 1900. The team boasts just three World Series championships two from the early 1900s and it latest in 2005. (A World Series appearance in 1919 was marred by the "Black Sox" scandal that saw eight teammates banned from baseball for throwing the championship.) Playing host at US Cellular Field the White Sox franchise is owned by real estate developer and chairman Jerry Reinsdorf who also owns the Chicago Bulls basketball team.

**CHICKASAW HOLDING COMPANY**

124 W VINITA AVE  
SULPHUR, OK 730863821  
Phone: 580-622-2111  
Fax: -  
Web: www.chickasawholding.com

CEO: RE Gauntt  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Chickasaw Holding's family of businesses keeps south central Oklahoma connected. The company's original business Chickasaw Telephone Company was founded in 1909 and offers local phone service to about 9000 business and residential customers. Its other subsidiaries provide such services as long-distance (Chickasaw Long Distance) Internet access (BrightNet Oklahoma) wireless service (Chickasaw Cellular) and wholesale fiber-optic networking for business customers and other communications carriers (Indian Nations Fiber Optics). The group also installs telecommunications equipment including private branch exchange (PBX) and voice mail systems through its Telco Supply Company subsidiary.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.8%)           | -     | 103.0 | 22.9  | 106.8 | 100.6 |
| Net income (\$ mil.)   | (1.2%)           | -     | 24.6  | 21.2  | 22.3  | 23.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 600   |

**CHICO'S FAS INC**

NYS: CHS

11215 Metro Parkway  
Fort Myers, FL 33966  
Phone: 239 277-6200  
Fax: -  
Web: www.chicos.com

CEO: Shelley G. Broader  
CFO: Todd E. Vogensen  
HR: Kristin L. Oliver  
FYE: February 02  
Type: Public

Once a Mexican folk art shop Chico's FAS clothes chicanas with upscale clothing across several brands. Chico's owns and operates more than 1385 specialty stores nationwide and in Canada and more than 80 franchised locations in Mexico. Its stores are mostly located in enclosed malls and shopping centers under the banners Chico's White House Black Market (WHBM) and Soma. The company has launched a digital-only intimate apparel store called TellTale. The company's boutiques target middle-to-high-income women ages 35 and up with clothes made primarily from natural fabrics (cotton linen silk). Its casual wear includes tops pants shorts skirts and dresses as well as jewelry and accessories.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.5%)           | 2,675.2 | 2,642.3 | 2,476.4 | 2,282.4 | 2,131.1 |
| Net income (\$ mil.)   | (13.8%)          | 64.6    | 1.9     | 91.2    | 101.0   | 35.6    |
| Market value (\$ mil.) | (23.4%)          | 1,950.7 | 1,215.1 | 1,485.3 | 1,095.8 | 670.1   |
| Employees              | (6.1%)           | 23,800  | 22,700  | 21,000  | 19,000  | 18,500  |

\*Fiscal year change

**CHICOPEE BANCORP INC**

NMS: CBNK

70 Center Street  
Chicopee, MA 01013  
Phone: 413 594-6692  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Chicopee Bancorp is the holding company for Chicopee Savings Bank a community bank which serves the residents and businesses of Hampden and Hampshire counties in western Massachusetts. Through a handful of branches the bank offers deposit services such as savings and checking accounts as well as a variety of lending services. Its loan portfolio consists of one-to-four-family residential real estate loans (its largest loan segment) and commercial real estate loans. Other lending services include multi-family construction home equity commercial business and consumer loans. Chicopee Bank was founded in 1854.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.7%             | 573.7 | 616.3 | 600.0 | 587.7 | 639.2 |
| Net income (\$ mil.)   | -                | 0.5   | 1.1   | 2.5   | 2.6   | (0.6) |
| Market value (\$ mil.) | 7.3%             | 66.7  | 74.3  | 83.8  | 91.8  | 88.3  |
| Employees              | 0.2%             | 129   | 130   | 138   | 139   | 130   |

**CHIEF INDUSTRIES INC.**

3942 W OLD HIGHWAY 30  
GRAND ISLAND, NE 688035051  
Phone: 308-389-7200  
Fax: -  
Web: www.agri.chiefind.com

CEO: Dj Eihusen  
CFO: David Ostdiek  
HR: Lori Schuppan  
FYE: June 30  
Type: Private

When it comes serving the agriculture and transportation industries through its eclectic range of businesses Chief Industries is the head honcho. Chief makes ethanol fuel and manufactures a host of supplies for agricultural industrial correctional building transportation and wastewater treatment applications. Its agri/industrial unit makes grain-drying and storage bins crop-drying fans and aeration systems. Its transportation business makes rail car products while division Chief Custom Homes makes modular homes and RVs. Chief offers services including metal fabrication powder coating design/build general contracting electrical/lighting design and for-hire freight hauling.

|                        | Annual<br>Growth | 06/98 | 06/99 | 06/00 | 06/01 | 06/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (30.0%)          | -     | 256.2 | 325.2 | 294.7 | 10.4  |
| Net income (\$ mil.)   | -                | -     | -     | 6.0   | 1.6   | (0.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,645 |

**CHILDFUND INTERNATIONAL, USA**

2821 EMERYWOOD PKWY  
RICHMOND, VA 232943726  
Phone: 804-756-2700  
Fax: -  
Web: www.childfund.org

CEO: -  
CFO: James Tuite  
HR: -  
FYE: June 30  
Type: Private

ChildFund International (CFI) serves the little ones. The worldwide non-profit organization provides education medical care food and safe water to more than 13 million children — of all faiths — in about 30 countries in Africa Asia the Caribbean Eastern Europe Latin America and the US. It works in areas of early childhood development education family income generation nutrition and sanitation. The group also tries to get child soldiers away from the military and reintegrated into daily life. Founded in 1938 as China's Children Fund the group changed its name to Christian Children's Fund in 1951. In 2009 it again renamed itself ChildFund International.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%             | -     | 216.0 | 228.2 | 235.9 | 232.1 |
| Net income (\$ mil.)   | (54.1%)          | -     | 4.7   | 12.1  | 6.5   | 0.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 160   |

**CHILDREN'S HEALTH SYSTEM**

1600 7th Ave. S.  
Birmingham AL 35233  
Phone: 205-939-9100  
Fax: 205-939-9064  
Web: www.chsys.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Children's Health System is an integrated health network that operates Birmingham's Children's Hospital and a group of medical offices clinics and outpatient facilities located primarily in the Greater Birmingham area. Not-for-profit Children's Hospital is licensed for about 275 beds and provides treatment for pediatric cancers blood disorders sickle cell disease and many other childhood illnesses. It serves as a Level 1 trauma center and houses a regional burn center a poison control center and a pediatric dialysis facility. Founded in 1911 Children's Hospital is also a teaching hospital for the University of Alabama at Birmingham.

**CHILDREN'S HEALTH SYSTEM INC.**

601 Children's Ln.  
Norfolk VA 23507  
Phone: 757-668-7500  
Fax: 757-668-7745  
Web: www.chkd.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private - Not-for-Pr

You don't have to be royalty to be a patient at Children's Hospital of The King's Daughters (CHKD). CHKD is Virginia's only free-standing full-service pediatric facility and as such provides medical dental and therapeutic services to children and adolescents through the age of 21 years old. The 210-bed hospital has a staff of more than 500 physicians and has the state's only dedicated pediatric emergency center which gets more than 47000 patient visits each year. CHKD also operates several outpatient pediatric centers throughout the state. The not-for-profit system was formed in 1961.

**CHILDREN'S HOSPITAL & RESEARCH CENTER AT OAKLAND**

747 52ND ST  
OAKLAND, CA 946091809  
Phone: 510-428-3000  
Fax: -  
Web: www.childrenshospitaloakland.org

CEO: -  
CFO: Rina Smith  
HR: David Taylor  
FYE: June 30  
Type: Private

Children's Hospital & Research Center at Oakland (operating as Children's Hospital Oakland) does just what its name says provides medical care for children and performs research to advance the treatment of pediatric diseases. The freestanding hospital has about 190 beds and a staff of some more than 200 hospital-based physicians professionals with more than 30 medical specialties. Its services include orthopedics neurology oncology and cardiology as well as surgery trauma neonatal and intensive care. Additionally the hospital operates several satellite outpatient clinics providing general and specialized care. Children's Hospital Oakland also conducts teaching and community outreach programs.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/13* | 06/15 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (3.7%)           | -     | 270.1 | 313.5 | 541.7  | 178.6 |
| Net income (\$ mil.)   | -                | -     | (5.0) | 15.6  | 44.8   | 34.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 2,000 |

\*Fiscal year change

**CHILDREN'S HOSPITAL AND HEALTH SYSTEM, INC.**

8915 W CONNELL AVE  
MILWAUKEE, WI 532263067  
Phone: 414-266-2000  
Fax: -  
Web: www.chw.org

CEO: -  
CFO: Tim Birkenstock  
HR: -  
FYE: December 31  
Type: Private

The Children's Hospital and Health System serves children and their families in Milwaukee and throughout the Great Lakes region. Its dozen entities dedicated to pediatric health care include the flagship 300-bed Children's Hospital of Wisconsin which is also an affiliate of the Medical College of Wisconsin. Satellite facilities include the 42-bed Fox Valley pediatric hospital as well as a surgical center specialty care clinics in Wisconsin and Illinois and research facilities. The organization also has a network of affiliated primary care pediatricians and manages an HMO that covers Medicaid recipients (children and adults) in several Wisconsin counties.

|                        | Annual<br>Growth | 12/96 | 12/97 | 12/00* | 06/05* | 12/13 |
|------------------------|------------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (10.7%)          | -     | 744.1 | 246.0  | 401.1  | 121.2 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 25.6   | 0.0    | (4.1) |
| Market value (\$ mil.) | -                | -     | -     | -      | -      | -     |
| Employees              | -                | -     | -     | -      | -      | 3,000 |

\*Fiscal year change

**CHILDREN'S HOSPITAL COLORADO**

13123 E 16TH AVE  
AURORA, CO 800457106  
Phone: 720-777-1234  
Fax: -  
Web: www.childrenscolorado.org

CEO: Steve Winesett  
CFO: Jeff Harrington  
HR: -  
FYE: December 31  
Type: Private

Rocky Mountain rugrats can count on Children's Hospital Colorado. The not-for-profit organization runs a network of health facilities in Colorado anchored by its nearly 50-acre main campus in Aurora. The campus includes a 260-bed inpatient hospital and numerous outpatient clinics. Children's Hospital Colorado also operates more than a dozen satellite locations in and around Denver that specialize in providing children with emergency and specialty care. Affiliated with the University of Colorado Denver School of Medicine the hospital provides medical training and performs a wide range of research into pediatric illnesses including cancer and HIV/AIDS.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%             | -     | 879.1 | 908.2 | 911.9 | 960.8 |
| Net income (\$ mil.)   | 9.8%             | -     | 58.0  | 25.8  | 50.6  | 76.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,200 |

**CHILDREN'S HOSPITAL MEDICAL CENTER**

3333 BURNET AVE  
CINCINNATI, OH 452293039  
Phone: 513-636-4200  
Fax: -  
Web: www.cincinnatichildrens.org

CEO: Michael Fisher  
CFO: Mark D. Mumford  
HR: Chris Browning  
FYE: June 30  
Type: Private

Cincinnati Children's Hospital Medical Center has a special place in its heart for kids. The pediatric health care facility offers specialty treatments for children and adolescents suffering from just about any malady including ailments of the heart and liver as well as blood diseases and cancer. Cincinnati Children's Hospital has some 600 beds and operates about a dozen outpatient care centers. Founded in 1883 the not-for-profit hospital runs the only level I pediatric trauma center in the region and serves as a teaching and research facility for the University of Cincinnati College of Medicine. It is also ranked in the top 10 for all 10 pediatric specialties by U.S. News & World Report.

|                        | Annual<br>Growth | 06/10 | 06/11   | 06/14   | 06/15   | 06/16   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.2%)           | -     | 1,693.4 | 2,116.5 | 1,527.9 | 1,597.9 |
| Net income (\$ mil.)   | 32.0%            | -     | 53.4    | 140.7   | 209.6   | 213.5   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 18,000  |

**CHILDREN'S HOSPITAL OF PITTSBURGH OF UPMC HEALTH SYSTEM**

3705 5th Ave.  
Pittsburgh PA 15213  
Phone: 412-692-5325  
Fax: 412-692-6920  
Web: www.chp.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

From polio to poison control Children's Hospital of Pittsburgh has long been at the forefront of children's health care. Jonas Salk developed the polio vaccine there in the 1950s and the ubiquitous Mr. Yuk poison label also got its start there. Founded in 1890 the hospital cares for thousands of sick kids each year — both those who stay in one of its 300 inpatient beds and those who visit its outpatient ambulatory surgery and primary care centers. The hospital's doctors handle everything from flu to organ transplantation and they engage in wide-ranging pediatric medical research as well much of it funded by grants from the National Institutes of Health.

**CHILDREN'S MEDICAL CENTER OF DALLAS**

1935 MEDICAL DISTRICT DR  
DALLAS, TX 752357701  
Phone: 214-456-7000  
Fax: -  
Web: www.childrens.com

CEO: Christopher J. Share  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Children's Medical Center of Dallas (operating as Children's Health) treats children with various medical needs from birth to age 18. Specialties include craniofacial deformities cystic fibrosis gastroenterology cancer and heart disease. Children's is also a major pediatric center for heart kidney bone marrow and other transplant procedures. The not-for-profit hospital has about 600 beds and is the pediatric teaching facility for UT Southwestern Medical. Children's also operates a network of about 20 primary care and specialty clinics in and around Dallas in addition to its two full-service campuses.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (0.6%)           | -     | 744.9 | 1,111.2 | 1,120.4 | 712.6   |
| Net income (\$ mil.)   | -                | -     | (4.1) | 166.7   | 135.4   | (185.6) |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 5,318   |

**CHILDREN'S NATIONAL MEDICAL CENTER**

111 MICHIGAN AVE NW  
WASHINGTON, DC 200102916  
Phone: 202-476-5000  
Fax: -  
Web: www.childrensnational.org

CEO: Kurt D. Newman  
CFO: Douglas T. Myers  
HR: Nina Deshazo  
FYE: June 30  
Type: Private

Along with the National Archives and the National Mall Children's National Medical Center is a US capital city gem. Its flagship Children's Hospital which was founded in 1870 is an acute care facility with some 310 beds. It serves as a regional referral center for pediatric trauma cancer and other kinds of complex pediatric cases. Additionally it operates eight outpatient centers in DC and the Delmarva peninsula that provide specialized medical services (such as chemotherapy and outpatient surgery) and community health clinics that offer primary care to children and adolescents. Children's National Health Network links more than 900 community-based pediatricians with the specialists and services of the center.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/06 | 06/07 | 06/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.5%)           | -     | -     | 574.0 | 694.6 | 516.6 |
| Net income (\$ mil.)   | (42.4%)          | -     | -     | 86.0  | 76.3  | 16.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 6,000 |

**CHILDREN'S PLACE INC (THE)**

**NMS: PLCE**

500 Plaza Drive  
Secaucus, NJ 07094  
Phone: 201 558-2400  
Fax: -  
Web: www.childrensplace.com

CEO: Jane T. Elfers  
CFO: Anurup Pruthi  
HR: -  
FYE: February 02  
Type: Public

The Children's Place is the largest pure-play children's specialty apparel retail in North America. It operates more than 970 Children's Place stores primarily in malls strip centers street locations and outlet centers throughout the US and Puerto Rico as well as more than 120 stores in Canada. It has more than 215 international stores operated by franchise partners. It also sells apparel online. The Children's Place outfits children in its own brand of value-priced apparel shoes and accessories most of which is produced by contract manufacturers. (The company also owns the Gymboree and Crazy 8 brands.) About 90% of its sales come from stores in the US.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.4%             | 1,761.3 | 1,725.8 | 1,785.3 | 1,870.3 | 1,938.1 |
| Net income (\$ mil.)   | 15.4%            | 56.9    | 57.9    | 102.3   | 84.7    | 101.0   |
| Market value (\$ mil.) | 11.3%            | 948.8   | 1,030.3 | 1,500.4 | 2,304.4 | 1,458.1 |
| Employees              | 4.0%             | 16,000  | 15,300  | 15,500  | 15,800  | 18,700  |

\*Fiscal year change

**CHILDREN'S SPECIALIZED HOSPITAL INC**

150 NEW PROVIDENCE RD #1  
MOUNTAINSIDE, NJ 070922590  
Phone: 888-244-5373  
Fax: -  
Web: www.childrens-specialized.org

CEO: Amy Mansue  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

No grown-ups allowed! Children's Specialized Hospital (CSH) is the largest pediatric rehabilitation hospital in the US. The hospital provides rehabilitation medical and developmental health care services to patients from infancy through young adulthood. CSH's areas of specialization include burn care spinal cord and brain injury and physical therapy. In addition the hospital offers developmental care such as speech therapy nutritional services and audiology and it operates a network of outpatient and care facilities throughout New Jersey. The hospital an affiliate of the Robert Wood Johnson Health Network also performs research in children's disorders. CSH founded in 1892 is led by CEO Amy Mansue.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.7%            | -     | -     | 119.5 | 141.9 | 146.5 |
| Net income (\$ mil.)   | (5.4%)           | -     | -     | 6.7   | 9.4   | 6.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |

**CHILDRENS HOSPITAL & MEDICAL CENTER**

8200 DODGE ST  
OMAHA, NE 681144113  
Phone: 402-955-5400  
Fax: -  
Web: www.childrensomaha.org

CEO: Gary A. Perkins  
CFO: Mike Brown  
HR: -  
FYE: December 31  
Type: Private

Junior Cornhuskers can have their medical needs met at Children's Hospital & Medical Center. The not-for-profit center Nebraska's only pediatric hospital (and a top US children's hospital) is a 150-bed facility offering pediatric inpatient services. The Omaha hospital has neonatal and pediatric intensive care units along with units dedicated surgery child development eating disorders and conditions including asthma allergies cardiac care diabetes nephrology and respiratory care. Children's serves as the teaching hospital for the University of Nebraska and Creighton University. It also operates urgent care and outreach clinics in the area.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.8%             | -     | 297.5 | 327.6 | 339.4 | 373.0 |
| Net income (\$ mil.)   | 8.3%             | -     | 64.3  | 42.9  | 57.6  | 81.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,400 |

**CHILDRENS HOSPITAL MEDICAL CENTER OF AKRON**

1 PERKINS SQ  
AKRON, OH 443081063  
Phone: 330-543-1000  
Fax: -  
Web: www.akronchildrens.org

CEO: William H. (Bill) Considine  
CFO: Michael Trainer  
HR: -  
FYE: December 31  
Type: Private

Akron Children's Hospital is the largest pediatric health care system in northeast Ohio. The health system operates through more than 80 locations scattered around the state including its flagship 253-bed hospital in Akron. Among Children's specialized services are cardiology orthopedics rehabilitation and home care. It also has a second 50-bed inpatient hospital called the Akron Children's Beeghly Campus. The main hospital's emergency department treats nearly 70,000 patients each year. Its regional burn center sees about 3,700 visits per year. Akron Children's Hospital started as a nursery more than 100 years ago.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.8%             | -     | 579.6 | 623.3 | 701.2 | 747.5 |
| Net income (\$ mil.)   | 0.3%             | -     | 46.9  | 80.9  | 93.6  | 47.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,763 |

**CHILDRESS KLEIN PROPERTIES INC.**

301 S. College St. Ste. 2800  
Charlotte NC 28202  
Phone: 704-342-9000  
Fax: 704-342-9039  
Web: www.childressklein.com

CEO: J Donald Childress  
CFO: Harry Clements  
HR: -  
FYE: December 31  
Type: Private

Childress Klein develops owns leases and manages commercial real estate in the southeastern US. It owns some 20 million sq. ft. of office industrial retail and mixed-use space mostly in the Atlanta and Charlotte North Carolina metropolitan areas. (Nearly 60% of its portfolio is office buildings and business centers.) The company's projects include Atlanta Galleria and LakePointe Corporate Center as well as the Wachovia Center a two-block office residential and hospitality complex in downtown Charlotte. Childress Klein also develops retail properties ranging from strip centers to big box-anchored shopping centers.

**CHILTON HOSPITAL**

97 W PARKWAY  
POMPTON PLAINS, NJ 074441647  
Phone: 973-831-5000  
Fax: -  
Web: www.atlantichealth.org

CEO: Deborah K Zastocki  
CFO: -  
HR: Michele Bianco  
FYE: December 31  
Type: Private

Chilton Medical Center (formerly Chilton Memorial Hospital) serves the residents of northern New Jersey's Morris and Passaic counties. The acute-care facility has some 260 beds and provides emergency diagnostic inpatient surgical and outpatient care. The hospital operates with a staff of about 650 physicians who practice in 60 fields of health care. Chilton Medical Center offers such specialties as a cancer center surgical weight-loss programs occupational health orthopedics stroke care pediatrics and dialysis. Chilton Medical Center merged with Atlantic Health System in 2014.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/08 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.6%             | -     | -     | 128.8 | 0.0   | 176.4 |
| Net income (\$ mil.)   | 46.3%            | -     | -     | 2.5   | 0.0   | 76.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,188 |

**CHIMERA INVESTMENT CORP**

**NYS: CIM**

520 Madison Avenue, 32nd Floor  
New York, NY 10022  
Phone: 212 626-2300  
Fax: -  
Web: www.chimerareit.com

CEO: Matthew Lambiasi  
CFO: Robert Colligan  
HR: -  
FYE: December 31  
Type: Public

This Chimera has the body of a mortgage real estate investment trust (REIT) but its head is that of its external manager FIDAC (Fixed Income Discount Advisory Company) a fixed-income investment management firm wholly-owned by Annaly Capital Management. Formed in 2007 Chimera invests in residential mortgage loans; residential mortgage-backed securities (RMBS) such as those guaranteed by government agencies Fannie Mae and Freddie Mac; real estate-related securities; and other assets including collateralized debt obligations or CDOs. The REIT went public in 2007 shortly after it was formed.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 9.7%             | 19,155.0 | 15,344.6 | 16,684.9 | 21,222.1 | 27,708.6 |
| Net income (\$ mil.)   | (8.6%)           | 589.2    | 250.3    | 551.9    | 524.7    | 411.6    |
| Market value (\$ mil.) | 53.9%            | 594.8    | 2,551.4  | 3,183.6  | 3,456.7  | 3,333.3  |
| Employees              | -                | -        | 32       | 38       | 38       | 38       |

**CHIMERIX INC.****NMS: CMRX**

2505 Meridian Parkway, Suite 100  
Durham, NC 27713  
Phone: 919 806-1074  
Fax: -  
Web: www.chimerix.com

CEO: M. Michelle Berrey  
CFO: Timothy W. Trost  
HR: -  
FYE: December 31  
Type: Public

All that shimmers isn't . . . enhanced by lipid conjugate technology. Chimerix has developed technology to make molecules with therapeutic potential into oral drugs. Its lipid conjugate technology can modify drug compounds to mimic a particular lipid metabolite that is absorbed by the small intestine thus protecting the compounds from being broken down in the stomach. Chimerix is using its technology to develop lead drug candidate CMX001 (brincidofovir) to fight smallpox infections or bad reactions to smallpox vaccinations. The development-stage firm is also targeting drug-resistant HIV and hepatitis B with its clinical stage CMX157 nucleotide analog. The company went public in 2013.

|                        | Annual Growth | 12/14   | 12/15   | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|---------|---------|--------|--------|--------|
| Sales (\$ mil.)        | 15.6%         | 4.0     | 10.8    | 5.7    | 4.5    | 7.2    |
| Net income (\$ mil.)   | -             | (59.3)  | (117.4) | (76.4) | (71.0) | (69.5) |
| Market value (\$ mil.) | (49.7%)       | 2,042.6 | 454.1   | 233.4  | 234.9  | 130.4  |
| Employees              | 1.9%          | 76      | 131     | 87     | 82     | 82     |

**CHINDEX INTERNATIONAL INC****NMS: CHDX**

4340 East West Highway, Suite 1100  
Bethesda, MD 20814  
Phone: 301 215-7777  
Fax: 301 215-7719  
Web: www.chindex.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Chindex International provides health care services through its United Family Healthcare (UFH) network of private hospitals and satellite medical clinics in Beijing Shanghai Tianjin and Guangzhou. The growing network's hospitals have a combined licensed bed count of about 200 and cater primarily to the expatriate community and to affluent Chinese patients. Chindex also operates a joint venture — Chindex Medical Limited (CML) — with Shanghai Fosun Pharmaceutical to distribute medical equipment and supplies including diagnostic imaging and robotic surgery systems to hospitals in China and Hong Kong. Western manufacturers including Siemens Hologic and Candela supply these medical products.

|                        | Annual Growth | 03/09 | 03/10* | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (3.8%)        | 171.4 | 171.2  | 136.7 | 114.4 | 152.4 |
| Net income (\$ mil.)   | (6.2%)        | 5.0   | 8.2    | 5.8   | 3.2   | 4.1   |
| Market value (\$ mil.) | 28.3%         | 84.8  | 201.6  | 281.4 | 145.4 | 179.2 |
| Employees              | 11.1%         | 1,276 | 1,328  | 1,090 | 1,448 | 1,749 |

\*Fiscal year change

**CHIPOTLE MEXICAN GRILL INC****NYS: CMG**

610 Newport Center Drive, Suite 1300  
Newport Beach, CA 92660  
Phone: 949 524-4000  
Fax: -  
Web: www.chipotle.com

CEO: M. Steven (Steve) Ellis  
CFO: John R. (Jack) Hartung  
HR: -  
FYE: December 31  
Type: Public

US restaurant chain Chipotle Mexican Grill owns and operates more than 2500 quick-casual eateries popular for burritos tacos burrito bowls and salads. Chipotle offers a made-to-order menu from which customers can build a 1-1/4 pound burrito from a lineup that includes chicken steak barbecue or free-range pork as well as beans rice guacamole and various other veggies and salsas. The company claims that with extras its menu offers thousands of choices. Chipotle restaurants also serve soft tacos crispy tacos chips and salsa beer and margaritas. The company was founded in 1993 in Denver Colorado.

|                        | Annual Growth | 12/15    | 12/16    | 12/17   | 12/18    | 12/19    |
|------------------------|---------------|----------|----------|---------|----------|----------|
| Sales (\$ mil.)        | 5.5%          | 4,501.2  | 3,904.4  | 4,476.4 | 4,865.0  | 5,586.4  |
| Net income (\$ mil.)   | (7.4%)        | 475.6    | 22.9     | 176.3   | 176.6    | 350.2    |
| Market value (\$ mil.) | 14.9%         | 13,318.2 | 10,472.5 | 8,022.0 | 11,984.3 | 23,234.0 |
| Employees              | 8.8%          | 59,330   | 64,570   | 68,890  | 73,000   | 83,000   |

**CHIPPEWA VALLEY BEAN COMPANY INC.**

N2960 730TH ST  
MENOMONIE, WI 547516615  
Phone: 715-664-8342  
Fax: -  
Web: www.cvbean.com

CEO: -  
CFO: -  
HR: -  
FYE: November 30  
Type: Private

[Chippewa Valley Bean has found its niche in the world through kidney beans. The company processes and wholesales dried light and dark red kidney beans. It grows and purchases beans grown on irrigated land in Wisconsin and three adjacent states. Chippewa Valley Bean's processing facility handles 40 million pounds of kidney beans every year. It exports its products to European and developing countries. The company also deals in pinto beans and dried green peas and sells prepackaged bean soups. Chippewa Valley Bean is a family-owned and -operated business.

|                        | Annual Growth | 11/08 | 11/09 | 11/10 | 11/11 | 11/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%          | -     | 22.4  | 19.8  | 17.2  | 24.0  |
| Net income (\$ mil.)   | (14.2%)       | -     | -     | 0.8   | 0.1   | 0.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 15    |

**CHIQUITA BRANDS INTERNATIONAL, INC.****NYS: CQB**

550 South Caldwell Street  
Charlotte, NC 28202  
Phone: 980 636-5000  
Fax: -  
Web: www.chiquita.com

CEO: Brian Kocher  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

As one of the world's top banana producers Chiquita Brands deals in big bunches. The company grows procures markets and sells bananas and other fresh fruits and vegetables under the Chiquita name and several others. Bananas account for about 65% of Chiquita's sales. Its other offerings include whole citrus fruits melons grapes apples and tomatoes as well as packaged fresh-cut items processed fruit ingredients and juices. The company's Fresh Express unit generates about a third of sales and is the leading US seller of packaged ready-to-eat salads. Chiquita's products are sold in nearly 70 countries mainly in North America and Europe. Lesser markets include the Middle East Japan and South Korea.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.9%)        | 3,609.4 | 3,470.4 | 3,227.4 | 3,139.3 | 3,078.3 |
| Net income (\$ mil.)   | -             | (323.7) | 90.5    | 57.4    | 56.8    | (405.0) |
| Market value (\$ mil.) | (13.6%)       | 684.6   | 835.6   | 649.4   | 386.3   | 382.1   |
| Employees              | (3.4%)        | 23,000  | 21,000  | 21,000  | 21,000  | 20,000  |

**CHOICE HOTELS INTERNATIONAL, INC.****NYS: CHH**

1 Choice Hotels Circle, Suite 400  
Rockville, MD 20850  
Phone: 301 592-5000  
Fax: -  
Web: www.choicehotels.com

CEO: Patrick S. Pacious  
CFO: Dominic E. Dragisich  
HR: -  
FYE: December 31  
Type: Public

This company offers a lot of hospitality choices. Choice Hotels is a leading hotel franchisor with more than 7000 locations and nearly 570,000 rooms throughout the US and more than 40 other countries. Flagship brands include Comfort Inn one of the largest limited-service brands with more than 2000 properties (including Comfort Suites) and Quality Inn a midscale brand with another 2000 locations. Its Econo Lodge chain offers lodging primarily for budget-minded travelers. Among its nearly a dozen other brands include Ascend Hotel Collection (boutique) Cambria Hotel (upscale) and Rodeway Inn (economy). It also operates extended stay hotels such as MainStay Suites and WoodSpring Suites.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.3%          | 758.0   | 859.9   | 924.6   | 1,007.4 | 1,041.3 |
| Net income (\$ mil.)   | 15.1%         | 123.2   | 128.0   | 139.4   | 114.9   | 216.4   |
| Market value (\$ mil.) | 6.3%          | 3,119.1 | 2,806.8 | 3,120.8 | 4,320.7 | 3,985.5 |
| Employees              | 9.0%          | 1,331   | 1,462   | 1,789   | 1,987   | 1,882   |

**CHOICEONE FINANCIAL SERVICES, INC.**
**NAS: COFS**

109 East Division Street  
Sparta, MI 49345  
Phone: 616 887-7366  
Fax: -  
Web: www.choiceone.com

CEO: Michael J Burke Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

One choice for a place to park your money is ChoiceOne Financial Services. The institution is the holding company for ChoiceOne Bank which has more than a dozen offices in the western part of Michigan's Lower Peninsula. The bank serves consumers and area businesses offering checking and savings accounts CDs investment planning and other services. Real estate loans including residential and commercial mortgages constitute more than two-thirds of the company's loan portfolio. Agricultural consumer and business loans help to round out the bank's lending activities. ChoiceOne Financial Services sells life health and disability coverage through its ChoiceOne Insurance Agencies subsidiaries.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 5.1%          | 549.6 | 567.7 | 607.4 | 646.5 | 670.5 |
| Net income (\$ mil.)   | 6.5%          | 5.7   | 5.7   | 6.1   | 6.2   | 7.3   |
| Market value (\$ mil.) | 2.1%          | 83.2  | 86.1  | 85.9  | 86.1  | 90.4  |
| Employees              | 3.6%          | 151   | 151   | 160   | 173   | 174   |

**CHRISTIAN HOSPITAL NORTHEAST - NORTHWEST**

11133 DUNN RD  
SAINT LOUIS, MO 631366163  
Phone: 314-355-2300  
Fax: -  
Web: www.christianhospital.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Christian or heathen if you're in the St. Louis area and need medical care Christian Hospital wants to help. The not-for-profit hospital which has some 485 beds is part of BJC HealthCare. Established in 1903 it specializes in a range of treatment areas including diabetes and cancer care and cardiothoracic surgery. Its more than 430 physicians also offer services in 40 other specialties from primary care to pulmonology. Christian Hospital offers a comprehensive mental health and substance abuse program that includes an inpatient option as well as specialization in geriatric mental wellness. The hospital is headed by president Ron McMullen a long-time health care administrator.

|                        | Annual Growth | 12/13 | 12/14  | 12/15  | 12/16  | 12/17  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 1.9%          | -     | 239.2  | 249.9  | 253.1  | 253.5  |
| Net income (\$ mil.)   | -             | -     | (59.0) | (12.6) | (20.0) | (45.6) |
| Market value (\$ mil.) | -             | -     | -      | -      | -      | -      |
| Employees              | -             | -     | -      | -      | -      | 2,493  |

**CHRISTIANA CARE HEALTH SYSTEM**

501 W. 14th St.  
Wilmington DE 19801  
Phone: 302-733-1900  
Fax: 302-428-5770  
Web: www.christianacare.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private - Not-for-Pr

Christiana Care Health System cares for the Brandywine Valley. The not-for-profit health care network serves patients in northern Delaware and surrounding areas of Pennsylvania Maryland and New Jersey. The company operates Christiana Hospital and Wilmington Hospital which together have some 1100 beds. The hospitals provide cardiac care cancer treatment women's health pediatrics rehabilitation general medicine and surgery. Other specialties include urology and gastroenterology. The system also operates area physician clinics and offers home health and adult day care services. In addition Christiana Care conducts education training and research programs.

**CHRISTOPHER & BANKS CORP.**
**NBB: CBKC**

2400 Xenium Lane North  
Plymouth, MN 55441  
Phone: 763 551-5000  
Fax: -  
Web: www.christopherandbanks.com

CEO: Joel N. Waller  
CFO: Richard Bundy  
HR: -  
FYE: February 02  
Type: Public

Women's specialty apparel retailer Christopher & Banks has been slimming down. The largely mall-based chain sells moderately priced private-label women's casual fashions through more than 550 locations (down from 830). Its portfolio of stores span some 45 states operating under the Christopher & Banks and C.J. Banks banners. It also operates outlet and MPW dual-concept stores which offer merchandise from both Christopher & Banks and C.J. Banks and sells items online. Christopher & Banks targets women ages 45 to 55 with missy petite and women's fashions. While Aria Partners had offered to buy the company for \$1.75 per share Christopher & Banks rejected the offer.

|                        | Annual Growth | 01/15 | 01/16  | 01/17* | 02/18  | 02/19  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (4.5%)        | 418.6 | 383.8  | 381.6  | 365.9  | 348.9  |
| Net income (\$ mil.)   | -             | 47.1  | (49.1) | (17.8) | (22.0) | (32.8) |
| Market value (\$ mil.) | (42.4%)       | 200.0 | 66.4   | 50.7   | 47.6   | 22.0   |
| Employees              | (5.3%)        | 4,605 | 4,355  | 4,100  | 3,900  | 3,700  |

\*Fiscal year change

**CHRISTOPHER RANCH, LLC**

305 BLOOMFIELD AVE  
GILROY, CA 950209565  
Phone: 408-847-1100  
Fax: -  
Web: www.christopherranch.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

There are probably a lot of breath mints available at Christopher Ranch the largest garlic producer in the US. Christopher Ranch sells dozens of types of fresh and jarred garlic as well as specialty onions sun-dried tomatoes broccoli dried chilies herbs and spices. Christopher Ranch nestled in California's Santa Clara Valley ships more than 60 million pounds of garlic every year to foodservice companies and grocery stores such as Kroger Safeway and Whole Foods. Its garlic is also exclusively used in Michael Angelo's frozen foods. Christopher Ranch was founded in 1953 by brothers Don and Art Christopher. Don's son Bill now runs the company.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.1%)        | -     | -     | 108.6 | 111.3 | 108.5 |
| Net income (\$ mil.)   | (3.7%)        | -     | -     | 13.9  | 7.0   | 12.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 200   |

**CHRISTUS HEALTH CENTRAL LOUISIANA**

3330 MASONIC DR  
ALEXANDRIA, LA 713013841  
Phone: 318-487-1122  
Fax: -  
Web: www.christushealth.org

CEO: Stephen Wright  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

CHRISTUS St. Frances Cabrini Hospital provides a wide range of medical services to the denizens of Alexandria Louisiana. If you're ailing down south there's not much the hospital can't do to help especially in the area of cancer. Founded in 1950 the 240-bed St. Frances Cabrini Hospital has a staff of more than 320 physicians providing services that include emergency care women's health surgery and cardiology. For the insomniacs among us the hospital provides specialized care through its sleep center. St. Francis Cabrini's parent company is one of the nation's major hospital operators — with about 50 facilities located around the country.

|                        | Annual Growth | 06/08 | 06/09 | 06/10 | 06/13 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%          | -     | 217.4 | 219.5 | 222.3 | 236.9 |
| Net income (\$ mil.)   | 50.5%         | -     | 1.6   | (0.6) | 5.0   | 18.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |



**CHRISTUS HEALTH INTERNATIONAL**

919 HIDDEN RDG  
IRVING, TX 750383813  
Phone: 469-282-2000  
Fax: -  
Web: www.christushealth.org

CEO: Ernie W. Sadau  
CFO: Randolph W. Safady  
HR: Marty Margetts  
FYE: June 30  
Type: Private

In CHRISTUS there is no east or west but plenty of care nonetheless. The not-for-profit Catholic health care system operates about 350 medical facilities from its more than 60 hospitals including general hospitals and long-term acute care facilities to clinics and outpatient centers. It operates mostly in Louisiana and Texas where its hospitals are but also has facilities in Arkansas Georgia Iowa Missouri and New Mexico and in six states in Mexico and one in Chile. In addition to its acute care facilities CHRISTUS runs medical groups home health and hospice agencies and senior living facilities. Specialized services include oncology pediatrics rehabilitation and women's and children's health care.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15  | 06/16   |
|------------------------|------------------|-------|-------|-------|--------|---------|
| Sales (\$ mil.)        | 86.7%            | -     | 646.8 | 673.4 | 658.8  | 4,212.4 |
| Net income (\$ mil.)   | 6.3%             | -     | 124.5 | 25.4  | (44.3) | 149.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -       |
| Employees              | -                | -     | -     | -     | -      | 25,000  |

**CHRISTUS ST. CATHERINE HOSPITAL**

701 S. Fry Rd.  
Katy TX 77450  
Phone: 281-599-5700  
Fax: 281-398-2265  
Web: www.christusstcatherine.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

CHRISTUS St. Catherine Hospital serves the Houston-area community of Katy Texas with acute health care services. The hospital which has about 100 beds offers a variety of adult pediatric and surgical medical care services to patients in Katy and surrounding areas. Specialized services include emergency medicine cardiac and orthopedic care rehabilitation women's health home health care and medical imaging and sleep centers. It also offers cancer care through a partnership with the University of Texas MD Anderson Cancer Center. The hospital is part of the not-for-profit CHRISTUS Health system which includes more than 40 hospitals and other facilities in the US and Mexico.

**CHRISTY SPORTS L.L.C.**

875 PARFET ST  
LAKEWOOD, CO 802155507  
Phone: 303-237-6321  
Fax: -  
Web: www.patio.christysports.com

CEO: Patrick O'Winter  
CFO: Liz Avery  
HR: -  
FYE: April 30  
Type: Private

Christy Sports isn't some girly group of ponytailed cheerleaders. It's the largest specialty ski and snowboard retailer in the Rocky Mountains. With more than 40 retail stores in skiing hot spots like Snowmass Crested Butte Steamboat Springs and Vail the company sells skiing snowboarding snow-shoeing mountain biking and golf equipment along with shoes shirts gloves and bags to carry it all. Stores also carry patio furniture grills hammocks and other accessories for the outdoor life and rent skiing and snowboarding gear. Christy's staff are all serious skiers and snowboarders who use the equipment they sell. The company was founded in 1958 by avid skiers Ed and Gale Crist.

|                        | Annual<br>Growth | 04/09 | 04/10 | 04/11 | 04/12 | 04/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.3%             | -     | 50.4  | 56.5  | 56.0  | 59.0  |
| Net income (\$ mil.)   | 20.0%            | -     | -     | 2.4   | 1.5   | 3.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 450   |

**CHROMADEX CORP**

NAS: CDXC

10900 Wilshire Blvd. Suite 650  
Los Angeles, CA 90024  
Phone: 310 388-6706  
Fax: -  
Web: www.chromadex.com

CEO: Robert Fried  
CFO: Kevin Farr  
HR: -  
FYE: December 31  
Type: Public

ChromaDex can talk a blue streak about the health benefits of blueberries. The company markets pterostilbene a plant-based chemical found in blueberries that is said to lower cholesterol and reduce the risk of cancer. Sold under the brand pTeroPure the phytochemical is used in about 20 different nutritional supplements including Nutraceutical's Solaray Super Resveratrol with Pterostilbene. ChromaDex also launched its own line of supplements in 2011 called BluScience that are sold at GNC and Walgreens. Biotech investor Philip Frost the chairman of Teva Pharmaceuticals owns almost 20% of ChromaDex.

|                        | Annual<br>Growth | 01/15 | 01/16* | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|-------|--------|-------|--------|--------|
| Sales (\$ mil.)        | 27.3%            | 15.3  | 22.0   | 26.8  | 21.2   | 31.6   |
| Net income (\$ mil.)   | -                | (5.4) | (2.8)  | (2.9) | (11.4) | (33.3) |
| Market value (\$ mil.) | 56.2%            | 49.6  | 67.2   | 182.3 | 323.9  | 189.0  |
| Employees              | 10.6%            | 74    | 82     | 93    | 74     | 100    |

\*Fiscal year change

**CHRYSLER GROUP LLC**

1000 Chrysler Dr.  
Auburn Hills MI 48326-2766  
Phone: 248-576-5741  
Fax: 908-903-2027  
Web: www.chubb.com

CEO: -  
CFO: Richard K Palmer  
HR: -  
FYE: December 31  
Type: Private

Chrysler hopes its crisis remains in its rearview mirror. After engineering an automotive resurrection by choosing a back-to-basics alliance with Fiat in 2009 the car-maker continues to manufacture its Chrysler brands including its Dodge Dart Fiat 500 Jeep Grand Cherokee SRT8 Jeep Wrangler Town & Country and Ram 1500 vehicles. Chrysler's trademarked MOPAR (Motor PARTs) automobile parts and service division carries almost 300,000 parts options and accessories for vehicle customization. Chrysler Group LLC emerged from a US government backed Chapter 11 bankruptcy in mid-2009. It was first founded by Walter Chrysler and organized as Chrysler Corporation in 1925.

**CHS INC**

NMS: CHSC L

5500 Cenex Drive  
Inver Grove Heights, MN 55077  
Phone: 651 355-6000  
Fax: -  
Web: www.chsinc.com

CEO: Jay D. Debertin  
CFO: Timothy Skidmore  
HR: Adam Holton  
FYE: August 31  
Type: Public

CHS is a major cooperative marketer of grain oilseed and energy resources in the US. It represents farmers ranchers and co-ops from the Great Lakes to Texas trading grain and selling farm supplies through its stores to members. The group processes soybeans for use in food and animal feeds and grinds wheat into flour. In addition to grain marketing it operates through joint ventures and a variety of business segments for the sale of soybean oil and crop nutrient products. CHS also provides insurance financial and risk-management services and operates petroleum refineries that sell Cenex-brand fuels lubricants and other energy products. The company does about 90% of its business in North America.

|                        | Annual<br>Growth | 08/15    | 08/16    | 08/17    | 08/18    | 08/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.0%)           | 34,582.4 | 30,347.2 | 31,934.8 | 32,683.3 | 31,900.5 |
| Net income (\$ mil.)   | 1.5%             | 781.0    | 424.2    | 127.9    | 775.9    | 829.9    |
| Market value (\$ mil.) | -                | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | (3.8%)           | 12,511   | 12,157   | 11,626   | 10,495   | 10,703   |

**CHS MCPHERSON REFINERY INC.**

2000 S MAIN ST  
MCPHERSON, KS 674609402  
Phone: 620-241-2340  
Fax: -  
Web: www.chsinc.com

CEO: -  
CFO: Timothy Skidmore  
HR: -  
FYE: August 31  
Type: Private

Cooperation is a refined art and refining a cooperative art for the National Cooperative Refinery Association (NCRA) which provides its member owners farm supply cooperatives CHS GROWMARK and MFA Oil with gasoline and diesel fuel through its oil refinery in McPherson Kansas. The refinery's production rate is 85000 barrels per day. Fuel from the refinery is allocated to member/owners on the basis of ownership percentages. In addition to the refinery NCRA owns Jayhawk Pipeline stakes in two other pipeline companies and an underground oil storage facility.

|                        | Annual Growth | 08/09 | 08/10 | 08/11   | 08/12   | 08/13   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 9.5%          | -     | -     | 3,405.1 | 4,045.1 | 4,081.0 |
| Net income (\$ mil.)   | 34.7%         | -     | -     | 378.6   | 705.2   | 686.8   |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 700     |

**CHUBB CORP.**
**NYS: CB**

15 Mountain View Road  
Warren, NJ 07059  
Phone: 908 903-2000  
Fax: 908 903-2003  
Web: www.chubb.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Here's the skinny on Chubb: The insurer is best known for comprehensive personal homeowners insurance for the demographic that owns yachts (the company insures those too). Chubb also offers commercial property/casualty insurance including multiple peril property and marine and workers' compensation. Its specialty insurance arm offers professional liability policies for executives across a spectrum of industries and also provides construction and commercial surety bonds. Chubb distributes its products through 8500 independent agents and brokers in 120 offices across the US and in more than 25 countries. The company began in 1882 when Thomas Chubb and his son began writing marine insurance in New York City.

|                        | Annual Growth | 12/09    | 12/10    | 12/11    | 12/12    | 12/13    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (0.0%)        | 50,449.0 | 50,249.0 | 50,865.0 | 52,184.0 | 50,433.0 |
| Net income (\$ mil.)   | 1.8%          | 2,183.0  | 2,174.0  | 1,678.0  | 1,545.0  | 2,345.0  |
| Market value (\$ mil.) | 18.4%         | 12,211.7 | 14,809.0 | 17,187.8 | 18,702.4 | 23,993.9 |
| Employees              | 0.0%          | 10,200   | 10,100   | 10,100   | 10,200   | 10,200   |

**CHUGACH ALASKA CORPORATION**

3800 CNTRPINT DR STE 1200  
ANCHORAGE, AK 99503  
Phone: 907-563-8866  
Fax: -  
Web: www.chugach.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

At the heart of Chugach Alaska Corporation is a vision of indigenous people running their own businesses on their own land. Chugach Alaska was formed following the activation of the Alaska Native Claims Settlement Act (which was passed by the US Congress in 1971) to provide land management services for the 928000-acre Chugach region of Alaska. The company derives the bulk of its sales from oil and gas production mining commercial timber and tourist activities that occur in the region and from its engagement in military base construction projects at more than 30 locations in Alaska the US Pacific Northwest and the Western Pacific. Chugach Alaska's shareholders consist of Aleut Eskimo and Indian natives.

|                        | Annual Growth | 12/13 | 12/14  | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 387.6%        | -     | 7.9    | 758.5 | 842.4 | 919.7 |
| Net income (\$ mil.)   | -             | -     | (12.7) | 22.7  | 35.7  | 20.8  |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 4,822 |

**CHUGACH ELECTRIC ASSOCIATION, INC.**

5601 Electron Drive  
Anchorage, AK 99518  
Phone: 907 563-7494  
Fax: -  
Web: www.chugachelectric.com

CEO: Lee D Thibert  
CFO: Sherri Highers  
HR: -  
FYE: December 31  
Type: Public

Deriving its name from an old Eskimo tribal word Chugach Electric Association generates transmits distributes and sells electricity in Alaska's railbelt region. This area extends from the coastal Chugach Mountains into central Alaska and includes the state's two largest cities (Anchorage and Fairbanks). The member-owned cooperative utility has 530 MW of generating capacity from its natural gas-fired and hydroelectric power plants. Serving 80300 metered retail locations Chugach Electric the largest electric utility in Alaska also sells wholesale power to other municipal and cooperative utilities in the region. In 2016 it agreed to buy Chicago-based Rex Electric and Technologies.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.9%)        | 281.3 | 216.4 | 197.7 | 224.7 | 202.3 |
| Net income (\$ mil.)   | (4.8%)        | 6.5   | 6.5   | 5.8   | 6.0   | 5.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | (0.7%)        | 301   | 291   | 288   | 291   | 293   |

**CHURCH & DWIGHT CO INC**
**NYS: CHD**

500 Charles Ewing Boulevard  
Ewing, NJ 08628  
Phone: 609 806-1200  
Fax: 609 497-7269  
Web: www.churchdwight.com

CEO: Matthew T. Farrell  
CFO: Richard A. (Rick) Dierker  
HR: Judy Zagorski  
FYE: December 31  
Type: Public

Whether you call it sodium bicarbonate or plain old baking soda Church & Dwight is a top maker of the powder under the ARM & HAMMER brand. The global consumer products company has expanded the key brand into a products portfolio powerhouse with laundry detergent (the company's top consumer business by sales) bathroom cleaners carpet deodorizer toothpaste antiperspirants industrial-grade carbonates cat litter and animal nutrition products. Beyond Arm & Hammer the company's top brands include XTRA and Oxiclean detergents Nair depilatories First Response pregnancy tests Orajel toothpaste Lil Critters and Vitafusion gummy vitamins SpinBrush toothbrushes and Trojan-brand condoms. More than 80% of sales comes from US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 5.9%          | 3,297.6  | 3,394.8  | 3,493.1  | 3,776.2  | 4,145.9  |
| Net income (\$ mil.)   | 8.3%          | 413.9    | 410.4    | 459.0    | 743.4    | 568.6    |
| Market value (\$ mil.) | (4.4%)        | 19,457.1 | 20,955.6 | 10,909.9 | 12,386.2 | 16,235.2 |
| Employees              | 2.9%          | 4,200    | 4,400    | 4,500    | 4,700    | 4,700    |

**CHURCH PENSION GROUP SERVICES CORPORATION**

445 Fifth Ave.  
New York NY 10016  
Phone: 212-592-1800  
Fax: 801-250-6099  
Web: www.cobblestones.com

CEO: T Period D Sullivan  
CFO: Daniel Kasle  
HR: -  
FYE: March 31  
Type: Private - Not-for-Pr

Broken stained glass window? Fractured clerical clavicle? Church Pension Group can help. Its Church Pension Fund Church Medical Trust and Church Life Insurance divisions provide pensions health plans life insurance disability coverage and other benefits for clergy and workers of the Protestant Episcopal Church in the US. Church Pension Group also maintains the Episcopal Church Clergy and Employees' Benefit Trust (the "Medical Trust") which was created in 1978 to provide benefits for the Church's employees and their families. The group's Church Insurance Companies division provides specialty property/casualty insurance plans tailored specifically for churches.

**CHURCHILL DOWNS, INC.**
**NMS: CHDN**

600 North Hurstbourne Parkway, Suite 400  
Louisville, KY 40222  
Phone: 502 636-4400  
Fax: -  
Web: www.churchilldownsincorporated.com

CEO: William C. (Bill) Carstanjen  
CFO: Marcia A. Dall  
HR: -  
FYE: December 31  
Type: Public

People might come for the mint juleps and fancy hats but they stay for the tokens. Churchill Downs is most famous for owning its namesake horse racing track that hosts the world-famous Kentucky Derby but it makes most of its money through its casino activities. The company owns five casinos and three hotels and holds stakes in four additional casinos; its casino operations span eight states. Its horse racing operations include four major race courses including Churchill Downs (Kentucky) Arlington International Race Course (Illinois) Calder Race Course (Florida) and Fair Grounds Race Course (Louisiana). Finally the company also operates a number of simulcast networks and off-track betting (OTB) facilities as well as a TwinSpires wagering deposit service that allows bettors to place bets online..

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.6%          | 812.9   | 1,212.3 | 1,308.6 | 882.6   | 1,009.0 |
| Net income (\$ mil.)   | 66.1%         | 46.4    | 65.2    | 108.1   | 140.5   | 352.8   |
| Market value (\$ mil.) | 26.5%         | 3,850.1 | 5,716.2 | 6,078.2 | 9,401.1 | 9,855.2 |
| Employees              | (4.0%)        | 4,825   | 4,530   | 4,000   | 4,300   | 4,100   |

**CHUY'S HOLDINGS INC**
**NMS: CHUY**

1623 Toomey Road  
Austin, TX 78704  
Phone: 512 473-2783  
Fax: -  
Web: www.chuys.com

CEO: Steve Hislop  
CFO: Jon W. Howie  
HR: -  
FYE: December 30  
Type: Public

Where can Tex-Mex connoisseurs and Elvis fans dine under one roof? Chuy's Holdings operates the Chuy's Tex-Mex casual dining restaurant chain which serves up a menu of enchiladas fajitas tacos and "big as yo' face" burritos as well as signature drinks like fresh-squeezed lime margaritas and Texas Martinis. Each of its nearly 70 restaurants offer patrons a funky vibrant and eclectic atmosphere decked out with Mexican folk art vintage hubcap-coated ceilings and a shrine to the "King of Rock and Roll" himself. Originally founded in Austin Texas in 1982 the company went public in mid-2012.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.9%         | 245.1 | 287.1 | 330.6 | 369.6 | 398.2 |
| Net income (\$ mil.)   | (16.7%)       | 11.5  | 12.9  | 17.2  | 29.0  | 5.5   |
| Market value (\$ mil.) | (2.0%)        | 328.5 | 524.9 | 555.4 | 472.8 | 302.7 |
| Employees              | 8.2%          | 6,567 | 7,295 | 8,200 | 9,000 | 9,000 |

**CHYRONHEGO CORP**
**NMS: CHYR**

5 Hub Drive  
Melville, NY 11747  
Phone: 631 845-2000  
Fax: -  
Web: www.chyron.com

CEO: Ariel Garcia  
CFO: Carl Blandino  
HR: -  
FYE: December 31  
Type: Public

ChyronHego (formerly Chyron) wants customers to stay tuned. The company develops makes and sells software hardware and cloud-based services providing graphics creation and management for live and pre-recorded television broadcasts. Its Windows-based products are used to create logos text and other images that can be superimposed over existing images to display information such as sports scores stock tickers and weather data. The firm's clients include ABC ESPN FOX News CNN and the BBC. In addition to broadcasters ChyronHego markets to post-production facilities government agencies schools health care providers and telecom service providers. In 2013 Chyron merged with Hego AB to form ChyronHego.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12  | 12/13 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 16.6%         | 25.6  | 27.7  | 31.6  | 30.2   | 47.4  |
| Net income (\$ mil.)   | -             | (3.1) | (2.4) | (4.2) | (22.3) | (7.8) |
| Market value (\$ mil.) | 0.5%          | 64.0  | 67.7  | 42.8  | 21.9   | 65.3  |
| Employees              | 16.3%         | 104   | 114   | 126   | 111    | 190   |

**CIANBRO CORPORATION**

101 CIANBRO SQ  
PITTSFIELD, ME 049676301  
Phone: 207-487-3311  
Fax: -  
Web: www.cianbro.com

CEO: Peter G. (Pete) Vigue  
CFO: Aldo Servello  
HR: -  
FYE: December 31  
Type: Private

One of the East Coast's largest civil and heavy industrial construction companies Cianbro welcomes requests from clients to help a brother out. Operating in a dozen sector markets in 40-plus states the employee-owned contractor specializes in modular construction marine and piling work transportation projects and pulp and paper construction projects. Other areas of expertise include chemical plants hydroelectric dams biotech and warehouses. Working with a fleet of 3500 owned equipment units Cianbro provides construction services from concept through implementation and works start-up commissioned and turn-key operations. Its clients have included L.L. Bean International Paper and the US government.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 0.0   | 429.0 | 385.0 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 0.0   | (6.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,639 |

**CIB MARINE BANCSHARES INC**
**NBB: CIBH**

19601 West Bluemound Road, Suite D  
Brookfield, WI 53045  
Phone: 262 695-6010  
Fax: 262 695-6014  
Web: www.cibmarine.com

CEO: J Brian Chaffin  
CFO: Patrick J Straka  
HR: -  
FYE: December 31  
Type: Public

CIB Marine Bancshares is semper fi to its banking strategy. The company owns CIBM Bank which operates in the Indianapolis Milwaukee and Phoenix markets. Through some 20 branches the bank caters to individuals and small-and midsized-business customers offering checking and savings accounts ATM and debit cards CDs and IRAs. The company's loan portfolio mainly consists of commercial mortgages business loans and commercial real estate construction loans. CIB Marine Bancshares emerged from Chapter 11 bankruptcy protection in early 2010.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 9.5%          | 501.9 | 571.2 | 653.6 | 662.4 | 721.3 |
| Net income (\$ mil.)   | 82.4%         | 0.3   | (0.6) | 4.1   | 27.0  | 3.3   |
| Market value (\$ mil.) | 34.8%         | 8.5   | 7.8   | 19.7  | 25.9  | 28.1  |
| Employees              | 5.9%          | 154   | -     | 171   | 183   | -     |

**CIBER, INC.**
**NYS: CIBR**

6312 South Fiddler's Green Circle, Suite 600E  
Greenwood Village, CO 80111  
Phone: 303 220-0100  
Fax: 303 220-7100  
Web: www.ciber.com

CEO: Michael Boustridge  
CFO: Christian Mezger  
HR: -  
FYE: December 31  
Type: Public

CIBER (Consultants in Business Engineering and Research) is a global IT consultancy that provides enterprise systems integration through consulting practices specializing in such software systems as Lawson Microsoft Oracle SAP and Salesforce.com as well as custom software development. It serves corporate customers in such industries as communications financial services manufacturing health care and education as well as not-for-profits. Its diverse client list includes Boeing The University of Texas System Duke Energy and Disney. Founded in 1974 CIBER earns just over half of its sales overseas; international offices in Europe operate through CIBER (UK) Ltd.

|                        | Annual Growth | 12/11  | 12/12  | 12/13  | 12/14  | 12/15 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (5.3%)        | 976.9  | 884.4  | 877.3  | 863.6  | 787.0 |
| Net income (\$ mil.)   | -             | (67.3) | (14.6) | (14.5) | (19.6) | 3.3   |
| Market value (\$ mil.) | (2.3%)        | 308.9  | 267.3  | 331.3  | 284.1  | 280.9 |
| Employees              | (2.0%)        | 6,500  | 6,700  | 6,500  | 6,500  | 6,000 |

**CIC GROUP, INC.**

530 MARYVILLE CENTRE DR # 100  
SAINT LOUIS, MO 631415838  
Phone: 314-682-2900  
Fax: -  
Web: www.cicgroup.com

CEO: Donald H Lange  
CFO: -  
HR: -  
FYE: November 30  
Type: Private

CIC Group can see clearly that its future (like its present) is in heavy manufacturing and construction. Its group of commercial and industrial subsidiaries specialize in the manufacture maintenance and repair of equipment for the crude oil natural gas coal and other energy industries. Its largest subsidiary is Nooter/Eriksen which supplies heat recovery steam generators for combustion gas turbines worldwide. CIC's Nooter Construction is a construction contractor serving the refining petrochemical pulp and paper and power industries among others. The employee-owned holding company was formed in 2002.

|                        | Annual Growth | 11/06 | 11/07 | 11/08   | 11/10 | 11/11 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (9.2%)        | -     | -     | 1,120.6 | 758.0 | 838.9 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0     | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 1,500 |

**CICERO INC**
**NBB: C1CN**

8000 Regency Parkway, Suite 542  
Cary, NC 27518  
Phone: 919 380-5000  
Fax: -  
Web: www.ciceroinc.com

CEO: John Broderick  
CFO: John Broderick  
HR: Rachel Wendel  
FYE: December 31  
Type: Public

Cicero takes a philosophical approach to integrating computer applications. The company provides application integration software used to link a variety of enterprise applications (including mainframe client/server and Web-based environments) primarily for financial service firms' contact centers. It also provides consulting project management and training services which account for more than a third of revenue. Customers include Affiliated Computer Services Deutsche Bank and Merrill Lynch. Cicero's roster of strategic partners includes resellers such as BluePhoenix Mphasis and Tata Consultancy. The company gets all of its sales in the US.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (18.4%)       | 1.9   | 1.9   | 1.3   | 1.3   | 0.8   |
| Net income (\$ mil.)   | -             | (3.9) | (2.8) | (3.9) | (2.1) | (2.1) |
| Market value (\$ mil.) | (29.8%)       | 3.7   | 4.4   | 1.3   | 1.7   | 0.9   |
| Employees              | (11.1%)       | 24    | 24    | 16    | 15    | 15    |

**CIENA CORP**
**NYS: CIEN**

7035 Ridge Road  
Hanover, MD 21076  
Phone: 410 694-5700  
Fax: 410 694-5750  
Web: www.ciena.com

CEO: Gary B. Smith  
CFO: James E. (Jim) Moylan  
HR: Jane Hobbs  
FYE: October 31  
Type: Public

Ciena Corp.'s optical transport and switching equipment increases the capacity of fiber-optic networks to meet the rising demands of video data and voice traffic. Users include telecommunications providers cable TV companies large-scale web services firms submarine network operators and governments. Besides hardware Ciena sells software to manage networks and automate many network tasks as well as services for designing deploying and managing networks. The company's biggest customers are companies like Verizon and AT&T and CenturyLink that operate large communications networks. More than half of sales are to US customers.

|                        | Annual Growth | 10/15   | 10/16   | 10/17   | 10/18   | 10/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.9%          | 2,445.7 | 2,600.6 | 2,801.7 | 3,094.3 | 3,572.1 |
| Net income (\$ mil.)   | 115.9%        | 11.7    | 72.6    | 1,262.0 | (344.7) | 253.4   |
| Market value (\$ mil.) | 11.4%         | 3,727.3 | 2,992.3 | 3,284.2 | 4,826.7 | 5,731.5 |
| Employees              | 4.5%          | 5,345   | 5,555   | 5,737   | 6,013   | 6,383   |

**CIFC CORP.**

250 PARK AVE STE 400  
NEW YORK, NY 101770502  
Phone: 212-624-1200  
Fax: -  
Web: www.cifc.com

CEO: -  
CFO: Rahul Agarwal  
HR: -  
FYE: December 31  
Type: Private

CIFC is searching for a new world of investments. Through subsidiaries the specialty finance company invests in and manages client assets such as asset-backed securities bank loans and government securities. It offers some 30 investment products including separately managed accounts and a private investment fund. CIFC has some \$14 billion of assets under management. Nearly 90% of its portfolio was once devoted to residential mortgage-backed securities (RMBS) but CIFC broadened its investment mix in the wake of the mortgage meltdown. Alternative investment platform F.A.B. Partners is buying CIFC for \$333 million.

|                        | Annual Growth | 12/11 | 12/12    | 12/13    | 12/14    | 12/15 |
|------------------------|---------------|-------|----------|----------|----------|-------|
| Assets (\$ mil.)       | (71.4%)       | -     | 10,504.9 | 11,600.2 | 13,148.1 | 244.6 |
| Net income (\$ mil.)   | -             | -     | (240.3)  | 96.8     | (12.3)   | 1.0   |
| Market value (\$ mil.) | -             | -     | -        | -        | -        | -     |
| Employees              | -             | -     | -        | -        | -        | 82    |

**CIM COMMERCIAL TRUST CORP**
**NMS: CMCT**

17950 Preston Road, Suite 600  
Dallas, TX 75252  
Phone: 972 349-3200  
Fax: -  
Web: www.cimcommercial.com

CEO: David Thompson  
CFO: Nathan D Debacker  
HR: Cindy Tucker  
FYE: December 31  
Type: Public

PMC Commercial Trust likes lending to little businesses. The real estate investment trust (REIT) makes small business loans primarily to limited-service hotel franchisees. The loans ranging from \$100,000 to \$4 million are secured by first liens on real estate and written for hotel owner/operators of national franchises such as Comfort Inn and Holiday Inn Express. PMC Commercial Trust also lends to owners of convenience stores restaurants and other small businesses. About 20% of its loan portfolio is concentrated in Texas. Subsidiaries are active in Small Business Administration (SBA) lending and in investing (as small business investment companies or SBICs). The company was founded in 1993.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (10.5%)       | 2,094.7 | 2,098.2 | 2,022.9 | 1,336.4 | 1,342.4 |
| Net income (\$ mil.)   | (53.7%)       | 24.4    | 24.4    | 34.5    | 379.7   | 1.1     |
| Market value (\$ mil.) | 0.3%          | 219.1   | 226.9   | 225.5   | 278.8   | 221.6   |
| Employees              | (37.6%)       | 33      | 10      | 10      | 2       | 5       |

**CIMAREX ENERGY CO**
**NYS: XEC**

1700 Lincoln Street, Suite 3700  
Denver, CO 80203  
Phone: 303 295-3995  
Fax: -  
Web: www.cimarex.com

CEO: Thomas E. Jorden  
CFO: G. Mark Burford  
HR: -  
FYE: December 31  
Type: Public

Cimarex Energy's energy is devoted to oil and natural gas exploration and production. The independent is focusing its operations developing assets in two regions — the Mid-Continent and the Permian Basin. The company reported proved reserves in 2016 of about 1.5 trillion cu. ft. of natural gas 106 million barrels of oil and more than 130 million barrels of natural gas liquids (NGLs). Cimarex Energy's 2016 production averaged 963 million cu. ft. of natural gas equivalent per day. In 2016 63% of its total proved reserves were located in the Mid-Continent region and 37% were in the Permian Basin.

|                        | Annual Growth | 12/14    | 12/15     | 12/16    | 12/17    | 12/18   |
|------------------------|---------------|----------|-----------|----------|----------|---------|
| Sales (\$ mil.)        | (0.9%)        | 2,424.2  | 1,452.6   | 1,257.3  | 1,918.2  | 2,339.0 |
| Net income (\$ mil.)   | 11.8%         | 507.2    | (2,408.9) | (431.0)  | 494.3    | 791.9   |
| Market value (\$ mil.) | (12.7%)       | 10,150.1 | 8,558.7   | 13,013.2 | 11,683.2 | 5,903.3 |
| Employees              | (0.9%)        | 991      | 925       | 856      | 910      | 955     |

**CINCINNATI BELL INC**

NYS: CBB

221 East Fourth Street  
Cincinnati, OH 45202  
Phone: 513 397-9900  
Fax: -  
Web: www.cincinnati-bell.com

CEO: Leigh R. Fox  
CFO: Andrew R. Kaiser  
HR: -  
FYE: December 31  
Type: Public

Cincinnati Bell isn't hanging up on copper yet but it is moving to provide telecommunication services through fiber optic cable as well as IT services. The company which has provide telephone service to the Cincinnati area since 1870 has invested in fiber optics to bring high-speed internet and entertainment services to residential customers through its FiOptics service. It also provides communications and IT services and hardware to businesses. In the meantime it divested its wireless licenses and de-emphasized its legacy landline business. It also provides IT and telecommunications services including telephone network and infrastructure services equipment sales and staffing services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.9%          | 1,278.2 | 1,167.8 | 1,185.8 | 1,288.5 | 1,378.2 |
| Net income (\$ mil.)   | -             | 75.6    | 353.7   | 102.1   | 35.1    | (69.8)  |
| Market value (\$ mil.) | 25.0%         | 160.1   | 180.7   | 1,121.6 | 1,046.3 | 390.4   |
| Employees              | 8.5%          | 3,100   | 3,250   | 3,400   | 3,500   | 4,300   |

**CINCINNATI BENGALS INC.**

1 Paul Brown Stadium  
Cincinnati OH 45202  
Phone: 513-621-3550  
Fax: 513-621-3570  
Web: www.bengals.com

CEO: Michael Brown  
CFO: William Scanlon  
HR: -  
FYE: February 28  
Type: Private

These Bengals prowl the jungle of the NFL. The Cincinnati Bengals professional football franchise traces an elite heritage having been formed by Hall of Fame coach Paul Brown in 1968 as part of the American Football League (AFL). Cincinnati joined the National Football League in 1970 when the AFL and NFL merged and went on to make two trips to the Super Bowl (losing both times to the San Francisco 49ers). The team plays host at Paul Brown Stadium which opened in 2000. Brown's family led by his son Mike Brown continues to control the Bengals.

**CINCINNATI FINANCIAL CORP.**

NMS: CINP

6200 S. Gilmore Road  
Fairfield, OH 45014-5141  
Phone: 513 870-2000  
Fax: -  
Web: www.cinfin.com

CEO: Steven J. Johnston  
CFO: Michael J. (Mike) Sewell  
HR: Greg Ziegler  
FYE: December 31  
Type: Public

Cincinnati Financial Corporation (CFC) provides a wide range of insurance products and services primarily in the midwestern and southeastern US. Its flagship firm Cincinnati Insurance (operating through four subsidiaries) sells commercial property liability excess and surplus auto bond and fire insurance. Personal lines include homeowners auto and liability products. The Cincinnati Insurance companies also sell life and disability coverage and annuities. Other CFC subsidiaries include CFC Investment (leasing and financing services) CSU Producers Resources (excess and surplus lines brokerage) and Cincinnati Global Underwriting (global specialty insurance).

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 4.0%          | 18,753.0 | 18,888.0 | 20,386.0 | 21,843.0 | 21,935.0 |
| Net income (\$ mil.)   | (14.0%)       | 525.0    | 634.0    | 591.0    | 1,045.0  | 287.0    |
| Market value (\$ mil.) | 10.6%         | 8,437.9  | 9,632.9  | 12,332.1 | 12,205.1 | 12,604.0 |
| Employees              | 3.8%          | 4,305    | 4,493    | 4,754    | 4,925    | 4,999    |

**CINEDIGM CORP**

NMS: CIDM

45 West 36th Street, 7th Floor  
New York, NY 10018  
Phone: 212 206 8600  
Fax: -  
Web: www.cinedigm.com

CEO: Christopher J McGurk  
CFO: Jeffrey S Edell  
HR: -  
FYE: March 31  
Type: Public

Cinedigm Digital Cinema (formerly known as Access Integrated Technologies or AccessIT) hopes to make digital the new cinema paradigm. The company provides software and services for the managed storage and electronic delivery of digital content to movie theaters for major film studios. It also provides alternative digital content to customers such as museums and educational venues. Major customers include Warner Bros. and Universal Pictures. Cinedigm in 2011 sold its digital delivery assets to Technicolor. It kept assets in key areas related to alternative content and digital cinema operational software.

|                        | Annual Growth | 03/15  | 03/16  | 03/17  | 03/18  | 03/19  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (15.6%)       | 105.5  | 104.4  | 90.4   | 67.7   | 53.5   |
| Net income (\$ mil.)   | -             | (31.3) | (41.7) | (15.1) | (18.5) | (16.2) |
| Market value (\$ mil.) | 4.1%          | 57.8   | 7.4    | 55.3   | 48.9   | 67.8   |
| Employees              | (7.3%)        | 141    | 126    | 114    | 110    | 104    |

**CINER RESOURCES LP**

NYS: CINR

Five Concourse Parkway, Suite 2500  
Atlanta, GA 30328  
Phone: 770 375-2300  
Fax: -  
Web: www.ciner.us.com

CEO: Oguz Erkan  
CFO: Scott Randall Humphreys  
HR: -  
FYE: December 31  
Type: Public

They say baking soda has plenty of household uses but soda ash provides even more. Ciner Resources operates a soda ash mining and production plant in Wyoming that annually produces about 2.5 million short tons of the raw material used in flat glass container glass detergents chemicals paper and other consumer and industrial products. Ciner Resources sells most of its soda ash to export firm American Natural Soda Ash Corporation (ANSAC). Turkey's Ciner Group's acquired OCI Chemical in 2015 and renamed it Ciner Resources.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.1%          | 465.0 | 486.4 | 475.2 | 497.3 | 486.7 |
| Net income (\$ mil.)   | 2.9%          | 44.5  | 51.5  | 41.4  | 41.6  | 49.9  |
| Market value (\$ mil.) | (4.4%)        | 516.6 | 448.6 | 582.9 | 504.7 | 431.1 |
| Employees              | 3.8%          | 420   | 476   | 473   | 476   | 488   |

**CINTAS CORPORATION**

NMS: CTAS

6800 Cintas Boulevard, P.O. Box 625737  
Cincinnati, OH 45262-5737  
Phone: 513 459-1200  
Fax: 513 573-4030  
Web: www.cintas.com

CEO: Scott D. Farmer  
CFO: J. Michael (Mike) Hansen  
HR: Amy Schroeder  
FYE: May 31  
Type: Public

Cintas has a uniform approach to business. The top uniform supplier in the US Cintas boasts more than 1 million clients and some 5 million people wear its garb each day. Cintas which sells leases and rents uniforms operates over 480 facilities in more than 330 cities; it leases over half of them. Besides offering shirts jackets slacks and footwear the company provides clean-room apparel and flame-resistant clothing. Other products offered by Cintas include uniform cleaning first-aid and safety products and clean-room supplies. Richard Farmer founded the company in 1968. Cintas is run by his son CEO Scott Farmer.

|                        | Annual Growth | 05/15   | 05/16   | 05/17    | 05/18    | 05/19    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 11.4%         | 4,476.9 | 4,905.5 | 5,323.4  | 6,476.6  | 6,892.3  |
| Net income (\$ mil.)   | 19.7%         | 430.6   | 693.5   | 480.7    | 842.6    | 885.0    |
| Market value (\$ mil.) | 26.7%         | 8,891.8 | 9,791.4 | 13,001.4 | 18,823.6 | 22,911.6 |
| Employees              | 8.9%          | 32,000  | 35,000  | 42,000   | 41,000   | 45,000   |

**CIPHERLOC CORP**
**NBB: CLOK**

825 Main Street, Suite 100  
Buda, TX 78610  
Phone: 512 772-4237  
Fax: -  
Web: www.cipherloc.net

CEO: Andrew Borene  
CFO: Gino J Mauriello  
HR: -  
FYE: September 30  
Type: Public

National Scientific keeps an eye on kids and it doesn't mind riding the bus. The company makes location-tracking products that incorporate digital video recording (DVR) devices Global Positioning System (GPS) technology and software. Its Gotcha! radio device alerts parents when a child wanders too far away while the Travado IBUS system provides position tracking and video monitoring of school buses. The company's Travado Mini product tracks the location of government and first responder vehicles. National Scientific has yet to be profitable. The company is owned by its executives and other shareholders.

|                        | Annual<br>Growth | 09/15  | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (48.5%)          | -      | 0.3   | 0.5   | 0.3   | 0.0   |
| Net income (\$ mil.)   | -                | (13.8) | (2.6) | (4.4) | (4.4) | (6.8) |
| Market value (\$ mil.) | (42.9%)          | 210.1  | 130.5 | 73.8  | 83.6  | 22.4  |
| Employees              | 5.1%             | 9      | 9     | 7     | 11    | 11    |

**CIRCOR INTERNATIONAL INC**
**NYS: CIR**

30 Corporate Drive, Suite 200  
Burlington, MA 01803-4238  
Phone: 781 270-1200  
Fax: -  
Web: www.circor.com

CEO: Scott A. Buckhout  
CFO: Rajeev Bhalla  
HR: Simon Pollitt  
FYE: December 31  
Type: Public

CIRCOR International is overflowing with valves and other highly engineered products used in the energy industrial and aerospace markets. The global diversified company designs manufactures and markets more than 10000 products namely a wide variety of valves used in flow control applications by the oil and gas petrochemical power generation and processing industries. It also makes landing gear sensors and controls for military and commercial aircraft. Products are sold directly and through about 1000 distributors in some 100 countries around the world.

|                        | Annual<br>Growth | 12/14   | 12/15 | 12/16   | 12/17 | 12/18   |
|------------------------|------------------|---------|-------|---------|-------|---------|
| Sales (\$ mil.)        | 8.7%             | 841.4   | 656.3 | 590.3   | 661.7 | 1,175.8 |
| Net income (\$ mil.)   | -                | 50.4    | 9.9   | 10.1    | 11.8  | (39.4)  |
| Market value (\$ mil.) | (22.9%)          | 1,196.3 | 836.5 | 1,287.6 | 966.1 | 422.7   |
| Employees              | 12.0%            | 2,800   | 2,500 | 2,400   | 4,400 | 4,400   |

**CIRRUS LOGIC INC**
**NMS: CRUS**

800 W. 6th Street  
Austin, TX 78701  
Phone: 512 851-4000  
Fax: -  
Web: www.cirrus.com

CEO: Jason P. Rhode  
CFO: Thurman K. Case  
HR: Dee Thompson  
FYE: March 30  
Type: Public

Cirrus Logic takes a sound approach to computing. The fabless semiconductor company long a leader in audio chips of all kinds develops integrated circuits (ICs) for specialized applications in consumer electronics energy and industrial equipment. Its more than 700 products include audio encoder/decoders (codecs) digital amplifiers digital audio converters and energy management devices. Cirrus Logic's audio chips are used in smartphones tablet and laptop computers Blu-ray Disc players gaming devices and digital TVs. Energy management products include LED driver ICs ADCs and DACs used to make LEDs digital utility meters and power supplies. The company gets most of its sales from customers in China.

|                        | Annual<br>Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.6%             | 916.6   | 1,169.3 | 1,538.9 | 1,532.2 | 1,185.5 |
| Net income (\$ mil.)   | 13.0%            | 55.2    | 123.6   | 261.2   | 162.0   | 90.0    |
| Market value (\$ mil.) | 6.0%             | 1,962.6 | 2,032.1 | 3,540.8 | 2,395.3 | 2,480.2 |
| Employees              | 8.9%             | 1,104   | 1,291   | 1,444   | 1,596   | 1,551   |

**CIRTRAN CORP.**
**NBB: CIRC**

4125 South 6000 West  
West Valley City, UT 84128  
Phone: 801 963-5112  
Fax: -  
Web: www.cirtran.com

CEO: Iehab Hawatmeh  
CFO: Iehab Hawatmeh  
HR: -  
FYE: December 31  
Type: Public

CirTran provides contract electronics manufacturing services through which it makes printed circuit boards and cables for customers in consumer electronics networking equipment the automotive industry and other markets. The company has established an Asian subsidiary in Shenzhen China that undertakes manufacturing services for a wider variety of products including cooking appliances fitness equipment and hair products. CirTran's Racore Technology subsidiary makes Ethernet adapter cards for PCs. Racore's customers include the Fire Department of New York City Lear Siegler Lockheed Martin the US Air Force and Walt Disney World.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (22.7%)          | 9.7   | 9.0   | 3.1   | 4.3   | 3.5   |
| Net income (\$ mil.)   | -                | (5.8) | (2.6) | (6.3) | (0.2) | 0.9   |
| Market value (\$ mil.) | -                | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Employees              | 40.8%            | 15    | 88    | 11    | 3     | 59    |

**CISCO SYSTEMS INC**
**NMS: CSCO**

170 West Tasman Drive  
San Jose, CA 95134  
Phone: 408 526-4000  
Fax: -  
Web: www.cisco.com

CEO: Charles H. (Chuck) Robbins  
CFO: Kelly A. Kramer  
HR: Jill Larsen  
FYE: July 27  
Type: Public

Cisco Systems is leading maker of the network gear — routers switches and servers as well as software — that moves information around the internet and corporate networks. The company which has dominated the market for internet protocol-based networking equipment also makes security devices internet conferencing systems and other networking equipment for businesses and government agencies. Software that controls networks has become an increasing focus for Cisco which also provides consulting services. Most sales come from customers in the Americas. Cisco's primary customers are large enterprises and telecommunications service providers but it also sells products designed for small businesses.

|                        | Annual<br>Growth | 07/15    | 07/16    | 07/17    | 07/18    | 07/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.4%             | 49,161.0 | 49,247.0 | 48,005.0 | 49,330.0 | 51,904.0 |
| Net income (\$ mil.)   | 6.7%             | 8,981.0  | 10,739.0 | 9,609.0  | 110.0    | 11,621.0 |
| Market value (\$ mil.) | -                | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | 1.4%             | 71,833   | 73,700   | 72,900   | 74,200   | 75,900   |

**CIT GROUP INC (NEW)**
**NYS: CIT**

11 West 42nd Street  
New York, NY 10036  
Phone: 212 461-5200  
Fax: -  
Web: www.cit.com

CEO: Ellen R. Alemany  
CFO: John J. Fawcett  
HR: James J. (Jim) Duffy  
FYE: December 31  
Type: Public

A stalwart in the big-business landscape for over a century CIT Group is a financial holding company that offers lending leasing debt restructuring equipment financing and advisory services to small- and mid-sized businesses in such industries as energy health care retail communications manufacturing IT services and sports. It operates a physical branch network in southern California and spans the US with its online banking platform. Founded in 1908 CIT expanded its consumer presence with the 2015 acquisition of OneWest.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 0.3%             | 47,880.0 | 67,498.8 | 64,170.2 | 49,278.7 | 48,537.4 |
| Net income (\$ mil.)   | (20.7%)          | 1,130.0  | 1,056.6  | (848.0)  | 468.2    | 447.1    |
| Market value (\$ mil.) | (5.4%)           | 4,827.0  | 4,006.5  | 4,307.3  | 4,968.3  | 3,862.2  |
| Employees              | 2.3%             | 3,360    | 4,900    | 4,410    | 4,167    | 3,678    |

**CITATION OIL & GAS CORP.**

14077 CUTTEN RD  
HOUSTON, TX 770692212  
Phone: 281-891-1000  
Fax: -  
Web: www.cogc.com

CEO: -  
CFO: Chris Phelps  
HR: -  
FYE: December 31  
Type: Private

Citation Oil & Gas is writing its own ticket to prosperity in the petroleum industry. The oil and gas development and production company has interests in about 15000 wells (in more than 480 separately designated fields) and reported 210 million barrels of proved oil equivalent reserves (91% oil) in 2012. Its oil fields are in the Mid-Continent Illinois Basin Permian Basin and Rocky Mountain regions. Citation seeks out properties with high levels of crude oil declining production with long reserve life and low risk. The company uses a variety of techniques to recover oil and gas including waterflood and infill drilling. Subsidiary Citation Crude Marketing sells the company's products to refiners.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17 | 12/18 |
|------------------------|---------------|-------|---------|---------|-------|-------|
| Sales (\$ mil.)        | 1.2%          | -     | 273.7   | 179.7   | 191.9 | 283.5 |
| Net income (\$ mil.)   | -             | -     | (227.7) | (129.8) | 74.1  | 125.9 |
| Market value (\$ mil.) | -             | -     | -       | -       | -     | -     |
| Employees              | -             | -     | -       | -       | -     | 507   |

**CITGO PETROLEUM CORPORATION**

1293 ELDRIDGE PKWY  
HOUSTON, TX 770771670  
Phone: 832-486-4000  
Fax: -  
Web: www.citgo.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

CITGO Petroleum is the fifth-largest independent refiner in the US. It refines and markets petroleum products including transportation fuels lubricants and petrochemicals. It markets CITGO branded gasoline through about 5300 independent retail outlets in about 30 US states mainly east of the Rockies. CITGO Petroleum owns oil refineries in Illinois Louisiana and Texas. The company has the refining capacity to process more than 749000 barrels of crude oil per day. It markets more than 600 types of lubricants and sells over 13 billion gallons of refined products annually. CITGO Petroleum is the operating subsidiary of PDV America itself a subsidiary of Venezuela's national oil company PDVSA.

|                        | Annual Growth | 12/03 | 12/04    | 12/15 | 12/16    | 12/17    |
|------------------------|---------------|-------|----------|-------|----------|----------|
| Sales (\$ mil.)        | (2.2%)        | -     | 32,277.1 | -     | 19,914.2 | 24,100.4 |
| Net income (\$ mil.)   | 1.0%          | -     | 625.0    | -     | 234.0    | 715.3    |
| Market value (\$ mil.) | -             | -     | -        | -     | -        | -        |
| Employees              | -             | -     | -        | -     | -        | 4,000    |

**CITI TRENDS INC**

104 Coleman Boulevard  
Savannah, GA 31408  
Phone: 912 236-1561  
Fax: -  
Web: www.cititrends.com

NMS: CTRN

CEO: Bruce D. Smith  
CFO: Stuart Clifford  
HR: Ivy D. Council  
FYE: February 02  
Type: Public

Citi Trends hopes to transport its customers to Trend City as quickly as possible. The fast-growing urban fashion apparel and accessory chain focuses primarily on the African-American market. Its brand-name (Baby Phat Dickies Rocawear) and private-label offerings (Diva Blue Vintage Harlem) — which include men's women's and children's clothing; shoes; fashion accessories; and housewares — sell for 30%-60% lower than department and specialty stores' regular prices. Citi Trends operates more than 500 stores in about 30 states. The company was founded in 1946 as Allied Department Stores.

|                        | Annual Growth | 01/15 | 01/16 | 01/17* | 02/18 | 02/19 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 3.5%          | 670.8 | 683.8 | 695.2  | 755.2 | 769.6 |
| Net income (\$ mil.)   | 24.3%         | 9.0   | 15.5  | 13.3   | 14.6  | 21.4  |
| Market value (\$ mil.) | (2.9%)        | 278.3 | 251.2 | 198.7  | 274.8 | 247.9 |
| Employees              | 1.4%          | 5,200 | 5,500 | 5,600  | 5,600 | 5,500 |

\*Fiscal year change

**CITIGROUP INC**

NYS: C

388 Greenwich Street  
New York, NY 10013  
Phone: 212 559-1000  
Fax: -  
Web: www.citigroup.com

CEO: Barbara J. Desoer  
CFO: John C. Gerspach  
HR: Jeffrey Friedman  
FYE: December 31  
Type: Public

This is the Citi that never sleeps. One of the largest financial services firms known to man Citigroup (also known as Citi) has some 200 million customer accounts and serves clients around the globe. It offers deposits and loans (mainly through Citibank) investment banking brokerage wealth management and other financial services. Trading in more than 160 countries and with approximately 142 million Citi-branded credit cards in circulation worldwide few other banks can equal Citigroup's global reach. Hit hard by the 2008 financial crisis Citi has been refocusing on its original mission — traditional banking. Citi has some \$1.9 trillion in assets and some \$1 trillion in deposits. Citigroup generates some 45% of its sales from North America.

|                        | Annual Growth | 12/14       | 12/15       | 12/16       | 12/17       | 12/18       |
|------------------------|---------------|-------------|-------------|-------------|-------------|-------------|
| Assets (\$ mil.)       | 1.0%          | 1,842,530.0 | 1,731,210.0 | 1,792,077.0 | 1,842,465.0 | 1,917,383.0 |
| Net income (\$ mil.)   | 25.3%         | 7,313.0     | 17,242.0    | 14,912.0    | (6,798.0)   | 18,045.0    |
| Market value (\$ mil.) | -             | 0.0         | 0.0         | 0.0         | 0.0         | 0.0         |
| Employees              | (4.1%)        | 241,000     | 231,000     | 219,000     | 209,000     | 204,000     |

**CITIZENS & NORTHERN CORP**

NAS: CZNC

90-92 Main Street  
Wellsboro, PA 16901  
Phone: 570 724-3411  
Fax: -  
Web: www.cnbankpa.com

CEO: J. Bradley (Brad) Scovill  
CFO: Mark A. Hughes  
HR: -  
FYE: December 31  
Type: Public

Citizens & Northern Corp. is the holding company for Citizens & Northern (C&N) Bank Citizens & Northern Investment Corp. and Bucktail Life Insurance Company. Its primary business and largest subsidiary is C&N Bank a community bank that serves individuals and commercial customers in Pennsylvania and New York. The bank operates more than 25 branches and offers online and telebanking services. The firm's other subsidiaries are Citizens & Northern Investment Corp. which provides investment services and Bucktail Life Insurance a provider of credit life and property/casualty reinsurance. The bank holding company has assets of more than \$1.3 billion.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.0%          | 1,242.0 | 1,223.4 | 1,242.3 | 1,277.0 | 1,290.9 |
| Net income (\$ mil.)   | 6.5%          | 17.1    | 16.5    | 15.8    | 13.4    | 22.0    |
| Market value (\$ mil.) | 6.3%          | 254.6   | 258.7   | 322.8   | 295.7   | 325.6   |
| Employees              | 1.8%          | 278     | 283     | 291     | 296     | 299     |

**CITIZENS BANCSHARES CORP. (GA)**

NBB: CZBS

230 Peachtree Street, N.W., Suite 2700  
Atlanta, GA 30303  
Phone: 404 659-5959  
Fax: -  
Web: www.ctbconnect.com

CEO: Cynthia N Day  
CFO: Samuel J Cox  
HR: -  
FYE: December 31  
Type: Public

One of the largest minority-led financial institutions in the US Citizens Bancshares is the holding company for Citizens Trust Bank which serves the Atlanta and Columbus Georgia and Birmingham and Eutaw Alabama communities from about 10 branch offices. The bank provides standard services such as checking and savings accounts CDs IRAs credit cards financial planning and investments. Its lending portfolio mainly consists of loans secured by one- to four-family residences multi-family dwellings or commercial or industrial real estate. Former chairman and Atlanta-area entrepreneur and philanthropist Herman J. Russell owns about 30% of Citizens Bancshares' stock.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.0%          | 395.6 | 387.7 | 395.6 | 388.6 | 395.8 |
| Net income (\$ mil.)   | 27.5%         | 0.8   | 1.3   | 1.8   | 1.8   | 2.0   |
| Market value (\$ mil.) | 18.8%         | 9.8   | 13.3  | 19.2  | 17.3  | 19.5  |
| Employees              | (2.6%)        | 105   | 102   | 104   | 97    | -     |

**CITIZENS COMMUNITY BANCORP INC (MD)**
**NMS: CZWI**

2174 EastRidge Center  
Eau Claire, WI 54701  
Phone: 715 836-9994  
Fax: -  
Web: www.ccf.us

CEO: Stephen Bianchi  
CFO: James S Broucek  
HR: -  
FYE: December 31  
Type: Public

Citizens Community Bancorp is the holding company for Citizens Community Federal a community bank with about 20 branches in Wisconsin southern Minnesota and northern Michigan. Serving consumers and businesses the bank offers standard deposit services such as savings checking money market and retirement accounts as well as a variety of loan products. The bank focuses its lending activities on one- to four-family mortgages which represent more than half of its loan portfolio. The bank also offers consumer loans such as auto and personal loans; it does not routinely make commercial loans. Founded in 1938 Citizens Community was a state-chartered credit union until 2001.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18* | 12/18   |
|------------------------|------------------|-------|-------|-------|--------|---------|
| Assets (\$ mil.)       | 30.5%            | 580.1 | 695.9 | 940.7 | 975.4  | 1,287.9 |
| Net income (\$ mil.)   | (21.6%)          | 2.6   | 2.6   | 2.5   | 4.3    | 1.3     |
| Market value (\$ mil.) | 7.2%             | 96.8  | 122.5 | 152.8 | 153.3  | 119.4   |
| Employees              | 15.3%            | 173   | 176   | 224   | 282    | 265     |

\*Fiscal year change

**CITIZENS ENERGY GROUP**

2020 N MERIDIAN ST  
INDIANAPOLIS, IN 462021306  
Phone: 317-924-3341  
Fax: -  
Web: www.citizensenergygroup.com

CEO: Jeffrey Harrison  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Hoosiers are happy to have their homes provided with gas and water services by Public Utilities of the City of Indianapolis (dba Citizens Energy and CWA Authority public charitable trusts). Its Citizens Water unit provides water and wastewater services to 300000 customers in Indianapolis; Citizens Gas serves more than 266000 gas customers. Citizens Energy also provides steam heating and chilled water cooling services to about 250 customers through Citizens Thermal Energy. The regional utility also has a small oil production unit (Citizens Oil Division). Its Citizens Resources unit has joint venture stakes in some companies not regulated by the Indiana Utility Regulatory Commission such as ProLiance Energy.

|                        | Annual<br>Growth | 09/08 | 09/09 | 09/10 | 09/11 | 09/12  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 25.7%            | -     | -     | 440.7 | 463.6 | 696.4  |
| Net income (\$ mil.)   | -                | -     | -     | (1.8) | 32.4  | (11.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 1,100  |

**CITIZENS EQUITY FIRST CREDIT UNION**

5401 W. Dirksen Pkwy.  
Peoria IL 61607  
Phone: 309-633-7000  
Fax: 309-633-3926  
Web: www.cefcu.com

CEO: -  
CFO: Charles E Walker  
HR: Cindy Sarff  
FYE: December 31  
Type: Private - Not-for-Pr

Citizens Equity First Credit Union (CEFCU) first gained traction in 1937 as the credit union of mammoth equipment manufacturer Caterpillar. Through some 20 branches CEFCU now serves employees of more than 550 companies and people who live and work in about a dozen counties in central Illinois and portions of northern California. It boasts more than 275000 members who have access to financial services such as checking and savings accounts CDs home auto and education loans credit cards investments and life and auto insurance. The credit union offers estate retirement and tax planning services through subsidiary CEFCU Financial Services and its partnership with MEMBERS Trust Company.

**CITIZENS FINANCIAL CORP. (WV)**
**NBB: CIWV**

213 Third Street  
Elkins, WV 26241  
Phone: 304 636-4095  
Fax: 304 636-6924  
Web: www.cnbelkins.com

CEO: Robert J Schoonover  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The proletariat should not confuse Citizens Financial with Citizens Financial Corporation (in Kentucky) Citizens Financial Group (Rhode Island) or Citizens Financial Services (Pennsylvania). This Citizens Financial is the holding company of Citizens National Bank which has about a half-dozen offices in central and eastern West Virginia. Citizens National Bank offers savings and checking accounts consumer and commercial loans trust services and other financial services and products. Real estate loans — including mortgages home equity loans and construction loans — account for some 80% of the bank's lending portfolio.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (1.2%)           | 243.0 | 246.6 | 282.5 | 208.7 | 220.8 |
| Net income (\$ mil.)   | 0.1%             | 2.1   | 1.0   | 0.9   | 1.5   | 2.1   |
| Market value (\$ mil.) | (10.5%)          | 35.3  | 20.4  | 12.7  | 12.2  | 14.5  |
| Employees              | (3.9%)           | 91    | 88    | 84    | -     | -     |

**CITIZENS FINANCIAL GROUP INC (NEW)**
**NYS: CFG**

One Citizens Plaza  
Providence, RI 02903  
Phone: 401 456-7000  
Fax: 401 455-5927  
Web: www.citizensbank.com

CEO: Bruce Van Saun  
CFO: John F. Woods  
HR: Melissa Arronte  
FYE: December 31  
Type: Public

Paper plastic or coin? No matter — Citizens Financial Group can handle it all. The company's main operating subsidiary is consumer bank Citizens Bank which spans some 1150 branches across eleven US states in the Northeast and the Midwest and boasts more than \$150 billion in assets. The bank's branches are often found in supermarkets and offer standard retail and commercial services as well as investment services insurance employer-sponsored retirement plans student loans and vehicle lending. Citizens Financial also operates a network of non-branch banking offices.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 4.8%             | 132,857.0 | 138,208.0 | 149,520.0 | 152,336.0 | 160,518.0 |
| Net income (\$ mil.)   | 18.8%            | 865.0     | 840.0     | 1,045.0   | 1,652.0   | 1,721.0   |
| Market value (\$ mil.) | 4.6%             | 11,585.0  | 12,204.7  | 16,603.9  | 19,563.0  | 13,854.4  |
| Employees              | (0.3%)           | 18,310    | 17,700    | 18,000    | 17,600    | 18,100    |

**CITIZENS FINANCIAL SERVICES INC**
**NBB: CZFS**

15 South Main Street  
Mansfield, PA 16933  
Phone: 570 662-2121  
Fax: -  
Web: www.firstcitizensbank.com

CEO: Randall E Black  
CFO: Mickey L Jones  
HR: -  
FYE: December 31  
Type: Public

Citizens Financial Services is an upstanding resident of the financial community. The holding company for First Citizens National Bank serves north-central Pennsylvania's Tioga Potter and Bradford counties and southern New York. Through some 15 branches the bank offers checking savings time and deposit accounts as well as real estate commercial industrial residential and consumer loans. Residential mortgage loans account for more than half of the bank's total loan portfolio. The Trust and Investment division offers investment advice and employee benefits coordination as well as estate and retirement planning services. Insurance is offered through the First Citizen's Insurance Agency subsidiary.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 11.5%            | 925.0 | 1,163.0 | 1,223.0 | 1,361.9 | 1,430.7 |
| Net income (\$ mil.)   | 7.7%             | 13.4  | 11.6    | 12.6    | 13.0    | 18.0    |
| Market value (\$ mil.) | 0.9%             | 189.9 | 173.4   | 187.6   | 223.0   | 196.6   |
| Employees              | 7.4%             | 206   | 280     | 270     | 273     | 274     |



**CITIZENS FIRST CORP.**

NMS: CZFC

1065 Ashley Street  
Bowling Green, KY 42103  
Phone: 270 393-0700  
Fax: -  
Web: www.citizensfirstbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Citizens First puts the folks of southwestern Kentucky before all else. Founded in 1975 as a small private-investment club Citizens First is the holding company for Citizens First Bank which serves consumers and area businesses through about a dozen locations and 20 ATMs. The company's loan portfolio includes primarily commercial and residential mortgages and business loans. The company also provides title insurance services. Through alliances with other firms it offers its customers trust and investment services as well as insurance products. Fellow Kentucky bank Porter Bancorp withdrew its offer to acquire a controlling stake in Citizens First in late 2009.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.2%          | 410.2 | 412.8 | 432.2 | 455.4 | 465.4 |
| Net income (\$ mil.)   | 22.1%         | 1.8   | 3.2   | 3.6   | 4.2   | 4.1   |
| Market value (\$ mil.) | 24.9%         | 24.9  | 30.1  | 34.7  | 45.5  | 60.6  |
| Employees              | (0.5%)        | 100   | 97    | 98    | 95    | 98    |

**CITIZENS HOLDING CO**

NMS: CIZN

521 Main Street  
Philadelphia, MS 39350  
Phone: 601 656-4692  
Fax: -  
Web: www.citizensholdingcompany.com

CEO: Greg L McKee  
CFO: Robert T Smith  
HR: -  
FYE: December 31  
Type: Public

Citizens Holding Company has taken the proletariat approach to banking. The firm is the holding company for The Citizens Bank of Philadelphia Mississippi which operates some 20 locations in the eastern part of the state. Founded in 1908 the bank targets individuals and local businesses offering products such as checking and savings accounts money market accounts CDs IRAs and trust services. Lending activities consist mostly of real estate loans (about 70% of the loan portfolio) and commercial industrial and agricultural loans (more than 10%). Citizens Holding offers discount brokerage services through an agreement with First Tennessee Bank. Subsidiary Title Services offers title insurance.

|                        | Annual Growth | 12/14 | 12/15 | 12/16   | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Assets (\$ mil.)       | 1.0%          | 921.1 | 973.5 | 1,025.2 | 993.1 | 958.6 |
| Net income (\$ mil.)   | (2.7%)        | 7.4   | 7.6   | 6.7     | 3.7   | 6.7   |
| Market value (\$ mil.) | 2.0%          | 95.3  | 116.3 | 126.8   | 113.3 | 103.0 |
| Employees              | (0.5%)        | 264   | 262   | 264     | 265   | 259   |

**CITIZENS, INC. (AUSTIN, TX)**

NYS: CIA

14231 Tandem Blvd., 2nd Floor  
Austin, TX 78758  
Phone: 512 837-7100  
Fax: -  
Web: www.citizensinc.com

CEO: Geoffrey M. Kolander  
CFO: David S. Jorgensen  
HR: -  
FYE: December 31  
Type: Public

Citizens aims to prepare its customers for two of life's certainties: living and dying. A holding company Citizens provides ordinary life insurance in niche markets through its various operating subsidiaries. Through its CICA Life Insurance Company it issues life insurance in US dollars to wealthy individuals in Latin America and Taiwan. On the other end of the economic and life spectrum its Home Service segment sells life insurance to lower-income individuals in the a few Midwest and southern states primarily to cover final expenses and burial costs. The company has \$1.4 billion of assets and \$4.7 billion of insurance in force.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.3%          | 1,417.6 | 1,484.0 | 1,583.7 | 1,644.5 | 1,615.6 |
| Net income (\$ mil.)   | -             | (6.5)   | (3.6)   | 2.0     | (38.1)  | (11.1)  |
| Market value (\$ mil.) | (0.3%)        | 380.6   | 372.1   | 491.8   | 368.1   | 376.6   |
| Employees              | 20.7%         | 306     | 620     | 730     | 443     | 650     |

**CITRIX SYSTEMS INC**

NMS: CTXS

851 West Cypress Creek Road  
Fort Lauderdale, FL 33309  
Phone: 954 267-3000  
Fax: 954 267-9319  
Web: www.citrix.com

CEO: David J. Henshall  
CFO: Mark M. Coyle  
HR: -  
FYE: December 31  
Type: Public

Software and devices from Citrix Systems make seamless connections between its customers' computer systems and networks and their employees' computers and mobile devices. With Citrix products PCs IP phones smartphones and other devices can get remote and secure access to applications across wired and wireless networks. Its product line includes application virtualization software (Citrix Virtual Apps and Desktops) network access devices (Citrix ADC) cloud computing connectivity and mobility applications (Citrix Endpoint Management). Citrix also offers managed online collaboration services for meetings technical support and remote desktop access. The US accounts for more than 50% of revenue.

|                        | Annual Growth | 12/14   | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | (1.4%)        | 3,142.9 | 3,275.6 | 3,418.3  | 2,824.7  | 2,973.9  |
| Net income (\$ mil.)   | 23.0%         | 251.7   | 319.4   | 536.1    | (20.7)   | 575.7    |
| Market value (\$ mil.) | 12.6%         | 8,385.5 | 9,943.0 | 11,738.4 | 11,566.2 | 13,466.7 |
| Employees              | (5.0%)        | 10,081  | 9,500   | 9,600    | 7,500    | 8,200    |

**CITRUS VALLEY HEALTH PARTNERS, INC.**

210 W SAN BERNARDINO RD  
COVINA, CA 917231515  
Phone: 626-331-7331  
Fax: -  
Web: www.cvhf.org

CEO: Robert Curry  
CFO: Lois Conyers  
HR: -  
FYE: December 31  
Type: Private

Citrus Valley Health Partners is a 660-bed hospital system that serves the residents of California's San Gabriel Valley region located between Los Angeles and San Bernardino. It operates through four health care facilities: Citrus Valley Medical Center (CVMC) Queen of the Valley Campus CVMC Inter-Community Campus Foothill Presbyterian Hospital and Citrus Valley Hospice. Citrus Valley Health Partners also operates a home health care provider that offers nursing and rehabilitation care. The hospital system boasts several areas of specialty including diabetes care cancer treatment palliative care wound care and cardiac therapy.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 118.5%        | -     | 58.2  | 61.1  | 64.4  | 606.3 |
| Net income (\$ mil.)   | -             | -     | (2.1) | 0.9   | 2.5   | 21.1  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,800 |

**CITY HARVEST, INC.**

6 E 32ND ST FL 5  
NEW YORK, NY 100165415  
Phone: 646-412-0600  
Fax: -  
Web: www.cityharvest.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The folks at City Harvest have found a way to harvest food straight from the asphalt of New York City streets. City Harvest is a not-for-profit organization that delivers food to about 600 soup kitchens food pantries shelters and community food programs in New York. The organization distributes more than 25 million pounds of excess food each year feeding some 260,000 men women and children each week. Founded by Helen verDuin Palit in 1982 City Harvest works with more than 1900 food donors such as Tropicana Dannon Whole Foods D'Agostino Supermarkets and Au Bon Pain as well as roughly 28,000 financial supporters to bring food to the city streets.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%          | -     | 115.1 | 122.7 | 123.6 | 136.7 |
| Net income (\$ mil.)   | -             | -     | (1.4) | (0.7) | 0.5   | 0.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 140   |

**CITY HOLDING CO.**
**NMS: CHCO**

25 Gateway Road  
Charleston, WV 25313  
Phone: 304 769-1100  
Fax: -  
Web: www.bankatcity.com

CEO: Charles R. (Skip) Hageboeck  
CFO: David L. Bumgarner  
HR: Craig G. Stilwell  
FYE: December 31  
Type: Public

Take Me Home Country Roads may be the (unofficial) state song of West Virginia but City Holding hopes all roads lead to its City National Bank of West Virginia subsidiary which operates more than 80 branches in the Mountaineer State and in neighboring areas of southern Ohio eastern Kentucky and northern Virginia. Serving consumers and regional businesses the nearly \$4 billion bank offers standard deposit products loans credit cards insurance trust and investment services. Residential mortgages and home equity loans constitute more than half of City Holding's \$2.5 billion loan portfolio though the bank also writes commercial industrial commercial mortgage and installment consumer loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 9.1%          | 3,461.6 | 3,714.1 | 3,984.4 | 4,132.3 | 4,899.0 |
| Net income (\$ mil.)   | 7.2%          | 53.0    | 54.1    | 52.1    | 54.3    | 70.0    |
| Market value (\$ mil.) | 9.8%          | 770.3   | 755.6   | 1,119.1 | 1,117.0 | 1,119.0 |
| Employees              | 0.1%          | 889     | 853     | 847     | 839     | 891     |

**CITY NATIONAL CORP. (BEVERLY HILLS, CA)**
**NYS: CYN**

City National Plaza, 555 South Flower Street  
Los Angeles, CA 90071  
Phone: 213 673-7700  
Fax: -  
Web: www.cnb.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

For celebrity sightings forget the Hollywood Homes Tour and camp out at City National Bank. The flagship subsidiary of City National Corporation has been known as "Bank to the Stars" since opening in Beverly Hills in 1954. The bank has since grown to some 80 branches in Southern California the San Francisco Bay area and Nevada as well as New York City Nashville and Atlanta. It focuses on personal and business banking investment management and trust services. The bank provides customized service tailoring its offerings to meet the needs of its high-powered clientele. Its target market includes small to mid-sized businesses entrepreneurs professionals and affluent individuals in urban markets.

|                        | Annual Growth | 12/09    | 12/10    | 12/11    | 12/12    | 12/13    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 9.0%          | 21,078.8 | 21,353.1 | 23,666.3 | 28,618.5 | 29,718.0 |
| Net income (\$ mil.)   | 45.5%         | 51.3     | 131.2    | 172.4    | 208.0    | 230.0    |
| Market value (\$ mil.) | 14.8%         | 2,470.8  | 3,324.7  | 2,393.8  | 2,683.2  | 4,292.4  |
| Employees              | 4.3%          | 3,017    | 3,178    | 3,256    | 3,472    | 3,566    |

**CITY OF ALEXANDRIA**

301 KING ST  
ALEXANDRIA, VA 223143211  
Phone: 703-746-4000  
Fax: -  
Web: www.alexandriacitywebsite.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Historically a wartime victim of occupying forces modern Alexandria is home to many Defense Department contractors and employees. It uses a council-manager form of government wherein the mayor is part of the six-member city council (all elected at large) which determines city policy. The city manager works to carry out the policy and run the day-to-day operations of Alexandria. In addition to the city manager the council also appoints the city attorney city clerk and members of various commissions and boards. Alexandria's more than 30 departments operate on an annual budget of about \$400 million and serve about 130,000 citizens. The city was founded in 1749.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 730.0 | 751.0 | 842.3 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 3.4   | 15.3  | 108.9 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,375 |

**CITY OF BOSTON**

1 CITY HALL STE 242  
BOSTON, MA 022011020  
Phone: 617-635-4545  
Fax: -  
Web: www.aftma.net

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Boston's legacy includes a famous Tea Party Paul Revere's Ride and clam chowder. With about 625,000 residents Boston has been called the economic and cultural hub of New England. The Greater Boston metro area is home to about 4.6 million people making it the 10th largest city in the US. Boston also boasts world class educational institutions (Harvard Massachusetts Institute of Technology) champion sports teams (Red Sox Celtics Patriots) and a rich cultural and historical identity. Boston is also the capital of Massachusetts.

|                        | Annual Growth | 12/12 | 12/13* | 06/15   | 06/16   | 06/17   |
|------------------------|---------------|-------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 320.2%        | -     | 11.4   | 3,278.1 | 3,393.1 | 3,542.4 |
| Net income (\$ mil.)   | 206.0%        | -     | 1.1    | 79.3    | 139.0   | 93.9    |
| Market value (\$ mil.) | -             | -     | -      | -       | -       | -       |
| Employees              | -             | -     | -      | -       | -       | 18,760  |

\*Fiscal year change

**CITY OF DENTON**

215 E MCKINNEY ST  
DENTON, TX 762014299  
Phone: 940-349-8200  
Fax: -  
Web: www.cityofdenton.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Texans who prefer a more laid-back atmosphere than Dallas or Houston can find a home in the City of Denton. The mayor and six city council members (elected for two-year terms) govern the city which has a population of about 120,000. Founded in 1857 by lawyer and preacher John Denton the city is home to the University of North Texas (third-largest in the state with 40,000 students) and Texas Woman's University. Denton which operates with an annual budget of about \$550 million has about 20 public schools some 30 parks and a public library with three branches.

|                        | Annual Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.6%          | -     | 123.1 | 0.0   | 140.6 | 145.0 |
| Net income (\$ mil.)   | 25.9%         | -     | 5.9   | 6.3   | 22.4  | 11.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,000 |

**CITY OF HOUSTON TEXAS**

901 Bagby St.  
Houston TX 77002  
Phone: 713-837-0311  
Fax: 210-207-4217  
Web: www.sanantonio.gov

CEO: -  
CFO: Tantri Emo  
HR: -  
FYE: June 30  
Type: Government Agency

It is bigger in Texas when you consider the City of Houston. As the largest city in the state and one of the largest cities nationwide Houston is more than an oil town. Founded in 1836 and home to Rice University and the Astros it also has a noteworthy museum district and operates the Texas Medical Center one of the world's largest health care facilities. While a mayor oversees Houston's management 14 council members (elected for two-year terms) have the power to enact and enforce city ordinances. With a population of more than 2 million Houston operates through some 20 departments including health and human services police and parks and recreation. It has an annual budget of about \$2 billion.

**CITY OF LAREDO**

1110 HOUSTON ST  
LAREDO, TX 780408019  
Phone: 956-791-7308  
Fax: -

CEO: -  
CFO: -  
HR: Monica Flores  
FYE: September 30  
Type: Private

Laredo is Texas' 10 th -largest city. Located right across the Rio Grande River from Nuevo Laredo Mexico the city has a population of more than 235000. Due to its location along the border Laredo is a major point of entry for trade between Mexico and the US. The area's major employers are government agencies such as those with the local school district city Webb County and US Border Patrol.

|                        | Annual<br>Growth | 12/14 | 12/15* | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 1.9%             | -     | 276.0  | 280.4 | 281.8 | 291.9 |
| Net income (\$ mil.)   | (9.5%)           | -     | 23.9   | 14.0  | (8.6) | 17.7  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 2,100 |

\*Fiscal year change

**CITY OF LONG BEACH**

333 W OCEAN BLVD  
LONG BEACH, CA 908024664  
Phone: 562-570-6450  
Fax: -  
Web: www.cityauditorlauradoud.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

It's a city it's a port it's Long Beach. The City of Long Beach boasts the Port of Long Beach one of the busiest ports in the nation. With a population of more than 460000 Long Beach is part of the greater Los Angeles metropolitan area. The city uses a charter form of government with an elected mayor and city council as well as an appointed city manager. It's also known for its large oil reserves managed by the Long Beach Gas & Oil Department.

|                        | Annual<br>Growth | 09/14 | 09/15   | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | 6.3%             | -     | 648.7   | 675.0 | 716.4 | 779.1 |
| Net income (\$ mil.)   | -                | -     | (119.2) | (1.9) | 9.2   | 26.6  |
| Market value (\$ mil.) | -                | -     | -       | -     | -     | -     |
| Employees              | -                | -     | -       | -     | -     | 5,028 |

**CITY OF LUBBOCK**

1625 13TH ST  
LUBBOCK, TX 794013830  
Phone: 806-775-2278  
Fax: -  
Web: www.mylubbock.us

CEO: -  
CFO: -  
HR: Scott Snider  
FYE: September 30  
Type: Private

Lubbock or leave it! Famous as the home to Texas Tech and rock and roll legend Buddy Holly the City of Lubbock is located in northwest Texas at the center of the area known as the South Plains. Main industries within the region include agriculture (primarily cotton) ranching oil and gas mining and manufacturing. Lubbock has a population of about 238000 and is governed by a council-manager system consisting of a seven- person city council headed by the mayor and its city manager. The City was formed in 1890 and named after a former Texas Ranger and Confederate officer.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.4%             | -     | 184.2 | 188.5 | 197.3 | 228.5 |
| Net income (\$ mil.)   | (22.1%)          | -     | 26.7  | 38.9  | (6.9) | 12.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,700 |

**CITY OF MESA**

20 E MAIN ST  
MESA, AZ 852017425  
Phone: 480-644-2011  
Fax: -  
Web: www.mesaaz.gov

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

This city which literally covers a "mesa" or plateau stands roughly 100 feet higher than Phoenix and spreads across 130 square miles. With a population of more than 468000 the City of Mesa is the third-largest city in Arizona behind Phoenix and Tucson. Its city government consists of the mayor six city council members (elected to four-year terms) and a city manager. Mesa is also home to the Chicago Cubs baseball team during spring training. The city was founded in 1878 by Mormon (Latter-day Saint or LDS) pioneers who gave it its name; Mesa still has a large Mormon population. It was incorporated in 1883.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.3%             | -     | -     | -     | 476.3 | 515.6 |
| Net income (\$ mil.)   | 22.4%            | -     | -     | -     | 38.4  | 47.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,068 |

**CITY OF SALINAS**

200 LINCOLN AVE  
SALINAS, CA 939012639  
Phone: 831-758-7256  
Fax: -  
Web: www.cityofsalinas.com

CEO: -  
CFO: -  
HR: Marina Horta-Gallegos  
FYE: June 30  
Type: Private

It isn't known as the "Salad Bowl of America" for nothing; Salinas Valley is responsible for more than 80% of the lettuce grown in the US. With a population of more than 140000 the City of Salinas' economy is primarily based on agriculture. Many major vegetable producers are headquartered in the city and the area is well known for fruits and vegetables including broccoli carrots lettuce spinach strawberries and watermelons. The city's government consists of the mayor (two-year term) and six city council members (four-year terms). Salinas is also the hometown of famed writer and Nobel price laureate John Steinbeck.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.1%             | -     | 109.9 | 146.9 | 152.2 | 161.8 |
| Net income (\$ mil.)   | -                | -     | (7.5) | 2.6   | 3.3   | (7.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 735   |

**CITY UTILITIES OF SPRINGFIELD MO**

301 E CENTRAL ST  
SPRINGFIELD, MO 658023858  
Phone: 417-863-9000  
Fax: -  
Web: www.cityutilities.net

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

City Utilities of Springfield Missouri springs to action with multiple services and products. The multi-utility supplies electricity natural gas and water for residents and businesses in the southwestern Missouri town. It has about 1870 miles of power lines and 1260 miles of natural gas mains serves about 110000 electric customers 82000 natural gas customers and 81000 water customers. It also operates the municipal bus system which has 25 regular street buses and five demand/response buses and serves about 790 broadband contracts through SpringNet Telecommunications. City Utilities of Springfield has a service region of 320 sq. ml. and serves a base population of 229000.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.9%             | -     | -     | 417.6 | 432.8 | 459.7 |
| Net income (\$ mil.)   | 21.3%            | -     | -     | 41.4  | 34.9  | 61.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 980   |

**CITYSERVICEVALCON, LLC**

640 W MONTANA ST  
KALISPELL, MT 599013834  
Phone: 406-755-4321  
Fax: -  
Web: www.cityservicevalcon.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

You don't have to live in the city to get the services of CityServiceValcon which markets and distributes petroleum products throughout the Inland Northwest and Rocky Mountain regions of the US as well as in the adjacent Plains states. Its products include gasoline diesel aviation fuels lubricants propane and heating oil. The company has diesel gasoline and heating oils for delivery through its network of bulk plants. CityServiceValcon also operates cardlock fueling facilities under the Pacific Pride brand name. Regional independent petroleum marketers City Service and Valcon merged their operations in 2003 to form CityServiceValcon.

|                        | Annual Growth | 09/04 | 09/05 | 09/06 | 09/07 | 09/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.6%         | -     | -     | 459.5 | 490.1 | 625.1 |
| Net income (\$ mil.)   | (8.0%)        | -     | -     | 4.7   | 3.0   | 4.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 150   |

**CIVISTA BANCSHARES INC**
**NAS: CIVB**

100 East Water Street  
Sandusky, OH 44870  
Phone: 419 625-4121  
Fax: -

CEO: Dennis G Shaffer  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First Citizens Banc Corp. is the holding company for The Citizens Banking Company and its Citizens Bank and Champaign Bank divisions which together operate more than 30 branches in northern Ohio. The banks offer such deposit products as checking and savings accounts and CDs in addition to trust services. They concentrate on real estate lending with residential mortgages and commercial mortgages each comprising approximately 40% of the company's loan portfolio. The Citizens Banking Company's Citizens Wealth Management division provides financial planning brokerage insurance and investments through an agreement with third-party provider UVEST (part of LPL Financial).

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 15.2%         | 1,213.2 | 1,315.0 | 1,377.3 | 1,525.9 | 2,139.0 |
| Net income (\$ mil.)   | 10.4%         | 9.5     | 12.7    | 17.2    | 15.9    | 14.1    |
| Market value (\$ mil.) | 14.1%         | 160.4   | 200.2   | 303.2   | 343.3   | 271.8   |
| Employees              | 9.3%          | 303     | 326     | 337     | 350     | 432     |

**CKX INC.**

650 Madison Ave.  
New York NY 10022  
Phone: 212-838-3100  
Fax: 212-872-1473  
Web: ir.ckx.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

CKX is ready to sing "Viva Las Vegas" but any performance will be critiqued by the judges of American Idol. The company controls 85% of Elvis Presley Enterprises which manages the King's estate and licenses his likeness songs and name and operates tours of Graceland. CKX also owns 19 Entertainment the firm responsible for TV shows such as American Idol and So You Think You Can Dance. It owns the rights to the IDOLS brand which appears in more than 100 countries around the world. Additionally CKX has an 80% stake in the name image likeness and intellectual property of Muhammad Ali. Private equity firm Apollo Global Management owns CKX.

**CKX LANDS INC**
**ASE: CKX**

127 W. Broad Street  
Lake Charles, LA 70601  
Phone: 337 493-2399  
Fax: -  
Web: www.ckxlands.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Revenues come naturally to CKX Lands. The company owns or has stakes in about 14000 acres in Louisiana that contain oil and gas wells mines timber and agricultural operations. Formed in 1930 the company does not perform any of these operations and is not involved in oil and gas exploration. Instead it generates revenues through royalties from the natural resources produced on its land. Originally set up to receive mineral royalties spun off by a bank to its shareholders CKX Lands' growth strategy is built around acquiring land in southwestern Louisiana. Its largest customers Mayne and Mertz and Cox & Perkins account for nearly 40% of sales.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (17.8%)       | 2.6   | 1.1   | 0.9   | 1.1   | 1.2   |
| Net income (\$ mil.)   | (3.5%)        | 1.3   | 0.5   | 0.2   | 0.5   | 1.1   |
| Market value (\$ mil.) | (10.8%)       | 31.6  | 19.3  | 21.5  | 19.8  | 20.0  |
| Employees              | (24.0%)       | 3     | 3     | 3     | 3     | 1     |

**CLARCOR INC.**

840 CRESCENT CENTRE DR # 600  
FRANKLIN, TN 370674687  
Phone: 615-771-3100  
Fax: -  
Web: www.clclair.com

CEO: Christopher L. Conway  
CFO: David J. Fallon  
HR: Pam K Kile  
FYE: November 30  
Type: Private

CLARCOR cleans up with filters. The company's industrial and environmental filtration unit makes air and antimicrobial filters for commercial industrial and residential buildings along with filters used in industrial processes. Brands include Airguard Facet ATI Transweb UAS Keddeg MKI TFSand Purolator. Companies in CLARCOR's engine and mobile filtration business make products under brands such as Baldwin Hastings Filters and Clark that filter the air oil fuel coolant and hydraulic fluids. In 2017 in order to expand its filtration portfolio Parker-Hannifin acquired CLARCOR for about \$4.3 billion.

|                        | Annual Growth | 11/12 | 11/13   | 11/14   | 11/15   | 11/16   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.1%          | -     | 1,130.8 | 1,512.9 | 1,481.0 | 1,389.6 |
| Net income (\$ mil.)   | 5.6%          | -     | 118.4   | 144.2   | 134.9   | 139.4   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 5,773   |

**CLARE ROSE, INC.**

100 ROSE EXECUTIVE BLVD  
EAST YAPHANK, NY 119671524  
Phone: 631-475-2337  
Fax: -  
Web: www.clarerose.com

CEO: -  
CFO: Monica Ray  
HR: -  
FYE: December 31  
Type: Private

Clare Rose has risen to the top with help from The King of Beers. The company a top beer wholesaler in the US primarily markets Anheuser-Busch products including Budweiser Michelob Bacardi and Busch branded products. Clare Rose dominates distribution of the US beer maker's brands on New York's Long Island and Staten Island. The firm also carries other products including those of Heineken Redhook Ale and Widmer Brothers (both owned by Craft Brewers Alliance) Kona Brewing China's Harbin and Japan's Kirin. Founded in 1936 by Clare Rose the company is still owned and operated by the Rose family.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.5%          | -     | -     | 199.8 | 209.9 | 202.0 |
| Net income (\$ mil.)   | (11.4%)       | -     | -     | 8.4   | 9.5   | 6.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 267   |

**CLAREMONT GRADUATE UNIVERSITY**

150 E 10TH ST  
CLAREMONT, CA 917115909  
Phone: 909-607-8632  
Fax: -  
Web: www.cgu.edu

CEO: Deborah Freund  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Claremont Graduate University (CGU) offers sunshine as well as strong academics to students. About 35 miles from Los Angeles the university provides master's and doctoral degrees in 22 disciplines including education mathematics and psychology. A member of the Claremont University Consortium the university is made up of nine academic schools including arts and humanities educational studies and politics and economics. The Peter F. Drucker Graduate School of Management also is housed on the Claremont Graduate University campus. The relatively small university with an enrollment of about 2000 focuses on giving its students individualized attention. CGU was founded in 1925.

|                        | Annual<br>Growth | 06/08 | 06/09  | 06/10  | 06/13 | 06/15 |
|------------------------|------------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 7.7%             | -     | 57.7   | 59.1   | 62.6  | 89.9  |
| Net income (\$ mil.)   | -                | -     | (15.2) | (16.1) | 10.6  | 6.6   |
| Market value (\$ mil.) | -                | -     | -      | -      | -     | -     |
| Employees              | -                | -     | -      | -      | -     | 250   |

**CLAREMONT MCKENNA COLLEGE FOUNDATION**

500 E 9TH ST  
CLAREMONT, CA 917115929  
Phone: 909-621-8088  
Fax: -  
Web: www.cmc.edu

CEO: -  
CFO: -  
HR: Joseph Bessette  
FYE: June 30  
Type: Private

Claremont McKenna College (CMC) is an coeducational undergraduate liberal arts college with an annual enrollment of some 1250 students. It offers 33 majors and 8 sequences (programs of related courses). Double dual individualized off campus majors and more than 2000 courses available for cross registration across a network of CMC and six affiliated schools. CMC is also home to nearly a dozen research centers including The Keck Center for International and Strategic Studies and The Center for Human Rights Leadership. The college is managed by the Claremont University Consortium which supports seven independent Claremont colleges and is modeled after the University of Oxford.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/12 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.2%             | -     | 109.6 | 159.1 | 154.6 | 155.1 |
| Net income (\$ mil.)   | 25.8%            | -     | 8.6   | 53.6  | 22.9  | 27.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 370   |

**CLARK CONSTRUCTION GROUP LLC**

7500 Old Georgetown Rd.  
Bethesda MD 20814  
Phone: 301-272-8100  
Fax: 301-272-1928  
Web: www.clarkconstruction.com

CEO: Robert D Moser Jr  
CFO: Sameer Bhargava  
HR: -  
FYE: December 31  
Type: Subsidiary

Clark Construction Group specializes in building landmarks. The general contractor has constructed iconic structures such as the Boston Convention and Exhibition Center Dulles International Airport and FedEx Field the home of the Washington Redskins. Clark Construction serves commercial institutional and heavy construction customers around the US and is part of Clark Enterprises. It offers construction management design/build and general contracting services. Projects include convention centers sports facilities office complexes hotels airports correctional facilities manufacturing facilities water treatment plants highways and bridges and high-rise apartments.

**CLARK ENTERPRISES INC.**

7500 Old Georgetown Rd. 15th Fl.  
Bethesda MD 20814-6195  
Phone: 301-657-7100  
Fax: 301-657-7263  
Web: www.clarkenterprisesinc.com

CEO: -  
CFO: James J Brinkman  
HR: -  
FYE: December 31  
Type: Private

Like Clark Kent this firm holds some super powers. Clark Enterprises Inc. (CEI) is a holding company with diverse investments in real estate construction financial markets and venture capital. Its flagship subsidiary Clark Construction Group is one of the largest private general contractors in the US and provides construction management design/build and consulting services. Other CEI units develop manage and lease residential and office real estate. Private equity and venture capital arm CNF Investments is an active investor in the technology life sciences telecom and energy sectors. Chairman and CEO James Clark owns CEI which was founded in 1972.

**CLARKSON UNIVERSITY**

8 CLARKSON AVE  
POTSDAM, NY 136761402  
Phone: 315-268-6400  
Fax: -

Web: www.clarksonuniversity.net

CEO: John D. Correnti  
CFO: James D. Fish  
HR: -  
FYE: June 30  
Type: Private

Clarkson University knows that quality research never sleeps in The Empire State. The research institution confers bachelor's master's and doctoral degrees in more than 50 fields of study including engineering business science liberal arts and health sciences. It also has well-regarded programs in advanced materials biotech environment and energy entrepreneurship and global supply chain management. The university employs more than 220 full time teachers and scholars catering to more than 4300 students. Clarkson University was founded in 1896 as a memorial to Thomas Clarkson a businessman from Potsdam New York where the primary campus is located. Its Capital Region satellite is located in Schenectady.

|                        | Annual<br>Growth | 06/08 | 06/09 | 06/13 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.3%)           | -     | 135.8 | 110.9 | 139.4 | 132.8 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 8.0   | 26.5  | (7.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 700   |

**CLAROCITY CORP**

TVX: CLY

3115 Melrose Drive, Suite 130  
Carlsbad, CA 92010  
Phone: 403 984-9246  
Fax: 403 770-8780  
Web: www.clarocity.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

How much is your home sweet home worth? Zaio — short for Zone Appraisal and Imaging Operations — aims to provide instant access (through its Web site) to property information on almost every residential property in the 250 largest US cities. Its proprietary GeoScore property rating system uses comprehensive property data including real estate appraisals and property photos provided by contracted independent appraisers and photographers to calculate an estimated valuation. Revenues are generated by selling geographic zones to appraisers and photographers and property information to customers including mortgage companies county tax assessors investors and property owners.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 115.6%           | -     | -     | 2.3   | 4.7   | 10.6   |
| Net income (\$ mil.)   | -                | (6.4) | (4.7) | (9.4) | (7.3) | (11.6) |
| Market value (\$ mil.) | (21.2%)          | 35.0  | 47.2  | 16.0  | 17.8  | 13.5   |
| Employees              | -                | -     | -     | -     | -     | -      |

**CLARUS CORP (NEW)**
**NMS: CLAR**

2084 East 3900 South  
Salt Lake City, UT 84124  
Phone: 801 278-5552  
Fax: -

CEO: Warren B Kanders  
CFO: Aaron J Kuehne  
HR: -  
FYE: December 31  
Type: Public

Black Diamond caters to expert skiers snowboarders rock and ice climbers and other hardy-outdoor types. The company makes and distributes climbing and mountaineering equipment (carabiners harnesses helmets) backpacks tents trekking poles headlamps and lanterns gloves and mittens skis bindings boots avalanche safety equipment mountain biking gear and more under the Black Diamond and PIEPS brands. Black Diamond sells its products across more than 5000 retail locations. The US account for almost 50% of its sales.

|                        | Annual Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%          | 193.1 | 155.3  | 148.2 | 170.7 | 212.1 |
| Net income (\$ mil.)   | (15.0%)       | 14.0  | (76.0) | (9.0) | (0.7) | 7.3   |
| Market value (\$ mil.) | 3.7%          | 260.3 | 131.5  | 159.2 | 233.5 | 301.0 |
| Employees              | (8.1%)        | 700   | 400    | 400   | 500   | 500   |

**CLASSIFIED VENTURES LLC**

175 W. Jackson Blvd. Ste. 800  
Chicago IL 60604  
Phone: 312-601-5000  
Fax: +65-6532-6816  
Web: www.hwahongcorp.com

CEO: Alex Vetter  
CFO: Robert Gallagher  
HR: -  
FYE: December 31  
Type: Joint Venture

You don't need top secret clearance to work with Classified Ventures. It operates a network of websites offering classified advertising space primarily for real estate and automobile sales. Its sites including Apartments.com (rental listings) Cars.com (new and used autos) and HomeGain.com (home sales) also distribute their content to a network of 170 Web sites owned and operated by newspapers and television stations around the country as well as top portal operators such as Yahoo! and MSN. Classified Ventures is a partnership of five leading media companies: A. H. Belo Gannett McClatchy Washington Post and Tribune Company.

**CLAY ELECTRIC COOPERATIVE, INC.**

225 W WALKER DR  
KEYSTONE HEIGHTS, FL 326567617  
Phone: 352-473-8000  
Fax: -  
Web: www.clayelectric.com

CEO: Richard K Davis  
CFO: -  
HR: Chip Gray  
FYE: December 31  
Type: Private

Clay Electric Cooperative covers a lot of ground in Florida. The utility distributes electricity to 14 counties in the northeastern part of the state including the suburbs of Jacksonville and Gainesville. It delivers power to about 170000 residential commercial and industrial members over more than 13000 miles of distribution and transmission lines. The consumer-owned utility offers electronic funds transfer average billing and a seniors' payment plan to residential customers and backup diesel power generation and special rate plans to businesses. The consumer-owned utility has a stake in Seminole Electric Cooperative which provides generation services to Clay Electric and nine other cooperatives.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%          | -     | 362.4 | 359.6 | 355.7 | 373.2 |
| Net income (\$ mil.)   | (0.5%)        | -     | 22.7  | 17.6  | 16.2  | 22.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 444   |

**CLAYCO, INC.**

35 E WACKER DR STE 1300  
CHICAGO, IL 606012110  
Phone: 312-658-0747  
Fax: -  
Web: www.claycorp.com

CEO: Robert Clark  
CFO: James Havel  
HR: -  
FYE: December 31  
Type: Private

Clayco is a top US general building contractor that offers real estate architecture design engineering and construction services. The privately owned company serves a range of industries with a focus on industrial corporate government residential institutional and financial facilities. Projects include distribution and logistics centers industrial facilities and food and beverage industry warehouses and plants. Clayco also has constructed headquarters and operation centers call and data centers sports and education facilities and retail centers. Its Clayco Realty Group provides land development site selection and project financing.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.0%)        | -     | -     | 443.2 | 511.3 | 391.3 |
| Net income (\$ mil.)   | (26.2%)       | -     | -     | 4.4   | 2.4   | 2.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,200 |

**CLEAN ENERGY FUELS CORP**
**NMS: CLNE**

4675 MacArthur Court, Suite 800  
Newport Beach, CA 92660  
Phone: 949 437-1000  
Fax: -  
Web: www.cleanenergyfuels.com

CEO: Andrew J. Littlefair  
CFO: Robert M. Vreeland  
HR: -  
FYE: December 31  
Type: Public

Forget cooking with gas — Clean Energy Fuels is driving with gas. Natural gas that is. The company owns and/or supplies more than 500 natural gas fueling stations across the US and Canada. These enable Clean Energy's 650 fleet customers to tank up their more than 35000 fleet vehicles with compressed natural gas (CNG) or liquefied natural gas (LNG). Clean Energy also helps customers buy natural gas vehicles and obtain government incentives. The alternative fuel company has CNG production plants in Canton (Michigan) and in Dallas and produces LNG at its two plants in California and Texas.

|                        | Annual Growth | 12/14   | 12/15   | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|---------|---------|--------|--------|-------|
| Sales (\$ mil.)        | (5.2%)        | 428.9   | 384.3   | 402.7  | 341.6  | 346.4 |
| Net income (\$ mil.)   | -             | (89.7)  | (134.2) | (12.2) | (79.2) | (3.8) |
| Market value (\$ mil.) | (23.4%)       | 1,017.0 | 733.0   | 582.3  | 413.3  | 350.2 |
| Employees              | (22.8%)       | 1,128   | 994     | 832    | 431    | 401   |

**CLEAN HARBORS INC**
**NYS: CLH**

42 Longwater Drive  
Norwell, MA 02061-9149  
Phone: 781 792-5000  
Fax: -  
Web: www.cleanharbors.com

CEO: Alan S. McKim  
CFO: Michael L. Battles  
HR: Deirdre Evens  
FYE: December 31  
Type: Public

Clean Harbors is one of the leading hazardous waste treatment storage and disposal management companies of North America. Its services include end-to-end chemical and laboratory waste management decoking industrial lodging and emergency spill response. In addition to its expertise in cleanups of industrial sites and mining areas and recycling services Clean Harbors manufactures and markets lubricants. The company has an annual collection capacity of more than 200 million gallons of waste oil and some 480 service locations across the US and parts of Canada and Mexico. More than 80% of its revenue comes from the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.8%)        | 3,401.6 | 3,275.1 | 2,755.2 | 2,945.0 | 3,300.3 |
| Net income (\$ mil.)   | -             | (28.3)  | 44.1    | (39.9)  | 100.7   | 65.6    |
| Market value (\$ mil.) | 0.7%          | 2,683.5 | 2,326.0 | 3,107.9 | 3,026.9 | 2,756.1 |
| Employees              | 2.2%          | 13,000  | 12,900  | 12,400  | 12,700  | 14,200  |

**CLEANNET U.S.A., INC.**

9861 BROKEN LAND PKWY # 208  
COLUMBIA, MD 210461185  
Phone: 410-720-6444  
Fax: -  
Web: www.cleannetinc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

If Mr. Clean himself can't make a personal appearance at your office building Clean-Net USA will happily come to your rescue. The company provides commercial building cleaning services to clients nationwide through franchises in at more than 35000 locations totaling more than 160 million square feet across the US. Its clients' properties include commercial and retail buildings and facilities including banks airports entertainment venues convention centers restaurants and medical facilities as well as places of worship. Its trained personnel are uniformed and carry identification badges. CleanNet USA was founded in 1987 by president Mark Salek.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/15 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.9%)           | -     | 71.8  | 77.9  | 76.8  | 68.8  |
| Net income (\$ mil.)   | (0.7%)           | -     | 4.6   | (2.1) | 5.2   | 4.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**CLEAR CHANNEL COMMUNICATIONS INC.**

200 E. Basse Rd.  
San Antonio TX 78209  
Phone: 210-822-2828  
Fax: 210-822-2299  
Web: www.clearchannel.com

CEO: Robert W Pittman  
CFO: Richard J Bressler  
HR: -  
FYE: December 31  
Type: Private

This company leaves few open channels on the radio dial. Clear Channel Communications is the #1 radio company in the US with about 860 stations that reach more than 239 million people. Its Premier Radio Networks produces syndicated radio content for more than 5000 stations. Clear Channel also sells spot advertising for about 4000 radio stations and 600 TV stations through Katz Media. (Meanwhile sister company Clear Channel Outdoor Holdings is one of the world's largest outdoor advertising companies with about 840000 display locations worldwide.) Clear Channel Communications a part of CC Media Holdings which is in turn owned by Thomas H. Lee Partners and Bain Capital.

**CLEAR CHANNEL OUTDOOR HOLDINGS INC (NEW)**
**NYS: CCO**

4830 North Loop 1604 West, Suite 111  
San Antonio, TX 78249  
Phone: 210 547-8800  
Fax: -  
Web: www.clearchanneloutdoor.com

CEO: C. William Eccleshare  
CFO: Richard J. Bressler  
HR: Kim Heintz  
FYE: December 31  
Type: Public

In the great outdoors billboards in clear view mean money for Clear Channel Outdoor Holdings. The company is a leading display advertising operator with about 675000 properties in more than 40 countries. Besides billboards Clear Channel Outdoor Holdings sells advertising on buses and trains and on street furniture such as bus stops and information kiosks in metropolitan markets. The company sells advertising space in airports and malls and on the sides of high-profile buildings and also creates displays that feature video and moving parts. Clear Channel is a subsidiary of iHeartMedia which went bankrupt in 2018.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.1%)           | 2,961.3 | 2,806.2 | 2,702.4 | 2,591.3 | 2,721.7 |
| Net income (\$ mil.)   | -                | (9.6)   | (96.1)  | 141.4   | (639.7) | (218.2) |
| Market value (\$ mil.) | (16.3%)          | 3,870.1 | 2,042.9 | 1,845.5 | 1,681.1 | 1,896.7 |
| Employees              | (2.4%)           | 6,400   | 6,000   | 5,800   | 5,700   | 5,800   |

**CLEARFIELD INC**
**NMS: CLFD**

7050 Winnetka Avenue North, Suite 100  
Brooklyn Park, MN 55428  
Phone: 763 476-6866  
Fax: -  
Web: www.clearfieldconnection.com

CEO: Cheri P. Beranek  
CFO: Dan Herzog  
HR: -  
FYE: September 30  
Type: Public

Broadband providers can get all the fiber they need from Clearfield Inc. The company provides fiber optic cable and related optical networking equipment. Products include fiber distribution panels and cable management systems optical components (couplers multiplexers and splitters) and copper and fiber optic cable assemblies. Broadband companies can assemble a network from source to premise with Clearfield products which include optical cable connectors and microduct or areas where installing fiber has been cost prohibitive. More than 90% of Clearfield's revenue comes from customers in the US.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.0%             | 60.3  | 75.3  | 73.9  | 77.7  | 85.0  |
| Net income (\$ mil.)   | (0.6%)           | 4.7   | 8.0   | 3.8   | 4.3   | 4.6   |
| Market value (\$ mil.) | (3.1%)           | 183.2 | 256.5 | 185.5 | 183.5 | 161.7 |
| Employees              | 7.2%             | 182   | 222   | 230   | 225   | 240   |

**CLEARONE INC**
**NAS: CLRO**

5225 Wiley Post Way, Suite 500  
Salt Lake City, UT 84116  
Phone: 801 975-7200  
Fax: -  
Web: www.clearone.com

CEO: Zeynep (Zee) Hakimoglu  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

ClearOne Communications wants voices to carry loud and clear. The company provides audio conferencing systems to small and large enterprises educational institutions churches and government agencies largely in the US. It also sells related products including microphones and equipment carts. ClearOne's conferencing systems connect large venues such as auditoriums and board rooms as well as desktops and small conference rooms. The company markets its products worldwide selling primarily through distributors who in turn sell to systems integrators and resellers. Customers in the US account for about 60% of sales.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (16.5%)          | 57.9  | 57.8  | 48.6  | 41.8   | 28.2   |
| Net income (\$ mil.)   | -                | 5.6   | 6.8   | 2.4   | (14.2) | (16.7) |
| Market value (\$ mil.) | (40.2%)          | 162.4 | 215.0 | 189.6 | 148.8  | 20.8   |
| Employees              | (5.8%)           | 165   | 165   | 151   | -      | 130    |

**CLEARSIGN TECHNOLOGIES CORP**
**NAS: CLIR**

12870 Interurban Avenue South  
Seattle, WA 98168  
Phone: 206 673-4848  
Fax: -  
Web: www.clearsign.com

CEO: Robert Hoffman  
CFO: James N Harmon  
HR: -  
FYE: December 31  
Type: Public

Improved energy efficiency and lower emissions? Clearsign believes it has found a way to do what many said couldn't be done. The company's proprietary Electrodynamic Combustion Control (ECC) system uses a computer connected to electrodes inside a combustion system to electrostatically control the process. ECC uses existing ions to manipulate chemical combustion thereby reducing pollution and directing the heat transfer for greater efficiency. The process which can be part of new construction or a retrofit works in combustion power generation (from coal natural gas and other fuels) in petrochemical refining and in other industrial heat processes. Formed in 2008 Clearsign filed to go public in 2011.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 105.6%           | -     | 0.1   | 0.6    | 0.5   | 0.5   |
| Net income (\$ mil.)   | -                | (7.3) | (7.9) | (11.2) | (9.7) | (9.5) |
| Market value (\$ mil.) | (38.9%)          | 195.7 | 129.5 | 90.8   | 96.1  | 27.2  |
| Employees              | 6.5%             | 14    | 19    | 20     | 18    | 18    |

**CLEARWATER PAPER CORP**
**NYS: CLW**

601 West Riverside, Suite 1100  
Spokane, WA 99201  
Phone: 509 344-5900  
Fax: -  
Web: www.clearwaterpaper.com

CEO: Linda K. Massman  
CFO: John D. Hertz  
HR: Jack Uhde  
FYE: December 31  
Type: Public

No pulp fiction here — the story of Clearwater Paper is clearly fact. The company produces solid bleach sulfate paperboard consumer tissue products lumber and hardwood and softwood pulp. Business is divided into two primary divisions: Its Pulp and Paperboard segment manufactures paperboard (used to make packaging for foods liquids pharmaceuticals and toiletries) and pulp (consumed internally to make paperboard and tissues). A Consumer Products arm produces a private label tissue largely for grocery chains. Most of Clearwater sales are made in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.2%)           | 1,967.1 | 1,752.4 | 1,734.8 | 1,730.4 | 1,724.2 |
| Net income (\$ mil.)   | -                | (2.3)   | 56.0    | 49.6    | 97.3    | (143.8) |
| Market value (\$ mil.) | (22.8%)          | 1,129.9 | 750.4   | 1,080.4 | 748.3   | 401.7   |
| Employees              | (1.2%)           | 3,290   | 3,300   | 3,370   | 3,280   | 3,130   |

**CLEARWAY ENERGY INC**
**NYS: CWEN**

300 Carnegie Center, Suite 300  
Princeton, NJ 08540  
Phone: 609 608-1525  
Fax: -  
Web: www.nrgyield.com

CEO: Christopher S. (Chris) Sotos  
CFO: Kirkland B. Andrews  
HR: -  
FYE: December 31  
Type: Public

Looking for a current investment opportunity? Try NRG Yield. The company was formed by NRG Energy as an investment vehicle for shareholders to earn quarterly stock dividends. NRG Yield owns a mix of renewable and fossil-fuel powerplants — seven solar power plants three natural gas/oil plants and one wind generation facility. These energy-generation facilities provide power under long-term contracts to customers such as AEP CL&P and PG&E. In addition the company owns eight thermal power systems that provide steam water and electricity. The company went public in 2013 raising \$431 million. It plans to use some of the proceeds to complete construction on another solar power plant in California.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.9%            | 583.0 | 869.0   | 1,021.0 | 1,009.0 | 1,053.0 |
| Net income (\$ mil.)   | 12.0%            | 33.0  | 13.0    | 67.0    | (8.0)   | 52.0    |
| Market value (\$ mil.) | 5.3%             | -     | 2,852.4 | 3,053.4 | 3,652.5 | 3,333.6 |
| Employees              | -                | -     | -       | -       | -       | 269     |

**CLEARY GOTTlieb STEEN & HAMILTON LLP**

1 Liberty Plaza  
New York NY 10006  
Phone: 212-225-2000  
Fax: 212-225-3999  
Web: www.cgsh.com

CEO: -  
CFO: Renee M Lercher  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Cleary Gottlieb Steen & Hamilton may be a big cheese in the Big Apple but the law firm also has made a name for itself in the international arena. Cleary Gottlieb's attorneys work from nearly 15 offices scattered across the globe and are known for their work in such practice areas as corporate finance mergers and acquisitions litigation and intellectual property. The firm boasts about 1200 attorneys with almost half of those based outside the US. Representative clients have included British Airways Deutsche Telekom Nortel and other international corporations. The firm was founded in 1946 by former Root Clark Buckner partners George Cleary Leo Gottlieb Fowler Hamilton and Mel Steen.

**CLEARY UNIVERSITY**

3601 PLYMOUTH RD  
ANN ARBOR, MI 481052659  
Phone: 734-332-4477  
Fax: -  
Web: www.cleary.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Cleary University helps students navigate the murky waters of business education. The school offers associate bachelor's and master's degrees in business administration. Cleary University focuses on adult undergraduate students first-time college students wanting to begin a business career and senior managers seeking to advance their careers through a graduate degree. It has two campuses (Howell and Ann Arbor) and three extension sites (Flint Garden City and Warren) in Michigan. The school also offers distance learning courses online through its eCleary program. Patrick Roger Cleary founded the school as The Cleary School of Penmanship in 1883.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.4%)           | -     | 8.8   | 7.8   | 7.6   | 7.5   |
| Net income (\$ mil.)   | -                | -     | -     | (0.4) | (0.4) | 0.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 200   |

**CLECO CORP.**
**NYS: CNL**

2030 Donahue Ferry Road  
Pineville, LA 71360-5226  
Phone: 318 484-7400  
Fax: -  
Web: www.cleco.com

CEO: William G Fontenot  
CFO: Terry L Taylor  
HR: -  
FYE: December 31  
Type: Public

Down in the Louisiana bayous Cleco comes alive with the click of a light switch. The holding company's utility unit Cleco Power generates transmits and distributes electricity to approximately 283000 residential and business customers in 108 communities in Louisiana. Cleco Power has a net generating capacity of about 2565 MW from its interests in nine fossil-fueled power plants. It also purchases power from other utilities and energy marketers and it sells some excess power to wholesale customers. Subsidiary Cleco Midstream Resources owns and operates two gas-fired wholesale power plants a gas interconnection link to access the natural gas supply market and offers energy management services. Macquarie is buying Cleco.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.5%             | 1,148.7 | 1,117.3 | 993.7   | 1,096.7 | 1,269.5 |
| Net income (\$ mil.)   | (11.8%)          | 255.4   | 195.8   | 163.6   | 160.7   | 154.7   |
| Market value (\$ mil.) | 15.4%            | 1,858.6 | 2,302.1 | 2,417.5 | 2,816.8 | 3,295.4 |
| Employees              | (1.4%)           | 1,277   | 1,234   | 1,259   | 1,205   | 1,206   |

**CLEVELAND BIOLABS INC**
**NAS: CBLI**

73 High Street  
Buffalo, NY 14203  
Phone: 716 849-6810  
Fax: -  
Web: www.cbiolabs.com

CEO: Yakov Kogan  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cleveland BioLabs' scientists are working hard to develop drugs that help healthy cells stay that way as well as drugs that promote cell death in cancerous tumors. The company has based its research on the suppression and stimulation of the process known as apoptosis a form of cell-death that occurs after exposure to radiation toxic chemicals or internal stresses. In development are two product lines: protectans (suppressing apoptosis in healthy cells after radiation exposure) and curaxins (stimulating apoptosis in some forms of cancer). Protectans have applications in reducing side effects from cancer treatment and terrorist or nuclear events while curaxins are being developed as anticancer therapies.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (25.5%)          | 3.7   | 2.7    | 3.5   | 1.9   | 1.1   |
| Net income (\$ mil.)   | -                | 1.6   | (12.6) | (2.7) | (9.7) | (3.6) |
| Market value (\$ mil.) | 37.4%            | 3.2   | 39.4   | 16.0  | 45.3  | 11.4  |
| Employees              | (16.6%)          | 33    | 27     | 25    | 19    | 16    |



**CLEVELAND BROWNS FOOTBALL COMPANY LLC**

76 Lou Groza Blvd.  
Berea OH 44017  
Phone: 440-891-5000  
Fax: 440-891-5009  
Web: www.clevelandbrowns.com

CEO: Joe Banner  
CFO: David A Jenkins  
HR: -  
FYE: March 31  
Type: Private

The Dawg Pound is the place to be for football fans in Cleveland. The Cleveland Browns Football Company owns and operates the Cleveland Browns one of the more storied franchises in the National Football League. Started in 1944 by Arthur McBride as part of the All-American Football Conference the club joined the NFL in 1949 and boasts four championship titles its last in 1964. The present team was awarded to the late Alfred Lerner and former 49ers president Carmen Policy after Art Modell relocated the original Browns to Baltimore in 1996. (A deal struck with the NFL allowed Cleveland to retain the team name colors and history.) Lerner's family led by son Randy continues to control the team.

**CLEVELAND CONSTRUCTION, INC.**

8620 TYLER BLVD  
MENTOR, OH 440604348  
Phone: 440-255-8000  
Fax: -  
Web: www.clevelandconstruction.com

CEO: Richard G. Small  
CFO: Mark T. Small  
HR: -  
FYE: December 31  
Type: Private

Cleveland Construction Inc. (CCI) has ventured beyond Cleveland to offer its services nationwide. Beyond general contractor work CCI provides design build construction management and interior trades services for commercial and institutional projects. Also a top interior contractor in the US the contractor installs finishes such as drywall acoustic wall panels and specialty ceilings. Its projects have included hospitals universities correctional facilities hotels convention centers sports complexes retail outlets (including Wal-Mart stores) and public projects such as the Ohio State Stadium and the George Bush Intercontinental Airport in Houston. Founded in 1980 the company remains family-owned.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.4%)        | -     | -     | 228.0 | 186.5 | 217.0 |
| Net income (\$ mil.)   | 25.2%         | -     | -     | 16.4  | 24.0  | 25.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 800   |

**CLEVELAND STATE UNIVERSITY**

2121 EUCLID AVE  
CLEVELAND, OH 441152226  
Phone: 216-687-2000  
Fax: -  
Web: www.csuohio.edu

CEO: Lee Fisher  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Cleveland State University offers a well-rounded education in the land of the Buckeyes. The university provides some 1000 courses in the arts and sciences business administration law engineering and other areas. The school which enrolls more than 17000 students offers undergraduate and graduate degrees in 200 fields of study through eight colleges and two academic divisions. The university has more than 570 faculty members on its staff. Tuition for undergraduate residents is about \$7900. Its Maxine Goodman Levin College of Urban Affairs is nationally recognized for its public administration programs. Established in 1964 Cleveland State merged with Cleveland-Marshall College of Law in 1969.

|                        | Annual Growth | 06/10 | 06/11 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%          | -     | 185.6 | 209.5 | 204.5 | 199.4 |
| Net income (\$ mil.)   | 33.6%         | -     | 9.7   | (9.4) | (7.1) | 73.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,600 |

**CLEVELAND-CLIFFS INC (NEW)**

NYS: CLF

200 Public Square  
Cleveland, OH 44114-2315  
Phone: 216 694-5700  
Fax: -  
Web: www.cliffsnaturalresources.com

CEO: Lourenco Goncalves  
CFO: Timothy K. Flanagan  
HR: Maurice D. Harapiak  
FYE: December 31  
Type: Public

Iron ore fuels Cleveland-Cliffs' business engine. The company produces iron ore pellets a key component of steel making and owns or holds stakes in iron ore properties that represent more than half of the iron ore production capacity in the US. Cliffs' operations including Northshore Mining and Empire Iron produce more than 27 million tons of iron ore pellets annually. The company sells its ore primarily in North America but also in Europe and Asia.

|                        | Annual Growth | 12/14     | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-----------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (15.7%)       | 4,623.7   | 2,013.3 | 2,109.0 | 2,330.2 | 2,332.4 |
| Net income (\$ mil.)   | -             | (7,224.2) | (749.3) | 174.1   | 367.0   | 1,128.1 |
| Market value (\$ mil.) | 1.9%          | 2,089.2   | 462.3   | 2,460.9 | 2,109.7 | 2,250.2 |
| Employees              | (14.1%)       | 5,386     | 2,638   | 2,927   | 2,938   | 2,926   |

**CLICKER, INC.**

NBB: CLKZ

1111 Kane Concourse, Suite 304  
Bay Harbor Islands, FL 33154  
Phone: 786 309-5190  
Fax: -  
Web: www.clickerincorporate.com

CEO: Willis Arndt Jr  
CFO: Mark Noffke  
HR: -  
FYE: August 31  
Type: Public

This company is much more interested in the mouse than the remote control. Clicker operates a network of websites focused around such topics as celebrity news classified advertising investing and sports. Its online properties include the For-Want (classified ads) Sippin' It (celebrity news and gossip) and Wall Street Network (investment community). Most of its sites include social networking functions to help foster interactivity and generate revenue through advertising and rewards programs. Chairman and CEO Albert Aimers owns nearly 45% of Clicker.

|                        | Annual Growth | 08/08 | 08/09 | 08/10 | 08/11 | 08/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (86.4%)       | 7.8   | 1.3   | 0.8   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -             | (2.9) | (3.3) | (7.5) | (4.1) | (1.8) |
| Market value (\$ mil.) | (24.0%)       | 0.3   | 0.0   | 0.2   | 0.0   | 0.1   |
| Employees              | (53.8%)       | 22    | 9     | 6     | 1     | 1     |

**CLIENT NETWORK SERVICES, LLC**

2277 RESEARCH BLVD  
ROCKVILLE, MD 208503224  
Phone: 301-634-4600  
Fax: -  
Web: www.cns-inc.com

CEO: Todd Stottlemeyer  
CFO: Lawrence Sinnott  
HR: -  
FYE: December 31  
Type: Private

Client Network Services Inc. (CNSI) provides IT and business process outsourcing services to corporate and government clients in the US. Its offerings include consulting systems integration project management application development legacy migration and software architecture. The company is particularly active in the health care industry and worked as a subcontractor to support the Federal Health Exchange. It also supports the defense transportation energy and financial industries. CNSI takes an agnostic approach to technology and partners with a range of vendors including IBM Microsoft and Oracle. The company counts Best Buy Health and Human Services and the National Institutes of Health among its clients.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.7%         | -     | 109.1 | 148.6 | 143.0 | 160.2 |
| Net income (\$ mil.)   | 29.0%         | -     | 8.9   | 12.1  | 15.6  | 19.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,000 |

**CLIENT SERVICES INC.**

3451 HARRY S TRUMAN BLVD  
SAINT CHARLES, MO 63301-4047  
Phone: 636-947-2321  
Fax: -  
Web: www.clientservices.com

CEO: Brad Franta  
CFO: -  
HR: -  
FYE: October 31  
Type: Private

This CSI investigates debt. Client Services Inc. (CSI) is a collections agency that provides accounts receivable management and customer care services nationwide. CSI markets its services to banks and credit card companies utilities and other government and commercial clients. It performs a range of services from pre-collection consultation to skiptracing debt purchasing and recovery consulting. Debtors can also make payments on the company's website. However call centers are the heart of its daily operations. CSI has four call centers that are staffed 24/7 and can handle 10000 calls per day. The company was founded in 1987.

|                        | Annual<br>Growth | 10/08 | 10/09 | 10/10 | 10/11 | 10/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.5%             | -     | 48.5  | 68.2  | 64.3  | 55.3  |
| Net income (\$ mil.)   | (7.8%)           | -     | 3.5   | 8.3   | 5.7   | 2.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 955   |

**CLIFTON SAVINGS BANCORP INC**
**NMS: CSBK**

1433 Van Houten Avenue  
Clifton, NJ 07015  
Phone: 973 473-2200  
Fax: -  
Web: www.cliftonsavings.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

You don't need CliffsNotes to figure out that Clifton Savings Bancorp is the holding company of Clifton Savings Bank which operates about a dozen branches in north-eastern New Jersey's Bergen and Passaic counties. Founded in 1928 the bank serves consumer and business clients offering checking and savings accounts IRAs CDs and mortgages and other loans. Its lending portfolio is dominated by real estate loans primarily one- to four-family residential mortgages; the bank also issues multifamily and commercial real estate construction and consumer loans. Bank subsidiary Botany manages investments and securities. Clifton's majority stockholder is Clifton MHC a mutual holding company.

|                        | Annual<br>Growth | 03/09 | 03/10   | 03/11   | 03/12   | 03/13   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.4%             | 959.8 | 1,067.7 | 1,122.6 | 1,101.4 | 1,016.1 |
| Net income (\$ mil.)   | 6.5%             | 5.1   | 6.3     | 8.8     | 7.9     | 6.6     |
| Market value (\$ mil.) | 5.6%             | 261.7 | 242.6   | 310.6   | 272.9   | 326.0   |
| Employees              | (0.2%)           | 101   | 110     | 100     | 102     | 100     |

**CLIFTONLARSONALLEN LLP**

220 S 6TH ST STE 300  
MINNEAPOLIS, MN 554021418  
Phone: 612-376-4500  
Fax: -  
Web: www.claconnect.com

CEO: Tony Hallada  
CFO: Sharon Ten Clay  
HR: -  
FYE: December 31  
Type: Private

CliftonLarsonAllen (CLA) is all about the CPAs. Boasting more than \$3 billion in client assets under management and 500 partners CLA is the US' 10th-largest accounting firm that serves privately-owned firms and their principals along with not-for-profits and government agencies. Also serving as a financial advisory and business consultancy CLA is organized as a holding company with three main business segments: Public Accounting Wealth Management and Outsourcing Services. It mostly serves clients in the agribusiness financial employee benefit plan health-care manufacturing and government sectors. With 1800 CPAs and nearly 3000 other professionals the firm's annual revenues exceed \$750 million.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.3%            | -     | 563.0 | 598.7 | 650.7 | 755.1 |
| Net income (\$ mil.)   | 13.6%            | -     | 154.8 | 163.3 | 170.8 | 226.9 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,786 |

**CLINCH VALLEY MEDICAL CENTER, INC.**

6801 GOV GC PEERY HWY  
RICHLANDS, VA 246412194  
Phone: 276-596-6000  
Fax: -  
Web: www.clinchvalleymedicalcenter.com

CEO: Peter Mulkey  
CFO: -  
HR: -  
FYE: November 30  
Type: Private

Clinch Valley Medical Center oversees southwestern Virginia's acute medical needs. The regional hospital provides medical and emergency care services in about a dozen counties around Richlands Virginia. Clinch Valley Medical Center offers cancer care cardiac catheterization diagnostic imaging laboratory services women's services pediatrics physical rehabilitation services sleep studies and surgical services. The medical center has a 200-bed capacity and is part of the LifePoint Health network. The hospital's medical staff represent 33 medical specialties.

|                        | Annual<br>Growth | 12/13 | 12/14* | 11/15 | 11/16 | 11/17 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 0.7%             | -     | 84.2   | 85.7  | 82.1  | 86.0  |
| Net income (\$ mil.)   | (14.8%)          | -     | 4.0    | 3.9   | 0.8   | 2.5   |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 715   |

\*Fiscal year change

**CLOPAY CORPORATION**

8585 Duke Blvd.  
Mason OH 45040-3101  
Phone: 513-770-4800  
Fax: 513-770-3984  
Web: www.clopay.com

CEO: -  
CFO: Franklin Smith Jr  
HR: -  
FYE: September 30  
Type: Subsidiary

Just like Aldous Huxley and Jim Morrison Clopay knows something about doors. Subsidiary Clopay Building Products makes residential and commercial garage doors for the remodel and new-build markets. Brands include Avante Canyon Ridge Reserve and Coachman and its products are distributed nationwide by independent contractors home improvement stores and wholesalers. The Home Depot and Menard are among its largest customers. Another subsidiary Clopay Plastic Products makes specialty plastic films for hygienic medical and industrial applications. (Procter & Gamble uses the film for its disposable diapers.) Clopay Corp. is owned by holding company Griffon which also owns Telephonics and Ames True Temper.

**CLOROX CO (THE)**
**NYS: CLX**

1221 Broadway  
Oakland, CA 94612-1888  
Phone: 510 271-7000  
Fax: -  
Web: www.thecloroxcompany.com

CEO: Benno Dorer  
CFO: Stephen M. (Steve) Robb  
HR: -  
FYE: June 30  
Type: Public

Although Clorox may be best known for its namesake bleach the leading consumer and professional products maker has a plethora of market-leading brands. It sells laundry and cleaning items (Formula 409 Pine-Sol Green Works) as well as dressings and sauces (Hidden Valley KC Masterpiece Soy Vay) charcoal (Kingsford Match Light) plastic wrap and containers (Glad) and cat litters (Fresh Step Scoop Away). Other items include filtration systems (Brita) dietary supplements (Rainbow Light Natural Vitality) and personal care items (Burt's Bees). Clorox makes and sells its products worldwide although the US accounts for the most revenue by far.

|                        | Annual<br>Growth | 06/15    | 06/16    | 06/17    | 06/18    | 06/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 2.4%             | 5,655.0  | 5,761.0  | 5,973.0  | 6,124.0  | 6,214.0  |
| Net income (\$ mil.)   | 9.0%             | 580.0    | 648.0    | 701.0    | 823.0    | 820.0    |
| Market value (\$ mil.) | 10.1%            | 13,073.9 | 17,393.7 | 16,746.4 | 16,999.1 | 19,243.8 |
| Employees              | 3.4%             | 7,700    | 8,000    | 8,100    | 8,700    | 8,800    |

**CLOUD PEAK ENERGY INC**

NYS: CLD

748 T-7 Road  
Gillette, WY 82718  
Phone: 307 687-6000  
Fax: -  
Web: www.cloudpeakenergy.com

CEO: Colin Marshall  
CFO: Heath Hill  
HR: Paul Taylor  
FYE: December 31  
Type: Public

Cloud Peak Energy owns and operates three surface coal mines in the Powder River Basin of Montana and Wyoming. One of the largest producers of coal in the US it sells mainly to utilities and industrial customers and accounts for about 3% of the electricity generated in the US. Formerly part of Rio Tinto it sells about 60 million tons of coal annually and controls almost 1.1 billion tons in proved and probable reserves. Cloud Peak supplies coal to more than 45 domestic and foreign electric utilities. The company was formed in 1993 as Kennecott Coal.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16 | 12/17 |
|------------------------|---------------|---------|---------|---------|-------|-------|
| Sales (\$ mil.)        | (10.7%)       | 1,396.1 | 1,324.0 | 1,124.1 | 800.4 | 887.7 |
| Net income (\$ mil.)   | -             | 52.0    | 79.0    | (204.9) | 21.8  | (6.6) |
| Market value (\$ mil.) | (29.5%)       | 1,353.0 | 690.0   | 156.3   | 421.7 | 334.5 |
| Employees              | (7.4%)        | 1,959   | 1,815   | 1,750   | 1,485 | 1,440 |

**CLOUDCOMMERCE INC**

NBB: CLWD

321 Sixth Street  
San Antonio, TX 78215  
Phone: 805 964-3313  
Fax: -

CEO: Andrew Van Noy  
CFO: Gregory Boden  
HR: -  
FYE: December 31  
Type: Public

Warp 9 (formerly Roaming Messenger) hopes to get all sorts of messages across. The company provides software used for e-commerce applications such as product presentation online catalogs and store management. Warp 9 also offers a Web-based e-mail and list management system that can be used for marketing and customer loyalty campaigns. Former chairman president and CFO Jonathan Lei owns about 48% of the company.

|                        | Annual Growth | 06/15 | 06/16 | 06/17* | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 169.8%        | 0.6   | 2.1   | 2.9    | 4.5   | 11.8  |
| Net income (\$ mil.)   | -             | (0.4) | (7.5) | (2.0)  | (2.5) | (2.9) |
| Market value (\$ mil.) | 10.7%         | 1.4   | 2.5   | 1.4    | 5.5   | 1.9   |
| Employees              | 86.6%         | 10    | 28    | 69     | 64    | 65    |

\*Fiscal year change

**CLOVER TECHNOLOGIES GROUP LLC**

2700 W. Higgins Rd. Ste. 100  
Hoffman Estates IL 60169  
Phone: 815-431-8100  
Fax: 847-885-6400  
Web: www.clovertech.com

CEO: -  
CFO: Brent Sallee  
HR: Amy Glover  
FYE: December 31  
Type: Private

Clover Technologies makes its mark inside many a printer. The company makes toner cartridges for laser and inkjet printers and copiers and sells refurbished printers. Its supplies work with devices made by such vendors as Brother Canon Dell and HP. Clover's products are sold under its own Dataproducts and Genuine Recycled Cartridge brands as well as its private label brand CTG. It also makes ink and ribbon for postage meters and magnetically charged ink and toner cartridges for check printers. It recycles printer cartridges cell phones and other small electronics through its Clover Environmental unit. Golden Gate Capital and company management bought Clover from Key Principal Partners in 2010.

**CLOVIS ONCOLOGY INC**

NMS: CLVS

5500 Flatiron Parkway, Suite 100  
Boulder, CO 80301  
Phone: 303 625-5000  
Fax: -  
Web: www.clovisoncology.com

CEO: Patrick J. Mahaffy  
CFO: Daniel W Muehl  
HR: -  
FYE: December 31  
Type: Public

Clovis Oncology isn't trying to treat all cancers just a few very specific ones. The biopharmaceutical company acquires develops and commercializes therapies for subsets of ovarian lung and other cancers that don't respond well to existing commercial drugs. Its first marketed product is Rubraca which is approved in the US for the treatment of ovarian cancer. The company has additional candidates in its pipeline including oral treatments for ovarian solid tumors as well as a drug for gastrointestinal cancer. Clovis also works with partners to develop companion diagnostics for its treatment drugs.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 62.7%         | 13.6    | -       | 0.1     | 55.5    | 95.4    |
| Net income (\$ mil.)   | -             | (160.0) | (352.9) | (349.1) | (346.4) | (368.0) |
| Market value (\$ mil.) | (24.7%)       | 2,956.7 | 1,847.9 | 2,345.3 | 3,590.2 | 948.2   |
| Employees              | 36.2%         | 136     | 309     | 278     | 360     | 468     |

**CLUBCORP HOLDINGS INC**

NYS: MYCC

3030 LBJ Freeway, Suite 600  
Dallas, TX 75234  
Phone: 972 243-6191  
Fax: -  
Web: www.clubcorp.com

CEO: Eric L Affeldt  
CFO: Andrew Lacko  
HR: -  
FYE: December 29  
Type: Public

This company makes its green from the green — the golf green that is. ClubCorp is one of the world's largest operators of golf courses and private clubs with more than 200 facilities in some 25 states (mostly in the fair weather states of California Florida and Texas) and three in Cozumel Mexico. In addition the company operates about 135 private business sports and alumni clubs across the US as well as one in Beijing China. Its golf courses include such well known venues as Country Club of Hilton Head (Hilton Head South Carolina) Mission Hills Country Club (Palm Springs California) and Woodside Plantation Country Club (Augusta Georgia). Founded in 1957 ClubCorp went public in 2013.

|                        | Annual Growth | 12/11  | 12/12  | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|--------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 10.0%         | 720.0  | 754.9  | 815.1   | 884.2   | 1,052.9 |
| Net income (\$ mil.)   | -             | (36.2) | (27.3) | (40.9)  | 13.2    | (9.5)   |
| Market value (\$ mil.) | 1.6%          | -      | -      | 1,148.5 | 1,160.8 | 1,186.1 |
| Employees              | 6.3%          | -      | 14,800 | 13,300  | 16,900  | 17,800  |

**CME GROUP INC**

NMS: CME

20 South Wacker Drive  
Chicago, IL 60606  
Phone: 312 930-1000  
Fax: -  
Web: www.cmegroup.com

CEO: Terrence A. (Terry) Duffy  
CFO: John W. Pietrowicz  
HR: -  
FYE: December 31  
Type: Public

CME Group owns the Chicago Mercantile Exchange (or CME launched in 1898 as The Chicago Butter and Egg Board) the Chicago Board of Trade (CBOT) the New York Mercantile Exchange (NYMEX) and the Commodity Exchange (COMEX). The exchanges provide marketplaces for agricultural commodities energy and metals as well as for interest rate equity commercial paper and foreign exchange futures. Products are traded on CME's Globex electronic trading system on its floors via technology-assisted open outcry and through privately negotiated deals. Easily the world's largest futures exchange CME owns 27% of Dow Jones' index business including the Dow Jones Industrial Average.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 8.5%          | 3,112.5  | 3,326.8  | 3,595.2  | 3,644.7  | 4,309.4  |
| Net income (\$ mil.)   | 14.9%         | 1,127.1  | 1,247.0  | 1,534.1  | 4,063.4  | 1,962.2  |
| Market value (\$ mil.) | 20.7%         | 31,632.7 | 32,328.5 | 41,160.0 | 52,114.6 | 67,126.3 |
| Employees              | 14.4%         | 2,680    | 2,530    | 2,700    | 2,830    | 4,590    |

**CMS BANCORP INC**
**NAS: CMSB**

123 Main Street  
White Plains, NY 10601  
Phone: 914 422-2700  
Fax: -  
Web: www.cmsbk.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

CMS Bancorp was formed in 2007 to be the holding company for Community Mutual Savings Bank which serves the northern suburbs of New York City. Operating through five branches in Westchester County (one of the richest counties in the country) the bank collects deposits from area consumers and small businesses and uses the funds mainly to originate residential mortgages which account for more than 85% of its loan portfolio. It also issues commercial mortgages consumer loans and business loans and lines of credit. Deposit products include checking savings and money market accounts; CDs; and IRAs. Community Mutual Savings Bank was founded in 1887. Pennsylvania-based Customers Bancorp is buying CMS Bancorp.

|                        | Annual Growth | 09/10 | 09/11 | 09/12 | 09/13 | 09/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.5%          | 247.4 | 253.8 | 264.7 | 258.3 | 273.3 |
| Net income (\$ mil.)   | 41.0%         | 0.2   | 0.2   | (0.6) | 0.9   | 0.7   |
| Market value (\$ mil.) | 6.6%          | 18.6  | 15.1  | 14.9  | 16.0  | 24.0  |
| Employees              | (1.2%)        | 44    | 50    | 46    | 43    | 42    |

**CMS ENERGY CORP**
**NYS: CMS**

One Energy Plaza  
Jackson, MI 49201  
Phone: 517 788-0550  
Fax: -  
Web: www.cmsenergy.com

CEO: Patricia K. (Patti) Poppe  
CFO: Reiji P. Hayes  
HR: Catherine Hendrian  
FYE: December 31  
Type: Public

Michigan relies on CMS Energy. The energy holding company's regulated utility subsidiary Consumers Energy serves 1.8 million electricity and 1.8 million natural gas customers. It has electric generating capacity of 5800 MW and purchases an additional 2700 MW from third party electricity providers. Another subsidiary CMS Enterprises operates the non-regulated businesses of CMS Energy and is an operator of independent power generating plants. CMS Enterprises' independent power plants (coal- gas- and biomass-fired) have a capacity of 1200 MW and are located in Michigan North Carolina and Wisconsin.

|                        | Annual Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.5%          | 6,456.0  | 6,399.0  | 6,583.0  | 6,873.0  | 6,845.0  |
| Net income (\$ mil.)   | 6.8%          | 523.0    | 551.0    | 460.0    | 657.0    | 680.0    |
| Market value (\$ mil.) | 14.9%         | 10,241.8 | 11,814.4 | 13,426.8 | 14,093.8 | 17,838.0 |
| Employees              | 3.0%          | 7,804    | 7,366    | 7,952    | 8,625    | 8,789    |

**CNA FINANCIAL CORP**
**NYS: CNA**

151 N. Franklin  
Chicago, IL 60606  
Phone: 312 822-5000  
Fax: 312 822-6419  
Web: www.cna.com

CEO: Nick Creatura  
CFO: D. Craig Mense  
HR: -  
FYE: December 31  
Type: Public

CNA Financial is an umbrella organization for a wide range of insurance providers including Continental Casualty and Continental Insurance. It primarily provides commercial policies such as workers' compensation auto and general liability. CNA also sells specialty insurance including professional liability (accountants lawyers architects) and vehicle warranty service contracts. The firm offers commercial surety bonds (through CNA Surety) risk management claims administration and information services. Its products are sold by independent agents and brokers in the US and through partners abroad. Holding company Loews which is controlled and run by the Tisch family owns 90% of CNA.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 0.7%          | 55,566.0 | 55,047.0 | 55,233.0 | 56,567.0 | 57,152.0 |
| Net income (\$ mil.)   | 4.1%          | 691.0    | 479.0    | 859.0    | 899.0    | 813.0    |
| Market value (\$ mil.) | 3.3%          | 10,508.1 | 9,541.7  | 11,265.5 | 14,400.8 | 11,984.8 |
| Employees              | (3.0%)        | 6,900    | 6,900    | 6,700    | 6,300    | 6,100    |

**CNA SURETY CORPORATION**

333 S. Wabash Ave.  
Chicago IL 60604  
Phone: 312-822-5000  
Fax: 312-822-7517  
Web: www.cnasurety.com

CEO: -  
CFO: John F Corcoran  
HR: -  
FYE: December 31  
Type: Subsidiary

If the job doesn't get done CNA Surety pays the price. One of the largest surety companies in the US CNA Surety offers contract and commercial surety bonds which guarantee fulfillment of contracts. The company's Western Surety and Universal Surety of America units handle fidelity commercial and contract bonds and international surety and credit insurance; Surety Bonding another subsidiary specializes in commercial and contract bonds to small businesses. Contract surety (for construction contractors) accounts for a majority of CNA Surety's premiums. CNA Surety sells its products throughout the US via a network of independent agents and brokers. CNA Surety is a subsidiary of CNA Financial.

**CNB CORP (MI)**
**NBB: CNBZ**

303 North Main Street  
Cheboygan, MI 49721  
Phone: 231 627-7111  
Fax: -  
Web: www.cnbismybank.com

CEO: Susan A Eno  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

CNB Corporation is the holding company for Citizens National Bank of Cheboygan which serves individuals and local businesses through more than five branches in the northern reaches of Michigan's Lower Peninsula. Serving the counties of Cheboygan Emmet and Presque Isle the bank offers standard fare such as checking savings and money market accounts CDs and IRAs. CNB Mortgage a subsidiary of the bank handles residential mortgage lending activities which account for approximately half of the company's loan portfolio; commercial mortgages make up most of the remainder. Bank affiliate CNB Financial Services provides insurance and financial planning. Citizens National Bank was founded in 1931.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.1%)        | 255.1 | 250.1 | 260.9 | 247.7 | 253.9 |
| Net income (\$ mil.)   | 56.0%         | 0.3   | (2.7) | 1.4   | 2.7   | 1.9   |
| Market value (\$ mil.) | 10.3%         | 11.5  | 7.9   | 12.4  | 13.3  | 17.0  |
| Employees              | 1.3%          | 78    | 79    | -     | -     | -     |

**CNB FINANCIAL CORP. (CLEARFIELD, PA)**
**NMS: CCNE**

1 South Second Street, P.O. Box 42  
Clearfield, PA 16830  
Phone: 814 765-9621  
Fax: -  
Web: www.cnnbank.bank

CEO: Joseph B. Bower  
CFO: Brian W. Wingard  
HR: Mary Ann Conaway  
FYE: December 31  
Type: Public

CNB Financial is the holding company for CNB Bank ERIEBANK and FCBank. The banks and subsidiaries provide traditional deposit and loan services as well as wealth management merchant credit card processing and life insurance through nearly 30 CNB Bank- and ERIEBANK-branded branches in Pennsylvania and nine FCBank branches in central Ohio. Commercial industrial and agricultural loans make up more than one-third of the bank's loan portfolio while commercial mortgages make up another one-third. It also makes residential mortgages consumer and credit card loans. The company's non-bank subsidiaries include CNB Securities Corporation Holiday Financial Services Corporation and CNB Insurance Agency.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 10.1%         | 2,189.2 | 2,285.1 | 2,573.8 | 2,768.8 | 3,221.5 |
| Net income (\$ mil.)   | 9.9%          | 23.1    | 22.2    | 20.5    | 23.9    | 33.7    |
| Market value (\$ mil.) | 5.5%          | 281.3   | 274.2   | 406.6   | 399.0   | 349.0   |
| Employees              | 6.9%          | 426     | 454     | 507     | 528     | 556     |

**CNO FINANCIAL GROUP INC**
**NYS: CNO**

11825 N. Pennsylvania Street  
Carmel, IN 46032  
Phone: 317 817-6100  
Fax: -  
Web: www.cnoinc.com

CEO: Gary C. Bhojwani  
CFO: Erik M. Holding  
HR: Susan L. (Sue) Menzel  
FYE: December 31  
Type: Public

Have a modest but stable income? Graying at the temples? CNO Financial Group finds that especially attractive and has life insurance and related products targeted at you and millions of others. With a focus on middle-income working families and seniors the holding company's primary units include Bankers Life and Casualty which provides Medicare supplement life annuities and long-term care insurance; Washington National which offers specified disease insurance accident insurance life insurance and annuities; and Colonial Penn which offers life insurance to consumers. The company also offers reinsurance. CNO Financial operates nationwide.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 0.2%             | 31,184.2 | 31,125.1 | 31,975.2 | 33,110.3 | 31,439.8 |
| Net income (\$ mil.)   | -                | 51.4     | 270.7    | 358.2    | 175.6    | (315.0)  |
| Market value (\$ mil.) | (3.6%)           | 2,793.1  | 3,096.4  | 3,106.2  | 4,004.8  | 2,413.6  |
| Employees              | (5.9%)           | 4,200    | 3,500    | 3,400    | 3,300    | 3,300    |

**CNX RESOURCES CORP**
**NYS: CNX**

CNX Center, 1000 CONSOL Energy Drive, Suite 400  
Canonsburg, PA 15317-6506  
Phone: 724 485-4000  
Fax: -  
Web: www.cnx.com

CEO: Nicholas J. Delulio  
CFO: David M. Khani  
HR: -  
FYE: December 31  
Type: Public

CNX Resources digs the Appalachia scene. A top independent oil & gas company in the US CNX engages in exploration development production gathering processing and acquisition of natural gas properties in the Appalachian Basin. Its operations are centered on unconventional shale formations primarily the Marcellus Shale and Utica Shale covering parts of Pennsylvania West Virginia and Virginia. The company boasts 7.6 Tcfe of proved reserves in 4.4 million net acres of land. CNX has an average production of 1.1 Mcfe per day from about 12850 net wells with more than 18 years of reserve life ratio.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (17.5%)          | 3,726.8 | 3,114.4 | 2,026.4 | 1,455.1 | 1,730.4 |
| Net income (\$ mil.)   | 48.7%            | 163.1   | (374.9) | (848.1) | 380.7   | 796.5   |
| Market value (\$ mil.) | (23.8%)          | 6,716.8 | 1,569.4 | 3,621.6 | 2,906.4 | 2,268.7 |
| Employees              | (38.1%)          | 3,834   | 3,114   | 2,307   | 561     | 564     |

**CO HOLDINGS, LLC**

KEENE, NH 03431  
Phone: 603-352-0001  
Fax: -  
Web: www.deadrider.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Private

Cheshire Oil is confident that the smile it has put on customers' faces in Southern New Hampshire and Vermont won't suddenly disappear. The company's services (under the Cheshire Oil and T-Bird Fuel brands) to residential and commercial clients include heating oil delivery oil and propane furnace and boiler installation service and repair fleet fueling and central air-conditioning installation and repair. Cheshire Oil also operates gas stations and convenience stores under the T-Bird Mini-Marts moniker. It also offers storage rental services through Keene Mini Storage. Cheshire Oil is owned and managed by members of the founding Robertson family.

|                        | Annual<br>Growth | 10/07 | 10/08 | 10/09 | 10/10 | 10/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 15.1%            | -     | -     | 70.0  | 77.4  | 92.7  |
| Net income (\$ mil.)   | (1.4%)           | -     | -     | 0.7   | 0.2   | 0.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 175   |

**COAST CITRUS DISTRIBUTORS**

7597 BRISTOW CT  
SAN DIEGO, CA 921547419  
Phone: 619-661-7950  
Fax: -

CEO: James M Alvarez  
CFO: Isabel Freeland  
HR: -  
FYE: December 29  
Type: Private

Coast Citrus Distributors is a leading wholesale distributor of fresh fruits and vegetables in Mexico and the US. The company supplies a variety of produce including bananas lettuce limes and potatoes to retail grocers and other food customers. It distributes under the names Coast Citrus Coast Tropical Olympic Fruit and Vegetable and Importadora y Exportadora. Coast Citrus Distributors operates half a dozen distribution facilities in California Texas and Florida. It also has about five locations in Mexico. The late Roberto Alvarez founded the family-owned business in 1950.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.8%             | -     | -     | 290.2 | 293.4 | 306.9 |
| Net income (\$ mil.)   | 47.0%            | -     | -     | 1.7   | 2.0   | 3.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 320   |

**COAST DISTRIBUTION SYSTEM**
**ASE: CRV**

350 Woodview Avenue  
Morgan Hill, CA 95037  
Phone: 408 782-6686  
Fax: -  
Web: www.coastdistribution.com

CEO: James Musbach  
CFO: Sandra A Knell  
HR: -  
FYE: December 31  
Type: Public

Be it on wheels or on the water there's no place like home with accessories from The Coast. The Coast Distribution System wholesales accessories replacement parts and supplies for recreational vehicles (RVs). Tapping outdoor recreational markets with much in common the company also distributes boating and marine accessories and parts. Its lineup includes close to 11000 products many of them Coast branded from various appliances to awnings boat covers life jackets and trailer hitches. Products are channeled from 17 distribution centers in the US and Canada to more than 15000 customers primarily RV and boat dealerships supply stores and service centers.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.5%             | 103.2 | 108.6 | 108.2 | 113.5 | 113.9 |
| Net income (\$ mil.)   | -                | 0.1   | 0.2   | (0.9) | (2.0) | (0.6) |
| Market value (\$ mil.) | (4.3%)           | 19.7  | 19.5  | 11.4  | 10.1  | 16.5  |
| Employees              | 0.9%             | 265   | 265   | 275   | 275   | 275   |

**COAST ELECTRIC POWER ASSOCIATION**

18020 HIGHWAY 603  
KILN, MS 395568487  
Phone: 228-363-7000  
Fax: -  
Web: www.coastepa.com

CEO: Robert J Occhi  
CFO: John Holston  
HR: Kimberly Phillips  
FYE: December 31  
Type: Private

There's no coasting for the Coast Electric Power Association when it comes to providing residents in three southern Mississippi counties with electricity. The utility uses a 6400-mile distribution network to serve its more than 76000 members (the great majority of which are residential customers) in Hancock Pearl River and Harrison counties. Coast offers electronic fund transfer and average monthly payment plans and rebates on energy efficient home improvements. The utility's power is generated by South Mississippi Electric Power an association of Coast and 10 other cooperatives. It partners with Touchstone Energy Cooperatives.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.1%             | -     | 187.1 | 201.6 | 202.9 | 187.6 |
| Net income (\$ mil.)   | (6.8%)           | -     | 12.6  | 14.6  | 15.9  | 9.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 238   |

**COASTAL BANKING CO INC**
**NBB: CBCO**

1891 South 14th Street  
Fernandina Beach, FL 32034  
Phone: 904 321-0400  
Fax: 843 524-4510  
Web: www.coastalbanking.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Hoping to provide traditional small-town banking amid rapid growth in the Southeast a group of area banking veterans formed Coastal Banking Company in 2000. The holding company owns CBC National Bank which does business as Lowcountry National Bank from around five branches in southern South Carolina and First National Bank of Nassau County which operates loan offices in Atlanta and Savannah Georgia and Jacksonville Florida in addition to one bank branch in Meigs Georgia under The Georgia Bank name. The banks offer standard products and services including business and consumer loans checking and savings accounts and CDs.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.3%             | 475.0 | 375.6 | 421.9 | 464.7 | 561.4 |
| Net income (\$ mil.)   | 38.6%            | 1.9   | 1.6   | 3.1   | 5.8   | 7.0   |
| Market value (\$ mil.) | 31.7%            | 18.2  | 0.3   | 33.7  | 43.8  | 54.8  |
| Employees              | (1.8%)           | 362   | 333   | 349   | -     | -     |

**COASTAL CAROLINA UNIVERSITY**

642 CENTURY CIR  
CONWAY, SC 295268279  
Phone: 843-347-3161  
Fax: -  
Web: www.coastal.edu

CEO: -  
CFO: -  
HR: Pat West  
FYE: June 30  
Type: Private

It's hard for students at Coastal Carolina University not to be cocky. The university (whose rooster mascot Chanticleer appears in Chaucer's Canterbury Tales ) offers bachelor's degrees in about 60 fields of study through schools of science humanities education and business. It also offers about 10 master's degrees in fields including business administration education and coastal marine and wetland studies. Coastal Carolina University has an enrollment of more than 9000 students and about 1000 faculty members. Its student-to-teacher ratio is 17:1.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/12 | 06/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.0%            | -     | -     | 117.0 | 128.8 | 141.6 |
| Net income (\$ mil.)   | (3.0%)           | -     | -     | 29.5  | 29.8  | 27.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 900   |

**COASTAL PACIFIC FOOD DISTRIBUTORS, INC.**

1015 PERFORMANCE DR  
STOCKTON, CA 952064925  
Phone: 909-947-2066  
Fax: -  
Web: www.cpfid.com

CEO: -  
CFO: -  
HR: -  
FYE: December 29  
Type: Private

Coastal Pacific Food Distributors (CPF) fuels the military forces from facility to fork. The company is one of the top wholesale food distributors that primarily serves the US armed forces across the Western US and in the Far East. As part of its business CPF provides a full line of groceries to military bases run by the US Army Navy Air Force and Marines. It delivers a variety of products from distribution centers located in California Washington and Hawaii. CPF also offers information system programming services for its customers to track sales and shipping as well as procurement and logistics through partnerships in Iraq Kuwait and Saudi Arabia. The company was founded in 1986.

|                        | Annual<br>Growth | 01/09 | 01/10 | 01/11*  | 12/11   | 12/12   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 8.9%             | -     | -     | 1,113.6 | 1,162.7 | 1,213.0 |
| Net income (\$ mil.)   | (14.6%)          | -     | -     | 17.7    | 25.2    | 15.1    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 459     |

\*Fiscal year change

**COATES INTERNATIONAL LTD**
**NBB: COTE**

2100 Highway 34  
Wall Township, NJ 07719  
Phone: 732 449-7717  
Fax: -  
Web: www.coatesengine.com

CEO: George J Coates  
CFO: Barry C Kaye  
HR: -  
FYE: December 31  
Type: Public

Coates International Ltd. (CIL) may be sparking the next industrial revolution. CEO George J. Coates founded CIL to develop his many patents the most noteworthy being the Coates Spherical Rotary Valve (CSRVR). The CSRVR is designed to replace the century-old technology of the internal combustion engine's camshaft and poppet valve system. An engine equipped with the CSRVR can run on different fuels while reducing emissions and increasing efficiency; the need for maintenance is also reduced. CIL licenses its CSRVR engine technology to makers of heavy-duty vehicles automobiles and industrial engines. Major customer Almont Energy (Canada) took first delivery of CSRVR engines in 2010.

|                        | Annual<br>Growth | 12/13 | 12/14  | 12/15  | 12/16 | 12/17 |
|------------------------|------------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 0.0%             | 0.0   | 0.0    | 0.1    | 0.0   | 0.0   |
| Net income (\$ mil.)   | -                | (2.8) | (12.8) | (10.2) | (8.4) | (8.4) |
| Market value (\$ mil.) | (12.6%)          | 1.2   | 0.3    | 0.1    | 0.0   | 0.7   |
| Employees              | (13.1%)          | 7     | 6      | 5      | 5     | 4     |

**COBALT INTERNATIONAL ENERGY L.P.**
**NYSE: CIE**

2 Post Oak Central 1980 Post Oak Blvd. Ste. 1200  
Houston TX 77056  
Phone: 713-579-9100  
Fax: 713-579-9196  
Web: www.cobaltintl.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cobalt International Energy scours the deep blue seas in search of oil. An exploration and development company Cobalt International owns interests in offshore properties located in the Gulf of Mexico and West Africa. The company's assets include majority and minority stakes in more than 600,000 net acres in almost 50 blocks in the Gulf and more than 2 million acres in more than 100 prospects located off the coast of Gabon and Angola. It focuses primarily on searching for oil pockets encased beneath salt layers which until recently was traditionally untapped geological territory in the oil industry. Cobalt International Energy contracts two drilling rigs one from EnSCO and one from Diamond Offshore.

**COBANK, ACB**

6340 S FIDDLERS GREEN CIR  
GREENWOOD VILLAGE, CO 801114951  
Phone: 303-740-6527  
Fax: -  
Web: www.cobank.com

CEO: Robert B. Engel  
CFO: David P. Burlage  
HR: -  
FYE: December 31  
Type: Private

You could say CoBank is dependent on its rural customers and vice versa. A member of the Farm Credit System (which is regulated by the FCA) the \$110 billion cooperative bank provides seasonal and wholesale loans to agribusinesses as well as to rural power water and communications cooperatives across the US. The bank also leases vehicles farming equipment and agricultural facilities through various Farm Credit System affiliates. Its core agribusiness customers range from local and regional farmers' cooperatives to multinational food companies. It has counted Land O' Lakes Blue Diamond Almonds and National Beef as among its larger customers. Formed in 1989 CoBank merged with US AgBank in early 2012.

|                        | Annual<br>Growth | 12/08 | 12/09    | 12/10    | 12/14     | 12/15     |
|------------------------|------------------|-------|----------|----------|-----------|-----------|
| Assets (\$ mil.)       | 12.4%            | -     | 58,160.7 | 67,700.0 | 107,428.4 | 117,470.6 |
| Net income (\$ mil.)   | 8.8%             | -     | 565.4    | 818.0    | 904.3     | 936.7     |
| Market value (\$ mil.) | -                | -     | -        | -        | -         | -         |
| Employees              | -                | -     | -        | -        | -         | 500       |

**COBB ELECTRIC MEMBERSHIP CORPORATION**

1000 EMC PKWY NE  
MARIETTA, GA 300607908  
Phone: 770-429-2100  
Fax: -  
Web: www.cobbemc.com

CEO: W T Chip Nelson III  
CFO: Robert Steele  
HR: -  
FYE: April 30  
Type: Private

Cobb Electric Membership Corporation (Cobb EMC) makes sure that Cobb County Georgia residents can cook corn on the cob (and anything else) using either electric power or natural gas. The utility distributes electricity to more than 200,000 meters (more than 177,000 residential commercial and industrial members) in Cobb County and four other north metro Atlanta counties. Cobb EMC operates about 10,000 miles of power lines. The company's Gas South unit markets natural gas to customers who receive their service on Atlanta Gas & Light's natural gas distribution pipelines in Georgia.

|                        | Annual<br>Growth | 12/07 | 12/08*    | 04/09* | 12/13* | 04/18 |
|------------------------|------------------|-------|-----------|--------|--------|-------|
| Sales (\$ mil.)        | -                | -     | (2,104.1) | 641.0  | 416.3  | 849.7 |
| Net income (\$ mil.)   | 198.0%           | -     | 0.0       | 3.6    | (8.1)  | 25.4  |
| Market value (\$ mil.) | -                | -     | -         | -      | -      | -     |
| Employees              | -                | -     | -         | -      | -      | 548   |

\*Fiscal year change

**COBIZ FINANCIAL INC**

NMS: COBZ

1401 Lawrence St., Ste. 1200  
Denver, CO 80202  
Phone: 303 312-3400  
Fax: -  
Web: www.cobizbank.com

CEO: Steven Bangert  
CFO: Lyne B Andrich  
HR: -  
FYE: December 31  
Type: Public

CoBiz Financial is reaching new heights in the Rockies and in the Valley of the Sun. The \$3.5 billion-asset holding company for CoBiz Bank operates Colorado Business Bank and Arizona Business Bank. The former operates more than 10 branches in the Denver Boulder and Vail areas while the latter has about a half-dozen branches in and around Phoenix. CoBiz mostly originates business loans and commercial and residential real estate mortgages. The company also offers insurance through CoBiz Insurance and wealth management services through CoBiz Investment Management CoBiz Trust and Financial Designs.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 8.1%             | 2,653.6 | 2,800.7 | 3,062.2 | 3,351.8 | 3,630.3 |
| Net income (\$ mil.)   | 9.2%             | 24.6    | 27.6    | 29.0    | 26.1    | 34.9    |
| Market value (\$ mil.) | 22.6%            | 310.4   | 497.0   | 545.6   | 557.7   | 701.9   |
| Employees              | 1.0%             | 512     | 513     | 534     | 532     | 533     |

**COBORN'S, INCORPORATED**

1921 COBORN BLVD  
SAINT CLOUD, MN 563012100  
Phone: 320-252-4222  
Fax: -  
Web: www.cobornsinc.com

CEO: Chris Coborn  
CFO: Tom Velin  
HR: -  
FYE: December 31  
Type: Private

Coborn's hopes you'll shop at your convenience. The company operates 52 stores across Minnesota North Dakota South Dakota Iowa Illinois and Wisconsin under the Coborn's Cash Wise Foods and Save-A-Lot banners. To support its more than 100 retail locations Coborn's operates its own central bakery dry cleaning facility and grocery distribution center. It supplies its stores with baked goods deli items and meat from its own central bakery and manufacturing plant. Along with its grocery stores the firm owns and operates pharmacies and convenience liquor and video stores.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12   | 12/13   | 12/16   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 3.6%             | -     | -     | 1,220.5 | 1,246.7 | 1,403.9 |
| Net income (\$ mil.)   | (17.0%)          | -     | -     | 32.4    | 30.8    | 15.4    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 7,200   |

**COBRA ELECTRONICS CORP.**

NMS: COBR

6500 West Cortland Street  
Chicago, IL 60707  
Phone: 773 889-8870  
Fax: -  
Web: www.cobra.com

CEO: Chris Cowger  
CFO: Gail Babitt  
HR: -  
FYE: December 31  
Type: Public

Cobra Electronics' citizens band radios and radar detectors are good buddies when you're on the road. Its principal Cobra division markets CB and marine radios two-way radios radar detectors power inverters jump-starters and GPS navigation systems for professional drivers under the Cobra brand. The firm's PPL unit peddles personal navigation systems and speed camera location detectors under the Snooper name. Cobra Electronics also manages the AURA database of photo-enforcement locations (including speed camera and red-light detector positions) in North America and Europe. Cobra's products are sold in the US Canada and Europe through consumer electronics stores discount retailers and truck stops.

|                        | Annual<br>Growth | 12/08  | 12/09  | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (1.2%)           | 124.7  | 105.2  | 110.5 | 123.3 | 118.9 |
| Net income (\$ mil.)   | -                | (18.8) | (10.3) | 1.6   | 3.1   | 3.2   |
| Market value (\$ mil.) | 38.1%            | 6.9    | 11.0   | 21.2  | 29.3  | 25.1  |
| Employees              | (2.7%)           | 174    | 150    | 152   | 150   | 156   |

**COCA-COLA CO (THE)**

NYS: KO

One Coca-Cola Plaza  
Atlanta, GA 30313  
Phone: 404 676-2121  
Fax: 404 676-6792  
Web: www.coca-colacompany.com

CEO: James R. Quincey  
CFO: Kathy N. Waller  
HR: -  
FYE: December 31  
Type: Public

The Coca-Cola Company is the #1 nonalcoholic beverage company in the world as well as one of the world's most recognizable brands. It is home to more than 500 beverage brands some 20 of those billion-dollar-brands including four of the top five soft drinks: Coca-Cola Diet Coke Fanta and Sprite. In addition to soft drinks it markets waters juice drinks energy and sports drinks dairy and plant-based beverages and ready-to-drink teas and coffees. Other top brands include Minute Maid Powerade Dasani Honest Tea and vitaminwater. With the world's largest beverage distribution system Coca-Cola reaches thirsty consumers in more than 200 countries. Nearly 65% of its sales comes from outside the US.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (8.8%)           | 45,998.0 | 44,294.0 | 41,863.0 | 35,410.0 | 31,856.0 |
| Net income (\$ mil.)   | (2.4%)           | 7,098.0  | 7,351.0  | 6,527.0  | 1,248.0  | 6,434.0  |
| Market value (\$ mil.) | -                | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | (16.6%)          | 129,200  | 123,200  | 100,300  | 61,800   | 62,600   |

**COCA-COLA CONSOLIDATED INC**

NMS: COKE

4100 Coca-Cola Plaza  
Charlotte, NC 28211  
Phone: 704 557-4400  
Fax: -  
Web: www.cokeconsolidated.com

CEO: J. Frank Harrison  
CFO: Clifford M. Deal  
HR: -  
FYE: December 30  
Type: Public

As the largest independent Coke bottler in the US Coca-Cola Bottling Co. Consolidated (CCBCC) offers thirst-quenchers to more than 65 million consumers across some 15 states. It produces bottles and distributes a few hundred brands and flavors of beverages principally the products of The Coca-Cola Company which account for about 85% of total sales. Other beverages bottled and distributed by CCBCC include Dr. Pepper and Monster Energy drinks. In addition to bottles and cans the company sells products to other bottlers and offers post-mix products that allow retailers to sell fountain drinks. CCBCC has historically served the southeastern US but is increasingly expanding its territory up the East Coast and into the Midwest. Coca-Cola Company owns 27% of CCBCC.

|                        | Annual<br>Growth | 12/14*  | 01/16   | 01/17*  | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 27.6%            | 1,746.4 | 2,306.5 | 3,156.4 | 4,323.7 | 4,625.4 |
| Net income (\$ mil.)   | -                | 31.4    | 59.0    | 50.1    | 96.5    | (19.9)  |
| Market value (\$ mil.) | 19.3%            | 828.3   | 1,707.3 | 1,673.0 | 2,013.6 | 1,679.6 |
| Employees              | 22.1%            | 7,300   | 9,500   | 13,200  | 16,500  | 16,200  |

\*Fiscal year change

**COCA-COLA ENTERPRISES INC**
**NYS: CCE**

2500 Windy Ridge Parkway  
Atlanta, GA 30339  
Phone: 678 260-3000  
Fax: -  
Web: www.cokecce.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Scientists at The Coca-Cola Company concoct the secret syrup but it's up to Coca-Cola Enterprises (CCE) to do the heavy lifting. CCE buys it combines it with other ingredients then bottles and distributes Coke products in Western Europe. One of the world's largest Coca-Cola bottlers by volume CCE bottles and distributes energy drinks sports drinks still and sparkling waters (Dr Pepper Snapple's Schweppes Abbey Well) juices and coffees and teas. The company's European reach includes distribution in Belgium France the Netherlands Norway Sweden and the UK. All told CCE operates more than 15 production and about 50 distribution facilities in Europe.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13    | 12/14    | 12/15    |
|------------------------|------------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | (4.1%)           | 8,284.0 | 8,062.0 | 8,212.0  | 8,264.0  | 7,011.0  |
| Net income (\$ mil.)   | (5.6%)           | 749.0   | 677.0   | 667.0    | 663.0    | 596.0    |
| Market value (\$ mil.) | 17.6%            | 5,860.7 | 7,213.4 | 10,032.3 | 10,052.8 | 11,194.0 |
| Employees              | (3.5%)           | 13,250  | 13,000  | 11,750   | 11,650   | 11,492   |

**CODEXIS INC**
**NMS: CDXS**

200 Penobscot Drive  
Redwood City, CA 94063  
Phone: 650 421-8100  
Fax: -  
Web: www.codexis.com

CEO: John J Nicols  
CFO: Gordon Sangster  
HR: -  
FYE: December 31  
Type: Public

The pharmaceutical and the biodiesel industries don't seem like they have much in common but they both use the chemicals produced by Codexis. The company develops biocatalysts — chemicals used to manufacture other chemicals in a way that's easy on the environment. Its technology is used to make the active ingredients in pharmaceuticals and produce biofuel from plant material. Codexis has a research agreement with Shell to develop new ways of converting biomass to bio-fuel; Shell accounts for more than half of Codexis' sales. The company is also working within other markets to use its technology to manage carbon emissions from coal-fired power plants and treat wastewater.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|--------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 14.5%            | 35.3   | 41.8  | 48.8  | 50.0   | 60.6   |
| Net income (\$ mil.)   | -                | (19.1) | (7.6) | (8.6) | (23.0) | (10.9) |
| Market value (\$ mil.) | 60.5%            | 136.2  | 228.7 | 248.7 | 451.4  | 902.9  |
| Employees              | 9.7%             | 91     | 92    | 108   | 116    | 132    |

**CODORUS VALLEY BANCORP, INC.**
**NMS: CVLY**

105 Leader Heights Road, P.O. Box 2887  
York, PA 17405  
Phone: 717 747-1519  
Fax: -

CEO: Larry J Miller  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Codorus Valley Bancorp is a people-oriented business. The firm is the holding company for PeoplesBank which operates about 20 branches in southeastern Pennsylvania's York County and Hunt Valley and Bel Air Maryland. The bank offers the standard fare including checking and savings accounts and CDs. It uses funds from deposits to write a variety of loans primarily commercial loans and commercial real estate loans but also residential mortgages and consumer installment loans. Bank subsidiary Codorus Valley Financial Advisors offers investment products while SYC Settlement Services provides real estate settlement services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 10.5%            | 1,213.8 | 1,456.3 | 1,611.6 | 1,709.2 | 1,807.5 |
| Net income (\$ mil.)   | 13.5%            | 11.8    | 11.1    | 13.1    | 12.0    | 19.5    |
| Market value (\$ mil.) | 1.9%             | 195.3   | 201.9   | 283.8   | 273.2   | 210.9   |
| Employees              | 7.8%             | 258     | 292     | 304     | 339     | 348     |

**COE COLLEGE**

1220 1ST AVE NE  
CEDAR RAPIDS, IA 524025092  
Phone: 319-399-8000  
Fax: -  
Web: www.coe.edu

CEO: -  
CFO: -  
HR: Kristina Bridges  
FYE: June 30  
Type: Private

Coe College is a private liberal arts college with a residential campus in Cedar Rapids Iowa. The school offers more than 40 academic majors and grants undergraduate degrees (Bachelor of Arts Bachelor of Music and Bachelor of Science in Nursing) as well as a Master of Arts in Teaching. Coe College's has an annual enrollment of more than 1400 students (from across more than 30 US states and more than 15 other countries) who are required to participate in an internship student research project practicum or study abroad program as they matriculate. Approximately half of the school's students go on to post-graduate studies.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.5%            | -     | 42.2  | 36.0  | 70.6  | 73.9  |
| Net income (\$ mil.)   | -                | -     | 3.5   | (2.1) | (0.3) | (0.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 272   |

**COEUR MINING INC**
**NYS: CDE**

104 S. Michigan Avenue, Suite 900  
Chicago, IL 60603  
Phone: 312 489-5800  
Fax: -  
Web: www.coeur.com

CEO: Mitchell J. Krebs  
CFO: Peter C. Mitchell  
HR: Keagan J. Kerr  
FYE: December 31  
Type: Public

Coeur Mining (formerly Coeur d'Alene Mines) is always curious about precious metals. A leading primary silver producer the company holds interests in silver and gold properties in Australia North America and South America. It produces around 12 million ounces of silver and more than 380000 ounces of gold annually. Its two main mines are at Kensington in Alaska and Palmarejo in Mexico. The US accounts for more than half of company revenue.

|                        | Annual<br>Growth | 12/14     | 12/15   | 12/16   | 12/17   | 12/18  |
|------------------------|------------------|-----------|---------|---------|---------|--------|
| Sales (\$ mil.)        | (0.4%)           | 635.7     | 646.1   | 665.8   | 709.6   | 625.9  |
| Net income (\$ mil.)   | -                | (1,155.9) | (367.2) | 55.4    | (1.3)   | (48.4) |
| Market value (\$ mil.) | (3.3%)           | 1,038.9   | 504.2   | 1,848.1 | 1,524.8 | 908.8  |
| Employees              | 2.7%             | 1,868     | 2,005   | 2,087   | 2,257   | 2,075  |

**COFFEE HOLDING CO INC**
**NAS: JVA**

3475 Victory Boulevard  
Staten Island, NY 10314  
Phone: 718 832-0800  
Fax: -  
Web: www.coffeeholding.com

CEO: Andrew Gordon  
CFO: -  
HR: -  
FYE: October 31  
Type: Public

Coffee Holding Co. brewed up the idea of selling a wide spectrum of raw and roasted Arabica coffee beans to coffee purveyors such as Green Mountain Roasters as well as private-label coffees to food service suppliers. Coffee Holding imports its green coffee beans from Colombia Brazil Mexico Kenya and Uganda. In addition to producing private-label coffees for stores the company also sells name brands including IL CLASSICO and S&W. Its Cafe Caribe espresso coffee targets the Hispanic market. The company has expanded its offerings through partnerships. The founding Gordon family including CEO Andrew Gordon owns about 60% of the company.

|                        | Annual<br>Growth | 10/15 | 10/16 | 10/17 | 10/18 | 10/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.5%)           | 118.2 | 78.9  | 77.1  | 90.7  | 86.5  |
| Net income (\$ mil.)   | -                | (1.4) | 2.2   | 0.5   | 1.1   | (0.1) |
| Market value (\$ mil.) | (2.9%)           | 23.7  | 28.9  | 23.2  | 24.2  | 21.1  |
| Employees              | 3.4%             | 69    | 70    | 74    | 79    | 79    |



**COGENT COMMUNICATIONS HOLDINGS, INC.**

NMS: CCOI

2450 N Street N.W.  
Washington, DC 20037  
Phone: 202 295-4200  
Fax: -  
Web: www.cogentco.com

CEO: David (Dave) Schaeffer  
CFO: Thaddeus G. (Tad) Weed  
HR: -  
FYE: December 31  
Type: Public

Cogent Communications offers a compelling sales pitch: data at the speed of light. The company operates a fiber-optic data network that serves customers in North America Europe and Asia. It offers dedicated Internet access and data transport services to businesses through Ethernet connections that link its 51 data center facilities directly to customer office buildings. Clients include financial services companies law firms ad agencies and other professional services businesses. Cogent also sells access to its network and provides colocation management services to ISPs hosting companies and other high-volume bandwidth users.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.2%          | 380.0   | 404.2   | 446.9   | 485.2   | 520.2   |
| Net income (\$ mil.)   | 144.9%        | 0.8     | 4.9     | 14.9    | 5.9     | 28.7    |
| Market value (\$ mil.) | 6.3%          | 1,639.8 | 1,607.4 | 1,916.0 | 2,099.0 | 2,094.9 |
| Employees              | 6.1%          | 772     | 836     | 897     | 928     | 978     |

**COGENTIX MEDICAL INC**

NAS: CGNT

5420 Feltri Road  
Minnetonka, MN 55343  
Phone: 952 426-6140  
Fax: -  
Web: www.cogentixmedical.com

CEO: Michael Frazzette  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Even those outside California know Cogentix Medical's products are totally tubular. The firm (formerly named Vision-Sciences) makes endoscopic tools — tubular instruments that let doctors see into the body and perform procedures without invasive surgery. It makes traditional endoscopes and the EndoSheath System which consists of a disposable sterile sheath covering the reusable endoscope. The system allows health care providers to save money by avoiding costly cleaning and repairs and reduces the risk of cross-contamination. Subsidiary Machida makes flexible borescopes endoscope-like tools used in industrial applications. In 2015 Vision-Sciences merged with Uroplasty to create Cogentix Medical.

|                        | Annual Growth | 03/13  | 03/14 | 03/15* | 12/15 | 12/16  |
|------------------------|---------------|--------|-------|--------|-------|--------|
| Sales (\$ mil.)        | 50.2%         | 15.3   | 17.1  | 26.5   | 36.6  | 51.9   |
| Net income (\$ mil.)   | -             | (10.6) | (7.7) | (7.7)  | (7.0) | (22.1) |
| Market value (\$ mil.) | 23.4%         | 64.7   | 72.5  | 21.2   | 78.0  | 121.5  |
| Employees              | 17.9%         | 108    | 105   | 214    | 181   | 177    |

\*Fiscal year change

**COGNEX CORP**

NMS: CGNX

One Vision Drive  
Natick, MA 01760-2059  
Phone: 508 650-3000  
Fax: -  
Web: www.cognex.com

CEO: Robert Willett  
CFO: John J. Curran  
HR: -  
FYE: December 31  
Type: Public

Machines might not possess big picture vision but Cognex machines have excellent vision when it comes to detail. The company is one of the world's largest producers of systems that linked to a video camera serve as eyes where human vision is insufficient. Manufacturers of consumer electronics and vehicles as well as logistics companies use the company's machine vision and industrial identification systems to position and identify products gauge sizes and locate defects. Cognex's big market is factory automation and it also offers consulting and educational services and tech support for its products. Sales to customers based outside the US account for about three-quarters of sales.

|                        | Annual Growth | 12/14   | 12/15   | 12/16    | 12/17    | 12/18   |
|------------------------|---------------|---------|---------|----------|----------|---------|
| Sales (\$ mil.)        | 13.5%         | 486.3   | 450.6   | 520.8    | 748.0    | 806.3   |
| Net income (\$ mil.)   | 15.9%         | 121.5   | 187.1   | 149.6    | 177.2    | 219.3   |
| Market value (\$ mil.) | (1.6%)        | 7,060.0 | 5,768.6 | 10,867.6 | 10,447.4 | 6,605.6 |
| Employees              | 12.6%         | 1,322   | 1,305   | 1,421    | 1,771    | 2,124   |

**COGNIZANT TECHNOLOGY SOLUTIONS CORP.**

NMS: CTSB

Glenpointe Centre West, 500 Frank W. Burr Blvd.  
Teaneck, NJ 07666  
Phone: 201 801-0233  
Fax: 201 801-0243  
Web: www.cognizant.com

CEO: Francisco D'Souza  
CFO: Karen McLoughlin  
HR: -  
FYE: December 31  
Type: Public

Cognizant Technology Solutions is aware of the desire to shift business processes to digital technologies and it wants to help. To help customers make the switch the information technology outsourcing company provides intelligent systems automation cloud technologies and cyber security tools. In more traditional IT services Cognizant offers application maintenance business intelligence data warehousing software and systems development and integration and re-engineering services for legacy systems. The company targets companies in financial services health care manufacturing retail and logistics. Most of Cognizant's software development centers and employees are in India.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 12.0%         | 10,262.7 | 12,416.0 | 13,487.0 | 14,810.0 | 16,125.0 |
| Net income (\$ mil.)   | 9.9%          | 1,439.3  | 1,623.6  | 1,553.0  | 1,504.0  | 2,101.0  |
| Market value (\$ mil.) | 4.8%          | 30,384.8 | 34,631.5 | 32,329.3 | 40,978.5 | 36,628.0 |
| Employees              | 7.4%          | 211,500  | 221,700  | 260,200  | 260,000  | 281,600  |

**COHEN & COMPANY INC (NEW)**

ASE: COHN

Cira Centre, 2929 Arch Street, Suite 1703  
Philadelphia, PA 19104  
Phone: 215 701-9555  
Fax: -  
Web: www.cohenandcompany.com

CEO: Lester R Brafman  
CFO: Joseph W Pooler Jr  
HR: -  
FYE: December 31  
Type: Public

Institutional Financial Markets Inc. (IFMI) believes in the institution of the markets. Formerly a real estate investment trust named Alesco Financial (and later Cohen & Company) the company now manages and trades financial investments specializing in credit-related fixed income assets. The company serves institutional investors. IFMI's asset management arm offers funds separately managed accounts collateralized debt obligations international hybrid securities and other investment products; it manages some \$10 billion in assets. The firm also has a capital markets division which sells trades and issues corporate and securitized products. IFMI has about 10 offices in the US and London.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)        | 55.8  | 46.2  | 55.3  | 47.5  | 49.4  |
| Net income (\$ mil.)   | -             | (2.6) | (4.1) | 2.3   | 2.1   | (2.5) |
| Market value (\$ mil.) | 48.5%         | 2.1   | 1.4   | 1.4   | 9.7   | 10.2  |
| Employees              | (5.6%)        | 111   | 87    | 79    | 88    | 88    |

**COHEN & STEERS INC**

NYS: CNS

280 Park Avenue  
New York, NY 10017  
Phone: 212 832-3232  
Fax: 212 832-3622  
Web: www.cohenandsteers.com

CEO: Robert H. Steers  
CFO: Matthew S. (Matt) Stadler  
HR: -  
FYE: December 31  
Type: Public

One of the nation's largest managers of real estate funds Cohen & Steers administers around two dozen exchange-traded funds and US mutual and closed-end funds invested in commodities global infrastructure utilities and large-cap value stocks. It also manages separate account portfolios for institutional investors and offers alternative investments. The company's real estate investment banking practice Cohen & Steers Capital Advisors (now CSCA Capital Advisors) was sold off in 2009 to former managing directors of the unit. Cohen & Steers has around \$55 billion of assets under management.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.0%          | 313.9   | 328.7   | 349.9   | 378.2   | 381.1   |
| Net income (\$ mil.)   | 10.8%         | 75.5    | 64.6    | 92.9    | 91.9    | 113.9   |
| Market value (\$ mil.) | (5.0%)        | 1,968.0 | 1,425.5 | 1,571.4 | 2,211.7 | 1,605.1 |
| Employees              | 5.7%          | 263     | 275     | 287     | 303     | 328     |

**COHERENT INC**
**NMS: COHR**

5100 Patrick Henry Drive  
Santa Clara, CA 95054  
Phone: 408 764-4000  
Fax: -  
Web: www.coherent.com

CEO: John R. Ambroseo  
CFO: Kevin S. Palatnik  
HR: -  
FYE: September 28  
Type: Public

Coherent is a leading maker of lasers for commercial industrial and scientific applications. The company's lasers and laser technologies are used in microelectronics manufacturing medical diagnostics therapeutic medical applications and scientific research. Its products also are used to make vehicles machine tools consumer goods and medical devices. Coherent's biggest market is the semiconductor industry. The company handles most of its own manufacturing with sites in the US and around the world. Coherent based in Santa Clara California gets more than 80% of its revenue from international customers. The company has been turning out laser technology since it was founded in 1966.

|                        | Annual Growth | 10/15   | 10/16*  | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.6%         | 802.5   | 857.4   | 1,723.3 | 1,902.6 | 1,430.6 |
| Net income (\$ mil.)   | (8.4%)        | 76.4    | 87.5    | 207.1   | 247.4   | 53.8    |
| Market value (\$ mil.) | 29.0%         | 1,311.3 | 2,651.0 | 5,639.8 | 4,129.5 | 3,634.2 |
| Employees              | 19.0%         | 2,586   | 2,787   | 5,218   | 5,418   | 5,184   |

\*Fiscal year change

**COHU INC**
**NMS: COHU**

12367 Crosthwaite Circle  
Poway, CA 92064-6817  
Phone: 858 848-8100  
Fax: -  
Web: www.cohu.com

CEO: Luis A. M. Iler  
CFO: Jeffrey D. Jones  
HR: -  
FYE: December 29  
Type: Public

Cohu makes equipment that puts semiconductors and light-emitting diodes (LEDs) through their paces when they are tested. The company's products include inspection handlers automated test equipment thermal sub-systems bare board PCB test systems and interface equipment. Cohu also installs and services its systems. Customers include device manufacturers design houses PCB manufacturers and test subcontractors. Top customers include Intel and NXP Semiconductors. China is the California-based company's single biggest market. In 2018 Cohu bought Xcerra for about \$796 million adding PCB test systems to the company's portfolio.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 7.9%          | 333.3 | 269.7 | 282.1 | 352.7 | 451.8  |
| Net income (\$ mil.)   | -             | 8.7   | 0.3   | 3.0   | 32.8  | (32.2) |
| Market value (\$ mil.) | 7.2%          | 488.3 | 527.1 | 566.6 | 894.7 | 644.5  |
| Employees              | 21.6%         | 1,600 | 1,600 | 1,800 | 1,800 | 3,500  |

**COLAVITA USA L.L.C.**

1 RUNYONS LN  
EDISON, NJ 088172219  
Phone: 732-404-8300  
Fax: -  
Web: www.colavita.com

CEO: Giovanni Colavita  
CFO: Simon Boltuch  
HR: -  
FYE: December 31  
Type: Private

This company helps bring Italian flavors to American palates. Colavita USA is a leading importer and distributor of Italian foods notably olive oil pastas sauces and vinegars sold under the Colavita label. It supplies products to retail grocery store chains specialty food stores and wholesale distributors as well as restaurants caterers and other foodservice operators. The company was started by John J. Profaci who struck a distribution agreement with Italy's Colavita family in 1978. Rome-based Colavita S.p.A owns 80% of the US importer.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.5%          | -     | -     | -     | 85.3  | 91.7  |
| Net income (\$ mil.)   | (1.6%)        | -     | -     | -     | 1.2   | 1.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 80    |

**COLDWATER CREEK INC.**
**NMS: CWTR**

One Coldwater Creek Drive  
Sandpoint, ID 83864  
Phone: 208 263-2266  
Fax: 208 263-1582  
Web: www.coldwatercreek.com

CEO: -  
CFO: -  
HR: -  
FYE: February 2/  
Type: Public

Women quench their thirst for classic casual clothing and accessories from Coldwater Creek's stores catalog and Web site. The upscale multi-channel retailer sells mostly traditional apparel through some 360 full-line stores and about 35 retail outlets targeting middle- and upper-income women 35 years of age and older. It also sells directly to consumers via its Coldwater Creek catalog and online store and operates about 10 namesake day spas that typically span 5400 sq. ft. While it got its start as a catalog operator today the company's retail presence is felt more at the mall than the mailbox with stores accounting for more than 75% of sales. Coldwater Creek was founded in 1984 by Dennis and Ann Pence.

|                        | Annual Growth | 01/09   | 01/10   | 01/11  | 01/12* | 02/13  |
|------------------------|---------------|---------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (7.7%)        | 1,024.2 | 1,038.6 | 981.1  | 773.0  | 742.5  |
| Net income (\$ mil.)   | -             | (26.0)  | (56.1)  | (44.1) | (99.7) | (81.8) |
| Market value (\$ mil.) | 7.0%          | 86.1    | 136.2   | 89.5   | 27.5   | 112.7  |
| Employees              | (12.4%)       | 11,200  | 9,531   | 9,198  | 6,900  | 6,600  |

\*Fiscal year change

**COLE HAAN**

1 Cole Haan Dr.  
Yarmouth ME 04096-6670  
Phone: 207-846-2500  
Fax: 207-846-6374  
Web: www.colehaan.com

CEO: Jack A. Boys  
CFO: Lisa Kempa  
HR: -  
FYE: May 31  
Type: Subsidiary

Cole Haan caters to the well-heeled. It designs and sells upscale footwear and accessories and was once the fashion-footed subsidiary of athletic products firm NIKE. The shoe maker peddles its products through about 110 Cole Haan stores in the US as well as nearly 70 stores in Japan. It also sells its shoes belts hosiery handbags small leather goods fine outerwear and watches online and in stores run by other retailers. Cole Haan has reached into high-end accessories (encroaching on Coach) in recent years. Most of Cole Haan's products are distributed from New Hampshire; its outerwear is made in Italian factories by G-III Apparel. Cole Haan was founded in Chicago in 1928 by Trafton Cole and Eddie Haan.

**COLFAX CORP**
**NYS: CFX**

420 National Business Parkway, 5th Floor  
Annapolis Junction, MD 20701  
Phone: 301 323-9000  
Fax: -  
Web: www.colfaxcorp.com

CEO: Matthew L. Trerotola  
CFO: Christopher M. (Chris) Hix  
HR: Patricia Lang  
FYE: December 31  
Type: Public

Colfax makes products used in the welding industry and medical devices. Marketed primarily under the ESAB brand Colfax offers a wide range of consumable welding and cutting products including electrodes fluxes cored and solid welding wires and cutting nozzles and tips. Colfax also makes portable welding machines and large customized and automated metal cutting and welding equipment. The company's DJO division is a maker and distributor of medical devices with applications including orthopedic bracing reconstructive implants and physical therapy. In 2019 Colfax sold its Air and Gas Handling operations to KPS Capital Partners for \$1.8 billion.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.6%)        | 4,624.5 | 3,967.1 | 3,647.0 | 3,300.2 | 3,666.8 |
| Net income (\$ mil.)   | (22.7%)       | 392.1   | 167.7   | 128.1   | 151.1   | 140.2   |
| Market value (\$ mil.) | (20.2%)       | 6,047.9 | 2,738.4 | 4,213.7 | 4,646.4 | 2,451.1 |
| Employees              | 0.5%          | 15,200  | 13,800  | 16,000  | 14,300  | 15,500  |

**COLGATE UNIVERSITY**

13 OAK DR  
HAMILTON, NY 133461386  
Phone: 315-228-1000  
Fax: -  
Web: www.colgate.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Colgate University is located in upstate New York. The university is a liberal arts college with an enrollment of about 3000 students. Most students are undergrads though the school has a small graduate program that offers master's degrees in arts and teaching. Colgate offers some 50 major fields of study plus about 15 minor study programs. Its most popular programs include business communications finance education medicine law and technology. The university has about 300 full-time faculty members.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16  | 06/18 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 5.2%             | -     | 171.0 | 181.4 | 189.6  | 209.7 |
| Net income (\$ mil.)   | (17.7%)          | -     | 104.6 | 25.3  | (57.7) | 48.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 1,014 |

**COLGATE-PALMOLIVE CO.**
**NYS: CL**

300 Park Avenue  
New York, NY 10022  
Phone: 212 310-2000  
Fax: 212 310-3284  
Web: www.colgatepalmolive.com

CEO: Ian M. Cook  
CFO: Dennis J. Hickey  
HR: Lynne Tapper  
FYE: December 31  
Type: Public

Colgate-Palmolive takes a bite out of grime. The company is a top global maker and marketer of toothpaste (it has more than 40% of the global market) and soap and cleaning products. Colgate-Palmolive also offers pet nutrition products through subsidiary Hill's Pet Nutrition which makes Science Diet Ideal Balance and Prescription Diet pet foods. Many of its oral care products fall under the Colgate brand and include toothbrushes mouthwash and dental floss. Its Tom's of Maine unit covers the natural toothpaste niche. Personal and home care items include Ajax brand household cleaner Palmolive dishwashing liquid Softsoap shower gel and Sanex and Speed Stick deodorants. The company has operations in 80-plus countries and sells its products in more than 200 countries.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.6%)           | 17,277.0 | 16,034.0 | 15,195.0 | 15,454.0 | 15,544.0 |
| Net income (\$ mil.)   | 2.4%             | 2,180.0  | 1,384.0  | 2,441.0  | 2,024.0  | 2,400.0  |
| Market value (\$ mil.) | (3.7%)           | 59,704.9 | 57,487.3 | 56,469.0 | 65,106.8 | 51,360.6 |
| Employees              | (2.2%)           | 37,700   | 37,900   | 36,700   | 35,900   | 34,500   |

**COLLABERA INC.**

25 Airport Rd.  
Morristown NJ 07960  
Phone: 973-889-5200  
Fax: 973-292-1643  
Web: www.collabera.com

CEO: Hiten Patel  
CFO: Sham Patel  
HR: -  
FYE: December 31  
Type: Private

Collabera knows the value of enabling people to work together effectively. The company provides outsourced IT management consulting and related services such as software development to companies in such industries as financial services manufacturing media utilities and retail. It specializes in such areas as consulting enterprise resource planning software implementation and data migration. The company also offers IT staffing services. Collabera operates from about 20 US offices a London office seven offices and software development facilities in India and locations in Manila and Singapore. The company was founded in 1991 by chairman Hiten Patel CFO Sham Patel CIO Dhar Patadia and EVP Hemin Shah.

**COLLECTORS UNIVERSE INC**
**NMS: CLCT**

1610 E. Saint Andrew Place  
Santa Ana, CA 92705  
Phone: 949 567-1234  
Fax: -  
Web: www.collectorsuniverse.com

CEO: Robert G. (Bob) Deuster  
CFO: Joseph J. (Joe) Wallace  
HR: -  
FYE: June 30  
Type: Public

Before you sell that silver dollar or those baseball cards you might want to check with Collectors Universe. The company provides authentication grading and information services for sellers and buyers of trading cards event tickets vintage autographs and other memorabilia. The company charges a fee — usually between \$2 and \$10000 per item — to determine the authenticity quality and worth of the collectible. Coins and sports cards account for most of the company's business; notable offerings include its Professional Coin Grading Service (PCGS). Collectors Universe also publishes price guides market reports rarity reports and other information in print form as well as on its website.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.1%             | 61.7  | 61.0  | 70.2  | 68.4  | 72.5  |
| Net income (\$ mil.)   | 7.8%             | 7.4   | 7.6   | 8.5   | 6.2   | 10.0  |
| Market value (\$ mil.) | 1.7%             | 182.5 | 180.8 | 227.5 | 134.9 | 195.3 |
| Employees              | 10.6%            | 290   | 302   | 369   | 387   | 434   |

**COLLEGE ENTRANCE EXAMINATION BOARD**

250 VESEY ST  
NEW YORK, NY 102811052  
Phone: 212-713-8000  
Fax: -  
Web: www.collegeboard.org

CEO: -  
CFO: Tho Higgins  
HR: -  
FYE: June 30  
Type: Private

There are three letters every high school student must learn: S A and T. The College Board is a not-for-profit association that owns and administers the Scholastic Assessment Test (SAT) College-Level Examination Program (CLEP) and the Advanced Placement Program (AP) at high schools across the US. It also offers guidance counseling financial aid student assessment standardized testing and professional development courses. The College Board was founded in 1900; its members include nearly 6000 schools colleges universities and other educational institutions.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%             | -     | 705.1 | 746.0 | 779.5 | 840.7 |
| Net income (\$ mil.)   | (1.1%)           | -     | 102.3 | 26.9  | 93.6  | 98.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,259 |

**COLLEGE OF SAINT BENEDICT**

37 COLLEGE AVE S  
SAINT JOSEPH, MN 563742099  
Phone: 320-363-5011  
Fax: -  
Web: www.csbsju.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The College of Saint Benedict (CSB) is an all-female Catholic liberal arts college with an enrollment of more than 2000 students about 70% of which are Catholic (though students of all faith are welcome). Saint John's University (SJU) located six miles from from CSB in central Minnesota is the school's male counterpart. SJU and CSB share a common curriculum and students from both institutions attend classes together. The schools offer some 60 areas of study with more than 35 majors. CSB was incorporated when it separated from the Saint Benedict's Monastery in 1961.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.7%             | -     | 69.2  | 70.6  | 69.1  | 70.6  |
| Net income (\$ mil.)   | 7.0%             | -     | 7.2   | 6.2   | 23.4  | 8.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 431   |

**COLLEGE OF THE HOLY CROSS (INC)**

1 COLLEGE ST  
WORCESTER, MA 016102395  
Phone: 508-793-2011  
Fax: -  
Web: www.holycross.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

College of The Holy Cross has some real Crusaders. The Jesuit-founded college with sports teams nicknamed the Crusaders is a liberal arts undergraduate institution in central Massachusetts with more than 2900 students. Some of the school's more popular areas of study include liberal arts' favorites such as English history and political science but also multidisciplinary concentrations and specialty programs including biochemistry Latin American studies and women's studies. The co-educational school has more than 300 full- and part-time faculty with a 10:1 student-to-faculty ratio. Holy Cross is the oldest Catholic college in New England.

|                        | Annual Growth | 06/14 | 06/15 | 06/16  | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 3.8%          | -     | 169.6 | 175.3  | 181.5 | 189.6 |
| Net income (\$ mil.)   | 1.5%          | -     | 67.9  | (38.3) | 90.2  | 71.0  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 949   |

**COLOMBO BANK**
**NBB: IFSB**

1229 Connecticut Ave., N.W.  
Washington, DC 20036  
Phone: 202 628-5500  
Fax: -  
Web: www.ifs.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Founded in 1968 to provide loans to African-Americans living in Washington DC Independence Federal Savings Bank continues that mission today. Through three branches in the US capital and nearby Maryland the bank offers standard deposit products such as checking and savings accounts money market accounts and CDs. Mortgages secured by residential or commercial real estate make up almost all of its loan portfolio; the bank ceased providing guaranteed student loans through Sallie Mae in 2008. Chairman Morton Bender owns a majority of Independence Federal. The company withdrew a plan to merge with Maryland-based Colombo Bank after regulatory approvals were delayed indefinitely in 2010.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (2.0%)        | 217.5 | 198.6 | 200.8 | 202.6 | 200.9 |
| Net income (\$ mil.)   | -             | (4.5) | (3.1) | (1.6) | 0.0   | 0.2   |
| Market value (\$ mil.) | (14.5%)       | 206.5 | 79.2  | 106.7 | 120.7 | 110.2 |
| Employees              | -             | -     | -     | -     | -     | -     |

**COLONIAL FINANCIAL SERVICES, INC.**
**NMS: COBK**

2745 S.elsea Drive  
Vineland, NJ 08360  
Phone: 856 205-0058  
Fax: -  
Web: www.colonialbankfsb.com

CEO: Edward J Geletka  
CFO: L Joseph Stella III  
HR: -  
FYE: December 31  
Type: Public

Community banking is a revolutionary idea for Colonial Financial Services. The holding company owns Colonial Bank a regional thrift serving southern New Jersey from about 10 locations. The bank offers products and services including checking and savings accounts bank cards loans and brokerage. It originates primarily real estate loans with one- to four-family home mortgages accounting for nearly 50% of its loan portfolio. Colonial Bank also writes construction business home equity and consumer loans. Colonial Financial Services converted from a mutual holding structure to a stock holding company in 2010.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.8%)        | 27.6  | 27.9  | 25.9  | 23.3  | 20.9  |
| Net income (\$ mil.)   | -             | 1.4   | 3.9   | 3.3   | (1.7) | (1.8) |
| Market value (\$ mil.) | 16.3%         | 28.0  | 47.0  | 48.0  | 50.5  | 51.2  |
| Employees              | 2.8%          | 104   | 106   | 108   | 116   | 116   |

**COLONIAL PIPELINE COMPANY**

1185 SANCTUARY PKWY #100  
ALPHARETTA, GA 300094765  
Phone: 678-762-2200  
Fax: -  
Web: www.colpipe.com

CEO: John W. Somerhalder  
CFO: Dave Doudna  
HR: Wayne Claire  
FYE: December 31  
Type: Private

With a reach that extends far beyond the original English colonies Colonial Pipeline delivers about 105 million gallons of gasoline diesel jet fuel home heating oil aviation and military fuels per day to cities and businesses across the eastern and southern US. The more than 5500-mile Colonial Pipeline system transports these fuels from Alabama Louisiana Mississippi and Texas to more than 265 marketing terminals near major urban centers in the Southeast and along the Eastern Seaboard. The company owns more than 3000 miles of right of way. Colonial Pipeline is owned by a consortium of companies including Koch a KKR affiliate Caisse de depot et placement du Quebec and Shell Pipeline.

|                        | Annual Growth | 12/05 | 12/06 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 4.4%          | -     | 798.7 | 1,215.0 | 1,231.4 | 1,340.1 |
| Net income (\$ mil.)   | 6.4%          | -     | 192.5 | 233.1   | 509.3   | 407.2   |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 700     |

**COLONY BANKCORP, INC.**
**NMS: CBAN**

115 South Grant Street  
Fitzgerald, GA 31750  
Phone: 229 426-6000  
Fax: -  
Web: www.colonybank.com

CEO: T Heath Fountain  
CFO: Terry L Hester  
HR: -  
FYE: December 31  
Type: Public

Colony Bankcorp seems to be colonizing Georgia. The multibank holding company owns seven financial institutions doing business under variations of the Colony Bank name throughout central and southern portions of the state. The banks operate more than 25 branches in all. They offer traditional fare such as checking and savings accounts NOW and IRA accounts and CDs. Real estate loans including residential and commercial mortgages and construction and farmland loans make up the largest portion of the company's loan portfolio at more than 80%. The banks also issue business and consumer loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 2.2%          | 1,146.9 | 1,174.1 | 1,210.4 | 1,232.8 | 1,251.9 |
| Net income (\$ mil.)   | 12.2%         | 7.5     | 8.4     | 8.7     | 7.8     | 11.9    |
| Market value (\$ mil.) | 16.7%         | 66.5    | 80.5    | 111.5   | 123.3   | 123.3   |
| Employees              | 0.8%          | 320     | 321     | 333     | 326     | 330     |

**COLONY CAPITAL INC**
**NYS: CLNY**

515 South Flower Street, 44th Floor  
Los Angeles, CA 90071  
Phone: 310 282-8820  
Fax: -  
Web: www.colonyfinancial.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

When most real estate investors are heading for the nearest exit Colony Capital (formerly Colony Financial) is knocking on the doors of opportunity. The real estate investment and finance company which formed in 2009 and immediately filed for an initial public offering was established to acquire originate and manage commercial mortgage loans and other commercial real estate related debts. The firm's portfolio also includes real estate equity including single- and multifamily homes. It also has an interest in about 100 hotels acquired through foreclosure. In 2015 Colony Financial acquired affiliate Colony Capital LLC and changed its name to Colony Capital Inc.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 82.0%         | 27.4    | 65.5    | 107.2   | 180.2   | 300.6   |
| Net income (\$ mil.)   | 62.3%         | 17.8    | 43.4    | 62.0    | 101.8   | 123.1   |
| Market value (\$ mil.) | 4.4%          | 2,194.9 | 1,722.4 | 2,137.9 | 2,224.5 | 2,611.5 |
| Employees              | -             | -       | -       | -       | -       | -       |

**COLONY FINANCIAL INC.**

NYS: CLNY

2450 Broadway, 6th Floor  
Santa Monica, CA 90404  
Phone: 310 282-8820  
Fax: -  
Web: www.colonyfinancial.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

When most real estate investors are heading for the nearest exit Colony Financial is knocking on the doors of opportunity. The real estate investment and finance company which formed in 2009 and immediately filed for an initial public offering was established to acquire originate and manage commercial mortgage loans and other commercial real estate related debts. The firm's portfolio also includes real estate equity including single- and multifamily homes. It also has an interest in about 100 hotels acquired through foreclosure. Colony Financial is externally managed by affiliate Colony Financial Manager a wholly-owned subsidiary of the global real estate firm Colony Capital.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 258.5%        | 1.1     | 27.4    | 65.5    | 107.2   | 180.2   |
| Net income (\$ mil.)   | -             | (0.4)   | 17.8    | 43.4    | 62.0    | 101.8   |
| Market value (\$ mil.) | (0.1%)        | 1,558.1 | 1,531.4 | 1,201.7 | 1,491.6 | 1,552.0 |
| Employees              | -             | -       | -       | -       | -       | -       |

**COLORADO COLLEGE**

14 E CACHE LA POUDE ST  
COLORADO SPRINGS, CO 809033243  
Phone: 719-389-6000  
Fax: -  
Web: www.coloradocollege.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Colorado College does things a little differently but it shares its mission with other institutions of higher learning. The private liberal arts and sciences college in 1970 adopted the Block Plan which divides the school year into eight three-and-a-half week blocks. Students take one course per three-and-a-half week block allowing them to focus on a single subject at a time. Its class size averages about 15 students with most classes capped at 25. Colorado College's 12000 students can choose from more than 40 majors and 30-plus minors. They are required to live on campus the first three years. Established in 1874 the Colorado Springs school boasts a 10:1 student-faculty ratio.

|                        | Annual Growth | 06/14 | 06/15 | 06/16  | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 3.9%          | -     | 143.4 | 142.9  | 157.7 | 160.7 |
| Net income (\$ mil.)   | 9.4%          | -     | 18.3  | (28.8) | 68.2  | 23.9  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 800   |

**COLORADO INTERSTATE GAS COMPANY LLC**

1001 LA ST STE 1000  
HOUSTON, TX 77002  
Phone: 713-369-9000  
Fax: -  
Web: www.kindermorgan.com

CEO: -  
CFO: David P Michels  
HR: -  
FYE: December 31  
Type: Private

Colorado Interstate Gas knows that there is no fuel like an old fuel — natural gas. The company an indirect subsidiary of Kinder Morgan transports natural gas from fields in the Rocky Mountains and the Anadarko Basin to customers in the Rocky Mountains Midwest Southwest Pacific Northwest and California. All told Colorado Interstate Gas has some 4300 miles of pipeline that can carry more than 4.6 billion cu. ft. per day. It has 38 billion cu. ft. of storage capacity in facilities in Colorado and Kansas. It also has a 50% stake in WYCO Development LLC a joint venture with an affiliate of Xcel Energy which owns and operates an intrastate gas pipeline.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.5%)       | -     | -     | -     | 365.5 | 320.0 |
| Net income (\$ mil.)   | (6.1%)        | -     | -     | -     | 97.3  | 91.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4     |

**COLORADO MESA UNIVERSITY**

1100 NORTH AVE  
GRAND JUNCTION, CO 815013122  
Phone: 970-248-1020  
Fax: -  
Web: www.coloradomesa.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Colorado Mesa University is a small liberal arts university with an enrollment of more than 10600 students and a student-to-faculty ratio of 22:1. The school has three campuses in Colorado: the main campus in Grand Junction; another campus in Grand Junction that houses two-year affiliate Western Colorado Community College; and a third campus located in nearby Montrose. Colorado Mesa University offers more than 70 liberal arts and sciences programs and a limited number of professional technical and graduate programs. It was founded as Grand Junction State Junior College in 1925.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 5.8%          | -     | 101.3 | 112.1 | 118.5 | 120.0  |
| Net income (\$ mil.)   | -             | -     | 14.7  | 16.6  | 5.5   | (12.0) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 850    |

**COLORADO SEMINARY**

2199 S UNIVERSITY BLVD  
DENVER, CO 802104711  
Phone: 303-871-2000  
Fax: -  
Web: www.du.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Want a mile-high education? Colorado Seminary which does business as University of Denver (DU) offers graduate and undergraduate degrees in more than 100 fields of study including law government humanities education engineering and psychology. About 11600 undergraduate and graduate students from across the US and more than 80 countries are enrolled at the school. Founded in 1864 the university has a staff of 700 full-time faculty members; its student-to-faculty ratio is 11:1. DU is located on a 125-acre campus. Former Secretary of State Condoleezza Rice former Interior Secretary Gale Norton and former Coors Brewing CEO Peter Coors attended DU.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.7%          | -     | 396.3 | 431.2 | 458.8 | 467.6 |
| Net income (\$ mil.)   | (10.9%)       | -     | 122.7 | 69.2  | 9.9   | 86.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,770 |

**COLORADO SPRINGS UTILITIES**

121 S TEJON ST STE 200  
COLORADO SPRINGS, CO 809032187  
Phone: 719-448-4800  
Fax: -  
Web: www.csu.org

CEO: Phillip H Tollefson  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Even one of the country's most scenic areas needs creature comforts and that's where utilities come in. Community-owned Colorado Springs Utilities is a multi-utility company that provides natural gas electric water and wastewater services in the Pikes Peak region. Colorado Springs Utilities' service territories include Colorado Springs Manitou Springs and several of the suburban residential areas surrounding the city. The City of Colorado Springs is the only customer of the streetlight system and is responsible for all streetlight service charges. The military installations of Fort Carson Peterson Air Force Base and the US Air Force Academy are also serviced by the multi-utility.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.3%          | -     | 830.8 | 793.3 | 839.8 | 890.5 |
| Net income (\$ mil.)   | (14.4%)       | -     | 174.2 | 130.5 | 74.2  | 109.3 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,800 |

**COLORADO STATE UNIVERSITY**

6003 CAMPUS DELIVERY  
FORT COLLINS, CO 805236003  
Phone: 970-491-1372  
Fax: -  
Web: www.colostate.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Colorado State University (CSU) got its start as an agricultural college in 1870 six years before Colorado was even a state. The school still has agricultural and forestry programs as well as a veterinary medicine school but it also offers degrees in liberal arts business engineering and the sciences. True to its roots as a land-grant college CSU engages the larger community in research and outreach through statewide Cooperative Extension programs and centers like the Colorado Agricultural Experiment Station. More than 30000 students are enrolled at CSU about 80% of whom are Colorado residents. It employs about 1500 faculty members and has a student-to-teacher ratio of 19:1.

|                        | Annual<br>Growth | 06/03 | 06/04 | 06/05 | 06/06 | 06/08  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 14.7%            | -     | -     | -     | 562.9 | 740.3  |
| Net income (\$ mil.)   | -                | -     | -     | -     | 26.4  | (44.5) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 6,701  |

**COLQUITT ELECTRIC MEMBERSHIP CORPORATION**

15 ROWLAND DR  
MOULTREE, GA 317684169  
Phone: 229-985-3620  
Fax: -  
Web: www.colquitemc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

There's no quit in the electric service to Colquitt and surrounding counties in Georgia thanks to Colquitt Electric Membership Corporation (Colquitt EMC). The consumer-owned non-profit utility distributes electricity to more than 41000 members in Berrien Brooks Colquitt Cook Lowndes Tift and Worth counties. Colquitt EMC distributes electricity via more than 8020 miles of power line. In 1976 the cooperative changed its name from Colquitt County Rural Electric Company to Colquitt EMC. The utility is the largest EMC in south Georgia with some of the lowest electric rates in the state.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.6%)           | -     | 136.6 | 135.9 | 128.1 | 134.1 |
| Net income (\$ mil.)   | 224.1%           | -     | 0.2   | 0.2   | 0.3   | 5.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 164   |

**COLSA CORPORATION**

6728 ODYSSEY DR NW  
HUNTSVILLE, AL 358063305  
Phone: 256-964-5361  
Fax: -  
Web: www.colsa.com

CEO: Francisco J Collazo  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

COLSA doesn't mind being called a little defensive. The company provides advanced technology systems and services to US government agencies such as the Missile Defense Agency and NASA. COLSA which specializes in radar and guidance system technology offers services including engineering and testing developing war games simulations analyzing radar technology and virtual prototyping. Its information systems services include integration maintenance and administration for large computer centers. COLSA also offers a software system for nuclear power plants and a gateway for sending simulation data to remote systems. COLSA was founded in 1980.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.9%             | -     | 186.8 | 201.2 | 190.1 | 191.7 |
| Net income (\$ mil.)   | 5.0%             | -     | 11.0  | 15.8  | 15.2  | 12.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,100 |

**COLUMBIA BANKING SYSTEM INC**
**NMS: COLB**

1301 A Street  
Tacoma, WA 98402-2156  
Phone: 253 305-1900  
Fax: -  
Web: www.columbiabank.com

CEO: Hadley S. Robbins  
CFO: Clint E. Stein  
HR: David C. (Dave) Lawson  
FYE: December 31  
Type: Public

Columbia Banking System (CBS) is the roughly \$13 billion-asset holding company for Columbia Bank. The regional community bank has about 150 branches in Washington from Puget Sound to the timber country in the southwestern part of the state as well as in northern Oregon and Idaho. Targeting retail and small to medium-sized business customers the bank offers standard retail services such as checking and savings accounts CDs IRAs credit cards loans and mortgages. Commercial and multifamily residential real estate loans make up about 45% of the company's loan portfolio while business loans make up another 40%.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Assets (\$ mil.)       | 11.2%            | 8,578.8 | 8,951.7 | 9,509.6 | 12,716.9 | 13,095.1 |
| Net income (\$ mil.)   | 20.7%            | 81.6    | 98.8    | 104.9   | 112.8    | 172.9    |
| Market value (\$ mil.) | 7.1%             | 2,022.4 | 2,381.3 | 3,272.8 | 3,181.9  | 2,658.2  |
| Employees              | 3.8%             | 1,844   | 1,868   | 1,819   | 2,120    | 2,137    |

**COLUMBIA COLLEGE CHICAGO**

600 S MICHIGAN AVE FL 5  
CHICAGO, IL 606051996  
Phone: 312-663-1600  
Fax: -  
Web: www.colum.edu

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

Columbia College Chicago revels in its creative reputation. Specializing in arts and media the private not-for-profit school offers undergraduate and graduate degrees in the visual performing media and communication arts. The college offers more than 120 academic programs including architecture and interior design photography dance television theater film music composition journalism and marketing communications. Comedian Andy Richter and Wheel of Fortune host Pat Sajak are among the school's notable alumni. Founded in 1890 as the Columbia School of Oratory the college is located in several buildings in downtown Chicago and has about 12000 students. Average teacher to student ratio is 20:1.

|                        | Annual<br>Growth | 08/08 | 08/09 | 08/10 | 08/15 | 08/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.2%)           | -     | 246.7 | 244.1 | 261.5 | 210.8 |
| Net income (\$ mil.)   | (17.3%)          | -     | 23.8  | 18.5  | 6.6   | 6.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,000 |

**COLUMBIA GAS OF OHIO, INC.**

290 W NATIONWIDE BLVD # 114  
COLUMBUS, OH 432151082  
Phone: 614-460-6000  
Fax: -  
Web: www.columbiagasohio.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Columbia Gas of Ohio takes pride in the fact that it can deliver gas first class en masse without impasse to the working class the middle class and the upper class. The utility is the largest natural gas utility in the state serving 1.4 million customers (including about 1.3 million residential 112000 commercial and 2600 industrial customers in more than 1030 communities in more than 60 of Ohio's 88 counties). The NiSource subsidiary offers a customer choice program which allows customers to choose their energy suppliers while Columbia Gas of Ohio continues to deliver the gas.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)           | -     | 993.9 | 872.2 | 854.1 | 908.2 |
| Net income (\$ mil.)   | (1.9%)           | -     | 102.8 | 113.1 | 114.8 | 96.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,500 |

**COLUMBIA GULF TRANSMISSION, LLC**

5151 SAN FELIPE ST # 2500  
HOUSTON, TX 770563607  
Phone: 713-386-3701  
Fax: -  
Web: www.transcanada.com

CEO: Glen Kettering  
CFO: Rene Dartez  
HR: -  
FYE: December 31  
Type: Private

Gas many people need it and Columbia Gulf Transmission likes to pass it. The company operates a 3400 mile pipeline that delivers natural gas to customers in Louisiana Mississippi Kentucky and Tennessee. Its transportation services unit moves gas from the Gulf of Mexico to pipelines in southern Louisiana. The company also provides electric power services for power generation plants. Through its affiliate Columbia Gas Transmission Company it provides markets in the East Mid-Atlantic Midwest and Northeast US. Columbia Gulf Transmission founded in 1954 is a subsidiary of NiSource.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.1%)           | -     | -     | -     | 171.2 | 159.0 |
| Net income (\$ mil.)   | 414.2%           | -     | -     | -     | 10.6  | 54.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,300 |

**COLUMBIA OGDEN MEDICAL CENTER, INC.**

5475 S 500 E  
OGDEN, UT 844056905  
Phone: 801-479-2111  
Fax: -  
Web: www.ogdenregional.com

CEO: Mark Adams  
CFO: Judd Taylor  
HR: -  
FYE: May 31  
Type: Private

Ogden Regional Medical Center is a nearly 240-bed hospital in Ogden Utah. The regional hospital offers general medical and acute care services. It operates specialty units for the treatment of alcoholism cancer and heart ailments as well as blood collection women's health and radiology. The hospital employs more than 300 medical staff members. Ogden Regional Medical Center is part of HCA's MountainStar Healthcare Network a group of hospitals and regional health clinics in Utah and Idaho.

|                        | Annual<br>Growth | 06/05 | 06/06* | 12/08* | 05/15 | 05/16 |
|------------------------|------------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 10.5%            | -     | 75.0   | 0.0    | 192.8 | 204.0 |
| Net income (\$ mil.)   | -                | -     | 0.0    | 0.0    | 70.8  | 74.0  |
| Market value (\$ mil.) | -                | -     | -      | -      | -     | -     |
| Employees              | -                | -     | -      | -      | -     | 950   |

\*Fiscal year change

**COLUMBIA SPORTSWEAR CO.**

NMS: COLM

14375 Northwest Science Park Drive  
Portland, OR 97229  
Phone: 503 985-4000  
Fax: -  
Web: www.columbia.com

CEO: Timothy P. (Tim) Boyle  
CFO: Jim A Swanson  
HR: Richelle Luther  
FYE: December 31  
Type: Public

Columbia Sportswear makes markets and distributes upscale outdoor wear such as its trademark Bugaboo parka with weatherproof shell that put the company on the map. In addition to the Bugaboo Columbia offers performance apparel sportswear accessories and rugged footwear for various outdoor activities. Its key brands are Columbia Mountain Hardwear Sorel and prAna. Founded as a hat company in 1938 Columbia Sportswear is fronted by its nonagenarian chairman Gertrude Boyle who has featured heavily in its "tough mother" advertising campaigns over the years. She holds a 48% share in the company with her son Tim who is Columbia's CEO.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.5%             | 2,100.6 | 2,326.2 | 2,377.0 | 2,466.1 | 2,802.3 |
| Net income (\$ mil.)   | 18.3%            | 137.2   | 174.3   | 191.9   | 105.1   | 268.3   |
| Market value (\$ mil.) | 17.2%            | 3,039.7 | 3,327.7 | 3,978.7 | 4,905.5 | 5,738.8 |
| Employees              | 5.2%             | 5,326   | 5,978   | 6,023   | 6,188   | 6,511   |

**COLUMBIA ST. MARY'S INC.**

2025 E. Newport Ave.  
Milwaukee WI 53211  
Phone: 414-961-3300  
Fax: 414-961-8712  
Web: www.columbia-stmarys.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

Columbia St. Mary's mission is to provide medical care to residents of southeastern Wisconsin. The company operates a health care network that includes two acute care hospitals — Columbia St. Mary's Milwaukee Campus and Columbia St. Mary's Ozaukee Campus — and two specialty hospital the Sacred Heart Rehabilitation Institute and the Columbia St. Mary's Women's Hospital. Altogether the medical centers have some 660 patient beds. The health system also includes about 60 community urgent care and specialist clinics as well as the Columbia College of Nursing. The company which was founded by the Catholic Sisters of Charity in Milwaukee in 1848 is sponsored by Ascension Health and Columbia Health System.

**COLUMBUS MCKINNON CORP. (NY)**

NMS: CMCO

205 Crosspoint Parkway  
Getzville, NY 14068  
Phone: 716 689-5400  
Fax: -  
Web: www.cmworks.com

CEO: Mark D. Morelli  
CFO: Gregory P. Rustowicz  
HR: Randy Biggs  
FYE: March 31  
Type: Public

Columbus McKinnon's machinery products can be extremely uplifting — literally. Founded in 1875 the company is one of North America's largest producers of equipment for lifting positioning or securing all kinds of large materials. Columbus McKinnon's hoists cranes actuators and steel lifting and rigging tools are used in construction general manufacturing and industrial machinery forestry mining and even wind energy. Well known in the marketplace its brand names include Coffing Duff-Norton Shaw-Box and Yale (made by NACCO). Hoists are the company's biggest seller generating almost 60% sales. In addition to OEMs the company sells to hardware distributors and rental outlets.

|                        | Annual<br>Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.9%            | 579.6 | 597.1 | 637.1 | 839.4 | 876.3 |
| Net income (\$ mil.)   | 11.9%            | 27.2  | 19.6  | 9.0   | 22.1  | 42.6  |
| Market value (\$ mil.) | 6.3%             | 630.2 | 368.6 | 580.6 | 838.3 | 803.5 |
| Employees              | 3.3%             | 2,747 | 2,896 | 3,107 | 3,328 | 3,128 |

**COMARCO INC.**

NBB: CMRO

25541 Commercentre Drive, Suite 250  
Lake Forest, CA 92630  
Phone: 949 599-7400  
Fax: 800 792-0250  
Web: www.comarco.com

CEO: Thomas W Lanni  
CFO: -  
HR: -  
FYE: January 31  
Type: Public

Comarco develops universal power supplies that charge various portable devices. Operating solely through wholly owned subsidiary Comarco Wireless Technologies the company's flagship product is its ChargeSource line of adapters that recharge consumer electronic devices such as notebooks mobile phones and music players. Comarco sells directly to consumers through its chargesource.com retail website and to notebook OEMs such as Lenovo who brand the accessories and sell them in conjunction with their notebooks. Comarco was spun off from Genge Industries in 1971. Elkhorn Partners Limited Partnership holds a 49% stake in Comarco.

|                        | Annual<br>Growth | 01/10 | 01/11 | 01/12 | 01/13 | 01/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (36.0%)          | 26.4  | 28.9  | 8.1   | 6.3   | 4.4   |
| Net income (\$ mil.)   | -                | (7.4) | (6.0) | (5.3) | (5.6) | (2.1) |
| Market value (\$ mil.) | (49.2%)          | 38.9  | 5.0   | 2.3   | 2.3   | 2.6   |
| Employees              | (59.2%)          | 36    | 24    | 15    | 10    | 1     |

**COMBE INCORPORATED**

1101 Westchester Ave.  
White Plains NY 10604  
Phone: 914-694-5454  
Fax: 914-461-4402  
Web: www.combe.com

CEO: –  
CFO: Joseph P Gusmano  
HR: –  
FYE: June 30  
Type: Private

Combe comes to the rescue when a touch of grey or other personal indignity appears. The company's health and beauty aids nix the itch with below-the-belt Vagisil as well as color the head turned salt and pepper (Grecian Formula and Just For Men). Combe also combats loose dentures (sold under the Sea-Bond brand) and tough beards (Lectric Shave). Combe's acquisition of J.B. Williams in 2002 added popular personal care brands Aqua Velva after-shave and Brylcreem hair styling cream among others. Founded in 1949 by Ivan Combe and his wife Mary Elizabeth Deming the family-owned company created Clearasil in 1950 the #1 acne medication (later sold) and other familiar brands. Combe's products are sold world-wide.

**COMBIMATRIX CORP**
**NAS: CBMX**

310 Goddard, Suite 150  
Irvine, CA 92618  
Phone: 949 753-0624  
Fax: –  
Web: www.combimatrix.com

CEO: Mark McDonough  
CFO: Scott R Burell  
HR: –  
FYE: December 31  
Type: Public

CombiMatrix works to untangle the complicated matrix of genetic profiles. The company develops and sells diagnostic testing supplies and provides related laboratory services. Through its CombiMatrix Molecular Diagnostics subsidiary it provides molecular diagnostic testing assays and other genetic analysis products. The tests evaluate a patient's DNA to find genetic irregularities which can then help to diagnose health conditions or predict disease susceptibility. CombiMatrix markets its products and services to physician practices hospitals and other health care centers.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.0%            | 4.6   | 5.4   | 6.4   | 8.0   | 10.1  |
| Net income (\$ mil.)   | –                | (7.6) | (9.5) | (3.9) | (8.7) | (6.6) |
| Market value (\$ mil.) | (22.9%)          | 1.7   | 4.5   | 1.9   | 1.1   | 0.6   |
| Employees              | 9.6%             | 45    | 41    | 43    | 56    | 65    |

**COMENITY BANK**

1 RIGHTER PKWY STE 100  
WILMINGTON, DE 198031533  
Phone: 614-729-4000  
Fax: –

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

World Financial Network National Bank (WFNNB) will take credit for the credit it extends. The company is the private-label and co-branded credit card banking subsidiary of Alliance Data Systems. Along with affiliate World Financial Capital Bank the company underwrites cards on behalf of more than 85 businesses. The company's largest clients include apparel retailers L Brands and Redcats USA. WFNNB oversees about 120 million cardholder accounts and roughly \$4 billion in receivables. Private equity giant Blackstone planned to acquire parent Alliance Data Systems for more than \$6 billion but that deal was terminated in 2008.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/05 | 12/13   | 12/14   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Assets (\$ mil.)       | 26.8%            | –     | 672.1 | 332.6 | 7,453.2 | 9,149.2 |
| Net income (\$ mil.)   | 14.4%            | –     | 88.8  | 10.8  | 350.0   | 389.3   |
| Market value (\$ mil.) | –                | –     | –     | –     | –       | –       |
| Employees              | –                | –     | –     | –     | –       | 200     |

**COMERICA, INC.**
**NYS: CMA**

Comerica Bank Tower, 1717 Main Street, MC 6404  
Dallas, TX 75201  
Phone: 214 462-6831  
Fax: –  
Web: www.comerica.com

CEO: Ralph W. Babb  
CFO: Muneera S. Carr  
HR: Megan D. Burkhardt  
FYE: December 31  
Type: Public

Comerica is the holding company for Comerica Bank which has nearly 440 branches primarily in five US states and in Canada and Mexico. The company is organized into three main segments. The Business Bank division is the largest offering loans deposits and capital markets products to small- and middle-market businesses multinational corporations and government clients. The Retail Bank serves consumers while the Wealth Management arm provides fiduciary services investment management and advisory and retirement services. Comerica categorizes its securities portfolio and asset and liability management under an additional Finance segment. The company boasts total assets of about \$70 billion and deposits of over \$55 billion.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 0.6%             | 69,190.0 | 71,877.0 | 72,978.0 | 71,567.0 | 70,818.0 |
| Net income (\$ mil.)   | 20.1%            | 593.0    | 521.0    | 477.0    | 743.0    | 1,235.0  |
| Market value (\$ mil.) | 10.0%            | 7,498.3  | 6,696.3  | 10,903.3 | 13,896.9 | 10,996.1 |
| Employees              | (3.1%)           | 9,115    | 9,103    | 8,149    | 8,190    | 8,051    |

**COMFORT SYSTEMS USA INC**
**NYS: FIX**

675 Bering Drive, Suite 400  
Houston, TX 77057  
Phone: 713 830-9600  
Fax: 713 830-9696  
Web: www.comfortsystemsusa.com

CEO: Brian E. Lane  
CFO: William George  
HR: –  
FYE: December 31  
Type: Public

Comfort Systems USA alters ambient air automatically. The company sells and services commercial HVAC (heating ventilation and air conditioning) systems in apartments health care facilities office buildings manufacturing plants retail centers and schools. Some company locations also offer fire protection and electrical services. A small share of revenue comes from designing building automation control systems that integrate monitor and operate HVAC lighting and access control systems. Comfort Systems was established in 1997.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.5%            | 1,410.8 | 1,580.5 | 1,634.3 | 1,787.9 | 2,182.9 |
| Net income (\$ mil.)   | 48.7%            | 23.1    | 49.4    | 64.9    | 55.3    | 112.9   |
| Market value (\$ mil.) | 26.4%            | 631.6   | 1,048.5 | 1,228.6 | 1,610.4 | 1,611.5 |
| Employees              | 8.8%             | 7,077   | 7,301   | 7,700   | 8,700   | 9,900   |

**COMMAND SECURITY CORP**
**ASE: MOC**

512 Herndon Parkway, Suite A  
Herndon, VA 20170  
Phone: 703 464-4735  
Fax: –  
Web: www.commandsecurity.com

CEO: Craig P Coy  
CFO: N Paul Brost  
HR: –  
FYE: March 31  
Type: Public

Somebody's watching me is a song but also a service thanks to Command Security. The company provides security guards for commercial governmental financial and industrial clients. About half of Command Security's business comes from its aviation services. Although passenger screening services have been taken over by the US government Command Security manages support services such as aircraft and baggage-related security duties and skycap and wheelchair escort services. In addition to general security tasks the company offers recruiting hiring training and supervisory assistance of operating personnel. Federal Express the company's most significant customer accounts for over 20% of total sales.

|                        | Annual<br>Growth | 03/14 | 03/15 | 03/16 | 03/17 | 03/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.7%             | 156.7 | 139.2 | 133.1 | 162.2 | 188.0 |
| Net income (\$ mil.)   | –                | 1.1   | 1.3   | (2.7) | (2.3) | (1.4) |
| Market value (\$ mil.) | 14.6%            | 17.9  | 19.5  | 23.4  | 25.7  | 30.9  |
| Employees              | (1.9%)           | 5,300 | 4,750 | 4,300 | 5,200 | 4,900 |



**COMMERCE BANCSHARES INC****NMS: CBSH**

1000 Walnut  
Kansas City, MO 64106  
Phone: 816 234-2000  
Fax: 816 234-2369  
Web: www.commercebank.com

CEO: David W. Kemper  
CFO: Charles G. (Chuck) Kim  
HR: Sara E. Foster  
FYE: December 31  
Type: Public

Commerce Bancshares owns bank branch operator Commerce Bank. The financial institution boasts a network of more than 360 locations across several US states including Missouri Kansas Illinois Oklahoma and Colorado. The bank focuses on retail and commercial banking services such as deposit accounts mortgages loans and credit cards. Commerce Bank also runs a wealth management division that offers asset management trust private banking brokerage and estate planning services and also manages proprietary mutual funds. As part of its operations Commerce Bank has subsidiaries devoted to insurance leasing and private equity investments.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 1.5%          | 23,994.3 | 24,605.0 | 25,641.4 | 24,833.4 | 25,463.8 |
| Net income (\$ mil.)   | 13.4%         | 261.8    | 263.7    | 275.4    | 319.4    | 433.5    |
| Market value (\$ mil.) | 6.7%          | 5,083.9  | 4,972.8  | 6,757.9  | 6,527.6  | 6,589.5  |
| Employees              | 0.0%          | 4,866    | 4,859    | 4,877    | 4,857    | 4,869    |

**COMMERCE GROUP CORP.****OTC: CGCO**

6001 N. 91st St.  
Milwaukee WI 53225-1795  
Phone: 414-462-5310  
Fax: 414-462-5312  
Web: www.commercegroupcorp.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

Commerce Group owns El Salvador's San Sebastian Gold Mine which contains some 1.5 million ounces of gold reserves. Production at the mine has been suspended since 1999 however while the company works to raise money to upgrade the facility's gold-processing equipment. Commerce Group also explores for other gold and silver mining opportunities in El Salvador. In 2009 the Commerce Group filed a motion for arbitration hearings with the government of El Salvador which revoked the company's permits to explore the San Sebastian Gold Mine in 2006. The company has postponed all business activity pending the outcome of the arbitration.

**COMMERCIAL BANCSHARES, INC. (OH)****NBB: CMOH**

118 S. Sandusky Avenue  
Upper Sandusky, OH 43351  
Phone: 419 294-5781  
Fax: -  
Web: www.csbanking.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

If Commercial Bancshares were planning to produce a commercial it's quite probable the subject would be Commercial Savings Bank. The holding company owns the community bank which serves northwestern Ohio from about 10 branches. The bank offers standard retail and business services including checking and savings accounts certificates of deposit and loans. Commercial loans make up the largest portion of the bank's loan portfolio (more than two-thirds); other offerings include consumer finance loans home equity loans credit card loans and residential mortgages. Fellow Ohio firm First Defiance Financial is buying Commercial Bancshares for \$63 million.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.3%          | 287.8 | 301.6 | 318.0 | 336.5 | 341.1 |
| Net income (\$ mil.)   | 5.4%          | 2.8   | 2.9   | 3.1   | 3.3   | 3.4   |
| Market value (\$ mil.) | 13.9%         | 21.6  | 22.4  | 26.9  | 32.6  | 36.3  |
| Employees              | (1.5%)        | 104   | 102   | 103   | 100   | 98    |

**COMMERCIAL NATIONAL FINANCIAL CORP. (PA)****NBB: CNAF**

900 Ligonier Street, P.O. Box 429  
Latrobe, PA 15650  
Phone: 724 539-3501  
Fax: 724 539-1137  
Web: www.cnbthebank.com

CEO: Gregg E Hunter  
CFO: Thomas D Watters  
HR: -  
FYE: December 31  
Type: Public

Commercial National Financial is the holding company for Commercial Bank & Trust of PA which serves individuals and local businesses through more than five branches in western Pennsylvania's Westmoreland County. Founded in 1934 the bank offers standard deposit services like checking and savings accounts money market investments CDs and IRAs as well as trust and asset management services. Commercial Bank & Trust of PA's loan portfolio consists mostly of residential mortgages and commercial mortgages in addition to business construction consumer and municipal loans.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.0%          | 387.5 | 399.5 | 366.4 | 386.0 | 419.6 |
| Net income (\$ mil.)   | (8.5%)        | 6.2   | 5.7   | 4.0   | 6.9   | 4.3   |
| Market value (\$ mil.) | (0.8%)        | 62.2  | 62.9  | 62.9  | 63.7  | 60.2  |
| Employees              | (2.6%)        | 109   | 110   | 99    | 99    | 98    |

**COMMERCIAL VEHICLE GROUP INC****NMS: CVGI**

7800 Walton Parkway  
New Albany, OH 43054  
Phone: 614 289-5360  
Fax: -  
Web: www.cvgrp.com

CEO: Patrick E Miller  
CFO: C. Timothy (Tim) Trenary  
HR: -  
FYE: December 31  
Type: Public

CB radio lingo might have gone the way of mood rings but Commercial Vehicle Group (CVG) is still a trucker's good buddy. The company makes components for the cabs of heavy-duty trucks that help keep drivers comfortable and safe. Products include static and suspension seat systems interior trim (instrument panels door panels headliners) mirrors wiper systems and controls and switches. Its customers have included heavy-duty truck manufacturers such as AB Volvo and PACCAR. Besides truck manufacturers CVG sells its products to the fleet maintenance aftermarket and makers of buses military vehicles and agricultural mining and construction equipment among others.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.7%          | 839.7 | 825.3 | 662.1 | 755.2 | 897.7 |
| Net income (\$ mil.)   | 55.4%         | 7.6   | 7.1   | 6.8   | (1.7) | 44.5  |
| Market value (\$ mil.) | (3.8%)        | 194.3 | 80.5  | 161.4 | 311.9 | 166.3 |
| Employees              | 5.1%          | 6,850 | 6,700 | 7,000 | 8,250 | 8,355 |

**COMMONSPIRIT HEALTH**

444 W LAKE ST STE 2500  
CHICAGO, IL 606060097  
Phone: 312-741-7000  
Fax: -  
Web: www.catholichealthinitiatives.org

CEO: Larry Schumacher  
CFO: J. Dean Swindle  
HR: Patricia G. (Pat) Webb  
FYE: June 30  
Type: Private

Formed in 2019 through the merger of Catholic hospital systems Catholic Health Initiatives and Dignity Health CommonSpirit Health is a \$29 billion not-for-profit organization with more than 140 hospitals in 21 states. Its hospitals range from large urban medical centers (many with educational and research programs) to small hospitals in rural areas. The company also operates clinics long-term care assisted-living and senior residential facilities (totaling more than 700 health care facilities) and provides home-based care services. The system is sponsored by nearly 20 different congregations of nuns. CommonSpirit is the largest not-for-profit health system in the US.

|                        | Annual Growth | 06/06 | 06/07   | 06/16    | 06/17    | 06/18    |
|------------------------|---------------|-------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 6.2%          | -     | 7,731.5 | 15,942.5 | 15,547.5 | 14,982.1 |
| Net income (\$ mil.)   | (12.0%)       | -     | 902.2   | (703.2)  | 128.4    | 222.1    |
| Market value (\$ mil.) | -             | -     | -       | -        | -        | -        |
| Employees              | -             | -     | -       | -        | -        | 72,500   |

**COMMONWEALTH HEALTH CORPORATION INC.**

800 PARK ST  
BOWLING GREEN, KY 42012356  
Phone: 270-745-1500  
Fax: -  
Web: www.chc.net

CEO: Connie Smith  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

For care in Kentucky Bluegrass Staters can turn to Commonwealth Health Corporation. The holding company houses a full spectrum of health care facilities and services including The Medical Center a 415-bed regional health care system comprised of four hospitals long-term health care providers and senior care among other services. Commonwealth's outpatient offerings include nutrition therapy a women's center diabetes programs and adult day care. The corporation's Center Care Health Benefits Program supplies employers with products and services to support the distribution and administration of employee benefits and healthcare services.

|                        | Annual<br>Growth | 03/09 | 03/10 | 03/11 | 03/12 | 03/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%             | -     | 61.6  | 59.9  | 60.5  | 64.3  |
| Net income (\$ mil.)   | (12.6%)          | -     | -     | 6.1   | 4.5   | 4.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,700 |

**COMMUNICATIONS SYSTEMS, INC.**
**NMS: JCS**

10900 Red Circle Drive  
Minnetonka, MN 55343  
Phone: 952 996-1674  
Fax: -  
Web: www.commsystems.com

CEO: Roger H D Lacey  
CFO: Mark D Fandrich  
HR: -  
FYE: December 31  
Type: Public

Aptly named Communications Systems makes connectors and wiring systems for telecommunications networks. The company operates through subsidiaries. Its Suttle and Austin Taylor units make connectors adapters and other devices for voice data and video communications. Transition Networks makes converters that move data between copper wire and fiber-optic networks LAN switches and print servers. JDL Technologies provides schools and businesses with telecom network development services and software. Communications Systems sells directly and through distributors. Major customers include AT&T and Verizon.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (13.8%)          | 119.1 | 107.7 | 99.4  | 82.3   | 65.8  |
| Net income (\$ mil.)   | -                | 2.0   | (9.6) | (8.1) | (11.8) | (6.8) |
| Market value (\$ mil.) | (33.7%)          | 96.2  | 71.2  | 42.4  | 32.6   | 18.6  |
| Employees              | (19.6%)          | 578   | 674   | 398   | 291    | 241   |

**COMMUNICATIONS TEST DESIGN, INC.**

1373 ENTERPRISE DR  
WEST CHESTER, PA 193805959  
Phone: 610-436-5203  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Communications Test Design (CTDI) repairs installs tests and manufactures telecommunications equipment. The company's main business is providing repair and maintenance services to wireless and wireline carriers and cable companies as well as equipment makers such as Alcatel Lucent and Cisco. It offers warehousing and distribution services product testing and equipment installation — from laying cable to integrating customer premise equipment. CTDI also makes a line of broadband switching and access equipment and provides contract manufacturing services. The company was founded in 1975 by chairman and CEO Jerry Parsons his father Donald and brother Dick. CTDI is owned and led by the Parsons family.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07     | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,551.2) | 761.9 | 740.5 |
| Net income (\$ mil.)   | 27743.5%         | -     | -     | 0.0       | 15.5  | 24.0  |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 3,750 |

**COMMUNICATIONS WORKERS OF AMERICA, AFL-CIO, CLC**

501 3RD ST NW  
WASHINGTON, DC 200012760  
Phone: 202-434-1100  
Fax: -  
Web: www.cwa-union.org

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

CWA knows how to get its message across. Communications Workers of America is a labor union representing more than 700,000 employees in the communications and media industries. Members work in a variety of sectors including telecommunications journalism publishing manufacturing and customer service. With about 1200 locals across the US Canada and Puerto Rico CWA is one of the most geographically diverse unions. It holds more than 2000 collective bargaining agreements guaranteeing wages benefits and good working conditions for members. The group is affiliated with the AFL-CIO the Canadian Labour Congress and Union Network International.

|                        | Annual<br>Growth | 05/09 | 05/10 | 05/11 | 05/13 | 05/16  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 0.8%             | -     | 156.7 | 155.3 | 146.0 | 164.8  |
| Net income (\$ mil.)   | -                | -     | 9.2   | 2.0   | (4.2) | (13.5) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 510    |

**COMMUNITY ASPHALT CORP.**

9675 NW 117TH AVE STE 108  
MEDLEY, FL 331781244  
Phone: 305-884-9444  
Fax: -  
Web: www.cacorp.net

CEO: Jose L Fernandez  
CFO: Agustin Arellano Jr  
HR: -  
FYE: December 31  
Type: Private

Community Asphalt provides paving services for the road more traveled. The company's services include grading and paving pavement milling surveying excavation on- and off-road hauling drainage utilities base finishing and highway sweeping. It also provides engineering contracting and design/build services; projects include parking lots industrial and retail complexes auto race tracks and airport runways. Formed in 1980 Community Asphalt has three asphalt plants in southeastern Florida. It also operates a limestone quarry and a fleet of dump trucks. In 2006 Community Asphalt and Spain's Obrascin Huarte Lain (OHL) made a stock purchase agreement which gave OHL a controlling interest in the company.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.1%)          | -     | -     | 330.7 | 260.8 | 243.9 |
| Net income (\$ mil.)   | (70.6%)          | -     | -     | 27.7  | 3.1   | 2.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 640   |

**COMMUNITY BANCORP. (DERBY, VT)**
**NBB: CMTV**

4811 U.S. Route 5  
Derby, VT 05829  
Phone: 802 334-7915  
Fax: -  
Web: www.communitybancorpvt.com

CEO: Stephen P Marsh  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Winters may be cold in Vermont but Community Bancorp. hopes to warm the hearts of its customers with its hometown banking services. It is the holding company for Community National Bank which has been serving Vermont since 1851. Through nearly 20 branches the bank offers such products and services as checking and savings accounts CDs IRAs residential and commercial mortgages and business consumer and other loans. In conjunction with two other regional banks the company is part of Community Financial Services Group which offers trust and investment planning services. At the end of 2007 Community Bancorp. acquired LyndonBank which added about a half-dozen branches to its network.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 5.3%             | 586.7 | 596.1 | 637.7 | 667.0 | 720.3 |
| Net income (\$ mil.)   | 13.1%            | 5.1   | 4.8   | 5.5   | 6.2   | 8.4   |
| Market value (\$ mil.) | 3.6%             | 74.0  | 73.7  | 80.2  | 95.7  | 85.3  |
| Employees              | (6.1%)           | 174   | 144   | 135   | 138   | 135   |

**COMMUNITY BANK SHARES OF INDIANA, INC.**

NAS: CBIN

101 W. Spring Street  
New Albany, IN 47150  
Phone: 812 944-2224  
Fax: -  
Web: www.yourcommunitybank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Community Bank Shares of Indiana is the holding company for Your Community Bank and Scott County State Bank. The banks serve customers from about 20 locations in southern Indiana and Louisville Kentucky. Both banks offer deposit products such as checking money market and savings accounts as well as IRAs and CDs. Their lending activities center on commercial mortgages and residential real estate loans (each around 25% of the company's loan portfolio) but also include business construction and consumer (including home equity home improvement and auto) loans and credit cards. Community Bank Shares of Indiana is focused on organic growth within existing markets.

|                        | Annual Growth | 12/09  | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.8%          | 819.2  | 801.5 | 797.4 | 819.5 | 846.7 |
| Net income (\$ mil.)   | -             | (22.0) | 7.0   | 7.4   | 7.7   | 8.7   |
| Market value (\$ mil.) | 31.3%         | 22.2   | 32.7  | 31.9  | 44.1  | 65.9  |
| Employees              | 0.4%          | 206    | 205   | 201   | 202   | 209   |

**COMMUNITY BANK SYSTEM INC**

NYS: CBU

5790 Widewaters Parkway  
DeWitt, NY 13214-1883  
Phone: 315 445-2282  
Fax: -  
Web: www.communitybankna.com

CEO: Mark E. Tryniski  
CFO: Scott A. Kingsley  
HR: Denise Cooper  
FYE: December 31  
Type: Public

Community Bank System is right up front about what it is. The holding company owns Community Bank which operates about 195 branches across upstate New York and northeastern Pennsylvania where it operates as First Liberty Bank and Trust. Focusing on small underserved towns and non-urban markets the bank offers standard products and services such as checking and savings accounts certificates of deposit and loans and mortgages to consumer business and government clients. Boasting over \$11.0 billion in assets the bank's loan portfolio consists of mostly business loans residential mortgages and consumer loans. Community Bank System's subsidiaries offer employee benefit services wealth management and insurance products and services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Assets (\$ mil.)       | 9.1%          | 7,489.4 | 8,552.7 | 8,666.4 | 10,746.2 | 10,607.3 |
| Net income (\$ mil.)   | 16.6%         | 91.4    | 91.2    | 103.8   | 150.7    | 168.6    |
| Market value (\$ mil.) | 11.2%         | 1,954.5 | 2,047.2 | 3,167.2 | 2,755.1  | 2,988.3  |
| Employees              | 7.7%          | 2,182   | 2,490   | 2,499   | 2,874    | 2,933    |

**COMMUNITY BANKERS TRUST CORP**

NAS: ESXB

9954 Mayland Drive, Suite 2100  
Richmond, VA 23233  
Phone: 804 934-9999  
Fax: -  
Web: www.cbtrustcorp.com

CEO: Rex L. Smith III  
CFO: Bruce E. Thomas  
HR: -  
FYE: December 31  
Type: Public

Community Bankers Trust Corporation formerly Community Bankers Acquisition is the holding company for the Bank of Essex and TransCommunity Bank. Additional divisions of TransCommunity operate as Bank of Goochland Bank of Powhatan Bank of Louisa and Bank of Rockbridge. The company grew in 2008 when it merged with former bank holding companies TransCommunity Financial and BOE Financial Services of Virginia. The company now includes about a dozen bank branches west and north of Richmond Virginia. Subsidiaries offer securities and insurance products. Community Bankers Trust expanded into Georgia when it acquired the branches and deposits of The Community Bank which was the 20th bank to fail in 2008.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 4.8%          | 1,155.7 | 1,180.6 | 1,249.8 | 1,336.2 | 1,393.2 |
| Net income (\$ mil.)   | 16.2%         | 7.5     | (2.5)   | 9.9     | 7.2     | 13.7    |
| Market value (\$ mil.) | 13.1%         | 97.8    | 118.9   | 160.5   | 180.4   | 159.8   |
| Employees              | 3.0%          | 227     | 236     | 232     | 264     | 255     |

**COMMUNITY CAPITAL BANCSHARES INC**

NBB: ALBY

2815 Meredyth Drive, P.O. Drawer 71269  
Albany, GA 31708-1269  
Phone: 229 446-2265  
Fax: 229 446-7030  
Web: www.comcapbancshares.com

CEO: Luke Flatt  
CFO: David J. Baranko  
HR: -  
FYE: December 31  
Type: Public

Community Capital Bancshares has taken hometown to heart. The bank holding company owns Albany Bank & Trust a community bank serving southwestern Georgia through three branches. It also includes AB&T National Bank which operates two branches in Alabama. The banks offer standard deposit products and services including checking and savings accounts money market accounts CDs and IRAs. The company mainly uses these deposits to fund residential and commercial construction loans and mortgages as well as business and consumer loans. Real estate loans comprise about 80% of the company's loan book. The company plans to combine all of its banks under the AB&T National Bank name.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 7.4%          | 145.9 | 144.9 | 151.2 | 180.3 | 194.2 |
| Net income (\$ mil.)   | (37.0%)       | 7.9   | 0.3   | 0.6   | (1.4) | 1.2   |
| Market value (\$ mil.) | 79.8%         | 1.1   | 1.5   | 2.0   | 3.3   | 11.5  |
| Employees              | -             | -     | -     | -     | -     | -     |

**COMMUNITY CHOICE FINANCIAL INC**

NL:

6785 Bobcat Way, Suite 200  
Dublin, OH 43016  
Phone: 888 513-9395  
Fax: -  
Web: www.ccfi.com

CEO: -  
CFO: -  
HR: Donna Desilets  
FYE: December 31  
Type: Public

Dire Straits may have gotten their money for nothing but the rest of us sometimes need to hit up payday lenders like Community Choice Financial. Formed in 2011 the company issues unsecured short-term consumer loans of up to \$5000 charging fees from \$8 to \$15 per \$100 borrowed in addition to interest rates which vary by state but typically range from 60% to 120% APR. Its stores operated under the CheckSmart and California Check Cashing Stores brands also issue title loans pre-paid MasterCard debit cards and offer check cashing money transfers bill payments and money orders in 9 US states.

|                        | Annual Growth | 12/13 | 12/14  | 12/15  | 12/16 | 12/17   |
|------------------------|---------------|-------|--------|--------|-------|---------|
| Sales (\$ mil.)        | (4.6%)        | 439.2 | 518.3  | 527.4  | 402.3 | 364.1   |
| Net income (\$ mil.)   | -             | 8.2   | (51.8) | (70.0) | (1.5) | (180.9) |
| Market value (\$ mil.) | -             | -     | -      | -      | -     | -       |
| Employees              | (5.3%)        | 3,523 | 3,831  | 3,356  | 2,819 | 2,829   |

**COMMUNITY FINANCIAL CORP (THE)**

NAS: TCFC

3035 Leonardtown Road  
Waldorf, MD 20601  
Phone: 301 645-5601  
Fax: -  
Web: www.cbtc.com

CEO: William J. Pasenelli  
CFO: Todd L. Capitani  
HR: -  
FYE: December 31  
Type: Public

Tri-County Financial is trying to create some interest in the Old Line State. The financial institution is the holding company for Community Bank of Tri-County which operates about 10 branches in Calvert Charles and St. Mary's counties in southern Maryland. The bank which was first organized as a savings and loan association in 1950 offers standard retail products and services including checking and savings accounts IRAs and CDs. It uses funds from deposits to write a variety of loans including commercial mortgages (about 40% of its loan book) residential mortgages and business loans. Home equity construction equipment and consumer loans round out its loan portfolio.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 11.8%         | 1,082.9 | 1,143.3 | 1,334.3 | 1,406.0 | 1,689.2 |
| Net income (\$ mil.)   | 14.7%         | 6.5     | 6.3     | 7.3     | 7.2     | 11.2    |
| Market value (\$ mil.) | 9.9%          | 111.9   | 116.9   | 161.7   | 213.6   | 163.1   |
| Employees              | 2.4%          | 172     | 171     | 162     | 165     | 189     |

**COMMUNITY FIRST BANCORPORATION**
**OTC: CFOK**

449 Hwy. 123 Bypass  
Seneca SC 29678  
Phone: 864-886-0206  
Fax: 864-886-0912  
Web: www.cfstbank.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Community First Bancorporation puts financial matters first in the northwestern corner of South Carolina. The holding company owns Community First Bank which operates more than five branches in Oconee and Anderson counties. The commercial bank offers traditional deposit products such as checking and savings accounts CDs and IRAs. Deposit funds are primarily used to originate single- to four-family mortgages and commercial mortgages. The bank also writes construction consumer and business loans. In late 2011 Community First Bancorporation bought the single-branch Bank of Westminster which was merged with Community First Bank's existing location in Westminster South Carolina.

**COMMUNITY HEALTH GROUP**

2420 FENTON ST 200  
CHULA VISTA, CA 919143516  
Phone: 619-422-0422  
Fax: –  
Web: www.chgsd.com

CEO: Norma A Diaz  
CFO: William Rice  
HR: –  
FYE: December 31  
Type: Private

Community Health Group is the oldest and one of the largest locally based HMOs in San Diego. Founded in 1982 the not-for-profit HMO provides health insurance products and related services to more than 100,000 members. Community Health Group's product offerings include its California's Healthy Families program which provides low-cost health dental and vision coverage to children. The company also provides other managed care services to California communities such as Medi-Cal low-income coverage and Medicare Advantage Special Needs plans as well as third-party administration services.

|                        | Annual Growth | 12/02 | 12/03 | 12/05 | 12/09 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.0%)        | –     | 110.2 | 79.3  | 40.0  | 52.2  |
| Net income (\$ mil.)   | 19.5%         | –     | –     | 1.2   | 2.2   | 4.3   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 140   |

**COMMUNITY HEALTH NETWORK, INC.**

1500 N RITTER AVE  
INDIANAPOLIS, IN 462193027  
Phone: 317-355-1411  
Fax: –  
Web: www.ecommunity.com

CEO: William E. (Bill) Corley  
CFO: Joe Kessler  
HR: Jeffrey Purkey  
FYE: December 31  
Type: Private

Community Hospitals of Indiana (aka Community Health Network) has Indianapolis surrounded. The health care system includes 10 acute care hospitals nine surgery centers seven imaging centers seven immediate care centers 40 ambulatory care centers two endoscopy centers and four long term care facilities. One of its acute care facilities Community Hospital Anderson is located outside the state capital. It also runs the Community Heart and Vascular Hospital. Community Health Network whose origin reaches back to the 1950s has a total of about 1200 staffed beds and 2000 physicians. Other operations include physician practices occupational health facilities a rehab center and home health practices.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13   | 12/14   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 124.7%        | –     | –     | 384.5 | 1,763.4 | 1,942.1 |
| Net income (\$ mil.)   | –             | –     | –     | 44.8  | 179.1   | (0.9)   |
| Market value (\$ mil.) | –             | –     | –     | –     | –       | –       |
| Employees              | –             | –     | –     | –     | –       | 5,000   |

**COMMUNITY HEALTH SYSTEMS, INC.**
**NYS: CYH**

4000 Meridian Boulevard  
Franklin, TN 37067  
Phone: 615 465-7000  
Fax: –  
Web: www.chs.net

CEO: Wayne T. Smith  
CFO: W. Larry Cash  
HR: Ronald Shafer  
FYE: December 31  
Type: Public

Community Health Systems (CHS) owns or leases about 100 hospitals — mostly in rural areas or small cities — in about 20 states. Its hospitals (which house roughly 18,000 beds) typically operate as part of larger regional networks or act as the sole or primary acute health care provider in a service area. Facilities offer a variety of medical surgical and emergency services; CHS also operates a couple of stand-alone rehabilitation or psychiatric facilities. The CHS network also includes physician practices urgent care clinics surgery centers cancer and imaging centers and occupational medicine clinics.

|                        | Annual Growth | 12/14    | 12/15    | 12/16     | 12/17     | 12/18    |
|------------------------|---------------|----------|----------|-----------|-----------|----------|
| Sales (\$ mil.)        | (6.6%)        | 18,639.0 | 19,437.0 | 18,438.0  | 15,353.0  | 14,155.0 |
| Net income (\$ mil.)   | –             | 92.0     | 158.0    | (1,721.0) | (2,459.0) | (788.0)  |
| Market value (\$ mil.) | (52.2%)       | 6,268.1  | 3,084.1  | 649.8     | 495.2     | 327.8    |
| Employees              | (15.0%)       | 167,000  | 137,000  | 120,000   | 95,000    | 87,000   |

**COMMUNITY HOSPITAL OF ANDERSON AND MADISON COUNTY, INCORPORATED**

1515 N MADISON AVE  
ANDERSON, IN 460113453  
Phone: 765-298-4242  
Fax: –  
Web: www.ecommunity.com

CEO: Beth Tharp  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

The folks of Madison County Indiana needn't race south to Indianapolis to find medical care. Community Hospital Anderson is an acute care facility with some 200 beds. Departments and services include a sleep analysis lab ECG (electrocardiogram) tests for cardiopulmonary conditions and specialized treatment for cancer and diabetes among other conditions. Community Hospital Anderson operates four intermediate and supervised care facilities in the area. The hospital is part of Community Hospitals of Indiana (also known as Community Health Network) a not-for-profit health care system that serves the health care needs of patients in Indiana.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.3%          | –     | 152.0 | 152.0 | 159.2 | 167.5 |
| Net income (\$ mil.)   | (12.3%)       | –     | 35.4  | 35.4  | 25.7  | 23.8  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 1,250 |

**COMMUNITY HOSPITAL OF SAN BERNARDINO**

1805 MEDICAL CENTER DR  
SAN BERNARDINO, CA 924111217  
Phone: 909-887-6333  
Fax: –

CEO: –  
CFO: Ed Sorenson  
HR: Jon Webb  
FYE: June 30  
Type: Private

You really don't have to feel deserted in the desert: CHSB will make you realize you aren't alone when you're illin'. The Community Hospital of San Bernardino is an acute care facility with more than 320 beds. Special health care services available at the hospital include pediatric and adult behavioral health neurological care surgery laboratory testing a long-term care unit for children and home health care. Serving the city and its surrounding areas since 1908 Community Hospital of San Bernardino is a member of Catholic Healthcare West.

|                        | Annual Growth | 06/10 | 06/11 | 06/12 | 06/13  | 06/16  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 8.2%          | –     | –     | –     | 193.2  | 244.8  |
| Net income (\$ mil.)   | –             | –     | –     | –     | (22.5) | (11.0) |
| Market value (\$ mil.) | –             | –     | –     | –     | –      | –      |
| Employees              | –             | –     | –     | –     | –      | 1,400  |

**COMMUNITY HOSPITAL OF THE MONTEREY PENINSULA**

23625 HOLMAN HWY  
MONTEREY, CA 939405902  
Phone: 831-624-5311  
Fax: -  
Web: www.chomp.org

CEO: Steven J Packer  
CFO: Laura Zehm  
HR: -  
FYE: December 31  
Type: Private

Community Hospital of the Monterey Peninsula has a sunny disposition when it comes to medical care. The not-for-profit health care facility provides general medical and surgical services to residents of Monterey California. It has about 235 acute care and skilled nursing beds and offers specialty services including cardiac and cancer care obstetrics orthopedics and rehabilitation. In addition to its main facility the hospital operates several ancillary centers including a mental health clinic an inpatient hospice medical laboratory branches and several outpatient centers offering diagnostic imaging diabetes care and other services.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/12 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%             | -     | 475.7 | 442.9 | 560.7 | 526.9 |
| Net income (\$ mil.)   | 15.2%            | -     | 26.6  | 81.4  | 66.7  | 72.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,947 |

**COMMUNITY HOSPITALS OF CENTRAL CALIFORNIA**

2823 FRESNO ST  
FRESNO, CA 937211324  
Phone: 559-459-6000  
Fax: -  
Web: www.communitymedical.org

CEO: Craig S. Castro  
CFO: Stephen R. Walter  
HR: Margaret Breen  
FYE: August 31  
Type: Private

Community Medical Centers helps California's San Joaquin Valley stay healthy. The not-for-profit system operates four hospitals — along with nursing homes and free-standing outpatient facilities — in the greater Fresno area. Its Community Regional Medical Center is a roughly 600-bed academic hospital that provides advanced care in areas such as trauma cardiac care neuroscience and orthopedics. Clovis Community Medical Center (some 200 beds) provides general medical-surgical care with expertise in women's health and bariatric surgery. Specialty hospitals Fresno Heart & Surgical Hospital and Community Behavioral Health Center (the largest psychiatric care facility in the area) each have about 60 beds.

|                        | Annual<br>Growth | 08/05 | 08/06* | 06/09 | 06/10* | 08/18   |
|------------------------|------------------|-------|--------|-------|--------|---------|
| Sales (\$ mil.)        | 7.0%             | -     | 741.3  | -     | 33.5   | 1,667.6 |
| Net income (\$ mil.)   | 29.8%            | -     | 4.7    | -     | 0.7    | 108.5   |
| Market value (\$ mil.) | -                | -     | -      | -     | -      | -       |
| Employees              | -                | -     | -      | -     | -      | 6,200   |

\*Fiscal year change

**COMMUNITY INVESTORS BANCORP, INC**

NBB: CIBN

119 South Sandusky Avenue, P.O. Box 749  
Bucyrus, OH 44820  
Phone: 419 562 7055  
Fax: 419 562 5516  
Web: www.ffcb.com

CEO: Phillip Gerber  
CFO: Thomas G Kalb  
HR: -  
FYE: June 30  
Type: Public

You won't find these investors on Wall Street or in Omaha. You'll find Community Investors Bancorp the holding company for First Federal Community Bank of Bucyrus in north central Ohio's Crawford County. The bank provides traditional deposit options like CDs checking and savings accounts money market accounts and NOW accounts. First Federal's lending activities include residential and non-residential real estate mortgages commercial loans construction loans and land loans. Its consumer loan options include automobile and home equity loans. Community Investors Bancorp plans to become private after a reverse stock split transaction.

|                        | Annual<br>Growth | 06/02 | 06/03 | 06/04 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 1.2%             | 119.8 | 122.7 | 121.9 | 140.3 | 143.4 |
| Net income (\$ mil.)   | (6.3%)           | 1.2   | 1.1   | 0.9   | 0.9   | 0.5   |
| Market value (\$ mil.) | 2.5%             | 8.3   | 10.3  | 11.7  | 10.9  | 12.0  |
| Employees              | 14.6%            | 32    | 36    | 42    | -     | -     |

**COMMUNITY SHORES BANK CORP**

NBB: CSHB

1030 W. Norton Avenue  
Muskegon, MI 49441  
Phone: 231 780-1800  
Fax: -  
Web: www.communityshores.com

CEO: Heather D Brolick  
CFO: Tracey A Welsh  
HR: -  
FYE: December 31  
Type: Public

Community Shores Bank Corporation is the holding company for Community Shores Bank which has about five branches that serve western Michigan's Muskegon and Ottawa counties. The bank provides deposit services such as checking and savings accounts money market accounts health savings accounts CDs and IRAs. Commercial operating and real estate loans to area businesses make up approximately three-quarters of the company's loan portfolio which also includes residential real estate consumer and construction loans. The bank also offers investment products and services through an agreement with a third-party provider. The bank was founded in 1999.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.1%             | 184.7 | 181.0 | 191.4 | 184.7 | 185.1 |
| Net income (\$ mil.)   | (32.4%)          | 4.3   | (0.4) | 0.2   | (1.0) | 0.9   |
| Market value (\$ mil.) | 15.1%            | 6.2   | 9.0   | 9.5   | 12.3  | 10.9  |
| Employees              | (2.0%)           | 77    | 72    | 74    | -     | -     |

**COMMUNITY TRUST BANCORP, INC.**

NMS: CTBI

346 North Mayo Trail  
Pikeville, KY 41501  
Phone: 606 432-1414  
Fax: -  
Web: www.ctbi.com

CEO: Jean R. Hale  
CFO: Kevin J. Stumbo  
HR: -  
FYE: December 31  
Type: Public

Community Trust Bancorp is the holding company for Community Trust Bank one of the largest Kentucky-based banks. It operates 70-plus branches throughout the state as well as in northeastern Tennessee and southern West Virginia. The bank offers standard services to area businesses and individuals including checking and savings accounts credit cards and CDs. Loans secured by commercial properties and other real estate account for nearly 70% of the bank's portfolio which also includes business consumer and construction loans. Subsidiary Community Trust and Investment Company provides trust estate retirement brokerage and insurance services through a handful of offices in Kentucky and Tennessee.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.1%             | 3,723.8 | 3,903.9 | 3,932.2 | 4,136.2 | 4,201.6 |
| Net income (\$ mil.)   | 8.2%             | 43.3    | 46.4    | 47.3    | 51.5    | 59.2    |
| Market value (\$ mil.) | 2.0%             | 649.2   | 619.9   | 879.5   | 835.2   | 702.4   |
| Employees              | (0.9%)           | 1,012   | 984     | 996     | 990     | 978     |

**COMMUNITY WEST BANCSHARES**

NMS: CWBC

445 Pine Avenue  
Goleta, CA 93117  
Phone: 805 692-5821  
Fax: 805 692-5835  
Web: www.communitywest.com

CEO: -  
CFO: Susan C Thompson  
HR: Jennifer Ofner  
FYE: December 31  
Type: Public

Community West Bancshares is the holding company for Community West Bank which serves individuals and small to mid-sized businesses through five branches along California's Central Coast. Services include checking and savings accounts and CDs as well as health savings accounts. Approximately 40% of the bank's loan portfolio is secured by manufactured housing loans; real estate mortgages account for more than 30%. A preferred Small Business Administration lender Community West also writes SBA loans through offices in about a dozen other states.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 12.0%            | 557.3 | 621.2 | 710.6 | 833.3 | 877.3 |
| Net income (\$ mil.)   | 1.3%             | 7.0   | 2.9   | 5.2   | 4.9   | 7.4   |
| Market value (\$ mil.) | 11.2%            | 56.0  | 59.5  | 78.8  | 90.9  | 85.6  |
| Employees              | 4.6%             | 116   | 107   | 120   | 128   | 139   |

**COMMUNITYONE BANCORP**
**NAS: COB**

1017 E. Morehead Street  
Charlotte, NC 28204  
Phone: 336 626-8300  
Fax: -  
Web: www.community1.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

CommunityOne Bancorp (formerly FNB United) is the holding company for CommunityOne Bank (formerly First National Bank and Trust) which has about 50 branches in North Carolina. The bank's offerings include checking savings and money market accounts CDs IRAs credit cards and trust services. It concentrates on real estate lending: Commercial mortgages account for more than 35% of the company's loan portfolio while residential mortgages and construction loans are about 25% apiece. The bank also makes business and consumer loans. Subsidiary Dover Mortgage Company originates mortgages for sale into the secondary market through about five loan production offices in its home state.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.6%          | 1,921.3 | 2,409.1 | 2,151.6 | 1,985.0 | 2,215.5 |
| Net income (\$ mil.)   | -             | (112.9) | (137.3) | (40.0)  | (1.5)   | 150.5   |
| Market value (\$ mil.) | 143.3%        | 7.9     | 309.6   | 280.6   | 308.4   | 276.9   |
| Employees              | 2.1%          | 526     | 609     | 629     | 581     | 571     |

**COMMVAULT SYSTEMS INC**
**NMS: CVLT**

1 Commvault Way  
Tinton Falls, NJ 07724  
Phone: 732 870-4000  
Fax: -  
Web: www.commvault.com

CEO: N. Robert (Bob) Hammer  
CFO: Brian Carolan  
HR: Jesper Helt  
FYE: March 31  
Type: Public

Commvault Systems wants to have a lock on data management. The company provides software including cloud-based programs that customers use to store and manage enterprise data. Its Commvault Data Platform handles resource management backup archiving data replication disaster recovery and search. Altogether Commvault counts more than 26000 customers that come from industries such as financial services health care manufacturing and utilities as well as from the public sector. Commvault's strategic partners include systems integrators and professional services firms distributors and resellers and technology providers. More than half of its revenue comes from US customers.

|                        | Annual Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.0%          | 607.5   | 595.1   | 650.5   | 699.4   | 711.0   |
| Net income (\$ mil.)   | (39.0%)       | 25.7    | 0.1     | 0.5     | (61.9)  | 3.6     |
| Market value (\$ mil.) | 10.3%         | 1,991.9 | 1,967.8 | 2,315.6 | 2,607.3 | 2,951.0 |
| Employees              | 2.8%          | 2,287   | 2,379   | 2,656   | 2,839   | 2,559   |

**COMP-VIEW INC.**

10035 SW ARCTIC DR  
BEAVERTON, OR 97005-4181  
Phone: 503-641-8439  
Fax: -  
Web: www.compviewmedical.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

CompView rents and sells audio-visual computer peripherals (primarily projectors and conferencing systems) to corporations educational organizations and government agencies; it also provides system installation and integration services. Its CompView Medical subsidiary specializes in providing audio-visual equipment for medical applications such as projectors for surgical operating rooms. CompView has facilities in California Minnesota Oregon Utah and Washington state. The company was started in 1987 by Paul White who is the majority owner.

|                        | Annual Growth | 12/98 | 12/99 | 12/00 | 12/01 | 12/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%          | -     | 28.2  | 38.9  | 36.3  | 56.0  |
| Net income (\$ mil.)   | 2.7%          | -     | 0.6   | (0.1) | 0.1   | 0.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 129   |

**COMPASS DIVERSIFIED HOLDINGS**
**NYS: CODI**

301 Riverside Avenue, Second Floor  
Westport, CT 06880  
Phone: 203 221-1703  
Fax: -  
Web: www.compassdiversifiedholdings.com

CEO: Elias J Sabo  
CFO: Ryan J Faulkingham  
HR: -  
FYE: December 31  
Type: Public

Compass Diversified Holdings helps niche companies navigate their way toward profitability. The holding company owns controlling stakes in and manages promising middle-market businesses throughout North America. Its strategy is two-fold: help its portfolio firms grow and increase their profits and increase the size of its own portfolio. Compass invests in niche businesses across a variety of industries including furniture maker AFM Holdings (sold in 2015) and home and gun safes maker Liberty Safe and Security Products. Its arsenal includes helping its holdings make strategic acquisitions enter new business arenas or improve operations to increase profitability.

|                        | Annual Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 14.6%         | 982.3 | 805.4 | 978.3   | 1,269.7 | 1,691.7 |
| Net income (\$ mil.)   | -             | 278.8 | 161.8 | 54.7    | 28.0    | (5.7)   |
| Market value (\$ mil.) | (6.4%)        | 973.4 | 951.8 | 1,072.2 | 1,015.3 | 745.8   |
| Employees              | (10.1%)       | 3,701 | 2,878 | 655     | 837     | 2,416   |

**COMPASS GROUP USA INC.**

2400 Yorkmont Rd.  
Charlotte NC 28217  
Phone: 704-329-4000  
Fax: 704-329-4010  
Web: compass-usa.com

CEO: Gary Green  
CFO: Adrian Meredith  
HR: -  
FYE: September 30  
Type: Subsidiary

This company points the way to managed foodservices. Compass Group USA provides catering and dining services to corporate clients educational and healthcare facilities and sports and entertainment venues in Canada Mexico and the US. Its operating units include Bon Appetit Management Co. (corporate dining) Chartwells (school dining services) and Morrison Management Specialists (healthcare dining). The company's Levy Restaurants unit also operates fine dining locations as well as concessions at sports and entertainment venues. In addition the company offers vending services and on-site dining. It is a division of UK-based Compass Group.

**COMPASS MINERALS INTERNATIONAL INC**
**NYS: CMP**

9900 West 109th Street, Suite 100  
Overland Park, KS 66210  
Phone: 913 344-9200  
Fax: -  
Web: www.compassminerals.com

CEO: Francis J. (Fran) Malecha  
CFO: James D. (Jamie) Standen  
HR: Cathy Loudon  
FYE: December 31  
Type: Public

Compass Minerals is one of the largest salt producers in North America. Its salt products include rock evaporated and solar salt and are used for applications such as water softening plant nutrition road deicing and food preparation. Highway deicing salt — generally sold to state province or municipal governments — and salt used in sulfate of potash (SOP) fertilizer and other plant nutrient products together account for more than two-thirds of the company's annual sales. Compass Minerals has more than 20 production and packaging facilities and operates a number of salt mines in Canada the UK and the US. The US accounts for about half of sales.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.9%          | 1,282.5 | 1,098.7 | 1,138.0 | 1,364.4 | 1,493.6 |
| Net income (\$ mil.)   | (25.0%)       | 217.9   | 159.2   | 162.7   | 42.7    | 68.8    |
| Market value (\$ mil.) | (16.8%)       | 2,939.5 | 2,548.1 | 2,652.4 | 2,445.9 | 1,411.4 |
| Employees              | 11.8%         | 1,963   | 1,984   | 3,103   | 3,090   | 3,071   |

**COMPLETE PRODUCTION SERVICES INC.**

NYSE: CPX

11700 Katy Fwy. Ste. 300  
Houston TX 77079  
Phone: 281-372-2300  
Fax: 281-372-2301  
Web: www.completeproduction.com

CEO: –  
CFO: Jose A Bayardo  
HR: –  
FYE: December 31  
Type: Subsidiary

Complete Production Services tries to live up to its name as it serves customers in the Rocky Mountains Arkansas Louisiana Oklahoma Pennsylvania and Texas. It is a major provider of services and products that help oil and gas companies develop reserves enhance production and reduce costs. Focusing on basins in North America that have long-term growth potential the company offers a range of oil field services including drilling completion and production services and product sales. In 2012 the company was acquired by Superior Energy Services in a \$2.7 billion deal.

**COMPSYCH CORPORATION**

NBC Tower 455 N. Cityfront Plaza Dr.  
Chicago IL 60611-5322  
Phone: 312-595-4000  
Fax: 716-627-3999  
Web: goldenhire.com

CEO: Richard A Chaifetz  
CFO: Robert Jacobson  
HR: –  
FYE: December 31  
Type: Private

ComPsych provides employee assistance programs such as behavioral health work-life wellness and crisis intervention services. The company's services offered under the GuidanceResources brand are designed to help clients' employees improve behavioral and physical health and address personal family and life issues. Clients employ GuidanceResources in order to retain workers and improve employee productivity and performance. ComPsych serves more than 45 million individuals at 17000 organizations across the US and about 100 other countries. Clients consist of FORTUNE 500 companies small businesses and government organizations among other firms. ComPsych was founded in 1984 by Dr. Richard Chaifetz.

**COMPUCOM SYSTEMS INC.**

7171 Forest Ln.  
Dallas TX 75230  
Phone: 972-856-3600  
Fax: 972-856-5395  
Web: www.compucom.com

CEO: Greg Hoogerland  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

CompuCom Systems urges clients to leave IT management to them. The company provides outsourced information technology infrastructure services that range from planning and purchasing to systems integration and life-cycle support. Its application services include consulting and staffing custom software development and quality assurance. CompuCom also offers third-party hardware and software management services acting as a value-added reseller of products from such providers as Cisco Hewlett-Packard IBM Microsoft and Sony. The company markets primarily to midsize and large enterprises in North America and Mexico. CompuCom is owned by private equity firm Court Square Capital Partners.

**COMPUMED INC**

NBB: CMPD

5777 West Century Blvd., Suite 360  
Los Angeles, CA 90045  
Phone: 310 258-5000  
Fax: 310 645-5880  
Web: www.compumedinc.com

CEO: Lee Keddie  
CFO: Laura Carroll  
HR: –  
FYE: September 30  
Type: Public

CompuMed won't comp your meds but it might interpret your ECG. Through its CardioGram software the telemedicine company provides online analyses of ECGs (electrocardiograms) for more than 1000 hospitals clinics and other health care facilities throughout the US. The firm's ECG services are available 24 hours a day. CompuMed also rents and to a lesser extent sells ECG equipment. The company's additional product OsteoGram monitors osteoporosis by analyzing bone density; the test involves taking a hand X-ray and can be performed using standard X-ray equipment.

|                        | Annual Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.8%         | 1.8   | 2.3   | 2.1   | 2.3   | 3.5   |
| Net income (\$ mil.)   | –             | (0.1) | 0.1   | (0.1) | 0.1   | 0.2   |
| Market value (\$ mil.) | 0.0%          | 4.8   | 2.9   | 2.1   | 1.6   | 4.8   |
| Employees              | –             | –     | –     | –     | –     | –     |

**COMPUTER PROGRAMS & SYSTEMS INC**

NMS: CPSI

6600 Wall Street  
Mobile, AL 36695  
Phone: 251 639-8100  
Fax: –  
Web: www.cpsi.com

CEO: J. Boyd Douglas  
CFO: David A. Dye  
HR: –  
FYE: December 31  
Type: Public

Computer Programs and Systems sounds like an intro to computers. But what you get at Computer Programs and Systems Inc. (CPSI) is administrative software and hardware systems and outsourcing services for acute care community hospitals. CPSI develops and supports electronic health records (EHR) as well as financial and clinical information management software and IT systems for small and midsize hospitals in the US. The company boasts a client base of more than 1000 healthcare facilities hospitals across 49 states. CPSI's software enables users to manage their patients staff finances and facilities. Subsidiary TruBridge offers managed IT services and business office outsourcing services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 8.2%          | 204.7 | 182.2 | 267.3 | 276.9  | 280.4 |
| Net income (\$ mil.)   | (14.5%)       | 32.9  | 18.3  | 3.9   | (17.4) | 17.6  |
| Market value (\$ mil.) | (19.8%)       | 855.5 | 700.6 | 332.4 | 423.2  | 353.5 |
| Employees              | 9.7%          | 1,379 | 1,500 | 2,000 | 2,000  | 2,000 |

**COMPUTER SCIENCES CORPORATION**

1775 TYSONS BLVD STE 1000  
TYSONS, VA 221024284  
Phone: 703-245-9675  
Fax: –  
Web: www.dxc.technology

CEO: –  
CFO: Paul N Saleh  
HR: Mike Darcy  
FYE: March 31  
Type: Private

Computer Sciences Corporation (CSC) has been one of the world's leading providers of systems integration and other information technology services. It offers application development data center management communications and networking development IT systems management and business consulting. It also provides business process outsourcing (BPO) services in such areas as billing and payment processing customer relationship management (CRM) and human resources. CSC boasts 2500 clients in more than 70 countries. In 2017 CSC merged with the Enterprise Services segment of Hewlett-Packard Enterprise to form DXC Technology Co. This report is based on CSC's last year as an independent company.

|                        | Annual Growth | 03/13 | 03/14*   | 04/15    | 04/16*  | 03/17   |
|------------------------|---------------|-------|----------|----------|---------|---------|
| Sales (\$ mil.)        | (16.4%)       | –     | 12,998.0 | 12,173.0 | 7,106.0 | 7,607.0 |
| Net income (\$ mil.)   | –             | –     | 690.0    | 7.0      | 263.0   | (100.0) |
| Market value (\$ mil.) | –             | –     | –        | –        | –       | –       |
| Employees              | –             | –     | –        | –        | –       | 66,000  |

\*Fiscal year change

**COMPUTER TASK GROUP, INC.**
**NMS: CTG**

800 Delaware Avenue  
Buffalo, NY 14209  
Phone: 716 882-8000  
Fax: -

CEO: Arthur W. (Bud) Crumlish  
CFO: John M Laubacker  
HR: -  
FYE: December 31  
Type: Public

Computer Task Group (CTG) offers a range of technology staffing and consulting services to about 450 clients in North America and Europe. IT staffing (and to a lesser extent administrative warehouse and other employee staffing) accounts for 69% of revenues. IT solutions account for the remaining 31%. The company's clients are primarily technology service providers as well as manufacturing health care and financial services companies. CTG's largest client IBM accounts for about 25% of revenue. The company was founded in 1966 and has more than 20 offices across North America Europe and India. North America accounts for 65% of revenues and Europe accounts for the remaining 35%.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (2.3%)           | 393.3 | 369.5 | 324.9  | 301.2 | 358.8 |
| Net income (\$ mil.)   | -                | 10.4  | 6.5   | (34.6) | 0.8   | (2.8) |
| Market value (\$ mil.) | (19.1%)          | 136.0 | 94.5  | 60.1   | 72.8  | 58.2  |
| Employees              | 2.2%             | 3,800 | 3,600 | 3,400  | 3,200 | 4,150 |

**COMPUWARE CORP.**
**NMS: CPWR**

One Campus Martius  
Detroit, MI 48226-5099  
Phone: 313 227-7300  
Fax: -  
Web: www.compuware.com

CEO: Chris O'Malley  
CFO: Joe Aho  
HR: -  
FYE: March 31  
Type: Public

Compuware is more than aware of the power of diversity. The company's software includes testing development and management tools for programs running on traditional mainframe computer systems distributed computer networks and newer Web-based systems. It also makes application development implementation and support software for programmers as well as file data and systems management tools. The company's Gomez platform is a Web-based software testing and monitoring tool sold on a subscription basis. Compuware's services include consulting systems integration custom programming maintenance and support. It sells directly and through distributors to such clients as the BBC the NHL Google and Facebook.

|                        | Annual<br>Growth | 03/09   | 03/10   | 03/11   | 03/12   | 03/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.5%)           | 1,090.5 | 892.2   | 928.9   | 1,009.8 | 944.5   |
| Net income (\$ mil.)   | -                | 139.6   | 140.8   | 107.4   | 88.4    | (17.3)  |
| Market value (\$ mil.) | 17.3%            | 1,405.1 | 1,791.0 | 2,462.7 | 1,959.5 | 2,663.1 |
| Employees              | (2.7%)           | 5,006   | 4,336   | 4,396   | 4,564   | 4,491   |

**COMPX INTERNATIONAL, INC.**
**ASE: CIX**

5430 LBJ Freeway, Suite 1700, Three Lincoln Centre  
Dallas, TX 75240-2620  
Phone: 972 448-1400  
Fax: -  
Web: www.compx.com

CEO: David A Bowers  
CFO: James W Brown  
HR: -  
FYE: December 31  
Type: Public

CompX International tries to keep the workday smooth theft-free and painless. Through CompX's three operating divisions — security products furniture components and marine components — the company makes ball bearing slides cabinet locks and ergonomic computer support systems. The company's primary customers are office furniture makers but its components are used in recreational marine vehicles ignition systems vending equipment mailboxes appliances and computer equipment. CompX International believes that it is a North American market leader in the manufacture and sale of cabinet locks and other locking mechanisms. The company is majority-owned by NL Industries.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.3%             | 103.8 | 109.0 | 108.9 | 112.0 | 118.2 |
| Net income (\$ mil.)   | 15.3%            | 8.7   | 9.1   | 10.5  | 13.2  | 15.3  |
| Market value (\$ mil.) | 3.0%             | 150.3 | 141.8 | 200.2 | 165.4 | 169.2 |
| Employees              | 0.7%             | 532   | 512   | 516   | 520   | 547   |

**COMSCORE INC**
**NMS: SCOR**

11950 Democracy Drive, Suite 600  
Reston, VA 20190  
Phone: 703 483-2000  
Fax: -  
Web: www.comscore.com

CEO: Gian M. Fulgoni  
CFO: David I. Chermorow  
HR: -  
FYE: December 31  
Type: Public

comScore knows the score when it comes to measuring online audience behavior. The company provides data analysis and consultancy to more than 3200 clients looking to fortify their marketing sales and trading initiatives. The company leverages insight generated by an armada of several million panelists who it incentivizes to install monitoring software on their various devices tracking behavior and engagement. Branded products include the Media Metrix and Mobile Metrix online advertising network measurement tools as well as comScore's Marketing Solutions products which provide custom research and analysis from its panel. It also provides box office analysis to Hollywood studios. The company was established in 1999. It acquired Portland-based media measurement company Rentrak in 2016.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.3%             | 329.2   | 270.8   | 399.5   | 403.5   | 419.5   |
| Net income (\$ mil.)   | -                | (9.9)   | (78.2)  | (117.2) | (281.4) | (159.3) |
| Market value (\$ mil.) | (25.3%)          | 2,757.5 | 2,443.9 | 1,875.5 | 1,692.6 | 857.0   |
| Employees              | 8.6%             | 1,292   | -       | -       | 1,830   | 1,800   |

**COMSTOCK HOLDING COMPANIES, INC**
**NAS: CHCI**

1886 Metro Center Drive, 4th Floor  
Reston, VA 20190  
Phone: 703 230-1985  
Fax: -  
Web: www.comstockcompanies.com

CEO: Christopher Clemente  
CFO: Christopher Guthrie  
HR: -  
FYE: December 31  
Type: Public

While people take stock of their lives Comstock takes stock of its portfolio. The homebuilder develops land and builds single-family homes townhouses and mid-and high-rise condominiums in and around Washington DC. The company annually delivers some 200 homes with an average price of approximately \$289,000. Its customer base includes first-time homebuyers buyers looking to move up empty nesters and active retirees. The company also rents residential properties under the Comstock Communities name. Average rent is approximately \$1,500 a month.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | 48.0  | 61.4  | 41.6  | 45.4  | 56.7  |
| Net income (\$ mil.)   | -                | (6.8) | (4.6) | (9.0) | (5.0) | (4.5) |
| Market value (\$ mil.) | 12.5%            | 4.0   | 5.6   | 6.9   | 6.5   | 6.4   |
| Employees              | 9.1%             | 60    | 54    | 36    | 51    | 85    |

**COMSTOCK RESOURCES INC**
**NYS: CRK**

5300 Town and Country Blvd., Suite 500  
Frisco, TX 75034  
Phone: 972 668-8800  
Fax: -  
Web: www.comstockresources.com

CEO: M Jay Allison  
CFO: Roland O Burns  
HR: -  
FYE: December 31  
Type: Public

Comstock Resources' stock in trade is exploring for and producing natural gas and oil. In 2012 the mid-sized independent oil and gas company reported proved reserves of 711.9 trillion cu. ft. of natural gas equivalent (67% natural gas 33% oil) on its properties primarily located in three major areas — East Texas/North Louisiana South Texas and West Texas. Comstock Resources operates more than 960 of the 1640 producing wells in which it holds an interest. The company has grown through the drill bit (by exploiting existing reserves) and through complementary acquisitions.

|                        | Annual<br>Growth | 12/15     | 12/16   | 12/17*  | 08/18* | 12/18 |
|------------------------|------------------|-----------|---------|---------|--------|-------|
| Sales (\$ mil.)        | (4.0%)           | 252.4     | 175.7   | 255.3   | 166.6  | 223.6 |
| Net income (\$ mil.)   | -                | (1,047.1) | (135.1) | (111.4) | (92.8) | 64.1  |
| Market value (\$ mil.) | 34.3%            | 198.0     | 1,042.8 | 895.7   | 927.4  | 479.6 |
| Employees              | (3.3%)           | 125       | 117     | 113     | -      | 113   |

\*Fiscal year change



**COMTECH TELECOMMUNICATIONS CORP.**

NMS: CMTL

68 South Service Road, Suite 230  
Melville, NY 11747  
Phone: 631 962-7000  
Fax: 631 962-7001  
Web: www.comtechtel.com

CEO: Fred V. Kornberg  
CFO: Michael D. Porcelain  
HR: -  
FYE: July 31  
Type: Public

Comtech means contact. Through its subsidiaries Comtech Telecommunications operates in three divisions: mobile data communications telecommunications transmission and radio-frequency (RF) microwave amplifiers. Comtech makes equipment used largely by the US government and related defense contractors. Other customers include satellite systems integrators communications service providers and oil companies. Its transmission equipment includes modems frequency converters very-small-aperture terminal (VSAT) satellite transceivers and antennas and microwave radios. Comtech's RF amplifiers enable wireless instrumentation and medical systems and provide satellite-based messaging services and location tracking.

|                        | Annual Growth | 07/15 | 07/16 | 07/17 | 07/18 | 07/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.6%         | 307.3 | 411.0 | 550.4 | 570.6 | 671.8 |
| Net income (\$ mil.)   | 1.9%          | 23.2  | (7.7) | 15.8  | 29.8  | 25.0  |
| Market value (\$ mil.) | 0.8%          | 698.4 | 316.9 | 436.4 | 814.6 | 721.5 |
| Employees              | 19.8%         | 978   | 2,031 | 1,813 | 1,852 | 2,013 |

**COMTEX NEWS NETWORK INC.**

OTC: CMTX

625 N. Washington St. Ste. 301  
Alexandria VA 22314  
Phone: 703-820-2000  
Fax: 703-820-2005  
Web: www.comtexnews.net

CEO: Kan Devnani  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Comtex News Network is a leading distributor of electronic news and alerts that specializes in the business and financial markets. The company gathers news and content from more than 10000 national and international news agencies and publications including PR Newswire United Press International and The Associated Press and packages those feeds into several different product offerings. In addition to individual and institutional customers Comtex supplies news to such information distributors as MarketWatch Dow Jones' Factiva and Thomson Financial.

**COMVERGE INC.**

NASDAQ: COMV

5390 Triangel Pkwy. Ste. 300  
Norcross GA 30092  
Phone: 888-565-5525  
Fax: 770-696-7665  
Web: www.comverge.com

CEO: Gregory J. Dukat  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Comverge seeks a convergence of communications enabling the lights to stay on. The company provides demand management software and systems to electric utilities and other energy suppliers and sells automated meters and related equipment with communications links. The company's products are used by more than 500 utilities and energy providers including PEPCO as well as some 2100 commercial and industrial customers such as Barnes and Noble and Foot Locker. Its products include software and hardware that help control energy load read meters remotely manage billing and detect theft and outages. Comverge was acquired in 2012 by H.I.G. Capital for about \$49 million.

**CON-WAY FREIGHT INC.**

2211 Old Earhart Rd. Ste. 100  
Ann Arbor MI 48105-2751  
Phone: 734-994-6600  
Fax: 734-757-1153  
Web: www.con-way.com/en/freight

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

A shipper picks a day then Con-way hits the highway. Con-way Freight specializes in next-day and second-day less-than-truckload (LTL) freight transportation. (LTL carriers consolidate loads from multiple shippers into a single truckload.) The company operates throughout the US with an extended network in North America via Con-way Freight Canada and Con-way Mexico. Transborder services extend to Canada Mexico Asia Europe and the Caribbean. Overall Con-way Freight operates a fleet of about 9100 tractors and 26300 trailers from some 290 owned or leased terminals. Con-way Freight is the main subsidiary of Con-way which also owns supply chain management and truckload freight transportation businesses.

**CON-WAY INC.**

NYS: CNW

2211 Old Earhart Road, Suite 100  
Ann Arbor, MI 48105  
Phone: 734 994-6600  
Fax: 734 757-1153  
Web: www.con-way.com

CEO: Douglas W. Stotlar  
CFO: Stephen L. Bruffett  
HR: -  
FYE: December 31  
Type: Public

Providing trucking and logistics services Con-way is at home on the high-way. Con-way Freight the company's less-than-truckload (LTL) unit provides regional inter-regional and transcontinental service throughout North America. (LTL carriers consolidate loads from multiple shippers into a single truckload.) Con-way Freight operates a fleet of about 9300 tractors and some 25000 trailers. Con-way offers full truckload transportation services through its Con-way Truckload subsidiary which maintains a fleet of about 2700 tractors and more than 8000 trailers. Con-way's Menlo Worldwide unit provides contract logistics freight brokerage warehousing and supply chain management services.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.4%          | 4,269.2 | 4,952.0 | 5,290.0 | 5,580.2 | 5,473.4 |
| Net income (\$ mil.)   | -             | (107.7) | 4.0     | 88.4    | 104.5   | 99.2    |
| Market value (\$ mil.) | 3.3%          | 1,987.2 | 2,081.7 | 1,659.9 | 1,583.6 | 2,260.4 |
| Employees              | 1.9%          | 27,400  | 27,900  | 27,800  | 29,100  | 29,500  |

**CONAGRA BRANDS INC.**

NYS: CAG

222 West Merchandise Mart Plaza, Suite 1300  
Chicago, IL 60654  
Phone: 312 549-5000  
Fax: -  
Web: www.conagrabrands.com

CEO: Sean M. Connolly  
CFO: John F. Gehring  
HR: Charisse Brock  
FYE: May 26  
Type: Public

ConAgra Foods fills the refrigerators freezers and pantries of most households. The company makes and markets name-brand packaged and frozen foods that are sold widely across the US including in Wal-Mart stores. ConAgra's cornucopia of America's best-known brands includes Banquet Birds Eye Chef Boyardee Egg Beaters Healthy Choice and Marie Callender. Around 50 factories scattered across the Midwest New England and Sunbelt regions of the US as well as Canada Mexico and India manufacture ConAgra's many products. ConAgra began as a flour-milling company in Nebraska in 1919 and over the decades transformed into a consumer goods company.

|                        | Annual Growth | 05/15    | 05/16    | 05/17    | 05/18    | 05/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (11.9%)       | 15,832.4 | 11,642.9 | 7,826.9  | 7,938.3  | 9,538.4  |
| Net income (\$ mil.)   | -             | (252.6)  | (677.0)  | 639.3    | 808.4    | 678.3    |
| Market value (\$ mil.) | (7.0%)        | 18,767.8 | 22,014.8 | 18,971.9 | 18,184.5 | 14,013.8 |
| Employees              | (14.0%)       | 32,900   | 20,900   | 12,600   | 12,400   | 18,000   |

**CONATUS PHARMACEUTICALS INC**
**NAS: CNAT**

16745 West Bernardo Dr., Suite 200  
San Diego, CA 92127  
Phone: 858 376-2600  
Fax: -  
Web: www.conatuspharma.com

CEO: Steven J Mento  
CFO: Charles J Cashion  
HR: -  
FYE: December 31  
Type: Public

Conatus Pharmaceuticals is ready to deliver a sliver of hope to people suffering from liver disease. The biotechnology company is developing a drug named emricasan to treat patients with chronic liver failure or liver fibrosis (scarring) from Hepatitis C. Emricasan is designed to reduce the enzymes that cause inflammation and cell death in order to interrupt the progression of liver disease; currently there's no other drug like it. Pfizer initially developed the drug; Conatus bought the rights to emricasan in 2010. It is beginning Phase III trials in Europe and Phase II trials in the US in 2014. Conatus went public in mid-2013 raising \$66 million in its IPO. It will use the proceeds to further fund the drug's development.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 548.3%           | -      | -      | 0.8    | 35.4   | 33.6   |
| Net income (\$ mil.)   | -                | (22.3) | (24.1) | (29.7) | (17.4) | (18.0) |
| Market value (\$ mil.) | (29.5%)          | 232.2  | 95.5   | 174.8  | 153.2  | 57.4   |
| Employees              | 2.6%             | 28     | 27     | 27     | 35     | 31     |

**CONCERT PHARMACEUTICALS INC**
**NMS: CNCE**

65 Hayden Avenue, Suite 3000N  
Lexington, MA 02421  
Phone: 781 860-0045  
Fax: -  
Web: www.concertpharma.com

CEO: Roger D. Tung  
CFO: Marc Becker  
HR: -  
FYE: December 31  
Type: Public

Concert Pharmaceuticals wants to use deuterium chemistry to conduct a symphony of drugs. The company's process lets it substitute deuterium (also called heavy hydrogen) for hydrogen in a chemical compound thereby making the compound more stable without changing its other properties. It believes this process will lead to shorter time from discovery to trial for certain drugs. Concert has a handful of clinical-stage candidates in various stages of the approval process including treatments for spasticity kidney disease and neurologic disorders. It collaborates with Avanir Celgene and Jazz Pharmaceuticals on development.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16  | 12/17 | 12/18  |
|------------------------|------------------|--------|-------|--------|-------|--------|
| Sales (\$ mil.)        | 5.2%             | 8.6    | 66.7  | 0.2    | 143.9 | 10.5   |
| Net income (\$ mil.)   | -                | (31.7) | 24.2  | (50.7) | 95.6  | (56.0) |
| Market value (\$ mil.) | (1.5%)           | 312.2  | 444.6 | 241.2  | 606.3 | 294.1  |
| Employees              | 6.6%             | 55     | 59    | 69     | 64    | 71     |

**CONCHO RESOURCES INC**
**NYS: CXO**

One Concho Center, 600 West Illinois Avenue  
Midland, TX 79701  
Phone: 432 683-7443  
Fax: 432 683-7441  
Web: www.concho.com

CEO: Timothy A. (Tim) Leach  
CFO: Jack F. Harper  
HR: -  
FYE: December 31  
Type: Public

Fracking company Concho Resources explores develops and extracts oil and gas assets in the Permian Basin the hottest energy resource region on US shores. It has about 640000 net acres to its name along with 270 net wells primarily underground in Southeastern New Mexico and West Texas. Its around 840 million barrels of proved reserves is split between crude oil (60%) and natural gas (40%). Concho produces roughly 260 million barrels of oil equivalent each day ranking it among the region's top producers and the only companies operating exclusively in the Permian.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16     | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|-----------|----------|----------|
| Sales (\$ mil.)        | 11.8%            | 2,660.1  | 1,803.6  | 1,635.0   | 2,586.0  | 4,151.0  |
| Net income (\$ mil.)   | 43.6%            | 538.2    | 65.9     | (1,462.4) | 956.0    | 2,286.0  |
| Market value (\$ mil.) | 0.8%             | 19,975.7 | 18,595.9 | 26,554.1  | 30,082.6 | 20,584.4 |
| Employees              | 10.1%            | 1,022    | 1,121    | 1,085     | 1,203    | 1,503    |

**CONCORD HOSPITAL, INC.**

250 PLEASANT ST  
CONCORD, NH 033012598  
Phone: 603-227-7000  
Fax: -  
Web: www.concordhospital.org

CEO: -  
CFO: Bruce R Burns  
HR: Linda Flewelling  
FYE: September 30  
Type: Private

Concord Hospital is agreeably an acute care regional hospital serving central New Hampshire. The hospital has some 300 licensed beds and provides general inpatient and outpatient medical care as well as specialist centers for cardiology orthopedics cancer care urology and women's health. Concord Hospital operates other medical facilities either on its main campus or nearby including surgery imaging diagnostic hospice and rehabilitation facilities as well as physician practice locations. With roots reaching back to 1884 Concord Hospital is part of the Capital Region Health Care system which also offers mental health and home health care services.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.1%             | -     | 396.3 | 447.7 | 481.6 | 500.3 |
| Net income (\$ mil.)   | (2.6%)           | -     | 25.0  | 15.4  | 35.4  | 23.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**CONCORD LITHO GROUP**

92 OLD TURNPIKE RD  
CONCORD, NH 033017305  
Phone: 603-224-1202  
Fax: -  
Web: www.concordlitho.com

CEO: Peter Cook  
CFO: Marlin Kaufman  
HR: -  
FYE: December 31  
Type: Private

Concord Litho Group is all about the commercially printed word. The company specializes in producing promotional and marketing materials of all sizes for retailers publishers ad agencies and consumer products brands. It prints catalogs brochures calendars greeting cards and maps as well as point-of-purchase displays art prints and other large-format items. Concord Litho Group also offers product and program development services. Clients have included Macy's Rodale Dunkin' Donuts Publishers Clearing House Prudential Financial and TV Guide. Concord Litho Group was founded in 1958.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.9%             | -     | 39.0  | 44.7  | 50.3  | 51.8  |
| Net income (\$ mil.)   | (27.6%)          | -     | -     | 1.1   | 1.9   | 0.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 200   |

**CONCUR TECHNOLOGIES INC**
**NMS: CNQR**

601 108th Avenue N.E., Suite 1000  
Bellevue, WA 98004  
Phone: 425 702-8808  
Fax: -  
Web: www.concur.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

Concur Technologies can ensure that all of your expense reports are in perfect harmony with budgeting and accounting. The company offers expense and spend management cloud computing software that enables businesses to automate and streamline the process for submitting and approving employee expense reports. Concur's software features modules for tracking submitting and processing reports for travel and entertainment costs as well as applications to track employee requests for vendor payments. Other applications include business process management travel booking invoicing auditing and business intelligence. Concur licenses its software to clients primarily on a subscription basis.

|                        | Annual<br>Growth | 09/09   | 09/10   | 09/11   | 09/12   | 09/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 21.8%            | 247.6   | 292.9   | 349.5   | 439.8   | 545.8   |
| Net income (\$ mil.)   | -                | 25.7    | 20.6    | (10.7)  | (7.0)   | (24.4)  |
| Market value (\$ mil.) | 29.1%            | 2,228.3 | 2,770.8 | 2,086.5 | 4,132.1 | 6,192.9 |
| Employees              | 36.3%            | 1,100   | 1,200   | 1,600   | 2,400   | 3,800   |

**CONCURRENT TECHNOLOGIES CORPORATION**

100 CTC DR  
JOHNSTOWN, PA 159041935  
Phone: 800-282-4392  
Fax: -  
Web: www.ctc.com

CEO: Edward J Sheehan Jr  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Concurrent Technologies Corporation (CTC) helps customers keep pace with all the current technologies. The not-for-profit research and development organization provides IT services to public and private sectors although it primarily serves the needs of the Department of Defense and about 20 other federal departments. CTC provides training rapid prototyping studies and analysis network design project management design and development and systems integration. It serves clients in advanced materials and manufacturing IT healthcare energy environmental sustainability training and intelligence among others. CTC has about 50 locations across the US and one in Canada.

|                        | Annual Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (20.4%)       | -     | -     | 219.7 | 140.0 | 139.1 |
| Net income (\$ mil.)   | -             | -     | -     | 1.2   | (0.0) | (2.6) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 450   |

**CONDOR HOSPITALITY TRUST INC**

ASE: CDOR

4800 Montgomery Lane, Suite 220  
Bethesda, MD 20814  
Phone: 402 371-2520  
Fax: -  
Web: www.condorhospitality.com

CEO: J William Blackham  
CFO: Arinn Cavey  
HR: -  
FYE: December 31  
Type: Public

Condor Hospitality (formerly Supertel Hospitality) wants to help business and leisure travelers have a super overnight stay. The self-administered real estate investment trust (REIT) owns some 39 limited-service and midscale hotels operated by third parties. The hotels are located in 18 primarily midwestern and eastern states and operate under such franchised brand names as Super 8 Comfort Inn Holiday Inn Express Days Inn Hampton Inn and Sleep Inn. The hotels are leased to the REIT's taxable subsidiaries. Condor Hospitality also develops hotel properties on a limited basis.

|                        | Annual Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.2%          | 57.4   | 57.3  | 50.6  | 55.5  | 65.1  |
| Net income (\$ mil.)   | -             | (16.2) | 13.1  | 22.8  | 2.9   | 5.4   |
| Market value (\$ mil.) | 31.4%         | 27.5   | 14.9  | 24.2  | 118.3 | 81.9  |
| Employees              | (1.7%)        | 15     | 15    | 14    | 14    | 14    |

**CONMED CORP.**

NYS: CNMD

525 French Road  
Utica, NY 13502  
Phone: 315 797-8375  
Fax: 315 797-0321  
Web: www.conmed.com

CEO: Joseph J. Corasanti  
CFO: Robert D. Shallish  
HR: Heather L. Cohen  
FYE: December 31  
Type: Public

Doctors and their patients get a charge out of CONMED's surgical equipment. The medical technology company develops and manufactures a wide range of electronic instruments such as electrosurgical systems powered surgical instruments and endoscopic devices. Its arthroscopic (joint surgery) products include reconstruction tools scopes implants and fluid management systems. CONMED also manufactures patient monitoring products and handheld medical accessories such as scissors sutures and staplers. Brands include Hall CONMED Linvatec Concept and Shutt. The company sells its products in more than 100 countries.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%          | 740.1   | 719.2   | 763.5   | 796.4   | 859.6   |
| Net income (\$ mil.)   | 6.1%          | 32.2    | 30.5    | 14.7    | 55.5    | 40.9    |
| Market value (\$ mil.) | 9.3%          | 1,264.8 | 1,239.2 | 1,242.6 | 1,433.9 | 1,806.1 |
| Employees              | (3.0%)        | 3,500   | 3,400   | 3,300   | 3,100   | 3,100   |

**CONNECTICARE INC.**

175 Scott Swamp Rd.  
Farmington CT 06032  
Phone: 860-674-5700  
Fax: 860-674-2030  
Web: www.connecticare.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

ConnectiCare is one of the largest HMOs in Connecticut. In 1979 a group of doctors at Hartford Hospital planted the seeds for what would become ConnectiCare; today the company's 240000 members in Connecticut and western Massachusetts choose from HMO PPO or point-of-service options. It also provides supplemental dental and Medicare plans as well as health savings accounts (HSAs) and disease management programs. ConnectiCare has a network of some 125 acute-care hospitals and about 22000 care providers. The company is a subsidiary of Health Insurance Plan of Greater New York (HIP) which is itself a unit of EmblemHealth.

**CONNECTICUT CHILDREN'S MEDICAL CENTER**

282 WASHINGTON ST  
HARTFORD, CT 061063322  
Phone: 860-545-9000  
Fax: -  
Web: www.connecticutchildrens.org

CEO: James E. Shmerling  
CFO: Patrick Garvey  
HR: -  
FYE: September 30  
Type: Private

When their tiny tykes need some TLC Nutmeg Staters turn to Connecticut Children's Medical Center. The roughly 190-bed children's hospital is located on two campuses and provides a variety of pediatric services including surgery behavioral care and emergency medicine. Its facilities house pediatric trauma and intensive care units that receive referral patients from hospitals throughout the region. The not-for-profit medical center also conducts clinical research and is the primary pediatric teaching facility for the UConn School of Medicine. In addition Connecticut Children's operates outpatient facilities throughout Connecticut and a school for children with physical and behavioral challenges.

|                        | Annual Growth | 09/08 | 09/09 | 09/10 | 09/13 | 09/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.1%          | -     | -     | 210.1 | 264.5 | 256.4 |
| Net income (\$ mil.)   | -             | -     | -     | 10.1  | (2.8) | (1.6) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,117 |

**CONNECTICUT COLLEGE**

270 MOHEGAN AVE  
NEW LONDON, CT 063204150  
Phone: 860-447-1911  
Fax: -  
Web: www.conncoll.edu

CEO: -  
CFO: -  
HR: Cheryl Miller  
FYE: June 30  
Type: Private

With its picturesque campus overlooking Long Island Sound Connecticut College (CC) strives to be the quintessential New England college. It is a private co-educational liberal arts college in New London which is close to Providence Hartford and New Haven. The college offers approximately 55 majors has an enrollment of 1900 and a reputation as one of the most selective schools in the nation. Top majors include biology English government international relations and psychology. CC is known for its interdisciplinary studies. The school has a 9-to-1 student-faculty ratio. The comprehensive fee (tuition room board and fees) for the 2009-10 academic year is just over \$51000. CC was founded in 1911.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.1%)        | -     | 149.4 | 151.0 | 162.7 | 148.9 |
| Net income (\$ mil.)   | (46.4%)       | -     | 14.2  | 9.5   | 18.5  | 2.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 760   |

**CONNECTICUT LIGHT & POWER CO**
**NBB: CNLP L**

107 Selden Street  
Berlin, CT 06037-1616  
Phone: 800 286-5000  
Fax: -  
Web: www.eversource.com

CEO: Werner J Schweiger  
CFO: Philip J Lembo  
HR: -  
FYE: December 31  
Type: Public

Northeast utility Connecticut Light and Power Company (CL&P) keeps the folks in the Constitution State connected. CL&P provides electric utility services to 1.2 million customers in nearly 150 Connecticut communities. The electric utility a subsidiary of Eversource Energy has 225 substations and more than 288400 transformers and owns and operates regulated transmission and distribution assets in its 4400-sq.-mile service territory. It has more than 22800 miles of distribution lines and more than 1770 miles of transmission lines. CL&P's transmission assets are monitored by ISO New England.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.6%             | 2,692.6 | 2,802.7 | 2,806.0 | 2,887.4 | 3,096.2 |
| Net income (\$ mil.)   | 7.0%             | 287.8   | 299.4   | 334.3   | 376.7   | 377.7   |
| Market value (\$ mil.) | (0.1%)           | 331.9   | 324.4   | 320.2   | 340.7   | 330.2   |
| Employees              | (4.1%)           | 1,548   | 1,037   | 1,258   | 1,270   | 1,307   |

**CONNECTICUT STATE UNIVERSITY SYSTEM**

61 WOODLAND ST  
HARTFORD, CT 061052345  
Phone: 860-493-0000  
Fax: -  
Web: www.ct.edu

CEO: -  
CFO: Pamela J Kedderis  
HR: -  
FYE: June 30  
Type: Private

The Connecticut State University System (CSUS) is the largest public university system in Connecticut and consists of four universities — Central Connecticut State University Eastern Connecticut State University Southern Connecticut State University and Western Connecticut State University. CSUS has an enrollment of more than 36000 students and its schools offer undergraduate and graduate degrees in some 180 subjects. Programs include courses in liberal arts sciences (including meteorology) business nursing education and technology. CSUS traces its roots to 1849 when Central Connecticut State University was founded. It is part of the broader Connecticut State Colleges & Universities (ConnSCU) system.

|                        | Annual<br>Growth | 06/08 | 06/09 | 06/10 | 06/11 | 06/17  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 1.7%             | -     | 373.6 | 413.0 | 428.0 | 429.2  |
| Net income (\$ mil.)   | -                | -     | 40.0  | 22.7  | 55.5  | (55.2) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 2,800  |

**CONNECTICUT WATER SERVICE INC**
**NMS: CTWS**

93 West Main Street  
Clinton, CT 06413  
Phone: 860 669-8630  
Fax: -  
Web: www.ctwater.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Connecticut Water Service is the holding company of six wholly-owned utility subsidiaries in Maine and Connecticut primarily Connecticut Water Company Heritage Village Water Company Avon Water Company and Maine Water Company. It also owns two active unregulated companies Chester Realty and New England Water Utility Services that provide real estate transactions and sewer operations respectively. The company has around 136000 customers spread over 80 municipalities with 185 million gallons of water supplied each day. In 2018 the company entered into a merger agreement with SJW Group and Hydro Sub Inc. for \$750 million. After the merger Connecticut Water Services would become a subsidiary with SJW Group and Hydro Sub Inc will become part of Connecticut Water Services.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.0%             | 91.5  | 94.0  | 96.0  | 98.7  | 107.1 |
| Net income (\$ mil.)   | 8.2%             | 18.3  | 21.3  | 22.8  | 23.4  | 25.1  |
| Market value (\$ mil.) | 12.8%            | 428.4 | 437.8 | 458.6 | 673.8 | 692.7 |
| Employees              | 3.2%             | 259   | 265   | 266   | 266   | 294   |

**CONNECTONE BANCORP INC (NEW)**
**NMS: CNOB**

301 Sylvan Avenue  
Englewood Cliffs, NJ 07632  
Phone: 201 816-8900  
Fax: -  
Web: www.centerbancorp.com

CEO: -  
CFO: William S Burns  
HR: -  
FYE: December 31  
Type: Public

ConnectOne Bancorp (formerly Center Bancorp) is the holding company for ConnectOne Bank which operates some two dozen branches across New Jersey. Serving individuals and local businesses the bank offers such deposit products as checking savings and money market accounts; CDs; and IRAs. It also performs trust services. Commercial loans account for about 60% of the bank's loan portfolio; residential mortgages account for most of the remainder. It also has a subsidiary that sells annuities and property/casualty life and health coverage. The former Center Bancorp acquired rival community bank ConnectOne Bancorp in 2014 and took that name.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 12.2%            | 3,448.6 | 4,016.7 | 4,426.3 | 5,108.4 | 5,462.1 |
| Net income (\$ mil.)   | 34.3%            | 18.6    | 41.3    | 31.1    | 43.2    | 60.4    |
| Market value (\$ mil.) | (0.7%)           | 614.2   | 604.2   | 838.9   | 832.5   | 597.1   |
| Employees              | -                | -       | -       | -       | -       | -       |

**CONNECTRIA CORPORATION**

10845 OLIVE BLVD STE 300  
SAINT LOUIS, MO 631417760  
Phone: 314-395-7787  
Fax: -  
Web: www.connectria.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

[Businesses around the world hook up with Connectria for their information technology needs. The company provides outsourced IT services such as onsite and off-site management of clients' applications databases and networks. It specializes in products from such vendors as IBM and Oracle among others. Connectria also provides managed data hosting disaster recovery and consulting services. The company operates primary data center facilities in St. Louis and Philadelphia with more than 20 additional data centers scattered across the US. Clients have included 3M Anheuser-Busch and Charter Communications. Connectria was founded in 1996 by Richard Waidmann.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (70.3%)          | -     | -     | 273.0 | 21.1  | 24.0  |
| Net income (\$ mil.)   | 891.4%           | -     | -     | 0.0   | 1.3   | 1.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 167   |

**CONNEXUS ENERGY**

14601 RAMSEY BLVD NW  
RAMSEY, MN 553036775  
Phone: 763-323-2600  
Fax: -  
Web: www.connexusenergy.com

CEO: Mike Rajala  
CFO: Michael Bash  
HR: -  
FYE: December 31  
Type: Private

Connexus Energy connects more Minnesotans to electricity than any other cooperative. The member-owned organization distributes power to more than 127000 customers in the northern suburbs of Minneapolis-St. Paul. Connexus buys its power from generation and transmission cooperative Great River Energy and distributes it through more than 8880 miles of overhead and underground power lines. It also operates 47 electrical substations. Residential customers account for the bulk of sales. The cooperative is governed by a board of directors elected by its members.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.1%             | -     | -     | 253.2 | 262.2 | 263.8 |
| Net income (\$ mil.)   | 27.8%            | -     | -     | 8.5   | 15.1  | 13.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 250   |

**CONNOR CO.**

2800 NE ADAMS ST  
PEORIA, IL 616032806  
Phone: 309-693-7229  
Fax: -  
Web: www.connorco.com

CEO: -  
CFO: -  
HR: Dawn Edwards  
FYE: December 31  
Type: Private

Goldilocks would like Connor Co. If it's too hot or too cold the heating and A/C company can make it just right. Through about 20 locations in Illinois and one in St. Louis the company distributes heating and air conditioning equipment along with boilers fittings furnaces pipes pumps valves wells and other industrial equipment. The company also conducts its business online. Connor Co. boasts sheet metal fabrication and valve automation facilities and peddles Kohler products within its showrooms in many locations. The company was founded as Kinsey & Mahler a brass valve manufacturer in 1850. It became Connor Co. in 1936.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.2%             | -     | 91.5  | 100.6 | 106.0 | 109.5 |
| Net income (\$ mil.)   | 12.0%            | -     | 4.5   | 4.8   | 6.9   | 6.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 230   |

**CONNS INC**

NMS: CONN

2445 Technology Forest Blvd., Suite 800  
The Woodlands, TX 77381  
Phone: 936 230-5899  
Fax: -  
Web: www.conns.com

CEO: Norman L. (Norm) Miller  
CFO: Lee Wright  
HR: -  
FYE: January 31  
Type: Public

A top consumer goods retailer in the US Conn's sells consumer electronics appliances furniture and mattresses through roughly 130 mostly leased stores located in 14 states including Texas (accounting for nearly half) Arizona Colorado Louisiana and North Carolina. It also trades online. Conn's markets its products under brands such as Corinthian and Serta (furniture and mattresses) Samsung and LG (home appliances and consumer electronics) and HP Dell Apple and Microsoft (home office including computers printers and accessories). A major part of Conn's' business is its financing arm which allows customers to extend payment over months or years. Originally a plumbing and heating business Conn's has been around for 130 years.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17   | 01/18   | 01/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.1%             | 1,485.2 | 1,613.2 | 1,596.8 | 1,516.0 | 1,549.8 |
| Net income (\$ mil.)   | 6.0%             | 58.5    | 30.9    | (25.6)  | 6.5     | 73.8    |
| Market value (\$ mil.) | 7.4%             | 500.3   | 391.6   | 335.4   | 1,058.5 | 665.6   |
| Employees              | 1.0%             | 4,300   | 4,600   | 4,200   | 4,250   | 4,475   |

**CONOLOG CORP.**

NBB: CNLG

5 Columbia Road  
Somerville, NJ 08876  
Phone: 908 722-8081  
Fax: 908 722-5461  
Web: www.conolog.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Public

Conolog makes small electronic and electromagnetic components that military industrial and utilities customers use for microwave radio and telephone transmission. Its products include transducers receivers electromagnetic-wave filters and signal-processing equipment. Its products for commercial customers electrical and industrial utilities in particular are carried under the INIVEN brand name taken from a company Conolog acquired in 1981. Leading customers include the US military and power utilities Bonneville Power Administration NSTAR and Tucson Electric Power.

|                        | Annual<br>Growth | 07/08 | 07/09 | 07/10  | 07/11 | 07/12 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (9.2%)           | 1.2   | 1.5   | 1.2    | 1.7   | 0.8   |
| Net income (\$ mil.)   | -                | (7.0) | (2.4) | (24.9) | (4.3) | (1.8) |
| Market value (\$ mil.) | (45.5%)          | 19.2  | 23.1  | 18.4   | 1.7   | 1.7   |
| Employees              | (1.7%)           | 15    | 16    | 15     | 15    | 14    |

**CONRAD INDUSTRIES INC**

NBB: CNRD

1100 Brashear Avenue, Suite 200  
Morgan City, LA 70380  
Phone: 985 702-0195  
Fax: 985 702-1126  
Web: www.conradindustries.com

CEO: John P Conrad Jr  
CFO: Cecil Hernandez  
HR: -  
FYE: December 31  
Type: Public

Like the story of Noah's Ark Conrad Industries starts anew by rescuing the things its likes. Conrad Industries builds converts and repairs small to mid-sized vessels for commercial and government customers. More than half of the company's work is in constructing barges liftboats towboats and tugboats. Its boat-conversion projects mainly involve lengthening vessel mid-bodies or modifying vessels to perform different functions. Conrad Industries operates shipyards along the Gulf Coast in Louisiana and Texas. Conrad also offers fabrication of modular components used on offshore drilling rigs as well as storage and offloading of vessels. Established in 1948 the company is led by the founding Conrad family.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.4%)          | 309.0 | 263.8 | 164.4 | 189.1 | 182.3 |
| Net income (\$ mil.)   | (69.5%)          | 22.8  | 10.6  | (1.7) | (2.1) | 0.2   |
| Market value (\$ mil.) | (21.7%)          | 175.6 | 111.4 | 107.2 | 83.8  | 66.0  |
| Employees              | (7.1%)           | 593   | 517   | 455   | 460   | 442   |

**CONSERVATION INTERNATIONAL FOUNDATION**

2011 CRYSTAL DR STE 600  
ARLINGTON, VA 222023715  
Phone: 703-341-2400  
Fax: -  
Web: www.conservation.org

CEO: Peter A. Seligmann  
CFO: Barbara DiPietro  
HR: -  
FYE: June 30  
Type: Private

Conservation International (CI) is dedicated to protecting the environment and its inhabitants. The not-for-profit has helped protect some 2.3 million square miles of land and sea across 70-plus countries. Its projects focus on areas such as climate change agriculture fresh water hotspots seascapes and wildlife poaching. CI which has offices in more than 30 countries on six continents partners with 1000-plus organizations worldwide. It generates revenue primarily through contributions and grants and contracts and has total assets of about \$370 million. The not-for-profit was formed in 1987.

|                        | Annual<br>Growth | 06/03 | 06/04  | 06/05 | 06/08 | 06/18  |
|------------------------|------------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | 8.7%             | -     | 46.4   | 46.4  | 240.1 | 149.0  |
| Net income (\$ mil.)   | -                | -     | (45.8) | 0.0   | 104.8 | (12.0) |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -      |
| Employees              | -                | -     | -      | -     | -     | 950    |

**CONSOLIDATED COMMUNICATIONS HOLDINGS INC**

NMS: CNSL

121 South 17th Street  
Mattoon, IL 61938-3987  
Phone: 217 235-3311  
Fax: -  
Web: www.consolidated.com

CEO: C. Robert (Bob) Udell  
CFO: Steven L. (Steve) Childers  
HR: -  
FYE: December 31  
Type: Public

Consolidated Communications is just what its name implies. The rural local exchange carrier operates systems in Illinois Kansas Missouri Pennsylvania Texas and California providing voice and data telecommunications to business and residential customers. It operates RLECs that offer local access and long-distance internet and TV business phone systems and related services through about 270000 local access lines 167000 voice connections and 290000 data and Internet connections. It also offers directory publishing and carrier services. Subsidiaries include Illinois Consolidated Telephone Company Consolidated Communications of Fort Bend Company and Consolidated Communications of Texas Company.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 21.8%            | 635.7   | 775.7   | 743.2   | 1,059.6 | 1,399.1 |
| Net income (\$ mil.)   | -                | 15.1    | (0.9)   | 14.9    | 64.9    | (50.8)  |
| Market value (\$ mil.) | (22.8%)          | 1,981.1 | 1,491.4 | 1,911.4 | 867.8   | 703.3   |
| Employees              | 16.4%            | 1,960   | 1,783   | 1,676   | 3,930   | 3,600   |

**CONSOLIDATED EDISON CO. OF NEW YORK, INC.**

4 Irving Place  
New York, NY 10003  
Phone: 212 460-4600  
Fax: -

CEO: Kevin Burke  
CFO: Robert Hoglund  
HR: -  
FYE: December 31  
Type: Public

Consolidated Edison Company of New York (Con Edison of New York) keeps the nightlife pulsing in The Big Apple. The utility a subsidiary of Consolidated Edison distributes electricity throughout most of New York City and Westchester County. The company distributes electricity to 3.4 million residential and business customers in New York City; it also delivers natural gas to about 1.1 million customers. The utility also provides steam services to 1703 customers in portions of the New York metropolitan area. Con Edison of New York owns and operates more than 133900 miles of overhead and underground power distribution lines.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (0.2%)        | 10,786.0 | 10,328.0 | 10,165.0 | 10,468.0 | 10,680.0 |
| Net income (\$ mil.)   | 3.1%          | 1,058.0  | 1,084.0  | 1,056.0  | 1,104.0  | 1,196.0  |
| Market value (\$ mil.) | -             | -        | -        | -        | -        | -        |
| Employees              | 0.9%          | 13,200   | 13,393   | 13,531   | 14,010   | 13,685   |

**CONSOLIDATED EDISON INC**
**NYS: ED**

4 Irving Place  
New York, NY 10003  
Phone: 212 460-4600  
Fax: -  
Web: www.conedison.com

CEO: Joseph P. Oates  
CFO: Robert N. Hoglund  
HR: Claude Trahan  
FYE: December 31  
Type: Public

Utility holding company Consolidated Edison (Con Edison) is the night light for the city that never sleeps. Con Edison's main subsidiary Consolidated Edison Company of New York distributes electricity to 3.5 million residential and business customers in a 660-mile service territory centered on New York City. It delivers natural gas to about 1.1 million customers and operates the country's largest steam distribution service to deliver energy to parts of Manhattan. Subsidiary Orange and Rockland Utilities serves more than 300000 electric and gas customers in New York and New Jersey. Con Edison also owns or operates renewable energy facilities and advises large clients on energy efficiency programs.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (1.1%)        | 12,919.0 | 12,554.0 | 12,075.0 | 12,033.0 | 12,337.0 |
| Net income (\$ mil.)   | 6.1%          | 1,092.0  | 1,193.0  | 1,245.0  | 1,525.0  | 1,382.0  |
| Market value (\$ mil.) | 3.7%          | 21,189.2 | 20,630.7 | 23,651.3 | 27,269.0 | 24,543.7 |
| Employees              | 1.2%          | 14,601   | 14,806   | 14,960   | 15,591   | 15,307   |

**CONSOLIDATED PIPE & SUPPLY COMPANY, INC.**

1205 HILLTOP PKWY  
BIRMINGHAM, AL 352045002  
Phone: 205-323-7261  
Fax: -  
Web: www.consolidatedpipe.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Consolidated Pipe and Supply lives up to its name: Its nine divisions supply pipe and pipeline materials to a swath of industries from energy to water and waste treatment chemical mining nuclear oil and gas and pulp and paper. Its industrial unit specializes in carbon and stainless alloy pipe valves and fittings. Vulcan makes all types of PVC. Corrosion resistant coatings are offered by a Line Pipe and Tubular unit and liquid applied coatings by Specialty Coatings. Its Consolidated Power Supply is the largest in the business of safety related metallic materials for commercial nuclear generation. Another unit caters to utilities. Consolidated also provides engineering services and inventory systems.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)        | -     | 602.5 | 667.4 | 575.7 | 550.7 |
| Net income (\$ mil.)   | (2.3%)        | -     | 19.2  | 23.3  | 7.4   | 17.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 700   |

**CONSOLIDATED-TOMOKA LAND CO.**
**ASE: CTO**

1140 N. Williamson Blvd., Suite 140  
Daytona Beach, FL 32114  
Phone: 386 274-2202  
Fax: 386 274-1223  
Web: www.ctlc.com

CEO: John P. Albright  
CFO: Mark E. Patten  
HR: -  
FYE: December 31  
Type: Public

From golf courses and retail centers to timber and hay farms land developer Consolidated-Tomoka owns a chunk of the Southeast. The company focuses on Florida but also has holdings in other neighboring states. Its portfolio includes retail properties (tenants include Bank of America CVS Walgreens a couple of golf courses (including the national headquarters of the PGA) and some 10000 acres of agricultural land that the company is converting into other income properties. Through its subsidiaries it also holds subsurface oil gas and mineral interests on land throughout Florida and properties in North Carolina and Georgia. Consolidated-Tomoka was founded in 1902.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 25.0%         | 35.5  | 43.0  | 71.1  | 91.4  | 86.7  |
| Net income (\$ mil.)   | 55.3%         | 6.4   | 8.3   | 16.3  | 41.7  | 37.2  |
| Market value (\$ mil.) | (1.5%)        | 303.4 | 286.6 | 290.4 | 345.2 | 285.4 |
| Employees              | 0.0%          | 14    | 14    | 14    | 14    | 14    |

**CONSTANT CONTACT INC**
**NMS: CTCT**

1601 Trapelo Road, Third Floor  
Waltham, MA 02451  
Phone: 781 472-8100  
Fax: -  
Web: www.constantcontact.com

CEO: Hari Ravichandran  
CFO: Marc Montagner  
HR: -  
FYE: December 31  
Type: Public

Constant Contact makes sure businesses never lose touch with their prospects and customers. The company provides small businesses with Web-based marketing software and services for managing e-mail and social media campaigns as well as offering local deals managing digital storefronts and creating online surveys. Its offerings include tools for creating implementing tracking managing and analyzing marketing materials. Customers include retailers restaurants and other businesses as well as non-profit organizations alumni associations and churches; two-thirds of its clients have fewer than 10 employees. It claims more than 555000 customers for its products.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.9%         | 129.1 | 174.2 | 214.4 | 252.2 | 285.4 |
| Net income (\$ mil.)   | -             | (1.3) | 2.9   | 23.7  | 12.8  | 7.2   |
| Market value (\$ mil.) | 18.0%         | 499.3 | 967.0 | 724.2 | 443.4 | 969.5 |
| Employees              | 18.6%         | 625   | 734   | 367   | 1,162 | 1,235 |

**CONSTELLATION BRANDS INC**
**NYS: STZ**

207 High Point Drive, Building 100  
Victor, NY 14564  
Phone: 585 678-7100  
Fax: -  
Web: www.cbrands.com

CEO: Robert S. (Rob) Sands  
CFO: David Klein  
HR: Thomas M. (Tom) Kane  
FYE: February 28  
Type: Public

Constellation Brands is a leading wine beer and spirits company in North America. The company is the world's largest premium wine producer offering more than 100 brands sourced from the world's premier wine-growing regions; brands include Robert Mondavi Clos du Bois and Meiomi. On the beer front Constellation holds the exclusive license to produce import and sell Mexican beer giant Grupo Modelo's Corona and Modelo brand in the US; it also owns a number of small-scale craft beer brands. Spirits the company's smallest business includes the premium spirits Black Velvet whiskey and SVEDKA vodka. Brothers Richard and Robert Sands control the company which was founded by the late Marvin Sands.

|                        | Annual Growth | 02/15    | 02/16    | 02/17    | 02/18    | 02/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.7%          | 6,028.0  | 6,548.4  | 7,331.5  | 7,585.0  | 8,116.0  |
| Net income (\$ mil.)   | 42.2%         | 839.3    | 1,054.9  | 1,535.1  | 2,318.9  | 3,435.9  |
| Market value (\$ mil.) | 10.2%         | 21,943.5 | 27,052.5 | 30,376.9 | 41,216.7 | 32,356.7 |
| Employees              | 8.0%          | 7,200    | 9,000    | 8,700    | 9,600    | 9,800    |

**CONSTELLATION ENERGY GROUP INC.**

NYSE: CEG

100 Constellation Way  
Baltimore MD 21202  
Phone: 410-470-2800  
Fax: 563-262-1069  
Web: www.bandag.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Constellation Energy Group's leading light Baltimore Gas and Electric (BGE) distributes electricity and natural gas in Maryland. Constellation Energy operates a number of independent power plants with 11750 MW of generating capacity through its Constellation Generation unit and it competes in retail energy supply through Constellation NewEnergy. Other operations include HVAC services appliance sales nuclear plant development and energy consulting services. In 2012 the company was acquired by Exelon in a \$7.9 billion industry-consolidation deal. (Constellation Energy's recent losses made it a prime takeover target).

**CONSUMER PORTFOLIO SERVICES, INC.**

NMS: CPSS

3800 Howard Hughes Parkway, Suite 1400  
Las Vegas, NV 89169  
Phone: 949 753-6800  
Fax: 949 753-6805  
Web: www.consumerportfolio.com

CEO: Charles E Bradley Jr  
CFO: Jeffrey P Fritz  
HR: –  
FYE: December 31  
Type: Public

Consumer Portfolio Services (CPS) buys sells and services auto loans made to consumers who probably don't have portfolios. The company finances vehicles for sub-prime borrowers who can't get traditional financing due to poor or limited credit; these loans typically carry a higher interest rate than prime loans. CPS purchases contracts from both new car and independent used car dealers in more than 45 states; the company then securitizes (bundles and sells) them on the secondary market. Its total managed portfolio comprises some \$900 million in contracts. The bulk of the contracts CPS acquires finance used vehicles. The company has servicing operations in California Florida Illinois and Virginia.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.7%          | 300.3 | 363.7 | 422.3 | 434.4 | 389.8 |
| Net income (\$ mil.)   | (15.8%)       | 29.5  | 34.7  | 29.3  | 3.8   | 14.9  |
| Market value (\$ mil.) | (20.0%)       | 165.0 | 116.4 | 114.8 | 93.1  | 67.5  |
| Employees              | 4.4%          | 869   | 935   | 960   | 999   | 1,032 |

**CONSUMER PRODUCT DISTRIBUTORS, INC.**

705 MEADOW ST  
CHICOPEE, MA 010134820  
Phone: 413-592-4141  
Fax: –  
Web: www.jpolep.com

CEO: Jeff Polep  
CFO: Bill Fitzsimmons  
HR: Kim Hewes  
FYE: September 29  
Type: Private

Consumer Product Distributors helps convenience stores provide convenient services to their customers. The company which operates as J. Polep Distribution Services is a leading wholesale supplier serving more than 4000 convenience retailers in New York Pennsylvania and the New England states. J. Polep distributes a variety of products including cigarettes and other tobacco items candy dairy products frozen foods snack items and general merchandise as well as alcohol and other beverages. As part of its business J. Polep provides merchandising sales and marketing and technology services. The family-owned company was founded as Polep Tobacco in 1898 by Charles Polep.

|                        | Annual Growth | 10/14 | 10/15 | 10/16*  | 09/17   | 09/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 8.8%          | –     | 968.9 | 1,005.3 | 1,101.8 | 1,249.0 |
| Net income (\$ mil.)   | (14.4%)       | –     | 2.5   | 5.5     | 5.9     | 1.5     |
| Market value (\$ mil.) | –             | –     | –     | –       | –       | –       |
| Employees              | –             | –     | –     | –       | –       | 400     |

\*Fiscal year change

**CONSUMER REPORTS, INC.**

101 TRUMAN AVE  
YONKERS, NY 107031044  
Phone: 914-378-2000  
Fax: –  
Web: www.consumerreports.org

CEO: James A. (Jim) Guest  
CFO: –  
HR: –  
FYE: May 31  
Type: Private

Consumers Union of United States (CU) inspires both trust and fear. Best known for publishing Consumer Reports magazine the independent not-for-profit organization serves as a consumer watchdog providing research and testing on products ranging from candy bars to car. Print products include its flagship magazine as well as special-interest publications covering autos home and health and food. Its subscription-based website offers more than 9000 ratings. CU accepts no advertising and derives income from the sale of Consumer Reports and other services and from non-commercial contributions grants and fees. CU traces its roots to 1926 when engineer Frederick Schlink organized a "consumer club" to rate products.

|                        | Annual Growth | 05/14 | 05/15 | 05/16 | 05/17 | 05/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.1%)        | –     | 263.0 | 255.4 | 249.4 | 239.0 |
| Net income (\$ mil.)   | 49.3%         | –     | 3.4   | 1.4   | 1.9   | 11.4  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 480   |

**CONSUMERS BANCORP, INC. (MINERVA, OH)**

NBB: CBKM

614 East Lincoln Way, P.O. Box 256  
Minerva, OH 44657  
Phone: 330 868-7701  
Fax: –  
Web: www.consumersbank.com

CEO: Ralph J Lober II  
CFO: Renee K Wood  
HR: –  
FYE: June 30  
Type: Public

You don't have to be a consumer to do business with Consumers — it's happy to serve businesses as well. Consumers Bancorp is the holding company for Consumers National Bank which has about 10 branches in eastern Ohio. The bank offers standard services such as savings and checking accounts CDs and NOW accounts. Business loans make up more than half of the bank's loan portfolio; real estate consumer and construction loans round out its lending activities. CNB Investment Services a division of the bank offers insurance brokerage financial planning and wealth management services through a third-party provider UVEST. Chairman Laurie McClellan owns more than 20% of Consumers Bancorp.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 8.2%          | 404.0 | 430.4 | 457.9 | 502.6 | 553.9 |
| Net income (\$ mil.)   | 17.1%         | 3.0   | 2.1   | 3.0   | 3.6   | 5.6   |
| Market value (\$ mil.) | 0.1%          | 50.3  | 45.5  | 51.9  | 65.6  | 50.6  |
| Employees              | 2.8%          | 129   | 118   | 128   | 139   | 144   |

**CONSUMERS ENERGY CO.**

NYS: CMS PRB

One Energy Plaza  
Jackson, MI 49201  
Phone: 517 788-0550  
Fax: –  
Web: www.consumersenergy.com

CEO: Patricia K. (Patti) Poppe  
CFO: Thomas J. (Tom) Webb  
HR: –  
FYE: December 31  
Type: Public

Consumers Energy Company makes sure that energy consumers in Michigan have the power to crank up their heaters and the gas to fire up their stoves. The company's operating area includes all 68 counties of Michigan's lower peninsula. All told Consumers Energy (the primary operating unit of CMS Energy) has a generating capacity of more than 5600 MW (primarily fossil-fueled) and distributes electricity to 1.8 million customers and natural gas to 1.8 million customers. Included in the utility's arsenal of power production is electricity generated from coal natural gas wind and hydroelectric power plants. Utility customers are a mix of residential commercial and diversified industrial clients.

|                        | Annual Growth | 12/15   | 12/16   | 12/17   | 12/18   | 12/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.8%          | 6,165.0 | 6,064.0 | 6,222.0 | 6,464.0 | 6,376.0 |
| Net income (\$ mil.)   | 5.8%          | 594.0   | 616.0   | 632.0   | 705.0   | 743.0   |
| Market value (\$ mil.) | 3.1%          | 8,158.1 | 8,653.9 | 8,743.0 | 8,536.2 | 9,209.0 |
| Employees              | 2.8%          | 7,394   | 7,366   | 7,496   | 8,121   | 8,253   |

**CONTAINER STORE GROUP, INC.**
**NYS: TCS**

500 Freeport Parkway  
Coppell, TX 75019  
Phone: 972 538-6000  
Fax: -  
Web: www.containerstore.com

CEO: Melissa Reiff  
CFO: Jodi L. Taylor  
HR: -  
FYE: March 30  
Type: Public

With its packets pockets and boxes The Container Store (TCS) has the storage products niche well-contained. Its merchandise ranges from backpacks to recipe holders. The home-organization pioneer operates about 80 stores in more than 28 states mostly in major cities in Texas California Florida Illinois and New York as well as the District of Columbia. It also runs an e-commerce site. The company offers shipping across the US and to Canada as well as same-day delivery in New York City. Stores carry more than 11000 items; the company's Elfa brand of wire shelving (made in Sweden) accounts for roughly 10% of its sales.

|                        | Annual<br>Growth | 02/15 | 02/16* | 04/17* | 03/18 | 03/19 |
|------------------------|------------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 3.4%             | 781.9 | 794.6  | 819.9  | 857.2 | 895.1 |
| Net income (\$ mil.)   | (1.1%)           | 22.7  | 5.1    | 15.0   | 19.4  | 21.7  |
| Market value (\$ mil.) | (16.9%)          | 886.8 | 253.7  | 203.6  | 261.9 | 423.7 |
| Employees              | 1.1%             | 4,900 | 5,300  | 5,100  | 4,950 | 5,110 |

\*Fiscal year change

**CONTANGO OIL & GAS CO.**
**ASE: MCF**

717 Texas Avenue, Suite 2900  
Houston, TX 77002  
Phone: 713 236-7400  
Fax: -  
Web: www.contango.com

CEO: Allan D. Keel  
CFO: Sergio Castro  
HR: -  
FYE: December 31  
Type: Public

It takes two to tango but a lot more people to make independent oil and natural gas company Contango work. Contango Oil & Gas (named after a term used by oil and gas traders to describe anticipated rising prices in the futures market) explores for and acquires oil and gas properties primarily in the Gulf of Mexico. The company has offshore production of 86.7 million cubic feet equivalent per day which consists primarily of seven federal and six state of Louisiana wells in the shallow waters of the Gulf of Mexico. Contango which like other oil and gas explorers has been hurt by lower commodity prices in recent years also has assets in Wyoming.

|                        | Annual<br>Growth | 12/14  | 12/15   | 12/16  | 12/17  | 12/18   |
|------------------------|------------------|--------|---------|--------|--------|---------|
| Sales (\$ mil.)        | (27.3%)          | 276.5  | 116.5   | 78.2   | 78.5   | 77.1    |
| Net income (\$ mil.)   | -                | (21.9) | (335.0) | (58.0) | (17.6) | (121.6) |
| Market value (\$ mil.) | (42.3%)          | 998.8  | 219.0   | 319.0  | 160.9  | 111.0   |
| Employees              | (15.9%)          | 92     | 73      | 67     | 63     | 46      |

**CONTI ENTERPRISES, INC.**

2045 LINCOLN HWY  
EDISON, NJ 088173334  
Phone: 732-520-5000  
Fax: -  
Web: www.contienterprises.com

CEO: Kurt G. Conti  
CFO: Dominic Mustillo  
HR: -  
FYE: December 31  
Type: Private

Conti Enterprises is continuing its tour of duty as a civil and heavy construction firm. With clients such as the Army Corps of Engineers the company provides construction management general contracting and design/build services for a range of projects including commercial and industrial buildings power plants environmental remediation physical security upgrades and infrastructure such as dams roads bridges and rail systems. The contractor often participates in public-private partnerships. Active primarily in the Northeastern US clients have included the EPA the FAA the Department of Energy Con Edison and Dominion Resources.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.4%            | -     | 115.4 | 123.4 | 198.2 | 198.2 |
| Net income (\$ mil.)   | -                | -     | 0.2   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**CONTINENTAL AIRLINES INC.**

1600 Smith St. Dept. HQSEO  
Houston TX 77002  
Phone: 713-324-2950  
Fax: 973-357-3065  
Web: www.cyttec.com

CEO: Oscar Munoz  
CFO: Gerald Laderman  
HR: -  
FYE: December 31  
Type: Subsidiary

If it's a continent chances are it's accessible via Continental Airlines. The carrier serves about 140 US destinations and another 135 abroad from hubs in Cleveland Houston Newark and Guam (hub of Continental Micronesia). Its network includes regional flights by subsidiary lines. Continental has about 350 jets and more than 250 regional aircraft. It extends its offerings through code-sharing with fellow members of the Star Alliance led by United Continental's United Air Lines Lufthansa and Air Canada. (Code-sharing allows airlines to sell tickets on one another's flights.) In fall 2010 Continental was acquired by United parent UAL Corp. in a \$3 billion stock swap to create United Continental Holdings.

**CONTINENTAL BUILDING PRODUCTS INC**
**NYS: CBPX**

12950 Worldgate Drive, Suite 700  
Herndon, VA 20170  
Phone: 703 480-3800  
Fax: -  
Web: www.continental-bp.com

CEO: James Bachmann  
CFO: Dennis Schemm  
HR: -  
FYE: December 31  
Type: Public

Continental Building Products (CBP) has got homeowners surrounded. The company is a leading manufacturer of gypsum wallboard (aka drywall) and complementary finishing products used in new residential and commercial construction and for repairs and remodels. CBP manufactures its products at plants in Florida Kentucky and New York for sale east of the Mississippi River and in eastern Canada. The company claims to be the only US producer of gypsum wallboard to use only 100% synthetic gypsum. Product lines include LiftLite a lightweight product Mold Defense which protects against mildew and Weather Defense exterior sheeting. The wallboard producer went public in 2014 in an offering valued at \$185 million.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 34.4%            | 150.1 | 424.5 | 421.7 | 461.4 | 489.2   |
| Net income (\$ mil.)   | 130.9%           | 2.1   | 15.9  | 16.7  | 44.0  | 59.8    |
| Market value (\$ mil.) | 16.7%            | -     | 665.5 | 655.3 | 867.0 | 1,056.6 |
| Employees              | 6.7%             | 480   | 538   | 546   | 617   | 621     |

**CONTINENTAL MATERIALS CORP.**
**ASE: CUO**

440 South La Salle Street, Suite 3100  
Chicago, IL 60605  
Phone: 312 541-7200  
Fax: -  
Web: www.continental-materials.com

CEO: James G Gidwitz  
CFO: Mark S Nichter  
HR: -  
FYE: December 29  
Type: Public

Continental Materials provides construction and heating ventilation and air conditioning (HVAC) services. Its HVAC segment which accounts for a majority of sales makes wall furnaces console heaters and fan coils through Williams Furnace and evaporative air coolers through Phoenix Manufacturing. Customers include wholesale distributors and retail home centers in the Southwest. The construction products segment produces ready-mix concrete and aggregates through three subsidiaries and metal doors from McKinney Door and Hardware. Contractors government entities and consumers in Colorado are the segment's primary customers. CEO James Gidwitz and family own more than 60% of Continental Materials.

|                        | Annual<br>Growth | 01/15 | 01/16* | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 7.5%             | 131.9 | 136.8  | 151.6 | 152.8 | 164.0 |
| Net income (\$ mil.)   | -                | (5.5) | 1.4    | 3.7   | 1.8   | (5.9) |
| Market value (\$ mil.) | (12.1%)          | 28.0  | 25.4   | 40.7  | 32.3  | 19.0  |
| Employees              | 2.5%             | 568   | 563    | 590   | 590   | 612   |

\*Fiscal year change



**CONTINENTAL RESOURCES INC.**

NYS: CLR

20 N. Broadway  
Oklahoma City, OK 73102  
Phone: 405-234-9000  
Fax: -  
Web: www.clr.com

CEO: Harold G. Hamm  
CFO: John D. Hart  
HR: Chelsea Harban  
FYE: December 31  
Type: Public

One of the top independent energy companies in the US Continental Resources primarily focuses on exploration and production of crude oil and natural gas in the country's premier oil field the Bakken of North Dakota and Montana. Additionally the company has leading positions in two major plays near its home-base of Oklahoma—the SCOOP (South Central Oklahoma Oil Province) and STACK (Sooner Trend Anadarko Canadian Kingfisher). With 1.2 million net acres of leased land to its name Continental Resources maintains 1331 MMboe of proved reserves about half of which is crude oil. It reports a production average around 243000 Boe per day from some 2430 net producing wells.

|                        | Annual Growth | 12/14    | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|---------|----------|----------|----------|
| Sales (\$ mil.)        | (0.5%)        | 4,801.6  | 2,680.2 | 1,980.3  | 3,120.8  | 4,709.6  |
| Net income (\$ mil.)   | 0.3%          | 977.3    | (353.7) | (399.7)  | 789.4    | 988.3    |
| Market value (\$ mil.) | 1.2%          | 14,424.2 | 8,641.0 | 19,380.2 | 19,917.9 | 15,112.3 |
| Employees              | 0.7%          | 1,188    | 1,143   | 1,080    | 1,127    | 1,221    |

**CONTINUARE CORPORATION**

7200 Corporate Center Dr. Ste. 600  
Miami FL 33126  
Phone: 305-500-2000  
Fax: 305-500-2080  
Web: www.continucare.com

CEO: Gemma Rosello  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

Continucare continues to care for South and Central Florida's Medicare recipients. The company provides primary care medical services through a network of some 20 centers in Broward Miami-Dade Hillsborough and Palm Beach counties. It also provides practice management services to independent doctors' offices affiliated with Humana and other insurers. A majority of patients who seek medical assistance at Continucare clinics and practices are members of Medicare Advantage health plans. The company has branched out and also operates a growing number of sleep diagnostic centers. Continucare has been part of neighboring Metropolitan Health Networks (MetCare) since it was acquired in 2011.

**CONTRACTORS STEEL COMPANY**

36555 AMRHEIN RD  
LIVONIA, MI 481501182  
Phone: 734-464-4000  
Fax: -  
Web: www.contractorssteel.com

CEO: Donald R. (Don) Simon  
CFO: Steve Letnich  
HR: -  
FYE: October 31  
Type: Private

When you contract with Contractors Steel you get steel products delivered to you. Steel service center operator Contractors Steel provides products such as bars (cold-rolled and hot-rolled) pipe plate sheet structural members (angles beams and channels) and tubing. The company's fabricating and processing services include burning grinding plasma cutting sawing and shearing. Contractors Steel operates from facilities in Michigan Indiana and Ohio. The company maintains its own fleet of delivery trucks. Chairman president and CEO Donald Simon founded Contractors Steel in 1960.

|                        | Annual Growth | 10/08 | 10/09  | 10/10* | 04/16* | 10/16 |
|------------------------|---------------|-------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 4.9%          | -     | 153.1  | 101.2  | 101.2  | 213.9 |
| Net income (\$ mil.)   | -             | -     | (24.1) | 0.8    | 0.8    | 4.9   |
| Market value (\$ mil.) | -             | -     | -      | -      | -      | -     |
| Employees              | -             | -     | -      | -      | -      | 380   |

\*Fiscal year change

**CONTROL4 CORP**

NMS: CTRL

11734 S. Election Road  
Salt Lake City, UT 84020  
Phone: 801-523-3100  
Fax: -  
Web: www.control4.com

CEO: John Heyman  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Control4 gives homes a personal touch far beyond throw pillows and new paint. The company makes and sells home automation systems that allow users to control music video lighting temperature and security systems with the touch of a button on a wall panel or mobile device. For example homeowners may program their system to lock the doors close the blinds and turn on the alarm when they leave for work and open the garage door and adjust the thermostat to a particular temperature upon arrival. Control4 systems are only sold through authorized dealers and distributors who design a custom solution for each home (and to a smaller extent businesses).

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.5%         | 128.5 | 148.8 | 163.2 | 208.8 | 244.7 |
| Net income (\$ mil.)   | 46.1%         | 3.5   | 8.2   | (1.7) | 13.0  | 16.0  |
| Market value (\$ mil.) | 13.9%         | 457.2 | 397.1 | 187.8 | 263.5 | 768.8 |
| Employees              | 13.3%         | 386   | 417   | 449   | 546   | 635   |

**CONVAID PRODUCTS INC.**

2830 CALIFORNIA ST  
TORRANCE, CA 905033908  
Phone: 310-618-0111  
Fax: -  
Web: www.convaid.com

CEO: Chris Braun  
CFO: -  
HR: Christy Harp  
FYE: December 31  
Type: Private

Convaid makes lightweight compact-folding wheelchairs that are made for clients with orthopedic conditions and limited upper body control. The company also offers accessories such as travel bags canopies footplates incontinence liners and torso support vests. Convaid sells the wheelchairs to the pediatric adult and geriatric markets. The company was founded in 1976.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | 0.0   | 9.4   | 9.2   |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 0.9   | 0.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 89    |

**CONVERGENT OUTSOURCING, INC.**

800 SW 39TH ST  
RENTON, WA 980574927  
Phone: 206-322-4500  
Fax: -  
Web: www.convergentusa.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Companies send their ailing accounts receivable to Convergent Outsourcing. A subsidiary of Convergent Resources (CRI) one of the largest collections companies in the US Convergent Outsourcing (formerly ER Solutions) provides receivables collections services to creditors in the retail telecommunications utilities and financial services industries. Utilizing a mixture of state-of-the-art technology and old-fashioned diplomacy the company tracks down delinquent customers and encourages voluntary repayment of debt. It also provides customer service both for outbound communications (contacting customers to remind them of their debt and payment options) and inbound customer relations.

|                        | Annual Growth | 12/06 | 12/07 | 12/08 | 12/10 | 12/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.4%          | -     | -     | 81.2  | 86.2  | 95.0  |
| Net income (\$ mil.)   | 6.4%          | -     | -     | 8.6   | 8.7   | 10.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 730   |

**CONVERGINT TECHNOLOGIES LLC**

1 COMMERCE DR  
SCHAUMBURG, IL 601735302  
Phone: 847-620-5000  
Fax: -

CEO: Ken Lochiatto  
CFO: Alan C. Bergschneider  
HR: -  
FYE: December 31  
Type: Private

It's IP for IT at Convergent Technologies. Convergent integrates IT (information technology) and physical security systems at both single- and multi-site facilities. Its security systems include IP (internet protocol) video and cameras biometrics card access and perimeter protection. The company designs installs as well as repairs electronic security fire alarm and life safety and building automation systems for a diverse group of commercial industrial and government customers. Clients have included Boeing and the Oregon Department of Transportation. As a value-added reseller (VAR) and partner Convergent installs products from such major OEMs as Honeywell Lenel and S2 Security. It is owned by private equity firm Ares Management.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/12 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.9%            | -     | -     | 164.8 | 96.8  | 408.2 |
| Net income (\$ mil.)   | (17.0%)          | -     | -     | 13.6  | (7.4) | 5.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,380 |

**CONVERGYS CORP**
**NYS: CVG**

201 East Fourth Street  
Cincinnati, OH 45202  
Phone: 513 723-7000  
Fax: -  
Web: www.convergys.com

CEO: Dennis J Polk  
CFO: Marshall W Witt  
HR: -  
FYE: December 31  
Type: Public

Convergys is conversant in the languages of global customer satisfaction. The company provides business services designed to maximize customer service acquisition and retention from about 130 customer contact centers in about 30 countries. Convergys' call center agents handle customer service interactions such as account service billing inquiries and technical support. The company targets customers in industries such as communications financial services technology retail healthcare and government. Convergys was formed as a division of Cincinnati Bell and spun off in 1998.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.8%             | 2,005.0 | 2,046.1 | 2,855.5 | 2,950.6 | 2,913.6 |
| Net income (\$ mil.)   | 9.2%             | 100.6   | 60.9    | 120.0   | 169.0   | 143.0   |
| Market value (\$ mil.) | 10.6%            | 1,554.0 | 1,993.4 | 1,929.0 | 2,357.1 | 2,325.8 |
| Employees              | 14.0%            | 77,000  | 84,000  | 125,000 | 130,000 | 130,000 |

**CONVERSANT INC**
**NMS: CNVR**

30699 Russell Ranch Road, Suite 250  
Westlake Village, CA 91362  
Phone: 818 575-4500  
Fax: 818 575-4501  
Web: www.valueclick.com

CEO: John Giuliani  
CFO: John Pitstick  
HR: -  
FYE: December 31  
Type: Public

If you think that banner ad is worth a look ValueClick will put a price on it. The company brings Web publishers together with advertisers providing the technology necessary for each side to manage online advertising. ValueClick's media services segment offers e-mail marketing search marketing and ad placement services. The company's affiliate marketing tools track and analyze online marketing programs through its Commission Junction subsidiary while its Mediaplex unit provides online ad serving and management tools. Pricerunner Shopping.net and Smarter.com allow consumers to compare and research products online.

|                        | Annual<br>Growth | 12/08   | 12/09 | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|---------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 1.4%             | 625.8   | 422.7 | 430.8   | 560.2   | 660.9   |
| Net income (\$ mil.)   | -                | (214.1) | 68.6  | 90.5    | 101.1   | 101.7   |
| Market value (\$ mil.) | 29.8%            | 515.1   | 762.1 | 1,207.1 | 1,226.7 | 1,461.6 |
| Employees              | (1.7%)           | 1,189   | 686   | 1,062   | 1,331   | 1,111   |

**CONVERSE INC.**

1 High St.  
North Andover MA 01845-2601  
Phone: 978-983-3300  
Fax: 978-983-3502  
Web: www.converse.com

CEO: Scott Uzzell  
CFO: Lisa Kempa  
HR: -  
FYE: May 31  
Type: Subsidiary

With its roots as a popular basketball shoe worn by professionals Converse has morphed under NIKE into a fashionable footwear maker for those off the court too. It has sold some 750 million pairs of its classic Chuck Taylor All Star canvas basketball shoes which appeal to consumers ranging from kids to clothing designers. It also licenses its name to sports apparel makers. Converse produces products under the One Star Star Chevron and Jack Purcell names. It sells them through about 60 of its own stores and through retailers the likes of Target and even DSW. Converse operates as a separate unit from NIKE's competing sports brands reining in the kitsch value of Converse's vintage Chuck Taylor brand.

**CONVIO INC.**
**NASDAQ: CNVO**

11501 Domain Dr. Ste. 200  
Austin TX 78758  
Phone: 512-652-2600  
Fax: 512-652-2699  
Web: www.convio.com

CEO: Gene Austin  
CFO: James R Offerdahl  
HR: -  
FYE: December 31  
Type: Subsidiary

Convio takes a community approach to helping not-for-profit organizations institutions of higher education and associations raise money organize volunteer efforts manage online content and get their message out. The company's online Common Ground customer relationship management (CRM) software and services connect potential donors and volunteers to groups they may support and vice versa. Convio's more than 1600 clients include The American Red Cross Meals on Wheels Susan G. Komen and the World Wildlife Fund. Nearly all sales come from customers in North America. Founded in 1999 the company went public in 2010. It was acquired by not-for-profit software maker Blackbaud in 2012.

**CONWAY HOSPITAL, INC.**

300 SINGLETON RIDGE RD  
CONWAY, SC 295269142  
Phone: 843-347-7111  
Fax: -  
Web: www.conwaymedicalcenter.com

CEO: Philip A Clayton  
CFO: Bret Barr  
HR: -  
FYE: September 30  
Type: Private

Conway Medical Center (CMC) finds a way to provide a wide range of health care services to residents of eastern South Carolina. The private not-for-profit 210-bed hospital (served by a medical staff of 200) provides services including primary diagnostic emergency surgical maternal and pediatric and rehabilitative care. CMC specializes in heart health hospice care and occupational health. Additionally CMC operates the Kingston Nursing Center an about 90-bed long-term nursing and rehabilitative care facility and the Conway Physicians Group which is home to about 10 physician practices offering a range of specialties.

|                        | Annual<br>Growth | 09/11 | 09/12 | 09/13 | 09/14 | 09/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.6%             | -     | 158.5 | 162.4 | 179.2 | 191.8 |
| Net income (\$ mil.)   | 4.2%             | -     | 16.2  | 21.6  | 28.2  | 18.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |

**CONWAY REGIONAL MEDICAL CENTER, INC.**

2302 COLLEGE AVE  
CONWAY, AR 720346297  
Phone: 501-329-3831  
Fax: -  
Web: www.conwayregional.org

CEO: -  
CFO: Steven Rose  
HR: -  
FYE: December 31  
Type: Private

Ailing Arkansans have a health services provider in Conway Regional Health System. The health system is composed of not-for-profit 154-bed acute care hospital Conway Regional Medical Center as well as four health clinics a home health agency a health and fitness center and an inpatient rehabilitation hospital. Conway Regional provides specialized cardiovascular neurology oncology orthopedics physical therapy and women's services (including obstetrics and gynecology). Its facilities serve the health needs of residents of several central Arkansas counties including Cleburne Conway Faulkner Perry and Van Buren.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.1%         | -     | 132.5 | 156.6 | 157.5 | 181.7 |
| Net income (\$ mil.)   | 10.9%         | -     | 2.4   | 6.6   | 2.9   | 3.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,200 |

**COOK CHILDREN'S HEALTH CARE SYSTEM**

801 7TH AVE  
FORT WORTH, TX 761042733  
Phone: 682-885-4555  
Fax: -  
Web: www.checkupnewsroom.com

CEO: Rick W. Merrill  
CFO: Stephen W Kimmel  
HR: -  
FYE: September 30  
Type: Private

From the tiniest babies to the gangliest teens Cook Children's Health Care System takes care of children of all ages through more than 60 pediatric medical and specialty clinics in Texas. It encompasses the Cook Children's Medical Center (with roughly 430 beds) Cook Children's Home Health and Cook Children's Health Plan. In addition its physician network has offices at dozens of locations in Denton Hood Johnson Parker Tarrant and Wise counties. Specialties include behavioral health services bone marrow transplants craniofacial reconstruction oncology and dialysis. Cook's Life After Cancer Program is funded by the LIVESTRONG Foundation and helps people manage and survive cancer.

|                        | Annual Growth | 09/04 | 09/05 | 09/07 | 09/09 | 09/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.6%         | -     | 42.9  | 500.8 | 75.8  | 140.6 |
| Net income (\$ mil.)   | (5.7%)        | -     | 3.6   | 59.9  | (1.5) | 2.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |

**COOL HOLDINGS INC**

2001 NW 84th Avenue  
Miami, FL 33122  
Phone: 858 373-1675  
Fax: -  
Web: www.infosonics.com

CEO: Reinier Voigt  
CFO: Vernon A Loforti  
HR: -  
FYE: December 31  
Type: Public

InfoSonics answers the call for phone fulfillment. The company distributes a wide variety of cell phone models and accessories from electronics manufacturers such as LG Electronics and Novatel Wireless. It supplies and supports retailers wireless carriers and distributors in South and Central America India and China from facilities centers in San Diego Miami and Beijing. InfoSonics' services include inspection testing programming software loading and light assembly. Its logistics business includes outsourced supply chain services such as inventory management and customized packaging. InfoSonics also sells its own line of phones under the verykool brand.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (15.8%)       | 48.1  | 47.8  | 39.1  | 23.4  | 24.2   |
| Net income (\$ mil.)   | -             | 0.3   | (1.2) | (2.8) | (4.7) | (27.3) |
| Market value (\$ mil.) | 15.4%         | 8.5   | 12.3  | 3.0   | 11.2  | 15.1   |
| Employees              | 32.4%         | 58    | 52    | 41    | 35    | 178    |

**COOPER COMMUNITIES INC.**

903 N 47TH ST  
ROGERS, AR 727569622  
Phone: 479-246-6500  
Fax: -  
Web: www.ccias.com

CEO: -  
CFO: M Kent Burger  
HR: -  
FYE: December 31  
Type: Private

Feeling cooped up in your cookie-cutter house with its bare minimum of surrounding green space? Cooper Communities develops master-planned communities and resorts in the southeastern US. Some properties feature golf courses and lakes with 20-30% of their land set aside for natural landscape. Subsidiaries include custom builder Cooper Homes Cooper Land Development and Escapes! which sells timeshare options for Cooper's resorts. Cooper Realty Investments acquires and manages commercial properties. The largest homebuilder in Arkansas Cooper Communities also has developments in eight other states. Cooper Communities was founded by John Cooper in 1954 and builds about 1300 new homes each year.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08  | 12/10  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Assets (\$ mil.)       | 10.2%         | -     | -     | 170.6 | 398.6  | 228.2  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | (29.5) | (65.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -      |
| Employees              | -             | -     | -     | -     | -      | 400    |

**COOPER COMPANIES, INC. (THE)**

NYS: COO

6140 Stoneridge Mall Road, Suite 590  
Pleasanton, CA 94588  
Phone: 925 460-3600  
Fax: 925 460-3648  
Web: www.coopercos.com

CEO: Robert S. Weiss  
CFO: Albert G. White  
HR: Stacy Mee  
FYE: October 31  
Type: Public

The Cooper Companies specializes in eye care and to a lesser extent lady care. The global company makes specialty medical devices in two niche markets: vision care and gynecology. Its CooperVision subsidiary makes specialty contact lenses including toric lenses for astigmatism multifocal lenses for presbyopia and cosmetic lenses. The company also offers spherical lenses for more common vision problems such as nearsightedness and farsightedness. Subsidiary CooperSurgical specializes in women's health care; its wide range of products includes contraceptive devices surgery instruments and fetal heart rate monitors. Cooper's products are sold in more than 100 countries.

|                        | Annual Growth | 10/15   | 10/16   | 10/17    | 10/18    | 10/19    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 10.2%         | 1,797.1 | 1,966.8 | 2,139.0  | 2,532.8  | 2,653.4  |
| Net income (\$ mil.)   | 23.1%         | 203.5   | 273.9   | 372.9    | 139.9    | 466.7    |
| Market value (\$ mil.) | 17.6%         | 7,480.9 | 8,643.6 | 11,796.8 | 12,683.0 | 14,288.1 |
| Employees              | 4.1%          | 10,200  | 10,600  | 11,800   | 12,000   | 12,000   |

**COOPER TIRE & RUBBER CO.**

NYS: CTB

701 Lima Avenue  
Findlay, OH 45840  
Phone: 419 423-1321  
Fax: 419 424-4305  
Web: www.coopertire.com

CEO: Bradley E. (Brad) Hughes  
CFO: Ginger M. Jones  
HR: -  
FYE: December 31  
Type: Public

Cooper Tire & Rubber is a real wheeler dealer. The company makes and sells replacement tires mainly for passenger cars and light trucks but also for medium truck motorcycles and race cars for North American and international markets. Cooper operates almost 10 manufacturing facilities and more than 20 distribution centers worldwide. Unlike some of its rivals Cooper does not typically sell to automotive OEMs; instead it markets its tires to customers including independent tire dealers wholesale distributors and regional and national tire chains. The company generates more than three-quarters of its sales in the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (4.8%)        | 3,424.8 | 2,972.9 | 2,924.9 | 2,854.7 | 2,808.1 |
| Net income (\$ mil.)   | (22.6%)       | 213.6   | 212.8   | 248.4   | 95.4    | 76.6    |
| Market value (\$ mil.) | (1.7%)        | 1,735.1 | 1,895.3 | 1,945.4 | 1,770.1 | 1,618.9 |
| Employees              | 0.4%          | 8,881   | 9,119   | 10,540  | 9,204   | 9,027   |

**COOPER-STANDARD HOLDINGS INC**
**NYS: CPS**

39550 Orchard Hill Place Drive  
Novi, MI 48375  
Phone: 248 596-5900  
Fax: -  
Web: www.cooperstandard.com

CEO: Jeffrey S. Edwards  
CFO: Matthew W. Hardt  
HR: Klaas Uphoff  
FYE: December 31  
Type: Public

Cooper-Standard Holdings operating through its main subsidiary Cooper-Standard Automotive (CSA) is the world's largest maker of auto body sealing systems as well as one of the largest manufacturers of anti-vibration system (AVS) and fluid handling products. Its sealing products protect interiors from noise dust and weather. Fluid transfer systems deliver and control fluids to fuel and brake systems and HVAC systems. Anti-vibration products include powertrain mount systems and chassis suspension components which improve ride and handling. The company sells to virtually every global OEM although Ford GM and Fiat Chrysler combined generate more than 55% of sales. CSA also generates more than half its revenue in North America.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.8%             | 3,244.0 | 3,342.8 | 3,472.9 | 3,618.1 | 3,629.3 |
| Net income (\$ mil.)   | 26.0%            | 42.8    | 111.9   | 139.0   | 135.3   | 107.8   |
| Market value (\$ mil.) | 1.8%             | 1,016.1 | 1,362.1 | 1,814.8 | 2,150.5 | 1,090.5 |
| Employees              | 4.3%             | 27,000  | 29,000  | 30,000  | 32,000  | 32,000  |

**COOPERATIVE ELEVATOR CO.**

7211 E MICHIGAN AVE  
PIGEON, MI 48755  
Phone: 989-453-4500  
Fax: -  
Web: www.coopelev.com

CEO: Kurt Ewald  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Cooperative Elevator represents and serves northern Michigan bean and grain farmers. The agricultural cooperative is made up of approximately 900 member/owners. It operates storage facilities and processing plants offers crop marketing and agronomy services and provides farm supplies to its members including seed feed fertilizer herbicides fuel and agricultural chemicals. The co-op's bean farmers grow black red pinto and navy beans which are distributed in bulk throughout the US as well as in Africa and the Caribbean. Cooperative Elevator's grain farmers produce wheat soy corn barley and oats and the co-op provides storage and market services such as price updates for these commodities.

|                        | Annual<br>Growth | 01/13 | 01/14 | 01/15 | 01/16 | 01/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.2%)          | -     | 277.1 | 216.6 | 209.9 | 187.8 |
| Net income (\$ mil.)   | (13.8%)          | -     | 10.0  | 8.3   | 5.7   | 6.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 136   |

**COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. (CARE)**

151 ELLIS ST NE  
ATLANTA, GA 303032420  
Phone: 404-681-2552  
Fax: -  
Web: www.care.org

CEO: Michelle Nunn  
CFO: Peter Buijs  
HR: -  
FYE: June 30  
Type: Private

The Cooperative for Assistance and Relief Everywhere (CARE) strives to be the beginning of the end of poverty. The organization works to reduce poverty in about 85 countries by helping communities in areas such as health education economic development emergency relief and agriculture. CARE supports more than 1100 projects to combat poverty. It also operates a small economic activity development (SEAD) unit that supports moneymaking activities. Through SEAD CARE provides technical training and savings and loans programs to help people — particularly women — open or expand small businesses. CARE was founded in 1945 to give aid to WWII survivors.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/13  | 06/16  | 06/18  |
|------------------------|------------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 0.4%             | -     | 589.7 | 492.0  | 530.5  | 604.5  |
| Net income (\$ mil.)   | 6.3%             | -     | 10.2  | (18.8) | (21.5) | 15.6   |
| Market value (\$ mil.) | -                | -     | -     | -      | -      | -      |
| Employees              | -                | -     | -     | -      | -      | 10,000 |

**COOPERATIVE REGIONS OF ORGANIC PRODUCER POOLS**

1 ORGANIC WAY  
LA FARGE, WI 546396604  
Phone: 608-625-2602  
Fax: -  
Web: www.organicvalley.coop

CEO: George Siemon  
CFO: Mike Bedessem  
HR: -  
FYE: December 31  
Type: Private

Cooperative Regions of Organic Producers Pool (CROPP) is the largest organic farming cooperative in North America. The group's 1840-plus farmer/members produce the co-op's Organic Valley Family of Farms and Organic Prairie brands of fluid and shelf-stable milk along with cheese butter and soy milk. Beyond the dairy barn the cooperative also offers organic citrus juices produce eggs meats and poultry. Its Organic Valley products are sold by food retailers and its ingredients are marketed to other organic food processors. Wisconsin-headquartered CROPP's farmer/members are located throughout North America and Australia. The co-op was founded in 1988.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.7%            | -     | -     | 432.6 | 527.8 | 619.7 |
| Net income (\$ mil.)   | 24.6%            | -     | -     | 6.2   | 3.8   | 12.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 764   |

**COPART INC**
**NMS: CPRT**

14185 Dallas Parkway, Suite 300  
Dallas, TX 75254  
Phone: 972 391-5000  
Fax: -  
Web: www.copart.com

CEO: A. Jayson Adair  
CFO: Jeffrey Liaw  
HR: -  
FYE: July 31  
Type: Public

What happens to cars totaled in wrecks or natural disasters or stolen cars recovered after the insurance settlement? Copart takes those vehicles and auctions them for insurers as well as auto dealers fleet operations charities and banks. The buyers are mostly rebuilders licensed dismantlers and used-car dealers and exporters. The company has replaced live auctions with Internet auctions using a platform known as Virtual Bidding Third Generation (VB3 for short). It also provides services such as towing and storage to buyers and other salvage companies. Copart serves customers throughout North America Europe the Middle East and Brazil although the US accounts for about 85% of sales.

|                        | Annual<br>Growth | 07/15   | 07/16    | 07/17   | 07/18    | 07/19    |
|------------------------|------------------|---------|----------|---------|----------|----------|
| Sales (\$ mil.)        | 15.5%            | 1,146.1 | 1,268.4  | 1,448.0 | 1,805.7  | 2,042.0  |
| Net income (\$ mil.)   | 28.1%            | 219.8   | 270.4    | 394.2   | 417.9    | 591.7    |
| Market value (\$ mil.) | 21.1%            | 8,279.3 | 11,590.6 | 7,236.1 | 13,187.7 | 17,815.6 |
| Employees              | 14.5%            | 4,267   | 4,844    | 5,323   | 6,026    | 7,327    |

**CORAM LLC**

555 17th St. Ste. 1500  
Denver CO 80202  
Phone: 303-292-4973  
Fax: 303-298-0043  
Web: www.coramhc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Coram infuses healing for its patients. The company also known as Coram Specialty Infusion Services provides intravenous administration of drugs as well as specialty pharmaceuticals distribution through CoramRx. With more than 85 branches nationwide Coram administers infusion therapies such as parenteral nutrition antibiotics pain medications and hemophilia treatments. It serves patients in their homes and through more than 70 ambulatory infusion sites (located inside some Coram branches). The company also supplies patients with home respiratory equipment. Its CoramRx unit distributes to patients the high-cost drugs needed for serious diseases. The company is a subsidiary of Apria Healthcare.

**CORCEPT THERAPEUTICS INC**

NAS: CORT

149 Commonwealth Drive  
Menlo Park, CA 94025  
Phone: 650 327-3270  
Fax: -  
Web: www.corcept.com

CEO: Joseph K. Belanoff  
CFO: G. Charles Robb  
HR: Michael Christensen  
FYE: December 31  
Type: Public

Corcept Therapeutics wants to help people who are beyond blue. The biotechnology firm is exploring treatments that regulate the presence of cortisol a steroid hormone associated with some psychiatric and metabolic disorders. Its sole commercial product Korlym is a version of the compound mifepristone (commonly known as RU-486 or the "abortion pill") used to regulate release patterns of cortisol. The drug is approved in the US for use in patients with Cushing's Syndrome a metabolic disorder caused by high levels of cortisol in the blood. The company is also developing mifepristone for treatment of patients with psychotic depression.

|                        | Annual Growth | 12/14  | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|--------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 75.4%         | 26.6   | 50.3  | 81.3  | 159.2   | 251.2   |
| Net income (\$ mil.)   | -             | (31.4) | (6.4) | 8.1   | 129.1   | 75.4    |
| Market value (\$ mil.) | 45.3%         | 345.1  | 572.9 | 835.1 | 2,077.5 | 1,536.8 |
| Employees              | 15.9%         | 92     | 96    | 103   | 136     | 166     |

**CORDIS CORPORATION**

430 Route 22 East  
Bridgewater NJ 08807  
Phone: 908-541-4100  
Fax: 800-997-1122  
Web: www.cordis.com

CEO: Jon Gicomin  
CFO: Jorge Gomez  
HR: -  
FYE: December 31  
Type: Subsidiary

Cordis is a hearty subsidiary of Johnson & Johnson. The company develops products to treat circulatory system diseases including congestive heart failure and cerebral aneurysms. Cordis is divided into five units: Cordis Cardiology focuses on cardiovascular disease diagnosis and treatment; Cordis Endovascular develops devices for endovascular and liver diseases; Biosense Webster develops medical sensor and electrophysiology technology for cardiovascular use; Conor Medsystems provides vascular drug delivery technologies; and the Biologics Delivery Systems division makes cardiac mapping equipment used to improve the delivery of biological therapies. Cordis was founded in 1959 and bought by Johnson & Johnson in 1996.

**CORE CONSTRUCTION, INC.**

3036 E GREENWAY RD  
PHOENIX, AZ 850324414  
Phone: 602-494-0800

Fax: -  
Web: www.coreconstruction.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

CORE Construction fits into the core clique of contractors in the southwestern US. The company formerly Targent General is one of the top contractors in the region; it also has offices in Florida and Illinois. CORE offers construction management general contracting and design/build services for municipal educational health care office residential retail sports institutional and industrial projects. It has worked on projects as diverse as Phoenix's Chase Field Ballpark Dodge Theatre and Lower Buckeye Jail. German immigrant Otto Baum founded the company in 1937.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.3%         | -     | 175.9 | 0.0   | 223.8 | 262.6 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 0.0   | 3.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 60    |

**CORE MARK HOLDING CO INC**

NMS: CORE

1500 Solana Boulevard, Suite 3400  
Westlake, TX 76262  
Phone: 940 293-8600  
Fax: -  
Web: www.core-mark.com

CEO: Thomas B. Perkins  
CFO: Christopher M. (Chris) Miller  
HR: -  
FYE: December 31  
Type: Public

One of the nation's leading convenience store distributors Core-Mark Holding supplies packaged consumables (including cigarettes and other tobacco products candy snacks grocery items perishables nonalcoholic beverages and health and beauty aids) to about 43000 retail locations. Traditional convenience stores are the company's primary customer but it also serves mass merchandisers; supermarkets; drug liquor and specialty stores; college campuses and casinos. Cigarettes and other tobacco products are Core-Mark's top sellers generating more than three-fourths of net sales. The company operates primarily in the US serving customers in all 50 US states; it also has customers in five Canadian provinces.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 12.4%         | 10,280.1 | 11,069.4 | 14,529.4 | 15,687.6 | 16,395.3 |
| Net income (\$ mil.)   | 1.6%          | 42.7     | 51.5     | 54.2     | 33.5     | 45.5     |
| Market value (\$ mil.) | (21.7%)       | 2,830.4  | 3,745.0  | 1,968.5  | 1,443.3  | 1,062.6  |
| Employees              | 8.1%          | 5,933    | 6,655    | 7,688    | 8,413    | 8,087    |

**CORE MOLDING TECHNOLOGIES INC**

ASE: CMT

800 Manor Park Drive  
Columbus, OH 43228-0183  
Phone: 614 870-5000  
Fax: -  
Web: www.coremt.com

CEO: David L. Duval  
CFO: John P. Zimmer  
HR: -  
FYE: December 31  
Type: Public

The core business of Core Molding Technologies is fiberglass reinforced plastic and sheet molding composite materials. Through compression molding sprayup hand layup and vacuum-assisted resin infusion molding the company makes truck components (air deflectors fenders hoods) and personal watercraft parts (decks hulls and engine hatches). It divides its operations into two segments: Products and Tooling. Navistar International accounts for one-third sales and other major customers include heavy-duty truck manufacturers Volvo and PACCAR. The company's sales are confined to North America.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.4%         | 175.2 | 199.1 | 174.9 | 161.7 | 269.5 |
| Net income (\$ mil.)   | -             | 9.6   | 12.1  | 7.4   | 5.5   | (4.8) |
| Market value (\$ mil.) | (15.6%)       | 108.9 | 99.8  | 133.1 | 168.7 | 55.3  |
| Employees              | 10.1%         | 1,490 | 1,525 | 1,247 | 1,304 | 2,190 |

**CORECIVIC INC**

NYS: CXW

5501 Virginia Way  
Brentwood, TN 37027  
Phone: 615 263-3000  
Fax: -  
Web: www.cca.com

CEO: Damon T. Hininger  
CFO: David M. (Dave) Garfinkle  
HR: Kim M. White  
FYE: December 31  
Type: Public

CoreCivic is one of the largest private owners and providers of corrections services in the nation. It owns or manages nearly 60% of all privately-owned prison beds in the US and manages nearly 40% of all privately-managed prison beds in the US. Through its CoreCivic Safety segment (87% of sales) it has about 50 correctional and detention facilities which it owns or manages for federal state and local government agencies. Federal clients account for nearly 50% of sales. The company also has a real estate ownership and leasing segment (CoreCivic Properties 8% of sales) and operates residential reentry centers designed to address recidivism (CoreCivic Community 5% of sales).

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.8%          | 1,646.9 | 1,793.1 | 1,849.8 | 1,765.5 | 1,835.8 |
| Net income (\$ mil.)   | (4.9%)        | 195.0   | 221.9   | 219.9   | 178.0   | 159.2   |
| Market value (\$ mil.) | (16.3%)       | 4,312.6 | 3,143.7 | 2,902.8 | 2,670.2 | 2,116.0 |
| Employees              | (0.3%)        | 14,040  | 14,055  | 13,755  | 12,875  | 13,890  |

**COREENERGY INFRASTRUCTURE TRUST INC**
**NYS: CORR**

1100 Walnut, Ste. 3350  
Kansas City, MO 64106  
Phone: 816 875-3705  
Fax: -  
Web: www.investors.coreenergy.reit

CEO: David J. Schulze  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

A closed-end investment management firm CorEnergy Infrastructure Trust (formerly Tortoise Capital Resources) invests in privately held and public micro-cap energy companies including midstream and downstream oil and gas companies and coal companies. The firm typically makes equity or debt investments in low-risk established energy companies that will generate steadily increasing returns on its investments over the long term. CorEnergy which has more than \$90 million in assets under management is managed by Tortoise Capital Advisors a fund manager with five other publicly traded funds under management.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.0%            | 40.3  | 71.3  | 89.3  | 88.7  | 89.2  |
| Net income (\$ mil.)   | 58.0%            | 7.0   | 12.3  | 29.7  | 32.6  | 43.7  |
| Market value (\$ mil.) | 50.3%            | 77.5  | 177.5 | 417.2 | 456.9 | 395.6 |
| Employees              | 1.2%             | 21    | 22    | 22    | 20    | 22    |

**CORESITRE REALTY CORP**
**NYS: COR**

1001 17th Street, Suite 500  
Denver, CO 80202  
Phone: 866 777-2673  
Fax: -  
Web: www.coresite.com

CEO: Paul E. Szurek  
CFO: Jeffrey S. (Jeff) Finnin  
HR: Geoff Danheiser  
FYE: December 31  
Type: Public

CoreSite Realty leases data center space to those with data center needs. The real estate investment trust (REIT) owns develops and operates these specialized facilities which require enough power security and network interconnection to handle often complex IT operations. Its property portfolio includes more than 15 operating data center facilities with additional space under development. These properties comprise around 3 million rentable sq. ft. and are located in major US tech hubs including Silicon Valley. Tenants include enterprise organizations communications service providers media and content companies government agencies and schools. The REIT has grown along with demand for data center space.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.9%            | 272.4   | 333.3   | 400.4   | 481.8   | 544.4   |
| Net income (\$ mil.)   | 36.0%            | 22.8    | 34.7    | 58.7    | 74.9    | 77.9    |
| Market value (\$ mil.) | 22.3%            | 1,433.5 | 2,082.1 | 2,913.6 | 4,181.1 | 3,202.1 |
| Employees              | 6.4%             | 354     | 391     | 422     | 465     | 454     |

**CORESOURCE INC.**

400 Field Dr.  
Lake Forest IL 60045  
Phone: 847-604-9200  
Fax: 847-615-3900  
Web: www.coresource.com

CEO: -  
CFO: Clare Smith  
HR: Pam Tsapalas  
FYE: December 31  
Type: Subsidiary

CoreSource is a third-party administrator (TPA) of employee benefits programs. As a TPA it manages the health insurance benefits of self-insured employers and their workers throughout the US. Among other services the company handles claims provides access to nationwide and specialty provider networks and manages a variety of ancillary programs such pharmacy benefits flexible spending accounts and COBRA administration. It serves more than 900 clients mostly midsized and large corporations representing about 1.4 million employee members. Other clients include public retiree plans and state high-risk pools. CoreSource is a subsidiary of insurance provider Trustmark Mutual.

**CORGENIX MEDICAL CORP.**
**NBB: CONX**

11575 Main Street  
Broomfield, CO 80020  
Phone: 303 457-4345  
Fax: -  
Web: www.corgenix.com

CEO: Jim Widergren  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Corgenix Medical wants to take a peek inside you. The company makes in vitro diagnostics to detect autoimmune liver and vascular diseases. Its line of more than 50 diagnostics are used by reference labs hospitals and clinics researchers and other medical facilities around the world. It sells directly to customers in the US and the UK and through independent distributors elsewhere. To expand its product line Corgenix Medical has released an aspirin resistance diagnostic and it is developing new tests to diagnose fibromyalgia (pain disorder) and cardiovascular disease. It is also developing tests that detect potential bioterrorism agents using grant funding from the National Institutes of Health.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.5%             | 8.3   | 7.9   | 9.3   | 10.2  | 11.0  |
| Net income (\$ mil.)   | 253.0%           | 0.0   | (0.4) | (0.6) | 0.3   | 0.4   |
| Market value (\$ mil.) | 30.7%            | 5.8   | 5.3   | 5.5   | 9.5   | 16.9  |
| Employees              | 3.6%             | 40    | 40    | 48    | 46    | 46    |

**CORINTHIAN COLLEGES, INC.**
**NMS: COCO**

6 Hutton Centre Drive, Suite 400  
Santa Ana, CA 92707  
Phone: 714 427-3000  
Fax: -  
Web: www.cci.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Corinthian Colleges believes more in marketable skills than in ivory towers. It was one of the largest for-profit post-secondary education companies in North America focused on career-oriented students. It had more than 80000 students enrolled in about 110 schools in some 25 US states as well as in Canada. Corinthian's institutions operate under the Everest College WyoTech (for automotive training) and Heald College brand names. Under pressure from state and federal government investigations into its practices and finances the company is winding down operations by selling off campuses. It has identified buyers for most of its schools.

|                        | Annual<br>Growth | 06/09   | 06/10   | 06/11   | 06/12   | 06/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.2%             | 1,307.8 | 1,763.8 | 1,868.8 | 1,605.5 | 1,600.2 |
| Net income (\$ mil.)   | -                | 68.8    | 146.0   | (111.2) | (10.2)  | (1.7)   |
| Market value (\$ mil.) | (39.7%)          | 1,459.1 | 848.9   | 367.1   | 249.1   | 193.0   |
| Employees              | 8.2%             | 11,100  | 15,900  | 16,600  | 15,200  | 15,200  |

**CORMEDIX INC**
**ASE: CRMD**

400 Connell Drive, Suite 5000  
Berkeley Heights, NJ 07922  
Phone: 908 517-9500  
Fax: 908 429-4307  
Web: www.cormedix.com

CEO: Khoso Baluch  
CFO: James Altland  
HR: -  
FYE: December 31  
Type: Public

CorMedix is a commercial-stage biopharmaceutical company which seeks to in-license develop and commercialize therapeutic products for the prevention and treatment of cardiac renal and infectious diseases. Its first commercial product in Europe is Neutrolin a catheter lock for the prevention of catheter related bloodstream infections and maintenance of catheter patency in tunneled cuffed central venous catheters used for vascular access in hemodialysis oncology critical care and other patients. CorMedix controlled by a group of its officers went public in early 2010.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 22.8%            | 0.2    | 0.2    | 0.2    | 0.3    | 0.4    |
| Net income (\$ mil.)   | -                | (20.5) | (18.2) | (24.6) | (33.0) | (26.8) |
| Market value (\$ mil.) | (9.3%)           | 41.6   | 44.2   | 33.3   | 10.9   | 28.1   |
| Employees              | 44.8%            | 5      | 9      | 14     | 14     | 22     |

**CORNELL UNIVERSITY**

308 DUFFIELD HALL  
ITHACA, NY 148532700  
Phone: 607-254-4636  
Fax: -  
Web: www.cornell.edu

CEO: -  
CFO: Joanne M. DeStefano  
HR: Irene Hendricks  
FYE: June 30  
Type: Private

To excel at Cornell you'll need every one of your brain cells. The Ivy League school's 22000 students can select undergraduate graduate and professional courses from 14 colleges and schools. In addition to its Ithaca New York campus the university has medical and professional programs in New York City and Doha Qatar. Cornell's faculty includes a handful of Nobel laureates and the university has a robust research component studying everything from animal health to space to waste management. It has a student-faculty ratio of about 9:1. Notable alumni include author E. B. White and US Supreme Court Justice Ruth Bader Ginsburg.

|                        | Annual<br>Growth | 06/10 | 06/11   | 06/12   | 06/16   | 06/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.2%             | -     | 2,955.8 | 2,956.8 | 3,809.2 | 4,013.9 |
| Net income (\$ mil.)   | 3.2%             | -     | 814.0   | (342.0) | (442.4) | 985.6   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 12,207  |

**CORNERSTONE BANCORP**

OTC: CTOT

1670 E. Main St.  
Easley SC 29640  
Phone: 864-306-1444  
Fax: 864-306-1473  
Web: www.cornerstonenatlbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cornerstone Bancorp has laid the groundwork for three banking branches in northwestern South Carolina. The institution is the holding company for Cornerstone National Bank which offers traditional products and services including checking and savings accounts money market accounts CDs and credit cards. Commercial real estate loans comprise the largest portion of its lending portfolio; other offerings include residential mortgages business and industrial loans real estate construction and consumer loans. Cornerstone National Bank has three offices in Easley Greenville and Powdersville South Carolina. Cornerstone Bancorp also has an insurance agency that operates as Crescent Financial Services.

**CORNERSTONE BUILDING BRANDS INC**

NYS: CNR

5020 Weston Parkway, Suite 400  
Cary, NC 27513  
Phone: 888 975-9436  
Fax: -  
Web: www.ncilp.com

CEO: Donald R. (Don) Riley  
CFO: Mark E. Johnson  
HR: -  
FYE: December 31  
Type: Public

NCI's buildings could be considered quite a "steel." NCI Building Systems also known as NCI Group engineers designs manufactures and distributes metal components (doors roofs walls and trim) and engineered building systems for nonresidential construction markets in North America. It sells its products to contractors developers and builders. The group also provides metal coil coating which is used by manufacturers of HVAC systems lighting fixtures and appliances. NCI has more than 40 manufacturing facilities in the US China and Mexico and operates distribution and sales offices in the US and Canada. Investment firm Clayton Dubilier & Rice owns NCI Group.

|                        | Annual<br>Growth | 11/15*  | 10/16   | 10/17   | 10/18*  | 12/18  |
|------------------------|------------------|---------|---------|---------|---------|--------|
| Sales (\$ mil.)        | (29.0%)          | 1,563.7 | 1,684.9 | 1,770.3 | 2,000.6 | 559.9  |
| Net income (\$ mil.)   | -                | 17.8    | 51.0    | 54.7    | 63.1    | (76.2) |
| Market value (\$ mil.) | (11.5%)          | 1,312.4 | 1,806.8 | 1,951.1 | 1,562.1 | 909.7  |
| Employees              | (0.2%)           | 5,326   | 5,500   | 5,300   | 5,300   | -      |

\*Fiscal year change

**CORNERSTONE ONDEMAND, INC.**

NMS: CSOD

1601 Cloverfield Blvd., Suite 620 South  
Santa Monica, CA 90404  
Phone: 310 752-0200  
Fax: -  
Web: www.cornerstoneondemand.com

CEO: Adam L. Miller  
CFO: Brian L. Swartz  
HR: -  
FYE: December 31  
Type: Public

Cornerstone OnDemand provides software to help companies get the most from their cornerstone asset their employees. Cornerstone offers cloud-based applications for recruiting and hiring training and development tracking employee performance and administration. Customers can draw data from Cornerstone applications that help them use resources more efficiently. The company's Cornerstone Growth Edition product is for small businesses; it also offers a learning program designed for salesforce.com customers. Cornerstone offers its programs in more than 40 languages and it has users in more than 190 countries. Still more than two-thirds of the company's revenue comes from customers in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.5%            | 263.6   | 339.7   | 423.1   | 482.0   | 537.9   |
| Net income (\$ mil.)   | -                | (64.9)  | (85.5)  | (66.8)  | (61.3)  | (33.8)  |
| Market value (\$ mil.) | 9.4%             | 2,072.8 | 2,033.3 | 2,491.5 | 2,080.4 | 2,969.6 |
| Employees              | 9.4%             | 1,361   | 1,645   | 1,823   | 1,891   | 1,953   |

**CORNING INC**

NYS: GLW

One Riverfront Plaza  
Corning, NY 14831  
Phone: 607 974-9000  
Fax: -  
Web: www.corning.com

CEO: Wendell P. Weeks  
CFO: R. Tony Tripeny  
HR: -  
FYE: December 31  
Type: Public

Once known for kitchenware and lab products Corning Incorporated makes a diverse range of glass and ceramic products for optical communications mobile consumer electronics display technology automotive and life sciences markets. Its products include damage-resistant cover glass for mobile devices precision glass for advanced displays optical fiber and automotive emissions control products to name a few. Corning's signature Gorilla Glass cover glass for mobile devices is known for surviving high and repeated drops. The company operates more than 100 manufacturing and processing facilities in around 15 countries. More than half of its sales come from the Asia Pacific region.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.8%             | 9,715.0  | 9,111.0  | 9,390.0  | 10,116.0 | 11,290.0 |
| Net income (\$ mil.)   | (19.0%)          | 2,472.0  | 1,339.0  | 3,695.0  | (497.0)  | 1,066.0  |
| Market value (\$ mil.) | 7.1%             | 18,068.8 | 14,404.6 | 19,124.8 | 25,208.1 | 23,805.5 |
| Employees              | 10.5%            | 34,600   | 35,700   | 40,700   | 46,200   | 51,500   |

**CORPORATE OFFICE PROPERTIES TRUST**

NYS: OFC

6711 Columbia Gateway Drive, Suite 300  
Columbia, MD 21046  
Phone: 443 285-5400  
Fax: 443 285-7650  
Web: www.copt.com

CEO: Stephen E. Budorick  
CFO: Anthony Mifsud  
HR: -  
FYE: December 31  
Type: Public

The name says "corporate" but it's really about the government. A real estate investment trust (REIT) Corporate Office Properties Trust owns and manages some 175 properties totaling some 17 million sq. ft. of leasable space. The REIT focuses on large suburban business parks near federal government hubs and military installations. More than 85% of its office space is located in in the Greater DC/Baltimore regions; other major markets include Northern Virginia San Antonio and Huntsville Alabama. Subsidiaries provide property management construction and development and HVAC services. Founded in 1998 the REIT's largest tenants are the US Government and defense information technology concerns.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.4%)           | 586.5   | 625.5   | 574.3   | 612.8   | 578.1   |
| Net income (\$ mil.)   | 16.7%            | 40.3    | 178.3   | 11.4    | 70.1    | 74.7    |
| Market value (\$ mil.) | (7.2%)           | 3,127.6 | 2,406.6 | 3,441.8 | 3,219.1 | 2,318.4 |
| Employees              | 0.0%             | 378     | 383     | 376     | 375     | 378     |

**CORPORATE TRAVEL CONSULTANTS INC**

1717 N NAPER BLVD STE 300  
NAPERVILLE, IL 605638839  
Phone: 630-691-9100  
Fax: -  
Web: www.corptrav.com

CEO: -  
CFO: Gerry Lazar  
HR: -  
FYE: December 31  
Type: Private

Corporate Travel Consultants (CorpTrav) brings order to the chaos of globetrotting go-getters and far-flung meetings on foreign soil. The company offers Internet-based booking reporting compliance and management tools through CorpTrav Online as well as meeting and incentive travel arrangements. Its online tools allow customers to check health advisories travel alerts and strike updates for planned destinations. CorpTrav has offices in Chicago Dallas New York and San Francisco. The agency partners with GlobalStar to provide global support and service to travelers. CEO Bonnie Loreface founded CorpTrav in 1976.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/12 | 12/14 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.3%             | -     | 135.8 | 209.4 | 222.4 | 219.6 |
| Net income (\$ mil.)   | 13.9%            | -     | 0.5   | 1.9   | 1.6   | 1.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 120   |

**CORPORATION FOR PUBLIC BROADCASTING**

401 9TH ST NW STE 200  
WASHINGTON, DC 200042129  
Phone: 202-879-9600  
Fax: -  
Web: www.cpb.org

CEO: -  
CFO: William P Tayman  
HR: Cara Dalrymple  
FYE: September 30  
Type: Private

This organization is made possible by a grant from the federal government and by support from viewers like you. The Corporation for Public Broadcasting (CPB) is a private not-for-profit corporation created by the federal government that receives appropriations from Congress to help fund programming for more than 1000 locally-owned public TV and radio stations. CPB-funded programs are distributed by the Public Broadcasting Service (PBS) National Public Radio (NPR) and Public Radio International (PRI). Funds are also used for research on media and education. CPB was created by Congress in 1967.

|                        | Annual<br>Growth | 09/12 | 09/13  | 09/14 | 09/15  | 09/16 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 4.6%             | -     | 446.3  | 463.6 | 461.4  | 510.5 |
| Net income (\$ mil.)   | -                | -     | (18.8) | 1.8   | (11.1) | 31.0  |
| Market value (\$ mil.) | -                | -     | -      | -     | -      | -     |
| Employees              | -                | -     | -      | -     | -      | 99    |

**CORSAIR COMPONENTS INC.**

46221 Landing Pkwy.  
Fremont CA 94538  
Phone: 510-657-8747  
Fax: 510-657-8748  
Web: www.corsair.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Hardcore gaming requires hardcore hardware and that's where Corsair Components comes into play. Through subsidiaries Corsair Components is a designer and supplier of high-performance components and peripherals for the PC gaming market. Its two product segments which each generate about half of sales include high-performance memory components (DRAM modules USB flash drives) and gaming components and peripherals (power supply units computer cooling units gaming keyboards and mice headsets and cases). Corsair distributes its products in about 60 countries across the globe under its own name as well as under the Dominator and XMS brands among others. It generates more than half its sales from Europe.

**CORTLAND BANCORP (OH)**
**NAS: CLDB**

194 West Main Street  
Cortland, OH 44410  
Phone: 330 637-8040  
Fax: -  
Web: www.cortland-banks.com

CEO: James M Gasior  
CFO: David J Lucido  
HR: -  
FYE: December 31  
Type: Public

Cortland Bancorp is the place to keep your bucks in the Buckeye State. Cortland Bancorp is the holding company for Cortland Savings and Banking Company (aka Cortland Banks) a community-oriented institution serving northeastern Ohio from about 15 banking locations. Cortland Banks offers standard banking services including checking and savings accounts debit cards and business and consumer loans. More than half of Cortland's loan portfolio is composed of commercial mortgages. Other offerings include discount brokerage and trust services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 5.9%             | 568.9 | 612.4 | 655.2 | 711.1 | 714.7 |
| Net income (\$ mil.)   | 22.9%            | 3.9   | 4.4   | 4.9   | 4.4   | 8.8   |
| Market value (\$ mil.) | 6.8%             | 68.5  | 69.2  | 76.1  | 89.2  | 89.2  |
| Employees              | 0.9%             | 160   | 163   | 161   | 159   | 166   |

**CORVEL CORP**
**NMS: CRVL**

2010 Main Street, Suite 600  
Irvine, CA 92614  
Phone: 949 851-1473  
Fax: -  
Web: www.corvel.com

CEO: V. Gordon Clemons  
CFO: Richard J. Schweppe  
HR: -  
FYE: March 31  
Type: Public

CorVel has carved out a niche providing medical cost containment for US workers' compensation programs auto and liability insurers and group health plans. CorVel helps insurers third-party administrators government agencies and self-insured employers keep down costs associated with workers' compensation and other medical claims and to get employees back on the job as soon as is practicable. Among other things CorVel reviews medical bills to make sure they are in line with state fee schedules. It also maintains a health provider network and provides case management and vocational rehabilitation services. Clients access CorVel's range of services through its CareMC web portal.

|                        | Annual<br>Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 4.9%             | 492.6 | 503.6 | 518.7 | 558.4 | 595.7   |
| Net income (\$ mil.)   | 13.1%            | 28.6  | 28.5  | 29.5  | 35.7  | 46.7    |
| Market value (\$ mil.) | 17.3%            | 638.6 | 731.5 | 807.3 | 938.1 | 1,210.7 |
| Employees              | 2.4%             | 3,548 | 3,508 | 3,629 | 3,788 | 3,904   |

**COSCO FIRE PROTECTION, INC.**

29222 RANCHO VIEJO RD # 205  
SAN JUAN CAPISTRANO, CA 926751045  
Phone: 714-974-8770  
Fax: -  
Web: www.coscofire.com

CEO: Keith R Fielding  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

COSCO Fire Protection designs installs and inspects automatic fire sprinkler systems as well as fire alarm and detection systems. The company also designs and installs fire suppression systems. Its target customers include owners of office buildings and manufacturing facilities; hospitals and extended-care facilities; schools and universities; retail shopping malls; and government complexes and military facilities. COSCO operates in the western US (from offices in Alaska California Nevada Oregon and Washington). The company was founded in 1959 and is owned by Consolidated Fire Protection which is itself a subsidiary of German fire protection firm Minimax.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.8%            | -     | 121.6 | 155.6 | 170.5 | 174.3 |
| Net income (\$ mil.)   | 33.7%            | -     | 6.1   | 10.4  | 12.1  | 14.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 601   |



**COSI INC**

NBB: COSI Q

294 Washington Street, Suite 510  
Boston, MA 02108  
Phone: 857 415-5000  
Fax: -  
Web: www.getcosi.com

CEO: Patrick Bennett  
CFO: James O'Connor  
HR: -  
FYE: December 28  
Type: Public

Cosi's recipe calls for one part coffee house one part sandwich shop and one part cocktail bar. The company operates and franchises about 75 eclectic Cos&grave;caf&eacute;s offering coffee and made-to-order sandwiches. Its menu also features breakfast items (including its bagel-inspired Squagels) salads soups and desserts. Most of the company's restaurants also offer dinner and drinks after 5 p.m. while its Cos&grave; Downtown units (primarily located in non-residential business districts) close in the evening. Cosi also offers delivery and catering services. About 45 of the locations are company-owned while the rest are franchised. In 2016 Cosi filed for Chapter 11 bankruptcy protection.

|                        | Annual Growth | 01/12* | 12/12 | 12/13  | 12/14  | 12/15  |
|------------------------|---------------|--------|-------|--------|--------|--------|
| Sales (\$ mil.)        | (4.2%)        | 102.1  | 98.0  | 86.3   | 77.8   | 89.9   |
| Net income (\$ mil.)   | -             | (6.5)  | (4.4) | (11.4) | (16.6) | (15.7) |
| Market value (\$ mil.) | (14.5%)       | 33.8   | 37.3  | 82.4   | 74.7   | 21.1   |
| Employees              | (4.1%)        | 1,953  | 1,820 | 1,674  | 1,725  | 1,725  |

\*Fiscal year change

**COSKATA INC.**

4575 Weaver Pkwy. Ste. 100  
Warrenville IL 60555  
Phone: 630-657-5800  
Fax: 630-657-5801  
Web: www.coskata.com

CEO: William Roe  
CFO: David Blair  
HR: -  
FYE: December 31  
Type: Private

Coskata is looking to turn biowaste into biotreasure. Through a proprietary process Coskata produces cellulosic ethanol from plant-derived biomass agricultural residues municipal wastes and other feedstock. The company which is currently developing and refining its production technology operates a semi-commercial facility in Pennsylvania and intends to begin producing fuel-grade ethanol on a fully commercial scale at a future plant in Alabama. In an effort to secure funding for its new plant Coskata filed a \$100 million IPO in late 2011. It has also received financing from the USDA for the construction of the facility.

**COSTAR GROUP, INC.**

NMS: CSGP

1331 L Street, N.W.  
Washington, DC 20005  
Phone: 202 346-6500  
Fax: 877 739-0486  
Web: www.costargroup.com

CEO: Andrew C. Florance  
CFO: Scott Wheeler  
HR: Donna Tanenbaum  
FYE: December 31  
Type: Public

CoStar has all the dirt on the commercial real estate industry. A provider of commercial real estate information CoStar has a proprietary database of some 4 million properties in the US the UK and France. The database contains information on more than 10 billion square feet of sale and lease listings. It also has more than 12 million digital images of buildings floor plans and maps. Its hundreds of data fields include location ownership and tenant names. CoStar additionally offers marketing and analytic services. Clients include government agencies real estate brokerages real estate investment trusts (REITs) and property owners and managers. Most of CoStar's sales come from subscription fees.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 19.9%         | 575.9   | 711.8   | 837.6   | 965.2    | 1,191.8  |
| Net income (\$ mil.)   | 51.8%         | 44.9    | (3.5)   | 85.1    | 122.7    | 238.3    |
| Market value (\$ mil.) | 16.4%         | 6,692.6 | 7,533.0 | 6,869.7 | 10,822.6 | 12,294.7 |
| Employees              | 11.0%         | 2,444   | 2,631   | 3,064   | 3,711    | 3,705    |

**COSTCO WHOLESALE CORP**

NMS: COST

999 Lake Drive  
Issaquah, WA 98027  
Phone: 425 313-8100  
Fax: -  
Web: www.costco.com

CEO: W. Craig Jelinek  
CFO: Richard A. Galanti  
HR: Franz E. Lazarus  
FYE: September 01  
Type: Public

Operating more than 760 membership warehouse stores Costco is the nation's largest wholesale club operator (ahead of Wal-Mart's SAM'S CLUB). Primarily under the Costco Wholesale banner it serves nearly 95 million cardholders in some 45 US states Washington DC and Puerto Rico and about 10 other countries. Stores offer discount prices on some 3700 products (many in bulk packaging) ranging from alcoholic beverages and appliances to fresh food pharmaceuticals and tires. Certain club memberships also offer products and services such as car and home insurance real estate services and travel packages. Costco generates most of its sales in the US.

|                        | Annual Growth | 08/15     | 08/16*    | 09/17     | 09/18     | 09/19     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 7.1%          | 116,199.0 | 118,719.0 | 129,025.0 | 141,576.0 | 152,703.0 |
| Net income (\$ mil.)   | 11.4%         | 2,377.0   | 2,350.0   | 2,679.0   | 3,134.0   | 3,659.0   |
| Market value (\$ mil.) | 20.5%         | 61,525.5  | 72,067.7  | 69,566.3  | 102,489.8 | 129,583.9 |
| Employees              | 5.5%          | 205,000   | 218,000   | 231,000   | 245,000   | 254,000   |

\*Fiscal year change

**COTTON INCORPORATED**

6399 WESTON PKWY  
CARY, NC 275132314  
Phone: 919-677-9228  
Fax: -  
Web: www.cottoninc.com

CEO: J Berry Worsham III  
CFO: David N Byrd  
HR: -  
FYE: December 31  
Type: Private

Cotton Incorporated battles both boll weevils and synthetic fibers. The organization bolsters the demand and profitability of the US cotton industry through its research and marketing efforts. To the public Cotton Incorporated is known for its white-on-brown "Seal of Cotton" logo and its advertising slogan "The fabric of our lives." Founded in 1970 Cotton Incorporated is funded by US growers of upland cotton cotton importers and cotton-product makers. Its board consists of representatives from each cotton-growing state — all of whom are cotton producers — and is overseen by the US Department of Agriculture.

|                        | Annual Growth | 12/04 | 12/05 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.6%          | -     | 72.6  | 81.1  | 77.0  | 77.3  |
| Net income (\$ mil.)   | (3.6%)        | -     | 0.5   | 5.5   | (3.9) | 0.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 157   |

**COTY, INC.**

NYS: COTY

350 Fifth Avenue  
New York, NY 10118  
Phone: 212 389-7300  
Fax: -  
Web: www.coty.com

CEO: Lambertus J. H. (Bart) Becht  
CFO: Patrice de Talhouet  
HR: Gtraudmarie Lacassagne  
FYE: June 30  
Type: Public

For perfume giant Coty the sweet smell of success is on retail shelves worldwide. The company is one of the leading makers of fragrances and beauty products for men and women across the globe. Its lineup ranges from moderately priced scents and cosmetics sold by mass retailers to prestige fragrances and premium skincare products found in department stores and upscale boutiques. Coty also make hair and nail care products for professional salons. The company's 75-plus owned or licensed brands include some of the world's most well-known including COVERGIRL Max Factor philosophy Escada Calvin Klein and Stetson. It generates most of its revenue outside North America. With a history that dates to 1904 Coty has used acquisitions to power its growth.

|                        | Annual Growth | 06/15    | 06/16    | 06/17    | 06/18    | 06/19     |
|------------------------|---------------|----------|----------|----------|----------|-----------|
| Sales (\$ mil.)        | 18.4%         | 4,395.2  | 4,349.1  | 7,650.3  | 9,398.0  | 8,648.5   |
| Net income (\$ mil.)   | -             | 232.5    | 156.9    | (422.2)  | (168.8)  | (3,784.2) |
| Market value (\$ mil.) | (19.5%)       | 24,111.8 | 19,601.7 | 14,148.8 | 10,634.2 | 10,106.3  |
| Employees              | 23.8%         | 8,100    | 10,060   | 22,000   | 20,000   | 19,000    |

**COUNCIL OF BETTER BUSINESS BUREAUS INC.**

3033 WILSON BLVD STE 600  
ARLINGTON, VA 222013863  
Phone: 703-276-0100  
Fax: -

CEO: Stephen A Cox  
CFO: Joseph E Dillon  
HR: -  
FYE: December 31  
Type: Private

The Council of Better Business Bureaus (BBB) helps North American consumers and businesses know who's on the up-and-up. The non-profit organization comprises independent BBBs and branches in about 125 locations throughout North America as well as some 240 national companies that have shown a commitment to business ethics. More than 300,000 companies that have demonstrated a similar commitment belong to local BBBs. The companies can promote their adherence to BBB standards; in return they are subject to "reliability reports" that consist of any complaints clients or partners have had about them. BBBs work to resolve disputes between consumers and businesses and review companies' advertising.

|                        | Annual<br>Growth | 12/06 | 12/07   | 12/08 | 12/09 | 12/11 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (70.3%)          | -     | 2,010.8 | 17.8  | 18.5  | 15.7  |
| Net income (\$ mil.)   | -                | -     | -       | (0.6) | (0.1) | (1.0) |
| Market value (\$ mil.) | -                | -     | -       | -     | -     | -     |
| Employees              | -                | -     | -       | -     | -     | 119   |

**COUNCIL ON FOREIGN RELATIONS, INC.**

58 E 68TH ST  
NEW YORK, NY 100655953  
Phone: 212-434-9400  
Fax: -  
Web: www.cfr.org

CEO: Carla Hills  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The Council on Foreign Relations (CFR) was established in 1921 with support from the Rockefeller family to provide a forum for government officials corporate executives journalists students and other interested parties to study and discuss world issues and the related impact on American foreign policy. The independent nonpartisan council publishes Foreign Affairs a magazine that comes out six times a year along with books and studies by its own scholars. It also sponsors task forces and hosts meetings attended by world leaders government officials and diplomats. Prospective members must be US citizens (native-born or naturalized) and are nominated by an existing member. CFR currently has about 4700 members.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.5%            | -     | 61.1  | 77.5  | 82.9  | 94.2  |
| Net income (\$ mil.)   | -                | -     | (3.7) | 12.7  | 4.4   | 20.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 200   |

**COUNTERPART INTERNATIONAL INC**

2345 CRYSTAL DR STE 301  
ARLINGTON, VA 222024810  
Phone: 571-447-5700  
Fax: -  
Web: www.counterpart.org

CEO: Jeffrey T Lariche  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Counterpart International finds perfect partners to work together in improving the quality of life for communities worldwide. The not-for-profit humanitarian relief organization provides food medical supplies disaster relief technical and economic assistance and training to countries in the former Soviet Union Central Asian republics Southeast Asia Eastern Europe and Africa. It helps to form coalitions of companies governments and grass roots organizations to build schools and hospitals foster micro-businesses and develop tourism in war-torn or disaster-affected areas. Counterpart was founded in 1965 as the Foundation for the Peoples of the South Pacific.

|                        | Annual<br>Growth | 09/07 | 09/08 | 09/09 | 09/15 | 09/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.6%)           | -     | 107.6 | 87.2  | 64.6  | 62.3  |
| Net income (\$ mil.)   | -                | -     | (0.2) | (0.6) | (0.0) | (0.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 45    |

**COUNTY BANK CORP.(LAPEER, MI)**
**NBB: CBNC**

83 West Nepessing St.  
Lapeer, MI 48446  
Phone: 810 664-2977  
Fax: -  
Web: www.lakestonebank.com

CEO: -  
CFO: Joseph H Black  
HR: -  
FYE: December 31  
Type: Public

County Bank Corp is the holding company for Lapeer County Bank & Trust (LCBT) which operates about 10 branches in southeastern Michigan's Lapeer County north of Detroit. Founded in 1902 the bank offers traditional services such as checking and savings accounts CDs IRAs and trust services. LCBT focuses on real estate lending: Commercial and single-family residential mortgages together make up approximately three-quarters of its loan portfolio. The bank also originates business construction municipal land and consumer loans. Its CBC Financial Services subsidiary offers insurance investment and financial planning services.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 17.9%            | 301.8 | 311.9 | 321.5 | 324.2 | 583.8 |
| Net income (\$ mil.)   | 11.7%            | 1.9   | 3.5   | 3.6   | 3.5   | 2.9   |
| Market value (\$ mil.) | 22.9%            | 27.0  | 32.8  | 38.9  | 49.2  | 61.6  |
| Employees              | -                | -     | -     | -     | -     | -     |

**COURIER CORP.**
**NMS: CRRC**

15 Wellman Avenue  
North Chelmsford, MA 01863  
Phone: 978 251-6000  
Fax: -  
Web: www.courier.com

CEO: -  
CFO: -  
HR: -  
FYE: September 27  
Type: Public

Courier dispatches books for playing praying and puzzling over. One of the largest book printers in the US Courier manufactures a variety of books for educational religious and specialty trade publishers and organizations. Most of its business comes from book printing operations which produce more than 175 million books per year and serve more than 500 customers; clients include Bible distributor The Gideons International and publishing giant Pearson. A book publisher itself Courier offers books for niche markets through subsidiaries Creative Homeowner (home and garden topics) Dover Publications (fiction and non-fiction) and Research & Education Association (education materials).

|                        | Annual<br>Growth | 09/10 | 09/11 | 09/12 | 09/13 | 09/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.5%             | 257.1 | 259.4 | 261.3 | 274.9 | 283.3 |
| Net income (\$ mil.)   | 2.3%             | 7.1   | 0.1   | 9.2   | 11.2  | 7.8   |
| Market value (\$ mil.) | (3.2%)           | 167.6 | 79.7  | 139.6 | 181.0 | 147.3 |
| Employees              | (1.3%)           | 1,662 | 1,568 | 1,501 | 1,560 | 1,576 |

**COUSINS PROPERTIES INC**
**NYS: CUZ**

3344 Peachtree Road NE, Suite 1800  
Atlanta, GA 30326-4802  
Phone: 404 407-1000  
Fax: -  
Web: www.cousins.com

CEO: Lillian C. Giornelli  
CFO: Gregg D. Adzema  
HR: Marva Lewis  
FYE: December 31  
Type: Public

Cousins Properties only wants the best office properties in the Deep South. The real estate investment trust (REIT) buys develops and manages Class-A office properties mainly in high-growth markets in the Sunbelt region of the US. Its portfolio includes around 41 office properties with almost 20 million sq. ft. of space in Atlanta Austin Houston and Charlotte. While the REIT also owns a handful of retail centers and apartment complexes in Atlanta it's been winding those down to focus on prime office properties. Cousins Properties also provides property and construction management services and develops properties for third parties.

|                        | Annual<br>Growth | 12/15   | 12/16   | 12/17   | 12/18   | 12/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 14.6%            | 381.6   | 259.2   | 466.2   | 475.2   | 657.5   |
| Net income (\$ mil.)   | 4.6%             | 125.5   | 79.1    | 216.3   | 79.2    | 150.4   |
| Market value (\$ mil.) | 44.6%            | 1,384.0 | 1,248.9 | 1,357.6 | 1,159.4 | 6,046.6 |
| Employees              | 6.5%             | 257     | 279     | 261     | 257     | 331     |

**COVANCE INC.**

NYS: CVD

210 Carnegie Center  
Princeton, NJ 08540  
Phone: 609 452-4440  
Fax: 609 452-9375  
Web: www.covance.com

CEO: Joseph L Herring  
CFO: Alison A Cornell  
HR: -  
FYE: December 31  
Type: Public

Behind every great big drug company stands a great big contract research organization (CRO) and Covance is one of the biggest. Covance helps pharmaceutical and biotech companies worldwide develop new drugs by providing the fullest range of testing services from preclinical investigations all the way through designing and carrying out human clinical trials and conducting post-marketing studies to determine if drugs are safe and/or effective. Services include toxicology studies and biostatistical analysis. Among the company's customers are pharmaceutical biotech and medical device companies. Covance also offers laboratory testing services to companies in the chemical agrochemical and food industries.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.7%          | 1,827.1 | 1,962.6 | 2,038.5 | 2,236.4 | 2,365.8 |
| Net income (\$ mil.)   | (16.7%)       | 196.8   | 175.9   | 68.3    | 132.2   | 94.7    |
| Market value (\$ mil.) | 5.8%          | 2,531.0 | 3,000.6 | 2,826.8 | 2,513.9 | 3,176.5 |
| Employees              | 7.0%          | 9,000   | 10,320  | 10,528  | 11,292  | 11,790  |

**COVANTA HOLDING CORP**

NYS: CVA

445 South Street  
Morristown, NJ 07960  
Phone: 862 345-5000  
Fax: -  
Web: www.covanta.com

CEO: Stephen J. (Steve) Jones  
CFO: Bradford J. (Brad) Helgeson  
HR: -  
FYE: December 31  
Type: Public

Covanta Holding Corporation provides sustainable waste services to municipalities across the US. It treats and recycles municipal solid waste?some 22 million tons annually?into electricity through some 45 energy-from-waste (EfW) mass-burn facilities. Though the company makes most of its revenue from waste management services Covanta also sells electricity (around 10 million megawatt hours in a year) and recycles ferrous and non-ferrous metals as part of its waste treatment process. Beyond the US the company manages some EfW projects in Ireland and Italy.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.7%          | 1,682.0 | 1,645.0 | 1,699.0 | 1,752.0 | 1,868.0 |
| Net income (\$ mil.)   | -             | (2.0)   | 68.0    | (4.0)   | 57.0    | 152.0   |
| Market value (\$ mil.) | (11.6%)       | 2,883.3 | 2,029.2 | 2,043.6 | 2,213.9 | 1,758.0 |
| Employees              | 3.4%          | 3,500   | 3,800   | 3,600   | 3,700   | 4,000   |

**COVENANT HEALTH**

100 FORT SANDERS W BLVD  
KNOXVILLE, TN 379223353  
Phone: 865-531-5555  
Fax: -  
Web: www.covenanthealth.com

CEO: Anthony L Spezia  
CFO: John Geppi  
HR: Jenni Reeves  
FYE: December 31  
Type: Private

Covenant Health has made a pact to provide good health to the good people of Tennessee. The not-for-profit health care system established in 1996 provides a variety of medical services through seven acute care hospitals a psychiatric hospital and a number of specialty outpatient centers offering geriatrics pediatric care cancer services weight management and diagnostics. Covenant Health also operates home health and hospice agencies and a physician practice management company. Covenant Health provides staffing and medical management services to its affiliated facilities and to make itself a really well-rounded health care provider it operates the Covenant Health Federal Credit Union.

|                        | Annual Growth | 12/04 | 12/05   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.6%          | -     | 1,056.9 | 1,246.9 | 1,268.2 | 1,296.5 |
| Net income (\$ mil.)   | -             | -     | 32.5    | 57.7    | 144.5   | (49.1)  |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 2,469   |

**COVENANT HEALTH SYSTEM**

3615 19TH ST  
LUBBOCK, TX 794101209  
Phone: 806-725-1011  
Fax: -  
Web: www.covenanthealth.org

CEO: Richard Parks  
CFO: Denise Saenz  
HR: -  
FYE: June 30  
Type: Private

Covenant Health System ties West Texas and Eastern New Mexico together with quality health care. The health services provider offers some 1100 beds in its five primary acute-care and specialty hospitals; it also manages about a dozen affiliated community hospitals. Covenant Health System part of Providence St. Joseph Health also maintains a network of family health care and medical clinics. Covenant Health System's major facilities are Covenant Medical Center Covenant Specialty Hospital and Covenant Women's and Children's Hospital. The health system also includes some 20 clinics and 50 physician practices and its extensive outreach programs target isolated rural communities with mobile services.

|                        | Annual Growth | 06/07 | 06/08 | 06/09   | 06/13 | 06/15 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (8.3%)        | -     | -     | 1,185.2 | 552.9 | 703.0 |
| Net income (\$ mil.)   | -             | -     | -     | (38.3)  | 35.7  | 76.3  |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 5,000 |

**COVENANT MEDICAL CENTER, INC.**

1447 N HARRISON ST  
SAGINAW, MI 486024727  
Phone: 989-583-0000  
Fax: -  
Web: www.covenanthealthcare.com

CEO: Edward Bruff  
CFO: Mark Gronda  
HR: -  
FYE: June 30  
Type: Private

Covenant Medical Center (operating as Covenant HealthCare) has made a pact with Wolverine Staters to try to keep them in good health. The not-for-profit health care provider operates more than 20 inpatient and outpatient care facilities including its two main Covenant Medical Center campuses. It serves residents in a 20-county area of east-central Michigan with additional facilities in Bay City Frankenmuth and Midland. Specialized care services include cardiovascular health cancer treatment and obstetrics. The regional health care system has more about 650 beds.

|                        | Annual Growth | 06/09 | 06/10 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%          | -     | 508.5 | 566.6 | 536.0 | 579.6 |
| Net income (\$ mil.)   | 6.2%          | -     | 28.1  | 34.3  | 31.3  | 40.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4,000 |

**COVENANT TRANSPORTATION GROUP INC**

NMS: CVTI

400 Birmingham Hwy.  
Chattanooga, TN 37419  
Phone: 423 821-1212  
Fax: 423 821-5442  
Web: www.covenanttransport.com

CEO: David R. Parker  
CFO: Richard B. Cribbs  
HR: Jon Huston  
FYE: December 31  
Type: Public

Truckload freight carrier Covenant Transportation Group (CTG) promises its customers speedy service on long-haul cross-border and regional routes. The company operates a fleet of about 2550 tractors and about 7100 trailers including both dry vans and temperature-controlled units (through its Southern Refrigerated Transport subsidiary). In addition to for-hire transportation Covenant offers dedicated contract carriage (where drivers and equipment are assigned long-term to a customer or route) and freight brokerage services. The company gets business from manufacturers retailers and other transportation companies; among its top customers are Walmart and UPS. Covenant operates primarily in North America.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.3%          | 719.0 | 724.2 | 670.7 | 705.0 | 885.5 |
| Net income (\$ mil.)   | 24.3%         | 17.8  | 42.1  | 16.8  | 55.4  | 42.5  |
| Market value (\$ mil.) | (8.3%)        | 497.9 | 346.9 | 355.2 | 527.6 | 352.6 |
| Employees              | 6.1%          | 4,595 | 4,623 | 4,619 | 4,540 | 5,819 |

**COVER-ALL TECHNOLOGIES, INC.**
**ASE: COVR**

412 Mt. Kemble Avenue, Suite 110C  
Morristown, NJ 07960  
Phone: 973 461-5200  
Fax: -  
Web: www.cover-all.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cover-All Technologies keeps insurers covered. The company offers software and services for carriers agents and brokers in the property/casualty insurance industry. Cover-All's software which the company licenses and offers as a hosted application automates insurance rating and policy issuance. Its My Insurance Center site an Internet-based portal for insurance professionals helps agents with policy quoting rating issuance and billing; provides quick access to policy information; and offers applications for managing insurance agencies. The company also provides product customization data integration and other support services that keep the software up-to-date on industry information and regulations.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.0%             | 14.5  | 17.5  | 17.6  | 16.2  | 20.5  |
| Net income (\$ mil.)   | -                | 3.9   | 3.0   | 1.2   | (5.0) | (2.9) |
| Market value (\$ mil.) | 5.7%             | 29.6  | 42.8  | 47.5  | 32.7  | 37.0  |
| Employees              | 5.7%             | 48    | 82    | 71    | 76    | 60    |

**COVERALL NORTH AMERICA, INC.**

350 SW 12TH AVE  
DEERFIELD BEACH, FL 334423106  
Phone: 561-922-2500  
Fax: -  
Web: www.coverall.com

CEO: -  
CFO: Marilyn Felos  
HR: Kathy Jones  
FYE: December 31  
Type: Private

Coverall North America operating as Coverall Health-Based Cleaning System has commercial cleaning covered. Through more than 90 support centers and 9000 franchisees worldwide (including branches in Asia Australia the Middle East and the Americas) the company offers franchises that provides janitorial services to retail locations office buildings health care facilities manufacturing plants government facilities schools and airports. Services include routine cleaning decontamination cleaning carpet cleaning restroom sanitation and floor restoration. Prominent customers have included Fed Ex the United States Postal Service Orkin and Schenker. The company was founded in 1985.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 6.0%             | -     | -     | 50.1  | 53.4  | 56.3  |
| Net income (\$ mil.)   | 201.3%           | -     | -     | 1.5   | 6.7   | 13.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 476   |

**COVISINT CORPORATION**

26533 EVERGREEN RD # 500  
SOUTHFIELD, MI 480764234  
Phone: 248-483-2000  
Fax: -  
Web: www.covisint.com

CEO: Mark J Barrenechea  
CFO: John Doolittle  
HR: -  
FYE: March 31  
Type: Private

Covisint keeps things copacetic between buyers and suppliers partners and customers with its enterprise and supply chain software. The company provides cloud-based systems for integrating business information and processes between links in the supply chain. The Compuware subsidiary offers industry-tailored products and services to customers in the automotive energy financial services and health care sectors. Customers which include a number of major car manufacturers use its products to share applications with registered users automate partner lifecycle administration and management and create partner portals for information exchange and data messaging. Covisint agreed to sell to Open Text in 2017.

|                        | Annual<br>Growth | 03/13 | 03/14 | 03/15  | 03/16  | 03/17  |
|------------------------|------------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | (10.9%)          | -     | -     | 88.5   | 76.0   | 70.2   |
| Net income (\$ mil.)   | -                | -     | -     | (38.6) | (14.9) | (12.7) |
| Market value (\$ mil.) | -                | -     | -     | -      | -      | -      |
| Employees              | -                | -     | -     | -      | -      | 382    |

**COWAN SYSTEMS, LLC**

4555 HOLLINS FERRY RD  
BALTIMORE, MD 212274610  
Phone: 410-247-0800  
Fax: -  
Web: www.cowan-systems.com

CEO: Dennis Morgan  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Not cowed by competition from bigger transportation companies Cowan Systems provides truckload freight transportation primarily in the eastern half of the US. The company's coverage area includes the mid-Atlantic states the Midwest New England and the southeastern US. Cowan has about 2000 tractors and 5000 trailers and its largest customer is Coca-Cola Enterprises. The company arranges the transportation of freight through its logistics unit. Other offerings include ground transportation of airfreight between airports and dedicated contract carriage in which drivers and equipment are assigned to a customer long-term.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 421.0 | 435.0 | 434.0 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 0.0   | 21.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,250 |

**COWEN INC**
**NMS: COWN**

599 Lexington Avenue  
New York, NY 10022  
Phone: 646 562-1000  
Fax: -  
Web: www.cowen.com

CEO: Peter A. Cohen  
CFO: Stephen A. Lasota  
HR: -  
FYE: December 31  
Type: Public

The Cowen Group aims to herd its clients' investments in the right direction. The firm along with its subsidiaries offers alternative investment management research investment banking and sales and trading services. Its Ramius arm with some \$12.5 billion of assets under management handles alternative investments while another subsidiary Cowen and Company represents the firm's investment banking and brokerage practice which mainly entails strategic advisory and corporate finance services for small to midsize companies. Cowen Group offers expanded trading operations through LaBranche & Co. a market maker for options exchange-traded funds and futures.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18 |
|------------------------|------------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | 22.6%            | 427.8 | 464.6 | 471.6  | 658.8  | 966.9 |
| Net income (\$ mil.)   | (28.9%)          | 167.2 | 43.7  | (19.3) | (60.9) | 42.8  |
| Market value (\$ mil.) | 29.1%            | 136.5 | 108.9 | 440.8  | 388.2  | 379.4 |
| Employees              | 16.2%            | 664   | 769   | 843    | 1,124  | 1,212 |

**COX COMMUNICATIONS INC.**

1400 Lake Hearn Dr.  
Atlanta GA 30319  
Phone: 404-843-5000  
Fax: 949-595-7913  
Web: www.charisibrands.com

CEO: Patrick J Esser  
CFO: Mark F Bowser  
HR: -  
FYE: December 31  
Type: Subsidiary

Cox Communications carries the full complement of cable capacity. The company provides basic cable service to more than 6 million customers including about 3 million digital cable subscribers and 3.5 million Internet access subscribers in 15 states making it the third-largest US cable company behind Comcast and Time Warner Cable. Cox also provides telephone service as a competitive local-exchange carrier (CLEC). In addition Cox offers voice and data communications services to businesses and has investments in television programming and broadband technology companies. Cox Communications is a subsidiary of media conglomerate Cox Enterprises.

**CPA2BIZ INC.**

100 Broadway 6th Fl.  
New York NY 10005  
Phone: 646-233-5000  
Fax: 646-233-5090  
Web: www.cpa2biz.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Subsidiary

CPA2Biz wants to help certified public accountants make their practices perfect. As the for-profit marketing arm of the American Institute of Certified Public Accountants (AICPA) the company offers resources to accounting professionals that include continuing professional education career resources online literature and other products and services. CPA2Biz markets its offerings nationwide through catalogs direct mail conferences specialty brochures e-newsletters e-mail Webcasts and industry tradeshow. It also offers member clients special programs such as small business banking through JPMorgan Chase payroll through Paychex and bill pay services through Bill.com.

**CPG INTERNATIONAL INC.**

888 N. Keyser Ave.  
Scranton PA 18504  
Phone: 570-558-8000  
Fax: 570-346-4122  
Web: www.cpgint.com

CEO: Jesse Singh  
CFO: Ralph Nicoletti  
HR: -  
FYE: December 31  
Type: Private

When it comes to CPG's building products appearance is key. Through its AZEK Scranton and Vycom operating segments CPG is a leading manufacturer of synthetic building products and other materials used in residential remodeling and construction as well as by commercial and industrial clients in the US and Canada. Its core AZEK unit manufactures PVC-based residential products such as trim deck rail moulding and porch materials made to look like wood and other natural materials. CPG's Scranton unit makes polyurethane bathroom partitions and lockers for commercial and institutional end-users while Vycom makes PVC plastic sheeting for industrial uses. CPG filed to go public in 2011.

**CPI AEROSTRUCTURES, INC.**

ASE: CVU

91 Heartland Blvd.  
Edgewood, NY 11717  
Phone: 631 586-5200  
Fax: -  
Web: www.cpiaero.com

CEO: Douglas McCrosson  
CFO: Dan Azmon  
HR: Kelly Linden  
FYE: December 31  
Type: Public

To build an aircraft some assembly is required and CPI Aerostructures is ready. CPI Aero delivers contract production of structural aircraft subassemblies chiefly for the US Air Force and other US military customers. Military products include skin panels flight control surfaces leading edges wing tips engine components cowl doors and nacelle and inlet assemblies. The lineup is used on military aircraft such as the C-5A Galaxy and C-130 Hercules cargo jets E-3 Sentry AWACS jet and T-38 Talon jet trainer. As a subcontractor to OEMs CPI Aero also makes aprons and engine mounts for commercial aircraft such as business jets. Government prime and subcontracts represent a majority of CPI Aero's sales

|                        | Annual Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.6%         | 39.7   | 100.2 | 81.3  | 81.3  | 83.9  |
| Net income (\$ mil.)   | -             | (25.2) | 5.0   | (3.6) | 5.8   | 2.2   |
| Market value (\$ mil.) | (11.1%)       | 119.6  | 114.0 | 108.4 | 104.9 | 74.6  |
| Employees              | 0.0%          | 281    | 280   | 259   | 230   | 281   |

**CPI INTERNATIONAL INC.**

5580 Skylane Blvd.  
Santa Rosa CA 95403  
Phone: 707-525-5788  
Fax: 707-545-7901  
Web: www.cpii.com

CEO: Robert A Fickett  
CFO: Robert J Kemp  
HR: Marina Remmel  
FYE: September 30  
Type: Private

CPI International makes broadcast and wireless components such as satellite communications transmitters amplifiers sensors X-ray equipment power supplies transmitters and microwave components. Its radio-frequency (RF) and microwave components go into a great deal of military hardware including Aegis-class cruisers and destroyers Patriot missile systems and fighter aircraft. The company serves clients in about 90 countries from sales and service offices across the US Europe Canada and Japan. In 2011 investment firm Veritas Capital took the company private in a transaction valued at around \$525 million.

**CPS ENERGY**

145 NAVARRO ST  
SAN ANTONIO, TX 782052934  
Phone: 210-353-2222  
Fax: -  
Web: www.cpsenergy.com

CEO: Doyle N. Benezby  
CFO: Delores Lenzy-Jones  
HR: -  
FYE: January 31  
Type: Private

CPS Energy (formerly City Public Service of San Antonio) serves more than 765,000 electricity customers and 335,000 natural gas customers in the greater San Antonio Texas area. The utility operates in a 1,514-square-mile service territory and has a generating capacity of more than 6,570 MW from its 16 fossil-fueled power plants. It also owns interests in the South Texas Project (STP) nuclear power plant and wind and solar power projects. As a municipally-owned utility CPS Energy is exempt from retail competition in Texas.

|                        | Annual Growth | 01/08 | 01/09 | 01/10   | 01/11   | 01/12   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%          | -     | -     | 1,930.9 | 2,068.7 | 2,258.4 |
| Net income (\$ mil.)   | (55.5%)       | -     | -     | 107.6   | 78.8    | 21.3    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 3,743   |

**CPS TECHNOLOGIES CORP**

NAS: CPSH

111 South Worcester Street  
Norton, MA 02766-2102  
Phone: 508 222-0614  
Fax: -  
Web: www.alsic.com

CEO: Grant C Bennett  
CFO: Ralph M Norwood  
HR: -  
FYE: December 29  
Type: Public

CPS Technologies makes thermal management components for electronics using aluminum silicon carbide (AlSiC) metal matrix composites. Products include substrates baseplates and heat spreaders that are used by customers in motor controller and wireless communications component applications. CPS is working with the US Army on using its composite technology in armor for military vehicles. The company also licenses its technology to other manufacturers; revenue from licenses and royalties however has dwindled away to virtually nothing. CPS Technologies makes more than two-thirds of its sales to locations outside the US although the majority of its customers are actually based in the US.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.7%)        | 23.1  | 21.8  | 15.4  | 14.6  | 21.6  |
| Net income (\$ mil.)   | -             | 1.0   | 0.5   | (0.5) | (1.7) | (3.7) |
| Market value (\$ mil.) | (22.7%)       | 39.0  | 33.0  | 24.7  | 21.9  | 13.9  |
| Employees              | 0.0%          | 156   | 150   | 104   | 143   | 156   |

**CRA INTERNATIONAL INC**
**NMS: CRAI**

200 Clarendon Street  
Boston, MA 02116-5092  
Phone: 617 425-3000  
Fax: 617 425-3132  
Web: www.crai.com

CEO: Paul A. Maleh  
CFO: Chad Holmes  
HR: -  
FYE: December 29  
Type: Public

CRA International doing business as Charles River Associates employs nearly 700 consultants offering economic financial and management counsel to corporate clients attorneys government agencies and other clients. Practices are organized into two areas. Litigation Regulatory and Financial Consulting advises on topics such as antitrust and competition damages valuation financial accounting and insurance economics. Management Consulting focus areas include auctions and competitive bidding business strategy and enterprise risk management. Charles River Associates has about 20 offices mainly in North America but also in Europe. Most business is conducted in the US. The firm was founded in 1965.

|                        | Annual<br>Growth | 01/15 | 01/16* | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 10.9%            | 306.4 | 303.6  | 324.8 | 370.1 | 417.6 |
| Net income (\$ mil.)   | 18.1%            | 13.6  | 7.7    | 12.9  | 7.6   | 22.5  |
| Market value (\$ mil.) | 10.5%            | 243.2 | 149.4  | 293.2 | 360.1 | 327.8 |
| Employees              | 15.1%            | 451   | 511    | 540   | 631   | 687   |

\*Fiscal year change

**CRACKER BARREL OLD COUNTRY STORE, INC.**
**NMS: CBRL**

305 Hartmann Drive  
Lebanon, TN 37087-4779  
Phone: 615 444-5533  
Fax: -  
Web: www.cbirlgroup.com

CEO: Sandra B. (Sandy) Cochran  
CFO: Jill M. Golder  
HR: Mike Schouder  
FYE: August 02  
Type: Public

This company has gotten ahead in the restaurant business by holding onto a bit of the past. Cracker Barrel Old Country Store owns and operates about 655 of its flagship restaurants known for their country kitsch rustic decor and down-home cooking. The eateries located mostly along interstate highways in about 45 states offer mostly standard American fare such as chicken ham and roast beef dishes but they are most popular as breakfast spots. Each Cracker Barrel location features a retail area selling artifacts of Americana such as glassware cookware and candies. It also operates a small number of Holler & Dash Biscuit House locations and holds a non-controlling stake in entertainment venue chain Punch Bowl Social.

|                        | Annual<br>Growth | 07/15   | 07/16   | 07/17*  | 08/18   | 08/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.0%             | 2,842.3 | 2,912.4 | 2,926.3 | 3,030.4 | 3,072.0 |
| Net income (\$ mil.)   | 8.0%             | 163.9   | 189.3   | 201.9   | 247.6   | 223.4   |
| Market value (\$ mil.) | 3.2%             | 3,652.8 | 3,785.6 | 3,738.9 | 3,501.1 | 4,142.5 |
| Employees              | 0.3%             | 72,000  | 73,000  | 73,000  | 73,000  | 73,000  |

\*Fiscal year change

**CRAFT BREW ALLIANCE INC**
**NMS: BREW**

929 North Russell Street  
Portland, OR 97227-1733  
Phone: 503 331-7270  
Fax: -  
Web: www.craftbrew.com

CEO: Andrew J. (Andy) Thomas  
CFO: Joseph K. (Joe) Vanderstelt  
HR: -  
FYE: December 31  
Type: Public

Competing with the big boys is more effective in an alliance. The Craft Brew Alliance brings together Redhook Ale Brewery (Seattle) Widmer Brothers Brewing (Portland) and Kona Brewing (Kona Hawaii) to brew market and sell their beers throughout the US and in international markets. The Alliance divides its business between beer comprising brewing and selling craft beers and pubs and other operations including five pubs four of which neighbor its breweries. Its lineup offers year-round and flagship brands (Pilsner Hefeweizen Longboard Lager). The Alliance competes against big beer makers and works with them. Its beers are distributed through an agreement with Anheuser-Busch which owns about 32% of the Alliance.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.8%             | 200.0 | 204.2 | 202.5 | 207.5 | 206.2 |
| Net income (\$ mil.)   | 7.7%             | 3.1   | 2.2   | (0.3) | 9.5   | 4.1   |
| Market value (\$ mil.) | 1.8%             | 258.6 | 162.2 | 327.6 | 372.1 | 277.4 |
| Employees              | (4.1%)           | 785   | 820   | 800   | 665   | 665   |

**CRAFTMADE INTERNATIONAL INC.**
**PINK SHEETS: CRFT**

650 S. Royal Ln. Ste. 100  
Coppell TX 75019-3810  
Phone: 972-393-3800  
Fax: 972-304-3754  
Web: www.craftmade.com

CEO: Jean Liu  
CFO: -  
HR: Jack Grandel  
FYE: June 30  
Type: Public

Craftmade International is no celebrity but it is accustomed to fans and bright lights. The company designs manufactures and distributes Craftmade brand ceiling fans as well as lights for home use. Through its subsidiaries — Woodard Prime/Home Impressions and Trade Source International — it sells more than 80 fan models separate light kits doorbells and accessories. It also offers bathstrip and outdoor lighting lamps and Woodard brand outdoor furniture. Asian manufacturers produce most Craftmade lines sold to specialty retailers and mass merchandisers including Lowe's (31% of revenues) and Costco (7%). Craftmade also owns a 50% stake in Design Trends a Chinese distributor of lamps and shades.

**CRANE CO.**
**NYS: CR**

100 First Stamford Place  
Stamford, CT 06902  
Phone: 203 363-7300  
Fax: -

CEO: Max H. Mitchell  
CFO: Richard A. (Rich) Maue  
HR: Christopher Lawrence  
FYE: December 31  
Type: Public

Crane Co. designs and manufactures a wide range of highly technical engineered products. Its two main businesses are Fluid Handling which makes a variety of valves and pumps and Payment & Merchandising Technologies which makes vending machines and other systems with currency validation at their core. Crane's two other units make fiberglass reinforced plastic as well as seats pumps and landing gear components for the aerospace industry. A toxic legacy of using asbestos in its seals continues to dog Crane Co: Successful lawsuits against Crane have cost it more than \$600 million over the years and continue to this day. Crane operates in more than two dozen countries and traces its roots to 1855.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.4%             | 2,925.0 | 2,740.5 | 2,748.0 | 2,786.0 | 3,345.5 |
| Net income (\$ mil.)   | 14.9%            | 192.7   | 228.9   | 122.8   | 171.8   | 335.6   |
| Market value (\$ mil.) | 5.3%             | 3,493.1 | 2,846.9 | 4,291.7 | 5,309.3 | 4,295.3 |
| Employees              | 1.5%             | 11,300  | 11,200  | 11,000  | 10,600  | 12,000  |

**CRAWFORD & CO.**
**NYS: CRD A**

5335 Triangle Parkway  
Peachtree Corners, GA 30092  
Phone: 404 300-1000  
Fax: -  
Web: www.crawfordandcompany.com

CEO: Geoff B. Piggot  
CFO: W. Bruce Swain  
HR: -  
FYE: December 31  
Type: Public

Crawford & Company is an international insurance services firm that provides claims adjustment and risk management services to insurers and self-insured companies. As the world's largest independent provider of such services to the risk management and insurance industries the firm offers workers' compensation and property/casualty claims investigation evaluation and resolution; statistical and financial reporting; and medical case management. Its subsidiaries provide class-action settlement services property damage repairs and computer-based risk management information services. Founded in 1941 Crawford & Company boasts more than 700 offices in more than 70 countries.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.0%)           | 1,217.0 | 1,241.5 | 1,177.6 | 1,163.7 | 1,123.0 |
| Net income (\$ mil.)   | (4.0%)           | 30.6    | (45.5)  | 36.0    | 27.7    | 26.0    |
| Market value (\$ mil.) | 1.0%             | 474.2   | 280.5   | 524.0   | 470.3   | 492.5   |
| Employees              | 0.4%             | 8,841   | 8,941   | 9,190   | 8,800   | 9,000   |

**CRAWFORD UNITED CORP**

NBB: CRAW A

10514 Dupont Avenue  
Cleveland, OH 44108  
Phone: 216 541-8060  
Fax: -  
Web: www.hickok-inc.com

CEO: Brian E Powers  
CFO: Kelly J Marek  
HR: Lesley Younger  
FYE: December 31  
Type: Public

Like "Wild Bill" of Wild West lore Hickok is quite comfortable shooting it out with competitors on its own measured road to success. The company manufactures testing equipment used by automotive technicians to repair cars. Hickok also makes instruments indicators and gauges for manufacturers of aircraft and locomotives. While Ford and General Motors traditionally were the company's largest customers its biggest customer now is Environmental Systems Products (ESP) at 53% of sales. Hickok sells products primarily in the US. In 2019 Hickok bought Data Genomix which develops social media marketing applications for political legal and recruiting campaigns. The companies are based in Cleveland Ohio.

|                        | Annual Growth | 09/15 | 09/16 | 09/17* | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 124.7%        | 5.9   | 6.6   | 23.8   | 11.8  | 66.4  |
| Net income (\$ mil.)   | -             | (0.1) | 4.6   | 1.4    | 0.5   | 3.6   |
| Market value (\$ mil.) | 119.6%        | 2.7   | 4.9   | 25.6   | 28.5  | 28.6  |
| Employees              | 49.1%         | 83    | 95    | 180    | 200   | 275   |

\*Fiscal year change

**CRAY INC**

NMS: CRAY

901 Fifth Avenue, Suite 1000  
Seattle, WA 98164  
Phone: 206 701-2000  
Fax: -  
Web: www.cray.com

CEO: Peter J Ungaro  
CFO: Brian C Henry  
HR: -  
FYE: December 31  
Type: Public

Cray makes computers that aren't just good — they're super. Its massively parallel and vector supercomputers provide the firepower behind research ranging from weather forecasting and scientific research to design engineering and classified government projects. The company also sells its own and third-party high-performance data storage products and provides maintenance and support services. Cray's largest customer is the US government which accounts for more than half of sales. Cray also targets academic institutions and industrial companies. Around two-thirds of sales come from customers in the US.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16 | 12/17   |
|------------------------|---------------|---------|---------|---------|-------|---------|
| Sales (\$ mil.)        | (7.0%)        | 525.7   | 561.6   | 724.7   | 629.8 | 392.5   |
| Net income (\$ mil.)   | -             | 32.2    | 62.3    | 27.5    | 10.6  | (133.8) |
| Market value (\$ mil.) | (3.1%)        | 1,111.2 | 1,395.2 | 1,313.1 | 837.6 | 979.3   |
| Employees              | 5.1%          | 1,042   | 1,138   | 1,282   | 1,312 | 1,273   |

**CREATIVE GROUP INC.**

619 N LYNNDALE DR  
APPLETON, WI 54914-3087  
Phone: 920-739-8850  
Fax: -  
Web: www.creativegroupinc.com

CEO: Ronald Officer  
CFO: Martin Van Stippen  
HR: -  
FYE: September 30  
Type: Private

Creative Group Inc. has devoted its energy towards business improvement. The company provides a variety of marketing services specializing in building and managing incentive programs and planning corporate meetings and events. The company's incentive programs target sales reseller and employees offering travel merchandise and gift certificates as rewards for good performance. Creative Group also offers personal travel services including travel planning and emergency services that benefit from the company's large corporate travel business.

|                        | Annual Growth | 09/08 | 09/09 | 09/10 | 09/11 | 09/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.0%          | -     | 80.0  | 80.0  | 80.0  | 80.0  |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 173   |

**CREATIVE REALITIES INC**

NAS: CREX

13100 Magisterial Drive, Suite 100  
Louisville, KY 40223  
Phone: 502 791-8800  
Fax: -  
Web: www.cri.com

CEO: Richard Mills  
CFO: Will Logan  
HR: -  
FYE: December 31  
Type: Public

Wireless Ronin Technologies makes the signs of the time. The company's Ronin-Cast electronic display products combine digital media players video monitors and wireless networking systems to enable the remote distribution of video marketing materials. Its digital signage is used for corporate logos and branding promotional displays interactive touchscreens movie theater schedules and restaurant menus. Wireless Ronin serves the automotive financial services gaming restaurant and retail industries among others. Customers include Chrysler Canada Carnival Ford KFC Thomson Reuters and Travelocity.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 13.8%         | 13.4  | 11.5  | 13.7  | 17.7  | 22.5   |
| Net income (\$ mil.)   | -             | (3.8) | (8.0) | (5.9) | (7.0) | (10.6) |
| Market value (\$ mil.) | 54.5%         | 3.9   | 2.4   | 3.0   | 3.1   | 22.2   |
| Employees              | 16.1%         | 66    | 59    | 70    | 100   | 120    |

**CREDIT ACCEPTANCE CORP (MI)**

NMS: CACC

25505 West Twelve Mile Road  
Southfield, MI 48034-8339  
Phone: 248 353-2700  
Fax: -

CEO: Brett A. Roberts  
CFO: Kenneth S. Booth  
HR: -  
FYE: December 31  
Type: Public

In the world of Credit Acceptance Corporation (CAC) to purchase a car is not an impossible dream for problem borrowers. CAC makes the effort a reality. Working with more than 55000 independent and franchised automobile dealers in the US CAC provides capital for auto loans to people with substandard credit. The company also provides other services to dealers including payment servicing receivables management marketing and service contracts. CAC which concentrates its operations in a handful of US states typically funds about 1.5 million auto loans per year.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.5%         | 723.5   | 825.3   | 969.2   | 1,110.0 | 1,285.8 |
| Net income (\$ mil.)   | 21.2%         | 266.2   | 299.7   | 332.8   | 470.2   | 574.0   |
| Market value (\$ mil.) | 29.3%         | 2,588.0 | 4,060.5 | 4,126.7 | 6,137.2 | 7,243.0 |
| Employees              | 11.9%         | 1,303   | 1,425   | 1,609   | 1,817   | 2,040   |

**CREDIT SUISSE (USA) INC**

Eleven Madison Avenue  
New York, NY 10010  
Phone: 212 325-2000  
Fax: -

CEO: Brady W Dougan  
CFO: David C Fisher  
HR: -  
FYE: December 31  
Type: Public

Credit Suisse (USA) is one of the top US investment banks offering advisory services on mergers and acquisitions raising capital securities underwriting and trading research and analytics and risk management products. Clients include corporations governments institutional investors such as hedge funds and private individuals. The company provides asset management services through Credit Suisse Private Equity; while Credit Suisse Private Banking USA offers wealth services to the rich throughout the country. Credit Suisse (USA) is a wholly owned subsidiary of Swiss banking powerhouse Credit Suisse Group and part of Credit Suisse Americas which includes North and South America and the Caribbean.

|                        | Annual Growth | 12/03   | 12/04   | 12/05   | 12/11   | 12/12    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 8.3%          | 4,993.0 | 6,341.0 | 7,025.0 | 6,738.0 | 10,232.0 |
| Net income (\$ mil.)   | 5.0%          | 1,329.0 | 787.0   | 127.0   | (272.0) | 2,063.0  |
| Market value (\$ mil.) | 0.0%          | 0.1     | 0.1     | 0.1     | -       | -        |
| Employees              | 11.9%         | 8,706   | 9,344   | 10,899  | -       | -        |

**CREDITRISKMONITOR.COM, INC.**
**NBB: CRMZ**

704 Executive Boulevard, Suite A  
Valley Cottage, NY 10989  
Phone: 845 230-3000  
Fax: -  
Web: www.creditriskmonitor.com

CEO: Jerome S Flum  
CFO: Lawrence Fensterstock  
HR: -  
FYE: December 31  
Type: Public

Need to monitor credit risk? CreditRiskMonitor.com (also called CRMZ) provides online financial information and news about some 40000 public companies worldwide marketing the service to corporate credit managers who use the data to make credit decisions. Subscribers get access to such information as company background financial statements trend reports and comparative analysis in addition to proprietary credit scores. The firm also provides access to information on more than 6 million public and private US companies through affiliations with third-party providers. CreditRiskMonitor.com was formed in 1999 after buying Market Guide's credit information database.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.3%             | 12.2  | 12.5  | 12.8  | 13.4  | 13.9  |
| Net income (\$ mil.)   | -                | 0.4   | 0.5   | 0.1   | 0.0   | (0.2) |
| Market value (\$ mil.) | (6.6%)           | 26.8  | 27.0  | 33.2  | 18.8  | 20.4  |
| Employees              | 5.0%             | 79    | 83    | 98    | 102   | 96    |

**CREDO PETROLEUM CORPORATION**
**NASDAQ: CREO**

1801 Broadway Ste. 900  
Denver CO 80202-3837  
Phone: 303-297-2200  
Fax: 303-297-2204  
Web: www.credopetroleum.com

CEO: Michael D Davis  
CFO: Chris Nines  
HR: -  
FYE: October 31  
Type: Public

CREDO Petroleum believes strongly in fossil fuels: It explores for produces and markets natural gas and crude oil in the US Gulf Coast Midcontinent and Rocky Mountain regions. The company has traditionally concentrated on shallow and medium-depth properties (7000-9000 ft.) but in recent years it has launched projects in Kansas and South Texas (where it is drilling to well depths ranging from 10000 to 17000 ft.). Subsidiary United Oil operates the company's properties in Oklahoma and CREDO Petroleum's other subsidiary SECO Energy owns royalty interests in the Rocky Mountains. In 2012 the company was acquired by the Forestar Group for about \$146 million.

**CREE INC**
**NMS: CREE**

4600 Silicon Drive  
Durham, NC 27703  
Phone: 919 407-5300  
Fax: 919 313-5615  
Web: www.cree.com

CEO: Charles M. Swoboda  
CFO: Michael E. McDevitt  
HR: -  
FYE: June 30  
Type: Public

Cree has its name in lights. Its blue green and near-ultraviolet light-emitting diodes (LEDs) — made from silicon carbide (SiC) and gallium nitride (GaN) — are used in dashboard lights architectural light fixtures market tickers and video screens. Cree also sells SiC wafers which work better at higher temperatures and voltages than other silicon devices and SiC and GaN materials. In addition it offers lighting systems (both LED and traditional) as well as power and radio-frequency (RF) products such as Schottky diodes and transistors. The company makes most of its products at plants in the US (North Carolina Wisconsin) and China. More than 50% of sales come from outside the US.

|                        | Annual<br>Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (9.8%)           | 1,632.5 | 1,616.6 | 1,473.0 | 1,493.7 | 1,080.0 |
| Net income (\$ mil.)   | -                | (64.1)  | (21.5)  | (98.1)  | (280.0) | (375.1) |
| Market value (\$ mil.) | 20.1%            | 2,877.4 | 2,547.0 | 2,701.5 | 5,079.1 | 5,987.1 |
| Employees              | (4.5%)           | 6,387   | 6,237   | 6,039   | 6,796   | 5,319   |

**CREIGHTON ALEGENT HEALTH**

12809 W DODGE RD  
OMAHA, NE 681542155  
Phone: 402-343-4300  
Fax: -  
Web: www.chihealth.com

CEO: Cliff Robertson  
CFO: Jeanette Wojtalewicz  
HR: -  
FYE: June 30  
Type: Private

CHI Health (formerly Alegent Creighton Health) pledges allegiance to medical well-being in its corner of the Midwest. The not-for-profit health care system operates 15 hospitals with about 3000 beds in Omaha and surrounding communities in eastern Nebraska and southwestern Iowa including Bergan Mercy Medical Center and Immanuel Medical Center. Alegent Creighton Health's hospitals provide specialty services including cardiovascular orthopedic and cancer care; it also operates psychiatric long-term care home health and outpatient centers. The health system is sponsored by Catholic Health Initiatives and is affiliated with Creighton University.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/15   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | (0.9%)           | -     | -     | -     | 525.4 | 516.5   |
| Net income (\$ mil.)   | -                | -     | -     | -     | 63.9  | (148.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 8,600   |

**CREIGHTON UNIVERSITY**

2500 CALIFORNIA PLZ  
OMAHA, NE 681780002  
Phone: 402-280-2900  
Fax: -  
Web: www.mycrighton.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Consistently ranked among the top universities in the Midwest Creighton University is a Jesuit Catholic university with an enrollment of approximately 8000 undergraduate graduate and professional students. With a student-to-faculty ratio of 11:1 it offers more than 70 majors through nine schools and colleges including institutions focused on arts and sciences business law medicine dentistry pharmacy and nursing. Its 130-acre campus is adjacent to the downtown business district of Omaha Nebraska. Creighton University was founded in 1878 and named after Omaha businessman Edward Creighton.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12  | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 8.6%             | -     | 414.8 | 419.7  | 407.9 | 531.1 |
| Net income (\$ mil.)   | 7.9%             | -     | 79.7  | (28.6) | 84.5  | 100.1 |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 5,000 |

**CRESCENT FINANCIAL BANCSHARES INC.**
**NASDAQ: CRFN**

3600 Glenwood Ave. Ste. 300  
Raleigh NC 27612  
Phone: 919-659-9000  
Fax: 919-460-2512  
Web: www.crescentstatebank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

This Crescent helps your financial health take shape. Crescent Financial Bancshares is the holding company for Crescent State Bank which operates some 15 branches in central North Carolina. The bank focuses on serving businesses business owners and professionals. It offers standard products and services including checking and savings accounts CDs and credit cards. Commercial mortgages make up more than half of the company's loan portfolio; the bank also writes construction loans commercial and industrial loans home equity loans and residential mortgages. Through Crescent Investment Services it offers financial planning products and services.



**CREST OPERATIONS, LLC**

4725 HIGHWAY 28 E  
PINEVILLE, LA 713604730  
Phone: 318-448-0274  
Fax: -  
Web: www.crestoperations.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Crest Operations part of Crest Industries distributes and installs electrical substations and transmission products for electric power generation and utility customers worldwide through its DIS-TRAN and Beta Engineering subsidiaries. Other subsidiaries grow pine and hardwood trees in Louisiana and Texas (Crest Natural Resources) and make wooden utility poles and cross arms. Crest's Mid-State Supply Company subsidiary is a Louisiana-based distributor of electrical products that has showrooms for appliances and lighting. Crest Operations was founded in 1958.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%          | -     | 255.5 | 254.7 | 278.8 | 273.9 |
| Net income (\$ mil.)   | -             | -     | 14.2  | 5.6   | (5.5) | (4.9) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**CRESTED BUTTE LLC**

12 Snowmass Rd.  
Mt. Crested Butte CO 81225  
Phone: 970-349-2333  
Fax: 970-349-2250  
Web: www.skicb.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Whether it's cross country or downhill this butte is made for skiing. Crested Butte is a leading Colorado ski operator that owns the Crested Butte Mountain Resort within the Gunnison National Forest and the Elk Mountain Range. The ski resort offers more than 1100 acres of skiable terrain 16 lifts and a full range of accommodations and amenities. Crested Butte has hosted such events as Colorado's first X Games the US Extreme Freeskiing Championships and the Elk Mountain Grand Traverse. CNL Lifestyle Properties a real estate investment trust affiliated with CNL Financial Group owns the resort property and leases it to Triple Peaks a ski operator controlled by husband and wife team Tim and Diane Mueller.

**CRESTWOOD MIDSTREAM PARTNERS LP**

700 LOUISIANA ST STE 2550  
HOUSTON, TX 770022756  
Phone: 832-519-2200  
Fax: -

CEO: Robert G Phillips  
CFO: Robert T Halpin  
HR: -  
FYE: December 31  
Type: Private

The middle of the oil and gas stream is best for Crestwood Midstream Partners (formerly Quicksilver Gas Services). The company gathers and processes natural gas and natural gas liquids from the Barnett Shale formation near Fort Worth Texas. Crestwood Midstream Partners' assets include a pipeline and a processing plant with 200 million cu. ft. a day capacity a processing unit at the existing plant extensions to the existing pipeline and pipelines in other drilling areas in Texas. In 2013 it merged with Inergy Midstream to become an \$8 billion midstream entity.

|                        | Annual Growth | 12/12 | 12/13  | 12/14   | 12/15     | 12/16   |
|------------------------|---------------|-------|--------|---------|-----------|---------|
| Sales (\$ mil.)        | 56.4%         | -     | 658.6  | 2,565.5 | 2,632.8   | 2,520.5 |
| Net income (\$ mil.)   | -             | -     | (15.1) | (21.9)  | (1,410.6) | (197.5) |
| Market value (\$ mil.) | -             | -     | -      | -       | -         | -       |
| Employees              | -             | -     | -      | -       | -         | 1,300   |

**CRETE CARRIER CORPORATION**

400 NW 56TH ST  
LINCOLN, NE 685288843  
Phone: 800-998-4095  
Fax: -  
Web: www.cretecarrier.com

CEO: Tonn Ostergard  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Holding company Crete Carrier Corporation's flagship business Crete Carrier provides dry van truckload freight transportation services in the 48 contiguous states. It operates from some two dozen terminals mainly in the mid-western and south-eastern US. The company's Shaffer Trucking unit transports temperature-controlled cargo and Hunt Transportation (no relation to J.B. Hunt Transport Services) hauls heavy equipment and other cargo on flatbed trailers. Overall the companies operate more than 5400 tractors and 13000 trailers. Family-owned Crete Carrier was founded in 1966 by chairman Duane Acklie; president and CEO Tonn Ostergard is his son-in-law.

|                        | Annual Growth | 09/13 | 09/14   | 09/15 | 09/16 | 09/18   |
|------------------------|---------------|-------|---------|-------|-------|---------|
| Sales (\$ mil.)        | 2.7%          | -     | 1,034.1 | 0.0   | 984.1 | 1,150.6 |
| Net income (\$ mil.)   | 2.3%          | -     | 127.1   | 0.0   | 95.8  | 139.2   |
| Market value (\$ mil.) | -             | -     | -       | -     | -     | -       |
| Employees              | -             | -     | -       | -     | -     | 6,000   |

**CREXENDO INC**
**NBB: CXDO**

1615 South 52nd Street  
Tempe, AZ 85281  
Phone: 602 714-8500  
Fax: -  
Web: www.crexendo.com

CEO: Steven G Mihaylo  
CFO: Ron Vincent  
HR: -  
FYE: December 31  
Type: Public

Crexendo (formerly iMergent) would like to help increase the volume on your e-commerce business. Catering to home-based small and medium-sized businesses the company's cloud-based software helps merchants create manage and promote their e-commerce website and process orders. Premium services include site and logo design supplier integration and search engine optimization. The company has primarily used training seminars around the country to sell its products to aspiring e-commerce mavens but hopes to open more sales channels. More than 90% of sales come from customers in North America (US and Canada). Chairman and CEO Steven Mihaylo founder and former CEO of Inter-Tel owns more than a third of Crexendo.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.9%         | 7.6   | 7.8   | 9.1   | 10.4  | 11.9  |
| Net income (\$ mil.)   | -             | (6.4) | (4.5) | (2.8) | (1.0) | (0.2) |
| Market value (\$ mil.) | 2.1%          | 26.5  | 16.0  | 20.9  | 30.2  | 28.8  |
| Employees              | 0.0%          | 56    | 55    | 53    | 54    | 56    |

**CRISTA MINISTRIES**

19303 FREMONT AVE N  
SHORELINE, WA 981333800  
Phone: 206-546-7200  
Fax: -  
Web: www.crista.org

CEO: -  
CFO: Brian Kirkpatrick  
HR: Mike Cole  
FYE: June 30  
Type: Private

World Concern is concerned with the poorest of the poor around the world. The Christian not-for-profit helps about 4 million people a year in more than 30 nations. The group uses its own index of nine factors like economy health issues conflict and food availability along with prayer to determine which nations most need assistance. World Concern provides emergency relief and community development including small business loans agriculture starter kits prenatal education Christian literature village sanitation kits and donated goods (clothing plant seeds bedding). Founded in 1973 the group uses about 1300 volunteers throughout the world working from offices in the US Bolivia Kenya and Thailand.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.9%          | -     | 102.8 | 101.7 | 105.5 | 115.2 |
| Net income (\$ mil.)   | 56.6%         | -     | 1.5   | 6.0   | 4.6   | 5.7   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,200 |

**CROCS INC**
**NMS: CROX**

7477 East Dry Creek Parkway  
Niwoot, CO 80503  
Phone: 303 848-7000  
Fax: -  
Web: www.crocs.com

CEO: Andrew Rees  
CFO: Carrie W. Teffner  
HR: Katie Gvazdinskas  
FYE: December 31  
Type: Public

Crocs has taken a bite out of the footwear industry. The company's shoe collection has grown by leaps and bounds from its ubiquitous classic slip-on clog to a range of trainers sandals and boots. Branded as Crocs its shoes are made of proprietary closed-cell resin and designed for men women and children. Jibbitz are their decorative add-on charms. It reaches customers via nearly 400 owned stores first- and third-party e-commerce sites and third-party retailers. With more than 630 million pairs sold since 2002 the company has customer sin more than 90 countries and earns most of its sales outside the US. Every pair of Crocs is manufactured by other companies mostly in Vietnam and China.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.4%)           | 1,198.2 | 1,090.6 | 1,036.3 | 1,023.5 | 1,088.2 |
| Net income (\$ mil.)   | -                | (4.9)   | (83.2)  | (16.5)  | 10.2    | 50.4    |
| Market value (\$ mil.) | 20.1%            | 915.5   | 750.6   | 502.8   | 926.5   | 1,904.3 |
| Employees              | (5.5%)           | 4,900   | 5,400   | 5,068   | 4,382   | 3,901   |

**CROGHAN BANCSHARES, INC.**
**NBB: CHBH**

323 Croghan Street  
Fremont, OH 43420  
Phone: 419 332-7301  
Fax: -  
Web: www.croghan.com

CEO: Rick M Robertson  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Croghan Bancshares is helping to share the wealth in the Buckeye state. The firm is the holding company for Croghan Colonial Bank which has about 10 branches in northern Ohio. Founded in 1888 the bank provides standard products and services including checking and savings accounts money market accounts certificates of deposit and credit cards Its lending activities primarily consist of residential and commercial mortgages and to a lesser extent agricultural business construction and consumer loans. In addition the bank offers wealth management investments estate planning private banking and trust services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.1%             | 779.4 | 797.4 | 819.6 | 843.0 | 847.6 |
| Net income (\$ mil.)   | 8.6%             | 8.6   | 8.4   | 9.1   | 10.2  | 12.0  |
| Market value (\$ mil.) | 9.0%             | 80.2  | 80.9  | 104.7 | 114.6 | 113.4 |
| Employees              | 0.0%             | 203   | 205   | 208   | 205   | 203   |

**CROPKING INCORPORATED**

134 West Dr.  
Lodi OH 44254  
Phone: 330-302-4203  
Fax: 330-302-4204  
Web: www.cropking.com

CEO: Paul Brentlinger  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

Marketing controlled environment agriculture for fun and profit CropKing makes and sells greenhouses equipment and supplies for growing hydroponic crops (that is growing crops without soil in a controlled environment). CropKing's hydroponic greenhouse systems protect crops from environmental elements allowing year-round production of such plants as tomatoes lettuce and herbs. The company sells to hobbyists as well as to commercial customers. It offers grower workshops videos and literature through its Web site. Other products include aquaculture (fish farming) systems and mushroom production units. CropKing sells to customers throughout the US Canada Mexico Europe and the Caribbean.

**CROSS BORDER RESOURCES INC.**
**NBB: XBOR**

2515 McKinney Avenue, Suite 900  
Dallas, TX 75201  
Phone: 210 226-6700  
Fax: -  
Web: www.xbres.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cross Border Resources is focusing its oil and gas exploration and development efforts on New Mexico and Texas. The company owns some 300000 net acres primarily in New Mexico with more than 30000 of those acres located in the prolific Permian Basin in West Texas. Its properties consist of working mineral and royalty interests in various oil and gas wells and lease acreage located in the counties of Chaves Eddy Lea and Roosevelt in New Mexico and the counties of Borden and Dawson in Texas. They produce more than 200 barrels of oil equivalent per day. Cross Border Resources formed in early 2011 following the business combination of Doral Energy and Pure Energy.

|                        | Annual<br>Growth | 07/10* | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 65.1%            | 1.7    | 7.3   | 14.8  | 13.1  | 12.4  |
| Net income (\$ mil.)   | -                | (13.8) | (1.2) | (2.4) | 3.4   | (2.5) |
| Market value (\$ mil.) | 128.0%           | 0.5    | 28.8  | 15.6  | 6.4   | 13.5  |
| Employees              | -                | 2      | 5     | -     | -     | -     |

\*Fiscal year change

**CROSS COUNTRY HEALTHCARE INC**
**NMS: CCRN**

5201 Congress Avenue, Suite 100B  
Boca Raton, FL 33487  
Phone: 561 998-2232  
Fax: -  
Web: www.crosscountryhealthcare.com

CEO: William J. Grubbs  
CFO: William J. Burns  
HR: Kimberly Jones  
FYE: December 31  
Type: Public

Cross Country Healthcare is one of the largest health care staffing firms in the US. Under several brands the company places traveling nurses and other health care professionals through about 9500 contracts with acute care hospitals pharmaceutical companies nursing homes schools and other related facilities across the nation. The firm coordinates travel and housing arrangements for its nurses whose assignments usually last about three months at a time. Cross Country also provides health care education training and recruiting services for doctors and health care executives. Subsidiaries and brands include Assignment America Allied Health Group NovaPro Med-Staff TravCorps and Cejka Search.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|--------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 7.2%             | 617.8  | 767.4 | 833.5 | 865.0 | 816.5  |
| Net income (\$ mil.)   | -                | (31.8) | 4.4   | 8.0   | 37.5  | (17.0) |
| Market value (\$ mil.) | (12.5%)          | 444.6  | 583.9 | 556.1 | 454.6 | 261.1  |
| Employees              | 1.8%             | 1,630  | 1,585 | 1,737 | 1,800 | 1,750  |

**CROSS TIMBERS ROYALTY TRUST**
**NYS: CRT**

c/o The Corporate Trustee, Simmons Bank, 2911 Turtle Creek Blvd, Suite 850  
Dallas, TX 75219  
Phone: 855 588-7839  
Fax: -  
Web: www.crt-crosstimbers.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Cross Timbers Royalty Trust distributes royalties from more than 2900 oil and natural gas producing properties in Texas Oklahoma and New Mexico. The trust which was formed in 1991 does not operate or control any of its properties. Instead it owns stakes in wells located primarily in gas properties in the San Juan Basin of northwestern New Mexico. The trust's estimated proved reserves are 856000 barrels of oil and 25.6 billion cu. ft. of gas. XTO Energy which markets the trust's oil and gas owns the underlying propeties and distributed all of its trust units as a dividend to its stockholders in 2003.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (13.6%)          | 16.4  | 8.9   | 7.6   | 6.6   | 9.2   |
| Net income (\$ mil.)   | (14.4%)          | 15.9  | 8.1   | 6.4   | 6.1   | 8.6   |
| Market value (\$ mil.) | (10.9%)          | 103.9 | 78.1  | 107.8 | 88.1  | 65.5  |
| Employees              | -                | -     | -     | -     | -     | -     |

**CROSSAMERICA PARTNERS LP**

NYS: CAPL

600 Hamilton Street, Suite 500  
Allentown, PA 18101  
Phone: 610 625-8000  
Fax: -

CEO: Jeremy L Bergeron  
CFO: Evan W Smith  
HR: -  
FYE: December 31  
Type: Public

CrossAmerica Partners (formerly Lehigh Gas Partners) won't leave motorists running on empty as they drive across America. The company distributes gasoline and diesel fuel to 1174 gas stations in 16 US states mostly along the East Coast. CrossAmerica owns or leases about 660 gas stations franchised under various brands including BP ExxonMobil Shell and Valero; it also distributes branded motor fuel to Gulf and Sunoco gas stations. About 95% of the more than 906.2 million gallons of motor fuels distributed yearly by CrossAmerica is branded (including the Chevron Sunoco Valero Gulf and CITGO brands).

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.2%)        | 2,669.3 | 2,214.8 | 1,869.8 | 2,094.8 | 2,445.9 |
| Net income (\$ mil.)   | -             | (6.2)   | 11.4    | 10.7    | 23.2    | 5.3     |
| Market value (\$ mil.) | (23.0%)       | 1,387.8 | 892.8   | 867.6   | 818.0   | 487.7   |
| Employees              | -             | -       | 1,052   | 744     | 604     | 548     |

**CROSSLAND CONSTRUCTION COMPANY, INC.**

833 S EAST AVE  
COLUMBUS, KS 667252307  
Phone: 620-429-1414  
Fax: -  
Web: www.crossland.com

CEO: Ivan E Crossland Jr  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

Crossland Construction has crossed the prairie transitioning from a local player in Columbus Kansas to a firm with a strong regional presence. The company designs builds and manages construction of government education healthcare retail and other buildings from a handful of offices in Kansas Missouri Arkansas Oklahoma Colorado and Texas. Customers have included Harley-Davidson SAM'S CLUB McCune Brooks Hospital Embassy Suites and a variety of school districts and municipalities. Crossland builds everything from office buildings and warehouses to veteran's memorials and airports. The company which often works in partnership with PBA Architects was founded by Ivan Crossland Sr. in 1978.

|                        | Annual Growth | 07/02 | 07/03 | 07/04 | 07/07 | 07/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 25.3%         | -     | -     | 176.3 | 336.1 | 434.2 |
| Net income (\$ mil.)   | 44.5%         | -     | -     | 2.3   | 11.4  | 10.2  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 715   |

**CROSSROADS SYSTEMS INC (NEW)**

NBB: CRSS

8214 Westchester Drive, Suite 950  
Dallas, TX 75225  
Phone: 214 999-0149  
Fax: -  
Web: www.crossroads.com

CEO: Eric Donnelly  
CFO: Jennifer Ray Crane  
HR: -  
FYE: October 31  
Type: Public

Crossroads Systems sets up shop where business and information intersect. The company provides storage networking equipment and data archiving systems used to manage and protect critical data. Its products include StrongBox (network attached storage appliance that uses linear tape file system technology) RVA (monitoring tape media and the condition of disk drives) and SPHiNX (protecting data by working as a network attached storage device or virtual tape library). Crossroads Systems sells directly to manufacturers such as HP (45% of sales) and EMC and through distributors. The company was founded in 1996.

|                        | Annual Growth | 10/15 | 10/16 | 10/17 | 10/18 | 10/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 48.2%         | 7.8   | 0.7   | 0.1   | 28.4  | 37.7  |
| Net income (\$ mil.)   | -             | (9.0) | (0.7) | (1.7) | 23.8  | 1.8   |
| Market value (\$ mil.) | 60.6%         | -     | -     | 19.7  | 41.2  | 50.8  |
| Employees              | (89.1%)       | 46    | 5     | -     | -     | -     |

**CROSTEX ENERGY INC**

NMS: XTXI

2501 Cedar Springs  
Dallas, TX 75201  
Phone: 214 953-9500  
Fax: -

CEO: Barry E Davis  
CFO: Michael J Garberding  
HR: -  
FYE: December 31  
Type: Public

Crosstex Energy Inc. owns and controls the general partner of and has a 17% limited partnership stake in major operating unit Crosstex Energy L.P. Crosstex Energy's energy sources (the Barnett and Haynesville shale plays) and markets are found in East Texas North Texas and the Louisiana Gulf Coast. It is engaged in natural gas gathering processing transmission and marketing. The company buys natural gas from independent producers. Crosstex Energy's assets include 3500 miles of natural gas gathering and transmission pipeline 10 processing plants and four fractionators. It also operates barge and rail terminals product storage facilities brine disposal wells and an major fleet of trucks.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (23.8%)       | 4,907.0 | 1,459.1 | 1,792.7 | 2,013.9 | 1,655.9 |
| Net income (\$ mil.)   | -             | 24.2    | 15.6    | (11.7)  | (6.0)   | (12.5)  |
| Market value (\$ mil.) | 38.5%         | 184.9   | 286.9   | 420.1   | 599.3   | 679.9   |
| Employees              | (1.4%)        | 780     | 456     | 469     | 494     | 736     |

**CROWDER CONSTRUCTION COMPANY INC**

6425 BROOKSHIRE BLVD  
CHARLOTTE, NC 282160301  
Phone: 800-849-2966  
Fax: -  
Web: www.crowdercc.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Seeking to stand out from the crowd of US-based construction companies Crowder Construction specializes in bridge and highway civil environmental and industrial construction serving a range of customers primarily in the Southeast US. The specialty construction company's projects include parking decks highway and bridge water and sewer treatment plant construction. Projects that have been completed by its Crowder Electrical unit range from power substations to light rail facilities. The now employee-owned company was founded in Charlotte North Carolina in 1947 by Bill and O. P. Crowder; it continues to be led by the Crowder family.

|                        | Annual Growth | 03/11 | 03/12 | 03/13 | 03/14 | 03/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.9%)        | -     | 222.0 | 233.0 | 233.0 | 179.4 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 0.0   | 0.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 900   |

**CROWLEY MARITIME CORPORATION**

9487 REGENCY SQUARE BLVD  
JACKSONVILLE, FL 322258183  
Phone: 904-727-2200  
Fax: -  
Web: www.crowley.com

CEO: Thomas B. (Tom) Crowley  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Crowley Maritime has pushed and pulled its way into prominence as a tug and barge operator. The company's Liner Services unit provides scheduled transportation of containers trailers and other cargo mainly among ports in Latin and North America Puerto Rico and the Caribbean Basin. Other units transport oil and chemical products and oil field equipment and provide ship assist/escort marine salvage and emergency towing logistics ship management and fuel distribution services. Overall the company's fleet includes more than 200 vessels. Members of the founding Crowley family own the company.

|                        | Annual Growth | 12/04 | 12/05   | 12/06   | 12/07   | 12/08   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.0%         | -     | 1,190.8 | 1,467.7 | 1,622.3 | 1,955.8 |
| Net income (\$ mil.)   | 30.3%         | -     | 38.9    | 38.4    | 122.3   | 86.0    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 4,329   |

**CROWN BATTERY MANUFACTURING COMPANY**

1445 MAJESTIC DR  
FREMONT, OH 434209190  
Phone: 419-334-7181  
Fax: -  
Web: www.crownbattery.com

CEO: Hal Hawk  
CFO: Tim Hack  
HR: -  
FYE: September 30  
Type: Private

Crown Battery Manufacturing doesn't let its power go to its head. The company manufactures and sells industrial batteries and chargers automotive batteries and commercial battery products to clients across North America. Products serve clients in the marine railroad mining and automotive industries; the company also offers products with deep-cycle and other heavy-duty applications. Other products include battery chargers and battery cleaners for industrial applications. The company was founded in 1926 by German immigrant William J. Koenig.

|                        | Annual Growth | 09/10 | 09/11 | 09/12 | 09/13 | 09/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%          | -     | -     | 191.1 | 196.2 | 214.2 |
| Net income (\$ mil.)   | 40.1%         | -     | -     | 6.1   | 10.8  | 12.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 600   |

**CROWN CRAFTS, INC.**
**NAS: CRWS**

916 South Burnside Avenue  
Gonzales, LA 70737  
Phone: 225 647-9100  
Fax: -  
Web: www.crowncrafts.com

CEO: E Randall Chestnut  
CFO: Olivia W Elliott  
HR: -  
FYE: March 31  
Type: Public

Prospects for new business opportunities keep Crown Crafts drooling. Operating through its subsidiaries Hamco and Crown Crafts Infant Products the company designs and sells textile products for infants and juveniles. Crown Crafts designs makes and markets baby bibs burp cloths bathing accessories and bedding. The childcare products firm founded in 1957 has worked to regain profitability by selling or shuttering its US manufacturing operations and relying on foreign contractors mainly in China to make its goods. Crown Crafts' products are sold in department and specialty stores mass retailers catalog houses and outlet stores.

|                        | Annual Growth | 03/15* | 04/16 | 04/17 | 04/18* | 03/19 |
|------------------------|---------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (2.9%)        | 86.0   | 84.3  | 66.0  | 70.3   | 76.4  |
| Net income (\$ mil.)   | (3.2%)        | 5.7    | 6.8   | 5.6   | 3.0    | 5.0   |
| Market value (\$ mil.) | (9.5%)        | 77.9   | 94.9  | 83.3  | 59.7   | 52.2  |
| Employees              | 3.7%          | 141    | 135   | 119   | 179    | 163   |

\*Fiscal year change

**CROWN GOLD CORPORATION**
**TSX VENTURE: CWM**

970 Caughlin Crossing Ste 100  
Reno NV 89509  
Phone: 775-284-7200  
Fax: 775-284-7202  
Web: www.goldsummitcorp.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Public

The top of the gold heap is where Crown Gold (formerly Gold Summit) aims to be. The company explores for and develops gold and silver prospect properties in the eastern and western US. Crown Gold focuses on explorations at several properties across Nevada including Monte Cristo Gold Basin and Blue Sphinx. The company with partner Astral Mining is also developing properties in North and South Carolina (Saluda and Bear Creek) where miners have not explored underground since the mid-1800s. It also plans to buy Pasofino Gold Corp. which holds assets in Colombia. The former Gold Summit merged with Crown Minerals in 2010 to form Crown Gold.

**CROWN HOLDING COMPANY**

Pasquerilla Plaza  
Johnstown PA 15901  
Phone: 814-536-4441  
Fax: 814-535-9388  
Web: www.crownamericanhotels.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Crown Holding's jewels are in the form of a couple of midscale hotels a restaurant and convention center. Formed as a masonry company in 1950 Crown Holding now focuses on managing a handful of properties in its hometown. Through privately held Crown American Hotels the company owns and manages four hotel restaurant and convention center properties in downtown Johnstown Pennsylvania. Its Holiday Inn and Holiday Inn Express there are both franchised through InterContinental Hotels. The company also owns Harrigan's Cafe and Wine Deck (attached to the Holiday Inn) and the Pasquerilla Conference Center named after company cofounder Frank Pasquerilla.

**CROWN HOLDINGS INC**
**NYS: CCK**

770 Township Line Road  
Yardley, PA 19067  
Phone: 215 698-5100  
Fax: -  
Web: www.crowncork.com

CEO: Timothy J. Donahue  
CFO: Thomas A. Kelly  
HR: -  
FYE: December 31  
Type: Public

Crown Holdings is a leading global manufacturer of consumer packaging products including steel and aluminum food and beverage cans. Its portfolio includes aerosol cans and various metal vacuum closures marketed under brands Liftoff SuperEnd and Easylift as well as specialty packaging products such as novelty containers and industrial cans. Crown also supplies can-making equipment and parts. Its roster of customers has included Coca-Cola SC Johnson Unilever Friesland Campina and Procter & Gamble. Crown traces its historical roots all the way back to 1892. Nearly three-quarters of its net sales is generated outside the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 5.2%          | 9,097.0 | 8,762.0 | 8,284.0 | 8,698.0 | 11,151.0 |
| Net income (\$ mil.)   | 3.2%          | 387.0   | 393.0   | 496.0   | 323.0   | 439.0    |
| Market value (\$ mil.) | (4.9%)        | 6,880.4 | 6,853.3 | 7,106.1 | 7,603.5 | 5,619.2  |
| Employees              | 9.4%          | 23,000  | 24,000  | 24,000  | 24,000  | 33,000   |

**CROWN MEDIA HOLDINGS INC**
**NMS: CRWN**

12700 Ventura Boulevard, Suite 200  
Studio City, CA 91604  
Phone: 818 755-2400  
Fax: -  
Web: www.hallmarkchannel.com

CEO: William J Abbott  
CFO: Andrew Rooke  
HR: -  
FYE: December 31  
Type: Public

All for the Family would be the name of a TV series about family-friendly Crown Media Holdings. It owns and operates the Hallmark Channel a cable network that specializes in family-oriented TV fare. It features mostly third-party programming including such TV series as Golden Girls Little House on the Prairie and Matlock as well as made-for-TV movies feature films and miniseries which includes original programming. The channel reaches about 87 million US homes through cable providers such as Comcast and Cox. Crown Media also operates the Hallmark Movies & Mysteries channel a 24-hour channel that primarily offers feature films miniseries and lighter mysteries; it reaches nearly 30 million homes. Hallmark Cards controls more than 90% of the company.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13   | 12/14   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 9.7%          | 287.3 | 323.4 | 349.9 | 377.8   | 415.6   |
| Net income (\$ mil.)   | 40.7%         | 24.1  | 31.0  | 107.4 | 67.7    | 94.5    |
| Market value (\$ mil.) | 7.8%          | 942.4 | 435.2 | 665.4 | 1,269.7 | 1,273.3 |
| Employees              | 5.2%          | 170   | 173   | 175   | 187     | 208     |

**CROZER-KEYSTONE HEALTH SYSTEM**

100 W SPROUL RD  
SPRINGFIELD, PA 190642033  
Phone: 610-338-8200  
Fax: -

CEO: Joan K Richards  
CFO: Philip J Ryan  
HR: -  
FYE: June 30  
Type: Private

Crozer-Keystone Health System provides a full range of health care in the Philadelphia metropolitan area. The health system's facilities include five acute care hospitals four outpatient care centers and a sports science and technology center. Combined its not-for-profit member hospitals have about 840 beds. The hospitals' specialty units include trauma cardiac cancer orthopedic wound healing obesity sleep disorder and women's and children's health centers. The system also operates family occupational and diagnostic health clinics as well as home health and hospice agencies. In early the company agreed to be acquired by for-profit hospital operator Prospect Medical Holdings.

|                        | Annual Growth | 06/07 | 06/08   | 06/09 | 06/10 | 06/13 |
|------------------------|---------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | (170.9) | 49.0  | 50.8  | 807.5 |
| Net income (\$ mil.)   | -             | -     | -       | (1.1) | 0.8   | 102.4 |
| Market value (\$ mil.) | -             | -     | -       | -     | -     | -     |
| Employees              | -             | -     | -       | -     | -     | 7,100 |

**CRST INTERNATIONAL, INC.**

201 1ST ST SE  
CEDAR RAPIDS, IA 524011421  
Phone: 319-396-4400  
Fax: -

CEO: David Rusch  
CFO: Wesley Brackey  
HR: -  
FYE: December 31  
Type: Private

CRST International promises f-a-s-t freight transportation through its operating units. CRST Expedited provides standard dry van truckload transportation primarily on long-haul routes along with dedicated and expedited transportation services. CRST Malone hauls steel and other freight requiring flatbed trailers or trailers with removable sides and CRST Logistics arranges freight transportation and provides other third-party logistics services. The family-owned business' other operations include CRST Dedicated Services and Specialized Transportation. Overall the companies operate a fleet of about 4500 tractors and 7300 van trailers.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11   | 12/12   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 10.1%         | -     | -     | -     | 1,143.1 | 1,258.0 |
| Net income (\$ mil.)   | (7.8%)        | -     | -     | -     | 81.6    | 75.3    |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 5,960   |

**CRUM & FORSTER HOLDINGS CORP.**

305 Madison Ave.  
Morristown NJ 07962  
Phone: 973-490-6600  
Fax: 973-490-6940  
Web: www.cfins.com

CEO: Douglas M Libby  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Crum & Forster looks out for the best interests of employers. Through its subsidiaries the company offers an array of property/casualty insurance products to businesses including general liability automobile property and workers' compensation coverage. Crum & Forster also offers The Defender a broad commercial umbrella policy. The company's specialty policies include management protection crime insurance; it also offers personal auto and homeowners policies. In addition Crum & Forster provides risk management services. The company's products are sold through some 1500 independent brokers across the US. Crum & Forster is a subsidiary of Fairfax Financial Holdings.

**CRYO-CELL INTERNATIONAL INC**

NBB: CCEL

700 Brooker Creek Boulevard  
Oldsmar, FL 34677  
Phone: 813 749-2100  
Fax: 813 723-0444  
Web: www.cryo-cell.com

CEO: David I Portnoy  
CFO: Jill Taymans  
HR: Lacey Benjamin  
FYE: November 30  
Type: Public

Cryo-Cell International freezes the ties that bind. The company collects and cryogenically stores umbilical cord blood stem cells giving expectant parents some insurance in case disease (such as diabetes heart disease or stroke) should strike in the future. Specimens collected in the US are processed and stored at Cryo-Cell's facility in Oldsmar Florida. The company also offers services through subsidiaries in certain countries in Asia Europe Latin America and the Middle East. Cryo-Cell markets its services directly to consumers online through its website and by providing information and education to obstetricians pediatricians childbirth educators and other health care providers.

|                        | Annual Growth | 11/14 | 11/15 | 11/16 | 11/17 | 11/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.8%          | 20.1  | 21.1  | 23.1  | 25.4  | 29.2  |
| Net income (\$ mil.)   | -             | 0.6   | 8.1   | (1.3) | 2.3   | (0.9) |
| Market value (\$ mil.) | 27.4%         | 21.7  | 25.7  | 33.2  | 62.9  | 57.1  |
| Employees              | 9.2%          | 71    | 73    | 75    | 81    | 101   |

**CRYOLIFE, INC.**

NYS: CRY

1655 Roberts Boulevard N.W.  
Kennesaw, GA 30144  
Phone: 770 419-3355  
Fax: 770 426-0031  
Web: www.cryolife.com

CEO: James Patrick (Pat) Mackin  
CFO: D. Ashley Lee  
HR: -  
FYE: December 31  
Type: Public

CryoLife preserves lives by conserving the tissues that sustain them. The company takes human heart valves and blood vessels from deceased volunteer donors processes them and stores them in liquid nitrogen freezers (a process called cryopreservation). It then ships them to US surgeons who implant them during surgical procedures. For some preserved tissue the company uses its proprietary SynerGraft technology which reduces the presence of donor cells and makes the tissue more compatible with the recipient. CryoLife also develops implantable biomaterials including BioGlue an adhesive used to seal internal surgical wounds.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 16.1%         | 144.6 | 145.9 | 180.4 | 189.7 | 262.8   |
| Net income (\$ mil.)   | -             | 7.3   | 4.0   | 10.8  | 3.7   | (2.8)   |
| Market value (\$ mil.) | 25.8%         | 419.0 | 398.6 | 708.1 | 708.1 | 1,049.5 |
| Employees              | 19.7%         | 535   | 540   | 665   | 1,000 | 1,100   |

**CRYSTAL FLASH, INC.**

1754 ALPINE AVE NW  
GRAND RAPIDS, MI 495042810  
Phone: 616-363-4851  
Fax: -  
Web: www.crystalflash.com

CEO: Tom Olive  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Energy in a flash while keeping those streams and rivers crystal clear. Why not? Environmentally friendly Crystal Flash Limited Partnership (dba Crystal Flash Energy) one of Michigan's largest energy-related products suppliers delivers heating oil propane and other energy options to its 45000 rural customers. The company's fleet of 125 trucks deliver propane and heating oil to thousands of homes and gasoline and diesel fuel to trucking companies construction firms and farms. On the alternative energy side it operates and sells electricity generated by wind-powered turbines. To be even greener Crystal Flash Energy also sells biodiesel.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 26.4%         | -     | -     | 112.9 | 123.8 | 180.5 |
| Net income (\$ mil.)   | 123.8%        | -     | -     | 1.1   | 2.3   | 5.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 240   |

**CRYSTAL ROCK HOLDINGS INC**
**ASE: CRVP**

1050 Buckingham Street  
Watertown, CT 06795  
Phone: 860 945-0661  
Fax: -  
Web: www.crystalrock.com

CEO: Peter K Baker  
CFO: David Jurasek  
HR: -  
FYE: October 31  
Type: Public

When co-workers gather around the water cooler or the coffeepot to discuss the Celtics the Patriots or the Red Sox (or even the Yankees) Crystal Rock wants to be there. The company delivers water and coffee to offices and homes throughout New England and in New York and New Jersey. Non-sparkling water which the company bottles at facilities in Connecticut Vermont and New York is offered under the Vermont Pure Hidden Springs and Crystal Rock brands and private labels. Vermont Pure Holdings' coffee brands include Baronet Coffee and Green Mountain Coffee Roasters. Company president Peter Baker and his family own a majority of Crystal Rock.

|                        | Annual Growth | 10/13 | 10/14 | 10/15 | 10/16 | 10/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.5%)        | 71.0  | 75.2  | 73.9  | 65.3  | 59.1  |
| Net income (\$ mil.)   | (0.5%)        | 0.6   | 0.2   | (0.6) | 1.2   | 0.6   |
| Market value (\$ mil.) | (4.3%)        | 18.6  | 16.7  | 10.9  | 17.9  | 15.6  |
| Employees              | (6.8%)        | 390   | 374   | 333   | 311   | 294   |

**CSG SYSTEMS INTERNATIONAL INC.**
**NMS: CSGS**

6175 S. Willow Drive, 10th Floor  
Greenwood Village, CO 80111  
Phone: 303 200-2000  
Fax: -  
Web: www.csgi.com

CEO: Bret C. Griess  
CFO: Randy R. Wiese  
HR: -  
FYE: December 31  
Type: Public

For CSRs CSG Systems International could be a BFF. The company tries to make life a little easier for customer service reps with its customer care and billing software and services designed for clients handling a high volume of transactions. The company offers outsourced transaction processing and customer service systems that are used to establish customer accounts process orders manage and mail monthly statements and perform marketing analysis among other functions. The company serves primarily North American cable TV direct broadcast satellite online services and telecom companies such as AT&T Bharti Airtel America Movil and Comcast as well as companies in other business such as JP Morgan Chase.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.9%          | 751.3 | 752.5   | 761.0   | 789.6   | 875.1   |
| Net income (\$ mil.)   | 15.7%         | 37.0  | 62.6    | 62.9    | 61.4    | 66.1    |
| Market value (\$ mil.) | 6.1%          | 831.3 | 1,193.0 | 1,604.8 | 1,453.0 | 1,053.4 |
| Employees              | 3.6%          | 3,448 | 3,277   | 3,312   | 3,373   | 3,965   |

**CSI LEASING, INC.**

9990 OLD OLIVE STREET RD  
SAINT LOUIS, MO 631415965  
Phone: 314-997-4934  
Fax: -

CEO: Stephen G. (Steve) Hamilton  
CFO: J. Philip (Phil) Cagney  
HR: Julie Tomicich  
FYE: June 30  
Type: Private

CSI Leasing provides computer products leasing for customers in the Americas Europe and Asia. The company targets businesses looking to lower operational costs by avoiding expenses related to ownership and upkeep of computer and communications network gear. It provides off-lease services through its EPC subsidiary which remarkets recycles and disposes of information technology equipment — and securely wipes and/or destroys the data on the equipment when it is returned. CSI serves clients in such industries as software financial services government and education. Majority-owned by employees and led by co-founder and chairman Ken Steinback the company was founded in 1972 as Computer Sales International.

|                        | Annual Growth | 06/00 | 06/01 | 06/02 | 06/03 | 06/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.6%)        | -     | 576.5 | 502.4 | 531.3 | 362.1 |
| Net income (\$ mil.)   | 5.2%          | -     | 11.0  | 13.7  | 14.4  | 16.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 540   |

**CSL BEHRING LLC**

1020 1st Ave.  
King of Prussia PA 19406-0901  
Phone: 610-878-4000  
Fax: 610-878-4009  
Web: www.cslbehring.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

Take away the red and white blood cells from blood and you get plasma a protein-rich fluid. CSL Behring is among the world's largest fully integrated plasma collection companies. Through subsidiary CSL Plasma (formerly ZLB Plasma) the company collects plasma through dozens of facilities in the US and Germany. CSL Behring then develops plasma-based protein biotherapeutics to treat a range of health ailments including bleeding disorders (such as hemophilia) immune system deficiencies and respiratory disease (including emphysema). Biotherapeutics are also used in critical care settings for surgical and wound healing applications. CSL Behring is a subsidiary of Australian biopharmaceutical firm CSL Limited.

**CSP INC**
**NMS: CSPI**

175 Cabot Street  
Lowell, MA 01854  
Phone: 978 954-5038  
Fax: -  
Web: www.csipi.com

CEO: Victor Dellovo  
CFO: Gary W Levine  
HR: -  
FYE: September 30  
Type: Public

CSP knows IT. The company provides information technology services including the resale and integration of computer hardware and software through its Modcomp subsidiary. Modcomp serves clients in Germany the UK and the US. CSP's MultiComputer systems segment which accounts for about 10% of sales develops and builds computer signal processing systems for aerospace and defense markets. Its MultiComputer product line includes systems used for radar sonar and surveillance; sales are made directly in the US and through distributors and resellers to customers in Asia.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)        | 89.3  | 103.4 | 111.5 | 72.9  | 79.1  |
| Net income (\$ mil.)   | -             | (0.2) | 2.6   | 2.5   | 14.4  | (0.4) |
| Market value (\$ mil.) | 25.2%         | 22.7  | 42.5  | 45.9  | 54.5  | 55.7  |
| Employees              | (9.8%)        | 172   | 185   | 200   | 124   | 114   |

**CSS INDUSTRIES, INC.**
**NYS: CSS**

450 Plymouth Road, Suite 300  
Plymouth Meeting, PA 19462  
Phone: 610 729-3959  
Fax: -  
Web: www.cssindustries.com

CEO: Christopher J. Munyan  
CFO: John M. Roselli  
HR: -  
FYE: March 31  
Type: Public

Every day is cause for celebration at CSS Industries a designer maker and distributor of seasonal and everyday decorative products such as ribbons and bows gifts and gift tags boxes and wrap tissue paper and boxed Christmas cards. The company also makes dye for Easter eggs (Dudley's) and valentines for classroom exchange. Customers include mass-merchandise retailers warehouse clubs and retail drug and food stores primarily in the US and Canada. Wal-Mart and Target are CSS's largest customers. Originally founded as a furniture and department store retailer in 1923 the company operates through subsidiaries The Paper Magic Group Berwick Offray and C.R. Gibson.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18  | 03/19  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 5.1%          | 313.0 | 317.0 | 322.4 | 361.9  | 382.3  |
| Net income (\$ mil.)   | -             | 17.0  | 17.2  | 28.5  | (36.5) | (53.5) |
| Market value (\$ mil.) | (33.2%)       | 266.4 | 246.8 | 229.1 | 154.7  | 52.9   |
| Employees              | 13.4%         | 1,450 | 1,530 | 1,830 | 2,075  | 2,400  |

**CSSI INC.**

400 VIRGINIA AVE SW STE 710  
WASHINGTON, DC 20024  
Phone: 202-863-2175  
Fax: -  
Web: www.cssiinc.com

CEO: Cynthia Castillo  
CFO: Christopher Giusti  
HR: Denise Wattersvice  
FYE: December 31  
Type: Private

CSSI turns an eye toward R&D. A technology and engineering services company the company specializes in air traffic management. Areas of expertise include decision support systems safety management and cost-benefit analysis. Its services include information management and custom software development operational analysis and implementation investment strategy and analysis and systems engineering. CSSI's clients have included NASA the US Department of Defense the Federal Aviation Administration and the airline industry. The company has satellite offices in Charleston South Carolina; Landover Maryland; and Northfield New Jersey.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/08 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.6%            | -     | 22.4  | 21.4  | 31.2  | 65.5  |
| Net income (\$ mil.)   | (25.9%)          | -     | -     | 20.1  | 1.9   | 3.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 265   |

**CST BRANDS INC**
**NYS: CST**

19500 Bulverde Road, Suite 100  
San Antonio, TX 78259  
Phone: 210 692-5000  
Fax: -  
Web: www.cstbrands.com

CEO: Kimberly S Bowers  
CFO: Clayton E Killinger  
HR: -  
FYE: December 31  
Type: Public

CST Brands is hoping to corner the market on convenience stores. The holding company spun off from energy giant Valero in 2013 operates around 1050 gas stations/convenience stores in the US under the Corner Store moniker. Its gasoline is sold under the Valero and Diamond Shamrock brands while its stores are located in 10 US states and sell the usual — snacks drinks tobacco products health and beauty products automotive products and other convenience items. CST Brands has another 860 D&Eacutepanneur du Coin stores in eastern Canada (mostly in Quebec); however the bulk of its Canadian stores are operated by independent dealers. In 2016 the company agreed to be acquired by Alimentation Couche-Tard.

|                        | Annual<br>Growth | 12/11    | 12/12    | 12/13    | 12/14    | 12/15    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.9%)           | 12,863.0 | 13,135.0 | 12,777.0 | 12,758.0 | 11,444.0 |
| Net income (\$ mil.)   | (8.7%)           | 214.0    | 210.0    | 139.0    | 200.0    | 149.0    |
| Market value (\$ mil.) | 3.2%             | -        | -        | 2,776.6  | 3,297.6  | 2,959.6  |
| Employees              | (2.1%)           | -        | 11,640   | 12,321   | 13,496   | 10,923   |

**CSU FULLERTON AUXILIARY SERVICES CORPORATION**

2600 NUTWOOD AVE STE 275  
FULLERTON, CA 928313137  
Phone: 657-278-4140  
Fax: -  
Web: www.csufasc.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

CSU Fullerton Auxiliary Services (formerly California State University Fullerton Foundation) keeps an eye on auxiliary operations at Cal State. The organization administers research and education grants and oversees commercial operations such as the Titan Shops (which stock textbooks computers gifts and clothing) and franchise foodservices. It is also involved in real estate providing affordable housing for sale and lease to the university's faculty and staff. A 25-member board governs CSU Fullerton Auxiliary Services Corporation which was established in 1959.

|                        | Annual<br>Growth | 06/07 | 06/08   | 06/09 | 06/10 | 06/12 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (50.4%)          | -     | 1,035.7 | 54.0  | 55.2  | 62.9  |
| Net income (\$ mil.)   | -                | -     | -       | (0.5) | 2.3   | (2.8) |
| Market value (\$ mil.) | -                | -     | -       | -     | -     | -     |
| Employees              | -                | -     | -       | -     | -     | 1,400 |

**CTI BIOPHARMA CORP**
**NAS: CTIC**

3101 Western Avenue, Suite 800  
Seattle, WA 98121  
Phone: 206 282-7100  
Fax: -  
Web: www.celltherapeutics.com

CEO: -  
CFO: David H Kirske  
HR: Steve Cope  
FYE: December 31  
Type: Public

CTI Biopharma is a toxic avenger. The firm creates more effective and less toxic treatments for various forms of cancer. CTI is developing a number of cancer-fighting compounds including Pixuvri (pixantrone) a treatment for non-Hodgkin's lymphoma and other tumorous cancers; Pixuvri has conditional approval in Europe. Another candidate pacritinib is being studied for myelofibrosis. The company's Systems Medicine subsidiary is working on a potential sarcoma-fighter called brostallicin. Other subsidiaries include Aequus Biopharma and CTI Life Sciences.

|                        | Annual<br>Growth | 12/14  | 12/15   | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (18.7%)          | 60.1   | 16.1    | 57.4   | 25.1   | 26.3   |
| Net income (\$ mil.)   | -                | (93.4) | (119.4) | (52.0) | (40.7) | (29.3) |
| Market value (\$ mil.) | (25.3%)          | 136.8  | 71.3    | 23.6   | 155.4  | 42.5   |
| Employees              | (22.1%)          | 125    | 149     | 104    | 57     | 46     |

**CTI GROUP HOLDINGS INC.**
**NBB: CTIG**

333 North Alabama Street, Suite 240  
Indianapolis, IN 46204  
Phone: 317 262-4666  
Fax: -

CEO: Manfred Hanusckek  
CFO: Nathan Habegger  
HR: -  
FYE: December 31  
Type: Public

CTI Group (Holdings) helps companies act on their transactions. The company provides software and services for billing customer care and telemanagement. Targeting service providers in the telecom information technology financial cable and health care industries CTI offers software that analyzes billing data (SmartBill) automates telecommunications spending manages electronic invoicing and handles call accounting. The company also offers professional services and outsourced call center management output processing training support and marketing services.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)           | 15.7  | 15.2  | 17.0  | 16.8  | 15.5  |
| Net income (\$ mil.)   | -                | (1.3) | (3.3) | (0.6) | 0.6   | (1.1) |
| Market value (\$ mil.) | 55.4%            | 1.8   | 3.1   | 2.8   | 6.7   | 10.5  |
| Employees              | (4.5%)           | 137   | 124   | 111   | 113   | 114   |

**CTI INDUSTRIES CORP**
**NAS: CTIB**

22160 N. Pepper Road  
Lake Barrington, IL 60010  
Phone: 847 382-1000  
Fax: 847 382-1219  
Web: www.ctiindustries.com

CEO: Stephen M Merrick  
CFO: Frank J Cesario  
HR: -  
FYE: December 31  
Type: Public

CTI Industries is full of hot air and that's just fine considering its best-selling product is usually filled with helium. The company designs produces and distributes foil balloons and latex balloons for parties fairs amusement parks and other entertainment-related venues. In addition to its novelty products CTI makes flexible containers primarily zippered bags and pouches for food and household use and film products including specialty film for medical applications and laminated coated and printed films that are sold to industrial and commercial customers who generally convert them into flexible packaging for liquid food products. CTI's largest market is the US followed by Mexico and the UK.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.0%)           | 57.8  | 59.4  | 64.3  | 56.2  | 55.6  |
| Net income (\$ mil.)   | -                | 0.5   | 1.0   | 0.7   | (1.6) | (3.6) |
| Market value (\$ mil.) | (4.9%)           | 13.3  | 18.1  | 20.7  | 14.4  | 10.9  |
| Employees              | 3.1%             | 404   | 456   | 105   | 105   | 457   |

**CTPARTNERS EXECUTIVE SEARCH INC**
**NBB: CTPR**

1166 Avenue of the Americas, 3rd Fl.  
New York, NY 10036  
Phone: 212 588-3500  
Fax: -  
Web: www.ctnet.com

CEO: David C Nocifora  
CFO: William J Keneally  
HR: -  
FYE: December 31  
Type: Public

CTPartners finds the hidden treasures of senior management. The company performs CEO board member and senior-level executive management searches for both large and emerging companies worldwide. Operating through more than 20 global offices it has special expertise in filling top-level technology positions but also operates a number of other industry practices including financial services human resources life sciences media and telecommunications. The company delivers talent within an average of about 100 days; it has placed executives with such companies as Sony American Express and RELX Group. CTPartners was founded in 1980.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 108.3%           | 9.4   | 126.1 | 132.9 | 134.3 | 176.8 |
| Net income (\$ mil.)   | -                | (5.8) | (3.2) | (3.6) | (1.6) | 3.3   |
| Market value (\$ mil.) | (0.9%)           | 114.5 | 38.6  | 33.2  | 40.7  | 110.4 |
| Employees              | 17.1%            | 336   | 369   | 453   | 460   | 631   |

**CTPARTNERS EXECUTIVE SEARCH LLC**
**ASE: CTP**

1166 Avenue of the Americas, 3rd Fl.  
New York, NY 10036  
Phone: 212 588-3500  
Fax: -  
Web: www.ctnet.com

CEO: David C Nocifora  
CFO: William J Keneally  
HR: -  
FYE: December 31  
Type: Public

CTPartners finds the hidden treasures of senior management. The company performs CEO board member and senior-level executive management searches for both large and emerging companies worldwide. Operating through more than 20 global offices it has special expertise in filling top-level technology positions but also operates a number of other industry practices including financial services human resources life sciences media and telecommunications. The company delivers talent within an average of about 100 days; it has placed executives with such companies as Sony American Express and Reed Elsevier Group. CTPartners was founded in 1980.

|                        | Annual<br>Growth | 11/10* | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.4%             | 108.3  | 9.4   | 126.1 | 132.9 | 134.3 |
| Net income (\$ mil.)   | -                | 7.6    | (5.8) | (3.2) | (3.6) | (1.6) |
| Market value (\$ mil.) | (29.2%)          | -      | 112.0 | 37.8  | 32.4  | 39.8  |
| Employees              | 11.0%            | -      | 336   | 369   | 453   | 460   |

\*Fiscal year change

**CTS CORP**
**NYS: CTS**

4925 Indiana Avenue  
Lisle, IL 60532  
Phone: 630 577-8800  
Fax: -  
Web: www.ctscorp.com

CEO: Kieran O'Sullivan  
CFO: Ashish Agrawal  
HR: -  
FYE: December 31  
Type: Public

CTS is all about electronics. The company makes components and sensors such as actuators switches and resistor networks. The biggest user by far of its products is the automotive market in powertrain safety fuel and emissions control systems. CTS-made products also are used in the aerospace communications computer medical equipment and military contracting industries. Customers have included industry leaders such as Hewlett-Packard and Toyota. The Americas account for nearly 70% of sales with Asia/Pacific bringing in 20% and Europe representing 15%. The company was founded in 1896.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.9%             | 404.0 | 382.3 | 396.7 | 423.0 | 470.5 |
| Net income (\$ mil.)   | 15.1%            | 26.5  | 7.0   | 34.4  | 14.4  | 46.5  |
| Market value (\$ mil.) | 9.8%             | 583.9 | 577.7 | 733.6 | 843.3 | 847.9 |
| Employees              | 2.3%             | 2,948 | 2,883 | 2,796 | 3,222 | 3,230 |

**CTS VALPEY CORPORATION**
**NASDAQ: VPF**

75 South St.  
Hopkinton MA 01748-2204  
Phone: 508-435-6831  
Fax: 508-497-6377  
Web: www.valpeyfisher.com

CEO: -  
CFO: Michael J Kroll  
HR: -  
FYE: December 31  
Type: Subsidiary

CTS Valpey (formerly Valpey-Fisher) is all about time and control. The company makes quartz crystals and crystal-based products such as oscillators used for timing and frequency control in telecom computer and aerospace equipment. It also makes ultrasonic transducers which are used in non-destructive testing research and medical applications. Customers include contract electronics manufacturers Celestica and Flextronics. Valpey-Fisher has divested other operations including its AcoustoSizer optical components and piezoelectric product lines. More than two-thirds of sales are to customers in the US. In 2012 the company was acquired by electronic component manufacturer CTS Corporation for about \$18 million.

**CTSC LLC**

10505 FURNACE RD STE 205  
LORTON, VA 220792636  
Phone: 703-493-9880  
Fax: -  
Web: www.chenegajobs

CEO: Ken Ogden  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

CTSC (Chenega Technology Services Corporation) is a certified Alaska Native Corporation (ANC) that provides support services to federal agencies. Its core competencies include base operations and facilities management engineering information technology intelligence support logistics and training. Partnering with prime government contractors and sub-contractors CTSC offers information systems development system integration support to military operations network engineering and technical analysis. As an ANC the company enjoys no-bid contracts with the government. CTSC is a subsidiary of Chenega Corporation.

|                        | Annual<br>Growth | 09/05 | 09/06 | 09/07 | 09/08 | 09/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 582.7 | 181.3 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 14.0  | 15.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 620   |

**CUBESMART**
**NYS: CUBE**

5 Old Lancaster Road  
Malvern, PA 19355  
Phone: 610 535-5000  
Fax: -  
Web: www.cubesmart.com

CEO: Christopher P. (Chris) Marr  
CFO: Timothy M. (Tim) Martin  
HR: -  
FYE: December 31  
Type: Public

CubeSmart (formerly U-Store-It Trust) is a real estate investment trust (REIT) that owns more than 420 self-storage facilities with nearly 30 million sq. ft. of rentable space in about 25 states and Washington DC. The company also manages manages more than 100 self-storage facilities for third parties. Amenities at its properties include security systems and wider aisles for larger vehicles as well as climate-controlled units and outdoor storage for vehicles and boats at selected sites. The REIT also sells storage-related items such as packing supplies and locks to tenants who typically rent units on a month-to-month basis.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.2%            | 377.0   | 444.5   | 510.0   | 558.9   | 597.9   |
| Net income (\$ mil.)   | 57.9%            | 26.4    | 77.7    | 87.9    | 134.3   | 163.9   |
| Market value (\$ mil.) | 6.8%             | 4,130.3 | 5,730.4 | 5,009.9 | 5,412.2 | 5,369.2 |
| Employees              | 14.5%            | 1,640   | 1,837   | 2,136   | 2,508   | 2,815   |



**CUBIC CORP**

NYS: CUB

9333 Balboa Avenue  
San Diego, CA 92123  
Phone: 858 277-6780  
Fax: -  
Web: www.cubic.com

CEO: Bradley H. Feldmann  
CFO: John D. (Jay) Thomas  
HR: -  
FYE: September 30  
Type: Public

Cubic's products and services fit squarely within the global defense and transportation industries. With its business divided into three main segments Cubic Corporation provides mission support services including actual combat rehearsal exercises to national military organizations and US security forces and their allies. It manufactures air and ground combat instrumentation systems for live and virtual training as well as communications global asset tracking and cyber security equipment for the defense market. It also provides automated fare collection (AFC) management systems and services for mass transit (including bus light rail ferry and parking) worldwide. The US accounts for about 60% of the company's revenue.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.1%          | 1,431.0 | 1,461.7 | 1,485.9 | 1,202.9 | 1,496.5 |
| Net income (\$ mil.)   | 21.4%         | 22.9    | 1.7     | (11.2)  | 12.3    | 49.7    |
| Market value (\$ mil.) | 13.8%         | 1,307.6 | 1,459.4 | 1,590.1 | 2,277.6 | 2,195.9 |
| Employees              | (7.0%)        | 8,300   | 8,500   | 8,700   | 5,600   | 6,200   |

**CUBIC SIMULATION SYSTEMS INC.**

2001 W. Oak Ridge Rd.  
Orlando FL 32809-3803  
Phone: 407-859-7410  
Fax: 407-855-4840  
Web: cubic.com/ecc

CEO: Robert L. Collins  
CFO: Melissa A. Van Valkenburgh  
HR: -  
FYE: September 30  
Type: Subsidiary

Ready aim simulate fire and repair! Cubic Simulation Systems Division (SSD) provides a full range of virtual training devices to military and commercial customers worldwide. It develops simulation-based training systems for armor missile small arms and aircraft applications so that military personnel can gain weapons and maintenance experience in a realistic but safe environment before the bits hit the fan. Major products include the Close Combat Tactical Trainer which trains tank crews; the Engagement Skills Trainer 2000 a small arms trainer; Javelin trainers which teach personnel how to use the Javelin missile; and F-16 and F/A-18 Maintenance Trainers which provide aircraft maintenance training.

**CUBIST PHARMACEUTICALS INC.**

NMS: CBSI

65 Hayden Avenue  
Lexington, MA 02421  
Phone: 781 860-8660  
Fax: 781 240-0256  
Web: www.cubist.com

CEO: Michael W. Bonney  
CFO: Michael J. Tomsicek  
HR: -  
FYE: December 31  
Type: Public

Fighting infection is a modern art at Cubist Pharmaceuticals. The company develops antimicrobial agents to treat drug-resistant bacterial strains including methicillin-resistant *Staphylococcus aureus* (MRSA) typically found in hospitals and other health care institutions. Its flagship product Cubicin (daptomycin for injection) is an FDA-approved intravenous antibiotic to fight MRSA infections of the skin and blood. Cubist also markets Entereg a drug to speed patient recovery following bowel resection surgery in the US. Cubist's pipeline includes candidates in various stages of clinical and pre-clinical development.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 20.9%         | 433.6   | 562.1   | 636.5   | 754.0   | 926.4   |
| Net income (\$ mil.)   | (2.4%)        | 169.8   | 79.6    | 94.3    | 33.0    | 154.1   |
| Market value (\$ mil.) | 14.9%         | 1,563.5 | 1,227.6 | 1,384.9 | 2,564.0 | 2,721.2 |
| Employees              | 8.3%          | 554     | 600     | 638     | 669     | 762     |

**CUI GLOBAL INC**

NAS: CUI

20050 SW 112th Avenue  
Tualatin, OR 97062  
Phone: 503 612-2300  
Fax: -  
Web: www.cuiglobal.com

CEO: William J. Clough  
CFO: Daniel N. Ford  
HR: -  
FYE: December 31  
Type: Public

CUI Global (formerly Waytronx) makes and sells equipment that helps power up and test electrical components and natural gas plants. It makes power supplies transformers converters connectors and industrial controls for OEMs through its CUI Inc. and CUI Japan subsidiaries. Products include the Novum Digital Power modules and Solus Power Topology. The company's Orbital-UK subsidiary is the largest natural gas systems integrator in the UK. Its products are for the gas utility power generation emissions manufacturing and automotive industries. The Vergeance GasPT2 device provides energy metering systems for natural gas operators. Most of the company's sales are in the US and UK.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 6.2%          | 76.0  | 86.7  | 86.5  | 83.3   | 96.8   |
| Net income (\$ mil.)   | -             | (2.8) | (6.0) | (7.3) | (12.6) | (17.3) |
| Market value (\$ mil.) | (36.3%)       | 212.7 | 201.0 | 197.9 | 78.5   | 35.1   |
| Employees              | 15.6%         | 200   | 352   | 357   | 333    | 357    |

**CUIVRE RIVER ELECTRIC COOPERATIVE, INC.**

1112 E. CHERRY ST  
TROY, MO 633791518  
Phone: 636-528-8261  
Fax: -  
Web: www.cuivre.com

CEO: Doug Tracy  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Show me the power. Cuivre River Electric Cooperative provides power to four eastern counties in the "Show Me" state: Lincoln Pike St. Charles and Warren. The membership utility which is one of Missouri's largest cooperatives with more than 58,000 residential commercial and industrial customers gets its wholesale power supply from the Associated Electric Cooperative and the Central Electric Power Cooperative. Cuivre River Propane jointly owned and operated by Cuivre River Electric Cooperative and MFA Oil Company supplies propane to co-op members from four locations Bowling Green Elsberry Troy and Wright City.

|                        | Annual Growth | 12/08 | 12/09 | 12/11 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%          | -     | 101.5 | 102.6 | 110.8 | 110.7 |
| Net income (\$ mil.)   | (13.4%)       | -     | 8.5   | 10.0  | 4.4   | 3.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 138   |

**CULLEN/FROST BANKERS, INC.**

NYS: CFR

111 W. Houston Street  
San Antonio, TX 78205  
Phone: 210 220-4011  
Fax: 210 220-5578  
Web: www.frostbank.com

CEO: Phillip D. Green  
CFO: Jerry Salinas  
HR: Janet Lane  
FYE: December 31  
Type: Public

One of the largest independent bank holding companies in Texas Cullen/Frost Bankers owns Frost Bank and other financial subsidiaries through a second-tier holding company The New Galveston Company. The community-oriented bank serves individuals and local businesses as well as clients in neighboring parts of Mexico through 120-plus branches in Texas metropolitan areas. It offers commercial and consumer deposit products and loans trust and investment management services mutual funds insurance brokerage and leasing. Subsidiaries include Frost Insurance Agency Frost Brokerage Services Frost Investment Advisors and investment banking arm Frost Securities. Cullen/Frost has total assets of \$26.5 billion.

|                        | Annual Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 4.5%          | 28,567.1 | 30,196.3 | 31,747.9 | 32,293.0 | 34,027.4 |
| Net income (\$ mil.)   | 12.3%         | 279.3    | 304.3    | 364.1    | 454.9    | 443.6    |
| Market value (\$ mil.) | 13.0%         | 3,760.1  | 5,529.3  | 5,931.6  | 5,511.1  | 6,127.8  |
| Employees              | 2.6%          | 4,211    | 4,217    | 4,270    | 4,370    | 4,659    |

**CULP INC**
**NYS: CULP**

1823 Eastchester Drive  
High Point, NC 27265-1402  
Phone: 336 889-5161  
Fax: -  
Web: www.culp.com

CEO: Franklin N. Saxon  
CFO: Kenneth R. Bowling  
HR: Mba Huffman  
FYE: April 28  
Type: Public

Culp just wants to keep on ticking. The company is one of the world's largest makers of furniture upholstery fabrics and mattress fabrics (known as ticking). Culp delivers fashion-conscious stylish fabrics with broad appeal to some of the largest home furnishing retailers and manufacturers. Its upholstery fabrics include wovens (jacquards and dobbies) knits screen-prints and velvets (woven and tufted). Its fabrics are used in upholstering residential and commercial furniture such as recliners sofas and love seats. Culp's ticking is used for covering mattresses and box springs.

|                        | Annual<br>Growth | 05/15 | 05/16* | 04/17 | 04/18 | 04/19 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (1.1%)           | 310.2 | 312.9  | 309.5 | 323.7 | 296.7 |
| Net income (\$ mil.)   | (21.7%)          | 15.1  | 16.9   | 22.3  | 20.9  | 5.7   |
| Market value (\$ mil.) | (5.5%)           | 322.4 | 325.1  | 397.8 | 373.0 | 257.0 |
| Employees              | 4.9%             | 1,188 | 1,217  | 1,325 | 1,392 | 1,440 |

\*Fiscal year change

**CULVER FRANCHISING SYSTEM, INC.**

1240 WATER ST  
PRAIRIE DU SAC, WI 535781091  
Phone: 608-643-7980  
Fax: -  
Web: www.culvers.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

If you think ButterBurgers are better burgers then you're probably a fan of Culver's. Culver Franchising System operates a chain of about 500 Culver's quick-service restaurants popular for their signature ButterBurgers (hamburgers served on a grilled buttered bun) and frozen custard. The chain's menu also includes chicken fish and pork sandwiches; salads; and dinner items such as shrimp and Norwegian cod. Nearly all of the restaurants are operated by franchisees. Chairman and CEO Craig Culver started the restaurant as a family business back in 1984.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | -                | -     | -     | 0.0   | 57.6  | 54.8  |
| Net income (\$ mil.)   | 470.4%           | -     | -     | 0.0   | 14.5  | 17.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 290   |

**CUMBERLAND COUNTY HOSPITAL SYSTEM, INC.**

1638 OWEN DR  
FAYETTEVILLE, NC 283043424  
Phone: 910-609-4000  
Fax: -  
Web: www.capefearvalley.com

CEO: Michael Nagowski  
CFO: Sandra Williams  
HR: -  
FYE: September 30  
Type: Private

Don't fear for a lack of medical services at Cumberland County Hospital System (doing business as Cape Fear Valley Health System). The medical provider comprises five acute-care and specialty hospitals with about 765 total beds and more than a dozen primary-care physician practices scattered throughout the region in North Carolina. The hospital system serves residents of coastal North Carolina providing general and specialized medical services such as cancer treatment open-heart surgery psychiatric care and rehabilitation. It also operates the HealthPlex fitness and wellness facility and provides home health and hospice services.

|                        | Annual<br>Growth | 09/03 | 09/04 | 09/05 | 09/06 | 09/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.4%             | -     | -     | 446.0 | 492.7 | 504.6 |
| Net income (\$ mil.)   | 16.7%            | -     | -     | 17.0  | 29.7  | 23.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 5,000 |

**CUMBERLAND FARMS INC.**

100 Crossing Blvd.  
Framingham MA 01702  
Phone: 508-270-1400  
Fax: 206-722-2569  
Web: www.darigold.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Once a one-cow dairy Cumberland Farms now operates a network of 900-plus convenience stores and gas stations in about a dozen eastern seaboard states from Maine to Florida. The company operates its own grocery distribution and bakery operations to supply its stores as well. Cumberland owns a two-thirds limited partnership in petroleum wholesaler Gulf Oil LP giving it the right to use and license Gulf trademarks in Delaware New Jersey New York most of Ohio Pennsylvania and the New England states. The first convenience-store operator in New England Cumberland Farms was founded in 1939 by Vasilios and Aphrodite Haseotes. Their descendants including chairman Lily Haseotes Bentas own the company.

**CUMBERLAND PHARMACEUTICALS INC**
**NMS: CPIX**

2525 West End Avenue, Suite 950  
Nashville, TN 37203  
Phone: 615 255-0068  
Fax: -  
Web: www.cumberlandpharma.com

CEO: A J Kazimi  
CFO: Michael P Bonner  
HR: -  
FYE: December 31  
Type: Public

Cumberland Pharmaceuticals wants to make your search for the right drugs less cumbersome. The specialty pharmaceutical company focuses on acquiring developing and commercializing branded prescription drugs. Targeting the hospital acute care and gastroenterology segments Cumberland's FDA-approved drugs include Acetadote for the treatment of acetaminophen poisoning; Kristalose a prescription strength laxative; Vaprisol for low sodium levels; and Caldolor (ne © Amelior) the first injectable dosage form of ibuprofen. The company also has several projects in development. Acetadote and Kristalose are marketed through Cumberland's own hospital and gastroenterology sales forces. The company went public in a mid-2009 IPO.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.5%             | 36.9  | 33.5  | 33.0  | 41.2  | 40.7  |
| Net income (\$ mil.)   | -                | 2.4   | 0.7   | (0.9) | (8.0) | (7.0) |
| Market value (\$ mil.) | 0.2%             | 92.6  | 81.4  | 85.1  | 113.9 | 93.4  |
| Employees              | (1.5%)           | 85    | 78    | 82    | 84    | 80    |

**CUMULUS MEDIA INC**
**NMS: CMLS**

3280 Peachtree Road N.W., Suite 2200  
Atlanta, GA 30305  
Phone: 404 949-0700  
Fax: -  
Web: www.cumulus.com

CEO: Mary G. Berner  
CFO: Joseph P. (J.P.) Hannan  
HR: -  
FYE: December 31  
Type: Public

Cumulus Media reigns over an empire of radio stations. The company is the #2 radio station ownership group in the US (behind Clear Channel) with more than 460 owned or operated stations in about 90 markets throughout the country. In many of its markets Cumulus has built clusters of stations that realize cost savings through shared administrative and sales operations. In addition to its core mid-market stations Cumulus through a partnership with a private equity firm Crestview Partners owns about 30 stations in large markets including Atlanta Dallas and San Francisco. Crestview Partners controls about 40% of Cumulus.

|                        | Annual<br>Growth | 12/15   | 12/16   | 12/17*  | 06/18* | 12/18 |
|------------------------|------------------|---------|---------|---------|--------|-------|
| Sales (\$ mil.)        | (16.3%)          | 1,168.7 | 1,141.4 | 1,135.7 | 453.9  | 686.4 |
| Net income (\$ mil.)   | -                | (546.5) | (510.7) | (206.6) | 696.2  | 61.4  |
| Market value (\$ mil.) | -                | -       | -       | -       | -      | 178.8 |
| Employees              | (3.0%)           | 5,618   | 5,479   | 5,213   | -      | 5,135 |

\*Fiscal year change

**CUPERTINO ELECTRIC INC.**

1132 N. 7th St.  
San Jose CA 95112  
Phone: 408-808-8000  
Fax: 408-275-8575  
Web: www.cei.com

CEO: Tom Schott  
CFO: Bill Slakey  
HR: -  
FYE: December 31  
Type: Private

Cupertino Electric Inc. (CEI) likes to get its customers wired. The electrical contractor builds and maintains electrical power and data infrastructure systems for commercial industrial and institutional facilities including semiconductor plants biotech installations data centers network systems and schools. It provides generation facilities for companies that are not on a grid or need additional power. CEI works mostly for companies and schools in the western US. The company's energy alternatives division also offers design and installation of photovoltaics (solar cells) as well as fuel cells. Customers include Apple Google Hyatt Microsoft Oracle and Safeway.

**CURAEGIS TECHNOLOGIES INC****NBB: CRGS**

350 Linden Oaks  
Rochester, NY 14625  
Phone: 585 254-1100  
Fax: -  
Web: www.curaegis.com

CEO: Richard A Kaplan  
CFO: Kathleen A Browne  
HR: -  
FYE: December 31  
Type: Public

A development-stage company Torvec hopes to bring its Torvec FTV (full-terrain vehicle) to the markets of developing nations. The FTV has the body of a truck but has tracks similar to those of a tank. The tracks enable the FTV to venture where a mere wheeled vehicle would fear to tread. Several technologies developed by the late Vernon Gleasman and members of his family including an infinitely variable transmission and a steering drive and suspension system for tracked vehicles are being incorporated into the FTV. The company is working with Ford Motor to develop a version of the FTV to be manufactured and distributed in the US initially and then marketed globally.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.3%)        | 0.1   | -     | 0.0   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -             | (2.6) | (2.7) | (4.2) | (5.4) | (6.3) |
| Market value (\$ mil.) | (1.3%)        | 10.1  | 16.6  | 34.2  | 15.1  | 9.6   |
| Employees              | 5.7%          | 12    | 13    | 24    | 24    | 15    |

**CURIS INC****NMS: CRIS**

4 Maguire Road  
Lexington, MA 02421  
Phone: 617 503-6500  
Fax: -  
Web: www.curis.com

CEO: James E Dentzer  
CFO: James E. (Jim) Dentzer  
HR: -  
FYE: December 31  
Type: Public

Curis's cancer patients and Sega's gamers might one day have an unlikely hero in common: Sonic the Hedgehog. Drug development firm Curis is studying hedgehog signaling pathways (including the sonic hedgehog pathway named after the Sega mascot) to find treatments for oncology ailments and other conditions. Such signaling pathways regulate tissue growth and repair and the company is looking for ways to either stimulate them or slow them down as a means of treating disease. Curis is collaborating with Genentech to develop cancer drugs using hedgehog pathways. The company also has internal development programs for cancer treatments using other signaling pathways.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 1.5%          | 9.8    | 7.9    | 7.5    | 9.9    | 10.4   |
| Net income (\$ mil.)   | -             | (18.7) | (59.0) | (60.4) | (53.3) | (32.6) |
| Market value (\$ mil.) | (17.6%)       | 49.7   | 96.5   | 102.1  | 23.2   | 22.9   |
| Employees              | (3.0%)        | 35     | 44     | 58     | 55     | 31     |

**CURTISS-WRIGHT CORP.****NYS: CW**

130 Harbour Place Drive, Suite 300  
Davidson, NC 28036  
Phone: 704 869-4600  
Fax: -  
Web: www.curtisswright.com

CEO: David C. (Dave) Adams  
CFO: Glenn E. Tynan  
HR: Alana Tierney  
FYE: December 31  
Type: Public

Curtiss-Wright makes a variety of flow control metal treatment and motion control products. It provides commercial and industrial customers with products and services that support critical applications across the aerospace automotive and general industrial markets. The Power division manufactures and services main coolant pumps power-dense compact motors generators and secondary propulsion systems. Curtiss-Wright also provides embedded computing board level modules integrated subsystems flight testing systems turret aiming and weapons handling systems to defense customers. The company's manufacturing footprint spans some 170 facilities worldwide while it generates two-thirds of sales in the US. Curtiss-Wright was formed in 1929 from the merger of companies founded by the Wright Brothers and Glenn Curtiss.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.8%          | 2,243.1 | 2,205.7 | 2,108.9 | 2,271.0 | 2,411.8 |
| Net income (\$ mil.)   | 24.9%         | 113.3   | 145.5   | 187.3   | 214.9   | 275.7   |
| Market value (\$ mil.) | 9.7%          | 3,019.3 | 2,929.9 | 4,207.1 | 5,211.8 | 4,367.9 |
| Employees              | 0.0%          | 9,000   | 8,400   | 8,000   | 8,600   | 9,000   |

**CUSO FINANCIAL SERVICES, L.P.**

10150 MEANLEY DR FL 1  
SAN DIEGO, CA 921313008  
Phone: 800-686-4724  
Fax: -  
Web: www.cusonet.com

CEO: Valerie Seyfert  
CFO: Daniel J Kilroy  
HR: -  
FYE: December 31  
Type: Private

For credit unions looking to expand their investment offerings CUSO can do so. CUSO Financial Services (CFS) provides credit unions with online securities trading retirement planning wealth management insurance and other investment services from more than 300 providers that the credit unions can in turn offer to their members. Founded in 1996 by Valerie Seyfert and Amy Beattie (company president and COO respectively) CFS serves about 100 credit unions throughout the US; more than 40 of them are limited partners that hold ownership stakes in the company.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.8%          | -     | 22.3  | 24.7  | 28.0  | 22.8  |
| Net income (\$ mil.)   | (11.0%)       | -     | 4.8   | 6.0   | 6.0   | 3.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 95    |

**CUSTOMERS BANCORP INC****NYS: CUBI**

1015 Penn Avenue, Suite 103  
Wyomissing, PA 19610  
Phone: 610 933-2000  
Fax: -  
Web: www.customersbank.com

CEO: Jay S. Sidhu  
CFO: James D. Hogan  
HR: -  
FYE: December 31  
Type: Public

Customers Bancorp makes it pretty clear who they want to serve. Boasting some \$8.5 billion in assets the bank holding company operates about 15 branches mostly in southeastern Pennsylvania but also in New York and New Jersey. It offers personal and business checking savings and money market accounts as well as loans certificates of deposit credit cards and concierge or appointment banking (they come to you seven days a week). Around 95% of the bank's loan portfolio is made up of commercial loans while the rest consists of consumer loans. It was formed in 2010 as a holding company for Customers Bank which was created in 1994 as New Century Bank.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 9.6%          | 6,825.4 | 8,401.3 | 9,382.7 | 9,839.6 | 9,833.4 |
| Net income (\$ mil.)   | 13.5%         | 43.2    | 58.6    | 78.7    | 78.8    | 71.7    |
| Market value (\$ mil.) | (1.7%)        | 603.3   | 843.9   | 1,110.5 | 805.8   | 564.3   |
| Employees              | 18.0%         | 426     | 517     | 739     | 765     | 827     |

**CUSTOMINK LLC**

2910 DISTRICT AVE STE 100  
FAIRFAX, VA 220312283  
Phone: 703-891-2273  
Fax: -  
Web: www.customink.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

CustomInk knows a T-shirt is not just a T-shirt. (It can also be an advertisement a form of self-expression or a fashion statement.) The firm provides screen printing and embroidery services for customers across the US through its online storefront. Customers pick the clothing type (short and long sleeve Ts tank tops sweats) and color and then add text and graphics (picking from available graphics or designing their own). CustomInk team members — or Inkers as they call themselves — then print and ship orders. The firm also offers about 200 other customized products (pens hats drinkware). CustomInk was founded in 1999 by president Marc Katz and former classmates Mike Driscoll and Dave Christensen.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 44.5%            | -     | 13.7  | 0.0   | 34.0  | 59.6  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 3.8   | 4.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**CUTERA INC**
**NMS: CUTR**

3240 Bayshore Blvd.  
Brisbane, CA 94005  
Phone: 415 657-5500  
Fax: -  
Web: www.cutera.com

CEO: James A. Reinstein  
CFO: Sandra A. Gardiner  
HR: -  
FYE: December 31  
Type: Public

Cutera has a handle on hairy situations and a firm plan for flabby faces. The company makes lasers for medical and aesthetic use in doctors' offices and spas. Cutera markets its FDA-approved devices for hair removal and treatments to reduce pigmented lesions (age and sun spots) wrinkles and veins. Products are sold under the names CoolGlide Solera and Xeo. Its Titan line of products use deep tissue heating to firm up saggy skin. Other products provide body contouring for fat reduction and tattoo removal. In the US the company markets its products through a direct sales force and through distributors; in more than 40 other countries it relies on a small sales group and distributors. Cutera also sells a limited number of products online.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|--------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 20.1%            | 78.1   | 94.8  | 118.1 | 151.5 | 162.7  |
| Net income (\$ mil.)   | -                | (10.6) | (4.4) | 2.6   | 30.0  | (30.8) |
| Market value (\$ mil.) | 12.3%            | 149.2  | 178.7 | 242.4 | 633.5 | 237.7  |
| Employees              | 10.9%            | 266    | 262   | 297   | 367   | 402    |

**CUTTER & BUCK INC.**

701 N. 34th St. Ste. 400  
Seattle WA 98103  
Phone: 206-830-6812  
Fax: 206-448-0589  
Web: www.cutterbuck.com

CEO: Joel Freet  
CFO: -  
HR: Chris Nguyen  
FYE: April 30  
Type: Private

Relatively unknown less than a decade ago Cutter & Buck has climbed onto the leader board of the nation's top makers of golf apparel. Cutter & Buck sells men's and women's golf apparel and other sportswear through golf pro shops resorts and specialty stores throughout North America as well as to corporate accounts. It sells its products in other countries through distributors. Most of its sales come from men's apparel. Cutter & Buck divides its apparel into two lines: the ephemeral fashion line with brighter colors and the seasonless and less-expensive classics line. Its corporate marketing division puts company logos on products for corporate golf events and programs. New Wave Group AB owns the company.

**CVB FINANCIAL CORP**
**NMS: CVBF**

701 North Haven Ave., Suite 350  
Ontario, CA 91764  
Phone: 909 980-4030  
Fax: -  
Web: www.cbbank.com

CEO: Christopher D. (Chris) Myers  
CFO: E. Allen Nicholson  
HR: -  
FYE: December 31  
Type: Public

CVB Financial is into the California Vibe Baby. The holding company's Citizens Business Bank offers community banking services to primarily small and mid-sized businesses but also to consumers through nearly 50 branch and office locations across central and southern California. Boasting more than \$7 billion in assets the bank offers checking money market CDs and savings accounts trust and investment services and a variety of loans. Commercial real estate loans account for about two-thirds of the bank's loan portfolio which is rounded out by business consumer and construction loans; residential mortgages; dairy and livestock loans; and municipal lease financing.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 11.8%            | 7,377.9 | 7,671.2 | 8,073.7 | 8,270.6 | 11,529.2 |
| Net income (\$ mil.)   | 9.9%             | 104.0   | 99.1    | 101.4   | 104.4   | 152.0    |
| Market value (\$ mil.) | 6.0%             | 2,242.8 | 2,368.8 | 3,210.2 | 3,298.4 | 2,832.2  |
| Employees              | -                | -       | -       | -       | -       | -        |

**CVD EQUIPMENT CORP.**
**NAS: CVV**

355 South Technology Drive  
Central Islip, NY 11722  
Phone: 631 981-7081  
Fax: -  
Web: www.cvdequipment.com

CEO: Leonard A Rosenbaum  
CFO: Glen R Charles  
HR: -  
FYE: December 31  
Type: Public

CVD Equipment has expanded well beyond the chemical vapor deposition (CVD) equipment that gave it its name. (During CVD precise layers of chemicals are deposited onto semiconductor wafers during chip manufacturing.) The company's specialized equipment is also used in the development of nanotechnology — namely solar cells smart glass carbon nanotubes nanowires LEDs and micro-electromechanical systems (MEMS). CVD Equipment still makes custom-designed products for major semiconductor companies but its newer technologies are used by universities research labs and startup companies. Its largest shareholder is Chairman and CEO Leonard A. Rosenbaum who founded the company in 1982 and owns 29%.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.4%)           | 28.0  | 39.0  | 21.0  | 41.1  | 24.3  |
| Net income (\$ mil.)   | -                | (2.5) | 3.2   | (0.1) | 5.3   | (5.2) |
| Market value (\$ mil.) | (29.5%)          | 94.1  | 65.9  | 56.7  | 75.9  | 23.2  |
| Employees              | 0.9%             | 190   | 192   | 173   | 231   | 197   |

**CVENT, INC**
**NYS: CVT**

1765 Greensboro Station Place, 7th Floor  
Tysons Corner, VA 22102  
Phone: 703 226-3500  
Fax: -  
Web: www.cvent.com

CEO: Rajeev K Aggarwal  
CFO: Cynthia Russo  
HR: -  
FYE: December 31  
Type: Public

Cvent does everything for event planners except set up the chairs. The company's software automates the event planning process for conferences trade shows and industry events. Its database of more than 200,000 hotels and convention centers in more than 175 countries helps event planners in selecting a venue. Its software manages the budget registrations marketing (including social media and event-specific apps) logistics such as travel and lodging and post-event surveys. Customers include more than 6,000 event marketing firms (such as Aimia and Maritz) and almost 5,000 hotel groups (such as Marriott and Starwood). Founded in 1999 Cvent went public in 2013 raising \$117.6 million in its IPO.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13   | 12/14   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | -                | 0.0   | 60.9  | 83.5  | 111.1   | 142.2   |
| Net income (\$ mil.)   | -                | 0.0   | (0.2) | 4.3   | (3.2)   | 1.8     |
| Market value (\$ mil.) | -                | 0.0   | -     | -     | 1,498.0 | 1,146.0 |
| Employees              | 15.7%            | -     | -     | 1,300 | 1,450   | 1,740   |

**CVR ENERGY INC**

NYS: CVI

2277 Plaza Drive, Suite 500  
Sugar Land, TX 77479  
Phone: 281 207-3200  
Fax: –  
Web: www.cvrenergy.com

CEO: John J. (Jack) Lipinski  
CFO: Susan M. Ball  
HR: Alicia Skalinik  
FYE: December 31  
Type: Public

CVR Energy refines and markets high value transportation fuels to retailers railroads and farm cooperatives and other refiners/marketers in Kansas Oklahoma and Illinois. Located within 100 miles of Cushing Oklahoma (a major crude oil trading and storage hub) the company's two oil refineries in Coffeyville Kansas and Wynnewood Oklahoma represent close to a quarter of the region's refining capacity. Through a limited partnership the company also produces and distributes ammonia and ammonium nitrate to farmers in Illinois Iowa Kansas Nebraska and Texas.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.0%)        | 9,109.5 | 5,432.5 | 4,782.4 | 5,988.4 | 7,124.0 |
| Net income (\$ mil.)   | 13.5%         | 173.9   | 169.6   | 24.7    | 234.4   | 289.0   |
| Market value (\$ mil.) | (2.9%)        | 3,891.5 | 3,955.9 | 2,552.5 | 3,743.8 | 3,466.3 |
| Employees              | 2.8%          | 1,298   | 1,332   | 1,487   | 1,440   | 1,450   |

**CVR PARTNERS LP**

NYS: UAN

2277 Plaza Drive, Suite 500  
Sugar Land, TX 77479  
Phone: 281 207-3200  
Fax: –  
Web: www.cvrpartners.com

CEO: Mark A Pytosh  
CFO: Susan M Ball  
HR: –  
FYE: December 31  
Type: Public

Farmers dreaming of fertile fields can turn to CVR Partners. The company makes nitrogen fertilizers. From its fertilizer manufacturing facility in Kansas CVR Partners produces ammonia and urea ammonia nitrate (UAN). The company sells ammonia to agricultural and industrial customers such as Brandt Consolidated Interchem and National Cooperative Refinery Association and provides UAN products to retailers and distributors. To lower production costs CVR Partners uses petroleum coke instead of the more expensive natural gas. It obtains the majority of its petroleum coke from parent company CVR Energy which founded CVR Partners in 2007. CVR Partners went public in April 2011 raising \$307 million.

|                        | Annual Growth | 12/14   | 12/15 | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|---------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 4.1%          | 298.7   | 289.2 | 356.3  | 330.8  | 351.1  |
| Net income (\$ mil.)   | –             | 76.1    | 62.0  | (26.9) | (72.8) | (50.0) |
| Market value (\$ mil.) | (23.1%)       | 1,103.4 | 907.4 | 680.8  | 371.6  | 385.2  |
| Employees              | 19.1%         | 144     | 149   | 299    | 304    | 290    |

**CVR REFINING LP**

NYS: CVRR

2277 Plaza Drive, Suite 500  
Sugar Land, TX 77479  
Phone: 281 207-3200  
Fax: –  
Web: www.cvrrefining.com

CEO: David L Lamp  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Oil refinery Coffeyville Resources may be located in Coffeyville Kansas but new parent CVR Refining is thinking "We're not just in Kansas anymore." CVR Refining was formed by CVR Energy in September 2012 as an indirect wholly owned subsidiary to take over its downstream operations. CVR Refining is taking ownership of the 115000 barrels-per-day Coffeyville refinery and a 70000 barrels-per-day refinery in Wynnewood Oklahoma both of which are not too far from a crude oil hub at Cushing Oklahoma. In addition CVR Refining will control 350 miles of pipeline 125 oil tanker trucks tank farms and 6 million barrels of storage capacity. CVR Refining went public in 2013 with an offering worth \$600 million.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (14.5%)       | 8,281.7 | 8,683.5 | 8,829.7 | 5,161.9 | 4,431.3 |
| Net income (\$ mil.)   | (60.0%)       | 595.3   | 590.4   | 358.7   | 291.2   | 15.3    |
| Market value (\$ mil.) | (22.8%)       | –       | 3,338.7 | 2,479.7 | 2,794.1 | 1,535.0 |
| Employees              | 3.9%          | 832     | 891     | 982     | 968     | 968     |

**CVS HEALTH CORPORATION**

NYS: CVS

One CVS Drive  
Woonsocket, RI 02895  
Phone: 401 765-1500  
Fax: 401 762-2137  
Web: www.cvshealth.com

CEO: Larry J. Merlo  
CFO: David M. (Dave) Denton  
HR: Lisa Bisaccia  
FYE: December 31  
Type: Public

CVS Health Corp. is a leading pharmacy benefits manager with nearly 92 million plan members as well as the nation's largest drugstore chain (topping Walgreens). It runs more than 9900 retail and specialty drugstores. In addition to its standalone pharmacy operations the company operates CVS locations inside Target stores and runs a prescription management company Caremark Pharmacy Services. The company also offers walk-in health services through its retail network of MinuteClinics that are located in around 1100 CVS stores. In late 2018 CVS acquired health insurer Aetna in a \$70 billion megadeal which adds traditional health insurance plans serving some 38 million people to its operations.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 8.7%          | 139,367.0 | 153,290.0 | 177,526.0 | 184,765.0 | 194,579.0 |
| Net income (\$ mil.)   | –             | 4,644.0   | 5,237.0   | 5,317.0   | 6,622.0   | (594.0)   |
| Market value (\$ mil.) | (9.2%)        | 124,721.5 | 126,612.2 | 102,188.5 | 93,887.5  | 84,848.4  |
| Employees              | 7.9%          | 217,800   | 243,000   | 250,000   | 246,000   | 295,000   |

**CYALUME TECHNOLOGIES HOLDINGS, INC**

NBB: CYLU

910 S.E. 17th Street, Suite 300  
Fort Lauderdale, FL 33316  
Phone: 954 315-4939  
Fax: –  
Web: www.cyalume.com

CEO: Zivi Nedivi  
CFO: Andrea Settembrino  
HR: –  
FYE: December 31  
Type: Public

Cyalume Technologies Holdings believes in walking softly and carrying a big chemstick. Through two main subsidiaries the company provides an array of tactical gear and training services to militaries and law enforcement agencies. Subsidiary Cyalume Technologies Inc. makes chemical light sticks and other reflective items as well as explosion simulation products. It also offers combat training. Customers include NATO and US militaries and Canadian and German defense procurement agencies. Subsidiary Cyalume Specialty Products makes specialty chemical products for military pharmaceutical and other markets. Cyalume which has manufacturing plants in the US and France filed a \$5.8 million IPO in April 2012.

|                        | Annual Growth | 12/11 | 12/12  | 12/13  | 12/14 | 12/15 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 2.2%          | 34.7  | 38.6   | 31.8   | 33.3  | 37.8  |
| Net income (\$ mil.)   | 77.9%         | 0.3   | (50.2) | (15.7) | (7.7) | 3.3   |
| Market value (\$ mil.) | (57.6%)       | 80.3  | 44.9   | 14.8   | 1.0   | 2.6   |
| Employees              | (5.3%)        | 236   | 271    | 190    | 179   | 190   |

**CYANOTECH CORP.**

NAS: CYAN

73-4460 Queen Kaahumanu Highway, Suite 102  
Kailua-Kona, HI 96740  
Phone: 808 326-1353  
Fax: –  
Web: www.cyanotech.com

CEO: Gerald R Cysewski  
CFO: Brian B Orlopp  
HR: –  
FYE: March 31  
Type: Public

Cyanotech transforms the scum of the earth into health products. The majority of the company's sales come from Spirulina Pacifica a nutritional supplement made from tiny blue-green vegetable algae and sold as powder flakes and tablets. The firm also produces BioAstin an astaxanthin-based dietary supplement full of antioxidants. Cyanotech produces the microalgae used in its product lines at a 90-acre production facility on the Kona Coast of Hawaii. It sells them primarily to health food and dietary supplement makers. In order to focus on its nutritional supplement business the company has discontinued some other product lines including NatuRose an algae-based pigmentation used to color farm-raised fish.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.8%)        | 33.8  | 31.8  | 32.0  | 34.1  | 30.2  |
| Net income (\$ mil.)   | –             | (0.0) | (4.4) | (1.2) | 1.0   | (3.6) |
| Market value (\$ mil.) | (21.2%)       | 49.5  | 29.3  | 22.6  | 30.0  | 19.1  |
| Employees              | (0.9%)        | 113   | 123   | 124   | 118   | 109   |

**CYBERDEFENDER CORPORATION**
**NASDAQ: CYDE**

617 W. 7th St. 10th Fl.  
Los Angeles CA 90017  
Phone: 213-689-8631  
Fax: 213-689-8639  
Web: www.cyberdefendercorp.com

CEO: Kevin Harris  
CFO: Kevin Harris  
HR: -  
FYE: December 31  
Type: Public

If the best defense is a good offense then CyberDefender's got your lineup. Its CyberDefender line of Internet security software protects Windows-based PCs against identity theft viruses malware and spyware. The company boasts about 600000 active subscribers who renew its products on a monthly or yearly basis. CyberDefender markets its applications to consumers and small businesses through e-mails banners and search ads; it also runs a direct marketing campaign with Guthy-Renker. In addition CyberDefender operates a tech-support call center called LiveTech where its 500 help desk agents handle about 160000 calls a month. Co-founder and CEO Gary Guseinov owns almost a quarter of the company's stock.

**CYBERNET SOFTWARE SYSTEMS INC.**

3031 Tisch Way Ste. 1002  
San Jose CA 95128  
Phone: 408-615-5700  
Fax: 408-615-5707  
Web: www.csscorp.com

CEO: Suranjan Pramanik  
CFO: Sivaramkrishnan Sundaram  
HR: -  
FYE: March 31  
Type: Private

Cybernet Software Systems (which does business as CSS) helps large corporations consumers and technology vendors worldwide improve software quality and the operations of their IT systems. Among the services the company offers are software testing and development remote infrastructure management application lifecycle management cloud enablement and enterprise and consumer technical support. It serves customers in a wide range of industries including technology (NETGEAR) financial services (Deutsche Bank) and healthcare (Purdue Pharma). The company partners with such tech firms as Blackberry Microsoft and VMware. Privately held CSS has received investments from Goldman Sachs SAIF and Sierra Ventures.

**CYBERONICS, INC.**
**NMS: CYBX**

100 Cyberonics Boulevard  
Houston, TX 77058  
Phone: 281 228-7200  
Fax: -  
Web: www.cyberonics.com

CEO: Daniel J Moore  
CFO: Gregory H Browne  
HR: -  
FYE: April 25  
Type: Public

It may sound futuristic but Cyberonics is all about treating an age-old neurological disorder. The company is the maker of the first medical device to gain clearance by the FDA for treating epilepsy. Its Vagus Nerve Stimulation Therapy system (VNS Therapy) is a pacemaker-like device that is implanted under the collarbone with a lead that connects it to the vagus nerve in the neck. The device delivers intermittent signals to the brain to control epileptic seizures. Physicians can program the signals by computer and patients can start or stop signals with hand-held magnets. VNS Therapy is also used for treating depression that has been treatment-resistant. Cyberonics sells its systems worldwide.

|                        | Annual<br>Growth | 04/10 | 04/11 | 04/12   | 04/13   | 04/14   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 13.9%            | 167.8 | 190.5 | 218.5   | 254.3   | 282.0   |
| Net income (\$ mil.)   | (8.5%)           | 78.4  | 46.7  | 36.1    | 46.4    | 54.9    |
| Market value (\$ mil.) | 32.4%            | 522.3 | 951.9 | 1,031.8 | 1,149.8 | 1,605.3 |
| Employees              | 8.3%             | 465   | 484   | 536     | 581     | 639     |

**CYBEROPTICS CORP.**
**NMS: CYBE**

5900 Golden Hills Drive  
Minneapolis, MN 55416  
Phone: 763 542-5000  
Fax: -  
Web: www.cyberoptics.com

CEO: Subodh Kulkarni  
CFO: Jeffrey A Bertelsen  
HR: -  
FYE: December 31  
Type: Public

CyberOptics keeps a close eye on the printed circuit board market. The company makes non-contact sensors and integrated systems used during and after the assembly of printed circuit boards and solar cells. Incorporating proprietary laser and optics three-dimensional sensing technology most of the company's products are used in surface mount technology (SMT) assembly and solar cell manufacturing as components used by assembly system manufacturers and as stand-alone products sold directly to end users. It also offers products used for yield improvement in semiconductor fabrication.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.6%             | 46.5  | 41.1  | 66.2  | 53.3  | 64.7  |
| Net income (\$ mil.)   | -                | (1.5) | (2.1) | 11.6  | 1.3   | 2.8   |
| Market value (\$ mil.) | 16.4%            | 68.2  | 54.3  | 185.3 | 106.5 | 125.2 |
| Employees              | 1.3%             | 169   | 154   | 164   | 177   | 178   |

**CYCLACEL PHARMACEUTICALS INC**
**NAS: CYCC**

200 Connell Drive, Suite 1500  
Berkeley Heights, NJ 07922  
Phone: 908 517-7330  
Fax: 866 271-3466  
Web: www.cyclacel.com

CEO: Spiro Rombotis  
CFO: Paul McBarron  
HR: -  
FYE: December 31  
Type: Public

Cyclacel Pharmaceuticals wants to stop the cycle of disease. The company's main focus is on cancer but it is also working on treatments for inflammation type II diabetes and HIV/AIDS. Its cancer programs which seek to halt cell cycles related to disease progression target such ailments as leukemia and non-small cell lung cancer. Cyclacel's R&D operations are supported by commercial products sold through subsidiary ALIGN Pharmaceuticals including Xclair cream for radiation-induced skin conditions and Numoisyn lozenge and liquid formulas for xerostomia (dry mouth often related to chemotherapy).

|                        | Annual<br>Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 87.0%            | 0.1    | 1.1    | 1.7    | 1.9    | 0.8    |
| Net income (\$ mil.)   | -                | (13.2) | (10.2) | (19.4) | (14.3) | (11.8) |
| Market value (\$ mil.) | (3.4%)           | 25.8   | 17.1   | 3.0    | 2.1    | 22.5   |
| Employees              | (6.5%)           | 17     | 18     | 18     | 16     | 13     |

**CYCLE COUNTRY ACCESSORIES CORP.**
**NYSE AMEX: ATC**

1701 38th Ave. West  
Spencer IA 51301  
Phone: 712-262-4191  
Fax: 712-262-0248  
Web: www.cyclecountry.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

Cycle Country Accessories turns ATVs into beasts of burden. The company makes all-terrain vehicle (ATV) accessories such as snowplow blades lawnmowers spreaders sprayers tillage equipment winch mounts utility boxes and wheel covers for Honda Yamaha Kawasaki Suzuki Polaris Arctic Cat and other ATV models. Cycle Country also makes hubcaps for golf carts riding lawnmowers and light-duty trailers. Its products are sold through 20 distributors in the US and more than 30 other countries. The company also makes pull-behind implements and other accessories for riding mowers under the Weekend Warrior brand and offers contract manufacturing services. Cycle Country makes most of its sales in the US.

**CYIOS CORPORATION**

OTC: CYIO

1300 Pennsylvania Ave. NW Ste. 700  
Washington DC 20004  
Phone: 202-204-3006  
Fax: 202-315-3458  
Web: www.cyios.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

CYIOS is a holding company for two operating subsidiaries. The first which has the same name as the parent company and is referred to as CYIOS DC is a provider of information technology (IT) systems integration services for agencies within the Department of Defense. The second subsidiary CKO offers an online office management software product called XO Office software. The company had previously provided telecommunications services as WorldTeq but has ceased those operations. CEO Tim Carnahan owns 67% of the company.

**CYNERGISTEK INC**

ASE: CTEK

11940 Jollyville Road, Suite 300N  
Austin, TX 78759  
Phone: 512 402-8550  
Fax: -  
Web: www.cynergistek.com

CEO: Caleb Barlow  
CFO: Paul T Anthony  
HR: -  
FYE: December 31  
Type: Public

Hospitals count on AUXILIO to streamline their printing processes; you can print copy scan and fax that. The company is a managed print services provider meaning it does not sell printing equipment and related supplies. Rather it is vendor neutral and procures different makes and models of equipment depending on the needs of its US health care industry clients which include California Pacific Medical Center Saddleback Memorial Medical Center and St. Joseph Health System. Often working with IT departments AUXILIO's consultants assess clients' print environments and assist them with plans to minimize costs on supplies that will maximize their productivity and also reduce unnecessary paper waste.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.7%            | 44.0  | 61.3  | 60.2  | 71.6  | 71.1  |
| Net income (\$ mil.)   | 9.1%             | 1.3   | 1.3   | 5.0   | (0.4) | 1.9   |
| Market value (\$ mil.) | 43.7%            | 10.7  | 11.1  | 7.7   | 39.0  | 45.6  |
| Employees              | 8.5%             | 214   | 294   | 283   | 303   | 297   |

**CYNOSURE INC**

NMS: CYNQ

5 Carlisle Road  
Westford, MA 01886  
Phone: 978 256-4200  
Fax: -  
Web: www.cynosure.com

CEO: -  
CFO: Timothy W Baker  
HR: -  
FYE: December 31  
Type: Public

HologicIf beauty is only skin deep then Cynosure can surely enhance it. The company develops makes and markets aesthetic laser and pulsed light systems used by dermatologists and doctors to remove hair reduce pigmentation rejuvenate the skin and treat vascular lesions. For patients who want to go deeper its Smartlipo workstation allows cosmetic surgeons to perform a less-invasive procedure than conventional liposuction to target and reduce fat. Cynosure's laser systems consist of a control console and one or more hand pieces. The company's direct sales force and international distributors market and sell its products worldwide under such names as Accolade Affirm Cynergy Elite and PicoSure. Hologic is buying Cynosure for \$1.7 billion.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 32.4%            | 110.6 | 153.5 | 226.0 | 292.4 | 339.5   |
| Net income (\$ mil.)   | -                | (2.9) | 11.0  | (1.6) | 31.3  | 15.8    |
| Market value (\$ mil.) | 39.6%            | 266.9 | 547.3 | 604.7 | 622.4 | 1,014.0 |
| Employees              | 25.5%            | 346   | 378   | 576   | 755   | 857     |

**CYOPTICS INC.**

9999 Hamilton Blvd.  
Breinigsville PA 18031  
Phone: 484-397-2000  
Fax: 484-397-2014  
Web: www.cyoptics.com

CEO: Ed J Coringrato Jr  
CFO: Warren Barratt  
HR: -  
FYE: December 31  
Type: Private

CyOptics sees its way clear to optical networks. The company makes optical components based on indium phosphide (InP) a compound semiconductor that runs faster than silicon the material in most microchips. Its chips lasers and receivers are integrated telecommunications network equipment. CyOptics also offers contract design and manufacturing services from facilities in Mexico and the US. Customers include telecom equipment makers module suppliers and defense contractors. Founded in 1999 CyOptics has received funding from equity investors Jerusalem Venture Partners (which owns 54% of the company) Sprout Group Birchmere Ventures and Eurofund. The company filed an IPO in 2011 but withdrew it in 2012.

**CYPRESS ENERGY PARTNERS LP**

NYS: CELP

5727 South Lewis Avenue, Suite 300  
Tulsa, OK 74105  
Phone: 918 748-3900  
Fax: -  
Web: www.cypressenergy.com

CEO: Peter C Boylan III  
CFO: G Les Austin  
HR: -  
FYE: December 31  
Type: Public

It's a dirty job but someone's got to do it. After oil and gas companies drill wells Cypress Energy Partners comes in and cleans up the mess. The company provides saltwater disposal and other water and environmental services to oil and natural gas companies that perform hydraulic fracturing a process that pumps sand water and chemicals into shale reservoirs to release oil and gas. It owns and operates nine fluid management disposal facilities in North Dakota and Texas. It also provides independent pipeline inspection and integrity services to producers and pipeline companies through subsidiary Tulsa Inspection Resources. Cypress Energy Partners went public in early 2014.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.1%)           | 404.4  | 371.2 | 298.0 | 286.3 | 315.0 |
| Net income (\$ mil.)   | -                | (20.2) | 3.5   | (4.7) | (0.8) | 11.4  |
| Market value (\$ mil.) | (20.8%)          | 170.8  | 105.1 | 126.0 | 71.7  | 67.1  |
| Employees              | -                | -      | -     | -     | -     | -     |

**CYPRESS SEMICONDUCTOR CORP.**

NMS: CY

198 Champion Court  
San Jose, CA 95134  
Phone: 408 943-2600  
Fax: -  
Web: www.cypress.com

CEO: Hassane El-Khoury  
CFO: Thad Trent  
HR: Carmine Renzulli  
FYE: December 30  
Type: Public

Cypress Semiconductor makes an array of embedded and memory processors for automotive industrial and consumer machines and devices. Its microcontroller devices which generate most of the company's revenue are embedded in products that range from Audi and Subaru autos to Samsung and Under Armour wearable fitness devices as well as smart TVs and smartphones. Cypress memory products are used in automated driver assist systems networking modems medical instruments and other devices. The company makes significant sales through distributors such as Fujitsu Electronics and Arrow Electronics. In 2019 Cypress agreed to be bought by Germany-based Infineon Technologies for \$10.1 billion (?9 billion).

|                        | Annual<br>Growth | 12/14*  | 01/16   | 01/17*  | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 36.0%            | 725.5   | 1,607.9 | 1,923.1 | 2,327.8 | 2,483.8 |
| Net income (\$ mil.)   | 110.9%           | 17.9    | (378.9) | (686.3) | (80.9)  | 354.6   |
| Market value (\$ mil.) | (3.5%)           | 5,277.2 | 3,545.8 | 4,135.0 | 5,508.5 | 4,572.4 |
| Employees              | 14.9%            | 3,350   | 6,279   | 6,546   | 6,099   | 5,846   |

\*Fiscal year change

**CYS INVESTMENTS, INC.**
**NYS: CYS**

500 Totten Pond Road, 6th Floor  
Waltham, MA 02451  
Phone: 617 639-0440  
Fax: -  
Web: www.cysinv.com

CEO: Kevin E Grant  
CFO: Jack Decicco  
HR: -  
FYE: December 31  
Type: Public

CYS Investments (formerly Cypress Sharpridge Investments) is a real estate investment trust (REIT) that invests in residential mortgage-backed securities (RMBS) primarily collateralized by adjustable-rate mortgage loans and guaranteed by government agencies Fannie Mae Freddie Mac and Ginnie Mae. (As a REIT CYS is exempt from paying federal income tax so long as it distributes dividends back to shareholders.) More than three-quarters of its portfolio is backed by hybrid adjustable-rate mortgages (ARMs) and 15-year fixed-rate single-family mortgages. The REIT's investment activities are usually financed through major commercial and investment banks.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (28.5%)       | 437.4   | (402.0) | 573.1   | 62.2    | 114.3   |
| Net income (\$ mil.)   | (54.2%)       | 372.8   | (475.8) | 425.6   | (4.8)   | 16.4    |
| Market value (\$ mil.) | (10.1%)       | 1,788.4 | 1,122.1 | 1,320.5 | 1,079.7 | 1,170.6 |
| Employees              | 1.5%          | 16      | 16      | 16      | 15      | 17      |

**CYSTIC FIBROSIS FOUNDATION**

4550 MONTGOMERY AVE 1150N  
BETHESDA, MD 208145200  
Phone: 301-951-4422  
Fax: -  
Web: www.cff.org

CEO: Preston W. Campbell  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Cystic Fibrosis Foundation funds cystic fibrosis (CF) research and medical programs. Founded in 1955 the organization supports clinical trials and specialized health-care centers provides grants for independent research operates university research centers encourages drug development through matching funds and offers CF-related information and educational materials. Its Cystic Fibrosis Foundation Therapeutics (CFFT) subsidiary partners with pharmaceutical companies and research facilities to develop CF drugs. The foundation provides funding training and accreditation for about 120 treatment centers in the US. It has about 70 chapters and branch offices nationwide.

|                        | Annual Growth | 12/07 | 12/08 | 12/12 | 12/13 | 12/15   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 3.2%          | -     | 138.5 | 297.7 | 405.5 | 173.1   |
| Net income (\$ mil.)   | -             | -     | (2.1) | 175.2 | 247.1 | (134.9) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -       |
| Employees              | -             | -     | -     | -     | -     | 550     |

**CYTEC INDUSTRIES, INC.**
**NYS: CYT**

Five Garret Mountain Plaza  
Woodland Park, NJ 07424  
Phone: 973 357-3100  
Fax: -  
Web: www.cyttec.com

CEO: Shane D Fleming  
CFO: Daniel G Darazsdi  
HR: -  
FYE: December 31  
Type: Public

Cytec Industries makes products that help companies do everything from lifting off driving fast and mining ores. Its Aerospace Materials segment makes advanced composites carbon fiber and structural film adhesives for aerospace markets. The Industrial Materials segment makes structural composite materials (for automotive motorsports and recreation markets) and process materials (for aerospace wind energy and other process materials markets). The In Process Separation segment makes mining chemicals and phosphines primarily used in applications to separate targeted minerals from host ores. The Additive Technologies segment makes polymer additives specialty additives and formulated resins.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (8.7%)        | 2,789.5 | 2,748.3 | 3,073.1 | 1,708.1 | 1,935.0 |
| Net income (\$ mil.)   | -             | (2.5)   | 172.3   | 207.8   | 188.0   | 173.5   |
| Market value (\$ mil.) | 26.5%         | 2,586.1 | 3,767.7 | 3,170.5 | 4,887.5 | 6,615.2 |
| Employees              | (6.7%)        | 5,800   | 6,000   | 5,500   | 6,600   | 4,400   |

**CYTOKINETICS INC**
**NMS: CYTK**

280 East Grand Avenue  
South San Francisco, CA 94080  
Phone: 650 624-3000  
Fax: -  
Web: www.cytokinetics.com

CEO: Robert I. Blum  
CFO: Ching Jaw  
HR: -  
FYE: December 31  
Type: Public

Cytokinetics studies the cytoskeleton to get to the heart of the problem. The biopharmaceutical firm's drug development technologies aim to treat disease by modulating muscle function through manipulation of the cytoskeleton (biological infrastructure of cells). Its pipeline includes lead candidate omecamtiv mecarbil which is designed for the treatment of heart failure based on a cytoskeletal protein in the heart muscle. It is being developed in collaboration with Amgen. Its other lead candidate tirasemtiv is in clinical studies for use by patients with ALS. In collaboration with Astellas Cytokinetics is also studying developing CK-2127107 for the treatment of spinal muscular atrophy (SMA).

|                        | Annual Growth | 12/14  | 12/15  | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|--------|--------|-------|---------|---------|
| Sales (\$ mil.)        | (9.5%)        | 46.9   | 28.7   | 106.4 | 13.4    | 31.5    |
| Net income (\$ mil.)   | -             | (14.6) | (37.5) | 16.5  | (127.8) | (106.3) |
| Market value (\$ mil.) | (5.8%)        | 438.3  | 572.3  | 664.8 | 446.0   | 345.8   |
| Employees              | 9.0%          | 92     | 100    | 127   | 137     | 130     |

**CYTOSORBENTS CORPORATION**
**OTC: CTSO**

7 Deer Park Dr. Ste. K  
Monmouth Junction NJ 08852  
Phone: 732-329-8885  
Fax: 732-329-8650  
Web: www.cytosorbents.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

CytoSorbents (formerly Medasorb Technologies) gets the gunk out of blood. The medical device firm is developing blood purification systems for treating patients with infections and kidney disease. Its top priority is its clinical-stage CytoSorb device which draws a patient's blood pumps it through a cartridge with cleansing polymers and returns it to the patient in a closed loop; the company is developing the device as a treatment for sepsis (or blood infection) in collaboration with UPMC. CytoSorbents is also working on BetaSorb a similar system for treating chronic kidney failure in combination with dialysis; Fresenius Medical Care has agreed to help market the device if approved.

|                        | Annual Growth | 12/07 | 12/08 | 12/12 | 12/13 | 12/15   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 3.2%          | -     | 138.5 | 297.7 | 405.5 | 173.1   |
| Net income (\$ mil.)   | -             | -     | (2.1) | 175.2 | 247.1 | (134.9) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -       |
| Employees              | -             | -     | -     | -     | -     | 550     |

**CYTRX CORP**
**NBB: CYTR**

11726 San Vicente Blvd, Suite 650  
Los Angeles, CA 90049  
Phone: 310 826-5648  
Fax: 310 826-6139  
Web: www.cytrx.com

CEO: Steven A. Kriegsmann  
CFO: John Y. Caloz  
HR: -  
FYE: December 31  
Type: Public

Cytrx is fighting cancer at the scene of the crime. The clinical-stage biopharmaceutical is researching and developing drug candidates to treat conditions such as chronic and acute forms of leukemia pancreatic cancer stomach cancer and soft-tissue sarcomas (malignant tumors). Its lead candidate is aldoxorubicin a conjugate of the chemotherapeutic agent doxorubicin. In mid-2017 Cytrx out-licensed Aldoxorubicin to NantCell which is testing for its efficacy in treating advanced soft-tissue sarcomas. Cytrx subsidiary Centurion BioPharma is focused on specialized treatments that are delivered directly to solid tumors.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 25.7%         | 0.1    | 0.1    | 0.2    | 0.1    | 0.3    |
| Net income (\$ mil.)   | -             | (30.1) | (58.6) | (50.8) | (35.0) | (12.7) |
| Market value (\$ mil.) | (36.4%)       | 92.2   | 89.1   | 12.5   | 56.8   | 15.1   |
| Employees              | (30.7%)       | 26     | 31     | 27     | 20     | 6      |



**D W W CO., INC.**

1400 N TUSTIN ST  
ORANGE, CA 928673902  
Phone: 714-516-3111  
Fax: -  
Web: www.wilsonautomotive.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

First Orange County then the world — or at least as far as Arizona and Mexico. Megadealer David Wilson Automotive Group has its roots in Orange County California with 16 branches that stretch to east to Scottsdale and now south to Puerto Vallarta Mexico. David Wilson's Automotive locations sell new and used Acura Ford Honda and Mazda cars as well as Toyota and Lexus brand vehicles. The group's dealerships also operate parts and service departments; some offer fleet services. Dealership Web sites allow customers to search inventory schedule service appointments and request quotes. David Wilson owns the company that bears his name

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.8%)           | -     | 214.6 | 229.9 | 199.9 | 162.8 |
| Net income (\$ mil.)   | (9.2%)           | -     | 10.0  | 12.0  | 7.6   | 7.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 135   |

**D'AGOSTINO SUPERMARKETS INC.**

1385 Boston Post Rd.  
Larchmont NY 10538-3904  
Phone: 914-833-4000  
Fax: 914-833-4060  
Web: www.dagnyc.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

D'Agostino Supermarkets sells food for the body and soul to New York City residents. The company operates more than a dozen grocery stores mostly in Manhattan but also in Westchester County New York that feature deli and floral departments seafood and meat counters and an ample supply of fresh and organic produce. In addition to name-brand items the grocer sells everything from ice cream to chips and chickens under its D'Agostino label; it also has developed the Earth Goods product line for environment- and health-conscious shoppers. Founded in 1932 by Nicola and Pasquale D'Agostino the regional supermarket chain is still owned and operated by the D'Agostino family.

**D. C. TAYLOR CO.**

312 29TH ST NE  
CEDAR RAPIDS, IA 524024816  
Phone: 319-363-2073  
Fax: -  
Web: www.dctaylorco.com

CEO: William W Taylor  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

D. C. Taylor is one of the largest commercial and , industrial roofing contractors in the US providing roof installation repair and maintenance services. It has , some 60 service and roofing crews that operate from offices in Arizona California Georgia Illinois and Iowa. Dudley C. Taylor started Taylor Tuckpointing a tuckpointing (cosmetic brick finishing commonly found on Federation houses and Californian bungalows) and masonry repair company in Chicago in 1949; the company's name was changed to D. C. Taylor in 1954 and the firm was formally , incorporated in 1960. Chairman and CEO Bill Taylor is the company's majority shareholder.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08     | 12/09 | 12/10 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,140.6) | 8.4   | 40.4  |
| Net income (\$ mil.)   | 18944.5%         | -     | -     | 0.0       | 1.2   | 1.9   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 350   |

**D/L COOPERATIVE INC.**

5001 BRITTONFIELD PKWY  
EAST SYRACUSE, NY 130579201  
Phone: 315-233-1000  
Fax: -  
Web: www.dairyalea.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Yes the farmer takes a wife then hi-ho the dairy-o the farmer takes membership in milk-marketing organizations such as Dairyalea Cooperative. Owned by some 2000 dairy farmers in the northeastern US Dairyalea processes and markets 6.3 billion pounds of milk for its farmers annually to dairy-product customers including food manufacturers. Its Agri-Services holding company provides members with a full range of financial and farm-management services as well as insurance. Its Empire Livestock Marketing unit operates regional livestock auction locations. Dairyalea which was established in 1907 by New York dairy farmers merged with the US's largest milk marketing coop Dairy Farmers of America in 2014.

|                        | Annual<br>Growth | 03/07 | 03/08 | 03/09 | 03/10   | 03/11   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 25.1%            | -     | -     | -     | 1,066.4 | 1,333.9 |
| Net income (\$ mil.)   | 7.6%             | -     | -     | -     | 1.5     | 1.7     |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 107     |

**DAEGIS INC**

NAS: DAEG

600 E. Las Colinas Blvd., Suite 1500  
Irving, TX 75039  
Phone: 214 584-6400  
Fax: -  
Web: www.daegis.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Public

Daegis formerly Unify Corporation has a firm business plan. The company targets corporate law departments and law firms with products and services for the legal discovery process including search analysis review and production. Legal clients also use Daegis's archiving software to manage electronically stored information. The company additionally serves software value-added resellers systems integrators and independent software vendors among others with products that aid in the development and management of business applications and data. Services provided by Daegis include project management maintenance and consulting.

|                        | Annual<br>Growth | 04/10 | 04/11  | 04/12  | 04/13 | 04/14 |
|------------------------|------------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 2.0%             | 28.6  | 47.0   | 43.5   | 40.2  | 31.0  |
| Net income (\$ mil.)   | -                | (1.8) | (16.7) | (16.7) | 0.5   | (1.6) |
| Market value (\$ mil.) | (22.8%)          | 59.0  | 47.5   | 22.9   | 18.7  | 21.0  |
| Employees              | (0.8%)           | 127   | 204    | 213    | 160   | 123   |

**DAILY EXPRESS, INC.**

1072 HARRISBURG PIKE  
CARLISLE, PA 170131615  
Phone: 717-243-5757  
Fax: -  
Web: www.dailyexp.com

CEO: Todd Long  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Daily Express moves freight not seen every day. The trucking company carries mostly oversized loads (construction machinery industrial equipment even gigantic telescope mirrors) on various-sized trailers. Delivery of wind turbine components is a Daily Express specialty as the demand for alternative energy production surges globally. The company's fleet consists of more than 700 trailers. It operates throughout the US from a network of about 10 terminals primarily east of the Mississippi. An affiliate Plant Site Logistics provides transportation management services.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.0%             | -     | 92.8  | -     | 92.8  | 92.8  |
| Net income (\$ mil.)   | 0.0%             | -     | 8.4   | -     | 8.4   | 8.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 200   |

**DAILY JOURNAL CORPORATION**
**NAS: DJCO**

915 East First Street  
Los Angeles, CA 90012-4050  
Phone: 213 229-5300  
Fax: 213 229-5481  
Web: www.dailyjournal.com

CEO: Gerald L. Salzman  
CFO: Gerald L. Salzman  
HR: -  
FYE: September 30  
Type: Public

Legal matters dominate in these papers. Daily Journal Corporation offers legal software and services to US courts and other justice agencies including browser-based case processing systems (eCourt eDefender) as well as case management software (JustWare ICMS) and electronic filing and payment tools (eFile ePaylt). The company is also a leading newspaper publisher with about a dozen papers serving markets primarily in California. Its flagship papers include the Los Angeles Daily Journal and the San Francisco Daily Journal which offer in-depth coverage of legal cases and court matters in addition to general interest news. Board members Charles Munger (who also serves as vice chairman of Berkshire Hathaway) and J.P. Guerin together control Daily Journal Corporation.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 2.6%             | 44.0  | 41.6  | 41.4  | 40.7  | 48.7   |
| Net income (\$ mil.)   | -                | 0.8   | (1.0) | (0.9) | 8.2   | (25.2) |
| Market value (\$ mil.) | 7.4%             | 257.1 | 302.4 | 301.8 | 332.8 | 341.8  |
| Employees              | 2.4%             | 350   | 355   | 370   | 375   | 385    |

**DAIRY FARMERS OF AMERICA, INC.**

1405 N 98TH ST  
KANSAS CITY, KS 661111865  
Phone: 816-801-6455  
Fax: -  
Web: www.dfamilk.com

CEO: Richard P. (Rick) Smith  
CFO: Greg Wickham  
HR: -  
FYE: December 31  
Type: Private

Dairy Farmers of America (DFA) is one of the world's largest dairy cooperatives with nearly 15000 member farmers across the US. Millions of cows belonging to member farmers produce 64 billion pounds of milk a year (roughly 30% of milk production in the US) which DFA markets. Along with fresh and shelf-stable fluid milk the co-op produces cheese butter dried milk powder and other dairy products for industrial wholesale and retail customers. It also offers contract manufacturing services. The co-op owns more than 40 manufacturing plants nationwide. DFA whose profits are shared based on member contribution is a major supplier to dairy giant Dean Foods as well as joint venture partners such as Hiland Dairy.

|                        | Annual<br>Growth | 12/11 | 12/12    | 12/13    | 12/14    | 12/15    |
|------------------------|------------------|-------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 4.5%             | -     | 12,082.4 | 12,826.0 | 17,856.1 | 13,803.1 |
| Net income (\$ mil.)   | -                | -     | (126.1)  | 58.1     | 48.6     | 98.3     |
| Market value (\$ mil.) | -                | -     | -        | -        | -        | -        |
| Employees              | -                | -     | -        | -        | -        | 7,000    |

**DAIRYLAND POWER COOPERATIVE**

3200 EAST AVE S  
LA CROSSE, WI 546017291  
Phone: 608-788-4000  
Fax: -  
Web: www.dairylandpower.com

CEO: -  
CFO: -  
HR: Mary Lund  
FYE: December 31  
Type: Private

Dairyland Power Cooperative provides its customers with lots of juice in the land of lactose. The firm provides electricity generation (1366 MW of generating capacity) and transmission services for 25 member distribution cooperatives and 16 municipal utilities in five states (including Wisconsin). The member cooperatives and municipal utilities in turn distribute electricity to almost 254460 consumers. Dairyland Power generates 1030 MW of capacity from its coal-fired power plants; it also operates more than 3180 miles of transmission lines and 228 substations. The power cooperative also markets electricity and offers energy management services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%             | -     | 418.3 | 414.8 | 441.4 | 472.8 |
| Net income (\$ mil.)   | (14.8%)          | -     | 26.7  | 23.1  | 27.0  | 16.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**DAIS CORP**
**NBB: DLYT D**

11552 Prosperous Drive  
Odessa, FL 33556  
Phone: 727 375-8484  
Fax: -  
Web: www.daisanalytic.com

CEO: Timothy N Tangredi  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Dais Corporation develops nano polymers it hopes can be used to solve tough global problems like cleaning air and water and reducing harmful emissions. Its only current product is ConSERV an energy recovery ventilator that uses nano technology to improve the efficiency of existing heating and cooling systems. Other Dais products in the development stage including NanoAir NanoClear and NanoCap use the same technology to cleaning air and water and storing energy more efficiently. Formed in 1993 as fuel cell developer Dais the company bought fellow fuel cell firm Analytic in 1999 and changed its name. In 2002 it shifted focus to nano polymers.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.7%)           | 1.9   | 1.4   | 2.2   | 0.4   | 1.4   |
| Net income (\$ mil.)   | -                | (1.8) | (1.5) | (0.3) | (3.4) | (3.0) |
| Market value (\$ mil.) | -                | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Employees              | (16.8%)          | 25    | 18    | 14    | 13    | 12    |

**DAKOTA ELECTRIC ASSOCIATION**

4300 220TH ST W  
FARMINGTON, MN 550249583  
Phone: 651-463-6212  
Fax: -  
Web: www.dakotaelectric.com

CEO: Greg Miller  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Dakota Electric Association delivers electricity to residents of southeastern Minnesota the Gopher State so they don't have to burrow underground to outlast those long cold winters. The member-owned utility serves more than 103000 customers in portions of Dakota Goodhue Rice and Scott counties south of Minneapolis-St. Paul. The co-op gets its power wholesale from transmission cooperative Great River Energy and distributes it more than 4010 miles of power lines nearly two-thirds of which are buried. Dakota Electric is pushing energy efficiency programs and products to help save its customers money.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.1%)           | -     | 209.2 | 198.0 | 202.7 | 202.3 |
| Net income (\$ mil.)   | 1.5%             | -     | 10.6  | 3.1   | 13.5  | 11.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 200   |

**DAKOTA GASIFICATION COMPANY INC**

420 COUNTY RD 26  
BEULAH, ND 58523  
Phone: 701-873-2100  
Fax: -  
Web: www.dakotagas.com

CEO: Paul M Sukut  
CFO: Steve Johnson  
HR: -  
FYE: December 31  
Type: Private

A miracle on the prairie? A subsidiary of Basin Electric Power Cooperative Dakota Gasification does not turn water into wine but it does something pretty neat anyway: It turns coal into natural gas. The Great Plains Synfuels Plant harnesses the abundant coal resources underlying the North Dakota prairie. The gasification process transforms more than 6 million tons of coal into more than 57 billion cu. ft. of natural gas annually which is then used to supply the eastern US. In addition to natural gas the company's Synfuels plant produces carbon dioxide fertilizers solvents phenol and other chemicals.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18   |
|------------------------|------------------|-------|-------|--------|--------|---------|
| Sales (\$ mil.)        | 10.6%            | -     | -     | 312.1  | 337.2  | 381.4   |
| Net income (\$ mil.)   | -                | -     | -     | (94.1) | (87.2) | (397.8) |
| Market value (\$ mil.) | -                | -     | -     | -      | -      | -       |
| Employees              | -                | -     | -     | -      | -      | 725     |

**DAKOTA SUPPLY GROUP, INC.**

2601 3RD AVE N  
FARGO, ND 581024016  
Phone: 701-237-9440  
Fax: -  
Web: www.dakotasupplygroup.com

CEO: Paul Kennedy  
CFO: Ross Westby  
HR: -  
FYE: December 31  
Type: Private

Dakota Supply Group (DSG) distributes electrical communications and mechanical equipment to customers through more than a dozen branch locations in Minnesota North Dakota and South Dakota. The company stocks approximately 25000 products. DSG carries products from 3Com 3M A. O. Smith Buckingham Manufacturing Corning Emerson Electric Ferraz Shawmut General Electric Honeywell Hubbell Moen Schneider Electric and Zurn Industries among other manufacturers. The company was founded in 1898. An employee stock ownership plan holds nearly all of Dakota Supply.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.4%)           | -     | 380.4 | 401.2 | 359.5 | 364.9 |
| Net income (\$ mil.)   | (24.8%)          | -     | 15.1  | 11.0  | 5.9   | 6.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 720   |

**DAKTRONICS INC.**

NMS: DAKT

201 Daktronics Drive  
Brookings, SD 57006  
Phone: 605 692-0200  
Fax: -  
Web: www.daktronics.com

CEO: Reece A. Kurtenbach  
CFO: Sheila M. Anderson  
HR: Cara Sterbis  
FYE: April 27  
Type: Public

Daktronics always knows the score. The company is a leading manufacturer of electronic displays audio systems and timing products. Its products include scoreboards game timers shot clocks and animation displays for sports facilities; billboards and price displays for businesses; and displays used by transportation agencies. Other applications include airport information securities trading and outdoor advertising. Daktronics products are used in major sports arenas including venues such as the Olympic Games. About 62% of the company's business is made up of live events and commercial clients. While most sales come from the US Daktronics has seven offices worldwide.

|                        | Annual<br>Growth | 05/15* | 04/16 | 04/17 | 04/18 | 04/19 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.9%)           | 615.9  | 570.2 | 586.5 | 610.5 | 569.7 |
| Net income (\$ mil.)   | -                | 20.9   | 2.1   | 10.3  | 5.6   | (1.0) |
| Market value (\$ mil.) | (9.2%)           | 483.9  | 391.6 | 425.8 | 405.6 | 328.6 |
| Employees              | (0.3%)           | 2,750  | 2,785 | 2,709 | 2,713 | 2,722 |

\*Fiscal year change

**DALE CARNEGIE & ASSOCIATES INC.**

290 Motor Pkwy.  
Hauppauge NY 11788-5102  
Phone: 800-231-5800  
Fax: 212-644-5532  
Web: www.dale-carnegie.com

CEO: Peter Handal  
CFO: Chris Noonan  
HR: -  
FYE: August 31  
Type: Private

Be a good listener remember names and network and you might find success the Dale Carnegie way. Dale Carnegie & Associates started by the author of the 1936 bestseller "How to Win Friends and Influence People" teaches sales teamwork and public-speaking skills. The company founded in 1912 runs courses and franchisees operate offices in more than 85 countries. Dale Carnegie's enduring self-improvement and job skills message has reached some 8 million people who have completed training courses and seminars over the years. The company which boasts a training staff of more than 2700 offers multilingual courses for individuals and custom-made programs for corporations such as AT&T Coca-Cola and BASF.

**DALE JARRETT RACING ADVENTURE INC**

NBB: DJRT

116 3rd Street N.W., Suite 302  
Hickory, NC 28601  
Phone: 888 467-2231  
Fax: -  
Web: www.racingadventure.com

CEO: Timothy B Shannon  
CFO: Timothy B Shannon  
HR: -  
FYE: December 31  
Type: Public

Gentlemen start your engines! Dale Jarrett Racing Adventure brings the thrills (but hopefully not the spills) of NASCAR racing to doctors lawyers Indian chiefs — and even average joes assuming they have enough "fuel" to foot the bill. The company gives racing fans the opportunity to race on a major track. Packages range from riding three laps in the passenger seat with a professional driver to 60 laps of actual driving at speeds of up to 165 mph (after instruction). Events are held at racetracks around the country (including Talladega Superspeedway and Atlanta Motor Speedway). The Dale Jarrett Racing Adventure was founded in 1998 when CEO Tim Shannon approached NASCAR driver Dale Jarrett with the concept.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.2%)           | 3.1   | 2.9   | 3.5   | 2.7   | 2.4   |
| Net income (\$ mil.)   | -                | 0.1   | (0.3) | (0.2) | (0.2) | (0.4) |
| Market value (\$ mil.) | (12.0%)          | 1.5   | 0.8   | 2.1   | 0.5   | 0.9   |
| Employees              | 40.1%            | 7     | 3     | 3     | 2     | 27    |

**DALLAS COUNTY HOSPITAL DISTRICT**

5200 HARRY HINES BLVD  
DALLAS, TX 752357709  
Phone: 214-590-8000

Fax: -  
Web: www.parklandhospital.com

CEO: Frederick P. (Fred) Cerise  
CFO: Richard Humphrey  
HR: -  
FYE: September 30  
Type: Private

Many people know Dallas County Hospital District doing business as Parkland Health and Hospital System or PHHS as Parkland Memorial Hospital the hospital where JFK died. Parkland Memorial sits at the heart of the health system and is Dallas' only public hospital. PHHS also manages a network of about 20 community clinics as well as Parkland Community Health Plan a regional HMO for Medicaid and CHIP (Children's Health Insurance Program) members. Additionally the system offers Parkland Financial Assistance a program to help residents of Dallas County pay for health care services. Parkland Memorial Hospital has more than 700 beds and is the primary teaching institution of The University of Texas Southwestern Medical Center.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16   | 09/17   | 09/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 29.8%            | -     | 665.8 | 1,641.6 | 1,734.3 | 1,456.5 |
| Net income (\$ mil.)   | (20.0%)          | -     | 33.8  | (71.9)  | (17.9)  | 17.3    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 11,000  |

**DALLAS COWBOYS FOOTBALL CLUB LTD.**

1 Cowboys Pkwy.  
Irving TX 75063  
Phone: 972-556-9900

Fax: 972-556-9304  
Web: www.dallascowboys.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Private

Proclaiming itself "America's Team" this football franchise certainly has the loyalty of many Texans. Dallas Cowboys Football Club operates the famed Dallas Cowboys professional football franchise one of the most popular teams in the National Football League and the winner of five Super Bowl titles (a mark it shares with the San Francisco 49ers). Dallas has been home to such Hall of Fame players as Troy Aikman Michael Irvin and Roger Staubach as well as famed head coach Tom Landry. The team was founded in 1960 by Clint Murchison Jr. and Bedford Wynne. Oilman Jerry Jones has owned the team since 1989.

**DALLAS/FORT WORTH INTERNATIONAL AIRPORT**

2400 AVIATION DR  
DFW AIRPORT, TX 75261  
Phone: 972-973-5400  
Fax: -  
Web: www.dfwairport.com

CEO: Sean P. Donohue  
CFO: Christopher A. Poinsett  
HR: Tracy Bowers  
FYE: September 30  
Type: Private

Many things are bigger in Texas and Dallas/Fort Worth International Airport (DFW) is no exception. Covering some 30 square miles DFW is one of the world's largest airports by land mass. The facility includes seven runways two active control towers five terminals and 165 gates. Some 65 million passengers pass through DFW annually to destinations domestic and international. Aside from airport fare DFW provides private warehouse and distribution centers to tenants and features Grand Hyatt and Hyatt Regency hotels. Opened in 1974 DFW is owned by the cities of Dallas and Fort Worth; it is situated halfway between them and within about a four-hour flight time of most US destinations.

|                        | Annual Growth | 09/04 | 09/05 | 09/06 | 09/07 | 09/16  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 6.1%          | -     | 389.0 | 389.0 | 567.6 | 745.6  |
| Net income (\$ mil.)   | -             | -     | 140.9 | 140.9 | 28.5  | (88.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 1,700  |

**DANA-FARBER CANCER INSTITUTE, INC.**

450 BROOKLINE AVE  
BOSTON, MA 02215450  
Phone: 617-632-3000  
Fax: -  
Web: www.dana-farber.org

CEO: Laurie H. Glimcher  
CFO: Michael L. Reney  
HR: -  
FYE: September 30  
Type: Private

The Dana-Farber Cancer Institute fights cancer on two fronts: It provides treatment to cancer patients young and old and researches new cancer diagnostics treatments and preventions. The organization's scientists also research AIDS treatments and cures for a host of other deadly diseases. Patients receive treatment from Dana-Farber through its cancer centers operated in conjunction with Brigham and Women's Hospital Children's Hospital Boston and Massachusetts General Hospital. The institute is also a principal teaching affiliate of Harvard Medical School. Dana-Farber is funded by the National Cancer Institute the National Institute of Allergy and Infectious Diseases and private contributions.

|                        | Annual Growth | 09/09 | 09/10 | 09/13 | 09/14 | 09/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.7%)        | -     | 894.2 | 635.5 | 672.4 | 739.1 |
| Net income (\$ mil.)   | (22.7%)       | -     | 16.8  | 56.2  | 34.6  | 4.7   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,000 |

**DANAHER CORP**

NYS: DHR

2200 Pennsylvania Avenue, N.W., Suite 800W  
Washington, DC 20037-1701  
Phone: 202 828-0850  
Fax: 202 828-0860  
Web: www.danaher.com

CEO: Thomas P. Joyce  
CFO: Daniel L. Comas  
HR: Angela S. Lalor  
FYE: December 31  
Type: Public

Danaher is a diversified industrial and medical conglomerate whose products test analyze and diagnose. Its subsidiaries design manufacture and market products and offer services geared to worldwide professional medical and dental industrial and commercial markets. Danaher operates through four segments: Life Sciences Diagnostics (research and clinical tools) Environmental & Applied Solutions (turbine pumps and air/water analysis and treatment equipment) and Dental (orthodontic bracket systems and lab products). It has facilities in more than 60 countries and generates 35% of sales from customers in the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (0.0%)        | 19,913.8 | 20,563.1 | 16,882.4 | 18,329.7 | 19,893.0 |
| Net income (\$ mil.)   | 0.5%          | 2,598.4  | 3,357.4  | 2,553.7  | 2,492.1  | 2,650.9  |
| Market value (\$ mil.) | 4.7%          | 60,125.6 | 65,155.3 | 54,604.8 | 65,113.2 | 72,338.7 |
| Employees              | 0.0%          | 71,000   | 81,000   | 62,000   | 67,000   | 71,000   |

**DANCKER, SELLEW & DOUGLAS, INC.**

291 EVANS WAY  
BRANCHBURG, NJ 088763766  
Phone: 908-429-1200  
Fax: -  
Web: www.dancker.com

CEO: Steven Lang  
CFO: Bill Hendry  
HR: -  
FYE: March 31  
Type: Private

Dancker Sellw & Douglas (DS&D) is a furniture dealership serving the New York City metropolitan area upstate New York and New Jersey. It specializes in providing furniture to businesses with clients including AT&T and Coldwell Banker. DS&D offers chairs desks lighting and storage from a variety of manufacturers including Peter Pepper Products Steelcase and Teknion. The company also offers furniture rental and warehousing along with design consulting inventory management and refurbishment services. DS&D also caters to hospitals and universities and provides lab furniture and equipment to pharmaceutical companies. The firm was founded in 1829 as the T.G. Seller Company making roll-top desks.

|                        | Annual Growth | 03/02 | 03/03 | 03/04 | 03/06 | 03/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (10.2%)       | -     | 111.8 | 97.9  | 135.8 | 72.8  |
| Net income (\$ mil.)   | -             | -     | (1.7) | (0.8) | 0.5   | (0.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 150   |

**DANIS BUILDING CONSTRUCTION COMPANY**

3233 NEWMARK DR  
MIAMISBURG, OH 453425422  
Phone: 937-228-1225  
Fax: -  
Web: www.danis.com

CEO: John Danis  
CFO: Tim Carlson  
HR: -  
FYE: December 31  
Type: Private

Danis Building Construction can reach from the Buckeye state to the Sunshine state. The company provides commercial and industrial construction services in Ohio Indiana Kentucky Tennessee North Carolina Georgia and Florida. The third-generation family-owned company offers construction management design/build general construction and build-to-suit lease-back services. It specializes in public and private building and industrial projects such as offices health care facilities retail complexes hotels cultural facilities schools and industrial plants. Its projects have included the Cincinnati Children's Hospital and a federal courthouse in Kentucky. B.G. Danis established the company in 1916.

|                        | Annual Growth | 12/03 | 12/04 | 12/06 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 0.0   | 208.6 | 217.4 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 475   |

**DARA BIOSCIENCES, INC.**

NAS: DARA

8601 Six Forks Road, Suite 160  
Raleigh, NC 27615  
Phone: 919 872-5578  
Fax: -  
Web: www.darabiosciences.com

CEO: Peter Melnyk  
CFO: Ernest De Paolantonio  
HR: -  
FYE: December 31  
Type: Public

Metabolism out of whack? DARA BioSciences is working on it. The drug development company is testing drugs for metabolic diseases such as diabetes. However it was not always thus for the company. Formerly called Point Therapeutics the firm failed in its previous efforts to advance lead cancer drug talabostat and was forced to regroup and consider its options. The company turned to its preclinical pipeline which included a potential diabetes drug and then in 2008 executed a reverse merger with privately held DARA BioSciences which brought along a complementary set of metabolic compounds as well as programs focused on neuropathic pain and psoriasis.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 681.9%        | -     | -     | -     | 0.1   | 0.4    |
| Net income (\$ mil.)   | -             | (3.3) | (5.7) | (6.2) | (7.3) | (10.0) |
| Market value (\$ mil.) | 5.1%          | 2.7   | 20.4  | 7.7   | 4.8   | 3.3    |
| Employees              | 29.4%         | 5     | 6     | 9     | 18    | 14     |

**DARDEN RESTAURANTS, INC.**

NYS: DRI

1000 Darden Center Drive  
Orlando, FL 32837  
Phone: 407 245-4000  
Fax: –  
Web: www.darden.com

CEO: Eugene I. (Gene) Lee  
CFO: Ricardo (Rick) Cardenas  
HR: Danielle Kirgan  
FYE: May 26  
Type: Public

You could call this company Olive Darden. After all Darden Restaurants' spot as the No. 1 casual-dining company has been fueled by its Olive Garden chain of nearly 850 Italian-themed restaurants. But Darden is more than garden operating more than 1750 restaurants in the US and Canada. Its other concepts are LongHorn Steakhouse The Capital Grille (upscale steakhouse) Bahama Breeze (Caribbean food and drinks) Eddie V's (seafood) Yard House (American food) and Seasons 52 (casual grill and wine bar). The company added Cheddar's Scratch Kitchen chain to its menu in 2017. Most of the company's restaurants cater to families in suburban locations. Overall Darden restaurants serve about 390 million guests a year.

|                        | Annual Growth | 05/15   | 05/16   | 05/17    | 05/18    | 05/19    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 5.9%          | 6,764.0 | 6,933.5 | 7,170.2  | 8,080.1  | 8,510.4  |
| Net income (\$ mil.)   | 0.1%          | 709.5   | 375.0   | 479.1    | 596.0    | 713.4    |
| Market value (\$ mil.) | 16.4%         | 8,068.0 | 8,306.8 | 10,826.6 | 10,818.0 | 14,788.0 |
| Employees              | 5.3%          | 150,000 | 150,000 | 178,729  | 180,656  | 184,514  |

**DARLING INGREDIENTS INC**

NYS: DAR

5601 N. MacArthur Blvd.  
Irving, TX 75038  
Phone: 972 717-0300  
Fax: –  
Web: www.darlingii.com

CEO: Randall C. Stuewe  
CFO: Brad Phillips  
HR: –  
FYE: December 29  
Type: Public

Darling Ingredients is the largest publicly traded rendering operation in the US. The company collects and recycles animal by-products into specialty ingredients such as collagen edible fats animal proteins plasma fertilizers fuel feedstocks and natural casings. Darling also recovers and converts used cooking grease and bakery waste and offers grease-trap cleaning services. It counts restaurants butcher shops grocery stores and independent meat and poultry processors among its customers. Darling also produces yellow grease tallow and meat bone and blood meal. The company sells its products nationwide and overseas to makers of soap rubber oils pet and livestock feed and chemicals. North America accounts for a bit more than half its total sales.

|                        | Annual Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.0%)        | 3,956.4 | 3,397.4 | 3,398.1 | 3,662.3 | 3,387.7 |
| Net income (\$ mil.)   | 16.5%         | 64.2    | 78.5    | 102.3   | 128.5   | 101.5   |
| Market value (\$ mil.) | 1.6%          | 2,990.2 | 1,732.2 | 2,125.8 | 2,985.3 | 3,135.1 |
| Employees              | (0.7%)        | 10,000  | 10,000  | 10,000  | 9,800   | 9,800   |

\*Fiscal year change

**DARTMOUTH-HITCHCOCK CLINIC**

1 MEDICAL CENTER DR  
LEBANON, NH 037560001  
Phone: 603-650-5000  
Fax: –  
Web: www.patients.dartmouth-hitchcock.org

CEO: James N Weinstein  
CFO: Robin Mackey  
HR: –  
FYE: June 30  
Type: Private

The New England Alliance for Health (NEAH) brings together health care facilities and professionals looking to improve health in the New England region. Members of the alliance include about 20 community hospitals home health care agencies and mental health centers in New Hampshire Vermont and Massachusetts. While the members collaborate on wellness quality and communication initiatives each member of the alliance is an independently owned and operated not-for-profit organization with its own board of directors. Collaborative services provided by NEAH include procurement staff training information technology quality control and finance as well as the coordination of facility policies and planning.

|                        | Annual Growth | 09/04 | 09/05 | 09/06 | 09/08* | 06/13 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 138.9%        | –     | –     | 0.9   | 5.7    | 406.2 |
| Net income (\$ mil.)   | 307.7%        | –     | –     | 0.0   | 0.0    | 18.7  |
| Market value (\$ mil.) | –             | –     | –     | –     | –      | –     |
| Employees              | –             | –     | –     | –     | –      | 9,300 |

\*Fiscal year change

**DASAN ZHONE SOLUTIONS INC**

NAS: DZSI

7195 Oakport Street  
Oakland, CA 94621  
Phone: 510 777-7000  
Fax: –  
Web: www.zhzone.com

CEO: IL Yung Kim  
CFO: Tom Cancro  
HR: –  
FYE: December 31  
Type: Public

Zhone Technologies helps network service providers get into the SLMS zone. The company's all-IP Single Line Multi-Service (SLMS) platform uses existing local-loop infrastructures to deliver broadband services. Telecommunications service providers and wireless and cable operators use SLMS to offer their business and residential subscribers bundled broadband Internet access local and long-distance voice and broadcast video services. Its products are assembled at its plant in Florida using components manufactured in Asia. The company serves some 1000 customers worldwide; about 70% of sales come from outside the US.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 23.7%         | 120.6 | 100.8 | 150.3  | 247.1 | 282.3 |
| Net income (\$ mil.)   | –             | (4.1) | (2.0) | (15.3) | 1.1   | 2.8   |
| Market value (\$ mil.) | 67.4%         | 29.4  | 16.6  | 16.3   | 153.6 | 230.7 |
| Employees              | 24.7%         | 277   | 246   | 622    | 629   | 670   |

**DATA I/O CORP.**

NAS: DAIO

6645 185th Avenue N.E., Suite 100  
Redmond, WA 98052  
Phone: 425 881-6444  
Fax: –  
Web: www.dataio.com

CEO: Anthony Ambrose  
CFO: Joel S Hatlen  
HR: –  
FYE: December 31  
Type: Public

Data I/O knows the chip-programming business inside and out. The company makes programming systems used by electronics manufacturers to tailor their integrated circuits (ICs) to suit a broad range of products. Data I/O manufactures both manual and automated programming systems used to manufacture semiconductor components for wireless consumer electronics automotive electronics and flash memory cards. Data I/O sells its devices to manufacturers such as LG Delphi and Foxconn. The company does most of its business outside the US; in fact Singapore-based Flextronics is its largest customer. Data I/O has locations in Brazil Canada China Germany Guam and Hong Kong.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.4%          | 21.9  | 22.0  | 23.4  | 34.1  | 29.2  |
| Net income (\$ mil.)   | 9.9%          | 1.1   | 0.9   | 1.7   | 5.4   | 1.6   |
| Market value (\$ mil.) | 10.3%         | 28.2  | 21.0  | 34.9  | 100.4 | 41.7  |
| Employees              | 5.0%          | 84    | 88    | 91    | 103   | 102   |

**DATACOLOR INC.**

5 Princess Rd.  
Lawrence NJ 08648  
Phone: 609-924-2189  
Fax: 609-895-7414  
Web: www.datacolor.com

CEO: Albert Busch  
CFO: –  
HR: –  
FYE: September 30  
Type: Business Segment

Datacolor takes its cue from hue. The company makes instruments and software that control color measuring matching and quality control for use in textile paint automotive printing photography and home theater applications. Its Spyder brand targets the consumer market. Datacolor also offers a variety of services including calibration of spectrophotometers on-site consulting product training and education in color theory. The company sells directly to consumers online and through resellers. It also integrates its products with those of partners such as Lectra Fongs and Lawer. Established in 1970 Datacolor is a subsidiary of Datacolor AG (formerly Eichhof Holdings) a Swiss firm.

**DATALINK CORP**
**NMS: DTLK**

10050 Crosstown Circle, Suite 500  
Eden Prairie, MN 55344  
Phone: 952 944-3462  
Fax: –  
Web: www.datalink.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Datalink builds and implements high-end custom-designed data storage systems for large corporations. Its storage systems include disk- and tape-based storage devices storage networking components and data management software. The company employs an open-system standard building networks from products made by leading manufacturers such as Brocade EMC and Hitachi Data Systems. Datalink also provides ongoing support and maintenance services. The company markets its products directly to customers in the US. It has designed systems for clients including AT&T Harris Corporation NAVTEQ and St. Jude Medical. It has about 35 locations across the US.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.0%         | 293.7 | 380.0 | 491.2 | 594.2 | 630.2 |
| Net income (\$ mil.)   | 48.1%         | 2.3   | 9.8   | 10.5  | 10.0  | 11.1  |
| Market value (\$ mil.) | 28.9%         | 106.8 | 189.0 | 195.6 | 249.4 | 295.1 |
| Employees              | 22.5%         | 299   | 389   | 459   | 510   | 674   |

**DATATRAK INTERNATIONAL INC.**
**NBB: DTRK**

5900 Landerbrook Dr., Suite 170  
Mayfield Heights, OH 44124  
Phone: 440 443-0082  
Fax: 440 442-3482  
Web: www.datatrak.com

CEO: James R Ward  
CFO: Julia Henderson  
HR: Laura Stuebbe  
FYE: December 31  
Type: Public

Researchers rely on DATATRAK to keep tabs on their clinical data. The company develops online hosted electronic data capture (EDC) software for the biotechnology medical device contract research and pharmaceutical industries. Its software speeds up the process of gathering data during clinical trials by collecting and electronically transmitting trial data from remote research sites to sponsors. DATATRAK also offers project management site assessment training and hosting services. Its products have been used to support hundreds of clinical trials involving patients in more than 50 countries.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.3%)        | 11.0  | 10.0  | 9.0   | 7.5   | 7.4   |
| Net income (\$ mil.)   | –             | (1.3) | (2.9) | 1.0   | 0.2   | 0.2   |
| Market value (\$ mil.) | (18.1%)       | 15.3  | 8.5   | 22.6  | 14.3  | 6.9   |
| Employees              | (31.4%)       | 70    | 48    | –     | –     | –     |

**DATAWATCH CORP.**
**NAS: DWCH**

4 Crosby Drive  
Bedford, MA 01730  
Phone: 978 441-2200  
Fax: –  
Web: www.datawatch.com

CEO: Michael A Morrison  
CFO: James Eliason  
HR: Brigid Macdonald  
FYE: September 30  
Type: Public

Datawatch want its customers do more than watch data. It wants to help them see the information available in data through visualizations. The company makes enterprise information management software that includes data mining business intelligence and help desk management. Its products include Datawatch Modeler for extracting and manipulating data from ASCII PDF or HTML files; Datawatch Automator a data replication and migration tool used to populate and refresh data marts and data warehouses; Datawatch RMS Web-based report mining and analysis; and Datawatch Report Mining Server. The company serves more than 40000 customers across a broad range of industries worldwide although it generates most of its sales in the US.

|                        | Annual Growth | 09/13 | 09/14  | 09/15  | 09/16  | 09/17 |
|------------------------|---------------|-------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 4.6%          | 30.3  | 35.1   | 30.2   | 30.5   | 36.3  |
| Net income (\$ mil.)   | –             | (4.2) | (22.4) | (49.8) | (14.6) | (4.0) |
| Market value (\$ mil.) | (19.8%)       | 342.0 | 125.6  | 72.1   | 90.8   | 141.6 |
| Employees              | (6.5%)        | 192   | 199    | 164    | 153    | 147   |

**DATS TRUCKING, INC.**

321 N OLD HIGHWAY 91  
HURRICANE, UT 847373194  
Phone: 435-673-1886  
Fax: –  
Web: www.datstrucking.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

DATS Trucking specializes in less-than-truckload (LTL) freight transportation in the western US but that's not all there is to the company's operations. In addition to its LTL operations in which freight from multiple shippers is combined into a single trailer DATS Trucking provides truckload transportation. The company's tanker division Overland Petroleum transports gasoline diesel fuel and other petroleum products. Overall DATS Trucking operates a fleet of about 500 tractors and 2500 trailers. It offers LTL service outside its home territory via The Reliance Network a group of regional carriers that covers the US and Canada. President and CEO Don Ipson founded DATS Trucking in 1988.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.3%         | –     | 391.7 | 600.1 | 658.9 | 717.3 |
| Net income (\$ mil.)   | 4.6%          | –     | 1.6   | 1.2   | 7.8   | 1.8   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 475   |

**DAVE & BUSTERS ENTERTAINMENT INC**
**NMS: PLAY**

2481 Manana Drive  
Dallas, TX 75220  
Phone: 214 357-9588  
Fax: –  
Web: www.daveandbusters.com

CEO: Stephen M. King  
CFO: Brian A. Jenkins  
HR: –  
FYE: February 03  
Type: Public

Fun and games collide with food and drink at these nightspots. Dave & Buster's Entertainment owns and operates more than 85 entertainment complexes that offer casual dining full bar service and a cavernous game room. The adult fun centers feature the latest in video games and motion simulators as well as games of skill played for prizes. For dining Dave & Buster's offers a menu that features traditional American fare such as burgers seafood and steak. Partners David Corriveau and James "Buster" Corley opened the first Dave & Buster's in 1982. It went public in late 2014.

|                        | Annual Growth | 02/15*  | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 14.1%         | 746.8   | 867.0   | 1,005.2 | 1,139.8 | 1,265.3 |
| Net income (\$ mil.)   | 97.9%         | 7.6     | 59.6    | 90.8    | 120.9   | 117.2   |
| Market value (\$ mil.) | 15.6%         | 1,078.4 | 1,360.9 | 2,056.2 | 1,789.8 | 1,926.4 |
| Employees              | 10.2%         | 10,930  | 12,495  | 13,983  | 14,840  | 16,098  |

\*Fiscal year change

**DAVENPORT UNIVERSITY**

6191 KRAFT AVE SE  
GRAND RAPIDS, MI 495129396  
Phone: 616-698-7111  
Fax: –  
Web: www.davenportuniversity.net

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Private

Couch potatoes need not apply to Davenport. A private not-for-profit school Davenport University offers its 9000 students — many of whom are working adults — associate's bachelor's and master's degrees as well as certification and diploma programs. Founded in 1866 Davenport offers more than 50 undergraduate majors in fields including business health and technology plus an MBA and several other master's programs. With campuses across Michigan online offerings and a study abroad program Davenport is a top independent university system in Michigan. Davenport University was founded by Union Army veteran Conrad Swensburg in 1866. It was originally named Grand Rapids Business College.

|                        | Annual Growth | 06/04 | 06/05 | 06/10 | 06/11 | 06/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 69.9%         | –     | 1.8   | 132.7 | 137.2 | 126.8 |
| Net income (\$ mil.)   | –             | –     | 0.5   | 12.7  | 9.4   | (7.5) |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 927   |

**DAVEY TREE EXPERT CO. (THE)**

NBB: DVTX

1500 North Mantua Street, P.O. Box 5193  
Kent, OH 44240  
Phone: 330 673-9511  
Fax: -  
Web: www.davey.com

CEO: Patrick M. (Pat) Covey  
CFO: Joseph R. Paul  
HR: -  
FYE: December 31  
Type: Public

Business at The Davey Tree Expert Company is as strong as an oak. The company's roots extend back to 1880 when John Davey founded the horticultural services firm which branched into residential commercial utility and other natural resource management services. With offices in the US and Canada Davey's services include treatment planting and removal of trees shrubs and other plants; landscaping; tree surgery; and the application of fertilizers herbicides and insecticides. It also provides line clearing for public utilities forestry research and development and environmental planning. Davey has been employee-owned since 1979.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 6.7%             | 789.9 | 821.9 | 845.7 | 916.0 | 1,024.8 |
| Net income (\$ mil.)   | 4.8%             | 23.2  | 21.8  | 22.3  | 22.1  | 28.0    |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | 4.0%             | 7,600 | 7,600 | 8,000 | 8,200 | 8,900   |

**DAVID'S BRIDAL INC.**

1001 Washington St.  
Conshohocken PA 19428  
Phone: 610-943-5000  
Fax: 610-943-5048  
Web: www.davidsbridal.com

CEO: James Marcum  
CFO: Curt Kroll  
HR: -  
FYE: January 31  
Type: Private

From prom night to the big day itself David's Bridal begs to make an entrance. The largest retail chain specializing in bridal gowns numbers more than 300 stores in 45 US states Canada and Puerto Rico. All gowns are available off the rack and priced from \$300 to \$1500 to meet most consumers' budgets. David's Bridal also sells invitations and gifts veils and other bridal accessories and apparel for formal occasions such as church communions and Quincea?eras. Besides its brick-and-mortar locations David's Bridal operates an online catalog and spotlights the latest trends through Style Council blogs and podcasts. In 2012 the retailer agreed to be acquired by private equity firm Clayton Dubilier & Rice.

**DAVIDSON COMPANIES**

Davidson Bldg. 8 3rd St. North  
Great Falls MT 59401  
Phone: 406-727-4200  
Fax: 406-791-7238  
Web: www.davidsoncompanies.com

CEO: William Johnstone  
CFO: Scott Witeby  
HR: -  
FYE: September 30  
Type: Private

Employee-owned Davidson Companies offers investment banking asset management brokerage and trust services through its operating subsidiaries. The company's flagship firm D.A. Davidson & Co. was founded in 1935 and offers investment banking services such as mergers and acquisitions advisory capital raising institutional sales and trading and fundamental research. The group provides brokerage trust wealth management and financial planning services for private clients through Davidson Trust Co. and Davidson Investment Advisors. Altogether Davidson has some \$30 billion of assets under management. Davidson has more than 60 offices in some 15 states though it is mainly active in the Northwest.

**DAVISS COUNTY HOSPITAL**

1314 E WALNUT ST  
WASHINGTON, IN 475012132  
Phone: 812-254-2760  
Fax: -  
Web: www.dchosp.org

CEO: David Dixler  
CFO: Brad Hardcastle  
HR: -  
FYE: December 31  
Type: Private

Daviess Community Hospital serves Daviess County in southwestern Indiana. The acute care facility has about 120 beds and offers behavioral health cardiac rehabilitation hospice obstetric physical therapy and pediatric services. In addition the hospital also has centers dedicated to women's health and diabetes management. Daviess Community Hospital opened its doors in 1915.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 67.9%            | -     | 52.5  | 54.7  | 158.9 | 248.5 |
| Net income (\$ mil.)   | -                | -     | (1.8) | (1.7) | (0.4) | 6.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 550   |

**DAVITA INC**

NYS: DVA

2000 16th Street  
Denver, CO 80202  
Phone: 720 631-2100  
Fax: -  
Web: www.davita.com

CEO: Kent J. Thiry  
CFO: Joel Ackerman  
HR: -  
FYE: December 31  
Type: Public

Davita performs dialysis treatments for patients suffering from end-stage renal disease (ESRD or chronic kidney failure). The firm is one of the US' largest providers of dialysis — its administrative services reach more than 200000 patients through 2600 outpatient centers across the US. The company also offers home-based dialysis services as well as inpatient dialysis in some 900 hospitals. It operates two clinical laboratories that specialize in routine testing of dialysis patients and serve the company's network of clinics.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.8%)           | 12,795.1 | 13,781.8 | 14,745.1 | 10,876.6 | 11,404.9 |
| Net income (\$ mil.)   | (31.5%)          | 723.1    | 269.7    | 879.9    | 663.6    | 159.4    |
| Market value (\$ mil.) | (9.2%)           | 12,602.2 | 11,598.9 | 10,682.1 | 12,021.5 | 8,562.3  |
| Employees              | 7.6%             | 57,900   | 60,400   | 70,300   | 74,500   | 77,700   |

**DAWSON GEOPHYSICAL CO (NEW)**

NMS: DWSN

508 West Wall, Suite 800  
Midland, TX 79701  
Phone: 432 684-3000  
Fax: -

CEO: Stephen C Jumper  
CFO: James K Brata  
HR: -  
FYE: December 31  
Type: Public

3-D technology has made Dawson Geophysical (formerly TGC Industries) one of the movers and shakers in the North American oil patch as it conducts seismic surveys for oil exploration companies. The company principally employs land surveys using Geospace Technologies and ARAM ARIES seismic systems which obtain 3-D seismic data related to subsurface geological features. Employing radio-frequency telemetry and multi-channel recorders the system enables the exploration of rivers swamps and inaccessible terrain. It also sells gravity information from its data bank to oil and gas exploration companies. In 2014 it was acquired by Dawson Operating then known as Dawson Geophysical.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 6.7%             | 118.8 | 234.7  | 133.3  | 157.1  | 154.2  |
| Net income (\$ mil.)   | -                | (9.5) | (26.3) | (39.8) | (31.3) | (24.4) |
| Market value (\$ mil.) | 11.8%            | 49.6  | 79.5   | 184.7  | 114.2  | 77.6   |
| Employees              | (6.0%)           | 745   | 1,125  | 814    | 851    | 582    |

**DAWSON GEOPHYSICAL CO.**
**NMS: DWSN**

508 West Wall, Suite 800  
Midland, TX 79701  
Phone: 432 684-3000  
Fax: -  
Web: www.dawson3d.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

The oil industry can be shaky at times but Dawson Geophysical always looks for good vibrations. The company provides data acquisition and data processing services including the analysis of 2-D and 3-D seismic data to assess potential underground oil and gas deposits. Dawson Geophysical's customers both major and independent oil and gas operators use the data in exploration and development activities. The company's 3-D seismic data acquisition crews work in the lower 48 states; data processing is performed by geophysicists at the firm's computer center in Midland Texas.

|                        | Annual Growth | 09/09 | 09/10 | 09/11 | 09/12 | 09/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.8%          | 244.0 | 205.3 | 333.3 | 319.3 | 305.3 |
| Net income (\$ mil.)   | 0.6%          | 10.2  | (9.4) | (3.2) | 11.1  | 10.5  |
| Market value (\$ mil.) | 4.4%          | 220.6 | 214.7 | 190.0 | 203.5 | 261.6 |
| Employees              | 7.4%          | 942   | 1,170 | 1,507 | 1,452 | 1,252 |

**DAWSON METAL COMPANY INC.**

825 ALLEN ST  
JAMESTOWN, NY 147013998  
Phone: 716-664-3811  
Fax: -  
Web: www.dawsondoors.com

CEO: -  
CFO: Guy F Lombardo  
HR: -  
FYE: December 31  
Type: Private

Don't knock Dawson Metal's open-door policy. Dawson Metal (which does business as Dawson Doors) manufactures custom-made stainless steel aluminum and bronze doors for businesses and storefronts. The company also manufactures balanced doors which open in an elliptical arch. It mainly serves US corporations and the construction industry and makes doors for private residences as well. Dawson Metal was established in Jamestown New York in 1946 as an industrial and architectural metal fabrication business by Axel Dawson and his son George. The Dawson family continues to own the company.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.6%)        | -     | 15.0  | 14.6  | 12.9  | 14.8  |
| Net income (\$ mil.)   | (22.1%)       | -     | -     | 0.5   | 0.2   | 0.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 110   |

**DAXOR CORPORATION**
**NYSE AMEX: DXR**

350 5th Ave. Ste. 7120  
New York NY 10118  
Phone: 212-330-8500  
Fax: 212-244-0806  
Web: www.daxor.com

CEO: Michael Feldschuh  
CFO: John Wilkens  
HR: -  
FYE: December 31  
Type: Public

They might not give you a toaster with that new account but Daxor's blood and sperm banks are open to attract new uh deposits. The company offers blood banking through subsidiary Scientific Medical Systems and operates sperm banks through its Idant division. Its main business however has been the development and commercialization of a blood volume analyzer the BVA-100 which hospitals and other health care providers use to diagnose and treat heart and kidney failure anemia and other conditions as well as to manage blood transfusions. The BVA-100 measures a patient's blood volume within 90 minutes.

**DAY KIMBALL HEALTHCARE, INC.**

320 POMFRET ST  
PUTNAM, CT 062601836  
Phone: 860-928-6541  
Fax: -  
Web: www.daykimball.org

CEO: Robert Smanik  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

With more than 100 beds Day Kimball Hospital is a non-profit acute-care facility that caters primarily to Connecticut with an extended reach into parts of Massachusetts and Rhode Island. The health care provider founded in 1894 offers general medical and surgical care along with the option of home care services. Logging an average of nearly 29000 emergency department visits and 550 births Day Kimball offers specialized services such as pediatrics gynecology emergency medicine and psychiatric health care. It also provides hospice and palliative care for terminally ill patients. Outpatient surgery and other medical services are provided through the facility's Ambulatory Care Unit.

|                        | Annual Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.4%         | -     | 99.8  | 99.8  | 99.0  | 138.1 |
| Net income (\$ mil.)   | -             | -     | (0.6) | 6.3   | 1.7   | 8.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 900   |

**DAYLIGHT DONUT FLOUR COMPANY LLC**

11707 E 11TH ST  
TULSA, OK 741284401  
Phone: 918-438-0800  
Fax: -  
Web: www.daylightdonuts.com

CEO: John Bond  
CFO: Jimmy Keeter  
HR: -  
FYE: December 31  
Type: Private

[Daylight Donut wants to tempt you whether it's day or night. The company sells a variety of sweet and savory pastries from nearly 1000 Daylight Donuts locations in all 50 states plus single shops in Australia China Mexico and Romania. It offers licenses instead of franchises allowing owners to avoid franchise fees by agreeing to use company products in exchange for the use of the name and trademark. The products licensees agree to use include company-made dry mixes for the stores' signature donuts bear claws cinnamon rolls sausage wraps and other pastries as well as private-label coffee for use in-store and for resale. Formed in 1954 Daylight Donut is owned by John and Sheila Bond husband and wife.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.9%          | -     | 14.2  | 15.6  | 15.2  | 15.4  |
| Net income (\$ mil.)   | 11.9%         | -     | -     | 1.7   | 1.8   | 2.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 30    |

**DAYSTAR TECHNOLOGIES INC.**
**NASDAQ: DSTI**

2972 Stender Way  
Santa Clara CA 95054  
Phone: 408-907-4600  
Fax: 408-907-4637  
Web: www.daystartech.com

CEO: L Mark Roseborough  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Old Sol otherwise known as the sun is the "day star" providing energy through the solar cells of this company. DayStar Technologies makes energy-generating and storing devices out of copper indium gallium and selenium dubbed CIGS solar cells. The company is developing manufacturing processes for its thin-film photovoltaic foil CIGS solar cells that will be cheaper to produce than conventional polycrystalline silicon solar cells which currently dominate the market. DayStar got out of the business of installing and maintaining solar panels for residences. Running out of cash in 2009 the company warned that it may have to seek Chapter 11 protection from creditors if it is unable to raise capital.



**DCB FINANCIAL CORP**

OTC: DCBF

110 Riverbend Avenue  
Lewis Center, OH 43035  
Phone: 740 657-7000  
Fax: -  
Web: www.dcbfinancialcorp.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

DCB Financial is the holding company for The Delaware County Bank and Trust which serves individual and commercial customers through some 15 branches in central Ohio. The bank offers traditional products and services such as checking and savings accounts CDs IRAs credit and debit cards and safe deposit facilities. Its loan portfolio primarily consists of commercial mortgages residential mortgages and home equity loans. The bank also writes construction land development industrial and consumer loans. The Delaware County Bank and Trust provides insurance investments wealth management and trust services as well. First Commonwealth Financial is buying DBC Financial for some \$106 million.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.9%             | 522.9 | 506.5 | 502.4 | 515.4 | 541.3 |
| Net income (\$ mil.)   | -                | (2.7) | 0.6   | (2.9) | 0.4   | 11.7  |
| Market value (\$ mil.) | 27.8%            | 20.4  | 33.5  | 44.8  | 51.0  | 54.5  |
| Employees              | (0.3%)           | 166   | 181   | 171   | 162   | 164   |

**DCP MIDSTREAM LP**

NYS: DCP

370 17th Street, Suite 2500  
Denver, CO 80202  
Phone: 303 595-3331  
Fax: -  
Web: www.dcpmidstream.com

CEO: Wouter T. van Kempen  
CFO: Sean P. O'Brien  
HR: Chris Lewis  
FYE: December 31  
Type: Public

DCP Midstream is one of the largest natural gas gatherers in North America and also the top producer and a primary marketer of natural gas liquids (NGLs). It also engages in natural gas compressing treating processing transporting and selling. DCP Midstream also transports and sells NGLs and distributes propane wholesale. The company operates natural gas gathering and transmission systems (64000 miles of pipe) in 16 states (including Arkansas Louisiana Oklahoma and Texas) 12 fractioning facilities four NGL pipelines and seven propane storage terminals. DCP Midstream Partners LP merged with DCP Midstream LLC in 2017 to become DCP Midstream LP.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 28.1%            | 3,642.0 | 1,898.0 | 1,497.0 | 8,462.0 | 9,822.0 |
| Net income (\$ mil.)   | (8.4%)           | 423.0   | 228.0   | 312.0   | 229.0   | 298.0   |
| Market value (\$ mil.) | (12.6%)          | 6,510.9 | 3,535.6 | 5,500.5 | 5,206.7 | 3,796.5 |
| Employees              | -                | 7       | -       | -       | -       | -       |

**DCT INDUSTRIAL TRUST INC**

NYS: DCT

555 17th Street, Suite 3700  
Denver, CO 80202  
Phone: 303 597-2400  
Fax: -  
Web: www.dctindustrial.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

In industry DCT trusts. DCT Industrial Trust is a real estate investment trust (REIT) that owns develops and manages bulk distribution warehouses light industrial properties and service centers located in high-density high-volume markets in the US. It owns interests in or manages some 400 buildings spanning more than 73 million sq. ft. of leasable space in about 15 US states and Mexico. Bulk distribution warehouses account for a majority of the company's rentable space. Companies in the manufacturing wholesale and retail trade and transportation and warehousing sectors make up most of DCT's clients. Major tenants include Clorox Kellogg and DHL.

|                        | Annual<br>Growth | 12/12  | 12/13 | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|--------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 10.8%            | 260.8  | 289.0 | 336.5   | 354.7   | 392.8   |
| Net income (\$ mil.)   | -                | (15.1) | 15.9  | 49.2    | 94.0    | 93.1    |
| Market value (\$ mil.) | 64.8%            | 593.9  | 652.5 | 3,263.5 | 3,420.0 | 4,381.8 |
| Employees              | 2.7%             | 131    | 136   | 145     | 143     | 146     |

**DDI CORP.**

NASDAQ: DDIC

1220 N. Simon Circle  
Anaheim CA 92806  
Phone: 714-688-7200  
Fax: 714-688-7400  
Web: www.ddiglobal.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

DDi takes a dynamic approach to manufacturing. DDi provides time-critical customized printed circuit board (PCB) design fabrication and assembly services for makers of communications and networking gear computers medical instruments and military equipment. The company produces PCBs backpanels and wire harnesses. Its more than 1000 customers include electronics manufacturers and contract manufacturers worldwide. DDi gets the majority of its business from customers in North America. In 2012 the company was acquired by rival Viasys in a transaction valued at about \$283 million including debt.

**DE PAUL UNIVERSITY**

1 E JACKSON BLVD  
CHICAGO, IL 606042287  
Phone: 312-362-6714  
Fax: -  
Web: www.depaul.edu

CEO: -  
CFO: Bonnie Frankel  
HR: Stephanie Smith  
FYE: June 30  
Type: Private

In the land of da Bulls and da Bears there's DePaul. One of the largest private not-for-profit universities in the US DePaul has some 23000 students attending classes at its Chicago-area campuses and its increasing offerings of online learning courses. The university offers more than 300 undergraduate and graduate programs through 10 colleges and schools including the Kellstadt Graduate School of Business and the College of Communication. It has a student teacher ratio of 15 to 1. One of the country's largest Catholic institutions of higher learning DePaul was founded in 1898 by the Vincentian religious community and is named after 17th century French priest St. Vincent de Paul.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.5%             | -     | 564.2 | 562.5 | 575.0 | 575.0 |
| Net income (\$ mil.)   | 3.1%             | -     | 59.2  | 38.6  | 67.0  | 67.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,895 |

**DEACON INDUSTRIAL SUPPLY CO. INC.**

1510 GEHMAN RD  
HARLEYSVILLE, PA 19438-2929  
Phone: 215-256-1715  
Fax: -  
Web: www.deaconind.com

CEO: -  
CFO: Bill Hardie  
HR: -  
FYE: March 31  
Type: Private

In the cold dark night who will be a beacon when the pipes burst? Deacon Industrial Supply will. Through four locations in Delaware New Jersey and Pennsylvania the company distributes pipes valves fittings and other products for plumbing HVAC and waterworks projects. It stocks more than 35000 items from manufacturers such as Cornerstone Valves NIBCO Sure Seal and Victaulic. The company also offers pipe fabrication specialized gasket cutting and emergency services. Deacon serves commercial contractors and professionals in a range of industries including automotive food processing petrochemical steel and pharmaceutical. It was founded in 1963 by Ben Deacon and Les Vail.

|                        | Annual<br>Growth | 03/05 | 03/06 | 03/07 | 03/08 | 03/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.2%            | -     | 46.4  | 47.8  | 55.8  | 63.9  |
| Net income (\$ mil.)   | 40.1%            | -     | 1.6   | 1.5   | 2.3   | 4.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 80    |

**DEACONESS HEALTH SYSTEM, INC.**

600 MARY ST  
EVANSVILLE, IN 477101658  
Phone: 812-450-5000  
Fax: -  
Web: www.deaconess.com

CEO: Shawn McCoy  
CFO: Cheryl Wathen  
HR: Bob Scheller  
FYE: September 30  
Type: Private

While it primarily presides over numerous health care facilities in the southwestern corner of Indiana Deaconess Health System also serves residents in parts of southeastern Illinois and western Kentucky. The system consists of two general acute-care hospitals as well as specialty hospitals for women's health mental health and medical rehabilitation. Its flagship Deaconess Hospital boasts 365 beds and serves as a regional referral center. Deaconess Health also operates a standalone cancer treatment center medical group practice Deaconess Clinic and about 20 outpatient and urgent care clinics. Its Deaconess Health Plans unit is a PPO network that contracts with various health insurers.

|                        | Annual<br>Growth | 09/14 | 09/15  | 09/16  | 09/17 | 09/18   |
|------------------------|------------------|-------|--------|--------|-------|---------|
| Sales (\$ mil.)        | 628.6%           | -     | 2.7    | 2.8    | 930.9 | 1,058.4 |
| Net income (\$ mil.)   | -                | -     | (24.8) | (27.4) | 127.3 | 170.6   |
| Market value (\$ mil.) | -                | -     | -      | -      | -     | -       |
| Employees              | -                | -     | -      | -      | -     | 6,086   |

**DEACONESS HOSPITAL INC**

600 MARY ST  
EVANSVILLE, IN 477101674  
Phone: 812-450-5000  
Fax: -  
Web: www.deaconess.com

CEO: Linda E White  
CFO: Richard Stivers  
HR: -  
FYE: September 30  
Type: Private

Deaconess Hospital provides benevolent medical assistance to residents of southern Indiana western Kentucky and southeastern Illinois. The not-for-profit hospital is a 365-bed acute care medical facility that is the flagship hospital of the Deaconess Health System. Specialized services include cardiovascular surgery cancer treatment orthopedics neurological and trauma care. The hospital also offers home health care hospice services and medical equipment rental and it operates outpatient family practice surgery wellness and community outreach centers. Founded in 1892 Deaconess Hospital is a teaching and research facility affiliated with the Indiana University School of Medicine.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.2%             | -     | 623.6 | 681.0 | 698.7 | 725.7 |
| Net income (\$ mil.)   | (5.9%)           | -     | 113.0 | 138.3 | 108.6 | 94.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 5,300 |

**DEALERS SUPPLY COMPANY INC.**

82 KENNEDY DR  
FOREST PARK, GA 302972536  
Phone: 404-361-6800  
Fax: -  
Web: www.dealerssupply.net

CEO: Richard E Laurens  
CFO: Earl C Hunter  
HR: -  
FYE: December 31  
Type: Private

Dealers Supply Company (DSC) strives to keep cool during those , long Southern summers. Through about , 15 locations in Georgia and North Carolina the company distributes air conditioning and heating products to residential customers contractors and small businesses. Products include air conditioners heaters motors insulation lifts sealants and other items from such brands as , Airgas , Honeywell RUUD Trion , and WeatherKing. DSC sells the tools needed to install and maintain all the heating and cooling equipment it sells and it offers classes and reference guides. The company's Web site includes an online catalog and searchable database of licensed conditioned air contractors.

|                        | Annual<br>Growth | 03/09 | 03/10 | 03/11 | 03/12* | 12/12 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (9.4%)           | -     | 38.5  | 41.0  | 40.8   | 31.6  |
| Net income (\$ mil.)   | (7.4%)           | -     | -     | 0.7   | 0.5    | 0.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 126   |

\*Fiscal year change

**DEALERTRACK TECHNOLOGIES, INC.**

NMS: TRAK

1111 Marcus Avenue, Suite M04  
Lake Success, NY 11042  
Phone: 516 734-3600  
Fax: -  
Web: www.dealertrack.com

CEO: Mark F O'Neil  
CFO: Eric D Jacobs  
HR: -  
FYE: December 31  
Type: Public

DealerTrack keeps auto dealers lenders OEMs and car buyers on track with its Web-based software and services. Using a Software-as-a-Service (SaaS) model the company offers a suite of dealer management system (DMS) vehicle inventory management and merchandising sales and financing compliance and processing (including e-registration and titling application) tools that provide real-time on-demand data for auto dealers to operate more efficiently and cost effectively. DealerTrack also operates the largest online credit application network in the US and Canada.

|                        | Annual<br>Growth | 12/09 | 12/10  | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|-------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 20.9%            | 225.6 | 243.8  | 353.3   | 388.9   | 481.5   |
| Net income (\$ mil.)   | -                | (4.3) | (27.8) | 65.1    | 20.5    | 5.9     |
| Market value (\$ mil.) | 26.5%            | 826.7 | 883.0  | 1,199.3 | 1,263.6 | 2,115.3 |
| Employees              | 20.1%            | 1,200 | 1,200  | 1,900   | 2,000   | 2,500   |

**DEAN & DELUCA INCORPORATED**

2402 E. 37th St. North  
Wichita KS 67219-3538  
Phone: 316-821-3200  
Fax: 800-781-4050  
Web: www.deandeluca.com

CEO: Mark Daley  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

You could go to Manhattan's tony SoHo neighborhood for a taste of Dean & DeLuca but increasingly you don't have to. The purveyor of pricey gourmet foods fine wines cheeses baked goods coffees and teas and high-end kitchenware operates about 15 specialty markets and cafes in select US cities and is growing rapidly in Japan. The company opened its first cafe in the Middle East located in Dubai in 2008 and now has a store in Kuwait. Dean & DeLuca also offers its goods through consumer and corporate gift catalogs as well as online. It has operated in Japan since 2003 through a distribution agreement with ITOCHU there. Joel Dean and Giorgio DeLuca opened their first market in SoHo in 1977.

**DEAN FOODS CO.**

NBB: DFOD Q

2711 North Haskell Avenue, Suite 3400  
Dallas, TX 75204  
Phone: 214 303-3400  
Fax: -  
Web: www.deanfoods.com

CEO: Ralph P. Scozzafava  
CFO: Scott K. Vopni  
HR: Kimberly (Kim) Warmbier  
FYE: December 31  
Type: Public

Dean Foods is the nation's largest milk bottler. The company markets fluid milk ice cream cultured dairy products and beverages (juices teas and bottled water) under more than 50 local regional and private-label brands including DairyPure Borden Pet Country Fresh Meadow Gold and TruMoo a leading national flavored milk brand. Dean Foods owns and operates a number of smaller regional dairy companies including Friendly's Berkeley Farms and Garelick Farms. The company distributes dairy products across the US from regional manufacturing facilities.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.0%)           | 9,503.2 | 8,121.7 | 7,710.2 | 7,795.0 | 7,755.3 |
| Net income (\$ mil.)   | -                | (20.3)  | (8.5)   | 119.9   | 61.6    | (326.9) |
| Market value (\$ mil.) | (33.4%)          | 1,772.1 | 1,568.2 | 1,991.5 | 1,057.0 | 348.4   |
| Employees              | (3.4%)           | 17,246  | 16,960  | 17,000  | 16,000  | 15,000  |

**DEBT RESOLVE INC**

NBB: DRSV

1133 Westchester Ave., Suite S-223  
White Plains, NY 10604  
Phone: 914 949-5500  
Fax: -  
Web: www.debtresolve.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Debt Resolve isn't intimidated by mountains of debt. The company provides a hosted software service that allows credit card companies and collection agencies to collect money from consumers who are past due on their credit card bills. The online service branded as DebtResolve uses an Internet-based bidding system that allows debtors and creditors to agree on acceptable repayment schedules. Customers include banks and other credit originators credit card issuers and third-party collection agencies as well as assignees and buyers of consumer debt.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 124.0%        | 0.2   | 0.1   | 0.2   | 5.7   | 4.4   |
| Net income (\$ mil.)   | -             | (1.6) | (0.5) | (0.8) | (0.8) | (1.8) |
| Market value (\$ mil.) | (22.5%)       | 3.6   | 2.5   | 0.8   | 1.1   | 1.3   |
| Employees              | (6.9%)        | 4     | 4     | 4     | 4     | 3     |

**DECATUR MEMORIAL HOSPITAL**

2300 N EDWARD ST  
DECATUR, IL 625264192  
Phone: 217-877-8121  
Fax: -  
Web: www.dmhcares.com

CEO: Ken Smithmier  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Not-for-profit Decatur Memorial Hospital (DMH) serves residents of Macon and neighboring counties in central Illinois. The 300-bed regional medical facility has a staff of 300 physicians who provide acute and tertiary care. DMH operates about a dozen Centers of Excellence in areas including cancer heart and lung women's health birthing allergy orthopedic and stroke care. Other health care services include preventive care through its DMH Wellness Center; home health and hospice programs and local urgent care and primary care through centers in the surrounding area.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 1.0%          | -     | 268.1 | 258.7 | 254.2 | 275.9  |
| Net income (\$ mil.)   | -             | -     | 16.0  | (3.4) | (8.7) | (11.6) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 1,311  |

**DECISION DIAGNOSTICS CORP**

NBB: DECN

2660 Townsgate Road, Suite 300  
Westlake Village, CA 91361  
Phone: 805 446-1973  
Fax: 805 446-1983  
Web: www.decisiondiagnostics.com

CEO: -  
CFO: Keith Berman  
HR: -  
FYE: December 31  
Type: Public

Decision Diagnostics Corp. (DDC) hopes IT plus pharmaceuticals will equal success. Previously focused on wireless systems for the health care and lodging markets in 2005 the company added a pharmaceuticals distribution unit through its purchases of CareGeneration and the Pharmaceutical Solutions unit of Kelly Company. DDC drives customers to its pharmaceuticals business by providing wireless computing devices to doctors in clinics for the poor and uninsured; in return doctors direct their patients to the company's discount mail-order prescription service. The company continues to sell its wireless PDA devices for the health care and lodging industries. Clearing company Cede & Co. owns 40% of DDC.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 51.3%         | 0.4   | 0.5   | 1.1   | 1.9   | 2.2   |
| Net income (\$ mil.)   | -             | (1.8) | (2.8) | (3.2) | (3.0) | (2.2) |
| Market value (\$ mil.) | (48.7%)       | 39.0  | 13.5  | 13.8  | 10.1  | 2.7   |
| Employees              | -             | -     | -     | -     | 9     | -     |

**DECKERS OUTDOOR CORP.**

NYS: DECK

250 Coromar Drive  
Goleta, CA 93117  
Phone: 805 967-7611  
Fax: -  
Web: www.deckers.com

CEO: Dave Powers  
CFO: Thomas A. George  
HR: Jenny Pena  
FYE: March 31  
Type: Public

There's no business like the specialty shoe business for Deckers Outdoor. It designs and markets the iconic UGG brand of luxury sheepskin footwear in addition to Teva sports sandals — a cross between a hiking boot and a flip-flop used for walking hiking and rafting among other pursuits. Other product lines include Sanuk Hoka One One and Koolaburra. While imitations flood the market the company distinguishes UGG and Teva from its competitors by avoiding distribution in off-price outlets. Deckers Outdoor's products are made by independent contractors primarily in Asia. The company sells its footwear through about 150 retail stores worldwide independent distributors catalogs and online.

|                        | Annual Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.7%          | 1,817.1 | 1,875.2 | 1,790.1 | 1,903.3 | 2,020.4 |
| Net income (\$ mil.)   | 13.1%         | 161.8   | 122.3   | 5.7     | 114.4   | 264.3   |
| Market value (\$ mil.) | 19.2%         | 2,123.5 | 1,745.8 | 1,740.6 | 2,623.6 | 4,283.4 |
| Employees              | 0.7%          | 3,400   | 3,500   | 3,300   | 3,500   | 3,500   |

**DECO, INC.**

11156 ZEALAND AVE N  
CHAMPLIN, MN 553163594  
Phone: 763-576-9572  
Fax: -  
Web: www.deco-inc.com

CEO: Robert A Dorr  
CFO: Tom Buckingham  
HR: -  
FYE: December 31  
Type: Private

This DECO has nothing to do with art and everything to do with security. The private Native American-owned firm provides professional security services including anti-terrorism training armed and unarmed guards escorts and patrols security system monitoring security consulting and administrative staffing support to federal corporate and tribal clients. Security services account for about 90% of the firm's revenue. The remainder comes from its contracting division which offers construction services for large-scale remodeling projects and electrical and security system installations. DECO counts the US Department of Homeland Security FAA and US Environmental Protection Agency among its clients.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.8%          | -     | -     | 82.9  | 94.9  | 100.0 |
| Net income (\$ mil.)   | (59.5%)       | -     | -     | 0.6   | 1.2   | 0.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,600 |

**DEEP DOWN INC**

NBB: DPDW

18511 Beaumont Highway  
Houston, TX 77049  
Phone: 281 517-5000  
Fax: 281 517-5001  
Web: www.deepdowninc.com

CEO: Ronald E Smith  
CFO: Charles K Njuguna  
HR: -  
FYE: December 31  
Type: Public

Deep down Deep Down understands itself to be in the subsea sector. The company (formerly medical equipment provider Mediquip Holdings) acquired Deep Down in a reverse merger taking on that company's subsea service business as well as its name. An umbilical and flexible pipe installation engineering and installation management company Deep Down also fabricates component parts for subsea distribution systems and assemblies that specialize in the development of offshore subsea fields. The company's product include umbilicals flowlines distribution systems pipeline terminations controls winches and launch and retrieval systems. It serves clients in the Gulf of Mexico and internationally.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (13.3%)       | 28.6  | 24.8  | 25.4  | 19.5  | 16.2  |
| Net income (\$ mil.)   | -             | (5.8) | (1.8) | 0.2   | (0.1) | (4.7) |
| Market value (\$ mil.) | 1.6%          | 10.9  | 6.3   | 19.2  | 12.7  | 11.6  |
| Employees              | (10.4%)       | 90    | 89    | 73    | 59    | 58    |

**DEFFENBAUGH INDUSTRIES INC.**

2601 Midwest Dr.  
Kansas City KS 66111  
Phone: 913-631-3300  
Fax: 954-447-7979  
Web: www.spiritair.com

CEO: –  
CFO: Ron Anderson  
HR: –  
FYE: April 30  
Type: Private

Deffenbaugh Industries doesn't turn a deaf ear to its customers' waste management needs in the Plains and the Midwest. The company collects transports and disposes of commercial and residential waste in Kansas Iowa Missouri and Nebraska. It also provides industrial waste services quarrying services the disposal of construction waste and commercial and residential recycling. Deffenbaugh Industries' more than 700-acre Johnson County Landfill is the largest disposal facility in Kansas. The company's Johnny on the Spot division rents portable toilets.

**DEFOE CORP.**

800 S COLUMBUS AVE  
MOUNT VERNON, NY 105505019  
Phone: 914-699-7440  
Fax: –  
Web: www.defoecorp.com

CEO: –  
CFO: Dennis Brands  
HR: –  
FYE: December 31  
Type: Private

DeFoe makes sure you can safely cross those proverbial bridges when you get to them. The heavy construction firm specializes in the design and construction of bridges highways airport terminals railroads and other transit projects throughout the New York Metropolitan and Tri-State area. Other areas of expertise include rehabilitation and reconstruction foundations and architectural concrete work. DeFoe which was founded in 1946 often works for the New York State Department of Transportation as well as the The Port Authority of New York and New Jersey. President John Amicucci Sr. who is the son-in-law of former president Dario Cioti owns the company.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.2%             | –     | 59.4  | 54.6  | 45.7  | 100.7 |
| Net income (\$ mil.)   | 29.2%            | –     | 1.3   | (1.4) | (7.3) | 6.1   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 150   |

**DEKALB MEDICAL CENTER, INC.**

2701 N DECATUR RD  
DECATUR, GA 300335918  
Phone: 404-501-1000  
Fax: –  
Web: www.dekalbmedical.org

CEO: Robert Wilson  
CFO: John Katsianis  
HR: –  
FYE: June 30  
Type: Private

As far as DeKalb is concerned da healthier da better! Beginning as a rural hospital DeKalb Regional Health System now serves all of the Atlanta metropolitan area. The health system operating as DeKalb Medical is home to two acute care hospitals - DeKalb Medical at North Decatur and DeKalb Medical at Hillandale (with a combined total of about 550 beds). It also operates a 75-bed long-term rehabilitation hospital — DeKalb Medical at Downtown Decatur. Specialty hospital services include oncology cardiology orthopedics and diabetes care. The health system which was founded in 1961 also operates primary specialty and mobile health care clinics partly through the DeKalb Medical Physicians Group. DeKalb is merging with Emory Healthcare.

|                        | Annual<br>Growth | 06/09 | 06/10  | 06/11 | 06/14 | 06/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (5.3%)           | –     | 397.1  | 422.9 | 524.8 | 303.0 |
| Net income (\$ mil.)   | –                | –     | (15.0) | 0.9   | 1.6   | 5.0   |
| Market value (\$ mil.) | –                | –     | –      | –     | –     | –     |
| Employees              | –                | –     | –      | –     | –     | 2,700 |

**DEL FRISCO'S RESTAURANT GROUP INC**
**NMS: DFRG**

2900 Ranch Trail  
Irving, TX 75063  
Phone: 469 913-1845  
Fax: –  
Web: www.dfrg.com

CEO: Norman Abdallah  
CFO: Neil Thomson  
HR: –  
FYE: December 26  
Type: Public

Del Frisco's Restaurant Group operates two upscale steakhouse chains Del Frisco's Double Eagle Steak House and Sullivan's with about 30 locations in more than 15 states. The group also runs two more casual Del Frisco's Grille restaurants. Del Frisco's Double Eagle Steak House has about 10 locations and offer upscale dining in a contemporary surrounding. The somewhat less pricey version of the 20-unit Sullivan's chain features an atmosphere reminiscent of a Chicago-style steakhouse. Both concepts serve premium cuts of beef along with seafood lamb and pork dishes and both offer an extensive wine list. The company controlled by Dallas-based private equity firm Lone Star Funds went public in 2012.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 7.4%             | 271.8 | 301.8 | 331.6 | 351.7 | 361.4  |
| Net income (\$ mil.)   | –                | 12.2  | 16.6  | 16.0  | 17.8  | (11.5) |
| Market value (\$ mil.) | (10.0%)          | 478.7 | 476.3 | 328.8 | 354.4 | 313.8  |
| Employees              | 3.7%             | 4,222 | 4,745 | 4,921 | 4,809 | 4,890  |

**DEL MONACO SPECIALTY FOODS INC.**

18675 MADRONE PKWY # 150  
MORGAN HILL, CA 950372868  
Phone: 408-500-4100  
Fax: –  
Web: www.delmonacofoods.com

CEO: Vic Del Monaco  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Del Monaco Specialty Foods makes products that any Tuscan Roman or Venetian mama would give her blessing to. The company cooks up and freezes Italian-style food items for the foodservice industry. Del Monaco's certified-organic food products include pastas sauces ravioli tortellini gnocchi polenta pestos and desserts. It offers American-style foods as well including barbecue sauce pot pies and New England clam chowder. It makes its own Del Monaco products and also offers services such as recipe creation duplication and enhancement plus the manufacture of custom products. The company was founded in 1964 by its namesakes the late Mike Del Monaco and his wife Ernestine.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.2%            | –     | –     | –     | 21.1  | 25.8  |
| Net income (\$ mil.)   | 52.4%            | –     | –     | –     | 2.2   | 3.3   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 88    |

**DEL MONTE CORPORATION**

1 Maritime Plaza  
San Francisco CA 94111  
Phone: 415-247-3000  
Fax: 415-247-3565  
Web: www.delmonte.com

CEO: Richard K Smucker  
CFO: Mark R Belgia  
HR: –  
FYE: April 30  
Type: Private

How does Del Monte's garden grow? Quite well. The company is one of the largest makers of branded canned fruit vegetables and broths in the US. Del Monte Foods manufactures tomato-based items such as ketchup and tomato sauce under brands College Inn Del Monte and Contadina. It owns no farms but instead purchases fruits and vegetables from growers. The company helps pets grow too with a stable of popular brands: 9Lives Gravy Train Milk-Bone and Meow Mix. Del Monte Foods makes private-label products as well as ingredients for other food makers and supplies products to foodservice operators. A trio of private equity firms led by Kohlberg Kravis Roberts (KKR) took Del Monte Foods private in 2011.

**DELAWARE NORTH COMPANIES INC.**

40 Fountain Plaza  
Buffalo NY 14202  
Phone: 716-858-5000  
Fax: 716-858-5479  
Web: www.delawarenorth.com

CEO: Louis Jacobs  
CFO: Christopher J Feeney  
HR: -  
FYE: December 31  
Type: Private

This company makes few concessions when it comes to selling hot dogs and sodas at the ball game. Delaware North is a leading provider of food services and hospitality at airports sports stadiums and tourist destinations throughout the US and in a handful of other countries. The company oversees concessions at more than 50 major and minor league sporting arenas and it owns Boston's TD Garden arena. Delaware North also manages concessions and retail operations at more than 25 airports provides hospitality services at several tourist destinations and runs racing and gaming operations in half a dozen states. In all family-owned Delaware North operates at 200 locations and serves 500 million guests a year.

**DELAWARE RIVER PORT AUTHORITY**

2 RIVERSIDE DR STE 603  
CAMDEN, NJ 081031019  
Phone: 856-968-2000  
Fax: -  
Web: www.drpa.org

CEO: -  
CFO: James M White  
HR: -  
FYE: December 31  
Type: Private

The famous painting of George Washington crossing the Delaware would have lacked a good deal of its drama if the Delaware River Port Authority of Pennsylvania and New Jersey (DRPA) had been around in 1776. DRPA keeps commuters (and leaders of revolutionary armies) out of small boats by operating the Benjamin Franklin Betsy Ross Commodore Barry and Walt Whitman toll bridges over the Delaware River which divides Pennsylvania from New Jersey. Bridge operations account for 90% of the agency's revenue. Through its Port Authority Transit Corp. (PATCO) subsidiary DRPA operates PATCO a rail service that links Philadelphia with communities on the New Jersey side of the Delaware.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 49.0%         | -     | 75.5  | 341.3 | 354.7 | 371.8 |
| Net income (\$ mil.)   | 277.9%        | -     | 0.6   | 102.3 | 66.9  | 124.0 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 900   |

**DELAWARE STATE UNIVERSITY**

1200 N DUPONT HWY  
DOVER, DE 199012202  
Phone: 302-857-6060  
Fax: -  
Web: www.desu.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

One of the top historically black colleges and universities in the US Delaware State University (DSU) offers more than 50 bachelor's degree programs 25 graduate degree programs and five doctoral degree programs through more than 20 academic departments and five colleges. In addition to its main 400-acre campus in Dover the university has satellite locations in Georgetown and Wilmington. The school began as a land-grant educational institution founded in 1891 as the State College for Colored Students. It became known as Delaware State College in 1947 and gained university status in 1993. The university has a student-teacher ratio of 14:1 and enrolls more than 3800 students each year.

|                        | Annual Growth | 06/10 | 06/11 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.6%)        | -     | 75.2  | 82.4  | 146.6 | 70.5  |
| Net income (\$ mil.)   | -             | -     | 9.8   | 2.1   | (2.0) | (4.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 600   |

**DELAWARE VALLEY UNIVERSITY**

700 E BUTLER AVE  
DOYLESTOWN, PA 189012607  
Phone: 215-345-1500  
Fax: -  
Web: www.delval.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Delaware Valley College (DelVal) serves about 2000 undergraduate and graduate students and boasts a student/faculty ratio of 15:1. The school offers associate's bachelor's and master's degrees in fields such as agriculture biology business administration chemistry environmental science media and secondary education; overall it offers about two dozen undergraduate majors. DelVal's campus is located on 570 acres 30 miles north of Philadelphia. The college was founded in 1896 by activist rabbi Joseph Krauskopf.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.3%          | -     | -     | 55.6  | 56.9  | 58.2  |
| Net income (\$ mil.)   | -             | -     | -     | (3.8) | 2.3   | (0.0) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 405   |

**DEL CATH SYSTEMS INC**

NBB: DCTH

1633 Broadway, Suite 22C  
New York, NY 10019  
Phone: 212 489-2100  
Fax: -  
Web: www.delcath.com

CEO: Jennifer K Simpson  
CFO: Barbra C Keck  
HR: Kristie Clune  
FYE: December 31  
Type: Public

A cancer-stricken liver might be a lonely little organ thanks to Delcath Systems. The company's technology allows blood infused with chemotherapy drugs to be pumped directly to the liver and then filtered before being returned into the circulation system. By isolating the liver Delcath's proprietary Hepatic CHEMOSAT® Delivery System is designed to protect other parts of the body from side effects and allow stronger doses of drugs to be used to treat liver cancer and malignant melanoma that has spread to the liver. The system approved and available in Europe is undergoing clinical trials to gain FDA approval. Delcath is also developing the system for use in treating other cancers and viral hepatitis.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 33.6%         | 1.1    | 1.7    | 2.0    | 2.7    | 3.4    |
| Net income (\$ mil.)   | -             | (17.4) | (14.7) | (18.0) | (45.1) | (19.2) |
| Market value (\$ mil.) | -             | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| Employees              | 14.5%         | 25     | 35     | 43     | 46     | 43     |

**DELEK LOGISTICS PARTNERS LP**

NYS: DKL

7102 Commerce Way  
Brentwood, TN 37027  
Phone: 615 771-6701  
Fax: -  
Web: www.deleklogistics.com

CEO: Ezra Uzi Yemin  
CFO: Assaf Ginzburg  
HR: -  
FYE: December 31  
Type: Public

Oil is on the move at Delek Logistics Partners. An oil transportation and storage company Delek Logistics owns and operates crude oil pipelines storage and distribution facilities and other assets in West Texas and the southeastern US. Core assets include 400 miles of crude oil transportation pipelines and a 600-mile crude oil gathering system. The company also offers wholesale marketing of refined petroleum products. The majority of Delek Logistics' operations serve oil company Delek US Holdings and the holding company's Texas and Arkansas-based refineries. The company was formed in 2012 when Delek US Holdings spun off its pipeline assets; Delek Logistics Partners subsequently went public.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.0%)        | 841.2 | 589.6 | 448.1 | 538.1 | 656.7 |
| Net income (\$ mil.)   | 5.8%          | 72.0  | 66.8  | 62.8  | 69.4  | 90.2  |
| Market value (\$ mil.) | (4.7%)        | 883.3 | 888.7 | 710.9 | 789.4 | 728.4 |
| Employees              | -             | -     | -     | -     | -     | -     |

**DELHAIZE AMERICA LLC**

2110 Executive Dr.  
Salisbury NC 28145-1330  
Phone: 704-633-8250  
Fax: 704-645-4499  
Web: www.delhaizegroup.com

CEO: Frans W H Muller  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

Belgian food retailer Delhaize "Le Lion" has one big cub — Delhaize America. With some 1625 supermarkets and discount grocery stores in 17 states from Maine to Florida the holding company is the third-largest supermarket operator on the East Coast. Banners include: Food Lion (some 1075 stores located mainly in the Carolinas and Virginia but also in eight other eastern seaboard states); the Hannaford Bros. supermarket chain (about 180 stores in New England and New York); and 70 Harveys supermarkets. The grocery operator's Sweetbay chain does business along the west coast of Florida. Delhaize America provides shared services for all of its banners. Delhaize Group established its US subsidiary in 1999.

**DELI MANAGEMENT, INC.**

350 PINE ST STE 1775  
BEAUMONT, TX 777012458  
Phone: 409-838-1976  
Fax: –  
Web: www.jasonsdeli.com

CEO: –  
CFO: Troy Cormier  
HR: –  
FYE: December 31  
Type: Private

This company knows a good sandwich when serves one. Deli Management operates Jason's Deli a chain of sandwich shops with more than 240 company-owned and franchised locations. The quick casual eateries specialize in deli-style sandwiches including such signature varieties as Bird to the Wise The New York Yankee and Rueben THE Great. The chain also serves panini and po'boy sandwiches pasta dishes soups and salads. Many Jason's outposts provide delivery and catering services as well as online ordering. President Joe Tortorice and partner Rusty Coco started the company in 1976.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.7%            | –     | –     | 247.0 | 344.2 | 344.2 |
| Net income (\$ mil.)   | (22.5%)          | –     | –     | 12.4  | 5.8   | 5.8   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 6,000 |

**DELMARVA POWER & LIGHT CO.**

500 North Wakefield Drive  
Newark, DE 19702  
Phone: 202 872-2000  
Fax: –  
Web: www.delmarva.com

CEO: David M Velazquez  
CFO: Frederick J Boyle  
HR: –  
FYE: December 31  
Type: Public

Delmarva Power & Light (DPL) has a delmarvellous proposition — connecting people to an extensive energy supply network. The company is engaged in the transmission and distribution of electricity in Delaware and a portion of Maryland (the Eastern Shore); it delivers electricity to about 501000 customers. DPL also provides natural gas (in northern Delaware) to more than 124000 customers. DPL is an indirect subsidiary of Pepco Holdings which owns two other utilities (Potomac Electric Power and Atlantic City Electric) as well as competitive energy generation marketing and supply businesses. As part of the 2016 acquisition of Pepco Holdings Delmarva P&L joined the Exelon family of utilities.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.7%             | 1,293.0 | 1,318.0 | 1,277.0 | 1,300.0 | 1,332.0 |
| Net income (\$ mil.)   | 3.6%             | 104.0   | 76.0    | (9.0)   | 121.0   | 120.0   |
| Market value (\$ mil.) | –                | –       | –       | –       | –       | –       |
| Employees              | 1.6%             | 883     | 898     | 871     | 944     | 940     |

**DELOITTE & TOUCHE LLP**

Paramount Bldg. 1633 Broadway  
New York NY 10019-6754  
Phone: 212-489-1600  
Fax: 212-489-1687  
Web: www.deloitte.com/view/en\_us/us/services/audit-

CEO: Joseph Ucuzoglu  
CFO: –  
HR: –  
FYE: May 31  
Type: Subsidiary

Deloitte & Touche LLP touches on all aspects of accounting in the US. The firm is the accounting arm of Deloitte LLP the US affiliate of international Big Four accounting firm Deloitte Touche Tohmatsu. Deloitte & Touche LLP offers audit and enterprise risk services. As part of its business the firm provides clients with audits and financial statement reviews. Other services include financial reporting regulatory updates employee benefit audits and venture capital services. Deloitte & Touche LLP has operations in about 90 US cities. Deloitte LLP also manages other US subsidiaries that offer tax consulting and financial advisory services.

**DELOITTE CONSULTING LLP**

1633 Broadway  
New York NY 10019-6754  
Phone: 212-489-1600  
Fax: 212-489-1687  
Web: www.deloitte.com/view/en\_us/us/services/consul

CEO: Dan Helfrich  
CFO: –  
HR: –  
FYE: May 31  
Type: Subsidiary

One of the world's largest consulting firms Deloitte Consulting serves customers in industries such as aviation consumer products and services energy financial services health care manufacturing and technology as well as government agencies. The firm's areas of expertise include human resources information technology services outsourcing and strategy and operations. Along with accounting firm Deloitte & Touche Deloitte Consulting is a unit of Deloitte LLP which in turn is an affiliate of global accounting powerhouse Deloitte Touche Tohmatsu. Other Deloitte LLP units offer financial advisory and tax services.

**DELOITTE LLP**

Paramount Bldg. 1633 Broadway  
New York NY 10019-6754  
Phone: 212-489-1600  
Fax: 212-489-1687  
Web: www.deloitte.com/view/en\_us/us/index.htm

CEO: Joseph B Ucuzoglu  
CFO: Frank Friedman  
HR: Stephanie Aeder  
FYE: May 31  
Type: Private

Deloitte LLP is a US-based member firm of Deloitte Touche Tohmatsu one of the big four global accounting firms. Deloitte LLP does not provide services to clients itself. Rather it does so through its operating subsidiaries primarily Deloitte & Touche LLP Deloitte Consulting LLP Deloitte Financial Advisory Services LLP and Deloitte Tax LLP. Those companies offer audit and enterprise risk consulting financial advisory and tax preparation services. Industry specializations include automotive banking consumer products life sciences oil and gas technology and government. Deloitte LLP and its subsidiaries operate from more than 100 offices across the US employing some 9300 accountants.

**DELOITTE TOUCHE TOHMATSU SERVICES INC.**

1633 Broadway  
New York NY 10019-6754  
Phone: 212-489-1600  
Fax: 212-489-1687  
Web: www.deloitte.com

CEO: James Copeland Jr  
CFO: –  
HR: –  
FYE: May 31  
Type: Private

This company is "deloitte" to make your acquaintance particularly if you're a big business in need of accounting services. Deloitte Touche Tohmatsu (or Deloitte) is one of accounting's Big Four along with Ernst & Young KPMG and PricewaterhouseCoopers. Deloitte operates through more than 50 independent firms in some 150 locations around the world including US-based Deloitte LLP and its accounting arm Deloitte & Touche LLP. Each member firm works in a specific geographic area offering audit tax consulting risk management and financial advisory services in addition to human resources and technology services. Deloitte coordinates its member firms but does not provide services directly to clients.

**DELPHI FINANCIAL GROUP INC.**

NYSE: DFG

1105 N. Market St. Ste. 1230  
Wilmington DE 19899  
Phone: 302-478-5142  
Fax: 302-427-7663  
Web: www.delphifin.com

CEO: Robert Rosenkranz  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

One doesn't need an oracle to see that Delphi Financial Group knows a thing or two about employee benefits and insurance. Through Reliance Standard Life and Safety National Casualty Delphi sells disability excess workers' compensation group life and personal accident insurance to small and midsize businesses. Its Matrix Absence Management subsidiary provides disability and absence management services to larger employers. The company also offers asset accumulation products mainly annuities to individuals and groups. Delphi Financial's products are sold through independent brokers and agents in the US. In 2012 the insurance group was acquired by leading Japanese insurer Tokio Marine Holdings.

**DELTA AIR LINES INC (DE)**

NYS: DAL

Post Office Box 20706  
Atlanta, GA 30320-6001  
Phone: 404 715-2600  
Fax: –  
Web: www.delta.com

CEO: Edward H. (Ed) Bastian  
CFO: Paul A. Jacobson  
HR: Michael Campbell  
FYE: December 31  
Type: Public

Delta Air Lines is one of the world's largest airlines by traffic. Through its regional carriers the company serves about 300 destinations in about 50 countries and it operates a mainline fleet of 800-plus aircraft as well as maintenance repair and overhaul (MRO) and cargo operations. The airline serves more than 180 million customers each year and offers more than 15000 daily flights. Delta is a founding member of the SkyTeam marketing and code-sharing alliance (airlines extend their networks by selling tickets on flights) which includes carriers Air France KLM and Alitalia. Customers from the US account for approximately 70% of sales.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 2.4%          | 40,362.0 | 40,704.0 | 39,639.0 | 41,244.0 | 44,438.0 |
| Net income (\$ mil.)   | 56.3%         | 659.0    | 4,526.0  | 4,373.0  | 3,577.0  | 3,935.0  |
| Market value (\$ mil.) | 0.4%          | 33,446.5 | 34,466.4 | 33,446.5 | 38,076.9 | 33,929.2 |
| Employees              | 2.7%          | 80,000   | 83,000   | 84,000   | 87,000   | 89,000   |

**DELTA APPAREL INC.**

ASE: DLA

322 South Main Street  
Greenville, SC 29601  
Phone: 864 232-5200  
Fax: –  
Web: www.deltaapparelinc.com

CEO: Robert W Humphreys  
CFO: Deborah H Merrill  
HR: –  
FYE: September 28  
Type: Public

Delta Apparel's wares are a wardrobe basic: the t-shirt. The company manufactures knitted cotton and polyester/cotton t-shirts tank tops sweatshirts and caps for screen printers. Through subsidiary M.J. Soffe Delta Apparel also designs makes and sells branded and private-label activewear apparel to mainly to US distributors sporting goods and specialty stores mass merchants traditional and upscale department stores the US military college bookstores and online. The company's garments are finished at plants in North Carolina and abroad in Mexico El Salvador and Honduras. Delta entered the business of custom apparel design by acquiring Art Gun Technologies and hats by taking over Gekko Brands.

|                        | Annual Growth | 10/15 | 10/16* | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (1.0%)        | 449.1 | 425.2  | 385.1 | 395.5 | 431.7 |
| Net income (\$ mil.)   | 0.5%          | 8.1   | 9.0    | 10.5  | 1.3   | 8.2   |
| Market value (\$ mil.) | 6.5%          | 124.2 | 113.9  | 148.9 | 123.1 | 159.6 |
| Employees              | 3.5%          | 7,400 | 7,700  | 7,700 | 7,700 | 8,500 |

\*Fiscal year change

**DELTA COMMUNITY CREDIT UNION**

1025 Virginia Ave.  
Atlanta GA 30354  
Phone: 404-715-4725  
Fax: 404-677-4773  
Web: www.deltacommunitycu.com

CEO: Hank Halter  
CFO: Jay Gratwick  
HR: –  
FYE: December 31  
Type: Private - Not-for-Pr

Delta Community Credit Union serves employees of Delta Air Lines and its affiliates and group members as well as residents of the Atlanta metro region. It offers traditional banking products such as deposit accounts credit cards home mortgages and consumer loans. The credit union also provides financial planning services and insurance. Delta Community has about a dozen offices in and around Atlanta (where Delta Air Lines is headquartered) and locations near Delta's hub airports including Cincinnati Dallas/Fort Worth and Salt Lake City. Established in 1940 Delta Community is a member-owned and operated institution; it has more than 250000 members and exceeds \$4 billion in assets.

**DELTA DENTAL OF CALIFORNIA**

100 1st St.  
San Francisco CA 94105  
Phone: 415-972-8300  
Fax: 415-972-8466  
Web: www.deltadentalins.com

CEO: Mike Castro  
CFO: Alicia Weber  
HR: –  
FYE: December 31  
Type: Private - Not-for-Pr

Delta Dental of California doesn't just help keep the mouths of movie stars clean. The not-for-profit company is a member of the Delta Dental Plans Association (DDPA) and has affiliates nationwide. Delta Dental of California provides dental coverage for individuals and groups through HMOs preferred provider plans (PPOs) and such government programs as the TRICARE Retiree Dental Program and California's Denti-Cal (Medicaid) program. The company serves more than 18 million enrollees in California; its programs cover more than one-third of California residents. It also provides dental benefits administration support to employers.

**DELTA MUTUAL INC.**
**OTC: DLTM**

14301 N. 87th St. Ste.310  
Scottsdale AZ 85260  
Phone: 480-221-1989  
Fax: 480-584-6138  
Web: www.deltamutual.com

CEO: Scott Stoegbauer  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Delta Mutual tried to clean up during the Internet boom by providing online mortgage services. Today it really does clean up. Literally. This development stage company has shifted its direction to being an environmental services provider. Delta Mutual offers waste processing and reclamation technology and equipment as well as energy-efficient construction technologies to low-cost housing development projects. Its operations are concentrated in the US the Asia/Pacific region the Middle East and Puerto Rico. In 2008 the company acquired American Hedge Fund LLC a limited liability company that intends to make investments in South America.

**DELTA NATURAL GAS CO INC**
**NMS: DGAS**

3617 Lexington Road  
Winchester, KY 40391  
Phone: 859 744-6171  
Fax: -  
Web: www.deltagas.com

CEO: Glenn R Jennings  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Delta digs blue grass and natural gas. Delta Natural Gas provides gas to some 36000 retail customers in central and southeastern Kentucky and has 2500 miles of gathering transmission and distribution lines. It also provides transportation services to wholesale customers and operates an underground gas storage field. The regulated utility buys almost all of its gas supply from interstate gas marketers. Delta Natural Gas's production subsidiary Enpro has interests in 35 producing gas wells and it has proved developed reserves of 3 billion cu. ft. of natural gas. Other subsidiaries include Delta Resources and Delgasco. In 2017 Delta Natural Gas agreed to be acquired by Peoples Gas.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.5%)        | 74.1  | 80.7  | 95.8  | 86.2  | 64.1  |
| Net income (\$ mil.)   | (1.1%)        | 5.8   | 7.2   | 8.3   | 6.5   | 5.5   |
| Market value (\$ mil.) | 5.5%          | 154.0 | 150.6 | 155.6 | 142.5 | 190.9 |
| Employees              | (0.5%)        | 151   | 150   | 150   | 142   | 148   |

**DELTA REGIONAL MEDICAL CENTER**

1400 E UNION ST  
GREENVILLE, MS 387033246  
Phone: 662-378-3783  
Fax: -  
Web: www.deltaregional.com

CEO: J Stansel Harvey  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

If you're feeling bad down in the Lower Delta Delta Regional Medical Center (DRMC) can help perk you up. The only full service hospital and Level III trauma center in northwest Mississippi DRMC also serves as the tri-state Delta's safety-net hospital. The four medical centers provide heart and vascular care a full service emergency room diagnostics center outpatient rehab a sleep center a wound healing center maternal child center and inpatient psychiatric care. Delta Medical Group includes about 15 clinics specializing in everything from gastroenterology to women's health. Founded as the Washington County General Hospital in 1953 the 358-bed DRMC serves more than 35000 patients each year.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.3%)        | -     | 146.1 | 123.4 | 123.1 | 120.0 |
| Net income (\$ mil.)   | (18.0%)       | -     | 2.2   | 5.4   | 4.2   | 1.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 800   |

**DELTA TUCKER HOLDINGS, INC.**

1700 OLD MEADOW RD  
MC LEAN, VA 221024302  
Phone: 571-722-0210  
Fax: -  
Web: www.dyn-intl.com

CEO: Lewis F. Von Thaeer  
CFO: Bill Kansky  
HR: -  
FYE: December 31  
Type: Private

Through operating company DynCorp International (DI) Delta Tucker Holdings works behind the scenes to support military and diplomatic efforts on front lines. A US national security contractor the company supports the US Departments of State and Defense by providing linguist services and international police force training especially in Afghanistan and Iraq. It provides turnkey solutions for post-conflict countries to rebuild infrastructure install utilities and telecommunications provide security transport equipment and remove and dismantle weapons. About 40% the holding company's sales come from the US.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%          | -     | 1,923.2 | 1,836.2 | 2,004.4 | 2,148.3 |
| Net income (\$ mil.)   | -             | -     | (132.6) | 0.0     | 30.6    | 85.6    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 13,200  |

**DELTATHREE INC**
**NBB: DDDC**

1 Bridge Plaza, Fort Lee  
West New York, NJ 07024  
Phone: 212 500-4850  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Deltathree supplies the pipes that make phone calls via the Internet possible. The company manages an international voice over Internet Protocol (VoIP) network that offers distribution through both service provider and reseller channels. Deltathree sells consumer phone service over the Web under the iConnectHere (or ICH) and joip brands. Using the company's software and network connection customers can place calls from their computers to traditional telephones. Deltathree also provides operational management services such as account provisioning billing and payment processing. The company's network connects points in New Jersey and Georgia plus Frankfurt Germany. It makes more than half of its sales overseas.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.1%)        | 19.0  | 14.2  | 10.5  | 13.7  | 16.1  |
| Net income (\$ mil.)   | -             | (3.2) | (2.5) | (3.1) | (1.6) | (1.8) |
| Market value (\$ mil.) | (44.7%)       | 26.7  | 12.3  | 2.2   | 1.4   | 2.5   |
| Employees              | (9.4%)        | 43    | 48    | 32    | 30    | 29    |

**DELTEK INC.**
**NASDAQ: PROJ**

2291 Wood Oak Dr.  
Herndon VA 20171  
Phone: 703-734-8606  
Fax: 703-734-1146  
Web: www.deltek.com

CEO: Mike Corkery  
CFO: Michael L Krone  
HR: -  
FYE: December 31  
Type: Private

Deltek provides project management software designed to meet the needs of professional services firms and project-based businesses. Its applications handle expense reporting HR administration materials management customer management and sales force automation. Deltek integrates tools from partners such as Microsoft with its own software and provides consulting and other services. Deltek targets the aerospace construction engineering and information technology sectors. It also serves government agencies and contractors an area of strength for Deltek where it holds a large market share. The company which operates primarily in the US is owned by Thoma Bravo.



**DELTIC TIMBER CORP.**

NYS: DEL

210 East Elm Street, P.O. Box 7200  
 El Dorado, AR 71731-7200  
 Phone: 870 881-9400  
 Fax: -  
 Web: www.deltic.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

Money doesn't grow on trees? Deltic Timber might beg to differ. The company annually grows and harvests some 605000 tons of timber from the more than 450000 acres of timberland that it owns primarily in Arkansas and northern Louisiana. The company's two sawmills convert the timber (mainly Southern Pine) into softwood lumber products; this is then sold to wholesale distributors lumber treaters and truss manufacturers for use in residential construction to make roof trusses laminated beams and decking. In addition to its timber and lumber businesses Deltic Timber develops real estate in central Arkansas and manufactures medium density fiberboard (MDF) through Del-Tin Fiber.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.3%            | 121.8 | 140.9 | 199.7 | 227.4 | 193.9 |
| Net income (\$ mil.)   | (0.0%)           | 2.7   | 9.2   | 26.2  | 19.7  | 2.7   |
| Market value (\$ mil.) | (0.6%)           | 747.8 | 874.5 | 841.3 | 847.0 | 729.0 |
| Employees              | 5.2%             | 438   | 438   | 537   | 541   | 536   |

**DELUXE CORP**

NYS: DLX

3680 Victoria St. N.  
 Shoreview, MN 55126-2966  
 Phone: 651 483-7111  
 Fax: 651 483-7337  
 Web: www.deluxe.com

CEO: Lee J. Schram  
 CFO: Keith A. Bush  
 HR: Julie Loosbrock  
 FYE: December 31  
 Type: Public

Deluxe is a leading printer of checks in the US though it is making big moves to diversify its business. In addition to business checks and other personalized printed products (business forms marketing materials address labels) the company's Small Business Services segment provides marketing solutions and web design services (through Hostopia.com) to small businesses. Deluxe also operates a Financial Services unit that provides fraud prevention customer acquisition and related services to banks credit unions and financial services firms. Its Direct Checks division is the nation's #1 direct-to-consumer seller of checks under the brands Checks Unlimited and Designer Checks. Most of its sales come from the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.5%             | 1,674.1 | 1,772.8 | 1,849.1 | 1,965.6 | 1,998.0 |
| Net income (\$ mil.)   | (7.0%)           | 199.8   | 218.6   | 229.4   | 230.2   | 149.6   |
| Market value (\$ mil.) | (11.4%)          | 2,779.3 | 2,435.0 | 3,197.2 | 3,430.7 | 1,716.2 |
| Employees              | 0.4%             | 5,830   | 5,341   | 5,433   | 5,886   | 5,934   |

**DELUXE ENTERTAINMENT SERVICES GROUP INC.**

5433 Fernwood Ave.  
 Hollywood CA 90027  
 Phone: 323-960-3600  
 Fax: 323-960-7016  
 Web: www.bydeluxe.com

CEO: John Wallace  
 CFO: Eric Cummins  
 HR: -  
 FYE: June 30  
 Type: Subsidiary

There's nothing standard about this company's movie production and distribution services. Deluxe Entertainment Services Group provides a plethora of services to the motion picture industry including film processing and distribution and post-production and visual effects work. It has offices throughout Australia Canada Europe India and the US. Clients include all major Hollywood studios. Since 1943 Deluxe has received 10 Academy Awards for technical achievement. The firm can trace its history back to 1919 when Fox Film Corporation built Deluxe Laboratory on its lot for film processing and printing. Deluxe is part of MacAndrews & Forbes Holdings (the holding company of billionaire Ronald Perelman).

**DEMANDWARE INC**

NYS: DWRE

5 Wall Street  
 Burlington, MA 01803  
 Phone: 888 553-9216  
 Fax: -  
 Web: www.demandware.com

CEO: -  
 CFO: Timothy M Adams  
 HR: -  
 FYE: December 31  
 Type: Public

Consumers make a lot of demands on retailers and Demandware is there to provide demand satisfaction. The company's Demandware Commerce is an on-demand software-as-a-service (SaaS) platform that connects users to up-to-date tools for designing and maintaining websites mobile apps and other digital shopping avenues. It uses data centers to monitor customers' websites worldwide. Major customers include retailers Barneys New York Crocs Jones Group and Columbia Sportswear. Demandware receives a share of the revenue its customers generate using the SaaS; it also collects subscription fees for platform use.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13   | 12/14   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 44.6%            | 36.7  | 56.5  | 79.5  | 103.7   | 160.6   |
| Net income (\$ mil.)   | -                | 0.3   | (1.4) | (8.1) | (20.9)  | (27.1)  |
| Market value (\$ mil.) | 45.1%            | -     | -     | 963.8 | 2,262.1 | 2,030.0 |
| Employees              | 40.0%            | -     | 215   | 298   | 383     | 590     |

**DEMOULAS SUPER MARKETS INC.**

875 East St.  
 Tewksbury MA 01876  
 Phone: 978-851-8000  
 Fax: 978-640-8390  
 Web: www.mymoullas.net

CEO: Felicia Thornton  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

The Demoulas supermarket chain is ripe with family history all rolled up into numerous Market Baskets. Demoulas Super Markets runs 60-plus grocery stores under the Market Basket banner in Massachusetts and New Hampshire. One store still operates under the DeMoullas banner. The grocery retailer also manages real estate interests. Market Basket supermarkets are typically located in shopping centers with other retail outlets including properties owned by the company through its real estate arm Retail Management and Development (RMD) Inc. Begun as a mom-and-pop grocery store the chain has since transformed into a traditional yet modern concept. The business is run by CEO Arthur Demoulas.

**DENBURY RESOURCES, INC. (DE)**

NYS: DNR

5320 Legacy Drive  
 Plano, TX 75024  
 Phone: 972 673-2000  
 Fax: 972 673-2150  
 Web: www.denbury.com

CEO: Christian S. (Chris) Kendall  
 CFO: Mark C. Allen  
 HR: Jenny Cochran  
 FYE: December 31  
 Type: Public

Denbury Resources is the largest combined oil and natural gas producer in Mississippi and Montana. In 2015 it reported estimated proved reserves of 288.6 million barrels of oil equivalent of which 98% was oil. It owns the largest reserves of carbon dioxide (CO2) used in enhanced (also called tertiary) oil recovery east of the Mississippi River and it holds operating acreage in its two core regions Gulf Coast and Rocky Mountains. Using CO2 in enhanced oil recovery is one of the most efficient tertiary recovery methods for producing crude oil. Denbury Resources generates substantially all of its revenue from sales of oil natural gas and related products.

|                        | Annual<br>Growth | 12/14   | 12/15     | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|-----------|---------|---------|---------|
| Sales (\$ mil.)        | (11.8%)          | 2,435.2 | 1,257.6   | 975.6   | 1,129.8 | 1,473.6 |
| Net income (\$ mil.)   | (15.6%)          | 635.5   | (4,385.4) | (976.2) | 163.2   | 322.7   |
| Market value (\$ mil.) | (32.3%)          | 3,743.2 | 930.0     | 1,694.3 | 1,017.5 | 787.3   |
| Employees              | (13.6%)          | 1,523   | 1,356     | 1,058   | 879     | 847     |

**DENDREON CORP**
**NMS: DNDN**

1301 2nd Avenue  
Seattle, WA 98101  
Phone: 206 256-4545  
Fax: -  
Web: www.dendreon.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Dendreon wants to boost your immunity from the start. It is developing therapeutic vaccines that help the body's immune system fight cancer by targeting dendritic cells which initiate an immune response to disease-causing antigens. Its sole commercial product Provenge is a therapeutic vaccine that targets prostate cancer. In 2010 Provenge gained the status of being the first therapeutic cancer vaccine to receive FDA approval. Dendreon is working to expand use of Provenge; it is also working on therapeutic vaccines to treat other types of cancer and it has research programs investigating other cancer-fighting biotech and small molecule drugs. In late 2014 Dendreon filed for Chapter 11 bankruptcy protection.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 628.0%           | 0.1     | 48.1    | 341.6   | 325.5   | 283.7   |
| Net income (\$ mil.)   | -                | (220.2) | (439.5) | (337.8) | (393.6) | (296.8) |
| Market value (\$ mil.) | (41.9%)          | 4,133.2 | 5,492.0 | 1,195.3 | 832.0   | 470.3   |
| Employees              | 11.8%            | 484     | 1,497   | 1,475   | 1,050   | 755     |

**DENISON UNIVERSITY**

100 W COLLEGE ST  
GRANVILLE, OH 430231100  
Phone: 740-587-0810  
Fax: -  
Web: www.denison.edu

CEO: -  
CFO: David English  
HR: -  
FYE: June 30  
Type: Private

Denizens of Denison University have a desire to dedicate themselves to higher learning. The small-town college is a private undergraduate school with an enrollment of about 2200. It has some 220 faculty members and a low student-to-teacher ratio of about 10:1. Denison University offers some 60 majors concentrations and pre-professional programs. Its degrees range across a number of liberal arts and science fields including a pre-medical program and an athletic training program as well as social science and humanities programs.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16  | 06/17 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 2.2%             | -     | 119.2 | 128.7 | 121.7  | 127.1 |
| Net income (\$ mil.)   | (3.9%)           | -     | 105.3 | 31.0  | (77.1) | 93.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 757   |

**DENMARK BANCSHARES INC**
**NBB: DMKB B**

103 East Main Street  
Denmark, WI 54208  
Phone: 920 863-2161  
Fax: -  
Web: www.denmarkstate.com

CEO: John P Olsen  
CFO: Dennis J Heim  
HR: -  
FYE: December 31  
Type: Public

Hold the Shakespeare jokes: Denmark Bancshares is the holding company for Denmark State Bank which serves the Green Bay Wisconsin area through more than five branches. The bank offers a variety of deposit products such as checking and savings accounts CDs individual retirement accounts and health savings accounts in addition to credit cards. Real estate loans including residential and commercial mortgages and agricultural and construction loans comprise the bulk of the bank's lending activities; it also originates consumer and business loans.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|---------|---------|-------|-------|-------|
| Assets (\$ mil.)       | 2.5%             | 426.0   | 432.1   | 459.6 | 474.5 | 506.2 |
| Net income (\$ mil.)   | 1.8%             | 3.6     | 3.8     | 3.9   | 2.8   | 4.1   |
| Market value (\$ mil.) | (31.1%)          | 1,067.4 | 1,018.9 | 57.4  | 74.4  | 78.6  |
| Employees              | (1.1%)           | 93      | 92      | -     | -     | -     |

**DENNY'S CORP**
**NAS: DENN**

203 East Main Street  
Spartanburg, SC 29319-0001  
Phone: 864 597-8000  
Fax: 864 597-8135  
Web: www.dennys.com

CEO: John C. Miller  
CFO: F. Mark Wolfinger  
HR: -  
FYE: December 26  
Type: Public

Feel like getting slammed for breakfast? The home of the Grand Slam Breakfast Denny's is one of the leading full-service family-style restaurant chains in the US with more than 1710 of its signature eateries located across the country. Typically open 24 hours a day the chain is best known for its menu of breakfast items including eggs pancakes and combination plates carrying such names as All-American Slam Lumberjack Slam and the aforementioned Grand Slam Breakfast. Denny's also serves standard American fare (burgers sandwiches steak) for lunch and dinner. The company owns and operates about 165 of its restaurants while the rest are franchised or operate under licensing agreements.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 7.5%             | 472.3 | 491.3 | 506.9 | 529.2 | 630.2   |
| Net income (\$ mil.)   | 7.5%             | 32.7  | 36.0  | 19.4  | 39.6  | 43.7    |
| Market value (\$ mil.) | 12.1%            | 634.4 | 614.7 | 791.9 | 824.5 | 1,000.5 |
| Employees              | 2.0%             | 8,300 | 8,500 | 8,700 | 8,900 | 9,000   |

**DENSO INTERNATIONAL AMERICA INC.**

24777 Denso Dr.  
Southfield MI 48033-5244  
Phone: 248-350-7500  
Fax: 248-213-2337  
Web: www.densocorp-na.com

CEO: Hikaru Sugi  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

No spherical measurement DIAM (DENSO International America) does encompass the North American operations of Japanese auto parts maker DENSO. The company oversees more than 30 joint ventures and affiliate businesses — mostly in the US but also in Mexico and Canada. In addition to manufacturing everything from automotive radiators and fuel injectors to alternators and air conditioners DIAM manages research and development of electronic components that improve vehicle fuel efficiency emissions reduction safety and comfort. The company's customers include Toyota General Motors Ford Motor Honda of America Cummins Deere & Company Volvo Trucks Mercedes-Benz U.S. International and Harley-Davidson.

**DENTON COUNTY ELECTRIC COOPERATIVE, INC.**

7701 S STEMMONS FWY  
CORINTH, TX 76210  
Phone: 940-321-7800  
Fax: -  
Web: www.coserv.com

CEO: Michael A Dreyspring  
CFO: Donnie Clary  
HR: Denise Smithers  
FYE: December 31  
Type: Private

Denton County Electric Cooperative makes a dent in the heat of a North Texas summer. Operating under the CoServ Electric name the member-owned cooperative distributes power to more than 156000 rural homes and businesses in North Texas. The second-largest member-owned co-op in Texas behind Pedernales Electric it receives its wholesale electricity from Brazos Electric Power Cooperative. CoServ Electric also distributes natural gas to more than 70000 customers through its CoServ Gas subsidiary. Through its affiliates the cooperative also provides infrastructure project management and construction services.

|                        | Annual<br>Growth | 06/00 | 06/01 | 06/02* | 12/09 | 12/13 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0    | 395.8 | 430.7 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0    | 22.9  | (1.8) |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 900   |

\*Fiscal year change

**DENVER BOARD OF WATER COMMISSIONERS**

1600 W 12TH AVE  
DENVER, CO 802043412  
Phone: 303-893-2444  
Fax: -  
Web: www.denverwater.org

CEO: Jim Lochhead  
CFO: Angela Bircmont  
HR: -  
FYE: December 31  
Type: Private

Denver Water keeps the Broncos' troughs full. The Board of Water Commissioners City and County of Denver Colorado which operates as Denver Water distributes water to more than 1.3 million people in the Denver metropolitan area. The company serves some 1.2 million residential commercial and industrial customer accounts within the city and county and it serves more than 175000 suburban customers through retail and wholesale service contracts. The utility gets its water primarily from the Blue River and the South Platte River. Denver Water is an independently operated division of the City and County of Denver.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%             | -     | 249.1 | 284.5 | 298.5 | 320.6 |
| Net income (\$ mil.)   | 10.9%            | -     | 55.2  | 87.4  | 83.1  | 113.9 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,100 |

**DENVER HEALTH AND HOSPITALS AUTHORITY INC**

777 BANNOCK ST  
DENVER, CO 802044597  
Phone: 720-956-2580  
Fax: -  
Web: www.denverhealthmedicaid.org

CEO: Arthur A. Gonzalez  
CFO: Peg Burnette  
HR: -  
FYE: December 31  
Type: Private

When you live a mile high you sometimes need a safety net; that's where Denver Health and Hospital Authority comes in. Though it serves all the people of Colorado's capital annually attending to a fourth of the city's population and a third of its children Denver Health is also the "safety net" care provider for the city's indigent uninsured mentally ill and other high-risk patients. The medical system's primary facility is the Denver Health Medical Center a 525-bed hospital offering care in more than 50 medical specialties that also houses a regional trauma center. It also includes a network of family health and dental clinics; a poison and drug center; and a 911 response system for Denver County.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/16 | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 25.6%            | -     | 449.8 | 505.6 | 1,056.9 | 1,119.5 |
| Net income (\$ mil.)   | 8.2%             | -     | 45.8  | (6.5) | 14.1    | 62.6    |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 3,541   |

**DEPAUW UNIVERSITY**

313 S LOCUST ST  
GREENCASTLE, IN 461351736  
Phone: 765-658-4800  
Fax: -  
Web: www.depauw.edu

CEO: David Greisinger  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

DePauw University is a private co-educational liberal arts university with an approximate enrollment of 2300 students. Its campus boasts some 36 major buildings across nearly 700 acres including a 520-acre nature preserve located 45 miles west of Indianapolis. The university offers undergraduate degrees from more than 30 academic departments and programs as well as fellowships in media management and science. Prominent alumni include former US Vice President Dan Quayle former US Rep. Lee Hamilton and best-selling author Barbara Kingsolver. DePauw was founded in 1837 by the Methodist Church. The university's School of Music founded in 1884 is one of the oldest in the US.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.2%             | -     | 147.0 | 154.8 | 246.2 | 180.4 |
| Net income (\$ mil.)   | 73.6%            | -     | 2.5   | 5.8   | 94.5  | 22.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 652   |

**DERMA SCIENCES INC**

NAS: DSCI

214 Carnegie Center, Suite 300  
Princeton, NJ 08540  
Phone: 609 514-4744  
Fax: -  
Web: www.dermasciences.com

CEO: Stephen T Wills  
CFO: John E Yetter  
HR: -  
FYE: December 31  
Type: Public

Time may eventually heal all wounds but in the meantime there's Derma Sciences. The company operates in three segments: advanced wound care traditional wound care and pharmaceutical wound care products. Advanced wound care products include dressings bandages and ointments designed to promote wound healing and/or prevent infection. Traditional wound care products consist of commodity related dressings ointments gauze bandages adhesive bandages wound closer strips catheter fasteners and skin care products. Integra Lifesciences a manufacturer of specialty medical devices reached an agreement to acquire Derma Sciences in early 2017.

|                        | Annual<br>Growth | 12/11 | 12/12  | 12/13  | 12/14  | 12/15  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 7.8%             | 62.6  | 72.6   | 79.7   | 83.7   | 84.5   |
| Net income (\$ mil.)   | -                | (4.3) | (12.1) | (24.0) | (39.8) | (38.1) |
| Market value (\$ mil.) | (11.9%)          | 196.1 | 287.5  | 280.0  | 240.9  | 118.3  |
| Employees              | 5.3%             | 214   | 244    | 262    | 303    | 263    |

**DESALES UNIVERSITY**

2755 STATION AVE  
CENTER VALLEY, PA 180349568  
Phone: 610-282-1100  
Fax: -  
Web: www.desales.edu

CEO: -  
CFO: Robert Snyder  
HR: -  
FYE: June 30  
Type: Private

Named after scholar writer and Doctor of the Church St. Francis de Sales DeSales University prides itself on providing its students an education based on the philosophy of Christian humanism. The private four-year Catholic university offers bachelor of arts (BA) and bachelor of science (BS) degrees in about 30 major fields of studies. It also administers graduate degrees in education business nursing criminal justice information systems physical therapy and physician assistant studies. Total enrollment is about 3300 students taught by more than 100 faculty members. DeSales University was founded in 1964.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.5%             | -     | 83.1  | 87.7  | 97.5  | 98.9  |
| Net income (\$ mil.)   | (8.2%)           | -     | 8.0   | 7.9   | 13.3  | 5.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 580   |

**DESERET GENERATION AND TRANSMISSION CO-OPERATIVE**

10714 S JORDAN GTWY # 300  
SOUTH JORDAN, UT 840953922  
Phone: 435-781-5737  
Fax: -  
Web: www.deseretgt.com

CEO: Kimball Rasmussen  
CFO: -  
HR: Susan M Cornia  
FYE: December 31  
Type: Private

Its service area may be dry but it is not a power desert thanks to Deseret Generation and Transmission Cooperative (aka Deseret Power) which supplies wholesale electricity to its members (six retail distribution cooperatives) and other bulk energy customers in Arizona Colorado Nevada Utah and Wyoming. The member-owned utility operates 223 miles of transmission lines and it has interests in two power generation facilities in Utah that give it 550 MW of capacity. Deseret Power also operates its own coal mine which fuels its main power plant through subsidiary Blue Mountain Energy; other operations include the transportation of coal by railroad and the development of a limestone extraction facility.

|                        | Annual<br>Growth | 12/04 | 12/05   | 12/06 | 12/07 | 12/16 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (17.1%)          | -     | 1,732.6 | 218.8 | 242.7 | 221.5 |
| Net income (\$ mil.)   | -                | -     | 0.0     | 10.8  | (9.7) | (3.5) |
| Market value (\$ mil.) | -                | -     | -       | -     | -     | -     |
| Employees              | -                | -     | -       | -     | -     | 250   |

**DESERT SCHOOLS FEDERAL CREDIT UNION**

148 N. 48th St. CEO: -  
Phoenix AZ 85034 CFO: -  
Phone: 602-433-7000 HR: -  
Fax: 604-608-6717 FYE: December 31  
Web: www.amica.com Type: Private - Not-for-Pr

Arizona's largest not-for-profit credit union with \$3 billion in assets Desert Schools Federal Credit Union operates more than 50 locations in the Phoenix area and serves some 370000 members. Established by a group of 15 teachers in 1939 the credit union offers traditional banking products and services including checking savings and money market accounts certificates of deposit and credit cards. Its lending activities include home mortgage vehicle personal and student loans as well as business loans and lines of credit. Subsidiary Desert Schools Financial Services provides investment advisory retirement insurance and tax planning services.

**DESERT SPRINGS HOSPITAL MEDICAL CENTER**

2075 E FLAMINGO RD CEO: Sam Kaufman  
LAS VEGAS, NV 891195188 CFO: -  
Phone: 702-733-8800 HR: -  
Fax: - FYE: December 31  
Web: www.desertspringshospital.com Type: Private

Desert Springs Hospital Medical Center helps patients feel that health care is more calculated risk than wild gamble. Desert Springs Hospital Medical Center part of Universal Health Service's Valley Health System subsidiary is a 290-bed acute care hospital located in southeastern Las Vegas. It operates an American Diabetes Association-accredited diabetes treatment center and is a leader in cardiac care operating several full-service catheterization labs. The medical center also boasts affiliated physician offices and an outpatient surgery facility.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.8%          | -     | 238.2 | 243.7 | 249.0 | 251.2 |
| Net income (\$ mil.)   | (5.0%)        | -     | 21.3  | 17.4  | 21.4  | 18.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 12    |

**DESIGNER BRANDS INC**
**NYS: DBI**

810 DSW Drive CEO: Roger L. Rawlins  
Columbus, OH 43219 CFO: Jared A. Poff  
Phone: 614 237-7100 HR: Thomas Jessep  
Fax: - FYE: February 02  
Web: www.designerbrands.com Type: Public

Designer Brands (formerly DSW) sells discounted brand-name footwear. The company sells shoes for style-conscious men women and kids through more than 500 DSW stores in 40-plus US states as well as online at dsw.com. Its DSW banner stores average of more than 20000 square feet and offer a wide assortment of brand name of dress casual and athletic shoes as well as a complementary array of handbags hosiery and accessories. The company also operates about 290 leased departments inside stores operated by other retailers. Designer Brands designs and produces footwear and accessories through Camuto Group a manufacturer selling in more than 5400 stores worldwide. Designer Brands was founded in 1969.

|                        | Annual Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.3%          | 2,496.1 | 2,620.2 | 2,711.4 | 2,799.8 | 3,183.7 |
| Net income (\$ mil.)   | -             | 153.3   | 136.0   | 124.5   | 67.3    | (20.5)  |
| Market value (\$ mil.) | (6.9%)        | 2,788.1 | 1,882.5 | 1,594.8 | 1,536.7 | 2,098.9 |
| Employees              | 8.1%          | 11,800  | 11,900  | 12,600  | 12,000  | 16,100  |

\*Fiscal year change

**DESTINATION MATERNITY CORP**
**NBB: DEST Q**

232 Strawbridge Drive CEO: -  
Moorestown, NJ 08057 CFO: -  
Phone: 856 291-9700 HR: -  
Fax: - FYE: February 02  
Web: www.destinationmaternitycorp.com Type: Public

The destination for moms-to-be may be a store operated by Destination Maternity a designer and seller of mid-priced to high-end maternity apparel. Its three chains (A Pea in the Pod Destination Maternity and Motherhood Maternity) occupy more than 2000 retail locations including more than 650 company-owned sites and about 1400 leased spaces in department and specialty stores (Boscov's Macys) in the US Canada and Puerto Rico. The company is also the exclusive supplier of maternity apparel to more than 1100 Kohl's stores nationwide. Most of its merchandise is designed by the company and made by third-party contractors. The company was founded in 1982 as Mothers Work.

|                        | Annual Growth | 01/15  | 01/16 | 01/17* | 02/18  | 02/19  |
|------------------------|---------------|--------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 23.4%         | 165.6  | 498.8 | 433.7  | 406.2  | 383.8  |
| Net income (\$ mil.)   | -             | (17.4) | (4.5) | (32.8) | (21.6) | (14.3) |
| Market value (\$ mil.) | (33.8%)       | 220.7  | 96.4  | 81.3   | 34.5   | 42.5   |
| Employees              | (6.8%)        | -      | 4,200 | 4,000  | 3,700  | 3,400  |

\*Fiscal year change

**DESTINATION XL GROUP INC**
**NMS: DXLG**

555 Turnpike Street CEO: David A. Levin  
Canton, MA 02021 CFO: Peter H. Stratton  
Phone: 781 828-9300 HR: -  
Fax: - FYE: February 02  
Web: www.destinationxl.com Type: Public

When you've gained enough weight you've arrived at Destination XL. Destination XL Group (formerly Casual Male Retail Group) sells moderately-priced private-label and name-brand casual wear dresswear and suits for big-and-tall men at about 420 Casual MaleXL and Outlet stores in some 45 US states as well as online and through catalogs. It also operates about 40 stores across two smaller chains: upscale Rochester Clothing and its newest concept DestinationXL which houses all the company's brands under one roof. It also sells shoes and home goods under the ShoesXL and LivingXL brands online. Founded in 1976 as Designs Inc. the company has changed its name twice most recently to Destination XL Group.

|                        | Annual Growth | 01/15  | 01/16 | 01/17* | 02/18  | 02/19  |
|------------------------|---------------|--------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 3.4%          | 414.0  | 442.2 | 450.3  | 468.0  | 473.8  |
| Net income (\$ mil.)   | -             | (12.3) | (8.4) | (2.3)  | (18.8) | (13.5) |
| Market value (\$ mil.) | (16.1%)       | 251.4  | 212.8 | 163.3  | 127.4  | 124.7  |
| Employees              | 1.1%          | 2,435  | 2,567 | 2,625  | 2,634  | 2,543  |

\*Fiscal year change

**DETERMINE INC**
**NBB: DTRM**

615 West Carmel Drive, Suite 100 CEO: Patrick Stakenas  
Carmel, IN 46032 CFO: John Nolan  
Phone: 650 532-1500 HR: -  
Fax: - FYE: March 31  
Web: www.determine.com Type: Public

Selectica's offerings are choice. Clients use Selectica's applications to sell complex goods and services over intranets extranets and the Internet. Selectica's software helps clients develop and deploy online sales channels that guide their customers through the selection configuration pricing and fulfillment process for consumer goods loans and insurance. The cloud-based software also suggests optimum product configurations (based on sales objectives marketing information and product constraints). Selectica primarily serves clients from the manufacturing retail and consumer goods sectors.

|                        | Annual Growth | 03/14 | 03/15  | 03/16  | 03/17 | 03/18 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 15.5%         | 15.8  | 20.9   | 26.8   | 27.5  | 28.1  |
| Net income (\$ mil.)   | -             | (8.2) | (13.7) | (14.0) | (9.5) | (9.9) |
| Market value (\$ mil.) | (32.0%)       | 99.3  | 96.9   | 27.6   | 50.7  | 21.2  |
| Employees              | 19.5%         | 75    | 117    | 140    | 224   | 153   |

**DETREX CORP.**

NBB: DTRX

24901 Northwestern Highway, Suite 410  
Southfield, MI 48075  
Phone: 248 358-5800  
Fax: 248 799-7192  
Web: www.detrex.com

CEO: Thomas E. Mark  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Detrex Corporation has one word for you: plastics. OK three words: plastics and specialty chemicals. Detrex's subsidiary Harvel Plastics which accounts for more than two-thirds of Detrex's sales makes PVC and CPVC pipe and custom extrusions. Detrex's other division The Elco Corporation makes lubricant additives (such as hydraulic fluid additives) fine chemicals and semiconductor-grade hydrochloric acid. The company has operations throughout the US and customers in 50 countries though a clear majority of Detrex's sales are in the US. Those customers include manufacturers of appliances automobiles and farm implements. Summit Capital Partners owns 37% of Detrex.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.6%)           | 48.9  | 43.4  | 41.0  | 40.8  | 38.9  |
| Net income (\$ mil.)   | (14.3%)          | 4.3   | 7.7   | 2.6   | 1.0   | 2.3   |
| Market value (\$ mil.) | 15.6%            | 23.5  | 28.5  | 54.0  | 53.6  | 41.9  |
| Employees              | (26.2%)          | 219   | 65    | 68    | 66    | 65    |

**DETROIT PISTONS BASKETBALL COMPANY**

6 Championship Dr.  
Auburn Hills MI 48326  
Phone: 248-377-0100  
Fax: 248-377-3260  
Web: www.nba.com/pistons

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Basketball fans get revved up thanks to these Pistons. Detroit Pistons Basketball Company owns and operates the Detroit Pistons professional basketball team which boasts three National Basketball Association championships its last coming in 2004. The team was formed in 1941 as the Fort Wayne (Indiana) Zollner Pistons by auto piston maker Fred Zollner who moved the team to Detroit in 1957. The Pistons roster has included such stars as Joe Dumars Bill Laimbeer and Isiah Thomas. Karen Davidson widow of the late William Davidson controls the team. The family also owns Palace Sports & Entertainment a holding company that owns Detroit's Palace of Auburn Hills arena.

**DETROIT TIGERS INC.**

Comerica Park 2100 Woodward Ave.  
Detroit MI 48201-3470  
Phone: 313-471-2000  
Fax: 206-346-4100  
Web: seattle.mariners.mlb.com

CEO: -  
CFO: Steve Quinn  
HR: Kelsey Shuck  
FYE: December 31  
Type: Subsidiary

These Tigers prowl in the jungle of Major League Baseball. The Detroit Tigers franchise was a charter member of the American League in 1901 and has won 10 league pennants and four World Series championships (the last in 1984). For all its past success however the team struggled to finish with a winning record for more than a decade until the 2006 season when the club won its first AL pennant since 1984. (Detroit lost the World Series though to the St. Louis Cardinals.) The baseball franchise is part of Ilitch Holdings owned by Mike and Marian Ilitch. The Ilitches who bought the Tigers in 1992 also own the Detroit Red Wings hockey team part of MotorCity Casino and Little Caesar Enterprises.

**DEUTSCHE BANK SECURITIES INC.**

60 Wall St.  
New York NY 10005-2858  
Phone: 212-250-2500  
Fax: 212-797-4664  
Web: www.db.com/us

CEO: -  
CFO: Doug Barnard  
HR: -  
FYE: December 31  
Type: Subsidiary

Deutsche Bank Securities is the US arm of German banking colossus Deutsche Bank. Its Deutsche Bank USA is the only investment bank physically located on Wall Street; it offers securities brokerage and investment advisory services to both domestic and international private clients and institutions and correspondent clearing services to broker-dealers. Deutsche Bank Securities also provides investment products brokerage and financial advice to wealthy individual investors through its Deutsche Bank Alex. Brown division. Deutsche Bank opened its first branch in New York in 1979 and now has offices in some 90 cities in nearly 30 US states.

**DEVCON CONSTRUCTION INCORPORATED**

690 GIBRALTAR DR  
MILPITAS, CA 950356317  
Phone: 408-942-8200  
Fax: -  
Web: www.devcon-const.com

CEO: Gary Filizetti  
CFO: Justine Pereira  
HR: -  
FYE: December 31  
Type: Private

Devcon Construction has built a sturdy business from building in the Bay Area. One of the area's top general building contractors Devcon has constructed more than 30 million sq. ft. of office industrial and commercial space. Its focus is on Northern California mainly in the San Francisco Bay Area and Silicon Valley. The company provides engineering design/build and interior design services. It specializes in high-tech projects including data centers and industrial research and development facilities. In addition to building company facilities and offices Devcon works on such projects as hotels restaurants parking structures retail stores sports facilities and schools.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 16.3%            | -     | 779.0 | 1,012.4 | 1,181.4 | 1,224.2 |
| Net income (\$ mil.)   | 60.4%            | -     | 3.5   | 12.5    | 20.2    | 14.6    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 350     |

**DEVEREUX FOUNDATION**

444 DEVEREUX DR  
VILLANOVA, PA 190851932  
Phone: 610-520-3000  
Fax: -  
Web: www.devereux.org

CEO: -  
CFO: -  
HR: Eric Recavarren  
FYE: June 30  
Type: Private

Devereux Foundation endeavors to make a difference in the lives of people with behavioral psychological intellectual or neurological problems. A not-for-profit organization Devereux serves children adolescents and adults and their families through about 15 centers in about a dozen states. Its offerings include hospitalization group homes respite care family counseling and vocational training. Devereux also conducts behavioral health research and provides consulting services for other organizations with similar concerns. The group's work began in 1912 when Philadelphia educator Helena Devereux began working with three special education students in her parents' home.

|                        | Annual<br>Growth | 06/06 | 06/07 | 06/08 | 06/11 | 06/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.7%             | -     | -     | 384.9 | 395.2 | 395.7 |
| Net income (\$ mil.)   | -                | -     | -     | 5.3   | 17.9  | (5.4) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 6,000 |

**DEVON ENERGY CORP.**
**NYS: DVN**

333 West Sheridan Avenue  
Oklahoma City, OK 73102-5015  
Phone: 405 235-3611  
Fax: -  
Web: www.devonenergy.com

CEO: David A. (Dave) Hager  
CFO: Jeff L. Ritenour  
HR: Tana Cashion  
FYE: December 31  
Type: Public

As an independent energy company Devon explores develops and produces oil gas bitumen and NGLs onshore the US and Canada. It is especially focused in developing projects in the Delaware Basin and STACK assets. Devon also owns Enlink an MLP with substantial midstream operations in the US but agreed to sell it in 2018. The company manages some 6500 net wells with about 200 mmbbl in annual production.

|                        | Annual<br>Growth | 12/14    | 12/15      | 12/16     | 12/17    | 12/18    |
|------------------------|------------------|----------|------------|-----------|----------|----------|
| Sales (\$ mil.)        | (13.9%)          | 19,566.0 | 13,145.0   | 12,197.0  | 13,949.0 | 10,734.0 |
| Net income (\$ mil.)   | 17.5%            | 1,607.0  | (14,454.0) | (3,302.0) | 898.0    | 3,064.0  |
| Market value (\$ mil.) | (22.1%)          | 27,483.3 | 14,368.0   | 20,505.8  | 18,588.6 | 10,120.5 |
| Employees              | (18.6%)          | 6,600    | 6,600      | 5,000     | 4,900    | 2,900    |

**DEWEY & LEBOEUF LLP**

1301 Avenue of the Americas  
New York NY 10019-6092  
Phone: 212-259-8000  
Fax: 212-259-6333  
Web: www.deweyleboeuf.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private - Partnershi

International law firm Dewey & LeBoeuf has 1100 lawyers in about 25 offices worldwide in 15 countries. Dewey & LeBoeuf's areas of expertise include antitrust bankruptcy government investigations real estate tax and trade law as well as mergers and acquisitions. The firm is the result of the October 2007 merger between law firms Dewey Ballantine and LeBoeuf Lamb Greene & MacRae. Dewey Ballantine was initially founded in 1909; the Dewey in the name refers to former partner Thomas Dewey a three-term New York governor and two-time Republican presidential nominee in the 1940s. LeBoeuf Lamb was established in 1929. Dewey & LeBoeuf filed for Chapter 11 bankruptcy protection in 2012.

**DEWEY ELECTRONICS CORP.**
**NBB: DEWY**

27 Muller Road  
Oakland, NJ 07436  
Phone: 201 337-4700  
Fax: -  
Web: www.deweyelectronics.com

CEO: John H D Dewey  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

The Dewey Electronics Corporation powers the military and powders the slopes. The company's electronics segment which accounts for nearly all of Dewey's sales provides the US Army with diesel-operated tactical generator sets and produces underwater speed and distance measuring instrumentation for the US Navy. The US Department of Defense and its various agencies provide around 72% of sales. Dewey's HEDCO division designs manufactures and services the Snow Cub brand of snowmaking equipment which it has sold to more than 300 ski resorts around the world. The family of late CEO Gordon Dewey owns about 37% of the company.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (20.3%)          | 8.3   | 6.5   | 6.6   | 5.8   | 3.3   |
| Net income (\$ mil.)   | -                | 0.1   | (0.1) | (0.1) | 0.1   | (1.0) |
| Market value (\$ mil.) | 0.0%             | 2.1   | 3.0   | 2.9   | 2.7   | 2.1   |
| Employees              | (7.2%)           | 30    | 29    | 31    | 24    | -     |

**DEXCOM INC**
**NMS: DXCM**

6340 Sequence Drive  
San Diego, CA 92121  
Phone: 858 200-0200  
Fax: -  
Web: www.dexcom.com

CEO: Kevin R. Sayer  
CFO: Kevin Sun  
HR: Heather Ace  
FYE: December 31  
Type: Public

DexCom makes and distributes devices for the management of diabetes. It develops and manufactures continuous glucose monitoring systems such as its G5 Mobile device which measures and wirelessly transmits blood sugar levels from a sensor on the patient to their mobile device. Real-time data is processed and displayed so patients can assess blood glucose trends. Patients are also alerted when levels are too high or too low. Another product the G6 features a one-touch applicator which inserts a small sensor just under the skin (thereby reducing the need for finger-pricks). DexCom's products are marketed to physicians endocrinologists and diabetes educators in the US and select international markets.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 41.2%            | 259.2   | 402.0   | 573.3   | 718.5   | 1,031.6  |
| Net income (\$ mil.)   | -                | (22.4)  | (57.6)  | (65.6)  | (50.2)  | (127.1)  |
| Market value (\$ mil.) | 21.5%            | 4,954.5 | 7,371.0 | 5,373.0 | 5,165.1 | 10,782.0 |
| Employees              | 38.5%            | 1,061   | 1,509   | 2,300   | 2,990   | 3,900    |

**DEXTERA SURGICAL INC**
**NBB: DXTR**

900 Saginaw Drive  
Redwood City, CA 94063  
Phone: 650 364-9975  
Fax: -  
Web: www.dexterasuregical.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Dextera Surgical (formerly Cardica) wants to help surgeons treat patients with coronary heart disease. The company makes products including the C-Port and PAS-Port systems that are used in coronary artery bypass surgery. The automated systems connect blood vessels that restore blood flow beyond the closed sections of coronary arteries. Its products offer a less time-consuming and simpler alternative to hand-sewn suturing. Dextera markets its C-Port and PAS-Port systems in the US via direct sales and in the EU through distributors. Century Medical is the exclusive distributor of PAS-Port systems in Japan. The company has a co-development agreement with Cook for a vascular access closure device. Dextera Surgical filed for Chapter 11 bankruptcy protection in December 2017.

|                        | Annual<br>Growth | 06/13  | 06/14  | 06/15  | 06/16  | 06/17  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (0.5%)           | 3.5    | 3.6    | 3.0    | 4.1    | 3.4    |
| Net income (\$ mil.)   | -                | (16.1) | (17.0) | (19.2) | (16.0) | (17.2) |
| Market value (\$ mil.) | (27.9%)          | 44.8   | 46.0   | 20.1   | 72.7   | 12.1   |
| Employees              | (5.6%)           | 63     | 69     | 44     | 50     | 50     |

**DFB PHARMACEUTICALS, LLC**

3909 HULEN ST  
FORT WORTH, TX 761077253  
Phone: 817-900-4050  
Fax: -  
Web: www.dfb.com

CEO: H Paul Dorman  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

DFB Pharmaceuticals contributes to drug development and manufacturing processes by providing essential ingredients. The company produces various pharmaceutical ingredients for its own use and for other drug makers through its Phytion Biotech operating subsidiary. Phytion Biotech uses its plant cell culture technology to make APIs (active pharmaceutical ingredients). Phytion Biotech is a global provider of chemotherapeutic agents including paclitaxel and docetaxel APIs and taxane intermediates. Affiliate Phytion LTD. operates Phytion Biotech LLC and Phytion Biotech GmbH.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07   | 12/08 | 12/10 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (44.8%)          | -     | -     | 1,916.0 | 318.7 | 322.4 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 700   |

**DFC GLOBAL CORP.**
**NMS: DLLR**

1436 Lancaster Avenue  
Berwyn, PA 19312  
Phone: 610 296-3400  
Fax: -  
Web: www.dfcglobalcorp.com

CEO: Jeffrey A Weiss  
CFO: Randy Underwood  
HR: -  
FYE: June 30  
Type: Public

If your wallet is flat and payday is far away DFC Global can tide you over. The company owns some 1350 check-cashing and payday loan stores (and franchises about 50 additional locations) in North America and Europe. The stores operate under such names as Money Mart Money Shop Insta-Cheques Sefina Suttons and Robertsons and The Check Cashing Store. In addition to check cashing and short-term loans the stores offer money transfer services money orders tax filing services gold purchasing foreign exchange and reloadable Visa and MasterCard debit cards to customers who choose not to use or don't have access to traditional banks or financial institutions.

|                        | Annual Growth | 06/09 | 06/10 | 06/11 | 06/12   | 06/13   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 20.8%         | 527.9 | 610.9 | 788.4 | 1,061.7 | 1,122.3 |
| Net income (\$ mil.)   | -             | 1.8   | (4.9) | 65.8  | 52.4    | (0.7)   |
| Market value (\$ mil.) | 0.0%          | 553.1 | 793.8 | 868.4 | 739.3   | 554.0   |
| Employees              | 9.9%          | 4,522 | 4,966 | 5,375 | 6,528   | 6,600   |

**DGT HOLDINGS CORP**
**NBB: DGTG**

c/o Steel Partners Holdings L.P., 590 Madison Avenue, 32nd floor  
New York, NY 10022  
Phone: 212 520-2300  
Fax: -  
Web: www.dgtholdings.com

CEO: John J Quicke  
CFO: Terry Gibson  
HR: -  
FYE: July 28  
Type: Public

Del Global Technologies can see the beauty of the inner you. And your pet. The firm's Medical Systems group makes medical and dental X-ray systems used by hospitals and doctors dentists and veterinarians. It sells its products through distributors worldwide under the Villa brand name; it also provides some of its products to OEMs under private-label agreements. Through its RFI subsidiary Del Global Technologies' Power Conversion Group makes precision electronic components and sub-assemblies for makers of everything from weapons systems to satellites to MRI machines; brands include RFI Filtron Sprague and Stanley. The company was formed in 1954.

|                        | Annual Growth | 08/08 | 08/09* | 07/10 | 07/11 | 07/12 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (43.0%)       | 108.3 | 80.4   | 56.2  | 67.9  | 11.4  |
| Net income (\$ mil.)   | 14.5%         | 3.0   | (4.1)  | (0.8) | 1.1   | 5.1   |
| Market value (\$ mil.) | 62.2%         | 5.8   | 2.3    | 3.1   | 34.6  | 40.1  |
| Employees              | (25.8%)       | 310   | 263    | 217   | 212   | 94    |

\*Fiscal year change

**DHI GROUP INC**
**NYS: DHX**

1450 Broadway, 29th Floor  
New York, NY 10018  
Phone: 212 725-6550  
Fax: -  
Web: www.dhigroupinc.com

CEO: Michael P. Durney  
CFO: Luc Gr @goire  
HR: Pamela Bilash  
FYE: December 31  
Type: Public

DHI Group doesn't think recruiting and hiring or job-seeking should be left to a roll of the dice — unless that means using the company's websites devoted to employee recruiting and career development. Through its flagship website Dice.com it provides job postings and career-related resources for technology professionals. DHI also operates ClearanceJobs.com for people with US government security clearances and eFinancialCareers.com aimed at financial workers. The company also puts on job fairs. Most of DHI's revenue comes from employers who pay to post job listings and view resumes. The company does most of its business in the US.

|                        | Annual Growth | 12/15  | 12/16 | 12/17 | 12/18 | 12/19 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.9%)       | 259.8  | 227.0 | 208.0 | 161.6 | 149.4 |
| Net income (\$ mil.)   | -             | (11.0) | (5.4) | 16.0  | 7.2   | 12.6  |
| Market value (\$ mil.) | (24.3%)       | 494.4  | 337.0 | 102.4 | 82.0  | 162.3 |
| Employees              | (10.2%)       | 861    | 783   | 615   | 484   | 559   |

**DIAGNOSTIC LABORATORY SERVICES, INC.**

99-859 IWAIIWA ST  
AIEA, HI 967013267  
Phone: 808-589-5100  
Fax: -  
Web: www.dlslab.com

CEO: -  
CFO: Rebecca S Roberts  
HR: -  
FYE: June 30  
Type: Private

Diagnostic Laboratory Services (DLS) provides clinical laboratory and employee drug screening services in Hawaii and other Pacific islands. The company's toxicology department provides drug testing services for private companies federal and state agencies and health care providers. DLS' microbiology department provides infectious disease testing services. The company also provides diagnostic pathology lab services including biopsy and pap smear analysis through affiliate Hawaii Pathology Laboratory. DLS operates satellite locations throughout the Hawaiian Islands Guam and Saipan and has hospital-based laboratories including one at the affiliated Queen's Medical Center in Honolulu.

|                        | Annual Growth | 06/03 | 06/04 | 06/05 | 06/06 | 06/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.7%          | -     | 55.9  | 60.2  | 65.0  | 69.8  |
| Net income (\$ mil.)   | 13.5%         | -     | 4.0   | 6.7   | 7.3   | 5.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 55    |

**DIAKON**

1 S HOME AVE  
TOPTON, PA 195621317  
Phone: 610-682-1262  
Fax: -  
Web: www.diakon.org

CEO: Mark T Pile  
CFO: Richard Barger  
HR: -  
FYE: December 31  
Type: Private

Taking its name from the Greek word for service Diakon Lutheran Social Ministries offers a range of health and community services including more than a dozen retirement communities home health care pregnancy and adoption services hospice care and counseling. The not-for-profit organization's Housing and Development subsidiary works to provide community planning affordable housing and property management. Diakon Lutheran also offers clinical pastoral education for seminary students. Its services cover tens of thousands of residents throughout Pennsylvania Maryland and Delaware. Diakon was established in 2000 through a merger of Lutheran Services Northeast and Tressler Lutheran Services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 2.2%          | -     | -     | 248.4 | 256.9 | 259.6  |
| Net income (\$ mil.)   | -             | -     | -     | 8.7   | 25.7  | (16.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 4,600  |

**DIALOGIC INC**
**NBB: DLGC**

1504 McCarthy Boulevard  
Milpitas, CA 95035-7405  
Phone: 408 750-9400  
Fax: 408 750-9450  
Web: www.dialogic.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Dialogic serves as a gateway to Internet protocol (IP)-based communications. The company provides hardware and software systems used to build and integrate computer telephony networks over IP connections. Its products include software (PowerMedia) computer signaling boards that handle multimedia and message processing and media gateways (I-Gate) for delivering voice calls over digital lines with a level of quality comparable to analog landline phone systems. Dialogic sells its products worldwide to enterprises and service providers through resellers distributors and systems integrators including Advantech and Syntellect. The company merged with Veraz Networks in 2010.

|                        | Annual Growth | 12/08 | 12/09  | 12/10  | 12/11  | 12/12  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | -             | 0.0   | 176.3  | 178.8  | 198.1  | 160.0  |
| Net income (\$ mil.)   | -             | 0.0   | (37.6) | (46.7) | (54.8) | (37.8) |
| Market value (\$ mil.) | -             | 0.0   | -      | 56.9   | 17.3   | 19.7   |
| Employees              | (14.5%)       | -     | -      | 935    | 808    | 684    |

**DIALYSIS CLINIC, INC.**

1633 CHURCH ST STE 500  
NASHVILLE, TN 372032948  
Phone: 615-327-3061  
Fax: -  
Web: www.dciinc.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Dialysis Clinic Inc. or DCI is dedicated to caring for patients with end-stage renal disease (ESRD). The not-for-profit company which operates a network of more than 210 dialysis centers serving more than 14000 patients in 27 states also provides kidney transplant assistance services. Affiliate DCI Donor Services is an organ and tissue procurement agency. DCI also funds kidney-related research and educational programs and is affiliated with various universities and teaching hospitals throughout the US including Tufts University the University of Arizona and Tulane University.

|                        | Annual Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%          | -     | 712.7 | 719.7 | 736.2 | 760.1 |
| Net income (\$ mil.)   | (42.5%)       | -     | 29.1  | 22.7  | 24.0  | 5.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 5,000 |

**DIAMOND DISCOVERIES INTERNATIONAL CORP.**
**PINK SHEETS: DMDD**

45 Rockefeller Plaza Ste. 2000  
New York NY 10111  
Phone: 212-332-8016  
Fax: 212-332-3401  
Web: www.diamonddiscoveries.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Diamond Discoveries International: The name says it all. The company is a minerals exploration company that leases property in the Torngat fields in northern Quebec. The company is firmly in the exploration and development phase of the project which will last at least through 2008. Former chairman and CEO Teodosia Pangia holds nearly 25% of Diamond Discoveries.

**DIAMOND FOODS INC**
**NMS: DMND**

600 Montgomery Street, 13th Floor  
San Francisco, CA 94111-2702  
Phone: 415 445-7444  
Fax: -  
Web: www.diamondfoods.com

CEO: Craig Hope  
CFO: Ray Silcock  
HR: -  
FYE: July 31  
Type: Public

Diamond Foods has come out of its shell. While the company still sells plenty of walnuts peanuts almonds and other varieties of nuts primarily under the Diamond and Emerald brands snacks are a growing part of its business. Diamond Foods sells microwave popcorn under the Pop Secret brand and Kettle brand potato chips. The snack food maker sells its products to food retailers; Wal-Mart and Costco combined account for about 25% of sales. Non-retail customers include food processors restaurants bakeries and food service operators. Snack maker Synder's-Lance the maker of Cape Cod chips Lance crackers and Synder's of Hanover pretzels agreed to buy Diamond Foods for nearly \$1.3 billion in late 2015.

|                        | Annual Growth | 07/11   | 07/12  | 07/13   | 07/14   | 07/15   |
|------------------------|---------------|---------|--------|---------|---------|---------|
| Sales (\$ mil.)        | (2.7%)        | 965.9   | 981.4  | 864.0   | 865.2   | 864.2   |
| Net income (\$ mil.)   | (9.9%)        | 50.2    | (86.3) | (163.2) | (164.7) | 33.0    |
| Market value (\$ mil.) | (18.0%)       | 2,254.4 | 512.4  | 642.1   | 845.8   | 1,017.5 |
| Employees              | (1.4%)        | 1,797   | 1,407  | 1,266   | 1,731   | 1,696   |

**DIAMOND HILL INVESTMENT GROUP INC.**
**NMS: DHIL**

325 John H. McConnell Blvd., Suite 200  
Columbus, OH 43215  
Phone: 614 255-3333  
Fax: -  
Web: www.diamond-hill.com

CEO: Christopher (Chris) Bingaman  
CFO: Thomas E. (Tom) Line  
HR: -  
FYE: December 31  
Type: Public

Diamond Hill Investment Group takes a shine to investment management. Operating through flagship subsidiary Diamond Hill Capital Management the firm oversees some \$11.5 billion in assets most of it invested in mutual funds. Serving institutional and individual clients the company administers several mutual funds and sells them mainly through independent investment advisers broker-dealers financial planners investment consultants and third-party marketing firms. The firm hews to a value-based investment philosophy and takes a long-term perspective to investing. Formed in 1990 Diamond Hill Investment Group also manages separate accounts and hedge funds.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.6%          | 104.6 | 124.4 | 136.1 | 145.2 | 145.6 |
| Net income (\$ mil.)   | 10.7%         | 31.6  | 37.1  | 46.1  | 50.0  | 47.4  |
| Market value (\$ mil.) | 2.0%          | 483.0 | 661.4 | 736.2 | 723.2 | 523.0 |
| Employees              | 4.0%          | 107   | 126   | 112   | 118   | 125   |

**DIAMOND OFFSHORE DRILLING, INC.**
**NYS: DO**

15415 Katy Freeway  
Houston, TX 77094  
Phone: 281 492-5300  
Fax: 281 492-5316  
Web: www.diamondoffshore.com

CEO: Marc Edwards  
CFO: Kelly Youngblood  
HR: -  
FYE: December 31  
Type: Public

This Diamond is an oiler's best friend. Diamond Offshore Drilling is a contract offshore oil and gas driller capable of descending in the deep blue to depths of 10000 feet and deeper. Diamond Offshore has 17 offshore drilling rigs including four drillships plus seven ultra-deepwater four deepwater and two mid-water semisubmersible rigs. This fleet enables the company to offer services in the floater market on a worldwide basis. A floater rig is a type of mobile offshore drilling rig that floats and does not rest on the seafloor.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (21.2%)       | 2,814.7 | 2,419.4 | 1,600.3 | 1,485.7 | 1,083.2 |
| Net income (\$ mil.)   | -             | 387.0   | (274.3) | (372.5) | 18.3    | (180.3) |
| Market value (\$ mil.) | (28.8%)       | 5,045.4 | 2,899.9 | 2,432.7 | 2,555.0 | 1,297.4 |
| Employees              | (18.4%)       | 5,200   | 3,400   | 2,800   | 2,400   | 2,300   |

**DIAMOND RESORTS HOLDINGS LLC**

3745 Las Vegas Blvd South  
Las Vegas NV 89109  
Phone: 702-261-1010  
Fax: 602-852-6686  
Web: www.drivetime.com

CEO: Stephen J Clooback  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Diamond Resorts Holdings formerly Sunterra Corporation can help you shine on in all your crazy vacation adventures. The time-share vacation company doing business as Diamond Resorts International owns or manages more than 220 resorts across the globe including 70 managed resorts and some 130 affiliated resorts. About 495000 owners and members vacation at the resorts through the purchase of either vacation intervals (generally a one-week stay) or vacation points (redeemable for varying lengths of stay). The company's holdings also include four cruise ships. Stephen Clooback a real estate developer and time share industry executive owns Diamond Resorts.



**DIAMONDBACK ENERGY INC.**

NASDAQ: FANG

500 West Texas Ste. 1225  
Midland TX 79701  
Phone: 432-617-0511  
Fax: 432-689-5299  
Web: www.legacylp.com

CEO: Raty Straehla  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Diamondback Energy is not selling snake oil. It is selling crude oil. The company is engaged in the exploration and production of unconventional oil and natural gas reserves in the Permian Basin in West Texas. In particular it is focusing on the oil-rich Wolfberry play which has a long production history long-lived reserves and proven drilling success rates. In 2011 Diamondback Energy reported estimated proved oil and natural gas reserves of 24.8 billion barrels of oil equivalent and more than 28140 net acres of leasehold properties. It operates more than 140 wells. The company raised \$218 million in an initial public offering (IPO) in 2012.

**DIAMONDBACK ENERGY, INC.**

NMS: FANG

500 West Texas, Suite 1200  
Midland, TX 79701  
Phone: 432 221-7400  
Fax: –  
Web: www.diamondbackenergy.com

CEO: Travis D Stice  
CFO: Teresa L Dick  
HR: –  
FYE: December 31  
Type: Public

Diamondback Energy is not selling snake oil. It is selling crude oil. The company is engaged in the exploration and production of unconventional oil and natural gas reserves in the Permian Basin in West Texas. In particular it is focusing on the oil-rich Wolfberry play which has a long production history long-lived reserves and proven drilling success rates. In 2011 Diamondback Energy reported estimated proved oil and natural gas reserves of 24.8 billion barrels of oil equivalent and more than 28140 net acres of leasehold properties. It operates more than 140 wells.

|                        | Annual Growth | 12/14   | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|---------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 44.8%         | 495.7   | 446.7    | 527.1    | 1,205.1  | 2,176.3  |
| Net income (\$ mil.)   | 44.5%         | 193.8   | (550.6)  | (165.0)  | 482.3    | 845.7    |
| Market value (\$ mil.) | 11.6%         | 9,820.3 | 10,989.9 | 16,601.5 | 20,739.5 | 15,228.1 |
| Employees              | 58.0%         | 114     | 141      | 158      | 251      | 711      |

**DIAMONDROCK HOSPITALITY CO.**

NYS: DRH

2 Bethesda Metro Center, Suite 1400  
Bethesda, MD 20814  
Phone: 240 744-1150  
Fax: –  
Web: www.drhc.com

CEO: Mark W. Brugger  
CFO: Sean M. Mahoney  
HR: –  
FYE: December 31  
Type: Public

If diamonds are a girl's best friend then DiamondRock Hospitality might be an investor's best friend. Operating as an umbrella partnership real estate investment trust (UPREIT) it owns (but does not operate) nearly 30 upper-upscale hotels with about 11000 rooms in the North America and the US Virgin Islands with an emphasis on major urban markets such as New York Los Angeles Chicago and Boston as well as destination resorts. Its hotels are operated under the banners of Hilton Worldwide Marriott International Starwood Hotels & Resorts Worldwide and Westin. DiamondRock mostly operates through its taxable REIT subsidiary Bloodstone TRS.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.3%)        | 872.9   | 931.0   | 896.6   | 870.0   | 863.7   |
| Net income (\$ mil.)   | (14.4%)       | 163.4   | 85.6    | 114.8   | 91.9    | 87.8    |
| Market value (\$ mil.) | (11.6%)       | 3,041.5 | 1,973.8 | 2,358.3 | 2,309.2 | 1,857.2 |
| Employees              | 9.0%          | 22      | 26      | 26      | 29      | 31      |

**DICERNA PHARMACEUTICALS INC**

NMS: DRNA

87 Cambridgepark Drive  
Cambridge, MA 02140  
Phone: 617 621-8097  
Fax: –  
Web: www.dicerna.com

CEO: –  
CFO: John B Green  
HR: Regina Detore Paglia  
FYE: December 31  
Type: Public

Dicerna Pharmaceuticals is trying to discern a viable treatment for rare diseases. The company is developing four drug candidates that aim to treat rare inherited liver diseases and cancer. Its treatments are based on RNA interference (RNAi) a biological process where ribonucleic acid (RNA) molecules inhibit gene expression. Two of the drug candidates are being developed with Japanese pharmaceutical firm Kyowa Hakko Kirin (KHK). Formerly funded by Oxford Biosciences the company went public in early 2014 and raised \$90 million in its IPO. It plans to use the proceeds to fund preclinical and clinical trials of its drug candidates.

|                        | Annual Growth | 12/14   | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 222.6%        | –       | 0.2    | 0.3    | 2.3    | 6.2    |
| Net income (\$ mil.)   | –             | (47.9)  | (62.8) | (59.5) | (60.0) | (88.9) |
| Market value (\$ mil.) | (10.2%)       | 1,123.4 | 809.7  | 196.4  | 615.9  | 729.2  |
| Employees              | 16.7%         | 42      | 48     | 47     | 44     | 78     |

**DICK CLARK PRODUCTIONS INC.**

9200 Sunset Blvd. 10th Fl.  
Los Angeles CA 90069  
Phone: 310-786-8900  
Fax: 310-777-2187  
Web: www.dickclarkproductions.com

CEO: Allen Shapiro  
CFO: –  
HR: –  
FYE: June 30  
Type: Private

From the Bandstand to the red carpet this company is anywhere there is celebrity entertainment. dick clark productions is best-known for producing televised awards shows ceremonies such as The American Music Awards and the Golden Globes. In addition to awards shows dick clark productions produces ABC's Bloopers and current FOX hit So You Think You Can Dance. It also owns the rights to the iconic music and dance program American Bandstand licensing TV clips as well as the Bandstand brand for use by restaurants and theatres. The company was founded by legend Dick Clark in 1957. A consortium of private equity firms including Guggenheim Partners and Mandalay Entertainment acquired the company in 2012.

**DICK'S SPORTING GOODS, INC**

NYS: DKS

345 Court Street  
Coraopolis, PA 15108  
Phone: 724 273-3400  
Fax: –  
Web: www.dicks.com

CEO: Edward W. (Ed) Stack  
CFO: Lee J. Belitsky  
HR: –  
FYE: February 02  
Type: Public

Dick's Sporting Goods sells a full range of sports and outdoor merchandise from A (adidas cleats) to uh Y (Yeti coolers). The company's some 730 namesake stores across the US feature sporting goods apparel and footwear for leisure pursuits ranging from football golf and cycling to hunting and camping. In addition to well-known brand names Dick's carries exclusive brands such as Walter Hagen Second Skin and Top-Flite. The company also operates about 95 Golf Galaxy and some three dozen Field & Stream stores as well as associated e-commerce sites.

|                        | Annual Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.5%          | 6,814.5 | 7,271.0 | 7,922.0 | 8,590.5 | 8,436.6 |
| Net income (\$ mil.)   | (1.8%)        | 344.2   | 330.4   | 287.4   | 323.4   | 319.9   |
| Market value (\$ mil.) | (9.1%)        | 4,847.1 | 3,667.5 | 4,815.2 | 2,955.2 | 3,308.1 |
| Employees              | 2.0%          | 37,600  | 37,200  | 40,500  | 45,200  | 40,700  |

\*Fiscal year change

**DICKINSON COLLEGE**

28 N COLLEGE ST  
CARLISLE, PA 170132311  
Phone: 717-245-1943  
Fax: -  
Web: www.dickinson.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Located in Carlisle Pennsylvania Dickinson College is a private liberal arts college with a penchant for international study. The small but selective college has an annual enrollment of some 2400 students half of which study abroad in programs that span 24 countries on six continents. The college offers more than 40 programs in arts and humanities (including a significant foreign language program) social sciences and natural sciences. It also offers minors in fields including astronomy creative writing and film studies. Dickinson College traces its roots back to 1773; it is named for John Dickinson who signed the US Constitution and was known as "The Penman of the [American] Revolution."

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16  | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 5.2%             | -     | 139.4 | 102.8  | 168.9 | 162.5 |
| Net income (\$ mil.)   | 18.1%            | -     | 16.0  | (25.9) | 38.2  | 26.4  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 632   |

**DIEBOLD NIXDORF INC**
**NYS: DBD**

5995 Mayfair Road, P.O. Box 3077  
North Canton, OH 44720-8077  
Phone: 330 490-4000  
Fax: -  
Web: www.diebold.com

CEO: Andreas W. (Andy) Mattes  
CFO: Jeffrey L. Rutherford  
HR: Sheila M. Rutt  
FYE: December 31  
Type: Public

Diebold Nixdorf is the leading global producer of automated teller machines (ATMs) with about a million in operation around the world. In addition it offers remote teller systems cash dispensers and intelligent deposit terminals. The company offers an array of services and software for mobile banking and managing payment systems and customer loyalty programs at retailers and banks. The company's related services range from traditional maintenance to remote monitoring transaction processing and currency management. Diebold Nixdorf gets about three-quarters of its sales outside the US. Some 75 million people interact with Diebold Nixdorf technology every day.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.7%            | 3,051.1 | 2,419.3 | 3,316.3 | 4,609.3 | 4,578.6 |
| Net income (\$ mil.)   | -                | 114.4   | 73.7    | (33.0)  | (233.1) | (568.7) |
| Market value (\$ mil.) | (48.2%)          | 2,638.7 | 2,292.1 | 1,915.8 | 1,245.4 | 189.7   |
| Employees              | 9.5%             | 16,000  | 16,000  | 25,000  | 23,000  | 23,000  |

**DIEDRICH COFFEE INC.**

28 Executive Park Ste. 200  
Irvine CA 92614  
Phone: 949-260-1600  
Fax: 949-260-1610  
Web: www.diedrich.com

CEO: Carl Diedrich  
CFO: Sean M. McCarthy  
HR: -  
FYE: June 30  
Type: Subsidiary

This company keeps caffeine lovers buzzing. Diedrich Coffee is a leading coffee producer and wholesale supplier that distributes coffee products to retailers and food-service customers. The company produces a variety of specialty coffee blends and flavors under the brands Coffee People Diedrich Coffee and Gloria Jean's. Its primary product is K-Cup single-serving portion packs produced under license for Keurig's single-service coffee machines. Diedrich Coffee produces and distributes fresh roasted coffee from its facility in California. In 2010 the company was acquired by Green Mountain Coffee Roasters.

**DIGERATI TECHNOLOGIES INC**
**NBB: DTGI**

825 W. Bitters, Suite 104  
San Antonio, TX 78216  
Phone: 210 614-7240  
Fax: -  
Web: www.digerati-inc.com

CEO: Arthur L. Smith  
CFO: Antonio Estrada Jr  
HR: -  
FYE: July 31  
Type: Public

Digerati Technologies (formerly ATSI Communications) has its head in the clouds and its feet in the oil wells. Digerati is a diversified holding company with operating subsidiaries that specialize in cloud-based technology services most notably Shift8 Technologies. Shift8 provides telecommunications solutions to commercial consumers. Digerati is also actively pursuing possible investments in the fossil fuels sector.

|                        | Annual<br>Growth | 07/15 | 07/16 | 07/17 | 07/18 | 07/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 112.7%           | 0.3   | 0.3   | 0.2   | 2.0   | 6.0   |
| Net income (\$ mil.)   | -                | (1.0) | (1.1) | 0.4   | (3.2) | (4.5) |
| Market value (\$ mil.) | (2.0%)           | 3.9   | 6.6   | 12.6  | 12.6  | 3.6   |
| Employees              | 39.9%            | 6     | 7     | 7     | 26    | 23    |

**DIGI INTERNATIONAL INC**
**NMS: DGII**

9350 Excelsior Blvd., Suite 700  
Hopkins, MN 55343  
Phone: 952 912-3444  
Fax: -  
Web: www.digi.com

CEO: Ronald E. (Ron) Konezny  
CFO: Michael C. (Mike) Goergen  
HR: -  
FYE: September 30  
Type: Public

Digi serves up peripherals on a serial platter. Digi International makes serial cards and ports for connecting peripherals to networks as well as networking devices that utilize the USB (Universal Serial Bus) interface. The company makes machine-to-machine (M2M) networking systems and the internet of things and software that connects electronic devices to networks allowing for monitoring and control of local or remote physical assets. Digi's products are used in point-of-sale (POS) systems as well as industrial automation medical hospitality and building automation applications. It also provides deployment and support services. The company sells directly and through resellers and distributors.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.5%             | 212.9 | 203.0 | 181.6 | 228.4 | 254.2 |
| Net income (\$ mil.)   | 10.9%            | 6.6   | 16.7  | 9.4   | 1.3   | 10.0  |
| Market value (\$ mil.) | 3.7%             | 333.0 | 321.9 | 299.4 | 379.8 | 384.6 |
| Employees              | (1.0%)           | 565   | 515   | 514   | 516   | 543   |

**DIGIMARC CORP**
**NMS: DMRC**

9405 SW Gemini Drive  
Beaverton, OR 97008  
Phone: 503 469-4800  
Fax: -  
Web: www.digimarc.com

CEO: Bruce Davis  
CFO: Charles Beck  
HR: -  
FYE: December 31  
Type: Public

Digimarc makes its mark on media. The company provides digital watermarking software that embeds code in printed and digital content including photographs music movies and television content as well as currency documents and packages. Customers - which include movie studios record labels broadcasters creative professionals and government agencies — use Digimarc's software to control copyrights deter piracy license online content and manage digital assets. The company generates revenue from software development consulting services and technology licensing and subscription fees. Its licensees include Microsoft Adobe Systems The Nielsen Company and Open Text.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (4.7%)           | 25.7   | 22.2   | 21.8   | 25.2   | 21.2   |
| Net income (\$ mil.)   | -                | (15.8) | (17.9) | (21.7) | (25.8) | (32.5) |
| Market value (\$ mil.) | (14.5%)          | 322.8  | 434.1  | 356.7  | 429.9  | 172.4  |
| Employees              | 9.2%             | 150    | 166    | 180    | 207    | 213    |

**DIGIRAD CORP****NMS: DRAD**

1048 Industrial Court  
Suwanee, GA 30024  
Phone: 858 726-1600  
Fax: -  
Web: www.digirad.com

CEO: Matthew G Molchan  
CFO: David Noble  
HR: -  
FYE: December 31  
Type: Public

Digirad makes and sells nuclear imaging equipment and provides mobile imaging services. Nuclear imaging uses low-level radioactive drugs introduced into a patient's bloodstream to detect heart disease cancer and neurological disorders. The company leases its equipment and provides staffing through the Diagnostic Services unit. Its Mobile Healthcare unit provides contract imaging services. Digirad sells solid state cameras through its Diagnostic Imaging segment. The company agreed to acquire ATRM Holdings a maker of modular housing units and structural materials in 2019 to transition into a diversified holding company structure.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 17.0%            | 55.6  | 60.8  | 125.5 | 118.3  | 104.2 |
| Net income (\$ mil.)   | (26.2%)          | 2.5   | 21.6  | 14.3  | (35.7) | 0.7   |
| Market value (\$ mil.) | (39.2%)          | 8.8   | 11.7  | 10.1  | 5.2    | 1.2   |
| Employees              | 11.1%            | 297   | 323   | 507   | 515    | 452   |

**DIGITAL ALLY INC****NAS: DGLY**

9705 Loiret Blvd.  
Lenexa, KS 66219  
Phone: 913 814-7774  
Fax: -  
Web: www.digitalally.com

CEO: Stanton E Ross  
CFO: Thomas J Heckman  
HR: -  
FYE: December 31  
Type: Public

Digital video systems manufacturer Digital Ally is an ally to police and other law enforcement that want more than a paper record of their traffic stops. Targeted to city state and commercial law enforcement agencies the company designs and manufactures specialized digital video cameras including a rear-view mirror with a built-in digital video camera (used to capture video from inside police vehicles) as well as a portable digital video flashlight which can be used to record routine traffic stops sobriety tests and other law enforcement/civilian interactions. The company also offers a version of their video camera that can be worn on law enforcement officers' uniforms. Digital Ally was formed in 2004.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (10.3%)          | 17.4  | 20.0   | 16.6   | 14.6   | 11.3   |
| Net income (\$ mil.)   | -                | (9.2) | (12.0) | (12.7) | (12.3) | (15.5) |
| Market value (\$ mil.) | (35.3%)          | 159.1 | 65.6   | 43.6   | 27.5   | 27.8   |
| Employees              | (2.7%)           | 106   | 154    | 154    | 128    | 95     |

**DIGITAL CINEMA DESTINATIONS CORP.**

250 East Broad St.  
Westfield NJ 07090  
Phone: 908-396-1360  
Fax: 908-396-1361  
Web: www.digiplexdest.com

CEO: Bud Mayo  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

It's out with the celluloid and in with the megapixels at Digital Cinema Destinations (DCDC). Operating under the Digiplex Destinations brand DCDC owns a small but growing chain of movie theaters that show first-run movies in an entirely digital format. Its theaters located in New Jersey and Connecticut also show non-movie recorded and broadcasted events such as concerts operas and ballets and live sporting events. DCDC's theaters offer an interactive element as well allowing patrons to text comments and questions sing along and host tailgate parties. Founded in 2010 the company filed to go public in late 2011.

**DIGITAL FEDERAL CREDIT UNION**

220 Donald Lynch Blvd.  
Marlborough MA 01752  
Phone: 508-263-6700  
Fax: 508-263-6430  
Web: www.dcu.org

CEO: James Regan  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Digital Federal Credit Union (DCU) provides old-fashioned financial services with modern technology. Its more than 370000 members can conduct business online at about 20 branch locations in Massachusetts and New Hampshire or at some 6400 credit unions that accept transactions on behalf of DCU. The credit union offers a range of commercial and retail products and services including savings and checking accounts; Visa credit cards; residential and commercial mortgages; and auto business construction and home equity loans. Founded in 1979 the credit union also operates DCU Insurance residential real estate brokerage DCU Realty DCU Financial which offers investments and financial planning services.

**DIGITAL REALTY TRUST INC****NYS: DLR**

Four Embarcadero Center, Suite 3200  
San Francisco, CA 94111  
Phone: 415 738-6500  
Fax: 415 738-6501  
Web: www.digitalrealty.com

CEO: A. William (Bill) Stein  
CFO: Andrew P. Power  
HR: -  
FYE: December 31  
Type: Public

Real estate investment trust (REIT) Digital Realty Trust owns or leases some 215 data center and technology properties with around 35 million sq. ft. of rentable space. Active in around 35 metropolitan technology hubs in the US Europe and Asia the company provides data center colocation and interconnection services for tenants in fields such as financial services cloud and IT tech manufacturing energy healthcare and consumer products. It also holds nearly 20 properties with approximately 2.5 million rentable square feet as investments. The company operates through Digital Realty Trust LP.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 17.2%            | 1,616.4  | 1,763.3  | 2,142.2  | 2,457.9  | 3,046.5  |
| Net income (\$ mil.)   | 13.4%            | 200.2    | 296.7    | 426.2    | 248.3    | 331.2    |
| Market value (\$ mil.) | 12.6%            | 13,686.0 | 15,609.9 | 20,283.4 | 23,511.9 | 21,994.7 |
| Employees              | 15.5%            | 860      | 1,295    | 1,345    | 1,436    | 1,530    |

**DIGITAL RIVER, INC.****NMS: DRIV**

10380 Bren Road West  
Minnetonka, MN 55343  
Phone: 952 253-1234  
Fax: -  
Web: www.digitalriver.com

CEO: Adam Coyle  
CFO: Matthew Reck  
HR: -  
FYE: December 31  
Type: Public

Digital River helps keep the e-commerce flowing. The company provides technology and services that enable its clients to sell their products on the Web without building an e-commerce platform from the ground up. Using its own proprietary server technology Digital River offers Web development and hosting transaction processing fulfillment and fraud screening services to tens of thousands of customers operating online retail and distribution businesses. It also provides its customers with Web traffic data that allows them to better market their online presence. Digital River was established in 1994 and began offering online stores for its clients in 1996.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10   | 12/11 | 12/12   |
|------------------------|------------------|-------|-------|---------|-------|---------|
| Sales (\$ mil.)        | (0.5%)           | 394.2 | 403.8 | 363.2   | 398.1 | 386.2   |
| Net income (\$ mil.)   | -                | 63.6  | 49.8  | 15.7    | 17.2  | (195.9) |
| Market value (\$ mil.) | (12.7%)          | 876.9 | 954.4 | 1,217.1 | 531.1 | 508.5   |
| Employees              | 2.5%             | 1,335 | 1,239 | 1,280   | 1,419 | 1,473   |

**DIGITAL TURBINE INC**
**NAS: APPS**

110 San Antonio Street, Suite 160  
Austin, TX 78701  
Phone: 512 387-7717  
Fax: -  
Web: www.digitalturbine.com

CEO: William Stone III  
CFO: Barrett Garrison  
HR: -  
FYE: March 31  
Type: Public

When it comes to mobile digital content Digital Turbine (formerly Mandalay Digital) doesn't play games (but it does make them). Through its Twistbox and AMV subsidiaries the company develops content for 3G mobile phones including games images chat services and other products. Its content is targeted to users aged 18 to 40 and covers a variety of themes including mature entertainment. The company distributes its products in 40 European North American Latin American and Asian countries through agreements with major mobile phone operators including Verizon Virgin Mobile T-Mobile and Vodafone.

|                        | Annual<br>Growth | 03/15  | 03/16  | 03/17  | 03/18  | 03/19 |
|------------------------|------------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 38.4%            | 28.3   | 86.5   | 91.6   | 74.8   | 103.6 |
| Net income (\$ mil.)   | -                | (24.6) | (28.0) | (24.3) | (52.9) | (6.0) |
| Market value (\$ mil.) | 1.8%             | 266.1  | 97.1   | 76.7   | 164.1  | 285.7 |
| Employees              | 0.6%             | 157    | 161    | 146    | 161    | 161   |

**DIGITALGLOBE INC**
**NYS: DGI**

1300 West 120th Avenue  
Westminster, CO 80234  
Phone: 303 684-4000  
Fax: -  
Web: www.digitalglobe.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Look up and smile. DigitalGlobe might be capturing an image of you — and the rest of the planet. From its array of satellites the company captures imagery used for a variety of applications including mapping urban planning oil exploration land management disaster assessment and humanitarian relief. DigitalGlobe's products include standard images panchromatic images multispectral images and color infrared images as well as mosaics and digital elevation models. About 60% of its revenues come from the US government; commercial customers include oil and gas exploration companies and GPS navigation system makers. DigitalGlobe's images and services are incorporated into popular mapping applications such as Google Maps and Microsoft Virtual Earth as well as into GPS systems from DeLorme and Garmin.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.9%            | 339.5   | 421.4   | 612.7   | 654.6   | 702.4   |
| Net income (\$ mil.)   | -                | (28.1)  | 39.0    | (68.3)  | 18.5    | 23.3    |
| Market value (\$ mil.) | (2.2%)           | 1,153.2 | 1,647.3 | 2,773.5 | 2,087.4 | 1,055.5 |
| Employees              | 13.8%            | 708     | 749     | 1,235   | 1,339   | 1,189   |

**DIGITAS INC.**

33 Arch St.  
Boston MA 02110  
Phone: 617-867-1000  
Fax: 617-867-1111  
Web: www.digitasinc.com

CEO: David W Kenny  
CFO: Joseph Tomasulu  
HR: -  
FYE: December 31  
Type: Subsidiary

This company knows the important bits (and bytes) about interactive marketing. Digitas provides digital communications and direct marketing services through several operating agencies: Digitas Health Prodigious Solutions Digitas and Publicis Modem (formerly Modem Media). Operating from about 30 offices spanning 16 countries the agency offers website design e-mail management and demand generation services which enable clients to build marketing campaigns across a plethora of media channels. It has worked with such big clients as American Express Kraft General Motors and MillerCoors. Digitas is a part of VivaKi an advertising and marketing communications division of Publicis.

**DIGNITY HEALTH**

185 BERRY ST STE 300  
SAN FRANCISCO, CA 941071773  
Phone: 415-438-5500  
Fax: -

CEO: Lloyd H. Dean  
CFO: Daniel J. Morissette  
HR: Darryl L. Robinson  
FYE: June 30  
Type: Private

Dignity Health has steadily grown to become the hospital provider in the state of California and the fifth-largest health system in the US. The not-for-profit health care provider operates a network of 40 acute-care facilities located in the Golden State and to a lesser extent in Arizona and Nevada. Those facilities house 8300 acute care beds as well as 600 skilled nursing beds. Dignity Health provides home health and hospice services through agencies in California and Nevada. It also operates more than 670 emergency and specialty clinics imaging centers and medical labs as well as managed care and wellness programs. Dignity Health is the official health care provider of the San Francisco Giants. In 2019 Dignity merged with Denver-based hospital group Catholic Health Initiatives to create CommonSpirit Health.

|                        | Annual<br>Growth | 06/05 | 06/06 | 06/07 | 06/08   | 06/09   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 6.6%             | -     | -     | -     | 8,401.5 | 8,957.9 |
| Net income (\$ mil.)   | -                | -     | -     | -     | 170.0   | (799.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 55,494  |

**DILLARD'S INC.**
**NYS: DDS**

1600 Cantrell Road  
Little Rock, AR 72201  
Phone: 501 376-5200  
Fax: -  
Web: www.dillards.com

CEO: William (Bill) Dillard  
CFO: Chris B Johnson  
HR: -  
FYE: February 02  
Type: Public

Sandwiched between retail giants such as Macy's and discount chains such as Kohl's Dillard's is rethinking its strategy and trimming its store count. The department store chain operates about 290 locations in some 30 US states covering the Sunbelt and the central US. Its stores primarily cater to middle- and upper-middle-income women selling name-brand and private-label merchandise with a focus on apparel and home furnishings. Founded in 1938 by William Dillard family members through the W. D. Company control the company

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.0%)           | 6,780.1 | 6,754.5 | 6,418.0 | 6,422.7 | 6,503.3 |
| Net income (\$ mil.)   | (15.4%)          | 331.9   | 269.4   | 169.2   | 221.3   | 170.3   |
| Market value (\$ mil.) | (12.8%)          | 2,993.2 | 1,855.2 | 1,439.9 | 1,677.9 | 1,728.7 |
| Employees              | (0.6%)           | 40,000  | 40,000  | 40,000  | 40,000  | 39,000  |

\*Fiscal year change

**DILLON COMPANIES INC.**

2700 E. 4th Ave.  
Hutchinson KS 67504-1608  
Phone: 620-665-5511  
Fax: 620-669-3160  
Web: www.dillons.com

CEO: -  
CFO: -  
HR: Frank J Remar  
FYE: January 31  
Type: Subsidiary

Dillon Companies which began as J.S. Dillon and Sons Stores has been selling bread to America's breadbasket bread since 1921. The regional supermarket operator has more than 200 combination food and drug stores under several banners; Dillons and Dillons Marketplace stores in Kansas; Baker's Supermarkets and Food-4-Less in Nebraska; Gerbes in Missouri; and City Market and King Soopers in Colorado. In addition to traditional supermarket fare Dillon's supermarkets have in-store pharmacies and many sell gas in the parking lot. Dillon Companies is losing market share to discounters including Wal-Mart Supercenters which has surpassed Dillon's parent company Kroger to become the #1 seller of groceries in the US.

**DIME COMMUNITY BANCSHARES, INC**

NMS: DCOM

300 Cadman Plaza West, 8th Floor  
Brooklyn, NY 11201  
Phone: 718 782-6200  
Fax: -  
Web: www.dime.com

CEO: Kenneth J. Mahon  
CFO: Avinash Reddy  
HR: -  
FYE: December 31  
Type: Public

Dime Community Bancshares is in a New York state of mind. It is the holding company for Dime Community Bank (formerly The Dime Savings Bank of Williamsburgh) which boasts \$4.5 billion in assets and operates more than 25 branches in Brooklyn Queens and the Bronx as well as Nassau County on Long Island. Founded in 1864 the bank provides standard products and services including checking savings retirement money market and club accounts accounts. Multifamily residential and commercial real estate loans comprise the vast majority of the bank's loan portfolio. Subsidiary Dime Insurance Agency (formerly Havemeyer Investments) offers life policies fixed annuities and wealth management services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 8.9%          | 4,497.1 | 5,032.9 | 6,005.4 | 6,403.5 | 6,320.6 |
| Net income (\$ mil.)   | 3.8%          | 44.2    | 44.8    | 72.5    | 51.9    | 51.3    |
| Market value (\$ mil.) | 1.1%          | 587.4   | 631.1   | 725.2   | 755.9   | 612.7   |
| Employees              | 2.0%          | 409     | 388     | 386     | 421     | 443     |

**DIMENSIONS HEALTH CORPORATION**

3001 HOSPITAL DR  
CHEVERLY, MD 207851189  
Phone: 301-618-2000  
Fax: -  
Web: www.umms.org

CEO: Joseph Wright  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Dimensions Healthcare System takes care of the many many facets of a human's dimensions. Dimensions Healthcare System operates a handful of medical facilities serving the residents in Prince George's County Maryland and the surrounding area. Acute care centers include Prince George's Hospital Center and Laurel Regional Hospital. Specialty services include rehabilitation behavioral health cardiology emergency medicine senior care pediatrics and a sleep disorders center. The not-for-profit health care system was established in 1982.

|                        | Annual Growth | 06/03 | 06/04 | 06/05 | 06/06 | 06/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.6%          | -     | 345.5 | 338.3 | 367.0 | 365.9 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 3.9   | 17.7  | (1.2) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,800 |

**DIMEO CONSTRUCTION COMPANY**

75 CHAPMAN ST  
PROVIDENCE, RI 029055496  
Phone: 401-781-9800  
Fax: -  
Web: www.dimeo.com

CEO: -  
CFO: Steven B. Avery  
HR: -  
FYE: June 30  
Type: Private

Dimeo Construction has built a reputation in New England. The company provides general contracting design/build and construction management services ranging from pre-planning to post-construction commissioning. It focuses on projects in the corporate academic health care life sciences/R&D public commercial and residential markets working on schools hospitals corporate headquarters research and development facilities and shopping centers for clients including CIGNA Yale University and Quinnipiac University. It also has worked on renovation projects such as The Mark Twain House & Museum and the Ocean House. Founded in 1930 the employee-owned firm is still run by the Dimeo family.

|                        | Annual Growth | 06/07 | 06/08 | 06/09 | 06/10 | 06/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (27.2%)       | -     | -     | 567.8 | 356.1 | 300.9 |
| Net income (\$ mil.)   | 5.5%          | -     | -     | 8.4   | 9.6   | 9.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**DINE BRANDS GLOBAL INC**

NYS: DIN

450 North Brand Boulevard  
Glendale, CA 91203-1903  
Phone: 818 240-6055  
Fax: -  
Web: www.dinebrands.com

CEO: Stephen P. Joyce  
CFO: Gregory H. Kalvin  
HR: Neal Murphy  
FYE: December 31  
Type: Public

This company shows an equal bias for breakfast lunch and dinner. DineEquity is one of the leading chain restaurant companies in the US with two flagship concepts IHOP (the International House of Pancakes) and Applebee's Neighborhood Grill and Bar (operated through subsidiary Applebee's Services). The #3 family-style diner chain behind Denny's and Waffle House IHOP has more than 1650 mostly franchised restaurants that are open 24 hours a day. The chain is best known for its breakfast menu but it also offers standard family fare for lunch and dinner. Applebee's is the #1 casual-dining chain with about 2000 locations in the US and about 20 other countries offering a wide variety of appetizers and entrees.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.5%          | 655.0   | 681.1   | 634.0   | 604.8   | 780.9   |
| Net income (\$ mil.)   | 21.8%         | 36.5    | 104.9   | 98.0    | (330.5) | 80.4    |
| Market value (\$ mil.) | (10.2%)       | 1,828.7 | 1,493.9 | 1,358.6 | 895.1   | 1,188.2 |
| Employees              | 9.1%          | 2,325   | 975     | 960     | 520     | 3,300   |

**DIODES, INC.**

NMS: DIOD

4949 Hedgcoxe Road, Suite 200  
Plano, TX 75024  
Phone: 972 987-3900  
Fax: -  
Web: www.diodes.com

CEO: Keh-Shew Lu  
CFO: Richard D. White  
HR: -  
FYE: December 31  
Type: Public

Diodes Incorporated knows how important it is to be discrete in business. The company makes discrete semiconductors — fixed-function devices that are much less complex than integrated circuits. Diodes' products include diodes transistors and rectifiers; they are used by computer and consumer electronics manufacturers in products such as notebooks LCD monitors smartphones and game consoles. Other applications include power supplies climate control systems GPS devices and networking gear. Cisco LG Electronics Samsung Flextronics and Hon Hai are among its more than 250 OEM and contract manufacturing customers. The company's products are sold throughout Asia Europe and North America.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%          | 890.7   | 848.9   | 942.2   | 1,054.2 | 1,214.0 |
| Net income (\$ mil.)   | 13.1%         | 63.7    | 24.3    | 15.9    | (1.8)   | 104.0   |
| Market value (\$ mil.) | 4.0%          | 1,384.6 | 1,154.1 | 1,289.2 | 1,439.8 | 1,620.1 |
| Employees              | 3.2%          | 6,794   | 7,695   | 7,693   | 8,586   | 7,710   |

**DIONEX CORPORATION**

1228 Titan Way  
Sunnyvale CA 94085-3603  
Phone: 408-737-0700  
Fax: 408-730-9403  
Web: www.dionex.com

CEO: Mark Casper  
CFO: Craig A McCollier  
HR: -  
FYE: June 30  
Type: Subsidiary

Dionex's instruments keep the contaminants away while scientists play. The company makes instruments used for substance analysis including identifying contaminants in everything from drinking water to industrial chemicals. Dionex is a leading maker of ion chromatography instruments devices used by chemists to isolate and quantify charged molecules in complex chemical mixtures. It also makes high-performance liquid chromatography (used to separate and identify biological molecules such as amino acids carbohydrates and proteins) sample extraction and sample handling equipment. It gets about 70% of its sales outside the US. In 2011 rival Thermo Fisher bought Dionex for \$2.1 billion.

**DIRECT RELIEF**

6100 WALLACE BECKNELL RD  
SANTA BARBARA, CA 931173265  
Phone: 805-964-4767  
Fax: -  
Web: www.directrelief.org

CEO: Thomas Tighe  
CFO: Bhupi Singh  
HR: -  
FYE: June 30  
Type: Private

Direct Relief International wants to relieve the health problems of people around the world. The not-for-profit organization is dedicated to providing health care support and emergency relief to people in developing countries as well as victims of disasters and war. Active in 50 US states and 70 countries it gives medicine supplies and equipment through partnerships with local groups that make specific requests and coordinates distribution. The group also has partnered with nonprofit clinics and community health centers to provide medical care and medicine for homeless and low-income people in California. Direct Relief was founded in 1948 by Estonian immigrant William Zimdin.

|                        | Annual Growth | 06/08 | 06/09     | 06/11 | 06/12  | 06/17   |
|------------------------|---------------|-------|-----------|-------|--------|---------|
| Sales (\$ mil.)        | -             | -     | (1,554.6) | 405.0 | 299.7  | 1,114.3 |
| Net income (\$ mil.)   | 200.1%        | -     | 0.0       | 95.6  | (17.9) | 105.3   |
| Market value (\$ mil.) | -             | -     | -         | -     | -      | -       |
| Employees              | -             | -     | -         | -     | -      | 2       |

**DIRECTV**
**NMS: DTV**

2260 East Imperial Highway  
El Segundo, CA 90245  
Phone: 310 964-5000  
Fax: -  
Web: www.directv.com

CEO: Michael White  
CFO: Patrick Doyle  
HR: -  
FYE: December 31  
Type: Public

DIRECTV takes television straight to the masses. The company operates the largest direct-to-home (DTH) digital TV service in the US ahead of #3 DISH Network and in direct competition with cable providers Comcast (#1 overall in the pay-TV market) and Time Warner. In addition to its roughly 20 million US customers the company counts about another 18 million subscribers in Latin America under the DIRECTV and SKY brands. Services include HD 3D and video-on-demand (VOD) programming. Phone companies such as Verizon and AT&T bundle the company's video services with their own traditional voice digital telephone and Internet packages. In 2014 DIRECTV and AT&T agreed to take their relationship a big step further. A deal for AT&T to buy DIRECTV is awaiting regulatory approval.

|                        | Annual Growth | 12/09    | 12/10    | 12/11    | 12/12    | 12/13    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 10.2%         | 21,565.0 | 24,102.0 | 27,226.0 | 29,740.0 | 31,754.0 |
| Net income (\$ mil.)   | 32.0%         | 942.0    | 2,198.0  | 2,609.0  | 2,949.0  | 2,859.0  |
| Market value (\$ mil.) | 20.0%         | 17,318.9 | 20,735.9 | 22,205.5 | 26,048.4 | 35,863.3 |
| Employees              | 8.0%          | 23,300   | 25,100   | 26,800   | 29,700   | 31,700   |

**DISABLED AMERICAN VETERANS**

3725 ALEXANDRIA PIKE  
COLD SPRING, KY 410761712  
Phone: 859-441-7300  
Fax: -  
Web: www.dav.org

CEO: J Marc Burgess  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Disabled American Veterans (DAV) helps ex-military men and women fight personal battles. The nonprofit group strives to improve the quality of life for some 200,000 wounded veterans and their families by helping them navigate the US Department of Veterans Affairs system to obtain benefits. DAV also represents the political interests of veterans and provides various outreach and volunteer programs. The group which generates most of its revenue from tax-exempt contributions has about 1.2 million members and boasts some 110 offices in the US and Puerto Rico. DAV was formed in 1920 and chartered by Congress in 1932. The organization has partnered with large corporations to help veterans get assistance.

|                        | Annual Growth | 12/08 | 12/09 | 12/14 | 12/16  | 12/17 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (1.5%)        | -     | 154.6 | 196.9 | 134.9  | 137.1 |
| Net income (\$ mil.)   | -             | -     | 44.1  | (2.0) | (11.8) | (6.8) |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 630   |

**DISCOVERY INC**
**NMS: DISC A**

8403 Colesville Road  
Silver Spring, MD 20910  
Phone: 240 662-2000  
Fax: -  
Web: www.discoverycommunications.com

CEO: David M. Zaslav  
CFO: Gunnar Wiedenfels  
HR: Adria Alpert-Romm  
FYE: December 31  
Type: Public

Discovery allows viewers to go on safari without ever having to leave their couch. The company is the world's #1 provider of non-fiction TV programming with about 20 cable TV networks that together reach approximately 4 billion subscribers in more than 220 countries. Properties include the Discovery Channel Animal Planet Oprah Winfrey Network (OWN) and The Learning Channel (TLC). Discovery also operates digital streaming services and publishes online content through Discovery.com and AnimalPlanet.com. It gained Food Network HGTV and Travel Channel when it acquired Scripps Networks in 2018 creating a powerhouse of unscripted entertainment brands. The US accounts for about 60% of revenue.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 13.9%         | 6,265.0  | 6,394.0  | 6,497.0  | 6,873.0  | 10,553.0 |
| Net income (\$ mil.)   | (15.0%)       | 1,139.0  | 1,034.0  | 1,194.0  | (337.0)  | 594.0    |
| Market value (\$ mil.) | (7.9%)        | 18,051.0 | 13,979.7 | 14,362.2 | 11,726.6 | 12,963.2 |
| Employees              | 7.3%          | 6,800    | 7,000    | 7,000    | 7,000    | 9,000    |

**DISH NETWORK CORP**
**NMS: DISH**

9601 South Meridian Boulevard  
Englewood, CO 80112  
Phone: 303 723-1000  
Fax: 303 723-1499  
Web: www.dishnetwork.com

CEO: Charles W. (Charlie) Ergen  
CFO: Steven E. (Steve) Swain  
HR: Aaron Lapoint  
FYE: December 31  
Type: Public

DISH Network believes entertainment (and news and sports) is a dish best served from the sky and over the internet. The company is one of the biggest pay-TV providers in the US serving about 12 million household subscribers as well as hotels motels and other commercial accounts. Programming includes premium movies on-demand video service regional and specialty sports local and international channels and pay-per-view in addition to basic video programming. Its relatively new Sling TV offering provides streaming video over the internet. DISH generates almost all sales in the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (1.8%)        | 14,643.4 | 15,068.9 | 15,094.6 | 14,391.4 | 13,621.3 |
| Net income (\$ mil.)   | 13.6%         | 944.7    | 747.1    | 1,449.9  | 2,098.7  | 1,575.1  |
| Market value (\$ mil.) | (23.5%)       | 34,104.1 | 26,753.6 | 27,104.5 | 22,341.5 | 11,683.1 |
| Employees              | (4.2%)        | 19,000   | 18,000   | 16,000   | 17,000   | 16,000   |

**DITECH HOLDING CORP**
**NBB: DHCP Q**

1100 Virginia Drive, Suite 100  
Fort Washington, PA 19034  
Phone: 844 714-8603  
Fax: -  
Web: www.ditechholding.com

CEO: Thomas F Marano  
CFO: Gerald A Lombardo  
HR: -  
FYE: December 31  
Type: Public

Walter Investment Management does its best to collect from the credit-challenged. The firm owns and services residential mortgages (particularly those of the subprime and nonconforming variety) for itself as well as for government sponsored entities government agencies third-party securitization trusts and other credit owners. Operating through subsidiaries Walter Mortgage Company; Hanover Capital; Marix Servicing; Ditech; and third-party credit servicer Green Tree Walter Investment Management services 2 million residential loan accounts with unpaid balances of \$256 billion making it one of the 10 largest mortgage servicers in the US. The firm also originates residential loans including reverse loans. The firm filed for Chapter 11 bankruptcy in 2017 and is expected to emerge from it less \$800 million in debt overhang in early 2018.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (17.6%)       | 1,802.5 | 1,487.2 | 1,274.3 | 995.7   | 831.3   |
| Net income (\$ mil.)   | -             | 253.5   | (110.3) | (263.2) | (529.2) | (426.9) |
| Market value (\$ mil.) | (60.7%)       | 1,321.5 | 617.0   | 531.5   | 177.5   | 31.5    |
| Employees              | (12.2%)       | 6,400   | 6,700   | 5,900   | 4,900   | 3,800   |

**DIVERSIFIED CHEMICAL TECHNOLOGIES, INC.**

15477 WOODROW WILSON ST  
DETROIT, MI 482381586  
Phone: 313-867-5444  
Fax: -  
CEO: -  
CFO: -  
HR: -  
FYE: January 28  
Type: Private

True to its name Diversified Chemical Technologies manufactures a diverse range of specialty chemical products for a diverse range of customers. It serves a number of industries but is best known for its process and maintenance chemicals for metalworking and cleaning and sanitation chemicals for the food and beverage markets. Working through subsidiaries it produces various adhesives (hot melt pressure sensitive and water-based adhesives) polymeric materials (including PVC seals epoxies acrylics polyesters and polyurethanes) custom-formulated specialty products and recycled polymeric materials to make polyurethane foam for autos. It also offers office supplies through Detroit-based Paperworks.

|                        | Annual Growth | 01/07 | 01/08 | 01/09   | 01/10 | 01/11 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (373.9) | 59.8  | 70.3  |
| Net income (\$ mil.)   | 33223.2%      | -     | -     | 0.0     | 1.0   | 7.1   |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 225   |

**DIVERSIFIED HEALTHCARE TRUST**

NMS: DHC

Two Newton Place, 255 Washington Street, Suite 300  
Newton, MA 02458-1634  
Phone: 617 796-8350  
Fax: 617 796-8349  
Web: www.snhreit.com  
CEO: -  
CFO: Richard W. Siede  
HR: -  
FYE: December 31  
Type: Public

Senior Housing Properties Trust (SHPT) offers those in their golden years a place to rest their weary bones. The real estate investment trust (REIT) owns some 375 health care-related properties in about 40 states and Washington DC. Its portfolio includes senior apartments independent and assisted living facilities nursing homes medical office buildings biotechnology laboratories rehabilitation hospitals and gymnasiums. Tenants such as Sunrise Senior Living and Brookdale Senior Living sign triple-net leases which require them not only to pay rent but to also pay operating expenses remove hazardous waste and carry insurance on their properties.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.2%          | 844.9   | 998.8   | 1,058.0 | 1,074.8 | 1,117.2 |
| Net income (\$ mil.)   | 16.0%         | 158.6   | 124.0   | 141.3   | 147.6   | 286.9   |
| Market value (\$ mil.) | (14.7%)       | 5,256.2 | 3,527.9 | 4,500.2 | 4,552.5 | 2,786.2 |
| Employees              | -             | -       | -       | -       | -       | -       |

**DIVERSIFIED RESTAURANT HOLDINGS INC.**

NAS: SAUC

5750 New King Drive, Suite 320  
Troy, MI 48098-2634  
Phone: 833 374-7282  
Fax: 248 223-9165  
Web: www.diversifiedrestaurantholdings.com  
CEO: -  
CFO: -  
HR: -  
FYE: December 30  
Type: Public

Diversified Restaurant Holdings owns and operates about 25 Buffalo Wild Wings Grill & Bar locations in Florida Illinois Indiana and Michigan. Franchised from Buffalo Wild Wings (BWW) the quick-casual eateries are popular for their Buffalo-style chicken wings served with a variety of dipping sauces. The restaurants also serve burgers sandwiches and tacos along with beer and other beverages. Many of the eateries are located near large suburban shopping and entertainment areas. Diversified Restaurant Holdings also operates its own dining concept Bagger Dave's Legendary Burgers and Fries an upscale hamburger joint with two locations in Michigan.

|                        | Annual Growth | 12/14 | 12/15  | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 4.5%          | 128.4 | 172.5  | 166.5 | 165.5  | 153.1 |
| Net income (\$ mil.)   | -             | (1.3) | (16.2) | (6.0) | (20.5) | (5.0) |
| Market value (\$ mil.) | (33.2%)       | 165.7 | 86.7   | 46.8  | 53.1   | 32.9  |
| Employees              | -             | -     | -      | -     | -      | -     |

**DIXIE GAS AND OIL CORPORATION**

229 LEE HWY  
VERONA, VA 244822500  
Phone: 540-438-9811  
Fax: -  
Web: www.dixiegas.com  
CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Far from looking away local petroleum retailers look to Dixie Gas & Oil a distributor of propane heating oil industrial lubricants and other petroleum products to customers in Virginia and West Virginia. The company also operates gas stations and convenience stores and provides fleeting fueling services. In addition to propane and petroleum Dixie Gas & Oil supplies CITGO- and Castrol-branded commercial and food grade lubricants; it also supplies some retailers with BP and Pure petroleum products. The company was founded as Dixie Bottled Gas Company in 1946. Dixie Gas & Oil's five gas stations/convenience stores offer BP fuels Subway sandwiches and salads as well as convenience food items.

|                        | Annual Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.6%          | -     | 56.0  | 62.1  | 70.6  | 69.8  |
| Net income (\$ mil.)   | 16.5%         | -     | -     | 0.3   | 0.5   | 0.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 115   |

**DIXIE GROUP INC.**

NMS: DXYN

475 Reed Road  
Dalton, GA 30720  
Phone: 706 876-5800  
Fax: -  
Web: www.thedixiegroup.com  
CEO: Daniel K Frierson  
CFO: Jon A Faulkner  
HR: -  
FYE: December 29  
Type: Public

The Dixie Group takes its business to the rug. Once a textile concern the company has evolved into a maker of tufted broadloom carpets and custom rugs and proprietary yarns used in manufacturing the soft floorcoverings. Its brands Dixie Home Masland Carpets Fabrica International and Candlewick Yarn are differentiated by product price and styling. Dixie markets and sells carpets to high-end residential customers including interior decorators retailers home builders and motorhome and yacht OEMs. Less so it supplies carpet for the specified (contract) market such as architectural and commercial customers as well as consumers through specialty floorcovering retailers.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (0.1%)        | 406.6 | 422.5 | 397.5 | 412.5 | 405.0  |
| Net income (\$ mil.)   | -             | (1.4) | (2.4) | (5.3) | (9.6) | (21.4) |
| Market value (\$ mil.) | (47.1%)       | 146.8 | 91.1  | 58.9  | 63.0  | 11.5   |
| Employees              | (1.4%)        | 1,740 | 1,822 | 1,746 | 1,930 | 1,646  |

**DIXON TICONDEROGA COMPANY**

615 CRESCENT EXECUTIVE CT # 500  
LAKE MARY, FL 327465036  
Phone: 407-829-9000  
Fax: -  
Web: www.dixonusa.com  
CEO: Massimo Candela  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Dixon Ticonderoga is number one in No. 2 pencils. A top US maker of wood-cased graphite pencils (it developed the ubiquitous No. 2 pencil in 1913) the company also makes pencil grips Dixon markers Prang art materials a line of school supplies featuring Looney Tunes and Scooby Doo characters and general office supplies under the Ticonderoga Prang Dixon Oriole Das Maimeri and Lyra brands. In addition Dixon Ticonderoga offers advertising specialty pencils crayons markers and pens. Customers include major discounters like Wal-Mart office products superstores (Office Depot and Staples) and supermarkets (Publix). Dixon Ticonderoga is owned by FILA S.p.A. of Milan Italy.

|                        | Annual Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.2%         | -     | -     | -     | 52.1  | 75.7  |
| Net income (\$ mil.)   | (8.0%)        | -     | -     | -     | 9.9   | 7.7   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 100   |

**DLH HOLDINGS CORP**
**NAS: DLHC**

3565 Piedmont Road, N.E., Building 3, Suite 700  
Atlanta, GA 30305  
Phone: 770 554-3545  
Fax: -  
Web: www.dlhcorp.com

CEO: Zachary C Parker  
CFO: Kathryn M Johnbull  
HR: -  
FYE: September 30  
Type: Public

DLH Holdings provides temporary and permanent medical office administration and technical staffing services to US government facilities nationwide. Its services on behalf of government agencies include case management healthcare IT systems and tools physical and behavioral health examinations; health and nutritional support for children and adults biological research disaster and emergency response staffing among others. The company has contracts with the Department of Defense Health and Human Services and Veterans Affairs. It traces its roots back to 1969.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 25.2%            | 65.3  | 85.6  | 115.7 | 133.2 | 160.4 |
| Net income (\$ mil.)   | (11.6%)          | 8.7   | 3.4   | 3.3   | 1.8   | 5.3   |
| Market value (\$ mil.) | 11.9%            | 34.2  | 56.4  | 78.0  | 69.3  | 53.7  |
| Employees              | 11.0%            | 1,250 | 1,400 | 1,400 | 1,500 | 1,900 |

**DLT SOLUTIONS LLC**

13861 SUNRISE VALLEY DR # 400  
HERNDON, VA 20171-6124  
Phone: 703-709-7172  
Fax: -  
Web: www.dlt.com

CEO: Art Richer  
CFO: Joe Donohue  
HR: -  
FYE: December 31  
Type: Private

DLT Solutions is a middleman for G-men. The company resells IT products and services primarily to local state and federal government clients in the US. The company sells and integrates hardware and software from such vendors as Autodesk Oracle NetApp Red Hat and Symantec. DLT's contracts are primarily with the US Department of Defense's Enterprise Software Initiative (ESI) and the US Navy. It also has more than a dozen other contracts with state and city governments. To a smaller extent it offers consulting network design application development training and other professional services. The company's areas of expertise include cloud computing data center consolidation cybersecurity and computer-aided design.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.3%             | -     | 271.7 | -     | 447.7 | 354.5 |
| Net income (\$ mil.)   | 18.8%            | -     | 8.7   | -     | 13.0  | 14.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 253   |

**DMC GLOBAL INC**
**NMS: BOOM**

11800 Ridge Parkway, Suite 300  
Broomfield, CO 80021  
Phone: 303 665-5700  
Fax: -  
Web: www.dmcglobal.com

CEO: Kevin T Longe  
CFO: Michael Kuta  
HR: -  
FYE: December 31  
Type: Public

Dynamic Materials Corporation (DMC) has an explosive personality when it comes to working with metal. Formerly Explosive Fabricators the company uses explosives to metallurgically bond or "clad" metal plates; the process usually joins a corrosion-resistant alloy with carbon steel — metals that do not bond easily. Its clad metal plates are central to making heavy-duty pressure vessels and heat exchangers used in such industries as alternative energy and shipbuilding. Its Oilfield Products segment (operating as DYNAenergetics) makes explosive devices used to knock open oil and gas wells. Its AMK Welding unit machines and welds parts for commercial and military aircraft engines and power-generation turbines.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 12.7%            | 202.6 | 166.9  | 158.6 | 192.8  | 326.4 |
| Net income (\$ mil.)   | 85.6%            | 2.6   | (24.0) | (6.5) | (18.9) | 30.5  |
| Market value (\$ mil.) | 21.7%            | 238.8 | 104.2  | 236.3 | 373.4  | 523.5 |
| Employees              | 7.2%             | 503   | 424    | 428   | 536    | 665   |

**DNB FINANCIAL CORP.**
**NAS: DNBFI**

4 Brandywine Avenue  
Downingtown, PA 19335  
Phone: 610 269-1040  
Fax: -  
Web: www.dnbfirst.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

DNB Financial Corporation is the holding company for DNB First a bank with about 15 branches in Chester and Delaware counties in southeastern Pennsylvania. Founded in 1861 the bank serves area consumers but mainly lends to small and midsized businesses with mortgages secured by commercial property (approximately 35% of its loan portfolio) commercial operating loans (more than 25%) and equipment leases representing most of its financing activity. The bank also writes residential mortgages and consumer loans. Deposit products include checking savings and money market accounts.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16   | 12/17   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Assets (\$ mil.)       | 13.1%            | 661.5 | 723.3 | 748.8 | 1,070.7 | 1,081.9 |
| Net income (\$ mil.)   | 19.3%            | 3.9   | 4.8   | 5.1   | 5.0     | 7.9     |
| Market value (\$ mil.) | 12.9%            | 88.9  | 92.6  | 126.4 | 121.7   | 144.4   |
| Employees              | 7.1%             | 139   | 133   | 129   | 166     | 183     |

**DO IT BEST CORP.**

6502 NELSON RD  
FORT WAYNE, IN 468031947  
Phone: 260-748-5300  
Fax: -  
Web: www.doitbestcorp.com

CEO: Dan Starr  
CFO: Doug Roth  
HR: -  
FYE: June 25  
Type: Private

Do it Best Corp. is one of the industry's largest hardware cooperatives boasting some 3800 member-owned stores in 50-plus countries but primarily the US. Besides the usual tools and building materials merchandise includes automotive items bicycles camping gear housewares office supplies and small appliances. Customers also can have products specially shipped to their local stores through Do it Best's e-commerce site. The co-op's buying power enables member stores which do not have to use the Do it Best name to offer items at competitive prices.

|                        | Annual<br>Growth | 06/08 | 06/09 | 06/10   | 06/11   | 06/16   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 4.1%             | -     | -     | 2,296.1 | 2,328.6 | 2,925.9 |
| Net income (\$ mil.)   | (5.7%)           | -     | -     | 1.0     | 0.5     | 0.7     |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 1,519   |

**DOALL COMPANY**

1480 S. Wolf Rd.  
Wheeling IL 60090  
Phone: 847-495-6800  
Fax: 203-595-3070  
Web: www.cenveo.com

CEO: -  
CFO: -  
HR: Vince Lewandowski  
FYE: May 31  
Type: Private

DoALL wants to be the end-all and be-all of metal cutting. For more than eight decades it has engineered and manufactured saw machinery and accessories and distributed industrial products. Its four businesses include DoALL Sawing which makes saw blades sawing machines and cutting oils; Greenlee Diamond Tool makes diamond and superabrasive products; Continental Hydraulics makes hydraulic pumps valves and power units; and DGI Supply distributes 1500 industrial brands through a national network of more than 40 supply centers. DoALL is owned by the Wilkie family who founded it in 1927.



**DOC'S DRUGS, LTD.**

455 E REED ST  
BRAIDWOOD, IL 604082090  
Phone: 815-458-6104  
Fax: -  
Web: www.docsdugs.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Private

After visiting the doc customers in northeastern Illinois can fill their prescriptions at Doc's Drugs. The regional drugstore chain operates more than 15 pharmacies under the Doc's Discount Drugs banner. In addition to dispensing prescription medications Doc's Drugs sells medical equipment collectibles electronics and toys as well as offering in-store photo processing. Doc's Drugs also sells more than 100 products online. The company is remodeling many of its stores to focus on its pharmacy operation which accounts for 80% of sales. To that end it is eliminating hardware liquor and groceries from its shelves. Doc's Drugs was founded by Dave Sartoris who runs the company with his son Tony.

|                        | Annual Growth | 10/11 | 10/12 | 10/13 | 10/14 | 10/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.9%          | -     | 60.1  | 60.8  | 65.7  | 73.4  |
| Net income (\$ mil.)   | 17.3%         | -     | 0.3   | 0.8   | 0.8   | 0.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 210   |

**DOCTOR'S ASSOCIATES INC.**

325 SUB WAY  
MILFORD, CT 064613081  
Phone: 203-877-4281  
Fax: -  
Web: www.subway.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Doctor's Associates owns the Subway chain of sandwich shops the world's largest quick-service restaurant chain by number of locations surpassing burger giant McDonald's. The company boasts more than 44,000 restaurants in greater than 110 countries. Virtually all Subway restaurants are franchised and offer such fare as hot and cold sub sandwiches turkey wraps and salads. The widely recognized eateries are in freestanding buildings as well as in airports convenience stores sports facilities and other locations.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/10   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 10.4%         | -     | -     | 780.5 | 926.6 | 1,049.5 |
| Net income (\$ mil.)   | 9.8%          | -     | -     | 5.6   | 6.3   | 7.5     |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -       |
| Employees              | -             | -     | -     | -     | -     | 650     |

**DOCTORS HOSPITAL OF AUGUSTA, LLC**

3651 WHEELER RD  
AUGUSTA, GA 309096426  
Phone: 706-651-3232  
Fax: -  
Web: www.doctors-hospital.net

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Doctors Hospital of Augusta serves up physician care in eastern Georgia and western South Carolina. The general and acute health care facility has more than 350 beds and is part of hospital giant HCA. Its specialty units include the Joseph M. Still Advanced Wound and Burn Clinic and the Healthy Living Center. In addition the hospital offers centers for cardiopulmonary health digestive diseases occupational medicine orthopedics cancer care sleep disorders stroke care surgery and women's health. Doctors Hospital of Augusta also operates freestanding surgical centers diagnostic imaging centers and Human Motion Institute rehabilitation clinics.

|                        | Annual Growth | 12/00 | 12/01     | 12/02* | 03/09 | 03/17 |
|------------------------|---------------|-------|-----------|--------|-------|-------|
| Sales (\$ mil.)        | -             | -     | (1,254.6) | 162.8  | 271.6 | 392.9 |
| Net income (\$ mil.)   | 66.8%         | -     | 0.0       | 28.1   | 89.6  | 121.9 |
| Market value (\$ mil.) | -             | -     | -         | -      | -     | -     |
| Employees              | -             | -     | -         | -      | -     | 1,300 |

\*Fiscal year change

**DOCTORS' HOSPITAL, INC.**

8118 GOOD LUCK RD  
LANHAM, MD 207063574  
Phone: 301-552-8118  
Fax: -  
Web: www.dchweb.org

CEO: Philip B Down  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Doctors Community Hospital is an acute care and surgical hospital serving the Washington DC area. The not-for-profit medical center admits 12,000 patients each year and has some 220 beds and offers standard and specialty services such as diagnostics emergency and cardiac care diagnostics rehabilitation wound care and neurology. The hospital which has some 600 doctors on staff also includes a women's health center a sleep therapy division and the Joslin Diabetes Center. Established in 1975 Doctors Community Hospital provides community health services such as educational programs and support groups for specific medical conditions.

|                        | Annual Growth | 06/10 | 06/11 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.7%)        | -     | 211.1 | 181.6 | 188.2 | 197.2 |
| Net income (\$ mil.)   | (17.4%)       | -     | 16.6  | 1.3   | 2.2   | 7.7   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,509 |

**DOCUMENT CAPTURE TECHNOLOGIES INC**

NBB: DCMT

4255 Burton Drive  
San Jose, CA 95054  
Phone: 408 436-9888  
Fax: -  
Web: www.docucap.com

CEO: Michael J Campbell  
CFO: M Carolyn Ellis  
HR: -  
FYE: December 31  
Type: Public

Like The Lorax Document Capture Technologies speaks for the trees. The company makes digital scanners used to upload paper documents into electronic data. Its line of USB-powered portable image scanners sold under the TravelScan and DocketPORT brand names are used in bank note and check verification devices ID card and passport scanners barcode scanners and business card readers. A handful of customers including Brother Industries NCR and Newell Rubbermaid account for more than half of sales. Subsidiary Syscan Inc. develops contact image sensor (CIS) modules used in fax machines and scanners. Investor Richard Dietl owns more than 35% of the company; Hong Kong-based Syscan Imaging Ltd. holds around 15%.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.5%         | 11.6  | 11.5  | 14.8  | 17.7  | 17.3  |
| Net income (\$ mil.)   | -             | (0.1) | (0.3) | 0.3   | (0.4) | (0.7) |
| Market value (\$ mil.) | (22.3%)       | 10.4  | 7.1   | 11.9  | 8.6   | 3.8   |
| Employees              | 16.9%         | 15    | 22    | 25    | 30    | 28    |

**DOCUMENT SECURITY SYSTEMS INC**

ASE: DSS

200 Canal View Boulevard, Suite 300  
Rochester, NY 14623  
Phone: 585 325-3610  
Fax: -  
Web: www.dsssecure.com

CEO: Frank D Heuszel  
CFO: Philip Jones  
HR: -  
FYE: December 31  
Type: Public

Document Security Systems (DSS) caters to those who are insecure about their security particularly on paper. The company develops anti-counterfeiting products. Its offerings include technology that prevents documents from being accurately scanned or copied and authentication coding that can be used in conjunction with a handheld reader to verify that a document is genuine. DSS also sells paper that displays words such as "void" or "unauthorized copy" if it goes through a copier fax machine or scanner. Customers include corporations governments and financial institutions. DSS is slated to merge with Lexington Technology Group (LTG) in 2013.

|                        | Annual Growth | 12/14  | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 0.3%          | 18.3   | 17.5   | 19.2  | 18.7  | 18.5  |
| Net income (\$ mil.)   | -             | (41.2) | (14.3) | (1.0) | (0.6) | 1.5   |
| Market value (\$ mil.) | 13.2%         | 7.8    | 3.0    | 11.6  | 31.4  | 12.8  |
| Employees              | (1.1%)        | 111    | 104    | 104   | 98    | 106   |

**DOLAN COMPANY (THE)**
**NBB: DOLN**

222 South Ninth Street, Suite 2300  
Minneapolis, MN 55402  
Phone: 612 317-9420  
Fax: -  
Web: www.thedolancompany.com

CEO: Mark McEachen  
CFO: Vicki J Duncomb  
HR: -  
FYE: December 31  
Type: Public

Helping law firms is a big part of the process for this publisher. Formerly Dolan Media Company The Dolan Company is a diversified professional services provider with a significant interest in local business news publishing. Through subsidiary National Default Exchange (NDeX) the company offers mortgage default processing services to lenders loan servicers and law firms around the country. Dolan's Counsel Press and DiscoverReady units provide services for law firms including outsourced document management to support litigation discovery. The company changed its name in 2010 to reflect its focus on providing diversified professional services.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 7.6%          | 189.9 | 262.9 | 311.3 | 285.6 | 254.3   |
| Net income (\$ mil.)   | -             | 14.3  | 30.8  | 32.4  | 19.5  | (101.8) |
| Market value (\$ mil.) | (12.4%)       | 204.0 | 316.1 | 430.9 | 263.7 | 120.4   |
| Employees              | (1.5%)        | 1,812 | 1,903 | 2,034 | 2,006 | 1,708   |

**DOLLAR BANK FSB**

3 Gateway Center  
Pittsburgh PA 15222  
Phone: 412-261-4900  
Fax: 412-261-7567  
Web: www.dollarbank.com

CEO: Robert Oeler  
CFO: Jerry Ritzert  
HR: -  
FYE: December 31  
Type: Private

Founded in 1855 Dollar Bank serves business and retail customers from more than 60 branches and loan offices in the Pittsburgh and Cleveland metropolitan areas. Serving consumers and small business clients the bank offers standard products such as checking and savings accounts CDs mortgages and loans. Dollar Bank also performs private banking corporate banking and correspondent banking services. In addition it offers payment protection insurance and mortgage life/disability coverage; subsidiary Dollar Bank Insurance Agency sells term life insurance.

**DOLLAR GENERAL CORP**
**NYS: DG**

100 Mission Ridge  
Goodlettsville, TN 37072  
Phone: 615 855-4000  
Fax: 615 855-5527  
Web: www.dollargeneral.com

CEO: Todd J. Vasos  
CFO: John W. Garratt  
HR: -  
FYE: February 01  
Type: Public

Dollar General commands the field of discount general merchandise. The fast-growing retailer boasts some 14500 discount stores in some 45 US states mostly in the South the Midwest and the Southwest. It generates more than 75% of its sales from consumables (including refrigerated shelf-stable and perishable foods) and more than 10% from seasonal items. The stores also offer household products (cleaning supplies and health and beauty aids) and apparel. Dollar General targets low- middle- and fixed-income shoppers pricing items at \$10 or less. The no-frills stores typically measure about 7400 sq. ft. and are in small towns that are off the radar of giant discounters.

|                        | Annual Growth | 01/15    | 01/16*   | 02/17    | 02/18    | 02/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.9%          | 18,909.6 | 20,368.6 | 21,986.6 | 23,471.0 | 25,625.0 |
| Net income (\$ mil.)   | 10.5%         | 1,065.3  | 1,165.1  | 1,251.1  | 1,539.0  | 1,589.5  |
| Market value (\$ mil.) | 14.4%         | 17,402.8 | 19,478.9 | 18,980.6 | 25,805.8 | 29,854.1 |
| Employees              | 6.4%          | 105,500  | 113,400  | 121,000  | 129,000  | 135,000  |

\*Fiscal year change

**DOLLAR THRIFTY AUTOMOTIVE GROUP INC.**
**NYSE: DTG**

5330 E. 31st St.  
Tulsa OK 74135  
Phone: 918-660-7700  
Fax: 918-669-2934  
Web: www.dtag.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Thrifty drivers looking to get the most for a buck might try Dollar Thrifty Automotive Group (DTG) which rents cars under the Dollar Rent A Car and Thrifty Car Rental brands. Combined Dollar and Thrifty rent cars from some 280 company-owned locations in the US and Canada as well as about 1300 franchise locations in 80-plus countries. Both brands target the airport market; Thrifty also has off-airport locations. The combined DTG fleet of over 100000 vehicles comprises mainly Chrysler Ford and GM cars. Although the brands retain their separate identities key operations and administrative functions have been consolidated under the company umbrella. DTG is owned by Hertz Global Holdings.

**DOLLAR TREE INC**
**NMS: DLTR**

500 Volvo Parkway  
Chesapeake, VA 23320  
Phone: 757 321-5000  
Fax: -  
Web: www.dollartree.com

CEO: Gary M. Philbin  
CFO: Kevin S. Wampler  
HR: -  
FYE: February 02  
Type: Public

Dollars may not grow on trees but Dollar Tree brings in the green. The fast-growing company operates more than 15000 Dollar Tree and Family Dollar discount stores across the US and in five provinces in Canada. The stores carry a mix of housewares toys seasonal items food health and beauty aids and books. At Dollar Tree shops most goods are priced at \$1 or less while Family Dollar merchandise is usually less than \$10. The stores are generally located in high-traffic strip centers and malls often in mid-sized cities and small towns.

|                        | Annual Growth | 01/15    | 01/16    | 01/17*   | 02/18    | 02/19     |
|------------------------|---------------|----------|----------|----------|----------|-----------|
| Sales (\$ mil.)        | 27.6%         | 8,602.2  | 15,498.4 | 20,719.2 | 22,245.5 | 22,823.3  |
| Net income (\$ mil.)   | -             | 599.2    | 282.4    | 896.2    | 1,714.3  | (1,590.8) |
| Market value (\$ mil.) | 8.0%          | 16,927.6 | 19,360.8 | 17,629.9 | 25,910.4 | 23,020.1  |
| Employees              | 19.3%         | 90,000   | 167,800  | 176,800  | 176,100  | 182,100   |

\*Fiscal year change

**DOMINION ENERGY INC (NEW)**
**NYS: D**

120 Tredegar Street  
Richmond, VA 23219  
Phone: 804 819-2000  
Fax: 804 775-5819  
Web: www.dom.com

CEO: Paul D. Koonce  
CFO: Mark F. McGettrick  
HR: -  
FYE: December 31  
Type: Public

Dominion Energy dominates the American energy market as one of its top producers and transporters of electricity and natural gas. It serves some 6 million utility and retail energy customers across 12 US states with a special concentration in Ohio Virginia West Virginia and Pennsylvania. The company boasts an impressive energy portfolio with approximately 26000 MW of generating capacity as well as one of the largest underground natural gas storage systems with 1 trillion cu. ft. capacity. Formerly Dominion Resources the company changed its name to Dominion Energy in 2017.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.8%          | 12,436.0 | 11,683.0 | 11,737.0 | 12,586.0 | 13,366.0 |
| Net income (\$ mil.)   | 16.9%         | 1,310.0  | 1,899.0  | 2,123.0  | 2,999.0  | 2,447.0  |
| Market value (\$ mil.) | (1.8%)        | 52,368.9 | 46,062.8 | 52,157.8 | 55,201.9 | 48,664.3 |
| Employees              | 10.3%         | 14,400   | 14,700   | 16,200   | 16,200   | 21,300   |

**DOMINION RESOURCES BLACK WARRIOR TRUST**

NBB: DOMR

Royalty Trust Management, Southwest Bank, 2911 Turtle Creek Boulevard, Suite 850 CEO: –  
 Dallas, TX 75219 CFO: –  
 Phone: 855 588-7839 HR: –  
 Fax: – FYE: December 31  
 Web: www.dom-dominionblackwarriortrust.com Type: Public

Dominion Resources Black Warrior Trust knows that when the wells get old financial warriors (aka shareholders) don't give up on the economic possibilities. The trust holds royalty interests in 532 natural gas producing wells and is set to terminate when these wells no longer produce enough gas to be profitable. The trust receives then distributes to shareholders 65% of the gross proceeds that Dominion Resources (via its subsidiary Dominion Black Warrior Basin) earns by selling the natural gas from its wells in the Black Warrior Basin of Alabama. In 2008 the trust had proved reserves of 22.6 billion cu. ft. of natural gas equivalent.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.8%)        | 10.2  | 8.4   | 5.3   | 6.4   | 7.1   |
| Net income (\$ mil.)   | (10.7%)       | 9.2   | 7.4   | 4.2   | 5.4   | 5.8   |
| Market value (\$ mil.) | (22.1%)       | 121.3 | 62.7  | 23.2  | 43.7  | 44.7  |
| Employees              | –             | –     | –     | –     | –     | –     |

**DOMINOS PIZZA INC.**

NYS: DPZ

30 Frank Lloyd Wright Drive CEO: J. Patrick Doyle  
 Ann Arbor, MI 48105 CFO: Jeffrey D. Lawrence  
 Phone: 734 930-3030 HR: –  
 Fax: – FYE: December 30  
 Web: www.dominos.com Type: Public

This company knows the rules of the pizza delivery game. Domino's Pizza runs the world's #1 pizza chain (narrowly ahead of YUM! Brands' Pizza Hut division) with more than 15900 delivery and take-out locations in about 85 countries. (The chain includes more than 5800 stores throughout the US.) Besides a wide range of pizza styles and toppings Domino's menu also includes wings fries wedges and desserts. Its stores are principally delivery locations and generally do not have any dine-in seating. Less than 400 locations are directly owned and operated by Domino's; the vast majority are franchised.

|                        | Annual Growth | 12/14*  | 01/16   | 01/17*  | 12/17   | 12/18    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 14.5%         | 1,993.8 | 2,216.5 | 2,472.6 | 2,788.0 | 3,432.9  |
| Net income (\$ mil.)   | 22.2%         | 162.6   | 192.8   | 214.7   | 277.9   | 362.0    |
| Market value (\$ mil.) | 27.2%         | 3,911.3 | 4,558.8 | 6,525.3 | 7,743.1 | 10,242.3 |
| Employees              | 7.2%          | 11,000  | 11,900  | 14,100  | 14,100  | 14,500   |

\*Fiscal year change

**DONALDSON CO. INC.**

NYS: DCI

1400 West 94th Street CEO: Tod E. Carpenter  
 Minneapolis, MN 55431 CFO: Scott J. Robinson  
 Phone: 952 887-3131 HR: Sheila G. Kramer  
 Fax: – FYE: July 31  
 Web: www.donaldson.com Type: Public

Grime fighter Donaldson is cleaning up the industrial world. The company makes filtration systems designed to remove contaminants from air and liquids. Donaldson's Engine Products business makes air intake and exhaust systems liquid-filtration systems and replacement parts; products are sold to manufacturers of construction mining and transportation equipment as well as parts distributors and fleet operators. The company's industrial products include dust fume and mist collectors and air filtration systems used in industrial gas turbines computer disk drives and other items. Donaldson operates more than 40 plants throughout the world.

|                        | Annual Growth | 07/15   | 07/16   | 07/17   | 07/18   | 07/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.7%          | 2,371.2 | 2,220.3 | 2,371.9 | 2,734.2 | 2,844.9 |
| Net income (\$ mil.)   | 6.4%          | 208.1   | 190.8   | 232.8   | 180.3   | 267.2   |
| Market value (\$ mil.) | 10.4%         | 4,277.9 | 4,600.0 | 6,046.4 | 6,073.1 | 6,359.6 |
| Employees              | 3.1%          | 12,500  | 11,700  | 13,200  | 14,000  | 14,100  |

**DONEGAL GROUP INC.**

NMS: DGIC A

1195 River Road, P.O. Box 302 CEO: Kevin G. Burke  
 Marietta, PA 17547 CFO: Jeffrey D. Miller  
 Phone: 717 426-1931 HR: –  
 Fax: – FYE: December 31  
 Web: www.donegalgroup.com Type: Public

Risk is Donegal Group's middle name. Through its subsidiaries including Atlantic States Insurance and Southern Insurance Company of Virginia Donegal Group provides personal farm and commercial property/casualty insurance products. It is active in about two dozen states in the mid-Atlantic Midwest New England and South. The group's personal insurance offerings range from auto and boat policies to homeowners and fire coverage; its commercial insurance products include business owners multi-peril and workers' compensation. Donegal's financial services arm owns Union Community Bank with about 15 branches in Pennsylvania. Donegal Mutual Insurance controls more than 70% of the company's voting stock.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 5.9%          | 1,458.7 | 1,537.8 | 1,623.1 | 1,737.9 | 1,832.1 |
| Net income (\$ mil.)   | –             | 14.5    | 21.0    | 30.8    | 7.1     | (32.8)  |
| Market value (\$ mil.) | (3.9%)        | 453.7   | 399.8   | 496.3   | 491.2   | 387.4   |
| Employees              | –             | –       | –       | –       | –       | –       |

**DONNELLEY (RR) & SONS COMPANY**

NYS: RRD

35 West Wacker Drive CEO: Daniel L. (Dan) Knotts  
 Chicago, IL 60601 CFO: Terry D. Peterson  
 Phone: 312 326-8000 HR: –  
 Fax: – FYE: December 31  
 Web: www.rrd.com Type: Public

If you can read it RR Donnelley & Sons (RRD) can print it (and digitize distribute and market it too). The company is evolving from a provider of printing services to a full-on communications services firm. Its primary offerings fall under the Business Services category and include commercial print packaging labels and forms as well as supply chain management and business process outsourcing. RRD also has a Marketing Services segment which produces direct mail in-store marketing materials and creative campaigns. The company has operations in more than 30 countries but most revenue comes from the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|----------|----------|---------|---------|---------|
| Sales (\$ mil.)        | (12.5%)       | 11,603.4 | 11,256.8 | 6,895.7 | 6,939.6 | 6,800.2 |
| Net income (\$ mil.)   | –             | 117.4    | 151.1    | (495.9) | (34.4)  | (11.0)  |
| Market value (\$ mil.) | (30.3%)       | 1,183.1  | 1,036.3  | 1,148.9 | 654.7   | 278.8   |
| Employees              | (12.7%)       | 68,000   | 68,400   | 44,360  | 42,700  | 39,500  |

**DORCHESTER MINERALS LP**

NMS: DMLP

3838 Oak Lawn Avenue, Suite 300 CEO: William Casey McManemin  
 Dallas, TX 75219 CFO: –  
 Phone: 214 559-0300 HR: –  
 Fax: – FYE: December 31  
 Web: www.dmlp.net Type: Public

The stakeholders of Dorchester Minerals are enjoying the benefits of three natural resource exploitation enterprises which came together as one. The oil and gas exploration company was formed by the 2003 merger of oil trust Dorchester Hugoton with Republic Royalty and Spinnaker Royalty. Dorchester Minerals' holdings include about 141600 net acres in Texas and 62850 net acres in Montana. The company holds assets (producing and nonproducing mineral royalty overriding royalty net profits and leasehold interests) in properties in 574 counties in 25 states. In 2009 Dorchester Minerals reported proved reserves of 60.3 billion cu. ft. of natural gas and 3.3 million barrels of oil and condensate.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%          | 65.2  | 31.9  | 37.6  | 57.3  | 73.3  |
| Net income (\$ mil.)   | 4.5%          | 45.2  | 13.3  | 21.0  | 38.4  | 53.9  |
| Market value (\$ mil.) | (13.0%)       | 824.1 | 319.2 | 566.5 | 490.7 | 472.6 |
| Employees              | 9.0%          | 22    | 24    | 24    | 30    | 31    |

**DORMAN PRODUCTS INC**
**NMS: DORM**

3400 East Walnut Street  
Colmar, PA 18915  
Phone: 215 997-1800  
Fax: -  
Web: www.dormanproducts.com

CEO: Mathias J. Barton  
CFO: Michael P. Ginnetti  
HR: -  
FYE: December 29  
Type: Public

Got parts? Dorman does. From its stock of more than 140,000 products Dorman Products is a leading supplier of automotive replacement parts (including brake parts) fasteners and service line products to the automotive aftermarket. It also provides household hardware and organization items to mass merchants. About 85% of revenue comes from parts sold under Dorman's sub-brands which include AutoGrade FirstStop and OE Solutions. Dorman sells to auto aftermarket retailers and warehouse distributors (such as AutoZone CARQUEST) as well as to parts manufacturers for resale under private labels. Dorman distributes its products in the North America Asia Europe and the Middle East.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.7%          | 751.5   | 803.0   | 859.6   | 903.2   | 973.7   |
| Net income (\$ mil.)   | 10.4%         | 90.0    | 92.3    | 106.0   | 106.6   | 133.6   |
| Market value (\$ mil.) | 16.0%         | 1,612.6 | 1,619.9 | 2,411.3 | 2,017.9 | 2,916.0 |
| Employees              | 7.3%          | 1,785   | 1,846   | 1,860   | 2,061   | 2,370   |

**DORSEY & WHITNEY LLP**

50 S. 6th St. Ste. 1500  
Minneapolis MN 55402-1498  
Phone: 612-340-2600  
Fax: 612-340-2868  
Web: www.dorsey.com

CEO: -  
CFO: Roderick N. Dolan  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Dorsey & Whitney is more than a big fish in the land of 1000 lakes. Founded in 1912 the law firm has grown into a truly global practice with more than 600 lawyers operating in about 20 offices across the US Canada Europe and Asia. Traditionally strong in matters of mergers and acquisitions corporate finance and litigation the firm is focused on intellectual property patent and trademark issues in the international arena. It has expertise in Canadian cross-border transactions and has conducted US securities work in India China and Hong Kong.

**DOT FOODS INC.**

1 Dot Way  
Mt. Sterling IL 62353  
Phone: 217-773-4411  
Fax: 217-773-3321  
Web: www.dotfoods.com

CEO: John Tracy  
CFO: William H. Metzinger  
HR: -  
FYE: December 31  
Type: Private

You don't have to buy a lot to work with Dot. A leading foodservice redistributor Dot Foods hauls more than 60,000 dry frozen and refrigerated products from roughly 700 food industry manufacturers to customers who buy in less-than-truck-load quantities. The company also offers foodservice equipment and supplies. Dot's customer base consists of more than 3,300 distributors nationwide (including convenience store retail food and vending wholesalers as well as foodservice suppliers). The company also sells food ingredients to dairies bakeries confectioners and meat processors.

**DOT HILL SYSTEMS CORP.**
**NMS: HILL**

1351 S. Sunset Street  
Longmont, CO 80501  
Phone: 303 845-3200  
Fax: -  
Web: www.dothill.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Dot Hill Systems designs and markets RAID (redundant array of independent disks) storage devices that are used in corporate data centers and other network environments by enterprises in data-intensive industries such as financial services and telecommunications. It also makes entry-level and mid-range storage area network (SANs) and fibre channel systems and it provides storage system and data management software. Dot Hill's products are sold under the Assured brand. Most of the company's sales are made to manufacturing partners namely including Hewlett-Packard which accounts for nearly three-quarters of sales. Dot Hill has international offices in Germany Israel Japan and the UK.

|                        | Annual Growth | 12/09  | 12/10  | 12/11  | 12/12  | 12/13 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (3.1%)        | 234.4  | 252.5  | 197.5  | 194.5  | 206.6 |
| Net income (\$ mil.)   | -             | (13.6) | (13.3) | (22.0) | (15.0) | 5.1   |
| Market value (\$ mil.) | 15.4%         | 112.4  | 103.5  | 78.7   | 55.4   | 199.3 |
| Employees              | 3.4%          | 285    | 293    | 322    | 324    | 326   |

**DOUGHERTY'S PHARMACY INC**
**NBB: MYDP**

5924 Royal Lane, Suite 250  
Dallas, TX 75230  
Phone: 972 250-0945  
Fax: -

CEO: Stewart Edington  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Ascendant Solutions holds stakes in companies involved in health care retailing real estate and other sectors. It seeks out opportunities among corporate divestitures distressed or bankrupt firms and entrepreneurs looking to sell their companies. Its investments include Dallas-based specialty pharmacy Dougherty's and CRESA Partners which provides tenant representation and lease management services. Ascendant Solutions also owns stakes in Ampco Safety Tools and Dallas-area mixed-use real estate development firm Frisco Square. In 2008 Ascendant Solutions sold its stake in the Medicine Man chain of pharmacies to a subsidiary of Medicine Shoppe.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.1%          | 28.5  | 41.0  | 42.8  | 40.2  | 36.1  |
| Net income (\$ mil.)   | -             | 0.5   | (0.4) | (4.9) | (2.1) | (3.5) |
| Market value (\$ mil.) | (49.2%)       | 6.0   | 5.2   | 4.7   | 3.2   | 0.4   |
| Employees              | (5.7%)        | -     | -     | -     | 105   | 99    |

**DOUGLAS DYNAMICS, INC.**
**NYS: PLOW**

7777 North 73rd Street  
Milwaukee, WI 53223  
Phone: 414 354-2310  
Fax: -  
Web: www.douglasdynamics.com

CEO: James L. Janik  
CFO: Robert McCormick  
HR: -  
FYE: December 31  
Type: Public

Let it snow Let it snow Let it snow! It's a song made to order for Douglas Dynamics. The company makes snowplows and sand-and-salt spreading equipment for light trucks. One of the biggest manufacturers in its industry the company sells its lineup under brand names Western Fisher Snowex Turfex Sweepex and Blizzard via equipment distributors. It also supplies related parts and accessories. End customers are mainly snowplowers in the business of removing snow and ice for municipalities and commercial and private owners in the Midwest East and North-east US as well as throughout Canada. Douglas traces its roots back to the 1970s.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.6%         | 303.5 | 400.4 | 416.3 | 474.9 | 524.1 |
| Net income (\$ mil.)   | 2.4%          | 40.0  | 44.2  | 39.0  | 55.3  | 43.9  |
| Market value (\$ mil.) | 13.8%         | 486.5 | 478.3 | 763.9 | 858.1 | 814.7 |
| Employees              | 13.8%         | 993   | 1,104 | 1,633 | 1,664 | 1,663 |

**DOUGLAS EMMETT INC**

NYS: DEI

1299 Ocean Avenue, Suite 1000  
Santa Monica, CA 90401  
Phone: 310 255-7700  
Fax: -  
Web: www.douglasemmett.com

CEO: Jordan L. Kaplan  
CFO: Mona Gisler  
HR: -  
FYE: December 31  
Type: Public

Office Space is more than the name of a cult movie to Douglas Emmett. The self-administered and self-managed real estate investment trust (REIT) invests in commercial real estate in Southern California and Hawaii. It owns about 50 Class A office properties (totaling 13.3 million sq. ft.) mostly in the heart of Hollywood and surrounding areas. Its office holdings account for about 85% of its total revenues. The REIT also owns nearly 2900 apartment units in tony neighborhoods of West Los Angeles and Honolulu. Douglas Emmett's portfolio includes some of the most notable addresses on the West Coast including the famed Sherman Oaks Galleria Burbank's Studio Plaza and office tower 100 Wilshire.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.1%         | 599.5   | 635.8   | 742.6   | 812.1   | 881.3   |
| Net income (\$ mil.)   | 27.0%         | 44.6    | 58.4    | 85.4    | 94.4    | 116.1   |
| Market value (\$ mil.) | 4.7%          | 4,834.1 | 5,307.3 | 6,223.1 | 6,989.0 | 5,809.4 |
| Employees              | 4.6%          | 560     | 600     | 600     | 600     | 670     |

**DOVER CORP**

NYS: DOV

3005 Highland Parkway  
Downers Grove, IL 60515  
Phone: 630 541-1540  
Fax: -  
Web: www.dovercorporation.com

CEO: William W. (Bill) Spurgeon  
CFO: Brad M. Cerepak  
HR: Cynthia Wells  
FYE: December 31  
Type: Public

Dover operates in three segments: engineered systems (products for printing and identification transportation waste handling and industrial markets); fluids (fluid handling products for retail fueling oil and gas chemical and hygienic markets); and refrigeration and food equipment (systems and products serving the commercial refrigeration and food service industries). It generates more than 45% of revenue outside the US. Dover traces its historical roots back to 1947. In mid-2018 Dover spun off its former energy segment — equipment used in the extraction and handling of oil and gas — as Apergy Corporation.

|                        | Annual Growth | 12/14    | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|---------|----------|----------|----------|
| Sales (\$ mil.)        | (2.5%)        | 7,752.7  | 6,956.3 | 6,794.3  | 7,830.4  | 6,992.1  |
| Net income (\$ mil.)   | (7.4%)        | 775.2    | 869.8   | 508.9    | 811.7    | 570.3    |
| Market value (\$ mil.) | (0.3%)        | 10,393.4 | 8,884.8 | 10,858.6 | 14,635.1 | 10,281.8 |
| Employees              | (2.9%)        | 27,000   | 26,000  | 29,000   | 29,000   | 24,000   |

**DOVER MOTORSPORTS, INC.**

NYS: DVD

1131 North DuPont Highway  
Dover, DE 19901  
Phone: 302 883-6500  
Fax: 302 672-0100  
Web: www.dovermotorsports.com

CEO: -  
CFO: Timothy Horne  
HR: Janie Libby  
FYE: December 31  
Type: Public

This company makes its money when rubber meets the pavement at its racetrack. Dover Motorsports host more several auto racing events each year at its flagship Dover International Speedway in Delaware. The track hold events sponsored by all the major US racing leagues including NASCAR the Indy Racing League and the National Hot Rod Association though stock car racing accounts for 80% of sales. Dover Motorsports and Dover Downs Gaming & Entertainment were operating as one company before being separated in a spin-off in 2002. In 2014 the company sold off its Nashville area racetrack.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.7%          | 45.7  | 46.5  | 45.9  | 46.7  | 47.0  |
| Net income (\$ mil.)   | 21.7%         | 3.1   | 5.3   | 3.8   | 8.4   | 6.9   |
| Market value (\$ mil.) | (7.9%)        | 95.4  | 85.2  | 84.1  | 71.3  | 68.7  |
| Employees              | (3.8%)        | 63    | 57    | 57    | 60    | 54    |

**DOVER SADDLERY INC**

NAS: DOVR

525 Great Road  
Littleton, MA 01460  
Phone: 978 952-8062  
Fax: -  
Web: www.doversaddlery.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Dover Saddlery is an upscale specialty retailer and direct marketer of equestrian products. The company's specialty is English-style riding gear and its selection features riding apparel tack and stable supplies as well as horse health care products. Its brand-name products include names such as Ariat Grand Prix Mountain Horse Passier and Prestige. Dover operates more than 20 retail stores mostly on the East Coast and in Texas under the Dover Saddlery and Smith Brothers banners (Western-style gear) and it also markets products on its website and in catalogs. The company was founded in 1975 by US Equestrian Team members including company directors Jim and Dave Powers.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.3%          | 76.2  | 78.2  | 80.8  | 86.0  | 93.8  |
| Net income (\$ mil.)   | 15.2%         | 0.9   | 2.0   | 1.7   | 1.6   | 1.6   |
| Market value (\$ mil.) | 24.2%         | 12.0  | 13.9  | 21.4  | 17.7  | 28.6  |
| Employees              | 8.8%          | 520   | 497   | 565   | 614   | 729   |

**DOW CHEMICAL CO.**

NYS: DOW

2030 Dow Center  
Midland, MI 48674  
Phone: 989 636-1000  
Fax: 989 638 1740  
Web: www.dow.com

CEO: James R Fitterling  
CFO: Howard Ungerleider  
HR: -  
FYE: December 31  
Type: Public

The Tao of Dow Chemical is its integrated production of plastics chemicals hydrocarbons and agrochemicals. The largest chemical company in the US and #2 worldwide behind BASF Dow also makes performance plastics (engineering plastics polyurethanes and materials) for Dow Automotive. It uses chlorine-based and hydrocarbon-based raw materials to make more than 6000 finished chemical products at 179 sites in 35 countries. The maker of Styrofoam insulation also is the world's #1 producer of chlorine and caustic soda and a top maker of ethylene dichloride and vinyl chloride monomer. Dow also owns silicone products maker Dow Corning. In late 2015 Dow agreed to merge with rival Dupont.

|                        | Annual Growth | 12/12    | 12/13    | 12/14    | 12/15    | 12/16    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (4.0%)        | 56,786.0 | 57,080.0 | 58,167.0 | 48,778.0 | 48,158.0 |
| Net income (\$ mil.)   | 38.3%         | 1,182.0  | 4,787.0  | 3,772.0  | 7,685.0  | 4,318.0  |
| Market value (\$ mil.) | 15.3%         | 39,155.2 | 53,774.3 | 55,239.8 | 62,349.1 | 69,301.0 |
| Employees              | 0.9%          | 54,000   | 53,000   | 53,000   | 49,500   | 56,000   |

**DOWLING COLLEGE**

150 IDLE HOUR BLVD  
OAKDALE, NY 11769-1999  
Phone: 631-244-3000  
Fax: -  
Web: www.dowling.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Dowling College is private but not exclusive. The college offers undergraduate and graduate educational opportunities from campuses in Oakdale Shirley and Melville New York. Dowling enrolls about 6500 students who can earn bachelors masters and doctoral degrees from four schools: Arts and Sciences the Townsend School of Business Education and Aviation. Popular degrees include business administration psychology elementary education and special education. Dowling's Aviation program includes a fleet of aircraft and offers flight simulation and air traffic control courses. Dowling College has a student/faculty ratio of 17:1.

|                        | Annual Growth | 06/07 | 06/08 | 06/09     | 06/09 | 06/10 |
|------------------------|---------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (1,491.7) | 73.6  | 78.5  |
| Net income (\$ mil.)   | 6824.8%       | -     | -     | 0.0       | (3.6) | 1.1   |
| Market value (\$ mil.) | -             | -     | -     | -         | -     | -     |
| Employees              | -             | -     | -     | -         | -     | 1,030 |

**DOYLESTOWN HOSPITAL HEALTH AND WELLNESS CENTER, INC.**

595 W STATE ST  
DOYLESTOWN, PA 189012597  
Phone: 215-345-2200  
Fax: -  
Web: www.doylestownhealth.org

CEO: James Brexler  
CFO: Dan Upton  
HR: -  
FYE: June 30  
Type: Private

It takes a village to own a hospital and Doylestown Hospital is owned by the local women's civic organization Village Improvement Association (VIA Health). Founded in 1923 the hospital serves southeastern Pennsylvania and neighboring areas of New Jersey. With some 240 beds Doylestown Hospital provides a variety of acute and tertiary medical services. Specialties include cardiac surgery cancer care (as part of the University of Pennsylvania Cancer Network) and orthopedics. Affiliated with the hospital are two Pine Run nursing and assisted-living centers. Doylestown Hospital the flagship facility of the Doylestown Health system.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/15  | 06/16 | 06/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 3.6%             | -     | 234.4 | 211.2  | 291.5 | 310.0 |
| Net income (\$ mil.)   | 14.5%            | -     | 3.5   | (37.5) | 12.0  | 10.2  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 2,853 |

**DPL INC.**
**NYSE: DPL**

1065 Woodman Dr.  
Dayton OH 45432  
Phone: 937-224-6000  
Fax: 937-259-7147  
Web: www.dplinc.com

CEO: Tom Raga  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

When it's dark in Dayton DPL turns on the lights. The holding company's main subsidiary regulated utility Dayton Power and Light (DP&L) which was established in 1911 brightens the night for more than 500,000 electricity customers in 24 counties in west central Ohio. Nonregulated subsidiary DPL Energy operates DPL's 10 power plants which produce more than 3,800 MW of primarily coal-fired generating capacity. It also sells power to energy marketing affiliate DPL Energy Resources to meet the electric requirements of its retail customers. Other activities include street lighting and financial support services. In 2011 DPL was acquired by AES in a \$4.7 billion transaction.

**DPR CONSTRUCTION, INC.**

1450 VETERANS BLVD  
REDWOOD CITY, CA 940632617  
Phone: 650-474-1450  
Fax: -  
Web: www.dpr.com

CEO: -  
CFO: Michele Leiva  
HR: -  
FYE: December 31  
Type: Private

From bio labs to wafer fabs DPR Construction runs the gamut for its high-tech and health care clients. The employee-owned firm provides general contracting and construction management services for the advanced technology/mission-critical life sciences health care higher education and corporate office markets. The construction firm specializes in developing retail stores hospitals data centers clean rooms laboratories manufacturing facilities and green buildings. Altogether DPR Construction boasts about 20 regional offices nationwide. Company head Doug Woods former CEO Peter Nosler and secretary/treasurer Ron Davidowski (the D P and R in DPR Construction) founded the firm in 1990.

|                        | Annual<br>Growth | 12/0-3 | 12/0-2 | 12/0-1 | 12/00   | 12/08   |
|------------------------|------------------|--------|--------|--------|---------|---------|
| Sales (\$ mil.)        | (0.8%)           | -      | -      | -      | 1,958.1 | 1,836.1 |
| Net income (\$ mil.)   | 13.0%            | -      | -      | -      | 25.7    | 68.5    |
| Market value (\$ mil.) | -                | -      | -      | -      | -       | -       |
| Employees              | -                | -      | -      | -      | -       | 6,500   |

**DPW HOLDINGS INC**
**ASE: DPW**

201 Shipyard Way, Suite E  
Newport Beach, CA 92663  
Phone: 949 444-5464  
Fax: -  
Web: www.dpwholdings.com

CEO: Amos Kohn  
CFO: William B Horne  
HR: -  
FYE: December 31  
Type: Public

Digital Power is a real switch hitter. The company makes power supplies such as AC/DC switchers and DC/DC converters for OEMs in the industrial medical military and telecommunications markets. Its products protect electronic components and circuits from power surges while converting a single input voltage into different output voltages. Most of Digital Power's products which can be easily modified to meet the specific needs of its 400 customers are made by subcontractors in China and Mexico. UK-based subsidiary Digital Power Limited doing business as Gresham Power Electronics makes AC/DC power supplies uninterruptible power supplies and power inverters; it accounts for more than half of sales.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 31.7%            | 9.0   | 7.8   | 7.6   | 10.2   | 27.2   |
| Net income (\$ mil.)   | -                | (0.7) | (1.1) | (1.1) | (10.6) | (32.2) |
| Market value (\$ mil.) | -                | 0.1   | 0.1   | 0.1   | 0.3    | 0.0    |
| Employees              | 75.7%            | 26    | 26    | 26    | 77     | 248    |

**DRAKE UNIVERSITY**

2507 UNIVERSITY AVE  
DES MOINES, IA 503114505  
Phone: 515-271-2011  
Fax: -  
Web: www.drake.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

You won't find duck duck goose as part of the curriculum at Drake University. The Des Moines Iowa school provides undergraduate and graduate education programs for some 5,500 students through its six colleges and schools: arts and sciences business and public administration education journalism and mass communications law and pharmacy and health sciences. It has a 15:1 student-to-faculty ratio. A private school Drake University was founded in 1881 with seed money from General Francis Marion Drake a Civil War general and former Iowa governor banker railroad builder and attorney. Drake University also hosts the Drake Relays one of the largest track and field events in the US.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.4%)           | -     | 196.9 | 224.6 | 140.5 | 144.5 |
| Net income (\$ mil.)   | 1.1%             | -     | 8.9   | 31.2  | 27.6  | 9.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 830   |

**DREAMS INC.**
**NYSE AMEX: DRJ**

2 S. University Dr. Ste. 325  
Plantation FL 33324  
Phone: 954-377-0002  
Fax: 954-475-8785  
Web: www.fanaticsinc.com/

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Talk about a dream team: Troy Aikman Emmitt Smith Randy Moss and Jerry Rice; these sports heroes mean money to Dreams. It owns and operates about 15 US stores under the Field of Dreams and FansEdge banners as well as about five franchised stores. The stores network sells signed balls jerseys photos plaques and other collectibles which it licenses from the NFL MLB NHL NBA NCAA and NASCAR. It also reaches shoppers via the FansEdge catalog and online at FansEdge.com and ProSportsMemorabilia.com. The company's Mounted Memories makes and distributes sports memorabilia; its Greene Organization handles special appearances endorsements and other off-field activities for athletes. It's owned by Fanatics.

**DREAMWORKS ANIMATION SKG INC**

NMS: DWA

1000 Flower Street  
Glendale, CA 91201  
Phone: 818 695-5000  
Fax: -  
Web: www.dreamworksanimation.com

CEO: Jeffrey Katzenberg  
CFO: Fazal Merchant  
HR: -  
FYE: December 31  
Type: Public

While live action isn't a nightmare for DreamWorks Animation SKG this company definitely prefers CGI. DreamWorks Animation has produced more than 30 computer-animated family-friendly features — including high-earning hits such as Shrek the Third Shrek 2 and Madagascar. (Its Shrek 2 is one of the highest grossing films of all time at the domestic box office.) The studio's movies are distributed and marketed by Twentieth Century Fox. DreamWorks Animation earns most of its revenues from distributing its films in theaters and ancillary markets such as home entertainment and cable and broadcast TV. In 2004 former parent DreamWorks spun off DreamWorks Animation as a separate company.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.4%)        | 784.8   | 706.0   | 749.8   | 706.9   | 684.6   |
| Net income (\$ mil.)   | -             | 170.6   | 86.8    | (36.4)  | 55.1    | (309.6) |
| Market value (\$ mil.) | (6.7%)        | 2,524.8 | 1,421.7 | 1,419.6 | 3,041.4 | 1,913.1 |
| Employees              | 6.5%          | 2,100   | 2,100   | 2,400   | 2,200   | 2,700   |

**DRESSER-RAND GROUP INC.**

NYSE: DRC

10205 Westheimer Rd. West8 Tower Ste. 1000  
Houston TX 77042  
Phone: 713-354-6100  
Fax: 713-354-6110  
Web: www.dresser-rand.com

CEO: Paulo Ruiz Sternadt  
CFO: Heribert Stumpf  
HR: -  
FYE: December 31  
Type: Public

Dresser-Rand is going in circles but that's a good thing. The company is a leading maker of industrial rotating equipment that includes steam and gas turbines centrifugal and reciprocating compressors hot gas expanders and control systems. It makes new and replacement units and offers aftermarket repair and upgrades for its own and third-party products. Dresser-Rand serves customers in the oil and gas power and chemical and petrochemical markets through 12 manufacturing and nearly 40 service facilities in about 30 countries. More than 80% of its sales come from energy infrastructure and oilfield projects. Chevron BP Royal Dutch Shell Exxon Mobil and Dow Chemical are among its blue-chip customers.

**DREW UNIVERSITY**

36 MADISON AVE  
MADISON, NJ 079401434  
Phone: 973-408-3000  
Fax: -  
Web: www.drewrangers.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Drew University draws interest with its seminary. The school is a liberal arts college that offers both graduate school and as many as 30 undergraduate degrees including master's and Ph.D. studies in religion from the Drew Theological School. It's the home of the Caspersen School of Graduate Studies. The educational institution's campus is located in Madison New Jersey on 186 wooded acres in the foothills of northern New Jersey. The school boasts an enrollment of about 2370 students and has NCAA Division III teams playing as the Drew Rangers. With more than 150 faculty members of which 98% hold terminal degrees Drew University boasts a student/faculty ratio of 10:1 and an average class size of 17.

|                        | Annual Growth | 06/08 | 06/09 | 06/14 | 06/15 | 06/16  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 3.8%          | -     | 55.5  | 120.1 | 128.2 | 72.2   |
| Net income (\$ mil.)   | -             | -     | 0.0   | (0.8) | 5.9   | (28.5) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 550    |

**DREXEL UNIVERSITY**

3141 CHESTNUT ST  
PHILADELPHIA, PA 191042875  
Phone: 215-895-2000  
Fax: -  
Web: www.drexel.edu

CEO: -  
CFO: Thomas J Elzey  
HR: -  
FYE: June 30  
Type: Private

Drexel doesn't want to train its dragons but to educate them in a wide range of disciplines. Drexel University (home of the Drexel Dragons) is a private coeducational institution of higher learning with an enrollment of more than 24200 undergraduate and graduate students and a student-teacher ratio of about 9:1. It operates more than a dozen schools and colleges in the US; the Drexel University College of Medicine is the one of the country's largest private medical schools. Drexel runs a mandatory co-operative education program that helps students gain real-world experience while supplying local employers with trained workers. Philadelphia financier and philanthropist Anthony Drexel founded the university in 1891.

|                        | Annual Growth | 12/07 | 12/08* | 06/11 | 06/12 | 06/17 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0    | 897.0 | 910.8 | 985.3 |
| Net income (\$ mil.)   | -             | -     | 0.0    | 166.4 | 34.4  | 34.8  |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 2,868 |

\*Fiscal year change

**DRI CORPORATION**

NASDAQ: TBUS

13760 Noel Rd. Ste. 830  
Dallas TX 75240  
Phone: 214-378-8992  
Fax: 214-378-8437  
Web: www.digrec.com

CEO: David L Turney  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

DRI drives transportation technology. The company designs automatic voice announcement systems and electronic destination signs for mass transit operators as well as vehicle location systems. Its Talking Bus announcement systems broadcast stops and transfer information for buses subways trains and other private and commercial vehicles. DRI also makes electronic destination signs that display transit information for buses. The company counts vehicle makers transit operators and state and local governments among its customers. It operates through subsidiaries in the US (Digital Recorders TwinVision) and abroad (Mobitec). DRI filed for chapter 11 bankruptcy in 2012 and is looking for a buyer for its assets.

**DRIL-QUIP INC**

NYS: DRQ

6401 N. Eldridge Parkway  
Houston, TX 77041  
Phone: 713 939-7711  
Fax: 713 939-8063  
Web: www.dril-quip.com

CEO: Blake T. DeBerry  
CFO: Jerry M. Brooks  
HR: Clair Harley  
FYE: December 31  
Type: Public

Dril-Quip equips the folks who operate the expensive drills — the global deepwater oil and gas industry. The company specializes in deepwater harsh-environment and/or severe-condition equipment. Its products include drilling and production riser systems subsea and surface wellheads and production trees mudline hanger systems (which support the weight of each casing string at the mudline) and specialty connectors and pipe. Dril-Quip's offshore rig equipment includes drilling and completion riser systems wellhead connectors and diverters. The company also provides reconditioning tool rental and technical advisory services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (19.8%)       | 931.0   | 844.3   | 538.7   | 455.5   | 384.6   |
| Net income (\$ mil.)   | -             | 208.7   | 192.0   | 93.2    | (100.6) | (95.7)  |
| Market value (\$ mil.) | (20.9%)       | 2,782.5 | 2,147.9 | 2,177.7 | 1,729.8 | 1,089.0 |
| Employees              | (8.3%)        | 2,720   | 2,319   | 2,355   | 2,019   | 1,926   |

**DRIVE SHACK INC**
**NYS: DS**

218 W. 18th Street, 3rd Floor  
New York, NY 10011  
Phone: 646 585-5591  
Fax: -  
Web: www.newcastleinv.com

CEO: Kenneth A May  
CFO: David M Hammarley  
HR: -  
FYE: December 31  
Type: Public

Drive Shack (formerly Newcastle Investment) owns and operates golf- and leisure-related assets. Its portfolio includes some 80 public private and managed golf properties in 13 states. The company is also developing a line of entertainment facilities that combine technology-enhanced golf and dining. Drive Shack is managed by Fortress Investment Group which also owns a minority stake in the company. Newcastle transformed from a real estate investment trust (REIT) to a C-Corporation in 2017; now named Drive Shack it still holds a portfolio of real estate securities primarily Fannie Mae- or Freddie Mac-backed assets. .

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (6.9%)           | 419.2 | 391.7 | 298.9 | 292.6  | 314.4  |
| Net income (\$ mil.)   | -                | 33.2  | 21.8  | 77.1  | (42.2) | (38.7) |
| Market value (\$ mil.) | (3.3%)           | 301.0 | 273.5 | 252.0 | 370.7  | 262.7  |
| Employees              | (3.9%)           | 4,600 | 4,400 | 4,700 | 4,400  | 3,923  |

**DRIVETIME AUTOMOTIVE GROUP, INC.**

1720 W RIO SALADO PKWY  
TEMPE, AZ 852816590  
Phone: 602-852-6600  
Fax: -  
Web: www.drrichschuttler.com

CEO: -  
CFO: Kurt Wood  
HR: -  
FYE: December 31  
Type: Private

In this story the ugly duckling changes into DriveTime Automotive Group. Formerly known as Ugly Duckling the company is a used-car dealership chain that primarily targets low-income customers and those with less-than-stellar credit. To cater to subprime clients it's a "buy here-pay here" dealer meaning it finances and services car loans rather than using outside lenders. DriveTime operates more than 125 dealerships in 50 US metropolitan areas in 24 mostly southern and western states. The company provides customers with a comprehensive end-to-end solution for their automotive needs including the sale financing and maintenance of their vehicle.

|                        | Annual<br>Growth | 12/12 | 12/13   | 12/14 | 12/15   | 12/17   |
|------------------------|------------------|-------|---------|-------|---------|---------|
| Sales (\$ mil.)        | 23.6%            | -     | 1,400.9 | -     | 2,372.2 | 3,267.1 |
| Net income (\$ mil.)   | -                | -     | 29.8    | -     | 32.2    | (16.7)  |
| Market value (\$ mil.) | -                | -     | -       | -     | -       | -       |
| Employees              | -                | -     | -       | -     | -       | 3,165   |

**DROPCAR INC**
**NAS: DCAR**

1412 Broadway, Suite 2105  
New York, NY 10018  
Phone: 646 342-1595  
Fax: -  
Web: www.wpcs.com

CEO: Spencer Richardson  
CFO: Mark Corrao  
HR: -  
FYE: December 31  
Type: Public

WPCS International provides the engineering behind communications networks. Through subsidiaries the company designs and installs broadband wireless video security systems and specialty communications systems. Services include product integration fiber-optic cabling project management and technical support. The company also provides engineering services to support wireless networks. Its specialty communication systems division offers support for telematics and telemetry systems as well as networks designed for asset tracking. WPCS serves the enterprise government and education sectors. Clients have included Amtrak the Jacksonville Jaguars and Wake Forest University Baptist Medical Center.

|                        | Annual<br>Growth | 04/14  | 04/15 | 04/16 | 04/17* | 12/18  |
|------------------------|------------------|--------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (26.9%)          | 21.3   | 24.4  | 14.6  | 16.7   | 6.1    |
| Net income (\$ mil.)   | -                | (11.1) | (8.8) | (2.8) | (1.2)  | (18.7) |
| Market value (\$ mil.) | (35.2%)          | 1.7    | 4.7   | 2.2   | 2.2    | 0.3    |
| Employees              | (21.1%)          | 240    | 68    | 72    | 77     | 93     |

\*Fiscal year change

**DRUGSTORE.COM INC.**

411 108th Ave. NE Ste. 1400  
Bellevue WA 98004  
Phone: 425-372-3200  
Fax: 425-372-3800  
Web: www.drugstore.com

CEO: -  
CFO: Eleuth RE Du Pont  
HR: -  
FYE: August 31  
Type: Subsidiary

drugstore.com hopes it has the right Rx for e-commerce success. The e-tailer sells some 60000 name-brand and private-label health and beauty items personal care products household goods and over-the-counter (OTC) drugs through its website and by telephone. A partnership with GNC Corporation allows drugstore.com to offer the retailer's vitamins and wellness products online. It also sells high-end cosmetics and skin care items through its Beauty.com unit. The company markets contact lenses through its Vision Direct subsidiary and customized nutritional supplement programs through its Custom Nutrition Services subsidiary. In 2011 behemoth retailer Walgreen bought drugstore.com in a deal valued at \$410 million.

**DSC LOGISTICS INC.**

1750 S. Wolf Rd.  
Des Plaines IL 60018  
Phone: 800-372-1960  
Fax: 847-390-7276  
Web: www.dscllogistics.com

CEO: -  
CFO: David Copeland  
HR: -  
FYE: December 31  
Type: Private

DSC Logistics knows the ABCs of supply chain management. The third-party logistics company manages services such as warehousing transportation and packaging for its customers; it also offers logistics consulting services. DSC maintains a network of logistics centers spread throughout the US. Customers have included Georgia-Pacific Heinz Kimberly-Clark and Wal-Mart. DSC founder Jim McIlrath the father of CEO Ann Drake started the company as Dry Storage Corporation in 1960 after a former boss refused to offer dry storage along with refrigerated storage services.

**DSP GROUP, INC.**
**NMS: DSPG**

2055 Gateway Place, Suite 480  
San Jose, CA 95110  
Phone: 408 986-4300  
Fax: -

CEO: Ofer Elyakim  
CFO: Dror Levy  
HR: -  
FYE: December 31  
Type: Public

DSP Group loves the sound of its own voice ... chips. The company's name derives from the digital signal processors (DSPs) and related speech compression software it develops that convert speech and other audio data into digital values for cordless telephones wireless phones answering devices PCs and other consumer electronics. Top customers include landline makers VTech Panasonic Uniden and CCT Telecom. More than 80% of the company's sales are to customers in Asia.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.8%)           | 143.0 | 144.3 | 137.9 | 124.8 | 117.4 |
| Net income (\$ mil.)   | -                | 3.6   | 1.6   | 4.8   | (3.0) | (2.0) |
| Market value (\$ mil.) | 0.8%             | 242.0 | 210.2 | 290.6 | 278.3 | 249.4 |
| Employees              | 0.6%             | 312   | 314   | 333   | 328   | 320   |



## DTE ELECTRIC COMPANY

One Energy Plaza  
Detroit, MI 48226-1279  
Phone: 313 235-4000  
Fax: -  
Web: www.dteenergy.com

CEO: -  
CFO: Peter B Oleksiak  
HR: -  
FYE: December 31  
Type: Public

Ford Motors is not the only powerhouse operating in Detroit — DTE Electric is another. The utility (formerly known as Detroit Edison) generates and distributes electricity to 2.2 million customers in Michigan mainly around Detroit with expansion north to Lake Huron and east to Ann Arbor. The company a unit of regional power player DTE Energy has more than 11000 MW of generating capacity from its interests in primarily fossil-fueled nuclear and hydroelectric power plants. It operates more than 46000 circuit miles of distribution lines and owns and operates more than 670 distribution substations.

|                        | Annual Growth | 12/15   | 12/16   | 12/17   | 12/18   | 12/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.6%          | 4,900.0 | 5,225.0 | 5,102.0 | 5,298.0 | 5,224.0 |
| Net income (\$ mil.)   | 7.1%          | 544.0   | 622.0   | 601.0   | 664.0   | 716.0   |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | 2.2%          | 4,500   | 4,600   | 4,700   | 4,900   | 4,900   |

## DTE ENERGY CO

NYS: DTE

One Energy Plaza  
Detroit, MI 48226-1279  
Phone: 313 235-4000  
Fax: -  
Web: www.dteenergy.com

CEO: Gerard M. Anderson  
CFO: Peter B. Oleksiak  
HR: -  
FYE: December 31  
Type: Public

DTE Energy provides Detroit with a reliable spark. The holding company's main subsidiary DTE Electric (formerly Detroit Edison) distributes electricity to some 2.2 million customers in southeastern Michigan. The utility's power plants have a generating capacity of more than 11600 MW. The company's DTE Gas unit distributes natural gas to 1.3 million customers throughout Michigan. DTE Energy runs non-regulated businesses in gas storage & pipelines power & industrial operations and energy trading which together have a presence in more than 15 US states.

|                        | Annual Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 5.2%          | 10,337.0 | 10,630.0 | 12,607.0 | 14,212.0 | 12,669.0 |
| Net income (\$ mil.)   | 12.6%         | 727.0    | 868.0    | 1,134.0  | 1,120.0  | 1,169.0  |
| Market value (\$ mil.) | 12.8%         | 15,413.2 | 18,934.5 | 21,039.1 | 21,200.6 | 24,962.1 |
| Employees              | 1.7%          | 10,000   | 10,000   | 10,200   | 10,600   | 10,700   |

## DTS INC

NMS: DTSI

5220 Las Virgenes Road  
Calabasas, CA 91302  
Phone: 818 436-1000  
Fax: -  
Web: www.dts.com

CEO: Jon E Kirchner  
CFO: Melvin L Flanigan  
HR: -  
FYE: December 31  
Type: Public

DTS (formerly Digital Theater Systems) surrounds movie lovers with sound. The company's multi-channel audio systems are used in consumer electronic devices such as audio/video receivers DVD and Blu-ray HD players PCs car audio products video game consoles and home theater systems. DTS has licensing agreements with major consumer electronics manufacturers (Sony Samsung and Philips). It also provides DTS-encoded soundtracks in movies TV shows and music content. The firm was founded in 1990 as Digital Theater Systems by scientist Terry Beard. It received initial funding from Universal Pictures in 1993 and used that relationship to debut its audio system in the soundtrack to Universal's Jurassic Park.

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 13.4%         | 87.1  | 96.9  | 100.6  | 125.1 | 143.9 |
| Net income (\$ mil.)   | 14.1%         | 16.0  | 18.3  | (15.9) | 15.8  | 27.1  |
| Market value (\$ mil.) | (11.0%)       | 852.1 | 473.2 | 290.1  | 415.4 | 534.2 |
| Employees              | 13.0%         | 228   | 258   | 369    | 373   | 372   |

## DUCKS UNLIMITED, INC.

1 WATERFOWL WAY  
MEMPHIS, TN 381202351  
Phone: 901-758-3825  
Fax: -  
Web: www.ducks.org

CEO: Dale Hall  
CFO: Randy L Graves  
HR: -  
FYE: June 30  
Type: Private

If it walks like a duck and talks like a duck ... Ducks Unlimited wants to protect its habitat. The not-for-profit group works to conserve manage and restore wetlands and other waterfowl habitat through projects across North America and in more than 10 South American countries. With some 13 million acres under its care DU's efforts are aimed at ducks but also benefit more than 900 other wildlife species. Most of the organization's members and volunteers are sport hunters and DU puts out a magazine cable TV show and daily radio show for them. It also offers training in hunter ethics firearm safety and conservation and programs for children. DU was founded in 1937 and has more than 691000 members.

|                        | Annual Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.5%         | -     | -     | -     | 178.4 | 209.6 |
| Net income (\$ mil.)   | 307.2%        | -     | -     | -     | 5.7   | 23.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 500   |

## DUCOMMUN INC.

NYS: DCO

200 Sandpointe Avenue, Suite 700  
Santa Ana, CA 92707-5759  
Phone: 657 335-3665  
Fax: -  
Web: www.ducommun.com

CEO: Stephen G. Oswald  
CFO: Douglas L. Groves  
HR: -  
FYE: December 31  
Type: Public

Too common? Not at all. Ducommun designs and makes aerostructures and electromechanical components for commercial and military aircraft as well as for missile and space programs. Structural Systems engineers and manufactures structures and assemblies such as aircraft wing spoilers and helicopter blades using aluminum composites and titanium. Electronic Systems makes electromechanical components such as switch assemblies actuators keyboard panels and avionics racks. Products for military and space applications account for almost 40% of its sales each year.

|                        | Annual Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (4.0%)        | 742.0 | 666.0  | 550.6 | 558.2 | 629.3 |
| Net income (\$ mil.)   | (17.9%)       | 19.9  | (73.3) | 25.3  | 20.1  | 9.0   |
| Market value (\$ mil.) | 9.5%          | 288.6 | 185.2  | 291.8 | 324.8 | 414.7 |
| Employees              | (4.7%)        | 3,150 | 2,900  | 2,700 | 2,600 | 2,600 |

## DUCOMMUN LABARGE TECHNOLOGIES

9900 Clayton Rd.  
St. Louis MO 63124  
Phone: 314-997-0800  
Fax: 314-812-9438  
Web: www.ducommun.com/dti

CEO: -  
CFO: Joseph Bellino  
HR: -  
FYE: December 31  
Type: Subsidiary

Contract manufacturer Ducommun LaBarge Technologies (formerly LaBarge Inc.) designs and produces complex electronics and interconnect systems able to withstand the physical extremes of combat space sea and inner earth. Its printed circuit boards cables electronic assemblies and other products are used for such applications as military communication systems commercial aircraft satellites medical equipment airport security glass container fabrication systems and oil drilling equipment. Customers have included Owens-Illinois and Raytheon. Ducommun acquired LaBarge for \$340 million in 2011 to expand its manufacturing capabilities. LaBarge was combined with Ducommun's technologies subsidiary and renamed.

**DUKE ENERGY CORP**
**NYS: DUK**

550 South Tryon Street  
Charlotte, NC 28202-1803  
Phone: 704 382-3853  
Fax: -  
Web: www.duke-energy.com

CEO: Lynn J. Good  
CFO: Steven K. Young  
HR: Melissa H. Anderson  
FYE: December 31  
Type: Public

Duke Energy is one of the top electric power holding companies in the US serving about 7.7 million retail customers in six US states covering some 95000 square miles of service area in the Southeast and Midwest. Its substantial coal nuclear and natural gas assets generate around 50000 MW of electricity. The company also serves about 1.6 million natural gas customers through 60000 miles of pipelines. Duke Energy's rate-regulated utilities serve customers in the Carolinas Florida Ohio Indiana and Kentucky. The company also owns some renewable energy assets like wind and solar farms.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.6%             | 23,925.0 | 23,459.0 | 22,743.0 | 23,565.0 | 24,521.0 |
| Net income (\$ mil.)   | 9.1%             | 1,883.0  | 2,816.0  | 2,152.0  | 3,059.0  | 2,666.0  |
| Market value (\$ mil.) | 0.8%             | 60,733.6 | 51,900.5 | 56,429.7 | 61,148.0 | 62,740.1 |
| Employees              | 1.5%             | 28,344   | 29,188   | 28,798   | 29,060   | 30,083   |

**DUKE ENERGY FLORIDA LLC**
**NL:**

526 South Church Street, 299 First Avenue North  
St. Petersburg, FL 33701  
Phone: 704 382-3853  
Fax: -

CEO: Lynn J. Good  
CFO: Steven K. Young  
HR: -  
FYE: December 31  
Type: Public

Sometimes the sunshine state just isn't bright enough and that's when Florida Power (doing business as Progress Energy Florida) really shines. The utility transmits and distributes electricity to 1.6 million customers and oversees 10025 MW of generating capacity from interests in 14 nuclear and coal- oil- and gas-fired power plants. Additionally Florida Power purchases about 20% of the energy it provides. Florida Power operates 5100 miles of transmission lines and 52000 miles of overhead and 18700 miles of underground distribution cable. It also has 500 electric substations. A subsidiary of holding company Duke Energy the company also sells wholesale power to other utilities and marketers.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.2%             | 4,975.0 | 4,977.0 | 4,568.0 | 4,646.0 | 5,021.0 |
| Net income (\$ mil.)   | 0.3%             | 548.0   | 599.0   | 551.0   | 712.0   | 554.0   |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | -                | -       | -       | -       | -       | -       |

**DUKE ENERGY INDIANA, INC.**

1000 East Main Street  
Plainfield, IN 46168  
Phone: 704 382-3853  
Fax: -  
Web: www.duke-energy.com

CEO: Lynn J. Good  
CFO: Steven K. Young  
HR: -  
FYE: December 31  
Type: Public

Duke Energy Indiana helps to light up the Hoosier state. Indiana's largest utility Duke Energy subsidiary Duke Energy Indiana transmits and distributes electricity to 69 of the state's 92 counties (approximately 790000 customers). The utility also owns power plants (about 7000 MW of primarily fossil-fueled capacity) which are operated by its parent's merchant energy division. Duke Energy Indiana's service area covers about 22000 sq. miles with an estimated population of 2.4 million. The company operates about 31000 miles of distribution lines and a 5400-mile transmission system.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.9%)           | 3,175.0 | 2,890.0 | 2,958.0 | 3,047.0 | 3,059.0 |
| Net income (\$ mil.)   | 2.3%             | 359.0   | 316.0   | 381.0   | 354.0   | 393.0   |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | -                | -       | -       | -       | -       | -       |

**DUKE REALTY CORP**
**NYS: DRE**

600 East 96th Street, Suite 100  
Indianapolis, IN 46240  
Phone: 317 808-6000  
Fax: -  
Web: www.dukerealty.com

CEO: Dennis D. Oklak  
CFO: Mark A. Denien  
HR: Laura Sylak  
FYE: December 31  
Type: Public

Duke Realty is a self-managed and self-administered real estate investment trust (REIT). It owns and develops industrial properties primarily in major cities that are key logistics markets. In addition to about 510 properties totaling some 150 million sq. ft. of rentable space the company owns some 1300 acres of undeveloped land with options to acquire more. The REIT leases its properties to a variety of tenants including e-commerce government services manufacturing retail wholesale and distribution firms. Duke's service operations include construction and development asset and property management and leasing. The company was founded in 1972.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.0%)           | 1,164.7 | 949.4   | 902.2   | 780.9   | 947.9   |
| Net income (\$ mil.)   | 12.0%            | 243.6   | 615.3   | 312.1   | 1,634.4 | 383.7   |
| Market value (\$ mil.) | 6.4%             | 7,248.8 | 7,543.0 | 9,531.1 | 9,764.3 | 9,294.2 |
| Employees              | (14.5%)          | 750     | 500     | 500     | 400     | 400     |

**DUKE UNIVERSITY**

2200 W MAIN ST STE 710  
DURHAM, NC 277054677  
Phone: 919-684-8111  
Fax: -  
Web: www.duke.edu

CEO: A. Eugene Washington  
CFO: Kenneth Morris  
HR: -  
FYE: June 30  
Type: Private

Duke University is home to some 15000 Blue Devils who attend undergraduate- and graduate-level classes in 10 schools and colleges. Trinity College of Art and Sciences the Fuqua School of Business and the Pratt School of Engineering are among the most well known. Duke's law and medical schools are also highly regarded nationwide. The private institution boasts a student-teacher ratio of 8:1. Programs include arts and sciences engineering nursing allied health and public policy as well as schools in business divinity environment law medicine and nursing. Founded in 1838 as Trinity College Duke took its present name in 1924 after American Tobacco Co. magnate James Duke established the Duke Endowment.

|                        | Annual<br>Growth | 06/02 | 06/03 | 06/04   | 06/05   | 06/12   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 6.4%             | -     | -     | 2,806.8 | 1,832.9 | 4,611.9 |
| Net income (\$ mil.)   | -                | -     | -     | 679.7   | 246.9   | (508.0) |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 3,400   |

**DUKE UNIVERSITY HEALTH SYSTEM, INC.**

2301 ERWIN RD  
DURHAM, NC 277054699  
Phone: 919-684-8111  
Fax: -  
Web: www.duke.edu

CEO: A. Eugene Washington  
CFO: Kenneth C. Morris  
HR: -  
FYE: June 30  
Type: Private

More than a campus infirmary the Duke University Health System operates the Duke University Hospital and other medical educational and research facilities on the Duke University grounds. Duke University Hospital has about 960 acute pediatric and psychiatric patient beds and specializes in trauma care diagnostics and cardiac and endoscopic surgeries. The health system also operates two community hospitals — Duke Regional Hospital (370 beds) and Duke Raleigh Hospital (186 beds) — as well as other area health clinics. Duke University Health System's facilities provide primary and specialty care home and hospice care clinical research physician and nurse training and public education programs.

|                        | Annual<br>Growth | 06/08 | 06/09   | 06/13   | 06/16   | 06/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.3%             | -     | 2,070.9 | 2,539.0 | 3,160.3 | 3,597.9 |
| Net income (\$ mil.)   | 14.8%            | -     | 198.8   | 516.8   | (788.0) | 688.1   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 2,400   |

**DUN & BRADSTREET CORP (DE)**

NYS: DNB

103 JFK Parkway  
Short Hills, NJ 07078  
Phone: 973 921-5500  
Fax: -  
Web: www.dnb.com

CEO: Anthony Jabbour  
CFO: Bryan Hipsher  
HR: -  
FYE: December 31  
Type: Public

The Dun & Bradstreet Corporation is one of the world's leading suppliers of business information and research. Its global database contains commercial data on more than 265 million companies and it holds the world's largest volume of business-credit information. The company mines its data to create software products web-based applications and marketing information and purchasing-support services for its customers. Its data and content can be integrated into clients' systems workflows and apps. The company's operations are split into two main segments: risk management and sales and marketing solutions. Dun & Bradstreet is the publisher of this profile.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.6%          | 1,663.0 | 1,655.2 | 1,681.8 | 1,637.1 | 1,703.7 |
| Net income (\$ mil.)   | (24.2%)       | 295.5   | 258.5   | 294.4   | 168.8   | 97.4    |
| Market value (\$ mil.) | 11.4%         | 2,894.3 | 4,517.2 | 4,451.3 | 3,824.6 | 4,464.6 |
| Employees              | 1.1%          | 4,600   | 4,600   | 4,900   | 5,000   | 4,800   |

**DUNCAN ENERGY PARTNERS L.P.**

1100 Louisiana St. 10th Fl.  
Houston TX 77002  
Phone: 713-381-6500  
Fax: 713-381-6668  
Web: www.deplp.com

CEO: W Randall Fowler  
CFO: Bryan F Bulawa  
HR: -  
FYE: December 31  
Type: Subsidiary

Duncan Energy Partners (DEP) went deep and wide to make its money. The mid-stream operator a former spinoff from Enterprise Products Partners found stored and transported natural gas and other petrochemicals. Its operations included Mont Belvieu Caverns (with a 100-million-barrel capacity) the 1000-mile-long Acadian Gas pipeline in Louisiana propylene pipelines between Texas and Louisiana and a 297-mile-long intrastate natural gas liquids (NGLs) pipeline. It owned stakes in 9430 miles of natural gas pipelines and more than 1480 miles of NGL pipelines. Reconsolidating to boost its market share in 2011 Enterprise Products Partners bought the 40% of DEP it did not own for \$2.4 billion.

**DUNCAN EQUIPMENT COMPANY**

3450 S MACARTHUR BLVD  
OKLAHOMA CITY, OK 73179-7638  
Phone: 405-688-2300  
Fax: -  
Web: www.blackhawkid.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Industrial companies run on Dunkin' — Duncan Equipment that is. Doing business as Duncan Industrial Solutions the company supplies its industrial customers with a slew of maintenance repair and overhaul (MRO) tools. Duncan distributes name brand process equipment pumps electronic and cutting tools power transmission equipment safety supplies and material handling supplies. It also offers bar coding supply chain and inventory management services as well as safety compliance and product training. Duncan has offices in Oklahoma Texas and through Atlantic Tool Systems (ATS) New Jersey. Founded in 1948 the company is owned by BlackHawk Industrial Distribution and Brazos Private Equity.

|                        | Annual Growth | 12/03 | 12/04 | 12/05   | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (895.4) | 74.6  | 77.8  |
| Net income (\$ mil.)   | 23676.1%      | -     | -     | 0.0     | 13.9  | 2.4   |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 170   |

**DUNDEE PRECIOUS METALS INC**

TSX: DPM

1 Adelaide Street East, Suite 500, P.O. Box 195  
Toronto, Ontario M5C 2V9  
Phone: 416 365-5191  
Fax: 416 365-9080  
Web: www.dundeeprecious.com

CEO: Rick Howes  
CFO: Hume Kyle  
HR: -  
FYE: December 31  
Type: Public

Dundee Precious Metals is a Canadian gold mining company. It has two gold assets in Bulgaria—Chelopech a producing gold copper and silver mine; and Krumovgrad a recently operational gold project. The company also has a concentrate processing facility in Namibia the Tsumeb smelter.

|                        | Annual Growth | 12/14  | 12/15  | 12/16   | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|---------|-------|-------|
| Sales (\$ mil.)        | 3.9%          | 324.0  | 260.1  | 279.5   | 348.8 | 377.1 |
| Net income (\$ mil.)   | -             | (58.9) | (47.0) | (151.6) | 0.2   | 37.2  |
| Market value (\$ mil.) | 2.9%          | 416.0  | 158.4  | 294.8   | 425.4 | 466.2 |
| Employees              | -             | -      | -      | -       | -     | -     |

**DUNE ENERGY, INC.**

NBB: DUNR

811 Louisiana Street, Suite 2300  
Houston, TX 77002  
Phone: 713 229-6300  
Fax: -  
Web: www.duneenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Like sand piling up in a windblown sand dune Dune Energy is looking to pile up profits from its Texas and Louisiana oil and gas properties. The oil and gas exploration and production independent has leases on 100000 gross acres across 23 producing oil and natural gas fields along the Texas and Louisiana Gulf Coast. In 2008 Dune Energy reported proved reserves of 8.2 million barrels of oil and 83.8 billion cu. ft. of natural gas. It has a more than two-year current drilling inventory for its properties along the Gulf Coast. Swiss bank UBS owns 35% of the company; Russian gas company ITERA's Tierra Holdings BV unit 33%.

|                        | Annual Growth | 12/09  | 12/10  | 12/11  | 12/12 | 12/13  |
|------------------------|---------------|--------|--------|--------|-------|--------|
| Sales (\$ mil.)        | (3.8%)        | 64.9   | 64.2   | 62.9   | 52.1  | 55.5   |
| Net income (\$ mil.)   | -             | (59.1) | (75.5) | (60.4) | (7.9) | (47.0) |
| Market value (\$ mil.) | 55.0%         | 16.3   | 29.0   | 2.0    | 112.4 | 94.2   |
| Employees              | (8.3%)        | 48     | 38     | 34     | 32    | 34     |

**DUNKIN' BRANDS GROUP INC**

NMS: DNKN

130 Royall Street  
Canton, MA 02021  
Phone: 781 737-3000  
Fax: -  
Web: www.dunkinbrands.com

CEO: Nigel Travis  
CFO: Kate Jaspon  
HR: -  
FYE: December 29  
Type: Public

Dunkin' Brands Group is a leading quick service restaurant franchisor operating both the Dunkin' and Baskin-Robbins chains with more than 20900 locations in about 60 countries. Dunkin' is the world's leading donut chain boasting nearly 13000 units in about 45 countries (including approximately 3500 in the US). Baskin-Robbins is a top ice cream and frozen snacks outlet with more than 8000 locations in about 55 countries (some 2600 in the US). Having divested all its company-operated restaurants Dunkin' Brands counts royalty income and franchise fees as a key revenue source. The company ropped the "Donuts" from its name in 2019. It was founded in 1950.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.3%         | 748.7   | 810.9   | 828.9   | 860.5   | 1,321.6 |
| Net income (\$ mil.)   | 6.9%          | 176.4   | 105.2   | 195.6   | 350.9   | 229.9   |
| Market value (\$ mil.) | 10.6%         | 3,498.1 | 3,497.3 | 4,329.5 | 5,322.7 | 5,236.0 |
| Employees              | (0.6%)        | 1,134   | 1,145   | 1,163   | 1,148   | 1,107   |

**DUNKIN' BRANDS GROUP INC.**
**NASDAQ: DNKN**

130 Royall St.  
Canton MA 02021  
Phone: 781-737-3000  
Fax: 781-737-4000  
Web: www.dunkinbrands.com

CEO: Nigel Travis  
CFO: Cornelius F Moses  
HR: -  
FYE: December 31  
Type: Public

Doughnuts and ice cream make sweet bedfellows at Dunkin' Brands Group. The company is a leading multi-concept quick-service restaurant franchisor that operates both the Dunkin' Donuts and Baskin-Robbins chains. It has more than 16800 franchise locations operating in about 60 countries. With some 10000 units in about 30 countries (including approximately 7000 in the US) Dunkin' Donuts is the world's leading doughnut chain. Baskin-Robbins is a top ice cream and frozen snacks outlet with more than 6700 locations in 45 countries (2450 in the US). The company went public in mid-2011.

**DUPONT FABROS TECHNOLOGY INC**
**NYS: DFT**

401 9th Street NW, Suite 600  
Washington, DC 20004  
Phone: 202 728-0044  
Fax: -  
Web: www.dft.com

CEO: Christopher P Eldredge  
CFO: Jeffrey H Foster  
HR: -  
FYE: December 31  
Type: Public

DuPont Fabros Technology's server farms corral a lot of data. The company owns develops operates and manages 12 wholesale data centers — the facilities that house power and cool computer servers for such technology companies as Facebook Rackspace Microsoft and Yahoo! Other tenants come from the media communications health care and financial services industries. Organized as a real estate investment trust (REIT) DuPont Fabros is exempt from paying federal income tax as long as it makes quarterly distributions to shareholders.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.0%            | 287.4   | 332.4   | 375.1   | 417.6   | 452.4   |
| Net income (\$ mil.)   | (58.6%)          | 65.0    | 53.0    | 48.4    | 105.9   | 1.9     |
| Market value (\$ mil.) | 7.0%             | 1,601.1 | 1,597.1 | 1,633.5 | 2,197.4 | 2,101.5 |
| Employees              | 5.6%             | 91      | 93      | 92      | 97      | 113     |

**DUQUESNE LIGHT COMPANY**

411 7TH AVE 6-1  
PITTSBURGH, PA 152191942  
Phone: 412-393-6000  
Fax: -  
Web: www.duquesnelight.com

CEO: Morgan K O'Brien  
CFO: Mark E Kaplan  
HR: -  
FYE: December 31  
Type: Private

Duquesne Light is the first and last resort for light for many residential customers in the Keystone State. The utility company provides electricity to more than 588000 customers (90% of which are residential) in southwestern Pennsylvania via an extensive transmission and distribution system. The utility a subsidiary of Duquesne Light Holdings (formerly DQE) acts as a generation Provider of Last Resort (POLR) for customers who do not choose an alternative supplier. A consortium led by Macquarie Infrastructure Partners controls the company's parent.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.9%             | -     | -     | 903.3 | 911.1 | 938.2 |
| Net income (\$ mil.)   | 13.2%            | -     | -     | 118.6 | 130.5 | 152.1 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,000 |

**DUQUESNE UNIVERSITY OF THE HOLY SPIRIT**

600 FORBES AVE  
PITTSBURGH, PA 152193016  
Phone: 412-396-6000  
Fax: -  
Web: www.duq.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Duquesne University of The Holy Ghost keeps a keen eye on the spiritual as well as the academic. The school offers 80 undergraduate degree programs and 85 master's doctoral and professional programs at schools of business education law liberal arts nursing pharmacy health sciences natural and environmental sciences music and leadership and professional advancement. It also has more than 20 online programs. The college has an annual enrollment of more than 9400 undergraduate graduate and law students and a student-faculty ratio of 14:1. Duquesne was founded in 1878 as the Pittsburgh Catholic College of the Holy Ghost.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/15 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.4%)           | -     | 333.2 | 262.7 | 400.4 | 287.5 |
| Net income (\$ mil.)   | 9.1%             | -     | 21.9  | 7.3   | 25.6  | 37.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,601 |

**DURA AUTOMOTIVE SYSTEMS LLC**

1780 Pond Run  
Auburn Hills MI 48326  
Phone: 248-299-7500  
Fax: 248-475-4378  
Web: www.duraauto.com

CEO: Lynn Tilton  
CFO: Jim Gregory  
HR: -  
FYE: December 31  
Type: Private

You wouldn't be able to keep the pedal to the metal without DURA Automotive Systems' driver control systems. The company is a leading supplier of pedal systems parking brake mechanisms manual and automatic transmission gear shifter systems and auto cables. DURA also designs and makes engineered assemblies such as tailgate latches and seating adjustment controls as well as structural door modules and exterior trim. The company sells to auto OEMs and many suppliers in North America Europe and Asia. Customers include Ford Volkswagen GM Chrysler and BMW. DURA has about 30 facilities in 17 countries. In late 2009 private equity Patriarch Partners bought a majority interest in DURA for about \$125 million.

**DURA COAT PRODUCTS INC.**

5361 VIA RICARDO  
RIVERSIDE, CA 925092414  
Phone: 951-341-6500  
Fax: -  
Web: www.duracoatproducts.com

CEO: Myung K Hong  
CFO: Suzanne Faust  
HR: Raul Muytoy  
FYE: December 31  
Type: Private

Durability is fundamental to Dura Coat Products. The company specializes in high-performance coatings for metal surfaces. Dura Coat develops and makes coil-applied coatings to protect metal building exteriors and roofing trim and sidewall rain ware and HVAC components. Coatings are also used on garage doors appliances hardware and vehicles. Spray coatings protect aluminum extrusions such as window frames and storefronts. For galvanized tubing its high-solids exterior and water-based interior coatings are made to meet mechanical and electrical tubing markets. Dura Coat operates manufacturing plants in Huntsville Alabama and Riverside California.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 0.0   | 100.0 | 100.0 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 120   |

**DURATA THERAPEUTICS INC.**

NASDAQ: DRTX

89 Headquarters Plaza North 14th Fl.  
Morristown NJ 07960  
Phone: 973-993-4865  
Fax: 610-930-2042  
Web: www.globusmedical.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

You don't even want to think about the infections Durata Therapeutics is hoping to treat. Its lead candidate dalbavancin is designed for people with acute bacterial skin and skin structure infections (abSSSI) usually caused by Strep and Staph bacteria. Dalbavancin is given once a week by IV as opposed to the current treatment which must be given several times a day. The development stage company is conducting clinical trials in the US and Western Europe and hopes to begin selling dalbavancin to hospitals through its own sales force in late 2013. Durata's other drug candidates include pleuromutalins and lincosamide also high level antibacterials. The company formed in 2009 went public in 2012.

**DURECT CORP**

NAS: DRRX

10260 Bubb Road  
Cupertino, CA 95014  
Phone: 408 777-1417  
Fax: –  
Web: www.durect.com

CEO: James E. Brown  
CFO: Matthew J. (Matt) Hogan  
HR: –  
FYE: December 31  
Type: Public

Biopharmaceutical DURECT is developing drug delivery systems to provide long-term therapy for such conditions as chronic pain heart disease cancer and neurological disorders. Its drug delivery technologies include ORADUR a sustained release oral gel-cap; SABER an injectable delivery system; and Remoxy an extended release capsule of oxycodone. In the field of epigenetics or treatments that don't involve DNA alteration the company seeks to discover and develop new therapeutic molecules. Its lead candidate is DUR-928 which may help treat organ injuries liver diseases and inflammatory skin conditions. The firm also sells absorbable polymers (LACTEL) and osmotic pumps (ALZET) to pharmaceutical and medical research firms.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17 | 12/18  |
|------------------------|---------------|--------|--------|--------|-------|--------|
| Sales (\$ mil.)        | (1.1%)        | 19.4   | 19.1   | 14.0   | 49.2  | 18.6   |
| Net income (\$ mil.)   | –             | (22.1) | (22.7) | (34.5) | (3.7) | (25.3) |
| Market value (\$ mil.) | (11.5%)       | 127.9  | 358.2  | 217.2  | 149.4 | 78.3   |
| Employees              | (3.0%)        | 102    | 106    | 98     | 93    | –      |

**DUSA PHARMACEUTICALS INC.**

NASDAQ: DUSA

25 Upton Dr.  
Wilmington MA 01887  
Phone: 978-657-7500  
Fax: 978-657-9193  
Web: www.dusapharma.com

CEO: Robert F Doman  
CFO: Richard Christopher  
HR: –  
FYE: December 31  
Type: Public

DUSA Pharmaceuticals has seen the light. The company develops photodynamic therapy (PDT) devices and drugs for treating and diagnosing dermatological conditions using a combination of drugs and light. DUSA markets its Levulan Kerastick topical solution and applicator which are used in combination with the BLU-U light to treat actinic keratoses or pre-cancerous skin lesions caused by sun exposure. When used together Levulan Kerastick and BLU-U are known as the Levulan PDT process; on its own BLU-U is also FDA approved to treat moderate acne. While DUSA packages Levulan into its Kerastick applicator products third parties manufacture its drugs and light systems. DUSA is being acquired by Sun Pharmaceutical.

**DXP ENTERPRISES, INC.**

NMS: DXPE

5301 Hollister  
Houston, TX 77040  
Phone: 713 996-4700  
Fax: –  
Web: www.dxp.com

CEO: David R Little  
CFO: Mac McConnell  
HR: –  
FYE: December 31  
Type: Public

DXP Enterprises (DXP) knows that distribution is the quickest way to a customer's doorstep. The company is a distributor of industrial maintenance repair and operations (MRO) products and services through its three main segments—Service Centers Innovative Pumping Solutions and Supply Chain Services. Generating the majority of sales the company's Service Centers segment offers products in the bearing rotating equipment fluid power power transmission and safety product categories. It also provides technical design and logistics services. DXP serves the oil and gas agriculture chemical construction food and beverage mining and transportation markets. It operates from about 175 locations throughout the US and Canada as well as in Mexico and Dubai. The US accounts for about 90% of total revenue.

|                        | Annual Growth | 12/14   | 12/15   | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|-------|---------|---------|
| Sales (\$ mil.)        | (5.1%)        | 1,499.7 | 1,247.0 | 962.1 | 1,006.8 | 1,216.2 |
| Net income (\$ mil.)   | –             | (45.2)  | (38.5)  | 7.7   | 16.9    | 35.6    |
| Market value (\$ mil.) | (13.8%)       | 879.3   | 396.7   | 604.5 | 514.6   | 484.5   |
| Employees              | (10.5%)       | 2,460   | 3,234   | 2,453 | 2,511   | 1,576   |

**DYADIC INTERNATIONAL INC**

NAS: DYAI

140 Intracoastal Pointe Drive, Suite 404  
Jupiter, FL 33477  
Phone: 561 743-8333  
Fax: 561 743-8343  
Web: www.dyadic.com

CEO: Mark A Emalfarb  
CFO: Ping W Rawson  
HR: –  
FYE: December 31  
Type: Public

Dyadic International hopes to unlock biotechnology dynasties using its C1 technology. The company uses its C1 Expression System to develop biological and chemical substances for a variety of life sciences and industrial applications. The firm's enzyme business makes enzymes and other products for commercial and industrial uses employing C1 know-how. Industries served include textiles agriculture and paper mills. Dyadic's biopharma division uses the expression system to make therapeutic proteins for drugmakers. The company is also developing its enzymes for bioenergy applications including biofuels.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (43.3%)       | 12.5  | 0.3   | 0.6   | 0.8   | 1.3   |
| Net income (\$ mil.)   | –             | (6.0) | 65.8  | (3.6) | (2.1) | (5.7) |
| Market value (\$ mil.) | 19.1%         | 25.1  | 48.4  | 44.3  | 37.1  | 50.5  |
| Employees              | (38.8%)       | 57    | 11    | 7     | 7     | 8     |

**DYAX CORP**

NMS: DYAX

55 Network Drive  
Burlington, MA 01803  
Phone: 617 225-2500  
Fax: –  
Web: www.dyax.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Dyax has two ways to make a difference — by developing its own drugs or by licensing its proprietary discovery technology to help others discover and develop drugs. The biopharmaceutical company's phage display technology rapidly identifies proteins peptides and antibodies useful in treating disease. Dyax's first commercial drug Kalbitor (ecallantide) is approved in the US to treat hereditary angioedema (HAE a condition causing tissue swelling) and enjoys orphan drug designation. The company is also investigating the drug for use in treating other types of angioedema and working to obtain regulatory approval for the drug in overseas markets.

|                        | Annual Growth | 12/09  | 12/10  | 12/11  | 12/12  | 12/13  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 25.6%         | 21.6   | 51.4   | 48.7   | 54.7   | 53.9   |
| Net income (\$ mil.)   | –             | (62.4) | (24.5) | (34.6) | (29.3) | (27.8) |
| Market value (\$ mil.) | 22.1%         | 412.6  | 262.9  | 165.5  | 423.5  | 917.0  |
| Employees              | (0.2%)        | 121    | 137    | 120    | 125    | 120    |

**DYCOM INDUSTRIES, INC.**
**NYS: DY**

11780 US Highway 1, Suite 600  
Palm Beach Gardens, FL 33408  
Phone: 561 627-7171  
Fax: 561 627-7709  
Web: www.dycomind.com

CEO: Steven E. Nielsen  
CFO: H. Andrew (Drew) DeFerrari  
HR: Kimberly L. Dickens  
FYE: January 26  
Type: Public

The telecommunications industry dials up Dycom Industries for construction and engineering assistance. Operating through more than 30 subsidiaries the company primarily designs builds and maintains coaxial copper and fiber-optic cable systems for local and long-distance phone companies and cable television operators. Dycom also provides wiring services for businesses and government agencies installs and maintains electrical lines for electric and gas utilities and locates underground wires and pipelines for excavators. Dycom operates in the US and Canada.

|                        | Annual<br>Growth | 07/15   | 07/16   | 07/17*  | 01/18   | 01/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.5%            | 2,022.3 | 2,672.5 | 3,066.9 | 1,411.3 | 3,127.7 |
| Net income (\$ mil.)   | (7.1%)           | 84.3    | 128.7   | 157.2   | 68.8    | 62.9    |
| Market value (\$ mil.) | (1.9%)           | 2,008.4 | 2,956.0 | 2,838.1 | 3,749.6 | 1,860.0 |
| Employees              | 7.5%             | 11,159  | 12,750  | 14,225  | 14,365  | 14,920  |

\*Fiscal year change

**DYNACQ HEALTHCARE INC**
**NBB: DYII**

4301 Vista Road  
Pasadena, TX 77504  
Phone: 713 378-2000  
Fax: -  
Web: www.dynacq.com

CEO: Eric K Chan  
CFO: Hemant Khemka  
HR: -  
FYE: August 31  
Type: Public

Dynacq Healthcare is a holding company that owns and operates acute-care specialty hospitals providing electively scheduled surgeries such as bariatric (weight loss) and orthopedic surgeries and pain management procedures. Dynacq operates Vista Hospital in Garland Texas and Surgery Specialty Hospitals of America in Pasadena Texas (suburbs of Dallas and Houston respectively). Most of the Dynacq's revenues come from workers' compensation insurance and commercial insurers on an out-of-network basis. Chairman and CEO Chiu Moon Chan owns more than half of Dynacq.

|                        | Annual<br>Growth | 08/11  | 08/12  | 08/13 | 08/14 | 08/15 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | -                | (2.0)  | 5.5    | 6.1   | 10.2  | 7.0   |
| Net income (\$ mil.)   | -                | (19.2) | (12.2) | (3.3) | (3.8) | (3.8) |
| Market value (\$ mil.) | (31.3%)          | 24.3   | 7.6    | 0.4   | 0.1   | 5.4   |
| Employees              | (2.1%)           | 137    | 111    | 127   | 131   | 126   |

**DYNAMEX INC.**

5429 LBJ Fwy. Ste. 1000  
Dallas TX 75240  
Phone: 214-560-9000  
Fax: 214-560-9349  
Web: www.dynamex.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Subsidiary

Dynamex knows the dynamics of same-day delivery. The company provides both scheduled and on-demand delivery of time-sensitive items such as medical supplies and financial documents. It operates from more than 60 company-owned (but locally managed) facilities in the US and Canada. A network of ground couriers focuses on intracity deliveries while hired-party air and ground carriers fulfill same-day intercity services. Dynamex also supports clients in outsourcing certain logistics functions including management of dedicated vehicle fleets and facilities such as mailrooms and inventory-tracking call centers. The company has been owned by Canada's TransForce since 2011.

**DYNAMIC OFFSHORE RESOURCES LLC**

1301 McKinney Ste. 900  
Houston TX 77010  
Phone: 713-728-7840  
Fax: 713-728-7860  
Web: www.dynamicosr.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Dynamic Offshore Resources isn't giving up on the Gulf of Mexico. While other companies are pulling out of the gulf it has amassed offshore oil and natural gas properties stretching from Texas to Alabama. The company has interests in about 200 producing wells mostly located in water depths of less than 300 feet and 200 offshore leases covering 315,000 net acres. It also owns a 49% interest in the deep-water Bullwinkle field and platform located at 1350 feet. (Superior Energy owns the other 51%). Dynamic Offshore Resources reported proved reserves of 62.5 million barrels of oil equivalent at the end of 2011. In 2012 the debt-laden company was acquired by SandRidge Energy for about \$1.2 billion.

**DYNAMIX GROUP, INC**

1905 WOODSTOCK RD # 4150  
ROSWELL, GA 300755625  
Phone: 770-643-8877  
Fax: -  
Web: www.dynamixgroup.com

CEO: -  
CFO: David A DeLong  
HR: -  
FYE: December 31  
Type: Private

Dynamix Group provides information technology (IT) products and services including the implementation and configuration of software and hardware as well as network systems maintenance and technical support from its offices throughout the southeastern US. The company's core business is centered around IBM products but it also has product partnerships with other business software vendors including Oracle and VMware. Additional data network services include disaster recovery and storage management. The company targets the pharmaceutical retail capital equipment and aerospace markets across Canada Mexico and the US. Dynamix was founded in 1995 by Chuck Hawkins and Dave DeLong both veterans of IBM.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.3%             | -     | 140.8 | 175.1 | 155.1 | 164.3 |
| Net income (\$ mil.)   | (3.3%)           | -     | 9.7   | 11.1  | 9.6   | 8.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 102   |

**DYNASIL CORP OF AMERICA**
**NBB: DYSL**

313 Washington Street, Suite 403  
Newton, MA 02458  
Phone: 617 668-6855  
Fax: -  
Web: www.dynasil.com

CEO: Peter Sulick  
CFO: Holly A Hicks  
HR: -  
FYE: September 30  
Type: Public

Dynasil Corporation of America likes playing with the dynamics of silica. The company manufactures custom synthetic-fused silica and quartz products primarily used in industrial optical materials. Its products include filters lenses prisms reflectors windows and mirrors. Customers use the company's fabricated optical products in lasers aircraft optical equipment analytical instruments semiconductors and electronics. Manufacturers Corning Schott Glass Technologies and General Electric supply the company with some fused silica fused quartz and optical materials. Dynasil sells its products in the US and overseas.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.9%             | 40.5  | 43.4  | 37.3  | 40.7  | 43.7  |
| Net income (\$ mil.)   | -                | (0.2) | 0.7   | 2.2   | 1.8   | (0.4) |
| Market value (\$ mil.) | (16.7%)          | 28.7  | 14.7  | 18.5  | 19.1  | 13.8  |
| Employees              | (1.3%)           | 230   | 226   | 204   | 214   | 218   |

**DYNATRONICS CORP.**

NAS: DYN

7030 Park Centre Drive  
Cottonwood Heights, UT 84121  
Phone: 801 568-7000  
Fax: 801 568-7711  
Web: www.dynatronics.com

CEO: Brian D Baker  
CFO: David A Wirthlin  
HR: –  
FYE: June 30  
Type: Public

Dynatronics makes medical equipment to keep active people on the go. Its physical medicine products include electrotherapy ultrasound and infrared light therapy equipment; medical supplies such as wraps braces bandages walking aids and training equipment; and rehabilitation therapy tables. Dynatronics also sells aesthetic products under the Synergie brand including the Synergie Aesthetic Massage System (AMS) for cosmetic weight loss and the Synergie Elite microdermabrasion device that reduces wrinkles. The company's products are sold directly through its own distributors and catalogs as well as through independent dealers. Customers include physicians surgeons and physical therapists.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.1%         | 29.1  | 30.4  | 35.8  | 64.4  | 62.6  |
| Net income (\$ mil.)   | –             | (2.3) | (1.9) | (1.9) | (1.6) | (0.9) |
| Market value (\$ mil.) | (15.5%)       | 27.2  | 25.0  | 23.6  | 24.2  | 13.9  |
| Employees              | 19.1%         | 141   | 153   | 233   | 336   | 284   |

**DYNAVAX TECHNOLOGIES CORP**

NAS: DVAX

2100 Powell Street, Suite 900  
Emeryville, CA 94608  
Phone: 510 848-5100  
Fax: –  
Web: www.dynavax.com

CEO: Eddie Gray  
CFO: Michael S. Ostrach  
HR: –  
FYE: December 31  
Type: Public

Dynavax Technologies is trying to reprogram the way the body reacts to disease. The firm focuses on immuno-oncology research developing treatments for such diseases as metastatic melanoma and lung cancer. In early 2017 the company suspended manufacturing of former lead candidate HEPLISAV a hepatitis B vaccine. Other candidates in the company's pipeline include a universal flu vaccine that would cover a wider span of flu viruses than traditional flu vaccines as well as potential treatments for asthma hepatitis C and other autoimmune and inflammatory diseases. To share the expense and risk of development Dynavax has partnered with drugmakers including AstraZeneca and GlaxoSmithKline.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (7.2%)        | 11.0    | 4.1     | 11.0    | 0.3     | 8.2     |
| Net income (\$ mil.)   | –             | (90.7)  | (106.8) | (112.4) | (95.2)  | (158.9) |
| Market value (\$ mil.) | (14.2%)       | 1,059.9 | 1,518.7 | 248.3   | 1,175.5 | 575.2   |
| Employees              | 6.0%          | 197     | 234     | 250     | 170     | 249     |

**DYNAVAX INC.**

NASDAQ: DVOX

2100 Wharton St. Ste. 400  
Pittsburgh PA 15203  
Phone: 412-381-4883  
Fax: 412-381-5241  
Web: www.dynavoxtech.com

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Public

DynaVox gives its customers a voice — literally. The company provides speech generation communication and environment control devices used by persons with speech learning and physical disabilities. Its products which come in various keyboard- and touchscreen-based form factors are used by individuals diagnosed with amyotrophic lateral sclerosis (ALS or Lou Gehrig's disease) autism cerebral palsy stroke traumatic brain injury and similar conditions. Besides the proprietary technology that drives its devices DynaVox also develops and sells the Boardmaker special education and text-to-speech software. The company generates most of its sales from the US.

**DYNCORP INTERNATIONAL INC.**

3190 Fairview Park Dr. Ste. 700  
Falls Church VA 22042  
Phone: 571-722-0210  
Fax: 571-722-0252  
Web: www.dyn-intl.com

CEO: George Krivo  
CFO: William Kansky  
HR: –  
FYE: December 31  
Type: Private

DynCorp International works behind the scenes to support military and diplomatic efforts on front lines. A US national security contractor DynCorp (DI) supports the US departments of State and Defense by providing linguist services and international police force training especially in Afghanistan and Iraq. It provides turnkey solutions for post-conflict countries to rebuild infrastructure install utilities/telecommunications provide security transport equipment and remove/disassemble weapons. It also constructs barracks hangars and provides aircraft repairs and service.

**DYNEGY INC (NEW) (DE)**

NYS: DYN

601 Travis, Suite 1400  
Houston, TX 77002  
Phone: 713 507-6400  
Fax: –  
Web: www.dynegy.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Power company Dynegy (a mashup of “dynamic energy”) has lost some of its dynamism in recent years but is looking to get some of that energy back as a reorganized company. Dynegy provides wholesale power capacity and other services to a broad range of customers (utilities cooperatives municipalities and other energy operations) in about a dozen states in the Midwest the Northeast Texas and on the West Coast. The company's power generation portfolio consists of about 50 power plants totaling about 27000 MW of generating capacity. More than 60% of its power generation is from natural gas. In 2017 Dynegy agreed to be bought by Vistra Energy for \$1.74 billion in an all-stock deal.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16     |
|------------------------|---------------|---------|---------|---------|---------|-----------|
| Sales (\$ mil.)        | 92.9%         | 312.0   | 1,466.0 | 2,497.0 | 3,870.0 | 4,318.0   |
| Net income (\$ mil.)   | –             | (107.0) | (356.0) | (273.0) | 50.0    | (1,240.0) |
| Market value (\$ mil.) | (18.5%)       | 2,244.0 | 2,524.3 | 3,560.1 | 1,571.8 | 992.4     |
| Employees              | 19.4%         | 1,210   | 1,710   | 1,679   | 2,591   | 2,457     |

**DYNEX CAPITAL, INC.**

NYS: DX

4991 Lake Brook Drive, Suite 100  
Glen Allen, VA 23060-9245  
Phone: 804 217-5800  
Fax: –

CEO: Byron L. Boston  
CFO: Stephen J. Benedetti  
HR: –  
FYE: December 31  
Type: Public

Dynex Capital is a real estate investment trust (REIT) that invests in loans and fixed-income securities backed by single-family residential and commercial mortgage loans. The company isn't too picky investing in both investment-grade and subprime loans and adjustable-rate and fixed-rate loans. However citing competition and a “lack of compelling opportunities” in a volatile marketplace the company makes few new investments and has been slimming down its balance sheet by selling off assets including all of its manufactured home lending and delinquent property-tax receivable portfolios.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%          | 105.6 | 100.2 | 91.9  | 94.5  | 110.1 |
| Net income (\$ mil.)   | (29.1%)       | 27.8  | 16.5  | 43.1  | 33.9  | 7.0   |
| Market value (\$ mil.) | (8.7%)        | 172.7 | 133.0 | 142.8 | 146.8 | 119.8 |
| Employees              | 2.8%          | 17    | 20    | 18    | 17    | 19    |

**DYNTEK INC.**
**PINK SHEETS: DYNE**

4440 Von Karman Ste. 200  
Newport Beach CA 92660  
Phone: 949-271-6700  
Fax: 949-271-6794  
Web: www.dyntek.com

CEO: Ron Ben-Yishay  
CFO: Karen S Rosenberger  
HR: -  
FYE: June 30  
Type: Public

DynTek sees a bright future in technology services. The company previously a provider of medication and services to diabetes patients now provides a variety of information technology services to local and state governments schools and commercial enterprises. Its services include technology procurement systems integration business process outsourcing network engineering and technical support. While its marketing emphasis focuses on its IT services business the bulk of its of sales are derived from the resale of hardware and software from partners such as Cisco IBM Microsoft and Novell.

**E Z LOADER BOAT TRAILERS INC.**

717 N HAMILTON ST  
SPOKANE, WA 99202044  
Phone: 574-266-0092  
Fax: -  
Web: www.estore.ezloader.com

CEO: -  
CFO: -  
HR: Christina Lafleur  
FYE: December 31  
Type: Private

Nine years after manufacturing its first boat trailer in 1953 EZ Loader invented the all-roller trailer and made loading boats easier for everyone. Its patented design has rubber rollers in key locations along the top of the trailer to allow boats to avoid damage and slide easily into place. The company's website includes an e-store that sells trailer kits for home assembly and replacement and spare parts. EZ Loader also sells its trailers through independent distributors located in the US Japan the Middle East Asia Australia and Africa. The company has grown to include 10 divisions across the country. It is owned by Dave Thielman and president Randy Johnson.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/04 | 12/06 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.6%)           | -     | -     | 56.3  | 66.3  | 50.6  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 0.5   | (0.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 275   |

**E\*TRADE FINANCIAL CORP**
**NMS: ETFC**

11 Times Square, 32nd Floor  
New York, NY 10036  
Phone: 646 521-4300  
Fax: -  
Web: www.etrade.com

CEO: Karl A. Roessner  
CFO: Michael A. Pizzi  
HR: -  
FYE: December 31  
Type: Public

Known for its brokerage services E\*TRADE Financial provides products tools services and advice to individual investors and stock plan participants wanting to manage their own investments. For corporate clients it offers market making trade clearing and employee stock option plan administration services. Subsidiary E\*TRADE Bank provides deposits savings and credit cards online and from some 30 financial centers in major US cities. Its other units include E\*TRADE Financial Corporate Services — an equity compensation plan management software and services company for corporate customers — and E\*TRADE Securities — a broker-dealer that offers mutual funds options fixed income products exchange-traded funds and portfolio management services.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 9.3%             | 45,530.0 | 45,427.0 | 48,999.0 | 63,365.0 | 65,003.0 |
| Net income (\$ mil.)   | 37.7%            | 293.0    | 268.0    | 552.0    | 614.0    | 1,052.0  |
| Market value (\$ mil.) | 16.0%            | 5,978.7  | 7,306.1  | 8,541.1  | 12,218.8 | 10,816.2 |
| Employees              | 5.7%             | 3,200    | 3,400    | 3,600    | 3,600    | 4,000    |

**E. C. BARTON & COMPANY**

2929 BROWNS LN  
JONESBORO, AR 724017208  
Phone: 870-932-6673  
Fax: -  
Web: www.bartons-lumber.com

CEO: Niel Crowson  
CFO: -  
HR: Allen Devereux  
FYE: October 26  
Type: Private

E. C. Barton & Company sells a variety of homebuilding tools and goods under a handful of banner names. A member of industry cooperative Do It Best the company sells lumber and building materials through more than 100 locations throughout Texas as well as 15 other states in the US Southeast and the Northeast. It operates several divisions including Barton's Builders Material Company E.C.B. Brokerage and Surplus Purchasing Surplus Warehouse and Grossman's Bargain Outlet. E. C. Barton also manages an e-commerce site. Professional builders and remodelers generate most of the company's revenue. The company is employee-owned.

|                        | Annual<br>Growth | 10/13 | 10/14 | 10/15 | 10/16 | 10/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.2%             | -     | 247.3 | 253.2 | 269.9 | 296.2 |
| Net income (\$ mil.)   | 145.1%           | -     | 0.9   | 5.2   | 10.6  | 13.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 600   |

**E.DIGITAL CORP.**
**NBB: EDIG**

16870 West Bernardo Drive, Suite 120  
San Diego, CA 92127  
Phone: 858 304-3016  
Fax: -  
Web: www.edigital.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

e.Digital believes that the future is digital. The company provides engineering services product reference designs and technology platforms to customers focusing on the digital video and audio markets. e.Digital however plans to focus future growth on selling its eVU mobile entertainment device which features a 7-inch LCD screen dual stereo headphone jacks embedded credit card reader and touch screen capabilities. The eVu is geared towards customers in the airline health care military and travel and leisure industries.

|                        | Annual<br>Growth | 03/12 | 03/13 | 03/14 | 03/15 | 03/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (37.8%)          | 4.7   | 0.4   | 2.3   | 2.2   | 0.7   |
| Net income (\$ mil.)   | -                | 1.2   | (1.5) | 0.1   | (0.2) | (1.3) |
| Market value (\$ mil.) | (11%)            | 11.8  | 49.5  | 20.3  | 31.2  | 11.3  |
| Employees              | (24.0%)          | 9     | 7     | 7     | 5     | 3     |

**E.N.M.R. TELEPHONE COOPERATIVE**

7111 N PRINCE ST  
CLOVIS, NM 881019730  
Phone: 575-389-5100  
Fax: -  
Web: www.plateautel.com

CEO: Tom Phelps  
CFO: David Robinson  
HR: -  
FYE: December 31  
Type: Private

ENMR-Plateau Telecommunications is a telephone cooperative providing wireless and wired communications services in about two dozen communities in eastern New Mexico and western Texas. Mobile services are offered through its Plateau Wireless unit while Plateau Internet provides Internet access and other services including Web hosting. ENMR-Plateau has about 42000 wireless accounts 10000 landline customers and more than 13000 internet subscribers. Area farmers ranchers and other residents founded the company in 1949 as Eastern New Mexico Rural Telephone Cooperative. It operates from offices in Roswell and Carlsbad New Mexico as well as in Levelland and Plainview Texas among other cities.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.9%)           | -     | -     | 110.8 | 106.5 | 98.0  |
| Net income (\$ mil.)   | 55.7%            | -     | -     | 16.9  | 30.6  | 40.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 270   |



**EA ENGINEERING, SCIENCE, AND TECHNOLOGY, INC., PBC**

225 SCHILLING CIR STE 400  
HUNT VALLEY, MD 210311124  
Phone: 410-584-7000  
Fax: -  
Web: www.eaest.com

CEO: -  
CFO: Peter Ney  
HR: -  
FYE: December 31  
Type: Private

EA Engineering Science and Technology wants to stop pollution before it starts by offering environmental consulting services. The company's specialties include brownfields and urban redevelopment environmental compliance management and natural resources management. Its more than 450 professionals have completed more than 100,000 environmental projects worldwide (more than \$1 billion of services). Customers include government agencies and industrial manufacturers. EA Engineering operates from more than 25 offices — 23 in the US (including facilities in Alaska and Hawaii) and one in Guam.

|                        | Annual Growth | 06/11 | 06/12 | 06/13* | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 22.4%         | -     | 59.5  | 105.0  | 68.9  | 133.4 |
| Net income (\$ mil.)   | (0.6%)        | -     | 3.6   | 2.8    | 6.2   | 3.5   |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 440   |

\*Fiscal year change

**EACO CORP**

NBB: EACO

1500 North Lakeview Loop  
Anaheim, CA 92807  
Phone: 714 876-2490  
Fax: -  
Web: www.eacocorp.com

CEO: Glen F Ceiley  
CFO: Glen F Ceiley  
HR: -  
FYE: August 31  
Type: Public

EACO Corporation lost its appetite for the buffet business. For a half-dozen years after selling its restaurant operations to pursue a new line of business the company generated revenues from a handful of rental properties including restaurant and industrial properties. (Tenant NES Rentals accounts for about half of its rental revenues.) In 2010 the company acquired Bisco Industries which distributes electronics components in the US and Canada. EACO was once the sole franchisee of Ryan's Restaurant Group restaurants in Florida; it also owned a chain of 16 Whistle Junction and Florida Buffet locations. CEO Glen Ceiley owns 98.9% of EACO.

|                        | Annual Growth | 08/15 | 08/16 | 08/17 | 08/18 | 08/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.1%         | 140.2 | 148.5 | 157.0 | 193.3 | 221.2 |
| Net income (\$ mil.)   | 26.0%         | 3.7   | 4.1   | 4.1   | 6.9   | 9.4   |
| Market value (\$ mil.) | 39.2%         | 25.3  | 29.0  | 30.7  | 68.1  | 95.0  |
| Employees              | 3.6%          | 424   | 414   | 407   | 464   | 489   |

**EAGLE BANCORP INC (MD)**

NAS: EGBN

7830 Old Georgetown Road, Third Floor  
Bethesda, MD 20814  
Phone: 301 986-1800  
Fax: -  
Web: www.eaglebankcorp.com

CEO: Ronald D. Paul  
CFO: Charles D. Livingston  
HR: -  
FYE: December 31  
Type: Public

For those nest eggs that need a little help hatching holding company Eagle Bancorp would recommend its community-oriented EagleBank subsidiary. The bank serves businesses and individuals through more than 20 branches in Maryland Virginia and Washington DC and its suburbs. Deposit products include checking savings and money market accounts; certificates of deposit; and IRAs. Commercial real estate loans represent more than 70% of its loan portfolio while construction loans make up another more than 20%. The bank which has significant expertise as a Small Business Administration lender also writes business consumer and home equity loans. EagleBank offers insurance products through an agreement with The Meltzer Group.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 12.4%         | 5,247.9 | 6,076.6 | 6,890.1 | 7,479.0 | 8,389.1 |
| Net income (\$ mil.)   | 29.4%         | 54.3    | 84.2    | 97.7    | 100.2   | 152.3   |
| Market value (\$ mil.) | 8.2%          | 1,221.5 | 1,735.6 | 2,095.9 | 1,991.1 | 1,675.0 |
| Employees              | 2.4%          | 427     | 434     | 469     | 466     | 470     |

**EAGLE BANCORP MONTANA, INC.**

NMS: EBMT

1400 Prospect Avenue  
Helena, MT 59601  
Phone: 406 442-3080  
Fax: -  
Web: www.opportunitybank.com

CEO: Peter J Johnson  
CFO: Laura F Clark  
HR: -  
FYE: December 31  
Type: Public

Eagle Bancorp Montana hopes to swoop down on every potential account holder in its home state. The holding company owns American Federal Savings Bank a thrift that serves businesses and residents of southwestern Montana through six branches and seven ATMs. American Federal primarily writes mortgages on one- to four-family residences (these comprise almost half of its loan book); the rest of its portfolio consists of commercial mortgages (25%) home equity (about 20%) and consumer business and construction loans. The bank's deposit products include checking money market and savings accounts; CDs; IRAs; and Visa debit cards. Eagle Bancorp Montana is buying seven branches from Sterling Financial.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 11.1%         | 560.2 | 630.3 | 673.9 | 716.8 | 853.9 |
| Net income (\$ mil.)   | 32.0%         | 1.6   | 2.6   | 5.1   | 4.1   | 5.0   |
| Market value (\$ mil.) | 10.7%         | 60.1  | 67.7  | 115.6 | 114.8 | 90.4  |
| Employees              | 9.2%          | 175   | 174   | 200   | 207   | 249   |

**EAGLE BULK SHIPPING INC**

NMS: EGLE

300 First Stamford Place, 5th Floor  
Stamford, CT 06902  
Phone: 203 276-8100  
Fax: -  
Web: www.eagleships.com

CEO: Gary Vogel  
CFO: Frank De Costanzo  
HR: -  
FYE: December 31  
Type: Public

Some eagles soar through the skies but Eagle Bulk Shipping rides the waves. The company owns a fleet of 45 Handymax dry bulk carriers that it charters to customers typically on one- to three-year contracts. Most of its vessels are classified as Supramaxes and range in capacity from 50,000 to 60,000 deadweight tons (DWT). Overall the company's fleet has a carrying capacity of more than 1.1 million DWT. Cargo carried by charterers of Eagle Bulk Shipping's vessels includes cement coal fertilizer grain and iron ore. In mid-2014 Eagle Bulk Shipping filed for Chapter 11 bankruptcy protection and emerged in October of the same year.

|                        | Annual Growth | 12/14  | 12/15   | 12/16   | 12/17  | 12/18 |
|------------------------|---------------|--------|---------|---------|--------|-------|
| Sales (\$ mil.)        | 77.7%         | 31.1   | 103.9   | 124.5   | 236.8  | 310.1 |
| Net income (\$ mil.)   | -             | (11.5) | (148.3) | (223.5) | (43.8) | 12.6  |
| Market value (\$ mil.) | -             | -      | -       | -       | -      | -     |
| Employees              | 5.5%          | -      | -       | 820     | 941    | 912   |

**EAGLE MATERIALS INC**

NYS: EXP

5960 Berkshire Lane, Suite 900  
Dallas, TX 75225  
Phone: 214 432-2000  
Fax: 214 432-2100  
Web: www.eaglematerials.com

CEO: David B. (Dave) Powers  
CFO: D. Craig Kesler  
HR: -  
FYE: March 31  
Type: Public

Eagle Materials is perched near the top of the building materials business. The company manufactures and distributes cement and gypsum wallboard which together account for nearly 75% of its total sales. Eagle Materials also produces ready-mix concrete aggregates and recycled paperboard. Its products are sold to residential commercial and industrial construction customers throughout the US. The company operates about 25 plants and manufacturing facilities. It also has about 100 railcars for shipping its wallboard products to customers across the country. Founded in 1963 Eagle Materials was spun off by homebuilder Centex Corporation in 2004.

|                        | Annual Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.9%          | 1,066.4 | 1,143.5 | 1,211.2 | 1,386.5 | 1,393.2 |
| Net income (\$ mil.)   | (22.1%)       | 186.9   | 152.6   | 198.2   | 256.6   | 68.9    |
| Market value (\$ mil.) | 0.2%          | 3,770.0 | 3,163.2 | 4,382.7 | 4,649.3 | 3,803.4 |
| Employees              | 3.6%          | 2,000   | 2,000   | 2,200   | 2,200   | 2,300   |

**EAGLE PHARMACEUTICALS, INC.**
**NMS: EGRX**

50 Tice Boulevard, Suite 315  
Woodcliff Lake, NJ 07677  
Phone: 201 326-5300  
Fax: -  
Web: www.eagleus.com

CEO: Scott L. Tarriff  
CFO: David E. Riggs  
HR: -  
FYE: December 31  
Type: Public

Like the talons of its namesake Eagle Pharmaceuticals specializes in sharps. The firm develops and commercializes injectable treatments primarily to address unmet needs in oncology and critical care. The company has five FDA-approved products — blood thinner Argatroban malignant hyperthermia treatment Ryanodex anti-inflammatory drug diclofenac-misoprostol cancer drug Non-Alcohol Docetaxel Injection and leukemia and non-Hodgkin lymphoma treatment Bendeka. Eagle Pharmaceuticals also has a handful of candidates under development. Commercial and development partners include Cephalon Albany Molecular Research Sandoz and The Medicines Company.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17 | 12/18 |
|------------------------|---------------|-------|---------|---------|-------|-------|
| Sales (\$ mil.)        | 148.4%        | 5.6   | 66.2    | 189.5   | 236.7 | 213.3 |
| Net income (\$ mil.)   | -             | (5.5) | 2.6     | 81.5    | 51.9  | 31.9  |
| Market value (\$ mil.) | 27.0%         | 215.7 | 1,233.8 | 1,103.9 | 743.3 | 560.6 |
| Employees              | 32.8%         | -     | 41      | 77      | 108   | 96    |

**EAGLE ROCK ENERGY PARTNERS LP**
**NMS: EROC**

1415 Louisiana Street, Suite 2700  
Houston, TX 77002  
Phone: 281 408-1200  
Fax: -  
Web: www.eaglerockenergy.com

CEO: -  
CFO: Richard A Robert  
HR: -  
FYE: December 31  
Type: Public

The Eagles are into soft rock whereas Eagle Rock Energy Partners is into developing and producing hydrocarbons. The company has oil and gas properties that include more than 560 gross operated productive wells and 1200 gross non-operated wells. The company's upstream operations have exploration and production assets in Alabama Louisiana Mississippi and Texas and has proved reserves of 252.5 billion cu. ft. of natural gas of equivalent. Eagle Rock's former midstream business which included 8100 miles of gathering pipeline and over 800 million cu. ft. of processing plants was sold to Regency Energy Partners in mid-2014.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.3%         | 610.5   | 758.4   | 1,059.9 | 984.0   | 1,195.3 |
| Net income (\$ mil.)   | -             | (171.3) | (5.3)   | 73.1    | (150.6) | (278.0) |
| Market value (\$ mil.) | 0.7%          | 907.0   | 1,381.6 | 1,824.9 | 1,354.9 | 932.0   |
| Employees              | 13.5%         | 353     | 367     | 462     | 510     | 586     |

**EARL L. HENDERSON TRUCKING COMPANY**

8118 BUNKUM RD  
CASEYVILLE, IL 622322104  
Phone: 618-548-4667  
Fax: -  
Web: www.hendersontrucking.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

This Earl aspires to hold a royal rank in the world of refrigerated transportation. Earl L. Henderson Trucking hauls food and other perishable products throughout the US. The company operates a fleet of some 400 tractors and 600 trailers including about 500 refrigerated trailers. It offers long-haul service in the US and parts of Canada and regional service in the eastern half of the US. In addition to perishable products Henderson Trucking transports time-sensitive printed matter. Company president John Kaburick owns Henderson Trucking which was founded by Earl Henderson in 1978.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.1%         | -     | -     | 79.5  | 94.9  | 100.0 |
| Net income (\$ mil.)   | (45.8%)       | -     | -     | 1.8   | 93.0  | 0.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 600   |

**EARLHAM COLLEGE**

801 NATIONAL RD W  
RICHMOND, IN 473744095  
Phone: 765-983-1200  
Fax: -  
Web: www.earlham.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Earlham College is a private liberal arts college located in Richmond Indiana. The venerable school originally founded by Quakers enrolls about 1100 undergraduate students a year and offers 40 courses of study in the fine arts humanities natural sciences and social sciences. Earlham also offers a three-year pre-professional course of study as well as master's degree programs in teaching and education. The college's annual tuition is approximately \$34000. The affiliated Earlham School of Religion established in 1960 offers graduate degrees in religion and ministry.

|                        | Annual Growth | 06/08 | 06/09  | 06/10 | 06/15 | 06/17 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%          | -     | 53.2   | 76.4  | 84.6  | 63.1  |
| Net income (\$ mil.)   | -             | -     | (91.0) | 6.6   | (0.3) | 37.5  |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 365   |

**EARTHSTONE ENERGY INC**
**NYS: ESTE**

1400 Woodloch Forest Drive, Suite 300  
The Woodlands, TX 77380  
Phone: 281 298-4246  
Fax: -  
Web: www.earthstoneenergy.com

CEO: Frank A. Lodzinski  
CFO: Mark Lumpkin  
HR: -  
FYE: December 31  
Type: Public

Earthstone Energy (formerly Basic Earth Science Systems) taps into some of Planet Earth's basic energy sources — oil and gas. It is involved in exploration production operation and development activities exploiting crude oil and natural gas assets in Colorado's Denver-Julesburg Basin the Williston Basin of Montana North Dakota and along the Gulf Coast. The company drills about 48 net wells a year and has proved reserves of 638000 barrels of oil and 936 million cu. ft. of gas. Most of Earthstone Energy's productive wells are in Montana North Dakota and Texas. The company acquired Lynden Energy in 2016.

|                        | Annual Growth | 12/14   | 12/15   | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|---------|---------|--------|--------|-------|
| Sales (\$ mil.)        | 36.2%         | 48.0    | 49.4    | 42.3   | 108.1  | 165.4 |
| Net income (\$ mil.)   | -             | (28.8)  | (116.7) | (54.5) | (12.5) | 42.3  |
| Market value (\$ mil.) | (33.8%)       | 1,507.5 | 853.8   | 881.4  | 681.9  | 290.0 |
| Employees              | 5.7%          | 52      | 51      | 49     | 58     | 65    |

**EAST ALABAMA HEALTH CARE AUTHORITY**

2000 PEPPERELL PKWY  
OPELIKA, AL 368015452  
Phone: 334-749-3411  
Fax: -

CEO: Terry W. Andrus  
CFO: Sam Price  
HR: Ken Lott  
FYE: September 30  
Type: Private

From babies to seniors The East Alabama Health Care Authority cares for all of Alabama's denizens. The authority's flagship facility is East Alabama Medical Center (EAMC) a general acute-care hospital with 340 beds and a skilled nursing facility with about 35 beds. Facilities at the medical center include an adult day care center cancer center hospice sleep disorders lab and surgery center. Services include diagnostic imaging physical therapy respiratory care and behavioral care. The system also operates EAMC-Lanier which includes an emergency department rehabilitation facilities a nursing home and an urgent care clinic.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.4%          | -     | 255.4 | 289.0 | 6.1   | 298.6 |
| Net income (\$ mil.)   | (18.2%)       | -     | 17.7  | 9.0   | 0.6   | 9.7   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,250 |

**EAST BAY MUNICIPAL UTILITY DISTRICT, WATER SYSTEM**

375 11TH ST  
OAKLAND, CA 946074246  
Phone: 866-403-2683  
Fax: -  
Web: www.ebmud.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

It is part of the job description of East Bay Municipal Utility District (EBMUD) to keep the mud out of the drinking water. The utility provides potable water to 1.3 million people in a 331-square-mile area (which includes the cities of Alameda Berkeley and Oakland). Its wastewater system serves about 650,000 people in an 88-square-mile area of Alameda and Contra Costa counties along San Francisco Bay's east shore. EBMUD operates a wastewater treatment plant that treats wastewater collected by nine East Bay cities and cleans it before discharge to the San Francisco Bay.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.6%          | -     | -     | -     | 525.5 | 534.0 |
| Net income (\$ mil.)   | 14.7%         | -     | -     | -     | 118.6 | 136.1 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,511 |

**EAST ORANGE GENERAL HOSPITAL (INC)**

300 CENTRAL AVE  
EAST ORANGE, NJ 070182897  
Phone: 973-672-8400  
Fax: -  
Web: www.evhh.org

CEO: -  
CFO: Al Aboud  
HR: -  
FYE: December 31  
Type: Private

East Orange General Hospital pairs medical services with community action. Established in 1903 the not-for-profit hospital is the home of the first Candy Striper program in 1944 and continues with a number of community outreach programs. The 210-bed facility provides inpatient acute care in a wide range of specialties including critical care oncology behavioral health surgery and intensive care. East Orange General Hospital also offers cardiology physical rehabilitation dialysis respiratory care diagnostic testing and wound care among other services. The hospital's Family Health Center provides primary and specialty care as well as outpatient surgery. East Orange General Hospital is part of Essex Valley Healthcare.

|                        | Annual Growth | 12/07 | 12/08 | 12/09   | 12/10 | 12/11 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (141.6) | 112.5 | 118.2 |
| Net income (\$ mil.)   | 8297.4%       | -     | -     | 0.0     | 0.4   | 1.3   |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 801   |

**EAST TENNESSEE CHILDREN'S HOSPITAL ASSOCIATION, INC.**

2018 CLINCH AVE  
KNOXVILLE, TN 379162301  
Phone: 865-541-8000  
Fax: -  
Web: www.etch.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

ETCH has made a permanent mark on the lives of countless children over the years. Knoxville-based East Tennessee Children's Hospital (ETCH) with more than 150 beds provides a full range of health care services to children from eastern Tennessee and portions of surrounding states. Among its 30 specialized services are cardiology neonatal care orthopedics and psychiatry as well as cystic fibrosis and hearing impairment services. The hospital also offers support such as for families of children stricken by cancer. The hospital's roots are in the foundation of Knox County Crippled Children's Hospital in 1937 with less than 50 beds.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.5%          | -     | 216.3 | 210.8 | 210.7 | 219.5 |
| Net income (\$ mil.)   | (14.0%)       | -     | 37.6  | 23.8  | 3.6   | 23.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,500 |

**EAST TENNESSEE STATE UNIVERSITY**

1276 GILBREATH DR  
JOHNSON CITY, TN 376146503  
Phone: 423-439-1000  
Fax: -  
Web: www.etsu.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

East Tennessee State University (ETSU) is a public coeducational member of the Tennessee Board of Regents' network of 45 postsecondary educational institutions. The university has 11 colleges and schools representing arts and sciences business and technology clinical and rehabilitative health sciences education medicine nursing pharmacy public health honors as well as continuing and graduate studies. It offers approximately 125 undergraduate programs 95 master's programs and a dozen doctoral programs as well as graduate certificates teacher licensure and specialist programs. Founded as East Tennessee State Normal School in 1911 ETSU has an enrollment of more than 15,000 students.

|                        | Annual Growth | 06/04 | 06/05 | 06/06 | 06/08 | 06/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 40.9%         | -     | -     | 16.3  | 14.7  | 179.7 |
| Net income (\$ mil.)   | (4.3%)        | -     | -     | 8.8   | 7.6   | 6.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,400 |

**EAST TEXAS MEDICAL CENTER REGIONAL HEALTHCARE SYST**

1000 S BECKHAM AVE  
TYLER, TX 757011908  
Phone: 866-333-3862  
Fax: -  
Web: www.uthealthstexas.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Private

East Texas Medical Center (ETMC) Regional Healthcare System works to meet the health care needs of residents of the Piney Woods. The not-for-profit health system operates more than a dozen hospitals across eastern Texas along with behavioral rehabilitation and home health care businesses. Its flagship 450-bed Tyler location serves as the hub and referral center for satellite medical centers located in more rural locations. The system also runs numerous primary care and outpatient clinics throughout the region. Serving more than 300,000 patients each year ETMC operates an emergency ambulance service subsidiary and a clinical laboratory which provide services to the ETMC Regional Healthcare System.

|                        | Annual Growth | 10/04 | 10/05 | 10/06 | 10/07 | 10/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%          | -     | 837.5 | 837.5 | 827.9 | 877.0 |
| Net income (\$ mil.)   | 20.4%         | -     | 17.2  | 0.0   | 40.0  | 30.1  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 7,600 |

**EAST WEST BANCORP, INC**

NMS: EWBC

135 North Los Robles Ave., 7th Floor  
Pasadena, CA 91101  
Phone: 626 768-6000  
Fax: -  
Web: www.eastwestbank.com

CEO: Dominic Ng  
CFO: Irene H. Oh  
HR: -  
FYE: December 31  
Type: Public

East West Bancorp banks in both hemispheres of the world. It's the holding company for East West Bank which provides standard banking services and loans through more than 130 branches in major US metropolitan areas and about 10 offices across in China Hong Kong and Taiwan. Boasting \$29 billion in assets East West Bank focuses on making commercial and industrial real estate loans which account for the majority of the company's loan portfolio. Catering to the Asian-American community it also provides international banking and trade financing to importers/exporters doing business in the Asia/Pacific region. East West Bank offers multilingual service in English Cantonese Mandarin Vietnamese and Spanish.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 9.3%          | 28,738.0 | 32,350.9 | 34,788.8 | 37,150.2 | 41,042.4 |
| Net income (\$ mil.)   | 19.7%         | 342.5    | 384.7    | 431.7    | 505.6    | 703.7    |
| Market value (\$ mil.) | 3.0%          | 5,611.5  | 6,024.6  | 7,368.4  | 8,818.0  | 6,310.2  |
| Employees              | 4.3%          | 2,709    | 2,833    | 2,873    | 3,000    | 3,200    |

**EASTER SEALS, INC.**

233 S WACKER DR STE 2400  
CHICAGO, IL 606066410  
Phone: 312-726-6200  
Fax: -

CEO: Angela F Williams  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

A year round effort that has nothing to do with Easter seals or flowers the National Easter Seal Society annually helps more than one million children and adults with disabilities through over 550 service centers in the US Puerto Rico Canada and Australia. The organization offers medical rehabilitation job training child care and adult day services. It began in 1907 as the National Society for Crippled Children and launched its first "seal" campaign around Easter in 1934. Supporters placed stickers or seals depicting the lily a symbol of renewal on letters and envelopes. The campaign was so successful and the symbol so associated with the organization that it changed its name in 1967.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (10.0%)          | -     | -     | 123.7 | 82.2  | 73.0  |
| Net income (\$ mil.)   | (8.6%)           | -     | -     | 1.1   | 0.8   | 0.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 120   |

**EASTERN AMERICAN NATURAL GAS TRUST**

NYSE: NGT

919 Congress Ave. Ste. 500  
Austin TX 78701  
Phone: 800-852-1422  
Fax: 512-479-2553

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Shareholders of Eastern American Natural Gas Trust know all about the clean-burning royalty-producing attributes of natural gas. The trust receives royalty interests from 650 producing natural gas wells in West Virginia and Pennsylvania and operated by Eastern American Energy. The trust distributes the royalties to its shareholders quarterly. As a grantor trust Eastern American Natural Gas Trust does not pay federal income taxes and the production on some of its wells qualifies for tax credits because the wells are located on hard-to-drill formations. The trust which in 2008 reported proved reserves of 12.9 billion cu. ft. of natural gas equivalent on its properties will be liquidated no later than 2013.

**EASTERN BAG AND PAPER COMPANY, INCORPORATED**

200 RESEARCH DR  
MILFORD, CT 064602880  
Phone: 203-878-1814  
Fax: -  
Web: www.ebpsupply.com

CEO: Meredith Reuben  
CFO: William J O Donnell  
HR: -  
FYE: December 31  
Type: Private

Eastern Bag and Paper Co. (dba EBP Supply) is a leading distributor of paper products in the northeastern US. In addition to disposable tableware and packaging the company offers foodservice products (including china and glassware) restaurant equipment (can openers refrigerators) personal care items (bath mats roll towels) and cleansers and maintenance supplies (air fresheners vacuums). Its name-brand products are used by the industrial healthcare foodservice and janitorial industries. Founded in 1918 by Samuel Baum the company is owned and run by CEO Meredith Baum Reuben.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.8%             | -     | 188.4 | 192.1 | 195.1 | 198.8 |
| Net income (\$ mil.)   | 11.3%            | -     | 1.7   | 1.2   | (1.7) | 2.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 285   |

**EASTERN BANK CORPORATION**

265 Franklin St.  
Boston MA 02110-3113  
Phone: 617-897-1008  
Fax: 617-897-1105  
Web: www.easternbank.com

CEO: -  
CFO: Charles M Johnston  
HR: -  
FYE: December 31  
Type: Private - Mutual Com

Eastern Bank wants to help you count your clams. The holding company owns Eastern Bank which operates approximately 100 branch locations in Massachusetts. Eastern Bank offers retail and commercial products including deposit accounts investments and credit cards. Its lending activities are focused on commercial loans and leases residential mortgages and consumer loans. Eastern Bank also provides wealth management services through a third-party provider. Insurance subsidiary Eastern Insurance offers personal and commercial coverage group health and life insurance employee benefit plans and 401(k) administration through some 25 locations. Eastern Bank Corporation is mutually owned.

**EASTERN CO.**

NMS: EML

112 Bridge Street  
Naugatuck, CT 06770  
Phone: 203 729-2255  
Fax: -  
Web: www.easterncompany.com

CEO: August M Vlak  
CFO: John L Sullivan III  
HR: -  
FYE: December 29  
Type: Public

The Eastern Company has latched on to the security industry. The company's security products group makes coin acceptors used in laundry facilities smart card payment systems and keyless locks sold under such brands as Big Tag Duo Warlock Searchalert Sesamee Prestolock and Huski. It also manufactures industrial hardware including latches locks and hinges used by the transportation industry. Eastern owns a foundry that makes metal anchoring devices to support underground mine roofs clamps for construction and railroad brake system components. The company sells mainly to manufacturers distributors and locksmiths through its operations in North America China Mexico and Taiwan.

|                        | Annual<br>Growth | 01/15 | 01/16* | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 18.5%            | 140.8 | 144.6  | 137.6 | 204.2 | 234.3 |
| Net income (\$ mil.)   | 23.7%            | 7.7   | 5.7    | 7.8   | 5.0   | 14.5  |
| Market value (\$ mil.) | 9.6%             | 115.2 | 117.1  | 130.2 | 162.9 | 151.7 |
| Employees              | 12.1%            | 942   | 911    | 862   | 1,189 | 1,327 |

\*Fiscal year change

**EASTERN KENTUCKY UNIVERSITY**

521 LANCASTER AVE  
RICHMOND, KY 404753102  
Phone: 859-622-1791  
Fax: -  
Web: www.eku.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Deep in the heart of bluegrass country Eastern Kentucky University offers more than 100 degree programs including some 30 masters degree programs through its five colleges (Arts & Sciences Business & Technology Education Health Sciences and Justice & Safety). The school has an annual enrollment of some 16000 students on eight campuses. It also offers online courses and degree programs. Eastern Kentucky University was founded in 1906 with a faculty of just seven; in 1909 the school's first graduating class consisted of 11 students. Originally Eastern Kentucky State Normal School it gained university status in 1966 and began offering graduate degrees in fields other than education.

|                        | Annual<br>Growth | 06/11 | 06/12 | 06/16 | 06/17  | 06/18  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 1.6%             | -     | 163.5 | 186.4 | 183.9  | 180.3  |
| Net income (\$ mil.)   | -                | -     | (0.2) | 12.3  | (21.4) | (27.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -      |
| Employees              | -                | -     | -     | -     | -      | 2,100  |

**EASTERN MAINE HEALTHCARE SYSTEMS**

43 WHITING HILL RD # 500  
 BREWER, ME 044121005  
 Phone: 207-973-7050  
 Fax: -  
 Web: www.northernlighthealth.org

CEO: -  
 CFO: -  
 HR: Catherine Maclaren  
 FYE: September 30  
 Type: Private

Eastern Maine Healthcare Systems (EMHS) keeps the folks in the Pine Tree State feeling fine. With more than a dozen member hospitals and multiple medical practices and clinics the organization offers patients emergency primary mental-health laboratory and other specialty services. It primarily serves eastern central and northern portions of rural Maine. Some hospitals include Eastern Maine Medical Center (410 beds) Acadia Hospital (100 beds) Aroostook Medical Center (75 beds) and Inland Hospital (50 beds). The system also operates long-term care hospice and home health facilities as well as emergency transportation and administrative services businesses.

|                        | Annual<br>Growth | 09/14 | 09/15   | 09/16   | 09/17   | 09/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.7%             | -     | 1,375.0 | 1,523.9 | 1,654.2 | 1,672.1 |
| Net income (\$ mil.)   | -                | -     | (1.8)   | 21.4    | 43.5    | 8.9     |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 8,175   |

**EASTERN MICHIGAN UNIVERSITY**

202 WELCH HALL  
 YPSILANTI, MI 481972214  
 Phone: 734-487-2031  
 Fax: -  
 Web: www.emich.edu

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Eastern Michigan University (known affectionately as just plain Eastern) has long been an affordable place to study your way into a better career. The university began as a teachers' college in 1849 and it still graduates one out of every four teachers in Michigan. Eastern has an enrollment of more than 23000 students (90% are Michigan residents) who participate in undergraduate and graduate degree programs on its campus in the southeastern part of the state. Its 200 majors minors and concentrations are offered through colleges of arts and sciences business education technology and health and human services.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.5%)           | -     | -     | -     | 244.3 | 240.7 |
| Net income (\$ mil.)   | (29.2%)          | -     | -     | -     | 9.7   | 6.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**EASTERN MOUNTAIN SPORTS INC.**

1 Vose Farm Rd.  
 Peterborough NH 03458  
 Phone: 603-924-9571  
 Fax: 603-924-9138  
 Web: www.emsonline.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: January 31  
 Type: Private

Eastern Mountain Sports (EMS) can prepare you for a life of climb. EMS sells a wide range of outdoor gear apparel footwear and accessories from more than 65 stores in a dozen East Coast states from Maine to Virginia and through its website. Outdoor enthusiasts can purchase or rent tents sleeping bags and other equipment — choosing from brands such as Patagonia Columbia The North Face REEF and Teva. The retailer's own EMS-branded products account for about a third of sales. Founded in 1967 by two New England rock climbers EMS offers outdoor skills clinics provides guides for hire arranges day and overnight trips and operates climbing and kayaking schools.

**EASTERN VIRGINIA BANKSHARES, INC**

NMS: EVBS

10900 Nuckols Road, Suite 325  
 Glen Allen, VA 23060  
 Phone: 804 443-8400  
 Fax: -  
 Web: www.evb.org

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

Founded in 1997 Eastern Virginia Bankshares is the holding company for EVB a community bank that operates more than two dozen branches in — believe it or not — eastern Virginia. Targeting individuals and local business customers the bank offers such standard retail services as checking and savings accounts money market accounts CDs IRAs and credit cards. Residential mortgages make up nearly half of the the company's loan portfolio which also includes commercial real estate construction business and consumer loans. Subsidiary EVB Financial Services owns interests in companies that offer investments and insurance.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 4.6%             | 1,063.0 | 1,075.6 | 1,027.1 | 1,182.0 | 1,270.4 |
| Net income (\$ mil.)   | 42.3%            | 1.8     | 3.5     | (2.6)   | 5.7     | 7.3     |
| Market value (\$ mil.) | 37.5%            | 26.2    | 70.4    | 91.2    | 84.3    | 93.6    |
| Employees              | 0.3%             | 307     | 306     | 315     | 353     | 311     |

**EASTERN VIRGINIA MEDICAL SCHOOL**

714 WOODIS AVE  
 NORFOLK, VA 235101026  
 Phone: 757-446-6052  
 Fax: -  
 Web: www.ept911.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Eastern Virginia Medical School (EVMS) sends graduated physicians down the Hampton Roads. The school offers medical and doctoral degrees residencies and specialty programs such as reproductive medicine. The community-oriented school does not have a teaching hospital but rather partners with about a dozen regional hospitals. Its main campus is part of the Eastern Virginia Medical Center which is also home to Sentara Norfolk General Hospital and Children's Hospital of The King's Daughters located in the Hampton Roads region of southeastern Virginia. The south campus hosts pediatric and diabetes research programs. EVMS also has research programs devoted to cancer infectious diseases and heart disease.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.6%             | -     | 237.0 | 234.9 | 234.9 | 255.8 |
| Net income (\$ mil.)   | 70.2%            | -     | 5.3   | 12.5  | 12.5  | 26.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,500 |

**EASTERN WASHINGTON UNIVERSITY INC**

307 SHOWALTER HALL  
 CHENEY, WA 990042445  
 Phone: 509-359-6200  
 Fax: -  
 Web: www.ewu.edu

CEO: -  
 CFO: Toni Havegger  
 HR: -  
 FYE: June 30  
 Type: Private

Eagles — the mascot kind at any rate — soar around Eastern Washington University (EWU). The university serves about 13000 undergraduate and graduate students in the area around metropolitan Spokane Washington. Most students study at EWU's Cheney campus but the school includes other learning centers around the state. EWU has 23:1 student-to-faculty ratio. About 140 fields of study are offered through four colleges: Arts Letters and Education; Business and Public Administration; Science Health and Engineering; and Social and Behavioral Sciences and Social Work. The school was founded in 1882 as the Benjamin P. Cheney Academy.

|                        | Annual<br>Growth | 06/07 | 06/08 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%             | -     | 110.4 | 156.7 | 148.0 | 148.7 |
| Net income (\$ mil.)   | -                | -     | 4.9   | 8.5   | 9.6   | (6.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,550 |

**EASTGROUP PROPERTIES INC**
**NYS: EGP**

400 W Parkway Place, Suite 100  
Ridgeland, MS 39157  
Phone: 601 354-3555  
Fax: -  
Web: www.eastgroup.net

CEO: Marshall A. Loeb  
CFO: N. Keith McKey  
HR: -  
FYE: December 31  
Type: Public

EastGroup Properties points its compass all across the Sunbelt. The self-administered real estate investment trust (REIT) invests in develops and manages industrial properties with a particular emphasis on Florida Texas Arizona and California. EastGroup specializes in operating multitenant distribution and bulk distribution facilities from 5000 to 50000 sq. ft. in size located near major transportation hubs. Its portfolio includes some 300 industrial properties and an office building totaling more than 34 million sq. ft. of leasable space. The REIT has developed build-to-suit projects for clients including United Stationers Supply Company and Dal-Tile Corporation.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%          | 219.8   | 235.0   | 253.0   | 274.2   | 300.4   |
| Net income (\$ mil.)   | 16.6%         | 47.9    | 47.9    | 95.5    | 83.2    | 88.5    |
| Market value (\$ mil.) | 9.7%          | 2,311.3 | 2,029.8 | 2,695.3 | 3,226.0 | 3,348.3 |
| Employees              | 1.4%          | 71      | 73      | 71      | 71      | 75      |

**EASTMAN CHEMICAL CO**
**NYS: EMN**

200 South Wilcox Drive  
Kingsport, TN 37662  
Phone: 423 229-2000  
Fax: -  
Web: www.eastman.com

CEO: Mark J. Costa  
CFO: Curtis E. (Curt) Espeland  
HR: -  
FYE: December 31  
Type: Public

Eastman Chemical Company is a major international producer of acetate tow for cigarette filters. From manufacturing sites in the US and six European countries (including the UK Germany and France) it also turns out chemicals fibers plastics rubber materials polymers and solvents. Eastman's products include such items as food and medical packaging films and toothbrushes. Its end markets include transportation building and construction tobacco consumer durables food and agriculture and health and wellbeing. The company was once part of film giant Eastman Kodak.

|                        | Annual Growth | 12/14    | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 1.6%          | 9,527.0  | 9,648.0 | 9,008.0  | 9,549.0  | 10,151.0 |
| Net income (\$ mil.)   | 9.5%          | 751.0    | 848.0   | 854.0    | 1,384.0  | 1,080.0  |
| Market value (\$ mil.) | (0.9%)        | 10,599.7 | 9,432.9 | 10,508.8 | 12,944.3 | 10,215.4 |
| Employees              | (0.8%)        | 15,000   | 15,000  | 14,000   | 14,000   | 14,500   |

**EASTMAN KODAK CO.**
**NYS: KODK**

343 State Street  
Rochester, NY 14650  
Phone: 585 724-4000  
Fax: -  
Web: www.kodak.com

CEO: Jeffrey J. (Jeff) Clarke  
CFO: David E. Bullwinkle  
HR: -  
FYE: December 31  
Type: Public

Eastman Kodak the inventor of the Brownie camera has put consumer photography in albums on a shelf to focus on imaging for businesses. The company generates nearly two-thirds of sales from print systems and services for the book publishing newspaper and magazine publishing commercial printing and packaging industries among others. It makes presses and imprinting systems as well as technology to print documents publications and product packaging. Kodak's other operations include hardware software consumables and services related to printing and imaging for consumers and customers in a host of industries. The company which generates most of its sales outside the US was founded in 1880 by George Eastman.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (10.9%)       | 2,102.0 | 1,798.0 | 1,543.0 | 1,531.0 | 1,325.0 |
| Net income (\$ mil.)   | -             | (123.0) | (80.0)  | 15.0    | 94.0    | (16.0)  |
| Market value (\$ mil.) | (41.5%)       | 929.2   | 536.7   | 663.4   | 132.7   | 109.1   |
| Employees              | (7.3%)        | 7,300   | 6,400   | 6,100   | 5,800   | 5,400   |

**EASYLINK SERVICES INTERNATIONAL CORPORATION**
**NASDAQ: ESIC**

6025 The Corners Pkwy. Ste. 100  
Norcross GA 30092  
Phone: 678-533-8000  
Fax: 203-755-5105  
Web: www.diasys.com

CEO: Mark J Barrenechea  
CFO: Paul McFeeters  
HR: -  
FYE: July 31  
Type: Public

EasyLink Services International made sure that clients got the message. The company provided electronic data interchange (EDI) and telex software and services through its supply chain messaging division. Its data translation systems allowed trading partners with incompatible information systems to exchange invoices purchase orders shipping notices and other documents. EasyLink's on-demand messaging segment provided a document delivery system that handles fax e-mail and messaging communications. The company offered services ranging from consulting and training to outsourced document processing. EasyLink was acquired by Open Text in 2012 for \$232 million.

**EATON VANCE CORP**
**NYS: EV**

Two International Place  
Boston, MA 02110  
Phone: 617 482-8260  
Fax: 617 482-2396  
Web: www.eatonvance.com

CEO: Thomas E. (Tom) Faust  
CFO: Laurie G. Hylton  
HR: Julie Andrade  
FYE: October 31  
Type: Public

Eaton Vance offers a investing supermarket of more than 100 mutual funds and manages \$340 billion-plus in assets on behalf of retail high-net-worth and institutional clients. Its investment specialties include tax-managed equity funds municipal bond funds floating-rate bank-loan funds income and value equity funds global and high-yield bonds closed-end funds and alternative investments such as private equity funds commodity-based investments and absolute return strategies. Its Eaton Vance Distributors unit markets and sells its products through sales associates in the US the UK Europe the Asia-Pacific region and Latin America as well as a network of brokers independent financial advisors banks and insurance firms.

|                        | Annual Growth | 10/15   | 10/16   | 10/17   | 10/18   | 10/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.6%          | 1,403.6 | 1,342.9 | 1,529.0 | 1,702.2 | 1,683.3 |
| Net income (\$ mil.)   | 14.8%         | 230.3   | 241.3   | 282.1   | 381.9   | 400.0   |
| Market value (\$ mil.) | 6.0%          | 4,100.9 | 3,981.6 | 5,731.7 | 5,116.2 | 5,178.6 |
| Employees              | 6.2%          | 1,473   | 1,510   | 1,638   | 1,764   | 1,871   |

**EAU TECHNOLOGIES INC**
**NBB: EAU**

1890 Cobb International Blvd., Suite A  
Kennesaw, GA 30152  
Phone: 678 388-9492  
Fax: -  
Web: www.eau-x.com

CEO: Doug Kindred  
CFO: Brian D Heinhold  
HR: -  
FYE: December 31  
Type: Public

Of all the vowels O is EAU's bread and butter (as in H2O). Using water electrolysis technology EAU Technologies (formerly Electric Aquagenics Unlimited) makes equipment and process systems that clean and disinfect surfaces and foods. Its Empowered Water generators are sold and leased to companies in search of improved cleaning and sanitizing. The firm's water-based non-toxic products reduce bacteria viruses spores and molds in food processing living surfaces and other environments. Director Peter Ullrich individually and through his Water Science firm is EAU Technologies largest shareholder. Water Science is also EAU's biggest customer and it licenses EAU technology in Latin America.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.2%          | 0.7   | 1.9   | 0.5   | 2.0   | 1.0   |
| Net income (\$ mil.)   | -             | 2.4   | (3.0) | (2.0) | (2.0) | (1.9) |
| Market value (\$ mil.) | (40.8%)       | 4.9   | 5.7   | 0.6   | 1.1   | 0.6   |
| Employees              | (10.7%)       | 11    | 11    | 11    | 9     | 7     |

**EBAY INC.**

NMS: EBAY

2025 Hamilton Avenue  
San Jose, CA 95125  
Phone: 408 376-7008  
Fax: -  
Web: www.ebay.com

CEO: Devin N. Wenig  
CFO: Scott F. Schenkel  
HR: Robin Colman  
FYE: December 31  
Type: Public

eBay is a well-known e-commerce platform for online auctions and boasts more than 179 million users and some 1.2 billion listings globally. Trading goods every second of every day eBay offers an online forum for buying and selling merchandise worldwide from fine antiques to the latest video games. It generates revenue through listing and selling fees and through advertising. The company also sells tickets to concerts sporting events and other entertainment via its StubHub platform and provides online classified listings via its Classifieds platform. eBay is available across digital platforms including mobile. Some 60% of its sales are outside the US.

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17     | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|-----------|----------|----------|
| Sales (\$ mil.)        | 5.9%             | 8,592.0  | 8,979.0  | 9,567.0   | 10,746.0 | 10,800.0 |
| Net income (\$ mil.)   | 0.9%             | 1,725.0  | 7,266.0  | (1,016.0) | 2,530.0  | 1,786.0  |
| Market value (\$ mil.) | 7.1%             | 21,874.1 | 23,633.2 | 30,041.0  | 22,343.7 | 28,743.6 |
| Employees              | 3.5%             | 11,600   | 12,600   | 14,100    | 14,000   | 13,300   |

**EBIX INC**

NMS: EBIX

1 Ebix Way  
Johns Creek, GA 30097  
Phone: 678 281-2020  
Fax: -  
Web: www.ebix.com

CEO: Robin Raina  
CFO: Sean T. Donaghy  
HR: -  
FYE: December 31  
Type: Public

Ebix Inc. helps the worlds of several information-dependent industries go 'round. The company supplies on-demand software and ecommerce services for insurance financial and healthcare. Its EbixExchange service acts as an online auction house where buyers and carriers can exchange bids for auto home health life and other types of insurance while paying Ebix a fee on each transaction. Ebix also provides agency management software that includes workflow and customer relationship management (CRM) capabilities as well as other back-office functions for insurance brokers and insurance carriers. Ebix also offers money transfer services in India and Asia.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 23.5%            | 214.3 | 265.5   | 298.3   | 364.0   | 497.8   |
| Net income (\$ mil.)   | 10.0%            | 63.6  | 79.5    | 93.8    | 100.6   | 93.1    |
| Market value (\$ mil.) | 25.8%            | 519.3 | 1,002.3 | 1,743.9 | 2,422.5 | 1,301.0 |
| Employees              | 41.0%            | 2,343 | 2,707   | 2,988   | 4,515   | 9,263   |

**EBSCO INDUSTRIES INC.**

5724 Hwy. 280 East  
Birmingham AL 35242  
Phone: 205-991-6600  
Fax: 256-430-4030  
Web: www.avocent.com

CEO: David Walker  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Few portfolios are more diverse than that of EBSCO Industries (short for Elton B. Stephens Company). Among the conglomerate's more than 50 information services manufacturing and sales subsidiaries are magazine subscription and fulfillment firms a fishing lure manufacturer (the world's largest) a rifle manufacturer a specialty office and computer furniture retailer and real estate holdings. Its main businesses revolve around the publishing industry: EBSCO operates a subscription management agency and is one of the largest publishers of digital information. It offers about 375,000 articles from more than 95,000 publishers worldwide. The family of founder Elton B. Stephens Sr. owns the company.

**EBY CORPORATION**

610 N MAIN ST STE 500  
WICHITA, KS 672033619  
Phone: 316-268-3500  
Fax: -  
Web: www.ebycorp.com

CEO: James R Greir III  
CFO: -  
HR: Karman Diehl  
FYE: December 31  
Type: Private

General contractor Eby Corporation operating primarily through its Martin K. Eby Construction subsidiary provides design-build construction management general contracting and related services on projects such as office buildings medical facilities athletic facilities and historical renovations. Eby serves major corporations universities hospitals and state and local governments. Clients have included Disney The University of Texas Wichita State University and The Salvation Army. Martin K. Eby Construction named after the group's founder and the father of chairman Martin K. Eby Jr. was founded in 1937.

|                        | Annual<br>Growth | 12/05 | 12/06     | 12/08 | 12/09 | 12/13 |
|------------------------|------------------|-------|-----------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | (1,566.5) | 43.5  | 33.8  | 93.3  |
| Net income (\$ mil.)   | 30.0%            | -     | -         | 0.5   | (2.3) | 1.7   |
| Market value (\$ mil.) | -                | -     | -         | -     | -     | -     |
| Employees              | -                | -     | -         | -     | -     | 135   |

**EBY-BROWN COMPANY LLC**

280 SHUMAN BLVD STE 280  
NAPERVILLE, IL 60563-8106  
Phone: 630-778-2800  
Fax: -  
Web: www.eby-brown.com

CEO: -  
CFO: -  
HR: -  
FYE: October 01  
Type: Private

Eby-Brown makes its money on such vices as munchies and nicotine. The company is a leading convenience store supplier that distributes more than 11,000 products to some 13,500 retail locations in 30 states mostly east of the Mississippi. Eby-Brown operates about half a dozen distribution centers (with total capacity of about 2 million sq. ft.) that supply such items as beverages candy and snack foods frozen and refrigerated foods tobacco products and general merchandise. The convenience store supplier also offers advertising and promotion services for its customers. Eby-Brown which is still family-owned was founded in 1887 by the Wake family.

|                        | Annual<br>Growth | 09/06 | 09/07 | 09/08* | 10/10   | 10/11   |
|------------------------|------------------|-------|-------|--------|---------|---------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 0.0    | 4,730.4 | 4,730.4 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0    | 0.0     | 0.0     |
| Market value (\$ mil.) | -                | -     | -     | -      | -       | -       |
| Employees              | -                | -     | -     | -      | -       | 2,500   |

\*Fiscal year change

**ECHELON CORP.**

NMS: ELON

2901 Patrick Henry Drive  
Santa Clara, CA 95054  
Phone: 408 938-5200  
Fax: -  
Web: www.echelon.com

CEO: Ronald Sege  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Echelon Corp. has made the infrastructure that connected industrial devices into networks that morphed into the Internet of Things. The company's combination of computer chips routers and controllers network interfaces and software have enabled connections for about 100 million devices for lighting heating and cooling security manufacturing lighting and building automation around the world. Echelon is moving to develop networking resources for the Industrial Internet of Things (IIoT) providing the capability for things such as sensors inside jet engines to communicate their operating status. The company also develops and sells an array of lighting control systems another portion of the Internet of Things.

|                        | Annual<br>Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16 |
|------------------------|------------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (29.9%)          | 134.0  | 86.2   | 38.7   | 38.8   | 32.4  |
| Net income (\$ mil.)   | -                | (12.8) | (17.6) | (24.3) | (13.2) | (4.1) |
| Market value (\$ mil.) | 17.5%            | 10.9   | 9.5    | 7.5    | 25.0   | 20.8  |
| Employees              | (22.4%)          | 223    | 192    | 106    | 87     | 81    |

**ECHO GLOBAL LOGISTICS INC**
**NMS: ECHO**

600 West Chicago Avenue, Suite 725  
Chicago, IL 60654  
Phone: 800 354-7993  
Fax: -  
Web: www.echo.com

CEO: Douglas R. (Doug) Waggoner  
CFO: Kyle L. Sauters  
HR: -  
FYE: December 31  
Type: Public

By land air or sea Echo Global Logistics delivers the goods. The company provides a wide range of transportation and supply chain management services using a proprietary technology platform for truckload quoting and transit times. Its main business is arranging transportation by truckload (TL) and less than truckload (LTL) carriers. It also offers intermodal services—a combination of truck and rail delivery—and some air and ocean delivery services. Its logistics solutions encompass services such as rate negotiation shipment tracking and freight management and reporting.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 20.1%         | 1,173.4 | 1,512.3 | 1,716.2 | 1,943.1 | 2,439.7 |
| Net income (\$ mil.)   | 14.4%         | 16.8    | 7.8     | 1.6     | 12.6    | 28.7    |
| Market value (\$ mil.) | (8.7%)        | 800.0   | 558.6   | 686.3   | 767.1   | 557.0   |
| Employees              | 10.6%         | 1,734   | 2,335   | 2,350   | 2,453   | 2,595   |

**ECHO THERAPEUTICS INC**
**NAS: ECTE**

99 Wood Avenue South, Suite 302  
Iselin, NJ 08830  
Phone: 732 549-0128  
Fax: -  
Web: www.echotx.com

CEO: Alan W Schoenbart  
CFO: Alan Schoenbart  
HR: -  
FYE: December 31  
Type: Public

Echo Therapeutics tries not to scratch the surface. The company develops instruments for transdermal (through the skin) drug delivery and diagnostics. Its devices use gentle abrasion and ultrasound technologies to painlessly extract analytes or introduce drugs without breaking the skin. The firm's proprietary Prelude Skin-Prep technology platform is being developed for use in glucose monitoring under the name Symphony. Echo is also developing a system to provide needle-free drug administration of lidocaine and other pharmaceuticals. Echo is also developing Azone a transdermal technology used for reformulated drugs already on the market.

|                        | Annual Growth | 12/10 | 12/11  | 12/12  | 12/13  | 12/14  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (39.5%)       | 0.4   | 0.4    | 0.0    | 0.0    | 0.1    |
| Net income (\$ mil.)   | -             | (4.1) | (10.0) | (12.3) | (19.1) | (15.0) |
| Market value (\$ mil.) | (4.1%)        | 20.2  | 28.5   | 13.1   | 39.7   | 17.1   |
| Employees              | 13.1%         | 11    | 29     | 44     | 28     | 18     |

**ECHOSTAR CORP**
**NMS: SATS**

100 Inverness Terrace East  
Englewood, CO 80112-5308  
Phone: 303 706-4000  
Fax: -  
Web: www.echostar.com

CEO: Michael T. Dugan  
CFO: David J. Rayner  
HR: -  
FYE: December 31  
Type: Public

When EchoStar launches a product or service it means launch. The company owns or leases some 25 satellites and has more on the launch pad (or close to it). The satellites beam TV signals and provide broadband internet service to consumers and businesses. The company's Hughes unit has more than 1.2 million consumer and business broadband subscribers. The EchoStar Satellite Services unit provides satellite service operations and video delivery to DISH Network and other customers. EchoStar divested most of its set-top box operations in an asset swap with DISH Network in 2017. The US accounts for most of EchoStar's revenue with contributions from Mexico Canada and South America.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (11.7%)       | 3,445.6 | 3,143.7 | 3,056.7 | 1,885.5 | 2,091.4 |
| Net income (\$ mil.)   | -             | 152.9   | 153.4   | 179.9   | 392.6   | (40.5)  |
| Market value (\$ mil.) | (8.5%)        | 5,005.6 | 3,728.9 | 4,899.8 | 5,711.1 | 3,501.1 |
| Employees              | (15.9%)       | 4,400   | 4,400   | 4,000   | 2,100   | 2,200   |

**ECKERD COLLEGE, INC.**

4200 54TH AVE S  
SAINT PETERSBURG, FL 337114700  
Phone: 727-867-1166  
Fax: -  
Web: www.eckerd.edu

CEO: Peter Armacost  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

What better place to study marine science than on nearly 200 acres of Florida waterfront? Eckerd College is a private co-educational college located in St. Petersburg. The school has about 1800 students and 160 faculty members and it offers about 40 majors for students to earn bachelor of arts and bachelor of science degrees. Areas of study include marine science psychology economics biology biochemistry international studies literature and art. The school also operates a Program for Experienced Learners where about 700 adult students can earn a bachelor's degree in about a dozen areas as well as study abroad offerings. Eckerd College is affiliated with the Presbyterian Church (U.S.A.).

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.9%)        | -     | 101.2 | 72.4  | 76.7  | 74.1  |
| Net income (\$ mil.)   | -             | -     | 4.3   | 9.7   | 4.1   | (6.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 377   |

**ECKERD YOUTH ALTERNATIVES, INC.**

100 STARCREST DR  
CLEARWATER, FL 337653224  
Phone: 727-461-2990  
Fax: -  
Web: www.eckerd.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Eckerd Youth Alternatives (EYA) provides early intervention and prevention wilderness education residential and day treatment and re-entry and aftercare programs for at-risk youths. The not-for-profit organization has worked to help more than 80000 kids through its operations in about 10 states located primarily in the eastern US. Many of EYA's some 40 programs are offered under contract with state juvenile justice agencies. EYA was established in 1968 by Jack Eckerd the founder of the Eckerd drugstore chain and his wife Ruth Eckerd. During the past few years the company has been focused on expanding its community-based support programs.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.0%          | -     | 153.3 | 155.4 | 172.1 | 193.2 |
| Net income (\$ mil.)   | 42.5%         | -     | 1.6   | 1.4   | 2.1   | 4.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,400 |

**ECLINICALWORKS LLC**

2 TECHNOLOGY DR  
WESTBOROUGH, MA 01581-1727  
Phone: 508-475-0450  
Fax: -

CEO: Girish Navani  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

eClinicalWorks helps physicians focus on their patients by offering a hand in organizing their administrative records. The company provides medical software that manages medical documents also known as electronic health records. It serves both small and mid-sized health care practitioners and large practice groups such as Houston's Memorial Hermann Healthcare System and Chicago's Rush Health. The eClinicalWorks client roster includes some 85000 physicians and more than 470000 medical professionals operating businesses throughout the US. Owned by its executives and employees the company provides software for primary care practices and most medical specialties.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/10 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | 0.0   | 64.7  | 140.4 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 1.9   | 34.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,800 |



**ECOLAB INC**
**NYS: ECL**

1 Ecolab Place  
St. Paul, MN 55102  
Phone: 800 232-6522  
Fax: -  
Web: www.ecolab.com

CEO: Douglas M. (Doug) Baker  
CFO: Daniel J. (Dan) Schmechel  
HR: Laurie M. Marsh  
FYE: December 31  
Type: Public

Ecolab cleans up by cleaning up. The company offers cleaning sanitation pest-elimination and maintenance products and services to the energy healthcare hospitality and industrial sectors among others. Its cleaning and sanitizing operations serve hotels schools commercial and institutional laundries and quick-service restaurants. Other units focus on products for textile care water care healthcare food and beverage processing and pest control. It also makes chemicals used in water treatment for industrial processes including in the paper and energy industries. The US is Ecolab's largest market accounting for more than 50% of revenue.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.7%             | 14,280.5 | 13,545.1 | 13,152.8 | 13,838.3 | 14,668.2 |
| Net income (\$ mil.)   | 4.4%             | 1,202.8  | 1,002.1  | 1,229.6  | 1,508.4  | 1,429.1  |
| Market value (\$ mil.) | 9.0%             | 30,071.9 | 32,908.7 | 33,725.8 | 38,605.5 | 42,394.7 |
| Employees              | 0.8%             | 47,430   | 47,000   | 47,565   | 48,400   | 49,000   |

**ECOLOGY AND ENVIRONMENT, INC.**
**NMS: EEI**

368 Pleasant View Drive  
Lancaster, NY 14086  
Phone: 716 684-8060  
Fax: 716 684-0844  
Web: www.ene.com

CEO: -  
CFO: Peter F Sorci  
HR: -  
FYE: July 31  
Type: Public

Every day is Earth Day at environmental consulting and testing company Ecology and Environment (E & E). The company which has completed more than 50000 projects in some 120 countries provides engineering permitting and environmental support for all types of energy development including offshore energy power plants pipelines and renewables. Services include environmental impact assessments air pollution control wastewater analyses and site-planning. It also consults on natural resource restoration programs green initiatives emergency planning and hazardous waste projects. E & E which generates most of its sales in the US targets government industrial and engineering clients.

|                        | Annual<br>Growth | 07/13 | 07/14 | 07/15 | 07/16 | 07/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.2%)           | 134.9 | 128.4 | 126.7 | 105.8 | 104.5 |
| Net income (\$ mil.)   | -                | (2.1) | (1.4) | 3.4   | 0.9   | 3.0   |
| Market value (\$ mil.) | 3.8%             | 45.8  | 44.6  | 48.7  | 43.7  | 53.2  |
| Employees              | (6.2%)           | 1,130 | 1,013 | 952   | 893   | 876   |

**ECOTALITY INC**
**NBB: ECTY Q**

Post Montgomery Center, One Montgomery Street, Suite 2525  
San Francisco, CA 94104  
Phone: 415 992-3000  
Fax: -  
Web: www.ecotality.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

ECotality is all juiced up for the electric car revolution. The company develops power storage technologies including battery chargers and charging stations for electric vehicles. Its Minit-Charger system takes about 15 minutes to charge the batteries for electric forklifts golf carts airport trucks and other off-road electric vehicles; the company has sold about 6000 chargers since 2008. Now that the all-electric Nissan Leaf and the hybrid-electric Chevrolet Volt are in production ECotality is marketing car charging stations called Blink in select cities. ECotality is also involved in developing solar modules and distributing fuel cell systems. CEO Jonathan Read owns 10% of the company's stock.

|                        | Annual<br>Growth | 12/08 | 12/09  | 12/10  | 12/11  | 12/12 |
|------------------------|------------------|-------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 48.7%            | 11.2  | 8.6    | 13.7   | 28.4   | 54.7  |
| Net income (\$ mil.)   | -                | (8.1) | (29.5) | (16.4) | (22.5) | (9.6) |
| Market value (\$ mil.) | 96.3%            | 0.7   | 131.6  | 76.5   | 25.7   | 10.4  |
| Employees              | 38.2%            | 45    | 67     | 116    | 179    | 164   |

**ECOVA INC.**

1313 N. Atlantic Ste. 5000  
Spokane WA 99201  
Phone: 509-329-7600  
Fax: 509-329-7287  
Web: www.ecova.com

CEO: Mathias Lelievre  
CFO: -  
HR: Julie Kearney  
FYE: December 31  
Type: Subsidiary

Ecova (formerly Advantage IQ) maintains that intelligence plays a key role in business success. The company helps multi-site commercial customers in the US manage their facilities utilities and telecommunications costs by providing outsourced services for such tasks as estimating and managing facility-related expenses handling billing and managing invoices and vendor contracts. It serves clients in industries including communications retail financial services and health care. The company was founded in 1995 as an affiliate of parent Avista Corporation a provider of utilities services in the northwestern US. Ecova has satellite offices in Colorado Minnesota Ohio and Oregon.

**ECS FEDERAL, LLC**

2750 PROSPERITY AVE # 600  
FAIRFAX, VA 220314312  
Phone: 703-270-1540  
Fax: -  
Web: www.ecs-federal.com

CEO: George Wilson  
CFO: Thomas Weston  
HR: -  
FYE: December 31  
Type: Private

Electronic Consulting Services (ECS) provides computer and telecommunications network consulting services primarily in the Eastern US. The company specializes in such areas as systems engineering enterprise communications project management and program support. It also offers information assurance help desk operations and Web development services. ECS primarily serves government agencies and defense contractors. Customers have included Lockheed Martin Titan the US Department of Housing and Urban Development and Advanced Technology Systems. The company has satellite offices in Florida Missouri North Carolina Pennsylvania and Washington D.C. Electronic Consulting Services was founded in 1993.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 36.0%            | -     | -     | 112.4 | 138.8 | 208.1 |
| Net income (\$ mil.)   | 21.4%            | -     | -     | 11.1  | 8.0   | 16.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,184 |

**EDELBROCK LLC**

2700 California St.  
Torrance CA 90503  
Phone: 310-781-2222  
Fax: 310-3201187-  
Web: www.edelbrock.com

CEO: Don Barry  
CFO: Steve Zitkus  
HR: -  
FYE: June 30  
Type: Private

Speed enthusiast Edelbrock makes performance-enhancing parts for race cars and motorcycles recreational and passenger vehicles light trucks and watercraft. The short list includes carburetors intake manifolds cylinder heads water pumps air cleaners camshafts exhaust systems an array of other aftermarket parts and even some branded sportswear. Specifically for Harley-Davidson motorcycles Edelbrock tailors a line of aftermarket engine parts. The company markets its products mainly through automotive chain stores online dealers mail-order houses and warehouse distributors. The Edelbrock family — led by company chairman president and CEO Vic Edelbrock Jr. — runs the 70-plus year old company.

**EDGEWELL PERSONAL CARE CO**
**NYS: EPC**

6 Research Drive  
Shelton, CT 06484  
Phone: 203 944-5500  
Fax: -  
Web: www.edgewell.com

CEO: David P. Hatfield  
CFO: Sandy J. Sheldon  
HR: -  
FYE: September 30  
Type: Public

Edgewell Personal Care Company offers some of the most popular brands in your household. Its portfolio of personal care products includes razors sunscreen moist wipes infant and pet care products and feminine care products sold under brands such as Schick Edge Banana Boat Hawaiian Tropic Stayfree Wet Ones and Diaper Genie. Edgewell was spun off from battery maker Energizer Holdings in 2015 forming a separate public company focused solely on its personal care product operations. The US accounts for more than half its total revenue.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.0%)        | 2,421.2 | 2,362.0 | 2,298.4 | 2,234.4 | 2,141.0 |
| Net income (\$ mil.)   | -             | (275.3) | 178.7   | 5.7     | 103.3   | (372.2) |
| Market value (\$ mil.) | (20.6%)       | 4,423.3 | 4,310.5 | 3,944.6 | 2,506.0 | 1,761.2 |
| Employees              | 0.0%          | 6,000   | 6,000   | 6,000   | 5,900   | 6,000   |

**EDISON INTERNATIONAL**
**NYS: EIX**

2244 Walnut Grove Avenue, P.O. Box 976  
Rosemead, CA 91770  
Phone: 626 302-2222  
Fax: -  
Web: www.edisoninvestor.com

CEO: Pedro J. Pizarro  
CFO: Maria Rigatti  
HR: John Kelly  
FYE: December 31  
Type: Public

Edison International is a major power provider in California through its Southern California Edison (SCE) subsidiary which distributes electricity to 5.1 million customers in central coastal and southern California. The utility's system consists of more than 12600 miles of transmission lines and some 91400 miles of distribution lines. SCE also has about 6900 MW of generating capacity from interests in nuclear hydroelectric fossil-fueled and solar power plants and it buys and sells power wholesale. Through its Edison Energy subsidiary Edison International owns and operates additional solar power projects.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (1.4%)        | 13,413.0 | 11,524.0 | 11,869.0 | 12,320.0 | 12,657.0 |
| Net income (\$ mil.)   | -             | 1,612.0  | 1,020.0  | 1,311.0  | 565.0    | (423.0)  |
| Market value (\$ mil.) | (3.5%)        | 21,334.1 | 19,291.3 | 23,455.1 | 20,604.3 | 18,496.3 |
| Employees              | (2.1%)        | 13,690   | 12,768   | 12,390   | 12,521   | 12,574   |

**EDISON MISSION ENERGY**

3 MacArthur Place, Suite 100  
Santa Ana, CA 92707  
Phone: 714 513-8000  
Fax: -  
Web: www.edisonmissionenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

At one time the mission of Edison Mission Energy (EME) was to conquer the non-regulated energy sector around the world but it has since settled for focusing on a big slice of the US market. An indirect subsidiary of Edison International it has interests in more than 40 coal-fired natural gas-fired and wind power plants in the US and one in Turkey (Doga project) that give it a net physical generating capacity of more than 8900 MW. EME sells power wholesale through contracts with large utilities regional distributors and other energy companies; it also trades and hedges energy on the open power markets through Edison Mission Marketing & Trading.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11     | 12/12   |
|------------------------|---------------|---------|---------|---------|-----------|---------|
| Sales (\$ mil.)        | (17.7%)       | 2,811.0 | 2,377.0 | 2,423.0 | 2,180.0   | 1,287.0 |
| Net income (\$ mil.)   | -             | 501.0   | 197.0   | 164.0   | (1,078.0) | (925.0) |
| Market value (\$ mil.) | -             | -       | -       | -       | -         | -       |
| Employees              | (9.2%)        | 1,889   | 1,843   | 1,828   | 1,783     | 1,283   |

**EDP RENEWABLES NORTH AMERICA LLC**

808 Travis St. Ste. 700  
Houston TX 77002  
Phone: 713-265-0350  
Fax: 713-265-0365  
Web: www.edpr.com

CEO: Miguel Prado  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

EDP Renewables North America (formerly Horizon Wind Energy) is the US subsidiary of Spain-based EDP Renovaveis. The US company owns and operates more than 20 onshore wind farms across nine states that have a generating capacity of 2800 MW. It has another 20000 MW of wind projects in various stages of development around the country. EDP Renewables North America sells its electricity wholesale as Power Purchase Agreements (PPAs) to utility companies such as AmerenUE Direct Energy Great River and the TVA. It has also developed and sold seven farms to Entergy Florida Power & Light and Puget Energy.

**EDUCATION MANAGEMENT CORP**
**NBB: EDMC**

210 Sixth Avenue, 33rd Floor  
Pittsburgh, PA 15222  
Phone: 412 562-0900  
Fax: 412 562-0598  
Web: www.edmc.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Worried that traditional higher education could leave you enlightened but unemployed? Education Management may have the solution. The company operates five main branches with about 110 locations in more than 30 states and in Canada. The Art Institutes Argosy University South University and Brown Mackie College offer degree programs from associate to postgraduate and Western State University College of Law offers juris doctoral degrees. The company also offers online courses through three of its divisions. Education Management institutions boast a combined enrollment of more than 125500 students and some 21000 faculty and staff. Education Management voluntarily delisted from the NASDAQ in 2014.

|                        | Annual Growth | 06/10   | 06/11   | 06/12     | 06/13   | 06/14   |
|------------------------|---------------|---------|---------|-----------|---------|---------|
| Sales (\$ mil.)        | (2.4%)        | 2,508.5 | 2,887.6 | 2,761.0   | 2,498.6 | 2,272.7 |
| Net income (\$ mil.)   | -             | 168.5   | 229.5   | (1,515.7) | (268.0) | (663.9) |
| Market value (\$ mil.) | (42.3%)       | 1,922.2 | 3,017.5 | 876.0     | 708.4   | 213.0   |
| Employees              | (1.7%)        | 22,300  | 16,900  | 24,700    | 23,400  | 20,800  |

**EDUCATION REALTY TRUST INC**
**NYS: EDR**

999 South Shady Grove Road, Suite 600  
Memphis, TN 38120  
Phone: 901 259-2500  
Fax: -  
Web: www.edrtrust.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

This company can give your college student a home away from home. Education Realty Trust a self-administered real estate investment trust (REIT) develops buys owns and operates residential communities for university students. It owns roughly 50 communities in more than 20 US states consisting of almost 28000 beds in nearly 10500 units. Through its Allen & O'Hara Education Services subsidiary the REIT manages another 20-plus student housing properties owned by others. Education Realty Trust communities offer private rooms as well as amenities such as Internet access fitness centers game rooms dining facilities swimming pools — and even study rooms.

|                        | Annual Growth | 12/12 | 12/13 | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 18.8%         | 145.0 | 184.4 | 225.8   | 255.2   | 289.0   |
| Net income (\$ mil.)   | 52.0%         | 8.4   | 4.3   | 47.1    | 19.9    | 44.9    |
| Market value (\$ mil.) | 41.2%         | 777.5 | 644.5 | 2,673.8 | 2,768.1 | 3,091.1 |
| Employees              | 1.2%          | 1,222 | 1,288 | 1,283   | 1,237   | 1,280   |

**EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICE INC.**

2 JERICHO PLZ STE 309  
JERICHO, NY 117531681  
Phone: 631-273-7900  
Fax: -  
Web: www.eandi.org

CEO: Tom Fitzgerald  
CFO: John D Orlando  
HR: -  
FYE: December 31  
Type: Private

Educational & Institutional Cooperative Service (E&I) is a not-for-profit buying cooperative that provides goods and services to its members at discounted prices. E&I seeks and enters contracts with athletic equipment furniture computer and electronics maintenance food service office products and transportation and delivery service suppliers. Established in 1934 the cooperative is owned by more than 1600 tax-exempt organizations including colleges universities private schools health care institutions and hospitals.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.7%             | -     | 10.9  | 12.5  | 13.8  | 11.1  |
| Net income (\$ mil.)   | -                | -     | -     | 1.4   | 1.9   | (0.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 55    |

**EDUCATIONAL DEVELOPMENT CORP.**

NMS: EDUC

5402 South 122nd East Avenue  
Tulsa, OK 74146  
Phone: 918 622-4522  
Fax: -  
Web: www.edcpub.com

CEO: Randall W White  
CFO: Dan O'Keefe  
HR: -  
FYE: February 28  
Type: Public

Educational Development Corporation (EDC) likes being in a bind as long as the cover appeals to youngsters. The company is the exclusive US distributor of a line of about 1500 children's books published by the UK's Usborne Publishing Limited. EDC's Home Business Division markets the books to individuals using independent sales reps who sell through personal websites home parties direct sales and book fairs; this division also distributes books to public and school libraries. EDC's Publishing Division distributes the Usborne line to a network of book toy and other retail stores. EDC bought multi-cultural children's book publisher Kane/Miller in 2008 to complement its product offerings.

|                        | Annual<br>Growth | 02/15 | 02/16 | 02/17 | 02/18 | 02/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 38.2%            | 32.5  | 63.6  | 106.6 | 112.0 | 118.8 |
| Net income (\$ mil.)   | 67.0%            | 0.9   | 2.1   | 2.9   | 5.2   | 6.7   |
| Market value (\$ mil.) | 16.9%            | 35.3  | 92.9  | 78.3  | 158.6 | 66.0  |
| Employees              | 21.0%            | 83    | 150   | 202   | 193   | 178   |

**EDUCATIONAL FUNDING OF THE SOUTH, INC.**

12700 KINGSTON PIKE  
KNOXVILLE, TN 379340917  
Phone: 865-342-0684  
Fax: -  
Web: www.edsouth.org

CEO: Ron Gambill  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Reading is fundamental but funding is crucial to higher education. That's where Educational Funding of the South comes in. Known as Edsouth the not-for-profit public benefit corporation provides student loan funding by purchasing loans from originators. Nearly 500 lending institutions participate in one or more of Edsouth's educational loan programs. Edsouth is one of the nation's largest holders of student loans. The organization was founded in 1988. Formerly known as Volunteer State Student Funding Corporation it changed its name to Educational Funding of the South in 1996.

|                        | Annual<br>Growth | 12/03 | 12/04   | 12/05   | 12/06*  | 09/12   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (3.5%)           | -     | 3,881.5 | 4,484.5 | 4,223.0 | 2,924.2 |
| Net income (\$ mil.)   | -                | -     | 30.6    | 26.1    | 252.2   | (20.1)  |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 3       |

\*Fiscal year change

**EDUCATIONAL TESTING SERVICE INC**

660 ROSEDALE RD  
PRINCETON, NJ 085402218  
Phone: 609-921-9000  
Fax: -  
Web: www.ets.org

CEO: -  
CFO: Jack Hayton  
HR: -  
FYE: September 30  
Type: Private

Please completely fill in each circle on the answer sheet as prepared by Educational Testing Service (ETS). ETS develops and administers the Graduate Record Examinations (GRE) and Test of English as a Foreign Language (TOEFL). The not-for-profit group develops and administers more than 50 million achievement admissions academic and professional tests a year at some 9000 locations in more than 180 countries. It also develops assessment programs for corporations professional associations and state entities. ETS' research unit conducts education-focused analysis and policy studies; test-development firm Prometric is a for-profit subsidiary.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16   | 09/17   | 09/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (6.5%)           | -     | -     | 1,592.9 | 1,398.1 | 1,392.9 |
| Net income (\$ mil.)   | 204.6%           | -     | -     | 74.0    | 53.2    | 686.5   |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 2,756   |

**EDWARDS LIFESCIENCES CORP**

NYS: EW

One Edwards Way  
Irvine, CA 92614  
Phone: 949 250-2500  
Fax: -  
Web: www.edwards.com

CEO: Michael A. Mussallem  
CFO: Scott B. Ullem  
HR: Serge Panczuk  
FYE: December 31  
Type: Public

Named for the co-inventor of the first artificial heart valve Edwards Lifesciences' main products are still heart valve devices. Offerings include transcatheter heart valves for minimally invasive procedures surgical heart valves and annuloplasty rings that repair damaged valves. The company also makes monitoring systems that measure heart function during surgery and various types of catheters cannulae (surgical tubes used for drainage delivery or filtration) and other surgical supplies. Edwards Lifesciences markets its products worldwide; more than half of sales come from the US.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 12.5%            | 2,322.9  | 2,493.7  | 2,963.7  | 3,435.3  | 3,722.8  |
| Net income (\$ mil.)   | (2.9%)           | 811.1    | 494.9    | 569.5    | 583.6    | 722.2    |
| Market value (\$ mil.) | 4.7%             | 26,456.8 | 16,404.1 | 19,461.5 | 23,409.9 | 31,813.4 |
| Employees              | 8.9%             | 9,100    | 9,800    | 11,000   | 12,200   | 12,800   |

**EEI HOLDING CORPORATION**

700 N MACARTHUR BLVD  
SPRINGFIELD, IL 627022304  
Phone: 217-523-0108  
Fax: -  
Web: www.eeiholding.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Electricity comes easy for EEI Holding. The company owns Egizii Electric and other firms that provide electrical and general construction and contracting services throughout the US. It has expertise in utilities medical facilities infrastructure telecommunications data systems and traffic control. The company also assists clients with site selection budget development and property lease-back transactions. EEI Holding began operations in the late 1940s. Chairman and CEO Robert Egizii is the firm's majority shareholder. The company has offices in Illinois and Florida.

|                        | Annual<br>Growth | 12/98 | 12/99 | 12/00 | 12/01 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.0%)          | -     | 71.3  | 98.4  | 117.4 | 19.8  |
| Net income (\$ mil.)   | -                | -     | -     | (2.4) | 1.0   | 0.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**EGAIN CORP**
**NAS: EGAN**

1252 Borregas Avenue  
Sunnyvale, CA 94089  
Phone: 408 636-4500  
Fax: -  
Web: www.egain.com

CEO: Ashutosh (Ashu) Roy  
CFO: Eric N. Smit  
HR: -  
FYE: June 30  
Type: Public

This company would like those looking for eBusiness help to look to it eGain and again. eGain Corporation offers call center software that integrates online and telephone communications with other data sources. The company's software suite includes applications for routing e-mails giving customers self-service options enabling live Web chat and providing call center agents with customer information. Its products are offered as both cloud-based Software-as-a-Service (SaaS) and as installed in-house applications. In addition eGain provides such services as consulting hosting maintenance implementation and support. Its customers have included AT&T Cox Newspapers and Hewlett-Packard.

|                        | Annual<br>Growth | 06/15  | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)           | 75.9   | 69.4  | 58.2  | 61.3  | 67.2  |
| Net income (\$ mil.)   | -                | (12.4) | (6.2) | (6.0) | (2.0) | 4.2   |
| Market value (\$ mil.) | 12.9%            | 152.7  | 85.9  | 50.3  | 460.2 | 248.1 |
| Employees              | (4.1%)           | 562    | 507   | 479   | 464   | 475   |

**EGPI FIRECREEK INC**
**NBB: EFIR**

6564 Smoke Tree Lane  
Scottsdale, AZ 85253  
Phone: 480 948-6581  
Fax: -  
Web: www.egpifirecreek.com

CEO: -  
CFO: Dennis R Alexander  
HR: -  
FYE: December 31  
Type: Public

The fire in EGPI Firecreek's belly is for oil and gas exploration and production and traffic systems. Once dependent on the sale of private leisure and commercial vessels EGPI Firecreek has refocused on US oil and gas activities. The company produces and sells oil and natural gas from wells in Sweetwater County Wyoming and Knox County Texas. In 2009 in a diversification move EGPI Firecreek subsidiary Asian Ventures Corp. acquired M3 Lighting as the company expanded into light and traffic fixture manufacturing. It picked up communications technology firm Terra Telecom in 2010. That year it moved to expand its assets by agreeing to acquire Caddo International and by buying Arctic Solar Engineering in 2011

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (53.2%)          | -     | 1.2   | 0.0   | 0.3   | 0.1   |
| Net income (\$ mil.)   | -                | 3.3   | (3.4) | (4.5) | (5.0) | (6.1) |
| Market value (\$ mil.) | -                | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Employees              | -                | -     | -     | -     | -     | -     |

**EHEALTH INC**
**NMS: EHTH**

2625 Augustine Drive, Second Floor  
Santa Clara, CA 95054  
Phone: 650 584-2700  
Fax: -  
Web: www.ehealth.com

CEO: Scott N. Flanders  
CFO: David K. (Dave) Francis  
HR: -  
FYE: December 31  
Type: Public

eHealth brought e-commerce to the insurance business. Through its eHealthInsurance subsidiary the company sells health insurance online to more than 3 million individual family Medicare and small business members. The company is licensed to sell insurance policies throughout the US. It has partnerships with more than 180 health insurance carriers for which it processes and delivers potential members' applications in return for commission on policy sales. It lets consumers compare some 10000 products online — including health dental and vision insurance products from the likes of Aetna Humana UnitedHealth and Anthem.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 8.8%             | 179.7  | 189.5 | 187.0 | 172.4  | 251.4 |
| Net income (\$ mil.)   | -                | (16.2) | (4.8) | (4.9) | (25.4) | 0.2   |
| Market value (\$ mil.) | 11.4%            | 484.4  | 194.0 | 207.0 | 337.6  | 746.8 |
| Employees              | 0.5%             | 1,058  | 869   | 944   | 1,079  | 1,079 |

**EIDE BAILLY LLP**

4310 17TH AVE S  
FARGO, ND 581033339  
Phone: 701-239-8500  
Fax: -  
Web: www.eidebailly.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Eide Bailly is how the West was audited. The company which was founded in 1917 provides clients with audit accounting tax and consulting services from more than 20 offices in nearly a dozen western and central US states. Eide Bailly's target industries include construction agricultural processing oil and gas real estate renewable energy government financial services manufacturing health care and not-for-profit organizations. Additional services are provided by subsidiaries and affiliates including Eide Bailly Technology Consulting. International services are provided through Eide Bailly's affiliation with HLB International. The accounting firm serves some 44000 clients annually.

|                        | Annual<br>Growth | 04/14 | 04/15 | 04/16 | 04/17 | 04/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.7%             | -     | 224.6 | 259.4 | 269.4 | 296.6 |
| Net income (\$ mil.)   | 9.9%             | -     | 76.1  | 93.9  | 98.5  | 100.9 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,720 |

**EILEEN FISHER, INC.**

2 BRIDGE ST STE 230  
IRVINGTON, NY 105331595  
Phone: 914-591-5700  
Fax: -  
Web: www.eileenfisher.com

CEO: Eileen Fisher  
CFO: Vincent Phelan  
HR: -  
FYE: December 31  
Type: Private

Eileen Fisher — the woman and the company — has an eye for clothing that's fashionable and comfortable. The company makes and sells upscale women's business and casual clothing (tops jackets pants skirts and dresses) made mostly from organic and natural fabrics. Fisher's unfussy forgivingly tailored block color lineup is sold through nearly 60 of its namesake stores in about 15 states Canada and the UK as well as through upscale department and specialty stores (including Nordstrom Saks Fifth Avenue and Neiman Marcus) nationwide. It also offers personal shopping services for US customers. After working in the fields of graphic arts and interior design Eileen Fisher founded the company in 1984.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06   | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (55.2%)          | -     | -     | 1,361.8 | 253.8 | 272.9 |
| Net income (\$ mil.)   | 5435.0%          | -     | -     | 0.0     | 7.4   | 2.7   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 1,000 |

**EINSTEIN NOAH RESTAURANT GROUP INC**
**NMS: BAGL**

555 Zang Street, Suite 300  
Lakewood, CO 80228  
Phone: 303 568-8000  
Fax: -  
Web: www.einsteinnoah.com

CEO: Frank G Paci  
CFO: John A Coletta  
HR: -  
FYE: January 1/  
Type: Public

Bagels and coffee are key ingredients for this company. Einstein Noah Restaurant Group is the largest bagel shop operator in the US with more than 815 company-owned and franchised locations. Its flagship chain Einstein Bros. Bagels offers more than a dozen varieties of fresh-made bagels and spreads along with coffee pastries and a menu of sandwiches and salads at its 685 outlets. In addition to Einstein Bros. the company operates the Noah's New York Bagels and Manhattan Bagel chains. Some 460 of the bagel shops are company-owned while the rest are operated by franchisees or licensees. Investment firm Greenlight Capital controls about 65% of Einstein Noah.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10* | 01/12 | 01/13 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 0.6%             | 413.5 | 408.6 | 411.7  | 423.6 | 427.0 |
| Net income (\$ mil.)   | (9.6%)           | 21.1  | 72.0  | 10.6   | 13.2  | 12.7  |
| Market value (\$ mil.) | 18.0%            | 91.2  | 166.7 | 234.8  | 257.9 | 208.5 |
| Employees              | (2.1%)           | 7,698 | 7,054 | 6,796  | 6,506 | 6,912 |

\*Fiscal year change

**EISAI INC.**

100 Tice Blvd.  
Woodcliff Lake NJ 07677  
Phone: 201-692-1100  
Fax: 201-692-1804  
Web: us.eisai.com

CEO: –  
CFO: –  
HR: –  
FYE: March 31  
Type: Subsidiary

Eisai Inc. develops and markets pharmaceuticals to treat a variety of ills. As the US production arm of Eisai Co. its roster includes Alzheimer's treatment Aricept Aciphex for acid reflux anti-seizure medication Banzel anticoagulant Fragmin lymphoma drug Ontak and anti-convulsant Zonegran. In addition to neurology oncology and vascular ailments the firm has drug research development marketing and manufacturing programs in areas including infectious disease inflammation and critical care. The company supplies its products to health care professionals pharmacies and hospitals through wholesale distributors.

**EISENHOWER MEDICAL CENTER**

39000 BOB HOPE DR  
RANCHO MIRAGE, CA 922703221  
Phone: 760-340-3911  
Fax: –  
Web: www.emc.org

CEO: G Aubrey Serfling  
CFO: Kimberly Osborne  
HR: –  
FYE: June 30  
Type: Private

The Eisenhower Medical Center is perhaps better known for the name of a first lady than the 34th US president: The not-for-profit medical campus is the home of the Betty Ford Center. In addition to the renowned alcohol and drug rehabilitation center Eisenhower Medical Center comprises the more than 540-bed Eisenhower Memorial Hospital the Barbara Sinatra Children's Center and the Annenberg Center for Health Sciences. In addition to medical surgical and emergency services the hospital offers cancer care neurology orthopedics cardiology and rehabilitation. An accredited teaching hospital it also conducts training and research programs and operates outpatient clinics in surrounding areas.

|                        | Annual<br>Growth | 06/08 | 06/09 | 06/10 | 06/13  | 06/15 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 6.8%             | –     | –     | 411.2 | 501.4  | 571.8 |
| Net income (\$ mil.)   | 19.3%            | –     | –     | 6.9   | (27.3) | 16.6  |
| Market value (\$ mil.) | –                | –     | –     | –     | –      | –     |
| Employees              | –                | –     | –     | –     | –      | 3,000 |

**EISNERAMPER LLP**

750 3RD AVE FL 16  
NEW YORK, NY 100172716  
Phone: 212-949-8700  
Fax: –  
Web: www.eisneramper.com

CEO: Charles (Charly) Weinstein  
CFO: Jeffrey Melnick  
HR: –  
FYE: January 31  
Type: Private

EisnerAmper provides accounting and advisory services for more than 200 US public companies as well as with family offices and high net worth individuals. It works with firms in industries such as health care sports and entertainment not-for-profit financial services construction and technology. EisnerAmper provides audit and accounting services tax planning and financial advisory services. Founded in 1963 the firm operates mainly from offices in the US.

|                        | Annual<br>Growth | 01/10 | 01/11 | 01/12 | 01/13 | 01/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 35.8%            | –     | –     | 230.7 | 247.6 | 425.6 |
| Net income (\$ mil.)   | (1.0%)           | –     | –     | 59.7  | 55.7  | 58.5  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 1,920 |

**EL DORADO FURNITURE CORP**

4200 NW 167TH ST  
MIAMI GARDENS, FL 330546112  
Phone: 305-624-9700  
Fax: –  
Web: www.eldoradofurniture.com

CEO: Luis E. Capo  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

The road to El Dorado Furniture is covered in sand. The company sells home furnishings in South Florida through about a dozen retail showrooms and a pair of outlets located in Broward Miami-Dade Palm Beach and Lee counties. El Dorado Furniture stores offer wood upholstered and leather furniture for every room in the house as well as mattresses bedding and decorative accessories. Its stores are designed to look like small towns with building fa çades situated along a boulevard; some locations also feature caf  s. Founded in 1967 and run by the Cap family El Dorado Furniture has become the nation's largest Hispanic-owned retail enterprises.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.7%             | –     | 180.9 | 212.6 | 218.7 | 219.7 |
| Net income (\$ mil.)   | 9.1%             | –     | 29.8  | 38.1  | 39.8  | 38.7  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 705   |

**EL PASO CORPORATION**

NYSE: EP

El Paso Bldg. 1001 Louisiana St.  
Houston TX 77002  
Phone: 713-420-2600  
Fax: 713-420-4417  
Web: www.elpaso.com

CEO: Richard D Kinder  
CFO: John R Sult  
HR: –  
FYE: December 31  
Type: Public

Out in the West Texas town of El Paso this company fell in love with the natural gas industry. Founded in 1928 in its namesake city El Paso Corporation is primarily engaged in gas transportation and storage (including liquefied natural gas LNG) oil and gas exploration and production and gas gathering and processing. The operator of the largest gas transportation system in the US El Paso has interests in 44,000 miles of interstate pipeline. In 2011 subsidiary El Paso Exploration and Production had estimated proved reserves of about 3.9 trillion cu. ft. of natural gas equivalent in Brazil Egypt and the US. In a major move in 2012 El Paso Corp. was acquired by Kinder Morgan for about \$38 billion.

**EL PASO COUNTY HOSPITAL DISTRICT**

4815 ALAMEDA AVE  
EL PASO, TX 799052705  
Phone: 915-544-1200  
Fax: –  
Web: www.umcelpaso.org

CEO: James N Valenti  
CFO: Michael Nunez  
HR: Gloria Vasquez  
FYE: September 30  
Type: Private

University Medical Center is a community not-for-profit health care system serving West Texas and southern New Mexico. The network includes the 330-bed University Medical Center of El Paso (formerly also known as Thomason General Hospital) several neighborhood primary care clinics and the El Paso First Health Plans HMO. The hospital is an acute-care teaching hospital affiliated with Texas Tech. It specializes in emergency/trauma care obstetrics pediatric medicine and orthopedics. The hospital district through its affiliates provides a range of outpatient services including physical rehabilitation speech therapy family planning dental care cancer treatment diagnostics and pharmacy services.

|                        | Annual<br>Growth | 09/13 | 09/14  | 09/15 | 09/16 | 09/18  |
|------------------------|------------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | 13.4%            | –     | 362.0  | 177.2 | 578.3 | 599.1  |
| Net income (\$ mil.)   | –                | –     | (66.4) | (2.3) | 0.5   | (31.3) |
| Market value (\$ mil.) | –                | –     | –      | –     | –     | –      |
| Employees              | –                | –     | –      | –     | –     | 1,898  |

**EL PASO ELECTRIC COMPANY**
**NYS: EE**

Stanton Tower, 100 North Stanton Street  
El Paso, TX 79901  
Phone: 915 543-5711  
Fax: -  
Web: www.epelectric.com

CEO: Mary E. Kipp  
CFO: Nathan T. Hirschi  
HR: Victor Rueda  
FYE: December 31  
Type: Public

El Paso Electric (EPE) creates currents along the Rio Grande River. The utility transmits and distributes electricity to some 404,500 customers in West Texas and southern New Mexico. More than half of the company's sales come from its namesake city and nearby Las Cruces New Mexico. The firm has 2,055 MW of nuclear fossil-fuel and wind-based generating capacity. EPE also purchases power from other utilities and marketers and sells wholesale power in Texas and New Mexico as well as in Mexico. Its largest customers include military installations such as Fort Bliss in Texas and White Sands Missile Range and Holloman Air Force Base in New Mexico.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.4%)        | 917.5   | 849.9   | 886.9   | 916.8   | 903.6   |
| Net income (\$ mil.)   | (2.0%)        | 91.4    | 81.9    | 96.8    | 98.3    | 84.3    |
| Market value (\$ mil.) | 5.8%          | 1,629.7 | 1,566.2 | 1,891.7 | 2,251.7 | 2,039.3 |
| Employees              | 2.4%          | 1,000   | 1,100   | 1,100   | 1,100   | 1,100   |

**EL PASO PIPELINE PARTNERS LP**
**NYS: EPB**

500 Dallas Street, Suite 1000  
Houston, TX 77002  
Phone: 713 369-9000  
Fax: -  
Web: www.eppipelinepartners.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

El Paso Pipeline Partners is a natural gas pipeline and storage company with interests that extend far beyond its West Texas roots. The firm which consists primarily of Wyoming Interstate Company (WIC) Cheyenne Plains Gas (CPG) Colorado Interstate Gas Company (CIG) Elba Express and Southern Natural Gas Company (SNG) has 12,900 miles of pipeline and storage facilities totaling 97 billion cu. ft. El Paso Pipeline Partners' customers include local distribution companies industrial users electricity generators and natural gas marketing and trading companies. Kinder Morgan controls the company.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 81.0%         | 141.1   | 537.6   | 1,344.1 | 1,425.0 | 1,515.0 |
| Net income (\$ mil.)   | 50.0%         | 114.5   | 213.5   | 378.5   | 472.0   | 579.0   |
| Market value (\$ mil.) | 24.1%         | 3,435.0 | 5,716.2 | 7,365.5 | 7,623.1 | 8,140.5 |
| Employees              | -             | -       | -       | -       | -       | -       |

**ELAH HOLDINGS INC**
**NBB: ELLH**

8214 Westchester Drive, Suite 950  
Dallas, TX 75225  
Phone: 805 435-1255  
Fax: -  
Web: www.elahholdings.com

CEO: Craig T. Bouchard  
CFO: Kyle Ross  
HR: -  
FYE: December 31  
Type: Public

Real Industry's real goal is to support Real Alloy. Holding company Real Industry Inc. which specializes in acquiring and operating established companies working in undervalued industries is focused on financially and strategically supporting its primary holding Real Alloy a global third-party aluminum recycling company that processes scrap aluminum and by-products and manufactures wrought cast specification and foundry alloys for wrought alloy processors automotive original equipment manufacturers foundries and casters. In addition to Real Alloy Real Industry also owns a 90% stake in Cosmedicine LLC which makes and sells skin care products sunscreen and other cosmetic lotions and cremes in the US.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18 |
|------------------------|---------------|-------|---------|---------|---------|-------|
| Sales (\$ mil.)        | (77.9%)       | 42.0  | 1,145.6 | 1,249.7 | 1,346.4 | 0.1   |
| Net income (\$ mil.)   | 91.2%         | 5.5   | (6.9)   | (102.9) | (121.7) | 73.6  |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | 44.3  |
| Employees              | 208.5%        | 63    | 1,700   | 1,800   | 1,850   | -     |

**ELDORADO ARTESIAN SPRINGS INC**
**NBB: ELDO**

1783 Dogwood Street  
Louisville, CO 80027  
Phone: 303 499-1316  
Fax: -

CEO: -  
CFO: Cathleen M Shoenfeld  
HR: -  
FYE: March 31  
Type: Public

If Cortez had sought a wealth of water instead of streets of gold he might have headed for Eldorado Artesian Springs. The company bottles water from springs it owns in the foothills of the Rocky Mountains. About 70% of its sales come from home and office delivery of three and five gallon bottles of its natural spring water (and water cooler rentals); it also supplies smaller bottles to wholesalers and distributors for retail sale. Eldorado's water is distributed primarily in Colorado but also in regions of bordering states. In addition to its bottled water business the company owns and operates a resort on its property.

|                        | Annual Growth | 03/11 | 03/12 | 03/13 | 03/14 | 03/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.4%          | 8.9   | 9.2   | 9.9   | 11.4  | 12.7  |
| Net income (\$ mil.)   | -             | (0.5) | 0.1   | 0.5   | 0.5   | 0.6   |
| Market value (\$ mil.) | 36.1%         | 2.1   | 1.1   | 3.1   | 11.4  | 7.2   |
| Employees              | 6.3%          | 76    | 78    | 82    | 89    | 97    |

**ELECSYS CORP.**
**NAS: ESYs**

846 N. Mart-Way Court  
Olathe, KS 66061  
Phone: 913 647-0158  
Fax: 913 647-0132  
Web: www.elecsyscorp.com

CEO: Karl B Gemperli  
CFO: Todd A Daniels  
HR: Monica Stowers  
FYE: April 30  
Type: Public

Many companies elect Elecsys to make their electronics. Elecsys is a contract manufacturer of electronic assemblies and displays. The company makes custom electronic assemblies — including printed circuit boards electronic modules LCDs light-emitting diodes (LEDs) and wireless communication interface modules — for OEMs in the aerospace industrial communications safety transportation military and other industries. Elecsys also makes ruggedized handheld computers and printers as well as remote monitoring equipment for customers in the oil and gas exploration and production industries. About 85% of the company's sales come from customers located in the US.

|                        | Annual Growth | 04/09 | 04/10 | 04/11 | 04/12 | 04/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.8%          | 21.9  | 17.0  | 23.6  | 23.1  | 25.4  |
| Net income (\$ mil.)   | 25.6%         | 0.7   | (0.7) | 0.9   | 1.2   | 1.7   |
| Market value (\$ mil.) | 10.5%         | 14.1  | 15.6  | 19.8  | 20.9  | 21.0  |
| Employees              | (1.4%)        | 132   | 120   | 129   | 127   | 125   |

**ELECTRIC POWER BOARD OF CHATTANOOGA**

10 W MARTIN LUTHER KING B  
CHATTANOOGA, TN 374021813  
Phone: 423-756-2706  
Fax: -  
Web: www.epb.com

CEO: -  
CFO: Greg Eaves  
HR: Marie Webb  
FYE: June 30  
Type: Private

Pardon me .... is that the Electric Power Board (EPB) of Chattanooga? EPB keeps on choo-chooin' along by providing electricity to more than 167,410 residents and businesses. The utility (a non-profit agency of the City of Chattanooga) distributes energy in a 600 sq.-mi. area that includes greater Chattanooga as well as parts of surrounding counties in Georgia and Tennessee. It gets its wholesale power supply from the Tennessee Valley Authority. EPB also provides telecommunications (telephone and Internet) services to area homes and businesses through its EPB Fiber Optics unit.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.8%          | -     | 671.0 | 683.9 | 716.7 | 729.7 |
| Net income (\$ mil.)   | 36.7%         | -     | 17.1  | 32.1  | 35.3  | 43.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 400   |

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY**

1214 CHURCH ST  
NASHVILLE, TN 372460001  
Phone: 615-747-3831  
Fax: -  
Web: www.nespower.com

CEO: -  
CFO: Teresa Broyles Aplin  
HR: -  
FYE: June 30  
Type: Private

The Electric Power Board of the Metropolitan Government of Nashville and Davidson County is a mouthful. Its operating name Nashville Electric Service (NES) sounds much better. And talking of sound the legendary "Nashville Sound" would be hard to hear without the resources of this power distributor which serves more than 360,000 customers in central Tennessee. NES is one of the largest government-owned utilities in the US. The company is required to purchase all its power from another government-owned operator the Tennessee Valley Authority (TVA).

|                        | Annual Growth | 06/08 | 06/09   | 06/15   | 06/16   | 06/18 |
|------------------------|---------------|-------|---------|---------|---------|-------|
| Sales (\$ mil.)        | (11.5%)       | -     | 1,146.7 | 1,246.6 | 1,203.5 | 380.7 |
| Net income (\$ mil.)   | 21.8%         | -     | 16.0    | 55.8    | 28.6    | 94.2  |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -     |
| Employees              | -             | -     | -       | -       | -       | 950   |

**ELECTRIC POWER RESEARCH INSTITUTE, INC.**

3420 HILLVIEW AVE  
PALO ALTO, CA 943041382  
Phone: 650-855-2000  
Fax: -  
Web: www.epri.com

CEO: Michael W. Howard  
CFO: Pamela J. Keefe  
HR: -  
FYE: December 31  
Type: Private

The Electric Power Research Institute (EPRI) knows there's more to electricity than putting a plug in a socket. From its headquarters in Palo Alto California the institute works to bring together investor-owned and government-owned utility companies as well as other industry representatives. EPRI operates as a not-for-profit research consortium that organizes and funds collaborative research. The organization identifies and works on issues related to electricity generation delivery and use including questions related to environmental protection. More than 10% of the organization's members are located outside the US. EPRI was founded in 1973.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.9%          | -     | 406.1 | 399.6 | 408.7 | 416.6 |
| Net income (\$ mil.)   | (62.3%)       | -     | 22.8  | 19.0  | 6.8   | 1.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 891   |

**ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC.**

7620 METRO CENTER DR  
AUSTIN, TX 787441613  
Phone: 512-225-7000  
Fax: -  
Web: www.ercot.com

CEO: Bill Magness  
CFO: Michael Petterson  
HR: -  
FYE: December 31  
Type: Private

ERCOT works to ensure that Texas power grid errors are caught before triggering a massive blackout. The Electric Reliability Council of Texas (ERCOT) is responsible for the reliable operation of 550 generation units (74,000 MW capacity) and a 40,500-mile power transmission system carrying about 85% of the state's electric load and serving 23 million customers. A member of the North American Electric Reliability Council ERCOT functions as the independent system operator for the region. It also administers financial settlement for the competitive wholesale bulk-power market and oversees customer switching for 6.7 million Texans who live in areas where they have a competitive choice of power supplier.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.2%)        | -     | 206.9 | 272.5 | 279.8 | 181.4 |
| Net income (\$ mil.)   | -             | -     | 28.7  | 19.1  | (2.0) | (2.1) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 625   |

**ELECTRO RENT CORP.**

NMS: ELRC

6060 Sepulveda Boulevard  
Van Nuys, CA 91411-2501  
Phone: 818 787-2100  
Fax: -  
Web: www.electrorent.com

CEO: Michael Clark  
CFO: Allen Sciarillo  
HR: -  
FYE: May 31  
Type: Public

Electro Rent rents leases and resells electronic test and measurement equipment computers servers and related equipment. The company's test instruments come from suppliers that include Agilent Technologies and Tektronix while its computers and workstations are primarily sourced from such manufacturers as Apple Dell Hewlett-Packard and Toshiba. Electro Rent provides new and used equipment to government agencies and companies in the aerospace and defense electronics semiconductor and telecommunications industries.

|                        | Annual Growth | 05/11 | 05/12 | 05/13 | 05/14 | 05/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%          | 228.7 | 248.6 | 248.7 | 241.1 | 238.3 |
| Net income (\$ mil.)   | (10.2%)       | 23.8  | 25.8  | 22.8  | 20.4  | 15.4  |
| Market value (\$ mil.) | (9.5%)        | 369.8 | 333.7 | 410.1 | 389.3 | 247.6 |
| Employees              | 2.5%          | 371   | 393   | 417   | 420   | 410   |

**ELECTRO SCIENTIFIC INDUSTRIES INC**

NMS: ESIO

13900 N.W. Science Park Drive  
Portland, OR 97229  
Phone: 503 641-4141  
Fax: -  
Web: www.esi.com

CEO: Michael Burger  
CFO: Allen Muhich  
HR: Tracey Jerijervi  
FYE: April 1/  
Type: Public

Electro Scientific Industries (ESI) has a laser focus locked on lasers. Lasers that help its customers make and test micron- and submicron-sized electronics that go into bigger electronics. The company's laser-based fabrication equipment is used for ultra-fine work in semiconductors interconnect devices and other microtechnology components as well as thin films and glass for touch screens. Its products provide yield improvement optical inspection wafer scribing high-capacity test and inspection and more. ESI's customers include Apple which accounts for about 15% of sales. Most sales come from customers in Asia.

|                        | Annual Growth | 03/13  | 03/14  | 03/15* | 04/16  | 04/17  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (7.1%)        | 216.6  | 181.2  | 159.1  | 184.4  | 161.0  |
| Net income (\$ mil.)   | -             | (54.7) | (38.3) | (43.8) | (12.3) | (37.4) |
| Market value (\$ mil.) | (10.9%)       | 367.5  | 328.9  | 204.9  | 240.5  | 231.8  |
| Employees              | 4.7%          | 599    | 658    | 739    | 698    | 720    |

\*Fiscal year change

**ELECTRO-MATIC VENTURES, INC.**

23409 INDUSTRIAL PARK CT  
FARMINGTON HILLS, MI 483352849  
Phone: 248-478-1182  
Fax: -  
Web: www.electro-matic.com

CEO: James C Baker Jr  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Electro-Matic Products are not "as seen on TV." The company distributes industrial automation equipment and electrical supplies to customers in the industrial chemical pharmaceutical utility and automotive industries. Products include cables connectors sensors fuses and control devices along with automation tools indoor and outdoor LED displays and industrial computer hardware. Electro-Matic stocks products from Littelfuse Molex Rittal Corporation Siemens and Woodhead Industries among other vendors. Founded in 1969 the company sells worldwide through sales engineering and support offices in Michigan and Ohio. Electro-Matic established an employee stock ownership plan in 2007.

|                        | Annual Growth | 09/06 | 09/07 | 09/08   | 09/10 | 09/11 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (729.4) | 53.9  | 81.9  |
| Net income (\$ mil.)   | 2838.3%       | -     | -     | 0.0     | 0.3   | 2.8   |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 111   |

**ELECTRO-SENSORS, INC.**
**NAS: ELSE**

6111 Blue Circle Drive  
Minnetonka, MN 55343-9108  
Phone: 952 930-0100  
Fax: -  
Web: www.electro-sensors.com

CEO: David L Klenk  
CFO: David L Klenk  
HR: -  
FYE: December 31  
Type: Public

Electro-Sensors supports the manufacturing process with sensitive loving care. The company's Product Monitoring Division which accounts for the bulk of sales makes computerized systems that monitor and regulate the production speed of industrial machinery. Products are sold worldwide. Electro-Sensors also has an AutoData Systems unit which makes software that reads hand-printed characters check marks and bar code information from scanned or faxed forms. The unit has an exclusive license to use a neural network algorithm developed by PPT Vision. Its software sells mostly in North America and Western Europe. Electro-Sensors director and secretary Peter Peterson and his family own 38% of the company.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.6%             | 7.0   | 7.6   | 7.1   | 7.8   | 7.5   |
| Net income (\$ mil.)   | -                | 1.1   | 1.2   | 0.2   | 0.3   | (0.0) |
| Market value (\$ mil.) | (3.6%)           | 13.3  | 12.2  | 11.7  | 13.8  | 11.5  |
| Employees              | 0.0%             | 33    | 36    | 34    | 36    | 33    |

**ELECTROMED, INC.**
**ASE: ELMED**

500 Sixth Avenue NW  
New Prague, MN 56071  
Phone: 952 758-9299  
Fax: -  
Web: www.electromed.com

CEO: Kathleen S Skarvan  
CFO: Jeremy T Brock  
HR: -  
FYE: June 30  
Type: Public

Electromed aims to clear the way for patients suffering from respiratory ailments. A medical device maker the company manufactures respiratory products designed to treat patients with cystic fibrosis chronic obstructive pulmonary disease (COPD) and other ailments that affect respiratory systems. Its FDA-approved SmartVest System is a vest worn by patients that helps loosen lung congestion. A self-administered therapy the vest works by administering high frequency pulsations that compress and release the patient's chest area. Electromed sells its SmartVest and related products primarily in the US to patients home health care professionals and hospitals. Founded in 1992 the company went public in 2010.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.7%            | 19.4  | 23.0  | 25.9  | 28.7  | 31.3  |
| Net income (\$ mil.)   | 15.9%            | 1.1   | 2.2   | 2.2   | 1.9   | 2.0   |
| Market value (\$ mil.) | 30.9%            | 15.6  | 32.5  | 46.5  | 45.6  | 45.8  |
| Employees              | 5.2%             | 97    | 103   | 115   | 132   | 119   |

**ELECTRONIC ARTS, INC.**
**NMS: EA**

209 Redwood Shores Parkway  
Redwood City, CA 94065  
Phone: 650 628-1500  
Fax: -  
Web: www.ea.com

CEO: Andrew Wilson  
CFO: Blake J. Jorgensen  
HR: Theresa Zember  
FYE: March 31  
Type: Public

Electronic Arts (EA) puts gamers in action on the gridiron the pitch the battlefield and in outer space with its most popular games. Its leading titles are Madden NFL FIFA and Star Wars all of which it licenses from other companies and its own Battlefield Mass Effect and The Sims. While EA generates increasing sales for games on mobile devices it still makes most of its revenue from games played on consoles from Sony and Microsoft and on personal computers. The company is moving into competitive gaming and eSports with its Competitive Gaming Division. EA gets about 60% of revenue from international customers.

|                        | Annual<br>Growth | 03/15    | 03/16    | 03/17    | 03/18    | 03/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 2.3%             | 4,515.0  | 4,396.0  | 4,845.0  | 5,150.0  | 4,950.0  |
| Net income (\$ mil.)   | 3.9%             | 875.0    | 1,156.0  | 967.0    | 1,043.0  | 1,019.0  |
| Market value (\$ mil.) | 14.7%            | 17,533.2 | 19,707.9 | 26,686.5 | 36,142.5 | 30,296.6 |
| Employees              | 3.7%             | 8,400    | 8,500    | 8,800    | 9,300    | 9,700    |

**ELECTRONIC CONTROL SECURITY INC.**
**NBB: EKCS**

790 Bloomfield Avenue, Bldg. C-1  
Clifton, NJ 07012  
Phone: 973 574-8555  
Fax: 973 574-8562  
Web: www.ecsiinternational.com

CEO: Arthur Barchenko  
CFO: Daryl Holcomb  
HR: -  
FYE: June 30  
Type: Public

Electronic Control Security (ECSI) is a leading provider of integrated security systems for government and commercial facilities worldwide. Its products include command and control intrusion detection and sensing and surveillance systems used at airports military bases ports and other sensitive facilities such as embassies and power plants. ECSI also provides risk assessment and other security consulting services. Its customers include a number of government agencies such as the US Department of Energy and the Department of Defense. In addition to offices in the US the company has operations in the Middle East and Latin America.

|                        | Annual<br>Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (38.1%)          | 4.0   | 2.2   | 1.0   | 0.7   | 0.6   |
| Net income (\$ mil.)   | -                | 0.5   | (1.5) | (1.2) | (0.9) | (0.7) |
| Market value (\$ mil.) | (43.3%)          | 2.9   | 1.3   | 1.0   | 0.6   | 0.3   |
| Employees              | (17.4%)          | 22    | 19    | 15    | -     | -     |

**ELECTRONIC SYSTEMS TECHNOLOGY, INC.**
**NBB: ELST**

415 N. Quay St. Bldg. B1  
Kennewick, WA 99336  
Phone: 509 735-9092  
Fax: -  
Web: www.esteem.com

CEO: Michael Eller  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Electronic Systems Technology (EST) makes wireless modems that it markets under the ESTeem brand. EST targets the modems for applications in industrial automation the military and public safety. The ESTeem line includes Ethernet radios that can be used for handling video and voice over Internet protocol (VoIP) transmissions. EST buys parts from Hitachi Intersil Integrated Microelectronics Mitsubishi Murata Manufacturing Rakon and Toko America for its products. Assembly of EST's products is farmed out to Manufacturing Services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.0%)           | 1.9   | 1.6   | 1.5   | 1.4   | 1.4   |
| Net income (\$ mil.)   | -                | (0.1) | (0.2) | (0.1) | (0.4) | (0.1) |
| Market value (\$ mil.) | (2.5%)           | 2.1   | 1.8   | 1.9   | 2.6   | 1.9   |
| Employees              | (12.0%)          | 15    | 11    | 11    | 10    | 9     |

**ELECTRONICS FOR IMAGING, INC.**
**NMS: EFI**

6750 Dumbarton Circle  
Fremont, CA 94555  
Phone: 650 357-3500  
Fax: -  
Web: www.efi.com

CEO: -  
CFO: Grant Fitz  
HR: -  
FYE: December 31  
Type: Public

Electronics For Imaging (EFI) wants to take control of your color. The company makes hardware and software systems for commercial and enterprise digital printing and print management. EFI's Fiery line includes print servers as well as print controllers that copier and printer vendors such as Ricoh Xerox Canon Epson and Konica Minolta integrate into their equipment. EFI's Print MIS (management information systems) software provides supply chain and customer relationship management from job submission to fulfillment. Its Inkjet segment products include super-wide format (VUTEk) and industrial printers (Jetrion). It's also the world's largest manufacturer of digital UV ink.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%             | 727.7   | 790.4   | 882.5   | 992.1   | 993.3   |
| Net income (\$ mil.)   | -                | 109.1   | 33.7    | 33.5    | 45.5    | (15.3)  |
| Market value (\$ mil.) | (6.6%)           | 1,749.8 | 1,935.0 | 2,111.7 | 1,981.6 | 1,334.1 |
| Employees              | 7.5%             | 2,523   | 2,672   | 3,136   | 3,235   | 3,366   |



**ELEMENT SOLUTIONS INC**

NYS: ESI

500 East Broward Boulevard, Suite 1860  
Fort Lauderdale, FL 33394  
Phone: 561 207-9600  
Fax: -  
Web: www.platformspecialtyproducts.com

CEO: Rakesh Sachdev  
CFO: Sanjiv Khattri  
HR: -  
FYE: December 31  
Type: Public

Element Solutions (formerly Platform Specialty Products) makes specialty chemicals for use by a broad range of industries. Its offerings include surface and coating materials electronic assembly materials and hydraulic control fluids for the electronics automotive oil and gas and commercial packaging industries among others. In 2019 the company sold off its Agricultural Solutions business consisting of Arysta LifeScience Inc. to UPL Corporation. Upon the sale Platform Specialty Products changed its name to Element Solutions Inc.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 23.5%            | 843.2   | 2,542.3 | 3,585.9 | 3,775.9 | 1,961.0 |
| Net income (\$ mil.)   | -                | (29.9)  | (308.6) | (73.7)  | (296.2) | (324.4) |
| Market value (\$ mil.) | (18.3%)          | 6,710.0 | 3,707.5 | 2,834.8 | 2,866.6 | 2,985.1 |
| Employees              | 15.5%            | 2,500   | 8,200   | 7,750   | 7,850   | 4,450   |

**ELEVANCE RENEWABLE SCIENCES INC.**

2501 W. Davey Rd.  
Woodridge IL 60440  
Phone: 866-625-7103  
Fax: 630-633-7295  
Web: www.elevance.com

CEO: K'Lynne Johnson  
CFO: David H Kelsey  
HR: -  
FYE: December 31  
Type: Private

If cars can run on vegetable oil why can't palm oil clean clothes? Elevance Renewable Sciences figured it out. The chemical company is developing new applications to use plant-based oils as an eco-friendly alternative to petrochemicals. It plans to make chemicals from palm soy and rapeseed oil to use in household and personal care products as well as lubricants coatings and plastics. The company is building a biorefinery with Wilmar International in Indonesia to manufacture specialty chemicals oleochemicals and olefins. Currently it only makes vegetable wax candles sold under the NatureWax brand through a partnership with Cargill. In mid-2012 Elevance withdrew an initial public offering that was originally filed in 2011.

**ELITE PHARMACEUTICALS INC**

NBB: ELTP

165 Ludlow Avenue  
Northvale, NJ 07647  
Phone: 201 750-2646  
Fax: -  
Web: www.elitepharma.com

CEO: Nasrat Hakim  
CFO: Carter J Ward  
HR: -  
FYE: March 31  
Type: Public

Elite Pharmaceuticals isn't above peddling generics. Subsidiary Elite Laboratories develops generic versions of existing controlled-release drugs whose patents are about to expire. Its commercial products include allergy therapeutics Lodrane 24 and Lodrane 24D which are marketed by ECR Pharmaceuticals. Products in various stages of testing and preclinical development include oxycodone pain medications anti-infectives and treatments for gastrointestinal disorders. Elite Laboratories also provides contract research and development services for other drugmakers.

|                        | Annual<br>Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.8%            | 5.0   | 12.5  | 9.6   | 7.5   | 7.6   |
| Net income (\$ mil.)   | -                | 28.9  | (0.7) | 3.8   | (3.7) | (9.3) |
| Market value (\$ mil.) | (20.3%)          | 202.1 | 255.7 | 122.0 | 82.5  | 81.7  |
| Employees              | (0.7%)           | 36    | 35    | 46    | 43    | 35    |

**ELIXIR INDUSTRIES**

24800 CHRISANTA DR # 210  
MISSION VIEJO, CA 926914833  
Phone: 949-860-5000  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Elixir Industries is a diversified manufacturer of aluminum extrusions aluminum fabrication and custom metal fabrication products. Its portfolio of offerings includes doors siding and roofing window guards recreational vehicle products cargo trailers and aluminum painted coil. It also makes a variety of coatings sealants and tapes. The company operates from about a dozen locations in half a dozen states serving clients across the US as well as in selected international markets. Roland Sahm founded what is now Elixir Industries in 1948.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/04 | 12/05 | 12/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.7%)           | -     | -     | -     | 221.0 | 146.0 |
| Net income (\$ mil.)   | -                | -     | -     | -     | 0.0   | 14.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 64    |

**ELIZABETH ARDEN INC.**

NMS: RDEI

2400 S.W. 145 Avenue  
Miramar, FL 33027  
Phone: 954 364-6900  
Fax: -  
Web: www.elizabetharden.com

CEO: E Scott Beattie  
CFO: Rod R Little  
HR: -  
FYE: June 30  
Type: Public

Sweet scents and more are behind Elizabeth Arden's auspicious red door. The firm owns and licenses prestige and mass market celebrity lifestyle and designer fragrances and distributes about 280 prestige fragrance brands. Fragrance generated some 77% of 2014 sales. Established labels include Red Door Elizabeth Arden 5th Avenue and Elizabeth Taylor's White Diamonds. Scents aimed at younger wearers include the Justin Bieber and Nicki Minaj licensed brands. Its fragrances cosmetics and skin care lines (Ceramide PREVAGE Visible Difference) are sold to US department stores and mass retailers as well as international retailers.

|                        | Annual<br>Growth | 06/11   | 06/12   | 06/13   | 06/14   | 06/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (4.7%)           | 1,175.5 | 1,238.3 | 1,344.5 | 1,164.3 | 971.1   |
| Net income (\$ mil.)   | -                | 41.0    | 57.4    | 40.7    | (145.7) | (224.0) |
| Market value (\$ mil.) | (16.3%)          | 865.4   | 1,157.0 | 1,342.7 | 638.6   | 425.1   |
| Employees              | (1.1%)           | 2,665   | 2,789   | 2,990   | 2,790   | 2,550   |

**ELKHART GENERAL HOSPITAL, INC.**

600 EAST BLVD  
ELKHART, IN 465142499  
Phone: 574-294-2621  
Fax: -  
Web: www.beaconhealthsystem.org

CEO: Gregory W Lintjer  
CFO: Kevin Higdon  
HR: Amanda Flick  
FYE: June 30  
Type: Private

From Nappanee to Edwardsburg Elkhart General serves residents of northern Indiana and southwestern Michigan. The community-owned Elkhart General Hospital has about 325 beds. The system also operates about ten general practice clinics throughout its region and provides home care rehabilitation and occupational health services. The system's Michiana Linen unit provides linen and laundry services to other hospitals clinics and physician offices in the region. Its hospital staff includes about 300 physicians representing about 30 medical specialties. Elkhart General is affiliated with Memorial Hospital of South Bend through the Beacon Health System organization.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17* | 06/18 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (20.7%)          | -     | 274.1 | 281.6 | 274.7  | 136.9 |
| Net income (\$ mil.)   | 13.0%            | -     | 10.9  | 20.9  | 17.8   | 15.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 1,900 |

\*Fiscal year change

**ELKINS CONSTRUCTORS, INC.**

701 W ADAMS ST STE 1  
JACKSONVILLE, FL 322041600  
Phone: 904-353-6500  
Fax: -  
Web: www.elkinsllc.com

CEO: Barry L Allred  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Elkins Constructors builds it all. The company one of Florida's largest privately held construction companies works on commercial industrial multi-family residential institutional and retail projects mainly in the Southeast. It offers general contracting design/build and construction management services and its retail market clients have included Lowe's British Airways and Castleton Beverage. Other projects include the America Online call center and headquarters for PGA Tour Productions. Elkins also has been named one of the top green contractors in the US by Engineering News-Record. Founded in 1955 by Martin Elkins the company was acquired in 1984 by CEO Barry Allred and a team of investors.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 117.0%        | -     | -     | 60.8  | 231.7 | 286.0 |
| Net income (\$ mil.)   | 2391.3%       | -     | -     | 0.0   | 8.1   | 10.2  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 55    |

**ELLIE MAE INC**
**NYS: ELLI**

4420 Rosewood Drive, Suite 500  
Pleasanton, CA 94588  
Phone: 925 227-7000  
Fax: 925 227-9030  
Web: www.elliemae.com

CEO: Jonathan Corr  
CFO: Dan Madden  
HR: -  
FYE: December 31  
Type: Public

Ellie Mae might sound like Fannie Mae's cousin but they're just in related industries not bloodlines. The company provides automation software and operates the Ellie Mae Network that facilitates the residential mortgage origination and funding process. Its Encompass software suite combines loan origination with CRM (customer relationship management) to gather review and verify data from a single database. Other programs handle regulatory compliance appraisal and title services underwriting tax transcripts and document preparation and management. More than 136000 mortgage professionals use its software and network to process more than 3 million new mortgages an estimated 20% of its addressable market.

|                        | Annual Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 34.2%         | 128.5 | 161.5   | 253.9   | 360.3   | 417.0   |
| Net income (\$ mil.)   | 43.2%         | 12.6  | 14.8    | 22.3    | 37.8    | 52.9    |
| Market value (\$ mil.) | 35.1%         | 919.7 | 1,380.1 | 2,061.5 | 2,864.2 | 3,060.0 |
| Employees              | 38.1%         | 407   | 640     | 857     | 1,069   | 1,480   |

**ELLINGTON FINANCIAL INC**
**NYS: EFC**

53 Forest Avenue  
Old Greenwich, CT 06870  
Phone: 203 698-1200  
Fax: -  
Web: www.ellingtonfinancial.com

CEO: Laurence Penn  
CFO: Lisa Mumford  
HR: -  
FYE: December 31  
Type: Public

Mortgage-related assets are music to Ellington Financial's ears. The specialty finance company manages a portfolio of primarily non-agency residential mortgage-backed securities valued at more than \$366 million. It also seeks to acquire other target assets such as residential whole mortgage loans commercial mortgage-backed securities commercial real estate debt and asset-backed securities. Riskier residential whole mortgage loans which are generally not guaranteed by the US government include subprime non-performing and sub-performing mortgage loans. Founded in 2007 Ellington Financial went public in 2010 in hopes of taking advantage of the current credit environment.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.5%          | 93.9  | 104.6 | 80.2  | 94.0  | 135.0 |
| Net income (\$ mil.)   | (7.4%)        | 58.8  | 66.2  | 35.8  | 35.2  | 43.1  |
| Market value (\$ mil.) | (6.4%)        | 594.7 | 500.0 | 462.4 | 432.3 | 456.8 |
| Employees              | 0.0%          | 150   | 160   | 160   | 160   | 150   |

**ELLINGTON RESIDENTIAL MORTGAGING REAL ESTATE INVESTMENT TRUST**
**NYS: EARN**

53 Forest Avenue  
Old Greenwich, CT 06870  
Phone: 203 698-1200  
Fax: -  
Web: www.earnreit.com

CEO: Laurence Penn  
CFO: Lisa Mumford  
HR: -  
FYE: December 31  
Type: Public

Ellington Financial LLC is ready to double its money. The investment firm formed Ellington Residential Mortgage REIT a real estate residential trust (REIT) to invest in agency residential mortgage-backed securities (Agency RMBS) or those guaranteed by federally sponsored entities Fannie Mae Freddie Mac and Ginnie Mae. (Agency RMBS carry less risk than privately issued mortgage securities.) The trust's portfolio is balanced out with about 10% non-Agency RMBS such as residential whole mortgage loans mortgage servicing rights (MSRs) and residential real properties. (Non-Agency RMBS carry more risk but might offer better returns.) The trust went public in 2013.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 2.4%          | 1,521.1 | 1,556.7 | 1,429.1 | 1,887.1 | 1,675.6 |
| Net income (\$ mil.)   | -             | 16.2    | 0.0     | 11.9    | 10.8    | (11.3)  |
| Market value (\$ mil.) | (11.0%)       | 203.5   | 154.5   | 162.7   | 150.6   | 127.9   |
| Employees              | 0.0%          | 150     | 160     | 160     | 160     | 150     |

**ELLIOT HOSPITAL OF THE CITY OF MANCHESTER**

1 ELLIOT WAY  
MANCHESTER, NH 031033502  
Phone: 603-669-5300  
Fax: -  
Web: www.elliethospital.org

CEO: Douglas Dean  
CFO: Richard Elwell  
HR: -  
FYE: June 30  
Type: Private

Elliot Health System provides medical care to southern New Hampshire. The health care organization operates Elliot Hospital an acute care hospital with nearly 300 beds that is home to a regional cancer center a designated regional trauma center and a level III neonatal intensive care unit (NICU). In addition to general and surgical care the hospital offers rehabilitation behavioral health obstetrics cardiology and lab services. The system also operates the Elliot Physician Network which operates primary care centers specialty clinics and surgery centers in various regional communities. Elliot Hospital was founded in 1890.

|                        | Annual Growth | 06/08 | 06/09 | 06/10 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.6%          | -     | 288.4 | 324.6 | 421.4 | 394.7 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 7.7   | 43.6  | 49.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |

**ELLIS (PERRY) INTERNATIONAL INC**
**NMS: PERY**

3000 N.W. 107th Avenue  
Miami, FL 33172  
Phone: 305 592-2830  
Fax: -  
Web: www.pery.com

CEO: Oscar Feldenkreis  
CFO: Jorge Narino  
HR: -  
FYE: January 28  
Type: Public

You'll find Perry Ellis International (PEI) apparel worn about town during the workweek and on the links most weekends. It designs distributes and licenses men's and women's sportswear under 30-plus company-owned or licensed brands including Jantzen Laundry Manhattan Munsingwear Original Penguin and name-sake Perry Ellis among others. PEI also distributes PGA and Champions Tour golf apparel and NIKE swimwear under licenses. PEI's customers include some of the nation's largest retailers (Wal-Mart Kohl's and Macy's) and it distributes its products to 20000 stores. The apparel maker also operates more than 40 Perry Ellis stores in the US Puerto Rico and the UK and several Original Penguin US shops.

|                        | Annual Growth | 02/13 | 02/14* | 01/15  | 01/16 | 01/17 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (2.9%)        | 969.6 | 912.2  | 890.0  | 899.5 | 861.1 |
| Net income (\$ mil.)   | (0.5%)        | 14.8  | (22.8) | (37.2) | (7.3) | 14.5  |
| Market value (\$ mil.) | 5.0%          | 300.7 | 243.4  | 371.3  | 295.2 | 365.0 |
| Employees              | (1.0%)        | 2,600 | 2,700  | 2,600  | 2,700 | 2,500 |

\*Fiscal year change

**ELLIS HOSPITAL**

1101 NOTT ST  
SCHENECTADY, NY 123082489  
Phone: 518-243-4000  
Fax: -  
Web: www.ellismedicine.org

CEO: James W Connolly  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Schenectady-based Ellis Hospital (dba Ellis Medicine) serves the residents of New York's capital area as part of Ellis Medicine a 438-bed community and teaching health care system. The hospital provides emergency inpatient medical/surgical and psychiatric care including diagnostic primary and rehabilitative care. The hospital is also home to centers of excellence in the treatment of and care for heart and cardiovascular ailments cancer women's health issues stroke-related problems and behavioral health concerns. It also operates the Ellis Center the Bellvue Woman's Center the satellite outpatient clinic Ellis Health Center and recently-constructed Medical Center of Clifton Park.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.6%             | -     | 361.3 | 378.0 | 400.3 | 401.8 |
| Net income (\$ mil.)   | (46.2%)          | -     | 9.9   | 2.0   | 3.4   | 1.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,000 |

**ELLSWORTH COOPERATIVE CREAMERY**

232 WALLACE ST  
ELLSWORTH, WI 540113500  
Phone: 715-273-4311  
Fax: -  
Web: www.ellsworthcheese.com

CEO: Paul Bauer  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Ellsworth Cooperative Creamery processes and markets the cream of its members' crops which in this instance are dairy cows. The creamery manufactures and distributes butter cheese whey powder cheese curds and other dairy foods. Founded in 1908 (as the Milton Dairy Company and taking its current name in 1910) the cooperative processes 1.5 million pounds of milk daily. The co-op has more than 500 farmer/members whose dairy operations are located in Minnesota and Wisconsin. It is known for its cheddar cheese curds; the company was officially nicknamed the "Cheese Curd Capital of the World" by (former) Wisconsin's governor Anthony Earl.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.8%            | -     | -     | 98.2  | 92.2  | 145.7 |
| Net income (\$ mil.)   | 21.7%            | -     | -     | 2.3   | 2.8   | 3.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 60    |

**ELMA ELECTRONIC INC.**

44350 S GRIMMER BLVD  
FREMONT, CA 945386385  
Phone: 510-656-3400  
Fax: -

CEO: Fred Ruegg  
CFO: -  
HR: Valerie Bennett  
FYE: December 31  
Type: Private

Elma Electronic thinks your electronics equipment should be contained not your enthusiasm. The US subsidiary of Elma Electronic AG manufactures and distributes an array of electronic enclosures backplanes and server racks. It also makes passive electronic components from rotary switches to knobs and light-emitting diodes. Elma Electronic's slate of services includes component customization design engineering manufacture systems integration and verification. Subsidiary Elma Bustronic offers custom backplane applications and Optima EPS makes electronic enclosures. The company courts industries worldwide in telecommunications medical electronics industrial control defense and aerospace.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.2%             | -     | 70.5  | 66.7  | 66.0  | 73.2  |
| Net income (\$ mil.)   | 0.4%             | -     | 2.3   | 2.8   | 2.5   | 2.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 280   |

**ELMHURST MEMORIAL HOSPITAL INC**

155 E BRUSH HILL RD  
ELMHURST, IL 601265658  
Phone: 331-221-9003  
Fax: -  
Web: www.eehealth.org

CEO: Pamela Davis  
CFO: James Doyle  
HR: -  
FYE: June 30  
Type: Private

Elmhurst Memorial Healthcare operates Elmhurst Memorial Hospital an acute care facility located in DuPage County Illinois in the western suburbs of Chicago. Founded in 1926 the hospital provides a comprehensive range of medical services — from emergency care to specialty cancer and orthopedics care to behavioral health services. In addition to the 310-bed main hospital Elmhurst Memorial Healthcare operates several facilities such as doctors' offices outpatient centers occupational health programs and other ancillary health care operations. Elmhurst Memorial Healthcare is part of Edward-Elmhurst Healthcare after it merged with Edward Hospital & Health Services and Linden Oaks.

|                        | Annual<br>Growth | 06/06 | 06/07 | 06/08  | 06/09 | 06/15 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 1.3%             | -     | 341.8 | 345.8  | 305.7 | 379.8 |
| Net income (\$ mil.)   | -                | -     | 43.3  | (22.1) | 20.1  | (9.9) |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 2,444 |

**ELMIRA SAVINGS BANK (NY)**

NAS: ESBK

333 East Water Street  
Elmira, NY 14901  
Phone: 607 735-8660  
Fax: -  
Web: www.elmirasavingsbank.com

CEO: -  
CFO: Jason T Sanford  
HR: Bradley V Serva  
FYE: December 31  
Type: Public

The Elmira Savings Bank is a community bank that serves individuals and small to midsized businesses through about a dozen branch offices in upstate New York's Cayuga Chemung Steuben and Tompkins counties. The bank offers traditional deposit products such as checking and savings accounts CDs and IRAs. With these funds it mainly originates residential and commercial mortgages business loans and auto and other consumer loans. The bank offers investments and financial planning through its ESB Advisory Services subsidiary. Elmira Savings Bank was organized in 1869.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.0%             | 546.0 | 561.3 | 573.5 | 554.6 | 590.0 |
| Net income (\$ mil.)   | 3.7%             | 3.7   | 4.1   | 4.3   | 4.9   | 4.2   |
| Market value (\$ mil.) | (6.7%)           | 80.6  | 69.7  | 71.7  | 71.7  | 61.1  |
| Employees              | (1.8%)           | -     | 134   | 132   | 132   | 127   |

**ELOQUA LIMITED**

NASDAQ: ELOQ

1921 Gallows Rd. Ste. 250  
Vienna VA 22182-3900  
Phone: 703-584-2750  
Fax: 956-381-5706  
Web: www.fronteraproduce.com

CEO: Joseph P Payne  
CFO: Donald E Clarke  
HR: -  
FYE: December 31  
Type: Private

Eloqua wants its clients to be fluent in customer data and lead generation. The company makes demand generation software that helps corporate marketing and sales personnel pull data from website tracking and customer relationship management (CRM) applications. Its software captures search terms used by website visitors and translates those into relevant data to improve revenue performance management. Customers have included Ellie Mae Nokia Sybase and Pitney Bowes. The company has sales partnerships with Omniture Microsoft Dynamics and Oracle. Founded in 1999 Eloqua received funding from JMI Equity Fund prior to going public on the NASDAQ exchange in 2012. It is being acquired by Oracle.

**ELVIS PRESLEY ENTERPRISES INC.**

3734 Elvis Presley Blvd.  
Memphis TN 38116-0508  
Phone: 901-332-3322  
Fax: 901-345-8511  
Web: www.elvis.com

CEO: Jack Soden  
CFO: –  
HR: –  
FYE: September 30  
Type: Subsidiary

Elvis may have permanently left the building but his legacy is still taking care of business. Elvis Presley Enterprises (EPE) manages the late singer's estate and licenses his name likeness and songs for a variety of commercial purposes. Revenue mostly comes from operating Presley's Graceland mansion in Memphis. The company runs tours at Graceland and also operates the associated museum visitor's center and the Heartbreak Hotel. EPE was created in 1981 (four years after Presley's death) and was owned by The Elvis Presley Trust. EPE and The Elvis Presley Trust were wholly owned by Elvis' daughter Lisa Marie Presley until 2005 when she sold an 85% stake to entertainment investor Robert Sillerman's CKX.

**ELWYN**

111 ELWYN RD  
MEDIA, PA 190634622  
Phone: 610-891-2000  
Fax: –  
Web: www.elwyn.org

CEO: –  
CFO: Cindy Bertrando  
HR: Shawn Lacy  
FYE: June 30  
Type: Private

Elwyn isn't a character out of Harry Potter or Lord of the Rings. It's a not-for-profit organization that serves more than 13000 disabled and disadvantaged people of all ages at multiple sites through education rehabilitation and vocational counseling. The organization also operates residential communities including more than 80 group homes and apartments and provides a variety of health care services for persons with developmental physical and emotional disabilities. The group also publishes training materials and hosts conferences and seminars for human services professionals. Founded in 1852 as a school for children with mental retardation Elwyn is one of the oldest organizations of its kind in the US.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/14 | 06/15 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%             | –     | 264.0 | 268.4 | 218.2 | 314.6 |
| Net income (\$ mil.)   | 4.9%             | –     | 14.6  | 13.1  | 2.5   | 19.5  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 2,500 |

**ELXSI CORP**
**NBB: ELXS**

3600 Rio Vista Avenue, Suite A  
Orlando, FL 32805  
Phone: 407 849-1090  
Fax: –

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

This restaurant operator comes with a side of technology. ELXSI Corporation's hospitality division operates about 15 family-style restaurants in New England while its CUES division manufactures sewer inspection equipment. The eateries operate under the Bickford's Grille brand and offer casual dining with an emphasis on breakfast items served throughout the day. Its equipment manufacturing operation makes remote-control video cameras and robotic cutting devices used by municipalities and contractors. ELXSI is controlled by chairman and CEO Alexander Milley.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.5%             | 63.9  | 64.4  | 76.5  | 83.4  | 88.7  |
| Net income (\$ mil.)   | 22.0%            | 4.6   | 4.5   | 7.1   | 26.1  | 10.2  |
| Market value (\$ mil.) | 26.3%            | 39.0  | 31.3  | 48.9  | 59.9  | 99.3  |
| Employees              | –                | –     | –     | –     | –     | –     |

**EMAGIN CORP**
**ASE: EMAN**

700 South Drive, Suite 201  
Hopewell Junction, NY 12533  
Phone: 845 838-7900  
Fax: –  
Web: www.emagin.com

CEO: Andrew G Sculley  
CFO: Jeffrey P Lucas  
HR: –  
FYE: December 31  
Type: Public

eMagin is imagining eye-opening technology. The company develops virtual imaging and organic light-emitting diodes (OLEDs) that can be used in applications ranging from wearable PCs and virtual imaging devices to more mundane products such as DVD headset systems video games and high-definition televisions. The technology also extends to military uses. eMagin's products use microcircuits and displays to magnify images of text or video. Subsidiary Virtual Vision develops near-eye and virtual image display products including headset viewer systems. eMagin markets to OEMs and directly to customers in the government industrial and medical sectors.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.5%             | 25.7  | 25.1  | 21.4  | 22.0  | 26.2  |
| Net income (\$ mil.)   | –                | (5.3) | (4.1) | (8.0) | (7.8) | (9.5) |
| Market value (\$ mil.) | (18.4%)          | 104.8 | 63.2  | 97.1  | 74.5  | 46.5  |
| Employees              | 5.7%             | 84    | 90    | 96    | 100   | 105   |

**EMBARCADERO TECHNOLOGIES INC.**

100 California St. 12th Fl.  
San Francisco CA 94111  
Phone: 415-834-3131  
Fax: 415-434-1721  
Web: www.embarcadero.com

CEO: Wayne Williams  
CFO: Robert Levin  
HR: –  
FYE: December 31  
Type: Private

Thinking of setting out on a database development adventure? Embarcadero wants to be along for the ride. The company makes data lifecycle management software used to build test optimize and manage application infrastructure and databases for large corporations and government agencies. Its applications are used in the food services health care IT financial services education travel utilities industries among others. Embarcadero's software is used for modeling change management performance optimization and administration of database platforms made by Oracle IBM and Microsoft. It has offices in nearly 30 countries. Founded in 1993 the company is owned by private equity group Thoma Cressy Bravo.

**EMBLEMHEALTH INC.**

55 Water St.  
New York NY 10041  
Phone: 646-447-5000  
Fax: 646-447-3011  
Web: www.emblemhealth.com

CEO: Anthony L Watson  
CFO: Arthur Byrd  
HR: –  
FYE: December 31  
Type: Private

EmblemHealth is set on being the mark of good health in the Northeast. The not-for-profit company provides health insurance through subsidiaries Group Health Incorporated (GHI) and the Health Insurance Plan of Greater New York (HIP). Collectively the two health insurers cover some 2.8 million New Yorkers primarily state government and New York City employees. The two companies cover upwards of 90% of Big Apple city workers and retirees. Both provide a variety of managed health plans to their members including prescription drug and dental coverage and Medicare plans. GHI and HIP joined together under the EmblemHealth banner in 2006.

**EMBREE CONSTRUCTION GROUP, INC.**

4747 WILLIAMS DR  
GEORGETOWN, TX 78633799  
Phone: 512-819-4700  
Fax: -  
Web: www.embreegroup.com

CEO: Jim Embree  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Embree Construction Group develops designs and builds free-standing buildings for business chains across the US. The group serves as a general contractor or construction manager primarily for major national companies. It is active throughout the US. Ground-up and remodeling projects include retail properties restaurants gas stations convenience stores automotive service centers and correctional facilities. Operating companies include Embree Healthcare Group which develops assisted-living and specialty medical projects and Embree Asset Group which develops build-to-suit single-tenant buildings and leases them back to clients. Owner and chairman Jim Embree founded the firm in 1979 in Kansas City.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.2%         | -     | 140.9 | 190.4 | 177.0 | 220.9 |
| Net income (\$ mil.)   | 57.3%         | -     | 2.8   | 8.9   | 9.8   | 11.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 175   |

**EMBRY-RIDDLE AERONAUTICAL UNIVERSITY INC.**

600 S CLYDE MORRIS BLVD  
DAYTONA BEACH, FL 321143966  
Phone: 386-226-6000  
Fax: -  
Web: www.erau.edu

CEO: -  
CFO: Eric B Weekes  
HR: -  
FYE: June 30  
Type: Private

Embry-Riddle Aeronautical University (ERAU) helps students solve the mysteries of space and flying. The not-for-profit corporation teaches aviation aerospace and engineering to about 30000 students a year (and a student-teacher ratio of about 13:1). ERAU which offers hands-on training through a fleet of 90 instructional aircraft has residential campuses in Daytona Beach Florida and Prescott Arizona. Its Embry-Riddle Worldwide program provides learning through more than 150 teaching centers and online training in the US Canada Europe and Middle East. It offers bachelor's master's and doctoral degrees in 35 areas.

|                        | Annual Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.7%)        | -     | 359.4 | 318.0 | 384.6 | 340.9 |
| Net income (\$ mil.)   | 19.2%         | -     | -     | 24.3  | 26.7  | 34.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4,719 |

**EMC CORP. (MA)**

NYS: EMC

176 South Street  
Hopkinton, MA 01748  
Phone: 508 435-1000  
Fax: 508 435-5222  
Web: www.emc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

EMC has its head in the cloud ... and rightly so for a company that's helping businesses build Web-based computing systems with its data storage products and services. Its hardware and software platforms enable enterprises to store manage protect and analyze massive volumes of data. EMC also offers data security products through its RSA Security business and virtualization software through majority-owned VMware. The company serves both large FORTUNE 500 organizations and smaller businesses across many industries. Banks government agencies ISPs and manufacturers are among its customers. EMC serves a global client base from facilities and partners worldwide; it generates nearly half its sales outside the US. In October 2015 EMC agreed to be bought by Dell Inc. for \$67 billion.

|                        | Annual Growth | 12/10    | 12/11    | 12/12    | 12/13    | 12/14    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 9.5%          | 17,015.1 | 20,007.6 | 21,713.9 | 23,222.0 | 24,440.0 |
| Net income (\$ mil.)   | 9.3%          | 1,900.0  | 2,461.3  | 2,732.6  | 2,889.0  | 2,714.0  |
| Market value (\$ mil.) | 6.8%          | 45,456.5 | 42,756.9 | 50,220.5 | 49,922.8 | 59,033.9 |
| Employees              | 9.6%          | 48,500   | 53,600   | 60,000   | 63,900   | 70,000   |

**EMC INSURANCE GROUP INC.**

NMS: EMC1

717 Mulberry Street  
Des Moines, IA 50309  
Phone: 515 345-2902  
Fax: -  
Web: www.emcins.com

CEO: Bruce G Kelley  
CFO: Mark E Reese  
HR: -  
FYE: December 31  
Type: Public

Holding company EMC Insurance Group may be publicly traded but in its heart it's a mutual insurance company. Subsidiaries EMCASCO Insurance Illinois EMCASCO and Dakota Fire Insurance sell commercial and personal property/casualty insurance including automobile property liability and workers' compensation. Its commercial customers are primarily small and medium-sized businesses. Other group companies include EMC Underwriters which offers excess and surplus lines of insurance and EMC Reinsurance which provides reinsurance for the group and other unaffiliated insurers. Employers Mutual Casualty a multiple-line property/casualty insurance company owns about 55% of EMC Insurance Group; it plans to acquire the rest and take the firm private.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 5.1%          | 1,378.9 | 1,497.8 | 1,536.0 | 1,588.8 | 1,681.9 |
| Net income (\$ mil.)   | (2.6%)        | 43.5    | 30.0    | 50.2    | 46.2    | 39.2    |
| Market value (\$ mil.) | (1.6%)        | 657.0   | 760.8   | 542.8   | 643.9   | 615.6   |
| Employees              | -             | -       | -       | -       | -       | -       |

**EMCLAIRE FINANCIAL CORP.**

NAS: EMCF

612 Main Street  
Emlenton, PA 16373  
Phone: 844 767-2311  
Fax: -  
Web: www.emclairefinancial.com

CEO: William C Marsh  
CFO: Matthew J Lucco  
HR: -  
FYE: December 31  
Type: Public

Emclaire Financial is the holding company for the Farmers National Bank of Emlenton which operates about a dozen branches in northwestern Pennsylvania. Serving area consumers and businesses the bank offers standard deposit products and services including checking and savings accounts money market accounts and CDs. The bank is mainly a real estate lender with commercial mortgages residential first mortgages and home equity loans and lines of credit making up most of its loan portfolio. Emclaire Financial also owns title insurance and real estate settlement services provider Emclaire Settlement Services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 11.5%         | 581.9 | 600.6 | 692.1 | 750.1 | 898.9 |
| Net income (\$ mil.)   | 1.2%          | 4.0   | 4.2   | 4.0   | 4.3   | 4.2   |
| Market value (\$ mil.) | 5.0%          | 67.5  | 64.8  | 78.9  | 81.9  | 81.9  |
| Employees              | 8.1%          | 120   | 122   | 131   | 137   | 164   |

**EMCOR GROUP, INC.**

NYS: EME

301 Merritt Seven  
Norwalk, CT 06851-1092  
Phone: 203 849-7800  
Fax: -  
Web: www.emcorgroup.com

CEO: Keith Chanter  
CFO: Mark A. Pompa  
HR: -  
FYE: December 31  
Type: Public

Electrical and mechanical construction specialist EMCOR Group is one of the world's largest specialty construction firms. It designs installs operates and maintains complex mechanical and electrical systems. These include systems for power generation and distribution lighting water and wastewater treatment voice and data communications fire protection plumbing and heating ventilation and air-conditioning (HVAC). EMCOR also provides facilities services including management and maintenance support. Through some 75 subsidiaries and joint ventures the company serves a range of commercial industrial institutional and utility customers.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.1%          | 6,425.0 | 6,718.7 | 7,551.5 | 7,687.0 | 8,130.6 |
| Net income (\$ mil.)   | 13.9%         | 168.7   | 172.3   | 181.9   | 227.2   | 283.5   |
| Market value (\$ mil.) | 7.6%          | 2,490.7 | 2,689.5 | 3,961.4 | 4,576.7 | 3,341.7 |
| Employees              | 5.1%          | 27,000  | 29,000  | 31,000  | 32,000  | 33,000  |

**EMCORE CORP.**
**NMS: EMKR**

2015 W. Chestnut Street  
Alhambra, CA 91803  
Phone: 626 293-3400  
Fax: -  
Web: www.emcore.com

CEO: Jeffrey S. (Jeff) Rittichier  
CFO: Jikun Kim  
HR: -  
FYE: September 30  
Type: Public

EMCORE has gone full fiber. The company makes optical computer chips and systems for fiber optic cable and broadband systems. Its products are components in cable TV fiber-to-the-premise (FTTP) networks telecommunications and data centers satellite communications aerospace and defense wireless networks and broadcast audio/video systems. EMCORE sold its photovoltaic business in 2014 to focus on fiber. The company makes about two-thirds of its revenue from companies based in the US.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18  | 09/19  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 1.7%             | 81.7  | 92.0  | 122.9 | 85.6   | 87.3   |
| Net income (\$ mil.)   | -                | 63.1  | 8.3   | 8.2   | (17.5) | (36.0) |
| Market value (\$ mil.) | (18.0%)          | 196.5 | 164.7 | 236.9 | 137.2  | 88.7   |
| Employees              | (6.2%)           | 543   | 589   | 364   | 391    | 420    |

**EMDEON INC.**
**NYSE: EM**

3055 Lebanon Pike  
Nashville TN 37214  
Phone: 615-932-3000  
Fax: 615-231-7972  
Web: www.emdeon.com

CEO: Neil De Crescenzo  
CFO: Randy Giles  
HR: -  
FYE: December 31  
Type: Private

Emdeon wants to make the servicing of medical accounts a little easier. The company's offerings are designed to simplify and streamline health care billing for insurance companies health care systems and doctors. Emdeon offers discounted office supplies online automated billing and document mailing services and insurance card printing and has products specifically for dental and pharmaceutical offices. It processes more than 5 billion health care-related transactions each year. It also owns Chamberlin Edmonds & Associates a provider of revenue recovery assistance to healthcare clients. Emdeon was acquired by The Blackstone Group in 2011.

**EMERALD DAIRY INC.**
**OTC: EMDY**

11990 Market St. Ste. 205  
Reston VA 20190  
Phone: 703-867-9247  
Fax: +61-3-5563-2156  
Web: www.wcbf.com.au

CEO: Yang Yong Shan  
CFO: Shu Kaneko  
HR: -  
FYE: December 31  
Type: Public

Emerald Dairy's formula for success is turning milk into milk powder. The company produces milk powder (infant formula and enriched milk powders for children and adults) as well as rice and soybean powders. Its product line includes two brands: Xing An Ling which is marketed to low-end customers and Yi Bai which is marketed to middle and high-end customers. Producing more than 9000 tons of milk powder annually the dairy distributes its products to more than 5800 retail stores located in 20 of China's 30 provinces. Emerald Dairy gets its milk supply through contracting with local dairy farmers. Chairman and CEO Yong Shan Yang owns 47% of Emerald John Winfield owns 10% and Farallon Partners owns 9%.

**EMERALD OIL, INC**
**ASE: EOX**

200 Columbine Street, Suite 500  
Denver, CO 80206  
Phone: 303 595-5600  
Fax: -  
Web: www.voyageroil.com

CEO: McAndrew Rudisill  
CFO: Ryan Smith  
HR: -  
FYE: December 31  
Type: Public

Emerald Oil (formerly Voyager Oil & Gas) is involved in energy exploration and production in the northern US. It has oil and gas rights in properties Colorado Montana and North Dakota primarily in the Bakken and Three Forks formations in the Williston Basin. Growing its assets in the Rockies in 2012 Voyager Oil & Gas acquired fellow oil and gas exploration and production company Emerald Oil and assumed that company's name. That year the company reported proved reserves of approximately 5.35 million barrels of oil equivalent all of which were located in the Williston Basin.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12  | 12/13  | 12/14  |
|------------------------|------------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 230.6%           | 0.9   | 8.4   | 27.9   | 51.3   | 112.6  |
| Net income (\$ mil.)   | -                | (4.3) | (1.3) | (62.3) | (10.9) | (52.1) |
| Market value (\$ mil.) | (31.3%)          | 420.3 | 200.0 | 407.8  | 596.2  | 93.4   |
| Employees              | 93.4%            | 3     | 5     | 15     | 30     | 42     |

**EMERGE ENERGY SERVICES LP**
**NYS: EMES**

5600 Clearfork Main Street, Suite 400  
Fort Worth, TX 76109  
Phone: 817 618-4020  
Fax: -  
Web: www.emergelp.com

CEO: -  
CFO: Deborah Deibert  
HR: -  
FYE: December 31  
Type: Public

Emerge Energy Services is ready to come into being. The company formed in April 2012 by an investment firm Insight Equity to take over three of its portfolio investments — Allied Energy Company LLC; Direct Fuels Partners L.P.; and Superior Silica Sands LLC. Allied Energy and Direct Fuels distribute petroleum products including ethanol and biodiesel while Superior Silica Sands owns three processing plants that supply sand to natural gas production companies. (Sand is one of the key components in hydraulic fracturing the process in producing natural gas.) When Emerge Energy Services went public in March 2013 it took ownership of the three companies.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15 | 12/16  | 12/17 |
|------------------------|------------------|---------|---------|-------|--------|-------|
| Sales (\$ mil.)        | (19.6%)          | 873.3   | 1,111.3 | 711.6 | 128.4  | 364.3 |
| Net income (\$ mil.)   | -                | 35.2    | 89.1    | (9.4) | (72.8) | (6.8) |
| Market value (\$ mil.) | (36.5%)          | 1,337.7 | 1,629.4 | 139.7 | 371.5  | 217.0 |
| Employees              | -                | -       | -       | -     | -      | -     |

**EMERGENT BIOSOLUTIONS INC**
**NYS: EBS**

400 Professional Drive, Suite 400  
Gaithersburg, MD 20879  
Phone: 240 631-3200  
Fax: -  
Web: www.emergentbiosolutions.com

CEO: Daniel J. Abdun-Nabi  
CFO: Richard S Lindahl  
HR: -  
FYE: December 31  
Type: Public

Emergent BioSolutions specializes in therapies that treat or protect against public health threats. It offers vaccines and medicines to address bioagents infectious diseases travel-related diseases and opioid-related ailments. Primary product BioThrax is the only FDA-approved anthrax vaccine. Most BioThrax revenue comes from direct sales to US federal agencies including the Department of Defense (DOD) and the Department of Health and Human Services (HHS). Other offerings include vaccines ACAM2000 (smallpox) Vivotif (typhoid fever) and Vaxchora (cholera); opioid overdose drug Narcan; and inhaled anthrax treatment raxibacumab. Emergent also has contract manufacturing and research operations.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 14.8%            | 450.1   | 522.8   | 488.8   | 560.9   | 782.4   |
| Net income (\$ mil.)   | 14.3%            | 36.7    | 62.9    | 51.8    | 82.6    | 62.7    |
| Market value (\$ mil.) | 21.5%            | 1,394.2 | 2,048.5 | 1,681.4 | 2,379.3 | 3,035.1 |
| Employees              | 7.4%             | 1,280   | 1,292   | 1,098   | 1,256   | 1,705   |

**EMERGENT CAPITAL INC.**

NBB: EMGC

5355 Town Center Road Suite 701  
Boca Raton, FL 33486  
Phone: 561 995-4200  
Fax: -  
Web: www.imperial.com

CEO: Patrick J Curry  
CFO: Miriam Martinez  
HR: -  
FYE: December 31  
Type: Public

Specialty finance company Emergent Capital (formerly Imperial Holdings) offers loans allowing policyholders to postpone or consolidate insurance premium payments using the policy as collateral. Emergent Capital has issued loans mostly to senior citizens secured by about \$4 billion in insurance policies. The average loan is for \$216,000 on policies with an average death payout of \$4 million. In addition to premium financing the company also purchases structured settlements allowing customers to exchange a long-term settlement plan for an immediate lump sum of lesser value. Formed in 2006 Emergent Capital went public in 2011.

|                        | Annual Growth | 12/11  | 12/12  | 12/13 | 12/14 | 12/15  |
|------------------------|---------------|--------|--------|-------|-------|--------|
| Assets (\$ mil.)       | 23.0%         | 222.6  | 160.3  | 348.1 | 459.9 | 509.9  |
| Net income (\$ mil.)   | -             | (39.2) | (44.6) | 65.3  | (5.5) | (31.0) |
| Market value (\$ mil.) | 18.4%         | 52.9   | 125.2  | 184.0 | 183.4 | 103.8  |
| Employees              | (29.6%)       | 130    | 119    | 107   | 39    | 32     |

**EMERGENT GROUP INC.**

NYSE AMEX: LZR

10939 Pendleton St.  
Sun Valley CA 91352  
Phone: 818-394-2800  
Fax: 818-394-2850  
Web: www.emergentgroupinc.com

CEO: Bruce J Haber  
CFO: William M McKay  
HR: -  
FYE: December 31  
Type: Public

Mobile medical equipment for rent? Emergent Group's got it. Through wholly-owned operating subsidiary PRI Medical Technologies the company rents mobile medical laser and surgical equipment in more than 15 states on a per-procedure basis to hospitals surgical care centers and doctors' offices. The equipment comes with operation and maintenance services from technical support personnel. The company serves both small health care providers that cannot afford to purchase expensive medical equipment for their facilities and larger hospitals that cannot justify buying certain equipment due to infrequent usage. Universal Hospital Services (UHS) acquired Emergent Group in 2011 in a transaction worth about \$70 million.

**EMERGING VISION INC.**

OTC: ISEE

520 8th Ave. 23rd Fl.  
New York City NY 10018  
Phone: 646-737-1500  
Fax: 724-720-1530  
Web: www.tollgrade.com

CEO: -  
CFO: Brian P Alessi  
HR: -  
FYE: December 31  
Type: Public

Emerging Vision doesn't have to strain to keep its business in focus. The firm owns and franchises about 130 optical outlets under the Sterling Optical Site For Sore Eyes Kindy Optical and Singer Specs names in more than a dozen states the District of Columbia and the US Virgin Islands. It also runs an optical purchasing group offering vendor discounts to independent eyewear retailers in the US under the Combine Optical name and in Canada under The Optical Group name. In addition the company operates VisionCare of California a specialized HMO whose dues-paying members may receive eye care services at Emerging Vision's optical outlets throughout the state.

**EMERITUS CORP.**

NYS: ESC

3131 Elliott Avenue, Suite 500  
Seattle, WA 98121  
Phone: 206 298-2909  
Fax: 206 378-4205  
Web: www.emeritus.com

CEO: -  
CFO: Robert C Bateman  
HR: -  
FYE: December 31  
Type: Public

The Emeritus Corporation honors the retirement set. The company operates assisted living communities for senior citizens who need help with daily activities such as feeding bathing housekeeping and managing their medications as well as for those patients suffering from dementia. Emeritus' communities also organize social and recreational activities for residents and most of them provide special services (called Join Their Journey programs) to support residents with Alzheimer's disease or other forms of dementia. Throughout the US Emeritus owns leases or manages about 480 communities. It also manages communities through joint ventures and for third parties.

|                        | Annual Growth | 12/08   | 12/09  | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 19.5%         | 769.4   | 898.7  | 1,007.1 | 1,254.8 | 1,568.1 |
| Net income (\$ mil.)   | -             | (104.8) | (53.9) | (57.0)  | (71.9)  | (84.8)  |
| Market value (\$ mil.) | 25.3%         | 459.5   | 859.0  | 903.0   | 802.2   | 1,132.5 |
| Employees              | 12.8%         | 18,671  | 12,577 | 29,300  | 28,100  | 30,236  |

**EMERSON COLLEGE**

120 BOYLSTON ST STE 414  
BOSTON, MA 021164624  
Phone: 617-824-8500  
Fax: -  
Web: www.emerson.edu

CEO: -  
CFO: -  
HR: Andrade Peter  
FYE: June 30  
Type: Private

Emerson College specializes in teaching subjects in the fields of communication and the arts in a liberal arts context. Areas of study include journalism; marketing; organizational and political communication; performing arts; visual and media arts; and writing literature and publishing. Its also has an acclaimed communication sciences and disorders program. The college enrolls about 3200 full-time undergraduates and 1000 full and part-time graduate students on its Boston-based campus. Among its alumni are producer Norman Lear talk show host Jay Leno and journalist Morton Dean. The college has additional facilities in Los Angeles and in the Netherlands. Emerson was founded in 1880 as a school of oratory.

|                        | Annual Growth | 06/08 | 06/09 | 06/10 | 06/15 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.2%          | -     | 147.6 | 154.3 | 216.2 | 189.8 |
| Net income (\$ mil.)   | 3.3%          | -     | 16.0  | 17.8  | 8.2   | 20.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 425   |

**EMERSON HOSPITAL**

133 OLD RD TO 9 ACRE COR  
CONCORD, MA 017424169  
Phone: 978-369-1400  
Fax: -  
Web: www.emersonhospital.org

CEO: Christine C. Schuster  
CFO: Michael (Mike) Hachey  
HR: Eric Stastny  
FYE: September 30  
Type: Private

Ralph Waldo Emerson said "the first wealth is health" and Emerson Hospital would agree. The not-for-profit hospital tends to the well-being of patients in and around historic Concord Massachusetts. The 179-bed community hospital is staffed by more than 300 doctors and specialists. Emerson partners with Massachusetts General on several specialty programs including weight management neonatology and oncology treatment (which is housed within its Bethke Cancer Center). It also operates outpatient clinics serving residents in nearby communities such as Groton Sudbury and Littleton. All told Emerson provides advanced medical services to more than 300,000 people.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.5%          | -     | 186.6 | 201.3 | 213.6 | 225.5 |
| Net income (\$ mil.)   | -             | -     | (1.7) | (8.3) | (3.6) | 8.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,450 |

**EMERSON NETWORK POWER-EMBEDDED COMPUTING INC.**

2900 S. Diablo Way Ste. 190  
Tempe AZ 85282  
Phone: 602-438-5720  
Fax: 602-438-5825  
Web: www.emerson.com/sites/network\_power/en-us/page

CEO: Steven Dow  
CFO: –  
HR: –  
FYE: September 30  
Type: Subsidiary

Emerson Network Power-Embedded Computing Inc. (dba Emerson Network Power) makes some powerful products for a broad range of applications. The company makes standard and custom power supplies including switches rectifiers breaker interface panels AC/DC and DC/DC power supplies and related accessories. Its products are used in computing medical networking and telecommunications process control and test instrumentation applications. One of the largest manufacturers of power supplies in the world Emerson Network Power also a company brand is a subsidiary of Emerson Electric. It has manufacturing and direct sales force operations in Asia Europe and North America. The US represents about 40% of sales.

**EMERSON RADIO CORP.**
**ASE: MSN**

35 Waterview Blvd, Suite 140  
Parsippany, NJ 07054  
Phone: 973 428-2000  
Fax: –  
Web: www.emersonradio.com

CEO: Duncan Hon  
CFO: Michael Binney  
HR: –  
FYE: March 31  
Type: Public

Emerson Radio is tuned to the crowd that thinks a new television or microwave oven shouldn't cost an arm and a leg. The company designs imports sells and licenses housewares and audio and video products under the Emerson H.H. Scott and Olevia brand names. Its products are sold primarily by mass merchants in the US. (Wal-Mart and Target account for more than 85% of the company's sales.) Emerson's products include microwave ovens compact refrigerators wine openers and coolers clock radios televisions and other audio and video products. Its products are sourced from foreign suppliers primarily in China. Emerson Radio was founded in 1948.

|                        | Annual<br>Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (41.4%)          | 76.3  | 45.8  | 21.3  | 15.0  | 9.0   |
| Net income (\$ mil.)   | –                | 1.9   | (1.0) | (0.2) | (6.9) | (2.4) |
| Market value (\$ mil.) | (0.4%)           | 27.8  | 17.7  | 28.6  | 30.7  | 27.4  |
| Employees              | (13.5%)          | 41    | 32    | 32    | 27    | 23    |

**EMISPHERE TECHNOLOGIES, INC.**
**NBB: EMIS**

4 Becker Farm Road, Suite 103  
Roseland, NJ 07068  
Phone: 973 532-8000  
Fax: –  
Web: www.emisphere.com

CEO: Alan L Rubino  
CFO: Alan Gallantar  
HR: –  
FYE: December 31  
Type: Public

Needle prick be gone. Development-stage Emisphere Technologies is offering an alternative to traditional injection of certain drugs with an oral drug delivery technology called eligen which is designed to improve the way certain therapeutic molecules (such as proteins carbohydrates and peptides) are administered to and absorbed by the body. With collaborative partners including Novartis Roche and Genta Emisphere is developing oral formulations that incorporate eligen to deliver drugs that treat such health problems as osteoporosis diabetes growth disorders and cardiovascular disease. Emisphere was formed in 1986.

|                        | Annual<br>Growth | 12/12 | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 190.8%           | –     | –      | –      | 0.4    | 1.2    |
| Net income (\$ mil.)   | –                | (1.9) | (20.9) | (25.4) | (40.4) | (10.0) |
| Market value (\$ mil.) | 38.7%            | 9.9   | 10.7   | 17.1   | 41.2   | 36.6   |
| Employees              | (15.9%)          | 12    | 11     | 10     | 10     | 6      |

**EMJ CORPORATION**

2034 HAMILTON PLACE BLVD # 400  
CHATTANOOGA, TN 374216102  
Phone: 423-855-1550  
Fax: –  
Web: www.emjcorp.com

CEO: James Jolley  
CFO: Chuck McGlothlen  
HR: –  
FYE: March 07  
Type: Private

EMJ does it all for the mall. Founded in 1968 by namesake Edgar M. Jolley the company specializes in building and renovating retail outlets and shopping centers throughout the US. It is also known for other building projects such as offices warehouses churches hotels multifamily residences hospitals and wind farms. Working from five offices nationwide EMJ provides general construction and construction management. The company's pre-construction services include creating detailed budgets and construction schedules and coordinating permitting utility companies and municipal requirements. To track a project's progress and monitor costs EMJ offers quality control and safety and warranty management.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/11* | 03/17 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 0.0%             | –     | 959.2 | 821.8 | 437.5  | 960.3 |
| Net income (\$ mil.)   | (7.1%)           | –     | 10.2  | 7.9   | 0.4    | 4.9   |
| Market value (\$ mil.) | –                | –     | –     | –     | –      | –     |
| Employees              | –                | –     | –     | –     | –      | 210   |

\*Fiscal year change

**EMKAY INC.**

805 W. Thorndale Ave.  
Itasca IL 60143  
Phone: 630-250-7400  
Fax: 630-250-7077  
Web: www.emkay.com

CEO: Gary Tepas  
CFO: –  
HR: –  
FYE: February 28  
Type: Private

Emkay is an ehiclevay easerlay. Or for the Pig Latin challenged: Emkay is a vehicle leaser. One of the oldest and largest fleet leasing and management companies in the nation it leases and manages some 75000 cars trucks and electric vehicles to more than 500 corporate clients. The employee-owned company offers open- and closed-end leasing programs as well as assistance with fleet purchase and disposal. Other services include maintenance and fuel management It also operates Emkay Motors a retail used vehicle outlet in Illinois. Founded in 1946 Emkay has 10 US offices and is active in Canada Mexico and the Caribbean. It operates Unico Car-Lease in Europe.

**EMMIS COMMUNICATIONS CORP**
**NMS: EMMS**

One Emmis Plaza, 40 Monument Circle, Suite 700  
Indianapolis, IN 46204  
Phone: 317 266-0100  
Fax: –  
Web: www.emmis.com

CEO: –  
CFO: Ryan A Hornaday  
HR: Traci L Thomson  
FYE: February 28  
Type: Public

Emmis Communications is into communicating — whether it's through the radio or magazines. The company operates two radio stations in New York through a local marketing agreement with ESPN Radio (WLIB 1190 AM and WEPN 98.7 FM). It also owns four radio stations in Indianapolis. In addition Emmis has a controlling interest in Digonex a dynamic pricing company and Indianapolis Monthly a city regional magazine. Significantly smaller than it once was Emmis has been busy as of late selling off radio and publishing properties in order to pay off debt.

|                        | Annual<br>Growth | 02/15  | 02/16 | 02/17 | 02/18 | 02/19 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (16.8%)          | 237.9  | 231.4 | 214.6 | 148.5 | 114.1 |
| Net income (\$ mil.)   | –                | (99.3) | 2.1   | 13.1  | 82.1  | 23.4  |
| Market value (\$ mil.) | 15.6%            | 28.1   | 6.9   | 36.2  | 54.4  | 50.1  |
| Employees              | (15.9%)          | 1,120  | 1,085 | 830   | 620   | 560   |



**EMPIRE RESORTS INC**
**NMS: NYNY**

c/o Monticello Casino and Raceway, 204 State Route 17B, P.O. Box 5013  
 Monticello, NY 12701  
 Phone: 845 807-0001  
 Fax: -  
 Web: www.empireresorts.com

CEO: Ryan Eller  
 CFO: Laurette J Pitts  
 HR: -  
 FYE: December 31  
 Type: Public

Empire Resorts has taken up permanent residence in New York's playground. The company operates Catskills-area harness horseracing track Monticello Gaming and Raceway which features pari-mutuel wagering and more than 1100 video gaming machines (VGMs). The property located 90 miles northwest of New York City also includes a clubhouse entertainment lounge bar and food court. Its VGMs are owned by the State of New York and are overseen by the state's Division of the Lottery which distributes a percentage of VGM revenue to Empire Resorts. Other company revenues primarily come from wagering fees admission fees program and racing form sales and food and beverages sales.

|                        | Annual Growth | 12/13  | 12/14  | 12/15  | 12/16  | 12/17  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (1.9%)        | 71.0   | 65.2   | 68.2   | 67.5   | 65.9   |
| Net income (\$ mil.)   | -             | (21.5) | (23.9) | (36.6) | (24.2) | (46.3) |
| Market value (\$ mil.) | 53.7%         | 157.6  | 252.7  | 586.1  | 740.7  | 879.1  |
| Employees              | 57.0%         | 288    | 290    | 277    | -      | 1,750  |

**EMPIRE RESOURCES, INC.**

2115 LINWOOD AVE STE 200  
 FORT LEE, NJ 070245022  
 Phone: 201-944-2200  
 Fax: -  
 Web: www.empireresources.com

CEO: Johnny Hsieh  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

When it comes to aluminum Empire Resources is especially resourceful. The company distributes semi-finished aluminum products including sheet foil wire plate and coil. Products are sold primarily to manufacturers of appliances automobiles packaging and housing materials. Empire Resources provides a variety of related services including sourcing of aluminum products storage and delivery and handling foreign exchange transactions. Company president and CEO Nathan Kahn and CFO Sandra Kahn who are husband and wife own some 40% of Empire Resources.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.7%)        | -     | 482.7 | 582.3 | 521.7 | 458.9 |
| Net income (\$ mil.)   | 11.3%         | -     | 2.4   | 3.7   | 2.8   | 3.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 60    |

**EMPIRE SOUTHWEST, LLC**

1725 S COUNTRY CLUB DR  
 MESA, AZ 852106099  
 Phone: 480-633-4000  
 Fax: -

CEO: Jeffrey S. (Jeff) Whiteman  
 CFO: -  
 HR: -  
 FYE: October 31  
 Type: Private

With CAT-like tread Empire Southwest has created a heavy equipment sales rental and leasing empire in the US Southwest. One of the largest Caterpillar dealerships in the US Empire Southwest operates through five divisions: hydraulic service machinery power systems precision machining and transport. The company's equipment includes backhoes compactors dozers front shovels loaders pipelayers telehandlers and tractors. It also handles equipment used for mining and forestry projects. Empire Southwest also sells ARCO agricultural equipment carries batteries power generators engines and tools and has a service department.

|                        | Annual Growth | 10/07 | 10/08 | 10/09 | 10/10 | 10/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 23.5%         | -     | -     | 448.2 | 528.5 | 683.9 |
| Net income (\$ mil.)   | 127.0%        | -     | -     | 7.4   | 22.5  | 38.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,450 |

**EMPIRE STATE REALTY TRUST INC**
**NYS: ESRT**

111 West 33rd Street, 12th Floor  
 New York, NY 10120  
 Phone: 212 687-8700  
 Fax: -  
 Web: www.empirestaterealtytrust.com

CEO: Anthony E Malkin  
 CFO: David A Karp  
 HR: -  
 FYE: December 31  
 Type: Public

If King Kong were around he'd be an executive at Empire State Realty Trust. The self-administered and self-managed real estate investment trust (REIT) formed in mid-2011 to take over a portfolio of high-profile Manhattan properties from its previous owners the Malkin family. Its flagship property is of course the 102-story Empire State Building but the trust also owns more than a dozen other buildings in the greater New York area totaling almost 7.7 million sq. ft. of office and retail space. In addition it plans to build a 340000-sq.-ft. building at the train station in Stamford Connecticut. Empire State Realty Trust went public in 2013 raising \$929 million.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.6%          | 635.3   | 657.6   | 678.0   | 712.5   | 731.5   |
| Net income (\$ mil.)   | 25.1%         | 27.1    | 34.7    | 52.4    | 63.6    | 66.5    |
| Market value (\$ mil.) | (5.1%)        | 3,074.9 | 3,160.6 | 3,531.4 | 3,590.9 | 2,489.0 |
| Employees              | (1.5%)        | 862     | 850     | 819     | 831     | 813     |

**EMPIRIX INC.**

600 TECHNOLOGY PARK DR # 1  
 BILLERICA, MA 01821-4154  
 Phone: 978-313-7000  
 Fax: -  
 Web: www.empirix.com

CEO: John Danna  
 CFO: Ray Dezenzo  
 HR: -  
 FYE: December 31  
 Type: Private

Empirix elucidates about communications service quality. The company provides testing and monitoring applications that manage and enhance IP communications networks and systems for service providers equipment manufacturers and corporate contact centers. Its systems rely on the Hammer Test Engine a technology that duplicates user behavior to test and validate the performance of voice data video and mobile communications networks under real-world conditions. Empirix's global customer base includes Amtrak Cisco China Mobile Sonus Networks Time Warner Cable and lastminute.com.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.2%          | -     | 58.8  | 70.6  | 73.0  | 72.4  |
| Net income (\$ mil.)   | -             | -     | (3.6) | (2.3) | (3.7) | (7.6) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 380   |

**EMPLOYERS HOLDINGS INC**
**NYS: EIG**

10375 Professional Circle  
 Reno, NV 89521  
 Phone: 888 682-6671  
 Fax: -

CEO: Douglas D. Dirks  
 CFO: Michael S. Paquette  
 HR: Chris McLaughlin  
 FYE: December 31  
 Type: Public

Because workers' compensation is nothing to gamble with small business owners can turn to Employers Holdings. The Reno-based holding company provides workers' compensation services including claims management loss prevention consulting and care management to small businesses in low and medium hazard industries including retailers and restaurants. The company provides workers' compensation through its Employer Insurance Company of Nevada (EICN) and Employers Compensation Insurance Company. Employers Holdings also operates Employers Assurance and Employers Preferred Insurance Company both of which also offer workers' compensation.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.0%          | 3,769.7 | 3,755.8 | 3,773.4 | 3,840.1 | 3,919.2 |
| Net income (\$ mil.)   | 8.8%          | 100.7   | 94.4    | 106.7   | 101.2   | 141.3   |
| Market value (\$ mil.) | 15.6%         | 770.3   | 894.5   | 1,297.5 | 1,454.8 | 1,375.2 |
| Employees              | (0.2%)        | 709     | 716     | 693     | 672     | 704     |

**EMPORIA STATE UNIVERSITY**

1200 COMMERCIAL ST CA  
EMPORIA, KS 668015087  
Phone: 620-341-1200  
Fax: -  
Web: www.emporia.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Emporia State University (ESU) offers more than 35 undergraduate and roughly two dozen graduate degrees and programs as well as certification programs specialist degrees and doctoral degrees. It has four schools and colleges: the School of Business School of Library and Information Management College of Liberal Arts and Sciences and The Teachers College. Some 6500 students are enrolled at the school which employs about 260 full-time faculty members. ESU is said to be the first and only university to offer a four-year degree in Engraving Arts. The school offers an additional 35 programs online. ESU was founded as Kansas State Normal School in 1863. It adopted its current name in 1977.

|                        | Annual<br>Growth | 06/05 | 06/06 | 06/08 | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.3%             | -     | 37.3  | 10.4  | 42.3  | 48.4  |
| Net income (\$ mil.)   | (15.5%)          | -     | -     | 6.1   | (0.7) | 2.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,700 |

**EMRISE CORP**
**NBB: EMRI**

2530 Meridian Parkway  
Durham, NC 27713  
Phone: 408 200-3040  
Fax: -  
Web: www.emrise.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The sun doesn't set on EMRISE. Through its worldwide subsidiaries the company makes electronic components and communications equipment for customers in the aerospace military and telecommunications industries. Its CXR Larus units produce network transmission and access equipment and a range of testing gear. EMRISE's EEC Corporation subsidiary manufactures power converters digital and rotary switches and subsystem assemblies. The company counts BAE SYSTEMS EMS Technologies Harris ITT Raytheon Rockwell Collins and Thales Air Defence among its top clients. EMRISE gets more than 80% of sales outside the US principally in the UK.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.2%)          | 53.8  | 30.6  | 33.5  | 34.0  | 31.9  |
| Net income (\$ mil.)   | -                | 1.0   | (3.4) | (1.6) | 0.1   | (0.4) |
| Market value (\$ mil.) | 2.7%             | 8.1   | 9.2   | 4.6   | 5.2   | 9.0   |
| Employees              | (11.8%)          | 335   | 213   | 213   | 213   | 203   |

**EMS TECHNOLOGIES INC.**

660 Engineering Dr.  
Norcross GA 30092  
Phone: 770-263-9200  
Fax: 770-263-9207  
Web: www.ems-t.com

CEO: Dariusz Adamczyk  
CFO: John J Tus  
HR: -  
FYE: December 31  
Type: Subsidiary

EMS Technologies' wireless systems can help you communicate whether you're walking the warehouse floor or floating in space. The company's LXI unit provides rugged mobile computers and wireless networks for logistics and other applications. EMS also makes engineered hardware for civilian and military applications through its Defense & Space (D&S) unit. Its Aviation unit makes data communications equipment that provides Internet video conferencing and other capabilities on aircraft. Global Tracking provides tracking and mapping products and services for transport and emergency operations. Customers in the US account for more than two-thirds of sales. In 2011 Honeywell bought EMS for about \$491 million.

**EMTEC INC.**
**NBB: ETEC**

11 Diamond Road  
Springfield, NJ 07081  
Phone: 973 376-4242  
Fax: -  
Web: www.emtecinc.com

CEO: Dinesh R Desai  
CFO: Gregory P Chandler  
HR: -  
FYE: August 31  
Type: Public

Emtec provides information technology services including product procurement and infrastructure design and implementation. The company primarily resells and supports computer hardware and software from leading providers such as Cisco Dell Hewlett-Packard and Oracle but it is building its newer IT consulting and application services business which also includes training technical staffing and network management services. Federal government agencies including the US Department of Defense Department of Justice and Department of Homeland Security account for nearly half of sales; other customers include state governments corporations and educational organizations.

|                        | Annual<br>Growth | 08/08 | 08/09 | 08/10 | 08/11 | 08/12  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 1.6%             | 211.2 | 223.8 | 224.6 | 212.1 | 224.6  |
| Net income (\$ mil.)   | -                | 1.3   | 1.7   | (0.5) | (4.3) | (12.4) |
| Market value (\$ mil.) | 3.9%             | 17.4  | 15.9  | 20.1  | 14.1  | 20.3   |
| Employees              | 6.3%             | 574   | 572   | 649   | 761   | 733    |

**EMULEX CORPORATION**
**NYS: ELX**

3333 Susan Street  
Costa Mesa, CA 92626  
Phone: 714 662-5600  
Fax: -  
Web: www.emulex.com

CEO: -  
CFO: -  
HR: -  
FYE: June 29  
Type: Public

Emulex sets an example in the data storage market. The company is a leading maker of host server products (HSP) and embedded storage products (ESP). Its LightPulse fibre channel host bus adapters (HBA) are used to connect storage devices in direct-attached storage configurations as well as storage area network (SAN) and network-attached storage (NAS) systems. Emulex also develops HBAs based on the fibre channel over Ethernet protocol. The company primarily sells directly to equipment makers who incorporate Emulex components into their own storage platforms; its top customers are IBM (29% of sales) and Hewlett-Packard (16%).

|                        | Annual<br>Growth | 06/10* | 07/11  | 07/12* | 06/13 | 06/14  |
|------------------------|------------------|--------|--------|--------|-------|--------|
| Sales (\$ mil.)        | 2.9%             | 399.2  | 452.5  | 501.8  | 478.6 | 447.3  |
| Net income (\$ mil.)   | -                | 23.6   | (83.6) | (11.1) | (5.2) | (29.5) |
| Market value (\$ mil.) | (13.5%)          | 687.3  | 617.1  | 510.7  | 462.5 | 385.2  |
| Employees              | 9.1%             | 791    | 972    | 1,011  | 1,264 | 1,122  |

\*Fiscal year change

**ENABLE MIDSTREAM PARTNERS L.P.**
**NYS: ENBL**

499 West Sheridan Avenue, Suite 1500  
Oklahoma City, OK 73102  
Phone: 405 525-7788  
Fax: -  
Web: www.enablemidstream.com

CEO: Rodney J Sailor  
CFO: John Laws  
HR: -  
FYE: December 31  
Type: Public

Enable Midstream Partners is an American limited partnership energy company between CenterPoint Energy OGE Energy and ArcLight. It gathers processes transports and stores crude oil and natural gas to its customers. With 13900 miles of pipelines 15 major processing plants and some 10 natural gas storage facilities and an additional 10000 miles of combined interstate and intra-state pipelines Enable's operations serve Oklahoma Texas Arkansas Louisiana Alabama and Illinois.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.5%             | 3,367.0 | 2,418.0 | 2,272.0 | 2,803.0 | 3,431.0 |
| Net income (\$ mil.)   | (0.4%)           | 530.0   | (752.0) | 312.0   | 436.0   | 521.0   |
| Market value (\$ mil.) | (8.6%)           | 8,400.4 | 3,985.7 | 6,814.7 | 6,160.6 | 5,861.6 |
| Employees              | 388.3%           | 3       | 1,640   | 1,600   | 1,630   | 1,705   |

**ENANTA PHARMACEUTICALS INC**

NMS: ENTA

500 Arsenal Street  
Watertown, MA 02472  
Phone: 617 607-0800  
Fax: -  
Web: www.enanta.com

CEO: Jay R. Luly  
CFO: Paul J. Mellett  
HR: Colleen Berube  
FYE: September 30  
Type: Public

Enanta Pharmaceuticals is getting hip to Hep C. The biotech firm is developing treatments for viral infections including hepatitis C (HCV) a virus that can lead to chronic liver diseases such as cirrhosis organ failure and cancer. The company's first licensed product which is licensed to AbbVie is paritaprevir is a protease inhibitor for use against HCV. Enanta also has four small molecule drugs under development: glecaprevir another protease inhibitor for the treatment for HCV; the similar EDP-239 and EDP-494; and EDP-305 which is being studied for the treatment of non-alcoholic steatohepatitis (NASH) and primary biliary cholangitis (PBC). In late 2014 Enanta discontinued its biodefense antibiotic program.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18   | 09/19   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 6.3%          | 160.9 | 88.3  | 102.8 | 206.6   | 205.2   |
| Net income (\$ mil.)   | (12.5%)       | 79.0  | 21.7  | 17.7  | 72.0    | 46.4    |
| Market value (\$ mil.) | 13.5%         | 712.1 | 524.3 | 922.1 | 1,683.8 | 1,183.8 |
| Employees              | 17.6%         | 69    | 76    | 89    | 113     | 132     |

**ENBRIDGE ENERGY MANAGEMENT LLC**

NYS: EEQ

1100 Louisiana Street, Suite 3300  
Houston, TX 77002  
Phone: 713 821-2000  
Fax: 713 821-2230  
Web: www.enbridgemanagement.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Enbridge Energy Management bridging the gap over a complex structure of pipeline partnerships manages and controls the business of Enbridge Energy Partners (formerly Lakehead Pipe Line Partners). The company's only asset is its 10% limited partner interest and 2% general partner interest in Enbridge Energy Partners which owns the US part of North America's longest liquid petroleum pipeline (Lakehead System) and also has interests in natural gas gathering treating processing and transmission operations in East Texas. Enbridge Energy Company a wholly owned subsidiary of Enbridge Inc. holds a 17% stake in the company and serves as the general partner of Enbridge Energy Partners.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | -             | 50.5    | (26.3)  | 43.7    | (379.7) | (121.9) |
| Net income (\$ mil.)   | -             | 31.8    | (18.1)  | 27.1    | (512.4) | (120.1) |
| Market value (\$ mil.) | (2.7%)        | 2,364.9 | 2,347.7 | 3,175.2 | 1,827.9 | 2,120.1 |
| Employees              | -             | -       | -       | -       | -       | -       |

**ENBRIDGE ENERGY PARTNERS, L.P.**

NYS: EEP

1100 Louisiana Street, Suite 3300  
Houston, TX 77002  
Phone: 713 821-2000  
Fax: -  
Web: www.enbridgepartners.com

CEO: Mark A Maki  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Head of the class in transporting petroleum around the Great Lakes is Enbridge Energy Partners which owns the 2211-mile US portion (Lakehead System) of the world's longest liquid petroleum pipeline. When combined with the Canadian segment (owned and operated by Enbridge Inc.) the pipeline system spans some 5100 miles across North America. Other midstream assets include 5300 miles of crude oil gathering and transportation lines and 34 million barrels of crude oil storage and terminaling capacity and 11100 miles of natural gas gathering and transportation pipelines. Enbridge's US unit Enbridge Energy Management owns a 23% stake in the company.

|                        | Annual Growth | 12/12    | 12/13    | 12/14    | 12/15    | 12/16    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (9.6%)        | 6,706.1  | 7,117.1  | 7,964.7  | 5,146.1  | 4,481.9  |
| Net income (\$ mil.)   | -             | 493.1    | 72.1     | 476.7    | 233.2    | (67.7)   |
| Market value (\$ mil.) | (2.2%)        | 12,167.4 | 13,026.5 | 17,400.7 | 10,061.0 | 11,112.0 |
| Employees              | -             | -        | -        | -        | -        | -        |

**ENCISION INC.**

NBB: ECIA

6797 Winchester Circle  
Boulder, CO 80301  
Phone: 303 444-2600  
Fax: -  
Web: www.encision.com

CEO: Gregory J Trudel  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

Encision enables doctors to make the cut during surgery. The company makes instruments for use in laparoscopic surgical procedures including electrodes graspers monitors and scissor inserts. Encision's products sold under the brand name AEM Surgical Instruments work like conventional electrosurgical instruments but incorporate proprietary technology that reduces the risk of accidental damage to surrounding tissues caused by stray electrosurgical energy. The company has been working to expand its marketing and distribution network using independent distributors and sales representatives as well as agreements with group purchasing organizations such as Novation and Premier.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.3%)        | 9.7   | 9.3   | 8.9   | 8.8   | 8.8   |
| Net income (\$ mil.)   | -             | (1.4) | (0.9) | (0.7) | 0.3   | (0.2) |
| Market value (\$ mil.) | (18.9%)       | 9.0   | 4.5   | 4.2   | 4.5   | 3.9   |
| Employees              | (3.0%)        | 43    | 44    | 35    | 38    | 38    |

**ENCOMPASS HEALTH CORP**

NYS: EHC

9001 Liberty Parkway  
Birmingham, AL 35242  
Phone: 205 967-7116  
Fax: -  
Web: www.encompasshealth.com

CEO: Mark J. Tarr  
CFO: Douglas E. (Doug) Coltharp  
HR: -  
FYE: December 31  
Type: Public

Encompass Health (formerly HealthSouth) is there when the body's functioning abilities go south. One of the US' largest providers of rehabilitation services the company boasts a variety of facilities including inpatient rehabilitation hospitals outpatient centers and home health care agencies. These agencies provide nursing and therapy to patients who are recovering from brain and spinal cord injuries cardiac and pulmonary conditions or neurological disorders (such as strokes or aneurysms). Encompass Health operates some 380 inpatient outpatient home health and hospice centers in more than 35 states and in Puerto Rico.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.9%         | 2,374.3 | 3,115.7 | 3,646.0 | 3,919.0 | 4,277.3 |
| Net income (\$ mil.)   | 7.1%          | 222.0   | 183.1   | 247.6   | 256.3   | 292.3   |
| Market value (\$ mil.) | 12.5%         | 3,804.7 | 3,443.6 | 4,079.7 | 4,888.0 | 6,103.8 |
| Employees              | 5.7%          | 24,100  | 27,110  | 27,968  | 29,370  | 30,060  |

**ENCORE BANCSHARES INC.**

NASDAQ: EBTX

9 Greenway Plaza Ste. 1000  
Houston TX 77046  
Phone: 713-787-3100  
Fax: 585-321-1707  
Web: www.harperhewes.com

CEO: James S D'Agostino Jr  
CFO: Patrick T Oakes  
HR: -  
FYE: December 31  
Type: Public

Encore! Encore! Encore Bancshares is taking its bows as the holding company for Encore Bank. Encore operates a dozen branches in Houston offering traditional retail banking products such as deposits mortgages and loans as well as wealth management and insurance through subsidiaries Town & Country Insurance Agency Encore Trust Company and Linscomb & Williams. The bank mostly caters to wealthy clients investment firms investors and privately owned business. Its staff of private bankers and relationship managers even makes house calls. Bank holding company Cadence Bancorp is buying Encore Bancshares for some \$250 million; the acquiring firm was formed in 2010 to invest in community banks in the South-east.

**ENCORE CAPITAL GROUP INC**
**NMS: ECPG**

350 Camino De La Reina, Suite 100  
San Diego, CA 92108  
Phone: 877 445-4581  
Fax: -  
Web: www.encorecapital.com

CEO: Ashish Masih  
CFO: Jonathan C. Clark  
HR: -  
FYE: December 31  
Type: Public

Encore Capital Group hopes to collect from stubborn borrowers again and again. The firm and its Midland Credit Management subsidiary purchase discounted non-performing consumer receivables that banks credit unions consumer and auto finance companies credit card issuers telecommunications firms retailers and other lenders have given up on. The group then does its best to collect the money via phone direct mail third-party collection agencies and legal action; it employs skip-tracing to track down stubborn debtors. Subsidiary Ascension Capital Group provides bankruptcy support services to the financial services industry. Encore collects debts in the US the UK Ireland Colombia Peru New Zealand and the Philippines.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.1%             | 1,072.8 | 1,161.6 | 1,029.3 | 1,187.0 | 1,362.0 |
| Net income (\$ mil.)   | 2.8%             | 103.7   | 45.1    | 76.6    | 83.2    | 115.9   |
| Market value (\$ mil.) | (14.7%)          | 1,371.2 | 898.1   | 884.8   | 1,300.2 | 725.8   |
| Employees              | 10.0%            | 5,400   | 6,700   | 6,700   | 8,200   | 7,900   |

**ENCORE ENERGY PARTNERS LP**
**NYSE: ENP**

777 Main St. Ste. 1400  
Fort Worth TX 76102  
Phone: 817-877-9955  
Fax: +86-790-666-9000  
Web: www.lidsolar.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Encore Energy Partners is banking on a second trip to the well. The partnership acquires exploits and develops existing oil and natural gas properties. Encore Energy's primary assets consist of oil and natural gas properties in the Big Horn Basin of Wyoming and Montana the Permian Basin of West Texas and the Williston Basin of North Dakota. In 2009 the company reported proved reserves of 28.9 million barrels of oil and 84.7 billion cu. ft. of natural gas. In a move to expand its property base Denbury Resources acquired Encore Energy's former parent Encore Acquisition in early 2010 for \$4.5 billion. Vanguard Natural Resources then acquired Denbury Resources' 46% stake in Encore Energy for \$380 million.

**ENCORE NATIONWIDE INC.**

18150 S FIGUEROA ST STE B  
GARDENA, CA 902484215  
Phone: 866-438-7823  
Fax: -  
Web: www.encorenationwide.com

CEO: Larry Hess  
CFO: Tom Gowrie  
HR: -  
FYE: December 31  
Type: Private

Encore Nationwide provides event staffing services for marketing and promotional campaigns. With a talent database of more than 12000 people across the US Encore can match the right person with appropriate event to create successful promotional events. The company can supply everything from promotional models and product demonstrators to emcees tour managers and all manner of casual laborers. Events include trade shows bar and nightclub promotions fashion shows and guerilla marketing campaigns.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.6%)           | -     | -     | -     | 11.8  | 11.7  |
| Net income (\$ mil.)   | 1118.5%          | -     | -     | -     | 0.0   | 0.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 25    |

**ENCORE WIRE CORP.**
**NMS: WIRE**

1329 Millwood Road  
McKinney, TX 75069  
Phone: 972 562-9473  
Fax: 972 562-4744  
Web: www.encorewire.com

CEO: Daniel L. Jones  
CFO: Frank J. Bilban  
HR: James Steele  
FYE: December 31  
Type: Public

A low-cost manufacturer of copper electrical building wire and cable Encore Wire produces NM-B cable a sheathed cable used to wire homes apartments and pre-fabricated housing and UF-B cable an underground feeder cable for outside lighting and remote residential building connections. Its inventory of stock-keeping units include THWN-2 cable an insulated feeder circuit and branch wiring for commercial and industrial buildings and other wires like armored cable. The company sells to wholesale electrical distributors and select retail home-improvement centers. It is the only public copper building wire company in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16 | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|-------|---------|---------|
| Sales (\$ mil.)        | 2.5%             | 1,167.0 | 1,017.6 | 940.8 | 1,164.2 | 1,288.7 |
| Net income (\$ mil.)   | 20.5%            | 37.1    | 47.6    | 33.8  | 67.0    | 78.2    |
| Market value (\$ mil.) | 7.7%             | 779.4   | 774.4   | 905.1 | 1,015.8 | 1,047.7 |
| Employees              | 2.0%             | 1,182   | 1,331   | 1,253 | 1,235   | 1,278   |

**ENDEAVOUR INTERNATIONAL CORP**
**NBB: ENDR Q**

811 Main Street, Suite 2100  
Houston, TX 77002  
Phone: 713 307-8700  
Fax: -  
Web: www.endeavourcorp.com

CEO: Catherine L Stubbs  
CFO: Catherine Stubbs  
HR: -  
FYE: December 31  
Type: Public

Like famous British explorer Captain James Cook and his vessel the Endeavour Endeavour International is looking to make new discoveries of great economic benefit. The exploration and production company has traditionally sought developed new oil assets by buying stakes in mature North Sea fields that the oil majors are moving away from. Endeavour International is also developing a second core area the US and has bought stakes in oil and gas properties particularly shale plays in Louisiana New Mexico and Texas and elsewhere. In 2012 Endeavour International reported proved reserves of 25.7 million barrels of oil equivalent (90% of which is in the North Sea).

|                        | Annual<br>Growth | 12/09  | 12/10 | 12/11   | 12/12   | 12/13  |
|------------------------|------------------|--------|-------|---------|---------|--------|
| Sales (\$ mil.)        | 52.6%            | 62.3   | 71.7  | 60.1    | 219.1   | 337.7  |
| Net income (\$ mil.)   | -                | (41.0) | 56.5  | (131.0) | (126.2) | (95.5) |
| Market value (\$ mil.) | 48.5%            | 50.7   | 648.3 | 408.3   | 243.4   | 246.7  |
| Employees              | (1.2%)           | 43     | 58    | 102     | 87      | 41     |

**ENDO HEALTH SOLUTIONS INC**
**NMS: ENDP**

1400 Atwater Drive  
Malvern, PA 19355  
Phone: 484 216-0000  
Fax: -  
Web: www.endo.com

CEO: Rajiv De Silva  
CFO: Suketu P Upadhyay  
HR: -  
FYE: December 31  
Type: Public

Endo Health Solutions formerly known as Endo Pharmaceuticals wants the pain to end preferably through the drugs it acquires and markets. The company has a portfolio of both branded and generic prescription products for pain management and other health conditions. Its best-selling drug is Lidoderm a lidocaine patch that treats nerve pain caused by shingles. Endo also sells pain medications Percocet and Opana migraine therapy Frova cancer drug Valstar and urology treatment Sanctura. Its generics include morphine and oxycodone tablets. In addition the firm makes and sells urology and prostate devices and provides related medical services.

|                        | Annual<br>Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 24.5%            | 1,260.5 | 1,460.8 | 1,716.2 | 2,730.1 | 3,027.4 |
| Net income (\$ mil.)   | -                | 261.7   | 266.3   | 259.0   | 187.6   | (740.3) |
| Market value (\$ mil.) | 0.3%             | 2,867.3 | 2,273.5 | 3,956.4 | 3,825.7 | 2,906.1 |
| Employees              | 39.7%            | 1,216   | 1,487   | 2,947   | 4,566   | 4,629   |

**ENDOCYTE INC**

NMS: ECTY

3000 Kent Avenue, Suite A1-100  
West Lafayette, IN 47906  
Phone: 765 463-7175  
Fax: -  
Web: www.endocyte.com

CEO: Michael A Sherman  
CFO: Michael T Andriole  
HR: -  
FYE: December 31  
Type: Public

Endocyte develops receptor-targeted therapeutics (or "smart drugs") that aim to take out bad cells without causing collateral damage. Receptor-targeted therapeutics are a precision alternative to non-targeted cancer drugs that can destroy healthy cells. Founded in 1996 Endocyte uses its drug guidance system to deliver drugs including small molecule cancer drugs and RNA-based therapies directly to cancerous cells while leaving other cells unaffected. The firm has a pipeline of small molecule drug conjugates (SMDCs) in various stages of development. Its lead candidate Vynfinit (vintafolide) is designed to treat ovarian cancer.

|                        | Annual Growth | 12/12  | 12/13  | 12/14 | 12/15  | 12/16  |
|------------------------|---------------|--------|--------|-------|--------|--------|
| Sales (\$ mil.)        | (78.8%)       | 34.7   | 64.9   | 70.4  | 0.1    | 0.1    |
| Net income (\$ mil.)   | -             | (17.3) | (18.0) | 5.5   | (41.3) | (43.9) |
| Market value (\$ mil.) | (27.0%)       | 380.6  | 452.6  | 266.6 | 169.9  | 108.1  |
| Employees              | 1.7%          | 71     | 91     | 81    | 78     | 76     |

**ENDOLOGIX INC**

NMS: ELGX

2 Musick  
Irvine, CA 92618  
Phone: 949 595-7200  
Fax: -

CEO: John McDermott  
CFO: Vaseem Mahboob  
HR: -  
FYE: December 31  
Type: Public

Medical device maker Endologix strengthens weak arteries. The company makes endovascular systems that use stents graft material and catheter delivery devices to treat abdominal aortic aneurysm (AAA or weakening of the aortic wall). Its endovascular aneurysm repair (EVAR) products include the Endologix AFX Endovascular AAA System (AFX) the VELA Proximal Endograft and the Ovation Abdominal Stent Graft System. Its endovascular aneurysm sealing (EVAS) products (available outside of the US) include the Nellix EVAS System; aortic and limb extensions; and accessories such as compatible guidewires and inflation devices. Most of the company's revenue comes from the US.

|                        | Annual Growth | 12/14  | 12/15  | 12/16   | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|---------|--------|--------|
| Sales (\$ mil.)        | 1.5%          | 147.6  | 153.6  | 192.9   | 181.2  | 156.5  |
| Net income (\$ mil.)   | -             | (32.4) | (50.4) | (154.7) | (66.4) | (79.7) |
| Market value (\$ mil.) | (53.5%)       | 158.2  | 102.4  | 59.2    | 55.3   | 7.4    |
| Employees              | (2.7%)        | 590    | 619    | 782     | 675    | 528    |

**ENDURANCE INTERNATIONAL GROUP HOLDINGS INC**

NMS: EIGI

10 Corporate Drive, Suite 300  
Burlington, MA 01803  
Phone: 781 852-3200  
Fax: -  
Web: www.endurance.com

CEO: Hari Ravichandran  
CFO: Marc Montagner  
HR: -  
FYE: December 31  
Type: Public

Endurance International helps small businesses thrive on the Internet. The company owns a portfolio of brands that offer website design and hosting domain name registry and web security as well as e-commerce tools online marketing and search engine optimization. Bluehost targets small businesses (fewer than five employees) with technical know-how while HostGator helps those who need to offer more customer support. Altogether the company offers a comprehensive suite of some 150 products and services under the brands A Small Orange Domain.com Dotster Fat-Cow Homestead HostMonster JustHost iPage and iPower. Endurance International counts more than 3 million subscribers. The company went public in 2013.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 16.1%         | 629.8   | 741.3   | 1,111.1 | 1,176.9 | 1,145.3 |
| Net income (\$ mil.)   | -             | (42.8)  | (25.8)  | (72.8)  | (107.3) | 4.5     |
| Market value (\$ mil.) | (22.5%)       | 2,643.7 | 1,567.8 | 1,334.0 | 1,204.9 | 953.9   |
| Employees              | 11.7%         | 2,503   | 2,593   | 4,005   | 3,664   | 3,901   |

**ENEL GREEN POWER NORTH AMERICA INC.**

1 Tech Dr. Ste. 220  
Andover MA 01810  
Phone: 978-681-1900  
Fax: 978-681-7727  
Web: www.enelgreenpower.com/en-gb/ena/

CEO: -  
CFO: Marco Fossataro  
HR: -  
FYE: December 31  
Type: Subsidiary

You can't spell renewable without Enel. The North American arm of Italy's Enel Green Power S.p.A. owns and operates more than 70 renewable energy plants in 20 states and two Canadian provinces. Enel Green Power North America's plants have a capacity to generate 800 MW of power through wind hydropower biomass and geothermal energy. Its wind farms use Vestas and GE Energy turbines; its largest project the Smoky Hills Wind Farm in Kansas has 155 wind turbines that alone generate 250 MW of power (enough to power 85,000 homes for a year). Enel North America's only biomass plant is located in Quebec where it offsets 1 million tons of carbon dioxide by burning wood waste each year.

**ENERGEN CORP.**

NYS: EGN

605 Richard Arrington Jr. Boulevard North  
Birmingham, AL 35203-2707  
Phone: 205 326-2700  
Fax: -  
Web: www.energen.com

CEO: James T McManus II  
CFO: Charles W Porter Jr  
HR: Karen Bearden  
FYE: December 31  
Type: Public

Energen develops acquires explores for and produces oil natural gas and natural gas liquids across the continental US. The oil and gas exploration and production company operates principally through Energen Resources Corporation which in 2015 had proved reserves of 355 million barrels of oil equivalent mainly located in the Permian Basin (West Texas). Oil accounted for 49% of the company's proved reserves; natural gas 31%; and natural gas liquids 20%. In 2014 Energen exited the gas utility business selling Alabama Gas Corporation (Alagasco) to Spire Inc. for \$1.6 billion.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (24.2%)       | 1,617.2 | 1,738.7 | 1,679.2 | 878.6   | 532.9   |
| Net income (\$ mil.)   | -             | 253.6   | 204.6   | 568.0   | (945.7) | (167.5) |
| Market value (\$ mil.) | 6.3%          | 4,374.3 | 6,863.7 | 6,185.6 | 3,976.6 | 5,594.7 |
| Employees              | (29.5%)       | 1,575   | 1,434   | 550     | 470     | 390     |

**ENERGY & ENVIRONMENTAL SERVICES INC**

NBB: EESE

6300 Boucher Drive  
Edmond, OK 73034  
Phone: 405 843-8996  
Fax: 405 843-0819  
Web: www.eesokc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Turning subterranean natural gas into a useful energy is the goal of exploration and development independent Energas Resources. Operating through its A.T. Gas Gathering Systems and TGC subsidiaries the company is primarily focused on exploring and producing in the Arkoma Basin in Oklahoma and the Powder River Basin in Wyoming. Energas Resources has proved reserves of 22143 barrels of oil and 1.9 billion cu. ft. of natural gas. In 2007 the company sold most of its assets in the shallow Devonian Shale natural gas strata in the Appalachian Basin of Kentucky. President George Shaw owns about 24% of the company.

|                        | Annual Growth | 01/15 | 01/16* | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 369.3%        | 0.1   | 0.1    | 2.0   | 3.8   | 7.2   |
| Net income (\$ mil.)   | -             | (0.2) | 0.0    | (2.1) | (2.4) | 0.1   |
| Market value (\$ mil.) | 27.9%         | 4.4   | 4.8    | 29.0  | 28.5  | 9.2   |
| Employees              | -             | -     | -      | -     | -     | 22    |

\*Fiscal year change

**ENERGY & EXPLORATION PARTNERS INC.**

Two City Place Ste. 1700 100 Throckmorton  
Fort Worth TX 76102  
Phone: 817-789-6712  
Fax: 510-995-9092  
Web: www.singulex.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

After exploring for energy Energy & Exploration Partners Inc. (ENEXP) might need a little R&R. The independent exploration and production company formed in July 2012 to begin buying rights to three different oil and natural gas plays across the US. ENEXP has almost 45000 net acres in three areas: the Eagle Ford Shale and Woodbine Sandstone formations in East Texas; the Wolfcamp play in the Permian Basin in West Texas; and the Niobrara Shale in the Denver-Julesburg Basin in Colorado and Wyoming. The company has not yet commenced operations but it did file a \$275 million initial public offering in September 2012.

**ENERGY CONVERSION DEVICES INC.**

NASDAQ: ENER

2956 Waterview Dr.  
Rochester Hills MI 48309  
Phone: 248-293-0440  
Fax: 248-844-1214  
Web: www.energyconversiondevices.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Energy Conversion Devices (ECD) gets a charge out of its technology. ECD makes storage products that generate and store power or store information electronically. Subsidiary United Solar Ovonic which accounts for more than 90% of sales makes flexible solar panels mainly for roofs but also for telecom lighting and other uses. The Ovonic Materials Division produces materials for use in NiMH and other batteries. ECD's largest customers are Enel Green Power EDF En Developpement Solardis-Soprasolar and Centrosolar AG. Around 85% of sales come from outside the US; customers in France Italy Germany and Spain account for more than two-thirds of sales. In 2012 ECD filed for Chapter 11 bankruptcy.

**ENERGY FOCUS INC**

NAS: EFOI

32000 Aurora Road, Suite B  
Solon, OH 44139  
Phone: 440 715-1300  
Fax: -  
Web: www.energyfocusinc.com

CEO: James Tu  
CFO: Tod A Nestor  
HR: -  
FYE: December 31  
Type: Public

The Illuminator may be coming to a theater near you but it isn't a movie— its what Energy Focus does. The company makes products such as energy-efficient fiber-optic light-emitting diode ceramic metal halide and high-intensity discharge lighting systems. Serving the commercial/industrial and pool lighting markets Energy Focus' systems illuminate cinemas shopping malls parking garages performing arts centers restaurants pools/spas and homes. Its lighting products include acrylic accent fixtures downlight fixtures spotlights and display-case lighting. The company's Stones River Companies (SRC) unit concentrates on turnkey lighting projects and solar retrofit jobs.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (11.1%)       | 29.0  | 64.4  | 31.0   | 19.8   | 18.1  |
| Net income (\$ mil.)   | -             | (5.8) | 8.8   | (16.9) | (11.3) | (9.1) |
| Market value (\$ mil.) | (40.4%)       | 59.6  | 166.2 | 51.4   | 29.6   | 7.5   |
| Employees              | (3.8%)        | 77    | 122   | 131    | 74     | 66    |

**ENERGY FUTURE HOLDINGS CORP**

NYS: TXU 19

1601 Bryan Street  
Dallas, TX 75201-3411  
Phone: 214 812-4600  
Fax: -  
Web: www.energyfutureholdings.com

CEO: Paul M Keglevic  
CFO: Anthony R Horton  
HR: -  
FYE: December 31  
Type: Public

Energy Future Holdings has seen the future and it works — with electricity. It operates the largest nonregulated retail electric provider in Texas (TXU Energy) with more than 1.7 million customers and its Luminant unit has a generating capacity of more than 13700 MW in the state. Energy Future Holdings has regulated power transmission and distribution operations through 80%-owned Oncor Electric Delivery which operates the largest regulated distribution and transmission system in Texas providing power to more than 3.2 million electric delivery points over 120000 miles of transmission and distribution lines. The company filed for bankruptcy protection in 2014 and expected to exit bankruptcy in 2016.

|                        | Annual Growth | 12/11     | 12/12     | 12/13     | 12/14     | 12/15     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | (6.5%)        | 7,040.0   | 5,636.0   | 5,899.0   | 5,978.0   | 5,370.0   |
| Net income (\$ mil.)   | -             | (1,913.0) | (3,360.0) | (2,218.0) | (6,406.0) | (5,342.0) |
| Market value (\$ mil.) | -             | -         | -         | -         | -         | -         |
| Employees              | (1.2%)        | 9,300     | 9,100     | 9,000     | 8,920     | 8,860     |

**ENERGY RECOVERY INC**

NMS: ERII

1717 Doolittle Drive  
San Leandro, CA 94577  
Phone: 510 483-7370  
Fax: -  
Web: www.energyrecovery.com

CEO: Robert Yu Lang Mao  
CFO: Josh Ballard  
HR: -  
FYE: December 31  
Type: Public

Desalination makes seawater potable; Energy Recovery (ERI) makes desalination practical. The company designs develops and manufactures energy recovery devices used in sea water reverse osmosis (SWRO) desalination plants. The SWRO process is energy intensive using high pressure to drive salt water through membranes to produce fresh water. The company's main product the PX Pressure Exchanger helps recapture and recycle up to 98% of the energy available in the high-pressure reject stream a by-product of the SWRO process. The PX can reduce the energy consumption of a desalination plant by up to 60% compared with a plant lacking an energy recovery device. Subsidiary Pump Engineering also makes high pressure pumps.

|                        | Annual Growth | 12/14  | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 25.1%         | 30.4   | 44.7   | 54.7  | 63.2  | 74.5  |
| Net income (\$ mil.)   | -             | (18.7) | (11.6) | 1.0   | 12.4  | 22.1  |
| Market value (\$ mil.) | 6.3%          | 284.3  | 381.4  | 558.3 | 472.0 | 363.0 |
| Employees              | 3.6%          | 124    | 114    | 120   | 133   | 143   |

**ENERGY SERVICES OF AMERICA CORP.**

NBB: ESOA

75 West 3rd Ave.  
Huntington, WV 25701  
Phone: 304 522-3868  
Fax: -  
Web: www.energyservicesofamerica.com

CEO: Douglas V Reynolds  
CFO: Charles P Crimmel  
HR: -  
FYE: September 30  
Type: Public

When energy companies don't want to get their hands dirty they can call on Energy Services of America (ESA). The service company provides installation repair and maintenance work primarily for natural gas and electricity providers. It also installs water and sewer lines for government agencies. ESA operates mostly in the Mid Atlantic region; its customers include Spectra Energy Hitachi Columbia Gas Transmission Toyota MarkWest Energy and American Electric Power. Typically the pipes steel plates wire and fittings used by the company are supplied by their customer keeping costs low. The company operates through subsidiaries ST Pipeline and C.J. Hughes Construction which it purchased in 2008.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.6%         | 116.8 | 155.5 | 140.5 | 135.5 | 174.5 |
| Net income (\$ mil.)   | 2.1%          | 1.8   | 2.9   | (0.7) | 2.5   | 2.0   |
| Market value (\$ mil.) | (11.2%)       | 16.7  | 19.5  | 14.7  | 15.9  | 10.4  |
| Employees              | (5.7%)        | 612   | 920   | 648   | 842   | 484   |

**ENERGY SERVICES PROVIDERS, INC.**

3700 LAKESIDE DR 6  
MIRAMAR, FL 330273264  
Phone: 305-947-7880  
Fax: -

CEO: Douglas W Marcille  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Energy Services Providers Inc. (ESPI) is an electricity and natural gas supplier dedicated to providing more efficient energy services in New York's deregulated power market. ESPI is one of about 20 energy service company (ESCOs) offered to customers of public utility Niagara Mohawk. ESPI also offers cost-saving services such as energy audits energy-efficient lighting HVAC compressors and controls. The company promises to save its customers some 7% of their electric bills through its energy-efficient offerings. ESPI was founded in 2002 by CEO Franklin Lewis. In 2009 the company was acquired by US Gas & Electric a portfolio company of investment firm MVC Capital.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 30.5%         | -     | -     | -     | 73.9  | 96.5  |
| Net income (\$ mil.)   | 81.3%         | -     | -     | -     | 4.1   | 7.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 41    |

**ENERGY TRANSFER LP**

NYS: ET

8111 Westchester Drive, Suite 600  
Dallas, TX 75225  
Phone: 214 981-0700  
Fax: -  
Web: www.energytransfer.com

CEO: -  
CFO: Thomas E. (Tom) Long  
HR: Robert M Kerrigan  
FYE: December 31  
Type: Public

Energy Transfer LP (ET) transfers natural gas and other energy resources through its massive network of US-based pipelines. The company's operations occur primarily through primary subsidiary Energy Transfer Operating LP (ETO) and Sunoco LP although it has interests in a number of LPs and other subsidiaries. The company operates pipelines that transport natural gas natural gas liquids refined products and crude oil across the US. It also owns and operates associated terminalling storage and fractionation facilities. Energy Transfer LP generates about 30% of revenue through a 35% stake in Sunoco LP. In 2019 the company agreed to acquire SemGroup Corporation for \$5 billion.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (0.7%)        | 55,691.0 | 42,126.0 | 37,504.0 | 40,523.0 | 54,087.0 |
| Net income (\$ mil.)   | 27.9%         | 633.0    | 1,189.0  | 995.0    | 954.0    | 1,694.0  |
| Market value (\$ mil.) | -             | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | (19.2%)       | 27,605   | 30,078   | 30,992   | 29,486   | 11,768   |

**ENERGY TRANSFER OPERATING LP**

NYS: ETP PRC

8111 Westchester Drive, Suite 600  
Dallas, TX 75225  
Phone: 214 981-0700  
Fax: -  
Web: www.energytransfer.com

CEO: Kelcy L Warren  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Energy Transfer Operating (ETO) is the main operating subsidiary of diversified energy asset firm Energy Transfer LP. ETO's crude oil segment (about 30% of sales) operates more than 9500 miles of pipelines that provide crude transportation services to oil markets in the Southwest Midwest and Northeast US. The NGL and Refined Products segment (20% of sales) operates about 4700 miles of natural gas liquids (NGL) pipelines and fractionation facilities. The company's midstream activities (nearly 15% of sales) include the gathering compression and treating of natural gas. Other operations include more than 28000 miles of interstate and intrastate natural gas pipelines and an LNG import terminal and regasification facility in Louisiana. The company derives about 30% of revenue through a 35% stake in Sunoco LP.

|                        | Annual Growth | 12/14    | 12/15    | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|---------|----------|----------|
| Sales (\$ mil.)        | 31.5%         | 18,088.0 | 10,486.0 | 9,151.0 | 29,054.0 | 54,087.0 |
| Net income (\$ mil.)   | 79.5%         | 291.0    | 393.0    | 705.0   | 2,081.0  | 3,020.0  |
| Market value (\$ mil.) | -             | -        | -        | -       | -        | -        |
| Employees              | 51.2%         | 2,250    | 2,500    | 2,575   | 506,829  | 11,768   |

**ENERGYUNITED ELECTRIC MEMBERSHIP CORPORATION**

567 MOCKSVILLE HWY  
STATESVILLE, NC 286258269  
Phone: 704-873-5241  
Fax: -  
Web: www.energyunited.com

CEO: H Wayne Wilkins  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Electrical energy and propane energy come together under the auspices of EnergyUnited Electric Membership. One of North Carolina's largest power utilities EnergyUnited distributes electricity to more than 120000 residential and business customers in 19 counties. The member-owned not-for-profit cooperative also provides propane to 23000 customers in 74 counties in North and South Carolina and it also offers home security bill management and facility monitoring services. The third largest supplier of residential electricity in the state its service territory includes three of the largest cities in North Carolina - Charlotte Greensboro and Winston-Salem.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.9%          | -     | 274.8 | 281.3 | 291.3 | 282.6 |
| Net income (\$ mil.)   | (12.5%)       | -     | 9.6   | 9.8   | 9.2   | 6.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 185   |

**ENERNOC INC**

NMS: ENOC

One Marina Park Drive, Suite 400  
Boston, MA 02210  
Phone: 617 224-9900  
Fax: -  
Web: www.enernoc.com

CEO: Mike Storch  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

EnerNOC knocks on the door of large energy customers and kindly asks them to dim the lights. Not literally of course but the company has added its technology to utility companies' traditional demand response model. Rather than manually calling up their largest end users EnerNOC's Network Operations Center (NOC) through its DemandSMART program remotely monitors their customers' energy assets and has the capability to adjust their electrical use. It caters to commercial industrial and technological educational and other institutional organizations as well as electric power grid operators and utilities. EnerNOC has operations around the world.

|                        | Annual Growth | 12/11  | 12/12  | 12/13 | 12/14 | 12/15   |
|------------------------|---------------|--------|--------|-------|-------|---------|
| Sales (\$ mil.)        | 8.7%          | 286.6  | 278.0  | 383.5 | 471.9 | 399.6   |
| Net income (\$ mil.)   | -             | (13.4) | (22.3) | 22.1  | 12.1  | (185.1) |
| Market value (\$ mil.) | (22.9%)       | 334.8  | 361.9  | 530.0 | 475.8 | 118.6   |
| Employees              | 22.9%         | 599    | 685    | 716   | 1,125 | 1,366   |

**ENERPAC TOOL GROUP CORP**

NYS: EPAC

N86 W12500 Westbrook Crossing  
Menomonee Falls, WI 53051  
Phone: 262 293-1500  
Fax: -  
Web: www.enerpactoolgroup.com

CEO: Randal W. (Randy) Baker  
CFO: Rick T. Dillon  
HR: Eugene E. (Gene) Skogg  
FYE: August 31  
Type: Public

A diversified industrial company Actuant makes electrical and industrial devices such as wire connectors switches transformers and tools (for wholesale and retail distribution) under such brand names as Acme Electric Gardner Bender Hydratight and Kopp. The company also offers cable synthetic rope pipeline connectors and rental equipment for the energy industry. Customers have included such heavy hitters as Caterpillar BorgWarner BP Petrofac and Shell. In 2019 the company agreed to sell its Engineered Components and Systems business (motion and actuation controls for off-highway equipment) to private equity firm One Rock Capital Partners.

|                        | Annual Growth | 08/15   | 08/16   | 08/17   | 08/18   | 08/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (14.9%)       | 1,249.3 | 1,149.4 | 1,095.8 | 1,182.6 | 654.8   |
| Net income (\$ mil.)   | -             | 19.9    | (105.2) | (66.2)  | (21.6)  | (249.1) |
| Market value (\$ mil.) | 0.9%          | 1,296.4 | 1,440.9 | 1,454.2 | 1,780.7 | 1,342.9 |
| Employees              | (3.3%)        | 5,600   | 5,200   | 5,400   | 5,300   | 4,900   |

**ENERSYS**
**NYS: ENS**

2366 Bernville Road  
Reading, PA 19605  
Phone: 610 208-1991  
Fax: -  
Web: www.enersys.com

CEO: David M. Shaffer  
CFO: Michael J. Schmidlein  
HR: -  
FYE: March 31  
Type: Public

EnerSys' batteries are there when industrial-strength power is needed. The company makes stationary industrial batteries that provide uninterruptible power and backup power for electronic systems and motive power batteries for big equipment such as forklifts. Other products include battery chargers and accessories and batteries used for industrial and military applications. The battery manufacturer sells directly and through distributors to more than 10000 customers in more than 100 countries. It serves distributors warehouse operators retailers airports and mine operators as well as customers in the telecom electric utilities emergency lighting security systems and space satellites markets.

|                        | Annual<br>Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.9%             | 2,505.5 | 2,316.2 | 2,367.1 | 2,581.9 | 2,808.0 |
| Net income (\$ mil.)   | (3.0%)           | 181.2   | 136.2   | 160.2   | 119.6   | 160.2   |
| Market value (\$ mil.) | 0.4%             | 2,738.0 | 2,374.8 | 3,364.5 | 2,956.6 | 2,777.2 |
| Employees              | 3.7%             | 9,500   | 9,400   | 9,400   | 9,600   | 11,000  |

**ENERVEST LTD.**

1001 Fannin St. Ste. 800  
Houston TX 77002-6707  
Phone: 713-659-3500  
Fax: +974-4429-3750  
Web: www.industriesqatar.com.qa

CEO: John B Walker  
CFO: James M Vanderhider  
HR: -  
FYE: December 31  
Type: Private

Want to invest in energy? Call up EnerVest. The investment group manages oil and gas properties on behalf of institutional investors such as pension plans university endowments and family foundations. Investors pool their money into a fund for EnerVest to buy and operate oil and gas wells; the company acts as a general partner and distributes dividends from the proceeds. Its 12th fund closed in December 2010 raising \$1.5 billion from about 115 investors. EnerVest owns 19000 onshore wells spanning 4 million acres in a dozen states. It also owns 71% of EV Energy Partners a publicly traded master limited partnership through general partner is EV Energy GP.

**ENGELBERTH CONSTRUCTION, INC.**

463 MOUNTAIN VIEW DR # 201  
COLCHESTER, VT 054465952  
Phone: 802-655-0100  
Fax: -  
Web: www.engelberth.com

CEO: -  
CFO: Thomas J Clavelle  
HR: Gina Catanzarita  
FYE: December 31  
Type: Private

Engelberth Construction has spent more than thirty years building its business but it doesn't take nearly as long in the business of building. Specializing in commercial construction the company offers construction management design/build general contracting and additional services for educational commercial multi-family residential and industrial clients. Engelberth Construction works primarily in the New England region (Vermont and New Hampshire) of the US. Otto Engelberth founded Engelberth Construction as a small two-person home-based construction business in 1972.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 94.4  | 94.4  | 94.4  |
| Net income (\$ mil.)   | -                | -     | 0.0   | 1.1   | 1.1   | 1.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**ENGILITY HOLDINGS INC (NEW)**
**NYS: EGL**

4803 Stonecroft Blvd.  
Chantilly, VA 20151  
Phone: 703 633-8300  
Fax: -  
Web: www.engilitycorp.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

When Uncle Sam says "I want you for the US Army" Engility Holdings strives to answer the call and then some. A government services provider Engility offers government agencies a myriad of support services including systems engineering and software development program management defense-related education training and staffing field management and logistics and language translation services. Its customers have included the US Department of Defense and foreign governments as well as US civilian agencies and commercial entities. Engility was formed in 2012 when L-3 Communications spun off five of its government services businesses which were in turn organized under the Engility Holdings banner.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.8%             | 1,655.3 | 1,407.4 | 1,367.1 | 2,085.6 | 2,076.4 |
| Net income (\$ mil.)   | -                | (350.4) | 49.5    | 35.4    | (235.4) | (10.8)  |
| Market value (\$ mil.) | 15.0%            | 708.3   | 1,228.3 | 1,574.0 | 1,194.5 | 1,239.4 |
| Employees              | 3.9%             | 7,800   | 6,600   | 6,600   | 9,800   | 9,100   |

**ENGLEFIELD OIL COMPANY**

447 James Pkwy.  
Heath OH 43056  
Phone: 740-928-8215  
Fax: 740-928-1531  
Web: www.englefieldoil.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Englefield Oil Company supplies fuel and lubricants and operates about 100 convenience stores under the Duke and Duchess Shoppe banner in Ohio and West Virginia. Many of the company's convenience stores sell BP brand gasoline. In addition Englefield Oil operates several truck stops a pair of Super 8 motels several Taco Bell Express restaurants and other various businesses in Ohio and West Virginia. Englefield also operates more than a dozen Pacific Pride automated commercial fueling sites. Chairman F. W. "Bill" Englefield III founded the company in 1961 with three service stations and an office operating out of his basement.

**ENGLEWOOD HOSPITAL AND MEDICAL CENTER FOUNDATION INC.**

350 ENGLE ST  
ENGLEWOOD, NJ 076311808  
Phone: 201-894-3725  
Fax: -  
Web: www.englewoodhospital.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Englewood Hospital and Medical Center is a 520-bed acute care hospital serving New Jersey's Bergen County which is part of the New York City metro area. The not-for-profit health care provider offers general medical and surgical care along with specialty services in areas such as oncology cardiovascular disease wound care women's health joint replacement and pediatrics. It also maintains a short-term inpatient behavioral health program for adults. The hospital is affiliated with the Mount Sinai School of Medicine and the Mount Sinai Consortium for Graduate Medical Education and provides residency programs to doctors from the Mount Sinai School of Medicine.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.1%             | -     | 425.6 | 428.1 | 480.2 | 552.8 |
| Net income (\$ mil.)   | 19.0%            | -     | 11.4  | 13.6  | 12.2  | 19.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,200 |



**ENGLOBAL CORP.**

NAS: ENG

654 North Sam Houston Parkway East, Suite 400  
Houston, TX 77060-5914  
Phone: 281 878-1000  
Fax: -  
Web: www.englobal.com

CEO: -  
CFO: Mark A Hess  
HR: Scott Curd  
FYE: December 29  
Type: Public

ENGlobal is engineering its way into the hearts of energy companies. A leading provider of engineering and automation services the company provides engineering and systems services procurement construction management inspection and control system automation design fabrication and implementation to the pipeline and process divisions of major oil and gas companies primarily in the US. Following a downturn in its business and heavy losses ENGlobal has repositioned itself as a leaner operation by selling or discontinuing certain lines of business including its Field Solutions and Electrical Services divisions closing offices and shedding about 75% of its workforce. ENGlobal was founded in 1994.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (15.9%)       | 107.9 | 79.6  | 59.2  | 55.8   | 54.0  |
| Net income (\$ mil.)   | -             | 6.0   | 10.5  | (2.3) | (16.3) | (5.7) |
| Market value (\$ mil.) | (22.3%)       | 50.9  | 26.9  | 65.7  | 23.9   | 18.6  |
| Employees              | (15.1%)       | 459   | 344   | 279   | 252    | 238   |

**ENLINK MIDSTREAM PARTNERS LP**

NYS: ENLK

1722 ROUTH ST., SUITE 1300  
Dallas, TX 75201  
Phone: 214 953-9500  
Fax: -  
Web: www.crosstexenergy.com

CEO: Barry E Davis  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Across the Gulf of Mexico region in Louisiana and in East and North Texas EnLink Midstream Partners (formerly Crosstex Energy LP) is hard at work pushing natural gas. The company gathers transports processes and fractionates natural gas and natural gas liquids through its infrastructure of about 3500 miles of natural pipeline 12 processing plants and six fractionators. EnLink Midstream Partners provides services for 3.3 billion cu. ft. of natural gas per day (6% of US daily production). In 2014 Crosstex Energy combined its assets with Devon Energy's US midstream assets and became EnLink Midstream Partners.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15     | 12/16   |
|------------------------|---------------|---------|---------|---------|-----------|---------|
| Sales (\$ mil.)        | 26.6%         | 1,655.9 | 1,943.2 | 3,500.4 | 4,452.1   | 4,252.4 |
| Net income (\$ mil.)   | -             | (40.1)  | (113.1) | 181.1   | (1,377.8) | (565.2) |
| Market value (\$ mil.) | 6.1%          | 4,988.5 | 9,462.8 | 9,946.3 | 5,684.6   | 6,315.4 |
| Employees              | 18.9%         | 736     | 817     | 1,148   | 1,432     | 1,472   |

**ENNIS INC**

NYS: EBF

2441 Presidential Pkwy.  
Midlothian, TX 76065  
Phone: 972 775-9801  
Fax: 972 775-9820  
Web: www.ennis.com

CEO: Keith S. Walters  
CFO: Richard L. Travis  
HR: -  
FYE: February 28  
Type: Public

Ennis is in the forms and fashion business. Through its print division the company makes a variety of custom business forms financial and security documents envelopes tags labels and promotional products. Its print units include Northstar Computer Forms Skyline Business Forms and Adams McClure. The company's Alstyle Apparel subsidiary (which it agreed to sell in 2016) markets activewear basics primarily under the AAA and Murina brands among others. Customers include forms distributors printers ad agencies retailers and mass marketers. Founded in 1909 the company operates 55-plus manufacturing plants in the US Mexico and Canada.

|                        | Annual Growth | 02/15  | 02/16 | 02/17 | 02/18 | 02/19 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.8%)        | 580.2  | 569.0 | 356.9 | 370.2 | 400.8 |
| Net income (\$ mil.)   | -             | (44.5) | 35.7  | 1.8   | 32.9  | 37.4  |
| Market value (\$ mil.) | 11.0%         | 362.1  | 512.4 | 424.4 | 506.1 | 550.3 |
| Employees              | (19.9%)       | 6,009  | 6,018 | 2,348 | 2,183 | 2,470 |

**ENOVA SYSTEMS INC**

NBB: ENVS

2945 Columbia Street  
Torrance, CA 90503  
Phone: 650 346-4770  
Fax: -  
Web: www.enovasytems.com

CEO: -  
CFO: John J Micek  
HR: -  
FYE: December 31  
Type: Public

Enova Systems makes commercial digital power management systems for controlling and monitoring electric power in automobiles and stationary power generators. Products include hybrid-electric drive systems electric drive motors electric motor controllers hybrid drive systems battery care units safety disconnect units generator units fuel cell management units and fuel cell power conditioning units. The company counts EDO First Auto Works of China Ford Motor Hyundai Motor Navistar International and Volvo/Mack among its customers. Enova gets more than half of its sales outside the US primarily in China.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (47.5%)       | 5.6   | 8.6   | 6.6   | 1.1   | 0.4   |
| Net income (\$ mil.)   | -             | (7.0) | (7.4) | (7.0) | (8.2) | (2.9) |
| Market value (\$ mil.) | (73.6%)       | 82.4  | 57.1  | 7.4   | 0.7   | 0.4   |
| Employees              | (51.5%)       | 36    | 59    | 30    | 3     | 2     |

**ENPHASE ENERGY INC.**

NMS: ENPH

47281 Bayside Parkway  
Fremont, CA 94538  
Phone: 707 774-7000  
Fax: -  
Web: www.enphase.com

CEO: Badrinarayanan (Badri) Kothandaraman  
CFO: Eric Branderiz  
HR: -  
FYE: December 31  
Type: Public

Enphase Energy is ready to usher in a new phase of solar power. The company makes all-in-one solar panel systems for residential and commercial use in the US and Canada. Unlike typical small-scale photovoltaic systems Enphase's solar modules are connected on a microinverter system where each panel has its own inverter that converts the sun's rays into electricity. The company claims its microinverter technology is more energy efficient than having all the panels hooked up to one big inverter. Enphase Energy sells its solar power systems to a network of thousands of distributors.

|                        | Annual Growth | 12/14   | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (2.1%)        | 343.9   | 357.2  | 322.6  | 286.2  | 316.2  |
| Net income (\$ mil.)   | -             | (8.1)   | (22.1) | (67.5) | (45.2) | (11.6) |
| Market value (\$ mil.) | (24.1%)       | 1,529.5 | 375.7  | 108.1  | 258.0  | 506.3  |
| Employees              | (5.7%)        | 539     | 543    | 430    | 336    | 427    |

**ENPRO INDUSTRIES INC**

NYS: NPO

5605 Carnegie Boulevard, Suite 500  
Charlotte, NC 28209  
Phone: 704 731-1500  
Fax: -  
Web: www.enproindustries.com

CEO: Stephen E. (Steve) Macadam  
CFO: J. Milton Childress  
HR: -  
FYE: December 31  
Type: Public

EnPro is a real professional when it comes to sealing systems engineered products and heavy-duty engines. The company operates from three segments: Sealing Products (comprising product lines including GST Stemco and Plastomer Technologies); Engineered Products (GGB Compressor Products International) and Engine Products & Services (Fairbanks Morse Engine). Products include gaskets hydraulic components self-lubricating bearings air compressors vacuum pumps and heavy/medium-duty diesel and natural gas engines. These serve the automotive aerospace chemical and petrochemical and food processing power generation and semiconductor industries. More than 50% of sales are generated by the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.9%          | 1,219.3 | 1,204.4 | 1,187.7 | 1,309.6 | 1,532.0 |
| Net income (\$ mil.)   | 2.8%          | 22.0    | (20.9)  | (40.1)  | 539.8   | 24.6    |
| Market value (\$ mil.) | (1.1%)        | 1,301.6 | 909.2   | 1,397.0 | 1,939.4 | 1,246.5 |
| Employees              | 4.8%          | 4,900   | 5,400   | 5,000   | 6,000   | 5,900   |

**ENSERVCO CORP**
**ASE: ENSV**

999 18th Street, Suite 1925N  
Denver, CO 80246  
Phone: 303 333-3678  
Fax: 702 974-3417  
Web: www.enservco.com

CEO: Ian E Dickinson  
CFO: Dustin Bradford  
HR: -  
FYE: December 31  
Type: Public

Aspen Exploration (which does business as ENSERVCO) is a leading provider of fluid-related services to the oil and gas production industry in the US. In 2008 Aspen Exploration announced that because of high expenses and rising debt it was pursuing strategic alternatives and subsequently sold its exploration and production oil and gas assets. In 2010 the shell company merged with oilfield services provider Dillco Fluid Service and reorganized under the ENSERVCO brand name. Its two operating subsidiaries (Dillco Fluid Services and Heat Wave Hot Oil) operate a fleet of 200 vehicles. Services include acidizing water hauling and disposal and well-site construction.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.6%)           | 56.6  | 38.8  | 24.6  | 40.8  | 46.9  |
| Net income (\$ mil.)   | -                | 4.0   | (1.3) | (8.6) | (6.9) | (5.9) |
| Market value (\$ mil.) | (30.7%)          | 87.4  | 29.3  | 30.4  | 35.0  | 20.1  |
| Employees              | (0.5%)           | 236   | 179   | 204   | 249   | 231   |

**ENSIGN GROUP INC**
**NMS: ENSG**

29222 Rancho Viejo Road, Suite 127  
San Juan Capistrano, CA 92675  
Phone: 949 487-9500  
Fax: -  
Web: www.ensigngroup.net

CEO: Christopher R. Christensen  
CFO: Suzanne D. Snapper  
HR: -  
FYE: December 31  
Type: Public

The Ensign Group hangs its insignia at more than 200 senior living facilities. Most of its facilities are skilled nursing homes but it also operates a number of assisted-living and independent-living facilities as well as combination nursing assisted and independent-living centers. Some locations also offer rehabilitation hospice and physical therapy services. Ensign's facilities are either owned by the company or operated under lease agreements. The health care provider operates some 120 long-term care centers with a capacity of some 13200 beds in about a dozen states in the southwestern and western US. Ensign also operates home health and hospice agencies.

|                        | Annual<br>Growth | 12/15   | 12/16   | 12/17   | 12/18   | 12/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.0%            | 1,341.8 | 1,654.9 | 1,849.3 | 2,040.7 | 2,036.5 |
| Net income (\$ mil.)   | 18.8%            | 55.4    | 50.0    | 40.5    | 92.4    | 110.5   |
| Market value (\$ mil.) | 19.0%            | 1,210.4 | 1,187.9 | 1,187.4 | 2,074.8 | 2,426.7 |
| Employees              | 10.4%            | 16,494  | 19,482  | 21,301  | 23,463  | 24,500  |

**ENSYNC INC**
**NBB: ESNC**

N88 W13901 Main Street, Suite 200  
Menomonee Falls, WI 53051  
Phone: 262 253-9800  
Fax: -  
Web: www.ensync.com

CEO: Sandeep Gupta  
CFO: William J Dallapiazza  
HR: -  
FYE: June 30  
Type: Public

ZBB Energy makes and sells energy storage systems designed to store surplus energy for use at times when energy demand is higher than the utility company (or other generator) can provide. Its products — based on the company's zinc-bromine battery technology — also provide a source of power protection from voltage current or frequency deviations that can cause brownouts or power outages. While ZBB Energy markets its products primarily to utility companies and renewable energy generators in Australia China Europe and North America it has had only one customer to date the California Energy Commission. ZBB Energy operates one manufacturing facility in Menomonee Falls Wisconsin.

|                        | Annual<br>Growth | 06/14 | 06/15  | 06/16  | 06/17 | 06/18  |
|------------------------|------------------|-------|--------|--------|-------|--------|
| Sales (\$ mil.)        | 11.0%            | 7.9   | 1.8    | 2.1    | 12.5  | 11.9   |
| Net income (\$ mil.)   | -                | (8.9) | (12.9) | (17.9) | (4.1) | (13.0) |
| Market value (\$ mil.) | (31.1%)          | 91.7  | 49.8   | 20.9   | 20.9  | 20.7   |
| Employees              | 2.5%             | 58    | 59     | 78     | 66    | 64     |

**ENT FEDERAL CREDIT UNION**

7250 Campus Dr.  
Colorado Springs CO 80920  
Phone: 719-574-1100  
Fax: 719-388-0104  
Web: www.entfederal.com

CEO: Chad Graves  
CFO: Mj Coon  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Ent Federal Credit Union (Ent FCU) is named for Uzal Girard Ent a WWII Air Force commander for which Ent Air Force Base in Colorado Springs is also named. Founded in 1957 the credit union provides personal business and corporate financial services including checking and savings accounts credit cards home mortgages business and personal loans and insurance as well as wealth management private banking and trust services. FCU serves more than 200000 members in the Front Range area of Colorado including Denver through about two dozen locations

**ENTECH SALES AND SERVICE, LLC**

3404 GARDEN BROOK DR  
DALLAS, TX 752342496  
Phone: 469-522-6000  
Fax: -  
Web: www.entechsales.com

CEO: -  
CFO: Bernetta Rucker  
HR: -  
FYE: December 31  
Type: Private

Entech keeps Texans cool and safe. The company which was founded in 1981 has business units that provide air-conditioning heating and refrigeration equipment and services in about a half-dozen cities across the Lone Star State. Entech also offers integrated-system building automation that syncs HVAC controls access controls security closed-circuit television alarms and other automated systems. The company keeps its systems running by offering design installation maintenance and repair of HVAC and refrigeration. Other products and services include rebuilt cooling towers and HVAC and power equipment rentals.

|                        | Annual<br>Growth | 12/04 | 12/05   | 12/06 | 12/07 | 12/17 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (19.1%)          | -     | 1,342.6 | 52.4  | 56.8  | 105.5 |
| Net income (\$ mil.)   | 122.1%           | -     | 0.0     | 5.1   | 6.8   | 5.9   |
| Market value (\$ mil.) | -                | -     | -       | -     | -     | -     |
| Employees              | -                | -     | -       | -     | -     | 387   |

**ENTECH SOLAR INC.**
**OTC: ENSL**

13301 Park Vista Blvd. Ste. 100  
Fort Worth TX 76177  
Phone: 817-224-3600  
Fax: 817-224-3601  
Web: www.entechsolar.com

CEO: David Gelbaum  
CFO: Shelley Hollingsworth  
HR: -  
FYE: December 31  
Type: Public

Entech Solar aims to shine brightly in the solar energy market. The company designs makes and markets solar energy systems that provide electricity and thermal energy for commercial industrial and utility applications. Its products include ThermoVolt System (a proprietary concentrating photovoltaic and thermal technology that produces both electricity and thermal energy) and Solar Volt System (which uses a concentrating photovoltaic technology that produces cost-competitive electricity). Entech Solar also makes energy-efficient skylights and provides engineering services. Venture capital firm Quercus Trust owns 54% of Entech Solar.

**ENTELEE, INC.**

85 RANGEWAY RD STE 1  
NORTH BILLERICA, MA 018622105  
Phone: 781-221-5800  
Fax: -  
Web: www.entelee.com

CEO: Robert P Crouch  
CFO: J Todd King  
HR: Jean Saavedra  
FYE: December 31  
Type: Private

When businesses need help with engineering and technical projects Enteelee is ready. The company's staffing division places engineering and technical professionals — including assemblers designers drafters programmers and technical writers — with clients such as defense contractors government agencies and manufacturing and engineering companies. In addition Enteelee offers consulting and project-based services and outsourced engineering and drafting. It operates throughout the US from a network of about 20 offices. Enteelee was a unit of MPS Group which was acquired by global staffing rival Adecco in 2010.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.0%             | -     | 245.7 | 277.2 | 306.8 | 318.1 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 65.2  | 0.0   | 41.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,629 |

**ENTEGRIS INC**

NMS: ENTG

129 Concord Road  
BillERICA, MA 01821  
Phone: 978 436-6500  
Fax: -

CEO: -  
CFO: Gregory B. (Greg) Graves  
HR: Sue Rice  
FYE: December 31  
Type: Public

Entegris makes products integral to the manufacture of semiconductors and computer disk drives. The company makes some 20000 standard and custom products used to transport and protect semiconductor and disk drive materials during processing. Its semiconductor products include wafer carriers storage boxes and chip trays as well as chemical delivery products such as pipes fittings and valves. Its disk drive offerings include shippers stamper cases and transport trays. Top customers include Applied Materials ASML MEMC Siltronic Tokyo Electron and Taiwan Semiconductor Manufacturing. In 2019 Entegris and Versum Materials agreed to merge in an all-stock deal valued at about \$4 billion.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.7%            | 962.1   | 1,081.1 | 1,175.3 | 1,342.5 | 1,550.5 |
| Net income (\$ mil.)   | 135.1%           | 7.9     | 80.3    | 97.1    | 85.1    | 240.8   |
| Market value (\$ mil.) | 20.5%            | 1,796.3 | 1,804.4 | 2,434.0 | 4,140.5 | 3,793.1 |
| Employees              | 8.6%             | 3,528   | 3,557   | 3,727   | 3,900   | 4,900   |

**ENTERCOM COMMUNICATIONS CORP**

NYS: ETM

2400 Market Street, 4th Floor  
Philadelphia, PA 19103  
Phone: 610 660-5610  
Fax: -  
Web: www.entercom.com

CEO: David J. Field  
CFO: Richard J. Schmaeling  
HR: Molly Engle  
FYE: December 31  
Type: Public

The signals from Entercom Communications come through loud and clear. The company is among the largest radio broadcasters in the US with about 125 stations clustered in more than 25 markets including Austin Boston Denver Kansas City New Orleans San Francisco and Seattle. Operating a number of stations in one market allows the company to combine such back office functions as finance and accounting as well as advertising sales and marketing. Its stations program a variety of formats including oldies country and adult contemporary as well as talk sports and news. The Field family including founder and chairman Joseph Field controls more than 65% of Entercom.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 40.1%            | 379.8   | 411.4   | 460.2   | 592.9   | 1,462.6 |
| Net income (\$ mil.)   | -                | 26.8    | 29.2    | 38.1    | 233.0   | (362.6) |
| Market value (\$ mil.) | (17.2%)          | 1,717.3 | 1,586.0 | 2,160.7 | 1,525.2 | 806.4   |
| Employees              | 34.7%            | 2,315   | 2,529   | 2,828   | 7,614   | 7,626   |

**ENTERGY ARKANSAS INC**

NBB: EGRK H

425 West Capitol Avenue  
Little Rock, AR 72201  
Phone: 501 377-4000  
Fax: -  
Web: www.entergy.com

CEO: Richard C Riley  
CFO: Andrew S Marsh  
HR: -  
FYE: December 31  
Type: Public

Entergy Arkansas is the largest power provider in the Natural State. The utility serves approximately 700000 residential commercial industrial and government customers in 63 eastern and central Arkansas counties. Residential customers account for about 84% of total clients. The Entergy subsidiary also has interests in fossil-fueled nuclear and hydroelectric power generation facilities with 5200 MW of capacity and it offers energy conservation and management programs.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.3%)           | 2,172.4 | 2,253.6 | 2,086.6 | 2,139.9 | 2,060.6 |
| Net income (\$ mil.)   | 20.1%            | 121.4   | 74.3    | 167.2   | 139.8   | 252.7   |
| Market value (\$ mil.) | -                | 0.0     | 0.0     | 0.0     | 0.0     | -       |
| Employees              | 2.0%             | 1,160   | 1,217   | 1,242   | 1,278   | 1,258   |

**ENTERGY CORP**

NYS: ETR

639 Loyola Avenue  
New Orleans, LA 70113  
Phone: 504 576-4000  
Fax: -  
Web: www.entergy.com

CEO: Leo P. Denault  
CFO: Andrew S. (Drew) Marsh  
HR: Don Vinci  
FYE: December 31  
Type: Public

Entergy is into energy. The integrated utility holding company's subsidiaries distribute electricity to some 2.9 million customers in four southern states (Arkansas Louisiana Mississippi and Texas) and provide natural gas to about 200000 customers in Louisiana. The company has interests in regulated and non-regulated power plants in North America that have a combined generating capacity of about 30000 MW. Entergy is also one of the largest nuclear power generators in the US (nearly 9000 MW). The company's regulated utilities have little retail competition as they are deemed by state regulators as the sole providers of electricity in their service areas.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (3.1%)           | 12,494.9 | 11,513.3 | 10,845.6 | 11,074.5 | 11,009.5 |
| Net income (\$ mil.)   | (2.6%)           | 960.3    | (156.7)  | (564.5)  | 425.4    | 862.6    |
| Market value (\$ mil.) | (0.4%)           | 16,538.6 | 12,923.9 | 13,890.0 | 15,387.3 | 16,272.1 |
| Employees              | 0.5%             | 13,393   | 13,579   | 13,513   | 13,504   | 13,688   |

**ENTERGY GULF STATES LOUISIANA LLC**

OTC: EYGF N

446 North Boulevard  
Baton Rouge, LA 70802  
Phone: 800 368-3749  
Fax: -  
Web: www.entergy.com

CEO: Phillip R May Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Entergy Gulf States Louisiana keeps energy flowing in the Bayou State. The utility a subsidiary of Entergy and an affiliate of Entergy Louisiana provides electrical service to about 383900 customers in the state of Louisiana; its customer base is comprised of residential commercial industrial and governmental entities. The company owns or leases about 6660 MW of generating capacity including the River Bend Steam Electric Generation Station a Louisiana-based 978 MW nuclear facility. Together Entergy Louisiana and Entergy Gulf States Louisiana serve about 1 million electric customers in 58 parishes. Entergy Gulf States Louisiana also provides natural gas service to about 92000 customers in Baton Rouge.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.3%             | 1,844.4 | 2,097.0 | 2,134.4 | 1,654.9 | 1,941.1 |
| Net income (\$ mil.)   | 1.4%             | 153.0   | 190.7   | 203.0   | 159.0   | 161.7   |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | (2.4%)           | 840     | 816     | 805     | 798     | 763     |

**ENTERGY LOUISIANA LLC (NEW)**
**NYS: ELC**

4809 Jefferson Highway  
Jefferson, LA 70121  
Phone: 504 576-4000  
Fax: -  
Web: www.entergy.com

CEO: Phillip R May Jr  
CFO: Andrew S Marsh  
HR: -  
FYE: December 31  
Type: Public

Entergy Louisiana energizes everything from fishing shacks and suburban enclaves to petroleum refineries and city infrastructure for the storm-weary citizens of the Bayou State. The utility serves electric customers in 58 parishes of northeast and south Louisiana. The company holds non-exclusive franchises to provide electric service in 116 incorporated Louisiana municipalities. It also supplies electric service in 45 Louisiana parishes in which it holds non-exclusive franchises. Of the Entergy subsidiary's almost 5670 MW of generating capacity about 4900 MW comes from gas- and oil-fired power plants and almost 1160 MW from nuclear power plants.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.0%         | 2,825.9 | 4,417.1 | 4,177.0 | 4,300.6 | 4,296.3 |
| Net income (\$ mil.)   | 24.2%         | 283.5   | 446.6   | 622.0   | 316.3   | 675.6   |
| Market value (\$ mil.) | -             | -       | -       | 0.0     | 0.0     | 0.0     |
| Employees              | 16.8%         | 890     | 1,681   | 1,696   | 1,713   | 1,656   |

**ENTERGY MISSISSIPPI INC**
**NBB: EYMS M**

308 East Pearl Street  
Jackson, MS 39201  
Phone: 601 368-5000  
Fax: -  
Web: www.entergy.com

CEO: Haley R Fisackerly  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Entergy Mississippi keeps electricity flowing across the Magnolia state. With a physical presence in 45 of the state's 82 counties the utility provides electricity to about 440000 residential business and institutional customers (roughly 16% of electric customers in Mississippi) throughout the western half of its namesake state. Residential customers account for more than 90% of the company's client base. Entergy Mississippi is a subsidiary of the Louisiana-based utility holding company Entergy.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.3%)        | 1,524.2 | 1,397.0 | 1,094.6 | 1,198.2 | 1,335.1 |
| Net income (\$ mil.)   | 13.9%         | 74.8    | 92.7    | 109.2   | 110.0   | 126.1   |
| Market value (\$ mil.) | 1.6%          | 850.2   | 866.6   | 888.5   | 890.5   | -       |
| Employees              | 1.5%          | 673     | 682     | 709     | 737     | 713     |

**ENTERGY NEW ORLEANS INC**
**NBB: EYNO O**

1600 Perdido Street  
New Orleans, LA 70112  
Phone: 504 670-3700  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Entergy New Orleans lights up the path for the unsteady libation-influenced patrons of Bourbon Street and others in the Crescent City. The regulated utility a subsidiary of Entergy distributes electricity to 200000 residential commercial and industrial customers and natural gas to some 100000 customers in Orleans Parish Louisiana. It deactivated the Michoud power plant in 2016 and is considering building new power generating facilities on the same site.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%          | 690.1 | 671.4 | 665.5 | 716.1 | 717.4 |
| Net income (\$ mil.)   | 16.6%         | 28.7  | 44.9  | 48.8  | 44.6  | 53.2  |
| Market value (\$ mil.) | -             | 0.0   | 0.0   | 0.0   | -     | -     |
| Employees              | (1.7%)        | 298   | 292   | 269   | 274   | 278   |

**ENTERPRISE BANCORP, INC. (MA)**
**NMS: EBTC**

222 Merrimack Street  
Lowell, MA 01852  
Phone: 978 459-9000  
Fax: -

CEO: John P. (Jack) Clancy  
CFO: James A. (Jim) Marcotte  
HR: -  
FYE: December 31  
Type: Public

Enterprise Bancorp caters to more customers than just entrepreneurs. The holding company owns Enterprise Bank and Trust which operates more than 20 branches in north-central Massachusetts and southern New Hampshire. The \$2 billion-asset bank offers traditional deposit and loan products specializing in lending to businesses professionals high-net-worth individuals and not-for-profits. About half of its loan portfolio is tied to commercial real estate while another one-third is tied to commercial and industrial and commercial construction loans. Subsidiaries Enterprise Investment Services and Enterprise Insurance Services provide investments and insurance geared to the bank's target business customers.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 10.0%         | 2,022.2 | 2,285.5 | 2,526.3 | 2,817.6 | 2,964.4 |
| Net income (\$ mil.)   | 18.5%         | 14.7    | 16.1    | 18.8    | 19.4    | 28.9    |
| Market value (\$ mil.) | 6.2%          | 295.6   | 267.5   | 439.8   | 398.7   | 376.5   |
| Employees              | 5.4%          | 412     | 426     | 468     | 482     | 508     |

**ENTERPRISE DIVERSIFIED INC**
**NBB: SYTE**

1518 Willow Lawn Drive  
Richmond, VA 23230  
Phone: 434 336-7737  
Fax: -  
Web: www.sitestar.com

CEO: G Michael Bridge  
CFO: Alea Kleinhammer  
HR: -  
FYE: December 31  
Type: Public

Sitestar wants to sparkle in the Internet firmament. The Internet service provider (ISP) primarily serves markets in the mid-Atlantic and Northwest states offering dial-up and DSL Internet access as well as Web hosting and design within its regional service area. Sitestar's retail division sells and makes computer systems and recharges toner and ink cartridges. The company sold its programming and consulting division and has acquired the dial-up customer base of IDACOMM a subsidiary of IDACORP.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.6%         | 2.4   | 1.7   | 5.0   | 9.1   | 4.4   |
| Net income (\$ mil.)   | -             | 0.4   | (0.9) | (0.1) | 2.1   | (3.8) |
| Market value (\$ mil.) | 285.6%        | 0.1   | 0.1   | 0.2   | 0.3   | 22.1  |
| Employees              | 30.0%         | 7     | 5     | 6     | 36    | 20    |

**ENTERPRISE ELECTRIC, LLC**

1300 FORT NEGLEY BLVD  
NASHVILLE, TN 372034854  
Phone: 615-350-7270  
Fax: -  
Web: www.enterprisellc.com

CEO: James C Seabury III  
CFO: Lera Pendergrass  
HR: -  
FYE: December 31  
Type: Private

Enterprise Electric welcomes the power hungry. The full service electrical firms specializes in construction and design of electrical systems for institutional commercial industrial and services projects from planning through construction. The company completes projects large and small and has completed design and installation of wiring and electrical systems for health care correctional commercial and industrial clients. Services include temporary power installations voice data and fiber optic cabling systems emergency generator and substation installations maintenance services. Headquartered in Nashville Tennessee the company serves clients throughout the US.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 54.2%         | -     | -     | -     | 59.1  | 91.2  |
| Net income (\$ mil.)   | -             | -     | -     | -     | (2.9) | 2.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 400   |

**ENTERPRISE FINANCIAL SERVICES CORP**

NMS: EFSC

150 North Meramec  
Clayton, MO 63105  
Phone: 314 725-5500  
Fax: -  
Web: www.enterprisebank.com

CEO: James B. Lally  
CFO: Keene S. Turner  
HR: -  
FYE: December 31  
Type: Public

Enterprise Financial Services wants you to boldly bank where many have banked before. It's the holding company for Enterprise Bank & Trust which mostly targets closely-held businesses and their owners but also serves individuals in the St. Louis Kansas City and Phoenix metropolitan areas. Boasting \$3.8 billion in assets and 16 branches Enterprise offers standard products such as checking savings and money market accounts and CDs. Commercial and industrial loans make up over half of the company's lending activities while real estate loans make up another 45%. The bank also writes consumer and residential mortgage loans. Bank subsidiary Enterprise Trust offers wealth management services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 14.6%         | 3,277.0 | 3,608.5 | 4,081.3 | 5,289.2 | 5,645.7 |
| Net income (\$ mil.)   | 34.6%         | 27.2    | 38.5    | 48.8    | 48.2    | 89.2    |
| Market value (\$ mil.) | 17.5%         | 450.1   | 646.7   | 980.9   | 1,030.0 | 858.4   |
| Employees              | 9.5%          | 452     | 459     | 479     | 635     | 650     |

**ENTERPRISE PRODUCTS PARTNERS L.P.**

NYS: EPD

1100 Louisiana Street, 10th Floor  
Houston, TX 77002  
Phone: 713 381-6500  
Fax: -  
Web: www.enterpriseproducts.com

CEO: A. James (Jim) Teague  
CFO: Bryan F. Bulawa  
HR: -  
FYE: December 31  
Type: Public

Enterprise Products Partners has the energy to go the distance. The limited partnership's primary operating subsidiary Enterprise Products Operating LLC (EPO) is a leading player in the North American midstream services to producers and consumers of natural gas natural gas liquids (NGL) crude oil petrochemicals and refined products. Operations include natural gas processing NGL fractionation petrochemical services and crude oil transportation. It owns some 50,000 miles of pipelines 14 billion cu. ft. of natural gas storage and 260 million barrels of storage for NGLs refined products and crude oil. It owns some 27 natural gas processing plants and 18 deep water docks used to export product. The hub of EPO's business is Houston's Mont Belvieu refinery complex.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (6.6%)        | 47,951.2 | 27,027.9 | 23,022.3 | 29,241.5 | 36,534.2 |
| Net income (\$ mil.)   | 10.6%         | 2,787.4  | 2,521.2  | 2,513.1  | 2,799.3  | 4,172.4  |
| Market value (\$ mil.) | -             | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | -             | -        | -        | -        | -        | -        |

**ENTRAVISION COMMUNICATIONS CORP.**

NYS: EVC

2425 Olympic Boulevard, Suite 6000 West  
Santa Monica, CA 90404  
Phone: 310 447-3870  
Fax: -  
Web: www.entravision.com

CEO: Walter F. Ulloa  
CFO: Christopher T. Young  
HR: -  
FYE: December 31  
Type: Public

This company helps advertisers trying to reach the US Hispanic market. Entravision Communications is the #2 Spanish-language media company in the country (behind Univision Communications) with about 55 television stations and 50 radio stations located mostly in the Southwest. It is the largest affiliate of Univision's two Spanish-language television networks Univision and TeleFutura; Entravision's TV portfolio also includes a small number of stations affiliated with The CW Network FOX and MyNetworkTV. On the radio the company offers a variety of programming formats including music news sports and talk radio.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.3%          | 242.0 | 254.1 | 258.5 | 536.0 | 297.8 |
| Net income (\$ mil.)   | (18.2%)       | 27.1  | 25.6  | 20.4  | 176.3 | 12.2  |
| Market value (\$ mil.) | (18.1%)       | 566.9 | 674.6 | 612.4 | 625.6 | 254.6 |
| Employees              | 3.4%          | 1,010 | 1,165 | 1,111 | 1,259 | 1,156 |

**ENTROPIC COMMUNICATIONS, INC.**

NMS: ENTR

6250 Sequence Drive  
San Diego, CA 92121  
Phone: 858 768-3600  
Fax: -  
Web: www.entropic.com

CEO: Kishore Seendripu  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Entropic Communications is far from sluggish when it comes to broadband. The fabless semiconductor company designs specialized chipsets for video and broadband multimedia applications. Through the Multimedia over Coax Alliance (MoCA) networking standard Entropic is targeting digital home entertainment networks linked by coaxial cable connections a market being promoted by cable TV services providers and others. The company's c.LINK technology enables broadband networking between an access node and cable outlets. Leading customers include Actiontec Electronics Samsung Motorola Mobility (16% of sales) and Wistron NeWeb (18%). The Asia/Pacific region accounts for most sales.

|                        | Annual Growth | 12/09  | 12/10   | 12/11 | 12/12 | 12/13  |
|------------------------|---------------|--------|---------|-------|-------|--------|
| Sales (\$ mil.)        | 22.2%         | 116.3  | 210.2   | 240.6 | 321.7 | 259.4  |
| Net income (\$ mil.)   | -             | (13.2) | 64.7    | 26.6  | 4.5   | (66.2) |
| Market value (\$ mil.) | 11.2%         | 278.7  | 1,096.6 | 463.9 | 480.2 | 426.6  |
| Employees              | 25.0%         | 262    | 300     | 344   | 693   | 639    |

**ENTRUST INC.**

One Lincoln Centre 5400 LBJ Freeway Ste. 1340  
Dallas TX 75240  
Phone: 972-728-0447  
Fax: 972-728-0440  
Web: www.entrust.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Entrust is like a bodyguard for your e-Identity. The company's software and services ensure the privacy of electronic communications and transactions across corporate networks and the Internet. Its applications are used to authenticate users via smart cards passwords and biometric devices to control access to e-mail databases websites and business applications. Services include consulting deployment and security systems management. Entrust serves some 5000 enterprise government and financial customers worldwide from offices in about 10 countries. The company is controlled by private equity firm Thoma Bravo which acquired it in 2009.

**ENTRX CORPORATION**

PINK SHEETS: ENTX

800 Nicollet Mall Ste. 2690  
Minneapolis MN 55402  
Phone: 612-333-0614  
Fax: 612-338-7332  
Web: metalclad.com

CEO: Peter L. Hauser  
CFO: Brian D. Niebur  
HR: -  
FYE: December 31  
Type: Public

The raison d'être of Entrx as of late has been to insulate and abate. The company provides insulation and asbestos abatement services through subsidiary Metalclad Insulation. Operating primarily in California it installs insulation on pipes ducts furnaces boilers and other industrial equipment. It also maintains and removes insulation and sells specialty insulation products to public utilities oil petrochemical and heavy construction companies. Metalclad's customers have included Jacobs Engineering Group and Southern California Edison.

**ENVELA CORP**
**ASE: ELA**

13022 Preston Road  
Dallas, TX 75240  
Phone: 972 587-4049  
Fax: 972 674-2596  
Web: www.dgseccompanies.com

CEO: John R Loftus  
CFO: Bret A Pedersen  
HR: -  
FYE: December 31  
Type: Public

Attracted to things gold and shiny? If so DGSE is for you. The company buys and sells jewelry bullion rare coins fine watches and collectibles to retail and wholesale customers across the US through its various websites and 30-plus retail stores in California Texas and South Carolina. The company's eight e-commerce sites let customers buy and sell jewelry and bullion interactively and obtain current precious-metal prices. In all more than 7500 items are available for sale on DGSE websites including \$2 million in diamonds. DGSE also owns Fairchild Watches a leading vintage watch wholesaler and the rare coin dealer Superior Galleries. The company sold its pair of pawn shops in Dallas in 2009.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.5%)        | 70.7  | 60.9  | 48.3  | 62.0  | 54.1  |
| Net income (\$ mil.)   | -             | (4.5) | (2.3) | (4.0) | 1.8   | 0.7   |
| Market value (\$ mil.) | (21.6%)       | 32.8  | 8.9   | 33.4  | 25.1  | 12.4  |
| Employees              | (10.8%)       | 82    | 69    | 77    | 54    | 52    |

**ENVESTNET INC**
**NYS: ENV**

35 East Wacker Drive, Suite 2400  
Chicago, IL 60601  
Phone: 312 827-2800  
Fax: 312 827-2801  
Web: www.envestnet.com

CEO: Judson (Jud) Bergman  
CFO: Peter (Pete) D'Arrigo  
HR: -  
FYE: December 31  
Type: Public

Envestnet provides managed account services for around 50000 financial institutions and investment advisers. The company's online financial planning programs assist brokers banks insurance companies and registered investment advisers with portfolio construction and analysis generating proposals and managing client accounts. Subsidiary Portfolio Management Consultants (Envestnet | PMC) provides consulting services to financial advisors and affords them access to managed accounts mutual funds exchange-traded funds and alternative investments. Founded in 1999 Envestnet supports approximately \$851 billion in assets across some 3.5 million investor accounts.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 23.5%         | 348.7   | 420.9   | 578.2   | 683.7   | 812.4   |
| Net income (\$ mil.)   | (20.2%)       | 14.2    | 4.4     | (55.6)  | (3.3)   | 5.8     |
| Market value (\$ mil.) | 0.0%          | 2,364.7 | 1,436.4 | 1,696.3 | 2,398.9 | 2,367.1 |
| Employees              | 32.9%         | 1,257   | 2,665   | 3,197   | 3,516   | 3,920   |

**ENVIRO TECHNOLOGIES INC**
**NBB: EVTN**

821 N.W. 57th Place  
Fort Lauderdale, FL 33309  
Phone: 954 958-9968  
Fax: -

CEO: John A Dibella  
CFO: John A Dibella  
HR: -  
FYE: December 31  
Type: Public

Enviro Voraxial Technology has a voracious appetite for developing equipment to separate solids and liquids with different specific gravities. The company's Voraxial Separator can be used for wastewater treatment grit and sand separation oil and water separation marine-oil-spill cleanup bilge and ballast treatment stormwater treatment and food-processing-waste treatment. The separator is capable of processing volumes as low as 3 gallons per minute as well as volumes of more than 10000 gallons per minute with only one moving part. Chairman and CEO Alberto DiBella officers and directors control almost 35% of the company.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.7%         | 0.6   | 1.1   | 0.6   | 0.3   | 1.3   |
| Net income (\$ mil.)   | -             | (0.7) | (0.3) | (0.5) | 2.1   | (0.5) |
| Market value (\$ mil.) | 21.3%         | 0.6   | 0.5   | 0.5   | 1.6   | 1.3   |
| Employees              | 3.9%          | 6     | 5     | 5     | 7     | 7     |

**ENVIRONMENTAL DEFENSE FUND, INCORPORATED**

257 PARK AVE S FL 17  
NEW YORK, NY 100107386  
Phone: 212-505-2100  
Fax: -  
Web: www.edf.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Environmental Defense fights for those without a voice. The not-for-profit group works to protect the environment through programs in areas such as ecosystem restoration environmental health ocean protection and global and regional air and energy. The organization which has tripled in size since it was founded in 1967 boasts more than 500000 members and employs some 300 scientists attorneys economists and other professionals. In addition to its New York City headquarters Environmental Defense maintains 10 regional offices nationwide and in Beijing. Environmental Defense initially funded its efforts from a battle won against the DDT pesticide which had been harming wildlife.

|                        | Annual Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 18.3%         | -     | -     | -     | 145.7 | 172.2 |
| Net income (\$ mil.)   | -             | -     | -     | -     | 0.0   | 7.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 525   |

**ENVIRONMENTAL TECTONICS CORP.**
**NBB: ETCC**

County Line Industrial Park, 125 James Way  
Southampton, PA 18966  
Phone: 215 355-9100  
Fax: -  
Web: www.etcusa.com

CEO: -  
CFO: -  
HR: -  
FYE: February 22  
Type: Public

Environmental Tectonics Corporation (ETC) believes virtual environments can teach us a lot about real life. Through its Aerospace Solutions segment (formerly Training Services Group) the company makes software-driven aircrew training systems and disaster simulators. Through its Commercial/Industrial Systems segment (formerly Control Systems Group) it designs manufactures and sells industrial steam and gas sterilizers for the pharmaceutical medical device and animal research industries hyperbaric chambers for the medical industry and environmental testing products for the automotive and HVAC industries.

|                        | Annual Growth | 02/15 | 02/16  | 02/17 | 02/18 | 02/19 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 6.7%          | 37.3  | 39.6   | 39.8  | 48.1  | 48.4  |
| Net income (\$ mil.)   | -             | (3.7) | (10.8) | (0.9) | 2.4   | 3.1   |
| Market value (\$ mil.) | (11.6%)       | 13.1  | 5.2    | 9.3   | 8.9   | 8.0   |
| Employees              | (2.2%)        | 295   | 279    | 277   | 280   | 270   |

**ENVISION HEALTHCARE HOLDINGS INC**
**NYS: EVHC**

6200 S. Syracuse Way, Suite 200  
Greenwood Village, CO 80111  
Phone: 303 495-1200  
Fax: -  
Web: www.evhc.net

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Municipalities and hospitals can't call 911 when they have an emergency — but they can call Envision Healthcare. The holding company (formerly Emergency Medical Services Corporation) is the parent of EmCare Holdings a leading medical management firm that specializes in staffing emergency rooms and AMR Inc. the largest private ambulance service in the US. EmCare holds about 800 staffing and service contracts with hospitals and physician groups in more than 40 states and the District of Columbia. AMR has more than 3800 contracts with clients (cities government agencies health care providers and insurance firms) in some 40 states for emergency and non-emergency transport services. The company went public in 2013.

|                        | Annual Growth | 05/11*  | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 53.3%         | 1,221.8 | 1,885.8 | 3,300.1 | 3,728.3 | 4,397.6 |
| Net income (\$ mil.)   | 82.4%         | 20.7    | 13.0    | 41.2    | 6.0     | 125.5   |
| Market value (\$ mil.) | (2.3%)        | -       | -       | -       | 6,524.3 | 6,371.8 |
| Employees              | 12.4%         | -       | -       | 26,700  | 30,339  | 33,748  |

\*Fiscal year change

**ENZO BIOCHEM, INC.**

NYS: ENZ

527 Madison Ave  
New York, NY 10022  
Phone: 212 583-0100  
Fax: -  
Web: www.enzo.com

CEO: -  
CFO: Barry W Weiner  
HR: Paul OBrien  
FYE: July 31  
Type: Public

For Enzo Biochem genomic research is the key to both diagnostic and therapeutic care. The biotech company is focused on the development and sale of gene-based tests and pharmaceuticals through its three operating divisions. The Enzo Clinical Labs unit provides diagnostic testing services in the New York City area while Enzo Life Sciences makes reagents used in research by pharmaceutical firms biotech companies academic institutions. The third division Enzo Therapeutics is a development-stage firm working to treat ophthalmic conditions gastrointestinal ailments and other diseases.

|                        | Annual<br>Growth | 07/15 | 07/16 | 07/17 | 07/18  | 07/19 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (4.5%)           | 97.6  | 102.8 | 107.8 | 104.7  | 81.2  |
| Net income (\$ mil.)   | -                | (2.3) | 45.3  | (2.5) | (10.3) | 2.5   |
| Market value (\$ mil.) | 6.8%             | 142.7 | 331.5 | 516.0 | 210.2  | 185.9 |
| Employees              | 0.9%             | 483   | 489   | 472   | 503    | 500   |

**ENZON PHARMACEUTICALS INC**

NBB: ENZN

20 Commerce Drive (Suite 135)  
Cranford, NJ 07016  
Phone: 732 980-4500  
Fax: 908 575-9457  
Web: www.enzon.com

CEO: Andrew Rackear  
CFO: Richard L Feinstein  
HR: -  
FYE: December 31  
Type: Public

Enzon Pharmaceuticals has PEGged its future on researching ways to fight cancer. The company has developed compounds using its PEGylation and Locked Nucleic Acid (LNA) technology platforms to improve the performance and deliverability of existing cancer drugs. PEGylation involves attaching polyethylene glycol (PEG) to a drug compound to make it more effective and less toxic for patients. However in 2012 Enzon suspended clinical efforts and began reviewing strategic options; in 2013 it refocused on minimizing expenses and maximizing royalty revenue returns.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (31.4%)          | 31.2  | 17.5  | 8.4   | 8.4   | 6.9   |
| Net income (\$ mil.)   | (32.9%)          | 28.8  | 21.6  | (1.1) | 5.4   | 5.8   |
| Market value (\$ mil.) | (30.7%)          | 48.2  | 30.2  | 16.1  | 11.9  | 11.1  |
| Employees              | -                | 1     | 1     | 1     | -     | -     |

**EOG RESOURCES, INC.**

NYS: EOG

1111 Bagby, Sky Lobby 2  
Houston, TX 77002  
Phone: 713 651-7000  
Fax: -  
Web: www.eogresources.com

CEO: William R. Thomas  
CFO: Timothy K. Driggers  
HR: Patricia L. Edwards  
FYE: December 31  
Type: Public

Large-scale shale is the Holy Grail for oil prospector EOG Resources. It engages in exploration development and marketing of natural gas and crude oil originating in the Eagle Ford Shale and Barnett Shale in Texas and the Bakken formation in North Dakota. Of its 2.5 million boe reserves EOG holds 1.3 million barrels in crude oil and condensates with a roughly 4.3 billion cubic feet of natural gas. The US is the company's largest market.

|                        | Annual<br>Growth | 12/14    | 12/15     | 12/16     | 12/17    | 12/18    |
|------------------------|------------------|----------|-----------|-----------|----------|----------|
| Sales (\$ mil.)        | (1.1%)           | 18,035.3 | 8,757.4   | 7,650.6   | 11,208.3 | 17,275.4 |
| Net income (\$ mil.)   | 4.1%             | 2,915.5  | (4,524.5) | (1,096.7) | 2,582.6  | 3,419.0  |
| Market value (\$ mil.) | (1.3%)           | 53,402.7 | 41,059.8  | 58,640.3  | 62,590.3 | 50,583.8 |
| Employees              | (1.7%)           | 3,000    | 2,760     | 2,650     | 2,664    | 2,800    |

**EP ENERGY CORP.**

NBB: EPEG Q

1001 Louisiana Street  
Houston, TX 77002  
Phone: 713 997-1000  
Fax: -  
Web: www.epenergy.com

CEO: Brent J. Smolik  
CFO: Kyle A. McCuen  
HR: Joan M. Gallagher  
FYE: December 31  
Type: Public

EP Energy is into the (E)xploration and (P)roduction of oil and gas. The company's primary operations are at the Eagle Ford Shale and Wolfcamp Shale sites in Texas and the Altamont Field in Northeastern Utah. The company owns proved reserves of around 430 million barrels of oil equivalent about 70% of which is oil and NGLs (natural gas liquids). Altogether it has rights on 452000 net acres in the US. EP Energy was formed in 2012 when the former El Paso Corporation sold its exploration and production assets to an investment group for \$7.2 billion.

|                        | Annual<br>Growth | 12/14   | 12/15     | 12/16   | 12/17   | 12/18     |
|------------------------|------------------|---------|-----------|---------|---------|-----------|
| Sales (\$ mil.)        | (19.1%)          | 3,084.0 | 1,908.0   | 767.0   | 1,066.0 | 1,324.0   |
| Net income (\$ mil.)   | -                | 731.0   | (3,748.0) | (27.0)  | (194.0) | (1,003.0) |
| Market value (\$ mil.) | (49.1%)          | 2,675.8 | 1,122.6   | 1,678.8 | 604.9   | 179.4     |
| Employees              | (16.0%)          | 748     | 665       | 502     | 436     | 372       |

**EPAM SYSTEMS, INC.**

NYS: EPAM

41 University Drive, Suite 202  
Newtown, PA 18940  
Phone: 267 759-9000  
Fax: -  
Web: www.epam.com

CEO: Arkadiy Dobkin  
CFO: Jason Peterson  
HR: -  
FYE: December 31  
Type: Public

EPAM provides software development and other IT services to US and European customers primarily from development centers in Russia Belarus Hungary Ukraine Kazakhstan and Poland. In addition to software product development the company offers services in such areas as e-commerce support data warehousing customer relationship management and application integration. EPAM also offers its own hosted and stand-alone enterprise software for sales force automation content management order management and other business processes. Half of sales come from North America.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 26.0%            | 730.0   | 914.1   | 1,160.1 | 1,450.4 | 1,842.9 |
| Net income (\$ mil.)   | 36.3%            | 69.6    | 84.5    | 99.3    | 72.8    | 240.3   |
| Market value (\$ mil.) | 24.8%            | 2,582.3 | 4,251.8 | 3,477.9 | 5,809.8 | 6,273.8 |
| Employees              | 20.9%            | 14,109  | 18,354  | 22,383  | 25,962  | 30,156  |

**EPICORE BIONETWORKS INC.**

PINK SHEETS: EPCBF

4 Lina Ln.  
Eastampton NJ 08060  
Phone: 609-267-9118  
Fax: 609-267-9336  
Web: www.epicorebionetworks.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Epicore BioNetworks puts the earth at the core of its scientific creations. The company manufactures environmentally sensitive biotechnology products for commercial industrial and consumer applications and specialty animal feeds. It mixes natural bacteria enzymes microbes and other biodegradable non-toxic ingredients to create products for diverse industries like agriculture cleaning and sanitation food processing and nutrition and environmental remediation. Those products include water treatment chemicals agrochemicals and sanitizers and deodorizers. Epicore is a major supplier of products to the aquaculture industry especially to the shrimp industries in Asia and in Latin America.

**EPIQ SYSTEMS INC**
**NMS: EPIO**

501 Kansas Avenue  
Kansas City, KS 66105-1300  
Phone: 913 621-9500  
Fax: -  
Web: www.epiqsystems.com

CEO: John Davenport Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Epiq Systems wants to make legal discovery and bankruptcy proceedings as quick and painless as possible (for attorneys that is). The company provides case and document management software for bankruptcy class action mass tort and other legal proceedings. Its software automates tasks including electronic discovery legal notice claims management and government reporting. Epiq's software line includes products for Chapter 7 liquidations as well as Chapter 13 and 11 reorganizations. The company which caters to law firms and bankruptcy trustees also offers consulting and case management services and software for class action mass tort and bankruptcy case administration. Epiq operates primarily in the US.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.7%            | 247.2 | 283.3 | 373.1 | 482.1 | 474.5 |
| Net income (\$ mil.)   | -                | 13.9  | 12.1  | 22.4  | 11.1  | (1.3) |
| Market value (\$ mil.) | 5.6%             | 503.6 | 440.9 | 467.7 | 593.1 | 626.5 |
| Employees              | 18.9%            | 550   | 1,000 | 1,000 | 1,000 | 1,100 |

**EPITEC, INC.**

24800 DENSO DR STE 150  
SOUTHFIELD, MI 480337464  
Phone: 248-353-6800  
Fax: -  
Web: www.epitecinc.com

CEO: Jerome Sheppard  
CFO: Mark J Ruma  
HR: -  
FYE: December 31  
Type: Private

Epitem supports the idea that surrounding oneself with smart people is the key to a successful business. The company provides information technology staffing services to businesses across the US although its primary market is the Detroit area. It offers contract contract-to-hire and direct hire placement of developers analysts architects engineers and other technical staff to companies in a wide range of industries. Epitem also provides on-site management services and related custom software development. It was founded by CEO Jerry Sheppard in 1978.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.0%            | -     | -     | -     | 28.5  | 67.0  |
| Net income (\$ mil.)   | 12.4%            | -     | -     | -     | 0.8   | 1.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,800 |

**EPIZYME INC.**
**NMS: EPZM**

400 Technology Square  
Cambridge, MA 02139  
Phone: 617 229-5872  
Fax: -  
Web: www.epizyme.com

CEO: Robert Bazemore  
CFO: Andrew E. Singer  
HR: -  
FYE: December 31  
Type: Public

Epizyme is taking on the epic task of writing the epitaph for genetically derived cancer. A clinical-stage biopharmaceutical company Epizyme targets cancer-causing genes by designing the therapeutics to inhibit them. It uses a highly personalized approach to choose the cancers the company contends with and the patients it selects. Epizyme has made the most progress with treatments for a leukemia and for a non-Hodgkin lymphoma. It is also working with an affiliate of GlaxoSmithKline on the development of three other enzyme inhibitors. Founded in 2007 the company went public in 2013.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (14.9%)          | 41.4    | 2.6     | 8.0     | 10.0    | 21.7    |
| Net income (\$ mil.)   | -                | (55.0)  | (132.4) | (110.2) | (134.3) | (123.6) |
| Market value (\$ mil.) | (24.4%)          | 1,494.0 | 1,268.4 | 958.0   | 993.7   | 487.7   |
| Employees              | 9.6%             | 86      | 89      | 112     | 131     | 124     |

**EPL OIL & GAS INC**
**NYS: EPL**

919 Milam Street, Suite 1600  
Houston, TX 77002  
Phone: 713 228-0711  
Fax: -  
Web: www.eplweb.com

CEO: Antonio De Pinho  
CFO: Rick Fox  
HR: -  
FYE: December 31  
Type: Public

It pays for EPL Oil & Gas (formerly Energy Partners) to have friends in the oil and gas business. The independent explorer and producer focuses on the waters of the Gulf of Mexico off the Gulf Coast. It partners with big oil companies to explore for reserves on properties the majors have left behind; EPL Oil & Gas earns an interest in the new reserves and production. The company has grown through a combination of exploration exploitation and development drilling as well as strategic acquisitions of oil and natural gas fields. It changed its corporate name in 2012 to reflect its oil and gas focus.

|                        | Annual<br>Growth | 09/09* | 12/09  | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 46.4%            | 134.9  | 56.8   | 239.9 | 348.3 | 423.6 |
| Net income (\$ mil.)   | -                | (36.1) | (21.0) | (8.5) | 26.6  | 58.8  |
| Market value (\$ mil.) | 44.6%            | 291.7  | 334.3  | 581.1 | 570.9 | 881.8 |
| Employees              | 19.6%            | -      | 101    | 100   | 108   | 173   |

\*Fiscal year change

**EPLUS INC**
**NMS: PLUS**

13595 Dulles Technology Drive  
Herndon, VA 20171-3413  
Phone: 703 984-8400  
Fax: -  
Web: www.eplus.com

CEO: Phillip G. Norton  
CFO: Steven J. (Steve) Mencarini  
HR: -  
FYE: March 31  
Type: Public

ePlus wants to rate an A-plus from its customers by meeting their hardware and software needs. ePlus is a holding company and operates through two business segments that deal in technology sales and financing. Its ePlus Technology subsidiary resells and leases products from top IT infrastructure providers. Offerings include security storage and networking products as well as consulting and systems integration services. It also offers supply chain management software and services; its proprietary applications include procurement asset management spend analytics and document management tools. The company's Leasing and Financial Services arm offers lease financing and leases IT and medical equipment.

|                        | Annual<br>Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.7%             | 1,143.3 | 1,204.2 | 1,329.4 | 1,411.0 | 1,372.7 |
| Net income (\$ mil.)   | 8.4%             | 45.8    | 44.7    | 50.6    | 55.1    | 63.2    |
| Market value (\$ mil.) | 0.5%             | 1,183.2 | 1,095.8 | 1,838.2 | 1,057.6 | 1,205.1 |
| Employees              | 11.7%            | 986     | 1,074   | 1,173   | 1,260   | 1,537   |

**EPR PROPERTIES**
**NYS: EPR**

909 Walnut Street, Suite 200  
Kansas City, MO 64106  
Phone: 816 472-1700  
Fax: 816 472-5794  
Web: www.eprkc.com

CEO: Gregory K. (Greg) Silvers  
CFO: Mark A. Peterson  
HR: Liz Grace  
FYE: December 31  
Type: Public

EPR Properties (formerly Entertainment Properties Trust) invests in places to play and learn. The self-administered real estate investment trust (REIT) owns around 140 movie megaplex theaters and theater-anchored entertainment retail centers around the US and Canada. The REIT buys properties from theater operators and leases them back to the original owners. Many of its theaters are leased to AMC Entertainment. EPR also owns ski resorts (for clients including Camelback Mountain Resorts) golf resorts (for operator TopGolf) waterparks (including Schlitterbahn parks) public charter schools early education centers and private schools.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 16.1%            | 385.1   | 421.0   | 493.2   | 576.0   | 700.7   |
| Net income (\$ mil.)   | 10.4%            | 179.6   | 194.5   | 225.0   | 263.0   | 267.0   |
| Market value (\$ mil.) | 2.7%             | 4,284.7 | 4,345.6 | 5,335.9 | 4,866.8 | 4,760.5 |
| Employees              | 12.5%            | 40      | 49      | 57      | 63      | 64      |



**EPSILON SYSTEMS SOLUTIONS, INC.**

9242 LIGHTWAVE AVE # 100  
SAN DIEGO, CA 921236402  
Phone: 619-702-1700  
Fax: -  
Web: www.epsilonssystems.com

CEO: Bryan B. Min  
CFO: Alan Stew  
HR: Chelsea Wignall  
FYE: December 31  
Type: Private

Epsilon Systems Solutions is not afraid of its alpha beta gamma and delta rivals. The diversified engineering services company offers consultation field services and IT support to the applied technology energy environmental industrial and marine markets. It also maintains and repairs ships for the US Navy and Coast Guard. Epsilon Systems caters to federal agencies including the Department of Energy the Department of Defense and the Department of Homeland Security as well as to major contractors such as Boeing Lockheed Martin SPAWAR NAVAIR Lakehurst and Raytheon.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 18.8%            | -     | -     | 66.4  | 94.1  | 93.8  |
| Net income (\$ mil.)   | 12.4%            | -     | -     | 1.3   | 1.7   | 1.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 887   |

**EQT CORP**

NYS: EQT

625 Liberty Avenue, Suite 1700  
Pittsburgh, PA 15222  
Phone: 412 553-5700  
Fax: -

CEO: Steven T. Schlotterbeck  
CFO: Robert J. (Rob) McNally  
HR: Charlene Petrelli  
FYE: December 31  
Type: Public

Natural gas company EQT Corporation hopes to get its fair share of the natural gas market. EQT Production exploits proved natural gas reserves of 13.5 trillion cu. ft. of natural gas equivalent in the Appalachian region (primarily in the Marcellus shale basin). EQT Production sells its natural gas products to Appalachian-area utilities and industrial customers and to marketers including EQT Energy its own gas marketing affiliate. EQT GP Holdings LP owns the company's partnership interests in EQT Midstream Partners which operates 8200 miles of gathering pipeline and 750 miles of transmission lines. In 2017 the company acquired another top Marcellus shale producer Rice Energy for \$6.7 billion becoming the top dog in the US fracking industry.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18     |
|------------------------|------------------|----------|----------|----------|----------|-----------|
| Sales (\$ mil.)        | 16.6%            | 2,469.7  | 2,339.8  | 1,608.3  | 3,378.0  | 4,557.9   |
| Net income (\$ mil.)   | -                | 387.0    | 85.2     | (453.0)  | 1,508.5  | (2,244.6) |
| Market value (\$ mil.) | (29.3%)          | 19,263.5 | 13,265.6 | 16,642.5 | 14,484.5 | 4,807.0   |
| Employees              | (16.2%)          | 1,750    | 1,914    | 1,809    | 2,067    | 863       |

**EQUIFAX INC**

NYS: EFX

1550 Peachtree Street, N.W.  
Atlanta, GA 30309  
Phone: 404 885-8000  
Fax: -  
Web: www.equifax.com

CEO: Paulino do Rego Barros  
CFO: John W. Gamble  
HR: David Roth  
FYE: December 31  
Type: Public

As one of the top credit bureaus in the US Equifax provides consumer credit scores credit histories and risk analysis to lenders and others. Through its Workforce Solutions unit Equifax provides outsourced payroll and human resources services. The company also offers subscription-based credit monitoring for consumers. Clients include financial institutions retailers automotive dealers and mortgage companies. The company competes with Experian TransUnion and Dun & Bradstreet (the provider of this report) in selling financial data. Equifax operates around the world but does most of its business in the US.

|                        | Annual<br>Growth | 12/14   | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|---------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 8.8%             | 2,436.4 | 2,663.6  | 3,144.9  | 3,362.2  | 3,412.1  |
| Net income (\$ mil.)   | (5.0%)           | 367.4   | 429.1    | 488.8    | 587.3    | 299.8    |
| Market value (\$ mil.) | 3.6%             | 9,752.9 | 13,431.2 | 14,258.5 | 14,221.2 | 11,231.5 |
| Employees              | 9.8%             | 7,500   | 8,000    | 9,500    | 10,300   | 10,900   |

**EQUILAR INC.**

1100 Marshall St.  
Redwood City CA 94063  
Phone: 650-286-4512  
Fax: 650-701-0993  
Web: www.equilar.com

CEO: David Chun  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Equilar earns its bread and butter by finding out how much everyone else gets paid. The executive compensation research company manages a database compiled with the salary information of more than 20000 executives of public companies registered with the US Securities and Exchange Commission. Equilar reports and analyses are available through a subscription; customers can also buy printed copies of its reports. Fortune 500 corporations use the information to determine executive and board member pay; consulting firms such as Deloitte and media firms such as Bloomberg and the Wall Street Journal also use Equilar's data. The company was founded in 2001 by CEO David Chun.

**EQUINIX INC**

NMS: EQIX

One Lagoon Drive  
Redwood City, CA 94065  
Phone: 650 598-6000  
Fax: -  
Web: www.equinox.com

CEO: Stephen M. (Steve) Smith  
CFO: Keith D Taylor  
HR: Debra McCowan  
FYE: December 31  
Type: Public

The internet might not live in Equinix data centers but it rents a lot of space. The company provides data and network hosting and colocation facilities where internet service providers (ISPs) telecommunications carriers and content providers can station equipment and connect networks and operations. The company also offers colocation-related services to provide clients with cabinets operating space and storage. Customers include Amazon.com Microsoft Salesforce.com Anheuser-Busch Aon Bloomberg and Ford Motors. Altogether Equinix operates more than 200 data centers around the world and gets more than 50% of revenue outside the US.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 20.0%            | 2,443.8  | 2,725.9  | 3,612.0  | 4,368.4  | 5,071.7  |
| Net income (\$ mil.)   | -                | (259.5)  | 187.8    | 126.8    | 233.0    | 365.4    |
| Market value (\$ mil.) | 11.7%            | 18,302.2 | 24,410.4 | 28,850.9 | 36,584.9 | 28,459.4 |
| Employees              | 19.6%            | 3,866    | 5,042    | 5,993    | 7,273    | 7,903    |

**EQUINOR MARKETING & TRADING (US) INC.**

120 LONG RIDGE RD 3E01  
STAMFORD, CT 069021839  
Phone: 203-978-6900  
Fax: -  
Web: www.equinor.com

CEO: -  
CFO: -  
HR: Shild Larsen  
FYE: December 31  
Type: Private

Check the stats. Oil. Hundreds of thousands of barrels of oil gasoline and more. Statoil Marketing & Trading is a wholesaler of oil and petroleum products. The company is the US trading arm of Statoil the leading Scandinavian oil and gas enterprise. Statoil Marketing & Trading delivers about 600000 barrels a day in the form of crude oil gasoline liquefied petroleum gas (LPG) propane and butane to the North American market. In addition to supplying Norwegian crude the company trades crude oil from Africa South America and North America. Statoil Marketing & Trading sells its oil products primarily to customers in Northeastern Canada the US East Coast and Gulf Coast.

|                        | Annual<br>Growth | 12/13 | 12/14    | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|----------|---------|---------|---------|
| Sales (\$ mil.)        | (6.5%)           | -     | 12,076.0 | 6,947.7 | 5,984.0 | 9,874.2 |
| Net income (\$ mil.)   | -                | -     | (140.6)  | (132.4) | (260.0) | (28.8)  |
| Market value (\$ mil.) | -                | -     | -        | -       | -       | -       |
| Employees              | -                | -     | -        | -       | -       | 5       |

**EQUINOX PAYMENTS LLC**

8901 E. Raintree Dr. Ste. 400  
Scottsdale AZ 85260  
Phone: 480-551-7800  
Fax: 512-491-8026  
Web: www.iso.com

CEO: Philippe Tartavull  
CFO: –  
HR: Diane Handley  
FYE: December 31  
Type: Private

Equinox Payments formerly Hypercom USA provides electronic payment terminals and associated software and services to customers across the US. Businesses use its products to swipe credit debit and smart cards. Its product line also includes printers keypads and networking gear. The company's software encompasses point-of-sale management systems terminal operations and systems monitoring. In addition Equinox provides asset management systems implementation and transaction services. It sells to distributors financial institutions payment processors and retailers. The company is owned by private equity firm The Gores Group.

**EQUITY COMMONWEALTH**
**NYS: EQC**

Two North Riverside Plaza, Suite 2100  
Chicago, IL 60606  
Phone: 312 646-2800  
Fax: 617 332-2261  
Web: www.eqcre.com

CEO: –  
CFO: Adam Markman  
HR: Leslie Sherry  
FYE: December 31  
Type: Public

Equity CommonWealth (formerly CommonWealth REIT) invests in office and industrial properties primarily in the US mainly located in suburbs of major metropolitan markets. Its portfolio includes about 40 properties the majority of which are offices comprising some 17 million sq. ft. of leasable space. Equity CommonWealth was one of the largest industrial private land owners in Oahu until it spun off those assets in 2012; other markets include Boston Philadelphia Southern California and the District of Columbia. GlaxoSmithKline and Office Depot are among the REIT's largest tenants. The REIT has been selling off certain holdings; it has unloaded more than 1 billion sq. ft. since early 2016.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (30.9%)          | 861.9   | 714.9   | 500.7   | 340.6   | 197.0   |
| Net income (\$ mil.)   | 83.6%            | 24.0    | 99.9    | 232.9   | 29.7    | 272.8   |
| Market value (\$ mil.) | 4.0%             | 3,120.8 | 3,371.2 | 3,676.3 | 3,709.2 | 3,648.4 |
| Employees              | (9.8%)           | 62      | 66      | 58      | 54      | 41      |

**EQUITY LIFESTYLE PROPERTIES INC**
**NYS: ELS**

Two North Riverside Plaza, Suite 800  
Chicago, IL 60606  
Phone: 312 279-1400  
Fax: –  
Web: www.equitylifestyleproperties.com

CEO: Marguerite Nader  
CFO: Paul Seavey  
HR: –  
FYE: December 31  
Type: Public

Snow birds and empty nesters flock to communities developed and owned by Equity LifeStyle Properties. The real estate investment trust (REIT) owns and operates lifestyle-oriented residential properties aimed at retirees vacationers and second home owners. Other properties provide affordable housing for families. Equity LifeStyle Properties leases lots for factory-built homes cottages cabins and recreational vehicles. Available homes range in size and style. The REIT's portfolio includes more than 380 properties containing some 141,000 lots in about 30 states and Canada. Properties are similar to site-built residential subdivisions with centralized entrances utilities gutters curbs and paved streets.

|                        | Annual<br>Growth | 12/14   | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|---------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.2%             | 776.8   | 821.7    | 870.4    | 925.3    | 986.7    |
| Net income (\$ mil.)   | 13.5%            | 128.0   | 139.4    | 173.3    | 197.6    | 212.6    |
| Market value (\$ mil.) | 17.2%            | 9,270.9 | 11,990.1 | 12,966.6 | 16,009.5 | 17,468.1 |
| Employees              | 1.3%             | 3,900   | 4,100    | 4,100    | 4,100    | 4,100    |

**EQUITY RESIDENTIAL**
**NYS: EQR**

Two North Riverside Plaza  
Chicago, IL 60606  
Phone: 312 474-1300  
Fax: –  
Web: www.equityapartments.com

CEO: David J. Neithercut  
CFO: Mark J. Parrell  
HR: Christa L. Sorenson  
FYE: December 31  
Type: Public

Equity Residential is one of the largest apartment owners in the US. The company acquires develops and manages multifamily residential units in the form of garden-style high-rise and mid-rise properties. A real estate investment trust (REIT) the company wholly owns some 300 multifamily communities composed of nearly 79,000 rentable units. It owns them along the US east and west coasts in large metropolitan areas such as San Francisco Seattle and New York. Its desired market characteristics include a large urban-lifestyle demographic high density housing and constrained supply.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (0.3%)           | 2,614.7  | 2,745.0  | 2,425.8  | 2,471.4  | 2,578.4  |
| Net income (\$ mil.)   | 1.0%             | 631.3    | 870.1    | 4,292.2  | 603.5    | 657.5    |
| Market value (\$ mil.) | (2.1%)           | 26,538.1 | 30,139.8 | 23,774.9 | 23,557.0 | 24,384.4 |
| Employees              | (6.3%)           | 3,500    | 3,500    | 2,700    | 2,700    | 2,700    |

**ERA GROUP INC**
**NYS: ERA**

945 Bunker Hill, Suite 650  
Houston, TX 77024  
Phone: 713 369-4700  
Fax: –  
Web: www.erahelicopters.com

CEO: Christopher S. Bradshaw  
CFO: Andrew (Andy) Puhala  
HR: –  
FYE: December 31  
Type: Public

Some of Era Group's offshore helicopter rides probably take a long long time. Operating a fleet of some 180 light to heavy-duty helicopters Era provides helicopter transportation services primarily to offshore oil and gas personnel working in the Gulf of Mexico and Alaska. The company also caters to offshore oil and gas companies operating in Brazil Asia and Europe but to a lesser extent. Era provides other helicopter-based services as well including search and rescue missions air medical services and aircraft leasing. The company — which traces its roots back to the 1950s — has been a unit of SEACOR Holdings since 2004.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (9.6%)           | 331.2 | 281.8 | 247.2 | 231.3  | 221.7 |
| Net income (\$ mil.)   | (5.0%)           | 17.1  | 8.7   | (8.0) | (28.2) | 13.9  |
| Market value (\$ mil.) | (19.8%)          | 460.3 | 242.7 | 369.4 | 234.0  | 190.2 |
| Employees              | (2.8%)           | 777   | 938   | 846   | 747    | 693   |

**ERBA DIAGNOSTICS**
**ASE: ERB**

14100 NW 57th Court  
Miami Lakes, FL 33014  
Phone: 305 324-2300  
Fax: 305 324-2385  
Web: www.erbadiagnostics.com

CEO: Hayden Jeffreys  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Using blood sweat or tears ERBA Diagnostics (formerly IVAX Diagnostics) can tell if something is wrong. The company develops manufactures and distributes in vitro diagnostic products to identify autoimmune and infectious diseases based upon samples of bodily fluids. It operates through three subsidiaries. Delta Biologicals develops and manufactures the MAGO and Aptus instrument systems and distributes products to hospitals and medical laboratories in Italy. Diamedix makes and markets diagnostic test kits in the US. ImmunoVision develops makes and markets autoimmune reagents for use by clinical and research labs and other diagnostic manufacturers. ERBA Diagnostics Mannheim holds 72% of the company.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.6%            | 17.0  | 16.8  | 19.3  | 28.3  | 26.4  |
| Net income (\$ mil.)   | –                | (4.2) | (3.3) | (1.6) | 0.7   | 0.4   |
| Market value (\$ mil.) | 53.6%            | 25.1  | 19.4  | 39.2  | 120.4 | 139.8 |
| Employees              | 6.0%             | 106   | 87    | 99    | 135   | 134   |

**ERESEARCHTECHNOLOGY INC.**

NASDAQ: ERT

1818 Market St. Suite 1000  
Philadelphia PA 19103  
Phone: 215-972-0420  
Fax: 215-972-0414  
Web: www.ert.com

CEO: James Corrigan  
CFO: Waqar Nasim  
HR: -  
FYE: December 31  
Type: Private

eResearchTechnology (ERT) e-cares about your e-clinical e-trial by offering support services software and hardware to help streamline the clinical trials process that drugs and medical devices must pass to earn regulatory approval. Its products automate all aspects of the process from setup and data gathering to analysis and FDA application preparation. ERT also provides site support including ECG equipment rentals and sales. Customers include contract research organizations (CROs) drug-makers and medical device firms. Flagship product EXPERT ensures cardiac safety by collecting processing and interpreting electrocardiogram (ECG) data. ERT was taken private by affiliates of Genstar Capital LLC in 2012.

**ERHC ENERGY INC.**

OTC: ERHE

5444 Westheimer Rd. Ste. 1570  
Houston TX 77056  
Phone: 713-626-4700  
Fax: 713-626-4704  
Web: www.erhc.com/

CEO: Peter C Ntephe  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

Oil out of Africa is the hope of ERHC Energy (formerly Environmental Remediation Holding Corporation) an independent oil and gas company whose sole assets are two West African oil and gas exploration concessions: in the Joint Development Zone between the Sao Tome and Nigeria; and in the Exclusive Economic Zone in Sao Tome. ERHC is teaming up with larger oil and gas companies (such as Noble Energy and Pioneer Natural Resources) to help it develop its holdings. The company is also hoping to acquire interests in high-potential non-producing international prospects in known oil producing areas. Former chairman and CEO Emeka Ofor the owner of Chrome Oil Services and Chrome Energy controls about 40% of ERHC.

**ERICKSON INC**

NBB: EACI Q

5550 S.W. Macadam Avenue, Suite 200  
Portland, OR 97239  
Phone: 503 505-5800  
Fax: -  
Web: www.ericksonaircrane.com

CEO: Doug Kitani  
CFO: Nathan V Landrey  
HR: -  
FYE: December 31  
Type: Public

No light-weight Erickson operates and manufactures S-64 Airplane helicopters able to lift up to 25000 pounds! Its fleet of 90 rotary-wing and fixed wing aircraft includes 20 S-64s which provide aerial services for such jobs as firefighting and utility logging construction and relief work. Some S-64s are equipped with incident response kits: hose nozzle and holding tank for firefighting rescue basket and aero-medical pod. The company also offers maintenance repair and overhaul services. Customers are fire and forestry agencies construction companies utilities and governments. Founded in 1971 by Jack Erickson the company redeveloped the Sikorsky S-64 and has since expanded internationally.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14  | 12/15  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 18.1%         | 152.8 | 180.8 | 318.2 | 346.6  | 297.5  |
| Net income (\$ mil.)   | -             | 15.9  | 15.2  | 9.7   | (10.3) | (86.7) |
| Market value (\$ mil.) | (37.6%)       | -     | 117.1 | 288.9 | 115.9  | 28.5   |
| Employees              | 4.0%          | 700   | 700   | 1,200 | 1,000  | 819    |

**ERIE INDEMNITY CO.**

NMS: ERIE

100 Erie Insurance Place  
Erie, PA 16530  
Phone: 814 870-2000  
Fax: -  
Web: www.erieinsurance.com

CEO: Timothy G. NeCastro  
CFO: Gregory J. (Greg) Gutting  
HR: -  
FYE: December 31  
Type: Public

Erie Indemnity may be near a lake but it prefers pools. Founded in 1925 as an auto insurer it now provides management services that relate to the sales underwriting and issuance of policies of one customer: Erie Insurance Exchange. The Exchange is a reciprocal insurance exchange that pools the underwriting of several property/casualty insurance firms. It offers coverage ranging from homeowners to boat policies through independent representatives with a reach that extends to a dozen states east of the Mississippi River. Erie Indemnity charges a management fee of 25% of all premiums written or assumed by the Exchange.

|                        | Annual Growth | 12/14    | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|----------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (43.7%)       | 17,758.0 | 1,407.3 | 1,549.0 | 1,665.9 | 1,778.3 |
| Net income (\$ mil.)   | 14.4%         | 168.0    | 174.7   | 210.4   | 197.0   | 288.2   |
| Market value (\$ mil.) | 10.1%         | 4,192.8  | 4,417.8 | 5,194.2 | 5,628.0 | 6,157.8 |
| Employees              | 4.0%          | 4,700    | 4,800   | 5,000   | 5,300   | 5,500   |

**EROOM SYSTEM TECHNOLOGIES INC**

NBB: ERMS D

150 Airport Road, Suite 1200  
Lakewood, NJ 08701  
Phone: 732 730-0116  
Fax: 732 810-0380  
Web: www.eroomsystem.com

CEO: -  
CFO: David A Gestetner  
HR: -  
FYE: December 31  
Type: Public

eRoomSystem Technologies is keeping tabs for hotels. The company provides computer-based refreshment centers for the hospitality industry. Its eRoomSystem products track beverage and other refreshment purchases and automatically charge lodgers' accounts. The eRoomSystem generates reports on sales statistics inventory control and restocking requirements. The company's other products include room safes that feature reprogrammable electronic combinations. Through revenue-sharing agreements the company installs its systems and takes a cut of the sales they generate.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%          | 0.8   | 0.7   | 0.6   | 0.8   | 0.9   |
| Net income (\$ mil.)   | -             | (0.1) | (0.3) | (0.3) | 0.1   | 0.1   |
| Market value (\$ mil.) | -             | 0.1   | 0.1   | 0.0   | 0.0   | 0.0   |
| Employees              | 0.0%          | 15    | 17    | 19    | 15    | 15    |

**EROS INTERNATIONAL PLC**

NYS: EROS

550 County Avenue  
Secaucus, NJ 07094  
Phone: 201 558-9001  
Fax: -  
Web: www.erosplc.com

CEO: Jyoti Deshpande  
CFO: Prem Parameswaran  
HR: -  
FYE: March 31  
Type: Public

Entertainment distributor Eros International is there for moviegoers who reside outside of India yet yearn for a taste of Bollywood. The company operates under the goal of creating a global platform for Indian cinema. Its library of content includes more than 2000 Indian films. Eros International also distributes Indian TV DVDs music and digital content. It does so through its network of more than 500 distribution partners across some 50 countries. Eros has offices in India the UK the US Dubai Australia Fiji Isle of Man and Singapore. Founded in 1977 the company was listed on the London Stock Exchange in 2006.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18  | 03/19   |
|------------------------|---------------|-------|-------|-------|--------|---------|
| Sales (\$ mil.)        | (1.3%)        | 284.2 | 274.4 | 253.0 | 261.3  | 270.1   |
| Net income (\$ mil.)   | -             | 40.3  | 3.8   | 3.8   | (22.6) | (423.9) |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -       |
| Employees              | 6.8%          | 304   | 544   | 448   | 423    | 396     |

**ESCALADE, INC.**
**NMS: ESCA**

817 Maxwell Ave.  
Evansville, IN 47711  
Phone: 812 467-1358  
Fax: -  
Web: www.escaladeinc.com

CEO: David L. Fetherman  
CFO: Stephen R. Wawrin  
HR: -  
FYE: December 29  
Type: Public

Escalade isn't in the business of making high-end SUVs but rather helping customers get their game on as the world's largest producer of tables for table tennis under the Ping-Pong STIGA Prince and Head brands. Its other sporting goods include pool tables hockey and soccer tables play systems archery darts and fitness equipment. Products are sold under the Goalrilla Silverback Minnesota Fats USWeight and Woodplay names as well as private labels. Escalade operates through half a dozen manufacturing and distribution facilities across North America.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.2%          | 138.0 | 155.5 | 167.7 | 177.3 | 175.8 |
| Net income (\$ mil.)   | 14.7%         | 11.8  | 11.6  | 11.5  | 14.1  | 20.4  |
| Market value (\$ mil.) | (5.7%)        | 208.9 | 190.3 | 190.6 | 177.6 | 165.2 |
| Employees              | 3.3%          | 466   | 522   | 492   | 501   | 531   |

**ESCALERA RESOURCES CO**
**NBB: ESCS Q**

1675 Broadway, Suite 2200  
Denver, CO 80202  
Phone: 303 794-8445  
Fax: 303 794-8451  
Web: www.escaleraresources.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

It's double or nothing for Double Eagle Petroleum (formerly Double Eagle Petroleum and Mining) which gambles on hitting pay dirt as it explores for and produces oil and gas in the Rocky Mountains of Utah and Wyoming. Double Eagle owns interests in about 900 producing wells; natural gas accounts for more than 95% of the oil and gas independent's production and reserves. The company has proved reserves of more than 413000 barrels of oil and 71.3 billion cu. ft. of natural gas and leases acreage in seven states. Double Eagle sells its oil and gas on the spot market.

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/13  | 12/14 |
|------------------------|---------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (5.4%)        | 55.0  | 64.7  | 38.2   | 35.3   | 44.1  |
| Net income (\$ mil.)   | -             | 5.5   | 11.7  | (10.3) | (13.1) | (7.6) |
| Market value (\$ mil.) | (16.4%)       | 370.2 | 369.8 | 360.2  | 329.7  | 180.8 |
| Employees              | 3.0%          | 24    | 24    | 24     | 22     | 27    |

**ESCALON MEDICAL CORP**
**NBB: ESMC**

435 Devon Park Drive, Building 100  
Wayne, PA 19087  
Phone: 610 688-6830  
Fax: 610 688-3641  
Web: www.escalonmed.com

CEO: Richard J Depiano Jr  
CFO: Mark G Wallace  
HR: -  
FYE: June 30  
Type: Public

Escalon Medical has an eye for ophthalmic instruments. The company develops manufactures markets and distributes diagnostic and surgical devices for use in ophthalmology specifically ultrasound digital photography and image management systems. Its subsidiary companies are branded and operate under the Sonomed Escalon name. Products include the PacScan Plus and Master-Vu ultrasound systems and AXIS image management system. Escalon Medical was founded in 1987. It divested its Escalon Clinical Diagnostics (ECD) business in 2012 to put more focus into growing its ophthalmic business.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.5%)        | 13.1  | 11.6  | 11.2  | 11.4  | 9.6   |
| Net income (\$ mil.)   | -             | (0.5) | (1.2) | (0.7) | 0.6   | (0.3) |
| Market value (\$ mil.) | (45.9%)       | 10.5  | 5.8   | 1.6   | 1.7   | 0.9   |
| Employees              | (9.6%)        | 57    | 50    | 46    | 43    | 38    |

**ESCO CORPORATION**

2141 NW 25th Ave.  
Portland OR 97210-2578  
Phone: 503-228-2141  
Fax: 503-226-8071  
Web: www.escocorp.com

CEO: Calvin W Collins  
CFO: Eric Blackburn  
HR: Carol Hubble  
FYE: December 31  
Type: Private

ESCO is well ensconced as a global manufacturer of metal parts castings and components for industrial machinery. It operates through two segments: engineered products and turbine technologies. Mining customers account for the majority of sales for ESCO's engineered products which include crusher wear-parts and bi-metallic buttons as well as screens blocks tooth systems and other heavy parts that hit the dirt and wear out. Turbine technologies makes cast parts such as blades and vanes used in the aerospace and power generation industries. ESCO was founded in 1913 as Electric Steel Foundry which primarily made trolley car replacement parts. The company filed to go public in 2011.

**ESCO TECHNOLOGIES, INC.**
**NYS: ESE**

9900A Clayton Road  
St. Louis, MO 63124-1186  
Phone: 314 213-7200  
Fax: -  
Web: www.escotechnologies.com

CEO: Victor L. (Vic) Richey  
CFO: Gary E. Muenster  
HR: Deborah Hanlon  
FYE: September 30  
Type: Public

ESCO Technologies is a diversified manufacturer that addresses several markets. The company's meter-reading technology and video surveillance systems are used to monitor industrial applications. The company's filters are used in industrial applications fuel systems medical applications and appliances. Test products include electromagnetic compatibility equipment such as antennas probes turntables and calibration equipment as well as radio-frequency shielding products. ESCO's customers are in the commercial and military aerospace space healthcare wireless consumer electronics electric utility and renewable energy industries Subsidiaries include PTI Doble VACCO and ETS-Lindgren. About 70% of sales are to customers in the US.

|                        | Annual Growth | 09/15 | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.9%         | 537.3 | 571.5   | 685.7   | 771.6   | 813.0   |
| Net income (\$ mil.)   | 17.5%         | 42.5  | 45.9    | 53.7    | 92.1    | 81.0    |
| Market value (\$ mil.) | 22.0%         | 932.7 | 1,206.1 | 1,557.6 | 1,768.0 | 2,067.1 |
| Employees              | 8.7%          | 2,323 | 2,643   | 3,254   | 3,117   | 3,239   |

**ESCREEN INC.**

7500 W. 110th St. Ste. 500  
Overland Park KS 66210  
Phone: 913-327-5915  
Fax: 913-327-8606  
Web: www.escreen.com

CEO: -  
CFO: Mark Brockelman  
HR: -  
FYE: December 31  
Type: Private

eScreen tests for a full range of drugs and e-delivers the results. The company provides drug testing products and services to occupational health facilities throughout the US. eScreen's products are primarily used for pre-employment drug testing. Sample collection takes place at its nationwide network of about 2600 contracted clinics that are equipped with eScreen's products and technology. Samples are collected in an eCup screening device optically scanned on site by the eReader and negative results are electronically reported directly to employers within minutes. Positive results are sent on for further testing before being reported. eScreen was acquired by diagnostics firm Alere in 2012.

**ESL FEDERAL CREDIT UNION**

225 Chestnut St.  
Rochester NY 14604  
Phone: 585-336-1000  
Fax: +44-20-7691-7745  
Web: www.africaneagle.co.uk

CEO: -  
CFO: Walter F Rufnak  
HR: -  
FYE: June 30  
Type: Private - Not-for-Pr

Founded in 1920 by George Eastman (also the founder of Eastman Kodak) ESL Federal Credit Union was known as Eastman Savings and Loan until 1996 when it changed its charter from a thrift to a credit union. The company has about 20 branches in upstate New York that offer deposit accounts credit cards insurance and investment products. It originates consumer loans and mortgages including automobile boat and home improvement loans. The credit union has some 310000 members; membership is available to employees and retirees of Eastman Kodak and its subsidiaries as well as a handful of other employer groups and residents of Rochester New York.

**ESPEY MANUFACTURING & ELECTRONICS CORP.**

ASE: ESP

233 Ballston Avenue  
Saratoga Springs, NY 12866  
Phone: 518 245-4400  
Fax: -  
Web: www.espey.com

CEO: Patrick T Enright Jr  
CFO: David A O'Neil  
HR: -  
FYE: June 30  
Type: Public

Espey is on a power trip. Espey Mfg. & Electronics makes electronic equipment for high-voltage applications including specialized electronic power supplies transformers and electronic system components. Its transformers and electronic systems include high-power radar transmitters antennas and iron-core products such as magnetic amplifiers and audio filters. The company's products are used by industrial and military customers in radar missile guidance and control communications aircraft navigation and nuclear submarine control. Customers include General Electric Lockheed Martin Raytheon and the US government. Exports account for more than 20% of Espey's sales.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.0%          | 26.8  | 27.5  | 22.5  | 32.5  | 36.5  |
| Net income (\$ mil.)   | (7.4%)        | 3.2   | 3.2   | 1.1   | 3.1   | 2.3   |
| Market value (\$ mil.) | (1.2%)        | 62.4  | 62.5  | 53.8  | 64.4  | 59.4  |
| Employees              | 1.6%          | 150   | 145   | 138   | 164   | 160   |

**ESPN INC.**

ESPN Plaza 935 Middle St.  
Bristol CT 06010  
Phone: 860-766-2000  
Fax: +60-3-2273-0608  
Web: www.aet-tankers.com

CEO: Pittsburgh Penguins  
CFO: -  
HR: -  
FYE: September 30  
Type: Joint Venture

ESPN is a superstar of the sports broadcasting world. The company is the leading cable sports broadcaster reaching about 100 million US viewers per month with its stable of channels including ESPN ESPN2 and ESPN Classic. The 24-hour networks carry a variety of live sporting events as well as programs devoted to news and analysis. ESPN also creates original programming for TV and radio and lends content for ESPN.com one of the most popular sports sites on the Internet. Its international operations extend the ESPN brand to another 200 countries. ESPN is 80% owned by Walt Disney (through ABC); media conglomerate Hearst has a 20% stake.

**ESSA BANCORP INC**

NMS: ESSA

200 Palmer Street  
Stroudsburg, PA 18360  
Phone: 570 421-0531  
Fax: -  
Web: www.essabank.com

CEO: Gary S Olson  
CFO: Allan A Muto  
HR: -  
FYE: September 30  
Type: Public

ESSA Bancorp is the holding company for ESSA Bank & Trust. Founded in 1916 the bank offers deposit and lending services to consumers and businesses through more than 25 branches located in eastern Pennsylvania's Lehigh Monroe and Northampton counties. One- to four-family residential mortgages dominate the bank's lending activities representing more than 80% of its loan portfolio. Commercial real estate loans account for 10% while home equity loans and lines of credit make up ESSA's other significant loan segments. The bank also offers financial and investment services through a third-party firm. ESSA Bancorp acquired First Star Bancorp in 2012 adding nine branches in Lehigh County.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 2.9%          | 1,606.5 | 1,772.5 | 1,785.2 | 1,833.8 | 1,799.4 |
| Net income (\$ mil.)   | 6.6%          | 9.8     | 7.7     | 7.3     | 6.5     | 12.6    |
| Market value (\$ mil.) | 6.1%          | 146.7   | 156.6   | 177.7   | 184.1   | 185.9   |
| Employees              | (3.6%)        | 303     | 326     | 323     | 277     | 262     |

**ESSENDANT INC**

NMS: ESND

One Parkway North Boulevard, Suite 100  
Deerfield, IL 60015-2559  
Phone: 847 627-7000  
Fax: 847 627-7001  
Web: www.unitedstationers.com

CEO: -  
CFO: Janet Zelenka  
HR: -  
FYE: December 31  
Type: Public

Essendant strives to make the workplace work. The company is a leading distributor of supplies and equipment for offices and other workplaces. Its more than 190000 products include janitorial and breakroom supplies; digital cameras printers data storage and other technology products; and traditional office supplies as well as paper products automotive products and office furniture. Essendant distributes products from major suppliers such as Hewlett-Packard Rubbermaid and Clorox and offers items under its own brand names which include Boardwalk Innovera Universal and Windsoft. It serves some 29000 customers mostly independent resellers. The company generates most of its sales in the US.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.4%          | 5,080.1 | 5,085.3 | 5,327.2 | 5,363.0 | 5,369.0 |
| Net income (\$ mil.)   | (13.1%)       | 111.8   | 123.2   | 119.2   | (44.3)  | 63.9    |
| Market value (\$ mil.) | (9.4%)        | 1,161.6 | 1,720.1 | 1,580.3 | 1,218.6 | 783.4   |
| Employees              | 2.0%          | 6,100   | 6,100   | 6,500   | 6,400   | 6,600   |

**ESSENTIAL UTILITIES INC**

NYS: WTRG

762 W. Lancaster Avenue  
Bryn Mawr, PA 19010-3489  
Phone: 610 527-8000  
Fax: -  
Web: www.aquaamerica.com

CEO: Christopher H. (Chris) Franklin  
CFO: David P. Smeltzer  
HR: -  
FYE: December 31  
Type: Public

Aqua America provides water or wastewater services to some 3 million customers in Pennsylvania Ohio Texas Illinois North Carolina New Jersey Indiana and Virginia. It is the holding company for several regulated utilities the largest being Aqua Pennsylvania. Additionally the company provides non-utility water supply services for the natural gas drilling industry maintenance contracts to municipal authorities as well as sewer line repair service to households.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.8%          | 779.9   | 814.2   | 819.9   | 809.5   | 838.1   |
| Net income (\$ mil.)   | (4.7%)        | 233.2   | 201.8   | 234.2   | 239.7   | 192.0   |
| Market value (\$ mil.) | 6.4%          | 4,755.0 | 5,307.1 | 5,349.9 | 6,986.5 | 6,089.0 |
| Employees              | (0.7%)        | 1,617   | 1,617   | 1,551   | 1,530   | 1,570   |

**ESSEX PROPERTY TRUST INC**
**NYS: ESS**

1100 Park Place Suite 200  
San Mateo, CA 94403  
Phone: 650 655-7800  
Fax: -  
Web: www.essex.com

CEO: Michael J. (Mike) Schall  
CFO: Angela Kleiman  
HR: -  
FYE: December 31  
Type: Public

Essex Property Trust acquires develops redevelops and manages apartment communities focusing on the metropolitan areas of Los Angeles San Diego San Francisco and Seattle. The self-managed and self-administered real estate investment trust (REIT) owns more than 240 apartment communities — mostly in Southern California — and eight community properties under development. Essex also owns a handful of office buildings in its home state and has partial stakes in several apartment communities through joint ventures. The REIT adds to its portfolio through acquisitions and through the development and renovation of properties. Essex significantly expanded its property base after its 2014 acquisition of BRE Properties in a \$4.3 billion deal.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 9.6%             | 969.3    | 1,194.4  | 1,294.0  | 1,363.9  | 1,400.1  |
| Net income (\$ mil.)   | 33.7%            | 122.2    | 232.1    | 415.0    | 433.1    | 390.2    |
| Market value (\$ mil.) | 4.4%             | 13,612.9 | 15,774.8 | 15,319.5 | 15,903.9 | 16,157.0 |
| Employees              | 1.4%             | 1,725    | 1,806    | 1,799    | 1,835    | 1,826    |

**ESSEX RENTAL CORP**
**NBB: ESSX**

1110 Lake Cook Road, Suite 220  
Buffalo Grove, IL 60089  
Phone: 847 215-6500  
Fax: -  
Web: www.essexrentalcorp.com

CEO: Nicholas J Matthews  
CFO: Kory M Glen  
HR: -  
FYE: December 31  
Type: Public

Unless you employ construction workers who moonlight as super heroes you may need to rent one of Essex Rental's cranes to hoist those steel beams and concrete pipes. Specializing in lattice-boom crawler cranes (large heavy-duty cranes with dynamic lifting capabilities) Essex Rental rents a fleet of some 350 Manitowoc and Liebherr brand cranes and attachments to North American construction and industrial companies and municipalities. Its cranes are typically used in the construction of power plants petrochemical plants water treatment and purification facilities as well as in commercial and infrastructure construction. Essex also sells used equipment and offers crane transportation and repair services.

|                        | Annual<br>Growth | 12/10 | 12/11  | 12/12  | 12/13 | 12/14  |
|------------------------|------------------|-------|--------|--------|-------|--------|
| Sales (\$ mil.)        | 25.6%            | 41.5  | 89.6   | 98.3   | 95.5  | 103.4  |
| Net income (\$ mil.)   | -                | (9.6) | (17.1) | (12.7) | (9.6) | (11.2) |
| Market value (\$ mil.) | (30.0%)          | 136.5 | 73.2   | 84.9   | 81.2  | 32.8   |
| Employees              | (1.5%)           | 276   | 273    | 250    | 236   | 260    |

**ESTEE LAUDER INTERNATIONAL INC.**

767 5th Ave.  
New York NY 10153-0023  
Phone: 212-572-4200  
Fax: 212-572-3941  
Web: www.esteelauder.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

While its parent company is well-established in the US Estee Lauder International enjoys the same prestige worldwide. The company is a subsidiary of Estee Lauder Companies and is the arm of the company that extends outside the US and Canada. The company sells cosmetics fragrances and skin care products under the Flirt! Tom Ford Beauty Bobbi Brown Clinique Prescriptives and Donna Karan Cosmetics names among others. Founded in 1946 the Estee Lauder company is known for its upscale beauty items and dedication to research and product testing. The company develops and markets men's fragrances (such as Sean John Fragrances and Aramis) as well as men's Lab Series Skin Care for Men.

**ESTERLINE TECHNOLOGIES CORP**
**NYS: ESL**

500 108th Avenue North East  
Bellevue, WA 98004  
Phone: 425 453-9400  
Fax: -  
Web: www.esterline.com

CEO: Curtis C Reusser  
CFO: Stephen M Nolan  
HR: -  
FYE: September 28  
Type: Public

You couldn't build an entire jet just from Esterline Technologies products but it would hard to fly one without them. The aerospace company's offerings extend from the cockpit to electrical subsystems to materials inside and outside aircraft. It makes avionics that control and communicate sensors and power switching devices that monitor conditions and materials necessary for commercial and military aircraft. Esterline sells mostly to the US government particularly the Department of Defense and aircraft manufacturers. About a fifth of sales come from high-end non-aerospace products. There can be as much as \$1 million worth of Esterline products in jet fighters and airliners.

|                        | Annual<br>Growth | 10/14   | 10/15*  | 09/16   | 09/17   | 09/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.2%)           | 2,051.2 | 1,774.4 | 1,992.6 | 2,002.2 | 2,034.8 |
| Net income (\$ mil.)   | (9.3%)           | 102.4   | 59.6    | 101.7   | 117.4   | 69.5    |
| Market value (\$ mil.) | (6.1%)           | 3,449.3 | 2,109.4 | 2,239.6 | 2,655.2 | 2,678.8 |
| Employees              | (0.5%)           | 12,874  | 13,290  | 13,572  | 13,255  | 12,609  |

\*Fiscal year change

**ESTES EXPRESS LINES, INC.**

3901 W BROAD ST  
RICHMOND, VA 232303962  
Phone: 804-353-1900  
Fax: -  
Web: www.estes-express.com

CEO: Rob W. Estes  
CFO: -  
HR: Greg Richardson  
FYE: December 31  
Type: Private

Founded during the Depression with a Chevy truck Estes Express Lines has grown into a multiregional less-than-truckload (LTL) freight hauler. Its fleet of some 7100 tractors and 25700 trailers operates via a network of some 210 terminals dotting the US. Service in Canada is provided by TST Overland Express an ExpressLINK partner and in Mexico through affiliate Almex. Estes Express works with designated carriers to offer door-to-door delivery in the Caribbean and in Mexico. Subsidiary Estes Forwarding Worldwide services ocean/air freight forwarding. The company is owned and run by the family of founder W.W. Estes.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.1%            | -     | 2,367.2 | 2,403.6 | 2,731.5 | 3,159.8 |
| Net income (\$ mil.)   | 23.1%            | -     | 135.3   | 128.3   | 231.2   | 252.1   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 14,000  |

**ETHAN ALLEN INTERIORS, INC.**
**NYS: ETH**

25 Lake Avenue Ext.  
Danbury, CT 06811-5286  
Phone: 203 743-8000  
Fax: -  
Web: www.ethanallen.com

CEO: M. Farooq Kathwari  
CFO: Corey Whitely  
HR: -  
FYE: June 30  
Type: Public

Furniture maker Ethan Allen Interiors (the holding company for Ethan Allen Inc.) has some revolutionary ideas for your home's living room and other areas. Named after the American patriot the vertically integrated firm boasts about half a dozen US furniture factories including a couple of saw mills. The company's products include casegoods (wood furniture such as beds dressers and tables) upholstery items (sofas recliners) and accessories (wall decor lighting). They're sold through nearly 300 Ethan Allen stores located primarily in the US. About half of its stores are operated by independent dealers who are required to deal exclusively in Ethan Allen products and follow company guidelines.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.3%)           | 754.6 | 794.2 | 763.4 | 766.8 | 746.7 |
| Net income (\$ mil.)   | (8.8%)           | 37.1  | 56.6  | 36.2  | 36.4  | 25.7  |
| Market value (\$ mil.) | (5.4%)           | 700.3 | 878.4 | 858.8 | 651.4 | 559.9 |
| Employees              | (0.5%)           | 5,000 | 5,200 | 5,200 | 5,200 | 4,900 |

**ETNA DISTRIBUTORS, LLC**

4901 CLAY AVE SW  
GRAND RAPIDS, MI 495483074  
Phone: 616-245-4373  
Fax: -  
Web: www.etnasupply.com

CEO: Russ Visner  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Etna Supply distributes equipment and supplies for residential and commercial plumbing hydronic heating waterworks and sewage facilities and fire protection. It operates through about 15 locations in Michigan Indiana and Ohio. The company also offers related services such as custom pipe flaring and threading welding valve and hydrant maintenance and meter reading. Customers include architects engineers contractors and homeowners. Etna Supply was founded in 1965.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.4%             | -     | -     | 130.2 | 132.8 | 141.8 |
| Net income (\$ mil.)   | (51.8%)          | -     | -     | 2.9   | 0.8   | 0.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 285   |

**ETS-LINDGREN LP**

1301 Arrow Point Dr.  
Cedar Park TX 78613  
Phone: 512-531-6400  
Fax: 512-531-6500  
Web: www.ets-lindgren.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Subsidiary

ETS-Lindgren (ETS) makes working with energy emissions A-OK. The company offers products that detect measure and manage electromagnetic magnetic and acoustic energy. Its products are used in the acoustics automotive electronics health and safety medical military and wireless communications markets. ETS also provides supporting services such as consultation custom designs and site surveying. Customers include Apple Cisco GE Healthcare GM IBM Siemens Healthcare Sony Electronics Sun Microsystems and Xerox. Founded in 1951 by Erik Lindgren the company became a subsidiary of ESCO Technologies in 2000. ETS-Lindgren has offices in China Finland France Japan Singapore Taiwan the UK and the US.

**EUGENE WATER & ELECTRIC BOARD**

500 E 4TH AVE  
EUGENE, OR 974012465  
Phone: 541-685-7000  
Fax: -  
Web: www.eweb.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Power (and water) to the people is the the belief and practice of Eugene Water & Electric Board (EWEB) the source of power and water for residents and businesses in Eugene Oregon. The utility is one of Oregon's largest municipal utilities. It has more than 89000 electric customers and about 52000 water customers. EWEB generates 110 MW of capacity at its hydroelectric and fossil-fueled power plants; it gets the rest of its power supply from other generators including the Bonneville Power Administration. The utility gets its water supply from the McKenzie River.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%             | -     | 276.5 | 284.2 | 294.2 | 288.4 |
| Net income (\$ mil.)   | -                | -     | 39.7  | 29.7  | 31.6  | (0.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 460   |

**EUREKA FINANCIAL CORP (MD)**

NBB: EKFC

3455 Forbes Avenue  
Pittsburgh, PA 15213  
Phone: 412 681-8400  
Fax: 412 681-6625  
Web: www.eurekabancorp.com

CEO: Edward Seserko  
CFO: Gary B Pepper  
HR: -  
FYE: September 30  
Type: Public

Eureka will help you eke the most out of your income. Eureka Financial is the holding company of the single-branch Eureka Bank a thrift serving Pittsburgh's Oakland neighborhood near the University of Pittsburgh. Originally chartered in 1886 the bank offers standard personal and business deposit products including checking and savings accounts CDs and IRAs. Eureka Bank is focused on real estate lending: Real estate loans — mostly single-family mortgages — account for three-quarters of its total loan portfolio. It also offers commercial and consumer loans. Eureka Bancorp MHC owns a majority of Eureka Financial.

|                        | Annual<br>Growth | 09/10 | 09/11 | 09/12 | 09/13 | 09/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%             | 6.0   | 6.8   | 7.0   | 6.9   | 6.9   |
| Net income (\$ mil.)   | 20.8%            | 0.7   | 1.3   | 1.5   | 1.4   | 1.5   |
| Market value (\$ mil.) | 15.2%            | -     | 14.7  | 19.1  | 21.0  | 22.5  |
| Employees              | (3.0%)           | -     | 23    | 22    | 21    | 21    |

**EUROFINS LANCASTER LABORATORIES, INC**

2425 NEW HOLLAND PIKE  
LANCASTER, PA 176015946  
Phone: 717-656-2300  
Fax: -  
Web: www.eurofinsus.com

CEO: Timothy S Oostdyk  
CFO: -  
HR: Cindy Weiser  
FYE: December 31  
Type: Private

Don't buy those Bunsen burners. Let Lancaster Laboratories handle it. One of the largest contract laboratories in the country it provides chemical and microbiological analytical research and testing services in the pharmaceutical and environmental sciences to commercial customers in several industries. Customers can access their analytical data around the clock on the Web through the company's LabAccess service. It also offers staffing services to clients involved in long-term projects through its Professional Scientific Staffing division. Founded in 1961 Lancaster Laboratories serves many global FORTUNE 500 companies. Thermo Fisher Scientific sold the company to Eurofins Scientific in 2011.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.7%)           | -     | -     | 146.9 | 153.7 | 125.1 |
| Net income (\$ mil.)   | 4.8%             | -     | -     | 11.4  | 16.1  | 12.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,500 |

**EUROMARKET DESIGNS INC.**

1250 Techny Rd.  
Northbrook IL 60062  
Phone: 847-272-2888  
Fax: 847-272-5366  
Web: www.crateandbarrel.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Private

Think you've never bought anything from Euromarket Designs? Think again. The retailer which does business under the Crate & Barrel name pioneered the fashionable-yet-homey look for contemporary interiors offering furniture housewares and linens in au courant colors and styles. It operates some 160 Crate & Barrel locations (including a dozen outlet stores) in 30 states and also peddles products through its catalogs and website. Euromarket Designs' other retailing ventures include CB2 (modern home furnishings) and The Land of Nod (furniture and toys for kids). Founded by Carole and Gordon Segal in 1962 the company is majority-owned by Germany-based Otto one of the world's leading mail-order merchants.

**EURONET WORLDWIDE INC.**
**NMS: EEFT**

3500 College Boulevard  
Leawood, KS 66211  
Phone: 913 327-4200  
Fax: 913 327-1921  
Web: www.euronetservices.com

CEO: Michael J. (Mike) Brown  
CFO: Rick L. Weller  
HR: Karyn Clewes Zaborny  
FYE: December 31  
Type: Public

Euronet Worldwide might soon have the whole world in its net — thanks to the growing electronic payments industry. The company offers money transfer and processing services and manages ATM networks and point-of-sale (POS) terminals for itself and others. It operates three primary businesses: epay (which sells prepaid mobile airtime and related products and services) EFT (electronic financial transaction processing software and ATM/POS management services); and consumer-to-consumer money transfer. Traditionally Euronet is highly acquisitive and has snatched up money transfer processing and similar companies around the world. Founded in 1994 Euronet operates in 160 countries and its top markets are the US Germany and the UK.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.1%            | 1,664.2 | 1,772.3 | 1,958.6 | 2,252.4 | 2,536.6 |
| Net income (\$ mil.)   | 23.0%            | 101.6   | 98.8    | 174.4   | 156.8   | 232.9   |
| Market value (\$ mil.) | 16.9%            | 2,844.9 | 3,753.3 | 3,753.3 | 4,366.9 | 5,305.3 |
| Employees              | 11.5%            | 4,600   | 5,600   | 6,200   | 6,600   | 7,100   |

**EVANGELICAL COMMUNITY HOSPITAL**

1 HOSPITAL DR  
LEWISBURG, PA 178379350  
Phone: 570-522-2000  
Fax: —  
Web: www.evanhospital.com

CEO: —  
CFO: Christine Martin  
HR: Rachel Smith  
FYE: June 30  
Type: Private

Evangelical Community Hospital brings the good news of community health to residents in central Pennsylvania. The hospital provides a wide range of medical services to communities in the Susquehanna Valley. Among its specialized services are home health care and hospice maternity oncology rehabilitation and pediatrics. The hospital delivers more than 1000 babies annually and treats more than 30000 patients in its emergency department each year. Its outreach network includes family practice offices and other medical services. Despite its name the hospital has no affiliation with any religious organization.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.7%            | —     | 163.5 | 173.8 | 227.8 | 240.1 |
| Net income (\$ mil.)   | (20.5%)          | —     | 26.9  | 32.9  | 17.1  | 13.5  |
| Market value (\$ mil.) | —                | —     | —     | —     | —     | —     |
| Employees              | —                | —     | —     | —     | —     | 1,360 |

**EVANS & SUTHERLAND COMPUTER CORP.**
**NBB: ESXC**

770 Komas Drive  
Salt Lake City, UT 84108  
Phone: 801 588-1000  
Fax: —

CEO: Jonathan A Shaw  
CFO: Paul L Dailey  
HR: —  
FYE: December 31  
Type: Public

Evans & Sutherland Computer (E&S) makes products that can impartially be described as stellar. The company provides hardware and software used in digital planetariums and other theaters. Its products include laser projectors domed projection screens and complete planetarium packages. The company also produces planetarium content. E&S sells its visual systems to theaters and schools; its domes are additionally marketed to casinos theme parks and military contractors. The company counts Disney Griffith Observatory IMAX Texas A&M University and Universal Studios among its customers. E&S gets more than half of its sales in the US.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.9%             | 26.5  | 35.3  | 32.9  | 30.5  | 37.2  |
| Net income (\$ mil.)   | —                | (1.3) | (1.3) | 1.7   | 1.5   | 3.7   |
| Market value (\$ mil.) | 16.9%            | 4.5   | 10.2  | 14.8  | 11.2  | 8.4   |
| Employees              | (0.8%)           | 99    | 96    | 91    | 96    | 96    |

**EVANS BANCORP, INC.**
**ASE: EVBN**

One Grimsby Drive  
Hamburg, NY 14075  
Phone: 716 926-2000  
Fax: —  
Web: www.evansbancorp.com

CEO: David J Nasca  
CFO: John B Connerton  
HR: —  
FYE: December 31  
Type: Public

Evans National Bank wants to take care of Buffalo's bills. The subsidiary of Evans Bancorp operates about a dozen branches in western New York (including Buffalo). The bank primarily uses funds gathered from deposits to originate commercial and residential real estate loans (more than 70% of its loan portfolio) and to invest in securities. Subsidiaries include ENB Insurance Agency which sells property/casualty insurance; ENB Associates offering mutual funds and annuities to bank customers; and Evans National Leasing which provides financing for business equipment throughout the US. In 2009 Evans Bancorp acquired the assets and single branch of the failed Waterford Village Bank in Clarence New York.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Assets (\$ mil.)       | 13.2%            | 846.8 | 939.1 | 1,100.7 | 1,295.6 | 1,388.2 |
| Net income (\$ mil.)   | 18.9%            | 8.2   | 7.8   | 8.3     | 10.5    | 16.4    |
| Market value (\$ mil.) | 7.5%             | 118.0 | 124.8 | 153.1   | 203.3   | 157.8   |
| Employees              | (1.4%)           | 251   | 258   | 254     | 271     | 237     |

**EVENT NETWORK, INC.**

9606 AERO DR STE 1000  
SAN DIEGO, CA 921231869  
Phone: 858-222-6100  
Fax: —  
Web: www.eventnetwork.com

CEO: —  
CFO: Larry Eyler  
HR: Meredith Demartino  
FYE: September 27  
Type: Private

Event Network would like you to exit through the gift shop. The company (doing business as e|n) manages the retail gift shops on behalf of museums zoos aquariums gardens and other public cultural attractions. It designs and supplies stores with distinctive merchandise such as apparel toys and games coffee mugs key chains jewelry books and art. e|n's partner network includes more than 70 cultural attractions including the American Museum of Natural History in New York City the Gettysburg National Battlefield Museum the Philadelphia Zoo and the Shedd Aquarium in Chicago. It also operates the e-commerce websites of more than 55 attractions. e|n was founded in 1998 by Larry Gilbert and Helen Sherman.

|                        | Annual<br>Growth | 09/05 | 09/06 | 09/07 | 09/08 | 09/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.5%            | —     | —     | 73.5  | 92.5  | 106.7 |
| Net income (\$ mil.)   | 83.5%            | —     | —     | 1.7   | 2.8   | 5.6   |
| Market value (\$ mil.) | —                | —     | —     | —     | —     | —     |
| Employees              | —                | —     | —     | —     | —     | 900   |

**EVERBANK FINANCIAL CORP**
**NYS: EVER**

501 Riverside Ave.  
Jacksonville, FL 32202  
Phone: 904 281-6000  
Fax: —  
Web: www.everbank.com

CEO: —  
CFO: Virginia M Wilson  
HR: —  
FYE: December 31  
Type: Public

EverBank Financial and its subsidiaries provide a range of financial services including banking investment services lending commercial financing and mortgage servicing. Its EverBank subsidiary offers community banking from more than a dozen branches in Florida. The bank's wholesale lending division provides loan products to mortgage brokers nationwide while its Everhome Mortgage subsidiary services a nearly \$60 billion home loan portfolio. EverBank Direct provides online banking and brokerage. EverBank Financial also has units devoted to wealth management and commercial finance. TIAA is buying EverBank for some \$2.5 billion.

|                        | Annual<br>Growth | 12/11    | 12/12    | 12/13    | 12/14    | 12/15    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 19.5%            | 13,041.7 | 18,242.9 | 17,641.0 | 21,617.8 | 26,601.0 |
| Net income (\$ mil.)   | 25.4%            | 52.7     | 74.0     | 136.7    | 148.1    | 130.5    |
| Market value (\$ mil.) | 2.3%             | —        | 1,864.1  | 2,292.9  | 2,382.9  | 1,997.8  |
| Employees              | 5.7%             | 2,400    | 3,700    | 4,000    | 3,100    | 3,000    |



**EVERCORE INC**

NYS: EVR

55 East 52nd Street  
New York, NY 10055  
Phone: 212 857-3100  
Fax: 212 857-3101  
Web: www.evercore.com

CEO: Ralph L. Schlosstein  
CFO: Robert B. Walsh  
HR: Alex Cleary  
FYE: December 31  
Type: Public

Evercore Partners makes Investment Banking advisory its core business. It provides advisory services on mergers and acquisitions restructurings divestitures and financing to corporate clients. Boasting some \$14 billion in assets under management the firm's investment management business principally manages and invests capital for clients including institutional investors such as corporate and public pension funds endowments insurance companies and high net-worth individuals. Evercore also makes private equity investments. Beyond the US the company operates globally through subsidiaries such as Evercore Europe in London. Evercore also has offices in Brazil Hong Kong and Singapore.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 22.5%         | 915.9   | 1,223.3 | 1,440.1 | 1,704.3 | 2,064.7 |
| Net income (\$ mil.)   | 44.4%         | 86.9    | 42.9    | 107.5   | 125.5   | 377.2   |
| Market value (\$ mil.) | 8.1%          | 2,081.6 | 2,149.2 | 2,730.7 | 3,577.4 | 2,844.4 |
| Employees              | 6.9%          | 1,300   | 1,400   | 1,475   | 1,600   | 1,700   |

**EVERGREEN FS INC**

402 N HERSHEY RD  
BLOOMINGTON, IL 61704-3546  
Phone: 309-663-2392  
Fax: -  
Web: www.home.evergreen-fs.com

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

Evergreen FS is an agricultural cooperative serving the needs of northern Illinois farmers. The co-op provides a full range of farm supplies and services including agronomy feed seed fertilizer fuel financing and marketing advice and products. It also operates six grain elevators. The co-op's 13000 member/owners operate farmland in the counties of McLean Woodford and Livingston. Evergreen FS is a member of the GROWMARK system.

|                        | Annual Growth | 08/06 | 08/07 | 08/09 | 08/10 | 08/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.7%         | -     | 204.9 | 0.0   | 246.7 | 307.9 |
| Net income (\$ mil.)   | 28.4%         | -     | 3.8   | 0.0   | 7.8   | 10.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 240   |

**EVERGREEN STATE COLLEGE**

2700 EVERGREEN PKWY NW  
OLYMPIA, WA 985050005  
Phone: 360-867-6000  
Fax: -  
Web: www.evergreen.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Puget Sounders can earn their sheepskins at The Evergreen State College. The public liberal arts and sciences college the largest of its type in Washington state offers a variety of undergraduate degrees as well as graduate-level programs in environmental studies public administration and education. Evergreen is known for its unusual approach to learning; students enroll in comprehensive programs rather than a series of separate classes and courses are taught by teams of two to four professors. Students then receive "narrative" evaluations rather than traditional letter grades. Tuition per year is \$5133 (residents) and \$16440 (non-residents).

|                        | Annual Growth | 06/04 | 06/05 | 06/06 | 06/07 | 06/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | 0.0   | 56.5  | 56.7  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 6.6   | 20.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 580   |

**EVERI HOLDINGS INC**

NYS: EVRI

7250 S. Tenaya Way, Suite 100  
Las Vegas, NV 89113  
Phone: 800 833-7110  
Fax: -  
Web: www.gcainc.com

CEO: Michael D Rumbolz  
CFO: Randy L Taylor  
HR: -  
FYE: December 31  
Type: Public

If you're losing your shirt at the casino tables Global Cash Access can get you more money on the spot. The company provides such services as ATM cash withdrawals credit- and debit-card advances and check guarantee to the gaming industry in the US Canada Europe Central America the Caribbean and Asia. The company provides services to some 1000 casinos such as Foxwoods Resort Casino. Global Cash Access also has developed cashless gaming systems including special ticket vouchers and systems that allow players to access funds without leaving their gaming machines. Other services include casino marketing and patron credit information through its QuikReports and CentralCredit database.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17  | 12/18 |
|------------------------|---------------|-------|---------|---------|--------|-------|
| Sales (\$ mil.)        | (5.7%)        | 593.1 | 827.0   | 859.5   | 974.9  | 469.5 |
| Net income (\$ mil.)   | 0.4%          | 12.1  | (105.0) | (249.5) | (51.9) | 12.4  |
| Market value (\$ mil.) | (7.9%)        | 501.9 | 308.2   | 152.3   | 529.3  | 361.5 |
| Employees              | 8.6%          | 900   | 900     | 900     | 1,100  | 1,250 |

**EVERSOURCE ENERGY**

NYS: ES

300 Cadwell Drive  
Springfield, MA 01104  
Phone: 800 286-5000  
Fax: -  
Web: www.eversource.com

CEO: James J. (Jim) Judge  
CFO: Philip J. (Phil) Lembo  
HR: Christine M. (Chris) Carmody  
FYE: December 31  
Type: Public

The largest energy delivery company in New England Eversource Energy serves roughly four million electric and gas customers via its six distinct utility companies in Connecticut Massachusetts and New Hampshire. Eversource delivers its energy through about 630000 overhead and underground lines and covers over 3300 square miles of natural gas distribution. Its electricity-focused utility companies include Public Service Company of New Hampshire (PSNH) The Connecticut Light and Power Company and NSTAR Electric Company. Eversource's gas utilities are NSTAR Gas and Yankee Gas which supply natural gas to about 295000 customers in central and eastern Massachusetts and about 235000 customers in Connecticut respectively. The company also operates a water utilities subsidiary Eversource Aquarion Holdings.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 2.2%          | 7,741.9  | 7,954.8  | 7,639.1  | 7,752.0  | 8,448.2  |
| Net income (\$ mil.)   | 6.0%          | 819.5    | 878.5    | 942.3    | 988.0    | 1,033.0  |
| Market value (\$ mil.) | 5.0%          | 16,959.7 | 16,183.4 | 17,501.6 | 20,020.8 | 20,610.3 |
| Employees              | (0.8%)        | 8,248    | 7,943    | 7,762    | 8,084    | 7,998    |

**EVERSOURCE ENERGY SERVICE COMPANY**

56 PROSPECT ST  
HARTFORD, CT 061032818  
Phone: 800-286-5000  
Fax: -  
Web: www.eversource.com

CEO: James Judge  
CFO: Philip Lembo  
HR: -  
FYE: December 31  
Type: Private

Northeast Utilities Service Company (NUSCO) provides support and reports for its cohorts. The company was created in 1966 to centralize corporate activities for Northeast Utilities (renamed Eversource Energy). NUSCO acts as an agent and offers centralized administrative services not only for its parent company Northeast Utilities but all of its subsidiaries (Connecticut Light and Power Public Service Company of New Hampshire Western Massachusetts Electric and Yankee Gas Services Company) as well. NUSCO duties include accounting financial legal operational information technology engineering planning and purchasing services.

|                        | Annual Growth | 12/04 | 12/05 | 12/07   | 12/08   | 12/16 |
|------------------------|---------------|-------|-------|---------|---------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 5,822.2 | 5,800.1 | 831.2 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 246.5   | 260.8   | 11.6  |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -     |
| Employees              | -             | -     | -     | -       | -       | 4,550 |

**EVI INDUSTRIES INC**
**ASE: EVI**

4500 Biscayne Blvd., Suite 340  
Miami, FL 33137  
Phone: 305 402-9300  
Fax: -  
Web: www.evi-ind.com

CEO: Henry M Nahmad  
CFO: Robert H Lazar  
HR: -  
FYE: June 30  
Type: Public

EnviroStar (formerly DRYCLEAN USA) is anything but hard pressed. The firm franchises and licenses more than 400 retail dry cleaners in three US states the Caribbean and Latin America through its DRYCLEAN USA unit. However most of its sales are generated by subsidiary Steiner-Atlantic which sells coin-operated laundry machines steam boilers and other laundry equipment; most are sold under the Aero-Tech Green-Jet and Multi-Jet names to some 750 customers and include independent dry cleaners hotels cruise lines and hospitals. The company was founded in 1963 under the name Metro-Tel Corp. It changed its name to DRYCLEAN USA in 1999.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 65.1%            | 30.8  | 36.0  | 94.0  | 150.0 | 228.3 |
| Net income (\$ mil.)   | 22.3%            | 1.7   | 1.7   | 3.2   | 4.0   | 3.7   |
| Market value (\$ mil.) | 71.1%            | 52.5  | 45.0  | 317.9 | 473.6 | 449.8 |
| Employees              | 101.2%           | 29    | 31    | 138   | 264   | 475   |

**EVOLUTION PETROLEUM CORP**
**ASE: EPM**

1155 Dairy Ashford Road, Suite 425  
Houston, TX 77079  
Phone: 713 935-0122  
Fax: 713 935-0199  
Web: www.evolutionpetroleum.com

CEO: Randall D. Keys  
CFO: David Joe  
HR: -  
FYE: June 30  
Type: Public

Just as petroleum and natural gas evolves from old living forms Evolution Petroleum has evolved by producing these ancient hydrocarbons. The company operates oil and gas producing fields in Louisiana Oklahoma and Texas. Its strategy is to acquire already-established properties and redevelop them making the fields more profitable. One method it uses is gas flooding which uses carbon dioxide to free up trapped oil deposits. Assets include a CO2-project in Louisiana's Delhi Field and patented artificial lift technology to extend the life and ultimate recoveries of wells with oil or associated water production. It reported 10.8 million barrels of oil equivalent proved reserves in fiscal 2016.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.6%            | 27.8  | 26.3  | 34.5  | 41.3  | 43.2  |
| Net income (\$ mil.)   | 32.5%            | 5.0   | 24.7  | 8.0   | 19.6  | 15.4  |
| Market value (\$ mil.) | 2.1%             | 218.7 | 181.5 | 268.8 | 326.9 | 237.3 |
| Employees              | (20.5%)          | 10    | 6     | 5     | 4     | 4     |

**EVOLVING SYSTEMS, INC.**
**NAS: EVOL**

9800 Pyramid Court, Suite 400  
Englewood, CO 80112  
Phone: 303 802-1000  
Fax: 303 802-1420  
Web: www.evolving.com

CEO: Matthew Stecker  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Evolving Systems offers software for the ever-evolving telecommunications industry. The company provides applications used by telecom companies to automate and manage parts of their network operations including tools applications that allow users to route calls and messages to various devices. The company also provides local number portability software that allows telephone customers to keep the same phone number when changing to a new carrier. Evolving Systems has expanded its international operations in Africa Asia and Central America and added products for managing SIM cards. The company agreed to sell its number management and monitoring assets to NeuStar in 2011 for \$39 million.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 0.8%             | 29.7  | 25.6  | 24.8  | 28.8  | 30.6   |
| Net income (\$ mil.)   | -                | 5.6   | 3.3   | 3.4   | 2.5   | (14.8) |
| Market value (\$ mil.) | (40.3%)          | 113.6 | 66.7  | 49.7  | 57.0  | 14.4   |
| Employees              | 9.6%             | 194   | 242   | 197   | 314   | 280    |

**EVONIK CORPORATION**

299 Jefferson Rd.  
Parsippany NJ 07054  
Phone: 973-541-8000  
Fax: 973-541-8013  
Web: north-america.evonik.com

CEO: -  
CFO: Burkhard Zoller  
HR: -  
FYE: December 31  
Type: Subsidiary

Evonik Corporation (formerly Evonik Degussa Corp.) is the North American arm of German chemical giant Evonik Degussa GmbH. Like its parent it operates through six divisions the biggest of which are Industrial Chemicals (chlorides and peroxides) and Inorganic Materials (silicon products and carbon black). The other units are Consumer Specialties Health and Nutrition Coatings and Additives and Performance Polymers. Products range from amino acids and building protection coatings to another of its specialties specialty acrylic products including its best known brand Plexiglas. In addition to the automotive industry Evonik serves makers of coatings pharmaceuticals and plastics.

**EWING IRRIGATION PRODUCTS, INC.**

3441 E HARBOR DR  
PHOENIX, AZ 850340908  
Phone: 602-437-9530  
Fax: -  
Web: www.ewingirrigation.com

CEO: Douglas W. York  
CFO: -  
HR: -  
FYE: June 25  
Type: Private

You can thank Ewing Irrigation Products for that lush verdant golf course you occasionally call home. The company wholesales more than 13000 types of irrigation products for water management/conservation and erosion control for commercial and residential yards golf courses landscaping hardscape and turf maintenance. Ewing serves customers in the aquaculture food processing industrial process piping plumbing pool/spa construction and water treatment sectors. The family owned company also supplies water features landscape lighting and pumps.

|                        | Annual<br>Growth | 06/06 | 06/07 | 06/08 | 06/09 | 06/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.8%)           | -     | -     | 306.7 | 278.9 | 260.8 |
| Net income (\$ mil.)   | -                | -     | -     | 11.2  | 11.2  | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 850   |

**EXA CORP**
**NMS: EXA**

55 Network Drive  
Burlington, MA 01803  
Phone: 781 564-0200  
Fax: -  
Web: www.exa.com

CEO: Stephen A Remondi  
CFO: Richard F Gilbody  
HR: -  
FYE: January 31  
Type: Public

Exa Corporation strives to be irresistible to its customers. A developer of engineering software for vehicle manufacturers Exa makes digital simulation software used by engineers to enhance the performance of automobiles trucks trains and off-road equipment. Its core product PowerFLOW can simulate structural and heating/cooling system fluid flow problems in vehicles namely aerodynamics thermal management and aeroacoustics. (Aeroacoustics is the generation and transfer of sound by fluid flow.) The company sells PowerFLOW and related products in Japan the US and Europe through its direct sales force; it also sells in China and India through distributors. Exa went public in a 2012 IPO.

|                        | Annual<br>Growth | 01/12 | 01/13 | 01/14 | 01/15  | 01/16 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 9.3%             | 45.9  | 48.9  | 54.5  | 61.4   | 65.4  |
| Net income (\$ mil.)   | -                | 14.5  | 0.8   | (0.7) | (19.2) | (4.8) |
| Market value (\$ mil.) | 2.5%             | -     | 146.5 | 206.0 | 148.5  | 157.6 |
| Employees              | 12.2%            | 203   | 239   | 257   | 296    | 322   |

**EXACT SCIENCES CORP.**

NAS: EXAS

441 Charmany Drive  
Madison, WI 53719  
Phone: 608 535-8815  
Fax: -  
Web: www.exactsciences.com

CEO: Kevin T. Conroy  
CFO: Jeff Elliott  
HR: -  
FYE: December 31  
Type: Public

Guesstimates aren't good enough when diagnosing a deadly cancer so Exact Sciences aims for accuracy. The firm develops non-invasive tests for the early detection of colorectal cancer and precancerous lesions. Its Cologuard test isolates DNA in stool samples then identifies genetic mutations associated with cancer. Colorectal cancer is a common (and one of the deadliest) cancers and Exact believes its method is superior to existing diagnostic methods because it may be able to discern colorectal cancer in its early stages when it is most treatable. The company received FDA approval for Cologuard in mid-2014.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 298.7%        | 1.8     | 39.4    | 99.4    | 266.0   | 454.5   |
| Net income (\$ mil.)   | -             | (100.0) | (157.8) | (167.2) | (114.4) | (175.1) |
| Market value (\$ mil.) | 23.1%         | 3,380.4 | 1,137.1 | 1,645.9 | 6,472.5 | 7,773.4 |
| Employees              | 70.1%         | 236     | 677     | 736     | 1,268   | 1,977   |

**EXACTECH, INC.**

NMS: EXAC

2320 NW 66th Court  
Gainesville, FL 32653  
Phone: 352 377-1140  
Fax: 352 378-2617  
Web: www.exac.com

CEO: David W Petty  
CFO: Joel C Phillips  
HR: -  
FYE: December 31  
Type: Public

Exactech has joint replacement technologies down to an exact science. Health professionals worldwide use the company's orthopedic devices to replace joints weakened by injury or disease. Its Optetrak knee implants Equinox shoulder systems and Novation hip implants either partially or totally replace patients' damaged joints. It also markets Opteform and Optefil bone allograft materials used to correct bone defects and damage. Exactech markets its products through direct sales representatives and independent dealers in the US as well as through affiliated and independent distributors in about 35 other countries. Customers include hospitals clinics surgeons and physicians.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%          | 205.4 | 224.3 | 237.1 | 248.4 | 241.8 |
| Net income (\$ mil.)   | 13.7%         | 8.8   | 12.7  | 15.4  | 16.5  | 14.8  |
| Market value (\$ mil.) | 2.5%          | 233.1 | 239.9 | 336.3 | 333.6 | 256.9 |
| Employees              | 4.1%          | 574   | 590   | 608   | 642   | 674   |

**EXAMWORKS GROUP INC**

NYS: EXAM

3280 Peachtree Road, N.E., Suite 2625  
Atlanta, GA 30305  
Phone: 404 952-2400  
Fax: -  
Web: www.examworks.com

CEO: James K Price  
CFO: J Miguel Fernandez De Castro  
HR: -  
FYE: December 31  
Type: Public

ExamWorks Group examines whether people should qualify for certain types of insurance. Through subsidiary ExamWorks Inc. the holding company is a leading North American provider of independent medical examinations (IMEs). IMEs are physical exams conducted by independently contracted physicians to verify illness and injury claims for individuals seeking workers' compensation automotive and personal injury liability and disability insurance coverage. Its network consists of thousands of doctors and medical providers. ExamWorks also offers medical record and medical bill reviews. Clients include insurance companies and law firms in the US and abroad.

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/13   | 12/14   |
|------------------------|---------------|-------|-------|--------|---------|---------|
| Sales (\$ mil.)        | 47.6%         | 163.5 | 397.9 | 521.2  | 616.0   | 775.6   |
| Net income (\$ mil.)   | -             | (6.0) | (8.3) | (14.9) | (10.2)  | 10.5    |
| Market value (\$ mil.) | 22.5%         | 746.1 | 382.7 | 564.8  | 1,205.9 | 1,679.0 |
| Employees              | 17.2%         | 1,485 | 1,880 | 2,100  | 2,400   | 2,800   |

**EXANTAS CAPITAL CORP**

NYS: XAN

717 Fifth Avenue  
New York, NY 10022  
Phone: 212 621-3210  
Fax: -  
Web: www.exantas.com

CEO: Robert C. Lieber  
CFO: David J. (Dave) Bryant  
HR: -  
FYE: December 31  
Type: Public

Resource Capital is looking to pump some capital into real estate resources. The real estate investment trust (REIT) was launched in 2005 and invests in commercial real estate debt and other real estate-related assets including first mortgage loans mezzanine debt and commercial and residential mortgage-backed securities. To a lesser extent the REIT invests in commercial finance assets such as syndicated bank loans and equipment leases. Bank loans account for about half of the REIT's portfolio after it disposed of its risky residential mortgage backed securities (RMBS) investments. The firm's investments are managed by Resource Capital Manager a subsidiary of Resource America.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (4.0%)        | 144.9 | 167.7 | 116.4  | 101.4 | 122.9 |
| Net income (\$ mil.)   | (18.2%)       | 61.2  | 10.6  | (30.4) | 33.5  | 27.4  |
| Market value (\$ mil.) | 18.7%         | 159.6 | 403.9 | 263.7  | 296.6 | 317.2 |
| Employees              | -             | -     | -     | -      | -     | -     |

**EXAR CORP.**

NYS: EXAR

48720 Kato Road  
Fremont, CA 94538  
Phone: 510 668-7000  
Fax: -  
Web: www.exar.com

CEO: Ryan A Benton  
CFO: Keith Tainsky  
HR: -  
FYE: March 27  
Type: Public

Exar seeks excellence in the exacting world of integrated circuits. The fabless semiconductor company's digital analog and mixed-signal integrated circuits (ICs) are used in networking equipment — especially telecom infrastructure gear — as well as in video and imaging devices such as handheld electronics set-top boxes and DVRs. It also makes ICs and subsystems for the power management and datacom and storage markets including storage optimization and network security processors. Customers include Alcatel Lucent EMC Huawei Teradata and ZTE. The company gets about 85% of its sales outside the US.

|                        | Annual Growth | 04/12* | 03/13 | 03/14 | 03/15  | 03/16  |
|------------------------|---------------|--------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 3.4%          | 130.6  | 122.0 | 125.3 | 162.1  | 149.4  |
| Net income (\$ mil.)   | -             | (28.8) | 2.9   | 5.8   | (45.0) | (16.0) |
| Market value (\$ mil.) | (11.0%)       | 407.8  | 509.7 | 568.5 | 500.0  | 255.3  |
| Employees              | (3.0%)        | 304    | 291   | 312   | 327    | 269    |

\*Fiscal year change

**EXCEL TRUST INC.**

NYS: EXL

Excel Centre, 17140 Bernardo Center Drive, Suite 300  
San Diego, CA 92128  
Phone: 858 613-1800  
Fax: -  
Web: www.exceltrust.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Excel Trust likes to buy retail space off the clearance rack. Based in San Diego the self-managed self-administered real estate investment trust (REIT) has a penchant for acquiring high-value retail properties at a reduced cost — including value-oriented community and "power" shopping centers grocery anchored neighborhood centers and freestanding retail properties — located in California Arizona Texas and about a dozen other states. Excel owns about 35 retail and office properties totaling more than 5.8 million sq. ft. of leasable space. Tenants include chain stores Bed Bath & Beyond and PetSmart among many others and health care systems operator Kaiser Permanente.

|                        | Annual Growth | 04/10* | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 315.6%        | 1.6    | 15.9  | 55.2  | 87.1  | 112.5 |
| Net income (\$ mil.)   | -             | (0.1)  | (3.7) | 0.4   | 1.9   | 19.5  |
| Market value (\$ mil.) | (4.3%)        | 629.0  | 585.4 | 580.6 | 613.0 | 551.1 |
| Employees              | 29.3%         | -      | 31    | 38    | 45    | 67    |

\*Fiscal year change

**EXCHANGE BANK (SANTA ROSA, CA)**
**NBB: EXSR**

545 Fourth Street  
Santa Rosa, CA 95401  
Phone: 707 524-3301  
Fax: -  
Web: www.exchangebank.com

CEO: Gary T Hartwick  
CFO: Greg Jahn  
HR: Cythia Conway  
FYE: December 31  
Type: Public

Exchange Bank serves personal and business customers from some 20 branch offices throughout Sonoma County California. It also has a branch in nearby Placer County. The bank provides standard products including checking and savings accounts Visa credit cards online banking and a variety of real estate business and consumer loans. It also offers investment services such as wealth management personal trust administration employee benefits plans and individual retirement accounts. Effective early 2014 Exchange Bank is on its eighth president since its inception in 1890. The Doyle Trust which was established by co-founder Frank Doyle owns a majority of the bank.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 8.9%             | 1,887.7 | 2,062.5 | 2,179.4 | 2,584.1 | 2,654.0 |
| Net income (\$ mil.)   | 21.4%            | 17.7    | 21.0    | 21.5    | 19.5    | 38.5    |
| Market value (\$ mil.) | 18.4%            | 144.0   | 152.6   | 214.3   | 260.6   | 282.9   |
| Employees              | -                | -       | -       | -       | -       | -       |

**EXCO RESOURCES INC**
**NBB: EXCE**

12377 Merit Drive, Suite 1700  
Dallas, TX 75251  
Phone: 214 368-2084  
Fax: -  
Web: www.excoresources.com

CEO: Harold L. Hickey  
CFO: Tyler Farquharson  
HR: Hal Hickey  
FYE: December 31  
Type: Public

Exco Resources is engaged in onshore oil and gas exploration and production in the US. Its operations are primarily in Texas Louisiana and the Appalachia region. The company has proved reserves of 1 trillion cu. ft. of natural gas equivalent and annual production at 90 billion cubic feet. It focuses on the exploitation and development of shale resources targeting shale plays like Eagle Ford Haynesville and Marcellus as well as leasing and acquisition opportunities. In 2019 the company successfully restructured and emerged from Chapter 11 bankruptcy protection.

|                        | Annual<br>Growth | 12/14 | 12/15     | 12/16   | 12/17 | 12/18   |
|------------------------|------------------|-------|-----------|---------|-------|---------|
| Sales (\$ mil.)        | (12.1%)          | 660.3 | 328.3     | 271.0   | 283.6 | 394.0   |
| Net income (\$ mil.)   | -                | 120.7 | (119.2.4) | (225.3) | 24.4  | (182.7) |
| Market value (\$ mil.) | (69.6%)          | 46.8  | 26.8      | 18.9    | 4.5   | 0.4     |
| Employees              | (27.6%)          | 558   | 315       | 183     | 168   | 153     |

**EXEL INC.**

570 Polaris Pkwy.  
Westerville OH 43082  
Phone: 614-865-8500  
Fax: 614-865-8875  
Web: www.exel.com

CEO: Scott Sureddin  
CFO: Scot Hofacker  
HR: -  
FYE: December 31  
Type: Subsidiary

For Exel the goal is to excel at supply chain management. The company arranges for its customers' freight to be hauled in truckload and less-than-truckload (LTL) quantities; in addition it oversees intermodal freight transportation involving the use of both trucks and trains. Exel provides services such as international freight forwarding warehousing supply chain analysis and management in-plant services assembly and packaging and transportation management. It is part of the Supply Chain business unit of DHL the global express delivery and logistics giant. DHL itself is a subsidiary of Germany's Deutsche Post. Exel has about 440 sites in the US and Canada totaling 86 million sq. ft. of warehousing.

**EXELIS INC.**
**NYS: XLS**

1650 Tysons Boulevard, Suite 1700  
McLean, VA 22102  
Phone: 703 790-6300  
Fax: -  
Web: www.exelisinc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Exelis excels when it comes to high-tech modern weaponry. The company manufactures products for integrated electronic warfare sensing and surveillance air traffic management information and cyber security and networked communications. It also focuses on composite aerostructures logistics and technical services. Exelis generates most of its business from the US government particularly the Department of Defense (about 60% of sales) the FAA and NASA. The company also serves commercial clients with international customers comprising about 10% of sales. Formerly the defense and information solutions unit of ITT Corp. Exelis was spun off in 2011 as a publicly-traded company.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.6%)           | 6,061.0 | 5,891.0 | 5,839.0 | 5,522.0 | 4,816.0 |
| Net income (\$ mil.)   | (12.0%)          | 469.0   | 587.0   | 326.0   | 330.0   | 281.0   |
| Market value (\$ mil.) | 45.1%            | -       | -       | 1,714.1 | 2,134.5 | 3,610.0 |
| Employees              | (5.5%)           | -       | 20,400  | 20,500  | 19,900  | 17,200  |

**EXELIXIS INC**
**NMS: EXEL**

1851 Harbor Bay Parkway  
Alameda, CA 94502  
Phone: 650 837-7000  
Fax: -  
Web: www.exelixis.com

CEO: Michael M. Morrissey  
CFO: Christopher J. (Chris) Senner  
HR: -  
FYE: December 28  
Type: Public

We've come a long way baby but we still have a lot in common with the fruit fly. Exelixis a pharmaceutical research and development firm got its start analyzing genetic data from fruit flies and other organisms as a means to speed the development of drugs and other products. Its early genomic work has yielded a pipeline of drug candidates primarily in the area of cancer therapies as well as some potential treatments for metabolic and cardiovascular diseases. Lead candidate Cometriq gained FDA approval for treatment of thyroid cancer in late 2012 and was launched in the US in early 2013. Exelixis takes its name from the Greek word for evolution.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 141.5%           | 25.1    | 37.2    | 191.5   | 452.5   | 853.8   |
| Net income (\$ mil.)   | -                | (268.5) | (169.7) | (70.2)  | 154.2   | 690.1   |
| Market value (\$ mil.) | 91.7%            | 431.8   | 1,691.3 | 4,471.2 | 9,116.2 | 5,829.6 |
| Employees              | 49.1%            | 98      | 115     | 287     | 372     | 484     |

**EXELON CORP**
**NMS: EXC**

10 South Dearborn Street, P.O. Box 805379  
Chicago, IL 60680-5379  
Phone: 800 483-3220  
Fax: -  
Web: www.exeloncorp.com

CEO: Christopher M. (Chris) Crane  
CFO: Jonathan W. (Jack) Thayer  
HR: -  
FYE: December 31  
Type: Public

Exelon is lighting up the utility industry with high-powered energy generation and extensive electricity delivery. The utility holding company does enough of both to be designated one of the largest in the US. Its Exelon Generation subsidiary holds power-generating assets of almost 35000 MW (some 20000 MW is produced at 23 nuclear plants). Exelon distributes electricity and gas to 10 million customers in Illinois Maryland the District of Columbia Delaware New Jersey and Pennsylvania through its regulated utility companies. Its Constellation subsidiary provides energy products and services to 2.2 million business customers. In a major expansion Exelon acquired three regulated utilities for \$7.1 billion in 2016

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.0%             | 27,429.0 | 29,447.0 | 31,360.0 | 33,531.0 | 35,985.0 |
| Net income (\$ mil.)   | 5.5%             | 1,623.0  | 2,269.0  | 1,134.0  | 3,770.0  | 2,010.0  |
| Market value (\$ mil.) | 5.0%             | 35,900.4 | 26,886.6 | 34,361.0 | 38,156.3 | 43,665.3 |
| Employees              | 3.6%             | 28,993   | 29,762   | 34,396   | 34,621   | 33,383   |

**EXELON GENERATION CO LLC**

300 Exelon Way  
Kennett Square, PA 19348-2473  
Phone: 610 765-5959  
Fax: -  
Web: www.exeloncorp.com

CEO: Christopher M Crane  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Exelon Generation Company has built an excellent reputation by generating electricity. The company a subsidiary of Exelon Corporation is one of the largest electric wholesale and retail power generation companies in the US. In 2013 Exelon Generation had a generation capacity of more than 44560 MW (primarily nuclear but also fossil-fired and hydroelectric and other renewable energy-based plants). Subsidiary Exelon Nuclear operates the largest fleet of nuclear power plants in the US. Exelon Generation's Exelon Power unit oversees a fleet of more than 100 fossil and renewable-fueled plants (more than 15875 MW of capacity) in Illinois Maryland Massachusetts Pennsylvania and Texas.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 4.1%          | 17,393.0 | 19,135.0 | 17,751.0 | 18,466.0 | 20,437.0 |
| Net income (\$ mil.)   | (18.4%)       | 835.0    | 1,372.0  | 496.0    | 2,694.0  | 370.0    |
| Market value (\$ mil.) | -             | -        | -        | -        | -        | -        |
| Employees              | (0.5%)        | 14,370   | 14,512   | 14,717   | 15,011   | 14,110   |

**EXIDE TECHNOLOGIES**
**NBB: XIDE Q**

13000 Deerfield Parkway, Building 200  
Milton, GA 30004  
Phone: 678 566-9000  
Fax: 678 566-9188  
Web: www.exide.com

CEO: Timothy D Vargo  
CFO: Lou Martinez  
HR: Leslie W Joyce  
FYE: March 31  
Type: Public

Exide Technologies hopes you'll get a charge out of its products. The company makes and recycles automotive and industrial batteries for retailers and transportation manufacturers. It also makes batteries for boats farm equipment golf carts hybrid vehicles and wheelchairs. Industrial applications include computer locomotive power plant and telecommunications systems. Centra DETA Exide NASCAR Select Absolyte and Sonnenschein make up some of the company's brand names. Operations outside the US account for about 60% of sales. In mid-2013 Exide voluntarily filed for Chapter 11 bankruptcy protection and emerged in mid-2015 as a private company.

|                        | Annual Growth | 03/10   | 03/11   | 03/12   | 03/13   | 03/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.5%          | 2,685.8 | 2,887.5 | 3,084.7 | 2,971.7 | 2,855.4 |
| Net income (\$ mil.)   | -             | (11.8)  | 26.4    | 56.7    | (223.4) | (217.8) |
| Market value (\$ mil.) | (55.3%)       | 455.5   | 883.4   | 247.5   | 213.5   | 18.2    |
| Employees              | (3.5%)        | 10,349  | 10,027  | 9,988   | 9,628   | 8,986   |

**EXLSERVICE HOLDINGS INC**
**NMS: EXLS**

320 Park Avenue, 29th Floor  
New York, NY 10022  
Phone: 212 277-7100  
Fax: -  
Web: www.exlservice.com

CEO: Rohit Kapoor  
CFO: Vishal Chhibbar  
HR: -  
FYE: December 31  
Type: Public

Have an extra-large task you'd rather not take on? Outsource it to ExlService Holdings. The company known as EXL offers business process outsourcing (BPO) research and analytics and consulting services. EXL's BPO offerings which generate most of its sales include claims processing collections customer support and finance and accounting. Customers come mainly from the banking financial services and insurance industries as well as from the utilities and telecommunications sectors. EXL operates offices around the world including the US and countries in Eastern Europe and Asia. The company was established in 1999.

|                        | Annual Growth | 12/14  | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.3%         | 499.3  | 628.5   | 686.0   | 762.3   | 883.1   |
| Net income (\$ mil.)   | 15.0%         | 32.4   | 51.6    | 61.7    | 48.9    | 56.7    |
| Market value (\$ mil.) | 16.4%         | 982.5  | 1,537.6 | 1,726.2 | 2,065.3 | 1,800.8 |
| Employees              | 6.3%          | 22,800 | 24,100  | 26,000  | 27,800  | 29,100  |

**EXONE CO. (THE)**
**NMS: XONE**

127 Industry Boulevard  
North Huntingdon, PA 15642  
Phone: 724 863-9663  
Fax: -  
Web: www.exone.com

CEO: John F Hartner  
CFO: Douglas D Zemba  
HR: -  
FYE: December 31  
Type: Public

ExOne wants to be THE one when it comes to non-traditional manufacturing. The company "prints" three-dimensional (3D) parts and materials — literally creating a prototype or part quickly from a computer model by laying down successive layers of material to form the part. It prints in silica sand ceramic stainless steel bronze and glass. ExOne also sells 3D printing machines and makes casting molds from silica sand and ceramics from production centers in the US Germany and Japan. The company's key customers Ford BMW Boeing Caterpillar and the KSB Group operate primarily in the aerospace automotive heavy equipment and oil and gas industries. ExOne formed in 2005 and went public in 2013.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 10.2%         | 43.9   | 40.4   | 47.8   | 57.7   | 64.6   |
| Net income (\$ mil.)   | -             | (21.8) | (25.9) | (14.6) | (20.0) | (12.7) |
| Market value (\$ mil.) | (20.8%)       | 272.7  | 163.0  | 151.6  | 136.4  | 107.5  |
| Employees              | (0.7%)        | 304    | 311    | 309    | 302    | 296    |

**EXPEDIA GROUP INC**
**NMS: EXPE**

333 108th Avenue N.E.  
Bellevue, WA 98004  
Phone: 425 679-7200  
Fax: -  
Web: www.expdiainc.com

CEO: Mark D. Okerstrom  
CFO: Alan R Pickerill  
HR: -  
FYE: December 31  
Type: Public

Expedia a market leader in online travel services (with rival Booking Holdings) is often the go-to online trip-planner. It offers tools that allow users to book airline tickets hotel reservations car rentals cruises and vacation packages. Expedia's portfolio of brands could fill a boutique hotel. They include flagship Expedia.com online travel bookers Travelocity and Orbitz accommodations manager Hotels.com vacation rental site HomeAway travel discounter Hotwire hotel meta-searcher Trivago luxury package provider Classic Vacations and several sites focused on international destinations. More than 1 million hotels and alternative accommodations properties can be booked through Expedia. Some 45% of sales come from customers in the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 18.1%         | 5,763.5  | 6,672.3  | 8,773.6  | 10,059.8 | 11,223.0 |
| Net income (\$ mil.)   | 0.5%          | 398.1    | 764.5    | 281.8    | 378.0    | 406.0    |
| Market value (\$ mil.) | 7.2%          | 12,559.4 | 18,288.8 | 16,667.3 | 17,622.2 | 16,574.6 |
| Employees              | 7.7%          | 18,210   | 18,730   | 20,075   | 22,615   | 24,500   |

**EXPEDITORS INTERNATIONAL OF WASHINGTON, INC.**
**NMS: EXPD**

1015 Third Avenue, 12th Floor  
Seattle, WA 98104  
Phone: 206 674-3400  
Fax: 206 674-3459  
Web: www.expeditors.com

CEO: Jeffrey S. Musser  
CFO: Bradley S. (Brad) Powell  
HR: -  
FYE: December 31  
Type: Public

As a freight forwarder Expeditors International of Washington keeps cargo moving. The company purchases air and ocean cargo space on a volume basis and resells that space to its customers at lower rates than they could obtain directly from the carriers. The company also acts as a customs broker for air and ocean freight shipped by its customers and offers supply chain management services. Customers include global businesses engaged in retailing and wholesaling electronics and manufacturing. How much does Expeditors ship? The company annually moves about 800 million kilograms of freight by air 900 million kilograms by ground and one million standard measurement shipping containers by sea.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 5.5%          | 6,564.7 | 6,616.6 | 6,098.0 | 6,920.9  | 8,138.4  |
| Net income (\$ mil.)   | 13.2%         | 376.9   | 457.2   | 430.8   | 489.3    | 618.2    |
| Market value (\$ mil.) | 11.2%         | 7,654.3 | 7,738.3 | 9,087.0 | 11,099.6 | 11,683.0 |
| Employees              | 4.4%          | 14,670  | 15,397  | 16,000  | 16,500   | 17,400   |

**EXPERIAN INFORMATION SOLUTIONS INC.**

475 Anton Blvd.  
Costa Mesa CA 92626  
Phone: 714-830-7000  
Fax: 714-830-2449  
Web: www.experian.com

CEO: Chris Callero  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

Experian Information Solutions also known as Experian Americas is the US-based arm of global credit reporting agency Experian plc. The unit provides credit reporting and lead generation services by tapping its database of more than 220 million US consumers and some 25 million US businesses. Clients include retailers financial services firms utilities not-for-profits and small businesses among others. The company also provides addresses for more than 20 billion pieces of promotional mail every year. Services include skip tracing and collections direct marketing sales prospecting demographic information and more. Experian Americas boasts about a dozen offices nationwide.

**EXPERIENCE WORKS, INC.**

4401 WILSON BLVD STE 210  
ARLINGTON, VA 222034195  
Phone: 703-522-7272  
Fax: -  
Web: www.experienceworks.org

CEO: Sally A Boofer  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Experience Works makes experience pay. The not-for-profit organization helps low-income individuals 55 years of age and older find jobs. It provides training as well as community service and employment opportunities for more than 125000 mature workers in 30 states and Puerto Rico. The group offers annual local state and national awards computer and technology skills services targeted to local markets and Senior Community Service Employment Program funded by the Older Americans Act to help low-income seniors. Experience Works was created in 1965. The company was called Green Thumb before it was renamed in 2002.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.8%)          | -     | 181.0 | 106.4 | 100.5 | 104.4 |
| Net income (\$ mil.)   | -                | -     | 0.4   | (0.3) | (0.3) | (2.4) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 400   |

**EXPONENT INC.**
**NMS: EXPO**

149 Commonwealth Drive  
Menlo Park, CA 94025  
Phone: 650 326-9400  
Fax: -  
Web: www.exponent.com

CEO: Paul R. Johnston  
CFO: Richard L. Schlenker  
HR: -  
FYE: December 28  
Type: Public

Exponent is a science and engineering consulting firm that specializes in analyzing and solving complex problems and preventing disasters and product failures. The company's cadre of scientists physicians engineers and business consultants assess environmental risks regulatory issues and workplace hazards for government agencies and clients from such industries as transportation construction and manufacturing. The company divides its roughly 20 practices in two units: Engineering and Other Scientific (Biomechanics Civil Engineering Human Factors and Mechanical Engineering); and Environment and Health (Health Science and Chemical Regulation & Food Safety). Established in 1967 Exponent is active in the US Europe and China.

|                        | Annual<br>Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.6%             | 304.7   | 312.8   | 315.1   | 347.8   | 379.5   |
| Net income (\$ mil.)   | 21.1%            | 40.7    | 43.6    | 47.5    | 41.3    | 72.3    |
| Market value (\$ mil.) | (14.9%)          | 4,176.1 | 2,572.4 | 3,105.4 | 3,661.6 | 2,570.8 |
| Employees              | 4.6%             | 981     | 999     | 1,023   | 1,075   | 1,122   |

\*Fiscal year change

**EXPONENTIAL INTERACTIVE INC.**

2200 Powell St. Ste. 600  
Emeryville CA 94608  
Phone: 510-250-5500  
Fax: 510-250-5700  
Web: www.exponential.com

CEO: Dilip Dasilva  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Exponential Interactive envisions a world where all Internet advertisements will be specifically tailored to individual users. The company's proprietary eX Advertising Intelligence Platform is used by advertising agencies to process massive amounts (2 billion user events per day) of non-personal consumer data (what you click not who you are). Agencies use the data to create custom ad campaigns for relevant demographics. The company has partnered with almost 2000 advertisers such as Coca-Cola and McDonald's to develop ad campaigns for display video and mobile platforms. It also owns a handful of digital advertising services companies including Tribal Fusion. Exponential filed a \$75 million IPO in March 2012.

**EXPORT-IMPORT BANK OF THE UNITED STATES**

811 Vermont Ave. NW  
Washington DC 20571  
Phone: 202-565-3946  
Fax: 202-565-3210  
Web: www.exim.gov

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Government Agency

Sure the US is running a huge trade deficit but don't blame the Export-Import Bank of the United States for not trying to stem the tide. The government agency (Ex-Im Bank for short) provides financing for the export of American goods and services mainly to developing countries and regions. Ex-Im Bank which assumes credit and country risks that private-sector lenders cannot or will not stomach furnishes US businesses (most of them with fewer than 100 employees) with operating credit and export credit insurance and provides loans and loan guarantees to foreign buyers of US goods. President Franklin D. Roosevelt established Ex-Im Bank as part of the New Deal in 1934.

**EXPRESS INC**
**NYS: EXPR**

1 Express Drive  
Columbus, OH 43230  
Phone: 614 474-4001  
Fax: -  
Web: www.express.com

CEO: David G. Kornberg  
CFO: Periclis V. (Perry) Pericleous  
HR: -  
FYE: February 02  
Type: Public

Right from the runway is the Express way. Express operates more than 650 stores throughout the US Canada and Puerto Rico that sell trendy private-label apparel and accessories targeted to men and women between the ages of 20 and 30. The chain's fashions are styled to have an international influence and modern appeal. The stores are located primarily in malls. Express also sells denim and lingerie and it operates online. The chain's international footprint is growing through franchise agreements in the Middle East and Latin America. The company launched in 1980.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.6%)           | 2,165.5 | 2,350.1 | 2,192.5 | 2,138.0 | 2,116.3 |
| Net income (\$ mil.)   | (38.7%)          | 68.3    | 116.5   | 57.4    | 19.4    | 9.6     |
| Market value (\$ mil.) | (20.3%)          | 881.9   | 1,143.5 | 683.7   | 448.4   | 356.0   |
| Employees              | (3.4%)           | 18,000  | 18,000  | 17,000  | 16,000  | 15,700  |

\*Fiscal year change

**EXPRESS SCRIPTS HOLDING CO****NMS: ESRX**

One Express Way  
St. Louis, MO 63121  
Phone: 314 996-0900  
Fax: -  
Web: www.express-scripts.com

CEO: Timothy Wentworth  
CFO: James Havel  
HR: -  
FYE: December 31  
Type: Public

Express Scripts Holding knows that its customers like their medicine delivered quickly. The company administers more than 1.4 billion prescription drug benefits of 85 million health plan members in the US and Canada. Members have access to a network of more than 69000 retail pharmacies as well as the company's own mail-order pharmacies. On behalf of its insurer clients Express Scripts processes claims for prescriptions designs drug benefit plans and offers such services as specialty drug delivery disease management programs and consumer drug data analysis.

|                        | Annual<br>Growth | 12/12    | 12/13     | 12/14     | 12/15     | 12/16     |
|------------------------|------------------|----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 1.7%             | 93,858.1 | 104,098.8 | 100,887.1 | 101,751.8 | 100,287.5 |
| Net income (\$ mil.)   | 26.9%            | 1,312.9  | 1,844.6   | 2,007.6   | 2,476.4   | 3,404.4   |
| Market value (\$ mil.) | 6.2%             | 32,697.0 | 42,530.3  | 51,267.7  | 52,926.8  | 41,652.3  |
| Employees              | (4.1%)           | 30,215   | 29,975    | 29,500    | 25,900    | 25,600    |

**EXPRESS SERVICES INC**

9701 BOARDWALK BLVD  
OKLAHOMA CITY, OK 731626029  
Phone: 405-840-5000  
Fax: -  
Web: www.expresspros.com

CEO: Robert A. Funk  
CFO: Tony Bostwick  
HR: Russ Moen  
FYE: December 31  
Type: Private

When you need a worker fast Express Services delivers. Operating as Express Employment Professionals the staffing company provides work for some 566000 employees each year. It operates on a franchise business model from a network of more than 800 employment agency offices across the US Canada and South Africa. It helps fill full-time temporary and part-time positions in a range of sectors that span Professional Light Industrial and Office Services. Professional employment includes accounting engineering IT sales and marketing HR and legal sector positions while Light Industrial covers assignments such as assembly maintenance and warehousing. Bob Funk and Bill Stoller founded the firm in 1983.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15   | 12/16   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 0.0   | 2,648.7 | 2,722.5 |
| Net income (\$ mil.)   | 14.8%            | -     | 58.9  | 55.9  | 99.2    | 89.2    |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 373,869 |

**EXTENDED STAY AMERICA INC****NMS: STAY**

11525 N. Community House Road, Suite 100  
Charlotte, NC 28277  
Phone: 980 345-1600  
Fax: -  
Web: www.esa.com

CEO: Bruce Haase  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Guests at this hotel chain need not worry about wearing out their welcome. The company owns and operates some 680 Extended Stay hotels. Extended Stay brands include Extended Stay America Extended Stay Canada and Crossland Economy Studios. A hybrid between a hotel and an apartment its lodgings offer all-suite accommodations targeting business and leisure travelers looking for a temporary place to call home. The rooms feature separate living and dining areas and fully-equipped kitchens. Extended Stay can charge lower rates than hotels by eliminating room service and daily maid services. The company went public in 2013.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.2%             | 1,213.5 | 1,284.8 | 1,270.6 | 1,282.7 | 1,275.1 |
| Net income (\$ mil.)   | 29.9%            | 39.6    | 113.0   | 69.9    | 78.8    | 112.9   |
| Market value (\$ mil.) | (5.3%)           | 3,634.5 | 2,992.7 | 3,039.7 | 3,576.2 | 2,917.4 |
| Employees              | (2.9%)           | 9,100   | 8,500   | 8,300   | 8,400   | 8,100   |

**EXTRA SPACE STORAGE INC****NYS: EXR**

2795 East Cottonwood Parkway, Suite 300  
Salt Lake City, UT 84121  
Phone: 801 365-4600  
Fax: -  
Web: www.extraspace.com

CEO: Joseph D. (Joe) Margolis  
CFO: P. Scott Stubbs  
HR: -  
FYE: December 31  
Type: Public

When closets are bursting at the seams and garages are overflowing Extra Space Storage gives its customers room to breathe. One of the largest operators and managers of self-storage properties in the US the self-administered self-managed real estate investment trust (REIT) wholly-owns owns in joint-venture partnerships or operates for third parties about 1030 facilities with some 680000 units totaling nearly 76 million sq. ft. of rentable space. Active in metropolitan areas in nearly 35 states and Washington DC the company also offers business boat and RV storage and leases to nearly 600000 tenants nationwide.

|                        | Annual<br>Growth | 12/14   | 12/15    | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|---------|----------|---------|----------|----------|
| Sales (\$ mil.)        | 16.6%            | 647.2   | 782.3    | 991.9   | 1,105.0  | 1,196.6  |
| Net income (\$ mil.)   | 23.5%            | 178.4   | 189.5    | 366.1   | 479.0    | 415.3    |
| Market value (\$ mil.) | 11.5%            | 7,453.4 | 11,211.8 | 9,817.5 | 11,115.2 | 11,500.3 |
| Employees              | 8.2%             | 2,643   | 3,209    | 3,287   | 3,380    | 3,624    |

**EXTREME NETWORKS INC****NMS: EXTR**

6480 Via Del Oro  
San Jose, CA 95119  
Phone: 408 579-2800  
Fax: -  
Web: www.extremenetworks.com

CEO: Edward B. (Ed) MeyerCORD  
CFO: Drew Davies  
HR: Katy Motiey  
FYE: June 30  
Type: Public

Extreme Networks keeps devices connected everywhere from data centers to schools and stadiums. The company designs and markets Ethernet switches to address the networking needs of enterprises cloud data centers mobile operators and service providers. Its switches are marketed primarily under the BlackDiamond and Summit brands. The company also offers RidgeLine software for central configuration among other functions the ExtremeXOS operating system and IdentityFi a family of wireless access points. It serves some 20000 customers - including businesses schools and hospitals — more than 80 countries.

|                        | Annual<br>Growth | 06/15  | 06/16  | 06/17   | 06/18  | 06/19  |
|------------------------|------------------|--------|--------|---------|--------|--------|
| Sales (\$ mil.)        | 15.8%            | 552.9  | 528.4  | 598.1   | 983.1  | 995.8  |
| Net income (\$ mil.)   | -                | (71.6) | (31.9) | (8.5)   | (46.8) | (25.9) |
| Market value (\$ mil.) | 24.5%            | 320.6  | 404.0  | 1,098.8 | 948.6  | 771.0  |
| Employees              | 19.0%            | 1,351  | 1,378  | 1,628   | 2,713  | 2,713  |

**EXXON MOBIL CORP****NYS: XOM**

5959 Las Colinas Boulevard  
Irving, TX 75039-2298  
Phone: 972 940-6000  
Fax: 972 444-1505  
Web: www.exxonmobil.com

CEO: -  
CFO: Andrew P Swiger  
HR: M. A. Farrant  
FYE: December 31  
Type: Public

Exxon Mobil Corporation is the world's #1 publicly traded oil company rivaled only by giants like Shell BP and Total. Its vast portfolio holds about 24 billion barrels of oil equivalent of proved reserves spread across some 25 countries on six continents. The company has a huge daily average output: 1.6 million barrels of crude oil 250000 barrels of NGLs and 9.4 billion cubic feet of natural gas. Its biggest business is selling refined products through approximately 19000 gas stations around the world. Exxon Mobil is also a leader in the chemicals industry manufacturing olefins polyolefins and aromatics that form the base for many plastic products. The company's brands?ExxonMobil Exxon Esso Mobil and XTO? enjoy global recognition.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | (8.4%)           | 411,939.0 | 268,882.0 | 226,094.0 | 244,363.0 | 290,212.0 |
| Net income (\$ mil.)   | (10.5%)          | 32,520.0  | 16,150.0  | 7,840.0   | 19,710.0  | 20,840.0  |
| Market value (\$ mil.) | -                | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Employees              | (1.5%)           | 75,300    | 73,500    | 71,100    | 69,600    | 71,000    |

**EXXONMOBIL PIPELINE COMPANY**

22777 SPRNGWOODS VLG PKWY  
 SPRING, TX 773891425  
 Phone: 713-656-3636  
 Fax: -  
 Web: www.exxonmobilpipeline.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

This company makes its mark by sending its business down the tubes. Each day ExxonMobil Pipeline the oil and gas transportation arm of Exxon Mobil transports about 2.7 million barrels of crude oil refined petroleum products liquefied petroleum gases natural gas liquids and chemicals through 8000 miles of pipeline that runs through 23 US states Canada and the Gulf of Mexico. The company also provides engineering and inspection services. Its joint interest pipelines include Mustang Pipeline Plantation Pipe Line and Wolverine Pipe Line. ExxonMobil Pipeline also owns a minority stake in The Trans-Alaska Pipeline System Alaska's major vehicle for moving crude from Prudhoe Bay to the port of Valdez.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 338.9 | 214.3 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 701.5 | 114.4 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 600   |

**EZCORP, INC.**
**NMS: EZPW**

2500 Bee Cave Road, Bldg One, Suite 200  
 Rollingwood, TX 78746  
 Phone: 512 314-3400  
 Fax: 512 314-3404  
 Web: www.ezcorp.com

CEO: Stuart I. Grimshaw  
 CFO: Mark Ashby  
 HR: -  
 FYE: September 30  
 Type: Public

In the chess game of big business EZCORP is no mere pawn in the game. It is a leading provider of pawn shops and associated loans in the US and Latin America. The company operates about 510 EZPAWN and Value Pawn locations in the US and about 380 stores in Latin America under the Empe  $\pm$  o F cil brand. EZCORP also offers customers unsecured loans commonly referred to as payday loans or payroll advances through some of its pawnshops and from some 30 locations in Canada under the CASHMAX and Cash Converters banners. Most of the company's revenue comes from its US operations.

|                        | Annual<br>Growth | 09/15  | 09/16  | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 1.8%             | 788.4  | 730.5  | 748.0 | 813.5 | 847.2 |
| Net income (\$ mil.)   | -                | (86.4) | (80.7) | 31.9  | 39.1  | 2.5   |
| Market value (\$ mil.) | 1.1%             | 342.7  | 614.2  | 527.6 | 594.2 | 358.5 |
| Employees              | -                | -      | -      | -     | -     | -     |

**F & M BANK CORP.**
**NBB: FMBM**

P.O. Box 1111  
 Timberville, VA 22853  
 Phone: 540 896-8941  
 Fax: -  
 Web: www.fmbankva.com

CEO: Dean W Withers  
 CFO: Carrie A Comer  
 HR: -  
 FYE: December 31  
 Type: Public

F & M Bank has deep roots in Virginia's Shenandoah Valley. Founded in 1908 the holding company operates about 10 Farmers & Merchants Bank branches in the northern Virginia counties of Rockingham and Shenandoah. Farmers & Merchants caters to individuals and businesses. It provides typical deposit products including checking and savings accounts CDs and IRAs. Some 40% of its loans are mortgages; it also writes agricultural business construction and consumer loans. The company offers insurance brokerage and financial services through TEB Life Insurance and Farmers & Merchants Financial Services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 6.6%             | 605.3 | 665.4 | 744.9 | 753.3 | 780.3 |
| Net income (\$ mil.)   | 11.9%            | 5.8   | 8.4   | 9.6   | 9.0   | 9.1   |
| Market value (\$ mil.) | 11.4%            | 62.7  | 72.9  | 83.7  | 106.4 | 96.4  |
| Employees              | 2.5%             | 156   | 168   | 173   | 178   | 172   |

**F&B MANUFACTURING COMPANY**

4316 N. 39th Ave.  
 Phoenix AZ 85019  
 Phone: 602-272-3900  
 Fax: 602-272-4117  
 Web: www.fbmfg.com

CEO: John Newell  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Don't confuse it with food and beverage production. F&B Manufacturing makes parts and assemblies for the aerospace industry among others. The company's capabilities include hydroforming machining mechanical and hydraulic stamping and spot and laser welding as well as heat treating processes. Hydroforming a company specialty involves the use of pressurized hydraulic fluid to form metal into shapes that would be difficult to achieve by other methods. F&B Manufacturing also is able to design and make the tools necessary to produce the parts requested by its customers. The family-owned company was founded in 1923.

**F&S PRODUCE COMPANY, INC.**

500 W ELMER RD  
 VINELAND, NJ 083606314  
 Phone: 856-453-0316  
 Fax: -  
 Web: www.freshcutproduce.com

CEO: -  
 CFO: -  
 HR: Debbie Rogers  
 FYE: December 31  
 Type: Private

F&S Produce is into slicing and dicing. The company is a supplier of processed fresh produce including chunked diced and sliced fruits and vegetables and prepared fruit and vegetable salads and trays; it also makes brined and pickled products. Customers include food processors food service distributors and chain account representatives. F&S processes more than 75 million pounds of produce annually. Affiliate Pipco Transportation distributes the company's products through a fleet of approximately 30 trucks and 50 refrigerated trailers. The company is owned by president Sam Pipitone who founded F&S in 1981.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.8%             | -     | 85.8  | 95.1  | 111.4 | 107.6 |
| Net income (\$ mil.)   | -                | -     | 2.6   | 3.0   | 4.1   | (1.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 600   |

**F5 NETWORKS, INC.**
**NMS: FFIV**

801 5th Avenue  
 Seattle, WA 98104  
 Phone: 206 272-5555  
 Fax: -  
 Web: www.f5.com

CEO: Francois Locoh-Donou  
 CFO: Andy Reinland  
 HR: -  
 FYE: September 30  
 Type: Public

F5 Networks' products keep data running through data centers quickly and securely. The company's products include application delivery controllers (ADC) and software used for network load balancing availability assurance and security assessment. Its products are available for public private and hybrid cloud environments. F5 Networks' systems are based on its flagship Traffic Management Operating System (TMOS) platform which enables its products to monitor and modify network traffic. The company also offers such services as network monitoring performance analysis and training. F5 Networks targets customers in telecommunications manufacturing and financial services. About half of its sales come from the US.

|                        | Annual<br>Growth | 09/15   | 09/16   | 09/17   | 09/18    | 09/19   |
|------------------------|------------------|---------|---------|---------|----------|---------|
| Sales (\$ mil.)        | 4.0%             | 1,919.8 | 1,995.0 | 2,090.0 | 2,161.4  | 2,242.4 |
| Net income (\$ mil.)   | 4.0%             | 365.0   | 365.9   | 420.8   | 453.7    | 427.7   |
| Market value (\$ mil.) | 4.9%             | 6,990.5 | 7,524.1 | 7,277.8 | 12,038.4 | 8,476.7 |
| Employees              | 6.3%             | 4,178   | 4,395   | 4,366   | 4,409    | 5,325   |



**FAB UNIVERSAL CORP**

NBB: FABU

5001 Baum Boulevard, Suite 770  
Pittsburgh, PA 15213  
Phone: 412 621-0902  
Fax: 412 621-2625  
Web: www.fabuniversal.com

CEO: Christopher J Spencer  
CFO: John Busshaus  
HR: -  
FYE: December 31  
Type: Public

Wizzard Software has a lot to say. The company provides podcast hosting services and develops computer software products that focus on speech recognition and text-to-speech technology. The company's technology products serve as the basis for computer telephones other devices to listen to spoken commands and respond with synthetic speech. Wizzard's Voice Tools suite enables programmers to integrate the company's speech technologies in their applications. The company also offers podcast hosting and operates a speech technology consulting services division that offers custom programming training and support services.

|                        | Annual Growth | 12/09 | 12/10 | 12/11  | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 115.0%        | 5.2   | 5.5   | 6.5    | 27.5  | 110.9 |
| Net income (\$ mil.)   | -             | (6.5) | (4.1) | (10.0) | (4.0) | 20.7  |
| Market value (\$ mil.) | 73.2%         | 7.1   | 5.2   | 2.7    | 67.0  | 63.9  |
| Employees              | 15.1%         | 110   | 110   | 150    | 215   | 193   |

**FACEBOOK INC**

NMS: FB

1601 Willow Road  
Menlo Park, CA 94025  
Phone: 650 543-4800  
Fax: -  
Web: www.facebook.com

CEO: Mark Zuckerberg  
CFO: David M. (Dave) Wehner  
HR: -  
FYE: December 31  
Type: Public

Facebook is the face of social media for good and bad. The social networking juggernaut which continues to grow even as it struggles with public relations issues related to privacy security and fake news lets users share information post photos and videos play games and otherwise connect with one another online. The site which allows outside developers to build apps that integrate with Facebook boasts more than two billion monthly active users. In addition to its namesake platform Facebook owns photo and video sharing site Instagram messaging applications Messenger and WhatsApp and virtual reality platform Oculus. The company generates revenue through advertising; the US accounts for about 45% of total sales.

|                        | Annual Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 40.9%         | 17,928.0 | 27,638.0 | 40,653.0 | 55,838.0 | 70,697.0 |
| Net income (\$ mil.)   | 49.6%         | 3,688.0  | 10,217.0 | 15,934.0 | 22,112.0 | 18,485.0 |
| Market value (\$ mil.) | -             | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | 40.8%         | 12,691   | 17,048   | 25,105   | 35,587   | 49,942   |

**FACTSET RESEARCH SYSTEMS INC.**

NYS: FDS

45 Glover Avenue  
Norwalk, CT 06850  
Phone: 203 810-1000  
Fax: 203 810-1001  
Web: www.investor.factset.com

CEO: F. Philip Snow  
CFO: Maurizio Nicoletti  
HR: Leonard F Johnson  
FYE: August 31  
Type: Public

Analysts portfolio managers and investment bankers know FactSet Research Systems has the facts down pat. The company offers global financial and economic information for investment analysis. FactSet also offers software for use in downloading and manipulating the data. (Its products can be fully integrated with Microsoft applications such as Excel and PowerPoint.) Among the company's applications are tools for presentations data warehousing portfolio analysis and report writing. Revenues are derived from month-to-month subscriptions to services databases and financial applications. More than 80% of revenue comes from investment managers; investment banking clients account for the rest.

|                        | Annual Growth | 08/15   | 08/16   | 08/17   | 08/18   | 08/19    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 9.3%          | 1,006.8 | 1,127.1 | 1,221.2 | 1,350.1 | 1,435.4  |
| Net income (\$ mil.)   | 10.0%         | 241.1   | 338.8   | 258.3   | 267.1   | 352.8    |
| Market value (\$ mil.) | 14.6%         | 6,019.6 | 6,786.1 | 5,991.4 | 8,743.9 | 10,371.5 |
| Employees              | 7.1%          | 7,360   | 8,375   | 9,074   | 9,571   | 9,681    |

**FAIRCHILD SEMICONDUCTOR INTERNATIONAL, INC.**

NMS: FCS

3030 Orchard Parkway  
San Jose, CA 95134  
Phone: 408 822-2000  
Fax: -  
Web: www.fairchildsemi.com

CEO: Keith D Jackson  
CFO: Bernard Gutmann  
HR: Tobin Cookman  
FYE: December 28  
Type: Public

One of the world's oldest chip makers Fairchild Semiconductor makes semiconductors for tens of thousands of customers in the automotive computer consumer electronics industrial mobile and communications markets. Its diversified product line includes logic chips discrete power and signal components optoelectronics and many types of analog and mixed-signal chips. The company subcontracts a small amount of its fabrication assembly and test operations to companies that include TSMC Amkor and ASE among others. In late 2015 Fairchild agreed to be bought on On Semiconductor for \$2.4 billion. The deal is expected to close in 2Q 2016.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.7%)        | 1,599.7 | 1,588.8 | 1,405.9 | 1,405.4 | 1,433.4 |
| Net income (\$ mil.)   | -             | 153.2   | 145.5   | 24.6    | 5.0     | (35.2)  |
| Market value (\$ mil.) | 3.4%          | 1,793.4 | 1,435.7 | 1,655.7 | 1,551.0 | 2,047.6 |
| Employees              | (2.0%)        | 8,977   | 8,817   | 9,077   | 8,659   | 8,272   |

**FAIRFIELD MEDICAL CENTER**

401 N EWING ST  
LANCASTER, OH 431303371  
Phone: 740-687-8000  
Fax: -  
Web: www.fmchealth.org

CEO: Sky Gettys  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Fairfield Medical Center is a more than 220-bed acute care hospital serving residents in southeastern and central Ohio. In addition to providing comprehensive medical and surgical care Fairfield Medical Center offers specialty services including cancer cardiovascular women's and children's health and rehabilitation services. The not-for-profit hospital also operates offsite facilities for physician practices as well as specialty diagnostic and laboratory services. The Center employs more than 250 physicians and is served by a number of volunteer organizations which help to support and operate it.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%          | -     | 239.4 | 255.7 | 278.1 | 284.0 |
| Net income (\$ mil.)   | (14.1%)       | -     | 22.2  | 8.0   | 10.0  | 14.1  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,200 |

**FAIRFIELD UNIVERSITY**

1073 N BENSON RD  
FAIRFIELD, CT 068245195  
Phone: 203-254-4000  
Fax: -  
Web: www.fairfield.edu

CEO: -  
CFO: Michael Trafecante  
HR: Scott Esposito  
FYE: June 30  
Type: Private

Fairfield University welcomes students to the fair fields of Connecticut and prepares them for a life of service. The university is a private Jesuit school with an enrollment of more than 5000 undergraduate and graduate students. It offers about 45 undergraduate majors as well as more than 40 graduate degree programs through five schools and colleges: College of Arts and Sciences; School of Nursing & Health Studies; School of Engineering; School of Business; and Graduate School of Education and Allied Professions. With a faculty of about 550 professionals Fairfield University has one campus in Fairfield Connecticut and offers about 60 study abroad programs.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.3%          | -     | 206.8 | 213.4 | 214.9 | 214.9 |
| Net income (\$ mil.)   | 60.5%         | -     | 22.9  | 14.9  | 94.9  | 94.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 883   |

**FAIRLEIGH DICKINSON UNIVERSITY**

1000 RIVER RD  
TEANECK, NJ 076661914  
Phone: 800-338-8803  
Fax: -  
Web: www.fdu.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

It's fair to say that Fairleigh Dickinson University (FDU) is the largest private university in New Jersey. It has an enrollment of approximately 12000 students and 260 full-time faculty members. It has a student-teacher ratio of 14:1 and offers more than 100 undergraduate and graduate degree programs as well as doctoral programs in clinical psychology and school psychology. In addition to its main Metropolitan Campus in Teaneck New Jersey; the university also offers degree programs at the College at Florham in Madison New Jersey; at FDU-Vancouver in Canada; and at Wroxton College in Oxfordshire England. Fairleigh Dickinson was founded in 1942.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.3%          | -     | 231.7 | 237.6 | 226.5 | 233.6 |
| Net income (\$ mil.)   | 16.2%         | -     | 23.9  | 17.9  | 21.0  | 37.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,505 |

**FAIRPOINT COMMUNICATIONS INC**
**NAS: FRP**

521 East Morehead Street, Suite 500  
Charlotte, NC 28202  
Phone: 704 344-8150  
Fax: -  
Web: www.fairpoint.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

FairPoint Communications provides local and long-distance phone services as well as broadband Internet access and cable TV to residential and business customers. It counts a total of more than 735000 subscribers to its voice broadband and Ethernet services. It operates more than 30 local-exchange carriers in 17 US states. FairPoint concentrates on rural and small urban markets mainly in northern New England but it also serves spots in the Midwest South and Northwest. In December 2016 FairPoint agreed to be bought by Consolidated Communications for \$1.5 billion.

|                        | Annual Growth | 12/11   | 12/12   | 12/13  | 12/14   | 12/15 |
|------------------------|---------------|---------|---------|--------|---------|-------|
| Sales (\$ mil.)        | (2.8%)        | 963.1   | 973.6   | 939.4  | 901.4   | 859.5 |
| Net income (\$ mil.)   | -             | (414.9) | (153.3) | (93.5) | (136.3) | 90.4  |
| Market value (\$ mil.) | 38.8%         | 116.6   | 213.9   | 304.5  | 382.5   | 432.6 |
| Employees              | (6.6%)        | 3,541   | 3,369   | 3,171  | 3,052   | 2,700 |

**FAIRVIEW HEALTH SERVICES**

2450 RIVERSIDE AVE  
MINNEAPOLIS, MN 554541450  
Phone: 612-672-6300  
Fax: -  
Web: www.fairview.org

CEO: Rulon F Stacey  
CFO: James M Fox  
HR: -  
FYE: December 31  
Type: Private

It's fair to say that when it comes to health care Fairview Health Services takes the long view. The not-for-profit system serves Minnesota's Twin Cities and nearby communities. Fairview Health is affiliated with the medical school of the University of Minnesota and counts among its 10 hospitals the University of Minnesota Medical Center. The hospitals house more than 2500 beds and provide comprehensive medical and surgical services. The system also operates primary and specialty care clinics that provide preventive and wellness care. Additionally it operates retail pharmacies and nursing homes and provides home health care and rehabilitation. Merger talks with University of Minnesota Physicians have stalled.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 8.2%          | -     | -     | -     | 5,275.0 | 5,709.2 |
| Net income (\$ mil.)   | (98.9%)       | -     | -     | -     | 511.5   | 5.7     |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 18,000  |

**FAIRWAY GROUP HOLDINGS CORP**
**NBB: FWMH Q**

2284 12th Avenue  
New York, NY 10027  
Phone: 646 616-8000  
Fax: -  
Web: www.fairwaymarket.com

CEO: Abel Porter  
CFO: Erik Frederick  
HR: -  
FYE: March 29  
Type: Public

Fairway Group Holdings Corp. keeps a well-stocked grocery cart for discerning Manhattan shoppers. The parent company of Fairway Market operates a growing chain of more than a dozen upscale grocery stores in the greater New York City metropolitan area. Three of those stores (in Connecticut New Jersey and New York) have adjacent liquor stores under the Fairway Wines & Spirits name. Fairway Markets feature fresh produce meat and seafood as well as organic products prepared foods and hard-to-find specialty and gourmet products. Some Fairway Markets have on-site cafes that serve coffee salads and sandwiches while other locations offer delivery. Fairway Group filed for Chapter 11 bankruptcy protection in June 2016 and left it a month later.

|                        | Annual Growth | 04/11  | 04/12* | 03/13  | 03/14  | 03/15  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 13.2%         | 485.7  | 554.9  | 661.2  | 776.0  | 797.6  |
| Net income (\$ mil.)   | -             | (18.6) | (11.9) | (62.9) | (80.3) | (46.5) |
| Market value (\$ mil.) | (22.1%)       | -      | -      | -      | 333.9  | 260.2  |
| Employees              | 0.5%          | -      | 4,230  | 4,800  | 4,200  | 4,300  |

\*Fiscal year change

**FAITH TECHNOLOGIES, INC.**

225 MAIN ST  
MENASHA, WI 549523186  
Phone: 920-738-1500  
Fax: -  
Web: www.faithtechnologies.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Keeping the faith in technology is a basic commitment of Faith Technologies one of the largest privately held electrical and specialty systems contractors in the US. The company's specialties include electrical contracting and service automated controls lighting security technology and preconstruction. It primarily serves clients in the commercial government industrial institutional health care manufacturing power residential retail transportation and data center sectors. The company has worked on a range of projects such as airports bridges correctional facilities government agencies hospitals restaurants and shopping centers.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.3%         | -     | 228.3 | 248.6 | 260.2 | 425.9 |
| Net income (\$ mil.)   | 69.0%         | -     | 2.3   | 4.6   | 10.0  | 31.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,581 |

**FALCONSTOR SOFTWARE INC**
**NBB: FALC**

701 Brazos Stree, Suite 400  
Austin, TX 78701  
Phone: 631 777-5188  
Fax: -  
Web: www.falconstor.com

CEO: Todd Brooks  
CFO: Patrick S. (Pat) McClain  
HR: -  
FYE: December 31  
Type: Public

FalconStor Software watches data like a hawk. The company provides hardware and software used in data storage protection and virtualization applications. Its IPStor software is used to manage storage provisioning and virtualization data availability replication and disaster recovery functions in disk-based systems. Ranging from small and midsize businesses to large enterprises the company's customers come from such fields as health care insurance financial services education telecommunications and information technology. FalconStor sells predominantly through distributors manufacturers and resellers.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (21.2%)       | 46.3  | 48.6  | 30.3   | 25.2  | 17.8  |
| Net income (\$ mil.)   | -             | (7.2) | (1.9) | (11.0) | 1.1   | (0.9) |
| Market value (\$ mil.) | (60.1%)       | 7.9   | 11.0  | 2.6    | 0.9   | 0.2   |
| Employees              | (24.4%)       | 263   | 226   | 166    | 81    | 86    |

**FAMC SUBSIDIARY COMPANY**

6100 TOWER CIR STE 600  
FRANKLIN, TN 370671505  
Phone: 615-778-1000  
Fax: -  
Web: www.franklinamerican.com

CEO: -  
CFO: Scott J Tansil  
HR: -  
FYE: December 31  
Type: Private

Franklin American Mortgage Company (FAMC) is flying as high as a kite. The private mortgage bank is one of the country's largest and fastest-growing mortgage brokers. Franklin American Mortgage operates through three loan production channels. The correspondent lending division services lenders nationwide while the wholesale division funds and underwrites loans for mortgage brokers. The firm's retail division offers mortgages directly to individuals from about 20 offices (mostly located in the East and South). Founded in 1994 Franklin American Mortgage CEO Dan Crockett owns the company.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 7.7%          | -     | -     | 238.3 | 206.8 | 298.1 |
| Net income (\$ mil.)   | 65.9%         | -     | -     | 5.6   | 5.5   | 25.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 700   |

**FAMILY DOLLAR STORES, INC.**

NYS: FDO

10401 Monroe Road  
Matthews, NC 28105  
Phone: 704 847-6961  
Fax: -  
Web: www.familydollar.com

CEO: -  
CFO: Mary A Winston  
HR: Farrah Ais  
FYE: August 30  
Type: Public

Penny-pinching single moms are drawn to Family Dollar. The nation's #2 dollar store (behind Dollar General) targets forty-something women shopping for a family earning less than \$40,000 a year. It operates about 8,000 stores across some 45 states and Washington DC. Consumables (food health and beauty aids and household items) account for more than 70% of sales; stores also sell apparel shoes and linens. Family Dollar runs small neighborhood stores near its fixed- low- and middle-income customers in rural and urban areas. Most merchandise costs less than \$10. Family Dollar was founded in 1959 by the father of CEO Howard Levine. Family Dollar has agreed to be acquired by rival Dollar Tree.

|                        | Annual Growth | 08/10   | 08/11   | 08/12   | 08/13    | 08/14    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 7.5%          | 7,867.0 | 8,547.8 | 9,331.0 | 10,391.5 | 10,489.3 |
| Net income (\$ mil.)   | (5.6%)        | 358.1   | 388.4   | 422.2   | 443.6    | 284.5    |
| Market value (\$ mil.) | 16.5%         | 4,940.2 | 5,420.0 | 7,107.0 | 8,114.7  | 9,099.5  |
| Employees              | 4.7%          | 50,000  | 52,000  | 55,000  | 58,000   | 60,000   |

**FAMILY EXPRESS CORPORATION**

213 S STATE ROAD 49  
VALPARAISO, IN 463837976  
Phone: 219-531-6490  
Fax: -  
Web: www.familyexpress.com

CEO: -  
CFO: Thomas Denise  
HR: -  
FYE: December 31  
Type: Private

Convenience is all in the family at this Indiana chain. Family Express operates about 50 convenience store/gasoline stations in north central and northwestern Indiana (split almost evenly between city and rural locations). The chain's Cravin's Market in-house foodservice features fresh sandwiches fruits vegetables salads and a selection of floral items. Family Express also has launched its own proprietary brands including Java Wave gourmet coffees Squeeze Freeze carbonated beverages natural spring water and bread and milk products. In addition Family Express operates a small fleet of delivery trucks that say "moo." The company was founded in 1975.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/09 | 12/10 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%          | -     | -     | 275.6 | 244.8 | 277.4 |
| Net income (\$ mil.)   | (38.0%)       | -     | -     | 18.5  | 2.8   | 4.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 500   |

**FAMILY HEALTH INTERNATIONAL INC**

359 BLACKWELL ST STE 200  
DURHAM, NC 277012477  
Phone: 919-544-7040  
Fax: -  
Web: www.fhi.org

CEO: Patrick C Fine  
CFO: Hubert C Graves  
HR: -  
FYE: September 30  
Type: Private

Known as FHI 360 Family Health International believes that health is wealth. From a handful of offices located in the US Asia-Pacific and South Africa FHI 360 funds and manages public health programs research education and other resources in more than 60 countries. Founded in 1971 as the International Fertility Research Program of the University of North Carolina at Chapel Hill FHI 360 primarily focuses on and supports HIV/AIDS prevention research reproductive health services and maternal and neonatal health programs. The organization works with governments private agencies and non-governmental organizations to develop the most appropriate programs for different areas.

|                        | Annual Growth | 09/08 | 09/09 | 09/13 | 09/14 | 09/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.9%         | -     | 327.6 | 664.1 | 653.7 | 610.5 |
| Net income (\$ mil.)   | -             | -     | 2.9   | 10.2  | (3.4) | (0.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4,000 |

**FANNIE MAE**

NBB: FNMA

1100 15th Street, NW  
Washington, DC 20005  
Phone: 800 232-6643  
Fax: -  
Web: www.fanniemae.com

CEO: Timothy J. (Tim) Mayopoulos  
CFO: David C. Benson  
HR: Elcio Barcelos  
FYE: December 31  
Type: Public

The Federal National Mortgage Association or Fannie Mae helps families realize the American Dream of owning a home. Like its brother Freddie Mac the government-sponsored enterprise (GSE) provides liquidity in the US mortgage market by buying mortgages from lenders and packaging them for resale transferring risk from lenders and allowing them to offer mortgages to those who may not otherwise qualify. It owns or guarantees more than \$2.9 trillion in single-family home loans and about \$295 billion in multifamily mortgages. Its largest customers are Wells Fargo Walker & Dunlop and Berkadia. Due to losses caused largely by the subprime mortgage crisis the government seized both Fannie and Freddie in 2008. Government plans to divest the firms into private ownership have proven difficult; they remain GSEs.

|                        | Annual Growth | 12/14       | 12/15       | 12/16       | 12/17       | 12/18       |
|------------------------|---------------|-------------|-------------|-------------|-------------|-------------|
| Assets (\$ mil.)       | 1.3%          | 3,248,176.0 | 3,221,917.0 | 3,287,968.0 | 3,345,529.0 | 3,418,318.0 |
| Net income (\$ mil.)   | 2.9%          | 14,208.0    | 10,954.0    | 12,313.0    | 2,463.0     | 15,959.0    |
| Market value (\$ mil.) | (15.3%)       | 2,379.9     | 1,899.3     | 4,516.5     | 3,068.9     | 1,227.6     |
| Employees              | (0.7%)        | 7,600       | 7,300       | 7,000       | 7,200       | 7,400       |

**FAR EAST ENERGY CORP**

NBB: FECC

333 N. Sam Houston Parkway East, Suite 230  
Houston, TX 77060  
Phone: 832 598-0470  
Fax: -  
Web: www.fareastenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Far East Energy is engaged in coalbed methane gas exploration and production in China and in the development of related technologies. The company works with ConocoPhillips and China United Coalbed Methane Company to acquire and explore assets across China. Far East Energy's Shanxi coalbed methane project when fully developed could sustain more than 3,000 horizontal gas wells making it one of the world's largest coalbed methane projects. The company has drilled five coalbed methane gas exploration wells in Shanxi and six in its other major project area in Yunnan Province. It holds more than 1.3 million acres of leasehold properties.

|                        | Annual Growth | 12/09  | 12/10  | 12/11  | 12/12  | 12/13  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 36.0%         | -      | -      | 0.9    | 1.6    | 1.6    |
| Net income (\$ mil.)   | -             | (13.8) | (16.2) | (21.2) | (27.2) | (34.0) |
| Market value (\$ mil.) | (26.3%)       | 159.2  | 242.3  | 72.7   | 19.0   | 46.9   |
| Employees              | 1.7%          | 29     | 28     | 25     | 26     | 31     |

**FARM CREDIT BANK OF TEXAS**

4801 PLAZA ON THE LK # 1200  
AUSTIN, TX 787461081  
Phone: 512-465-0400  
Fax: -  
Web: www.farmcreditbank.com

CEO: Larry R Doyle  
CFO: Thomas W Hill  
HR: -  
FYE: December 31  
Type: Private

The largest member of the federal Farm Credit System the Farm Credit Bank of Texas provides loans and financial services to about 20 lending cooperatives and financial institutions in Alabama Louisiana Mississippi New Mexico and Texas. These include agricultural credit associations which provide agricultural production loans agribusiness financing and rural mortgage financing; and federal land credit associations which offer real estate loans on farms ranches and other rural property. Farm Credit Bank of Texas is owned by the lending cooperatives it serves.

|                        | Annual<br>Growth | 12/06 | 12/07    | 12/12 | 12/13    | 12/16    |
|------------------------|------------------|-------|----------|-------|----------|----------|
| Assets (\$ mil.)       | 5.1%             | -     | 13,520.8 | -     | 16,212.7 | 21,222.4 |
| Net income (\$ mil.)   | 11.2%            | -     | 74.0     | -     | 179.8    | 192.4    |
| Market value (\$ mil.) | -                | -     | -        | -     | -        | -        |
| Employees              | -                | -     | -        | -     | -        | 200      |

**FARM CREDIT SERVICES OF MID-AMERICA ACA**

1601 UPS Dr.  
Louisville KY 40223  
Phone: 502-420-3700  
Fax: 804-225-1725  
Web: www.bonsecours.com/hospitals/richmond/index.as

CEO: Bill Johnson  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Cooperativ

If Old McDonald's farm is in Indiana Kentucky Ohio or Tennessee he might have a loan-loan-here and a loan-loan-there from Farm Credit Services of Mid-America. The cooperative association one of the largest in the National Farm Credit System provides lending and other financial services to these states' farmers and rural homeowners. Borrowers use Farm Credit's products to purchase real estate homes livestock and farming equipment to fund capital improvements and to cover operating and living expenses. It has a loan volume of about \$12 billion and serves some 85000 customers through nearly 100 offices located throughout its service area.

**FARM SERVICE COOPERATIVE**

2308 PINE ST  
HARLAN, IA 515371884  
Phone: 712-755-2207  
Fax: -  
Web: www.fscoop.com

CEO: -  
CFO: -  
HR: Sharon Kroger  
FYE: August 31  
Type: Private

Farm Service Cooperative (FSC) offers a big bushel basket full of products and services to farmers in west central Iowa. The agricultural co-op offers its members such farm-management supplies and services as grain elevator operations grain marketing equipment rental tires livestock feed and fertilizer sales soil sampling on-staff crop advisors farm credit and financing agronomy and Cenex energy products (diesel home-heating oil propane ethanol gasoline) from its 10 locations.

|                        | Annual<br>Growth | 08/03 | 08/04 | 08/05   | 08/06 | 08/07 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (82.5%)          | -     | -     | 2,122.1 | 53.2  | 65.4  |
| Net income (\$ mil.)   | 34677.7%         | -     | -     | 0.0     | 15.0  | 14.4  |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 110   |

**FARMER BROS. CO.**
**NMS: FARM**

1912 Farmer Brothers Drive  
Northlake, TX 76262  
Phone: 888 998-2468  
Fax: -  
Web: www.farmerbros.com

CEO: Michael H. (Mike) Keown  
CFO: David G. Robson  
HR: -  
FYE: June 30  
Type: Public

Farmer Bros. may know beans about farming but just ask the firm about coffee beans. Farmer Bros. roasts and packages coffee and sells it mainly to institutional foodservice operators such as restaurants fast-food outlets hotels and hospitals. It also distributes related coffee products such as filters sugar and creamers as well as assorted teas and culinary products (spices soup and gelatins). As part of its business it provides private brand coffee programs nationwide to retail customers such as convenience and grocery stores. Founded in 1912 Farmer Bros. distributes more than 3100 stock keeping units (SKUs) from more than 110 branch warehouses located in or near major US cities in five states.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18  | 06/19  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 2.2%             | 545.9 | 544.4 | 541.5 | 606.5  | 595.9  |
| Net income (\$ mil.)   | -                | 0.7   | 89.9  | 24.4  | (18.3) | (73.6) |
| Market value (\$ mil.) | (8.6%)           | 400.5 | 546.4 | 515.5 | 520.6  | 279.0  |
| Employees              | (3.9%)           | 1,784 | 1,634 | 1,610 | 1,600  | 1,521  |

**FARMERS CAPITAL BANK CORP.**
**NMS: FFKT**

202 West Main St.  
Frankfort, KY 40601  
Phone: 502 227-1668  
Fax: -  
Web: www.farmerscapital.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Farmers Capital has found some green in the Bluegrass State. Its four bank subsidiaries — Citizens Bank of Northern Kentucky Farmers Bank & Capital Trust First Citizens Bank and United Bank & Trust Company — operate more than 35 branches in northern and central Kentucky. Serving individuals and local businesses they offer standard retail services such as checking and savings accounts and CDs as well as trust activities. Real estate loans including (primarily) residential mortgages and commercial real estate loans account for around 90% of the company's loan portfolio. Nonbank subsidiaries of Farmers Capital provide insurance and data processing services.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (1.9%)           | 1,807.2 | 1,809.6 | 1,782.6 | 1,776.0 | 1,671.0 |
| Net income (\$ mil.)   | 8.1%             | 12.1    | 13.4    | 16.5    | 15.0    | 16.6    |
| Market value (\$ mil.) | 36.1%            | 92.0    | 163.3   | 174.9   | 203.6   | 315.8   |
| Employees              | (2.3%)           | 518     | 519     | 510     | 501     | 472     |

**FARMERS CO-OPERATIVE SOCIETY, SIOUX CENTER, IOWA**

317 3RD ST NW  
SIOUX CENTER, IA 512501856  
Phone: 712-722-2671  
Fax: -  
Web: www.farmerscoopsociety.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

When farmers cooperate society benefits. Through its seven centers in northwest Iowa Farmers Cooperative Society offers its member/farmers a full range of agricultural growing and marketing products and services including crop-storage facilities and business consulting. Its feedlot with room for some 5500 head of cattle helps members buy and care for feeder cattle and provides discounts on grain for members. The co-op also operates a member-only How-To Building Store in Sioux Center Iowa that sells hardware lawn-care products lumber and paint as well as brand-name home appliances. Farmers Cooperative Society has roots dating back to 1907.

|                        | Annual<br>Growth | 07/12 | 07/13 | 07/14 | 07/15 | 07/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.2%)           | -     | 496.5 | 418.5 | 405.3 | 384.2 |
| Net income (\$ mil.)   | 21.7%            | -     | 5.0   | 3.9   | 7.6   | 8.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 160   |

**FARMERS COOPERATIVE COMPANY**

105 GARFIELD AVE  
FARNHAMVILLE, IA 505386712  
Phone: 515-817-2100  
Fax: -  
Web: www.landuscooperative.com

CEO: James Chism  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

The importance of cooperation — it's one of life's most important lessons. Dating back to the early 1900s the Farmers Cooperative Company (FCC) learned that lesson early on. The 5500-member-plus co-op offers agronomy and grain marketing services to its members who oversee some 3 million acres of farmland in central and north central Iowa. The largest of its kind in Iowa FCC operates 40 grain elevators and provides soil testing and mapping services. It sells supplies including seed feed and fertilizer to its members. The coop merged with another Iowa coop West Central Cooperative in 2016 to form Landus Cooperative.

|                        | Annual<br>Growth | 08/06 | 08/07 | 08/08 | 08/09 | 08/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.8%)          | -     | -     | -     | 894.5 | 779.6 |
| Net income (\$ mil.)   | (19.9%)          | -     | -     | -     | 13.0  | 10.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 450   |

**FARMERS NATIONAL BANC CORP. (CANFIELD, OH)**

NAS: FMNB

20 South Broad Street  
Canfield, OH 44406  
Phone: 330 533-3341  
Fax: -  
Web: www.farmersbankgroup.com

CEO: Kevin J Helmick  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Farmers National Banc is willing to help even nonfarmers grow their seed income into thriving bounties of wealth. The bank provides commercial and personal banking from nearly 20 branches in Ohio. Founded in 1887 Farmers National Banc offers checking and savings accounts credit cards and loans and mortgages. Farmers' lending portfolio is composed of real estate mortgages consumer loans and commercial loans. The company also includes Farmers National Insurance and Farmers Trust Company a non-depository trust bank that offers wealth management and trust services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 19.6%            | 1,137.0 | 1,869.9 | 1,966.1 | 2,159.1 | 2,328.9 |
| Net income (\$ mil.)   | 38.1%            | 9.0     | 8.1     | 20.6    | 22.7    | 32.6    |
| Market value (\$ mil.) | 11.1%            | 232.1   | 239.0   | 394.6   | 409.9   | 354.1   |
| Employees              | 8.5%             | 327     | 432     | 441     | 445     | 453     |

**FARMERS TELEPHONE COOPERATIVE, INC.**

1101 E MAIN ST  
KINGSTREE, SC 295564105  
Phone: 843-382-2333  
Fax: -  
Web: www.ftc-i.net

CEO: Bradley Erwin  
CFO: Jeffrey Lawrimore  
HR: -  
FYE: June 30  
Type: Private

Farmers Telephone Cooperative (FTC) is the incumbent local-exchange carrier (ILEC) in Williamsburg Lee Sumter Clarendon and Florence counties in eastern South Carolina. Serving more than 60000 customers in a 3000 mile area the company provides traditional phone services including local-exchange access and long-distance as well as dial-up and DSL Internet access. The company also offers wireless phone service through a partnership with AT&T Mobility as well as security services and enterprise communications services. In operation since 1951 FTC claims to be the second-largest co-op in the US and should not be confused with the Farmers Telephone Cooperative serving the Rainsville Alabama area.

|                        | Annual<br>Growth | 06/05 | 06/06 | 06/07 | 06/08 | 06/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 83.7  | 131.2 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 2.3   | 8.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 418   |

**FARMINGTON FOODS INC.**

7419 FRANKLIN ST  
FOREST PARK, IL 601301016  
Phone: 708-771-3600  
Fax: -  
Web: www.farmingtonfoods.com

CEO: -  
CFO: -  
HR: -  
FYE: December 29  
Type: Private

Farmington Foods takes food from the farm adds value and sells the results. The company processes markets and distributes Value-added pork products including pork loin chops and ribs. Its Lean N' Juicy product line consists of case-ready enhanced pork such as bone-in or boneless loin chops baby back ribs spareribs pork shoulder and tenderloin. Farmington also offers a variety of marinated pork products in flavors like Teriyaki lemon pepper and Italian. In addition to pork products the company also sells pre-packaged kabobs made with beef chicken and pork. Formerly known as the Farmington Meat Company the family-owned company was established in 1972.

|                        | Annual<br>Growth | 12/00 | 12/01 | 12/02 | 12/03 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.6%)           | -     | 90.1  | 67.5  | 73.8  | 68.0  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 155   |

**FARO TECHNOLOGIES INC.**

NMS: FARO

250 Technology Park  
Lake Mary, FL 32746  
Phone: 407 333-9911  
Fax: -  
Web: www.faro.com

CEO: Simon Raab  
CFO: Robert E. Seidel  
HR: -  
FYE: December 31  
Type: Public

FARO Technologies is arming companies with a means to inspect the world around them. With the touch of its mechanical arm FARO's measuring systems can facilitate reverse engineering of an undocumented part or a competitor's product. The portable FaroArm FARO Laser ScanArm and FARO Gage are jointed devices that simulate the human arm's movement. Along with the FARO Laser Scanner LS and Laser Tracker inspections and measurements are integrated with 3-D software. Aerospace automotive consumer goods and heavy equipment companies such as Boeing Honda GM GE and Johnson Controls use FARO Arm units in their factories. Customers located outside the Americas account for about 60% of sales in 2014.

|                        | Annual<br>Growth | 12/14   | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|---------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 4.2%             | 341.8   | 317.5 | 325.6 | 360.9  | 403.6 |
| Net income (\$ mil.)   | (38.1%)          | 33.6    | 12.8  | 11.1  | (14.5) | 4.9   |
| Market value (\$ mil.) | (10.3%)          | 1,081.4 | 509.3 | 621.1 | 810.9  | 701.2 |
| Employees              | 11.1%            | 1,223   | 1,288 | 1,485 | 1,669  | 1,862 |

**FARSTAD OIL INC.**

100 27TH ST NE  
MINOT, ND 58703-5164  
Phone: 701-852-1194  
Fax: -  
Web: www.farstadoil.com

CEO: -  
CFO: Bruce Hest  
HR: -  
FYE: December 31  
Type: Private

When you are freezing in Fargo fuel is more than a luxury it's a necessity. Farstad Oil makes sure that gas stations lube shops and propane dealers are well stocked for those living through the cold winters in the Upper Midwest and West. Farstad Oil is a regional wholesale petroleum products distributor serving customers in North Dakota Montana Minnesota and Wyoming. The company a subsidiary of holding company SPF Energy wholesales about 250 million gallons of gas and fuel 20 million gallons of propane and 2.5 million gallons of lubricants each year. Its Minot operation is the largest lubricant plant in the region.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11   | 12/12   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 28.5%            | -     | 476.6 | 686.7 | 1,034.6 | 1,010.1 |
| Net income (\$ mil.)   | 47.8%            | -     | 1.2   | 2.1   | 3.8     | 4.0     |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 125     |

**FASHION INSTITUTE OF TECHNOLOGY**

227 W 27TH ST  
NEW YORK, NY 100015992  
Phone: 212-217-7999  
Fax: -  
Web: www.fitnyc.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Fashionistas pay homage to the Fashion Institute of Technology (FIT). The school offers degrees and classes in a variety of disciplines (about 45) within the fashion and design industry as well as in business technology and communications. More than 10000 students are enrolled at FIT; it has a student-teacher ratio of 17:1. The school also hosts The Museum at the Fashion Institute of Technology which houses collections of costumes and textiles with a focus on 20th-century fashion. Virginia Pope fashion editor of The New York Times was one of FIT's founders. FIT began in 1944 and was tuition-free until 1953; it is part of the State University of New York (SUNY) system.

|                        | Annual<br>Growth | 06/05 | 06/06 | 06/07 | 06/08 | 06/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 95.9  | 97.1  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 4.5   | 8.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,212 |

**FASTENAL CO.**
**NMS: FAST**

2001 Theurer Boulevard  
Winona, MN 55987-1500  
Phone: 507 454-5374  
Fax: 507 453-8049  
Web: www.fastenal.com

CEO: Daniel L. (Dan) Florness  
CFO: Holden Lewis  
HR: Reyne K. Wisecup  
FYE: December 31  
Type: Public

Fastenal makes for a snug fit. The industrial and fastener distributor sells products in more than nine major product lines including threaded fasteners (such as screws nuts and bolts) which represent about 30% of overall sales. Other sales come from fluid-transfer parts for hydraulic and pneumatic power; janitorial electrical and welding supplies; material handling items; metal-cutting tool blades; and safety supplies. Founded in 1967 as a fastener shop Fastenal now operates more than 3200 branches and on-site locations in all 50 US states and in Canada Mexico Asia Africa and Europe. Its customers include construction manufacturing and other industrial professionals

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 8.4%             | 3,869.2  | 3,962.0  | 4,390.5  | 4,965.1  | 5,333.7  |
| Net income (\$ mil.)   | 11.2%            | 516.4    | 499.5    | 578.6    | 751.9    | 790.9    |
| Market value (\$ mil.) | (2.5%)           | 23,435.9 | 26,972.6 | 31,399.1 | 30,021.2 | 21,214.1 |
| Employees              | 1.4%             | 20,746   | 19,624   | 20,565   | 21,644   | 21,948   |

**FATBURGER CORPORATION**

301 Arizona Ave. Ste. 200  
Santa Monica CA 90401-1364  
Phone: 310-319-1850  
Fax: 310-319-1863  
Web: www.fatburger.com

CEO: Andrew Wiederhorn  
CFO: Harold Fox  
HR: -  
FYE: June 30  
Type: Private

It's a little more expensive than 99 cents but you don't need to be a real fat cat to enjoy one of these burgers. Fatburger operates and franchises more than 90 hamburger stands known for their 1/3 pound signature sandwich. Located primarily in Southern California the 1950s-style restaurants also offer a 1/2 pound Kingburger and 1/8 pound Baby Fat burger as well as a variety of side orders and other sandwiches. Franchisees operate more than 60 of the chain's locations. Lovie Yancey opened the first Fatburger in 1952 when "fat" was used to describe the size not the content of the burger. Fog Cutter Capital Group owns more than 80% of the company.

**FATE THERAPEUTICS INC**
**NMS: FATE**

3535 General Atomics Court, Suite 200  
San Diego, CA 92121  
Phone: 858 875-1800  
Fax: -  
Web: www.fatetherapeutics.com

CEO: J Scott Wolchko  
CFO: J Scott Wolchko  
HR: -  
FYE: December 31  
Type: Public

Fate Therapeutics believes it's destined to treat orphan diseases. The biopharmaceutical company is developing stem cell-based treatments for hematologic malignancies such as leukemia and lymphoma non-malignant orphan diseases such as lysosomal storage disorders hemoglobinopathies such as sickle cell disease and beta-thalassemia as well as anemia and other immune deficiencies. Its lead drug candidate ProHema uses umbilical cord blood to treat hematologic malignancies. The company was founded in 2007 by seven scientists who are not involved in its day-to-day operations. In 2013 it went public raising \$40 million in its IPO which it will use toward R&D as well as clinical and preclinical drug development.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 24.9%            | -      | 2.4    | 4.4    | 4.1    | 4.7    |
| Net income (\$ mil.)   | -                | (25.9) | (30.0) | (33.5) | (43.0) | (66.6) |
| Market value (\$ mil.) | 26.4%            | 325.4  | 218.0  | 162.4  | 395.3  | 830.0  |
| Employees              | 20.1%            | 50     | 60     | 66     | 80     | 104    |

**FATWIRE CORPORATION**

330 Old Country Rd. Ste. 303  
Mineola NY 11501-4143  
Phone: 516-328-9473  
Fax: 516-739-5069  
Web: www.fatwire.com

CEO: Dorian Daley  
CFO: -  
HR: -  
FYE: May 31  
Type: Subsidiary

FatWire's Web content and experience management software helped organizations build and run online corporate portals with complex features. Its software enabled businesses to create and manage content access it through a variety of channels and deliver and reuse it across multiple applications and websites. FatWire sold to companies in the financial services manufacturing retail media and entertainment telecom health care and travel markets. The company also offered tools for managing social media and user-generated content (UGC) including Community Server and Gadget Server (Web page personalization tools). Key clients included Wal-Mart Best Buy Pfizer and Ford. FatWire was acquired by Oracle in 2011.

**FAUQUIER BANKSHARES, INC.**
**NAS: FBSS**

10 Courthouse Square  
Warrenton, VA 20186  
Phone: 540 347-2700  
Fax: -  
Web: www.tfb.bank.com

CEO: Randy K Ferrell  
CFO: Christine E Headly  
HR: -  
FYE: December 31  
Type: Public

Fauquier Bankshares is the holding company for The Fauquier Bank which operates about 10 branches in Fauquier and Prince William counties in northern Virginia southwest of Washington DC. The bank targets individuals and regional business customers offering standard deposit products such as checking savings and money market accounts CDs and IRAs. Its lending activities consist mostly of residential and commercial mortgages. The bank's wealth management division provides investment management trust estate retirement insurance and brokerage services. Through subsidiary Fauquier Bank Services it has equity ownership stakes in Bankers Insurance Infinex Investments and Bankers Title Shenandoah.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.8%             | 606.3 | 601.4 | 624.4 | 644.6 | 730.8 |
| Net income (\$ mil.)   | 6.3%             | 4.8   | (0.6) | 3.7   | 2.5   | 6.1   |
| Market value (\$ mil.) | 1.0%             | 69.6  | 57.6  | 62.8  | 82.6  | 72.4  |
| Employees              | (0.5%)           | 145   | 148   | 154   | 150   | 142   |

**FAYETTE COMMUNITY HOSPITAL, INC.**

1255 HIGHWAY 54 W  
FAYETTEVILLE, GA 302144526  
Phone: 703-719-7000  
Fax: -

CEO: James Michael Burnette  
CFO: John Miles  
HR: -  
FYE: June 30  
Type: Private

If you do too much boogying at the Fayetteville Bluegrass Blast or slip in the sleet at the Christmas in Fayetteville festival Piedmont Fayette Hospital (PFH) is there to help. The acute care hospital is home to centers in cardiovascular medicine diabetes treatment sleep disorder therapy women's health fitness and rehabilitative care. With more than 500 physicians on staff the former Fayette Community Hospital has the ability to treat just about whatever comes through its doors — from ear nose throat problems to pediatric dentistry. The about 155-bed hospital opened in 1997 and is part of the not-for-profit Piedmont Healthcare network.

|                        | Annual<br>Growth | 06/08 | 06/09 | 06/13 | 06/14 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.3%            | -     | 165.2 | 283.1 | 306.2 | 349.7 |
| Net income (\$ mil.)   | 5.1%             | -     | 18.2  | 23.9  | 29.0  | 25.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,045 |

**FAYETTEVILLE PUBLIC WORKS COMMISSION**

955 OLD WILMINGTON RD  
FAYETTEVILLE, NC 283016357  
Phone: 910-223-4005  
Fax: -  
Web: www.faypwc.com

CEO: Steven K Blanchard  
CFO: J Dwight Miller  
HR: -  
FYE: June 30  
Type: Private

The taps the toilets and the plugs in Fayetteville are all the province of The Public Works Commission of the City of Fayetteville North Carolina (PWC) which is responsible for operating maintaining and upgrading the municipal electric water and wastewater utility systems. PWC distributes electricity to about 79000 residential commercial and industrial customers. The electric utility has 1312 miles of distribution lines 24770 distribution line transformers and more than 46880 poles. The water utility serves more than 83150 customers and has 1340 miles of mains; the wastewater unit serves about 79180 customers and has about 1340 miles of sewer line.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%             | -     | 308.6 | 311.1 | 313.5 | 334.1 |
| Net income (\$ mil.)   | 24.7%            | -     | 22.2  | 22.3  | 39.7  | 43.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 467   |

**FBL FINANCIAL GROUP INC**

NYS: FFG

5400 University Avenue  
West Des Moines, IA 50266-5997  
Phone: 515 225-5400  
Fax: -  
Web: www.fblfinancial.com

CEO: James P. (Jim) Brannen  
CFO: Donald J. (Don) Seibel  
HR: Lori K Strottman  
FYE: December 31  
Type: Public

Insurance holding company FBL Financial Group (FBL) is the parent of Farm Bureau Life Insurance Company. Through its subsidiary the firm sells life insurance annuities and investment products to farmers ranchers and agricultural businesses. Farm Bureau Life sells insurance and annuities through an exclusive network of about 2000 agents across some 15 states in the Midwest and West. (In Colorado it operates as Greenfields Life Insurance.) The company markets its products through an affiliation with the American Farm Bureau Federation. FBL also manages for a fee two Farm Bureau-affiliated property/casualty insurance companies. The Iowa Farm Bureau Federation owns close to 60% of the company.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|------------------|---------|---------|---------|----------|---------|
| Assets (\$ mil.)       | 2.1%             | 9,064.4 | 9,132.0 | 9,566.1 | 10,066.6 | 9,833.6 |
| Net income (\$ mil.)   | (3.9%)           | 109.9   | 113.5   | 107.2   | 194.3    | 93.8    |
| Market value (\$ mil.) | 3.1%             | 1,434.4 | 1,573.1 | 1,931.8 | 1,721.7  | 1,622.8 |
| Employees              | 0.3%             | 1,628   | 1,637   | 1,644   | 1,692    | 1,647   |

**FBR & CO**

NMS: FBRC

1300 North Seventeenth Street  
Arlington, VA 22209  
Phone: 703 312-9500  
Fax: -  
Web: www.fbr.com

CEO: Richard J Hendrix  
CFO: Bradley J Wright  
HR: -  
FYE: December 31  
Type: Public

Don't confuse FDR and FBR: One was a beloved US president while the other loves dead presidents. FBR & Co. provides investment banking and institutional brokerage services for institutional and corporate clients and wealthy individuals. It also conducts equities research manages mutual funds and invests its own capital in merchant banking transactions alongside its clients. The company focuses on the consumer industrials energy financial services health care real estate media telecommunications and technology markets Crestview Partners. Its principal operating subsidiaries are FBR Capital Markets & Co. and FBR Fund Advisers.

|                        | Annual<br>Growth | 12/11  | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.9%)           | 147.2  | 151.5 | 259.8 | 182.1 | 120.4 |
| Net income (\$ mil.)   | -                | (49.6) | 29.7  | 92.9  | 17.0  | (7.5) |
| Market value (\$ mil.) | 76.6%            | 13.9   | 26.3  | 179.3 | 167.1 | 135.2 |
| Employees              | 0.7%             | 295    | 256   | 302   | 300   | 303   |

**FCI CONSTRUCTORS INC.**

3070 I-70 BUSINESS LOOP  
GRAND JUNCTION, CO 81504-4468  
Phone: 970-434-9093  
Fax: -  
Web: www.fciol.com

CEO: -  
CFO: Clayton Marshall  
HR: -  
FYE: March 31  
Type: Private

FCI Constructors focuses on commercial building and renovation projects in the Rocky Mountain and southwestern US. Its projects range from hospitals assisted living facilities municipal projects and recreation centers to office buildings banks churches and educational manufacturing warehouse correctional and postal facilities. The company has offices in Arizona Colorado and Wyoming. Projects include the Mesa County Justice Center in Phoenix Crossroads Urgent Psychiatric Care Hospital in Durango Colorado and the Denver Public Schools Bus Terminal. The company which was founded in 1978 by M. L. Francis is owned by CEO Ed Forsman EVP Ron Choate and its employees.

|                        | Annual<br>Growth | 03/07 | 03/08 | 03/09 | 03/10 | 03/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (13.1%)          | -     | -     | 379.1 | 315.0 | 248.8 |
| Net income (\$ mil.)   | (30.1%)          | -     | -     | 3.3   | 1.7   | 1.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 275   |

**FEDERAL AGRICULTURAL MORTGAGE CORP**

NYS: AGM

1999 K Street, N.W., 4th Floor  
Washington, DC 20006  
Phone: 202 872-7700  
Fax: -

CEO: Timothy L. (Tim) Buzby  
CFO: R. Dale Lynch  
HR: -  
FYE: December 31  
Type: Public

Farmer Mac (Federal Agricultural Mortgage Corporation) is Fannie Mae and Freddie Mac's country cousin. Like its city-slicker kin it provides liquidity in its markets (agricultural real estate and rural housing mortgages) by buying loans from lenders and then securitizing the loans into Farmer Mac Guaranteed Securities. Farmer Mac buys both conventional loans and those guaranteed by the US Department of Agriculture. Farmer Mac was created by Congress in 1987 to establish a secondary market for agricultural mortgage and rural utilities loans. It is a stockholder-owned publicly-traded corporation based in Washington DC with an underwriting office in Iowa.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 7.0%             | 14,287.8 | 15,540.4 | 15,606.0 | 17,792.3 | 18,694.3 |
| Net income (\$ mil.)   | 22.4%            | 48.1     | 68.7     | 77.3     | 84.5     | 108.1    |
| Market value (\$ mil.) | 18.8%            | 323.7    | 336.8    | 611.0    | 834.7    | 644.8    |
| Employees              | 9.7%             | 71       | 71       | 81       | 88       | 103      |

**FEDERAL AVIATION ADMINISTRATION**

800 Independence Ave. SW  
Washington DC 20591  
Phone: 866-835-5322  
Fax: 617-568-5079  
Web: www.massport.com

CEO: –  
CFO: –  
HR: –  
FYE: September 30  
Type: Government Agency

Nobody goes up up and away until the folks at the FAA say it's OK. The Federal Aviation Administration (FAA) is the government agency responsible for overseeing air transportation in the US. An arm of the US Department of Transportation the FAA focuses on air transportation safety including the enforcement of safety standards for aircraft manufacturing operation and maintenance. It also manages air traffic in the US through a network of towers overseeing an average of 50000 flights per day. It maintains radar systems communication equipment and air traffic security systems. The FAA's annual budget is typically around \$15 billion.

**FEDERAL HOME LOAN BANK BOSTON**

800 Boylston Street  
Boston, MA 02199  
Phone: 617 292-9600  
Fax: –  
Web: www.fhlbboston.com

CEO: –  
CFO: Frank Nitkiewicz  
HR: Barry Gale  
FYE: December 31  
Type: Public

Federal Home Loan Bank of Boston (FHLB Boston) is banking on the continued support of other banks. The government-supported enterprise provides funds for residential mortgages and community development loans to its members which consist of more than 440 financial institutions across New England including banks thrifts credit unions and insurance companies. The bank also lends to non-member institutions the likes of state housing finance agencies primarily to promote the funding of low to moderate income housing in the region. FHLB Boston is one of 12 regional wholesale banks in the Federal Home Loan Bank System. Its region includes Connecticut Maine Massachusetts New Hampshire Rhode Island and Vermont.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 25.8%         | 578.5 | 756.9 | 737.5 | 959.8 | 1,447.4 |
| Net income (\$ mil.)   | 9.7%          | 149.8 | 289.3 | 173.2 | 190.2 | 216.8   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –       |
| Employees              | 0.0%          | 200   | 206   | 202   | 203   | 200     |

**FEDERAL HOME LOAN BANK NEW YORK**

101 Park Avenue  
New York, NY 10178  
Phone: 212 681-6000  
Fax: –  
Web: www.fhlbny.com

CEO: –  
CFO: Kevin M Neylan  
HR: Mildred Tse-Gonzalez  
FYE: December 31  
Type: Public

Federal Home Loan Bank of New York (FHLBNY) provides funds for residential mortgages and community development to more than 330 member banks savings and loans credit unions and life insurance companies in New York New Jersey Puerto Rico and the US Virgin Islands. One of a dozen Federal Home Loan Banks in the US it is cooperatively owned by its member institutions and supervised by the Federal Housing Finance Agency. FHLBNY like others in the system is privately capitalized; it receives no taxpayer funding. The bank instead raises funds mainly by issuing debt instruments in the capital markets.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 2.1%          | 132,825.4 | 123,248.4 | 143,606.3 | 158,918.4 | 144,381.4 |
| Net income (\$ mil.)   | 15.5%         | 314.9     | 414.8     | 401.2     | 479.5     | 560.5     |
| Market value (\$ mil.) | –             | –         | –         | –         | –         | –         |
| Employees              | 5.0%          | 258       | 273       | 280       | 308       | 314       |

**FEDERAL HOME LOAN BANK OF ATLANTA**

1475 PEACHTREE ST NE # 400  
ATLANTA, GA 303093037  
Phone: 404-888-8000  
Fax: –  
Web: www.fhlbanks.com

CEO: W Wesley McMullan  
CFO: Haig Kazazian  
HR: –  
FYE: December 31  
Type: Private

Where do banks in the southeastern US bank? Federal Home Loan Bank of Atlanta. Known as FHLBank Atlanta for short the bank provides mortgage funding deposit community investment and cash management services to some 1100 commercial banks credit unions insurance companies and thrifts. Its territory includes Alabama Florida Georgia Maryland North Carolina South Carolina Virginia and Washington DC. The bank primarily provides funding to members to originate residential mortgages and community development loans. It also purchases mortgages on the secondary market to provide liquidity.

|                        | Annual Growth | 12/12 | 12/13     | 12/14     | 12/15     | 12/16     |
|------------------------|---------------|-------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 4.3%          | –     | 122,316.0 | 138,344.0 | 142,253.0 | 138,671.0 |
| Net income (\$ mil.)   | (6.3%)        | –     | 338.0     | 271.0     | 301.0     | 278.0     |
| Market value (\$ mil.) | –             | –     | –         | –         | –         | –         |
| Employees              | –             | –     | –         | –         | –         | 339       |

**FEDERAL HOME LOAN BANK OF CHICAGO**

200 E RANDOLPH ST # 1700  
CHICAGO, IL 606016428  
Phone: 312-565-5700  
Fax: –  
Web: www.fhlbc.com

CEO: Matthew R Feldman  
CFO: Roger D Lundstrom  
HR: –  
FYE: December 31  
Type: Private

Federal Home Loan Bank of Chicago (FHLB Chicago) is a government-sponsored enterprises that provides secured loans and other support services to about 760 members including commercial banks credit unions insurance companies thrifts and community development financial institutions throughout Illinois and Wisconsin. It is cooperatively owned by its member institutions who use advances from the bank to originate residential mortgages invest in government or mortgage-related securities and promote affordable housing and community development in their respective communities. FHLB Chicago is one of a dozen federal banks that comprise the Federal Home Loan Bank System that was established by Congress in 1932.

|                        | Annual Growth | 12/11 | 12/12    | 12/14    | 12/15    | 12/16    |
|------------------------|---------------|-------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 3.1%          | –     | 69,584.0 | 71,841.0 | 70,676.0 | 78,692.0 |
| Net income (\$ mil.)   | (3.4%)        | –     | 375.0    | 392.0    | 349.0    | 327.0    |
| Market value (\$ mil.) | –             | –     | –        | –        | –        | –        |
| Employees              | –             | –     | –        | –        | –        | 405      |

**FEDERAL HOME LOAN BANK OF PITTSBURGH**

601 Grant Street  
Pittsburgh, PA 15219  
Phone: 412 288-3400  
Fax: –  
Web: www.fhlb-pgh.com

CEO: Winthrop Watson  
CFO: David G Paulson  
HR: –  
FYE: December 31  
Type: Public

The Federal Home Loan Bank of Pittsburgh helps revitalize neighborhoods and fund low-income housing in the City of Champions and beyond. One of a dozen banks in the Federal Home Loan Bank System the government-sponsored entity (FHLB Pittsburgh for short) uses private capital and public sponsorships to provide low-cost funding for residential mortgages and community and economic development loans in Delaware Pennsylvania and West Virginia. It is cooperatively owned by about 300 member banks thrifts credit unions and insurance companies in its three-state district. The bank also offers member banks correspondent banking services such as depository funds transfer settlement and safekeeping services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 34.1%         | 701.8 | 740.1 | 1,010.6 | 1,485.9 | 2,272.4 |
| Net income (\$ mil.)   | 7.9%          | 255.8 | 256.5 | 260.0   | 339.6   | 347.2   |
| Market value (\$ mil.) | –             | –     | –     | –       | –       | –       |
| Employees              | 0.6%          | 219   | 215   | 214     | 215     | 224     |



# FEDERAL HOME LOAN BANK OF SAN FRANCISCO

333 Bush Street, Suite 2700  
San Francisco, CA 94104  
Phone: 415 616-1000  
Fax: -  
Web: www.fhlbsf.com

CEO: Greg Seibly  
CFO: Kenneth C Miller  
HR: -  
FYE: December 31  
Type: Public

The city by the bay is the home to the Federal Home Loan Bank of San Francisco one of a dozen regional banks in the Federal Home Loan Bank System chartered by Congress in 1932 to provide credit to residential mortgage lenders. The government-sponsored enterprise is privately owned by its members which include some 400 commercial banks credit unions industrial loan companies savings and loans insurance companies and housing associates headquartered in Arizona California and Nevada. The bank links members to worldwide capital markets which provide them with low-cost funding. Members then pass these advances along to their customers in the form of affordable home mortgage and economic development loans.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17     | 12/18     |
|------------------------|------------------|----------|----------|----------|-----------|-----------|
| Assets (\$ mil.)       | 9.6%             | 75,807.0 | 85,707.0 | 91,941.0 | 123,385.0 | 109,326.0 |
| Net income (\$ mil.)   | 15.1%            | 205.0    | 638.0    | 712.0    | 376.0     | 360.0     |
| Market value (\$ mil.) | -                | -        | -        | -        | -         | -         |
| Employees              | 2.5%             | 255      | 263      | 274      | 287       | 282       |

# FEDERAL HOME LOAN BANK TOPEKA

500 SW Wanamaker Road  
Topeka, KS 66606  
Phone: 785 233-0507  
Fax: -  
Web: www.fhlbtpeka.com

CEO: Mark E Yardley  
CFO: -  
HR: Darrin Kite  
FYE: December 31  
Type: Public

Don't worry Toto Federal Home Loan Bank of Topeka is in Kansas. The institution created by Congress provides funds for residential mortgages and community-development loans to almost 900 member banks thrifts credit unions and insurance companies in Arizona Colorado Kansas Nebraska New Mexico Oklahoma and Wyoming. FHLBank Topeka also provides members with other financial services such as safekeeping shelf funding and wire transfer services. One of a dozen Federal Home Loan Banks in the US FHLBank Topeka is cooperatively owned by its member institutions.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 30.9%            | 428.3 | 465.4 | 580.4 | 832.0 | 1,257.0 |
| Net income (\$ mil.)   | 12.6%            | 106.0 | 93.4  | 161.8 | 197.2 | 170.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | 1.9%             | 217   | 218   | 238   | 233   | 234     |

# FEDERAL PRISON INDUSTRIES INC.

320 1st St. NW Bldg. 400  
Washington DC 20534  
Phone: 202-305-3500  
Fax: 202-305-7340  
Web: www.unicor.gov

CEO: Steve V Schwalb  
CFO: -  
HR: -  
FYE: September 30  
Type: Government Agency

Some businesses benefit from captive audiences; this company benefits from captive employees. Federal Prison Industries (FPI) known by its trade name UNICOR uses prisoners to make products and provide services mainly for US government agencies. Nearly 16000 inmates (about 9% of the total eligible inmate population) are employed in 94 FPI factories in prisons across the US. UNICOR which is part of the Justice Department's Bureau of Prisons manufactures products such as office furniture clothing beds and linens and electronics equipment. It also offers services including data entry bulk mailing laundry services recycling and refurbishing of vehicle components.

# FEDERAL REALTY INVESTMENT TRUST (MD)

NYS: FRT

1626 East Jefferson Street  
Rockville, MD 20852  
Phone: 301 998-8100  
Fax: -  
Web: www.federalrealty.com

CEO: Donald C. (Don) Wood  
CFO: Dan Guglielmo  
HR: -  
FYE: December 31  
Type: Public

It's a safe bet that Federal Realty Investment Trust makes a federal case of shopping centers. The real estate investment trust (REIT) owns or has a majority interest in about 85 retail properties with more than 19 million sq. ft. of leasable space including community and neighborhood shopping centers and mixed-use complexes. Its key markets are densely populated affluent areas in the Northeast Mid-Atlantic and California; it also has properties in Florida Illinois Michigan and Texas. The REIT's occupancy rate is around 93%. Principal tenants include Giant Food Barnes & Noble Bed Bath & Beyond and T.J. Maxx. One of the oldest publicly traded REITs in the US Federal Realty was founded in 1962.

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17    | 12/18   | 12/19   |
|------------------------|------------------|----------|----------|----------|---------|---------|
| Sales (\$ mil.)        | 5.9%             | 744.0    | 801.6    | 857.3    | 915.4   | 935.8   |
| Net income (\$ mil.)   | 13.9%            | 210.2    | 249.9    | 289.9    | 241.9   | 353.9   |
| Market value (\$ mil.) | (3.1%)           | 11,036.5 | 10,735.1 | 10,032.6 | 8,916.8 | 9,724.4 |
| Employees              | (8.0%)           | 436      | 329      | 326      | 303     | 313     |

# FEDERAL RESERVE BANK OF ATLANTA, DIST. NO. 6

1000 Peachtree Street, N.E.  
Atlanta, GA 30309-4470  
Phone: 404 498-8500  
Fax: -  
Web: www.frbatlanta.org

CEO: Raphael W. Bostic  
CFO: -  
HR: Blake Lyons  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of Atlanta oversees Fed member banks and thrifts and their holding companies throughout the Southeast including Alabama Florida Georgia and parts of Louisiana Mississippi and Tennessee. It conducts examinations and investigations of member institutions distributes cash issues savings bonds and Treasury securities and assists the Fed in setting monetary policy such as interest rates. The bank also processes checks and acts as a clearinghouse for payments between banks. Fed Reserve Banks are independent arms within the government and return earnings (gleaned mostly from investments in government bonds) to the US Treasury.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.4%             | 6,105.0 | 6,861.0 | 6,562.0 | 6,502.0 | 6,971.0 |
| Net income (\$ mil.)   | (14.3%)          | 89.0    | 156.0   | (992.0) | 66.0    | 48.0    |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | -                | -       | -       | -       | -       | -       |

# FEDERAL RESERVE BANK OF BOSTON, DIST. NO. 1

600 Atlantic Avenue  
Boston, MA 02210  
Phone: 617 973-3000  
Fax: -  
Web: www.bostonfed.org

CEO: Eric S Rosengren  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of Boston oversees more than 100 banks and bank holding companies in six New England states including Connecticut (except Fairfield County) Massachusetts Maine New Hampshire Rhode Island and Vermont. It conducts examinations and investigations of member institutions distributes money issues savings bonds and Treasury securities and assists the Fed in setting monetary policy. The bank also processes checks and acts as a clearinghouse for payments between banks. Federal Reserve Banks are not-for-profit and return most of their earnings (primarily from investments in government bonds) to the US Treasury.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.2%             | 2,335.0 | 2,472.0 | 2,734.0 | 2,829.0 | 2,544.0 |
| Net income (\$ mil.)   | -                | (33.0)  | 119.0   | (777.0) | 29.0    | 31.0    |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | -                | -       | -       | -       | -       | -       |

**FEDERAL RESERVE BANK OF CHICAGO, DIST. NO. 7**

230 South La Salle Street  
Chicago, IL 60604-1413  
Phone: 312 322-5322  
Fax: -  
Web: www.chicagofed.org

CEO: Charles L. Evans  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The Federal Reserve Bank of Chicago regulates banks and bank holding companies in northern Illinois northern Indiana southern Wisconsin the Lower Peninsula of Michigan and all of Iowa. It supervises more than 850 bank holding companies and state member banks distributes money issues savings bonds and Treasury securities and assists the Fed in setting monetary policy. The Chicago Fed also processes checks and acts as a clearinghouse for payments between banks. Like the 11 other regional banks in the Federal Reserve System it returns its profits (earned largely from investments in government and federal agency securities) to the US Treasury.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.5%)           | 5,001.0 | 5,176.0 | 4,423.0 | 4,458.0 | 4,902.0 |
| Net income (\$ mil.)   | -                | (12.0)  | 66.0    | (473.0) | 183.0   | 41.0    |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | -                | -       | -       | -       | -       | -       |

**FEDERAL RESERVE BANK OF CLEVELAND, DIST. NO. 4**

P.O. Box 6387  
Cleveland, OH 44101-1387  
Phone: 216 579-2000  
Fax: -  
Web: www.clevelandfed.org

CEO: Sandra Pianalto  
CFO: -  
HR: Thomas Sohlberg  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of Cleveland oversees more than 200 member banks and thrifts and their holding companies in the Fourth Federal Reserve District (Ohio western Pennsylvania eastern Kentucky and northern West Virginia). It conducts examinations and investigations of member institutions distributes money issues savings bonds and Treasury securities and participates in setting monetary policy. The bank also processes checks and acts as a clearinghouse for payments between banks in its region. Federal Reserve Banks are not-for-profit and return earnings (mostly from investments in government bonds) to the US Treasury.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15     | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|-----------|---------|---------|
| Sales (\$ mil.)        | 11.8%            | 2,255.0 | 2,458.0 | 2,595.0   | 3,172.0 | 3,525.0 |
| Net income (\$ mil.)   | (21.1%)          | 160.0   | 196.0   | (1,349.0) | 108.0   | 62.0    |
| Market value (\$ mil.) | -                | -       | -       | -         | -       | -       |
| Employees              | -                | -       | -       | -         | -       | -       |

**FEDERAL RESERVE BANK OF DALLAS, DIST. NO. 11**

2200 North Pearl Street  
Dallas, TX 75201-2272  
Phone: 214 922-6000  
Fax: -  
Web: www.dallasfed.org

CEO: Robert S. (Rob) Kaplan  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of Dallas oversees system member banks and bank holding companies in southern New Mexico northern Louisiana and all of Texas. It conducts examinations and investigations of member institutions distributes money issues savings bonds and Treasury securities and assists the Federal Reserve in setting monetary policy. The bank also processes checks and acts as a clearinghouse for payments between banks. Federal Reserve Banks are not-for-profit and return earnings (mostly from investments in government bonds) to the US Treasury. The bank has branches in El Paso Houston and San Antonio.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.0%             | 3,531.0 | 3,769.0 | 3,615.0 | 3,876.0 | 4,455.0 |
| Net income (\$ mil.)   | 0.0%             | 24.0    | (12.0)  | (249.0) | 6.0     | 24.0    |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | -                | -       | -       | -       | -       | -       |

**FEDERAL RESERVE BANK OF KANSAS CITY, DIST. NO. 10**

1 Memorial Drive  
Kansas City, MO 64198  
Phone: 816 881-2000  
Fax: -  
Web: www.kansascityfed.org

CEO: -  
CFO: -  
HR: Veronica M. Sellers  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of Kansas City oversees system member banks and bank holding companies in Colorado Kansas Nebraska northern New Mexico Oklahoma western Missouri and Wyoming. The bank also has branch offices in Denver Oklahoma and Omaha. Considered the 10th District it conducts examinations and investigations of member institutions distributes money issues savings bonds and Treasury securities and assists the Fed in setting monetary policy. The bank established in 1914 also processes checks and acts as a clearinghouse for payments between banks.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.8%)           | 1,793.0 | 1,737.0 | 1,550.0 | 1,614.0 | 1,733.0 |
| Net income (\$ mil.)   | 1.4%             | 18.0    | 36.0    | (189.0) | 12.0    | 19.0    |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | -                | -       | -       | -       | -       | -       |

**FEDERAL RESERVE BANK OF MINNEAPOLIS, DIST. NO. 9**

90 Hennepin Avenue, P.O. Box 291  
Minneapolis, MN 55408-0291  
Phone: 612 204-5000  
Fax: -  
Web: www.minneapolisfed.org

CEO: Narayana Kocherlakota  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The Federal Reserve Bank of Minneapolis one of the 12 regional banks in the Federal Reserve System regulates banks and bank holding companies in the Ninth District in Minnesota Montana North Dakota South Dakota northern Wisconsin and the Upper Peninsula of Michigan. It conducts investigations of member institutions distributes money issues savings bonds and Treasury securities and assists the Fed in setting monetary policy. The bank also processes checks and acts as a clearinghouse for payments between banks. The Federal Reserve Bank of Minneapolis like its 11 counterparts returns its profits (earned largely from investments in government and federal agency securities) to the US Treasury.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15  | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (0.1%)           | 934.0 | 894.0 | 783.0  | 863.0 | 932.0 |
| Net income (\$ mil.)   | -                | (8.0) | 28.0  | (77.0) | -     | 11.0  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | -     |

**FEDERAL RESERVE BANK OF NEW YORK, DIST. NO. 2**

33 Liberty Street  
New York, NY 10045-0001  
Phone: 212 720-5000  
Fax: -  
Web: www.newyorkfed.org

CEO: William C. Dudley  
CFO: -  
HR: Elaine Mauriello  
FYE: December 31  
Type: Public

The Federal Reserve Bank of New York is the largest in the Federal Reserve System to oversee US bank activities. It issues currency clears money transfers and lends to banks in its district. In addition to the duties it shares with 11 other regional Federal Reserve Banks the New York Fed trades US government securities to regulate the money supply intervenes on foreign exchange markets and stores monetary gold for foreign central banks and governments. The New York Fed's district is relatively small (made up of New York Puerto Rico the US Virgin Islands northern New Jersey and Fairfield County Connecticut) but the bank is the largest in the Federal Reserve System in assets and volume of transactions.

|                        | Annual<br>Growth | 12/13     | 12/14    | 12/15     | 12/16    | 12/17    |
|------------------------|------------------|-----------|----------|-----------|----------|----------|
| Sales (\$ mil.)        | 6.6%             | 50,355.0  | 68,824.0 | 68,534.0  | 64,509.0 | 65,090.0 |
| Net income (\$ mil.)   | -                | (1,397.0) | 2,398.0  | (5,604.0) | 328.0    | (503.0)  |
| Market value (\$ mil.) | -                | -         | -        | -         | -        | -        |
| Employees              | -                | -         | -        | -         | -        | -        |

**FEDERAL RESERVE BANK OF PHILADELPHIA, DIST. NO. 3**

10 Independence Mall  
Philadelphia, PA 19106-1574  
Phone: 215 574-6000  
Fax: 215 574-6030  
Web: www.philadelphiafed.org

CEO: Patrick T. Harker  
CFO: Donna L. Franco  
HR: Brad Bralow  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of Philadelphia oversees system member banks and bank holding companies in eastern and central Pennsylvania southern New Jersey and Delaware. It conducts examinations and investigations of member institutions distributes money issues savings bonds and Treasury securities and assists the Fed in setting monetary policy. The bank also processes checks and acts as a clearinghouse for payments between banks in its region. Federal Reserve Banks are not-for-profit and return most of their income (primarily earned from investments in US government and federal agency securities) to the US Treasury.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%          | 2,673.0 | 2,765.0 | 2,748.0 | 2,968.0 | 3,103.0 |
| Net income (\$ mil.)   | 3.9%          | 60.0    | (342.0) | (959.0) | 23.0    | 70.0    |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | -             | -       | -       | -       | -       | -       |

**FEDERAL RESERVE BANK OF RICHMOND, DIST. NO. 5**

Post Office Box 27622  
Richmond, VA 23261  
Phone: 804 697-8000  
Fax: -  
Web: www.richmondfed.org

CEO: Mark L. Mullinix  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of Richmond oversees the Fifth District's system member banks and bank holding companies in Virginia; Maryland; the Carolinas; Washington DC; and most of West Virginia from branches in Maryland North Carolina and Virginia. It conducts examinations and investigations of member institutions distributes money issues savings bonds and Treasury securities and assists the Federal Reserve System in setting monetary policy. The bank also processes checks and acts as a clearinghouse for payments between banks. Federal Reserve Banks return earnings (mostly from investments in government bonds) to the US Treasury.

|                        | Annual Growth | 12/13   | 12/14   | 12/15     | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|-----------|---------|---------|
| Sales (\$ mil.)        | 6.2%          | 5,666.0 | 6,148.0 | 5,989.0   | 6,604.0 | 7,217.0 |
| Net income (\$ mil.)   | (12.7%)       | 284.0   | 1,202.0 | (3,955.0) | 67.0    | 165.0   |
| Market value (\$ mil.) | -             | -       | -       | -         | -       | -       |
| Employees              | -             | -       | -       | -         | -       | -       |

**FEDERAL RESERVE BANK OF SAN FRANCISCO, DIST. NO. 12**

101 Market Street  
San Francisco, CA 94105  
Phone: 415 974-2000  
Fax: -  
Web: www.frbsf.org

CEO: John C. Williams  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of San Francisco through four branch offices oversees hundreds of banks and thrifts in nine western states and American Samoa Guam and the Northern Mariana Islands - the largest of the 12 districts. It conducts examinations and investigations of member institutions distributes money issues savings bonds and Treasury securities and assists the Federal Reserve in setting monetary policy. The bank also processes checks and acts as a clearinghouse for payments between banks. Federal Reserve Banks are not-for-profit and return earnings (mostly from investments in government bonds) to the US Treasury.

|                        | Annual Growth | 12/13   | 12/14    | 12/15     | 12/16    | 12/17    |
|------------------------|---------------|---------|----------|-----------|----------|----------|
| Sales (\$ mil.)        | 14.6%         | 8,507.0 | 11,704.0 | 12,696.0  | 13,437.0 | 14,660.0 |
| Net income (\$ mil.)   | (22.6%)       | 323.0   | 470.0    | (2,426.0) | 51.0     | 116.0    |
| Market value (\$ mil.) | -             | -       | -        | -         | -        | -        |
| Employees              | -             | -       | -        | -         | -        | -        |

**FEDERAL RESERVE BANK OF ST. LOUIS, DIST. NO. 8**

One Federal Reserve Bank Plaza, Broadway and Locust Street  
St. Louis, MO 63102  
Phone: 314 444-8444  
Fax: -  
Web: www.stlouisfed.org

CEO: James B. Bullard  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

One of 12 regional banks in the Federal Reserve System the Federal Reserve Bank of St. Louis regulates banks and bank holding companies in its region. Its territory encompasses eastern Missouri southern Illinois all of Arkansas and portions of Indiana Kentucky Mississippi and Tennessee. The bank operating from four offices conducts examinations and investigations of member institutions distributes money processes checks and payments between banks issues savings bonds and Treasury securities and assists the Fed in setting monetary policy. Federal Reserve Banks are not-for-profit and return almost all of their earnings (gleaned mostly from investments in government bonds) to the US Treasury.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.0%          | 1,562.0 | 1,666.0 | 1,412.0 | 1,541.0 | 1,759.0 |
| Net income (\$ mil.)   | 161.8%        | 1.0     | 47.0    | (146.0) | 20.0    | 47.0    |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | -             | 1,032   | -       | -       | -       | -       |

**FEDERAL RESERVE SYSTEM**

20th Street and Constitution Avenue N.W.  
Washington, DC 20551  
Phone: 202 452-3245  
Fax: 202 728-5886  
Web: www.federalreserve.gov

CEO: James B. Bullard  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Where do banks go when they need a loan? To the Federal Reserve System which sets the discount interest rate the base rate at which its member banks may borrow. Known as the Fed the system oversees a network of 12 Federal Reserve Banks located in major US cities; these in turn regulate banks in their districts and ensure they maintain adequate reserves. The Fed also clears money transfers issues currency and buys or sells government securities to regulate the money supply. Through its powerful New York bank the Fed conducts foreign currency transactions trades on the world market to support the US dollar's value and stores gold for foreign governments and international agencies.

|                        | Annual Growth | 12/13    | 12/14     | 12/15      | 12/16     | 12/17     |
|------------------------|---------------|----------|-----------|------------|-----------|-----------|
| Sales (\$ mil.)        | 6.6%          | 90,540.0 | 114,299.0 | 113,468.0  | 112,207.0 | 116,764.0 |
| Net income (\$ mil.)   | -             | (492.0)  | 4,363.0   | (17,195.0) | 894.0     | 133.0     |
| Market value (\$ mil.) | -             | -        | -         | -          | -         | -         |
| Employees              | -             | -        | -         | -          | -         | -         |

**FEDERAL SCREW WORKS**

NBB: FSCR

34846 Goddard Road  
Romulus, MI 48174  
Phone: 734 941-4211  
Fax: 586 443-4210  
Web: www.federal screwsworks.com

CEO: Thomas Zurschmiede  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Federal Screw Works (FSW) doesn't mind if you think of your car as a bucket of bolts. The Detroit native makes fasteners and related items primarily for the automotive industry. The company produces high-volume lots to the specifications of manufacturers. Nonautomotive sales are mainly to makers of durable goods. FSW's products include locknuts bolts piston pins studs bushings shafts and other machined cold-formed hardened and ground-metal parts. It maintains five manufacturing facilities all of which are located in Michigan.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.5%          | 64.0  | 77.5  | 77.3  | 75.4  | 73.4  |
| Net income (\$ mil.)   | 33.0%         | 1.3   | 7.1   | 3.1   | 3.8   | 4.2   |
| Market value (\$ mil.) | 14.4%         | 5.9   | 8.5   | 12.4  | 11.4  | 10.1  |
| Employees              | 2.4%          | 201   | 222   | 219   | 221   | 221   |

**FEDERAL SIGNAL CORP.**
**NYS: FSS**

1415 West 22nd Street  
Oak Brook, IL 60523  
Phone: 630 954-2000  
Fax: 630 954-2030  
Web: www.federalsignal.com

CEO: Jennifer L. Sherman  
CFO: Ian A. Hudson  
HR: -  
FYE: December 31  
Type: Public

Federal Signal likes to believe it keeps people property and the environment safe. Through segments that include environmental solutions and safety and security systems the company designs and manufactures products for municipal governmental industrial and commercial customers. Offerings include street sweepers vacuum trucks and water blasters for environmental cleanup; emergency communications and public warning systems for public safety. Federal Signal caters primarily to the US market. It sold its Fire Rescue Group segment throughout late 2015 and early 2016.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 8.7%          | 779.1 | 768.0 | 707.9 | 898.5   | 1,089.5 |
| Net income (\$ mil.)   | 10.2%         | 63.7  | 63.5  | 43.8  | 61.6    | 94.0    |
| Market value (\$ mil.) | 6.5%          | 929.5 | 954.2 | 939.7 | 1,209.4 | 1,198.0 |
| Employees              | 5.1%          | 2,700 | 2,200 | 2,200 | 3,100   | 3,300   |

**FEDERAL-MOGUL HOLDINGS CORP**
**NMS: FDM**

27300 West 11 Mile Road  
Southfield, MI 48034  
Phone: 248 354-7700  
Fax: -  
Web: www.federalmogul.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

For Federal-Mogul the sum of the parts is greater than the whole. The company makes components used in cars trucks and commercial vehicles as well as in energy industrial and other transportation equipment. Its products include pistons spark plugs ignition coils bearings gaskets seals and brake pads sold under brand names such as Champion Federal-Mogul Fel-Pro Glyco and Moog. Federal-Mogul has manufacturing and distribution facilities in 34 countries worldwide; customers include global automakers BMW Ford General Motors and Volkswagen. Federal-Mogul also distributes its own and other company's auto parts to aftermarket customers. About 60% of sales come from outside the US.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.1%          | 6,219.0 | 6,910.0 | 6,664.0 | 6,786.0 | 7,317.0 |
| Net income (\$ mil.)   | -             | 161.0   | (90.0)  | (117.0) | 41.0    | (168.0) |
| Market value (\$ mil.) | (6.0%)        | 3,098.1 | 2,212.9 | 1,203.2 | 2,952.6 | 2,414.0 |
| Employees              | 3.3%          | 42,700  | 45,000  | 45,000  | 44,275  | 48,600  |

**FEDERATED HERMES INC**
**NYS: FHI**

Federated Investors Tower  
Pittsburgh, PA 15222-3779  
Phone: 412 288-1900  
Fax: -  
Web: www.federatedinvestors.com

CEO: John B. Fisher  
CFO: Thomas R. Donahue  
HR: -  
FYE: December 31  
Type: Public

One of the country's largest investment managers Federated Investors provides investment advisory and administrative services to some 135 mutual funds. Federated Investors offers fixed-income and equity mutual funds separate accounts closed-end funds variable annuity funds and alternative investments though money market funds make up most of the company's approximately \$376 billion in assets under management. Its products are sold through banks brokerages wealth managers investment advisors trust companies and other financial intermediaries. Chairman John Donahue and his family including his son president and CEO J. Christopher control Federated Investors.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.2%          | 859.3   | 926.6   | 1,143.4 | 1,102.9 | 1,135.7 |
| Net income (\$ mil.)   | 10.2%         | 149.2   | 169.8   | 208.9   | 291.3   | 220.3   |
| Market value (\$ mil.) | (5.2%)        | 3,319.8 | 2,888.3 | 2,851.0 | 3,637.3 | 2,676.6 |
| Employees              | 7.0%          | 1,435   | 1,443   | 1,463   | 1,441   | 1,878   |

**FEDERATED INSURANCE COMPANIES**

121 E. Park Sq.  
Owatonna MN 55060  
Phone: 507-455-5200  
Fax: 507-455-5452  
Web: www.federatedinsurance.com

CEO: Jeffrey Fetters  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Mutual Com

Federated Insurance is a mutual firm with a clear focus. The company provides multiple lines of business insurance coverage and risk management to niche businesses including automotive repair and sales building contractors printers funeral homes and jewelers among others. Its products and services include property liability and auto coverage as well as workers' compensation risk management group life and health and retirement planning. Federated Insurance markets its products across the US. Since its founding in 1904 the company has worked closely with trade associations to develop and endorse its insurance programs.

**FEDEX CORP**
**NYS: FDX**

942 South Shady Grove Road  
Memphis, TN 38120  
Phone: 901 818-7500  
Fax: -  
Web: www.fedex.com

CEO: Frederick W. (Fred) Smith  
CFO: Alan B. Graf  
HR: Beth Casteel  
FYE: May 31  
Type: Public

Holding company FedEx Corporation operates through subsidiaries FedEx Express FedEx Ground and FedEx Freight among others. Its FedEx Express unit is the world's largest express transportation provider to more than 220 countries and territories from about 2100 FedEx Office shops. It maintains a fleet of 680-plus aircraft and over 180,000 motor vehicles. To complement the express delivery business FedEx Ground provides small-package ground delivery in North America and less-than-truckload (LTL) carrier FedEx Freight hauls larger shipments. FedEx Office stores offer a variety of document-related and other business services and serve as retail hubs for other FedEx units. In addition its TNT Express subsidiary is an international express transportation and small-package ground delivery company.

|                        | Annual Growth | 05/15    | 05/16    | 05/17    | 05/18    | 05/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 10.1%         | 47,453.0 | 50,365.0 | 60,319.0 | 65,450.0 | 69,693.0 |
| Net income (\$ mil.)   | (15.3%)       | 1,050.0  | 1,820.0  | 2,997.0  | 4,572.0  | 540.0    |
| Market value (\$ mil.) | (2.9%)        | 45,177.2 | 43,025.6 | 50,555.1 | 64,972.6 | 40,237.5 |
| Employees              | 9.5%          | 166,000  | 168,000  | 169,000  | 227,000  | 239,000  |

**FEDEX CUSTOM CRITICAL INC.**

1475 Boettler Rd.  
Uniontown OH 44685  
Phone: 234-310-4090  
Fax: 234-310-4111  
Web: customcritical.fedex.com

CEO: Virginia Albanese  
CFO: -  
HR: -  
FYE: May 31  
Type: Subsidiary

FedEx Custom Critical a subsidiary of FedEx specializes in surface-expedited freight delivery services when time is of the essence. It operates throughout North America. Transportation is provided door-to-door with no intermediate handling by a fleet of about 1400 vehicles owned and operated by independent contractors. FedEx Custom Critical's Air Expedite unit arranges air transportation of customers' goods while Surface Expedite offers exclusive network-based transport for critical shipments and expedited less-than-truckload deliveries. Its White Glove Services division transports sensitive cargo such as electronics medical equipment and trade show exhibits as well as temperature-controlled freight.

**FEDEX GROUND PACKAGE SYSTEM INC.**

1000 FedEx Dr.  
Coraopolis PA 15108  
Phone: 412-269-1000  
Fax: 412-747-4290  
Web: www.fedex.com/us/ground/main

CEO: Henry J Maier  
CFO: –  
HR: –  
FYE: May 31  
Type: Subsidiary

When it doesn't absolutely positively have to be there overnight there's FedEx Ground Package System. An operating company of air-express giant FedEx FedEx Ground provides ground delivery of small packages throughout the US and Canada. Deliveries are generally made within one to five business days depending on distance. The company offers both business-to-business and home delivery services via a fleet of more than 30000 motorized vehicles most of which are operated by independent contractors. FedEx Ground handles an average of more than 3.5 million shipments per day from a network of more than 30 hubs.

**FEDEX OFFICE AND PRINT SERVICES INC.**

3 Galleria Tower 13155 Noel Rd. Ste. 1600  
Dallas TX 75240  
Phone: 214-550-7000  
Fax: 214-550-7001  
Web: www.fedex.com/us/officeprint/main/index.html

CEO: –  
CFO: –  
HR: Lisa White  
FYE: May 31  
Type: Subsidiary

FedEx Office and Print Services has duplicated its business formula many times. The company operates 1840 stores ("business service centers") in the US and five other countries. Stores provide printing and duplication presentation support and related business assistance and serve as drop-off points for deliveries to be made by sister companies FedEx Express and FedEx Ground. Stores also sell office supplies and rent computers and videoconferencing rooms. FedEx Office has traditionally targeted small business and home offices and individual consumers. Formerly known as Kinko's FedEx Office operates as part of the Services unit of delivery giant FedEx which purchased the business for \$2.4 billion in 2004.

**FEDFIRST FINANCIAL CORPORATION**

NASDAQ: FFCO

Donner at 6th St.  
Monessen PA 15062  
Phone: 724-684-6800  
Fax: 724-684-4851  
Web: www.firstfederal-savings.com

CEO: Patrick G O'Brien  
CFO: Jamie L Prah  
HR: –  
FYE: December 31  
Type: Public

FedFirst Financial wants to be first in the hearts of its customers. It is the holding company for First Federal Savings Bank a community-oriented thrift serving southwestern Pennsylvania. From about 10 branches the bank offers traditional products and services including checking and savings accounts money markets accounts and IRAs. Residential mortgages secured by homes in the Pittsburgh metropolitan area make up more than three-fourths of a lending portfolio that also includes multi-family and commercial mortgages and construction business and consumer loans. FedFirst Financial converted from the mutual holding company structure to a stock holding company in 2010.

**FEDNAT HOLDING CO**

NMS: FNHC

14050 N.W. 14th Street, Suite 180  
Sunrise, FL 33323  
Phone: 800 293-2532  
Fax: –  
Web: www.fednat.com

CEO: Michael H. Braun  
CFO: Ronald Jordan  
HR: Tracy Wiggan  
FYE: December 31  
Type: Public

Trashed trailer crashed car damaged dwelling? Federated National Holding Company has a policy to cover that. Through Federated National Insurance Company and other subsidiaries it underwrites a variety of personal property/casualty insurance lines in Florida. Products include homeowners flood liability and nonstandard automobile coverage. Recently formed property insurance unit Monarch National (established in 2015) offers a complete homeowners policy special form (HO-3) multi-peril insurance product for Florida homeowners (and plans to introduce a similar product for condominiums). The firm distributes its products through independent agents and its Insure-Link agency.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 16.4%         | 503.6 | 638.3 | 813.1 | 904.9 | 925.4 |
| Net income (\$ mil.)   | (20.4%)       | 37.2  | 40.9  | (0.2) | 8.0   | 14.9  |
| Market value (\$ mil.) | (4.7%)        | 308.9 | 377.9 | 238.9 | 211.8 | 254.7 |
| Employees              | 9.8%          | 219   | 297   | 381   | 419   | 318   |

**FEED THE CHILDREN INC.**

333 N MERIDIAN AVE  
OKLAHOMA CITY, OK 731076507  
Phone: 405-942-0228  
Fax: –  
Web: www.feedthechildren.org

CEO: Travis Arnold  
CFO: –  
HR: –  
FYE: June 30  
Type: Private

Tuppence a bag might feed some birds but it takes more to feed growing children. Feed The Children (FTC) is a not-for-profit Christian charity that distributes food medicine clothing and other necessities. In the US FTC accepts bulk contributions of surplus food from businesses packages it in various ways at six main facilities nationwide and distributes it to food banks homeless shelters churches and other organizations that help feed the hungry. In more than 120 countries overseas FTC works with organizations such as schools orphanages and churches to provide food medical supplies clothing and educational support to the needy. Larry and Frances Jones founded FTC in 1979.

|                        | Annual Growth | 06/08 | 06/09   | 06/10   | 06/11 | 06/13 |
|------------------------|---------------|-------|---------|---------|-------|-------|
| Sales (\$ mil.)        | (21.4%)       | –     | 1,189.2 | 520.1   | 436.5 | 453.9 |
| Net income (\$ mil.)   | –             | –     | –       | (368.0) | 10.6  | 42.3  |
| Market value (\$ mil.) | –             | –     | –       | –       | –     | –     |
| Employees              | –             | –     | –       | –       | –     | 160   |

**FEI CO.**

NMS: FEIC

5350 NE Dawson Creek Drive  
Hillsboro, OR 97124-5793  
Phone: 503 726-7500  
Fax: –  
Web: www.fei.com

CEO: Don R Kania  
CFO: Anthony L Trunzo  
HR: –  
FYE: December 31  
Type: Public

FEI makes instruments to find very small defects. The company makes structural process management systems that use ion beams to analyze and diagnose submicron structures in integrated circuits (ICs) data storage components and biological and industrial compounds. FEI makes focused ion beam and dual beam electron microscopes that analyze ICs. It also makes scanning and transmission electron microscopes that detect defects in ICs and analyze biological specimens and materials. FEI targets applications in nanotechnology R&D but still gets significant sales from the semiconductor and data storage markets.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.8%         | 634.2   | 826.4   | 891.7   | 927.5   | 956.3   |
| Net income (\$ mil.)   | 18.4%         | 53.5    | 103.6   | 114.9   | 126.7   | 105.1   |
| Market value (\$ mil.) | 36.0%         | 1,103.9 | 1,704.5 | 2,318.5 | 3,735.0 | 3,776.4 |
| Employees              | 10.1%         | 1,813   | 2,074   | 2,518   | 2,611   | 2,660   |

**FELCOR LODGING TRUST INC**
**NYS: FCH**

545 E. John Carpenter Freeway, Suite 1300  
Irving, TX 75062  
Phone: 972 444-4900  
Fax: -  
Web: www.felcor.com

CEO: Ross Bierkan  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

FelCor Lodging welcomes weary North American travelers looking for a little luxury. One of the top hotel real estate investment trusts in the US FelCor owns interests in 60 properties with almost 18000 rooms in more than 20 US states and one in Toronto Canada. Most are upscale hotels operating under the Embassy Suites Holiday Inn Doubletree Sheraton Westin Renaissance and Hilton brands. The properties are managed by Hilton Worldwide InterContinental Hotels Marriott International Starwood Hotels & Resorts and Fairmont. It also has several independent hotels in New York. FelCor's portfolio is concentrated in major metropolitan and resort areas of Florida California and Texas.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.6%)           | 946.0   | 909.5   | 893.4   | 921.6   | 886.3   |
| Net income (\$ mil.)   | -                | (129.9) | (128.0) | (61.5)  | 92.1    | (8.9)   |
| Market value (\$ mil.) | 24.4%            | 432.5   | 662.2   | 1,157.2 | 1,534.4 | 1,035.2 |
| Employees              | (1.2%)           | 66      | 63      | 62      | 61      | 63      |

**FELD ENTERTAINMENT INC.**

8607 Westwood Center Dr.  
Vienna VA 22182  
Phone: 703-448-4000  
Fax: 703-448-4100  
Web: www.feldentertainment.com

CEO: -  
CFO: Michael Ruch  
HR: -  
FYE: January 31  
Type: Private

A lot of clowning around has helped Feld Entertainment become one of the largest live entertainment producers in the world. The company entertains people through its centerpiece Ringling Bros. and Barnum & Bailey Circus which visits about 90 cities in North America each year. Through a partnership with Walt Disney Feld also produces touring Disney On Ice shows such as Treasure Trove. In addition its Disney Live! produces live Disney-themed touring stage productions. Chairman and CEO Kenneth Feld whose father Irvin began managing the circus in 1956 owns the company and personally oversees most of its productions. Ringling Bros. and Barnum & Bailey Circus made its first performance in 1871.

**FENDER MUSICAL INSTRUMENTS CORPORATION**

17600 N. Perimeter Dr. Ste. 100  
Scottsdale AZ 85250  
Phone: 480-596-9690  
Fax: 480-596-1384  
Web: www.fender.com

CEO: Andrew P Mooney  
CFO: James Broenen  
HR: Jami Allred  
FYE: December 31  
Type: Private

Jimi Hendrix's electrified version of "The Star-Spangled Banner" showed what at least one Fender guitar could do. Fender Musical Instruments Corporation (FMIC) is the world's #1 maker of stringed instruments and the nation's #1 manufacturer of solid-body electric guitars including the Stratocaster and Telecaster lines that have made it a favorite of strummers. FMIC makes other instruments and PA equipment such as acoustic guitars electric basses mandolins banjos and violins as well as amplifiers. The company's other notable brands include Guild Tacoma Gretsch Jackson Charvel EVH SWR Groove Tubes and Squier. Fender pulled the plug on its 2012 initial public offering (IPO).

**FENTURA FINANCIAL INC**
**NBB: FETM**

P.O. Box 725  
Fenton, MI 48430-0725  
Phone: 810 629-2263  
Fax: -  
Web: www.fentura.com

CEO: Ronald L Justice  
CFO: James W Distelrath  
HR: -  
FYE: December 31  
Type: Public

It just makes cents to say that Fentura Financial has its hands full. Fentura Financial is the holding company for Michigan community banks The State Bank Davison State Bank West Michigan Community Bank and Community Bancorp. From about 20 branch locations the banks provide commercial and consumer banking services and products including checking and savings accounts and loans. Commercial loans account for some two-thirds of the bank's combined loan portfolio. The State Bank Fentura's first subsidiary traces its origins to 1898. Fentura acquired St. Charles-based Community Bancorp in late 2016.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 23.9%            | 393.6 | 446.4 | 703.4 | 781.4 | 926.5 |
| Net income (\$ mil.)   | 31.7%            | 3.4   | 4.7   | 4.4   | 8.7   | 10.1  |
| Market value (\$ mil.) | 20.7%            | 45.9  | 64.3  | 74.2  | 87.5  | 97.4  |
| Employees              | -                | -     | -     | -     | -     | -     |

**FERGUSON ENTERPRISES INC.**

12500 Jefferson Ave.  
Newport News VA 23602  
Phone: 757-874-7795  
Fax: 757-989-2501  
Web: www.ferguson.com

CEO: Kevin Murphy  
CFO: Bill Brundage  
HR: Jennifer Klaus  
FYE: July 31  
Type: Subsidiary

Ferguson Enterprises is part of the pipeline for pipes. It is one of North America's largest wholesale distributors of plumbing supplies pipes valves and fittings. It also is a major distributor of heating and cooling equipment waterworks (water hydrants and meters) kitchen and bath lighting safety equipment fireplaces and appliances and tools and safety equipment. Ferguson has some than 1300 branches and 11 distribution centers in the US Puerto Rico Mexico and the Caribbean. Its customers include plumbing contractors home owners air conditioning dealers the government and irrigation and fire suppression equipment installers. Ferguson which was formed in 1953 is a subsidiary of Wolseley.

**FERRELLGAS PARTNERS LP**
**NBB: FGPR**

7500 College Boulevard, Suite 1000  
Overland Park, KS 66210  
Phone: 913 661-1500  
Fax: -  
Web: www.ferrellgas.com

CEO: James E. Ferrell  
CFO: Doran N. Schwartz  
HR: -  
FYE: July 31  
Type: Public

Ferrellgas Partners (FP) is the #2 retail marketer of propane in the US by revenue (behind AmeriGas). It serves residential commercial and other customers in all 50 states and Puerto Rico with propane delivery Blue Rhino portable tank exchanges and the sale of propane appliances parts gas grills patio heaters and other outdoor products under the Blue Rhino brand. Also as Bridger Logistics the company provides crude oil transportation and logistics and water treatment services to major energy companies.

|                        | Annual<br>Growth | 07/15   | 07/16   | 07/17   | 07/18   | 07/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (4.5%)           | 2,024.4 | 2,039.4 | 1,930.3 | 2,073.1 | 1,684.4 |
| Net income (\$ mil.)   | -                | 29.6    | (665.4) | (54.2)  | (254.6) | (64.2)  |
| Market value (\$ mil.) | (55.2%)          | 2,047.3 | 1,931.4 | 441.6   | 310.1   | 82.7    |
| Employees              | -                | -       | -       | -       | -       | -       |

**FERRIS STATE UNIVERSITY**

1201 S STATE ST  
BIG RAPIDS, MI 493072714  
Phone: 231-591-2000  
Fax: -  
Web: www.holidayinn.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Going to college is no carnival but Ferris State University still hopes the experience is enjoyable. The career-oriented public university offers more than 180 degree programs including associate's bachelor's master's and doctoral degrees through the colleges of Allied Health Sciences Arts and Sciences Business Education and Human Services Optometry Pharmacy Technology and Kendall College of Art and Design. The school has some 14500 students on 21 campuses located across Michigan. Ferris State was founded in 1884 by Michigan educator and statesman Woodbridge N. Ferris.

|                        | Annual Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%          | -     | 158.4 | 164.1 | 162.2 | 165.6 |
| Net income (\$ mil.)   | -             | -     | 10.4  | 15.2  | 20.4  | (0.1) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,200 |

**FERRO CORP**

NYS: FOE

6060 Parkland Boulevard, Suite 250  
Mayfield Heights, OH 44124  
Phone: 216 875-5600  
Fax: 216 875-5627  
Web: www.ferro.com

CEO: Peter T. Thomas  
CFO: Benjamin Schlatter  
HR: Ann E. Killian  
FYE: December 31  
Type: Public

Ferro holds a colorful portfolio of products. The specialty materials and chemicals producer makes various colorants including ceramic glazes pigments and porcelain enamels. It also produces electronics color and glass materials (such as conductive metals and pastes used in solar cells) and polymer and ceramic engineered materials. Its products are used in construction and by makers of appliances autos ceramic tile electronics and household furnishings. With more than 50 manufacturing plants worldwide Ferro is a global leader in producing glass porcelain enamels and ceramic glaze coatings.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.7%          | 1,111.6 | 1,075.3 | 1,145.3 | 1,396.7 | 1,612.4 |
| Net income (\$ mil.)   | (1.8%)        | 86.1    | 64.1    | (20.8)  | 57.1    | 80.1    |
| Market value (\$ mil.) | 4.9%          | 1,075.7 | 923.0   | 1,189.4 | 1,958.0 | 1,301.4 |
| Employees              | 11.1%         | 3,979   | 4,846   | 5,125   | 5,682   | 6,059   |

**FFD FINANCIAL CORP**

NBB: FFD

321 North Wooster Avenue  
Dover, OH 44622  
Phone: 330 364-7777  
Fax: 330 364-3908  
Web: www.firstfed.com

CEO: Trent B Troyer  
CFO: Robert R Gerber  
HR: -  
FYE: June 30  
Type: Public

FFD Financial is the holding company for First Federal Community Bank which serves Tuscarawas County and contiguous portions of eastern Ohio through about five branches. Founded in 1898 the bank offers a full range of retail products including checking and savings accounts CDs IRAs and credit cards. The bank mainly uses these funds to originate one- to four-family residential mortgages non-residential real estate loans and land loans. First Federal Community Bank also originates business consumer and multifamily residential real estate loans. In 2012 First Federal Community Bank converted its charter from a savings bank to a national commercial bank.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 10.7%         | 254.1 | 272.7 | 292.6 | 341.5 | 382.2 |
| Net income (\$ mil.)   | 17.8%         | 2.5   | 2.8   | 3.3   | 4.2   | 4.9   |
| Market value (\$ mil.) | 20.6%         | 22.1  | 26.3  | 32.1  | 38.9  | 46.8  |
| Employees              | 279.5%        | -     | -     | 5     | -     | 72    |

**FFW CORP.**

NBB: FFWC

1205 North Cass Street  
Wabash, IN 46992-1027  
Phone: 260 563-3185  
Fax: -  
Web: www.crossroadsbanking.com

CEO: Roger K Cromer  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

You can find this company at the intersection of Savings and Loans. FFW Corporation is the holding company for Crossroads Bank (formerly First Federal Savings Bank of Wabash) founded in 1920 as Home Loan Savings Association. Today the bank has five branches in Columbia City North Manchester South Whitley Syracuse and Wabash Indiana. Its deposit products include CDs and checking savings and NOW accounts. Lending activities consist mostly of residential mortgages (almost half of the company's loan portfolio) commercial mortgages home equity and improvement loans and auto loans; the bank also offers business construction manufactured home and consumer loans.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.1%          | 337.8 | 335.5 | 334.1 | 341.0 | 366.9 |
| Net income (\$ mil.)   | 14.9%         | 2.3   | 3.6   | 2.8   | 3.6   | 3.9   |
| Market value (\$ mil.) | 23.4%         | 18.0  | 23.5  | 27.4  | 29.6  | 41.8  |
| Employees              | -             | -     | -     | -     | -     | -     |

**FHI SERVICES**

500 HOSPITAL DR  
WARRENTON, VA 201863027  
Phone: 540-347-2550  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Fauquier Hospital takes care of the populace of rural northern Virginia. The multi-location system provides medical surgical outpatient and home health care services to a four county area. With more than 85 beds the facility is the only hospital in Fauquier and also serves Culpeper Prince William and Rappahannock Counties. Specialized services include emergency medicine oncology rehabilitation and cardiac and pulmonary care. The hospital's emergency room has more than 30 private rooms and services about 30000 patients each year. Fauquier Hospital partners with Prince William Hospital to operate the Cancer Center at Lake Manassas. Fauquier Hospital was founded in 1925.

|                        | Annual Growth | 09/03 | 09/04 | 09/05*    | 06/06* | 09/09 |
|------------------------|---------------|-------|-------|-----------|--------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (1,451.4) | 95.3   | 132.6 |
| Net income (\$ mil.)   | 1183.8%       | -     | -     | 0.0       | 1.9    | 10.3  |
| Market value (\$ mil.) | -             | -     | -     | -         | -      | -     |
| Employees              | -             | -     | -     | -         | -      | 700   |

\*Fiscal year change

**FIBERLINK COMMUNICATIONS CORPORATION**

1787 SENTRY PKWY W # 200  
BLUE BELL, PA 19422-2213  
Phone: 215-664-1600  
Fax: -  
Web: www.maas360.com

CEO: James Sheward  
CFO: Mark Parin  
HR: -  
FYE: December 31  
Type: Private

Fiberlink combines mobility with stability. The company's cloud-based offering MaaS360 provides mobile device and mobile application management for employees using mobile devices in the workplace as well as those working remotely and needing access to corporate networks data and applications. Its platform allows employees to securely and stably connect to enterprise networks while guarding against hackers viruses and data theft. The company also provides managed virtual private network (VPN) services to connect companies with branch offices. It manages some 1 million devices for more than 700 large and small clients in the financial services healthcare and government industries among others.

|                        | Annual Growth | 12/03 | 12/04 | 12/05   | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (281.5) | 68.9  | 57.4  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0     | 2.2   | (1.4) |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 238   |

**FIBERTOWER CORPORATION**
**NASDAQ: FTWR**

185 Berry St. Ste. 4800  
San Francisco CA 94107  
Phone: 415-659-3500  
Fax: 415-659-0007  
Web: www.fibertower.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

FiberTower rises to the occasion with wireless backhaul (commercial wholesale bandwidth) and access services. An alternative provider of facilities-based backhaul it offers spectrum leasing mobile phone traffic and broadband connectivity and extensions to fiber-optic networks. Customers include mobile fiber and other high-speed telecommunications carriers large-volume enterprise users and government agencies. Its largest customer AT&T Mobility accounts for nearly half of revenues. FiberTower serves more than a dozen markets across the country and it owns high-frequency band wireless spectrum licenses that cover essentially all of the US. The company filed for Chapter 11 bankruptcy in 2012.

**FIBROCELL SCIENCE INC**
**NAS: FCSC**

405 Eagleview Boulevard  
Exton, PA 19341  
Phone: 484 713-6000  
Fax: 484 713-6001  
Web: www.fibrocellscience.com

CEO: John Maslowski  
CFO: Sean D Buckley  
HR: –  
FYE: December 31  
Type: Public

No cow collagen here — Fibrocell Science (formerly Isolagen) lets you be your beautiful self using your beautiful cells. The company's autologous cellular therapy process used in its primary LAVIV product offering extracts fibroblasts (collagen-producing cells) from a small tissue sample taken from behind a patient's ear. The cells reproduce over six to eight weeks and are then injected back into the patient giving him or her a "natural" boost. The company gained FDA approval for LAVIV for use on wrinkle correction in 2011. It also hopes to gain approval for indications such as burn and acne scar treatment and to regenerate tissue lost from periodontal disease.

|                        | Annual<br>Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 23.4%            | 0.2    | 0.2    | 0.2    | 0.5    | 0.4    |
| Net income (\$ mil.)   | –                | (23.2) | (30.6) | (25.7) | (34.5) | (15.3) |
| Market value (\$ mil.) | 43.4%            | 2.2    | 59.6   | 38.0   | 66.8   | 9.3    |
| Employees              | (24.6%)          | 71     | 64     | 56     | 52     | 23     |

**FIDELITONE INC.**

1260 Karl Ct.  
Wauconda IL 60084  
Phone: 847-487-3300  
Fax: 847-469-6581  
Web: www.fidelitone.com

CEO: Craig Hudson  
CFO: –  
HR: Brittany White  
FYE: December 31  
Type: Private

Fidelitone has an ear for the supply chain. The company which does business as Fidelitone Logistics offers a range of key third-party logistics (3PL) services including warehousing inventory management packaging shipping freight forwarding customs brokerage and returns handling. Managing 1 million shipments per month it serves markets such as consumer goods electronics health care medical devices retail and publishing. With more than 30 locations in some 15 states the company which was started as a manufacturer/distributor of phonograph record needles in 1929 by Arthur Olsen is now run by Olsen's in-laws — the Hudson family.

**FIDELITY & GUARANTY LIFE**
**NYS: FGL**

Two Ruan Center, 601 Locust Street, 14th Floor  
Des Moines, IA 50309  
Phone: 800 445-6758  
Fax: –  
Web: www.fglife.com

CEO: –  
CFO: –  
HR: –  
FYE: September 30  
Type: Public

Fidelity & Guaranty Life is faithfully toiling away selling you life insurance and a whole range of annuity products. Through Fidelity & Guaranty Life Insurance Company (FGL Insurance) the company sells life insurance in 49 states and Washington DC; it also operates in the Empire State through Fidelity & Guaranty Life Insurance Company of New York (FGL NY Insurance). The group's products include everything from universal life insurance and fixed deferred indexed annuities to single premium immediate annuities. Fidelity & Guaranty Life which is controlled by investment firm HRG Group went public in 2013. In mid-2016 China-based insurer Anbang Insurance Group withdrew its bid to buy the company for \$1.57 billion.

|                        | Annual<br>Growth | 09/12    | 09/13    | 09/14    | 09/15    | 09/16    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 6.5%             | 20,990.3 | 22,429.2 | 24,152.7 | 24,925.0 | 27,035.0 |
| Net income (\$ mil.)   | (27.1%)          | 344.2    | 347.7    | 162.7    | 118.0    | 97.0     |
| Market value (\$ mil.) | 4.2%             | –        | –        | 1,247.2  | 1,433.6  | 1,354.7  |
| Employees              | 15.1%            | –        | 175      | 200      | 220      | 267      |

**FIDELITY & GUARANTY LIFE INSURANCE COMPANY**

1001 Fleet St.  
Baltimore MD 21202-1137  
Phone: 410-895-0100  
Fax: 410-895-0132  
Web: https://home.fglife.com/default.aspx

CEO: Christopher Littlefield  
CFO: Dennis Vigneau  
HR: –  
FYE: December 31  
Type: Subsidiary

Fidelity & Guaranty Life Insurance (FGL Insurance) is faithfully toiling away selling you life insurance and a whole range of annuity products. FGL Insurance sells life insurance in 49 states and Washington DC; it also operates in the Empire State through sister company Fidelity & Guaranty Life Insurance Company of New York (FGL NY Insurance). FGL Insurance's products include everything from universal life insurance and fixed deferred indexed annuities to single premium immediate annuities. The company is a subsidiary of Fidelity & Guaranty Life Holdings (FGL) which is owned by investment firm Harbinger Group.

**FIDELITY D&D BANCORP INC**
**NMS: FDBC**

Blakely & Drinker Streets  
Dunmore, PA 18512  
Phone: 570 342-8281  
Fax: –  
Web: www.bankatfidelity.com

CEO: Daniel J Santaniello  
CFO: Salvatore R DeFrancesco Jr  
HR: –  
FYE: December 31  
Type: Public

Fidelity D & D Bancorp has loyal banking customers. The institution is the holding company for The Fidelity Deposit and Discount Bank serving Lackawanna and Luzerne counties in northeastern Pennsylvania through about a dozen locations and about the same number of ATM locations. The bank attracts local individuals and business customers by offering such products and services as checking and savings accounts certificates of deposit investments and trust services. Commercial real estate loans account for the bulk of the company's loan portfolio followed by consumer loans business and industrial loans and residential mortgages. The bank also writes construction loans and direct financing leases.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 9.7%             | 676.5 | 729.4 | 792.9 | 863.6 | 981.1 |
| Net income (\$ mil.)   | 14.7%            | 6.4   | 7.1   | 7.7   | 8.7   | 11.0  |
| Market value (\$ mil.) | 18.1%            | 124.1 | 129.7 | 135.7 | 155.3 | 241.3 |
| Employees              | 3.3%             | 159   | 164   | 167   | 175   | 181   |



**FIDELITY NATIONAL FINANCIAL INC**

NYS: FNF

601 Riverside Avenue  
Jacksonville, FL 32204  
Phone: 904 854-8100  
Fax: -  
Web: www.fnf.com

CEO: Raymond R. (Randy) Quirk  
CFO: Anthony J. (Tony) Park  
HR: -  
FYE: December 31  
Type: Public

To make sure that buying a dream home doesn't become a nightmare Fidelity National Financial (also known as FNF) provides title insurance escrow home warranties and other services related to real estate transactions. It is now the top dog in the residential and commercial title insurance sectors (the second-largest is First American) and issues more title insurance policies than any other title company in the US. The company operates through underwriters including Fidelity National Title Insurance Commonwealth Land Title Alamo Title and National Title of New York. It sells its products both directly and through independent agents. In 2018 FNF agreed to buy Stewart Information Services another Big Four title insurance firm.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18   |
|------------------------|---------------|----------|----------|----------|----------|---------|
| Assets (\$ mil.)       | (9.5%)        | 13,868.0 | 13,931.0 | 14,463.0 | 9,151.0  | 9,301.0 |
| Net income (\$ mil.)   | 1.9%          | 583.0    | 527.0    | 650.0    | 771.0    | 628.0   |
| Market value (\$ mil.) | (2.3%)        | 9,486.6  | 9,547.2  | 9,351.7  | 10,805.7 | 8,657.8 |
| Employees              | (19.9%)       | 56,883   | 54,091   | 55,219   | 24,367   | 23,436  |

**FIDELITY NATIONAL INFORMATION SERVICES INC**

NYS: FIS

601 Riverside Avenue  
Jacksonville, FL 32204  
Phone: 904 438-6000  
Fax: -  
Web: www.fisglobal.com

CEO: Gary A. Norcross  
CFO: James W. (Woody) Woodall  
HR: Kristen Cimock  
FYE: December 31  
Type: Public

At Fidelity National Information Services (FIS) the check will never get lost in the mail. The company helps financial institutions and their clients conduct transactions through its range of software and services. It also offers outsourcing and IT consulting for the financial services industry. For banks and other financing entities the company's offerings address financial functions such as core processing decision and risk management and retail channel operations. FIS also provides payment services such as electronic funds transfer check and ticket processing and credit card production and activation. In 2019 FIS acquired Worldpay a payment processor to expand its capabilities.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 7.1%          | 6,413.8  | 6,595.2  | 9,241.0  | 9,123.0  | 8,423.0  |
| Net income (\$ mil.)   | 5.6%          | 679.1    | 631.5    | 568.0    | 1,319.0  | 846.0    |
| Market value (\$ mil.) | 13.3%         | 20,339.4 | 19,816.2 | 24,734.3 | 30,767.4 | 33,533.9 |
| Employees              | 4.1%          | 40,000   | 55,000   | 55,000   | 53,000   | 47,000   |

**FIDELITY SOUTHERN CORP**

NMS: LION

3490 Piedmont Road, Suite 1550  
Atlanta, GA 30305  
Phone: 404 639-6500  
Fax: -  
Web: www.fidelitysouthern.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Fidelity Southern Corp. is the holding company for Fidelity Bank which boasts over \$3 billion in assets and some 45 branches in the Atlanta metro and in northern Florida markets. The bank offers traditional deposit services such as checking and savings accounts CDs and IRAs. Consumer loans primarily indirect auto loans which the company purchases from auto franchises and independent dealers throughout the Southeast make up more than 50% of its loan portfolio. Real estate construction commercial real estate business residential mortgage and other consumer loans round out Fidelity Southern's lending activities. Subsidiary LionMark Insurance Company offers consumer credit-related insurance products.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 15.6%         | 2,564.2 | 3,085.2 | 3,849.1 | 4,389.7 | 4,576.9 |
| Net income (\$ mil.)   | 9.5%          | 27.6    | 30.0    | 39.1    | 38.8    | 39.8    |
| Market value (\$ mil.) | 7.0%          | 448.8   | 435.3   | 602.8   | 639.5   | 589.0   |
| Employees              | 11.9%         | 890     | 1,038   | 1,242   | 1,284   | 1,394   |

**FIDUS INVESTMENT CORPORATION**

NASDAQ: FDUS

1603 Orrington Ave. Ste. 820  
Evanston IL 60201  
Phone: 847-859-3940  
Fax: 847-859-3953  
Web: www.fidus.com

CEO: Edward H Ross  
CFO: Shelby E Sherard  
HR: -  
FYE: December 31  
Type: Public

Fidus Investment Corporation is faithful to earning ROI. The externally managed closed-end business development company (BDC) formed in 2011 to begin investing in low- to mid-market companies that earn between \$10 million and \$150 million per year. (BDCs are exempt from paying federal income tax as long as they distribute 90% of profits back to shareholders.) Fidus has provided mezzanine debt and equity financing to 25 companies representing a range of industries typically investing between \$5 million and \$15 million for each transaction. It has financed recapitalizations acquisitions expansions and changes in ownership. Fidus Investment is externally managed by Fidus Investment Advisors LLC.

**FIELD MUSEUM OF NATURAL HISTORY**

1400 S LAKE SHORE DR  
CHICAGO, IL 606052429  
Phone: 312-922-9410  
Fax: -  
Web: www.fieldmuseum.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Field Museum is one of the world's leading natural history museums. Founded as the Columbian Museum of Chicago in 1893 the institution adopted the Field name in 1905 in honor of major benefactor (and department store mogul) Marshall Field. The museum houses enormous biological and anthropological collections — more than 24 million specimens in all — along with a quarter-million-volume natural history library. It is also home to Sue the largest most complete and best preserved Tyrannosaurus rex fossil discovered to date. The Field Museum conducts basic research in anthropology and biology as well as an extensive program of public education.

|                        | Annual Growth | 12/02 | 12/03 | 12/09  | 12/14 | 12/17 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 0.4%          | -     | 66.5  | 47.0   | 95.3  | 70.7  |
| Net income (\$ mil.)   | 2.3%          | -     | 38.9  | (25.2) | 23.8  | 53.8  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 600   |

**FIELDPOINT PETROLEUM CORP**

NBB: FPPP

609 Castle Ridge Road, Suite 335  
Austin, TX 78746  
Phone: 512 579-3560  
Fax: -  
Web: www.fppcorp.com

CEO: Roger D Bryant  
CFO: Phillip H Roberson  
HR: -  
FYE: December 31  
Type: Public

Got oil and gas? FieldPoint Petroleum can point to its oil and gas fields and its interests in 480 productive oil and gas wells (96 net) in Louisiana New Mexico Oklahoma Texas and Wyoming. The independent oil and gas exploration company operates some 19 of these wells. About two-thirds of its gross productive oil wells are located in Oklahoma. FieldPoint Petroleum has proved reserves of more than 1.1 million barrels of oil and 1.9 billion cu. ft. of natural gas. Its business strategy is to expand its reserve base as well as its production and cash flow through the acquisition of producing oil and gas properties. However low oil prices have forced the company to hold back on further acquisitions.

|                        | Annual Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (30.4%)       | 9.2   | 4.0    | 2.8   | 3.0   | 2.2   |
| Net income (\$ mil.)   | -             | (1.9) | (11.0) | (2.5) | 2.7   | (3.3) |
| Market value (\$ mil.) | (56.2%)       | 19.1  | 6.6    | 7.7   | 1.8   | 0.7   |
| Employees              | (6.9%)        | 4     | 3      | 3     | 3     | 3     |

**FIESTA MART INC.**

5235 KATY FWY  
HOUSTON, TX 77007-2210  
Phone: 713-869-5060  
Fax: -  
Web: www.fiestamart.com

CEO: Carlos Smith  
CFO: Vicki J Baum  
HR: -  
FYE: January 03  
Type: Private

Fiesta Mart celebrates food every day of the year. The company runs some 60 stores in Texas that sell ethnic and conventional groceries including items popular with its target customers: Mexican- and Asian-Americans. Its stores are located mainly in the Houston area but Fiesta also has been adding stores in the Dallas/Fort Worth area and in Austin. Fiesta purchased three supermarkets from Winn-Dixie Stores when the grocer left Texas. At its supermarkets Fiesta leases kiosks to vendors who offer such items as jewelry and cell phones. The company also runs some 15 Beverage Mart liquor stores. Fiesta Mart founded in 1972 by Donald Bonham and O. C. Mendenhall is owned by grocery wholesaler Grocers Supply Co.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06*  | 01/10   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 6.9%             | -     | -     | -     | 1,137.7 | 1,483.9 |
| Net income (\$ mil.)   | 9.3%             | -     | -     | -     | 21.1    | 30.1    |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 8,200   |

\*Fiscal year change

**FIESTA RESTAURANT GROUP, INC**

NMS: FRGI

14800 Landmark Boulevard, Suite 500  
Dallas, TX 75254  
Phone: 972 702-9300  
Fax: -  
Web: www.frgi.com

CEO: Richard C. (Rich) Stockinger  
CFO: Lynn S. Schweinfurth  
HR: -  
FYE: December 30  
Type: Public

The restaurant business is a party for Fiesta Restaurant Group. The company owns operates and franchises the Taco Cabana and Pollo Tropical brands. Fiesta Restaurant Group owns or franchises a total of about 360 locations in the US the Caribbean Central America and South America; most of the restaurants are company operated. Taco Cabana locations found mostly in Texas feature Tex-Mex and traditional Mexican food in a quick service atmosphere. Pollo Tropical found mostly in South Florida and the Caribbean offer Caribbean-inspired dishes in a fast casual setting.

|                        | Annual<br>Growth | 12/14*  | 01/16  | 01/17* | 12/17  | 12/18  |
|------------------------|------------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 3.0%             | 611.1   | 687.4  | 711.8  | 669.1  | 688.6  |
| Net income (\$ mil.)   | (31.9%)          | 36.2    | 38.5   | 16.7   | (36.2) | 7.8    |
| Market value (\$ mil.) | (28.5%)          | 1,566.4 | 902.5  | 801.7  | 510.3  | 409.3  |
| Employees              | (0.9%)           | 10,600  | 11,550 | 12,080 | 10,290 | 10,220 |

\*Fiscal year change

**FIFTH THIRD BANCORP (CINCINNATI, OH)**

NMS: FITB

Fifth Third Center  
Cincinnati, OH 45263  
Phone: 800 972-3030  
Fax: -  
Web: www.53.com

CEO: Greg D. Carmichael  
CFO: Tayfun Tuzun  
HR: Tom Maxwell  
FYE: December 31  
Type: Public

Fifth Third Bancorp is the holding company of Fifth Third Bank which boasts assets of more than \$140 billion and more than 1100 branches in about 10 states in the Midwest and Southeast. Fifth Third offers branch banking (deposit accounts and loans for consumers and small businesses) commercial banking (lending leasing and syndicated and trade finance for corporations) consumer lending (residential mortgages home equity loans and credit cards) and wealth and asset management (private banking brokerage and asset management). Fifth Third owns part of Worldpay one of the country's largest payment processing firms. In 2019 it acquired MB Financial making the combined company the fourth largest bank in Chicago by deposits.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 1.3%             | 138,706.0 | 141,082.0 | 142,177.0 | 142,193.0 | 146,069.0 |
| Net income (\$ mil.)   | 10.3%            | 1,481.0   | 1,712.0   | 1,564.0   | 2,194.0   | 2,193.0   |
| Market value (\$ mil.) | 3.7%             | 13,175.1  | 12,997.3  | 17,439.6  | 19,618.8  | 15,215.2  |
| Employees              | (1.3%)           | 18,351    | 18,261    | 17,844    | 18,125    | 17,437    |

**FILEMAKER INC.**

5201 Patrick Henry Dr.  
Santa Clara CA 95054-1171  
Phone: 408-987-7000  
Fax: 408-987-7105  
Web: www.filemaker.com

CEO: -  
CFO: Bill Epling  
HR: -  
FYE: September 30  
Type: Subsidiary

FileMaker believes data's place is in the database. A subsidiary of Apple FileMaker provides its eponymous database software that is compatible with Mac OS and Microsoft's Windows operating systems. The application makes it possible for multiple users to access and exchange information instantaneously over corporate intranets or the Internet. It also offers an advanced version of FileMaker that includes development tools. The company markets to customers ranging from individual users and small businesses to universities and large corporations. Licensees include AT&T Bank of America Coca-Cola Hitachi Nokia the Smithsonian Institution Time Warner and Wal-Mart Stores.

**FINANCIAL ENGINES INC**

NMS: FNGN

1050 Enterprise Way, 3rd Floor  
Sunnyvale, CA 94089  
Phone: 408 498-6000  
Fax: 408 498-6010  
Web: www.financialengines.com

CEO: Lawrence M Raffone  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Like the little engine that could Financial Engines provides financial advice portfolio management and retirement assessment services. The company serves US retirement-plan participants sponsors and service providers across a wide range of industries that includes more than 100 FORTUNE 500 companies and several of the largest retirement plan operators. It delivers its services online as well as by telephone. Financial Engines boasts more than \$88 billion in assets under management and serves some 9 million individual retirement-plan participants. The company went public in 2010 with an offering worth \$127.2 million.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 22.9%            | 185.8   | 239.0   | 281.9   | 310.7   | 423.9   |
| Net income (\$ mil.)   | 11.4%            | 18.6    | 30.0    | 37.0    | 31.6    | 28.6    |
| Market value (\$ mil.) | 7.3%             | 1,725.4 | 4,321.6 | 2,273.4 | 2,094.2 | 2,285.8 |
| Employees              | 24.1%            | 380     | 442     | 493     | 527     | 900     |

**FINANCIAL EXECUTIVES INTERNATIONAL**

1250 Headquarters Plaza West Tower 7th Fl.  
Morristown NJ 07960  
Phone: 973-765-1000  
Fax: 973-765-1018  
Web: www.financialexecutives.org

CEO: Jim Abel  
CFO: -  
HR: -  
FYE: June 30  
Type: Private - Associatio

Financial Executives International (FEI) knows where the dough is. Or at least its members do. The group is a professional association for CFOs VPs of finance treasurers controllers tax executives and others in finance. It has 15000 members throughout the US and Canada in about 85 branches. The association advocates the views of its members notifies members of current issues and promotes ethical conduct for financial executives. FEI also hosts conferences and networking opportunities for its members and publishes Financial Executive Magazine. The group was founded at the Controllers Institute of America in 1931.

**FINANCIAL INDUSTRY REGULATORY AUTHORITY, INC.**

1735 K ST NW  
WASHINGTON, DC 200061506  
Phone: 301-590-6500  
Fax: -

CEO: Robert W. Cook  
CFO: Todd T. Diganci  
HR: -  
FYE: December 31  
Type: Private

FINRA is one of the long arms of the law for the securities industry. A non-governmental regulatory authority FINRA regulates all securities firms (roughly 4250) that conduct business in the US. Its activities include writing and enforcing rules; enforcing federal securities laws; licensing and registering brokerages and private equity firms; and providing educational information and arbitration services to investors. The regulator works with the SEC and the Fed and possesses the authority to issue fines and bar violators among other punitive actions. FINRA was formed in 2007 from the consolidation of the National Association of Securities Dealers and certain regulatory and enforcement elements of the NYSE.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11  | 12/12 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 1.7%          | -     | -     | 849.9 | 880.1  | 878.6 |
| Net income (\$ mil.)   | (56.1%)       | -     | -     | 54.6  | (84.0) | 10.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 3,400 |

**FINANCIAL INSTITUTIONS INC.**

NMS: FISI

220 Liberty Street  
Warsaw, NY 14569  
Phone: 585 786-1100  
Fax: -  
Web: www.fiiwarsaw.com

CEO: Martin K. Birmingham  
CFO: Kevin B. Klotzbach  
HR: Paula D. Dolan  
FYE: December 31  
Type: Public

Financial Institutions may not have a luxurious name but they specialize in five star service. The holding company owns Five Star Bank which provides standard deposit products such as checking and savings accounts CDs and IRAs to retail and business customers through some 50 branches across western and central New York. Indirect consumer loans originated through agreements with area franchised car dealers account for the largest percentage of the company's loan portfolio (35%) followed by commercial mortgages. The company also sells insurance while its Five Star Investment Services subsidiary offers brokerage and financial planning services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 8.7%          | 3,089.5 | 3,381.0 | 3,710.3 | 4,105.2 | 4,311.7 |
| Net income (\$ mil.)   | 7.7%          | 29.4    | 28.3    | 31.9    | 33.5    | 39.5    |
| Market value (\$ mil.) | 0.5%          | 400.6   | 446.0   | 544.8   | 495.4   | 409.4   |
| Employees              | 3.0%          | 645     | 691     | 654     | 656     | 725     |

**FINDEX.COM INC.**

OTC: FIND

11204 Davenport St. Ste. 100  
Omaha NE 68154  
Phone: 402-333-1900  
Fax: 402-778-5763  
Web: www.quickverse.com/shopfiles/default.asp

CEO: Steven Malone  
CFO: Steven Malone  
HR: -  
FYE: December 31  
Type: Public

For churches needing more than divine inspiration FindEx.com answers prayers. The company develops publishes and distributes software for churches ministries and other Christian organizations. Its primary product - making up almost 90% of sales - is QuickVerse which is designed to facilitate biblical research. Other offerings include publishing software for Christian-themed printed materials a program to assist pastors in developing sermons children's Christian entertainment software and language tutorials for Greek and Hebrew. In 2008 the company bought FormTool.com which offers 800 form templates - its first non-Christian product. Director Gordon Landies controls more than 20% of FindEx.com.

**FINISAR CORP**

NMS: FNSR

1389 Moffett Park Drive  
Sunnyvale, CA 94089  
Phone: 408 548-1000  
Fax: -  
Web: www.finisar.com

CEO: -  
CFO: Mary Jane Raymond  
HR: -  
FYE: April 29  
Type: Public

Finisar helps put the "work" in network with optical components and subsystems that enable high-speed data communications over LANs or metro-area and storage-area networks (MANs/SANs). The company's subsystems include transmitters receivers transceivers transponders optical cables and wavelength selective switches. Its components consist primarily of packaged lasers photodetectors and passive devices. The company sells products to manufacturers of storage systems networking equipment and telecom equipment. Customers have included such tech giants as Alcatel-Lucent Brocade Cisco Systems and EMC Ericson HP Huawei Technologies and IBM. In 2018 Finisar agreed to be bought by II-IV Inc. for about \$3.2 billion.

|                        | Annual Growth | 04/14*  | 05/15   | 05/16*  | 04/17   | 04/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.3%          | 1,156.8 | 1,250.9 | 1,263.2 | 1,449.3 | 1,316.5 |
| Net income (\$ mil.)   | -             | 111.8   | 11.9    | 35.2    | 249.3   | (48.3)  |
| Market value (\$ mil.) | (13.1%)       | 3,165.4 | 2,404.2 | 1,889.8 | 2,622.3 | 1,807.2 |
| Employees              | 0.0%          | 13,000  | 13,400  | 13,400  | 14,000  | 13,000  |

\*Fiscal year change

**FINJAN HOLDINGS INC**

NAS: FNJN

2000 University Avenue, Suite 600  
East Palo Alto, CA 94303  
Phone: 650 282-3228  
Fax: -  
Web: www.finjan.com

CEO: Philip Hartstein  
CFO: Jevan Anderson  
HR: -  
FYE: December 31  
Type: Public

Converted Organics is not a group of new and fervent farmers but a company that is religiously developing a process to turn food into fertilizer. The company uses organic food waste as raw material to make all-natural fertilizers that combine both disease suppression and nutritional characteristics. Its manufacturing process uses heat and bacteria to transform food waste into a high-value natural fertilizer. It sells its environmentally friendly products in the agribusiness turf management and retail markets. The company which acquired vertical farming operation TerraSphere Systems in 2010 also has an industrial wastewater treatment unit. Converted Organics is restructuring to streamline operations.

|                        | Annual Growth | 12/14  | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 101.4%        | 5.0    | 4.7    | 18.4  | 50.5  | 82.3  |
| Net income (\$ mil.)   | -             | (10.5) | (12.6) | 0.4   | 22.8  | 20.7  |
| Market value (\$ mil.) | (1.8%)        | 74.4   | 31.7   | 31.2  | 59.5  | 69.2  |
| Employees              | (8.1%)        | 14     | 14     | 12    | 10    | 10    |

**FIREEYE INC**

NMS: FEYE

601 McCarthy Blvd.  
Milpitas, CA 95035  
Phone: 408 321-6300  
Fax: -  
Web: www.fireeye.com

CEO: Kevin R. Mandia  
CFO: Frank E. Verdecanna  
HR: Barbara Massa  
FYE: December 31  
Type: Public

FireEye stands guard on corporate firewalls to detect and repel cyber attack threats and root out invaders if assaults break through. The company's hardware and software products and services cover a range of security issues such as breach detection reaction and reporting. Some of its separate capabilities including those for email and endpoint protection have been consolidated in its cloud-based FireEye Helix platform. The company's Mandiant subsidiary offers consulting services to investigate and mitigate breaches. Its offers its products for use on-premise or via the cloud. FireEye has customers around the world.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.2%         | 425.7   | 623.0   | 714.1   | 751.1   | 831.0   |
| Net income (\$ mil.)   | -             | (443.8) | (539.2) | (480.1) | (303.7) | (243.1) |
| Market value (\$ mil.) | (15.4%)       | 6,198.5 | 4,070.8 | 2,335.7 | 2,787.2 | 3,181.7 |
| Employees              | 6.4%          | 2,500   | 3,100   | 2,900   | 2,960   | 3,200   |

**FIRELANDS REGIONAL HEALTH SYSTEM**

1111 HAYES AVE  
SANDUSKY, OH 448703323  
Phone: 419-557-7485  
Fax: -  
Web: www.firelands.com

CEO: Martin E Tursky  
CFO: Daniel Moncher  
HR: -  
FYE: December 31  
Type: Private

Firelands Regional Health System primarily operates through its Firelands Regional Medical Center (FRMC). The center serves eight counties in northern Ohio. It operates two hospital campuses with a total of 400 beds a medical office building and outpatient clinics throughout the region. FRMC's medical staff of 225 represents more than 35 specialties. The center's broad range of services include cardiovascular care home health care mental health services palliative care dialysis oncology care and chemical dependency programs. It also has hospital network and teaching affiliations with several area hospitals medical schools and community colleges. The medical center is supported by a non-profit foundation.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 13345.6%         | -     | -     | 0.0   | 285.5 | 280.8  |
| Net income (\$ mil.)   | -                | -     | -     | 0.7   | 27.3  | (24.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 1,635  |

**FIRST ACCEPTANCE CORP**
**NBB: FACO**

3813 Green Hills Village Drive  
Nashville, TN 37215  
Phone: 615 844-2800  
Fax: -  
Web: www.acceptance.com

CEO: Kenneth D Russell  
CFO: Brent J Gay  
HR: -  
FYE: December 31  
Type: Public

First Acceptance sells car insurance to customers wanting to stay on the right side of the law. The personal auto insurer operates its business in a dozen states specializing in providing non-standard auto insurance (insurance for drivers who have trouble getting coverage because of poor driving records or payment histories). As part of its business First Acceptance sells its policies under the brand names Acceptance Insurance (in the Chicago area) Yale Insurance and Insurance Plus brand. Altogether the company operates about 350 retail offices staffed by employee agents and through independent agents at more than a dozen retail locations.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Assets (\$ mil.)       | 4.3%             | 328.6 | 402.1 | 400.1  | 395.9 | 389.1 |
| Net income (\$ mil.)   | (10.9%)          | 28.1  | (1.9) | (29.3) | (8.6) | 17.7  |
| Market value (\$ mil.) | (20.1%)          | 105.5 | 98.5  | 43.0   | 49.2  | 43.0  |
| Employees              | 4.9%             | 1,100 | 1,400 | 1,400  | 1,300 | 1,331 |

**FIRST ADVANTAGE BANCORP**
**NBB: FABK**

1430 Madison Street  
Clarksville, TN 37040  
Phone: 931 552-6176  
Fax: -  
Web: www.firstadvantagebanking.com

CEO: Earl O Bradley III  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First Advantage Bancorp is the holding company for First Federal Savings Bank which serves northern Tennessee from about a half-dozen branch offices. Founded in 1953 the thrift offers standard retail products and services including deposit accounts and loans. One- to four-family residential and commercial mortgages account for about half of First Federal's loan portfolio; the company also writes construction and land loans and to a lesser extent consumer and business loans. First Advantage was established when the bank converted to a holding company structure in 2007.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 10.7%            | 442.5 | 487.4 | 528.4 | 571.5 | 664.3 |
| Net income (\$ mil.)   | 22.7%            | 3.3   | 3.4   | 2.9   | 4.3   | 7.4   |
| Market value (\$ mil.) | 15.1%            | 54.5  | 64.1  | 70.3  | 91.8  | 95.7  |
| Employees              | -                | -     | -     | -     | -     | -     |

**FIRST AMERICAN FINANCIAL CORP**
**NYS: FAF**

1 First American Way  
Santa Ana, CA 92707-5913  
Phone: 714 250-3000  
Fax: 714 250-3151  
Web: www.firstam.com

CEO: Dennis J. Gilmore  
CFO: Mark E. Seaton  
HR: -  
FYE: December 31  
Type: Public

First American Financial knows that when you're buying real estate you'll probably want some insurance to go along with it. In addition to title insurance closing and escrow services from its First American Title Insurance subsidiary the company's specialty insurance arm provides residential property and casualty insurance and home warranties. Its First American Trust unit offers banking and trust services to the escrow and real estate industries. Other offerings include settlement title plant management valuation and real estate data.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 8.5%             | 7,666.1 | 8,254.4 | 8,831.8 | 9,573.2 | 10,630.6 |
| Net income (\$ mil.)   | 19.4%            | 233.5   | 288.1   | 343.0   | 423.0   | 474.5    |
| Market value (\$ mil.) | 7.1%             | 3,779.7 | 4,002.7 | 4,084.1 | 6,248.2 | 4,977.2  |
| Employees              | 1.6%             | 17,103  | 17,955  | 19,531  | 18,705  | 18,251   |

**FIRST AVIATION SERVICES, INC.**
**NBB: FAVS**

15 Riverside Avenue  
Westport, CT 06880-4214  
Phone: 203 291-3300  
Fax: 203 291-3330  
Web: www.firstaviation.com

CEO: Aaron P Hollander  
CFO: Janelle Miller  
HR: -  
FYE: December 31  
Type: Public

The superstore of aerospace First Aviation Services (FAVS) pushes parts and components that keep aircraft flying high. FAVS sells about 200,000 new and reconditioned parts from more than 150 manufacturers and OEMs such as General Electric Goodrich and Parker Hannifin. Cornerstone unit Aerospace Products International (API) and subsidiaries worldwide tap 6000-plus manufacturers maintenance providers and operators of commercial corporate and general aviation aircraft. In addition to offering maintenance overhaul and repair (MRO) services for brakes and starters/generators and builds hose assemblies API provides third-party logistics and inventory management services.

|                        | Annual<br>Growth | 01/09* | 12/09 | 12/10 | 12/11 | 12/12  |
|------------------------|------------------|--------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (42.6%)          | 114.2  | 100.3 | 128.5 | 113.1 | 21.6   |
| Net income (\$ mil.)   | -                | (2.5)  | (0.5) | (1.2) | 0.8   | (13.0) |
| Market value (\$ mil.) | 124.6%           | 0.6    | 0.7   | 0.6   | 5.3   | 6.8    |
| Employees              | -                | -      | -     | -     | -     | 110    |

\*Fiscal year change

**FIRST BANCORP (NC)**
**NMS: FBNC**

300 S.W. Broad St.  
Southern Pines, NC 28387  
Phone: 910 246-2500  
Fax: -  
Web: www.localfirstbank.com

CEO: Michael G. Mayer  
CFO: Eric P. Credle  
HR: -  
FYE: December 31  
Type: Public

Don't confuse this First Bancorp with Virginia's First Bancorp or First BanCorp in Puerto Rico. This one is the holding company for First Bank which operates about 100 branch locations in east-central North Carolina east South Carolina and western Virginia (where it operates under the name First Bank of Virginia). In addition to offering standard commercial banking services such as deposit accounts and lending the bank offers investment products and discount brokerage services. Another subsidiary First Bank Insurance Services offers property/casualty products. First Bank focuses its lending on mortgages which account for more than half of its loan portfolio.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 16.2%            | 3,218.4 | 3,362.1 | 3,614.9 | 5,547.0 | 5,864.1 |
| Net income (\$ mil.)   | 37.5%            | 25.0    | 27.0    | 27.5    | 46.0    | 89.3    |
| Market value (\$ mil.) | 15.3%            | 549.0   | 557.0   | 806.7   | 1,049.6 | 970.8   |
| Employees              | 7.4%             | 825     | 840     | 861     | 1,166   | 1,098   |

**FIRST BANCORP INC (ME)**

NMS: FNLCL

Main Street  
Damariscotta, ME 04543  
Phone: 207 563-3195  
Fax: -  
Web: www.thefirstbancorp.com

CEO: Tony C. McKim  
CFO: F. Stephen Ward  
HR: -  
FYE: December 31  
Type: Public

It may not actually be the first bank but The First Bancorp (formerly First National Lincoln) was founded over 150 years ago. It is the holding company for The First a regional bank serving coastal Maine from more than 15 branches. The bank offers traditional retail products and services including checking and savings accounts CDs IRAs and loans. Residential mortgages make up about 40% of the company's loan portfolio; business loans account for another 40%; and home equity and consumer loans comprise the rest. Bank subsidiary First Advisors offers private banking and investment management services. Founded in 1864 the bank now boasts more than \$1.4 billion in assets.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 7.0%          | 1,482.1 | 1,564.8 | 1,712.9 | 1,842.9 | 1,944.6 |
| Net income (\$ mil.)   | 12.5%         | 14.7    | 16.2    | 18.0    | 19.6    | 23.5    |
| Market value (\$ mil.) | 9.8%          | 196.5   | 222.4   | 359.6   | 295.8   | 285.7   |
| Employees              | 0.4%          | 235     | 223     | 235     | 235     | 239     |

**FIRST BANCORP OF INDIANA INC**

NBB: FBPI

5001 Davis Lant Drive  
Evansville, IN 47715  
Phone: 812 492-8104  
Fax: -  
Web: www.firstfedevansville.com

CEO: Michael H Head  
CFO: George J Smith  
HR: -  
FYE: June 30  
Type: Public

First Bancorp of Indiana wants to be second to none. It's the holding company for First Federal Savings Bank which serves individuals and local businesses through nine branches in the Evansville Indiana area. The bank offers standard retail products and services like checking savings and money market accounts; certificates of deposit; and retirement savings plans. Its lending activities primarily consist of mortgage and consumer loans (approximately 50% and 40% of the company's loan portfolio respectively). The bank also offers savings account loans and business loans.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.1%          | 381.2 | 376.9 | 375.4 | 397.8 | 422.2 |
| Net income (\$ mil.)   | (4.0%)        | 1.1   | 1.6   | 1.4   | 1.9   | 0.9   |
| Market value (\$ mil.) | 0.0%          | 20.7  | 20.7  | 20.7  | 20.7  | 20.7  |
| Employees              | -             | -     | -     | -     | -     | -     |

**FIRST BANCSHARES INC (MS)**

NMS: FBMS

6480 U.S. Highway 98 West, Suite A  
Hattiesburg, MS 39402  
Phone: 601 268-8998  
Fax: -  
Web: www.thefirstbank.com

CEO: M Ray Cole Jr  
CFO: Donna T Lowery  
HR: -  
FYE: December 31  
Type: Public

Hoping to be first in the hearts of its customers The First Bancshares is the holding company for The First a community bank with some two dozen branch locations in southern Mississippi's Hattiesburg Alabama and Louisiana. The company provides such standard deposit products as checking and savings accounts NOW and money market accounts and IRAs. Real estate loans account for about 80% of the bank's lending portfolio including about equal portions of residential mortgages commercial mortgages and construction loans. The bank also writes business loans and consumer loans. The bank which has expanded beyond Mississippi through several acquisitions has approximately \$970 million in assets.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 28.7%         | 1,093.8 | 1,145.1 | 1,277.4 | 1,813.2 | 3,004.0 |
| Net income (\$ mil.)   | 33.8%         | 6.6     | 8.8     | 10.1    | 10.6    | 21.2    |
| Market value (\$ mil.) | 20.2%         | 215.2   | 272.0   | 407.8   | 507.2   | 448.6   |
| Employees              | 23.2%         | 278     | 305     | 315     | 487     | 641     |

**FIRST BANCSHARES INC. (MO)**

NBB: FBSI

142 East First Street, P.O. Box 777  
Mountain Grove, MO 65711  
Phone: 719 955-2800  
Fax: 719 442-4330  
Web: www.thestockmensbank.com

CEO: Robert M Alexander  
CFO: Ronald J Walters  
HR: -  
FYE: December 31  
Type: Public

First Bancshares is the holding company for First Home Savings Bank which has about a dozen locations serving south-central Missouri. First Home Savings offers a range of retail banking services including checking and savings as well as NOW accounts and CDs. Residential mortgages account for more than half of First Home Savings' lending portfolio; commercial real estate loans represent another quarter. First Home Savings Bank was founded in 1911 as Mountain Grove Building and Loan Association

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 15.1%         | 196.4 | 213.0 | 219.5 | 356.0 | 345.0 |
| Net income (\$ mil.)   | 113.9%        | 0.1   | 3.1   | 1.2   | (0.6) | 3.0   |
| Market value (\$ mil.) | 19.4%         | 17.2  | 22.6  | 29.3  | 29.0  | 35.0  |
| Employees              | -             | -     | -     | -     | -     | -     |

**FIRST BANCTRUST CORP**

NBB: FIRT

101 South Central Avenue  
Paris, IL 61944  
Phone: 217 465-6381  
Fax: 217 465-0201  
Web: www.firstbanktrust.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

You can spend your money along the banks of the Seine in Paris but you can save your money at First BancTrust Corporation in Paris (Illinois that is). It's the holding company for First Bank & Trust which has offices in the rural eastern Illinois towns of Marshall Martinsville Paris Rantoul and Savoy. Founded in 1887 the bank attracts deposits by offering such services as checking and savings accounts CDs and IRAs. Its lending activities primarily consist of residential mortgages commercial mortgages farmland loans commercial and industrial loans and consumer loans. First Bank also offers trust investment and financial planning services.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.9%          | 389.6 | 407.3 | 433.8 | 450.3 | 453.5 |
| Net income (\$ mil.)   | 0.7%          | 3.4   | 3.1   | 3.2   | 3.2   | 3.5   |
| Market value (\$ mil.) | 17.0%         | 23.2  | 29.4  | 32.7  | 33.8  | 43.5  |
| Employees              | -             | -     | -     | -     | -     | -     |

**FIRST BANKS, INC. (MO)**

135 North Meramec  
Clayton, MO 63105  
Phone: 314 854-4600  
Fax: -  
Web: www.firstbanks.com

CEO: Shelley Seifert  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First Banks keeps it in the family. The holding company for First Bank it is owned by chairman James Dierberg and his family; many of the bank's branches and ATMs are located in Dierbergs Markets a Missouri-based grocery chain owned by relatives of the chairman. First Bank has about 130 branches in California Florida Illinois and Missouri with a concentration in metropolitan markets such as Los Angeles San Diego San Francisco Sacramento and St. Louis. The bank offers standard services like deposits mortgages and business and consumer loans. Additional services include brokerage insurance trust and private banking as well as commercial treasury management and international trade services.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (5.3%)        | 7,378.1 | 6,608.9 | 6,509.1 | 5,919.0 | 5,935.5 |
| Net income (\$ mil.)   | -             | (191.7) | (41.2)  | 26.3    | 241.7   | 21.7    |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | (4.1%)        | 1,380   | 1,171   | 1,177   | 1,147   | 1,167   |

**FIRST BUSEY CORP**
**NMS: BUSE**

100 W. University Ave.  
Champaign, IL 61820  
Phone: 217 365-4544  
Fax: -

CEO: Van A. Dukeman  
CFO: Robin N. Elliott  
HR: -  
FYE: December 31  
Type: Public

First Busey Corporation keeps itself busy taking care of deposits and making loans. It's the holding company for Busey Bank which boasts \$4 billion in assets and 40 branches across Illinois Florida and Indiana. The bank offers standard deposit products and services using funds from deposits to originate primarily real estate loans and mortgages. Subsidiary Busey Wealth Management which manages \$5 billion in assets provides asset management trust brokerage and related services to individuals businesses and foundations while FirstTech provides retail payment processing services. Most of Busey Bank's branches are located in downstate Illinois.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 20.4%            | 3,665.6 | 3,999.0 | 5,425.2 | 7,860.6 | 7,702.4 |
| Net income (\$ mil.)   | 31.8%            | 32.8    | 39.0    | 49.7    | 62.7    | 98.9    |
| Market value (\$ mil.) | 39.3%            | 318.2   | 1,008.3 | 1,504.4 | 1,463.3 | 1,199.4 |
| Employees              | 12.2%            | 801     | 795     | 1,295   | 1,347   | 1,270   |

**FIRST BUSINESS FINANCIAL SERVICES, INC.**
**NMS: FBIZ**

401 Charmany Drive  
Madison, WI 53719  
Phone: 608 238-8008  
Fax: -  
Web: www.firstbusiness.com

CEO: Corey A. Chambas  
CFO: Edward G. (Ed) Sloane  
HR: -  
FYE: December 31  
Type: Public

Business comes first at First Business Financial Services which serves small and midsize companies entrepreneurs professionals and high-net-worth individuals through First Business Bank and First Business Bank - Milwaukee. The banks offer deposits loans cash management and trust services from a handful of offices in Wisconsin and Kansas. Over 60% of the company's loan portfolio is made up of commercial real estate loans. Subsidiary First Business Capital specializes in asset-based lending while First Business Equipment Finance provides commercial equipment financing. First Business Trust & Investments offers investment management and retirement services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 4.8%             | 1,629.4 | 1,782.9 | 1,780.7 | 1,794.1 | 1,966.5 |
| Net income (\$ mil.)   | 3.6%             | 14.1    | 16.5    | 14.9    | 11.9    | 16.3    |
| Market value (\$ mil.) | (20.1%)          | 420.9   | 219.7   | 208.4   | 194.3   | 171.4   |
| Employees              | 5.8%             | 231     | 258     | 272     | 264     | 289     |

**FIRST CAPITAL BANCORP INC (VA)**
**NAS: FCVA**

4222 Cox Road  
Glen Allen, VA 23060  
Phone: 804 273-1160  
Fax: -  
Web: www.1capitalbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Moolah scratch bread cheddar bucks dough ducats or skrilla — it all means business for First Capital Bank and its holding company First Capital Bancorp. Founded in 1998 the bank provides general commercial banking services through seven branches in the Richmond Virginia area. First Capital Bank offers the usual array of personal and business banking services including credit cards IRAs consumer and commercial loans Internet banking services and deposit accounts. The company terminated its agreement to merge with Eastern Virginia Bankshares in 2009 after regulatory approval for the deal stalled.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.8%             | 530.4 | 536.0 | 541.7 | 542.9 | 547.9 |
| Net income (\$ mil.)   | 88.4%            | 0.3   | (2.2) | (3.1) | (6.0) | 3.9   |
| Market value (\$ mil.) | (0.8%)           | 60.2  | 45.3  | 30.5  | 35.6  | 58.2  |
| Employees              | 7.2%             | 78    | 82    | 91    | 101   | 103   |

**FIRST CAPITAL INC.**
**NAS: FCAP**

220 Federal Drive NW  
Corydon, IN 47112  
Phone: 812 738-2198  
Fax: -  
Web: www.firstharrison.com

CEO: William W Harrod  
CFO: M Chris Frederick  
HR: -  
FYE: December 31  
Type: Public

First Capital is the holding company for First Harrison Bank which operates about a dozen branches in Clark Floyd Harrison and Washington counties in southern Indiana. Targeting area consumers and small to midsize businesses the bank offers standard deposit products such as checking and savings accounts certificates of deposit and individual retirement accounts. Residential mortgages make up nearly half of the company's loan portfolio; consumer loans and commercial mortgages are around 20% apiece. First Harrison Bank also offers access to investments such as stocks bonds and mutual funds.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 13.8%            | 472.8 | 715.8 | 743.7 | 759.0 | 794.2 |
| Net income (\$ mil.)   | 13.4%            | 5.6   | 5.2   | 6.9   | 7.4   | 9.3   |
| Market value (\$ mil.) | 14.9%            | 81.7  | 87.6  | 108.8 | 123.3 | 142.5 |
| Employees              | 8.8%             | 150   | 191   | 204   | 206   | 210   |

**FIRST CENTURY BANKSHARES, INC.**
**OTC: FCBS**

500 Federal Street  
Bluefield, WV 24701  
Phone: 304 325-8181  
Fax: 304 325-3727  
Web: www.firstcentury.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First Century Bankshares is the holding company for First Century Bank which serves southern West Virginia and southwestern Virginia from about a dozen branch locations. The bank provides traditional deposit services such as checking accounts statement savings money market accounts CDs and IRAs. It uses funds from deposits to write commercial and consumer loans primarily real estate mortgages which account for some 70% of the company's loan book. First Century Bank also offers real estate construction and development loans agricultural loans and check cards. Bank subsidiary First Century Financial Services provides trust investment and financial planning services. Virginia-based Summit Financial Group agreed to buy First Century for \$42.8 million in June 2016.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.7%)           | 417.8 | 410.8 | 412.5 | 401.2 | 406.1 |
| Net income (\$ mil.)   | 1.2%             | 2.2   | 2.9   | 3.1   | 3.2   | 2.3   |
| Market value (\$ mil.) | 13.4%            | 23.3  | 28.4  | 32.6  | 33.5  | 38.5  |
| Employees              | -                | 153   | -     | -     | -     | -     |

**FIRST CITIZENS BANCSHARES INC (NC)**
**NMS: FCNC A**

4300 Six Forks Road  
Raleigh, NC 27609  
Phone: 919 716-7000  
Fax: -  
Web: www.firstcitizens.com

CEO: Frank B. Holding  
CFO: Craig L. Nix  
HR: Lou J. Davis  
FYE: December 31  
Type: Public

First Citizens BancShares owns First-Citizens Bank which operates more than 550 branches in 20 states mainly in the southeastern and western US and urban areas scattered nationwide. The \$32 billion-asset bank provides standard services such as deposits loans mortgages and trust services in addition to processing and operational support to other banks. Real estate loans including commercial residential and revolving mortgages and construction and land development loans comprise most of its loan portfolio. Subsidiaries First Citizens Investor Services First Citizens Securities Corporation and First Citizens Asset Management offers investment and discount brokerage services to bank clients.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 4.2%             | 30,075.1 | 31,475.9 | 32,990.8 | 34,527.5 | 35,408.6 |
| Net income (\$ mil.)   | 30.4%            | 138.6    | 210.4    | 225.5    | 323.8    | 400.3    |
| Market value (\$ mil.) | 10.5%            | 2,939.5  | 3,002.1  | 4,128.1  | 4,686.2  | 4,384.5  |
| Employees              | 0.9%             | 6,440    | 6,232    | 6,296    | 6,799    | 6,683    |

**FIRST CLOVER LEAF FINANCIAL CORP**

NAS: FCLF

6814 Goshen Road  
Edwardsville, IL 62025  
Phone: 618 656-6122  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First Clover Leaf Financial counts itself lucky to be in the banking business in the greater St. Louis area. The company (formerly First Federal Financial Services) is the holding company for three-branch First Clover Leaf Bank. Under its former name the company in 2006 acquired Clover Leaf Financial and merged the acquisition's Clover Leaf Bank with First Federal Savings & Loan Association of Edwardsville to form First Clover Leaf Bank. The bank serves individuals and businesses in and around Edwardsville and Glen Carbon offering such standard services as deposit accounts credit cards and loans including real estate (about 85% of its total portfolio) business and consumer loans.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 1.4%          | 575.0 | 562.7 | 600.8 | 622.0 | 607.6 |
| Net income (\$ mil.)   | 0.1%          | 3.8   | 1.9   | 4.1   | 3.4   | 3.8   |
| Market value (\$ mil.) | 6.6%          | 47.5  | 42.7  | 43.7  | 68.7  | 61.4  |
| Employees              | 4.6%          | 87    | 93    | 103   | 103   | 104   |

**FIRST COMMONWEALTH FINANCIAL CORP (INDIANA, PA)**

NYS: FCF

601 Philadelphia Street  
Indiana, PA 15701  
Phone: 724 349-7220  
Fax: -  
Web: www.fcbanking.com

CEO: Thomas Michael (Mike) Price  
CFO: James R. Reske  
HR: Carrie Riggle  
FYE: December 31  
Type: Public

First Commonwealth Financial is the holding company for First Commonwealth Bank which provides consumer and commercial banking services from nearly 115 branches across 15 central and western Pennsylvania counties as well as in Columbus Ohio. The bank's loan portfolio mostly consists of commercial and industrial loans including real estate operating agricultural and construction loans. It also issues consumer loans such as education automobile and home equity loans and offers wealth management insurance financial planning retail brokerage and trust services. The company has total assets of some \$6.7 billion with deposits of roughly \$4.5 billion.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 5.3%          | 6,360.3 | 6,566.9 | 6,684.0 | 7,308.5 | 7,828.3 |
| Net income (\$ mil.)   | 24.7%         | 44.5    | 50.1    | 59.6    | 55.2    | 107.5   |
| Market value (\$ mil.) | 7.0%          | 908.3   | 893.6   | 1,397.0 | 1,410.8 | 1,190.1 |
| Employees              | 2.6%          | 1,363   | 1,311   | 1,376   | 1,476   | 1,512   |

**FIRST COMMUNITY BANKSHARES INC (VA)**

NMS: FCBC

P.O. Box 989  
Bluefield, VA 24605-0989  
Phone: 276 326-9000  
Fax: -  
Web: www.firstcommunitybank.com

CEO: William P. Stafford  
CFO: David D. Brown  
HR: Marilyn Hale  
FYE: December 31  
Type: Public

First Community Bancshares doesn't play second fiddle to other area banks. The firm is the holding company for First Community Bank which provides traditional services like checking and savings accounts CDs and credit cards and serves communities through some 55 branches across Virginia West Virginia North Carolina and Tennessee. Commercial real estate loans make up 45% of its loan portfolio while commercial business loans make up another 5%. First Community Bancshares offers insurance through subsidiary Greenpoint Insurance and wealth management and investment advisory services through Trust Services and First Community Wealth Management.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (3.7%)        | 2,607.9 | 2,462.3 | 2,386.4 | 2,388.5 | 2,244.4 |
| Net income (\$ mil.)   | 9.3%          | 25.5    | 24.5    | 25.1    | 21.5    | 36.3    |
| Market value (\$ mil.) | 17.6%         | 263.6   | 298.2   | 482.5   | 459.9   | 503.9   |
| Employees              | (6.5%)        | 678     | 673     | 580     | 562     | 519     |

**FIRST COMMUNITY CORP (SC)**

NAS: FCCO

5455 Sunset Boulevard  
Lexington, SC 29072  
Phone: 803 951-2265  
Fax: -

CEO: Michael C Crapps  
CFO: Joseph G Sawyer  
HR: -  
FYE: December 31  
Type: Public

Putting first things first First Community is the holding company for First Community Bank which serves individuals and smaller businesses in central South Carolina. Through about a dozen offices the bank which was founded in 1995 offers such products and services as checking and savings accounts money market accounts CDs IRAs credit cards insurance and investment services. Commercial mortgages make up about 60% of First Community Bank's loan portfolio which also includes residential mortgages and business consumer and construction loans. The company's First Community Financial Consultants division offers asset management and estate planning. First Community is merging with Cornerstone Bancorp expanding its presence in upstate SC.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Assets (\$ mil.)       | 7.7%          | 812.4 | 862.7 | 914.8 | 1,050.7 | 1,091.6 |
| Net income (\$ mil.)   | 21.7%         | 5.1   | 6.1   | 6.7   | 5.8     | 11.2    |
| Market value (\$ mil.) | 14.5%         | 86.4  | 114.0 | 137.9 | 172.6   | 148.4   |
| Employees              | 5.1%          | 185   | 186   | 202   | 224     | 226     |

**FIRST CONNECTICUT BANCORP INC. (MD)**

NMS: FBNC

One Farm Glen Boulevard  
Farmington, CT 06032  
Phone: 860 676-4600  
Fax: -  
Web: www.farmingtonbankct.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

One of the oldest states in the union also has some of the oldest banks in the union. First Connecticut Bancorp (FCB) is the holding company for Farmington Bank a Connecticut-based community bank tracing its roots back to the mid-1800s. The bank offers traditional deposit accounts and loan products to consumers businesses and government clients through about 25 branches in the suburban communities in central Connecticut and western Massachusetts. Its lending activity consists primarily of commercial and residential real estate loans. The bank also offers wealth management services.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 11.7%         | 1,822.9 | 2,110.0 | 2,485.4 | 2,708.5 | 2,837.6 |
| Net income (\$ mil.)   | 40.3%         | 3.9     | 3.7     | 9.3     | 12.6    | 15.2    |
| Market value (\$ mil.) | 13.3%         | 218.6   | 256.3   | 259.5   | 276.8   | 360.1   |
| Employees              | 1.0%          | 326     | 337     | 328     | 343     | 339     |

**FIRST DEFIANCE FINANCIAL CORP**

NMS: FDEF

601 Clinton Street  
Defiance, OH 43512  
Phone: 419 782-5015  
Fax: -  
Web: www.fdef.com

CEO: Donald P. Hileman  
CFO: Kent T. Thompson  
HR: Sharon L. Davis  
FYE: December 31  
Type: Public

Named for its hometown not its attitude First Defiance Financial is the holding company for First Federal Bank of the Midwest which operates more than 30 branches serving northwestern Ohio western Indiana and southern Michigan. The thrift offers standard deposit products including checking savings and money market accounts and CDs. Commercial real estate loans account for more than half of the bank's loan portfolio; commercial loans make up another quarter of all loans. The company's insurance agency subsidiary First Insurance Group of the Midwest which accounts for some 7% of the company's revenues provides life insurance property/casualty coverage and investments. In 2019 First Defiance Financial agreed to merge with Ohio-based United Community Financial in a deal valued at \$473 million.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 9.9%          | 2,179.0 | 2,297.7 | 2,477.6 | 2,993.4 | 3,181.7 |
| Net income (\$ mil.)   | 17.5%         | 24.3    | 26.4    | 28.8    | 32.3    | 46.2    |
| Market value (\$ mil.) | (7.9%)        | 687.0   | 762.1   | 1,023.5 | 1,048.3 | 494.4   |
| Employees              | 5.8%          | 555     | 586     | 581     | 674     | 696     |

**FIRST ELECTRIC CO-OPERATIVE CORPORATION**

1000 S JP WRIGHT LOOP RD  
JACKSONVILLE, AR 720765264  
Phone: 501-982-4545  
Fax: -  
Web: www.firstelectric.coop

CEO: Don Crabbe  
CFO: Bruce Andrews  
HR: -  
FYE: December 31  
Type: Private

First Electric Cooperative wasn't the first electric cooperative ever formed but it was the first such entity created in its home state. The member-owned utility distributes power to more than 85000 customers in 17 central and southeastern Arkansas counties. It also offers its members a range of energy products and value-added services including energy efficient Marathon water heaters surge and lightning protection equipment and compact fluorescent light bulbs. Some 72% of the cooperative's revenues come from residential customers; commercial and industrial customers account for another 20% and the rest comes from such sources as irrigation and street lighting.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.9%             | -     | 154.3 | 184.1 | 183.9 | 179.3 |
| Net income (\$ mil.)   | -                | -     | 20.5  | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 237   |

**FIRST FEDERAL OF NORTHERN MICHIGAN BANCORP INC**
**NBB: FFFM**

100 S. Second Avenue  
Alpena, MI 49707  
Phone: 989 356-9041  
Fax: -  
Web: www.first-federal.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First Federal of Northern Michigan Bancorp is the holding company for First Federal of Northern Michigan a savings bank serving area residents and businesses from nearly 10 locations in the northern part of the state's Lower Peninsula. Deposit services include checking savings and money market accounts CDs and IRAs. The bank's lending activities mainly consist of residential mortgages (nearly half of its loan portfolio) commercial mortgages business loans and home equity loans. It also offers construction loans consumer loans and credit cards. In 2009 First Federal sold InsuranCenter of Alpena (ICA) which provided life property/casualty and health insurance and investment products.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 12.7%            | 213.8 | 209.7 | 325.9 | 336.0 | 344.9 |
| Net income (\$ mil.)   | -                | (0.2) | 0.1   | 2.2   | 3.4   | 1.3   |
| Market value (\$ mil.) | 13.5%            | 18.6  | 21.8  | 22.2  | 24.3  | 30.9  |
| Employees              | 3.2%             | 92    | 92    | 101   | 101   | -     |

**FIRST FINANCIAL BANCORP (OH)**
**NMS: FFBF**

255 East Fifth Street, Suite 800  
Cincinnati, OH 45202  
Phone: 877 322-9530  
Fax: -  
Web: www.bankatfirst.com

CEO: Claude E. Davis  
CFO: John Gavigan  
HR: -  
FYE: December 31  
Type: Public

First Financial Bancorp spreads itself thick. The holding company's flagship subsidiary First Financial Bank operates nearly 110 branches in Ohio Indiana and Kentucky. Founded in 1863 the bank offers checking and savings accounts money market accounts CDs credit cards private banking and wealth management services through its First Financial Wealth Management subsidiary. Commercial loans including real estate and construction loans make up more than 50% of First Financial's total loan portfolio; the bank also offers residential mortgage and consumer loans. First Financial Bancorp boasts more than \$7 billion in assets including nearly \$5 billion in loans.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 18.0%            | 7,217.8 | 8,147.4 | 8,438.0 | 8,896.9 | 13,986.7 |
| Net income (\$ mil.)   | 27.7%            | 65.0    | 75.1    | 88.5    | 96.8    | 172.6    |
| Market value (\$ mil.) | 6.3%             | 1,819.9 | 1,768.9 | 2,785.1 | 2,579.5 | 2,322.1  |
| Employees              | 10.3%            | 1,442   | 1,471   | 1,521   | 1,366   | 2,131    |

**FIRST FINANCIAL BANKSHARES, INC.**
**NMS: FFIN**

400 Pine Street  
Abilene, TX 79601  
Phone: 325 627-7155  
Fax: -  
Web: www.ffin.com

CEO: F. Scott Dueser  
CFO: J. Bruce Hildebrand  
HR: Jennifer Harper  
FYE: December 31  
Type: Public

Texas hold 'em? Well sort of. First Financial Bankshares is the holding company for eleven banks consolidated under the First Financial brand all of which are located in small and midsize markets in Texas. Together they have about 50 locations. The company maintains a decentralized management structure with each of the subsidiary banks having their own local leadership and decision-making authority. Its First Financial Trust & Asset Management subsidiary administers retirement and employee benefit plans in addition to providing trust services. First Financial Bankshares also owns an insurance agency.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 7.2%             | 5,848.2 | 6,665.1 | 6,809.9 | 7,254.7 | 7,731.9 |
| Net income (\$ mil.)   | 13.9%            | 89.6    | 100.4   | 104.8   | 120.4   | 150.6   |
| Market value (\$ mil.) | 17.9%            | 4,021.0 | 4,060.0 | 6,082.6 | 6,062.4 | 7,763.4 |
| Employees              | 4.3%             | 1,140   | 1,270   | 1,300   | 1,300   | 1,350   |

**FIRST FINANCIAL CORP. (IN)**
**NMS: THFF**

One First Financial Plaza  
Terre Haute, IN 47807  
Phone: 812 238-6000  
Fax: -  
Web: www.first-online.com

CEO: Norman D. Lowery  
CFO: Rodger A. McHarque  
HR: Racheal Carter  
FYE: December 31  
Type: Public

Which came first the First Financial in Indiana Ohio South Carolina or Texas? Regardless this particular First Financial Corporation is the holding company for First Financial Bank which offers traditional banking deposit accounts and loans as well as trust private banking wealth management and investment services through more than 70 branches in west-central Indiana and east-central Illinois. About 60% of its loan portfolio is tied to commercial loans while the rest is split between residential and consumer loans. Subsidiary Forrest Sherer sells personal and commercial insurance while subsidiary Morris Plan originates indirect auto loans through dealerships in the bank's market area.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 0.1%             | 3,002.5 | 2,979.6 | 2,988.5 | 3,000.7 | 3,008.7 |
| Net income (\$ mil.)   | 8.4%             | 33.8    | 30.2    | 38.4    | 29.1    | 46.6    |
| Market value (\$ mil.) | 3.0%             | 437.4   | 417.1   | 648.3   | 556.8   | 493.0   |
| Employees              | (3.8%)           | 952     | 896     | 846     | 847     | 816     |

**FIRST FINANCIAL NORTHWEST INC**
**NMS: FFWN**

201 Wells Avenue South  
Renton, WA 98057  
Phone: 425 255-4400  
Fax: -

CEO: Joseph W. Kiley III  
CFO: Richard P. Jacobson  
HR: -  
FYE: December 31  
Type: Public

Searching for green in The Evergreen State First Financial Northwest is the holding company for First Financial Northwest Bank (formerly First Savings Bank Northwest). The small community bank offers deposit services like checking and savings accounts and a variety of lending services to customers in western Washington. Almost 40% of First Savings Bank's loan portfolio consists of one- to four-family residential loans while commercial real estate loans made up another 35%. Because the bank focuses almost exclusively on real estate loans it writes very few unsecured consumer and commercial loans.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Assets (\$ mil.)       | 7.5%             | 937.0 | 979.9 | 1,037.6 | 1,210.2 | 1,252.4 |
| Net income (\$ mil.)   | 8.7%             | 10.7  | 9.2   | 8.9     | 8.5     | 14.9    |
| Market value (\$ mil.) | 6.5%             | 129.0 | 149.5 | 211.4   | 166.1   | 165.7   |
| Employees              | 11.5%            | 101   | 107   | 121     | 145     | 156     |



**FIRST FINANCIAL SERVICE CORP**

NMS: FFKY

2323 Ring Road  
 Elizabethtown, KY 42701  
 Phone: 270 765-2131  
 Fax: 270 769-5811  
 Web: www.ffsbky.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

First Financial Service Corporation is the holding company for First Federal Savings Bank of Elizabethtown which has 18 branches in six central Kentucky counties. Founded in 1923 the bank offers CDs IRAs and savings NOW and money market accounts primarily using deposit funds to originate commercial real estate loans (about 60% of its loan portfolio) and residential mortgages (about 20%). Other loans include home equity consumer and business loans. First Service Corporation of Elizabethtown a subsidiary of the bank sells investment products to the bank's customers.

|                        | Annual<br>Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (0.2%)           | 1,017.0 | 1,209.5 | 1,320.5 | 1,228.8 | 1,007.1 |
| Net income (\$ mil.)   | -                | 4.8     | (6.7)   | (8.3)   | (23.2)  | (8.4)   |
| Market value (\$ mil.) | (36.1%)          | 56.4    | 43.3    | 19.4    | 7.3     | 9.4     |
| Employees              | (3.3%)           | 321     | 333     | 335     | 325     | 281     |

**FIRST HARTFORD CORP**

NBB: FHRT

149 Colonial Road  
 Manchester, CT 06042  
 Phone: 860 646-6555  
 Fax: 860 646-8572  
 Web: www.firsthartford.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: April 30  
 Type: Public

First Hartford puts real estate first. The company operating through subsidiary First Hartford Realty invests in and develops commercial and other real estate. Its portfolio is located primarily in the Northeast and includes shopping centers a restaurant and a business and technology school campus. First Hartford has also built single-family homes public housing units government facilities and several industrial properties. It is a preferred developer for CVS Health in areas of Louisiana New Jersey New York and Texas. The company's largest tenants include Stop & Shop Big Y Foods and Kmart. Subsidiary Lead Tech provides lead and asbestos inspection and remediation services.

|                        | Annual<br>Growth | 04/14 | 04/15 | 04/16 | 04/17 | 04/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.2%            | 41.1  | 69.5  | 61.9  | 75.7  | 83.0  |
| Net income (\$ mil.)   | -                | (4.7) | 16.9  | 1.8   | 3.0   | 1.6   |
| Market value (\$ mil.) | 8.1%             | 4.1   | 5.2   | 5.8   | 6.7   | 5.6   |
| Employees              | 22.4%            | 89    | 95    | 133   | 140   | 200   |

**FIRST HAWAIIAN BANK**

999 Bishop St. 29th Fl.  
 Honolulu HI 96813  
 Phone: 808-525-7000  
 Fax: 808-525-5798  
 Web: www.fhb.com

CEO: Donald Horner  
 CFO: Albert M Yamada  
 HR: -  
 FYE: December 31  
 Type: Subsidiary

First Hawaiian Bank is the oldest and largest bank on the archipelago. It is a subsidiary of BancWest which in turn is owned by French bank BNP Paribas. Founded in 1858 to serve the whaling industry First Hawaiian Bank has about 60 branches in Hawaii plus locations in Guam and Saipan. The bank also has operations in the British West Indies and Japan. It offers standard deposit products such as checking and savings accounts CDs and IRAs as well as private banking and wealth management services. The bank mainly originates real estate-related loans such as residential and commercial mortgages and construction and land development loans. It also writes business and consumer loans.

**FIRST HORIZON NATIONAL CORP**

NYS: FHN

165 Madison Avenue  
 Memphis, TN 38103  
 Phone: 901 523-4444  
 Fax: -  
 Web: www.firsthorizon.com

CEO: D. Bryan Jordan  
 CFO: William C. (B.J.) Losch  
 HR: John M. Daniel  
 FYE: December 31  
 Type: Public

First Horizon National would like to be on banking consumers' horizons in the Volunteer State and beyond. The bank holding company operates more than 170 First Tennessee Bank branches in its home state and neighboring markets. Boasting roughly \$26 billion in total assets it offers traditional banking services like loans deposit accounts and credit cards as well as trust asset management financial advisory and investment services. Subsidiary FTN Financial performs securities sales and trading fixed-income underwriting and other investment banking services through more than 25 offices in more than 15 states as well as in Hong Kong.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 12.3%            | 25,672.9 | 26,195.1 | 28,555.2 | 41,423.4 | 40,832.3 |
| Net income (\$ mil.)   | 25.5%            | 219.5    | 85.9     | 227.0    | 165.5    | 545.0    |
| Market value (\$ mil.) | (0.8%)           | 4,326.2  | 4,625.7  | 6,374.7  | 6,368.3  | 4,192.4  |
| Employees              | 6.7%             | 4,310    | 4,293    | 4,288    | 5,984    | 5,577    |

**FIRST INDEPENDENCE CORPORATION**

OTC: FFSL

Myrtle and 6th  
 Independence KS 67301  
 Phone: 620-331-1660  
 Fax: 620-331-1600  
 Web: www.firstfederalisl.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: September 30  
 Type: Public

First Independence is the holding company for First Federal Savings and Loan Association of Independence. Founded in 1905 First Federal has branches in Coffeyville Independence Neodesha and Pittsburg Kansas and a loan production office in Lawrence Kansas. Deposit products include checking savings health savings and retirement accounts as well as certificates of deposit. First Federal mainly originates one- to four-family residential mortgages and construction and land loans. Commercial real estate multifamily residential and consumer loans round out the bank's portfolio.

**FIRST INDUSTRIAL REALTY TRUST INC**

NYS: FR

1 N. Wacker Drive, Suite 4200  
 Chicago, IL 60606  
 Phone: 312 344-4300  
 Fax: 312 922-6320  
 Web: www.firstindustrial.com

CEO: Peter E. Baccile  
 CFO: Scott A. Musil  
 HR: -  
 FYE: December 31  
 Type: Public

First Industrial Realty Trust wants to be the first and only stop for your industrial property needs. The self-administered real estate investment trust (REIT) owns manages and develops industrial real estate. Its portfolio consists of about 580 properties spanning more than 60 million sq. ft. of leaseable space in 25 states with its key markets being in Detroit Dallas and Denver. Most of the REIT's portfolio consists of light industrial properties but also includes bulk and regional warehouses research and development buildings and manufacturing facilities. Tenants include manufacturing retail wholesale trade distribution and professional services firms. Founded in 1994 First Industrial also develops customized spaces.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.1%             | 344.6   | 365.8   | 378.0   | 396.4   | 404.0   |
| Net income (\$ mil.)   | 35.0%            | 49.1    | 73.8    | 121.2   | 201.5   | 163.2   |
| Market value (\$ mil.) | 8.8%             | 2,596.9 | 2,795.2 | 3,542.9 | 3,974.9 | 3,645.2 |
| Employees              | (4.3%)           | 173     | 170     | 161     | 160     | 145     |

**FIRST INTERNET BANCORP**
**NMS: INBK**

11201 USA Parkway  
Fishers, IN 46037  
Phone: 317 532-7900  
Fax: -  
Web: www.firstinternetbancorp.com

CEO: -  
CFO: Kenneth J Lovik  
HR: Angie Redmon  
FYE: December 31  
Type: Public

First Internet Bancorp was formed in 2006 to be the holding company for First Internet Bank of Indiana (First IB). Launched in 1999 the bank was the first state-chartered FDIC-insured institution to operate solely via the Internet. It now operates two locations in Indianapolis after adding one via its 2007 purchase of Landmark Financial (the parent of Landmark Savings Bank) a deal that also brought aboard residential mortgage brokerage Landmark Mortgage. First IB offers traditional checking and savings accounts in addition to CDs IRAs credit and check cards consumer installment and residential mortgage loans and lines of credit. It serves customers in all 50 states.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 38.2%         | 970.5 | 1,269.9 | 1,854.3 | 2,767.7 | 3,541.7 |
| Net income (\$ mil.)   | 50.0%         | 4.3   | 8.9     | 12.1    | 15.2    | 21.9    |
| Market value (\$ mil.) | 5.1%          | 170.3 | 291.8   | 325.5   | 388.0   | 207.9   |
| Employees              | 8.9%          | 143   | 152     | 192     | 206     | 201     |

**FIRST INTERSTATE BANCOSYSTEM INC**
**NMS: FIBK**

401 North 31st Street  
Billings, MT 59116-0918  
Phone: 406 255-5390  
Fax: -  
Web: www.fibk.com

CEO: Kevin P. Riley  
CFO: Marcy D. Mutch  
HR: -  
FYE: December 31  
Type: Public

This Treasure State bank wants to be your treasury. First Interstate BancSystem is the holding company for First Interstate Bank which has about 80 branches in Montana western South Dakota and Wyoming. Serving area consumers businesses and municipalities the bank provides traditional services including deposit accounts wealth management and loans. Commercial loans including mortgages make up more than half of the bank's loan portfolio; residential real estate agricultural and construction loans round out its lending activities. On the wealth management side the bank has more than \$8 billion in trust assets held in a fiduciary or agent capacity.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Assets (\$ mil.)       | 11.5%         | 8,609.9 | 8,728.2 | 9,063.9 | 12,213.3 | 13,300.2 |
| Net income (\$ mil.)   | 17.4%         | 84.4    | 86.8    | 95.6    | 106.5    | 160.2    |
| Market value (\$ mil.) | 7.1%          | 1,686.5 | 1,762.3 | 2,579.5 | 2,428.0  | 2,216.4  |
| Employees              | 8.1%          | 1,705   | 1,742   | 1,721   | 2,207    | 2,330    |

**FIRST KEYSTONE CORP**
**NBK: FKYS**

111 West Front Street  
Berwick, PA 18603  
Phone: 717 752-3671  
Fax: -  
Web: www.firstkeystonecorporation.com

CEO: Elaine A Woodland  
CFO: Diane C A Rosler  
HR: -  
FYE: December 31  
Type: Public

First Keystone Corporation is the holding company for First Keystone Community Bank which serves individuals and businesses from more 18 bank locations in northeastern and central Pennsylvania. The bank provides traditional deposit products including checking and savings accounts debit cards and CDs; it also offers trust and investment advisory services. It also operates 20 ATMs and offers online banking services. Commercial mortgages constitute more than half of the bank's loan portfolio; residential mortgages business loans and consumer installment loans make up the remainder. The bank was founded in 1864.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Assets (\$ mil.)       | 2.6%          | 912.4 | 983.5 | 984.3 | 990.1 | 1,012.0 |
| Net income (\$ mil.)   | (2.5%)        | 10.2  | 9.2   | 9.5   | 8.6   | 9.2     |
| Market value (\$ mil.) | (4.0%)        | 142.1 | 146.9 | 141.8 | 162.9 | 120.8   |
| Employees              | (1.4%)        | 218   | 204   | 192   | 204   | 206     |

**FIRST MARBLEHEAD CORP**
**NYS: FMD**

One Cabot Road, Suite 200  
Medford, MA 02155  
Phone: 800 895-4283  
Fax: -  
Web: www.firstmarblehead.com

CEO: Daniel Meyers  
CFO: Alan Breiman  
HR: -  
FYE: June 30  
Type: Public

With a Harvard education costing six figures that government student loan just isn't going to cut it anymore. Enter First Marblehead. The firm provides underwriting and risk management services for lenders and schools who offer private student loans for undergraduate graduate and professional education and to a lesser extent continuing education and study abroad programs. First Marblehead also provides marketing and processing services. In response to deteriorating economic conditions and upheaval in the private student loan industry First Marblehead has adapted its business model to focus on providing outsourced fee-based services such as tuition planning portfolio management and asset servicing.

|                        | Annual Growth | 06/11   | 06/12   | 06/13  | 06/14  | 06/15  |
|------------------------|---------------|---------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (39.6%)       | 345.9   | 40.7    | 46.0   | 44.2   | 46.2   |
| Net income (\$ mil.)   | -             | (221.6) | 1,102.2 | (50.2) | (37.6) | (47.8) |
| Market value (\$ mil.) | 34.3%         | 20.4    | 13.5    | 13.6   | 60.6   | 66.4   |
| Employees              | (6.2%)        | 339     | 306     | 302    | 294    | 262    |

**FIRST MARINER BANCORP.**
**OTC: FMAR Q**

1501 South Clinton Street  
Baltimore, MD 21224  
Phone: 410 342-2600  
Fax: 410 563-1594  
Web: www.1stmarinerbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First Mariner Bancorp helps customers navigate banking seas (and fees). It's the holding company for First Mariner Bank which operates more than 20 branches along the Baltimore/Washington DC corridor. Serving retail and business clients the bank offers standard deposit products such as checking savings and money market accounts. Lending activities consist of commercial mortgages as well as consumer residential construction and mortgage and business loans. More than 95% of First Mariner's loans are secured by real estate. Subsidiary First Mariner Mortgage which has more than a dozen offices in Delaware North Carolina Maryland and Virginia originates mortgages for sale into the secondary market.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.3%          | 1,307.5 | 1,384.6 | 1,309.6 | 1,179.0 | 1,377.5 |
| Net income (\$ mil.)   | -             | (15.1)  | (22.3)  | (46.6)  | (30.2)  | 16.1    |
| Market value (\$ mil.) | 8.0%          | 13.6    | 17.9    | 8.3     | 3.0     | 18.5    |
| Employees              | (14.4%)       | 1,100   | 1,100   | 700     | 503     | 590     |

**FIRST MERCHANTS CORP**
**NMS: FRME**

200 East Jackson Street  
Muncie, IN 47305-2814  
Phone: 765 747-1500  
Fax: -  
Web: www.firstmerchants.com

CEO: Michael C. (Mike) Rechin  
CFO: Mark K. Hardwick  
HR: Kim A Ellington  
FYE: December 31  
Type: Public

First Merchants is the holding company that owns First Merchants Bank which operates some 120 branches in Indiana Illinois and western Ohio. Through its Lafayette Bank & Trust and First Merchants Private Wealth Advisors divisions the bank provides standard consumer and commercial banking services including checking and savings accounts CDs check cards and consumer commercial agricultural and real estate mortgage loans. First Merchants also provides trust and asset management services. Founded in 1982 First Merchants has nearly \$9.4 billion worth of consolidated assets.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 14.1%         | 5,824.1 | 6,761.0 | 7,211.6 | 9,367.5 | 9,884.7 |
| Net income (\$ mil.)   | 27.5%         | 60.2    | 65.4    | 81.1    | 96.1    | 159.1   |
| Market value (\$ mil.) | 10.8%         | 1,122.7 | 1,254.5 | 1,858.0 | 2,075.7 | 1,691.2 |
| Employees              | 4.7%          | 1,415   | 1,529   | 1,449   | 1,684   | 1,702   |

**FIRST MID BANCSHARES INC**
**NMS: FMBH**

1421 Charleston Avenue  
Mattoon, IL 61938  
Phone: 217 234-7454  
Fax: 217 258-0485  
Web: www.firstmid.com

CEO: Joseph R Dively  
CFO: Matthew K Smith  
HR: -  
FYE: December 31  
Type: Public

Money doesn't grow on trees so when farmers in Illinois need a little cash they turn to First Mid-Illinois Bank & Trust. The primary subsidiary of First Mid-Illinois Bancshares is a major supplier of farm credit (including real estate machinery and production loans; inventory financing; and lines of credit) in its market area. In addition to agricultural loans the bank offers commercial consumer and real estate lending. It also provides deposit products such as savings and checking accounts plus trust and investment services through a partnership with Raymond James. First Mid-Illinois Bank & Trust has about 40 branches. Other subsidiaries provide data processing services and insurance products and services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 24.3%         | 1,607.1 | 2,114.5 | 2,884.5 | 2,841.5 | 3,839.7 |
| Net income (\$ mil.)   | 24.0%         | 15.5    | 16.5    | 21.8    | 26.7    | 36.6    |
| Market value (\$ mil.) | 14.5%         | 308.8   | 432.8   | 565.9   | 641.5   | 531.3   |
| Employees              | 19.6%         | 400     | 513     | 598     | 592     | 818     |

**FIRST MIDWEST BANCORP, INC. (NAPERVILLE, IL)**
**NMS: FMBI**

8750 West Bryn Mawr Avenue, Suite 1300  
Chicago, IL 60631-3655  
Phone: 703 831-7483  
Fax: -  
Web: www.firstmidwest.com

CEO: Michael L. Scudder  
CFO: Paul F. Clemens  
HR: Anita Dwyer  
FYE: December 31  
Type: Public

There's a lot of cabbage in corn country. Just ask First Midwest Bancorp the holding company for First Midwest Bank. Through nearly 110 branches the bank mainly serves suburban Chicago though its market extends into central and western Illinois and neighboring portions of Iowa and Indiana. Focusing on area small to midsized businesses it offers deposit products loans trust services wealth management insurance and retirement plan services; it has \$7.2 billion of client trust and investment assets under management. Commercial real estate loans account for more than half of the company's portfolio.

|                        | Annual Growth | 12/14   | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Assets (\$ mil.)       | 13.2%         | 9,445.1 | 9,732.7 | 11,422.6 | 14,077.1 | 15,505.6 |
| Net income (\$ mil.)   | 22.9%         | 69.3    | 82.1    | 92.3     | 98.4     | 157.9    |
| Market value (\$ mil.) | 3.7%          | 1,820.1 | 1,960.5 | 2,683.8  | 2,554.1  | 2,107.3  |
| Employees              | 3.4%          | 1,788   | 1,790   | 1,882    | 2,152    | 2,046    |

**FIRST NATIONAL BANK ALASKA**
**NBB: FBAX**

101 West 36th Avenue, P.O. Box 100720  
Anchorage, AK 99510-0720  
Phone: 907 777-4362  
Fax: 907 265-3528  
Web: www.fnbalaska.com

CEO: Betsy Lawyer  
CFO: Michele Schuh  
HR: -  
FYE: December 31  
Type: Public

First National Bank Alaska is a financial anchor in Anchorage. Founded in 1922 the bank is one of the state's oldest and largest financial institutions. With about 30 branches throughout The Last Frontier (and about 20 ATMs in rural communities) the bank offers traditional deposit products such as checking and savings accounts CDs and IRAs as well as loans and mortgages credit and debit cards and trust and investment management services. The family of longtime president Daniel Cuddy owns a majority of First National Bank Alaska; he took the helm of the bank in 1951.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.2%          | 3,312.2 | 3,569.4 | 3,609.8 | 3,653.1 | 3,753.5 |
| Net income (\$ mil.)   | 13.5%         | 32.6    | 36.1    | 41.4    | 36.4    | 54.1    |
| Market value (\$ mil.) | (36.9%)       | 5,031.8 | 4,445.6 | 5,545.1 | 6,543.2 | 798.5   |
| Employees              | -             | -       | -       | -       | -       | -       |

**FIRST NATIONAL CORP. (STRASBURG, VA)**
**NAS: FXNC**

112 West King Street  
Strasburg, VA 22657  
Phone: 540 465-9121  
Fax: -  
Web: www.fbvirginia.com

CEO: Scott C Harvard  
CFO: Shane Bell  
HR: -  
FYE: December 31  
Type: Public

First National Corporation knows that being number one is always good. The financial institution is the holding company for First Bank which has about a dozen branches in northern Virginia's Shenandoah Valley. The bank provides community-oriented deposit products and services including checking and savings accounts IRAs money market accounts CDs and NOW accounts. Mortgages account for about 60% of the company's loan portfolio; it also provides business construction and consumer loans. Additionally First Bank provides trust and asset management services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 9.8%          | 518.2 | 692.3 | 716.0 | 739.1 | 753.0 |
| Net income (\$ mil.)   | 7.4%          | 7.6   | 2.7   | 5.9   | 6.4   | 10.1  |
| Market value (\$ mil.) | 22.4%         | 42.9  | 44.4  | 63.7  | 89.2  | 96.2  |
| Employees              | 0.6%          | 156   | 187   | 153   | 160   | 160   |

**FIRST NBC BANK HOLDING CO.**
**NMS: FNBC**

210 Baronne Street  
New Orleans, LA 70112  
Phone: 504 566-8000  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First NBC Holding Company is a relatively new kid in the Old South. The bank holding company was created in 2006 to help revive New Orleans after Hurricane Katrina. First NBC Holding Company operates through subsidiary First NBC Bank which has about 40 branches in New Orleans the Mississippi Gulf Coast and the Florida panhandle. Beyond deposit accounts for individuals and businesses the bank offers low-risk SBA and US Dept. of Agriculture loans to borrowers who may not otherwise qualify for lending services. Commercial and consumer real estate mortgages make up 50% of its loan portfolio while commercial loans make up another 35%. First NBC also offers construction loans and consumer mortgages. It went public in 2013.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 20.7%         | 2,216.5 | 2,670.9 | 3,286.6 | 3,750.6 | 4,705.8 |
| Net income (\$ mil.)   | -             | 19.4    | 28.9    | 40.9    | 55.6    | (25.2)  |
| Market value (\$ mil.) | 7.6%          | -       | -       | 616.2   | 671.5   | 713.3   |
| Employees              | 9.3%          | -       | 433     | 494     | 486     | 565     |

**FIRST NIAGARA FINANCIAL GROUP, INC.**
**NMS: FNFG**

726 Exchange Street, Suite 618  
Buffalo, NY 14210  
Phone: 716 819-5500  
Fax: -  
Web: www.firstniagara.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

A lot of water and a few barrels have gone over Niagara Falls since First Niagara Bank was founded. Tracing its roots to 1870 the flagship subsidiary of acquisitive First Niagara Financial operates nearly 400 branches in upstate New York Connecticut Massachusetts and Pennsylvania. Boasting \$39 billion in assets the bank offers financial services like deposits loans insurance investments and wealth management. Commercial real estate loans business loans and residential mortgages account for most of the bank's loan portfolio. Subsidiary First Niagara Risk Management offers insurance risk management and claims investigations. KeyCorp agreed to acquire the bank in 2015.

|                        | Annual Growth | 12/11    | 12/12    | 12/13    | 12/14    | 12/15    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 5.0%          | 32,810.6 | 36,806.2 | 37,628.0 | 38,551.0 | 39,918.0 |
| Net income (\$ mil.)   | 6.5%          | 173.9    | 168.4    | 295.0    | (715.0)  | 224.0    |
| Market value (\$ mil.) | 5.9%          | 3,061.6  | 2,813.3  | 3,767.6  | 2,990.6  | 3,849.2  |
| Employees              | 3.0%          | 4,827    | 5,927    | 5,807    | 5,572    | 5,428    |

**FIRST NILES FINANCIAL INC.**
**NBB: FNFI**

55 North Main Street  
Niles, OH 44446  
Phone: 330 652-2539  
Fax: 330 652-0911

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

First Niles ain't a river in Egypt. It is the holding company for Home Federal Savings and Loan Association of Niles a one-branch thrift serving its namesake town in northeastern Ohio. Founded in 1897 the association offers a variety of deposit products including checking savings money market and NOW accounts and CDs. With these funds Home Federal primarily originates residential mortgages which account for approximately 70% of its loan portfolio. The thrift also originates commercial mortgages construction and development loans and consumer loans.

|                        | Annual Growth | 12/08 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.3%)        | 100.9 | 102.2 | 96.8  | 96.4  | 98.5  |
| Net income (\$ mil.)   | (15.6%)       | 0.7   | 0.2   | (0.3) | 0.2   | 0.2   |
| Market value (\$ mil.) | (4.1%)        | 13.4  | 7.2   | 6.7   | 10.5  | 10.0  |
| Employees              | –             | –     | –     | 1     | –     | –     |

**FIRST NORTHERN COMMUNITY BANCORP**
**NBB: FNRR**

195 N. First Street  
Dixon, CA 95620  
Phone: 707 678-3041  
Fax: –  
Web: www.thatsmybank.com

CEO: Louise A Walker  
CFO: Jeremiah Z Smith  
HR: –  
FYE: December 31  
Type: Public

First Northern Community Bancorp is the holding company for First Northern Bank which operates about 10 branches in the northern California counties of El Dorado Placer Sacramento Solano and Yolo. Founded in 1910 the bank offers community-oriented services such as checking savings and money market accounts and certificates of deposit. It also offers electronic check depositing. Its loan products include real estate mortgages (which account for about half of the bank's portfolio) commercial and construction loans and agricultural and installment loans. Investment products and services are available to customers via a pact with Raymond James Financial.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.9%          | 957.9 | 1,044.6 | 1,166.8 | 1,217.7 | 1,249.8 |
| Net income (\$ mil.)   | 20.9%         | 5.9   | 6.9     | 8.1     | 8.7     | 12.6    |
| Market value (\$ mil.) | 8.9%          | 97.1  | 100.4   | 117.6   | 163.0   | 136.5   |
| Employees              | (1.0%)        | 209   | 212     | 185     | 191     | 201     |

**FIRST OF LONG ISLAND CORP**
**NAS: FLIC**

10 Glen Head Road  
Glen Head, NY 11545  
Phone: 516 671-4900  
Fax: –  
Web: www.fnbli.com

CEO: Michael N. Vittorio  
CFO: Mark D. Curtis  
HR: Sue Hempton  
FYE: December 31  
Type: Public

When it comes to banking The First of Long Island wants to be the first thing on Long Islanders' minds. The company owns The First National Bank of Long Island which offers a variety of lending investment and deposit services through around 45 commercial and retail branches on New York's Long Island and the boroughs of Manhattan and Queens. Residential and Commercial Mortgages (particularly tied to multifamily properties) make up more than 90% of the bank's loan portfolio though the bank also writes revolving home equity business and consumer loans. Its two bank subsidiaries include insurance agency The First of Long Island Agency and investment firm FNY Service.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 11.7%         | 2,721.5 | 3,130.3 | 3,510.3 | 3,894.7 | 4,241.1 |
| Net income (\$ mil.)   | 15.9%         | 23.0    | 25.9    | 30.9    | 35.1    | 41.6    |
| Market value (\$ mil.) | (8.4%)        | 721.2   | 762.7   | 725.8   | 724.5   | 507.2   |
| Employees              | 4.9%          | 284     | 302     | 314     | 333     | 344     |

**FIRST PHYSICIANS CAPITAL GROUP INC**
**NBB: FPCG D**

433 North Camden Drive #810  
Beverly Hills, CA 90210  
Phone: 310 860-2501  
Fax: –  
Web: www.firstphysicianscapitalgroup.com

CEO: Sean Korrane  
CFO: Adrian Reeder  
HR: –  
FYE: September 30  
Type: Public

First Physicians Capital Group (formerly Tri-Isthmus Group or TIGroup) is an investment and financing firm with an eye toward the health care industry. The group invests in and manages health care facilities primarily rural critical access hospitals and ambulatory surgical centers. It owns or holds stakes in about a half-dozen medical facilities in Southern California and Oklahoma. In 2009 First Physicians Capital signed a letter of intent to acquire the assets of a hospital in southeastern Texas and to develop a new community hospital in the region. Oklahoma-based investor Carol Schuster owns more than 40% of the company's common stock. Director David Hirschhorn holds about 20%.

|                        | Annual Growth | 09/09  | 09/10 | 09/11 | 09/12 | 09/13 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (16.1%)       | 39.1   | 39.5  | 6.7   | 16.2  | 19.4  |
| Net income (\$ mil.)   | –             | (10.1) | (9.5) | (0.5) | 5.6   | 5.8   |
| Market value (\$ mil.) | –             | 0.0    | 0.0   | 0.0   | 0.0   | 0.0   |
| Employees              | (19.6%)       | 424    | 4     | 174   | 174   | 177   |

**FIRST POTOMAC REALTY TRUST**
**NYS: FPO**

7600 Wisconsin Avenue, 11th Floor  
Bethesda, MD 20814  
Phone: 301 986-9200  
Fax: –  
Web: www.first-potomac.com

CEO: David M Blackman  
CFO: Mark L Kleifges  
HR: –  
FYE: December 31  
Type: Public

First Potomac Realty Trust is a self-managed real estate investment trust (REIT) whose largest tenants are the US government and government contractors. The company that acquires owns and manages a \$1.6 billion portfolio of more than 130 single- and multi-tenant office and business park properties spanning some 8 million square feet of rentable space across the mid-Atlantic region in Washington DC Maryland and Virginia. More than 60% of the REIT's rental income comes from its office properties while the rest comes from its business park and industrial properties.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 0.1%          | 172.3 | 193.3 | 156.6 | 161.7 | 172.8  |
| Net income (\$ mil.)   | –             | (8.1) | (7.4) | 11.1  | 16.8  | (33.0) |
| Market value (\$ mil.) | (3.3%)        | 753.2 | 713.4 | 671.3 | 713.4 | 658.0  |
| Employees              | (4.7%)        | 176   | 184   | 189   | 170   | 145    |

**FIRST REPUBLIC BANK (SAN FRANCISCO, CA)**
**NYS: FRC**

111 Pine Street, 2nd Floor  
San Francisco, CA 94111  
Phone: 415 392-1400  
Fax: –  
Web: www.firstrepublic.com

CEO: James H. Herbert  
CFO: Michael J. (Mike) Roffler  
HR: –  
FYE: December 31  
Type: Public

Not the original Roman Republic but rather a modern-day haven for the elite. Founded in 1985 First Republic Bank offers private banking wealth management trust and brokerage services for businesses and high-net-worth clients though about 75 branches. Its main geographic focus is on urban markets including San Francisco Los Angeles New York Boston Portland and San Diego. The bank's lending focuses on commercial and residential real estate and personal loans including vacation home mortgages and aircraft and yacht financing. Trust services are offered through the bank's First Republic Trust Company division. First Republic Bank has some \$83.6 billion of assets under management.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 19.7%         | 48,353.3 | 58,981.3 | 73,277.8 | 87,780.5 | 99,205.2 |
| Net income (\$ mil.)   | 15.1%         | 487.0    | 522.1    | 673.4    | 757.7    | 853.8    |
| Market value (\$ mil.) | 13.6%         | 8,594.7  | 10,893.4 | 15,194.1 | 14,287.1 | 14,330.0 |
| Employees              | 15.6%         | 2,506    | –        | 3,566    | 4,025    | 4,480    |

**FIRST ROBINSON FINANCIAL CORP.****NBB: FRFC**

501 East Main Street  
Robinson, IL 62454  
Phone: 618 544-8621  
Fax: 618 544-7506  
Web: www.frsb.net

CEO: Rick L Catt  
CFO: Jamie E McReynolds  
HR: -  
FYE: March 31  
Type: Public

If heaven holds a place for those who pay hey hey hey then here's to you First Robinson! First Robinson Financial is the holding company for First Robinson Savings Bank which provides traditional banking services to individuals and businesses through four locations in eastern Illinois' Crawford County. In 2008 the bank opened a division in Vincennes Indiana called First Vincennes Savings Bank. The banks' services include savings checking and NOW accounts; IRAs; and CDs. They use funds from deposits primarily to originate one- to four-family real estate loans (accounting for about half of the company's loan portfolio) and to a lesser extent consumer business agricultural and municipal loans.

|                        | Annual<br>Growth | 03/14 | 03/15 | 03/16 | 03/17 | 03/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.1%             | 271.9 | 279.3 | 296.0 | 307.5 | 319.2 |
| Net income (\$ mil.)   | 4.2%             | 1.6   | 2.1   | 2.0   | 2.0   | 1.9   |
| Market value (\$ mil.) | 7.5%             | 18.9  | 19.5  | 19.9  | 23.8  | 25.2  |
| Employees              | 5.3%             | 66    | 68    | 74    | 76    | 81    |

**FIRST SAVINGS FINANCIAL GROUP INC****NAS: FSFG**

501 East Lewis & Clark Parkway  
Clarksville, IN 47129  
Phone: 812 283-0724  
Fax: -  
Web: www.fsbbank.net

CEO: Larry W Myers  
CFO: Anthony A Schoen  
HR: -  
FYE: September 30  
Type: Public

First Savings Financial Group was formed in 2008 to be the holding company for First Savings Bank a community bank serving consumers and small businesses in southern Indiana. Through more than a dozen branches the bank offers standard deposit services like savings checking and retirement accounts as well as a variety of lending services. One- to four- family residential loans make up about 60% of First Savings Bank's loan portfolio; other loans in the bank's portfolio include commercial real estate construction consumer and commercial business. In 2012 First Savings Financial expanded its footprint by acquiring the four Indiana branches of First Financial Service Corporation.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18   | 09/19   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Assets (\$ mil.)       | 13.0%            | 749.9 | 796.5 | 891.1 | 1,034.4 | 1,222.6 |
| Net income (\$ mil.)   | 24.4%            | 6.8   | 7.9   | 9.3   | 10.9    | 16.2    |
| Market value (\$ mil.) | 16.8%            | 79.9  | 85.0  | 125.5 | 160.5   | 148.6   |
| Employees              | 29.2%            | 170   | 178   | 201   | 364     | 473     |

**FIRST SECURITY GROUP INC****NAS: FSGI**

531 Broad Street  
Chattanooga, TN 37402  
Phone: 423 266-2000  
Fax: -  
Web: www.fsgbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Pardon me boy as Glenn Miller would say but if you've got your fare and a trifle to spare you might want to turn to First Security Group. The holding company for FSGBank operates about 40 branches in eastern and middle Tennessee (including Chattanooga) and northern Georgia; in addition to the FSGBank brand the company also operates certain locations under the Dalton Whitfield Bank Jackson Bank & Trust and Primer Banco Seguro names. The bank offers standard deposit and lending services including checking and savings accounts and CDs. Real estate loans and mortgages make up about three-quarters of First Security's loan portfolio which also includes business agricultural and consumer loans.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13  |
|------------------------|------------------|---------|---------|---------|---------|--------|
| Assets (\$ mil.)       | (7.8%)           | 1,353.8 | 1,168.5 | 1,114.9 | 1,063.6 | 977.6  |
| Net income (\$ mil.)   | -                | (33.0)  | (44.3)  | (23.1)  | (37.6)  | (13.4) |
| Market value (\$ mil.) | (0.8%)           | 158.5   | 59.9    | 156.5   | 148.5   | 153.2  |
| Employees              | (5.1%)           | 356     | 316     | 306     | 333     | 289    |

**FIRST SOLAR INC****NMS: FSLR**

350 West Washington Street, Suite 600  
Tempe, AZ 85281  
Phone: 602 414-9300  
Fax: 602 414-9400  
Web: www.firstsolar.com

CEO: Mark R. Widmar  
CFO: Alexander R. Bradley  
HR: Chris Bueter  
FYE: December 31  
Type: Public

First Solar one of the top solar energy companies in the US makes photovoltaic (PV) modules that convert the sun's energy to electricity. The company's products and services providing watts (measured in megawatts when gathered into large solar arrays) to power homes and businesses. To make its PV modules the company uses cadmium and tellurium which offer better yield in converting sunlight to electricity than conventional crystalline silicon. First Solar also plans builds and operates large solar power systems in the US and internationally. The company generates about two-thirds of sales in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (9.8%)           | 3,391.8 | 3,579.0 | 2,951.3 | 2,941.3 | 2,244.0 |
| Net income (\$ mil.)   | (22.3%)          | 396.9   | 546.4   | (358.0) | (165.6) | 144.3   |
| Market value (\$ mil.) | (1.2%)           | 4,677.4 | 6,921.4 | 3,365.8 | 7,081.9 | 4,452.9 |
| Employees              | 1.4%             | 6,060   | 6,350   | 5,400   | 4,100   | 6,400   |

**FIRST SOUTH BANCORP INC (VA)****NMS: FSBK**

1311 Carolina Avenue  
Washington, NC 27889  
Phone: 252 946-4178  
Fax: -  
Web: www.firstsouthnc.com

CEO: Bruce W Elder  
CFO: Scott C McLean  
HR: -  
FYE: December 31  
Type: Public

First South Bancorp (not to be confused with the South Carolina company of the same name) is the holding company for First South Bank. Founded in 1902 the bank has about 30 offices throughout the eastern half of North Carolina. Its deposit products include checking savings and money market accounts; CDs; and IRAs; funds generated are mainly used to fund a variety of loans. Commercial mortgages comprise more than half of the bank's loan portfolio which is rounded out by construction loans residential mortgages home equity loans and business and consumer loans. Retail investment services are offered through an alliance with UVEST; bank subsidiary First South Leasing provides equipment lease financing.

|                        | Annual<br>Growth | 12/11 | 12/12  | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Assets (\$ mil.)       | 6.1%             | 746.9 | 707.7  | 674.7 | 885.9 | 946.3 |
| Net income (\$ mil.)   | 31.8%            | 1.6   | (11.0) | 6.0   | 3.9   | 4.7   |
| Market value (\$ mil.) | 27.8%            | 30.4  | 45.4   | 74.0  | 75.5  | 81.1  |
| Employees              | 4.1%             | 267   | 255    | 261   | 328   | 313   |

**FIRST TECH FEDERAL CREDIT UNION**

3408 Hillview Ave.  
Palo Alto CA 94304  
Phone: 855-855-8805  
Fax: 503-672-3801  
Web: www.firsttechfed.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Profit

First Tech Federal Credit Union provides deposit lending and investment services to some 350,000 members through about 40 branches; most are in California Colorado Oregon and Washington with single branches in Georgia Idaho Massachusetts Texas and Puerto Rico. Its products include checking and savings accounts CDs IRAs and credit cards as well as home vehicle and personal loans. The credit union also offers insurance investment accounts and brokerage services. Membership in First Tech is open to employees of hundreds of sponsor companies most of them tech firms as well as those who work for the state of Oregon or live or work in Lane County Oregon.

**FIRST UNITED CORPORATION (MD)**
**NMS: FUNC**

19 South Second Street  
Oakland, MD 21550-0009  
Phone: 800 470-4356  
Fax: 301 334-8351  
Web: www.mybank.com

CEO: -  
CFO: Tonya K Sturm  
HR: -  
FYE: December 31  
Type: Public

First United is the holding company for First United Bank & Trust and other financial services subsidiaries. Founded in 1900 the bank operates about 25 branches in the panhandles of western Maryland and eastern West Virginia as well as the Morgantown West Virginia area. The bank provides standard services such as checking and savings accounts money market accounts and CDs as well as retirement and trust services. Commercial loans make up the largest portion of the company's loan portfolio (more than 45%) followed by real estate mortgages (more than 35%) consumer installment loans and construction loans.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.0%             | 1,332.3 | 1,323.5 | 1,318.2 | 1,340.8 | 1,384.5 |
| Net income (\$ mil.)   | 17.5%            | 5.6     | 10.9    | 7.3     | 5.3     | 10.7    |
| Market value (\$ mil.) | 16.8%            | 60.6    | 82.9    | 113.0   | 123.3   | 112.8   |
| Employees              | (1.1%)           | 372     | 364     | 356     | 363     | 356     |

**FIRST US BANCSHARES INC**
**NAS: FUSB**

3291 U.S. Highway 280  
Birmingham, AL 35243  
Phone: 205 582-1200  
Fax: -  
Web: www.firstusbank.com

CEO: James F House  
CFO: Thomas S Elley  
HR: -  
FYE: December 31  
Type: Public

First US Bancshares (formerly United Security Bancshares) is the holding company for First US Bank (formerly First United Security Bank) which has about 20 locations in central and western Alabama and eastern Mississippi. It serves area consumers and businesses offering such standard retail services as savings checking and money market accounts as well as CDs and credit and check cards. Real estate mortgages make up more than 70% of the bank's loan portfolio which also includes business and consumer loans. Bank subsidiary Acceptance Loan Company primarily makes consumer loans through about two dozen offices in Alabama and Mississippi.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 8.4%             | 572.6 | 575.8 | 606.9 | 625.6 | 791.9 |
| Net income (\$ mil.)   | (8.5%)           | 3.5   | 2.6   | 1.2   | (0.4) | 2.5   |
| Market value (\$ mil.) | (2.6%)           | 55.7  | 56.2  | 70.0  | 80.6  | 50.1  |
| Employees              | (1.9%)           | 292   | 278   | 259   | 249   | 270   |

**FIRST WEST VIRGINIA BANCORP INC**
**NBB: FWVB**

1701 Warwood Avenue  
Wheeling, WV 26003  
Phone: 304 277-1100  
Fax: 304 218-2458  
Web: www.progbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

First West Virginia and then the world! First West Virginia Bancorp is the holding company for Progressive Bank which operates about ten branches in the upper Ohio River Valley of the Mountaineer State and neighboring parts of eastern Ohio. Targeting individuals and local businesses the bank offers standard retail products like checking and savings accounts certificates of deposit and individual retirement accounts. Lending activities consist primarily of commercial and residential real estate mortgages (which together account for approximately two-thirds of the company's loan portfolio) but Progressive Bank also originates business consumer and municipal loans.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.3%             | 306.5 | 342.1 | 332.4 | 345.4 | 335.3 |
| Net income (\$ mil.)   | (10.7%)          | 2.5   | 2.2   | 1.9   | 2.4   | 1.6   |
| Market value (\$ mil.) | 7.2%             | 25.4  | 29.1  | 34.9  | 30.1  | 33.5  |
| Employees              | 0.5%             | 95    | 91    | 96    | -     | -     |

**FIRSTBANK CORP. (MI)**
**NMS: FBMI**

311 Woodworth Avenue  
Alma, MI 48801  
Phone: 989 463-3131  
Fax: 989 466-2042  
Web: www.firstbankmi.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Firstbank Corporation is the holding company for six separately chartered subsidiary banks offering services under the Firstbank banner; it also owns Keystone Community Bank which it acquired in 2005. Through more than 50 branches in Michigan's Lower Peninsula the banks attract deposits from area residents and businesses by providing standard services such as checking and savings accounts and CDs. The company also owns subsidiaries that provide real estate appraisal services armored car services and title insurance. Firstbank bought another Michigan-based bank holding company ICNB Financial parent of Ionia County Community Bank (now Firstbank - West Michigan) in 2007.

|                        | Annual<br>Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.3%             | 1,425.3 | 1,482.4 | 1,458.3 | 1,485.3 | 1,498.8 |
| Net income (\$ mil.)   | 95.6%            | 0.7     | 2.7     | 3.8     | 5.6     | 10.5    |
| Market value (\$ mil.) | 7.3%             | 64.5    | 67.4    | 46.9    | 41.0    | 85.5    |
| Employees              | (2.6%)           | 483     | 466     | 435     | 435     | 435     |

**FIRSTCASH INC**
**NMS: FCFS**

1600 West 7th Street  
Fort Worth, TX 76102  
Phone: 817 335-1100  
Fax: -  
Web: www.firstcash.com

CEO: Rick L. Wessel  
CFO: R. Douglas (Doug) Orr  
HR: Jan Hartz  
FYE: December 31  
Type: Public

FirstCash operates more than 2000 pawnshops and cash advance stores in the US Mexico El Salvador and Guatemala. The company lends money secured by such personal property as jewelry electronics tools sporting goods musical equipment and firearms (in select markets). Its First Cash Pawn and Famous Pawn shops sell merchandise forfeited by borrowers. The company's Fast Cash Advance locations offer short-term and payday loans. The company exited the check cashing business in late 2014 when it discontinued its Cash & Go joint venture. The company then named First Cash Financial Services merged with US pawn rival Cash America International in September 2016.

|                        | Annual<br>Growth | 12/15   | 12/16   | 12/17   | 12/18   | 12/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 27.5%            | 704.6   | 1,088.4 | 1,779.8 | 1,780.9 | 1,864.4 |
| Net income (\$ mil.)   | 28.3%            | 60.7    | 60.1    | 143.9   | 153.2   | 164.6   |
| Market value (\$ mil.) | 21.1%            | 1,584.4 | 1,989.5 | 2,855.1 | 3,062.5 | 3,413.0 |
| Employees              | 25.0%            | 8,600   | 16,200  | 17,000  | 19,000  | 21,000  |

**FIRSTENERGY CORP**
**NYS: FE**

76 South Main Street  
Akron, OH 44308  
Phone: 800 736-3402  
Fax: -  
Web: www.firstenergycorp.com

CEO: Charles E. (Chuck) Jones  
CFO: James F. (Jim) Pearson  
HR: -  
FYE: December 31  
Type: Public

FirstEnergy's first goal is to generate and deliver power but its second goal is to stay profitable in a market undergoing deregulation. Its ten utilities provide electricity to 6 million customers in the Midwest and the Mid-Atlantic. The company's domestic power plants have a total generating capacity of more than 16000 MW an amount expected to diminish as the company winds down its deregulated business. Subsidiary FirstEnergy Solutions trades energy commodities in deregulated US markets. FirstEnergy's other nonregulated operations include electrical and mechanical contracting and energy planning and procurement.

|                        | Annual<br>Growth | 12/15    | 12/16     | 12/17     | 12/18    | 12/19    |
|------------------------|------------------|----------|-----------|-----------|----------|----------|
| Sales (\$ mil.)        | (7.4%)           | 15,026.0 | 14,562.0  | 14,017.0  | 11,261.0 | 11,035.0 |
| Net income (\$ mil.)   | 12.1%            | 578.0    | (6,177.0) | (1,724.0) | 1,348.0  | 912.0    |
| Market value (\$ mil.) | 11.2%            | 17,154.9 | 16,744.0  | 16,554.8  | 20,301.5 | 26,275.7 |
| Employees              | (6.0%)           | 15,781   | 15,707    | 15,617    | 12,494   | 12,316   |

**FIRSTFLEET, INC.**

202 HERITAGE PARK DR  
MURFREESBORO, TN 371291556  
Phone: 615-890-9229  
Fax: -  
Web: www.firstfleetinc.com

CEO: -  
CFO: John Hellige  
HR: Debra Houston  
FYE: March 31  
Type: Private

FirstFleet helps its customers move their freight — not just by the truckload but by providing fleets of trucks. The company offers dedicated contract carriage in which it supplies its customers with tractors and trailers and the drivers to operate them. In addition FirstFleet provides related fleet management logistics and maintenance services. The company operates a fleet of about 1450 trucks and tractors from facilities in some 30 states in the US and it provides transportation services throughout the 48 contiguous states and in Canada and Mexico. FirstFleet began operations in 1986.

|                        | Annual Growth | 03/07 | 03/08 | 03/09 | 03/10 | 03/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.1%          | -     | 288.1 | 274.6 | 259.4 | 288.7 |
| Net income (\$ mil.)   | 20.3%         | -     | 1.3   | 0.1   | 0.5   | 2.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |

**FIRSTHEALTH OF THE CAROLINAS, INC.**

155 MEMORIAL DR  
PINEHURST, NC 283748710  
Phone: 910-715-1000  
Fax: -  
Web: www.firsthealth.org

CEO: Charles T Frock  
CFO: Lynn De Jaco  
HR: -  
FYE: September 30  
Type: Private

FirstHealth of the Carolinas maintains a health care network that extends to 15 counties across the mid-Carolinas. The health network includes four hospitals — Moore Regional Richmond Memorial Moore Regional - Hoke and Montgomery Memorial — that provide emergency surgical acute care and diagnostic services and have a combined capacity of more than 580 beds. Moore Regional its largest hospital includes an inpatient rehabilitation center and a heart hospital. FirstHealth of the Carolinas also operates satellite facilities including family practice clinics fitness centers and dental practices. The system's FirstCarolinaCare provides home health and hospice services emergency care medical transportation and health insurance.

|                        | Annual Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.6%          | -     | 652.2 | 695.6 | 744.2 | 747.2 |
| Net income (\$ mil.)   | (1.1%)        | -     | 45.3  | 59.1  | 82.0  | 43.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,897 |

**FIRSTMERIT CORP**

NMS: FMR

III Cascade Plaza, 7th Floor  
Akron, OH 44308  
Phone: 330 996-6000  
Fax: -  
Web: www.firstmerit.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

FirstMerit Corporation is the holding company for FirstMerit Bank which provides retail and commercial banking services through more than 360 branches in five US states primarily in the Midwest. Serving local consumers and small to mid-sized businesses the bank provides standard services such as deposit accounts credit and debit cards and loans as well as wealth management and trust services. Subsidiaries offer investment and brokerage services financial planning commercial lease financing life and title insurance annuities and mortgage servicing. Huntington Bancshares agreed to buy FirstMerit for \$3.4 billion in January 2016.

|                        | Annual Growth | 12/10    | 12/11    | 12/12    | 12/13    | 12/14    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 15.2%         | 14,136.9 | 14,441.7 | 14,913.0 | 23,909.0 | 24,902.3 |
| Net income (\$ mil.)   | 23.3%         | 102.9    | 119.6    | 134.1    | 183.7    | 238.0    |
| Market value (\$ mil.) | (1.2%)        | 3,273.1  | 2,502.4  | 2,346.9  | 3,676.6  | 3,124.2  |
| Employees              | 9.6%          | 3,058    | 3,177    | 2,836    | 4,570    | 4,419    |

**FISERV INC**

NMS: FISV

255 Fiserv Drive  
Brookfield, WI 53045  
Phone: 262 879-5000  
Fax: 262 879-5013  
Web: www.fiserv.com

CEO: Jeffery W. Yabuki  
CFO: Robert W. (Bob) Hau  
HR: Kevin P. Pennington  
FYE: December 31  
Type: Public

Fiserv Inc. provides financial companies with the technology services they need to operate. The company provides core processing systems electronic billing and payment systems ATM management and loan processing services to banks thrifts credit unions and other financial institutions. It also provides licensed software consulting and other support services. Fiserv serves customers of all sizes but its bread and butter has traditionally been small to mid-sized banks without in-house processing units. Other clients include insurance companies merchants leasing firms and government agencies. Fiserv agreed to buy First Data a payments processor for \$22 billion.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.5%          | 5,066.0  | 5,254.0  | 5,505.0  | 5,696.0  | 5,823.0  |
| Net income (\$ mil.)   | 12.0%         | 754.0    | 712.0    | 930.0    | 1,246.0  | 1,187.0  |
| Market value (\$ mil.) | 0.9%          | 27,855.7 | 35,898.1 | 41,714.9 | 51,468.5 | 28,844.8 |
| Employees              | 3.4%          | 21,000   | 22,000   | 23,000   | 24,000   | 24,000   |

**FISKARS BRANDS INC.**

2537 Daniels St.  
Madison WI 53718  
Phone: 608-259-1649  
Fax: 608-294-4790  
Web: www2.fiskars.com

CEO: Kari Kauniskangas  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Fiskars Brands is fairly frisky in its old age. The company is the North American manufacturing and marketing subsidiary of Finland's Fiskars Corporation — the second-oldest incorporated business in the world having celebrated some 360 anniversaries. Orange-handled scissors are a signature item for consumers but Fiskars Brands' namesake line also includes garden tools (such as pruners reel mowers and axes) craft tools (hand drills punches) school and office supplies (child-sized scissors rulers and trimmers). It also makes ergonomic cutting tools for the garden as part of its PowerGear line scissors and shears for sewing and quilting under the Ginger name and outdoor cutting tools by Gerber.

**FIVE BELOW INC**

NMS: FIVE

701 Market Street, Suite 300  
Philadelphia, PA 19106  
Phone: 215 546-7909  
Fax: -  
Web: www.fivebelow.com

CEO: Joel D. Anderson  
CFO: Kenneth R. Bull  
HR: Bill Clark  
FYE: February 02  
Type: Public

Five Below may be growing as quickly as its youthful clientele. Operating a fast-growing chain of specialty retail stores it sells a broad range of trend-right products all priced under \$5. The company which targets teen and pre-teen girls and boys operates some 750 stores in shopping centers in 30-plus US states; it also operates an e-commerce site. Core merchandise includes fun but inexpensive items meant to entice teens such as jewelry and accessories novelty T-shirts casual footwear sports gear decor and crafts and mobile phone accessories. Five Below was founded in 2002.

|                        | Annual Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 23.1%         | 680.2   | 832.0   | 1,000.4 | 1,278.2 | 1,559.6 |
| Net income (\$ mil.)   | 32.9%         | 48.0    | 57.7    | 71.8    | 102.5   | 149.6   |
| Market value (\$ mil.) | 39.1%         | 1,857.9 | 1,964.4 | 2,096.5 | 3,509.5 | 6,954.8 |
| Employees              | 20.0%         | 6,700   | 7,600   | 9,500   | 12,100  | 13,900  |

\*Fiscal year change

**FIVE PRIME THERAPEUTICS, INC**
**NMS: FPRX**

111 Oyster Point Boulevard  
South San Francisco, CA 94080  
Phone: 415 365-5600  
Fax: -  
Web: www.fiveprime.com

CEO: Lewis T. (Rusty) Williams  
CFO: Marc L. Belsky  
HR: Carmen Merritt  
FYE: December 31  
Type: Public

Five Prime Therapeutics is counting down the ways to fight cancer. The clinical-stage biotech which has an emphasis on immuno-oncology is developing drugs that use protein therapy to block the disease process in cancer. It has a handful of candidates in development or pre-development including the antibody cabiralizumab which is being studied in combination with Bristol-Myers Squibb's Opdivo for its effectiveness in treating multiple cancers. The company also has a collaboration with China's Zai Lab to develop and commercialize bemarituzumab for the treatment of stomach and bladder cancer.

|                        | Annual Growth | 12/14  | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 26.9%         | 19.2   | 379.8   | 30.7    | 39.5    | 49.9    |
| Net income (\$ mil.)   | -             | (37.4) | 249.6   | (65.7)  | (150.2) | (140.4) |
| Market value (\$ mil.) | (23.4%)       | 938.1  | 1,441.9 | 1,741.1 | 761.6   | 323.1   |
| Employees              | 14.1%         | 124    | 157     | 195     | 216     | 210     |

**FIVE STAR COOPERATIVE**

1949 N LINN AVE  
NEW HAMPTON, IA 506599406  
Phone: 641-394-3052  
Fax: -  
Web: www.fivestar.coop

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

If Old MacDonald actually had a farm he'd want to be a member of the Five Star Cooperative. Operating in north-central and northeast Iowa Five Star has operations in more than 15 small to mid-sized towns in the Hawkeye State. The cooperative is divided into five divisions according to the products and services offered — agronomy petroleum (diesel fuel and home heating oil) feed (for beef cattle and swine) grain and hardware — it operates a True Value hardware store in New Hampton that offers all the usual hardware products and services. Established in 1916 Five Star Cooperative provides a full complement for its member/farmers.

|                        | Annual Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.1%)        | -     | 376.2 | 479.1 | 427.1 | 364.1 |
| Net income (\$ mil.)   | (14.6%)       | -     | -     | 9.8   | 8.1   | 7.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 140   |

**FIVE STAR SENIOR LIVING INC**
**NAS: FVE**

400 Centre Street  
Newton, MA 02458  
Phone: 617 796-8387  
Fax: -

CEO: Bruce J. Mackey  
CFO: Richard A. (Rick) Doyle  
HR: -  
FYE: December 31  
Type: Public

Hoping to capitalize on the legacy and reputation of "Five Star" service Five Star Senior Living is out to become the long-term care industry's premier provider. Formerly named Five Star Quality Care the company runs more than 280 senior living communities with around 32,000 living units across 32 states. Most of its properties are independent- and assisted-living communities that include independent living apartments assisted living suites and nursing homes. The rest of its properties are skilled nursing facilities involving Alzheimer's and memory care healthcare centers with skilled nursing and rehabilitation centers and continuing care retirement communities.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.2%          | 1,328.1 | 1,365.4 | 1,378.1 | 1,396.1 | 1,390.4 |
| Net income (\$ mil.)   | -             | (85.4)  | (43.1)  | (21.8)  | (20.9)  | (74.1)  |
| Market value (\$ mil.) | (41.9%)       | 21.1    | 16.2    | 13.7    | 7.6     | 2.4     |
| Employees              | (0.3%)        | 25,000  | 24,800  | 24,500  | 24,800  | 24,700  |

**FLAGSTAFF MEDICAL CENTER, INC.**

1200 N BEAVER ST  
FLAGSTAFF, AZ 860013118  
Phone: 928-779-3366  
Fax: -  
Web: www.nahealth.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Flagstaff Medical Center serves northern Arizona's residents and those who are just passing through. Founded in 1936 the not-for-profit hospital is part of the Northern Arizona Healthcare family. It has some 270 beds and its medical staff includes about 210 physicians. The hospital offers cancer heart sports medicine joint surgery and women and infants' centers. Other medical services include behavioral health audiology diabetes care home health hospice and ambulance and air flight transportation. In addition Flagstaff Medical Center provides training courses for health care professionals. The hospital's emergency department treats about 40,000 patients each year.

|                        | Annual Growth | 06/07 | 06/08 | 06/09 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%          | -     | -     | 358.2 | 389.9 | 415.9 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 53.7  | 55.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |

**FLAGSTAR BANCORP, INC.**
**NYS: FBC**

5151 Corporate Drive  
Troy, MI 48098-2639  
Phone: 248 312-2000  
Fax: -  
Web: www.flagstar.com

CEO: Alessandro P. DiNello  
CFO: James K. Ciroti  
HR: Cynthia M. Myers  
FYE: December 31  
Type: Public

Flagstar Bancorp is the holding company for Flagstar Bank which operates around 110 branches (including 10 in retail stores) mostly in Michigan. Beyond offering traditional deposit and loan products Michigan's largest bank specializes in originating purchasing and servicing one-to-four family residential mortgage loans across all 50 states through a network of brokers and correspondents. Around 70% of the Flagstar's revenue is linked to mortgage origination and servicing while another 25% comes from its community banking business. Boasting \$14 billion in assets Flagstar is one of the nation's 10 largest savings banks.

|                        | Annual Growth | 12/14   | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|---------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 17.1%         | 9,839.9 | 13,715.0 | 14,053.0 | 16,912.0 | 18,531.0 |
| Net income (\$ mil.)   | -             | (69.5)  | 158.0    | 171.0    | 63.0     | 187.0    |
| Market value (\$ mil.) | 13.8%         | 908.4   | 1,334.6  | 1,555.8  | 2,161.0  | 1,524.6  |
| Employees              | 9.5%          | 2,739   | 2,713    | 2,886    | 3,525    | 3,938    |

**FLANDERS CORPORATION**

531 FLANDERS FILTER RD  
WASHINGTON, NC 278897805  
Phone: 252-946-8081  
Fax: -  
Web: www.aafintl.com

CEO: Peter Jones  
CFO: Scott Brown  
HR: -  
FYE: December 31  
Type: Private

This Flanders handles flecks fleas flies fluff and other airborne flotsam. The company makes air filters under such brand names as Air Seal Eco-Air and Precisionaire. Its products include high-efficiency particulate air (HEPA) filters used in industrial cleanrooms as well as standard residential and commercial heating ventilation and air-conditioning filters. Flanders makes most of its sales from aftermarket replacement filters that it sells directly to wholesalers distributors and retail outlets. Customers include the likes of Home Depot Texas Instruments and Wal-Mart. Japan-based air conditioner maker Daikin Industries agreed to buy Flanders for \$434 million in February 2016.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (48.4%)       | -     | -     | 836.2 | 217.3 | 222.4 |
| Net income (\$ mil.)   | 19624.4%      | -     | -     | 0.0   | (4.1) | 7.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4,656 |



**FLANIGAN'S ENTERPRISES, INC.**
**ASE: BDL**

5059 N.E. 18th Avenue  
Fort Lauderdale, FL 33334  
Phone: 954 377-1961  
Fax: -

CEO: James G Flanigan II  
CFO: Jeffrey D Kastner  
HR: -  
FYE: September 28  
Type: Public

Seafood and sauce are the catch of the day at Flanigan's Enterprises. The company operates and manages about 20 restaurants that do business as Flanigan's Seafood Bar and Grill along with a chain of eight package liquor stores called Big Daddy's Liquors. (Four properties have combination liquor store/restaurant operations.) Six of its restaurants are franchised and owned primarily by family members of company executives. All the company's lounges and liquor stores are located in Florida. In addition Flanigan's owns the Mardi Gras adult entertainment club in Atlanta which is operated by a third party. The family of former chairman and CEO Joseph "Big Daddy" Flanigan owns more than 50% of the company.

|                        | Annual<br>Growth | 10/15 | 10/16* | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 4.1%             | 99.1  | 103.6  | 106.8 | 113.5 | 116.2 |
| Net income (\$ mil.)   | 1.3%             | 3.5   | 3.0    | 3.0   | 3.7   | 3.6   |
| Market value (\$ mil.) | (6.6%)           | 51.9  | 44.3   | 45.1  | 52.0  | 39.5  |
| Employees              | 4.6%             | 1,561 | 1,714  | 1,707 | 1,740 | 1,870 |

\*Fiscal year change

**FLATBUSH FEDERAL BANCORP INC.**
**OTC: FLTB**

2146 Nostrand Ave.  
Brooklyn NY 11210  
Phone: 718-859-6800  
Fax: 718-421-3210  
Web: www.flatbush.com

CEO: Jesus R Adia  
CFO: John S Lotardo  
HR: -  
FYE: December 31  
Type: Public

Flatbush Federal Bancorp is the holding company for Flatbush Federal Savings and Loan which has been serving the Flatbush neighborhood of Brooklyn New York since 1883. Through three branches the bank offers checking and savings accounts CDs IRAs credit cards and a variety of loans. One- to four-family real estate mortgages account for about three-quarters of the company's loan portfolio. The bank also writes commercial mortgages construction loans consumer loans and Small Business Administration loans. Mutual holding company Flatbush Federal Bancorp MHC owns a majority of Flatbush Federal Bancorp which was acquired by Northfield Bancorp in late 2012.

**FLEETCOR TECHNOLOGIES INC**
**NYS: FLT**

5445 Triangle Parkway  
Peachtree Corners, GA 30092  
Phone: 770 449-0479  
Fax: -  
Web: www.fleetcor.com

CEO: Ronald F. (Ron) Clarke  
CFO: Eric R. Dey  
HR: -  
FYE: December 31  
Type: Public

Helping companies manage motor fleets is at the core of FLEETCOR's mission. The company is a leading provider of fleet cards and payment processing services aimed at commercial and government fleets. Its cards carry the names Fuelman CFN Key-fuels CCS and Fuelcard. The fleet cards function like typical charge cards and can be used to purchase fuel and lodging. FLEETCOR tracks purchases to help manage employee spending. The company serves more than 500,000 accounts and has millions of cards active in the US the UK and Brazil as well as 50 other countries around the world. Major customers include oil giants BP Shell and Speedway. The company fuels growth through acquisitions.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 19.3%            | 1,199.4  | 1,702.9  | 1,831.5  | 2,249.5  | 2,433.5  |
| Net income (\$ mil.)   | 21.8%            | 368.7    | 362.4    | 452.4    | 740.2    | 811.5    |
| Market value (\$ mil.) | 5.7%             | 12,766.1 | 12,269.9 | 12,148.8 | 16,519.2 | 15,943.2 |
| Employees              | 12.2%            | 4,780    | 5,330    | 7,100    | 7,890    | 7,580    |

**FLEMING GANNETT INC**

207 SENATE AVE  
CAMP HILL, PA 170112316  
Phone: 717-763-7211  
Fax: -  
Web: www.gannettfleming.com

CEO: -  
CFO: Jon Kessler  
HR: Rod Savidge  
FYE: December 31  
Type: Private

Engineering firm Gannett Fleming has waded through water waste and sludge for nearly a century. Gannett Fleming operates through more than a dozen subsidiaries that offer a variety of services that range from design/build construction management ground testing and soil strengthening site remediation structural rehabilitation electrical and mechanical installation geophysical mapping and surveying and 3D visualization. Founded in 1915 Gannett Fleming serves the transportation water and wastewater facilities energy and environmental industries working on projects around the world from more than 60 offices across North America and Middle East.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.9%             | -     | -     | -     | 286.5 | 309.5 |
| Net income (\$ mil.)   | 27.2%            | -     | -     | -     | 4.5   | 7.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,743 |

**FLETCHER MUSIC CENTERS INC.**

3966 AIRWAY CIR  
CLEARWATER, FL 337624206  
Phone: 727-571-1088  
Fax: -  
Web: www.fletchermusic.com

CEO: John K Riley  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Yearning to learn to play — and maybe own — a home organ? Fletcher Music Centers would be a company to call. The firm sells a variety of Lowrey-brand organs and teaches aspiring organists to play. The company is one of the world's largest retailers of organs for home use. It boasts about 20 stores located in Arizona and Florida. Most of its locations offer lessons and the company plans special occasions such as student concerts parties and potlucks. Fletcher Music Centers operates OrganFest a three-day event featuring discussions seminars and professional concerts. Founded by Robert Fletcher in 1975 the company is still owned by the Fletcher family.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.9%)           | -     | 18.4  | 19.6  | 14.4  | 15.3  |
| Net income (\$ mil.)   | (49.7%)          | -     | -     | 0.8   | (0.0) | 0.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 90    |

**FLEXERA SOFTWARE LLC**

300 PARK BLVD STE 500  
ITASCA, IL 601432635  
Phone: 847-466-4000  
Fax: -  
Web: www.flexerasoftware.com

CEO: Jim Ryan  
CFO: Joseph Freda  
HR: Jessica Letson  
FYE: December 31  
Type: Private

Flexera helps companies that sell software through subscriptions manage their accounts. It offers applications that keep track of subscriptions licensing and payments as well as other software management tools. The company's products include the Flexera Software Monetization platform FlexNet Operations (provides back office functions) and Flex Connect (keeps software up-to-date). Among the company's some 50,000 customers are well-known firms such as Microsoft IBM and Cisco Systems. Flexera's original software product InstallShield has been called the industry standard Windows installer software. The company is owned by Teachers' Private Capital and TA Associates.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 5.8%             | -     | -     | -     | 215.3 | 227.7  |
| Net income (\$ mil.)   | -                | -     | -     | -     | 0.0   | (31.4) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 1,300  |

**FLEXION THERAPEUTICS, INC.**
**NMS: FLXN**

10 Mall Road, Suite 301  
Burlington, MA 01803  
Phone: 781 305-7777  
Fax: -  
Web: www.flexiontherapeutics.com

CEO: Michael D. Clayman  
CFO: Frederick W. (Fred) Driscoll  
HR: Rose Villandry  
FYE: December 31  
Type: Public

Flexion wants to help its customers be more flexible. The biopharmaceutical company develops anti-inflammatory and analgesic treatments for patients with osteoarthritis and other musculoskeletal conditions. Its first product Zilretta was approved in the US in 2017; it combines an existing steroid with a polymer in a formula that gets injected at the joint to relieve pain and swelling. The polymer is the company's proprietary sustained-release ingredient that allows medication to stay where it's needed. Flexion's pipeline candidates are also for post-operative pain and end-stage osteoarthritis. The company owns the worldwide rights to commercialize its Zilretta and its product candidates.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17   | 12/18   |
|------------------------|---------------|--------|--------|--------|---------|---------|
| Sales (\$ mil.)        | 6244.8%       | -      | -      | -      | 0.4     | 22.5    |
| Net income (\$ mil.)   | -             | (27.3) | (46.3) | (71.9) | (137.5) | (169.7) |
| Market value (\$ mil.) | (13.5%)       | 766.1  | 731.2  | 721.7  | 950.2   | 429.6   |
| Employees              | 75.0%         | 29     | 48     | 95     | 251     | 272     |

**FLEXSTEEL INDUSTRIES, INC.**
**NMS: FLXS**

385 Bell Street  
Dubuque, IA 52001-0877  
Phone: 563 556-7730  
Fax: -  
Web: www.flexsteel.com

CEO: Karel K. Czanderna  
CFO: Marcus D. Hamilton  
HR: -  
FYE: June 30  
Type: Public

Flexsteel Industries makes wood and upholstered furniture for the home as well as for the recreational and contract markets. Most of its upholstered products — including recliners rockers and sofas — incorporate a patented spring technology Blue Steel Spring. Crafting its goods mostly in the US Flexsteel distributes to around 1200 furniture retailers department stores catalog companies RV manufacturers hotels and health care facilities in about 50 countries. It has factories in Arkansas California Georgia Iowa Mississippi and Juarez Mexico and permanent showrooms in North Carolina and Las Vegas. Flexsteel was incorporated in 1929.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (1.3%)        | 466.9 | 500.1 | 468.8 | 489.2 | 443.6  |
| Net income (\$ mil.)   | -             | 22.3  | 24.2  | 23.8  | 17.7  | (32.6) |
| Market value (\$ mil.) | (20.7%)       | 340.5 | 313.1 | 427.6 | 315.3 | 134.8  |
| Employees              | (0.9%)        | 1,340 | 1,460 | 1,460 | 1,530 | 1,295  |

**FLINT ELECTRIC MEMBERSHIP CORPORATION**

3 S MACON ST  
REYNOLDS, GA 310763104  
Phone: 478-847-3415  
Fax: -  
Web: www.flintenergies.com

CEO: Bob Ray  
CFO: Anissa Derieux  
HR: -  
FYE: December 31  
Type: Private

The Native American inhabitants of Georgia may have used flint to spark the fires that brought light to their dwellings. Central Georgians today rely on the Flint Electric Membership Corporation which does business as Flint Energies to light their homes. Flint Energies serves 250000 residential commercial and industrial customers (through 82500 meters) in 17 counties Fort Benning and the city of Warner Robins. The customer-owned cooperative operates more than 6250 miles of distribution line and about 50 substations. Flint Energies first flicked the switch in 1937.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.3%          | -     | 196.0 | 193.6 | 204.6 | 210.1 |
| Net income (\$ mil.)   | 3.5%          | -     | 6.2   | (0.5) | 7.0   | 6.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 227   |

**FLINT TELECOM GROUP INC**
**NBB: FLTT**

7500 College Blvd, Suite 500  
Overland Park, KS 66210  
Phone: 913 815-1570  
Fax: -  
Web: www.flinttelecomgroup.com

CEO: Vincent Browne  
CFO: Vincent Browne  
HR: -  
FYE: June 30  
Type: Public

Flint Telecom Group fans the flame of advanced communications. Through eight subsidiaries the holding company provides a host of products and technologies to US and international communications service providers including cable companies ISPs and telcos. It distributes advanced broadband hosted digital phone voice and data and wireless products as well as prepaid cellular and calling card products. The company's Digital Phone Solutions subsidiary offers VoIP services to independent cable companies a niche that is showing strong market growth particularly in the US.

|                        | Annual Growth | 03/08* | 06/09  | 06/10  | 06/11 | 06/12 |
|------------------------|---------------|--------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 82.6%         | 1.0    | 34.3   | 34.1   | 15.8  | 10.7  |
| Net income (\$ mil.)   | -             | (2.1)  | (14.6) | (28.9) | (9.3) | 0.4   |
| Market value (\$ mil.) | (80.1%)       | 192.4  | 423.3  | 2.9    | 2.7   | 0.3   |
| Employees              | (38.5%)       | 14     | 21     | 7      | -     | 2     |

\*Fiscal year change

**FLIR SYSTEMS, INC.**
**NMS: FLIR**

27700 S.W. Parkway Avenue  
Wilsonville, OR 97070  
Phone: 503 498-3547  
Fax: 503 498-3911  
Web: www.flir.com

CEO: James J. Cannon  
CFO: Shane R. Harrison  
HR: Detlev Suderow  
FYE: December 31  
Type: Public

FLIR Systems doesn't sweat it when the heat is on. It finds it. The company's thermal imaging and obscurant-proof camera systems detect heat and radiation allowing operators to see objects through fog darkness or smoke. But FLIR senses and detects more than heat. It also makes visible-light imaging systems locator systems measurement and diagnostic systems and advanced threat-detection tools. Industrial customers use FLIR's thermography products which employ cooled and uncooled infrared technologies for equipment monitoring process control and other applications. More than half of FLIR's sales are generated in the US. FLIR is an acronym for forward-looking infrared.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%          | 1,530.7 | 1,557.1 | 1,662.2 | 1,800.4 | 1,775.7 |
| Net income (\$ mil.)   | 9.0%          | 200.3   | 241.7   | 166.6   | 107.2   | 282.4   |
| Market value (\$ mil.) | 7.7%          | 4,378.5 | 3,803.9 | 4,904.3 | 6,317.7 | 5,900.4 |
| Employees              | 7.4%          | 2,741   | 3,003   | 3,436   | 3,542   | 3,649   |

**FLORIDA ATLANTIC UNIVERSITY**

777 GLADES RD  
BOCA RATON, FL 334316496  
Phone: 561-297-3000  
Fax: -

CEO: -  
CFO: -  
HR: Kitty Oliver  
FYE: June 30  
Type: Private

Who gives a hoot about tertiary education in Southeast Florida? About 30000 "owls" enrolled at Florida Atlantic University (FAU) do. The Southeast Florida university's colleges offer more than 170 undergraduate and graduate degree programs in a range of academic fields including architecture liberal arts education nursing science and engineering. The university has about a half-dozen locations in Boca Raton Ft. Lauderdale Port St. Lucie Dania Beach Jupiter Fort Pierce and Davie. FAU has a student to faculty ratio of 30:1

|                        | Annual Growth | 06/08 | 06/09 | 06/10 | 06/11 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.2%          | -     | -     | -     | 234.0 | 282.4 |
| Net income (\$ mil.)   | -             | -     | -     | -     | 65.6  | (1.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,053 |

**FLORIDA GAMING CORP.**

NBB: FGMG Q

3500 N.W. 37th Avenue  
Miami, FL 33142  
Phone: 305 633-6400  
Fax: -  
Web: www.flg-gaming.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Jai-alai is the high life for this company. Florida Gaming Corporation owns and operates two jai-alai frontons in Miami and Ft. Pierce Florida that feature live jai-alai competition with wagering. The gaming centers offer wagering on simulcast jai-alai from other locations as well as simulcast horse racing and dog racing. In addition its Miami location features a card room for poker. Florida Gaming also owns Tara Club Estates a real estate development project near Atlanta. Chairman W. Bennett Collett owns more than 45% of the company partially through his holding company Freedom Financial.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11  | 12/12  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 34.2%         | 14.0  | 14.0  | 9.3   | 8.1    | 45.5   |
| Net income (\$ mil.)   | -             | (0.1) | (4.9) | (4.8) | (21.8) | (22.7) |
| Market value (\$ mil.) | (53.1%)       | 8.3   | 18.2  | 8.7   | 12.1   | 0.4    |
| Employees              | 5.2%          | 426   | 402   | 310   | 279    | 521    |

**FLORIDA GAS TRANSMISSION COMPANY, LLC**

1300 MAIN ST  
HOUSTON, TX 770026803  
Phone: 713-989-7000  
Fax: -  
Web: www.energytransfer.com

CEO: Marshall S McCrea III  
CFO: Martin Salinas Jr  
HR: -  
FYE: December 31  
Type: Private

Florida Gas Transmission gasses up the Gulf Coast. The company transports natural gas to cogeneration facilities electric utilities independent power producers municipal generators and local distribution companies through a 5400-mile natural gas pipeline extending from south Texas to south Florida. It delivers 3.1 billion cu. ft. of natural gas a day to more than 250 delivery points consisting of more than 50 natural gas-fired electric generation facilities. Florida Gas Transmission is operated by Citrus Corp. which is a joint venture of Energy Transfer Partners and Kinder Morgan.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.6%          | -     | -     | 829.5 | 839.3 | 838.9 |
| Net income (\$ mil.)   | 16.1%         | -     | -     | 238.3 | 247.6 | 321.0 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 450   |

**FLORIDA HEALTH SCIENCES CENTER INC**

1 TAMPA GENERAL CIR  
TAMPA, FL 336063571  
Phone: 813-844-7000  
Fax: -  
Web: www.tgh.org

CEO: James R. Burkhardt  
CFO: Steve Short  
HR: -  
FYE: September 30  
Type: Private

Florida Health Sciences Center which does business as Tampa General Hospital (TGH) provides health care services in west-central Florida. The medical center offers general medical and surgical care as well as tertiary offerings including a Level 1 trauma center a burn unit a pediatric ward women's and cardiovascular centers and an organ transplant unit. The not-for-profit hospital has more than 1000 acute-care beds as well as 60 beds in its rehabilitation unit which specializes in helping patients recover from stroke head or spine trauma and other neuromuscular conditions. TGH is the primary teaching hospital for The University of South Florida College of Medicine.

|                        | Annual Growth | 09/13 | 09/14   | 09/16   | 09/17   | 09/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.1%          | -     | 1,127.6 | 1,055.5 | 1,257.5 | 1,325.4 |
| Net income (\$ mil.)   | (5.3%)        | -     | 98.5    | 80.1    | 98.4    | 79.1    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 8,000   |

**FLORIDA HOSPITAL HEARTLAND MEDICAL CENTER**

4200 SUN N LAKE BLVD  
SEBRING, FL 338721986  
Phone: 863-314-4466  
Fax: -  
Web: www.adventhealth.com

CEO: Randy Surber  
CFO: Dima Didenko  
HR: -  
FYE: December 31  
Type: Private

Florida Hospital Heartland Medical Center provides care to residents of central Florida. The not-for-profit 160-bed medical center is the flagship facility of the Florida Hospital Heartland division of Adventist Health System. Other facilities in the Heartland system include Florida Hospital Lake Placid (a 50-bed community hospital) Florida Hospital Wauchula (25 beds) various fitness centers medical clinics and counseling agencies. Together the facilities provide primary and acute care as well as specialty medical services including diagnostics obstetrics cardiac care and cancer treatment. The Florida Hospital Heartland Medical Center opened in 1997.

|                        | Annual Growth | 12/07 | 12/08 | 12/14  | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 6.7%          | -     | 126.5 | 167.2  | 193.7 | 212.8 |
| Net income (\$ mil.)   | 189.3%        | -     | 0.0   | (14.1) | (6.1) | 7.3   |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 1,200 |

**FLORIDA HOSPITAL WATERMAN, INC**

902 INSPIRATION AVE  
ALTAMONTE SPRINGS, FL 327141518  
Phone: 352-253-3333  
Fax: -  
Web: www.adventhealth.com

CEO: David Ottati  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Florida Hospital Waterman is a 270-bed community hospital serving the residents of Lake County Florida just north of Orlando. The hospital provides a full range of acute care services including cardiac and cancer care emergency services obstetrics pediatrics and rehabilitation. It also offers outpatient surgery diagnostic imaging laboratory and home health services. As part of its portfolio of services Florida Hospital Waterman operates a primary care clinic. Established in 1938 and named after the philanthropic leader of the Waterman Fountain Pen Company Florida Hospital Waterman has been part of the Adventist Health System since 1992.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.1%          | -     | 225.2 | 231.0 | 232.9 | 261.6 |
| Net income (\$ mil.)   | 7.4%          | -     | 31.4  | 12.1  | 27.5  | 38.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,200 |

**FLORIDA HOUSING FINANCE CORP**

227 N BRONOUGH ST # 5000  
TALLAHASSEE, FL 323011367  
Phone: 850-488-4197  
Fax: -  
Web: www.floridahousing.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Owning a home in Florida is just a bit easier thanks to Florida Housing Finance Corporation. Established in 1997 by the Florida Legislature as a public corporation Florida Housing's mission is to help Floridians obtain safe decent housing that might otherwise be unavailable to them. Florida Housing pursues its mission through a number of programs that provide financial assistance for first time homebuyers and for developers of multifamily dwellings that serve elderly and low income Floridians. Florida Housing partners with various local state and federal agencies as well as developers and not-for-profit organizations to achieve its goals.

|                        | Annual Growth | 12/11 | 12/12   | 12/14   | 12/16   | 12/17   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (3.6%)        | -     | 5,721.6 | 5,079.1 | 4,567.8 | 4,764.9 |
| Net income (\$ mil.)   | -             | -     | 0.0     | 23.5    | 141.9   | 206.9   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 130     |

**FLORIDA INTERNATIONAL UNIVERSITY**

11200 SW 8TH ST  
MIAMI, FL 331992516  
Phone: 305-348-2494  
Fax: -

CEO: Howard R. Lipman  
CFO: Kenneth A. Jessell  
HR: Michaelle Maranto  
FYE: June 30  
Type: Private

Living up to its name Florida International University (FIU) boasts a student population representing more than 140 countries. With total enrollment exceeding 55,000 students it has one of the largest student populations of all US universities. FIU operates on two primary campuses in Miami-Dade County as well as a handful of research facilities and smaller academic centers in surrounding areas. Through some 11 colleges and schools FIU offers bachelor's master's and doctoral degree programs in about 200 majors including engineering law business administration and music. FIU is a member of the State University System of Florida. It held its first classes in 1972.

|                        | Annual<br>Growth | 06/03 | 06/04 | 06/05 | 06/06 | 06/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 29.1%            | -     | -     | -     | 238.2 | 307.5 |
| Net income (\$ mil.)   | 77.3%            | -     | -     | -     | 50.7  | 89.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,000 |

**FLORIDA MUNICIPAL POWER AGENCY**

8553 COMMODITY CIR  
ORLANDO, FL 328199002  
Phone: 407-355-7767  
Fax: -  
Web: www.fmpa.com

CEO: Jacob Williams  
CFO: -  
HR: Sharon Adam  
FYE: September 30  
Type: Private

Unlike some politicians Florida Municipal Power Agency (FMPA) doesn't believe in holding on to power. The non-profit public agency generates and supplies electric power to 31 county or municipally owned distribution utilities which in turn serve 2 million Florida residents and businesses. Each of the distribution utilities appoints one representative to FMPA's board of directors which governs the Agency's activities. The Agency is authorized to undertake joint power supply projects for its members and to issue tax-exempt bonds to finance the costs of such projects. It is also empowered to implement a pooled financing program for utility-related projects.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)           | -     | 677.7 | 613.1 | 588.5 | 618.6 |
| Net income (\$ mil.)   | 371.4%           | -     | 0.1   | 0.6   | 0.3   | 13.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 67    |

**FLORIDA POWER & LIGHT CO.**

700 Universe Boulevard  
Juno Beach, FL 33408  
Phone: 561-694-4000  
Fax: -  
Web: www.nexteraenergy.com

CEO: Eric E. Silagy  
CFO: Moray P. Dewhurst  
HR: Shaun J. Francis  
FYE: December 31  
Type: Public

Florida Power & Light (FPL) sheds extra light onto the Sunshine State. The company a subsidiary of utility holding company NextEra Energy serves some 5 million electricity customers in eastern and southern Florida. FPL has more than 74,800 miles of transmission and distribution lines as well as interests in fossil-fueled nuclear and solar power plants that give it a generating capacity of about 26,000 MW. FPL also purchases and sells energy commodities to wholesale customers. FPL's has one of the cleanest power plant fleets across the US.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.0%             | 11,421.0 | 11,651.0 | 10,895.0 | 11,972.0 | 11,862.0 |
| Net income (\$ mil.)   | 9.4%             | 1,517.0  | 1,648.0  | 1,727.0  | 1,880.0  | 2,171.0  |
| Market value (\$ mil.) | -                | -        | -        | -        | -        | -        |
| Employees              | 1.1%             | 8,700    | 8,800    | 8,900    | 8,700    | 9,100    |

**FLORIDA STATE UNIVERSITY**

600 W COLLEGE AVE  
TALLAHASSEE, FL 323061096  
Phone: 850-644-5482  
Fax: -  
Web: www.foundation.fsu.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Home to the Florida State Seminoles Florida State University offers more than 300 undergraduate graduate and professional programs including M.D. (medicine) and J.D. (law) programs. The educational institution has 16 colleges dedicated to academic fields ranging from liberal arts music visual arts and education to criminology engineering social work and information. A major research institution the university is home to the National High Magnetic Field Laboratory or "Mag Lab" the only national lab in Florida and the only such high-magnetic facility in the US. Florida State was founded in 1851 and is part of the 11-school State University System of Florida.

|                        | Annual<br>Growth | 06/08 | 06/09 | 06/10 | 06/11 | 06/12  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 7.4%             | -     | -     | 567.1 | 607.3 | 654.7  |
| Net income (\$ mil.)   | (42.4%)          | -     | -     | 121.3 | 188.3 | 40.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 13,497 |

**FLORIDA'S NATURAL GROWERS**

20205 US Hwy. 27 North  
Lake Wales FL 33853  
Phone: 863-676-1411  
Fax: 817-837-8004  
Web: www.americanhealthchoice.com

CEO: Stephen M Caruso  
CFO: William Hendry  
HR: -  
FYE: August 31  
Type: Private - Cooperativ

Florida's Natural Growers is known for squeezing out pulpy profits. The cooperative is one of the largest citrus juice sellers in the US ranking right up there with the country's two giant brand names: PepsiCo's Tropicana and Coca-Cola's Minute Maid. Some 1000 farmer/members harvest more than 50,000 acres of citrus groves for the co-op's products — frozen concentrated and not-from-concentrate juices (orange grapefruit lemonade apple and fruit blends). The co-op provides juice to customers in the foodservice retail food and vending industries. Its brands include Florida's Natural Growers Pride Bluebird and Donald Duck among others.

**FLORSTAR SALES, INC.**

1075 TAYLOR RD  
ROMEIOVILLE, IL 604464265  
Phone: 815-836-2800  
Fax: -  
Web: www.florstar.com

CEO: F Wade Cassidy  
CFO: Greg Stirrett  
HR: -  
FYE: September 30  
Type: Private

At FlorStar Sales the floor is the star. The company distributes floor coverings to retailers throughout the Midwest from four locations in Illinois Iowa Michigan and Minnesota. Florstar's product offerings include hardwoods laminates ceramic porcelain vinyl rugs and carpets from Armstrong Interceramic Milliken Wilsonart and Weyerhaeuser. From its four locations the company serves nearly 5000 customers in six additional Midwest states. In addition it offers floor installation training and certification. FlorStar was part of Carson Pirie Scott & Co. until 1988 when management purchased the flooring division and created a separate company.

|                        | Annual<br>Growth | 09/96 | 09/97 | 09/98 | 09/99 | 09/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.1%             | -     | 95.2  | 120.3 | 130.9 | 107.9 |
| Net income (\$ mil.)   | (0.2%)           | -     | 0.7   | 0.8   | 2.6   | 0.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 190   |

**FLOTEK INDUSTRIES INC**

NYS: FTK

10603 W. Sam Houston Parkway N., Suite 300  
Houston, TX 77064  
Phone: 713 849-9911  
Fax: -  
Web: www.flotekind.com

CEO: John W. Chisholm  
CFO: H. Richard Walton  
HR: -  
FYE: December 31  
Type: Public

Flotek Industries works to keep oil and gas flowing. The company provides the chemical products required in the cementing and stimulation of oil and gas wells. (Cementing holds well casings in place; stimulation opens up cracks in the earth to allow for the easier flow of oil.) Flotek's products use solvents and oils of oranges to deliver solutions that enhance energy production cleaning products foods & beverages and fragrances. The company markets its products throughout the US and is expanding into international markets. In the oil and gas sector Flotek serves large and independent energy producers and oilfield service companies.

|                        | Annual Growth | 12/14   | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (20.7%)       | 449.2   | 334.4  | 262.8  | 317.1  | 177.8  |
| Net income (\$ mil.)   | -             | 53.6    | (13.5) | (49.1) | (27.4) | (70.3) |
| Market value (\$ mil.) | (50.9%)       | 1,074.0 | 656.0  | 538.4  | 267.2  | 62.5   |
| Employees              | (16.5%)       | 561     | 534    | 517    | 334    | 273    |

**FLOWERS FOODS, INC.**

NYS: FLO

1919 Flowers Circle  
Thomasville, GA 31757  
Phone: 229 226-9110  
Fax: -  
Web: www.flowersfoods.com

CEO: Allen L. Shiver  
CFO: R. Steve Kinsey  
HR: Jenn Pare  
FYE: December 29  
Type: Public

One of the largest wholesale bakeries in the US Flowers Foods makes a range of flour-based products. Flowers Foods bakes markets and distributes fresh breads buns rolls and flour tortillas and sweet bakery goodies to retail food and foodservice customers in the western southern and northeastern US. The company's brand names include Nature's Own Wonder Tastykake Dave's Killer Bread Cobblestone Bread and Whitewheat. Flowers Foods makes snack cakes pastries and frozen bread products for retail vending and co-pack customers nationwide. It also rolls out hamburger buns for national fast-food chains. The company traces its historical roots back to 1919.

|                        | Annual Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.8%          | 3,749.0 | 3,778.5 | 3,926.9 | 3,920.7 | 3,951.9 |
| Net income (\$ mil.)   | (3.7%)        | 175.7   | 189.2   | 163.8   | 150.1   | 157.2   |
| Market value (\$ mil.) | (1.5%)        | 4,036.5 | 4,532.1 | 4,211.6 | 4,072.4 | 3,857.3 |
| Employees              | (3.9%)        | 10,380  | 10,900  | 10,800  | 9,800   | 9,200   |

\*Fiscal year change

**FLOWERVE CORP**

NYS: FLS

5215 N. O'Connor Blvd., Suite 2300  
Irving, TX 75039  
Phone: 972 443-6500  
Fax: 972 443-6800  
Web: www.flowserve.com

CEO: R. Scott Rowe  
CFO: Lee Eckert  
HR: -  
FYE: December 31  
Type: Public

Flowserve is pumped about pumps valves and other flow control equipment. Its engineered product division (EPD) makes pumps and mechanical seals while the industrial product division (IPD) makes pre-configured engineered pumps and pump systems. The flow control division (FCD) makes valves and actuators that control the flow of liquids and gases. Flowserve also provides services that include installation diagnostics repair and retrofitting. Flowserve's customers are in the chemical oil and gas power generation and water management industries as well as some others. The company which operates in about 50 countries estimates that more than two million of its pumps are in operation.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.9%)        | 4,877.9 | 4,561.0 | 3,991.5 | 3,660.8 | 3,832.7 |
| Net income (\$ mil.)   | (30.7%)       | 518.8   | 267.7   | 145.1   | 2.7     | 119.7   |
| Market value (\$ mil.) | (10.7%)       | 7,811.2 | 5,493.8 | 6,273.2 | 5,500.3 | 4,963.7 |
| Employees              | (1.4%)        | 18,000  | 19,000  | 18,000  | 17,000  | 17,000  |

**FLOYD HEALTHCARE MANAGEMENT, INC.**

304 TURNER MCCALL BLVD SW  
ROME, GA 301655621  
Phone: 706-509-5000  
Fax: -  
Web: www.floyd.org

CEO: Kurt Stuenkel  
CFO: Cheryl Lucas  
HR: -  
FYE: June 30  
Type: Private

If you need heart help in the Heart of Dixie Floyd Healthcare Management is there for you. Its main hospital Floyd Medical Center has more than 300 beds and serves northwestern Georgia and northeastern Alabama with more than 40 medical specialties. In addition to medical surgical and emergency care (including a Level II trauma center and Level III neonatal intensive care unit) the hospital offers rehabilitation programs hospice and home health care. It also operates a 25-bed community hospital (Polk Medical Center) and the 53-bed Floyd Behavioral Health Center. Floyd Healthcare also operates outpatient centers including primary care surgery and urgent care locations. The organization was founded in 1942.

|                        | Annual Growth | 06/09 | 06/10 | 06/11 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.1%          | -     | 288.6 | 332.8 | 316.4 | 326.1 |
| Net income (\$ mil.)   | 7.6%          | -     | 8.6   | 11.5  | 33.0  | 13.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,400 |

**FLUIDIGM CORP (DE)**

NMS: FLDM

7000 Shoreline Court, Suite 100  
South San Francisco, CA 94080  
Phone: 650 266-6000  
Fax: -  
Web: www.fluidigm.com

CEO: Stephen C. Linthwaite  
CFO: Vikram Jog  
HR: Annie Butler  
FYE: December 31  
Type: Public

When Fluidigm's microfluidic systems measure volume by the nanoliter they're not using itty bitty Erlenmeyer flasks. Based on the fabrication technology that brought forth semiconductors Fluidigm develops integrated fluidic circuits (IFCs) and strings them together as systems to automate certain tasks in life sciences research. Fluidigm's BioMark HD and EP1 systems enable genetic analyses including genotyping and high-throughput gene expression. Its Access Array system enables automated sample preparation for DNA sequencing. Customers include academic institutions diagnostic laboratories and pharmaceutical biotechnology and agricultural biotechnology (Ag-Bio) companies.

|                        | Annual Growth | 12/14   | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (0.8%)        | 116.5   | 114.7  | 104.4  | 101.9  | 113.0  |
| Net income (\$ mil.)   | -             | (52.8)  | (53.3) | (76.0) | (60.5) | (59.0) |
| Market value (\$ mil.) | (28.9%)       | 1,664.2 | 533.3  | 359.2  | 290.6  | 425.3  |
| Employees              | 3.1%          | 474     | 584    | 589    | 505    | 535    |

**FLUOR CORP.**

NYS: FLR

6700 Las Colinas Boulevard  
Irving, TX 75039  
Phone: 469 398-7000  
Fax: -  
Web: www.fluor.com

CEO: David T. Seaton  
CFO: Biggs C. Porter  
HR: Mark Landry  
FYE: December 31  
Type: Public

Fluor is one of the world's largest international design engineering and contracting firms. Through subsidiaries it provides engineering procurement construction and maintenance (EPCM) as well as project management services for a variety of industrial sectors around the world. Its construction portfolio includes manufacturing plants refineries pharmaceutical facilities health care buildings power plants and telecommunications and transportation infrastructure. Energy chemicals and mining sector projects account for more than 50% of its revenue. The group also provides operations and maintenance services for its projects as well as administrative and support services to the US government.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.9%)        | 21,531.6 | 18,114.0 | 19,036.5 | 19,521.0 | 19,166.6 |
| Net income (\$ mil.)   | (18.6%)       | 510.9    | 412.5    | 281.4    | 191.4    | 224.8    |
| Market value (\$ mil.) | (14.6%)       | 8,467.2  | 6,594.5  | 7,334.6  | 7,213.1  | 4,496.9  |
| Employees              | 9.2%          | 37,508   | 38,758   | 61,551   | 56,706   | 53,349   |

**FLUSHING FINANCIAL CORP.**
**NMS: FFC**

220 RXR Plaza  
Uniondale, NY 11556  
Phone: 718 961-5400  
Fax: -  
Web: www.flushingbank.com

CEO: John R. Buran  
CFO: Susan Cullen  
HR: -  
FYE: December 31  
Type: Public

Flushing Financial Corp. (FFC) is the holding company for Flushing Bank which operates more than 15 branches in the New York City metropolitan area. The bank offers services catering to the sizable populations of Asians and other ethnic groups in Queens where it has the most full-service offices. Deposit products include CDs and checking savings money market and negotiable order of withdrawal (NOW) accounts. Mortgages secured by multifamily residential commercial and mixed-use real estate account for most of the company's \$5.2 billion loan portfolio.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 7.7%             | 5,077.0 | 5,704.6 | 6,058.5 | 6,299.3 | 6,834.2 |
| Net income (\$ mil.)   | 5.6%             | 44.2    | 46.2    | 64.9    | 41.1    | 55.1    |
| Market value (\$ mil.) | 1.5%             | 567.2   | 605.6   | 822.4   | 769.6   | 602.5   |
| Employees              | 3.1%             | 424     | 442     | 470     | 467     | 480     |

**FLYING FOOD GROUP LLC**

212 N. Sangamon St. Ste. 1-A  
Chicago IL 60607  
Phone: 312-243-2122  
Fax: 847-808-5599  
Web: www.ipa-iba.com

CEO: David Cotton  
CFO: Mark Noffke  
HR: -  
FYE: December 31  
Type: Private

The food is really flying in this company's kitchens. Flying Food Group is a leading US provider of in-flight catering services to the airline industry. It supplies prepared meals to some 70 airline customers (primarily long-haul carriers) from more than 15 kitchen facilities located throughout the US. (The company also has one flight kitchen location in Shanghai.) In addition to in-flight meals its Fresh Food Solutions unit supplies prepared snacks salads sandwiches desserts and meals to other food service companies and specialty food retailers. With six US fresh food operations it serves customers such as HMS Host Aramark and Starbucks. Flying Food Group was founded in 1983 by CEO Sue Ling Gin.

**FMC CORP.**
**NYS: FMC**

2929 Walnut Street  
Philadelphia, PA 19104  
Phone: 215 299-6000  
Fax: 215 299-5998  
Web: www.fmc.com

CEO: Pierre R. Brondeau  
CFO: Paul Graves  
HR: Preston W Brawn  
FYE: December 31  
Type: Public

How does your garden grow? Maybe with the help of FMC Corporation. A leading agricultural sciences company FMC makes and markets insecticides herbicides and fungicides for crops including soybean corn fruits and vegetables cotton rice and cereals as well as pest control for home and garden. The company's products include herbicides (Authority Command Gamit) insecticides (Talstar Hero) and active ingredients used in insect control (Rynaxpyr and Cyazpr). FMC also makes biologicals such Quartzo and Presence bionematicides. International operations account for about 75% of company's total sales. FMC spun off its lithium business in 2018. FMC dates back to 1883 when John Bean invented a piston pump for insecticides.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|------------------|---------|---------|---------|----------|---------|
| Sales (\$ mil.)        | 4.0%             | 4,037.7 | 3,276.5 | 3,282.4 | 2,878.6  | 4,727.8 |
| Net income (\$ mil.)   | 13.0%            | 307.5   | 489.0   | 209.1   | 535.8    | 502.1   |
| Market value (\$ mil.) | 6.7%             | 7,544.0 | 5,176.2 | 7,481.8 | 12,521.8 | 9,783.5 |
| Employees              | 5.0%             | 6,000   | 6,000   | 5,900   | 7,000    | 7,300   |

**FMC TECHNOLOGIES, INC.**
**NYS: FTI**

5875 N. Sam Houston Parkway West  
Houston, TX 77086  
Phone: 281 591-4000  
Fax: -  
Web: www.fmctechnologies.com

CEO: Douglas Pferdehirt  
CFO: Maryann T Mannen  
HR: -  
FYE: December 31  
Type: Public

FMC Technologies' name is a vestige of its early years as a food machinery maker but today this company's bread and butter is oil and gas equipment. FMC Technologies offers subsea drilling and production systems for the exploration and production of oil and gas. It also offers similar equipment and services for onshore oil production. In addition the company's energy infrastructure segment makes fluid control measurement marine loading separation material handling blending systems and other equipment. Its offerings are divided into three chief segments: subsea technologies surface technologies and energy infrastructure.

|                        | Annual<br>Growth | 12/10    | 12/11    | 12/12   | 12/13    | 12/14    |
|------------------------|------------------|----------|----------|---------|----------|----------|
| Sales (\$ mil.)        | 17.8%            | 4,125.6  | 5,099.0  | 6,151.4 | 7,126.2  | 7,942.6  |
| Net income (\$ mil.)   | 16.8%            | 375.5    | 399.8    | 430.0   | 501.4    | 699.9    |
| Market value (\$ mil.) | (14.8%)          | 20,584.9 | 12,092.6 | 9,916.2 | 12,087.9 | 10,844.6 |
| Employees              | 15.3%            | 11,500   | 14,200   | 18,400  | 19,300   | 20,300   |

**FNB BANCORP (CA)**
**NMS: FNBG**

975 El Camino Real  
South San Francisco, CA 94080  
Phone: 650 588-6800  
Fax: -  
Web: www.fnbncorcal.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

To be or not to FNB? If that's your question you might want to look into FNB Bancorp. It's the holding company for First National Bank of Northern California which serves consumers and small to midsize businesses in San Mateo and San Francisco counties. Through about a dozen branches the bank offers traditional products such as checking and savings accounts IRAs CDs and credit cards. Real estate loans including commercial and residential mortgages account for approximately 70% of the company's loan portfolio. The bank also originates business consumer and construction loans. FNB Bancorp has agreed to acquire Oceanic Bank which has two offices in San Francisco and one branch in Guam.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15   | 12/16   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Assets (\$ mil.)       | 8.6%             | 875.3 | 891.9 | 917.2 | 1,124.3 | 1,219.4 |
| Net income (\$ mil.)   | 4.5%             | 8.8   | 7.4   | 9.4   | 8.2     | 10.5    |
| Market value (\$ mil.) | 15.1%            | 135.0 | 203.8 | 202.0 | 219.9   | 237.0   |
| Employees              | (4.8%)           | 214   | 184   | 184   | 183     | 176     |

**FNB CORP**
**NYS: FNB**

One North Shore Center, 12 Federal Street  
Pittsburgh, PA 15212  
Phone: 800 555-5455  
Fax: -  
Web: www.fnb-online.com

CEO: Vincent J. (Vince) Delie  
CFO: Vincent J. Calabrese  
HR: -  
FYE: December 31  
Type: Public

F.N.B. Corporation is the holding company for First National Bank of Pennsylvania which serves consumers and small to midsize businesses though almost 290 bank branches in Pennsylvania northeastern Ohio and Maryland. The company also has more than 70 consumer finance offices operating as Regency Finance in those states as well as Tennessee and Kentucky. In addition to community banking and consumer finance F.N.B. also has segments devoted to insurance and wealth management. It also offers leasing and merchant banking services. F.N.B. has extended its reach in its target states through acquisitions of banks including Metro Bancorp Annapolis Bancorp and PVF Capital Corp.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 19.7%            | 16,127.1 | 17,557.7 | 21,844.8 | 31,417.6 | 33,102.0 |
| Net income (\$ mil.)   | 26.9%            | 144.1    | 159.6    | 170.9    | 199.2    | 373.0    |
| Market value (\$ mil.) | (7.3%)           | 4,319.9  | 4,326.4  | 5,198.8  | 4,482.0  | 3,191.3  |
| Employees              | 8.9%             | 3,145    | 3,205    | 3,821    | 4,748    | 4,420    |

**FNBH BANCORP, INC.**

OTC: FNHM

101 East Grand River  
Howell, MI 48843  
Phone: 517 546-3150  
Fax: -  
Web: www.fnbh.com

CEO: Ronald L Long  
CFO: Mark Huber  
HR: -  
FYE: December 31  
Type: Public

If Thurston III and Lovey ever did get off that island they might've stashed their fortune here. FNBH Bancorp is the holding company for First National Bank of Howell which serves individuals and local businesses through nearly ten branches in Livingston County Michigan west of Detroit. The bank offers traditional deposit products such as checking and savings accounts in addition to trust investment and wealth management services. Commercial loans including loans for land development new home construction and business leasing comprise about 85% of the company's loan portfolio. Founded in 1934 the bank has traditionally served rural communities but has seen its market become increasingly suburban.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.5%          | 292.1 | 296.9 | 312.3 | 322.8 | 348.2 |
| Net income (\$ mil.)   | -             | (3.6) | 0.3   | 3.0   | 3.1   | 3.4   |
| Market value (\$ mil.) | 55.6%         | 6.4   | 23.6  | 69.4  | 28.0  | 37.5  |
| Employees              | 0.4%          | 85    | 86    | 92    | 86    | -     |

**FNCB BANCORP INC**

NAS: FNCB

102 E. Drinker St.  
Dunmore, PA 18512  
Phone: 570 346-7667  
Fax: -  
Web: www.fncb.com

CEO: Gerard A Champi  
CFO: James M Bone Jr  
HR: -  
FYE: December 31  
Type: Public

First National Community Bancorp is the holding company for First National Community Bank which has about 20 offices in Lackawanna Luzerne Wayne and Monroe counties in northeastern Pennsylvania. The bank provides standard retail services such as checking and savings accounts certificates of deposit credit cards mortgages and other loans. It also offers wealth management services. The bank is mainly a business lender with commercial mortgages accounting for more than 40% of its loan portfolio and operating loans comprising about another quarter. Chairman Louis DeNaples and his brother Dominick who is vice chairman each own around 10% of First National Community Bancorp.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.3%          | 970.0 | 1,090.6 | 1,195.4 | 1,162.3 | 1,237.7 |
| Net income (\$ mil.)   | (0.1%)        | 13.4  | 35.8    | 6.3     | 0.1     | 13.3    |
| Market value (\$ mil.) | 8.9%          | 100.9 | 88.3    | 101.8   | 122.8   | 142.0   |
| Employees              | (1.9%)        | 258   | 269     | 253     | 242     | 239     |

**FOGO DE CHAO, INC.**

5908 HDQTR DR STE K200  
PLANO, TX 75024  
Phone: 972-960-9533  
Fax: -  
Web: www.fogodechao.com

CEO: Lawrence J Johnson  
CFO: Anthony D Laday  
HR: -  
FYE: December 31  
Type: Private

Fogo de Chão operates a chain of more than 20 restaurants across the US and in Brazil and Mexico specializing in Brazilian-style churrasco a traditional way of slow-roasting meat. Customers at Fogo de Chão (pronounced fo-go-day-shou) can help themselves from unlimited servings of meat from the gaúcho chefs who keep bringing food until guests turn over their serving card from green to red. Brothers Arri and Jair Coser opened their first Fogo de Chão in Brazil in 1979 and exported the concept to the US in 1997. The company went public in 2015.

|                        | Annual Growth | 01/14 | 01/15 | 01/16 | 01/17* | 12/17 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 15.7%         | -     | -     | 271.6 | 288.3  | 314.4 |
| Net income (\$ mil.)   | 1.5%          | -     | -     | 28.0  | 24.3   | 28.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 3,154 |

\*Fiscal year change

**FOLEY & LARDNER LLP**

777 E. Wisconsin Ave.  
Milwaukee WI 53202-5306  
Phone: 414-271-2400  
Fax: 414-297-4900  
Web: www.foley.com

CEO: Jay Rothman  
CFO: Tom L Budde  
HR: -  
FYE: January 31  
Type: Private - Partnershi

Though most famous for its cheese Wisconsin has another thing going for it: lawyers. Foley & Lardner the largest and oldest law firm in Wisconsin has nearly 1000 lawyers and has expanded far beyond its Milwaukee base with offices in more than 15 other US cities (including four in Florida and six in California). In addition Foley & Lardner has international offices in Brussels Shanghai and Tokyo. The firm founded in 1842 has one of the nation's leading health law practices and an increased focus on its intellectual property practice; other areas of expertise include business law litigation regulatory issues and tax planning.

**FONAR CORP**

NAS: FONR

110 Marcus Drive  
Melville, NY 11747  
Phone: 631 694-2929  
Fax: -  
Web: www.fonar.com

CEO: Timothy R Damadian  
CFO: Raymond V Damadian  
HR: -  
FYE: June 30  
Type: Public

SONAR finds objects hidden under the water using sound waves; FONAR uses magnetic resonance imaging (MRI) to find disease or injury hidden inside the body. The company was the first to market a commercial MRI scanner in 1980 and it is trying to stay at the forefront of the field. Its primary products include the Upright MRI which scans patients in sitting standing or bending positions and the FONAR 360 a room-sized MRI. Both systems do away with the claustrophobia-producing enclosed tubes of traditional machines. Additionally FONAR's Health Management Corporation of America (HMCA) subsidiary provides management services to more than 20 diagnostic imaging centers primarily in Florida and New York.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%          | 69.1  | 73.4  | 78.0  | 81.5  | 87.2  |
| Net income (\$ mil.)   | 4.4%          | 12.9  | 15.7  | 19.6  | 21.2  | 15.3  |
| Market value (\$ mil.) | 19.4%         | 71.3  | 137.2 | 187.0 | 179.0 | 145.0 |
| Employees              | 1.8%          | 465   | 501   | 500   | 525   | 500   |

**FOOD FOR THE POOR, INC.**

6401 LYONS RD  
COCONUT CREEK, FL 330733602  
Phone: 954-427-2222  
Fax: -  
Web: www.foodforthe poor.org

CEO: -  
CFO: Robin G Mahfood  
HR: -  
FYE: December 31  
Type: Private

Food For The Poor feeds spiritual and physical hunger. The Christian charity provides health social economic and religious services for impoverished people in 17 countries in Latin America and the Caribbean. Food For The Poor believes its organization serves God by helping those most in need distributing requested goods through local churches and charities. The group works through Caritas the American-Nicaraguan Foundation and others to provide vocational training clinic and school construction educational materials feeding programs and medical supplies. Food For The Poor has distributed more than \$3 billion in goods since its 1982 inception; the group uses 96% of its funds on programs.

|                        | Annual Growth | 12/13 | 12/14 | 12/15   | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | 1.3%          | -     | 913.4 | 1,158.9 | 994.9 | 948.7 |
| Net income (\$ mil.)   | -             | -     | (0.4) | (0.2)   | 14.6  | (1.7) |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 335   |

**FOOD TECHNOLOGY SERVICE INC.**
**NAS: VIFL**

502 Prairie Mine Road  
Mulberry, FL 33860  
Phone: 863 425-0039  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Food Technology Service operates a facility in Mulberry Florida that irradiates foods using gamma irradiation to kill insects and pathogens and to extend the shelf-life of foods by retarding spoilage. The company provides contract sterilization services to the food medical-device and consumer-goods industries and also irradiates packaging cosmetic ingredients and horticultural items. Given that only three customers account for 67% of its sales Food Technology has sought to diversify its customer base mainly by emphasizing its medical sterilization services which now account for 80% of its sales. Canada-based MDS Inc. a life-science services company owns about 31% of Food Technology Service.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.1%            | 2.5   | 2.5   | 3.0   | 3.7   | 4.0   |
| Net income (\$ mil.)   | (2.6%)           | 1.0   | 0.7   | 1.1   | 0.9   | 0.9   |
| Market value (\$ mil.) | 51.4%            | 2.7   | 4.9   | 10.9  | 14.7  | 14.2  |
| Employees              | 3.6%             | 13    | 13    | 13    | 15    | 15    |

**FOOT LOCKER, INC.**
**NYS: FL**

330 West 34th Street  
New York, NY 10001  
Phone: 212 720-3700  
Fax: -  
Web: www.footlocker-inc.com

CEO: Richard A. (Dick) Johnson  
CFO: Lauren B. Peters  
HR: Paulette R. Alviti  
FYE: February 02  
Type: Public

Foot Locker is a leading retailer of athletic footwear with chains in the US and more than 25 other countries. It has about 2200 Foot Locker Kids Foot Locker and Lady Foot Locker stores in the US as well as in Canada Europe and the Asia-Pacific region. The company's other chains — totaling more than 1000 stores — include Champs Sports Footaction and SIX:02 (mostly located in the US) and Runners Point and Sidestep (mostly located in Europe). The primarily mall-based stores offer footwear apparel and accessories from leading global brands such as NIKE and adidas as well as emerging brands. Foot Locker also sells via ecommerce sites mobile devices and catalogs. The US market accounts for some 70% of total revenue.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.6%             | 7,151.0 | 7,412.0 | 7,766.0 | 7,782.0 | 7,939.0 |
| Net income (\$ mil.)   | 1.0%             | 520.0   | 541.0   | 664.0   | 284.0   | 541.0   |
| Market value (\$ mil.) | 0.9%             | 6,010.3 | 7,629.8 | 7,680.6 | 5,463.7 | 6,218.1 |
| Employees              | 2.6%             | 44,568  | 47,025  | 50,168  | 49,209  | 49,331  |

\*Fiscal year change

**FOOTBALL NORTHWEST LLC**

12 Seahawks Way  
Renton WA 98056-1572  
Phone: 425-203-8000  
Fax: 703-726-7086  
Web: www.redskins.com

CEO: -  
CFO: Karen Spencer  
HR: -  
FYE: January 31  
Type: Private

The Northwest is a prime nesting spot for this football team. Football Northwest owns and operates the Seattle Seahawks professional football franchise. The team joined the National Football League during the league expansion of 1976 (the same year as the Tampa Bay Buccaneers) but suffered through mostly disappointing seasons until a resurgence beginning in the late 1990s. Fans were finally treated to a Super Bowl appearance following the 2005 season; however Seattle fell to the Pittsburgh Steelers in that game. Founded by department store magnate Lloyd Nordstrom the Seahawks franchise has been owned by Microsoft co-founder Paul Allen since 1997.

**FORBES ENERGY SERVICES LTD**
**NBB: FLSS**

3000 South Business Highway 281  
Alice, TX 78332  
Phone: 361 664-0549  
Fax: -  
Web: www.forbesenergyservices.com

CEO: John E Crisp  
CFO: L Melvin Cooper  
HR: Katherine Clifton  
FYE: December 31  
Type: Public

Forbes Energy Services (FES) an independent oilfield services company offers well servicing and fluid management to onshore oil and gas drilling and production companies in Texas Mississippi and Pennsylvania. Its Fluid Logistics segment handles pumping transport and storage of fracking liquid salt water and other fluids used in drilling and extraction. FES's well-servicing segment provides well maintenance repairs cleanup and plugging; the unit also offers pressure testing. Major customers have included Apache Chesapeake Energy ConocoPhillips and EOG Resources.

|                        | Annual<br>Growth | 12/15  | 12/16*  | 04/17* | 12/17  | 12/18  |
|------------------------|------------------|--------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (9.5%)           | 244.1  | 116.2   | 30.8   | 96.5   | 180.9  |
| Net income (\$ mil.)   | -                | (46.1) | (109.1) | 27.2   | (26.0) | (32.6) |
| Market value (\$ mil.) | (69.7%)          | -      | -       | -      | 53.8   | 16.3   |
| Employees              | (0.1%)           | 1,182  | 825     | -      | 843    | 1,178  |

\*Fiscal year change

**FORCE 3, LLC**

2151 PRIEST BRIDGE DR # 7  
CROFTON, MD 211142466  
Phone: 301-261-0204  
Fax: -  
Web: www.force3.com

CEO: Les Trachtman  
CFO: Steve Scribner  
HR: -  
FYE: December 31  
Type: Private

In the world of federal IT contractors Force 3 aims to be a force to be reckoned with. The company provides integrated computer network systems for government agencies and to a smaller extent private industry customers. Force 3's services include consulting network design system integration training and support. The company also provides network security assessment services as well as business continuity and disaster recovery. The company specializes in military hospital network systems and has done work for more than 150 military medical facilities. Force 3 agreed to be acquired by Sirius Computer Solutions in the 2016 first quarter.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.6%)           | -     | -     | 288.8 | 325.5 | 257.2 |
| Net income (\$ mil.)   | 52.8%            | -     | -     | 3.0   | 5.7   | 7.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 175   |

**FORCE PROTECTION INC.**
**NASDAQ: FRPT**

1520 Old Trolley Rd.  
Summerville SC 29485  
Phone: 843-574-7000  
Fax: 843-329-0380  
Web: www.forceprotectioninc.com

CEO: Michael Moody  
CFO: Charles A Mathis  
HR: -  
FYE: December 31  
Type: Subsidiary

Force Protection's vehicles protect military forces from deadly blasts. The company makes armored land vehicles designed to protect troops from landmines roadside bombs and hostile fire. It is a key provider of the US military's Mine Resistant Ambush Protected (MRAP) vehicle program. It also provides its large Buffalo and medium-sized Cougar mine-protected vehicles to foreign customers such as the UK Ministry of Defence. The Cougar family includes such variants as the Mastiff Ridgback and Wolfhound. Its other main products include the lighter-weight Cheeta Ocelot and JAMMA (joint all-terrain modular mobility asset) vehicles. In late 2011 Force Protection was bought by General Dynamics for \$360 million.



**FORD MOTOR CO. (DE)**

NYS: F

One American Road  
Dearborn, MI 48126  
Phone: 313 322-3000  
Fax: -  
Web: www.corporate.ford.com

CEO: Jason Luo  
CFO: Tim Stone  
HR: Kiersten Robinson  
FYE: December 31  
Type: Public

Ford Motor is striving to build smart vehicles for a smart world. One of the "Big Three" automakers in the US (with GM and Fiat Chrysler) the company manufactures cars trucks and SUVs under the Ford and Lincoln brands ? the F-150 the Lincoln Navigator and the Mustang among its most popular models ?- and finances sales through Ford Motor Credit. Ford which does business worldwide is making significant investments in a strategic shift to move it from solely an automaker to a leader in vehicle technology and mobility services. In 2018 Ford said it would phase out nearly all of its car offerings except for the Mustang to focus on more profitable trucks and SUVs.

|                        | Annual Growth | 12/15     | 12/16     | 12/17     | 12/18     | 12/19     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 1.0%          | 149,558.0 | 151,800.0 | 156,776.0 | 160,338.0 | 155,900.0 |
| Net income (\$ mil.)   | (71.7%)       | 7,373.0   | 4,596.0   | 7,602.0   | 3,677.0   | 47.0      |
| Market value (\$ mil.) | -             | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Employees              | (1.2%)        | 199,000   | 201,000   | 202,000   | 199,000   | 190,000   |

**FORD MOTOR CREDIT COMPANY LLC**

NYS: F 12A

One American Road  
Dearborn, MI 48126  
Phone: 313 322-3000  
Fax: -  
Web: www.fordcredit.com

CEO: Marion Harris  
CFO: Brian E Schaaf  
HR: -  
FYE: December 31  
Type: Public

Seems its trucks aren't the only things built Ford tough. The automaker's subsidiary Ford Motor Credit is proving to be pretty resilient too. One of the world's largest auto financing companies it funds autos for and through Ford and Lincoln dealerships in some 70 countries. It finances new used and leased vehicles and provides wholesale financing mortgages and capital loans for dealers. The company also offers business fleet financing and insurance. Founded in 1959 Ford Motor Credit generates more than half of its revenue from operating leases and more than 70% of revenue from the US.

|                        | Annual Growth | 12/15   | 12/16   | 12/17   | 12/18   | 12/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.0%          | 3,641.0 | 3,825.0 | 4,067.0 | 4,585.0 | 4,599.0 |
| Net income (\$ mil.)   | 13.1%         | 1,363.0 | 1,373.0 | 3,007.0 | 2,224.0 | 2,228.0 |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | 0.0%          | 6,800   | 7,300   | 7,600   | 7,600   | 6,800   |

**FORDHAM UNIVERSITY**

441 E FORDHAM RD  
BRONX, NY 104589993  
Phone: 718-817-1000  
Fax: -  
Web: www.fordham.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

A private Catholic university Fordham offers its more than 16000 students numerous degree programs through about 10 graduate and undergraduate schools. Called the Jesuit University of New York Fordham has multiple locations including the original Rose Hill campus in the Bronx (often the scene of location shooting for movies TV shows and commercials) the Westchester campus and the Lincoln Center campus in Manhattan. It also operates a biological field station in Armonk New York and international centers in China and the UK. Fordham was founded in 1841.

|                        | Annual Growth | 06/11 | 06/12 | 06/14 | 06/16  | 06/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 3.4%          | -     | 518.1 | 566.1 | 588.4  | 631.6 |
| Net income (\$ mil.)   | (5.9%)        | -     | 60.2  | 100.2 | (52.4) | 41.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 4,070 |

**FOREMOST GROUPS, INC.**

906 MURRAY RD STE 2  
EAST HANOVER, NJ 079362202  
Phone: 973-428-0400  
Fax: -  
Web: www.foremostgroups.com

CEO: Joe Chen  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Foremost Groups is a home furnishings manufacturer that markets and sells its products worldwide. The company produces a range of pieces for every room in the house including home offices (computer desks storage units) living rooms (ottomans entertainment centers) and bathrooms (cabinets toilets). It also makes patio sets and food service equipment. Its furniture is manufactured under the Foremost Foremost Casual Veranda Classics and Fireworks brands as well as private-label names for major retailers. The company has some two dozen global manufacturing facilities in North America and the Asia-Pacific region. It was founded in 1987.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.1%)       | -     | -     | -     | 179.6 | 157.9 |
| Net income (\$ mil.)   | -             | -     | -     | -     | (0.5) | 1.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 150   |

**FOREST CITY ENTERPRISES, INC.**

NYS: FCE A

Terminal Tower, Suite 1100, 50 Public Square  
Cleveland, OH 44113  
Phone: 216 621-6060  
Fax: -  
Web: www.forestcity.net

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Forest City Enterprises has grown from treeline to skyline. Founded in 1920 as a lumber dealer the company now focuses on commercial and residential real estate development in metropolitan areas across the US. Forest City which has more than \$10.7 billion in assets owns and develops commercial properties including 44 retail centers and shopping malls 47 office buildings two hotels and Brooklyn's Barclays Center in 15 states. The company's residential group owns and manages 115 upscale and middle-market apartments condominiums and senior housing properties as well as more than 14000 military housing units in two dozen states. Forest City also owns about 290 acres of undeveloped land.

|                        | Annual Growth | 01/10   | 01/11   | 01/12   | 01/13*  | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.7%)        | 1,257.2 | 1,177.7 | 1,090.0 | 1,134.7 | 1,020.1 |
| Net income (\$ mil.)   | -             | (30.7)  | 58.7    | (86.5)  | 36.4    | (5.3)   |
| Market value (\$ mil.) | 19.1%         | 2,236.3 | 3,343.6 | 2,596.2 | 3,343.6 | 3,776.7 |
| Employees              | (2.2%)        | 3,019   | 2,917   | 2,870   | 2,914   | 2,822   |

\*Fiscal year change

**FOREST LABORATORIES, INC.**

NYS: FRX

909 Third Avenue  
New York, NY 10022-4731  
Phone: 212 421-7850  
Fax: 212 750-9152  
Web: www.frx.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

Forest Laboratories doesn't just blend in with the trees. The company develops and manufactures prescription drugs to address a wide field of ailments. Its central nervous system (CNS) drugs include Namenda which treats Alzheimer's disease; Savella for fibromyalgia; and antidepressants Celexa Lexapro and Viibryd. Other products include treatments for hypertension (Bystolic) thyroid disease respiratory ailments gastrointestinal conditions and pain. In addition to its branded prescription drugs Forest has limited operations in generic and over-the-counter (OTC) drug manufacturing. Forest Laboratories largely serves customers in the US.

|                        | Annual Growth | 03/09   | 03/10   | 03/11   | 03/12   | 03/13    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | (5.5%)        | 3,922.8 | 4,192.9 | 4,419.7 | 4,586.0 | 3,126.1  |
| Net income (\$ mil.)   | -             | 767.7   | 682.4   | 1,046.8 | 979.1   | (32.1)   |
| Market value (\$ mil.) | 14.7%         | 5,852.3 | 8,357.4 | 8,607.9 | 9,244.9 | 10,137.6 |
| Employees              | 2.6%          | 5,225   | 5,200   | 5,600   | 5,700   | 5,800    |

**FOREST SNAVELY PRODUCTS INC**

600 DELWAR RD  
PITTSBURGH, PA 152361351  
Phone: 412-885-4005  
Fax: -  
Web: www.snavelyforest.com

CEO: Stephen V Snavely  
CFO: John A. Stockhausen  
HR: -  
FYE: December 31  
Type: Private

Snavely Forest Products hopes it's never out of the woods. The company wholesales appearance-grade lumber and other wood products through some 10 sales and distribution centers. Snavely Forest Products' operations span Colorado Maryland North Carolina Pennsylvania and Texas. Its products include doors engineered wood millwork molding and softwood as well as composite factory fire-retardant structural and treated lumber. The company sources much of its product from sustainable-yield forests. Founded in 1902 Snavely Forest Products is still owned by the Snavely family and is run by Chris Snavely its chairman.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.5%             | -     | 126.7 | 139.4 | 146.0 | 161.6 |
| Net income (\$ mil.)   | 23.0%            | -     | 1.5   | 2.2   | 1.7   | 2.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 105   |

**FORESTAR GROUP INC (NEW)**
**NYS: FOR**

2221 E. Lamar Blvd., Suite 790  
Arlington, TX 76006  
Phone: 817 769-1860  
Fax: -  
Web: www.forestargroup.com

CEO: Phillip J. (Phil) Weber  
CFO: Charles D. (Chuck) Jehl  
HR: -  
FYE: September 30  
Type: Public

A majority-owned subsidiary of D.R. Horton?which is one of the largest homebuilders in the US?residential lot development company Forestar Group owns or controls over 20000 residential lots. Most of those are under contract are either under contract to sell to D.R. Horton or are assigned to D.R. Horton for right of first offer. The company owns around 1600 developed lots. Forestar operates in about 35 markets across more than 15 states and while it sometimes develops land for commercial properties?including apartments retail centers and offices?Forestar primarily sells lots to homebuilders and developers for single-family homes.

|                        | Annual<br>Growth | 12/15   | 12/16 | 12/17*  | 09/18   | 09/19 |
|------------------------|------------------|---------|-------|---------|---------|-------|
| Sales (\$ mil.)        | 13.0%            | 262.4   | 197.3 | 114.3   | 78.3    | 428.3 |
| Net income (\$ mil.)   | -                | (213.0) | 58.6  | 50.3    | 68.8    | 33.0  |
| Market value (\$ mil.) | 13.7%            | 525.1   | 638.4 | 1,055.9 | 1,017.5 | 877.4 |
| Employees              | (7.4%)           | 106     | 59    | 34      | 41      | 78    |

\*Fiscal year change

**FOREVER 21 INC.**

2001 S. Alameda St.  
Los Angeles CA 90058  
Phone: 213-741-5100  
Fax: 213-741-5161  
Web: www.forever21.com

CEO: Do Won Chang  
CFO: Ann Cadier Kim  
HR: -  
FYE: February 28  
Type: Private

You don't have to be 21 or older to shop at Forever 21 stores — you just need your wallet. The fast-growing retailer operates about 500 stores under the Forever 21 XXI Forever Love 21 and Heritage 1981 banners throughout North America Asia the Middle East and the UK as well as an e-commerce site. The chain which helped to pioneer fast fashion offers cheap and chic apparel and accessories for women men teens and kids. It also carries women's footwear lingerie plus sizes and cosmetics — all at bargain basement prices. Most of Forever 21's trendy wares are private label. About 60% of its apparel is manufactured in China. CEO Don Chang and his wife founded the company as Fashion 21 in 1984.

**FOREVERGREEN WORLDWIDE CORP**
**NBB: FVRG**

632 North 2000 West, Suite 101  
London, UT 84042  
Phone: 801 655-5500  
Fax: -  
Web: www.forevergreen.org

CEO: Joseph Jensen  
CFO: Dennis K Foster  
HR: -  
FYE: December 31  
Type: Public

ForeverGreen Worldwide wants to give customers a piece of its mind naturally. The holding company through its ForeverGreen International subsidiary offers a menu of whole foods nutritional supplements personal care products and essential oils al sold via a network of independent distributors in the US and abroad. Company brands include LegaSea O3World Smart Food and TRUessence Oils. Its products which include energy bars drinks and snacks body oils creams lotions cleansers and shampoos claim to boost energy and mental acuity shed pounds ward off disease and help forestall biological aging with ingredients such as marine phytoplankton and organic chocolate.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%             | 17.8  | 58.3  | 67.1  | 40.3  | 18.5  |
| Net income (\$ mil.)   | -                | 0.1   | 1.0   | (2.6) | (5.9) | (2.2) |
| Market value (\$ mil.) | (45.5%)          | 21.6  | 20.3  | 11.3  | 6.1   | 1.9   |
| Employees              | (13.3%)          | 69    | 97    | 103   | 65    | 39    |

**FORGE INDUSTRIES, INC.**

4450 MARKET ST  
YOUNGSTOWN, OH 445121512  
Phone: 330-782-8301  
Fax: -

CEO: -  
CFO: Dan Maisonville  
HR: -  
FYE: December 31  
Type: Private

Forge Industries connects a diverse group of businesses. Operating via several subsidiaries the family-owned private holding company distributes thousands of products from industrial gears and bearings to asphalt and concrete construction equipment. Businesses include construction/landscape equipment maker Miller Spreader and sister companies Akron Gear & Engineering and Bearing Distributors (BDI) Forge's global product and service distributor. Forge's lineup includes curb builders and hand tools as well as rebuild and repair gearboxes redesign customer equipment customize gear reducers and machining services. Customers work in the automotive package handling food processing and landscape industries.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.9%             | -     | 404.6 | 0.0   | 605.8 | 537.6 |
| Net income (\$ mil.)   | (56.0%)          | -     | 73.1  | 0.0   | 0.0   | 6.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**FORMFACTOR INC**
**NMS: FORM**

7005 Southfront Road  
Livermore, CA 94551  
Phone: 925 290-4000  
Fax: -  
Web: www.formfactor.com

CEO: Michael (Mikie) Slessor  
CFO: Shai Shahar  
HR: -  
FYE: December 29  
Type: Public

Why test each microchip one by one when you can test them all in one place? That's the question FormFactor answers with its interconnect technology called MicroSpring. The company makes wafer probe cards that test semiconductor circuits (especially memory chips) while they are still part of semiconductor wafers — before the wafers are cut into individual chips. FormFactor touts the process for its cost-effectiveness since it allows testing of many chips at once across a range of scales and temperatures. While the most of the company's products are made in the US the majority of sales are to customers in the Asia/Pacific region.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|------------------|--------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 18.5%            | 268.5  | 282.4 | 383.9 | 548.4   | 529.7   |
| Net income (\$ mil.)   | -                | (19.2) | (1.5) | (6.6) | 40.9    | 104.0   |
| Market value (\$ mil.) | 12.8%            | 641.3  | 675.4 | 830.4 | 1,160.3 | 1,038.7 |
| Employees              | 16.6%            | 907    | 958   | 1,571 | 1,685   | 1,676   |

**FORMS & SUPPLY, INC.**

6410 ORR RD  
CHARLOTTE, NC 282136332  
Phone: 704-598-8971  
Fax: -  
Web: www.fsiofficefurniture.com

CEO: Jimmy D Godwin Sr  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Whether your boss needs a new mini-fridge for the office or you are just running low on staples Forms & Supply can help out. The company which does business as FSIOffice carries more than 8500 products including office supplies IT products and furniture. It operates about 10 distribution centers in five states and maintains a fleet of some 75 trucks. FSIOffice is a GSA-certified vendor and offers national account services through its partnership with American Office Products Distributors. Customers can place their orders through the company's e-commerce site. FSIOffice was founded in 1962 by Jimmy Godwin.

|                        | Annual<br>Growth | 05/12 | 05/13* | 12/13 | 12/14 | 12/16 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 4.7%             | -     | 74.5   | -     | 78.9  | 85.6  |
| Net income (\$ mil.)   | 49.4%            | -     | 0.7    | -     | 1.0   | 2.2   |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 300   |

\*Fiscal year change

**FORREST COUNTY GENERAL HOSPITAL (INC)**

6051 U S HIGHWAY 49  
HATTIESBURG, MS 39401-7200  
Phone: 601-288-7000  
Fax: -  
Web: www.forrestgeneral.com

CEO: -  
CFO: Andy Woodard  
HR: -  
FYE: September 30  
Type: Private

Forrest General Hospital is the hub of health care in Hattiesburg Mississippi. Founded in 1952 the regional medical center serves southern Mississippi and its "Hub City" so named for its importance to early rail and lumber interests in the Pine Belt area. With some 400 acute care beds Forrest General offers general medical and surgical care as well as specialty care in heart disease cancer and women's health. Other facilities include the 90-bed Pine Grove behavioral health center for psychiatric and substance abuse treatment a 25-bed inpatient rehabilitation facility and an outpatient surgery center. The hospital system also operates a home health care agency and two nearby community hospitals.

|                        | Annual<br>Growth | 09/03 | 09/04 | 09/05 | 09/06 | 09/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.0%)           | -     | 586.8 | 291.6 | 346.1 | 388.7 |
| Net income (\$ mil.)   | 6.2%             | -     | 20.2  | 0.0   | 31.3  | 32.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,030 |

**FORRESTER RESEARCH INC.**

NMS: FORR

60 Acorn Park Drive  
Cambridge, MA 02140  
Phone: 617 613-6000  
Fax: -  
Web: www.forrester.com

CEO: George F. Colony  
CFO: Michael A. Doyle  
HR: -  
FYE: December 31  
Type: Public

Forrester is one of the leading research and advisory firms in the world. The firm works closely with business and technology leaders to develop strategies for driving growth. Forrester gains powerful insights through its annual surveys of more than 500,000 consumers and business leaders worldwide. The firm's reports and briefs provide insight into market forces industry trends and consumer behavior. Through research data exclusive executive peer groups and events Forrester hopes to challenge the thinking of its clients and lead change in organizations. Forrester also offers custom research and consulting services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.5%             | 312.1 | 313.7 | 326.1 | 337.7 | 357.6 |
| Net income (\$ mil.)   | 9.1%             | 10.9  | 12.0  | 17.7  | 15.1  | 15.4  |
| Market value (\$ mil.) | 3.2%             | 721.1 | 521.8 | 786.8 | 809.7 | 818.9 |
| Employees              | 1.5%             | 1,351 | 1,345 | 1,378 | 1,392 | 1,432 |

**FORSYTHE TECHNOLOGY INC.**

7770 Frontage Rd.  
Skokie IL 60077  
Phone: 847-213-7000  
Fax: 847-213-7922  
Web: www.forsythe.com

CEO: -  
CFO: Albert L Weiss  
HR: -  
FYE: December 31  
Type: Private

Forsythe Technology has the foresight to provide its clients with valuable business and information technology consulting services. The company helps businesses and government agencies manage their IT infrastructure providing services ranging from strategic planning to implementation and support. It also provides leasing and other financial services. Serving clients primarily located in the US and Canada the company works with IT product vendors such as Cisco and Oracle. Customers have included Alegent and Ricoh Canada. Chairman Richard Forsythe founded the company in 1971 as Forsythe McArthur Associates. Today the employee-owned company operates from offices in North America Singapore and the UK.

**FORTEGRA FINANCIAL CORP**

NYS: FRF

10151 Deerwood Park Boulevard, Building 100, Suite 330  
Jacksonville, FL 32256  
Phone: 866 961-9529  
Fax: -  
Web: www.fortegra.com

CEO: Richard S Kahlbaugh  
CFO: Walter P Mascherin  
HR: -  
FYE: December 31  
Type: Public

Fortegra Financial foresees a fortuitous future in specialty insurance. The company's payment protection division offers credit insurance debt protection and warranties under the Life of the South brand to consumer finance firms banks retailers and other lenders; it also operates several car club membership groups. Fortegra Financial's brokerage units (including Bliss & Glennon eReinsure and South Bay Acceptance) provide wholesale placement of insurance and reinsurance policies while its business process outsourcing (BPO) subsidiaries provide billing collections underwriting and call center management services for insurers.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.9%            | 167.1 | 186.1 | 204.3 | 225.3 | 291.6 |
| Net income (\$ mil.)   | 17.2%            | 8.0   | 11.6  | 16.2  | 14.5  | 15.2  |
| Market value (\$ mil.) | (10.3%)          | -     | -     | 217.5 | 131.5 | 175.0 |
| Employees              | 16.1%            | -     | 447   | 460   | 545   | 700   |

**FORTINET INC**

NMS: FTNT

899 Kifer Road  
Sunnyvale, CA 94086  
Phone: 408 235-7700  
Fax: 408 235-7737  
Web: www.fortinet.com

CEO: Ken Xie  
CFO: Andrew (Drew) Del Matto  
HR: -  
FYE: December 31  
Type: Public

Fortinet provides computer and network security through hardware and software products. The company makes network security appliances (sold under its FortiGate line) and software that integrate antivirus firewall content filtering intrusion prevention systems (IPS) and anti-spam functions to protect against computer viruses worms and inappropriate web content. Its FortiGuard subscription services offer continuous updates on all new threats to provide real-time network protection. Fortinet also makes its own specialized security computer processors. The company also offers complementary products that include its FortiManager security management and FortiAnalyzer event analysis systems.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 23.7%            | 770.4   | 1,009.3 | 1,275.4 | 1,494.9 | 1,801.2  |
| Net income (\$ mil.)   | 90.3%            | 25.3    | 8.0     | 32.2    | 31.4    | 332.2    |
| Market value (\$ mil.) | 23.1%            | 5,206.1 | 5,292.7 | 5,114.4 | 7,418.6 | 11,959.0 |
| Employees              | 19.6%            | 2,854   | 4,018   | 4,665   | 5,066   | 5,845    |

**FORTIS CONSTRUCTION, INC.**

1705 SW TAYLOR ST STE 200  
 PORTLAND, OR 972051922  
 Phone: 503-459-4477  
 Fax: -  
 Web: www.fortisconstruction.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

Fortis Construction isn't afraid to get its hands dirty. The fast-growing US construction company offers general contracting preconstruction construction management and environmentally-friendly green building services to customers primarily in Portland Oregon and others in the Pacific Northwest. It specializes in remodeling and upgrading corporate offices health care facilities retail complexes and schools; it also conducts seismic and structural upgrades. Customers have included Oregon State University Portland State University PPG Industries and StanCorp.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 66.6%         | -     | -     | 282.1 | 469.0 | 782.8 |
| Net income (\$ mil.)   | 48.0%         | -     | -     | 14.0  | 18.1  | 30.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 175   |

**FORTRESS INVESTMENT GROUP LLC**
**NYS: FIG**

1345 Avenue of the Americas  
 New York, NY 10105  
 Phone: 212 798-6100  
 Fax: -

CEO: Peter L Briger Jr  
 CFO: Daniel N Bass  
 HR: -  
 FYE: December 31  
 Type: Public

Fortress Investment Group protects its investors' money. The global investment firm manages private equity and hedge funds for institutional investors wealthy individuals and on its own behalf. Its private equity arm buys long-term controlling stakes in undervalued or distressed companies and credit assets; it also manages real estate investors Newcastle Investment and Eurocastle Investment. The hedge fund arm invests in liquid markets. Fortress offers traditional asset management through Logan Circle Partners. Fortress earns fees performance-based incentive revenues and investment income on its own investments. The firm has more than \$67 billion in assets under management.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.0%          | 858.6   | 969.9   | 1,265.0 | 1,811.8 | 1,213.9 |
| Net income (\$ mil.)   | -             | (431.5) | 78.3    | 200.4   | 100.0   | 78.5    |
| Market value (\$ mil.) | 10.8%         | 1,305.7 | 1,695.9 | 3,306.8 | 3,098.2 | 1,966.3 |
| Employees              | 32.7%         | 979     | 1,996   | 2,324   | 2,860   | 3,040   |

**FORTUNE BRANDS HOME & SECURITY, INC.**
**NYS: FBHS**

520 Lake Cook Road  
 Deerfield, IL 60015-5611  
 Phone: 847 484-4400  
 Fax: -  
 Web: www.fbhs.com

CEO: Christopher J. (Chris) Klein  
 CFO: Patrick D. Hallinan  
 HR: -  
 FYE: December 31  
 Type: Public

Fortune Brands Home & Security (FBHS) holds the keys to the kitchen and the garden shed. With about 45 plants worldwide the consumer products manufacturer makes and sells kitchen and bathroom cabinets faucets entry doors trim and padlocks. Its well-known brands include Moen faucets MasterBrand Cabinets SentrySafe and Thermo-Tru entry doors along with Master Lock and American Lock padlocks and other security products. Most of the company's products are the top sellers in their respective markets. FBHS was formed in 2011 when its former parent company Fortune Brands spun off its alcohol and home and security brands as separate businesses.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%          | 4,013.6 | 4,579.4 | 4,984.9 | 5,283.3 | 5,485.1 |
| Net income (\$ mil.)   | 25.3%         | 158.1   | 315.0   | 413.2   | 472.6   | 389.6   |
| Market value (\$ mil.) | (4.3%)        | 6,360.4 | 7,797.7 | 7,511.1 | 9,615.8 | 5,337.6 |
| Employees              | 8.9%          | 18,000  | 21,400  | 22,700  | 23,800  | 25,300  |

**FORUM ENERGY TECHNOLOGIES INC**
**NYS: FET**

10344 Sam Houston Park Drive, Suite 300  
 Houston, TX 77064  
 Phone: 281 949-2500  
 Fax: 281 949-2554  
 Web: www.f-e-t.com

CEO: Prady Iyyanki  
 CFO: James W. Harris  
 HR: -  
 FYE: December 31  
 Type: Public

Forum Energy Technologies designs manufactures and sells equipment for companies in the oil and gas industry. Its products used to build and update processing centers refineries and infrastructure include drilling equipment (tubular handling equipment and drilling data-management systems) and flow control products (expendable fluid end-components for mud and centrifugal pumps valves and pressure control equipment). It also makes remote operating vehicles (ROVs) for sub-sea work. Complementing its product offerings Forum Energy provides drilling contracting and oilfield services as well as equipment rental and assembly. The company was formed in 2005.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (11.6%)       | 1,739.7 | 1,073.7 | 587.6   | 818.6   | 1,064.2 |
| Net income (\$ mil.)   | -             | 174.4   | (119.4) | (82.0)  | (59.4)  | (374.1) |
| Market value (\$ mil.) | (33.2%)       | 2,263.9 | 1,360.8 | 2,402.6 | 1,698.2 | 451.0   |
| Employees              | (10.5%)       | 3,900   | 2,500   | 2,050   | 2,600   | 2,500   |

**FORWARD AIR CORP**
**NMS: FWRD**

1915 Snapps Ferry Road, Building N  
 Greeneville, TN 37745  
 Phone: 423 636-7000  
 Fax: -  
 Web: www.forwardair.com

CEO: Bruce A. Campbell  
 CFO: Michael J. Morris  
 HR: Tiffany Shoun  
 FYE: December 31  
 Type: Public

When it's time to haul freight Forward Air never looks back. The company transports deferred airfreight by truck — cargo that requires specific-time delivery but is less time-sensitive than airfreight. Forward Air typically receives freight that has been transported by plane sends it to a sorting facility then dispatches it by truck to a terminal near its destination. The company has nearly 3777 trailers and more than 570 owned and 100 leased tractors and straight trucks in its fleet. It operates from about 85 terminals at or near airports in the US and Canada including about a dozen regional hubs. It also provides services such as warehousing and local pick-up and delivery.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 14.0%         | 781.0   | 959.1   | 982.5   | 1,100.8 | 1,320.9 |
| Net income (\$ mil.)   | 10.8%         | 61.2    | 55.6    | 27.7    | 87.3    | 92.1    |
| Market value (\$ mil.) | 2.2%          | 1,437.3 | 1,227.3 | 1,352.0 | 1,639.0 | 1,565.1 |
| Employees              | 8.3%          | 3,902   | 4,536   | 4,868   | 4,898   | 5,369   |

**FORWARD INDUSTRIES, INC.**
**NAS: FORD**

477 Rosemary Ave., Suite 219  
 West Palm Beach, FL 33401  
 Phone: 561 465-0030  
 Fax: -  
 Web: www.forwardindustries.com

CEO: Terence Wise  
 CFO: Michael Matte  
 HR: -  
 FYE: September 30  
 Type: Public

Forward Industries knows how to make a good case. The company designs and markets carrying cases bags clips hand straps and related items for medical monitoring kits bar code scanners and a range of consumer products (such as cell phones MP3 players cameras and firearms). Contractors in China manufacture most of the company's products which are made of leather nylon vinyl plastic PVC and other synthetic fibers. The products are primarily sold to original equipment manufacturers (OEMs). Forward's top three customers are makers of diabetic testing kits and generate more than 70% of revenues.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.7%          | 30.0  | 27.5  | 24.8  | 34.5  | 37.4  |
| Net income (\$ mil.)   | -             | (1.4) | 0.6   | 0.6   | 1.4   | (3.6) |
| Market value (\$ mil.) | (8.1%)        | 12.9  | 14.2  | 11.7  | 14.6  | 9.2   |
| Employees              | 48.5%         | 15    | 11    | 10    | 73    | 73    |

**FOSSIL GROUP INC**
**NMS: FOSL**

901 S. Central Expressway  
Richardson, TX 75080  
Phone: 972 234-2525  
Fax: -  
Web: www.fossil.com

CEO: Kosta N. Kartsotis  
CFO: Dennis R. Secor  
HR: Darren E. Hart  
FYE: December 29  
Type: Public

Fossil's bedrock is the watch business. It also distributes fashion accessories such as leather goods handbags sunglasses and jewelry. A leading seller of mid-priced fashion watches in the US its brands include company-owned Fossil and Relic watches and licensed names like Armani Michael Kors Chaps By Ralph Lauren DKNY and Kate Spade New York to name a few. It also offers private-label watches for Nordstrom Target and Walmart. The company peddles its products through department stores mass merchandisers and specialty shops in some 150 countries as well as online and at around 485 company-owned stores in the US and abroad. Its products are also sold on cruise ships and in airports. About 40% of the company's revenue is generated in the US.

|                        | Annual Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (10.2%)       | 3,509.7 | 3,228.8 | 3,042.4 | 2,788.2 | 2,541.5 |
| Net income (\$ mil.)   | -             | 376.7   | 220.6   | 78.9    | (478.2) | (3.5)   |
| Market value (\$ mil.) | (47.2%)       | 5,463.3 | 1,810.4 | 1,280.5 | 384.8   | 803.7   |
| Employees              | (10.8%)       | 15,200  | 15,100  | 14,500  | 12,300  | 10,800  |

\*Fiscal year change

**FOSTER (L.B.) CO**
**NMS: FSTR**

415 Holiday Drive, Suite 100  
Pittsburgh, PA 15220  
Phone: 412 928-3400  
Fax: -  
Web: www.lbfoster.com

CEO: Robert P. Bauer  
CFO: James P. Maloney  
HR: Brian Kelly  
FYE: December 31  
Type: Public

L. B. Foster can help keep you on track whether you're riding the rails or cruising the open road. The company manufactures new and relay rail and trackwork used in railroad and mass transit systems as well as in industrial markets such as mining. L. B. Foster also supplies pipe coatings for oil and natural gas industries and pipe products for industrial utility and agricultural water wells. It taps federal state and local infrastructure markets too selling and renting steel sheet piling and earth wall systems necessary in highway and levee construction and repair. Foster's products have been used for the construction and rehabilitation of such projects as the Brooklyn Bridge and Panama Canal.

|                        | Annual Growth | 12/14 | 12/15  | 12/16   | 12/17 | 12/18  |
|------------------------|---------------|-------|--------|---------|-------|--------|
| Sales (\$ mil.)        | 0.8%          | 607.2 | 624.5  | 483.5   | 536.4 | 627.0  |
| Net income (\$ mil.)   | -             | 25.7  | (44.4) | (141.7) | 4.1   | (31.2) |
| Market value (\$ mil.) | (24.4%)       | 503.5 | 141.6  | 141.0   | 281.4 | 164.8  |
| Employees              | 7.4%          | 1,113 | 1,406  | 1,241   | 1,475 | 1,480  |

**FOUNDATION HEALTHCARE, INC**
**NBB: FDNH**

13900 N. Portland Avenue, Suite 200  
Oklahoma City, OK 73134  
Phone: 405 608-1700  
Fax: -  
Web: www.fdnh.com

CEO: Stanton Nelson  
CFO: Justin Bynum  
HR: -  
FYE: December 31  
Type: Public

Graymark Healthcare wants its businesses to help remedy the ills of small-town Americans. Through its operating subsidiaries Graymark Healthcare acquires and operates independent pharmacies and sleep diagnostic centers many of which are located in smaller US markets. Its ApothecaryRx subsidiary manages pharmacies doing business in a handful of central US states and the company's Sleep Disorder Centers (SDC) subsidiary manages sleep diagnostics businesses in the South and Midwest. Formerly Graymark Productions (a film production firm) Graymark changed its name in 2008 following the acquisitions of ApothecaryRx and SDC. The company sold its ApothecaryRx stores to Walgreen in late 2010.

|                        | Annual Growth | 12/11 | 12/12  | 12/13  | 12/14 | 12/15 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 64.3%         | 17.5  | 17.0   | 93.1   | 104.8 | 127.5 |
| Net income (\$ mil.)   | -             | (5.9) | (22.4) | (19.4) | (1.3) | 5.9   |
| Market value (\$ mil.) | 73.6%         | 8.0   | 3.9    | 5.9    | 5.5   | 72.7  |
| Employees              | 54.4%         | 217   | 155    | 1,012  | 971   | 1,232 |

**FOUNDATION MEDICINE INC**
**NMS: FMI**

150 Second Street  
Cambridge, MA 02141  
Phone: 617 418-2200  
Fax: -  
Web: www.foundationmedicine.com

CEO: Michael Pellini  
CFO: Jason Ryan  
HR: -  
FYE: December 31  
Type: Public

The right course of cancer treatment starts with a good foundation — at the molecular level. Foundation Medicine's personalized medicine test kit named FoundationOne analyzes a patient's genetic profile to determine a treatment strategy. The company processes the tests for solid tumor cancers and provides doctors and oncologists with a written report that matches detected molecular alterations with relevant treatment options and clinical trials. Foundation Medicine which has received investment funding from Bill Gates went public in 2013. In 2015 Roche acquired a controlling interest in the company for just over \$1 billion.

|                        | Annual Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16   |
|------------------------|---------------|--------|--------|--------|--------|---------|
| Sales (\$ mil.)        | 82.0%         | 10.6   | 29.0   | 61.1   | 93.2   | 116.9   |
| Net income (\$ mil.)   | -             | (22.4) | (42.9) | (52.2) | (89.6) | (113.2) |
| Market value (\$ mil.) | (9.4%)        | -      | 840.4  | 783.9  | 743.0  | 624.5   |
| Employees              | 39.3%         | 142    | 186    | 293    | 417    | 535     |

**FOUR OAKS FINCORP, INC.**
**NBB: FOFN**

6114 U.S. 301 South  
Four Oaks, NC 27524  
Phone: 919 963-2177  
Fax: -  
Web: www.fouroaksbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

There's no need to knock on wood when trusting your money to Four Oaks Fin-corp. It's the holding company for Four Oaks Bank & Trust which (with the 2008 acquisition of LongLeaf Community Bank) operates about 20 branches in central and eastern North Carolina. The bank offers standard retail products and services including checking and savings accounts CDs IRAs and money market accounts. It originates mostly real estate loans which account for nearly 90% of loans. It also writes business consumer and farm loans. Four Oaks Bank also offers insurance and investment services. The company in 2009 acquired Nuestro Banco a single-branch bank serving Hispanic customers in Raleigh.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (6.8%)        | 916.6 | 865.5 | 821.5 | 820.8 | 691.4 |
| Net income (\$ mil.)   | -             | (9.1) | (7.0) | (0.4) | (4.2) | 20.0  |
| Market value (\$ mil.) | 16.5%         | 31.9  | 30.2  | 53.8  | 51.1  | 58.8  |
| Employees              | (1.2%)        | 194   | 192   | 177   | 183   | 185   |

**FOX BROADCASTING COMPANY**

10201 W. Pico Blvd.  
Los Angeles CA 90035  
Phone: 310-369-1000  
Fax: 310-969-0468  
Web: www.foxmovies.com

CEO: David F. Devoe Jr.  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

TV viewers worshipping the Idol have helped make FOX a ratings superstar. FOX Broadcasting operates the #2 broadcast television network in the US (behind CBS). It has more than 200 affiliate stations including 17 company-owned TV outlets that reach 99% of all US television households. The network offers such hit primetime shows as New Girl Raising Hope Bones Glee Fringe So You Think You Can Dance and House as well as its Sunday night lineup of comedy animation programs The Simpsons Family Guy The Cleveland Show and American Dad. Launched with only six stations in 1986 FOX is a major subsidiary of Rupert Murdoch's News Corporation.

**FOX CHASE BANCORP, INC.**
**NMS: FXCB**

4390 Davisville Road  
Hatboro, PA 19040  
Phone: 215 283-2900  
Fax: -  
Web: www.foxchasebank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Fox Chase Bancorp is the holding company for Fox Chase Bank which has served individuals and businesses in the Philadelphia area since 1867. The bank operates about a dozen offices in southeastern Pennsylvania and southern New Jersey; it offers standard products and services including checking and savings accounts CDs and money market accounts. Multifamily and commercial real estate loans make up the largest part of Fox Chase Bank's loan portfolio; commercial and industrial loans are the second-largest loan type. Other offerings include consumer residential and construction loans. Local-peer Univest Corporation of Pennsylvania agreed to buy Fox Chase for \$244 million in late 2015.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (0.0%)           | 1,095.5 | 1,015.9 | 1,088.3 | 1,116.6 | 1,094.6 |
| Net income (\$ mil.)   | 31.5%            | 2.7     | 4.8     | 5.1     | 5.5     | 8.2     |
| Market value (\$ mil.) | 8.9%             | 139.9   | 149.1   | 196.5   | 203.9   | 196.8   |
| Employees              | 0.2%             | 148     | 146     | 152     | 153     | 149     |

**FOX FACTORY HOLDING CORP**
**NMS: FOXF**

6634 Hwy 53  
Braselton, GA 30517  
Phone: 831 274-6500  
Fax: -  
Web: www.ridefox.com

CEO: Larry L. Enterline  
CFO: Zvi Glasman  
HR: -  
FYE: December 28  
Type: Public

Talk about shock value. Fox Factory makes suspension products — i.e. shocks — for high-performance mountain bikes and other powered vehicles that give riders a smooth ride over rough terrain. Some two-thirds of sales are for shocks for bicycles but the other third of revenue comes from shocks for ATVs motorcycles snowmobiles and off-road vehicles and trucks. Fox Factory sells its shocks to original equipment manufacturers (OEMs) such as Specialized and Trek (bikes) and Ford and Polaris (powered vehicles). It also sells branded apparel such as T-shirts sweatshirts and hats. Fox Factory went public in 2013.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 19.2%            | 306.7 | 366.8 | 403.1   | 475.6   | 619.2   |
| Net income (\$ mil.)   | 32.0%            | 27.7  | 25.0  | 35.7    | 43.1    | 84.0    |
| Market value (\$ mil.) | 38.6%            | 616.6 | 628.0 | 1,054.3 | 1,476.0 | 2,276.8 |
| Employees              | 22.3%            | 1,000 | 1,500 | 1,700   | 1,800   | 2,240   |

**FOX HEAD, INC.**

16752 ARMSTRONG AVE  
IRVINE, CA 926064912  
Phone: 888-369-7223  
Fax: -  
Web: www.foxracing.com

CEO: Paul E Harrington  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Got a need for speed and big jumps? Fox Racing makes and distributes motocross and other extreme sport apparel accessories and protective gear such as racewear pants jerseys gloves boots and helmets emblazoned with its fox head graphic logo. The company also offers bicycle motocross (BMX) and mountain bike apparel T-shirts hats jeans hoodies and pullovers and jackets. Line extensions include eyewear footwear and surf and wakeboard wear. Fox Racing sells its apparel through retail sporting goods and cycle and surf shops nationwide. International offices are located in Canada and the UK. Founded in 1974 by Geoff Fox the company is family-owned and run by its second generation.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.1%             | -     | -     | 211.7 | 244.0 | 216.3 |
| Net income (\$ mil.)   | 4.5%             | -     | -     | 18.7  | 24.4  | 20.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 462   |

**FOX NEWS NETWORK LLC**

1211 Avenue of the Americas  
New York NY 10036  
Phone: 212-301-3000  
Fax: 212-301-8588  
Web: www.foxnews.com

CEO: Suzanne Scott  
CFO: Jack Abernethy  
HR: -  
FYE: June 30  
Type: Subsidiary

This news channel reports and people have decided to watch ... a lot of people. FOX News Network operates the FOX News Channel the leading 24-hour cable news station reaching more than 90 million US homes. It provides round-the-clock news coverage and commentary including programs such as The O'Reilly Factor featuring commentator Bill O'Reilly and Hannity with Sean Hannity. FOX News also produces content distributed to TV affiliates of the FOX network and publishes news online; its FOX News Radio Network syndicates news to radio stations around the country. Launched by Rupert Murdoch's News Corp. in 1996 the channel's less than tacit support of conservative politics has stirred both passion and criticism.

**FOX SEARCHLIGHT PICTURES INC.**

10201 W. Pico Blvd. Bldg. 769  
Los Angeles CA 90035  
Phone: 310-369-4402  
Fax: 310-369-1491  
Web: www.foxsearchlight.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Subsidiary

The light shines brightly on this specialty film division of Fox Filmed Entertainment. Rather than produce big-budget blockbusters Fox Searchlight Pictures produces smaller specialized films in genres such as drama comedy horror and science fiction. Notable titles in the Fox Searchlight canon include successful indie films such as Little Miss Sunshine Napoleon Dynamite and "Boys Don't Cry". More recent movies include Cyrus and Crazy Heart. Fox Searchlight was founded in 1994 by Fox Filmed Entertainment Co-Chairman Tom Rothman as the independent arm of Twentieth Century Fox. It has its own marketing and distribution operations. International distribution is handled by Twentieth Century Fox.

**FOXWORTH-GALBRAITH LUMBER COMPANY**

3032 S FORT HOOD ST  
KILLEEN, TX 765422301  
Phone: 972-665-2400  
Fax: -  
Web: www.foxgal.com

CEO: Walter L Foxworth  
CFO: Rich Perkins  
HR: Phr A Andrews  
FYE: December 31  
Type: Private

Foxworth-Galbraith Lumber Company is helping to build out the Southwest. The company sells hardware lumber paint plumbing equipment tools and other building supplies through more than 20 locations across Texas New Mexico Arizona and Colorado (versus about 70 stores in 2006). Foxworth-Galbraith's main customers are residential and commercial builders; other clients include do-it-yourselfers specialty contractors and federal and state agencies. Foxworth-Galbraith is still owned and operated by the families of W.L. Foxworth and H.W. Galbraith who founded the company in Dalhart Texas in 1901 to take advantage of railroad construction.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10  | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 13.0%            | -     | -     | 154.7  | 164.4 | 197.6 |
| Net income (\$ mil.)   | -                | -     | -     | (10.2) | (3.9) | 0.8   |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 2,500 |

**FPB BANCORP INC.**

NASDAQ: FPBI

1301 SE Port St. Lucie Blvd.  
Port St. Lucie FL 34952  
Phone: 772-398-1388  
Fax: 772-398-1399  
Web: www.1stpeoplesbank.com

CEO: David W Skiles  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

FPB Bancorp is for the birds. Snow birds that is. It's the holding company for First Peoples Bank which targets retired winter visitors as well as year-round residents and small to mid-sized businesses in southeastern Florida. The six-branch bank operates in Fort Pierce Palm City Port St. Lucie Stuart and Vero Beach offering such standard deposit products as CDs and checking savings and money market accounts. Commercial real estate and business loans together account for about 85% of its loan portfolio; consumer loans make up most of the rest. The bank sells into the secondary market all of the fixed-rate residential mortgages that it writes. First Peoples Bank opened two new branches in 2008.

**FPIC INSURANCE GROUP INC.**

NASDAQ: FPIC

1000 Riverside Ave. Ste. 800  
Jacksonville FL 32204  
Phone: 904-354-2482  
Fax: 904-475-1159  
Web: www.fpic.com

CEO: John R Byers  
CFO: Charles Divita III  
HR: –  
FYE: December 31  
Type: Public

Pulled the wrong tooth or read an X-ray backwards? FPIC Insurance Group knows that these things happen. Through its First Professionals Insurance subsidiary the company sells medical professional liability insurance (including medical error and malpractice) to more than 18,000 physicians and dentists. Its Anesthesiologists Professional Assurance subsidiary serves that specialty market. Although FPIC operates in more than a dozen states Florida accounts for more than 70% of its premiums written. Its subsidiaries sell policies through independent agents and First Professionals Insurance is an endorsed carrier for several regional medical associations. FPIC was acquired by The Doctors Company in 2011.

**FRANCHISE GROUP INC**

NMS: FRG

1716 Corporate Landing Parkway  
Virginia Beach, VA 23454  
Phone: 757-493-8855  
Fax: –  
Web: www.libertytax.com

CEO: Edward L. (Ed) Brunot  
CFO: Kathleen E. (Kathy) Donovan  
HR: –  
FYE: April 30  
Type: Public

Liberty Tax (formerly JTH Holding) wants to free you from those tax preparation shackles. It is the third-largest income tax preparation chain (behind H&R Block and Jackson Hewitt). Liberty Tax provides computerized tax preparation services through about 4,200 offices throughout the US and in Canada. More than 98% of the offices are operated by franchisees and are easily recognized by the costumed Uncle Sams or Lady Libertys waving out front. The company's eSmart Tax product allows customers to file their taxes online. Liberty Tax also offers tax-preparation courses refund loans audit assistance and related programs and services. CEO John Hewitt founded the company in 1997.

|                        | Annual Growth | 04/15 | 04/16 | 04/17 | 04/18 | 04/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.9%)        | 162.2 | 173.4 | 174.0 | 174.9 | 132.5 |
| Net income (\$ mil.)   | –             | 8.7   | 19.4  | 13.0  | 0.1   | (2.2) |
| Market value (\$ mil.) | (24.5%)       | 389.1 | 167.9 | 197.4 | 144.7 | 126.4 |
| Employees              | (9.9%)        | 1,206 | 1,332 | 1,498 | 1,514 | 795   |

**FRANCIS SAINT MEDICAL CENTER**

211 SAINT FRANCIS DR  
CAPE GIRARDEAU, MO 637035049  
Phone: 573-331-3000  
Fax: –  
Web: www.sfmc.net

CEO: –  
CFO: David Prather  
HR: Linda Greaser  
FYE: June 30  
Type: Private

It may be guided by Catholic principles but you don't have to be a saint to get medical care at Saint Francis Medical Center. The hospital serves a five-state region from Missouri (its home base) to Arkansas with about 285 beds. Services include emergency medicine orthopedics cancer rehabilitation and women's health care. It also offers heart and neurosciences institutes as well as diabetes education and wound healing centers. The health care provider which was established in 1875 partners with Poplar Bluff Medical Partners to provide outpatient care at Poplar Bluff Medical Complex. Services include family practice OB-GYN and pain management.

|                        | Annual Growth | 06/10 | 06/11 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.2%          | –     | 423.1 | 433.9 | 424.2 | 449.8 |
| Net income (\$ mil.)   | (8.4%)        | –     | 48.2  | 37.7  | 41.0  | 31.1  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 1,500 |

**FRANCISCAN ALLIANCE, INC.**

3510 PARK PL W STE 200  
MISHAWAKA, IN 465453515  
Phone: 574-273-3867  
Fax: –

CEO: Kevin Leahy  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

The Franciscan Alliance keeps watch over a family of hospitals. The not-for-profit organization operates more than a dozen hospitals in Indiana and south suburban Chicago. The hospitals house about 3,500 beds and include specialist centers for cancer care heart and vascular care weight loss pediatrics and women's health. In addition to inpatient acute care services they operate numerous outpatient facilities and medical practices within their local service areas. Other subsidiaries and affiliates perform clinical laboratory tests offer home health services and provide support services to the system. Franciscan Alliance was founded and is sponsored by the Sisters of St. Francis of Perpetual Adoration.

|                        | Annual Growth | 12/12 | 12/13   | 12/14   | 12/15   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.0%          | –     | 2,588.6 | 2,661.2 | 2,731.1 | 3,144.5 |
| Net income (\$ mil.)   | (31.2%)       | –     | 92.7    | 274.1   | 250.7   | 14.2    |
| Market value (\$ mil.) | –             | –     | –       | –       | –       | –       |
| Employees              | –             | –     | –       | –       | –       | 19,000  |

**FRANCISCAN HEALTH SYSTEM**

1717 S J ST  
TACOMA, WA 984054933  
Phone: 253-426-4101  
Fax: –

CEO: Joseph W Wilczek  
CFO: Mike Fitzgerald  
HR: –  
FYE: June 30  
Type: Private

St. Francis himself may have hailed from Italy but his followers look after the health of the residents of the South Puget Sound area through the Franciscan Health System. The not-for-profit system includes five full-service hospitals. The oldest and largest hospital is St. Joseph Medical Center in Tacoma Washington a 320-bed facility. Its facilities include community hospitals St. Clare Hospital (in Lakewood) and St. Francis Hospital (in Federal Way) as well as a hospice program and numerous primary and specialty care clinics. Its St. Anthony Hospital is an 80-bed full service pharmacy and home medical equipment retail location at Gig Harbor.

|                        | Annual Growth | 06/09 | 06/10   | 06/14   | 06/15 | 06/16 |
|------------------------|---------------|-------|---------|---------|-------|-------|
| Sales (\$ mil.)        | (8.6%)        | –     | 1,094.0 | 1,190.7 | 610.2 | 637.6 |
| Net income (\$ mil.)   | (5.4%)        | –     | 71.4    | (106.7) | 56.1  | 51.3  |
| Market value (\$ mil.) | –             | –     | –       | –       | –     | –     |
| Employees              | –             | –     | –       | –       | –     | 3,183 |

**FRANCISCAN UNIVERSITY OF STEUBENVILLE**

1235 UNIVERSITY BLVD  
STEUBENVILLE, OH 439521792  
Phone: 740-283-3771  
Fax: -  
Web: www.franciscan.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Franciscan University of Steubenville is a Roman Catholic school that provides instruction to more than 2300 students. It offers more than 30 undergraduate majors as well as master's degrees in six separate fields. The college was established in 1946 when Steubenville Ohio's first bishop John King Mussio invited Franciscan friars to establish a college to serve the needs of local students especially veterans of WWII.

|                        | Annual<br>Growth | 05/09 | 05/10 | 05/13 | 05/15 | 05/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.5%             | -     | 63.5  | 73.7  | 83.5  | 75.5  |
| Net income (\$ mil.)   | 17.2%            | -     | 1.9   | 7.6   | 8.3   | 5.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 375   |

**FRANK'S INTERNATIONAL INC.**

10260 Westheimer Rd.  
Houston TX 77042  
Phone: 281-966-7300  
Fax: 281-966-0948  
Web: www.franksinternational.com

CEO: Donald Keith Mosing  
CFO: Mark Margavio  
HR: -  
FYE: December 31  
Type: Private

If you are building an oil well drilling platform or offshore rig you probably know Frank. Frank's International supplies tools equipment and specialty services to oil exploration and production companies worldwide. Its products include pipes tools connectors casings and specialty hammers. Frank's also offers engineering design installation testing and custom fabrication services. With five affiliated companies including Antelope Oil Tools and Pilot Drilling Control operating in 11 US cities and about 40 countries on every continent it goes where the oil is. Frank's was formed in 1938 by Frank Mosing as Frank's Casing and Tool Rental. The Mosing family continues to own and run the company.

**FRANKLIN AND MARSHALL COLLEGE**

415 HARRISBURG AVE  
LANCASTER, PA 176032827  
Phone: 717-291-3911  
Fax: -  
Web: www.fandm.edu

CEO: -  
CFO: Eileen Austin  
HR: -  
FYE: June 30  
Type: Private

Franklin & Marshall College named after Benjamin Franklin and John Marshall is a private liberal arts institution serving about 2400 students. It offers academic and research programs in about 60 fields including biology chemistry English history mathematics political science art sociology and environmental studies. It offers programs in 11 languages including Arabic and Greek. Franklin & Marshall College was created in 1853 through the merger of Franklin College (founded in 1787 with a contribution from Ben Franklin) and Marshall College (opened in 1836 and named after Chief Justice John Marshall).

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/13 | 06/15 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.7%             | -     | 114.7 | 165.0 | 208.1 | 151.3 |
| Net income (\$ mil.)   | (7.9%)           | -     | 46.6  | 9.2   | 37.1  | 28.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 800   |

**FRANKLIN COMMUNITY HEALTH NETWORK**

111 FRANKLIN HEALTH CMNS  
FARMINGTON, ME 049386144  
Phone: 207-779-2265  
Fax: -  
Web: www.fchn.org

CEO: Rebecca Ryder  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

When it comes to providing health care Franklin Community Health Network would rather rough it. The not-for-profit health care system serves mountainous rural areas in western Maine. Franklin Community Health Network consists of a 70-bed acute care hospital a behavioral health facility and several physician management groups. Its Franklin Memorial Hospital offers specialized services such as cardiology orthopedics emergency medicine and occupational health care. The health network's unique Contract for Care program allows former patients to volunteer at the hospital if they do not have the means to pay all of their bill.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 172.3%           | -     | 3.7   | 1.0   | 0.7   | 75.6  |
| Net income (\$ mil.)   | (2.0%)           | -     | 0.2   | 0.1   | (1.2) | 0.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 900   |

**FRANKLIN COVEY CO**

NYS: FC

2200 West Parkway Boulevard  
Salt Lake City, UT 84119-2099  
Phone: 801 817-1776  
Fax: -  
Web: www.franklincovey.com

CEO: Robert A. (Bob) Whitman  
CFO: Stephen D. (Steve) Young  
HR: -  
FYE: August 31  
Type: Public

Franklin Covey publisher of the popular book The 7 Habits of Highly Effective People knows a thing or two about performance improvement. Targeted at individuals teams and organizations the company is a global provider of training programs consulting services books and planning products designed around seven practice areas: leadership productivity trust execution sales performance education and customer loyalty. Franklin Covey's more than 4200 clients include about 90% of the FORTUNE 100 75% of the FORTUNE 500 and thousands of small and midsize businesses. In addition to companies it serves government entities and educational institutions mostly in the US.

|                        | Annual<br>Growth | 08/15 | 08/16 | 08/17 | 08/18 | 08/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.8%             | 209.9 | 200.1 | 185.3 | 209.8 | 225.4 |
| Net income (\$ mil.)   | -                | 11.1  | 7.0   | (7.2) | (5.9) | (1.0) |
| Market value (\$ mil.) | 21.8%            | 233.7 | 226.9 | 262.6 | 357.6 | 513.9 |
| Employees              | 3.8%             | 810   | 870   | 850   | 890   | 940   |

**FRANKLIN CREDIT HOLDING CORPORATION**

PINK SHEETS: FCMC

101 Hudson St.  
Jersey City NJ 07302  
Phone: 201-604-1800  
Fax: 201-604-4400  
Web: www.franklincredit.com

CEO: -  
CFO: Paul D Colasano  
HR: -  
FYE: December 31  
Type: Public

Franklin Credit Holding is the holding company of mortgage servicer Franklin Credit Management. In 2009 the company entered into a restructuring agreement with The Huntington National Bank in which a large number (about 83%) of Franklin's subprime mortgages were transferred to the bank's real estate investment trust (REIT); in exchange Franklin received a capital infusion of more than \$13 million and services the mortgages transferred to the bank's books in order to generate fee income. Chairman and president Thomas Axon owns some 45% of Franklin Credit Holdings. Director Frank Evans more than 10%.



**FRANKLIN ELECTRIC CO., INC.****NMS: FELE**

9255 Coverdale Road  
Fort Wayne, IN 46809  
Phone: 260 824-2900  
Fax: -  
Web: www.franklin-electric.com

CEO: Gregg C. Sengstack  
CFO: John J. Haines  
HR: -  
FYE: December 31  
Type: Public

When it comes to making pumps and motors Franklin Electric would make Old Ben proud. The company keeps things flowing by making and distributing submersible and specialty electric motors electronic drives and controls and related items. Its fueling system products include electronic tank monitoring equipment fittings flexible piping nozzles and vapor recovery systems. Franklin Electric's products are used by OEMs that incorporate them in underground petroleum pumping systems sewage pumps vacuum pumping systems and freshwater pumping systems. Some customers such as independent distributors and repair shops buy the company's products as replacement motors. Franklin Electric was founded in 1944.

|                        | Annual Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.4%          | 1,047.8 | 924.9   | 949.9   | 1,124.9 | 1,298.1 |
| Net income (\$ mil.)   | 14.9%         | 69.8    | 72.9    | 78.7    | 78.2    | 105.9   |
| Market value (\$ mil.) | 4.7%          | 1,728.9 | 1,252.2 | 1,802.1 | 2,126.4 | 1,986.5 |
| Employees              | 4.6%          | 4,900   | 4,900   | 5,200   | 5,600   | 5,600   |

\*Fiscal year change

**FRANKLIN FINANCIAL SERVICES CORP****NAS: FRAF**

20 South Main Street  
Chambersburg, PA 17201-0819  
Phone: 717 264-6116  
Fax: 717 264-7129  
Web: www.franklinfin.com

CEO: Timothy G Henry  
CFO: Mark R Hollar  
HR: -  
FYE: December 31  
Type: Public

Ben Franklin said "A penny saved is a penny earned" but Franklin Financial might be able to convert those pennies into dollars. It's the holding company for Farmers and Merchants Trust Company (F&M Trust) a community bank serving south-central Pennsylvania from more than 20 locations. Established in 1906 F&M Trust offers standard deposit products including checking and savings accounts IRAs and CDs. It also provides discount brokerage insurance retirement planning and other investment services. More than half of the company's lending portfolio is devoted to commercial industrial and agricultural loans; the bank also makes consumer construction and residential mortgage loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 4.8%          | 1,001.4 | 1,035.3 | 1,127.4 | 1,179.8 | 1,209.6 |
| Net income (\$ mil.)   | (7.6%)        | 8.4     | 10.2    | 8.1     | 2.2     | 6.1     |
| Market value (\$ mil.) | 9.4%          | 97.0    | 103.6   | 126.1   | 164.7   | 138.9   |
| Employees              | (1.1%)        | 266     | 250     | 247     | 255     | 255     |

**FRANKLIN HOSPITAL**

900 FRANKLIN AVE  
VALLEY STREAM, NY 115802190  
Phone: 516-256-6000  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Franklin Hospital is part of the North Shore-Long Island Jewish Health System. The medical center has more than 300 beds and provides emergency and specialty care services. Franklin Hospital includes the 120-bed Orzac Center a long-term care rehabilitation unit as well as a 21-bed psychiatric unit and an adult day care center. Franklin Hospital also provides outpatient care — including pediatrics and women's health — and home health services. Established in 1963 as a small community hospital Franklin offers services and programs to the residents of Nassau and southeastern Queens Counties.

|                        | Annual Growth | 12/07 | 12/08 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%          | -     | 169.5 | 175.3 | 192.0 | 171.1 |
| Net income (\$ mil.)   | -             | -     | (3.8) | 5.6   | 0.7   | (0.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,300 |

**FRANKLIN RESOURCES INC****NYS: BEN**

One Franklin Parkway  
San Mateo, CA 94403  
Phone: 650 312-2000  
Fax: 650 312-3655  
Web: www.franklinresources.com

CEO: Gregory E. Johnson  
CFO: Kenneth A. Lewis  
HR: -  
FYE: September 30  
Type: Public

Operating as Franklin Templeton Investments Franklin Resources manages mutual funds that invest in international and domestic stocks taxable and tax-exempt money market instruments and corporate municipal and US government bonds. Franklin Resources also offers separately managed accounts closed-end funds insurance product funds and retirement and college savings plans. Its open-end US funds are offered through about 1100 banks and securities and financial adviser firms; about 2700 banks and securities and financial adviser firms offer shares of its cross-border non-US funds. The products are housed under the company's Franklin Templeton Franklin Mutual Series Franklin Bissett Fiduciary Trust Darby Balanced Equity Management K2 LibertyShares and Edinburgh Partners brands. The US is the company's largest market.

|                        | Annual Growth | 09/15    | 09/16    | 09/17    | 09/18    | 09/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (7.7%)        | 7,948.7  | 6,618.0  | 6,392.2  | 6,319.1  | 5,774.5  |
| Net income (\$ mil.)   | (12.5%)       | 2,035.3  | 1,726.7  | 1,696.7  | 764.4    | 1,195.7  |
| Market value (\$ mil.) | (6.2%)        | 18,604.0 | 17,760.2 | 22,224.0 | 15,183.8 | 14,409.9 |
| Employees              | 0.3%          | 9,500    | 9,100    | 9,400    | 9,700    | 9,600    |

**FRANKLIN SQUARE HOSPITAL CENTER, INC.**

9000 FRANKLIN SQUARE DR  
BALTIMORE, MD 212373901  
Phone: 410-933-2777

Fax: -  
Web: www.medstarfranklinsquare.org

CEO: -  
CFO: Robert P Lally Jr  
HR: -  
FYE: June 30  
Type: Private

Franklin Square Hospital Center has made a declaration to care for the residents of eastern Baltimore County Maryland. The facility offers a wide range of specialties through some 700 doctors and about 380 beds. Since 1998 the hospital has been part of MedStar Health the region's largest integrated health system. As a teaching hospital Franklin Square offers a number of residency programs including internal and family medicine OB-GYN and surgery. The not-for-profit hospital offers its medical services through half a dozen primary service lines: Medicine Surgery Women's and Children's Care Oncology Behavioral Health and Community Health and Wellness.

|                        | Annual Growth | 06/09 | 06/10 | 06/11 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%          | -     | 439.4 | 452.9 | 492.9 | 506.2 |
| Net income (\$ mil.)   | (16.2%)       | -     | 31.2  | 18.1  | 17.3  | 10.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,019 |

**FRANKLIN STREET PROPERTIES CORP****ASE: FSP**

401 Edgewater Place, Suite 200  
Wakefield, MA 01880  
Phone: 781 557-1300  
Fax: -  
Web: www.fspreit.com

CEO: George J. Carter  
CFO: John G. Demeritt  
HR: -  
FYE: December 31  
Type: Public

Franklin Street Properties acquires finances leases and manages office properties in more than a dozen states across the US. The real estate investment trust (REIT) owns more than 35 properties located mainly in suburban areas and manages nearly 10 others. Its top markets include Atlanta Dallas Denver Houston and Minneapolis. The company's FSP Investment unit is an investment bank and brokerage that organizes REITs that invest in single properties and raises equity for them through private placements. Another subsidiary FSP Property Management manages properties for Franklin Street as well as for some of the REITs sponsored by FSP Investments.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18 |
|------------------------|---------------|---------|---------|---------|---------|-------|
| Sales (\$ mil.)        | 1.9%          | 249.7   | 243.9   | 249.9   | 272.6   | 268.9 |
| Net income (\$ mil.)   | (0.2%)        | 13.1    | 35.0    | 8.4     | (15.9)  | 13.1  |
| Market value (\$ mil.) | (15.6%)       | 1,315.7 | 1,109.8 | 1,389.7 | 1,151.7 | 668.1 |
| Employees              | (0.6%)        | 39      | 40      | 39      | 39      | 38    |

**FRANKLIN WIRELESS CORP**
**NBB: FKWL**

9707 Waples Street, Suite 150  
San Diego, CA 92121  
Phone: 858 623-0000  
Fax: 858 623-0050  
Web: www.franklinwireless.com

CEO: -  
CFO: Oc Kim  
HR: -  
FYE: June 30  
Type: Public

Franklin Wireless hopes lightning strikes with its wireless data products. The company makes high speed connectivity products for wireless devices. Its products include USB embedded and standalone modems as well as modules PC cards and Wi-Fi hotspot routers. Customers use its products to connect their mobile computers to wireless broadband networks. Franklin Wireless primarily sells directly to wireless operators but also through partners and distributors. The US is its largest market but the Caribbean and South America have collectively grown to nearly 25% of sales. The company uses contract manufacturers such as South Korea-based shareholder (about 13%) C-Motech and Samsung Electro-Mechanics.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.8%)           | 46.3  | 59.8  | 48.6  | 30.1  | 36.5  |
| Net income (\$ mil.)   | -                | 0.8   | 1.6   | 0.9   | (2.1) | (1.3) |
| Market value (\$ mil.) | 11.3%            | 16.9  | 24.5  | 23.8  | 19.6  | 25.9  |
| Employees              | 1.8%             | 66    | 67    | 76    | 67    | 71    |

**FRASER/WHITE INC.**

1631 PONTIUS AVE  
LOS ANGELES, CA 900253307  
Phone: 310-319-3737  
Fax: -  
Web: www.frasercommunications.com

CEO: Renee Fraser  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Fraser/White speaks the languages of advertising and marketing. The agency — which does business as Fraser Communications — offers market research media planning and buying interactive (Web design) and public relations services. The company takes an approach it calls 360 Communications — surrounding consumers with a client's message. Clients which tend to come from such industries as automotive consumer goods financial services and health care have included Cedars-Sinai Frederick's of Hollywood and Toyota. President and CEO Renee Fraser founded Fraser Communications in 1992.

|                        | Annual<br>Growth | 11/03 | 11/04 | 11/05*    | 12/06 | 12/08 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,239.4) | 32.7  | 42.0  |
| Net income (\$ mil.)   | 1631.7%          | -     | -     | 0.0       | 3.6   | 0.1   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 35    |

\*Fiscal year change

**FRAZIER INDUSTRIAL COMPANY**

91 FAIRVIEW AVE  
LONG VALLEY, NJ 078533381  
Phone: 908-876-3001  
Fax: -  
Web: www.frazier.com

CEO: William L Mascharka  
CFO: Peter Acerra  
HR: -  
FYE: December 31  
Type: Private

This company's racket is structural steel storage systems. Frazier Industrial Co. is a leading manufacturer of structural as opposed to roll-formed steel storage racks at nearly a dozen production centers located across the US Canada and Mexico. These facilities can adapt production to demand and receive just-in-time delivery of raw materials. Customers use Frazier Industrial's storage racks in warehouses factories farms and other industrial and commercial facilities. Among the company's storage products is the Glide 'N Pick pallet cart that automatically rolls out for greater ease in retrieving items. Frazier Industrial is owned by CEO William Mascharka.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%             | -     | 254.7 | 204.0 | 230.9 | 288.1 |
| Net income (\$ mil.)   | 31.4%            | -     | 5.2   | 5.1   | 5.5   | 11.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 750   |

**FRED MEYER STORES INC.**

3800 SE 22nd Ave.  
Portland OR 97202  
Phone: 503-232-8844  
Fax: 503-797-5609  
Web: www.fredmeyer.com

CEO: -  
CFO: David Deatherage  
HR: -  
FYE: January 31  
Type: Subsidiary

Fred Meyer Stores went out for groceries and wound up in Kroger's cart. Freddy's — as the chain is known — is a supercenter pioneer providing food and general merchandise to cost-conscious consumers in the Pacific Northwest and Alaska. One of the largest supercenter operators in the US (along with Wal-Mart and Costco Wholesale) Fred Meyer's 130 multidepartment stores (averaging more than 165,000 sq. ft.) offer everything from apparel and home goods to groceries consumer electronics fuel and jewelry. Its Web store delivers to the Alaska Bush. Kroger has leveraged Fred Meyer's general merchandising expertise as defense against Wal-Mart which has overtaken Kroger as the #1 seller of groceries in the US.

**FRED'S INC.**
**NBB: FRED Q**

4300 New Getwell Road  
Memphis, TN 38118  
Phone: 901-365-8880  
Fax: -  
Web: www.fredsinc.com

CEO: Michael K. Bloom  
CFO: Jason A. Jenne  
HR: -  
FYE: February 02  
Type: Public

Generally serving customers with modest or fixed incomes Fred's operates more than 620 discount stores and 360 pharmacies in some 15 states primarily in small-to medium-sized towns in the Southeast. The stores carry more than 12,000 brand-name off-brand and private-label products including pharmaceuticals household goods clothing and linens food and tobacco items health and beauty aids and paper and cleaning supplies. The company also provides goods and services to some 15 franchised Fred's stores. Fred's traces its historical roots back to 1947.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (10.4%)          | 1,970.0 | 2,150.7 | 2,125.4 | 1,805.4 | 1,271.7 |
| Net income (\$ mil.)   | -                | (28.9)  | (7.4)   | (66.5)  | (150.2) | (13.0)  |
| Market value (\$ mil.) | (35.5%)          | 580.8   | 577.3   | 493.7   | 107.8   | 100.8   |
| Employees              | (7.9%)           | 9,148   | 9,336   | 9,816   | 9,106   | 6,572   |

\*Fiscal year change

**FREDDIE MAC**
**NBB: FMCC**

8200 Jones Branch Drive  
McLean, VA 22102-3110  
Phone: 703 903-2000  
Fax: -  
Web: www.freddie-mac.com

CEO: Donald H. (Don) Layton  
CFO: James G. Mackey  
HR: Dru Fearing  
FYE: December 31  
Type: Public

These siblings know there's no place like home. Government-sponsored enterprises (GSEs) Freddie Mac (officially Federal Home Loan Mortgage Corporation) and Fannie Mae were established to buy residential mortgages and boost the housing market. They do so by purchasing mortgages from lenders and packaging them for resale thereby mitigating risk and allowing lenders to provide mortgages to those who may not otherwise qualify. The agency also provides assistance for affordable rental housing. Together Fannie and Freddie guarantee some 70% of all new home loans in the US. Due to losses related to the subprime mortgage crisis the government seized Fannie and Freddie in 2008. Government plans to divest the firms into private ownership have proven difficult; they remain GSEs.

|                        | Annual<br>Growth | 12/14       | 12/15       | 12/16       | 12/17       | 12/18       |
|------------------------|------------------|-------------|-------------|-------------|-------------|-------------|
| Assets (\$ mil.)       | 1.5%             | 1,945,539.0 | 1,986,050.0 | 2,023,376.0 | 2,049,776.0 | 2,063,060.0 |
| Net income (\$ mil.)   | 4.7%             | 7,690.0     | 6,376.0     | 7,815.0     | 5,625.0     | 9,235.0     |
| Market value (\$ mil.) | 15.4%            | 2,567.7     | 2,210.2     | 4,914.4     | 5,590.5     | 4,550.4     |
| Employees              | 7.3%             | 5,007       | 5,462       | 6,004       | 6,185       | 6,642       |

**FREDERICK MEMORIAL HOSPITAL, INC.**

400 W 7TH ST  
FREDERICK, MD 217014593  
Phone: 240-566-3300  
Fax: -  
Web: www.fmh.org

CEO: Thomas A. Kleinhanzl  
CFO: Michelle Mahan  
HR: Chris Bumbaugh  
FYE: June 30  
Type: Private

Frederick Memorial Healthcare System cares for the sick and unhealthy across The Old Line State. The system operates Frederick Memorial Hospital an acute care facility with some 240 beds and 20 satellite facilities in and around Frederick Maryland. Specialty services include cardiology oncology pediatrics and psychiatry. Other facilities in the system include FMH Immediate Care at Oak Street FMH Crestwood FMH Medical Fitness FMH Rose Hill FMH Wellness FMH Urbana Mt. Airy Health Services and the FMH Regional Cancer Therapy Center. The hospital traces its historical roots all the way back to 1902.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.3%)           | -     | 344.8 | 327.2 | 327.3 | 341.9 |
| Net income (\$ mil.)   | 61.3%            | -     | 4.5   | 7.5   | 11.1  | 18.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,600 |

**FREDERICK'S OF HOLLYWOOD GROUP INC**

NBB: FOHL

6255 Sunset Boulevard  
Hollywood, CA 90028  
Phone: 323 466-5151  
Fax: 212 684-3400  
Web: www.fredericks.com; www.fohgroup.com

CEO: Thomas J Lynch  
CFO: Thomas Rende  
HR: -  
FYE: July 27  
Type: Public

Frederick's of Hollywood Group makes big money out of little somethings. Initially formed by the merger of Frederick's of Hollywood and Movie Star it sells intimates wigs hosiery and dresses through its catalog division (which mails more than 13 million) website and about 120 namesake stores in the US. It's also developing a presence in the Middle East. The manufacturer now solely focuses on its retail business. Years after acquiring Movie Star the group shed the wholesaler which made intimate apparel sleepwear leisurewear and loungewear. Additionally Frederick's of Hollywood Group in late 2010 sold off its wholesale unit to Dolce Vita Intimates amid declining revenues.

|                        | Annual<br>Growth | 07/09  | 07/10  | 07/11  | 07/12 | 07/13  |
|------------------------|------------------|--------|--------|--------|-------|--------|
| Sales (\$ mil.)        | (16.3%)          | 176.3  | 133.9  | 119.6  | 111.4 | 86.5   |
| Net income (\$ mil.)   | -                | (34.0) | (21.2) | (12.1) | (6.4) | (22.5) |
| Market value (\$ mil.) | (32.3%)          | 33.3   | 36.0   | 26.2   | 15.3  | 7.0    |
| Employees              | (15.6%)          | 1,779  | 1,179  | 1,044  | 926   | 902    |

**FREDERICK'S OF HOLLYWOOD INC.**

6255 W. Sunset Blvd. Suite 600  
Hollywood CA 90028  
Phone: 323-466-5151  
Fax: 323-464-5149  
Web: www.fredericks.com

CEO: William Soncini  
CFO: Thomas Rende  
HR: -  
FYE: July 31  
Type: Subsidiary

Even in a town not known for modesty Frederick's of Hollywood is an eye-opener. Operating about 120 women's intimate apparel shops in the US (primarily in malls) it sells lingerie bras panties foundations dresses wigs and hosiery under the Frederick's of Hollywood brand name. The firm pioneered the push-up bra and other dainties designed from a man's point of view but has extended its reach by adding ready-to-wear items jewelry and perfume. It operates a mail-order catalog unit in the US and Canada which produces some 13 million catalogs and an online store. When Frederick's of Hollywood merged with Movie Star the combined entity and new parent became known as Frederick's of Hollywood Group.

**FREEDOM FROM HUNGER**

1644 Da Vinci Ct.  
Davis CA 95618  
Phone: 530-758-6200  
Fax: 530-758-6241  
Web: www.freefromhunger.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private - Not-for-Pr

Freedom from Hunger wants to give everybody just that. The not-for-profit organization strives to solve the problem of chronic hunger and poverty in 16 countries worldwide. The group provides self-help programs and training for more than 650,000 poor women to learn to better feed and tend the health of their families and turn a small enterprise into a sustaining business. Its main program Credit With Education is a microcredit program that provides loans to small groups of women who attend classes on nutrition health family planning and sound business practices. Freedom From Hunger was founded in 1946 as Meals for Millions.

**FREEDOM RESOURCES ENTERPRISES INC.**

OTC: FRDR

901 E. 7800 South  
Midvale UT 84047  
Phone: 801-566-5931  
Fax: 904-280-7794  
Web: www.syfobeverages.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Freedom Resources Enterprises is a development stage company. It developed a series of eight self-help self-improvement workshops. Each self-taught workshop consisted of an audio tape and a workbook which Freedom Resources marketed over the Internet. The company's workshops did not generated expected revenue and Freedom Resources has announced plans to pursue other business opportunities.

**FREEDOMROADS LLC**

250 Parkway Dr. Ste. 270  
Lincolnshire IL 60069  
Phone: 847-808-3000  
Fax: 713-621-9545  
Web: www.copanoenergy.com

CEO: Marcus A Lemonis  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

"Home home on the road where the semis and the SUVs play..." That's how FreedomRoads would sing it. The nation's largest RV retailer FreedomRoads (dba Camping World RV Sales) sells and rents new and used recreational vehicles and accessory products through more than 75 locations in 30-plus states. Its locations feature Camping World stores which offer RV-specific items not usually carried by general merchandise retailers including bedding furniture replacement hardware and sanitation systems. Camping World RV Sales dealers provide maintenance and repair services as well as financing. Chairman and CEO Marcus Lemonis founded the company in 2003.

**FREEMAN HEALTH SYSTEM**

1102 W 32ND ST  
JOPLIN, MO 648043503  
Phone: 417-347-1111  
Fax: -

CEO: Paula Baker  
CFO: Steven Graddy  
HR: -  
FYE: March 31  
Type: Private

Freeman Health System (FHS) offers comprehensive health and behavioral health services to the residents of Arkansas Kansas Missouri and Oklahoma through three hospitals with a total of more than 500 beds. Specialty facilities include a full-service cardiothoracic and vascular program at the Freeman Heart Institute and behavioral health services through its Ozark Health Center. Community-owned not-for-profit FHS also operates two urgent care centers a separate sleep center several doctors' office buildings and serves as a teaching hospital with three residency programs (ear nose and throat; emergency medicine; and internal medicine). FHS employs more than 300 physicians in 60 specialties.

|                        | Annual<br>Growth | 03/09 | 03/10 | 03/11 | 03/17 | 03/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%             | -     | 474.9 | 452.5 | 564.8 | 588.3 |
| Net income (\$ mil.)   | 6.6%             | -     | 30.7  | 7.5   | 45.7  | 51.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,887 |

**FREEPORT REGIONAL HEALTH CARE FOUNDATION**

1045 W STEPHENSON ST  
FREEPORT, IL 610324864  
Phone: 815-599-6000  
Fax: -  
Web: www.fhn.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

FHN is a regional health care system serving residents in northwestern Illinois and southern Wisconsin. At its heart is the nearly 200-bed FHN Memorial Hospital which provides general medical and surgical care emergency services and specialty care in areas such as sleep disorders orthopedics obstetrics and cardiology. The health system also features a cancer center home health care and hospice operations and a network of satellite facilities providing primary medical and dental care as well as occupational health chiropractic and counseling services. Its Northern Illinois Health Plan subsidiary supplies PPO health plans and third-party administrative services to the region's employers.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08  | 12/09  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (29.7%)          | -     | 158.5 | 164.5 | 169.5  | 55.0   |
| Net income (\$ mil.)   | -                | -     | -     | 7.6   | (13.2) | (16.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -      |
| Employees              | -                | -     | -     | -     | -      | 1,500  |

**FREEPORT-MCMORAN INC**

NYS: FCX

333 North Central Avenue  
Phoenix, AZ 85004-2189  
Phone: 602 366-8100  
Fax: -  
Web: www.fcxc.com

CEO: Richard C. Adkerson  
CFO: Kathleen L. Quirk  
HR: -  
FYE: December 31  
Type: Public

Freeport McMoran (FCX) is one of the world's major mining companies with holdings in copper molybdenum and gold. It is a leading copper producer with proven or probable reserves of more than 120 billion pounds; the company also has more than 30 million ounces of gold reserves and about 3.8 billion pounds of molybdenum reserves. FCX's mines are in the Americas and Indonesia. The company consumes much of its raw output itself manufacturing copper rods and other intermediate goods. With customers across the Americas Europe and Asia the US is FCX's biggest market at more than 30% of company revenue.

|                        | Annual<br>Growth | 12/14     | 12/15      | 12/16     | 12/17    | 12/18    |
|------------------------|------------------|-----------|------------|-----------|----------|----------|
| Sales (\$ mil.)        | (3.5%)           | 21,438.0  | 15,877.0   | 14,830.0  | 16,403.0 | 18,628.0 |
| Net income (\$ mil.)   | -                | (1,268.0) | (12,195.0) | (4,315.0) | 1,817.0  | 2,602.0  |
| Market value (\$ mil.) | (18.5%)          | 33,848.6  | 9,809.7    | 19,112.3  | 27,473.0 | 14,939.2 |
| Employees              | (11.4%)          | 81,300    | 72,000     | 59,100    | 53,200   | 50,200   |

**FRESE AND NICHOLS, INC.**

4055 INTL PLZ STE 200  
FORT WORTH, TX 76109  
Phone: 817-735-7491  
Fax: -  
Web: www.freese.com

CEO: Brian Colpharp  
CFO: Cynthia P Millrany  
HR: -  
FYE: December 31  
Type: Private

Freese and Nichols (FNI) keeps water in the Lone Star State flowing in the right direction. The consulting firm specializes in water management engineering but also offers architecture environmental science and construction management to clients in the Southwest primarily Texas and the Southeast. The company has designed more than 150 dams and reservoirs and also works on such projects as municipal waterworks water treatment facilities and highways. Freese and Nichols serves the private and public sectors; its clients include all levels of government. The company has offices in about 15 Texas cities and in North Carolina. It traces its roots to a Fort Worth firm founded in 1894 by John B. Hawley.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.4%            | -     | 112.0 | 117.6 | 129.7 | 150.7 |
| Net income (\$ mil.)   | 33.8%            | -     | 1.2   | 1.4   | 1.9   | 2.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 556   |

**FREIGHTCAR AMERICA INC**

NMS: RAIL

Two North Riverside Plaza, Suite 1300  
Chicago, IL 60606  
Phone: 800 458-2235  
Fax: -  
Web: www.freightcaramerica.com

CEO: James R. Meyer  
CFO: Matthew S. (Matt) Kohnke  
HR: Nancy Overton  
FYE: December 31  
Type: Public

Coal keeps FreightCar America in the black. The company designs and makes aluminum-bodied railroad cars that are used to transport coal. It also manufactures coil steel cars covered hopper cars boxcars flatcars intermodal cars mill gondola cars and bulk commodity cars. FreightCar America refurbishes and rebuilds railcars and supplies forged cast and fabricated parts for its railcars and ones made by other companies. Customers include leasing companies railroads and shippers. Its main customers include Norfolk Southern Railway CSX Transportation and Citi-Corp Railmark. The company has been making railcars since 1901.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (14.7%)          | 598.5 | 772.9 | 523.7 | 409.5  | 316.5  |
| Net income (\$ mil.)   | -                | 5.9   | 31.8  | 12.3  | (22.6) | (40.6) |
| Market value (\$ mil.) | (29.0%)          | 327.8 | 242.1 | 186.0 | 212.8  | 83.4   |
| Employees              | (6.0%)           | 1,381 | 1,662 | 1,529 | 985    | 1,077  |

**FREIGHTQUOTE.COM INC.**

16025 W 113TH ST  
LENEXA, KS 66219-5105  
Phone: 913-642-4700  
Fax: -  
Web: www.freightquote.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Where should one go on the Web to find quotes for freight carriers? Freightquote.com silly. The company rates schedules and tracks all types of freight comparing numerous carriers in seconds through its free service. Freightquote serves customers across North America who use its services to schedule and track their shipments entirely on the Web. It also offers free online freight shipping quotes. Modes of freight transport include trucks airplanes and ships. The company moves more than one million shipments across North America per year. Freightquote was founded in 1998 by Timothy Barton. It has received funding from investment firms such as Menlo Ventures and Morgan Stanley Venture Partners.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.8%            | -     | 359.8 | 0.0   | 385.9 | 573.8 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |

**FREMONT BANCORPORATION**

39150 Fremont Blvd. CEO: –  
 Fremont CA 94538 CFO: –  
 Phone: 510-505-5226 HR: –  
 Fax: 510-795-5758 FYE: December 31  
 Web: www.fremontbank.com Type: Private

Fremont Bancorporation lets freedom ka-ching! It's the holding company for Fremont Bank which operates more than 20 branches in the San Francisco Bay area. Serving area consumers and businesses the bank provides traditional banking services such as savings checking and money market accounts; check cards; IRAs; and CDs. It uses funds from deposits mainly to originate home mortgages and commercial real estate loans as well as commercial industrial construction and land development loans. The bank which was founded in 1964 provides investments wealth management retirement planning and insurance products through an agreement with UVEST (a division of LPL Financial).

**FREMONT CONTRACT CARRIERS, INC.**

865 BUD BLVD CEO: Michael F Herre  
 FREMONT, NE 680256270 CFO: –  
 Phone: 402-721-3020 HR: Suzie Miller  
 Fax: – FYE: December 31  
 Web: www.fcc-inc.com Type: Private

Truckload carrier Fremont Contract Carriers (FCC) hauls general and non-hazardous freight throughout the US and Canada. Its fleet consists of some 315 trucks 700 high-cubed dry van trailers and 100 flatbed curtain-side and step-deck trailers. The company's FCC Transportation Services unit provides freight brokerage and logistics services in which customers' freight is matched with carriers' capacity. In addition to offering traditional trucking services the company provides online load tracking and reporting on its Web site. The company transports food products consumer products retail products construction and manufactured products as well as packaging and grocery goods. FCC was founded in 1966.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%          | –     | 73.1  | 75.0  | 70.7  | 82.4  |
| Net income (\$ mil.)   | –             | –     | (0.4) | 1.0   | 2.3   | 2.8   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 91    |

**FREMONT HEALTH**

450 E 23RD ST CEO: Patrick Booth  
 FREMONT, NE 680252387 CFO: –  
 Phone: 402-727-3795 HR: Bethany Childers  
 Fax: – FYE: June 30  
 Web: www.fremonthealth.com Type: Private

Fremont Area Medical Center's area of expertise is serving patients in Nebraska's Dodge County and surrounding areas. The non-profit healthcare facility has more than 200 beds with about 112 beds dedicated to long-term care patients. Specialized services include cancer care emergency medicine rehabilitation home health and hospice and surgery. Fremont Area Medical Center is owned by Dodge County and its operations are funded by taxpayers. The institution is licensed by the Nebraska State Board of Health and maintains accreditation through the Joint Commission.

|                        | Annual Growth | 06/02 | 06/03 | 06/04 | 06/05 | 06/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.4%          | –     | –     | 72.1  | 77.7  | 91.8  |
| Net income (\$ mil.)   | 34.0%         | –     | –     | 5.4   | 6.7   | 12.9  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 900   |

**FREQUENCY ELECTRONICS INC**

NMS: FEIM

55 Charles Lindbergh Blvd. CEO: Stanton D Sloane  
 Mitchel Field, NY 11553 CFO: Steven L Bernstein  
 Phone: 516 794-4500 HR: –  
 Fax: 516 794-4340 FYE: April 30  
 Web: www.frequencyelectronics.com Type: Public

Frequency Electronics Inc. (FEI) lets the good times roll. The company makes quartz- rubidium- and cesium-based time and frequency control products such as oscillators and amplifiers used to synchronize voice data and video transmissions in satellite and wireless communications. The US military uses its products for navigation communications surveillance and timing systems in aircraft satellites radar and missiles. Though FEI has diversified into commercial markets nearly half of its sales still come from the US government. Other top clients include AT&T Lockheed Martin Northrop Grumman and Thales Alenia Space. The company was formed in 1961 as a time and frequency control R&D firm.

|                        | Annual Growth | 04/15 | 04/16 | 04/17 | 04/18  | 04/19 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (10.3%)       | 76.6  | 60.4  | 50.4  | 39.4   | 49.5  |
| Net income (\$ mil.)   | –             | 2.8   | 1.0   | (4.8) | (23.8) | (2.5) |
| Market value (\$ mil.) | (2.3%)        | 118.9 | 91.0  | 94.3  | 79.1   | 108.2 |
| Employees              | (10.2%)       | 430   | 390   | 325   | 300    | 280   |

**FRESH MARK, INC.**

1888 SOUTHWAY ST SE CEO: Neil Genshaft  
 MASSILLON, OH 44646 CFO: David Cochenour  
 Phone: 330-834-3669 HR: –  
 Fax: – FYE: January 01  
 Web: www.freshmark.com Type: Private

Fresh Mark is a leading producer of smoked and processed pork products for the domestic and international retail and foodservice industries. From its three plants in Ohio the company makes and markets such products as bacon (raw par-cooked and cooked) deli sausage ham (natural and smoked) hot dogs and lunch meats under the Sugardale and Superior's brands. The company also produces private-label processed meat products for others and supplies the foodservice industry through its Sugardale Food Service business. Founded in 1920 Fresh Mark is owned and operated by the Genshaft family.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/07* | 01/11 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 8.7%          | –     | 481.7 | 481.5 | 534.6  | 795.7 |
| Net income (\$ mil.)   | 16.7%         | –     | 23.5  | 21.7  | 31.0   | 59.5  |
| Market value (\$ mil.) | –             | –     | –     | –     | –      | –     |
| Employees              | –             | –     | –     | –     | –      | 2,300 |

\*Fiscal year change

**FRESHPOINT INC.**

1390 Enclave Pkwy. CEO: Robert Gordon  
 Houston TX 77077-2025 CFO: –  
 Phone: 281-584-1390 HR: –  
 Fax: 281-584-1188 FYE: June 30  
 Web: www.freshpoint.com Type: Subsidiary

Fresh produce is the ingredient for success at FreshPoint. The company is one of the largest foodservice distributors of fresh fruits and vegetables in North America. Its operations span more than 30 distribution centers in the US and Canada. In addition to produce the company offers some fresh dairy items as well as value-added and fancy foods. It targets regional and national foodservice customers in such markets as catering healthcare hospitality restaurants and schools. FreshPoint also supplies certain retail grocery stores and other wholesale suppliers. The company is a subsidiary of foodservice titan SYSCO. Although increasing in importance fresh produce generates less than 10% of SYSCO's sales.

**FRIED FRANK HARRIS SHRIVER & JACOBSON LLP**

1 New York Plaza  
New York NY 10004-1980  
Phone: 212-859-8000  
Fax: 212-859-4000  
Web: www.friedfrank.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Private - Partnershi

Known for its mergers and acquisitions practice law firm Fried Frank Harris Shriver & Jacobson also offers expertise in such fields as bankruptcy intellectual property litigation real estate and securities regulations. The firm serves as counsel to many of the world's largest companies financial institutions and investment firms. Clients have included such big names as Bank of America Deutsche Bank Dow Jones Thomson Reuters Goldman Sachs and Credit Suisse. Fried Frank has more than 500 lawyers. The modern Fried Frank was formed in 1971 but the firm traces its roots to law practices that began early in the 1900s.

**FRIEDMAN INDUSTRIES, INC.**
**ASE: FRD**

1121 Judson Road Suite 124  
Longview, TX 75601  
Phone: 903 758-3431  
Fax: -

CEO: Robert Sparkman  
CFO: Alex Larue  
HR: -  
FYE: March 31  
Type: Public

Steel processor Friedman Industries operates in two business segments: coil products and tubular products. The company's Texas Tubular Products unit the larger of Friedman Industries' segments buys pipe and coil material and processes it for use in pipelines oil and gas drilling and piling and structural applications. Friedman Industries' coil products unit purchases hot-rolled steel coils and processes them into sheet and plate products. The company's XSCP unit sells surplus prime secondary and transition steel coils. Friedman Industries' processing facilities are located near mills operated by U.S. Steel and Nucor Corp. and work closely with both facilities.

|                        | Annual<br>Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.6%            | 108.3 | 81.6  | 77.8  | 121.2 | 187.2 |
| Net income (\$ mil.)   | 91.1%            | 0.4   | 0.3   | (2.7) | 2.8   | 5.1   |
| Market value (\$ mil.) | 5.4%             | 43.3  | 37.8  | 45.0  | 41.0  | 53.5  |
| Employees              | 1.0%             | 100   | 89    | 82    | 91    | 104   |

**FRIENDFINDER NETWORKS INC**
**NBB: FFNT Q**

6800 Broken Sound Parkway, Suite 200  
Boca Raton, FL 33487  
Phone: 561 912-7000  
Fax: -  
Web: www.fff.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

If you're looking for friendship try knocking on some doors below the penthouse. FriendFinder Networks (publisher of the venerable adult magazine Penthouse and producer of adult video content and images) now owns and operates some 38000 social networking websites including AdultFriendFinder.com Amigos.com AsiaFriendFinder.com Cams.com FriendFinder.com BigChurch.com and SeniorFriendFinder.com. In total its sites are offered to about 528 million members in more than 200 countries. FriendFinder also distributes original pictorial and video content and engages in brand licensing. It emerged from Chapter 11 bankruptcy protection in late 2013 returning control to company founder Andrew Conru.

|                        | Annual<br>Growth | 12/09  | 12/10  | 12/11  | 12/12  | 12/13 |
|------------------------|------------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (4.6%)           | 327.7  | 346.0  | 331.3  | 314.4  | 271.4 |
| Net income (\$ mil.)   | -                | (41.2) | (43.2) | (31.1) | (49.4) | 175.2 |
| Market value (\$ mil.) | (20.0%)          | -      | -      | 0.5    | 0.4    | -     |
| Employees              | (8.3%)           | -      | 407    | 692    | 342    | -     |

**FRISBIE MEMORIAL HOSPITAL**

11 WHITEHALL RD  
ROCHESTER, NH 038673297  
Phone: 603-332-5211  
Fax: -  
Web: www.frisbiehospital.com

CEO: -  
CFO: John Marzinzik  
HR: Carol Themelis  
FYE: September 30  
Type: Private

Friskie Memorial Hospital hopes to maintain a high-flying reputation as it serves southeastern New Hampshire and southern Maine. The acute-care facility has nearly 90 beds and about 250 physicians on staff. The not-for-profit community hospital offers patients a variety of services including emergency radiology cardiology neurology and respiratory and surgical care. Friskie Memorial also operates outpatient and primary medical care facilities and it provides oncology services through a partnership with the Dartmouth-Hitchcock Medical Center in Lebanon New Hampshire.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (1.1%)           | -     | 126.4 | 132.4 | 135.8 | 122.2  |
| Net income (\$ mil.)   | -                | -     | 0.5   | (4.7) | 3.2   | (21.2) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 900    |

**FRISCH'S RESTAURANTS, INC.**
**ASE: FRS**

2800 Gilbert Avenue  
Cincinnati, OH 45206  
Phone: 513 961-2660  
Fax: -  
Web: www.frischs.com

CEO: Aziz Hashim  
CFO: -  
HR: Ebonie Weems  
FYE: June 3/  
Type: Public

Buddie Boy Big Boy Super Big Boy Brawny Lad — Frisch's burger menu reads like an arm-wrestling contest marquee. Frisch's Restaurants operates and licenses about 95 Frisch's Big Boy family-style restaurants in Indiana Kentucky and Ohio (25 locations are operated by licensees) targeting the family-dining segment. Famous for its double-decker hamburgers the Big Boy chain also offers chicken roast beef pasta and seafood dinners as well as a breakfast bar that converts to a soup and salad bar at lunch. President and CEO Craig Maier owns about 25% of the company.

|                        | Annual<br>Growth | 06/10* | 05/11 | 05/12 | 05/13* | 06/14 |
|------------------------|------------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (8.1%)           | 292.9  | 303.5 | 205.1 | 203.7  | 209.2 |
| Net income (\$ mil.)   | (1.4%)           | 10.0   | 9.5   | 2.1   | 6.8    | 9.4   |
| Market value (\$ mil.) | 3.1%             | 106.4  | 110.8 | 140.7 | 87.4   | 120.1 |
| Employees              | (7.7%)           | 8,400  | 8,400 | 6,050 | 5,860  | 6,100 |

\*Fiscal year change

**FRITO-LAY NORTH AMERICA INC.**

7701 Legacy Dr.  
Plano TX 75024  
Phone: 972-334-7000  
Fax: 972-334-2019  
Web: www.fritolay.com

CEO: Albert P Carey  
CFO: Hugh F Johnston  
HR: -  
FYE: December 31  
Type: Subsidiary

Frito-Lay is the undisputed chip champ of North America. The company makes some of the best-known and top-selling savory snacks around including Cheetos Doritos Lay's Ruffles SunChips and Tostitos. On the sweet side Frito-Lay also makes Grandma's cookies Funyuns onion-flavored rings Cracker Jack candy-coated popcorn and Smartfood popcorn. It also makes a line of chips made with the fat substitute Olestra under the Light brand name. Owned by PepsiCo Frito-Lay North America's operations span the US and Canada and account for about a quarter of the soda maker's sales. Frito-Lay's Mexican sales are reported within PepsiCo's Latin America Foods segment.

**FROEDTERT MEMORIAL LUTHERAN HOSPITAL, INC.**

9200 W WISCONSIN AVE  
MILWAUKEE, WI 532263522  
Phone: 414-805-3000  
Fax: -  
Web: www.froedtert.com

CEO: Catherine A. Jacobson  
CFO: -  
HR: Eric Humphrey  
FYE: June 30  
Type: Private

Patients in southeastern Wisconsin count on Froedtert Memorial Lutheran Hospital for a full range of health services including trauma transplant sports medicine and senior care. The 500-bed hospital also known as Froedtert & The Medical College of Wisconsin is part of the Froedtert (pronounced "fray-dert") Health system. Specialty units include cancer dermatology neuroscience birthing fertility urology and vein clinics. The hospital also serves as a teaching facility for the Medical College of Wisconsin and it partners with the Children's Hospital of Wisconsin to provide pediatric services. Froedtert Hospital which was founded in 1980 operates the only adult Level I trauma center in the region.

|                        | Annual<br>Growth | 06/08 | 06/09 | 06/10 | 06/11 | 06/14   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 6.8%             | -     | -     | 894.4 | 980.4 | 1,164.8 |
| Net income (\$ mil.)   | 11.6%            | -     | -     | 59.7  | 79.1  | 92.4    |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 3,400   |

**FRONTIER COMMUNICATIONS CORP**

NMS: FTR

401 Merritt 7  
Norwalk, CT 06851  
Phone: 203 614-5600  
Fax: -  
Web: www.frontier.com

CEO: Daniel J. McCarthy  
CFO: R. Perley McBride  
HR: -  
FYE: December 31  
Type: Public

Frontier Communications provides phone data and internet video and satellite TV (through a partnership with DISH Network) services to urban and rural customers in about 30 US states. The company has about 3.7 million residential and business voice subscribers about 4.3 million broadband internet customers and some 840000 video subscribers. Nearly half of its customers subscribe to at least two services and about 15% subscribe to three or more offerings. Frontier is active mostly in rural and small to mid-sized markets where it is the incumbent local-exchange carrier (ILEC).

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17     | 12/18   |
|------------------------|------------------|---------|---------|---------|-----------|---------|
| Sales (\$ mil.)        | 15.9%            | 4,772.5 | 5,576.0 | 8,896.0 | 9,128.0   | 8,611.0 |
| Net income (\$ mil.)   | -                | 132.9   | (196.0) | (373.0) | (1,804.0) | (643.0) |
| Market value (\$ mil.) | (22.7%)          | 703.9   | 492.9   | 356.7   | 713.4     | 251.2   |
| Employees              | 5.1%             | 17,400  | 19,200  | 28,300  | 22,700    | 21,200  |

**FRONTIER OILFIELD SERVICES INC.**

PINK SHEETS: TBXC

3030 LBJ Freeway Ste. 1320  
Dallas TX 75234  
Phone: 972-243-2613  
Fax: 972-243-2066  
Web: www.tbresources.com

CEO: Donald Ray Lawhorne  
CFO: -  
HR: -  
FYE: November 30  
Type: Public

Frontier Oilfield Services (formerly TBX Resources) has switched from exploring for and producing natural gas to providing oilfield services to other companies that do. Frontier Oilfield Services now focuses on saltwater and drilling fluid disposal services for oil and gas producers and operators in East Texas. The company is targeting the Haynesville share area where it believes as many as 35000 additional wells will be drilled by 2023. Frontier currently manages the operations of Trinity Disposal and Trucking which owns saltwater disposal wells and a fleet of trucks and trailers and is seeking to buy the service. In 2012 it bought salt water disposal firm Chico Coffman Tank Trucks for \$17 million.

**FRONTRANGE SOLUTIONS INC.**

5675 Gibraltar Dr.  
Pleasanton CA 94588  
Phone: 925-398-1800  
Fax: 719-536-0620  
Web: www.frontrange.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

FrontRange Solutions has a GoldMine for customer relationship management. Customers use its GoldMine software to maintain customer contacts and automate sales marketing scheduling and project management functions. Its HEAT software offers help desk ticket processing reporting and analysis. FrontRange also provides a VoIP telephone system that integrates with its software. Other offerings include hosted versions of its help desk service management and asset management software and a Web-based services catalog that functions like a shopping cart. FrontRange primarily targets small and midsize businesses. It has customers in some 45 countries. Private equity firm Francisco Partners bought FrontRange in 2005.

**FROST BROWN TODD LLC**

3300 Great American Tower 301 E. 4th St.  
Cincinnati OH 45202  
Phone: 513-651-6800  
Fax: 513-651-6981  
Web: www.frostbrowntodd.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Middle America deserves a top law firm. Frost Brown Todd's more than 450 attorneys practice business law across nine offices in Ohio Kentucky Indiana Tennessee and West Virginia. Areas of specialty include corporate mergers tax law subprime lending environmental law financial restructuring intellectual property technology issues arbitration and antitrust litigation. It has conducted legal work for such high-profile clients as Ford Motor Company Toyota Motor Manufacturing General Electric and E.W. Scripps Co. The firm was created by the 2000 merger of Kentucky law firm Brown Todd & Heyburn with Ohio's Frost & Jacobs. It traces the roots of its legacy firms back to 1917.

**FROZEN SPECIALTIES INC.**

8600 S WILKINSON WAY G  
PERRYSBURG, OH 43551-2598  
Phone: 419-445-9015  
Fax: -  
Web: www.frozenspecialties.com

CEO: Daniel Bender  
CFO: Gary Swartzbeck  
HR: -  
FYE: June 26  
Type: Private

Frozen Specialties' specialty arena lies in frozen pizza pies. The company makes private-label frozen pizzas (in value-priced lean and microwaveable variations) and a frozen pizza-flavored snack called Pizza Bites for the North American convenience and grocery store markets. Its pizzas are primarily sold under store-brand names at major grocery chains. Frozen Specialties Inc. (also known as FSI) is a top player in the frozen pizza industry and produces more than 100 million pizzas every year. Investment firm Swander Pace Capital is the majority owner of Frozen Specialties.

|                        | Annual<br>Growth | 06/01 | 06/02 | 06/03 | 06/04 | 06/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.5%)           | -     | -     | -     | 67.0  | 56.2  |
| Net income (\$ mil.)   | -                | -     | -     | -     | 0.0   | (1.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 140   |

**FRP HOLDINGS INC**
**NMS: FRPH**

200 West Forsyth Street, 7th Floor  
Jacksonville, FL 32202  
Phone: 904 396-5733  
Fax: -  
Web: www.frpholdings.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Patriot Transportation Holding has plenty of tanks but hasn't fired a shot. The company's Transportation segment comprising Florida Rock & Tank Lines subsidiary transports liquid and dry bulk commodities mainly petroleum (including ethanol) and chemicals in tank trucks. Patriot Transportation's combined fleet of about 435 trucks and 530 trailers operates primarily in the southeastern and mid-Atlantic US. The company's Real Estate unit comprising Florida Rock Properties and FRP Development owns office and warehouse properties as well as sand and gravel deposits on the East Coast that are leased to Vulcan Materials Company.

|                        | Annual Growth | 09/15 | 09/16* | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (14.0%)       | 34.6  | 37.5   | 9.5   | 43.2  | 22.0  |
| Net income (\$ mil.)   | 146.9%        | 8.3   | 12.0   | 1.7   | 41.8  | 124.5 |
| Market value (\$ mil.) | 15.1%         | 300.5 | 309.7  | 375.8 | 441.1 | 458.7 |
| Employees              | (17.8%)       | 18    | 18     | -     | 19    | 10    |

\*Fiscal year change

**FRUIT GROWERS SUPPLY COMPANY INC**

27770 N ENTRMT DR FL 3 FLR 3  
VALENCIA, CA 91355  
Phone: 661-290-8704  
Fax: -  
Web: www.fruitgrowers.com

CEO: Jim Phillips  
CFO: Charles Boyce  
HR: -  
FYE: December 31  
Type: Private

Shipping cartons are the real fruit of labor for Fruit Growers Supply (FSG). The non-profit cooperative association supplies affiliate Sunkist Growers and other agricultural businesses with packing materials fertilizer and related implements. Offerings include a range of equipment used to grow pick package and transport many commodity cash crops. FSG also provides packing services and custom design and installation of irrigation systems. It owns and operates some 335000 acres of timberland along the West coast (a source of box material and income) a carton manufacturing and supply plant and seven retail operations centers. FGS is owned by 6000-plus citrus growers and shippers in the US.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%          | -     | 211.1 | 218.8 | 214.5 | 220.7 |
| Net income (\$ mil.)   | -             | -     | 11.7  | 5.1   | 0.9   | (9.5) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**FRUTH, INC.**

4016 OHIO RIVER RD  
POINT PLEASANT, WV 255503257  
Phone: 304-675-1612  
Fax: -  
Web: www.fruthpharmacy.com

CEO: -  
CFO: Bob Messick  
HR: -  
FYE: June 30  
Type: Private

Fruth Pharmacy operates about 25 drugstores in southern Ohio and West Virginia. While prescriptions account for the majority of sales Fruth pharmacies also sell gift items and computer supplies and have floral departments and digital printing. The regional drugstore chain competes by constantly trying new things such as participating in the Face2Face diabetes program and testing in-store dollar departments. It is countering Wal-Mart Stores's \$4 generic offering with a discount generic drug program created by Cardinal Health. Founded in 1952 by its namesake — the late Jack Fruth — the company is family-owned and -operated.

|                        | Annual Growth | 06/05 | 06/06 | 06/07 | 06/08 | 06/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.3%          | -     | 128.7 | 136.0 | 135.7 | 133.7 |
| Net income (\$ mil.)   | -             | -     | 4.7   | 0.3   | 0.9   | (0.5) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 545   |

**FRY'S FOOD AND DRUG STORES**

500 S. 99th Ave.  
Tolleson AZ 85353  
Phone: 623-936-2100  
Fax: 623-907-1910  
Web: www.frysfood.com

CEO: Dennis R Hood  
CFO: Ron Schuster  
HR: -  
FYE: January 31  
Type: Subsidiary

Fry's Food Stores operates about 100 supermarkets under the Fry's Food Stores and Fry's Mercado banners mostly in Phoenix but also in Tucson and Prescott Arizona. The grocery store chain also also operates about two dozen Fry's Marketplace stores large (up to 120000 sq. ft.) multi-department stores that offer full-service grocery and pharmacy departments as well as expanded general merchandise electronics home goods and toy sections. In addition to traditional supermarket fare many Fry's stores have in-store pharmacies and offer full-service banking through Kroger Personal Finance. Fry's is owned by The Kroger Co. the #1 pure grocery chain in the US.

**FS BANCORP INC (WASHINGTON)**
**NAS: FSBW**

6920 220th Street SW  
Mountlake Terrace, WA 98043  
Phone: 425 771-5299  
Fax: -  
Web: www.fsbwa.com

CEO: Joseph C Adams  
CFO: Matthew D Mullet  
HR: -  
FYE: December 31  
Type: Public

FS Bancorp is the holding company for 1st Security Bank of Washington which operates six branches in the Puget Sound region. The bank provides standard deposit products such as checking and savings accounts CDs and IRAs to area businesses and consumers. Its lending activities are focused on consumer loans (more than half of its portfolio) including home improvement boat and automobile loans. The bank also writes business and construction loans and commercial and residential mortgages. FS Bancorp went public via an initial public offering in 2012.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Assets (\$ mil.)       | 33.6%         | 509.8 | 677.6 | 827.9 | 981.8 | 1,621.6 |
| Net income (\$ mil.)   | 52.2%         | 4.5   | 8.9   | 10.5  | 14.1  | 24.3    |
| Market value (\$ mil.) | 23.8%         | 82.0  | 116.8 | 161.5 | 245.2 | 192.6   |
| Employees              | 19.2%         | 210   | 241   | 306   | 326   | 424     |

**FTD COMPANIES INC**
**NMS: FTD**

3113 Woodcreek Drive  
Downers Grove, IL 60515  
Phone: 630 719-7800  
Fax: -  
Web: www.ftd.com

CEO: Scott D Levin  
CFO: Steven D Barnhart  
HR: -  
FYE: December 31  
Type: Public

Mercury the Roman god of speed and commerce with winged feet (and an icon for megaflorist FTD) comes bearing flowers. FTD Group is the holding company for operating subsidiaries FTD.COM and FTD Inc. established in 1910 as the Florists' Telegraph Delivery Association by a group of 15 florists. Besides flowers the company offers plants gourmet foods and gift baskets to a variety of customers including consumers retailers and more than 40000 florist shops in the US Canada and the UK and under the brand Interflora in Ireland. FTD was spun off into a publicly traded company in 2013; it owns online floral and gift company Provide Commerce.

|                        | Annual Growth | 12/13 | 12/14 | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 14.7%         | 627.3 | 640.5 | 1,219.8 | 1,122.0 | 1,084.0 |
| Net income (\$ mil.)   | -             | 12.5  | 22.8  | (78.8)  | (83.2)  | (234.0) |
| Market value (\$ mil.) | (31.5%)       | 900.6 | 962.5 | 723.4   | 659.0   | 198.0   |
| Employees              | 12.4%         | 941   | 1,807 | 1,618   | 1,528   | 1,501   |



**FTI CONSULTING INC.**
**NYS: FCN**

555 12th Street NW  
Washington, DC 20004  
Phone: 202 312-9100  
Fax: -  
Web: www.fticonsulting.com

CEO: Jack B. Dunn  
CFO: Roger D. Carlile  
HR: -  
FYE: December 31  
Type: Public

FTI Consulting provides services related to corporate finance and restructuring. It also offers forensic accounting litigation support and investigative services to companies confronted with fraud in order to assist them in their legal defense or pursuit of recoveries. Other consulting service areas include economics strategic and financial communications and technology. FTI's main clients are large businesses major law firms and government agencies. FTI was founded in 1982. Although the company has offices around the globe most of its revenue is generated in the US with the UK accounting for the next largest share of business.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.7%          | 1,756.2 | 1,779.1 | 1,810.4 | 1,807.7 | 2,027.9 |
| Net income (\$ mil.)   | 26.5%         | 58.8    | 66.1    | 85.5    | 108.0   | 150.6   |
| Market value (\$ mil.) | 14.6%         | 1,473.6 | 1,322.2 | 1,719.7 | 1,638.8 | 2,542.1 |
| Employees              | 2.0%          | 4,404   | 4,634   | 4,718   | 4,609   | 4,768   |

**FTS INTERNATIONAL INC.**

777 Main St. Ste. 3000  
Fort Worth TX 76102  
Phone: 817-862-2000  
Fax: 817-339-3640  
Web: www.fractech.net

CEO: Greg A Lanham  
CFO: Royce Mitchell  
HR: -  
FYE: December 31  
Type: Private

FTS International (formerly Frac Tech Services) has found a way to mix oil and water. The company helps US oil and gas firms make the most of their older assets by releasing tough-to-recover petroleum through hydraulic fracturing a process which pumps a proprietary solution of sand and water into shale reservoirs to release oil and gas. FTS International runs 33 fracturing units (1.4 million horsepower) in the shale basins of Louisiana Texas Pennsylvania West Virginia and New Mexico. It also owns sand mining and processing operations that supply most of its primary raw material. In 2011 the company was acquired by a Temasek Holdings-led consortium and reorganized as FTS International.

**FUEL SYSTEMS SOLUTIONS INC**
**NMS: FSY5**

780 Third Avenue, 25th Floor  
New York, NY 10017  
Phone: 646 502-7170  
Fax: -  
Web: www.fuelsystemssolutions.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Fuel Systems Solutions was going green before green was the way to go. Founded in 1957 the holding company operates through two subsidiaries BRC and IMPCO Technologies as a designer and manufacturer of alternative fuel components that allow engines in vehicles and industrial equipment to operate on cleaner burning gaseous fuels such as propane and compressed natural gas (CNG). BRC's customers include some of the world's largest automotive OEMs and IMPCO's customers include some of the leading engine OEMs. Products include fuel injectors electronic controls compressors and auxiliary power systems. The group also offers services ranging from system integration to environmental certification.

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/13 | 12/14  |
|------------------------|---------------|-------|-------|--------|-------|--------|
| Sales (\$ mil.)        | (5.8%)        | 430.6 | 418.1 | 393.9  | 399.8 | 339.1  |
| Net income (\$ mil.)   | -             | 39.7  | 5.2   | (15.6) | (0.5) | (53.4) |
| Market value (\$ mil.) | (21.9%)       | 580.8 | 326.0 | 290.8  | 274.2 | 216.3  |
| Employees              | (1.6%)        | 1,600 | 1,700 | 1,700  | 1,700 | 1,500  |

**FUEL TECH INC**
**NMS: FTEK**

27601 Bella Vista Parkway  
Warrenville, IL 60555-1617  
Phone: 630 845-4500  
Fax: -  
Web: www.ftek.com

CEO: Vincent J Arnone  
CFO: James M Pach  
HR: -  
FYE: December 31  
Type: Public

Fuel Tech develops technologies and products so industrial plants and utilities around the world can run cleanly and efficiently. The company's air pollution control systems segment offers nitrogen oxide reduction products (such as NOxOUT and Over-Fire Air Systems) which reduce nitrogen oxide emissions from boilers incinerators furnaces and other combustion sources. Fuel Tech's technologies are used on more than 700 combustion units including utility industrial and municipal solid waste applications. The company's FUEL CHEM segment develops chemical products used to reduce slag formation and corrosion. Each segment accounts for about half of the company's sales.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (8.0%)        | 79.0   | 73.7   | 55.2   | 45.2   | 56.5  |
| Net income (\$ mil.)   | -             | (17.7) | (12.4) | (17.4) | (11.0) | (0.0) |
| Market value (\$ mil.) | (25.3%)       | 92.6   | 45.7   | 27.8   | 27.1   | 28.8  |
| Employees              | (13.1%)       | 198    | 182    | 146    | 122    | 113   |

**FUELCELL ENERGY INC**
**NMS: FCEL**

3 Great Pasture Road  
Danbury, CT 06810  
Phone: 203 825-6000  
Fax: -  
Web: www.fuelcellenergy.com

CEO: Arthur (Chip) Bottone  
CFO: Michael Bishop  
HR: -  
FYE: October 31  
Type: Public

FuelCell Energy engages in fuelish pursuits. Founded in 1969 the company develops electrochemical technologies such as carbonate and planar oxide fuel cells and electrochemical engines which generate electricity without combustion. The company's commercial products include Direct FuelCell (DFC) which does not need an external hydrogen supply and can be fed fuel directly without an external reactor; the equipment can be fired up with biogas coal gas coal-mine methane diesel methanol natural gas or propane. FuelCell Energy operates more than 50 branded DFC Power Plants for government industrial and utility customers around the world. It caters primarily to South Korea and the US.

|                        | Annual Growth | 10/15  | 10/16  | 10/17  | 10/18  | 10/19  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (21.9%)       | 163.1  | 108.3  | 95.7   | 89.4   | 60.8   |
| Net income (\$ mil.)   | -             | (29.4) | (51.0) | (53.9) | (47.3) | (77.6) |
| Market value (\$ mil.) | (28.0%)       | 171.2  | 648.4  | 423.9  | 163.6  | 46.1   |
| Employees              | (16.5%)       | 619    | 599    | 458    | 489    | 301    |

**FUELSTREAM, INC.**
**NBB: FLST**

11650 South State Street, Suite 240  
Draper, UT 84020  
Phone: 801 816-2510  
Fax: -  
Web: www.thefuelstream.com

CEO: -  
CFO: Chene C Gardner  
HR: -  
FYE: December 31  
Type: Public

Nutty about sports? SportsNuts is a sports management and marketing company that helps sports planners organize amateur sporting events and tournaments. The firm offers online event registration merchandising sponsorship and promotion services. The SportsNuts Web site is a resource for events coordinators coaches athletes and fans to post or obtain relevant information such as schedules statistics and pictures. The company spun off its Web hosting and design subsidiary Syn-erctek and did the same with Secure Networks which sold computer hardware.

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (19.2%)       | -     | -     | 1.1    | 0.0   | 0.7   |
| Net income (\$ mil.)   | -             | (5.6) | (2.5) | (19.7) | (4.1) | (3.2) |
| Market value (\$ mil.) | -             | 0.0   | 0.5   | 2.8    | 0.0   | 0.0   |
| Employees              | 56.5%         | 1     | 2     | 6      | 6     | 6     |

**FULCRUM BIOENERGY INC.**

4900 Hopyard Rd. Ste. 220  
Pleasanton CA 94588  
Phone: 925-730-0150  
Fax: 925-730-0157  
Web: www.fulcrum-bioenergy.com

CEO: –  
CFO: Eric N Pryor  
HR: –  
FYE: December 31  
Type: Private

Fulcrum BioEnergy doesn't let anything go to waste. The development-stage company has a plan to make biofuel out of garbage (garbage!) using a proprietary process to convert solid waste into ethanol thus keeping it out of landfills. (The majority of ethanol produced in the US comes from corn which still takes time and resources to grow and is subject to commodity prices). Fulcrum BioEnergy intends to build a plant that can produce 10 million gallons of ethanol per year using solid waste purchased from Waste Management and Waste Connections. Energy marketer Tenaska has already agreed to sell its ethanol. Fulcrum BioEnergy filed a \$115 million IPO in 2011 but withdrew it a year later.

**FULL CIRCLE CAPITAL CORP**
**NMS: FULL**

102 Greenwich Avenue, 2nd Floor  
Greenwich, CT 06830  
Phone: 203 900-2100  
Fax: –  
Web: www.fccapital.com

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Public

Full Circle Capital isn't so much about circles as it is about jagged lines that trend upwards. An investment firm Full Circle Capital invests primarily in senior secured loans for small and lower middle-market companies. The firm typically targets companies in the communications business services and media sectors for investment contributing between \$3 million and \$10 million per transaction. Its investments help fuel growth and fund capital appreciation among its 20 portfolio companies. Full Circle leaders often sit on portfolio companies' boards and advise on business strategy and other matters. Formed in 2010 Full Circle is externally-managed by investment adviser Full Circle Advisors.

|                        | Annual Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.2%         | 8.0   | 9.8   | 12.0  | 13.8  | 17.7  |
| Net income (\$ mil.)   | 18.7%         | 4.3   | 4.8   | 5.4   | 6.0   | 8.6   |
| Market value (\$ mil.) | (18.0%)       | 183.6 | 177.8 | 183.6 | 181.5 | 83.0  |
| Employees              | –             | –     | –     | –     | –     | –     |

**FULL COMPASS SYSTEMS LTD.**

9770 Silicon Prairie Pkwy  
Madison WI 53593  
Phone: 608-831-7330  
Fax: 608-831-6330  
Web: www.fullcompass.com

CEO: Jonathan B Lipp  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Church got a brand new big sanctuary that you want to fill with sound? Full Compass Systems can point you in the right direction for a righteous sound system. The company sells more than 700 lines of audio video and lighting equipment for audio/video recording special effects lighting and sound reinforcement via its catalogs. It also offers musical instruments (percussion keyboards and drum machines) along with furniture software and computers needed to complete a theatrical show. Retail rental and warehouse inventory is housed in the company's 140000 square foot facility in Madison Wisconsin. Customers include churches theaters hotels schools and sound studios. Full Compass was founded in 1977.

**FULLER (HB) COMPANY**
**NYS: FUL**

1200 Willow Lake Boulevard  
St. Paul, MN 55110-5101  
Phone: 651 236-5900  
Fax: 651 236-5161  
Web: www.hbfuller.com

CEO: James J. (Jim) Owens  
CFO: John J. Corkrean  
HR: –  
FYE: November 30  
Type: Public

H.B. Fuller is one of the world's top adhesive sealant and specialty chemical manufacturers with sales in some 35 countries across the world. The company's core product industrial adhesives is used in the manufacturing process of a wide range of consumer and industrial goods like food and beverage containers doors and windows electronic appliances and automobiles. With some 20 independently operating regional sales offices and manufacturing plants outside of the US H.B. Fuller enjoys a wide market reach matched by only a few other global firms. The company's brands include Advantra Clarity Rakoll Silapreme and Eternabond.

|                        | Annual Growth | 11/15*  | 12/16   | 12/17   | 12/18*  | 11/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.6%          | 2,083.7 | 2,094.6 | 2,306.0 | 3,041.0 | 2,897.0 |
| Net income (\$ mil.)   | 10.8%         | 86.7    | 124.1   | 58.2    | 171.2   | 130.8   |
| Market value (\$ mil.) | 5.8%          | 2,037.9 | 2,379.6 | 2,851.6 | 2,471.9 | 2,555.9 |
| Employees              | 9.8%          | 4,400   | 4,600   | 6,000   | 6,500   | 6,400   |

\*Fiscal year change

**FULLER THEOLOGICAL SEMINARY**

135 N OAKLAND AVE  
PASADENA, CA 911820002  
Phone: 626-584-5200  
Fax: –  
Web: www.fuller.edu

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Private

Looking for a fuller life experience? Fuller Theological Seminary one of the world's largest multid denominational seminaries offers just that through its schools of theology psychology and intercultural studies. It offers about 20 master's and doctoral degree programs and about 10 certificate programs to more than 4000 students from more than 80 countries. In addition to its main campus in Pasadena California the seminary operates eight campuses as well as online classes. It also offers degree programs in Spanish and Korean. Fuller Theological Seminary was founded in 1947 by radio evangelist Charles E. Fuller and pastor Harold John Ockenga.

|                        | Annual Growth | 06/09 | 06/10 | 06/11 | 06/13 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.3%          | –     | 60.8  | 70.2  | 59.9  | 68.1  |
| Net income (\$ mil.)   | –             | –     | 4.6   | 10.9  | 6.2   | (4.9) |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 550   |

**FULLNET COMMUNICATIONS INC**
**NBB: FULO**

201 Robert S. Kerr Avenue, Suite 210  
Oklahoma City, OK 73102  
Phone: 405 236-8200  
Fax: –  
Web: www.fullnet.net; www.fulltel.com; www.callmultiplier.com

CEO: Roger P Baresel  
CFO: Roger P Baresel  
HR: –  
FYE: December 31  
Type: Public

FullNet Communications is trying to net as many Oklahoma Internet users as possible. Established in 1995 the company provides dial-up Internet access to the state's consumers and small to mid-sized businesses. It sells connectivity on a retail or wholesale basis allowing other Internet service providers to resell the service under their own brand names. FullNet's wholly-owned FullTel subsidiary is a competitive local-exchange carrier (CLEC) that provides the company with the local phone numbers necessary to offer dial-up service.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%          | 1.8   | 1.9   | 1.9   | 1.9   | 2.1   |
| Net income (\$ mil.)   | –             | (0.2) | (0.1) | (0.0) | (0.0) | 0.3   |
| Market value (\$ mil.) | (8.1%)        | 0.7   | 0.3   | 0.3   | 0.5   | 0.5   |
| Employees              | 0.0%          | 14    | 16    | 14    | 15    | 14    |

**FULTON FINANCIAL CORP. (PA)**

NMS: FULT

One Penn Square, P.O. Box 4887  
Lancaster, PA 17604  
Phone: 717 291-2411  
Fax: -  
Web: www.fult.com

CEO: E. Philip (Phil) Wenger  
CFO: Philmer H. (Phil) Rohrbaugh  
HR: Lisa Whitacre  
FYE: December 31  
Type: Public

Fulton Financial is a financial holding company with \$20 billion in assets that owns four community banks in semi-rural and suburban areas of Pennsylvania Maryland Delaware New Jersey and Virginia. Through some 240 branches the banks offer standard products such as checking savings and credit accounts CDs retirement accounts mortgages and loans. Commercial loans — including for real estate and industrial financial and agricultural loans — account for most of the company's loan portfolio. The company owns several non-banking units including Fulton Insurance an agency selling life insurance and related products.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 4.8%          | 17,124.8 | 17,914.7 | 18,944.2 | 20,036.9 | 20,682.2 |
| Net income (\$ mil.)   | 7.2%          | 157.9    | 149.5    | 161.6    | 171.8    | 208.4    |
| Market value (\$ mil.) | 5.8%          | 2,103.5  | 2,214.1  | 3,199.5  | 3,046.3  | 2,634.4  |
| Employees              | (0.4%)        | 3,560    | 3,460    | 3,500    | 3,700    | 3,500    |

**FURIEX PHARMACEUTICALS INC**

NMS: FURX

3900 Paramount Parkway, Suite 150  
Morrisville, NC 27560  
Phone: 919 456-7800  
Fax: -  
Web: www.furiex.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Furiex Pharmaceuticals knows two heads are better than one. The drug development company partners with pharmaceutical and biotechnology businesses in the early stages of developing new medications to combine R&D know-how. A company can reduce time and cost by teaming up with Furiex to handle safety and efficacy tests for new compounds. (It takes on average more than 10 years and almost \$1 billion to bring a new drug to market.) In return Furiex receives a share of the rewards after a drug continues into the late stages of clinical development. The company began in 1998 as a division of PPD; it was named Furiex and spun off into a separate publicly traded company in mid-2010.

|                        | Annual Growth | 12/08 | 12/09 | 12/10  | 12/11  | 12/12  |
|------------------------|---------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 21.8%         | 18.4  | 6.3   | 9.0    | 4.5    | 40.5   |
| Net income (\$ mil.)   | -             | 5.8   | (8.9) | (54.7) | (49.0) | (42.9) |
| Market value (\$ mil.) | 15.5%         | -     | -     | 144.7  | 167.4  | 192.9  |
| Employees              | (18.9%)       | -     | 45    | 25     | 24     | 24     |

**FURMAN FOODS, INC.**

770 CANNERY RD  
NORTHUMBERLAND, PA 178578615  
Phone: 570-473-3516  
Fax: -  
Web: www.furmanosfs.com

CEO: David N Geise  
CFO: Ted R Hancock  
HR: -  
FYE: March 28  
Type: Private

Furman Foods has firm ideas about tomatoes and other food products. The Pennsylvania company has built a business producing a complete line of canned tomatoes and tomato products. It also offers canned beans; spaghetti pasta and pizza sauces; bean salads; vegetables; and ketchup and other condiments. The company's brand names include Furmano's Conte and Bella Vista. Furman Foods boasts customers in the foodservice (restaurants schools and hospitals) retail (supermarkets and grocery stores) export branded manufacturing and private-label sectors along the US's East Coast. Furman Foods is a family-owned business founded in 1921 by J. W. Furman.

|                        | Annual Growth | 04/05 | 04/06* | 03/07 | 03/08 | 03/09 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 9.2%          | -     | 73.9   | 77.2  | 83.4  | 96.3  |
| Net income (\$ mil.)   | -             | -     | (0.7)  | 13.8  | 1.2   | 1.7   |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 250   |

\*Fiscal year change

**FURMAN UNIVERSITY**

3300 POINSETT HWY  
GREENVILLE, SC 29613-1000  
Phone: 864-294-2000  
Fax: -  
Web: www.its.furman.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

This school's slogan could be "Go Further than Furman." More than 70% of Furman University's graduates go on to law medical or other forms of graduate school. The private school offers an undergraduate liberal arts curriculum and a graduate program focused on teaching and education. Some 3000 graduate and undergraduate students from 46 states and 31 foreign countries attend Furman. Its campus — with features including lake bell tower amphitheater and rose and Japanese gardens is regarded as one of the most beautiful college campuses in the US. Furman was founded in 1826.

|                        | Annual Growth | 06/07 | 06/08 | 06/10 | 06/11 | 06/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.0%)        | -     | 142.8 | 158.8 | 132.8 | 142.8 |
| Net income (\$ mil.)   | -             | -     | 34.0  | (3.4) | 83.3  | (5.6) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 759   |

**FURMAN UNIVERSITY FOUNDATION INC.**

3300 POINSETT HWY  
GREENVILLE, SC 296130002  
Phone: 864-294-2000  
Fax: -  
Web: www.furman.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The school's slogan could be "Go Further than Furman." More than 70% of Furman University's graduates go on to law medical or other graduate schools. The private school offers an undergraduate liberal arts curriculum and a graduate program focused on teaching and education. Furman offers more than 40 majors through more than 25 departments to some 2700 undergraduate and graduate students from US 46 states and 53 foreign countries. It also offers internship and study away programs. The university has 240 faculty members. The student-faculty ratio is 11:1. Its 750-acre campus features a lake bell tower amphitheater and rose and Japanese gardens and is regarded as one of the most beautiful in the US.

|                        | Annual Growth | 06/09 | 06/10 | 06/11 | 06/12 | 06/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.0%)        | -     | 158.8 | 132.8 | 142.8 | 145.1 |
| Net income (\$ mil.)   | (17.5%)       | -     | -     | 83.3  | (5.6) | 56.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 759   |

**FURMANITE CORP**

NYS: FRM

10370 Richmond Avenue, Suite 600  
Houston, TX 77042  
Phone: 713 634-7777  
Fax: -  
Web: www.furmanite.com

CEO: Jeffery G Davis  
CFO: Robert S Muff  
HR: -  
FYE: December 31  
Type: Public

Furmanite thrives under pressure. The specialty contractor provides a variety of technical services for petroleum refineries chemical plants nuclear power stations and other clients in the power generation manufacturing and processing industries. Furmanite specializes in sealing leaks in valves pipes and other flow-process systems often under emergency conditions involving exposure to high temperatures and pressures potential contact with dangerous materials explosion hazards and environmental contamination. It also provides onsite machining and custom engineering services as well as consulting and support services. Company rival Team Inc agreed to buy Furmanite in late 2015 for \$335 million.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 16.6%         | 286.0 | 316.2 | 326.5 | 427.3 | 529.2 |
| Net income (\$ mil.)   | 4.6%          | 9.5   | 24.0  | 0.8   | 14.0  | 11.4  |
| Market value (\$ mil.) | 3.1%          | 260.8 | 238.1 | 202.7 | 400.8 | 295.1 |
| Employees              | 18.7%         | 1,521 | 1,529 | 1,833 | 3,110 | 3,017 |

**FUSION CONNECT INC**
**NAS: FSNN**

420 Lexington Avenue, Suite 1718  
New York, NY 10170  
Phone: 212 201-2400  
Fax: -  
Web: www.fusionconnect.com

CEO: Matthew D Rosen  
CFO: Keith Soldan  
HR: -  
FYE: December 31  
Type: Public

Fusion Telecommunications International understands that modern communications is a blend of old and familiar processes with new technologies including cloud computing. The company provides VoIP (Voice over Internet Protocol) telephone and other Internet-based communications services primarily to larger US carriers. Its other clients include businesses with a need to outsource the hosting and management of their computer-based corporate telephony systems. Fusion has joined the march to the cloud offering communications infrastructure computing and managed applications from the cloud to small medium and large businesses. The company in 2017 agreed to buy Birch Communications for \$280 million.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16  | 12/17  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 25.1%         | 61.5  | 92.1  | 101.7 | 122.0  | 150.5  |
| Net income (\$ mil.)   | -             | (5.1) | (2.6) | (8.2) | (12.7) | (14.0) |
| Market value (\$ mil.) | 133.2%        | 1.9   | 47.2  | 48.8  | 22.5   | 56.2   |
| Employees              | 8.9%          | 193   | 228   | 260   | 306    | 271    |

**FUSION-IO INC.**
**NYS: FIO**

2855 E. Cottonwood Parkway, Suite 100  
Salt Lake City, UT 84121  
Phone: 801 424-5500  
Fax: -  
Web: www.fusionio.com

CEO: Shane Robison  
CFO: Ted Hull  
HR: -  
FYE: June 30  
Type: Public

Fusion-io wants to help businesses access data in a flash. The company's ioMemory hardware modules offer storage and processing using an array of flash memory delivered through its proprietary data-path controller and virtual storage layer (VSL) software. VSL allows ioMemory to function as data storage within a server allowing data access without traditional storage devices. Fusion-io's products are used in sectors such as education energy entertainment financial services government and life sciences among others. The company's three biggest clients are Facebook (30% of sales) Apple (25%) and HP (17%). Fusion-io was formed in 2005 and went public in 2011.

|                        | Annual Growth | 06/09  | 06/10  | 06/11   | 06/12   | 06/13   |
|------------------------|---------------|--------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 155.5%        | 10.2   | 36.2   | 197.2   | 359.3   | 432.4   |
| Net income (\$ mil.)   | -             | (25.6) | (31.7) | 4.6     | (5.6)   | (38.2)  |
| Market value (\$ mil.) | (31.2%)       | -      | -      | 2,964.6 | 2,058.1 | 1,403.0 |
| Employees              | 33.4%         | -      | 395    | 441     | 669     | 938     |

**FUSIONSTORM**

2 Bryant St. Ste. 150  
San Francisco CA 94105  
Phone: 415-623-2626  
Fax: 415-623-2630  
Web: www.fusionstorm.com

CEO: Mike Norris  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

FusionStorm whips up a combination of IT services. The company provides a variety of information technology and remote support services to business in a variety of industries. FusionStorm develops configures implements and hosts data networks; provides IT consultancy and training services; sources hardware and software; and performs security and vulnerability assessments. The company supplies and supports products from key IT vendors such as IBM Oracle Cisco and Hewlett-Packard. Founded in 1995 FusionStorm has offices throughout the US although more than half of its offices are in its home state of California. The firm's officers hold a majority ownership in the company.

**FUSIONSTORM GLOBAL INC.**

8 Cedar St. Ste. 54A  
Woburn MA 01801  
Phone: 781-782-1900  
Fax: +48-17-888-55-50  
Web: www.asseco.pl

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

FusionStorm Global has a plan for global domination of the IT services market. The company formed in 2009 with the idea to acquire three companies — FusionStorm Red River Computer and Global Technology Resources Inc. (GTRI) that provide IT consulting and services. FusionStorm works with small businesses and large corporations while Red River sells computer products to government agencies and GTRI is focused on services for corporations and the public sector. FusionStorm Global filed a \$175 million IPO in August 2011. If the company successfully goes public it will use the proceeds to buy FusionStorm for \$100 million Red River for \$26 million and GTRI for \$12.5 million and pay off their debt.

**FUTURE TECH ENTERPRISE, INC.**

101 COLIN DR UNIT 8  
HOLBROOK, NY 117414332  
Phone: 631-472-5500  
Fax: -  
Web: www.ftel.com

CEO: Robert Venero  
CFO: Robert Johnson  
HR: Barbara Lobasso  
FYE: December 31  
Type: Private

Future Tech Enterprise can help you realize the potential of all sorts of futuristic technologies. The company provides a variety of IT services including network integration services project management systems integration procurement and call center support. Future Tech also resells computer systems software and peripherals. Its customers range from small businesses to enterprise organizations with complex technology needs; clients include Hofstra University Honeywell JetBlue the New York Islanders and Northrop Grumman. The company has configuration centers and product warehouses across the US. In 1996 Future Tech got its start in the basement of president and CEO Bob Venero.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.0%          | -     | -     | 175.2 | 185.2 | 227.1 |
| Net income (\$ mil.)   | 49.5%         | -     | -     | 3.5   | 10.7  | 11.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 92    |

**FUTUREFUEL CORP**
**NYS: FF**

8235 Forsyth Blvd., Suite 400  
St. Louis, MO 63105  
Phone: 314 854-8352  
Fax: -  
Web: www.futurefuelcorporation.com

CEO: Paul A. (Tony) Novelty  
CFO: Rose M. Sparks  
HR: -  
FYE: December 31  
Type: Public

FutureFuel manufactures chemical products biofuels and bio-based specialty products for specific customers. Its annual biofuel production capacity is almost 60 million gallons. Specialty products include laundry detergent additive biocide and herbicide intermediates chlorinated polyolefin adhesion promoters and antioxidant precursors. The company serves the cosmetics and personal care specialty polymers and the fuel industries.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.9%)        | 341.8 | 299.6 | 253.2 | 275.0 | 291.0 |
| Net income (\$ mil.)   | (0.0%)        | 53.2  | 46.4  | 56.3  | 23.5  | 53.2  |
| Market value (\$ mil.) | 5.1%          | 569.5 | 590.5 | 608.0 | 616.3 | 693.8 |
| Employees              | 2.3%          | 500   | 500   | 500   | 500   | 548   |

**FX ALLIANCE INC.**

NYSE: FX

909 Third Ave. 10th Fl.  
New York NY 10022  
Phone: 646-268-9900  
Fax: 646-268-9996  
Web: www.fxall.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

It just makes cents to use FX Alliance for foreign exchange trading online. The company operates an electronic platform for foreign exchange (FX) trading whereby market participants buy one currency and sell in another primarily on the over-the-counter (OTC) market. FX Alliance counts more than 1150 institutional clients such as asset managers banks broker-dealers corporate treasurers hedge funds and prime brokers. More than half of its trading volume comes from customers outside the US. FX Alliance has international offices in Australia India Japan Singapore and the UK. Thomson Reuters is buying FX Alliance for \$616 million.

**FX ENERGY INC.**

NMS: FXEN

3006 Highland Drive, Suite 206  
Salt Lake City, UT 84106  
Phone: 801 486-5555  
Fax: 801 486-5575  
Web: www.fxenergy.com

CEO: David N Pierce  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

FX Energy is not exactly fixated on energy in Poland but it is in western Poland's Permian Basin where it is hoping to make its big breakthrough. In 2012 the independent exploration and production company reported proved reserves of 44.1 billion cu. ft. of natural gas equivalent in Poland and 0.6 million barrels of oil equivalent in the US (from properties in Montana and Nevada). Partners include state-owned Polish Oil and Gas and CalEnergy Gas which have served as operators for exploration wells in Poland. FX Energy holds about 2.7 million gross acres (2 million net) in western Poland.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11  | 12/12 | 12/13  |
|------------------------|------------------|-------|-------|--------|-------|--------|
| Sales (\$ mil.)        | 23.9%            | 14.7  | 25.0  | 35.4   | 36.6  | 34.5   |
| Net income (\$ mil.)   | -                | (0.5) | (0.8) | (28.5) | 4.1   | (11.8) |
| Market value (\$ mil.) | 6.5%             | 153.1 | 330.5 | 257.9  | 220.8 | 196.7  |
| Employees              | 3.4%             | 49    | 49    | 48     | 50    | 56     |

**G&K SERVICES INC**

NMS: GK

5995 Opus Parkway  
Minnetonka, MN 55343  
Phone: 952 912-5500  
Fax: -  
Web: www.gkservices.com

CEO: Scott D Farmer  
CFO: J Michael Hansen  
HR: -  
FYE: July 2/  
Type: Public

G&K Services finds money in uniforms. The company is the third-largest uniform rental agency (behind #1 Cintas and #2 ARAMARK). G&K makes and supplies uniforms for about 170000 customers in the automotive manufacturing hospitality and technology industries among others from about 165 locations in the US Canada Ireland and the Dominican Republic. Along with rentals and sales the company provides cleaning repair and replacement services for all of its uniforms. G&K also carries clean room garments used by the semiconductor industry. In addition the company offers facility services providing restroom supplies and renting items such as dust mops floor mats and towels. G&K was founded in 1902. In 2016 Cintas agreed to acquire the company for \$2.2 billion including debt.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14   | 06/15*  | 07/16   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 3.0%             | 869.9 | 907.7 | 900.9   | 937.6   | 978.0   |
| Net income (\$ mil.)   | 31.6%            | 24.1  | 46.7  | 47.7    | 59.9    | 72.4    |
| Market value (\$ mil.) | 25.2%            | 613.2 | 935.9 | 1,017.3 | 1,383.3 | 1,508.2 |
| Employees              | 0.6%             | 7,800 | 7,800 | 7,800   | 8,000   | 8,000   |

\*Fiscal year change

**G&P TRUCKING COMPANY, INC.**

126 ACCESS RD  
GASTON, SC 290539501  
Phone: 803-791-5500  
Fax: -  
Web: www.gptruck.com

CEO: -  
CFO: Billy Lynch  
HR: -  
FYE: December 31  
Type: Private

G&P Trucking provides truckload freight hauling and related logistics services mainly in the southeastern US. The company which specializes in next-day and same-day service operates a fleet of about 520 tractors and 1500 trailers from about a dozen terminals in the Carolinas Georgia Virginia Tennessee and Texas. Some of its business comes from handling cargo coming into and out of ports such as Charlotte North Carolina; Norfolk Virginia; and Savannah Georgia; it also arranges transportation to and from Mexico.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.8%             | -     | 76.9  | 84.7  | 93.4  | 99.2  |
| Net income (\$ mil.)   | -                | -     | 3.9   | 1.9   | 1.1   | (5.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 700   |

**G-I HOLDINGS INC.**

1361 Alps Rd.  
Wayne NJ 07470  
Phone: 973-628-3000  
Fax: 303-744-4443  
Web: www.gates.com

CEO: Robert B Tafari  
CFO: Susan Yoss  
HR: -  
FYE: December 31  
Type: Private

G-I Holdings isn't your average Joe in the roofing materials business. The company and its subsidiary Building Materials Corporation of America (which do business as GAF) manufacture flashing vents and complete roofing systems. It is one of North America's leading roofing manufacturers with residential shingles and related products as well as built-up roofing single-ply roofing and modified bitumen products for commercial use. GAF markets its products under such brands as Metalastic Timberline EverGuard GAFGLAS and Ruberoid. Other products include natural stone ornamental ironwork fiber-cement siding and ducting.

**G-III APPAREL GROUP LTD.**

NMS: GIII

512 Seventh Avenue  
New York, NY 10018  
Phone: 212 403-0500  
Fax: -  
Web: www.g-iii.com

CEO: Morris Goldfarb  
CFO: Neal S. Nackman  
HR: -  
FYE: January 31  
Type: Public

G-III Apparel Group made its name in leather. The company is best known for making leather jackets under the G-III Black Rivet Winlit Marvin Richards Andrew Marc and Marc New York brands. It also makes fashionable pants skirts and sportswear though brands such as Donna Karan DKNY Vilebrequin Jessica Howard and Eliza J. G-III has licensing agreements with brands such as Calvin Kline Tommy Hilfiger and Karl Lagerfeld. The company's customers include department stores such as Macy's Nordstrom Lord & Taylor and Kohl's and it also runs retail store networks.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17   | 01/18   | 01/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.8%             | 2,116.9 | 2,344.1 | 2,386.4 | 2,806.9 | 3,076.2 |
| Net income (\$ mil.)   | 5.8%             | 110.4   | 114.3   | 51.9    | 62.1    | 138.1   |
| Market value (\$ mil.) | (22.6%)          | 4,734.5 | 2,404.3 | 1,279.1 | 1,819.3 | 1,698.5 |
| Employees              | 2.7%             | 6,641   | 7,693   | 8,734   | 9,071   | 7,400   |

**G.S.E. CONSTRUCTION COMPANY INC.**

6950 PRESTON AVE  
LIVERMORE, CA 945519545  
Phone: 925-447-0292  
Fax: -  
Web: www.gseconstruction.com

CEO: Orlando Gutierrez  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

GSE Construction Company provides heavy construction for government agencies public utilities and the private sector. The general engineering contractor specializes in building water and wastewater infrastructure. GSE provides services such as new construction renovation work and upgrades and construction labor. Projects range from retrofitting old systems and expanding capacity to constructing storage tanks treatment facilities and pump stations. The company also often teams with fellow engineering firm Applied Technologies to complete waste-to-energy conversion projects. GSE performs most of its work in California and Nevada. President and CEO Orlando Gutierrez founded GSE Construction in 1980.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08     | 12/09 | 12/10 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,344.3) | 69.8  | 63.3  |
| Net income (\$ mil.)   | 12635.9%         | -     | -     | 0.0       | 2.1   | 0.3   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 140   |

**GABRIEL BROTHERS INC.**

55 Scott Ave.  
Morgantown WV 26508  
Phone: 304-292-6965  
Fax: 304-292-3874  
Web: www.gabrielbrothers.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Gabriel blow your horn — your magical mystical discount horn that is. Gabriel Brothers sells discounted brand-name clothing through more than 100 stores under the Gabriel Brothers (commonly called "Gabes") and Rugged Wearhouse banners. Its stores are located in about a dozen East Coast and Mid-Atlantic states. The company's offerings include men's women's and children's apparel and footwear as well as housewares. Gabriel Brothers carries such brands as Anne Klein Kenneth Cole and Liz Claiborne and features markdowns as high as 70% off of their original retail prices. The family-run company was established in 1961 by James and Arthur Gabriel.

**GADSDEN PROPERTIES INC**
**NBB: FCRE**

15150 North Hayden Road, Suite 235  
Scottsdale, AZ 85260  
Phone: 480 750-8700  
Fax: -  
Web: www.photomedex.com

CEO: Michael R Stewart  
CFO: Michael R Stewart  
HR: -  
FYE: December 31  
Type: Public

For PhotoMedex beauty is skin deep. The company manufactures and markets dermatological treatments for skin disorders such as acne psoriasis and vitiligo (loss of skin pigmentation). Other products include gels and creams intended to promote skin rejuvenation and hair growth. PhotoMedex also develops lasers and fiber-optic equipment for dermatological and surgical applications. Its FDA-approved XTRAC Excimer laser system is used for the treatment of psoriasis and eczema and its VTRAC lamp system is sold outside the US to treat the same ailments. Customers in the US and overseas include consumers dermatologists cosmetic surgeons and spas. PhotoMedex plans to sell its operations to Florida-based DS Healthcare.

|                        | Annual<br>Growth | 12/14   | 12/15  | 12/16  | 12/17  | 12/18 |
|------------------------|------------------|---------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (87.8%)          | 163.5   | 75.9   | 38.4   | 0.0    | 0.0   |
| Net income (\$ mil.)   | -                | (121.5) | (34.6) | (13.3) | (18.8) | (2.0) |
| Market value (\$ mil.) | (52.9%)          | 40.8    | 12.0   | 58.6   | 24.2   | 2.0   |
| Employees              | (67.5%)          | 179     | 76     | 6      | 6      | 2     |

**GADSDEN REGIONAL MEDICAL CENTER, LLC**

1007 GOODYEAR AVE  
GADSDEN, AL 359031195  
Phone: 256-494-4000  
Fax: -  
Web: www.gadsdenregional.com

CEO: Stephen Pennington  
CFO: Michael Cotton  
HR: Gale Sanders  
FYE: September 30  
Type: Private

Located in northeastern Alabama Gadsden Regional Medical Center is a general acute care hospital with about 350 beds and a medical staff of some 230 physicians. The hospital provides inpatient medical surgical and behavioral health care as well as trauma care ambulatory surgery diagnostic imaging and other outpatient services. Specialties include cardiology oncology neurology orthopedics and women's and children's care. Additionally Gadsden Regional offers home health care and hospice services and runs a retail home medical equipment store. The health system is part of the Triad Hospitals group which was acquired by Community Health Systems in 2007.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.5%)           | -     | 243.8 | 240.9 | 190.6 | 180.6 |
| Net income (\$ mil.)   | -                | -     | 2.6   | 7.9   | 8.5   | (4.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,300 |

**GAIA INC (NEW)**
**NMS: GAIA**

833 West South Boulder Road  
Louisville, CO 80027  
Phone: 303 222-3600  
Fax: -  
Web: www.gaia.com

CEO: Jirka Rysavy  
CFO: Paul Tarell Jr  
HR: -  
FYE: December 31  
Type: Public

If you're into living a healthy sustainable lifestyle Gaia is your kind of company. The name Gaia (pronounced "guy-um") is a combination of Gaia (the Earth goddess) and "I am." Most of the company's sales come from proprietary products and media for consumers interested in yoga fitness and wellness. Other merchandise includes organic cotton apparel bedding and personal care and home care products. Gaia boasts a library of more than 7000 DVD titles and a TV channel (which the company plans to spin off). It also owns a stake in Real Goods Solar which designs and installs solar energy systems. Gaia's offerings are sold through catalogs its e-commerce site and major retailers (including Target and Whole Foods).

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|-------|--------|-------|--------|--------|
| Sales (\$ mil.)        | (28.4%)          | 166.7 | 188.0  | 17.2  | 28.3   | 43.8   |
| Net income (\$ mil.)   | -                | (9.9) | (11.7) | 87.1  | (23.3) | (33.8) |
| Market value (\$ mil.) | 9.8%             | 127.6 | 111.7  | 154.8 | 222.0  | 185.4  |
| Employees              | (12.9%)          | 261   | 296    | 114   | 130    | 150    |

**GAIN CAPITAL HOLDINGS INC**
**NYS: GCAP**

Bedminster One, 135 Route 202/206  
Bedminster, NJ 07921  
Phone: 908 731-0700  
Fax: -  
Web: www.gaincapital.com

CEO: Glenn H. Stevens  
CFO: Nigel Rose  
HR: Christine Sheedy  
FYE: December 31  
Type: Public

There is plenty to lose in the foreign currency exchange market but this company would like you to focus on the potential gains. GAIN Capital Holdings provides over-the-counter foreign exchange (forex) services to retail traders (responsible for about 97% of the company's trading volume) and institutional investors and through financial intermediaries such as broker-dealers banks and futures commission merchants. The company's FOREXTrader platform provides online trading tools and educational resources to help individual investors deal in forex trading online. It has 133000 funded retail accounts.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (0.8%)           | 369.5 | 435.3 | 411.8 | 308.6  | 358.0 |
| Net income (\$ mil.)   | 30.9%            | 31.6  | 10.3  | 35.3  | (11.2) | 92.9  |
| Market value (\$ mil.) | (9.1%)           | 341.2 | 306.7 | 248.9 | 378.2  | 233.0 |
| Employees              | 7.4%             | 479   | 772   | 741   | 708    | 638   |

**GAINESVILLE REGIONAL UTILITIES (INC)**

301 SE 4TH AVE  
GAINESVILLE, FL 326016857  
Phone: 352-334-3400  
Fax: -  
Web: www.gru.net

CEO: -  
CFO: Jennifer L Hunt  
HR: Kelly Mott  
FYE: September 30  
Type: Private

Multi-service utility Gainesville Regional Utilities (GRU) started out small more than a century ago but has been gaining ground ever since. The company (now the fifth largest municipal electric utility in Florida) is the sole utilities provider in Gainesville and surrounding areas in Alachua County. The municipal utility distributes electric water wastewater natural gas and telecommunications services to approximately 93000 retail and wholesale customers. GRU has interests in power generation facilities that give it more than 600 MW of capacity. It also offers internet and other communications services. GRU gets the bulk of its revenues from its electric utility operations.

|                        | Annual<br>Growth | 09/05 | 09/06 | 09/07 | 09/08 | 09/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.0%            | -     | -     | 294.8 | 350.0 | 369.9 |
| Net income (\$ mil.)   | 32.6%            | -     | -     | 19.1  | 18.3  | 33.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 750   |

**GALECTIN THERAPEUTICS INC.**

OTC: GALT

7 Wells Ave. Ste. 34  
Newton MA 02459  
Phone: 617-559-0033  
Fax: 617-928-3450  
Web: www.galectintherapeutics.com

CEO: Harold H Shlevin  
CFO: Jack W Callicutt  
HR: -  
FYE: December 31  
Type: Public

Galectin Therapeutics (formerly known as Pro-Pharmaceuticals) has a knack for inhibiting galectin proteins. The drug developer is targeting galectin proteins as they play a key role in the development of a variety of diseases. It is developing such inhibitors to treat liver fibrosis which is currently untreatable. Its GM-CT-01 drug candidate is being investigated for use targeting certain melanomas and in combination with another drug to improve its effectiveness in treating colorectal cancer.

**GALENA BIOPHARMA INC**

NAS: GALE

2000 Crow Canyon Place, Suite 380  
San Ramon, CA 94583  
Phone: 855 855-4253  
Fax: -

CEO: Angelos M Stergiou  
CFO: Gene Mack  
HR: -  
FYE: December 31  
Type: Public

While there's no vaccine for breast cancer Galena Biopharma has big plans for NeuVax its drug candidate. NeuVax which is in Phase III clinical trials is being tested for its efficacy in reducing the recurrence of breast cancer in patients who can't take Genentech's Herceptin. Galena Biopharma acquired the rights to NeuVax when it bought the drug's developer Arizona-based Aphera Inc. for about \$7 million in April 2011. Galena itself was spun off from RXi Pharmaceuticals in a one-for-one stock split in March 2012. Galena having more potential for success with NeuVax became the public company while RXi Pharmaceuticals became a private company focused on developing RNA interference (RNAi) therapies.

|                        | Annual<br>Growth | 12/10  | 12/11  | 12/12  | 12/13  | 12/14  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 274.7%           | -      | -      | -      | 2.5    | 9.3    |
| Net income (\$ mil.)   | -                | (12.0) | (11.5) | (35.0) | (76.7) | (36.6) |
| Market value (\$ mil.) | (12.5%)          | 334.0  | 60.7   | 198.1  | 642.2  | 195.5  |
| Employees              | 15.5%            | 32     | 29     | 12     | 60     | 57     |

**GALLAGHER (ARTHUR J.) & CO.**

NYS: AJG

2850 Golf Road  
Rolling Meadows, IL 60008-4050  
Phone: 630 773-3800  
Fax: -  
Web: www.ajg.com

CEO: J. Patrick (Pat) Gallagher  
CFO: Douglas K. (Doug) Howell  
HR: -  
FYE: December 31  
Type: Public

One of the world's largest insurance brokers Arthur J. Gallagher provides commercial insurance products and risk management services through a network of subsidiaries and agencies. It places (arranges directly with underwriters) traditional and niche property/casualty lines in addition to offering retirement solutions and managing employee benefits programs. Risk management services include claims management loss control consulting and workers' compensation investigations. Gallagher UK places insurance with the Lloyd's of London exchange. The global company operates more than 600 sales and service locations in more than 30 nations and through correspondent brokers and consultants does business in more than 90 countries. Most of Gallagher's revenue comes from the US.

|                        | Annual<br>Growth | 12/15   | 12/16   | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 7.5%             | 5,392.4 | 5,594.8 | 6,159.6  | 6,934.0  | 7,195.0  |
| Net income (\$ mil.)   | 17.0%            | 356.8   | 414.4   | 463.1    | 633.5    | 668.8    |
| Market value (\$ mil.) | 23.5%            | 7,700.8 | 9,773.7 | 11,903.0 | 13,863.0 | 17,912.8 |
| Employees              | 11.6%            | 21,500  | 24,800  | 26,800   | 30,362   | 33,300   |

**GALLAUDET UNIVERSITY**

180 GARLAND WAY N APT 5  
KEIZER, OR 973035887  
Phone: 202-651-5000  
Fax: -  
Web: www.gallaudet.edu

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Gallaudet University (GU) gives deaf and hard-of-hearing students the chance to be in the majority. Designed to accommodate hearing-impaired students GU offers undergraduate and graduate degrees in more than 40 majors to about 2000 students annually. The bilingual university which uses both American Sign Language (ASL) and English admits a small number of hearing ASL-proficient students to each incoming freshman class. Through its Laurent Clerc National Deaf Education Center GU provides training and support for teachers and parents of hearing impaired children and operates demonstration schools. Founded in 1864 GU was named for Thomas Hopkins Gallaudet a pioneer in education for the deaf.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.6%             | -     | 184.2 | 196.9 | 183.6 | 187.8 |
| Net income (\$ mil.)   | (2.2%)           | -     | 5.9   | 11.0  | 9.5   | 5.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |

**GALLERY MODEL HOMES, INC.**

6006 NORTH FWY  
HOUSTON, TX 770764029  
Phone: 713-694-5570  
Fax: -  
Web: www.galleryfurniture.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Gallery Furniture and its founder Jim "Mattress Mac" McIngvale have become something of a Houston institution. McIngvale's animated TV ads promise they "really will save you money." With two locations the firm has evolved into a leading regional furniture retailer accounting for about 20% of Houston's market share. Gallery Furniture also ranks as one of the nation's top sellers in terms of sales per square foot. In addition to mattresses (Simmons Beautyrest and Tempur Sealy brands) it sells bedroom dining room home office and living room furniture. The firm was founded in 1981. A fire in May 2009 destroyed its 100000-sq.-ft. warehouse and damaged its North Freeway showroom.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.1%)           | -     | 115.3 | 130.4 | 129.5 | 111.4 |
| Net income (\$ mil.)   | -                | -     | (0.0) | 0.5   | 1.0   | 3.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 400   |

**GALLERY OF HISTORY INC.**

3601 W. Sahara Ave. Promenade Ste.  
Las Vegas NV 89102-5379  
Phone: 702-364-1000  
Fax: 702-364-1285  
Web: www.galleryofhistory.com

CEO: Todd M Axelrod  
CFO: Rod R Lynam  
HR: -  
FYE: September 30  
Type: Private

Those who don't know the Gallery of History are doomed to buy their memorabilia from another auction house. The company auctions autographs memorabilia and manuscripts from artists authors athletes entertainers politicians and scientists among other notable figures. Its inventory of about 190000 items have included baseballs autographed by Hank Aaron letters written by Albert Einstein and signed photos from Cecil B. De Mille. Although the Internet is its primary sales channel the company also offers autographs and manuscripts through a retail gallery located at its headquarters. The Gallery of History was incorporated in 1981. Founder chairman and CEO Todd Axelrod owns about 90% of the company.

**GALLUP, INC.**

901 F ST NW STE 400  
WASHINGTON, DC 200041419  
Phone: 202-715-3030  
Fax: -

CEO: Jim Clifton  
CFO: James (Jim) Krieger  
HR: -  
FYE: December 31  
Type: Private

More than a pollster Gallup draws from its research and behavioral studies to offer consulting services related to performance management. Other specialties include branding marketing and recruiting. The company delivers its services on the web through its Gallup University campuses and through about 40 global offices. It draws customers from a variety of industries including automotive business services health care hospitality manufacturing and retail. Despite its diversified business offerings the company is still most famous for its Gallup Poll surveys. It is owned by its employees.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%             | -     | -     | 264.1 | 303.2 | 275.4 |
| Net income (\$ mil.)   | 48.8%            | -     | -     | 7.0   | 34.0  | 23.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**GAMCO INVESTORS INC**
**NYS: GBL**

191 Mason Street, Greenwich, CT 06830, One Corporate Center  
Rye, NY 10580  
Phone: 203 629-2726  
Fax: -  
Web: www.gabelli.com

CEO: Mario J. Gabelli  
CFO: Agnes Mullady  
HR: -  
FYE: December 31  
Type: Public

Investing is anything but a game for "Super Mario" Gabelli the self-made billionaire investor and founder and CEO of GAMCO Investors. The firm oversees the mutual fund- and securities-related portion of Gabelli's financial empire. It provides advisory services to some 20 mutual funds and 10 closed-end funds under the Gabelli GAMCO and Comstock brands. Most of the company's approximately \$34 billion in assets under management are invested in stocks though company also has a well-performing money-market fund. GAMCO also offers wealth management services for private clients and institutional investors such as pension plans endowments and municipalities. Gabelli controls the firm.

|                        | Annual<br>Growth | 12/14   | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|---------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.2%)           | 440.4   | 381.0 | 353.0 | 360.5 | 341.5 |
| Net income (\$ mil.)   | 1.7%             | 109.4   | 83.4  | 117.1 | 77.8  | 117.2 |
| Market value (\$ mil.) | (34.0%)          | 2,577.6 | 899.6 | 895.2 | 859.3 | 489.5 |
| Employees              | (7.2%)           | 232     | 168   | 156   | 159   | 172   |

**GAMEFLY INC.**

5340 Alla Rd. Ste. 110  
Los Angeles CA 90006  
Phone: 310-664-6400  
Fax: +41-44-248-50-61  
Web: www.tamedia.ch

CEO: Dave Hodess  
CFO: Stacey M Peterson  
HR: -  
FYE: March 31  
Type: Private

GameFly is to gamers what Netflix is to movie lovers. The video game provider offers more than 8000 titles for rent — both newer releases and classics — for entertainment systems such as Microsoft Xbox Nintendo Wii and Sony PlayStation as well as handheld consoles. Some 334000 members pay a monthly subscription fee to rent games with no due dates or late charges. To support this effort GameFly maintains shipping centers in Austin Los Angeles Pittsburgh Seattle and Tampa. Through its Direct2Drive website gamers can buy video games among 3000 choices to download to PCs or Macs. Founded in 2002 GameFly counts among its backers venture firms Sequoia Capital and Tenaya Capital.

**GAMESTOP CORP**
**NYS: GME**

625 Westport Parkway  
Grapevine, TX 76051  
Phone: 817 424-2000  
Fax: -  
Web: www.gamestop.com

CEO: J. Paul Raines  
CFO: Robert A. (Rob) Lloyd  
HR: Mike Buskey  
FYE: February 02  
Type: Public

GameStop holds the top score in video game retailing. The largest retailer of new and used games hardware entertainment software and accessories boasts roughly 3800 GameStop EB Games and Micromania branded stores in the US and about 2000 stores in Europe Australia and Canada. GameStop also publishes the Game Informer magazine; operates ThinkGeek a retail outlet featuring video game and pop culture products; and owns Simply Mac which sells the full line of Apple products including laptops tablets and smartphones and offers Apple certified warranty and repair services. Altogether the firm stocks more than 6000 items with about half of sales coming from new video game hardware and software.

|                        | Annual<br>Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.8%)           | 9,296.0 | 9,363.8 | 8,607.9 | 9,224.6 | 8,285.3 |
| Net income (\$ mil.)   | -                | 393.1   | 402.8   | 353.2   | 34.7    | (673.0) |
| Market value (\$ mil.) | (24.9%)          | 3,595.5 | 2,673.4 | 2,479.6 | 1,655.5 | 1,146.5 |
| Employees              | (4.4%)           | 73,000  | 82,000  | 68,000  | 67,000  | 61,000  |

\*Fiscal year change

**GAMING PARTNERS INTERNATIONAL CORP**
**NMS: GPIC**

3945 West Cheyenne Avenue  
North Las Vegas, NV 89032  
Phone: 702 384-2425  
Fax: -  
Web: www.gp gaming.com

CEO: -  
CFO: Alain M Thieffry  
HR: -  
FYE: December 31  
Type: Public

This company doesn't care if gamblers win or crap out as long as they do it using its products. Gaming Partners International is a leading manufacturer of casino gaming products including dealing shoes dice gaming chips playing cards and roulette wheels. It also supplies table furniture and layouts for blackjack poker baccarat craps and other casino games. With manufacturing facilities in the US Mexico and France the company markets its products under the brands Bourgogne et Grasset Bud Jones and Paulson to casino operators around the world. French holding company Holding Wilson owns almost 50% of Gaming Partners International.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.4%             | 56.2  | 61.0  | 78.2  | 82.1  | 80.6  |
| Net income (\$ mil.)   | 32.8%            | 1.2   | 2.7   | 6.9   | 5.2   | 3.6   |
| Market value (\$ mil.) | 8.3%             | 64.8  | 68.3  | 71.1  | 93.8  | 89.2  |
| Employees              | (0.7%)           | 730   | 726   | 704   | 730   | 709   |



**GANDER MOUNTAIN COMPANY**

180 E. 5th St. Ste. 1300  
St. Paul MN 55101  
Phone: 651-325-4300  
Fax: 651-325-2003  
Web: www.gandermountain.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Gander Mountain has got the gear to get you out of the office and up the mountain. The company operates nearly 120 outdoor sporting goods stores focused on a variety of outdoor activities such as hunting camping and fishing in some two dozen states. In addition to outdoor equipment and related accessories the stores also sell apparel and footwear. While Gander Mountain has sold fishing and pontoon boats since 2007 through an arrangement with Tracker Marine Group a unit of Bass Pro Shops the retailer exited its all terrain vehicle (ATV) and boat categories by 2010. Founded in 1960 as an outdoor catalog operation Gander Mountain went private in early 2010.

**GANNETT CO INC (NEW)**

NYS: GCI

1345 Avenue of the Americas, 45th floor  
New York, NY 10105  
Phone: 212 479-3160  
Fax: -  
Web: www.newmediainv.com

CEO: Kirk A. Davis  
CFO: Gregory W. (Greg) Freiberg  
HR: -  
FYE: December 30  
Type: Public

New Media Investment Group (formerly GateHouse Media) lets the local news flow freely. The company is a leading community-newspaper publisher with more than 400 publications. Its portfolio includes roughly 80 daily newspapers along with many more weeklies and shoppers that reach about 10 million readers. New Media Investment generates revenue primarily through advertising; its papers serve ads from almost 300,000 business advertisers. In conjunction with its print publications the company operates more than 600 websites. New Media Investment also produces a half-dozen yellow page directories and offers commercial printing services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 23.7%            | 652.3   | 1,195.8 | 1,255.4 | 1,342.0 | 1,526.0 |
| Net income (\$ mil.)   | -                | (3.2)   | 67.6    | 31.6    | (0.9)   | 18.2    |
| Market value (\$ mil.) | (16.9%)          | 1,452.8 | 1,189.8 | 962.5   | 1,011.9 | 691.7   |
| Employees              | 14.8%            | 6,133   | 9,509   | 10,092  | 10,516  | 10,638  |

**GARDEN FRESH RESTAURANT CORP.**

15822 Bernardo Ctr. Dr. Ste. A  
San Diego CA 92127  
Phone: 800-874-1600  
Fax: 858-675-1617  
Web: www.souplantation.com

CEO: John D Morberg  
CFO: David A Carr  
HR: -  
FYE: September 30  
Type: Private

Soup or salad is the question to ponder at these eateries. Garden Fresh Restaurant owns and operates more than 100 buffet-style restaurants under the names Souplantation and Sweet Tomatoes. Found mostly in California and more than a dozen other states the diners feature salad bars that include all the usual fixings as well as specialty and prepared salads. The restaurants also feature self-serve bars for pasta soups breads and fresh fruit. The company's Souplantation banner is used mostly in Southern California markets while Sweet Tomatoes is the brand outside that region. Founded in 1983 by CEO Michael Mack and partner Anthony Brooke the company is owned by private equity firm Sun Capital Partners.

**GARDEN RIDGE CORPORATION**

19411 Atrium Place Ste. 170  
Houston TX 77084  
Phone: 832-391-7201  
Fax: 914-694-2286  
Web: www.orthometrix.net

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Megastore retailer Garden Ridge offers decorating items for more than just the garden. The company owns and operates nearly 50 stores each covering some 3 acres and mostly located off major highways in about 20 states from Florida to Michigan. Its headquarters state of Texas is home to some 15 stores. Considered the "home decor depot" Garden Ridge stores sell about 500,000 decorating items such as seasonal decor framed art baskets silk and dried flowers furniture home textiles and pottery as well as crafts and party supplies. Garden Ridge which began as a single store outside of San Antonio in 1979 is owned by an investment group led by the New York-based private equity firm Three Cities Research.

**GARTNER INC**

NYS: IT

P.O. Box 10212, 56 Top Gallant Road  
Stamford, CT 06902-7700  
Phone: 203 316-1111  
Fax: -  
Web: www.gartner.com

CEO: Eugene A. (Gene) Hall  
CFO: Craig W. Safian  
HR: Robin B. Kranich  
FYE: December 31  
Type: Public

Gartner helps clients understand the information technology (IT) industry and make informed decisions about IT products. It provides over 15,000 client organizations with competitive analysis reports industry overviews market trend data and product evaluation reports. Its Gartner Dataquest and other research services are made available through subscriptions primarily to CIOs and other IT professionals. Gartner also offers technology and management consulting services and produces conferences seminars and other events aimed at the technology sector. The US and Canada account for nearly two-thirds of the company's sales. About 80% of its revenue is garnered from its research services and products.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 18.4%            | 2,021.4 | 2,163.1 | 2,444.5 | 3,311.5  | 3,975.5  |
| Net income (\$ mil.)   | (9.6%)           | 183.8   | 175.6   | 193.6   | 3.3      | 122.5    |
| Market value (\$ mil.) | 11.0%            | 7,553.8 | 8,136.0 | 9,066.2 | 11,046.8 | 11,467.5 |
| Employees              | 22.4%            | 6,758   | 7,834   | 8,813   | 15,131   | 15,173   |

**GARY RABINE & SONS INC.**

900 National Pkwy. Ste 260  
Schaumburg IL 60173  
Phone: 815-675-0555  
Fax: +358-207-888-333  
Web: www.rovio.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Gary Rabine & Sons known as The Rabine Group provides the Chicago region with what any US metropolitan area at its latitude needs: paving roofing and snow removal. It specializes in paving roads parking lots driveways and sidewalks. Rabine and its group of about a dozen companies also provide commercial and industrial roofing including solar panel and gabled roof installation. When winter arrives it offers snow plowing blowing and rooftop shoveling. In addition the company owns a fuel distribution business hot mix asphalt plants and an operation enabling televised views inside pipelines for maintenance crews. Rabine got its start in 1981 and was founded by Gary Rabine.

**GAS DEPOT OIL COMPANY**

8700 N. Waukegan Rd. Ste. 200  
Morton Grove IL 60053  
Phone: 847-581-0303  
Fax: 847-581-0309  
Web: www.gasdepot.com

CEO: -  
CFO: Nick Tanglis  
HR: -  
FYE: December 31  
Type: Private

Gas Depot sits on a pot of oil but doesn't plan to hold on to it. The petroleum marketing company retails and wholesales gas and propane in the Midwest under the Gas Depot Valero CITGO Marathon Shell and Clark names. Gas Depot's nearly 20 retail locations are confined to the Chicago area while the company's wholesale business (about 160 customers) covers Illinois Indiana and Missouri. In addition to gas stations and convenience stores Gas Depot also offers store design real estate construction and financing services. The company began selling gasoline and propane to wholesale accounts in 2000. It bought into retail as many larger oil and gas firms dumped their retail holdings to focus on refining.

**GAS TRANSMISSION NORTHWEST LLC**

717 TEXAS ST STE 2400  
HOUSTON, TX 770022834  
Phone: 832-320-5000  
Fax: -

CEO: Harold N Kvisle  
CFO: Russell K Girling  
HR: -  
FYE: December 31  
Type: Private

Gas Transmission Northwest (formerly PG&E Gas Transmission Northwest) takes the phrase "pipe down" literally. The company pumps nearly 3 billion cu. ft. of gas a day through more than 610 miles of pipeline running from western Canada to the Pacific Northwest California and Nevada. Gas Transmission Northwest a unit of TransCanada provides firm and interruptible transportation services to more than 100 customers including gas producers marketers and electric and gas utilities. Through Gas Transmission Northwest's pipeline customers can also store borrow or sell their excess capacity.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.8%          | -     | -     | -     | 212.1 | 218.0 |
| Net income (\$ mil.)   | (85.0%)       | -     | -     | -     | 71.5  | 10.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 6     |

**GASCO ENERGY INC.**
**NBB: GSXN**

7979 E. Tufts Avenue, Suite 1150  
Denver, CO 80237  
Phone: 303 483-0044  
Fax: 303 483-0011  
Web: www.gascoenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Gasco Energy is not your local gas company or energy provider. The exploration and production independent develops and explores for natural gas and crude petroleum primarily in the Rocky Mountains. The company's exploration activities are focused on Utah's Uinta Basin and Wyoming's Green River Basin. At the end of 2008 Gasco Energy's proved reserves stood at 53.1 billion cu. ft. of natural gas equivalent. It had working interests in 330923 gross acres (214483 net acres) located in California Nevada Utah and Wyoming. That year it had stakes in 126 gross producing wells (77 net).

|                        | Annual Growth | 12/08 | 12/09  | 12/10 | 12/11 | 12/12  |
|------------------------|---------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | (32.1%)       | 41.9  | 21.1   | 20.3  | 18.3  | 8.9    |
| Net income (\$ mil.)   | -             | 14.5  | (50.2) | 10.1  | (7.3) | (22.2) |
| Market value (\$ mil.) | (34.9%)       | 66.2  | 90.0   | 59.4  | 38.2  | 11.9   |
| Employees              | (9.3%)        | 37    | 28     | 25    | 25    | 25     |

**GATEWAY ENERGY CORPORATION**
**OTC: GNRG**

500 Dallas St. Ste. 2615  
Houston TX 77002  
Phone: 713-336-0844  
Fax: 713-336-0855  
Web: www.gatewayenergy.com

CEO: -  
CFO: -  
HR: Skip Paterson  
FYE: December 31  
Type: Public

The door swings both ways for Gateway Energy which serves as a go-between for natural gas producers and customers. It owns natural gas gathering transportation and distribution systems (totaling 280 miles of pipeline) in Texas and in the Gulf of Mexico. Gateway Offshore Pipeline Company owns pipelines and a related operating platform. Onshore Gateway Energy owns two active onshore pipeline system in Texas. The company gathers gas at the wellhead and transports it to distribution companies or its own processing facilities. It also operates a natural gas processing unit and a gas marketing company.

**GATEWAY HEALTH PLAN INC.**

US Steel Tower 600 Grant St. Fl. 41  
Pittsburgh PA 15219-2704  
Phone: 412-255-4640  
Fax: 973-633-0879  
Web: www.castrolusa.com

CEO: Patricia J Darnley  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

For many residents Gateway Health Plan is the keystone to health care coverage in Pennsylvania. The company provides managed health care services (as an HMO) to residents in 28 counties. Its Medicaid HMO serves some 220000 eligible recipients. In addition the company serves about 25000 members who qualify for both Medicare and Medicaid assistance through its Medicare Assured HMO special needs program (Medicare Assured?HMO SNP). Gateway's services include primary care dental prescriptions disease management and mental health services. Gateway an affiliate of Highmark was founded in 1992 as an alternative to the Department of Public Welfare's Medical Assistance Program in Pennsylvania.

**GATX CORP**
**NYS: GATX**

233 South Wacker Drive  
Chicago, IL 60606-7147  
Phone: 312 621-6200  
Fax: -  
Web: www.gatx.com

CEO: Brian A. Kenney  
CFO: Robert C. Lyons  
HR: Kevin Scanlon  
FYE: December 31  
Type: Public

Short for General American Transportation Corporation GATX operates through a handful of business segments. Rail with about 164000 railcars (mostly tank and freight plus 570 locomotives) is the company's biggest unit handling tank freight car and locomotive leasing in the US and Europe. The American Steamship Company (ASC) business is a shipping company with a fleet of self-unloading ships operating on the Great Lakes. Its third segment portfolio management handles leases affiliate investments and loans for the marine construction and mining and manufacturing equipment industries.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.6%)        | 1,451.0 | 1,449.9 | 1,418.3 | 1,376.9 | 1,360.9 |
| Net income (\$ mil.)   | 0.8%          | 205.0   | 205.3   | 257.1   | 502.0   | 211.3   |
| Market value (\$ mil.) | 5.3%          | 2,106.7 | 1,557.9 | 2,254.6 | 2,275.8 | 2,592.5 |
| Employees              | 0.1%          | 2,213   | 2,253   | 2,260   | 2,267   | 2,225   |

**GCT SEMICONDUCTOR INC.**

2121 Ringwood Ave.  
San Jose CA 95131  
Phone: 408-434-6040  
Fax: 408-434-6050  
Web: www.gctsemi.com

CEO: John Schlaefter  
CFO: Gene Kulzer  
HR: -  
FYE: June 30  
Type: Private

While not a household name GCT Semiconductor enables activities most people are familiar with. The fabless semiconductor company's wireless communications chips include LTE-based radio-frequency (RF) transceivers for cell phones WiMAX networking chips and RF transceivers for WLAN equipment. Its single-chip LTE product for smartphones is used in mobile devices made by LG and sold by AT&T and Verizon among others. Unlike many chip developers GCT has its semiconductors fabricated with a CMOS silicon process. The company was co-founded in 1998 by CEO Kyeongho Lee. Chairman Paul Kim owns 31% GCT of GCT through Paraketos Ventures. The company filed for an IPO in 2011.

**GEE GROUP INC****ASE: JOB**

7751 Belfort Parkway, Suite 150  
Jacksonville, FL 32256  
Phone: 630 954-0400  
Fax: 630 954-0447  
Web: www.geegroup.com

CEO: Derek Dewan  
CFO: Kim Thorpe  
HR: -  
FYE: September 30  
Type: Public

Who's got jobs for information technology engineering and accounting professionals? General Employment Enterprises specializes in finding this group permanent and temporary employment. Most offices operate under the General Employment name and provide both full-time employee placement and contract staffing (other brand names include Triad Personnel Services Business Management Personnel Generation Technologies and Omni One). The firm places permanent employees for a fee based on a percentage of their salaries. Contract workers remain employees of the company which bills clients hourly for their services. In mid-2009 the company was acquired by PSQ LLC a newly-formed limited liability company.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 36.7%         | 43.4  | 83.1  | 135.0 | 165.3 | 151.7  |
| Net income (\$ mil.)   | -             | (4.7) | 1.2   | (2.4) | (7.6) | (17.8) |
| Market value (\$ mil.) | 16.8%         | 5.0   | 65.6  | 37.0  | 31.3  | 9.3    |
| Employees              | 29.6%         | 122   | 147   | 475   | 389   | 344    |

**GEEKNET INC****NMS: GKNT**

11216 Waples Mill Rd., Suite 100  
Fairfax, VA 22030  
Phone: 877 433-5638  
Fax: -  
Web: www.geek.net

CEO: Kathryn K McCarthy  
CFO: Julie A Pangelinan  
HR: -  
FYE: December 31  
Type: Public

Geeknet is tuned in to what hipster techies crave. The company operates through its wholly-owned subsidiary ThinkGeek an online retailer of goodies for the global geek community. The company (formerly SourceForge) exited the business of producing websites for software developers to focus entirely on its ThinkGeek website which offers a broad range of apparel edibles electronics gadgets and other geek-themed merchandise for fans of movies and TV programs such as Star Wars Star Trek Dr. Who and Game of Thrones. Founded by former chairman Larry Augustin in 1993 Geeknet sold its Media business including the SourceForge Slashdot and Freecode websites in 2012 to focus on online retail.

|                        | Annual Growth | 12/09  | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.5%         | 65.6   | 94.6  | 119.5 | 118.9 | 138.3 |
| Net income (\$ mil.)   | -             | (14.0) | (4.4) | (1.2) | 13.9  | (0.2) |
| Market value (\$ mil.) | 97.5%         | 7.9    | 166.2 | 113.2 | 106.9 | 120.1 |
| Employees              | (8.0%)        | 127    | 122   | 143   | 76    | 91    |

**GEHAN HOMES, LTD.**

15725 DALLAS PKWY STE 300  
ADDISON, TX 750013850  
Phone: 972-383-4358  
Fax: -

CEO: Tim Gehan  
CFO: -  
HR: Lisa Clements  
FYE: December 31  
Type: Private

They say everything is bigger in Texas and for Gehan Homes that hopefully applies to the number of homes sold. Gehan Homes builds single-family houses in about 60 communities in and around Austin Dallas Fort Worth Houston and San Antonio. Its houses range in price from the low \$100,000s to the low \$300,000s. Gehan Homes owns the land it builds on and provides mortgage brokerage through majority-owned Suburban Mortgage. Through cutting costs and slowing down production the homebuilder is working to stay afloat in a market that has caused several competitors to file for bankruptcy or shut down operations. John Gehan founded the family-owned company in the 1960s.

|                        | Annual Growth | 11/0-1 | 11/00 | 11/01 | 11/02* | 12/07 |
|------------------------|---------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 7.4%          | -      | -     | -     | 150.5  | 214.6 |
| Net income (\$ mil.)   | (21.8%)       | -      | -     | -     | 13.8   | 4.0   |
| Market value (\$ mil.) | -             | -      | -     | -     | -      | -     |
| Employees              | -             | -      | -     | -     | -      | 200   |

\*Fiscal year change

**GEICO CORPORATION**

5260 Western Ave.  
Chevy Chase MD 20076  
Phone: 301-986-3000  
Fax: 281-879-3626  
Web: www.iongeo.com

CEO: Todd Combs  
CFO: Mike Campbell  
HR: -  
FYE: December 31  
Type: Subsidiary

GEICO (an acronym for Government Employees Insurance Company) has found that driving down costs brings drivers by the droves into its fold. GEICO has traditionally provided auto and other insurance to preferred low-risk demographic groups (such as government and military employees) but has also begun to sell to nonstandard (high-risk) drivers. In addition to auto coverage the company's offerings include motorcycle and RV insurance and emergency road service. GEICO eschews agents in favor of direct marketing through such vehicles as direct mail TV radio and the Internet. Its gecko mascot is one of the most recognized marketing icons. The company is a subsidiary of Warren Buffett's Berkshire Hathaway.

**GEISINGER HEALTH**

100 N ACADEMY AVE  
DANVILLE, PA 178229800  
Phone: 800-275-6401  
Fax: -  
Web: www.geisinger.org

CEO: David T. Feinberg  
CFO: Kevin F. Brennan  
HR: Rick Flynn  
FYE: June 30  
Type: Private

Geisinger Health System provides health care to a large portion of the Keystone State. The health care system serves more than 3 million residents of nearly 50 counties spanning central and northeastern Pennsylvania. Founded in 1915 the organization's flagship facility is Geisinger Medical Center a 400-bed medical-surgical hospital located in Danville. It includes the Janet Weis Children's Hospital. With joint venture partner HealthSouth Geisinger also runs a rehabilitation hospital in Danville. As part of its operations the health system runs the 240-bed Geisinger Wyoming Valley Medical Center as well as numerous outpatient facilities and doctors' offices located throughout the region.

|                        | Annual Growth | 06/08 | 06/09 | 06/10 | 06/17   | 06/18   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 47.4  | 6,337.4 | 6,536.6 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 31.1  | 553.0   | 359.4   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 13,030  |

**GELBER GROUP, LLC**

350 N ORLEANS ST  
CHICAGO, IL 606541975  
Phone: 312-253-0005  
Fax: -  
Web: www.gelbergroup.com

CEO: -  
CFO: Franklin A Gelber  
HR: -  
FYE: December 31  
Type: Private

Gelber Group develops proprietary technology-based trading models for dealing in equities cash currencies commodities sovereign debt futures and related options markets. The company no longer has outside clients or investors; all of its trading activity is undertaken for its own account. Gelber Group which previously provided electronic trading services to individual professional traders was co-founded in 1982 by Brian Gelber (company chairman and president) and Frank Gelber (CFO). In addition to its Chicago Apparel Center headquarters the company also boasts offices in Connecticut New Jersey and New York as well as the UK.

|                        | Annual<br>Growth | 12/01 | 12/02 | 12/03 | 12/04 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 65.9%            | -     | -     | 44.8  | 106.8 | 338.9 |
| Net income (\$ mil.)   | 33.3%            | -     | -     | 35.8  | 70.2  | 112.9 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 300   |

**GEN-PROBE INCORPORATED**
**NASDAQ: GPRO**

10210 Genetic Center Dr.  
San Diego CA 92121-4362  
Phone: 858-410-8000  
Fax: 858-410-8625  
Web: www.gen-probe.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Gen-Probe knows the answer is flowing through your veins. The company is a leading provider of molecular diagnostic tests and instruments to detect a host of infectious disease-causing viruses and bacteria including those behind HIV Chlamydia tuberculosis strep throat and influenza. Gen-Probe's diagnostic tests provide results within hours while traditional cultured tests can take days. In addition the firm has screening products to help identify compatible transplant matches and it also makes instruments and testing assays to screen donated blood for diseases. Customers include clinical and research laboratories and blood banks. Gen-Probe was acquired by medical equipment maker Hologic in 2012.

**GENASYS INC**
**NAS: GNSS**

16262 West Bernardo Drive  
San Diego, CA 92127  
Phone: 858 676-1112  
Fax: -  
Web: www.lradx.com

CEO: Richard S Danforth  
CFO: Dennis D Klahn  
HR: -  
FYE: September 30  
Type: Public

High-tech sound may drive development for LRAD (formerly American Technology Corporation) but the firm is also banking on it to drive its bottom line. LRAD whose past sales largely came from its portable radios discontinued its portable consumer electronics division to make products that transmit sound over short and long distances. The company's Long Range Acoustic Devices generate the majority of revenues nowadays and they have been deployed by the US military and used by public safety agencies worldwide. To strengthen its identity as a global provider of long-range acoustic technology systems the company changed its name to LRAD in 2010.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.8%            | 16.8  | 16.4  | 20.3  | 26.3  | 37.0  |
| Net income (\$ mil.)   | (26.8%)          | 9.7   | (1.3) | (0.9) | (3.7) | 2.8   |
| Market value (\$ mil.) | 19.0%            | 55.0  | 61.6  | 70.2  | 100.8 | 110.4 |
| Employees              | 17.2%            | 44    | 46    | 50    | 75    | 83    |

**GENCO DISTRIBUTION SYSTEM INC.**

100 Papercraft Park  
Pittsburgh PA 15238  
Phone: 412-820-3700  
Fax: 412-820-3689  
Web: www.genco.com

CEO: Arthur F Smuck III  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Generations of businesses in need of third-party logistics have deferred to GENCO Distribution System. Founded in 1898 the company also doing business as GENCO ATC offers warehousing and distribution services reverse logistics (processing of returned goods) product liquidation supply chain analysis transportation management including parcels and damage research (analyzing the cause of customers' damaged products). Customers include manufacturers retailers and government agencies. The company manages 130 locations in North America providing a combined 38 million square feet of warehouse space. CEO Herb Shear owns the company which was started by his grandfather Hyman Shear.

**GENCO SHIPPING & TRADING LTD**
**NYS: GNK**

299 Park Avenue, 12th Floor  
New York, NY 10171  
Phone: 646 443-8550  
Fax: -  
Web: www.gencoshipping.com

CEO: John C Wobensmith  
CFO: Apostolos Zafolias  
HR: -  
FYE: December 31  
Type: Public

Marine transportation company Genco Shipping & Trading transports dry cargo in a wet environment. The company maintains a fleet of about 50 oceangoing dry bulk carriers which it charters mainly on long-term contracts to shippers of bulk commodities and marine transportation companies. Its fleet has an overall capacity of almost 4 million deadweight tons (DWT). Genco Shipping's vessels transport cargo such as coal grain iron ore and steel products. More than half of its vessels are on time-charter contracts. Customers have included BHP Billiton Lauritzen Bulkers and NYK; clients Cargill and Pacific Basin Shipping make up about 10% of the company's revenues. Genco Shipping & Trading was founded in 2004.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17  | 12/18  |
|------------------------|------------------|---------|---------|---------|--------|--------|
| Sales (\$ mil.)        | 38.3%            | 100.4   | 154.0   | 135.6   | 209.7  | 367.5  |
| Net income (\$ mil.)   | -                | (204.1) | (194.9) | (217.8) | (58.7) | (32.9) |
| Market value (\$ mil.) | -                | -       | -       | -       | -      | -      |
| Employees              | (3.7%)           | 1,567   | 1,609   | 1,432   | 1,385  | 1,346  |

**GENCOR INDUSTRIES INC**
**NMS: GENC**

5201 North Orange Blossom Trail  
Orlando, FL 32810  
Phone: 407 290-6000  
Fax: -  
Web: www.gencor.com

CEO: John E Elliott  
CFO: Eric E Mellen  
HR: -  
FYE: September 30  
Type: Public

Gencor Industries is a US manufacturer of heavy machinery used in the production of highway construction materials synthetic fuels and environmental control equipment. Subsidiary Bituma designs and manufactures hot-mix asphalt batch plants used in the production of asphalt paving materials. Subsidiary General Combustion engineers combustion systems namely large burners that can transform almost any fuel into energy or burn multiple fuels simultaneously and fluid heat transfer systems under the Hy-Way and Beverley brands. With two manufacturing facilities in the US it sells products through its own sales force and independent dealers and agents located throughout the world.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.0%            | 39.2  | 70.0  | 80.6  | 98.6  | 81.3  |
| Net income (\$ mil.)   | -                | (1.8) | 7.0   | 8.4   | 12.6  | 10.2  |
| Market value (\$ mil.) | 6.4%             | 131.9 | 174.7 | 257.4 | 175.8 | 169.3 |
| Employees              | 11.5%            | 216   | 273   | 335   | 372   | 334   |

**GENELINK INC**

NBB: GNLC

8250 Exchange Drive, Suite 120  
Orlando, FL 32809  
Phone: 407 680-1150  
Fax: -  
Web: www.genelink.info

CEO: -  
CFO: Michael Smith  
HR: -  
FYE: December 31  
Type: Public

GeneLink has taken the science of molecular genetics and turned it into a way to sell face cream and vitamins. Although the promise of immortality is out of its reach the biosciences company aims to improve one's health beauty and wellness with customized nutritional supplements and anti-aging skin care products based upon proprietary DNA assessments obtained from a cheek swab. Other consumer genomic products in development include products to predict how an individual's skin will age or if an individual has a significant risk of developing cardiovascular disease Alzheimer's ADHD or loss of bone density.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (23.9%)          | 6.4   | 8.6   | 7.8   | 4.7   | 2.1   |
| Net income (\$ mil.)   | -                | (2.6) | (2.7) | (2.4) | (3.8) | (3.1) |
| Market value (\$ mil.) | (48.0%)          | 35.5  | 30.4  | 10.4  | 15.5  | 2.6   |
| Employees              | -                | -     | -     | -     | -     | -     |

**GENERAL BEARING CORPORATION**

PINK SHEETS: GNRL

44 High St.  
West Nyack NY 10994-2702  
Phone: 845-358-6000  
Fax: 845-358-6277  
Web: www.generalbearing.com

CEO: David L. Gussack  
CFO: Rocky Cambrea  
HR: Fran Garner  
FYE: December 31  
Type: Public

General Bearing has been on a roll for more than half a century. Founded in 1958 the company sources assembles and distributes roller bearings primarily under the Hyatt brand name. Products include ball bearings tapered roller bearings precision roller bearings spherical roller bearings and other related components. The lineup is sold primarily to OEMs of trains trucks trailers office equipment and appliances as well as to industrial aftermarket distributors. Based in the US General Bearing operates an array of plants and an engineering and technology center through four facilities in China. In mid-2012 General Bearing was acquired by rival bearings manufacturer SKF for about \$125 million.

**GENERAL CABLE CORP (DE)**

NYS: BGC

4 Tesseneer Drive  
Highland Heights, KY 41076-9753  
Phone: 859 572-8000  
Fax: 859 572-8458  
Web: www.generalcable.com

CEO: Michael T. McDonnell  
CFO: Matti M. Masanovich  
HR: -  
FYE: December 31  
Type: Public

General Cable designs manufactures and distributes copper aluminum and fiber optic wire and cable products that are used in electrical transmission and distribution power generation and voice and data communications. Major brands include BICC (energy cables) Carol (temporary power cables) and NextGen (data communication cables). General Cable's products are sold to commercial industrial electric utility telecom military and government retail and OEM distributor customers worldwide. The company also makes copper and aluminum rod for other wire and cable manufacturers and it integrates and installs high voltage systems on land and under water.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (10.5%)          | 6,014.3 | 6,421.2 | 5,979.8 | 4,225.1 | 3,858.4 |
| Net income (\$ mil.)   | -                | 4.0     | (17.8)  | (627.6) | (121.9) | (93.8)  |
| Market value (\$ mil.) | (11.0%)          | 1,502.0 | 1,452.6 | 735.9   | 663.3   | 940.9   |
| Employees              | (8.1%)           | 14,000  | 15,000  | 13,000  | 12,000  | 10,000  |

**GENERAL COMMUNICATION INC**

NMS: GNCM A

2550 Denali Street, Suite 1000  
Anchorage, AK 99503  
Phone: 907 868-5600  
Fax: -  
Web: www.gci.com

CEO: Gregory B. Maffei  
CFO: Mark D. Carleton  
HR: -  
FYE: December 31  
Type: Public

A land of long distances needs good long distance service. Through its operating subsidiaries General Communication Inc. (GCI) provides facilities-based phone services to more than 144,000 local callers and 97,000 long-distance customers in the five largest population areas of Alaska: Anchorage Fairbanks Juneau the Matanuska-Susitna Valley and the Kenai Peninsula. The competitive local-exchange carrier is also one of Alaska's leading cable TV providers with more than 147,000 basic cable subscribers; it provides wireless services to 138,000-plus customers through a partnership with AT&T Mobility. More than 116,000 subscribers receive cable modem service.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15  | 12/16 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 7.1%             | 710.2 | 811.6 | 910.2 | 978.5  | 933.8 |
| Net income (\$ mil.)   | -                | 9.7   | 9.4   | 7.6   | (26.0) | (3.7) |
| Market value (\$ mil.) | 19.3%            | 343.3 | 399.1 | 492.2 | 708.0  | 696.2 |
| Employees              | 7.4%             | 1,734 | 1,924 | 2,255 | 2,370  | 2,310 |

**GENERAL DYNAMICS CORP**

NYS: GD

11011 Sunset Hills Road  
Reston, VA 20190  
Phone: 703 876-3000  
Fax: -  
Web: www.gd.com

CEO: Phebe N. Novakovic  
CFO: Jason W. Aiken  
HR: -  
FYE: December 31  
Type: Public

General Dynamics is a prime military contractor to the Pentagon (the US government accounts for 65% of sales). The company's Marine Systems unit builds warships commercial tankers and nuclear submarines. The Aerospace division - composed of Gulfstream Aerospace and Jet Aviation - makes and refurbishes business jets primarily for civilian customers. The company's Information Technology segment provides IT services and IT infrastructure to the US government. The Combat Services unit makes battle tanks wheeled combat/tactical vehicles munitions and rockets and gun systems. Mission Systems handles C4ISR (command control communications computers intelligence surveillance and reconnaissance) solutions for naval air ground space and cyber systems.

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 5.7%             | 31,469.0 | 31,353.0 | 30,973.0 | 36,193.0 | 39,350.0 |
| Net income (\$ mil.)   | 4.1%             | 2,965.0  | 2,955.0  | 2,912.0  | 3,345.0  | 3,484.0  |
| Market value (\$ mil.) | 6.4%             | 39,780.9 | 50,004.1 | 58,921.2 | 45,529.6 | 51,072.8 |
| Employees              | 0.7%             | 99,900   | 98,800   | 98,600   | 105,600  | 102,900  |

**GENERAL ELECTRIC CAPITAL CORPORATION**

901 Main Ave.  
Norwalk CT 06851-1168  
Phone: 203-840-6300  
Fax: +81-3-5606-1502  
Web: www.fujikura.co.jp

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

General Electric Capital (GE Capital) encompasses the financing operations of sprawling conglomerate General Electric. The group's five segments provide commercial loans and leases consumer loans and credit cards and real estate financing services around the world. GE Capital's largest segments are commercial lending and leasing and consumer lending which together account for about 80% of revenues. Its GE Commercial Aviation Services specialist segment leases commercial aircraft while its energy financial services segment provides project funding for customers in the energy and water sectors. GE Capital is active in more than 50 countries but does most of its business in the US and Europe.

**GENERAL ELECTRIC CO**
**NYS: GE**

41 Farnsworth Street  
Boston, MA 02210  
Phone: 617 443-3000  
Fax: -  
Web: www.ge.com

CEO: John L. Flannery  
CFO: Jamie S. Miller  
HR: -  
FYE: December 31  
Type: Public

From turbines and oilfield equipment to aircraft engines and power plants General Electric is plugged in to industrial equipment businesses that shape the modern world. The company produces aircraft engines locomotives and other transportation equipment generators and turbines lighting and oil and gas exploration and production equipment. GE also has a healthcare products business which it plans to separate into a standalone company and a financial services division the size of which it is reducing (especially its energy and industrial finance business). More than a third of GE's sales comes from its US operations.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18      |
|------------------------|------------------|-----------|-----------|-----------|-----------|------------|
| Sales (\$ mil.)        | (4.9%)           | 148,589.0 | 117,386.0 | 123,693.0 | 122,092.0 | 121,615.0  |
| Net income (\$ mil.)   | -                | 15,233.0  | (6,126.0) | 8,831.0   | (5,786.0) | (22,355.0) |
| Market value (\$ mil.) | -                | 0.0       | 0.0       | 0.0       | 0.0       | 0.0        |
| Employees              | (1.9%)           | 305,000   | 333,000   | 295,000   | 313,000   | 283,000    |

**GENERAL FINANCE CORP**
**NMS: GFN**

39 East Union Street  
Pasadena, CA 91103  
Phone: 626 584-9722  
Fax: -  
Web: www.generalfinance.com

CEO: Jody E. Miller  
CFO: Charles E. Barrantes  
HR: -  
FYE: June 30  
Type: Public

General Finance Corporation wants to help you get your hands on some equipment. The investment holding company is building up a portfolio of specialty financing and equipment leasing companies in North America Europe and the Asia-Pacific. It made its first acquisition of RWA Holdings and its subsidiaries (collectively known as Royal Wolf) in 2007. Royal Wolf leases and sells portable storage containers portable buildings and freight containers to customers in the defense mining moving and storage and road and rail markets in Australia. General Finance acquired Pac-Van a provider of modular buildings and mobile offices in 2008. CEO Ronald Valenta owns 20% of the company.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.6%             | 303.8 | 285.9 | 276.9 | 347.3 | 378.2 |
| Net income (\$ mil.)   | -                | 7.1   | (5.4) | (3.0) | (8.3) | (7.5) |
| Market value (\$ mil.) | 12.5%            | 159.1 | 129.5 | 156.9 | 412.9 | 255.0 |
| Employees              | 4.6%             | 811   | 773   | 771   | 875   | 969   |

**GENERAL HEALTH SYSTEM**

8585 PICARDY AVE  
BATON ROUGE, LA 708093748  
Phone: 225-387-7000  
Fax: -  
Web: www.brgeneral.org

CEO: Mark F. Slyter  
CFO: Kendall Johnson  
HR: -  
FYE: September 30  
Type: Private

Injured? We're sending you to the General. General Health System provides a comprehensive range of health services to residents of southern Louisiana. The system's flagship facility is the not-for-profit community-owned Baton Rouge General Medical Center aka "the General". The medical center founded in 1927 houses some 550 beds split between two campuses in Louisiana's capital. It provides general medical and surgical care emergency services and specialty care in a number of areas including burn cancer and heart disease. General Health System is affiliated with Advanced Medical Concepts (a supplier of medical equipment) and First Care Physicians (a network of primary care physicians).

|                        | Annual<br>Growth | 03/03 | 03/04* | 09/05 | 09/09  | 09/15 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | (3.2%)           | -     | 125.0  | 42.9  | 56.0   | 86.9  |
| Net income (\$ mil.)   | 9.6%             | -     | 1.4    | 0.6   | (29.9) | 3.9   |
| Market value (\$ mil.) | -                | -     | -      | -     | -      | -     |
| Employees              | -                | -     | -      | -     | -      | 3,400 |

\*Fiscal year change

**GENERAL MAGNAPLATE CORPORATION**

1331 Rte. 1 and 9 North  
Linden NJ 07036  
Phone: 908-862-6200  
Fax: 908-862-6110  
Web: www.magnaplate.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

General Magnaplate is one slick out-of-this-world company. Magnaplate makes coatings that increase the performance of metals. Every NASA vehicle sent into space has had parts coated by Magnaplate. The company's products include HI-T-LUBE (a Guinness record holder as the most slippery solid in the world) TUFAM coating (used to machine aluminum) and other basic metal coatings used by the food processing packaging electronics aerospace and other industries. These coatings significantly increase the durability and lubricity of both ferrous and nonferrous metals. General Magnaplate is controlled by the family of its founder the late Charles Covino including his daughter CEO Candida Aversenti.

**GENERAL MARITIME CORPORATION**
**NYSE: GMR**

299 Park Ave.  
New York NY 10171  
Phone: 212-763-5600  
Fax: 212-763-5602  
Web: www.generalmaritimecorp.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Black gold on the deep blue brings in the green for General Maritime. A leading operator of midsize tankers the company transports crude oil and refined petroleum products mainly in the Atlantic Basin but also in the Black Sea. Its fleet of nearly 30 double-hull tankers includes Aframax and Suezmax vessels and Panamax Handymax and Very Large Crude Carriers (VLCCs) with an overall capacity of 5 million deadweight tons (DWT). General Maritime deploys its vessels on the spot market (short term/single voyage) and under long-term charter. Customers have included major oil companies Chevron ConocoPhillips and Exxon Mobil. In 2012 the company completed financial restructuring and emerged from Chapter 11.

**GENERAL MICROWAVE CORPORATION**

425 Smith St.  
Farmingdale NY 11735  
Phone: 631-630-2000  
Fax: 631-630-2066  
Web: www.herley.com/index.cfm?act=companies\_farming

CEO: Deanna Lund  
CFO: -  
HR: -  
FYE: July 31  
Type: Subsidiary

General Microwave Corporation operating as Herley New York makes microwave components and electronic systems. The company's products include attenuators phase shifters couplers power and radiation meters modulators switch filters and oscillators that are used in military and commercial equipment. The company has a novel place in the wireless industry; it provides telecom companies with radiation hazard meters used to indicate dangerously high levels of microwave radio frequencies. A subsidiary of Herley Industries General Microwave Corp. was founded in 1960 and acquired by Herley in 1999.

**GENERAL MILLS INC**

NYS: GIS

Number One General Mills Boulevard  
Minneapolis, MN 55426  
Phone: 763 764-7600  
Fax: 763 764-8330  
Web: www.generalmills.com

CEO: Jeffrey L. Harmening  
CFO: Donal L. (Don) Mulligan  
HR: Jacqueline Williams-Roll  
FYE: May 26  
Type: Public

General Mills is high in the ranks of consumer packaged goods companies. Some of its #1 and #2 market-leading brands include Betty Crocker dessert mixes Gold Medal flour Pillsbury cookie dough and Yoplait yogurt. It competes with Kellogg to be the top cereal maker with a brand arsenal that includes Kix Chex Cheerios Lucky Charms and Wheaties. While most of the firm's sales come from the US General Mills is working to extend the reach and position of its brands globally and has facilities across five major continents. General Mills also owns the Haagen-Dazs ice cream brand in the US. The acquisition of Blue Buffalo in 2018 took General Mills into the pet food category.

|                        | Annual Growth | 05/15    | 05/16    | 05/17    | 05/18    | 05/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (1.1%)        | 17,630.3 | 16,563.1 | 15,619.8 | 15,740.4 | 16,865.2 |
| Net income (\$ mil.)   | 9.5%          | 1,221.3  | 1,697.4  | 1,657.5  | 2,131.0  | 1,752.7  |
| Market value (\$ mil.) | (1.5%)        | 33,796.7 | 37,841.5 | 34,500.9 | 25,665.0 | 31,786.3 |
| Employees              | (1.2%)        | 42,000   | 39,000   | 38,000   | 40,000   | 40,000   |

**GENERAL MOLY INC.**

NYSE AMEX: GMO

1726 Cole Blvd. Ste 115  
Lakewood CO 80401  
Phone: 303-928-8599  
Fax: 303-928-8598  
Web: www.generalmoly.com

CEO: Bruce D Hansen  
CFO: Bruce D Hansen  
HR: -  
FYE: December 31  
Type: Public

General Moly reporting for molybdenum duty. The mineral development exploration and mining company (formerly Idaho General Mines) finds and exploits molybdenum oxide (moly) a mineral used primarily as an alloy in steel production. Steel makers create moly-enhanced pipes valued by the construction aircraft manufacturing and desalinization industries for their strength and resistance to heat and corrosion. Refiners use the pipes and employ the mineral to remove sulfur from diesel fuel and crude oil. General Moly owns two properties in Nevada one in an 80/20 joint venture with Korean steel company POSCO and one outright. The company's move from development to production was pending in early 2011.

**GENERAL MOTORS CO**

NYS: GM

300 Renaissance Center  
Detroit, MI 48265-3000  
Phone: 313 667-1500  
Fax: -  
Web: www.gm.com

CEO: Daniel E. (Dan) Berce  
CFO: Charles K. (Chuck) Stevens  
HR: Kim Brycz  
FYE: December 31  
Type: Public

General Motors (GM) one of the world's largest auto manufacturers makes and sells cars and trucks worldwide under well-known brands such as Buick Cadillac Chevrolet GMC and Holden. Business divisions GM North America and GM International handle the automotive end of the business while General Motors Financial Co. provides financing services. Looking toward the future of transportation the company is investing in developing electric vehicles and autonomous vehicles and it has established a ride-sharing service dubbed Maven. GM's biggest single market is the US which accounts for about 80% of sales.

|                        | Annual Growth | 12/15     | 12/16     | 12/17     | 12/18     | 12/19     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | (2.6%)        | 152,356.0 | 166,380.0 | 145,588.0 | 147,049.0 | 137,237.0 |
| Net income (\$ mil.)   | (8.7%)        | 9,687.0   | 9,427.0   | (3,864.0) | 8,014.0   | 6,732.0   |
| Market value (\$ mil.) | 1.9%          | 48,600.4  | 49,786.4  | 58,574.8  | 47,800.1  | 52,301.5  |
| Employees              | (6.5%)        | 215,000   | 225,000   | 180,000   | 173,000   | 164,000   |

**GENERAL MOTORS FINANCIAL COMPANY INC.**

801 Cherry St. Ste. 3500  
Fort Worth TX 76102  
Phone: 817-302-7000  
Fax: 817-302-7897  
Web: www.gmfinancial.com

CEO: Daniel E Berce  
CFO: Chris A Choate  
HR: -  
FYE: June 30  
Type: Subsidiary

General Motors Financial Company brings motors to the general public. Formerly AmeriCredit and now operating as GM Financial the company is the in-house auto financing arm of General Motors. It works with GM dealers around the US and in Canada to offer new- and used-vehicle financing services. Founded in 1992 the former AmeriCredit traditionally provided credit to customers with less-than-ideal credit histories. Today GM Financial owns a portfolio of some \$12 billion in finance receivables and leased vehicles. The company operates about 20 credit and customer service centers throughout the US. General Motors acquired AmeriCredit for some \$3.5 billion in 2010 in an effort to boost auto sales.

**GENEREX BIOTECHNOLOGY CORP (DE)**

NBB: GNBT

10102 USA Today Way  
Miramar, FL 33025  
Phone: 416 364-2551  
Fax: -  
Web: www.generex.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Public

Generex Biotechnology knows that needles can be a real pain for diabetics so it has developed Oral-lyn an oral insulin spray that allows the drug to be absorbed through the inside lining of the cheeks. Though the product has been approved for use in some developing countries Oral-lyn is still undergoing clinical trials in the US. Generex also sells a line of over-the-counter energy and diet supplement glucose sprays available at retail stores and pharmacies in North America. The sprays are administered via Generex's handheld aerosol applicator RapidMist. Through its Antigen Express subsidiary the company is developing vaccines for disease such as cancer flu and HIV.

|                        | Annual Growth | 07/15 | 07/16 | 07/17  | 07/18 | 07/19 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 782.2%        | -     | -     | -      | 0.7   | 6.2   |
| Net income (\$ mil.)   | -             | (2.2) | (3.2) | (70.0) | 36.3  | (9.3) |
| Market value (\$ mil.) | 297.3%        | 0.7   | 0.5   | 314.6  | 127.7 | 174.4 |
| Employees              | (15.9%)       | 8     | -     | -      | 4     | 4     |

**GENESCO INC.**

NYS: GCO

Genesco Park, 1415 Murfreesboro Pike  
Nashville, TN 37217-2895  
Phone: 615 367-7000  
Fax: -  
Web: www.genesco.com

CEO: David E. Baxter  
CFO: Mimi E. Vaughn  
HR: -  
FYE: February 02  
Type: Public

Genesco sells casual and dress footwear headwear and sports apparel through about 1515 shoe and accessory stores in the US Canada Puerto Rico the UK Ireland and Germany. Genesco's shoe operations include Journeys upscale Johnston & Murphy Schuh as well as sales of licensed brands (Levi Strauss and Dockers footwear). It also sells wholesale footwear through various brands. Founded in 1924 as a shoe retailer Genesco expanded overseas with the purchase of Scotland's Schuh. It sold its Lids Sports Group business to FanzzLids Holdings in 2019.

|                        | Annual Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.5%)        | 2,859.8 | 3,022.2 | 2,868.3 | 2,907.0 | 2,188.6 |
| Net income (\$ mil.)   | -             | 97.7    | 94.6    | 97.4    | (111.8) | (51.9)  |
| Market value (\$ mil.) | (10.9%)       | 1,364.9 | 1,263.4 | 1,132.8 | 633.3   | 862.1   |
| Employees              | (6.4%)        | 27,325  | 27,500  | 27,200  | 30,500  | 21,000  |

\*Fiscal year change

**GENESEE & WYOMING INC.**
**NYS: GWR**

20 West Avenue  
 Darien, CT 06820  
 Phone: 203 202-8900  
 Fax: -  
 Web: www.gwrr.com

CEO: John C Hellmann  
 CFO: Timothy J Gallagher  
 HR: -  
 FYE: December 31  
 Type: Public

Genesee & Wyoming (GWI) owns stakes in more than 120 freight railroads. Its network includes 115 short-line and regional freight railroads that operate over a total of more than 22000 miles of track. Among this total about 15900 miles of track are owned and leased by the company and another 3300 miles additional miles are under contractual track access arrangements to more than 40 ports in North America Europe and Australia. Freight transported by GWI railroads includes coal forest products agricultural products automobiles and auto parts chemicals and plastics metallic ores petroleum products and pulp and paper.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.9%          | 1,569.0 | 1,639.0 | 2,000.4 | 2,001.5 | 2,208.0 |
| Net income (\$ mil.)   | 19.3%         | 271.3   | 260.8   | 225.0   | 141.1   | 549.1   |
| Market value (\$ mil.) | (4.8%)        | 6,017.3 | 5,633.2 | 3,363.5 | 4,348.3 | 4,932.2 |
| Employees              | 13.6%         | 4,800   | 5,200   | 7,500   | 7,300   | 8,000   |

**GENESEE VALLEY GROUP HEALTH ASSOCIATION**

1425 PORTLAND AVE BLDG 1  
 ROCHESTER, NY 146213011  
 Phone: 585-338-1400  
 Fax: -

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

Primary care is the primary concern of Lifetime Health Medical Group. The organization a subsidiary of The Lifetime Healthcare Companies offers up family practitioners as well as internists pediatricians OB/GYNs and specialists to about 100000 patients in Upstate New York. Lifetime Medical operates about 10 family health centers in Buffalo and Rochester that offer diagnostic therapeutic and pharmacy services; the group also includes several affiliated physicians offices a family medicine center for deaf patients and a primary care practice staffed exclusively by female physicians. Lifetime Health Medical Group has been active in the Buffalo and Rochester communities since the 1970s.

|                        | Annual Growth | 12/03 | 12/04* | 06/06* | 12/09 | 12/12 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 0.2%          | -     | 106.6  | 106.6  | 120.0 | 107.9 |
| Net income (\$ mil.)   | (0.4%)        | -     | 3.9    | 3.9    | (2.1) | 3.8   |
| Market value (\$ mil.) | -             | -     | -      | -      | -     | -     |
| Employees              | -             | -     | -      | -      | -     | 576   |

\*Fiscal year change

**GENESIS CORP.**

950 3RD AVE STE 900  
 NEW YORK, NY 100222736  
 Phone: 212-688-5522  
 Fax: -  
 Web: www.genesis10.com

CEO: Harley Lippman  
 CFO: Glenn Klein  
 HR: -  
 FYE: December 31  
 Type: Private

Genesis Corp.'s raison d'etre is business and technology consulting. Focused on helping organizations streamline processes manage employees and minimize costs the company (doing business as Genesis10) provides services in areas such as project management application development enterprise systems integration staffing and management support. The company's managed service program assists businesses in managing its workforce as well as outsourced work. Genesis10 founded in 1999 also helps organizations with their hiring compliance and change management issues.

|                        | Annual Growth | 12/06 | 12/07 | 12/08 | 12/10 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.3%          | -     | -     | 123.0 | 173.6 | 175.1 |
| Net income (\$ mil.)   | (5.9%)        | -     | -     | 2.7   | 10.6  | 2.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,105 |

**GENESIS ENERGY L.P.**
**NYS: GEL**

919 Milam, Suite 2100  
 Houston, TX 77002  
 Phone: 713 860-2500  
 Fax: -  
 Web: www.genesisenergy.com

CEO: Grant E. Sims  
 CFO: Robert V. (Bob) Deere  
 HR: -  
 FYE: December 31  
 Type: Public

Genesis Energy is a top lease-holder of oil and gas infrastructure in the US Gulf Coast serving some of the biggest oil and gas producers and refiners in the world. Assets include pipelines storage terminals railcars barges and trucks. Genesis also leases offshore properties in the Gulf of Mexico to move crude oil and natural gas to onshore refining centers. The company is also the #1 producer of natural soda ash (Na<sub>2</sub>CO<sub>3</sub>). Additionally Genesis is one of the largest producers of sodium hydrosulfide (NaHS) a byproduct of its sulfur-removal services from sour gas streams. Shell is one of the company's biggest customers.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.7%)        | 3,846.2 | 2,246.5 | 1,712.5 | 2,028.4 | 2,912.8 |
| Net income (\$ mil.)   | -             | 106.2   | 422.5   | 113.2   | 82.6    | (6.1)   |
| Market value (\$ mil.) | (18.8%)       | 5,199.8 | 4,503.6 | 4,415.3 | 2,739.6 | 2,264.0 |
| Employees              | 15.0%         | 1,200   | 1,400   | 1,200   | 2,142   | 2,100   |

**GENESIS HEALTH INC.**

3599 UNIVERSITY BLVD S # 1  
 JACKSONVILLE, FL 322164252  
 Phone: 904-858-7600  
 Fax: -  
 Web: www.brookshealth.org

CEO: Douglas M Baer  
 CFO: -  
 HR: Briana Nabors  
 FYE: December 31  
 Type: Private

Genesis Health helps people get back on their feet — literally. The company (doing business as Brooks Rehabilitation) operates a 160-bed facility dedicated to helping patients recover from injury and illness. Rehab services include physical occupational speech aquatic and recreational therapy. The hospital also helps patients coping with chronic pain cognitive disorders and other long-term disabilities. Brooks Rehabilitation provides outpatient care through a network of more than two dozen clinics a nursing home and a home health care agency in northern Florida and southeastern Georgia.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11  | 12/13 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 9.3%          | -     | 98.4  | 120.0 | 123.5  | 140.3 |
| Net income (\$ mil.)   | (9.3%)        | -     | -     | 27.7  | (19.6) | 20.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 1,400 |

**GENESIS HEALTH SYSTEM**

1227 E RUSHOLME ST  
 DAVENPORT, IA 528032459  
 Phone: 563-421-1000  
 Fax: -  
 Web: www.genesishealth.com

CEO: -  
 CFO: Mark Rogers  
 HR: Edwin Maxwell  
 FYE: June 30  
 Type: Private

Genesis Health System operates three acute care hospitals in Iowa and Illinois that have more than 660 beds total and employ some 700 doctors. Genesis Medical Center in Davenport Iowa with more than 500 beds is the system's flagship facility; the hospital offers a range of general surgical and specialist health services. The system's Illini Campus in Silvis Illinois features an assisted-living center. The Genesis Medical Center Dewitt Campus serves that Iowa town and the surrounding area with its 13-bed hospital nursing home and related care facilities. Genesis Health System also operates physician practices outpatient centers and a home health agency.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.3%          | -     | 467.1 | 503.9 | 509.5 | 511.6 |
| Net income (\$ mil.)   | (6.0%)        | -     | 26.9  | 59.0  | 32.3  | 20.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 5,000 |



**GENESIS HEALTHCARE INC**

NYS: GEN

101 East State Street  
Kennett Square, PA 19348  
Phone: 610-444-6350  
Fax: -  
Web: www.geneshcc.com

CEO: George V. Hager  
CFO: Thomas (Tom) DiVittorio  
HR: Jeanne Phillips  
FYE: December 31  
Type: Public

Genesis Healthcare helps seniors begin to thrive again after suffering a medical setback. Through some 500 skilled nursing facilities and assisted-living centers the company specializes in providing intensive medical care for weakened elderly patients such as those recovering from stroke or hip replacement therapy. Its facilities located in 30 states across the US house more than 55,000 beds in all. Genesis also has subsidiaries that provide third-party services including rehab and respiratory therapy administrative services and consulting. Rehab services include speech pathology physical therapy and occupational therapy. These units serve more than 17,000 clients in 45 states the District of Columbia and China.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 56.3%         | 833.3   | 5,619.2 | 5,732.4 | 5,373.7 | 4,976.7 |
| Net income (\$ mil.)   | -             | (0.9)   | (426.2) | (64.0)  | (579.0) | (235.2) |
| Market value (\$ mil.) | (39.1%)       | 1,385.6 | 561.0   | 687.1   | 123.3   | 190.8   |
| Employees              | 47.3%         | 13,025  | 88,700  | 82,000  | 68,700  | 61,300  |

**GENESIS HEALTHCARE LLC**

101 E. State St.  
Kennett Square PA 19348  
Phone: 610-444-6350  
Fax: 610-925-4000  
Web: www.geneshcc.com

CEO: George V. Hager Jr  
CFO: James V. McKeon  
HR: -  
FYE: September 30  
Type: Private

Genesis HealthCare is in the business of caring for the US senior population and those in need of assistance with daily living tasks. The company is one of the largest skilled nursing care providers in the country offering both short-term transitional care and long-term hospice care through more than 400 skilled nursing centers and assisted living residences in 29 states. It also provides rehabilitation therapy to more than 1,500 health care providers across the US. Some of its rehabilitation specialties include cardiac management dialysis care orthopedic care and ventilator care. In Maryland Genesis SelectCare is a licensed private duty home care agency that assists people in their own homes.

**GENESIS HEALTHCARE SYSTEM**

2951 MAPLE AVE  
ZANESVILLE, OH 43701-1406  
Phone: 740-454-5000  
Fax: -  
Web: www.geneshcs.org

CEO: Mathew Perry  
CFO: Paul Masterson  
HR: -  
FYE: December 31  
Type: Private

Genesis HealthCare System takes care of the beginning (and the middle and the end) of a patient's medical experience. The not-for-profit health care system consists of Genesis Hospital a network of family practice and specialist physicians and outpatient care centers throughout its six-country service region in southeastern Ohio. In addition to general medical emergency and surgical care Genesis Hospital offers specialties such as oncology trauma neurosurgery cardiovascular care women's health and orthopedics. The organization also operates a drug and alcohol recovery program.

|                        | Annual Growth | 12/05 | 12/06 | 12/07  | 12/09 | 12/10 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (95.8) | 353.9 | 369.4 |
| Net income (\$ mil.)   | 3881.1%       | -     | -     | 0.0    | 23.9  | 15.6  |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 3,500 |

**GENESYS REGIONAL MEDICAL CENTER**

1 GENESYS PKWY  
GRAND BLANC, MI 48439-8065  
Phone: 810-606-5000  
Fax: -

CEO: Christopher J. Palazzolo  
CFO: David Carrol  
HR: -  
FYE: June 30  
Type: Private

Genesys Regional Medical Center generates health care services for residents of a six-county region in eastern Michigan. The integrated medical center features a 410-bed hospital providing general medical and surgical care as well as specialty care in areas such as heart disease (through the Genesys Heart Institute). Additionally Genesys Regional includes family medicine outpatient diagnostic and rehabilitative care centers. It also operates a women and children's center and in cooperation with Flint's Hurley Medical Center it runs the Genesys Hurley Cancer Institute. Genesys Regional is a member of the Genesys Health System which is part of Catholic hospital operator Ascension Health.

|                        | Annual Growth | 06/09 | 06/10 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.3%)        | -     | 452.9 | 415.1 | 417.6 | 404.0 |
| Net income (\$ mil.)   | 0.9%          | -     | 11.5  | 1.8   | 0.2   | 12.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,739 |

**GENETHERA INC.**

OTC: GTHA

3930 Youngfield St.  
Wheat Ridge CO 80033-3865  
Phone: 303-463-6371  
Fax: 303-463-6377  
Web: www.genetheranet

CEO: Antonio Milici  
CFO: Tannya L. Irizarry  
HR: -  
FYE: December 31  
Type: Public

GeneThera does its part to protect the world's fauna. GeneThera formerly called Hand Brand Distribution develops genetic diagnostic assays for the agriculture and veterinary industries. The biotech company has developed assays that detect Chronic Wasting Disease in elk and deer and Mad Cow Disease in cattle. The company is working on cancer detection tests for animals as well as similar tests for humans through its partnership with Xpention a biotechnology company focused on oncology diagnostics. GeneThera is also developing vaccines for animal diseases such as E. coli.

**GENICA CORPORATION**

43195 BUSINESS PARK DR  
TEMECULA, CA 92590-3629  
Phone: 855-433-5747  
Fax: -  
Web: www.genica.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Think of Genica as computerdom's bargain basement. The company sells computer components peripherals and accessories — mainly overstocks and closeouts — over the Internet. It operates through two business units: Computer Geeks (which targets consumers through its geeks.com website) and Evertex Computer (which markets to small businesses and FORTUNE 500 firms via evertex.com). The company which offers more than 3,000 brand-name products was formed by the merger of online seller Computer Geeks with computer importer/distributor Evertex Computer and its Hong Kong-based sister firm Evertex Trading. Chairman and CEO Frank Segler owns a majority stake in Genica.

|                        | Annual Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (49.4%)       | -     | -     | 672.7 | 164.7 | 172.5 |
| Net income (\$ mil.)   | 53932.2%      | -     | -     | 0.0   | 3.6   | 5.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 334   |

**GENIE ENERGY LTD**
**NYS: GNE**

520 Broad Street  
Newark, NJ 07102  
Phone: 973 438-3500  
Fax: -  
Web: www.genie.com

CEO: Howard S. Jonas  
CFO: Avi Goldin  
HR: -  
FYE: December 31  
Type: Public

Energy marketer Genie Energy is hoping to work its magic with utilities in the US Northeast. The company operates through three subsidiaries — revenue generator Genie Retail Energy (GRE) and Afek Oil and Gas and Genie Oil and Gas. GRE resells electricity and natural gas bought from BP to residential and small business customers in New Jersey New York and Pennsylvania. GRE services 392000 meters (264000 electric and 128000 natural gas). Top customers include Con Edison and National Grid and their subsidiaries. Genie Oil and Gas and its Afek unit explore for oil in unconventional shale plays in Colorado Israel and Mongolia through subsidiaries. Genie Energy is controlled by Chairman and CEO Howard Jonas.

|                        | Annual Growth | 12/14  | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|---------------|--------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 0.5%          | 275.0  | 210.1 | 212.1  | 264.2 | 280.3 |
| Net income (\$ mil.)   | -             | (26.5) | (7.5) | (24.5) | (7.0) | 22.8  |
| Market value (\$ mil.) | (0.6%)        | 166.0  | 299.6 | 154.5  | 117.1 | 162.0 |
| Employees              | 4.1%          | 156    | 145   | 180    | 178   | 183   |

**GENMARK DIAGNOSTICS, INC.**
**NMS: GNMK**

5964 La Place Court  
Carlsbad, CA 92008-8829  
Phone: 760 448-4300  
Fax: -  
Web: www.genmarkdx.com

CEO: Hany Massarany  
CFO: Scott Mendel  
HR: Jennifer Williams  
FYE: December 31  
Type: Public

GenMark Diagnostics knows the secrets that DNA holds are just as helpful to doctors as they are to CSI detectives. The company makes molecular diagnostic equipment designed to detect diseases and determine the best medications for a person's genotype. Its XT-8 system is FDA-approved to test for cystic fibrosis and sensitivity to the blood thinner warfarin and the company is seeking approval for other diagnostics including tests for viral respiratory infections and thrombosis. The XT-8 is about the size of a microwave can hold 24 blood-sample cartridges and offers results in 30 minutes. GenMark Diagnostics was formed by Osmetech in 2010.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 23.3%         | 30.6   | 39.4   | 49.3   | 52.5   | 70.8   |
| Net income (\$ mil.)   | -             | (38.3) | (42.2) | (50.6) | (61.9) | (50.5) |
| Market value (\$ mil.) | (22.7%)       | 765.4  | 436.4  | 688.4  | 234.5  | 273.3  |
| Employees              | 25.1%         | 195    | 233    | 308    | 517    | 477    |

**GENOCEA BIOSCIENCES INC**
**NMS: GNCA**

100 Acorn Park Drive  
Cambridge, MA 02140  
Phone: 617 876-8191  
Fax: -  
Web: www.genocoea.com

CEO: William Clark  
CFO: Michael Alfieri  
HR: -  
FYE: December 31  
Type: Public

Genocoea Biosciences seeks a panacea for human infection. It does this using its proprietary ATLAS technology that acts through T cells to target infectious diseases. The company's lead candidate is GEN-009 an adjuvanted peptide vaccine which will begin phase 1 clinical trials targeting a range of tumor types. Genocoea believes its T-cell methodology allows it to develop vaccines more quickly than the traditional method which uses B cells or antibodies. It also thinks certain infections respond better to T cell treatments which operate at the cellular level. Genocoea is seeking to partner with others to develop general cancer vaccines as well as a vaccine that will target cancers caused by the Epstein-Barr Virus.

|                        | Annual Growth | 12/12  | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (41.3%)       | 2.0    | 0.7    | 0.3    | 0.7    | 0.2    |
| Net income (\$ mil.)   | -             | (13.4) | (20.8) | (35.3) | (42.5) | (49.6) |
| Market value (\$ mil.) | (23.3%)       | -      | -      | 199.1  | 149.9  | 117.2  |
| Employees              | 25.9%         | 39     | 44     | 57     | 87     | 98     |

**GENOMIC HEALTH INC**
**NMS: GHDX**

301 Penobscot Drive  
Redwood City, CA 94063  
Phone: 650 556-9300  
Fax: -  
Web: www.genomichealth.com

CEO: Kimberly J Popovits  
CFO: G Bradley Cole  
HR: Petrov Alesha  
FYE: December 31  
Type: Public

Genomic Health believes the genome is key to good health and individualized treatments. The company conducts genomic research to develop molecular diagnostics and assays that can predict the likelihood of disease recurrence as well as response to therapy and treatments. Genomic Health's Oncotype DX breast cancer test predicts the likelihood of chemotherapy effectiveness and cancer recurrence in women with newly diagnosed early-stage invasive breast cancer. Genomic Health's research efforts are targeted at providing a wider base of cancer-related tests. The company generates around 85% of its sales in the US.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.8%          | 261.6   | 275.7   | 287.5   | 327.9   | 340.8   |
| Net income (\$ mil.)   | -             | (12.8)  | (24.6)  | (33.3)  | (13.9)  | (3.9)   |
| Market value (\$ mil.) | 4.0%          | 1,025.9 | 1,120.5 | 1,233.7 | 1,030.1 | 1,198.7 |
| Employees              | 6.0%          | 684     | 752     | 802     | 846     | 863     |

**GENTEX CORP.**
**NMS: GNTX**

600 N. Centennial  
Zeeland, MI 49464  
Phone: 616 772-1800  
Fax: 616 772-7348  
Web: www.gentex.com

CEO: Fred T. Bauer  
CFO: Steve Downing  
HR: Kurt Wassink  
FYE: December 31  
Type: Public

Gentex would agree that competitors never look better than when they are in the rearview. The company focuses on designing making and marketing interior and exterior auto-dimming rearview mirrors and camera-based driver-assist systems for the automotive market. It serves customers worldwide but its largest base includes big carmakers such as Toyota General Motors and Volkswagen. Its products are found as standard or optional features on hundreds of vehicle models. To a lesser degree Gentex also makes dimmable aircraft windows found on commercial aircraft and fire protection products — including smoke detectors fire alarms and signaling devices — primarily for commercial buildings.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.5%          | 1,375.5 | 1,543.6 | 1,678.9 | 1,794.9 | 1,834.1 |
| Net income (\$ mil.)   | 11.0%         | 288.6   | 318.5   | 347.6   | 406.8   | 437.9   |
| Market value (\$ mil.) | (13.5%)       | 9,369.5 | 4,151.9 | 5,106.2 | 5,432.9 | 5,241.0 |
| Employees              | 8.0%          | 4,196   | 4,757   | 5,315   | 5,481   | 5,707   |

**GENTHERM INC**
**NMS: THRM**

21680 Haggerty Road  
Northville, MI 48167  
Phone: 248 504-0500  
Fax: -  
Web: www.gentherm.com

CEO: Daniel R. Coker  
CFO: Barry G. Steele  
HR: -  
FYE: December 31  
Type: Public

Don't worry TED can keep your car seat warm ... or cool. Gentherm develops thermoelectric device (TED) technology for its climate-control seats (CCS) for vehicles. CCS products can be found on the vehicles of nearly every automotive manufacturer in North America Europe and Asia. Other Gentherm products include heated and cooled cup holders steering wheel heaters and heated door and armrests. The company's industrial segment also makes battery thermal management products waste heat recovery products and hospital patient temperature management systems. The company sells its products worldwide but the US represents its largest market.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.4%          | 811.3   | 856.4   | 917.6   | 985.7   | 1,038.3 |
| Net income (\$ mil.)   | (12.1%)       | 70.1    | 95.4    | 76.6    | 35.2    | 41.9    |
| Market value (\$ mil.) | 2.2%          | 1,239.8 | 1,604.8 | 1,146.0 | 1,074.9 | 1,353.6 |
| Employees              | 12.4%         | 8,607   | 10,098  | 11,685  | 13,069  | 13,755  |

**GENIVA HEALTH SERVICES INC**
**NMS: GTIV**

3350 Riverwood Parkway, Suite 1400  
Atlanta, GA 30339-3314  
Phone: 770 951-6450  
Fax: -  
Web: www.geniva.com

CEO: David Causby  
CFO: Tom Dolan  
HR: Evelyn Abrams  
FYE: December 31  
Type: Public

Geniva Health Services is a gentle giant. As one of the nation's largest home health care and hospice services firms the company provides home nursing care through a network of about 270 agency locations in some 40 states. Geniva's home care nurses provide services ranging from acute-care treatment to housekeeping for the elderly or disabled. Its hospice services are offered through 150 locations in 30 states. Geniva also offers consulting services to the home care industry to help with regulatory and reimbursement issues. Geniva also provides hospice operations through subsidiary Odyssey HealthCare.

|                        | Annual Growth | 12/08*  | 01/10*  | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.1%          | 1,300.4 | 1,152.5 | 1,447.0 | 1,798.8 | 1,712.8 |
| Net income (\$ mil.)   | (35.4%)       | 153.5   | 59.2    | 52.2    | (450.5) | 26.8    |
| Market value (\$ mil.) | (21.9%)       | 829.0   | 830.5   | 817.9   | 207.6   | 309.0   |
| Employees              | (1.4%)        | 15,450  | 5,200   | 9,600   | 14,800  | 14,600  |

\*Fiscal year change

**GENUINE PARTS CO.**
**NYS: GPC**

2999 Wildwood Parkway  
Atlanta, GA 30339  
Phone: 678 934-5000  
Fax: -  
Web: www.genpt.com

CEO: Paul D. Donahue  
CFO: J Phillip Welch  
HR: James R. (Jim) Neill  
FYE: December 31  
Type: Public

What do spark plugs hydraulic hoses paper clips and magnet wire have in common? They're all Genuine Parts. The diversified company is the sole member and majority owner of National Automotive Parts Association (NAPA) a voluntary trade association that distributes auto parts nationwide. Genuine Parts Company (GPC) operates about 1100 NAPA Auto Parts stores in more than 45 US states. It also distributes parts through chains in Canada Mexico and across Europe. Other subsidiaries include auto parts distributor Balkamp industrial parts supplier Motion Industries and office products distributor S.P. Richards.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 5.1%          | 15,341.6 | 15,280.0 | 15,339.7 | 16,308.8 | 18,735.1 |
| Net income (\$ mil.)   | 3.3%          | 711.3    | 705.7    | 687.2    | 616.8    | 810.5    |
| Market value (\$ mil.) | (2.6%)        | 15,552.5 | 12,534.5 | 13,942.8 | 13,865.4 | 14,012.8 |
| Employees              | 6.4%          | 39,000   | 39,600   | 40,000   | 48,000   | 50,000   |

**GENVEC INC (DE)**
**NAS: GNVC**

910 Clopper Road, Suite 220N  
Gaithersburg, MD 20878  
Phone: 240 632-0740  
Fax: -  
Web: www.genvec.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

GenVec is all over the medical map. The clinical-stage biopharmaceutical firm develops gene-based drugs and vaccines for everything from cancer to HIV. GenVec has multiple vaccine candidates for contagious diseases such as HIV malaria and foot-and-mouth through grants and partnerships with several federal agencies including the US departments of Health and Human Services Homeland Security and Agriculture. The company's other drug research and development programs target cancers and hearing and balance disorders mostly through collaborations with other drugmakers. Biotech research firm Intrexon is buying GenVec to expand its gene delivery platform; the price of the purchase was not disclosed.

|                        | Annual Growth | 12/11 | 12/12  | 12/13  | 12/14 | 12/15 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (52.7%)       | 17.7  | 9.4    | 3.7    | 6.0   | 0.9   |
| Net income (\$ mil.)   | -             | (7.4) | (14.1) | (10.0) | (2.5) | (6.5) |
| Market value (\$ mil.) | -             | -     | -      | -      | -     | -     |
| Employees              | (33.8%)       | 78    | 45     | 11     | 11    | 15    |

**GENWORTH FINANCIAL, INC. (HOLDING CO)**
**NYS: GNW**

6620 West Broad Street  
Richmond, VA 23230  
Phone: 804 281-6000  
Fax: -  
Web: www.genworth.com

CEO: Thomas J. (Tom) McInerney  
CFO: Philip Mayers  
HR: Michael S. Laming  
FYE: December 31  
Type: Public

Insurance and investment specialist Genworth Financial specializes in life insurance long-term care and retirement investments in the US market. Internationally Genworth offers mortgage insurance and other payment protection products. The firm also provides private residential mortgage insurance in the US. Traditionally Genworth has focused its retirement investment products including fixed annuities and mutual funds on affluent individuals. However facing declines in its core lines of business the company has suspended most sales of its long-term care life insurance and fixed annuity products. Chinese conglomerate China Oceanwide Holdings is buying Genworth for \$2.7 billion.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | (2.4%)        | 111,358.0 | 106,431.0 | 104,658.0 | 105,297.0 | 100,923.0 |
| Net income (\$ mil.)   | -             | (1,244.0) | (615.0)   | (277.0)   | 817.0     | 119.0     |
| Market value (\$ mil.) | (14.0%)       | 4,258.5   | 1,868.7   | 1,908.8   | 1,558.1   | 2,334.7   |
| Employees              | (9.9%)        | 5,300     | 4,100     | 3,400     | 3,500     | 3,500     |

**GENZYME CORPORATION**

500 Kendall St.  
Cambridge MA 02142  
Phone: 617-252-7500  
Fax: 617-252-7600  
Web: www.genzyme.com

CEO: Christopher A Viehbach  
CFO: -  
HR: Debora Shapiro  
FYE: December 31  
Type: Subsidiary

Genzyme makes big money off uncommon diseases. The company's product portfolio focuses on treatments for rare genetic disorders as well as kidney disease and cancer. One of its main products Cerezyme is a leading (and pricey) treatment for Gaucher disease a rare enzyme-deficiency condition. Founded in 1981 Genzyme has treatments for other enzyme disorders including Fabry disease and Pompe disease. In addition the company develops gene-based cancer treatment products renal care and immunological therapies organ transplant drugs and orthopedic biosurgery products. The company was acquired by Sanofi for some \$20.1 billion in 2011.

**GEO GROUP INC (THE) (NEW)**
**NYS: GEO**

4955 Technology Way  
Boca Raton, FL 33431  
Phone: 561 893-0101  
Fax: -  
Web: www.geogroup.com

CEO: George C. Zoley  
CFO: Brian R. Evans  
HR: -  
FYE: December 31  
Type: Public

The GEO Group sticks to its convictions and it relies on them to generate business. The real estate investment trust (REIT) is one of the largest correctional systems in the US with operations in more than 30 states and electronic monitoring services in every state. Its worldwide operations include some 135 maximum- medium- and minimum-security correctional detention (including immigrant detention) and mental health facilities with roughly 96000 beds. It also conducts community supervision of more than 210000 offenders and pretrial defendants. Furthermore GEO runs educational rehabilitative and vocational training programs at its facilities. Its GEO Care unit provides mental health and residential treatment services for parolees probationers and pretrial defendants. About 90% of GEO's revenue derives from the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.3%          | 1,691.6 | 1,843.3 | 2,179.5 | 2,263.4 | 2,331.4 |
| Net income (\$ mil.)   | 0.2%          | 143.9   | 139.4   | 148.7   | 146.2   | 145.1   |
| Market value (\$ mil.) | (16.4%)       | 4,866.8 | 3,486.1 | 4,332.6 | 2,845.8 | 2,375.5 |
| Employees              | 5.9%          | 17,479  | 15,806  | 19,370  | 18,512  | 22,000  |

**GEOBIO ENERGY INC.**
**OTC: GBOE**

601 Union St. Ste. 4500  
Seattle WA 98121  
Phone: 206-838-9715  
Fax: 760-597-4900  
Web: www.aqualung.com

CEO: –  
CFO: Clayton Shelver  
HR: –  
FYE: September 30  
Type: Public

GeoBio Energy used to think biodiesel was the way of the future but lately it's decided that the oil and gas industry isn't going anywhere anytime soon. Though it acquired GeoAlgae Technologies which develops low-cost renewable feedstock used for the production of biodiesel in 2008 GeoBio Energy has since switched directions. In 2009 it agreed to buy H&M Precision Products which makes chemicals used in the drilling of oil and gas wells. In 2010 it also agreed to acquire a Colorado-based oil field site preparation and maintenance company.

**GEOMET INC (DE)**
**NBB: GMET**

1221 McKinney Street, Suite 3840  
Houston, TX 77010  
Phone: 713 659-3855  
Fax: –  
Web: www.geometinc.com

CEO: Michael Y McGovern  
CFO: Tony Oviedo  
HR: –  
FYE: December 31  
Type: Public

Hoping for the day when high gas prices will result in geometric financial growth GeoMet is explores for develops and produces natural gas from coalbed methane properties in Alabama Virginia West Virginia and British Columbia. The company is developing the Gumee field in the Cahaba Basin and the Garden City Chattanooga Shale prospect (in Alabama) as well as the Pond Creek and Lasher fields in the Central Appalachian Basin. It also has holdings in the Peace River field in British Columbia. GeoMet controls a total of 160000 net acres of coalbed methane assets. In 2010 the company had proved reserves of 215.9 billion cu. ft. of coalbed methane. Yorktown Energy Partners IV controls about 40% of GeoMet.

|                        | Annual Growth | 12/09   | 12/10 | 12/11 | 12/12   | 12/13 |
|------------------------|---------------|---------|-------|-------|---------|-------|
| Sales (\$ mil.)        | 5.4%          | 31.0    | 33.4  | 35.6  | 39.4    | 38.2  |
| Net income (\$ mil.)   | –             | (167.1) | 5.8   | 2.8   | (150.0) | 35.3  |
| Market value (\$ mil.) | (49.4%)       | 59.4    | 46.8  | 37.8  | 5.7     | 3.9   |
| Employees              | (12.4%)       | 73      | –     | 68    | 64      | 43    |

**GEOPETRO RESOURCES CO**
**NBB: GEOR**

150 California Street, Suite 600  
San Francisco, CA 94111  
Phone: 415 398-8186  
Fax: –  
Web: www.geopetro.com

CEO: Stuart J Doshi  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

You have to drill down deep to figure out exactly what GeoPetro Resources does. It's an oil and natural gas exploration and production company with projects in Canada Indonesia and the US. These sites cover about 1 million gross acres consisting of mineral leases production-sharing contracts and exploration permits. GeoPetro operates one cash-generating property in the Madisonville Project in Texas; almost all of the revenue from this project has been derived from natural gas sales to two clients: Luminant Energy and ETC Katy Pipeline. GeoPetro Resources also has a geographically diverse portfolio of oil and natural gas prospects. In 2013 the company agreed to be bought by fuel distributor MCW Energy Group.

|                        | Annual Growth | 12/08 | 12/09  | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (51.1%)       | 6.2   | 4.1    | 3.1   | 1.0   | 0.4   |
| Net income (\$ mil.)   | –             | (0.2) | (25.8) | (4.9) | (1.5) | (3.9) |
| Market value (\$ mil.) | (44.2%)       | 34.0  | 34.0   | 20.5  | 10.7  | 3.3   |
| Employees              | (26.0%)       | 20    | 20     | 14    | 14    | 6     |

**GEORGE E. WARREN CORPORATION**

3001 OCEAN DR STE 203  
VERO BEACH, FL 329631992  
Phone: 772-778-7100  
Fax: –  
Web: www.gewarren.com

CEO: –  
CFO: Michael George  
HR: –  
FYE: December 31  
Type: Private

By barge by pipeline by tank truck by George; George E. Warren is a major private wholesale distributor of refined petroleum products. The company which has business activities in about 30 US states distributes product mostly by barge and pipeline though it uses some tank trucks as well. It distributes by pipeline via the Buckeye Colonial Magellan Nustar and Explorer pipelines and by barges and vessels from facilities on the Gulf Coast and in the New York Harbor area. It distributes a range of petroleum products including ethylene and heating oil to various industries.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.6%)        | –     | 103.8 | 124.5 | 121.7 | 90.1  |
| Net income (\$ mil.)   | (6.7%)        | –     | 34.6  | 43.0  | 42.0  | 28.1  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 35    |

**GEORGE FOREMAN ENTERPRISES INC.**

100 N. Wilkes-Barre Blvd. 4th Fl.  
Wilkes-Barre PA 18702  
Phone: 570-822-6277  
Fax: 330-848-4287  
Web: www.juice4u.com

CEO: Chuck Gartenhaus  
CFO: Jeremy Anderson  
HR: –  
FYE: December 31  
Type: Private

George Foreman Enterprises doesn't sell the boxer's namesake grills (Salton does); however the company actively looks to make acquisitions and licensing deals to keep George Foreman's name in the ring. Through its InStride Ventures George Foreman Enterprises makes and markets therapeutic footwear under the George Foreman name to ShopKo. The company also has partnered with G-Nutritional and Vitaquest International (which later formed Vita Ventures) to market and sell vitamins and nutritional supplements using the Foreman trade name. The company signed on legendary boxing champ George Foreman to a licensing and pitchman deal in 2005 in exchange for 35% of the company and his name on the marquee.

**GEORGETOWN MEMORIAL HOSPITAL**

606 BLACK RIVER RD  
GEORGETOWN, SC 294403368  
Phone: 843-626-9040  
Fax: –  
Web: www.tidelandshealth.org

CEO: Bruce Bailey  
CFO: –  
HR: –  
FYE: September 30  
Type: Private

Georgetown Hospital System may be set amidst the Antebellum grace of the South but its health care services are far from antiquated. The system on the southeast coast of South Carolina operates Georgetown Memorial Hospital an acute-care facility with more than 130 beds and Waccamaw Community Hospital which operates with about 170 beds. Georgetown Memorial Hospital features ICU cardiac and surgical services labor and delivery and a pediatric wing. Waccamaw Community Hospital covering the northern part of the system's service area provides 24-hour emergency services rehabilitation obstetrics and inpatient and outpatient surgery.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.9%          | –     | 112.9 | 126.7 | 131.2 | 141.7 |
| Net income (\$ mil.)   | (51.3%)       | –     | 19.9  | 15.3  | 12.3  | 2.3   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 1,300 |

**GEORGIA LOTTERY CORPORATION**

250 Williams St. Ste. 3000  
Atlanta GA 30303  
Phone: 404-215-5000  
Fax: 404-215-8983  
Web: www.galottery.com

CEO: Debbie Dlugolenski Alford  
CFO: -  
HR: Jacqueline Odejimi  
FYE: June 30  
Type: Government-owned

You might say these games of chance are just peachy. The Georgia Lottery Corporation (GLC) operates a number of instant-win ticket and lotto-style games including Cash 4 Fantasy 5 and Win for Life. It also takes part in the multi-state Mega Millions drawing game. Tickets are sold through more than 8200 retailers throughout the state. The GLC was established in 1992 to enhance the state's education funding. Since its founding the lottery has contributed more than \$13 billion in proceeds to state education programs including the HOPE Scholarship Program and the Georgia Prekindergarten Program. The GLC has eight district offices in Atlanta Augusta Columbus Dalton Duluth Macon Savannah and Tifton.

**GEORGIA POWER CO**

NL:

241 Ralph McGill Boulevard, N.E.  
Atlanta, GA 30308  
Phone: 404 506-6526  
Fax: -  
Web: www.georgiapower.com

CEO: Paul Bowers  
CFO: W. Ron Hinson  
HR: Leonard Owens  
FYE: December 31  
Type: Public

Georgia Power is the largest subsidiary of US utility holding company Southern Company. The regulated utility provides electricity to about 2.4 million residential commercial and industrial customers throughout most of Georgia. It has interests in about 20 fossil-fueled 2 nuclear and 20 hydroelectric power plants that give it about 22000 MW of generating capacity. When necessary the company purchases excess power from nine small power producers. Georgia Power sells wholesale electricity to several cooperatives and municipalities in the region. The utility also offers energy efficiency surge protection and outdoor lighting products and services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.6%)           | 8,988.0 | 8,326.0 | 8,383.0 | 8,310.0 | 8,420.0 |
| Net income (\$ mil.)   | (10.6%)          | 1,242.0 | 1,277.0 | 1,347.0 | 1,428.0 | 793.0   |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | (3.1%)           | 7,909   | 7,989   | 7,527   | 6,986   | 6,967   |

**GEORGIA SOUTHERN UNIVERSITY**

1582 SOUTHERN DR  
STATESBORO, GA 30458  
Phone: 912-681-5224  
Fax: -  
Web: www.georgiasouthern.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Georgia Southern University shows students that higher education can be just peachy. Georgia Southern offers its student body more than 140 bachelor master and doctoral programs from eight colleges; academic fields include business education science and public health. One of 26 colleges and universities in the University System of Georgia it enrolls roughly 27000 students most of which hail from Georgia. The average class size of lower division courses is about 43 upper division 23 and graduate level 11. The student to faculty ratio is 22:1.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/17 | 06/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 6.6%             | -     | 177.8 | 185.6 | 232.5 | 277.2  |
| Net income (\$ mil.)   | -                | -     | 10.3  | 0.9   | 3.5   | (13.2) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 1,700  |

**GEORGIA TRANSMISSION CORPORATION**

2100 E EXCHANGE PL  
TUCKER, GA 300845342  
Phone: 770-270-7400  
Fax: -  
Web: www.gatrans.com

CEO: Jerry Donovan  
CFO: Barbara Hampton  
HR: Sharon N Williamson  
FYE: December 31  
Type: Private

With Georgia on its mind Georgia Transmission provides electric transmission services to power producers and distribution utilities. The company primarily transports power for its 39 member distribution cooperatives (out of Georgia's total of 42 coops) and their electricity supplier Oglethorpe Power. Georgia Transmission owns 3060 miles of transmission lines as well as more than 640 substations. It jointly owns and plans the state's entire 17500 miles of transmission lines through the Integrated Transmission System in collaboration with Georgia Power MEAG Power and Dalton Utilities.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.0%             | -     | -     | 225.1 | 229.6 | 292.8 |
| Net income (\$ mil.)   | 0.7%             | -     | -     | 13.5  | 14.5  | 14.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 285   |

**GEORGIA-CAROLINA BANCSHARES, INC.**

NBB: GEGR

3527 Wheeler Road  
Augusta, GA 30909  
Phone: 706 731-6600  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Georgia-Carolina Bancshares is holding the line on banking in and around Augusta Georgia. The holding company owns First Bank of Georgia which has about a half-dozen branches along the eastern edge of the Peach State. The company also owns First Bank Mortgage which originates residential loans and other mortgage products through offices in Georgia and Florida. The bank focuses on real estate lending in addition to providing standard deposit products such as checking and savings accounts. Other lending activities include business and consumer loans. The bank's FB Financial Services division offers financial planning and investment services through an agreement with LPL Financial.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.4%             | 460.8 | 484.0 | 495.3 | 493.3 | 506.2 |
| Net income (\$ mil.)   | 24.0%            | 2.8   | 3.8   | 1.5   | 4.1   | 6.6   |
| Market value (\$ mil.) | 5.8%             | 35.3  | 25.4  | 27.2  | 24.7  | 44.3  |
| Employees              | (1.2%)           | 167   | 172   | 166   | 147   | 159   |

**GEOSPACE TECHNOLOGIES CORP**

NMS: GEOS

7007 Pinemont Drive  
Houston, TX 77040-6601  
Phone: 713 986-4444  
Fax: -  
Web: www.geospace.com

CEO: Gary D. Owens  
CFO: Thomas T McEntire  
HR: -  
FYE: September 30  
Type: Public

Geospace Technologies (formerly OYO Geospace) analyzes the spaces below the earth's surface to help companies find gas and oil. It makes instruments and equipment used by seismic contractors and oil and gas companies to gather and process seismic data to zero in on hydrocarbons. The company's geophones detect energy from the earth's subsurface and its hydrophones detect changes in pressure and gather seismic data in water. Other products include seismic leader wire geophone string connectors seismic telemetry cable and thermal imaging equipment; all are compatible with most seismic data-acquisition systems. Geospace also makes its thermal printers available for the commercial graphics industry.

|                        | Annual<br>Growth | 09/15  | 09/16  | 09/17  | 09/18  | 09/19 |
|------------------------|------------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 3.1%             | 84.9   | 62.1   | 73.7   | 75.7   | 95.8  |
| Net income (\$ mil.)   | -                | (32.6) | (46.0) | (56.8) | (19.2) | (0.1) |
| Market value (\$ mil.) | 2.7%             | 188.2  | 265.5  | 242.9  | 186.7  | 209.5 |
| Employees              | (5.3%)           | 978    | 785    | 707    | 726    | 786   |

**GEOSYNTEC CONSULTANTS, INC.**

900 BROKEN SOUND PKWY  
BOCA RATON, FL 334873513  
Phone: 561-995-0900  
Fax: -  
Web: www.geosyntec.com

CEO: Peter Zeeb  
CFO: Jon Dickinson  
HR: -  
FYE: December 31  
Type: Private

An environmental engineering and consulting firm GeoSyntec Consultants provides services such as environmental management geotechnical engineering groundwater assessment and remediation pollution prevention and surface water management. The company operates from more than 75 offices primarily in the US but also in Canada Malaysia and the UK. Its clients include Aerojet-General AstraZeneca Chevron Delta Air Lines FMC Corp. Georgia Power Kimberly-Clark Lockheed Martin Pharmacia & Upjohn and Shell Oil. The company has more than 1000 engineers scientists and other specialists worldwide.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/08 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.5%             | -     | 82.7  | 0.0   | 202.4 | 204.8 |
| Net income (\$ mil.)   | 8.7%             | -     | 2.3   | 0.0   | 9.4   | 5.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |

**GERBER CHILDRENSWEAR LLC**

7005 PELHAM RD STE D  
GREENVILLE, SC 296155782  
Phone: 864-987-5200  
Fax: -  
Web: www.gerberchildrenswear.com

CEO: -  
CFO: -  
HR: -  
FYE: January 29  
Type: Private

Gerber Childrenswear may be one of the first companies to make kids brand-conscious. The company makes infant and toddler clothing sold under the licensed Gerber and Curity labels as well as its own Onesies brand. Products include sleepwear underwear playwear cloth diapers footwear and bibs. Through a licensing deal with Jockey International Gerber Childrenswear also offers Jockey-branded underwear sleepwear and thermal items for children. The company sells its products primarily through national retailers (such as Wal-Mart Kmart and Toys "R" Us) department stores and specialty shops. Gerber Childrenswear is a unit of Childrenswear LLC a portfolio company of investment firm Sun Capital Partners.

|                        | Annual<br>Growth | 01/06 | 01/07 | 01/08 | 01/09 | 01/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.1%)           | -     | -     | -     | 193.8 | 160.1 |
| Net income (\$ mil.)   | (12.0%)          | -     | -     | -     | 6.6   | 5.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 140   |

**GERBER SCIENTIFIC INC.**

24 Industrial Park Rd. West  
Tolland CT 06084  
Phone: 860-644-1551  
Fax: 516-478-5476  
Web: www.gettyrealty.com

CEO: Michael Elia  
CFO: John Capasso  
HR: -  
FYE: April 30  
Type: Private

When it comes to its manufacturing systems Gerber Scientific is no baby. The company - not affiliated with baby food maker Gerber Products Co. — is a giant in the automated manufacturing systems industry. Its systems which include equipment and software are used by graphics apparel industrial and flexible materials companies to manufacture goods. Gerber's signage subsidiary Gerber Scientific Products makes digital imaging systems materials cutting systems and related software. Its Gerber Technology subsidiary provides CAD/CAM pattern-making and cutting systems for apparel furniture aerospace and textile companies. In 2011 Gerber Scientific was acquired by investment firm Vector Capital.

**GERMAN AMERICAN BANCORP INC**
**NMS: GABC**

711 Main Street  
Jasper, IN 47546  
Phone: 812 482-1314  
Fax: -  
Web: www.germanamerican.com

CEO: Mark A. Schroeder  
CFO: Bradley M. Rust  
HR: -  
FYE: December 31  
Type: Public

German American Bancorp is the holding company for German American Bank which operates some 65 branches in southern Indiana and Kentucky. Founded in 1910 the bank offers such standard retail products as checking and savings accounts certificates of deposit and IRAs. It also provides trust services while sister company German American Investment Services provides trust investment advisory and brokerage services. German American Bancorp also owns German American Insurance which offers corporate and personal insurance products. The group's core banking operations provide more than 90% of its total sales.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 15.1%            | 2,237.1 | 2,373.7 | 2,956.0 | 3,144.4 | 3,929.1 |
| Net income (\$ mil.)   | 13.2%            | 28.3    | 30.1    | 35.2    | 40.7    | 46.5    |
| Market value (\$ mil.) | (2.3%)           | 762.0   | 831.9   | 1,313.5 | 882.1   | 693.3   |
| Employees              | 11.1%            | 484     | 596     | 597     | 614     | 738     |

**GERRITY'S SUPER MARKET, INC.**

950 N SOUTH RD STE 5  
SCRANTON, PA 185041430  
Phone: 570-342-4144  
Fax: -  
Web: www.gerritys.com

CEO: -  
CFO: Anna Corcoran  
HR: Mari Fretto  
FYE: December 31  
Type: Private

Gerrity's Super Market is not yet part of a matriarchal society but does boast that it's where Mom is "always in charge!" The regional grocery chain operates about 10 supermarkets under the Gerrity's Supermarket banner in Lackawanna and Luzerne counties in northeastern Pennsylvania. The regional chain also operates an online grocery order and home delivery service. Founded in 1895 by William Gerrity the family-owned company is run by mother and son team Joyce ("Mom") and Joseph Fasula. Gerrity's Supermarkets is a member of the Shursave Supermarkets Co-op.

|                        | Annual<br>Growth | 01/05 | 01/06 | 01/16 | 01/17* | 12/17 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 3.6%             | -     | 114.6 | 168.8 | 167.8  | 169.8 |
| Net income (\$ mil.)   | 4.6%             | -     | 1.4   | 3.6   | 2.7    | 2.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 1,100 |

\*Fiscal year change

**GETTY REALTY CORP.**
**NYS: GTY**

Two Jericho Plaza, Suite 110  
Jericho, NY 11753-1681  
Phone: 516 478-5400  
Fax: 516 478-5476  
Web: www.gettyrealty.com

CEO: Christopher J. Constant  
CFO: Danion Fielding  
HR: -  
FYE: December 31  
Type: Public

Getty Realty a self-administered real estate investment trust (REIT) owns or leases about 940 gas service stations adjacent convenience stores and petroleum distribution terminals in around 30 US states and Washington DC. Most of its properties are company-owned and located in the Northeast (about a third in New York). Major gas brands distributed at Getty properties include BP Citgo Conoco Exxon Getty Shell and Valero. The company's three most significant tenants by revenue — which together occupy about one-third of its properties — are petroleum distributors and gas station operators Global Partners Apro and Chestnut Petroleum.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 8.0%             | 99.9  | 110.7 | 115.3   | 120.2   | 136.1   |
| Net income (\$ mil.)   | 19.5%            | 23.4  | 37.4  | 38.4    | 47.2    | 47.7    |
| Market value (\$ mil.) | 12.7%            | 744.0 | 700.7 | 1,041.4 | 1,109.6 | 1,201.5 |
| Employees              | (2.4%)           | 32    | 32    | 31      | 30      | 29      |

**GETTYSBURG COLLEGE**

300 N WASHINGTON ST  
GETTYSBURG, PA 173251483  
Phone: 717-337-6000  
Fax: -  
Web: www.gettysburg.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Four score and many years ago Gettysburg College opened its doors. The private four-year liberal arts and sciences college offers about 65 academic programs and about 40 majors to 2600 students who come from more than 40 states and 35 countries. Gettysburg's student-faculty ratio is 10:1. The campus is adjacent to the Gettysburg National Military Park in Pennsylvania. The college was founded in 1832; its first building Pennsylvania Hall served during and after the Battle of Gettysburg as a hospital for the wounded. In 1863 students and faculty of Gettysburg College walked from Pennsylvania Hall to the national cemetery in Gettysburg to hear President Lincoln deliver his legendary Gettysburg Address.

|                        | Annual Growth | 05/14 | 05/15 | 05/16 | 05/17 | 05/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%          | -     | 128.8 | 133.3 | 196.8 | 138.2 |
| Net income (\$ mil.)   | 56.7%         | -     | 7.0   | (3.8) | 19.3  | 26.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 108   |

**GEVO INC**

NAS: GEVO

345 Inverness Drive South, Building C, Suite 310  
Englewood, CO 80112  
Phone: 303 858-8358  
Fax: -  
Web: www.gevo.com

CEO: Patrick R Gruber  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Putting sugar in a gas tank is generally not a good idea but Gevo has figured out a way to make it beneficial. A renewable chemical and biofuels company Gevo produces isobutanol a multi-purpose chemical derived from glucose and other cellulosic biomass extracted from plant matter. Its isobutanol can be used as a blendstock (additive used during the refining process) for gasoline and jet fuel production and as a chemical used in the production of plastics fibers and rubber. Gevo does not yet produce isobutanol on a commercial scale but it is in the process of building its customer and partnership base in preparation of commencing production. In 2016 the company was seeking strategic alternatives.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 3.8%          | 28.3   | 30.1   | 27.2   | 27.5   | 32.9   |
| Net income (\$ mil.)   | -             | (41.1) | (36.2) | (37.2) | (24.6) | (28.0) |
| Market value (\$ mil.) | 56.7%         | 2.8    | 5.4    | 1.5    | 5.1    | 16.9   |
| Employees              | (14.4%)       | 97     | 59     | 74     | 51     | 52     |

**GFI GROUP INC**

NYS: GFIG

55 Water Street  
New York, NY 10041  
Phone: 212 968-4100  
Fax: -  
Web: www.gfigroup.com

CEO: Colin Heffron  
CFO: James A Peers  
HR: -  
FYE: December 31  
Type: Public

A financial matchmaker GFI Group is an inter-dealer hybrid brokerage that acts as an intermediary for more than 2600 institutional clients such as banks large corporations insurance companies and hedge funds. The firm deals primarily in over-the-counter (OTC) derivatives which tend to be less liquid and thus harder to trade than other assets. It also offers market data and analysis on credit equity commodity and currency derivatives and other financial instruments. Other products include foreign exchange options freight and energy derivatives including electric power coal and carbon emissions options. GFI operates in North and South America Europe Africa the Middle East and Australasia.

|                        | Annual Growth | 12/09 | 12/10 | 12/11   | 12/12  | 12/13  |
|------------------------|---------------|-------|-------|---------|--------|--------|
| Sales (\$ mil.)        | 2.4%          | 818.7 | 862.1 | 1,015.5 | 924.6  | 901.5  |
| Net income (\$ mil.)   | -             | 16.3  | 25.6  | (3.2)   | (10.0) | (20.0) |
| Market value (\$ mil.) | (3.7%)        | 561.0 | 578.2 | 507.9   | 399.4  | 482.1  |
| Employees              | 4.2%          | 1,768 | 1,990 | 2,176   | 2,062  | 2,087  |

**GGNSC HOLDINGS LLC**

1000 Fianna Way  
Fort Smith AR 72919  
Phone: 479-201-2000  
Fax: 605-721-2599  
Web: www.blackhillscorp.com

CEO: Ronald Silva  
CFO: Ruth Ann Harmon  
HR: -  
FYE: December 31  
Type: Private

GGNSC Holdings puts the "Golden" in "Golden Years." The holding company does business as Golden Living and operates more than 300 skilled nursing homes (LivingCenters) and some 16 assisted living facilities nationwide. Golden Living's subsidiaries operate under a range of names including Aegis Therapies for rehabilitation therapy AseraCare hospice and home health care 360 Healthcare Staffing and Ceres a buying cooperative for health care products such as disposable gloves sanitary products and wheelchairs. The company sees patients covered by a range of payors including Medicare and Medicaid the US Department of Veterans Affairs and private insurance.

**GIANT EAGLE INC.**

101 Kappa Dr.  
Pittsburgh PA 15238  
Phone: 412-963-6200  
Fax: 412-968-1617  
Web: www.giantagle.com

CEO: Laura Karet  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Giant Eagle has its talons firmly wrapped around parts of Pennsylvania and Ohio. The grocery chain a market leader in Pittsburgh and eastern Ohio operates about 175 company-owned stores and 50-plus franchised supermarkets as well as about 160 GetGo convenience stores (which feature fresh foods and sell gas at discounted prices through the fuelperks! program). The regional chain also has stores in Maryland and West Virginia. Many Giant Eagle stores feature video rental banking photo processing dry cleaning services and ready-to-eat meals. Executive chairman David Shapira is the grandson of one of the men who founded the company in 1931. The founders' families own Giant Eagle.

**GIBBS DIE CASTING CORPORATION**

369 COMMUNITY DR  
HENDERSON, KY 42404397  
Phone: 270-827-1801  
Fax: -

CEO: -  
CFO: Angela Phaup  
HR: Dan Carr  
FYE: December 31  
Type: Private

There's plenty to die for at Gibbs Die Casting. The company manufactures aluminum and magnesium die-castings such as air conditioning compressor commercial refrigeration and engine and viscous clutch parts. Its Comac Machining Division provides precision machining and assembly work. The Audubon Tool Division uses fused deposition modeling prototyping equipment and CNC electrical discharge machines to build die-casting tools. Gibbs Engineering offers on-site product design prototype models and production tooling services. Gibbs Die Casting serves industries such as automobile and appliance manufacturing and alternative energy. The company is owned by Koch Enterprises.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 0.0   | 234.4 | 232.8 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,323 |

**GIBRALTAR INDUSTRIES INC**
**NMS: ROCK**

3556 Lake Shore Road, P.O. Box 2028  
Buffalo, NY 14219-0228  
Phone: 716 826-6500  
Fax: -  
Web: www.gibraltar1.com

CEO: Frank G. Heard  
CFO: Timothy F. Murphy  
HR: Chris Smith  
FYE: December 31  
Type: Public

What rocks Gibraltar's world? A good strong structure. The company makes and distributes products for residential and commercial construction including metal roofing vents rain gutters steel framing and mailboxes. Gibraltar is a leading producer of metal roofing and accessories products as well as metal structural connectors including foundation anchors anchor bolts and foundation straps. The company operates about 45 facilities in the US Canada and Europe. Its building products are sold to builders architects and homeowners. Building materials retailer Home Depot is the company's largest customer accounting for 12% of overall sales.

|                        | Annual<br>Growth | 12/14  | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%             | 862.1  | 1,040.9 | 1,008.0 | 986.9   | 1,002.4 |
| Net income (\$ mil.)   | -                | (81.8) | 23.4    | 33.7    | 62.6    | 63.8    |
| Market value (\$ mil.) | 21.6%            | 534.7  | 836.6   | 1,369.7 | 1,085.3 | 1,170.4 |
| Employees              | (5.4%)           | 2,416  | 2,628   | 2,311   | 2,022   | 1,939   |

**GIBRALTAR PACKAGING GROUP INC.**

2000 Summit Ave.  
Hastings NE 68901  
Phone: 402-463-1366  
Fax: 402-463-2467  
Web: www.gibpack.com

CEO: Walter E. Rose  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Gibraltar Packaging displays rock-solid commitment to the idea that good things come in small packages ... like the ones it makes! The company's folding carton unit makes product packaging and point-of-purchase retail displays for a variety of consumer goods. Customers supply artwork; Gibraltar Packaging prints die cuts folds and glues the cartons. Flexible poly-film packaging specialty laminated cartons and corrugated containers are also made. Gibraltar Packaging's plants in Nebraska and North Carolina market to US customers large and small in industries from textiles to pharmaceuticals office supplies auto parts and food and tobacco goods. The company was acquired by Rosmar Litho in 2008.

**GIBSON DUNN & CRUTCHER LLP**

333 S. Grand Ave.  
Los Angeles CA 90071-3197  
Phone: 213-229-7000  
Fax: 213-229-7520  
Web: www.gibsondunn.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Private - Partnershi

One of the top US corporate-transactions law firms Gibson Dunn & Crutcher also practices in such areas as labor and employment crisis management litigation public policy real estate tax and white-collar defense and investigations. The firm has about 1000 lawyers working from more than 15 offices in California Colorado Texas and various financial capitals worldwide. The firm also has a significant presence in Washington DC. Along with multinational companies Gibson Dunn clients include commercial and investment banks government entities individuals and startups. The firm was founded in 1890.

**GIGA-TRONICS INC**
**NBB: GIGA**

5990 Gleason Drive  
Dublin, CA 94568  
Phone: 925 328-4650  
Fax: -  
Web: www.gigatronics.com

CEO: John R. Regazzi  
CFO: Lutz P. Henckels  
HR: -  
FYE: March 30  
Type: Public

Giga-tronics has a cool gig in electronics. Its three units — Giga-tronics Instruments Microsource and ASCOR — make test measurement and control equipment for both commercial and military customers. The units make synthesizers and power measurement instruments used in electronic warfare radar satellite and telecommunications devices; switching systems for aircraft and automated test equipment; and oscillators and filters used in microwave instruments. Top customers include the US Department of Defense and its prime contractors. The majority of the company's business is done the US.

|                        | Annual<br>Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (11.8%)          | 18.5  | 14.6  | 16.3  | 9.8   | 11.1  |
| Net income (\$ mil.)   | -                | (1.7) | (4.1) | (1.5) | (3.1) | (1.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | (13.9%)          | 71    | 63    | 57    | 43    | 39    |

**GIGAMON INC**
**NYS: GIMO**

3300 Olcott Street  
Santa Clara, CA 95054  
Phone: 408 831-4000  
Fax: -  
Web: www.gigamon.com

CEO: Paul A. Hooper  
CFO: Dave Arkley  
HR: -  
FYE: December 26  
Type: Public

An invisibility cloak won't fly at Gigamon. A Unified Visibility Fabric on the other hand will definitely fly. The company's visibility fabric is a layer of technology that steers information on networks to the appropriate destination. Gigamon's products such as the GigaVUE platform can handle video voice and data. Gigamon's products which include cloud-based software help IT managers of enterprises data centers and service providers see what's happening with their networks manage risks and maintain network performance. Gigamon has customers in finance health care higher education government technology and telecom as well as other businesses. The company went public in 2013.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14  | 12/15 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 34.4%            | 68.1  | 96.7  | 140.3 | 157.1  | 222.0 |
| Net income (\$ mil.)   | (22.3%)          | 16.9  | 7.5   | (9.5) | (40.8) | 6.2   |
| Market value (\$ mil.) | (2.6%)           | -     | -     | 971.0 | 599.6  | 920.5 |
| Employees              | 18.7%            | -     | 288   | 352   | 371    | 482   |

**GIGPEAK INC**
**ASE: GIG**

130 Baytech Drive  
San Jose, CA 95134  
Phone: 408 522-3100  
Fax: -  
Web: www.gigoptix.com

CEO: Gregory L. Waters  
CFO: Brian C. White  
HR: -  
FYE: December 31  
Type: Public

GigPeak (formerly GigOptix) hopes its light shines bright in an optical universe. The company develops polymer materials and products for use in wireless and optical communications networks. Products include optical and radio-frequency (RF) amplifiers compact panel wireless antennas and electro-optic modulators and optical interconnects for use in telecommunications. Its products are used in fiber-optic communications networks and for connecting to other types of electronic equipment. GigPeak also develops custom electro-optic devices for the US government particularly the Department of Defense which accounts most of sales. In early 2016 it acquired Magnum Semiconductor and took its present name.

|                        | Annual<br>Growth | 12/11  | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.8%             | 32.3   | 36.7  | 28.9  | 32.9  | 40.4  |
| Net income (\$ mil.)   | -                | (14.1) | (7.0) | (1.9) | (5.8) | 1.2   |
| Market value (\$ mil.) | 14.0%            | 81.4   | 86.8  | 69.2  | 54.3  | 137.5 |
| Employees              | 3.6%             | 80     | 84    | 76    | 77    | 92    |



**GILBANE BUILDING COMPANY**

7 JACKSON WALKWAY STE 2  
PROVIDENCE, RI 029033694  
Phone: 401-456-5800  
Fax: -  
Web: www.gilbaneco.com

CEO: Michael C. (Mike) McKelvy  
CFO: -  
HR: Pierre La Perriere  
FYE: December 31  
Type: Private

Gilbane Building Company has built a big business constructing for equally large customers. The firm provides construction services consulting subcontracting and facilities management to commercial institutional and governmental markets. Operating as the construction arm of Gilbane the company builds schools hospitals laboratories and prisons serving both the public and private sectors. Its completed projects include the Stroh Center at Bowling Green State University and the National WWII Memorial in Washington DC. Founded in 1873 as a carpentry and general contracting shop the family-owned Gilbane Building Company operates from more than 50 offices around the world.

|                        | Annual<br>Growth | 12/12 | 12/13   | 12/14   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.9%             | -     | 4,100.7 | 3,840.7 | 4,899.2 | 5,453.2 |
| Net income (\$ mil.)   | -                | -     | 0.0     | 0.0     | 63.5    | 81.7    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 2,500   |

**GILBANE INC.**

7 Jackson Walkway  
Providence RI 02903  
Phone: 401-456-5800  
Fax: 401-456-5936  
Web: www.gilbaneco.com

CEO: Thomas F Gilbane Jr  
CFO: John Ruggieri  
HR: -  
FYE: December 31  
Type: Private

Family-owned Gilbane Inc. has served the construction and real estate industry for five generations. Founded by William Gilbane in 1873 the company operates through chief subsidiaries: Gilbane Building and Gilbane Development Company. Its building arm provides construction management contracting and design and build services to construct office buildings manufacturing plants schools and prisons. Signature projects include the National WWII Memorial and Capitol Visitors Center in Washington DC. Gilbane Development offers real estate development property management financing and asset repositioning services to its clients in Maryland Ohio Pennsylvania Rhode Island Vermont.

**GILBERT MAY, INC.**

1125 LONGPOINT AVE  
DALLAS, TX 752476809  
Phone: 214-631-3331  
Fax: -  
Web: www.phillipsmay.com

CEO: -  
CFO: -  
HR: Amanda Castro  
FYE: December 31  
Type: Private

Gilbert May which does business as the Phillips/May Corporation provides general contracting services in the Dallas area. The company's projects include schools libraries and other institutional buildings and government projects including work at the DFW International Airport. The firm which was founded by president Gilbert May ranks among the fastest-growing private companies in the Dallas area.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)           | -     | 63.1  | 79.4  | 74.9  | 62.4  |
| Net income (\$ mil.)   | 16.8%            | -     | 0.7   | 0.7   | 0.8   | 1.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 124   |

**GILEAD SCIENCES INC**

NMS: GILD

333 Lakeside Drive  
Foster City, CA 94404  
Phone: 650 574-3000  
Fax: -  
Web: www.gilead.com

CEO: John F. Milligan  
CFO: Robin L. Washington  
HR: Katie L. Watson  
FYE: December 31  
Type: Public

Gilead Sciences has biotech balms for infectious diseases including hepatitis HIV and infections related to AIDS. The company's drug franchise includes Truvada a leading pre-exposure treatment for HIV. The company co-promotes another HIV treatment called Atripla in the US and Europe with Bristol-Myers Squibb (BMS). Other products on the market include AmBisome used to treat systemic fungal infections such as those that accompany AIDS or kidney disease and hepatitis B antiviral Hepsera. Beyond HIV/AIDS Gilead also markets cardiovascular drugs as well as respiratory and ophthalmic medicines and the Yescarta CAR-T cell therapy for cancer. About three-quarters of its sales are in the US.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|-----------|-----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.9%)           | 24,890.0  | 32,639.0  | 30,390.0 | 26,107.0 | 22,127.0 |
| Net income (\$ mil.)   | (18.1%)          | 12,101.0  | 18,108.0  | 13,501.0 | 4,628.0  | 5,455.0  |
| Market value (\$ mil.) | (9.7%)           | 120,841.3 | 129,725.6 | 91,804.0 | 91,842.5 | 80,189.1 |
| Employees              | 12.0%            | 7,000     | 8,000     | 9,000    | 10,000   | 11,000   |

**GILLETTE CHILDREN'S SPECIALTY HEALTHCARE**

200 UNIVERSITY AVE E  
SAINT PAUL, MN 551012507  
Phone: 651-291-2848  
Fax: -  
Web: www.gillettechildrens.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Caring for the Twin Cities' tiniest tykes and most truculent teens Gillette Children's Specialty Healthcare provides diagnostic therapeutic and support services to children adolescents and young adults. Gillette Children's consists of a main campus in St. Paul Minnesota and eight clinics in the immediate and outlying areas of the city. The health system also provides adult services at its St. Paul-Phalen clinic. The main campus hospital (with about 345 beds) operates Centers of Excellence for cerebral palsy craniofacial services and pediatric neurosciences among others. The not-for-profit hospital also provides outreach services through its mobile health care unit.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.1%             | -     | 208.1 | 218.1 | 244.2 | 244.7 |
| Net income (\$ mil.)   | (17.8%)          | -     | 17.4  | 22.1  | 16.7  | 8.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,400 |

**GINKGO RESIDENTIAL TRUST INC.**

301 S. College St. Ste. 3850  
Charlotte NC 28202  
Phone: 704-944-0100  
Fax: +82-31-387-9321  
Web: www.knoc.co.kr

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Ginkgo Residential Trust hopes its tenants make lasting memories at its apartment properties. A self-managed self-administered real estate investment trust (REIT) Ginkgo Residential acquires owns and manages multifamily residential properties in the southern US. Its properties located predominantly in North Carolina South Carolina and Virginia comprise 24 middle-market apartment complexes that together house more than 5760 units. Ginkgo Residential was formed in early 2012 to acquire the portfolio of 24 properties from predecessor company BNP Residential Properties. Shortly after its formation the REIT filed to go public.

**GIRL SCOUTS OF THE UNITED STATES OF AMERICA**

420 FFFH AVE 37TH ST FL G  
NEW YORK, NY 10018  
Phone: 212-852-8000  
Fax: -  
Web: www.girlscouts.org

CEO: Sylvia Acevedo  
CFO: Angela Olden  
HR: -  
FYE: September 30  
Type: Private

For the Girl Scouts of the United States of America the calendar includes one month of cookie sales and 12 months of character-building. One of the largest groups devoted to girls it has more than 2.5 million girl members plus some 800,000 adult volunteers. Girl Scouts of the USA founded in 1912 is open to girls between ages 5 and 17. It strives to develop character and leadership skills through projects using technology sports the environment literacy and the arts and sciences. Girl Scouts of the USA operates through 112 chartered regional councils. The US organization is part of the World Association of Girl Guides and Girl Scouts which numbers some 10 million girls and adults in about 145 countries.

|                        | Annual<br>Growth | 09/09 | 09/10 | 09/11 | 09/15 | 09/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.3%             | -     | 80.7  | 129.8 | 94.7  | 92.4  |
| Net income (\$ mil.)   | -                | -     | (4.8) | (2.6) | 1.4   | (5.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**GLACIER BANCORP, INC.**
**NMS: GBCI**

49 Commons Loop  
Kalispell, MT 59901  
Phone: 406 756-4200  
Fax: -  
Web: www.glacierbank.com

CEO: Randall M. (Randy) Chesler  
CFO: Ron J. Copher  
HR: Roger Bamford  
FYE: December 31  
Type: Public

Glacier Bancorp is on a Rocky Mountain high. The holding company owns about a dozen community bank divisions with about 100 locations in Montana Idaho Utah Washington Arizona Colorado and Wyoming. Serving individuals small to mid-sized businesses not-for-profits and public entities the banks offer traditional deposit products and credit cards in addition to retail brokerage and investment services through agreements with third-party providers. Its lending activities consist of commercial real estate loans (about half of the company's loan portfolio) as well as residential mortgages business loans and consumer loans.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 9.9%             | 8,306.5 | 9,089.2 | 9,450.6 | 9,706.3 | 12,115.5 |
| Net income (\$ mil.)   | 12.7%            | 112.8   | 116.1   | 121.1   | 116.4   | 181.9    |
| Market value (\$ mil.) | 9.3%             | 2,347.2 | 2,242.4 | 3,062.2 | 3,329.3 | 3,348.7  |
| Employees              | 7.6%             | 2,030   | 2,245   | 2,291   | 2,354   | 2,723    |

**GLACIER WATER SERVICES INC.**
**PINK SHEETS: GWSV**

1385 Park Center Dr.  
Vista CA 92081  
Phone: 760-560-1111  
Fax: 760-560-3333  
Web: www.glacierwater.com

CEO: Brian H McInerney  
CFO: Steve Stringer  
HR: -  
FYE: December 31  
Type: Public

Glacier Water Services serves those who shun the tap. The company operates more than 18,000 self-service vending machines that dispense filtered drinking water making it a leading brand in vended water. Its machines which are located in more than 40 US states and Canada are connected to municipal water sources and are designed to reduce impurities in the water through processes such as micron filtration reverse osmosis carbon absorption and ultraviolet disinfection. Glacier Water's machines are placed outside supermarkets and other stores. The company conducts business in Canada through subsidiary Gestion Bi-Eau Pure. Glacier Water plans to buy the Aqua Fill water vending business.

**GLADSTONE CAPITAL CORPORATION**
**NASDAQ: GLAD**

1521 Westbranch Dr. Ste. 200  
McLean VA 22102  
Phone: 703-287-5800  
Fax: 703-287-5801  
Web: www.gladstonecapital.com

CEO: David Gladstone  
CFO: Nicole Schaltenbrand  
HR: -  
FYE: September 30  
Type: Public

If your fledgling company shows promise Gladstone Capital might be glad to provide some capital. The business development company (BDC) provides loans generally between \$5 million and \$20 million to small and mid-sized family-owned US companies or firms backed by leveraged buyout funds or venture capital outfits. Gladstone Capital particularly targets firms undergoing ownership transitions. The firm then shepherds its portfolio companies towards merger or acquisition transactions or initial public offerings. Company affiliate Gladstone Management Corporation provides management services to the firm's portfolio companies. Subsidiary Gladstone Business Loan holds the loan investment portfolio.

**GLADSTONE COMMERCIAL CORP**
**NMS: GOOD**

1521 Westbranch Drive, Suite 100  
McLean, VA 22102  
Phone: 703 287-5800  
Fax: 703 287-5801  
Web: www.gladstonecommercial.com

CEO: David J. Gladstone  
CFO: Michael Sodo  
HR: Paula Novara  
FYE: December 31  
Type: Public

Gladstone Commercial a real estate investment trust (REIT) invests in and owns office and industrial real estate properties. The company owns about 100 properties in around 25 states with assets that include office buildings medical office buildings warehouses retail stores and manufacturing facilities. Gladstone generally provides net leases with terms between seven and 15 years for small to very large private and public companies. Tenants include General Motors Morgan Stanley and T-Mobile. The business is managed by its external adviser Gladstone Management which is also headed by chairman and CEO David Gladstone.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.7%             | 73.8  | 83.8  | 86.4  | 94.8  | 106.8 |
| Net income (\$ mil.)   | -                | (5.9) | 3.6   | 4.0   | 5.9   | 12.3  |
| Market value (\$ mil.) | 1.1%             | 517.2 | 439.5 | 605.4 | 634.4 | 539.8 |
| Employees              | -                | -     | 66    | -     | -     | -     |

**GLADSTONE INVESTMENT CORP**
**NMS: GAIN**

1521 Westbranch Drive, Suite 200  
McLean, VA 22102  
Phone: 703 287-5800  
Fax: -  
Web: www.gladstoneinvestment.com

CEO: David Gladstone  
CFO: Julia Ryan  
HR: -  
FYE: March 31  
Type: Public

Gladstone Investment is happy to invest if a business shows potential for growth. The company makes debt and equity investments typically in subordinated loans mezzanine debt and preferred stock to buy out or recapitalize small and medium-sized private US businesses. It generally does so in conjunction with a company's management team or with other buyout funds. Investments usually range from \$3 million to \$40 million. Gladstone invests in a variety of businesses ranging from industrial product manufacturers to media companies in TV radio and publishing. Sister companies Gladstone Capital and Gladstone Commercial provide business development loans and finance commercial and industrial real estate.

|                        | Annual<br>Growth | 03/09 | 03/10 | 03/11 | 03/12 | 03/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.8%             | 326.8 | 297.2 | 241.1 | 325.3 | 379.8 |
| Net income (\$ mil.)   | 5.3%             | 13.4  | 10.6  | 16.2  | 13.7  | 16.5  |
| Market value (\$ mil.) | 17.6%            | 101.1 | 158.3 | 205.5 | 200.4 | 193.5 |
| Employees              | -                | -     | -     | -     | -     | -     |

**GLADSTONE LAND CORP**
**NMS: LAND**

1521 Westbranch Drive, Suite 100  
McLean, VA 22102  
Phone: 703 287-5800  
Fax: -  
Web: www.gladstonefarms.com

CEO: David Gladstone  
CFO: Lewis Parrish  
HR: -  
FYE: December 31  
Type: Public

Gladstone Land buys farm properties in the US and rents them to corporate farming operations and medium-sized independent farmers through triple net leases arrangements in which the tenant is responsible for maintaining the property. Gladstone Land is an externally managed real estate company that owns about a dozen row crop properties in California and Florida which total more than 1600 acres. It leases most of its properties to Dole Fresh Vegetables a subsidiary of Dole Foods which uses the farmland to grow annual fruit and vegetable crops like berries melons and lettuce among others. Gladstone Land went public in early 2013 with an offering worth \$50 million.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 50.3%         | 7.2   | 11.9  | 17.3  | 25.1  | 36.7  |
| Net income (\$ mil.)   | -             | (0.1) | 0.6   | 0.4   | (0.0) | 2.6   |
| Market value (\$ mil.) | 1.8%          | 191.4 | 154.8 | 201.1 | 240.3 | 205.4 |
| Employees              | -             | -     | -     | -     | -     | -     |

**GLASSBRIDGE ENTERPRISES INC**
**NBB: GLAE**

1099 Helmo Avenue N, Suite 250  
Oakdale, MN 55128  
Phone: 651 704-4000  
Fax: -  
Web: www.imation.com

CEO: -  
CFO: Danny Zheng  
HR: -  
FYE: December 31  
Type: Public

Imation is off to a fresh start. The company focuses on its lines of Nexsan and Connected Data memory system after it divested the previously well-known magnetic tape brand Memorex and other assets. With its restructured product portfolio Imation is aiming at the corporate and government markets for hard disk drive flash storage and data retrieval systems with products for hybrid and private cloud setups. The Connected Data lineup has product for medium-sized businesses. About 40% of Imation's sales are to customers in the US. Japan has been its biggest single market overseas.

|                        | Annual Growth | 12/13  | 12/14   | 12/15   | 12/16   | 12/17 |
|------------------------|---------------|--------|---------|---------|---------|-------|
| Sales (\$ mil.)        | (54.6%)       | 860.8  | 729.5   | 529.2   | 44.1    | 36.5  |
| Net income (\$ mil.)   | -             | (44.4) | (114.7) | (194.0) | (125.2) | (8.4) |
| Market value (\$ mil.) | (33.3%)       | 23.7   | 19.2    | 6.9     | 4.1     | 4.7   |
| Employees              | (40.2%)       | 940    | 910     | 600     | 167     | 120   |

**GLASSHOUSE TECHNOLOGIES INC.**

200 Crossing Blvd.  
Framingham MA 01702  
Phone: 508-879-5729  
Fax: 508-879-7319  
Web: www.glasshouse.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

GlassHouse wants businesses to put down their stones and pick up its data center IT services. The company provides a range of managed services to improve the way businesses store retrieve and maintain data. Offering consulting cloud services data center management and technology integration the company specializes in such areas as virtualization data center migration and operational support services. It also resells third-party hardware and software. GlassHouse serves customers — about half of the Fortune 100 among them — in the public sector and the energy entertainment and travel industries among others and have included such companies as Biogen Idec and JPMorgan Chase.

**GLEACHER & CO, INC. (DE)**
**NMS: GLCH**

1290 Avenue of the Americas  
New York, NY 10104  
Phone: 212 273-7100  
Fax: -  
Web: www.gleacher.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Gleacher & Co. provides advisory services capital raising research and securities and brokerage services to institutional clients in the US and Europe. The firm's MBS/ABS & Rates arm sells and trades asset and mortgage-backed securities. Gleacher's Corporate Credit unit offers sales and trading on a range of debt securities. Its FA Technology Ventures subsidiary provides growth capital to technology firms. Gleacher is restructuring after exiting its primary business investment banking and selling its ClearPoint Funding subsidiary in 2013. The firm's namesake founder and former chairman Eric Gleacher has resigned.

|                        | Annual Growth | 12/08  | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|--------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 15.4%         | 694.3  | 1,216.2 | 1,657.9 | 3,303.6 | 1,229.6 |
| Net income (\$ mil.)   | -             | (17.4) | 54.9    | (20.6)  | (82.1)  | (77.7)  |
| Market value (\$ mil.) | (29.0%)       | 18.5   | 27.8    | 14.7    | 10.5    | 4.7     |
| Employees              | (3.6%)        | 255    | 342     | 368     | 453     | 220     |

**GLEN BURNIE BANCORP**
**NAS: GLBZ**

101 Crain Highway, S.E.  
Glen Burnie, MD 21061  
Phone: 410 766-3300  
Fax: -  
Web: www.thebankofglenburnie.com

CEO: John D Long  
CFO: Jeffrey D Harris  
HR: -  
FYE: December 31  
Type: Public

Glen Burnie Bancorp has an interest in the Old Line State. The institution is the holding company for Bank of Glen Burnie which has about 10 branches in central Maryland's Anne Arundel County south of Baltimore. The bank offers such services as checking and savings accounts money market and individual retirement accounts CDs and remote banking services. It focuses on real estate lending with residential and commercial mortgages accounting for the largest portions of its loan portfolio. The bank also writes indirect automobile loans which are originated through a network of about 50 area car dealers. Bank of Glen Burnie was founded in 1949.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 1.1%          | 394.6 | 390.6 | 388.4 | 389.5 | 413.0 |
| Net income (\$ mil.)   | (4.6%)        | 1.9   | 1.4   | 1.1   | 0.9   | 1.6   |
| Market value (\$ mil.) | (3.3%)        | 33.6  | 33.9  | 32.4  | 31.1  | 29.4  |
| Employees              | (1.5%)        | 104   | 93    | 92    | 99    | 98    |

**GLENDALE ADVENTIST MEDICAL CENTER INC**

1509 WILSON TER  
GLENDALE, CA 912064007  
Phone: 818-409-8000  
Fax: -  
Web: www.glendaleadventist.com

CEO: Kevin A Roberts  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Treating ladies from Pasadena and other patients throughout the suburbs of sunny Southern California Glendale Adventist Medical Center (GAMC) is a stalwart community member. The hospital is part of Adventist Health a not-for-profit group of about 20 hospitals and health care organizations in four western states. GAMC provides a range of specialty services including cancer treatment cardiology emergency medicine neuroscience home care psychiatry rehabilitation and women's healthcare. It also provides medical training and residency programs. The 515-bed hospital was founded in 1905 by the Seventh-Day Adventist Church.

|                        | Annual Growth | 06/04 | 06/05* | 12/07 | 12/09 | 12/12 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (12.5%)       | -     | 985.2  | 273.7 | 307.8 | 387.1 |
| Net income (\$ mil.)   | 95.1%         | -     | -      | 0.2   | 12.7  | 5.5   |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 2,600 |

\*Fiscal year change

**GLENN O. HAWBAKER INC.**

1952 WADDLE RD STE 203  
STATE COLLEGE, PA 16803-1449  
Phone: 814-237-1444  
Fax: -  
Web: www.goh-inc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

For Glenn O. Hawbaker (GOH) it's all about making the grade. Founded as an excavating and grading company GOH provides heavy construction concrete construction utility work asphalt production and heavy equipment rentals and sales. From its home base in Pennsylvania the company serves customers in the north-central portion of the state. As part of its business GOH operates two dozen quarries and eight asphalt production facilities in Pennsylvania New York and eastern Ohio (since 2012). Its Hawbaker Engineering subsidiary provides civil engineering services and site designs. The family-owned company was founded in 1952 by Glenn and Thelma Hawbaker the parents of president and CEO Daniel Hawbaker.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.4%          | -     | 220.5 | 337.6 | 326.1 | 251.0 |
| Net income (\$ mil.)   | (50.3%)       | -     | 7.8   | 25.3  | 20.8  | 1.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,300 |

**GLIMCHER REALTY TRUST**
**NYS: GRT**

180 East Broad Street  
Columbus, OH 43215  
Phone: 614 621-9000  
Fax: 614 621-9311  
Web: www.glimcher.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

In Glimcher's ideal world we'd all be shopaholics. A self-administered and self-managed real estate investment trust (REIT) Glimcher acquires develops and manages retail real estate. Its portfolio includes about 25 enclosed and open-air shopping malls (a handful are owned through joint ventures) and three strip shopping centers. Its properties which have more than 21 million sq. ft. of space are scattered across 15 states; Ohio is home to the greatest number of its properties. The company's occupancy rate is around 95%. Major tenants include L Brands The Gap and Foot Locker.

|                        | Annual Growth | 12/08 | 12/09 | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 0.5%          | 319.1 | 308.4 | 274.8   | 267.9   | 326.0   |
| Net income (\$ mil.)   | -             | 16.8  | 4.6   | 5.9     | 19.6    | (2.1)   |
| Market value (\$ mil.) | 40.9%         | 402.1 | 386.3 | 1,202.0 | 1,316.4 | 1,586.9 |
| Employees              | 0.9%          | 1,054 | 1,038 | 1,428   | 1,088   | 1,094   |

**GLOBAL AXCESS CORP.**
**NBB: GAXC Q**

7800 Belfort Parkway, Suite 165  
Jacksonville, FL 32256  
Phone: 904 280-3950  
Fax: -  
Web: www.globalaxcess.biz

CEO: Kevin L Reager  
CFO: Michael J Loiacono  
HR: -  
FYE: December 31  
Type: Public

Global Access has no ax to grind just a bunch of kiosks to manage. Through subsidiary Nationwide Money Services the company operates a network of some 4700 ATMs around the US. More than half of the ATMs it manages are owned by merchants but Global Access does own around 2000 of the machines. The company provides maintenance cash management and network processing services; it processes some 1.5 million financial transactions per month. Its machine network is concentrated in the South and East. In 2009 Global Access formed subsidiary Nationwide Ntertainment to operate self-serve DVD rental kiosks under the InstaFlix brand. It operates more than 500 of the mini video rental stores.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 8.9%          | 22.2  | 21.5  | 22.7  | 31.9  | 31.2   |
| Net income (\$ mil.)   | -             | 1.2   | 2.8   | (0.9) | (1.9) | (12.1) |
| Market value (\$ mil.) | (8.5%)        | 3.0   | 20.2  | 12.7  | 13.6  | 2.1    |
| Employees              | 0.0%          | 45    | 48    | 61    | 54    | 45     |

**GLOBAL BRASS & COPPER HOLDINGS INC**
**NYS: BRSS**

475 N. Martingale Road, Suite 1200  
Schaumburg, IL 60173  
Phone: 847 240-4700  
Fax: -  
Web: www.gbcholdings.com

CEO: John J Wasz  
CFO: Christopher J Kodosky  
HR: -  
FYE: December 31  
Type: Public

Global Brass and Copper Holdings (GBC) is okay knowing that not all that glitters is gold. Through its subsidiaries GBC is a leading North American manufacturer and distributor of fabricated copper and copper-alloy products. The company's operations are divided into three segments: Olin Brass (fabricator of copper and brass sheet strip foil and tubing) Chase Brass (manufacturer of brass rods used by OEMs to make valves fittings and other machining products) and A.J. Oster (distributor of copper-alloy products). GBC serves customers from a variety of sectors including construction automotive coinage electronics and industrial manufacturing. Formed in 2007 the company went public in 2013.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.9%)        | 1,758.5 | 1,711.4 | 1,506.2 | 1,338.5 | 1,560.8 |
| Net income (\$ mil.)   | 48.7%         | 10.4    | 31.7    | 35.6    | 32.2    | 50.9    |
| Market value (\$ mil.) | 18.9%         | 362.6   | 288.3   | 466.6   | 751.4   | 725.1   |
| Employees              | (1.7%)        | 2,062   | 1,896   | 1,900   | 1,857   | 1,926   |

**GLOBAL BRASS AND COPPER HOLDINGS INC.**

1901 N. Roselle Rd. Ste. 800  
Schaumburg IL 60195  
Phone: 847-517-6340  
Fax: 610-687-9565  
Web: www.jlyonsmarketing.com

CEO: John J Wasz  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Global Brass and Copper Holdings (GBC) is okay knowing that not all that glitters is gold. Through its subsidiaries GBC is a leading North American manufacturer and distributor of fabricated copper and copper-alloy products. The company's operations are divided into three segments: Olin Brass (fabricator of copper and brass sheet strip foil and tubing) Chase Brass (manufacturer of brass rods used by OEMs to make valves fittings and other machining products) and A.J. Oster (distributor of copper-alloy products). GBC serves customers from a variety of sectors including construction automotive coinage electronics and industrial manufacturing. Formed in 2007 the company filed to go public in 2011.

**GLOBAL BROKERAGE INC**
**NBB: GLBR**

55 Water Street, Floor 50  
New York, NY 10041  
Phone: 212 897-7660  
Fax: -  
Web: www.fxcm.com

CEO: Dror Niv  
CFO: Robert Lande  
HR: -  
FYE: December 31  
Type: Public

Money talks in more than a dozen different languages at FXCM. The online brokerage specializes in over-the-counter (OTC) foreign exchange (forex) trading for individual investors or transactions that are bought in one currency and sold in another. FXCM operates through FXCM Holdings which processes more than 300,000 trades per day for its 163,000 account holders. The firm's institutional trading segment FXCM Pro used by banks hedge funds and other financial service companies accounts for less than 10% of revenue. More than three-quarters of the company's trading volume comes from outside the US. FXCM was founded in 1999 and went public in a 2010 initial public offering (IPO).

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15   | 12/16 |
|------------------------|---------------|-------|-------|-------|---------|-------|
| Sales (\$ mil.)        | (9.2%)        | 417.3 | 489.6 | 463.8 | 402.3   | 284.1 |
| Net income (\$ mil.)   | 67.6%         | 9.0   | 14.8  | 17.2  | (553.9) | 70.6  |
| Market value (\$ mil.) | (8.5%)        | 61.9  | 109.6 | 101.8 | 102.8   | 43.3  |
| Employees              | (2.3%)        | 864   | 934   | 908   | 871     | 787   |

**GLOBAL COMMUNICATION SEMICONDUCTORS INC.**

23155 Kashiwa Ct.  
Torrance CA 90505-4026  
Phone: 310-530-7274  
Fax: 310-530-7279  
Web: www.gcsincorp.com

CEO: Bau-Hsing Ann  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Global Communication Semiconductors (GCS) aspires to be a global force in communications chips. GCS offers contract manufacturing or foundry services to makers of chips used in RF communications devices such as wireless phones and base stations as well as telecommunications and high-speed networking. GCS uses compound semiconductor materials that offer various performance benefits — such as faster operation or lower power consumption — in comparison with standard silicon. Global Communication Semiconductors was founded by former CEO Owen Wu in 1997. The company is owned by several individuals and institutional investors including RF Micro Devices (12% ownership).

**GLOBAL CUSTOM COMMERCE L.P.**

10555 Richmond Ave. Ste. 200  
Houston TX 77042  
Phone: 800-505-1905  
Fax: 800-810-5919  
Web: www.blinds.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

NoBrainerBlinds.com makes and markets custom window shades shutters and blinds. The company offers popular brand names including Hunter Douglas Bali Levolor and Graber among others. The company sells its window coverings through its Web site which also offers decorating advice on topics ranging from installation and maintenance to child- and pet-proofing customers' homes. Company president and CEO Jay Steinfeld founded NoBrainerBlinds in 1996.

**GLOBAL DIVERSIFIED INDUSTRIES INC.**

OTC: GDVI

1200 Airport Dr.  
Chowchilla CA 93610  
Phone: 559-665-5800  
Fax: 559-665-5700  
Web: www.gdvi.net

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Public

Global Diversified Industries is the new mod squad. Through its Global Modular subsidiary the company makes pre-fabricated portable modular buildings mainly for use as classrooms. It also constructs permanent one- and two-story structures. Clients include public and private schools universities child-care facilities and municipalities. The company is active throughout California. Global Diversified divested its MBS Construction subsidiary which provided construction site management services in 2006. Company president Phil Hamilton has voting control of more than 20% of Global Diversified's stock.

**GLOBAL EARTH ENERGY INC.**

OTC: GLER

534 Delaware Ave. Ste. 412  
Buffalo NY 14202  
Phone: 716-332-7150  
Fax: 716-332-7170  
Web: www.globalearthenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Public

Global Earth Energy (formerly Global Wataire) believes strongly that the global earth energy to exploit is biodiesel. The company plans to build on the growing momentum for using biodiesel as way to decrease US dependency on foreign crude oil and limit carbon emissions by establishing a 1 million-gallon-per-year biodiesel production plant in North Carolina. It is also planning to move into the even greener energy sources of solar and wind power generation. The company acquired Kentucky-based Samuel Coal for \$7.5 million in 2011. Formerly operating as water purification firm Global Wataire the company changed its name and industry focus in 2008. Chairman Betty-Ann Harland owns 25% of Global Earth Energy.

**GLOBAL ENTERTAINMENT CORPORATION**

OTC: GNTP

1600 N. Desert Dr. Ste. 301  
Tempe AZ 85281  
Phone: 480-994-0772  
Fax: 480-994-0759  
Web: www.globalentertainment2000.com

CEO: Richard Kozuback  
CFO: -  
HR: -  
FYE: May 31  
Type: Public

Global Entertainment Corporation is helping to bring sports to the hinterlands. The event and entertainment company through its various subsidiaries offers project management services to midsize communities looking to develop event centers and sports facilities. It also offers facilities and venue management and ticketing services as well as sponsorship and marketing consulting. Through its WPHL (Western Professional Hockey League) subsidiary Global Entertainment manages the Central Hockey League a development league affiliated with the National Hockey League. WPHL Holdings which is affiliated with chairman James Treliving controls more than 40% of the company.

**GLOBAL GEOPHYSICAL SERVICES INC**

NYSE: GGS

13927 South Gessner Road  
Missouri City, TX 77489  
Phone: 713 972-9200  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Global Geophysical builds its business from the ground down. It provides seismic data acquisition services to the oil and gas industry for locating potential reservoirs and studying known reserves. Global Geophysical transmits sound waves below the earth's surface to create images of the existing subsurface geology. Its integrated suite of seismic data solutions includes high-resolution RG-3D Reservoir Grade seismic data acquisition microseismic monitoring seismic data processing and interpretation services and Multi Client data products. The firm's seismic crews work in a wide variety of terrains including deserts jungles mountains and swamps and have completed projects in more than 100 countries.

|                        | Annual Growth | 12/08 | 12/09 | 12/10  | 12/11 | 12/12  |
|------------------------|---------------|-------|-------|--------|-------|--------|
| Sales (\$ mil.)        | (2.6%)        | 376.3 | 312.8 | 254.7  | 385.4 | 339.0  |
| Net income (\$ mil.)   | -             | (8.0) | 0.4   | (39.7) | 5.7   | (13.3) |
| Market value (\$ mil.) | (39.1%)       | -     | -     | 390.3  | 252.7 | 144.8  |
| Employees              | 13.6%         | -     | 818   | 1,667  | 1,300 | 1,200  |

**GLOBAL PACIFIC PRODUCE INC.**

11500 S EASTRN AVE 120  
 HENDERSON, NV 89052  
 Phone: 702-898-8051  
 Fax: -  
 Web: www.globalpacificproduce.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

Global Pacific Produce is a leading exporter of fresh produce serving international retailers. It sources such goods as apples citrus grapes pears and stone fruit mostly from California and Mexico. The company supplies grocery store chains and other retailers in South America and Europe. Chris Kilvington originally from London started the business in 2000.

|                        | Annual<br>Growth | 12/08 | 12/09* | 01/11* | 12/11 | 12/12 |
|------------------------|------------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 26.0%            | -     | 157.7  | 192.8  | 263.0 | 315.4 |
| Net income (\$ mil.)   | 60.6%            | -     | 2.4    | 4.5    | 5.8   | 9.8   |
| Market value (\$ mil.) | -                | -     | -      | -      | -     | -     |
| Employees              | -                | -     | -      | -      | -     | 250   |

\*Fiscal year change

**GLOBAL PARTNERS LP**

NYS: GLP

P.O. Box 9161, 800 South Street  
 Waltham, MA 02454-9161  
 Phone: 781 894-8800  
 Fax: -  
 Web: www.globalp.com

CEO: Eric Slifka  
 CFO: Daphne H. Foster  
 HR: -  
 FYE: December 31  
 Type: Public

Global Partners imports petroleum products from global sources but its marketing is largely regional. The company wholesales heating oil residual fuel oil diesel oil kerosene distillates and gasoline to commercial retail and wholesale customers in New England and New York. A major player in the regional home heating oil market Global Partners operates storage facilities at 25 bulk terminals each with a storage capacity of more than 50000 barrels and with a collective storage capacity of 12.2 million barrels. It also owns and supplies a network of gasoline stations. Wholesale revenues accounts for the bulk of the company's sales.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|----------|----------|---------|---------|----------|
| Sales (\$ mil.)        | (7.4%)           | 17,270.0 | 10,314.9 | 8,239.6 | 8,920.6 | 12,672.6 |
| Net income (\$ mil.)   | (2.4%)           | 114.7    | 43.6     | (199.4) | 58.8    | 103.9    |
| Market value (\$ mil.) | (16.2%)          | 1,121.1  | 597.1    | 660.9   | 567.5   | 553.9    |
| Employees              | 21.3%            | 1,154    | 1,890    | 1,770   | 2,000   | 2,500    |

**GLOBAL PAYMENTS INC**

NYS: GPN

3550 Lenox Road  
 Atlanta, GA 30326  
 Phone: 770 829-8000  
 Fax: -  
 Web: www.globalpaymentsinc.com

CEO: Jeffrey S. Sloan  
 CFO: Cameron M. Bready  
 HR: Karen Matterson  
 FYE: December 31  
 Type: Public

Global Payments provides credit and debit card processing check authorization and other electronic payment processing services for more than 2.5 million merchant and business locations worldwide including retailers financial institutions governments gaming locations and multinational corporations. It targets small and mid-sized merchants who are often overlooked by other payment processors. Subsidiary HSBC Merchant Services provides payment processing services to merchants in the UK. The company operates throughout North America Europe Brazil and the Asia/Pacific region. Global Payments and Total Systems agreed to merge in a \$21.5 billion deal in 2019.

|                        | Annual<br>Growth | 05/15    | 05/16*   | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.7%             | 2,773.7  | 2,898.2  | 2,202.9  | 3,975.2  | 3,366.4  |
| Net income (\$ mil.)   | 17.6%            | 278.0    | 271.7    | 124.9    | 468.4    | 452.1    |
| Market value (\$ mil.) | (0.4%)           | 16,488.1 | 12,272.1 | 10,964.1 | 15,834.1 | 16,290.6 |
| Employees              | 35.3%            | 4,438    | 8,995    | 8,760    | 10,000   | 11,000   |

\*Fiscal year change

**GLOBAL TELECOM & TECHNOLOGY INC.**

OTC: GTLT

8484 Westpark Dr. Ste. 720  
 McLean VA 22102  
 Phone: 703-442-5500  
 Fax: 703-442-5501  
 Web: www.gt-t.net

CEO: Richard D Calder Jr  
 CFO: Eric A Swank  
 HR: -  
 FYE: December 31  
 Type: Public

Global Telecom & Technology (GTT) gets carried away providing network integration for wide area network (WAN) dedicated Internet access and managed data services to system integrators telecom carriers and government agencies. GTT combines multiple networks and technologies such as traditional OC-x MPLS and Ethernet and has distribution partnerships with more than 800 technology suppliers including iPass for wireless services. Past customers include Avaya Lockheed Martin and Telefonica. GTT counts customers in about 80 countries; it earns almost half of its revenues outside the US. Chairman H. Brian Thompson owns nearly 31% of the company's stock.

**GLOBAL TRAFFIC NETWORK INC.**

880 3rd Ave. 6th Fl.  
 New York NY 10022  
 Phone: 212-896-1255  
 Fax: 312-669-9800  
 Web: www.emergenow.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Subsidiary

Great just what we need: more traffic. Global Traffic Network (GTN) provides customized traffic reports to some 70 radio stations in nearly 20 markets in Australia. In exchange for its content GTN receives commercial airtime from the stations which the company sells to advertisers. In addition the firm produces radio and TV news reports in Australia. GTN additionally provides radio traffic reporting services to more than 10 stations in the UK and does business in the US through a deal with Metro Networks. It provides traffic reports in Canada through an agreement with Corus Entertainment and provides news weather sports and business reports in Canada through subsidiary Wise Broadcasting Network.

**GLOBALOPTIONS GROUP INC.**

NASDAQ: GLOI

75 Rockefeller Plaza 27th Fl.  
 New York NY 10019  
 Phone: 212-445-6262  
 Fax: 212-445-0053  
 Web: www.globaloptionsgroup.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

GlobalOptions likes to think of itself as the secure choice. The firm provides security consulting and investigation services including risk mitigation decision support emergency management litigation support anti-fraud solutions business intelligence and related security services. The company provides services to government entities corporations and high net-worth and high-profile individuals. The company divested its Fraud and Special Investigative Unit (SIU) as well as its Preparedness Services and Forensic DNA Solutions and Products units in 2010. GlobalOptions was founded in 1999.

**GLOBALSCAPE INC**

ASE: GSB

4500 Lockhill-Selma, Suite 150  
San Antonio, TX 78249  
Phone: 210 308-8267  
Fax: -  
Web: www.globalscape.com

CEO: -  
CFO: -  
HR: Andrea Farmer  
FYE: December 31  
Type: Public

GlobalSCAPE is pretty cute for a software company. With packages like CuteFTP and Enhanced File Transfer (EFT) Server GlobalSCAPE provides managed file transfer software for businesses and individuals. The company also offers software used to collaborate share and backup data in real-time across multiple sites. Its software which is also offered in hosted and managed versions is sold primarily to small and mid-sized businesses and enterprise customers worldwide. GlobalSCAPE has counted Aon Thomas Cook Lone Star Bank and the US Army among its clients. More than two-thirds of sales come from customers in the US.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.5%          | 26.8  | 30.8  | 33.3  | 33.9  | 34.4  |
| Net income (\$ mil.)   | 4.8%          | 3.0   | 4.6   | 4.0   | 1.4   | 3.7   |
| Market value (\$ mil.) | 19.2%         | 38.0  | 68.7  | 69.7  | 60.8  | 76.7  |
| Employees              | (3.3%)        | 105   | 126   | 133   | 137   | 92    |

**GLOBALSTAR INC**

ASE: GSAT

1351 Holiday Square Blvd.  
Covington, LA 70433  
Phone: 985 335-1500  
Fax: -  
Web: www.globalstar.com

CEO: James (Jay) Monroe  
CFO: Rebecca S. Clary  
HR: -  
FYE: December 31  
Type: Public

When you're working in the middle of nowhere grab that sat phone and call up Globalstar. The company provides satellite voice and data service to remote areas where landlines and cell towers are few if anywhere. Its network of satellites and ground stations provides service to more than 688000 subscribers worldwide. Customers include the US government as well as companies in the energy maritime and mining industries with job sites underground or out at sea. Half of its ground stations are operated by independent companies that buy Globalstar's services on a wholesale basis. It also sells a handheld GPS navigation system called SPOT for adventure travelers or anyone needing a GPS device.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18 |
|------------------------|---------------|---------|---------|---------|---------|-------|
| Sales (\$ mil.)        | 9.6%          | 90.1    | 90.5    | 96.9    | 112.7   | 130.1 |
| Net income (\$ mil.)   | -             | (462.9) | 72.3    | (132.6) | (89.1)  | (6.5) |
| Market value (\$ mil.) | (30.6%)       | 3,978.7 | 2,083.4 | 2,285.9 | 1,895.3 | 925.5 |
| Employees              | 5.8%          | 282     | 325     | 344     | 333     | 353   |

**GLOBE LIFE INC**

NYS: GL

3700 South Stonebridge Drive  
McKinney, TX 75070  
Phone: 972 569-4000  
Fax: -  
Web: www.torchmarkcorp.com

CEO: Larry M. Hutchison  
CFO: Frank M. Svoboda  
HR: -  
FYE: December 31  
Type: Public

Torchmark Corporation a holding company for a family of financial firms specializes in individual life insurance and supplemental health insurance to middle-income families. Torchmark subsidiaries which include flagship American Income Life offer whole and term life insurance supplemental health insurance accidental death insurance Medicare Supplements and long-term care health policies for the elderly. Torchmark sells its products through direct marketing as well as through a network of exclusive and independent agents. Substantially all of Torchmark's business is conducted in the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 3.4%          | 20,214.7 | 19,853.2 | 21,436.1 | 23,475.0 | 23,095.7 |
| Net income (\$ mil.)   | 6.6%          | 542.9    | 527.1    | 549.8    | 1,454.5  | 701.5    |
| Market value (\$ mil.) | 8.3%          | 5,996.2  | 6,327.2  | 8,164.7  | 10,041.0 | 8,250.0  |
| Employees              | 1.0%          | 2,980    | 3,115    | 3,128    | 3,102    | 3,102    |

**GLOBE SPECIALTY METALS INC**

NMS: GSM

600 Brickell Ave, Suite 1500  
Miami, FL 33131  
Phone: 786 509-6900  
Fax: 212 798-8185  
Web: www.glbsm.com

CEO: -  
CFO: Joseph Ragan  
HR: -  
FYE: June 30  
Type: Public

Globe Specialty Metals is an apt name for a company that peddles its metals around the world. The specialty metals manufacturer sells silicon metal and silicon-based alloys to customers in the Americas Asia and Europe from facilities in the US Argentina China and Poland. Its silicon metal and alloys are used to make a variety of industrial products from aluminum and automotive parts to steel and semiconductors. It holds about one-fifth of the Western market share for magnesium ferrosilicon. Globe also recycles by-products such as silica fume (a dustlike material known as microsilica that is collected in air filtration systems) which it sells for use as a concrete additive.

|                        | Annual Growth | 06/10 | 06/11   | 06/12 | 06/13  | 06/14   |
|------------------------|---------------|-------|---------|-------|--------|---------|
| Sales (\$ mil.)        | 12.3%         | 472.7 | 641.9   | 705.5 | 757.6  | 752.8   |
| Net income (\$ mil.)   | (19.4%)       | 34.1  | 52.8    | 54.6  | (21.0) | 14.4    |
| Market value (\$ mil.) | 19.1%         | 761.8 | 1,653.5 | 990.5 | 801.7  | 1,532.5 |
| Employees              | 8.4%          | 1,136 | 1,213   | 1,493 | 1,353  | 1,569   |

**GLOBEIMMUNE, INC**

NBB: GBIM

1450 Infinite Drive  
Louisville, CO 80027  
Phone: 303 625-2700  
Fax: -  
Web: www.globeimmune.com

CEO: Timothy C Rodell  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

GlobeImmune would like to stop disease around the world. For now it works on its proprietary Tarmogen method of stimulating cell-level immunity to cancer and other diseases. It has five cancer candidates targeting pancreatic lung colorectal and thyroid cancers while the fifth addresses the metastasis mechanism in multiple tumors. GlobeImmune's current infectious disease candidates seek to permanently cure hepatitis B and C. The company which produces its own products works with Celgene and Gilead Sciences to develop and commercialize the cancer and infectious disease drugs respectively. The company was formed in 1995 as Ceres Pharmaceutical and changed its name in 2001. It went public in 2014..

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14  | 12/15 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | -             | 0.0   | 14.6  | 22.5  | 6.0    | 6.5   |
| Net income (\$ mil.)   | -             | 0.0   | (2.0) | 9.5   | (16.3) | (2.8) |
| Market value (\$ mil.) | -             | 0.0   | -     | -     | 43.7   | 22.3  |
| Employees              | (90.9%)       | -     | -     | -     | 22     | 2     |

**GLOBUS MEDICAL INC**

NYS: GMED

2560 General Armistead Avenue  
Audubon, PA 19403  
Phone: 610 930-1800  
Fax: 302 636-5454  
Web: www.globusmedical.com

CEO: David M. (Dave) Demski  
CFO: Daniel T. Scavilla  
HR: -  
FYE: December 31  
Type: Public

Globus Medical makes procedural and therapeutic medical devices used during spinal surgery. Offerings range from screws and plates to disc replacement systems and biomaterials for bone grafts. The company has two product segments: Musculoskeletal Solutions (implantable devices biologics surgical instruments and accessories) and Enabling Technologies (imaging navigation and robotic-assisted surgery systems). Globus Medical has about 200 spinal devices on the market in the US where it earns most of its revenue; its products are also sold in more than 50 countries worldwide.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.7%         | 474.4   | 544.8   | 564.0   | 636.0   | 713.0   |
| Net income (\$ mil.)   | 14.0%         | 92.5    | 112.8   | 104.3   | 107.3   | 156.5   |
| Market value (\$ mil.) | 16.2%         | 2,343.1 | 2,742.3 | 2,445.6 | 4,051.4 | 4,266.3 |
| Employees              | 18.9%         | 900     | 1,200   | 1,400   | 1,500   | 1,800   |

**GLORI ENERGY INC.**

4315 South Dr.  
Houston TX 77053  
Phone: 713-237-8880  
Fax: 860-676-8655  
Web: www.horizontechnologyfinancecorp.com

CEO: Kevin Guilbeau  
CFO: Victor M Perez  
HR: Lynn Thompson  
FYE: December 31  
Type: Private

"Like oil and water" may no longer be a cliché if Glori Energy has its way. The company's novel AERO System for oil recovery uses naturally occurring microbes to break down the barrier between oil and water allowing more oil to flow from underground formations. It uses a three-step approach to create custom nutrient formulas for microbes at each well site and estimates that its technology which uses existing pumps and pipelines can increase oil recovery by up to 100%. While it sounds like something from a sci-fi movie Shell Husky Merit Energy and Citation Oil are all customers; it has about 10 projects in various stages. Glori Energy filed to go public in 2011 but withdrew the IPO a year later.

**GLOWPOINT INC**
**ASE: GLOW**

999 18th Street, Suite 1350S  
Denver, CO 80202  
Phone: 303 640-3838  
Fax: -  
Web: www.glowpoint.com

CEO: Peter Holst  
CFO: David Clark  
HR: -  
FYE: December 31  
Type: Public

Glowpoint adds a little light to virtual meeting rooms providing hosted and managed video-conferencing services via subscription that allow businesses government offices educational institutions and other customers to engage in two-way video communications over Internet protocol networks. Its cloud-based technology is compatible with any video-conferencing equipment (e.g. Cisco LifeSize Polycom and Avaya) across any IP network. Glowpoint also offers Webcasting services streaming live and recorded video by standard video-conferencing systems. In addition the company offers wholesale private labeling of its services to third-party companies. Glowpoint serves some 500 customers across the US and abroad.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (20.9%)       | 32.2  | 25.5  | 19.2  | 14.8  | 12.6  |
| Net income (\$ mil.)   | -             | (2.8) | (2.1) | (3.5) | 5.8   | (7.2) |
| Market value (\$ mil.) | (42.5%)       | 5.5   | 2.5   | 1.3   | 1.8   | 0.6   |
| Employees              | (20.2%)       | 126   | 96    | 69    | 56    | 51    |

**GLU MOBILE INC**
**NMS: GLUU**

875 Howard Street, Suite 100  
San Francisco, CA 94103  
Phone: 415 800-6100  
Fax: -  
Web: www.glu.com

CEO: Nick Earl  
CFO: Eric R. Ludwig  
HR: -  
FYE: December 31  
Type: Public

Glu Mobile hopes to get your phone stuck permanently to your hand and your eyes glued to the screen. The company develops and publishes video games for mobile devices targeting both casual and conventional gamers. Glu's portfolio includes original titles such as Blood & Glory: Legend and Contract Killer 2 as well as licensed third-party brands such as Activision Blizzard's Call of Duty. With more than 63 million active monthly users Glu brings its applications to the mobile masses through wireless service providers such as Sprint Nextel T-Mobile USA Verizon Wireless and Vodafone. The company which also develops games for social sites such as Facebook Google+ hi5 and Wild Tangent gets nearly 60% of sales in the US.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18   |
|------------------------|---------------|-------|-------|--------|--------|---------|
| Sales (\$ mil.)        | 13.2%         | 223.1 | 249.9 | 200.6  | 286.8  | 366.6   |
| Net income (\$ mil.)   | -             | 8.1   | (7.2) | (87.4) | (97.6) | (13.2)  |
| Market value (\$ mil.) | 19.9%         | 561.1 | 349.6 | 279.1  | 523.7  | 1,161.0 |
| Employees              | 0.2%          | 653   | 750   | 754    | 546    | 659     |

**GLYCOMIMETICS INC**
**NMS: GLYC**

9708 Medical Center Drive  
Rockville, MD 20850  
Phone: 240 243-1201  
Fax: -  
Web: www.glycomimetics.com

CEO: Rachel K King  
CFO: Brian M Hahn  
HR: -  
FYE: December 31  
Type: Public

Carbs are a good thing to GlycoMimetics. The biotechnology company uses carbohydrate chemistry to develop drug candidates for rare diseases. Its lead drug candidate is designed to treat vaso-occlusive crisis (VOC) a painful condition that affects people with sickle cell disease. If approved it would be the first drug to treat the cause of VOC and potentially reduce dependence on narcotics for pain management. Pfizer bought the rights to develop and commercialize the VOC drug. In addition the company is developing a drug to assist people with acute myeloid leukemia (AML) during chemotherapy. GlycoMimetics went public in 2014. It raised \$56 million and plans to use the proceeds to further fund clinical trials.

|                        | Annual Growth | 12/12 | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (81.3%)       | 15.3  | 4.0    | 15.0   | 20.1   | 0.0    |
| Net income (\$ mil.)   | -             | 3.7   | (10.6) | (11.1) | (12.8) | (31.8) |
| Market value (\$ mil.) | (8.0%)        | -     | -      | 167.4  | 133.0  | 141.8  |
| Employees              | 10.7%         | 28    | 27     | 34     | 38     | 42     |

**GNC HOLDINGS INC**
**NYS: GNC**

300 Sixth Avenue  
Pittsburgh, PA 15222  
Phone: 412 288-4600  
Fax: -  
Web: www.gnc.com

CEO: Kenneth A. (Ken) Martindale  
CFO: Tricia K. Tolivar  
HR: Steve Piano  
FYE: December 31  
Type: Public

Vitamins and supplements are part of the daily regimen at GNC Holdings. GNC Holdings operates the world's leading nutritional-supplements retail chain devoted to items such as vitamins supplements minerals and dietary products. The firm manufactures private-label products for Rite Aid Sam's Club and PetSmart. Altogether GNC boasts more than 8000 stores including some 3200 company-owned stores in the US Canada and Puerto Rico; 1000 franchised stores in the US; nearly 2000 franchised stores internationally in about 50 countries; and more than 2000 store-within-a-store sites in Rite Aid locations. The vast majority of its sales comes from US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.6%)        | 2,613.2 | 2,639.2 | 2,540.0 | 2,453.0 | 2,353.5 |
| Net income (\$ mil.)   | (27.7%)       | 255.9   | 219.3   | (286.3) | (148.9) | 69.8    |
| Market value (\$ mil.) | (52.6%)       | 3,939.3 | 2,602.1 | 926.1   | 309.5   | 198.8   |
| Employees              | (1.6%)        | 16,500  | 16,900  | 16,800  | 16,600  | 15,500  |

**GODFATHER'S PIZZA INC.**

2808 N. 108th St.  
Omaha NE 68114  
Phone: 402-391-1452  
Fax: 402-255-2687  
Web: www.godfathers.com

CEO: -  
CFO: Richard W Ramm  
HR: -  
FYE: May 31  
Type: Private

Maybe the head of this family is named Don Pizzeria. Godfather's Pizza operates a leading quick-service restaurant chain with more than 600 family-oriented pizza joints in more than 40 states mostly in the Upper Midwest. The parlors offer a crew of pizzas and a mob of topping choices as well as appetizers salads and sandwiches. The company's locations typically offer dine-in delivery and carry-out service. More than 100 restaurants are company-owned while the rest are franchised. Founded by Nebraska native Willy Theisen in 1973 the business is owned by a group led by CEO Ron Gartlan.



**GOLD RESERVE INC**

TVX: GRZ

999 West Riverside Avenue, Suite 401  
Spokane, WA 99201  
Phone: 509 623-1500  
Fax: 509 623-1634  
Web: www.goldreserveinc.com

CEO: Rockne J Timm  
CFO: Robert A McGuinness  
HR: -  
FYE: December 31  
Type: Public

Gold Reserve's primary asset was the Brisas project in Venezuela which contains estimated reserves of about 10 million ounces of gold and 1.4 billion pounds of copper. Gold Reserve had been developing Brisas since 1992. However all activity on the mine ceased in late 2009 when the Venezuelan government canceled Gold Reserve's permits and seized the assets of the Brisas project. The company is pursuing an arbitration claim through the World Bank against the Venezuelan government in an effort to recoup its investment in the Brisas project. The company is restructuring its debt while it continues its \$2.1 arbitration claim.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17 | 12/18 |
|------------------------|------------------|--------|--------|--------|-------|-------|
| Sales (\$ mil.)        | -                | (7.3)  | (0.5)  | (0.5)  | 170.7 | 51.6  |
| Net income (\$ mil.)   | -                | (24.9) | (18.1) | (21.5) | 89.5  | 41.9  |
| Market value (\$ mil.) | (10.3%)          | 317.0  | 251.2  | 414.6  | 327.0 | 204.8 |
| Employees              | 0.0%             | 8      | 8      | -      | -     | -     |

**GOLD RESOURCE CORP**

ASE: GORO

2886 Carriage Manor Point  
Colorado Springs, CO 80906  
Phone: 303 320-7708  
Fax: -  
Web: www.goldresourcecorp.com

CEO: Jason D Reid  
CFO: John A Labate  
HR: -  
FYE: December 31  
Type: Public

Mining company Gold Resource aims to produce gold and other minerals from projects where operating costs are low. The company focuses on its El Aguila project in the southern Mexican state of Oaxaca. The El Aguila project which began in 2010 at a shallow open-pit mine now includes an underground mine La Arista. The deposit being mined at El Aguila includes not only gold and silver but also copper lead and zinc. In addition to its primary operations the company has interests in exploration properties in Oaxaca. Gold Resource was formed in 1998.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.0%)           | 115.4 | 92.7  | 83.2  | 110.2 | 115.3 |
| Net income (\$ mil.)   | (13.0%)          | 16.2  | 3.1   | 4.4   | 4.2   | 9.3   |
| Market value (\$ mil.) | 4.3%             | 198.9 | 97.7  | 256.0 | 258.9 | 235.4 |
| Employees              | (41.1%)          | 391   | 412   | 398   | 506   | 47    |

**GOLD'S GYM INTERNATIONAL INC.**

125 E. John Carpenter Fwy Ste. 1300  
Irving TX 75062  
Phone: 214-574-4653  
Fax: 214-296-5000  
Web: www.goldsgym.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Private

The site of America's most famous muscle beach is the birth place of one of the world's best-known muscle makers. Gold's Gym which first opened in Venice Beach California in 1965 has more than 600 gyms in some 30 countries with franchises accounting for most of its locations. The chain boasts more than 3 million members. In addition to opening franchises the firm buys smaller regional health clubs and converts them to Gold's Gyms. The company also licenses the Gold's Gym name for products such as fitness equipment and accessories luggage t-shirts and men's and women's sportswear. Gold's Gym is owned by TRT Holdings the umbrella company for Dallas-based investor Robert Rowling's holdings.

**GOLD-EAGLE COOPERATIVE**

415 LOCUST ST  
GOLDFIELD, IA 505425092  
Phone: 515-825-3161  
Fax: -  
Web: www.goldeaglecoop.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

For Gold-Eagle Cooperative service to its member/farmers is the golden rule. The firm is a member-owned agricultural co-op located in north central Iowa. It offers its members grain drying custom crop spraying feed seed fertilizer and other bulk and packaged farm chemicals storage and warehousing as well as feed milling and marketing. The co-op runs a transportation fleet of grain-hoppers feed-bottle trucks and specialty trailers that take members' crops to and from its facilities. Gold-Eagle operates nine grain elevator/service center locations.

|                        | Annual<br>Growth | 09/08 | 09/09 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.6%)           | -     | 302.7 | 309.7 | 284.1 | 285.5 |
| Net income (\$ mil.)   | (4.3%)           | -     | 10.0  | 10.0  | 8.7   | 6.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 215   |

**GOLDEN ENTERPRISES, INC.**

1 GOLDEN FLAKE DR  
BIRMINGHAM, AL 352053312  
Phone: 205-458-7316  
Fax: -  
Web: www.goldenflake.com

CEO: Dylan Lissette  
CFO: Todd Staub  
HR: -  
FYE: June 03  
Type: Private

Snackers who crave a taste for the South seek Golden Enterprises. Operating through subsidiary Golden Flake Snack Foods the company makes and distributes a barbecue and other Southern flavored-varieties of potato chips fried pork skins corn chips onion rings and baked and fried cheese curls among others. It also markets peanut butter canned dips dried meat snacks pretzels and nuts packed by other manufacturers under the Golden Flake brand. The Golden Flake lineup is sold through the company's sales force to commercial enterprises that sell food products across the Southeastern US as well as through independent distributors. The company was founded in 1946 as Magic City Food Products. In 2016 snack food company Utz acquired the company for \$135 million.

|                        | Annual<br>Growth | 05/12 | 05/13 | 05/14 | 05/15* | 06/16 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (0.4%)           | -     | 137.3 | 135.9 | 131.7  | 135.9 |
| Net income (\$ mil.)   | 41.1%            | -     | 1.1   | 0.9   | 1.8    | 3.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 749   |

\*Fiscal year change

**GOLDEN ENTERTAINMENT INC**

NMS: GDEN

6595 S Jones Boulevard  
Las Vegas, NV 89118  
Phone: 702 893-7777  
Fax: -  
Web: www.goldenent.com

CEO: Blake L Sartini  
CFO: Charles H Protell  
HR: Anne Lalama  
FYE: December 31  
Type: Public

Golden Entertainment is a gaming company. The company operates more than 12000 slot machines and video lottery terminals as well as approximately 30 table games in Nevada Montana and Maryland across four casino properties and more than 50 taverns. Its Golden Casino Group manages the Pahrump Nugget Hotel & Casino; Gold Town Casino and Lakeside Casino and RV Park and in Flintstone Maryland; and the Rocky Gap Resort. All of the properties feature gaming dining and entertainment.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|--------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 98.2%            | 55.2   | 177.0 | 403.2 | 509.8 | 851.8  |
| Net income (\$ mil.)   | -                | (24.8) | 24.5  | 16.3  | 2.2   | (20.9) |
| Market value (\$ mil.) | 23.8%            | 182.9  | 273.9 | 324.3 | 874.3 | 429.0  |
| Employees              | 92.6%            | 504    | 2,563 | 2,802 | 6,910 | 6,940  |

**GOLDEN GATE NATIONAL PARKS CONSERVANCY**

FORT MASON BLDG 201  
SAN FRANCISCO, CA 94123  
Phone: 415-561-3000  
Fax: -  
Web: www.parksconservancy.org

CEO: Greg Moore  
CFO: -  
HR: Elena Torres  
FYE: September 30  
Type: Private

San Francisco open your Golden Gate — National Parks that is. The Golden Gate National Parks Conservancy is dedicated to preserving and enhancing the national parks in the San Francisco Bay area. The not-for-profit organization is a cooperating association authorized by the US Congress to assist and support the National Park Service in operating almost 40 national park sites in and around the City by the Bay. The Golden Gate National Recreation Area includes such sites as Alcatraz Island Fort Point Muir Woods in nearby Marin County and the Presidio of San Francisco (a former US Army base that was decommissioned in 1994). The conservancy was established in 1981.

|                        | Annual Growth | 09/10 | 09/11 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.8%         | -     | 33.2  | 52.3  | 55.2  | 61.5  |
| Net income (\$ mil.)   | -             | -     | (1.1) | 2.3   | (3.9) | 6.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 514   |

**GOLDEN GRAIN ENERGY, LLC**

1822 43RD ST SW  
MASON CITY, IA 504017071  
Phone: 641-423-8525  
Fax: -  
Web: www.ggecorn.com

CEO: Curtis Strong  
CFO: Christine A Marchand  
HR: -  
FYE: October 31  
Type: Private

The fruited plains with their golden grains have yielded Golden Grain Energy an ethanol production company with a plant in Iowa that converts corn into ethanol which is most commonly used as an additive to unleaded gasoline. Other uses include high octane fuel enhancer and a non-petroleum fuel substitute. Golden Grain Energy's plant has a production capacity of 110 million gallons of ethanol and 120000 tons of distillers grains per year. The distillers grains are used to produce animal feed. In 2009 with raw material costs rising and selling prices falling the company cut back production at the plant.

|                        | Annual Growth | 10/12 | 10/13 | 10/14 | 10/15 | 10/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (17.0%)       | -     | 350.7 | 289.2 | 221.1 | 200.7 |
| Net income (\$ mil.)   | 12.9%         | -     | 14.2  | 79.3  | 31.9  | 20.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 47    |

**GOLDEN MINERALS CO**
**ASE: AUMN**

350 Indiana Street, Suite 800  
Golden, CO 80401  
Phone: 303 839-5060  
Fax: -  
Web: www.goldenminerals.com

CEO: Warren M Rehn  
CFO: Robert P Vogels  
HR: -  
FYE: December 31  
Type: Public

Golden Minerals owns and operates a precious metals mine in Mexico an exploration property in Argentina and a portfolio of mining and exploration sites in parts of Mexico and South America. The company has been expanding its production at the Velarde and Chicago mines in Mexico and is in the advanced evaluation stage at its El Quevar silver project in northwest Argentina. It sold most of its exploration properties in Peru in 2013. The company's strategy is focused on establishing itself as a mid-tier producer and expanding its precious metal operations in Mexico and Argentina. The company also has a joint venture with Golden Tag Resources in the San Diego silver project in Mexico.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 135.4%        | 0.2    | 8.1    | 6.4    | 6.7   | 7.2   |
| Net income (\$ mil.)   | -             | (18.8) | (25.4) | (10.7) | (3.9) | (1.9) |
| Market value (\$ mil.) | (20.2%)       | 51.6   | 19.1   | 55.5   | 41.3  | 20.9  |
| Employees              | (11.7%)       | 293    | 165    | 160    | 160   | 178   |

**GOLDEN STAR ENTERPRISES LTD**
**NBB: GSPT**

6490 West Desert Inn Road  
Las Vegas, NV 89146  
Phone: 888 488-6882  
Fax: -  
Web: www.goldenstarent.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Terralene Fuels (formerly Golden Spirit Enterprises) has had many lives — and many names. Founded in 1993 as Power Direct an oil-and-gas exploration company this development-stage firm has undergone several different incarnations. It took a gamble on online poker through its goldenspiritpoker.com site. After Congress passed the Unlawful Internet Gambling Enforcement Act of 2006 Golden Spirit again switched gears seeking to develop waste-recycled products. In 2010 the company launched its Terralene Fuel product an alternative to ethanol-blended gasoline. It changed its name to Terralene Fuels in 2011 to reflect its core business.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (33.4%)       | 0.0   | 0.1   | 0.0   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -             | (0.2) | (0.3) | (1.4) | (0.7) | (0.3) |
| Market value (\$ mil.) | 12.5%         | 1.5   | 0.0   | 0.1   | 2.2   | 2.4   |
| Employees              | -             | -     | -     | -     | -     | -     |

**GOLDFIELD CORP.**
**ASE: GV**

1684 West Hibiscus Boulevard  
Melbourne, FL 32901  
Phone: 321 724-1700  
Fax: 321 724-1703  
Web: www.goldfieldcorp.com

CEO: John H Sottile  
CFO: Stephen R Wherry  
HR: -  
FYE: December 31  
Type: Public

The Goldfield Corporation earns more laying cable now than it used to digging for mother lodes. Through subsidiary Southeast Power Goldfield builds and maintains electrical facilities in the Southeast West and Mid-Atlantic regions for utilities and industrial customers including Florida Power & Light Company and Duke Energy. The unit also installs transmission lines and fiber-optic cable. Goldfield's Bayswater Development subsidiary maintains real estate operations in Florida specializing in developing waterfront condominiums for retirees. The company which had been in the mining industry since 1906 divested those operations in 2002 after deciding that it had become economically unfeasible.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.9%          | 98.4  | 120.6 | 130.4 | 114.0 | 138.1 |
| Net income (\$ mil.)   | -             | (0.3) | 4.5   | 13.0  | 8.3   | 5.0   |
| Market value (\$ mil.) | (1.8%)        | 59.8  | 38.1  | 125.4 | 120.5 | 55.6  |
| Employees              | 3.9%          | 418   | 326   | 343   | 373   | 487   |

**GOLDMAN SACHS GROUP INC**
**NYS: GS**

200 West Street  
New York, NY 10282  
Phone: 212 902-1000  
Fax: 212 902-3000  
Web: www.gs.com

CEO: Lloyd C. Blankfein  
CFO: R. Martin Chavez  
HR: Phil Cramp  
FYE: December 31  
Type: Public

Goldman Sachs has long possessed the Midas touch in the investment banking world. One of the world's most powerful investment banks Goldman Sachs offers a gamut of investment banking and asset management services to corporate and government clients worldwide as well as institutional and wealth individual investors. It is a world leader in merger and acquisitions advice and equities and debt underwriting. Through its Institution Client Services division Goldman Sachs is a major market maker offering fixed income equities currency and commodity products. The bank boasts some \$1.5 trillion in assets under supervision covering all major asset classes. Goldman Sachs was founded in 1869.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 2.1%          | 856,240.0 | 861,395.0 | 860,165.0 | 916,776.0 | 931,796.0 |
| Net income (\$ mil.)   | 5.4%          | 8,477.0   | 6,083.0   | 7,398.0   | 4,286.0   | 10,459.0  |
| Market value (\$ mil.) | (3.6%)        | 71,279.4  | 66,278.1  | 88,055.8  | 93,685.9  | 61,431.3  |
| Employees              | 1.9%          | 34,000    | 36,800    | 34,400    | 36,600    | 36,600    |

**GOLDRICH MINING CO**

NBB: GRMC

2607 Southeast Blvd., Suite B211  
Spokane, WA 99223-4942  
Phone: 509 535-7367  
Fax: 509 624-2787  
Web: www.golddrichmining.com

CEO: William V Schara  
CFO: Ted R Sharp  
HR: –  
FYE: December 31  
Type: Public

Goldrich Mining Company is looking in a remote area of northern Alaska to get rich off gold. The development-stage company is exploring a mining site in Chandalar where gold was first discovered at the turn of the 20th century. Goldrich has mineral rights to 17000 acres on land owned by the state of Alaska. The Chandalar property does not have any proved reserves but the site did produce about 1500 ounces of fine gold and 250 ounces of fine silver in 2010. However its arctic climate creates a limited mining season; the company can only conduct business there for a few months every summer. Goldrich was incorporated in 1959 and has been public since 1970 buying its first mining claims in Chandalar in 1972.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 223.7%           | –     | –     | –     | 0.1   | 0.2   |
| Net income (\$ mil.)   | –                | (1.9) | (2.0) | 0.1   | (0.7) | (1.0) |
| Market value (\$ mil.) | (9.8%)           | 7.7   | 5.4   | 2.8   | 4.0   | 5.1   |
| Employees              | 6.5%             | 49    | 13    | 69    | 50    | 63    |

**GOLF GALAXY LLC**

300 Industry Dr. RIDC Park West  
Pittsburgh PA 15275  
Phone: 724-273-3400  
Fax: 724-227-1904  
Web: www.golfgalaxy.com

CEO: Edward W Stack  
CFO: –  
HR: Jerry Datz  
FYE: January 31  
Type: Subsidiary

Let Golf Galaxy help with your galactic battle to break par. It operates about 80 golf superstores in 30 states. Stores offer "Everything for the Game" including equipment apparel and shoes gifts accessories books and videos. Golf Galaxy also sells pre-owned clubs and boasts a trade-in program. In-store amenities include computer video swing analysis onsite certified club technicians indoor driving bays full-sized putting greens and advice on equipment from a staff that includes PGA and LPGA professionals. Golf Galaxy also operates a namesake website and catalog. Founded in 1997 by former executives Randy Zanatta and Greg Maanum it is owned by Dick's Sporting Goods.

**GOLFSMITH INTERNATIONAL HOLDINGS INC.**

NASDAQ: GOLF

11000 N. IH-35  
Austin TX 78753-3195  
Phone: 512-837-8810  
Fax: 512-837-1245  
Web: www.golfsmith.com

CEO: Martin E Hanaka  
CFO: Dave Bushland  
HR: –  
FYE: December 31  
Type: Public

Golfsmith International caters to sports clubs on both sides of the US-Canada border. Formed by the combination of Texas-based Golfsmith and Canada's Golf Town newly-formed Golfsmith International operates about 95 golf stores in the US and another 55 (under the Golf Town banner) in Canada and Boston. It also sells golf and tennis equipment apparel and accessories online. Brands include TaylorMade-adidas Callaway Mizuno and Nike. Golfsmith also teaches golfers to assemble their own clubs and offers custom fitting and repair services for clubs and racquets. Founded in 1967 as a mail-order seller of custom-made golf clubs Golfsmith in 2012 was acquired by Canada's Golf Town.

**GOLUB CAPITAL BDC INC.**

NASDAQ: GBDC

150 S. Wacker Dr. Ste. 800  
Chicago IL 60606  
Phone: 312-205-5050  
Fax: 607-786-8663  
Web: www.mmcweb.com

CEO: David B Golub  
CFO: Ross A Teune  
HR: –  
FYE: September 30  
Type: Public

The Golub brothers are at it again. Lawrence and David Golub the investors behind Golub Capital Partners founded Golub Capital BDC to assist small businesses amid the tight credit market. Organized as a business development company (BDC) Golub Capital BDC makes debt and minority investments (between \$5 million to \$25 million) to smaller companies that earn between \$5 million to \$40 million a year. Its investment portfolio primarily consists of senior secured loans as well as some unitranche mezzanine and second lien loans. It has investments in more than 90 companies owned by private equity firms. Lawrence (Chairman) and David (CEO) control more than half its stock through various entities.

**GOOD SAM ENTERPRISES LLC**

2575 Vista Del Mar  
Ventura CA 93001  
Phone: 805-667-4100  
Fax: 805-667-4419  
Web: www.affinitygroup.com

CEO: Marcus A Lemonis  
CFO: Thomas F Wolfe  
HR: –  
FYE: December 31  
Type: Private

Members needn't be good to join the Good Sam Club (formerly Affinity Group). One of several membership clubs operated by Good Sam Enterprises (GSE) the Good Sam Club and President's Club cater to the RV community offering goods and services to some 1.3 million members. GSE is also a direct marketer specialty retailer and publisher for RVers and outdoor enthusiasts. Its retail business Camping World operates 80-plus stores (plus a catalog and website) in more than 30 states that sell aftermarket RV parts and accessories and offer repair and maintenance services. GSE also publishes magazines and travel guides. Founded in 1966 members originally promised to help fellow travelers on the road.

**GOOD SAMARITAN HOSPITAL**

520 S 7TH ST  
VINCENNES, IN 475911038  
Phone: 812-882-5220  
Fax: –  
Web: www.gshvin.org

CEO: –  
CFO: –  
HR: Emily A Heineke  
FYE: December 31  
Type: Private

Good Samaritan Hospital provides a full slate of healthcare services to both south-west Indiana and southeast Illinois. Its services include cardiology emergency care orthopedics women's health and pediatrics among others. The 230-bed hospital is located a few blocks from the Wabash River which forms the border between the Hoosier and Prairie states. Good Samaritan operates specialty units as well including same-day surgery breast care behavioral health radiology sleep cancer care and rehabilitation centers. It also provides home health and hospice services. Established in 1908 with 25 beds Good Samaritan was Indiana's first county hospital.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 3.6%             | –     | 291.1 | 315.6 | 322.4 | 323.3  |
| Net income (\$ mil.)   | –                | –     | (4.7) | 0.2   | (5.1) | (12.0) |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –      |
| Employees              | –                | –     | –     | –     | –     | 1,900  |

**GOOD SAMARITAN HOSPITAL**

2222 PHILADELPHIA DR  
DAYTON, OH 454061891  
Phone: 937-278-2612  
Fax: -  
Web: www.montortho.net

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Good Samaritan Hospital offers a caring hand to the residents of Dayton Ohio and the surrounding areas. The hospital has some 560 beds and offers a mix of services including primary and emergency care pediatric specialties and a family birthing center. Good Samaritan also runs the Samaritan North Health Center an outpatient health center that offers outpatient surgery rehab and sports medicine diagnostic imaging and cancer care among other services. Other operations include the Maria-Joseph Living Care Center a long-term care facility with some 400 beds and Samaritan Family Care a primary care physicians' network. Good Samaritan Hospital is part of Premier Health Partners.

|                        | Annual Growth | 12/02 | 12/03 | 12/05 | 12/06 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.1%          | -     | 282.8 | 274.3 | 307.2 | 321.6 |
| Net income (\$ mil.)   | (8.5%)        | -     | 20.5  | (5.2) | 12.0  | 7.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |

**GOOD SAMARITAN HOSPITAL**

1225 WILSHIRE BLVD  
LOS ANGELES, CA 900171901  
Phone: 213-977-2121  
Fax: -  
Web: www.goodsam.org

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

VIP suites and valet parking are standard fare for hotels in Los Angeles so why not hospitals too? Good Samaritan Hospital is a 410-bed acute care facility featuring all private rooms some suites and yes valet parking. Good Samaritan serves patients throughout the greater Los Angeles area. This acute-care facility offers services including cardiac surgery diagnostic imaging women's services ophthalmology oncology neurology respiratory care and transfusion-free medicine and surgery. Good Samaritan also has centers dedicated to urology orthopedic care perinatal medicine and retinal surgery. The hospital is affiliated with the Episcopal Church and USC's Keck School of Medicine.

|                        | Annual Growth | 08/01 | 08/02 | 08/03 | 08/15 | 08/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.2%          | -     | 205.9 | 219.6 | 351.9 | 319.3 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.1   | 38.5  | 19.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,500 |

**GOOD SAMARITAN HOSPITAL MEDICAL CENTER**

1000 MONTAUK HWY  
WEST ISLIP, NY 117954927  
Phone: 631-376-3000  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The folks at Good Samaritan Hospital Medical Center have plenty of reasons to feel good about their efforts. The hospital is part of Catholic Health Services of Long Island (CHS) and serves the south shore community of West Islip New York. The full-service medical center boasts 900 physicians and 440 acute care beds offering a complete range of health care counseling and rehabilitation services. Good Samaritan provides emergency medicine and trauma care in addition to oncology cardiology pediatric woman's health diagnostic and surgical care. It also operates the Good Samaritan Nursing Home a 100-bed skilled nursing facility as well as satellite clinics and a home health care agency.

|                        | Annual Growth | 06/04 | 06/05* | 12/13  | 12/14 | 12/15 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | 15.6%         | -     | 118.8  | 534.1  | 488.1 | 505.1 |
| Net income (\$ mil.)   | -             | -     | (1.7)  | (28.5) | 36.7  | 28.8  |
| Market value (\$ mil.) | -             | -     | -      | -      | -     | -     |
| Employees              | -             | -     | -      | -      | -     | 3,774 |

\*Fiscal year change

**GOOD SAMARITAN HOSPITAL, L.P.**

2425 SAMARITAN DR  
SAN JOSE, CA 951243985  
Phone: 408-559-2011  
Fax: -  
Web: www.goodsamsanjos.com

CEO: Paul Beaupre  
CFO: Darrel Neuenschwander  
HR: Stacey Lawson  
FYE: January 31  
Type: Private

Good Samaritan Hospital lends a hand to help Silicon Valley's techies and their neighbors stay healthy. The facility part of the HCA family of for-profit hospitals administers care through campuses in San Jose (the main campus) and Los Gatos California. Good Samaritan Hospital provides general acute care as well as a host of tertiary services that include cardiology and cardiovascular surgery; oncology; obstetrics and gynecology; and psychiatry (both inpatient and outpatient care). The main campus hospital has some 408 patient beds and 600 physicians and the Los Gatos outpatient and short-stay facility houses approximately 100 beds.

|                        | Annual Growth | 12/02 | 12/03* | 05/05* | 01/09 | 01/17 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0    | 170.0  | 413.9 | 618.5 |
| Net income (\$ mil.)   | -             | -     | 0.0    | 0.0    | 30.3  | 141.2 |
| Market value (\$ mil.) | -             | -     | -      | -      | -     | -     |
| Employees              | -             | -     | -      | -      | -     | 1,800 |

\*Fiscal year change

**GOOD TIMES RESTAURANTS INC.**
**NAS: GTIM**

141 Union Blvd., #400  
Lakewood, CO 80228  
Phone: 303 384-1400  
Fax: -  
Web: www.goodtimesburgers.com

CEO: Ryan Zink  
CFO: James K Zielke  
HR: -  
FYE: September 24  
Type: Public

Good Times Restaurants operates and franchises more than 50 Good Times Drive Thru fast-food eateries located primarily in the Denver area. The hamburger chain is made up mostly of double drive-through and walk-up eateries that feature a menu of burgers fries and frozen custard. A limited number of Good Times outlets also offer dine-in seating. More than 20 of the locations are operated by franchisees while the rest are co-owned and co-operated under joint venture agreements. The family of director Geoffrey Bailey owns almost 30% of the company.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 25.9%         | 44.1  | 64.4  | 79.1  | 99.2  | 110.8 |
| Net income (\$ mil.)   | -             | (0.8) | (1.3) | (2.3) | (1.0) | (5.1) |
| Market value (\$ mil.) | (28.1%)       | 78.4  | 43.9  | 35.7  | 61.1  | 21.0  |
| Employees              | 15.4%         | 1,431 | 1,485 | 1,970 | 2,368 | 2,535 |

**GOOD360**

675 N WASHINGTON ST # 330  
ALEXANDRIA, VA 223141939  
Phone: 703-836-2121  
Fax: -  
Web: www.good360.org

CEO: Cindy Hallberlin  
CFO: Gerald Borenstein  
HR: -  
FYE: December 31  
Type: Private

Good360 (formerly Gifts in Kind International) helps companies find ways to be kind. The not-for-profit organization accepts gifts of products and services from corporate clients and distributes these donations to more than 150,000 community charities in the US and globally that directly help communities and people in need. About half of the FORTUNE 100 makes contributions through Good360 which has certified more than 200,000 charities as potential recipients. Good360 began operating in 1983 when 3M donated \$12 million in new office equipment. The organization is known for its cost-efficiency as more than 99% of its donations go directly to communities.

|                        | Annual Growth | 12/07 | 12/08 | 12/13  | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (1.5%)        | -     | 426.6 | 310.0  | 314.5 | 382.9 |
| Net income (\$ mil.)   | -             | -     | 0.0   | (12.7) | 2.6   | 4.1   |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 36    |

**GOODFELLOW BROS. INC.**

1407 WALLA WALLA AVE  
WENATCHEE, WA 988011530  
Phone: 509-667-9095  
Fax: -  
Web: www.goodfellowbros.com

CEO: Chad Goodfellow  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The good men at Goodfellow Bros. build everything from golf courses to runways to dams and residences. The family-owned company specializes in heavy construction infrastructure transportation systems and housing and recreation facilities in the western continental US and Hawaii. Goodfellow Bros. also offers earth moving and paving services. Its Blasting Technologies subsidiary blasts drills and demolishes rock and other structures. The company was founded in 1921 by brothers Jack Bert and Jim Sr. Their early business included the first excavation work on the Grand Coulee Dam in 1933. Now the company has a number of planned communities public facilities and other projects under its belt.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.5%)          | -     | 519.9 | 0.0   | 240.2 | 203.1 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 19.8  | 7.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,050 |

**GOODMAN NETWORKS INCORPORATED**

2801 NETWORK BLVD STE 300  
FRISCO, TX 750341881  
Phone: 972-406-9692  
Fax: -  
Web: www.goodmannetworks.com

CEO: Ron B. Hill  
CFO: Geoffrey Miller  
HR: Monty West  
FYE: December 31  
Type: Private

Goodman Networks builds the infrastructure for good end-to-end telecom networks. The family- and minority-owned company provides a variety of telecommunications services to the wireless industry with services such as network design engineering deployment integration and maintenance. The company also offers staffing services as well as supply chain management services such as materials management and logistics. Goodman Networks specializes in providing equipment lifecycle services for telecom carriers and equipment manufacturers in the public and private sector supporting some 90000 telecom facilities per year. Customers have included big names such as AT&T DirecTV and Alcatel-Lucent.

|                        | Annual<br>Growth | 07/04 | 07/05 | 07/06*    | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,103.4) | 102.6 | 220.3 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0       | (0.9) | 11.6  |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 3,925 |

\*Fiscal year change

**GOODRICH CORPORATION**

NYSE: GR

Four Coliseum Centre 2730 W. Tyvola Rd.  
Charlotte NC 28217-4578  
Phone: 704-423-7000  
Fax: 704-423-7002  
Web: www.goodrich.com

CEO: -  
CFO: Scott E Kuechle  
HR: -  
FYE: December 31  
Type: Public

Goodrich is a tireless leader in aerospace systems. The company serves regional/business aircraft original equipment and aftermarket helicopters military and space markets through its three aerospace divisions. Goodrich's largest segment actuation and landing systems makes fuel systems aircraft wheels brakes landing gear and flight control systems. Nacelles and interior systems offers maintenance/repair services and makes aerostructures (cowlings and thrust reversers) as well as aircraft seats and cargo and lighting systems. Its electronic systems division makes fuel controls flight management systems and reconnaissance systems. In 2012 Goodrich was acquired by United Technologies (UTC).

**GOODRICH PETROLEUM CORP**

ASE: GDP

801 Louisiana, Suite 700  
Houston, TX 77002  
Phone: 713 780-9494  
Fax: -  
Web: www.goodrichpetroleum.com

CEO: Walter G Goodrich  
CFO: Robert T Barker  
HR: -  
FYE: December 31  
Type: Public

From deep in the good rich hydrocarbon-impregnated rocks of ancient Mother Earth Goodrich Petroleum brings forth oil and gas. The independent exploration and production company delves into formations in the Hayneville Shale play in Texas and Louisiana. The company also operates in the Eagle Ford Shale Trend in South Texas the Tuscaloosa Marine Shale in Louisiana and the Cotton Valley trend (in Texas and Louisiana). In the wake of a slump in oil prices Goodrich Petroleum filed for Chapter 11 bankruptcy protection in 2016 in an attempt to shed some \$400 million in debt.

|                        | Annual<br>Growth | 12/15*  | 10/16* | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|---------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | 77.7    | 20.7   | 6.6   | 46.2  | 88.0  |
| Net income (\$ mil.)   | -                | (479.4) | 369.9  | (4.3) | (8.0) | 1.8   |
| Market value (\$ mil.) | 4.3%             | -       | -      | 150.7 | 132.6 | 164.0 |
| Employees              | 0.0%             | 51      | -      | 43    | 48    | 51    |

\*Fiscal year change

**GOODWILL INDUSTRIES INTERNATIONAL, INC.**

15810 INDIANOLA DR  
ROCKVILLE, MD 208552674  
Phone: 301-530-6500  
Fax: -

CEO: Steven C Preston  
CFO: -  
HR: Erika Miles  
FYE: December 31  
Type: Private

Goodwill Industries International supports the operations of about 165 independent Goodwill chapters in the US and Canada. While it's most well known for its more than 3000 thrift stores the group focuses on providing rehabilitation job training placement and employment services for people with disabilities and others. Goodwill is one of the world's largest providers of such services as well as one of the largest employers in the world of the physically mentally and emotionally disabled. Support for its programs is generated primarily from the sale of donated goods both at the retail stores and through an online auction site as well as from contract work and government grants.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.2%            | -     | 37.6  | 46.1  | 42.8  | 79.4  |
| Net income (\$ mil.)   | -                | -     | 0.8   | 3.0   | (3.2) | (1.0) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 100   |

**GOODWILL INDUSTRIES OF CENTRAL TEXAS**

1015 NORWOOD PARK BLVD  
AUSTIN, TX 787536608  
Phone: 512-637-7100  
Fax: -  
Web: www.austingoodwill.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Deep in the heart of Texas there're some good folks doin' good things. Goodwill Industries of Central Texas is the Austin-area operating company for Goodwill Industries International. The organization serves people with barriers like developmental medical psychiatric and emotional problems to employment. It also works with homeless people at-risk youth dislocated workers and those over 50 seeking jobs. It operates about 20 retail outlets and two refurbished computer outlets. In 2008 the group partnered with area employers not-for-profits and community groups to help 10000 needy individuals find jobs. It teamed with Dell and the City of Austin to form a computer-recycling program and computer museum.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.7%             | -     | 39.6  | 41.7  | 61.8  | 66.5  |
| Net income (\$ mil.)   | -                | -     | 0.3   | (0.5) | 0.7   | (0.5) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |

**GOODWIN PROCTER LLP**

Exchange Place 53 State St. CEO: -  
 Boston MA 02109 CFO: Michael Barton  
 Phone: 617-570-1000 HR: Heidi Goldstein Shepherd  
 Fax: 617-523-1231 FYE: September 30  
 Web: www.goodwinprocter.com Type: Private - Partnershi

One of the largest law firms in Beantown Goodwin Procter has branched beyond its Boston roots to establish offices on the East and West Coasts of the US. The firm has about 850 lawyers practicing in a variety of areas including corporate real estate environmental litigation tax and estate planning. It helps emerging multinational companies to achieve growth and advises on everything from critical regulatory and compliance matters to deals transactions and critical litigation issues. Goodwin Procter has offices in Boston Hong Kong London Los Angeles New York City San Diego San Francisco Silicon Valley and Washington DC. Robert Goodwin and Joseph Procter founded the firm in 1912.

**GOODYEAR TIRE & RUBBER CO.**
**NMS: GT**

200 Innovation Way CEO: Richard J. (Rich) Kramer  
 Akron, OH 44316-0001 CFO: Laura K. Thompson  
 Phone: 330 796-2121 HR: John T. Lucas  
 Fax: 330 796-4099 FYE: December 31  
 Web: www.goodyear.com Type: Public

Goodyear Tire & Rubber sells mainly new tires under the Goodyear Dunlop Kelly Fulda Debica and Sava brand names. The company manufactures and sells its tires across the Americas Europe Middle East & Africa (EMEA) and the Asia Pacific region including Australia and New Zealand. Goodyear also makes and markets rubber-related chemicals for various applications. It operates approximately 1100 tire and auto service centers where it offers its products for retail sale and provides automotive repair and other services. Goodyear has marketing operations in almost every country in the world although the US generates about 45% of its revenue.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (3.9%)        | 18,138.0 | 16,443.0 | 15,158.0 | 15,377.0 | 15,475.0 |
| Net income (\$ mil.)   | (27.1%)       | 2,452.0  | 307.0    | 1,264.0  | 346.0    | 693.0    |
| Market value (\$ mil.) | (8.1%)        | 6,633.1  | 7,585.0  | 7,167.1  | 7,501.4  | 4,738.6  |
| Employees              | (1.1%)        | 67,000   | 66,000   | 66,000   | 64,000   | 64,000   |

**GORDMANS STORES INC**
**NMS: GMAN**

1926 South 67 Street CEO: -  
 Omaha, NE 68106 CFO: -  
 Phone: 402 691-4000 HR: -  
 Fax: 402 691-4269 FYE: January 30  
 Web: www.gordmans.com Type: Public

Midwestern shoppers head to Gordmans Stores for deeply-discounted fashionable apparel and home d&eacutecor. The department store chain operates 90-plus stores in regional shopping centers in about 20 mostly Midwestern states. The stores specialize in selling women's men's and junior's apparel accessories footwear and home d&eacutecor items at up to 60% off regular department and specialty store prices (known as off-price). Gordmans competes in the off-price market of the retail industry and also separates itself from discount stores by offering brand-name fashions and a more upscale shopping environment. The discount department store chain is run by CEO Jeff Gordman grandson of founder Dan Gordman.

|                        | Annual Growth | 01/12* | 02/13 | 02/14* | 01/15 | 01/16 |
|------------------------|---------------|--------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 4.2%          | 558.1  | 615.1 | 627.4  | 643.2 | 657.9 |
| Net income (\$ mil.)   | -             | 25.2   | 23.5  | 8.0    | (3.5) | (4.3) |
| Market value (\$ mil.) | (35.6%)       | 287.0  | 240.3 | 142.1  | 72.8  | 49.4  |
| Employees              | 3.4%          | 4,900  | 5,200 | 5,500  | 5,500 | 5,610 |

\*Fiscal year change

**GORDON COLLEGE**

255 GRAPEVINE RD CEO: -  
 WENHAM, MA 019841899 CFO: -  
 Phone: 978-927-2300 HR: -  
 Fax: - FYE: June 30  
 Web: www.gordon.edu Type: Private

Gordon College a New England non-denominational Christian liberal arts college offers nearly 40 majors and has about 1800 students. A demonstrated Christian commitment is required for admission. Undergraduate tuition is approximately \$20000. In 1985 Gordon merged with Barrington College with the combined school retaining Gordon College's name. Gordon College was founded in 1889 by Reverend Dr. A.J. Gordon as a missionary training institute.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.0%          | -     | 62.4  | 0.0   | 65.0  | 62.4  |
| Net income (\$ mil.)   | -             | -     | (0.3) | 0.0   | 29.3  | 1.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 496   |

**GORDON FOOD SERVICE, INC.**

1300 GEZON PKWY SW CEO: James Gordon  
 WYOMING, MI 495099302 CFO: Jeff Maddox  
 Phone: 888-437-3663 HR: -  
 Fax: - FYE: October 31  
 Web: www.gfs.com Type: Private

Gordon Food Service (GFS) is North America's largest family-owned broadline food service supplier. The company boasts more than 20 distribution centers across the US and Canada. GFS's primary focus is distributing a variety of food items ingredients and beverages to restaurant operators schools health care facilities and institutional food service operators in parts of 15 states and across Canada. In addition to its distribution operation GFS operates more than 170 wholesale stores under the GFS Marketplace banner; these are open to the public. Isaac Van Westenbrugge started the family-owned business in 1897 to deliver eggs and butter.

|                        | Annual Growth | 10/10 | 10/11 | 10/12 | 10/13 | 10/15  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 17.1%         | -     | -     | -     | 64.9  | 89.0   |
| Net income (\$ mil.)   | -             | -     | -     | -     | (1.2) | (0.2)  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 10,600 |

**GORMAN-RUPP COMPANY (THE)**
**NYS: GRC**

600 South Airport Road CEO: Jeffrey S. Gorman  
 Mansfield, OH 44903 CFO: James C. Kerr  
 Phone: 419 755-1011 HR: -  
 Fax: - FYE: December 31  
 Web: www.gormanrupp.com Type: Public

Gorman-Rupp keeps pumping out pumps. The company founded in 1933 by engineers J. C. Gorman and H. E. Rupp makes a myriad of pumps and fluid controls used in construction sewage treatment petroleum refining agriculture and fire fighting as well as for HVAC and military applications. Gorman-Rupp's pumps range in size from 1/4-inch (one gallon per minute) to 180-inch and ranging in rated capacity from less than one gallon per minute to nearly one million gallons per minute. Smaller pumps are used for dispensing soft drinks and making ice cubes while large pumps are central to refueling aircraft and boosting low water pressure in municipal fresh-water markets.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.2%)        | 434.9 | 406.2 | 382.1 | 379.4 | 414.3 |
| Net income (\$ mil.)   | 2.6%          | 36.1  | 25.1  | 24.9  | 26.6  | 40.0  |
| Market value (\$ mil.) | 0.2%          | 838.9 | 698.1 | 808.3 | 815.1 | 846.5 |
| Employees              | (1.0%)        | 1,247 | 1,274 | 1,180 | 1,165 | 1,200 |

**GOTTLIEB MEMORIAL HOSPITAL**

701 W NORTH AVE  
MELROSE PARK, IL 601601699  
Phone: 708-681-3200  
Fax: -  
Web: www.gottliebhospital.org

CEO: -  
CFO: -  
HR: Cyndi Lindemulder  
FYE: June 30  
Type: Private

Got health? Out in the western suburbs of Chicago the staff at Gottlieb Memorial Hospital can help you find it. The not-for-profit community general hospital — also known as Loyola Gottlieb — boasts more than 250 beds a staff of more than 300 physicians and dentists 200 volunteers a Level II trauma center with a heliport heart and cancer care clinics and a health and fitness center on site. The healthcare facility also offers rehabilitation services a pharmacy and a kidney dialysis center. Other Gottlieb Memorial Hospital services include outpatient clinics hospice and home health care. Gottlieb is part of Loyola University Health System.

|                        | Annual<br>Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.8%)           | -     | 132.7 | 142.2 | 156.2 | 129.6 |
| Net income (\$ mil.)   | -                | -     | (0.7) | 5.6   | 19.6  | (2.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 92    |

**GOYA FOODS INC.**

100 Seaview Dr.  
Secaucus NJ 07096  
Phone: 201-348-4900  
Fax: 201-348-6609  
Web: www.goya.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Whether you call 'em frijoles or habichuelas beans are beans and Goya's got 'em. Goya Foods produces more than 1600 Hispanic and Caribbean grocery items including canned and dried beans canned meats beverages cooking oils and olives. Its products portfolio also offers rice seasonings and sauces plantain and yucca chips ready meals and frozen treats and entrees. Goya sells many rice styles and nearly 40 types of beans and peas under the Goya and Canilla brand names. The company sells such beverages as tropical fruit nectars juices tropical sodas and coffee. Goya is owned and operated by one of the richest Hispanic "familias" in the US — the Unanues — who founded the company in 1936.

**GPM INVESTMENTS, LLC**

8565 MAGELLAN PKWY # 400  
RICHMOND, VA 232271167  
Phone: 276-328-3669  
Fax: -  
Web: www.gpminvestments.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Convenience is key for GPM Investments which operates or supplies fuel to more than 1100 convenience stores in about 20 US states. The stores sell BP Exxon Marathon and Valero brand gas among others as well as the usual beer smokes and snacks. Some locations also offer fresh made-to-order salads sandwiches and other items or offer branded food from Subway Taco Bell and others. The company which primarily serves the Midwest and eastern US operates or supplies stores under a host of names including Fas Mart Shore Stop Jiffy Stop Young's and Roadrunner Markets.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 40.2%            | -     | -     | -     | 891.8 | 1,249.9 |
| Net income (\$ mil.)   | -                | -     | -     | -     | 3.2   | (1.3)   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 2,150   |

**GRACE (WR) & CO**

NYS: GRA

7500 Grace Drive  
Columbia, MD 21044-4098  
Phone: 410 531-4000  
Fax: -  
Web: www.grace.com

CEO: Alfred E. (Fred) Festa  
CFO: Thomas E. Blaser  
HR: Elizabeth C. (Liz) Brown  
FYE: December 31  
Type: Public

W. R. Grace & Co. makes things happen. The company's catalysts business makes catalysts used in fluid catalytic cracking the process of refining crude oil by "cracking" its hydrocarbon chains into smaller chunks to make gasoline or diesel fuels. Grace has a 50% stake in Advanced Refining Technologies which removes impurities from heavy oils. It also produces specialty catalysts used in the production of thermoplastic resins. Additionally the company synthesizes made-to-order compounds produces synthetic alumina silicate molecular sieves and manufactures a range of silica products including synthetic amorphous silica gel colloidal silica and precipitated silica. Its materials technologies businesses makes packaging and engineered materials coatings and sealants.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (12.1%)          | 3,243.0 | 3,051.5 | 1,598.6 | 1,716.5 | 1,932.1 |
| Net income (\$ mil.)   | (11.7%)          | 276.3   | 144.2   | 94.1    | 11.2    | 167.6   |
| Market value (\$ mil.) | (9.2%)           | 6,371.4 | 6,651.9 | 4,517.9 | 4,684.2 | 4,335.5 |
| Employees              | (12.0%)          | 6,500   | 6,700   | 3,700   | 3,700   | 3,900   |

**GRACELAND FRUIT INC.**

1123 MAIN ST  
FRANKFORT, MI 496359341  
Phone: 231-352-7181  
Fax: -  
Web: www.gracelandfruit.com

CEO: Jeff Seeley  
CFO: Troy Terwilliger  
HR: -  
FYE: September 30  
Type: Private

It's possible that Elvis would have liked Graceland Fruit's products. The company makes dried refrigerated and frozen fruit and vegetable ingredients for the food-manufacturing industry. Its product lines include infused dried fruit infused dried vegetables Soft-N-Frozen fruit and Fridg-N-Fresh vegetables. Graceland Fruit has also expanded into the fruit juice concentrate industry through a partnership with Milne Fruit Products. The company was founded in 1973 by president and CEO Donald Nugent.

|                        | Annual<br>Growth | 09/01 | 09/02 | 09/03     | 09/04 | 09/07 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,021.2) | 33.5  | 56.1  |
| Net income (\$ mil.)   | 847.6%           | -     | -     | 0.0       | 0.1   | 0.9   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 180   |

**GRADALL INDUSTRIES INC.**

406 Mill Ave. SW  
New Philadelphia OH 44663  
Phone: 330-339-2211  
Fax: 330-339-8468  
Web: www.gradall.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Subsidiary

Gradall Industries is diggin' it up and movin' it out — far out. A subsidiary of Alamo Group Gradall makes non-traditional telescopic boom material handlers traditional conventional knuckle booms rough-terrain wheeled and industrial maintenance machines and mine scalers as well as spare parts for its products. Contractors use Gradall's material handlers for lumber and other materials; its industrial machines tackle tough mining railroad construction and hazardous waste removal jobs. In 2006 parent JLG Industries sold Gradall to maintenance and agricultural equipment maker Alamo Group. Gradall supports Alamo's Vacall subsidiary which makes sewer cleaning equipment hydro-excavators and vacuum loaders.

**GRAEBEL COMPANIES, INC.**

16346 AIRPORT CIR  
AURORA, CO 80011558  
Phone: 303-214-6683  
Fax: -  
Web: www.graebel.com

CEO: William (Bill) Graebel  
CFO: Brad Siler  
HR: Mary Dymond  
FYE: December 31  
Type: Private

Graebel can move your table ... and just about anything else you need relocated. Offering both domestic and international household and commercial relocation services most of the company's business comes from firms transferring employees but it also provides individual household moving services and storage as well as freight forwarding. Graebel operates from service centers throughout the US and from international forwarding offices at major ports. It provides transportation services in Asia Europe the Middle East and Africa through hubs in Prague and Singapore and elsewhere in the world via a network of partners. Dave Graebel founded the family-run company in 1950.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | -     | 85.3  | 94.0  | 90.9  | 96.9  |
| Net income (\$ mil.)   | -                | -     | (2.9) | 5.5   | 3.3   | 1.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 753   |

**GRAFTECH INTERNATIONAL LTD**
**NYS: EAF**

982 Keynote Circle  
Brooklyn Heights, OH 44131  
Phone: 216 676-2000  
Fax: -  
Web: www.graftech.com

CEO: David J. Rintoul  
CFO: Quinn J. Coburn  
HR: -  
FYE: December 31  
Type: Public

GrafTech International is a leading maker in the US of graphite electrodes which are essential to the production of electric arc furnaces steel and various other ferrous and nonferrous metals. GrafTech also manufactures advanced carbon materials flexible graphite products flow field plates gas diffusion layers and carbon electrodes and refractories for the aeronautics construction energy fire protection marine and transportation industries. Customers have included such notable names as Arcelor Mittal BaoSteel Elkem and Griffin Wheel (railroad wheels). In 2015 GrafTech was acquired by Brookfield Asset Management an investment firm.

|                        | Annual<br>Growth | 08/15*  | 12/15  | 12/16   | 12/17 | 12/18   |
|------------------------|------------------|---------|--------|---------|-------|---------|
| Sales (\$ mil.)        | 63.0%            | 437.9   | 248.7  | 438.0   | 550.8 | 1,895.9 |
| Net income (\$ mil.)   | -                | (120.6) | (33.6) | (235.8) | 8.0   | 854.2   |
| Market value (\$ mil.) | -                | -       | -      | -       | -     | 3,323.8 |
| Employees              | (10.3%)          | -       | 1,921  | 1,244   | 1,310 | 1,387   |

\*Fiscal year change

**GRAHAM CORP.**
**NYS: GHM**

20 Florence Avenue  
Batavia, NY 14020  
Phone: 585 343-2216  
Fax: -  
Web: www.graham-mfg.com

CEO: James R. Lines  
CFO: Jeffrey F. Glajch  
HR: -  
FYE: March 31  
Type: Public

Graham Corporation knows how to take the heat and not crack under pressure. The company manufactures and sells critical equipment for the energy defense and chemical/petrochemical industries. Graham provides equipment used in nuclear propulsion power systems for the US Navy and for the chemical and petrochemical industries and it offers equipment for fertilizer ethylene methanol and other chemical facilities. Its products include custom-engineered ejectors surface condensers and vacuum systems that are used in diverse applications such as metal refining pulp and paper processing and pharmaceutical. Graham Corporation sells its products worldwide with more than two-thirds of sales generated in the US.

|                        | Annual<br>Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.2%)           | 135.2 | 90.0  | 91.8  | 77.5  | 91.8  |
| Net income (\$ mil.)   | -                | 14.7  | 6.1   | 5.0   | (9.8) | (0.3) |
| Market value (\$ mil.) | (4.9%)           | 235.9 | 196.0 | 226.4 | 210.8 | 193.2 |
| Employees              | (4.0%)           | 397   | 386   | 336   | 304   | 337   |

**GRAHAM HOLDINGS CO.**
**NYS: GHC**

1300 North 17th Street  
Arlington, VA 22209  
Phone: 703 345-6300  
Fax: -  
Web: www.gghco.com

CEO: Andrew S. (Andy) Rosen  
CFO: Wallace R. Cooney  
HR: Ann Mcdaniel  
FYE: December 31  
Type: Public

Graham Holdings is a media and education company but it has its hands in other arenas too. Its primary operations are in education services television broadcasting and television print and online news. The group's largest division is education conducted via Kaplan which includes tutoring and test preparation services. Other operations include a portfolio of seven TV stations and online and print publications such as Slate and Foreign Policy. The diverse Graham's assets also include social media advertising manufacturing and home health and hospice care businesses. Kaplan sold its online institution Kaplan University to Purdue University in 2018.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.6%)           | 3,535.2 | 2,586.1 | 2,481.9 | 2,591.8 | 2,696.0 |
| Net income (\$ mil.)   | (32.3%)          | 1,293.8 | (100.7) | 168.6   | 302.0   | 271.2   |
| Market value (\$ mil.) | (7.2%)           | 4,578.5 | 2,570.8 | 2,713.8 | 2,959.8 | 3,395.7 |
| Employees              | (6.5%)           | 14,500  | 11,500  | 11,300  | 11,900  | 11,100  |

**GRAHAM PACKAGING COMPANY L.P.**

2401 Pleasant Valley Rd.  
York PA 17402  
Phone: 717-849-8500  
Fax: +45-44-85-95-95  
Web: www.dako.com

CEO: Philip R. Yates  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

People can't keep their hands off Graham Packaging. Graham designs manufactures and sells blow-molded plastic containers for a slew of consumer goods including food and beverages automotive lubricants and household and personal care items. Graham's 90-plus manufacturing plants dot the Americas Europe and Asia to supply such multi-national customers as Clorox Danone and PepsiCo. About one-third of plant operations are set onsite at customers' production facilities; its top 20 customers represent nearly 70% of sales each year. Reynolds Group Holdings an affiliate of New Zealand's Rank Group Limited acquired the packager in 2011 for about \$4.5 billion.

**GRAINGER (W.W.) INC.**
**NYS: GWW**

100 Grainger Parkway  
Lake Forest, IL 60045-5201  
Phone: 847 535-1000  
Fax: 847 535-0878  
Web: www.grainger.com

CEO: Donald G. (D.G.) Macpherson  
CFO: Ronald L. Jadin  
HR: Lawrence Pilon  
FYE: December 31  
Type: Public

W.W. Grainger distributes more than 2.9 million industrial products from supplies to equipment and tools. The company offers material-handling equipment safety and security supplies lighting and electrical products power and hand tools pumps and plumbing supplies cleaning and maintenance supplies and metalworking tools. Its more than 3.5 million customers are government manufacturing transportation commercial and contractors. Grainger sells through a network of branches distribution centers catalogs sales and service representatives and websites. More than three quarters of its revenue are generated from customers in the US.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.0%             | 9,965.0  | 9,973.4  | 10,137.2 | 10,424.9 | 11,221.0 |
| Net income (\$ mil.)   | (0.6%)           | 801.7    | 769.0    | 605.9    | 585.7    | 782.0    |
| Market value (\$ mil.) | 2.6%             | 14,238.8 | 11,317.2 | 12,974.0 | 13,197.5 | 15,773.3 |
| Employees              | 1.0%             | 23,600   | 25,800   | 25,600   | 25,700   | 24,600   |



**GRAMERCY PROPERTY TRUST INC**

NYS: GPT

521 5th Avenue, 30th Floor  
New York, NY 10175  
Phone: 212 297-1000  
Fax: -  
Web: www.gptreit.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Gramercy Property Trust (formerly Gramercy Capital) a self-managed real estate investment trust (REIT) invests in commercial properties and real estate loan products secured throughout the US. Its Gramercy Finance arm originates and acquires mezzanine financing bridge loans interests in whole loans preferred equity private equity investments and mortgage-backed securities. Gramercy Real Estate primarily manages commercial properties mostly leased to financial institutions. Its management portfolio is made up of more than 25 million sq. ft of space in some 40 states.

|                        | Annual Growth | 12/09   | 12/10   | 12/11 | 12/12   | 12/13 |
|------------------------|---------------|---------|---------|-------|---------|-------|
| Sales (\$ mil.)        | (45.4%)       | 636.1   | 607.1   | 211.2 | 36.8    | 56.7  |
| Net income (\$ mil.)   | -             | (519.6) | (973.7) | 337.5 | (171.5) | 384.8 |
| Market value (\$ mil.) | 22.1%         | 184.7   | 164.7   | 178.3 | 209.7   | 410.1 |
| Employees              | (10.8%)       | 131     | 135     | 121   | 93      | 83    |

**GRAND CANYON EDUCATION INC**

NMS: LOPE

2600 W. Camelback Road  
Phoenix, AZ 85017  
Phone: 602 247-4400  
Fax: -  
Web: www.gcu.edu

CEO: Brian E. Mueller  
CFO: Daniel E. (Dan) Bachus  
HR: -  
FYE: December 31  
Type: Public

Grand Canyon Education (dba Grand Canyon University) spans a broad educational horizon. The regionally accredited Christian educator offers graduate and undergraduate degrees online at its campus in Phoenix and onsite at corporate facilities. Grand Canyon University offers career-oriented degree programs focused on the core disciplines of business education health care and liberal arts. Working adults make up most of the school's student body. Grand Canyon University enrolls almost 82000 students annually; about 79% are in online programs and about 50% of those pursue advanced degrees. Most classes have a student-teacher ratio of about 25:1. The company was formed in 1949 as a not-for-profit college.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.2%          | 691.1   | 778.2   | 873.3   | 974.1   | 845.5   |
| Net income (\$ mil.)   | 19.7%         | 111.5   | 131.4   | 148.5   | 203.3   | 229.0   |
| Market value (\$ mil.) | 19.8%         | 2,249.1 | 1,933.8 | 2,817.3 | 4,315.4 | 4,634.0 |
| Employees              | (0.7%)        | 3,600   | 3,650   | 3,850   | 10,000  | 3,500   |

**GRAND PIANO & FURNITURE CO.**

4235 ELECTRIC RD STE 100  
ROANOKE, VA 240188445  
Phone: 540-776-7000  
Fax: -  
Web: www.grandhomefurnishings.com

CEO: George B Cartledge Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Grand Home Furnishings formerly Grand Piano & Furniture got its start as a piano and musical instrument store in Roanoke Virginia. Several decades later the company sells mattresses and home furnishings through more than 15 stores in Virginia West Virginia and Tennessee. The company stocks furniture from such manufacturers as Hooker La-Z-Boy Klausner Vaughan-Bassett Meadowcraft and Thomasville and the mattresses come from Tempur Sealy to name a few. Grand Home Furnishings was founded in 1910 and acquired in 1945 by the current owners the Cartledge family. George Cartledge Jr. is the company's CEO.

|                        | Annual Growth | 10/11 | 10/12 | 10/13 | 10/14* | 12/15 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 0.0%          | -     | -     | 123.0 | 123.0  | 123.0 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 0.0    | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 650   |

\*Fiscal year change

**GRAND RIVER DAM AUTHORITY**

226 W DWAIN WILLIS AVE  
VINITA, OK 743014654  
Phone: 918-256-5545  
Fax: -  
Web: www.grda.com

CEO: Dan Sullivan  
CFO: Carolyn Dougherty  
HR: -  
FYE: December 31  
Type: Private

It took the dam authority of the State of Oklahoma to create the body that would dam the Grand River. The resulting power provider the Grand River Dam Authority is responsible for supplying wholesale electricity to municipal and cooperative utilities and industrial customers in its service territory which encompasses 24 counties in northeastern Oklahoma. It also sells excess power to customers across a four-state region. The state-owned utility has 1480 MW of generating capacity from hydroelectric and fossil-fueled power plants and operates a 2090-mile transmission system. Grand River Dam Authority also manages two lakes and a total of 70000 surface acres of water in Northeast Oklahoma.

|                        | Annual Growth | 12/11 | 12/12 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.1%          | -     | 411.0 | 421.2 | 436.0 | 437.6 |
| Net income (\$ mil.)   | (9.2%)        | -     | 53.6  | 3.4   | 7.1   | 30.1  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 468   |

**GRAND STRAND REGIONAL MEDICAL CENTER, LLC**

809 82ND PKWY  
MYRTLE BEACH, SC 295724607  
Phone: 843-692-1000  
Fax: -  
Web: www.mygrandstrandhealth.com

CEO: Mark Sims  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Grand Strand Regional Medical Center (GSRMC) is an acute care hospital serving Myrtle Beach South Carolina and surrounding Georgetown and Horry counties. The 220-bed hospital a designated trauma center is home to the only cardiac surgery program in those counties. GSRMC has a staff of more than 250 physicians representing a range of specializations including oncology wound treatment and emergency care women's health pediatrics rehabilitation behavioral health and treatment for sleeping disorders. Grand Strand Regional Medical Center includes the medical center and other satellite diagnostic ambulatory care and senior care facilities throughout the area.

|                        | Annual Growth | 04/07 | 04/08 | 04/09 | 04/13 | 04/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 294.8%        | -     | -     | 0.1   | 265.2 | 331.6 |
| Net income (\$ mil.)   | 284.3%        | -     | -     | 0.0   | 65.3  | 107.1 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,000 |

**GRAND VALLEY STATE UNIVERSITY**

1 CAMPUS DR  
ALLENDALE, MI 494019403  
Phone: 616-331-5000  
Fax: -  
Web: www.gvsu.edu

CEO: -  
CFO: -  
HR: Kathy Gulembo  
FYE: June 30  
Type: Private

Even the most average student can get a grand education at Grand Valley State University. The school operates five campuses in western Michigan. The main one is in Allendale; it has additional facilities in Grand Rapids Holland Muskegon and Traverse City. Classes at the latter two locations are offered in conjunction with local community colleges. A public university with a liberal arts emphasis Grand Valley State offers more than 200 fields of study including about 80 undergraduate majors and more than 30 graduate programs. It has an enrollment of roughly 25000 students and approximately 835 regular faculty members. Its student-teacher ratio is about 27:1.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.1%          | -     | 342.2 | 355.7 | 370.9 | 375.1 |
| Net income (\$ mil.)   | 7.3%          | -     | 37.5  | 26.8  | 54.2  | 46.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,630 |

**GRAND VIEW HOSPITAL**

700 LAWN AVE  
SELLERSVILLE, PA 189601548  
Phone: 215-453-4000  
Fax: -  
Web: www.gvh.org

CEO: Jean Keeler  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Grand View Health (GVH) formerly Grand View Hospital hopes to give patients a glimpse of great health care. The hospital provide emergency inpatient surgery and specialty services including cardiology orthopedics sleep diagnostic rehabilitation women's and children's care and other medical services to the Bucks County region of Pennsylvania. GVH's oncology program is affiliated with the Fox Chase Cancer Center in Philadelphia. The medical center also operates primary care and outpatient clinics in the region and it provides home health hospice fitness and community outreach programs. The hospital has about 200 beds.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.0%             | -     | 168.2 | 203.5 | 189.1 | 189.4 |
| Net income (\$ mil.)   | (31.6%)          | -     | 31.4  | 24.0  | 17.3  | 10.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,600 |

**GRANITE CITY FOOD & BREWERY LTD**
**NBB: GCFB**

3600 American Boulevard West, Suite 400  
Bloomington, MN 55431  
Phone: 952 215-0660  
Fax: 952 215-0661  
Web: www.gcfb.com

CEO: Richard H Lynch  
CFO: James G Gilbertson  
HR: -  
FYE: December 25  
Type: Public

Drinking and dining form the bedrock of this small restaurant chain. Granite City Food & Brewery owns and operates more than 25 casual dining brewpubs in about a dozen Midwestern states mostly in Minnesota Kansas Illinois Indiana and Iowa. The restaurants offer a variety of handcrafted beers that are brewed on-site including such varieties as Broad Axe Stout Duke of Wellington (English ale) and Northern Light Lager. Granite City's broad food menu features chicken steak and seafood entrees along with appetizers burgers sandwiches and salads. The company also owns and operates five Cadillac Ranch All American Bar & Grill restaurants.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)           | 136.2 | 150.6 | 150.3 | 141.2 | 133.8 |
| Net income (\$ mil.)   | -                | (3.1) | (0.3) | (4.7) | (9.1) | (7.4) |
| Market value (\$ mil.) | (29.2%)          | 22.3  | 30.3  | 15.8  | 3.2   | 5.6   |
| Employees              | -                | -     | 3,418 | -     | -     | -     |

**GRANITE CONSTRUCTION INC**
**NYS: GVA**

585 West Beach Street  
Watsonville, CA 95076  
Phone: 831 724-1011  
Fax: -  
Web: www.graniteconstruction.com

CEO: James H. Roberts  
CFO: Laurel J. Krzeminski  
HR: Phillip Decocco  
FYE: December 31  
Type: Public

Holding company Granite Construction has a rock-hard grip on infrastructure projects. The company's main subsidiary Granite Construction Company is a transportation and heavy construction contractor that works on public infrastructure projects such as airports bridges highways mass transit dams water-related facilities utilities and tunnels. Granite's private sector projects involve residential and commercial site preparation. In addition to construction services the company mines and processes aggregates and has plants that produce construction materials such as asphalt concrete. Granite has offices from Alaska to Florida and in Canada Chile and Peru. The firm was incorporated in 1922.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.9%             | 2,275.3 | 2,371.0 | 2,514.6 | 2,989.7 | 3,318.4 |
| Net income (\$ mil.)   | 13.7%            | 25.3    | 60.5    | 57.1    | 69.1    | 42.4    |
| Market value (\$ mil.) | 1.5%             | 1,774.2 | 2,002.4 | 2,566.6 | 2,960.0 | 1,879.7 |
| Employees              | 17.4%            | 3,000   | 3,200   | 3,400   | 3,600   | 5,700   |

**GRANITE TELECOMMUNICATIONS LLC**

100 NEWPORT AVENUE EXT # 1  
QUINCY, MA 021712126  
Phone: 617-933-5500  
Fax: -  
Web: www.granitenet.com

CEO: Robert T. (Rob) Hale  
CFO: Richard Wurman  
HR: -  
FYE: December 31  
Type: Private

Granite Telecommunications carves out an increasing block of telecommunications services to commercial clients in the US and Canada. The company is a wholesaler of local and long distance telephone service as well as broadband internet connections with more than 1.3 million lines provided by network operators. It serves corporate clients many of whom run offices in multiple states offering them no account transfer charges and no term or volume contracts on telephone service. Granite also designs and installs network cabling and security systems and provides loss prevention and risk management services.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.3%            | -     | -     | 517.2 | 609.0 | 736.2 |
| Net income (\$ mil.)   | 31.0%            | -     | -     | 109.4 | 143.0 | 187.8 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,854 |

**GRAPHIC PACKAGING HOLDING CO**
**NYS: GPK**

1500 Riveredge Parkway, Suite 100  
Atlanta, GA 30328  
Phone: 770 240-7200  
Fax: -  
Web: www.graphicpkg.com

CEO: Michael P. Doss  
CFO: Stephen R. Scherger  
HR: Ralph Jaramillo  
FYE: December 31  
Type: Public

Graphic Packaging Holding Company (GPHC) is one of the largest producers of folding cartons and paper-based foodservice products in the US. Through its operating subsidiary Graphic Packaging International (GPI) the company makes laminated coated and printed packaging such as beverage carriers cereal boxes microwavable food packaging and detergent cartons. The company operates eight paperboard mills across North America. It generates about 85% of its sales through its Americas segment. Customers have included such big names as Kraft Foods MillerCoors Anheuser-Busch General Mills and various Coca-Cola and Pepsi bottlers.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.2%             | 4,240.5 | 4,160.2 | 4,298.1 | 4,403.7 | 6,023.0 |
| Net income (\$ mil.)   | 25.3%            | 89.7    | 230.1   | 228.0   | 300.2   | 221.1   |
| Market value (\$ mil.) | (6.0%)           | 4,084.5 | 3,847.6 | 3,742.6 | 4,633.3 | 3,190.8 |
| Employees              | 11.9%            | 11,500  | 12,000  | 13,000  | 13,000  | 18,000  |

**GRAY TELEVISION INC**
**NYS: GTN**

4370 Peachtree Road N.E.  
Atlanta, GA 30319  
Phone: 404 504-9828  
Fax: -  
Web: www.graytv

CEO: Hilton H Howell Jr  
CFO: James C. (Jim) Ryan  
HR: -  
FYE: December 31  
Type: Public

Gray Television is one of the largest independent operators of TV stations in the US. It owns and operates local TV stations in 91 markets including some 150 affiliates of ABC NBC CBS and FOX. Its station portfolio reaches approximately 24% of total US TV households. The company also owns video production marketing and digital businesses including Raycom Sports Tupelo-Raycom and RTM Studios. Revenue comes primarily from broadcast and internet ads and from retransmission consent fees. In 2019 Gray expanded significantly with the \$3.6 billion acquisition of Raycom Media. Former CEO J. Mack Robinson and his family control nearly 40% of the company.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16 | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|-------|---------|---------|
| Sales (\$ mil.)        | 20.9%            | 508.1 | 597.4   | 812.5 | 882.7   | 1,084.1 |
| Net income (\$ mil.)   | 44.7%            | 48.1  | 39.3    | 62.3  | 262.0   | 210.8   |
| Market value (\$ mil.) | 7.1%             | 994.0 | 1,446.7 | 963.0 | 1,486.6 | 1,308.2 |
| Employees              | 30.5%            | 2,937 | 3,819   | 3,996 | 3,938   | 8,523   |

**GRAYBAR ELECTRIC CO., INC.**

NBB: GRBE

34 North Meramec Avenue  
St. Louis, MO 63105  
Phone: 314 573-9200  
Fax: -  
Web: www.graybar.com

CEO: Kathleen M. Mazzarella  
CFO: Randall R. Harwood  
HR: Beverly L. Propst  
FYE: December 31  
Type: Public

Graybar Electric is one of the largest distributors of electrical products in the US. The employee-owned company distributes more than 1 million electrical communications and data networking products through a network of around 260 distribution facilities. Its diversified lineup includes a myriad of wire cable and lighting products from thousands of manufacturers and suppliers. It also offers supply chain management and logistics services. Affiliate Graybar Financial Services provides equipment leasing and financing. Graybar Electric sells to construction contractors industrial plants power utilities and telecommunications providers primarily in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.8%             | 5,978.9 | 6,110.3 | 6,385.0 | 6,631.2 | 7,202.5 |
| Net income (\$ mil.)   | 13.1%            | 87.4    | 91.1    | 93.1    | 71.6    | 143.3   |
| Market value (\$ mil.) | -                | -       | -       | -       | -       | -       |
| Employees              | 1.3%             | 8,250   | 8,300   | 8,500   | 8,500   | 8,700   |

**GRAYCOR INC.**

2 Mid America Plaza Ste. 400  
Oakbrook Terrace IL 60181  
Phone: 630-684-7110  
Fax: 630-684-7111  
Web: www.graycor.com

CEO: -  
CFO: Steven Gray  
HR: -  
FYE: September 30  
Type: Private

Graycor translates blueprints into buildings. The company provides contracting construction design/build and facilities management services across the US through four main units. Graycor Industrial has expertise in the steel and energy industries and performs trade services such as concrete and carpentry work. Graycor Blasting offers industrial cleaning blast furnace delining and salamander (heat source) removal services. Graycor Construction has built edifices ranging from retail centers and hotels to manufacturing plants to corporate education health care and distribution facilities. Graycor International is active in Canada and Mexico. Chairman and CEO Melvin Gray and his family control Graycor.

**GREAT AMERICAN BANCORP INC**

NBB: GTPS

1311 S. Neil Street  
Champaign, IL 61820  
Phone: 217 356-2265  
Fax: 217 356-2502  
Web: www.greatamericanbancorp.com

CEO: George R Rouse  
CFO: Jane F Adams  
HR: -  
FYE: December 31  
Type: Public

Great American Bancorp is the holding company for First Federal Savings Bank of Champaign-Urbana which operates two branches in Champaign and one in Urbana Illinois. Targeting individuals and local businesses First Federal provides retail banking products such as checking savings and money market accounts credit cards and CDs. Lending activities consist primarily of residential mortgages as well as commercial real estate construction business and consumer loans. The bank was founded in 1908. Through a partnership with UMB Financial Corporation subsidiary UMB Financial Services First Federal Savings Bank also offers investment services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (1.3%)           | 176.7 | 182.1 | 180.6 | 173.7 | 167.4 |
| Net income (\$ mil.)   | 6.6%             | 0.7   | 0.5   | 0.7   | 0.5   | 1.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | -     |

**GREAT ELM CAPITAL GROUP INC**

NMS: GEC

800 South Street, Suite 230  
Waltham, MA 02453  
Phone: 617 375-3006  
Fax: -  
Web: www.greatelmcap.com

CEO: Peter A Reed  
CFO: Brent J Pearson  
HR: -  
FYE: June 30  
Type: Public

Unwired Planet comes from a universe where phones work without wires and companies don't need products to make money. The company (formerly Openwave Systems) developed technology behind the wireless application protocol (WAP) standard which allows mobile devices to connect to the Internet. Unwired Planet holds some 2300 US and foreign patents relating to mobile communications smart devices cloud technologies and unified messaging. The company began exploiting its intellectual property portfolio in 2012 when it sold its mediation and messaging product businesses to Marlin Equity Partners.

|                        | Annual<br>Growth | 06/15  | 06/16 | 06/17  | 06/18  | 06/19 |
|------------------------|------------------|--------|-------|--------|--------|-------|
| Sales (\$ mil.)        | 83.6%            | 4.5    | -     | 4.9    | 5.9    | 51.2  |
| Net income (\$ mil.)   | -                | (41.8) | 9.4   | (15.2) | (11.1) | (2.9) |
| Market value (\$ mil.) | 62.3%            | 15.7   | 167.1 | 86.2   | 91.3   | 109.0 |
| Employees              | 112.8%           | 16     | 7     | 16     | 12     | 328   |

**GREAT LAKES AVIATION LTD.**

NBB: GLUX

1022 Airport Parkway  
Cheyenne, WY 82001  
Phone: 307 432-7000  
Fax: -

CEO: Douglas G Voss  
CFO: Michael Matthews  
HR: -  
FYE: December 31  
Type: Public

Web: www.flygreatlakes.com

Great Lakes Aviation goes to great lengths to get people where they need to be even if it's far from the big city. Flying as Great Lakes Airlines the regional carrier transports passengers to more than 60 destinations in the western and midwestern US mainly from Denver but also from markets such as Phoenix Kansas City and Ontario California. It maintains code-sharing agreements with Frontier Airlines and United Airlines. (Code-sharing enables carriers to sell tickets on one another's flights and thus extend their networks.) Great Lakes operates a fleet of about 40 turboprop aircraft consisting mostly of 19-passenger Beechcraft 1900Ds but also including 30-passenger Embraer Brasilia 120s.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (17.1%)          | 125.4 | 124.4 | 137.8 | 117.2 | 59.2  |
| Net income (\$ mil.)   | -                | 5.1   | 10.7  | 2.9   | (0.4) | (7.4) |
| Market value (\$ mil.) | (29.9%)          | 15.3  | 6.7   | 18.0  | 10.9  | 3.7   |
| Employees              | (16.4%)          | 1,122 | 1,068 | 1,164 | 657   | 548   |

**GREAT LAKES CHEESE COMPANY INC.**

17825 Great Lakes Pkwy.  
Hiram OH 44234-1806  
Phone: 440-834-2500  
Fax: 440-834-1002  
Web: www.greatlakescheese.com

CEO: Gary Vanic  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Great Lakes Cheese understands the power of provolone the charm of cheddar and the goodness of gruyere. The Ohio-based firm manufactures about 165 million pounds of cheese annually. The cheesemaker distributes natural and processed cheeses and cheese spreads including varieties such as cheddar Colby Swiss mozzarella and provolone. It also makes the premium Adams Reserve New York Cheddar. Great Lakes packages shredded chunked and sliced cheese for deli bulk and foodservice sale under the Great Lakes Adams Reserve and private-label brands. Chairman Hans Epprecht a Swiss immigrant founded the firm in 1958 as a Cleveland bulk-cheese distributor. Epprecht and Great Lakes employees own the company.

**GREAT LAKES DREDGE & DOCK CORP**
**NMS: GLDD**

2122 York Road  
Oak Brook, IL 60523  
Phone: 630 574-3000  
Fax: -  
Web: www.glidd.com

CEO: Lasse Petterson  
CFO: Mark W. Marinko  
HR: -  
FYE: December 31  
Type: Public

Great Lakes Dredge & Dock is an expert at keeping waterways and shorelines clear. Founded in 1890 this company is a stalwart of dredging services in the US mainly in the East West and Gulf Coast region. It also provides dredging abroad. Dredging involves enhancing or preserving waterways for navigability or protecting shorelines by removing or replenishing soil sand or rock. Great Lakes is involved in three major types of dredging work: capital (primarily port expansion projects) beach nourishment (movement of sand from ocean floor to shoreline to alleviate erosion) and maintenance (removal of silt and sediment from existing waterways and harbors). Great Lakes also provides environmental & remediation clean-up services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (6.3%)        | 806.8 | 856.9 | 767.6 | 702.5  | 620.8 |
| Net income (\$ mil.)   | -             | 10.3  | (6.2) | (8.2) | (31.3) | (6.3) |
| Market value (\$ mil.) | (6.2%)        | 535.4 | 247.7 | 262.7 | 337.8  | 414.1 |
| Employees              | (11.3%)       | 1,928 | 1,658 | 1,364 | 1,426  | 1,192 |

**GREAT NORTHERN IRON ORE PROPERTIES**
**NYS: GNI**

W-1290 First National Bank Building, 332 Minnesota Street  
Saint Paul, MN 55101-1361  
Phone: 651 224-2385  
Fax: 651 224-2387  
Web: www.gniop.com

CEO: Joseph S Micallef  
CFO: Thomas A Janochoski  
HR: -  
FYE: December 31  
Type: Public

Great Northern Iron Ore Properties is the landlord of one big iron formation. The trust gets income from royalties on iron ore minerals (principally taconite) taken from its more than 67000 acres on the Mesabi Iron Formation in Minnesota. The trust was formed in 1906 to own the properties of an affiliate of Burlington Northern Santa Fe (BNSF formerly Great Northern Railway). The trust's beneficiaries were the heirs of railroad founder James Hill; however the last survivor his grandson Louis Hill died in 1995. In 2015 (20 years after Louis Hill's death) the land will be transferred to a unit of ConocoPhillips which acquired the BNSF assets in 2005.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.3%          | 14.8  | 20.9  | 26.7  | 24.2  | 19.0  |
| Net income (\$ mil.)   | 6.6%          | 11.4  | 17.5  | 23.0  | 20.1  | 14.8  |
| Market value (\$ mil.) | (7.7%)        | 141.0 | 214.5 | 165.4 | 100.8 | 102.2 |
| Employees              | 0.0%          | 10    | 10    | 10    | 10    | 10    |

**GREAT PLAINS ENERGY INC**
**NYS: GXP**

1200 Main Street  
Kansas City, MO 64105  
Phone: 816 556-2200  
Fax: -  
Web: www.greatplainsenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Great Plains Energy is sweeping the plains with electric power. The company serves about 850000 electricity customers in the breadbasket of America through regulated utility Kansas City Power & Light (KCP&L) and the KCP&L Greater Missouri Operations Company. The utility generates most of its own electricity which it supplements as needed with power purchase agreements. In 2017 the company agreed to a merger-of-equals transaction with its neighboring utility Westar Energy and expects the union to complete in the first half of 2018.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.7%          | 2,309.9 | 2,446.3 | 2,568.2 | 2,502.2 | 2,676.0 |
| Net income (\$ mil.)   | 9.7%          | 199.9   | 250.2   | 242.8   | 213.0   | 290.0   |
| Market value (\$ mil.) | 7.7%          | 4,373.8 | 5,220.1 | 6,118.1 | 5,881.2 | 5,889.9 |
| Employees              | (1.9%)        | 3,090   | 2,964   | 2,935   | 2,899   | 2,865   |

**GREAT PLAINS MANUFACTURING INCORPORATED**

1525 E. North St.  
Salina KS 67401  
Phone: 785-823-3276  
Fax: 785-822-5600  
Web: www.greatplainsmfg.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Great Plains Manufacturing goes to great pains to help farmers across the fruited plain to sow grow and harvest the fruits of their labor. Through its Great Plains division the company designs manufactures and sells agricultural planting spraying and cultivating equipment. Its Land Pride unit sells landscaping products such as mowers and aerators. Great Plains Acceptance Corporation (GPAC) provides equipment financing and Great Plains Trucking provides related trucking services in the US and Canada. Great Plains Manufacturing distributes its products through a network of about 1000 Great Plains dealers and some 1600 Land Pride dealers. The company also sells equipment to more than 50 countries.

**GREAT RIVER ENERGY**

12300 ELM CREEK BLVD N  
MAPLE GROVE, MN 553694718  
Phone: 763-445-5000  
Fax: -  
Web: www.greatriverenergy.com

CEO: David Saggau  
CFO: Larry Schmid  
HR: -  
FYE: December 31  
Type: Private

Great River Energy powers up cooperatives along the Great River Road. The utility provides wholesale electricity to 1.7 million people (at 660000 homes businesses and farms) through 28 distribution cooperatives in Minnesota and Wisconsin. It operates more than 4600 miles of transmission lines and has more than 3500 MW of capacity from 12 fossil-fueled hydroelectric and renewable power generation facilities. The company also owns or partially owns more than 100 transmission substations. Great River Energy is the #2 electric utility in Minnesota in terms of generating capacity and one of the top five largest generation and transmission cooperatives in the US (based on assets).

|                        | Annual Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 9.6%          | -     | 983.0 | 1,022.1 | 1,270.2 | 1,295.9 |
| Net income (\$ mil.)   | (17.8%)       | -     | 15.2  | 21.5    | 18.2    | 8.5     |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 850     |

**GREAT SOUTHERN BANCORP, INC.**
**NMS: GSBC**

1451 E. Battlefield  
Springfield, MO 65804  
Phone: 417 887-4400  
Fax: -  
Web: www.greatsouthernbank.com

CEO: Joseph W. (Joe) Turner  
CFO: Rex A. Copeland  
HR: Matt Snyder  
FYE: December 31  
Type: Public

Despite its name Great Southern Bancorp is firmly entrenched in the heartland. It is the holding company for nearly 200-year-old Great Southern Bank which offers loans deposit accounts CDs IRAs and credit cards through more than 75 branches in Missouri plus more than two dozen locations in Iowa Kansas Nebraska Minnesota and Arkansas. The firm's Great Southern Travel division is one of the largest travel agencies in Missouri. It serves both leisure and corporate travelers through about a dozen offices. Great Southern Insurance offers property/casualty and life insurance while Great Southern Financial provides investment products and services through an agreement with Ameriprise.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 4.3%          | 3,951.3 | 4,104.2 | 4,550.7 | 4,414.5 | 4,676.2 |
| Net income (\$ mil.)   | 11.4%         | 43.5    | 46.5    | 45.3    | 51.6    | 67.1    |
| Market value (\$ mil.) | 3.8%          | 561.4   | 640.5   | 773.4   | 730.9   | 651.4   |
| Employees              | (1.4%)        | 1,252   | 1,270   | 1,263   | 1,225   | 1,182   |

**GREAT WEST LIFE & ANNUITY INSURANCE CO - INSURANCE PRODUCTS**

8515 East Orchard Road  
Greenwood Village, CO 80111  
Phone: 303 737-3000  
Fax: -  
Web: www.greatwest.com

CEO: Robert L. Reynolds  
CFO: Louis J. Mannello  
HR: -  
FYE: December 31  
Type: Public

Great-West Life & Annuity Insurance a subsidiary of Canada's Great-West Lifeco and a member of the Power Financial family represents the Great-West group's primary US operations. Through its Empower Retirement and Great-West Investments divisions GWL&A provides retirement and investment management services. Parent Great-West Lifeco sold substantially all of GWL&A's individual life insurance and annuity operations to Protective Life Insurance for \$1.2 billion in 2019. The divested business operated under the Great-West Financial brand.

|                        | Annual<br>Growth | 12/13    | 12/14    | 12/15    | 12/16    | 12/17    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 3.1%             | 55,323.5 | 58,348.2 | 57,899.8 | 60,308.8 | 62,461.3 |
| Net income (\$ mil.)   | 30.1%            | 128.7    | 317.4    | 190.5    | 231.1    | 369.1    |
| Market value (\$ mil.) | -                | -        | -        | -        | -        | -        |
| Employees              | 15.1%            | 3,300    | 4,500    | 5,400    | 5,800    | 5,800    |

**GREAT WOLF RESORTS INC.**

NASDAQ: WOLF

525 Junction Rd. Ste. 6000 S.  
Madison WI 53717  
Phone: 608-662-4700  
Fax: +44-141-332-2012  
Web: www.carnyx.com

CEO: Kimberly K Schaefer  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Great Wolf Resorts has its customers muttering "Great Scott!" as they pull up to the company's drive-to family resorts. Great Wolf owns and operates about a dozen resorts. Nearly all of its properties operate under the Great Wolf Lodge name many of which are located in Midwestern US states. The company's properties are open year-round and include lodging indoor water parks themed restaurants and other diversions such as arcades spas and organized children's activities. Great Wolf targets families with children aged 2 to 14 years old who live within a convenient driving distance of its resorts. Private equity firm Apollo Global Management owns the company.

**GREATER BALTIMORE MEDICAL CENTER INC.**

6701 N CHARLES ST  
BALTIMORE, MD 21204-6808  
Phone: 443-849-2000  
Fax: -  
Web: www.gbmc.org

CEO: John Chessare  
CFO: Eric Melchior  
HR: -  
FYE: June 30  
Type: Private

Greater Baltimore Medical Center also known as GBMC operates an integrated health system for residents of Baltimore and surrounding counties. The 280-bed medical center provides surgery women's health oncology cardiology and other specialty and general medical services. In addition to inpatient and outpatient services it provides teaching services through an affiliation with Johns Hopkins University. GBMC also includes area clinics and physician practice locations. The GBMC Foundation coordinates fundraising for the health network.

|                        | Annual<br>Growth | 06/07 | 06/08 | 06/09 | 06/10 | 06/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.0%             | -     | 393.0 | 388.9 | 403.1 | 416.5 |
| Net income (\$ mil.)   | 45.7%            | -     | 8.3   | 0.0   | 20.4  | 25.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | -     |

**GREATER LAFAYETTE HEALTH SERVICES INC.**

1501 HARTFORD ST  
LAFAYETTE, IN 479042134  
Phone: 765-423-6011  
Fax: -  
Web: www.franciscanalliance.org

CEO: Terry Wilson  
CFO: Keith Lauter  
HR: -  
FYE: December 31  
Type: Private

Part of Franciscan Alliance St. Elizabeth Regional Health (operating as Franciscan Saint Elizabeth Health) operates three acute care hospitals that provide health services to residents of northwestern Indiana's Tippecanoe County. The facilities are full-service acute care hospitals providing primary rehabilitative and surgery care. Specialty units include centers for diabetes cancer wound pulmonary cardiac and women's and children's care. The Franciscan St. Elizabeth Health-Lafayette East campus is home to a school of nursing. St. Elizabeth Regional Health also provides home health and hospice services and operates area poison control centers.

|                        | Annual<br>Growth | 12/0-1 | 12/00 | 12/01 | 12/02 | 12/08 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.6%)           | -      | 211.1 | 211.1 | 231.9 | 144.7 |
| Net income (\$ mil.)   | -                | -      | -     | 21.3  | 16.5  | (3.9) |
| Market value (\$ mil.) | -                | -      | -     | -     | -     | -     |
| Employees              | -                | -      | -     | -     | -     | 2,660 |

**GREATER ORLANDO AVIATION AUTHORITY**

1 JEFF FUQUA BLVD  
ORLANDO, FL 328274392  
Phone: 407-825-2001  
Fax: -  
Web: www.goaa.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

If your destination is Disney World and you're flying into Orlando you might very well use one of the airports overseen by the Greater Orlando Aviation Authority (GOAA). The agency operates Orlando International Airport which is one of Florida's largest and Orlando Executive Airport a general aviation facility. (Orlando Sanford International Airport is overseen by the Sanford Airport Authority a separate agency.) GOAA is governed by a seven-member board that includes the mayor of Orlando a member of the Orange County Commission and five people appointed by the governor of Florida.

|                        | Annual<br>Growth | 09/12 | 09/13 | 09/14 | 09/15* | 12/15 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 6.4%             | -     | 380.6 | 399.2 | 430.7  | 430.7 |
| Net income (\$ mil.)   | 8.2%             | -     | 87.0  | 90.5  | 101.7  | 101.7 |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 670   |

\*Fiscal year change

**GREATER WASHINGTON EDUCATIONAL TELECOMMUNICATIONS ASSOCIATION, INC.**

3939 CAMPBELL AVE  
ARLINGTON, VA 222063440  
Phone: 703-998-2600  
Fax: -  
Web: www.weta.org

CEO: -  
CFO: James Bond  
HR: Iris Drayton-spenn  
FYE: June 30  
Type: Private

The Greater Washington Educational Telecommunications Association is a leading public broadcaster serving the Washington DC area with a television station and a radio station operating under the call letters WETA. It is also a leading producer of content for the Public Broadcasting Service including PBS NewsHour (created in partnership with MacNeil/Lehrer Productions) and Washington Week. WETA has also co-produced several documentaries by Ken Burns including The Civil War and Baseball. The not-for-profit organization was formed in 1953 and received a TV broadcast license in 1961.

|                        | Annual<br>Growth | 06/09 | 06/10  | 06/11 | 06/12 | 06/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 10.8%            | -     | 65.8   | 72.1  | 69.9  | 109.6 |
| Net income (\$ mil.)   | -                | -     | (16.0) | 16.8  | 12.9  | 15.0  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 236   |

**GREATWIDE LOGISTICS SERVICES LLC**

12404 Park Central Dr. Ste. 300S  
Dallas TX 75251-1803  
Phone: 972-228-7300  
Fax: 972-228-7328  
Web: www.greatwide.com

CEO: Leo Suggs  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Greatwide Logistics Services brings together a world of freight transportation and logistics companies. The third-party logistics provider offers dedicated transportation in which drivers and equipment are assigned to a customer long-term; distribution logistics; truckload freight brokerage; and truckload freight transportation largely via a network of more than 20000 independent owner-operators. Greatwide calls upon a fleet of some 5000 trucks and has 3 million sq. ft. of warehouse space in the US. Clients have included such heavy hitters as Target Wal-Mart and IBM. Greatwide emerged from Chapter 11 bankruptcy protection in 2009 after being acquired by an investor group.

**GREEN BRICK PARTNERS INC**
**NAS: GRBK**

2805 Dallas Parkway, Suite 400  
Plano, TX 75093  
Phone: 469 573-6755  
Fax: -  
Web: www.greenbrickpartners.com

CEO: James R. Brickman  
CFO: Richard A. Costello  
HR: -  
FYE: December 31  
Type: Public

Green Brick Partners (formerly BioFuel Energy) climbed aboard the ethanol bandwagon but found that bandwagon be on traveling down an uncertain course. The company's two plants (sold 2013) had the combined capacity to produce 220 million gallons of ethanol annually as well as 720000 tons of distillers grains. It sold all of its production to agribusiness giant Cargill which in turn gave it reliable corn supplies an established logistics/transportation network and marketing expertise. BioFuel Energy went public in 2007 using the proceeds to repay outstanding debts as well as to fund construction of its ethanol facilities. The name change to Green Brick Partners occurred in late 2014.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 26.2%         | 246.1 | 291.1 | 380.3 | 454.4 | 623.6 |
| Net income (\$ mil.)   | 0.8%          | 50.0  | 15.3  | 23.8  | 15.0  | 51.6  |
| Market value (\$ mil.) | (3.1%)        | 414.8 | 364.2 | 508.4 | 571.6 | 366.2 |
| Employees              | 27.0%         | 150   | 200   | 220   | 260   | 390   |

**GREEN DOT CORP**
**NYS: GDOT**

3465 E. Foothill Blvd.  
Pasadena, CA 91107  
Phone: 626 765-2000  
Fax: -  
Web: www.greendot.com

CEO: Steven W. Streit  
CFO: Mark Shifke  
HR: -  
FYE: December 31  
Type: Public

Bank holding company Green Dot offers prepaid debit cards through more than 100000 retail locations in the US under brand names including Green Dot GoBank MoneyPak AccountNow RushCard and RapidPay. The MasterCard- and Visa-branded reloadable cards function like credit cards for purchases and cash withdrawals. The company's Green Dot Bank subsidiary provides issuing settlement and capital management services and garners interest from capital investments and deposits. Green Dot's products are designed for people who aren't able or choose not to utilize traditional credit card and banking services. The company makes most of its money from new card monthly maintenance and ATM fees.

|                        | Annual Growth | 12/14   | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 14.7%         | 601.6   | 694.7 | 718.8   | 890.2   | 1,041.8 |
| Net income (\$ mil.)   | 29.1%         | 42.7    | 38.4  | 41.6    | 85.9    | 118.7   |
| Market value (\$ mil.) | 40.4%         | 1,084.3 | 868.9 | 1,246.2 | 3,188.8 | 4,208.0 |
| Employees              | 6.4%          | 857     | 1,012 | 974     | 1,152   | 1,100   |

**GREEN ENERGY GROUP (NEW)**
**NBB: ECEC**

1150 S US Highway 1, Suite 302  
Jupiter, FL 33477-7236  
Phone: 561 249-1354  
Fax: -  
Web: www.ecec.us

CEO: Barney A Richmond  
CFO: Richard C Turner  
HR: -  
FYE: May 31  
Type: Public

eCom eCom.com has lightened its load. The company also known simply as eCom developed a diverse lineup of businesses that were spun off as separate entities. The subsidiaries were involved in a variety of diverse operations ranging from file compression software development to paintball gun sales. The company was involved in involuntary Chapter 11 bankruptcy proceedings that resulted in creditor American Capital Holdings taking control and distributing shares in eCom to American Capital Holdings shareholders. eCom has no active businesses nor revenues.

|                        | Annual Growth | 05/08 | 05/09 | 05/10 | 05/11 | 05/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -             | (0.0) | (0.1) | (0.0) | (0.0) | (0.0) |
| Market value (\$ mil.) | (9.6%)        | 1.8   | 0.6   | 0.2   | 1.7   | 1.2   |
| Employees              | -             | -     | -     | -     | -     | -     |

**GREEN MOUNTAIN POWER CORPORATION**

163 ACORN LN  
COLCHESTER, VT 054466611  
Phone: 888-835-4672  
Fax: -

CEO: Mary G Powell  
CFO: Dawn D Bugbee  
HR: -  
FYE: December 31  
Type: Private

Public utility Green Mountain Power (GMP) lights up the hills of Vermont supplying electricity to more than 250000 customers in the state. The utility also markets wholesale electricity in New England. The company operates several thousand miles of transmission and distribution lines and owns a minority stake in high-voltage transmission operator Vermont Electric Power (VELCO). About half of the generation capacity GMP taps is from hydroelectric and other renewable energy sources. GMP is an indirect subsidiary of Canada's GazMetro. The company absorbed Central Vermont Public Service's assets in 2012.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.5%          | -     | -     | -     | 652.9 | 713.2 |
| Net income (\$ mil.)   | 7.6%          | -     | -     | -     | 69.5  | 80.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 190   |

**GREEN PLAINS INC.**
**NMS: GPRE**

1811 Aksarben Drive  
Omaha, NE 68106  
Phone: 402 884-8700  
Fax: -  
Web: www.gpreinc.com

CEO: Todd A. Becker  
CFO: John Neppi  
HR: Mark A. Hudak  
FYE: December 31  
Type: Public

It's plain to Green Plains that the US heartland's cornfields offer so much more than a food source. The company operates nearly corn-based ethanol facilities in Illinois Indiana Iowa Nebraska Michigan Minnesota Tennessee Texas and Virginia. The vertically integrated Green Plains has the annual capacity to produce 1.5 billion gallons of ethanol which is primarily used as an auto fuel. It also sells ethanol produced by others. In addition Green Plains' plants when operating at full capacity produce about 4.1 million tons of animal feed known as distillers grains the primary co-product of ethanol production. Another co-product is corn oil sold to biodiesel manufacturers and feed lot markets.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.4%          | 3,235.6 | 2,965.6 | 3,410.9 | 3,596.2 | 3,843.4 |
| Net income (\$ mil.)   | (43.8%)       | 159.5   | 7.1     | 10.7    | 61.1    | 15.9    |
| Market value (\$ mil.) | (14.7%)       | 1,018.5 | 941.2   | 1,144.7 | 692.6   | 538.8   |
| Employees              | 9.2%          | 840     | 995     | 1,294   | 1,427   | 1,194   |

**GREENBERG TRAURIG P.A.**

333 Avenue of the Americas (333 SE 2nd Ave.) Ste. 4400  
 Miami FL 33131  
 Phone: 305-579-0500  
 Fax: 305-579-0717  
 Web: www.gtllaw.com

CEO: Richard A Rosenbaum  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Private - Partnershi

Greenberg Traurig is known for its entertainment practice but show business isn't the firm's only legal business. Its 1800-plus lawyers maintain a wide range of practices including corporate and securities intellectual property labor and employment litigation and real estate. The firm has about 30 offices mainly in the US but also in Latin America Europe and Asia. It extends its network in Europe and Asia via strategic alliances. In the U.K. the firm operates as Greenberg Traurig Maher LLP. Greenberg Traurig was founded in 1967 by Mel Greenberg.

**GREENE COUNTY BANCORP INC**

NAS: GCBC

302 Main Street  
 Catskill, NY 12414  
 Phone: 518 943-2600  
 Fax: –  
 Web: www.tbogc.com

CEO: Donald E Gibson  
 CFO: Michelle M Plummer  
 HR: –  
 FYE: June 30  
 Type: Public

This company helps put the "green" in upstate New York. Greene County Bancorp is the holding company for The Bank of Greene County serving New York's Catskill Mountains region from about a dozen branches. Founded in 1889 as a building and loan association the bank offers traditional retail products such as savings NOW checking and money market accounts; IRAs; and CDs. Real estate loans make up about 85% of the bank's lending activities; it also writes business and consumer loans. Through affiliations with Fenimore Asset Management and Essex Corp. Greene County Bancorp offers investment products. Subsidiary Greene County Commercial Bank is a state-chartered limited purpose commercial bank.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18   | 06/19   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Assets (\$ mil.)       | 14.5%         | 738.6 | 868.8 | 982.3 | 1,151.5 | 1,269.5 |
| Net income (\$ mil.)   | 24.9%         | 7.2   | 9.0   | 11.2  | 14.4    | 17.5    |
| Market value (\$ mil.) | 0.8%          | 243.2 | 138.9 | 232.2 | 289.4   | 251.2   |
| Employees              | 6.0%          | 136   | 140   | 146   | 164     | 172     |

**GREENHILL & CO INC**

NYS: GHL

300 Park Avenue  
 New York, NY 10022  
 Phone: 212 389-1500  
 Fax: –  
 Web: www.greenhill.com

CEO: Scott L. Bok  
 CFO: Christopher T. Grubb  
 HR: –  
 FYE: December 31  
 Type: Public

It's no secret what the favorite color is at Greenhill & Co. The investment bank specializes in mergers and acquisitions advisory restructurings and capital raising for corporate clients and governments around the globe. To avoid potential conflicts of interest and focus solely on the client it does not engage in lending or capital markets services such as securities underwriting research and trading unlike many of its rivals. Greenhill mainly advises companies in the industrial consumer & retail healthcare and communications sectors. Its top clients include Arconic AT&T GlaxoSmithKline London Stock Exchange Tesco Visa and Wells Fargo among others.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 6.3%          | 275.2 | 261.6 | 335.5 | 239.2  | 352.0 |
| Net income (\$ mil.)   | (2.5%)        | 43.4  | 25.6  | 60.8  | (26.7) | 39.2  |
| Market value (\$ mil.) | (13.5%)       | 889.7 | 583.8 | 565.2 | 397.9  | 497.9 |
| Employees              | 4.6%          | 305   | 350   | 356   | 346    | 365   |

**GREENHUNTER RESOURCES, INC**

ASE: GRH

1048 Texan Trail  
 Grapevine, TX 76051  
 Phone: 972 410-1044  
 Fax: 972 410-1066  
 Web: www.greenhunterenergy.com

CEO: –  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Public

Searching for its share of the green GreenHunter Energy has renewable energy in its sights. Focusing on wind biomass (plant material and animal waste) and biofuels the company owns generation projects and refineries in California Wyoming and Texas. Its biofuels group the only segment producing revenue refines processes and stores biofuels at the company's Houston plant. It uses purchased methanol to create biodiesel up to 105 million gallons per year. GreenHunter's other operations include a biomass plant in California (currently being refurbished) and three development-stage wind energy projects in Wyoming and Texas. The company began operations in 2007 when it purchased the biofuels plant.

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 190.6%        | –     | 1.1   | 17.1   | 25.7  | 27.1  |
| Net income (\$ mil.)   | –             | 20.6  | (4.8) | (17.6) | (9.9) | (6.8) |
| Market value (\$ mil.) | (2.9%)        | 29.0  | 31.2  | 58.1   | 41.6  | 25.8  |
| Employees              | 94.3%         | 8     | –     | 164    | 134   | 114   |

**GREENSHIFT CORP**

NBB: GERS

5950 Shiloh Road East, Suite N  
 Alpharetta, GA 30005  
 Phone: 770 886-2734  
 Fax: –  
 Web: www.greenshift.com

CEO: Kevin Kreisler  
 CFO: Kevin Kreisler  
 HR: –  
 FYE: December 31  
 Type: Public

In a case of modern alchemy GreenShift (formerly GS CleanTech) is working overtime to turn organic material into biodiesel. The company's proprietary technologies are used to produce biomass-derived end products and at reduced cost and risk by extracting and refining raw materials that other producers cannot access or process. GreenShift owns and operates four proprietary corn oil extraction facilities one biodiesel production facility and one vegetable oilseed crushing plant. GreenShift claims that its technologies have the capability of extracting more than 6.5 million gallons of crude corn oil for every 100 million gallons of corn ethanol produced. The company also produces culinary oil.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (17.1%)       | 20.0  | 14.5  | 15.5  | 12.8  | 9.5   |
| Net income (\$ mil.)   | 18.9%         | 7.9   | 2.5   | (4.4) | 2.0   | 15.8  |
| Market value (\$ mil.) | (64.9%)       | 6.6   | 3.6   | 0.0   | 0.1   | 0.1   |
| Employees              | (9.6%)        | 15    | 13    | 13    | 10    | 10    |

**GREENSTONE FARM CREDIT SERVICES ACA**

3515 WEST RD  
 EAST LANSING, MI 488237312  
 Phone: 517-324-0213  
 Fax: –  
 Web: www.greenstonefcs.com

CEO: David B Armstrong  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Private

One of the largest associations in the Farm Credit System GreenStone offers FARM CREDIT SERVICES (FCS) provides short intermediate and long-term loans; equipment and building leases; appraisal services; and life and crop insurance to farmers in Michigan and Wisconsin. It serves about 15000 members and has nearly 40 locations. Through an alliance with AgriSolutions a farm software and consulting company Greenstone provides income tax planning and preparation services farm business consulting and educational seminars. FCS Mortgage provides residential loans for rural properties as well as loans for home improvement construction and refinancing.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/06   | 12/07   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Assets (\$ mil.)       | 17.0%         | –     | –     | –     | 3,691.3 | 4,317.3 |
| Net income (\$ mil.)   | 8.9%          | –     | –     | –     | 63.9    | 69.6    |
| Market value (\$ mil.) | –             | –     | –     | –     | –       | –       |
| Employees              | –             | –     | –     | –     | –       | 380     |

**GREENVILLE UTILITIES COMMISSION**

401 S GREENE ST  
GREENVILLE, NC 278341977  
Phone: 252-551-3315  
Fax: -  
Web: www.guc.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

For Greenville citizens the alternative to "YUK!" (no power natural gas supply potable water or sanitation) is GUC. Greenville Utilities Commission (GUC) distributes electricity natural gas water and wastewater services to residents and businesses in the city of Greenville and 75% of Pitt County in North Carolina for a combined total of more than 143000 customer connections. The utility receives wholesale power through its membership in the North Carolina Eastern Municipal Power Agency. One of 32 municipal members of the North Carolina Eastern Municipal Power Agency GUC joined the Power Agency in 1982.

|                        | Annual<br>Growth | 06/06 | 06/07 | 06/08 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%             | -     | 225.5 | 0.0   | 272.0 | 247.2 |
| Net income (\$ mil.)   | 8.7%             | -     | 11.8  | 12.8  | 13.2  | 24.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 435   |

**GREENWAY MEDICAL TECHNOLOGIES INC.**
**NYSE: GWAY**

121 Greenway Blvd.  
Carrollton GA 30117  
Phone: 770-836-3100  
Fax: 770-836-3200  
Web: www.greenwaymedical.com

CEO: Wyche T Green III  
CFO: James A Cochran  
HR: -  
FYE: June 30  
Type: Public

Greenway Medical Technologies sees a lot of green in the health care market. The company provides doctor-centered software and services designed to integrate the clinical and business sides of physician practices. Its Web-based PrimeSUITE software is used to automate practice management electronic health records (EHR) and managed care functions as well as to link patient chart records to billing processes. Customers include some 33000 health care providers. Greenway was involved in creating definitions and certification standards related to EHR in the health IT portion of the federal stimulus bill the American Recovery and Reinvestment Act of 2009. It filed an IPO seeking \$100 million in 2011.

**GRIFFIN INDUSTRIAL REALTY INC**
**NMS: GRIF**

641 Lexington Avenue  
New York, NY 10022  
Phone: 212 218-7910  
Fax: -  
Web: www.griffinindustrial.com

CEO: Michael S Gamzon  
CFO: Anthony J Galici  
HR: -  
FYE: November 30  
Type: Public

Griffin Industrial Realty (formerly Griffin Land & Nurseries) has forsaken plants in favor of the dirt underneath. Following the sale of its Imperial Nurseries subsidiary which grew and distributed container-based plants to garden center operators and the garden departments of retail chain stores the company's sole business is real estate. The property holdings include about 30 buildings comprising approximately 2.5 million sq. ft. The company also owns a small stake in Centaur Media a business information publisher in the UK. Griffin was founded in 1970 and is controlled by the Cullman and Ernst families. It is one of the largest private landowners in Connecticut.

|                        | Annual<br>Growth | 11/14 | 11/15 | 11/16 | 11/17 | 11/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.7%             | 24.2  | 28.1  | 30.9  | 43.9  | 33.8  |
| Net income (\$ mil.)   | -                | (1.1) | 0.4   | 0.6   | 4.6   | (1.7) |
| Market value (\$ mil.) | 6.2%             | 141.3 | 134.7 | 159.3 | 184.9 | 179.6 |
| Employees              | 6.9%             | 26    | 34    | 33    | 32    | 34    |

**GRIFFITH LABORATORIES INC.**

1 Griffith Center  
Alsip IL 60803  
Phone: 708-371-0900  
Fax: 708-389-4055  
Web: www.griffithlaboratories.com

CEO: -  
CFO: Joseph R Maslick  
HR: -  
FYE: September 30  
Type: Private

A little pinch here a little pinch there pretty soon you have a business. Founded in 1919 Griffith Laboratories is a food-ingredient manufacturer with operations and customers worldwide. The company's clients include food manufacturers; foodservice operators such as restaurants hotels and cruise lines; and food retailers and wholesalers. Its products include seasonings sauce and soup mixes condiments texturizers and bakery blends. Griffith's subsidiaries include Custom Culinary (food bases and mixes) and Innova (meat and savory flavors). The company also offers customized ingredient services.

**GRIFFON CORP.**
**NYS: GFF**

712 Fifth Avenue, 18th Floor  
New York, NY 10019  
Phone: 212 957-5000  
Fax: -  
Web: www.griffon.com

CEO: Ronald J. Kramer  
CFO: Brian G. Harris  
HR: -  
FYE: September 30  
Type: Public

From top-of-the-line shovels to cutting-edge surveillance equipment Griffon can help you dig up dirt in multiple ways. With four subsidiaries the company operates in two very different segments — home and building products and electronics for the defense industry. AMES Clopay and ClosetMaid Griffon's home and building subsidiaries make garage doors yard tools and storage products. The core of the company's business these products reach customers in the US and elsewhere through The Home Depot Walmart and other retailers. Telephonics Griffon's intelligence unit is a leading provider of surveillance and communications solutions to the US government and other defense aerospace and commercial customers.

|                        | Annual<br>Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.3%             | 2,016.0 | 1,957.2 | 1,525.0 | 1,977.9 | 2,209.3 |
| Net income (\$ mil.)   | 2.1%             | 34.3    | 30.0    | 14.9    | 125.7   | 37.3    |
| Market value (\$ mil.) | 7.4%             | 738.1   | 796.2   | 1,039.1 | 755.9   | 981.5   |
| Employees              | 5.0%             | 6,000   | 6,000   | 4,700   | 7,200   | 7,300   |

**GRILL CONCEPTS INC.**
**PINK SHEETS: GLLC**

6300 Canoga Ave. Ste. 600  
Woodland Hills CA 91367  
Phone: 818-251-7000  
Fax: 818-999-4745  
Web: www.dailygrill.com

CEO: Bob Spivak  
CFO: Wayne Lipschitz  
HR: -  
FYE: December 31  
Type: Public

You might say this company is cooking up some classics on a daily basis. Grill Concepts operates a chain of more than 20 Daily Grill restaurants offering upscale casual dining in a setting reminiscent of a classic American grill during the 1930s and 1940s. Located primarily in California the restaurants serve such fare as chicken pot pie meatloaf and cobbler as well as steak seafood and pasta. In addition to its company-owned locations Grill Concepts has a small number of licensed and managed units operating in shopping areas and hotels. The Daily Grill concept is based on the company's half dozen Grill on the Alley fine dining restaurants. CEO Robert Spivak co-founded the Daily Grill chain in 1984.



**GROEN BROTHERS AVIATION INC**

NBB: GNBA

2640 West California Avenue  
Salt Lake City, UT 84104-4593  
Phone: 801 973-0177  
Fax: -

CEO: David L Groen  
CFO: David L Groen  
HR: -  
FYE: June 30  
Type: Public

A centaur is part man part horse; a griffin is part eagle part lion; and a gyroplane is part helicopter part airplane. Through its subsidiaries Groen Brothers Aviation (GBA) develops and manufactures gyroplane and gyrodyne rotor-wing aircraft. Its Hawk series gyroplane is designed to be safer in low and slow flight than either an airplane or a helicopter. Gyroplanes get lift from rotary blades and thrust from a propeller. Potential applications for the Hawk series include commercial surveying fire patrol law enforcement and military surveillance. In 2012 GBA reached an agreement with its creditors to enter a period of financial restructuring and eliminate its debt of more than \$170 million.

|                        | Annual<br>Growth | 06/08  | 06/09  | 06/10  | 06/11  | 06/12  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (78.8%)          | 5.9    | 1.1    | 0.1    | 0.0    | 0.0    |
| Net income (\$ mil.)   | -                | (19.8) | (16.1) | (19.4) | (23.3) | (25.8) |
| Market value (\$ mil.) | (15.9%)          | 8.6    | 2.7    | 1.7    | 2.9    | 4.3    |
| Employees              | 16.7%            | 7      | 9      | 11     | 12     | 13     |

**GROOVE BOTANICALS INC**

NBB: GRVE

310 Fourth Avenue South, Suite 7000  
Minneapolis, MN 55415  
Phone: 952 746-9652  
Fax: -  
Web: www.avalonoilinc.com

CEO: Kent Rodriguez  
CFO: Kent Rodriguez  
HR: -  
FYE: March 31  
Type: Public

Avalon Oil & Gas is looking for that legendary prize — making consistent profits in the oil business. The company focuses on acquiring mature oil and gas wells in Kansas Louisiana Oklahoma and Texas and in 2009 it reported proved reserves of about 45650 barrels of oil equivalent. In addition to its oil and gas assets Avalon Oil & Gas' technology segment (through majority-owned Oiltek) provides explorers with oil production enhancing technologies. To develop this segment the company has a strategic partnership with UK technology group Innovaro. In 2011 the company agreed to buy Oklahoma properties from Fossiltek. CEO Kent Rodriguez owns 46% of Avalon Oil & Gas.

|                        | Annual<br>Growth | 03/13 | 03/14 | 03/15 | 03/16 | 03/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (23.2%)          | 0.2   | 0.2   | 0.1   | 0.1   | 0.1   |
| Net income (\$ mil.)   | -                | (0.7) | (0.8) | 0.1   | (2.5) | (0.2) |
| Market value (\$ mil.) | (39.1%)          | 2.9   | 1.5   | 0.8   | 0.3   | 0.4   |
| Employees              | (20.5%)          | 5     | 5     | 5     | 2     | 2     |

**GROSSMONT HOSPITAL CORPORATION**

5555 GROSSMONT CENTER DR  
LA MESA, CA 919423077  
Phone: 619-740-6000  
Fax: -  
Web: www.gemg.net

CEO: Dan Gross  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Residents of the eastern San Diego community of La Mesa California depend on Grossmont for medical care. Grossmont Hospital is a 540-bed not-for-profit health care facility. The hospital which opened in 1955 has a staff of about 700 physicians. The full-service acute care facility provides specialty services in the areas of cardiology oncology mental health orthopedics pediatrics physical therapy sleep therapy hospice and women's health care. The Grossmont Hospital Corporation is a subsidiary of Sharp HealthCare; it operates the Grossmont Hospital through a lease agreement with state-owned Grossmont Hospital District.

|                        | Annual<br>Growth | 09/08 | 09/09 | 09/13 | 09/14 | 09/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.1%             | -     | 500.5 | 621.6 | 596.8 | 712.7 |
| Net income (\$ mil.)   | 3.6%             | -     | 41.5  | 69.1  | 45.3  | 51.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,697 |

**GROUP 1 AUTOMOTIVE, INC.**

NYS: GPI

800 Gessner, Suite 500  
Houston, TX 77024  
Phone: 713 647-5700  
Fax: 713 647-5858  
Web: www.group1auto.com

CEO: Earl J. Hesterberg  
CFO: John C. Rickel  
HR: Frank Grese  
FYE: December 31  
Type: Public

Group 1 Automotive is the third largest of a group of new and used car retailers (behind #1 AutoNation and #2 Penske Automotive Group) striving to consolidate US auto sales. The company owns more than 155 dealerships around 210 franchises and about 35 collision service centers operating under their own branding in the US UK and Brazil. The US is the biggest market and the company is present in 14 US states. Group 1 sells more than 30 car and light truck brands of which Toyota BMW and Ford are the biggest sellers. It also offers financing provides maintenance and repair services and sells replacement parts.

|                        | Annual<br>Growth | 12/14   | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|---------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.9%             | 9,937.9 | 10,632.5 | 10,887.6 | 11,123.7 | 11,601.4 |
| Net income (\$ mil.)   | 14.1%            | 93.0    | 94.0     | 147.1    | 213.4    | 157.8    |
| Market value (\$ mil.) | (12.4%)          | 1,642.0 | 1,387.0  | 1,428.0  | 1,300.3  | 965.9    |
| Employees              | 5.0%             | 11,978  | 12,886   | 13,500   | 14,108   | 14,570   |

**GROUP HEALTH COOPERATIVE**

320 Westlake Ave. North Ste. 100  
Seattle WA 98109-5233  
Phone: 206-448-5600  
Fax: 206-448-4010  
Web: www.ghc.org

CEO: -  
CFO: Linda Breard  
HR: -  
FYE: December 31  
Type: Private - Cooperativ

Group Health Cooperative gives new meaning to the term "consumer-driven health care." The organization is a not-for-profit managed health care group serving more than 600000 residents of Washington and Northern Idaho. Founded in 1947 and governed by a member-elected board the co-op offers health insurance through its Group Health Options and KPS Health Plans subsidiaries. It also operates a research institute and offers health care clinical services primarily through its affiliated Group Health Physicians organization. It also maintains partnerships with other health facility operators.

**GROUP O, INC.**

4905 77TH AVE E  
MILAN, IL 612643250  
Phone: 309-736-8100  
Fax: -  
Web: www.groupo.com

CEO: Gregg Ontiveros  
CFO: Robert Marriott  
HR: -  
FYE: December 31  
Type: Private

The "O" in Group O stands for optimization. It also stands for Ontiveros the family that leads this company. Founded by chairman Robert Ontiveros Group O is one of the largest Hispanic-owned companies in the US. It helps big businesses improve their operations through three divisions: marketing packaging and supply chain. It offers everything from direct mail creation to shrink wrap procurement to warehousing and distribution and business intelligence. It has served clients from various industries including food and beverage (Kerry) consumer goods (P&G) manufacturing (Johnson Controls) pharmaceutical (Bristol-Myers Squibb) and telecommunications (AT&T).

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/04 | 12/05 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.4%            | -     | -     | -     | 240.4 | 569.5 |
| Net income (\$ mil.)   | 0.9%             | -     | -     | -     | 5.3   | 5.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,066 |

**GROUPON INC**
**NMS: GRPN**

600 West Chicago Avenue, Suite 400  
Chicago, IL 60654  
Phone: 312 334-1579  
Fax: -  
Web: www.groupon.com

CEO: Rich Williams  
CFO: Mike Randolfi  
HR: -  
FYE: December 31  
Type: Public

Groupon taps into the power of collective buying. The company helps businesses promote their products by offering consumers a unique way to save on things like food and drink health and fitness activities and live entertainment. By purchasing a local business' goods and services through Groupon's e-commerce platform customers receive cash back on credit cards linked to their Groupon account. Groupon also generates more than half its revenue selling merchandise such as electronics toys apparel and household items directly to customers. In addition its travel segment offers deals on hotels airfare and car rentals. Customers access the company's platform through mobile apps and websites which primarily consist of localized groupon.com sites throughout some 15 countries primarily in North America.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (4.7%)           | 3,191.7 | 3,119.5 | 3,143.4 | 2,843.9 | 2,636.7 |
| Net income (\$ mil.)   | -                | (73.1)  | 20.7    | (194.6) | 14.0    | (11.1)  |
| Market value (\$ mil.) | (21.1%)          | 4,700.6 | 1,747.1 | 1,889.4 | 2,902.3 | 1,821.1 |
| Employees              | (13.7%)          | 11,843  | 9,872   | 8,323   | 6,672   | 6,576   |

**GROWMARK, INC.**

1701 TOWANDA AVE  
BLOOMINGTON, IL 617012057  
Phone: 309-557-6000  
Fax: -  
Web: www.growmark.com

CEO: Jeff Solberg  
CFO: Marshall Bohbrink  
HR: Gary Swango  
FYE: August 31  
Type: Private

Agricultural and energy cooperative GROWMARK serves more than 250,000 farm commercial and residential customers across the US and in parts of Canada. Under the Growmark FS name it offers a host of plant food and crop protection products as well as biotechnology services and training and agricultural marketing and consulting. The company also operates a full-line seed company Seedway and provides grain facility planning and grain marketing services. Lastly GROWMARK's energy business includes the marketing and distribution of fuels lubricants and greases and propane and the Fast Stop convenience stores and gas station chain with 230-plus locations across the Midwest.

|                        | Annual<br>Growth | 08/14 | 08/15   | 08/16   | 08/17   | 08/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.8%)           | -     | 8,727.2 | 7,031.2 | 7,291.2 | 8,522.4 |
| Net income (\$ mil.)   | (16.6%)          | -     | 113.2   | 101.6   | 115.4   | 65.8    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 7,000   |

**GRUMA CORPORATION**

5601 EXECUTIVE DR STE 800  
IRVING, TX 750382508  
Phone: 972-232-5000  
Fax: -  
Web: www.missionfoods.com

CEO: Javier Velez Bautista  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Gruma is the American subsidiary of giant Mexican food company Gruma S.A.B. de C.V. and the leading tortilla and corn flower producer in the US. The company manufactures and distributes corn flour corn tortillas and related products such as wraps and corn chips through roughly 25 production plants. The company runs the world's largest tortilla plant in Los Angeles; that facility has a production capacity of 25 million tortillas per day. Its highly recognizable brand names include Mission Calidad and Guerrero tortillas and Maseca corn flour. Gruma is its parent company's largest revenue producer.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.5%             | -     | 2,019.0 | 2,086.8 | 2,023.7 | 2,050.7 |
| Net income (\$ mil.)   | 17.5%            | -     | 133.0   | 152.6   | 179.1   | 215.9   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 7,000   |

**GRUNLEY CONSTRUCTION CO., INC.**

15020 SHADY GROVE RD # 500  
ROCKVILLE, MD 208503390  
Phone: 240-399-2000  
Fax: -  
Web: www.grunley.com

CEO: Kenneth M Grunley  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Grunley gets it done from the monumental to the mundane. Founded in 1955 Grunley Construction Company provides general contracting engineering architectural and construction management services and specializes in the renovation restoration and modernization of historic buildings in the Washington DC area. Its projects range from prestigious undertakings — the Smithsonian Institution the Washington Monument and the US Treasury building — to more pedestrian endeavors such as office buildings apartment buildings schools and power plants. The company also has lent its services to the construction of embassies airports and military facilities.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.5%             | -     | 324.0 | 403.8 | 425.7 | 399.2 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 6.3   | 9.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 310   |

**GSE HOLDING INC.**
**NYSE: GSE**

19103 Gundel Rd.  
Houston TX 77073  
Phone: 281-443-8564  
Fax: 281-230-8650  
Web: www.gseworld.com

CEO: Robert Preston  
CFO: Daniel C Storey  
HR: -  
FYE: December 31  
Type: Public

GSE has a hold on containment. The plastics company makes and sells a variety of geosynthetic materials used for lining landfills water treatment ponds canals tanks and in other infrastructure applications. It produces smooth and textured geomembranes drainage products (geonets and geocomposites) synthetic clay liners and nonwoven textiles. Specialty products include curtain walls concrete embedment strips and aquaculture tank and tunnel liners. GSE's seven manufacturing plants in Thailand Germany the US Chile and Egypt support nearly 20 sales offices in a dozen countries. A subsidiary of containment specialist Gundel/SLT Environmental formed in 2004 GSE went public in early 2012.

**GSE SYSTEMS INC**
**NAS: GVP**

1332 Londontown Blvd., Suite 200  
Sykesville, MD 21784  
Phone: 410 970-7800  
Fax: -  
Web: www.gses.com

CEO: Kyle J Loudermilk  
CFO: Emmett A Pepe  
HR: -  
FYE: December 31  
Type: Public

GSE Systems is into the appearance of power and control. The company provides simulation software to train power plant operators engineers and managers. Its systems used primarily for the nuclear power fossil energy and chemical industries can also be used to test new plant systems before they are installed. GSE Systems also offers training services through a partnership with General Physics. Customers include Slovenske elektrarne American Electric Power Emerson Process Management Statoil ASA and Westinghouse Electric. With international offices in China India Sweden and the UK GSE Systems generates about 70% of sales from customers located outside the US.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 24.9%            | 37.9  | 56.8  | 53.1  | 70.9  | 92.2  |
| Net income (\$ mil.)   | -                | (6.7) | (4.7) | 1.4   | 5.4   | (0.4) |
| Market value (\$ mil.) | 7.2%             | 31.6  | 47.7  | 69.6  | 64.6  | 41.8  |
| Employees              | 4.7%             | 335   | 268   | 272   | 430   | 402   |

**GSI COMMERCE INC.**

935 1st Ave.  
King of Prussia PA 19406  
Phone: 610-491-7000  
Fax: 617-787-9355  
Web: www.newbalance.com

CEO: Pierre Winand  
CFO: Gary Crowe  
HR: Karan Segura  
FYE: December 31  
Type: Subsidiary

If you're not feeling generally secure in your e-commerce initiatives GSI Commerce aims to help. The company provides e-commerce services such as website development and maintenance order fulfillment payment processing and customer service. Its digital advertising offerings include brand development and e-mail marketing services. The company serves hundreds of companies and brands in markets such as retail consumer goods manufacturing and media. In 2011 GSI was acquired by auction powerhouse eBay. Under the terms of the deal eBay divested GSI's RuelLa unit (online private sales business) and 70% of its ShopRunner operations (provides members-only online shopping and shipping services).

**GSI TECHNOLOGY INC****NMS: GSIT**

1213 Elko Drive  
Sunnyvale, CA 94089  
Phone: 408 331-8800  
Fax: -  
Web: www.gstechnology.com

CEO: Lee-Lean Shu  
CFO: Douglas M Schirle  
HR: -  
FYE: March 31  
Type: Public

GSI Technology makes very fast chips. The company's specialized SRAM (static random-access memory) integrated circuits are used in high-speed networking equipment. Marketed under the Very Fast brand its chips allow routers switches and other gear from the likes of Alcatel-Lucent and Cisco Systems to retrieve data at the speeds needed for broadband transmission. The fabless semiconductor company does most of its business through contract manufacturers such as Jabil Circuit (20% of sales) and Flextronics (9%) and through distributors such as Avnet (20%) and Nexcomm (11%). Other top customers include SMART Modular Technologies (11%) which buys memory chips for products it makes on behalf of Cisco.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.0%)        | 53.5  | 52.7  | 48.2  | 42.6  | 51.5  |
| Net income (\$ mil.)   | -             | (5.0) | (2.2) | (0.1) | (4.5) | 0.2   |
| Market value (\$ mil.) | 7.1%          | 131.7 | 91.5  | 194.2 | 165.4 | 173.4 |
| Employees              | 4.7%          | 138   | 142   | 156   | 157   | 166   |

**GT ADVANCED TECHNOLOGIES INC.****NBB: GTAT Q**

20 Trafalgar Square  
Nashua, NH 03063  
Phone: 603 883-5200  
Fax: -  
Web: www.gtsolar.com

CEO: Greg Knight  
CFO: Kenwardev Raja Singh Bal  
HR: -  
FYE: December 31  
Type: Public

GT Advanced Technologies (formerly GT Solar International) is a beacon on the path of the solar power supply chain. The company manufactures the equipment used by other companies to produce silicon wafers and solar cells. Key products include chemical vapor deposition (CVD) reactors used to produce polysilicon the raw material in solar cells; and directional solidification systems (DSS) the furnaces used to transform polysilicon into ingots which are sliced into silicon wafers to become solar cells. GT Advanced Technologies does most of its business in Asia primarily in Malaysia. In 2014 the company filed for Chapter 11 bankruptcy protection.

|                        | Annual Growth | 04/10 | 04/11*  | 03/12*  | 12/12   | 12/13   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (18.1%)       | 544.2 | 899.0   | 955.7   | 379.6   | 299.0   |
| Net income (\$ mil.)   | -             | 87.3  | 174.8   | 183.4   | (142.3) | (82.8)  |
| Market value (\$ mil.) | 18.7%         | 700.6 | 1,399.8 | 1,112.0 | 407.4   | 1,171.8 |
| Employees              | 12.1%         | 384   | 622     | 663     | 531     | 541     |

\*Fiscal year change

**GTSI CORP.****NASDAQ: GTSI**

2553 Dulles View Dr. Ste. 100  
Herndon VA 20171  
Phone: 703-502-2000  
Fax: 703-463-5101  
Web: www.gtsi.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

When the government goes shopping GTSI supplies the goods. The company resells computers software and networking products to US federal state and local governments. It offers products from vendors including Cisco Hewlett-Packard NetApp and Microsoft. Founded in 1983 GTSI also provides asset management consulting design integration maintenance procurement and support services. It offers financing through affiliate GTSI Financial and logistics services via another unit. Business with the federal government generates close to three-quarters of sales. GTSI also sells to prime government contractors. In 2012 the company was acquired for some \$76.7 million by UNICOM Systems part of the UNICOM group.

**GTT COMMUNICATIONS, INC****NYS: GTT**

7900 Tysons One Place, Suite 1450  
McLean, VA 22102  
Phone: 703 442-5500  
Fax: -  
Web: www.gtt.net

CEO: Richard D. (Rick) Calder  
CFO: Michael Bauer  
HR: Matt Castaldo  
FYE: December 31  
Type: Public

GTT Communications (formerly Global Telecom & Technology) provides network integration for wide area network (WAN) dedicated Internet access and managed data services to system integrators telecom carriers and government agencies. GTT combines multiple networks and technologies such as traditional OC-x MPLS and Ethernet and has distribution partnerships with more than 800 technology suppliers including iPass for wireless services. Past customers include Avaya Lockheed Martin and Telefonica. GTT counts customers in about 80 countries; it earns almost half of its revenues outside the US. Founder and Chairman Brian Thompson owns about 30% of the company's stock.

|                        | Annual Growth | 12/14  | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|--------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 63.8%         | 207.3  | 369.3 | 521.7   | 827.9   | 1,490.8 |
| Net income (\$ mil.)   | -             | (23.0) | 19.3  | 5.3     | (71.5)  | (243.4) |
| Market value (\$ mil.) | 15.6%         | 735.9  | 949.0 | 1,599.2 | 2,611.6 | 1,316.1 |
| Employees              | 81.6%         | 294    | 572   | 662     | 1,257   | 3,200   |

**GTX INC.****NASDAQ: GTXI**

175 Toyota Plaza 7th Fl.  
Memphis TN 38103  
Phone: 901-523-9700  
Fax: 901-523-9772  
Web: www.gtxinc.com

CEO: James B Breitmeyer  
CFO: Richard G Vincent  
HR: -  
FYE: December 31  
Type: Public

GTX knows hormones are just as important to men as they are to women. The company develops therapies targeting estrogens and androgens for prostate cancer and other diseases. GTX is developing Capesaris a potential therapy that could cases of metastatic hormone-sensitive prostate cancer and castration resistant prostate cancer with a reduced occurrence of side-effects such as osteoporosis and hot flashes. Another candidate Enobosarm aims to treat muscle wasting in patients with non-small cell lung cancer and other conditions.

**GUADALUPE VALLEY TELEPHONE COOPERATIVE, INC.**

36101 FM 3159  
NEW BRAUNFELS, TX 781325900  
Phone: 830-885-4411  
Fax: -

CEO: Ritchie Sorrells  
CFO: Mark J Gitter  
HR: -  
FYE: December 31  
Type: Private

Guadalupe Valley Telephone Cooperative (GVTC) offers telecommunications services to residential and business customers in the Hill Country area of south Texas. The cooperative local exchange carrier provides traditional local and long-distance telephone services Internet access digital cable television high speed Fiber-To-The-Business (FTTB) service and high-speed Fiber-To-The-Home (FTTH) converged service packages. GVTC also installs and monitors residential and commercial security systems and provides additional enterprise services such as its ID Vault information security service. Founded in 1951 GVTC also offers Web hosting technical support domain registration and Web scam alert services.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.9%             | -     | 63.4  | 65.6  | 63.8  | 69.2  |
| Net income (\$ mil.)   | 9.8%             | -     | 25.1  | 20.9  | 15.9  | 33.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 229   |

**GUARANTEE ELECTRICAL COMPANY**

3405 BENT AVE  
SAINT LOUIS, MO 631162601  
Phone: 314-772-5400  
Fax: -  
Web: www.geco.com

CEO: -  
CFO: Josh Voegtli  
HR: Linda McGillis  
FYE: September 30  
Type: Private

Guarantee Electrical has been a power in St. Louis since delivered on its "guarantee" to light up the 1904 World's Fair. Now a major US electrical contractor the company offers commercial institutional and industrial services including pre-construction and construction design/build communications/data systems services and maintenance. Guarantee Electrical operates throughout the country and has worked on such varied projects as the MGM Grand in Las Vegas and several post office and prison facilities. Its GECCO Systems division installs and services intercom closed-circuit television and other audio-visual systems. The employee-owned firm generated \$148 million in revenue during FY2015.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.9%             | -     | 148.0 | 157.4 | 152.6 | 152.2 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 700   |

**GUARANTY BANCORP (DE)**

NMS: GBNK

1331 Seventeenth St., Suite 200  
Denver, CO 80202  
Phone: 303 675-1194  
Fax: -  
Web: www.gbnk.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Guaranty Bancorp holds Colorado's Guaranty Bank and Trust which operates 25-plus branches mostly in the metropolitan Denver and Front Range areas. Boasting \$3.3 billion in assets the bank offers traditional retail and commercial banking including deposit accounts loans and trust services. Subsidiaries Private Capital Management and Cherry Hills Investment Advisors provide private banking investment management trust services and other wealth management services. The bank mostly targets small to medium-sized businesses. Over 30% of the bank's loan portfolio is made up of commercial and residential real estate property loans while another 15% consists of retail and industrial property loans.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 15.6%            | 1,886.9 | 1,911.0 | 2,124.8 | 2,368.5 | 3,366.4 |
| Net income (\$ mil.)   | 13.2%            | 15.1    | 14.0    | 13.5    | 22.5    | 24.7    |
| Market value (\$ mil.) | 87.7%            | 55.3    | 398.1   | 409.1   | 468.6   | 685.7   |
| Employees              | 8.4%             | 378     | 374     | 389     | 376     | 521     |

**GUARANTY BANCSHARES INC**

NMS: GNTY

16475 Dallas Parkway, Suite 600  
Addison, TX 75001  
Phone: 888 572-9881  
Fax: -  
Web: www.gnty.com

CEO: Tyson T Abston  
CFO: Clifton A Payne  
HR: -  
FYE: December 31  
Type: Public

Guaranty Bancshares is the holding company for Guaranty Bond Bank which operates about a dozen branches in northeast Texas and another in West Texas. Guaranty Bond Bank's deposit products and services include CDs and savings checking NOW and money market accounts. Its lending activities include one- to four-family residential mortgages (more than a third of the company's loan portfolio) in addition to commercial mortgage construction business agriculture and personal loans. The company's GB Financial division provides wealth management retirement planning and trust services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 14.2%            | 1,334.1 | 1,682.6 | 1,828.3 | 1,962.6 | 2,267.0 |
| Net income (\$ mil.)   | 20.7%            | 9.7     | 10.1    | 12.1    | 14.4    | 20.6    |
| Market value (\$ mil.) | 3.0%             | 313.5   | 313.5   | 313.5   | 362.6   | 352.8   |
| Employees              | 6.9%             | -       | -       | 397     | 407     | 454     |

**GUARDIAN LIFE INSURANCE CO. OF AMERICA (NYC)**

7 Hanover Square, H-26-E  
New York, NY 10004-2616  
Phone: 212 598-8000  
Fax: -  
Web: www.guardianlife.com

CEO: Deanna Mulligan  
CFO: Sheikh Rakibul Karim  
HR: -  
FYE: December 31  
Type: Public

Guardian Life Insurance Company of America keeps a sharp eye on the investments of its policyholders. Guardian and its subsidiaries offer life insurance disability income insurance and retirement programs to individuals business owners and their employees. Its employee health indemnity plans provide HMO PPO and dental and vision plans as well as disability plans. Its Guardian Insurance & Annuity subsidiary offers retirement options that include mutual funds and annuity products which its Guardian Investor Services manages. Guardian also offers estate planning and education savings programs. The firm is a mutual company owned by its policyholders.

|                        | Annual<br>Growth | 12/02    | 12/03    | 12/04    | 12/11    | 12/12    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 1.0%             | 34,074.0 | 21,671.0 | 23,336.0 | 35,127.0 | 37,529.0 |
| Net income (\$ mil.)   | -                | (283.0)  | 218.0    | 286.0    | 196.0    | 253.0    |
| Market value (\$ mil.) | -                | -        | -        | -        | -        | -        |
| Employees              | -                | -        | -        | -        | -        | -        |

**GUARDSMARK LLC**

10 Rockefeller Plaza  
New York NY 10020-1903  
Phone: 212-765-8226  
Fax: 212-603-3854  
Web: www.guardsmark.com

CEO: Steven S Jones  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

When FBI agents leave Quantico the agency's training academy they go to Guardsmark. The company provides security services to companies in the financial health care transportation utility and other industries. It is also a leading employer of former FBI agents as well as former agents of the Secret Service the DEA state and local police forces and the military. Guardsmark offers security guards private investigation and drug testing services. In addition the company conducts background checks (employment education and criminal history) and consults with architects and builders to design security programs. Chairman and president Ira Lipman owns the company which he founded in 1963.

**GUESS ?, INC.**

NYS: GES

1444 South Alameda Street  
Los Angeles, CA 90021  
Phone: 213 765-3100  
Fax: -  
Web: www.guess.com

CEO: Victor Herrero Amigo  
CFO: Sandeep Reddy  
HR: -  
FYE: February 02  
Type: Public

Guess? wants you to get in its jeans and other attire and accessories. Founded to make flattering designer jeans the company manufactures trendy upscale apparel and accessories for men women and children under brands GUESS GUESS Kids YES Baby GUESS and GUESS by MARCIANO among others. Guess operates some 1680 stores worldwide. It directly operates more than 945 stores and concessions in the US Canada Europe the Middle East and Asia. Another 735 stores and concessions are run by licensees and distributors in the same markets. To capitalize on the power of its brand Guess licenses its name for eyewear footwear jewelry and watches. The company was founded in 1981.

|                        | Annual Growth | 01/15   | 01/16   | 01/17*  | 02/18   | 02/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.9%          | 2,417.7 | 2,204.3 | 2,209.4 | 2,363.8 | 2,609.7 |
| Net income (\$ mil.)   | (37.9%)       | 94.6    | 81.9    | 22.8    | (7.9)   | 14.1    |
| Market value (\$ mil.) | 0.3%          | 1,528.3 | 1,508.8 | 1,001.0 | 1,189.0 | 1,548.7 |
| Employees              | 3.5%          | 13,700  | 13,500  | 14,300  | 14,700  | 15,700  |

\*Fiscal year change

**GUEST SERVICES, INC.**

3055 PROSPERITY AVE  
FAIRFAX, VA 220312290  
Phone: 703-849-9300  
Fax: -  
Web: www.guestservices.com

CEO: Gerard T. Gabrys  
CFO: Nico Foris  
HR: -  
FYE: December 31  
Type: Private

Guest Services satisfies hungry and sleepy patrons. The company provides contract food services and hospitality-management services nationwide. It operates cafeterias and onsite restaurants and offers catering to businesses hotels hospitals conference centers and government operations including the US Supreme Court the US House of Representatives and the National Park Service. For leisure and resort facilities Guest Services also provides special-event catering and offers management services such as marketing human resources procurement quality-assurance and information technology services. Guest Services was founded in 1917 as a private company to serve governmental agencies.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.0%          | -     | 375.2 | 396.3 | 442.6 | 459.6 |
| Net income (\$ mil.)   | -             | -     | 0.9   | 3.4   | 1.8   | (2.8) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 99    |

**GUIDANCE SOFTWARE INC**

NMS: GUID

1055 E. Colorado Blvd.  
Pasadena, CA 91106  
Phone: 626 229-9191  
Fax: -  
Web: www.guidancesoftware.com

CEO: Patrick Dennis  
CFO: Barry Plaga  
HR: -  
FYE: December 31  
Type: Public

Guidance Software could be the digital version of TV's CSI only in real life. The company provides software that government authorities police agencies and corporate investigators use for digital forensic investigations information auditing e-discovery and incident response. The company's EnCase software is a forensics platform that helps organizations respond to threats and analyze information including court-validated forensics tools to conduct investigations. Guidance serves some two-thirds of FORTUNE 100 companies such as Apple BoeingCoca-Cola Facebook Whole Foods Yahoo! government agencies such as the CIA and NASA and international organizations such as NATO.

|                        | Annual Growth | 12/11 | 12/12 | 12/13  | 12/14  | 12/15  |
|------------------------|---------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 0.6%          | 104.6 | 129.5 | 110.5  | 108.7  | 107.0  |
| Net income (\$ mil.)   | -             | (1.6) | (2.0) | (21.5) | (14.7) | (14.4) |
| Market value (\$ mil.) | (1.8%)        | 197.8 | 362.3 | 308.3  | 221.3  | 183.8  |
| Employees              | 2.7%          | 378   | 475   | 495    | 400    | 420    |

**GUIDED THERAPEUTICS INC**

NBB: GTHP

5835 Peachtree Corners East, Suite B  
Norcross, GA 30092  
Phone: 770 242-8723  
Fax: -  
Web: www.guidedinc.com

CEO: Gene S Cartwright  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Guided Therapeutics (formerly SpectRx) can shed some light on your condition. The firm is developing diagnostic products including a cervical cancer detection device using its proprietary biophotonic technology known as LightTouch. The technology uses optics and spectroscopy to provide doctors with non-invasive diagnostic methods for finding cancer. In order to zero in on its diagnostic business the company in 2007 sold its SimpleChoice line of insulin pumps which diabetics use to control blood glucose levels to ICU Medical; it changed its name to Guided Therapeutics the following year to reflect its new focus.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (48.7%)       | 0.8   | 0.6   | 0.6   | 0.2    | 0.1   |
| Net income (\$ mil.)   | -             | (9.9) | (6.9) | (4.0) | (10.7) | 1.0   |
| Market value (\$ mil.) | -             | 0.6   | 0.0   | 1.4   | 0.1    | 0.0   |
| Employees              | (28.4%)       | 38    | 24    | 13    | 10     | 10    |

**GUIDEWIRE SOFTWARE INC**

NYS: GWRE

2850 S. Delaware St., Suite 400  
San Mateo, CA 94403  
Phone: 650 357-9100  
Fax: 650 357-9101  
Web: www.guidewire.com

CEO: Marcus S. Ryu  
CFO: Richard Hart  
HR: -  
FYE: July 31  
Type: Public

Guidewire Software develops software for the insurance industry. The company's InsuranceSuite offers applications to property and casualty insurers for underwriting policy administration (PolicyCenter) claims management (ClaimsCenter) and billing (BillingCenter). Its software is intended to replace paper-based processes and legacy systems built around outdated programming languages. Its products can run on-premise or from the cloud. Guidewire counts some 210 customers in two dozen countries. Its customers include Tokio Marine Nationwide Mutual and Zurich Financial Services.

|                        | Annual Growth | 07/15   | 07/16   | 07/17   | 07/18   | 07/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 17.3%         | 380.5   | 424.4   | 514.3   | 661.1   | 719.5   |
| Net income (\$ mil.)   | 20.3%         | 9.9     | 15.0    | 21.2    | (19.7)  | 20.7    |
| Market value (\$ mil.) | 14.7%         | 4,850.4 | 5,049.2 | 5,927.3 | 7,080.5 | 8,384.9 |
| Employees              | 15.1%         | 1,341   | 1,536   | 1,893   | 2,292   | 2,355   |

**GUILFORD MILLS INC.**

1001 Military Cutoff Rd. Ste. 300  
Wilmington NC 28405  
Phone: 910-794-5800  
Fax: 816-854-8500  
Web: www.hrblock.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Guilford Mills makes fabrics to cover your ride and your hide. The textile maker produces fabrics for car and heavy truck cab interiors from bodycloth to headliners. Its specialty products group makes consumer and industrial fabrics including loop closure fabrics (used in medical braces) window coverings technical stretch pieces for athletic wear and even shoe linings and casket liners. Customers include Johnson Controls. Founded in 1946 Guilford Mills (aka Guilford Performance Textiles) has sales and manufacturing locations in the US Asia and Europe. Lear bought Guilford Mills from private equity firm Cerberus Capital Management its owner since 2005 for about \$257 million in 2012.

**GUITAR CENTER INC.**

5795 Lindero Canyon Rd.  
Westlake Village CA 91362  
Phone: 818-735-8800  
Fax: 818-735-8822  
Web: www.guitarcenter.com

CEO: Ron Japinga  
CFO: Tim Martin  
HR: -  
FYE: December 31  
Type: Private

What AutoZone is to the garage Guitar Center is to the garage band. The #1 US retailer of guitars amps keyboards percussion and pro-audio equipment operates about 225 stores in more than 40 states. Major brands include Fender Gibson and Martin as well as Ampeg Crate and Vox. Stores also offer used and vintage instruments computer hardware and software and musician services (such as CD duplication and digital distribution). In addition to Guitar Center the firm runs about 100 Music & Arts Center stores that sell and rent band and orchestral instruments. Its Musician's Friend and Music 123 units sell merchandise online and by catalog. Guitar Center is owned by the private equity firm Bain Capital.

**GULF COAST PROJECT SERVICES, INC.**

5800 LAKEWOOD RNCH BLVD N  
LAKEWOOD RANCH, FL 342408479  
Phone: 941-921-6087  
Fax: -  
Web: www.dooleymack.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

DooleyMack Constructors does the heavy lifting on big construction projects. The company provides design and planning construction management and general contracting services for commercial industrial multifamily residential and institutional projects. DooleyMack has built and renovated everything public schools condos and performance arts centers to waste disposal facilities and laboratories. The company mainly operates in the central and southeastern regions of the US and has several offices in Florida as well as locations in Georgia Texas North Carolina and South Carolina. The privately-owned company was founded in 1977 by executives Bill Dooley and Ken Smith. CFO Wendy Mack later joined the firm.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.8%            | -     | 72.5  | 83.5  | 91.0  | 109.5 |
| Net income (\$ mil.)   | 81.3%            | -     | 0.1   | 0.5   | 1.2   | 0.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 93    |

**GULF ISLAND FABRICATION, INC.**
**NMS: GIF**

16225 Park Ten Place, Suite 300  
Houston, TX 77084  
Phone: 713 714-6100  
Fax: 985 876-5414  
Web: www.gulfisland.com

CEO: Kirk J. Meche  
CFO: David S. Schorlemer  
HR: -  
FYE: December 31  
Type: Public

Through its subsidiaries holding company Gulf Island Fabrication makes metal islands for use in the Gulf of Mexico. Its subsidiaries which operate under Gulf Island and Gulf Marine monikers make offshore drilling and production platforms. Products include jackets and deck sections of fixed production platforms hull and deck sections of floating production platforms piles subsea templates wellhead protectors and various production compressor and utility modules. Gulf Island also produces and repairs pressure vessels and refurbishes existing platforms. Reliant on a few key customers in 2015 some 76% of its backlog was accounted for by five customers.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|-------|--------|-------|--------|--------|
| Sales (\$ mil.)        | (18.7%)          | 506.6 | 306.1  | 286.3 | 171.0  | 221.2  |
| Net income (\$ mil.)   | -                | 15.3  | (25.4) | 3.5   | (44.8) | (20.4) |
| Market value (\$ mil.) | (21.9%)          | 292.6 | 157.8  | 179.6 | 202.6  | 108.9  |
| Employees              | (15.3%)          | 1,700 | 1,255  | 1,178 | 977    | 875    |

**GULF OIL LIMITED PARTNERSHIP**

100 Crossing Blvd.  
Framingham MA 01702  
Phone: 508-270-8300  
Fax: 626-440-2630  
Web: www.parsons.com

CEO: Eric Johnson  
CFO: Mike Campbell  
HR: -  
FYE: September 30  
Type: Private - Partnershi

Gulf Oil bridges the gap between petroleum producers and retail sales outlets. The petroleum wholesaler distributes gasoline and diesel fuel to more than 2500 Gulf-brand stations in 23 northeastern and southeastern states. Gulf Oil owns 12 storage terminals and operates a network of more than 50 other terminals. It also distributes motor oils lubricants and heating oil to commercial industrial and utility customers. The company has alliances with terminal operators in areas where it does not have a proprietary terminal. Gulf Oil boasts one of the oldest and most recognizable brands in the oil business. Regional convenience store chain and gas retailer Cumberland Farms controls the company.

**GULF POWER CO**
**NL:**

One Energy Place  
Pensacola, FL 32520  
Phone: 850 444-6111  
Fax: -  
Web: www.gulfpower.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Pensacola power users patronize Gulf Power. A subsidiary of Southern Company Gulf Power is the largest energy provider in Northwest Florida serving around half a million customers. The vertically-integrated company is engaged in the generation transmission distribution and purchase of electricity as well as selling electric service to some 70 towns including Pensacola Panama City and Fort Walton Beach. In addition the company has wholesale customers in Southeast Florida. NextEra Energy Inc. announced the purchase of Gulf Power in May 2018 (purchase expected to close in 2019).

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.3%             | 1,440.3 | 1,590.5 | 1,483.0 | 1,485.0 | 1,516.0 |
| Net income (\$ mil.)   | 1.3%             | 132.1   | 149.2   | 157.0   | 140.0   | 139.0   |
| Market value (\$ mil.) | 6.5%             | 611.7   | 702.3   | 744.8   | 739.3   | -       |
| Employees              | (2.2%)           | 1,410   | 1,384   | 1,391   | 1,352   | 1,288   |

**GULF STATES TOYOTA INC.**

1375 Enclave Pkwy.  
Houston TX 77077  
Phone: 713-580-3300  
Fax: 713-580-3332  
Web: www.gstcareers.com

CEO: Thomas H Friedkin  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Even good ol' boys buy foreign cars from Gulf States Toyota (GST). One of only two US Toyota distributors not owned by Toyota Motor Sales (the other is JM Family Enterprises' Southeast Toyota Distributors) GST distributes Toyota Lexus and Scion brand cars trucks and sport utility vehicles in Arkansas Louisiana Mississippi Oklahoma and Texas. GST has expanded its vehicle processing center in Houston to handle Toyota Tundra pickup trucks built in nearby San Antonio. Founded in 1969 by its Chairman and owner Thomas Friedkin GST distributes new Toyotas parts and accessories to more than 150 dealers in Texas and other states in the region. GST accounts for 13% of Toyota sales in the US.

**GULF UNITED ENERGY INC.**

OTC: GLFE

1222 Barkdull St.  
Houston TX 77006  
Phone: 713-942-6575  
Fax: 604-420-8711  
Web: www.tenpeakscoffee.ca

CEO: -  
CFO: David C Pomerantz  
HR: -  
FYE: August 31  
Type: Public

The Gulf of Mexico unites this company's headquarters with its operations. Houston-based oil and gas company Gulf United Energy holds oil and gas leases on one project in Colombia and three in Peru. The exploration and development stage company doesn't have any producing wells (or revenue) but it is working with Upland Oil and Gas and SK Energy to look for resources on nearly 44 million acres. Gulf United owns between two and 40 percent working interests on the four projects. The company which was formed in 2003 exited the pipeline and liquefied natural gas business in 2010. John B. Connally III grandson of former Texas governor John B. Connally owns about 16% of Gulf United.

**GULFMARK OFFSHORE INC**

ASE: GLF

842 West Sam Houston Parkway North, Suite 400  
Houston, TX 77024  
Phone: 713 963-9522  
Fax: 281 664-5057  
Web: www.gulfmark.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

GulfMark Offshore makes its mark on the high seas. The company offers support services for the construction positioning and operation of offshore oil and natural gas rigs and platforms. Marine services include anchor handling; cargo supply and crew transportation; towing; and emergency services. Some of its ships conduct seismic data gathering and provide diving support. It owns manages or almost 73 vessels in the North Sea offshore Southeast Asia offshore West Africa offshore the Middle East offshore Brazil and the US Gulf of Mexico offshore India offshore Australia offshore Trinidad the Persian Gulf the Mediterranean Sea offshore Russia and offshore East Africa. The company filed for Chapter 11 bankruptcy protection in 2017.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15   | 12/16   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | (24.9%)       | 389.2 | 454.6 | 495.8 | 274.8   | 123.7   |
| Net income (\$ mil.)   | -             | 19.3  | 70.6  | 62.4  | (215.2) | (203.0) |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | (16.5%)       | 1,850 | 2,000 | 1,800 | 1,100   | 900     |

**GULFPORT ENERGY CORP.**

NMS: GPOR

3001 Quail Springs Parkway  
Oklahoma City, OK 73134  
Phone: 405 252-4600  
Fax: -  
Web: www.gulfportenergy.com

CEO: Michael G. (Mike) Moore  
CFO: Keri Crowell  
HR: -  
FYE: December 31  
Type: Public

Gulfport Energy put its energy into exploring for hydrocarbons near the Gulf of Mexico and elsewhere. The oil and gas exploration and production company' main producing properties are located along the Louisiana Gulf Coast in the Permian basin in West Texas in the Niobrara Shale Formation in western Colorado and in the Utica Shale in eastern Ohio. Additionally Gulfport Energy holds a sizeable acreage position in the Alberta oil sands in Canada through its interest in Grizzly Oil Sands ULC and it has interests in entities that operate in the Phu Horm gas field in northern Thailand. In 2015 the company reported proved reserves of 6.4 million barrels of oil and 1.5 trillion cu. ft. of natural gas.

|                        | Annual Growth | 12/14   | 12/15     | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|-----------|---------|---------|---------|
| Sales (\$ mil.)        | 19.2%         | 671.3   | 709.5     | 385.9   | 1,320.3 | 1,355.0 |
| Net income (\$ mil.)   | 14.9%         | 247.4   | (1,224.9) | (979.7) | 435.2   | 430.6   |
| Market value (\$ mil.) | (37.1%)       | 6,803.0 | 4,004.6   | 3,527.0 | 2,079.7 | 1,067.6 |
| Employees              | 14.6%         | 203     | 230       | 241     | 331     | 350     |

**GULFSTREAM NATURAL GAS SYSTEM, L.L.C.**

2701 N ROCKY POINT DR # 1050  
TAMPA, FL 336075554  
Phone: 813-282-6600  
Fax: -  
Web: www.gulfstreamgas.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

In the case of Gulfstream Natural Gas the name says it all. The natural gas transportation and storage company delivers approximately 1.25 billion cu. ft. of natural gas per day from source areas on the Gulf Coast (in eastern Louisiana and Mississippi) to customers in Central and South Florida. Its system consists of some 745 miles of pipeline (including 294 miles of pipeline in Florida and 419 miles offshore). The company boasts the largest pipeline in the Gulf of Mexico. Gulfstream Natural Gas is a joint venture between The Williams Companies (through Williams Partners) and Spectra Energy and its Spectra Energy Partners unit.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.9%          | -     | -     | -     | 276.7 | 281.7 |
| Net income (\$ mil.)   | 9.0%          | -     | -     | -     | 87.7  | 104.2 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 50    |

**GUNDERSEN LUTHERAN MEDICAL CENTER, INC.**

1900 SOUTH AVE  
LA CROSSE, WI 546015467  
Phone: 608-782-7300  
Fax: -

CEO: Jeffery Thompson  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

At the heart of the Gundersen Lutheran health system Gundersen Lutheran Medical Center serves residents of nearly 20 counties that stretch across the upper Midwest. The clinical campus for the University of Wisconsin's medical and nursing schools operates a 325-bed teaching hospital with a Level II Trauma and Emergency Center. Focused on caring for patients in western Wisconsin the hospital boasts several specialty services such as bariatrics behavioral health cancer care orthopedics palliative care pediatrics rehabilitation and women's health. The physician-led not-for-profit medical center is affiliated with a group of regional clinics and specialty centers.

|                        | Annual Growth | 12/10 | 12/11 | 12/14 | 12/15 | 12/17   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 16.3%         | -     | 431.9 | 894.1 | 980.7 | 1,071.2 |
| Net income (\$ mil.)   | 14.6%         | -     | 49.6  | 94.8  | 60.0  | 112.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -       |
| Employees              | -             | -     | -     | -     | -     | 4,500   |

**GUSTAVUS ADOLPHUS COLLEGE**

800 W COLLEGE AVE  
SAINT PETER, MN 560821498  
Phone: 507-933-7508  
Fax: -  
Web: www.gustavus.edu

CEO: -  
CFO: -  
HR: Kirk Beyer  
FYE: May 31  
Type: Private

You don't have to enter the Pearly Gates to get into this St. Peter Minnesota university. However Gustavus Adolphus College is deeply rooted in its Evangelical Lutheran Church heritage. The private liberal arts coeducational school offers some 70 majors in about two dozen academic departments including education fine arts humanities and social sciences. It has a student population of about 2500 and a student/faculty ratio of 12-to-1. Gustavus Adolphus College was founded in 1862 by Swedish Lutheran immigrant and pastor Eric Norelius. It is named after 17th-century Swedish king Gustav II Adolf.

|                        | Annual Growth | 05/14 | 05/15 | 05/16 | 05/17 | 05/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.4%)        | -     | 140.7 | 0.0   | 117.5 | 115.2 |
| Net income (\$ mil.)   | 97.2%         | -     | 4.0   | 0.0   | 36.5  | 30.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 700   |

**GUTHRIE HEALTHCARE SYSTEM**

GUTHRIE SQ  
SAYRE, PA 18840  
Phone: 570-888-6666  
Fax: -  
Web: www.guthrie.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Guthrie Healthcare System is a community health care organization serving residents of the Twin Tiers region of northern Pennsylvania and southern New York through a network of hospitals community clinics physicians' practices and specialty care facilities. The flagship facility is Robert Packer Hospital in Sayre Pennsylvania a 238-bed tertiary care teaching hospital (affiliated with Pennsylvania's Mansfield University) that provides a comprehensive range of health services including emergency/trauma care pediatric care orthopedics and rehabilitative care. The system also includes two additional hospitals nursing homes a senior care community a hospice care program and a home health agency.

|                        | Annual<br>Growth | 06/06 | 06/07 | 06/08 | 06/10 | 06/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.3%)           | -     | -     | 52.7  | 56.7  | 50.7  |
| Net income (\$ mil.)   | (6.1%)           | -     | -     | 17.7  | 24.6  | 14.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,575 |

**GYRODYNE CO. OF AMERICA, INC.**
**NAS: GYRO**

1 Flowerfield, Suite 24  
St. James, NY 11780  
Phone: 631 584-5400  
Fax: 631 584-7075  
Web: www.gyrodyn.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

This Gyro has the wrap on real estate. Gyrodyn is a self-managed and self-administered real estate investment trust (REIT) that buys owns and manages a variety of property types. Its portfolio includes medical office parks and industrial properties as well as undeveloped land. Gyrodyn began as a helicopter maker working from its 68-acre Flowerfield site on Long Island New York but switched to real estate development as its helicopter business declined in the 1970s. Since then it has been converting its Flowerfield property for commercial industrial and residential use. The REIT has also acquired medical properties in New York and Virginia and owns a minority stake in a planned development in Florida.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%             | 4.8   | 5.6   | 5.5   | 5.0   | 5.0   |
| Net income (\$ mil.)   | 134.5%           | 1.5   | (1.1) | (1.1) | 99.0  | 46.1  |
| Market value (\$ mil.) | (25.8%)          | 62.1  | 119.1 | 151.2 | 106.8 | 18.8  |
| Employees              | (12.6%)          | 12    | 12    | 12    | 11    | 7     |

**H. E. BUTT GROCERY COMPANY**

646 S. Main Ave.  
San Antonio TX 78204  
Phone: 210-938-8000  
Fax: 210-938-8169  
Web: www.heb.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Private

The Muzak bounces between Tejano and country and the warm tortillas and marinated fajita meat are big sellers at H. E. Butt Grocery (H-E-B). Texas' largest private company and the #1 food retailer in South and Central Texas H-E-B owns more than 335 supermarkets including a growing number of large (70000 sq. ft.) gourmet Central Market stores in major metropolitan areas and 80-plus smaller (24000-30000 sq. ft.) H-E-B-Pantry stores often in more rural areas. H-E-B also has about 40 upscale and discount stores in Northern Mexico. H-E-B processes some of its own bread dairy products meat and tortillas. The 100-year-old company is owned by the Butt family which founded H-E-B in Kerrville Texas in 1905.

**H. J. RUSSELL & COMPANY**

171 17TH ST NW STE 1600  
ATLANTA, GA 303631235  
Phone: 404-330-1000  
Fax: -  
Web: www.hjrussell.com

CEO: Michael B Russell  
CFO: Ed Bradford  
HR: Robelyn McNair  
FYE: December 31  
Type: Private

H.J. Russell & Company one of the nation's largest minority-owned enterprises helps shape southeastern cities. It's a general contractor construction manager property manager and developer that specializes in affordable multifamily housing and mixed-use communities. It also has expertise in building airports hospitals office towers retail stores and schools. Its development arm Russell New Urban Development offers such services as feasibility analysis land development and asset management. H.J. Russell also manages more than 6000 apartment and public housing units. The family-owned company was founded by chairman Herman J. Russell in 1952.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.4%)          | -     | -     | 233.3 | 222.2 | 170.9 |
| Net income (\$ mil.)   | (41.2%)          | -     | -     | 6.0   | 3.9   | 2.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 733   |

**H. LEE MOFFITT CANCER CENTER AND RESEARCH INSTITUTE HOSPITAL, INC.**

12902 USF MAGNOLIA DR  
TAMPA, FL 336129416  
Phone: 813-745-4673  
Fax: -  
Web: www.moffitt.org

CEO: -  
CFO: Yvette Tremonti  
HR: -  
FYE: June 30  
Type: Private

The H. Lee Moffitt Cancer Center and Research Institute founded in 1986 is a National Cancer Institute-designated Comprehensive Cancer Center located on the Tampa campus of the University of South Florida. The institute carries it out its stated mission of "contributing to the prevention and cure of cancer" through patient care research and education. It operates a 210-bed medical and surgical facility as well as outpatient treatment programs and a blood and marrow transplant program. Its research programs include study in the areas of molecular oncology immunology risk assessment health outcomes and experimental therapeutics.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.3%             | -     | -     | 771.6 | 779.5 | 855.2 |
| Net income (\$ mil.)   | -                | -     | -     | (7.7) | 26.2  | 50.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,200 |

**H.C. SCHMIEDING PRODUCE COMPANY, LLC**

2330 N THOMPSON ST  
SPRINGDALE, AR 727641709  
Phone: 479-751-4517  
Fax: -  
Web: www.schmieding.com

CEO: -  
CFO: Chris Gyskiewicz  
HR: -  
FYE: December 31  
Type: Private

H. C. Schmieding Produce is a leading wholesale distributor of fresh fruits and vegetables. The company supplies primarily grocery store chains and independent retailers from two distribution centers in Arkansas and Florida. President Laurence Schmieding started the family-owned company in 1961 and heads a charitable organization called The Schmieding Foundation. Through their holding company Schmieding Enterprises the family also has interests in real estate.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 18.5%            | -     | -     | -     | 98.0  | 116.1 |
| Net income (\$ mil.)   | (15.3%)          | -     | -     | -     | 3.2   | 2.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 35    |



**HABASIT AMERICA**

805 Satellite Blvd.  
Suwanee GA 30024  
Phone: 678-288-3600  
Fax: 678-288-3651  
Web: www.habasitamerica.com

CEO: -  
CFO: Victor D'Adamio  
HR: Wai Lim  
FYE: August 31  
Type: Private

Need a belt? Not for your trousers but for your conveyor systems and other industrial machinery? Turn to Habasit America. The company makes power transmission belts and conveyor belts along with related gears and motors for material handling equipment in a variety of industries. Habasit America's products move automotive parts beverages electronic components food packaging paper and tissue pharmaceuticals textiles tires tobacco wood and other commodities. Its conveyor belts also are used in airport baggage handling systems and supermarket check-out stands. Habasit America's Swiss parent company Habasit Group Reinach operates globally.

**HABITAT FOR HUMANITY INTERNATIONAL, INC.**

270 PEACHTREE ST NW # 1300  
ATLANTA, GA 303031246  
Phone: 800-422-4828  
Fax: -

CEO: Jonathan Reckford  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Thanks to Habitat for Humanity more than 5 million people worldwide know there's no place like home. The mission of the not-for-profit ecumenical Christian organization is to provide adequate and affordable shelter. It has built or remodeled more than 800,000 houses at cost for families who demonstrate a need and are willing to invest "sweat equity" during construction. Homeowners make payments on no-interest mortgages; Habitat for Humanity funnels the funds back into the construction of homes for others. The group operates in all 50 states the District of Columbia Guam and Puerto Rico in addition to affiliates in nearly 80 countries. It was founded in 1976 by Linda Fuller and her late husband Millard.

|                        | Annual<br>Growth | 06/12 | 06/13  | 06/14 | 06/16 | 06/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 3.4%             | -     | 296.5  | 268.2 | 276.1 | 349.9 |
| Net income (\$ mil.)   | -                | -     | (29.7) | 11.8  | 28.5  | 77.9  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 1,500 |

**HACKETT GROUP INC**

NMS: HCKT

1001 Brickell Bay Drive, Suite 3000  
Miami, FL 33131  
Phone: 305 375-8005  
Fax: -  
Web: www.thehackettgroup.com

CEO: Ted A. Fernandez  
CFO: Robert A. Ramirez  
HR: -  
FYE: December 28  
Type: Public

The Hackett Group a business and technology consultancy provides corporations with advisory programs benchmarking business transformation services and working capital management. It specializes in IT human resources accounting and customer service. The Hackett Group also offers services related to best practice research with a focus on sales general and administrative functions and supply chain services. The company's business applications consulting is performed by its Hackett Technology Solutions (HTS) unit which specializes in software from Oracle and SAP. Its clients have included ABIOMED Exelon and Waste Management.

|                        | Annual<br>Growth | 01/15 | 01/16* | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 6.5%             | 236.7 | 260.9  | 288.6 | 285.9 | 285.9 |
| Net income (\$ mil.)   | 35.0%            | 9.7   | 13.8   | 21.5  | 27.4  | 23.9  |
| Market value (\$ mil.) | 22.3%            | 256.8 | 474.4  | 521.3 | 463.8 | 470.0 |
| Employees              | 8.8%             | 904   | 971    | 1,079 | 1,123 | 1,165 |

\*Fiscal year change

**HACKLEY HOSPITAL**

1700 CLINTON ST  
MUSKEGON, MI 494425591  
Phone: 231-728-4950  
Fax: -  
Web: www.hackley-health.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Medical professionals at Hackley Hospital aim to heal. Operating as as Mercy Health Partners Hackley Campus the hospital is a 210-bed acute care facility that serves patients living in Muskegon opposite the thumb on Michigan's shoreline. The teaching hospital offers such services as behavioral health care a sleep analysis lab a bariatric treatment center a cancer center stroke care emergency medicine and rehabilitation therapies. Mercy Health Partners Hackley Campus is part Mercy Health Partners Muskegon.

|                        | Annual<br>Growth | 06/07 | 06/08   | 06/09 | 06/10  | 06/13 |
|------------------------|------------------|-------|---------|-------|--------|-------|
| Sales (\$ mil.)        | (36.1%)          | -     | 1,673.5 | 144.4 | 151.0  | 177.8 |
| Net income (\$ mil.)   | 559.3%           | -     | 0.0     | (6.8) | (42.2) | 5.6   |
| Market value (\$ mil.) | -                | -     | -       | -     | -      | -     |
| Employees              | -                | -     | -       | -     | -      | 1,500 |

**HAEMONETICS CORP.**

NYS: HAE

125 Summer Street  
Boston, MA 02110  
Phone: 781 848-7100  
Fax: -  
Web: www.haemonetics.com

CEO: Christopher (Chris) Simon  
CFO: William P. Burke  
HR: David Fusco  
FYE: March 30  
Type: Public

Haemonetics helps health care providers keep track of blood. The company develops and produces automated blood collection systems that collect and process whole blood taking only the components (such as plasma or red blood cells) needed and returning the remainder to the donors. Typically these systems sold under the Cell Saver TEG and OrthoPAT brands are bought and used by plasma centers and blood banks. Haemonetics also makes hospital systems that collect and re-infuse a patient's own blood during surgery; these are sold under the cardioPAT and Cell Saver brand names. Additionally the company sells information management software and provides consulting services to blood banks and hospitals.

|                        | Annual<br>Growth | 03/15*  | 04/16   | 04/17*  | 03/18   | 03/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.5%             | 910.4   | 908.8   | 886.1   | 903.9   | 967.6   |
| Net income (\$ mil.)   | 34.3%            | 16.9    | (55.6)  | (26.3)  | 45.6    | 55.0    |
| Market value (\$ mil.) | 18.6%            | 2,255.6 | 1,800.5 | 2,069.9 | 3,732.6 | 4,463.2 |
| Employees              | (1.3%)           | 3,383   | 3,225   | 3,107   | 3,136   | 3,216   |

\*Fiscal year change

**HAGGAR CLOTHING CO.**

11511 Luna Rd.  
Dallas TX 75234  
Phone: 214-352-8481  
Fax: 214-654-5500  
Web: www.iphase.com

CEO: Michael B Stitt  
CFO: Rob Adamek  
HR: -  
FYE: September 30  
Type: Private

Haggar is hooked on classics. A leading maker and marketer of men's casual and dress apparel the company's products include pants sport coats suits shirts and shorts. Haggar's clothes (including its "wrinkle-free" shirts and tab-waist expandable pants) are sold through about 10,000 stores in the US Canada Mexico and the UK. Its Haggar brand is sold in department stores such as Belk J. C. Penney Kohl's Macys and Sears and at more than 70 Haggar outlet stores. The men's apparel maker invented the word "slacks" and has sold plenty of them in its 80-plus years in business.

**HAGGEN, INC.**

2211 RIMLAND DR STE 300  
BELLINGHAM, WA 982265699  
Phone: 360-733-8720  
Fax: -  
Web: www.haggen.com

CEO: -  
CFO: Ron Stevens  
HR: -  
FYE: December 31  
Type: Private

Haggen showers shoppers in the Pacific Northwest with salmon coffee and other essentials. Formerly one of the area's largest independent grocers Haggen operated some 130 supermarkets in Washington and Oregon as well as California Nevada and Arizona. Most of the stores were acquired from Albertsons in late 2014. In late 2015 Haggen filed for Chapter 11 bankruptcy protection to allow it to reorganize around a reduced number of locations and in 2016 the company agreed to sell its remaining core stores to Albertsons. The chain was founded in 1933 in Bellingham Washington.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05   | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (164.8) | 758.7 | 787.8 |
| Net income (\$ mil.)   | 20237.1%         | -     | -     | 0.0     | 6.5   | 8.6   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 3,900 |

**HAHN AUTOMOTIVE WAREHOUSE INC.**

415 W. Main St.  
Rochester NY 14608  
Phone: 585-235-1595  
Fax: 585-235-8615  
Web: www.hahnauto.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

You rely on your mechanic and your mechanic relies on Hahn Automotive Warehouse. The company distributes aftermarket auto parts to independent jobbers (middlemen who buy from distributors and sell to retailers) and about 80 company-owned Genuine Parts Advantage Auto and Nu-Way Auto stores as well as professional installers. It operates about 30 distribution centers in the Midwest and along the East Coast. The company carries some 200 name-brand and 50 private-label parts. Eli Futerman and his son-in-law Daniel Chessin own and lead the company. Hahn Automotive Warehouse (formerly Hahn Tire and Battery) was purchased in 1958 by Futerman's father Mike and a partner.

**HAIN CELESTIAL GROUP INC**
**NMS: HAIN**

1111 Marcus Avenue  
Lake Success, NY 11042  
Phone: 516 587-5000  
Fax: -  
Web: www.hain.com

CEO: Irwin D. Simon  
CFO: James M. Langrock  
HR: Brian Lawlor  
FYE: June 30  
Type: Public

The Hain Celestial Group serves up guiltless eating and grooming. The company manufactures and distributes natural and organic food snacks beverages and personal care and cleaning products worldwide. Its vast pantry of "better-for-you" brands includes Celestial Seasonings (specialty teas) Terra and Garden of Eatin' (snacks) Arrowhead Mills (pantry staples) and Earth's Best (organic baby food). Hain's products are mainstays in natural foods stores and are increasingly available in mainstream supermarkets; club mass-market and drug stores; and grocery wholesalers. Hain is also a supplier of Avalon Organics and J S -N grooming products.

|                        | Annual<br>Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.8%)           | 2,688.5 | 2,885.4 | 2,853.1 | 2,457.8 | 2,302.5 |
| Net income (\$ mil.)   | -                | 167.9   | 47.4    | 67.4    | 9.7     | (183.3) |
| Market value (\$ mil.) | (24.1%)          | 6,863.9 | 5,184.9 | 4,045.8 | 3,105.7 | 2,282.4 |
| Employees              | (3.6%)           | 6,307   | 7,700   | 7,825   | 7,685   | 5,441   |

**HALCON RESOURCES CORP**
**NYS: HK**

1000 Louisiana Street, Suite 1500  
Houston, TX 77002  
Phone: 832 538-0300  
Fax: -  
Web: www.halconresources.com

CEO: Richard Little  
CFO: Mark J Mize  
HR: -  
FYE: December 31  
Type: Public

These are not halcyon days for Texas-based Halcon Resources an independent energy company focused on the acquisition production exploration and development of onshore oil & gas properties in the US. After a string of asset sell-offs related to bankruptcy the new company is focusing in the Delaware Basin. It has just over 30 net wells with current reserves at 50MMBoe only 30% of which is proved developed.

|                        | Annual<br>Growth | 12/14   | 12/15*    | 09/16* | 12/16   | 12/17   |
|------------------------|------------------|---------|-----------|--------|---------|---------|
| Sales (\$ mil.)        | (31.0%)          | 1,148.3 | 550.3     | 266.8  | 153.4   | 378.0   |
| Net income (\$ mil.)   | 19.2%            | 316.0   | (1,922.6) | 12.0   | (479.2) | 535.7   |
| Market value (\$ mil.) | 62.0%            | 265.9   | 188.2     | 45.3   | 1,395.2 | 1,130.8 |
| Employees              | (34.3%)          | 419     | 323       | -      | 245     | 119     |

\*Fiscal year change

**HALLADOR ENERGY CO**
**NAS: HNRG**

1183 East Canvasback Drive  
Terre Haute, IN 47802  
Phone: 303 839-5504  
Fax: -  
Web: www.halladorenergy.com

CEO: Brent K Bilsland  
CFO: Lawrence D Martin  
HR: -  
FYE: December 31  
Type: Public

Hallador Energy puts most of its energy into selling coal from its Carlisle Mine in Indiana to three utilities in the Midwest and one in Florida. Hallador has recoverable coal reserves of 43.5 million tons (34.2 million tons proven and 9.3 million tons probable). In addition to the Carlisle Mine it get coals from a mine in Clay County Indiana and has two inactive mines in Illinois. The company is exploring the possibility of other contracts with a number of coal purchasers. Additionally Hallador has a 45% stake in Savoy Energy L.P. an oil and gas company with operations in Michigan and a 50% interest in Sunrise Energy LLC a private oil and gas exploration and production company with assets in Indiana.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.0%             | 241.2 | 340.1 | 281.5 | 271.6 | 293.6 |
| Net income (\$ mil.)   | (7.1%)           | 10.2  | 20.1  | 12.5  | 33.1  | 7.6   |
| Market value (\$ mil.) | (17.6%)          | 333.0 | 137.9 | 274.9 | 184.2 | 153.3 |
| Employees              | (4.7%)           | 1,027 | 740   | 748   | 742   | 848   |

**HALLIBURTON COMPANY**
**NYS: HAL**

3000 North Sam Houston Parkway East  
Houston, TX 77032  
Phone: 281 871-2699  
Fax: -  
Web: www.halliburton.com

CEO: Jeffrey A. (Jeff) Miller  
CFO: Christopher T. (Chris) Weber  
HR: Lawrence J. Pope  
FYE: December 31  
Type: Public

One of the largest oilfield services companies in the world Halliburton serves the global upstream oil and gas industry with a broad array of products and services. It manufactures drill bits and other downhole and completion tools provides pressure pumping services locates hydrocarbons and manages geological data drills new wells and optimizes production once the well is operational. The company maintains advantages in the highly competitive market by combining tried-and-true well drilling and optimization techniques with high-tech analysis and modeling software. North America accounts for about 60% of company sales.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16     | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|-----------|----------|----------|
| Sales (\$ mil.)        | (7.6%)           | 32,870.0 | 23,633.0 | 15,887.0  | 20,620.0 | 23,995.0 |
| Net income (\$ mil.)   | (17.1%)          | 3,500.0  | (671.0)  | (5,763.0) | (463.0)  | 1,656.0  |
| Market value (\$ mil.) | (9.3%)           | 34,256.4 | 29,648.8 | 47,112.4  | 42,565.8 | 23,151.2 |
| Employees              | (6.9%)           | 80,000   | 65,000   | 50,000    | 55,000   | 60,000   |

**HALLMARK FINANCIAL SERVICES INC.****NMS: HALL**

5420 Lyndon B., Johnson Freeway, Suite 1100  
Dallas, TX 75240  
Phone: 817 348-1600  
Fax: -  
Web: www.hallmarkgrp.com

CEO: Naveen Anand  
CFO: Jeffrey R Passmore  
HR: David Miller  
FYE: December 31  
Type: Public

Personal or commercial on the ground or in the air Hallmark Financial Services sells insurance to cover risks both general and exceptional. Its specialty commercial unit markets and underwrites general commercial property/casualty insurance while its excess and surplus unit writes specialty property/casualty coverage to businesses that don't fit into standard coverage. Other Hallmark Financial units provide personal non-standard auto insurance and standard commercial auto and umbrella policies.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.6%          | 980.9 | 1,076.6 | 1,162.5 | 1,231.1 | 1,264.9 |
| Net income (\$ mil.)   | (6.3%)        | 13.4  | 21.9    | 6.5     | (11.6)  | 10.3    |
| Market value (\$ mil.) | (3.0%)        | 217.9 | 210.7   | 209.7   | 188.0   | 192.7   |
| Employees              | 2.8%          | 393   | 411     | 420     | 418     | 439     |

**HALLWOOD GROUP INC.****ASE: HWG**

3710 Rawlins, Suite 1500  
Dallas, TX 75219  
Phone: 214 528-5588  
Fax: -  
Web: www.hallwood.com

CEO: Anthony J Gumbiner  
CFO: Richard Kelley  
HR: Donna Henton  
FYE: December 31  
Type: Public

The Hallwood Group spawns fabric for everyday life. The group is a holding company of Brookwood Companies a producer of high-tech fabric for the outdoor and sportswear industries and one of the largest suppliers of coated nylon fabric in the US. Brookwood dyes finishes coats and prints woven synthetics used in products such as consumer apparel luggage and sailcloth. A laminating arm processes fabrics for military uniforms and camouflage equipment industrial applications and waterproof gear. Roughly two-thirds of sales are made to makers of military goods such as Tennier Industries and ORC Industries. Hallwood's former interest in Hallwood Energy ended in 2009 following the latter's reorganization.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (5.3%)        | 162.2 | 179.6 | 168.4 | 139.5 | 130.5  |
| Net income (\$ mil.)   | -             | 1.4   | 17.1  | 9.9   | (6.3) | (17.9) |
| Market value (\$ mil.) | (27.9%)       | 50.3  | 59.2  | 40.3  | 13.8  | 13.6   |
| Employees              | (1.0%)        | 460   | 478   | 470   | 458   | 441    |

**HALOZYME THERAPEUTICS INC****NMS: HALO**

11388 Sorrento Valley Road  
San Diego, CA 92121  
Phone: 858 794-8889  
Fax: -  
Web: www.halozyyme.com

CEO: Helen I. Torley  
CFO: Laurie D. Stelzer  
HR: Nicole Brewer  
FYE: December 31  
Type: Public

Halozyyme Therapeutics is searching for cures through a number of "ologys" by developing treatments for use in endocrinology oncology and dermatology fields. It is also creating products for the drug delivery market. Its Hylenex recombinant is used as an adjuvant for drug and fluid infusions. Most of Halozyyme's products and candidates (including Hylenex) are based on rHuPH20 its patented recombinant human hyaluronidase enzyme while its lead cancer program is PEGPH20 which targets solid tumors. Halozyyme partners with such pharmaceuticals as Roche Pfizer Janssen Baxalta and AbbVie for its ENHANZE drug delivery platform which enables biologics and small molecule compounds to be delivered subcutaneously.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.2%         | 75.3    | 135.1   | 146.7   | 316.6   | 151.9   |
| Net income (\$ mil.)   | -             | (68.4)  | (32.2)  | (103.0) | 63.0    | (80.3)  |
| Market value (\$ mil.) | 11.0%         | 1,396.6 | 2,508.1 | 1,429.9 | 2,932.1 | 2,117.3 |
| Employees              | 16.4%         | 153     | 216     | 259     | 255     | 281     |

**HAMILTON CHATTANOOGA COUNTY HOSPITAL AUTHORITY**

975 E 3RD ST  
CHATTANOOGA, TN 374032147  
Phone: 423-778-7000  
Fax: -  
Web: www.erlanger.org

CEO: -  
CFO: -  
HR: Floyd Chasse  
FYE: June 30  
Type: Private

The Chattanooga-Hamilton County Hospital Authority (dba Erlanger Health System) offers a broad range of health service operations including the T.C. Thompson Children's Hospital a cancer treatment facility and centers devoted to heart treatment trauma and eye care. The system comprises five hospital campuses in Tennessee with some 810 acute care beds as well as 50 long-term care beds. A teaching center for the University of Tennessee College of Medicine Erlanger provides tertiary care for a region that includes southeastern Tennessee northern Georgia northern Alabama and western North Carolina.

|                        | Annual Growth | 06/05 | 06/06 | 06/07 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.9%          | -     | 439.5 | 499.1 | 888.1 | 973.7 |
| Net income (\$ mil.)   | 3.7%          | -     | 17.5  | 13.6  | 13.9  | 26.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 4,700 |

**HAMILTON COLLEGE**

198 COLLEGE HILL RD  
CLINTON, NY 133231295  
Phone: 315-859-4727  
Fax: -  
Web: www.hamilton.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Hamilton College is a private liberal arts school that serves some 1800 students and employs about 180 faculty members. The school offers undergraduate programs in a variety of subjects including economics government psychology computer science education and English. Hamilton College which has a 10-to-1 student/faculty ratio is supported by a more than \$500 million endowment. Located in the foothills of the Adirondack Mountains the school is one of the oldest colleges in New York State. Hamilton College was founded in 1793 by Samuel Kirkland missionary to the Oneida Indians; it was named for Alexander Hamilton the first secretary of the US Treasury.

|                        | Annual Growth | 06/09 | 06/10 | 06/11 | 06/12  | 06/13 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 3.0%          | -     | -     | 112.7 | 116.8  | 119.6 |
| Net income (\$ mil.)   | (22.2%)       | -     | -     | 142.9 | (38.8) | 86.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 650   |

**HAMPDEN BANCORP INC****NMS: HBNK**

19 Harrison Ave.  
Springfield, MA 01102  
Phone: 413 736-1812  
Fax: -  
Web: www.hampdenbank.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Despite its name Hampden Bancorp's (the holding company for Hampden Bank) services extend beyond Massachusetts's Hampden County. Serving a handful of cities and towns in western Massachusetts Hampden Bank offers savings and checking deposit services as well as a variety of lending services to its consumer and business customers. The bank's primary loan products include one-to-four-family residential loans and commercial real estate loans each of which make up about a third of the bank's total loan portfolio. Loans for construction businesses and consumers make up the rest. Hampden Bancorp operates through more than a half-dozen branches.

|                        | Annual Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.7%          | 584.0 | 573.3 | 616.0 | 653.0 | 701.5 |
| Net income (\$ mil.)   | -             | (0.4) | 1.3   | 3.0   | 3.0   | 4.5   |
| Market value (\$ mil.) | 15.4%         | 53.7  | 75.0  | 73.1  | 84.3  | 95.3  |
| Employees              | 3.2%          | 113   | 115   | 120   | 118   | 128   |

**HAMPSHIRE GROUP, LTD.**
**NBB: HAMP**

114 W. 41st Street  
New York, NY 10036  
Phone: 212 840-5666  
Fax: -  
Web: www.hamp.com

CEO: Paul M Buxbaum  
CFO: William Drozdowski  
HR: -  
FYE: December 31  
Type: Public

Hampshire Group has cooled on the women's sweater business. After years of declining sales and mounting losses the company in 2011 sold its women's lines to focus exclusively on men's sweaters and woven and knit tops. The firm is licensed to manufacture men's knitwear under the Geoffrey Beene Dockers and Joseph Abboud labels. Hampshire Group's own brands include Spring+Mercer and scott james. The company's apparel is sold by major department store chains and specialty retailers throughout the US. JC Penney Kohl's and Macy's are Hampshire Group's largest customers accounting for more than 50% of total annual sales.

|                        | Annual<br>Growth | 12/10 | 12/11  | 12/12  | 12/13  | 12/14  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (9.2%)           | 134.5 | 86.1   | 117.6  | 105.1  | 91.5   |
| Net income (\$ mil.)   | -                | (9.7) | (10.0) | (11.7) | (16.0) | (28.8) |
| Market value (\$ mil.) | (17.9%)          | 31.9  | 20.4   | 25.7   | 28.9   | 14.5   |
| Employees              | 45.2%            | 162   | 1,215  | 1,073  | 831    | 720    |

**HAMPTON UNIVERSITY**

100 E QUEEN ST  
HAMPTON, VA 236680108  
Phone: 757-727-5000  
Fax: -  
Web: www.hamptonu.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Hampton University is composed of six undergraduate schools as well as a graduate college and a college of continuing education. It offers some 70 bachelor's degree programs more than 25 master's degree programs and several doctoral or professional degrees in nursing physics atmospheric and planetary science physical therapy and pharmacy. It also includes the Scripps Howard School of Journalism and Communications. The school has an enrollment of about 5000 students. Hampton University has more than 300 full-time faculty members and a student-to-teacher ratio of 16:1.

|                        | Annual<br>Growth | 06/07 | 06/08 | 06/09 | 06/10 | 06/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 140.2 | 140.2 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | (1.6) | (1.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,050 |

**HANCOCK FABRICS, INC.**
**NBB: HKFI Q**

One Fashion Way  
Baldwyn, MS 38824  
Phone: 662 365-6000  
Fax: -  
Web: www.hancockfabrics.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Public

Through careful piecing and pinning Hancock Fabrics has become a leading nationwide fabric chain (far behind Jo-Ann Stores). The company caters to customers who sew by offering fabrics crafts sewing machines and accessories through some 260 stores (down from more than 400 five years ago) in more than 35 states. It also sells merchandise online. To compensate for the waning popularity of sewing clothes the company has expanded its selection of craft and home decorating products including drapery and upholstery fabrics and home accent pieces. Founded in 1957 Hancock Fabrics has struggled to grow its sales in recent years and filed for Chapter 11 bankruptcy protection in 2016 to reorganize its business.

|                        | Annual<br>Growth | 01/11  | 01/12  | 01/13 | 01/14 | 01/15 |
|------------------------|------------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 0.7%             | 275.5  | 272.0  | 278.0 | 276.0 | 283.1 |
| Net income (\$ mil.)   | -                | (10.5) | (11.3) | (8.5) | (1.9) | (3.2) |
| Market value (\$ mil.) | (17.5%)          | 30.8   | 20.7   | 11.0  | 22.0  | 14.3  |
| Employees              | (7.9%)           | 4,300  | 3,700  | 3,200 | 3,300 | 3,100 |

**HANCOCK WHITNEY CORP**
**NMS: HWC**

Hancock Whitney Plaza., 2510 14th Street  
Gulfport, MS 39501  
Phone: 228 868-4000  
Fax: -  
Web: www.hancockbank.com

CEO: John M. Hairston  
CFO: Michael M. Achary  
HR: -  
FYE: December 31  
Type: Public

Hancock Whitney is the holding company of Hancock Whitney Bank which has nearly 200 branches and more than 260 ATMs throughout the Gulf South from Florida to Texas. The community-oriented bank offers traditional and online products and services such as deposit accounts treasury management and investment brokerage services and loans to commercial small business and retail customers. The company also provides trust and investment management services to retirement plans corporations and individuals as well as discount investment brokerage services annuity and life insurance products and consumer financing services. Formerly Hancock Holding Company Hancock Whitney consolidated its two brands (Whitney Bank and Hancock Bank) in 2018 and changed its name.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 8.0%             | 20,747.3 | 22,839.5 | 23,975.3 | 27,336.1 | 28,235.9 |
| Net income (\$ mil.)   | 16.5%            | 175.7    | 131.5    | 149.3    | 215.6    | 323.8    |
| Market value (\$ mil.) | 3.1%             | 2,629.2  | 2,155.6  | 3,691.2  | 4,239.3  | 2,967.5  |
| Employees              | 0.9%             | 3,794    | 3,921    | 3,724    | 3,887    | 3,933    |

**HANDY & HARMAN LTD**
**NAS: HNH**

1133 Westchester Avenue, Suite N222  
White Plains, NY 10604  
Phone: 914 461-1300  
Fax: -  
Web: www.handyharman.com

CEO: Jack L Howard  
CFO: Douglas B Woodworth  
HR: -  
FYE: December 31  
Type: Public

Handy & Harman (HNH) is certainly handy when it comes to producing precious metals tubing and engineered materials in the US and Canada. The company makes 40% of its sales from its Building Materials segment which makes fasteners and systems for building roofs. Other units make and supply brazing alloys steel tubing and meat-room products used in construction electronics telecommunications medical and aviation transportation appliance semiconductor signage and food industries. HNH operates through 30 locations in North America China and Europe.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.6%)           | 664.0 | 629.4 | 655.2 | 600.5 | 649.5 |
| Net income (\$ mil.)   | (6.4%)           | 138.8 | 26.5  | 42.0  | 25.2  | 106.4 |
| Market value (\$ mil.) | 20.0%            | 120.9 | 184.0 | 295.6 | 561.9 | 250.4 |
| Employees              | 7.0%             | 1,621 | 1,648 | 1,836 | 1,925 | 2,125 |

**HANESBRANDS INC**
**NYS: HBI**

1000 East Hanes Mill Road  
Winston-Salem, NC 27105  
Phone: 336 519-8080  
Fax: -  
Web: www.hanes.com

CEO: Gerald W. Evans  
CFO: Barry A. Hytinen  
HR: -  
FYE: December 29  
Type: Public

Hanesbrands Inc. is the world's largest marketer of basic apparel. It designs manufactures and sells bras hosiery men's underwear socks and other intimate apparel under brand names such as Hanes Champion Bali Just My Size Leggs Playtex Wonderbra. In the US Hanesbrands sells more units of apparel than any other company and is the leading brand in several basic apparel markets in Europe and Australia. Hanesbrands also makes basic outerwear such as T-shirts and licensed logo apparel for college bookstores under the Champion and Gear for Sports labels and has license agreements with Donna Karan and Polo Ralph Lauren. The lineup is sold to wholesalers major retail chains and through Hanesbrands' own outlet stores and Internet sites. Operations in the US account for more than 2/3 of the company's total sales.

|                        | Annual<br>Growth | 01/15    | 01/16*   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|----------|----------|---------|---------|---------|
| Sales (\$ mil.)        | 8.5%             | 5,324.7  | 5,731.5  | 6,028.2 | 6,471.4 | 6,804.0 |
| Net income (\$ mil.)   | 11.0%            | 404.5    | 428.9    | 539.4   | 61.9    | 553.1   |
| Market value (\$ mil.) | (52.1%)          | 39,966.7 | 10,633.9 | 7,793.9 | 7,555.4 | 4,404.6 |
| Employees              | 4.6%             | 59,500   | 65,300   | 67,800  | 67,200  | 68,000  |

\*Fiscal year change

**HANGER INC**

NYS: HNGR

10910 Domain Drive, Suite 300  
Austin, TX 78758  
Phone: 512 777-3800  
Fax: -  
Web: www.hanger.com

CEO: Vinit K. Asar  
CFO: Thomas E. (Tom) Kiraly  
HR: Cara Garzon  
FYE: December 31  
Type: Public

Hanger gets people back to reaching walking and running. It is one of the leading US operators of orthotic and prosthetic (O&P) patient care centers with more than 770 facilities nationwide. The company's Southern Prosthetic Supply procures and distributes standard and customized braces and prosthetic devices to affiliated and independent O&P centers. Its therapeutic solutions units Accelerated Care Plus (ACP) and Innovative Neurotronics (IN) respectively provide rehabilitation supplies to care centers and make neuromuscular stimulation products for patients with a loss of mobility. Following accounting irregularities Hanger's stock was delisted from the New York Stock Exchange in 2016.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.9%          | 1,012.1 | 1,067.2 | 1,042.1 | 1,040.8 | 1,048.8 |
| Net income (\$ mil.)   | -             | (19.0)  | (327.1) | (106.5) | (104.7) | (0.9)   |
| Market value (\$ mil.) | (3.6%)        | 808.6   | 607.4   | 475.5   | 475.5   | 699.7   |
| Employees              | (1.6%)        | 4,900   | -       | 4,800   | 4,600   | 4,600   |

**HANMI FINANCIAL CORP.**

NMS: HAFK

3660 Wilshire Boulevard, Penthouse Suite A  
Los Angeles, CA 90010  
Phone: 213 382-2200  
Fax: -  
Web: www.hanmi.com

CEO: Chong Guk (C. G.) Kum  
CFO: Michael W. McCall  
HR: Ashley Sowa  
FYE: December 31  
Type: Public

Hanmi Financial owns Hanmi Bank which serves Korean-American and other ethnic communities in California Colorado Georgia Illinois New Jersey New York Texas Virginia and Washington. The company which holds \$5.5 billion in assets offers traditional banking services to small and mid-sized businesses from about 40 branches and eight loan offices. Real estate loans — including for retail hospitality mixed-use apartment office industrial gas station faith-based facility and warehouse properties — account for about 80% of its loan portfolio; commercial and industrial loans and leases receivable make up most of the rest.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.8%          | 4,232.4 | 4,234.5 | 4,701.3 | 5,210.5 | 5,502.2 |
| Net income (\$ mil.)   | 3.8%          | 49.8    | 53.8    | 56.5    | 54.7    | 57.9    |
| Market value (\$ mil.) | (2.5%)        | 674.5   | 733.6   | 1,079.4 | 938.7   | 609.3   |
| Employees              | (2.4%)        | 699     | 622     | 638     | 642     | 635     |

**HANNON ARMSTRONG SUSTAINABLE INFRASTRUCTURE CAPITAL INC**

NYS: HASI

1906 Towne Centre Blvd, Suite 370  
Annapolis, MD 21401  
Phone: 410 571-9860  
Fax: -

CEO: Jeffrey W. Eckel  
CFO: J. Brendan Herron  
HR: Dana M. Smith  
FYE: December 31  
Type: Public

Hannon Armstrong Sustainable Infrastructure Capital has its hands in both kinds of green. The REIT provides securitized funding for environmentally friendly infrastructure projects. It is a key provider of financing for the US government's energy efficiency projects. Hannon Armstrong focuses on energy efficiency clean energy (solar and wind) and other sustainable projects including water and communications that improve energy consumption and the use of natural resources. The company manages some \$5 billion in assets and operates mostly in the US.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 48.1%         | 28.6  | 32.3    | 81.2    | 105.6   | 137.8   |
| Net income (\$ mil.)   | 44.2%         | 9.6   | 8.0     | 14.7    | 30.9    | 41.6    |
| Market value (\$ mil.) | 7.6%          | 861.1 | 1,144.9 | 1,149.1 | 1,455.9 | 1,152.7 |
| Employees              | 15.0%         | 28    | 32      | 40      | 47      | 49      |

**HANOVER COLLEGE**

484 BALL DR  
HANOVER, IN 472439669  
Phone: 812-866-7000  
Fax: -  
Web: www.hanover.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Hanover College is a private coeducational liberal arts college affiliated with the Presbyterian Church. The school offers bachelor's degrees in about 30 areas of study. Students who are required to take four classes each fall and winter term as well as one class during the spring term can design their own majors as well. The school also offers pre-professional programs in areas of study such as medicine law and dentistry. Hanover College has an enrollment of approximately 1000. The oldest private college in Indiana it was founded in 1827 by the Rev. John Finley Crowe.

|                        | Annual Growth | 06/03 | 06/04 | 06/05 | 06/08 | 06/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.4%          | -     | -     | 38.9  | 47.6  | 52.7  |
| Net income (\$ mil.)   | -             | -     | -     | (2.1) | 3.7   | 0.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**HANOVER FOODS CORPORATION**

1486 York St.  
Hanover PA 17331  
Phone: 717-632-6000  
Fax: 717-637-2890  
Web: hanoverfoods.com

CEO: -  
CFO: Gary T. Knisely  
HR: Sally Kern  
FYE: May 31  
Type: Private

Hanover Foods manufactures its foods hand over fist. The company makes more than 40 million cases of prepared food each year and boasts a vast portfolio of products. It makes and markets canned and frozen vegetables canned and fresh soups frozen entrees fresh produce soft pretzels potato chips desserts and fresh deli foods such as pasta and potato salad. Hanover Foods sells its products under the Aunt Kitty's Bickel's Myers Hanover Spring Glen Fresh Foods and Sunsprout brand names. The company caters to several customer types throughout the US including those in the retail food service fresh home meal replacement private label military club store and industrial markets.

**HANOVER INSURANCE GROUP INC**

NYS: THG

440 Lincoln Street  
Worcester, MA 01653  
Phone: 508 855-1000  
Fax: 508 855-6332  
Web: www.hanover.com

CEO: John C. (Jack) Roche  
CFO: Jeffrey M. (Jeff) Farber  
HR: Christine Bilotti-Peterson  
FYE: December 31  
Type: Public

Founded in 1852 The Hanover Insurance Group is one of the oldest property/casualty insurance holding companies around. Through Hanover Insurance Company the group provides personal and commercial automobile homeowners and workers' compensation coverage as well as commercial multi-peril insurance and professional liability coverage. The group sells its products through a network of independent agents throughout the US; Michigan Massachusetts and New York account for about 40% of its business. In Michigan it operates as Citizens Insurance Company. Hanover's Opus Investment Management subsidiary provides institutional investment management services.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (2.6%)        | 13,759.7 | 13,790.9 | 14,220.4 | 15,469.6 | 12,399.7 |
| Net income (\$ mil.)   | 8.5%          | 282.0    | 331.5    | 155.1    | 186.2    | 391.0    |
| Market value (\$ mil.) | 13.1%         | 3,016.8  | 3,440.7  | 3,849.7  | 4,571.8  | 4,939.4  |
| Employees              | (4.7%)        | 5,100    | 4,800    | 4,900    | 4,600    | 4,200    |

**HANSEN MEDICAL INC**
**NMS: HNSN**

800 East Middlefield Road  
Mountain View, CA 94043  
Phone: 650 404-5800  
Fax: -  
Web: www.hansenmedical.com

CEO: Cary Vance  
CFO: Christopher P Lowe  
HR: -  
FYE: December 31  
Type: Public

Hansen Medical helps doctors maneuver through matters of the heart. The company develops medical devices designed to diagnose and treat common types of cardiac arrhythmia (irregular heartbeats) such as atrial fibrillation. Its core portable Sensei system (used along with its Artisan and Lynx catheters) incorporates robotics to assist in guiding the movement of flexible catheters in such places as the atria and ventricles. Sensei has received FDA and European regulatory approval for certain uses including manipulation and control of catheters during diagnostic electrophysiology procedures which detect irregular heartbeats by mapping the electrical impulses of the heart.

|                        | Annual<br>Growth | 12/10  | 12/11  | 12/12  | 12/13  | 12/14  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 4.0%             | 16.6   | 22.1   | 17.6   | 17.0   | 19.5   |
| Net income (\$ mil.)   | -                | (37.9) | (16.7) | (22.1) | (55.7) | (54.2) |
| Market value (\$ mil.) | (21.9%)          | 19.9   | 34.4   | 27.7   | 23.1   | 7.4    |
| Employees              | (0.3%)           | 171    | 174    | 160    | 171    | 169    |

**HARBOR BIOSCIENCES INC.**
**OTC: HRBR**

4435 Eastgate Mall Ste. 400  
San Diego CA 92121  
Phone: 858-587-9333  
Fax: 858-558-6470  
Web: www.harborbiosciences.com

CEO: James M Frincke PHD  
CFO: Robert W Weber  
HR: -  
FYE: December 31  
Type: Public

Adrenal steroids do the heavy lifting in the body's natural defense and metabolic systems and Harbor Biosciences (formerly Hollis-Eden Pharmaceuticals) hopes to harness their power. The company focuses on developing adrenal steroid hormones and hormone analogs which may reduce inflammation regulate immunity and stimulate cell growth. Natural levels of adrenal steroid hormones can decline as a result of aging or stress leaving the body less able to fend off illnesses. Harbor Biosciences' TRIOLEX candidate is being tested as a possible treatment for type 2 diabetes rheumatoid arthritis and ulcerative colitis. Its APOPTONE candidate is being investigated as a therapy for prostate and breast cancer.

**HARBOR HOSPITAL**

3001 S. Hanover St.  
Baltimore MD 21225  
Phone: 410-350-3200  
Fax: 410-350-3315  
Web: www.harborhospital.org

CEO: L Barney Johnson  
CFO: -  
HR: Pamela Williams  
FYE: June 30  
Type: Subsidiary

When you're more than just water-logged when you suffer from more than just salty seasickness Harbor Health Center can pull you back into the swim of things. A subsidiary of MedStar Health Harbor Hospital Center is a 220-bed hospital providing health care to Baltimore area residents. Founded in 1903 the hospital's present location overlooking the Patapsco River was built in 1968. Its specialty care units include the HarborView Cancer Center as well as women's care and community outreach divisions. Harbor Hospital also operates outpatient primary care surgery and orthopedic clinics.

**HARDEE'S FOOD SYSTEMS INC.**

100 N. Broadway Ste. 1200  
St. Louis MO 63102-2706  
Phone: 314-259-6200  
Fax: 314-621-1778  
Web: www.hardees.com

CEO: Andrew F Puzder  
CFO: Charl Jimley  
HR: -  
FYE: January 31  
Type: Subsidiary

This might be the right place if you have a hearty appetite for burgers. Hardee's Food Systems is a leading fast food chain operator with more than 1900 locations in some 30 states primarily in the Midwest and Southeast. The chain offers a variety of premium-priced Angus beef hamburgers under such names as Thickburger Six Dollar Burger and the Monster Thickburger. Hardee's also serves up chicken sandwiches salads fries and beverages as well as dessert items. About 475 of the restaurants are operated by the company while the rest are franchised. Hardee's is a subsidiary of fast food giant CKE Restaurants.

**HARDINGE INC**
**NMS: HDNG**

One Hardinge Drive  
Elmira, NY 14903  
Phone: 607 734-2281  
Fax: -  
Web: www.hardinge.com

CEO: Charles P Dougherty  
CFO: Douglas J Malone  
HR: -  
FYE: December 31  
Type: Public

Hardinge keeps on turning. The company manufactures precision turning milling and grinding machine tools that shape metals composites and plastics. It makes industrial machine tools for small and midsize shops that create machined parts for the aerospace automotive construction medical equipment and farm equipment industries. Its computer-controlled machines cut horizontally or vertically and can be connected to automatic material feeders for unattended machining. Hardinge also offers a line of work- and tool-holding devices. It gets about 70% of its sales outside of North America predominantly in China and Western Europe.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.3%)           | 334.4 | 329.5 | 311.6 | 315.2 | 292.0 |
| Net income (\$ mil.)   | (48.8%)          | 17.9  | 9.9   | (2.1) | 2.6   | 1.2   |
| Market value (\$ mil.) | 2.8%             | 128.2 | 186.6 | 153.7 | 120.2 | 142.9 |
| Employees              | 0.6%             | 1,417 | 1,445 | 1,478 | 1,496 | 1,451 |

**HARGROVE, LLC**

1 HARGROVE DR  
LANHAM, MD 207061804  
Phone: 301-306-9000  
Fax: -  
Web: www.hargroveinc.com

CEO: Timothy McGill  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Hargrove has been in the background of every Presidential inauguration for more than 50 years. A trade show and special events company Hargrove has a tradition of organizing the inaugural festivities as well as decorating the National Christmas Tree. The firm also organizes more than 1200 trade shows and events annually in the US providing design production installation and management services. Hargrove also exercises its design and production capabilities by crafting parade floats that have appeared in Mardi Gras Thanksgiving and bowl game parades. The family-owned company was founded in 1949 by Earl Hargrove Jr. when he set the stage for Harry S Truman's presidential inaugural.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.8%)           | -     | 100.8 | 67.6  | 75.3  | 76.5  |
| Net income (\$ mil.)   | (11.7%)          | -     | 3.4   | 1.8   | 2.6   | 2.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 200   |

**HARLAND CLARKE CORP.**

10931 Laureate Dr.  
San Antonio TX 78249  
Phone: 210-697-8888  
Fax: 210-696-1676  
Web: www.harlandclarke.com

CEO: Dan Singleton  
CFO: Peter A Fera Jr  
HR: -  
FYE: December 31  
Type: Subsidiary

Is your check in the mail? Ask Harland Clarke. The company produces billions of checks and deposit slips annually. In addition to checks and check-related products (such as business cards and stationary) Harland Clarke offers direct marketing services delivery and anti-fraud products and contact center services to financial institutions such as banks credit unions and securities firms. Harland Clarke maintains about 20 manufacturing and administrative facilities throughout the US and Puerto Rico. The company became Harland Clarke in 2007 after holding company M & F Worldwide the owner of Clarke American Checks bought rival printer John H. Harland and combined the two companies' check-related operations.

**HARLAND M. BRAUN & CO., INC.**

4010 WHITESIDE ST  
LOS ANGELES, CA 900631617  
Phone: 323-263-9275  
Fax: -  
Web: www.braunexp.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Private

Hide (the raw material) and seek (find a buyer) are all in a day's work for Harland M. Braun & Co. Operating through its subsidiary Braun Export the company supplies raw hide goods primarily cattle hides and skins and to a lesser extent pigskin and kipskins to tanners. A slate of services is provided for leather (wet blue and crust) hide and skin manufacturing as well as brokering exporting and importing. Dotting the US Braun & Co.'s processing facilities tie in with several suppliers of Holstein steer hides. Its partners include such meat packers as JBS Packerland Group Central Valley Meat Manning Beef Nebraska Beef and American Beef Packers. The company was founded in 1957.

|                        | Annual Growth | 10/14 | 10/15 | 10/16 | 10/17 | 10/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (31.4%)       | -     | 304.4 | 205.2 | 173.1 | 98.4  |
| Net income (\$ mil.)   | 83.3%         | -     | 0.1   | 0.0   | 0.1   | 0.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 30    |

**HARLEY-DAVIDSON INC**

NYS: HOG

3700 West Juneau Avenue  
Milwaukee, WI 53208  
Phone: 414 342-4680  
Fax: -  
Web: www.harley-davidson.com

CEO: Matthew S. (Matt) Levatich  
CFO: John A. Olin  
HR: Julie Anding  
FYE: December 31  
Type: Public

Harley-Davidson is a major US motorcycle manufacturer that sells its bikes worldwide through a network of more than 1400 dealers. The company offers heavy-weight cruiser and touring models sportbikes and dual models that can be used on-and off-road. Its six families of motorcycles include Touring Trike Softail H-D Street Sportster and its Customer Vehicle Operations (CVO) models. Harley-Davidson also sells attitude with its brand-name products which include a line of riding gear and apparel (MotorClothes). Harley-Davidson Financial Services (HDFS) offers financing to dealers and consumers in the US and Canada. The US generates almost 70% of Harley's revenue.

|                        | Annual Growth | 12/14    | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|----------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.1%)        | 6,228.5  | 5,995.4 | 5,996.5 | 5,647.2 | 5,716.9 |
| Net income (\$ mil.)   | (10.9%)       | 844.6    | 752.2   | 692.2   | 521.8   | 531.5   |
| Market value (\$ mil.) | (15.2%)       | 10,523.1 | 7,246.9 | 9,314.4 | 8,123.4 | 5,447.5 |
| Employees              | (5.0%)        | 6,500    | 6,300   | 6,000   | 5,800   | 5,300   |

**HARLEYSVILLE FINANCIAL CORP**

NBB: HARL

271 Main Street  
Harleysville, PA 19438  
Phone: 215 256-8828  
Fax: -  
Web: www.harleysvillesavings.com

CEO: -  
CFO: M Shane Michalak  
HR: Patricia Swan  
FYE: September 30  
Type: Public

Get your moola runnin'! Harleysville Savings Financial is the holding company of Harleysville Savings Bank which operates about a half-dozen branches in south-eastern Pennsylvania's Montgomery County. The bank offers standard deposit products such as checking and savings accounts CDs and IRAs. Its lending activities consist primarily of single-family residential mortgages which account for more than two-thirds of the company's loan portfolio; home equity loans account for nearly 15%. To a lesser extent Harleysville Savings Bank also originates commercial mortgages residential construction loans and consumer lines of credit.

|                        | Annual Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.7%)        | 791.4 | 770.5 | 747.2 | 762.9 | 768.9 |
| Net income (\$ mil.)   | 9.7%          | 4.9   | 4.9   | 5.5   | 5.7   | 7.1   |
| Market value (\$ mil.) | 9.5%          | 61.8  | 69.6  | 68.7  | 85.2  | 88.9  |
| Employees              | -             | -     | -     | -     | -     | -     |

**HARLEYSVILLE GROUP INC.**

NASDAQ: HGIC

355 Maple Ave.  
Harleysville PA 19438-2297  
Phone: 215-256-5000  
Fax: 215-256-5799  
Web: www.harleysvillegroup.com

CEO: Michael L Browne  
CFO: Arthur E Chandler  
HR: -  
FYE: December 31  
Type: Subsidiary

The reckless the accident-prone or the just plain apprehensive take heed: Harleysville Group hopes to extend a safety net to all of you. An insurance holding company Harleysville Group (also known as Harleysville Insurance) sells a broad line of commercial property/casualty insurance policies including auto commercial multi-peril and workers' compensation policies. It also sells personal auto and homeowners coverage. The company which maintains regional offices in about a dozen states markets its products in more than 30 eastern and midwestern states through some 1300 independent agencies. Harleysville Group was acquired by Nationwide Mutual Insurance in 2012.

**HARMAN INTERNATIONAL INDUSTRIES INC**

NYS: HAR

400 Atlantic Street, Suite 1500  
Stamford, CT 06901  
Phone: 203 328-3500  
Fax: -  
Web: www.harman.com

CEO: Dinesh C Paliwal  
CFO: Sandra E Rowland  
HR: -  
FYE: June 30  
Type: Public

Harman International makes itself heard loud and clear. It makes high-end stereo and audio equipment for consumer and professional markets. The company makes loudspeakers CD and DVD players CD recorders and amplifiers under such brands as Mark Levinson JBL Harman/Kardon Revel AKG Infinity Logic 7 and others. Harman's auto unit sells branded audio systems through several carmakers including Toyota Lexus and BMW. About 30 million vehicles are equipped with Harman technology. Its professional unit makes audio equipment such as monitors amplifiers microphones and mixing consoles for recording studios cinemas touring performers and others. Harman agreed in November 2016 to be bought by Samsung for \$8 billion.

|                        | Annual Growth | 06/12   | 06/13   | 06/14   | 06/15   | 06/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.2%         | 4,364.1 | 4,297.8 | 5,348.5 | 6,155.3 | 6,911.7 |
| Net income (\$ mil.)   | 2.4%          | 329.5   | 142.4   | 234.7   | 342.7   | 361.7   |
| Market value (\$ mil.) | 16.0%         | 2,773.8 | 3,796.4 | 7,524.9 | 8,331.2 | 5,030.6 |
| Employees              | 23.0%         | 11,366  | 12,221  | 14,202  | 24,197  | 26,000  |

**HARMONIC, INC.**
**NMS: HLIT**

4300 North First Street  
San Jose, CA 95134  
Phone: 408 542-2500  
Fax: -  
Web: www.harmonicinc.com

CEO: Patrick J. Harshman  
CFO: Sanjay Kalra  
HR: -  
FYE: December 31  
Type: Public

Harmonic Inc. is at the convergence of video delivery and devices. The company provides software products systems and services and broadcast and over-the-top (OTT) that deliver video to consumer devices including TVs computers and smart phones. It also provides products that cable operators use to deploy high speed internet voice and video services to consumers. Harmonic company sells directly and through distributors and systems integrators. CNN Fox NBC Universal Televisa and The Weather Channel. US customers account for nearly 50% of the Harmonic's revenue.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (1.8%)           | 433.6  | 377.0  | 405.9  | 358.2  | 403.6  |
| Net income (\$ mil.)   | -                | (46.2) | (15.7) | (72.3) | (83.0) | (21.0) |
| Market value (\$ mil.) | (9.4%)           | 610.3  | 354.3  | 435.3  | 365.6  | 410.9  |
| Employees              | 3.1%             | 1,028  | 989    | 1,376  | 1,244  | 1,162  |

**HARRINGTON MEMORIAL HOSPITAL, INC.**

100 SOUTH ST STE 1  
SOUTHBRIDGE, MA 015504047  
Phone: 508-765-9771  
Fax: -  
Web: www.harringtonhospital.org

CEO: Edward Moore  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Harrington Memorial Hospital works to ensure that its patients feel less harried about health care. The health care facility founded in 1931 serves south-central Massachusetts and northeastern Connecticut. Harrington Memorial boasts nearly 115 beds and some 180 physicians who provide general and emergency medical care. It offers such specialized services as obstetrics physical therapy pediatrics diagnostic imaging and substance abuse treatment. The hospital also provides patients with home health care services and operates health clinics. Harrington Memorial invests in nearby Hubbard Regional Hospital through a management agreement in an effort to shore up the finances of both facilities.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.5%             | -     | 107.7 | 116.8 | 126.4 | 130.0 |
| Net income (\$ mil.)   | 41.2%            | -     | 3.3   | 9.3   | 12.4  | 9.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,100 |

**HARRIS TEETER INC.**

701 Crestdale Rd.  
Matthews NC 28105  
Phone: 704-844-3100  
Fax: 704-844-3138  
Web: www.harristeeter.com

CEO: -  
CFO: -  
HR: Arnor Alston  
FYE: September 30  
Type: Subsidiary

Neither teetering nor tottering Harris Teeter operates more than 200 supermarkets in North Carolina and seven other southeastern states and the District of Columbia. Most of the regional chain's grocery stores feature niceties such as sushi bars gourmet delis cafes and wine departments; many also house pharmacies. Harris Teeter which also has a handful of distribution centers is accelerating its growth in Maryland northern Virginia and the competitive Washington D.C. market and nearby suburbs. Formed by the combination of Harris Super Markets and Teeter's Food Marts in 1960 Harris Teeter is owned by holding company Harris Teeter Supermarkets.

**HARRY & DAVID HOLDINGS INC.**

2500 S. Pacific Hwy.  
Medford OR 97501  
Phone: 541-864-2362  
Fax: 800-648-6640  
Web: www.hndcorp.com

CEO: -  
CFO: -  
HR: Lourdes Alvarez  
FYE: June 30  
Type: Private

Harry & David Holdings (HDH) wants customers to enjoy the fruits — and flowers — of its labors. Its Harry and David Direct Marketing catalogs and e-commerce unit offers gift baskets filled with gourmet foods most notably its Royal Riviera pears Moose Munch popcorn snacks and Tower of Treats gifts. It also runs the Fruit-of-the-Month Club. Harry and David Stores sell fruits flowers gourmet specialties and wine through about 70 locations in more than 35 states. The company's products are sold under its namesake Harry & David Wolferman's and Cushman brands. HDH emerged from six months in Chapter 11 bankruptcy protection in September 2011 after the court approved its reorganization plan in August.

**HARRY WINSTON INC.**

1330 Avenue of the Americas  
New York NY 10019  
Phone: 212-315-7900  
Fax: 212-581-2612  
Web: www.harrywinston.com

CEO: Nayla Hayek  
CFO: Robert Scott  
HR: -  
FYE: January 31  
Type: Subsidiary

Diamonds are Harry Winston's best friend. The diamond jeweler and luxury timepiece retailer is one of the prized assets held by Canadian diamond titan Harry Winston Diamond. Harry Winston buys designs and sells fine diamonds and gems and watches through 20 salons in Beijing Beverly Hills London New York and Paris and other prime locations. Timepieces are also sold in some 190 locations worldwide as well as online. The company draws an affluent clientele including sultans starlets and business moguls who demand the highest quality. The House of Harry Winston was established in 1932 by Harry Winston the son of a New York jeweler. Harry Winston generates more than half of its parent company's sales.

**HARTE HANKS INC**
**NYS: HHS**

2800 Wells Branch Parkway  
Austin, TX 78728  
Phone: 512 434-1100  
Fax: -  
Web: www.hartehanks.com

CEO: Karen A. Puckett  
CFO: Robert L. R. Munden  
HR: Andrew P. Harrison  
FYE: December 31  
Type: Public

Harte-Hanks gives thanks to direct marketing services. One of the largest producers of shoppers (advertising circulars sent by mail) in the country the company provides integrated direct-marketing services in the US and internationally including market research and analytics. It designs contact databases tracks leads and provides telephone e-mail and printing and mailing services to connect customers with their potential clients. Customers include major retailers and companies from the financial services health care and technology industries.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17  | 12/18 |
|------------------------|------------------|-------|---------|---------|--------|-------|
| Sales (\$ mil.)        | (15.3%)          | 553.7 | 495.3   | 404.4   | 383.9  | 284.6 |
| Net income (\$ mil.)   | (7.5%)           | 24.0  | (170.9) | (130.9) | (41.9) | 17.6  |
| Market value (\$ mil.) | (25.3%)          | 48.5  | 20.3    | 9.5     | 5.9    | 15.1  |
| Employees              | (13.9%)          | 5,423 | 5,573   | 5,652   | 5,635  | 2,983 |



**HARTFORD FINANCIAL SERVICES GROUP INC.**

NYS: HIG

One Hartford Plaza  
Hartford, CT 06155  
Phone: 860 547-5000  
Fax: -  
Web: www.thehartford.com

CEO: Christopher J. Swift  
CFO: Jonathan R. Bennett  
HR: Martha (Marty) Gervasi  
FYE: December 31  
Type: Public

The Hartford Financial Services Group is an insurer offering a range of commercial and personal property/casualty insurance and financial products. Its commercial operations include auto liability and workers' compensation policies as well as group benefits and specialty commercial coverage for large companies. The Hartford also offers consumer homeowners and auto coverage. The group has been the direct auto and home insurance writer for AARP's members for more than 30 years. Through its mutual fund division the company offers wealth management products and services. The Hartford has been in business since 1810.

|                        | Annual Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18    |
|------------------------|---------------|-----------|-----------|-----------|-----------|----------|
| Assets (\$ mil.)       | (29.0%)       | 245,013.0 | 228,348.0 | 223,432.0 | 225,260.0 | 62,307.0 |
| Net income (\$ mil.)   | 22.7%         | 798.0     | 1,682.0   | 896.0     | (3,131.0) | 1,807.0  |
| Market value (\$ mil.) | 1.6%          | 14,973.0  | 15,608.7  | 17,113.5  | 20,213.0  | 15,964.3 |
| Employees              | 1.4%          | 17,500    | 17,400    | 16,900    | 16,400    | 18,500   |

**HARTFORD HEALTHCARE CORPORATION**

1 STATE ST FL 19  
HARTFORD, CT 061033102  
Phone: 860-696-6248  
Fax: -  
Web: www.hhchealth.org

CEO: Jeffrey A Flaks  
CFO: Charles L. Johnson III  
HR: -  
FYE: September 30  
Type: Private

Hartford Health Care provides a variety of health services to the descendants of our founding fathers. Founded in 1854 the health care system operates a network of hospitals behavioral health centers nursing and rehabilitation facilities medical labs and numerous community programs for residents in northern Connecticut. Medical specialties range from orthopedics and women's health to cancer and heart care. Hartford Health Care's flagship facility is the Hartford Hospital an 870-bed teaching hospital affiliated with the University of Connecticut Medical School. Its network also includes MidState Medical Center (some 155 beds) Windham Hospital (145 beds) and The Hospital of Central Connecticut (415 beds).

|                        | Annual Growth | 09/10 | 09/11   | 09/12   | 09/15  | 09/17   |
|------------------------|---------------|-------|---------|---------|--------|---------|
| Sales (\$ mil.)        | 6.8%          | -     | 1,804.0 | 2,090.1 | 298.0  | 2,678.2 |
| Net income (\$ mil.)   | 21.2%         | -     | 138.8   | 64.0    | (37.1) | 440.5   |
| Market value (\$ mil.) | -             | -     | -       | -       | -      | -       |
| Employees              | -             | -     | -       | -       | -      | 5,100   |

**HARVARD BIOSCIENCE INC.**

NMS: HBIO

84 October Hill Road  
Holliston, MA 01746  
Phone: 508 893-8999  
Fax: -  
Web: www.harvardbioscience.com

CEO: James Green  
CFO: Michael Rossi  
HR: -  
FYE: December 31  
Type: Public

Toss an 850-page Harvard Bioscience catalog toward a bioscience researcher and it will keep him or her busy for hours. The company develops manufactures and markets the scientific gizmos and instruments used in pharmaceutical biotechnology academic and government labs worldwide. Its 11000-item product line focuses on molecular biology and ADMET (absorption distribution metabolism elimination and toxicology) testing. ADMET tests are used to screen drug candidates. Other products include spectrophotometers multi-well plate readers and protein calculators. Customers can shop directly online from its printed Harvard Apparatus catalog or through distributors.

|                        | Annual Growth | 12/14 | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%          | 108.7 | 108.7  | 104.5 | 101.9 | 120.8 |
| Net income (\$ mil.)   | -             | 2.4   | (19.0) | (4.3) | (0.9) | (2.9) |
| Market value (\$ mil.) | (13.5%)       | 211.9 | 129.7  | 114.0 | 123.4 | 118.9 |
| Employees              | 5.2%          | 447   | 437    | 435   | 434   | 547   |

**HARVARD PILGRIM HEALTH CARE INC.**

93 Worcester St.  
Wellesley MA 02481  
Phone: 617-509-1000  
Fax: 617-495-0754  
Web: www.harvard.edu

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Profit

Harvard Pilgrim Health Care takes care of New Englanders. A leading provider of health benefits in Massachusetts the not-for-profit organization also offers plans to residents of New Hampshire and Maine. It has more than 1 million members enrolled in its HMO PPO point-of-service and government plans. Those members have access to regional and national networks of hospitals and doctors. Harvard Pilgrim also targets multi-state employers with its Choice Plus and Options PPO plans offered through a partnership with UnitedHealthcare. Harvard Pilgrim has a network of more than 135 hospitals and 28000 doctors and clinicians.

**HARVEST NATURAL RESOURCES INC.**

NYSE: HNR

1177 Enclave Pkwy. Ste. 300  
Houston TX 77077  
Phone: 281-899-5700  
Fax: 281-899-5702  
Web: www.harvestnr.com

CEO: James A. Edmiston  
CFO: Stephen C. Haynes  
HR: -  
FYE: December 31  
Type: Public

Harvest Natural Resources is keen to harvest the natural resources of oil and gas. The independent's main exploration and production work takes place in Venezuela where operations hit a snag in 2005 due to Venezuela's difficult political climate which has restricted the company's contracts and production activities. Harvest currently operates in Venezuela through a 40% interest in exploration firm Petrodelta. In 2008 it acquired a 50% stake in the Dussafu Marin exploration- and production-sharing contract located offshore Gabon from South African synthetic fuels firm Sasol. It has also begun exploring in the western states and the Gulf Coast in the US as well as in Indonesia the Middle East and China.

**HARVEST OIL & GAS CORP**

NBB: HRST

1001 Fannin, Suite 750  
Houston, TX 77002  
Phone: 713 651-1144  
Fax: -  
Web: www.hvstog.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Harvest Oil & Gas Corp (formerly EV Energy Partners) is a natural gas and oil exploration and production company which operates in the Appalachian Basin primarily in West Virginia and Ohio as well as in Kansas Louisiana Michigan New Mexico Oklahoma and Texas. In 2018 Harvest Oil & Gas reported estimated proved reserves of 545 billion cu. ft. equivalent of oil and natural gas. EV Energy Partners filed Chapter 11 in April 2018 and emerged two months later under a new name — Harvest Oil & Gas Corp. In 2018 Harvest Oil & Gas sold all its interests in the Barnett Shale divested certain Mid-Continent assets and announced it was exploring strategic alternatives for the company.

|                        | Annual Growth | 12/15 | 12/16   | 12/17*  | 05/18*  | 12/18 |
|------------------------|---------------|-------|---------|---------|---------|-------|
| Sales (\$ mil.)        | (8.0%)        | 178.0 | 184.9   | 225.7   | 111.0   | 138.6 |
| Net income (\$ mil.)   | 4.0%          | 21.3  | (242.9) | (134.2) | (610.5) | 24.0  |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | 180.6 |
| Employees              | (83.9%)       | 1,207 | 1,107   | 1,185   | -       | 5     |

\*Fiscal year change

**HARVEY MUDD COLLEGE**

301 PLATT BLVD  
CLAREMONT, CA 917115901  
Phone: 909-621-8000  
Fax: -  
Web: www.hmc.edu

CEO: -  
CFO: Andrew Dorantes  
HR: -  
FYE: June 30  
Type: Private

Mudders get down and dirty with math and science. About 800 undergraduate students (called "Mudders") attend Harvey Mudd College (HMC) a private non-profit liberal arts school that specializes in engineering mathematics and the sciences. HMC is a member of The Claremont Colleges a confederation of five independent undergraduate colleges and two graduate schools that is managed by the Claremont University Consortium. The group shares resources and offers dual degree programs. HMC alumni include Jonathan Gay creator of Flash software and Unison founder Rick Sontag.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/13 | 06/15  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 3.6%             | -     | 56.3  | 65.5  | 79.8  | 67.1   |
| Net income (\$ mil.)   | -                | -     | (5.0) | 1.6   | 41.0  | (10.5) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 250    |

**HASBRO, INC.**
**NMS: HAS**

1027 Newport Avenue  
Pawtucket, RI 02861  
Phone: 401-431-8697  
Fax: -  
Web: www.hasbro.com

CEO: Brian D. Goldner  
CFO: Deborah M. (Deb) Thomas  
HR: Dolph Johnson  
FYE: December 30  
Type: Public

It's all fun and games at Hasbro the #2 toy maker in the US (after Mattel) and the producer of such childhood favorites as G.I. Joe Play-Doh Tonka toys Transformers Mr. Potato Head Nerf balls and My Little Pony. Hasbro has a significant relationship with Disney producing merchandise for the entertainment giant's megabrands including Star Wars Marvel (including Spider-Man Thor and Captain America) and Frozen and other Dreamworks features. Besides toys Hasbro makes board games such as Scrabble Monopoly and Trivial Pursuit as well as trading cards including Magic: The Gathering (through its Wizards of the Coast unit) and Dungeons & Dragons.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 1.7%             | 4,277.2 | 4,447.5 | 5,019.8 | 5,209.8  | 4,579.6  |
| Net income (\$ mil.)   | (14.7%)          | 415.9   | 451.8   | 551.4   | 396.6    | 220.4    |
| Market value (\$ mil.) | 9.9%             | 7,005.2 | 8,528.8 | 9,883.5 | 11,463.9 | 10,232.8 |
| Employees              | 2.8%             | 5,200   | 5,000   | 5,400   | 5,400    | 5,800    |

**HASTINGS ENTERTAINMENT, INC.**
**NAS: HAST**

3601 Plains Boulevard  
Amarillo, TX 79102  
Phone: 806-351-2300  
Fax: 806-351-2424  
Web: www.gohastings.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Public

Hastings Entertainment has it all for a smaller-town Saturday night. The company operates about 135 superstores in nearly 20 Midwestern and western US states. Hastings' stores and website sell new and used CDs movies books magazines and video games in addition to related electronics such as video game consoles and DVD players. Hastings also rents DVDs and video games. Its store locations average 24000 sq. ft. and offer such amenities as music listening stations reading chairs coffee bars and children's play areas. Hastings' other store concepts include Sun Adventure Sports which offers bicycles skateboards and other sporting goods and Tradesmart a seller of mostly used entertainment products.

|                        | Annual<br>Growth | 01/09 | 01/10 | 01/11 | 01/12  | 01/13 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (3.7%)           | 538.7 | 531.3 | 521.1 | 496.4  | 462.5 |
| Net income (\$ mil.)   | -                | 4.1   | 6.9   | 1.7   | (17.6) | (9.3) |
| Market value (\$ mil.) | (3.7%)           | 20.6  | 34.5  | 45.1  | 13.2   | 17.7  |
| Employees              | (2.4%)           | 5,774 | 5,704 | 5,848 | 5,153  | 5,233 |

**HAT WORLD CORPORATION**

7555 Woodland Dr.  
Indianapolis IN 46278  
Phone: 317-334-9428  
Fax: 317-337-1428  
Web: www.hatworld.com

CEO: -  
CFO: Richard E Cramer  
HR: -  
FYE: January 31  
Type: Subsidiary

Hat World thanks you for putting a lid on it. The mostly mall-based retailer specializes in caps featuring licensed logos of pro sports teams (MLB NBA NFL and NHL) and collegiate athletics. It operates 985 stores under the banners Hat World Lids Head Quarters and several others in the US Puerto Rico and Canada. Its websites which run under about 15 names stock caps with popular regional team logos. The company also holds a licensing agreement with Mainland Headwear. Hat World opened its first store in 1995; six years later it bought out bankrupt rival Lids and tripled in size. Acquired in 2004 by Genesco Hat World is part of the parent's Lids Sports Group which generates about 30% of total sales.

**HATTERAS FINANCIAL CORP**
**NYS: HTS**

751 W. Fourth Street, Suite 400  
Winston Salem, NC 27101  
Phone: 336-760-9347  
Fax: -  
Web: www.hatfin.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Hatteras Financial hopes for smooth sailing on the sometimes tumultuous seas of mortgage investing. The company is a real estate investment trust (REIT) that invests in adjustable-rate and hybrid adjustable-rate single-family residential mortgages guaranteed by a US government agency or a government-backed company such as Ginnie Mae Fannie Mae or Freddie Mac. Hatteras Financial's investment portfolio valued at some \$7 billion consists mostly of hybrid adjustable-rate loans with terms of three to five years. Hatteras Financial is externally managed by Atlantic Capital Advisors.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.6%             | 265.0   | 426.1   | 506.3   | 452.3   | 355.8   |
| Net income (\$ mil.)   | (24.1%)          | 169.5   | 284.4   | 349.2   | (134.1) | 56.4    |
| Market value (\$ mil.) | (11.7%)          | 2,929.3 | 2,551.9 | 2,400.9 | 1,581.2 | 1,783.5 |
| Employees              | -                | -       | -       | -       | -       | 13      |

**HAUPPAUGE DIGITAL, INC.**
**NBB: HAUP**

91 Cabot Court  
Hauppauge, NY 11788  
Phone: 631-434-1600  
Fax: -  
Web: www.hauppauge.com

CEO: Kenneth Plotkin  
CFO: Gerald Tucciarone  
HR: -  
FYE: September 30  
Type: Public

Wanna watch TV at work? Hauppauge Digital's WinTV analog and digital video boards let viewers videoconference watch TV and view input from VCRs and camcorders in a resizable window on a PC monitor. Hauppauge (pronounced "HAW-pog") also offers boards that accommodate radio and Internet broadcasts and makes a line of PC video editing boards. The company outsources its manufacturing to companies in Europe and Asia. The company sells its products to contract electronics manufacturers including ASUSTeK Computer and Hon Hai Precision Industry (Foxconn) and partners with companies such as Intel and Microsoft. Customers outside the US make up more than half of sales.

|                        | Annual<br>Growth | 09/09 | 09/10 | 09/11 | 09/12 | 09/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (13.0%)          | 59.3  | 56.9  | 42.3  | 44.6  | 34.0  |
| Net income (\$ mil.)   | -                | (7.1) | (1.8) | (5.8) | (2.5) | (4.0) |
| Market value (\$ mil.) | (24.0%)          | 11.7  | 26.0  | 8.7   | 10.9  | 3.9   |
| Employees              | (12.5%)          | 169   | 167   | 146   | 132   | 99    |

**HAWAII PACIFIC HEALTH**

55 MERCHANT ST STE 2500  
HONOLULU, HI 968134306  
Phone: 808-949-9355  
Fax: -  
Web: www.hawaiipacifichealth.org

CEO: Raymond Vara  
CFO: David Okabe  
HR: -  
FYE: June 30  
Type: Private

Hawaii may be paradise but even in paradise's some residents get sick. That's when Hawai'i Pacific Health (HPH) surfs in to save the day. HPH is a not-for-profit health care system consisting of four hospitals (Kapi'olani Medical Center for Women & Children Pali Momi Medical Center Straub Clinic & Hospital and Wilcox Memorial Hospital) across the islands with a combined capacity of 550 beds. The system offers a full array of tertiary specialty and acute care services through its hospitals which also serve as teaching and research centers as well as about 50 outpatient centers. Specialized services offered by HPH include cardiac care maternity services oncology orthopedics and pediatric care.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/17   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 77.1%         | -     | 131.0 | 145.8 | 159.3 | 1,290.0 |
| Net income (\$ mil.)   | -             | -     | (3.8) | 1.6   | 0.5   | 153.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -       |
| Employees              | -             | -     | -     | -     | -     | 5,400   |

**HAWAII PACIFIC UNIVERSITY**

1164 BISHOP ST STE 800  
HONOLULU, HI 968132817  
Phone: 808-544-0200  
Fax: -  
Web: www.hpu.edu

CEO: -  
CFO: Bruce Edwards  
HR: -  
FYE: June 30  
Type: Private

Hawai'i Pacific University infuses a little aloha spirit into the liberal arts. The state's largest private institution of higher education offers some 50 undergraduate degrees and about a dozen graduate programs to more than 7000 students with majors ranging from journalism to business administration. The university's main campus is located in downtown Honolulu while two others also on the island of Oahu focus on environmental science marine biology oceanography and nursing. Students come from more than 80 countries making it one of the most diverse campuses in the world. Founded in 1965 the not-for-profit university's student/faculty ratio is 15:1.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (10.2%)       | -     | 107.5 | 105.9 | 79.4  | 70.0  |
| Net income (\$ mil.)   | -             | -     | (7.9) | (1.3) | 8.8   | (3.5) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,300 |

**HAWAIIAN ELECTRIC INDUSTRIES INC**

NYS: HE

1001 Bishop Street, Suite 2900  
Honolulu, HI 96813  
Phone: 808 543-5662  
Fax: 808 543-7966  
Web: www.hei.com

CEO: Constance H. (Connie) Lau  
CFO: Gregory C. Hazelton  
HR: -  
FYE: December 31  
Type: Public

Aloha! Hawaiian Electric Industries (HEI) interests itself with powering the Hawaiian Islands while running a profitable banking subsidiary. An unusual combination HEI operates two regulated utility companies that provide electricity for 95% of Hawaii residents and also runs one of the state's largest financial institutions. The utilities serve 460000 customers across all islands except Kauai and generate the bulk of HEI's revenue. In 2016 due to regulatory hurdles it terminated a proposed merger with NextEra Energy that would have triggered HEI's divestiture of its banking operations.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.1%)        | 3,239.5 | 2,603.0 | 2,380.7 | 2,555.6 | 2,860.8 |
| Net income (\$ mil.)   | 4.6%          | 170.2   | 161.8   | 250.1   | 167.2   | 203.7   |
| Market value (\$ mil.) | 2.3%          | 3,645.3 | 3,152.1 | 3,600.6 | 3,936.0 | 3,987.2 |
| Employees              | (0.4%)        | 3,965   | 3,918   | 3,796   | 3,880   | 3,898   |

**HAWAIIAN MACADAMIA NUT ORCHARDS LP**

NBB: NNUT U

688 Kinoole Street, Suite 121  
Hilo, HI 96720  
Phone: 808 747-8471  
Fax: -  
Web: www.rholp.com

CEO: -  
CFO: Bradford C Nelson  
HR: -  
FYE: December 31  
Type: Public

Business is nuts (and that's a good thing) at ML Macadamia Orchards. As the world's largest macadamia nut grower the company owns or leases some 4200 acres of macadamia orchards located on the southeastern portion of the island of Hawaii where it produces a yearly average of 21 million pounds of nuts. ML Macadamia is strictly a nut grower; it sells its crop to Hawaiian nut processors including the Mauna Loa Macadamia Nut Corporation MacFarms of Hawaii and others under various contract agreements. The company decided to become vertically integrated in 2008 and is looking to acquire processing operations in order to insulate itself from low commodity prices.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 23.5%         | 13.9  | 16.0  | 18.5  | 26.7  | 32.2  |
| Net income (\$ mil.)   | -             | (3.7) | (6.2) | (2.2) | (2.0) | 1.2   |
| Market value (\$ mil.) | -             | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Employees              | 1.6%          | 279   | 269   | 265   | 244   | 297   |

**HAWAIIAN TELCOM HOLDCO INC**

NMS: HCOM

1177 Bishop Street  
Honolulu, HI 96813  
Phone: 808 546-4511  
Fax: -  
Web: www.hawaiiantel.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Hawaiian Telcom through its operating subsidiaries provides modern telecommunications services to residential and business customers in the island state. The company has almost 320000 local access lines (aka landlines) in service. It also provides long-distance phone service to about 171000 customers and broadband Internet access to about 100000 customers. Hawaiian Telcom resells wireless communications services through an agreement with Sprint Nextel. Local voice services about for about 80% of revenue. The company has been in operation since 1883.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.5%          | 385.5 | 391.2 | 390.7 | 393.4 | 393.0 |
| Net income (\$ mil.)   | (68.3%)       | 110.0 | 10.5  | 8.1   | 1.1   | 1.1   |
| Market value (\$ mil.) | 6.2%          | 224.5 | 338.1 | 317.4 | 286.2 | 285.3 |
| Employees              | (1.8%)        | 1,400 | 1,400 | 1,400 | 1,300 | 1,300 |

**HAWKINS CONSTRUCTION COMPANY**

2516 DEER PARK BLVD  
OMAHA, NE 681053771  
Phone: 402-342-4455  
Fax: -  
Web: www.hawkins1.com

CEO: Fred Hawkins Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Hawkins Construction provides both commercial building and heavy/highway contracting services. The diversified contractor has a project portfolio that includes regional banks warehouses schools churches and prisons. It also works on highways bridges site developments and parking structures and is one of the Midwest's largest road builders. Clients include the University of Nebraska Mutual of Omaha and Hewlett-Packard. The family-owned company began with a successful contract bid in 1922 by Kenneth Hawkins and his brother Earl for what is now Lincoln Nebraska's Memorial Stadium; the firm was incorporated in 1960 by Kenneth and his son Fred.

|                        | Annual Growth | 12/07 | 12/08 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.0%)        | -     | 239.0 | 0.0   | 160.6 | 187.0 |
| Net income (\$ mil.)   | (3.8%)        | -     | 16.0  | 0.0   | 9.0   | 12.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 400   |

**HAWKINS INC**
**NMS: HWKN**

2381 Rosegate  
Roseville, MN 55113  
Phone: 612 331-6910  
Fax: -  
Web: www.hawkinsinc.com

CEO: Patrick H. Hawkins  
CFO: Jeffrey P. Oldenkamp  
HR: -  
FYE: March 31  
Type: Public

Hawkins wants its customers to bulk up — on chemicals that is. The company processes and distributes bulk specialty chemicals. Its Industrial Chemicals segment stores and distributes caustic soda phosphoric acid and aqua ammonia among others. The segment also makes bleach (sodium hypochlorite) repackages liquid chlorine and custom blends other chemicals. Hawkins' Water Treatment group distributes products and equipment used to treat drinking water municipal and industrial wastewater and swimming pools. It also distributes laboratory-grade chemicals for the pharmaceutical industry. The company operates 29 facilities and has a fleet of trucks and tankers to serve customers throughout the Midwest US.

|                        | Annual<br>Growth | 03/15* | 04/16 | 04/17 | 04/18* | 03/19 |
|------------------------|------------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 11.2%            | 364.0  | 414.0 | 483.6 | 504.2  | 556.3 |
| Net income (\$ mil.)   | 6.2%             | 19.2   | 18.1  | 22.6  | (9.2)  | 24.4  |
| Market value (\$ mil.) | (0.7%)           | 401.5  | 393.5 | 519.0 | 372.3  | 390.1 |
| Employees              | 11.9%            | 419    | 636   | 659   | 653    | 657   |

\*Fiscal year change

**HAWORTH INC.**

1 Haworth Center  
Holland MI 49423-9576  
Phone: 616-393-3000  
Fax: 616-393-1570  
Web: www.haworth.com

CEO: Franco Bianchi  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Designers at Haworth sit at their cubicles and think about ... more cubicles. The company is one of the top office furniture manufacturers in the US competing with top rivals Steelcase and HNI. Known for innovative design it offers a full range of furniture including partitions desks chairs tables and storage products. Brands include Monaco Patterns PLACES and X99. The company operates 80-plus showrooms worldwide and sells its products through more than 600 dealers. Haworth is the company behind the prewired partitions that make today's cubicled workplace possible. Haworth is owned by the family of Gerrard W. Haworth who founded the company in 1948.

**HAWTHORNE MACHINERY CO.**

16945 CAMINO SAN BERNARDO  
SAN DIEGO, CA 921272499  
Phone: 858-674-7000  
Fax: -  
Web: www.hawthornecat.com

CEO: Tee K Ness  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Leader of the track Hawthorne Machinery a Caterpillar dealership sells and rents more than 300 CAT equipment models including tractors trucks loaders compactors harvesters graders excavators and power systems. It also provides more than 73000 parts and repair services for industrial and construction contractors and other public and private customers around San Diego County. Hawthorne Machinery offers new and used equipment and rentals of brand-name equipment by such blue chip OEMs as Kubota Spartan and Sullair. The company was founded in 1956 by Tom Hawthorne.

|                        | Annual<br>Growth | 12/01 | 12/02 | 12/03 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.9%            | -     | 176.2 | 170.8 | 377.2 | 338.1 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 44.8  | 7.6   | 0.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,000 |

**HAY HOUSE INC.**

2776 LOKER AVE W  
CARLSBAD, CA 920106611  
Phone: 760-431-7695  
Fax: -  
Web: www.hayhouse.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Self-help publisher Hay House publishes books and sells audio and video content covering topics such as self-help sociology philosophy psychology alternative health and environmental issues. It has more than 300 print books and 350 audio programs from some 130 authors including TV psychic John Edward talk show host Montel Williams and radio personality Tavis Smiley. In addition to its eponymous imprint the company publishes under the New Beginnings Press Princess Books and Smiley Books labels; the firm has international divisions in Australia the UK India and South Africa. Hay House was founded in 1984 by Louise Hay to self-publish her first two books Heal Your Body and You Can Heal Your Life.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 57.0  | 60.5  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 1.5   | 0.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 92    |

**HAYES LEMMERZ INTERNATIONAL INC.**

15300 Centennial Dr.  
Northville MI 48168  
Phone: 734-737-5000  
Fax: 716-887-7464  
Web: www.ctg.com

CEO: Pieter Klinkers  
CFO: Oscar Becker  
HR: -  
FYE: January 31  
Type: Private

Steel Wheels is more than a Stones' album — it's a living for Hayes Lemmerz. The company rolls along as the world's #1 manufacturer of fabricated steel and cast aluminum wheels for passenger cars and light trucks and steel wheels primarily for commercial trucks and sport utility vehicles. The company operates through two segments: automotive wheels and other products. It has however eliminated most of its components and intercompany activities comprising automotive brakes suspensions and powertrain parts. Customers are major car and truck OEMs in North America Europe and Japan including GM Ford Honda Nissan and Toyota. Hayes Lemmerz was acquired by Brazil's Iochpe-Maxion in 2012.

**HAYNES INTERNATIONAL, INC.**
**NMS: HAYN**

1020 West Park Avenue  
Kokomo, IN 46904-9013  
Phone: 765 456-6000  
Fax: -  
Web: www.haynesintl.com

CEO: Mark M. Comerford  
CFO: Daniel W. Maudlin  
HR: -  
FYE: September 30  
Type: Public

Haynes International is one of the world's largest producer of alloys in flat product form such as sheet coil and plate. The company develops and manufactures nickel- and cobalt-based alloys—high-temperature alloys (HTAs) able to withstand extreme temperatures and corrosion-resistant alloys (CRAs) that stand up to corrosive substances and processes. HTAs are used in jet engines gas turbines used for power generation and waste incinerators while CRAs have applications in chemical processing power plant emissions control and hazardous waste treatment. HTAs account for about 80% of the company's sales. Haynes does the majority of its business in the US. The aerospace industry is its biggest market accounting for about 50% of total sales.

|                        | Annual<br>Growth | 09/15 | 09/16 | 09/17  | 09/18  | 09/19 |
|------------------------|------------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | 0.1%             | 487.6 | 406.4 | 395.2  | 435.3  | 490.2 |
| Net income (\$ mil.)   | (24.8%)          | 30.5  | 5.0   | (10.2) | (21.8) | 9.7   |
| Market value (\$ mil.) | (1.3%)           | 473.5 | 464.4 | 449.4  | 444.2  | 448.5 |
| Employees              | 0.7%             | 1,147 | 1,123 | 1,124  | 1,157  | 1,179 |

**HAYS MEDICAL CENTER, INC.**

2220 CANTERBURY DR  
HAYS, KS 676012370  
Phone: 785-623-5000  
Fax: -  
Web: www.haysmed.com

CEO: John H Jeter  
CFO: William Overbey  
HR: -  
FYE: June 30  
Type: Private

Hays Medical Center brings big city health care to rural Kansas. The not-for-profit hospital which has about 210 beds provides both acute and tertiary medical care to the Midwestern plains serving more than 13000 emergency patients each year. In addition to medical surgical and pediatric care Hays Medical Center offers home care hospice skilled nursing rehabilitation and behavioral health services. It operates centers for cardiac care (the DeBakey Heart Institute) fitness and rehabilitation (Center for Health Improvement) orthopedics (Hays Orthopedic Institute) and cancer treatment (the Dreiling/Schmidt Cancer Center). The organization also operates specialty and rural health clinics.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.0%)           | -     | 199.6 | 198.7 | 201.6 | 199.5 |
| Net income (\$ mil.)   | (46.3%)          | -     | 17.0  | 21.0  | 8.6   | 2.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,178 |

**HAYWOOD HEALTH AUTHORITY**

262 LEROY GEORGE DR  
CLYDE, NC 287217430  
Phone: 828-456-7311  
Fax: -  
Web: www.myhaywoodregional.com

CEO: Steve Heatherly  
CFO: Gene Winters  
HR: Becky Wilkes  
FYE: July 31  
Type: Private

Got a bad case of hay fever? Head to Haywood! Haywood Regional Medical Center (HRMC) provides a wide range of health care services to the residents of western North Carolina. Specialty services include emergency medicine home and hospice care occupational health immediate and prolonged physical rehabilitation and surgery. Founded in 1927 the medical center offers imaging services diabetes education and health and fitness centers. HRMC also houses a state-funded adult psychiatric inpatient program managed by Smoky Mountain Center a local provider of behavioral health care services. The HRMC Foundation provides charitable giving and administration services.

|                        | Annual<br>Growth | 09/12 | 09/13* | 07/14 | 07/15 | 07/16 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 5.5%             | -     | 101.3  | -     | 110.5 | 118.8 |
| Net income (\$ mil.)   | -                | -     | (2.6)  | -     | (1.8) | (4.2) |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 1,000 |

\*Fiscal year change

**HAZEN AND SAWYER, D.P.C.**

498 7TH AVE FL 11  
NEW YORK, NY 100186710  
Phone: 212-539-7000  
Fax: -  
Web: www.hazenandsawyer.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

There is nothing hazy about Hazen and Sawyer's focus on water wastewater and solid waste infrastructure. The environmental engineering firm specializes in planning designing and constructing clean drinking water systems for public and private clients worldwide. Hazen and Sawyer's specific areas of expertise include architectural design aquatic sciences biosolids management buried infrastructure odor control resource economics risk management utility management services and wastewater and stormwater collection. The employee-owned firm operates from about 40 offices throughout the eastern US and several international branch offices in South America.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/07 | 12/08 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 131.4 | 147.6 | 269.6 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 62.8  | 0.0   | (4.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 950   |

**HC2 HOLDINGS INC**

NYS: HCHC

450 Park Avenue, 30th Floor  
New York, NY 10022  
Phone: 212 235-2690  
Fax: -  
Web: www.hc2.com

CEO: Rustin Roach  
CFO: Mesfin Demise  
HR: -  
FYE: December 31  
Type: Public

Holding company HC2 Holdings owns a diverse set of companies in several industries. Under HC2's umbrella are DBM a structural and steel construction company; Continental Insurance Group which sells life and long-term care insurance; Global Marine a provider of engineering and underwater services (undersea cables); American Natural Gas a retailer of compressed natural gas; Pansend a life sciences company; PTGi an international telecommunications carrier; and HC2 Broadcasting which owns about 180 broadcast TV stations in the US. About 90% of HC2's revenue comes from its companies based in the US. The companies' customers include Apple and Target (DBM) and AT&T and SingTel (Global Marine).

|                        | Annual<br>Growth | 12/14  | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 38.1%            | 543.2  | 1,120.8 | 1,558.1 | 1,634.1 | 1,976.7 |
| Net income (\$ mil.)   | -                | (12.1) | (35.6)  | (94.5)  | (46.9)  | 162.0   |
| Market value (\$ mil.) | (25.2%)          | 378.6  | 237.6   | 266.3   | 267.2   | 118.6   |
| Employees              | 21.6%            | 1,886  | 1,970   | 2,744   | 3,358   | 4,119   |

**HCA HEALTHCARE INC**

NYS: HCA

One Park Plaza  
Nashville, TN 37203  
Phone: 615 344-9551  
Fax: -  
Web: www.hcahealthcare.com

CEO: R. Milton Johnson  
CFO: William B. (Bill) Rutherford  
HR: Yonnie Chesley  
FYE: December 31  
Type: Public

HCA dispenses TLC for a profit. HCA Healthcare (formerly HCA Holdings) through its HCA Inc. (Hospital Corporation of America) unit operates 180 hospitals — mostly acute care centers as well as three psychiatric facilities and one rehabilitation hospital — located in the US and UK. It also runs about 120 ambulatory surgery centers — as well as urgent care rehab and other outpatient centers — that form health care networks in many of the communities it serves. In total its hospitals are home to some 46700 beds. HCA's facilities are located in about 20 states; roughly half of its hospitals are in Florida and Texas. The HCA International unit operates the company's hospitals and clinics in the UK.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.0%             | 36,918.0 | 39,678.0 | 41,490.0 | 43,614.0 | 46,677.0 |
| Net income (\$ mil.)   | 19.2%            | 1,875.0  | 2,129.0  | 2,890.0  | 2,216.0  | 3,787.0  |
| Market value (\$ mil.) | 14.1%            | 25,165.1 | 23,190.0 | 25,381.1 | 30,119.9 | 42,673.3 |
| Employees              | 3.9%             | 225,000  | 233,000  | 241,000  | 253,000  | 262,000  |

**HCC INSURANCE HOLDINGS, INC.**

NYS: HCC

13403 Northwest Freeway  
Houston, TX 77040-6094  
Phone: 713 690-7300  
Fax: -  
Web: www.hcc.com

CEO: Christopher J B Williams  
CFO: Brad T Irick  
HR: -  
FYE: December 31  
Type: Public

From corporate office to offshore rig HCC Insurance Holdings sells specialized property/casualty insurance for commercial and individual customers. Through Houston Casualty Corporation and other subsidiaries the company provides insurance and reinsurance coverage in specialty markets such as directors' and officers' liability errors and omissions and surety and credit policies. It also provides medical stop-loss coverage and policies for aviation marine and energy industries. HCC's underwriting agency division provides brokerage services for affiliated and unaffiliated insurance firms. The company which underwrites more than 100 classes of special insurance does business in some 180 countries.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12    | 12/13    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Assets (\$ mil.)       | 4.0%             | 8,834.4 | 9,064.1 | 9,625.3 | 10,267.8 | 10,344.5 |
| Net income (\$ mil.)   | 3.6%             | 353.9   | 345.1   | 255.2   | 391.2    | 407.2    |
| Market value (\$ mil.) | 13.3%            | 2,806.4 | 2,903.7 | 2,759.2 | 3,733.5  | 4,629.5  |
| Employees              | 0.5%             | 1,864   | 1,883   | 1,874   | 1,870    | 1,900    |

**HCI GROUP INC**
**NYS: HCI**

5300 West Cypress Street, Suite 100  
Tampa, FL 33607  
Phone: 813 849-9500  
Fax: -  
Web: www.hcigroup.com

CEO: Paresh Patel  
CFO: Richard R. Allen  
HR: -  
FYE: December 31  
Type: Public

Floridian homeowners are picking HCI Group for their insurance needs — by default. The company's Homeowners Choice Property and Casualty Insurance (HCPCI) subsidiary provides homeowners' insurance and other property/casualty coverage in the state. HCPCI sells policies through a network of independent agents. Other HCI Group subsidiaries provide real estate reinsurance and information technology products and services. The firm changed its name from Homeowners Choice Inc. to HCI Group in 2013 to reflect its diversified businesses.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 8.4%          | 602.2 | 637.0 | 670.1 | 842.3 | 832.9 |
| Net income (\$ mil.)   | (27.1%)       | 62.7  | 65.9  | 29.0  | (6.9) | 17.7  |
| Market value (\$ mil.) | 4.1%          | 361.3 | 291.2 | 329.9 | 249.9 | 424.6 |
| Employees              | 7.4%          | 350   | 379   | 399   | 410   | 465   |

**HCR MANORCARE INC.**

333 N. Summit St.  
Toledo OH 43604-2617  
Phone: 419-252-5500  
Fax: 419-252-5554  
Web: www.hcr-manorcare.com

CEO: Paul A Ormond  
CFO: Steven M Cavanaugh  
HR: -  
FYE: December 31  
Type: Private

HCR Manor Care is a lord of the manor in the nursing home kingdom. The company operates about 500 nursing homes assisted living centers and rehabilitation facilities in more than 30 states. Its facilities which operate under the names Heartland ManorCare Health Services and Arden Courts provide not only long-term nursing care but also rehabilitation services and short-term post-acute care for patients recovering from serious illness or injury. Many of its facilities house special units for Alzheimer's patients. In addition to its nursing and assisted-living facilities HCR Manor Care offers hospice and home health care through offices across the US. It is owned by private equity firm The Carlyle Group.

**HCSB FINANCIAL CORP**
**NBB: HCSB**

5201 Broad Street  
Loris, SC 29569  
Phone: 843 756-6333  
Fax: -  
Web: www.hcsbaccess.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

HCSB Financial has erased the state lines in the Carolinas. The institution is the holding company for Horry County State Bank which operates more than a dozen branches that serve Horry and Marion counties in South Carolina and Columbus and Brunswick counties in North Carolina. Horry County State Bank offers traditional deposit products such as checking and savings accounts CDs money market accounts and IRAs. The bank originates primarily real estate loans (more than half of its loan portfolio) followed by business loans construction and development loans consumer loans and agricultural loans. The bank also offers investment services.

|                        | Annual Growth | 12/11  | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (9.4%)        | 535.7  | 469.0 | 434.6 | 421.6 | 361.5 |
| Net income (\$ mil.)   | -             | (29.0) | (9.5) | 1.8   | (0.3) | (0.2) |
| Market value (\$ mil.) | (26.0%)       | 2.0    | 0.3   | 0.7   | 0.6   | 0.6   |
| Employees              | (7.3%)        | 122    | 106   | 106   | 102   | 90    |

**HDR, INC.**

1917 S 67TH ST  
OMAHA, NE 681062973  
Phone: 402-399-1000  
Fax: -  
Web: www.hdrinc.com

CEO: George A. Little  
CFO: Terence C. (Terry) Cox  
HR: Susan V Sandt  
FYE: December 29  
Type: Private

With projects ranging from restoring the Pentagon and the Everglades to working on the Hoover Dam Bypass project HDR has left its mark on the US. HDR is an architecture engineering and consulting firm that specializes in such projects as bridges water- and wastewater-treatment plants and hospitals. The company also provides mechanical and plumbing services construction and project management and utilities planning. It has completed projects nationwide and in some 60 countries through its more than 225 global locations. The employee-owned company was founded as Henningson Engineering in 1917 to build municipal plants in the rural Midwest.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.1%)        | -     | 2,132.2 | 2,230.5 | 2,362.1 | 1,762.8 |
| Net income (\$ mil.)   | 15.9%         | -     | 74.1    | 90.3    | 82.7    | 115.3   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 10,000  |

**HEADWATERS INC**
**NYS: HW**

10701 South River Front Parkway, Suite 300  
South Jordan, UT 84095  
Phone: 801 984-9400  
Fax: -  
Web: www.headwaters.com

CEO: Mike Kane  
CFO: -  
HR: Cheryl Brisson  
FYE: September 30  
Type: Public

Headwaters is a modern-day alchemist turning stone and coal into money. Through subsidiaries it provides building materials such as coal combustion products (CCP) and synthetic gypsum and reclaims waste coal in North America. Headwaters' light building products segment — its largest — makes stone products and siding accessories under the Eldorado Stone brand. The heavy construction materials segment sells residuals from the coal combustion process (such as fly ash) which can be used as a substitute for Portland cement in building materials. Headwaters' energy technology segment licenses coal conversion and heavy oil upgrading technology. In late 2016 Headwaters agreed to be purchased by Australia-based Boral Limited.

|                        | Annual Growth | 09/12  | 09/13 | 09/14 | 09/15   | 09/16   |
|------------------------|---------------|--------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 11.4%         | 632.8  | 702.6 | 791.4 | 895.3   | 974.8   |
| Net income (\$ mil.)   | -             | (62.2) | 7.1   | 15.3  | 130.8   | 48.1    |
| Market value (\$ mil.) | 26.6%         | 487.2  | 665.7 | 928.6 | 1,392.1 | 1,252.9 |
| Employees              | 10.6%         | 2,465  | 2,355 | 2,665 | 2,831   | 3,687   |

**HEALTH FIRST, INC.**

6450 US HIGHWAY 1  
ROCKLEDGE, FL 329555747  
Phone: 321-434-4300  
Fax: -  
Web: www.hf.org

CEO: Steven P. Johnson  
CFO: Joseph (Joe) Felkner  
HR: -  
FYE: September 30  
Type: Private

Health First works to keep Florida's Space Coast denizens in tip-top shape. The not-for-profit health system operates four hospitals in Brevard County. Health First's biggest hospital is Holmes Regional Medical Center in Melbourne with more than 500 beds. Its Cape Canaveral Hospital and Palm Bay Community Hospital have 150 and 60 beds respectively. Its Viera Hospital is a 100-bed acute-care hospital. The system also runs outpatient clinics a home health service and a physicians group. Its for-profit subsidiary Health First Health Plans is the county's largest insurer with about 60000 commercial members and 23000 Medicare members.

|                        | Annual Growth | 09/10 | 09/11 | 09/13   | 09/14   | 09/15   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 76.5%         | -     | 129.4 | 1,059.4 | 1,137.0 | 1,255.3 |
| Net income (\$ mil.)   | -             | -     | (0.4) | 51.1    | 90.2    | 19.9    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 6,900   |

**HEALTH NET, INC.**

NYS: HNT

21650 Oxnard Street  
Woodland Hills, CA 91367  
Phone: 818 676-6000  
Fax: -  
Web: www.healthnet.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Health Net has woven together a web of health plan services. The company provides managed health care medical coverage to about 6 million members. The company's health plan services unit offers HMO PPO Medicare and Medicaid plans as well as vision dental care and pharmacy benefit programs to customers in Arizona California Oregon and Washington. Health Net's Managed Health Network subsidiary provides behavioral health substance abuse and employee assistance to employer groups and traditional health plan customers. The company also provides administration services for self-funded medical plans. Medicaid insurer Centene plans to buy Health Net for \$6.3 billion.

|                        | Annual Growth | 12/10    | 12/11    | 12/12    | 12/13    | 12/14    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.7%          | 13,619.9 | 11,901.0 | 11,289.1 | 11,053.7 | 14,008.6 |
| Net income (\$ mil.)   | (8.1%)        | 204.2    | 72.1     | 122.1    | 170.1    | 145.6    |
| Market value (\$ mil.) | 18.3%         | 2,130.6  | 2,375.0  | 1,897.2  | 2,316.4  | 4,179.2  |
| Employees              | (0.5%)        | 8,169    | 7,471    | 7,378    | 7,659    | 8,014    |

**HEALTH PARTNERS PLANS, INC.**

901 MARKET ST STE 500  
PHILADELPHIA, PA 191074496  
Phone: 215-849-9606  
Fax: -  
Web: www.healthpartnersplans.com

CEO: William S. George  
CFO: Martin J Brill  
HR: -  
FYE: December 31  
Type: Private

Health Partners wants to partner up with Pennsylvanians in need of health care. The company is a not-for-profit health plan that provides health benefits to some 210,000 Medicaid recipients in the Philadelphia area. Its HealthChoices plans for Medicaid participants cover medical dental prescription and vision costs. Its Kidz-Partners program is provided in partnership with the state of Pennsylvania's Children's Health Insurance Program (CHIP). Its provider network includes about 6,000 primary and specialty care doctors and 30 hospitals in the region. The company also provides community outreach and wellness programs. Health Partners was founded in 1985 by a group of hospitals in the Philadelphia area.

|                        | Annual Growth | 12/10 | 12/11 | 12/12   | 12/13   | 12/14 |
|------------------------|---------------|-------|-------|---------|---------|-------|
| Sales (\$ mil.)        | (6.2%)        | -     | -     | 1,034.9 | 1,000.3 | 910.2 |
| Net income (\$ mil.)   | -             | -     | -     | (1.6)   | (0.2)   | (8.5) |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -     |
| Employees              | -             | -     | -     | -       | -       | 620   |

**HEALTH RESEARCH, INC.**

150 BROADWAY STE 560  
MENANDS, NY 122042726  
Phone: 518-431-1200  
Fax: -  
Web: www.healthresearch.org

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Health Research Inc. (HRI) knows where the money is. The group is a not-for-profit organization that helps the New York State Department of Health and its affiliated Roswell Park Cancer Institute solicit evaluate and administer financial support. Sources of that support come from federal and state government sources other non-profits and businesses. HRI's Technology Transfer office also assists the Department of Health in sharing its research findings with other public and private institutions and finding ways to create biomedical technologies through private sector development. HRI was founded in 1953 and has administered \$7 billion over its lifetime.

|                        | Annual Growth | 03/11 | 03/12  | 03/13 | 03/14 | 03/15 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 0.8%          | -     | 661.6  | 665.9 | 703.4 | 677.9 |
| Net income (\$ mil.)   | -             | -     | (10.7) | 26.0  | 13.5  | 22.6  |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 1,400 |

**HEALTHCARE DISTRIBUTION MANAGEMENT ASSOCIATION**

901 N GLEBE RD STE 1000  
ARLINGTON, VA 222031854  
Phone: 703-787-0000  
Fax: -  
Web: www.hdma.net

CEO: John M Gray  
CFO: -  
HR: Meghan Knott  
FYE: December 31  
Type: Private

The Healthcare Distribution Management Association (HDMA) helps the medicine get where it's needed. HDMA is a trade association representing healthcare and pharmaceutical products distributors. Its members include hundreds of manufacturers and some 70 distributors as well as numerous service providers that deliver to pharmacies hospitals nursing homes and health clinics. The organization provides opportunities for members to share industry best practices represents member concerns before Congress and regulatory agencies and publishes newsletters and state by state information sheets for members. HDMA was founded in the late 1800s.

|                        | Annual Growth | 12/05 | 12/06 | 12/08 | 12/09 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.9%          | -     | 9.2   | 11.3  | 9.6   | 12.9  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | (2.3) | 0.1   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 40    |

**HEALTHCARE PARTNERS LLC**

19191 Vermont Ave. Ste. 200  
Torrance CA 90502  
Phone: 310-354-4200  
Fax: 310-538-3385  
Web: www.healthcarepartners.com

CEO: Robert J Margolis  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

A health care management services and accountable care organization HealthCare Partners owns and operates groups of medical practices in California Florida New Mexico and Nevada. The company provides administrative services to subsidiary HealthCare Partners Medical Group which operates more than 65 medical practices in Los Angeles and surrounding areas. Its JSA Healthcare unit provides primary care and pharmacy services at some 40 facilities in central Florida while its HealthCare Partners of Nevada unit operates 45 facilities around Las Vegas. The company also conducts clinical research at its Health Care Partners Institute. HealthCare Partners was acquired by renal care giant DaVita in 2012.

**HEALTHCARE REALTY TRUST, INC.**

NYS: HR

3310 West End Avenue, Suite 700  
Nashville, TN 37203  
Phone: 615 269-8175  
Fax: -  
Web: www.healthcarerealty.com

CEO: Todd J. Meredith  
CFO: J. Christopher (Kris) Douglas  
HR: Rebecca T. Oberlander  
FYE: December 31  
Type: Public

Healthcare Realty Trust has the prescription for health care providers. The self-managed and self-administered real estate investment trust (REIT) invests in developed and manages medical office buildings physician clinics surgical centers and specialty outpatient and inpatient rehabilitation facilities. It owns about 200 properties with more than 14 million sq. ft. of leasable space across 30 US states with its largest markets being in Texas North Carolina Tennessee Virginia and California. Healthcare Realty Trust also invests in mortgages backed by health care properties and provides property management services for about 140 its health care facilities.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.0%          | 370.9   | 388.5   | 411.6   | 424.5   | 450.4   |
| Net income (\$ mil.)   | 21.6%         | 31.9    | 69.4    | 85.6    | 23.1    | 69.8    |
| Market value (\$ mil.) | 1.0%          | 3,422.6 | 3,547.9 | 3,798.5 | 4,024.0 | 3,562.9 |
| Employees              | 3.8%          | 239     | 236     | 261     | 273     | 277     |

**HEALTHCARE SERVICES GROUP, INC.**
**NMS: HCSG**

3220 Tillman Drive, Suite 300  
Bensalem, PA 19020  
Phone: 215 639-4274  
Fax: 215 639-2152  
Web: www.hcscorp.com

CEO: Theodore Wahl  
CFO: John Shea  
HR: -  
FYE: December 31  
Type: Public

Healthcare Services Group provides food housekeeping laundry and linen and maintenance services to hospitals nursing homes rehabilitation centers and retirement facilities throughout the US. The company's dietary services purchases food and prepares meals for residents and monitors nutritional needs in more than 1500 facilities. Healthcare Services Group also tidies up around 3500 facilities mostly primarily providers of long-term care many of which rely on Medicare Medicaid and third-party payors' reimbursement funds. The Pennsylvania-based company operates in nearly all 50 states. Healthcare Services Group was established in 1976.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.6%            | 1,293.2 | 1,436.8 | 1,562.7 | 1,866.1 | 2,008.8 |
| Net income (\$ mil.)   | 39.8%            | 21.9    | 58.0    | 77.4    | 88.2    | 83.5    |
| Market value (\$ mil.) | 6.8%             | 2,285.0 | 2,576.1 | 2,893.8 | 3,894.8 | 2,968.4 |
| Employees              | 59.0%            | 8,600   | 8,600   | 48,900  | 55,000  | 55,000  |

**HEALTHEAST ST JOHN'S HOSPITAL**

1575 BEAM AVE  
SAINT PAUL, MN 55109-1126  
Phone: 651-232-7000  
Fax: -  
Web: www.stjohnshospital-mn.org

CEO: -  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

St. John's Hospital provides health care to folks residing the suburbs of the Twin Cities. The hospital has about 185 beds and is an acute-care facility with emergency inpatient and outpatient medicine departments. Its facilities include specialty centers for breast care cancer care heart health maternity services and orthopedics among other offerings. St. John's started in 1910 with a private home that was converted into a 25-bed hospital. St. John's Hospital is part of the HealthEast Care System which includes other hospitals and health centers in the Minneapolis/St. Paul metropolitan area.

|                        | Annual<br>Growth | 08/01 | 08/02 | 08/05 | 08/06 | 08/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%             | -     | 168.1 | 190.2 | 204.0 | 252.1 |
| Net income (\$ mil.)   | (1.8%)           | -     | 21.1  | 11.6  | 14.6  | 18.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 713   |

**HEALTHMARKETS INC.**

9151 Boulevard 26  
North Richland Hills TX 76180  
Phone: 817-255-5200  
Fax: 817-255-5390  
Web: www.healthmarkets.com

CEO: Kenneth J Fasola  
CFO: R Scott Donovan  
HR: -  
FYE: December 31  
Type: Private

HealthMarkets lets the self-employed shop for better insurance. The company offers health insurance through its MEGA Life and Health Insurance Mid-West National Life Insurance Company of Tennessee Chesapeake Life Insurance Company and HealthMarkets Insurance to mostly self-employed individuals in the US. Health care options include PPOs high-deductible plans and health spending accounts (HSAs). HealthMarkets also provides supplemental dental vision accident illness and hospital indemnity insurance. The company manages a network of insurance brokers through its Insphere Insurance Solutions division. A consortium led by the Blackstone Group owns HealthMarkets.

**HEALTHPEAK PROPERTIES INC**
**NYS: PEAK**

1920 Main Street, Suite 1200  
Irvine, CA 92614  
Phone: 949 407-0700  
Fax: 562 733-5200  
Web: www.hcpi.com

CEO: Thomas M. (Tom) Herzog  
CFO: Peter A. Scott  
HR: -  
FYE: December 31  
Type: Public

HCP is a self-administered real estate investment trust (REIT) that invests in developments and manages real estate that it leases to healthcare facilities. Its real estate portfolio consists of senior housing lab and office space for biopharma and medical device companies and medical office buildings. HCP has property interests in about 40 states and the UK; California and Texas are its largest markets. The REIT invests in properties through direct ownership mortgage loans and joint ventures. Founded in 1985 the company started with 24 skilled nursing facilities and hospitals operated by National Medical Enterprises.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (5.0%)           | 2,266.3  | 2,544.3  | 2,129.3  | 1,848.4  | 1,846.7  |
| Net income (\$ mil.)   | 3.6%             | 922.2    | (559.2)  | 627.7    | 414.2    | 1,061.1  |
| Market value (\$ mil.) | (10.8%)          | 21,024.2 | 18,259.5 | 14,191.2 | 12,453.1 | 13,336.5 |
| Employees              | 4.3%             | 170      | 187      | 188      | 190      | 201      |

**HEALTHSPRING INC.**
**NYSE: HS**

9009 Carothers Pkwy. Ste. 501  
Franklin TN 37067  
Phone: 615-291-7000  
Fax: 615-401-4566  
Web: www.healthspring.com

CEO: Herbert A Fritch  
CFO: Karey L Witty  
HR: -  
FYE: December 31  
Type: Subsidiary

Looking to keep a spring in Grandma's step HealthSpring provides Medicare Advantage plans and Medicare Part D prescription drug benefits to members in 11 states and the District of Columbia across some 65000 pharmacies. Its Medicare Advantage plans offer the support of Medicare with additional benefits such as the Medicare Part D prescription benefits vision and hearing benefits and transportation programs. In addition HealthSpring runs a nationwide prescription drug plan (otherwise known as PDPs) and offers management services to independent physician associations in Alabama Tennessee and Texas. HealthSpring was acquired by insurance giant CIGNA in 2012.

**HEALTHSTREAM INC**
**NMS: HSTM**

500 11th Avenue North, Suite 1000  
Nashville, TN 37203  
Phone: 615 301-3100  
Fax: -  
Web: www.healthstream.com

CEO: Robert A. Frist  
CFO: Gerard M. (Gerry) Hayden  
HR: -  
FYE: December 31  
Type: Public

HealthStream supplies internet-based learning and research content to help US health care organizations meet their training certification and development needs. HealthStream's core learning product is HealthStream Learning Center (HLC) which offers educational and training courseware to about 4.8 million subscribers (representing some 45000 hospitals) via a software-as-a-service (SaaS) model. In early 2018 the company sold its research offerings which included quality and satisfaction surveys data analysis and other research-based management tools to Press Ganey.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.9%             | 170.7 | 209.0 | 226.0 | 247.7 | 231.6 |
| Net income (\$ mil.)   | 32.7%            | 10.4  | 8.6   | 3.8   | 10.0  | 32.2  |
| Market value (\$ mil.) | (4.9%)           | 952.9 | 711.2 | 809.7 | 748.6 | 780.6 |
| Employees              | 0.1%             | 787   | 972   | 1,120 | 1,027 | 790   |



**HEALTHWAREHOUSE.COM, INC.**

NBB: HEWA

7107 Industrial Road  
Florence, KY 41042  
Phone: 800 748-7001  
Fax: -  
Web: www.healthwarehouse.com

CEO: Joseph Peters  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

HealthWarehouse.com sells over-the-counter in more than one way. The online pharmacy sells prescription and over-the-counter drugs to more than 160,000 customers. It sources its products from suppliers including Masters Pharmaceutical and The Harvard Drug Group. HealthWarehouse went public through a reverse merger with OTC-traded Clacendix in 2009. Clacendix provided products that protected enterprise data and networks from security threats. Faced with declining sales and mounting losses Clacendix sold its assets to API Cryptek for \$3.2 million in 2008. Clacendix later merged with HealthWarehouse and changed its name in 2009. HealthWarehouse purchased the online assets of Hocks Pharmacy in 2011.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 26.6%         | 6.1   | 7.0   | 10.4  | 14.8  | 15.7  |
| Net income (\$ mil.)   | -             | (1.8) | (0.6) | (1.4) | 0.4   | (0.8) |
| Market value (\$ mil.) | 32.1%         | 4.4   | 7.8   | 14.2  | 22.1  | 13.4  |
| Employees              | 36.0%         | 40    | 57    | 74    | -     | -     |

**HEARTLAND EXPRESS, INC.**

NMS: HTLD

901 North Kansas Avenue  
North Liberty, IA 52317  
Phone: 319 626-3600  
Fax: -  
Web: www.heartlandexpress.com

CEO: Michael J. Gerdin  
CFO: John P. Cosaert  
HR: -  
FYE: December 31  
Type: Public

Home is where the heart is and Heartland Express stays close to home as a short-to medium-haul truckload carrier — its average trip is just over 500 miles. With the exception of traffic from its Phoenix hub the company mainly operates east of the Rockies; it also offers service in the southwestern US. Although most of its loads go directly from origin to destination Heartland also operates from about 20 regional distribution hubs which are located near major customers. The company regional hubs focus on short-haul freight movements (less than 500 miles). Heartland transports general commodities including appliances auto parts consumer products food and paper products.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (8.5%)        | 871.4   | 736.3   | 612.9   | 607.3   | 610.8   |
| Net income (\$ mil.)   | (3.8%)        | 84.8    | 73.1    | 56.4    | 75.2    | 72.7    |
| Market value (\$ mil.) | (9.3%)        | 2,212.9 | 1,394.4 | 1,668.1 | 1,912.2 | 1,499.3 |
| Employees              | (6.4%)        | 4,500   | 4,200   | 3,600   | 3,800   | 3,450   |

**HEARTLAND FINANCIAL USA, INC. (DUBUQUE, IA)**

NMS: HTLF

1398 Central Avenue  
Dubuque, IA 52001  
Phone: 563 589-2100  
Fax: 563 589-2011  
Web: www.htlf.com

CEO: Catherine T. (Kate) Kelly  
CFO: Bryan R. McKeag  
HR: Mark G. Murtha  
FYE: December 31  
Type: Public

Heartland Financial USA is an \$11.3 billion multi-bank holding company that owns flagship subsidiary Dubuque Bank and Trust (Iowa) and ten other banks that together operate more than 120 branches in about a dozen states primarily in the West and Midwest. In addition to standard deposit loan and mortgage services the banks also offer retirement wealth management trust insurance and investment services. Heartland also owns consumer lender Citizens Finance which has about a dozen offices in Illinois Iowa and Wisconsin.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 17.2%         | 6,052.4 | 7,694.8 | 8,247.1 | 9,810.7 | 11,408.0 |
| Net income (\$ mil.)   | 29.3%         | 41.9    | 60.0    | 80.3    | 75.3    | 117.0    |
| Market value (\$ mil.) | 12.9%         | 934.3   | 1,081.2 | 1,654.9 | 1,849.7 | 1,515.3  |
| Employees              | 5.8%          | 1,631   | 1,799   | 1,864   | 2,008   | 2,045    |

**HEARTLAND HEALTH**

5325 FARAON ST  
SAINT JOSEPH, MO 645063488  
Phone: 816-271-6000  
Fax: -  
Web: www.mymosaiclifecare.org

CEO: Mark Laney  
CFO: John Wilson  
HR: -  
FYE: June 30  
Type: Private

Heartland Health provides medical care in the heart of the Midwest. The integrated health care system serves residents of northwest Missouri as well as bordering areas of Kansas and Nebraska. Its flagship facility is Heartland Regional Medical Center a 350-bed acute-care hospital that features an emergency room and Level II trauma center as well as specialty care programs in heart disease cancer and obstetrics. Heartland Health also provides primary care through a multi-specialty medical practice (Heartland Clinic) and it offers home health hospice and long-term care services from the primary medical center facility. The company's Community Health Improvement Solutions unit is an HMO health insurer.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 4.5%          | -     | 560.8 | 577.8 | 584.4 | 667.6  |
| Net income (\$ mil.)   | (0.0%)        | -     | 64.2  | 22.6  | (6.1) | 64.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 32,000 |

**HEARTLAND PAYMENT SYSTEMS, LLC**

10 GLENLAKE PKWY STE 324  
ATLANTA, GA 303283495  
Phone: 609-683-3831

CEO: Robert O Carr  
CFO: Samir Zabaneh  
HR: -  
FYE: December 31  
Type: Private

Heartland Payment Systems (HPS) a wholly owned subsidiary of Global Payments Inc. makes sure plastic-card transactions don't get lost along their way. The company performs credit debit and prepaid card processing services at some 300,000 locations nationwide. Its client list includes restaurants retailers convenience stores and professional service providers. The Heartland Payroll Solutions segment provides payroll processing such as check printing and direct deposit for more than 10,000 customers. Other markets for the firm include K-12 school nutrition programs and payment processing for colleges and universities. Global Payments bought Heartland for \$4.3 billion in 2016.

|                        | Annual Growth | 12/11 | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.0%         | -     | 2,013.4 | 2,135.4 | 2,311.4 | 2,682.4 |
| Net income (\$ mil.)   | 8.4%          | -     | 66.5    | 78.1    | 31.9    | 84.7    |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 3,734   |

**HEARTWARE INTERNATIONAL INC**

NMS: HTWR

500 Old Connecticut Path  
Framingham, MA 01701  
Phone: 508 739-0950  
Fax: -  
Web: www.heartware.com

CEO: Douglas Godshall  
CFO: Peter F McAree  
HR: -  
FYE: December 31  
Type: Public

HeartWare International makes hardware for your heart. The company's proprietary heart pump is an implantable device designed for patients suffering from advanced-stage heart failure. The pump branded as HVAD (for HeartWare Ventricular Assist System) is used for people who can't undergo a heart transplant or who are on a waiting list for a heart to become available. The HVAD is small fits above the diaphragm (not the abdomen like other VADs which makes it less invasive) and can generate up to 10 liters of blood flow per minute. HeartWare International is a development-stage company; the HVAD is approved for sale in Europe and Australia.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 49.9%         | 55.2    | 82.8    | 110.9   | 207.9   | 278.4   |
| Net income (\$ mil.)   | -             | (29.4)  | (55.1)  | (87.7)  | (59.3)  | (19.4)  |
| Market value (\$ mil.) | (4.3%)        | 1,502.4 | 1,183.8 | 1,440.2 | 1,611.0 | 1,259.8 |
| Employees              | 29.8%         | 206     | 330     | 396     | 569     | 585     |

**HEAVEN HILL DISTILLERIES INC.**

1064 Loretto Rd.  
Bardstown KY 40004  
Phone: 502-348-3921  
Fax: 502-348-0162  
Web: www.heaven-hill.com/

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Angels don't help the Christian Brothers bottle their brandy port and sherry; Heaven Hill does. One of Kentucky's oldest and largest distilling operations Heaven Hill Distilleries makes Evan Williams Bourbon as well as super-premium bourbons under the brand names Elijah Craig and Henry McKenna. The company also owns the Christian Brothers and Old Fitzgerald brand names. Heaven Hill distributes a variety of other spirits including the aperitif Dubonnet Ansac cognac Burnett's gin and Blackheart Premium Spiced Rum among others. Founded in 1934 by five brothers from the Shapira family Heaven Hill is still family owned.

**HECLA MINING CO**
**NYS: HL**

6500 Mineral Drive, Suite 200  
Coeur d'Alene, ID 83815-9408  
Phone: 208 769-4100  
Fax: -  
Web: www.hecla-mining.com

CEO: Phillips S. Baker  
CFO: Lindsay Hall  
HR: -  
FYE: December 31  
Type: Public

Not all that glitters at Hecla Mining is gold — in fact a large proportion of the precious ores that it mines is made of silver. Hecla explores for and mines gold silver lead and zinc. In 2014 the mining and natural resource exploration company produced 1.7 million ounces of silver 6702 ounces of gold 10394 tons of zinc and 4542 tons of lead. Hecla operates mines in the Alaska and the Lucky Friday Mine in Idaho and has interests in mines in Colorado Nevada and in Mexico. The company sells to metals buyers around the world primarily to zinc producers in Asia. In 2016 Hecla acquired Mines Management.

|                        | Annual Growth | 12/14   | 12/15  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 3.2%          | 500.8   | 443.6  | 646.0   | 577.8   | 567.1   |
| Net income (\$ mil.)   | -             | 17.8    | (87.0) | 69.5    | (23.5)  | (26.6)  |
| Market value (\$ mil.) | (4.1%)        | 1,346.5 | 912.1  | 2,528.8 | 1,915.9 | 1,138.9 |
| Employees              | 6.1%          | 1,354   | 1,404  | 1,396   | 1,431   | 1,714   |

**HEERY INTERNATIONAL INC.**

999 Peachtree St. NE  
Atlanta GA 30309-3953  
Phone: 404-881-9880  
Fax: 404-946-2398  
Web: www.heery.com

CEO: -  
CFO: Sabrina Crawley  
HR: -  
FYE: December 31  
Type: Subsidiary

Engineering and architectural group Heery International is known as much for its program management as for the schools and stadiums it designs. Architect George Heery who helped found the firm in 1952 was an early practitioner of program management which involves consulting and client representation for complex projects at each phase of construction. Heery with its 35 offices also offers facilities and construction management and interior design services. Most of its billings come from government projects; its markets include educational medical correctional and judicial facilities. A subsidiary of UK engineering giant Balfour Beatty Heery operates as the buildings division for Parsons Brinckerhoff.

**HEICO CORP**
**NYS: HEI**

3000 Taft Street  
Hollywood, FL 33021  
Phone: 954 987-4000  
Fax: -  
Web: www.heico.com

CEO: Victor H. Mendelson  
CFO: Carlos L. Macau  
HR: -  
FYE: October 31  
Type: Public

HEICO Corporation helps jets get airborne. Its Flight Support Group consisting of HEICO Aerospace and its subsidiaries makes FAA-approved replacement parts for jet engines that can be substituted for original parts including airfoils bearings and fuel pump gears. Flight Support also repairs overhauls and distributes jet engine parts as well as avionics and instruments for commercial air carriers. HEICO's second segment Electronic Technologies Group makes a variety of electronic equipment for the aerospace/defense electronic medical and telecommunications industries.

|                        | Annual Growth | 10/15   | 10/16   | 10/17    | 10/18    | 10/19    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 14.7%         | 1,188.6 | 1,376.3 | 1,524.8  | 1,777.7  | 2,055.6  |
| Net income (\$ mil.)   | 25.2%         | 133.4   | 156.2   | 186.0    | 259.2    | 327.9    |
| Market value (\$ mil.) | 25.0%         | 6,784.0 | 9,086.5 | 12,196.1 | 11,274.8 | 16,588.7 |
| Employees              | 6.4%          | 4,600   | 4,700   | 5,100    | 5,400    | 5,900    |

**HEIDRICK & STRUGGLES INTERNATIONAL, INC.**
**NMS: HSI**

233 South Wacker Drive, Suite 4900  
Chicago, IL 60606-6303  
Phone: 312 496-1200  
Fax: -  
Web: www.heidrick.com

CEO: Krishnan Rajagopalan  
CFO: Richard W. (Rich) Pehlke  
HR: Richard W. Greene  
FYE: December 31  
Type: Public

Finding top dogs for clients in many industries Heidrick & Struggles International is one of the largest global recruiting firms. The company has more than 300 headhunters spanning 50 offices in 25 countries filling CEO CFO director and other high-level positions for companies that range from start-up ventures to established FORTUNE 500 firms. It's divided into search groups that specialize by industry such as financial services and industrial which together account for half of sales. The company's fees are generally equal to one-third of a hired executive's first-year compensation. Heidrick & Struggles also provides temporary placement management assessment and professional development services.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 9.4%          | 513.2 | 548.3 | 600.9 | 640.1  | 735.7 |
| Net income (\$ mil.)   | 64.1%         | 6.8   | 17.1  | 15.4  | (48.6) | 49.3  |
| Market value (\$ mil.) | 7.9%          | 436.9 | 515.9 | 457.7 | 465.3  | 591.2 |
| Employees              | 2.1%          | 1,483 | 1,659 | 1,716 | 1,635  | 1,611 |

**HEIDTMAN STEEL PRODUCTS INC.**

2401 FRONT ST  
TOLEDO, OH 43605-1199  
Phone: 419-691-4646  
Fax: -  
Web: www.heidtmman.avatarsyn.com

CEO: John C Bates  
CFO: Mark Ridenour  
HR: -  
FYE: March 31  
Type: Private

Steel life is an art at Heidtm Steel Products a provider of steel processing services such as blanking leveling and pickling. One of the largest privately held flat-rolled steel service networks in the US the company processes more than five million tons of steel annually. Services include hot-rolling cold-rolling and steel coating a full-range of slitting capabilities and galvanizing. Heidtm Steel operates plants in five mainly Midwestern states that serve automotive bus and truck manufacturers as well as furniture and appliance makers. The company is an approved steel supplier to Caterpillar and Ford.

|                        | Annual Growth | 03/03 | 03/04 | 03/05 | 03/06 | 03/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.8%         | -     | 443.6 | 679.5 | 599.2 | 637.1 |
| Net income (\$ mil.)   | 114.4%        | -     | 1.4   | 5.2   | (0.3) | 14.3  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,000 |

**HEIFER PROJECT INTERNATIONAL INC**

1 WORLD AVE  
LITTLE ROCK, AR 722023825  
Phone: 501-907-2600  
Fax: -  
Web: www.heifer.org

CEO: Pierre Ferrari  
CFO: Robert Bob Bloom  
HR: -  
FYE: June 30  
Type: Private

It's not just a handout; it's a new way of life. Heifer Project International (known as Heifer International) runs more than 925 projects that help millions of impoverished families become self-sufficient. Current recipients are located in more than 50 countries around the world including about 28 US states. The non-profit organization provides more than 25 different kinds of breeding livestock and other animals (bees rabbits ducks) that can be used for food income or plowing power in addition to training in sustainable agriculture techniques. In exchange the family agrees to pass on not only the animals' first female offspring to another needy family but their knowledge too.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.2%             | -     | 125.3 | 125.3 | 114.3 | 131.3 |
| Net income (\$ mil.)   | -                | -     | (0.3) | (0.3) | (9.0) | 10.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 304   |

**HELEN KELLER INTERNATIONAL**

1 DAG HAMMARSKJOLD PLZ # 2  
NEW YORK, NY 100172208  
Phone: 212-532-0544  
Fax: -  
Web: www.hki.org

CEO: Kathy Spahn  
CFO: Elspeth Taylor  
HR: -  
FYE: June 30  
Type: Private

Helen Keller International (HKI) has vision. The organization fights blindness by working with doctors government agencies partner groups and individuals in 22 countries citing that 80% of all blindness is avoidable. Its core areas of focus are eye health overall health and nutrition and poverty reduction. HKI distributes antibiotics performs cataract surgery and provides eye screenings glasses and education. The group works to combat malnutrition by promoting prenatal care supplying Vitamin A and helping others set up sustainable gardens and nutrition programs. It aims to reduce poverty through projects for literacy pre-school and clean water and offers entrepreneurial support for women.

|                        | Annual<br>Growth | 06/11 | 06/12 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (25.1%)          | -     | 220.2 | 58.5  | 72.1  | 69.2  |
| Net income (\$ mil.)   | -                | -     | 2.2   | (0.1) | 9.8   | (0.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,022 |

**HELICOS BIOSCIENCES CORPORATION**

PINK SHEETS: HLCS

1 Kendall Sq. Bldg. 700  
Cambridge MA 02139  
Phone: 617-264-1800  
Fax: 617-252-6924  
Web: www.sirtispharma.com

CEO: Ivan Trifunovich PHD  
CFO: Jeffrey R Moore  
HR: Jo Norton  
FYE: December 31  
Type: Public

Helicos BioSciences is in the business of developing genetic analysis technologies. Its True Single Molecule Sequencing (tSMS) platform allows for the direct analysis of DNA and RNA samples without amplification cloning or other time-consuming preparation techniques. The company serves the research clinical diagnostic and drug discovery markets and aims to provide customers with the ability to compare thousands of samples. Its HeliScope genetic analysis system can be integrated into existing laboratories and consists of a computer-controlled instrument and related supplies and reagents.

**HELIOS & MATHESON ANALYTICS INC**

NBB: HMNY

Empire State Building, 350 Fifth Avenue  
New York, NY 10118  
Phone: 212 979-8228  
Fax: -  
Web: www.hmny.com

CEO: Parthasarathy Krishnan  
CFO: Robert Damon  
HR: -  
FYE: December 31  
Type: Public

Helios & Matheson Analytics Inc. (formerly Helios & Matheson Information Technology Inc.) is a source (or outsource) of IT services. The company provides database management project management network design and implementation application development and Web enablement and related e-business services. The company also markets and distributes third-party software products. HMNA primarily serves global corporations and larger organizations in the financial services banking insurance and pharmaceutical industries. The company is controlled by India-based Helios & Matheson Information Technology Ltd.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | (5.9%)           | 13.3  | 10.6  | 9.7   | 6.8   | 10.4    |
| Net income (\$ mil.)   | -                | 0.4   | (0.2) | (2.1) | (7.4) | (146.0) |
| Market value (\$ mil.) | 2.3%             | 137.9 | 48.0  | 33.3  | 79.1  | 151.3   |
| Employees              | 12.7%            | 44    | 32    | 20    | 34    | 71      |

**HELIOS TECHNOLOGIES INC**

NMS: HLIO

1500 West University Parkway  
Sarasota, FL 34243  
Phone: 941 362-1200  
Fax: -  
Web: www.sunhydraulics.com

CEO: Wolfgang H. Dangel  
CFO: Tricia L. Fulton  
HR: -  
FYE: December 29  
Type: Public

It's not solar power that Sun Hydraulics delivers but fluid power. The company makes screw-in hydraulic cartridge valves and custom manifolds used to control speed force and motion in fluid power systems. Cartridge valves offer a general purpose floating design that is unique in pressure capacity reliability reduced size and installation. Sun Hydraulics' valves and manifolds are used in myriad industrial and mobile products including construction agricultural and utility equipment and to a lesser extent in machine tools and material handling equipment. The company operates through subsidiaries and distributors in the US UK Germany Korea China and India. The Americas represents almost 50% of sales.

|                        | Annual<br>Growth | 12/14*  | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 22.2%            | 227.7   | 200.7   | 196.9   | 342.8   | 508.0   |
| Net income (\$ mil.)   | 1.6%             | 43.8    | 33.1    | 23.3    | 31.6    | 46.7    |
| Market value (\$ mil.) | (4.2%)           | 1,267.1 | 1,014.2 | 1,277.6 | 2,067.8 | 1,066.3 |
| Employees              | 30.2%            | 719     | 680     | 1,100   | 1,150   | 2,065   |

\*Fiscal year change

**HELIIX BIOMEDIX INC.**

OTC: HXBM

22122 20th Ave. SE Ste. 204  
Bothell WA 98021-4433  
Phone: 425-402-8400  
Fax: 425-806-2999  
Web: www.helixbiomedix.com

CEO: R Stephen Beatty  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Helix BioMedix wants to remove wrinkles and acne without leaving red itchy skin. The company has a library of bioactive peptides with antimicrobial properties it hopes to exploit as it works to formulate wrinkle- and acne-fighting creams along with topical treatments for skin and wound infections. The firm also hopes to use its peptides to develop a treatment that will speed the healing of wounds with minimal scarring as well as to prevent drug resistant staph infections. Helix is looking to partner with large better-funded drugmakers to develop some of its product candidates. The company also licenses its peptides to consumer products makers.

**HELIX ENERGY SOLUTIONS GROUP INC**

NYS: HLX

3505 West Sam Houston Parkway North, Suite 400  
Houston, TX 77043  
Phone: 281 618-0400  
Fax: 281 618-0500  
Web: www.helixesg.com

CEO: Owen E. Kratz  
CFO: Erik Staffeldt  
HR: Charlie McMullin  
FYE: December 31  
Type: Public

Helix Energy Solutions is in the energy services mix as a top marine deepwater contractor. Its Contracting Deepwater unit primarily works in water depths ranging from 200 to 10000 feet using dynamically positioned and remotely operated vehicles (ROVs) that offer a range of engineering repair maintenance and pipe and cable burial services in global offshore markets. Former subsidiary Energy Resource Technology (ERT) bought and operated mature fields primarily in the Gulf of Mexico but in 2013 Helix Energy Solutions sold this business in order to focus on its offshore contracting operations.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18 |
|------------------------|------------------|---------|---------|---------|---------|-------|
| Sales (\$ mil.)        | (9.6%)           | 1,107.2 | 695.8   | 487.6   | 581.4   | 739.8 |
| Net income (\$ mil.)   | (38.1%)          | 195.0   | (377.0) | (81.4)  | 30.1    | 28.6  |
| Market value (\$ mil.) | (29.3%)          | 3,216.0 | 779.5   | 1,307.2 | 1,117.5 | 801.8 |
| Employees              | (3.7%)           | 1,800   | 1,445   | 1,474   | 1,600   | 1,546 |

**HELLA CORPORATE CENTER USA INC.**

43811 Plymouth Oaks Blvd.  
Plymouth MI 48170-2539  
Phone: 734-414-0900  
Fax: 734-414-5098  
Web: www.hella.com/produktion/hellausa/website/chan

CEO: Joseph V Borruco  
CFO: Edward L Macek  
HR: -  
FYE: May 31  
Type: Subsidiary

As the North American headquarters for Germany-based Hella KGaA Hueck & Co. Hella Corporate Center USA (formerly known as Hella North America) offers a heluva selection when it comes to aftermarket and OEM automotive lighting products. Through its subdivision Product Development Center for Lighting Hella Corporate Center manufactures aftermarket lighting products that include auxiliary lighting such as fog lamps replacement headlamps work lamps LED lighting warning lights and bulbs. Additionally it makes OEM automotive electronics and vehicle modules through its manufacturing facilities in the US and Mexico.

**HELMERICH & PAYNE, INC.**

NYS: HP

1437 South Boulder Avenue, Suite 1400  
Tulsa, OK 74119  
Phone: 918 742-5531  
Fax: 918 742-0237  
Web: www.hpinc.com

CEO: John W. Lindsay  
CFO: Juan P. Tardio  
HR: -  
FYE: September 30  
Type: Public

Contract driller Helmerich & Payne (H&P) deploys its fleet of nearly 400 rigs at the behest of oil giants such as Occidental Petroleum and EOG Resources mostly on the US mainland but also internationally and at sea. It operates around 350 land rigs in the US and more than 25 on land outside the US in addition to eight offshore platform rigs operating in the Gulf of Mexico. One of H&P's key competitive strengths is its FlexRigs its proprietary drilling platforms which have evolved and taken on new technology over the years. Besides drilling H&P has ancillary real estate operations including a shopping center and office buildings in Tulsa.

|                        | Annual<br>Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.0%)           | 3,165.4 | 1,624.2 | 1,804.7 | 2,487.3 | 2,798.5 |
| Net income (\$ mil.)   | -                | 422.2   | (56.8)  | (128.2) | 482.7   | (33.7)  |
| Market value (\$ mil.) | (4.0%)           | 5,124.8 | 7,297.9 | 5,650.7 | 7,457.3 | 4,345.1 |
| Employees              | 6.0%             | 6,738   | 4,845   | 8,123   | 8,780   | 8,510   |

**HELMSMAN MANAGEMENT SERVICES LLC**

175 BERKELEY ST  
BOSTON, MA 021165066  
Phone: 857-224-1970  
Fax: -  
Web: www.libertymutualgroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Helmsman Management Services helps businesses steer clear of risk. The third-party administrator provides risk management programs in the alternative risk marketplace for more than 300 clients across the US. The company's services which are provided on a state regional or national basis include claims management litigation management loss prevention managed care and occupational health services medical bill review and utilization review. Helmsman Management Services is part of the Boston-based Liberty Mutual Insurance group. It utilizes Liberty Mutual's national network of claims and loss prevention specialists.

|                        | Annual<br>Growth | 12/00 | 12/01 | 12/02 | 12/03 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 7.0%             | -     | -     | -     | 74.6  | 119.9 |
| Net income (\$ mil.)   | 7.5%             | -     | -     | -     | 3.8   | 6.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 400   |

**HEMACARE CORP.**

NBB: HEMA

15350 Sherman Way, Suite 350  
Van Nuys, CA 91406  
Phone: 818 226-1968  
Fax: 818 251-5300  
Web: www.hemacare.com

CEO: Pete Van Der Wal  
CFO: Lisa Bacerra  
HR: -  
FYE: December 31  
Type: Public

HemaCare is not a vampire but it does need your blood to survive. A supplier of blood products and services to hospitals and researchers the company collects whole blood from donors at donor centers and mobile donor vehicles and processes it into plasma and platelets used for blood transfusions. HemaCare has blood collection centers in California and Maine. The company is focused on broadening its global bioresearch products and services operations which is its fastest growing and most profitable segment. It has sold off certain assets to help invest in that segment's growth.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%             | 17.9  | 1.7   | 9.7   | 13.9  | 20.2  |
| Net income (\$ mil.)   | 30.7%            | 1.2   | (0.1) | 3.2   | 0.8   | 4.4   |
| Market value (\$ mil.) | 72.2%            | 2.4   | 3.0   | 5.3   | 9.6   | 36.3  |
| Employees              | -                | -     | -     | -     | -     | -     |

**HEMAGEN DIAGNOSTICS INC**

NBB: HMG

9033 Red Branch Road  
Columbia, MD 21045  
Phone: 443 367-5500  
Fax: -  
Web: www.hemagen.com

CEO: William P Hales  
CFO: M Robert Campbell  
HR: -  
FYE: September 30  
Type: Public

Hemagen Diagnostics lets no disease go undetected. The company makes diagnostic kits and related components. Its Virgo product line is used to identify infectious and autoimmune diseases such as rheumatoid arthritis lupus measles and syphilis. Physicians and veterinarians use its Analyst reagent system and related components to test blood for substances like cholesterol glucose and triglycerides. Hemagen sells products internationally primarily through distributors; its Brazilian subsidiary markets its products in South America.

|                        | Annual<br>Growth | 09/08 | 09/09 | 09/10 | 09/11 | 09/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (10.8%)          | 6.4   | 5.4   | 5.2   | 5.1   | 4.0   |
| Net income (\$ mil.)   | -                | 0.4   | (0.8) | (0.2) | (0.9) | (0.9) |
| Market value (\$ mil.) | (28.4%)          | 1.9   | 1.2   | 0.9   | 0.5   | 0.5   |
| Employees              | (14.7%)          | 34    | 25    | 29    | 31    | 18    |

**HEMMINGS MOTOR NEWS**

222 W. Main St. CEO: –  
 Bennington VT 05201-2103 CFO: –  
 Phone: 802-442-3101 HR: –  
 Fax: 802-447-1561 FYE: July 31  
 Web: www.hemmings.com Type: Subsidiary

Hemmings Motor News knows how to get a car enthusiast's motor running. The company publishes the monthly "Hemmings Motor News" (at more than 600 pages a month it is considered the bible for car collectors) "Hemmings Classic Car" Hemmings Muscle Machines and "Hemmings Sports and Exotic Car". Hemmings Motor News also publishes collector's guides and almanacs. The company's Web site provides classified listings hosts forums publishes auto blogs and posts notices of upcoming automobile shows and events. The company operates as part of American City Business Journals itself a unit of media giant Advance Publications. The company was founded in 1954 by Ernest Hemmings.

**HENRICKSEN & COMPANY, INC.**

1101 W THORNDAL AVE CEO: –  
 ITASCA, IL 601431366 CFO: Tim Osborn  
 Phone: 630-250-9090 HR: –  
 Fax: – FYE: April 30  
 Web: www.henricksen.com Type: Private

Henricksen & Company wants your company to be comfortable. The firm is an office furniture distributor that specializes in selling mid- and high-end office furnishings. Its portfolio consists of desks chairs filing systems and partitions from manufacturers including Allsteel Gunlocke and HON. Henricksen also offers its customers furniture warehousing installation maintenance and cleaning as well as reconfiguration design and space planning services. The company also leases furniture. Customers have included Cray Huron Consulting Restaurant Technologies SXC Health Solutions and Roundy's. The company was founded by the Henricksen family in the 1960s.

|                        | Annual Growth | 04/09 | 04/10 | 04/11 | 04/12 | 04/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.6%          | –     | –     | 129.6 | 147.4 | 153.0 |
| Net income (\$ mil.)   | (37.4%)       | –     | –     | 0.3   | 0.1   | 0.1   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 210   |

**HENRY COUNTY MEMORIAL HOSPITAL**

1000 N 16TH ST CEO: Paul F Janssen  
 NEW CASTLE, IN 473624395 CFO: –  
 Phone: 765-521-0890 HR: –  
 Fax: – FYE: December 31  
 Web: www.henrycountyhospitalmedicalgroup.org Type: Private

Henry County east of Indianapolis is a perfect slice of the Midwest: farms small towns and its own county hospital system. Henry County Memorial Hospital actually serves parts of three counties with a 110-bed general hospital medical offices specialty centers a long-term care unit and an assisted living center. The hospital offers patients emergency care general medical obstetric pediatric hospice and surgical services. The Henry County Hospital Foundation funds a program to train nurses through the local schools and college. The hospital opened its doors in 1930.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.6%          | –     | 70.3  | 77.4  | 75.1  | 82.8  |
| Net income (\$ mil.)   | –             | –     | 6.5   | 6.1   | (4.8) | (4.5) |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 787   |

**HENRY FORD HEALTH SYSTEM**

1 FORD PL CEO: James M. Connelly  
 DETROIT, MI 482023450 CFO: Edward G. (Ed) Chadwick  
 Phone: 313-916-2600 HR: Kathy Oswald  
 Fax: – FYE: December 31  
 Type: Private

Not-for-profit Henry Ford Health System (HFHS) operates a network of medical facilities in Detroit and nearby communities. The system's half-dozen hospitals — including the flagship Henry Ford Hospital the Henry Ford Wyandotte Hospital and mental health facility Kingswood Hospital — are home to roughly 2400 beds. HFHS also operates a 1300-physician medical group (with more than 40 specialties) as well as nursing homes a hospice provider a home health care network and research and education centers. The system's Health Alliance Plan of Michigan provides managed care and health insurance to more than half a million members.

|                        | Annual Growth | 12/08 | 12/09   | 12/13   | 12/14   | 12/17   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 13.8%         | –     | 2,118.4 | 4,517.0 | 1,513.7 | 5,977.0 |
| Net income (\$ mil.)   | 28.8%         | –     | 26.8    | 135.3   | (13.8)  | 203.0   |
| Market value (\$ mil.) | –             | –     | –       | –       | –       | –       |
| Employees              | –             | –     | –       | –       | –       | 23,000  |

**HENRY MAYO NEWHALL MEMORIAL HOSPITAL**

23845 MCBEAN PKWY CEO: Roger E Seaver  
 VALENCIA, CA 913552001 CFO: –  
 Phone: 661-253-8000 HR: –  
 Fax: – FYE: September 30  
 Web: www.henrymayo.com Type: Private

Had a bit too much mayo? Arteries feeling a bit clogged? Henry Mayo Newhall Memorial Hospital exists for just this reason (among others). The hospital serves the healthcare needs of the Santa Clarita Valley in northern Los Angeles County. The not-for-profit community hospital houses more than 220 beds and provides general medical and surgical care as well as trauma services (it is a Level II trauma center) outpatient services psychiatric care and emergency services among other specialties. In operation since 1975 the hospital was built to serve the needs of the at-the-time unincorporated City of Santa Clara on land donated by The Newhall Land and Farming Company.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.6%          | –     | 249.7 | 307.4 | 321.6 | 320.0 |
| Net income (\$ mil.)   | –             | –     | (7.3) | 23.0  | 29.1  | 11.6  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 1,600 |

**HENRY MODELL & COMPANY, INC.**

498 7TH AVE FL 20 CEO: Mitchell B. (Mitch) Modell  
 NEW YORK, NY 100186704 CFO: –  
 Phone: 212-822-1000 HR: –  
 Fax: – FYE: February 02  
 Web: www.modells.com Type: Private

A model corporate citizen retailer Henry Modell & Company sells sporting goods fitness equipment apparel and brand-name athletic footwear as America's oldest family-owned and -operated sporting goods retailer. Established in 1889 the business also ensures it has local team apparel on hand. Through more than 155 stores that operate under the Modell's Sporting Goods banner the company serves some 10 East Coast states and the District of Columbia. Known for its reasonably priced branded products Modell's locates its stores in malls regional shopping centers and busy urban areas. It also boasts an online presence at Modells.com.

|                        | Annual Growth | 01/09 | 01/10 | 01/11 | 01/12* | 02/13 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 4.3%          | –     | –     | 558.8 | 570.3  | 608.0 |
| Net income (\$ mil.)   | –             | –     | –     | (7.5) | (3.3)  | 0.6   |
| Market value (\$ mil.) | –             | –     | –     | –     | –      | –     |
| Employees              | –             | –     | –     | –     | –      | 5,430 |

\*Fiscal year change

**HENSEL PHELPS CONSTRUCTION CO.**

420 6TH AVE  
GREELEY, CO 80632332  
Phone: 970-352-6565  
Fax: -  
Web: www.henselphelps.com

CEO: Jeffrey K. (Jeff) Wenaas  
CFO: Stephen J. (Steve) Carrico  
HR: -  
FYE: December 31  
Type: Private

Hensel Phelps Construction builds it all from the courthouse to the big house. The employee-owned general contractor provides a full range of development pre-construction construction and renovation services for commercial institutional and government projects throughout the US and abroad. Its project portfolio includes prisons airports arenas laboratories government complexes offices and more. Major public and private clients have included the US Army Corps of Engineers IBM United Airlines The University of Texas Kodak and Whole Foods. Hensel Phelps founded the eponymous company as a homebuilder in 1937.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.2%            | -     | 2,507.7 | 3,142.5 | 3,540.4 | 3,360.4 |
| Net income (\$ mil.)   | 27.7%            | -     | 38.8    | 70.6    | 76.2    | 80.9    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 2,000   |

**HERBERT MINES ASSOCIATES INC.**

600 Lexington Ave. 2nd Fl.  
New York NY 10022  
Phone: 212-355-0909  
Fax: 212-223-2186  
Web: www.herbertmines.com

CEO: Hal Reiter  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Herbert Mines Associates mines the workforce to find high-performers for jobs in high fashion. The executive search firm recruits senior-level personnel in the retail food service apparel hospitality e-commerce and consumer products sectors. It has conducted work for such clients as Neiman Marcus Kimberly-Clark and Starbucks. Headquartered in New York the company strengthens its international presence through an affiliation with Globe Search Group an assortment of independently-owned executive search firms. Herbert Mines a former personnel executive with Revlon Neiman Marcus and Macy's founded the firm in 1981.

**HERC HOLDINGS INC**
**NYS: HRI**

27500 Riverview Center Blvd.  
Bonita Springs, FL 34134  
Phone: 239 301-1000  
Fax: -  
Web: www.hertz.com

CEO: Lawrence H. Siber  
CFO: Barbara L. Brasier  
HR: Christian J. Cunningham  
FYE: December 31  
Type: Public

Herc Holdings is a heavy equipment rental company with about 270 locations primarily in North America. Its portfolio of equipment includes aerial earthmoving material handling and specialty equipment such as air compressors compaction equipment construction-related trucks electrical equipment power generators contractor tools pumps and lighting studio and production equipment. The company also generates revenues from the sale of new and used equipment and contractor supplies. The US accounts for 80% of sales. The former Hertz Global Holdings spun off its famous car rental business Hertz in mid-2016 and took the name Herc Holdings during that time.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|----------|----------|---------|---------|---------|
| Sales (\$ mil.)        | (35.0%)          | 11,046.0 | 10,535.0 | 1,554.8 | 1,754.5 | 1,976.7 |
| Net income (\$ mil.)   | -                | (82.0)   | 273.0    | (19.7)  | 160.3   | 69.1    |
| Market value (\$ mil.) | 1.0%             | 710.8    | 405.6    | 1,144.6 | 1,784.4 | 740.7   |
| Employees              | (37.9%)          | 33,000   | 30,000   | 4,800   | 4,900   | 4,900   |

**HERCULES OFFSHORE INC**
**NMS: HERO**

9 Greenway Plaza, Suite 2200  
Houston, TX 77046  
Phone: 713 350-5100  
Fax: 713 979-9301  
Web: www.herculesoffshore.com

CEO: John T Rynd  
CFO: Troy L Carson  
HR: -  
FYE: December 31  
Type: Public

As a provider of shallow-water drilling and liftboat services Hercules Offshore supplies the muscle to major integrated energy companies and independent oil and natural gas exploration and production companies. It owns and operates a fleet of 27 jackup rigs two submersible rigs and one platform rig as well as 24 self-propelled self-elevating liftboats. About 78% of its jack up rigs are operating in the Gulf of Mexico although it works in other oil patches around the world. The company also operates a fleet of four conventional and 10 posted barge rigs that operate inland in marshes rivers lakes and shallow bay or coastal waterways along the US Gulf Coast. Hercules Offshore declared bankruptcy in 2015.

|                        | Annual<br>Growth | 12/10   | 12/11  | 12/12   | 12/13  | 12/14   |
|------------------------|------------------|---------|--------|---------|--------|---------|
| Sales (\$ mil.)        | 8.2%             | 657.5   | 655.4  | 709.8   | 858.3  | 900.3   |
| Net income (\$ mil.)   | -                | (134.6) | (76.1) | (127.0) | (68.1) | (216.1) |
| Market value (\$ mil.) | -                | -       | -      | -       | -      | -       |
| Employees              | (4.9%)           | 2,200   | 2,300  | 2,600   | 2,200  | 1,800   |

**HERCULES TECHNOLOGY GROWTH CAPITAL INC.**
**NASDAQ: HTGC**

400 Hamilton Ave. Ste. 310  
Palo Alto CA 94301  
Phone: 650-289-3060  
Fax: 650-473-9194  
Web: www.herculestech.com

CEO: Scott Bluestein  
CFO: David Lund  
HR: -  
FYE: December 31  
Type: Public

Hercules Technology Growth Capital (HTGC) performs its feats of strength with money. The closed-end investment firm offers financing vehicles to companies in the technology and life sciences sectors. A business development company (BDC) HTGC provides primarily US-based private firms with such products as mezzanine loans senior secured loans and select private-equity investments. Loans typically range from \$1 million to \$25 million. HTGC's portfolio includes around 125 companies; about half of its portfolio comprises drug discovery and development Internet consumer and business services and clean tech firms. Holdings include stakes in data network provider IKANO Communications and software firm Daegis.

**HERITAGE BANKSHARES, INC. (NORFOLK, VA)**
**NBB: HBKS**

150 Granby Street  
Norfolk, VA 23510  
Phone: 757 648-1700  
Fax: 757 626-3933  
Web: www.heritagebankva.com

CEO: Michael S Ives  
CFO: John O Guthrie  
HR: -  
FYE: December 31  
Type: Public

Heritage Bankshares comes from a long line of money. Heritage Bankshares is the holding company for Heritage Bank & Trust a community-based institution in Virginia with about half a dozen branches in Chesapeake Norfolk and Virginia Beach. The bank which opened in the mid-1970s offers standard banking products and services including checking and savings accounts debit cards CDs and IRAs. Real estate loans primarily mortgages account for the largest portion of its loan portfolio; the bank also originates loans for businesses individuals and municipalities. The bank offers insurance and investment services through its subsidiary Sentinel Financial.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.0%             | 274.6 | 267.1 | 294.6 | 336.6 | 309.0 |
| Net income (\$ mil.)   | 24.4%            | 1.1   | 2.1   | 2.4   | 2.3   | 2.5   |
| Market value (\$ mil.) | 8.1%             | 21.6  | 28.4  | 25.3  | 26.7  | 29.5  |
| Employees              | (6.0%)           | 59    | 58    | 54    | 49    | -     |

**HERITAGE COMMERCE CORP**
**NMS: HTBK**

150 Almaden Boulevard  
San Jose, CA 95113  
Phone: 408 947-6900  
Fax: -  
Web: www.heritagecommercecorp.com

CEO: Walter T. (Walt) Kaczmarek  
CFO: Lawrence D. McGovern  
HR: -  
FYE: December 31  
Type: Public

Heritage Commerce is the holding company for Heritage Bank of Commerce which operates about 15 branches in the southern and eastern regions of the San Francisco Bay area. Serving consumers and small to midsize businesses and their owners and managers the bank offers savings and checking accounts money market accounts and CDs as well as cash management services and loans. Commercial and commercial real estate loans make up most of the company's loan portfolio which is rounded out by land construction and home equity loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 17.6%         | 1,617.1 | 2,361.6 | 2,570.9 | 2,843.5 | 3,096.6 |
| Net income (\$ mil.)   | 27.4%         | 13.4    | 16.5    | 27.4    | 23.8    | 35.3    |
| Market value (\$ mil.) | 6.5%          | 382.2   | 517.7   | 624.7   | 663.2   | 490.9   |
| Employees              | 5.7%          | 242     | 260     | 263     | 278     | 302     |

**HERITAGE FINANCIAL CORP (WA)**
**NMS: HFWA**

201 Fifth Avenue S.W.  
Olympia, WA 98501  
Phone: 360 943-1500  
Fax: -  
Web: www.hf-wa.com

CEO: Brian L. Vance  
CFO: Donald J. Hinson  
HR: -  
FYE: December 31  
Type: Public

Heritage Financial is ready to answer the call of Pacific Northwesterners seeking to preserve their heritage. Heritage Financial is the holding company for Heritage Bank which operates more than 65 branches throughout Washington and Oregon. Boasting nearly \$4 billion in assets the bank offers a range of deposit products to consumers and businesses such as CDs IRAs and checking savings NOW and money market accounts. Commercial and industrial loans account for over 50% of Heritage Financial's loan portfolio while mortgages secured by multi-family real estate comprise about 5%. The bank also originates single-family mortgages land development construction loans and consumer loans.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 11.4%         | 3,457.8 | 3,650.8 | 3,879.0 | 4,113.3 | 5,316.9 |
| Net income (\$ mil.)   | 26.1%         | 21.0    | 37.5    | 38.9    | 41.8    | 53.1    |
| Market value (\$ mil.) | 14.1%         | 647.1   | 694.7   | 949.5   | 1,135.7 | 1,095.9 |
| Employees              | 3.5%          | 748     | 717     | 760     | 735     | 859     |

**HERITAGE FINANCIAL GROUP INC.**
**NMS: HBOS**

721 N. Westover Blvd.  
Albany, GA 31707  
Phone: 229 420-0000  
Fax: -  
Web: www.eheritagebank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Established in the 1950s as a credit union to serve its hometown Marine base HeritageBank of the South (HBOS) has remained always faithful to its local customers. The flagship subsidiary of Heritage Financial Group operates more than 25 branches that provide traditional deposit and loan products and services to individuals and small to midsize businesses in southwestern Georgia Florida and Alabama. Nonresidential commercial real estate loans make up nearly a third of the bank's loan portfolio. HBOS also operates 15 mortgage offices and five investment offices. In late 2014 Heritage Financial Group was acquired by Renasant in a merger agreement totaling \$258 million.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 28.1%         | 31.2  | 40.9  | 56.9  | 68.4  | 84.1  |
| Net income (\$ mil.)   | -             | (1.7) | 1.4   | 3.8   | 6.8   | 11.3  |
| Market value (\$ mil.) | 15.7%         | -     | 97.3  | 92.4  | 108.0 | 150.8 |
| Employees              | 21.7%         | 194   | 217   | 327   | 321   | 426   |

**HERITAGE GLOBAL INC**
**CNQ: HGP**

12625 High Bluff Drive, Suite 305  
San Diego, CA 92130  
Phone: 858 847-0656  
Fax: -  
Web: www.heritageglobalinc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Change seems to be the only constant for Counsel RB Capital (which was known as C2 Global Technologies prior to 2011). The asset liquidation and patent licensing company sold its original business — the operation of a communications network — in 2003 and began providing phone and Internet service to residential and business customers. It sold the telecom unit which provided long-distance and business communications services to North Central Equity in 2005 to focus on the licensing of patents including two Voice-over-IP (VoIP) technologies. Counsel RB Capital is also involved in the acquisition and disposition of distressed and surplus assets in North America. Counsel Corporation owns 93% of the company.

|                        | Annual Growth | 12/14  | 12/15  | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 13.6%         | 14.2   | 17.4   | 23.8  | 20.1  | 23.7  |
| Net income (\$ mil.)   | -             | (26.5) | (10.4) | 0.0   | (0.2) | 3.8   |
| Market value (\$ mil.) | 9.1%          | 9.4    | 6.7    | 13.7  | 10.8  | 13.3  |
| Employees              | 0.0%          | 50     | 52     | 46    | 48    | 50    |

**HERITAGE OAKS BANCORP**
**NAS: HEOP**

1222 Vine Street  
Paso Robles, CA 93446  
Phone: 805 369-5200  
Fax: -  
Web: www.heritageoaksbancorp.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Stash your acorns at Heritage Oaks Bancorp. It's the holding company for Heritage Oaks Bank which serves retail customers farmers and small to midsize businesses in Central California's San Luis Obispo Santa Barbara and Ventura counties. Through about a dozen offices the bank offers standard products such as checking savings and money market accounts CDs IRAs and credit cards. It also has loan production offices in Goleta and Oxnard. In 2014 it took over Mission Community Bancorp and consolidated its five branches into existing locations of Heritage Oaks. Commercial real estate loans account for almost 80% of its loan portfolio; business loans make up the other 20%.

|                        | Annual Growth | 12/11 | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 17.8%         | 987.1 | 1,097.5 | 1,203.7 | 1,710.1 | 1,899.7 |
| Net income (\$ mil.)   | 18.7%         | 7.7   | 13.0    | 10.8    | 9.0     | 15.3    |
| Market value (\$ mil.) | 22.7%         | 121.6 | 199.2   | 257.6   | 288.2   | 275.2   |
| Employees              | 2.5%          | 256   | 251     | 234     | 294     | 283     |

**HERITAGE SOUTHEAST BANCORPORATION INC**
**NBB: HSB1**

101 North Main Street  
Jonesboro, GA 30236  
Phone: 770 478-8881  
Fax: 770 478-8929  
Web: www.heritagebank.com

CEO: Leonard A. Moreland  
CFO: Phil Resch  
HR: -  
FYE: December 31  
Type: Public

CCF Holding Company sees green in the Peach State. The institution is the parent of Heritage Bank which operates about a half-dozen branches in Clayton Fayette and Henry counties in greater metropolitan Atlanta. Centered in the fast-growing Hartsfield International Airport region the bank targets individuals and local businesses offering such standard services as checking and savings accounts money market accounts CDs IRAs and credit cards. Real estate loans including construction and land development loan commercial and residential mortgages and farmland loans account for about 95% of the bank's lending portfolio. Heritage Bank also writes consumer and business loans.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 8.8%          | 365.3 | 393.5 | 427.3 | 474.2 | 512.0 |
| Net income (\$ mil.)   | (3.8%)        | 5.2   | 3.7   | 6.9   | 0.9   | 4.4   |
| Market value (\$ mil.) | 123.6%        | 1.9   | 1.6   | 3.4   | 4.4   | 47.5  |
| Employees              | -             | -     | -     | -     | -     | -     |

**HERITAGE VALLEY HEALTH SYSTEM, INC.**

1000 DUTCH RIDGE RD  
BEAVER, PA 150099727  
Phone: 724-728-7000  
Fax: -  
Web: www.heritagevalley.org

CEO: Norman F Mitry  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Heritage Valley Health System has a legacy of serving the health care needs of residents of southwestern Pennsylvania eastern Ohio and the West Virginia Panhandle. The two-hospital system includes the flagship Heritage Valley Beaver hospital in Beaver Pennsylvania with more than 330 beds and a smaller facility in nearby Sewickley with roughly 185 beds. In addition to its acute-care facilities the system operates several satellite facilities and provides primary care through a network of three affiliated physician groups. Heritage Valley Health System was formed in 1996 when the two hospitals merged but it has roots going back to 1894.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/13 | 06/14 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.0%             | -     | 449.5 | 4.8   | 5.2   | 450.7 |
| Net income (\$ mil.)   | (3.9%)           | -     | 40.6  | 3.6   | 4.5   | 30.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 4,291 |

**HERITAGE-CRYSTAL CLEAN INC**
**NMS: HCCI**

2175 Point Boulevard, Suite 375  
Elgin, IL 60123  
Phone: 847 836-5670  
Fax: -  
Web: www.crystal-clean.com

CEO: Brian J. Recatto  
CFO: Mark DeVita  
HR: -  
FYE: December 29  
Type: Public

It's a dirty job but somebody's gotta do it ... and Heritage-Crystal Clean wants to be that somebody. The company helps US businesses clean parts and dispose of highly regulated waste materials such as cleaning solvents used oil and paint that can't be discarded through municipal trash systems or standard drains. Customers primarily small to midsize companies include car dealerships auto repair shops trucking firms and manufacturers such as metal fabricators. Heritage-Crystal Clean (#2 in the industry behind Safety-Kleen) serves customers in 42 states in the central and eastern US.

|                        | Annual<br>Growth | 01/15 | 01/16* | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 6.6%             | 339.1 | 350.0  | 347.6 | 366.0 | 410.2 |
| Net income (\$ mil.)   | -                | (7.0) | 1.3    | 5.8   | 28.1  | 14.7  |
| Market value (\$ mil.) | 22.1%            | 283.4 | 244.4  | 362.0 | 501.5 | 515.6 |
| Employees              | (2.4%)           | 1,441 | 1,251  | 1,195 | 1,274 | 1,338 |

\*Fiscal year change

**HERON THERAPEUTICS INC**
**NAS: HRTX**

4242 Campus Point Court, Suite 200  
San Diego, CA 92121  
Phone: 858 251-4400  
Fax: -  
Web: www.appharma.com

CEO: Barry D. Quart  
CFO: Robert E. Hoffman  
HR: Sean Ristine  
FYE: December 31  
Type: Public

Heron Therapeutics (formerly A. P. Pharma) wants to hit patients where it hurts. The company develops bioerodible polymers for injectable and implantable drug delivery. Its Biochronomer technology delivers medication directly to the site where the drug is needed. Heron's leading drug candidate SUSTOL could ease chemotherapy-induced nausea and vomiting (CINV). The company's development programs include HTX-011 for the management of post-operative pain HTX-019 for the prevention of CINV and HTX-003 for management of chronic pain and opioid addiction. Its drug candidates combine approved therapeutics with its bioerodible polymers.

|                        | Annual<br>Growth | 12/14  | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 678.3%           | -      | -       | 1.3     | 30.8    | 77.5    |
| Net income (\$ mil.)   | -                | (76.4) | (97.6)  | (173.1) | (197.5) | (178.8) |
| Market value (\$ mil.) | 26.7%            | 786.4  | 2,087.2 | 1,024.1 | 1,414.9 | 2,027.8 |
| Employees              | 35.3%            | 59     | 148     | 139     | 145     | 198     |

**HERSCHEID FAMILY ENTERTAINMENT CORPORATION**

5445 Triangle Pkwy. Ste. 200  
Norcross GA 30029  
Phone: 770-441-1940  
Fax: 630-655-3377  
Web: www.silvon.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Herschend Family Entertainment (HFE) makes more than a few silver dollars. The company owns and operates (or co-owns) more than 25 amusement parks in about 10 states. Properties include Silver Dollar City in Branson Missouri and Tennessee's Dollywood in partnership with country legend Dolly Parton. HFE also owns aquariums near Philadelphia and Cincinnati and the Ride the Ducks amphibious tours in a handful of cities including Atlanta and Philadelphia. The firm touts that it offers family entertainment "with Christian values and ethics". The family-owned company was founded in 1950 by Hugo and Mary Herschend to manage the Marvel Cave in the Ozarks a tourist attraction that opened in 1894.

**HERSHA HOSPITALITY TRUST**
**NYS: HT**

44 Hersha Drive  
Harrisburg, PA 17102  
Phone: 717 236-4400  
Fax: 717 774-7383  
Web: www.hersha.com

CEO: -  
CFO: Ashish R Parikh  
HR: Keith Black  
FYE: December 31  
Type: Public

Hersha Hospitality Trust's fortune is in hotels not chocolate. The self-advised real estate investment trust (REIT) invests in hotel properties primarily midscale upscale and extended stay properties in metropolitan markets across the US. It owns or co-owns more than 50 hotels containing nearly 8000 rooms most of them in Boston New York and Washington DC as well as in Miami and Los Angeles. The properties are operated under such brand names as Marriott International Hilton Hotels Starwood Hotels and Hyatt. Hersha Hospitality Trust owns a minority stake in Hersha Hospitality Management which manages the REIT's properties. Starwood Capital Group owns the remainder of Hersha Hospitality Management.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.4%             | 417.4 | 470.4 | 466.6 | 498.2 | 495.1 |
| Net income (\$ mil.)   | (37.9%)          | 67.3  | 41.8  | 117.0 | 99.9  | 10.0  |
| Market value (\$ mil.) | 25.7%            | 277.4 | 858.6 | 848.4 | 686.6 | 692.1 |
| Employees              | 3.0%             | 48    | 51    | 49    | 51    | 54    |

**HERSHEY COMPANY (THE)**
**NYS: HSY**

19 East Chocolate Avenue  
Hershey, PA 17033  
Phone: 717 534 4200  
Fax: 717 531-6161  
Web: www.hersheys.com

CEO: Michele G. Buck  
CFO: Patricia A. Little  
HR: -  
FYE: December 31  
Type: Public

The Hershey Company works to spread Almond Joy and lots of Kisses. With its portfolio of more than 80 global brands the #1 chocolate producer in North America has built a big business manufacturing such well-known chocolate and candy brands as Hershey's Kisses Reese's peanut butter cups Twizzlers Mounds and Almond Joy candy bars (under a license) York peppermint patties and Kit Kat wafer bars. Hershey also makes grocery goods including baking chocolate chocolate syrup cocoa mix cookies snack nuts breath mints and bubble gum. Beyond candy Hershey's has expanded into the snacks category. Products from the chocolate king are sold to a variety of wholesale distributors and retailers throughout North America and exported overseas.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.2%             | 7,421.8  | 7,386.6  | 7,440.2  | 7,515.4  | 7,791.1  |
| Net income (\$ mil.)   | 8.6%             | 846.9    | 513.0    | 720.0    | 783.0    | 1,177.6  |
| Market value (\$ mil.) | 0.8%             | 21,797.1 | 18,722.5 | 21,692.3 | 23,806.3 | 22,478.7 |
| Employees              | (7.5%)           | 22,450   | 20,710   | 17,980   | 16,910   | 16,420   |



**HERSHEY ENTERTAINMENT & RESORTS COMPANY**

27 W CHOCOLATE AVE # 100  
HERSHEY, PA 170331672  
Phone: 717-534-3131  
Fax: -  
Web: www.thehotelhershey.com

CEO: -  
CFO: -  
HR: Kevin Walling  
FYE: December 31  
Type: Private

Life is sweet for Hershey Entertainment & Resorts. The company owns the many chocolate-related entertainment destinations in Hershey Pennsylvania. Its holdings include Hersheypark one of the nation's top amusement parks with more than 65 rides and attractions; ZooAmerica wildlife park; the Hotel Hershey; and the Hershey Lodge. Hershey Entertainment also owns four golf courses and the Giant Center arena in Hershey. Hershey Entertainment & Resorts is fully owned by the Hershey Trust Company which controls a majority stake in candymaker The Hershey Company. The Hershey Trust Co. also acts as trustee for the Milton Hershey School.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)           | -     | -     | 272.9 | 274.0 | 271.0 |
| Net income (\$ mil.)   | (38.4%)          | -     | -     | 18.3  | 13.9  | 6.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 7,100 |

**HERTZ GLOBAL HOLDINGS INC (NEW)**

NYS: HTZ

8501 Williams Road  
Estero, FL 33928  
Phone: 239 301-7000  
Fax: -  
Web: www.hertz.com

CEO: -  
CFO: Jamere Jackson  
HR: Murali Kuppaswamy  
FYE: December 31  
Type: Public

Hertz Global Holdings is a world leader in car rental. On its own and through agents and licensees Hertz operates about 10200 rental locations in about 150 countries under the Hertz Dollar and Thrifty brands. About two-thirds of its US revenue comes from airport locations. Its fleet includes approximately 740000 cars from General Motors Nissan Toyota and other manufacturers. In addition to its signature car rental services its Donlen subsidiary offers fleet leasing and management services. The newest iteration of Hertz was formed in 2016 when it was spun off from Herc Holdings.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.1%             | 9,475.0 | 9,017.0 | 8,803.0 | 8,803.0 | 9,504.0 |
| Net income (\$ mil.)   | -                | (82.0)  | 273.0   | (491.0) | 327.0   | (225.0) |
| Market value (\$ mil.) | (20.4%)          | -       | -       | 1,811.0 | 1,856.4 | 1,146.6 |
| Employees              | 2.7%             | -       | -       | 36,000  | 37,000  | 38,000  |

**HESKA CORP.**

NAS: HSKA

3760 Rocky Mountain Avenue  
Loveland, CO 80538  
Phone: 970 493-7272  
Fax: -  
Web: www.heska.com

CEO: Kevin S. Wilson  
CFO: John McMahon  
HR: -  
FYE: December 31  
Type: Public

If you lie down with dogs Heska makes sure you don't get up with fleas. The company makes diagnostic products vaccines and pharmaceuticals for domestic animals primarily cats and dogs. Its products — both on the market and in development — include diagnostics and treatments for allergies arthritis cancer fleas heartworms skin problems thyroid problems and viral infections. As part of its business Heska also operates a diagnostic lab and manufactures veterinary diagnostic and monitoring devices. The company develops vaccines for cattle small mammals and fish as well. Products are sold worldwide through direct sales representatives and independent distributors.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.1%             | 89.8  | 104.6 | 130.1 | 129.3 | 127.4 |
| Net income (\$ mil.)   | 22.4%            | 2.6   | 5.2   | 10.5  | 10.0  | 5.9   |
| Market value (\$ mil.) | 47.6%            | 139.2 | 296.9 | 549.6 | 615.7 | 660.9 |
| Employees              | 3.6%             | 301   | 310   | 327   | 345   | 347   |

**HESS CORP**

NYS: HES

1185 Avenue of the Americas  
New York, NY 10036  
Phone: 212 997-8500  
Fax: -  
Web: www.hess.com

CEO: John B. Hess  
CFO: John P. Rielly  
HR: Helena Deal  
FYE: December 31  
Type: Public

Oil and gas company Hess can profess to owning no less than 1.1 billion barrels of oil equivalent worldwide. Crude oil is the company's primary output resource but it also produces natural gas and NGLs (natural gas liquids). Its primary operations are in the US but it also has producing interests in Denmark Malaysia and Thailand. It also offers midstream services including gathering compressing and transporting hydrocarbons as well as propane storage. Hess has been prospecting for oil since the 1920s.

|                        | Annual<br>Growth | 12/14    | 12/15     | 12/16     | 12/17     | 12/18    |
|------------------------|------------------|----------|-----------|-----------|-----------|----------|
| Sales (\$ mil.)        | (13.3%)          | 11,439.0 | 6,561.0   | 4,844.0   | 5,405.0   | 6,466.0  |
| Net income (\$ mil.)   | -                | 2,317.0  | (3,056.0) | (6,132.0) | (4,074.0) | (282.0)  |
| Market value (\$ mil.) | (13.9%)          | 21,513.7 | 14,128.7  | 18,153.5  | 13,834.4  | 11,803.1 |
| Employees              | (13.5%)          | 3,045    | 2,770     | 2,304     | 2,075     | 1,708    |

**HEWLETT PACKARD ENTERPRISE CO**

NYS: HPE

6280 America Center Drive  
San Jose, CA 95002  
Phone: 650 687-5817  
Fax: -  
Web: www.hpe.com

CEO: Margaret C. (Meg) Whitman  
CFO: Timothy C. (Tim) Stonesifer  
HR: Alan May  
FYE: October 31  
Type: Public

Hewlett Packard Enterprise (HPE) once part of the storied Hewlett-Packard Corp. designs and sells servers storage and networking equipment and provides technology services to help its large enterprise customers put together and deploy IT systems. HPE focuses its efforts on software-defined IT offerings for private public and hybrid cloud environments as well as technologies for industrial Internet of Things (IoT) applications. HPE is a global company and about two-thirds of its revenue comes from outside the US. It has a rich technology history and maintains a cache of about 16000 patents.

|                        | Annual<br>Growth | 10/15    | 10/16    | 10/17    | 10/18    | 10/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (13.5%)          | 52,107.0 | 50,123.0 | 28,871.0 | 30,852.0 | 29,135.0 |
| Net income (\$ mil.)   | (19.2%)          | 2,461.0  | 3,161.0  | 344.0    | 1,908.0  | 1,049.0  |
| Market value (\$ mil.) | 2.8%             | 19,053.1 | 29,084.5 | 18,017.6 | 19,739.1 | 21,240.6 |
| Employees              | (28.8%)          | 240,000  | 195,000  | 66,000   | 60,000   | 61,600   |

**HEWLETT, WILLIAM AND FLORA FOUNDATION (INC)**

2121 SAND HILL RD  
MENLO PARK, CA 940256909  
Phone: 650-234-4500  
Fax: -  
Web: www.hewlett.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Hewlett Foundation is dedicated to helping solve the world's social and environmental problems. One of the nation's largest charitable institutions it has some \$8.6 billion in assets and it disbursed approximately \$240 million in grants and gifts in 2013. It provides grants in a diverse areas including education reform environmental protection in the West and population growth. The private foundation also promotes the performing arts in the San Francisco Bay Area and has funded conflict resolution and international relations programs in the past. The late Bill Hewlett co-founder of Hewlett-Packard founded the Hewlett Foundation with his wife and eldest son in 1967.

|                        | Annual<br>Growth | 12/01 | 12/02 | 12/05 | 12/14 | 12/16   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 9.1%             | -     | 94.2  | 0.0   | 624.6 | 317.5   |
| Net income (\$ mil.)   | -                | -     | 426.8 | 0.0   | 205.0 | (164.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 60      |

**HEXCEL CORP.**
**NYS: HXL**

Two Stamford Plaza, 281 Tresser Boulevard  
Stamford, CT 06901-3238  
Phone: 203 969-0666  
Fax: –  
Web: www.hexcel.com

CEO: Nick L. Stanage  
CFO: Patrick Winterlich  
HR: Robert G. Hennemuth  
FYE: December 31  
Type: Public

The first footprints on the moon didn't come from Neil Armstrong but from Hexcel a maker of composite materials. Back then Hexcel made the footpads on the Apollo 11 lunar module; today the company makes advanced structural materials used in everything from aircraft components to wind turbine blades. Its composite materials include structural adhesives and honeycomb panels used in products like satellites auto parts golf clubs and even window blinds. Airbus and Boeing two of the world's largest commercial aircraft manufacturers account for about 70% of the company's revenue. Sales to space programs military firms and industrial companies account for the rest. It designs and builds its products in some 25 manufacturing plants located in the US and Europe as well as in China and Morocco.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.2%          | 1,855.5 | 1,861.2 | 2,004.3 | 1,973.3 | 2,189.1 |
| Net income (\$ mil.)   | 7.2%          | 209.4   | 237.2   | 249.8   | 284.0   | 276.6   |
| Market value (\$ mil.) | 8.4%          | 3,518.4 | 3,939.0 | 4,362.1 | 5,244.9 | 4,862.4 |
| Employees              | 4.0%          | 5,663   | 5,897   | 6,155   | 6,259   | 6,626   |

**HEXION INC**
**NL:**

180 East Broad St.  
Columbus, OH 43215  
Phone: 614 225-4000  
Fax: –  
Web: www.hexion.com

CEO: Craig O. Morrison  
CFO: George F. Knight  
HR: John P. Auletto  
FYE: December 31  
Type: Public

Hexion's raison d'être is resin. The company is the world's largest maker of thermosetting resins (or thermosets) ahead of competitor Georgia-Pacific. Thermosets add a desired quality (heat resistance gloss adhesion and others) to paints coatings and adhesives. They include an array of resins: phenolic epoxy polyester acrylic and urethane. The company also is a leading producer of adhesive and structural resins and coatings. Among the markets it serves are paints consumer products and automotive coatings. Hexion is controlled by Apollo Management Holdings.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (7.3%)        | 5,137.0 | 4,140.0 | 3,438.0 | 3,591.0 | 3,797.0 |
| Net income (\$ mil.)   | –             | (148.0) | (40.0)  | (38.0)  | (234.0) | (162.0) |
| Market value (\$ mil.) | –             | –       | –       | –       | –       | –       |
| Employees              | (6.3%)        | 5,200   | 5,100   | 4,300   | 4,300   | 4,000   |

**HF FINANCIAL CORP.**
**NMS: HFFC**

225 South Main Avenue  
Sioux Falls, SD 57104  
Phone: 605 333-7556  
Fax: –  
Web: www.homefederal.com

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Public

Those in South Dakota who want their finances to go north might turn to HF Financial. It's the holding company for Home Federal Bank which serves consumers and businesses through more than 30 branches in eastern and central South Dakota and a single branch in southwestern Minnesota. Deposit products include checking and savings accounts and CDs. Commercial mortgages and loans account for about 40% of HF Financial's loan portfolio. Residential multifamily and agricultural real estate loans account for another 30% of loans. Bank subsidiary Hometown Insurors sells insurance and annuities; Mid America Capital provides equipment financing. Home Federal Bank was founded in 1929. Great Western Bancorp agreed to buy HF Financial for \$139.5 million in late 2015.

|                        | Annual Growth | 06/11   | 06/12   | 06/13   | 06/14   | 06/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (0.1%)        | 1,191.3 | 1,192.6 | 1,217.5 | 1,274.7 | 1,185.4 |
| Net income (\$ mil.)   | 52.0%         | 0.7     | 5.2     | 5.9     | 6.6     | 3.6     |
| Market value (\$ mil.) | 8.5%          | 77.2    | 85.6    | 91.8    | 98.0    | 107.0   |
| Employees              | (4.5%)        | 359     | 311     | 334     | 285     | 299     |

**HFB FINANCIAL CORP.**
**NBB: HFBA**

1602 Cumberland Avenue  
Middlesboro, KY 40965  
Phone: 606 242-1071  
Fax: 606 242-3432  
Web: www.homefederalbank.com

CEO: David B Cook  
CFO: Stanley Alexander Jr  
HR: –  
FYE: December 31  
Type: Public

HFB Financial Corporation is the holding company for Home Federal Bank which provides community banking services to individuals and small to midsized businesses through three offices in southeastern Kentucky and two more in eastern Tennessee. Standard retail services include savings checking and money market accounts as well as certificates of deposit individual retirement accounts and Keogh plans. Home Federal focuses on residential lending but also originates commercial real estate construction business and consumer loans. Home Federal Bank was founded as People's Building and Loan Association in 1920.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.6%)        | 342.4 | 348.0 | 347.1 | 344.3 | 334.8 |
| Net income (\$ mil.)   | (10.9%)       | 3.1   | 1.9   | 1.4   | 2.0   | 2.0   |
| Market value (\$ mil.) | 2.5%          | 20.3  | 23.3  | 21.1  | 21.5  | 22.4  |
| Employees              | –             | 90    | –     | –     | –     | –     |

**HFF INC**
**NYS: HF**

One Victory Park, 2323 Victory Avenue, Suite 1200  
Dallas, TX 75219  
Phone: 214 265-0880  
Fax: –  
Web: www.hfflp.com

CEO: Mark D Gibson  
CFO: Gregory R Conley  
HR: Stephanie F Messock  
FYE: December 31  
Type: Public

Don't huff and puff — HFF will help you finance that high-rise. The company's Holliday Fenoglio Fowler subsidiary is a large commercial real estate capital intermediary. The firm provides capital markets services including structured financing commercial loan servicing investment sales loan sales and debt placement. Real estate investment banking subsidiary HFF Securities provides advisory services seeks private and joint venture equity capital places private listings and provides institutional marketing for property investments. Unlike most commercial property brokerage firms HFF does not provide leasing or property management services. The company operates about 20 offices throughout the US.

|                        | Annual Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 14.4%         | 355.6   | 425.9   | 502.0   | 517.4   | 609.5   |
| Net income (\$ mil.)   | 16.6%         | 51.4    | 61.3    | 84.0    | 77.2    | 95.0    |
| Market value (\$ mil.) | 16.0%         | 1,035.9 | 1,385.8 | 1,198.7 | 1,167.0 | 1,876.5 |
| Employees              | 11.4%         | 637     | 721     | 810     | 891     | 982     |

**HG HOLDINGS INC**
**NBB: STLY**

2115 E. 7th Street, Suite 101  
Charlotte, NC 28204  
Phone: 252 355-4610  
Fax: –  
Web: www.stanleyfurniture.com

CEO: Steven A Hale II  
CFO: –  
HR: Patrick Holbrook  
FYE: December 31  
Type: Public

Stanley Furniture needs lots of rooms to spread out. The company established in 1924 primarily makes wood furniture that retails in the upper-medium price range. Its products include furniture for adult bedrooms dining rooms youth bedrooms home offices and living rooms as well as for home entertainment centers. Youth furniture is made under the Young America brand. Stanley Furniture makes and markets furniture styles such as European and American traditional lines as well as contemporary/transitional and country/casual. With a manufacturing facility in North Carolina the company sells its products through furniture and department stores. International customers account for about 10% of sales.

|                        | Annual Growth | 12/13  | 12/14  | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (17.4%)       | 96.9   | 60.6   | 57.4  | 44.6  | 45.2  |
| Net income (\$ mil.)   | –             | (12.6) | (29.9) | 5.3   | (5.3) | (7.7) |
| Market value (\$ mil.) | (31.0%)       | 57.3   | 40.9   | 41.6  | 13.4  | 13.0  |
| Employees              | (33.1%)       | 544    | 135    | 71    | 70    | 109   |

**HHGREGG INC**

NBB: HGGG Q

4151 East 96th Street  
Indianapolis, IN 46240  
Phone: 317 848-8710  
Fax: -  
Web: www.hhgregg.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

Retailer hhgregg sells a range of electronics and appliances in nearly 220 stores in 20 US states and online. It offers TV and video products (LED TVs Blu-ray disc players) home and car audio gear (CD players home theater systems) appliances (refrigerators washers and dryers) computers gaming consoles digital cameras GPS navigators and mattresses. The company also offers installation and tech services. Founded in 1955 Indianapolis-based hhgregg had expanded from southern states to the Midwest and mid-Atlantic regions. In early 2017 the company filed for Chapter 11 bankruptcy protection and was forced to liquidate its assets after failing to secure a buyer. It ceased operations in May 2017.

|                        | Annual Growth | 03/12   | 03/13   | 03/14   | 03/15   | 03/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (5.8%)        | 2,493.4 | 2,474.8 | 2,338.6 | 2,129.4 | 1,960.0 |
| Net income (\$ mil.)   | -             | 81.4    | 25.4    | 0.2     | (132.7) | (54.9)  |
| Market value (\$ mil.) | (34.4%)       | 315.3   | 306.2   | 266.3   | 169.8   | 58.5    |
| Employees              | (6.6%)        | 6,700   | 6,300   | 6,100   | 5,400   | 5,100   |

**HI-SHEAR TECHNOLOGY CORPORATION**

24225 Garnier St.  
Torrance CA 90505  
Phone: 310-784-2100  
Fax: 310-325-5354  
Web: www.hstc.com

CEO: -  
CFO: Jan L Hauhe  
HR: -  
FYE: May 31  
Type: Subsidiary

Hi-Shear Technology cuts loose with a slew of electronic pyrotechnic and mechanical devices used by the defense and aerospace industry. Hi-Shear's power cartridges and separation devices provide command-release for structures designed to hold together under rigorous conditions. The devices are used in rockets and satellites such as the Space Shuttle and the Patriot missile and in airplane ejector seats. Major customers include the US Government Boeing and Lockheed Martin. Hi-Shear also makes pyrotechnic-powered LifeShear cutters that slice through steel and other materials to free trapped victims. In late 2009 British defense contractor Chemring Group acquired the company for about \$132 million.

**HI-TECH PHARMACAL CO., INC.**

NMS: HITK

369 Bayview Avenue  
Amityville, NY 11701  
Phone: 631 789-8228  
Fax: -  
Web: www.hitechpharm.com

CEO: -  
CFO: William Peters  
HR: Marissa Lopez  
FYE: April 30  
Type: Public

Hi-Tech Pharmacal combines imitation with innovation making and distributing dozens of liquid and semi-solid prescription over-the-counter (OTC) and vitamin products. The company primarily produces generic forms of prescription drugs including versions of allergy medicine Flonase (from GlaxoSmithKline). Hi-Tech's ECR Pharmaceuticals business makes branded over-the-counter products including Bupap analgesic tablets and Zolpimist insomnia spray. Its Health Care Products division markets OTC products including nutritional products and devices for people with diabetes and the Zostrix line of pain and arthritis medications. Hi-Tech Pharmacal is being acquired by drugmaker Akorn.

|                        | Annual Growth | 04/09 | 04/10 | 04/11 | 04/12 | 04/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.9%         | 108.7 | 163.7 | 190.8 | 230.0 | 232.4 |
| Net income (\$ mil.)   | 13.4%         | 9.8   | 31.1  | 41.5  | 48.4  | 16.3  |
| Market value (\$ mil.) | 44.7%         | 102.5 | 330.3 | 375.5 | 442.4 | 448.8 |
| Employees              | 4.5%          | 375   | 391   | 408   | 428   | 448   |

**HIBBETT SPORTS INC**

NMS: HIBB

2700 Milan Court  
Birmingham, AL 35211  
Phone: 205 942-4292  
Fax: -  
Web: www.hibbett.com

CEO: Jeffry O. Rosenthal  
CFO: Scott Bowman  
HR: -  
FYE: February 02  
Type: Public

Small-town sports fans are the bread and butter for Hibbett Sports. The company sells brand-name sports equipment athletic apparel and footwear in small to mid-sized markets in about 35 states mainly in the South and Midwest. Its flagship Hibbett Sports chain boasts more than 1000 locations; stores are primarily found in malls and strip centers anchored by a Wal-Mart. Hibbett also operates about 140 of City Gear stores which stock urban streewear and about 20 mall-based Sports Additions shoe shops most of which are situated near Hibbett Sports stores. The company also trades online.

|                        | Annual Growth | 01/15 | 01/16 | 01/17* | 02/18 | 02/19   |
|------------------------|---------------|-------|-------|--------|-------|---------|
| Sales (\$ mil.)        | 2.5%          | 913.5 | 943.1 | 973.0  | 968.2 | 1,008.7 |
| Net income (\$ mil.)   | (21.2%)       | 73.6  | 70.5  | 61.1   | 35.0  | 28.4    |
| Market value (\$ mil.) | (23.3%)       | 860.7 | 588.4 | 598.3  | 405.3 | 298.4   |
| Employees              | 5.1%          | 8,700 | 8,900 | 9,300  | 9,200 | 10,600  |

\*Fiscal year change

**HICKMAN, WILLIAMS & COMPANY**

250 E 5TH ST STE 300  
CINCINNATI, OH 452024198  
Phone: 513-621-1946  
Fax: -  
Web: www.hicwilco.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Hickman Williams makes carbon products (anthracite coal metallurgical coke and reactive char coke) and metals and alloys (chromium manganese and silicon) used by metals producers. The company also manufactures service injection systems and cored wire feeding units for metal production facilities. Hickman Williams operates about 50 warehouse facilities throughout the nation. Founded by Richard Hickman and Harry Williams in 1891 the company is now owned by its employees.

|                        | Annual Growth | 03/13 | 03/14 | 03/15 | 03/16 | 03/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.1%)        | -     | 245.2 | 247.2 | 195.9 | 190.2 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 4.6   | 2.8   | 3.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 92    |

**HICKORY FARMS INC.**

1505 Holland Rd.  
Maumee OH 43537  
Phone: 419-893-7611  
Fax: 419-893-0164  
Web: www.hickoryfarms.com

CEO: Diane Pearse  
CFO: Kevin Rule  
HR: -  
FYE: January 31  
Type: Private

Before your relationship goes to hell in a "gift" basket try delighting your honey with a ham from Hickory Farms. The gift-food company sells high-end beef and cheese chocolates desserts fresh fruits and nuts seafood and other delectables in eco-friendly gift boxes. Prices range from about \$10 to more than \$200. Gift-givers may order through catalogs and the company's website. In addition Hickory Farms sells direct through about 700 shopping-mall kiosks during the holiday season and it retails at discount merchandisers and grocers (such as Target and Safeway). Founded in 1951 Hickory Farms is owned by private investment firm Sun Capital Partners.

**HICKORY TECH CORP.**
**NMS: HTCO**

221 East Hickory Street  
Mankato, MN 56002-3248  
Phone: 800 326-5789  
Fax: -  
Web: www.hickorytech.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Its name may sound like a Division II college but Hickory Tech's field of play is telecommunications. The company operates two business segments: Telecom and Enventis (Internet protocol-based voice and data services). Through its subsidiaries the company provides 55000 residential and business customers with access lines in Iowa and Minnesota. It also offers long-distance services to 36000 customers broadband Internet access services to 19000 customers and digital television service to about 10000 customers. Its National Independent Billing unit which is part of the Telecom segment provides data processing services to other telecommunications companies.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.6%             | 153.2 | 139.1 | 162.2 | 163.5 | 183.2 |
| Net income (\$ mil.)   | 0.8%             | 8.0   | 11.3  | 12.1  | 9.2   | 8.3   |
| Market value (\$ mil.) | 15.7%            | 73.5  | 119.4 | 129.2 | 149.8 | 131.5 |
| Employees              | 4.1%             | 433   | 448   | 463   | 500   | 508   |

**HIGH CONCRETE GROUP LLC**

125 DENVER RD  
DENVER, PA 175179315  
Phone: 717-336-9300  
Fax: -  
Web: www.highconcrete.com

CEO: Michael F Shirk  
CFO: Karen A Biondolillo  
HR: -  
FYE: December 31  
Type: Private

High Concrete Group offers concrete solutions for your building needs. The company produces precast concrete structures including walls architectural facades and floor slabs to create everything from office buildings to sports arenas. It is one of the leading makers of precast parking structures in the US. Its StructureCare service provides preventive maintenance to extend the life of those structures. A subsidiary of High Industries High Concrete Group counts architects contractors and building owners among its customers. It primarily serves the Mid-Atlantic Mid-west and New England regions of the country with projects that include the Baltimore Ravens' stadium and a Harrah's casino parking garage.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 255.3 | 104.5 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 22.4  | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 900   |

**HIGH COUNTRY BANCORP, INC.**
**NBB: HCBC**

7360 West US Highway 50  
Salida, CO 81201  
Phone: 719 539-2516  
Fax: 719 539-6216

CEO: Larry D Smith  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

High Country Bancorp is in rarefied air. It is the holding company for High Country Bank which was founded in 1886 as the first savings and loan association chartered in Colorado. Serving the state's tourist-oriented "Fourteener" region (for the number of mountain peaks exceeding 14000 feet) the bank operates four branches in Salida Buena Vista and Canon City. It offers traditional services such as personal and business checking accounts CDs and IRAs as well as financial planning and investment services. The bank's lending activities include residential & commercial mortgages construction and land loans and home equity and personal loans. High Country Bank focuses on real estate lending with mortgages secured by one- to four-family residences comprising about 40% of the loan portfolio and commercial mortgages adding another quarter.

|                        | Annual<br>Growth | 06/14 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 6.4%             | 201.8 | 230.5 | 247.5 | 265.4 | 275.4 |
| Net income (\$ mil.)   | 17.2%            | 1.8   | 2.8   | 3.0   | 2.7   | 4.0   |
| Market value (\$ mil.) | 7.3%             | 29.0  | 34.1  | 39.6  | 38.2  | 41.3  |
| Employees              | -                | -     | -     | -     | -     | -     |

**HIGH INDUSTRIES INC.**

1853 WILLIAM PENN WAY  
LANCASTER, PA 176016713  
Phone: 717-293-4444  
Fax: -  
Web: www.high.net

CEO: Michael F Shirk  
CFO: Karen A Biondolillo  
HR: -  
FYE: December 31  
Type: Private

High Industries has ascended to the top of the steel and construction business. Doing business as High Companies its subsidiaries are active in heavy construction and materials mostly along the East Coast. Its High Steel Structures is one of North America's largest steel bridge fabricators. Other group companies include High Steel Service Center (metal processing) High Concrete Group (precast concrete) High Transit (specialty hauler) and High Structural Erectors (field erection services). Affiliates of High Companies such as High Hotels are active in real estate. Tracing its roots to a welding shop founded by Sanford H. High in 1931 the family-owned company is controlled by the High Family Council.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.5%)           | -     | 390.2 | 429.5 | 452.9 | 319.2 |
| Net income (\$ mil.)   | -                | -     | 25.9  | 23.1  | 31.9  | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,107 |

**HIGH PERFORMANCE TECHNOLOGIES INC.**

11955 Freedom Dr. Ste. 1100  
Reston VA 20190  
Phone: 703-707-2700  
Fax: 703-707-0103  
Web: www.hpti.com

CEO: James P Regan  
CFO: David Keleher  
HR: -  
FYE: December 31  
Type: Subsidiary

High Performance Technologies (HPTI) hopes to take your technological efforts to the max. The company provides information technology services to the US military and other parts of the federal government. Offerings include systems development network security design financial management systems modeling and simulation and information sharing and analysis. HPTI's services are primarily used in advanced and battlefield systems computational technologies and homeland security operations. The US Army and Air Force and the departments of Justice Homeland Security and Energy are among its chief clients. Dynamics Research Corporation (DRC) agreed to buy the company in 2011 for \$143 million.

**HIGH POINT REGIONAL HEALTH**

601 N ELM ST  
HIGH POINT, NC 27624331  
Phone: 336-878-6000  
Fax: -

CEO: Ernie Bovio  
CFO: Kimberly Crews  
HR: -  
FYE: June 30  
Type: Private

Hospital stays are usually not the high point of one's life but High Point Regional Health System aims to make patients comfortable. Its main facility is High Point Regional Hospital a medical/surgical facility with about 380 beds serving the Piedmont Triad region of North Carolina. The private not-for-profit health care system also operates the Carolina Regional Heart Center Neuroscience Center Piedmont Joint Replacement Center Emergency Center Culp Women's Center and Hayworth Cancer Center. Other operations include primary care physician practices mental health wound care and home health care services. The hospital was founded in 1904. Parent company UNC Health Care System is selling High Point to Wake Forest Baptist Medical Center.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 7.4%             | -     | -     | -     | 224.9 | 241.5  |
| Net income (\$ mil.)   | -                | -     | -     | -     | (9.1) | (37.2) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 2,338  |

**HIGH POINT SOLUTIONS INC.**

5 GAIL CT  
SPARTA, NJ 078713438  
Phone: 973-940-0040  
Fax: -  
Web: www.highpoint.com

CEO: -  
CFO: Sandra Curran  
HR: -  
FYE: December 31  
Type: Private

High Point Solutions can solve your networking needs. The company supplies network hardware — routers switches and access servers — to telecommunications companies and other large enterprises. High Point's procurement specialists provide equipment from leading manufactures such as Cisco Systems and Nortel Networks. The company also provides services in repair network design and installation. Owners Mike and Tom Mendiburu maintain a lean-and-mean corporate philosophy: a small staff dedicated to procurement and focused on speed and service for a short list of large clients. The brothers founded High Point in 1996.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (21.6%)          | -     | 217.0 | 145.9 | 111.5 | 104.5 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 50    |

**HIGH STEEL STRUCTURES LLC**

1915 OLD PHILADELPHIA PIKE  
LANCASTER, PA 176023410  
Phone: 717-299-5211  
Fax: -  
Web: www.highsteel.com

CEO: Michael F Shirk  
CFO: Karen A Biondolillo  
HR: -  
FYE: December 31  
Type: Private

Steel fabricator High Steel Structures helps to build bridges — literally. The company manufactures structural steel beams and girders used to build bridges and elevated roads in the US. High Steel also makes steel structures for buildings such as manufacturing plants power plants and sports arenas and offers erection services and emergency repair services. Working with contractors such as Balfour Beatty Skanska and Middlesex High Steel has fabricated steel for thousands of bridges mainly along the East Coast. The company has four fabrication plants in Pennsylvania and is a part of High Industries. High Steel traces its roots back to 1931 when it was founded as High Welding Company.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 15.4%            | -     | -     | 136.0 | 131.5 | 181.0 |
| Net income (\$ mil.)   | -                | -     | -     | 5.9   | 7.1   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 600   |

**HIGHER ONE HOLDINGS INC.**

NYS: ONE

115 Munson Street  
New Haven, CT 06511  
Phone: 203 776-7776  
Fax: -  
Web: www.higherone.com

CEO: Marc Sheinbaum  
CFO: Christopher Wolf  
HR: Donna Verdisco  
FYE: December 31  
Type: Public

The higher ambition at Higher One Holdings is to facilitate higher education payments. The company provides payment processing and disbursement services to nearly 2000 colleges and universities and over 13 million enrolled students across the US. To make financial transactions more efficient the firm offers Refund Management disbursement service which schools use to electronically distribute financial aid and other funds to students; CASHNet Payment Solutions which offers online and mobile billing and tuition payment options to students and parents; OneAccount banking deposit and card services for students; and Campus Labs data and analytics tools designed to help schools retain students and develop curriculum.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.0%            | 145.0 | 176.3 | 197.7 | 211.1 | 220.1 |
| Net income (\$ mil.)   | (12.1%)          | 25.1  | 31.9  | 36.9  | 14.1  | 15.0  |
| Market value (\$ mil.) | (32.5%)          | 964.1 | 878.8 | 502.3 | 465.1 | 200.6 |
| Employees              | 30.4%            | 450   | 700   | 880   | 1,000 | 1,300 |

**HIGHLANDS BANKSHARES INC (VA)**

NBB: HLND

P.O. Box 1128  
Abingdon, VA 24212-1128  
Phone: 276 628-9181  
Fax: -  
Web: www.hubank.com

CEO: Timothy K Schools  
CFO: John H Gray  
HR: -  
FYE: December 31  
Type: Public

Highlands Bankshares is the holding company for Highlands Union Bank which operates about a dozen branches in Virginia North Carolina and Tennessee. Unrelated to Highlands Bankshares in West Virginia the company offers checking and savings accounts IRAs and CDs. Residential mortgages and commercial construction and land development loans make up most of its loan portfolio. The bank has two subsidiaries: Highlands Union Insurance Services is part of a consortium of more than 40 other financial institutions that owns Bankers' Insurance which in turn owns nearly 10 insurance agencies in Virginia; Highlands Union Financial Services provides trust investment and retirement services. West Virginia-based rival Summit Financial Group agreed to buy Highland in March 2016.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.2%)           | 598.3 | 605.1 | 617.0 | 612.7 | 594.1 |
| Net income (\$ mil.)   | -                | 1.5   | 2.5   | 1.3   | 0.0   | (0.4) |
| Market value (\$ mil.) | 17.3%            | 31.6  | 28.7  | 39.8  | 48.8  | 59.9  |
| Employees              | (7.9%)           | 213   | 211   | 211   | 211   | 153   |

**HIGHLANDS BANKSHARES INC.**

NBB: HBSI

3 N. Main Street, P.O. Box 929  
Petersburg, WV 26847  
Phone: 304 257-4111  
Fax: -  
Web: www.grantcountybank.com

CEO: John G Van Meter  
CFO: Jeffrey B Reedy  
HR: Marcie L Yokum  
FYE: December 31  
Type: Public

No matter if you take the high road or the low road Highlands Bankshares will take of your money afore ye. The company (not to be confused with Highlands Bankshares headquartered in Virginia) is the holding company for The Grant County Bank and Capon Valley Bank which together operate about a dozen branches in Virginia and West Virginia. The banks offer standard retail products and services including demand and time deposit accounts and business and consumer loans. Real estate loans account for about 80% of the company's loan book. Highlands Bankshares also offers credit life accident and health insurance through HBI Life.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 1.6%             | 388.1 | 397.8 | 402.4 | 404.7 | 413.2 |
| Net income (\$ mil.)   | 4.1%             | 3.3   | 3.3   | 3.7   | 2.5   | 3.9   |
| Market value (\$ mil.) | 14.2%            | 36.1  | 34.1  | 47.8  | 55.1  | 61.5  |
| Employees              | -                | -     | -     | -     | -     | -     |

**HIGHMARK BCBSD INC.**

800 Delaware Ave.  
Wilmington DE 19801  
Phone: 302-421-3000  
Fax: 302-421-8864  
Web: www.highmarkbcbsd.com

CEO: Timothy J Constantine  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Blue Cross Blue Shield of Delaware (BCBSD) is the first choice for health insurance for First State residents. As one of Delaware's largest health coverage providers the company administers traditional indemnity insurance and managed care plans for some 400,000 members. Its coverage options include Blue Choice PPO Blue Care IPA (an HMO plan) Blue Select point-of-service (POS) plan and BlueAdvantage consumer-directed plans. The firm also provides dental vision and supplemental Medicare coverage as well as disease management programs for members with chronic and serious illnesses. Founded in 1935 BCBSD is a licensee of the Blue Cross Blue Shield Association and an affiliate of Highmark.

**HIGHWOODS PROPERTIES, INC.**
**NYS: HIW**

3100 Smoketree Court, Suite 600  
Raleigh, NC 27604  
Phone: 919 872-4924  
Fax: 919 431-1439  
Web: www.highwoods.com

CEO: Edward J. (Ed) Fritsch  
CFO: Mark F. Mulhern  
HR: Rosella Hasan  
FYE: December 31  
Type: Public

When it comes to office space Highwoods Properties takes the road most traveled especially if it runs through the Southeast. A self-administered real estate investment trust (REIT) the company owns or has an interest in more than 300 commercial properties totaling more than 28.5 million sq. ft. of leasable space. The REIT's holdings include mostly office properties (which generate more than 90% of its total revenue in the form of lease income) but also industrial and retail properties in about a dozen metropolitan markets the Southeast and Midwest. Its largest tenants include the federal government MetLife and PPG Industries. Highwoods also owns more than 520 acres of undeveloped land.

|                        | Annual<br>Growth | 12/15   | 12/16   | 12/17   | 12/18   | 12/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.0%             | 604.7   | 665.6   | 702.7   | 720.0   | 736.0   |
| Net income (\$ mil.)   | 9.0%             | 97.1    | 524.3   | 185.4   | 171.8   | 136.9   |
| Market value (\$ mil.) | 2.9%             | 4,523.8 | 5,292.6 | 5,282.2 | 4,014.3 | 5,074.7 |
| Employees              | (0.9%)           | 447     | 438     | 441     | 442     | 431     |

**HILAND DAIRY FOODS COMPANY., LLC**

1133 E KEARNEY ST  
SPRINGFIELD, MO 658033435  
Phone: 417-862-9311  
Fax: -  
Web: www.hilanddairy.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Hiland Dairy Foods is a processor and distributor of dairy foods and other beverages. It is a farmer-owned entity giving leverage to its members when negotiating prices and contract terms with buyers of their products. Its farmers' cows produce the raw ingredient for churning out butter ice cream fluid milk cheese yogurt and other dairy products free of artificial growth hormones. Hiland runs ten processing plants and has more than 40 distribution centers. It partners with a larger dairy co-operative Prairie Farms Dairy to market and sell product. Beyond dairy Hiland supplies juices bottled milk and coffee (crav ©latt ©) as well as green tea water and other to-go drinks. It features limited-run specialty items such as peanut butter s'mores ice cream. Founded in 1938 the farmer-owned venture operates manufacturing plants in the Midwest.

|                        | Annual<br>Growth | 09/07 | 09/08 | 09/09 | 09/10 | 09/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 30.8%            | -     | -     | 559.9 | 588.6 | 958.2 |
| Net income (\$ mil.)   | (53.0%)          | -     | -     | 39.3  | 24.6  | 8.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,350 |

**HILITE INTERNATIONAL, INC.**

1671 S BROADWAY ST  
CARROLLTON, TX 750067496  
Phone: 972-242-2116  
Fax: -  
Web: www.hilite.com

CEO: Karl Hammer  
CFO: Stefan Eck  
HR: -  
FYE: December 31  
Type: Private

The highlight of Hilite International's day is to manufacture high-volume high-tech auto components and systems. Its lineup is used in many powertrain (engine and transmission) applications. Hilite's hydraulic and electromagnetic products (on/off valves and variable pressure solenoids) enhance fuel efficiency emissions control and torque. Hilite sells to global auto OEMs such as GM BMW and Honda and brake systems suppliers such as BorgWarner. The company established in 1999 operates through eight locations spanning Asia Europe and North America.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09   | 12/10 | 12/11 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (736.1) | 399.4 | 522.1 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 7.9   | (1.7) |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 1,000 |

**HILL COUNTRY MEMORIAL HOSPITAL**

1020 S STATE HIGHWAY 16  
FREDERICKSBURG, TX 786244471  
Phone: 830-997-4353  
Fax: -  
Web: www.hillcountrymemorial.org

CEO: -  
CFO: Mark Jones  
HR: -  
FYE: December 31  
Type: Private

Hill Country Memorial takes care of the peaks and valleys in the wellness of area residents. The health system provides medical services to eight counties near Fredericksburg in Central Texas. Its hospital Hill Country Memorial Hospital has about 85 beds and a staff of close to 100 physicians. Specialties include cardiology obstetrics oncology orthopedics and emergency medicine. The health system also operates a wellness center that offers locals yoga stress management weight loss and massage. Other community services include hospice and home care and the administration of state-funded services for low income women infants children (WIC).

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%             | -     | -     | 63.7  | 70.6  | 76.5  |
| Net income (\$ mil.)   | -                | -     | -     | (9.7) | 3.0   | 25.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 626   |

**HILL INTERNATIONAL INC**
**NYS: HIL**

One Commerce Square, 2005 Market Street, 17th Floor  
Philadelphia, PA 19103  
Phone: 215 309-7700  
Fax: -  
Web: www.hillintl.com

CEO: Paul Evans  
CFO: John Fanelli  
HR: -  
FYE: December 31  
Type: Public

Hill International offers project and construction management consulting services worldwide. It manages all aspects of the construction process from concept to completion including estimating and cost management facilities management labor consulting and even troubled project turnaround. The company's customers include US federal state regional and local governments; foreign governments; and private sector clients. Hill International operates out of more than 50 offices in 25-plus countries with the US representing about 50% of total revenue.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16  | 12/17 | 12/18  |
|------------------------|------------------|--------|-------|--------|-------|--------|
| Sales (\$ mil.)        | (9.5%)           | 640.3  | 720.6 | 520.8  | 483.7 | 428.7  |
| Net income (\$ mil.)   | -                | (10.9) | 6.9   | (18.8) | 27.4  | (31.5) |
| Market value (\$ mil.) | (5.4%)           | 213.6  | 215.9 | 242.0  | 303.2 | 171.4  |
| Employees              | (12.6%)          | 4,558  | 4,759 | 3,330  | 2,856 | 2,664  |

**HILL PHYSICIANS MEDICAL GROUP, INC.**

2409 CAMINO RAMON  
SAN RAMON, CA 945834285  
Phone: 800-445-5747  
Fax: -  
Web: www.hillphysicians.com

CEO: David Joyner  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Hill Physicians Medical Group is the doctors' answer to HMOs. The company is an independent practice association (IPA) serving some 300,000 health plan members in northern California. The company contracts with managed care organizations throughout the region — including HMOs belonging to Aetna CIGNA and Health Net— to provide care to health plan members through its provider affiliates. Its network includes about 3,800 primary care and specialty physicians 38 hospitals and 24 urgent care centers. The company also provides administrative services for doctors and patients. PriMed a management services organization created Hill Physicians Medical Group in 1984 and still runs the company.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/10 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.0%             | -     | 414.4 | 427.5 | 427.5 | 504.8 |
| Net income (\$ mil.)   | (1.3%)           | -     | 7.8   | 5.3   | 5.3   | 6.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 600   |

**HILL-ROM HOLDINGS, INC.**
**NYS: HRC**

130 E. Randolph St., Suite 1000  
Chicago, IL 60601  
Phone: 312 819-7200  
Fax: 812 934-8189  
Web: www.hill-rom.com

CEO: John J. Greisch  
CFO: Steven J. (Steve) Strobel  
HR: -  
FYE: September 30  
Type: Public

Hill-Rom Holdings holds Hill-Rom Company which in turn holds hospital patients safe and secure. Hill-Rom makes sells and rents hospital beds and other patient-room furniture and equipment along with stretchers surgical tables and accessories and other equipment for lifting and transporting patients. As most of its beds are designed to connect to patient monitoring equipment Hill-Rom also provides information technology products for use in health care settings. Additionally the company sells diagnostic and testing equipment through subsidiary Welch Allyn. Hill-Rom's primary customers include acute long-term and primary care facilities worldwide.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.0%         | 1,988.2 | 2,655.2 | 2,743.7 | 2,848.0 | 2,907.3 |
| Net income (\$ mil.)   | 33.7%         | 47.7    | 124.1   | 133.6   | 252.4   | 152.2   |
| Market value (\$ mil.) | 19.3%         | 3,463.8 | 4,129.4 | 4,930.3 | 6,289.4 | 7,010.9 |
| Employees              | 0.0%          | 10,000  | 10,000  | 10,000  | 10,000  | 10,000  |

**HILLENBRAND INC**
**NYS: HI**

One Batesville Boulevard  
Batesville, IN 47006  
Phone: 812 934-7500  
Fax: -  
Web: www.hillenbrand.com

CEO: Joseph A. (Joe) Raver  
CFO: Kristina A. Cerniglia  
HR: -  
FYE: September 30  
Type: Public

Hillenbrand has two very distinct businesses. It generates more than two-thirds of its revenue through its fast-growing Process Equipment Group which designs and makes equipment and systems used by industrial manufacturers. Products are used for material handling size reduction screening and separating and flow control and marketed under such brands as K-Tron Rotex and Coperion. Its second business Batesville is one of North America's leading providers of caskets and also offers cremation products and software and technology services for funeral directors and funeral homes. Hillenbrand generates just more than half its sales in the US.

|                        | Annual Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.1%          | 1,596.8 | 1,538.4 | 1,590.2 | 1,770.1 | 1,807.3 |
| Net income (\$ mil.)   | 2.2%          | 111.4   | 112.8   | 126.2   | 76.6    | 121.4   |
| Market value (\$ mil.) | 4.4%          | 1,630.8 | 1,983.8 | 2,435.9 | 3,279.2 | 1,936.2 |
| Employees              | 2.0%          | 6,000   | 6,100   | 6,000   | 6,500   | 6,500   |

**HILLS BANCORPORATION**
**NBB: HBIA**

131 Main Street  
Hills, IA 52235  
Phone: 319 679-2291  
Fax: -  
Web: www.hillsbank.com

CEO: Dwight O Seegmiller  
CFO: Shari J Demaris  
HR: -  
FYE: December 31  
Type: Public

There's gold in them thar hills! Hills Bancorporation is the holding company for Hills Bank and Trust which has about a dozen branches located in the eastern Iowa counties of Johnson Linn and Washington. The bank provides standard commercial services to area individuals businesses government entities and institutional customers. Offerings include deposit accounts loans and debit and credit cards. Hills Bank and Trust also administers estates personal trusts and pension plans and provides farm management and investment advisory and custodial services. The bank traces its roots to 1904.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 6.8%          | 2,334.3 | 2,493.6 | 2,655.8 | 2,963.4 | 3,042.5 |
| Net income (\$ mil.)   | 8.1%          | 27.0    | 28.4    | 31.6    | 28.1    | 36.8    |
| Market value (\$ mil.) | (7.4%)        | 770.3   | 420.1   | 449.2   | 504.2   | 567.2   |
| Employees              | 3.0%          | 428     | 464     | 503     | 499     | 481     |

**HILLSBOROUGH COUNTY AVIATION AUTHORITY**

4160 GEORG J BN PKWY 24  
TAMPA, FL 33607  
Phone: 813-870-8700  
Fax: -  
Web: www.tampaairport.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

If you've ever flown to the Tampa area to catch the NFL's Buccaneers or Major League Baseball's Rays then you've probably been through an airport managed by the Hillsborough County Aviation Authority. The agency operates Tampa International Airport which handles more than 8.4 million passengers annually plus three general aviation airports. Three of the agency's five board members are residents of Hillsborough County who are appointed by the governor of Florida; other board members include the mayor of the City of Tampa and a member of the Hillsborough County Board of Commissioners. The Hillsborough County Aviation Authority was established by the Florida Legislature in 1945.

|                        | Annual Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.6%         | -     | -     | -     | 212.2 | 234.7 |
| Net income (\$ mil.)   | (69.1%)       | -     | -     | -     | 142.9 | 44.1  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 600   |

**HILLSHIRE BRANDS CO**
**NYS: HSH**

400 South Jefferson Street  
Chicago, IL 60607  
Phone: 312 614-6000  
Fax: 312 558-4913  
Web: www.hillshirebrands.com

CEO: Sean M Connolly  
CFO: Maria Henry  
HR: -  
FYE: June 29  
Type: Public

Got meat? Hillshire Brands Company (formerly Sara Lee Corp.) certainly does. Hillshire Brands is the new home of the Hillshire Farm Ball Park Jimmy Dean and State Fair brands of deli meats and other packaged-meat products including hot dogs and sausages as well as the artisanal brands Aidells and Gallo. For dessert the company serves up Sara Lee's line of frozen desserts including cheesecake. Taking its name from its predecessor's most-recognized meat brand Hillshire Brands was formed in 2012 when Sara Lee split to form two publicly-traded companies the other being its European coffee-and-tea business D.E. Master Blenders 1753. The split followed years of divestitures and strategic acquisitions.

|                        | Annual Growth | 06/09*   | 07/10    | 07/11*  | 06/12   | 06/13   |
|------------------------|---------------|----------|----------|---------|---------|---------|
| Sales (\$ mil.)        | (25.7%)       | 12,881.0 | 10,793.0 | 8,681.0 | 4,094.0 | 3,920.0 |
| Net income (\$ mil.)   | (8.8%)        | 364.0    | 506.0    | 1,287.0 | 845.0   | 252.0   |
| Market value (\$ mil.) | 36.3%         | 1,180.7  | 1,724.2  | 2,381.1 | 3,573.0 | 4,077.0 |
| Employees              | (31.4%)       | 41,000   | 33,000   | 21,000  | 9,500   | 9,100   |

\*Fiscal year change

**HILLTOP HOLDINGS, INC.**
**NYS: HTH**

2323 Victory Avenue, Suite 1400  
Dallas, TX 75219  
Phone: 214 855-2177  
Fax: -  
Web: www.hilltop-holdings.com

CEO: Jeremy B. Ford  
CFO: William B. Furr  
HR: -  
FYE: December 31  
Type: Public

With more than \$14 billion in assets diversified financial holding company Hilltop Holdings' provides banking mortgage origination insurance and financial advisory services through its PlainsCapital Bank PrimeLending HilltopSecurities subsidiaries and National Lloyds. PlainsCapital offers community commercial and private banking through about 60 branches throughout Texas and holds more than \$8 billion in deposits. PrimeLending generates mortgages in all 50 states and Washington DC through greater than 1500 loan offices. Hilltop Securities is an investment bank and is among the US' top financial advisors to municipalities based on transaction volume. Niche property and casualty insurance underwriter National Lloyds targets low-value dwellings in Texas.

|                        | Annual Growth | 12/14   | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|---------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 10.3%         | 9,242.4 | 11,867.0 | 12,738.1 | 13,365.8 | 13,683.6 |
| Net income (\$ mil.)   | 2.1%          | 111.7   | 211.0    | 145.9    | 132.5    | 121.4    |
| Market value (\$ mil.) | (2.8%)        | 1,867.5 | 1,799.2  | 2,789.6  | 2,371.1  | 1,669.1  |
| Employees              | 4.3%          | 4,400   | 5,300    | 5,400    | 5,500    | 5,200    |

**HILTON WORLDWIDE HOLDINGS INC**
**NYS: HLT**

7930 Jones Branch Drive, Suite 1100  
McLean, VA 22102  
Phone: 703 883-1000  
Fax: -  
Web: www.hiltonworldwide.com

CEO: Christopher J. (Chris) Nassetta  
CFO: Kevin J. Jacobs  
HR: Matthew W. (Matt) Schuyler  
FYE: December 31  
Type: Public

If you need a bed for the night Hilton has a few hundred thousand of them. Hilton Worldwide is one of the world's largest hoteliers with a lodging empire that includes about 5700 hotels and resorts in more than 110 countries operating under such names as Doubletree Embassy Suites and Hampton Inn as well as its flagship Hilton brand. Many of its hotels serve the mid-market segment though its Hilton and Conrad hotels offer full-service upscale lodging. In addition its Homewood Suites and Home2 Suites chains offers extended-stay services. The company franchises nearly all its hotels with just 70 being directly operated. Hilton became a public company again in 2013.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (4.0%)           | 10,502.0 | 11,272.0 | 11,663.0 | 9,140.0  | 8,906.0  |
| Net income (\$ mil.)   | 3.2%             | 673.0    | 1,404.0  | 348.0    | 1,259.0  | 764.0    |
| Market value (\$ mil.) | 28.8%            | 7,691.7  | 6,309.1  | 8,019.0  | 23,544.0 | 21,167.8 |
| Employees              | 1.9%             | 157,000  | 164,000  | 169,000  | 163,000  | 169,000  |

**HINES INTERESTS LIMITED PARTNERSHIP**

2800 POST OAK BLVD # 4800  
HOUSTON, TX 770566118  
Phone: 713-621-8000  
Fax: -  
Web: www.hines.com

CEO: Michael J. G. Topham  
CFO: Charles M. Baughn  
HR: -  
FYE: December 31  
Type: Private

Hines is a real estate firm that invests in develops renovates manages and finances commercial real estate including high-rise office buildings industrial parks medical facilities mixed-use developments and master-planned residential communities. Its portfolio boasts more than 1126 properties completed under development managed or invested. They span 100-plus cities worldwide and 351 million sq. ft. Hines has collaborated with such world-renowned architects as I. M. Pei Philip Johnson and Frank Gehry. Management services include marketing tenant relations and contract negotiations. Gerald Hines founded the family controlled firm in 1957.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | 0.0   | 200.0 | 234.1 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,200 |

**HINGHAM INSTITUTION FOR SAVINGS**
**NMS: HIFS**

55 Main Street  
Hingham, MA 02043  
Phone: 781 749-2200  
Fax: 781 740-4889  
Web: www.hinghamavings.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The Hingham Institution for Savings serves businesses and retail customers in Boston's south shore communities operating more than 10 branches in Massachusetts in Boston Cohasset Hingham Hull Norwell Scituate South Hingham and South Weymouth. Founded in 1834 the bank offers traditional deposit products such as checking and savings accounts IRAs and certificates of deposit. More than 90% of its loan portfolio is split between commercial mortgages and residential mortgages (including home equity loans) though the bank also originates construction business and consumer loans. More than 95% of the company's revenue comes from loan interest.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 11.6%            | 1,552.2 | 1,768.5 | 2,014.6 | 2,284.6 | 2,408.6 |
| Net income (\$ mil.)   | 8.1%             | 22.3    | 19.3    | 23.4    | 25.8    | 30.4    |
| Market value (\$ mil.) | 22.8%            | 185.6   | 255.5   | 419.7   | 441.5   | 421.7   |
| Employees              | (5.6%)           | 121     | 111     | 103     | 101     | 96      |

**HINSHAW & CULBERTSON LLP**

151 N FRANKLIN ST # 2500  
CHICAGO, IL 606061915  
Phone: 312-704-3000  
Fax: -  
Web: www.hinshawlaw.com

CEO: -  
CFO: Robert P. Johnson  
HR: -  
FYE: December 31  
Type: Private

Hinshaw & Culbertson's 450 lawyers offer a wide range of legal services though the firm specializes in commercial and defense litigation and corporate environmental employment and construction law. It represents professionals dealing with corporate health care taxation malpractice white collar crime insurance coverage immigration intellectual property securities and real estate liability and risk management issues. The firm also offers legal advisement services to architects engineers and people residing in the financial services sector. Hinshaw has more than 20 offices in the US and one office in the UK. The firm was founded in 1934.

|                        | Annual<br>Growth | 12/00 | 12/01 | 12/02 | 12/03 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.2%             | -     | 108.5 | 116.2 | 124.6 | 202.8 |
| Net income (\$ mil.)   | 9.4%             | -     | 44.0  | 50.2  | 53.7  | 98.4  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,010 |

**HIREQUEST INC**
**NAS: HQI**

111 Springhall Drive  
Goose Creek, SC 29445  
Phone: 843 723-7400  
Fax: -  
Web: www.hirequestllc.com

CEO: Richard Hermanns  
CFO: Cory Smith  
HR: -  
FYE: December 28  
Type: Public

Command Center wouldn't mind being regarded as the George Patton of the temporary staffing market. The company operates about 50 temporary staffing stores across 20 US states. It specializes in the placement of workers in the event services hospitality construction manufacturing janitorial telemarketing administrative clerical and accounting fields. Command Center was formed in 2005 when Temporary Financial Services acquired Command Staffing and Harborview Software then changed its name. Command Center's top executives own about 34% of the company.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 1.5%             | 91.8   | 88.5   | 93.3   | 98.1   | 97.4   |
| Net income (\$ mil.)   | (42.8%)          | 9.1    | 1.7    | 0.8    | 1.7    | 1.0    |
| Market value (\$ mil.) | 51.1%            | 3.4    | 2.2    | 1.7    | 27.6   | 17.7   |
| Employees              | 0.0%             | 32,210 | 32,810 | 34,219 | 33,220 | 32,230 |

**HITCHINER MANUFACTURING CO., INC.**

594 ELM ST  
MILFORD, NH 030554306  
Phone: 603-673-1100  
Fax: -  
Web: www.hitchiner.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

There's no hitch in Hitchiner Manufacturing's business plan. The family-owned supplier of thin-wall investment castings and subassemblies and components operates 4 businesses: Ferrrous-USA produces countergravity castings for the auto defense and pump and valve industries; Gas Turbine specializes in hot-section parts utilizing vacuum-melted alloys for the jet engine component market; Hitchiner Manufacturing Company de Mexico makes component parts for auto OEMs; and Hitchiner S.A. de C.V. front-end casting services. Hitchiner is primarily a tier-two supplier (its parts go to another company that contracts directly with the OEM) for majors such as BorgWarner Goodrich General Motors and General Electric.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.4%             | -     | 207.6 | 215.4 | 226.8 | 236.1 |
| Net income (\$ mil.)   | 111.6%           | -     | 2.6   | 16.5  | 16.6  | 24.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,753 |



**HITT CONTRACTING, INC.**

2900 FAIRVIEW PARK DR # 300  
FALLS CHURCH, VA 220424513  
Phone: 703-846-9000  
Fax: -  
Web: www.hitt-gc.com

CEO: Kimberly Roy  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

HITT Contracting hits the nail on the general contracting head. The group provides turnkey construction services for corporate base building and interiors healthcare aviation legal hospitality technology research medical and institutional and governmental facilities. Projects have included construction and design for the Federal Reserve DirecTV and Greenpeace. In addition to general contracting HITT offers design interior paint preconstruction and construction management services. It handles eco-friendly projects historic renovations and infrastructure refits. Founded in 1937 the family-owned firm has operations across the US.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 9.4%             | -     | 827.4 | 921.3 | 958.3 | 1,084.6 |
| Net income (\$ mil.)   | 15.8%            | -     | 18.6  | 19.3  | 29.3  | 28.9    |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -       |
| Employees              | -                | -     | -     | -     | -     | 775     |

**HITTITE MICROWAVE CORP**

NMS: HITT

2 Elizabeth Drive  
Chelmsford, MA 01824  
Phone: 978 250-3343  
Fax: -  
Web: www.hittite.com

CEO: Rick D Hess  
CFO: William W Boecker  
HR: Susan J Dicecco  
FYE: December 31  
Type: Public

And lo the Hittites did rise up out of their land (the Commonwealth of Massachusetts) and they did conquer Babylon...well semiconductors in any case. Hittite Microwave designs and develops microwave millimeter-wave and radio-frequency integrated circuits (RFICs) for aerospace broadband cellular and military applications. In addition to standard amplifiers frequency multipliers mixers modulators switches and other components the company provides custom RFICs. It gets more than half of its sales from customers in international locations. Boeing (more than 15% of sales) is Hittite Microwave's top customer.

|                        | Annual<br>Growth | 12/08 | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.1%            | 180.3 | 163.0   | 244.3   | 264.1   | 264.4   |
| Net income (\$ mil.)   | 6.2%             | 53.8  | 46.2    | 77.0    | 84.7    | 68.6    |
| Market value (\$ mil.) | 20.5%            | 929.8 | 1,286.8 | 1,926.6 | 1,558.6 | 1,958.8 |
| Employees              | 10.0%            | 332   | 349     | 402     | 469     | 486     |

**HKN INC**

NBB: HKN

180 State Street, Suite 200  
Southlake, TX 76092  
Phone: 817 424-2424  
Fax: -  
Web: www.hkninc.com

CEO: Mikel D Faulkner  
CFO: Kristina M Humphries  
HR: -  
FYE: December 31  
Type: Public

HKN (formerly Harken Energy) harkens back to the days when a certain President George W. Bush was an oil man. HKN which bought Bush's small oil company more than a decade ago explores for and produces oil and gas primarily in the US where it has interests in oil and gas wells in the Gulf Coast region of Texas and Louisiana and holds coalbed methane assets in the Midwest. Internationally it has stakes in exploration and production assets in South America (Global Energy Development 34%) and in Canada (Spitfire Energy 27%). In 2008 HKN reported proved reserves (all in the US) of 4.2 billion cu. ft. of gas and 1.5 million barrels of oil. Lyford Investments Enterprises owns 36% of the voting stock of HKN.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14  | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (0.6%)           | 0.4   | 1.1   | 1.0    | 0.5   | 0.4   |
| Net income (\$ mil.)   | -                | (3.2) | (1.5) | (24.0) | (6.7) | (5.6) |
| Market value (\$ mil.) | (41.1%)          | 29.1  | 30.1  | 21.9   | 11.7  | 3.5   |
| Employees              | 13.4%            | 14    | 16    | 18     | -     | -     |

**HKS, INC.**

350 N SAINT PAUL ST # 100  
DALLAS, TX 752014200  
Phone: 214-969-5599  
Fax: -  
Web: www.hksinc.com

CEO: Dan Noble  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

HKS is a good sport when it comes to building design. As one of the world's largest architectural firms HKS has designed sports and entertainment healthcare hospitality industrial and corporate buildings in the US and overseas. The company offers structural engineering architecture project management and interior and graphic design services. It provides planning and development programming branding research and advisory services. Some of the firm's most notable work includes the Dallas Cowboys football stadium the Whole Foods Market world headquarters The Blue Man Group theater in Las Vegas and the King Hussein Cancer Center in Jordan.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/14 | 12/15 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.1%             | -     | 148.3 | -     | 368.2 | 387.6 |
| Net income (\$ mil.)   | (18.8%)          | -     | 41.4  | -     | 19.1  | 2.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,400 |

**HMG/COURTLAND PROPERTIES, INC.**

ASE: HMG

1870 S. Bayshore Drive  
Coconut Grove, FL 33133  
Phone: 305 854-6803  
Fax: -  
Web: www.hmgcourtland.com

CEO: Maurice Wiener  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Sun sea and sand are key parts of the business mix for HMG/Courtland Properties a real estate investment trust (REIT) that owns and manages commercial properties in the Miami area. The company owns the posh Grove Isle — a Coconut Grove-area luxury resort which includes a hotel restaurant spa and marina. The property managed by Grand Heritage Hotel Group accounts for about 70% of HMG/Courtland's rental income. The REIT also holds a 50% interest in a 16000 sq. ft. seafood restaurant at the marina in addition to a 5000 sq. ft. corporate office building. HMG/Courtland has two properties held for development in Rhode Island and Vermont and has equity interests in other commercial real estate operations.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.4%)           | 0.1   | 0.1   | 0.1   | 0.1   | 0.1   |
| Net income (\$ mil.)   | 105.1%           | 0.2   | (1.1) | (0.4) | (0.3) | 4.1   |
| Market value (\$ mil.) | 4.8%             | 11.6  | 10.7  | 10.7  | 14.6  | 14.0  |
| Employees              | -                | -     | -     | -     | -     | -     |

**HMH HOSPITALS CORPORATION**

343 THORNALL ST  
EDISON, NJ 088372206  
Phone: 201-996-2000  
Fax: -  
Web: www.hackensackumc.org

CEO: Robert Charles Garrett  
CFO: Robert Glenning  
HR: -  
FYE: December 31  
Type: Private

Hackensack University Medical Center (HUMC) is an acute care teaching and research hospital that serves northern New Jersey and parts of New York. The hospital has about 775 beds and staffs more than 2200 medical professionals. HUMC administers general medical surgical emergency and diagnostic care. The center also includes specialized treatment centers including a children's hospital a women's hospital a cancer center and a heart and vascular hospital. HUMC is part of the Hackensack University Health Network which also includes a physician practice group and a joint venture that operates two community hospitals. In 2016 the network merged with Meridian Health to create Hackensack Meridian Health.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 32.2%            | -     | 1,309.1 | 1,357.1 | 1,707.9 | 3,999.7 |
| Net income (\$ mil.)   | 19.9%            | -     | 106.6   | 83.1    | 41.2    | 220.3   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 1,100   |

**HMI INDUSTRIES INC.**

13325 Darice Pkwy. Unit A  
Strongsville OH 44149  
Phone: 440-846-7800  
Fax: 440-846-7899  
Web: www.filterqueen.com

CEO: Kirk Foley  
CFO: Julie A McGraw  
HR: -  
FYE: September 30  
Type: Private

Looking for a product that will really clear the air? HMI Industries is up to the job. Under the Filterqueen brand name the company (aka Health-Mor) sells portable vacuum cleaners and air filtration systems. Using high-efficiency filters and cartridges HMI's systems are designed to rid homes of surface and airborne particles and allergens (dust smoke pollen mold spores pet dander) better than standard vacuum cleaners. Its products are sold through distributors in more than 40 countries. Chairman Kirk Foley acquired HMI for about \$3 million in 2006 through 1670255 Ontario Inc. (dba Ace Distribution Ltd.) an entity he controls.

**HMN FINANCIAL INC.**
**NMS: HMNF**

1016 Civic Center Drive Northwest  
Rochester, MN 55901  
Phone: 507 535-1200  
Fax: -  
Web: www.hmnf.com

CEO: Bradley C Krehbiel  
CFO: Jon J Eberle  
HR: -  
FYE: December 31  
Type: Public

HMN Financial is the holding company for Home Federal Savings Bank which operates about a dozen branches in southern Minnesota and central Iowa. Serving individuals and local businesses the bank offers such deposit products as checking and savings accounts CDs and IRAs. Its lending activities include commercial mortgages (more than 30% of the company's loan portfolio) business loans (about 25%) residential mortgages and construction development and consumer loans. The bank provides financial planning investment management and investment products through its Osterud Insurance Agency subsidiary and Home Federal Investment Management.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 5.4%             | 577.4 | 643.2 | 682.0 | 722.7 | 712.3 |
| Net income (\$ mil.)   | 2.8%             | 7.4   | 3.0   | 6.4   | 4.4   | 8.2   |
| Market value (\$ mil.) | 12.1%            | 60.0  | 55.9  | 84.6  | 92.4  | 94.9  |
| Employees              | 0.7%             | 189   | 194   | 209   | 196   | 194   |

**HMS HOLDINGS CORP**
**NMS: HMSY**

5615 High Point Drive  
Irving, TX 75038  
Phone: 214 453-3000  
Fax: -  
Web: www.hms.com

CEO: William C. (Bill) Lucia  
CFO: Jeffrey S. (Jeff) Sherman  
HR: Tracy South  
FYE: December 31  
Type: Public

HMS Holdings makes sure health benefits providers are paying only as much as they have to. Through subsidiary Health Management Systems the company helps providers determine participant eligibility coordinate benefits and identify and recover claims that were paid in error or should have been paid by another party. HMS Holdings serves state Medicaid agencies and Children's Health Insurance Programs in some 45 states as well as federal agencies including Centers for Medicare & Medicaid Services (CMS) and Veterans Health Administration (VHA). The company also provides services to commercial insurers employer groups and pharmacy benefits managers.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.8%             | 443.2   | 474.2   | 489.7   | 521.2   | 598.3   |
| Net income (\$ mil.)   | 40.9%            | 13.9    | 24.5    | 37.6    | 40.1    | 55.0    |
| Market value (\$ mil.) | 7.4%             | 1,802.4 | 1,052.1 | 1,548.4 | 1,445.2 | 2,398.4 |
| Employees              | 2.2%             | 2,296   | 2,316   | 2,315   | 2,500   | 2,500   |

**HNI CORP**
**NYS: HNI**

600 East Second Street, P.O. Box 1109  
Muscatine, IA 52761-0071  
Phone: 563 272-7400  
Fax: 563 272-7114  
Web: www.hnicorp.com

CEO: Stanley A. (Stan) Askren  
CFO: Marshall H. Bridges  
HR: -  
FYE: December 29  
Type: Public

HNI Corporation is a manufacturer of office furniture and hearth products. Office furniture products include seating storage modular workspaces and desks and are marketed under brands such as HON Allsteel Gunlocke and Maxon. The company sells to furniture dealers wholesalers and office product distributors as well as retailers. Office furniture generates about 75% of sales. HNI's Hearth & Home Technologies (25% of sales) makes gas pellet- and wood-burning fireplaces and stoves. The unit operates under the Fireside Hearth & Home banner. Hearth products are sold through independent dealers and distributors as well as company-owned distribution centers and retail outlets. Founded in 1944 most of HNI's products are sold in North America.

|                        | Annual<br>Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.5%             | 2,222.7 | 2,304.4 | 2,203.5 | 2,175.9 | 2,257.9 |
| Net income (\$ mil.)   | 15.0%            | 61.5    | 105.4   | 85.6    | 89.8    | 93.4    |
| Market value (\$ mil.) | (11.3%)          | 2,200.9 | 1,571.6 | 2,437.1 | 1,681.0 | 1,534.1 |
| Employees              | (6.8%)           | 11,000  | 10,400  | 9,400   | 9,600   | 8,900   |

\*Fiscal year change

**HNTB CORPORATION**

715 Kirk Dr.  
Kansas City MO 64105  
Phone: 816-472-1201  
Fax: 816-472-4060  
Web: www.hntb.com

CEO: Robert Slimp  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

HNTB knows the ABCs of A/E. The company is a pure design firm which derives most of its revenues from architecture engineering or environmental design operations. HNTB specializes in transportation infrastructure projects and government contracts. The firm is best-known for its highway and transit system design (its portfolio includes the New Jersey Turnpike) as well as airports (Chicago's Midway) and sports arenas (Invesco Field in Denver). The company operates some 60 locations across the US. The employee-owned HNTB (its name once stood for Howard Needles Tammen & Berendoff) traces its roots to 1914.

**HO-CHUNK, INC.**

1 MISSION DR  
WINNEBAGO, NE 680714900  
Phone: 402-878-4135  
Fax: -  
Web: www.hochunktechnicalsolutions.com

CEO: Lance Morgan  
CFO: Dennis Johnson  
HR: -  
FYE: December 31  
Type: Private

Ho-Chunk Inc. (HCI) the economic development corporation run by the Winnebago Tribe of Nebraska manages about 18 subsidiaries in the fields of communications construction distribution gasoline and convenience store retail (under the Heritage Express banner in Iowa and Nebraska) government contracting lodging (The WinnaVegas Inn) marketing used-vehicle sales and more. The profits from these businesses are in turn managed by the Ho-Chunk Community Development Corporation a not-for-profit organization that directs commercial growth and community infrastructure development for the tribe. "Ho-Chunk" is a modernized form of Hochungra the Winnebago tribe's traditional name.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 24.8%            | -     | 63.6  | 113.0 | 121.4 | 154.3 |
| Net income (\$ mil.)   | (27.7%)          | -     | 16.4  | 0.7   | 1.1   | 4.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 310   |

**HOAG HOSPITAL FOUNDATION**

500 Superior Ave. Ste. 350  
Newport Beach CA 92663-4162  
Phone: 949-764-7217  
Fax: 212-423-0758  
Web: www.mcny.org

CEO: Karen Linden  
CFO: –  
HR: –  
FYE: September 30  
Type: Private - Foundation

Hoag Hospital Foundation supports the Hoag Memorial Hospital Presbyterian by raising money for the hospital's operations medical research education and community outreach activities through more than 1400 volunteers. Its volunteers are organized into groups such as the 552 Club and Circle 1000. The groups host events like the Christmas Carol Ball and the Toshiba Senior Classic and encourage donors to make annual gifts raising about \$20 million annually. The Hoag Hospital Foundation was formed in 1948.

**HOAG MEMORIAL HOSPITAL PRESBYTERIAN**

1 HOAG DR  
NEWPORT BEACH, CA 926634162  
Phone: 949-764-4624  
Fax: –  
Web: www.hoag.org

CEO: Robert Braithwaite  
CFO: Jennifer Mitzner  
HR: –  
FYE: June 30  
Type: Private

Serving California's Orange County population Hoag Memorial Hospital Presbyterian boasts several hospitals and even more clinics to cater to area residents. The not-for-profit health care system is home to two acute care hospitals seven health centers five urgent care centers and a network of more than 1500 physicians. Its hospitals include Hoag Hospital Irvine and Hoag Hospital Newport Beach in Southern California. Combined the two hospitals have 617 beds and provide a comprehensive range of medical and surgical services with specialized expertise in a number of areas such as oncology cardiovascular disease neuroscience and orthopedics. Hoag is an affiliate of Providence St. Joseph Health.

|                        | Annual Growth | 09/12 | 09/13* | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 4.4%          | –     | 784.6  | –     | 822.5 | 894.0 |
| Net income (\$ mil.)   | (13.7%)       | –     | 155.7  | –     | 107.3 | 100.1 |
| Market value (\$ mil.) | –             | –     | –      | –     | –     | –     |
| Employees              | –             | –     | –      | –     | –     | 3,800 |

\*Fiscal year change

**HOBART AND WILLIAM SMITH COLLEGES**

300 PULTENEY ST  
GENEVA, NY 144563304  
Phone: 315-781-3337  
Fax: –  
Web: www.hws.edu

CEO: –  
CFO: –  
HR: –  
FYE: May 31  
Type: Private

Hobart and William Smith Colleges offer a liberal arts education on the shores of Seneca Lake. The schools operate in conjunction on adjacent campuses making a nearly 200-acre complex in Geneva New York. Male students attend Hobart College and female students go to William Smith College for a total enrollment of about 2400. The colleges have nearly 230 faculty members and offer degrees in arts sciences and teaching. Hobart and William Smith students hail from 41 US states and more than 30 other countries. About 86% of its students receive financial aid.

|                        | Annual Growth | 05/14 | 05/15 | 05/16  | 05/17 | 05/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (0.4%)        | –     | 107.5 | 106.4  | 107.4 | 106.2 |
| Net income (\$ mil.)   | –             | –     | (3.9) | (16.0) | 30.0  | 14.1  |
| Market value (\$ mil.) | –             | –     | –     | –      | –     | –     |
| Employees              | –             | –     | –     | –      | –     | 337   |

**HOBBY LOBBY STORES, INC.**

7707 SW 44TH ST  
OKLAHOMA CITY, OK 731794899  
Phone: 405-745-1100  
Fax: –  
Web: www.hobbylobby.com

CEO: David Green  
CFO: Jon Cargill  
HR: –  
FYE: December 31  
Type: Private

If something wicker this way comes Hobby Lobby Stores may be the source. The craft-and-fabric retailer operates more than 850 stores in the US in more than 45 states selling arts and crafts supplies baskets beads candles frames home-decorating accessories and silk flowers. Hobby Lobby also owns stores in Canada and operates offices in China and Hong Kong. In addition Hobby Lobby operates Mardel Christian and Education Supply which sells Christian educational and homeschooling products. CEO David Green who owns the company founded Hobby Lobby in 1972 and operates it according to biblical principles including closing shop on Sunday.

|                        | Annual Growth | 12/02 | 12/03 | 12/04   | 12/06 | 12/17   |
|------------------------|---------------|-------|-------|---------|-------|---------|
| Sales (\$ mil.)        | 27.5%         | –     | 150.9 | 1,363.4 | 196.6 | 4,544.2 |
| Net income (\$ mil.)   | 13.7%         | –     | 58.8  | 88.5    | 58.0  | 352.7   |
| Market value (\$ mil.) | –             | –     | –     | –       | –     | –       |
| Employees              | –             | –     | –     | –       | –     | 30,218  |

**HOFSTRA UNIVERSITY**

100 HOFSTRA UNIVERSITY  
HEMPSTEAD, NY 115494000  
Phone: 516-463-6600  
Fax: –  
Web: www.hofstrauniversityclub.com

CEO: –  
CFO: Joshua Robinson  
HR: –  
FYE: August 31  
Type: Private

Hofstra University is busy. Sponsoring some 500 cultural events each year the private nonsectarian four-year university has an annual enrollment of some 11000 full- and part-time students. To encourage the success of its students Hofstra maintains a low student-faculty ratio of 14 to 1. It offers more than 140 undergraduate program options and about 150 graduate program options in liberal arts and sciences; education health and human services; business; communications; and honors studies. It has a School of Law School of Engineering and Applied Science and Hofstra North Shore-LIJ School of Medicine. Hofstra University was founded in 1935 by trustees of the estate of William and Kate Hofstra.

|                        | Annual Growth | 08/08 | 08/09 | 08/10 | 08/11 | 08/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.5%          | –     | –     | 370.4 | 390.0 | 381.7 |
| Net income (\$ mil.)   | (16.4%)       | –     | –     | 35.6  | 50.0  | 24.9  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 2,000 |

**HOLIDAY BUILDERS, INC.**

2293 W EAU GALLIE BLVD  
MELBOURNE, FL 329353184  
Phone: 321-610-5156  
Fax: –  
Web: www.holidaybuilders.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Holiday Builders is out to make buying a new home a vacation-like experience. The company a 100% employee-owned enterprise since 1999 builds single-family detached homes throughout Florida and in Alabama South Carolina and Texas. Since its inception the company has built more than 30000 homes sold primarily to first-time and value-conscious buyers. The company offers full homebuying services to its clients through HBI Title Company Holiday Builders Real Estate HB Designs and a partnership with Shelter Mortgage. Holiday Builders was founded in 1983.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (41.8%)       | –     | –     | 691.8 | 699.2 | 234.1  |
| Net income (\$ mil.)   | –             | –     | –     | 42.4  | 40.5  | (26.2) |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –      |
| Employees              | –             | –     | –     | –     | –     | 101    |

**HOLIDAY WHOLESALE, INC.**

225 PIONEER DR  
WISCONSIN DELLS, WI 539658397  
Phone: 608-254-8321  
Fax: -  
Web: www.holidaywholesale.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Private

Holiday Wholesale services most of south and central Wisconsin with confections tobacco products paper goods and food products. The company's customers are primarily convenience stores and other small businesses. Holiday Wholesale also offers consultation services including a demographic study of the customer's location estimate of foot traffic and evaluation of proposed floor plans. In addition to its wholesale business the company also sells a number of its products (at wholesale prices) to the general public through its Showroom Store location. The company was founded in 1951 when it began operating out of a one-car garage.

|                        | Annual Growth | 02/05 | 02/06 | 02/07 | 02/08 | 02/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%          | -     | 111.4 | 113.3 | 120.2 | 126.5 |
| Net income (\$ mil.)   | (6.3%)        | -     | 0.8   | 0.8   | 0.8   | 0.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 250   |

**HOLLAND COMMUNITY HOSPITAL AUXILIARY, INC.**

602 MICHIGAN AVE  
HOLLAND, MI 494234918  
Phone: 616-748-9346  
Fax: -  
Web: www.hollandhospital.org

CEO: -  
CFO: -  
HR: Michael Matthews  
FYE: March 31  
Type: Private

Holland Hospital (formerly Holland Community Hospital) provides a comprehensive range of health services to residents of western Michigan's Lakeshore region. The 190-bed not-for-profit hospital provides a variety of medical care and health services including primary emergency diagnostic surgical rehabilitative and inpatient behavioral health care. Holland Hospital is home to centers of excellence in the treatment of sleep disorders cancer women's health issues and cardiovascular ailments. The hospital provides community health and wellness education programs and operates a regional community health clinic. Founded in 1917 Holland Hospital employs some 330 physicians across 14 medical specialties.

|                        | Annual Growth | 03/13 | 03/14 | 03/15 | 03/17 | 03/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.8%          | -     | 220.2 | 230.2 | 228.5 | 255.6 |
| Net income (\$ mil.)   | 15.6%         | -     | 12.9  | 17.2  | 21.0  | 23.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,500 |

**HOLLINGSWORTH OIL CO. INC.**

1503 MEMORIAL BLVD STE B  
SPRINGFIELD, TN 371723269  
Phone: 615-242-8466  
Fax: -  
Web: www.hollingsworthtirepros.com

CEO: -  
CFO: -  
HR: Alice Palmer  
FYE: December 31  
Type: Private

The Hollingsworth Companies meets companies' industrial-strength needs. The company develops and builds industrial parks and facilities in the southeastern US. It provides build-to-suit and finish-to-suit structures primarily on its SouthPoint Business Park pad-ready sites located in Alabama North Carolina Tennessee and Virginia. Developments typically range from 50000 sq. ft. to 500000 sq. ft. Hollingsworth also provides facility expansion and funding services. All of the company's SouthPoint properties are located in areas convenient to interstate highways and airport services. CEO and owner Joe Hollingsworth Jr. founded The Hollingsworth Companies in 1986.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.8%)        | -     | 564.5 | 547.4 | 380.9 | 408.2 |
| Net income (\$ mil.)   | 47.5%         | -     | 0.5   | 0.9   | 1.3   | 2.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 300   |

**HOLLY ENERGY PARTNERS LP**
**NYS: HEP**

2828 N. Harwood, Suite 1300  
Dallas, TX 75201  
Phone: 214 871-3555  
Fax: -  
Web: www.hollyenergy.com

CEO: -  
CFO: Richard L. Voliva III  
HR: Nancy Hartmann  
FYE: December 31  
Type: Public

Holly Energy Partners pipes petroleum products and crude oil from refineries. It operates petroleum product and crude gathering pipelines (in New Mexico Oklahoma Texas and Utah) distribution terminals (in Arizona Idaho New Mexico Oklahoma Texas Utah and Washington) and refinery tankage in New Mexico and Utah. It operates 1330 miles of refined petroleum pipelines (340 miles leased) 960 miles of crude oil trunk lines 10 refined product terminals one jet fuel terminal and two truck-loading facilities. It also has three 65-mile pipelines that ship feedstocks and crude oil. HollyFrontier holds a 41% stake in Holly Energy Partners.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.1%         | 332.5   | 358.9   | 402.0   | 454.4   | 506.2   |
| Net income (\$ mil.)   | 14.1%         | 105.5   | 137.2   | 147.6   | 195.0   | 178.8   |
| Market value (\$ mil.) | (1.1%)        | 3,153.7 | 3,283.4 | 3,380.4 | 3,425.8 | 3,011.4 |
| Employees              | 0.9%          | 273     | 245     | 249     | 269     | 283     |

**HOLLYFRONTIER CORP**
**NYS: HFC**

2828 N. Harwood, Suite 1300  
Dallas, TX 75201  
Phone: 214 871-3555  
Fax: -  
Web: www.hollyfrontier.com

CEO: George J. Damiris  
CFO: Richard L. Voliva  
HR: -  
FYE: December 31  
Type: Public

HollyFrontier refines crude oil to produce gasoline diesel and jet fuel and sells it in erstwhile American frontier territories: the Southwest northern Mexico Kansas and the Rockies. Its major assets are a 52000 barrels-per-day (bpd) refinery in Wyoming; the 135000 bpd El Dorado Kansas refinery; a45000 bpd Utah refinery; a 125000 bpd Tulsa refinery; and subsidiary Navajo Refining (New Mexico) which has a capacity of 100000 bpd. The company also has a 36% stake in Holly Energy Partners (HEP) which operates crude oil and petroleum product pipelines. .

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.7%)        | 19,764.3 | 13,237.9 | 10,535.7 | 14,251.3 | 17,714.7 |
| Net income (\$ mil.)   | 40.6%         | 281.3    | 740.1    | (260.5)  | 805.4    | 1,098.0  |
| Market value (\$ mil.) | 8.1%          | 6,451.1  | 6,865.9  | 5,638.7  | 8,816.1  | 8,798.9  |
| Employees              | 7.8%          | 2,686    | 2,704    | 2,676    | 3,522    | 3,622    |

**HOLLYWOOD MEDIA CORP**
**NMS: HOLL**

301 East Yamato Road, Suite 2199  
Boca Raton, FL 33431  
Phone: 561 998-8000  
Fax: -  
Web: www.hollywoodmedia.com

CEO: Mitchell Rubenstein  
CFO: Tammy G Hedge  
HR: -  
FYE: December 31  
Type: Public

This company helps get people to the local multiplex. Hollywood Media Corp. owns more than a quarter of movie ticket seller MovieTickets.com. In addition it owns ad sales firm CinemasOnline which maintains websites for theaters in exchange for the right to sell ads on the sites; it also sells ads on plasma TVs in cinemas hotels car dealerships and other venues in the UK and Ireland. Its growing intellectual property division owns the rights to concepts by authors such as Tom Clancy and Isaac Asimov developing them into books (through 51%-owned Tekno Books) movies and TV shows software and other merchandise. In late 2010 it sold its theater ticketing division which accounted for most of its business.

|                        | Annual Growth | 12/08  | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (73.1%)       | 117.1  | 103.4 | 4.0   | 3.8   | 0.6   |
| Net income (\$ mil.)   | -             | (16.9) | (5.6) | 4.9   | (6.9) | 10.4  |
| Market value (\$ mil.) | 7.8%          | 23.2   | 32.4  | 38.0  | 29.4  | 31.3  |
| Employees              | (41.7%)       | 130    | 122   | 36    | 24    | 15    |

**HOLMES LUMBER & BUILDING CENTER INC.**

6139 STATE ROUTE 39  
MILLERSBURG, OH 446548830  
Phone: 330-674-9060  
Fax: -  
Web: www.holmeslumber.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Try building a home — or any , other structure — without the products that Holmes Lumber supplies. The building , materials retailer , sells , lumber blocks bricks cabinets doors paneling ceiling tiles hardware and other building materials to professional contractors and consumers at three Holmes Lumber and Building Centers , in Hartville Millersburg and Sugarcreek , Ohio. Founded in 1952 as Holmes Door & Lumber Co. the business was acquired by , family-owned Carter Lumber of Kent Ohio , in 2004 adding Holmes' operations to its 200-plus stores in 10 states.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.1%             | -     | -     | -     | 47.1  | 49.5  |
| Net income (\$ mil.)   | -                | -     | -     | -     | 0.4   | (0.5) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**HOLMES REGIONAL MEDICAL CENTER, INC.**

1350 HICKORY ST  
MELBOURNE, FL 329013224  
Phone: 321-434-7000  
Fax: -

CEO: Steve Johnson  
CFO: Robert C Galloway  
HR: -  
FYE: September 30  
Type: Private

If you're a Great Space Coaster you might depend on Holmes Regional Medical Center in times of medical need. The general acute-care hospital which houses about 515 beds and provides comprehensive medical and surgical care serves residents of Brevard County on Florida's Space Coast. A member of not-for-profit health care system Health First Holmes Regional Medical Center offers specialty care in a number of areas including trauma oncology cardiology orthopedics pediatrics and women's health. It also operates an air ambulance service a stroke care center a full-service endoscopy unit and an outpatient diagnostic facility as well as advanced robotic surgery and joint replacement centers.

|                        | Annual<br>Growth | 09/05 | 09/06 | 09/12 | 09/13 | 09/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 132.9%           | -     | 0.5   | 411.6 | 391.8 | 412.5 |
| Net income (\$ mil.)   | 288.3%           | -     | 0.0   | 63.1  | 0.6   | 72.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,778 |

**HOLOGIC INC**

NMS: HOLX

250 Campus Drive  
Marlborough, MA 01752  
Phone: 508 263-2900  
Fax: 781 280-0669  
Web: www.hologic.com

CEO: Stephen P. (Steve) MacMillan  
CFO: Robert W. McMahon  
HR: -  
FYE: September 28  
Type: Public

Hologic makes a variety of women's health products focused on five areas: breast health diagnostics medical aesthetics gynecological surgical health and skeletal health. Its offerings include the Aptima line of diagnostic tests the Dimensions 3D mammography platform the ThinPrep Pap test for cervical cancer screening the NovaSure System to treat excessive bleeding and the Fluoriscan Mini C-arm Imaging system used to guide doctors during orthopedic surgery. Hologic sells its products to hospitals and clinical labs worldwide.

|                        | Annual<br>Growth | 09/15    | 09/16    | 09/17   | 09/18    | 09/19    |
|------------------------|------------------|----------|----------|---------|----------|----------|
| Sales (\$ mil.)        | 5.6%             | 2,705.0  | 2,832.7  | 3,058.8 | 3,217.9  | 3,367.3  |
| Net income (\$ mil.)   | -                | 131.6    | 330.8    | 755.5   | (111.3)  | (203.6)  |
| Market value (\$ mil.) | 5.5%             | 10,707.4 | 10,292.5 | 9,821.4 | 10,969.7 | 13,279.9 |
| Employees              | 5.2%             | 5,290    | 5,333    | 6,233   | 6,252    | 6,478    |

**HOLOPHANE**

Granville Business Park Bldg. A 3825 Columbus Rd. SW  
Granville OH 43023  
Phone: 740-345-9631  
Fax: 866-637-7069  
Web: www.holophane.com

CEO: Vernon J Nagel  
CFO: -  
HR: -  
FYE: August 31  
Type: Business Segment

Holophane lights things up all around the world. A company and brand of Acuity Brands Holophane makes lighting fixtures and systems for industrial commercial and outdoor markets. Its largest product line industrial fixtures features lighting for vast indoor spaces (retail spaces convention centers factories warehouses etc.). Holophane also makes lighting products for large outdoor areas such as highway interchanges and it offers commercial and institutional lighting for schools and offices. Its ISD SuperGlass prismatic lighting technology allows reflectors to cast more light. Holophane was founded in 1895 in London and its founder helped start the Illuminating Engineering Society of North America.

**HOLY CROSS HOSPITAL, INC.**

4725 N FEDERAL HWY  
FORT LAUDERDALE, FL 333084668  
Phone: 954-771-8000  
Fax: -  
Web: www.holy-cross.com

CEO: -  
CFO: Linda Wilford  
HR: Luisa Gutman  
FYE: June 30  
Type: Private

Holy Cross Hospital's patients have more than just doctors on their side. Holy Cross is a Catholic community hospital serving the Ft. Lauderdale Florida area. The hospital has about 560 beds and offers inpatient and outpatient medical services along with a cancer treatment center heart and vascular center women's health center orthopedic unit and home health division as well as outpatient imaging centers. It also operates family health and specialist clinics in the region. Sponsored by the Sisters of Mercy Holy Cross Hospital is a part of Trinity Health.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 117.8%           | -     | -     | 20.9  | 24.5  | 470.4 |
| Net income (\$ mil.)   | -                | -     | -     | (0.9) | 1.0   | 8.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,300 |

**HOLY SPIRIT HOSPITAL OF THE SISTERS OF CHRISTIAN CHARITY**

503 N 21ST ST  
CAMP HILL, PA 170112288  
Phone: 717-763-2100  
Fax: -  
Web: geisinger.org/patient-care/find-a-location/geisinger-hol

CEO: -  
CFO: Donna Hotham  
HR: -  
FYE: June 30  
Type: Private

Holy Spirit Health tends to the health of the incarnate. The Holy Spirit Health System (HSBS) provides cardiology women's health care pediatric care and other acute and emergency medical services to the residents of greater Harrisburg in south-central Pennsylvania. The flagship Holy Spirit Hospital has some 310 beds as well as a level III neonatal intensive care unit. The hospital also operates an adjoining cardiac treatment facility and it has a network of affiliated family practice urgent care surgical and specialty health clinics. HSHS was established in 1963 and is an affiliate of Geisinger Health System.

|                        | Annual<br>Growth | 06/06 | 06/07 | 06/08   | 06/09 | 06/10 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (59.4%)          | -     | -     | 1,650.1 | 5.6   | 271.7 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 0.0   | 11.4  |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 2,698 |

**HOMASOTE CO.**
**NBB: HMTG**

932 Lower Ferry Road, P.O. Box 7240  
West Trenton, NJ 08628-0240  
Phone: 609 883-3300  
Fax: 609 530-1584  
Web: www.homasote.com

CEO: Warren L. Flicker  
CFO: Ronald Fasano  
HR: -  
FYE: December 31  
Type: Public

Homasote Company sees green when it comes to building materials. It manufactures environmentally friendly fiberboard for use in residential and commercial construction. The fiberboard is made from recycled paper and contains no asbestos or formaldehyde. Applications include roof decking concrete forming paneling insulating sound proofing and industrial packaging purposes. Its Pak-Line division creates packaging materials for electronics. Homasote processes up to 250 tons of post-consumer paper daily helping to conserve 1.4 million trees and eliminate 65 million pounds of waste per year. Formed in 1909 Homasote is the oldest manufacturer of post-consumer recycled paper building and packaging products.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.3%             | 20.4  | 19.4  | 20.9  | 20.6  | 20.6  |
| Net income (\$ mil.)   | 12.1%            | 0.6   | 0.2   | 0.5   | 1.4   | 1.0   |
| Market value (\$ mil.) | 24.5%            | 1.5   | 1.4   | 1.2   | 2.9   | 3.6   |
| Employees              | -                | -     | -     | -     | -     | -     |

**HOME BANCORP INC**
**NMS: HBCP**

503 Kaliste Saloom Road  
Lafayette, LA 70508  
Phone: 337 237-1960  
Fax: 337 264-9280  
Web: www.home24bank.com

CEO: John W. Bordelon  
CFO: Joseph B. Zanco  
HR: -  
FYE: December 31  
Type: Public

Making its home in Cajun Country Home Bancorp is the holding company for Home Bank a community bank which offers deposit and loan services to consumers and small to mid-sized businesses in southern Louisiana. Through about two dozen branches the bank offers standard savings and checking accounts as well as lending services such as mortgages consumer loans and credit cards. Its loan portfolio includes commercial real estate commercial and industrial loans as well as construction and land loans. Home Bancorp also operates about half a dozen bank branches in west Mississippi which were formerly part of Britton & Koontz Bank.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 15.2%            | 1,221.4 | 1,551.9 | 1,556.7 | 2,228.1 | 2,153.7 |
| Net income (\$ mil.)   | 33.7%            | 9.9     | 12.5    | 16.0    | 16.8    | 31.6    |
| Market value (\$ mil.) | 11.5%            | 217.0   | 245.7   | 365.2   | 408.8   | 334.9   |
| Employees              | -                | -       | -       | -       | -       | -       |

**HOME BANCSHARES INC**
**NMS: HOMB**

719 Harkrider, Suite 100  
Conway, AR 72032  
Phone: 501 339-2929  
Fax: -  
Web: www.homebancshares.com

CEO: C. Randall (Randy) Sims  
CFO: Randy E. Mayor  
HR: Arlene Lovelace  
FYE: December 31  
Type: Public

Home BancShares is the holding company for Centennial Bank which operates some 160 branches in Arkansas Florida and Alabama with an additional branch in each of New York City and Los Angeles (through which the company is building out a national lending platform). With \$14.9 billion in assets the bank offers traditional services such as checking savings and money market accounts and CDs. About 60% of its lending portfolio is focused on commercial real estate loans — including non-farm and non-residential and construction and land development. The bank also writes residential mortgages and business and consumer loans. Through a subsidiary Home BancShares offers insurance services.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Assets (\$ mil.)       | 19.9%            | 7,403.3 | 9,289.1 | 9,808.5 | 14,449.8 | 15,302.4 |
| Net income (\$ mil.)   | 27.7%            | 113.1   | 138.2   | 177.1   | 135.1    | 300.4    |
| Market value (\$ mil.) | (15.6%)          | 5,490.4 | 6,917.6 | 4,740.9 | 3,969.2  | 2,789.6  |
| Employees              | 7.2%             | 1,376   | 1,424   | 1,503   | 1,744    | 1,815    |

**HOME CITY FINANCIAL CORP**
**NBB: HCFL**

2454 North Limestone Street  
Springfield, OH 45503  
Phone: 937 390-0470  
Fax: -  
Web: www.homecityfederal.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Home City Financial is where the heartland is. Home City is the holding company for Home City Federal Savings Bank of Springfield a two-branch thrift serving Clark County in southwestern Ohio. The bank offers standard deposit products including checking and savings accounts NOW accounts individual retirement accounts and certificates of deposit. Residential mortgages (nearly half of the company's loan portfolio) and commercial real estate loans (almost a quarter) are its primary lending focus; the bank also makes business consumer land construction and multifamily real estate loans. The company plans to go private through a reverse stock split.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.2%             | 142.9 | 143.6 | 151.6 | 153.2 | 156.0 |
| Net income (\$ mil.)   | 12.1%            | 1.0   | 1.1   | 1.3   | 1.3   | 1.6   |
| Market value (\$ mil.) | 20.0%            | 8.1   | 12.8  | 13.0  | 14.4  | 16.8  |
| Employees              | -                | -     | -     | -     | -     | -     |

**HOME DEPOT INC**
**NYS: HD**

2455 Paces Ferry Road  
Atlanta, GA 30339  
Phone: 770 433-8211  
Fax: 770 431-2707  
Web: www.homedepot.com

CEO: Craig A. Menear  
CFO: Carol B. Tom ©  
HR: Michael Hagan  
FYE: February 03  
Type: Public

When embarking on household projects many start their journey at The Home Depot. As the world's largest home improvement chain and one of the largest retailers in the US the company operates nearly 2300 stores in North America. It targets the do-it-yourself (DIY) and professional markets with its selection of up to 40,000 items including lumber flooring plumbing supplies garden products tools paint and appliances. Home Depot also offers installation services for carpeting cabinetry and other products for its do-it-for-me (DIFM) customers. It conducts e-commerce operations through its websites (including thecompanystore.com) and mobile apps.

|                        | Annual<br>Growth | 02/15*    | 01/16     | 01/17     | 01/18*    | 02/19     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 6.8%             | 83,176.0  | 88,519.0  | 94,595.0  | 100,904.0 | 108,203.0 |
| Net income (\$ mil.)   | 15.1%            | 6,345.0   | 7,009.0   | 7,957.0   | 8,630.0   | 11,121.0  |
| Market value (\$ mil.) | 15.3%            | 115,384.1 | 138,964.8 | 152,854.7 | 228,989.2 | 203,728.9 |
| Employees              | 2.7%             | 371,000   | 385,000   | 406,000   | 413,000   | 413,000   |

\*Fiscal year change

**HOME FEDERAL BANCORP INC.**
**NASDAQ: HOME**

500 12th Ave. South  
Nampa ID 83651  
Phone: 208-468-5189  
Fax: 208-468-5001  
Web: www.myhomefed.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

Home Federal Bancorp's location provides it with a treasure trove of opportunity. Its subsidiary Home Federal Bank (formerly Home Federal Savings and Loan Association of Nampa) serves the Treasure Valley region of southwestern Idaho which includes Ada Canyon Elmore and Gem counties (where nearly 40% of the state's population resides). Home Federal has 15 branches (three in Wal-Mart stores) and a loan center in Idaho as well as seven branches in central Oregon. It also offers banking through an ATM network and on the Internet. Its primary business is attracting deposits and using them to originate loans. In 2007 Home Federal converted from a mutual holding company to a stock ownership company.

**HOME FINANCIAL BANCORP**

NBB: HWEN

279 E. Morgan Street  
Spencer, IN 47460  
Phone: 317 383-4000  
Fax: 317 383-4200  
Web: www.owencom.com

CEO: –  
CFO: Jeff Joyce  
HR: –  
FYE: June 30  
Type: Public

When folks southwest of Indianapolis are ownin' they turn to Owen to help pay their bills. Home Financial Bancorp is the holding company for Owen Community Bank which operates two branches in Cloverdale and Spencer Indiana. Formed in 1911 the bank attracts deposits from Owen and Putnam counties by offering CDs IRAs and checking savings money market and NOW accounts. More than half of Owen Community's loan portfolio is comprised of one- to four-family residential mortgages; the bank also makes mobile home and land loans (nearly 30%) nonresidential mortgages (14%) and industrial commercial and consumer loans.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.6%          | 64.9  | 64.5  | 69.7  | 73.3  | 72.0  |
| Net income (\$ mil.)   | 15.4%         | 0.2   | 0.2   | 0.3   | 0.2   | 0.3   |
| Market value (\$ mil.) | 3.9%          | 6.6   | 7.9   | 8.1   | 8.9   | 7.7   |
| Employees              | –             | –     | –     | –     | –     | –     |

**HOME LOAN FINANCIAL CORP**

NBB: HLFN

413 Main Street  
Coshocton, OH 43812  
Phone: 740 622-0444  
Fax: 740 623-6000  
Web: www.homeloanfinancialcorp.com

CEO: Robert C Hamilton  
CFO: Preston W Bair  
HR: –  
FYE: June 30  
Type: Public

Home Loan Financial is the holding company for Home Loan Savings which has about five branches in eastern Ohio's Coshocton and Knox counties. True to its name the bank primarily originates one- to four-family residential mortgages which account for more than two-thirds of its loan portfolio. It also issues commercial loans and mortgages construction loans and consumer loans. Founded in 1882 as The Home Building Savings and Loan the bank offers standard deposit products including checking and savings accounts CDs and money market accounts. Home Loan Financial completed a reverse stock split transaction in August 2005 allowing it to deregister from the Nasdaq.

|                        | Annual Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 6.1%          | 164.6 | 170.1 | 187.9 | 200.3 | 208.6 |
| Net income (\$ mil.)   | 1.7%          | 2.8   | 2.9   | 2.9   | 3.2   | 3.0   |
| Market value (\$ mil.) | 0.0%          | 19.0  | 19.0  | 19.0  | 19.0  | 19.0  |
| Employees              | –             | –     | –     | –     | –     | –     |

**HOME PROPERTIES INC**

NYS: HME

850 Clinton Square  
Rochester, NY 14604  
Phone: 585 546-4900  
Fax: –  
Web: www.homeproperties.com

CEO: Edward Pettinella  
CFO: David Gardner  
HR: –  
FYE: December 31  
Type: Public

It's balconies and pools for the middle-income set. Home Properties invests in develops renovates and operates multifamily residential properties primarily in growth markets in the Northeast and Mid-Atlantic. The self-administered real estate investment trust (REIT) owns and manages a portfolio of about 125 properties with around 42000 individual units. Home Properties typically invests in communities for which it can provide a little TLC (such as improved landscaping interior upgrades and amenities such as swimming pools) allowing it to benefit from increased property values post-rehabilitation. The REIT also develops new properties usually on raw land adjacent to existing properties in its portfolio.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.1%          | 503.6   | 516.6   | 580.0   | 644.3   | 663.6   |
| Net income (\$ mil.)   | 42.0%         | 47.1    | 26.3    | 47.7    | 163.6   | 191.6   |
| Market value (\$ mil.) | 3.0%          | 2,717.6 | 3,160.8 | 3,279.3 | 3,492.3 | 3,054.3 |
| Employees              | 2.2%          | 1,100   | 1,100   | 1,200   | 1,200   | 1,200   |

**HOMEAWAY, INC.**

NMS: AWAY

1011 W. Fifth Street, Suite 300  
Austin, TX 78703  
Phone: 512 684-1100  
Fax: –  
Web: www.homeaway.com

CEO: Brian H Sharples  
CFO: Lynn Atchison  
HR: –  
FYE: December 31  
Type: Public

There's no place like a home away from home for fun or functionality. HomeAway boasts nearly 1 million paid listings for vacation rental properties across 190 countries worldwide and helps property owners rent out their shack condo or chateau. Its HomeAway.com website is free to travelers who are typically affluent and is searchable by destination. Its listings include information on weekly rates availability and amenities as well as photographs descriptions and contact information. HomeAway also maintains 30 other travel-related websites. Founded in 2005 as WVR Group the company changed its name in 2006 to HomeAway launched its flagship website that year and went public in mid-2011.

|                        | Annual Growth | 12/09 | 12/10 | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 30.3%         | 120.2 | 167.9 | 230.2   | 280.4   | 346.5   |
| Net income (\$ mil.)   | 23.2%         | 7.7   | 16.9  | 6.2     | 15.0    | 17.7    |
| Market value (\$ mil.) | 32.6%         | –     | –     | 2,147.4 | 2,031.9 | 3,775.7 |
| Employees              | 22.3%         | –     | 842   | 935     | 1,228   | 1,542   |

**HOMEFED CORP.**

NBB: HOFD

1903 Wright Place, Suite 220  
Carlsbad, CA 92008  
Phone: 760 918-8200  
Fax: –  
Web: www.homefedcorporation.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

HomeFed won't provide you with room and board but it can help you get a home. The company earns its keep by investing in and developing residential real estate. Through subsidiaries HomeFed is developing a master-planned community in San Diego County called San Elijo Hills which contains approximately 3500 residences as well as commercial space and a town center. In 2014 Leucadia Financial increased its ownership in HomeFed from 31% to 65%. It also enhanced HomeFed's geographic presence by adding land and commercial real estate assets in New York Florida Maine and South Carolina.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.6%          | 56.6  | 59.5  | 69.5  | 81.0  | 78.6  |
| Net income (\$ mil.)   | 1.3%          | 11.3  | 3.9   | 5.8   | 36.7  | 11.9  |
| Market value (\$ mil.) | 9.3%          | 566.3 | 696.3 | 526.9 | 696.3 | 808.5 |
| Employees              | 21.6%         | 16    | 27    | 31    | 33    | 35    |

**HOMESTREET INC**

NMS: HMST

601 Union Street, Suite 2000  
Seattle, WA 98101  
Phone: 206 623-3050  
Fax: –  
Web: www.homestreet.com

CEO: Mark K. Mason  
CFO: –  
HR: Pamela J. (Pam) Taylor  
FYE: December 31  
Type: Public

HomeStreet aims to offer home and business mortgages to all in the Pacific Northwest and Hawaii. Its subsidiary HomeStreet Bank offers traditional consumer banking accounts as well as commercial and private banking investment and insurance products and services through 45 branches and 65 loan offices in the Pacific Northwest California and Hawaii. Specializing in residential and commercial mortgages the bank and fellow subsidiary Homestreet Capital Corp originate home loans both directly and through a joint venture Windermere Real Estate which operates about 40 offices in Washington and Oregon. HomeStreet also provides specialty financing for income-producing properties.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 18.8%         | 3,535.1 | 4,894.5 | 6,243.7 | 6,742.0 | 7,042.2 |
| Net income (\$ mil.)   | 15.8%         | 22.3    | 41.3    | 58.2    | 68.9    | 40.0    |
| Market value (\$ mil.) | 5.1%          | 470.0   | 586.1   | 853.1   | 781.5   | 573.1   |
| Employees              | 6.0%          | 1,611   | 2,139   | 2,552   | 2,419   | 2,036   |

**HONDA NORTH AMERICA INC.**

700 Van Ness Ave.  
Torrance CA 90501-1486  
Phone: 310-783-2000  
Fax: 212-818-8282  
Web: www.itchu.com

CEO: Shinji Aoyama  
CFO: –  
HR: –  
FYE: March 31  
Type: Subsidiary

Its cars might not be as American as apple pie but Honda North America keeps the US appetite for Hondas sated. The subsidiary of Honda Motor coordinates the operations in North America that manufacture market and distribute Accord Civic and Acura cars as well as Gold Wing Shadow and Valkyrie motorcycles. Of the 15 models made Honda North America's best-selling cars include the Odyssey minivan and the CR-V SUV. Honda North America also markets hybrid versions of several of its sedans. New launches have included the Crosstour and Acura ZDX. Honda also makes jet and marine engines and power equipment. North America is Honda Motor's largest market representing 45% of the carmaker's sales.

**HONEYWELL INTERNATIONAL INC**
**NYS: HON**

115 Tabor Road  
Morris Plains, NJ 07950  
Phone: 973 455-2000  
Fax: 973 455-4807  
Web: www.honeywell.com

CEO: Timothy O. (Tim) Mahoney  
CFO: Thomas A. (Tom) Szlosek  
HR: Shaun Zitting  
FYE: December 31  
Type: Public

Jet engines and Muck Boots seem worlds apart but they coexist at Honeywell International. More than a century old the company is a diverse industrial conglomerate its four segments making and selling products from aircraft engines flight safety and landing systems to smart controls for commercial buildings to personal safety products such as gas masks and footwear. In late 2018 Honeywell completed the spin-off of its vehicle turbo charger operations and home heating and security businesses to create two new publicly-listed companies—Garrett Motion Inc. (turbo charger technology) and Resideo for home comfort and security products (formerly its Homes and ADI Distribution business). The company does business worldwide although the US generates more than half its sales.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17     | 12/18    |
|------------------------|---------------|----------|----------|----------|-----------|----------|
| Sales (\$ mil.)        | 0.9%          | 40,306.0 | 38,581.0 | 39,302.0 | 40,534.0  | 41,802.0 |
| Net income (\$ mil.)   | 12.4%         | 4,239.0  | 4,768.0  | 4,809.0  | 1,655.0   | 6,765.0  |
| Market value (\$ mil.) | 7.2%          | 72,850.3 | 75,511.4 | 84,464.6 | 111,812.6 | 96,326.8 |
| Employees              | (2.7%)        | 127,000  | 129,000  | 131,000  | 131,000   | 114,000  |

**HOOVER'S INC.**
**NMS: HOFI**

440 East Commonwealth Boulevard  
Martinsville, VA 24112  
Phone: 276 632-2133  
Fax: –  
Web: www.hooverfurniture.com

CEO: Paul B. Toms  
CFO: Paul A. Huckfeldt  
HR: –  
FYE: February 03  
Type: Public

Hooker Furniture wants to sell you the pieces that will turn your house into a home. The company offers hardwood and metal furniture including wall units home office items home theater cabinets living and dining room tables bedroom furniture and accent pieces. Its youth furniture is sold under the Opus Designs by Hooker label. Hooker Furniture's popular Bradington-Young line of residential upholstered furniture features leather reclining chairs and sofas. The furniture manufacturer's Sam Moore unit makes high-end chairs. Hooker Furniture's products are sold through specialty shops (Star Furniture Nebraska Furniture Mart) and department stores (Dillard's). Hooker Furniture was founded in 1924.

|                        | Annual Growth | 02/15* | 01/16 | 01/17 | 01/18* | 02/19 |
|------------------------|---------------|--------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 29.3%         | 244.4  | 247.0 | 577.2 | 620.6  | 683.5 |
| Net income (\$ mil.)   | 33.4%         | 12.6   | 16.2  | 25.3  | 28.3   | 39.9  |
| Market value (\$ mil.) | 12.8%         | 212.6  | 338.3 | 400.1 | 466.1  | 344.1 |
| Employees              | 17.0%         | 674    | 645   | 952   | 1,216  | 1,263 |

\*Fiscal year change

**HOOVER'S INC.**
**NBB: HPHW Q**

560 N. Rogers Road  
Olathe, KS 66062  
Phone: 913 764-1045  
Fax: –  
Web: www.hooverholmes.com

CEO: –  
CFO: Mark Clermont  
HR: –  
FYE: December 31  
Type: Public

Hooper Holmes helps companies manage risk. Not financial risk but threats to employees' health. The company's Health and Wellness segment provides on-site health and wellness exams risk assessment and management and wellness coaching for companies that manage healthcare for corporate and government clients. Its Heritage Labs performs lab tests on samples collected by its own and third-party exam providers. The Hooper Holmes Services segment performs phone interviews to collect medical histories retrieves medical records and underwriting services on behalf of insurance companies. In 2017 Hooper Holmes acquired Provant Health Solutions which provides workplace well-being services.

|                        | Annual Growth | 12/13  | 12/14 | 12/15  | 12/16  | 12/17  |
|------------------------|---------------|--------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 3.4%          | 49.2   | 28.5  | 32.1   | 34.3   | 56.2   |
| Net income (\$ mil.)   | –             | (11.3) | (8.5) | (10.9) | (10.3) | (16.0) |
| Market value (\$ mil.) | (5.8%)        | 14.2   | 13.8  | 1.6    | 22.1   | 11.2   |
| Employees              | 2.8%          | 300    | 145   | 200    | 200    | 335    |

**HOOISER ENERGY RURAL ELECTRIC COOPERATIVE INC.**

2501 S COOPERATIVE WAY  
BLOOMINGTON, IN 474035175  
Phone: 812-876-2021  
Fax: –  
Web: www.hoosierenergy.com

CEO: J Steven Smith  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Who's yer daddy? In terms of providing electricity for many Indianans (and some residents of Illinois) that would be Hoosier Energy Rural Electric Cooperative which provides wholesale electric power to 18 member distribution cooperatives in 59 central and southern Indiana counties and 11 counties in southeastern Illinois. These electric cooperatives serve 300,000 consumers (650,000 residents businesses industries and farms) in a 18,000 sq. ml. service area. Hoosier Energy operates six power plants and a 1720-mile transmission system and maintains the Tuttle Creek Reservoir in Southwest Indiana. Hoosier Energy is part of the Touchstone Energy network of electric cooperatives.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.1%          | –     | –     | 575.0 | 649.6 | 647.9 |
| Net income (\$ mil.)   | 18.9%         | –     | –     | 16.6  | 30.3  | 27.9  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 475   |

**HOOVER'S INC.**

5800 Airport Blvd.  
Austin TX 78752-3812  
Phone: 512-374-4500  
Fax: 512-374-4501  
Web: www.hoovers.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Subsidiary

If you're reading this sentence you know where to go for company data. Hoover's the publisher of this profile offers proprietary business information through the Internet (Hoover's Online) and through integration with clients' existing enterprise infrastructure (Hoover's API). Its database of information includes about 85 million corporations and other entities and 100 million people and its First Research product covers some 900 industries. Most revenues come from selling subscriptions to a target audience of marketing sales and business development professionals. Hoover's also offers mobile apps (Hoover's Connect+) and publishes a business blog (Bizmology). It is a subsidiary of Dun & Bradstreet (D&B).



**HOPFED BANCORP, INC.**

NMS: HFBC

4155 Lafayette Road  
Hopkinsville, KY 42240  
Phone: 270 885-1171  
Fax: -  
Web: www.bankwithheritage.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

HopFed Bancorp is the holding company for Heritage Bank which started operations in 1879 as a building and loan association. The bank has about a dozen branches in southwestern Kentucky with its market area extending into northwestern Tennessee. It offers standard products like checking savings money market and NOW accounts as well as CDs IRAs property/casualty insurance and annuities. One-to four-family residential mortgages account for about 40% of its loan portfolio. To a lesser extent Heritage Bank also writes multifamily residential construction commercial and consumer loans. In January 2019 HopFed agreed to be acquired by Indiana-based holding company First Financial.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (1.5%)        | 973.6 | 935.8 | 903.2 | 891.5 | 917.5 |
| Net income (\$ mil.)   | (3.2%)        | 3.8   | 2.2   | 2.4   | 2.9   | 3.3   |
| Market value (\$ mil.) | 5.5%          | 75.6  | 84.4  | 79.7  | 89.3  | 93.6  |
| Employees              | (2.7%)        | 256   | 262   | 243   | 236   | 229   |

**HOPTO INC**

NBB: HPTO

6 Loudon Road, Suite 200  
Concord, NH 03301  
Phone: 408 688-2674  
Fax: -  
Web: www.hopto.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

GraphOn keeps its thin clients on a diet. The company provides business connectivity software that delivers applications to PCs and workstations from a host computer. The company's products enable clients to relocate desktop software to centralized servers and deploy and manage applications when needed thus conserving computing resources. GraphOn's software can be used to provide access to applications through Linux UNIX and Windows platforms. The company serves clients in a variety of industries including telecommunications software development manufacturing financial services and electronics.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (13.2%)       | 5.6   | 5.0   | 4.0   | 3.9   | 3.2   |
| Net income (\$ mil.)   | -             | (3.6) | (4.4) | (1.9) | 0.6   | (0.0) |
| Market value (\$ mil.) | 12.0%         | 1.4   | 0.6   | 0.3   | 1.3   | 2.2   |
| Employees              | (18.0%)       | 31    | 26    | 16    | 14    | 14    |

**HORACE MANN EDUCATORS CORP.**

NYS: HMN

1 Horace Mann Plaza  
Springfield, IL 62715-0001  
Phone: 217 789-2500  
Fax: -  
Web: www.horacemann.com

CEO: Marita Zuraitis  
CFO: Dwayne D. Hallman  
HR: Kathi Karr  
FYE: December 31  
Type: Public

Naming itself in honor of Horace Mann considered the father of public education Horace Mann Educators is an insurance holding company that primarily serves K-12 school teachers and other public school employees throughout the US. Through its operating subsidiaries the company offers homeowners auto (majority of revenue) and individual and group life insurance as well as retirement annuities. Horace Mann employs some 735 agents many of whom are former teachers themselves. Writing business in 48 states and Washington DC the company derives about a third of its direct premiums and contract deposits from five states — California Illinois Texas North Carolina and Florida.

|                        | Annual Growth | 12/14   | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|---------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 3.1%          | 9,768.5 | 10,059.3 | 10,576.8 | 11,198.3 | 11,031.9 |
| Net income (\$ mil.)   | (35.2%)       | 104.2   | 93.5     | 83.8     | 169.5    | 18.3     |
| Market value (\$ mil.) | 3.1%          | 1,359.4 | 1,359.4  | 1,753.5  | 1,806.8  | 1,534.3  |
| Employees              | (7.1%)        | 2,008   | 2,034    | 2,061    | 1,496    | 1,495    |

**HORIZON BANCORP INC**

NMS: HBNC

515 Franklin Street  
Michigan City, IN 46360  
Phone: 219 879-0211  
Fax: -  
Web: www.horizonbank.com

CEO: Craig M. Dwight  
CFO: Mark E. Secor  
HR: -  
FYE: December 31  
Type: Public

For those in Indiana and Michigan Horizon Bancorp stretches as far as the eye can see. The company is the holding company for Horizon Bank (and its Heartland Community Bank division) which provides checking and savings accounts IRAs CDs and credit cards to customers through more than 50 branches in north and central Indiana and southwest and central Michigan. Commercial financial and agricultural loans make up the largest segment of its loan portfolio which also includes mortgage warehouse loans (loans earmarked for sale into the secondary market) consumer loans and residential mortgages. Through subsidiaries the bank offers trust and investment management services; life health and property/casualty insurance; and annuities.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 19.6%         | 2,076.9 | 2,652.4 | 3,141.2 | 3,964.3 | 4,246.7 |
| Net income (\$ mil.)   | 30.9%         | 18.1    | 20.5    | 23.9    | 33.1    | 53.1    |
| Market value (\$ mil.) | (11.9%)       | 1,003.1 | 1,073.0 | 1,074.5 | 1,066.8 | 605.6   |
| Employees              | 12.4%         | 448     | 558     | 665     | 701     | 716     |

**HORIZON HEALTH CORPORATION**

2941 S. Lake Vista Dr.  
Lewisville TX 75067-6011  
Phone: 972-420-8200  
Fax: 972-420-8252  
Web: www.horizonhealth.com

CEO: -  
CFO: Jack E. Polson  
HR: -  
FYE: August 31  
Type: Subsidiary

Horizon Health sees hope on the horizon for those in need of psychiatric care and physical rehabilitation. The firm provides contract psychiatric and rehabilitation management services to hospitals across the country running its clients' inpatient and outpatient mental health programs and rehab departments. Horizon also offers contract management to handle licensing and accreditation for its client hospitals' clinical programs; it also develops community awareness programs and hires most non-nursing staff. The group offers some specialty psychiatric services including geropsychiatry for people aged 65-years and older and adolescent psychiatric care. Horizon Health is owned by Universal Health Services (UHS).

**HORIZON LINES INC**

NBB: HRZL

4064 Colony Road, Suite 200  
Charlotte, NC 28211  
Phone: 704 973-7000  
Fax: -  
Web: www.horizonlines.com

CEO: Steven L. Rubin  
CFO: Michael T. Avara  
HR: -  
FYE: December 22  
Type: Public

Horizon Lines rides the waves to connect the mainland US with its far-flung states and territories. The container shipping company transports cargo such as building materials consumer goods and foodstuffs to and from the continental US and Alaska Hawaii and Puerto Rico. Horizon Lines maintains a fleet of about 15 container ships and 30,000 cargo containers; it also operates five port terminals. The majority of its revenue comes from operations subject to the Jones Act which restricts marine shipping between US ports to companies with vessels that are US built/owned/crewed.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.8%)        | 1,158.5 | 1,162.5 | 1,026.2 | 1,073.7 | 1,033.3 |
| Net income (\$ mil.)   | -             | (31.3)  | (58.0)  | (229.4) | (94.7)  | (31.9)  |
| Market value (\$ mil.) | (34.5%)       | 210.8   | 171.9   | 182.8   | 60.3    | 38.9    |
| Employees              | (3.8%)        | 1,895   | 1,890   | 1,635   | 1,599   | 1,621   |

**HORIZON PHARMA INC**
**NMS: HZNP**

520 Lake Cook Road, Suite 520  
Deerfield, IL 60015  
Phone: 224 383-3000  
Fax: -  
Web: www.horizonpharma.com

CEO: Timothy P Walbert  
CFO: Paul W Hoelscher  
HR: -  
FYE: December 31  
Type: Public

Horizon Pharma sees commercial drug success in its future. The biopharmaceutical company develops medicines for arthritis pain and inflammatory diseases through its two operating subsidiaries Horizon Pharma USA and Horizon Pharma AG. Its DUEXIS pill combines two existing drugs to treat mild to moderate pain from rheumatoid arthritis. Its LODOTRA is a low form of prednisone formulated to reduce morning stiffness associated with rheumatoid arthritis. DUEXIS has received approval for sale in the US while LODOTRA is approved for sale and marketed in Europe. Horizon Pharma also has a pipeline of earlier stage candidates to treat pain-related diseases and chronic inflammation. The company went public in 2011.

|                        | Annual Growth | 12/08  | 12/09  | 12/10  | 12/11   | 12/12  |
|------------------------|---------------|--------|--------|--------|---------|--------|
| Sales (\$ mil.)        | 187.4%        | -      | -      | 2.4    | 6.9     | 19.6   |
| Net income (\$ mil.)   | -             | (27.9) | (20.5) | (27.1) | (113.3) | (87.8) |
| Market value (\$ mil.) | (41.8%)       | -      | -      | -      | 246.9   | 143.8  |
| Employees              | 151.7%        | -      | -      | 39     | 164     | 247    |

**HORMEL FOODS CORP.**
**NYS: HRL**

1 Hormel Place  
Austin, MN 55912-3680  
Phone: 507 437-5611  
Fax: 507 437-5489  
Web: www.hormel.com

CEO: James P. Snee  
CFO: James N. Sheehan  
HR: -  
FYE: October 27  
Type: Public

The maker of such thrifty pantry staples as SPAM lunch meat and Dinty Moore stew Hormel Foods produces a slew of refrigerated processed meats and deli items ethnic entrees and frozen foods sold under the flagship Hormel brand as well as Don Miguel and MegaMex (Mexican) and Lloyd's (barbecue). Food service offerings include Hormel Natural Choice meats Caf © H Austin Blues and Bread Ready pre-sliced meats. Hormel is also a major US turkey and pork processor churning out Jennie-O turkey Cure 81 hams and Always Tender pork. More than 30 Hormel brands are ranked #1 or #2 in their respective markets.

|                        | Annual Growth | 10/15    | 10/16    | 10/17    | 10/18    | 10/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.6%          | 9,263.9  | 9,523.2  | 9,167.5  | 9,545.7  | 9,497.3  |
| Net income (\$ mil.)   | 9.3%          | 686.1    | 890.1    | 846.7    | 1,012.1  | 978.8    |
| Market value (\$ mil.) | (12.2%)       | 36,521.6 | 20,428.2 | 16,237.8 | 22,004.9 | 21,684.2 |
| Employees              | (2.4%)        | 20,700   | 21,100   | 20,200   | 20,100   | 18,800   |

**HORNBECK OFFSHORE SERVICES INC**
**NBB: HOSS**

103 Northpark Boulevard, Suite 300  
Covington, LA 70433  
Phone: 985 727-2000  
Fax: -  
Web: www.hornbeckoffshore.com

CEO: Todd M. Hornbeck  
CFO: James O. Harp  
HR: -  
FYE: December 31  
Type: Public

At the beck and call of oil companies Hornbeck Offshore Services provides marine transportation of oil field equipment and supplies and petroleum products. The company operates offshore supply vessels (OSVs) that support offshore oil and gas drilling and production in the deepwater regions of the Gulf of Mexico. Its fleet of about 63 OSVs and five multi-purpose support vessels (MPSVs) transports cargo such as pipe and drilling mud as well as rig crew members. In addition Hornbeck has seven additional ultra high-spec upstream vessels under construction for delivery in 2016.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18   |
|------------------------|---------------|-------|-------|--------|-------|---------|
| Sales (\$ mil.)        | (23.9%)       | 634.8 | 476.1 | 224.3  | 191.4 | 212.4   |
| Net income (\$ mil.)   | -             | 88.5  | 66.8  | (63.8) | 27.4  | (119.1) |
| Market value (\$ mil.) | (51.0%)       | 941.4 | 374.7 | 272.2  | 117.3 | 54.3    |
| Employees              | (11.4%)       | 1,641 | 1,233 | 797    | 831   | 1,009   |

**HORNBLOWER YACHTS, LLC**

ON THE EMBARCADERO PIER 3 ST PIER  
SAN FRANCISCO, CA 94111  
Phone: 415-788-8866  
Fax: -  
Web: www.hornblower.com

CEO: Terry MacRae  
CFO: -  
HR: Lisa Medulun  
FYE: December 31  
Type: Private

Hornblower Cruises and Events provides sightseeing dining and wedding cruises. The company has a fleet of 35 yachts sailing from about a half dozen California ports including Berkeley San Diego Newport Beach Marina del Rey and San Francisco. Regularly scheduled tours include lunch dinner dance and concert cruises. Hornblower also provides cruises for private events including corporate functions. Subsidiaries Alcatraz Cruises and Statue Cruises run a ferry service to Alcatraz in California and the Statue of Liberty National Monument and Ellis Island in New York through a deal with the National Park Service. CEO Terry MacRae founded Hornblower in 1980 with two yachts.

|                        | Annual Growth | 12/02 | 12/03 | 12/04 | 12/06 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 29.5%         | -     | -     | 32.2  | 35.2  | 117.6 |
| Net income (\$ mil.)   | 9.9%          | -     | -     | 7.5   | 2.0   | 11.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,000 |

**HORNE INTERNATIONAL INC**
**NBB: HNIN**

3975 University Drive, Suite 100  
Fairfax, VA 22030  
Phone: 703 641-1100  
Fax: -  
Web: www.horne.com

CEO: Dallas Evans  
CFO: John E Donahue  
HR: -  
FYE: December 31  
Type: Public

At the nexus where government agencies national security and environmental sustainability meet you'll find Horne International. Through its primary operating subsidiary Horne Engineering Services the company offers military base and homeland security missile defense ecosystems management and restoration and business process engineering services. It also offers public outreach services including the organization of public meetings and drafting Congressional testimony. Not surprisingly the US government's departments of Homeland Security Defense and Transportation are Horne's primary customers. Horne which has struggled in the recession owes nearly 85% of sales to its three largest customers.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.0%)        | 4.9   | 4.7   | 3.4   | 5.7   | 4.1   |
| Net income (\$ mil.)   | -             | (6.1) | (0.3) | (1.0) | (0.1) | (1.6) |
| Market value (\$ mil.) | (8.1%)        | 1.4   | 4.3   | 7.1   | 6.2   | 1.0   |
| Employees              | -             | -     | -     | -     | -     | -     |

**HORRY TELEPHONE COOPERATIVE, INC.**

3480 HIGHWAY 701 N  
CONWAY, SC 295265702  
Phone: 843-365-2151  
Fax: -  
Web: www.htcinc.net

CEO: Mike Hagg  
CFO: Duane Carlton Lewis Jr  
HR: -  
FYE: December 31  
Type: Private

Horry Telephone Cooperative (HTC) is the incumbent local exchange carrier (ILEC) serving rural Horry County in South Carolina (population: about 270,000). HTC offers local and long-distance voice service Internet access cable TV home security service and mobile phone service (through AT&T Mobility). It also offers business services such as remote recovery LAN and WAN design and firewall and network security and provides bundled telecommunications services to residential and business customers via its Bluewave fiber-to-the-home business. Membership in the cooperative is open to any customer who receives at least one of HTC's primary services.

|                        | Annual Growth | 12/05 | 12/06 | 12/07     | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (1,361.9) | 162.9 | 172.8 |
| Net income (\$ mil.)   | 10020.7%      | -     | -     | 0.0       | 3.7   | 4.3   |
| Market value (\$ mil.) | -             | -     | -     | -         | -     | -     |
| Employees              | -             | -     | -     | -         | -     | 690   |

**HORSEHEAD HOLDING CORP**

NBB: ZINC Q

4955 Steubenville Pike, Suite 405  
Pittsburgh, PA 15205  
Phone: 724 774-1020  
Fax: -  
Web: www.horsehead.net

CEO: Wayne Isaacs  
CFO: Marcelino Rodriguez  
HR: -  
FYE: December 31  
Type: Public

Bearing out the adage that one person's trash is another's treasure through Horsehead Corporation Horsehead Zinc Powders INMETCO and Zochem Horsehead Holdings turns zinc-containing dust and discarded batteries into value-added zinc and nickel-based products. Key raw materials for the company include dust from the electric-arc furnaces (EAF) used at steel minimills and residue from the galvanizing of metals. Besides zinc metal (used in galvanizing and alloying) Horsehead's products include zinc oxide (used in the agricultural chemical and pharmaceutical industries) zinc dust (used in corrosion-resistant coatings) and nickel-based metals (used as a feedstock to produce stainless and specialty steels).

|                        | Annual Growth | 12/10 | 12/11 | 12/12  | 12/13  | 12/14  |
|------------------------|---------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 4.4%          | 382.4 | 451.2 | 435.7  | 441.9  | 453.9  |
| Net income (\$ mil.)   | -             | 24.8  | 21.5  | (30.4) | (14.0) | (15.5) |
| Market value (\$ mil.) | 5.0%          | 661.4 | 457.0 | 517.8  | 822.2  | 802.9  |
| Employees              | (9.0%)        | 1,089 | 1,064 | 1,062  | 1,074  | 747    |

**HORTON (DR) INC**

NYS: DHI

1341 Horton Circle  
Arlington, TX 76011  
Phone: 817 390-8200  
Fax: -  
Web: www.drhorton.com

CEO: David V. Auld  
CFO: William W. (Bill) Wheat  
HR: Paula Hunter-perkins  
FYE: September 30  
Type: Public

The largest US homebuilder by volume D.R. Horton constructs single-family homes that range in size from 1000 sq. ft. to more than 4000 sq. ft. and sell for an average price of about \$300000 under the D.R. Horton Emerald Homes Express Homes and Freedom Homes brand names. Texas-based D.R. Horton is active in about 80 markets in nearly 30 states and generates about 75% of its revenue from the Southeast South Central and Western regions of the US. Beyond single-family detached homes which account for nearly 90% of sales D.R. Horton builds duplexes townhomes and condominiums. It also provides mortgage title and closing services through its DHI Mortgage subsidiary.

|                        | Annual Growth | 09/15    | 09/16    | 09/17    | 09/18    | 09/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 12.9%         | 10,824.0 | 12,157.4 | 14,091.0 | 16,068.0 | 17,592.9 |
| Net income (\$ mil.)   | 21.2%         | 750.7    | 886.3    | 1,038.4  | 1,460.3  | 1,618.5  |
| Market value (\$ mil.) | 15.8%         | 10,817.1 | 11,126.6 | 14,711.5 | 15,540.4 | 19,420.0 |
| Employees              | 9.4%          | 6,230    | 6,976    | 7,735    | 8,437    | 8,916    |

**HOSPICE OF MICHIGAN INC.**

400 MACK AVE  
DETROIT, MI 482012136  
Phone: 313-578-5000  
Fax: -  
Web: www.hom.org

CEO: Dottie Deremo  
CFO: Robert Cahill  
HR: -  
FYE: December 31  
Type: Private

When it comes to hospice care experience counts. As the largest hospice provider in Michigan Hospice of Michigan (HOM) has plenty of it. HOM provides specialized health care to patients with terminal illnesses. The organization's nurses home health aids and volunteers help patients manage pain and other symptoms provide spiritual and emotional support and offer grief counseling to family members. The organization works with about 1000 patients on any given day at some 20 locations throughout Michigan's lower peninsula. Its services are offered in patient homes as well as in hospitals and nursing homes. Hospice of Michigan was created in 1994 when several smaller hospice programs joined forces.

|                        | Annual Growth | 12/03 | 12/04   | 12/05 | 12/06 | 12/13 |
|------------------------|---------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (28.7%)       | -     | 1,393.6 | 0.0   | 59.0  | 66.0  |
| Net income (\$ mil.)   | -             | -     | -       | 0.0   | 2.5   | 2.3   |
| Market value (\$ mil.) | -             | -     | -       | -     | -     | -     |
| Employees              | -             | -     | -       | -     | -     | 500   |

**HOSPIRA INC**

NYS: HSP

275 North Field Drive  
Lake Forest, IL 60045  
Phone: 224 212-2000  
Fax: -  
Web: www.hospira.com

CEO: F Michael Ball  
CFO: Thomas E Werner  
HR: -  
FYE: December 31  
Type: Public

Hospira helps hospitals heal the hurting. The firm makes specialty injectable pharmaceuticals (primarily generics) including cardiovascular anesthesia oncology and anti-infective therapies as well as the related drug delivery systems such as prefilled syringes. Its more complicated medication delivery systems include electronic drug pumps infusion therapy devices and related medication management software. In addition Hospira makes IV nutritional solutions and provides contract manufacturing services. Key customers include hospitals alternate site facilities (such as nursing and outpatient surgical care facilities) wholesalers and other drug manufacturers. Pfizer plans to buy Hospira for some \$17 billion.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 3.3%          | 3,917.2 | 4,057.1 | 4,092.1 | 4,002.8 | 4,463.7  |
| Net income (\$ mil.)   | (1.7%)        | 357.2   | (9.4)   | 44.2    | (8.3)   | 333.2    |
| Market value (\$ mil.) | 2.4%          | 9,489.6 | 5,175.0 | 5,323.3 | 7,034.1 | 10,437.0 |
| Employees              | 7.9%          | 14,000  | 15,000  | 16,000  | 17,000  | 19,000   |

**HOSPITAL AUTHORITY OF VALDOSTA AND LOWNDES COUNTY, GEORGIA**

2501 N PATTERSON ST  
VALDOSTA, GA 316021735  
Phone: 229-333-1000  
Fax: -  
Web: www.lowndescounty.com

CEO: Randy Sauls  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Hospital Authority of Valdosta and Lowndes County Georgia oversees South Georgia Medical Center (SGMC) a 335-bed regional hospital serving southern Georgia and northern Florida. The hospital offers a range of services focusing on such specialties as diabetes management pulmonary care pediatrics and women's health. SGMC's Pearlman Cancer Center is devoted to a holistic approach to cancer care. The medical center also operates a specialized wound healing center and orthopedic and spine centers. The public hospital was founded as Pineview General Hospital in 1955. Its governing board is appointed by the local city council and county commissioners.

|                        | Annual Growth | 06/07 | 06/08* | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 90.3%         | -     | 1.0    | 310.4 | 305.5 | 314.7 |
| Net income (\$ mil.)   | 45.4%         | -     | 0.4    | (2.0) | 28.5  | 11.8  |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 3,000 |

\*Fiscal year change

**HOSPITAL OF CENTRAL CONNECTICUT**

100 GRAND ST  
NEW BRITAIN, CT 060522016  
Phone: 860-224-5011  
Fax: -

CEO: Clarence J Silvia  
CFO: Ralph Becker  
HR: -  
FYE: September 30  
Type: Private

The Hospital of Central Connecticut an acute care facility serves the communities of central Connecticut from two campuses. With approximately 415 beds and more than 400 physicians the hospital offers a full range of diagnostic and treatment services as well as education and prevention programs. Its diabetes treatment program is an affiliate of the Boston-based Joslin Diabetes Center; the hospital is also affiliated with the University of Connecticut School of Medicine and other universities. Central Connecticut Health Alliance (CCHA) is the parent company of The Hospital of Central Connecticut and is part of the Hartford Health Care network.

|                        | Annual Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.4%)        | -     | 403.1 | 360.4 | 338.2 | 366.3 |
| Net income (\$ mil.)   | (3.6%)        | -     | 26.9  | 24.3  | (4.2) | 23.2  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,500 |

**HOSPITAL SERVICE DISTRICT 1 OF EAST BATON ROUGE PARISH**

6300 MAIN ST  
ZACHARY, LA 707914037  
Phone: 225-658-4000  
Fax: -  
Web: www.lanermc.org

CEO: Randalt Olson  
CFO: Claude Hacker  
HR: -  
FYE: June 30  
Type: Private

Lane Regional Medical Center (formerly Lane Memorial Hospital) has 137 beds and provides a full range of medical services including emergency care surgery occupational therapy pediatrics psychiatry imaging wound care and sleep studies. The hospital also operates a 30-bed medical rehabilitation center a 38-bed nursing home a 12-bed skilled nursing unit a family practice clinic and a home health agency. Founded in 1960 the hospital has a staff of more than 100 physicians.

|                        | Annual Growth | 06/02 | 06/03 | 06/04 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.5%          | -     | 38.1  | 40.4  | 72.6  | 76.8  |
| Net income (\$ mil.)   | -             | -     | (1.3) | 0.4   | (0.2) | (0.4) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 605   |

**HOSPITAL SERVICE DISTRICT NO. 1**

8166 MAIN ST  
HOUMA, LA 703603404  
Phone: 985-873-4141  
Fax: -  
Web: www.tgmc.com

CEO: Phyllis Peoples  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

If you find yourself feeling puny in the parish Terrebonne General Medical Center in southeastern Louisiana is there to help (TGMC). The not-for-profit health care system is anchored by a 320-bed hospital with a staff of more than 150 physicians. The hospital provides a range of health care services including cardiac care women's health care rehabilitation and emergency medicine. TGMC also administers care through an outpatient surgery center imaging and breast centers and a psychiatric care program. The Mary Bird Perkins Cancer Center at TGMC offers a continuum of cancer care from prevention and early detection to diagnosis and treatment. Programs include surgery chemotherapy and radiation therapy.

|                        | Annual Growth | 03/10 | 03/11 | 03/13 | 03/17 | 03/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.3%          | -     | 165.9 | 170.7 | 185.4 | 271.1 |
| Net income (\$ mil.)   | -             | -     | 8.4   | 6.0   | (3.1) | (6.2) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,400 |

**HOSPITAL SISTERS HEALTH SYSTEM**

4936 LAVERNA RD  
SPRINGFIELD, IL 627079797  
Phone: 217-523-4747  
Fax: -

CEO: Mary Starmann-Perharrison  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

These sisters want their big family to benefit everyone in the community. Hospital Sisters Health System (HSBS) a Catholic ministry of the Hospital Sisters of the Third Order of St. Francis operates more than a dozen hospitals located throughout Wisconsin and Illinois. Its facilities have a total of more than 2500 beds and range from large-scale acute care facilities such as St. John's Hospital (Springfield Illinois) St. Elizabeth's Hospital (Bellevue Illinois) and St. Vincent Hospital (Green Bay Wisconsin) to small community hospitals; it also operates regional outpatient clinics. While the organization was incorporated in 1978 the health care ministry of the HSHS goes back to 1875.

|                        | Annual Growth | 06/08 | 06/09 | 06/10 | 06/13 | 06/14  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 22.4%         | -     | 60.7  | 92.9  | 145.3 | 166.7  |
| Net income (\$ mil.)   | -             | -     | (7.2) | 10.5  | 4.4   | 4.1    |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 14,676 |

**HOSS'S STEAK & SEA HOUSE, INC.**

170 PATCHWAY RD  
DUNCANSVILLE, PA 166358431  
Phone: 814-695-7600  
Fax: -  
Web: www.hosspeople.com

CEO: Willard E Campbell  
CFO: Carl Raup  
HR: Don Imler  
FYE: December 30  
Type: Private

Don't expect to find any Cartwright memorabilia here just plenty of hearty food. Hoss's Steak and Sea House operates about 40 of its signature family-style restaurants in Pennsylvania. The diners offer standard American fare and seafood for lunch and dinner along with an all-you-can-eat soup and salad bar. Each restaurant sports local memorabilia as part of its decor. The company also operates Hoss's Fresh Xpress its own warehouse and distribution system used to supply the restaurants. CEO Bill Campbell a former Western Sizzlin franchisee opened the first Hoss's in 1983.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.9%)        | -     | 78.0  | 77.6  | 81.7  | 75.9  |
| Net income (\$ mil.)   | -             | -     | 1.3   | 0.7   | 0.7   | (0.8) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,000 |

**HOST HOTELS & RESORTS INC**

NYS: HST

6903 Rockledge Drive, Suite 1500  
Bethesda, MD 20817  
Phone: 240 744-1000  
Fax: -  
Web: www.hosthotels.com

CEO: James F. Risoleo  
CFO: Gregory J. (Greg) Larson  
HR: Joanne G. Hamilton  
FYE: December 31  
Type: Public

Host Hotels & Resorts is the largest hospitality real estate investment trust (REIT) in the US and one of the top owners of luxury and upscale hotels. It owns about 95 luxury and "upper upscale" hotels mostly in the US (but also in Canada and Brazil) totaling some 52000 rooms. Properties are managed by third parties; most operate under the Marriott brand and are managed by sister firm Marriott International. Other brands include Hyatt Ritz-Carlton AccorHotels and Hilton. To maintain its status as a REIT which carries tax advantages Host operates through majority-owned Host Hotels & Resorts LP.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.8%          | 5,354.0  | 5,387.0  | 5,430.0  | 5,387.0  | 5,524.0  |
| Net income (\$ mil.)   | 10.4%         | 732.0    | 558.0    | 762.0    | 564.0    | 1,087.0  |
| Market value (\$ mil.) | (8.5%)        | 17,599.3 | 11,357.7 | 13,949.1 | 14,696.9 | 12,342.5 |
| Employees              | (7.5%)        | 251      | 240      | 220      | 205      | 184      |

**HOUCHEHS INDUSTRIES, INC.**

700 CHURCH ST  
BOWLING GREEN, KY 421011816  
Phone: 270-843-3252  
Fax: -  
Web: www.houchensindustries.com

CEO: James (Jimmie) Gipson  
CFO: Gordon Minter  
HR: -  
FYE: September 29  
Type: Private

Houchens Industries is a supermarket of businesses as well as an operator of supermarkets. The diversified company runs some 400 retail grocery convenience and neighborhood markets across the US. That includes more than 180 conventional supermarkets under the Houchens Food Giant IGA Piggly Wiggly Buehler Foods and Mad Butcher banners. It has more than 200 Save-A-Lot discount grocery stores in a dozen states that offer limited selections and cover 15000 sq. ft. or less. Outside the grocery store Houchens operates Cohen's Fashion Optical franchise stores and several Sheldon's Express Pharmacy stores. Other businesses include construction financial services real estate restaurants and recycling. Houchens is 100%-owned by its employees.

|                        | Annual Growth | 10/13 | 10/14 | 10/15   | 10/16*  | 09/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Assets (\$ mil.)       | (4.2%)        | -     | -     | 2,014.1 | 1,976.2 | 1,773.4 |
| Net income (\$ mil.)   | (33.4%)       | -     | -     | 99.9    | 104.1   | 29.5    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 16,000  |

\*Fiscal year change

**HOUGHTON MIFFLIN HARCOURT CO.**

NMS: HMHC

125 High Street  
Boston, MA 02110  
Phone: 617 351-5000  
Fax: -  
Web: www.hmhc.com

CEO: Linda K. Zecher  
CFO: Eric Shuman  
HR: Joanne Karimi  
FYE: December 31  
Type: Public

Houghton Mifflin Harcourt Company (HMH) would like to thank all the professional students out there. The firm is a publisher of educational material covering areas from pre-K through grade 12 as well as adult learners. HMH publishes textbooks and printed materials and provides digital content online to more than 50 million students and nearly 114000 school districts in more than 150 countries. It also publishes fiction (including J.R.R. Tolkien's The Lord of the Rings series and the popular line of Curious George books) as well as nonfiction titles and reference materials and offers professional resources and educational services to teachers. HMH primarily sells to customers in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.9%)           | 1,372.3 | 1,416.1 | 1,372.7 | 1,407.5 | 1,322.4 |
| Net income (\$ mil.)   | -                | (111.5) | (133.9) | (284.6) | (103.2) | (94.2)  |
| Market value (\$ mil.) | (19.1%)          | 2,559.5 | 2,691.7 | 1,340.9 | 1,149.4 | 1,095.0 |
| Employees              | 2.2%             | 3,300   | 4,500   | 4,500   | 3,800   | 3,600   |

**HOUGHTON MIFFLIN HARCOURT PUBLISHING COMPANY**

222 Berkeley St.  
Boston MA 02116-3748  
Phone: 617-351-5000  
Fax: 703-876-3125  
Web: www.gendyn.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Houghton Mifflin Harcourt Publishing Company would like to thank all the professional students out there. The firm is a publisher of educational material covering areas from pre-K through grade 12 as well as adult learners. Houghton Mifflin publishes textbooks and printed materials and provides digital content online and via CD-ROM. It additionally publishes fiction (including J.R.R. Tolkien's The Lord of the Rings series) as well as nonfiction titles and reference materials and offers professional resources and educational services to teachers. Houghton Mifflin has origins dating back to 1832 and is owned by private-equity concerns including hedge fund Paulson & Co. It filed for bankruptcy in 2012.

**HOUSTON AMERICAN ENERGY CORP.**

NMS: HUSA

801 Travis Street, Suite 1425  
Houston, TX 77002  
Phone: 713 222-6966  
Fax: -  
Web: www.houstonamerican.com

CEO: James Schoonover  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Houston-based with North and South American properties and energy focused Houston American Energy explores for and produces oil and natural gas primarily in Colombia but also along the US Gulf Coast (Louisiana and Texas although the oil and gas independent also holds some acreage in Oklahoma). In 2011 the company reported proved reserves of 115627 barrels of oil equivalent. President and CEO John Terwilliger owns 27.5% of Houston American Energy; director Orrie Tawes 10%. In 2012 the debt-plagued company was pursuing strategic alternatives.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 59.6%            | 0.4   | 0.4   | 0.2   | 0.6   | 2.4   |
| Net income (\$ mil.)   | -                | (4.4) | (3.8) | (2.6) | (2.0) | (0.3) |
| Market value (\$ mil.) | 4.2%             | 10.0  | 10.7  | 11.1  | 20.6  | 11.8  |
| Employees              | 0.0%             | 2     | 3     | 3     | 3     | 2     |

**HOUSTON COMMUNITY COLLEGE, INC.**

3100 MAIN ST STE MC148  
HOUSTON, TX 770029331  
Phone: 713-718-5001  
Fax: -  
Web: www.hccs.edu

CEO: -  
CFO: Carolyn Dedly  
HR: -  
FYE: September 30  
Type: Private

The Houston Community College System (HCC) has an open admission policy and offers associate degrees ongoing education workforce training and prerequisite coursework for students enrolled at universities. In addition to traditional classes the system offers online classes and other distance education courses via video and broadcast TV. HCC is the fourth largest community college in the US. It has six area colleges (Central Coleman Northeast Northwest Southeast and Southwest) throughout Houston and more than 60000 students are enrolled each year. HCC was founded in 1971.

|                        | Annual<br>Growth | 12/04 | 12/05* | 08/08 | 08/14* | 09/14 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0    | 2.8   | 293.9  | 99.9  |
| Net income (\$ mil.)   | -                | -     | 0.0    | 2.1   | 12.2   | 33.5  |
| Market value (\$ mil.) | -                | -     | -      | -     | -      | -     |
| Employees              | -                | -     | -      | -     | -      | 5,000 |

\*Fiscal year change

**HOUSTON COUNTY HEALTHCARE AUTHORITY**

1108 ROSS CLARK CIR  
DOTHAN, AL 363013022  
Phone: 334-793-8111  
Fax: -  
Web: www.southeasthealth.org

CEO: Richard O. Sutton  
CFO: Derek Miller  
HR: -  
FYE: September 30  
Type: Private

The Houston County Health Authority is the governing body for Southeast Alabama Medical Center (SAMC) a not-for-profit acute-care hospital that serves Southeastern Alabama and adjacent parts of Georgia and Florida. In addition to providing comprehensive medical surgical and emergency care the 420-bed SAMC provides specialty services including heart cancer and women's health care. The health system also operates primary care physician offices and clinics specializing in neurology pain management and cardiovascular care as well as a home health agency. SAMC offers residency programs for medical students most of whom attend the Alabama College of Osteopathic Medicine.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.4%             | -     | 311.8 | 364.0 | 381.6 | 386.0 |
| Net income (\$ mil.)   | 144.3%           | -     | 0.8   | 9.0   | 16.2  | 11.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,500 |

**HOUSTON WIRE & CABLE CO**

NMS: HWCC

10201 North Loop East  
Houston, TX 77029  
Phone: 713 609-2100  
Fax: 713 609-2101  
Web: www.houwire.com

CEO: James L Pokluda III  
CFO: Christopher M Micklas  
HR: -  
FYE: December 31  
Type: Public

Houston Wire & Cable (HWC) may have a Texas name but it can keep customers wired from Seattle to Tampa. The company is a conduit between cable manufacturers and electrical distributors and their customers. It distributes specialty (electrical and electronic) wire and cable products such as cable terminators fiber-optic cables and bare copper and building wire as well as voice data and premise wire. It also owns the brand LifeGuard a low-smoke zero-halogen cable. HWC operates a network of multiple distribution centers across the US and sells primarily to electrical distributors.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.2%)           | 390.0 | 308.1 | 261.6 | 317.7 | 356.9 |
| Net income (\$ mil.)   | (12.9%)          | 15.0  | 2.0   | (6.0) | (0.2) | 8.6   |
| Market value (\$ mil.) | (19.3%)          | 198.5 | 87.7  | 108.0 | 119.6 | 84.1  |
| Employees              | 4.4%             | 360   | 352   | 403   | 422   | 427   |

**HOVNANIAN ENTERPRISES, INC.**
**NYS: HOV**

90 Matawan Road, 5th Floor  
Matawan, NJ 07747  
Phone: 732 747-7800  
Fax: -  
Web: www.khov.com

CEO: Ara K. Hovnanian  
CFO: J. Larry Sorsby  
HR: Colleen Werner  
FYE: October 31  
Type: Public

Hovnanian Enterprises builds and markets residential single-family and multi-family homes on planned construction cycle of less than 12 months. It designs communities that offer homes with a diversity of architecture textures and colors frequently with recreational amenities such as swimming pools tennis courts and clubhouses. The company generally seeks option contracts to purchase land for future community developments rather than outright land purchases. In fiscal 2018 about 75% of the proposed communities and developable home sites under the company's control were optioned. Following acquisition Hovnanian develops land into finished lots and begins constructing homes.

|                        | Annual<br>Growth | 10/15   | 10/16   | 10/17   | 10/18   | 10/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.6%)           | 2,148.5 | 2,752.2 | 2,451.7 | 1,991.2 | 2,016.9 |
| Net income (\$ mil.)   | -                | (16.1)  | (2.8)   | (332.2) | 4.5     | (42.1)  |
| Market value (\$ mil.) | 86.9%            | 12.6    | 9.6     | 14.8    | 8.9     | 153.6   |
| Employees              | (2.6%)           | 2,078   | 1,961   | 1,905   | 1,851   | 1,868   |

**HOWARD HUGHES CORP**
**NYS: HHC**

13355 Noel Road, 22nd Floor  
Dallas, TX 75240  
Phone: 214 741-7744  
Fax: 214 741-3021  
Web: www.howardhughes.com

CEO: Paul Layne  
CFO: David R O'Reilly  
HR: -  
FYE: December 31  
Type: Public

The Howard Hughes Corporation (THHC) is involved in neither planes movies or medical research but one of the 20th century entrepreneur's later interests real estate. The company arose from the bankruptcy restructuring of shopping mall developer General Growth Properties (GGP) to oversee much of GGP's non-retail assets. THHC owns GGP's former portfolio of four master planned communities outside Columbia Maryland; Houston Texas; and Summerlin Nevada; as well as about two dozen other as-yet undeveloped sites and commercial properties in 16 states from New York to Hawaii including GGP's own headquarters building in downtown Chicago. Unlike GGP THHC does not operate as a REIT.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 13.8%            | 634.6   | 797.1   | 1,035.0 | 1,100.1 | 1,064.5 |
| Net income (\$ mil.)   | -                | (23.5)  | 126.7   | 202.3   | 168.4   | 57.0    |
| Market value (\$ mil.) | (7.0%)           | 5,607.0 | 4,864.9 | 4,905.3 | 5,643.5 | 4,196.8 |
| Employees              | 6.2%             | 1,100   | 1,000   | 1,100   | 1,100   | 1,400   |

**HOWARD UNIVERSITY (INC)**

2400 6TH ST NW  
WASHINGTON, DC 200590002  
Phone: 202-806-6100  
Fax: -  
Web: www.howard.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Howard University is a predominantly African-American university enrolling some 11000 students in Washington DC. The university offers undergraduate graduate and professional degrees in 120 areas including engineering education divinity dentistry law medicine history political science music and social work through its 12 schools and colleges. It has about 1000 full-time faculty members and has a low student-to-teacher ratio of about 8:1. Established in 1867 the school was named after one of its founders General Oliver O. Howard a Civil War hero who was commissioner of the Freedman's Bureau.

|                        | Annual<br>Growth | 06/11 | 06/12   | 06/13* | 12/14* | 06/15  |
|------------------------|------------------|-------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (1.0%)           | -     | 1,000.0 | 843.9  | 399.0  | 970.6  |
| Net income (\$ mil.)   | -                | -     | (148.9) | 202.1  | (79.3) | (41.3) |
| Market value (\$ mil.) | -                | -     | -       | -      | -      | -      |
| Employees              | -                | -     | -       | -      | -      | 5,600  |

\*Fiscal year change

**HP HOOD LLC**

6 Kimball Ln.  
Lynnfield MA 01940  
Phone: 617-887-3000  
Fax: 617-887-8484  
Web: www.hood.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

HP Hood tries to cream the competition — with ice cream sour cream and whipping cream. The leading US dairy producer also makes fluid milk cottage cheese and juices. Its home turf is New England where it is one of the few remaining dairies to offer home milk delivery serving some 15000 customers. However Hood's products are distributed throughout the US to chain and independent food retailers and convenience stores and to foodservice purveyors. In addition to its own and subsidiary brands the Massachusetts company makes private-label and licensed dairy products and owns regional dairy producer Crowley Foods. Hood operates about 15 manufacturing plants throughout the US.

**HP INC**
**NYS: HPQ**

1501 Page Mill Road  
Palo Alto, CA 94304  
Phone: 650 857-1501  
Fax: -  
Web: www.hp.com

CEO: Dion J. Weisler  
CFO: Catherine A. (Cathie) Lesjak  
HR: Tracy S. Keogh  
FYE: October 31  
Type: Public

Just about every office — from home to big business — has two basic items: a computer and printer. That's pretty much the business of HP Inc. one of two companies created from the breakup of Hewlett-Packard Co. in 2015. HP makes a full line of computing devices from desktops and laptops for commercial and consumer use to tablets and point-of-sale systems. Its printers include large format commercial printers and inkjet and laser printers as well as 3D printers. And don't forget printer supplies such as ink cartridges. HP ranks as one of the top one or two PC makers and the No. 1 printer company in the world.

|                        | Annual<br>Growth | 10/15     | 10/16    | 10/17    | 10/18    | 10/19    |
|------------------------|------------------|-----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (13.2%)          | 103,355.0 | 48,238.0 | 52,056.0 | 58,472.0 | 58,756.0 |
| Net income (\$ mil.)   | (8.8%)           | 4,554.0   | 2,496.0  | 2,526.0  | 5,327.0  | 3,152.0  |
| Market value (\$ mil.) | (10.4%)          | 39,307.7  | 21,126.4 | 31,419.9 | 35,196.1 | 25,325.5 |
| Employees              | (33.5%)          | 287,000   | 49,000   | 49,000   | 55,000   | 56,000   |

**HSBC USA, INC.**
**NYS: HUSI PRG**

452 Fifth Avenue  
New York, NY 10018  
Phone: 212 525-5000  
Fax: -  
Web: www.us.hsbc.com

CEO: Patrick J. (Pat) Burke  
CFO: Mark A. Zaeske  
HR: Maureen A. Gillan-Myer  
FYE: December 31  
Type: Public

HSBC USA a subsidiary of British banking behemoth HSBC Holdings operates HSBC Bank USA one of the largest foreign-owned banks in the country. Boasting \$200 billion in assets and 230-plus branches across 10 US states (including 145 in New York making it one of the state's largest banks by branches) the bank offers personal commercial and mortgage banking services as well as wealth management investment banking private banking brokerage and trust services. Its largest markets are in New York California New Jersey and Florida. Roughly 75% of HSBC USA's loan portfolio is made up of commercial loans and around 70% of its total revenue comes from interest income.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | (1.8%)           | 185,539.0 | 188,278.0 | 201,301.0 | 187,235.0 | 172,448.0 |
| Net income (\$ mil.)   | (2.5%)           | 354.0     | 330.0     | 129.0     | (179.0)   | 320.0     |
| Market value (\$ mil.) | -                | 0.0       | 0.0       | -         | -         | -         |
| Employees              | (6.3%)           | 6,400     | 6,173     | 6,114     | 5,107     | 4,933     |

**HSN INC (DE)**

NMS: HSN

1 HSN Drive  
St. Petersburg, FL 33729  
Phone: 727 872-1000  
Fax: -  
Web: www.hsn.com

CEO: -  
CFO: William Hunter  
HR: -  
FYE: December 31  
Type: Public

No need to worry about normal business hours when shopping with this retailer. Known to night owls and from-the-couch shoppers as Home Shopping Network HSN Inc. (HSNi) sells more than 50,000 types of apparel and accessories jewelry electronics housewares health beauty and fitness products through its home shopping television network with 95 million US viewers and through fast-growing HSN.com. Its Cornerstone Brands business is a catalog and Internet retailer whose brands include Garnet Hill Ballard Designs and TravelSmith. Overall about 50% of HSNi's total sales come from home-related product sales while nearly 30% comes from beauty and health product sales. In 2015 50% of HSNi's total sales came from its e-commerce channels.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%          | 3,177.2 | 3,266.7 | 3,404.0 | 3,588.0 | 3,690.6 |
| Net income (\$ mil.)   | 8.3%          | 123.1   | 130.7   | 178.4   | 173.0   | 169.2   |
| Market value (\$ mil.) | 8.7%          | 1,899.2 | 2,885.0 | 3,263.1 | 3,980.7 | 2,654.0 |
| Employees              | 0.8%          | 6,400   | 6,700   | 6,800   | 6,900   | 6,600   |

**HUB GROUP, INC.**

NMS: HUBG

2000 Clearwater Drive  
Oak Brook, IL 60523  
Phone: 630 271-3600  
Fax: -  
Web: www.hubgroup.com

CEO: David P. Yeager  
CFO: Terri A. Pizzuto  
HR: Michele McDermott  
FYE: December 31  
Type: Public

Hub Group helps its clients by handling the hubbub of freight movement throughout North America. An intermodal marketing company Hub Group specializes in arranging the transportation of freight by a combination of rail and truck. A customer's freight is loaded into a container or trailer and transported by rail from one Hub Group distribution center to another then taken to its destination by a local trucking company which in some cases is a Hub Group unit. The company also provides truck brokerage and logistics services. Hub Group's Mode operations offer complementary services including temperature protected transportation. It is active in the US Canada and Mexico.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.8%          | 3,571.1 | 3,525.6 | 3,572.8 | 4,034.9 | 3,683.6 |
| Net income (\$ mil.)   | 40.6%         | 51.6    | 70.9    | 74.8    | 135.2   | 201.7   |
| Market value (\$ mil.) | (0.7%)        | 1,312.1 | 1,135.3 | 1,507.5 | 1,650.4 | 1,277.3 |
| Employees              | 20.4%         | 2,568   | 2,633   | 2,755   | 4,377   | 5,400   |

**HUB INTERNATIONAL LIMITED**

55 E. Jackson Blvd. Fl. 14A  
Chicago IL 60604  
Phone: 877-402-6601  
Fax: 877-402-6606  
Web: www.hubinternational.com

CEO: Martin Hughes  
CFO: Joseph Hyde  
HR: -  
FYE: December 31  
Type: Private

Hub International is an insurance broker that operates more than 250 offices in a decentralized regional hub-and-satellite-office structure. It provides property/casualty employee benefits risk management life and health reinsurance and investment products and services to clients in North America (the US and Canada) Latin America and the Caribbean. Hub is licensed in every state and all Canadian provinces. The acquisitive firm focuses on mid-sized commercial clients and affluent individuals. The US accounts for the bulk of its revenues. Hub is also able to facilitate cross-border business between the US and Mexico and operates in Brazil.

**HUBBELL INC.**

NYS: HUBB

40 Waterview Drive  
Shelton, CT 06484  
Phone: 475 882-4000  
Fax: -  
Web: www.hubbell.com

CEO: David G. Nord  
CFO: William R. Sperry  
HR: Stephen Mais  
FYE: December 31  
Type: Public

Hubbell makes electrical and electronic products for commercial industrial telecommunications and utility applications. Its electrical segment which accounts for more than two-thirds of sales includes wiring connector and grounding products lighting fixtures and controls and other electrical equipment used by electricians electrical contractors and maintenance personnel. The power segment includes distribution transmission substation and telecommunications products used by electric utilities. Hubbell which also makes home automation devices generates most of its sales in the US. Founder Harvey Hubbell received early patents for the pull chain lamp socket and the separable wall plug.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.5%          | 3,359.4 | 3,390.4 | 3,505.2 | 3,668.8 | 4,481.7 |
| Net income (\$ mil.)   | 2.6%          | 325.3   | 277.3   | 293.0   | 243.1   | 360.2   |
| Market value (\$ mil.) | (1.8%)        | 5,845.2 | 5,528.4 | 6,385.3 | 7,405.2 | 5,435.4 |
| Employees              | 6.3%          | 15,400  | 16,200  | 17,400  | 17,700  | 19,700  |

**HUDSON CITY BANCORP INC**

NMS: HCBK

West 80 Century Road  
Paramus, NJ 07652  
Phone: 201 967-1900  
Fax: 201 967-0559  
Web: www.hcbk.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Hudson City Bancorp is the holding company for Hudson City Savings Bank one of the largest thrifts in the US. Founded in 1868 the bank has more than 130 branches in the New York City metropolitan area including northern New Jersey; Long Island; and Fairfield County Connecticut; as well as central New Jersey and that state's Philadelphia suburbs. Serving middle- to high-income consumers it issues and purchases high-quality first residential mortgages which account for about 99% of its loan portfolio. It originates loans at its branches through mortgage bankers and brokers and (to a lesser extent) on a wholesale basis nationwide. Acquisitive M&T Bank is buying Hudson City Bancorp for some \$3.7 billion.

|                        | Annual Growth | 12/09    | 12/10    | 12/11    | 12/12    | 12/13    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (10.5%)       | 60,267.8 | 61,166.0 | 45,355.9 | 40,596.3 | 38,607.4 |
| Net income (\$ mil.)   | (23.0%)       | 527.2    | 537.2    | (736.0)  | 249.1    | 185.2    |
| Market value (\$ mil.) | (9.0%)        | 7,255.2  | 6,732.1  | 3,302.6  | 4,296.0  | 4,983.0  |
| Employees              | 0.5%          | 1,552    | 1,626    | 1,645    | 1,792    | 1,581    |

**HUDSON GLOBAL INC**

NMS: HSON

53 Forest Avenue  
Old Greenwich, CT 06870  
Phone: 203 409-5628  
Fax: -  
Web: www.hudson.com

CEO: Stephen Nolan  
CFO: Patrick Lyons  
HR: -  
FYE: December 31  
Type: Public

Hudson Global offers specialty staffing and related consulting services through the regional businesses of Hudson Global Resources which target the Americas the Asia/Pacific region and Europe. Hudson Global Resources provides temporary and contract personnel as well as permanent recruitment services. The company focuses on mid-level professionals in specialized areas such as accounting and finance legal and information technology. Among the company's clients are small and large businesses government agencies and educational institutions.

|                        | Annual Growth | 12/14  | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (41.7%)       | 581.2  | 463.2 | 422.7 | 456.7 | 66.9  |
| Net income (\$ mil.)   | -             | (13.2) | 2.3   | (8.8) | (2.9) | 7.9   |
| Market value (\$ mil.) | (18.8%)       | 9.9    | 9.3   | 4.3   | 7.2   | 4.3   |
| Employees              | (33.6%)       | 1,800  | 1,600 | 1,600 | 1,500 | 350   |

**HUDSON PACIFIC PROPERTIES INC**
**NYS: HPP**

11601 Wilshire Blvd., Ninth Floor  
Los Angeles, CA 90025  
Phone: 310 445-5700  
Fax: -

CEO: Victor J. Coleman  
CFO: Mark T. Lammass  
HR: -  
FYE: December 31  
Type: Public

Hudson Pacific Properties wants to be the landlord to the stars. One of Hollywood's biggest landlords the real estate investment trust (REIT) buys and manages primarily office buildings but also and media and entertainment properties in California and the Pacific Northwest in cities such as Los Angeles Orange County San Diego San Francisco and Seattle. It owns more than 55 properties totaling some 15 million sq. ft. including two production studios on Hollywood's Sunset Boulevard. Its largest tenants range from tech giants such as Google Cisco Systems Uber to Hollywood producers including Warner Bros. Entertainment and Warner Music Group.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 30.2%         | 253.4   | 520.9   | 639.6   | 728.1   | 728.4   |
| Net income (\$ mil.)   | 77.5%         | 10.0    | (16.4)  | 28.0    | 68.6    | 98.8    |
| Market value (\$ mil.) | (0.8%)        | 4,640.4 | 4,344.0 | 5,369.0 | 5,287.2 | 4,486.0 |
| Employees              | 19.8%         | 151     | 234     | 257     | 293     | 311     |

**HUDSON TECHNOLOGIES INC**
**NAS: HDSN**

1 Blue Hill Plaza, P.O. Box 1541  
Pearl River, NY 10965  
Phone: 845 735-6000  
Fax: -  
Web: www.hudsontech.com

CEO: Kevin J. Zugibe  
CFO: Nat Krishnamurti  
HR: -  
FYE: December 31  
Type: Public

Hudson Technologies defends the ozone. Using proprietary reclamation technology to remove moisture and impurities from refrigeration systems it recovers and reclaims chlorofluorocarbons (CFCs) used in commercial air-conditioning and refrigeration systems. The company sells both reclaimed and new refrigerants and also buys used refrigerants for reclamation and sale. In addition Hudson Technologies offers on-site decontamination services as well as services designed to improve the efficiency of customers' refrigeration systems. Customers include commercial and industrial enterprises and government entities along with refrigerant contractors distributors and wholesalers and makers of refrigeration equipment.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 31.4%         | 55.8  | 79.7  | 105.5 | 140.4 | 166.5  |
| Net income (\$ mil.)   | -             | (0.7) | 4.8   | 10.6  | 11.2  | (55.7) |
| Market value (\$ mil.) | (30.3%)       | 160.6 | 126.5 | 341.2 | 258.6 | 37.9   |
| Employees              | 16.7%         | 131   | 136   | 137   | 262   | 243    |

**HUDSON VALLEY FEDERAL CREDIT UNION**

159 Barnegat Rd.  
Poughkeepsie NY 12601-5454  
Phone: 845-463-3011  
Fax: 845-463-3229  
Web: www.hvfcu.org

CEO: Mary D. Madden  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Profit

Hudson Valley Federal Credit Union (HVFCU) provides financial services to more than 260,000 members from about 20 branches in eastern New York's Hudson Valley region. Membership is available to all who reside work volunteer worship or attend school in Dutchess Orange Putnam or Ulster counties. In addition to savings accounts credit cards mortgages and business and personal loans the credit union offers insurance and financial planning services to its individual and small business members. It provides access to investments and asset management services through an agreement with third-party provider LPL Financial. HVFCU was founded in 1963 as the IBM Poughkeepsie Employees Federal Credit Union.

**HUDSON VALLEY HOLDING CORP.**
**NYS: HVB**

21 Scarsdale Road  
Yonkers, NY 10707  
Phone: 914 961-6100  
Fax: -  
Web: www.hudsonvalleybank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Hudson Valley Holding is the parent company of Hudson Valley Bank which serves individuals businesses municipalities and not-for-profit organizations from more than 35 locations throughout metropolitan New York and lower Connecticut. The bank focuses on real estate lending which accounts for more than 80% of the company's loan portfolio. Hudson Valley Holding offers other standard banking products such as savings checking and money market accounts commercial and industrial loans consumer loans credit cards CDs and IRAs. Bank subsidiary A.R. Schmeidler & Co. offers investment management services.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 3.0%          | 2,665.6 | 2,669.0 | 2,797.7 | 2,891.2 | 2,999.2 |
| Net income (\$ mil.)   | (50.6%)       | 19.0    | 5.1     | (2.1)   | 29.2    | 1.1     |
| Market value (\$ mil.) | (4.7%)        | 491.6   | 493.6   | 423.0   | 310.4   | 405.7   |
| Employees              | (4.2%)        | 498     | 478     | 489     | 460     | 419     |

**HUGHES COMMUNICATIONS INC.**

11717 Exploration Ln.  
Germantown MD 20876  
Phone: 301-428-5500  
Fax: 301-428-1868  
Web: www.hughes.com

CEO: Pradman P. Kaul  
CFO: Grant A. Barber  
HR: -  
FYE: December 31  
Type: Subsidiary

Hughes Communications aims even higher than visionary company namesake Howard Hughes did. Through operating subsidiary Hughes Network Systems the company provides broadband satellite equipment and services based largely on very small aperture terminal (VSAT) technology. Over a network of owned and leased satellites it provides consumers businesses and government agencies worldwide with broadband Internet access via the HughesNet service. The network also enables voice calling video transmission and data services such as credit authorization. Hughes also sells network hardware systems used by fixed and mobile communication systems operators. EchoStar bought the company for almost \$2 billion in 2011.

**HUGHES TELEMATICS INC.**
**OTC: HUTC**

2002 Summit Blvd. Ste. 1800  
Atlanta GA 30319  
Phone: 404-573-5800  
Fax: 404-573-5827  
Web: www.hughestelematics.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

HUGHES Telematics Inc. (HTI) wants to keep drivers and fleet managers oriented. The company provides vehicle telematics products and services such as GPS navigation emergency support and vehicle diagnostic systems. Through its Network-fleet subsidiary (more than half of sales) HTI offers fleet tracking and reporting services to companies who want to track the location of company vehicles monitor vehicle maintenance needs or track mileage. It also designs systems that allow drivers to access content on the Web and in mobile devices such as phones and digital music players as well as features such as vehicle locating and locking or unlocking the vehicle from a smartphone. It was bought in 2012 by Verizon.



**HUGOTON ROYALTY TRUST (TX)**

NBB: HGTX U

c/o The Corporate Trustee, Simmons Bank, 2911 Turtle Creek Blvd, Suite 850  
 Dallas, TX 75219  
 Phone: 855 588-7839  
 Fax: –  
 Web: www.hgt-hugoton.com

CEO: –  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Public

Hugoton Royalty Trust was formed by Cross Timbers Oil Company (now XTO Energy) to pay royalties to shareholders based on the proceeds of sales from its oil and gas holdings. Payouts depend on oil and gas prices the volume of gas and oil produced and production and other costs. The trust receives 80% of the net proceeds from XTO Energy's properties located in the Hugoton fields of Kansas Oklahoma and Texas; the Anadarko Basin of Oklahoma; and the Green River Basin of Wyoming. In 2008 the trust reported proved reserves of 3.3 million barrels of oil and 366.3 billion cu. ft. of natural gas. XTO Energy controls the trust which is administered through Bank of America and has no officers.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (56.5%)       | 45.0  | 8.2   | 2.7   | 5.3   | 1.6   |
| Net income (\$ mil.)   | (69.7%)       | 43.8  | 7.8   | 1.9   | 4.5   | 0.4   |
| Market value (\$ mil.) | (49.7%)       | 338.4 | 64.0  | 86.0  | 56.0  | 21.6  |
| Employees              | –             | –     | –     | –     | –     | –     |

**HULU LLC**

12312 W. Olympic Blvd.  
 Los Angeles CA 90064  
 Phone: 310-571-4700  
 Fax: 310-571-4701  
 Web: www.hulu.com

CEO: Randy Freer  
 CFO: –  
 HR: –  
 FYE: December 31  
 Type: Joint Venture

Hulu is a go-to service for online TV. The company operates an ad-supported website Hulu.com that allows viewers to watch online video content — TV shows clips and movies — for free. Its premium service Hulu Plus allows streaming of full current and past season content on everything from TV sets and PCs to mobile phones and tablets for a monthly subscription fee. Hulu's programming is provided by more than 400 content companies including network TV providers ABC FOX and NBC as well as film studios MGM Paramount and Sony. Those that have advertised on Hulu since its launch in 2008 include McDonald's Microsoft Target and Toyota.

**HUMAN GENOME SCIENCES INC.**

NASDAQ: HGS

14200 Shady Grove Rd.  
 Rockville MD 20850-7464  
 Phone: 301-309-8504  
 Fax: 301-309-8512  
 Web: www.hgsi.com

CEO: H Thomas Watkins  
 CFO: David P Southwell  
 HR: –  
 FYE: December 31  
 Type: Public

Human Genome Sciences (HGS) starts at the molecular level for good health. Using its expertise in human genetics the biopharmaceutical discovery and development firm is working on therapies for infectious and autoimmune diseases cardiovascular disease and cancer. In 2011 lead candidate Benlysta gained FDA approval to treat systemic lupus and has since been extended into international markets. The company's only other commercial product is raxibacumab an antibody treatment for inhaled anthrax. In addition the company provides contract research and manufacturing services to other biotechs. Benlysta was developed through a partnership with GlaxoSmithKline (GSK). In 2012 HGS was acquired by GSK.

**HUMAN PHEROMONE SCIENCES INC.**

OTC: EROX

84 W. Santa Clara St. Ste. 720  
 San Jose CA 95113  
 Phone: 408-938-3030  
 Fax: 408-938-3025  
 Web: www.naturalattraction.com

CEO: William P Horgan  
 CFO: Gregory S Fredrick  
 HR: –  
 FYE: December 31  
 Type: Public

Human Pheromone Sciences (HPS) hopes its animal magnetism makes consumers hot under the collar. It makes fragrances that contain a patented synthetic version of a pheromone produced by the human body to stimulate the senses. It also licenses its technology to partners in the personal care products industry. The company's products are sold through its website and through direct marketing under the Natural Attraction name. It has granted non-exclusive rights to the Natural Attraction brand in the US Europe and Japan. HPS also partners with makers of consumer products to license its patented technology; CrowdGather is launching a unisex scent EroxA in 2011 with HPS. Renovatio Global Funds owns 16% of the firm.

**HUMAN RIGHTS WATCH, INC.**

350 5TH AVE FL 34  
 NEW YORK, NY 101183499  
 Phone: 212-290-4700  
 Fax: –  
 Web: www.hrw.org

CEO: –  
 CFO: –  
 HR: –  
 FYE: June 30  
 Type: Private

Human Rights Watch (HRW) is watching out for everyone. The organization's mission is to prevent discrimination uphold political freedom protect people during wartime and bring offenders to justice. HRW researches human rights violations around the world and publishes its findings to help generate publicity about the atrocities it uncovers. The nongovernmental organization (NGO) also meets with national and international governing officials to help steer policy change. Along with partner organizations HRW won the 1997 Nobel Peace Prize for its International Campaign to Ban Landmines. HRW is an independent organization; all funds come from private contributors. The group was founded in 1978.

|                        | Annual Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.6%)        | –     | 70.5  | 59.3  | 74.2  | 65.2  |
| Net income (\$ mil.)   | –             | –     | 11.8  | (3.7) | 7.6   | (8.3) |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 348   |

**HUMANA INC.**

NYS: HUM

500 West Main Street  
 Louisville, KY 40202  
 Phone: 502 580-1000  
 Fax: –  
 Web: www.humana.com

CEO: Bruce D. Broussard  
 CFO: Brian A. Kane  
 HR: Timothy S. (Tim) Huval  
 FYE: December 31  
 Type: Public

Medicare has made Humana a big-time player in the insurance game. One of the largest Medicare providers and a top health insurer Humana provides Medicare Advantage plans and prescription drug coverage to approximately 6 million members throughout the US. It also administers managed care plans for other government programs including Medicaid plans in Florida and Texas and TRICARE (for military personnel) in the South. Additionally Humana offers commercial health plans and specialty (life dental and vision) coverage; it also provides health management services and operates outpatient care clinics. All told it covers more than 20 million members in the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 2.0%          | 23,466.0 | 24,705.0 | 25,396.0 | 27,178.0 | 25,413.0 |
| Net income (\$ mil.)   | 10.1%         | 1,147.0  | 1,276.0  | 614.0    | 2,448.0  | 1,683.0  |
| Market value (\$ mil.) | 18.8%         | 19,471.4 | 24,200.0 | 27,659.7 | 33,630.0 | 38,837.1 |
| Employees              | (6.5%)        | 57,000   | 51,700   | 54,200   | 47,900   | 43,600   |

**HUMAX USA, INC**

15641 RED HILL AVE # 150  
TUSTIN, CA 927807323  
Phone: 714-389-1924  
Fax: -

CEO: Keehyuk Sung  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Humax USA prefers to connect with its customers through its products. The company develops and manufactures flat-panel TV sets and digital set-top boxes for satellite cable and terrestrial connections. Humax USA is the US-based subsidiary of Korean consumer electronics manufacturing firm Humax Co. which was founded in 1989. The brand has become one of the most popular worldwide among set-top boxes. Humax's products are available in more than 90 countries as well as in the US. The company primarily serves customers in Asia and Europe.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.5%             | -     | 448.9 | 373.2 | 360.5 | 482.8 |
| Net income (\$ mil.)   | -                | -     | 0.5   | 0.5   | (0.1) | (4.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 29    |

**HUNT (J.B.) TRANSPORT SERVICES, INC.**
**NMS: JBHT**

615 J.B. Hunt Corporate Drive  
Lowell, AR 72745  
Phone: 479 820-0000  
Fax: -  
Web: www.jbhunt.com

CEO: -  
CFO: David G. Mee  
HR: Mark Greenway  
FYE: December 31  
Type: Public

J.B. Hunt Transport Services is one of the largest transportation delivery and logistics companies in North America. Through its divisions the company transports freight including general merchandise automotive parts building materials chemicals electronics food and beverages and forest and paper products. Its Intermodal unit the company's largest maintains over 5000 tractors more than 6200 drivers and about 90000 pieces of trailing equipment and moves customers' cargo by combinations of truck and train. The company also offers dedicated contract services truckload freight transportation and transportation management and logistics services. The company traces its roots back to 1961 when it was founded by Johnnie Bryan (J.B.) Hunt.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 8.7%             | 6,165.4 | 6,187.6 | 6,555.5  | 7,189.6  | 8,614.9  |
| Net income (\$ mil.)   | 6.9%             | 374.8   | 427.2   | 432.1    | 686.3    | 489.6    |
| Market value (\$ mil.) | 2.5%             | 9,158.9 | 7,975.0 | 10,552.6 | 12,499.6 | 10,114.5 |
| Employees              | 8.2%             | 20,158  | 21,562  | 22,190   | 24,681   | 27,621   |

**HUNT MEMORIAL HOSPITAL DISTRICT**

4215 JOE RAMSEY BLVD E  
GREENVILLE, TX 754017852  
Phone: 903-408-5000  
Fax: -  
Web: www.huntregional.org

CEO: Richard Carter  
CFO: Jerii Rich  
HR: Stacey Lane  
FYE: September 30  
Type: Private

Hunt Memorial Hospital District doesn't want Hunt County residents to have to search high and low for a health care provider. The district also known as Hunt Regional Healthcare operates two Northeast Texas hospitals the Hunt Regional Medical Center (HRMC) at Greenville and the Hunt Regional Community Hospital at Commerce. The hospitals offer specialized services including cardiac care rehabilitation cancer treatment diabetes management diagnostic imaging surgery and sleep disorder diagnosis. In addition the district operates divisions that provide home health and EMS services as well as family medicine occupational health and specialty outpatient medical clinics.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%             | -     | 122.8 | 126.7 | 129.7 | 137.0 |
| Net income (\$ mil.)   | -                | -     | 3.6   | (0.2) | (3.3) | (1.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 900   |

**HUNTER DOUGLAS INC.**

1 Blue Hill Plaza  
Pearl River NY 10965  
Phone: 845-664-7000  
Fax: 914-381-6601  
Web: www.castleoil.com

CEO: Marvin B Hopkins  
CFO: Leen Reijtenbagh  
HR: -  
FYE: December 31  
Type: Subsidiary

Don't move Hunter Douglas has got you covered — well at least it has your "windows" covered. Hunter Douglas the North American subsidiary of Netherlands-based Hunter Douglas N.V. makes a variety of blinds shades and shutters. The company markets its window coverings under such brand names as Country Woods and Chalet Woods (wood blinds) Silhouette (shades) Palm Beach (custom shutters) Vignette (Roman shades) Luminette (privacy sheers) and Duette (honeycomb shades). In addition to its own sales outlets and specialty blind and home decor stores Hunter Douglas sells its window products through independent dealers in the US and Canada.

**HUNTINGTON BANCSHARES INC**
**NMS: HBAN**

41 South High Street  
Columbus, OH 43287  
Phone: 614 480-2265  
Fax: -  
Web: www.huntington.com

CEO: Stephen D. (Steve) Steinour  
CFO: Howell D. (Mac) McCullough  
HR: Rajeev (Raj) Syal  
FYE: December 31  
Type: Public

Huntington Bancshares is the holding company for The Huntington National Bank which operates around 950 branches mostly in Ohio and Michigan. In addition to traditional retail and commercial banking services the bank offers mortgage banking capital market services equipment leasing brokerage services investment management recreational vehicle and marine financing and trust and estate services. The company's automobile finance business provides car loans to consumers and real estate and inventory finance to car dealerships throughout the Midwest and Northeast. Founded in 1866 the company boasts total assets of more than \$100 billion.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17     | 12/18     |
|------------------------|------------------|----------|----------|----------|-----------|-----------|
| Assets (\$ mil.)       | 13.2%            | 66,298.0 | 71,044.6 | 99,714.1 | 104,185.0 | 108,781.0 |
| Net income (\$ mil.)   | 21.8%            | 632.4    | 693.0    | 711.8    | 1,186.0   | 1,393.0   |
| Market value (\$ mil.) | 3.2%             | 11,012.0 | 11,577.2 | 13,838.3 | 15,240.9  | 12,477.5  |
| Employees              | 7.2%             | 11,873   | 12,243   | 15,993   | 15,770    | 15,693    |

**HUNTINGTON HOSPITAL DOLAN FAMILY HEALTH CENTER, INC.**

270 PARK AVE  
HUNTINGTON, NY 117432799  
Phone: 631-351-2000  
Fax: -  
Web: www.northwell.edu

CEO: Michael J Dowling  
CFO: Kevin Lawlor  
HR: -  
FYE: December 31  
Type: Private

When residents of the Gold Coast feel poorly Huntington Hospital is there to help. Part of the North Shore-Long Island Jewish Health System Huntington Hospital is a 410-bed not-for-profit tertiary care center providing a comprehensive range of medical services to residents of Huntington New York and surrounding communities. Along with general surgical services the hospital provides specialty cardiac cancer maternity pediatric and psychiatric care. Huntington also operates a number of outpatient diagnostic and community clinics where patients can turn for primary care physical rehabilitation or specialized care for other ailments.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%             | -     | 283.6 | 302.9 | 339.9 | 336.9 |
| Net income (\$ mil.)   | 9.0%             | -     | 14.9  | 2.8   | 25.4  | 19.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**HUNTINGTON INGALLS INDUSTRIES, INC.**

NYS: HII

4101 Washington Avenue  
Newport News, VA 23607  
Phone: 757 380-2000  
Fax: -  
Web: www.huntingtoningalls.com

CEO: C. Michael (Mike) Petters  
CFO: Christopher D. Kastner  
HR: William R. (Bill) Ermatinger  
FYE: December 31  
Type: Public

Huntington Ingalls Industries (HII) is the sole designer builder and refueler of the US Navy's nuclear aircraft carriers. Rivaling nuclear submarine builder General Dynamics HII is the largest naval shipbuilder in America; it also maintains and repairs nuclear submarines and aircraft carriers. In addition HII builds expeditionary warfare ships surface combatants submarines and Coast Guard surface ships and provides aftermarket fleet support. Almost all its offerings are sold to the US government.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.1%          | 6,957.0 | 7,020.0 | 7,068.0 | 7,441.0 | 8,176.0 |
| Net income (\$ mil.)   | 25.4%         | 338.0   | 404.0   | 573.0   | 479.0   | 836.0   |
| Market value (\$ mil.) | 14.1%         | 4,712.1 | 5,315.0 | 7,717.6 | 9,875.8 | 7,974.0 |
| Employees              | 1.3%          | 38,000  | 36,000  | 37,000  | 38,000  | 40,000  |

**HUNTON & WILLIAMS LLP**

Riverfront Plaza East Tower 951 E. Byrd St.  
Richmond VA 23219-4074  
Phone: 804-788-8200  
Fax: 804-788-8218  
Web: www.hunton.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Private - Partnershi

With about 20 offices that span not only the US but also the Asia/Pacific region and Europe law firm Hunton & Williams has expanded well beyond its Virginia home. Overall the firm has more than 800 attorneys. Hunton & Williams focuses primarily on representing clients from industries such as energy financial services and life sciences but the firm has 100 separate practice specialties such as bankruptcy corporate transactions commercial litigation intellectual property and regulatory law. Major clients have included Altria MasterCard Smithfield Foods and Wells Fargo. Henry Anderson Eppa Hunton Beverley Munford and E. Randolph Williams founded Hunton & Williams in 1901.

**HUNTSMAN CORP**

NYS: HUN

10003 Woodloch Forest Drive  
The Woodlands, TX 77380  
Phone: 281 719-6000  
Fax: -  
Web: www.huntsman.com

CEO: Peter R. Huntsman  
CFO: Sean Douglas  
HR: -  
FYE: December 31  
Type: Public

Operating its businesses through subsidiary Huntsman International global chemical manufacturer Huntsman Corporation makes a broad range of products that include polyurethanes amines surfactants adhesives resins dyes and inks. Huntsman's chemicals are sold worldwide to a variety of customers in the adhesives construction products aerospace energy and home furnishings. Huntsman operates manufacturing and research and development facilities worldwide.

|                        | Annual Growth | 12/14    | 12/15    | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|----------|----------|---------|---------|---------|
| Sales (\$ mil.)        | (5.1%)        | 11,578.0 | 10,299.0 | 9,657.0 | 8,358.0 | 9,379.0 |
| Net income (\$ mil.)   | 1.1%          | 323.0    | 93.0     | 326.0   | 636.0   | 337.0   |
| Market value (\$ mil.) | (4.1%)        | 5,307.6  | 2,649.1  | 4,445.5 | 7,756.4 | 4,494.5 |
| Employees              | (11.1%)       | 16,000   | 15,000   | 15,000  | 10,000  | 10,000  |

**HURCO COMPANIES INC**

NMS: HURC

One Technology Way  
Indianapolis, IN 46268  
Phone: 317 293-5309  
Fax: 317 328-2811  
Web: www.hurco.com

CEO: Michael Doar  
CFO: Sonja K. McClelland  
HR: -  
FYE: October 31  
Type: Public

When it comes to improving automation and productivity Hurco happily helps. The company designs and makes computerized metal cutting and forming machine tools such as vertical machining (mills) and turning (lathes) centers as well as the software that automates the machinery. Its machines are manufactured and assembled by Taiwan subsidiary Hurco Manufacturing using components produced by neighboring contract suppliers. Hurco markets its five-axis machines through its TM/TMM TMX and VMX series and other specialty product lines. It sells to customers in the aerospace/military automotive computers/electronics energy medical equipment and transportation industries spanning about 50 countries.

|                        | Annual Growth | 10/15 | 10/16 | 10/17 | 10/18 | 10/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.7%          | 219.4 | 227.3 | 243.7 | 300.7 | 263.4 |
| Net income (\$ mil.)   | 1.9%          | 16.2  | 13.3  | 15.1  | 21.5  | 17.5  |
| Market value (\$ mil.) | 6.7%          | 181.8 | 177.3 | 302.8 | 275.7 | 235.4 |
| Employees              | 0.5%          | 769   | 758   | 749   | 800   | 785   |

**HURLEY MEDICAL CENTER**

1 HURLEY PLZ  
FLINT, MI 485035902  
Phone: 810-262-9000  
Fax: -  
Web: www.hurleymc.com

CEO: -  
CFO: Kevin Murphy  
HR: Beth Brophy  
FYE: June 30  
Type: Private

A community hospital owned by the City of Flint Hurley Medical Center is a teaching hospital serving Genesee Lapeer and Shiawassee counties in eastern Michigan. The 440-bed acute care facility is affiliated with the medical schools of Michigan State University and The University of Michigan. It provides care in areas such as cancer mental health rehabilitation surgery and women's health and it is a regional center for pediatrics. Hurley Medical Center also offers advanced specialty care such as trauma care neonatal intensive care kidney transplantation burn medicine and bariatric (weight loss) surgery. The center was founded in 1908 and is owned by the state of Michigan.

|                        | Annual Growth | 03/07 | 03/08* | 06/08 | 06/15 | 06/16 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 6.8%          | -     | 250.1  | 350.2 | 378.5 | 422.1 |
| Net income (\$ mil.)   | 97.7%         | -     | 0.2    | 3.8   | 24.3  | 44.8  |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 2,884 |

\*Fiscal year change

**HURON CONSULTING GROUP INC**

NMS: HURN

550 West Van Buren Street  
Chicago, IL 60607  
Phone: 312 583-8700  
Fax: -  
Web: www.huronconsultinggroup.com

CEO: James H. Roth  
CFO: C. Mark Hussey  
HR: Patty Olsen  
FYE: December 31  
Type: Public

Huron Consulting Group provides a variety of consulting services designed to assist clients in achieving growth and profitability improving quality of service and managing corporate transitions among other initiatives. Its Healthcare segment serves clients such as hospitals health systems and medical groups while its Business Advisory segment serves corporations non-for-profit organizations law firms investment banks and private equity firms. Its Education segment provides consulting and technology solutions to higher education institutions and academic medical centers. The company has locations in states throughout the US as well as in Canada India Singapore Switzerland and the UK.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (0.3%)        | 889.2   | 769.0   | 798.0   | 807.7   | 878.0   |
| Net income (\$ mil.)   | (35.5%)       | 79.1    | 59.1    | 37.6    | (170.1) | 13.6    |
| Market value (\$ mil.) | (6.9%)        | 1,542.0 | 1,339.3 | 1,142.0 | 912.0   | 1,156.9 |
| Employees              | 3.3%          | 2,870   | 2,671   | 2,818   | 3,083   | 3,269   |

**HUSSON UNIVERSITY**

1 COLLEGE CIR  
BANGOR, ME 044012929  
Phone: 207-941-7000  
Fax: -  
Web: www.husson.edu

CEO: Robert A Clark  
CFO: Craig Hadley  
HR: -  
FYE: June 30  
Type: Private

If the hustle and bustle of college life attracts you Husson University is probably not the place for you. The university tucked away on 175 acres of fields and forests primarily caters to rural and small town residents in its home state of Maine. Enrollment is about 2500 students about 20% of whom are seeking graduate degrees. The school has about 70 faculty members and a 19-to-1 student teacher ratio. Husson offers both undergraduate and graduate degree programs in such academic disciplines as business communications education health language studies and science and humanities. The school was founded in 1898.

|                        | Annual<br>Growth | 06/07 | 06/08 | 06/09 | 06/10 | 06/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 35.6  | 40.5  | 53.2  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 2.4   | 4.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 520   |

**HUTCHESON MEDICAL CENTER INC.**

100 GROSS CRESCENT CIR  
FORT OGLETHORPE, GA 30742-3669  
Phone: 706-858-2000  
Fax: -  
Web: www.hutcheson.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Hutcheson Medical Center is a community hospital that serves the residents of Catoosa Dade and Walker counties in northwestern Georgia. Founded in 1953 the nearly 200-bed hospital provides specialty services such as emergency medicine orthopedics cancer treatment physical therapy and women's and children's care as well as home health and hospice services. The hospital has more than 200 physicians on its medical staff. Hutcheson Medical Center also operates the 110-bed Parkside Nursing Home an outpatient surgery center and family practice medical clinics.

|                        | Annual<br>Growth | 09/05 | 09/06 | 09/07 | 09/08 | 09/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.1%)           | -     | 111.9 | 115.5 | 123.2 | 98.6  |
| Net income (\$ mil.)   | -                | -     | (1.0) | 0.3   | (0.5) | (6.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 530   |

**HUTCHINSON TECHNOLOGY INC.**
**NMS: HTCH**

40 West Highland Park Drive N.E.  
Hutchinson, MN 55350  
Phone: 320 587-3797  
Fax: -  
Web: www.htch.com

CEO: Richard J Penn  
CFO: David P Radloff  
HR: -  
FYE: September 27  
Type: Public

Suspensions at Hutchinson Technology have nothing to do with getting kicked out of school. The company is a top global maker of disk drive suspension assemblies. These support the read-write head above the spinning magnetic disk in hard drives typically at a height of about a millionth of an inch — 3000 times thinner than a piece of paper. The company's products include conventional assemblies trace suspension assemblies and accessories such as base plates and flexures. Hutchinson serves OEMs primarily in Asia which accounts for most of its revenue. The company generates minimal sales from biomeasurment devices for the healthcare market.

|                        | Annual<br>Growth | 09/11  | 09/12  | 09/13  | 09/14  | 09/15  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (2.4%)           | 278.1  | 248.6  | 249.6  | 261.1  | 252.8  |
| Net income (\$ mil.)   | -                | (55.6) | (48.6) | (35.1) | (40.4) | (39.1) |
| Market value (\$ mil.) | (8.4%)           | 67.1   | 58.7   | 118.7  | 120.7  | 47.3   |
| Employees              | 1.0%             | 2,317  | 2,060  | 2,436  | 2,489  | 2,412  |

**HUTTIG BUILDING PRODUCTS, INC.**
**NAS: HBP**

555 Maryville University Drive, Suite 400  
St. Louis, MO 63141  
Phone: 314 216-2600  
Fax: -  
Web: www.huttig.com

CEO: Jon P. Vrabely  
CFO: Photios Michalargias  
HR: -  
FYE: December 31  
Type: Public

Huttig Building Products is one of the US's largest distributors of millwork building materials and wood products for new housing construction and remodeling and repair. Huttig sells doors windows moldings trusses wall panels lumber and other supplies through more than 25 distribution centers in some 40 states covering a substantial portion of the US housing market. The centers primarily sell to building materials dealers (such as Lumbermen's Merchandising Corp) buying groups home centers and industrial users. Huttig's products typically end up in the hands of professional builders and contractors.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.7%             | 623.7 | 659.6 | 713.9 | 753.2 | 839.6 |
| Net income (\$ mil.)   | -                | 2.2   | 26.0  | 16.3  | (7.1) | (6.4) |
| Market value (\$ mil.) | (14.4%)          | 87.1  | 98.8  | 171.8 | 172.9 | 46.8  |
| Employees              | 8.0%             | 1,000 | 1,000 | 1,200 | 1,300 | 1,360 |

**HY-VEE, INC.**

5820 WESTOWN PKWY  
WEST DES MOINES, IA 502668223  
Phone: 515-267-2800  
Fax: -  
Web: www.hy-vee.com

CEO: Randy Edeker  
CFO: Mike Skokan  
HR: Karen Boriskey  
FYE: September 30  
Type: Private

Give Hy-Vee a high five for being one of the largest privately owned US supermarket chains despite serving some modestly sized towns in the Midwest. The company runs some 260 stores in eight Midwestern states. The company's brands include Hy-Vee Hy-Vee Select That's Smart! Baking Stone Bread and Full Circle among others. It distributes products to its stores through several subsidiaries including Lomar Distributing (specialty foods) Perishable Distributors of Iowa (fresh foods) and Florist Distribution (flowers). Other activities include construction and specialty pharmacies. Charles Hyde and David Vredenburg founded the employee-owned firm in 1930. It takes its name from a combination of its founders' names.

|                        | Annual<br>Growth | 09/11 | 09/12 | 09/13*  | 12/16*  | 09/18    |
|------------------------|------------------|-------|-------|---------|---------|----------|
| Sales (\$ mil.)        | 5.1%             | -     | -     | 8,014.2 | 9,842.3 | 10,290.6 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 0.0     | 0.0      |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -        |
| Employees              | -                | -     | -     | -       | -       | 83,000   |

\*Fiscal year change

**HYATT HOTELS CORP**
**NYS: H**

150 North Riverside Plaza, 8th Floor  
Chicago, IL 60606  
Phone: 312 750-1234  
Fax: -  
Web: www.hyatt.com

CEO: Mark S. Hoplemazon  
CFO: Patrick J. (Pat) Grismer  
HR: Anne-Marie Law  
FYE: December 31  
Type: Public

Hyatt Hotels is one of the world's top operators of luxury hotels and resorts. The company has more than 850 managed franchised and owned properties (some 208000 rooms) in about 60 countries. Its core Hyatt Regency brand offers hospitality services targeted primarily to business travelers and upscale vacationers. The firm's hotel chains include the upscale full service Hyatt Grand Hyatt and Andaz brands as well as Park Hyatt (luxury) and Hyatt Place (select service). Hyatt also operates resorts under the names Hyatt Zilara and Hyatt Ziva and the company's Hyatt Residence Club sells timeshare properties. Domestic markets account for about 80% of total revenue.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.2%             | 4,415.0 | 4,328.0 | 4,429.0 | 4,685.0 | 4,454.0 |
| Net income (\$ mil.)   | 22.3%            | 344.0   | 124.0   | 204.0   | 249.0   | 769.0   |
| Market value (\$ mil.) | 2.9%             | 6,419.8 | 5,013.4 | 5,892.0 | 7,841.1 | 7,207.8 |
| Employees              | 4.7%             | 45,000  | 45,000  | 45,000  | 45,000  | 54,000  |

**HYCROFT MINING CORP**

NBB: ANVG Q

9790 Gateway Drive, Suite 200  
Reno, NV 89521  
Phone: 775 358-4455  
Fax: 775 358-4458  
Web: www.alliednevada.com

CEO: Randy E Buffington  
CFO: Stephen M Jones  
HR: -  
FYE: December 31  
Type: Public

All that glitters is not gold; some of it's silver. That's the story at Allied Nevada Gold a mining company that produces gold primarily and silver as a by-product from its property in Nevada. Its wholly owned Hycroft Mine sitting on 96 sq. mi. has proven and probable mineral reserves of about 3 million ounces of gold and nearly 50 million ounces of silver. The company is conducting feasibility studies for a mill on the property that would process sulfide and other high oxide ores. Allied Nevada Gold also explores for gold silver and other minerals on more than 100 properties in the state. The company was spun off from Vista Gold in 2007 when it acquired its former parent's Nevada mining operations.

|                        | Annual<br>Growth | 12/10   | 12/11   | 12/12   | 12/13 | 12/14   |
|------------------------|------------------|---------|---------|---------|-------|---------|
| Sales (\$ mil.)        | 24.1%            | 130.9   | 152.0   | 214.6   | 267.9 | 310.4   |
| Net income (\$ mil.)   | -                | 34.1    | 36.7    | 47.7    | 1.4   | (518.9) |
| Market value (\$ mil.) | (57.4%)          | 3,320.1 | 3,821.1 | 3,802.2 | 448.0 | 109.8   |
| Employees              | 18.7%            | 231     | 291     | 742     | 428   | 459     |

**HYDROMER, INC.**

NBB: HYDI

35 Industrial Parkway  
Branchburg, NJ 08876  
Phone: 908 722-5000  
Fax: 908 526-3633  
Web: www.hydromer.com

CEO: Peter M Von Dyck  
CFO: Robert Y Lee  
HR: -  
FYE: June 30  
Type: Public

Hydromer would say its products become lubricious when wet. Bon Jovi preferred the term "slippery" but it amounts to the same thing. The company makes lubricating and water-resistant coatings for use in medical pharmaceutical cosmetic industrial and veterinary markets. Its products include lubricated medical devices hydro-gels for drugs anti-fog coatings marine hull protective coatings barrier dips for dairy cows and intermediaries for hair and skin care products. Services include research and development medical device manufacturing (through subsidiary Biosearch Medical Products) and contract coating. Chairman and CEO Manfred Dyck owns a third of Hydromer.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.6%)           | 6.0   | 5.8   | 5.7   | 5.4   | 5.6   |
| Net income (\$ mil.)   | (15.1%)          | 0.1   | 0.2   | (0.2) | (1.3) | 0.1   |
| Market value (\$ mil.) | (16.4%)          | 4.1   | 2.1   | 2.5   | 3.1   | 2.0   |
| Employees              | (2.7%)           | 38    | 35    | 39    | -     | 34    |

**HYDRON TECHNOLOGIES INC.**

OTC: HTEC

4400 34th St. North Ste. F  
St. Petersburg FL 33714  
Phone: 727-342-5050  
Fax: 727-344-3920  
Web: www.hydron.com

CEO: Helen Canetano  
CFO: William Lauby  
HR: -  
FYE: September 30  
Type: Public

The magic is in the moisture at Hydron Technologies. The company focuses on developing skin care products that contain microbubbles of pure oxygen used in treating the epidermis and underlying tissues. Hydron Technologies also manufactures personal and oral care products that contain its moisture-attracting ingredient the Hydron polymer. The company distributes about 40 skin hair and sun care products as well as bath and body items through its Web site. It also produces private-label skin care items and ships them to contract manufacturers.

**HYPERDYNAMICS CORPORATION**

NYSE AMEX: HDY

1 Sugar Creek Center Blvd. Ste. 125  
Sugar Land TX 77478-3560  
Phone: 713-353-9400  
Fax: 713-353-9421  
Web: www.hypd.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Not as hyper as it was but still dynamic Hyperdynamics has shifted its business focus from IT consulting services to oil and gas exploration primarily in Africa. Its SCS Corporation subsidiary concentrates on developing an oil and gas concession located offshore in the Republic of Guinea in West Africa. Hyperdynamics' HYD Resources subsidiary and gas exploration and production company focuses on low-risk shallow exploration projects in Louisiana where in 2008 it held proved reserves of 150435 barrels of oil. Chairman Kent Watts who stepped down as CEO in 2009 owns 17% of Hyperdynamics.

**HYPERTENSION DIAGNOSTICS, INC.**

NBB: HDII

550 Highway 7 East, Unit 316  
MN L4B 3Z4  
Phone: 404 449-6151  
Fax: -

CEO: Kenneth W Brimmer  
CFO: Kenneth W Brimmer  
HR: -  
FYE: December 31  
Type: Public

Hypertension Diagnostics can tell if your cardiovascular system is about to go snap crackle and pop. The company's noninvasive instruments measure the elasticity of arteries helping physicians assess patients' risk for cardiovascular disease. Its CR-2000 Research System is marketed for research purposes to government agencies pharmaceutical companies academic research centers and cardiovascular research centers worldwide; drug heavyweights AstraZeneca and Pfizer are among the system's users. The CVProfilor DO-2020 and the CVProfilor MD-3000 are intended for general physicians cardiologists and other health care practitioners in the US and abroad.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12* | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 13.4%            | 1.4   | 1.4   | 3.2    | 3.7   | 3.8   |
| Net income (\$ mil.)   | -                | (1.0) | 0.4   | (1.3)  | (0.4) | (0.1) |
| Market value (\$ mil.) | (42.5%)          | 8.4   | 3.1   | 1.3    | 0.1   | 0.1   |
| Employees              | (10.6%)          | 5     | 5     | 4      | -     | -     |

\*Fiscal year change

**HYSTER-YALE MATERIALS HANDLING INC**

NYS: HY

5875 Landerbrook Drive, Suite 300  
Cleveland, OH 44124-4069  
Phone: 440 449-9600  
Fax: -  
Web: www.hyster-yale.com

CEO: Alfred M. Rankin  
CFO: Kenneth C. Schilling  
HR: Michael Gregory  
FYE: December 31  
Type: Public

You can always get a lift from Hyster-Yale Materials Handling Inc. especially if you're got a heavy load. A leading lift truck manufacturer the company designs manufactures and sells a variety of forklifts and other lift truck products through its Hyster-Yale Group subsidiary. Its trucks are sold under the Hyster Yale and UTILEV brands and include everything from hand-controlled pallet lifts to heavy-duty container handlers. The company which operates facilities in North America Europe and Asia gets about 40% of revenue from international markets. Hyster and Yale branded products have been sold worldwide since the early 1970s with 830000 lift trucks operating around the world.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.5%             | 2,767.2 | 2,578.1 | 2,569.7 | 2,885.2 | 3,174.4 |
| Net income (\$ mil.)   | (25.0%)          | 109.8   | 74.7    | 42.8    | 48.6    | 34.7    |
| Market value (\$ mil.) | (4.1%)           | 1,212.2 | 868.6   | 1,056.1 | 1,410.3 | 1,026.1 |
| Employees              | 9.6%             | 5,400   | 5,500   | 6,500   | 6,800   | 7,800   |

**I/OMAGIC CORPORATION**
**OTC: IOMG**

4 Marconi  
Irvine CA 92618  
Phone: 949-707-4800  
Fax: 949-855-3550  
Web: www.iomagic.com

CEO: Tony Shahbaz  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

I/OMagic has some input regarding computer peripheral output. It designs and markets optical storage products such as CD-ROM and DVD-ROM playback and read-write devices. Other products include audio cards digital photo frames external hard drives headphones and Web cameras. The company also markets LCD-based HDTVs and home theater speakers through its Digital Research Technologies (DRT) division. I/OMagic sells to retailers such as Staples (nearly half of sales) OfficeMax and Costco in the US and Canada. Other significant customers include distributors Tech Data (29% of sales) and D&H Distributing. The company subcontracts the manufacturing of most of its products.

**IA GLOBAL INC.**
**OTC: IAGI**

101 California St. Ste. 2450  
San Francisco CA 94111  
Phone: 415-946-8828  
Fax: 415-946-8801  
Web: www.iaglobalinc.com

CEO: –  
CFO: –  
HR: –  
FYE: March 31  
Type: Public

IA Global has made the call to the Pacific Rim region. The holding company is focused on growing its existing businesses and making strategic acquisitions in Asia. Its primary holdings revolve around Global Hotline a Japanese business process outsourcing (BPO) company that owns two call centers and offers telemarketing services medical insurance and other products to customers in Japan. IA Global also owns call center operations in the Philippines along with parts of Japanese firms GPlus Media (online media) Slate Consulting (executive search) Taicom Securities (financial services) and Australian Secured Financial Limited (private loans and real estate investment). IA Global was formed in 1998.

**IAP WORLDWIDE SERVICES, INC.**

7315 N ATLANTIC AVE  
CAPE CANAVERAL, FL 329203721  
Phone: 973-633-5115  
Fax: –

CEO: Terry Derosa  
CFO: Charles Cosgrove  
HR: –  
FYE: December 31  
Type: Private

Wherever US troops are marching IAP Worldwide Services is there to support them. The company provides a variety of logistics and facility support services chiefly for the US Department of Defense and other government customers including US states and other countries; it also undertakes work for commercial enterprises. Services include base camp facilities support logistics planning and temporary staffing. The company operates through three distinct segments: global operations and logistics; facilities management and base operations support; and professional and technical services. Investment firm Cerberus Capital Management owns a controlling interest in IAP.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 227.4%           | –     | 15.6  | 12.0  | 551.2 | 546.7 |
| Net income (\$ mil.)   | –                | –     | (0.4) | (1.0) | 263.1 | 2.5   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 1,647 |

**IASIS HEALTHCARE CORPORATION**

117 Seaboard Ln. Bldg. E  
Franklin TN 37067  
Phone: 615-844-2747  
Fax: 615-846-3006  
Web: www.iasishealthcare.com

CEO: Ralph De La Torre  
CFO: –  
HR: –  
FYE: September 30  
Type: Private

If you're sick in the city or have a stomach ache in the suburbs IASIS Healthcare provides a medical oasis. The company owns and operates 18 acute care hospitals and one behavioral health facility (with some 4300 beds total) in Arizona Colorado Florida Louisiana Nevada Texas and Utah. IASIS also operates several outpatient facilities and other centers providing ancillary services such as radiation therapy diagnostic imaging and ambulatory surgery. Its Health Choice subsidiary is a Medicaid and Medicare managed health plan that serves about 200000 individuals in Arizona and Utah. An investor group led by TPG Capital owns the lion's share of the company.

**IASO PHARMA INC.**

12707 High Bluff Dr. Ste. 200  
San Diego CA 92130  
Phone: 858-350-4312  
Fax: +86-10-5123-8866  
Web: www.mienergy.com.cn

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

IASO Pharma aims to cure what ails ya. The development-stage drug company focuses on in-licensing potential treatments for bacterial and fungal infections. Its lead candidate is an antibiotic for the treatment of respiratory tract infections. Other potential products include an antifungal used to treat yeast and sinus infections and a process to improve the treatment of nail infections. IASO's candidates are in-licensed from Dong Wha Pharmaceutical UCB Celltech and Santee Biosciences. The company plans to exclusively license pre-tested candidates; it doesn't conduct any of its own discovery research. It was formed in 2006 as Pacific Beach Biosciences; it changed its name and filed to go public in 2010.

**IBERDROLA USA INC.**

52 Farm View Dr.  
New Gloucester ME 04260-5116  
Phone: 207-688-6300  
Fax: 207-688-4354  
Web: www.iberdrolausa.com

CEO: Robert Kump  
CFO: Douglas K Stuver  
HR: –  
FYE: December 31  
Type: Subsidiary

Iberdrola USA (formerly Energy East) is a major regional player and the leading US operating subsidiary of IBERDROLA. The utility holding company (98% of its assets are in regulated utilities) distributes electricity and natural gas in the US northeast through Central Maine Power New York State Electric & Gas and Rochester Gas and Electric. Iberdrola USA serves about 2.7 million electricity and natural gas customers. Other operations include power generation gas transportation and processing telecommunications and energy infrastructure and management services.

**IBERIABANK CORP**
**NMS: IBKC**

200 West Congress Street  
Lafayette, LA 70501  
Phone: 337 521-4003  
Fax: -  
Web: www.iberiabank.com

CEO: Daryl G. Byrd  
CFO: Anthony J. Restel  
HR: Elizabeth A. (Beth) Ardoin  
FYE: December 31  
Type: Public

Holding company IBERIABANK Corporation through its flagship bank subsidiary IBERIABANK operates some 230 branches in Louisiana and about 10 other states. It also has about 30 title insurance offices in Louisiana Arkansas and Tennessee in addition to some 90 mortgage loan offices in a dozen states and about 20 wealth management offices in four states. Offering deposit products such as checking and savings accounts CDs and IRAs the bank uses funds gathered mainly to make loans. Commercial loans and leases make up around two-thirds of the company's \$22.3 billion loan portfolio which also includes consumer loans and residential mortgages. IBERIABANK Corp. has \$30.1 billion in assets.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 18.3%            | 15,758.6 | 19,504.1 | 21,659.2 | 27,904.1 | 30,833.0 |
| Net income (\$ mil.)   | 36.9%            | 105.5    | 142.8    | 186.8    | 142.4    | 370.2    |
| Market value (\$ mil.) | (0.2%)           | 3,553.5  | 3,017.6  | 4,589.2  | 4,246.7  | 3,522.3  |
| Employees              | 5.1%             | 2,825    | 3,216    | 3,155    | 3,604    | 3,441    |

**IC COMPLIANCE LLC**

1065 E. Hillsdale Blvd. Ste. 300  
Foster City CA 94404  
Phone: 650-378-4150  
Fax: 650-378-4157  
Web: www.gotoicon.com

CEO: Teresa Creech  
CFO: Jim Hanrahan  
HR: -  
FYE: December 31  
Type: Private

IC Compliance (doing business as ICon Professional Services) keeps the IRS off the backs of companies with contingent workforces. The consulting firm ensures that its clients are in compliance with tax rules for independent contractors providing advice on employee classification guidelines IRS audit support tax reporting and invoice submission and other services. Additionally ICon offers outsourced payroll and benefits administration for certain classes of employees including non-independent contractors non-sourced workers and former employees. The firm was established in 1997.

**ICAD INC**
**NAS: ICAD**

98 Spit Brook Road, Suite 100  
Nashua, NH 03062  
Phone: 603 882-5200  
Fax: -  
Web: www.icadmed.com

CEO: Michael Klein  
CFO: Richard Christopher  
HR: -  
FYE: December 31  
Type: Public

Early detection is the best prevention in iCAD's eyes. The company targets the breast cancer detection market with its core SecondLook computer-aided detection (CAD) systems. The systems include workstations and analytical software that help radiologists better identify potential cancers in mammography images. iCAD sells models that can be used with film-based and digital mammography systems. In addition the company also makes similar CAD systems that are used with magnetic resonance imaging (MRI) systems to detect breast and prostate cancers. iCAD markets its products directly and through sales partnerships with the likes of GE Healthcare Siemens Medical Solutions Fuji Medical and Agfa.

|                        | Annual<br>Growth | 12/14 | 12/15  | 12/16  | 12/17  | 12/18 |
|------------------------|------------------|-------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (12.6%)          | 43.9  | 41.6   | 26.3   | 28.1   | 25.6  |
| Net income (\$ mil.)   | -                | (1.0) | (32.4) | (10.1) | (14.3) | (9.0) |
| Market value (\$ mil.) | (20.3%)          | 154.8 | 87.3   | 54.6   | 58.1   | 62.5  |
| Employees              | (9.4%)           | 144   | 108    | 118    | 119    | 97    |

**ICAGEN INC.**

4222 Emperor Blvd. Ste. 350  
Durham NC 27703  
Phone: 919-941-5206  
Fax: 919-941-0813  
Web: www.icagen.com

CEO: P Kay Wagoner PHD  
CFO: Richard D Katz  
HR: -  
FYE: December 31  
Type: Private

Icagen wants to set the market for ion channel modulators on fire. The development-stage biotech focuses on treatments for epilepsy asthma pain and inflammation by regulating the inflow into cells of such ions as calcium potassium and sodium. Icagen's lead candidate senicapoc for sickle cell disease died in 2007 following lackluster Phase III clinical trial results. The drug was being developed in a partnership with Johnson & Johnson subsidiary McNeil Consumer & Specialty Pharmaceuticals. Shortly thereafter Icagen announced a deal collaborating with Pfizer on the development of epilepsy and pain treatments. Then in 2011 the company decided to just go ahead and be acquired by Pfizer.

**ICAHN ENTERPRISES LP**
**NMS: IEP**

767 Fifth Avenue, Suite 4700  
New York, NY 10153  
Phone: 212 702-4300  
Fax: -  
Web: www.ielp.com

CEO: Keith Cozza  
CFO: SungHwan Cho  
HR: -  
FYE: December 31  
Type: Public

Icahn Enterprises has a can-do attitude when it comes to making money. The holding company has stakes in firms in a diverse array of industries including metals manufacturing energy real estate gaming and home fashion. Holdings include car parts maker Federal-Mogul; energy refinery and production company CVR; PSC Metals one of the largest scrap yard operators in the US; residential developer Bayswater which is active in Florida and Massachusetts; and WestPoint Home a maker of bed bath and other home products. Billionaire corporate raider Carl Icahn and his affiliates control his namesake firm. The US is the company's largest market accounting for about 70% of the revenue.

|                        | Annual<br>Growth | 12/14    | 12/15     | 12/16     | 12/17    | 12/18    |
|------------------------|------------------|----------|-----------|-----------|----------|----------|
| Sales (\$ mil.)        | (11.5%)          | 19,157.0 | 15,272.0  | 16,348.0  | 21,744.0 | 11,777.0 |
| Net income (\$ mil.)   | -                | (373.0)  | (1,194.0) | (1,128.0) | 2,430.0  | 1,507.0  |
| Market value (\$ mil.) | (11.4%)          | 17,695.6 | 11,730.7  | 11,466.7  | 10,142.4 | 10,923.2 |
| Employees              | (18.7%)          | 66,559   | 73,786    | 90,960    | 89,034   | 29,034   |

**ICF INTERNATIONAL INC**
**NMS: ICFI**

9300 Lee Highway  
Fairfax, VA 22031  
Phone: 703 934-3000  
Fax: -  
Web: www.icf.com

CEO: Sudhakar Kesavan  
CFO: James C. Morgan  
HR: -  
FYE: December 31  
Type: Public

ICF International consults government entities and commercial clients on policy management and technology issues related to energy the environment and infrastructure; health education and human services; safety and security; and consumer and financial. The company offers advisory services program implementation analytics services digital services and engagement services. ICF International has about 65 offices in the US some 15 outside the US in countries such as the UK Belgium China India and Canada. About two-thirds of revenue comes from government clients including US federal state and local agencies as well as governments outside the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.2%             | 1,050.1 | 1,132.2 | 1,185.1 | 1,229.2 | 1,338.0 |
| Net income (\$ mil.)   | 11.3%            | 40.0    | 39.4    | 46.6    | 62.9    | 61.4    |
| Market value (\$ mil.) | 12.1%            | 771.1   | 669.2   | 1,038.7 | 987.9   | 1,219.0 |
| Employees              | 4.7%             | 5,000   | 5,000   | 5,000   | 5,500   | 6,000   |

**ICIMS.COM INC**

90 MATAWAN RD FL 500  
MATAWAN, NJ 077472624  
Phone: 732-847-1941  
Fax: -  
Web: www.icims.com

CEO: Colin Day  
CFO: Valerie Rainey  
HR: -  
FYE: December 31  
Type: Private

[Who says good help is hard to find? iCIMS provides Web-based applicant tracking and recruiting management software for corporate human resources professionals and third-party recruiters. The company's iCIMS Talent Platform which is designed to help businesses make their hiring processes more efficient includes software for screening and storing applicant information enabling online job applications tracking candidates monitoring performance after recruitment and managing post-employment processes. It sells its applications on a Software-as-a-Service basis. iCIMS targets recruiters mid-sized companies and large corporations. The company was founded in 1999 by Colin Day and George Lieu.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.7%            | -     | 25.7  | 30.7  | 37.3  | 47.4  |
| Net income (\$ mil.)   | 16.8%            | -     | -     | 3.7   | (3.4) | 5.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 240   |

**ICON HEALTH & FITNESS INC.**

1500 S. 1000 West  
Logan UT 84321  
Phone: 435-750-5000  
Fax: 435-750-3917  
Web: www.iconfitness.com

CEO: Scott R Watterson  
CFO: S Fred Beck  
HR: -  
FYE: May 31  
Type: Private

ICON Health & Fitness has brawn as one of the leading US makers of home fitness equipment. Its products primarily include treadmills elliptical trainers and weight benches. Brands include NordicTrack HealthRider ProForm Image iFit Weslo and Weider. ICON also offers commercial equipment through its FreeMotion Fitness unit. It makes most of its products in Utah but it also has operations in Asia Australia Brazil Europe and Mexico. Products are sold through retailers (such as Sears Wal-Mart and Sports Authority) infomercials and the Web. The company was founded as a housewares importer in 1977. Bain Capital Credit Suisse and founders Scott Watterson and Gary Stevenson collectively own ICON.

**ICON IDENTITY SOLUTIONS, INC.**

1701 GOLF RD STE 1-900  
ROLLING MEADOWS, IL 600084246  
Phone: 847-364-2250  
Fax: -  
Web: www.iconid.com

CEO: Tim Eippert  
CFO: John Callan  
HR: -  
FYE: December 31  
Type: Private

Icon Identity Solutions helps its customers avoid identity crises. The firm provides a variety of services related to the building of a company's brand through the use of signs and exterior graphics. Icon can help clients manage multiple sign projects on a global scale if needed. Its services include sign design permitting and manufacturing. Icon Identity Solutions is one arm of Icon Companies which also operates subsidiaries East Coast Sign Advertising and ImageCare Maintenance Services (IMS). IMS provides sign repair and maintenance. Past clients have included BMW's Mini unit and Citigroup.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%             | -     | 102.6 | 107.7 | 119.1 | 110.2 |
| Net income (\$ mil.)   | (21.0%)          | -     | 5.8   | 4.1   | 5.0   | 2.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 450   |

**ICONIX BRAND GROUP INC**
**NMS: ICON**

1450 Broadway  
New York, NY 10018  
Phone: 212 730-0030  
Fax: 212 391-2057  
Web: www.iconixbrand.com

CEO: John N. Haugh  
CFO: David K. Jones  
HR: -  
FYE: December 31  
Type: Public

Once a shoemaker Iconix Brand Group licenses some 30 fashion sports and home brands to retailers and manufacturers through about 400? worldwide licenses. Consumer brands in the Iconix stable include Candie's Danskin Ocean Pacific?Mossimo?London Fog?Mudd and Rocawear/Roc Nation; among the company's home brands are Cannon Fieldcrest and Waverly. Along with licensing the brands Iconix markets and promotes them through its in-house advertising and public relations services. It generates most of its revenue in the US. In May 2017 the company sold its entertainment segment which included the Strawberry Shortcake and Peanuts comics brands and accounted for about a third of revenue.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18  |
|------------------------|------------------|-------|---------|---------|---------|--------|
| Sales (\$ mil.)        | (20.1%)          | 461.2 | 379.2   | 368.5   | 225.8   | 187.7  |
| Net income (\$ mil.)   | -                | 152.7 | (189.3) | (252.1) | (489.3) | (89.7) |
| Market value (\$ mil.) | (77.3%)          | 264.9 | 53.5    | 73.2    | 10.1    | 0.7    |
| Employees              | (5.0%)           | 150   | 137     | 145     | 152     | 122    |

**ICONMA L.L.C.**

850 STEPHENSON HWY  
TROY, MI 480831152  
Phone: 248-583-1930  
Fax: -  
Web: www.iconma.com

CEO: Claudine S George  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

ICONMA offers companies a number of consulting and staffing services with a focus on information technology. Its staffing services include contract contract-to-hire and direct hire IT placement as well as staffing in the areas of engineering accounting/finance and professional. The firm also provides offshore software development services and other IT consulting and has a health care services division dedicated to the technology needs of insurance providers hospitals and other medical companies. Clients include Deutsche Bank Toyota and Anthem. Established in 2000 ICONMA has offices across the US and one in India.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (47.8%)          | -     | -     | 195.5 | 40.5  | 53.2  |
| Net income (\$ mil.)   | 906.5%           | -     | -     | 0.0   | 1.2   | 1.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,556 |

**ICU MEDICAL INC**
**NMS: ICUI**

951 Calle Amanecer  
San Clemente, CA 92673  
Phone: 949 366-2183  
Fax: -  
Web: www.icumed.com

CEO: George A. Lopez  
CFO: Scott E. Lamb  
HR: -  
FYE: December 31  
Type: Public

ICU Medical sees the future of infection prevention. The company's devices protect health care workers and patients from the spread of diseases such as HIV and hepatitis. Its primary products are intravenous (IV) connection devices called Clave needleless connectors that reduce the risk of needle sticks and disconnections. The firm also makes custom IV sets many of which use Clave connectors and other ICU products for third parties. Additionally ICU Medical makes critical care equipment such as angiography kits and heart monitors. ICU Medical sells its products to other equipment makers and distributors throughout the US and internationally.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 45.9%            | 309.3   | 341.7   | 379.4   | 1,292.6 | 1,400.0 |
| Net income (\$ mil.)   | 2.3%             | 26.3    | 45.0    | 63.1    | 68.6    | 28.8    |
| Market value (\$ mil.) | 29.4%            | 1,678.2 | 2,311.0 | 3,019.3 | 4,426.1 | 4,705.3 |
| Employees              | 37.3%            | 2,280   | 2,446   | 2,803   | 6,802   | 8,100   |



**IDACORP INC**
**NYS: IDA**

1221 W. Idaho Street  
Boise, ID 83702-5627  
Phone: 208 388-2200  
Fax: -  
Web: www.idacorpinc.com

CEO: Darrel T. Anderson  
CFO: Steven R. (Steve) Keen  
HR: -  
FYE: December 31  
Type: Public

Energy is more than small potatoes for IDACORP. The holding company's regulated utility Idaho Power distributes electricity to 616,000 residential business agricultural and industrial customers in 80 cities (71 in Idaho and nine in Oregon). The utility's generation assets include 17 hydroelectric plants three gas-fired plants one diesel generator and stakes in three coal-fired plants. Other IDACORP businesses include independent power project developer IDA-WEST ENERGY affordable housing investments (IDACORP Financial Services) and coal mining (Idaho Energy Resources) a joint venture partner of the Bridger Coal Company which supplies coal to a power plant partly owned by IDACORP.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.7%          | 1,282.5 | 1,270.3 | 1,262.0 | 1,349.5 | 1,370.8 |
| Net income (\$ mil.)   | 4.1%          | 193.5   | 194.7   | 198.3   | 212.4   | 226.8   |
| Market value (\$ mil.) | 8.9%          | 3,335.5 | 3,426.7 | 4,059.2 | 4,603.9 | 4,689.6 |
| Employees              | (0.7%)        | 2,043   | 2,023   | 2,020   | 1,983   | 1,990   |

**IDAHO POWER CO**
**NL:**

1221 W. Idaho Street  
Boise, ID 83702-5627  
Phone: 208 388-2200  
Fax: 208 388-6903  
Web: www.idahopower.com

CEO: Darrel T. Anderson  
CFO: Steven R. (Steve) Keen  
HR: -  
FYE: December 31  
Type: Public

Idaho Power lights up the potato farms and factories in southern Idaho and eastern Oregon. The utility a subsidiary of holding company IDACORP provides electricity to about 535,000 residential commercial and industrial customers over more than 31,540 miles of transmission and distribution lines. Idaho Power holds franchises in 71 cities in Idaho and nine in Oregon. It also owns power plant interests that give it a generating capacity of 3,407 MW. In addition through its Idaho Energy Resources unit the company has a 33% stake in the Bridger Coal Company which supplies fuel to the Jim Bridger generating plant in Wyoming.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.7%          | 1,278.7 | 1,267.5 | 1,259.4 | 1,344.9 | 1,366.6 |
| Net income (\$ mil.)   | 4.1%          | 189.4   | 191.0   | 189.2   | 206.3   | 222.3   |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | (0.6%)        | 2,031   | 2,012   | 2,009   | 1,973   | 1,979   |

**IDAHO STATE UNIVERSITY**

921 S 8TH AVE  
POCATELLO, ID 83209-0001  
Phone: 208-282-0211  
Fax: -  
Web: www.isu.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Even couch potatoes know that Idaho State University (ISU) is the spud state's place to go for a good education. The state institution provides graduate and undergraduate instruction through departments in seven colleges. The school's 14,500 students can choose from about 280 certificate and degree programs in a range of subjects including arts and sciences business health professions and technology. ISU is a Carnegie-classified doctoral research and teaching institution and it has student-teacher ratio of 17:1. In addition to its main campus in Pocatello the school also has academic centers in Idaho Falls Meridian and Twin Falls as well as a research institute specialized in natural and physical sciences.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.4%)        | -     | 141.2 | 141.8 | 129.9 | 123.4 |
| Net income (\$ mil.)   | -             | -     | 24.4  | 4.1   | 4.5   | (0.6) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,900 |

**IDEALAB**

130 W. Union St.  
Pasadena CA 91103  
Phone: 626-585-6900  
Fax: 626-535-2701  
Web: www.idealab.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

When entrepreneur Bill Gross wanted to coddle his Internet-related brainchildren he created Idealab. The company which once teetered on the brink of bankruptcy amid the flame-outs of its erstwhile dot-com progeny nurtures business ideas (several generated by Gross) with the hopes of growing them into full-fledged companies by providing money office space strategic advice and other resources. Idealab is increasingly involved in emerging technologies such as renewable energy (eSolar Energy Innovations) automation (Evolution Robotics) and electric and hybrid vehicle development (Aptera Motors) in addition to its traditional focus on Internet companies.

**IDEMIA IDENTITY & SECURITY USA LLC**

11951 FREEDOM DR FL 18  
RESTON, VA 201905640  
Phone: 978-215-2400  
Fax: -

CEO: Robert A. (Bob) Eckel  
CFO: James Blue  
HR: Karen Gregory  
FYE: December 31  
Type: Private

MorphoTrust USA builds trust with its credentials and biometrics-based recognition systems. MorphoTrust provides driver's licenses passports voter and other government and corporate-issued IDs as well as related data verification systems. Its biometrics products include face finger and iris recognition scanners. The company which operates in all 50 states serves US federal state and local governments and commercial entities; government contracts represent about 95% of revenues. In addition to its contract-based services MorphoTrust operates a network of more than 1,200 ID service centers. It is a subsidiary of Paris-based aerospace components maker SAFRAN.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.1%         | -     | -     | -     | 605.0 | 708.5 |
| Net income (\$ mil.)   | -             | -     | -     | -     | 0.0   | (7.3) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,000 |

**IDENIX PHARMACEUTICALS INC**
**NMS: IDIX**

320 Bent Street  
Cambridge, MA 02141  
Phone: 617 995-9800  
Fax: -  
Web: www.idenix.com

CEO: Ronald C Renaud Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Idenix Pharmaceuticals seeks to identify treatments for viral diseases. The firm is busily developing orally administered drugs to combat hepatitis C (HCV). It has one marketed drug for hepatitis B (HBV) Telbivudine sold under the brand names Tyzeka in the US and Sebivo internationally. Idenix's other candidates are in various stages of clinical testing — from preclinical to late stage trials. Most are intended to be taken in combination with other therapeutic agents to improve efficacy and convenience. Idenix's lead HCV drug candidates include IDX184 a nucleotide inhibitor in Phase II clinical testing and IDX719 an NS5A inhibitor to which the FDA granted fast-track status in 2012.

|                        | Annual Growth | 12/08  | 12/09  | 12/10  | 12/11  | 12/12  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 62.3%         | 10.0   | 12.6   | 10.2   | 7.0    | 69.7   |
| Net income (\$ mil.)   | -             | (70.2) | (53.2) | (61.6) | (52.0) | (32.4) |
| Market value (\$ mil.) | (4.3%)        | 775.6  | 288.0  | 675.1  | 997.3  | 649.7  |
| Employees              | (11.3%)       | 173    | 144    | 109    | 105    | 107    |

**IDEO LLC**

100 Forest Ave.  
Palo Alto CA 94301  
Phone: 650-289-3400  
Fax: 650-289-3707  
Web: www.ideo.com

CEO: Sandy Speicher  
CFO: –  
HR: –  
FYE: February 28  
Type: Subsidiary

Ideas are IDEO's stock-in-trade. The company provides product development and branding services for a wide range of clients. It offers packaging design product research and strategic consulting services. Its work has included contributions to TiVo's digital video recorder and the Palm V for Palm. In addition IDEO (pronounced EYE-dee-oh) provides executive training and education services to help enterprises become more innovative. It operates from a network of several offices in the US Europe and the Asia/Pacific region. IDEO is a subsidiary of office furniture manufacturer Steelcase. Chairman David Kelley whose design credits include the first mouse for Apple and Bill Moggridge formed IDEO in 1991.

**IDERA PHARMACEUTICALS INC**
**NAS: IDRA**

505 Eagleview Blvd., Suite 212  
Exton, PA 19341  
Phone: 484 348-1600  
Fax: –

CEO: Vincent J. (Vinnie) Milano  
CFO: Louis J. (Lou) Arcudi  
HR: –  
FYE: December 31  
Type: Public

Idera Pharmaceuticals a clinical-stage biotech firm is developing DNA and RNA therapies that manipulate the immune system's response to disease. It is focused on Toll-Like Receptors (TLRs) — immune cell receptors that recognize and respond to viral and bacterial invaders. Some of Idera's drugs (such as treatments for infectious disease and cancer) mimic those invaders to stimulate an immune response; others (including treatments for autoimmune and inflammatory diseases) target TLRs to suppress the immune response. The firm's lead candidate is IMO-8400. Idera conducts some of its R&D efforts through partnerships.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 73.5%            | 0.1    | 0.2    | 16.2   | 0.9    | 0.7    |
| Net income (\$ mil.)   | –                | (38.6) | (48.6) | (38.4) | (66.0) | (59.9) |
| Market value (\$ mil.) | (11.0%)          | 119.9  | 84.0   | 40.8   | 57.4   | 75.3   |
| Employees              | (5.4%)           | 45     | 62     | 62     | 62     | 36     |

**IDEX CORPORATION**
**NYS: IEX**

1925 West Field Court, Suite 200  
Lake Forest, IL 60045  
Phone: 847 498-7070  
Fax: –  
Web: www.idexcorp.com

CEO: Andrew K. Silvernail  
CFO: William K. Grogan  
HR: Alissa Luck  
FYE: December 31  
Type: Public

IDEX is a diversified manufacturer of pumps and other engineered products geared at different niche markets around the world. Its largest segment Fluid & Metering Technologies makes pumps flow meters and injectors used to handle or monitor water chemicals and fuels. Health & Science Technologies produces fluidics and pumps used in medical devices analytical instrumentation and photonics. The Fire & Safety/Diversified Products segment manufactures firefighting pumps and rescue tools including the branded Hurst Jaws of Life. The US accounts for around half of IDEX's sales.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|------------------|---------|---------|---------|----------|---------|
| Sales (\$ mil.)        | 3.7%             | 2,147.8 | 2,020.7 | 2,113.0 | 2,287.3  | 2,483.7 |
| Net income (\$ mil.)   | 10.1%            | 279.4   | 282.8   | 271.1   | 337.3    | 410.6   |
| Market value (\$ mil.) | 12.9%            | 5,912.2 | 5,818.7 | 6,840.3 | 10,023.5 | 9,589.8 |
| Employees              | 2.3%             | 6,712   | 6,801   | 7,158   | 7,167    | 7,352   |

**IDEXX LABORATORIES, INC.**
**NMS: IDXX**

One IDEXX Drive  
Westbrook, ME 04092  
Phone: 207 556-0300  
Fax: 207 856-0346  
Web: www.idexx.com

CEO: Jonathan W. (Jon) Ayers  
CFO: Brian P. McKeon  
HR: –  
FYE: December 31  
Type: Public

IDEXX can identify what's wrong with Fluffy Fido Flossie or Flicka. A leading animal health care company IDEXX develops manufactures and distributes products for pets livestock dairy and poultry markets. Veterinarians use the company's VetTest analyzers for blood and urine chemistry and its SNAP in-office test kits to detect heartworms feline leukemia and other diseases. The company also provides lab testing services and practice management software. In addition IDEXX makes products to test for contaminants in water. The company sells its products worldwide but the Americas account for more than half of its total revenue.

|                        | Annual<br>Growth | 12/14    | 12/15   | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 10.5%            | 1,485.8  | 1,601.9 | 1,775.4  | 1,969.1  | 2,213.2  |
| Net income (\$ mil.)   | 20.0%            | 181.9    | 192.1   | 222.0    | 263.1    | 377.0    |
| Market value (\$ mil.) | 5.8%             | 12,766.0 | 6,278.4 | 10,096.9 | 13,464.3 | 16,016.3 |
| Employees              | 7.0%             | 6,400    | 6,800   | 7,365    | 7,600    | 8,377    |

**IDT CORP**
**NYS: IDT**

520 Broad Street  
Newark, NJ 07102  
Phone: 973 438-1000  
Fax: –  
Web: www.idt.net

CEO: Bill Pereira  
CFO: –  
HR: –  
FYE: July 31  
Type: Public

IDT keeps international phone calls cheap whether you're calling Argentina or Zambia. The communications holding company operates primarily through subsidiary IDT Telecom which provides prepaid and rechargeable international calling cards and other payment services to customers across the world through the Boss Revolution brand. As a pioneer in international callback technology (sometimes known as call reorigination) IDT Telecom also offers wholesale termination services to reroute international calls through less expensive US exchanges and payment services including mobile top-up. In addition the company offers local and long distance services in 11 states under the IDT America brand.

|                        | Annual<br>Growth | 07/15   | 07/16   | 07/17   | 07/18   | 07/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.1%)           | 1,596.8 | 1,496.3 | 1,501.7 | 1,547.5 | 1,409.2 |
| Net income (\$ mil.)   | (80.0%)          | 84.5    | 23.5    | 8.2     | 4.2     | 0.1     |
| Market value (\$ mil.) | (12.1%)          | 450.5   | 403.9   | 392.0   | 139.0   | 268.9   |
| Employees              | 0.7%             | 1,250   | 1,159   | 1,224   | 1,075   | 1,285   |

**IDW MEDIA HOLDINGS INC**
**NBB: IDWM**

11 Largo Drive South  
Stamford, CT 06907  
Phone: 203 323-5161  
Fax: –  
Web: www.idwmediaholdings.com

CEO: Howard Jonas  
CFO: –  
HR: –  
FYE: October 31  
Type: Public

CTM Media Holdings is not embarrassed by tourists. The company distributes travel-related print and online advertising and information. Offerings include visitor maps brochures and other destination guides. Its publications are found in strategically located display stands primarily located in hotels attractions restaurants and rest stops along high-traffic thoroughways and interstates. In addition CTM Media publishes books and comics through its IDW Publishing subsidiary. The company was founded in 1983 as Creative Theatre Marketing. Previously known as IDT Capital the company was spun off from telecommunications firm IDT Corporation in 2009.

|                        | Annual<br>Growth | 10/14 | 10/15 | 10/16 | 10/17 | 10/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 6.7%             | 45.2  | 49.5  | 65.3  | 60.4  | 58.7   |
| Net income (\$ mil.)   | –                | 5.3   | 2.3   | 3.7   | (0.8) | (35.5) |
| Market value (\$ mil.) | (26.9%)          | 554.9 | 230.5 | 298.8 | 283.6 | 158.5  |
| Employees              | –                | –     | –     | –     | –     | –      |

**IEC ELECTRONICS CORP.****NMS: IEC**

105 Norton Street  
Newark, NY 14513  
Phone: 315 331-7742  
Fax: -  
Web: www.iec-electronics.com

CEO: Jeffrey T Schlarbaum  
CFO: Michael T Williams  
HR: -  
FYE: September 30  
Type: Public

IEC makes products you may never see. The company is a contract electronics manufacturer of printed circuit boards system-level assemblies extreme-condition cable and wire assemblies and precision sheet metal components. Customers come from the aerospace communications medical and military sectors. Like many contract electronics manufacturers IEC also offers a variety of auxiliary services including systems integration design and prototyping materials procurement and management engineering and testing.

|                        | Annual Growth | 09/15  | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.4%          | 127.0  | 127.0 | 96.5  | 116.9 | 157.0 |
| Net income (\$ mil.)   | -             | (10.2) | 4.8   | 0.1   | 10.4  | 4.7   |
| Market value (\$ mil.) | 15.7%         | 39.8   | 49.3  | 51.0  | 54.5  | 71.4  |
| Employees              | 1.3%          | 798    | 634   | 565   | 689   | 840   |

**IES HOLDINGS INC****NMS: IESC**

5433 Westheimer Road, Suite 500  
Houston, TX 77056  
Phone: 713 860-1500  
Fax: -  
Web: www.ies-corporate.com

CEO: Gary Matthews  
CFO: Tracy A. McLaughlin  
HR: -  
FYE: September 30  
Type: Public

IES installs and maintains electrical and communications systems for residential commercial and industrial customers. Work on commercial buildings and homes includes custom design construction and maintenance on electrical and mechanical systems such as intrusion and fire alarms audio/video and data network systems. IES performs electrical and mechanical systems construction and installation for industrial properties including office buildings manufacturing facilities data centers chemical plants municipal infrastructure and health care facilities. It has a network of about 80 locations serving the US. Banking investor Jeffrey Gendell through Tontine Capital Partners owns about 60% of IES.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18  | 09/19   |
|------------------------|---------------|-------|-------|-------|--------|---------|
| Sales (\$ mil.)        | 17.0%         | 573.9 | 696.0 | 810.7 | 876.8  | 1,077.0 |
| Net income (\$ mil.)   | 19.0%         | 16.5  | 120.8 | 13.4  | (14.2) | 33.2    |
| Market value (\$ mil.) | 27.8%         | 163.4 | 376.5 | 366.2 | 412.7  | 435.8   |
| Employees              | 14.8%         | 3,106 | 4,063 | 3,532 | 4,564  | 5,389   |

**IGATE CORP****NMS: IGTE**

100 Somerset Corporate Blvd  
Bridgewater, NJ 08807  
Phone: 908 219-8050  
Fax: -  
Web: www.igate.com

CEO: Ashok Vemuri  
CFO: Sujit Sircar  
HR: -  
FYE: December 31  
Type: Public

iGate is open to all things IT. The company provides business process outsourcing (BPO) and offshore development services including software development and maintenance outsourcing. In addition to IT-related services iGate handles such tasks as mortgage and claims processing and call center operations. The company targets midsize and large corporations in the banking financial services and insurance industries. Its more than 300 active customers include General Electric IBM Royal Bank of Canada and TEKsystems. The majority of iGate's operations are in India but the company earns most of its sales from customers in North America.

|                        | Annual Growth | 12/09 | 12/10   | 12/11  | 12/12   | 12/13   |
|------------------------|---------------|-------|---------|--------|---------|---------|
| Sales (\$ mil.)        | 56.2%         | 193.1 | 280.6   | 779.6  | 1,073.9 | 1,150.9 |
| Net income (\$ mil.)   | 46.0%         | 28.6  | 51.8    | 51.5   | 95.8    | 129.8   |
| Market value (\$ mil.) | 41.6%         | 584.4 | 1,151.8 | 919.2  | 921.6   | 2,346.9 |
| Employees              | 44.0%         | 6,910 | 8,338   | 26,889 | 27,616  | 29,733  |

**IGNITE RESTAURANT GROUP INC****NMS: IRG**

10555 Richmond Avenue  
Houston, TX 77042  
Phone: 713 366-7500  
Fax: -  
Web: www.igniterestaurants.com

CEO: Jonathan Tibus  
CFO: Brad Leist  
HR: -  
FYE: December 28  
Type: Public

Foodies with a burning passion for seafood and fun turn to this company. Ignite Restaurant Group operates Joe's Crab Shack a casual dining chain with more than 135 locations. The eateries feature a wide variety of grilled fried and stuffed seafood along with sandwiches and sides. The seafood chain is known for its quirky surf-inspired atmosphere where the servers are often part of the entertainment. In addition to its flagship restaurant brand Ignite Restaurant Group operates a small number of Brick House Tavern + Tap locations. Private equity group J. H. Whitney Capital Partners owns the company.

|                        | Annual Growth | 01/12* | 12/12 | 12/13  | 12/14  | 12/15  |
|------------------------|---------------|--------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 6.7%          | 405.2  | 465.1 | 760.8  | 837.2  | 492.0  |
| Net income (\$ mil.)   | -             | 11.3   | 8.7   | (6.6)  | (53.5) | (46.4) |
| Market value (\$ mil.) | (33.5%)       | -      | 340.3 | 333.8  | 206.6  | 100.0  |
| Employees              | (6.9%)        | 10,900 | 9,700 | 19,800 | 18,600 | 8,800  |

\*Fiscal year change

**IGO INC****NBB: IGOI**

17800 N. Perimeter Dr., Suite 200  
Scottsdale, AZ 85255  
Phone: 480 596-0061  
Fax: -  
Web: www.igo.com

CEO: Terry R Gibson  
CFO: Terry R Gibson  
HR: -  
FYE: December 31  
Type: Public

iGo has the power to keep electronics running. The company designs power products and chargers for portable consumer electronics such as notebook computers mobile phones digital music players handheld computers and gaming systems. Its product line includes AC DC combination AC/DC and battery-based universal power adapters. iGo tries to differentiate its products by incorporating interchangeable tips which let users charge and power a wide range of electronic products using the same power supply. It sells to computer makers including Dell and Lenovo as well as distributors (D&H Distributing Ingram Micro) and retailers (Wal-Mart RadioShack).

|                        | Annual Growth | 12/09 | 12/10 | 12/11  | 12/12  | 12/13  |
|------------------------|---------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | (25.7%)       | 55.4  | 43.4  | 38.4   | 29.9   | 16.9   |
| Net income (\$ mil.)   | -             | (0.5) | 0.8   | (11.5) | (12.0) | (12.6) |
| Market value (\$ mil.) | 20.9%         | 3.6   | 11.3  | 2.3    | 0.8    | 7.7    |
| Employees              | (33.8%)       | 52    | 62    | 64     | 38     | 10     |

**IHEARTMEDIA INC****NMS: IHRT**

20880 Stone Oak Parkway  
San Antonio, TX 78258  
Phone: 210 822-2828  
Fax: -  
Web: www.iheartmedia.com

CEO: Robert W. (Bob) Pittman  
CFO: Richard J. Bressler  
HR: Scott Logeman  
FYE: December 31  
Type: Public

iHeartMedia is one of the world's leading radio companies. The firm owns and operates some 850 radio stations in about 160 markets. With more than 245 million listeners a month it generates revenue by selling ads and subscriptions. The company also owns subsidiaries Premiere Networks (syndication) Katz Media Group (ad sales) and Total Traffic & Weather Network (real time reports for commuters). The company filed for Ch. 11 bankruptcy protection in March 2018 and emerged a newly reorganized company in May 2019. It returned to public markets in July 2019 after spinning off billboard subsidiary Clear Channel Outdoor. Before the restructuring about two-thirds of sales came from the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.0%          | 6,318.5 | 6,241.5 | 6,273.6 | 6,171.0 | 6,325.8 |
| Net income (\$ mil.)   | -             | (793.8) | (754.6) | (296.3) | (393.9) | (201.9) |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | -       |
| Employees              | (1.2%)        | 19,200  | 18,700  | 18,700  | 17,900  | 18,300  |

**IHS INC**
**NYS: IHS**

15 Inverness Way East  
Englewood, CO 80112  
Phone: 303 790-0600  
Fax: -  
Web: www.ihs.com

CEO: Jerre L Stead  
CFO: Todd Hyatt  
HR: -  
FYE: November 30  
Type: Public

IHS (Information Handling Services) does more than handle information. Its experts process information from a variety of sources to provide analysis business and market intelligence and technical documents which it distributes in electronic formats. Products such as collections of technical specifications and standards regulations parts data and design guides are sold through its four areas of information: Energy Product Lifecycle Security and Environment. The company also offers economic-focused information and analysis through its IHS Global Insight subsidiary. IHS primarily earns revenue through subscription sales.

|                        | Annual<br>Growth | 11/11   | 11/12   | 11/13   | 11/14   | 11/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 13.3%            | 1,325.6 | 1,529.9 | 1,840.6 | 2,230.8 | 2,184.3 |
| Net income (\$ mil.)   | 15.4%            | 135.4   | 158.2   | 131.7   | 194.5   | 240.2   |
| Market value (\$ mil.) | 8.7%             | 5,967.8 | 6,221.7 | 7,726.8 | 8,269.0 | 8,326.4 |
| Employees              | 11.8%            | 5,500   | 6,000   | 8,000   | 8,800   | 8,600   |

**IKANO COMMUNICATIONS INC.**

420 E SOUTH TEMPLE # 550  
SALT LAKE CITY, UT 84111319  
Phone: 801-924-0900  
Fax: -  
Web: www.ikano.com

CEO: Jim Murphy  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

IKANO Communications says "I can" to businesses looking for access to the Web. The company resells wholesale Internet service in North America through agreements with network operators such as Covad enabling customers to resell Internet service under their own private brands. Clients include ISP's as well as customers in such industries as health care marketing and higher education. IKANO serves broadband customers in California through subsidiary DSL Extreme. Other brands include Dialup USA and DNAMail. The company operates from satellite offices in Los Angeles Seattle Toronto and Washington DC. Founded in 1999 IKANO has received funding from investors including Insight Venture Partners.

|                        | Annual<br>Growth | 06/01 | 06/02 | 06/04 | 06/05 | 06/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.4%            | -     | 28.0  | -     | 26.0  | 50.8  |
| Net income (\$ mil.)   | -                | -     | -     | -     | (1.9) | 13.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 184   |

**IKANOS COMMUNICATIONS INC**
**NAS: IKAN**

47669 Fremont Boulevard  
Fremont, CA 94538  
Phone: 510 979-0400  
Fax: -  
Web: www.ikanos.com

CEO: -  
CFO: Sanjay Mehta  
HR: -  
FYE: December 29  
Type: Public

Ikanos Communications hopes to become an icon in the field of broadband semiconductors. The fabless semiconductor company designs DSL chipsets for use in modems and other customer premises equipment and communications processors used in gateways (multi-protocol routers). Its products allow networks to achieve fiber-like broadband speeds (up to 100 megabits per second) over copper wires enabling high-speed data features. Besides DSL its products also support wireless broadband passive optical network and Ethernet. Service providers such as AT&T and Orange are Ikanos' end users but its direct customers are manufacturers such as Alcatel-Lucent Sumitomo Electric Industries and ZTE.

|                        | Annual<br>Growth | 01/10  | 01/11  | 01/12* | 12/12  | 12/13  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (15.2%)          | 130.7  | 191.7  | 136.6  | 125.9  | 79.7   |
| Net income (\$ mil.)   | -                | (37.1) | (49.8) | (7.5)  | (17.6) | (30.4) |
| Market value (\$ mil.) | (13.9%)          | 18.5   | 13.2   | 8.0    | 16.5   | 11.8   |
| Employees              | (23.5%)          | 588    | 386    | 337    | 263    | 263    |

\*Fiscal year change

**IKONICS CORP**
**NAS: IKNX**

4832 Grand Avenue  
Duluth, MN 55807  
Phone: 218 628-2217  
Fax: -  
Web: www.ikonics.com

CEO: William C Ulland  
CFO: Jon Gerlach  
HR: Becky Nelson  
FYE: December 31  
Type: Public

IKONICS makes light-sensitive coatings (emulsions) and films used primarily by the screen printing and abrasive etching markets (to create stencil images for the one and to create architectural glass and art pieces for the other). The company also makes photoresist films and metal etching materials for sign making and ink jet receptive films for creating photopositives and photonegatives. Custom etching services and digital imaging technologies for niche industrial markets is of increasing importance to the company. IKONICS sells its products through about 200 distributors worldwide although the US accounts for more than two-thirds of sales.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)           | 18.5  | 17.6  | 17.6  | 17.2  | 18.2  |
| Net income (\$ mil.)   | (31.9%)          | 0.6   | 0.1   | (0.1) | (0.2) | 0.1   |
| Market value (\$ mil.) | (12.8%)          | 28.9  | 22.2  | 22.3  | 14.9  | 16.7  |
| Employees              | 2.3%             | 75    | 82    | 80    | 83    | 82    |

**ILG INC**
**NMS: ILG**

6262 Sunset Drive  
Miami, FL 33143  
Phone: 305 666-1861  
Fax: -  
Web: www.ilg.com

CEO: Craig M Nash  
CFO: William L Harvey  
HR: -  
FYE: December 31  
Type: Public

Your vacation time is worth something to Interval Leisure Group. The timeshare exchange broker offers services to some 2 million member-property owners. Its primary Interval Network is an exchange program that lets owners trade their timeshare intervals for accommodations at more than 2900 resorts in approximately 80 countries. In addition the company provides exchange services to owners at timeshare properties managed by vacation services subsidiary Trading Places International (TPI) while its Preferred Residences is a luxury branded membership program with Preferred Hotel Group. The company also provides resort management services.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 30.1%            | 473.3   | 501.2   | 614.4   | 697.4   | 1,356.0 |
| Net income (\$ mil.)   | 59.7%            | 40.7    | 81.2    | 78.9    | 73.3    | 265.0   |
| Market value (\$ mil.) | (1.6%)           | 2,417.3 | 3,853.2 | 2,604.3 | 1,946.1 | 2,265.2 |
| Employees              | 28.9%            | 3,800   | 5,000   | 6,100   | 5,600   | 10,500  |

**ILLINOIS INSTITUTE OF TECHNOLOGY**

10 W 35TH ST  
CHICAGO, IL 606163717  
Phone: 312-567-3000  
Fax: -  
Web: www.iit.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Chicago has some cool architecture due in part to the Illinois Institute of Technology (IIT). The school offers more than 100 undergraduate and graduate degree programs in engineering science psychology architecture business law humanities and design. In addition to three campuses in Chicago IIT also has locations in Summit-Argo (Moffet campus) and Wheaton (Daniel F. and Ada L. Rice campus). The institute has an enrollment of some 8000 undergraduate graduate business school and law school students with a student-to-faculty ratio of 8:1.

|                        | Annual<br>Growth | 05/13 | 05/14 | 05/15 | 05/16  | 05/18 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (0.1%)           | -     | 262.0 | 276.1 | 276.8  | 260.8 |
| Net income (\$ mil.)   | 37.6%            | -     | 17.5  | 7.8   | (10.4) | 62.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 1,662 |

**ILLINOIS TOOL WORKS, INC.**

NYS: ITW

155 Harlem Avenue  
Glenview, IL 60025  
Phone: 847 724-7500  
Fax: -  
Web: www.itw.com

CEO: E. Scott Santi  
CFO: Michael M. Larsen  
HR: -  
FYE: December 31  
Type: Public

Illinois Tool Works (ITW) hammers out more than just basic tools. With operations in about 55 countries ITW manufactures and services equipment for the automotive construction electronics food beverage power system decorative surfaces and medical components industries. The largest of its segments is Automotive OEM which provides metal and plastic fasteners components and chassis used in light vehicles automobiles and industrial applications. Other major segments include Food Equipment (cooking equipment such as ovens ranges and broilers) and Test & Measurement and Electronics (equipment and software for testing and measuring materials structures gases and fluids). Customers in the US supply about 45% of ITW's revenue.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.5%             | 14,484.0 | 13,405.0 | 13,599.0 | 14,314.0 | 14,768.0 |
| Net income (\$ mil.)   | (3.4%)           | 2,946.0  | 1,899.0  | 2,035.0  | 1,687.0  | 2,563.0  |
| Market value (\$ mil.) | 7.5%             | 31,071.1 | 30,408.3 | 40,179.1 | 54,743.5 | 41,567.0 |
| Employees              | (0.5%)           | 49,000   | 48,000   | 50,000   | 50,000   | 48,000   |

**ILLINOIS WESLEYAN UNIVERSITY**

1312 PARK ST  
BLOOMINGTON, IL 617011773  
Phone: 309-556-1000  
Fax: -  
Web: www.iwu.edu

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

The Fightin' Titans of Illinois Wesleyan University cannot be accused of having a one-track mind. The small private university offers 50 majors and programs and is organized into three colleges: liberal arts fine arts and the school of nursing. As an undergraduate university with about 2000 students Illinois Wesleyan also offers pre-professional programs in fields including engineering law and medicine. Traditionally about 80% of the student population is enrolled in the College of Liberal Arts. The school was founded in 1850 by civic and Methodist Church leaders.

|                        | Annual<br>Growth | 07/14 | 07/15 | 07/16  | 07/17 | 07/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (0.2%)           | -     | 75.3  | 63.7   | 79.7  | 74.9  |
| Net income (\$ mil.)   | -                | -     | (0.7) | (15.0) | 4.7   | (0.8) |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 500   |

**ILLUMINA INC**

NMS: ILMN

5200 Illumina Way  
San Diego, CA 92122  
Phone: 858 202-4500  
Fax: -  
Web: www.illumina.com

CEO: Francis deSouza  
CFO: Sam Samad  
HR: -  
FYE: December 30  
Type: Public

Illumina is the top-ranking maker of next-generation sequencing tools used by life sciences and drug researchers to isolate and analyze genes. Its systems include the machinery and the software used to sequence pieces of DNA and RNA as well as the means to put them through large-scale testing of genetic variation and biological function. Its proprietary BeadArray technology uses microscopic glass beads that can carry samples through the genotyping process. The tests allow medical researchers to determine what genetic combinations are associated with various diseases enabling faster diagnosis better drugs and individualized treatment. Customers include pharma and biotech companies research centers and academic institutions.

|                        | Annual<br>Growth | 12/14*   | 01/16    | 01/17*   | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 15.7%            | 1,861.4  | 2,219.8  | 2,398.4  | 2,752.0  | 3,333.0  |
| Net income (\$ mil.)   | 23.6%            | 353.4    | 461.6    | 462.6    | 726.0    | 826.0    |
| Market value (\$ mil.) | 12.2%            | 27,665.4 | 28,215.9 | 18,821.9 | 32,118.0 | 43,839.8 |
| Employees              | 18.5%            | 3,700    | 4,600    | 5,500    | 6,200    | 7,300    |

\*Fiscal year change

**IMAGE PROTECT INC**

NBB: IMTL

1141 N. El Camino Real, Suite 203  
San Clemente, CA 92672  
Phone: 949 361-3959  
Fax: -  
Web: www.imageprotect.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Image Technology Laboratories provides medical image and information management software for radiologists and physicians. The company's WarpSpeed software includes a picture archiving and communication system which stores and distributes medical images such as CAT scans MRI images and ultrasounds and a radiology information system which manages patient insurance billing and scheduling information.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 107.5%           | 0.0   | 0.5   | 0.3   | 0.6   | 0.7   |
| Net income (\$ mil.)   | -                | 0.1   | (0.5) | (0.7) | (0.3) | (0.1) |
| Market value (\$ mil.) | 25.7%            | 0.8   | 3.8   | 15.1  | 4.1   | 2.0   |
| Employees              | -                | -     | -     | -     | -     | -     |

**IMAGE SENSING SYSTEMS, INC.**

NAS: ISNS

500 Spruce Tree Centre, 1600 University Avenue West  
St. Paul, MN 55104  
Phone: 651 603-7700  
Fax: -  
Web: www.imagesensing.com

CEO: Chad A Stelzig  
CFO: Frank G Hallowell  
HR: -  
FYE: December 31  
Type: Public

If you're stuck in traffic you can't blame Image Sensing Systems (ISS). ISS's Auto-scope vehicle detection system converts video images into digitized traffic data for traffic management. Unlike traditional embedded wire loop detectors which are buried in the pavement Autoscope enables wide-area detection using video cameras a microprocessor software and a PC. The systems help users to design roads manage traffic signals and determine the environmental impact of gridlock. Royalty income from traffic management company Econolite Control Products accounts for nearly half of sales. The company gets three-quarters of its sales in North America.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (10.9%)          | 23.1  | 15.2  | 14.1  | 14.5  | 14.6  |
| Net income (\$ mil.)   | -                | (9.7) | (3.1) | 0.7   | 2.1   | 1.9   |
| Market value (\$ mil.) | 14.2%            | 14.0  | 19.3  | 19.5  | 15.6  | 23.8  |
| Employees              | (16.5%)          | 109   | 69    | 56    | 59    | 53    |

**IMAGETREND INC.**

20855 KENSINGTON BLVD  
LAKEVILLE, MN 550447486  
Phone: 952-469-1589  
Fax: -  
Web: www.imagetrend.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

ImageTrend hopes that the trend in your enterprise is towards increased efficiency. The company provides software development services and Web-based software used to address tasks such as content and document management e-commerce development database design and back-office integration. ImageTrend founded in 1998 also provides services including consulting support and training. The company's clients come from fields such as manufacturing health care financial services and education and have included Russell Athletic Goodyear Tire HealthEast Care System the University of Minnesota Cargill and FirstComp Insurance.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/10 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.1%            | -     | 7.9   | 11.0  | 11.0  | 12.7  |
| Net income (\$ mil.)   | -                | -     | -     | 2.4   | 0.5   | (0.9) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 145   |

**IMAGEWARE SYSTEMS INC**
**NBB: IWSY**

13500 Evening Creek Drive N., Suite 550  
San Diego, CA 92127  
Phone: 858 673-8600  
Fax: -  
Web: www.iwsinc.com

CEO: S James Miller Jr  
CFO: Wayne Wetherell  
HR: -  
FYE: December 31  
Type: Public

Even if your face won't launch a thousand ships ImageWare Systems will remember it. The company's identification products are used to manage and issue secure credentials including national IDs passports driver's licenses smart cards and access-control credentials. Its software creates secure digital images and enables the enrollment and management of unlimited population sizes while its digital booking products provide law enforcement agencies with integrated mug shot fingerprint and investigative capabilities. The company markets its products worldwide to governments public safety agencies and commercial enterprises such as Unisys. The US government accounts for about 15% of revenue.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 1.4%          | 4.2   | 4.8   | 3.8   | 4.3    | 4.4    |
| Net income (\$ mil.)   | -             | (7.9) | (8.5) | (9.5) | (10.1) | (12.6) |
| Market value (\$ mil.) | (22.0%)       | 235.7 | 127.7 | 130.6 | 156.2  | 87.4   |
| Employees              | 4.2%          | 62    | 67    | 69    | 64     | 73     |

**IMAGINE ENTERTAINMENT**

9465 Wilshire Blvd. 7th Fl.  
Beverly Hills CA 90212  
Phone: 310-858-2000  
Fax: 310-858-2020  
Web: www.imagine-entertainment.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Imagine Entertainment has dreamt up a lot of success producing films and TV programs. Hollywood heavy-hitters Brian Grazer (movie producer) and Ron Howard (former child actor turned director) co-chair the studio which has a roster of critically acclaimed and commercially successful movies and TV shows. Among the company's notable films include numerous Howard-directed projects such as "Apollo 13" "A Beautiful Mind" (winner of Best Picture and Best Director Oscars) and The Da Vinci Code as well as films by others such as Eddie Murphy's The Nutty Professor. Imagine Entertainment's TV credits include the series "24" Arrested Development "Felicity" and Sports Night. Its films are distributed by Universal Pictures.

**IMAGING DIAGNOSTIC SYSTEMS INC**
**NL:**

1291-B NW 65th Place  
Fort Lauderdale, FL 33309  
Phone: 954 581-9800  
Fax: -  
Web: www.imds.com

CEO: Linda B Grable  
CFO: Allan L Schwartz  
HR: -  
FYE: June 30  
Type: Public

Imaging Diagnostic Systems is a medical technology company involved in the research and development of breast-imaging devices used for detecting cancer. Using laser-based technology the company has created a more comfortable radiation-free breast examination that does not require breast compression. Its CTLM (Computed Tomography Laser Mammography) system used in conjunction with X-ray mammography may help improve early diagnosis of cancer. The company is also researching other breast screening systems using fluorescence imaging. It had been developing laser imaging products for research with lab animals but it has licensed the technology to Bioscan in order to focus on the women's health market.

|                        | Annual Growth | 06/10 | 06/11 | 06/12 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.2%)        | 0.2   | 0.1   | 0.2   | 0.1   | 0.2   |
| Net income (\$ mil.)   | -             | (5.0) | (5.9) | (3.2) | (1.7) | (1.7) |
| Market value (\$ mil.) | -             | 3.9   | 1.8   | 0.0   | -     | -     |
| Employees              | (15.9%)       | 19    | 18    | 10    | -     | 4     |

**IMEDIA BRANDS INC**
**NAS: IMBI**

6740 Shady Oak Road  
Eden Prairie, MN 55344-3433  
Phone: 952 943-6000  
Fax: -  
Web: www.imediabrand.com

CEO: Robert (Bob) Rosenblatt  
CFO: Tim A. Peterman  
HR: -  
FYE: February 02  
Type: Public

Shopaholic insomniacs tune to EVINE Live's 24-hour at-home shopping channel. Its ShopHQ unit which trails industry leaders QVC and HSN sells jewelry and watches (about 40% of sales) home goods and electronics beauty and fitness products and apparel and accessories. The shopping network (formerly named ValueVision Media) reaches more than 87 million homes nationwide via cable and satellite TV. Programming is also streamed live across the Internet and on various mobile devices as well as through social networking sites. Typical viewers are women between the ages of 40 and 69 with household incomes that exceed \$70000. E-commerce arm ShopHQ accounts for a growing portion of the company's sales.

|                        | Annual Growth | 01/15 | 01/16  | 01/17* | 02/18 | 02/19  |
|------------------------|---------------|-------|--------|--------|-------|--------|
| Sales (\$ mil.)        | (3.0%)        | 674.6 | 693.3  | 666.2  | 648.2 | 596.6  |
| Net income (\$ mil.)   | -             | (1.4) | (12.3) | (8.7)  | 0.1   | (22.2) |
| Market value (\$ mil.) | (45.3%)       | 42.6  | 8.3    | 9.6    | 8.2   | 3.8    |
| Employees              | (3.4%)        | 1,300 | 1,300  | 1,300  | 1,200 | 1,130  |

\*Fiscal year change

**IMMERSION CORP**
**NMS: IMMR**

50 Rio Robles  
San Jose, CA 95134  
Phone: 408 467-1900  
Fax: -  
Web: www.immersion.com

CEO: Victor (Vic) Viegas  
CFO: Nancy Erba  
HR: Lori Hioki  
FYE: December 31  
Type: Public

Immersion wants to immerse people in digital experiences with its haptics technology. The company develops touch feedback technology called haptics that simulates tactile experiences — such as the feel of an object or the jolt of an explosion during a video game — in order to improve how people interact with digital devices. Immersion licenses its TouchSense technology to companies such as Motorola and Samsung for use in mobile phones and to Logitech and Microsoft which use TouchSense in joysticks mice steering wheels and other peripherals. Its technology backed by more than 2000 issued and pending patents is also used in automotive consumer electronics and medical products.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | 20.3%         | 52.9  | 63.4  | 57.1   | 35.0   | 111.0 |
| Net income (\$ mil.)   | 90.5%         | 4.1   | 2.9   | (39.4) | (45.3) | 54.3  |
| Market value (\$ mil.) | (1.4%)        | 292.0 | 359.5 | 327.7  | 217.7  | 276.2 |
| Employees              | (17.9%)       | 141   | 156   | 132    | 81     | 64    |

**IMMIXGROUP, INC.**

8444 WESTPARK DR STE 200  
MC LEAN, VA 221025112  
Phone: 703-752-0610  
Fax: -  
Web: www.immixgroup.com

CEO: Art Richer  
CFO: Noel N Samuel  
HR: -  
FYE: May 31  
Type: Private

immixGroup offers a blend of information technology (IT) business development and consulting services to help tech firms do business with federal state and local government agencies. Through its technology sales division the company is a hardware and software reseller for such manufacturers as IBM Oracle and Hewlett-Packard. It also offers customized public sector channel development programs outsourced government contract management and IT consulting and execution. Other services include market intelligence sales training and recruiting. immix-Group serves more than 250 tech manufacturers and its government partner network includes more than 600 resellers systems integrators and other providers. Arrow Electronics acquired immixGroup in 2015.

|                        | Annual Growth | 05/09 | 05/10 | 05/11 | 05/12 | 05/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.5%)        | -     | 563.6 | 43.6  | 502.1 | 505.9 |
| Net income (\$ mil.)   | 0.8%          | -     | 11.8  | 16.5  | 13.3  | 12.1  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 201   |

**IMMUCELL CORP.**

NAS: ICCG

56 Evergreen Drive  
Portland, ME 04103  
Phone: 207 878-2770  
Fax: -  
Web: www.immucell.com

CEO: Michael F Brigham  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Many biotech companies focus on human health but ImmuCell has udder pursuits. The company develops products to help livestock farmers maintain the health of their herds. Its animal-health products include First Defense which prevents diarrhea in calves; MASTiK which diagnoses bovine mammary gland inflammation; and Wipe Out Dairy Wipes moist towelettes used to disinfect the teat area of cows prior to milking. ImmuCell makes a product for preventing disease in humans — Isolate (formerly called Crypto-Scan) a test for cryptosporidium in water. When present in municipal drinking water supplies cryptosporidium can cause diarrheal disease in humans.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.7%             | 7.6   | 10.2  | 9.5   | 10.4  | 11.0  |
| Net income (\$ mil.)   | -                | (0.2) | 1.2   | 0.5   | (0.2) | (2.3) |
| Market value (\$ mil.) | 9.7%             | 27.1  | 42.0  | 33.1  | 49.0  | 39.2  |
| Employees              | 9.9%             | 35    | 46    | 45    | 47    | 51    |

**IMMUCOR INC.**

3130 Gateway Dr.  
Norcross GA 30091-5625  
Phone: 770-441-2051  
Fax: 770-441-3807  
Web: www.immucor.com

CEO: AVI Pelossof  
CFO: Dominique Petitgenet  
HR: -  
FYE: May 31  
Type: Private

Immucor makes sure you can feel safe about getting a blood transfusion. The company develops makes and sells manual and automated analysis equipment used by blood banks hospitals and clinical laboratories to test blood prior to transfusions. Its traditional reagents are used to manually test samples for blood type group matching and foreign substance detection while its Galileo Galileo Echo and Galileo NEO automated instrumentation systems use traditional and proprietary Capture reagents to perform multiple blood tests at one time. The company sells its products primarily in North America Western Europe and Japan. Founded in 1982 Immucor is owned by TPG Capital.

**IMMUNE PHARMACEUTICALS INC**

NAS: IMNP

430 East 29th Street, Suite 940  
New York, NY 10016  
Phone: 646 440-9310  
Fax: -  
Web: www.epicept.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

EpiCept's drug development mission is to help patients avoid pain leukemia remission and other conditions. The company's research pipeline includes AmiKet a topical analgesics for neuropathic pain conditions. Cancer drug candidate Ceplene is a remission maintenance therapy for acute myeloid leukemia (AML) patients; the drug is sold in the EU by Meda and EpiCept is developing Ceplene for additional markets. In 2012 EpiCept agreed to merge with Israeli drug development firm Immune Pharmaceuticals; the transaction will add additional inflammatory disease and cancer candidates to the combined pipeline.

|                        | Annual<br>Growth | 12/10  | 12/11  | 12/12 | 12/13 | 12/14  |
|------------------------|------------------|--------|--------|-------|-------|--------|
| Sales (\$ mil.)        | (78.8%)          | 1.0    | 0.9    | 7.8   | 0.0   | 0.0    |
| Net income (\$ mil.)   | -                | (15.5) | (15.7) | (2.6) | (5.8) | (23.6) |
| Market value (\$ mil.) | 21.3%            | 20.9   | 8.4    | 1.4   | 55.1  | 45.3   |
| Employees              | (5.9%)           | 14     | 11     | 4     | 8     | 11     |

**IMMUNOCELLULAR THERAPEUTICS LTD.**

NYSE: IMUC

21900 Burbank Blvd. 3rd Fl.  
Woodland Hills CA 91367  
Phone: 818-992-2907  
Fax: 818-992-2908  
Web: www.imuc.com

CEO: Anthony Gringeri  
CFO: David Fractor  
HR: -  
FYE: December 31  
Type: Public

ImmunoCellular Therapeutics primarily targets glioblastoma multiforme (GBM) which can hurt the brain just by trying to say or spell it. However GBM is also regarded as the most aggressive brain cancer affecting humans. The development-stage company is also going after other cancers such as those that attack the ovaries pancreas colon bones and lungs. Its immunotherapy aims not only at normal tumor cells but also the stem cells where cancers grow and recur. ImmunoCellular has a partnership and licensing agreement with Los Angeles' Cedars-Sinai Medical Center to use the latter's technology in its research. The company was founded in 1987 took its current name in 2006 and went public in 2010.

**IMMUNOGEN, INC.**

NMS: IMGN

830 Winter Street  
Waltham, MA 02451  
Phone: 781 895-0600  
Fax: -  
Web: www.immunogen.com

CEO: Mark J. Enyedy  
CFO: David B. Johnston  
HR: -  
FYE: December 31  
Type: Public

ImmunoGen really has it out for cancer. Its antibody-drug conjugates (ADC) technology targets tumors delivering an ImmunoGen cell-killing agent specifically to cancer cells. The firm uses its antibodies along with its ADC platform to create product candidates; it also out-licenses the ADC technology to other companies. (Breast cancer drug Kadcyla produced by Roche is the first marketed product using ADC.) ImmunoGen's lead compounds target conditions including lung cancer multiple myeloma and non-Hodgkin's lymphoma. In addition to its proprietary candidates the company has some compounds that are being developed through partnerships and licensing agreements with companies such as Genentech and Amgen.

|                        | Annual<br>Growth | 06/15   | 06/16*  | 12/16  | 12/17  | 12/18   |
|------------------------|------------------|---------|---------|--------|--------|---------|
| Sales (\$ mil.)        | (14.5%)          | 85.5    | 60.0    | 21.5   | 115.4  | 53.4    |
| Net income (\$ mil.)   | -                | (60.7)  | (144.8) | (78.9) | (96.0) | (168.8) |
| Market value (\$ mil.) | (30.6%)          | 2,148.4 | 460.2   | 304.8  | 957.7  | 717.1   |
| Employees              | (2.3%)           | 317     | 385     | 308    | 293    | 296     |

\*Fiscal year change

**IMMUNOMEDICS, INC.**

NMS: IMMU

300 The American Road  
Morris Plains, NJ 07950  
Phone: 973 605-8200  
Fax: 973 605-8282  
Web: www.immunomedics.com

CEO: -  
CFO: Usama Malik  
HR: -  
FYE: June 30  
Type: Public

Immunomedics develops monoclonal antibody (Mab) medicines to treat cancer autoimmune conditions and other diseases. Its lead product epratuzumab is in development for the treatment of lupus; biopharmaceutical firm UCB has licensed the drug for further applications in autoimmune diseases but is exiting that partnership. Immunomedics is also conducting clinical trials for epratuzumab as an oncology treatment for non-Hodgkin's lymphoma. Other drugs in clinical trials aim to treat various cancers including pancreatic cancer and multiple myeloma. It also makes diagnostic imaging products; its majority-owned IBC Pharmaceuticals develops radiotherapeutics for applications in oncology treatments.

|                        | Annual<br>Growth | 06/14  | 06/15  | 06/16  | 06/17   | 06/18   |
|------------------------|------------------|--------|--------|--------|---------|---------|
| Sales (\$ mil.)        | (30.1%)          | 9.0    | 5.7    | 3.2    | 3.1     | 2.2     |
| Net income (\$ mil.)   | -                | (35.4) | (48.0) | (59.0) | (153.2) | (273.8) |
| Market value (\$ mil.) | 59.6%            | 681.7  | 758.3  | 433.3  | 1,649.1 | 4,420.8 |
| Employees              | 11.4%            | 120    | 123    | 131    | 138     | 185     |

**IMPAC MORTGAGE HOLDINGS, INC.**
**ASE: IMH**

19500 Jamboree Road  
Irvine, CA 92612  
Phone: 949 475-3600  
Fax: -  
Web: www.impaccompanies.com

CEO: Joseph R. Tomkinson  
CFO: Todd R. Taylor  
HR: -  
FYE: December 31  
Type: Public

Impac Mortgage Holdings wants to make a positive impact on home ownership rates. The lender originates sells and services residential mortgage loans that are eligible to be sold to US government-sponsored enterprises such as Fannie Mae Freddie Mac. It does the same for government-insured mortgage loans eligible for securitization that are issued through Ginnie Mae. Beyond lending its Integrated Real Estate Services (IRES) subsidiary provides loan modifications real estate brokerage and monitoring and surveillance services. Other subsidiaries include Impac Mortgage Corp. (formerly Excel Mortgage) IMH Assets Corp. and Impac Funding Corp. The lender originated and sold \$9 billion-plus in loans during 2015.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18   |
|------------------------|------------------|-------|-------|-------|--------|---------|
| Sales (\$ mil.)        | 23.5%            | 45.2  | 167.0 | 297.8 | 138.7  | 105.0   |
| Net income (\$ mil.)   | -                | (6.3) | 80.8  | 46.7  | (31.5) | (145.4) |
| Market value (\$ mil.) | (11.6%)          | 130.9 | 380.1 | 296.1 | 214.5  | 79.8    |
| Employees              | 8.8%             | 298   | 564   | 714   | 588    | 417     |

**IMPERIAL INDUSTRIES INC.**
**OTC: IPII**

3790 Park Central Blvd. North  
Pompano Beach FL 33064  
Phone: 954-917-4114  
Fax: 954-970-6565  
Web: www.imperialindustries.com

CEO: Howard L Ehler Jr  
CFO: Steven M Healy  
HR: -  
FYE: December 31  
Type: Public

Imperial Industries manufactures roof tile mortar stucco and plaster adhesive and pool finish products through its Premix-Marbletite Manufacturing subsidiary. Founded in 1968 its primary market is the southeastern US. Its Just-Rite Supply subsidiary which distributed the company's products and such products as gypsum roofing insulation and masonry materials made by other companies ceased operation in mid-2009 and is selling its assets to satisfy creditors. (Just-Rite accounted for about two-thirds of Imperial Industries' sales.) Hardwood flooring company Q.E.P. is buying Imperial Industries.

**IMPERIAL IRRIGATION DISTRICT**

333 E BARIONI BLVD  
IMPERIAL, CA 922511773  
Phone: 800-303-7756  
Fax: -  
Web: www.iid.com

CEO: Keven Kelly  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Imperial Irrigation District (IID) keeps the lights on and the water flowing. A public agency IID is the six largest public power utility in the state of California providing generation transmission and distribution services to more than 145000 residential commercial and industrial customers. It is also the largest irrigation district in the US with more than 3000 miles of canals and drains delivering water to active farmland and providing wholesale water to local municipalities primarily in the Southern California desert corridors of Imperial Valley and Coachella Valley. The district is governed by a five-member board of directors elected by district residents.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/16  | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 1.5%             | -     | 524.2 | 631.4  | 634.6 | 615.3 |
| Net income (\$ mil.)   | (9.8%)           | -     | 151.9 | (16.8) | 3.3   | 48.6  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 1,300 |

**IMPERIAL PETROLEUM RECOVERY CORPORATION**
**PINK SHEETS: IREC**

61 S. Concord Forest Cir.  
The Woodlands TX 77381  
Phone: 281-362-1042  
Fax: 281-362-1051  
Web: www.iprc.com

CEO: Alan Springer  
CFO: -  
HR: -  
FYE: October 31  
Type: Public

Though it sticks to the sludge business Imperial Petroleum Recovery isn't bogged down. The company makes and markets oil sludge remediation equipment for oil producers and refiners pipelines and tankers. Its Microwave Separation Technology system breaks down sludge with heat and recovers hydrocarbon compounds salable oil treatable water and disposable solids. The trailer-mounted system consists of a microwave generator a series of waveguides and tuners and a sludge applicator. Imperial Petroleum Recovery has yet to post a profit and the company's auditors have questioned whether it will be able to stay in business.

**IMPERIAL SUGAR COMPANY**
**NASDAQ: IPSU**

1 Imperial Sq. 8016 Hwy. 90A  
Sugar Land TX 77478  
Phone: 281-491-9181  
Fax: 281-490-9530  
Web: www.imperialsugarcompany.com

CEO: John C Sheptor  
CFO: H P Mechler  
HR: -  
FYE: December 31  
Type: Public

I'm not going to sugar coat this for you: Imperial Sugar is one of the biggest processors and marketers of refined sugar in the US. Its white brown and powdered sugars are sold under name brands — Dixie Crystals Holly and Imperial — and under private labels to retailers. Most refined sugar which generates approximately 85% of the company's sales is sold domestically in bulk and liquid form to industrial markets (mainly food manufacturers of baked goods desserts and beverages) and food service and industrial distributors who sell the sugar to manufacturers restaurants and institutional food service customers. Imperial Sugar was acquired by a subsidiary of Louis Dreyfus Commodities (LDC) in 2012.

**IMPERVA INC**
**NMS: IMPV**

3400 Bridge Parkway  
Redwood Shores, CA 94065  
Phone: 650 345-9000  
Fax: 650 345-9004  
Web: www.imperva.com

CEO: Christopher S Hylen  
CFO: Jim Dildine  
HR: -  
FYE: December 31  
Type: Public

Imperva aims to create an impervious barrier around corporate data centers. The company's data security platform called SecureSphere protects databases files and Web applications against threats from hackers and insiders and helps its corporate customers maintain regulatory compliance. Subsidiary Incapsula provides cloud-based Web application security services for small and midsized companies. Imperva's security products cater to the energy financial services government health care higher education insurance and retail and e-commerce industries. It was established in 2002.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 26.2%            | 104.2   | 137.8   | 164.0   | 234.3   | 264.5   |
| Net income (\$ mil.)   | -                | (7.4)   | (25.2)  | (59.0)  | (48.9)  | (70.3)  |
| Market value (\$ mil.) | 5.1%             | 1,043.3 | 1,592.6 | 1,635.6 | 2,094.9 | 1,270.6 |
| Employees              | 20.3%            | 474     | 580     | 723     | 923     | 993     |



**IMPINJ INC.**

701 N. 34th St. Ste. 300  
Seattle WA 98103  
Phone: 206-517-5300  
Fax: 206-517-5262  
Web: www.impinj.com

CEO: Chris Diorio  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Impinj designs semiconductors to adapt to their surroundings. The company's "self-adaptive silicon" technology allows analog circuits — which translate light sound and radio waves into data usable by electronic systems — to be made smaller and more efficient and allow for chip adjustment. The company focuses on designing communications chips particularly UHF Gen 2 radio-frequency identification (RFID) devices for supply chain management/automation (from pharmaceuticals to apparel) and other applications such as food safety and event timing. Impinj was founded in 2000 by chip design legend (and Caltech professor emeritus) Carver Mead and his former student Chris Diorio. The company withdrew its IPO in 2012.

**IMPLANT SCIENCES CORP****NBB: IMSC Q**

500 Research Drive, Unit 3  
Wilmington, MA 01887  
Phone: 978 752-1700  
Fax: 978 752-1711  
Web: www.implantsciences.com

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Public

Implant Sciences is giving the security industry new technologies to detect explosives. Using its ion implantation know-how the company has developed handheld and tabletop bomb detectors for use in airports and other public places. The firm is developing a walk-through portal through a contract with the Transportation Security Administration. Originally the company applied ion implantation technology into use in medical technology and semiconductor production but has since refocused its operations entirely into security sensors. It is building a customer base in China and the US.

|                        | Annual Growth | 06/12  | 06/13  | 06/14  | 06/15  | 06/16  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 98.7%         | 3.4    | 12.0   | 8.6    | 13.0   | 53.1   |
| Net income (\$ mil.)   | –             | (14.6) | (27.4) | (21.0) | (21.5) | (10.7) |
| Market value (\$ mil.) | (23.3%)       | 111.1  | 92.1   | 82.6   | 63.5   | 38.5   |
| Employees              | 19.5%         | 47     | 65     | 74     | 75     | 96     |

**IMPRESO INC.****NBB: ZCOM**

652 Southwestern Boulevard  
Coppell, TX 75019  
Phone: 972 462-0100  
Fax: 972 462-7764  
Web: www.impreso.com

CEO: –  
CFO: –  
HR: –  
FYE: August 31  
Type: Public

Money is just paper to holding company Impreso. Impreso a Spanish word meaning "printed matter" was founded in 1976. Through its primary subsidiary TST/Impreso the company makes and distributes specialty paper and film imaging products. Its paper products include thermal fax copier wide-format continuous-feed and special surface papers such as film transparencies. Impreso operates a number of manufacturing plants and distributes in North America through its warehouses to dealers and other resellers. Impreso owns two other subsidiaries: HotSheet.com (provides links to popular websites) and Alexa Springs (a custom-label water bottling business). Impreso suspended its SEC reporting obligations in 2006.

|                        | Annual Growth | 08/13 | 08/14 | 08/15 | 08/16 | 08/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.2%          | 73.7  | 83.4  | 87.7  | 89.0  | 87.0  |
| Net income (\$ mil.)   | (27.4%)       | 0.3   | (0.1) | 0.3   | 0.1   | 0.1   |
| Market value (\$ mil.) | (2.9%)        | 3.6   | 3.6   | 3.8   | 2.8   | 3.2   |
| Employees              | –             | –     | –     | –     | –     | –     |

**IN-Q-TEL INC**

2107 WILSON BLVD STE 1100  
ARLINGTON, VA 222013079  
Phone: 703-248-3000  
Fax: –

CEO: Christopher Darby  
CFO: –  
HR: –  
FYE: March 31  
Type: Private

Just where do spies go to get their toys? Well James Bond had "Q" and the CIA has In-Q-Tel. While it doesn't deal in exploding pens or cars equipped with missiles this not-for-profit venture capital firm does keep the CIA and the broader US intelligence community equipped with the latest in information technology by investing in innovative high-tech companies. Originally named "Pelex" and renamed after the above-mentioned "007" series character In-Q-Tel was formed in 1999 to help the CIA keep pace with the rapid technological advances of the private sector an increasingly daunting task.

|                        | Annual Growth | 05/97 | 05/98 | 05/99* | 03/10 | 03/11 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (11.5%)       | –     | –     | 250.3  | 69.3  | 57.8  |
| Net income (\$ mil.)   | 72.7%         | –     | –     | 0.0    | 17.6  | 11.6  |
| Market value (\$ mil.) | –             | –     | –     | –      | –     | –     |
| Employees              | –             | –     | –     | –      | –     | 60    |

\*Fiscal year change

**INC.JET HOLDING INC****NBB: SORT**

One Winnenden Road  
Norwich, CT 06360  
Phone: 860 823-1427  
Fax: 860 886-0135  
Web: www.guntherintl.com

CEO: –  
CFO: Christopher Turner  
HR: –  
FYE: March 31  
Type: Public

When customers want help with their document processing Gunther tells them to stuff it. Gunther International makes electronic publishing mailing and billing systems that automate the assembly of printed documents. Its equipment is used to staple bind match and insert documents into envelopes for distribution. Gunther targets insurance companies such as Allstate and Metropolitan Life as well as businesses in the government retail and service bureau sectors. Subsidiary inc.jet offers industrial inkjet printers that OEMs incorporate into other devices. Gunther International was established in 1977.

|                        | Annual Growth | 03/14 | 03/15 | 03/16 | 03/17 | 03/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (18.4%)       | 26.5  | 27.8  | 31.6  | 27.0  | 11.8  |
| Net income (\$ mil.)   | –             | 4.1   | 0.7   | 0.9   | 0.1   | (1.9) |
| Market value (\$ mil.) | 34.8%         | 3.0   | 5.9   | 4.9   | 4.9   | 9.9   |
| Employees              | –             | –     | –     | –     | –     | –     |

**INCOME OPPORTUNITY REALTY INVESTORS INC.****NYSE AMEX: IOT**

1755 Wittington Place Ste. 340  
Dallas TX 75234  
Phone: 972-407-8400  
Fax: 972-407-8436  
Web: www.incomeopp-realty.com

CEO: Daniel J Moos  
CFO: Gene S Bertcher  
HR: –  
FYE: December 31  
Type: Public

When opportunity knocks Income Opportunity Realty Investors (IORI) is there to answer. The real estate investment firm owns commercial retail and industrial real estate and land parcels in Texas as well as an apartment complex in Indiana. Transcontinental Realty Investors (TRI) owns about 80% of IORI after buying out the majority stake of Syntek West which had overseen IORI's daily activities. American Realty Investors shares executive officers and board members with both IORI and TRI; affiliates of Prime Income Asset Management manage IORI's properties as well as those of TRI. In 2008 IORI sold six apartment properties in Texas (about half of its assets).

**INCONTACT, INC.**
**NAS: SAAS**

7730 S. Union Park Avenue, Suite 500  
Salt Lake City, UT 84047  
Phone: 801 320-3200  
Fax: -  
Web: www.incontact.com

CEO: Paul Jarman  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

inContact keeps customer service agents in touch with customers. The company provides call center software and an enterprise-class telecom network for a complete customer service operation. Small and midsize departments use inContact for handling inbound and outbound customer service calls as well as connectivity services and workforce optimization. Its inCloud Apps allow customers to specify and deploy services that are pre-integrated into the inContact platform. Its products are offered on a pay-as-you-go basis without the costs of premise-based systems. Customers include financial services firms retailers health care organizations utilities and government agencies.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 20.3%         | 82.2  | 89.0  | 110.3 | 130.0 | 171.8  |
| Net income (\$ mil.)   | -             | (11)  | (9.4) | (5.4) | (9.0) | (10.6) |
| Market value (\$ mil.) | 27.9%         | 200.1 | 270.2 | 316.0 | 476.4 | 536.2  |
| Employees              | 29.5%         | 330   | 412   | 424   | 547   | 928    |

**INCYTE CORPORATION**
**NMS: INCY**

1801 Augustine Cut-Off  
Wilmington, DE 19803  
Phone: 302 498-6700  
Fax: -  
Web: www.incyte.com

CEO: Don Larsen  
CFO: David W. (Dave) Grysky  
HR: Paula J. Swain  
FYE: December 31  
Type: Public

Incyte is focused on developing and selling drugs that inhibit specific enzymes associated with cancer and other diseases. The company's lead program is its JAK (Janus associated kinase) inhibitor program. Its first commercial product Jakafi is approved for treatment of polycythemia vera and myelofibrosis (two rare blood cancers) and graft-versus-host-disease in the US; partner Novartis markets the drug internationally. Another inhibitor drug Iclusig is marketed for certain forms of leukemia in Europe. Incyte has a number of product candidates in research and clinical development stages partially through partnerships with other drugmakers for various cancers inflammatory ailments and other conditions.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 38.5%         | 511.5    | 753.8    | 1,057.7  | 1,536.2  | 1,881.9  |
| Net income (\$ mil.)   | -             | (48.5)   | 6.5      | 104.2    | (313.1)  | 109.5    |
| Market value (\$ mil.) | (3.4%)        | 15,592.5 | 23,129.6 | 21,385.1 | 20,199.2 | 13,562.1 |
| Employees              | 23.5%         | 588      | 692      | 980      | 1,208    | 1,367    |

**INDEPENDENCE HOLDING COMPANY**
**NYS: IHC**

96 Cummings Point Road  
Stamford, CT 06902  
Phone: 203 358-8000  
Fax: 203 348-3103  
Web: www.ihcgroup.com

CEO: Roy T.K. Thung  
CFO: Teresa A. Herbert  
HR: -  
FYE: December 31  
Type: Public

Independence Holding Company (IHC) specializes in health and life insurance in the US. Through its wholly owned subsidiaries Madison National Life Insurance and Standard Security Life Insurance Company of New York it sells and reinsures health and life insurance to groups and individuals. Though it does offer some major medical plans the company prefers to offer niche coverage such as medical stop-loss insurance (which allows employers to limit their exposure to high health insurance claims) short-term medical coverage critical illness small-group major medical and pet insurance. Subsidiary American Independence also writes medical stop-loss insurance.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (3.3%)        | 1,187.7 | 1,198.0 | 1,134.5 | 1,040.6 | 1,037.5 |
| Net income (\$ mil.)   | 15.0%         | 16.3    | 29.9    | 123.3   | 42.0    | 28.5    |
| Market value (\$ mil.) | 26.0%         | 207.6   | 206.1   | 290.9   | 408.4   | 523.7   |
| Employees              | (4.5%)        | 600     | 450     | 270     | 350     | 500     |

**INDEPENDENT BANK CORP (MA)**
**NMS: INDB**

2036 Washington Street  
Hanover, MA 02339  
Phone: 781 878-6100  
Fax: -  
Web: www.rocklandtrust.com

CEO: Christopher (Chris) Oddleifson  
CFO: Robert D. Cozzone  
HR: -  
FYE: December 31  
Type: Public

Independent Bank wants to rock the northeast. Its banking subsidiary Rockland Trust operates almost 75 retail branches as well as investment and lending offices in Eastern Massachusetts and Rhode Island. Serving area individuals and small to midsize businesses the bank offers standard services such as checking and savings accounts CDs and credit cards in addition to insurance products financial planning trust services. Commercial loans including industrial construction and small business loans make up more than 70% of Rockland Trust's loan portfolio. Incorporated in 1985 the bank boasts total assets of some \$7.5 billion.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 8.6%          | 6,364.9 | 7,210.0 | 7,709.4 | 8,082.0 | 8,851.6 |
| Net income (\$ mil.)   | 19.4%         | 59.8    | 65.0    | 76.6    | 87.2    | 121.6   |
| Market value (\$ mil.) | 13.2%         | 1,202.1 | 1,306.3 | 1,978.3 | 1,961.4 | 1,974.3 |
| Employees              | 4.9%          | 980     | 1,051   | 1,103   | 1,108   | 1,188   |

**INDEPENDENT BANK CORPORATION (IONIA, MI)**
**NMS: IBCP**

4200 East Beltline  
Grand Rapids, MI 49525  
Phone: 616 527-5820  
Fax: -  
Web: www.independentbank.com

CEO: William B Kessel  
CFO: Robert N Shuster  
HR: -  
FYE: December 31  
Type: Public

Independent Bank Corporation is the holding company for Independent Bank which serves rural and suburban communities of Michigan's Lower Peninsula from more than 100 branches. The bank offers traditional deposit products including checking and savings accounts and CDs. Loans to businesses account for about 40% of the bank's portfolio; real estate mortgages are more than a third. Independent Bank also offers additional products and services like title insurance through subsidiary Independent Title Services and investments through agreement with third-party provider PrimeVest.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 10.5%         | 2,248.7 | 2,409.1 | 2,549.0 | 2,789.4 | 3,353.3 |
| Net income (\$ mil.)   | 21.9%         | 18.0    | 20.0    | 22.8    | 20.5    | 39.8    |
| Market value (\$ mil.) | 12.7%         | 307.7   | 359.1   | 511.7   | 527.0   | 495.6   |
| Employees              | 2.7%          | 876     | 831     | 885     | 911     | 976     |

**INDEPENDENT BANK GROUP INC.**
**NMS: IBTX**

7777 Henneman Way  
McKinney, TX 75070-1711  
Phone: 972 562-9004  
Fax: -  
Web: www.ibtx.com

CEO: David R. Brooks  
CFO: Michelle S. Hickox  
HR: Murray Pam  
FYE: December 31  
Type: Public

It makes sense that a company that calls itself Independent Bank Group (IBG) would do business in a state that was once its own country. The bank holding company does business through subsidiary Independent Bank which operates about 40 banking offices and 70 branches in North and Central Texas Houston and Colorado. The banks offer standard personal and business accounts and services including some focused on small business owners. IBG has total assets of nearly \$8.9 billion and loans of about \$6.4 billion. The company traces its roots back 100 years but took its current shape in 2002.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 24.3%         | 4,132.6 | 5,055.0 | 5,852.8 | 6,684.5 | 9,850.0 |
| Net income (\$ mil.)   | 45.0%         | 29.0    | 38.8    | 53.5    | 76.5    | 128.3   |
| Market value (\$ mil.) | 4.0%          | 1,195.3 | 979.2   | 1,909.5 | 2,068.6 | 1,400.6 |
| Employees              | 20.8%         | 511     | 587     | 577     | 924     | 1,087   |

**INDEX FRESH, INC.**

3880 LEMON ST STE 210  
RIVERSIDE, CA 925013355  
Phone: 909-877-0999  
Fax: -  
Web: www.indexfresh.com

CEO: -  
CFO: Merrill Causey  
HR: Nora Cortez  
FYE: October 31  
Type: Private

These growers are found in the index under "fresh." Index Fresh is a grower-owned cooperative that packs ships and markets fresh avocados. The produce it sells is grown in California or imported from Mexico and Chile. It markets products to customers across the US. Aside from Index's facilities in California it also has distribution centers and preconditioning facilities in Texas Pennsylvania Kentucky Ohio Illinois and Colorado. The company was a grower cooperative dating back to 1929 organized to pack and market lemons and oranges until the 1950s when it absorbed sister cooperative United Avocado Growers. It became a corporation in 1999.

|                        | Annual Growth | 10/03 | 10/04 | 10/06 | 10/07 | 10/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 24.6%         | -     | 11.5  | 24.7  | 32.2  | 199.9 |
| Net income (\$ mil.)   | (9.2%)        | -     | 9.6   | 0.6   | 0.3   | 2.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 57    |

**INDIA GLOBALIZATION CAPITAL INC**

ASE: IGC

10224 Falls Road  
Potomac, MD 20854  
Phone: 301 983-0998  
Fax: -  
Web: www.igcinc.us

CEO: Ram Mukunda  
CFO: John Cherin  
HR: -  
FYE: March 31  
Type: Public

India Globalization Capital (IGC) sounds like a finance firm but its business is much more concrete. It operates mines and quarries that produce cement concrete and other highway and heavy construction materials; builds roads tunnels and other infrastructure projects exports iron ore and provides related logistics. The US-based company serves the infrastructure industry in fast-growing India and China from four offices in India. It operates through three wholly owned subsidiaries all bearing the IGC name and one 77% owned subsidiary Techni Bharathi Ltd that has built highways and tunnels for the National Highway Authority of India and the Indian Railroad.

|                        | Annual Growth | 03/15 | 03/16 | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.7%)        | 7.7   | 6.4   | 0.6   | 2.2   | 5.1   |
| Net income (\$ mil.)   | -             | (4.6) | (2.8) | (1.9) | (1.8) | (4.1) |
| Market value (\$ mil.) | 47.4%         | 17.4  | 20.5  | 18.6  | 22.1  | 82.2  |
| Employees              | (22.3%)       | 55    | 65    | 31    | 26    | 20    |

**INDIANA BOTANIC GARDENS INC**

3401 W 37TH AVE  
HOBART, IN 463421751  
Phone: 219-947-4040  
Fax: -  
Web: www.botanicchoice.com

CEO: -  
CFO: -  
HR: Elena Nielsen  
FYE: December 31  
Type: Private

Indiana Botanic Gardens makes markets and sells herbal supplements cosmetics and other natural products. Its Botanic Choice and Botanic Spa lines feature such exotic ingredients as hoodia (an African desert plant) Indian Water Hyssop and emu oil. In all it sells about 1700 items to customers throughout the US and abroad. The company does most of its business through its mail-order catalogue and online retail site; it also operates a retail store and offers wholesale sales for other retailers. Joseph E. Meyer author of the classic reference book The Herbalist founded Indiana Botanic Gardens in 1910. His great-grandson Tim Cleland is the company's president.

|                        | Annual Growth | 12/07 | 12/08 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.7%)        | -     | 23.9  | 21.6  | 21.3  | 20.8  |
| Net income (\$ mil.)   | 35.7%         | -     | -     | 0.5   | (0.1) | 1.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 157   |

**INDIANA HARBOR BELT RAILROAD CO**

2721 161ST ST  
HAMMOND, IN 463231099  
Phone: 219-989-4703  
Fax: -  
Web: www.ihbrr.com

CEO: Jim Roots  
CFO: Derek Smith  
HR: -  
FYE: December 31  
Type: Private

Indiana Harbor Belt Railroad provides switching services on its network of more than 50 miles of mainline track in Indiana and Illinois. The company serves the Chicago area which is North America's primary railroad hub. Indiana Harbor Belt handles traffic from industrial customers such as chemical and metal producers and interchanges traffic with about 15 other rail lines. Steel companies account for the largest share of the company's freight traffic. Conrail which is controlled by Norfolk Southern and CSX owns 51% of Indiana Harbor Belt; Canadian Pacific Railway owns 49%. Indiana Harbor Belt Railroad was formed in 1907.

|                        | Annual Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.3%         | -     | -     | 85.1  | 107.3 | 111.1 |
| Net income (\$ mil.)   | 28.2%         | -     | -     | 3.8   | 9.7   | 6.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 750   |

**INDIANA MUNICIPAL POWER AGENCY**

11610 N COLLEGE AVE  
CARMEL, IN 460325602  
Phone: 317-573-9955  
Fax: -  
Web: www.impa.com

CEO: Raj RAO  
CFO: Chris Rettig  
HR: -  
FYE: December 31  
Type: Private

Indiana Municipal Power Agency (IMPA) supplies bulk electricity to 53 community-owned distribution utilities throughout Indiana. IMPA members deliver electric service to households businesses and industries across Indiana. The company has interests in fossil-fueled power plants that give it nearly 820 MW of generating capacity; it also buys electricity through supply contracts and through purchases on the wholesale market. IMPA also owns power transmission assets and it provides utility engineering and consulting services through its ISC subsidiary. The state's 72 public power systems provide about 6% of the state's power capacity.

|                        | Annual Growth | 12/13 | 12/14 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%          | -     | 456.6 | 452.7 | 423.4 | 461.1 |
| Net income (\$ mil.)   | 9.0%          | -     | 26.6  | 28.3  | 23.2  | 37.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 84    |

**INDIANA UNIVERSITY FOUNDATION, INC.**

1500 N STATE ROAD 46 BYP  
BLOOMINGTON, IN 47408  
Phone: 812-855-8311  
Fax: -  
Web: www.indiana.edu

CEO: -  
CFO: James Perin  
HR: -  
FYE: June 30  
Type: Private

Hoosier favorite fund-raiser? If you're a fan of Indiana University then it might well be the Indiana University Foundation (IUF). The not-for-profit foundation raises more than \$100 million annually in donations from individuals corporations and institutional organizations; alumni gifts account for about half of IUF's funds. It manages an endowment of about \$1 billion and provides administrative services for gift accounts and scholarship and fellowship accounts. The organization has offices in Bloomington and Indianapolis. IUF was established in 1936.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | (21.0%)       | -     | 262.5 | 222.7 | 294.6 | 129.5  |
| Net income (\$ mil.)   | -             | -     | 107.2 | 28.8  | 86.1  | (60.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 240    |

**INDIANA UNIVERSITY HEALTH BLOOMINGTON, INC.**

601 W 2ND ST  
BLOOMINGTON, IN 474032317  
Phone: 812-353-5252  
Fax: -  
Web: www.iuhealth.org

CEO: Matthew Bailey  
CFO: Jim Myers  
HR: -  
FYE: December 31  
Type: Private

Indiana University Health Bloomington wants to put a bloom back in patients' cheeks. The facility operating as IU Health Bloomington provides care in a ten-county region in south central Indiana. The not-for-profit hospital — which includes a 350-bed main campus in Bloomington and a 25-bed rural hospital in Paoli — provides care in a number of medical specialties including cardiovascular disease cancer orthopedics and neuroscience. It also runs home health and hospice urgent care lab and specialty care facilities as well as physician practices under the name Southern Indiana Physicians. IU Health Bloomington is part of the Indiana University Health (IU Health) system.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.1%)           | -     | 391.6 | 355.7 | 382.3 | 359.9 |
| Net income (\$ mil.)   | 33.8%            | -     | 22.4  | 64.3  | 92.2  | 71.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,200 |

**INDIANA UNIVERSITY HEALTH, INC.**

340 W 10TH ST  
INDIANAPOLIS, IN 462023082  
Phone: 317-962-2000  
Fax: -

CEO: Al W. Gatmaitan  
CFO: -  
HR: Lauren Zink  
FYE: December 31  
Type: Private

Indiana University Health (IU Health) is one of the largest health systems in Indiana. Not-for-profit IU Health owns or is affiliated with more than 20 hospitals throughout the state including three major facilities ? Methodist Hospital Indiana University Hospital and Riley Hospital for Children ? in downtown Indianapolis. The hospitals serve as teaching facilities for Indiana University's medical school. The largest Methodist Hospital features the Methodist Research Institute which conducts research and clinical trials. The 2700-bed IU Health system also includes primary and specialty care clinics surgery and urgent care centers a health insurance provider and a home health agency.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05   | 12/06   | 12/08   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | (6.1%)           | -     | -     | 2,282.0 | 2,478.3 | 1,889.6 |
| Net income (\$ mil.)   | -                | -     | -     | 69.0    | 159.1   | (24.0)  |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 17,242  |

**INDIANA UNIVERSITY OF PENNSYLVANIA**

1011 S DR ROOM 201 SUTTON  
INDIANA, PA 157050001  
Phone: 724-357-2200  
Fax: -  
Web: www.iup.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Indiana University of Pennsylvania (IUP) isn't geographically confused. It's named for the town of Indiana which is located in Western Pennsylvania east of Pittsburgh. The school serves more than 14000 students on three campuses (Indiana Northpointe and Punxsutawney); it also has a center in Monroeville that offers classes on evenings and Saturdays for professionals pursuing master's or doctoral degrees. All told the university offers some 140 undergraduate degree programs about 40 master's programs and nine doctoral programs. IUP was founded in 1875 as Indiana Normal School and was granted university status in 1965. It is part of the Pennsylvania State System of Higher Education.

|                        | Annual<br>Growth | 06/11 | 06/12 | 06/13 | 06/16 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.4%)           | -     | 188.5 | 176.0 | 173.8 | 172.9 |
| Net income (\$ mil.)   | 14.5%            | -     | 7.8   | 12.9  | (8.5) | 17.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,846 |

**INDIANAPOLIS COLTS INC.**

7001 W. 56th St.  
Indianapolis IN 46254  
Phone: 317-297-2658  
Fax: 317-297-8971  
Web: www.colts.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Fans of this team are can saddle up for football glory. The Indianapolis Colts trace a long and storied history as a franchise in the National Football League boasting five championships since joining the league in 1953. Most of those glory days though took place when the team was the Baltimore Colts and boasted the likes of Johnny Unitas on its roster. The team relocated to Indianapolis in 1984 but fans there had to wait until the 2006 season for the team to make a successful Super Bowl run with the help of such talent as Peyton Manning and Marvin Harrison. Started by Carroll Rosenbloom the team has been owned by CEO James Irsay and his family since 1972.

**INDUS CORPORATION**

1951 KIDWELL DR FL 8  
VIENNA, VA 221823930  
Phone: 703-506-6776  
Fax: -  
Web: www.induscorp.us.com

CEO: Shivram Krishnan  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

INDUS hopes to capitalize on technology by providing a variety of information technology (IT) services to the federal government and commercial clients. The company's services include software design consulting application integration systems engineering and enterprise support services. Its areas of expertise include database management data warehousing and data mining; Web development; geographic information systems (GIS); telecommunications; and data security. The company has nine satellite offices in the US. Clients have included NASA the Department of Defense and Homeland Security agencies. INDUS CEO and majority owner Shiv Krishnan founded the company in 1993.

|                        | Annual<br>Growth | 12/01 | 12/02   | 12/03 | 12/04 | 12/14 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | (153.6) | 61.0  | 75.3  | 51.4  |
| Net income (\$ mil.)   | 2.2%             | -     | -       | 2.6   | 3.8   | 3.3   |
| Market value (\$ mil.) | -                | -     | -       | -     | -     | -     |
| Employees              | -                | -     | -       | -     | -     | 450   |

**INDUSTRIAL SCIENTIFIC CORPORATION**

1001 OAKDALE RD  
OAKDALE, PA 150711500  
Phone: 412-788-4353  
Fax: -  
Web: www.indsci.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Detection is a gas for Industrial Scientific. The company makes sells rents and services gas monitoring instruments systems software and related products to detect oxygen and combustible and toxic gases. Its Instrument Network (iNet) tracks the performance of customers' gas monitors and provides status reports as well as instant notification if a problem is detected. Its portable and fixed monitors ("sniffers") calibration stations transmitters controllers and accessories are designed to work alone or together through iNet. The products are used worldwide in work environments such as underground mines and oil refineries as well as by hazardous response units.

|                        | Annual<br>Growth | 01/03 | 01/04 | 01/05 | 01/06* | 12/07 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 33.6%            | -     | 59.1  | 63.2  | 72.7   | 140.8 |
| Net income (\$ mil.)   | 31.7%            | -     | -     | 7.2   | 8.8    | 12.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 700   |

\*Fiscal year change

**INDUSTRIAL SERVICES OF AMERICA INC (FL)**

NAS: IDSA

7100 Grade Lane  
Louisville, KY 40213  
Phone: 502 366-3452  
Fax: 502 368-1440  
Web: www.isa-inc.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Industrial Services of America manages solid waste and scrap metals so its customers don't have to. Its Computerized Waste Systems (CWS) unit doesn't pick up trash but instead arranges waste disposal services for its commercial and industrial customers at 2300 locations. CWS negotiates contracts with service providers and offers centralized billing and dispatching and invoice auditing services. Industrial Services of America's ISA Recycling unit handles ferrous and nonferrous metals and fiber products and the company's Waste Equipment Sales & Service unit sells leases and services waste handling and recycling equipment.

|                        | Annual Growth | 12/13  | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (20.4%)       | 136.8  | 117.4 | 46.2  | 36.5  | 54.9  |
| Net income (\$ mil.)   | –             | (13.8) | (7.3) | (1.8) | (3.2) | (1.1) |
| Market value (\$ mil.) | (15.1%)       | 25.6   | 48.3  | 10.6  | 14.5  | 13.3  |
| Employees              | (8.4%)        | 108    | 96    | 74    | 75    | 76    |

**INDUSTRIAL TURNAROUND CORPORATION**

13141 N ENON CHURCH RD  
CHESTER, VA 238363120  
Phone: 804-414-1100  
Fax: –  
Web: www.itacfps.com

CEO: Sidney Harrison  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Facility builder Industrial TurnAround Corporation (ITAC) makes sure that wheels turn and conveyors churn at industrial plants around the world. ITAC provides architectural and design expertise construction management and electrical and mechanical engineering to clients whose facilities are based on heavy production such as biofuels chemical metal pharmaceutical power pulp and paper and tobacco. It also offers on-site staffing (for clients who need temporary project managers draftsmen CAD operators and other support staff) as well as hazard and fall prevention assessment equipment and training. Clients include Amtrak Honeywell International and NASA.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 13.6%         | –     | 42.5  | 50.7  | 64.5  | 80.4  |
| Net income (\$ mil.)   | (26.7%)       | –     | 3.0   | 4.0   | 6.1   | 0.6   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 350   |

**INDYNE, INC.**

21351 GENTRY DR STE 205  
STERLING, VA 201668512  
Phone: 703-903-6900  
Fax: –  
Web: www.indyneinc.com

CEO: –  
CFO: –  
HR: Margaret James  
FYE: December 31  
Type: Private

InDyne offers out-of-this-world technology expertise. The company provides information technology science and engineering and technical and administrative services primarily to US government agencies including NASA. It develops custom software designs Web sites and builds computer networks. InDyne's science and engineering division designs aerospace systems provides space mission support and crew training and offers structural and fluid analysis. Its technical and administrative services unit handles imagery operations data management media services and operations support. InDyne's projects have included the development of custom database software for the CDC and the Department of Transportation.

|                        | Annual Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/10 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.0%)        | –     | –     | 288.5 | 256.0 | 260.4 |
| Net income (\$ mil.)   | (12.1%)       | –     | –     | 8.9   | 7.7   | 6.9   |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 1,700 |

**INFINERA CORP**

NMS: INFN

140 Caspian Court  
Sunnyvale, CA 94089  
Phone: 408 572-5200  
Fax: –  
Web: www.infinera.com

CEO: Thomas J. (Tom) Fallon  
CFO: Brad Feller  
HR: –  
FYE: December 29  
Type: Public

To Infinera and beyond! The buzz on this company is that it designs photonic integrated circuits (PICs) intended to replace much larger components within optical networks. (Optical networks are used to provide high-speed Internet access 3G/4G mobile broadband business Ethernet services cloud-based services and wholesale bandwidth services.) Infinera also offers networking equipment built around these chips which are made from indium phosphide — a specialized compound semiconductor material that offers light-years faster performance than standard silicon. Customers include service providers cloud operators governments and enterprises. They include CenturyLink Facebook Zayo Group and Colt.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.0%          | 668.1   | 886.7   | 870.1   | 740.7   | 943.4   |
| Net income (\$ mil.)   | –             | 13.7    | 51.4    | (23.9)  | (194.5) | (214.3) |
| Market value (\$ mil.) | (28.4%)       | 2,616.0 | 3,247.6 | 1,489.6 | 1,110.6 | 687.8   |
| Employees              | 26.9%         | 1,495   | 2,056   | 2,240   | 2,145   | 3,876   |

**INFINITE ENERGY, INC.**

7001 SW 24TH AVE  
GAINESVILLE, FL 326073704  
Phone: 352-331-1654  
Fax: –  
Web: www.infiniteenergy.com

CEO: Darin Cook  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Infinite wisdom? No. Infinite energy? Yes. Infinite Energy does not provide its customers with the natural high of endorphins or with the latest health diet but with the more prosaic commodity of natural gas. The company supplies natural gas to clients in Florida Georgia and New York. Wholesale customers include municipalities institutions and utilities; Infinite Energy also sells to large and small commercial establishments (including restaurants) and to residential customers.

|                        | Annual Growth | 12/02 | 12/03 | 12/04 | 12/05 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%          | –     | 335.8 | 474.0 | 583.9 | 477.6 |
| Net income (\$ mil.)   | 26.7%         | –     | 3.1   | 8.7   | 4.5   | 13.0  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 10    |

**INFINITE GROUP, INC.**

NBB: IMCI

175 Sullys Trail, Suite 202  
Pittsford, NY 14534  
Phone: 585 385-0610  
Fax: –  
Web: www.igius.com

CEO: James Villa  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

As far as Infinite Group Inc. (IGI) is concerned it's capacity to handle its clients' IT outsourcing is unlimited — particularly for government clients. The company provides infrastructure management information security systems engineering server and desktop virtualization enterprise architecture and software development. US government contracts account for the majority of IGI's sales and some its government clients are the Department of Homeland Security and the US Navy. The company has offices in New York Colorado and Virginia (which serves its DC customers).

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.1%)        | 8.6   | 7.9   | 7.4   | 6.4   | 6.4   |
| Net income (\$ mil.)   | –             | (0.5) | (0.8) | (0.3) | (0.1) | 0.0   |
| Market value (\$ mil.) | (33.1%)       | 1.5   | 0.6   | 1.3   | 0.6   | 0.3   |
| Employees              | (9.0%)        | 83    | 69    | 62    | 58    | 57    |

**INFINITY ENERGY RESOURCES INC.**
**PINK SHEETS: IFNY**

11900 College Blvd. Ste. 204  
Overland Park KS 66210  
Phone: 913-948-9512  
Fax: 913-338-4458  
Web: www.infinity-res.com

CEO: Stanton E Ross  
CFO: Daniel F Hutchins  
HR: -  
FYE: December 31  
Type: Public

Maybe nothing lasts forever but Infinity Energy Resources hopes that US demand for fossil fuels won't go away for a long long time. The company focuses its oil exploration and production operations in the Fort Worth Basin of Texas in the Rocky Mountain region in the Greater Green River Basin in Wyoming and the Sand Wash and Piceance Basins in Colorado. It is also pursuing an opportunity in offshore Nicaragua. The company has proved reserves of 7.8 billion cu. ft. of natural gas equivalent. Infinity Energy Resources has exited the oil services business.

**INFINITY PHARMACEUTICALS INC**
**NMS: INFI**

784 Memorial Drive  
Cambridge, MA 02139  
Phone: 617 453-1000  
Fax: -  
Web: www.infi.com

CEO: Adelene Q. Perkins  
CFO: Lawrence E Bloch  
HR: -  
FYE: December 31  
Type: Public

Infinity Pharmaceuticals acts on the endless possibilities for new cancer treatments. The firm works to discover and develop targeted therapies for different types of cancer including non-small cell lung cancer. Such targeted therapies aim at inhibiting specific disease signaling pathways and proteins. In addition to cancer Infinity Pharmaceuticals has candidates for various inflammatory conditions and autoimmune diseases. The company has multiple programs in preclinical and clinical trial stages; it also investigates candidates through partnerships with other drugmakers.

|                        | Annual Growth | 12/14  | 12/15   | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|---------|--------|--------|--------|
| Sales (\$ mil.)        | (39.5%)       | 165.0  | 109.1   | 18.7   | 6.0    | 22.1   |
| Net income (\$ mil.)   | -             | (17.4) | (128.4) | (30.1) | (41.8) | (11.3) |
| Market value (\$ mil.) | (48.6%)       | 961.2  | 446.7   | 76.8   | 115.5  | 67.2   |
| Employees              | (40.2%)       | 195    | 222     | 23     | 22     | 25     |

**INFINITY PROPERTY & CASUALTY CORP**
**NMS: IPCC**

2201 4th Avenue North  
Birmingham, AL 35203  
Phone: 205 870-4000  
Fax: -  
Web: www.infinityauto.com

CEO: James R Gober  
CFO: Robert H Bateman  
HR: -  
FYE: December 31  
Type: Public

Infinity Property and Casualty specializes in providing insurance coverage to high-risk drivers. The insurer primarily provides personal non-standard auto policies and is a leading writer of policies for high-risk drivers in the US. The company also offers standard and preferred personal auto commercial small fleet and classic collector auto insurance. Licensed in all 50 states the company currently focuses its business on targeted urban areas of a handful of states. Personal non-standard auto insurance accounts for more than 90% of its premiums; California accounts for about half of that business. Infinity distributes its products through more than 11800 independent agents. Kemper Corporation is buying Infinity for \$1.4 billion.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.1%          | 2,303.6 | 2,317.3 | 2,384.8 | 2,386.8 | 2,402.6 |
| Net income (\$ mil.)   | 15.4%         | 24.3    | 32.6    | 57.2    | 51.5    | 43.1    |
| Market value (\$ mil.) | 10.8%         | 643.2   | 792.4   | 853.2   | 908.1   | 970.7   |
| Employees              | 1.1%          | 2,200   | 2,400   | 2,200   | 2,300   | 2,300   |

**INFOBLOX INC.**

3111 CORONADO DR  
SANTA CLARA, CA 950543206  
Phone: 408-986-4000  
Fax: -  
Web: www.infoblox.com

CEO: Jesper Andersen  
CFO: Janesh Moorjani  
HR: -  
FYE: July 31  
Type: Private

Infoblox products maintain the info flow across networks. Customers from various sectors use the company's hardware and software to automate consolidate and more securely operate corporate networks. Infoblox's Trinix DDI network identity appliances manage functions such as internet domain name server (DNS) resolution IP address management and network access control. Its NetMRI product line automates network change and configuration management processes. Infoblox works cooperatively with networking equipment vendors including CA Hewlett Packard Enterprise BMC Software VMware Cisco and Juniper Networks. The company was acquired by Vista Equity Partners in 2016.

|                        | Annual Growth | 07/11 | 07/12 | 07/13 | 07/14  | 07/15  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 16.6%         | -     | -     | 225.0 | 250.3  | 306.1  |
| Net income (\$ mil.)   | -             | -     | -     | (4.4) | (23.9) | (27.1) |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -      |
| Employees              | -             | -     | -     | -     | -      | 25     |

**INFOGAIN CORPORATION**

485 ALBERTO WAY STE 100  
LOS GATOS, CA 950325476  
Phone: 408-355-6000  
Fax: -

CEO: Sunil Bhatia  
CFO: Kulesh Bansal  
HR: -  
FYE: June 30  
Type: Private

Infogain helps clients get more from their enterprise data. The company provides consulting IT systems design custom software development and implementation and technical support services related to customer relationship management (CRM) enterprise resource planning (ERP) and business intelligence functions. Other areas of expertise include integrating and optimizing Oracle and Microsoft products as well as transferring customer service processes to cloud computing systems. The company also provides IT strategy consulting and technology needs assessment.

|                        | Annual Growth | 06/07 | 06/08   | 06/09 | 06/11 | 06/15 |
|------------------------|---------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (34.2%)       | -     | 1,592.6 | 34.5  | 44.4  | 85.2  |
| Net income (\$ mil.)   | 147.0%        | -     | 0.0     | 1.1   | 1.4   | 9.2   |
| Market value (\$ mil.) | -             | -     | -       | -     | -     | -     |
| Employees              | -             | -     | -       | -     | -     | 597   |

**INFOR GLOBAL SOLUTIONS INC.**

641 Avenue of the Americas 4th Fl.  
New York NY 10011  
Phone: 678-319-8000  
Fax: 678-319-8682  
Web: www.infor.com

CEO: Charles Phillips  
CFO: Kevin Samuelson  
HR: -  
FYE: May 31  
Type: Private

Before manufacturers and distributors get products to the shelf Infor Global Solutions gets software to their computers. The company develops enterprise applications used for a wide range of business purposes that automate and link disparate functions across an organization. Uses for its products include managing inventories tracking shipments and managing customer interactions. Infor targets such industries as automotive chemicals consumer packaged goods food processing and pharmaceuticals. Clients have included Bristol-Myers Squibb Cargill Grohe Heinz and TRW. The company has customers in about 200 countries. Infor is controlled by a group of investors led by Golden Gate Capital and Summit Partners.

**INFORELANCE CORPORATION**

4050 Legato Rd. Ste. 700  
Fairfax VA 22033  
Phone: 703-246-9360  
Fax: 703-246-9331  
Web: www.inforeliance.com

CEO: Andrew J Butler  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

If you need to rely on information technology services InfoReliance could be the contractor you want. Founded in 2000 the company provides commercial and government customers with custom Web-based software development and IT services such as systems integration portal and network design project management consulting and training. Clients have included the US departments of Agriculture and Commerce; the US Army; the Centers for Disease Control and Prevention; and the Drug Enforcement Administration. Its commercial customers come from industries including financial services health care and manufacturing and have included Epson Microsoft and Diversified Lending Group.

**INFORMATICA CORP.****NMS: INFA**

2100 Seaport Boulevard  
Redwood City, CA 94063  
Phone: 650 385-5000  
Fax: –  
Web: www.informatica.com

CEO: Amit Walia  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

Big data is a big opportunity for Informatica. The company provides enterprise data integration software that enables companies to access integrate and consolidate their data across a variety of systems and users. Its PowerCenter platform consolidates codes and moves large data warehouses and its PowerExchange software enables access to bulk or changed data. Other products include Master Data Management (MDM) and the Informatica B2B Data Exchange as well as Fast Clone (data replication) Data Explorer (data quality) and a range of software-as-a-service (SaaS) offerings which integrate data from other business applications into a single hosted platform.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 17.3%            | 500.7   | 650.1   | 783.8   | 811.6   | 948.2   |
| Net income (\$ mil.)   | 7.7%             | 64.2    | 86.3    | 117.5   | 93.2    | 86.4    |
| Market value (\$ mil.) | 12.5%            | 2,811.7 | 4,783.6 | 4,012.2 | 3,294.1 | 4,508.7 |
| Employees              | 16.5%            | 1,755   | 2,126   | 2,554   | 2,814   | 3,234   |

**INFORMATION ANALYSIS INC.****NBB: IAIC**

11240 Waples Mill Road, Suite 201  
Fairfax, VA 22030  
Phone: 703 383-3000  
Fax: –  
Web: www.infoa.com

CEO: Sandor Rosenberg  
CFO: Richard S Derosé  
HR: –  
FYE: December 31  
Type: Public

Obsolete computer programs goto that great big disk drive in the sky thanks to Information Analysis Incorporated (IAI). The company's software and services help government agencies and corporations migrate from older mainframe-based computer systems to client-server and Web-based applications. IAI offers programming platform migration systems analysis training and maintenance. The company is a Micro Focus partner and uses its modernization software as well as applications by Oracle and SAP. The federal government accounts for the majority of sales but corporate clients include Aleris and Rich Products. IAI was founded in 1979; chairman and CEO Sandor Rosenberg controls 16% of the company's stock.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.5%            | 5.8   | 6.2   | 6.7   | 10.6  | 8.9   |
| Net income (\$ mil.)   | –                | (0.0) | 0.1   | (0.6) | 0.2   | (0.1) |
| Market value (\$ mil.) | (6.6%)           | 2.1   | 1.5   | 1.3   | 4.7   | 1.6   |
| Employees              | (2.9%)           | 27    | 24    | 25    | 27    | 24    |

**INFORMATION SERVICES GROUP INC****NMS: III**

2187 Atlantic Street  
Stamford, CT 06902  
Phone: 203 517-3100  
Fax: –  
Web: www.isg-one.com

CEO: Michael P Connors  
CFO: David E Berger  
HR: –  
FYE: December 31  
Type: Public

True to its name Information Services Group's (ISG) service is information. ISG provides technology insights market intelligence and advisory services to companies seeking to outsource their business operations. The company specializes in marketing advertising human resources legal supply chain management and other business services. It targets North American European and Asia/Pacific markets and has operations in some 20 countries. It serves such industries as telecom financial services health care pharmaceutical and utilities. ISG operates through subsidiaries TPI Advisory Services (data and advisory) Compass (benchmarking and analysis) and STA Consulting (public sector IT services).

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.1%             | 209.6 | 209.2 | 216.5 | 269.6 | 275.8 |
| Net income (\$ mil.)   | (2.1%)           | 6.2   | 4.8   | (6.5) | (2.1) | 5.7   |
| Market value (\$ mil.) | 0.1%             | 191.7 | 164.5 | 165.4 | 189.4 | 192.6 |
| Employees              | 9.8%             | 902   | 984   | 1,267 | 1,248 | 1,310 |

**INFOVISION INC.**

800 E CAMPBELL RD STE 388  
RICHARDSON, TX 75081-1841  
Phone: 972-234-0058  
Fax: –  
Web: www.infovision.net

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Infovision's insight is all about computer systems. The company designs and integrates large and small software systems for clients in the telecom manufacturing banking financial services retail pharmaceuticals and energy industries. With expertise in a wide range of technologies — including multi-tier architectures database administration statistical analysis graphical user interfaces and enterprise resource planning — Infovision offers contract services outsourcing engineering services vendor management and offshore software development. The company was co-founded in 1995 by chairman Sean Yalamanchi and director Raman Kovela-mudi.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/04 | 12/05 | 12/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | –                | –     | 0.0   | 29.0  | 38.2  | 50.7  |
| Net income (\$ mil.)   | 86.1%            | –     | 0.0   | 13.3  | 4.9   | 2.4   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 600   |

**ING BANK FSB**

1 S. Orange St.  
Wilmington DE 19801  
Phone: 302-658-2200  
Fax: +44-1753-552-662  
Web: www.adler.co.uk

CEO: Ralph Hamers  
CFO: Pg Flynn  
HR: –  
FYE: December 31  
Type: Subsidiary

Orange you glad you can count on ING Bank? The company better known as ING Direct offers the Orange Savings Account which boasts higher-than-average interest rates and one of the highest yields in the industry. Doing business in the US via the Internet over the phone by ATM and by mail ING Direct also offers certificates of deposit individual retirement accounts home mortgages and paperless checking accounts. For businesses ING Direct offers savings accounts CDs and 401(k) plans. The bank offers online brokerage services through ING Direct Investing (formerly ShareBuilder) which it acquired in 2007. Capital One bought ING Direct from Amsterdam-based ING Groep for some \$9 billion in 2012.

**ING U.S. INC.**

230 Park Ave.  
New York NY 10169  
Phone: 212-309-8200  
Fax: 303-532-1642  
Web: www.heatwurx.com

CEO: Rodney O Martin Jr  
CFO: Michael S Smith  
HR: -  
FYE: December 31  
Type: Private

ING U.S. is the American arm of Dutch financial services firm ING Groep. It offers retirement investment and insurance (mostly life) services to 13 million individual and corporate customers. Retirement products include IRAs brokerage accounts and annuities; it has about \$107 billion in assets under management (AUM) for this segment. ING U.S.'s investment management services with \$166 billion AUM include international and domestic equity fixed-income and multi-asset products. Insurance covers individual term and universal life as well as employee benefits (stop loss group life disability) which it sells to midsized and large companies. Formed in 1999 the company filed to go public in 2012.

**INGERSOLL MACHINE TOOLS, INC.**

707 FULTON AVE  
ROCKFORD, IL 611034069  
Phone: 815-987-6000  
Fax: -  
Web: www.camozzimachinetools.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

At Ingersoll Machine Tools folks want to talk shop. The company leads the conversation in global production churning out advanced machine tools for other industries' goods. Products include general purpose equipment (vertical turning lathes scalpers and horizontal boring centers) to one-of-a-kind machines that produce aluminum and hard metal components and structures from composite materials. Ingersoll's contract manufacturing services offer prototype machining and short production runs of windmill hubs to small engine parts. Customers include most of the world's aerospace transportation energy and heavy industry OEMs from Caterpillar to Lockheed Martin. Ingersoll is a company of Italy's Camozzi Group.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%             | -     | 56.4  | 0.0   | 55.5  | 63.0  |
| Net income (\$ mil.)   | 34.9%            | -     | 0.3   | 0.0   | 2.6   | 3.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 331   |

**INGLES MARKETS INC**
**NMS: IMKT A**

2913 U.S. Hwy. 70 West  
Black Mountain, NC 28711  
Phone: 828 669-2941  
Fax: -  
Web: www.ingles-markets.com

CEO: -  
CFO: Ronald B. (Ron) Freeman  
HR: Peter Oloff  
FYE: September 28  
Type: Public

Ingles Markets operates about 200 supermarkets primarily in suburbs small towns and rural areas of six southeastern states. The stores largely operate under the Ingles name although about 10 do business as Sav-Mor. In addition to brand-name goods Ingles Markets stocks its shelves with its Laura Lynn and Harvest Farms private label products. The company also owns a dairy that sells about a quarter of its products to Ingles stores and the rest to other retailers and distributors. Ingles Markets is also in the real estate business; it owns more than 75 shopping centers nearly all of which contain an Ingles store.

|                        | Annual<br>Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.7%             | 3,778.6 | 3,795.0 | 4,002.7 | 4,092.8 | 4,202.0 |
| Net income (\$ mil.)   | 8.3%             | 59.4    | 54.2    | 53.9    | 97.4    | 81.6    |
| Market value (\$ mil.) | (3.3%)           | 898.3   | 781.6   | 520.7   | 693.9   | 786.7   |
| Employees              | 1.9%             | 25,000  | 26,500  | 25,000  | 26,000  | 27,000  |

**INGRAM MICRO INC.**
**NYS: IM**

3351 Michelson Drive, Suite 100  
Irvine, CA 92612-0697  
Phone: 714 566-1000  
Fax: 714 566-7604  
Web: www.ingrammicro.com

CEO: Alain Monie  
CFO: Gina Mastantuono  
HR: Debbie Bartz  
FYE: December 31  
Type: Public

The only things micro about Ingram are some of the smaller electronic components it sells. The world's largest wholesale distributor of information technology products Ingram Micro provides thousands of products — desktop and notebook PCs servers storage devices monitors printers and software — to more than 200,000 customers in some 160 countries worldwide. Its sells products from more than 1700 suppliers including many of the world's top manufacturers; Hewlett-Packard is the company's largest supplier. Ingram Micro also offers a wide range of services to its resellers and suppliers including supply chain management business intelligence financing logistics cloud computing and network support services. The company rings up 61% of sales outside North America.

|                        | Annual<br>Growth | 01/11*   | 12/11    | 12/12    | 12/13    | 12/14    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 10.4%            | 34,589.0 | 36,328.7 | 37,827.3 | 42,553.9 | 46,487.4 |
| Net income (\$ mil.)   | (5.7%)           | 318.1    | 244.2    | 305.9    | 310.6    | 266.7    |
| Market value (\$ mil.) | 13.1%            | 2,982.1  | 2,841.5  | 2,583.8  | 3,652.3  | 4,317.8  |
| Employees              | 11.5%            | 15,650   | 15,500   | 20,800   | 21,800   | 21,700   |

\*Fiscal year change

**INGREDION INC**
**NYS: INGR**

5 Westbrook Corporate Center  
Westchester, IL 60154  
Phone: 708 551-2600  
Fax: 708 551-2700  
Web: www.ingredion.com

CEO: James P. Zallie  
CFO: James D. (Jim) Gray  
HR: -  
FYE: December 31  
Type: Public

Sweet sodas and diet desserts alike get their taste and feel from Ingredion's ingredients. The company makes food ingredients and industrial products from corn and other starch-based raw materials. It serves customers in more than 60 markets including food brewing and paper companies. Ingredion's largest product line is starches used in food for stabilization feel and texture and in paper packaging and other materials for quality strength and a host of other attributes. Its other product lines include sweeteners (high-fructose corn syrup dextrose) specialty ingredients (products focused on health affordability and sustainability) and co-products (refined corn oil corn gluten feed and meal). Ingredion operates worldwide but generates most of its sales in North America.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.8%             | 5,668.0 | 5,621.0 | 5,704.0 | 5,832.0 | 5,841.0 |
| Net income (\$ mil.)   | 5.7%             | 355.0   | 402.0   | 485.0   | 519.0   | 443.0   |
| Market value (\$ mil.) | 1.9%             | 5,644.1 | 6,375.9 | 8,313.1 | 9,300.4 | 6,080.5 |
| Employees              | (0.9%)           | 11,400  | 11,000  | 11,000  | 11,000  | 11,000  |

**INKSURE TECHNOLOGIES INC.**
**OTC: INKS**

1770 NW 64th St. Ste. 350  
Fort Lauderdale FL 33309  
Phone: 954-772-8507  
Fax: 954-772-8509  
Web: www.inksure.com

CEO: Brian M Culley  
CFO: Chanan Morris  
HR: -  
FYE: December 31  
Type: Public

Don't think it ink it; InkSure Technologies makes the mark genuine and permanent. The company markets custom security inks that are designed to prevent counterfeiting. The company also sells readers that use the company's proprietary software to identify and analyze marks printed with its inks which can be used on a variety of paper and plastic materials and have a unique chemical code. Applications for InkSure Technologies systems include financial and government documents pharmaceutical and tobacco product packaging retail gift certificates and travel tickets. Aviation security company ICTS International holds roughly a 30% stake in InkSure Technologies.



**INNERWORKINGS INC**

NMS: INWK

203 North LaSalle Street, Suite 1800  
Chicago, IL 60601  
Phone: 312 642-3700  
Fax: –  
Web: www.inwk.com

CEO: Eric D. Belcher  
CFO: Jeffrey P. Pritchett  
HR: –  
FYE: December 31  
Type: Public

InnerWorkings has inserted itself into the nuts and bolts of the corporate printing world. The company procures manages and delivers printed products (brochures catalogs and other promotional materials) to companies in the advertising consumer products publishing and retail industries. InnerWorkings' proprietary software application and database matches customers' jobs with printing companies' equipment and capacity. The InnerWorkings system submits a job to multiple printers who then bid for the business. Approximately 10000 suppliers participate in the company's network which includes finishing and engraving firms graphic designers paper mills and merchants digital imaging companies and binders.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.9%             | 1,000.1 | 1,029.4 | 1,090.7 | 1,136.3 | 1,121.6 |
| Net income (\$ mil.)   | –                | 44.5    | (32.3)  | 4.4     | 19.0    | (76.2)  |
| Market value (\$ mil.) | (16.8%)          | 403.6   | 388.6   | 510.3   | 519.6   | 193.8   |
| Employees              | 7.0%             | 1,600   | 1,600   | 1,800   | 2,000   | 2,100   |

**INNODATA INC**

NMS: INOD

55 Challenger Road  
Ridgefield Park, NJ 07660  
Phone: 201 371-8000  
Fax: –  
Web: www.innodata.com

CEO: Jack S. Abuhoff  
CFO: Robert O'Connor  
HR: –  
FYE: December 31  
Type: Public

Innodata handles information inundation. The company provides content management and process outsourcing services to businesses and government agencies mainly in the US and Europe. It oversees abstracting and indexing data capture and entry research and analysis and technical writing among other tasks. Innodata manages such tasks as digitizing paper documents into a more manageable electronic form. The company also provides IT services such as consulting systems integration and software and systems engineering. It primarily serves the media publishing and information services industries. Innodata's top clients are Apple Wolters Kluwer Bloomberg and Reed Elsevier.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.7%)           | 59.1  | 58.5  | 63.1  | 60.9  | 57.4  |
| Net income (\$ mil.)   | –                | (1.0) | (2.8) | (5.5) | (5.1) | 0.0   |
| Market value (\$ mil.) | (15.4%)          | 75.6  | 73.8  | 63.4  | 35.2  | 38.8  |
| Employees              | (11.3%)          | 5,090 | 5,090 | 4,750 | 3,944 | 3,147 |

**INNPHOS HOLDINGS INC**

NMS: IPHS

259 Prospect Plains Road  
Cranbury, NJ 08512  
Phone: 609 495-2495  
Fax: –  
Web: www.innphos.com

CEO: Kim Ann Mink  
CFO: Mark Feuerbach  
HR: –  
FYE: December 31  
Type: Public

Innophos Holdings adds a dash of its phosphate products to food beverages toothpaste detergents and asphalt. Innophos manufactures specialty phosphates used in consumer products pharmaceuticals and industrial applications. Customers use the company's phosphates to improve the quality and performance of a broad range of products from electronics and textiles to pharmaceuticals water and detergents. Innophos divides its business into three segments: specialty salts and specialty acids; purified phosphoric acid; and granular triple super phosphates (GSTP) a fertilizer.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15 | 12/16   | 12/17 |
|------------------------|------------------|-------|---------|-------|---------|-------|
| Sales (\$ mil.)        | (3.8%)           | 844.1 | 839.2   | 789.1 | 725.3   | 722.0 |
| Net income (\$ mil.)   | (17.9%)          | 49.5  | 64.5    | 26.3  | 48.0    | 22.4  |
| Market value (\$ mil.) | (1.0%)           | 949.5 | 1,142.0 | 566.2 | 1,021.0 | 913.0 |
| Employees              | (1.0%)           | 1,427 | 1,445   | 1,387 | 1,319   | 1,373 |

**INNOSPEC INC**

NMS: IOSP

8310 South Valley Highway, Suite 350  
Englewood, CO 80112  
Phone: 303 792-5554  
Fax: –  
Web: www.innospecinc.com

CEO: Patrick S. Williams  
CFO: Ian P. Clemenson  
HR: Cathy Hessner  
FYE: December 31  
Type: Public

Innospec has concluded that the company's future lies in applying innovative ideas to its specialty chemicals businesses by developing fuel additives and niche performance chemicals. Innospec's Fuel Specialties segment makes chemical additives that enhance fuel efficiency and engine performance and its Performance Chemicals unit makes several products used in the personal care home care agrochemical and mining. Meanwhile the oilfield services provide drilling and production chemical. It is also the sole producer of TEL (tetra ethyl lead) product an anti-knock gas additive sold to oil refineries worldwide.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 11.3%            | 960.9   | 1,012.3 | 883.4   | 1,306.8 | 1,476.9 |
| Net income (\$ mil.)   | 0.3%             | 84.1    | 119.5   | 81.3    | 61.8    | 85.0    |
| Market value (\$ mil.) | 9.7%             | 1,043.3 | 1,327.0 | 1,673.7 | 1,725.0 | 1,509.0 |
| Employees              | 11.4%            | 1,300   | 1,300   | 1,800   | 1,900   | 2,000   |

**INNOVARO INC.**

NBB: INNI

2109 Palm Avenue  
Tampa, FL 33605  
Phone: 813 754-4330  
Fax: –  
Web: www.innovaro.com

CEO: Asa Lanum  
CFO: Carole R Wright  
HR: –  
FYE: December 31  
Type: Public

Innovaro's mission in life is to turn innovations into profitable ventures. The company (formerly UTEK) provides consultation services to help clients to locate new markets identify game-changing strategies and develop new platforms; it also facilitates the sale of licensing deals for potential commercial use. Areas of expertise include biotechnology energy geology manufacturing and electronics. Founded in 1997 Innovaro has worked with hundreds of big-name clients such as Disney Johnson & Johnson and Nokia. The former UTEK changed its name to Innovaro in mid-2010 after a UK consulting firm it had acquired in 2008.

|                        | Annual<br>Growth | 09/09* | 12/09 | 12/10  | 12/11 | 12/12  |
|------------------------|------------------|--------|-------|--------|-------|--------|
| Sales (\$ mil.)        | (59.1%)          | 7.8    | 3.0   | 13.1   | 14.9  | 0.5    |
| Net income (\$ mil.)   | –                | (9.3)  | (0.6) | (19.1) | (4.6) | (10.0) |
| Market value (\$ mil.) | (62.5%)          | 75.6   | 68.6  | 23.1   | 15.5  | 4.0    |
| Employees              | (51.4%)          | –      | 61    | 39     | 31    | 7      |

\*Fiscal year change

**INNOVATION VENTURES LLC**

38955 Hills Tech Dr.  
Farmington Hills MI 48331  
Phone: 248-960-1700  
Fax: +81-3-5201-6292  
Web: www.kamipa.co.jp

CEO: Manoj Bhargava  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Just because you're tired doesn't mean you're thirsty. Innovation Ventures is a holding company that owns Living Essentials LLC which markets the two-ounce energy drink 5-hour Energy. Unlike other carbonated energy drinks 5-hour Energy doesn't contain any sugar and only has four calories thanks to its small size that packs quite a punch. Five-hour Energy is a blend of vitamins amino acids and caffeine and comes in flavors (berry grape lemon-lime) as well as a decaf and extra-strength formula. Five-hour Energy drinks are strategically placed at the checkout counter not the beverage aisle at most major grocery drug and convenience stores in the US and Canada.

**INNOVATIVE SOLUTIONS AND SUPPORT INC**
**NMS: ISSC**

720 Pennsylvania Drive  
Exton, PA 19341  
Phone: 610 646-9800  
Fax: -  
Web: www.innovative-ss.com

CEO: Geoffrey S M Hedrick  
CFO: Relland M Winand  
HR: -  
FYE: September 30  
Type: Public

Pilots use products by Innovative Solutions and Support (IS&S) to gauge their success. The company makes flight information computers electronic displays and monitoring systems that measure flight information such as airspeed altitude and engine and fuel data. IS&S's reduced vertical separation minimum (RVSM) system enables planes to fly closer together; engine and fuel displays help pilots track fuel and oil levels and other engine functions. IS&S offers flat-panel displays which take up less cockpit space than conventional displays. Customers are the US DoD and other government agencies defense contractors and commercial/corporate air carriers.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.3%)        | 20.1  | 28.0  | 16.8  | 13.9  | 17.6  |
| Net income (\$ mil.)   | -             | (5.9) | 2.0   | 4.6   | (3.7) | 1.9   |
| Market value (\$ mil.) | 14.8%         | 45.8  | 53.9  | 61.5  | 42.9  | 79.5  |
| Employees              | (5.2%)        | 88    | 91    | 93    | 55    | 71    |

**INNOVIVA INC**
**NMS: INVA**

1350 Old Bayshore Highway Suite 400  
Burlingame, CA 94010  
Phone: 650 238-9600  
Fax: -  
Web: www.inva.com

CEO: Michael W. Aguiar  
CFO: Eric d'Esparbes  
HR: -  
FYE: December 31  
Type: Public

Innoviva (formerly Theravance) figures there's no sense in re-inventing the wheel. The biotech takes aim at already proven biological targets taking advantage of existing research to create next-generation treatments. The firm is focused on the discovery development and commercialization of small molecule medicines across a number of therapeutic areas including respiratory disease bacterial infections and central nervous system pain. Its VIBATIV product (an injectable antibiotic approved to treat skin infections and hospital-acquired pneumonia) was successfully developed and commercialized with partner Astellas. It also develops chronic obstructive pulmonary disease (COPD) products with GlaxoSmithKline (GSK).

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 135.9%        | 8.4     | 53.9    | 133.6   | 217.2   | 261.0   |
| Net income (\$ mil.)   | -             | (168.5) | (18.8)  | 59.5    | 134.1   | 395.1   |
| Market value (\$ mil.) | 5.4%          | 1,430.5 | 1,065.6 | 1,081.7 | 1,434.6 | 1,764.2 |
| Employees              | (12.0%)       | 10      | 13      | 14      | 12      | 6       |

**INNSUITES HOSPITALITY TRUST**
**ASE: IHT**

InnSuites Hotels Centre, 1730 E. Northern Avenue, Suite 122  
Phoenix, AZ 85020  
Phone: 602 944-1500  
Fax: -  
Web: www.innsuitestrust.com

CEO: James F Wirth  
CFO: Craig Miller  
HR: -  
FYE: January 31  
Type: Public

This company trusts you'll have a night full of sweet dreams while staying at one of its hotels. InnSuites Hospitality Trust wholly-owns and operates five studio and two-room suite hotels in Arizona New Mexico and southern California four of which are co-branded as Best Westerns. The company also provides management services for nine hotels and trademark license services for 11 hotels. InnSuites Hospitality Trust primarily operates through the InnSuites Hotels & Suites and InnSuites Boutique Hotel Collection brands. InnSuites Hospitality Trust operates through its majority-owned affiliate RRF Limited Partnership which in turn operates through subsidiary InnSuites Hotels.

|                        | Annual Growth | 01/15 | 01/16 | 01/17 | 01/18 | 01/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (19.5%)       | 14.7  | 3.6   | 13.2  | 10.8  | 6.2   |
| Net income (\$ mil.)   | -             | (2.1) | 0.4   | (2.2) | 1.4   | 1.4   |
| Market value (\$ mil.) | (11.1%)       | 25.1  | 20.8  | 20.3  | 16.2  | 15.7  |
| Employees              | (20.5%)       | 300   | 300   | 200   | 200   | 120   |

**INOGEN, INC**
**NMS: INGN**

326 Bollay Drive  
Goleta, CA 93117  
Phone: 805 562-0500  
Fax: -  
Web: www.inogen.com

CEO: Scott Wilkinson  
CFO: Alison Bauerlein  
HR: -  
FYE: December 31  
Type: Public

Combine innovation with oxygen and you've got Inogen. The company makes portable oxygen-concentrators that provide supplemental oxygen by people with chronic respiratory conditions. Oxygen concentrators pull nitrogen from ambient air to supply an oxygen-rich mix through a breathing tube. Its 4.8- and 7-pound models are meant to replace both large in-home concentrators as well as portable tank systems which also eliminates the need for home delivery of oxygen tanks. Unlike most suppliers in the market Inogen sells and rents directly to patients. International customers account for about a third of revenue. Inogen was formed in 2001 and went public in early 2014.

|                        | Annual Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 33.6%         | 112.5 | 159.0 | 202.8   | 249.4   | 358.1   |
| Net income (\$ mil.)   | 66.0%         | 6.8   | 11.6  | 20.5    | 21.0    | 51.8    |
| Market value (\$ mil.) | 41.1%         | 683.2 | 873.1 | 1,462.9 | 2,593.4 | 2,704.3 |
| Employees              | (8.7%)        | 411   | 547   | 602     | 770     | 285     |

**INOVA HEALTH SYSTEM FOUNDATION**

8110 GATEHOUSE RD 200E  
FALLS CHURCH, VA 220421217  
Phone: 703-289-2069  
Fax: -  
Web: www.inova.org

CEO: John Niederhuber  
CFO: Richard Magenheimer  
HR: -  
FYE: December 31  
Type: Private

Inova Health Foundation provides financial support and assistance to the Inova Health System which operates a network of not-for-profit community hospitals in northern Virginia. It also supports home health services heart care programs clinical research and trials emergency and urgent care centers family practice locations and rehabilitation centers. To raise funds for the hospital system the foundation organizes special events such as galas golf tournaments and silent auctions. Donors can also make contributions through the Inova website. The foundation took in \$15.8 million in contributions in 2012.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15   | 12/17  |
|------------------------|---------------|-------|-------|-------|---------|--------|
| Sales (\$ mil.)        | (49.2%)       | -     | -     | -     | 2,972.1 | 765.9  |
| Net income (\$ mil.)   | 74.8%         | -     | -     | -     | 234.8   | 717.2  |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -      |
| Employees              | -             | -     | -     | -     | -       | 16,000 |

**INOVA TECHNOLOGY INC**
**NBB: INVA**

2300 W. Sahara Ave., Suite 800  
Las Vegas, NV 89102  
Phone: 800 507-2810  
Fax: -  
Web: www.inovatechnology.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Public

Inova Technology has innovative ways of keeping track of things. The company provides radio frequency identification (RFID) scanners and tags through its RighTag subsidiary. Its Trakkers subsidiary offers a tracking solution that allows trade show exhibitors to scan badges of attendees to capture contact information then store the data in a specially designated Web site for access from any location. Inova Technology also offers IT consulting and computer network services through its Desert Communications subsidiary. Chairman and CEO Adam Radly controls more than half of the company.

|                        | Annual Growth | 04/09 | 04/10 | 04/11 | 04/12 | 04/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.6%)        | 22.6  | 21.0  | 22.1  | 21.2  | 18.7  |
| Net income (\$ mil.)   | -             | (2.0) | (7.1) | (3.4) | (1.2) | (6.6) |
| Market value (\$ mil.) | -             | 2.4   | 1.9   | 0.1   | 0.0   | 0.0   |
| Employees              | -             | -     | -     | -     | -     | 75    |

**INOVIO PHARMACEUTICALS INC.****NMS: INO**

660 W. Germantown Pike, Suite 110  
Plymouth Meeting, PA 19462  
Phone: 267 440-4200  
Fax: -  
Web: www.inovio.com

CEO: J. Joseph Kim  
CFO: Peter D. Kies  
HR: -  
FYE: December 31  
Type: Public

Inovio Pharmaceuticals is electrifying its vaccine delivery process. The firm's needle-free electroporation infusion therapy uses electrical pulses to open up cell membranes thus optimizing the delivery of its DNA vaccines that can protect from cancers as well as chronic infectious diseases including HIV and hepatitis C. Its SynCon process identifies shared characteristics among different strains of similar viruses to help develop a universal flu vaccine that will be effective on most influenza strains unlike traditional flu vaccines that are strain-specific. It also has a couple of anti-inflammatory drugs in its pipeline and some DNA-based animal growth hormones for livestock.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 30.7%         | 10.5   | 40.6   | 35.4   | 42.2   | 30.5   |
| Net income (\$ mil.)   | -             | (36.1) | (29.2) | (73.7) | (88.2) | (97.0) |
| Market value (\$ mil.) | (18.8%)       | 892.5  | 653.4  | 674.7  | 401.5  | 388.9  |
| Employees              | 27.2%         | 110    | 170    | 253    | 280    | 288    |

**INPHI CORP****NYS: IPHI**

2953 Bunker Hill Lane, Suite 300  
Santa Clara, CA 95054  
Phone: 408 217-7300  
Fax: -  
Web: www.inphi.com

CEO: Ford G. Tamer  
CFO: John S. Edmunds  
HR: Julie Currie  
FYE: December 31  
Type: Public

Inphi wants to shift broadband networks into high gear. The fabless semiconductor company offers specialized logic devices modulator drivers and other components used in high-speed optical telecom networks. Key parts of Inphi's more than 170 products are made from indium phosphide (InP; hence the company name) which Inphi touts as running at much higher speeds but with lower power consumption than competing products made from other specialized materials such as silicon germanium. Other elements of the company's designs are made from standard silicon to lower overall costs.

|                        | Annual Growth | 12/14  | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 17.2%         | 156.1  | 246.6   | 266.3   | 348.2   | 294.5   |
| Net income (\$ mil.)   | -             | (22.6) | (13.6)  | 99.5    | (74.9)  | (95.8)  |
| Market value (\$ mil.) | 14.8%         | 818.5  | 1,196.8 | 1,976.3 | 1,621.1 | 1,424.0 |
| Employees              | 6.8%          | 446    | 472     | 586     | 616     | 580     |

**INRAD OPTICS INC****NBB: INRD**

181 Legrand Avenue  
Northvale, NJ 07647  
Phone: 201 767-1910  
Fax: -  
Web: www.inradoptics.com

CEO: Amy Eskilson  
CFO: William J Foote  
HR: -  
FYE: December 31  
Type: Public

Inrad Optics (formerly Photonic Products Group) manufactures products for use in photonics including custom optics crystals and components and provides thin-film coating services on a contract basis. Its products find applications in laser systems military gear semiconductor production equipment and telecommunications networks. The company's INRAD unit grows and finishes crystals used in commercial laser systems. Its custom optics segment includes waveplates beam displacers rotators and phase-shift plates. Inrad Optics gets about 10% of its sales from overseas customers.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%          | 9.7   | 10.5  | 9.8   | 9.9   | 11.5  |
| Net income (\$ mil.)   | -             | (2.5) | (0.5) | (0.6) | (0.7) | 0.7   |
| Market value (\$ mil.) | 55.0%         | 2.2   | 4.9   | 7.4   | 17.6  | 12.7  |
| Employees              | (4.6%)        | 70    | 68    | 63    | 62    | 58    |

**INSEEGO CORP****NMS: INSG**

12600 Deerfield Parkway, Suite 100  
Alpharetta, GA 30004  
Phone: 858 812-3400  
Fax: -  
Web: www.inseego.com

CEO: Sue Swenson  
CFO: Michael A. Newman  
HR: -  
FYE: December 31  
Type: Public

Novatel Wireless proves you can take it with you. The company designs wireless modems that let users access the Internet from anywhere. Its MiFi brand of mobile hotspot devices provides wireless connectivity for up to five users at the same time. Novatel also offers a series of wireless PC card modems (Merlin) embedded wireless modules for OEMs (Expedite) and desktop wireless gateway consoles (Ovation). Its Mobilink software bundled with modems and embedded modules connects mobile devices with wireless LANs. Novatel also offers activation provisioning and integration services. The company gets most sales from North America.

|                        | Annual Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|--------|--------|--------|--------|-------|
| Sales (\$ mil.)        | 2.2%          | 185.2  | 220.9  | 243.6  | 219.3  | 202.5 |
| Net income (\$ mil.)   | -             | (39.2) | (52.3) | (60.6) | (45.7) | (8.1) |
| Market value (\$ mil.) | 6.5%          | 238.2  | 123.5  | 180.5  | 119.1  | 307.0 |
| Employees              | 35.9%         | 240    | 1,330  | 1,173  | 927    | 819   |

**INSIGHT ENTERPRISES INC.****NMS: NSIT**

6820 South Harl Avenue  
Tempe, AZ 85283  
Phone: 480 333-3000  
Fax: -  
Web: www.insight.com

CEO: Kenneth T. (Ken) Lamneck  
CFO: Glynis A. Bryan  
HR: Jennifer Fernandez  
FYE: December 31  
Type: Public

Insight Enterprises distributes computer hardware and software and provides IT services for businesses schools and government agencies and departments. The company offers thousands of devices and applications from major manufacturers (including Microsoft HP Inc. IBM and Cisco) as well as cloud services. Insight also provides integration services to knit hardware and software together for its customers. The company uses direct telesales field sales agents and an e-commerce site to reach its clients. Geographically Insight gets about 60% of sales from customers in the US and in terms of customers its large business clients provide about 70% of sales.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.4%          | 5,316.2 | 5,373.1 | 5,485.5 | 6,703.6 | 7,080.1 |
| Net income (\$ mil.)   | 21.3%         | 75.7    | 75.9    | 84.7    | 90.7    | 163.7   |
| Market value (\$ mil.) | 12.0%         | 918.6   | 891.3   | 1,434.9 | 1,358.6 | 1,445.9 |
| Employees              | 8.2%          | 5,406   | 5,761   | 5,930   | 6,697   | 7,420   |

**INSIGHT HEALTH SERVICES HOLDINGS CORP.**

26250 Enterprise Ct. Ste. 100  
Lake Forest CA 92630  
Phone: 949-282-6000  
Fax: 303-254-8343  
Web: www.qualmark.com

CEO: Louis E Hallman III  
CFO: Keith S Kelson  
HR: -  
FYE: June 30  
Type: Private

InSight Health Services (dba Insight Imaging) knows what lies within the hearts brains and pancreases of men. The company offers diagnostic imaging services to wholesale and retail customers in some 30 states. It mainly provides MRI (magnetic resonance imaging) services but also offers CT (computed tomography) and PET (positron emission tomography) scanning as well as conventional X-ray mammogram and ultrasound services. Customers include hospitals and physicians as well as insurance payers and Medicare or Medicaid programs. InSight restructured and emerged from bankruptcy protection in 2011. It is controlled by investment firm Black Diamond Capital Management.

**INSIGNIA SYSTEMS, INC.**
**NAS: ISIG**

8799 Brooklyn Blvd.  
Minneapolis, MN 55445  
Phone: 763 392-6200  
Fax: -  
Web: www.insigniasystems.com

CEO: Kristine A Glancy  
CFO: Jeffrey A Jagerson  
HR: -  
FYE: December 31  
Type: Public

Insignia Systems believes all signs point to greater sales. The company's point of purchase (POP) software and services help retailers and consumer goods manufacturers create promotional signage and in-store advertising that's displayed close to products on store shelving. As part of its POPSign program Insignia Systems creates customized signs based on information from retailers and manufacturers; it generates the majority of its revenue from its POPSign program. Its Stylus software suite is used to create signs labels and posters. Insignia Systems also sells specialized cardstock and other printing supplies for its systems. The company was founded in 1990.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%             | 26.3  | 28.2  | 24.9  | 26.4  | 33.2  |
| Net income (\$ mil.)   | 60.5%            | 0.2   | 1.5   | (1.3) | (0.6) | 1.4   |
| Market value (\$ mil.) | (19.7%)          | 42.4  | 34.0  | 28.9  | 14.1  | 17.6  |
| Employees              | (3.2%)           | 65    | 63    | 61    | 62    | 57    |

**INSITE VISION INC.**
**NBB: INSV**

965 Atlantic Avenue  
Alameda, CA 94501  
Phone: 510 865-8800  
Fax: 510 865-5700  
Web: www.insitevision.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

InSite Vision provides insight into the murky realm of eye disease. The company develops ophthalmic products using its DuraSite eyedrop-based drug delivery system. Its topical anti-infective product AzaSite is marketed in the US by licensing partner Inspire Pharmaceuticals as a treatment for conjunctivitis (pink eye). Various other AzaSite products are in development to treat eyelid inflammation and other infections. InSite Vision has licensed rights to use azithromycin (the active ingredient in AzaSite) from Pfizer. Inspire markets AzaSite in the US and Canada while international units are supplied by Catalent Pharma Solutions.

|                        | Annual<br>Growth | 12/09  | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 33.2%            | 9.8    | 11.9  | 15.9  | 21.6  | 30.8  |
| Net income (\$ mil.)   | -                | (14.2) | (9.6) | (6.9) | (8.3) | 5.8   |
| Market value (\$ mil.) | (6.0%)           | 50.7   | 44.2  | 58.2  | 40.5  | 39.6  |
| Employees              | 34.8%            | 10     | 12    | 25    | 30    | 33    |

**INSITUFORM TECHNOLOGIES INC.**

17988 Edison Ave.  
Chesterfield MO 63005  
Phone: 636-530-8000  
Fax: 636-519-8010  
Web: www.insituform.com

CEO: Charles R Gordon  
CFO: David A Martin  
HR: Laura Villa  
FYE: December 31  
Type: Subsidiary

Under many a city lurks a decaying infrastructure and that's what Insituform Technologies takes care of "in situ". Serving industrial and municipal clients the company and its subsidiaries manufacture and install products for rehabilitating and protecting sewers water lines oil pipelines mining pipelines and other types of pipe systems. The heart of its business is its cured-in-place pipe process which allows for pipe rehabilitation without digging or disruption. Insituform which has operations in North America as well as in Asia Europe Australia the Middle East and South America has been expanding both geographically and by product offering. The company is part of infrastructure firm Aegion.

**INSMED INCORPORATED**
**NASDAQ: INSM**

8720 Stony Point Pkwy.  
Richmond VA 23235  
Phone: 804-565-3000  
Fax: 804-565-3500  
Web: www.insmed.com

CEO: William H Lewis  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Insmmed is focused on inhaled medicines. The company is combining its inhaled drug delivery technology with its pharmaceutical findings to create potential therapeutics lung infections and lung diseases. Its inhaled ARIKACE is being investigated for the treatment of chronic lung infections in patients with cystic fibrosis (CF) and non-tuberculous mycobacteria (NTM). Insmmed also has its eFlow Nebulizer drug delivery technology in development. Another candidate IPLEX is being investigated for the treatment of neurodegenerative and retinal diseases. Insmmed has also conducted research programs for other lung cancer and metabolism drugs.

**INSPIRE PHARMACEUTICALS INC.**

8081 Arco Corporate Dr. Ste. 400  
Raleigh NC 27617  
Phone: 919-941-9777  
Fax: 919-941-9797  
Web: www.inspirepharm.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Inspire Pharmaceuticals doesn't want to leave a dry eye in the house. The company targets treatments for various ocular diseases. Inspire Pharmaceuticals markets two North American eye products AzaSite (licensed from InSite Vision) which treats bacterial conjunctivitis (eye infections) and Elestat for allergic conjunctivitis (developed and marketed in collaboration with Allergan). The company is also working to find additional applications for AzaSite. The company also sells treatments for dry eye in Japan and the US through licensing agreements. Inspire Pharmaceuticals was acquired by Merck in 2011.

**INSTALLED BUILDING PRODUCTS INC**
**NYSE: IBP**

495 South High Street, Suite 50  
Columbus, OH 43215  
Phone: 614 221-3399  
Fax: -  
Web: www.installedbuildingproducts.com

CEO: Jeffrey W. Edwards  
CFO: Michael T. Miller  
HR: -  
FYE: December 31  
Type: Public

Installed Building Products (IBP) wants to insulate its customers from the elements. The company is a leading new residential insulation installer with more than 135 branches in all continental US states and Washington DC. IBP manages all aspects of the installation process for its customers including direct purchases of materials from national manufacturers delivery and installation. In addition to insulation IBP waterproofs and fireproofs homes and installs garage doors rain gutters shower doors shelving and mirrors.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 26.7%            | 518.0 | 662.7 | 863.0   | 1,132.9 | 1,336.4 |
| Net income (\$ mil.)   | 40.8%            | 13.9  | 26.5  | 38.4    | 41.1    | 54.7    |
| Market value (\$ mil.) | 17.3%            | 533.1 | 742.8 | 1,235.5 | 2,272.1 | 1,007.9 |
| Employees              | 20.9%            | 3,600 | 4,510 | 5,292   | 6,900   | 7,700   |

**INSTANT WEB INC.**

7951 Powers Blvd.  
Chanhassen MN 55317-9502  
Phone: 952-474-0961  
Fax: 952-474-6467  
Web: www.iwco.com

CEO: Jim Andersen  
CFO: Jake Hertel  
HR: Beverly Lohs  
FYE: April 30  
Type: Private

You might say this company gets promotional items directly into mailboxes everywhere. Doing business as IWCO Direct Instant Web provides a range of direct-mail marketing services including printing assembling and mailing. The company also makes promotional plastic and printed paper products phone cards and envelopes and it offers customized products with pull tabs peel-apart adhesive messages fragrance patches and photographic-quality images. Other services include database management automated sorting and mailing and bindery services. IWCO Direct was founded in 1969 as Instant Services Inc. Private equity firm Avista Capital Partners acquired the firm in 2007.

**INSTEEL INDUSTRIES, INC.****NMS: IJIN**

1373 Boggs Drive  
Mount Airy, NC 27030  
Phone: 336 786-2141  
Fax: -  
Web: www.insteel.com

CEO: H. O. Woltz  
CFO: Michael C. Gazmarian  
HR: David Goins  
FYE: September 28  
Type: Public

Insteel Industries is part of many concrete victories. The company manufactures steel welded wire reinforcement (WWR) used primarily in concrete construction materials such as pipe (pipe mesh building mesh engineered structural mesh and precast manholes) driveways and slabs. Its prestressed concrete (PC) strand products are the spine for concrete structures from bridges to parking garages. Insteel's customers include concrete pipe and precast and prestressed producers distributors and rebar fabricators. A majority of its sales come from manufacturers of non-residential concrete construction products.

|                        | Annual Growth | 10/15 | 10/16* | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 0.5%          | 447.5 | 418.5  | 388.9 | 453.2 | 455.7 |
| Net income (\$ mil.)   | (28.7%)       | 21.7  | 37.2   | 22.5  | 36.3  | 5.6   |
| Market value (\$ mil.) | 6.5%          | 310.1 | 698.0  | 502.9 | 691.1 | 398.9 |
| Employees              | 1.4%          | 790   | 848    | 803   | 810   | 834   |

\*Fiscal year change

**INSTITUTE FOR DEFENSE ANALYSES INC**

4850 MARK CENTER DR  
ALEXANDRIA, VA 223111882  
Phone: 703-845-2000  
Fax: -  
Web: www.ida.org

CEO: David S.C. Chu  
CFO: -  
HR: -  
FYE: September 28  
Type: Private

The Institute for Defense Analyses provides technical analyses of weapons. Founded in 1947 the institute is a federally funded organization that works for the US government's defense agencies as well as for other government entities. The institute's focus areas include war and defense systems evaluations materials and information technology assessments resource cost and readiness analyses and force and strategy assessments. The Institute for Defense Analyses' Science and Technology Policy Institute analyzes global science and tech trends to help the US government formula policy.

|                        | Annual Growth | 09/12 | 09/13 | 09/14 | 09/17 | 09/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.4%          | -     | 219.4 | 218.7 | 235.0 | 247.4 |
| Net income (\$ mil.)   | (1.4%)        | -     | 18.7  | 12.1  | 27.3  | 17.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,500 |

**INSTITUTE OF GAS TECHNOLOGY**

1700 S MOUNT PROSPECT RD  
DES PLAINES, IL 600181800  
Phone: 847-768-0500  
Fax: -  
Web: www.gastechnology.org

CEO: David C Carroll  
CFO: James Ingold  
HR: -  
FYE: December 31  
Type: Private

Natural gas burns more cleanly and efficiently thanks to the Institute of Gas Technology (dba Gas Technology Institute or GTI) which provides engineering research development and training services for energy and environmental companies consumers and government clients. GTI's research focuses on expanded energy supply reduced energy delivery costs efficient energy use and clean energy systems primarily in the natural gas sector. Natural gas companies as well as large energy consumers and private industry firms comprise the majority of GTI's client base. The not-for-profit company's contract services range from market and technology analysis to product development testing and commercialization.

|                        | Annual Growth | 12/07 | 12/08  | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 2.0%          | -     | 62.6   | 68.9  | 56.8  | 71.8  |
| Net income (\$ mil.)   | -             | -     | (32.3) | 7.4   | (1.4) | 8.2   |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -     |
| Employees              | -             | -     | -      | -     | -     | 281   |

**INSULET CORP****NMS: PDD**

100 Nagog Park  
Acton, MA 01720  
Phone: 978 600-7000  
Fax: -  
Web: www.insulet.com

CEO: Patrick J. Sullivan  
CFO: Michael L. Levitz  
HR: Brad Thomas  
FYE: December 31  
Type: Public

Insulet wants to isolate an insolent disease. The medical device company manufactures an insulin pump for people with insulin-dependent diabetes. Its disposable waterproof product called the OmniPod Insulin Management System weighs a mere 1.2 ounces and adheres directly to the patient's skin making it more discrete than most insulin infusion systems that typically clip to a belt or fit in a pocket. It also includes a handheld device to wirelessly program the OmniPod with insulin delivery instructions. The company sells the OmniPod system to customers both directly and through its distribution partners.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.2%         | 288.7   | 324.2   | 367.0   | 463.8   | 563.8   |
| Net income (\$ mil.)   | -             | (51.5)  | (73.5)  | (28.9)  | (26.8)  | 3.3     |
| Market value (\$ mil.) | 14.6%         | 2,726.2 | 2,237.9 | 2,230.2 | 4,084.0 | 4,694.9 |
| Employees              | 22.5%         | 519     | 647     | 640     | 857     | 1,169   |

**INSYS THERAPEUTICS INC****NBB: INSY Q**

1333 S. Spectrum Blvd., Suite 100  
Chandler, AZ 85286  
Phone: 480 500-3127  
Fax: -  
Web: www.insysrx.com

CEO: Saeed Motahari  
CFO: Andrew G. Long  
HR: Carol L. Summersgill  
FYE: December 31  
Type: Public

Insys Therapeutics a developer of pain management and nausea medicines is operating under bankruptcy protection and plans to sell substantially all of its assets. Main product Subsys which brings in virtually all of its revenue is a fast-acting oral spray version of cancer pain drug Fentanyl. Newer drug Syndros (dronabinol) is a generic liquid formulation of Marinol (a synthetic version of the active chemical in marijuana) for treatment of chemotherapy-induced nausea and vomiting. Facing scrutiny over its opioid drug marketing practices Insys filed for Chapter 11 bankruptcy protection in 2019.

|                        | Annual Growth | 12/14   | 12/15   | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|-------|---------|---------|
| Sales (\$ mil.)        | (22.0%)       | 222.1   | 330.8   | 242.3 | 140.7   | 82.1    |
| Net income (\$ mil.)   | -             | 38.0    | 58.5    | 7.6   | (228.0) | (124.5) |
| Market value (\$ mil.) | (46.3%)       | 3,135.9 | 2,129.5 | 684.3 | 715.5   | 260.3   |
| Employees              | (12.3%)       | 382     | 510     | 423   | 343     | 226     |

**INSYS THERAPEUTICS INC.**

10220 S. 51st St. Ste. 2  
Phoenix AZ 85044-5231  
Phone: 602-910-2617  
Fax: 602-910-2627  
Web: www.insysrx.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Insys Therapeutics aims to take the rough edges off of chemo and cancer pain. The drug development company is focused on treating side effects of chemotherapy as well as therapies for pain management. Its lead candidate is a fast-acting oral spray version of cancer pain drug Fentanyl. Its Dronabinol candidate is a generic capsule form of Marinol (a synthetic version of the active chemical in marijuana) for treatment of chemotherapy-induced nausea and vomiting. Both drugs are in late stage development awaiting FDA approval. All of the company's drug candidates are reformulations of already-approved therapeutic ingredients. Insys filed to go public in 2011.

**INTCOMEX INC.**

3505 NW 107th Ave. Ste. A  
Miami FL 33178  
Phone: 305-477-6230  
Fax: 305-477-5694  
Web: www.intcomex.com

CEO: Michael Shalom  
CFO: Humberto Lopez  
HR: -  
FYE: December 31  
Type: Private

Intcomex is IT in Latin America and the Caribbean. The wholesaler distributes computer systems and components peripherals software accessories networking products mobile devices and digital consumer electronics to more than 42000 customers in 40 countries. Clients are primarily third-party IT distributors resellers and retailers. Intcomex offers more than 13000 products from more than 140 manufacturers including Apple Dell HP Intel Microsoft and Western Digital. Founded in 1988 the company began as a small retail store that sold computer software in South Florida. Today Intcomex operates sales offices in about a dozen countries. The company filed to go public in 2007 but has yet to do so.

**INTEGER HOLDINGS CORP**
**NYS: ITGR**

5830 Granite Parkway, Suite 1150  
Plano, TX 75024  
Phone: 214 618-5243  
Fax: -  
Web: www.integer.net

CEO: -  
CFO: Gary Haire  
HR: Kristin E. Trecker  
FYE: December 28  
Type: Public

Integer Holdings is one of the world's largest medical device outsource (MDO) manufacturing companies and serves the cardiac neuromodulation orthopedics vascular and advanced surgical and portable medical markets. Its medical division makes batteries used in implantable medical devices such as pacemakers and cardioverter defibrillators (ICDs) as well as surgical guidewires catheters and stents. Integer's non-medical division comprises the Electrochem product line ? high-end batteries for demanding applications in the energy military and environmental sectors. The business gets more than 55% of its sales from the US. Its medical customers include large multi-national medical device OEMs such as Abbott Laboratories Biotronik Boehringer Ingelheim and Boston Scientific. .

|                        | Annual Growth | 01/15   | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 20.9%         | 687.8   | 800.4   | 1,386.8 | 1,461.9 | 1,215.0 |
| Net income (\$ mil.)   | 44.7%         | 55.5    | (7.6)   | 6.0     | 66.7    | 168.0   |
| Market value (\$ mil.) | 16.0%         | 1,580.1 | 1,704.8 | 956.3   | 1,471.0 | 2,468.9 |
| Employees              | 30.8%         | 3,690   | 9,559   | 9,400   | 9,700   | 8,250   |

\*Fiscal year change

**INTEGRA LIFESCIENCES HOLDINGS CORP**
**NMS: IART**

311 Enterprise Drive  
Plainsboro, NJ 08536  
Phone: 609 275-0500  
Fax: -  
Web: www.integralife.com

CEO: Peter J. Arduini  
CFO: Glenn Coleman  
HR: -  
FYE: December 31  
Type: Public

Integra LifeSciences a regenerative medicine specialist develops medical equipment for use in cranial procedures small bone and joint reconstruction and the repair and reconstruction of soft tissue. Integra makes surgical equipment including bone fixation devices spinal fixation systems tissue ablation equipment and drainage catheters used in neurosurgery and orthopedic reconstruction as well as basic surgical instruments. Its products are marketed worldwide through direct sales and distributors. Integra operates in two segments: Specialty Surgical Solutions (the larger segment it brings in some two-thirds of revenues) and Orthopedics and Tissue Technologies.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.2%         | 928.3   | 882.7   | 992.1   | 1,188.2 | 1,472.4 |
| Net income (\$ mil.)   | 15.6%         | 34.0    | (3.5)   | 74.6    | 64.7    | 60.8    |
| Market value (\$ mil.) | (4.5%)        | 4,618.4 | 5,772.3 | 7,306.1 | 4,075.9 | 3,840.9 |
| Employees              | 7.3%          | 3,400   | 3,500   | 3,700   | 4,400   | 4,500   |

**INTEGRA TELECOM INC.**

1201 NE Lloyd Blvd. Ste. 500  
Portland OR 97232  
Phone: 503-453-8000  
Fax: 503-453-8221  
Web: www.integratelecom.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Integra Telecom wants to be a key component of the US communications network. The facilities-based telecommunications carrier provides local and long-distance telephony and broadband Internet largely to small to midsized businesses as well as some residential customers in 35 metropolitan areas in 11 mostly western states. Its enterprise data services include managed network services data and server colocation and hosted cloud computing services. Integra also sells its products to other carriers on a wholesale basis through its Electric Lightwave division. The company serves the energy food broadcasting and real estate industries among others. Clients have included SolarWorld and the Red Cross.

**INTEGRAL SYSTEMS INC.**

6721 Columbia Gateway Dr.  
Columbia MD 21046  
Phone: 443-539-5008  
Fax: 410-312-2705  
Web: www.integ.com

CEO: Paul G Casner Jr  
CFO: Christopher Roberts  
HR: -  
FYE: September 30  
Type: Subsidiary

Integral Systems provides high-flying customers with a sense of control. The company designs satellite command and control data processing flight simulation integration and test and signals analysis systems. Military agencies communication service providers and scientific researchers use the company's EPOCH Integrated Product Suite (IPS) to monitor and control their ground systems and satellites and to analyze the data that they gather. Integral Systems counts the US Air Force the US Navy the US NOAA and China's National Space Program Office among its largely US-based customer roster. The company was acquired in 2011 by Kratos Defense & Security in a stock swap transaction.

**INTEGRAL TECHNOLOGIES INC.**

NBB: ITKG

412 Mulberry  
Marietta, OH 45750  
Phone: 812 550-1770  
Fax: -  
Web: www.itkg.net

CEO: Doug Bathauer  
CFO: Eli Dusenbury  
HR: -  
FYE: June 30  
Type: Public

Integral Technologies hopes to discover that technology truly is integral to everyday life. The company has developed what it calls its "ElectriPlast" product an electrically conductive resin-based polymer that can be molded into any shape. The company's "PlasTenna" technology uses ElectriPlast for antenna design and other manufacturing processes. It can become part of the cell phone casing itself. Integral Technologies outsources its manufacturing and is marketing its products to cell phone and other wireless device manufacturers. The development stage company has yet to recognize any appreciable revenues from its products.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | 0.0   | 0.0   | 0.2   | 0.1   | 0.1   |
| Net income (\$ mil.)   | -                | (3.7) | (4.5) | (4.4) | (4.6) | (5.7) |
| Market value (\$ mil.) | (51.1%)          | 113.4 | 60.7  | 128.4 | 32.4  | 6.5   |
| Employees              | -                | -     | -     | -     | -     | -     |

**INTEGRAL VISION INC.**

OTC: INVI

49113 Wixom Tech Dr.  
Wixom MI 48393  
Phone: 248-668-9230  
Fax: 248-668-9384  
Web: www.iv-usa.com

CEO: Charles J Drake  
CFO: Mark R Doede  
HR: Terry Simmerman  
FYE: December 31  
Type: Public

Integral Vision wants manufacturers to take a closer look. The company makes machine vision systems that monitor and control manufacturing processes in the small flat-panel display industry. Its systems inspect for both cosmetic and functional defects in display components used in camcorders cell phones digital still cameras computer monitors and handheld video games. Integral Vision also offers software for developing machine vision inspection applications. Customers have included Liquavista QUALCOMM Samsung Electronics and Texas Instruments.

**INTEGRAMED AMERICA INC.**

NASDAQ: INMD

2 Manhattanville Rd.  
Purchase NY 10577-2113  
Phone: 914-253-8000  
Fax: 914-253-8008  
Web: www.integrated.com

CEO: Chris Throckmorton  
CFO: John W Hlywak  
HR: -  
FYE: December 31  
Type: Public

IntegraMed America's specialty is identifying and entering niche medical markets throughout the US. The company operates through two segments: its Attain Fertility Clinics and Vein Clinics. The company's fertility services include in vitro fertilization (IVF) artificial insemination and other reproductive assistance through more than 130 clinics in metropolitan markets. Its Fertility Services division supplies administrative and management support to its clinics and helps guide potential parents through the IVF process. The second division Vein Clinics operates 45 vein treatment centers throughout the US. IntegraMed America was acquired by investment firm Sagard Capital Partners in 2012.

**INTEGRATED BIOPHARMA INC**

NBB: INBP

225 Long Ave.  
Hillside, NJ 07205  
Phone: 888 319-6962  
Fax: -  
Web: www.integratedbiopharma.com

CEO: Christina Kay  
CFO: Dina L Masi  
HR: -  
FYE: June 30  
Type: Public

Integrated BioPharma has taken a bounty of businesses and coalesced them into the cohesive nutraceuticals manufacturer it is today. Through numerous subsidiaries Integrated BioPharma manufactures and distributes vitamins nutritional supplements herbal products and natural chemicals. Subsidiaries include AgroLabs (nutritional drinks vitamins supplements) Chem International (vitamins) IHT Health Products (natural chemicals) Manhattan Drug Company (vitamins and nutritional supplements sold to distributors multi-level marketers and specialized health care providers) and Vitamin Factory (sells private-label Manhattan Drug products online and via mail order catalogue).

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.5%             | 37.5  | 42.2  | 47.0  | 43.7  | 50.0  |
| Net income (\$ mil.)   | 23.1%            | 0.7   | 1.0   | 2.3   | 0.7   | 1.7   |
| Market value (\$ mil.) | 28.4%            | 2.5   | 3.3   | 5.6   | 4.6   | 6.8   |
| Employees              | 3.6%             | 119   | 120   | 115   | 128   | 137   |

**INTEGRATED DEVICE TECHNOLOGY INC**

NMS: IDTI

6024 Silver Creek Valley Road  
San Jose, CA 95138  
Phone: 408 284-8200  
Fax: -  
Web: www.idt.com

CEO: Sailesh Chittipeddi  
CFO: Brian C White  
HR: Nick Yatsko  
FYE: April 01  
Type: Public

Integrated Device Technology (IDT) knows not only about integrating devices but about connecting and charging them. The company offers hundreds of high-performance semiconductors and modules available in thousands of configurations primarily for computers computer peripherals and consumer electronics as well as for the networking and communications markets. Much of IDT's sales come from its communications and high-performance logic products which include processors specialized memories logic and clock management products and chipsets and controllers for networking gear. Wireless charging products are a growing business for the company. About 75% of its sales are from the Asia/Pacific region. IDT agreed to a \$6.7 billion acquisition offer from Renesas in 2018.

|                        | Annual<br>Growth | 03/14   | 03/15*  | 04/16   | 04/17   | 04/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 14.8%            | 484.8   | 572.9   | 697.4   | 728.2   | 842.8   |
| Net income (\$ mil.)   | -                | 88.4    | 93.9    | 194.7   | 110.5   | (12.1)  |
| Market value (\$ mil.) | 26.5%            | 1,546.6 | 2,562.8 | 2,687.8 | 3,066.0 | 3,958.5 |
| Employees              | 5.2%             | 1,484   | 1,447   | 1,767   | 1,623   | 1,821   |

\*Fiscal year change

**INTEGRATED SILICON SOLUTION, INC.**

NMS: ISSI

1623 Buckeye Drive  
Milpitas, CA 95035  
Phone: 408 969-6600  
Fax: -  
Web: www.issi.com

CEO: Jimmy Lee  
CFO: -  
HR: Elizabeth Araquistain  
FYE: September 30  
Type: Public

Fabless semiconductor company Integrated Silicon Solution Inc. (ISSI) has the right acronyms for the manufacturing process. ISSI primarily makes SRAMs (static random-access memory) chips and DRAMs (dynamic RAM) chips that are used in cars computers consumer electronics cell phones and networking devices. ISSI sells its chips to dozens of electronics manufacturers from the automotive communications consumer industrial medical and military markets either directly or through distributors and contract manufacturers. Customers include Bosch Cisco GE and Samsung. Most of its sales come from Asia.

|                        | Annual<br>Growth | 09/10 | 09/11 | 09/12 | 09/13 | 09/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.8%             | 252.5 | 270.5 | 266.0 | 307.6 | 329.0 |
| Net income (\$ mil.)   | (13.8%)          | 42.2  | 56.0  | (2.7) | 17.5  | 23.3  |
| Market value (\$ mil.) | 12.4%            | 265.5 | 240.8 | 285.5 | 335.8 | 423.6 |
| Employees              | 6.9%             | 452   | 469   | 552   | 590   | 590   |

**INTEGRATED SURGICAL SYSTEMS INC.**
**PINK SHEETS: ISSM**

1433 N. Market Blvd. Ste. 1  
Sacramento CA 95834  
Phone: 916-285-9943  
Fax: 916-285-9104  
Web: www.robodoc.com

CEO: James C Heckman  
CFO: Douglas Smith  
HR: -  
FYE: December 31  
Type: Public

Integrated Surgical Systems (ISS) wanted to be the hippest company around with its ROBODOC Surgical Assistant System a computer-controlled robot used in hip and knee replacements. However ISS ceased operations in mid-2005 because of lawsuits and lack of funding and it sold its ROBODOC assets to Novatrix Biomedical in 2007. Using those assets Novatrix has set up a new company called Curexo Medical to continue development of ROBODOC which is sold in Europe Asia and other regions and received FDA approval in 2008. Meanwhile ISS used the money from the asset sale to pay its debtors and is looking for acquisition opportunities.

**INTEGRIS BAPTIST MEDICAL CENTER, INC.**

3300 NW EXPRESSWAY  
OKLAHOMA CITY, OK 73124418  
Phone: 405-949-3011  
Fax: -  
Web: www.integriskok.com

CEO: -  
CFO: Wentz J Miller  
HR: -  
FYE: June 30  
Type: Private

INTEGRIS Baptist Medical Center seeks integrity by caring for citizens from across the state of Oklahoma. The Oklahoma City-based medical center is the flagship hospital of the not-for-profit INTEGRIS Health system. With about 510 beds INTEGRIS Baptist is home to specialty care facilities for burns women's and children's health infertility stroke treatment cardiac care organ transplantation cancer treatment and more. The company also has centers for wellness hearing sleep disorders senior health and weight loss and it provides medical training and residency programs. INTEGRIS Baptist Medical Center opened its doors in 1959 with 200 beds.

|                        | Annual<br>Growth | 12/07 | 12/08* | 06/09 | 06/16 | 06/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0    | 582.9 | 701.4 | 814.1 |
| Net income (\$ mil.)   | -                | -     | 0.0    | 22.8  | 6.9   | 67.7  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 2,700 |

\*Fiscal year change

**INTEGRIS HEALTH, INC.**

3300 NW EXPRESSWAY  
OKLAHOMA CITY, OK 73124418  
Phone: 405-949-6066  
Fax: -  
Web: www.integriskok.com

CEO: Bruce Lawrence  
CFO: David Hadley  
HR: -  
FYE: June 30  
Type: Private

INTEGRIS Health provides a range of health services to residents throughout the Sooner state. The company one of Oklahoma's largest not-for-profit health care organization operates 16 hospitals with some 1500 combined beds in both urban and rural communities. The hospitals provide services including primary diagnostic emergency surgical behavioral therapeutic and rehabilitative care. INTEGRIS also operates specialty facilities for the treatment of hearing disorders and neuromuscular ailments and for rehabilitation care. The company operates assisted living centers and a home health agency plus a network of physician clinics and ambulatory care centers.

|                        | Annual<br>Growth | 06/05 | 06/06   | 06/15   | 06/17   | 06/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.8%             | -     | 1,067.3 | 1,384.7 | 1,558.5 | 1,673.5 |
| Net income (\$ mil.)   | (4.2%)           | -     | 90.0    | (90.6)  | 112.0   | 53.6    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 9,500   |

**INTEGRYS ENERGY GROUP INC**
**NYS: TEG**

200 East Randolph Street  
Chicago, IL 60601-6207  
Phone: 312 228-5400  
Fax: -  
Web: www.integrysgroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Integrus Energy integrates energy activities in the Windy City and surrounding areas. The energy holding company owns six regulated utilities: Michigan Gas Utilities Corp. (169000 gas customers) Minnesota Energy Resources Corp. (216000 gas customers) North Shore Gas Company (159000 customers in northern Chicago) Peoples Gas Light and Coke Company (831000 natural gas customers in Chicago) Wisconsin Public Service (445000 electric customers and 323000 natural gas customers in Wisconsin and Michigan) and Upper Peninsula Power (52000 electricity customers). The company's nonregulated subsidiary Integrus Energy Services (sold to Constellation in 2014) provided retail energy supply and services.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.9%)           | 7,499.8 | 5,203.2 | 4,708.7 | 4,212.4 | 5,634.6 |
| Net income (\$ mil.)   | -                | (68.8)  | 223.7   | 230.5   | 284.3   | 354.8   |
| Market value (\$ mil.) | 6.7%             | 3,335.9 | 3,853.9 | 4,304.4 | 4,148.6 | 4,322.6 |
| Employees              | (0.7%)           | 5,025   | 4,612   | 4,619   | 4,717   | 4,888   |

**INTEL CORP**
**NMS: INTC**

2200 Mission College Boulevard  
Santa Clara, CA 95054-1549  
Phone: 408 765-8080  
Fax: 408 765-2633  
Web: www.intel.com

CEO: Robert H. (Bob) Swan  
CFO: Stacy J. Smith  
HR: Michael Forrest  
FYE: December 28  
Type: Public

Intel Corp. is the brains of the operation. One the biggest computer chip companies Intel controls roughly 90% of the market for microprocessors that act as the brains of desktop notebook and server computers. It has dominated the PC chip market from the early x86 processors to Pentiums to today's Core technology. Intel also makes chips for smartphones and tablets as well as embedded semiconductors for the industrial medical and automotive markets. The company develops its chips and makes most of them itself in one of the industry's biggest manufacturing systems. While PC chips account for most sales Intel has shifted focus and resources to chips for the data centers that power cloud computing.

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.8%             | 55,355.0 | 59,387.0 | 62,761.0 | 70,848.0 | 71,965.0 |
| Net income (\$ mil.)   | 16.5%            | 11,420.0 | 10,316.0 | 9,601.0  | 21,053.0 | 21,048.0 |
| Market value (\$ mil.) | -                | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | 0.8%             | 107,300  | 106,000  | 102,700  | 107,400  | 110,800  |

**INTELIQUENT INC**
**NMS: IQNT**

550 West Adams Street, Suite 900  
Chicago, IL 60661  
Phone: 312 384-8000  
Fax: -  
Web: www.inteliquent.com

CEO: -  
CFO: Michael Donahue  
HR: -  
FYE: December 31  
Type: Public

Inteliquent tries to keep customers in step with smart networking choices. The company provides wholesale interconnectivity services for voice IP transit Ethernet and cloud computing via its multiprotocol label switching (MPLS)/IP network. That network exclusively uses Sonus Networks equipment and has more than 120 points of presence across North America Europe and Asia. Inteliquent's customers are competitive local exchange carriers ISPs large businesses and other telecom content and service providers. Its services are used in more than 80 countries.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12  | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 2.5%             | 199.8 | 268.3 | 275.5  | 211.7 | 220.5 |
| Net income (\$ mil.)   | 4.3%             | 32.6  | 27.1  | (78.1) | 55.7  | 38.5  |
| Market value (\$ mil.) | 8.0%             | 483.1 | 357.7 | 86.0   | 381.8 | 656.8 |
| Employees              | (11.9%)          | 265   | 291   | 290    | 143   | 160   |



**INTELLICORP INC.**

2900 Lakeside Dr. Ste. 221  
Santa Clara CA 95054  
Phone: 408-454-3500  
Fax: 408-454-3529  
Web: www.intellicorp.com

CEO: Jerome Klajbor  
CFO: –  
HR: Mike Montgomery  
FYE: June 30  
Type: Private

IntelliCorp isn't a sap when it comes to good software. The company provides software and services that enable businesses to integrate enterprise customer relationship management (CRM) software made by SAP with back-office functions such as logistics accounting and order processing. Its products include applications for business process management (LivdModel) efficiency monitoring (LiveCompare) and data management (DataWorks). Intellicorp also offers consulting related to software integration and legacy CRM systems migration. Intellicorp has offices in the US and the UK. It sells directly and through systems integrators and other distributors. Customers have included Boeing and General Motors.

**INTELLIDYNE L.L.C.**

5203 LEESBURG PIKE # 400  
FALLS CHURCH, VA 22041-3401  
Phone: 703-575-9715  
Fax: –  
Web: www.intelldynellc.com

CEO: Tony Crescenzo  
CFO: Joseph W Kuhn  
HR: –  
FYE: December 31  
Type: Private

IntelliDyne likes to think it takes a smarter approach to solving IT problems. The company consults with US government and commercial customers to help them plan design install lease and manage information technology systems and services. Its areas of expertise include network security cloud computing custom software development business process management and data center consolidation. IntelliDyne primarily serves defense homeland security law enforcement and civilian agencies. The US Department of Defense its largest client uses its services primarily to support medical centers and hospitals. The company was established in 1999 by president Robert Grey.

|                        | Annual<br>Growth | 12/01 | 12/02 | 12/04 | 12/05 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 18.0%            | –     | 14.1  | 18.7  | 26.3  | 53.0  |
| Net income (\$ mil.)   | 17.1%            | –     | 1.4   | 6.0   | 1.2   | 4.9   |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 275   |

**INTELLIGENT SOFTWARE SOLUTIONS INC.**

5450 TECH CENTER DR # 400  
COLORADO SPRINGS, CO 809192339  
Phone: 719-452-7000  
Fax: –  
Web: www.issinc.com

CEO: Pete Cannito  
CFO: Scott Crane  
HR: –  
FYE: December 31  
Type: Private

Intelligent Software Solutions is no dummy when it comes to software development and IT systems analysis. The privately-held company develops and integrates custom software used for such applications as data visualization and analysis pattern detection and mission planning for the aerospace defense and maritime industries. It also provides on-site product and development support and training. As a government contractor it serves a range of public sector agencies within the US Department of Defense US Department of Homeland Security and US Air Force. Intelligent Software Solutions corporate clients have included Lockheed Martin Northrop Grumman and Leidos.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 39.1%            | –     | –     | 86.5  | 121.3 | 167.3 |
| Net income (\$ mil.)   | 30647.7%         | –     | –     | 0.0   | 7.5   | 12.6  |
| Market value (\$ mil.) | –                | –     | –     | –     | –     | –     |
| Employees              | –                | –     | –     | –     | –     | 650   |

**INTELLIGENT SYSTEMS CORP.**

ASE: INS

4355 Shackelford Road  
Norcross, GA 30093  
Phone: 770 381-2900  
Fax: –  
Web: www.intelsys.com

CEO: J Leland Strange  
CFO: Karen J Reynolds  
HR: –  
FYE: December 31  
Type: Public

Intelligent Software Solutions (ISS) is no dummy when it comes to software development and IT systems analysis. The privately-held company develops and integrates custom software for data visualization and analysis pattern detection and mission planning for the aerospace defense and maritime industries. Its products include a software tool that counters improvised explosive devices (Dfuze) and public safety management software tool (WebTAS). The company provides on-site product and development support and training. Customers include government military intelligence agencies and local law enforcement in the US and abroad.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.3%             | 14.6  | 4.8   | 8.2   | 9.3   | 20.1  |
| Net income (\$ mil.)   | –                | (0.1) | 18.0  | (1.1) | 0.5   | 6.2   |
| Market value (\$ mil.) | 68.3%            | 14.2  | 28.5  | 37.4  | 40.2  | 113.9 |
| Employees              | 13.1%            | 263   | 252   | 286   | 350   | 430   |

**INTER PARFUMS, INC.**

NMS: IPAR

551 Fifth Avenue  
New York, NY 10176  
Phone: 212 983-2640  
Fax: 212 983-4197  
Web: www.interparfumsinc.com

CEO: Philippe Benacin  
CFO: Russell Greenberg  
HR: –  
FYE: December 31  
Type: Public

Would a perfumer by any other name smell as sweet? Inter Parfums certainly hopes not. Most of the fragrance developer and manufacturer's revenue is generated by sales of its prestige fragrance brands including Karl Lagerfeld Jimmy Choo Lanvin Montblanc Repetto S.T. Dupont and Van Cleef & Arpels among others. (The company owns the Lanvin and Jean Philippe brand names.) It also sells moderately priced perfumes personal care products and cosmetics for specialty retailers such as The Gap bebe stores Brooks Brothers and Lane Bryant. Customers include specialty shops and department stores mass merchandisers and drugstore chains. Its fragrances are sold in more than 100 countries.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 7.9%             | 499.3 | 468.5 | 521.1   | 591.3   | 675.6   |
| Net income (\$ mil.)   | 16.3%            | 29.4  | 30.4  | 33.3    | 41.6    | 53.8    |
| Market value (\$ mil.) | 24.3%            | 861.4 | 747.5 | 1,027.8 | 1,363.6 | 2,057.7 |
| Employees              | 1.2%             | 298   | 311   | 347     | 355     | 313     |

**INTER-AMERICAN DEVELOPMENT BANK**

1300 New York Ave. NW  
Washington DC 20577  
Phone: 202-623-1000  
Fax: 202-623-3096  
Web: www.iadb.org

CEO: –  
CFO: Gustavo De Rosa  
HR: –  
FYE: December 31  
Type: Private - Member-Own

Inter-American Development Bank is like a mutual aid society that packs an economic punch. The institution was founded in 1959 to aid in the social and economic development of Latin America and the Caribbean. It provides grants and loans to help fund public and private projects promote sustainable growth modernize public institutions foster free trade and fight poverty and injustice. The bank is also involved in cross-border issues such as infrastructure and energy. Governments government organizations (such as state banks and universities) civil societies and private-sector companies are all eligible to receive Inter-American Development Bank loans.

**INTERACTIVE BROKERS GROUP INC**
**NMS: IBKR**

One Pickwick Plaza  
Greenwich, CT 06830  
Phone: 203 618-5800  
Fax: -  
Web: www.interactivebrokers.com

CEO: Thomas Peterffy  
CFO: Paul J. Brody  
HR: -  
FYE: December 31  
Type: Public

Global electronic broker Interactive Brokers Group performs low-cost trade order management execution and portfolio management services through its Interactive Brokers subsidiaries. Catering to institutional and experienced individual investors the company offers access to more than 120 electronic exchanges and trading centers worldwide executing around 850,000 trades per day in stocks options futures foreign exchange instruments bonds and mutual funds. The company also licenses its trading interface to large banks and brokerages through white branding agreements. Interactive Brokers operates worldwide but generates about 80% of its revenue in the US. In 2017 the company announced plans to wind down its market making business.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 16.2%         | 1,043.3 | 1,189.0 | 1,396.0 | 1,702.0 | 1,903.0 |
| Net income (\$ mil.)   | 39.6%         | 44.5    | 49.0    | 84.0    | 76.0    | 169.0   |
| Market value (\$ mil.) | 17.6%         | 2,189.9 | 3,274.4 | 2,741.9 | 4,446.7 | 4,189.1 |
| Employees              | 10.1%         | 960     | 1,087   | 1,204   | 1,228   | 1,413   |

**INTERACTIVE INTELLIGENCE GROUP INC.**
**NMS: ININ**

7601 Interactive Way  
Indianapolis, IN 46278  
Phone: 317 872-3000  
Fax: -  
Web: www.inin.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Interactive Intelligence knows legacy PBX telephone systems are going the way of the telegraph. The company's software manages call center operations for both inbound and outbound applications. Its Customer Interaction Center software can process thousands of interactions per hour across various media channels: telephone calls emails faxes voice mail Internet chat sessions IP telephony calls text messages and social media. Products are available in two dozen languages and have been installed in more than 100 different countries. The company's technology handles the automated call center operations for more than 6,000 customers including CarMax IKEA and Walgreens.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13   | 12/14   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 19.7%         | 166.3 | 209.5 | 237.4 | 318.2   | 341.3   |
| Net income (\$ mil.)   | -             | 14.9  | 14.8  | 0.9   | 9.5     | (41.4)  |
| Market value (\$ mil.) | 16.3%         | 556.7 | 487.7 | 713.7 | 1,433.3 | 1,019.3 |
| Employees              | 25.7%         | 849   | 1,106 | 1,437 | 1,848   | 2,122   |

**INTERACTIVE INTELLIGENCE INC.**
**NASDAQ: ININ**

7601 Interactive Way  
Indianapolis IN 46278  
Phone: 317-872-3000  
Fax: +972-3-976-4040  
Web: www.audiocodes.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Interactive Intelligence is hoping legacy PBX telephone systems go the way of the telegraph. The company's software helps integrate a wide array of communication systems via VoIP technology from phone calls voice mail and e-mail to faxes and Web-based communications. Its applications integrate with enterprise messaging platforms such as Microsoft Exchange and Lotus Notes and provide tools for connecting mobile and home-based workers to enterprise information systems. The company's technology handles the call center operations for more than 3,500 customers including Ceridian InfoCision Vizio and Walgreens. Chairman and CEO Donald Brown founded Interactive Intelligence in 1994; he owns 26% of its stock.

**INTERBOND CORPORATION OF AMERICA**

3200 SW 42ND ST  
HOLLYWOOD, FL 33020  
Phone: 954-797-4000  
Fax: -  
Web: www.brandsmartusa.com

CEO: Robert Perlman  
CFO: -  
HR: Janet Witczak  
FYE: September 24  
Type: Private

Interbond Corporation of America (doing business as BrandsMart USA) boasts more than 500 brand names across its nearly 50,000 electronics and entertainment products. It sells them in the US and internationally. It offers low-priced appliances computers TVs car stereos mobile phones personal care gadgets movie music games and more. The retailer runs about 10 electronics stores under the BrandsMart USA banner in the South Florida and Atlanta metropolitan areas. Each stocks more than \$8 million in merchandise. BrandsMart USA also sells products online providing shipping for orders placed throughout the US Latin America and the Caribbean. Chairman Robert Perlman founded the company in 1977.

|                        | Annual Growth | 09/06 | 09/07 | 09/08 | 09/10 | 09/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.4%)        | -     | -     | 936.5 | 800.0 | 743.7 |
| Net income (\$ mil.)   | (43.3%)       | -     | -     | 19.7  | 7.2   | 3.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,400 |

**INTERCEPT PHARMACEUTICALS INC**
**NMS: ICPT**

10 Hudson Yards, 37th Floor  
New York, NY 10001  
Phone: 646 747-1000  
Fax: -  
Web: www.interceptpharma.com

CEO: Mark Pruzanski  
CFO: Sandip S Kapadia  
HR: -  
FYE: December 31  
Type: Public

Intercept Pharmaceuticals looks to cut liver disease off at the pass. A biopharmaceutical company Intercept Pharmaceuticals is developing and seeking to commercialize therapies to treat chronic liver disease. Its lead product candidate obeticholic acid (OCA) is being developed to treat primary biliary cirrhosis an autoimmune liver disease that can lead to liver failure and death. OCA is currently in late-stage clinical development. Intercept also has other candidates in its pipeline in earlier stages of development including treatments for other forms of cirrhosis portal hypertension (pressure in a key vein leading to the liver) fibrosis and Type 2 diabetes. Intercept went public in 2012.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 218.8%        | 1.7     | 2.8     | 25.0    | 131.0   | 179.8   |
| Net income (\$ mil.)   | -             | (283.2) | (226.4) | (412.8) | (360.4) | (309.2) |
| Market value (\$ mil.) | (10.3%)       | 4,632.2 | 4,434.8 | 3,226.2 | 1,734.7 | 2,992.8 |
| Employees              | 37.3%         | 136     | 405     | 456     | 507     | 483     |

**INTERCLOUD SYSTEMS INC**
**NBB: ICLD**

1030 Broad Street, Suite 102  
Shrewsbury, NJ 07702  
Phone: 561 988-1988  
Fax: -  
Web: www.intercloudsys.com

CEO: Mark Munro  
CFO: Timothy A Larkin  
HR: -  
FYE: December 31  
Type: Public

It took a lot of storms to form InterCloud Systems. Formerly real estate firm Genesis Group Holdings the company changed its name to InterCloud Systems in 2013 and now oversees a group of subsidiaries that serve the telecom industry. It owns ADEX Corporation which provides engineering and installation services; structured cabling and DAS installers TNS and Tropical Communications; engineering firm Rives-Monteiro Engineering and equipment provider Rives-Monteiro Leasing; and AW Solutions which provides network systems design and engineering services. Customers include wireless and wireline telcos (Sprint) cable broadband multiple system operators (Verizon) and original equipment manufacturers (Ericsson).

|                        | Annual Growth | 12/13  | 12/14  | 12/15  | 12/16  | 12/17  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (9.5%)        | 51.4   | 76.2   | 74.9   | 78.0   | 34.5   |
| Net income (\$ mil.)   | -             | (24.4) | (18.8) | (65.8) | (26.5) | (44.3) |
| Market value (\$ mil.) | -             | 54.6   | 54.6   | 54.6   | 0.3    | 0.0    |
| Employees              | 7.3%          | 354    | 483    | 529    | 422    | 469    |

**INTERCONTINENTALEXCHANGE INC.**

NYS: ICE

5660 New Northside Drive  
Atlanta, GA 30328  
Phone: 770 857-4700  
Fax: 770 937-0020  
Web: www.theice.com

CEO: Jeffrey C Sprecher  
CFO: Scott A Hill  
HR: -  
FYE: December 31  
Type: Public

If there were money to be made in ice futures Intercontinental Exchange (ICE) would probably trade that as well. The firm is a leading provider of online marketplaces and clearing services for global commodity trading primarily of electricity natural gas crude oil refined petroleum products precious metals and weather and emission credits. It manages a handful of global OTC markets and regulated futures exchanges. The firm owns the ICE Futures Europe a leading European energy futures and options platform. ICE Data provides real-time daily and historical market data reports. ICE serves clients in more than 120 countries globally. It acquired NYSE Holdings in late 2013.

|                        | Annual Growth | 12/10    | 12/11    | 12/12    | 12/13    | 12/14    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 28.1%         | 1,149.9  | 1,327.5  | 1,363.0  | 1,674.0  | 3,092.0  |
| Net income (\$ mil.)   | 25.3%         | 398.3    | 509.7    | 551.6    | 254.0    | 981.0    |
| Market value (\$ mil.) | 16.5%         | 13,464.0 | 13,622.2 | 13,990.5 | 25,416.0 | 24,779.8 |
| Employees              | 32.8%         | 933      | 1,013    | 1,077    | 4,232    | 2,902    |

**INTERDIGITAL INC (PA)**

NMS: IDCC

200 Bellevue Parkway, Suite 300  
Wilmington, DE 19809-3727  
Phone: 302 281-3600  
Fax: -  
Web: www.interdigital.com

CEO: William J. Merritt  
CFO: Richard J. Brezski  
HR: -  
FYE: December 31  
Type: Public

InterDigital is more than just interested in wireless digital telecommunications. The company develops and licenses circuitry designs software and other technology using CDMA (code-division multiple access) and other wireless communications standards. Altogether it holds a patent portfolio of about 2200 US patents and 10900 foreign patents. InterDigital licenses its technology patents to companies that make smartphones tablets notebook computers and wireless personal digital assistants as well as wireless infrastructure equipment such as base stations and components dongles and modules for wireless devices. Top customers include Sony Samsung HTC and other makers of chips software and telecom equipment.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (7.3%)        | 415.8   | 441.4   | 665.9   | 532.9   | 307.4   |
| Net income (\$ mil.)   | (11.5%)       | 104.3   | 119.2   | 309.0   | 174.3   | 63.9    |
| Market value (\$ mil.) | 5.9%          | 1,773.7 | 1,644.3 | 3,062.9 | 2,553.2 | 2,227.3 |
| Employees              | 5.1%          | 320     | 330     | 360     | 350     | 390     |

**INTERFACE INC.**

NMS: TILE

1280 West Peachtree Street  
Atlanta, GA 30309  
Phone: 770 437-6800  
Fax: -  
Web: www.interface.com

CEO: Jay D. Gould  
CFO: Bruce Hausmann  
HR: -  
FYE: December 30  
Type: Public

Interface provides a soft place to land. The company is a leading global producer and seller of modular carpet. The tiles and rolls used in offices and many institutional facilities are sold under brand names Interface Heuga and FLOR. Interface's other offerings include an antimicrobial chemical Intersept which it blends in its carpet as well as licenses for use in air filters and the TacTiles carpet tile installation system. Core markets are the Americas Europe and the Asia/Pacific region; the Americas represent more than 50% of sales.

|                        | Annual Growth | 12/14*  | 01/16   | 01/17*  | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.1%          | 1,003.9 | 1,001.9 | 958.6   | 996.4   | 1,179.6 |
| Net income (\$ mil.)   | 19.3%         | 24.8    | 72.4    | 54.2    | 53.2    | 50.3    |
| Market value (\$ mil.) | (3.8%)        | 987.8   | 1,139.0 | 1,103.9 | 1,496.6 | 846.2   |
| Employees              | 7.1%          | 3,423   | 3,550   | 3,561   | 3,319   | 4,509   |

\*Fiscal year change

**INTERFACE SECURITY SYSTEMS L.L.C.**

3773 Corporate Center Dr.  
Earth City MO 63045  
Phone: 314-595-0100  
Fax: 314-595-0376  
Web: www.interfacesys.com

CEO: Michael Shaw  
CFO: Ken Obermeyer  
HR: -  
FYE: July 31  
Type: Private

Interface Security Systems is a leading provider of security systems and monitoring services for businesses and residential customers. It installs and monitors alarm systems for access control fire and life safety and intrusion detection. The company also offers video monitoring and alarm verification remote managed access monitoring and support and Internet-based alarm monitoring. Interface Security Systems has offices in about a dozen states mostly in the South and Southwest. The company was founded in 1981.

**INTERGROUP CORP. (THE)**

NAS: INTG

12121 Wilshire Boulevard, Suite 610  
Los Angeles, CA 90025  
Phone: 310 889-2500  
Fax: -  
Web: www.intgla.com

CEO: John V Winfield  
CFO: Danfeng Xu  
HR: -  
FYE: June 30  
Type: Public

InterGroup buys develops and manages affordable housing and other projects with an eye toward social responsibility. The company owns around 20 apartment complexes two commercial real estate properties two single-family residences and through subsidiary Santa Fe Financial majority interest in a San Francisco hotel. Its holdings are primarily concentrated in California and Texas. InterGroup also invests in securities and in real estate portfolios. It holds a stake in Comstock Mining a precious metals producing company. Chairman and CEO John Winfield controls about 62% of the company. Winfield is also CEO of Santa Fe Financial and its subsidiary Portsmouth Square.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.7%          | 72.7  | 72.9  | 69.0  | 71.6  | 74.8  |
| Net income (\$ mil.)   | (16.1%)       | 2.9   | (7.1) | (1.7) | 4.1   | 1.5   |
| Market value (\$ mil.) | 12.0%         | 45.0  | 58.9  | 58.7  | 61.7  | 70.8  |
| Employees              | (45.6%)       | 319   | 285   | 286   | 33    | 28    |

**INTERIM HEALTHCARE INC.**

1601 SWGRS CORP PKWY # 220  
SUNRISE, FL 333232883  
Phone: 800-338-7786  
Fax: -  
Web: www.interimhealthcare.com

CEO: Kathleen Gilmartin  
CFO: David Waltzer  
HR: Kristy Brown  
FYE: December 31  
Type: Private

Interim HealthCare places health care staff where they are needed whether in a hospital or in a patient's home. Its home health care business marketed as Interim HomeStyle Services provides nurses therapists and personal care aides to patients in their houses. The company also provides health care personnel to hospitals long-term care facilities and other home health care providers. Interim HealthCare has about 300 franchised locations in the US and Puerto Rico and serves some 50000 patients daily. Investment firm Sentinel Capital Partners owns the company which was founded in 1966 as Medical Personnel Pool.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 4.1%          | -     | -     | -     | 19.3  | 20.1  |
| Net income (\$ mil.)   | 1.5%          | -     | -     | -     | 8.8   | 9.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,689 |

**INTERLEUKIN GENETICS INC**
**NBB: ILIU**

135 Beaver Street  
Waltham, MA 02452  
Phone: 781 398-0700  
Fax: 781 398-0720  
Web: www.ilgenetics.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Interleukin Genetics counts on the high failure rate of crystal balls. The genetics-based personalized health company develops genetic tests for use in the emerging personalized health market to identify individuals' chances of developing certain diseases. Its PerioPredict product tests for gum disease and is available in the US and Europe. The company also offers predictive tests for heart disease and general nutrition through its partnership with Alticor. Interleukin Genetics has also teamed with Alticor to develop nutritional and skin care products.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (15.7%)       | 2.9   | 2.2   | 2.4   | 1.8   | 1.4   |
| Net income (\$ mil.)   | -             | (5.0) | (5.1) | (7.1) | (6.3) | (7.9) |
| Market value (\$ mil.) | (26.0%)       | 33.7  | 53.6  | 60.5  | 24.2  | 10.1  |
| Employees              | -             | -     | -     | -     | -     | -     |

**INTERLINE BRANDS INC.**
**NYSE: IBI**

801 W. Bay St.  
Jacksonville FL 32204  
Phone: 904-421-1400  
Fax: 904-358-2486  
Web: www.interlinebrands.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

When something breaks bursts or drips you can call Interline Brands a national distributor and direct marketer of repair and maintenance products. The company sells about 100000 plumbing hardware electrical janitorial and related products under private labels such as AmSan CleanSource Hardware Express Maintenance USA Sexauer U.S. Lock and Wilmar. Interline Brands operates 55 regional distribution centers and more than 25 showrooms that serve professional contractors throughout North America. Interline Brands which went public in 2004 was formed in 2000 through the merger of the Wilmar Barnett and Sexauer companies. Two private equity firms acquired the company in 2012.

**INTERLINK ELECTRONICS INC**
**NAS: LINK**

31248 Oak Crest Drive, Suite 110  
Westlake Village, CA 91361  
Phone: 805 484-8855  
Fax: 805 484-9457  
Web: www.interlinkelectronics.com

CEO: Steven N Bronson  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Interlink Electronics designs electronic signature capture devices and specialty interface products. The company's signature capture products include its ePad line of hardware devices and IntegriSign software. Its sensor interface components enable menu navigation cursor control and character input in devices such as computer mice and mobile phones. Interlink's patented force-sensing technology enables smaller more touch-sensitive input devices. The company also provides design and integration services. Special Situations Technology Fund owns about 40% of the company.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.2%         | 7.6   | 10.3  | 10.5  | 11.9  | 11.2  |
| Net income (\$ mil.)   | 220.1%        | 0.0   | 1.6   | 1.7   | 2.9   | 1.3   |
| Market value (\$ mil.) | (8.6%)        | 55.0  | 121.0 | 52.4  | 51.5  | 38.3  |
| Employees              | (6.9%)        | -     | -     | 112   | 111   | 97    |

**INTERMATIC INCORPORATED**

7777 WINN RD  
SPRING GROVE, IL 600819698  
Phone: 815-675-7000  
Fax: -  
Web: www.intermatic.com

CEO: Rick Boutilier  
CFO: -  
HR: Penny Brichta  
FYE: December 31  
Type: Private

Intermatic is into automatic equipment. The family-owned integrated manufacturer makes energy-control products for both industrial and residential use. The company manufactures home timers that include pool and spa controls portable burglar alarms and appliance timers. It makes night-lights and portable alarms as well as outdoor lighting systems such as its Malibu brand of low-voltage systems. Other products include occupancy/vacancy sensors photo controls LED and HID lighting industrial surge protectors weatherproof covers for electrical outlets and solar-powered lights.

|                        | Annual Growth | 12/0-1 | 12/00 | 12/03 | 12/04 | 12/17 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.3%)        | -      | 317.5 | 330.0 | 380.0 | 124.7 |
| Net income (\$ mil.)   | (4.9%)        | -      | 16.6  | 63.2  | 240.8 | 7.0   |
| Market value (\$ mil.) | -             | -      | -     | -     | -     | -     |
| Employees              | -             | -      | -     | -     | -     | 795   |

**INTERMETRO COMMUNICATIONS, INC. (NV)**
**NBB: IMTO**

2685 Park Center Drive, Building A  
Simi Valley, CA 93065  
Phone: 805 433-8000  
Fax: -  
Web: www.intermetrocomm.net

CEO: Charles Rice  
CFO: James Winter  
HR: -  
FYE: December 31  
Type: Public

InterMetro Communications hopes to take over the VoIP market city by city. The company's national private voice-over Internet Protocol (VoIP) network delivers long-distance phone service to telecoms providers and calling card users. InterMetro's more than 200 customers include traditional long-distance carriers broadband companies VoIP service providers and wireless providers. Its VoIP network utilizes proprietary software switching equipment and fiber-optic lines to deliver carrier-quality VoIP services which are typically more cost efficient than circuit-based technologies used in traditional long-distance networks. Chairman and CEO Charles Rice owns almost 40% of the company.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (15.1%)       | 22.3  | 28.0  | 21.3  | 20.1  | 11.6  |
| Net income (\$ mil.)   | -             | (4.9) | 3.2   | 3.6   | 0.7   | (2.5) |
| Market value (\$ mil.) | 50.5%         | 0.8   | 5.0   | 4.1   | 8.3   | 4.1   |
| Employees              | (2.9%)        | 27    | 29    | 23    | 30    | 24    |

**INTERMOLECULAR INC**
**NMS: IMI**

3011 N. First Street  
San Jose, CA 95134  
Phone: 408 582-5700  
Fax: -  
Web: www.intermolecular.com

CEO: Chris Kramer  
CFO: C Richard Neely  
HR: Kendra Newby  
FYE: December 31  
Type: Public

Intermolecular sees R&D as a service that can be sold to semiconductor and clean energy customers. Through multi-year collaborative development programs (CDPs) customers pay the company service fees to help them develop proprietary technology and intellectual property (IP) so that they can quickly move new devices materials and processes into high-volume production. Intermolecular uses its High Productivity Combinatorial (HPC) platform to reduce the time needed to experiment with and prototype devices. Smaller portions of revenues are made from the sale of its Tempus HPC hardware and software platform and royalty fees from licensing out its IP. Founded in 2004 Intermolecular went public in 2011.

|                        | Annual Growth | 12/13 | 12/14  | 12/15  | 12/16  | 12/17  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (13.8%)       | 67.4  | 47.7   | 45.3   | 47.3   | 37.2   |
| Net income (\$ mil.)   | -             | (8.8) | (21.8) | (21.0) | (15.4) | (10.4) |
| Market value (\$ mil.) | (27.4%)       | 243.9 | 95.7   | 115.0  | 47.0   | 67.9   |
| Employees              | (19.7%)       | 253   | 166    | 175    | 145    | 105    |

**INTERMOUNTAIN HEALTH CARE INC**

36 S STATE ST STE 1600  
SALT LAKE CITY, UT 84111633  
Phone: 801-442-2000  
Fax: -  
Web: www.intermountainhealthcare.org

CEO: Linda C. Leckman  
CFO: Bert R. Zimmerli  
HR: Dan Zuhlke  
FYE: December 31  
Type: Private

If you whoosh down the side of one of Idaho's majestic mountains and take a nasty spill Intermountain Health Care (dba Intermountain Healthcare) can pick you up and put you back together. From air ambulance services to urgent care clinics and general hospitals Intermountain has all the tools to mend skiers (and non-skiers alike) in Utah and southern Idaho. With about 1600 physicians the not-for-profit health system operates 22 hospitals and some 180 clinics as well as urgent care centers and rehabilitation centers. Intermountain also has an insurance arm named SelectHealth.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.4%          | -     | 6,058.6 | 6,716.6 | 6,940.0 | 7,724.2 |
| Net income (\$ mil.)   | 39.3%         | -     | 155.8   | 606.3   | 1,061.7 | 420.9   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 35,000  |

**INTERMUNE INC.**

NMS: ITMN

3280 Bayshore Boulevard  
Brisbane, CA 94005  
Phone: 415 466-2200  
Fax: -  
Web: www.intermune.com

CEO: Daniel G Welch  
CFO: John C Hodgman  
HR: -  
FYE: December 31  
Type: Public

InterMune develops and sells drugs that interfere with pulmonary and immune system functions. The company's lead candidate Esbriet (pirfenidone) is a treatment for idiopathic pulmonary fibrosis (IPF) that was approved for sale in Europe in 2011. To focus on the development of Esbriet for additional markets InterMune divested its other primary commercial product rare congenital disorder treatment Actimmune (interferon gamma-1b) in 2012. Additional research programs aim to discover treatments for additional pulmonary and fibrotic conditions.

|                        | Annual Growth | 12/08  | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (14.1%)       | 48.2   | 48.7    | 259.3   | 25.6    | 26.2    |
| Net income (\$ mil.)   | -             | (97.7) | (116.0) | 122.4   | (154.8) | (150.1) |
| Market value (\$ mil.) | (2.2%)        | 698.8  | 861.3   | 2,404.2 | 832.2   | 640.0   |
| Employees              | (1.6%)        | 130    | 121     | 105     | 201     | 122     |

**INTERNAP CORP**

NMS: INAP

12120 Sunset Hills Road, Suite 330  
Reston, VA 20190  
Phone: 404 302-9700  
Fax: -  
Web: www.internap.com

CEO: Peter D. Aquino  
CFO: Robert M. Dennerlein  
HR: -  
FYE: December 31  
Type: Public

Internap has a solution for CIOs losing sleep over slow network connections. The company helps businesses bypass congested public network access points (NAPs) — the crossroads where major backbone carriers connect and exchange Internet traffic — with its own private NAPs (P-NAPS). Internap has P-NAPS in Asia Australia Europe and North America. Internap provides application hosting and other data center services for clients with a need to outsource the housing and management of their networks. It also offers content delivery services to enable streaming audio and video as well as software for clients including media companies broadcasters and providers of Software-as-a Service.

|                        | Annual Growth | 12/14  | 12/15  | 12/16   | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|---------|--------|--------|
| Sales (\$ mil.)        | (1.3%)        | 335.0  | 318.3  | 298.3   | 280.7  | 317.4  |
| Net income (\$ mil.)   | -             | (39.5) | (48.4) | (124.7) | (45.3) | (62.5) |
| Market value (\$ mil.) | (15.0%)       | 200.0  | 160.8  | 38.7    | 394.7  | 104.3  |
| Employees              | (2.2%)        | 700    | 650    | 530     | 503    | 640    |

**INTERNATIONAL ASSOCIATION OF AMUSEMENT PARKS & ATTRACTIONS INC**

1448 DUKE ST  
ALEXANDRIA, VA 223143403  
Phone: 703-836-3677  
Fax: -  
Web: www.iaapa.org

CEO: Hal McEvoy  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

Work is just a walk in the park for this group. The International Association of Amusement Parks and Attractions (IAAPA) is the world's largest trade organization for the amusement and theme park industry with 5000 members in 80 countries. The not-for-profit group develops services training products and networking opportunities for its members which include zoo museum arcade and family fun center operators. It holds annual trade shows publishes FUNWORLD magazine offers management and customer service advice sets safety standards and lobbies government on behalf of the industry. IAAPA was founded in 1918.

|                        | Annual Growth | 07/03 | 07/04 | 07/05* | 06/06* | 07/08 |
|------------------------|---------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (72.1%)       | -     | -     | 599.7  | 0.0    | 13.0  |
| Net income (\$ mil.)   | 241.5%        | -     | -     | 0.0    | (0.0)  | 0.7   |
| Market value (\$ mil.) | -             | -     | -     | -      | -      | -     |
| Employees              | -             | -     | -     | -      | -      | 33    |

\*Fiscal year change

**INTERNATIONAL BALER CORP**

NBB: IBAL

5400 Rio Grande Avenue  
Jacksonville, FL 32254  
Phone: 904 358-3812  
Fax: -  
Web: www.intl-baler.com

CEO: Victor W Biazis  
CFO: William E Nielsen  
HR: -  
FYE: October 31  
Type: Public

No need to bail on International Baler. This holding company formerly known as Waste Technology banks on its business being in the dumps. International Baler manufactures about 50 different types of waste baling equipment. It also sells replacement parts for waste haulers. In addition International Baler produces accessories such as conveyor belts and "rufflers" which break down refuse for better compaction. Customers include rubber and polymer makers solid-waste recycling facilities power generating facilities textile and paper mills cotton gins and supermarkets. International Baler makes about three-quarters of its sales in the US.

|                        | Annual Growth | 10/15 | 10/16 | 10/17 | 10/18 | 10/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (14.8%)       | 18.1  | 11.7  | 10.5  | 11.1  | 9.5   |
| Net income (\$ mil.)   | -             | 0.8   | 0.1   | 0.1   | 0.3   | (0.3) |
| Market value (\$ mil.) | (3.6%)        | 8.7   | 10.8  | 10.4  | 9.6   | 7.5   |
| Employees              | (7.1%)        | 67    | 54    | 59    | 57    | 50    |

**INTERNATIONAL BANCSHARES CORP.**

NMS: IBOC

1200 San Bernardo Avenue  
Laredo, TX 78042-1359  
Phone: 956 722-7611  
Fax: -  
Web: www.ibc.com

CEO: R. David Guerra  
CFO: Imelda Navarro  
HR: Rosie Ramirez  
FYE: December 31  
Type: Public

International Bancshares is leading post-NAFTA banking in South Texas. One of the state's largest bank holding companies it does business through nearly 200 locations of International Bank of Commerce (IBC) IBC-Oklahoma Commerce Bank IBC Zapata and IBC Brownsville. The company facilitates trade between the US and Mexico and serves Texas' growing Hispanic population; about 30% of its deposits come from south of the border. In addition to commercial and international banking services for small and mid-sized businesses International Bancshares provides retail deposit services insurance and investment products mortgages and consumer loans. The bulk of the company's portfolio is made up of commercial financial and agricultural loans and real estate loans for construction.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (0.7%)        | 12,196.5 | 11,772.9 | 11,804.0 | 12,184.7 | 11,872.0 |
| Net income (\$ mil.)   | 9.0%          | 153.2    | 136.7    | 133.9    | 157.4    | 215.9    |
| Market value (\$ mil.) | 6.7%          | 1,741.3  | 1,686.2  | 2,676.9  | 2,604.7  | 2,257.0  |
| Employees              | 1.0%          | 3,256    | 3,218    | 3,216    | 3,273    | 3,390    |

**INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS**

900 7TH ST NW BSMT 1  
WASHINGTON, DC 200014089  
Phone: 202-833-7000  
Fax: -  
CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

These brothers are held together with wire steel girders fiber optic cable and conveyor belts. The International Brotherhood of Electrical Workers (IBEW) is about a 725000-member labor union for workers in such industries as utilities construction telecommunications and manufacturing in the US and Canada. The union lobbies government on behalf of its members provides training and scholarships maintains an electronic job board and helps members secure higher wages better health care and safer working conditions. The union was formally organized in 1891 at a convention in St. Louis run by the original American Federation of Labor a predecessor to the AFL-CIO with which the union is affiliated.

|                        | Annual<br>Growth | 06/12 | 06/13  | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 2.6%             | -     | 149.1  | 151.8 | 160.0 | 161.1 |
| Net income (\$ mil.)   | -                | -     | (10.1) | (3.3) | 15.5  | 13.2  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 970   |

**INTERNATIONAL BROTHERHOOD OF TEAMSTERS**

25 LOUISIANA AVE NW  
WASHINGTON, DC 200012130  
Phone: 202-624-6800  
Fax: -  
Web: www.teamster.org  
CEO: -  
CFO: -  
HR: Kristin King  
FYE: December 31  
Type: Private

One of the largest and best-known labor unions in the US the International Brotherhood of Teamsters has 1.4 million members. The Teamsters represents workers in some 21 industry sectors including airlines freight parcel delivery industrial trades and public service. More than 200000 of the union's members are employees of package delivery giant United Parcel Service. Besides negotiating labor contracts with employers on behalf of its members the union oversees pension funds and serves as an advocate in legislative and regulatory arenas. The union and its affiliates have about 1900 local chapters in the US and Canada including about 475 Teamsters locals. The Teamsters union was founded in 1903.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07  | 12/08  | 12/09 |
|------------------------|------------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (91.4) | 155.7  | 172.8 |
| Net income (\$ mil.)   | 353635.6%        | -     | -     | 0.0    | (22.3) | 12.5  |
| Market value (\$ mil.) | -                | -     | -     | -      | -      | -     |
| Employees              | -                | -     | -     | -      | -      | 649   |

**INTERNATIONAL BUILDING TECHNOLOGIES GROUP INC.**
**OTC: INBG**

17800 Castleton St. Ste. 638  
City of Industry CA 91748  
Phone: 626-581-8500  
Fax: 626-626-7603  
Web: www.ibtgi.com  
CEO: Kenneth Yeung  
CFO: Kenneth Yeung  
HR: -  
FYE: December 31  
Type: Public

International Building Technologies Group (INBG) has raced from business to business. Formerly a card game developer for casinos and a seller of racing and motorsports accessories and apparel the company changed lanes in 2007. That's when it began a new life as a manufacturer of a specialty panel-based technology that helps buildings withstand earthquakes and hurricane-force winds. INBG also offers other services including site planning engineering contractor services training and supervision. In 2011 a merger plan between INBG and Chinese petroleum storage company FHH Sino New Energies was terminated. The deal would have allowed INBG to move into yet another line of business — the energy sector.

**INTERNATIONAL BUSINESS MACHINES CORP**
**NYS: IBM**

One New Orchard Road  
Armonk, NY 10504  
Phone: 914 499-1900  
Fax: 914 765-4190  
Web: www.ibm.com  
CEO: Virginia M. (Ginni) Rometty  
CFO: James J. Kavanaugh  
HR: Gary Kildare  
FYE: December 31  
Type: Public

International Business Machines (IBM) bets that cognition is the ignition for growth. The company is investing in it what is calls cognitive computing systems led by the Watson artificial intelligence platform that help customers analyze massive amounts of data to make better decisions. Among other areas the company is betting on for growth are analytics artificial intelligence security cloud blockchain and quantum computing. IBM's information technology business services and software units are among the largest in the world. While IBM has placed less emphasis on hardware the company maintains enterprise server and data storage product lines that are among industry leaders.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | (3.8%)           | 92,793.0  | 81,741.0  | 79,919.0  | 79,139.0  | 79,591.0  |
| Net income (\$ mil.)   | (7.7%)           | 12,022.0  | 13,190.0  | 11,872.0  | 5,753.0   | 8,728.0   |
| Market value (\$ mil.) | (8.3%)           | 143,189.4 | 122,823.0 | 148,142.7 | 136,924.2 | 101,448.1 |
| Employees              | (2.0%)           | 379,592   | 377,757   | 380,300   | 366,600   | 350,600   |

**INTERNATIONAL CARD ESTABLISHMENT INC.**
**OTC: ICRD**

555 Airport Way Ste. A  
Camarillo CA 93010  
Phone: 209-946-2344  
Fax: 212-261-4286  
Web: www.dentsuamerica.com  
CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

International Card Establishment (ICE) believes that it's cool for every merchant big or small to have the ability to swipe your credit card. More and more customers are using electronic payments to purchase items and ICE is there to provide businesses with the ability to accept transactions. ICE targets small businesses as its core customer base and offers a variety of credit card servicing offerings including processing systems processing services software and loyalty management programs. ICE has used acquisitions to transition away from its previous business of providing Web-based event management software and services.

**INTERNATIONAL CREATIVE MANAGEMENT INC.**

10250 Constellation Blvd.  
Los Angeles CA 90067  
Phone: 310-550-4000  
Fax: 310-550-4100  
Web: www.icmtalent.com  
CEO: -  
CFO: -  
HR: -  
FYE: July 30  
Type: Private

If anyone can manage creativity internationally it's International Creative Management (ICM). The agency represents film and television actors and directors as well as artists in theater music publishing and new media. A major "tenpercentery" (along with CAA and William Morris Endeavor) ICM represents such A-list clients as Susan Sarandon Al Pacino Robert Duvall Beyonce Knowles Chris Rock and Jay Leno as well as emerging performers. It has offices in Los Angeles New York and London. ICM was formed in 1975 by the merger of Creative Management Associates and The International Famous Agency. Private equity firm Traverse Rizvi Management and Merrill Lynch hold controlling stakes in the agency.

**INTERNATIONAL FINANCE CORP. (WORLD CORPORATIONS GOV'T)**

2121 Pennsylvania Avenue, N.W.  
Washington, DC 20433  
Phone: 202 473-3800  
Fax: 202 974-4384  
Web: www.ifc.org

CEO: Philippe Le Houerou  
CFO: –  
HR: Jeannie Crist  
FYE: June 30  
Type: Public

International Finance Corporation (IFC) is the lender known 'round the world. IFC promotes economic development worldwide by providing loans and equity financing for private-sector investment. Boasting \$90 billion in assets the IFC typically focuses on small and mid-sized businesses financing projects in several industries including manufacturing agribusiness services infrastructure natural resources financial markets telecom media & technology and venture investing. Established in 1956 the IFC is the private sector arm of the World Bank group. Although it often acts in concert with the World Bank the IFC is legally and financially autonomous. It is owned by some 185 member countries.

|                        | Annual<br>Growth | 06/10   | 06/11   | 06/12   | 06/13   | 06/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.2%             | 3,383.0 | 3,178.0 | 3,120.0 | 2,514.0 | 3,415.0 |
| Net income (\$ mil.)   | (4.0%)           | 1,746.0 | 1,579.0 | 1,328.0 | 1,018.0 | 1,483.0 |
| Market value (\$ mil.) | –                | –       | –       | –       | –       | –       |
| Employees              | –                | –       | –       | –       | –       | –       |

**INTERNATIONAL FLAVORS & FRAGRANCES INC.**

NYS: IFF

521 West 57th Street  
New York, NY 10019-2960  
Phone: 212 765-5500  
Fax: –  
Web: www.iff.com

CEO: Andreas Fibig  
CFO: Richard O'A'Leary  
HR: Susana Suarez-Gonzalez  
FYE: December 31  
Type: Public

International Flavors & Fragrances (IFF) redefines the word tastemaker. Among the top four companies in its industry IFF produces fragrances used in the making of perfumes cosmetics soaps and other personal care and household products. It also creates natural-focused compounds and ingredients for niche markets. The company's products sold in solid and liquid forms are used by makers of prepared foods dairy foods beverages confections and pharmaceuticals. About 75% of its sales comes from outside North America.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.5%             | 3,088.5  | 3,023.2  | 3,116.4  | 3,398.7  | 3,977.5  |
| Net income (\$ mil.)   | (5.0%)           | 414.5    | 419.2    | 405.0    | 295.7    | 337.3    |
| Market value (\$ mil.) | 7.3%             | 10,806.9 | 12,755.9 | 12,562.9 | 16,271.2 | 14,315.8 |
| Employees              | 20.3%            | 6,200    | 6,700    | 6,900    | 7,300    | 13,000   |

**INTERNATIONAL FLEET SALES INC.**

476 MCCORMICK ST  
SAN LEANDRO, CA 945771106  
Phone: 510-569-9770  
Fax: –  
Web: www.internationalfleetsales.com

CEO: Michael Libasci  
CFO: Peggy King  
HR: –  
FYE: December 31  
Type: Private

By air land or sea International Fleet Sales (IFS) can ship North American cars to international buyers. IFS is an authorized export distributor of General Motors vehicles (including Cadillac Chevrolet and GMC) as well as parts and service. It is also an export distributor of Blue Bird Bus and Volvo Trucks North America parts. Customers include auto retailers and distributors governments individual buyers and humanitarian aid agencies. The company's US office handles sales in Central and South America Asia Africa and the Middle East while its Netherlands office supports sales in Europe. IFS was founded in 1999 by president and CEO Mike Libasci.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07   | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | –                | –     | –     | (593.2) | 37.5  | 63.4  |
| Net income (\$ mil.)   | 1645.5%          | –     | –     | 0.0     | 2.0   | 5.0   |
| Market value (\$ mil.) | –                | –     | –     | –       | –     | –     |
| Employees              | –                | –     | –     | –       | –     | 15    |

**INTERNATIONAL ISOTOPES INC**

NBB: INIS

4137 Commerce Circle  
Idaho Falls, ID 83401  
Phone: 208 524-5300  
Fax: –  
Web: www.internationalisotopes.com

CEO: Steve T Lafflin  
CFO: Matthew Cox  
HR: –  
FYE: December 31  
Type: Public

Despite its name International Isotopes is confined to a single US state. The firm operates primarily through subsidiary International Isotopes Idaho where it makes calibration and measurement equipment used with nuclear imaging cameras. Most of its nuclear imaging products including dose measurement devices and testing equipment are made under contract with RadQual a privately held firm that markets the devices; International Isotopes owns a minority stake in RadQual. The company partnered with RadQual in late 2010 to acquire Technology Imaging Services. The joint venture called TI Services LLC distributes products and services for nuclear medicine nuclear cardiology and PET imaging.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.3%             | 7.5   | 7.1   | 6.6   | 7.4   | 10.4  |
| Net income (\$ mil.)   | –                | (1.5) | (1.8) | (1.9) | (3.8) | (0.8) |
| Market value (\$ mil.) | 16.7%            | 14.3  | 40.4  | 48.5  | 33.1  | 26.5  |
| Employees              | 7.5%             | 24    | 27    | 28    | 30    | 32    |

**INTERNATIONAL LEASE FINANCE CORP.**

NYS: AIG 09

10250 Constellation Blvd., Suite 3400  
Los Angeles, CA 90067  
Phone: 310 788-1999  
Fax: –  
Web: www.ilfc.com

CEO: Henri Courpron  
CFO: Elias Habayeb  
HR: –  
FYE: December 31  
Type: Public

John Travolta bought his own Boeing; if your company's cash flow is more limited International Lease Finance Corporation (ILFC) will lease you one. The company which leases the entire range of Boeing and Airbus commercial aircraft is the world's second-largest lessor of new aircraft and widebody carriers. It boasts of owning the world's most valuable fleet of leasable aircraft — about 930 planes. ILFC's airplane-parts management business maintains the aging aircraft in its fleet. Commercial airlines outside the US generate more than 95% of revenue; ILFC counts most of the world's airlines as customers. Parent AIG (American International Group) spun off ILFC's holding company ILFC Holdings as an IPO in 2011.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (4.5%)           | 5,321.7 | 4,798.9 | 4,526.7 | 4,504.2 | 4,417.4 |
| Net income (\$ mil.)   | –                | 895.6   | (383.8) | (723.9) | 410.3   | (517.1) |
| Market value (\$ mil.) | –                | –       | –       | –       | –       | –       |
| Employees              | 36.9%            | 180     | 194     | 497     | 564     | 632     |

**INTERNATIONAL LOTTERY & TOTALIZATOR SYSTEMS, INC.**

NBB: ITS1

2310 Cousteau Court  
Vista, CA 92081-8346  
Phone: 760 598-1655  
Fax: –  
Web: www.ilts.com

CEO: –  
CFO: –  
HR: –  
FYE: April 30  
Type: Public

Designing systems for gambling and the ballot booth maybe this company should be called Tote & Vote. International Lottery & Totalizator Systems (ILTS) is a leading manufacturer of computerized wagering systems used by pari-mutuel racing operators off-track betting centers and lottery operators. It also provides consulting and training services along with its software and hardware. In addition to wagering ILTS markets electronic voting systems through its Unisyn Voting Solutions subsidiary. Berjaya Lottery Management a subsidiary of Malaysia-based Berjaya Group owns more than 70% of ILTS.

|                        | Annual<br>Growth | 04/09 | 04/10 | 04/11 | 04/12 | 04/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.9%            | 6.5   | 7.1   | 5.9   | 12.1  | 10.6  |
| Net income (\$ mil.)   | –                | (0.9) | (0.6) | (1.0) | 1.2   | 3.1   |
| Market value (\$ mil.) | 50.9%            | 2.7   | 3.1   | 3.4   | 7.8   | 14.0  |
| Employees              | (0.7%)           | 36    | 36    | 32    | 36    | 35    |

**INTERNATIONAL MINERALS CORPORATION**
**TORONTO: IMZ**

7950 E. Acoma Dr. Ste. 211  
Scottsdale AZ 85260  
Phone: 480-483-9932  
Fax: 480-483-9926  
Web: www.intlminerals.com

CEO: –  
CFO: –  
HR: –  
FYE: June 30  
Type: Public

International Minerals is working to develop gold and silver properties in South America. The company's primary projects include the Rio Blanco Gaby and Ca'capa properties in Ecuador and the Antabamba and Pallancata properties in Peru. Through a 2010 purchase of Ventura Gold International Minerals owns a 51% interest in the Peruvian Inmaculada gold/silver project. Hochschild Mining owns the remaining stake. It also bought Metallic Ventures that same year winning a bidding contest with Solitario Exploration to add to its Goldmine and Converse operations in Nevada. The company continues to look to acquire low-cost gold and silver mining operations in the Americas.

**INTERNATIONAL MONETARY SYSTEMS LTD.**
**NBB: ITNM**

16901 West Glendale Drive  
New Berlin, WI 53151  
Phone: 262 780-3640  
Fax: –  
Web: www.imsbarter.com

CEO: John E Strabley  
CFO: David A Powell  
HR: Jennifer Weber  
FYE: December 31  
Type: Public

Who says the barter system is dead? Not International Monetary Systems (IMS). IMS runs one of the world's largest trade exchanges or barter networks allowing businesses and professionals to convert excess inventory into goods and services. Its IMS Barter Network serves approximately 17000 clients in major markets in the US and Canada. Users swap excess goods or services electronically with trade dollars IMS' electronic currency. Founded in 1985 the company has expanded by acquiring other trade exchanges.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.0%)           | 12.3  | 12.3  | 11.7  | 11.4  | 11.4  |
| Net income (\$ mil.)   | –                | (0.0) | 0.0   | (0.0) | 0.1   | 0.4   |
| Market value (\$ mil.) | (2.4%)           | 3.3   | 5.0   | 2.9   | 3.1   | 3.0   |
| Employees              | –                | –     | –     | –     | –     | –     |

**INTERNATIONAL PAPER CO**
**NYS: IP**

6400 Poplar Avenue  
Memphis, TN 38197  
Phone: 901 419-7000  
Fax: –  
Web: www.internationalpaper.com

CEO: Mark S. Sutton  
CFO: Timothy S Nicholls  
HR: Thomas G. (Tom) Kadien  
FYE: December 31  
Type: Public

International Paper (IP) is one of the world's largest manufacturers of printing papers. Products include uncoated paper used in printers and market pulp for tissue and paper products. In the US IP is #1 in containerboard production where 80% of materials are converted to industrial corrugated boxes. IP serves more than 25000 customers in 150 countries. Most of its more than 250 mills converting and packaging plants and recycling facilities are in the US. It also runs a pulp and paper business in Russia via a 50/50 joint venture with Ilim Holding. About 75% of IP's revenue is generated in the US.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (0.3%)           | 23,617.0 | 22,365.0 | 21,079.0 | 21,743.0 | 23,306.0 |
| Net income (\$ mil.)   | 38.0%            | 555.0    | 938.0    | 904.0    | 2,144.0  | 2,012.0  |
| Market value (\$ mil.) | (6.8%)           | 21,464.5 | 15,102.8 | 21,256.2 | 23,211.1 | 16,168.5 |
| Employees              | (2.2%)           | 58,000   | 56,000   | 55,000   | 56,000   | 53,000   |

**INTERNATIONAL RECTIFIER CORP.**
**NYS: IRF**

101 N. Sepulveda Blvd.  
El Segundo, CA 90245  
Phone: 310 726-8000  
Fax: 310 322-3332  
Web: www.irf.com

CEO: Oleg Khaykin  
CFO: Ilan Daskal  
HR: –  
FYE: June 30  
Type: Public

International Rectifier (IR) is a top maker of power management semiconductors which refine the electricity flowing into a device from a battery or a power grid enabling more efficient operation. Its products — including MOSFETs (metal oxide semiconductor field-effect transistors) diodes relays and rectifiers — are used in appliances automobiles computers communication devices lighting and displays gaming consoles industrial motors and military equipment. IR sells its products through distributors OEMs and contract manufacturers. Most of the global company's sales come from Asian customers.

|                        | Annual<br>Growth | 06/09   | 06/10   | 06/11   | 06/12   | 06/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.2%             | 740.4   | 895.3   | 1,176.6 | 1,050.6 | 977.0   |
| Net income (\$ mil.)   | –                | (247.4) | 80.8    | 166.5   | (55.1)  | (88.8)  |
| Market value (\$ mil.) | 9.3%             | 1,034.2 | 1,419.9 | 1,836.7 | 1,403.8 | 1,474.2 |
| Employees              | 1.4%             | 3,939   | 4,534   | 4,920   | 4,911   | 4,162   |

**INTERNATIONAL SHIPHOLDING CORP**
**NBB: ISHC Q**

11 North Water St., Suite 18290  
Mobile, AL 36602  
Phone: 251 243-9100  
Fax: –  
Web: www.intship.com

CEO: Erik L Johnsen  
CFO: Manuel G Estrada  
HR: –  
FYE: December 31  
Type: Public

International Shipholding helps put the "car" in cargo. Most of the company's sales come from its time-charter vessels including car and truck carriers ships with strengthened hulls (used in polar regions) and coal and sulfur carriers. Its fleet consists of some nearly 40 US and international-flag vessels. International Shipholding's primary subsidiaries include Central Gulf Lines Waterman Steamship Corp. LCI Shipholdings CG Railway and East Gulf Shipholding. The company has offices in Mobile Alabama; New York City; Singapore; and Shanghai. Customers have included such big names as Toyota Hyundai Motor International Paper and the US Navy's Military Sealift Command.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14  | 12/15   |
|------------------------|------------------|-------|-------|-------|--------|---------|
| Sales (\$ mil.)        | (0.4%)           | 263.2 | 243.5 | 310.2 | 294.8  | 259.5   |
| Net income (\$ mil.)   | –                | 31.5  | 22.0  | 18.2  | (54.7) | (179.7) |
| Market value (\$ mil.) | (47.3%)          | 137.1 | 120.9 | 216.3 | 109.3  | 10.6    |
| Employees              | 1.9%             | 424   | 561   | 625   | 593    | 458     |

**INTERNATIONAL SPEEDWAY CORP**
**NMS: ISCA**

One Daytona Boulevard  
Daytona Beach, FL 32114  
Phone: 386 254-2700  
Fax: –  
Web: www.internationalspeedwaycorporation.com

CEO: Lesa France Kennedy  
CFO: Gregory S Molto  
HR: –  
FYE: November 30  
Type: Public

International Speedway Corporation (ISC) doesn't believe in slow and steady. The company is the top motorsports operator in the US with more than a dozen race-tracks hosting more than 100 events annually. Its race facilities include Daytona International Speedway (home of the Daytona 500) Talladega Superspeedway and Michigan International Speedway. In addition ISC operates the Daytona 500 EXperience theme park and museum and it owns 50% of motorsports merchandiser Motorsports Authentics with rival Speedway Motorsports. Former CEO James France and his family own about 70% control of the company. Events sanctioned by NASCAR also controlled by the France family account for about 90% of sales.

|                        | Annual<br>Growth | 11/14   | 11/15   | 11/16   | 11/17   | 11/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.9%             | 651.9   | 645.4   | 661.0   | 671.4   | 675.0   |
| Net income (\$ mil.)   | 35.2%            | 67.4    | 56.6    | 76.3    | 110.8   | 225.3   |
| Market value (\$ mil.) | 7.9%             | 1,346.7 | 1,532.3 | 1,584.4 | 1,775.9 | 1,822.9 |
| Employees              | 0.1%             | 845     | 807     | 792     | 820     | 850     |



**INTERNATIONAL TEXTILE GROUP, INC.**
**NBB: ITXN**

804 Green Valley Road, Suite 300  
Greensboro, NC 27408  
Phone: 336 379-6299  
Fax: -  
Web: www.itg-global.com

CEO: Per-Olof Loof  
CFO: Gail A Kuczkowski  
HR: Melissa Wilson  
FYE: December 31  
Type: Public

The totally material group — International Textile (ITG) — asks dress uniform or jeans? ITG makes a range of apparel and technical fabrics military garb as well as specialty textiles and less so auto safety fabrics. It stands as the world's #1 producer of better denim fabrics including premium brand Cone Denim used in retail goods. Other business units include Burlington Safety Components Narricot and Carlisle Finishing. ITG is also one of North America's top manufacturers of worsted wool and commission printers and finishers. The US and Mexico are its largest markets.

|                        | Annual<br>Growth | 12/10  | 12/11  | 12/12  | 12/13 | 12/14 |
|------------------------|------------------|--------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (0.9%)           | 616.1  | 694.4  | 619.1  | 624.2 | 595.4 |
| Net income (\$ mil.)   | -                | (37.6) | (59.1) | (64.7) | 23.3  | 0.4   |
| Market value (\$ mil.) | 38.8%            | 0.7    | 0.5    | 0.1    | 2.1   | 2.6   |
| Employees              | (14.5%)          | 8,700  | 7,800  | 4,800  | 4,800 | 4,650 |

**INTERNATIONAL WIRE GROUP, INC.**

12 MASONIC AVE  
CAMDEN, NY 133161202  
Phone: 315-245-2000  
Fax: -  
Web: www.internationalwiregroup.com

CEO: -  
CFO: Glenn J Holler  
HR: -  
FYE: December 31  
Type: Private

International Wire Group (IWG) bares it all in the wire business. Through three divisions — Bare Wire Products Engineered Products - Europe and High Performance Conductors — IWG makes multi-gauge bare silver- nickel- and tin-plated copper wire as well as engineered wire products and performance conductors. The company's customers (General Cable is one of its largest) include suppliers and OEMs. IWG's wire products are used in industrial/energy consumer electronics aerospace and defense medical electronics automotive and appliance applications.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06     | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-----------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (1,789.4) | 730.8 | 736.4 |
| Net income (\$ mil.)   | 13597.3%         | -     | -     | 0.0       | 15.9  | 6.5   |
| Market value (\$ mil.) | -                | -     | -     | -         | -     | -     |
| Employees              | -                | -     | -     | -         | -     | 1,600 |

**INTERNET AMERICA INC.**
**NBB: GEEK**

6210 Rothway Street, Suite 100  
Houston, TX 77064  
Phone: 713 968-2500  
Fax: -  
Web: www.internetamerica.com

CEO: William E Ladin Jr  
CFO: -  
HR: Victor Joseph  
FYE: June 30  
Type: Public

Internet America is changing its "lines" of business. Traditionally a provider of dial-up Internet access and to a lesser degree of wire-line DSL broadband Internet access to rural and suburban markets in Texas the company is battling dwindling subscriber numbers by expanding its wireless broadband Internet business. Total subscribers number more than 30000 with about one quarter of those connecting wirelessly. Internet America also provides installation and maintenance services from its three Texas operational centers in Corsicana San Antonio and Stafford (near Houston). The ISP founded in 1995 is known regionally for its 1-800-BE-A-GEEK sign-up number.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12 | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%             | 7.4   | 7.0   | 7.3   | 7.8   | 8.1   |
| Net income (\$ mil.)   | -                | (1.0) | (0.3) | 0.6   | 4.5   | 5.9   |
| Market value (\$ mil.) | 31.6%            | 4.2   | 4.2   | 4.9   | 6.7   | 12.6  |
| Employees              | 7.5%             | 39    | 35    | 44    | 48    | 52    |

**INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS**

12025 WATERFRONT DR # 300  
LOS ANGELES, CA 900943220  
Phone: 310-823-9358  
Fax: -  
Web: www.iana.org

CEO: -  
CFO: -  
HR: Gina Villavicencio  
FYE: June 30  
Type: Private

Can anyone manage the Internet? This group says "ICANN." The Internet Corporation for Assigned Names and Numbers (ICANN) is a not-for-profit organization responsible for the management of the Internet's domain name system (DNS) allocation of Internet protocol (IP) addresses and assignment of protocol parameters. The DNS allows people to type in an address like "www.hoovers.com" rather than the string of numbers that represents the underlying IP address. Internet users register some 20 domain names ending in .com . org .info and .net among others through ICANN-accredited DNS registrars. The group is also managing the application process for a slew of new generic top-level domains (gTLDs).

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 26.3%            | -     | 68.3  | 236.2 | 127.8 | 219.6 |
| Net income (\$ mil.)   | 56.4%            | -     | 9.4   | 85.8  | 3.5   | 87.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 160   |

**INTERPACE BIOSCIENCES INC**
**NAS: IDXG**

Morris Corporate Center 1, Building C, 300 Interpace Parkway  
Parsippany, NJ 07054  
Phone: 855 776-6419  
Fax: -  
Web: www.interpacediagnostics.com

CEO: Jack E Stover  
CFO: James Early  
HR: -  
FYE: December 31  
Type: Public

PDI handles sales and marketing for pharmaceutical companies that would rather focus on product development. As a contract sales organization (CSO) the company provides sales teams dedicated to a single client and teams that represent multiple non-competing brands. Sales teams typically are assigned to geographic territories on a client's behalf. Each year contract sales services account for about 90% of PDI's revenue. The company's marketing and strategic consulting services operations are represented by its Pharmakon Interactive Healthcare Communications unit. PDI was established in 1987.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16 | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|-------|--------|--------|
| Sales (\$ mil.)        | (34.6%)          | 119.9  | 9.4    | 13.1  | 15.9   | 21.9   |
| Net income (\$ mil.)   | -                | (16.1) | (11.4) | (8.3) | (12.2) | (12.2) |
| Market value (\$ mil.) | (18.1%)          | 5.1    | 1.3    | 12.6  | 2.9    | 2.3    |
| Employees              | (47.0%)          | 1,129  | 65     | 61    | 75     | 89     |

**INTERPORE SPINE LTD.**

181 Technology Dr.  
Irvine CA 92618-2402  
Phone: 949-453-3200  
Fax: 949-453-3225  
Web: www.interpore.com

CEO: -  
CFO: Greg Hartman  
HR: -  
FYE: May 31  
Type: Subsidiary

Interpore Spine has biomaterials deep in its bones. The company which operates as Interpore Cross makes synthetic tissue bone products and implant systems for spinal and orthopedic procedures. Interpore also makes biological grafting products that encourage bone growth. Interpore Spine also manufactures minimally invasive surgery systems used by orthopedic surgeons and neurologists. Brands include Pro Osteon InterGro and BioPlex. The company is a subsidiary of Biomet; other sister company products include dental implants sports medicine devices and bracing equipment.

**INTERPUBLIC GROUP OF COMPANIES INC.**
**NYS: IPG**

909 Third Avenue  
New York, NY 10022  
Phone: 212 704-1200  
Fax: -  
Web: www.interpublic.com

CEO: Michael I. Roth  
CFO: Frank Mergenthaler  
HR: Molly Roenna  
FYE: December 31  
Type: Public

The Interpublic Group of Companies is one of the world's largest advertising and marketing services conglomerates. Its flagship creative agencies include McCann Worldgroup and Lowe & Partners while such firms as Deutsch and Hill Holliday are leaders in the US advertising business. Interpublic also offers direct marketing media services and public relations through such agencies as Initiative and Weber Shandwick. Its largest have clients included General Motors Johnson & Johnson Microsoft Samsung and Unilever.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.5%             | 7,537.1 | 7,613.8 | 7,846.6 | 7,882.4 | 9,714.4 |
| Net income (\$ mil.)   | 6.7%             | 477.1   | 454.6   | 608.5   | 579.0   | 618.9   |
| Market value (\$ mil.) | (0.2%)           | 7,967.4 | 8,930.2 | 8,980.1 | 7,733.4 | 7,913.7 |
| Employees              | 3.3%             | 47,400  | 49,200  | 49,800  | 50,200  | 54,000  |

**INTERSECTIONS INC**
**NMS: INTX**

3901 Stonecroft Boulevard  
Chantilly, VA 20151  
Phone: 703 488-6100  
Fax: -  
Web: www.intersections.com

CEO: Hari Ravichandran  
CFO: Ronald L Barden  
HR: Renee Waxman  
FYE: December 31  
Type: Public

Robert Johnson went to the crossroads to get the blues; consumers can go to Intersections to make sure they don't. Intersections provides credit management and identity theft protection to subscribers in North America. Its offerings include credit reports and ongoing record monitoring through major reporting agencies Equifax Experian and TransUnion. Its Intersections Insurance Services unit offers customers discounts on insurance products. Bank of America is the firm's #1 client accounting for more than 40% of its revenue. Amid declining sales and profits Intersections has exited the bail bonds and market intelligence businesses to focus on its core consumer protection services business.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14  | 12/15  | 12/16  |
|------------------------|------------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | (15.8%)          | 349.2 | 310.3 | 246.6  | 203.8  | 175.7  |
| Net income (\$ mil.)   | -                | 19.7  | 2.4   | (30.7) | (44.5) | (30.5) |
| Market value (\$ mil.) | (19.5%)          | 225.0 | 184.9 | 92.8   | 68.1   | 94.7   |
| Employees              | (15.2%)          | 817   | 644   | 478    | 448    | 422    |

**INTERSTATE POWER & LIGHT CO**
**NMS: IPLD P**

Alliant Energy Tower  
Cedar Rapids, IA 52401  
Phone: 319 786-4411  
Fax: -  
Web: www.alliantenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Interstate Power and Light (IP&L) got the bright idea of providing electricity and has hit the road to make it happen. The company provides energy in a tri-state area of the Midwest (portions of Minnesota Iowa and Wisconsin). The Alliant Energy utility subsidiary serves more than 528355 electricity customers and more than 234560 natural gas customers in more than 700 communities. In addition IP&L has 2409 MW of generating capacity from fossil-fueled and nuclear power plants; it provides steam to two customers in Cedar Rapids; and it offers other energy-related services across its service area.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.5%             | 1,848.1 | 1,774.5 | 1,820.4 | 1,870.3 | 2,042.3 |
| Net income (\$ mil.)   | 9.0%             | 194.6   | 196.2   | 225.8   | 227.0   | 274.2   |
| Market value (\$ mil.) | (1.0%)           | 334.5   | 345.4   | 325.6   | 340.6   | 320.9   |
| Employees              | (2.0%)           | 1,766   | 1,687   | 1,679   | 1,670   | 1,628   |

**INTERSYSTEMS CORPORATION**

1 Memorial Dr.  
Cambridge MA 02142  
Phone: 617-621-0600  
Fax: 617-494-1631  
Web: www.intersystems.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

InterSystems serves healthcare firms and other corporate and government clients with its flagship database software and associated products. Cache is an object database designed for high-performance handling of large volumes of transactional data. The company also offers an embeddable business intelligence product (DeepSee) for use with Cache as well as an integration platform (Ensemble). Its two healthcare-specific offerings include HealthShare which enables the creation of electronic health records and TrakCare a unified healthcare information system for use outside the US. The company which was founded in 1978 serves clients worldwide from offices in about two dozen countries.

**INTERVEST BANCSHARES CORP.**
**NMS: IBCA**

One Rockefeller Plaza, Suite 400  
New York, NY 10020-2002  
Phone: 212 218-2800  
Fax: -  
Web: www.intervestnatbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Intervest Bancshares is the holding company for Intervest National Bank which operates one branch in New York City and six other branches in Pinellas County Florida. Most of the company's lending activities are real estate-related: Commercial mortgages make up more than half of its loan portfolio while multifamily residential mortgages account for another 40%. Some of the company's lending has historically been carried out by its Intervest Mortgage Corporation arm. However the subsidiary drastically scaled back its lending practices as market conditions deteriorated in 2008. The family of chairman and CEO Lowell Dansker controls Intervest Bancshares.

|                        | Annual<br>Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | (7.5%)           | 2,271.8 | 2,401.2 | 2,070.9 | 1,969.5 | 1,665.8 |
| Net income (\$ mil.)   | 13.9%            | 7.3     | 3.1     | (53.3)  | 11.2    | 12.2    |
| Market value (\$ mil.) | (0.6%)           | 86.1    | 70.8    | 63.3    | 57.2    | 84.0    |
| Employees              | 2.3%             | 72      | 72      | 73      | 75      | 79      |

**INTEST CORP.**
**ASE: INTT**

804 East Gate Drive, Suite 200  
Mt. Laurel, NJ 08054  
Phone: 856 505-8800  
Fax: 856 505-8801  
Web: www.intest.com

CEO: James Pelrin  
CFO: Hugh T Regan Jr  
HR: -  
FYE: December 31  
Type: Public

When semiconductor makers are testing their chips inTEST handles the trickiest chores. The semiconductor test equipment supplier offers test head manipulators docking hardware and systems for managing temperatures during integrated circuit (IC) production and testing. inTEST's products facilitate testing procedures by quickly moving and connecting IC components to handling and testing equipment. The company's clients include Analog Devices Freescale Semiconductor Intel Sony STMicroelectronics and Texas Instruments (14% of sales). inTEST built up its product line through a series of acquisitions. The company gets most of its sales in the US.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.1%            | 41.8  | 38.9  | 40.2  | 66.8  | 78.6  |
| Net income (\$ mil.)   | (3.1%)           | 3.4   | 1.9   | 2.7   | 1.0   | 3.0   |
| Market value (\$ mil.) | 9.6%             | 44.6  | 44.4  | 48.3  | 90.7  | 64.3  |
| Employees              | 13.7%            | 125   | 125   | 113   | 199   | 209   |

**INTEVAC, INC.****NMS: IVAC**

3560 Bassett Street  
Santa Clara, CA 95054  
Phone: 408 986-9888  
Fax: -  
Web: www.intevac.com

CEO: Wendell T. Blonigan  
CFO: James P. (Jim) Moniz  
HR: -  
FYE: December 29  
Type: Public

The more film deposits Intevac's equipment makes the more bank deposits the company can make. It's Equipment division makes machines — called sputtering systems — that deposit alloy films onto hard-disk drives. The films magnetize the drives enabling them to record information. The Equipment division also makes disk lubrication systems used in disk drive manufacturing and processing equipment used to manufacture solar cells. Intevac's Photonics division develops electro-optical devices used in night vision and materials identification applications. Top customers include Seagate Fuji Electric and Hitachi Global Storage Technologies which collectively account for more than half of sales.

|                        | Annual Growth | 01/15  | 01/16* | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|--------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 13.2%         | 65.6   | 75.2   | 80.1  | 112.8 | 95.1  |
| Net income (\$ mil.)   | -             | (27.4) | (9.2)  | (7.4) | 4.1   | 3.6   |
| Market value (\$ mil.) | (11.5%)       | 167.5  | 106.9  | 194.1 | 155.5 | 116.0 |
| Employees              | (1.8%)        | 271    | 281    | 286   | 298   | 257   |

\*Fiscal year change

**INTL FCSTONE INC.****NMS: INTL**

155 East 44th Street, Suite 900  
New York, NY 10017  
Phone: 212 485-3500  
Fax: -  
Web: www.intlfcstone.com

CEO: Sean M. O'Connor  
CFO: William J. (Bill) Dunaway  
HR: -  
FYE: September 30  
Type: Public

Going global is the name of the game for commodities broker INTL FCStone. The company specializes in the physical trade of commodities such as corn gold renewable fuels and livestock though its primary activities are hedging securities trading and clearing. It offers clearing and execution services of listed futures and options on futures and serves as a market-maker for some 5000 foreign securities. It operates in international markets offering commodity risk management consulting asset management and commodity financing. Its client base includes financial institutions corporations and charitable organizations in the US and abroad.

|                        | Annual Growth | 09/15    | 09/16    | 09/17    | 09/18    | 09/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (1.4%)        | 34,676.1 | 14,726.6 | 29,381.5 | 27,542.0 | 32,742.3 |
| Net income (\$ mil.)   | 11.2%         | 55.7     | 54.7     | 6.4      | 55.5     | 85.1     |
| Market value (\$ mil.) | 13.6%         | 471.0    | 741.1    | 731.0    | 921.7    | 783.2    |
| Employees              | 13.1%         | 1,231    | 1,464    | 1,607    | 1,701    | 2,012    |

**INTRALINKS HOLDINGS INC****NYS: IL**

150 East 42nd Street, 8th Floor  
New York, NY 10017  
Phone: 212 543-7700  
Fax: -  
Web: www.intralinks.com

CEO: Leif Oleary  
CFO: Shay Gonen  
HR: -  
FYE: December 31  
Type: Public

IntraLinks can keep a secret. The company provides hosted software known as virtual data rooms. The IntraLinks platform is used by businesses to create secure collaborative online digital workspaces for conducting financial transactions managing mergers and acquisitions exchanging documents and collaborating with advisers customers and suppliers. While it has a strong position within the banking industry IntraLinks has branched out into other fields and tailors industry-specific versions of its products for use in markets such as life sciences legal private equity investing media and real estate. Customers have included Citigroup KPMG and Pfizer.

|                        | Annual Growth | 12/10   | 12/11 | 12/12  | 12/13  | 12/14  |
|------------------------|---------------|---------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 8.5%          | 184.3   | 213.5 | 216.7  | 234.5  | 255.8  |
| Net income (\$ mil.)   | -             | (12.4)  | (1.2) | (17.4) | (15.3) | (26.5) |
| Market value (\$ mil.) | (10.7%)       | 1,068.0 | 356.2 | 352.2  | 691.3  | 679.3  |
| Employees              | 15.6%         | 454     | 601   | 635    | 666    | 810    |

**INTRAWEST RESORTS HOLDINGS INC****NYS: SNOW**

1621 18th Street, Suite 300  
Denver, CO 80202  
Phone: 303 749-8200  
Fax: -  
Web: www.intrawest.com

CEO: Rusty Gregory  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Intrawest Resorts Holdings wants to snow you a good time. The company owns six North American ski mountain resorts including well-known spots Mammoth Mountain Snowshoe Steamboat and Winter Park. Intrawest also runs a real estate business and an adventure travel business. Its mountain resorts offer activities combining outdoor adventure and fitness with services and amenities such as retail equipment rental dining lodging ski school spa services golf mountain biking and other summer activities. All told the company's six resort areas offer a total of about 8000 skiable acres and more than 1100 acres of land available for real estate development. In early 2014 Intrawest went public.

|                        | Annual Growth | 06/12   | 06/13   | 06/14   | 06/15 | 06/16 |
|------------------------|---------------|---------|---------|---------|-------|-------|
| Sales (\$ mil.)        | 2.7%          | 513.4   | 524.4   | 527.1   | 587.6 | 570.9 |
| Net income (\$ mil.)   | -             | (336.1) | (296.0) | (188.6) | (6.9) | 40.9  |
| Market value (\$ mil.) | 6.4%          | -       | -       | 455.4   | 461.7 | 515.8 |
| Employees              | 15.7%         | -       | -       | 4,000   | 5,400 | 5,350 |

**INTREPID POTASH INC****NYS: IPI**

1001 17th Street, Suite 1050  
Denver, CO 80202  
Phone: 303 296-3006  
Fax: -  
Web: www.intrepidpotash.com

CEO: Robert P. Jornayvaz  
CFO: -  
HR: Erica K. Wyatt  
FYE: December 31  
Type: Public

Hungry plants turn to Intrepid Potash for their food supply. The mining company produces two potassium-containing minerals potash and langbeinite that are essential ingredients in plant and crop fertilizer. Intrepid culls these minerals from a handful of mines in New Mexico and Utah where it also operates production facilities. The company has the capacity to annually produce about 400000 tons of potash and 400000 tons of langbeinite (marketed as Trio) and sells its products primarily in the US to the agricultural industrial and feed markets. Intrepid Potash is the largest producer of muriate of potash (potassium chloride) in the US the second-largest consuming country of potash.

|                        | Annual Growth | 12/14   | 12/15   | 12/16  | 12/17  | 12/18 |
|------------------------|---------------|---------|---------|--------|--------|-------|
| Sales (\$ mil.)        | (15.6%)       | 410.4   | 287.2   | 210.9  | 157.6  | 208.3 |
| Net income (\$ mil.)   | 4.8%          | 9.8     | (524.8) | (66.6) | (22.9) | 11.8  |
| Market value (\$ mil.) | (34.2%)       | 1,786.6 | 379.7   | 267.7  | 612.7  | 334.7 |
| Employees              | (17.5%)       | 928     | 893     | 494    | 454    | 429   |

**INTRICON CORP****NMS: IIN**

1260 Red Fox Road  
Arden Hills, MN 55112  
Phone: 651 636-9770  
Fax: 651 636-9503  
Web: www.intricon.com

CEO: Mark S Gorder  
CFO: Scott Longval  
HR: -  
FYE: December 31  
Type: Public

IntriCon hears its future calling and that future is in precision microminiature components and molded plastic parts such as volume controls and switches primarily used in hearing aids. IntriCon's components are also used in professional audio equipment such as headsets and microphones and in biotelemetry devices for such uses as diagnostic monitoring and drug delivery. The company has concentrated its product portfolio on what it terms "body-worn devices" through a series of acquisitions and divestitures including the 2010 sale of its RTI Electronics business line to Shackleton Equity Partners.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.3%         | 68.3  | 69.7  | 68.0  | 88.3  | 116.5 |
| Net income (\$ mil.)   | 25.3%         | 2.2   | 2.2   | (4.6) | 1.8   | 5.5   |
| Market value (\$ mil.) | 40.0%         | 59.5  | 65.7  | 59.8  | 171.5 | 228.6 |
| Employees              | 9.6%          | 561   | 646   | 644   | 670   | 810   |

**INTRUSION INC**
**NBB: INTZ**

1101 East Arapaho Road, Suite 200  
Richardson, TX 75081  
Phone: 972 234-6400  
Fax: -  
Web: www.intrusion.com

CEO: G Ward Paxton  
CFO: Michael L Paxton  
HR: -  
FYE: December 31  
Type: Public

Think of Intrusion as a virtual police force protecting and serving your network. The security specialist sells network intrusion detection and security monitoring systems. Its products include software and stand-alone security appliances that guard against misuse of classified or private information and aid law enforcement agencies in battling cyber crimes. Intrusion also provides consulting design installation and technical support services. The company sells its products directly and through distributors and resellers. Intrusion markets its products to government agencies as well as businesses ranging from health care providers to telecommunications service operators.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.2%          | 7.2   | 6.8   | 6.1   | 6.9   | 10.3  |
| Net income (\$ mil.)   | -             | (0.3) | (1.2) | (1.6) | (0.0) | 2.3   |
| Market value (\$ mil.) | 7.8%          | 37.4  | 14.4  | 5.7   | 16.6  | 50.5  |
| Employees              | (3.7%)        | 36    | 36    | 32    | 31    | 31    |

**INTRUST FINANCIAL CORPORATION**

105 N. Main St.  
Wichita KS 67202  
Phone: 316-383-1111  
Fax: 316-383-5765  
Web: www.intrustbank.com

CEO: Charles Q Chandler III  
CFO: Jay L Smith  
HR: -  
FYE: December 31  
Type: Private

INTRUST Financial wants to be entrusted with your cash. The holding company owns INTRUST Bank which is the largest bank headquartered in Kansas. The bank operates about 40 branches in the Sunflower State in addition to a handful of locations in Oklahoma and Arkansas. Serving consumers and small businesses the bank offers a range of financial products including savings checking and retirement accounts; CDs; credit cards; and loans and mortgages. INTRUST Bank was founded in 1876 as the Farmers and Merchants Bank. It has been run by the Chandler family for more than a century.

**INTUIT INC**
**NMS: INTU**

2700 Coast Avenue  
Mountain View, CA 94043  
Phone: 650 944-6000  
Fax: -  
Web: www.intuit.com

CEO: Brad D. Smith  
CFO: Michelle Clatterbuck  
HR: -  
FYE: July 31  
Type: Public

Intuit's fact is: It handles other people's taxes ? and their bookkeeping and other financial management tasks. The company is a leading developer of software used for small business accounting (QuickBooks) and consumer tax preparation (TurboTax). Mint the online service helps manage personal finances and budgeting. Professional accountants boot up Intuit's Lacerte ProSeries and ProConnect Tax Online products. More than 70% of revenue comes from products hosted on Intuit's servers what the company calls connected services. Intuit claims more than 50 million users for its products and services. Not surprisingly about half of annual revenue comes in the quarter that includes April 15.

|                        | Annual Growth | 07/15    | 07/16    | 07/17    | 07/18    | 07/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 12.8%         | 4,192.0  | 4,694.0  | 5,177.0  | 5,964.0  | 6,784.0  |
| Net income (\$ mil.)   | 43.7%         | 365.0    | 979.0    | 971.0    | 1,211.0  | 1,557.0  |
| Market value (\$ mil.) | 27.2%         | 27,519.2 | 28,877.4 | 35,699.3 | 53,139.2 | 72,150.5 |
| Employees              | 5.1%          | 7,700    | 7,900    | 8,200    | 8,900    | 9,400    |

**INTUITIVE SURGICAL INC**
**NMS: ISRG**

1020 Kifer Road  
Sunnyvale, CA 94086  
Phone: 408 523-2100  
Fax: -  
Web: www.intuitive.com

CEO: Gary S. Guthart  
CFO: Marshall L. Mohr  
HR: Craig Child  
FYE: December 31  
Type: Public

Intuitive Surgical brings an artistic flair to advanced surgical equipment. Employing haptics (the science of computer-aided touch sensitivity) the firm developed the da Vinci Surgical System a combination of software hardware and optics that allows doctors to perform robotically aided surgery from a remote console. In fact Intuitive Surgical is the global market leader in surgical robotics. The da Vinci system reproduces the doctor's hand movements during minimally invasive surgery in real time performed by tiny electromechanical arms and instruments. The company manufactures its systems and relies upon contract manufacturers to supply the instruments and accessories used with the systems.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 15.0%         | 2,131.7  | 2,384.4  | 2,704.4  | 3,128.9  | 3,724.2  |
| Net income (\$ mil.)   | 28.1%         | 418.8    | 588.8    | 735.9    | 660.0    | 1,127.9  |
| Market value (\$ mil.) | (2.5%)        | 60,563.6 | 62,535.3 | 72,612.5 | 41,785.6 | 54,836.3 |
| Employees              | 16.7%         | 2,978    | 3,211    | 3,755    | 4,444    | 5,527    |

**INUVO INC**
**ASE: INUV**

500 President Clinton Ave., Suite 300  
Little Rock, AR 72201  
Phone: 501 205-8508  
Fax: -  
Web: www.inuvo.com

CEO: Richard K Howe  
CFO: Wallace D Ruiz  
HR: -  
FYE: December 31  
Type: Public

Inuvo provides online marketing and advertising services through its Exchange segment which includes technology and analytics and its Direct segment which consists of websites designed to drive traffic to advertisers. Included in the Exchange segment is the Inuvo Platform which offers affiliate marketing search engine marketing and lead generation services helping customers drive Web traffic and convert that traffic into sales. Its Inuvo Search platform acts as a pay-per-click marketplace. Inuvo's Direct segment websites include BabytoBee (pregnancy advice) and Kowabunga (daily deals). In 2018 e-commerce tech company ConversionPoint Technologies agreed to acquire Inuvo.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.3%         | 49.6  | 70.4  | 71.5  | 79.6  | 73.3  |
| Net income (\$ mil.)   | -             | 2.1   | 2.3   | (0.8) | (3.1) | (5.9) |
| Market value (\$ mil.) | (4.8%)        | 42.1  | 87.4  | 54.1  | 26.2  | 34.6  |
| Employees              | 15.3%         | 34    | 52    | 61    | 80    | 60    |

**INVACARE CORP**
**NYS: IVC**

One Invacare Way  
Elyria, OH 44035  
Phone: 440 329-6000  
Fax: -  
Web: www.invacare.com

CEO: Matthew E. Monaghan  
CFO: Robert K. Gudbranson  
HR: Darcie Karol  
FYE: December 31  
Type: Public

Invacare helps those with disabilities stay on the move. The company is a leading maker of wheelchairs including manual powered custom-made and the ultra-zippy chairs used by athletes. It also makes other medical equipment including crutches patient handling equipment bed systems respiratory devices and motorized scooters as well as home care durables such as bathing equipment cushions and slings. It manufactures and sells its products to health care providers consumers and medical equipment dealers in North America Europe and the Asia/Pacific region. Invacare's high performance chairs have been used by five-time Olympic gold medalist Hannah Cockcroft.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17  | 12/18  |
|------------------------|---------------|---------|---------|---------|--------|--------|
| Sales (\$ mil.)        | (6.5%)        | 1,270.2 | 1,142.3 | 1,047.5 | 966.5  | 972.3  |
| Net income (\$ mil.)   | -             | (56.1)  | (26.2)  | (42.9)  | (76.5) | (43.9) |
| Market value (\$ mil.) | (28.8%)       | 556.0   | 576.9   | 432.9   | 559.0  | 142.7  |
| Employees              | (5.2%)        | 5,200   | 4,700   | 4,600   | 4,200  | 4,200  |

**INVENSENSE INC**

NYS: INVN

1745 Technology Drive, Suite 200  
San Jose, CA 95110  
Phone: 408 501-2200  
Fax: -  
Web: www.invensesense.com

CEO: Behrooz Abdi  
CFO: Mark Dentinger  
HR: -  
FYE: April 3/  
Type: Public

InvenSense is ready to move technology beyond point and click. The semiconductor manufacturer offers motion sound and directional interface sensors used to detect track and assess a user's position and other physical characteristics. Its MotionTracking sensors which include MEMS (microelectromechanical systems) gyroscopes and motion measurement processing units are used in consumer devices such as smartphones tablets wearables gaming consoles and smart TVs to provide a more immersive user interface. InvenSense outsources manufacturing to contractors. It generates the majority of sales in Asia. In 2016 InvenSense agreed to be bought by TDK for \$1.3 billion. The deal is expected to close in 2017.

|                        | Annual Growth | 04/12*  | 03/13 | 03/14   | 03/15*  | 04/16  |
|------------------------|---------------|---------|-------|---------|---------|--------|
| Sales (\$ mil.)        | 28.6%         | 153.0   | 208.6 | 252.5   | 372.0   | 418.4  |
| Net income (\$ mil.)   | -             | 36.9    | 51.7  | 6.1     | (1.1)   | (21.2) |
| Market value (\$ mil.) | (17.3%)       | 1,683.5 | 993.3 | 2,111.3 | 1,419.3 | 785.9  |
| Employees              | 24.5%         | 263     | 326   | 476     | 644     | 632    |

\*Fiscal year change

**INVENTERGY GLOBAL INC**

NBB: INVT

19925 Stevens Creek Blvd., #142  
Cupertino, CA 95014  
Phone: 408 389-3510  
Fax: -  
Web: www.inventergy.com

CEO: Joseph W Beyers  
CFO: John G Niedermaier  
HR: -  
FYE: December 31  
Type: Public

eOn Communications knows it's been ages since you've had a good customer service experience. The company's products integrate voice and Internet communications for large call centers and e-commerce customer contact centers. eOn's communications servers feature automatic call distribution e-mail queuing and customer identification. It also sells the Millennium voice switching hardware platform a private branch exchange (PBX) system with computer telephony integration. Customers include Lillian Vernon and Rockhurst University. eOn gets more than 90% of sales from the US. Chairman David Lee owns about 27% of the company.

|                        | Annual Growth | 07/12 | 07/13* | 12/14  | 12/15  | 12/16 |
|------------------------|---------------|-------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (47.0%)       | 22.5  | 20.6   | 0.7    | 4.9    | 1.8   |
| Net income (\$ mil.)   | -             | 0.5   | 0.1    | (20.1) | (11.7) | (7.7) |
| Market value (\$ mil.) | (4.2%)        | 10.2  | 10.3   | 8.1    | 18.6   | 8.6   |
| Employees              | (56.3%)       | 82    | 75     | 15     | 8      | 3     |

\*Fiscal year change

**INVENTURE FOODS INC.**

NMS: SNAK

5415 East High Street, Suite #350  
Phoenix, AZ 85054  
Phone: 623 932-6200  
Fax: -  
Web: www.inventurefoods.com

CEO: Dylan B Lissette  
CFO: John W Thompson  
HR: -  
FYE: December 26  
Type: Public

Inventure Foods caters to avid snackers and the more health conscious alike. The company's Rader Farms business grows and processes berries and produces frozen fruits vegetables and beverages for sale primarily to grocery and club stores and mass merchandisers. The snack business makes potato and other snack chips pretzels and more under Bob's Texas Style Braids Poore Brothers Boulder Canyon Natural Foods to name a few. Inventure Foods also makes salted snacks branded with the T.G.I. Friday's and Nathan's Famous names and manufactures private label snacks for food stores in the US. Costco is the company's #1 customer. With roots in salty snacks Inventure is now focused on healthier fare.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 14.9%         | 162.2 | 185.2 | 215.6 | 285.7 | 282.6  |
| Net income (\$ mil.)   | -             | 2.8   | 7.4   | 6.6   | 10.6  | (20.8) |
| Market value (\$ mil.) | 17.7%         | 73.3  | 123.7 | 264.2 | 241.6 | 140.8  |
| Employees              | 25.2%         | 448   | 497   | 785   | 821   | 1,100  |

**INVESCO LTD.**

NYSE: IVZ

1555 Peachtree St. NE Ste. 1800  
Atlanta GA 30309  
Phone: 404-479-1095  
Fax: 510-492-1098  
Web: www.esstech.com

CEO: Martin L Flanagan  
CFO: Loren M Starr  
HR: -  
FYE: December 31  
Type: Public

Invesco offers a range of investment products and services including mutual funds exchange-traded funds separately managed accounts and savings plans. Invesco serves retail and institutional clients in more than 20 countries in North America Europe the Middle East and the Asia/Pacific region. It operates under the Invesco Invesco Perpetual and Powershares brands (it dropped the AIM brand in 2010). Subsidiary Atlantic Trust offers private wealth management services. Invesco and its subsidiaries have more than \$660 billion of assets under management. The company also owns turnaround firm WL Ross.

**INVESCO MORTGAGE CAPITAL INC**

NYS: IVR

1555 Peachtree Street N.E., Suite 1800  
Atlanta, GA 30309  
Phone: 404 892-0896  
Fax: -  
Web: www.invescomortgagecapital.com

CEO: Richard J King  
CFO: Richard L. Phegley  
HR: -  
FYE: December 31  
Type: Public

Invesco Mortgage Capital is ready to roll now that the mortgage industry has finally reversed its course. Invesco Mortgage is a real estate investment trust (REIT) that finances and manages residential and commercial mortgage-backed securities and mortgage loans. It purchases agency-backed mortgages secured by the likes of Fannie Mae and Freddie Mac and is managed and advised by sibling Invesco Institutional a subsidiary of Invesco Ltd. The firm's mortgage-backed securities portfolio is concentrated within the four populous states of California Florida Texas and New York. Invesco Mortgage Capital began operations and went public in 2009.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (4.3%)        | 21,231.0 | 16,772.7 | 15,706.2 | 18,657.3 | 17,813.5 |
| Net income (\$ mil.)   | -             | (199.4)  | 104.0    | 254.4    | 348.6    | (70.8)   |
| Market value (\$ mil.) | (1.6%)        | 1,725.1  | 1,382.5  | 1,629.1  | 1,989.6  | 1,615.8  |
| Employees              | -             | -        | -        | -        | -        | -        |

**INVESTMENT TECHNOLOGY GROUP INC.**

NYS: ITG

165 Broadway  
New York, NY 10006  
Phone: 212 588-4000  
Fax: -  
Web: www.itginc.com

CEO: Douglas Cifu  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Investment Technology Group (ITG) provides automated equity option and derivative trading products and services related to order and execution management; it is involved throughout the trading process from analysis before the trade to post-transaction processing and evaluation. The company also offers tools to assist in portfolio modeling and construction compliance monitoring and asset valuation. ITG serves institutional investors brokerages alternative investment funds and asset managers in more than 50 countries in North America Europe and the Asia/Pacific region; international operations account for roughly 55% of sales. It is being acquired by financial services firm Virtu Financial.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16  | 12/17  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (2.3%)        | 530.8 | 559.8 | 634.8 | 469.1  | 483.7  |
| Net income (\$ mil.)   | -             | 31.1  | 50.9  | 91.6  | (25.9) | (39.4) |
| Market value (\$ mil.) | (1.6%)        | 670.3 | 678.8 | 554.9 | 643.5  | 627.6  |
| Employees              | (1.7%)        | 1,001 | 1,087 | 1,037 | 956    | 934    |

**INVESTORS BANCORP INC (NEW)**
**NMS: ISBC**

101 JFK Parkway  
Short Hills, NJ 07078  
Phone: 973 924-5100  
Fax: -  
Web: www.myinvestorsbank.com

CEO: Kevin Cummings  
CFO: Sean Burke  
HR: -  
FYE: December 31  
Type: Public

Investors Bancorp is the holding company for Investors Savings Bank which serves New Jersey and New York from more than 130 branch offices. Founded in 1926 the bank offers such standard deposit products as savings and checking accounts CDs money market accounts and IRAs. Nearly 40% of the bank's loan portfolio is made up of residential mortgages while multi-family loans and commercial real estate loans make up more than 50% combined. The bank also originates business industrial and consumer loans. Founded in 1926 Investors Bancorp's assets now exceed \$20 billion.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 8.7%          | 18,773.6 | 20,888.7 | 23,174.7 | 25,129.2 | 26,229.0 |
| Net income (\$ mil.)   | 11.4%         | 131.7    | 181.5    | 192.1    | 126.7    | 202.6    |
| Market value (\$ mil.) | (1.9%)        | 3,213.4  | 3,561.2  | 3,993.5  | 3,973.5  | 2,977.2  |
| Employees              | 3.5%          | 1,708    | 1,768    | 1,829    | 1,959    | 1,962    |

**INVESTORS CAPITAL HOLDINGS, LTD.**
**ASE: ICH**

Six Kimball Lane, Suite 150  
Lynnfield, MA 01940  
Phone: 781 593-8565  
Fax: -  
Web: www.investorscapital.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

The name pretty much says it all. Investors Capital Holdings offers brokerage and investment advisory services to clients across the US through more than 500 registered independent advisors. The company provides marketing technology and compliance support as well as approved investment products to its representatives in exchange for a negotiated percentage of commissions. Its Investors Capital Corporation (ICC) broker-dealer subsidiary provides securities trading research online brokerage and other services. Subsidiary ICC Insurance Agency sells variable life insurance and annuities. The company's Investors Capital Advisory business surpassed \$1 billion in assets under management in 2010

|                        | Annual Growth | 03/09 | 03/10 | 03/11 | 03/12 | 03/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.0%          | 81.6  | 79.2  | 85.3  | 81.0  | 84.9  |
| Net income (\$ mil.)   | -             | (1.8) | 0.3   | (0.9) | (2.3) | 0.4   |
| Market value (\$ mil.) | 28.7%         | 9.7   | 10.4  | 43.4  | 28.3  | 26.6  |
| Employees              | (3.8%)        | 69    | 81    | 83    | 57    | 59    |

**INVESTORS HERITAGE CAPITAL CORP.**
**NBB: IHRC**

200 Capital Avenue  
Frankfort, KY 40602  
Phone: 502 223-2361  
Fax: -  
Web: www.investorsheritage.com

CEO: -  
CFO: Larry J Johnson II  
HR: -  
FYE: December 31  
Type: Public

Investors Heritage Capital puts its money into insurance. The company (formerly Kentucky Investors) operates through primary subsidiary Investors Heritage Life Insurance which provides group and individual life insurance burial insurance credit insurance and similar products which are sold through independent agents and through funeral homes in about 30 states. Investors Heritage Life Insurance does most of its business in the East Midwest and Southeast. Investors Heritage Capital also owns non-insurance subsidiaries which offer commercial printing investment holding services and funeral lending services.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.1%          | 576.0 | 563.6 | 585.2 | 570.0 | 579.4 |
| Net income (\$ mil.)   | 6.1%          | 2.1   | 1.8   | 1.3   | 1.0   | 2.7   |
| Market value (\$ mil.) | (2.4%)        | 19.5  | 22.9  | 23.7  | 21.0  | 17.7  |
| Employees              | (54.6%)       | 1,905 | 2,058 | 1,936 | 1,541 | 81    |

**INVESTORS REAL ESTATE TRUST**
**NYS: IRET**

1400 31st Avenue SW, Suite 60, Post Office Box 1988  
Minot, ND 58702-1988  
Phone: 701 837-4738  
Fax: -  
Web: www.iret.com

CEO: Mark O. Decker  
CFO: John A. Kirchmann  
HR: -  
FYE: December 31  
Type: Public

Investors Real Estate Trust (IRET) is a self-advised umbrella partnership real estate investment trust (UPREIT) that invests in develops and maintains a portfolio of office retail and multifamily residential properties. IRET owns some 250 properties in the Upper Midwest including around 100 apartment communities composing nearly 12000 individual units more than 50 office properties about 25 retail properties over 65 medical properties (including senior housing and assisted living facilities) and more than five industrial properties. More than 40% of its revenue comes from multi-family residential properties while healthcare properties bring in nearly 30%.

|                        | Annual Growth | 04/15 | 04/16 | 04/17 | 04/18* | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (24.5%)       | 283.2 | 188.3 | 205.7 | 169.7  | 121.9 |
| Net income (\$ mil.)   | -             | 24.1  | 72.0  | 43.3  | 116.8  | (4.4) |
| Market value (\$ mil.) | 89.9%         | 85.6  | 71.9  | 70.6  | 63.7   | 586.0 |
| Employees              | 0.2%          | 433   | 486   | 523   | 527    | 435   |

\*Fiscal year change

**INVESTORS TITLE CO.**
**NMS: ITIC**

121 North Columbia Street  
Chapel Hill, NC 27514  
Phone: 919 968-2200  
Fax: -  
Web: www.invtitle.com

CEO: -  
CFO: James A Fine Jr  
HR: Mitchell Warren  
FYE: December 31  
Type: Public

Investors Title insures you in case your land is well not completely yours. It's the holding company for Investors Title Insurance and Northeast Investors Title Insurance which underwrite land title insurance and sell reinsurance to other title companies. (Title insurance protects those who invest in real property against loss resulting from defective titles.) Investors Title Insurance serves customers from about 30 offices in North Carolina South Carolina Michigan and Nebraska and through branches or agents in 20 additional states. Northeast Investors Title operates through an agency office in New York. Founder and CEO J. Allen Fine and his family own more than 20% of Investors Title.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 5.4%          | 198.0 | 211.5 | 228.9 | 248.9 | 244.3 |
| Net income (\$ mil.)   | 22.7%         | 9.6   | 12.5  | 19.5  | 25.7  | 21.9  |
| Market value (\$ mil.) | 24.8%         | 137.6 | 188.7 | 298.5 | 374.3 | 333.4 |
| Employees              | 10.0%         | 263   | 265   | 320   | 383   | 385   |

**ION GEOPHYSICAL CORP**
**NYS: IO**

2105 CityWest Blvd., Suite 100  
Houston, TX 77042-2839  
Phone: 281 933-3339  
Fax: 281 879-3626  
Web: www.iongeo.com

CEO: R. Brian Hanson  
CFO: Steve Bate  
HR: Larry Burke  
FYE: December 31  
Type: Public

There's a whole lotta shakin' goin' on at ION Geophysical. The seismic data-acquisition imaging and software systems company helps worldwide petroleum exploration contractors identify and measure subsurface geological structures that could contain oil and gas. Its data acquisition products are capable of processing 3-D 4-D and multi-component 3-C seismic data for land marine and transition areas (such as swamps shoreline marsh and jungle). ION Geophysical also makes other products such as geophysical software helicopter-transportable enclosures seismic sensors specialty cables and connectors and radio telemetry systems. Its marine positioning systems map the geography of the ocean's floor.

|                        | Annual Growth | 12/15  | 12/16  | 12/17  | 12/18  | 12/19  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (5.8%)        | 221.5  | 172.8  | 197.6  | 180.0  | 174.7  |
| Net income (\$ mil.)   | -             | (25.1) | (65.1) | (30.2) | (71.2) | (48.2) |
| Market value (\$ mil.) | 103.5%        | 7.2    | 85.3   | 280.9  | 73.7   | 123.5  |
| Employees              | (1.9%)        | 560    | 480    | 478    | 496    | 519    |

**IONIS PHARMACEUTICALS INC**

NMS: IONS

2855 Gazelle Court  
 Carlsbad, CA 92010  
 Phone: 760 931-9200  
 Fax: -  
 Web: www.ionispharma.com

CEO: Stanley T. Crooke  
 CFO: Elizabeth L. Hougen  
 HR: Shannon Devers  
 FYE: December 31  
 Type: Public

Ionis Pharmaceuticals develops biotech drugs to target neurological disorders and other conditions. Products are based on its antisense technology in which drugs attach themselves to strands of RNA to prevent them from producing disease-causing proteins; the hoped-for result is a therapy that fights disease without harming healthy cells. Commercial medicines approved in major global markets include SPINRAZA for spinal muscular atrophy and TEGSEDI for polyneuropathy caused by hereditary TTR amyloidosis (marketed by Biogen and majority-owned affiliate Accea respectively). Ionis has more than 40 pipeline drugs under development in areas including neurological cardiovascular metabolic and rare diseases.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 29.4%         | 214.2   | 283.7   | 346.6   | 507.7   | 599.7   |
| Net income (\$ mil.)   | -             | (39.0)  | (88.3)  | (86.6)  | (6.0)   | 273.7   |
| Market value (\$ mil.) | (3.3%)        | 8,515.7 | 8,541.9 | 6,597.1 | 6,937.8 | 7,456.4 |
| Employees              | 17.2%         | 390     | 428     | 435     | 547     | 737     |

**IOWA HEALTH SYSTEM**

1776 WEST LAKES PKWY # 400  
 WEST DES MOINES, IA 502668377  
 Phone: 515-241-6161  
 Fax: -  
 Web: www.unitypoint.org

CEO: Eric Crowell  
 CFO: Mark Johnson  
 HR: -  
 FYE: December 31  
 Type: Private

The land where the tall corn grows is also the land of Iowa Health System (IHS) which does business as UnityPoint. The integrated health care system operates some 15 acute care hospitals that serve large communities throughout Iowa as well as parts of western Illinois and Madison Wisconsin. UnityPoint also supports about a dozen rural hospitals and it manages about 300 physician clinics located in rural and suburban areas. The system's hospitals provide general medical-surgical care as well as care in a number of medical specialties such as cardiovascular disease and home health services. Founded in 1993 UnityPoint has about 3700 licensed beds.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16   | 12/17   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 2.5%          | -     | -     | -     | 4,054.8 | 4,157.2 |
| Net income (\$ mil.)   | 54.4%         | -     | -     | -     | 148.7   | 229.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 18,923  |

**IOWA STATE UNIVERSITY OF SCIENCE AND TECHNOLOGY**

515 MORRILL RD  
 AMES, IA 500112105  
 Phone: 515-294-6162  
 Fax: -  
 Web: www.iastate.edu

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Home to the Cyclones athletics teams Iowa State University of Science and Technology (ISU) can be a whirlwind experience for some. ISU is a public land-grant institution offering higher education courses and programs with an emphasis on science technology and related areas. ISU's eight colleges offer more than 100 undergraduate degrees and nearly 200 fields of study leading to graduate and professional degrees. The university has an enrollment of more than 31000 students and charges more than \$7720 in tuition and fees for resident students for two semesters.

|                        | Annual Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.4%          | -     | 859.0 | 902.6 | 920.8 | 948.4 |
| Net income (\$ mil.)   | (4.3%)        | -     | 67.1  | 67.9  | 77.6  | 58.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 5,800 |

**IPASS INC**

NAS: IPAS

3800 Bridge Parkway  
 Redwood Shores, CA 94065  
 Phone: 650 232-4100  
 Fax: -  
 Web: www.ipass.com

CEO: -  
 CFO: Darin R Vickery  
 HR: -  
 FYE: December 31  
 Type: Public

On the information superhighway iPass is in the passing lane. The company provides mobile employees with remote access to their company's internal networks and data. Through agreements with telecom carriers ISPs and other network service providers its mobile offerings create a virtual network in more than 120 countries. The network includes dial-up Ethernet and Wi-Fi access points. The cloud-based Open Mobile platform lets users connect from mobile devices over a wide range of carrier-independent networks. iPass also offers managed network services that allow enterprises to offer in-store and in-office Wi-Fi for employees and customers. It generates more than half of its sales in the US.

|                        | Annual Growth | 12/13  | 12/14 | 12/15  | 12/16 | 12/17  |
|------------------------|---------------|--------|-------|--------|-------|--------|
| Sales (\$ mil.)        | (16.4%)       | 111.1  | 69.8  | 62.6   | 63.2  | 54.4   |
| Net income (\$ mil.)   | -             | (12.3) | 7.0   | (15.5) | (7.8) | (20.6) |
| Market value (\$ mil.) | (24.2%)       | 10.9   | 9.5   | 6.9    | 11.4  | 3.6    |
| Employees              | (18.0%)       | 350    | 250   | 205    | 163   | 158    |

**IPAYMENT INC.**

40 Burton Hills Blvd. Ste. 415  
 Nashville TN 37215  
 Phone: 615-665-1858  
 Fax: 847-391-2253  
 Web: www.uop.com

CEO: -  
 CFO: Mark C Monaco  
 HR: -  
 FYE: December 31  
 Type: Private

iPayment doesn't want small businesses to pay an arm and a leg for credit and debit card processing. The company's approximately 133000 clients are mostly small US merchants firms taking money over the phone or Internet and those that previously may have accepted only cash or checks as payment. iPayment markets through independent sales organizations and has grown by consolidating its niche buying a dozen competitors and merchant portfolios since 2003. A typical iPayment merchant generates less than \$185000 of charge volume per year with an average transaction value of about \$70. Company co-founder Greg Daily sold his two-thirds' stake and stepped down as CEO in 2011.

**IPC HEALTHCARE, INC.**

NMS: IPCM

4605 Lankershim Boulevard, Suite 617  
 North Hollywood, CA 91602  
 Phone: 888 447-2362  
 Fax: -

CEO: Adam D Singer  
 CFO: Richard H Kline III  
 HR: -  
 FYE: December 31  
 Type: Public

IPC The Hospitalist Company (IPC) is on the leading edge of a growing US trend toward hospitalist specialization. The staffing firm provides 1800 hospitalists to more than 400 hospitals and 1200 post-acute care facilities facilities in about 30 states. Hospitalists are health care providers (physicians nurses and physicians assistants) who oversee all of a patient's treatment from the beginning to the end of their stay. They answer questions and coordinate treatment programs to improve the quality of care and reduce the length of a patient's hospital stay. In addition to providing staff IPC offers training data management billing and risk management services for its medical professionals and clients.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 18.4%         | 310.5 | 363.4 | 457.5 | 523.5 | 609.5   |
| Net income (\$ mil.)   | 22.1%         | 18.6  | 24.3  | 29.3  | 32.6  | 41.4    |
| Market value (\$ mil.) | 15.6%         | 565.8 | 663.8 | 778.0 | 675.7 | 1,010.6 |
| Employees              | 17.5%         | 1,451 | 1,792 | 2,030 | 2,381 | 2,769   |

**IPC SYSTEMS INC.**

Harborside Financial Center 1500 Plaza 10 15th Fl.  
Jersey City NJ 07311  
Phone: 201-253-2000  
Fax: 201-253-2361  
Web: www.ipc.com

CEO: Neil Barua  
CFO: Ben Chnelich  
HR: -  
FYE: September 30  
Type: Private

IPC Systems makes and services "turret" communications systems also called dealerboards that combine PBX data switching computer telephony voice recording and multimedia capabilities. Its products are used by financial institutions for voice and data transmission and routing in their trading environments. These products are designed to integrate with products from technology vendors such as Avaya and Cisco. With more than 115000 dealerboards worldwide IPC's financial extranet includes some 4000 locations in more than 700 cities. Its offerings also include enhanced voice services business continuity and support. IPC Systems is owned by Silver Lake Partners.

**IPG PHOTONICS CORP**
**NMS: IPGP**

50 Old Webster Road  
Oxford, MA 01540  
Phone: 508 373-1100  
Fax: -  
Web: www.ipgphotonics.com

CEO: Valentin P. Gapontsev  
CFO: Timothy P. V. Mammen  
HR: -  
FYE: December 31  
Type: Public

IPG Photonics has a laser focus on spreading the use of lasers. The company makes fiber lasers and amplifiers and diode lasers which are primarily used in materials processing applications (nearly 90% of sales) such as welding cutting marking and engraving. Its fiber lasers are used in 3D printing and telecommunications. IPG Photonics is moving into automotive manufacturing applications and the developing market for medical uses. The company's customers have included BAE SYSTEMS Mitsubishi Heavy Industries and Nippon Steel. Deriving about 85% of its sales outside North America IPG Photonics operates sales offices in more than a dozen countries in Asia and Europe.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|------------------|---------|---------|---------|----------|---------|
| Sales (\$ mil.)        | 17.3%            | 769.8   | 901.3   | 1,006.2 | 1,408.9  | 1,459.9 |
| Net income (\$ mil.)   | 19.2%            | 200.4   | 242.2   | 260.8   | 347.6    | 404.0   |
| Market value (\$ mil.) | 10.9%            | 3,966.4 | 4,720.3 | 5,225.9 | 11,336.4 | 5,997.8 |
| Employees              | 17.7%            | 3,370   | 4,020   | 4,510   | 5,390    | 6,465   |

**IQVIA HOLDINGS INC**
**NYS: IQV**

4820 Emperor Blvd.  
Durham, NC 27703  
Phone: 919 998-2000  
Fax: -  
Web: www.quintiles.com

CEO: Ari Bousbib  
CFO: Michael R. (Mike) McDonnell  
HR: -  
FYE: December 31  
Type: Public

IQVIA Holdings has plenty to CRO about. One of the world's largest contract research organizations (CROs) it helps pharmaceutical biotechnology and medical device companies develop and sell their products. The firm provides a comprehensive range of clinical trials management services including patient recruitment data analysis laboratory testing and regulatory filing assistance. Its consulting offerings include strategic advice at each stage of drug discovery and development. The company also provides data analytics technology and expertise to medical researchers government agencies and health care payers. IQVIA gets more than 40% of its revenue in the US.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 17.5%            | 5,460.0  | 5,737.6  | 6,878.0  | 9,739.0  | 10,412.0 |
| Net income (\$ mil.)   | (7.7%)           | 356.4    | 387.2    | 115.0    | 1,309.0  | 259.0    |
| Market value (\$ mil.) | 18.5%            | 11,626.8 | 13,560.4 | 15,019.9 | 19,335.3 | 22,943.6 |
| Employees              | 15.5%            | 32,600   | 36,100   | 50,000   | 55,000   | 58,000   |

**IRC RETAIL CENTERS LLC**

814 COMMERCE DR STE 300  
OAK BROOK, IL 605238823  
Phone: 877-206-5656  
Fax: -  
Web: www.ircetailcenters.com

CEO: Mark E Zalatoris  
CFO: Brett A Brown  
HR: -  
FYE: December 31  
Type: Private

IRC Retail Centers (formerly Inland Real Estate Corporation) buys leases and operates retail properties mainly in the Midwest with a concentration in the Chicago and Minneapolis/St. Paul metropolitan markets. The self-managed real estate investment trust (REIT) owns about 150 properties most of which are strip shopping centers anchored by a grocery or big-box store. It also invests in single-tenant retail properties and develops properties usually through joint ventures. The REIT's portfolio totals about 14 million sq. ft. of leasable space in a dozen states. IRC Retail Centers was acquired by DRA Advisors in early 2015.

|                        | Annual<br>Growth | 12/11 | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 7.0%             | -     | 1,243.4 | 1,529.9 | 1,573.0 | 1,521.5 |
| Net income (\$ mil.)   | 13.0%            | -     | 17.7    | 111.7   | 39.1    | 25.5    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 129     |

**IRIDEX CORP.**
**NMS: IRIX**

1212 Terra Bella Avenue  
Mountain View, CA 94043  
Phone: 650 940-4700  
Fax: -  
Web: www.iredex.com

CEO: David I Bruce  
CFO: -  
HR: -  
FYE: December 29  
Type: Public

A meeting with IRIDEX can be an eye-opening experience. The company makes laser systems and peripheral devices used to treat serious eye conditions including the three major causes of blindness: macular degeneration glaucoma and diabetic retinopathy. The company markets its products under such brands as IQ and Oculight through a direct sales staff in the US and through distributors in more than 100 countries worldwide. Its ophthalmic systems including laser consoles delivery devices and disposable probes are used by ophthalmologists in hospitals surgery centers and physician practice centers. IRIDEX exited its aesthetics business (lasers for dermatology and plastic surgery procedures) in 2012.

|                        | Annual<br>Growth | 01/15 | 01/16* | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (0.2%)           | 42.8  | 41.8   | 46.2   | 41.6   | 42.6   |
| Net income (\$ mil.)   | -                | 10.0  | 0.5    | (11.7) | (12.9) | (12.8) |
| Market value (\$ mil.) | (19.8%)          | 117.1 | 126.4  | 191.2  | 103.6  | 60.5   |
| Employees              | 5.9%             | 128   | 133    | 154    | 154    | 152    |

\*Fiscal year change

**IRIDIUM COMMUNICATIONS INC**
**NMS: IRDM**

1750 Tysons Boulevard, Suite 1400  
McLean, VA 22102  
Phone: 703 287-7400  
Fax: -  
Web: www.iredium.com

CEO: Matthew J. (Matt) Desch  
CFO: Thomas J. Fitzpatrick  
HR: -  
FYE: December 31  
Type: Public

If you want to make a phone call from the North Pole you want Iridium Communications (formerly Iridium Satellite). The company offers mobile voice data and Internet services worldwide targeting companies that operate in remote areas. While Iridium focuses on such commercial industries as energy defense maritime and mining its main customer is the US Department of Defense. Boeing primarily operates and maintains the Iridium satellite system which consists of 66 low-earth-orbit satellites linked to ground stations (the world's largest commercial satellite operation). The mobile satellite communications company has operations centers in the US Canada and Europe.

|                        | Annual<br>Growth | 12/14   | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 6.4%             | 408.6   | 411.4 | 433.6   | 448.0   | 523.0   |
| Net income (\$ mil.)   | -                | 75.0    | 7.1   | 111.0   | 233.9   | (13.4)  |
| Market value (\$ mil.) | 17.3%            | 1,094.0 | 943.6 | 1,077.1 | 1,324.0 | 2,070.1 |
| Employees              | 19.5%            | 233     | 244   | 244     | 420     | 475     |



**IRIDIUM COMMUNICATIONS INC.**

NASDAQ: IRDM

1750 Tysons Blvd. Ste. 400  
McLean VA 22102  
Phone: 703-287-7400  
Fax: 703-287-7450  
Web: www.iridium.com

CEO: Matthew J Desch  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

If you want to make a phone call from the North Pole you want Iridium Communications (formerly Iridium Satellite). The company offers mobile voice data and Internet services worldwide targeting companies that operate in remote areas. While Iridium focuses on such commercial industries as energy defense maritime and mining its main customer is the US Department of Defense. Boeing primarily operates and maintains the Iridium satellite system which consists of 66 low-earth-orbit satellites linked to ground stations (the world's largest commercial satellite operation). The company has operations centers in Arizona and Virginia.

**IRIS INTERNATIONAL INC.**

NASDAQ: IRIS

9172 Eton Ave.  
Chatsworth CA 91311-5874  
Phone: 818-709-1244  
Fax: 818-700-9661  
Web: www.proiris.com

CEO: –  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

To really know a person IRIS International doesn't look deep into their eyes. Instead the company manufactures automated in-vitro diagnostic systems that analyze bodily fluids. Beginning with urinalysis technology the company has expanded to include blood (hematology) and other fluids. Its Iris Diagnostics division develops the iQ family of automated imaging systems used in urinalysis and microscopic analysis as well as related consumables (reagents and test strips) and services. The Iris Sample Processing division markets centrifuges small instruments and laboratory supplies for specimen processing. The company was acquired by industrial and medical conglomerate Danaher in October 2012.

**IROBOT CORP**

NMS: IRBT

8 Crosby Drive  
Bedford, MA 01730  
Phone: 781 430-3000  
Fax: –  
Web: www.irobot.com

CEO: Colin M. Angle  
CFO: Allison Dean  
HR: Russell J. (Russ) Campanello  
FYE: December 29  
Type: Public

If you want a glimpse of the robot future cast your eyes to the floor. That's where iRobot's Roomba vacuums scurry to and fro sweeping up dirt and dust bunnies. Models range from basic sweepers to higher end devices that can be programmed for specific houses. iRobot has offices in the US UK China and Hong Kong and sells its home products worldwide through retailers and distributors. Just more than half of its annual sales are in the US. Since its founding in 1990 by engineers from the Massachusetts Institute of Technology iRobot has sold more than 20 million robots.

|                        | Annual Growth | 12/14* | 01/16* | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|--------|--------|---------|---------|---------|
| Sales (\$ mil.)        | 18.4%         | 556.8  | 616.8  | 660.6   | 883.9   | 1,092.6 |
| Net income (\$ mil.)   | 23.5%         | 37.8   | 44.1   | 41.9    | 51.0    | 88.0    |
| Market value (\$ mil.) | 23.6%         | 967.3  | 983.7  | 1,624.2 | 2,131.3 | 2,259.7 |
| Employees              | 15.9%         | 572    | 622    | 607     | 920     | 1,032   |

\*Fiscal year change

**IRON MOUNTAIN INC (NEW)**

NYS: IRM

One Federal Street  
Boston, MA 02110  
Phone: 617 535-4766  
Fax: –  
Web: www.ironmountain.com

CEO: William L. Meaney  
CFO: Stuart B. Brown  
HR: –  
FYE: December 31  
Type: Public

Iron Mountain is one of the world's largest records storage and information management companies. The firm stores lot of paper as well as microfilm and microfiche audio and video files film and X-rays. It also provides records filing database management fulfillment (through Iron Mountain Fulfillment Services) disaster recovery and information disposal services. The company also operates data centers across the US. It serves about 225000 corporate clients in North America Europe Latin America the Middle East and the Asia/Pacific region. Iron Mountain generates most of its sales in the US.

|                        | Annual Growth | 12/14    | 12/15   | 12/16   | 12/17    | 12/18   |
|------------------------|---------------|----------|---------|---------|----------|---------|
| Sales (\$ mil.)        | 7.9%          | 3,117.7  | 3,008.0 | 3,511.5 | 3,845.6  | 4,225.8 |
| Net income (\$ mil.)   | 2.7%          | 326.1    | 123.2   | 104.8   | 183.8    | 363.4   |
| Market value (\$ mil.) | (4.3%)        | 11,069.2 | 7,733.5 | 9,299.7 | 10,802.9 | 9,279.7 |
| Employees              | 6.8%          | 20,000   | 20,000  | 24,000  | 24,000   | 26,000  |

**IRONPLANET INC.**

4695 Chabot Dr. Ste. 102  
Pleasanton CA 94588-2756  
Phone: 925-225-8800  
Fax: 925-225-8610  
Web: www.ironplanet.com

CEO: Gregory J Owens  
CFO: –  
HR: –  
FYE: December 31  
Type: Private

Need to auction off heavy equipment but don't feel like sweating it out in an auction house? An online marketplace operator IronPlanet provides virtual auctions through which customers buy and sell a variety of heavy construction mining and agricultural equipment including bulldozers dump trucks excavators tractors and harvesters. The company which operates on a consignment basis offers weekly public auctions as well as private and daily auctions; it also provides equipment inspection services. It serves customers — from sole proprietors to large corporations — in North America and to a lesser extent the Asia-Pacific region. Founded in 1999 IronPlanet withdrew its initial public offering in 2012.

**ISC8 INC**

NBB: ISCI

151 Kalmus Drive, Suite A-203  
Costa Mesa, CA 92626  
Phone: 714 444-8753  
Fax: –  
Web: www.isc8.com

CEO: –  
CFO: –  
HR: –  
FYE: September 30  
Type: Public

Irvine Sensors puts its hopes in big returns from tiny products. Much of the company's sales come from research and development contracts related to its minute solid-state microcircuitry technology in which circuits are assembled in 3-D stacks (rather than flat layouts) to lower weight and boost performance. Irvine Sensors also develops and manufactures miniaturized infrared and electro-optical cameras and image processors as well as products incorporating the components primarily for defense and security applications. The US government and its contractors account for nearly all of the company's sales. Leading customers include the US Air Force US Army and Optics 1 a defense contractor.

|                        | Annual Growth | 09/09* | 10/10  | 10/11* | 09/12  | 09/13  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (54.3%)       | 11.5   | 11.7   | 14.1   | 4.2    | 0.5    |
| Net income (\$ mil.)   | –             | 0.9    | (11.2) | (15.8) | (19.7) | (28.0) |
| Market value (\$ mil.) | (43.4%)       | 100.7  | 25.5   | 19.5   | 22.6   | 10.3   |
| Employees              | (17.2%)       | 85     | 81     | 150    | 89     | 40     |

\*Fiscal year change

**ISG TECHNOLOGY LLC**

127 N 7TH ST  
SALINA, KS 674012603  
Phone: 785-823-1555  
Fax: -  
Web: www.isgtech.com

CEO: Ben Foster  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

ISG Technology hopes to help you capitalize on all of your technology operations. The company which does business as Integrated Solutions Group provides information technology (IT) and telecommunications services primarily to small and mid-sized businesses in the midwestern US. ISG services include network design hardware and software procurement web development and hosting and training. Clients come from fields such as financial services manufacturing telecommunications and health care. The company has seven locations in the Midwest including offices in Kansas Missouri and Oklahoma.

|                        | Annual<br>Growth | 03/04 | 03/05 | 03/06 | 03/07 | 03/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (75.9%)          | -     | -     | 954.3 | 44.4  | 55.3  |
| Net income (\$ mil.)   | 77119.0%         | -     | -     | 0.0   | 0.2   | 12.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 118   |

**ISIGN SOLUTIONS INC**
**NBB: ISGN**

2033 Gateway Place, Suite 659  
San Jose, CA 95110  
Phone: 650 802-7888  
Fax: -  
Web: www.isignnow.com

CEO: Philip S Sassower  
CFO: Andrea Goren  
HR: -  
FYE: December 31  
Type: Public

If your intelligent communication involves hunting and pecking try Communication Intelligence Corp. (CIC). The company's handwriting recognition software including its SignatureOne Sign-it and iSign products recognizes character strokes of words from English Chinese and Western European languages and converts them to digital text. Industries served by CIC include banking insurance and financial services which often require electronic signatures for legal documents. Customers have included Charles Schwab and Wells Fargo. CIC was founded in 1981 in conjunction with Stanford University's Research Institute. Phoenix Ventures is the company's largest shareholder with a 37% stake.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (11.8%)          | 1.5   | 1.6   | 1.1   | 1.0   | 0.9   |
| Net income (\$ mil.)   | -                | (4.0) | (3.9) | (3.5) | (1.9) | (1.0) |
| Market value (\$ mil.) | 111.5%           | 0.2   | 0.1   | 3.5   | 2.0   | 4.0   |
| Employees              | (28.0%)          | 26    | 22    | 14    | 16    | 7     |

**ISLE OF CAPRI CASINOS INC**
**NMS: ISLE**

600 Emerson Road, Suite 300  
Saint Louis, MO 63141  
Phone: 314 813-9200  
Fax: -  
Web: www.isleofcapricasinos.com

CEO: Eric L Hausler  
CFO: Michael A Hart  
HR: -  
FYE: April 24  
Type: Public

Rollin' on the river takes on new meaning when you're talking about Isle of Capri Casinos. The company owns and operates about 15 dockside riverboat and land-based casinos in Colorado Iowa Louisiana Mississippi Missouri and Pennsylvania. In addition the company has a pari-mutuel harness racetrack and casino in Pompano Beach Florida. Most of the company's casinos have hotels and feature restaurants live entertainment and private lounges for high-rollers. Altogether Isle of Capri's properties feature approximately 12000 slot machines and 300 table games (including some 80 poker tables) as well as more than 2200 hotel rooms and 40 restaurants.

|                        | Annual<br>Growth | 04/12   | 04/13  | 04/14   | 04/15 | 04/16 |
|------------------------|------------------|---------|--------|---------|-------|-------|
| Sales (\$ mil.)        | 0.0%             | 977.4   | 965.2  | 954.6   | 996.3 | 978.6 |
| Net income (\$ mil.)   | -                | (129.8) | (47.6) | (127.7) | 5.2   | 46.2  |
| Market value (\$ mil.) | 23.5%            | 262.1   | 287.4  | 275.2   | 605.4 | 610.3 |
| Employees              | (3.8%)           | 7,700   | 7,500  | 7,000   | 7,100 | 6,600 |

**ISO NEW ENGLAND INC.**

1 SULLIVAN RD  
HOLYOKE, MA 010402841  
Phone: 413-535-4000  
Fax: -  
Web: www.iso-ne.com

CEO: Gordon van Welie  
CFO: Robert C. Ludlow  
HR: Janice S Dickstein  
FYE: December 31  
Type: Private

The transmission lines in the Northeast power grid keep humming because of ISO New England. The not-for-profit corporation is responsible for electricity generation and transmission throughout Connecticut Maine Massachusetts New Hampshire Rhode Island and Vermont. The independent systems operator (ISO) runs the 31000 MW generating capacity grid that is owned by utilities of the New England Power Pool and manages the wholesale electric market. The power grid is made up of hundreds of generating units (about 350 under direct ISO New England control) connected by some 8500 miles of high-voltage transmission lines. It provides power to more than 6.5 million households and businesses.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.3%             | -     | 174.7 | 181.6 | 184.4 | 192.4 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 610   |

**ISOLA GROUP LTD.**

3100 W. Ray Rd. Ste. 301  
Chandler AZ 85226  
Phone: 480-893-6527  
Fax: 480-893-1409  
Web: www.isola-group.com

CEO: Travis Kelly  
CFO: Ken Rizvi  
HR: -  
FYE: December 31  
Type: Private

Isola puts the "board" in printed circuit board (PCB). The company manufactures base materials used to make PCBs at more than a dozen facilities around the globe. Its manufacturing processes for laminates and other materials such as glass cellulose and epoxy use state-of-the-art technologies (closed-loop feed-forward and feed-back cure and thickness control systems) to ensure composite integrity. Other technical innovations ensure tight dielectric thickness control. End users include customers in the automotive computer medical military and wireless communications markets. Nearly 80% of sales come from outside the US. Investment firm TPG Capital owns Isola which filed to go public in late 2011.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (11.8%)          | 1.5   | 1.6   | 1.1   | 1.0   | 0.9   |
| Net income (\$ mil.)   | -                | (4.0) | (3.9) | (3.5) | (1.9) | (1.0) |
| Market value (\$ mil.) | 111.5%           | 0.2   | 0.1   | 3.5   | 2.0   | 4.0   |
| Employees              | (28.0%)          | 26    | 22    | 14    | 16    | 7     |

**ISOMET CORP.**
**NBB: IOMT**

5263 Port Royal Road  
Springfield, VA 22151  
Phone: 703 321-8301  
Fax: 703 321-8546  
Web: www.isomet.com

CEO: -  
CFO: Jerry Rayburn  
HR: -  
FYE: December 31  
Type: Public

Isomet never met a laser beam it couldn't control. The company makes acousto-optic systems that manipulate interactions between light and sound to control laser beams especially in color image reproduction applications such as laser printing and phototypesetting. Isomet had long made graphic arts systems of its own — including digital scanners and graphics plotters — but has been winding down that business as it expands its production of birefringent materials (such as lead molybdate) used in fiber-optic applications. The company also offers components such as athermal filters anti-reflection coatings tunable filters and optical switches.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.5%             | 3.9   | 4.0   | 2.8   | 3.4   | 3.9   |
| Net income (\$ mil.)   | (9.3%)           | 0.1   | 0.1   | (0.3) | (0.1) | 0.1   |
| Market value (\$ mil.) | 0.0%             | 0.1   | 0.0   | 0.0   | 0.0   | 0.1   |
| Employees              | -                | -     | -     | -     | -     | -     |

**ISORAY, INC.**

ASE: ISR

350 Hills St., Suite 106  
 Richland, WA 99354  
 Phone: 509 375-1202  
 Fax: -  
 Web: www.isoray.com

CEO: Lori A Woods  
 CFO: Jonathan Hunt  
 HR: -  
 FYE: June 30  
 Type: Public

IsoRay hopes its medical device is a seed of change for cancer patients. Through subsidiary IsoRay Medical the company produces and sells FDA-approved Proxcelan Cs-131 brachytherapy seeds which are mainly used in the treatment of prostate cancer. Brachytherapy is a procedure that implants anywhere from eight to 125 small seed devices containing therapeutic radiation as close as possible to a cancerous tumor. The seeds can be used alone or in combination with external beam radiation surgery or other therapies. Proxcelan Cs-131's application is also expanding to other areas of the body with US approval for use in the treatment of head and neck tumors as well as eye lung colorectal and chest wall cancers.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.3%         | 4.6   | 4.8   | 4.8   | 5.9   | 7.3   |
| Net income (\$ mil.)   | -             | (3.7) | (4.7) | (6.2) | (6.7) | (5.1) |
| Market value (\$ mil.) | (27.5%)       | 99.7  | 58.6  | 42.1  | 30.3  | 27.6  |
| Employees              | 4.5%          | 36    | 41    | 36    | 38    | 43    |

**ISRAEL DISCOUNT BANK OF NEW YORK**

511 5th Ave.  
 New York NY 10017  
 Phone: 212-551-8500  
 Fax: 212-551-8540  
 Web: www.idbny.com

CEO: Ziv Biron  
 CFO: Scott Graham  
 HR: -  
 FYE: December 31  
 Type: Subsidiary

Israel Discount Bank of New York (IDB Bank) is all over the map. The institution offers personal commercial and private banking services in the US and abroad. Focusing on middle-market businesses the bank provides lending services such as working capital commercial real estate loans construction and land development loans asset-based lending and factoring. It specializes in serving accounting law and professional services firms and not-for-profit organizations. International services include import financing letters of credit and foreign exchange. A subsidiary of Israel Discount Bank Limited IDB Bank has about 10 locations in the US Israel and South America.

**ISRAMCO, INC.**

NAS: ISRL

1001 West Loop South, Suite 750  
 Houston, TX 77027  
 Phone: 713 621-5946  
 Fax: -  
 Web: www.isramcousa.com

CEO: Haim Tsuff  
 CFO: Edy Francis  
 HR: -  
 FYE: December 31  
 Type: Public

There may be milk and honey on the other side of the River Jordan but to date not much oil. Because of that Iramco focuses on growing its US operations and is engaged (through subsidiaries) in oil and gas exploration primarily in Colorado Louisiana Oklahoma New Mexico Texas Utah and Wyoming. It also has oil and gas assets in offshore Israel. In 2015 Iramco reported proved reserves of 36.2 million barrels of oil equivalent. Its 2015 production average was 3.8 million barrels of oil per day. It also operates a well service company serving oil companies and independent oil and natural gas production firms active in the US. Chairman and CEO Haim Tsuff owns 71% of Iramco.

|                        | Annual Growth | 12/13 | 12/14 | 12/15  | 12/16 | 12/17  |
|------------------------|---------------|-------|-------|--------|-------|--------|
| Sales (\$ mil.)        | (1.0%)        | 68.7  | 93.9  | 74.5   | 54.9  | 65.9   |
| Net income (\$ mil.)   | -             | (6.7) | 5.2   | (17.3) | 6.7   | (24.3) |
| Market value (\$ mil.) | (4.7%)        | 345.3 | 375.0 | 242.7  | 337.8 | 284.4  |
| Employees              | (4.1%)        | 228   | 263   | 224    | 170   | 193    |

**ISTA PHARMACEUTICALS INC.**

NASDAQ: ISTA

50 Technology Dr.  
 Irvine CA 92618  
 Phone: 949-788-6000  
 Fax: 949-788-6010  
 Web: www.istavision.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

ISTA Pharmaceuticals has set its sights on treating eye diseases. The pharmaceutical company has products in development and on the market. ISTA's marketed products include Bepreve (for itchy eyes associated with allergic conjunctivitis) Istalol (a glaucoma treatment) and Bromday (used for pain and inflammation following cataract surgery) in the US. Its drug Vitrase is a spreading agent that promotes absorption of injected drugs. The drug candidates in the company's pipeline include treatments for dry eye syndrome ocular pain and inflammation. The company has additional ocular and allergy treatments in research and development stages. ISTA was acquired by global eye health company Bausch & Lomb in 2012.

**ISTAR INC**

NYS: STAR

1114 Avenue of the Americas, 39th Floor  
 New York, NY 10036  
 Phone: 212 930-9400  
 Fax: -

CEO: Jay Sugarman  
 CFO: Geoffrey G. Jervis  
 HR: Mercedes Garcia  
 FYE: December 31  
 Type: Public

iStar Financial is a real estate investment trust (REIT) that acts as a private banker for owners of high-end commercial real estate in the US and abroad. Its financing activities include first mortgages senior and mezzanine real estate debt and corporate capital net lease financing and equity investments. The REIT's loans typically range in size from \$20 million to \$150 million and are mainly secured by apartments or other residential properties office complexes land hotels or industrial retail entertainment or mixed-use properties. Office or industrial properties make up 25% of its secured assets while land makes up another 20%.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 14.6%         | 462.0 | 514.6 | 477.0 | 679.2 | 798.1  |
| Net income (\$ mil.)   | -             | 16.5  | (2.4) | 95.3  | 175.7 | (32.3) |
| Market value (\$ mil.) | (9.5%)        | 929.4 | 798.6 | 842.2 | 769.4 | 624.3  |
| Employees              | (2.3%)        | 182   | 188   | 193   | 186   | 166    |

**ITA GROUP, INC**

4600 WESTOWN PKWY STE 100  
 WEST DES MOINES, IA 502661042  
 Phone: 515-326-3400  
 Fax: -  
 Web: www.itagroup.com

CEO: Thomas J Mahoney  
 CFO: Brent V Waal  
 HR: -  
 FYE: August 31  
 Type: Private

ITA Group (doing business as ITAGroup) bets it can make your company better. Specializing in performance marketing ITAGroup (standing for "Ideas to Action") builds and manages programs that help clients increase sales and customer satisfaction through incentives and training. The company's services include research and program design administration fulfillment and measurement for employee recognition and rewards programs business-to-business loyalty programs and sales incentive programs. ITAGroup also provides business meeting and event planning services.

|                        | Annual Growth | 08/08 | 08/09 | 08/10 | 08/11 | 08/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | 0.0   | 233.1 | 288.3 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 590   |

**ITC HOLDINGS CORP**
**NYS: ITC**

27175 Energy Way  
Novi, MI 48377  
Phone: 248 946-3000  
Fax: -  
Web: www.itc-holdings.com

CEO: Linda H Apsey  
CFO: Gretchen L Holloway  
HR: Billie Lepia  
FYE: December 31  
Type: Public

ITC Holdings (ITC) owns and operates 15000 circuit miles of power transmission lines. Through its subsidiaries ITC Transmission Michigan Electric Transmission Company (METC) ITC Great Plains and ITC Midwest ITC operates regulated high-voltage transmission systems in Michigan's Lower Peninsula and portions of Illinois Iowa Kansas Minnesota Missouri and Oklahoma serving a combined peak load of more than 26000 MW. ITC is a member of the Midwest ISO (MISO) a regional transmission organization. The company also operates as ITC Grid Development which invests in transmission infrastructure development. In 2016 Fortis agreed to buy the company for \$11.3 billion.

|                        | Annual Growth | 12/10   | 12/11    | 12/12    | 12/13    | 12/14   |
|------------------------|---------------|---------|----------|----------|----------|---------|
| Sales (\$ mil.)        | 10.1%         | 696.8   | 757.4    | 830.5    | 941.3    | 1,023.0 |
| Net income (\$ mil.)   | 13.8%         | 145.7   | 171.7    | 187.9    | 233.5    | 244.1   |
| Market value (\$ mil.) | (10.1%)       | 9,615.6 | 11,772.1 | 11,931.9 | 14,865.6 | 6,272.3 |
| Employees              | 7.9%          | 433     | 452      | 503      | 539      | 587     |

**ITC^DELTA COM INC.**

7037 Old Madison Pike  
Huntsville AL 35806  
Phone: 256-382-5900  
Fax: 256-264-9924  
Web: www.deltacom.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

ITC^DeltaCom keeps businesses in the Southeast connected. Doing business as Deltacom the competitive local-exchange carrier (CLEC) operates in eight states — Alabama Florida Georgia Louisiana Mississippi North Carolina South Carolina and Tennessee — offering integrated voice and data communications including local and long-distance phone service and DSL Internet access mainly to business customers. Deltacom also wholesales transmission capacity to other carriers on its fiber-optic network which spans more than 16000 miles from New York to Florida and as far west as Texas. Deltacom was acquired by ISP EarthLink for \$524 million in late 2010 and folded into the company's EarthLink Business segment.

**ITERIS INC**
**NAS: ITI**

1700 Carnegie Avenue, Suite 100  
Santa Ana, CA 92705  
Phone: 949 270-9400  
Fax: -  
Web: www.iteris.com

CEO: Joe Bergera  
CFO: Andrew C. (Andy) Schmidt  
HR: Jeff McDermott  
FYE: March 31  
Type: Public

Thanks to the technology and services Iteris provides for traffic management motorcycle cops might have to start using their ticket pads for scribbling shopping lists. The company's roadway sensors business segment includes video vehicle detection systems installed at intersections to help manage traffic flow and traffic data collection; product brands include Vantage Pico and Abacus. The company's ClearAg line offers agriculture analytics applications that help farmers manage crops. The company generates most of its revenue in the US.

|                        | Annual Growth | 03/15 | 03/16  | 03/17 | 03/18 | 03/19 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 8.2%          | 72.3  | 77.7   | 96.0  | 103.7 | 99.1  |
| Net income (\$ mil.)   | -             | (1.1) | (12.3) | (4.8) | (3.5) | (7.8) |
| Market value (\$ mil.) | 23.1%         | 60.7  | 81.4   | 181.6 | 165.5 | 139.2 |
| Employees              | 8.4%          | 285   | 400    | 432   | 447   | 393   |

**ITEX CORP**
**NBB: ITEX**

15900 SE Eastgate Way, Suite 100  
Bellevue, WA 98008  
Phone: 425 463-4000  
Fax: 425 463-4040  
Web: www.itex.com

CEO: Steven White  
CFO: John Wade  
HR: -  
FYE: July 31  
Type: Public

ITEX provides a business-to-business payment system for corporate members through a licensed broker network across the US and Canada. In lieu of cash some 24000 member businesses of the company's ITEX Marketplace barter time-sensitive slow-moving or surplus goods and services valued in ITEX dollars. Members represent a variety of industries including advertising construction dining health care hospitality media printing and professional services. ITEX administers the trade exchange; it (or any of its 95 franchisees or licensed brokers) also acts as a record keeper for member transactions.

|                        | Annual Growth | 07/15 | 07/16 | 07/17 | 07/18 | 07/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.2%)        | 12.0  | 11.1  | 10.2  | 9.7   | 8.9   |
| Net income (\$ mil.)   | 5.3%          | 0.7   | (1.5) | 0.6   | 0.6   | 0.8   |
| Market value (\$ mil.) | 9.1%          | 4.8   | 6.2   | 5.8   | 6.5   | 6.8   |
| Employees              | (7.1%)        | 14    | 13    | -     | -     | -     |

**ITRON INC**
**NMS: ITRI**

2111 N Molter Road  
Liberty Lake, WA 99019  
Phone: 509 924-9900  
Fax: -  
Web: www.itron.com

CEO: Philip C. Mezey  
CFO: Joan S. Hooper  
HR: Michel C. Cadieux  
FYE: December 31  
Type: Public

Itron aims to make meter reading a desk job. The company is a global supplier of metering products and services for electric natural gas and water utilities. It makes radio- and telephone-based automatic meter-reading (AMR) systems handheld meter-reading computers smart meters and meter data acquisition and analysis software in addition to traditional standard (manual-read) meters. Its systems are installed at more than 8000 utilities in some 100 countries. The company also provides consulting project management and outsourcing services. Itron's customers have included BC Hydro Electrabel Ford Progress Energy and Southern California Edison. Overall the company has deployed about 200 million smart devices around the world.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.8%          | 1,970.7 | 1,883.5 | 2,013.2 | 2,018.2 | 2,376.1 |
| Net income (\$ mil.)   | -             | (22.9)  | 12.7    | 31.8    | 57.3    | (99.3)  |
| Market value (\$ mil.) | 2.8%          | 1,670.4 | 1,429.0 | 2,482.4 | 2,693.8 | 1,867.9 |
| Employees              | 0.0%          | 8,000   | 7,900   | 7,300   | 7,800   | 8,000   |

**ITT EDUCATIONAL SERVICES INC**
**NBB: ESIN Q**

13000 North Meridian Street  
Carmel, IN 46032-1404  
Phone: 317 706-9200  
Fax: -  
Web: www.ittesi.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

ITT Educational Services operates Daniel Webster College a single-campus institution located in Nashua New Hampshire. Daniel Webster offers undergraduate and graduate programs in arts and sciences aviation business and management and engineering and computer sciences. It has some 650 students and about 80 faculty members. In 2016 ITT Educational Services shut down its namesake ITT Technical Institutes which provided technology-focused degrees in such areas as computer-aided design (CAD) engineering technology and information technology after the US government barred the schools from using federal financial aid to enroll new students. There were some 140 ITT Technical Institutes throughout the US.

|                        | Annual Growth | 12/11   | 12/12   | 12/13   | 12/14 | 12/15 |
|------------------------|---------------|---------|---------|---------|-------|-------|
| Sales (\$ mil.)        | (13.2%)       | 1,499.9 | 1,287.2 | 1,072.3 | 961.8 | 849.8 |
| Net income (\$ mil.)   | (47.5%)       | 307.8   | 140.5   | (27.0)  | 29.3  | 23.3  |
| Market value (\$ mil.) | (49.4%)       | 1,346.8 | 409.8   | 795.0   | 227.5 | 88.3  |
| Employees              | (4.3%)        | 10,000  | 9,800   | 9,500   | 8,900 | 8,400 |

**IVCI, LLC**

601 OLD WILLETS PATH # 100  
HAUPPAUGE, NY 117884111  
Phone: 631-273-5800  
Fax: -  
Web: www.ivci.com

CEO: Robert Swing  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

IVCI screens its calls. The company resells and installs cameras video servers speaker phones and other equipment used for video audio and Web conferences. It supplies and supports equipment made by such industry leaders as Cisco and Polycom. In addition to installation IVCI's Audio/Visual Division offers conference room design consulting project management on-site technical assistance maintenance and training services. Its private video communications network enables 24-hour access to a secure managed conferencing environment. It serves customers in the education to health care industries as well legal and federal and state government clients. IVCI was founded in 1995 by CEO Robert Swing.

|                        | Annual<br>Growth | 06/13 | 06/14* | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 58.9%            | -     | 32.3   | 65.6  | 69.4  | 81.5  |
| Net income (\$ mil.)   | 121.1%           | -     | 0.5    | 1.0   | 0.7   | 2.5   |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 180   |

\*Fiscal year change

**IVEY MECHANICAL COMPANY, LLC**

134 W WASHINGTON ST  
KOSCIUSKO, MS 390903633  
Phone: 662-289-3646  
Fax: -  
Web: www.iveymechnical.com

CEO: -  
CFO: Randy Dew  
HR: -  
FYE: December 31  
Type: Private

More blue-collar than Ivy League Ivey Mechanical Company gets an "A" for its slate of mechanical services. The specialty contractor designs fabricates and manufactures sheet metal work as well as air conditioning/heating and medical gas and plumbing/piping systems. It also provides system repairs maintenance and emergency services. With projects covering 30 states Ivey Mechanical drives preconstruction and construction and prefabrication work for commercial and industrial facilities correctional health care and government contracts. The company operates through service offices dotting the Southeast US. It is owned by CEO Larry Terrell along with members of Ivey Mechanical's management team.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.0%            | -     | 125.2 | 129.6 | 168.0 | 166.6 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 790   |

**IWATT INC.**

675 Campbell Technology Pkwy. Ste. 150  
Campbell CA 95008  
Phone: 408-374-4200  
Fax: 408-341-0455  
Web: www.iwatt.com

CEO: Ronald P Edgerton  
CFO: James V McCanna  
HR: -  
FYE: December 31  
Type: Private

iWatt makes watts behave inside electronic gear. The fabless semiconductor company designs power management chips used in flat panel displays notebook computers digital cameras and other portable devices. Its chips are designed into high-density low-cost AC/DC and DC/DC power supplies that make more efficient use of electricity saving on operating costs and helping equipment run cooler. iWatt also makes custom power converter modules for computer servers and workstations. Founded in 2000 iWatt has offices in China Hong Kong Japan South Korea Taiwan and the US. Investors include VantagePoint Venture Partners (39% of shares) and Sigma Partners (31%). The company filed for an IPO in 2012.

**IXIA**

NMS: XXIA

26601 West Agoura Road  
Calabasas, CA 91302  
Phone: 818 871-1800  
Fax: 818 871-1805  
Web: www.ixiacom.com

CEO: -  
CFO: Jason Kary  
HR: -  
FYE: December 31  
Type: Public

Ixia nixes network glitches. The company designs network validation testing hardware and software that provides visibility into traffic performance and also addresses the network applications. Hardware consists of optical and electrical interface cards and the chassis to hold them. Its software tests the functionality of video voice conformance and security across ethernet wi-fi and 3G/LTE equipment and networks. Ixia primarily serves network equipment manufacturers (Cisco) service providers (AT&T) corporate customers (Bloomberg) the federal government (US Army) and its contractors (General Dynamics). Geographically sales are about evenly divided between the US and international customers.

|                        | Annual<br>Growth | 12/11 | 12/12   | 12/13   | 12/14  | 12/15   |
|------------------------|------------------|-------|---------|---------|--------|---------|
| Sales (\$ mil.)        | 13.8%            | 308.4 | 413.4   | 467.3   | 464.5  | 516.9   |
| Net income (\$ mil.)   | (29.3%)          | 23.8  | 45.5    | 11.9    | (41.6) | 6.0     |
| Market value (\$ mil.) | 4.3%             | 849.3 | 1,372.1 | 1,075.5 | 909.1  | 1,004.4 |
| Employees              | 7.4%             | 1,300 | 1,710   | 1,846   | 1,755  | 1,727   |

**IXYS CORP.**

NMS: IXYS

1590 Buckeye Drive  
Milpitas, CA 95035-7418  
Phone: 408 457-9000  
Fax: -  
Web: www.ixys.com

CEO: Nathan Zommer  
CFO: -  
HR: -  
FYE: March 31  
Type: Public

The US Constitution does a pretty good job with transfer of power. So does IXYS in a different context. IXYS (pronounced ike-sys) makes a variety of power semiconductors (including transistors and rectifiers) and power modules which convert and control electric power in electronic gear. They are used in such equipment as power supplies and medical electronics. IXYS also sells microcontroller chips display drivers power management integrated circuits (ICs) gallium arsenide field-effect transistors and proprietary direct copper bond substrate technology. The company's 2500-plus customers include ABB Boston Scientific Emerson Medtronic Schneider Electric and Siemens. Three quarters of the company's sales come from customers outside the US.

|                        | Annual<br>Growth | 03/12 | 03/13 | 03/14 | 03/15 | 03/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.6%)           | 368.0 | 280.0 | 336.3 | 338.8 | 317.2 |
| Net income (\$ mil.)   | (16.5%)          | 30.3  | 7.6   | 6.0   | 23.7  | 14.7  |
| Market value (\$ mil.) | (4.0%)           | 414.2 | 300.9 | 356.1 | 386.5 | 352.0 |
| Employees              | (4.1%)           | 1,173 | 1,010 | 1,016 | 958   | 992   |

**J & D PRODUCE, INC.**

7310 N EXPRESSWAY 281  
EDINBURG, TX 785421232  
Phone: 956-380-0353  
Fax: -  
Web: www.littlebearproduce.com

CEO: -  
CFO: -  
HR: Eddie Escovar  
FYE: December 31  
Type: Private

J & D Produce is a leading vegetable and melon grower in the Rio Grande Valley of Texas. Marketing its produce under the Little Bear brand the company harvests packs and ships such items as asparagus carrots and lettuce along with cabbage limes and a variety of melons. It supplies fresh produce primarily to supermarkets grocery stores and other food retailers. J & D Produce was founded in the early 1980s by Jimmy Bassetti and his wife Diane.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.2%)           | -     | 121.1 | 0.0   | 106.0 | 105.8 |
| Net income (\$ mil.)   | (14.4%)          | -     | 3.2   | 0.0   | 1.3   | 1.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 420   |

**J M SMITH CORPORATION**

101 W SAINT JOHN ST # 305  
SPARTANBURG, SC 293065150  
Phone: 864-542-9419  
Fax: -  
Web: www.jmsmithcorp.com

CEO: A. Alan Turfe  
CFO: Philip J. Ryan  
HR: -  
FYE: February 28  
Type: Private

J M Smith Corporation has gone from corner drugstore to supplying drugstores and more. The family-owned holding company's primary subsidiary is Smith Drug which provides purchasing and distribution services for more than 1000 independent pharmacies in more than 20 US states. It also operates through QS/1 Data Systems and Integral Solutions both of which offer data management software and services for pharmacies care providers and government agencies. Smith Premier provides prescription benefit management while other divisions offer automated dispensing systems for pharmacies and marketing services for drugmakers. Other units include Norgenix and RxMedic Systems.

|                        | Annual<br>Growth | 02/11 | 02/12 | 02/13   | 02/14   | 02/15   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 4.2%             | -     | -     | 2,362.8 | 2,370.0 | 2,566.2 |
| Net income (\$ mil.)   | 33.8%            | -     | -     | 26.3    | 38.4    | 47.1    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 235     |

**J&J SNACK FOODS CORP.**

NMS: JJSF

6000 Central Highway  
Pennsauken, NJ 08109  
Phone: 856 665-9533  
Fax: -  
Web: www.jjsnack.com

CEO: Gerald B. Shreiber  
CFO: Dennis G. Moore  
HR: Harry Fronjian  
FYE: September 28  
Type: Public

J & J Snack Foods boasts freezers full of goodies. The company offers an assortment of brands including SUPERPRETZEL soft pretzels ICEE frozen drinks Whole Fruit juice treats Tio Pepe's churros and Funnel Cake Factory funnel cakes. J & J also sells snacks made under license such as OREO Churros Auntie Anne's pretzels Sour Patch Kids sticks and Minute Maid's frozen lemonade and juice bars. The company's customer base comprises small and large foodservice operators including snack bars and food stands and supermarket chains. It also owns around 24000 frozen beverage dispensing machines. Products are manufactured in facilities in nearly a dozen US states and reach customers via 160 warehouse and distribution facilities in the US as well as Canada and Mexico.

|                        | Annual<br>Growth | 09/15   | 09/16   | 09/17   | 09/18   | 09/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.0%             | 976.3   | 992.8   | 1,084.2 | 1,138.3 | 1,186.5 |
| Net income (\$ mil.)   | 7.8%             | 70.2    | 76.0    | 79.2    | 103.6   | 94.8    |
| Market value (\$ mil.) | 12.9%            | 2,226.8 | 2,256.8 | 2,480.9 | 2,851.1 | 3,616.5 |
| Employees              | 7.8%             | 3,400   | 3,600   | 4,200   | 4,500   | 4,600   |

**J. CREW GROUP INC.**

770 Broadway  
New York NY 10003  
Phone: 212-209-2500  
Fax: 212-209-2666  
Web: www.jcrew.com

CEO: -  
CFO: Vincent Zanna  
HR: -  
FYE: January 31  
Type: Private

The crews appearing in the polished catalogs of the J. Crew Group are far from motley. The retailer is known for its preppy fashions including jeans khakis and other basic (but pricey) items sold to young professionals through its catalogs websites and more than 360 retail and factory stores in the US (and now Canada) under the J. Crew crewcuts (for kids) and Madewell banners. Madewell is a women's-only collection of hip casual clothes. CEO Millard "Mickey" Drexler recruited from The Gap to revive J. Crew's ailing fortunes has led a renaissance at the firm capped by a public offering in 2006. In 2011 the company was taken private by TPG Capital and Leonard Green & Partners.

**J. D. STRETT & COMPANY, INC.**

144 WELDON PKWY  
MARYLAND HEIGHTS, MO 630433100  
Phone: 314-432-6600  
Fax: -  
Web: www.jdstreett.com

CEO: Newell A Baker Jr  
CFO: James A Schuering  
HR: Kristy Pedrol  
FYE: December 31  
Type: Private

Word on the street is that J. D. Streтт tries to stay streets ahead of its rivals as it supplies its customers with a wide range of fuels oxygenates lubricants transmission fluids and antifreezes. The company operates more than 20 retail locations (convenience stores and gas stations) under its own ZX label and/or BP brand in Missouri and Illinois. J. D. Streтт also serves more than 10 international markets. In addition the company offers terminalling services for distillate ethanol and oil products and owns and operates a chain of discount cigarette shops (most that also sell beer) across Missouri.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%             | -     | 203.4 | 173.1 | 184.4 | 204.4 |
| Net income (\$ mil.)   | (39.5%)          | -     | 9.6   | 4.5   | 3.4   | 2.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 240   |

**J. F. WHITE CONTRACTING COMPANY**

10 BURR ST  
FRAMINGHAM, MA 01701-4692  
Phone: 508-879-4700  
Fax: -  
Web: www.jfwhite.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

From excavating the foundation for the Harvard Business School to working on Boston's Big Dig project J.F. White Contracting has been a key player in heavy civil construction in New England for over 80 years. The group has civil design/build mechanical electrical and fiber optic/telecom divisions to provide a large range of engineering construction infrastructure and equipment and wiring installation services. J.F. White also has a diving division (marine construction) to complement its heavy civil construction operations. The company was founded in 1924 by Joseph F. White Sr.

|                        | Annual<br>Growth | 09/07 | 09/08 | 09/09 | 09/11 | 09/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 251.8 | 374.5 | 271.3 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 400   |

**J. H. FINDORFF & SON, INC.**

300 S BEDFORD ST  
MADISON, WI 537033622  
Phone: 608-257-5321  
Fax: -  
Web: www.findorff.com

CEO: -  
CFO: Daniel L Petersen  
HR: -  
FYE: September 30  
Type: Private

J.H. Findorff & Son has been building its resume since the 19th century. The company constructs commercial and institutional projects in the US Midwest. It provides general contracting design/build and construction management services. Projects include schools government buildings health care centers hotels condos offices and shopping complexes. Findorff also self-performs trade work including carpentry concrete masonry drywall and steel erection. Among its projects is Madison Wisconsin's Children's Museum and the Overture Center for the Arts. It also built the Wisconsin Institutes for Discovery at The University of Wisconsin-Madison. John Findorff founded the company as J.H. Findorff in 1890.

|                        | Annual<br>Growth | 09/05 | 09/06 | 09/08 | 09/11 | 09/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.4%             | -     | 209.1 | 322.0 | 209.2 | 320.9 |
| Net income (\$ mil.)   | (14.0%)          | -     | 10.2  | 3.8   | 0.3   | 4.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**J.D. ABRAMS, L.P.**

5811 TRADE CENTER DR # 1  
AUSTIN, TX 787441311  
Phone: 512-322-4000  
Fax: -  
Web: www.jdabrams.com

CEO: Jon F. Abrams  
CFO: Kelly Gallagher  
HR: -  
FYE: December 31  
Type: Private

J.D. Abrams builds the infrastructure that helps travelers drive across Texas. While highway and bridge construction projects from the Texas Department of Transportation make up the bulk of its construction work the civil engineering and construction firm also works on flood control dams reservoirs waterways railroad test track airport taxiways and other infrastructure projects in Texas and elsewhere in the Sun Belt. J.D. Abrams also operates two subsidiaries Transmountain Equipment and Austin Prestress which runs a concrete casting plant. Founded in 1966 the company operates from four Texas-based offices in Austin Dallas El Paso and Houston.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08 | 12/09 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 42.4%            | -     | -     | 42.9  | 307.8 | 176.6 |
| Net income (\$ mil.)   | -                | -     | -     | 1.2   | 15.0  | (2.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 750   |

**J.E. DUNN CONSTRUCTION COMPANY**

1001 LOCUST ST  
KANSAS CITY, MO 641061904  
Phone: 816-474-8600  
Fax: -  
Web: www.jedunn.com

CEO: Gordon E Landsford III  
CFO: Beth Soukup  
HR: -  
FYE: December 31  
Type: Private

From first building designs to the last brick J.E. Dunn Construction helps make building plans a done deal. The contractor offers general construction services construction management and design/build services nationwide. It's known for its work on campus health care and commercial projects including the Mizzou Arena at the University of Missouri the H&R Block headquarters the Topfer Theatre at ZACH and the National Nuclear Security Administration campus. Founded in 1924 the company is one of Kansas City's top commercial construction firms and has been listed as one of the nation's top 10 general building companies. It operates as a subsidiary of J.E. Dunn Construction Group.

|                        | Annual<br>Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.5%             | -     | 2,242.7 | 2,909.4 | 2,909.4 | 2,945.8 |
| Net income (\$ mil.)   | -                | -     | 0.0     | 0.0     | 0.0     | 0.0     |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 1,635   |

**J.E. DUNN CONSTRUCTION GROUP, INC.**

1001 LOCUST ST  
KANSAS CITY, MO 641061904  
Phone: 816-474-8600  
Fax: -  
Web: www.jedunn.com

CEO: Gordon Lansford III  
CFO: Gordon E. Lansford  
HR: -  
FYE: December 31  
Type: Private

Owned by descendants of founder John Ernest Dunn J.E. Dunn Construction Group operates as the holding company for a group of construction firms that includes flagship J.E. Dunn Construction and Atlanta-based R.J. Griffin & Company. Founded in 1924 it builds institutional commercial and industrial structures nationwide. It also provides construction and program management and design/build services. J.E. Dunn Construction which is among the largest US general builders was one of the first contractors to offer the construction management delivery method. Some of its major projects have included an IRS facility and the world headquarters for H&R Block both located in Kansas City Missouri.

|                        | Annual<br>Growth | 12/12 | 12/13   | 12/14   | 12/15   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.1%             | -     | 2,243.7 | 2,243.7 | 2,910.6 | 2,947.4 |
| Net income (\$ mil.)   | -                | -     | 0.0     | 0.0     | 0.0     | 0.0     |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 2,080   |

**J.M. HUBER CORPORATION**

499 Thornall St. 8th Fl.  
Edison NJ 08837-2267  
Phone: 732-549-8600  
Fax: 732-549-7256  
Web: www.huber.com

CEO: Mike Marberry  
CFO: Michael L Marberry  
HR: -  
FYE: December 31  
Type: Private

As great as toothpaste paint and tires may be J.M. Huber claims to make them even better. The company makes specialty additives and minerals used to thicken and improve the cleaning properties of toothpaste the brightness and gloss of paper the strength and durability of rubber and the flame-retardant properties of wire and cable. The diverse company also makes oriented strand board (a plywood substitute) explores for and produces oil and gas and provides technical and financial services. Huber also makes hydrocolloids (thickeners for gums) among other products through subsidiary CP Kelco.

**J.R. SIMPLOT COMPANY**

999 Main St. Ste. 1300  
Boise ID 83702  
Phone: 208-336-2110  
Fax: 510-271-6493  
Web: www.kaiserpermanente.org

CEO: William Whitacre  
CFO: Annette Elg  
HR: -  
FYE: August 31  
Type: Private

J.R. Simplot hopes you'll have fries with that. Potato potentate J. R. "Jack" Simplot simply shook hands with McDonald's pioneer Ray Kroc in the mid-1960s and his company's french fry sales have sizzled ever since. Simplot still remains the major french fry supplier for McDonald's and supplies Burger King and Wendy's as well. Along with potatoes J.R. Simplot produces fruits and vegetables under the Roast-Works and Simplot Classic labels. It owns and operates more than 82000 acres on some 40 farms located primarily in Idaho and Washington. It produces more than 3 billion pounds of frozen french fries and formed potatoes annually making it one of the world's largest processors of frozen potatoes.

**JABIL INC**

NYS: JBL

10560 Dr. Martin Luther King, Jr. Street North  
St. Petersburg, FL 33716  
Phone: 727 577-9749  
Fax: -  
Web: www.jabil.com

CEO: Mark T. Mondello  
CFO: Forbes I. J. Alexander  
HR: Scott D Slipy  
FYE: August 31  
Type: Public

Jabil Inc. makes a jabilion different kinds of electronics. The company is one of the leading providers of outsourced electronics manufacturing services (EMS) in the world. It makes electronics components and parts on a contract basis for computers smartphones printers and other consumer electronics as well as more complex specialized products for the aerospace automotive and healthcare industries. The company's services range from product design and component procurement to product testing order fulfillment and supply chain management. US-based Jabil operates more than 100 plants in about 30 countries with international customers accounting for about 90% of sales.

|                        | Annual<br>Growth | 08/15    | 08/16    | 08/17    | 08/18    | 08/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 9.0%             | 17,899.2 | 18,353.1 | 19,063.1 | 22,095.4 | 25,282.3 |
| Net income (\$ mil.)   | 0.3%             | 284.0    | 254.1    | 129.1    | 86.3     | 287.1    |
| Market value (\$ mil.) | 10.5%            | 2,970.6  | 3,253.1  | 4,812.9  | 4,538.1  | 4,422.9  |
| Employees              | 5.6%             | 161,000  | 138,000  | 170,000  | 199,000  | 200,000  |

**JACK HENRY & ASSOCIATES, INC.**
**NMS: JKHY**

663 Highway 60, P.O. Box 807  
Monett, MO 65708  
Phone: 417 235-6652  
Fax: -  
Web: www.jackhenry.com

CEO: David B. (Dave) Foss  
CFO: Kevin D. Williams  
HR: -  
FYE: June 30  
Type: Public

Jack Henry & Associates (JHA) provides integrated in-house and outsourced software systems for data processing to some 11300 banks credit unions and other financial services companies. Products include core processing systems electronic funds transfer (EFT) systems automated teller machine networking products digital check and document imaging systems Internet banking tools and customer relationship management (CRM) software. The company's three primary brands include Jack Henry Banking Symitar and ProfitStars. JHA also provides electronic bill payment services through iPay Technologies. It primarily serves small and mid-sized institutions in the US.

|                        | Annual<br>Growth | 06/15   | 06/16   | 06/17   | 06/18    | 06/19    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 5.4%             | 1,256.2 | 1,354.6 | 1,431.1 | 1,536.6  | 1,552.7  |
| Net income (\$ mil.)   | 6.5%             | 211.2   | 248.9   | 245.8   | 376.7    | 271.9    |
| Market value (\$ mil.) | 19.9%            | 4,981.1 | 6,718.8 | 7,996.8 | 10,036.2 | 10,310.2 |
| Employees              | 2.4%             | 5,822   | 5,861   | 5,972   | 6,327    | 6,402    |

**JACK IN THE BOX, INC.**
**NMS: JACK**

9330 Balboa Avenue  
San Diego, CA 92123  
Phone: 858 571-2121  
Fax: -  
Web: www.jackinthebox.com

CEO: -  
CFO: Jerry P. Rebel  
HR: Kathy Lama  
FYE: September 29  
Type: Public

Led by an affable "CEO" with a Ping-Pong ball for a head Jack in the Box is among the leading quick-service restaurant businesses in the US. The company operates and franchises about 2200 of its flagship hamburger outlets in California Texas and more than 20 other states. Jack in the Box offers such standard fast-food fare as burgers fries and soft drinks as well as salads tacos and breakfast items. About 415 locations are company-owned while the rest are franchised. In addition to its mainstay burger business the company runs a chain of more than 700 Qdoba Mexican Grill fast-casual eateries through its Qdoba Restaurant subsidiary. Jack in the Box plans to sell Qdoba to private-equity firm Apollo Global Management for \$350 million in cash.

|                        | Annual<br>Growth | 09/15*  | 10/16   | 10/17*  | 09/18   | 09/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (11.4%)          | 1,540.3 | 1,599.3 | 1,553.9 | 869.7   | 950.1   |
| Net income (\$ mil.)   | (3.5%)           | 108.8   | 124.1   | 135.3   | 121.4   | 94.4    |
| Market value (\$ mil.) | 3.2%             | 1,944.8 | 2,340.8 | 2,486.7 | 2,045.3 | 2,206.8 |
| Employees              | (29.2%)          | 20,700  | 22,200  | 16,600  | 5,200   | 5,200   |

\*Fiscal year change

**JACKSON COUNTY MEMORIAL HOSPITAL AUTHORITY**

1200 E PECAN ST  
ALTUS, OK 735216141  
Phone: 580-482-4781  
Fax: -  
Web: www.jcmh.com

CEO: Steve Hartgraves  
CFO: Nancy Davidson  
HR: Anqi Xu  
FYE: June 30  
Type: Private

If you happen to get hobbled in Hollis get the gout in Gould get tripped up in Tip-ton or are ailing in Altus chances are your best bet for care is at Jackson County Memorial Hospital Trust Authority (JCMHTA). JCMHTA provides medical care to residents of Southwest Oklahoma and North Texas through its 150-bed Jackson County Memorial Hospital and 55-bed Tamarack Assisted Living Center an assisted-living facility. More than 20 specialized services include home health and hospice care emergency medicine pediatrics and orthopedics. The hospital also offers an outpatient same-day surgery unit a women's center a cancer center and an intensive care unit.

|                        | Annual<br>Growth | 06/06 | 06/07 | 06/08   | 06/09 | 06/12 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (51.3%)          | -     | -     | 1,375.0 | 70.5  | 77.2  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 1.8   | (1.5) |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 800   |

**JACKSON ELECTRIC MEMBERSHIP CORPORATION**

850 COMMERCE RD  
JEFFERSON, GA 305493329  
Phone: 706-367-5281  
Fax: -  
Web: www.jacksonemc.com

CEO: Randall Pugh  
CFO: Greg Keith  
HR: -  
FYE: May 31  
Type: Private

Jackson EMC distributes electricity to more than 197800 individual customers (more than 210200 meters) in 10 counties around Atlanta and in northeastern Georgia. The majority of customers are residential with commercial and industrial customers accounting for 42% of fiscal year 2013 revenues. One of the largest non-profit power cooperatives in the US and the largest electric cooperative in Georgia Jackson EMC is owned by its members. The cooperative's generation and transmission partners include Oglethorpe Power Corp. Georgia Systems Operation and Georgia Transmission Corp.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15* | 05/17 | 05/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 1.0%             | -     | 527.7 | 541.5  | 518.2 | 548.3 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.0    | 28.3  | 37.5  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 445   |

\*Fiscal year change

**JACKSON ENERGY AUTHORITY**

119 E COLLEGE ST  
JACKSON, TN 383016201  
Phone: 731-422-7500  
Fax: -  
Web: www.jaxenergy.com

CEO: Danny Wheeler  
CFO: Becky Hayes  
HR: -  
FYE: June 30  
Type: Private

Jackson Energy Authority has the power and the authority to provide for all of Jackson Tennessee's energy needs. The municipal utility distributes electricity natural gas and water and provides wastewater services to about 40000 residential commercial and industrial customers in Jackson and surrounding areas. Jackson Energy also sells propane and offers broadband telecommunications services (cable Internet and telephone). Other services provided by Jackson Energy Authority include the sale of outdoor security lights surge protection systems gas grills and decorative lights.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.3%             | -     | 245.0 | 237.8 | 248.3 | 254.5 |
| Net income (\$ mil.)   | 19.3%            | -     | 16.3  | 14.9  | 20.3  | 27.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 425   |

**JACKSON HEALTHCARE, LLC**

2655 NORTHWINDS PKWY  
ALPHARETTA, GA 300092280  
Phone: 770-643-5500  
Fax: -  
Web: www.jacksonhealthcare.com

CEO: Scott L'Heureux  
CFO: Douglas B. Kline  
HR: Michael Hiffa  
FYE: December 31  
Type: Private

Jackson Healthcare can help find physicians to work at hospitals and help keep track of patients as they enter and leave hospitals. Its staffing businesses offer job search recruiting and placement services for physicians and other health care professionals; provide anesthesiologists; and coordinate the work of traveling nurses. Jackson Healthcare's physician job boards attract thousands of visitors per month giving it a reputation for filling openings quickly. Subsidiary Patient Placement Systems manages patient flow through the medical system and Care Logistics provides patient tracking software. Richard Jackson formed the company in 1978.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.5%             | -     | 385.0 | 696.9 | 838.1 | 949.8 |
| Net income (\$ mil.)   | 18.4%            | -     | 18.3  | 70.8  | 93.0  | 99.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 949   |



**JACKSON HEWITT TAX SERVICE INC.**

3 Sylvan Way  
Parsippany NJ 07054  
Phone: 973-630-1040  
Fax: 973-496-2785  
Web: www.jacksonhewitt.com

CEO: Alan D Ferber  
CFO: Daniel P O'Brien  
HR: -  
FYE: April 30  
Type: Private

For Jackson Hewitt there's no season like tax season. The tax preparer ranked #2 in the US behind H&R Block prepares tax returns for primarily low- and middle-income customers. Jackson Hewitt provides full-service individual federal and state income tax preparation through more than 6500 primarily franchised offices including 2800 locations within Wal-Mart Stores and mall kiosks. The firm's tax preparers which use its proprietary ProFiler decision-tree software filed more than 2 million tax returns in the fiscal year ended April 2010. Beseet by heavy debt that followed aggressive expansion Jackson Hewitt filed for Chapter 11 bankruptcy protection in 2011 but emerged later that year.

**JACKSON HOSPITAL & CLINIC, INC**

1725 PINE ST  
MONTGOMERY, AL 361061117  
Phone: 334-293-8000  
Fax: -  
Web: www.jackson.org

CEO: Joe B Riley  
CFO: Paul Peiffer  
HR: -  
FYE: December 31  
Type: Private

Jackson Hospital & Clinic looks after the health and well being of a large number of residents of Montgomery and central Alabama. The privately held not-for-profit medical institution has about 345 acute care beds. Specialized services include cardiac care emergency medicine neurology orthopedics oncology and women's and infant's health care. The medical center also provides family medicine primary care and diagnostic services through its outpatient clinic facilities and it offers medical laboratory services for other regional health care providers.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16  | 12/17  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 3.3%             | -     | 196.2 | 201.9 | 211.2  | 216.4  |
| Net income (\$ mil.)   | -                | -     | 1.2   | 1.5   | (18.2) | (10.4) |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -      |
| Employees              | -                | -     | -     | -     | -      | 1,400  |

**JACKSON STATE UNIVERSITY**

1400 J R LYNCH ST STE 206  
JACKSON, MS 392170001  
Phone: 601-979-2121  
Fax: -  
Web: www.jsu.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Jackson State University (JSU) is a public coeducational institution that offers more than 90 undergraduate and graduate degrees. It offers programs through five academic colleges covering business; education and human development; liberal arts; public service; and science technology and engineering. The historically black school now serves a diverse 9000-strong student body. JSU also operates the Mississippi Urban Research Center which analyzes and distributes information relating to public policies and activities that affect urban life. The school was founded as Natchez Seminary in 1877; after multiple name changes it became JSU in 1974 after achieving university status.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/06  | 06/07 | 06/17 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 114.8  | 112.2 | 251.3 |
| Net income (\$ mil.)   | -                | -     | 0.0   | (11.9) | 0.7   | 5.1   |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 2,000 |

**JACKSONVILLE BANCORP INC (FL)**

NAS: JAXB

100 North Laura Street, Suite 1000  
Jacksonville, FL 32202  
Phone: 904 421-3040  
Fax: -  
Web: www.jaxbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Need to stow some greenbacks in Jax? Check out Jacksonville Bancorp the holding company for Jacksonville Bank which has about 10 branches in and around Jacksonville Florida. The community bank offers standard deposit products including checking and savings accounts money market accounts CDs and IRAs. Commercial mortgages make up more than half of the bank's loan portfolio; residential mortgages account for most of the rest. Subsidiary Fountain Financial sells insurance and investment products. Ameris Bancorp agreed to buy the company in late 2015.

|                        | Annual<br>Growth | 12/10  | 12/11  | 12/12  | 12/13 | 12/14 |
|------------------------|------------------|--------|--------|--------|-------|-------|
| Assets (\$ mil.)       | (7.0%)           | 651.8  | 561.4  | 565.1  | 507.3 | 488.6 |
| Net income (\$ mil.)   | -                | (11.4) | (24.1) | (43.0) | (1.0) | 1.9   |
| Market value (\$ mil.) | 13.6%            | 42.8   | 18.3   | 4.6    | 73.0  | 71.2  |
| Employees              | (28.5%)          | 283    | 106    | 100    | 103   | 74    |

**JACKSONVILLE BANCORP INC (MD)**

NAS: JXSB

1211 West Morton Avenue  
Jacksonville, IL 62650  
Phone: 217 245-4111  
Fax: -  
Web: www.jacksonvillesavings.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Jacksonville Bancorp (unaffiliated with the Florida corporation of the same name) is the holding company for Jacksonville Savings Bank which serves consumers and businesses in western Illinois through eight branches including its Chapin State Bank First Midwest Savings Bank and Litchfield Community Savings divisions. The bank is mainly a real estate lender with residential commercial and agricultural mortgages accounting for more than half of its loan portfolio. Subsidiary Financial Resources Group offers investment and trust services. Ameris Bancorp purchased Jacksonville Bancorp and its eight branches in March 2016.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.2%)           | 321.4 | 318.4 | 311.9 | 308.6 | 319.3 |
| Net income (\$ mil.)   | (3.9%)           | 3.6   | 3.2   | 3.0   | 3.0   | 3.0   |
| Market value (\$ mil.) | 14.7%            | 31.2  | 35.2  | 41.4  | 47.3  | 54.0  |
| Employees              | (2.8%)           | 112   | 106   | 102   | 101   | 100   |

**JACKSONVILLE UNIVERSITY**

2800 UNIVERSITY BLVD N  
JACKSONVILLE, FL 322113394  
Phone: 904-256-8000  
Fax: -  
Web: www.ju.edu

CEO: -  
CFO: -  
HR: James V William  
FYE: June 30  
Type: Private

To become a jack of all knowledgeable trades you might head to Jacksonville University. The private liberal arts university has roughly 4000 students and offers 70 undergraduate and about 10 graduate programs through eight colleges and schools. Programs include business fine arts education nursing orthodontics math public policy health science and marine science. Its Accelerated Degree Program is designed for adults to complete a bachelor's degree without putting their career or family on hold.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.2%)           | -     | 110.9 | 115.6 | 119.3 | 94.4  |
| Net income (\$ mil.)   | -                | -     | 0.4   | 0.3   | 4.8   | (1.7) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 450   |

**JACLYN INC.**
**PINK SHEETS: JCLY**

197 W. Spring Valley Ave.  
Maywood NJ 07607  
Phone: 201-909-6000  
Fax: 626-568-7144  
Web: www.jacobs.com

CEO: Robert Chestnov  
CFO: Anthony Christon  
HR: -  
FYE: February 28  
Type: Public

Jaclyn has Jack and Jill covered. The company designs markets and distributes private-label children's wear and women's and some men's apparel. Jaclyn's apparel includes sleepwear loungewear and robes and infants' and children's play clothing marketed under the Jaclyn Apparel and Topsville labels. The company also supplies backpacks handbags cosmetic bags sport bags and travel bags some of which is used in creating promotional products for toiletries through its Premium Incentive and Bonnie Int'l divisions. The apparel and handbags made by outside contractors in Asia are sold in the US through mass merchandise department and specialty stores. Wal-Mart represents more than 40% of Jaclyn's sales.

**JACO OIL COMPANY**

3101 STATE RD  
BAKERSFIELD, CA 933084931  
Phone: 661-393-7000  
Fax: -  
Web: www.fastrip.com

CEO: T J Jamieson  
CFO: Brian Busacca  
HR: -  
FYE: December 31  
Type: Private

Jaco Oil Company is jockeying for its piece of the convenience store pie. The company's Fastrip Food Stores subsidiary operates more than 50 convenience stores and gas stations primarily in and around Bakersfield California but also in Arizona. Besides offering customers traditional convenience-store fare which includes coffee milk beer snacks tobacco and the like the Fastrip chain stocks a full range of grocery items and provides in-store financial service centers. Financial services include check cashing payday loans wire transfer services via The Western Union Company refund anticipation loans and other services at many locations. Jaco Oil Company was founded in 1970.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.9%         | -     | 442.7 | 429.5 | 506.6 | 636.7 |
| Net income (\$ mil.)   | 4.4%          | -     | 17.2  | 17.3  | 13.5  | 19.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 350   |

**JACOBS ENGINEERING GROUP, INC.**
**NYS: J**

1999 Bryan Street, Suite 1200  
Dallas, TX 75201  
Phone: 214 583-8500  
Fax: -  
Web: www.jacobs.com

CEO: Steven J. Demetriou  
CFO: Kevin C. Berryman  
HR: -  
FYE: September 27  
Type: Public

Jacobs Engineering Group provides technical professional and construction services for industrial government and commercial clients throughout the world. Jacobs handles project design and engineering construction operations maintenance and scientific consultation. Typical projects include oil refineries manufacturing plants infrastructure & telecommunications and aerospace facilities. About two-thirds of revenue comes from the US while the rest originates in other countries primarily in Europe. Founded in 1947 Jacobs Engineering has more than 200 global offices. In 2018 the company agreed to sell its Energy Chemicals and Resources segment to WorleyParsons for \$3.3 billion in cash and stock.

|                        | Annual Growth | 10/15*   | 09/16    | 09/17    | 09/18    | 09/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.3%          | 12,114.8 | 10,964.2 | 10,022.8 | 14,984.6 | 12,737.9 |
| Net income (\$ mil.)   | 29.3%         | 303.0    | 210.5    | 293.7    | 163.4    | 848.0    |
| Market value (\$ mil.) | 24.8%         | 4,969.7  | 6,872.5  | 7,742.9  | 10,165.3 | 12,050.8 |
| Employees              | (5.1%)        | 64,000   | 54,900   | 54,700   | 80,800   | 52,000   |

\*Fiscal year change

**JACOBS FINANCIAL GROUP INC**
**NL:**

179 Summers Street, Suite 307  
Charleston, WV 25301  
Phone: 304 343-8171  
Fax: -  
Web: www.thejacobsfinancialgroup.com

CEO: John M Jacobs  
CFO: John M Jacobs  
HR: -  
FYE: May 31  
Type: Public

If Jacob needed to bond his ladder Jacobs Financial Group could provide the surety. Through subsidiaries Jacobs Financial provides surety and insurance as well as investment advisory services. The company's FS Investments (FSI) is a holding company that develops surety business by creating companies engaged in the issuance of surety bonds (bonds collateralized by accounts managed by Jacobs & Co.). FSI's wholly owned subsidiary Triangle Surety Agency specializes in placing surety bonds with insurance companies with an emphasis on clients in industries such as coal oil and gas. Jacobs Financial whose background is in energy has been expanding its insurance and surety operations through acquisitions.

|                        | Annual Growth | 05/13 | 05/14 | 05/15 | 05/16 | 05/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.9%         | 1.3   | 1.3   | 1.6   | 1.3   | 2.9   |
| Net income (\$ mil.)   | -             | (2.0) | (1.8) | (1.6) | (0.0) | (1.3) |
| Market value (\$ mil.) | (25.2%)       | 3.2   | 2.3   | 1.1   | 1.0   | 1.0   |
| Employees              | 10.7%         | 6     | 9     | 9     | 9     | 9     |

**JACOBS, MALCOLM & BURTT**

18 CROW CANYON CT STE 210  
SAN RAMON, CA 945831786  
Phone: 415-285-0400  
Fax: -  
Web: www.jmb-produce.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Jacobs Malcolm & Burtt may sound like a law office but the only argument this company would make is to eat your vegetables. The firm is a California-based wholesaler and distributor of fruits and vegetables such as asparagus oranges and berries. Jacobs and Malcolm founded the company in 1888 and Burtt joined the name in 1969. Leo Rolandelli owns 50% of the capital stock the Wilson Family Trust owns 31% and the rest is controlled by the other officers.

|                        | Annual Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.7%          | -     | 56.1  | 54.9  | 59.0  | 75.5  |
| Net income (\$ mil.)   | 34.4%         | -     | 0.2   | 0.4   | 0.5   | 0.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 31    |

**JACUZZI BRANDS CORP.**

13925 City Center Dr. Ste. 200  
Chino Hills CA 91709  
Phone: 909-247-2920  
Fax: 408-746-5060  
Web: solutions.us.fujitsu.com

CEO: Robert Rowen  
CFO: Jeffrey B Park  
HR: -  
FYE: September 30  
Type: Private

If hot tubs really were time machines Jacuzzi would be the name brand of hydrotherapeutic time travel. For more than 50 years Jacuzzi Brands has made the eponymous jetted baths spas and showers that soothe the aches and pains of residential and commercial customers around the world. Besides hot tubs baths and showers Jacuzzi also offers luxury mattresses bedding and accessories. The company's bath division also makes toilets sinks and accessories such as bath pillows towel warmers and radiant floor heating systems. Investment firm Apollo Management owns Jacuzzi Brands.

**JAGGED PEAK INC.**

OTC: JGPK

3000 Bayport Dr. Ste. 250  
Tampa FL 33607  
Phone: 813-637-6900  
Fax: 800-749-4998  
Web: www.jaggedpeak.com

CEO: Paul Demirdjian  
CFO: Albert Narvades  
HR: -  
FYE: December 31  
Type: Public

Jagged Peak rises up to help customers reach the peak of supply chain management. The company's E-Business Dynamic Global Engine (EDGE) software is a ready-to-use Web-based application that captures processes and distributes orders from multiple sources sending them in real-time to warehouses. With automated purchases and orders companies can streamline their supply chain processes to improve delivery reduce costs and integrate inventory information. Jagged Peak took its present form in 2005 when publicly traded Absolute Glass Protection acquired the private company and adopted its name officers and operations.

**JAKKS PACIFIC INC.**

NMS: JAKK

2951 28th Street  
Santa Monica, CA 90405  
Phone: 424 268-9444  
Fax: -  
Web: www.jakks.com

CEO: Stephen G. Berman  
CFO: Joel M. Bennett  
HR: -  
FYE: December 31  
Type: Public

JAKKS Pacific is one of the US's top toy companies. It makes and sells action figures (including licenses for Harry Potter and Nintendo) die-cast and plastic cars electronic products dolls (such as Disney Princess and Fancy Nancy) Halloween costumes and dress-up products and a host of other playthings. Its products are sold to US mass merchandisers such as Target and Wal-Mart which together account for a hefty 45% of sales; other customers include drugstores supermarkets and warehouse clubs. The US is the company's largest market by far.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (8.5%)        | 810.1 | 745.7 | 706.6 | 613.1  | 567.8  |
| Net income (\$ mil.)   | -             | 21.5  | 23.3  | 1.2   | (83.1) | (42.4) |
| Market value (\$ mil.) | (31.8%)       | 198.4 | 232.2 | 150.2 | 68.5   | 42.9   |
| Employees              | (5.4%)        | 783   | 775   | 832   | 751    | 626    |

**JAMBA INC**

NMS: JMBA

3001 Dallas Parkway, Suite 140  
Frisco, TX 75034  
Phone: 469 294-9800  
Fax: -  
Web: www.jambajuice.com

CEO: Steven C Desutter  
CFO: Michael J Dixon  
HR: -  
FYE: January 3/  
Type: Public

This company is blending up business with its fruit-filled drinks. Jamba operates the Jamba Juice chain the leading outlet for blended fruit drinks with about 875 smoothie stands throughout the US and in a handful of other countries. Its menu includes more than 30 varieties of custom smoothies (including Aloha Pineapple Mango-a-go-go and Strawberry Surf Rider) and Jamba Boosts (smoothies made with vitamin and protein supplements) along with other fruit juices and food items. Jamba Juice locations include freestanding units as well as on-site kiosks in high traffic areas including college campuses gyms and airports.

|                        | Annual Growth | 01/13* | 12/13 | 12/14 | 12/15* | 01/17  |
|------------------------|---------------|--------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (23.2%)       | 228.8  | 229.2 | 218.0 | 161.7  | 79.6   |
| Net income (\$ mil.)   | -             | 0.3    | 2.1   | (3.6) | 9.4    | (22.4) |
| Market value (\$ mil.) | 46.4%         | 34.5   | 191.5 | 225.4 | 212.7  | 158.6  |
| Employees              | (27.7%)       | 4,300  | 4,000 | 4,200 | 1,313  | 1,177  |

\*Fiscal year change

**JAMES MADISON UNIVERSITY**

800 S MAIN ST  
HARRISONBURG, VA 228070002  
Phone: 540-568-6211  
Fax: -  
Web: www.jmu.edu

CEO: -  
CFO: John Knight  
HR: -  
FYE: June 30  
Type: Private

James Madison is known as the Father of the Constitution and America's fourth president but he also has a public institution of higher education named after him. James Madison University (JMU) offers some 70 undergraduate and 40 graduate degrees through more than a half-dozen colleges including arts and letters business education visual and performing arts and science and mathematics. The university enrolls about 20000 students mostly undergrads with a faculty of 1200 teachers and a student-to-faculty ratio of 16:1. JMU also has extensive men's and women's athletic programs. JMU was established in 1908 in Harrisonburg Virginia.

|                        | Annual Growth | 06/06 | 06/07 | 06/08 | 06/11 | 06/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.2%          | -     | -     | 270.4 | 323.3 | 365.0 |
| Net income (\$ mil.)   | 0.7%          | -     | -     | 69.2  | 56.5  | 71.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,700 |

**JAMES RIVER COAL CO**

NMS: JRCC

901 E. Byrd Street, Suite 1600  
Richmond, VA 23219  
Phone: 804 780-3000  
Fax: -  
Web: www.jamesrivercoal.com

CEO: Peter T Socha  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

James River keeps the coal flowing. The company operates about 40 mines in Kentucky and West Virginia (in the Central Appalachian Basin) and Indiana (in the Illinois Basin) that produce more than 10 million tons of coal annually. Though a small percentage of the coal it sells comes from independent operators and third-party producers the vast majority of James River's coal is produced from company-operated mines. It controls approximately 362.8 million tons of proved and probable reserves (92% in Appalachia). The company sell its coal to power station in the southern US and to steel producers around the world.

|                        | Annual Growth | 12/08  | 12/09 | 12/10 | 12/11   | 12/12   |
|------------------------|---------------|--------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 17.9%         | 568.5  | 681.6 | 701.1 | 1,177.7 | 1,099.6 |
| Net income (\$ mil.)   | -             | (96.0) | 51.0  | 78.2  | (39.1)  | (138.9) |
| Market value (\$ mil.) | (32.4%)       | 549.8  | 663.2 | 908.5 | 248.2   | 115.1   |
| Employees              | 4.9%          | 1,751  | 1,736 | 1,746 | 2,405   | 2,124   |

**JANEL CORP**

NBB: JANL

303 Merrick Road, Suite 400  
Lynbrook, NY 11563  
Phone: 516 256-8143  
Fax: 718 527-1689  
Web: www.janelcorp.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

Janel World Trade puts it all together for customers that ship by air land or sea. The freight forwarding and logistics management company gets lower bulk shipping rates for its clients by consolidating cargo headed to the same destination. Janel also provides customs brokerage warehousing and distribution and other logistics services. The company primarily handles clothing and textiles household appliances machinery and machine parts and sporting goods shipped to and from the US Europe and the Far East. In addition to offices in the US Janel has franchise operations in China Guatemala Honduras Hong Kong and Thailand; the company works with agents in other parts of the world.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.1%          | 74.7  | 75.3  | 77.8  | 67.5  | 84.4  |
| Net income (\$ mil.)   | (0.9%)        | 0.6   | 3.2   | 0.5   | 0.2   | 0.6   |
| Market value (\$ mil.) | 37.9%         | 2.1   | 3.5   | 7.2   | 6.9   | 7.6   |
| Employees              | 12.7%         | 108   | 113   | 121   | 176   | 174   |

**JANONE INC**
**NAS: JAN**

325 E. Warm Springs Road, Suite 102  
Las Vegas, NV 89119  
Phone: 702 997-5968  
Fax: -

CEO: Tony Isaac  
CFO: Virland A Johnson  
HR: -  
FYE: December 29  
Type: Public

Appliance Recycling Centers of America (ARCA) retrieves recycles repairs and resells household appliances. The company's retail business operates 20 ApplianceSmart Factory Outlet stores in Minnesota Georgia Ohio and Texas that sell new reconditioned and "special-buy" appliances from manufacturers such as Electrolux GE and Whirlpool. ARCA provides recycling and replacement services for appliance makers electric utilities and energy-efficiency programs in North America. The firm also cashes in on byproducts collecting fees for appliance disposal and selling scrap metal and reclaimed chlorofluorocarbon refrigerants from processed appliances. ARCA was founded in 1976 as a used appliance retailer.

|                        | Annual<br>Growth | 01/15 | 01/16* | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (34.5%)          | 130.9 | 111.8  | 103.6 | 41.5  | 36.8  |
| Net income (\$ mil.)   | -                | 0.8   | (2.7)  | (1.5) | 0.1   | (5.6) |
| Market value (\$ mil.) | (41.5%)          | 4.5   | 1.8    | 1.9   | 1.8   | 0.9   |
| Employees              | (23.1%)          | 349   | 335    | 445   | 165   | 159   |

\*Fiscal year change

**JANUS CAPITAL GROUP INC**
**NYS: JNS**

151 Detroit Street  
Denver, CO 80206  
Phone: 303 333-3863  
Fax: -  
Web: www.janus.com

CEO: Richard M Weil  
CFO: Jennifer J McPeck  
HR: -  
FYE: December 31  
Type: Public

Named after the Roman god with two faces Janus Capital Group provides investment management and advisory services for institutional and individual customers. Known for its intensive equities research the company manages dozens of mutual funds including its flagship Janus Fund (formed in 1969) as well as separate accounts and sub-advised portfolios. Subsidiary INTECH manages institutional portfolios by utilizing investment strategies based on mathematical analysis of the stock market while Perkins Investment Management focuses on long-term value investments. All told Janus Capital and its subsidiaries have \$183 billion of assets under management. Janus is merging with UK-based asset manager Henderson Group.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.4%             | 850.0   | 873.9   | 953.2   | 1,076.2 | 1,010.7 |
| Net income (\$ mil.)   | 9.3%             | 102.3   | 114.7   | 154.4   | 155.8   | 146.1   |
| Market value (\$ mil.) | 11.7%            | 1,556.4 | 2,259.6 | 2,946.5 | 2,573.8 | 2,424.0 |
| Employees              | 2.5%             | 1,156   | 1,194   | 1,209   | 1,272   | 1,277   |

**JAVELIN MORTGAGE INVESTMENT CORP**
**NYS: JMI**

3001 Ocean Drive, Suite 201  
Vero Beach, FL 32963  
Phone: 772 617-4340  
Fax: -

CEO: Scott J Ulm  
CFO: James R Mountain  
HR: -  
FYE: December 31  
Type: Public

JAVELIN Mortgage Investment is looking to spearhead a new effort in mortgage-related investments. The company formed in June 2012 as a real estate investment trust (REIT) with plans to invest in mortgage securities backed by government-supported enterprises such as Fannie Mae Freddie Mac and Ginnie Mae as well as other mortgage securities. As a REIT JAVELIN Mortgage Investment will be exempt from paying federal income tax as long as it makes a quarterly distribution to shareholders. It will be externally managed by ARMOUR Residential Management LLC the same external manager of sister company ARMOUR Residential REIT Inc. The company went public in 2012.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13  | 12/14  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | -                | 0.0   | 0.0   | 8.4   | (31.0) | (8.0)  |
| Net income (\$ mil.)   | -                | 0.0   | 0.0   | 6.1   | (43.8) | (21.8) |
| Market value (\$ mil.) | -                | 0.0   | 0.0   | 228.8 | 167.0  | 124.3  |
| Employees              | -                | -     | -     | -     | -      | -      |

**JAYCO INC.**

903 S. Main St.  
Middlebury IN 46540  
Phone: 574-825-5861  
Fax: 574-825-6062  
Web: www.jayco.com

CEO: Derald Bontrager  
CFO: -  
HR: -  
FYE: August 31  
Type: Private

Jayco's motto could be "have trailer will travel." The company develops and manufactures its line of camping trailers light-weight trailers park and travel trailers fifth-wheels toy haulers and motor homes and markets them through a network of about 300 authorized dealers in the US and Canada. It also makes and distributes aftermarket parts. Product brand names include Eagle Greyhawk Jay Feather Jay Flight Jay Series Sport and Octane ZX. The company also offers roadside assistance through membership to its Customer First program. Chairman and CEO Wilbur Bontrager and his family own Jayco. His father the late Lloyd Bontrager founded the company in 1968 in two chicken houses and a barn.

**JDA SOFTWARE GROUP INC.**
**NASDAQ: JDAS**

14400 N. 87th St.  
Scottsdale AZ 85260-3649  
Phone: 480-308-3000  
Fax: 480-308-3001  
Web: www.jda.com

CEO: Girish Rishi  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

JDA Software Group makes software that helps companies manage their supply chains. It offers integrated supply chain planning and execution software as well as a comprehensive set of services to help companies manage everything from raw materials to delivery of finished products. Its services include cloud consulting education and support. JDA Software Group serves a wide variety of industries and companies of all sizes with a particular focus on retail companies like Dr Pepper Snapple Group Kraft Foods and OfficeMax. Manufacturers distributors and logistics service providers are also among its customer base. In December 2012 JDA Software Group was acquired by RedPrairie in a \$1.9 billion deal.

**JEA**

21 W CHURCH ST FL 1  
JACKSONVILLE, FL 322023158  
Phone: 904-665-6000  
Fax: -  
Web: www.jea.com

CEO: Paul McElroy  
CFO: Melissa Dykes  
HR: Jaime Obermeyer  
FYE: September 30  
Type: Private

As long as sparks are flying in Jacksonville everything is A-OK with JEA. The community-owned not-for-profit utility provides electricity to 438000 customers in Jacksonville and surrounding areas in northeastern Florida. Managing an electric system that dates back to 1895 JEA has a net generating capacity of 3747 MW. It owns an electric system with five primarily fossil-fueled generating plants. JEA also gets 12.8 MW of generating capacity from two methane-fueled landfill plants. The company resells electricity to other utilities including NextEra Energy. JEA also provides water and wastewater services; it serves 321600 water customers and 247500 wastewater customers.

|                        | Annual<br>Growth | 06/08 | 06/09*  | 09/16   | 09/17   | 09/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.4%             | -     | 1,319.9 | 1,782.1 | 1,875.2 | 1,790.0 |
| Net income (\$ mil.)   | 6.5%             | -     | 71.9    | 210.0   | 254.6   | 126.5   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 2,356   |

\*Fiscal year change

**JEFFERIES FINANCIAL GROUP INC**

NYS: JEF

520 Madison Avenue  
New York, NY 10022  
Phone: 212 460-1900  
Fax: 212 598-4869  
Web: www.jefferies.com

CEO: Richard B. Handler  
CFO: Teresa S. Gendron  
HR: -  
FYE: November 30  
Type: Public

Jefferies Financial Group functions primarily in financial services and merchant banking. The company has partial or full ownership in companies in industries including retail energy financial services and healthcare. Jefferies typically seeks out troubled companies that it believes are undervalued buys in with equity or debt provides leadership assistance and lets company management handle the day-to-day operations. Some of its holdings include National Beef Idaho Timber Vitesse Energy Finance and HomeFed. It also has interests in a gold and silver mining company and a telecommunications business in Italy. In mid-2018 the company reduced its 79% stake in National Beef (which accounts for more than 10% of the US fed cattle slaughter market) to 31% sold its auto dealership business and shifted focus toward financial services.

|                        | Annual Growth | 12/15    | 12/16    | 12/17*   | 11/18   | 11/19   |
|------------------------|---------------|----------|----------|----------|---------|---------|
| Sales (\$ mil.)        | (22.7%)       | 10,886.5 | 10,062.6 | 11,436.4 | 3,764.0 | 3,893.0 |
| Net income (\$ mil.)   | 35.8%         | 283.7    | 130.0    | 171.7    | 1,026.8 | 964.7   |
| Market value (\$ mil.) | 4.7%          | 5,071.7  | 6,780.7  | 7,725.7  | 6,372.4 | 6,095.4 |
| Employees              | (22.5%)       | 13,300   | 13,000   | 36,700   | 4,700   | 4,800   |

\*Fiscal year change

**JEFFERSON BANCSHARES INC (TN)**

NMS: JFBI

120 Evans Avenue  
Morristown, TN 37814  
Phone: 423 586-8421  
Fax: -  
Web: www.jeffersonfederal.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Here's a Tennessee bank that will definitely volunteer its services. Jefferson Bancshares is the holding company for Jefferson Federal Bank which has about a dozen locations in eastern parts of the Volunteer State. Founded in 1963 the bank serves individuals and businesses in Hamblen Knox Sullivan and Washington counties offering standard services such as checking and savings accounts CDs and IRAs. Lending activities primarily consist of commercial real estate loans and one- to four-family residential mortgages which together account for a majority of the company's loan portfolio. In 2008 Jefferson Bancshares acquired State of Franklin Bancshares a community bank hurt by the national mortgage crisis.

|                        | Annual Growth | 06/09 | 06/10  | 06/11 | 06/12 | 06/13 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Assets (\$ mil.)       | (6.7%)        | 662.7 | 630.8  | 561.2 | 522.9 | 503.0 |
| Net income (\$ mil.)   | (11.8%)       | 2.6   | (24.0) | 0.0   | (4.0) | 1.6   |
| Market value (\$ mil.) | (1.9%)        | 40.2  | 26.3   | 21.4  | 16.2  | 37.3  |
| Employees              | (4.9%)        | 175   | 155    | 146   | 142   | 143   |

**JEFFERSON HOMEBUILDERS, INC.**

501 N MAIN ST  
CULPEPER, VA 227012607  
Phone: 540-825-5898  
Fax: -  
Web: www.jeffersonhomebuilders.com

CEO: Joseph R. (Joe) Daniel  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Culpeper Wood Preservers may sound like the name of an environmental non-profit but this Virginia-based building materials supplier has more commercial interests in mind. Jefferson Homebuilders which does business as Culpeper Wood Preservers manufactures and distributes pressure-treated lumber from plants located in the midwestern and northeastern US (pressure treating protects wood from damage by moisture and insects). Products include standard dimensional lumber plywood and timbers. The company also makes such specialty products as deck accessories lattice fencing moulded products and landscaping items. It has five plants in Virginia Indiana Maryland and South Carolina.

|                        | Annual Growth | 09/03 | 09/04 | 09/05 | 09/06 | 09/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (10.3%)       | -     | -     | 195.5 | 166.0 | 157.2 |
| Net income (\$ mil.)   | (32.1%)       | -     | -     | 6.9   | 5.1   | 3.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 177   |

**JEFFERSON HOSPITAL ASSOCIATION, INC.**

1600 W 40TH AVE  
PINE BLUFF, AR 716036301  
Phone: 870-541-7100  
Fax: -  
Web: www.jrmc.org

CEO: -  
CFO: Nathan Van Genderan  
HR: -  
FYE: June 30  
Type: Private

Jefferson Regional Medical Center (JRMC) provides acute care and other health services to residents of Pine Bluff and an 11-county area of southern Arkansas. The not-for-profit community-owned hospital has about 470 acute care beds and offers general medical and surgical care as well as services in a range of specialties including urology orthopedics cardiology and oncology. It also has a 25-bed skilled nursing unit that cares for patients transitioning to long-term care or home care. A network of clinics offers outpatient surgery diagnostic imaging wound care and other ambulatory health services. Additionally the health system operates a nursing school and home health and hospice agencies.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.1%)        | -     | 180.6 | 174.6 | 170.8 | 164.4 |
| Net income (\$ mil.)   | 234.7%        | -     | 0.3   | 6.0   | 13.1  | 10.6  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,700 |

**JEFFERSON REGIONAL MEDICAL CENTER**

565 COAL VALLEY RD  
CLAIRTON, PA 15025-3703  
Phone: 412-469-5000  
Fax: -  
Web: www.jeffersonregional.com

CEO: John J Dempster  
CFO: -  
HR: Paulette Skillman  
FYE: June 30  
Type: Private

Jefferson Regional Medical Center serves the South Hills area of Pittsburgh. The hospital has about 370 beds. In addition to primary care Jefferson Regional Medical Center offers such specialized services as a heart institute for treating cardiovascular conditions and a physical rehabilitation and sports medicine center. Its emergency department treats more than 55,000 patients each year. Jefferson Regional Medical Center also provides home health care and emergency helicopter transportation services and it operates nearby outpatient clinics and physician offices.

|                        | Annual Growth | 06/05 | 06/06 | 06/07   | 06/08  | 06/09  |
|------------------------|---------------|-------|-------|---------|--------|--------|
| Sales (\$ mil.)        | (65.7%)       | -     | -     | 1,737.0 | 216.5  | 204.8  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0     | (19.6) | (19.2) |
| Market value (\$ mil.) | -             | -     | -     | -       | -      | -      |
| Employees              | -             | -     | -     | -       | -      | 2,000  |

**JEFFERSONVILLE BANCORP**

NBB: JFBC

4866 State Route 52 - P.O. Box 398  
Jeffersonville, NY 12748  
Phone: 845 482-4000  
Fax: -  
Web: www.jeffbank.com

CEO: Wayne V Zanetti  
CFO: John A Russell  
HR: -  
FYE: December 31  
Type: Public

Jeffersonville Bancorp is the holding company for The First National Bank of Jeffersonville. The bank serves businesses and consumers through about 10 locations in southeastern New York's Sullivan County. First National Bank of Jeffersonville offers such standard retail services as demand deposit savings and money market accounts; NOW accounts; CDs; and IRAs to fund a variety of loans. Nearly 40% of the bank's loan portfolio consists of residential mortgages while commercial mortgages account for another 35%. The bank also provides home equity business consumer construction and agricultural loans.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.6%          | 440.2 | 459.7 | 483.8 | 502.1 | 506.7 |
| Net income (\$ mil.)   | (3.0%)        | 7.0   | 4.7   | 5.1   | 4.3   | 6.2   |
| Market value (\$ mil.) | 8.4%          | 55.7  | 57.2  | 69.8  | 69.4  | 76.9  |
| Employees              | -             | -     | -     | -     | -     | -     |

**JENNIFER CONVERTIBLES INC.**
**PINK SHEETS: JENNO**

419 Crossways Park Dr.  
Woodbury NY 11797  
Phone: 516-496-1900  
Fax: 516-496-0008  
Web: www.jennifurfurniture.com

CEO: -  
CFO: Rami Abada  
HR: -  
FYE: August 31  
Type: Public

Houseguests are likely to get a good night's sleep thanks to Jennifer Convertibles. The company owns and operates about 80 namesake stores and some 10 Jennifer Leather stores that sell sofa beds loveseats recliners and chairs. The furniture firm also is among one of the top dealers of Sealy sofa beds in the US. Besides its network of Jennifer-branded stores the retailer also boasts half a dozen licensed Ashley Furniture HomeStores. Jennifer Convertibles sells name-brand products as well as the company's private-label: the Bellissimo Collection. In early 2011 Jennifer Convertibles emerged from Chapter 11 bankruptcy protection under new ownership and a new CEO.

**JERRY BIGGERS CHEVROLET INC.**

1385 E CHICAGO ST  
ELGIN, IL 601204715  
Phone: 847-742-9000  
Fax: -  
Web: www.biggerschevy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Jerry Biggers Chevrolet (dba Biggers Chevy Heaven) certainly enjoys its size. The company which has been in business for more than 40 years sells Chevy Camaros Corvettes Impalas and Yukons along with Isuzu Rodeos Ascenders and Amigos at a dealership in Elgin Illinois. It also offers a variety of used car models. In addition to cars Biggers Chevrolet sells aftermarket accessories like DVD players and truck bed liners and offers parts service and fleet sales. Its Web site allows customers to apply for financing search new and used inventory and schedule service. Help is available in English Spanish and Polish. The big dog at Biggers is owner Jim Leichter.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.0%)           | -     | 80.5  | 51.5  | 67.8  | 57.6  |
| Net income (\$ mil.)   | -                | -     | -     | (0.3) | 0.0   | (0.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 105   |

**JERSEY CENTRAL POWER & LIGHT COMPANY**

76 S MAIN ST  
AKRON, OH 443081812  
Phone: 800-736-3402  
Fax: -  
Web: www.firstenergycorp.com

CEO: Donald M Lynch  
CFO: Marlene A Barwood  
HR: -  
FYE: December 31  
Type: Private

New Jersey native son Bruce Springsteen may be The Boss but Jersey Central Power & Light (JCP&L) electrifies more fans than he does every day. The company a subsidiary of multi-utility holding company FirstEnergy transmits and distributes electricity to 1.1 million homes and businesses in 13 counties in central and northern New Jersey. JCP&L operates 22670 miles of distribution lines; its 2550-mile transmission system is overseen by regional transmission organization (RTO) PJM Interconnection. The utility also has some power plant interests.

|                        | Annual<br>Growth | 12/09 | 12/10   | 12/11   | 12/16   | 12/17   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (7.1%)           | -     | 3,027.1 | 2,495.0 | 1,787.4 | 1,801.1 |
| Net income (\$ mil.)   | (7.1%)           | -     | 192.1   | 144.0   | 80.6    | 115.1   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 1,413   |

**JERSEY CITY MEDICAL CENTER (INC)**

355 GRAND ST  
JERSEY CITY, NJ 073024321  
Phone: 201-915-2000  
Fax: -  
Web: www.rwjhb.org

CEO: Joe Scott  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

With roots extending back to 1882 Jersey City Medical Center (JCRC) may have history but it's not stuck in the past. The 350-bed acute-care hospital serves residents of New Jersey's Hudson County area. Operated by Liberty Healthcare the hospital includes a trauma center a perinatal center and a heart institute. JCRC also offers pediatric women's health rehabilitation and ambulatory care and it is a teaching affiliate for the Mount Sinai School of Medicine. JCRC's modern incarnation came about in the Great Depression when it was constructed by a political ally of Franklin Roosevelt.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.3%             | -     | 375.7 | 354.6 | 385.1 | 402.5 |
| Net income (\$ mil.)   | (29.6%)          | -     | 37.9  | (2.7) | 26.3  | 13.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,942 |

**JETBLUE AIRWAYS CORP**
**NMS: JBLU**

27-01 Queens Plaza North  
Long Island City, NY 11101  
Phone: 718 286-7900  
Fax: -  
Web: www.jetblue.com

CEO: Robin Hayes  
CFO: Stephen J. (Steve) Priest  
HR: -  
FYE: December 31  
Type: Public

Airline JetBlue Airways offers one-class service?with leather seats satellite radio and TV and movies?to over 42 million passengers a year and takes them to more than 100 cities. It has 1000 daily flights in about 30 US states Washington DC Puerto Rico and 21 countries in the Caribbean and Latin America. Domestic flights represent its largest market accounting for about 70% of total company sales. Most of its flights arrive or depart from Boston New York Orlando Fort Lauderdale Los Angeles and San Juan Puerto Rico. JetBlue's fleet of more than 250 aircraft consists mainly of Airbus A320s and A321s but also includes Embraer E190s. Dubbed "New York's Hometown Airline" about half of JetBlue's flights are to and from the New York metropolitan area.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.1%             | 5,817.0 | 6,416.0 | 6,632.0 | 7,015.0 | 7,658.0 |
| Net income (\$ mil.)   | (17.3%)          | 401.0   | 677.0   | 759.0   | 1,147.0 | 188.0   |
| Market value (\$ mil.) | 0.3%             | 4,853.2 | 6,930.9 | 6,860.5 | 6,836.0 | 4,914.4 |
| Employees              | 8.0%             | 15,334  | 16,862  | 18,406  | 19,978  | 20,892  |

**JEWEL-OSCO**

150 Pierce Rd.  
Itasca IL 60143  
Phone: 630-948-6895  
Fax: 630-948-6959  
Web: www.jewelosco.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Business Segment

Jewel-Osco operates about 180 combination food-and-drug stores mostly in Illinois but also in Indiana and Iowa. The regional chain is the #1 seller of groceries in Chicago with more than 30 stores there and about 31% of the market (triple that of its nearest competitor Safeway-owned Dominick's). Jewel-Osco trails rival Walgreen in pharmacy sales in the Windy City. The company also runs about 30 fuel centers. Started as the Jewel Tea Company in 1899 Jewel-Osco is the largest traditional supermarket chain owned by grocery retailer and wholesaler SUPERVALU. Long accustomed to being #1 in a two-company market Jewel-Osco is fighting to stay on top of an increasingly crowded Chicago grocery scene.

**JEWETT-CAMERON TRADING CO. LTD.**

NAS: JCTC F

32275 N.W. Hillcrest  
North Plains, OR 97133  
Phone: 503 647-0110  
Fax: 503 647-2272  
Web: www.jewettcameron.com

CEO: Charles Hopewell  
CFO: –  
HR: –  
FYE: August 31  
Type: Public

Jewett-Cameron Trading Company (JCTC) puts the lumber in lumberyards the air in pneumatic tools and greenhouses in the garden. Its JC USA subsidiary supplies wood and other building materials to home improvement chains in the western US from distribution centers in Oregon. The MSI-PRO subsidiary imports pneumatic air tools and industrial clamps from Asia. Jewett-Cameron Seed Company processes and distributes agricultural seed. Other brands are involved in supplying greenhouses dog kennels modular garages and gate and fencing products. JCTC was incorporated in 1953.

|                        | Annual Growth | 08/15 | 08/16 | 08/17 | 08/18 | 08/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.8%          | 42.2  | 48.1  | 47.7  | 53.9  | 45.4  |
| Net income (\$ mil.)   | 4.3%          | 1.8   | 2.1   | 2.7   | 2.9   | 2.1   |
| Market value (\$ mil.) | (4.1%)        | 37.7  | 49.3  | 55.4  | 34.5  | 31.9  |
| Employees              | 2.8%          | 52    | 54    | 59    | 57    | 58    |

**JIVE SOFTWARE INC**

NMS: JIVE

325 Lytton Avenue., Suite 200  
Palo Alto, CA 94301  
Phone: 650 319-1920  
Fax: –

CEO: Elisa A Steele  
CFO: Bryan J Leblanc  
HR: –  
FYE: December 31  
Type: Public

Jive Software brings social networking into the workplace. The company offers its flagship Jive Social Business Platform that allows businesses to communicate collaborate and create and share content through internal social networks for employees and external communities for customers and partners to engage with each other and the business. The core platform can be expanded with optional modules such as analytics ideation (prioritizing ideas) mobile and video. The platform also accommodates cloud and customer-built applications through the Jive Apps Market. Customers include HP SAP and Starbucks. Jive Software was founded in 2001.

|                        | Annual Growth | 12/11   | 12/12   | 12/13  | 12/14  | 12/15  |
|------------------------|---------------|---------|---------|--------|--------|--------|
| Sales (\$ mil.)        | 26.2%         | 77.3    | 113.7   | 145.8  | 178.7  | 195.8  |
| Net income (\$ mil.)   | –             | (50.8)  | (47.4)  | (75.4) | (56.2) | (34.9) |
| Market value (\$ mil.) | (28.9%)       | 1,222.3 | 1,110.0 | 859.4  | 460.7  | 311.7  |
| Employees              | 13.8%         | 430     | 527     | 673    | 658    | 721    |

**JLG INDUSTRIES INC.**

13224 Fountain Head Plaza  
Hagerstown MD 21742  
Phone: 240-420-2661  
Fax: 240-420-8719  
Web: www.jlg.com

CEO: –  
CFO: –  
HR: –  
FYE: July 31  
Type: Subsidiary

Need a boost? JLG Industries' lift equipment can provide that extra reach. Since 1969 when founder John L. Grove invented the first self-propelled boom lift the company has been providing such products as aerial work platforms telescopic material handlers stock pickers (to access high shelving) and power deck trailers for ground-level loading of everything from heavy construction equipment to vending machines. Products are sold under such names as JLG SkyTrak and Lull. The company supplies customers in the government equipment leasing construction contracting agricultural and military markets. Equipment manufacturer Oshkosh Corp. has owned JLG since 2007.

**JLM COUTURE INC.**

NBB: JLMC

225 West 37th Street  
New York, NY 10018  
Phone: 212 921-7058  
Fax: 212 768-2902  
Web: www.jlmcouture.com

CEO: –  
CFO: –  
HR: –  
FYE: October 31  
Type: Public

Here comes the bride and she might be wearing a gown from JLM Couture. The company designs manufactures and markets bridal and bridesmaid gowns veils and related items in the US and the UK. Its bridal gowns which boast price tags of several thousand dollars are made under the Alvina Valenta Jim Hjelm Couture Jim Hjelm Visions Tara Keely and Lazaro names. JLM Couture markets its gowns through bridal magazines trunk shows and catalogs. The company's bridesmaid and flower girl collections are produced under the Jim Hjelm Occasions and Lazaro Bridesmaids labels; they're peddled through bridal boutiques and bridal departments in clothing stores. Its Party by JLM is a collection of evening wear.

|                        | Annual Growth | 10/14 | 10/15 | 10/16 | 10/17 | 10/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)        | 30.7  | 29.0  | 28.5  | 31.8  | 30.2  |
| Net income (\$ mil.)   | 22.5%         | 0.4   | 0.5   | (0.8) | 1.2   | 0.9   |
| Market value (\$ mil.) | 41.2%         | 4.1   | 5.5   | 4.8   | 5.5   | 16.3  |
| Employees              | –             | –     | –     | –     | –     | –     |

**JM FAMILY ENTERPRISES INC.**

100 Jim Moran Blvd.  
Deerfield Beach FL 33442  
Phone: 954-429-2000  
Fax: 954-429-2300  
Web: www.jmfamil.com

CEO: Colin Brown  
CFO: Brent D Burns  
HR: –  
FYE: December 31  
Type: Private

JM Family Enterprises is a family affair. Owned by the family of founder James Moran JMFE is a holding company (Florida's second-largest private company in fact after Publix Super Markets) with about a dozen automotive-related businesses including the world's largest-volume Lexus retailer JM Lexus in Margate Florida. JMFE's major subsidiary Southeast Toyota Distributors is the nation's largest independent Toyota and Scion distribution franchise delivering vehicles to 170-plus dealers across Alabama Florida Georgia Texas and the Carolinas. As part of its business JMFE also offers financial services insurance inspections dealer IT products and marketing services. It was established in 1968.

**JMP GROUP LLC**

NYS: JMP

600 Montgomery Street, Suite 1100  
San Francisco, CA 94111  
Phone: 415 835-8900  
Fax: –  
Web: www.jmpg.com

CEO: Joseph A Jolson  
CFO: Raymond S Jackson  
HR: –  
FYE: December 31  
Type: Public

JMP Group wants to get the jump on the competition. Positioning itself as an alternative to bulge-bracket firms the company provides investment banking services such as strategic advice corporate finance and equity underwriting sales trading and research to small and mid-sized growth companies. It focuses on the technology health care financial services and real estate sectors. Its research department covers more than 300 small- and mid-cap public companies. JMP Group's Heartland Capital Strategies (HCS) subsidiary manages alternative investments such as equity hedge funds middle-market corporate loans and private equity for institutional and high-net-worth investors.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (1.5%)        | 206.3 | 172.1 | 169.4 | 154.6  | 193.9 |
| Net income (\$ mil.)   | –             | 13.4  | (0.2) | 2.9   | (15.9) | (2.2) |
| Market value (\$ mil.) | (15.4%)       | 162.5 | 116.4 | 130.9 | 119.4  | 83.1  |
| Employees              | (1.0%)        | 235   | 247   | 228   | 230    | 226   |

**JOHN BEAN TECHNOLOGIES CORP**
**NYS: JBT**

70 West Madison Street, Suite 4400  
Chicago, IL 60602  
Phone: 312 861-5900  
Fax: -  
Web: www.jbtcorporation.com

CEO: Thomas W. Giacomini  
CFO: Brian A. Deck  
HR: Mark K. Montague  
FYE: December 31  
Type: Public

John Bean Technologies Corporation (JBT) keeps food cold and jets in the air. JBT manufactures industrial equipment for the food processing and air transportation industries. Its JBT FoodTech segment makes commercial-grade refrigeration systems freezers ovens canning equipment and food processing systems for fruit meats seafood and ready-to-eat meals. JBT AeroTech manufactures and services ground support equipment (plane deicers aircraft tow vehicles and cargo loading systems) airport gate equipment (its Jetway brand) and military equipment. More than half of JBT's revenue is generated in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.2%            | 984.2   | 1,107.3 | 1,350.5 | 1,635.1 | 1,919.7 |
| Net income (\$ mil.)   | 35.6%            | 30.8    | 55.9    | 67.6    | 80.5    | 104.1   |
| Market value (\$ mil.) | 21.6%            | 1,035.8 | 1,570.8 | 2,709.3 | 3,492.7 | 2,263.6 |
| Employees              | 13.5%            | 3,500   | 4,200   | 5,000   | 5,800   | 5,800   |

**JOHN C. LINCOLN HEALTH NETWORK**

2500 E DUNLAP AVE  
PHOENIX, AZ 85020  
Phone: 602-870-6060  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

John C. Lincoln Health Network takes care of the health of John Q. Public in Arizona. The not-for-profit health care network serves the northern Phoenix area and is home to two hospitals: John C. Lincoln Deer Valley Hospital with more than 200 beds and John C. Lincoln North Mountain Hospital with roughly 260 beds (the Valley's first Magnet nursing hospital an accredited Chest Pain Center and the host of a Level 1 Trauma Center). The system also features a children's care facility various physician and dental clinics a food bank and assisted living facilities for the elderly all operating under the Desert Mission moniker. John C. Lincoln Health Network is part of the Scottsdale Lincoln Health Network along with Scottsdale Healthcare.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.0%             | -     | 551.2 | 486.8 | 509.2 | 584.5 |
| Net income (\$ mil.)   | 31.3%            | -     | 19.5  | 17.5  | 32.7  | 44.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,500 |

**JOHN CARROLL UNIVERSITY**

1 JOHN CARROLL BLVD  
UNIVERSITY HEIGHTS, OH 441184581  
Phone: 216-397-1886  
Fax: -  
Web: www.jcu.edu

CEO: -  
CFO: Kevin Mawby  
HR: -  
FYE: May 31  
Type: Private

John Carroll University (JCU) is a Roman Catholic school that offers degree programs in more than 40 fields of the liberal arts social sciences natural sciences business and interdisciplinary studies at the undergraduate level and in selected areas at the master's level. Operated by the Society of Jesus — the Jesuits — it provides instruction to about 3600 students (including 2950 undergraduates). The school is one of 28 Jesuit universities in the US and has been listed in U.S. News & World Report magazine's top 10 rankings of Midwest regional universities for more than 20 consecutive years.

|                        | Annual<br>Growth | 05/12 | 05/13 | 05/14 | 05/15 | 05/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.0%            | -     | 92.5  | 91.5  | 96.1  | 155.8 |
| Net income (\$ mil.)   | -                | -     | 20.9  | 14.7  | 3.7   | (2.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,343 |

**JOHN D AND CATHERINE T MACARTHUR FOUNDATION**

140 S DEARBORN ST  
CHICAGO, IL 606035202  
Phone: 312-332-0101  
Fax: -  
Web: www.macfound.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Granted The John D. and Catherine T. MacArthur Foundation gives away a lot of money. With some \$5.3 billion in assets the private foundation issues more than \$250 million in grants annually to groups and individuals working to improve the human condition. Its two primary programs are Human and Community Development (affordable housing education reform mental health) and Global Security and Sustainability (world peace population reduction conservation human rights). The foundation also funds special initiatives and awards \$500,000 MacArthur Fellowships to a variety of individuals. Since making its first grant in 1978 The John D. and Catherine T. MacArthur Foundation has distributed about \$4 billion.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/04 | 12/05 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.0%)           | -     | -     | -     | 705.8 | 430.1 |
| Net income (\$ mil.)   | -                | -     | -     | -     | 0.0   | 144.1 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**JOHN D. OIL AND GAS COMPANY**
**OTC: JDOG**

8500 Station St. Ste. 345  
Mentor OH 44060  
Phone: 440-255-6325  
Fax: 440-205-8680  
Web: www.johndoilandgas.com

CEO: Richard M Osborne  
CFO: Carolyn Coatoam  
HR: -  
FYE: December 31  
Type: Public

John D. Oil and Gas (formerly Liberty Self-Stor) has shed its storage sheds in favor of oil and natural gas extraction in northeastern Ohio and the Appalachian Basin. In 2008 John D. Oil and Gas reported proved reserves of 2.1 billion cu. ft. of natural gas and 17500 barrels of oil. That year it had 49 net productive wells. The company also owns and manages Kykuit Resources LLC which leases natural gas and oil rights to more than 203840 acres in the Montana Breaks region in Montana. Chairman and CEO Richard Osborne owns 46% of John D. Oil and Gas.

**JOHN F KENNEDY CENTER FOR THE PERFORMING ARTS**

2700 F ST NW  
WASHINGTON, DC 205660002  
Phone: 202-416-8000  
Fax: -  
Web: www.kennedy-center.org

CEO: -  
CFO: Lynne Pratt  
HR: -  
FYE: September 30  
Type: Private

The John F. Kennedy Center for the Performing Arts also known as The Kennedy Center traces its roots to 1958 when president Dwight Eisenhower signed the National Cultural Center Act calling for a privately funded venture featuring a variety of classic and contemporary programming with an educational focus. The center was a pet project and fund raiser beneficiary of president Kennedy; it was named as a living memorial to him after his death. Located on 17 acres overlooking the Potomac River in Washington D.C. the center opened in 1971 and presents some 2000 events a year including musicals dance performances and jazz and orchestral concerts. It also produces TV programming workshops and lectures.

|                        | Annual<br>Growth | 09/08 | 09/09 | 09/10 | 09/15 | 09/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%             | -     | 156.8 | 182.8 | 239.1 | 236.2 |
| Net income (\$ mil.)   | -                | -     | (7.2) | 21.8  | 30.0  | 13.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,144 |



**JOHN HINE PONTIAC**

1545 CAMINO DEL RIO S  
SAN DIEGO, CA 921083575  
Phone: 619-297-4251  
Fax: -  
Web: www.johnhine.com

CEO: -  
CFO: -  
HR: Deidra Hernandez  
FYE: December 31  
Type: Private

John Hine Mazda (formerly John Hine Pontiac) sells new and used Mazda brand vehicles to customers in the San Diego area. The dealership also offers parts service and collision repair through its John Hine Auto Body Center. Visitors to its Web site can check new and used inventory get a quote on a vehicle schedule service order parts and apply for financing. The company is a founding member of the California Sales Training Academy a private training program that has become an associates degree program at a local community college. The company was established in 1957. Prior to the discontinuation of the Pontiac brand the dealership sold Dodge and Pontiac vehicles in addition to Mazdas.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (11.6%)          | -     | 69.0  | 0.0   | 58.7  | 47.7  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | (0.4) | (0.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 201   |

**JOHN MORRELL & CO.**

805 E. Kemper Rd.  
Cincinnati OH 45246-2515  
Phone: 513-346-3540  
Fax: 513-346-7556  
Web: www.johnmorrell.com

CEO: -  
CFO: -  
HR: Annette Bushelman  
FYE: April 30  
Type: Subsidiary

Here's one of the top names in meat. John Morrell & Co. is a leading producer of processed-meat and fresh-pork products. It makes bacon fresh pork hams and sausage as well as cold cuts and lunch meats hot dogs and deli meats. The company's brands include E-Z-Cut Farmers Hickory and its flagship John Morrell banner. Most of its products are sold through supermarkets and other retail grocers. John Morrell also sells pork products to convenience stores foodservice suppliers restaurants and other customers in the hospitality industry. Tracing its roots to the UK where it was founded in 1827 John Morrell is a subsidiary of top US pork producer Smithfield Foods.

**JOHN MUIR HEALTH**

1601 YGNACIO VALLEY RD  
WALNUT CREEK, CA 945983122  
Phone: 925-947-4449  
Fax: -  
Web: www.johnmuirhealth.com

CEO: Calvin (Cal) Knight  
CFO: Chris Pass  
HR: -  
FYE: December 31  
Type: Private

Named after famed naturalist and champion of wilderness preservation John Muir John Muir Health provides health care throughout the scenic San Francisco Bay area. The not-for-profit system operates three hospitals eight outpatient and urgent care centers two surgery centers a physician practice organization and several community health foundations. The John Muir Medical Center Walnut Creek Campus has more than 570 beds and specializes in neurological and obstetrics care. The Concord Campus has about 315 beds and specializes in cardiac and cancer care. The John Muir Behavioral Health Center is a 70-bed psychiatric hospital. John Muir Health also offers home health rehabilitation and wellness programs.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16   | 12/17   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 5.6%             | -     | -     | -     | 1,734.5 | 1,831.6 |
| Net income (\$ mil.)   | (14.0%)          | -     | -     | -     | 107.2   | 92.3    |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 2,200   |

**JOHN T. MATHER MEMORIAL HOSPITAL OF PORT JEFFERSON, NEW YORK, INC.**

75 N COUNTRY RD  
PORT JEFFERSON, NY 117772119  
Phone: 631-476-2738  
Fax: -  
Web: www.matherhospital.org

CEO: -  
CFO: Joseph Wisnosk  
HR: -  
FYE: December 31  
Type: Private

Shipbuilder John T. Mather envisioned a legacy that would keep his community of Port Jefferson in good health and John T. Mather Memorial Hospital came to fruition in 1929 one year after it's namesake's death. The not-for-profit hospital has some 250 beds and provides a variety of health care services to the residents of Port Jefferson New York and surrounding areas of Suffolk County. Services include emergency care occupational therapy psychiatry and radiology. Mather Hospital is a member of Long Island Health Network an association of about a dozen affiliated hospitals all serving Long Island. It is also Magnet® recognized hospital by the American Nurses Credentialing Center.

|                        | Annual<br>Growth | 12/13 | 12/14  | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 3.1%             | -     | 292.3  | 279.4 | 306.0 | 320.1 |
| Net income (\$ mil.)   | -                | -     | (28.8) | (1.1) | 2.5   | 0.4   |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 2,568 |

**JOHN WIELAND HOMES AND NEIGHBORHOODS INC.**

1950 Sullivan Rd.  
Atlanta GA 30337  
Phone: 770-996-1400  
Fax: 770-907-3485  
Web: www.jwhomes.com

CEO: John Wieland  
CFO: Shelly Pruitt  
HR: -  
FYE: September 30  
Type: Private

John Wieland Homes and Neighborhoods develops land and builds cluster homes townhomes and upscale single-family houses in the southeastern US. Target markets include Atlanta Charlotte Charleston Nashville and Raleigh with home prices ranging from around \$200,000 to more than \$1 million. The company also operates New Home Design Studios that provide customizable interior and exterior design services. WFS Mortgage a joint venture with Wells Fargo Home Mortgage offers lending to John Wieland Homes' customers and others. John Wieland also has a commercial division which develops office retail and mixed-use properties. Chairman John Wieland owns his namesake firm which he founded in 1970.

**JOHNS HOPKINS ALL CHILDREN'S HOSPITAL, INC.**

501 6TH AVE S  
SAINT PETERSBURG, FL 337014634  
Phone: 727-898-7451  
Fax: -

CEO: Jonathan Ellen  
CFO: Douglas Myers  
HR: -  
FYE: June 30  
Type: Private

Johns Hopkins All Children's Hospital has about 260 beds all dedicated to the health of west-central Florida's children. With roughly 200 pediatric physician specialists on board the hospital offers its young patients (infants children and teens) a variety of services including a Neonatal Intensive Care Unit for premature and "at-risk" infants. Its heart bone marrow and kidney transplant programs are nationally renowned. The teaching hospital is also affiliated with the University of South Florida College of Medicine. All Children's Hospital is a member of the Johns Hopkins Medicine network.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.8%)           | -     | -     | -     | 408.1 | 400.7 |
| Net income (\$ mil.)   | -                | -     | -     | -     | (1.5) | 21.7  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,325 |

**JOHNS HOPKINS BAYVIEW MEDICAL CENTER, INC.**

4940 EASTERN AVE  
BALTIMORE, MD 212242735  
Phone: 410-550-0100  
Fax: -  
Web: www.hopkinsmedicine.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

If you've just been pulled from the bay like an old empty crab trap Johns Hopkins Bayview might be the first place you're taken. One of five member institutions in the Johns Hopkins Health System Johns Hopkins Bayview Medical Center is a community teaching hospital. Its Baltimore-based operations include a neonatal intensive care unit as well as centers devoted to trauma geriatrics sleep disorders and weight management. It also features the state's only regional burn center. The facility includes a meditation labyrinth for patients families and staff to walk. Established in 1773 the medical center has more than 560 beds.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.8%             | -     | 542.0 | 507.4 | 544.0 | 628.5 |
| Net income (\$ mil.)   | 0.7%             | -     | 11.8  | 16.4  | 11.4  | 12.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 3,300 |

**JOHNS HOPKINS HEALTH SYS CORP**

600 N WOLFE ST  
BALTIMORE, MD 212870005  
Phone: 410-955-5000  
Fax: -  
Web: www.jhinemd.com

CEO: -  
CFO: Ronald J Werthman  
HR: -  
FYE: June 30  
Type: Private

Named after philanthropist Johns Hopkins the Johns Hopkins Health System (JHHS) gifts Baltimore residents with an array of health care services. The health system is an affiliate of world-renowned Johns Hopkins Medicine and oversees six hospitals: All Children's Hospital Johns Hopkins Hospital Bayview Medical Center Howard County General Hospital Sibley Memorial Hospital and Suburban Hospital. The not-for-profit teaching hospitals offer inpatient and outpatient health services that include general medicine emergency/trauma care pediatrics maternity care senior care and numerous specialized areas of medicine. JHHS also operates community health and satellite care facilities.

|                        | Annual<br>Growth | 06/05 | 06/06 | 06/07   | 06/17   | 06/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 122.9%           | -     | 0.4   | 2,438.5 | 6,153.0 | 6,558.5 |
| Net income (\$ mil.)   | 134.8%           | -     | 0.0   | 163.1   | 413.0   | 308.6   |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 13,000  |

**JOHNS HOPKINS MEDICINE INTERNATIONAL L.L.C.**

600 N. Wolfe St.  
Baltimore MD 21287  
Phone: 410-955-5000  
Fax: 410-442-1082  
Web: www.bshsi.org

CEO: Harris Benny  
CFO: -  
HR: -  
FYE: June 30  
Type: Private - Not-for-Pr

Johns Hopkins Medicine has a sterling reputation for health care in Baltimore and beyond. Consisting of Johns Hopkins University School of Medicine and the Johns Hopkins Health System Johns Hopkins Medicine oversees six area hospitals (with a combined total of almost 2680 beds) in addition to the academic offerings of the medical school and and a nursing program. It also operates a pediatric facility in Florida. Other facilities and programs include community clinics a home health care provider and its own managed care plan. The system has educational patient care and management partnerships with neighboring medical centers including Greater Baltimore Medical Center and Anne Arundel Medical Center.

**JOHNS HOPKINS UNIVERSITY**

3400 N CHARLES ST  
BALTIMORE, MD 212182680  
Phone: 410-516-8000  
Fax: -

CEO: -  
CFO: -  
HR: Inez Stewart  
FYE: June 30  
Type: Private

Founded in 1876 with a \$7 million bequest from its namesake The Johns Hopkins University has established its reputation by molding itself in the image of a European research institution. While renowned for its School of Medicine the private university offers 260 academic programs spanning fields of study including arts and sciences business and international studies. The university enrolls more than 24000 full- and part-time students. Johns Hopkins has about a half-dozen campuses in Maryland and Washington DC as well as facilities in China and Italy. The student-teacher ratio is 13:1. The affiliated Johns Hopkins Health System provides health care from its three Baltimore-area hospitals.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/11   | 06/13   | 06/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 16.9%            | -     | 788.0 | 4,370.0 | 4,793.8 | 6,021.0 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 826.0   | 526.0   | 705.4   |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 37,600  |

**JOHNSON & JOHNSON**
**NYS: JNJ**

One Johnson & Johnson Plaza  
New Brunswick, NJ 08933  
Phone: 732 524-0400  
Fax: 732 214-0332  
Web: www.jnj.com

CEO: Alex Gorsky  
CFO: Dominic J. Caruso  
HR: Peter M. Fasolo  
FYE: December 30  
Type: Public

It's difficult to get well without Johnson & Johnson (J&J). The diversified health care giant operates in three segments through more than 260 operating companies located in more than 60 countries. Its Medical Devices division offers surgical equipment monitoring devices orthopedic products and contact lenses among other items. J&J's Pharmaceuticals division makes drugs for an array of ailments such as neurological conditions blood disorders autoimmune diseases and pain. Top sellers are psoriasis and arthritis drugs Remicade and Stelara. Finally J&J's Consumer business makes over-the-counter (OTC) drugs and products for baby skin and oral care as well as first-aid and nutritional uses. The company operates worldwide but makes more than half of its revenues in the US.

|                        | Annual<br>Growth | 12/14*   | 01/16    | 01/17*   | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 2.4%             | 74,331.0 | 70,074.0 | 71,890.0 | 76,450.0 | 81,581.0 |
| Net income (\$ mil.)   | (1.6%)           | 16,323.0 | 15,409.0 | 16,540.0 | 1,300.0  | 15,297.0 |
| Market value (\$ mil.) | -                | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | 1.7%             | 126,500  | 127,100  | 126,400  | 134,000  | 135,100  |

\*Fiscal year change

**JOHNSON & WALES UNIVERSITY INC**

8 ABBOTT PARK PL  
PROVIDENCE, RI 029033775  
Phone: 401-598-1000  
Fax: -  
Web: www.jwuathletics.com

CEO: -  
CFO: Joseph J. Greene  
HR: William McArdle  
FYE: June 30  
Type: Private

Things are a little upside-down at Johnson & Wales University and that's just the way the school likes it. The private not-for-profit accredited institution provides what it calls an upside-down curriculum allowing students to take courses in their major during the first year so they learn right away if their career choice is right for them. At the end of two years of study students earn an associate's degree and the opportunity to go on to earn a bachelor's degree. Founded in 1914 the school enrolls more than 14000 graduate undergraduate and online students across its four campuses in Colorado Florida North Carolina and Rhode Island instructed by more than 600 faculty members.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16  | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (13.1%)          | -     | 503.4 | 346.5  | 345.0 | 330.4 |
| Net income (\$ mil.)   | (20.7%)          | -     | 26.9  | (11.7) | 24.1  | 13.4  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 1,400 |

**JOHNSON CONTROLS FIRE PROTECTION LP**

6600 CONGRESS AVE  
BOCA RATON, FL 334871213  
Phone: 561-988-7200  
Fax: -  
Web: www.tycoimplexgrinnell.com

CEO: George Oliver  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

SimplexGrinnell handles emergencies well. The company provides integrated security alarm fire suppression healthcare communications and emergency lighting systems. SimplexGrinnell reaches some 1 million customers in the US and Canada through more than 150 district offices located in the Americas Europe Asia and other regions. In addition to providing security and fire related products SimplexGrinnell operates a service division devoted to test and inspection preventive maintenance central station monitoring and emergency services. The company's clients include members of local state and federal government agencies corporations oil and gas companies hospitals and educational facilities.

|                        | Annual Growth | 09/06 | 09/07 | 09/08 | 09/09   | 09/16   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 1.0%          | -     | -     | -     | 1,750.5 | 1,871.4 |
| Net income (\$ mil.)   | -             | -     | -     | -     | 0.0     | 182.5   |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 9,500   |

**JOHNSON MATTHEY INC.**

435 Devon Park Dr. Ste. 600  
Wayne PA 19087  
Phone: 610-971-3000  
Fax: 610-971-3191  
Web: www.jmusa.com

CEO: -  
CFO: -  
HR: -  
FYE: March 31  
Type: Subsidiary

According to Johnson Matthey's math it adds up to serve the precious metals catalysts coatings and pharmaceutical industries in the US. The company also provides contract research and development for the pharmaceutical industry. Its Emission Control Technologies segment makes catalytic systems and emission controls for a range of industries including automotive manufacturing. The Precious Metals segment is engaged in supplying fabricated precious metal alloys chemicals and catalysts as well as medical device components and colors and coatings. The company is the North American unit of UK chemicals and catalysts maker Johnson Matthey plc.

**JOHNSON OUTDOORS INC**

NMS: JOUT

555 Main Street  
Racine, WI 53403  
Phone: 262 631-6600  
Fax: -  
Web: www.johnsonoutdoors.com

CEO: Helen P. Johnson-Leipold  
CFO: David W. Johnson  
HR: -  
FYE: September 27  
Type: Public

Johnson Outdoors keeps sports buffs from staying indoors. The company makes markets and sells camping and outdoor equipment (such as Jetboil cooking systems and Eureka! tents and backpacks). It also focuses on supplying equipment for water activities with its diving gear (Scubapro and Uwaterc masks fins snorkels and tanks) trolling motors (Minn Kota) fish finders (Humminbird) autopilot systems (Navicontrol) and watercraft (Old Town canoes Necky kayaks). With GPS technologies and electric boat motors Johnson Outdoors' marine electronics unit generates about 55% of the firm's sales. The Johnson family including CEO Helen Johnson-Leipold controls the company.

|                        | Annual Growth | 10/15* | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.9%          | 430.5  | 433.7 | 490.6 | 544.3 | 562.4 |
| Net income (\$ mil.)   | 48.3%         | 10.6   | 13.5  | 35.2  | 40.7  | 51.4  |
| Market value (\$ mil.) | 28.4%         | 216.7  | 365.4 | 736.2 | 934.2 | 589.0 |
| Employees              | 0.0%          | 1,200  | 1,200 | 1,100 | 1,200 | 1,200 |

\*Fiscal year change

**JOHNSON SUPPLY AND EQUIPMENT CORPORATION**

10151 STELLA LINK RD  
HOUSTON, TX 770255398  
Phone: 713-830-2300  
Fax: -  
Web: www.johnsonsupply.com

CEO: Carl I. Johnson  
CFO: Donald K. Wile  
HR: -  
FYE: March 31  
Type: Private

Global warming? Bring it on! Keeping Texas and Louisiana residents cool is no easy task but Johnson Supply does what it can. Through about two dozen locations in hot spots like Houston and Lake Charles Louisiana Johnson Supply distributes air-conditioning and refrigeration equipment controls parts and supplies from more than 200 manufacturers. Since those places also get cold relatively speaking the company sells heating and ventilation equipment as well. Its 200 suppliers include names like York Friedrich Warren Mueller and Johnson Controls. The company was founded in 1953 by Carl I. Johnson Sr.

|                        | Annual Growth | 03/02 | 03/03 | 03/04 | 03/05 | 03/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.2%          | -     | 97.9  | 105.8 | 110.3 | 103.9 |
| Net income (\$ mil.)   | 137.8%        | -     | 0.3   | 22.4  | 80.0  | 24.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 210   |

**JOHNSONVILLE SAUSAGE LLC**

N6928 Johnsonville Way  
Sheboygan Falls WI 53085  
Phone: 920-453-6900  
Fax: 920-459-7824  
Web: www.johnsonville.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Johnsonville Sausage has found the missing link to family meals. The company makes a variety of top-selling fresh pre-cooked and smoked sausage products. Its products portfolio includes bratwurst breakfast links and bulk rolls chorizo and smoked and Italian sausage. Outside mealtime the company offers snack sausages and deli bites. Sold under the Johnsonville and Table for Two brand names the company's more than 50 link and bulk sausage meats are sold primarily through grocery stores and food service operators. Johnsonville's sausage is available in some 30 countries worldwide. Its products are on the menu at more than 4000 US McDonald's restaurants. The privately-owned company was founded in 1945.

**JOHNSTON ENTERPRISES, INC.**

411 W CHESTNUT AVE  
ENID, OK 737012057  
Phone: 580-249-4449  
Fax: -  
Web: www.publishpath.com

CEO: Lew Meibergen  
CFO: Gary Tucker  
HR: Kathy Butler  
FYE: April 30  
Type: Private

Johnston Enterprises serves the harvesters of America's amber waves of grain. The company offers farmers in Oklahoma and other Midwestern states grain-processing and storage facilities and inland water transportation services through its Johnston Grain and Johnston Port Terminals divisions. Its Johnston Seed subsidiary sells wildflower and turf wild forage and native grass seed and wildlife feed. The company was founded in 1893 by W. B. Johnston and is owned and operated by the founder's descendants president Lew Meibergen and COO Butch Meibergen.

|                        | Annual Growth | 04/08 | 04/09 | 04/10 | 04/11 | 04/12 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 45.7%         | -     | -     | 140.2 | 289.9 | 297.8 |
| Net income (\$ mil.)   | 147.4%        | -     | -     | 0.3   | 1.4   | 1.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 335   |

**JOIE DE VIVRE HOSPITALITY INC.**

530 Bush St. Ste. 501  
San Francisco CA 94108  
Phone: 415-835-0300  
Fax: 415-835-0317  
Web: www.jdvhotels.com

CEO: Stephen T Conley Jr  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

You might say this company has a zest for hotel life. Joie de Vivre Hospitality operates boutique hotels with more than 30 properties in California many of which are in the San Francisco Bay area. Hotels include Hotel Rex featuring a book-lined lounge inspired by 1930s literary salons and Phoenix Hotel a funky San Francisco landmark that is frequented by entertainers and celebrities. (So much so that it is known as the "rock 'n roll hotel.") Some properties feature spa facilities and upscale restaurants. Chip Conley founded Joie de Vivre in 1987. John Pritzker son of Hyatt Hotels Corporation founder Jay Pritzker owns a majority of the firm. The company is joining Thompson Hotels to form JT Hospitality.

**JOINT COMMISSION ON ACCREDITATION OF HEALTHCARE ORGANIZATIONS**

1 RENAISSANCE BLVD  
OAKBROOK TERRACE, IL 60181-4805  
Phone: 630-792-5000  
Fax: -

CEO: -  
CFO: -  
HR: Cheryl Cole  
FYE: December 31  
Type: Private

With an eye on improving performance and patient care the Joint Commission on Accreditation of Health Care Organizations is a nonprofit that provides accreditation and certification services. The group evaluates and accredits more than 20000 health care providers in the US. Its board of commissioners includes doctors nurses consumers and administrators. They evaluate hospitals health care networks nursing homes and other long-term care facilities laboratories and health-related groups. The Joint Commission's Quality Check website includes each accredited organization's quality review. The group also known simply as The Joint Commission was founded in 1951.

|                        | Annual Growth | 03/00 | 03/01*  | 12/01 | 12/02 | 12/11 |
|------------------------|---------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (16.1%)       | -     | 1,045.8 | 122.2 | 115.4 | 180.5 |
| Net income (\$ mil.)   | 174.0%        | -     | 0.0     | 8.9   | 12.5  | 8.3   |
| Market value (\$ mil.) | -             | -     | -       | -     | -     | -     |
| Employees              | -             | -     | -       | -     | -     | 936   |

\*Fiscal year change

**JONES GROUP INC**

NYS: JNY

1411 Broadway  
New York, NY 10018  
Phone: 212 642-3860  
Fax: -  
Web: www.jonesgroupinc.com

FYE: December 31  
Type: Public

While some are busy keeping up with the Joneses The Jones Group (formerly Jones Apparel Group) is too busy taking stock in its own brand portfolio to take notice. The company provides a wide range of clothing shoes and accessories for men women and juniors. Its brands include Anne Klein Jones New York Gloria Vanderbilt Nine West Evan-Picone and i.e. among some 30 others. Through licensing agreements Jones also supplies Givenchy jewelry Rachel Roy designer apparel and Dockers footwear. It is active in both the retail and wholesale sectors. The Jones Group operates about 950 outlet and specialty stores in the US and internationally as well as branded e-commerce sites.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.2%          | 3,616.4 | 3,327.4 | 3,642.7 | 3,785.3 | 3,798.1 |
| Net income (\$ mil.)   | -             | (765.4) | (86.6)  | 53.8    | 50.7    | (56.1)  |
| Market value (\$ mil.) | 17.2%         | 464.1   | 1,272.0 | 1,230.8 | 835.6   | 876.0   |
| Employees              | (1.9%)        | 12,710  | 11,535  | 10,940  | 12,060  | 11,790  |

**JONES LANG LASALLE INC**

NYS: JLL

200 East Randolph Drive  
Chicago, IL 60601  
Phone: 312 782-5800  
Fax: 312 782-4339  
Web: www.jll.com

CEO: Gregory P. (Greg) O'Brien  
CFO: Stephanie Plaines  
HR: Renee Cassella  
FYE: December 31  
Type: Public

Jones Lang LaSalle (JLL) provides real estate without borders. Its services include commercial leasing real estate brokerage management advisory and financing through some 300 corporate offices in more than 80 countries around the world. The company's LaSalle Investment Management arm is a diversified real estate management firm with about \$60 billion in assets under management. JLL has commercial real estate expertise across office retail hotel health care industrial cultural and multifamily residential properties. It manages more than 4.5 billion sq. ft. worldwide. JLL was formed through the 1999 merger of Jones Lang Wootton (founded in England in 1783) and LaSalle Partners (founded in the US in 1968).

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|---------------|---------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 31.7%         | 5,429.6 | 5,965.7 | 6,803.8 | 7,932.4 | 16,318.4 |
| Net income (\$ mil.)   | 5.8%          | 386.1   | 438.7   | 318.2   | 254.2   | 484.5    |
| Market value (\$ mil.) | (4.1%)        | 6,836.7 | 7,289.5 | 4,607.4 | 6,791.1 | 5,772.9  |
| Employees              | 11.6%         | 58,100  | 61,500  | 77,300  | 81,900  | 90,000   |

**JONES SODA CO.**

NBB: JSDA

66 South Hanford Street, Suite 150  
Seattle, WA 98134  
Phone: 206 624-3357  
Fax: 206 624-6857  
Web: www.jonesoda.com

CEO: Jennifer L Cue  
CFO: Max Schroedl  
HR: -  
FYE: December 31  
Type: Public

Keeping up with the Joneses at Jones Soda requires an adventurous palate. The beverage company makes markets and sells brightly colored sodas with wacky names and flavors like Fufu Berry and Blue Bubblegum. Seasonal offerings include Turkey and Gravy for Thanksgiving and Chocolate Fudge for Valentine's Day. To keep things interesting it regularly discontinues flavors and introduces new ones; labels also can be customized with photos submitted by customers. Jones Soda also sells Jones Zilch (zero calories) and the WhoopAss Energy Drink an energy beverage that's available with or without sugar. Jones Soda's beverages are distributed throughout North America as well as in Australia the UK and Ireland.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.9%)        | 13.6  | 13.6  | 15.7  | 13.3  | 12.6  |
| Net income (\$ mil.)   | -             | (1.5) | (1.1) | (0.2) | (1.3) | (2.1) |
| Market value (\$ mil.) | (9.3%)        | 14.5  | 15.9  | 18.7  | 15.1  | 9.8   |
| Employees              | 2.2%          | 22    | 26    | 25    | 25    | 24    |

**JORDAN CF INVESTMENTS LLP**

7700 CF JORDAN DR  
EL PASO, TX 799128808  
Phone: 915-877-3333  
Fax: -  
Web: www.jordanfosterconstruction.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

A high-flier in construction services C.F. Jordan is a top building contractor that offers preconstruction design/build development and project management services. The company has traditionally built hotels and resorts but has diversified into military residential highway and school construction. Its contracts include projects for the Immigration and Naturalization Service for border patrol stations health care centers and detention centers. Other works have included Sea World in San Antonio the Insights Science Museum in El Paso and the Pearl Harbor Commissary and Exchange in Hawaii. Chairman Charles "Paco" Jordan started the Texas-based firm in 1988.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/08 | 12/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.8%          | -     | -     | 260.0 | 337.9 | 337.9 |
| Net income (\$ mil.)   | 11.3%         | -     | -     | 2.5   | 3.9   | 3.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 500   |

**JOS. A. BANK CLOTHIERS, INC.**

NMS: JOSB

500 Hanover Pike  
Hampstead, MD 21074-2095  
Phone: 410 239-2700  
Fax: -  
Web: www.josbank.com

CEO: R Neal Black  
CFO: David E Ullman  
HR: -  
FYE: February 2/  
Type: Public

When casual Fridays put a wrinkle in the starched selling philosophy of Jos. A. Bank Clothiers the company dressed down. Although it is still best known for making tailored clothing for the professional man including suits sport coats dress shirts and pants it has added casual wear suitable for those dress-down Fridays and weekends. It also launched the David Leadbetter line of golf wear. The company sells its Jos. A. Bank clothes and a few shoe brands through its catalogs website and some 625 company-owned or franchised stores in 40-plus states and the District of Columbia. For corporate customers it offers a credit card that provides users with discounts. Most of its stores house a tailoring shop.

|                        | Annual Growth | 01/09 | 01/10   | 01/11   | 01/12*  | 02/13   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 17.7%         | 546.4 | 770.3   | 858.1   | 979.9   | 1,049.3 |
| Net income (\$ mil.)   | 16.5%         | 43.2  | 71.2    | 85.8    | 97.5    | 79.7    |
| Market value (\$ mil.) | 10.5%         | 767.8 | 1,171.9 | 1,173.0 | 1,343.9 | 1,144.5 |
| Employees              | 11.9%         | 4,040 | 4,318   | 4,998   | 5,883   | 6,342   |

\*Fiscal year change

**JOURNAL COMMUNICATIONS INC**

NYS: JRN

333 West State Street  
Milwaukee, WI 53203  
Phone: 414 224-2000  
Fax: -  
Web: www.journalcommunications.com

CEO: -  
CFO: -  
HR: -  
FYE: December 29  
Type: Public

You might say this company chronicles the news in Milwaukee. Journal Communications is a diversified media company with operations in publishing radio and TV broadcasting and interactive media. Its publishing business is anchored by its flagship paper the Milwaukee Journal Sentinel a leading daily newspaper in Milwaukee with a circulation of about 185,000. Its Journal Community Publishing Group also runs about 50 community newspapers and shoppers serving markets in Wisconsin and Florida. Journal Communications owns and operates about 35 radio stations and 15 TV stations in a dozen states through its Journal Broadcast unit. It also operates several websites in conjunction with its media properties.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.2%)        | 433.6 | 376.8 | 356.8 | 400.0 | 397.3 |
| Net income (\$ mil.)   | 57.0%         | 4.3   | 34.4  | 22.2  | 33.3  | 26.2  |
| Market value (\$ mil.) | 23.4%         | 200.2 | 259.1 | 234.7 | 262.7 | 464.3 |
| Employees              | (4.2%)        | 3,200 | 2,600 | 2,500 | 2,500 | 2,700 |

**JOY GLOBAL INC**

NYS: JOY

100 East Wisconsin Avenue, Suite 2780  
Milwaukee, WI 53202  
Phone: 414 319-8500  
Fax: -  
Web: www.joyglobal.com

CEO: Edward L Doheny II  
CFO: James M Sullivan  
HR: -  
FYE: October 28  
Type: Public

Joy Global makes heavy equipment for the mining industry through two subsidiaries. Its Joy Global Underground Machinery makes underground coal-mining equipment that includes armored face conveyors roof supports long-wall shearers and shuttle cars. Other operations make electric mining shovels rotary blasthole drills and other equipment used in surface open-pit mining; it also provides parts and service through its P&H MinePro Services network. Joy Global in mid-2016 agreed to be acquired by Komatsu America a subsidiary of construction equipment maker behemoth Komatsu.

|                        | Annual Growth | 10/12   | 10/13   | 10/14   | 10/15     | 10/16   |
|------------------------|---------------|---------|---------|---------|-----------|---------|
| Sales (\$ mil.)        | (19.5%)       | 5,660.9 | 5,012.7 | 3,778.3 | 3,172.1   | 2,371.4 |
| Net income (\$ mil.)   | -             | 762.0   | 533.7   | 331.0   | (1,178.0) | (58.4)  |
| Market value (\$ mil.) | (18.0%)       | 6,051.7 | 5,711.5 | 5,174.7 | 1,689.2   | 2,740.2 |
| Employees              | (7.7%)        | 18,019  | 16,600  | 15,400  | 13,400    | 13,100  |

**JOYCE LESLIE INC**

401 TOWNE CENTRE DR  
HILLSBOROUGH, NJ 088444698  
Phone: 201-804-7800  
Fax: -  
Web: www.rainbowshops.com

CEO: Celia Clancy  
CFO: Peter Left  
HR: Donna Finch  
FYE: January 30  
Type: Private

Club-hoppers (and high schoolers) hoping to look like Paris Hilton without spending like her do their shopping at Joyce Leslie. The northeastern retail chain specializes in trendy and inexpensive women's and junior's clothing aimed primarily at teens and tweens. It operates about 50 shops filled with high-fashion knockoffs in Connecticut New Jersey New York and Pennsylvania. Joyce Leslie named after the daughter of the company's founder Julius Gewirtz was established in Brooklyn in 1945 and originally sold women's dresses. In February 2016 after struggling to find a business strategic partner to save the business the company announced it would be closing its stores for good.

|                        | Annual Growth | 01/06 | 01/07 | 01/08 | 01/09 | 01/10 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.1%          | -     | -     | 95.0  | 100.9 | 101.0 |
| Net income (\$ mil.)   | 2.4%          | -     | -     | 1.2   | 1.2   | 1.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 900   |

**JPMORGAN CHASE & CO**

NYS: JPM

383 Madison Avenue  
New York, NY 10179  
Phone: 212 270-6000  
Fax: -  
Web: www.jpmorganchase.com

CEO: James (Jamie) Dimon  
CFO: Marianne Lake  
HR: Jim Odonnell  
FYE: December 31  
Type: Public

Boasting some \$2.5 trillion in assets JPMorgan Chase is the largest bank holding company in the US and among the largest half-dozen in the world. With some 5250 branches in about two dozen states it is among the nation's top mortgage lenders and credit card issuers (it holds some \$141 billion in credit card loans). Active in 60 countries the bank also boasts formidable investment banking and asset management operations through its subsidiaries JPMorgan Private Bank and institutional investment manager JPMorgan Asset Management which has \$2.5 trillion in assets under supervision. The company can trace its history back to the Bank of Manhattan Company founded in 1799.

|                        | Annual Growth | 12/14       | 12/15       | 12/16       | 12/17       | 12/18       |
|------------------------|---------------|-------------|-------------|-------------|-------------|-------------|
| Assets (\$ mil.)       | 0.5%          | 2,573,126.0 | 2,351,698.0 | 2,490,972.0 | 2,533,600.0 | 2,622,532.0 |
| Net income (\$ mil.)   | 10.5%         | 21,762.0    | 24,442.0    | 24,733.0    | 24,441.0    | 32,474.0    |
| Market value (\$ mil.) | -             | 0.0         | 0.0         | 0.0         | 0.0         | 0.0         |
| Employees              | 1.5%          | 241,359     | 234,598     | 243,355     | 252,539     | 256,105     |

**JPS INDUSTRIES INC.**

NBB: JPST

55 Beattie Place, Suite 1510  
Greenville, SC 29601  
Phone: 864 239-3900  
Fax: -

CEO: Mikel H Williams  
CFO: Charles R Tutterow  
HR: -  
FYE: November 2/  
Type: Public

JPS Industries' glass and plastic products can be found surfing the waves and saving lives. Its JPS Composite Materials arm makes high-strength fiberglass and synthetic fabrics for the aerospace military electrical construction and other industries. The products are used in myriad applications including body armor insulation circuit boards and even surfboards. JPS Industries also operates as JPS Elastomers which includes Stevens Urethane a maker of polyurethane film sheet and tubing used to make an array of goods such as athletic shoes medical devices and scuba equipment. JPS Elastomers' traces back to the 1863 founding of predecessor Easthampton Rubber Thread.

|                        | Annual Growth | 10/09 | 10/10 | 10/11 | 10/12* | 11/13 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 1.4%          | 191.3 | 186.7 | 190.3 | 158.3  | 202.0 |
| Net income (\$ mil.)   | 38.7%         | 0.6   | 3.2   | (0.9) | 1.3    | 2.0   |
| Market value (\$ mil.) | 15.0%         | 28.8  | 41.7  | 69.5  | 72.0   | 50.4  |
| Employees              | -             | -     | -     | -     | -      | -     |

\*Fiscal year change

**JTH HOLDING INC.**

1716 Corporate Landing Pkwy.  
Virginia Beach VA 23454  
Phone: 757-493-8855  
Fax: 800-880-6432  
Web: www.libertytax.com

CEO: -  
CFO: Mark F Baumgartner  
HR: -  
FYE: April 30  
Type: Private

JTH Holding wants to free you from those tax preparation shackles. Doing business as Liberty Tax Service it is the third-largest income tax preparation chain (behind H&R Block and Jackson Hewitt). Liberty Tax Service provides computerized tax preparation services through about 4200 offices throughout the US and in Canada. More than 98% of the offices are operated by franchises and are easily recognized by the costumed Uncle Sams or Lady Liberties waving out front. The company's eSmart Tax product allows customers to file their taxes online. Liberty Tax also offers tax-preparation courses refund loans audit assistance and related programs and services. CEO John Hewitt founded the company in 1997.

**JTH TAX INC.**

1716 CORPORATE LANDING PA  
VIRGINIA BEACH, VA 23454-5681  
Phone: 757-493-8855  
Fax: -  
Web: www.libertytax.com

CEO: -  
CFO: Mark F Baumgartner  
HR: -  
FYE: April 30  
Type: Private

JTH Holding wants to free you from those tax preparation shackles. Doing business as Liberty Tax Service it is the third-largest income tax preparation chain (behind H&R Block and Jackson Hewitt). Liberty Tax Service provides computerized tax preparation services through about 4200 offices throughout the US and in Canada. More than 98% of the offices are operated by franchises and are easily recognized by the costumed Uncle Sams or Lady Liberties waving out front. The company's eSmart Tax product allows customers to file their taxes online. Liberty Tax also offers tax-preparation courses refund loans audit assistance and related programs and services. CEO John Hewitt founded the company in 1997.

|                        | Annual<br>Growth | 04/05 | 04/06 | 04/07 | 04/08 | 04/09 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.6%             | -     | 66.2  | 75.1  | 87.6  | 82.4  |
| Net income (\$ mil.)   | 13.5%            | -     | 8.3   | 15.7  | 16.9  | 12.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 280   |

**JTM PROVISIONS COMPANY INC.**

200 Sales Dr.  
Harrison OH 45030  
Phone: 513-367-4900  
Fax: 513-367-1132  
Web: www.jtmfoodgroup.com

CEO: Anthony A Maas  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The lunch lady makes a mean meal with help from JTM Provisions. The company produces some 600 fully cooked meals from traditional to ethnic dishes for the food-service industry. Its mainstay offerings are marketed in North America under name brands including Cecilia's Italian Favorites Cocina Tejada Mexican Favorites Soaring Dragon Asian Sauces and Main Street Cafe American Fare. JTM Provisions also supplies bakery items such as hoagie rolls and prepared meats including meatloaf. It caters to food distributors and institutional buyers for schools restaurants and delis military commissaries and some convenience/grocery stores. The family-owned company has been in business for more than half a century.

**JUDLAU CONTRACTING, INC.**

2615 ULMER ST  
FLUSHING, NY 113541144  
Phone: 718-554-2309  
Fax: -  
Web: www.judlau.com

CEO: Ashok Patel  
CFO: Martin Saitzyk  
HR: Adam Ingber  
FYE: December 31  
Type: Private

Judlau Contracting takes on hefty jobs that help keep New York City hustling and bustling. One of eight firms under The Judlau Companies group banner Judlau Contracting specializes in heavy construction and large public works projects primarily around the New York metropolitan area and northeastern US. It builds bridges mass transit tunnels roads underground utility stations and wastewater treatment plants. The general contractor also has expertise in electrical work and environmental remediation. Major clients have included Consolidated Edison New York State Department of Transportation and Verizon. Spanish construction group OHL acquired a majority of Judlau in late 2010.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 52.6%            | -     | -     | -     | 134.6 | 313.4 |
| Net income (\$ mil.)   | 77.1%            | -     | -     | -     | 4.2   | 13.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 140   |

**JUJAMCYN THEATERS LLC**

246 W. 44th St.  
New York NY 10036  
Phone: 212-840-8181  
Fax: 212-944-0708  
Web: www.jujamcyn.com

CEO: -  
CFO: -  
HR: Ashley Earick  
FYE: June 30  
Type: Private

Jujamcyn Theaters screws in a lot of the light bulbs on the Great White Way. The company owns and operates five theaters in New York City that house plays and musicals such as Tony award winner The Producers and Pulitzer Prize winner Angels in America. Its theaters include the St. James and the August Wilson Theatre (formerly the Virginia). Jujamcyn — along with The Shubert Organization and the Nederlander Producing Company — controls most Broadway productions. Jujamcyn was founded in 1956 by James Binger. It's named after his children Ju[dith] Jam[es] and Cyn[thia]. Former president and producer Rocco Landesman bought Jujamcyn in 2005 for about \$30 million but left the company in 2009 to head the NEA.

**JUNIATA COLLEGE**

1700 MOORE ST  
HUNTINGDON, PA 16652-2196  
Phone: 814-641-3000  
Fax: -  
Web: www.juniata.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Brothers and sisters are welcome at Juniata College an independent co-educational school affiliated with the Church of the Brethren. The college offers bachelor of arts (BA) and bachelor of science (BS) degrees in about 100 fields at its two dozen academic departments. Students are encouraged to design their own majors or "programs of emphasis" (POEs); nearly half do just that. Its most popular POEs include biology pre-health accounting business education environmental science psychology chemistry and sociology. Founded in 1876 Juniata College enrolls about 1600 students.

|                        | Annual<br>Growth | 05/09 | 05/10 | 05/10 | 05/12 | 05/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 11.3%            | -     | 46.4  | 61.6  | 49.9  | 63.9  |
| Net income (\$ mil.)   | -                | -     | (1.6) | 11.9  | (1.6) | 12.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**JUNIATA VALLEY FINANCIAL CORP**

NBB: JUVF

Bridge and Main Streets  
Mifflintown, PA 17059  
Phone: 855 582-5101  
Fax: -  
Web: www.jvbonline.com

CEO: Marcie A Barber  
CFO: Joann N McMinn  
HR: -  
FYE: December 31  
Type: Public

Juniata Valley Financial is the holding company for Juniata Valley Bank which serves central Pennsylvania from some 15 locations. The bank offers standard products such as checking and savings accounts money market accounts certificates of deposit individual retirement accounts and credit cards. Residential estate mortgages account for about half the company's loan portfolio which also includes commercial construction home equity municipal and personal loans. The bank offers trust and investment services as well. Juniata Valley Bank was established in 1867.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 6.8%             | 480.5 | 583.9 | 580.4 | 591.9 | 625.2 |
| Net income (\$ mil.)   | 8.8%             | 4.2   | 3.1   | 5.2   | 4.5   | 5.9   |
| Market value (\$ mil.) | 3.9%             | 92.9  | 89.9  | 92.9  | 101.8 | 108.2 |
| Employees              | 3.9%             | 153   | 150   | 168   | 165   | 178   |

**JUNIPER GROUP INC.**

OTC: JUNP

20283 State Rd. 7 Ste. 300  
Boca Raton FL 33498  
Phone: 561-807-8990  
Fax: 516-829-4691  
Web: www.junipergroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

The Juniper Group is hoping to turn over a new leaf. The company primarily provides broadband installation and wireless infrastructure construction services through its Tower West Communications subsidiary including tower erection and construction site installation and surveying and antenna installation. Its clients include national providers of wireless voice messaging and data services. Juniper also is involved in film distribution acquiring motion picture rights from independent producers; that business line accounted for less than 2% of revenues in fiscal 2008.

**JUNIPER NETWORKS INC**

NYS: JNPR

1133 Innovation Way  
Sunnyvale, CA 94089  
Phone: 408 745-2000  
Fax: 408 745-2100  
Web: www.juniper.net

CEO: Rami Rahim  
CFO: Ken Miller  
HR: -  
FYE: December 31  
Type: Public

Juniper Networks helps its customers branch out and up all the way to the cloud. The company makes infrastructure hardware and software for large-scale networks for cloud-computing providers (including data centers) telecommunications companies and large organizations in business government and education. Its routers and switches move traffic around networks and its software helps manage networks. Juniper also develops security products for cyber attack detection and protection. Juniper sells directly and through resellers and distributors including Ingram Micro and Hitachi. About half of the company's sales are made to customers based in the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.1%             | 4,627.1 | 4,857.8 | 4,990.1 | 5,027.2 | 4,647.5 |
| Net income (\$ mil.)   | -                | (334.3) | 633.7   | 592.7   | 306.2   | 566.9   |
| Market value (\$ mil.) | 4.8%             | 7,731.6 | 9,560.6 | 9,789.3 | 9,872.4 | 9,321.6 |
| Employees              | 1.3%             | 8,806   | 9,058   | 9,832   | 9,381   | 9,283   |

**JUNIPER PHARMACEUTICALS INC**

NMS: JNP

33 Arch Street  
Boston, MA 02110  
Phone: 617 639-1500  
Fax: -  
Web: www.columbialabs.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Columbia Laboratories knows the power hormones have over us. The company develops manufactures and markets hormone therapies. Its products in development include a progesterone product delivered through a propriety bioadhesive technology to reduce the risk of preterm births. Columbia Laboratories already developed two such products PROCHIEVE and CRINONE and is now working on a new generation in agreement with Watson Pharmaceuticals. The company relies upon third-party manufacturers to produce its products.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.6%            | 25.8  | 29.2  | 32.5  | 37.6  | 54.6  |
| Net income (\$ mil.)   | (12.0%)          | 9.9   | 6.7   | 3.4   | (2.1) | 6.0   |
| Market value (\$ mil.) | 72.2%            | 6.9   | 71.7  | 60.7  | 111.7 | 60.7  |
| Employees              | 88.5%            | 11    | 77    | 85    | 105   | 139   |

**JUPITER MEDICAL CENTER, INC.**

1210 S OLD DIXIE HWY  
JUPITER, FL 334587205  
Phone: 561-747-2234  
Fax: -  
Web: www.jupitermed.com

CEO: -  
CFO: Dale Hocking  
HR: Peter Gloggnier  
FYE: September 30  
Type: Private

Nope this hospital is not on the fifth planet from the Sun but by Jupiter it delivers great health care to a number of Floridians. Located just north of West Palm Beach Jupiter Medical Center provides specialty services that include cancer treatment cardiology orthopedics emergency medicine wound care birthing and pain management. The not-for-profit medical center has more than 205 private acute-care beds and 120 long-term rehab and hospice beds. Jupiter Medical Center is affiliated with the University of Miami's Miller School of Medicine.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.6%             | -     | 183.0 | 192.8 | 203.1 | 228.3 |
| Net income (\$ mil.)   | -                | -     | 9.5   | 23.8  | 9.3   | (3.1) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,500 |

**K&G MEN'S COMPANY INC**

1225 Chattahoochee Ave. NW  
Atlanta GA 30318-3648  
Phone: 404-351-7987  
Fax: 404-351-8038  
Web: www.kgmens.com

CEO: -  
CFO: Jon W Kimmins  
HR: -  
FYE: January 31  
Type: Subsidiary

The feminization of K&G Men's Company is well underway. The retailer operates about 100 deep-discount career apparel superstores in nearly 30 states. Its stores feature brand-name and private-label tailored and casual clothing footwear and accessories for men women and children. The bargain warehouse-type stores average about 23000 sq. ft. and offer first-run merchandise at prices 30%-60% lower than department stores. Founded in 1989 K&G is a subsidiary of The Men's Warehouse and accounts for about 18% of its parent company's sales. After purchasing K&G Men's Warehouse converted most of its outlets to the K&G Fashion Superstores banner and began adding women's and kids' apparel to the racks.

**K-SEA TRANSPORTATION PARTNERS L.P.**

1 Tower Center Blvd. 17th Fl.  
East Brunswick NJ 08816  
Phone: 732-339-6100  
Fax: 732-339-6140  
Web: www.k-sea.com

CEO: –  
CFO: Terrence P Gill  
HR: –  
FYE: June 30  
Type: Subsidiary

Not to be confused with the KC & the Sunshine Band tour bus K-Sea Transportation hauls refined petroleum products via its fleet of about 130 tank barges and tugboats. The company's barges have a carrying capacity of more than 4 million barrels. From locations in New York Philadelphia Seattle Honolulu and Norfolk Virginia K-Sea serves major oil companies and refiners along the US east and west coasts and up into coastal Canada and Alaska. Most of its business comes from contracts with customers such as BP ConocoPhillips Exxon Mobil and Tesoro. Kirby Corp. took over K-Sea in a deal valued at approximately \$604 million in 2011 from unit holders and general partner K-Sea GP Holdings LP.

**K-TRON INTERNATIONAL INC.**

Rtes. 55 and 553  
Pitman NJ 08071  
Phone: 856-589-0500  
Fax: 856-589-8113  
Web: www.ktron.com

CEO: Edward B Cloues II  
CFO: Robert E Wisniewski  
HR: –  
FYE: September 30  
Type: Subsidiary

K-Tron International helps manufacturers watch their weight. Operating via subsidiary companies K-Tron makes feeders that let manufacturers control the flow (by weight or volume) of bulk solids and liquids during manufacturing processes. The group's expertise lies in the building of pneumatic conveying systems that use vacuum and pressure to precisely control the flow of ingredients to make pharmaceutical food chemical and plastic products. These pneumatic conveying systems are branded under the Colormax Limited Premier Pneumatics and Pneumatic Conveying Systems Limited product lines. K-Tron is owned by casket maker Hillenbrand.

**K-VA-T FOOD STORES INC.**

201 Trigg St.  
Abingdon VA 24210  
Phone: 276-628-5503  
Fax: 276-623-5440  
Web: www.foodcity.com

CEO: Steven C Smith  
CFO: Michael T Lockard  
HR: Joe Greene  
FYE: December 31  
Type: Private

What do you call a chain of supermarkets in Kentucky Virginia and Tennessee? How about K-VA-T Food Stores? K-VA-T is one of the largest grocery chains in the region with more than 100 supermarkets under the Food City and Super Dollar Discount Foods banners. Originally a Piggly Wiggly franchise with three stores K-VA-T was founded in 1955. It has grown by acquiring stores from other regional food retailers opening new stores and adding services such as about 75 pharmacies 55 Gas'N Go gasoline outlets and banking. Its Food City Distribution Center provides warehousing and distribution services. The founding Smith family owns a majority of K-VA-T; employees own about 14% of the company.

**K12 INC**
**NYS: LRN**

2300 Corporate Park Drive  
Herdon, VA 20171  
Phone: 703 483-7000  
Fax: –  
Web: www.k12.com

CEO: Stuart J. Udell  
CFO: James J. Rhyu  
HR: –  
FYE: June 30  
Type: Public

K12 isn't a missing element from the periodic table but it could help kids learn about the periodic table. The company offers online educational programs to students in kindergarten through 12th grade through "virtual schools." It also offers online curriculum to public and private schools. It provides course material and product sales directly to parents and individualized supplemental programs offered through schools. K12 also manages and sells its products and services to blended schools (public schools that combine online and face-to-face instruction) and provides services to US school districts and to international partners. K12 was founded in 2000.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 1.7%          | 948.3 | 872.7 | 888.5 | 917.7 | 1,015.8 |
| Net income (\$ mil.)   | 35.7%         | 11.0  | 9.0   | 0.5   | 27.6  | 37.2    |
| Market value (\$ mil.) | 24.5%         | 509.0 | 502.6 | 721.1 | 658.7 | 1,223.7 |
| Employees              | (1.3%)        | 4,800 | 4,800 | 4,750 | 4,700 | 4,550   |

**KADANT INC**
**NYS: KAI**

One Technology Park Drive  
Westford, MA 01886  
Phone: 978 776-2000  
Fax: –  
Web: www.kadant.com

CEO: Jonathan W. (Jon) Painter  
CFO: Michael J. McKenney  
HR: –  
FYE: December 29  
Type: Public

Kadant wants to hear the ka-ching of profits being made from its papermaking equipment. The company's papermaking machinery and components which Kadant develops and manufactures can be found in most of the world's pulp and paper mills. Its products include stock preparation; doctoring cleaning and filtration (for cleaning of paper rolls); and fluid handling (mainly drying). Its wood processing offerings include stranders debarkers chippers and logging machinery. It also recycles papermaking byproducts into biodegradable fiber-based granules for oil and grease absorption and lawn and garden applications. Kadant has operations in North America South America Europe and Asia. Most of Kadant's revenues are generated outside the US.

|                        | Annual Growth | 01/15 | 01/16* | 12/16 | 12/17   | 12/18 |
|------------------------|---------------|-------|--------|-------|---------|-------|
| Sales (\$ mil.)        | 16.4%         | 402.1 | 390.1  | 414.1 | 515.0   | 633.8 |
| Net income (\$ mil.)   | 28.2%         | 28.7  | 34.4   | 32.1  | 31.1    | 60.4  |
| Market value (\$ mil.) | 24.2%         | 470.8 | 451.2  | 679.9 | 1,115.4 | 901.2 |
| Employees              | 11.6%         | 1,800 | 1,800  | 2,000 | 2,400   | 2,500 |

\*Fiscal year change

**KADLEC REGIONAL MEDICAL CENTER**

888 SWIFT BLVD  
RICHLAND, WA 993523514  
Phone: 509-946-4611  
Fax: –  
Web: www.kadlec.org

CEO: Lane Savitch  
CFO: Julie Meek  
HR: –  
FYE: December 31  
Type: Private

Kadlec Regional Medical Center is an acute care hospital facility serving southeastern Washington and northeastern Oregon. In addition to providing comprehensive medical surgical and emergency services the hospital provides neonatal intensive care cardiopulmonary rehabilitation interventional cardiology neurology cancer care and other specialist services. Not-for-profit Kadlec Regional has some 270 inpatient beds including pediatric intensive intermediate and critical care capacity. It also operates outpatient physician offices and clinics in surrounding areas.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 12.6%         | –     | 417.5 | 504.6 | 534.2 | 595.8 |
| Net income (\$ mil.)   | (23.0%)       | –     | 190.9 | (7.2) | 9.9   | 87.3  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 2,668 |



**KAISER ALUMINUM CORP.**
**NMS: KALU**

27422 Portola Parkway, Suite 200  
Foothill Ranch, CA 92610-2831  
Phone: 949 614-1740  
Fax: -  
Web: www.kaiseraluminum.com

CEO: Jack A. Hockema  
CFO: Daniel J. Rinkenberger  
HR: John M. Donnan  
FYE: December 31  
Type: Public

Kaiser Aluminum may not be the biggest aluminum company on the block but it holds its own in fabricating specialty aluminum products. It operates about 10 fabricated product plants in the US and one in Canada. Kaiser manufactures rolled extruded and drawn aluminum products to serve customers in the aerospace automotive general engineering and custom industrial markets. The company purchases primary aluminum ingot and recycled and scrap aluminum from third-party suppliers to make its fabricated products. Some of its facilities supply billet log and other aluminum materials to its other plants for use in production. Majority of its revenue comes from the US.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.0%          | 1,356.1 | 1,391.9 | 1,330.6 | 1,397.5 | 1,585.9 |
| Net income (\$ mil.)   | 6.3%          | 71.8    | (236.6) | 91.7    | 45.4    | 91.7    |
| Market value (\$ mil.) | 5.7%          | 1,159.6 | 1,358.2 | 1,261.3 | 1,734.7 | 1,449.6 |
| Employees              | 1.9%          | 2,650   | 2,790   | 2,760   | 2,770   | 2,860   |

**KAISER FOUNDATION HOSPITALS INC**

1 KAISER PLZ  
OAKLAND, CA 946123610  
Phone: 510-271-6611  
Fax: -  
Web: www.health.kaiserpermanente.org

CEO: Gregory A Adams  
CFO: Kathy Lancaster  
HR: -  
FYE: December 31  
Type: Private

Kaiser Foundation Hospitals is on a roll. The hospital group operates nearly 40 acute care hospitals and 680 medical offices in eight states (California Colorado Georgia Hawaii Maryland Oregon Virginia and Washington) and Washington D.C. The company's largest presence is in California where the majority of its hospitals are located. Kaiser Foundation Hospitals employs more than 21000 physicians representing all medical specialties. Kaiser Foundation Hospital's doctors group is controlled by Permanente Medical Groups and its HMO is offered through Kaiser Foundation Health Plan. Altogether the group provides care for about 11.7 million members.

|                        | Annual Growth | 12/03 | 12/04 | 12/05   | 12/08 | 12/09    |
|------------------------|---------------|-------|-------|---------|-------|----------|
| Sales (\$ mil.)        | 10.7%         | -     | -     | 9,852.0 | 0.2   | 14,795.3 |
| Net income (\$ mil.)   | (13.7%)       | -     | -     | 774.0   | 0.2   | 429.5    |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -        |
| Employees              | -             | -     | -     | -       | -     | 175,668  |

**KAISER-FRANCIS OIL COMPANY**

6733 S. Yale Ave.  
Tulsa OK 74136-3302  
Phone: 918-494-0000  
Fax: 918-491-4694  
Web: www.kfoc.net

CEO: George B Kaiser  
CFO: Don Millican  
HR: -  
FYE: June 30  
Type: Private

King of the Tulsa oil patch oil and gas exploration and production independent Kaiser-Francis Oil Company buys sells and develops oil and gas properties primarily in Arkansas Colorado Kansas Nebraska New Mexico North Dakota Oklahoma Oregon Texas West Virginia and Wyoming. The company teamed up with fellow Tulsa-based energy firm SemGas LP to help build the Wyckoff Gas Storage facility (6 billion cu. ft. of working gas storage) in Steuben County New York. Local billionaire George Kaiser owns and manages Kaiser-Francis Oil. In 2009 Forbes pegged George Kaiser's estimated wealth at \$9.5 billion.

**KALEIDA HEALTH**

726 EXCHANGE ST  
BUFFALO, NY 142101484  
Phone: 716-859-5600  
Fax: -  
Web: www.kaleidahealth.org

CEO: -  
CFO: Robert J Nesselbush  
HR: Jerry Venable  
FYE: December 31  
Type: Private

Kaleida Health provides a kaleidoscope of services to residents of western New York. The health system operates five acute care hospitals including Buffalo General Hospital and Gates Vascular Institute (combined with about 550 beds) The Women & Children's Hospital of Buffalo (200) DeGraff Memorial Hospital (70) and Millard Fillmore Suburban Hospital (260). Community health needs are met through a network of some 80 medical clinics. Kaleida Health also operates skilled nursing care facilities and provides home health care through its Visiting Nursing Association. To help train future medical professionals Buffalo General Hospital is a teaching affiliate of the State University of New York.

|                        | Annual Growth | 12/07 | 12/08 | 12/09   | 12/13   | 12/17   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 1.8%          | -     | -     | 1,155.7 | 1,139.2 | 1,331.2 |
| Net income (\$ mil.)   | (2.7%)        | -     | -     | 75.4    | (14.3)  | 60.4    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 9,000   |

**KALOBIOS PHARMACEUTICALS INC.**
**NASDAQ: KBIO**

260 E. Grand Ave.  
South San Francisco CA 94080  
Phone: 650-243-3100  
Fax: 650-243-3260  
Web: www.kalobios.com

CEO: Cameron Durrant  
CFO: Greg Jester  
HR: -  
FYE: December 31  
Type: Private

KaloBios Pharmaceuticals seeks the "good life" (its meaning from the Greek) for patients afflicted with serious medical conditions especially respiratory diseases and certain cancers. It is developing drugs containing antibodies produced via its own technology. The most advanced is in clinical trials and is engineered to fight common bacteria found even in hospitals that cause pneumonia in patients treated by mechanical ventilation. KaloBios has partnered with Sanofi Pasteur to further develop manufacture and market the drug. It also is working on antibodies to treat severe cases of asthma and blood disease. In early 2012 the company went public with an offering valued at \$70.6 million.

**KAMAN CORP.**
**NYS: KAMN**

1332 Blue Hills Avenue  
Bloomfield, CT 06002  
Phone: 860 743-7100  
Fax: -  
Web: www.kaman.com

CEO: Neal J. Keating  
CFO: Robert D. Starr  
HR: -  
FYE: December 31  
Type: Public

Kaman makes aircraft components and distributes more than four million industrial items to 65000 global customers. The company operates through two segments. Distribution supplies power transmission/motion control industrial products while the Aerospace segment manufactures Kaman-branded aircraft bearings and components in addition to metallic/composite aerostructures for commercial military and general aviation (fixed and rotary wing) aircraft. It also makes safety arming and fuzing devices for missile and bomb systems for the US and its allies. Customers have included such notable names as Airbus BAE Systems Bell Boeing Lockheed Martin Raytheon and Sikorsky.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.1%          | 1,795.0 | 1,775.1 | 1,808.4 | 1,805.9 | 1,875.4 |
| Net income (\$ mil.)   | (1.6%)        | 57.9    | 60.4    | 58.9    | 49.8    | 54.2    |
| Market value (\$ mil.) | 8.8%          | 1,117.4 | 1,137.4 | 1,363.8 | 1,640.0 | 1,563.3 |
| Employees              | 1.5%          | 4,797   | 5,258   | 5,265   | 5,300   | 5,100   |

**KANA SOFTWARE INC.**

840 W. California Ave Ste. 100  
Sunnyvale CA 94086  
Phone: 650-614-8300  
Fax: 408-736-7613  
Web: www.kana.com

CEO: Mark Duffell  
CFO: Jeff Wylie  
HR: -  
FYE: December 31  
Type: Private

KANA Software knows that a good customer experience can be just a click away. The company's customer relationship management (CRM) software is used by call centers and businesses with e-commerce websites. Its capabilities include customer service interaction through live chat e-mail phone and customer self-service portals. It also offers applications used to assist agents in their conversations with customers. KANA serves companies in the communications financial services retail health care and technology industries as well as government clients in such cities as Boston Brisbane San Francisco Sheffield Toronto and Vancouver.

**KANSAS CITY BOARD OF PUBLIC UTILITIES**

540 MINNESOTA AVE  
KANSAS CITY, KS 661012930  
Phone: 913-573-9000  
Fax: -  
Web: www.bpu.com

CEO: -  
CFO: -  
HR: Samuel W Deleon  
FYE: September 30  
Type: Private

Goin' to ... Kansas City? The Board of Public Utilities of Kansas City Kansas (known as the Kansas City Board of Public Utilities) will help light the way. The utility provides electric transmission and distribution services to 63000 customers and water distribution services to 50000 customers in the Kansas City metropolitan area (in Wyandotte and Johnson counties). Most electric customers are residential but commercial and industrial customers account for the bulk of the utility's power revenues. The Kansas City Board of Public Utilities also has interests in coal gas and oil-fired power generation facilities. The utility is owned by the Unified Government of Wyandotte County and Kansas City.

|                        | Annual<br>Growth | 03/16 | 03/17* | 06/17 | 06/18* | 09/18 |
|------------------------|------------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 265.4%           | -     | 74.0   | 147.7 | 169.4  | 270.4 |
| Net income (\$ mil.)   | 2131.5%          | -     | 1.8    | 0.8   | 17.2   | 39.2  |
| Market value (\$ mil.) | -                | -     | -      | -     | -      | -     |
| Employees              | -                | -     | -      | -     | -      | 545   |

\*Fiscal year change

**KANSAS CITY CHIEFS FOOTBALL CLUB INC.**

1 Arrowhead Dr.  
Kansas City MO 64129  
Phone: 816-920-9300  
Fax: 816-923-4719  
Web: www.kcchiefs.com

CEO: Daniel L Crumb  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

These chiefs are trying to lead a tribe of football fans to the Super Bowl. The Kansas City Chiefs Football Club was founded by oilman and sports impresario Lamar Hunt as the Dallas Texans in 1959 a charter member of the American Football League. (Hunt also helped start the AFL and served as its first president.) The franchise moved to Kansas City Missouri in 1963 and was renamed the Chiefs. After winning three league titles and one Super Bowl the franchise joined the National Football League when the rival associations merged in 1970. The Chiefs play host at Kansas City's Arrowhead Stadium. Hunt's family led by his son Clark Hunt continues to own the football franchise.

**KANSAS CITY LIFE INSURANCE CO (KANSAS CITY, MO)**

NBB: KCLI

3520 Broadway  
Kansas City, MO 64111  
Phone: 816 753-7000  
Fax: 816 753-4902  
Web: www.kclife.com

CEO: R. Philip Bixby  
CFO: Tracy W. Knapp  
HR: -  
FYE: December 31  
Type: Public

Kansas City Life Insurance and subsidiary Sunset Life provide insurance products throughout the US to individuals (life and disability coverage and annuities) and to groups (life dental vision and disability insurance). Subsidiary Old American Insurance focuses on burial and related insurance. The insurance companies sell through more than 2500 independent agents brokers and third-party marketers. Kansas City Life also operates its own insurance and investment brokerage network through its Sunset Financial Services unit. Chairman and CEO R. Philip Bixby and his family control the company.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 2.1%             | 4,571.9 | 4,421.9 | 4,449.4 | 4,530.7 | 4,971.5 |
| Net income (\$ mil.)   | (15.0%)          | 30.0    | 29.2    | 22.3    | 51.5    | 15.7    |
| Market value (\$ mil.) | (6.3%)           | 465.1   | 370.8   | 460.0   | 438.2   | 358.3   |
| Employees              | 1.1%             | 436     | 441     | -       | -       | -       |

**KANSAS CITY SOUTHERN**

NYS: KSU

427 West 12th Street  
Kansas City, MO 64105  
Phone: 816 983-1303  
Fax: 816 556-0297  
Web: www.kcsouthern.com

CEO: Patrick J. (Pat) Ottensmeyer  
CFO: Michael W. (Mike) Upchurch  
HR: John E Derry  
FYE: December 31  
Type: Public

Kansas City Southern (KCS) operates trains on a 6700-mile network that stretches from Missouri to Mexico. The company's Kansas City Southern Railway (KCSR) owns and operates about 3400 miles of track in the Midwestern and southeast US. KCS offers rail freight service in Mexico through Kansas City Southern de M ©xico which maintains more than 3300 miles of track and serves three major ports. Another KCS unit Texas Mexican Railway connects the KCSR and KCSM systems. The KCS railroads transport such freight as industrial and consumer products agricultural and mineral products and chemical and petroleum products. The US represents slightly more than half the company's total sales and Mexico the rest.

|                        | Annual<br>Growth | 12/15   | 12/16   | 12/17    | 12/18   | 12/19    |
|------------------------|------------------|---------|---------|----------|---------|----------|
| Sales (\$ mil.)        | 4.3%             | 2,418.8 | 2,334.2 | 2,582.9  | 2,714.0 | 2,866.0  |
| Net income (\$ mil.)   | 2.7%             | 483.5   | 478.1   | 962.0    | 627.4   | 538.9    |
| Market value (\$ mil.) | 19.7%            | 7,177.0 | 8,155.4 | 10,113.3 | 9,174.2 | 14,721.1 |
| Employees              | 1.4%             | 6,670   | 6,820   | 7,130    | 7,200   | 7,040    |

**KANSAS ELECTRIC POWER COOPERATIVE, INC.**

600 SW CORPORATE VW  
TOPEKA, KS 666151233  
Phone: 785-273-7010  
Fax: -  
Web: www.kepcoco.org

CEO: Thuck Terrill  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

If Dorothy lived in rural Kansas today she'd probably hear that tornado warning and reach safety thanks to the power supplied by Kansas Electric Power Cooperative (KEPCo). KEPCo operates power plants and purchases additional energy for its 19 member distribution cooperatives which serve more than 110000 rural customers. The generation and transmission utility's assets include a 6% stake in Wolf Creek Nuclear Operating Corporation which operates Kansas' Wolf Creek Generating Station. Subsidiary KSI Engineering provides utility construction and infrastructure services. KEPCo which was formed in 1975 is part of the alliance of Touchstone Energy Cooperatives.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/14 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.4%             | -     | 140.5 | 174.2 | 161.8 | 155.2 |
| Net income (\$ mil.)   | (15.4%)          | -     | 7.6   | 3.5   | 1.9   | 2.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 24    |

**KANSAS STATE UNIVERSITY**

ANDERSON HALL 110 1301 MI  
MANHATTAN, KS 66506  
Phone: 785-532-6011  
Fax: -  
Web: www.olathe.k-state.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

K-State is a big deal in the Little Apple. Located in Manhattan Kansas (aka the Little Apple) Kansas State University (K-State) is a land grant institution that has an enrollment of some 24000 students. It offers more than 250 undergraduate majors 65 master's degrees 45 doctoral degrees and more than 20 graduate certificate programs. Major fields of study include agriculture technology and veterinary medicine. Notable alumni include former White House press secretary Marlin Fitzwater and actor Gordon Jump. Along with the University of Kansas and other universities technical schools and community colleges in the state K-State is governed by The Kansas Board of Regents.

|                        | Annual<br>Growth | 06/07 | 06/08 | 06/09 | 06/10 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.0%             | -     | -     | 420.6 | 459.8 | 620.2 |
| Net income (\$ mil.)   | 21.4%            | -     | -     | 10.7  | 50.5  | 50.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 5,168 |

**KAPSTONE PAPER & PACKAGING CORP**

NYS: KS

1101 Skokie Blvd., Suite 300  
Northbrook, IL 60062  
Phone: 847 239-8800  
Fax: 847 205-7551  
Web: www.kapstonepaper.com

CEO: Steven C Voorhees  
CFO: Ward H Dickson  
HR: -  
FYE: December 31  
Type: Public

KapStone Paper and Packaging keeps things under wraps. The company manufactures linerboard a type of paperboard that is converted into laminated tier sheets and wrapping material. It also produces kraft paper (industry-speak for strong wrapping paper) for multiwall bags; saturating kraft (sold under the Durasorb brand) to produce mainly high pressure laminates for furniture construction materials and electronics; and unbleached folding carton board (Kraftpak) which is converted into packaging for consumer goods.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 26.1%            | 1,216.6 | 1,748.2 | 2,300.9 | 2,789.3 | 3,077.3 |
| Net income (\$ mil.)   | 8.4%             | 62.5    | 127.3   | 171.9   | 106.4   | 86.3    |
| Market value (\$ mil.) | (0.2%)           | 2,144.4 | 5,398.3 | 2,832.5 | 2,183.1 | 2,130.9 |
| Employees              | 23.4%            | 2,760   | 4,601   | 4,628   | 6,400   | 6,400   |

**KAR AUCTION SERVICES INC.**

NYS: KAR

11299 N. Illinois Street  
Carmel, IN 46032  
Phone: 800 923-3725  
Fax: -  
Web: www.karauctionservices.com

CEO: James P. (Jim) Hallett  
CFO: James T. (Jim) Money  
HR: Lisa A. Price  
FYE: December 31  
Type: Public

KAR Auction Services and its subsidiaries sell more than 6 million used and salvaged vehicles at auction each year. KAR is a holding company for ADESA the second-largest wholesaler of used vehicles at auction in North America (behind Manheim); Insurance Auto Auctions one of the nation's largest salvage auto auction companies; and Automotive Finance Corporation a capital funding business that serves used car dealers. In addition to around 255 physical auction and salvage sites located throughout North America KAR also hosts online auctions. The company makes money through auction fees extended to vehicle buyers and sellers and by providing add-on services such as inspections storage transportation reconditioning salvage recovery and titling and financing.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.4%            | 2,364.5 | 2,639.6 | 3,150.1 | 3,458.0 | 3,769.6 |
| Net income (\$ mil.)   | 18.0%            | 169.3   | 214.6   | 222.4   | 362.0   | 328.0   |
| Market value (\$ mil.) | 8.3%             | 4,604.5 | 4,920.8 | 5,663.6 | 6,712.1 | 6,341.4 |
| Employees              | 9.9%             | 12,600  | 14,400  | 17,400  | 17,500  | 18,400  |

**KARYOPHARM THERAPEUTICS INC**

NMS: KPTI

85 Wells Avenue, 2nd Floor  
Newton, MA 02459  
Phone: 617 658-0600  
Fax: -  
Web: www.karyopharm.com

CEO: Michael G. Kauffman  
CFO: Michael J. Todisco  
HR: Joseph Lyons  
FYE: December 31  
Type: Public

Karyopharm Therapeutics is ready to combat cancer on a chromosomal level. The company is developing an orally administered drug for patients with certain blood and solid tumor cancers. Its lead drug candidate Selinexor is being studied to determine its effectiveness in suppressing a cancer-causing protein. In addition to cancer Karyopharm hopes its compounds have the potential to also combat autoimmune and inflammatory diseases HIV and influenza as well as promote wound healing. The company went public in 2013 raising \$108 million with which it plans to fund further clinical development of Selinexor.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 239.3%           | 0.2     | 0.3     | 0.2     | 1.6     | 30.3    |
| Net income (\$ mil.)   | -                | (75.8)  | (118.2) | (109.6) | (129.0) | (178.4) |
| Market value (\$ mil.) | (29.3%)          | 2,276.8 | 806.0   | 571.8   | 584.0   | 570.0   |
| Employees              | 47.1%            | 71      | 105     | 108     | 154     | 332     |

**KATE SPADE LLC**

48 W. 25th St.  
New York NY 10010-2708  
Phone: 212-739-6550  
Fax: 212-739-6544  
Web: www.katespade.com

CEO: Anna Bakst  
CFO: -  
HR: Isabelle Howard  
FYE: December 31  
Type: Subsidiary

kate spade's story is one of simplicity like the bags it sells and expansion. The company begun in 1993 by designer Kate Spade and her husband Andy to make kate spade handbags has since lent its uncomplicated design for the manufacture of stationery various functional bags (think diaper bags) and licensed products — with lines of homewares (sheets tabletop items and wallpaper) as well as beauty items eyewear and shoes. Women's items are sold under the kate spade name; men's products carry the jack spade moniker. Owned by Fifth & Pacific the firm distributes products in Asia and sells them through more than 70 company-owned specialty and outlet stores upscale US department stores and its website.

**KATY INDUSTRIES, INC.**

NBB: KATY

11840 Westline Industrial Dr, Suite 200  
St. Louis, MO 63146  
Phone: 314 656-4321  
Fax: -  
Web: www.katyindustries.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Katy Industries gives janitors the tools and supplies to clean up the acts of others. The firm makes and markets commercial cleaning products as well as plastic home storage items. Its Continental Commercial Products (CCP) subsidiary operates multiple divisions including: Container Contico Continental and Wilen. Products are sold under the Continental Kleen Aire Huskee KingKan Unibody SuperKan and Tilt-N-Wheel brands. CCP has operations in Missouri and California as well as Canada. Its customers include janitorial/sanitary and food service distributors that supply restaurants hotels schools and other facilities. Founded in 1967 Katy is restructuring to return to profitability.

|                        | Annual<br>Growth | 12/11 | 12/12  | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (1.3%)           | 120.3 | 100.5  | 78.3  | 99.7  | 114.0 |
| Net income (\$ mil.)   | -                | 4.8   | (15.1) | (1.5) | 2.5   | (8.0) |
| Market value (\$ mil.) | 57.5%            | 1.3   | 1.4    | 3.3   | 11.1  | 8.0   |
| Employees              | (13.3%)          | 533   | 407    | 263   | 341   | 301   |

**KAZ INC.**

1775 Broadway Ste. 2405  
New York NY 10019  
Phone: 212-586-1630  
Fax: 212-265-9248  
Web: www.kaz.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Subsidiary

Kaz allows customers to blow off a little steam. The company makes humidifiers vaporizers air purifiers and filters thermometers heating pads and portable heaters as well as electronic mosquito traps. Its products made under the Kaz Braun Enviracare Honeywell and Vicks brand names are sold worldwide through drug-store chains and mass merchandisers such as CVS Kmart Target and Wal-Mart and some medical distributors and home improvement stores. Vicks and Braun brands are licensed from Procter & Gamble (P&G) and the Honeywell label from Honeywell International. The company operates as the healthcare/home environment segment of personal care products giant Helen of Troy which acquired Kaz in 2011.

**KB HOME**
**NYS: KBH**

10990 Wilshire Boulevard  
Los Angeles, CA 90024  
Phone: 310 231-4000  
Fax: 310 231-4222  
Web: www.kbhome.com

CEO: Jeffrey T. (Jeff) Mezger  
CFO: Jeff J. Kaminski  
HR: Darryl Lew  
FYE: November 30  
Type: Public

KB Home is one of the largest house builders in the US. The company constructs single-family (attached and detached) houses townhouses and condominiums suited mainly for first-time move-up and active adult buyers in eight states on the West Coast and in the Southwest Central US and Southeast. Its Built-to-Order brand allows buyers to customize their houses by choosing a floor plan as well as exterior and interior features. KB Home's average selling price for a house is around \$400,000. To help with the buying process KB Home also offers mortgage banking title services and insurance. KB has built more than 600,000 homes since it was founded in 1957.

|                        | Annual<br>Growth | 11/15   | 11/16   | 11/17   | 11/18   | 11/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.7%            | 3,032.0 | 3,594.6 | 4,368.5 | 4,547.0 | 4,552.7 |
| Net income (\$ mil.)   | 33.5%            | 84.6    | 105.6   | 180.6   | 170.4   | 268.8   |
| Market value (\$ mil.) | 25.2%            | 1,370.1 | 1,540.2 | 3,049.4 | 2,052.7 | 3,362.5 |
| Employees              | 6.2%             | 1,680   | 1,790   | 1,915   | 2,005   | 2,140   |

**KBR INC**
**NYS: KBR**

601 Jefferson Street, Suite 3400  
Houston, TX 77002  
Phone: 713 753-2000  
Fax: -  
Web: www.kbr.com

CEO: Stuart J. B. Bradie  
CFO: Mark Sopp  
HR: -  
FYE: December 31  
Type: Public

KBR builds big projects for the US government. The company once part of oilfield services giant Halliburton made its name providing infrastructure contractor services to the US military in Afghanistan and Iraq. As the US government winds down its involvement in the Middle East KBR is finding ways to deepen its exposure to the hydrocarbon energy minerals civil infrastructure and power and industrial markets. KBR has designed many of world's liquefied natural gas production facilities and developed new technologies such as coal gasification. Operations outside the US account for half of KBR's revenue.

|                        | Annual<br>Growth | 12/14     | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-----------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (6.3%)           | 6,366.0   | 5,096.0 | 4,268.0 | 4,171.0 | 4,913.0 |
| Net income (\$ mil.)   | -                | (1,262.0) | 203.0   | (61.0)  | 434.0   | 281.0   |
| Market value (\$ mil.) | (2.7%)           | 2,388.3   | 2,384.0 | 2,351.6 | 2,794.0 | 2,138.9 |
| Employees              | 0.0%             | 25,000    | 22,000  | 27,500  | 20,000  | 25,000  |

**KBS, INC.**

8050 KIMWAY DR  
RICHMOND, VA 232282831  
Phone: 804-262-0100  
Fax: -  
Web: www.kbsgc.com

CEO: -  
CFO: James Lipscombe  
HR: -  
FYE: September 30  
Type: Private

You would hit the nail right on the head if you were to call KBS a "regional contractor." The company provides design/build planning general contracting and construction management services for commercial and multifamily residential projects in Virginia. Its projects include office buildings apartment complexes shopping centers hotels schools jails warehouses and senior living facilities. Some 60% of the company's business comes in the form of repeat customers. Clients have included Cousins Properties Forest City Enterprises Ukrop's Best Buy Wal-Mart and Virginia Commonwealth University. President Bill Paulette founded KBS in a sheet metal shop in 1975.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 21.3%            | -     | 137.1 | 180.7 | 200.4 | 244.8 |
| Net income (\$ mil.)   | 70.1%            | -     | 1.7   | 4.9   | 4.9   | 8.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 130   |

**KEARNY FINANCIAL CORP**
**NMS: KRNY**

120 Passaic Ave.  
Fairfield, NJ 07004-3510  
Phone: 973 244-4500  
Fax: -

CEO: Craig L. Montanaro  
CFO: Eric B. Heyer  
HR: -  
FYE: June 30  
Type: Public

Kearny Financial is the holding company for Kearny Federal Savings Bank which has some 40 branches in northern New Jersey. Kearny Federal Savings Bank offers such standard services as checking and savings accounts CDs ATM and debit cards IRAs and loans. Residential mortgages make up about two-thirds of its loan portfolio; multifamily and commercial mortgages and home equity loans round out most of the rest. Kearny also invests in mortgage-backed securities government and municipal bonds and other securities. In 2010 the company acquired Central Jersey Bancorp for approximately \$72 million adding 13 branches to its network.

|                        | Annual<br>Growth | 06/10   | 06/11   | 06/12   | 06/13   | 06/14   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 10.7%            | 2,339.8 | 2,904.1 | 2,937.0 | 3,145.4 | 3,510.0 |
| Net income (\$ mil.)   | 10.6%            | 6.8     | 7.9     | 5.1     | 6.5     | 10.2    |
| Market value (\$ mil.) | 13.4%            | 616.2   | 612.8   | 651.8   | 705.6   | 1,018.4 |
| Employees              | 13.6%            | 285     | 436     | 459     | 453     | 474     |

**KECK GRADUATE INSTITUTE**

535 WATSON DR  
CLAREMONT, CA 917114817  
Phone: 909-621-8000  
Fax: -  
Web: www.kgi.edu

CEO: -  
CFO: Robert W. Caragher  
HR: -  
FYE: June 30  
Type: Private

Those who attend Keck Graduate Institute (KGI) know good things come in small packages. The institute which enrolls 82 students (and has 21 faculty members for a ratio of approximately 1-to-4) specializes in applied life sciences and is a member of The Claremont Colleges maintained by the Claremont University Consortium. KGI offers a two-year graduate program that culminates in a Master of Bioscience (MBS) degree. Those who earn their MBS may put in an additional three years for a Ph.D. in Applied Life Sciences. Curriculum is designed to prepare students for careers in the biotech medical device and pharmaceutical industries. KGI was founded in 1997 with a \$50 million grant from the W.M. Keck Foundation.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/11 | 06/12 | 06/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.1%             | -     | 12.3  | 9.0   | 16.5  | 14.3  |
| Net income (\$ mil.)   | -                | -     | -     | 2.7   | (0.0) | (2.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 65    |

**KEENAN, HOPKINS, SCHMIDT AND STOWELL CONTRACTORS, INC.**

5422 BAY CENTER DR # 200  
TAMPA, FL 336093437  
Phone: 813-627-2219  
Fax: -  
Web: www.khss.com

CEO: Michael Cannon  
CFO: Dennis Norman  
HR: -  
FYE: December 31  
Type: Private

Business is always looking up for KHS&S Contractors which specializes in wall and ceiling construction including interior exterior acoustical and insulation work. KHS&S is one of the largest theme park contractors in the US completing more than 5.5 million square feet of thematic finishes and providing water feature and rockwork technology and concrete/tilt-up construction. The specialty contractor has worked on projects for Universal Studios' Islands of Adventure and Walt Disney Parks & Resorts. KHS&S also works on casinos convention centers health care facilities office buildings laboratories and other commercial projects. Founded in 1984 the company is owned by its employees.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.5%            | -     | 93.9  | 71.6  | 116.8 | 140.8 |
| Net income (\$ mil.)   | 79.0%            | -     | 1.8   | 2.2   | 5.0   | 10.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 350   |

**KEHE DISTRIBUTORS LLC**

900 N. Schmidt Rd.  
Romeoville IL 60446-4056  
Phone: 630-343-0000  
Fax: 815-886-1111  
Web: www.kehefood.com

CEO: Brandon Barnholt  
CFO: Christopher Meyers  
HR: -  
FYE: April 30  
Type: Private

KeHE Distributors plays a key role in getting specialty foods on to grocery store shelves. It is a wholesale supplier of ethnic and gourmet foods serving more than 33000 food retailers across the US Canada Mexico and the Caribbean. It distributes more than 60000 items from 3500 vendors and offers African-American Asian Latin American Mediterranean and kosher food products as well as a wide variety of organic and natural food items. The company's KeHE Direct unit provides online ordering services for its customers. Arthur Kehe founded the employee-owned company in 1952 in the basement of his home.

**KEITHLEY INSTRUMENTS INC.**

28775 Aurora Rd.  
Solon OH 44139  
Phone: 440-248-0400  
Fax: 440-248-6168  
Web: www.keithley.com

CEO: Joseph P Keithley  
CFO: Mark J Plush  
HR: -  
FYE: September 30  
Type: Subsidiary

Keithley Instruments wants to be instrumental to the success of engineers scientists and technicians. The company makes some 500 different products used to control measure and trace signals whether they take the form of electrical current light or radio waves. Its offerings include digital multimeters semiconductor parametric test and device characterization systems signal analyzers and generators and plug-in boards that enable PCs to be used for data acquisition. Keithley primarily sells to the precision electronics research and education semiconductor and wireless markets. In 2010 Danaher acquired Keithley in a deal valued at around \$300 million.

**KELLOGG CO**

NYS: K

One Kellogg Square, P.O. Box 3599  
Battle Creek, MI 49016-3599  
Phone: 269 961-2000  
Fax: -  
Web: www.kelloggcompany.com

CEO: Steven A. (Steve) Cahillane  
CFO: Fareed A. Khan  
HR: Shawn Zimmerman  
FYE: December 29  
Type: Public

This Special K is a cereal winner. From the company's home base in Battle Creek Michigan Kellogg Company battles with rival General Mills for the #1 spot in the US cereal market. Kellogg founded in 1906 boasts many familiar cereal brands including Kellogg's Corn Flakes Frosted Flakes Froot Loops Special K and Rice Krispies. While the company works to fill the world's cereal bowls it actually makes more money these days from its snacks and convenience brands such as Kashi Pringles Keebler Cheez-It and Famous Amos (snacks) and Eggo waffles and Nutri-Grain and Bear Naked cereal bars (convenience). Its products are sold worldwide.

|                        | Annual<br>Growth | 01/15    | 01/16*   | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (2.4%)           | 14,580.0 | 13,525.0 | 13,014.0 | 12,923.0 | 13,547.0 |
| Net income (\$ mil.)   | 28.3%            | 632.0    | 614.0    | 694.0    | 1,269.0  | 1,336.0  |
| Market value (\$ mil.) | (4.4%)           | 22,516.3 | 24,851.2 | 25,346.3 | 23,376.0 | 19,686.3 |
| Employees              | 4.5%             | 29,790   | 33,577   | 37,369   | 33,000   | 34,000   |

\*Fiscal year change

**KELLSTROM AEROSPACE, LLC**

14400 NW 77TH CT STE 306  
MIAMI LAKES, FL 330161592  
Phone: 847-233-5800  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Does the spell-check at aircraft parts inventory service Kellstrom Aerospace correct "engineuity"? Using its ingenuity to specialize in engines made by CFM International General Electric Pratt & Whitney and Rolls-Royce the company supplies new and overhauled products for military and commercial aircraft. Kellstrom doing business as Kellstrom Industries also provides maintenance for military and commercial aircraft components. Customers include commercial airlines US and foreign military forces and maintenance repair and overhaul facilities. Kellstrom Aerospace was established in 1990 and has been privately owned since 2002.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.4%)           | -     | -     | 163.2 | 149.4 | 155.5 |
| Net income (\$ mil.)   | (24.5%)          | -     | -     | 1.7   | 2.7   | 1.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 83    |

**KELLWOOD COMPANY**

600 Kellwood Pkwy.  
Chesterfield MO 63017  
Phone: 314-576-3100  
Fax: 314-576-3460  
Web: www.kellwood.com

CEO: David Falwell  
CFO: Adrian Kowalewski  
HR: -  
FYE: January 31  
Type: Private

Who would be one of the leading US apparel makers? Kellwood would. The firm generates most of its sales from women's wear including the Rebecca Taylor David Meister and Sag Harbor lines. It also makes and designs juniors and girls clothes and accessories. Its portfolio of about 20 brands also includes My Michelle Baby Phat Phat Farm Rewind Vince and XOXO. The company is a major supplier to department stores as well as mass retailers specialty boutiques and catalogs. Kellwood also operates Vince Lamb & Flag and Rebecca Taylor brand outlet stores across the US. Kellwood has been adding contemporary brands while shedding mainstream brands such as Koret. The company is owned by Sun Capital Partners.

**KEMET CORP.**
**NYS: KEM**

KEMET Tower, One East Broward Blvd  
Fort Lauderdale, FL 33301  
Phone: 954 766-2800  
Fax: -  
Web: www.kemet.com

CEO: Per-Olof Loof  
CFO: William M. Lowe  
HR: -  
FYE: March 31  
Type: Public

KEMET is one of the world's largest makers of tantalum and multilayer ceramic capacitors — devices that store filter and regulate electrical energy and that are used in virtually all electronic devices. KEMET makes about 35 billion capacitors a year; its focus is on surface-mount capacitors including specialized units for aerospace automotive communications systems computers and military equipment. The company also makes solid aluminum capacitors for high-frequency applications. More than 70% of its sales come from outside the US.

|                        | Annual<br>Growth | 03/15  | 03/16  | 03/17 | 03/18   | 03/19   |
|------------------------|------------------|--------|--------|-------|---------|---------|
| Sales (\$ mil.)        | 13.8%            | 823.2  | 734.8  | 757.8 | 1,199.9 | 1,382.8 |
| Net income (\$ mil.)   | -                | (14.1) | (53.6) | 48.0  | 254.5   | 206.6   |
| Market value (\$ mil.) | 42.3%            | 239.4  | 111.6  | 693.9 | 1,048.3 | 981.2   |
| Employees              | 11.7%            | 9,225  | 8,800  | 9,100 | 14,850  | 14,350  |

**KEMIRA CHEMICALS INC.**

1950 Vaughn Rd.  
Kennesaw GA 30144  
Phone: 770-436-1542  
Fax: 770-436-3432  
Web: www.kemirachemicals.com

CEO: Tarjei Johansen  
CFO: Paul Kimberling  
HR: -  
FYE: December 31  
Type: Subsidiary

Kemira Chemicals brings a Nordic approach to the chemical industry in the New World. The company is the North American subsidiary of Finnish international specialty chemical maker Kemira Oyj. It manufactures specialty and process chemicals for the pulp and paper water treatment mineral slurries and chemical industries. Products include biocides colloidal silica de-foamers dispersants hazardous waste stabilizers polishing slurries sodium aluminate and water treatment polymers. It also produces bleaching agents for detergents and titanium dioxide as well as organic acids salts and blends.

**KEMPER CORP (DE)**
**NYS: KMPR**

200 E. Randolph Street, Suite 3300  
Chicago, IL 60601  
Phone: 312 661-4600  
Fax: -  
Web: www.kemper.com

CEO: Joseph P. (Joe) Lacher  
CFO: Eric Draut  
HR: Lisa M King  
FYE: December 31  
Type: Public

Kemper is among the largest nonstandard auto insurers in the US and holds a strong position in the overall personal vehicle coverage market. The Kemper family of companies specializes in property/casualty insurance and life and health insurance products for individuals families and businesses. Policies include auto homeowners property life accident and health coverage. Kemper serves more than 6.4 million policyholders and has some \$12 billion in assets. The company's policies are sold through independent and direct agents across the US.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18    |
|------------------------|------------------|---------|---------|---------|---------|----------|
| Assets (\$ mil.)       | 10.2%            | 7,833.4 | 8,036.1 | 8,210.5 | 8,376.2 | 11,544.9 |
| Net income (\$ mil.)   | 13.5%            | 114.5   | 85.7    | 16.8    | 120.9   | 190.1    |
| Market value (\$ mil.) | 16.4%            | 2,338.4 | 2,412.2 | 2,868.7 | 4,461.7 | 4,298.6  |
| Employees              | 10.9%            | 5,350   | 5,600   | 5,750   | 5,550   | 8,100    |

**KEN'S FOODS INC.**

1 D'angelo Dr.  
Marlborough MA 01752-3066  
Phone: 508-485-7540  
Fax: 570-473-4303  
Web: www.keystoneinsgrp.com

CEO: Frank A Crowley III  
CFO: James Sutherby  
HR: -  
FYE: April 30  
Type: Private

Having some leafy greens with that steak? Ask Ken's Foods for some dressing. The condiments company manufactures and markets more than 400 varieties of bottled salad dressings marinades and sauces under the Ken's Steak House brand name. Its products are distributed to retail food companies such as Albertsons Wal-Mart Hy-Vee Kroger Meijer HEB and others and to foodservice operators throughout most of the US. As part of its business Ken's Foods which is family owned and operated also offers production labeling and packaging services for other food manufacturers. The dressings manufacturer owns and operates production facilities in Massachusetts Georgia and Nevada.

**KENERGY CORP.**

6402 OLD CORYDON RD  
HENDERSON, KY 424209392  
Phone: 270-926-4141  
Fax: -  
Web: www.kenergycorp.com

CEO: Stanford Noveick  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Kenergy kens energy as the Scots might say. Electric distribution cooperative Kenergy serves about 55000 customers in 14 counties (Breckinridge Caldwell Crittenden Daviess Hancock Henderson Hopkins Livingston Lyon McLean Muhlenberg Ohio Union and Webster) in Western Kentucky. Kenergy serves its customer base of households commercial enterprises and industries via more than 6700 miles of power lines. The customer-owned company is part of Touchstone Energy Cooperatives a national alliance of more than 600 local consumer-owned electric utility cooperatives.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (8.8%)           | -     | 496.0 | 506.9 | 474.8 | 375.7 |
| Net income (\$ mil.)   | (0.0%)           | -     | 0.1   | 0.1   | 0.1   | 0.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 155   |

**KENEXA CORPORATION**
**NASDAQ: KNXA**

650 E. Swedesford Rd. 2nd Fl.  
Wayne PA 19087  
Phone: 610-971-9171  
Fax: 610-971-9181  
Web: www.kenexa.com

CEO: Nooruddin S Karsan  
CFO: Donald F Volk  
HR: -  
FYE: December 31  
Type: Public

Kenexa can execute on HR functions. The company develops integrated and Web-based or cloud applications that automate human resources activities such as recruitment skills testing and employee development tracking. Kenexa also offers outsourcing options to clients taking over part or all of the recruitment and hiring process. In addition the company conducts employee surveys for its customers. It sells its services and software products mostly on a subscription basis to about 9000 large and mid-sized corporations such as Eli Lilly and KPMG. In 2012 Kenexa agreed to be acquired by IBM in a cash transaction valued at around \$1.3 billion.

**KENNAMETAL INC.**

NYS: KMT

525 William Penn Place, Suite 3300  
Pittsburgh, PA 15219  
Phone: 412 248-8000  
Fax: -  
Web: www.kennametal.com

CEO: Christopher (Chris) Rossi  
CFO: Jan Kees van Gaalen  
HR: Judith L. Bacchus  
FYE: June 30  
Type: Public

Kennametal offers a host of metal-cutting tools and tooling supplies for machining steel equipment for mining and highway construction and engineering services for production processes. Its lines include cutting milling and drilling tools used in metalworking; drums bits and accessories used in mining; and grader blades used in construction. The company which sells its products globally serves customers in the aerospace defense transportation engineering energy and mining sectors. Its customers have included such giants as Honda Caterpillar and Pratt & Whitney Canada. More than half of sales come from outside of the US.

|                        | Annual Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (2.7%)        | 2,647.2 | 2,098.4 | 2,058.4 | 2,367.9 | 2,375.2 |
| Net income (\$ mil.)   | -             | (373.9) | (226.0) | 49.1    | 200.2   | 241.9   |
| Market value (\$ mil.) | 2.0%          | 2,812.2 | 1,822.3 | 3,084.2 | 2,958.9 | 3,048.8 |
| Employees              | (4.9%)        | 12,700  | 11,200  | 10,700  | 10,500  | 10,400  |

**KENNEDY KRIEGER INSTITUTE, INC.**

707 N BROADWAY  
BALTIMORE, MD 212051888  
Phone: 443-923-9200  
Fax: -  
Web: www.kennedykrieger.org

CEO: Gary W. Goldstein  
CFO: Michael Neuman  
HR: -  
FYE: June 30  
Type: Private

Kennedy Krieger Institute is dedicated to the research education and treatment of children with disorders of the brain spinal cord and musculoskeletal systems. It operates more than 65 outpatient clinics that provide services in behavioral psychology neuropsychology family support occupational and physical therapies and speech pathology among others. Altogether the institute serves more than 20000 individuals each year. Its 45-bed inpatient pediatric hospital caters to children who suffer from feeding problems and severe behaviors such as self-injury and aggression. Kennedy Krieger also runs schools for special-education students ages three to 21 to help prepare them for integration into their communities.

|                        | Annual Growth | 06/06 | 06/07 | 06/08 | 06/09  | 06/13 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 1.6%          | -     | -     | -     | 200.4  | 213.5 |
| Net income (\$ mil.)   | -             | -     | -     | -     | (23.6) | 13.9  |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 2,500 |

**KENNEDY-WILSON HOLDINGS INC**

NYS: KW

151 S El Camino Drive  
Beverly Hills, CA 90212  
Phone: 310 887-6400  
Fax: -  
Web: www.kennedywilson.com

CEO: William J. McMorrow  
CFO: Justin Enbody  
HR: -  
FYE: December 31  
Type: Public

International real estate company Kennedy-Wilson Holdings invests in and leases mostly commercial properties in the US UK Ireland Spain Italy and Japan. In addition to office space the company's KW Investments unit acquires and manages portfolios of multifamily residences loans secured by real estate retail space offices condos and industrial properties. With about \$16 billion in assets under management its KW Investment Management and Real Estate Services (IMRES) division provides property and investment management auction and residential sales and brokerage services to financial institutions institutional investors insurance companies government entities and builders. Kennedy-Wilson has ownership interests more than 50 million sq. ft. of property.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 18.0%         | 398.6   | 603.7   | 703.4   | 810.6   | 773.5   |
| Net income (\$ mil.)   | 61.8%         | 21.9    | 74.7    | 5.6     | 100.5   | 150.0   |
| Market value (\$ mil.) | (7.9%)        | 3,623.1 | 3,448.4 | 2,935.7 | 2,484.6 | 2,602.0 |
| Employees              | (4.5%)        | 450     | 495     | 500     | 498     | 375     |

**KENNESAW STATE UNIVERSITY**

1000 CHASTAIN RD NW  
KENNESAW, GA 301445591  
Phone: 770-423-6000  
Fax: -  
Web: www.kennesaw.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Kennesaw State University (KSU) is a stomping ground for higher education students in northwest Georgia. The college offers more than 150 undergraduate and graduate degree programs including bachelor's master's and doctorate programs in the core areas of nursing business and education as well as such subjects as public administration information technology and social work. KSU enrolls more than 35000 students at its two campuses in the Atlanta metropolitan area. The university is the third largest member of the University System of Georgia after University of Georgia and Georgia State.

|                        | Annual Growth | 06/05 | 06/06 | 06/07 | 06/08 | 06/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.4%         | -     | 86.5  | 99.6  | 113.9 | 116.5 |
| Net income (\$ mil.)   | -             | -     | 18.5  | 10.2  | 10.8  | (0.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,000 |

**KENNESTONE HOSPITAL AT WINDY HILL, INC.**

677 CHURCH ST NE  
MARIETTA, GA 300601101  
Phone: 770-793-5000  
Fax: -  
Web: www.wellstar.org

CEO: Thomas E Hill  
CFO: Dick Stovall  
HR: -  
FYE: June 30  
Type: Private

Kennestone cures kidney stones and other ailments for residents of Cobb County Georgia. WellStar Kennestone Hospital has more than 630 beds and a full range of specialty services. The hospital's physicians provide cardiac care inpatient and outpatient surgery and rehabilitation trauma diabetes care oncology dialysis and home health care. The hospital also operates centers specializing in women's health senior living facilities diagnostic clinics and a wellness and fitness center. WellStar Kennestone Hospital is part of the not-for-profit WellStar Health System which operates hospitals and other medical facilities throughout Georgia.

|                        | Annual Growth | 06/02 | 06/03 | 06/04 | 06/05 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.3%          | -     | 792.4 | 878.0 | 481.8 | 821.3 |
| Net income (\$ mil.)   | 12.9%         | -     | 24.8  | 50.2  | 54.2  | 106.2 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,950 |

**KENNETH COLE PRODUCTIONS INC.**

NYSE: KCP

603 W. 50th St.  
New York NY 10019  
Phone: 212-265-1500  
Fax: 866-741-5753  
Web: www.kennethcole.com

CEO: Marc Schneider  
CFO: David P Edelman  
HR: -  
FYE: December 31  
Type: Private

Kenneth Cole is a trendy old sole. Known for its shoes Kenneth Cole Productions makes stylish apparel and accessories under the Kenneth Cole New York Kenneth Cole Reaction Unlisted and Gentle Souls names. Kenneth Cole licenses its name for hosiery luggage watches and eyewear. It continues to expand adding new lines for women and children as well as fragrances. About 4700 department and specialty stores carry its products. Kenneth Cole operates about 100 retail and outlet stores and sells through catalogs and websites. Chairman Kenneth Cole who effective September 2012 owns the namesake company took Kenneth Cole Productions private through a merger with his KCP Holdco Inc.

**KENSEY NASH CORPORATION**
**NASDAQ: KNSY**

735 Pennsylvania Dr.  
Exton PA 19341  
Phone: 484-713-2100  
Fax: 484-713-2900  
Web: www.kensynash.com

CEO: Joseph W Kaufmann  
CFO: Michael Celano  
HR: -  
FYE: June 30  
Type: Public

Kensy Nash takes heart in its surgical successes. The firm developed the Angio-Seal a bio-absorbable material to seal arterial punctures which can occur during cardiovascular procedures. St. Jude Medical has licensed the rights to manufacture and market Angio-Seal worldwide. Kensy Nash manufactures biomaterial components for the Angio-Seal system including collagen plugs and polymer anchors. The company also makes other biomaterial products including tissue and bone grafting material and fixation devices for orthopedic surgeries collagen-based burn treatments and wound dressings and dental surgery aids. In 2012 Kensy Nash was acquired by global life sciences and materials sciences company Royal DSM.

**KENSINGTON PUBLISHING CORP.**

119 W 40TH ST FL 21  
NEW YORK, NY 100182522  
Phone: 212-407-1500  
Fax: -  
Web: www.kensingtonbooks.com

CEO: Steven Zacharius  
CFO: Michael Rosamilia  
HR: -  
FYE: September 30  
Type: Private

Kensington Publishing holds court with readers. The independent publisher sells hardcover trade and mass market fiction and non-fiction books through its Kensington Zebra Pinnacle and Citadel imprints. The company publishes about 600 titles a year and has a backlist of more than 3000. Romance and women's fiction account for more than half of its titles published each year. Other niche topics covered include wicca gambling gay & lesbian and military history. Readers can turn to the company's Rebel Base Books Web site to order titles such as I Hope They Serve Beer in Hell by Tucker Max which sold more than 70000 copies its first year and made the New York Times Bestseller list in 2006 2007 and 2008.

|                        | Annual<br>Growth | 09/03 | 09/04 | 09/05 | 09/06 | 09/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (36.4%)          | -     | -     | 980.9 | 57.0  | 64.7  |
| Net income (\$ mil.)   | 544.4%           | -     | -     | 0.0   | 1.9   | 3.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 81    |

**KENT COUNTY MEMORIAL HOSPITAL**

455 TOLL GATE RD  
WARWICK, RI 028862770  
Phone: 401-737-7000  
Fax: -  
Web: www.kentri.org

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

As one of Rhode Island's largest hospitals Kent County Memorial Hospital offers Ocean Staters a sea of medical care options. The healthcare facility provides inpatient acute care as well as outpatient services (such as diagnostic imaging) and primary care. It also offers a range of specialties including cardiology orthopedics oncology surgery pediatrics and women's health. A member of the Care New England Health System Kent Hospital opened in 1951 with 90 beds; today the hospital has about 360 beds and a staff of some 600 doctors.

|                        | Annual<br>Growth | 09/11 | 09/12 | 09/13 | 09/14 | 09/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.2%)           | -     | -     | 339.9 | 323.6 | 318.3 |
| Net income (\$ mil.)   | -                | -     | -     | (0.6) | 4.6   | 14.8  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,850 |

**KENT FINANCIAL SERVICES INC.**
**NASDAQ: KENT**

10911 Raven Ridge Rd. Ste. 103-45  
Raleigh NC 27614  
Phone: 919-847-8710  
Fax: 201-791-8015  
Web: www.kreisler-ind.com

CEO: Bryan P Healey  
CFO: Sue Ann Merrill  
HR: -  
FYE: December 31  
Type: Public

Kent Financial Services (once known as Texas American Energy) has moved from the oil patch to the financial services field. The firm holds a majority stake in publicly traded Kent International Holdings (formerly Cortech) which scrapped its pharmaceutical research and is seeking new business opportunities in the US and China. The company in 2010 also scrapped subsidiary Kent Educational Services which controlled The Academy for Teaching and Leadership a provider of educational programs for school administrators and teachers. Chairman and CEO Paul Koether owns approximately 60% of Kent Financial Services.

**KENT STATE UNIVERSITY**

1500 HORNING RD  
KENT, OH 442420001  
Phone: 330-672-3000  
Fax: -  
Web: www.kent.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Kent State University (KSU) knows all about learning from history. The school offers some 300 degrees in art business management technology medicine biology psychology and other fields. Through eight campuses located in northeastern Ohio KSU educates some 43000 students making it Ohio's second-largest public university (behind Ohio State). Its campuses include more than 24 residence halls and the university encourages on-campus living. The school has a student-teacher ratio of about 20:1 and it offers both graduate and undergraduate degrees. KSU was founded in 1910 for teacher training and is one of the state's oldest universities.

|                        | Annual<br>Growth | 06/07 | 06/08 | 06/09  | 06/11 | 06/13 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 6.4%             | -     | -     | 358.8  | 420.3 | 460.1 |
| Net income (\$ mil.)   | -                | -     | -     | (63.5) | 107.3 | 54.9  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 5,466 |

**KENTUCKY FIRST FEDERAL BANCORP**
**NMS: KFFB**

655 Main Street  
Hazard, KY 41702  
Phone: 502-223-1638  
Fax: -  
Web: www.ffsbfrankfort.com/kffb.html

CEO: Don D Jennings  
CFO: R Clay Hulette  
HR: -  
FYE: June 30  
Type: Public

Kentucky First Federal wants to be second to none for banking in the Bluegrass State. Formed in 2005 to be the holding company for First Federal Savings and Loan of Hazard and First Federal Savings Bank of Frankfort which operate three branches in the state's capital and one in the town of Hazard. The banks offer traditional deposit products such as checking and savings accounts NOW and money market accounts and CDs. Lending is focused on residential mortgages but the banks also offer loans secured by churches and commercial real estate as well as consumer and construction loans. Kentucky First Federal which has received final regulatory approval is merging with CKF Bancorp.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.8%             | 296.3 | 291.9 | 308.5 | 318.4 | 330.8 |
| Net income (\$ mil.)   | (20.9%)          | 2.1   | 1.5   | 0.9   | 1.3   | 0.8   |
| Market value (\$ mil.) | (1.6%)           | 69.8  | 68.3  | 78.7  | 70.4  | 65.4  |
| Employees              | (2.6%)           | 71    | 73    | 71    | 70    | 64    |



**KENTUCKY MEDICAL SERVICES FOUNDATION, INC.**

2333 ALUMNI PARK PLZ # 200  
LEXINGTON, KY 405174012  
Phone: 859-257-7910  
Fax: -  
Web: www.kmsf.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Does the mailbox at your old Kentucky home contain doctors' bills? They might be from Kentucky Medical Services Foundation. The physician's practice group provides billing and other administrative services for the more than 600 physicians and other health care providers affiliated with the University of Kentucky's health system UK HealthCare. The network provides more than 80 specialty services offers educational programs and operates acute medical centers including Chandler Hospital Good Samaritan Hospital and Kentucky Children's Hospital.

|                        | Annual<br>Growth | 06/09 | 06/10 | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.3%             | -     | 196.6 | 225.1 | 236.2 | 306.7 |
| Net income (\$ mil.)   | -                | -     | (4.6) | (0.4) | 1.7   | 11.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**KENTUCKY POWER COMPANY**

1 Riverside Plaza  
Columbus OH 43215-2372  
Phone: 614-716-1000  
Fax: 614-716-1823  
Web: www.kentuckypower.com

CEO: -  
CFO: Holly K Koepfel  
HR: -  
FYE: December 31  
Type: Subsidiary

The sun may shine bright on old Kentucky homes but Kentucky Power provides light regardless of the sun's hue. Organized in 1919 the utility distributes electricity to about 175000 homes and businesses across 20 counties in eastern Kentucky. An operating unit of holding company American Electric Power (AEP) Kentucky Power also sells electricity to wholesale customers and has coal-fired power plant interests that combined have a generating capacity of more than 1060 MW. The company operates more than 11040 miles of overhead transmission and distribution power lines.

**KENYON COLLEGE**

1 KENYON COLLEGE  
GAMBIER, OH 430229623  
Phone: 740-427-5000  
Fax: -  
Web: www.kenyon.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Kenyon College is a small liberal arts school located approximately 45 miles north-east of Columbus Ohio. With an enrollment of some 1600 students the school offers bachelor's degrees in more than 30 majors in fields such as fine arts humanities natural sciences and social sciences. Notable alumni include actor Paul Newman and poet Robert Lowell. The college also produces renowned literary journal The Kenyon Review. The oldest private institution of higher education in Ohio Kenyon College was founded in 1824 by Philander Chase an Episcopal bishop.

|                        | Annual<br>Growth | 06/05 | 06/06 | 06/08 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.5%)           | -     | 131.9 | 123.7 | 116.6 | 124.3 |
| Net income (\$ mil.)   | (2.1%)           | -     | 58.6  | 24.6  | (9.2) | 46.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 450   |

**KERYX BIOPHARMACEUTICALS INC.**

NAS: KERX

One Marina Park Drive, 12th Floor  
Boston, MA 02210  
Phone: 617 466-3500  
Fax: -  
Web: www.keryx.com

CEO: Jodie P Morrison  
CFO: Scott A Holmes  
HR: -  
FYE: December 31  
Type: Public

Drugs are a life-or-death business for Keryx Biopharmaceuticals. The company specializes in developing treatments for life-threatening ailments such as cancer and kidney disease. Its lead candidates are Zerenex a compound that may reduce high phosphate levels in patients with end-stage renal disease. The drug has been approved for sale in Japan under the name Riona to treat elevated phosphate levels in patients with chronic kidney disease. Marketing rights there have been granted to partner Japan Tobacco. Keryx is also testing Zerenx as a treatment for elevated phosphorous levels and iron deficiency in patients with kidney disease.

|                        | Annual<br>Growth | 12/12  | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 65.9%            | -      | 7.0     | 10.8    | 13.7    | 32.0    |
| Net income (\$ mil.)   | -                | (22.7) | (46.7)  | (111.5) | (123.1) | (161.1) |
| Market value (\$ mil.) | 22.3%            | 277.3  | 1,370.6 | 1,497.7 | 534.5   | 620.2   |
| Employees              | 66.7%            | 25     | 41      | 155     | 184     | 193     |

**KETTERING ADVENTIST HEALTHCARE**

3535 SOUTHERN BLVD  
DAYTON, OH 454291221  
Phone: 937-298-4331

Fax: -  
Web: www.ketteringhealth.org

CEO: -  
CFO: -  
HR: Brianna Wise  
FYE: December 31  
Type: Private

Kettering Adventist Healthcare dba Kettering Health Network and named for famed inventor Charles F. Kettering is an Ohio-based health care system. It comprises about 120 outpatient facilities including seven acute care hospitals: Kettering Medical Center Grandview Medical Center Sycamore Medical Center Southview Medical Center Fort Hamilton Hospital Greene Memorial Hospital and Soin Medical Center. Other facilities include Kettering Behavioral Hospital and multiple outpatient diagnostic senior care and urgent care clinics. Among its specialized services are heart care rehabilitation orthopedics women's health and emergency medicine.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 8.7%             | -     | -     | 1,577.6 | 1,753.8 | 1,863.2 |
| Net income (\$ mil.)   | (15.4%)          | -     | -     | 98.1    | 171.3   | 70.2    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 6,800   |

**KETTERING UNIVERSITY**

1700 UNIVERSITY AVE  
FLINT, MI 485044898  
Phone: 810-762-9500

Fax: -  
Web: www.kettering.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Sometimes referred to as the "West Point of Industry" Kettering University specializes in engineering science and mathematics programs. Other academic fields include business pre-law pre-med and computer gaming. The private school offers about 15 undergraduate degrees and five graduate degrees to a small student body of more than 1680. As part of its cooperative educational framework the school provides academic credit for structured job experience. Kettering's students work with employers in aerospace accounting government law medical and not-for-profits and research firms in addition to companies in the manufacturing sector. Its student/faculty ratio is 13:1.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | -     | 57.3  | 64.8  | 59.2  | 65.0  |
| Net income (\$ mil.)   | (5.9%)           | -     | 13.3  | 8.9   | (2.2) | 11.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 425   |

**KEURIG GREEN MOUNTAIN INC**
**NMS: GMCR**

33 Coffee Lane  
Waterbury, VT 05676  
Phone: 802 244-5621  
Fax: -  
Web: www.gmcrc.com

CEO: Brian P Kelley  
CFO: Peter G Leemput  
HR: -  
FYE: September 26  
Type: Public

Keurig Green Mountain's business amounts to far more than a hill of beans. The company (formerly Green Mountain Coffee Roasters) is a leader in the specialty coffee and coffemaker business in North America. Its Keurig subsidiary makes single-cup brewing systems for home and office use and roasts coffee for its K-Cups and Vue portion packs. Green Mountain also roasts and packages whole bean and ground coffee and supplies apple cider teas cocoa and other beverages wholesale to food stores resorts and office-delivery services. The company markets coffee under the Newman's Own Organics Tully's and Green Mountain Coffee labels. In Canada it owns the Van Houtte gourmet coffee and coffee-service business.

|                        | Annual Growth | 09/11    | 09/12   | 09/13    | 09/14    | 09/15   |
|------------------------|---------------|----------|---------|----------|----------|---------|
| Sales (\$ mil.)        | 14.3%         | 2,650.9  | 3,859.2 | 4,358.1  | 4,707.7  | 4,520.0 |
| Net income (\$ mil.)   | 25.7%         | 199.5    | 362.6   | 483.2    | 596.5    | 498.3   |
| Market value (\$ mil.) | (14.6%)       | 15,973.6 | 3,637.2 | 11,472.3 | 20,013.7 | 8,506.2 |
| Employees              | 1.7%          | 5,600    | 5,800   | 6,300    | 6,600    | 6,000   |

**KEWAUNEE SCIENTIFIC CORPORATION**
**NMS: KEQU**

2700 West Front Street  
Statesville, NC 28677-2927  
Phone: 704 873-7202  
Fax: 704 873-5160  
Web: www.kewaunee.com

CEO: Thomas D Hull III  
CFO: Donald T Gardner  
HR: -  
FYE: April 30  
Type: Public

The nutty professor once wreaked havoc on furniture like that made by Kewaunee Scientific. The company makes furniture for laboratories including wood and steel cabinets fume hoods and work surfaces. It also makes technical workstations workbenches and computer enclosures for local area networking applications. Kewaunee's primary customers are schools health care institutions and labs (pharmaceutical biotech industrial chemical and commercial research). The company's products are sold through VWR International a school and lab products supplier as well as through designated Kewaunee dealers. Kewaunee's subsidiaries in Singapore and India handle sales in the Asian and Middle Eastern markets.

|                        | Annual Growth | 04/15 | 04/16 | 04/17 | 04/18 | 04/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.4%          | 118.8 | 128.6 | 138.6 | 158.1 | 146.6 |
| Net income (\$ mil.)   | (18.9%)       | 3.5   | 3.8   | 4.5   | 5.2   | 1.5   |
| Market value (\$ mil.) | 9.4%          | 43.4  | 45.9  | 62.9  | 96.0  | 62.2  |
| Employees              | 7.3%          | 645   | 682   | 745   | 820   | 856   |

**KEY CITY FURNITURE COMPANY INC**

1804 RIVER ST  
WILKESBORO, NC 286977633  
Phone: 336-838-4191  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: January 01  
Type: Private

Family-owned and -operated since 1927 Key City Furniture has a lock on hand-crafting furniture. The company operates facilities in Wilkesboro and North Wilkesboro North Carolina. More than 400 types of furniture are made to order including sleeper sofas sectionals rockers and ottomans. The company offers its customers some 1200 different fabrics and leathers. Key City Furniture founded by James E. Caudill is run by his grandsons F.D. Forester III and James Caudill Forester.

|                        | Annual Growth | 12/05 | 12/06 | 12/07* | 01/09 | 01/10 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (70.8%)       | -     | -     | 384.0  | 13.1  | 9.5   |
| Net income (\$ mil.)   | -             | -     | -     | 0.0    | (2.2) | (0.8) |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 105   |

\*Fiscal year change

**KEY ENERGY SERVICES INC (DE)**
**NBB: KEGX**

1301 McKinney Street, Suite 1800  
Houston, TX 77010  
Phone: 713 651-4300  
Fax: -  
Web: www.keyenergy.com

CEO: Robert Drummond  
CFO: J. Marshall Dodson  
HR: -  
FYE: December 31  
Type: Public

Energy is the key to growth for Key Energy Services one of the US's largest well-servicing and workover companies. The company provides maintenance workover and recompletion of wells primarily for onshore drilling. It provides services such as contract drilling well completion oilfield fluid transportation production testing and storage and disposal services to major and independent oil companies. Key Energy Services has a fleet of 884 well service rigs in the US. It also has operations in Mexico and has a technology development and control systems business based in Canada. The company filed for Chapter 11 bankruptcy protection in 2016.

|                        | Annual Growth | 12/15   | 12/16   | 12/16  | 12/17   | 12/18  |
|------------------------|---------------|---------|---------|--------|---------|--------|
| Sales (\$ mil.)        | (13.0%)       | 792.3   | 399.4   | 17.8   | 436.2   | 521.7  |
| Net income (\$ mil.)   | -             | (917.7) | (131.7) | (10.2) | (120.6) | (88.8) |
| Market value (\$ mil.) | (74.5%)       | -       | -       | 650.6  | 240.1   | 42.2   |
| Employees              | (11.9%)       | 3,800   | -       | 3,225  | 3,000   | 2,600  |

**KEY FOOD STORES CO-OPERATIVE, INC.**

1200 SOUTH AVE  
STATEN ISLAND, NY 103143413  
Phone: 718-370-4200  
Fax: -

CEO: Dean Janeway  
CFO: -  
HR: -  
FYE: April 25  
Type: Private

Key Food Stores Co-Operative is a friend to independent New York area grocers. The co-op provides retail support and other services to 150 independently owned food retailers in the New York City area. Key Food's member-owners run stores mainly in Brooklyn and Queens but also in the other boroughs and surrounding counties. It operates stores primarily under the Key Food banner but it also has Key Food Marketplace locations that feature expanded meat deli and produce departments. In addition the co-op supplies Key Foods-branded products to member stores. Among its members are Pick Quick Foods Dan's Supreme Super Markets Gemstone Supermarkets and Queens Supermarkets. Key Foods was founded in 1937.

|                        | Annual Growth | 04/09 | 04/10 | 04/11 | 04/14 | 04/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0   | 537.7 | 753.4 | 893.2 |
| Net income (\$ mil.)   | -             | -     | 0.0   | (0.0) | 0.0   | (0.7) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 84    |

**KEY TECHNOLOGY INC**
**NMS: KTEC**

150 Avery Street  
Walla Walla, WA 99362  
Phone: 509 529-2161  
Fax: 509 522-3378  
Web: www.key.net

CEO: Michael J Kachmer  
CFO: Craig Reuther  
HR: -  
FYE: September 30  
Type: Public

When good french fries go bad Key Technology can sort out the problem. The company makes food and material processing automation equipment under brand names such as Manta Tegra and Optyx. Its electro-optical automated inspection sorting and product preparation systems can be used to evaluate fresh fruits and vegetables beans potato chips and other snacks. Items can be sorted by color size and shape to identify defective or inconsistent products for removal. The company also makes conveyor and sorting systems for the tobacco pharmaceutical nutraceutical and coffee industries.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.6%          | 136.8 | 118.3 | 102.9 | 120.0 | 139.9 |
| Net income (\$ mil.)   | 0.1%          | 4.0   | (5.4) | (5.0) | (0.7) | 4.0   |
| Market value (\$ mil.) | 8.2%          | 89.5  | 85.9  | 76.3  | 71.4  | 122.6 |
| Employees              | 2.1%          | 602   | 559   | 555   | 587   | 653   |

**KEY TRONIC CORP****NMS: KTCC**

4424 North Sullivan Road  
Spokane Valley, WA 99216  
Phone: 509 928-8000  
Fax: -  
Web: www.keytronic.com

CEO: Craig D. Gates  
CFO: Ronald F. (Ron) Klawitter  
HR: -  
FYE: June 29  
Type: Public

Key Tronic unlocks the door to electronic systems manufacturing for its contract customers. The company which does business as KeyTronicEMS to highlight its focus on electronics manufacturing services provides printed circuit board (PCB) assembly integrated electronic and mechanical engineering precision plastic molding sheet metal fabrication and complete product assembly services. In addition Key Tronic offers product design engineering materials management and in-house testing services. The company began as a maker of computer keyboards and it still makes customized and standard keyboards for PCs terminals and workstations. Customers in the US generate about 75% of revenue.

|                        | Annual Growth | 06/15* | 07/16 | 07/17* | 06/18 | 06/19 |
|------------------------|---------------|--------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 1.7%          | 434.0  | 485.0 | 467.8  | 446.3 | 464.0 |
| Net income (\$ mil.)   | -             | 4.3    | 6.5   | 5.6    | (1.3) | (8.0) |
| Market value (\$ mil.) | (17.3%)       | 114.7  | 79.5  | 76.3   | 81.6  | 53.6  |
| Employees              | (4.4%)        | 4,866  | 4,947 | 5,038  | 4,701 | 4,067 |

\*Fiscal year change

**KEYCORP****NYS: KEY**

127 Public Square  
Cleveland, OH 44114-1306  
Phone: 216 689-3000  
Fax: -  
Web: www.key.com

CEO: Beth E. Mooney  
CFO: Donald R. Kimble  
HR: Craig A. Buffie  
FYE: December 31  
Type: Public

With a focus on retail operations KeyCorp subsidiary bank KeyBank operates about 1160 branches and 1500 ATMs in some 15 states across the US. Its operations are divided into two groups: Key Community Bank offers traditional services such as deposits loans credit cards and financial planning; Key Corporate Bank provides investment banking services real estate capital equipment financing and capital markets services primarily to middle-market companies in industries including energy healthcare and real estate. KeyCorp is also one of the largest servicers of commercial and multifamily loans in the US.

|                        | Annual Growth | 12/14    | 12/15    | 12/16     | 12/17     | 12/18     |
|------------------------|---------------|----------|----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 10.4%         | 93,821.0 | 95,133.0 | 136,453.0 | 137,698.0 | 139,613.0 |
| Net income (\$ mil.)   | 20.0%         | 900.0    | 916.0    | 791.0     | 1,296.0   | 1,866.0   |
| Market value (\$ mil.) | 1.5%          | 14,171.1 | 13,447.2 | 18,626.3  | 20,563.4  | 15,068.3  |
| Employees              | 7.0%          | 13,853   | 13,359   | 15,700    | 18,415    | 18,180    |

**KEYW HOLDING CORP****NMS: KEYW**

7740 Milestone Parkway, Suite 400  
Hanover, MD 21076  
Phone: 443 733-1600  
Fax: -  
Web: www.keywcorp.com

CEO: William J Weber  
CFO: Michael J Alber  
HR: -  
FYE: December 31  
Type: Public

KeyW is a key player in US cybersecurity with its eyes focused on the intelligence community. Operating through contractor KeyW Corp. and its subsidiaries including Sotera Defense the company is an IT contractor to the federal government. Its capabilities include cyber operations and training; geospatial intelligence; cloud and data analytics; engineering; and intelligence analysis and operations. Customers include US government intelligence and defense agencies like the National Security Agency and the FBI and agencies in US Department of Defense. Some 95% of the company's revenue comes from the US government.

|                        | Annual Growth | 12/13  | 12/14  | 12/15  | 12/16  | 12/17  |
|------------------------|---------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | 10.3%         | 298.7  | 290.5  | 311.8  | 288.0  | 441.6  |
| Net income (\$ mil.)   | -             | (10.6) | (12.9) | (58.6) | (25.7) | (11.0) |
| Market value (\$ mil.) | (18.7%)       | 670.3  | 517.7  | 300.3  | 588.0  | 292.8  |
| Employees              | 16.2%         | 1,068  | 1,087  | 1,173  | 1,058  | 1,949  |

**KFORCE INC.****NMS: KFRC**

1001 East Palm Avenue  
Tampa, FL 33605  
Phone: 813 552-5000  
Fax: -  
Web: www.kforce.com

CEO: David L. Dunkel  
CFO: David M. Kelly  
HR: -  
FYE: December 31  
Type: Public

Kforce is a corporate matchmaker placing skilled technology and finance workers with the companies that need them. The specialty staffing firm provides temporary staffing services (and to a lesser extent permanent placement) in information technology accounting and government. It also offers web-based services such as online resumes job postings career management information and interactive interviews. Among Kforce's clients are FORTUNE 1000 corporations (include 70% of the Fortune 100) small and midsize firms nationwide and government agencies. The K in Kforce stands for Knowledge.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.9%          | 1,217.3 | 1,319.2 | 1,319.7 | 1,357.9 | 1,418.4 |
| Net income (\$ mil.)   | (10.6%)       | 90.9    | 42.8    | 32.8    | 33.3    | 58.0    |
| Market value (\$ mil.) | 6.4%          | 628.2   | 658.1   | 601.4   | 657.4   | 805.0   |
| Employees              | 0.4%          | 13,600  | 14,400  | 14,600  | 14,600  | 13,800  |

**KGBO HOLDINGS, INC**

4289 IVY POINTE BLVD  
CINCINNATI, OH 452450002  
Phone: 513-831-2600  
Fax: -  
Web: www.tql.com

CEO: -  
CFO: -  
HR: -  
FYE: December 30  
Type: Private

Total Quality Logistics sets a high standard for moving merchandise. The third-party logistics (non-asset based) provider specializes in arranging freight transportation using reefers (refrigerated trucks) vans and flatbeds — moving in excess of 500,000 loads each year. The trucking brokerage company serves more than 7,000 clients across the US Canada and Mexico ranging from small businesses to Fortune 500 organizations. Founded in 1997 by company president Ken Oaks Total Quality Logistics (TQL) has contracts with carriers that include single owner operators and large fleets. Customers have included Kroger Dole Food and Laura's Lean Beef.

|                        | Annual Growth | 12/08 | 12/09 | 12/10 | 12/11   | 12/12   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 34.9%         | -     | -     | 762.1 | 1,046.7 | 1,387.4 |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 0.0     | 0.0     |
| Market value (\$ mil.) | -             | -     | -     | -     | -       | -       |
| Employees              | -             | -     | -     | -     | -       | 4,077   |

**KID BRANDS, INC.****NBB: KIDB Q**

301 Route 17 North, 6th Floor  
Rutherford, NJ 07070  
Phone: 201 405-2400  
Fax: 204 405-7355  
Web: www.kidbrands.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Kid Brands sells products for brand-new people: newborns to 3-year-olds. Through its subsidiaries the company designs imports and markets infant and juvenile bedding and furniture as well as related nursery accessories. It also peddles infant-development toys and teething feeding and bath and baby care products. Kid Brands' principal subsidiaries include Sassy Kids Line LaJobi and CoCaLo. The company also makes juvenile products under license from Carters Disney Graco and Serta. Founded in 1963 by the late Russell Berrie the company (formerly Russ Berrie and Co.) changed its name to Kid Brands in 2009 to underscore its shift to infant and juvenile products.

|                        | Annual Growth | 12/09 | 12/10 | 12/11  | 12/12  | 12/13  |
|------------------------|---------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | (6.3%)        | 243.9 | 275.8 | 252.6  | 229.5  | 188.2  |
| Net income (\$ mil.)   | -             | 11.7  | 34.7  | (38.6) | (54.1) | (28.8) |
| Market value (\$ mil.) | (30.5%)       | 96.7  | 188.8 | 69.8   | 34.2   | 22.5   |
| Employees              | (3.1%)        | 340   | 304   | 320    | 300    | 300    |

**KILLBUCK BANCSHARES, INC.**
**NBB: KLIB**

165 North Main Street, P.O. Box 407  
Killbuck, OH 44637  
Phone: 330 276-2771  
Fax: 330 276-0216  
Web: www.killbuckbank.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Interestingly enough if you want to save a buck you can take your doe to Killbuck. Killbuck Bancshares is the holding company for The Killbuck Savings Bank which operates about 10 branches in northeast Ohio. It offers traditional retail products to individuals and small to midsized businesses including checking and savings accounts credit cards and IRAs. Residential and commercial mortgages make up about two-thirds of its loan portfolio which also includes business loans and consumer loans. Killbuck Bancshares is the #1 financial institution in Holmes County where most of its offices are located. It also has branches in Knox and Tuscarawas counties.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.1%             | 436.5 | 460.4 | 461.8 | 479.8 | 492.3 |
| Net income (\$ mil.)   | 12.3%            | 2.9   | 3.3   | 3.6   | 4.1   | 4.6   |
| Market value (\$ mil.) | 0.4%             | 65.4  | 65.2  | 61.9  | 67.0  | 66.4  |
| Employees              | -                | 121   | -     | -     | -     | -     |

**KILROY REALTY CORP**
**NYS: KRC**

12200 W. Olympic Boulevard, Suite 200  
Los Angeles, CA 90064  
Phone: 310 481-8400  
Fax: -  
Web: www.kilroyrealty.com

CEO: John B. Kilroy  
CFO: Tyler H. Rose  
HR: -  
FYE: December 31  
Type: Public

Kilroy is still here especially if you're referring to the West Coast. A self-administered real estate investment trust (REIT) Kilroy Realty owns manages and develops Class A office space mostly in suburban Southern California's Orange County San Diego and Los Angeles but it has since expanded to the San Francisco Bay and greater Seattle area to woo technology companies as tenants. Its portfolio includes about 115 office properties encompassing more than 13 million square feet of leasable space. A majority of Kilroy Realty's 500-plus tenants are involved in technology media financial services and real estate.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.4%             | 521.7   | 581.3   | 642.6   | 719.0   | 747.3   |
| Net income (\$ mil.)   | 9.4%             | 180.2   | 234.1   | 293.8   | 164.6   | 258.4   |
| Market value (\$ mil.) | (2.3%)           | 6,958.6 | 6,375.3 | 7,376.7 | 7,520.8 | 6,335.0 |
| Employees              | 5.1%             | 226     | 232     | 245     | 251     | 276     |

**KIMBALL ELECTRONICS GROUP INC.**

1600 Royal St. GO-149  
Jasper IN 47549  
Phone: 812-634-4200  
Fax: 812-634-4600  
Web: www.kegroup.com

CEO: -  
CFO: Michael K Sergesketter  
HR: Judith Brosseau  
FYE: June 30  
Type: Subsidiary

Kimball Electronics Group (a subsidiary of Kimball International) makes printed circuit boards and electronic assemblies along with offering such services as design engineering prototyping testing and packaging. The company was established in 1961 to build electronic organs for its parent firm then transitioned into the contract electronics manufacturing services business in 1985. Customers have included FLIR Systems Johnson Controls TRW Automotive Holdings and Xhale Innovations. Kimball Electronics has facilities in China Mexico Poland Thailand and the US.

**KIMBALL INTERNATIONAL, INC.**
**NMS: KBAL**

1600 Royal Street  
Jasper, IN 47546-2256  
Phone: 812 482-1600  
Fax: -  
Web: www.kimballinternational.com

CEO: Robert F. (Bob) Schneider  
CFO: Michelle R. Schroeder  
HR: Dean Vonderheide  
FYE: June 30  
Type: Public

Kimball International makes and sells furniture under three brands — Kimball National and Hospitality. The Kimball and National brands provide furniture designed for collaborative and open workspace areas conference rooms training rooms and private rooms. Kimball Hospitality provides furniture designed for hotel properties and mixed use developments including commercial and residential. In addition Kimball designs products specifically for the healthcare market such as patient/exam room and lounge seating and case goods. Founded in 1857 Kimball has a long and storied history that includes being the world's largest pianomaker and having an electronic assemblies division which it sold in 2014. Kimball operates mostly in US.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.3%             | 600.9 | 635.1 | 669.9 | 685.6 | 768.1 |
| Net income (\$ mil.)   | 18.0%            | 20.3  | 21.2  | 37.5  | 34.4  | 39.3  |
| Market value (\$ mil.) | 9.4%             | 447.6 | 418.9 | 614.4 | 594.9 | 641.6 |
| Employees              | 2.0%             | 2,894 | 3,081 | 3,089 | 3,074 | 3,127 |

**KIMBALL MEDICAL CENTER INC.**

600 RIVER AVE  
LAKEWOOD, NJ 087015281  
Phone: 732-363-1900  
Fax: -  
Web: www.saintbarnabas.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Kimball Medical Center knows that life on the Jersey Shore isn't always as beachy as it's cracked up to be. Kimball Medical Center is a 350-bed acute care hospital and part of the Saint Barnabas Health Care System. Located in Lakewood the medical center serves the southern Monmouth and Ocean counties of New Jersey. Services include cancer treatment rehabilitation emergency care maternity and pediatrics and occupational medicine. The hospital also offers wellness and health education programs and support groups at its Center For Healthy Living.

|                        | Annual<br>Growth | 12/07 | 12/08  | 12/12 | 12/15 | 12/16 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (4.1%)           | -     | 147.9  | 141.8 | 108.9 | 106.0 |
| Net income (\$ mil.)   | -                | -     | (18.0) | (3.3) | 9.7   | 5.2   |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 1,500 |

**KIMBERLY-CLARK CORP.**
**NYS: KMB**

P.O. Box 619100  
Dallas, TX 75261-9100  
Phone: 972 281-1200  
Fax: -  
Web: www.kimberly-clark.com

CEO: Thomas J. (Tom) Falk  
CFO: Maria G. Henry  
HR: Rick Purdy  
FYE: December 31  
Type: Public

One of the world's largest makers of personal paper products Kimberly-Clark operates through three business segments: Personal Care Consumer Tissue and K-C Professional. Kimberly-Clark's largest unit Personal Care makes products such as diapers (Huggies Pull-Ups) feminine care items (Kotex) and incontinence care products (Poise Depend). Through its Consumer Tissue segment the manufacturer offers facial and bathroom tissues paper towels and other household items under the names Cottonelle Kleenex Viva and Scott (plus the Scott Naturals line). Kimberly-Clark's K-C Professional unit makes WypAll commercial wipes among other items. The US accounts for around half of Kimberly-Clark's sales.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (1.6%)           | 19,724.0 | 18,591.0 | 18,202.0 | 18,259.0 | 18,486.0 |
| Net income (\$ mil.)   | (2.0%)           | 1,526.0  | 1,013.0  | 2,166.0  | 2,278.0  | 1,410.0  |
| Market value (\$ mil.) | (0.3%)           | 39,856.9 | 43,913.7 | 39,367.1 | 41,623.1 | 39,305.0 |
| Employees              | (1.2%)           | 43,000   | 43,000   | 42,000   | 42,000   | 41,000   |

**KIMCO REALTY CORP**

NYS: KIM

3333 New Hyde Park Road  
New Hyde Park, NY 11042  
Phone: 516 869-9000  
Fax: -  
Web: www.kimcorealty.com

CEO: Conor C. Flynn  
CFO: Glenn G Cohen  
HR: Leah Landro  
FYE: December 31  
Type: Public

Kimco Realty is the real deal. The self-managed and self-administered real estate investment trust (REIT) owns or has interests in about 535 community shopping centers with 86 million sq. ft. of leasable space in metropolitan areas in some 35 states and Puerto Rico. Kimco properties are usually anchored by a supermarket or a big-box store that sells day-to-day necessities rather than big-ticket items. Home Depot Kohl's TJX Sears and Wal-Mart are its largest tenants. Through subsidiaries the company also develops shopping centers and provides real estate management and disposition services to retailers.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17   | 12/18   |
|------------------------|------------------|----------|----------|----------|---------|---------|
| Sales (\$ mil.)        | 4.0%             | 993.9    | 1,166.8  | 1,170.8  | 1,200.8 | 1,164.8 |
| Net income (\$ mil.)   | 4.1%             | 424.0    | 894.1    | 378.9    | 426.1   | 497.8   |
| Market value (\$ mil.) | (12.6%)          | 10,593.7 | 11,149.9 | 10,602.1 | 7,648.2 | 6,173.3 |
| Employees              | (2.0%)           | 580      | 546      | 551      | 546     | -       |

**KIMPTON HOTEL & RESTAURANT GROUP LLC**

222 Kearney St. Ste. 200  
San Francisco CA 94108  
Phone: 415-397-5572  
Fax: 415-296-8031  
Web: www.kimptonhotels.com

CEO: Mike Depatie  
CFO: Ben Rowe  
HR: Maryann Holt  
FYE: December 31  
Type: Private

Kimpton Hotel & Restaurant Group hopes a little style can help it stand out in the crowded leisure industry. The company owns some 12 boutique hotels and manages about 40 others in more than 20 markets across the US. Kimpton buys older buildings in urban areas and transforms them into four-star hotels that feature mostly smaller European-style accommodations. Upscale Kimpton Restaurants are located next to most hotels. The company's management services include strategic planning sales and marketing human resources and administration support. Investment banker and founder Bill Kimpton opened the company's first hotel the Clarion Bedford in San Francisco in 1981.

**KINDER MORGAN ENERGY PARTNERS, L.P.**

NYS: KMP

1001 Louisiana Street, Suite 1000  
Houston, TX 77002  
Phone: 713 369-9000  
Fax: -  
Web: www.kindermorgan.com

CEO: Richard D Kinder  
CFO: Kimberly A Dang  
HR: -  
FYE: December 31  
Type: Public

Kinder Morgan Energy Partners (KMP) keeps energy on the move throughout the North America. The company holds stakes in more than 37000 miles of natural gas and petroleum product pipelines and owns 180 bulk terminals and rail transloading facilities with 200 millions barrels of storage capacity that handle 100 million tons of coal petroleum coke and bulk products annually. KMP transports refined petroleum products (gasoline diesel and jet fuel) through 8400 miles of pipelines and stores the products in 60 terminals in the US. Through its CO2 subsidiary KMP transports carbon dioxide. Kinder Morgan owns about 13% of KMP and through its Kinder Morgan Management unit acts as general partner.

|                        | Annual<br>Growth | 12/08    | 12/09    | 12/10    | 12/11    | 12/12    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (7.4%)           | 11,740.3 | 7,003.4  | 8,077.7  | 8,211.2  | 8,642.0  |
| Net income (\$ mil.)   | 0.6%             | 1,304.8  | 1,267.5  | 1,316.3  | 1,257.8  | 1,339.0  |
| Market value (\$ mil.) | 14.9%            | 17,073.4 | 22,757.0 | 26,220.2 | 31,702.3 | 29,776.7 |
| Employees              | 31.6%            | -        | -        | -        | 8,120    | 10,685   |

**KINDER MORGAN INC.**

NYS: KMI

1001 Louisiana Street, Suite 1000  
Houston, TX 77002  
Phone: 713 369-9000  
Fax: -  
Web: www.kindermorgan.com

CEO: Steven J. (Steve) Kean  
CFO: Kimberly A. (Kim) Dang  
HR: -  
FYE: December 31  
Type: Public

Kinder Morgan Inc. (KMI) is one of the largest energy infrastructure companies in North America. It operates approximately 85000 miles of pipelines and more than 150 terminals that transport natural gas refined petroleum products crude oil condensate CO2 and other products to its customers across America. The company is also a leading producer of CO2 used in oilfield operations. Most of KMI's customers are major oil companies energy producers and shippers as well as local distribution companies. It generates most of its sales in the US. In 2019 KMI agreed to sell its 70% stake in Kinder Morgan Canada Limited to Pembina Pipeline Corporation.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | (3.4%)           | 16,226.0 | 14,403.0 | 13,058.0 | 13,705.0 | 14,144.0 |
| Net income (\$ mil.)   | 11.9%            | 1,026.0  | 253.0    | 708.0    | 183.0    | 1,609.0  |
| Market value (\$ mil.) | -                | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Employees              | (1.2%)           | 11,535   | 11,290   | 11,121   | 10,897   | 11,012   |

**KINDRED HEALTHCARE INC**

NYS: KND

680 South Fourth Street  
Louisville, KY 40202-2412  
Phone: 502 596-7300  
Fax: -  
Web: www.kindredhealthcare.com

CEO: Benjamin A Breier  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Families unable to provide 24-hour care to their kin can at least turn to Kindred Healthcare. As a leading provider of long-term health care Kindred operates about more than 80 transitional care hospitals about 20 inpatient rehabilitation hospitals 20 sub-acute units and 615 home health hospice and non-medical home care centers throughout the US. Its Kindred's RehabCare business provides contract rehabilitation therapy services at more than 1700 facilities. Its facilities have a combined capacity of about 19000 beds and span 45 states. A consortium of investors is taking Kindred private in a \$4.1 billion transaction.

|                        | Annual<br>Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.0%             | 6,181.3 | 4,900.5 | 5,027.6 | 7,054.9 | 7,219.5 |
| Net income (\$ mil.)   | -                | (40.4)  | (168.5) | (79.8)  | (93.4)  | (664.2) |
| Market value (\$ mil.) | (7.7%)           | 921.5   | 1,681.2 | 1,548.3 | 1,014.3 | 668.6   |
| Employees              | 6.4%             | 78,000  | 63,300  | 61,500  | 102,000 | 100,100 |

**KINECTA FEDERAL CREDIT UNION**

1440 Rosecrans Ave.  
Manhattan Beach CA 90266  
Phone: 310-643-5458  
Fax: 310-643-8350  
Web: www.kinecta.org

CEO: Keith Sultemeier  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Kinecta Federal Credit Union provides retail financial services to more than 225000 member-owners in Southern California where it operates about two dozen branches. Members also have access to more than 4000 branches worldwide through a network of affiliated credit unions. Kinecta's offerings include checking and savings accounts IRAs savings bonds and credit cards. The credit union with about \$3.5 billion in assets originates residential mortgages in some 25 states. Other lending activities include automobile and home equity loans. Retirement investment and insurance products are offered through subsidiaries Kinecta Financial & Insurance Services and Apollo Insurance Services.

**KINETIC CONCEPTS INC.**

8023 Vantage Dr. CEO: -  
San Antonio TX 78230-4726 CFO: Robert Hureau  
Phone: 210-524-9000 HR: -  
Fax: 210-255-6998 FYE: December 31  
Web: www.kcil.com Type: Private

Kinetic Concepts Inc. (KCI) exudes positive energy for wound-healing purposes. The company's active healing solutions (AHS) business makes vacuum-assisted wound care systems (including the V.A.C. Via system) which use KCI's negative pressure technology to speed patient recovery from complex wounds. The unit also makes negative pressure systems to aid in the healing of surgical incisions. Its Life-Cell business develops tissue regeneration products used in reconstructive surgical procedures. The firm is selling its therapeutic support systems (TSS) business which makes hospital beds specialized mattresses and patient mobility assistance devices. KCI is owned by a consortium of private-investors.

**KINETIC SYSTEMS, INC.**

3083 INDEPENDENCE DR CEO: -  
LIVERMORE, CA 945517707 CFO: -  
Phone: 510-683-6000 HR: -  
Fax: - FYE: December 31  
Web: www.kinetics.net Type: Private

Kinetic Systems stays in motion. The company (known as Kinetics) provides process and mechanical systems primarily to the microelectronics solar energy and biopharmaceutical industries in the Americas Asia and Europe. It installs gas chemical water and utility systems as well as fabricated steel pipe HVAC and plumbing systems. While most of its work is done designing and constructing laboratories and manufacturing facilities Kinetics also installs systems for data centers condominiums schools and water treatment plants. Kinetics has served clients including AMD Merck and Pepsi. Founded in 1973 the firm is controlled by Ares Management.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 53.0%            | -     | -     | -     | 112.4 | 172.0 |
| Net income (\$ mil.)   | 129.5%           | -     | -     | -     | 0.6   | 1.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**KING KULLEN GROCERY CO. INC.**

185 Central Ave. CEO: Ronald Conklin  
Bethpage NY 11714 CFO: -  
Phone: 516-733-7100 HR: -  
Fax: 516-827-6325 FYE: September 30  
Web: www.kingkullen.com Type: Private

How's this for a crowning achievement? King Kullen Grocery claims to have been the originator of the supermarket format. Heralding itself as "America's first supermarket" the firm operates some 40 grocery stores on Long Island New York. King Kullen also owns four Wild By Nature natural foods stores and offers a line of vitamins and supplements under the same name in some King Kullen stores. Most outlets average about 35000 sq. ft. but it has a 62000-sq.-ft. upscale market with features such as ethnic fare catering and a Wild By Nature section. Started in a Queens New York warehouse in 1930 by Michael Cullen the firm is owned and operated by Cullen's descendants.

**KING'S COLLEGE**

133 N RIVER ST CEO: -  
WILKES BARRE, PA 187110801 CFO: -  
Phone: 570-208-5900 HR: -  
Fax: - FYE: June 30  
Web: www.kings.edu Type: Private

King's College emphasizes intelligence over royalty. The school is a Catholic university offering more than 35 majors in allied health business education natural science and humanities and social sciences. King's enrolls about 2700 undergraduate and graduate students. The school also offers about a dozen pre-professional programs as well as special concentration programs in ethics forensic studies and other fields. Founded in 1946 by the Holy Cross congregation from the University of Notre Dame the school is part of a national network of Holy Cross colleges and universities.

|                        | Annual<br>Growth | 06/11 | 06/12 | 06/13 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.3%             | -     | 83.1  | 83.5  | 82.5  | 91.1  |
| Net income (\$ mil.)   | 51.0%            | -     | 1.6   | 4.3   | 2.1   | 8.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**KINGSBROOK JEWISH MEDICAL CENTER INC**

585 SCHENECTADY AVE STE 2 CEO: Linda Brady  
BROOKLYN, NY 112031809 CFO: John Schmitt  
Phone: 718-604-5000 HR: -  
Fax: - FYE: December 31  
Web: www.kingsbrook.org Type: Private

Kingsbrook Jewish Medical Center (KJMC) cares for the health needs of all Brooklyn residents. Founded in 1925 to serve the area's Jewish community the campus includes an acute care hospital with about 320 inpatient beds and an adult and pediatric long-term care facility with 540 beds. KJMC provides emergency surgical cardiology gastroenterology pulmonary wound care and diagnostic imaging services as well as skilled nursing services. The hospital also serves as a training facility for medical dental and pharmacy residents. It also operates a primary and specialty care outpatient center and a rehabilitation institute.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.5%             | -     | 211.6 | 218.4 | 215.7 | 241.3 |
| Net income (\$ mil.)   | 28.7%            | -     | 12.8  | (1.1) | 15.0  | 27.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,100 |

**KINGSTONE COMPANIES INC**
**NAS: KINS**

15 Joys Lane CEO: -  
Kingston, NY 12401 CFO: Victor J Brodsky  
Phone: 845 802-7900 HR: -  
Fax: - FYE: December 31  
Web: www.kingstonecompanies.com Type: Public

Kingstone Companies (formerly DCAP Group) keeps things covered. While the company has transformed itself from a broker into an underwriter its main business is still insurance. Its Kingstone Insurance Company (formerly Commercial Mutual Insurance Company) provides property/casualty insurance policies for individuals and businesses in New York State. Its products including auto business and homeowners' policies are sold through independent agents. The company has divested its former insurance brokerage business which offered life and property/casualty policies through owned and franchised retail locations in New York and eastern Pennsylvania.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 22.8%            | 50.1  | 64.2  | 77.4  | 92.8  | 113.8 |
| Net income (\$ mil.)   | (12.7%)          | 5.3   | 7.0   | 8.9   | 10.0  | 3.1   |
| Market value (\$ mil.) | 21.4%            | 87.6  | 96.7  | 147.8 | 202.1 | 190.1 |
| Employees              | 11.2%            | 66    | 69    | 80    | 97    | 101   |

**KIOR, INC.**

NBB: KIOR Q

13001 Bay Park Road  
Pasadena, TX 77507  
Phone: 281 694-8700  
Fax: -  
Web: www.kior.com

CEO: Fred Cannon  
CFO: Christopher A Artzer  
HR: -  
FYE: December 31  
Type: Public

Renewable crude oil. Wait - what? KIOR makes actual crude oil using renewable non-food biomass like wood chips and switch grass. It also makes gasoline and diesel as well as blends for standard gasoline from its crude. Refined in standard petrochemical refinery equipment the development stage company's products can be transported using existing oil and gas transportation infrastructure. Unlike ethanol and biodiesel KIOR's fuel is completely interchangeable with fossil fuels and can be "dropped in" to engines. The company claims it can produce a gallon of gas for \$1.80 with an 80% reduction in greenhouse gas emissions compared to standard gasoline.

|                        | Annual Growth | 12/09  | 12/10  | 12/11   | 12/12  | 12/13   |
|------------------------|---------------|--------|--------|---------|--------|---------|
| Sales (\$ mil.)        | 1997.7%       | -      | -      | -       | 0.1    | 1.8     |
| Net income (\$ mil.)   | -             | (14.1) | (45.9) | (64.1)  | (96.4) | (347.5) |
| Market value (\$ mil.) | (59.4%)       | -      | -      | 1,121.8 | 706.4  | 185.1   |
| Employees              | 19.6%         | -      | 107    | 163     | 212    | 183     |

**KIPS BAY MEDICAL INC.**

NBB: KIPS

3405 Annapolis Lane North, Suite 200  
Minneapolis, MN 55447  
Phone: 763 235-3540  
Fax: -  
Web: www.kipsbaymedical.com

CEO: Scott Kellen  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Kips Bay Medical makes medical devices that help veins do their jobs in patients with coronary artery disease. The company is focused on developing and commercializing a vein support device called eSVS MESH a mesh sleeve implanted by surgeons in coronary artery bypass grafting (CABG) that when placed over a patient's vein graft improves the graft's structure and long-term performance. It is designed to mimic the artery's job of constricting the vein and preventing harmful vessel expansion. The company began selling the eSVS MESH in Europe and other international markets in 2010 and it plans to seek marketing approval in the US as well. Kips Bay Medical completed an IPO in 2011.

|                        | Annual Growth | 12/09 | 12/10  | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | (16.5%)       | -     | 0.2    | 0.3   | 0.2   | 0.1   |
| Net income (\$ mil.)   | -             | (3.3) | (10.9) | (4.3) | (5.5) | (6.1) |
| Market value (\$ mil.) | (26.8%)       | -     | -      | 36.2  | 16.9  | 19.4  |
| Employees              | 1.9%          | 13    | 13     | 15    | 13    | 14    |

**KIRBY CORP.**

NYS: KEX

55 Waugh Drive, Suite 1000  
Houston, TX 77007  
Phone: 713 435-1000  
Fax: 713 435-1010  
Web: www.kirbycorp.com

CEO: David W. Grzebinski  
CFO: William G Harvey  
HR: -  
FYE: December 31  
Type: Public

Kirby Corporation is one of the largest inland tank barge operators in the US. Its fleet operated by subsidiary Kirby Inland Marine consists of over 1000 barges with transportation capacity of about 22 million barrels and about 285 inland towboats. The vessels are used to transport liquid bulk cargo: petrochemicals crude and refined petroleum products and agricultural chemicals. Its coastal operations transport petrochemicals crude and refined petroleum products to refineries power plants and storage terminals along the US coast and between islands in Hawaii. Kirby also offers diesel engine repair and overhaul services and parts for marine oil-field and power generation customers and manufactures oilfield service equipment.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.7%          | 2,566.3 | 2,147.5 | 1,770.7 | 2,214.4 | 2,970.7 |
| Net income (\$ mil.)   | (27.4%)       | 282.0   | 226.7   | 141.4   | 313.2   | 78.5    |
| Market value (\$ mil.) | (4.4%)        | 4,833.4 | 3,150.0 | 3,981.0 | 3,998.9 | 4,032.4 |
| Employees              | 4.8%          | 4,675   | 4,200   | 4,000   | 5,775   | 5,650   |

**KIRBY RISK CORPORATION**

1815 SAGAMORE PKWY N  
LAFAYETTE, IN 479041765  
Phone: 765-448-4567  
Fax: -  
Web: www.kirbyrisk.com

CEO: James K. (Jim) Risk  
CFO: Jason Bricker  
HR: -  
FYE: December 31  
Type: Private

Kirby Risk sees nothing risky about helping harness a little electrical energy. The company named after one of its co-founders supplies electrical products (process automation products drives and motors lighting fuses wire and cable) and services to the Midwestern US. The company operates through four business units comprising Electrical Supply Service Center Mechanical Solutions and Service and Precision Machining. The Electrical Supply distribution unit handles more than 20000 products from some 500 manufacturers including GE Thomas & Betts and Rockwell Automation. Other operations include ARCO Electric Products (phase converters). CEO James Risk III owns the company that was founded in 1926.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.4%          | -     | 377.9 | 398.4 | 401.3 | 417.9 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 950   |

**KIRKLAND & ELLIS LLP**

300 N. LaSalle St.  
Chicago IL 60654  
Phone: 312-862-2000  
Fax: 312-862-2200  
Web: www.kirkland.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private - Partnershi

Known for its work in cases that go to trial law firm Kirkland & Ellis maintains a variety of practices aimed mainly at corporate clients. Besides litigation the firm's core practice areas include corporate transactions intellectual property restructuring and tax. Kirkland & Ellis represents public and private companies from a wide range of industries as well as individuals and government agencies. Over the years its clients have included companies such as Bank of America General Motors McDonald's and Siemens. The firm was founded in 1908.

**KIRKLAND'S INC**

NMS: KIRK

5310 Maryland Way  
Brentwood, TN 37027  
Phone: 615 872-4800  
Fax: -  
Web: www.kirklands.com

CEO: W. Michael (Mike) Madden  
CFO: Nicole Strain  
HR: -  
FYE: February 02  
Type: Public

Kirkland's hopes you'll explore its stores for affordable home d ©cor. The company sells more than 14000 products through about 430 stores in more than 35 US states and through its kirklands.com website. It is known for stocking decorative home accessories and gifts including framed art mirrors candles lamps picture frames rugs garden accessories and curtains. The majority of its stores are located in strip malls. Kirkland's also adds seasonal holiday items to its merchandise mix. Headquartered in the Nashville Tennessee Kirkland's was founded in 1966 by Carl Kirkland.

|                        | Annual Growth | 01/15 | 01/16 | 01/17* | 02/18 | 02/19 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 6.3%          | 507.6 | 561.8 | 594.3  | 634.1 | 647.1 |
| Net income (\$ mil.)   | (32.1%)       | 17.8  | 16.6  | 11.0   | 5.3   | 3.8   |
| Market value (\$ mil.) | (18.6%)       | 337.5 | 171.6 | 198.0  | 158.1 | 148.1 |
| Employees              | 3.7%          | 6,312 | 6,821 | 7,900  | 7,500 | 7,300 |

\*Fiscal year change

**KISH BANCORP INC.**
**NBB: KISB**

4255 East Main Street  
Belleville, PA 17004  
Phone: 888 554-4748  
Fax: -  
Web: www.kishbank.com

CEO: William P Hayes  
CFO: Sangeeta Kishore  
HR: -  
FYE: December 31  
Type: Public

Get your banking needs sealed with a Kish. Kish Bancorp is the holding company for Kishacoquillas Valley National Bank commonly referred to as Kish Bank. The bank serves individual and business customers through about 10 offices in Centre Huntingdon and Mifflin counties in central Pennsylvania. It offers checking and savings accounts IRAs CDs and other retail products and uses funds from deposits to write primarily real estate loans (commercial and residential mortgages each account for about one-third of its loan portfolio). Other subsidiaries of Kish Bancorp provide insurance investment management financial planning and travel services.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | -                | 0.0   | 0.0   | 725.1 | 811.2 | 850.5 |
| Net income (\$ mil.)   | -                | 0.0   | 0.0   | 4.6   | 4.1   | 6.0   |
| Market value (\$ mil.) | -                | 0.0   | 0.0   | 118.1 | 148.9 | 82.1  |
| Employees              | -                | -     | -     | -     | -     | -     |

**KISSIMMEE UTILITY AUTHORITY (INC)**

1701 W CARROLL ST  
KISSIMMEE, FL 347416804  
Phone: 407-933-7777  
Fax: -  
Web: www.kua.com

CEO: -  
CFO: -  
HR: Cindy Herrera  
FYE: September 30  
Type: Private

Kissimmee Utility Authority (KUA) is committed to redoubling efforts to serve this Florida city with three double letters in its name. KUA operates the municipal power distribution system serving 58000 commercial and industrial and residential customers in Kissimmee and surrounding areas. It also offers its customers internet telephone and security services. In addition the community-owned utility has stakes in and handful of power plants and has a total generating capacity of 410 MW. The venerable company is used to managing operations in a hurricane-prone area and is equipped to mobilize maintenance crews to quickly restore power in the wake of infrastructure damage caused by severe storms.

|                        | Annual<br>Growth | 09/07 | 09/08 | 09/09 | 09/10 | 09/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.4%)           | -     | -     | 190.5 | 196.4 | 174.3 |
| Net income (\$ mil.)   | (12.9%)          | -     | -     | 4.5   | 9.1   | 3.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 300   |

**KITCHELL CORPORATION**

1707 E HIGHLAND AVE # 100  
PHOENIX, AZ 850164668  
Phone: 602-264-4411  
Fax: -  
Web: www.kitchell.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

From the first structure design sketch to the last brick laid Kitchell builds the whole kit and caboodle. The employee-owned company which operates through half a dozen subsidiaries offers general contracting project and construction management engineering and architectural services and environmental services. Its projects run the gamut of public- and private-sector work and include bioscience labs casinos student housing hotels jails custom homes and performing arts centers. Kitchell is also active in facility and project management and real estate development as well as fleet management and air conditioning equipment wholesale supply. While the western US is its primary area of focus Kitchell boasts projects in about two dozen US states.

|                        | Annual<br>Growth | 12/06 | 12/07 | 12/08   | 12/09 | 12/10 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (31.6%)          | -     | -     | 1,027.8 | 677.8 | 480.8 |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 946   |

**KITE REALTY GROUP TRUST**
**NYS: KRG**

30 S. Meridian Street  
Indianapolis, IN 46204  
Phone: 317 577-5600  
Fax: -  
Web: www.kiterealty.com

CEO: John A. Kite  
CFO: Daniel R. Sink  
HR: -  
FYE: December 31  
Type: Public

Kite Realty Group Trust has been flying high as a developer and operator of retail properties. The growing real estate investment trust (REIT) owns interests in more than 110 strip malls and anchored shopping centers totaling some 22.4 million sq. ft. of space in some 20 US states with about half of its rent streaming from Florida Indiana and Texas. Kite Realty also provides third-party management development and construction services. Its largest tenants include Walmart Target and Lowe's.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%             | 259.5   | 347.0   | 354.1   | 358.8   | 354.2   |
| Net income (\$ mil.)   | -                | (5.7)   | 27.1    | 1.2     | 11.9    | (46.6)  |
| Market value (\$ mil.) | (16.3%)          | 2,408.4 | 2,173.0 | 1,967.6 | 1,642.5 | 1,180.8 |
| Employees              | 0.5%             | 141     | 145     | 153     | 147     | 144     |

**KIWANIS INTERNATIONAL**

3636 Woodview Trace  
Indianapolis IN 46268-3196  
Phone: 317-875-8755  
Fax: 317-879-0204  
Web: www.kiwanis.org

CEO: Stan Soderstrom  
CFO: Bob Broderick  
HR: -  
FYE: September 30  
Type: Private - Not-for-Profit

Kiwanians focus on kids. Kiwanis International unites local clubs that serve children and young adults through various service projects. These projects are targeted to address one or more of the club's six permanent "Objects of Kiwanis" which include fostering spiritual values and higher social standards developing a more aggressive citizenship and increasing patriotism and goodwill. Kiwanis' Circle K is its collegiate club Key Club is for high schoolers Builders Club serves junior high and middle school students K-Kids is for elementary kids and Aktion Club helps adults with disabilities do service projects. Founded in 1915 Kiwanis International operates more than 8000 clubs in about 95 countries.

**KIWIBOX.COM, INC.**
**NBB: KIWB**

330 West 42nd Street, Suite 3210  
New York, NY 10036  
Phone: 347 836-4727  
Fax: -  
Web: www.kiwibox.com

CEO: Andre Scholz  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Kiwibox.com (formerly Magnitude Information Systems) offered a line of ergonomic software tools that helped employees avoid repetitive stress injuries in their use of computers. In 2007 Magnitude acquired Kiwibox Media which operates a social networking site for teenagers. In late 2009 the company changed its name to Kiwibox.com as part of a shifting strategy to focus on its social networking operations. With social media only getting stronger in 2012 it completed its purchase of European social network site KWICK! based near Stuttgart Germany for about \$6.4 million (\$8.3 million). KWICK! reports more than 10 million registered users and 1 million active users.

|                        | Annual<br>Growth | 12/12  | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (70.1%)          | 1.5    | 0.9   | 0.0   | 0.0   | 0.0   |
| Net income (\$ mil.)   | -                | (14.0) | (7.0) | (4.7) | (4.4) | (4.9) |
| Market value (\$ mil.) | (39.9%)          | 4.6    | 3.1   | 0.8   | 0.7   | 0.6   |
| Employees              | (30.7%)          | 13     | 3     | 4     | 3     | 3     |



**KKR & CO. L.P.**

9 W. 57th St. Ste. 4200  
New York NY 10019  
Phone: 212-750-8300  
Fax: 212-750-0003  
Web: www.kkr.com

CEO: Henry R Kravis  
CFO: William J Janetschek  
HR: -  
FYE: December 31  
Type: Public

Have the barbarians at the gate become civilized? KKR & Co. the master of the leveraged buyout has ditched its hostile takeover image for a kinder gentler buy-and-build strategy. The global investment firm has some \$59 billion in assets under management including significant stakes in such companies as Del Monte Foods Samson Investment and Go Daddy. An active owner it often supervises or installs new management and revamps strategy and corporate structure selling underperforming units or adding new ones. KKR tends to hold onto its investments for the long term. The company has offices in major business centers in Asia Australia Europe and the US. KKR went public via a nearly \$2 billion IPO in 2010.

**KKR FINANCIAL HOLDINGS LLC**
**NYS: KFN**

555 California Street, 50th Floor  
San Francisco, CA 94104  
Phone: 415 315-3620  
Fax: 415 391-3077  
Web: www.ir.kkr.com/kfn\_ir/kfn\_overview.cfm

CEO: William J Janetschek  
CFO: Thomas N Murphy  
HR: -  
FYE: December 31  
Type: Public

KKR Financial Holdings is a specialty finance company that invests in a variety of financial products primarily below-investment-grade corporate debt as well as public and private equity. Its portfolio which weighs in at more than \$8 billion includes syndicated bank loans mezzanine loans high-yield corporate bonds asset-backed securities commercial real estate and debt and equity securities. KKR Financial Holdings is externally managed by KKR Financial Advisors; both firms are affiliates of private equity and leveraged buyout giant KKR & Co.

|                        | Annual<br>Growth | 12/08     | 12/09    | 12/10   | 12/11   | 12/12   |
|------------------------|------------------|-----------|----------|---------|---------|---------|
| Assets (\$ mil.)       | (9.6%)           | 12,515.1  | 10,300.0 | 8,418.4 | 8,647.2 | 8,358.9 |
| Net income (\$ mil.)   | -                | (1,075.0) | 76.9     | 371.1   | 318.1   | 348.2   |
| Market value (\$ mil.) | 60.8%            | 281.9     | 1,034.9  | 1,659.5 | 1,557.8 | 1,884.3 |
| Employees              | -                | -         | -        | -       | -       | -       |

**KMART CORPORATION**

3333 Beverly Rd.  
Hoffman Estates IL 60179  
Phone: 847-286-2500  
Fax: 847-286-5500  
Web: www.kmart.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Subsidiary

Attention Kmart shoppers: Kmart is the #3 discount retailer in the US behind Wal-Mart and Target. It sells name-brand and private-label goods (including its Joe Boxer and Jaclyn Smith labels) mostly to low- and mid-income families. It runs about 1300 off-mall stores (including 30 Supercenters) in 49 US states Puerto Rico Guam and the US Virgin Islands. About 270 Kmart stores sell home appliances (including Sears' Kenmore brand) and some 980 locations house in-store pharmacies. Poor sales have forced its parent Sears Holdings Corp. to close 100 to 120 Kmart and sister subsidiary Sears Roebuck stores. Kmart also operates the kmart.com website which includes merchandise from Sears.

**KMG CHEMICALS, INC.**
**NYS: KMG**

300 Throckmorton Street  
Fort Worth, TX 76102  
Phone: 817 761-6100  
Fax: -  
Web: www.kmgchemicals.com

CEO: Christopher T Fraser  
CFO: -  
HR: -  
FYE: July 31  
Type: Public

KMG Chemicals protects wood helps make chips and keeps the engines of industry humming. Its electronic chemicals are used in the manufacture of semiconductors. KMG's largest customer is silicon chip kingpin Intel which regularly accounts for about 10% of total sales. Its wood preservatives are pentachlorophenol (penta) and sodium penta. KMG sells penta in the US primarily to the railroad construction and utility industries. Sodium penta is sold in Latin America. In the industrial lubricants area KMG makes and distributes industrial sealants lubricants and related equipment.

|                        | Annual<br>Growth | 07/13 | 07/14 | 07/15 | 07/16 | 07/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.1%             | 263.3 | 353.4 | 320.5 | 298.0 | 333.4 |
| Net income (\$ mil.)   | 26.1%            | 9.3   | (1.0) | 12.1  | 18.7  | 23.6  |
| Market value (\$ mil.) | 22.4%            | 268.5 | 199.4 | 259.6 | 326.8 | 601.9 |
| Employees              | 0.4%             | 740   | 733   | 657   | 626   | 751   |

**KNAPE & VOGT MANUFACTURING COMPANY**

2700 Oak Industrial Dr. NE  
Grand Rapids MI 49505  
Phone: 616-459-3311  
Fax: 616-459-3467  
Web: www.knapelandvogt.com

CEO: Peter Martin  
CFO: Rick McQuigg  
HR: -  
FYE: June 30  
Type: Private

Knappe & Vogt Manufacturing (KV) believes in easy access to your drawers — and all your stuff — whether it's at home or the office. The company makes drawer slides shelving systems closet rods and other storage-related hardware items. It also offers kitchen and bath storage products from its Real Solutions for Real Life brand and ergonomic office products from its idea@WORK brand. KV sells mostly to original equipment manufacturers office furniture retailers hardware chains and specialty distributors in the US and Canada but it also sells directly to consumers and government agencies. The company is owned by private equity firm Wind Point Partners.

**KNIGHT TRANSPORTATION INC.**
**NYS: KNX**

20002 North 19th Avenue  
Phoenix, AZ 85027  
Phone: 602 269-2000  
Fax: -  
Web: www.knighttrans.com

CEO: David A Jackson  
CFO: Adam W Miller  
HR: -  
FYE: December 31  
Type: Public

Knight Transportation drivers don't drive long hours into the night. The truckload carrier instead focuses on short- to medium-haul trips averaging about 500 miles. From some 35 regional operations centers mainly in the southern midwestern and western US Knight carries such cargo as consumer goods food and beverages and paper products. It has a fleet of more than 4100 tractors and 9700 trailers including nearly 900 refrigerated trailers. Besides for-hire hauling Knight provides dedicated contract carriage in which drivers and equipment are assigned to a customer long-term. It also offers freight brokerage services.

|                        | Annual<br>Growth | 12/11   | 12/12   | 12/13   | 12/14   | 12/15   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.1%             | 866.2   | 936.0   | 969.2   | 1,102.3 | 1,183.0 |
| Net income (\$ mil.)   | 18.0%            | 60.2    | 64.1    | 69.3    | 102.9   | 116.7   |
| Market value (\$ mil.) | 11.6%            | 1,266.3 | 1,184.5 | 1,484.9 | 2,725.3 | 1,961.8 |
| Employees              | 7.3%             | 4,682   | 5,176   | 5,177   | 5,485   | 6,196   |

**KNIGHTS OF COLUMBUS**

1 COLUMBUS PLZ STE 1700  
NEW HAVEN, CT 065103326  
Phone: 203-752-4000  
Fax: -  
Web: www.kofc.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Good Knight! The Knights of Columbus is a formidable volunteer group boasting more than 15300 councils made up of 1.9 million Roman Catholic male members in the US Canada Mexico Cuba the Philippines Poland and several other countries. The fraternal organization is also a force to be reckoned with in the insurance world providing life insurance annuities and long-term care insurance to its members and their families. More than 1500 full-time insurance agents work across the United States and Canada. In addition the group manages the Knights of Columbus Museum in New Haven Connecticut featuring exhibits of religious art and history. The group was founded in 1882 by Father Michael J. McGivney.

|                        | Annual<br>Growth | 12/09 | 12/10    | 12/11    | 12/12    | 12/13    |
|------------------------|------------------|-------|----------|----------|----------|----------|
| Assets (\$ mil.)       | 6.8%             | -     | 16,862.0 | 18,026.6 | 19,401.7 | 20,534.4 |
| Net income (\$ mil.)   | 9.5%             | -     | 86.5     | 81.0     | 127.7    | 113.7    |
| Market value (\$ mil.) | -                | -     | -        | -        | -        | -        |
| Employees              | -                | -     | -        | -        | -        | 2,300    |

**KNOLL INC**
**NYS: KNL**

1235 Water Street  
East Greenville, PA 18041  
Phone: 215 679-7991  
Fax: -

CEO: Andrew B. Cogan  
CFO: Charles Rayfield  
HR: Karen Angeny  
FYE: December 31  
Type: Public

From the Bauhaus style to business chic Knoll has designs on the furniture market. One of the leading global manufacturers of commercial and residential furniture the company makes a variety of distinctively designed curvilinear office furniture and related accessories including office systems (aka cubicles). Its products are sold under such names as AutoStrada Generation KnollStudio Holly Hunt Muuto KnollTextiles and Spinneyback. Other items include ergonomic seating tables and desks and filing systems. Founded in 1938 it offers an upscale line of designed furniture (KnollStudio) computer and desk accessories (KnollExtra) and fabric and leather upholstery (Knoll-Textiles). The company markets its products directly and through a network of independent dealers in North America and Europe.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.5%             | 1,050.3 | 1,104.4 | 1,164.3 | 1,132.9 | 1,302.3 |
| Net income (\$ mil.)   | 12.0%            | 46.6    | 66.0    | 82.1    | 80.2    | 73.2    |
| Market value (\$ mil.) | (6.1%)           | 1,031.1 | 915.7   | 1,360.4 | 1,122.2 | 802.7   |
| Employees              | 1.4%             | 3,343   | 3,386   | 3,471   | 3,402   | 3,541   |

**KNOUSE FOODS COOPERATIVE, INC.**

800 PACH GLEN IDAVILLE RD  
PEACH GLEN, PA 173750001  
Phone: 717-677-8181  
Fax: -  
Web: www.knouse.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Is there a Knouse in the house? Might be. With retail brand names such as Apple Time Lucky Leaf Musselman's Lincoln and Speas Farm Knouse Foods Cooperative's apple products are in many a pantry. The company is a growers' co-op made up of some 150 Appalachian Mountain and Midwestern grower/members. It processes its members' apples for sale as canned and bottled applesauce juice cider vinegar apple butter pie fillings and snack packs all of which are available nationwide. In addition to stocking supermarket shelves Knouse founded in 1949 supplies foodservice operators and industrial-ingredient companies with bulk apple and other fruit products. It also offers private-label and co-packing services.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.1%)           | -     | -     | -     | 297.0 | 281.7 |
| Net income (\$ mil.)   | (72.5%)          | -     | -     | -     | 2.0   | 0.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |

**KNOWLES CORP**
**NYS: KN**

1151 Maplewood Drive  
Itasca, IL 60143  
Phone: 630 250-5100  
Fax: 630 250-0575  
Web: www.knowles.com

CEO: Jeffrey S. (Jeff) Niew  
CFO: John S. Anderson  
HR: Aparna Amitkumar  
FYE: December 31  
Type: Public

Knowles knows electrical products and components. Developing the microphone and receiver for hearing aids in 1954 Knowles Corporation continues to make those products along with volume controls trimmers switches telecoils and other components used in aerospace computer instrumentation medical military and telecommunications applications. The company also makes speakers and receivers used in mobile handsets smartphones and tablets. Its operations are divided across two segments: Mobile Consumer Electronics (MCE) and Specialty Components (SC).

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (7.7%)           | 1,141.3 | 1,084.6 | 859.3   | 744.2   | 826.9   |
| Net income (\$ mil.)   | -                | (87.0)  | (233.8) | (42.3)  | 68.3    | 67.7    |
| Market value (\$ mil.) | (13.3%)          | 2,124.5 | 1,202.5 | 1,507.5 | 1,322.5 | 1,200.7 |
| Employees              | (11.4%)          | 13,000  | 12,000  | 8,000   | 7,900   | 8,000   |

**KNOXVILLE UTILITIES BOARD**

445 S GAY ST  
KNOXVILLE, TN 379021125  
Phone: 865-594-7324  
Fax: -  
Web: www.kub.org

CEO: Mintha Roach  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Providing utility services to residential and business customers has proven to be an excellent idea for Knoxville Utilities Board (KUB) an independent agency that serves the city of Knoxville and surrounding areas. The multi-utility provides services to 196500 electric 96920 gas 77600 water and 68740 wastewater customers. The company accesses electric power from the Tennessee Valley Authority. KUB's natural gas supply comes from the East Tennessee Natural Gas pipeline. It also maintains five treatment plants which provide water and wastewater services.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)           | -     | 743.2 | 751.7 | 763.7 | 733.4 |
| Net income (\$ mil.)   | 6.2%             | -     | 28.3  | 29.8  | 36.0  | 34.0  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 500   |

**KOCH ENTERPRISES INC.**

14 S 11TH AVE  
EVANSVILLE, IN 47712-5020  
Phone: 812-465-9800  
Fax: -  
Web: www.kochenterprises.com

CEO: -  
CFO: Susan E Parsons  
HR: -  
FYE: December 31  
Type: Private

Koch gets straight A's for diversification; it's a private holding company active in automobile parts manufacturing metals recycling wholesale distribution and equipment design and construction. Subsidiaries include Audubon Metals (processes aluminum) George Koch Sons (engineers installs and services auto finishing systems) Koch Air (distributes Carrier HVAC equipment) Gibbs Die Casting (parts for making cars lighter) Brake Supply (repairs brakes and hydraulic systems for auto and mining equipment) and Uniseal (makes structural adhesives thermoplastics and sealant systems for industrial and auto markets). George Koch founded the company in 1873.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.3%             | -     | 830.9 | 851.1 | 915.6 | 942.6 |
| Net income (\$ mil.)   | -                | -     | 0.0   | 22.7  | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,482 |

**KOCH FOODS INCORPORATED**

1300 W. Higgins Rd.  
Park Ridge IL 60068  
Phone: 847-384-5940  
Fax: 847-384-5961  
Web: www.kochfoods.com

CEO: Joseph Grendys  
CFO: -  
HR: Michael Hamalak  
FYE: December 31  
Type: Private

Why did the chicken cross the road? To escape "America's Chicken Specialist" Koch Foods no doubt. The vertically-integrated poultry processor makes commodity and value-added fresh and frozen chicken products such as chicken tenderloins tenders strips boneless breasts and wings along with diced and pulled white and dark meat and whole and whole cut-up chickens. Koch's customers include companies in the retail food and foodservice sectors throughout the US as well as overseas. The company sells its value-added poultry products under the Antioch and Cravers retail brands. Koch Foods began as a one-room chicken de-boning and cutting operation in 1985.

**KOCH INDUSTRIES INC.**

4111 E. 37th St. North  
Wichita KS 67220-3203  
Phone: 316-828-5500  
Fax: 316-828-5739  
Web: www.kochind.com

CEO: Charles G Koch  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Koch (pronounced "coke") Industries is the real thing one of the largest (if not the largest) private companies in the US. Koch's operations are diverse including refining and chemicals process and pollution control equipment and technologies; fibers and polymers; commodity and financial trading; and forest and consumer products (led by Georgia-Pacific). Its Flint Hills Resources subsidiary owns three refineries that together process more than 800000 barrels of crude oil daily. Koch operates crude gathering systems and pipelines across North America as well as cattle ranches with more than 15000 head of cattle in Kansas Montana and Texas. Brothers Charles and David Koch control the company.

**KODIAK OIL & GAS CORP.**

1625 Broadway Ste. 330  
Denver CO 80202  
Phone: 303-592-8075  
Fax: 303-592-8071  
Web: www.kodiakog.com

NYSE AMEX: KOG  
CEO: James J Volker  
CFO: Michael J Stevens  
HR: -  
FYE: December 31  
Type: Public

Kodiak Oil & Gas bears the responsibility for exploration development and production of oil and natural gas in the Rockies. The company which focuses on assets in the Vermillion Basin of the Green River Basin and the Williston Basin (located in Montana and North Dakota) has proved reserves of 1.2 billion cu. ft. of natural gas and 344000 barrels of oil. Kodiak Oil & Gas has 99434 net acres of land holdings. In the Green River Basin it is exploring for unconventional gas through the exploitation of coalbed methane over-pressured shales and tight-gas-sands. In recent years the company has increased its holdings in the Williston Basin to 110000 acres through deals worth \$345 million.

**KOHLBERG CAPITAL CORPORATION**

NASDAQ: KCAP

295 Madison Ave. 6th Fl.  
New York NY 10017  
Phone: 212-455-8300  
Fax: 212-983-7654  
Web: www.kohlbergcapital.com

CEO: Ted Goldthorpe  
CFO: Edward Gilpin  
HR: -  
FYE: December 31  
Type: Public

Kohlberg Capital acts as the middleman for companies in need of a loan. The internally managed investment firm provides loans to middle market companies earning between \$10 million to \$50 million with debt of \$25 million to \$150 million. It originates junior and senior secured term loans mezzanine debt and equity securities. Its Katonah Debt Advisors which has more than \$2 billion of assets under management manages collateralized loan obligation funds that invest in syndicated loans and high-yield bonds. Organized as a business development company Kohlberg Capital pays 4% in income tax as long as it distributes 90% of its profits back to shareholders. The company was spun off from Kohlberg & Co. in 2006.

**KOHN PEDERSEN FOX ASSOCIATES, PC**

11 W 42ND ST STE 8A  
NEW YORK, NY 100368002  
Phone: 212-977-6500  
Fax: -  
Web: www.kpf.com

CEO: -  
CFO: Peter Catalano  
HR: -  
FYE: December 31  
Type: Private

Kohn Pedersen Fox Associates (KPF) puts its stamp on buildings around the world. One of the top 10 architectural and planning firms in the US the company offers services such as master planning urban design space planning programming building analysis graphic and product and interior design. It specializes in such projects as corporate headquarters government offices health care facilities hotels and educational facilities. KPF's structures range from small pavilions to entire cities. The firm operates from offices in New York London and Shanghai. Architects A. Eugene Kohn William Pedersen and Sheldon Fox founded the firm in 1976.

|                        | Annual Growth | 12/02 | 12/03 | 12/04 | 12/05 | 12/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.3%          | -     | -     | 62.4  | 64.1  | 72.8  |
| Net income (\$ mil.)   | 142.4%        | -     | -     | 0.4   | 22.2  | 6.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 350   |

**KOHR BROTHERS INC.**

2151 RICHMOND RD STE 200  
CHARLOTTESVILLE, VA 229113636  
Phone: 434-975-1500  
Fax: -  
Web: www.kohrbros.com

CEO: -  
CFO: -  
HR: -  
FYE: October 31  
Type: Private

Kohr Brothers operates and franchises more than 30 Kohr Bros. Frozen Custard outlets in about 10 states a majority of which are in New Jersey. Most of its shops are in high traffic areas such as shopping malls airports and sports arenas. School teacher Archie Kohr started the chain with his brothers in 1919 in order to sell more cream from the family's dairy business. The brothers began with a single ice cream shop on Coney Island's boardwalk.

|                        | Annual Growth | 10/10 | 10/11 | 10/12 | 10/13 | 10/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.5%          | -     | 10.9  | 11.3  | 11.3  | 12.4  |
| Net income (\$ mil.)   | 5.4%          | -     | -     | 0.6   | 0.5   | 0.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 250   |

**KONA GRILL INC**
**NBB: KONA Q**

15059 North Scottsdale Road, Suite 300  
Scottsdale, AZ 85254  
Phone: 480 922-8100  
Fax: -  
Web: www.konagrill.com

CEO: Berke Bakay  
CFO: Christi Hing  
HR: Sue Salazar  
FYE: December 31  
Type: Public

This company is pinning its hopes on the flavor of the Big Island to draw a few mainlanders into its restaurants. Kona Grill operates about 40 upscale casual-dining restaurants offering both seafood and American dishes with an island twist. The restaurants serve both lunch and diner menus and they offer a wide selection of sushi. In addition to dining each location typically has a bar area for happy hour with margaritas and martinis. The restaurants are typically found near upscale shopping areas in Arizona Texas and more than 16 other states in addition to Puerto Rico.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|-------|-------|--------|--------|--------|
| Sales (\$ mil.)        | 7.1%             | 119.1 | 143.0 | 169.5  | 179.1  | 156.9  |
| Net income (\$ mil.)   | -                | 0.7   | (4.5) | (21.6) | (23.4) | (32.0) |
| Market value (\$ mil.) | (53.8%)          | 306.3 | 210.4 | 166.5  | 23.2   | 13.9   |
| Employees              | 2.0%             | 2,743 | 4,067 | 4,066  | 3,638  | 2,968  |

**KOPIN CORP.**
**NMS: KOPN**

125 North Drive  
Westborough, MA 01581-3335  
Phone: 508 870-5959  
Fax: -  
Web: www.kopin.com

CEO: John C. C. Fan  
CFO: Richard A. Sneider  
HR: -  
FYE: December 29  
Type: Public

A pioneer of wearable technology Kopin Corp. makes headset computers for hands-free mobile computing based on its proprietary Golden-i technology. The company's newest GEN 3.8D headset enables wearers — typically workers in light industry — to control the devices with their voices and movements. The company's other wearable technology products are based on CyberDisplay transmissive LCDs that use high-quality single-crystal silicon transistors. Kopin's display devices used in consumer electronics eyewear and military products. Kopin was founded in 1984 by engineers from the Massachusetts Institute of Technology's Electronic Materials Group including co-founder and CEO John Fan.

|                        | Annual<br>Growth | 12/14  | 12/15  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (6.4%)           | 31.8   | 32.1   | 22.6   | 27.8   | 24.5   |
| Net income (\$ mil.)   | -                | (28.2) | (14.7) | (23.4) | (25.2) | (35.9) |
| Market value (\$ mil.) | (25.6%)          | 265.7  | 221.3  | 210.2  | 236.8  | 81.4   |
| Employees              | (2.4%)           | 198    | 176    | 174    | 175    | 180    |

**KOPPERS HOLDINGS INC**
**NYS: KOP**

436 Seventh Avenue  
Pittsburgh, PA 15219  
Phone: 412 227-2001  
Fax: -  
Web: www.koppers.com.

CEO: Leroy M. Ball  
CFO: Michael J. (Mike) Zugay  
HR: -  
FYE: December 31  
Type: Public

Koppers Holdings treats wood right. The company makes carbon compounds and treated-wood products for the chemical railroad aluminum utility construction and steel industries around the world. Its carbon materials and chemicals unit makes materials for producing aluminum polyester resins plasticizers and wood preservatives. The railroad and utility products unit supplies treated crossties and utility poles and treats wood for vineyard construction and other uses. Koppers Holdings owns 50% of KSA Limited (subsidiaries of Heidelberg Cement own the other half) which produces concrete crossties.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.4%             | 1,555.0 | 1,626.9 | 1,416.2 | 1,475.5 | 1,710.2 |
| Net income (\$ mil.)   | -                | (32.4)  | (72.0)  | 29.3    | 29.1    | 23.4    |
| Market value (\$ mil.) | (10.0%)          | 533.9   | 375.0   | 828.1   | 1,045.9 | 350.2   |
| Employees              | 1.0%             | 2,142   | 2,142   | 1,853   | 1,800   | 2,229   |

**KORN FERRY**
**NYS: KFY**

1900 Avenue of the Stars, Suite 2600  
Los Angeles, CA 90067  
Phone: 310 552-1834  
Fax: -  
Web: www.kornferry.com

CEO: Gary D. Burnison  
CFO: Robert P. Rozek  
HR: Linda Hyman  
FYE: April 30  
Type: Public

Korn Ferry is a talent management firm helping private public and not-for-profit clients organize their strategies for talent acquisition (primarily at the executive level) talent assessment leadership development and rewards and benefits. It collects data on assessments candidates and rewards through its Data Hub and conducts research and analytics on HR trends through its Korn Ferry Institute. The company also serves consumers through Korn Ferry Advance which helps people looking to make their next career move and provides career services to employees within organizations. Korn Ferry operates in more than 100 offices in some 50 countries and was founded in 1969.

|                        | Annual<br>Growth | 04/15   | 04/16   | 04/17   | 04/18   | 04/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 16.6%            | 1,066.1 | 1,346.7 | 1,621.7 | 1,819.5 | 1,973.9 |
| Net income (\$ mil.)   | 3.8%             | 88.4    | 30.9    | 84.2    | 133.8   | 102.7   |
| Market value (\$ mil.) | 10.5%            | 1,779.3 | 1,531.5 | 1,828.4 | 3,016.8 | 2,653.4 |
| Employees              | 23.9%            | 3,687   | 6,947   | 7,232   | 7,643   | 8,678   |

**KORN/FERRY INTERNATIONAL FUTURESTEP INC.**

1900 Avenue of the Stars Ste. 2600  
Los Angeles CA 90067  
Phone: 310-552-1834  
Fax: 310-553-6452  
Web: www.futurestep.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Subsidiary

Futurestep connects mid-level managers with jobs. A subsidiary of executive search giant Korn/Ferry the company combines traditional search techniques with Internet-based recruiting to provide a range of opportunities globally. The company maintains a database of more than one million pre-screened candidates in order to quickly match up jobs with employees. In addition to middle management recruiting Futurestep offers specialized talent consulting services project-based recruitment recruitment outsourcing and recruitment for interim positions. Founded in 1998 the company has nearly 40 locations in 17 countries and is headquartered in Los Angeles.

**KORTE CONSTRUCTION COMPANY**

5700 OAKLAND AVE STE 275  
SAINT LOUIS, MO 631101375  
Phone: 314-231-3700  
Fax: -  
Web: www.korteco.com

CEO: Todd Korte  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

The Korte Company provides design/build design/build/furnish construction management and interior design services for a variety of commercial and industrial construction projects. The group works on projects that include warehouse/distribution centers recreational centers schools office complexes churches and facilities for local state and federal government agencies including Department of Defense. The Korte Company which was founded in 1958 operates from offices in Las Vegas St. Louis and Highland Illinois.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 23.6%            | -     | 119.9 | 268.5 | 341.2 | 226.3 |
| Net income (\$ mil.)   | -                | -     | (2.5) | 0.8   | (3.9) | (0.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 170   |

**KOSMOS ENERGY LTD (DE)**

NYS: KOS

8176 Park Lane  
Dallas, TX 75231  
Phone: 214 445-9600  
Fax: -  
Web: www.kosmosenergy.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Searching the cosmos for energy? No searching Africa for oil and gas. Kosmos Energy is a US-based oil and gas exploration firm with about 30 producing wells off the coast of Ghana. The company also has leases on oil fields off the coasts of Cameroon and Morocco. It looks for underdeveloped or "misunderstood" energy assets off west Africa. Kosmos Energy owns about 31% and 18% of its two producing units off Ghana and 75% each in the other assets. The company was formed in 2003 by management before it was acquired by Hess Corporation. Kosmos went public in 2011. In 2016 BP agreed to acquire stakes in exploration blocks in Mauritania and Senegal from Kosmos for \$916 million.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.6%          | 882.7   | 471.6   | 385.4   | 636.8   | 902.4   |
| Net income (\$ mil.)   | -             | 279.4   | (69.8)  | (283.8) | (222.8) | (94.0)  |
| Market value (\$ mil.) | (16.5%)       | 3,344.7 | 2,073.0 | 2,794.5 | 2,730.8 | 1,622.5 |
| Employees              | 13.4%         | 230     | 260     | 270     | 280     | 380     |

**KOSS CORP**

NAS: KOSS

4129 North Port Washington Avenue  
Milwaukee, WI 53212  
Phone: 414 964-5000  
Fax: -  
Web: www.koss.com

CEO: Michael J Koss  
CFO: David D Smith  
HR: -  
FYE: June 30  
Type: Public

Koss makes sure you can turn up the volume without disturbing the neighbors. The company makes stereo headphones or "stereophones" and related accessories for consumers and audio professionals. Its lineup includes full-size noise-cancellation portable earbud and wireless headphones. Products are sold through more than 17000 US retail outlets including specialty audio stores discount stores and mass merchandisers as well as by catalogs and online merchants. The company also produces classical music recordings through its Koss Classics subsidiary. In addition to its US operations Koss has an international sales office in Switzerland. Founded by John Koss the firm has roots reaching back to the 1950s.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.6%)        | 24.2  | 26.0  | 24.1  | 23.5  | 21.8  |
| Net income (\$ mil.)   | (2.6%)        | 0.5   | 1.4   | (1.0) | (3.4) | 0.4   |
| Market value (\$ mil.) | (3.5%)        | 17.1  | 15.0  | 13.4  | 17.4  | 14.8  |
| Employees              | (10.9%)       | 54    | 54    | 39    | 34    | 34    |

**KPH HEALTHCARE SERVICES INC.**

520 E MAIN ST  
GOUVERNEUR, NY 136421561  
Phone: 315-287-1500  
Fax: -  
Web: www.kinneydrugs.com

CEO: -  
CFO: -  
HR: Debbie Davis  
FYE: December 31  
Type: Private

Founded by Burt Orrin Kinney who opened the company's first drugstore in 1903 Kinney Drugs has grown to number about 100 stores in central and northern New York and Vermont. Most of the company's stores are free-standing units with pharmacies one-hour photo developing services and a growing selection of convenience foods. The 100%-employee-owned company maintains its own distribution warehouse and offers about 800 different products including Kinney-branded over-the-counter medicines. Pharmacy accounts for 75% of sales. Besides retail stores the firm operates ProAct prescription benefit management firm HealthDirect institutional pharmacy services and HealthDirect mail order pharmacy services.

|                        | Annual Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.6%         | -     | 525.5 | 606.5 | 666.9 | 711.3 |
| Net income (\$ mil.)   | 2.2%          | -     | -     | 9.9   | 11.7  | 10.4  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,000 |

**KPMG L.L.P.**

3 Chestnut Ridge Rd.  
Montvale NJ 07645-0435  
Phone: 201-307-7000  
Fax: 201-930-8617  
Web: www.us.kpmg.com

CEO: Lynne Doughtie  
CFO: -  
HR: -  
FYE: September 30  
Type: Private - Partnershi

KPMG L.L.P. is the US member firm of KPMG International a global network of accountancies with a 300-year history. Today parent KPMG is one of the industry's Big Four (alongside Deloitte Touche Tohmatsu Ernst & Young and PricewaterhouseCoopers). The US-centric business of KPMG provides audit tax and advisory services through approximately 90 offices located nationwide. As part of its business focus KPMG L.L.P. targets several industries such as financial services media and entertainment consumer products chemicals and healthcare and pharmaceuticals. KPMG L.L.P. is part of KPMG's Americas division which accounts for about a third of the group's global revenues.

**KQED INC.**

2601 MARIPOSA ST  
SAN FRANCISCO, CA 941101426  
Phone: 415-864-2000  
Fax: -  
Web: www.kqed.org

CEO: John Boland  
CFO: Mitzie Kelley  
HR: Joseph B Runs  
FYE: September 30  
Type: Private

Public interest is a big concern for this West Coast broadcasting company. Publicly financed TV and radio broadcaster KQED serves the Northern California area through its flagship KQED Public Television 9 station. KQED produces and broadcasts educational programming focused on arts science and the humanities as well as public interest shows highlighting local national and international issues. It creates most of its own programming but also specializes in broadcasting independent films and programs from PBS and other distributors. In addition KQED Public Radio broadcasts to listeners across San Francisco and Sacramento and its website provides event listings resources polls podcasts and blogs.

|                        | Annual Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 36.3%         | -     | 69.0  | 70.0  | 70.9  | 174.9 |
| Net income (\$ mil.)   | 173.3%        | -     | 5.1   | 3.5   | 9.0   | 104.0 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 266   |

**KRAFT FOODS GROUP INC**

NMS: KRFT

Three Lakes Drive  
Northfield, IL 60093-2753  
Phone: 847 646-2000  
Fax: -  
Web: www.kraftfoodsgroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 28  
Type: Public

What's old is new again at Kraft Foods Group. The newly-independent company was spun off by Mondelez International (formerly Kraft Foods Inc.) separating the North American grocery from the global snacks business in 2012. Kraft Foods Group is one of the largest consumer packaged food and beverage companies in North America. Its familiar brands include Kraft natural/processed cheeses beverages (Maxwell House coffee Kool-Aid drinks) convenient meals (Oscar Mayer meats and Kraft mac 'n cheese) grocery fare (Cool Whip topping Shake N' Bake coatings) and nuts (Planters). While globetrotting Mondelez is focused on growth overseas Kraft Foods Group is looking to revive its business in North America.

|                        | Annual Growth | 12/09    | 12/10    | 12/11    | 12/12    | 12/13    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 1.3%          | 17,278.0 | 17,797.0 | 18,655.0 | 18,339.0 | 18,218.0 |
| Net income (\$ mil.)   | 5.8%          | 2,170.0  | 3,531.0  | 1,839.0  | 1,642.0  | 2,715.0  |
| Market value (\$ mil.) | 20.9%         | -        | -        | -        | 26,478.8 | 32,020.8 |
| Employees              | (2.2%)        | -        | -        | 23,500   | 23,000   | 22,500   |

**KRAFT HEINZ CO (THE)**
**NMS: KHC**

One PPG Place  
Pittsburgh, PA 15222  
Phone: 412 456-5700  
Fax: -  
Web: www.kraftheinzcompany.com

CEO: Bernardo V. Hees  
CFO: -  
HR: -  
FYE: December 29  
Type: Public

Bringing together packaged food giants Kraft Foods and H.J. Heinz The Kraft Heinz Company is one of the largest food and beverage companies in the world. In addition to its two namesakes the company's portfolio of iconic brands (eight of them billion-dollar brands) include such names as Oscar Meyer Capri Sun Ore-Ida Kool-Aid Jell-O Planters Philadelphia Lunchables Maxwell House and Velveeta. Kraft Heinz which generates nearly half a sales from condiments and sauces and cheese and dairy products offers its goods through retailers and foodservice distributors in some 190 countries across the globe.

|                        | Annual Growth | 12/14*   | 01/16*   | 12/16     | 12/17    | 12/18      |
|------------------------|---------------|----------|----------|-----------|----------|------------|
| Sales (\$ mil.)        | 24.5%         | 10,922.0 | 18,338.0 | 26,487.0  | 26,232.0 | 26,268.0   |
| Net income (\$ mil.)   | -             | 657.0    | 634.0    | 3,632.0   | 10,999.0 | (10,192.0) |
| Market value (\$ mil.) | (22.6%)       | -        | 88,767.2 | 106,530.4 | 94,867.2 | 53,155.4   |
| Employees              | (4.9%)        | -        | 42,000   | 41,000    | 39,000   | 38,000     |

\*Fiscal year change

**KRATON CORP**
**NYS: KRA**

15710 John F. Kennedy Blvd., Suite 300  
Houston, TX 77032  
Phone: 281 504-4700  
Fax: -  
Web: www.kraton.com

CEO: Kevin M. Fogarty  
CFO: Stephen E. Tremblay  
HR: Melinda S. Conley  
FYE: December 31  
Type: Public

Through Kraton Polymers Kraton Corporation makes hydrogenated and unhydrogenated styrenic block copolymers (SBCs). SBCs are used in a wide range of products including adhesives coatings consumer and personal care products sealants lubricants medical packaging automotive paving and roofing and footwear products and other applications. They impart qualities such as temperature cracking and impact resistance; water dispersion; soft-feel; and stretchiness. Industries served include automotive medical and personal care products. Under its Cariflex brand it sells non-SBC isoprene rubber latex products such as medical gloves and condoms. A chemicals segment makes products derived from pine wood pulping co-products. SBCs were invented and commercialized by Kraton more than 50 years ago.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 13.1%         | 1,230.4 | 1,034.6 | 1,744.1 | 1,960.4 | 2,011.7 |
| Net income (\$ mil.)   | 129.4%        | 2.4     | (10.5)  | 107.3   | 97.5    | 67.0    |
| Market value (\$ mil.) | 1.2%          | 663.6   | 530.1   | 909.0   | 1,537.4 | 697.1   |
| Employees              | 19.7%         | 934     | 917     | 1,971   | 1,931   | 1,918   |

**KRATOS DEFENSE & SECURITY SOLUTIONS, INC.**
**NMS: KTOS**

10680 Trenea St., Suite 600  
San Diego, CA 92131  
Phone: 858 812-7300  
Fax: -  
Web: www.kratosdefense.com

CEO: Eric M. DeMarco  
CFO: Deanna H. Lund  
HR: Marc Shapiro  
FYE: December 30  
Type: Public

Kratos Defense & Security Solutions is a government contractor that designs and implements information technology systems and provides engineering and other technical services to federal intelligence military and security agencies as well as state and local agencies. The company also creates and maintains in-building IT networks that integrate voice data security and building automation. Additionally it provides program requirement development operational testing and software customization services. The US Navy and US Army are key customers. Kratos was founded in 1995 and initially focused on commercial clients.

|                        | Annual Growth | 12/14  | 12/15 | 12/16  | 12/17   | 12/18   |
|------------------------|---------------|--------|-------|--------|---------|---------|
| Sales (\$ mil.)        | (8.1%)        | 868.0  | 657.1 | 668.7  | 751.9   | 618.0   |
| Net income (\$ mil.)   | -             | (78.0) | 19.8  | (60.5) | (42.7)  | (3.5)   |
| Market value (\$ mil.) | 28.1%         | 529.2  | 431.7 | 779.3  | 1,098.9 | 1,426.8 |
| Employees              | (7.8%)        | 3,600  | 2,900 | 2,900  | 2,900   | 2,600   |

**KREISLER MANUFACTURING CORP.**
**NBB: KRSL**

180 Van Riper Avenue  
Elmwood Park, NJ 07407  
Phone: 201 791-0700  
Fax: -  
Web: www.kreislermfg.com

CEO: Michael D Stern  
CFO: Edward A Stern  
HR: -  
FYE: June 30  
Type: Public

Your Chrysler might have a hemi under the hood but this Kreisler focuses on bigger engines. Kreisler Manufacturing through subsidiary Kreisler Industrial makes precision metal components for commercial and military aircraft engines and industrial gas turbines. Tube assemblies — used to transfer fuel for combustion hydraulic fluid for thrust reversers and oil for lubrication — account for most of the company's sales. A second subsidiary Kreisler Polska supplies machined components to Kreisler Industrial from a manufacturing plant in Krakow Poland.

|                        | Annual Growth | 06/11 | 06/12 | 06/13 | 06/14 | 06/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.7%          | 27.4  | 37.5  | 30.4  | 30.6  | 30.5  |
| Net income (\$ mil.)   | -             | (0.8) | (2.3) | 1.8   | 2.7   | 1.0   |
| Market value (\$ mil.) | 32.4%         | 6.6   | 10.4  | 15.8  | 24.4  | 20.3  |
| Employees              | -             | -     | -     | -     | -     | -     |

**KRISPY KREME DOUGHNUTS INC**
**NYS: KKD**

370 Knollwood Street  
Winston-Salem, NC 27103  
Phone: 336 725-2981  
Fax: 336 733-3794  
Web: www.krispykreme.com

CEO: Michael J Tattersfield  
CFO: G Price Cooper  
HR: Marla Wiedmann  
FYE: February 1/  
Type: Public

You might say these sweet treats are wholly delicious. Krispy Kreme Doughnuts operates a leading chain of doughnut outlets with more than 1000 locations throughout the US and in about 25 other countries. The shops are popular for their glazed doughnuts that are served fresh and hot out of the fryer. In addition to its original glazed variety Krispy Kreme serves cake and filled doughnuts crullers and fritters as well as hot coffee and other beverages. The company owns and operates 114 locations and franchises the rest. Krispy Kreme also markets its doughnuts through grocery stores and supermarkets.

|                        | Annual Growth | 01/11 | 01/12* | 02/13 | 02/14   | 02/15   |
|------------------------|---------------|-------|--------|-------|---------|---------|
| Sales (\$ mil.)        | 7.9%          | 362.0 | 403.2  | 435.8 | 460.3   | 490.3   |
| Net income (\$ mil.)   | 41.0%         | 7.6   | 166.3  | 20.8  | 34.3    | 30.1    |
| Market value (\$ mil.) | 32.1%         | 414.9 | 496.7  | 842.7 | 1,120.0 | 1,264.1 |
| Employees              | 10.4%         | 3,370 | 3,800  | 4,300 | 4,300   | 5,000   |

\*Fiscal year change

**KROGER CO (THE)**
**NYS: KR**

1014 Vine Street  
Cincinnati, OH 45202  
Phone: 513 762-4000  
Fax: 513 762-1400  
Web: www.thekrogerco.com

CEO: W. Rodney McMullen  
CFO: J. Michael Schlotman  
HR: -  
FYE: February 02  
Type: Public

Kroger is the world's largest traditional grocer despite Wal-Mart overtaking the chain as the world's largest seller of groceries years ago. It operates some 2750 supermarkets in 35 states under two dozen banners; more than 2250 locations have pharmacies and nearly 1550 have fuel centers. The company offers Pickup and Harris Teeter ExpressLane ? personalized order online pick up at the store services ? at about 1580 of its supermarkets and provide home delivery service to over 90% of Kroger households. It also has over 35 food processing plants in the US mostly bakeries and dairies. Kroger also operates about 250 fine jewelry stores under the Fred Meyer Jewelers and Littman Jewelers brands.

|                        | Annual Growth | 01/15     | 01/16     | 01/17*    | 02/18     | 02/19     |
|------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Sales (\$ mil.)        | 2.8%          | 108,465.0 | 109,830.0 | 115,337.0 | 122,662.0 | 121,162.0 |
| Net income (\$ mil.)   | 15.8%         | 1,728.0   | 2,039.0   | 1,975.0   | 1,907.0   | 3,110.0   |
| Market value (\$ mil.) | (20.2%)       | 55,101.9  | 30,970.4  | 26,621.3  | 23,413.3  | 22,399.9  |
| Employees              | 3.2%          | 400,000   | 431,000   | 443,000   | 449,000   | 453,000   |

\*Fiscal year change

**KRONES, INC.**

9600 S 58TH ST  
FRANKLIN, WI 531329107  
Phone: 414-409-4000  
Fax: -

CEO: Holger Beckmann  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Krones is in the business of keeping things all bottled up. The company develops manufactures and installs packaging machinery and systems that design clean rinse and fill bottles cans and plastic containers. Its offerings include labeling and sealing machines inspection and monitoring systems and mixing and carbonating systems. Krones caters to companies in North and Central America and the Caribbean in the food and beverage beer wine and spirits health and cosmetic pharmaceutical and household goods industries. Krones is a subsidiary of KRONES which is owned largely by the founding Kronseder family.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.7%)           | -     | 383.1 | 364.4 | 359.7 | 363.9 |
| Net income (\$ mil.)   | 58.2%            | -     | 1.5   | 2.3   | 6.8   | 6.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 570   |

**KRONOS INCORPORATED**

297 Billerica Rd.  
Chelmsford MA 01824  
Phone: 978-250-9800  
Fax: 978-367-5900  
Web: www.kronos.com

CEO: Aron J AIN  
CFO: John A Butler  
HR: -  
FYE: September 30  
Type: Private

Kronos knows time is money for its customers. The company makes and implements workforce management software particularly for organizations with large complex workforces. With a goal of controlling labor costs and improving employee productivity its software products automatically collect time and attendance data manage scheduling and absence oversee administrative HR payroll and hiring processes and provide data analytics on cost and performance problems. Serving more than half of the Fortune 1000 it focuses on the education health care hospitality manufacturing retail and government markets among others. Kronos is owned by an investment group led by private equity firm Hellman & Friedman.

**KRONOS WORLDWIDE INC**

NYS: KRO

5430 LBJ Freeway, Suite 1700  
Dallas, TX 75240-2620  
Phone: 972 233-1700  
Fax: -  
Web: www.kronostio2.com

CEO: Bobby D. O'Brien  
CFO: Gregory M. (Greg) Swallow  
HR: Patricia Kropp  
FYE: December 31  
Type: Public

Kronos Worldwide produces pigments that impart whiteness brightness and opacity to everything from plastics paper and coatings to inks food and cosmetics. Controlled by Valhi Kronos is a leading manufacturer of a commercially used base white inorganic pigment known as titanium dioxide (TiO<sub>2</sub>). TiO<sub>2</sub> is designed based on specific end-use applications. Kronos makes and sell some 40 different TiO<sub>2</sub> grades; the company and its distributors and agents also provide technical services for its products in some 100 countries mainly in Europe and North America.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.2%             | 1,651.9 | 1,348.8 | 1,364.3 | 1,729.0 | 1,661.9 |
| Net income (\$ mil.)   | 19.9%            | 99.2    | (173.6) | 43.3    | 354.5   | 205.0   |
| Market value (\$ mil.) | (3.0%)           | 1,509.0 | 653.7   | 1,383.8 | 2,986.7 | 1,335.2 |
| Employees              | (3.1%)           | 2,485   | 2,280   | 2,260   | 2,245   | 2,195   |

**KRUEGER INTERNATIONAL, INC.**

1330 BELLEVUE ST  
GREEN BAY, WI 543022197  
Phone: 920-468-8100  
Fax: -  
Web: www.ki.com

CEO: Richard J. (Dick) Resch  
CFO: Nick Guerrieri  
HR: -  
FYE: December 31  
Type: Private

Krueger International can be found in cubicles classrooms cafeterias and college dorms. The company which does business as KI makes ergonomic seating cabinets and other furniture used by businesses healthcare organizations government agencies and educational institutions. The company offers everything from benches and beds to desks and tables not to mention shelving filing systems movable walls and trash bins. KI markets its products through sales representatives furniture dealers architects and interior designers worldwide. Founded in 1941 KI was purchased in the 1980s by its managers who later allowed employees to buy stock. Today KI is 100% employee owned.

|                        | Annual<br>Growth | 12/09 | 12/10  | 12/11 | 12/15 | 12/17 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | -                | -     | (40.1) | 649.7 | 617.3 | 650.0 |
| Net income (\$ mil.)   | 462.7%           | -     | 0.0    | 56.9  | 53.3  | 47.9  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 2,300 |

**KSW INC.**

NASDAQ: KSW

37-16 23rd St.  
Long Island City NY 11101  
Phone: 718-361-6500  
Fax: 718-784-1943  
Web: www.kswmechanical.com

CEO: -  
CFO: Richard Lucas  
HR: -  
FYE: December 31  
Type: Public

KSW may have a need to vent on occasion but the company still knows how to keep its cool. Its KSW Mechanical Services subsidiary installs HVAC and process piping systems for large-scale industrial commercial institutional public and residential projects. The company also provides mechanical trade management services and engineering assistance. KSW primarily works in the New York metropolitan area but hopes to expand in the Northeast. Much of KSW's business comes from repeat customers; the company is an authorized bidder for agencies including the New York City Transit Authority and the Port Authority of New York and New Jersey. Real estate developer Related Companies is buying KSW in a \$32 million deal.

**KUAKINI HEALTH SYSTEM**

347 N KUAKINI ST  
HONOLULU, HI 968172382  
Phone: 808-547-9148  
Fax: -

CEO: -  
CFO: Quin Ogawa  
HR: -  
FYE: June 30  
Type: Private

Say aloha to better health! Kuakini Health System operates the non-profit Kuakini Medical Center a 250-bed acute care hospital that provides specialty services including cancer treatment cardiac care and orthopedic surgery. The hospital serves as a teaching center for the University of Hawaii's John A. Burns School of Medicine. Kuakini Health System also operates the 234-bed Kuakini Geriatric Care facility which offers nursing home and adult day care for Honolulu's senior citizens. The system also maintains two medical office buildings. The Kuakini Health System was founded by Japanese immigrants in 1900. It is a member of the Premier group purchasing alliance.

|                        | Annual<br>Growth | 06/07 | 06/08 | 06/09 | 06/10 | 06/16  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | -                | -     | 0.0   | 1.4   | 1.7   | 148.3  |
| Net income (\$ mil.)   | -                | -     | 0.0   | 0.3   | 0.0   | (23.8) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 1,400  |

**KURT MANUFACTURING COMPANY INC.**

5280 MAIN ST NE  
MINNEAPOLIS, MN 554211594  
Phone: 763-572-1500  
Fax: -  
Web: www.kurt.com

CEO: Paul Lillyblad  
CFO: Paul Lillyblad  
HR: -  
FYE: October 31  
Type: Private

Kurt Manufacturing helps you provide decisions on precision when it comes to the manufacturing process. It makes precision-machined parts and components on a contract basis for the aerospace automotive oil and defense markets. Kurt operates through divisions including Hydraulics Engineered Systems Kinetic and Workholding. These divisions make gauging systems hydraulic coupling and hoses vises and other workholding tools to a list of clients that have included such big names as ATK Deere & Co. General Dynamics General Electric General Motors Honeywell IBM and Lockheed Martin. Kurt is an employee owned company.

|                        | Annual<br>Growth | 10/05 | 10/06 | 10/07*  | 11/08* | 10/09 |
|------------------------|------------------|-------|-------|---------|--------|-------|
| Sales (\$ mil.)        | (79.6%)          | -     | -     | 1,623.2 | 108.9  | 67.8  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | 3.3    | (1.3) |
| Market value (\$ mil.) | -                | -     | -     | -       | -      | -     |
| Employees              | -                | -     | -     | -       | -      | 410   |

\*Fiscal year change

**KVH INDUSTRIES, INC.**

NMS: KVHI

50 Enterprise Center  
Middletown, RI 02842  
Phone: 401 847-3327  
Fax: -  
Web: www.kvh.com

CEO: Martin A. Kits van Heyningen  
CFO: Donald W. Reilly  
HR: Jordan Vargas  
FYE: December 31  
Type: Public

KVH Industries makes communications products for people (or boats or armies) on the go. The company's mobile satellite communications products include antennas and compasses for yachts and commercial ships and mobile satellite TVs telephones and high-speed Internet antennas (TracVision and TracPhone) for automobiles boats small planes and RVs. It sells to retailers and distributors as well as boat and other vehicle manufacturers. KVH's inertial navigation products — sold mainly to US and allied governments and defense contractors — include digital compasses fiber optic gyros for tactical navigation and guidance systems for torpedoes and unmanned aerial vehicles. More than 60% of the company's revenue is from international customers.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (0.3%)           | 172.6 | 184.6 | 176.1 | 160.1  | 170.8 |
| Net income (\$ mil.)   | -                | 0.0   | 2.3   | (7.5) | (11.0) | (8.2) |
| Market value (\$ mil.) | (5.0%)           | 224.5 | 167.1 | 209.4 | 183.7  | 182.6 |
| Employees              | 8.1%             | 523   | 567   | 635   | 604    | 715   |

**KWIK TRIP, INC.**

1626 OAK ST  
LA CROSSE, WI 546032308  
Phone: 608-781-8988  
Fax: -  
Web: www.kwiktrip.com

CEO: Donald P. (Don) Zietlow  
CFO: Scott Teigen  
HR: -  
FYE: September 27  
Type: Private

Midwesterners who need to make a quick trip to get gas or groceries cigarettes or donuts race on over to Kwik Trip stores. Kwik Trip owns and operates more than 600 Kwik Trip and Kwik Star convenience stores in Iowa Minnesota and Wisconsin. Kwik Trip owns in-house dairy and bakery operations and makes many of its products in-house; popular products include Glazers donuts and Karuba Coffee. All Kwik Trip stores built since 1990 are owned by Convenience Store Investments a separate firm which leases the land and stores to Kwik Trip. Kwik Trip which opened its first store in 1965 in Eau Claire Wisconsin is owned by the family of CEO Don Zietlow.

|                        | Annual<br>Growth | 09/01 | 09/02 | 09/03   | 09/04   | 09/08   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 17.1%            | -     | -     | 1,651.1 | 1,887.1 | 3,640.4 |
| Net income (\$ mil.)   | (0.2%)           | -     | -     | 24.1    | 24.7    | 23.9    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 10,500  |

**L & S ELECTRIC, INC.**

5101 MESKER ST  
SCHOFIELD, WI 544763056  
Phone: 715-359-3155  
Fax: -  
Web: www.lselectric.com

CEO: -  
CFO: David Krause  
HR: Marsha Wadzinski  
FYE: December 31  
Type: Private

L&S Electric isn't a run of the mill distributor even if its products run the mill. The company specializes in selling motors controls drives and integrated systems used in power generation railway pulp and paper mill mining and other industrial applications. It also offers engineering and repair services worldwide through an engineering division and its L&S Electric of Canada subsidiary. L&S Electric has about eight locations in Wisconsin Minnesota and Michigan. The company was formed in the 1983 merger of Leverence Electric and Snapp Electric two motor repair shops that dated back to the 1930s. L&S Electric is owned by the Lewitzke family.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.6%)           | -     | 84.0  | 81.4  | 85.5  | 80.1  |
| Net income (\$ mil.)   | -                | -     | 5.8   | 2.6   | 1.6   | (0.4) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 350   |

**L BRANDS, INC**

NYS: LB

Three Limited Parkway  
Columbus, OH 43230  
Phone: 614 415-7000  
Fax: -  
Web: www.lb.com

CEO: Leslie H. Wexner  
CFO: Stuart B. Burgdoerfer  
HR: Cheryl Stevens  
FYE: February 02  
Type: Public

L Brands (formerly Limited Brands) is as much of a shopping-mall mainstay as food courts and teenagers. The company operates over 2900 specialty stores in North America the UK and China primarily under the Victoria's Secret PINK and Bath & Body Works (BBW) banners as well as corresponding websites and catalogs. Originally focused on apparel the company turned into a segment leader focused on women's intimate and other apparel personal care and beauty and home fragrance products. L Brands also owns apothecary C.O. Bigelow and The White Barn Candle Co. Most of the company's revenue are generated in the US. L Brands completed the sale of its La Senza business and the closing of all its Henri Bendel stores and websites in 2019.

|                        | Annual<br>Growth | 01/15    | 01/16    | 01/17*   | 02/18    | 02/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 3.7%             | 11,454.0 | 12,154.0 | 12,574.0 | 12,632.0 | 13,237.0 |
| Net income (\$ mil.)   | (11.3%)          | 1,042.0  | 1,253.0  | 1,158.0  | 983.0    | 644.0    |
| Market value (\$ mil.) | (24.7%)          | 23,273.3 | 26,441.3 | 16,227.8 | 13,065.3 | 7,466.3  |
| Employees              | 2.6%             | 80,100   | 87,900   | 93,600   | 93,200   | 88,900   |

\*Fiscal year change

**L&L ENERGY INC**

NBB: LLEN

130 Andover Park East, Suite 200  
Seattle, WA 98188  
Phone: 206 264-8065  
Fax: 206 838-0488  
Web: www.lleenergyinc.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Public

You'll excuse L & L Energy (formerly L & L International) if it's a bit jet lagged. Incorporated in Nevada with headquarters in Seattle the company mines coal in China. Granted a license by the government to extract a set amount of coal in exchange for up-front fees L & L owns mines in China's Yunnan and Guizhou provinces. The company currently extracts more than 630000 tons of coal per year from the mines. It also processes coal to produce coke used in steel production medium coal used for heating and coal slurries used as a lower quality fuel. L & L is swapping a stake in a coking mine with Singapore-based Union Energy to acquire a 50% stake in the LuoZhou coal mine.

|                        | Annual<br>Growth | 04/09 | 04/10 | 04/11 | 04/12 | 04/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 48.5%            | 40.9  | 109.2 | 223.9 | 143.6 | 199.0 |
| Net income (\$ mil.)   | 40.1%            | 10.0  | 32.9  | 36.8  | 14.2  | 38.4  |
| Market value (\$ mil.) | 21.1%            | 68.6  | 411.5 | 264.8 | 85.7  | 147.4 |
| Employees              | 3.3%             | 1,200 | 1,400 | 1,600 | 1,330 | 1,364 |



**L. & R. DISTRIBUTORS INC.**

9301 AVENUE D  
BROOKLYN, NY 11236-1899  
Phone: 718-272-2100  
Fax: -  
Web: www.lrdist.com

CEO: Marc J Bodner  
CFO: Craig Zumbo  
HR: -  
FYE: December 31  
Type: Private

Stocking shelves? L&R Distributors (formerly Allied Supply) is a wholesale distributor of a wide variety of household and personal care products stationery items toys and sundries to supermarkets independent pharmacies and discount and stationery stores. Its offerings have ranged from ACE bandages to Zippo lighters and from Wiffle balls to baby wipes. The company operates throughout the US; among its key partners have been pharmaceutical distributors such as McKesson and Cardinal Health. L&R Distributors has been assembled via a string of transactions dating to the 1950s including the 1986 merger of E&N Sales Corp. and Ortner Drug Co.

|                        | Annual<br>Growth | 12/00 | 12/01 | 12/02 | 12/06 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.0%            | -     | 44.6  | 43.3  | 76.5  | 145.1 |
| Net income (\$ mil.)   | 17.5%            | -     | 0.3   | 0.7   | 0.8   | 1.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 550   |

**L3HARRIS TECHNOLOGIES INC**

NYS: LHX

1025 West NASA Boulevard  
Melbourne, FL 32919  
Phone: 321 727-9100  
Fax: -  
Web: www.l3harris.com

CEO: William M. (Bill) Brown  
CFO: Rahul Ghai  
HR: Robert L. Duffy  
FYE: June 28  
Type: Public

L3Harris Technologies (formerly Harris Corp. and L3 Technologies) develops communications electronics space and aviation equipment for government and commercial customers in more than 100 countries. It makes radio and satellite communications and other wireless network transmission equipment; air traffic control systems; and intelligence surveillance and reconnaissance systems. Although about three-quarters of L3Harris' revenue comes from US government agencies particularly the Department of Defense it also has customers in the commercial sector. In 2019 the former Harris Corp. and L3 Technologies combined to form L3Harris Technologies the sixth largest defense contractor in the US.

|                        | Annual<br>Growth | 07/15   | 07/16*  | 06/17    | 06/18    | 06/19    |
|------------------------|------------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 7.6%             | 5,083.0 | 7,467.0 | 5,900.0  | 6,182.0  | 6,801.0  |
| Net income (\$ mil.)   | 29.8%            | 334.0   | 324.0   | 553.0    | 718.0    | 949.0    |
| Market value (\$ mil.) | 24.9%            | 9,216.3 | 9,791.3 | 12,931.7 | 17,135.6 | 22,421.9 |
| Employees              | (5.0%)           | 22,300  | 21,000  | 17,000   | 17,500   | 18,200   |

\*Fiscal year change

**LA FRANCE CORP.**

1 LAFRANCE WAY  
CONCORDVILLE, PA 19331  
Phone: 610-361-4300  
Fax: -  
Web: www.lafrancecorp.com

CEO: -  
CFO: Thomas Sheehan  
HR: -  
FYE: December 31  
Type: Private

Viva LaFrance! would make a nice nameplate and this company could design it. LaFrance Corp. makes nameplates trim plastic enclosures metal letters and other products through several divisions. Its Benmatt Industries unit makes a range of customized products including key fobs license plate frames and trailer hitch covers that are used as promotional items by auto dealerships. The company's J.A.T. Creative Products division provides products like bottle openers bottle and can huggers and keychains to promote and advertise companies and special events. PacTec is a producer of standard and custom modified plastic electronic enclosures.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.1%            | -     | -     | -     | 115.1 | 131.4 |
| Net income (\$ mil.)   | (5.8%)           | -     | -     | -     | 10.9  | 10.3  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,400 |

**LA JOLLA PHARMACEUTICAL CO.**

NAS: LJPC

10182 Telesis Court, 6th Floor  
San Diego, CA 92121  
Phone: 858 207-4264  
Fax: -  
Web: www.ljpc.com

CEO: George F Tidmarsh  
CFO: Dennis M Mulroy  
HR: -  
FYE: December 31  
Type: Public

La Jolla Pharmaceutical aims to eliminate tissue damage. The company is working to develop tissue-repair compounds based on a cell-stimulating regenerative medicine technology. It is focused on skin and lung tissue cardiac muscle cartilage and bone repair. La Jolla Pharmaceutical had previously ceased most of its operations after trials of lupus candidate Riquent failed in 2009. After exploring its options the firm began searching for new potential pharmaceutical candidates to develop. In 2011 La Jolla found a new focus when it acquired a regenerative medicine program for tissue repair from private research firm GliaMed.

|                        | Annual<br>Growth | 12/12 | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|------------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (41.7%)          | -     | -      | -      | 1.1    | 0.6    |
| Net income (\$ mil.)   | -                | (7.7) | (17.9) | (21.3) | (41.9) | (78.2) |
| Market value (\$ mil.) | 304.1%           | 1.2   | 2.8    | 336.9  | 493.1  | 320.1  |
| Employees              | 126.4%           | 4     | 7      | 25     | 58     | 105    |

**LA MADELEINE OF TEXAS INC.**

12201 Merit Dr. Ste. 900  
Dallas TX 75251  
Phone: 214-696-6962  
Fax: 214-696-0485  
Web: www.lamadeleine.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

This company hopes its creme brulee croissants and quiche prove as memorable as Proust's famous teacake. La Madeleine operates 60 la Madeleine Bakery Cafe & Bistro casual dining locations mostly in Texas Georgia and Louisiana offering French country cuisine for breakfast lunch and dinner. The restaurants which welcome patrons with such interior appointments as a stone hearth and handcrafted wood tables use a cafeteria-style serving line and limited table service. Each location also sells a variety of fresh baked goods. French native Patrick Leon Esquerre started the business in 1983. La Madeleine is owned by a group of investors including restaurant operator Groupe Le Duff.

**LA-Z-BOY INC.**

NYS: LZB

One La-Z-Boy Drive  
Monroe, MI 48162-5138  
Phone: 734 242-1444  
Fax: -  
Web: www.la-z-boy.com

CEO: Kurt L. Darrow  
CFO: Louis M. (Mike) Riccio  
HR: Kathy Till  
FYE: April 27  
Type: Public

La-Z-Boy works so that its customers can kick back and relax. A top US maker of upholstered and wood furniture La-Z-Boy sells its ubiquitous recliners as well as chairs sofas tables bedroom and dining room sets and modular seating units. Its brands include La-Z-Boy England Hammary American Drew and Kincaid. La-Z-Boy sells its products through about 150 company-owned and 735 independent locations under the La-Z-Boy Furniture Galleries and La-Z-Boy Comfort Studio names. It also sells furniture to retailers across the US Canada and some 60 other countries. The US is the company's largest market.

|                        | Annual<br>Growth | 04/15   | 04/16   | 04/17   | 04/18   | 04/19   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 5.2%             | 1,425.4 | 1,525.4 | 1,520.1 | 1,583.9 | 1,745.4 |
| Net income (\$ mil.)   | (0.8%)           | 70.8    | 79.3    | 85.9    | 80.9    | 68.6    |
| Market value (\$ mil.) | 4.2%             | 1,290.8 | 1,214.7 | 1,310.0 | 1,375.8 | 1,523.7 |
| Employees              | 4.1%             | 8,270   | 8,700   | 8,950   | 9,000   | 9,700   |

**LABORATORY CORPORATION OF AMERICA HOLDINGS**
**NYS: LH**

358 South Main Street  
Burlington, NC 27215  
Phone: 336 229-1127  
Fax: -  
Web: www.labcorp.com

CEO: John D. Ratliff  
CFO: Glenn A. Eisenberg  
HR: Traci Jones  
FYE: December 31  
Type: Public

This company pricks and prods for profit. Laboratory Corporation of America (Lab-Corp) is a top provider of clinical laboratory services performing blood and other tests on more than 500,000 specimens daily for some 220,000 clients including managed care organizations, contract research organizations (CROs), hospitals, doctors, government agencies, drug companies, independent clinical labs, food and nutritional companies, and employers. Services range from routine urinalyses, HIV tests, and Pap smears to specialty testing for diagnostic genetics, disease monitoring, forensics, identity, clinical drug trials, and allergies. Through Covance, it provides end-to-end drug development support. LabCorp operates more than 1,750 service sites that collect specimens and 40 primary labs where tests are performed.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 17.2%            | 6,011.6  | 8,680.1  | 9,641.8  | 10,441.4 | 11,333.4 |
| Net income (\$ mil.)   | 14.7%            | 511.2    | 436.9    | 732.1    | 1,268.2  | 883.7    |
| Market value (\$ mil.) | 4.0%             | 10,671.3 | 12,228.0 | 12,696.8 | 15,775.5 | 12,497.0 |
| Employees              | 14.1%            | 36,000   | 50,000   | 52,000   | 60,000   | 61,000   |

**LACKS ENTERPRISES INC.**

5460 Cascade Rd. SE  
Grand Rapids MI 49546  
Phone: 616-949-6570  
Fax: 616-285-2367  
Web: www.lacksenterprises.com

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

It's not "hipp" if your car lacks a wheel cover or has a rusty grille. Lacks Enterprises makes high-impact plated plastic (HIPP) alternatives to die-cast and stainless steel automotive products such as wheel covers and grilles. The company's HIPP parts, plated with copper nickel chrome, are lighter and cheaper than all-metal alternatives as well as resistant to dents and rust. Other products include molding, rocker panels, and trim. Automotive OEM customers have included Ford, General Motors, Honda, Nissan, and Toyota. Its Plastic-Plate subsidiary makes items such as cell phone face plates for manufacturers of consumer electronics and telecommunications equipment. The Lacks family owns Lacks Enterprises.

**LACROSSE FOOTWEAR INC.**
**NASDAQ: BOOT**

17634 NE Airport Way  
Portland OR 97230  
Phone: 503-262-0110  
Fax: 503-262-0115  
Web: www.lacrossefootwear.com/

CEO: Joseph P. Schneider  
CFO: David P. Carlson  
HR: -  
FYE: December 31  
Type: Public

If customers are wearing its protective boots, LaCrosse Footwear doesn't care who steps on their toes. The company offers sturdy footwear for outdoor pursuits (hunting, snowmobiling) and occupations such as farming, general utility, and construction. LaCrosse makes rubber, vinyl, and leather footwear as well as rainwear and protective clothing for adults and children. Its brands include LaCrosse, Danner, Burly Camohide, and Iceman, among other names. LaCrosse's products are sold throughout North America, in catalogs and online, through merchants, retailers, wholesalers, and the US government, as well as through company websites and outlet stores. The company's Danish subsidiary supplies retailers in Asia and Europe.

**LADDER CAPITAL CORP**
**NYS: LADR**

345 Park Avenue  
New York, NY 10154  
Phone: 212 715-3170  
Fax: -  
Web: www.laddercapital.com

CEO: Brian R. Harris  
CFO: Marc A. Fox  
HR: -  
FYE: December 31  
Type: Public

This specialty finance firm is looking to climb to the top of the commercial real-estate lending business. Ladder Capital Corp. is a non-bank operating company engaged in three major lines of business: commercial mortgage lending, mortgage-backed securities, and real-estate assets. Its loans typically range from \$5 million to \$100 million. More than 50% of its loans originate in the Northeast. Hotel, retail, and office properties account for about three-quarters of Ladder's loan portfolio. Since its founding in 2008, the commercial real estate finance firm has originated \$5.4 billion in conduit loans. Ladder Capital went public in 2014 with an offering valued at \$225 million.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.9%             | 5,823.7 | 5,895.2 | 5,578.3 | 6,025.6 | 6,272.9 |
| Net income (\$ mil.)   | 42.1%            | 44.2    | 73.8    | 66.7    | 95.3    | 180.0   |
| Market value (\$ mil.) | (5.8%)           | 2,295.5 | 1,453.9 | 1,606.0 | 1,595.5 | 1,810.9 |
| Employees              | 2.9%             | 66      | 73      | 69      | 72      | 74      |

**LADENBURG THALMANN FINANCIAL SERVICES INC**
**ASE: LTS**

4400 Biscayne Boulevard, 12th Floor  
Miami, FL 33137  
Phone: 305 572-4100  
Fax: -  
Web: www.ladenburg.com

CEO: Richard J. (Dick) Lampen  
CFO: Brett H. Kaufman  
HR: -  
FYE: December 31  
Type: Public

Ladenburg Thalmann Financial Services provides brokerage, asset management, and investment research banking and wholesale life insurance services to corporate, institutional, and individual clients throughout the US. The company serves primarily retail clients through independent broker-dealer subsidiaries, which together have some 4,300 financial advisors and manage about \$160 billion in assets. The company's investment bank provides investment research on small- to mid-cap companies and finance and strategic advisory services to middle-market companies. Its asset management unit offers mutual funds, alternative investments, and investment counseling. Ladenburg's insurance subsidiaries provide support services to life insurance advisors and institutions.

|                        | Annual<br>Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.9%            | 921.3 | 1,152.1 | 1,107.0 | 1,268.2 | 1,391.1 |
| Net income (\$ mil.)   | 0.2%             | 33.4  | (11.2)  | (22.3)  | 7.7     | 33.8    |
| Market value (\$ mil.) | (12.4%)          | 578.8 | 404.4   | 357.5   | 463.1   | 341.4   |
| Employees              | 8.1%             | 1,109 | 1,307   | 1,299   | 1,379   | 1,512   |

**LADIES PROFESSIONAL GOLF ASSOCIATION**

100 INTERNATIONAL GOLF DR  
DAYTONA BEACH, FL 321241082  
Phone: 386-274-6200  
Fax: -  
Web: www.lpga.com

CEO: -  
CFO: -  
HR: Wendy Caves  
FYE: December 31  
Type: Private

This organization has chipped out a place for itself in the male-dominated sports world. The Ladies Professional Golf Association (LPGA) is the organizing body for women's golf, overseeing development and promotion of the game and its star players. It operates the LPGA Tour, consisting of about 30 events a year. In addition to its high-profile golf tournaments, the organization runs the LPGA Teaching & Club Professional Division, which is the golf education and development subsidiary for its 1,200 members. The LPGA was founded in 1950, making it one of the oldest women's sports organizations in the world.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/12 | 12/13 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.7%             | -     | -     | 82.5  | 89.1  | 102.9 |
| Net income (\$ mil.)   | -                | -     | -     | (3.2) | 0.2   | 1.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 85    |

**LAFAYETTE COLLEGE**

730 HIGH ST  
EASTON, PA 180421761  
Phone: 610-330-5000  
Fax: -  
Web: www.lafayette.edu

CEO: -  
CFO: -  
HR: Leslie F Muhlfelder  
FYE: June 30  
Type: Private

Lafayette College has a revolutionary background. Named after the French hero of the American Revolution the school offers bachelor's degrees in 37 areas of study in engineering sciences and the arts. Some 2450 students — all undergraduates — are enrolled on the campus located about 70 miles west of New York City and 60 miles north of Philadelphia. Students come from 46 US states and territories and from 48 other countries. Lafayette is a member of the Lehigh Valley Association of Independent Colleges which also includes Cedar Crest College DeSales University Lehigh University Moravian College and Muhlenberg College.

|                        | Annual<br>Growth | 06/11 | 06/12  | 06/13 | 06/14 | 06/15 |
|------------------------|------------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 25.5%            | -     | 134.5  | 142.1 | 145.6 | 265.7 |
| Net income (\$ mil.)   | -                | -     | (25.8) | 69.6  | 97.8  | 73.3  |
| Market value (\$ mil.) | -                | -     | -      | -     | -     | -     |
| Employees              | -                | -     | -      | -     | -     | 675   |

**LAFAYETTE GENERAL MEDICAL CENTER, INC.**

1214 COOLIDGE BLVD  
LAFAYETTE, LA 705032621  
Phone: 337-289-7991  
Fax: -  
Web: www.lafayettegeneral.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Serving the people of Acadiana (southern Louisiana) Lafayette General Medical Center (LGMC) provides general inpatient medical and surgical care as well as specialized trauma care and neonatal intensive care. The nonprofit hospital which has 365 beds also offers a cancer center home health services outpatient care occupational medicine and mental health care. As part of umbrella group Lafayette Health LGMC is affiliated with Lafayette General Surgical Hospital Lafayette General Southwest St. Martin Hospital Acadia General Hospital University Hospital and Clinics and Abrom Kaplan Memorial Hospital. It's also a teaching hospital for LSU. Non-profit foundation Lafayette General Foundation supports and governs Lafayette Health.

|                        | Annual<br>Growth | 09/14 | 09/15 | 09/16 | 09/17 | 09/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.8%             | -     | 429.0 | 454.8 | 465.0 | 480.3 |
| Net income (\$ mil.)   | (6.7%)           | -     | 55.5  | 50.9  | 44.2  | 45.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,626 |

**LAIRD TECHNOLOGIES INC.**

3481 Rider Trail South  
Earth City MO 63045  
Phone: 636-898-6000  
Fax: 636-898-6100  
Web: www.lairdtech.com

CEO: John Zheng  
CFO: -  
HR: -  
FYE: December 31  
Type: Subsidiary

Laird Technologies feels that the shield is mightier than the sword. The company manufactures electromagnetic interference (EMI) shielding materials such as custom metal stampings signal integrity components thermal management products wireless antennas and radio frequency modules. It also produces metalized fabric and conductive tape and offers product engineering and testing services. Laird Technologies has two divisions: Performance Materials (handset metals) which includes EMI shields signal integrity products and thermal management products; and Wireless Systems such as telematics and satellite radio antennas handset antennas and other wireless systems. Laird Technologies is an operating unit of Laird PLC.

**LAKE AREA CORN PROCESSORS CO-OPERATIVE**

46269 SD HIGHWAY 34  
WENTWORTH, SD 570756934  
Phone: 605-483-2676  
Fax: -  
Web: www.dakotaethanol.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Lake Area Corn Processors produces ethanol and its byproduct distillers grains which are used in livestock feed. Through its Dakota Ethanol unit the company produces about 48 million gallons of ethanol per year. Dakota Ethanol had worked in tandem with Broin Companies a manufacturer of ethanol processing plants until Lake Area Corn Processors bought out Broin's minority stake in Dakota Ethanol in 2006. The following year the company acquired a stake in its ethanol distributor Renewable Products Marketing Group. Lake Area Corn Processors is owned by its 1000 members.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06 | 12/07 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.8%             | -     | 80.0  | 103.9 | 103.7 | 96.4  |
| Net income (\$ mil.)   | (8.3%)           | -     | 10.9  | 46.0  | 18.0  | 7.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 40    |

**LAKE FOREST COLLEGE**

555 N SHERIDAN RD  
LAKE FOREST, IL 600452338  
Phone: 847-234-3100  
Fax: -  
Web: www.lakeforest.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Living up to its name Lake Forest College is a liberal arts school near the shores of Lake Michigan just north of Chicago. The school sits on about a 100 acre campus 30 miles north of downtown Chicago and offers undergraduate and graduate programs to its approximately 1500 students. With nearly 20 departmental and about 10 interdisciplinary majors its subjects include economics international studies neuroscience and pre-law. The College's Center for Chicago Programs facilitates research and internships at Chicago institutions as well as brings Chicago-based artists and artisans alike to the campus for lectures and performances.

|                        | Annual<br>Growth | 05/13 | 05/14 | 05/15 | 05/17 | 05/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (12.5%)          | -     | 108.0 | 104.5 | 63.9  | 63.2  |
| Net income (\$ mil.)   | (26.4%)          | -     | 18.9  | 12.2  | 10.4  | 5.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 385   |

**LAKE HOSPITAL SYSTEM, INC.**

7590 AUBURN RD  
PAINESVILLE, OH 440779176  
Phone: 440-375-8100  
Fax: -

CEO: Cynthia Moore-Hardy  
CFO: Michael E. Kittoe  
HR: -  
FYE: December 31  
Type: Private

The aptly named Lake Hospital System (doing business as Lake Health) serves several northeast Ohio communities located along Lake Erie and throughout Lake County. The not-for-profit health system comprises two main hospital campuses (TriPoint Medical Center and West Medical Center) which together house more than 350 beds as well as numerous ancillary facilities offering rehabilitative care outpatient surgery urgent care services primary care and specialist doctors' offices and diagnostic imaging. The system's Lake Health Physician Group includes physicians ranging from family practitioners to vascular surgeons.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/16  | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 4.5%             | -     | 313.8 | 334.2  | 356.9 | 373.9 |
| Net income (\$ mil.)   | -                | -     | (3.3) | (13.2) | 33.3  | (7.4) |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 2,200 |

**LAKE SHORE BANCORP INC**
**NMS: LSBK**

31 East Fourth Street  
Dunkirk, NY 14048  
Phone: 716 366-4070  
Fax: -  
Web: www.lakeshoresavings.com

CEO: Daniel P Reininga  
CFO: Rachel A Foley  
HR: -  
FYE: December 31  
Type: Public

Money washes up along this shore. Lake Shore Bancorp is the holding company for Lake Shore Savings Bank which serves consumers and businesses through 11 branches in Chautauqua and Erie counties in western New York near Lake Erie. Founded in 1891 the community oriented savings bank focuses on residential real estate lending with one- to four-family mortgages accounting for a majority of its loan portfolio. Lake Shore Savings Bank also offers home equity loans and commercial and consumer loans as well as checking and savings accounts CDs and IRAs. Mutual holding company Lake Shore MHC owns about 60% of Lake Shore Bancorp.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 2.9%          | 487.5 | 473.4 | 489.2 | 519.0 | 545.7 |
| Net income (\$ mil.)   | 6.1%          | 3.2   | 3.3   | 3.5   | 3.4   | 4.0   |
| Market value (\$ mil.) | 2.7%          | 81.4  | 80.5  | 97.7  | 103.0 | 90.4  |
| Employees              | (1.5%)        | 122   | 115   | 111   | 114   | 115   |

**LAKE SUNAPEE BANK GROUP**
**NMS: LSBG**

9 Main Street, P.O. Box 9  
Newport, NH 03773  
Phone: 603 863-0886  
Fax: -  
Web: www.nhthrift.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

New Hampshire Thrift Bancshares is the holding company for Lake Sunapee Bank which operates nearly 30 branches in western and central New Hampshire and western Vermont. Targeting individuals and local businesses the bank mainly uses funds from deposits to originate a variety of loans mainly residential and commercial mortgages. It also offers investment insurance and trust services. New Hampshire Thrift Bancshares expanded into Vermont with the 2007 acquisition of First Brandon National Bank which now operates as a division of Lake Sunapee Bank. The company bought insurance agency McCrillis & Eldredge in 2011. It now plans to buy the single-branch Nashua Bank.

|                        | Annual Growth | 12/10 | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 10.9%         | 995.1 | 1,041.8 | 1,270.5 | 1,423.9 | 1,503.8 |
| Net income (\$ mil.)   | 6.0%          | 7.9   | 7.7     | 7.8     | 8.4     | 10.0    |
| Market value (\$ mil.) | 5.6%          | 103.6 | 93.3    | 104.9   | 125.9   | 129.0   |
| Employees              | 11.3%         | 249   | 274     | 304     | 382     | 382     |

**LAKE LAND BANCORP, INC.**
**NMS: LBAI**

250 Oak Ridge Road  
Oak Ridge, NJ 07438  
Phone: 973 697-2000  
Fax: -  
Web: www.lakelandbank.com

CEO: Thomas J. Shara  
CFO: Thomas F. Splaine  
HR: -  
FYE: December 31  
Type: Public

Lakeland Bancorp is the holding company for Lakeland Bank which serves northern and central New Jersey from around 50 branch offices. Targeting individuals and small to mid-sized businesses the bank offers standard retail products such as checking and savings accounts money market and NOW accounts and CDs. It also offers financial planning and advisory services for consumers. The bank's lending activities primarily consist of commercial loans and mortgages (around three-quarters of the company's loan portfolio) and residential mortgages. Lakeland also offers commercial lease financing for commercial equipment.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 13.2%         | 3,538.3 | 3,869.6 | 5,093.1 | 5,405.6 | 5,806.1 |
| Net income (\$ mil.)   | 19.5%         | 31.1    | 32.5    | 41.5    | 52.6    | 63.4    |
| Market value (\$ mil.) | 6.1%          | 555.6   | 559.9   | 926.0   | 914.1   | 703.3   |
| Employees              | 3.6%          | 566     | 551     | 592     | 621     | 652     |

**LAKELAND FINANCIAL CORP**
**NMS: LKFN**

202 East Center Street, P.O. Box 1387  
Warsaw, IN 46580  
Phone: 574 267-6144  
Fax: -  
Web: www.lakecitybank.com

CEO: David M. Findlay  
CFO: Lisa M. O'Neill  
HR: -  
FYE: December 31  
Type: Public

Lakeland Financial is the holding company for Lake City Bank which serves area business customers and individuals through around 50 branches scattered across about 15 northern and central Indiana counties. With \$4.8 billion in assets the community bank offers such standard retail services as checking and savings accounts money market accounts and CDs. Commercial loans including agricultural loans and mortgages make up about 90% of the bank's loan portfolio. Lake City Bank also offers investment products and services such as corporate and personal trust brokerage and estate planning.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 9.1%          | 3,443.3 | 3,766.3 | 4,290.0 | 4,683.0 | 4,875.3 |
| Net income (\$ mil.)   | 16.4%         | 43.8    | 46.4    | 52.1    | 57.3    | 80.4    |
| Market value (\$ mil.) | (2.0%)        | 1,092.3 | 1,171.5 | 1,190.1 | 1,218.5 | 1,009.2 |
| Employees              | 2.8%          | 496     | 518     | 524     | 539     | 553     |

**LAKELAND INDUSTRIES, INC.**
**NMS: LAKE**

3555 Veterans Memorial Highway, Suite C  
Ronkonkoma, NY 11779  
Phone: 631 981-9700  
Fax: 631 981-9751  
Web: www.lakeland.com

CEO: Christopher J. Ryan  
CFO: Teri W. Hunt  
HR: -  
FYE: January 31  
Type: Public

The wrong clothing can be hazardous to your health — not based on style but by OSHA and EPA standards. Lakeland makes protective clothing for on-the-job hazards. It uses DuPont specialty fabrics such as Kevlar TyChem and Tyvek as well as its own fabrics to make industrial disposable garments toxic-waste cleanup suits fire- and heat-resistant apparel (including Fyrepel gear for firefighters) industrial work gloves high-visibility garments and industrial/medical garments. Lakeland manufactures its products in Brazil China India Mexico and the US. Customers — nearly 65% are outside of the US — include high tech electronics manufacturers construction companies hospitals and laboratories.

|                        | Annual Growth | 01/15 | 01/16 | 01/17 | 01/18 | 01/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.2%)        | 99.7  | 99.6  | 86.2  | 96.0  | 99.0  |
| Net income (\$ mil.)   | (35.4%)       | 8.4   | 3.9   | 3.9   | 0.4   | 1.5   |
| Market value (\$ mil.) | 7.0%          | 68.1  | 103.6 | 87.0  | 113.0 | 89.1  |
| Employees              | 5.8%          | 1,304 | 1,211 | 993   | 1,072 | 1,632 |

**LAKELAND REGIONAL MEDICAL CENTER, INC.**

1324 LAKELAND HILLS BLVD  
LAKELAND, FL 338054500  
Phone: 863-687-1100  
Fax: -  
Web: www.lrmc.com

CEO: Elaine C. Thompson  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Lakeland Regional Medical Center (LRMC) serves Florida's Polk County (roughly between Kissimmee and Tampa) through an acute care hospital with approximately 850 beds. Among its specialty services are cardiac care cancer treatment senior care urology emergency medicine orthopedics women's and children's health care and surgery. LRMC also operates general care and specialty outpatient clinics. Additionally the hospital provides medical training programs for radiology specialists. Its LRMC Foundation offers financial support for indigent patients facing ongoing treatment.

|                        | Annual Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.6%         | -     | 584.2 | 618.3 | 674.5 | 790.3 |
| Net income (\$ mil.)   | 15.3%         | -     | 55.1  | 66.9  | 68.5  | 84.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,100 |

**LAKESIDE FOODS INC.**

808 Hamilton St.  
Manitowoc WI 54220  
Phone: 920-684-3356  
Fax: 920-686-4033  
Web: www.lakesidefoods.com

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

Lakeside Foods is full of beans — green wax lima and more. The company specializes in the production of private-label canned and frozen vegetables and beans. Lakeside's customers are retail food industry companies including Roundy's and IGA located in the Midwest. The food manufacturer and marketer also offers other food items such as canned meat and stews; jams jellies and preserves; frozen and shelf-stable meals; salsa and other sauces; and whipped toppings. The food maker operates more than a dozen plants and about 10 distribution centers in both Minnesota and Wisconsin. Lakeside exports its food products to nearly 15 countries overseas.

**LAKESIDE INDUSTRIES, INC.**

6505 226TH PL SE STE 200  
ISSAQUAH, WA 980278905  
Phone: 425-313-2600  
Fax: -  
Web: www.lakesideindustries.com

CEO: Timothy Lee Jr  
CFO: Hank Waggoner  
HR: -  
FYE: November 30  
Type: Private

Lakeside Industries is one of the largest highway contractors in the Pacific Northwest. A leading asphalt paving contractor and manufacturer the company works on municipal commercial and industrial sites as well as residential projects. It also sells hot-mix and cold asphalt to other paving contractors. It has about a dozen offices in western Washington northwestern Oregon and central Idaho. Owned by the founding Lee family Lakeside Industries was established when the family combined their mining sand and gravel asphalt and trucking businesses in 1972.

|                        | Annual Growth | 11/02 | 11/03 | 11/04 | 11/05 | 11/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.9%         | -     | 136.1 | 0.0   | 147.5 | 206.0 |
| Net income (\$ mil.)   | -             | -     | 0.0   | 0.0   | 6.0   | 0.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 750   |

**LAM RESEARCH CORP**

4650 Cushing Parkway  
Fremont, CA 94538  
Phone: 510 572-0200  
Fax: 510 572-6454  
Web: www.lamresearch.com

CEO: Martin B. Anstice  
CFO: Douglas R. (Doug) Bettinger  
HR: -  
FYE: June 30  
Type: Public

Lam Research is a leading manufacturer of the equipment used to make semiconductor. Its market-leading plasma etch machines are used to create tiny circuitry patterns on silicon wafers. The company also makes cleaning equipment that keeps unwanted particles from contaminating processed wafers. Lam also provides products and services to maximize equipment performance. Lam's customers include some of the world's largest chip makers such as Micron Technology and Samsung Electronics. Customers in four Asian countries account for more than 80% of Lam's revenue. The company's products are installed in more than 45000 semiconductor processing chambers around the world.

|                        | Annual Growth | 06/15    | 06/16    | 06/17    | 06/18    | 06/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 16.4%         | 5,259.3  | 5,885.9  | 8,013.6  | 11,077.0 | 9,653.6  |
| Net income (\$ mil.)   | 35.2%         | 655.6    | 914.0    | 1,697.8  | 2,380.7  | 2,191.4  |
| Market value (\$ mil.) | 22.7%         | 11,967.7 | 11,883.9 | 21,922.0 | 25,232.4 | 27,130.3 |
| Employees              | 10.0%         | 7,300    | 7,500    | 9,400    | 10,900   | 10,700   |

**LAMAR ADVERTISING CO (NEW)**
**NMS: LAMR**

5321 Corporate Blvd.  
Baton Rouge, LA 70808  
Phone: 225 926-1000  
Fax: -  
Web: www.lamar.com

CEO: Sean E. Reilly  
CFO: Keith A. Istre  
HR: Aryln Edmonson  
FYE: December 31  
Type: Public

Here's a company that shows all the signs of being a successful outdoor advertising business. Lamar Advertising is one of the top billboard operators in the US along with CBS Outdoor and Clear Channel Outdoor. The company maintains more than 144000 billboards in about 45 states plus Canada and Puerto Rico. It also sells advertising space on almost 41000 signs placed on buses and at bus stops in more than 15 states and it maintains more than 132000 logo signs (highway exit signs with logos of nearby hotels and restaurants) along interstates in about 20 states and Canada. Chairman Kevin Reilly Jr. together with members of his family controls a 66% voting stake in the company.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.0%          | 1,287.1 | 1,353.4 | 1,500.3 | 1,541.3 | 1,627.2 |
| Net income (\$ mil.)   | 4.8%          | 253.5   | 262.6   | 298.8   | 317.7   | 305.2   |
| Market value (\$ mil.) | 6.6%          | 5,341.6 | 5,973.0 | 6,695.9 | 7,393.0 | 6,889.1 |
| Employees              | 3.0%          | 3,200   | 3,200   | 3,300   | 3,400   | 3,600   |

**LAMB WESTON HOLDINGS INC**
**NYS: LW**

599 S. Rivershore Lane  
Eagle, ID 83616  
Phone: 208 938-1047  
Fax: -  
Web: www.lambweston.com

CEO: Thomas P. Werner  
CFO: John F. Gehring  
HR: Micheline C. Carter  
FYE: May 26  
Type: Public

Lamb Weston Holdings Inc (Lamb Weston) is a food manufacturing company. The company produces markets and sells frozen food products including a variety of French fries and appetizers such as baked potato skins mozzarella sticks and breaded mushrooms. The company markets its products under Lamb Weston Lamb's Supreme Lamb's Seasoned LW Private Reserve Stealth Fries and Sweet Things brand names. It distributes its products to restaurants grocery stores specialty retailers food service distributors and educational institutions to name a few. Headquartered in Eagle Idaho the company operates in the US China Mexico Canada Singapore and Japan.

|                        | Annual Growth | 05/15   | 05/16   | 05/17   | 05/18   | 05/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.5%          | 2,925.0 | 2,993.8 | 3,168.0 | 3,423.7 | 3,756.5 |
| Net income (\$ mil.)   | 15.6%         | 268.3   | 285.3   | 326.9   | 416.8   | 478.6   |
| Market value (\$ mil.) | 16.6%         | -       | -       | 6,669.5 | 9,557.3 | 9,075.3 |
| Employees              | 5.9%          | -       | 6,400   | 6,500   | 7,200   | 7,600   |

**LANCASTER COLONY CORP.**
**NMS: LANC**

380 Polaris Parkway, Suite 400  
Westerville, OH 43082  
Phone: 614 224-7141  
Fax: 614 469-8219  
Web: www.lancastercolony.com

CEO: David A. (Dave) Ciesinski  
CFO: Douglas A. Fell  
HR: -  
FYE: June 30  
Type: Public

Lancaster Colony is a US-based food wholesaler serving three categories of products Frozen Breads Refrigerated Dressings and Dips and Shelf-Stable Dressings and Croutons. Specific products include garlic bread salad dressings pizza bases and croutons sold under brands such as Sister Schubert's Marzetti and Flatout. Lancaster Colony is dependent on a small number of large customers with the top five customers accounting for more than half of sales. It also partners with third-parties including Olive Garden and Buffalo Wild Wings to produce branded products for retail. Ohio-based Lancaster has 10 main factories and six warehouses. Lancaster was founded as a holding company in 1961.

|                        | Annual Growth | 06/15   | 06/16   | 06/17   | 06/18   | 06/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.3%          | 1,104.5 | 1,191.1 | 1,201.8 | 1,222.9 | 1,307.8 |
| Net income (\$ mil.)   | 10.3%         | 101.7   | 121.8   | 115.3   | 135.3   | 150.5   |
| Market value (\$ mil.) | 13.1%         | 2,497.6 | 3,508.2 | 3,371.0 | 3,805.4 | 4,085.2 |
| Employees              | 5.3%          | 2,600   | 2,700   | 2,800   | 2,900   | 3,200   |

**LAND O' LAKES INC**

4001 Lexington Avenue North  
Arden Hills, MN 55126  
Phone: 651 481-2222  
Fax: -  
Web: www.landlakesinc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Best known for its #1 US butter brand Land O'Lakes looks to butter everyone's bread to boost its bottom line. One of the largest dairy co-ops in the nation it's owned by 4331 dairy farmer/members and some 900 member associations. It markets dairy-based consumer food service and food ingredient items. The co-op makes more than 300 dairy products from the 12 billion pounds of milk that members supply annually. Land O'Lakes produces animal feed through Land O'Lakes Purina Feed. The co-op also offers members seed and crop protection products animal feed and agricultural assistance. It operates dairy facilities in the US and does business in all 50 states and 60-plus countries.

|                        | Annual Growth | 12/11    | 12/12    | 12/13    | 12/14    | 12/15    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 0.3%          | 12,849.3 | 14,116.2 | 14,236.4 | 14,965.5 | 13,007.7 |
| Net income (\$ mil.)   | 14.0%         | 182.2    | 240.4    | 306.0    | 266.5    | 307.6    |
| Market value (\$ mil.) | -             | -        | -        | -        | -        | -        |
| Employees              | 4.2%          | -        | 9,600    | 10,000   | -        | -        |

**LANDAUER, INC.**
**NYS: LDR**

2 Science Road  
Glenwood, IL 60425  
Phone: 708 755-7000  
Fax: -  
Web: www.landauer.com

CEO: Mike Kaminski  
CFO: -  
HR: -  
FYE: September 30  
Type: Public

If your employees are glowing — and not with joy — Landauer can tell you why. Through its subsidiaries Landauer manufactures and markets dosimeters (radiation detection monitors) used in nuclear plants hospitals and university and government laboratories. Landauer's services include distribution and collection of radiation monitors and exposure reporting. Its HomeBuyer's Preferred subsidiary provides residential radon monitoring services. Landauer also offers medical physics services to hospitals and radiation therapy centers through its GPS subsidiary.

|                        | Annual Growth | 09/12 | 09/13 | 09/14  | 09/15 | 09/16 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (0.5%)        | 152.4 | 150.2 | 155.1  | 151.3 | 149.2 |
| Net income (\$ mil.)   | (2.0%)        | 19.3  | 4.8   | (25.2) | 14.5  | 17.8  |
| Market value (\$ mil.) | (7.1%)        | 580.9 | 498.5 | 321.1  | 359.8 | 432.7 |
| Employees              | (2.4%)        | 660   | 650   | 600    | 600   | 600   |

**LANDEC CORP.**
**NMS: LNDC**

5201 Great America Parkway, Suite 232  
Santa Clara, CA 95054  
Phone: 650 306-1650  
Fax: 650 368-9818  
Web: www.landec.com

CEO: Molly A. Hemminger  
CFO: Gregory S. (Greg) Skinner  
HR: -  
FYE: May 26  
Type: Public

Landec's products don't turn into pumpkins at midnight but the changes are nearly as sudden and much more practical. The company has developed a technology that allows polymers to change physical characteristics when exposed to temperature changes. Its BreatheWay permeable membrane packaging allows oxygen and carbon dioxide to enter and escape from sealed fresh-cut produce packages to keep produce fresh. It's used primarily by subsidiary Apio which grows and packages fresh vegetables. Landec's Lifecore Biomedical subsidiary is a leading supplier of premium hyaluronan-based biomaterials for the ophthalmic and orthopedic markets. Landec has licensing deals with Air Products and Chemicals and Monsanto.

|                        | Annual Growth | 05/15 | 05/16  | 05/17 | 05/18 | 05/19 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 0.8%          | 539.3 | 541.1  | 532.3 | 524.2 | 557.6 |
| Net income (\$ mil.)   | (58.3%)       | 13.5  | (11.6) | 10.6  | 24.8  | 0.4   |
| Market value (\$ mil.) | (9.9%)        | 415.9 | 333.5  | 397.3 | 408.9 | 274.2 |
| Employees              | 7.6%          | 550   | 552    | 670   | 710   | 736   |

**LANDMARK BANCORP INC**
**NMS: LARK**

701 Poyntz Avenue  
Manhattan, KS 66502  
Phone: 785 565-2000  
Fax: -  
Web: www.landmarkbancorpinc.com

CEO: Michael E Scheopner  
CFO: Mark A Herpich  
HR: -  
FYE: December 31  
Type: Public

Landmark Bancorp is a tourist attraction for Kansas money. It is the holding company for Landmark National Bank which has about 15 branches in communities in central eastern and southwestern Kansas. The bank provides standard commercial banking products including checking savings and money market accounts as well as CDs and credit and debit cards. It primarily uses funds from deposits to write residential and commercial mortgages and business loans. Landmark National Bank offers non-deposit investment services through its affiliation with Investment Planners.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 3.4%          | 863.5 | 878.4 | 911.4 | 929.5 | 985.8 |
| Net income (\$ mil.)   | 6.7%          | 8.0   | 10.5  | 9.0   | 4.4   | 10.4  |
| Market value (\$ mil.) | 2.3%          | 97.2  | 120.6 | 128.7 | 133.1 | 106.5 |
| Employees              | 1.2%          | 277   | 291   | 292   | 286   | 291   |

**LANDRY'S INC.**

1510 W. Loop South  
Houston TX 77027  
Phone: 713-850-1010  
Fax: 713-850-7205  
Web: www.landrysinc.com

CEO: Tilman J Fertitta  
CFO: Richard H Liem  
HR: -  
FYE: December 31  
Type: Private

Landry's Restaurants is a leading full-service restaurant operator with more than 275 locations throughout the US. The company's estate of eateries is anchored by its flagship Landry's Seafood House chain; other concepts include Rainforest Cafe McCormick & Schmick's Saltgrass Steak House and Bubba Gump Shrimp. Through an agreement with an affiliate Landry's manages the Claim Jumper chain of about 35 restaurants. The company also owns and operates the iconic Golden Nugget Hotel & Casino in Las Vegas along with a number of other entertainment properties including aquariums hotels and other tourist attractions. CEO Tilman Fertitta led a buyout of Landry's in 2010 taking the company private.

**LANDSTAR SYSTEM, INC.**
**NMS: LSTR**

13410 Sutton Park Drive South  
Jacksonville, FL 32224  
Phone: 904 398-9400  
Fax: -  
Web: www.landstar.com

CEO: James B. (Jim) Gattoni  
CFO: L. Kevin Stout  
HR: -  
FYE: December 29  
Type: Public

Landstar System is a US truckload freight carrier with a fleet of nearly 17000 third-party trailers (including flatbed step decks drop decks low boys refrigerated and standard dry vans). Its fleet is primarily operated by independent contractors under exclusive contracts and its services are marketed by sales agents. Landstar's freight carrier units transport general commodities and goods such as automotive products building materials chemicals electronics metals foodstuffs and machinery as well as ammunition and explosives. Customers include third-party logistics providers and government agencies such as the US Department of Defense. In addition to truckload transportation Landstar offers logistics and customs brokerage services.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.7%          | 3,186.2 | 3,322.5 | 3,169.1 | 3,648.9 | 4,619.0 |
| Net income (\$ mil.)   | 16.5%         | 138.8   | 147.7   | 137.4   | 177.1   | 255.3   |
| Market value (\$ mil.) | 6.4%          | 2,984.6 | 2,331.5 | 3,421.9 | 4,176.1 | 3,819.0 |
| Employees              | 1.9%          | 1,211   | 1,223   | 1,197   | 1,273   | 1,306   |

**LANE BRYANT INC.**

3344 Morse Crossing  
Columbus OH 43219  
Phone: 614-463-5200  
Fax: 614-463-5240  
Web: www.lanebryant.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Subsidiary

Lane Bryant is a big name in women's plus-size fashion. The nation's #1 plus-size clothing chain operates some 800 full-line and outlet stores in about 45 states that sell moderately-priced private label and select name brand career and casual apparel (in sizes 12 to 32) accessories hosiery and intimate apparel for women ages 35 to 55. Lane Bryant stores are found in malls and strip shopping centers and average about 5500 square feet. Women can also shop online at lanebryant.com. Founded in 1904 by Lena Bryant (she misspelled her name on a bank loan) Lane Bryant is owned by Ascena Retail Group.

**LANE POWELL PC**

1420 5TH AVE STE 4200  
SEATTLE, WA 981012375  
Phone: 206-223-7000  
Fax: -  
Web: www.lanepowell.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Lane Powell PC brings the power of attorney to the Pacific Northwest. Operating out of offices in Washington Oregon Alaska and internationally in London the law firm specializes in a range of legal services including corporate finance intellectual property regulation and taxation real estate labor relations and commercial litigation. Lane Powell employs more than 200 attorneys and around 300 support personnel handling local national and international clientele. The law firm traces its roots back to 1889 when it was named Strudwick Peters & Collins. (John Powell arrived that same year while W. Byron Lane joined the firm in 1929.)

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.0%             | -     | 94.3  | 91.5  | 99.5  | 94.4  |
| Net income (\$ mil.)   | -                | -     | 0.2   | (0.2) | 12    | (0.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 420   |

**LANGSTON SNYDER L P**

17962 COWAN  
IRVINE, CA 926146026  
Phone: 949-863-9200  
Fax: -  
Web: www.snyder-langston.com

CEO: John F Rochford  
CFO: Gary Campanaro  
HR: Tracy Roth  
FYE: December 31  
Type: Private

No Snyder Langston isn't the name of a "wacky neighbor" sitcom character but it might have built the property next door. Snyder Langston develops and builds commercial industrial and multifamily residential properties. Serving business clients ranging from start-ups to Fortune 500 firms the company provides a range of services such as planning design financing government relations general contracting and construction management. Properties that Snyder Langston has developed include business parks retail centers office buildings manufacturing facilities parking garages car dealerships condominiums churches schools and hotels. The firm was founded in 1959 by Donald Snyder and William Langston.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/09 | 12/10 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (38.3%)          | -     | -     | 238.6 | 78.9  | 56.0  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | (1.5) | (1.7) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 91    |

**LANIER PARKING HOLDINGS INC.**

233 PEACHTREE ST  
ATLANTA, GA 30303  
Phone: 404-523-0864  
Fax: -  
Web: www.lanierparking.com

CEO: Bijan Eghtedari  
CFO: Brian Dubay  
HR: -  
FYE: December 31  
Type: Private

Lanier Parking offers more than just a spot to park your car. It offers a full array of parking and transportation services from shuttle and valet to design/build and financial consulting at more than 300 locations throughout the Southeast. In addition to providing traditional parking management and facility operations the company touts its planning capabilities at sites where there is likely to be insufficient space or heavy congestion such as hospitals hotels municipalities sports and entertainment venues and universities. Its consulting services include feasibility site selection and master planning. The company was founded by J. Michael Robison in 1989.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 9.3%             | -     | 59.1  | 59.6  | 61.3  | 84.3  |
| Net income (\$ mil.)   | 19.1%            | -     | -     | 2.3   | 2.1   | 3.9   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**LANNETT CO., INC.****NYS: LCI**

9000 State Road  
Philadelphia, PA 19136  
Phone: 215 333-9000  
Fax: -  
Web: www.lannett.com

CEO: Arthur P. Bedrosian  
CFO: Martin P. Galvan  
HR: -  
FYE: June 30  
Type: Public

Lannett banks on the designation of "bioequivalent" for its products. The firm develops manufactures packages markets and distributes generic prescription drugs in the US including thyroid treatment levothyroxine digoxin for congestive heart failure migraine drug butalbital and ursodiol for gallstones. Such medicines are pharmaceutical equivalents or bioequivalents of branded medicines made by other drug companies. While Lannett maintains two plants it also relies on manufacturer Jerome Stevens Pharmaceuticals for a significant portion of its inventories. The company produces medicines in oral solid (tablets liquids and capsules) and topical dosages forms.

|                        | Annual<br>Growth | 06/15   | 06/16 | 06/17 | 06/18 | 06/19   |
|------------------------|------------------|---------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 12.7%            | 406.8   | 542.5 | 633.3 | 684.6 | 655.4   |
| Net income (\$ mil.)   | -                | 149.9   | 44.8  | (0.6) | 28.7  | (272.1) |
| Market value (\$ mil.) | (43.5%)          | 2,259.4 | 904.3 | 775.4 | 516.9 | 230.3   |
| Employees              | 19.4%            | 502     | 1,149 | 1,126 | 1,251 | 1,020   |

**LANSING BOARD OF WATER AND LIGHT**

1201 S WASHINGTON AVE  
LANSING, MI 489101650  
Phone: 517-702-6714  
Fax: -  
Web: www.lbwl.com

CEO: J Peter Lark  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Letting off a little steam is a good thing for Lansing Board of Water and Light which provides electricity to 95000 residential commercial and industrial customers and water to about 55000 customers in Lansing Michigan. The city-owned utility also produces and distributes steam to 162 customers along 14 miles of steam line. Lansing Board of Water and Light can chill out too. Its chilled water system delivers up to 10000 tons of chilled water capacity to 16 customers to cool the interior of buildings in the downtown area. Lansing Board of Water and Light is the largest municipally owned utility in the state. It is also a major employer in the Lansing area.

|                        | Annual<br>Growth | 06/14 | 06/15 | 06/16 | 06/17 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.9%)           | -     | -     | -     | 371.4 | 353.1 |
| Net income (\$ mil.)   | 226.1%           | -     | -     | -     | 4.3   | 14.1  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 740   |

**LANTRONIX INC.**
**NAS: LTRX**

7535 Irvine Center Drive, Suite 100  
Irvine, CA 92618  
Phone: 949 453-3990  
Fax: 949 453-3995  
Web: www.lantronix.com

CEO: Jeffrey W. (Jeff) Benck  
CFO: Jeremy Whitaker  
HR: -  
FYE: June 30  
Type: Public

Lantronix specializes in machine-to-machine (M2M) communication technology. The company designs develops markets and sells smart M2M connectivity products that enable data sharing between devices and applications. Lantronix products remotely and securely connect devices via networks and the Internet. It also provides products for remote management of data centers and IT equipment. Lantronix which outsources its manufacturing sells primarily through OEMs resellers system integrators and distributors. Its products are geared at a wide range of global markets from industrial automation and security to medical and transportation and to the Internet of Things. Ingram Micro and Acal plc are its largest customers.

|                        | Annual<br>Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.2%             | 42.9  | 40.6  | 44.7  | 45.6  | 46.9  |
| Net income (\$ mil.)   | -                | (2.8) | (2.0) | (0.3) | 0.7   | (0.4) |
| Market value (\$ mil.) | 19.2%            | 37.6  | 22.1  | 55.4  | 64.8  | 76.0  |
| Employees              | 17.5%            | 110   | 114   | 131   | 147   | 210   |

**LAPOLLA INDUSTRIES INC**
**NBB: LPAD**

Intercontinental Business Park, 15402 Vantage Parkway East, Suite 322  
Houston, TX 77032  
Phone: 281 219-4700  
Fax: -  
Web: www.lapolla.com

CEO: -  
CFO: Jomarc C Marukot  
HR: -  
FYE: December 31  
Type: Public

LaPolla Industries would hate for its customers to have leaky roofs over their heads or insufficiently protected exterior walls. The company makes foam products used to protect roofs and the "building envelope" which is the separation of the exterior and interior parts of a building. It also makes coatings for weatherproofing concrete and metal roofing and other materials. The company changed its name in 2005 when it absorbed subsidiary LaPolla Industries a provider of roof coatings and polyurethane foam construction systems. The former IFT Corp. which had previously been called Urecoats acquired LaPolla in 2005. Chairman Richard Kurtz owns 57% of LaPolla.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.3%)           | 86.2  | 70.4  | 71.2  | 72.1  | 78.6  |
| Net income (\$ mil.)   | -                | (3.5) | (4.4) | (2.0) | (3.7) | (0.6) |
| Market value (\$ mil.) | (17.2%)          | 61.1  | 22.0  | 91.6  | 50.1  | 28.7  |
| Employees              | (4.9%)           | 88    | 71    | 73    | 62    | 72    |

**LAREDO PETROLEUM HOLDINGS INC.**
**NYSE: LPI**

15 W. Sixth St. Ste. 1800  
Tulsa OK 74119  
Phone: 918-513-4570  
Fax: 918-513-4571  
Web: www.laredopetro.com

CEO: Randy A Foutch  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Only in Oklahoma would a company named Laredo Petroleum be based in Tulsa. Laredo Petroleum drills for oil and natural gas across 338000 net acres in the abundant Wolfberry plan in the Permian Basin in West Texas and Granite Wash in the Anadarko Basin located along the Texas Panhandle and into western Oklahoma. The company reported proved reserves of 137000 million barrels of oil equivalent for the first six months of 2011 and has interests in about 1000 gross producing wells. It generated 52% of sales from oil and 47% from gas in 2010. Laredo Petroleum is owned by investment firm Warburg Pincus. It filed an initial public offering in August 2011 and went public (\$298 million in proceeds) in December.

**LARKIN COMMUNITY HOSPITAL, INC.**

7031 SW 62ND AVE  
SOUTH MIAMI, FL 331434701  
Phone: 305-757-5707  
Fax: -  
Web: www.larkinhospital.com

CEO: -  
CFO: Mark Early  
HR: -  
FYE: December 31  
Type: Private

Larkin Community Hospital may be small but it doesn't skimp on its array of health care services. The 110-bed hospital provides general medical and surgical services to the sun-drenched residents of the Miami-Dade County area of Florida. Larkin Community Hospital offers more than 40 specialties including diagnostic radiology intensive care arthritis services an inpatient psychiatric ward surgery cardiovascular care and rehabilitation (including physical occupational and speech therapy). President and CEO Jack Michel owns the health care facility.

|                        | Annual<br>Growth | 12/03 | 12/04 | 12/12 | 12/14 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 8.9%             | -     | 37.3  | 74.4  | 101.5 | 103.7 |
| Net income (\$ mil.)   | (9.3%)           | -     | 2.5   | 2.3   | 4.7   | 0.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,225 |

**LAS VEGAS SANDS CORP**
**NYS: LVS**

3355 Las Vegas Boulevard South  
Las Vegas, NV 89109  
Phone: 702 414-1000  
Fax: -  
Web: www.sands.com

CEO: Sheldon G. Adelson  
CFO: Patrick Dumont  
HR: Amy Lee  
FYE: December 31  
Type: Public

Las Vegas Sands (Sands) brings a touch of Venice to the US and China. Replete with gondoliers and a replica of the Rialto Bridge the company's Venetian Las Vegas offers a 225000-sq.-ft. casino and a 4000-suite hotel as well as a shopping dining and entertainment complex. Through its majority-owned Sands China subsidiary the firm operates The Venetian Macao on the Cotai Strip (the Chinese equivalent of the Las Vegas Strip) as well as four other properties in Macao the only place in China where gambling is legal. Sands' portfolio also includes the Marina Bay Sands in Singapore and The Palazzo in Las Vegas. Approximately 80% of the company's revenue is generated outside the US.

|                        | Annual<br>Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 4.1%             | 11,688.5 | 11,410.0 | 12,882.0 | 13,729.0 | 13,739.0 |
| Net income (\$ mil.)   | 8.2%             | 1,966.2  | 1,670.0  | 2,806.0  | 2,413.0  | 2,698.0  |
| Market value (\$ mil.) | 12.0%            | 33,471.2 | 40,777.7 | 53,054.6 | 39,739.4 | 52,711.0 |
| Employees              | 1.8%             | 46,500   | 49,000   | 50,500   | 51,500   | 50,000   |

**LAS VEGAS VALLEY WATER DISTRICT**

1001 S VALLEY VIEW BLVD  
LAS VEGAS, NV 891074447  
Phone: 702-870-2011  
Fax: -  
Web: www.lvvd.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

If casinos can bloom in the desert why can't water flow? It can thanks to the Las Vegas Valley Water District (LVVWD) which provides water to some one million residents living in one of the driest places in the US. In addition to Las Vegas the LVVWD serves residents of Blue Diamond Coyote Springs Jean Kyle Canyon Laughlin Searchlight and other parts of Clark County in Southern Nevada. The district delivers water to customers through some 4500 miles of water transmission pipeline connected to 59 pumping stations 104 wells and 94 reservoirs and tanks. (Its tanks and reservoirs have the capacity to store more than 900 million gallons.) The LVVWD sources 90% of its water to the Colorado River.

|                        | Annual<br>Growth | 06/04 | 06/05 | 06/06 | 06/07 | 06/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.4%             | -     | 351.7 | 449.1 | 377.5 | 372.3 |
| Net income (\$ mil.)   | (3.9%)           | -     | 73.6  | 53.3  | 30.0  | 43.9  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,200 |



**LASALLE HOTEL PROPERTIES**

NYS: LHO

7550 Wisconsin Avenue, 10th Floor  
Bethesda, MD 20814  
Phone: 301 941-1500  
Fax: 301 941-1553  
Web: www.lasallehotels.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

LaSalle Hotel Properties is a self-administered and self-managed real estate investment trust (REIT) that invests in renovates and leases full-service luxury hotels in the US. It owns more than 45 properties in 10 states and the District of Columbia. LaSalle Hotel Properties' holdings which altogether boast more than 12000 rooms are typically located in major urban markets near convention centers business districts and resorts. The properties are managed by outside hotel companies that operate under such names as Marriott Sheraton Hilton and Hyatt. LaSalle Hotel Properties became self-managing in 2001 after three years under the wing of Jones Lang LaSalle.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.1%          | 867.1   | 977.3   | 1,109.8 | 1,216.6 | 1,227.6 |
| Net income (\$ mil.)   | 37.2%         | 71.3    | 89.9    | 212.8   | 135.6   | 252.8   |
| Market value (\$ mil.) | 4.7%          | 2,871.3 | 3,489.9 | 4,576.7 | 2,845.3 | 3,445.8 |
| Employees              | 1.5%          | 33      | 36      | 35      | 35      | 35      |

**LASALLE UNIVERSITY**

1900 W OLNEY AVE  
PHILADELPHIA, PA 191411199  
Phone: 215-951-1000  
Fax: -  
Web: www.lasalle.edu

CEO: -  
CFO: -  
HR: Susan Rohanna  
FYE: May 31  
Type: Private

La Salle University is an independent Catholic institution of higher learning with an enrollment of more than 7000 students. It offers about 40 undergraduate majors and 15 minors as well as 15 graduate programs (including a doctoral program in Clinical Psychology) and about 40 certificate programs. The liberal arts university consists of three schools: arts and sciences business and nursing and health sciences plus a College of Professional and Continuing Studies. Nursing psychology education accounting and communications are among the school's most popular undergraduate areas of study.

|                        | Annual Growth | 05/14 | 05/15 | 05/16 | 05/17 | 05/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (4.4%)        | -     | 131.4 | 123.4 | 117.4 | 114.7 |
| Net income (\$ mil.)   | (12.1%)       | -     | 3.2   | (4.0) | 5.0   | 2.2   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 900   |

**LASERLOCK TECHNOLOGIES INC.**

OTC: LLTI

837 Lindy Ln.  
Bala Cynwyd PA 19004  
Phone: 610-668-1952  
Fax: 610-668-2771  
Web: www.laserlocktech.com

CEO: Patrick White  
CFO: Margaret Gezerlis  
HR: -  
FYE: December 31  
Type: Public

Willy Wonka could have used LaserLock Technologies to help ensure that each Golden Ticket was the genuine article. A development-stage company LaserLock plans to license an invisible ink to third parties that can be used to authenticate documents. The company's system is targeted to the gambling industry where uses could include verification of cashless tickets from slot machines and detection of counterfeit cards chips or dice. LaserLock has plans to raise additional capital and/or enter into strategic alliances or partnerships with other companies in order to do business.

**LASTAR INC.**

3555 KETTERING BLVD  
MORaine, OH 45439-2014  
Phone: 937-224-8646  
Fax: -  
Web: www.cablestogo.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Lastar is the parent company of two main operating units Cables To Go and Quiktron that provide cabling and connectivity products and services to computer audio/video electrical and industrial distributors.

|                        | Annual Growth | 12/03 | 12/04 | 12/05 | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 42.0%         | -     | 32.0  | 53.3  | 68.4  | 91.6  |
| Net income (\$ mil.)   | 42.9%         | -     | 2.0   | 21.0  | 3.8   | 5.9   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 420   |

**LATHAM & WATKINS LLP**

355 S. Grand Ave.  
Los Angeles CA 90071-1560  
Phone: 213-485-1234  
Fax: 213-891-8763  
Web: www.lw.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnershi

Latham & Watkins' founders Dana Latham and Paul Watkins flipped a coin in 1934 to determine which of their names would go first on the law firm's shingle. From that coin toss the firm has grown into one of the largest in the US and boasts more than 2000 lawyers in about 30 offices around the world from Europe to Asia. Latham & Watkins organizes its practices into five main areas: corporate; environment land and resources; finance; litigation; and tax. The firm has counted companies such as Amgen Time Warner Inc. and Morgan Stanley among its clients.

**LATTICE INC**

NBB: LTTC

7150 N. Park Drive, Suite 500  
Pennsauken, NJ 08109  
Phone: 856 910-1166  
Fax: 856 910-1811  
Web: www.latticeincorporated.com

CEO: Paul Burgess  
CFO: Joe Noto  
HR: -  
FYE: December 31  
Type: Public

Government IT contractor Lattice has constructed a diverse product framework. The company provides data management applications Internet server technology and information systems for federal agencies. Deriving the majority of its revenue from Dept. of Defense it develops applications related to business management geographic information systems (GIS) Web services and geospatial systems. In addition the company's Nexus Call Control System provides technology that allows correctional facilities to monitor and control inmate collect-only phone calls. Lattice which began in the 1970s as a telephone services company also offers direct telecom services to correctional facilities.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (9.8%)        | 11.4  | 10.8  | 8.3   | 8.9   | 7.6   |
| Net income (\$ mil.)   | -             | (6.1) | (0.6) | (1.0) | (1.8) | (5.5) |
| Market value (\$ mil.) | (22.1%)       | 11.4  | 7.6   | 15.6  | 9.5   | 4.2   |
| Employees              | (11.5%)       | 44    | 37    | 26    | 23    | 27    |

**LATTICE SEMICONDUCTOR CORP**
**NMS: LSCC**

5555 NE Moore Court  
Hillsboro, OR 97124  
Phone: 503 268-8000  
Fax: -

CEO: Darin G. Billerbeck  
CFO: Max Downing  
HR: Terese Kemble  
FYE: December 29  
Type: Public

The garden that grows on this Lattice is made up of silicon. Lattice Semiconductor is a top developer of programmable logic devices (PLDs). Lattice also makes low-density logic devices and sells software used to customize its chips which are used in communications computing industrial military consumer and automotive applications. The fabless chipmaker has expanded into the market for field-programmable gate arrays (FPGAs) another type of programmable chip. The majority of sales come from Asia.

|                        | Annual<br>Growth | 01/15 | 01/16*  | 12/16  | 12/17  | 12/18  |
|------------------------|------------------|-------|---------|--------|--------|--------|
| Sales (\$ mil.)        | 2.9%             | 366.1 | 406.0   | 427.1  | 386.0  | 398.8  |
| Net income (\$ mil.)   | -                | 48.6  | (159.2) | (54.1) | (70.6) | (26.3) |
| Market value (\$ mil.) | (0.5%)           | 896.4 | 839.3   | 954.8  | 749.8  | 883.4  |
| Employees              | (1.3%)           | 784   | 1,146   | 986    | 834    | 754    |

\*Fiscal year change

**LAUREN ENGINEERS & CONSTRUCTORS, INC.**

901 S 1ST ST  
ABILENE, TX 796021502  
Phone: 325-670-9660  
Fax: -  
Web: www.laurenec.com

CEO: C Cleve Whitener  
CFO: Thomas Modisett  
HR: -  
FYE: December 31  
Type: Private

Lauren Engineers & Constructors is a contractor that targets the power chemical and polymer oil and gas and refining industries. In addition to its core engineering procurement and construction capabilities the company offers fabrication project management and mechanical and electrical maintenance services. With offices in the southern US Lauren Engineers & Constructors serves about 25 states. It also operates in Canada centered from its presence in Calgary. Some of its power and chemical customers include Flying J Florida Power & Light General Electric Company and Procter & Gamble. The company was originally established in 1984 as a subsidiary of Comstock Mechanical.

|                        | Annual<br>Growth | 12/12 | 12/13 | 12/14 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.7%            | -     | 163.3 | 237.4 | 582.6 | 246.2 |
| Net income (\$ mil.)   | -                | -     | (3.4) | 3.9   | 14.2  | 7.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,100 |

**LAWNWOOD MEDICAL CENTER, INC.**

1700 S 23RD ST  
FORT PIERCE, FL 349504899  
Phone: 772-461-4000  
Fax: -  
Web: www.lawnwoodmed.com

CEO: Rodney Smith  
CFO: Robert Dunwoody Jr  
HR: -  
FYE: September 30  
Type: Private

Lawnwood Regional Medical Center & Heart Institute part of the HCA system of health care providers is a 340-bed acute-care hospital that serves Florida's Treasure Coast area. Its Heart Institute is a specialty cardiac facility. The hospital's 35-bed Lawnwood Pavilion facility provides inpatient mental health and physical rehabilitation services. The hospital also provides specialty services in the areas of women's and children's health heart and prostate surgery diagnostic imaging and medical laboratory services. Lawnwood Regional is part of HCA's East Florida division.

|                        | Annual<br>Growth | 03/07 | 03/08 | 03/09* | 09/14 | 09/15 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 347.5%           | -     | -     | 0.0    | 283.9 | 300.1 |
| Net income (\$ mil.)   | 658.3%           | -     | -     | 0.0    | 59.3  | 54.2  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 1,200 |

\*Fiscal year change

**LAWRENCE + MEMORIAL HOSPITAL, INC.**

365 MONTAUK AVE  
NEW LONDON, CT 063204769  
Phone: 860-442-0711  
Fax: -  
Web: www.lmhospital.org

CEO: Bruce D. Cummings  
CFO: Lou Inzana  
HR: -  
FYE: September 30  
Type: Private

Lawrence & Memorial Hospital (L + M) connects residents of Connecticut with health care whether they're near the Rhode Island border or enjoying the Connecticut River. The not-for-profit hospital founded in 1912 provides services to a 10-town region on the Connecticut shoreline and neighboring areas in the Northeast. L + M has roughly 280 beds and provides general acute care including medical surgical rehabilitative pediatric psychiatric and obstetrical services. The hospital also runs about a dozen community physician practices and specialty clinics. L + M is owned by Yale New Haven Health Services.

|                        | Annual<br>Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 3.2%             | -     | 315.4 | 337.1 | 339.3 | 346.7  |
| Net income (\$ mil.)   | -                | -     | 10.8  | 6.0   | 14.6  | (17.7) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 2,200  |

**LAWSON PRODUCTS, INC.**
**NMS: LAWS**

8770 W. Bryn Mawr Avenue, Suite 900  
Chicago, IL 60631  
Phone: 773 304-5050  
Fax: -  
Web: www.lawsonproducts.com

CEO: Michael G. DeCata  
CFO: Ronald J. (Ron) Knutson  
HR: -  
FYE: December 31  
Type: Public

Lawson Products' stock in trade may sound boring to some but to manufacturers it's riveting. The company offers some 250,000 different industrial supply products from more than 2,300 suppliers—automotive parts and hardware fasteners cutting tools safety equipment and shop supplies to name a few. Lawson serves industrial commercial institutional and government maintenance repair and operations (MRO) markets. The company primarily operates by buying in bulk and redistributing products to customers. Sales are generated mainly in the US via about 1,000 sales representatives who also provide inventory management services. In addition Lawson's Bolt business (the acquisition of The Bolt Supply House) serves customers in Western Canada.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.2%             | 285.7 | 275.8 | 276.6 | 305.9 | 349.6 |
| Net income (\$ mil.)   | -                | (4.4) | 0.3   | (1.6) | 29.7  | 6.2   |
| Market value (\$ mil.) | 4.3%             | 239.3 | 209.1 | 213.2 | 221.7 | 283.0 |
| Employees              | 3.6%             | 1,510 | 1,500 | 1,590 | 1,720 | 1,740 |

**LAYNE CHRISTENSEN CO**
**NMS: LAYN**

1800 Hughes Landing Boulevard Ste 800  
The Woodlands, TX 77380  
Phone: 281 475-2600  
Fax: 281 475-2733  
Web: www.layne.com

CEO: Michael J. Caliel  
CFO: J. Michael Anderson  
HR: -  
FYE: January 31  
Type: Public

Layne Christensen aims to christen new water and mineral sources around the world. The company provides drilling and construction services related to water sourcing and delivery wastewater treatment and mineral exploration. Its clients include public and private water utilities industrial companies and mining firms. Layne Christensen's contract work and services on water and wastewater operations account for around 80% of its revenue while its mineral exploration operations comprise most of the rest. Layne Christensen has 85 sales and operations offices worldwide throughout North America and in Africa Australia Europe and Brazil.

|                        | Annual<br>Growth | 01/13   | 01/14   | 01/15   | 01/16  | 01/17  |
|------------------------|------------------|---------|---------|---------|--------|--------|
| Sales (\$ mil.)        | (13.5%)          | 1,075.6 | 859.3   | 797.6   | 683.0  | 602.0  |
| Net income (\$ mil.)   | -                | (36.7)  | (128.6) | (110.2) | (44.8) | (52.2) |
| Market value (\$ mil.) | (17.6%)          | 449.0   | 335.9   | 160.2   | 101.4  | 206.6  |
| Employees              | (14.2%)          | 4,600   | 4,100   | 3,380   | 2,680  | 2,491  |

**LCA-VISION INC.**

NMS: LCAV

7840 Montgomery Road  
Cincinnati, OH 45236  
Phone: 513 792-9292  
Fax: 513 792-5620  
Web: www.lca-vision.com

CEO: Craig Joffe  
CFO: –  
HR: –  
FYE: December 31  
Type: Public

LCA-Vision thinks its services are a sight better than glasses. The company provides laser vision correction procedures at about 55 Lasik<sup>®</sup>Plus freestanding facilities. LCA-Vision's facilities treat nearsightedness farsightedness and astigmatism primarily using laser-assisted in situ keratomileusis (LASIK) which reshapes the cornea with a computer-guided excimer laser. Additionally the company's centers offer photorefractive keratectomy (PRK) and other corrective procedures. LCA-Vision operates through centers located in major cities across North America.

|                        | Annual Growth | 12/08 | 12/09  | 12/10  | 12/11 | 12/12 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (16.1%)       | 205.2 | 129.2  | 99.8   | 103.0 | 101.5 |
| Net income (\$ mil.)   | –             | (6.6) | (33.2) | (20.6) | (6.2) | (8.5) |
| Market value (\$ mil.) | (8.7%)        | 78.3  | 97.5   | 109.5  | 55.2  | 54.3  |
| Employees              | (9.5%)        | 568   | 450    | 365    | 380   | 381   |

**LCI INDUSTRIES**

NYS: LCII

3501 County Road 6 East  
Elkhart, IN 46514  
Phone: 574 535-1125  
Fax: –  
Web: www.lci.com

CEO: Jason D. Lippert  
CFO: Brian M. Hall  
HR: –  
FYE: December 31  
Type: Public

LCI Industries (formerly Drew Industries) makes components for recreational vehicle (RVs) and other original equipment manufacturers. Through its primary operating subsidiary Lippert Components the company makes windows and doors chassis furniture and slide-out walls for travel trailers and fifth-wheel RVs (some 65% of sales). The company also serves adjacent markets including manufactured housing buses trailers boats and trains. LCI's aftermarket segment sells to RV and trailer dealers distributors and service centers. RV manufacturer Thor Industries accounts for more than 30% of sales. Through its Forest River and Clayton Homes subsidiaries Berkshire Hathaway accounts for nearly 25% of LCI's revenue.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 20.1%         | 1,190.8 | 1,403.1 | 1,678.9 | 2,147.8 | 2,475.8 |
| Net income (\$ mil.)   | 24.3%         | 62.3    | 74.3    | 129.7   | 132.9   | 148.6   |
| Market value (\$ mil.) | 6.9%          | 1,269.7 | 1,513.8 | 2,678.8 | 3,231.9 | 1,660.7 |
| Employees              | 15.1%         | 5,845   | 6,576   | 7,654   | 9,852   | 10,260  |

**LCNB CORP**

NAS: LCNB

2 North Broadway  
Lebanon, OH 45036  
Phone: 513 932-1414  
Fax: –  
Web: www.lcnb.com

CEO: Steve P Foster  
CFO: Robert C Haines II  
HR: –  
FYE: December 31  
Type: Public

It just makes cents that LCNB counts bucks in the Buckeye State. The firm is the holding company for LCNB National Bank which operates some 36 offices across southwestern Ohio. The bank serves about 10 Ohio counties offering personal and commercial banking services, such as checking and savings accounts money markets IRAs and CDs. Residential mortgages account for nearly half of the company's loan book. Other offerings include commercial mortgages consumer loans including credit cards and business loans. It also provides trust services. LCNB's subsidiary Dakin Insurance Agency sells commercial and personal property/casualty insurance.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 10.2%         | 1,108.1 | 1,280.5 | 1,306.8 | 1,295.6 | 1,636.9 |
| Net income (\$ mil.)   | 10.7%         | 9.9     | 11.5    | 12.5    | 13.0    | 14.8    |
| Market value (\$ mil.) | 0.1%          | 200.4   | 217.5   | 309.1   | 271.9   | 201.4   |
| Employees              | 4.0%          | 278     | 280     | 282     | 310     | 325     |

**LDR HOLDING CORP**

NMS: LDRH

13785 Research Boulevard, Suite 200  
Austin, TX 78750  
Phone: 512 344-3333  
Fax: –  
Web: www.ldrholding.com

CEO: Christophe Lavigne  
CFO: Robert McNamara  
HR: –  
FYE: December 31  
Type: Public

LDR Holdings is at the spinal frontier of medical devices. The company makes cervical disc replacements used in spinal implant surgeries. Its VerteBRIDGE fusion device is affixed to discs without using screws and its Mobi-C non-fusion device is the only FDA approved implant for one- and two-level cervical disc surgeries. Mobi-C received FDA approval in 2013. LDR Holdings also makes and sells traditional fusion products under the brands C-Plate Easyspine MC+ ROI and SpineTune. Its products are sold in more than 25 countries but the US accounts for about 70% of sales. Founded in France in 2000 LDR Holdings went public in 2013 raising \$75 million in its IPO which it will use to launch Mobi-C in the US.

|                        | Annual Growth | 12/10 | 12/11 | 12/12 | 12/13  | 12/14  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | –             | 0.0   | 78.0  | 90.9  | 111.6  | 141.3  |
| Net income (\$ mil.)   | –             | 0.0   | (1.8) | (9.7) | (27.9) | (11.0) |
| Market value (\$ mil.) | –             | 0.0   | –     | –     | 624.4  | 867.3  |
| Employees              | 24.8%         | –     | –     | 290   | 323    | 452    |

**LE MOYNE COLLEGE**

1419 SALT SPRINGS RD  
SYRACUSE, NY 132141301  
Phone: 315-445-4100  
Fax: –  
Web: www.lemoyne.edu

CEO: –  
CFO: –  
HR: –  
FYE: May 31  
Type: Private

Le Moyne College offers more than 700 courses leading to Bachelor of Arts or Bachelor of Science degrees in 24 different majors. A Jesuit Catholic school Le Moyne has approximately 2200 undergraduate students and 700 students in the graduate program which offers degrees in business administration and education. It has a 13-1 ratio of students to faculty. Le Moyne was founded in 1946.

|                        | Annual Growth | 05/13 | 05/14 | 05/15 | 05/17 | 05/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.7%)        | –     | 116.4 | 123.2 | 88.3  | 88.3  |
| Net income (\$ mil.)   | 22.1%         | –     | 8.0   | 7.9   | 17.8  | 17.8  |
| Market value (\$ mil.) | –             | –     | –     | –     | –     | –     |
| Employees              | –             | –     | –     | –     | –     | 500   |

**LEAF GROUP LTD**

NYS: LEAF

1655 26th Street  
Santa Monica, CA 90404  
Phone: 310 656-6253  
Fax: –  
Web: www.leafgroup.com

CEO: Sean Moriarty  
CFO: Rachel Glaser  
HR: –  
FYE: December 31  
Type: Public

Demand Media knows that Web branding is in demand. Attracting some 125 million unique visitors each month the company operates through a variety of Web-related enterprises that exist to help drive Web traffic to its clients' sites. Subsidiaries include domain-name wholesaler eNom and Pluck a blog syndicator and provider of social media tools used for integrating websites. Other Demand Media websites include online how-to tutorials provider eHow humor site Cracked.com and Trails.com for outdoor enthusiasts. It also produces online video and written articles through its Demand Studios business which employs freelancers to provide content for its websites. Demand Media launched an IPO in early 2011.

|                        | Annual Growth | 12/14   | 12/15  | 12/16 | 12/17  | 12/18  |
|------------------------|---------------|---------|--------|-------|--------|--------|
| Sales (\$ mil.)        | (2.6%)        | 172.4   | 126.0  | 113.5 | 129.0  | 155.0  |
| Net income (\$ mil.)   | –             | (267.4) | (43.5) | (2.0) | (31.1) | (23.2) |
| Market value (\$ mil.) | 2.9%          | 156.0   | 140.2  | 166.9 | 252.3  | 174.6  |
| Employees              | (3.6%)        | 400     | 350    | 265   | 286    | 346    |

**LEAP WIRELESS INTERNATIONAL INC**
**NMS: LEAP**

5887 Copley Drive  
San Diego, CA 92111  
Phone: 858 882-6000  
Fax: -  
Web: www.leapwireless.com

CEO: S Douglas Hutcheson  
CFO: R Perley McBride  
HR: -  
FYE: December 31  
Type: Public

Leap Wireless wants to hurdle the competition. Through its Cricket Communications subsidiary the company provides wireless voice and data services to some 5.3 million customers (down from 6 million in 2012) in 48 US states and the District of Columbia. It primarily targets the youth and minority markets with no-contract flexible payment plans that are a key component of its marketing message. Leap's service features unlimited flat-rate local calling a prepaid roaming option multimedia music and wireless data as well as mobile Web access through its Cricket Broadband service. The company makes sales through its chain of 195 retail locations via partnerships with distributors and resellers and on the Internet. It is being acquired by AT&T.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 12.5%         | 1,958.9 | 2,383.2 | 2,697.2 | 3,071.1 | 3,142.3 |
| Net income (\$ mil.)   | -             | (147.8) | (238.0) | (785.1) | (317.7) | (187.3) |
| Market value (\$ mil.) | (29.5%)       | 2,129.5 | 1,389.9 | 970.9   | 735.7   | 526.6   |
| Employees              | (1.0%)        | 3,423   | 4,202   | 4,362   | 3,891   | 3,292   |

**LEAPFROG ENTERPRISES INC**
**NYS: LF**

6401 Hollis Street, Suite 100  
Emeryville, CA 94608-1463  
Phone: 510 420-5000  
Fax: -  
Web: www.leapfroginvestor.com

CEO: Nick Delany  
CFO: Alec Anderson  
HR: -  
FYE: March 31  
Type: Public

If putting pen to interactive paper helps your little Einstein learn LeapFrog Enterprises wants to spend some time with your pint-sized genius. The toy maker develops interactive reading systems educational games books and learning toys in five languages covering subjects from math to music. Its bestselling brands include LeapPad Leapster LeapBand Learning Path and Tag. Products are sold to retailers distributors and schools worldwide as well as to consumers via the company's website. LeapFrog's target market is infants and children through age nine. Former vice chairman and CEO Michael Wood founded LeapFrog in 1995 because he felt the toy market offered nothing to help his 3-year-old learn phonics. Vtech Holdings agreed to buy LeapFrog in February 2016 for \$72 million.

|                        | Annual Growth | 12/11 | 12/12 | 12/13* | 03/14  | 03/15   |
|------------------------|---------------|-------|-------|--------|--------|---------|
| Sales (\$ mil.)        | (7.1%)        | 455.1 | 581.3 | 553.6  | 56.9   | 339.1   |
| Net income (\$ mil.)   | -             | 19.9  | 86.5  | 84.0   | (11.8) | (218.8) |
| Market value (\$ mil.) | (21.0%)       | 394.0 | 608.2 | 559.6  | 528.6  | 153.6   |
| Employees              | 1.5%          | 494   | 552   | 579    | -      | 524     |

\*Fiscal year change

**LEAR CORP.**
**NYS: LEA**

21557 Telegraph Road  
Southfield, MI 48033  
Phone: 248 447-1500  
Fax: 248 447-5250  
Web: www.lear.com

CEO: -  
CFO: Jeffrey H. Vanneste  
HR: Pete Camarata  
FYE: December 31  
Type: Public

Lear Corporation is a leading manufacturer of seating and related components for automobiles. In addition to seating the company's E-Systems business produces automotive electronics and manufactures wire harnesses junction boxes terminals and connectors and body control modules. The company operates from some 260 facilities in about 40 countries. It generates more than 80% of revenue outside the US. Its largest customers are General Motors Ford and BMW. Lear traces its history back to 1917 when it was founded in Detroit as American Metal Products.

|                        | Annual Growth | 12/15    | 12/16    | 12/17    | 12/18    | 12/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 2.1%          | 18,211.4 | 18,557.6 | 20,467.0 | 21,148.5 | 19,810.3 |
| Net income (\$ mil.)   | 0.3%          | 745.5    | 975.1    | 1,313.4  | 1,149.8  | 753.6    |
| Market value (\$ mil.) | 2.8%          | 7,423.3  | 7,999.8  | 10,676.5 | 7,425.1  | 8,291.7  |
| Employees              | 4.8%          | 136,200  | 148,400  | 165,000  | 169,000  | 164,100  |

**LEARJET INC.**

1 Learjet Way  
Wichita KS 67209  
Phone: 316-946-2000  
Fax: 316-946-2200  
Web: www.learjet.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Subsidiary

A pioneer in the aerospace industry Learjet Inc. builds high-performance business jets — the limos of the sky. The company has produced more than 2000 aircraft at its Wichita Kansas plant since its first jet rolled off the assembly line in 1964. Current Learjet models — light business aircraft including the 40 XR 45 XR 60 XR and 85 — tout superior cruise velocities the highest operating ceilings ascent rates and operating maximums and competitive operating costs. In addition to private businesses Learjet occasionally wins work with the US Air Force. The company has operated as a subsidiary of Canada's Bombardier since 1990.

**LEARNING TREE INTERNATIONAL INC**
**NBB: LTRE**

13650 Dulles Technology Drive, Suite 400  
Herndon, VA 20171  
Phone: 703 709-9119  
Fax: -  
Web: www.learningtree.com

CEO: Richard A Spires  
CFO: David W Asai  
HR: -  
FYE: September 28  
Type: Public

This tree of knowledge won't trick you into eating evil apples. It will however further your knowledge of information. Information technology that is. The Learning Tree offers more than 180 courses including professional certification programs to IT managers in corporations and government agencies. The bulk of the company's course library focuses on IT topics such as Web development programming languages network security and operating systems. Learning Tree has a growing list of management training offerings as well with courses in business skills leadership development and project management. It offers its classes in Japan Europe and North America and online.

|                        | Annual Growth | 10/14 | 10/15* | 09/16  | 09/17 | 09/18 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (14.1%)       | 118.2 | 94.9   | 81.6   | 70.7  | 64.3  |
| Net income (\$ mil.)   | -             | 0.0   | (12.6) | (12.7) | (2.1) | (2.1) |
| Market value (\$ mil.) | (15.3%)       | 30.9  | 16.7   | 24.2   | 39.7  | 15.9  |
| Employees              | (5.4%)        | 1,006 | 948    | 288    | 257   | 806   |

\*Fiscal year change

**LEE COUNTY ELECTRIC COOPERATIVE, INC.**

4980 BAYLINE DR  
FORT MYERS, FL 339173998  
Phone: 800-599-2356  
Fax: -  
Web: www.lcec.net

CEO: Dennie Hamilton  
CFO: Donald Schleicher  
HR: -  
FYE: December 31  
Type: Private

If you are a Floridian who is a really early riser or a night owl Lee County Electric Cooperative (LCEC) may help light your way. The electric cooperative provides power to more than 198880 residential and commercial customers across five counties in southwestern Florida (Lee County and parts of Collier Hendry Charlotte and Broward counties). The member-owned non-profit electric utility operates more than 8000 miles of transmission and distribution lines and more than 20 substations. Tampa-based Seminole Electric Cooperative serves as LCEC's wholesale power supplier.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.8%          | -     | -     | -     | 404.5 | 413.8 |
| Net income (\$ mil.)   | -             | -     | -     | -     | 2.5   | (0.3) |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 400   |

**LEE ENTERPRISES, INC.**

NYS: LEE

4600 E 53rd Street  
Davenport, IA 52807  
Phone: 563 383-2100  
Fax: -  
Web: www.lee.net

CEO: Kevin D. Mowbray  
CFO: Ronald A. (Ron) Mayo  
HR: -  
FYE: September 29  
Type: Public

This Lee commands an army of newspapers. Lee Enterprises owns or has stakes in about 50 daily newspapers and nearly 300 weekly papers and niche publications. Its papers serve primarily small and midsize markets in some 20 states. Its portfolio is anchored by the St. Louis Post Dispatch; it also owns 50% of Madison Newspapers publisher of the Wisconsin State Journal. The eighth-largest newspaper publisher in the US Lee serves a daily circulation of more than 1.3 million readers. It additionally operates several websites in conjunction with its newspapers and it has commercial printing facilities.

|                        | Annual Growth | 09/15 | 09/16 | 09/17 | 09/18 | 09/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (5.8%)        | 648.5 | 614.4 | 566.9 | 544.0 | 509.9 |
| Net income (\$ mil.)   | (11.6%)       | 23.3  | 35.0  | 27.5  | 45.8  | 14.3  |
| Market value (\$ mil.) | 3.2%          | 102.0 | 214.4 | 121.1 | 152.8 | 115.9 |
| Employees              | (10.0%)       | 4,500 | 3,976 | 3,555 | 3,241 | 2,954 |

**LEE LEWIS CONSTRUCTION, INC.**

7810 ORLANDO AVE  
LUBBOCK, TX 794231942  
Phone: 806-797-8400  
Fax: -  
Web: www.leelewis.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

General builder Lee Lewis Construction has waltzed across Texas and beyond to keep in step with the top US contractors. The company provides construction-related services and construction management for commercial institutional and industrial projects. Among its projects is the Garland ISD Special Events Center in Garland Texas; it also worked on the Grand Floridian Resort at Walt Disney World. The company earns much of its revenue from projects for Texas school systems. Projects for hometown neighbor Texas Tech University have generated a significant portion of the company's business. CEO Lee Lewis founded the company in 1976.

|                        | Annual Growth | 06/03 | 06/04 | 06/05 | 06/06 | 06/09 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.6%         | -     | 138.8 | 176.5 | 245.1 | 229.5 |
| Net income (\$ mil.)   | 47.7%         | -     | 0.9   | 2.3   | 4.3   | 6.3   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 200   |

**LEE MEMORIAL HEALTH SYSTEM FOUNDATION, INC.**

2776 CLEVELAND AVE  
FORT MYERS, FL 339015864  
Phone: 239-343-2000  
Fax: -  
Web: www.leehealth.org

CEO: James R Nathan  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Not feeling so bright in the Sunshine State? Lee Memorial Health System can help. Serving residents of Fort Myers and surrounding areas in Southwestern Florida's Lee County the community-owned not-for-profit health care system is home to four acute care hospitals (with a total of more than 1400 beds) a home health agency a 112-bed nursing home and numerous outpatient treatment and diagnostic centers. The flagship Lee Memorial Hospital also houses a 60-bed inpatient rehabilitation hospital and the HealthPark Medical Center location includes a dedicated 100-bed children's hospital. Lee Memorial Health Systems' corporate services include pre-employment screenings drug screens and wellness programs.

|                        | Annual Growth | 09/01 | 09/02 | 09/03 | 09/04 | 09/18   |
|------------------------|---------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 8.6%          | -     | 477.3 | 522.6 | 585.3 | 1,790.0 |
| Net income (\$ mil.)   | 17.4%         | -     | 7.7   | 51.0  | 46.8  | 101.0   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -       |
| Employees              | -             | -     | -     | -     | -     | 7,870   |

**LEE UNIVERSITY**

1120 N OCOEE ST STE 102  
CLEVELAND, TN 373114475  
Phone: 423-614-8000  
Fax: -  
Web: www.leeuniversity.edu

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Lee University is a Christian liberal arts college located in southeastern Tennessee. Boasting an enrollment of more than 4250 students the university offers academic programs at both baccalaureate and master's levels. Religion courses are a requirement of each student. Lee University is owned and operated by the Church of God. It was founded in 1918.

|                        | Annual Growth | 06/07 | 06/08 | 06/09 | 06/10 | 06/11 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | 0.0   | 74.8  | 75.2  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0   | 9.7   | 4.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 635   |

**LEGACY EMANUEL HOSPITAL & HEALTH CENTER**

2801 N GANTENBEIN AVE  
PORTLAND, OR 972271623  
Phone: 503-413-2200  
Fax: -  
Web: www.legacyhealth.org

CEO: George J Brown  
CFO: -  
HR: -  
FYE: March 31  
Type: Private

Legacy Emanuel Hospital and Health Center part of the Legacy Health System provides acute and specialized health care to residents of Portland Oregon and surrounding communities. The 420-bed teaching hospital's operations include centers devoted to trauma treatment burn care oncology birthing neurosurgery orthopedics and cardiology. It also houses a pediatric hospital and operates the region's Life Flight Network service which is owned by a consortium of local hospitals. Legacy Emanuel's emergency department handles more than 15600 visits every year.

|                        | Annual Growth | 03/11 | 03/12 | 03/13 | 03/14 | 03/15 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.3%          | -     | 571.3 | 566.1 | 649.8 | 705.0 |
| Net income (\$ mil.)   | -             | -     | (6.4) | 6.4   | 31.0  | 29.5  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,619 |

**LEGACY FARMERS COOPERATIVE**

6566 COUNTY ROAD 236  
FINDLAY, OH 458409769  
Phone: 419-423-2611  
Fax: -  
Web: www.legacyfarmers.com

CEO: -  
CFO: -  
HR: -  
FYE: February 28  
Type: Private

Supporting local farmers gives Blanchard Valley Farmers Cooperative (BVFC) roots and reach. Founded in 1989 BVFC has about 1700 area members. The co-op owns more than a dozen locations including four agronomy stations two seasonal grain facilities a farm and garden store and two petroleum sites. Member-farmers benefit from the co-op's array of products and services including seed feed fertilizer grain crop storage crop applications and farming equipment sales and rental. The feed store also sells mulch birdseed and pet supplies as well as conducts soil testing and arranges seeding and fertilizer programs. BVFC's petroleum locations offer gasoline and home-heating oil among several products.

|                        | Annual Growth | 12/11 | 12/12 | 12/13* | 02/15 | 02/19 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (4.9%)        | -     | 335.8 | 321.9  | 278.5 | 236.1 |
| Net income (\$ mil.)   | (9.4%)        | -     | 5.4   | 8.2    | 4.6   | 2.7   |
| Market value (\$ mil.) | -             | -     | -     | -      | -     | -     |
| Employees              | -             | -     | -     | -      | -     | 122   |

\*Fiscal year change

**LEGACY HEALTH**

1919 NW LOVEJOY ST  
PORTLAND, OR 972091503  
Phone: 503-415-5600  
Fax: -  
Web: www.legacyhealth.org

CEO: George J. Brown  
CFO: Linda Hoff  
HR: Sonja Steves  
FYE: March 31  
Type: Private

Legacy Health strives to promote positive health in the Portland/Vancouver metropolitan area. A not-for-profit provider of health care services in Oregon and Washington the health system operates half a dozen hospitals including Legacy Emanuel Medical Center and Legacy Good Samaritan Medical Center as well as the Randall Children's Hospital at Legacy Emanuel. Legacy Health has more than 1200 total beds and its facilities provide such services as acute and critical care behavioral health and outpatient and health education programs. It also operates home health hospice and research facilities; emergency transportation helicopters; and a number of regional clinics and labs.

|                        | Annual<br>Growth | 03/13 | 03/14 | 03/15   | 03/17   | 03/18   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 84.4%            | -     | 183.1 | 1,658.8 | 1,965.6 | 2,117.9 |
| Net income (\$ mil.)   | 80.0%            | -     | 9.5   | 156.5   | 172.5   | 100.2   |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 10,675  |

**LEGACY RESERVES INC**
**NMS: LGCY**

303 W. Wall, Suite 1800  
Midland, TX 79701  
Phone: 432 689-5200  
Fax: -  
Web: www.legacylp.com

CEO: James D Westcott  
CFO: Robert L Norris  
HR: -  
FYE: December 31  
Type: Public

Legacy Reserves has its sights set on creating its very own prosperous legacy. The independent oil and gas company explores for oil and gas deposits in the Permian Basin of West Texas and southeast New Mexico and exploits those resources. In 2013 Legacy Reserves had proved reserves of 87.6 million barrels of oil equivalent (70% oil and natural gas liquids; 85% proved developed). The company owns interests in producing oil and natural gas properties in 664 fields in the Permian Basin Texas Panhandle Wyoming North Dakota Montana Oklahoma and several other states. In 2013 it had 664 fields and 8071 gross productive wells of which 3734 were operated and 4337 non-operated.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16  | 12/17  |
|------------------------|------------------|---------|---------|---------|--------|--------|
| Sales (\$ mil.)        | (2.6%)           | 485.5   | 532.3   | 338.8   | 314.4  | 436.3  |
| Net income (\$ mil.)   | -                | (35.3)  | (283.6) | (701.5) | (55.8) | (53.9) |
| Market value (\$ mil.) | (51.1%)          | 2,047.1 | 830.9   | 127.2   | 154.1  | 117.0  |
| Employees              | 6.8%             | 254     | 300     | 147     | 328    | 331    |

**LEGACYTEXAS FINANCIAL GROUP INC**
**NMS: LTXB**

5851 Legacy Circle  
Plano, TX 75024  
Phone: 972 578-5000  
Fax: -  
Web: www.legacytexasfinancialgroup.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

With its eye on the Lone Star State LegacyTexas Financial (formerly ViewPoint Financial) provides retail and commercial banking through its LegacyTexas Bank subsidiary which operates about 50 branches located mostly in the Dallas/Fort Worth area. LegacyTexas offers standard deposit products such as checking and savings accounts and CDs and uses deposit funds to originate primarily real estate loans: Commercial Real Estate loans account for nearly 50% of its lending portfolio while consumer real estate loans make up another nearly 20%. Non-real estate commercial loans make up almost 30% of its loan portfolio.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 26.7%            | 3,525.2 | 4,164.1 | 7,691.9 | 8,362.3 | 9,086.2 |
| Net income (\$ mil.)   | 29.6%            | 31.7    | 31.3    | 70.9    | 97.8    | 89.5    |
| Market value (\$ mil.) | 11.4%            | 1,320.8 | 1,147.6 | 1,203.9 | 2,071.9 | 2,031.0 |
| Employees              | 10.8%            | 576     | 530     | 856     | 896     | 869     |

**LEGAL SERVICES CORPORATION**

3333 K ST NW STE 1  
WASHINGTON, DC 200073522  
Phone: 202-295-1500  
Fax: -  
Web: www.lsc.gov

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

Legal Services Corporation (LSC) works to deliver Francis Bellamy's pledge "with liberty and justice for all." A private not-for-profit entity established by Congress and President Richard Nixon in 1974 LSC helps poor Americans gain equal access to the judicial system. It doesn't provide legal services directly but instead grants funds to independent local programs throughout the country. It makes grants to more than 130 programs and is the nation's single-largest funder of civil legal aid for the poor (with 811 offices across the US). LSC-funded programs handle about 1.8 million cases each year. About 64 million US citizens are eligible to receive assistance from the organization.

|                        | Annual<br>Growth | 09/12 | 09/13 | 09/14 | 09/15 | 09/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 8.3%             | -     | 71.9  | 82.8  | 91.5  | 91.3  |
| Net income (\$ mil.)   | -                | -     | 0.3   | 0.6   | 0.9   | (0.3) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 130   |

**LEGALSHIELD**
**NYSE: PPD**

1 Pre-Paid Way  
Ada OK 74820  
Phone: 580-436-1234  
Fax: 580-421-6305  
Web: www.legalshield.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

LegalShield (formerly Pre-Paid Legal Services) wants to help see that justice is done. The company's membership plans which are similar to insurance give participants access to an independent network of attorneys and other legal professionals at provider law firms for a monthly fee. Covered services include IRS audit protection traffic violation defense and will preparation. LegalShield has about 1.5 million members mainly in the US but also in Canada. Private equity company MidOcean Partners acquired the company in 2011 and took it private.

**LEGALZOOM.COM INC.**

101 N. Brand Blvd. 11th Fl.  
Glendale CA 91203  
Phone: 323-962-8600  
Fax: 323-962-8300  
Web: www.legalzoom.com

CEO: Daniel Wernikoff  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Where there's a will (or a trust or business entity) LegalZoom.com looks to find a virtual way. A provider of online legal services in the US LegalZoom.com offers small businesses and consumers access to a portfolio of self-help interactive legal documents which can be purchased on a transactional basis. Business clients use the company's services to set up legal entities (e.g. LLC Inc.) and apply for trademarks while consumers may set up wills living trusts powers of attorney and even file for divorce. For customers in need of legal advice the company offers access to a network of independent attorneys via subscription. Formed in 1999 LegalZoom filed to go public in mid-2012.

**LEGEND OIL & GAS LTD**

NBB: LOGL

555 North Point Center East, Suite 410  
 Alpharetta, GA 30022  
 Phone: 678 366-4587  
 Fax: -  
 Web: www.legendoilandgas.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Public

SIN Holdings owns and operates Senior-Inet.com (The Senior Information Network) a Web portal for senior citizens throughout the US seeking information about support services for senior citizens in ten cities in Colorado as well as for the City of Houston. Information categories include health housing senior centers travel services rehabilitation Alzheimer's hospice and adult day care and funeral services. James Vandenberg an attorney from Seattle acquired controlling interest in SIN Holdings from founder and former company president Steve Sinohui.

|                        | Annual Growth | 12/12 | 12/13  | 12/14 | 12/15  | 12/16 |
|------------------------|---------------|-------|--------|-------|--------|-------|
| Sales (\$ mil.)        | 11.8%         | 2.5   | 2.0    | 0.7   | 4.7    | 3.9   |
| Net income (\$ mil.)   | -             | (9.3) | (12.3) | (2.4) | (15.0) | (6.2) |
| Market value (\$ mil.) | (60.3%)       | 56.5  | 33.1   | 1.8   | 2.8    | 1.4   |
| Employees              | 37.7%         | 5     | 4      | -     | 17     | 18    |

**LEGG MASON, INC.**

NYS: LM

100 International Drive  
 Baltimore, MD 21202  
 Phone: 410 539-0000  
 Fax: -  
 Web: www.leggmason.com

CEO: Joseph A. Sullivan  
 CFO: Peter H. (Pete) Nachtwey  
 HR: Patricia Lattin  
 FYE: March 31  
 Type: Public

Legg Mason specializes in wealth management and mutual fund management. The financial services firm has several subsidiaries that offer asset management trust services and annuities to retail and institutional investors. Managing around \$755 billion in assets across some 130 mutual funds under the Legg Mason and Royce Funds banners the firm also manages around 30 closed-end funds and separately managed accounts. Legg Mason distributes its products through its own offices retirement plans and financial intermediaries as well as through an agreement with Morgan Stanley Smith Barney. The company mostly has offices in North America and the UK but also has a presence in 18 other countries.

|                        | Annual Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 0.7%          | 2,819.1 | 2,660.8 | 2,886.9 | 3,140.3 | 2,903.3 |
| Net income (\$ mil.)   | -             | 237.1   | (25.0)  | 227.3   | 285.1   | (28.5)  |
| Market value (\$ mil.) | (16.1%)       | 4,722.7 | 2,967.1 | 3,089.4 | 3,477.9 | 2,341.7 |
| Employees              | 2.1%          | 2,982   | 3,066   | 3,338   | 3,275   | 3,246   |

**LEGGETT & PLATT, INC.**

NYS: LEG

No. 1 Leggett Road  
 Carthage, MO 64836  
 Phone: 417 358-8131  
 Fax: -  
 Web: www.leggett.com

CEO: Karl G. Glassman  
 CFO: Matthew C. (Matt) Flanigan  
 HR: Jason Gorham  
 FYE: December 31  
 Type: Public

That spring in your step after a good night's sleep may be there courtesy of Leggett & Platt (L&P) — the pioneer of steel coil bedsprings. Using primarily aluminum and steel the company makes residential furnishings (innersprings bed frames furniture and carpet) industrial materials (wire steel tubing) and specialized items (automotive seating quilting machinery and docking stations for electronic devices). It also makes commercial fixtures (shelves and work furniture). Customers include furniture retailers telecommunications firms and makers of automobiles construction products bedding and lawn gear. L&P operates about 130 manufacturing facilities in 19 countries.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.1%          | 3,782.3 | 3,917.2 | 3,749.9 | 3,943.8 | 4,269.5 |
| Net income (\$ mil.)   | 32.9%         | 98.0    | 325.1   | 385.8   | 292.6   | 305.9   |
| Market value (\$ mil.) | (4.2%)        | 5,560.6 | 5,483.6 | 6,378.8 | 6,228.8 | 4,677.1 |
| Employees              | 3.7%          | 19,000  | 20,000  | 21,300  | 22,200  | 22,000  |

**LEHIGH UNIVERSITY**

27 MEMORIAL DR W UNIT 8  
 BETHLEHEM, PA 180153005  
 Phone: 610-758-3000  
 Fax: -  
 Web: www.lehigh.edu

CEO: -  
 CFO: -  
 HR: -  
 FYE: June 30  
 Type: Private

Lehigh University (LU) nestled in eastern Pennsylvania's Lehigh Valley offers about 90 undergraduate programs and majors at colleges of arts and sciences business and economics engineering and applied sciences and education. It also offers more than 40 masters and doctoral degree programs as well as certificate programs. Tuition is more than \$40,000 per year; more than half of students receive financial aid. LU has an enrollment of nearly 7,000 undergraduate and graduate students. The university was founded in 1865 by entrepreneur and philanthropist Asa Packer.

|                        | Annual Growth | 06/12 | 06/13 | 06/14 | 06/17 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.1%          | -     | 357.7 | 367.3 | 396.6 | 416.3 |
| Net income (\$ mil.)   | (0.8%)        | -     | 114.6 | 156.4 | 171.6 | 110.1 |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,693 |

**LEHIGH VALLEY HEALTH NETWORK, INC.**

1247 S CEDAR CREST BLVD  
 ALLENTOWN, PA 181036298  
 Phone: 610-402-8000  
 Fax: -  
 Web: www.lvhn.com

CEO: Brian A. Nester  
 CFO: Edward O'Dea  
 HR: -  
 FYE: June 30  
 Type: Private

Residents of the Lehigh Valley seeking medical care head uptown to facilities operated by the Lehigh Valley Health Network (LVHN). The not-for-profit health care provider operates through four full-service hospital campuses housing a total of about 1,000 licensed beds. The medical center serves as a regional referral center for trauma and burn care and organ transplantation as well as specialty care in numerous areas such as cardiology women's health and pediatric surgery. LVHN also boasts a network of physician practices and community health centers as well as home health and hospice units.

|                        | Annual Growth | 06/10 | 06/11   | 06/12   | 06/17   | 06/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 8.7%          | -     | 1,524.5 | 1,620.5 | 2,432.9 | 2,739.8 |
| Net income (\$ mil.)   | (14.3%)       | -     | 314.2   | (63.7)  | 409.5   | 106.7   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 12,000  |

**LEHMAN TRIKES USA INC.**

TSX VENTURE: LHT

125 Industrial Dr.  
 Spearfish SD 57783  
 Phone: 605-642-2111  
 Fax: 605-642-1184  
 Web: www.lehmantrikes.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: November 30  
 Type: Private

Lehman Trikes proudly proclaims that it is the "leader of the three-world." Through its US subsidiary the company builds motorized tricycles by converting heavy-cruiser motorcycles manufactured by Honda Victory and Suzuki. In 2010 Lehman Trikes ended its supply agreement with Harley-Davidson a customer that represented approximately 80% of the tricycle maker's sales. The company also produces and wholesales the kits for do-it-yourselfers to convert traditional two-wheelers into motor trikes. In addition the company offers a line of accessories including custom wheels lights racks and running boards. The company's products are sold in the US and Canada through a dealer network located in the US.

**LEIDOS HOLDINGS INC**
**NYS: LDOS**

11951 Freedom Drive  
Reston, VA 20190  
Phone: 571 526-6000  
Fax: -  
Web: www.leidos.com

CEO: Roger A. Krone  
CFO: James C. (Jim) Reagan  
HR: Ann M. Addison  
FYE: December 28  
Type: Public

Leidos Holdings provides cybersecurity information technology and analytics services to government agencies and companies in the defense intelligence homeland security civil and health markets. The company's areas of expertise include operations and logistics; sensors; software development; and systems engineering. It also operates one of the country's largest health system integrators. Most of the company's revenue comes from the US government. In 2016 Leidos merged with Lockheed Martin's Information Systems & Global Solutions segment to expand the scale and scope of its IT and intelligence services.

|                        | Annual Growth | 01/15   | 01/16*  | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 26.3%         | 5,063.0 | 4,712.0 | 7,043.0 | 10,170.0 | 10,194.0 |
| Net income (\$ mil.)   | -             | (323.0) | 242.0   | 244.0   | 366.0    | 581.0    |
| Market value (\$ mil.) | 8.2%          | 6,044.4 | 8,214.0 | 7,466.4 | 9,427.2  | 7,650.4  |
| Employees              | 19.0%         | 19,000  | 18,000  | 32,000  | 31,000   | 32,000   |

\*Fiscal year change

**LELAND STANFORD JUNIOR UNIVERSITY**

450 SERRA MALL  
STANFORD, CA 943052004  
Phone: 650-723-2300  
Fax: -  
Web: www.stanford.edu

CEO: Amir Dan Rubin  
CFO: Randall S. (Randy) Livingston  
HR: David Jones  
FYE: August 31  
Type: Private

Prospectors panning for gold in higher education can strike it rich at The Leland Stanford Junior University. The school known as Stanford University is one of the premier educational institutions in the US boasting respected programs in business engineering law and medicine among others. Stanford serves more than 16300 students (taught by 2180 faculty members) and a student-teacher ratio of about 4:1. A private institution Stanford is supported through an endowment of some \$22.4 billion one of the largest in the US. The university was established in 1885 by Leland Stanford Sr. who made his fortune selling provisions to California gold miners; it was named after his son Leland Stanford Jr.

|                        | Annual Growth | 08/04 | 08/05   | 08/06   | 08/17   | 08/18    |
|------------------------|---------------|-------|---------|---------|---------|----------|
| Sales (\$ mil.)        | 8.0%          | -     | 4,162.8 | 4,511.4 | 5,604.6 | 11,311.4 |
| Net income (\$ mil.)   | (0.7%)        | -     | 2,896.9 | 3,007.5 | 2,972.0 | 2,653.4  |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -        |
| Employees              | -             | -     | -       | -       | -       | 15,000   |

**LEMAITRE VASCULAR INC**
**NMS: LMAT**

63 Second Avenue  
Burlington, MA 01803  
Phone: 781 221-2266  
Fax: -  
Web: www.lemaitre.com

CEO: George W. LeMaitre  
CFO: Joseph P. Pellegrino  
HR: -  
FYE: December 31  
Type: Public

LeMaitre Vascular makes the veins run on time. The company makes both disposable and implanted surgical vascular devices including catheters and stents under such brands as AnastoClip EndoFit and Pruitt-Inahara. Originally founded by a vascular surgeon to develop a valvulotome to prepare veins for arterial bypass surgery the company has since expanded its offerings to include a device to create dialysis access sites and another to treat aortic aneurysms. Le Maitre sells 12 product lines most of which are used in open vascular surgery and some of which are used in endovascular procedures. Its products are sold to hospitals in North America Europe and Japan through a direct sales force.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.4%         | 71.1  | 78.4  | 89.2  | 100.9 | 105.6 |
| Net income (\$ mil.)   | 55.6%         | 3.9   | 7.8   | 10.6  | 17.2  | 22.9  |
| Market value (\$ mil.) | 32.6%         | 150.0 | 338.3 | 496.9 | 624.3 | 463.6 |
| Employees              | 9.1%          | 341   | 356   | 397   | 423   | 483   |

**LENDINGTREE INC (NEW)**
**NMS: TREE**

11115 Rushmore Drive  
Charlotte, NC 28277  
Phone: 704 541-5351  
Fax: -  
Web: www.lendingtree.com

CEO: Douglas R. (Doug) Lebda  
CFO: J.D. Moriarty  
HR: -  
FYE: December 31  
Type: Public

LendingTree (formerly Tree.com) helps consumers cut through a forest of options in financing education insurance home services and more. The company allows users to comparison shop for home loans through its most prominent branch LendingTree which helps match home buyers with lenders. Its lending network includes over 350 banks and other lenders. Other subsidiaries help consumers choose between colleges and home service providers. LendingTree also markets auto loans and credit cards. Services are free to consumers as the firm collects fees from the companies to which it refers business.

|                        | Annual Growth | 12/14 | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 46.2%         | 167.4 | 254.2   | 384.4   | 617.7   | 764.9   |
| Net income (\$ mil.)   | 79.2%         | 9.4   | 48.0    | 27.5    | 15.6    | 96.5    |
| Market value (\$ mil.) | 46.0%         | 619.2 | 1,143.7 | 1,298.3 | 4,361.1 | 2,812.6 |
| Employees              | 42.9%         | 218   | 312     | 399     | 535     | 909     |

**LENNAR CORP**
**NYS: LEN**

700 Northwest 107th Avenue  
Miami, FL 33172  
Phone: 305 559-4000  
Fax: -  
Web: www.lennar.com

CEO: Stuart A. Miller  
CFO: Bruce E. Gross  
HR: -  
FYE: November 30  
Type: Public

Lennar is one of the largest homebuilding land-owning loan-making leviathans in the US. The company builds single-family attached and detached homes and multi-family rental properties in more than 20 states under brand names including Lennar Village Builders and CalAtlantic Group. Lennar targets first-time move-up active adult and luxury homebuyers and markets its homes as "everything included." The company delivered more than 45000 homes in 2018 at an average price of around \$410000. Lennar purchased Florida homebuilder WCI Communities in 2017 and acquired rival CalAtlantic for \$6 billion in 2018.

|                        | Annual Growth | 11/15    | 11/16    | 11/17    | 11/18    | 11/19    |
|------------------------|---------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 23.8%         | 9,474.0  | 10,950.0 | 12,646.4 | 20,571.6 | 22,259.6 |
| Net income (\$ mil.)   | 23.2%         | 802.9    | 911.8    | 810.5    | 1,695.8  | 1,849.1  |
| Market value (\$ mil.) | 3.9%          | 16,176.9 | 13,438.1 | 19,831.7 | 13,498.1 | 18,843.0 |
| Employees              | 6.9%          | 7,749    | 8,335    | 9,111    | 11,626   | 10,106   |

**LENNOX INTERNATIONAL INC**
**NYS: LII**

2140 Lake Park Blvd.  
Richardson, TX 75080  
Phone: 972 497-5000  
Fax: -  
Web: www.lennoxinternational.com

CEO: Todd M. Bluedorn  
CFO: Joseph W. Reitmeier  
HR: Daniel M. Sessa  
FYE: December 31  
Type: Public

Lennox International makes sure the temperature is just right. The company makes climate control equipment such as heating ventilation air conditioning and refrigeration (HVACR) units for residential and commercial uses. It sells furnaces heat pumps fireplaces and air conditioners under such brands as Lennox Armstrong Air and Aire-Flo; chillers and condensing units are sold under the Bohn and Larkin names. The heating-and-cooling maker's products are sold through some 7000 dealers in the US and Canada. Lennox has operations in Asia Australia Europe and South America. Named after inventor Dave Lennox the company was founded in 1895.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 3.6%          | 3,367.4 | 3,467.4 | 3,641.6 | 3,839.6 | 3,883.9 |
| Net income (\$ mil.)   | 14.9%         | 205.8   | 186.6   | 277.8   | 305.7   | 359.0   |
| Market value (\$ mil.) | 23.2%         | 3,789.3 | 4,978.3 | 6,105.0 | 8,300.8 | 8,723.3 |
| Employees              | 3.7%          | 9,800   | 10,000  | 10,600  | 11,450  | 11,350  |



**LENOX CORPORATION**

1414 RADCLIFFE ST FL 1  
BRISTOL, PA 190075418  
Phone: 267-525-7800  
Fax: -  
Web: www.lenox.com

CEO: Katrina L. Helmkamp  
CFO: -  
HR: Regina Snedeker  
FYE: April 02  
Type: Private

As the first American brand of china to be used in the White House Lenox sets the table like no other. The company makes and markets tabletop and giftware items under the Lenox Dansk and Gorham names. Under licensing agreements Lenox makes products under additional names such as Donna Karan Lenox Marchesa by Lenox Kathy Ireland Disney Thomas Blackshear and kate spade new york under licensing agreements. Lenox sells its products through gift specialty and department stores as well as online by catalog and through company-operated retail stores. Founded in 1889 by Walter Scott Lenox as the Ceramic Art Company Lenox has been owned by investment firm Clarion Capital Partners since 2009.

|                        | Annual Growth | 03/12 | 03/13 | 03/14 | 03/15* | 04/16 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | 8.1%          | -     | -     | -     | 224.1  | 242.4 |
| Net income (\$ mil.)   | (3.1%)        | -     | -     | -     | 5.8    | 5.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -      | -     |
| Employees              | -             | -     | -     | -     | -      | 1,098 |

\*Fiscal year change

**LEO A. DALY COMPANY**

8600 INDIAN HILLS DR  
OMAHA, NE 681144039  
Phone: 808-521-8889  
Fax: -  
Web: www.leadaly.com

CEO: Leo A Daly III  
CFO: -  
HR: -  
FYE: February 28  
Type: Private

Firmly ensconced among the lions of design Leo A Daly takes great pride in its work. The company provides architecture engineering design and program management services for commercial industrial and public projects in more than 85 countries. Its project portfolio includes the award-winning First National Tower in its home state of Nebraska and the Lockheed Martin Center for Leadership Excellence in Maryland. Leo A Daly also owns engineering group Lockwood Andrews & Newnam which specializes in infrastructure management and consulting. Leo A Daly and its subsidiaries have more than 30 offices worldwide. Established in 1915 by Leo A. Daly Sr. the company is now led by his grandson Leo A. Daly III.

|                        | Annual Growth | 02/14 | 02/15 | 02/16 | 02/17 | 02/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.6%)        | -     | 139.4 | 162.3 | 107.1 | 113.6 |
| Net income (\$ mil.)   | -             | -     | (2.0) | 3.2   | (1.9) | 0.8   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 750   |

**LESCARDEN INC**

NBB: LCAR

420 Lexington Avenue, Ste 212  
New York, NY 10170  
Phone: 212 687-1050  
Fax: 212 687-1051  
Web: www.lescarden.com

CEO: William E Luther  
CFO: William E Luther  
HR: -  
FYE: May 31  
Type: Public

Lescarden lessens scarring when it can. The company develops clinical dermatological osteoarthritis and wound care products. Lescarden focuses on developing natural therapies. Many of its products utilize bovine cartilage which is said to possess beneficial healing qualities. Its lead product the bovine-based and FDA-approved Catix is sold as a dressing for non-healing wounds such as diabetic ulcers. Lescarden also markets a line of Catix-based skin care products targeting the plastic surgery dermatology and medical spa markets. Other products include Poly-Nag an anti-arthritis compound made from chitin a material found in the shells of invertebrates and BIO-CARTILAGE a nutritional supplement.

|                        | Annual Growth | 05/12 | 05/13 | 05/14 | 05/15 | 05/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (26.9%)       | 0.4   | 0.4   | 0.4   | 0.3   | 0.1   |
| Net income (\$ mil.)   | -             | (0.2) | (0.3) | (0.2) | (0.2) | (0.1) |
| Market value (\$ mil.) | (7.7%)        | 1.1   | 1.9   | 1.7   | 1.6   | 0.8   |
| Employees              | 0.0%          | 1     | 1     | 1     | 1     | 1     |

**LESTER E. COX MEDICAL CENTERS**

1423 N JEFFERSON AVE  
SPRINGFIELD, MO 658021917  
Phone: 417-269-3000  
Fax: -  
Web: www.coxhealth.com

CEO: Steven D. (Steve) Edwards  
CFO: Jacob McWay  
HR: -  
FYE: September 30  
Type: Private

Lester E. Cox Medical Centers (dba CoxHealth) provides a myriad of medical services to people in Missouri and Arkansas. CoxHealth's network includes six acute care hospitals (with more than 1000 beds) and more than 80 physician clinics. Centers for cardiac care cancer treatment orthopedics mental health and women's health are among CoxHealth's specialized care options. Other operations include an ambulance service offering both ground and air transportation the Cox Health Systems HMO the Oxford HealthCare home health agency and educational programs. The organization was named after its primary fundraiser in the 1940s.

|                        | Annual Growth | 09/10 | 09/11 | 09/12 | 09/13 | 09/14  |
|------------------------|---------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 3.2%          | -     | -     | 843.2 | 858.3 | 898.4  |
| Net income (\$ mil.)   | (13.0%)       | -     | -     | 66.9  | 106.0 | 50.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -      |
| Employees              | -             | -     | -     | -     | -     | 11,000 |

**LEVEL 3 COMMUNICATIONS, INC.**

NYS: LVL1

1025 Eldorado Blvd.  
Broomfield, CO 80021-8869  
Phone: 720 888-1000  
Fax: -  
Web: www.level3.com

CEO: Glen F Post III  
CFO: Sunit S Patel  
HR: -  
FYE: December 31  
Type: Public

Level 3 Communications makes valuable connections through its networking efforts — and without a name tag. Operator of one of the world's largest fiber-optic communications networks the firm connects customers in 60 countries. Its services include broadband Internet access wholesale voice origination and termination enterprise voice content distribution broadband transport and colocation services. Wholesale customers include ISPs telecom carriers cable-TV operators wireless providers and the US government. The company markets its products and services directly to businesses government agencies and schools. Its content delivery unit targets video distributors Web portals online gaming and software companies and social networking sites.

|                        | Annual Growth | 12/11   | 12/12   | 12/13    | 12/14    | 12/15    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 17.4%         | 4,333.0 | 6,376.0 | 6,313.0  | 6,777.0  | 8,229.0  |
| Net income (\$ mil.)   | -             | (756.0) | (422.0) | (109.0)  | 314.0    | 3,433.0  |
| Market value (\$ mil.) | 33.7%         | 6,054.8 | 8,235.8 | 11,820.9 | 17,597.8 | 19,372.5 |
| Employees              | 3.5%          | 10,900  | 10,800  | 10,000   | 13,500   | 12,500   |

**LEVI STRAUSS & CO.**

NYS: LEVI

1155 Battery Street  
San Francisco, CA 94111  
Phone: 415 501-6000  
Fax: -  
Web: www.levistrauss.com

CEO: Charles V. (Chip) Bergh  
CFO: Harmit J. Singh  
HR: Elizabeth Wood  
FYE: November 24  
Type: Public

Pioneering American apparel maker Levi Strauss & Co. has jeans in its genes. A global manufacturer of brand-name clothing Levi Strauss sells jeans and sportswear under the Levi's Dockers Signature by Levi Strauss and Denizen labels in more than 110 countries. It also markets men's and women's underwear and loungewear. The company distributes its brand products through more than 800 company-operated stores located in over 30 countries and through the third-party and first-party online stores. Levi Strauss makes some 70% of its revenue from Levi's branded men's pants. The company went public (again) in early 2019 although the Haas family (descendants of founder Levi Strauss) still controls it.

|                        | Annual Growth | 11/15   | 11/16   | 11/17   | 11/18   | 11/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 6.4%          | 4,494.5 | 4,552.7 | 4,904.0 | 5,575.4 | 5,763.1 |
| Net income (\$ mil.)   | 17.2%         | 209.4   | 291.1   | 281.4   | 283.1   | 394.6   |
| Market value (\$ mil.) | -             | -       | -       | -       | -       | 5,788.1 |
| Employees              | 6.0%          | 12,500  | 13,200  | 13,800  | 15,100  | 15,800  |

**LEVI STRAUSS & CO.**

1155 BATTERY ST  
SAN FRANCISCO, CA 94111264  
Phone: 415-501-6000  
Fax: -  
Web: www.levistrauss.com

CEO: Charles V. (Chip) Bergh  
CFO: Harmit J. Singh  
HR: Elizabeth Wood  
FYE: November 25  
Type: Private

Pioneering American apparel maker Levi Strauss & Co. has jeans in its genes. A global manufacturer of brand-name clothing Levi Strauss sells jeans and sportswear under the Levi's Dockers Signature by Levi Strauss and Denizen labels in more than 110 countries. It also markets men's and women's underwear and loungewear. The company distributes its brand products through more than 800 company-operated stores located in over 30 countries and through the third-party and first-party online stores. Levi Strauss makes some 70% of its revenue from Levi's branded men's pants. The company went public (again) in early 2019 although the Haas family (descendants of founder Levi Strauss) still controls it.

|                        | Annual<br>Growth | 11/14 | 11/15   | 11/16   | 11/17   | 11/18   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 7.4%             | -     | 4,494.5 | 4,552.7 | 4,904.0 | 5,575.4 |
| Net income (\$ mil.)   | 10.8%            | -     | 209.9   | 291.2   | 284.6   | 285.2   |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 14,400  |

**LEVINDALE HEBREW GERIATRIC CENTER AND HOSPITAL, INC.**

2434 W BELVEDERE AVE #1  
BALTIMORE, MD 212155267  
Phone: 410-601-2400  
Fax: -  
Web: www.levindale.com

CEO: Ronald Rothstein  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Levindale Hebrew Geriatric Center and Hospital is a Jewish-sponsored nursing home that also operates a specialty hospital. In addition to traditional skilled nursing services the hospital provides subacute (short-term) medical care inpatient and outpatient mental health care and adult day-care services. Founded in 1890 the medical center has more than 290 beds. Among its specialized services are rehabilitation pain management and wound care as well as hospice care. Levindale Hebrew is part of the LifeBridge Health network of facilities in the Baltimore area and is sponsored by the Jewish Community Federation of Baltimore.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.5%)           | -     | 84.7  | 76.3  | 77.5  | 78.4  |
| Net income (\$ mil.)   | (0.6%)           | -     | 7.2   | 0.8   | 3.9   | 7.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 461   |

**LEWIS & CLARK COLLEGE**

0615 SW PALATINE HILL RD  
PORTLAND, OR 972197879  
Phone: 503-768-7000  
Fax: -  
Web: www.lclark.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Lewis & Clark College sends students on an expedition to higher learning. The private university offers bachelor's degrees in more than two dozen majors through its College of Arts and Sciences. Fields of study include the humanities art history communications psychology natural sciences and mathematics. The school also offers master's and doctoral degrees at its Graduate School of Education and Counseling and its School of Law. Lewis & Clark has an enrollment of more than 3700 students. Founded as Albany Collegiate Institute in 1867 the college changed its name to Lewis & Clark when it moved to Portland Oregon in 1942.

|                        | Annual<br>Growth | 05/13 | 05/14 | 05/16  | 05/17 | 05/18 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 1.9%             | -     | 115.8 | 119.7  | 123.3 | 124.7 |
| Net income (\$ mil.)   | 10.1%            | -     | 11.8  | (20.7) | 19.0  | 17.3  |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 800   |

**LEXICON PHARMACEUTICALS, INC.**
**NMS: LXRK**

8800 Technology Forest Place  
The Woodlands, TX 77381  
Phone: 281 863-3000  
Fax: -  
Web: www.lexpharma.com

CEO: Lonnel Coats  
CFO: Jeffrey L. Wade  
HR: -  
FYE: December 31  
Type: Public

Lexicon Pharmaceuticals works with some of the biggest words in the dictionary — words like deoxyribonucleic acid. The biopharmaceutical is focused on a handful of potential medicines in clinical and pre-clinical research stages. Its first FDA-approved drug is XERMELO an oral treatment for carcinoid syndrome diarrhea used in combination with somatostatin; it was launched in the US in 2017. XERMELO is also approved in Europe and Canada. Lexicon's development candidates have been identified by its gene knockout technology and aim to treat conditions such as diabetes irritable bowel syndrome carcinoid syndrome rheumatoid arthritis and glaucoma.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 29.0%            | 22.9    | 130.0   | 83.3    | 90.3    | 63.2    |
| Net income (\$ mil.)   | -                | (100.3) | (4.7)   | (141.4) | (129.1) | (120.5) |
| Market value (\$ mil.) | 64.3%            | 96.4    | 1,409.9 | 1,465.0 | 1,046.5 | 703.3   |
| Employees              | 17.5%            | 106     | 120     | 168     | 174     | 202     |

**LEXINGTON MEDICAL CENTER**

2720 SUNSET BLVD  
WEST COLUMBIA, SC 291694810  
Phone: 803-791-2000  
Fax: -  
Web: www.lexmed.com

CEO: Tod Augsburger  
CFO: Melinda Kruzner  
HR: Tina Flint  
FYE: September 30  
Type: Private

Lexington Medical Center is a not-for-profit health care organization serving the residents of South Carolina's Lexington County. Established in 1971 the medical center has some 415 beds and provides general emergency surgical and diagnostic services. Specialty services include cancer treatment cardiovascular care women's health and rehabilitation. Lexington Medical Center also operates a skilled nursing center as well as a network of affiliated community health centers urgent care clinics and affiliated physician practices. The hospital is managed by the Lexington County Health Service District.

|                        | Annual<br>Growth | 09/13 | 09/14 | 09/15 | 09/16 | 09/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.8%             | -     | 781.7 | 863.9 | 906.1 | 953.5 |
| Net income (\$ mil.)   | -                | -     | 95.6  | 86.5  | 21.2  | (9.2) |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 5,616 |

**LEXINGTON REALTY TRUST**
**NYS: LXP**

One Penn Plaza, Suite 4015  
New York, NY 10119-4015  
Phone: 212 692-7200  
Fax: -  
Web: www.lxp.com

CEO: T. Wilson Eglin  
CFO: Patrick Carroll  
HR: -  
FYE: December 31  
Type: Public

Lexington Realty Trust is a self-managed real estate investment trust (REIT) that owns and manages 215 commercial properties across 40 states. Its diverse portfolio of properties includes single-tenant offices warehouses manufacturing facilities and retail sites totaling more than 40 million sq. ft. of rentable space. The trust also provides financing for mortgage and mezzanine loans. Most properties are rented under triple net leases in which tenants are responsible for expenses such as real estate taxes and repairs. Its property occupancy rate is around 97%. Prominent tenants include Michelin Nissan and Sears.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.8%)           | 424.4   | 430.8   | 429.5   | 391.6   | 395.3   |
| Net income (\$ mil.)   | 25.0%            | 93.1    | 111.7   | 95.6    | 85.6    | 227.4   |
| Market value (\$ mil.) | (7.0%)           | 2,580.4 | 1,880.1 | 2,538.1 | 2,267.8 | 1,929.4 |
| Employees              | 5.7%             | 48      | 54      | 59      | 59      | 60      |

**LEXMARK INTERNATIONAL, INC.**

NYS: LXX

One Lexmark Centre Drive, 740 West New Circle Road  
Lexington, KY 40550  
Phone: 859 232-2000  
Fax: -  
Web: www.lexmark.com

CEO: Allen Waugerman  
CFO: -  
HR: Julie Burwell  
FYE: December 31  
Type: Public

Increasingly Lexmark is about what ends up on a printed page than it is about the printing. Still a leading maker of printers and related supplies the company has been adding software for capturing and managing data and images to its business. Its printer business Imaging Solutions and Services (ISS) offers laser and dot matrix printers multifunction devices and related products. Through its Perceptive Software segment the company offers content document output and business process management services. Lexmark expects to double the size of its software business with its \$1 billion acquisition of Kofax. The company markets worldwide to individual consumers as well as large organizations in the financial services government health care manufacturing and retail sectors.

|                        | Annual Growth | 12/10   | 12/11   | 12/12   | 12/13   | 12/14   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.0%)        | 4,199.7 | 4,173.0 | 3,797.6 | 3,667.6 | 3,710.5 |
| Net income (\$ mil.)   | (30.5%)       | 340.0   | 320.9   | 106.3   | 261.8   | 79.1    |
| Market value (\$ mil.) | 4.3%          | 2,134.5 | 2,027.2 | 1,421.5 | 2,177.4 | 2,529.9 |
| Employees              | (1.0%)        | 13,200  | 13,300  | 12,200  | 12,000  | 12,700  |

**LGI HOMES, INC.**

NMS: LGIH

1450 Lake Robbins Drive, Suite 430  
The Woodlands, TX 77380  
Phone: 281 362-8998  
Fax: -  
Web: www.lgihomes.com

CEO: Eric Lipar  
CFO: Charles Merdian  
HR: -  
FYE: December 31  
Type: Public

LGI Homes wants everyone to stop wasting money on rent. Targeting first-time homebuyers the residential builder develops homes that appeal to renters looking to buy an affordable home in Texas Florida the Southwest the Southeast or the Northwest. During 2015 its homes were priced between \$110,000 and \$475,000 and ranged from 1,100 to 4,000 sq. ft. with each home selling for an average price of \$185,100. The builder's higher-quality Terrata Homes started at \$350,000 for a 2,500 sq. ft. home. LGI Homes has sold more than 12,000 homes since its founding in 2003. It went public in 2013.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17   | 12/18   |
|------------------------|---------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 40.8%         | 383.3 | 630.2 | 838.3 | 1,258.0 | 1,504.4 |
| Net income (\$ mil.)   | 53.2%         | 28.2  | 52.8  | 75.0  | 113.3   | 155.3   |
| Market value (\$ mil.) | 31.9%         | 338.8 | 552.5 | 652.4 | 1,703.7 | 1,026.8 |
| Employees              | 21.8%         | 390   | 489   | 591   | 726     | 857     |

**LGL GROUP INC (THE)**

ASE: LGL

2525 Shader Road  
Orlando, FL 32804  
Phone: 407 298-2000  
Fax: -  
Web: www.lglgroup.com

CEO: Ivan Arteaga  
CFO: James W Tivy  
HR: -  
FYE: December 31  
Type: Public

The LGL Group is hoping that one isn't the loneliest number. Previously made up of two separate businesses the company has a sole remaining line of business: its MtronPTI subsidiary. The subsidiary produces frequency control devices such as crystals and oscillators used primarily in communications equipment. MtronPTI was formed in the 2004 merger of M-tron Industries and Piezo Technology Inc. In 2007 The LGL Group sold certain assets of its unprofitable Lynch Systems subsidiary for about \$3 million. The company's sales are roughly split between the US and other countries.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 2.0%          | 23.0  | 20.7  | 20.9  | 22.4  | 24.9  |
| Net income (\$ mil.)   | -             | (2.8) | (0.7) | 0.1   | 0.1   | 1.4   |
| Market value (\$ mil.) | 14.3%         | 17.3  | 17.9  | 24.3  | 27.1  | 29.5  |
| Employees              | 21.4%         | 142   | 141   | 142   | 276   | 308   |

**LHC GROUP INC**

NMS: LHCG

901 Hugh Wallis Road South  
Lafayette, LA 70508  
Phone: 337 233-1307  
Fax: 337 235-8037  
Web: www.lhcgroup.com

CEO: Keith G. Myers  
CFO: Joshua L. Proffitt  
HR: -  
FYE: December 31  
Type: Public

LHC Group administers post-acute health care services through more than 760 home nursing agencies hospices and long-term acute care hospitals (LTACH). The company operates in rural areas in about three dozen US states. LHC's home health nursing agencies provide care to Medicare beneficiaries offering such services as private duty nursing physical therapy and medically-oriented social services. Its hospices provide palliative care for terminal patients while its LTACHs serve patients who no longer need intensive care but still require complex care in a hospital setting. In 2018 LHC Group acquired Almost Family a provider of home health care services; the combined entity became the #2 home health provider in the US.

|                        | Annual Growth | 12/14  | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|--------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 25.3%         | 733.6  | 816.4   | 914.8   | 1,072.1 | 1,810.0 |
| Net income (\$ mil.)   | 30.6%         | 21.8   | 32.3    | 36.6    | 50.1    | 63.6    |
| Market value (\$ mil.) | 31.7%         | 956.5  | 1,389.4 | 1,402.0 | 1,879.0 | 2,880.0 |
| Employees              | 30.2%         | 10,767 | 10,922  | 11,598  | 14,554  | 30,985  |

**LHH CORPORATION**

100 E 77TH ST  
NEW YORK, NY 100751850  
Phone: 212-434-2000  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

When Manhattanites are looking for health care many of them head for the hill: Lenox Hill Hospital to be exact. The 650-bed facility provides care to patients on Manhattan's Upper East Side — about 45% of its patient base is from Manhattan the rest from surrounding boroughs. Services include cardiac care high-risk obstetrics pediatrics and orthopedics and sports medicine. Lenox Hill serves as a teaching affiliate for NYU Medical Center and also owns Manhattan Eye Ear and Throat Hospital a provider of specialty care for vision hearing and speech disorders. Today it's part of North Shore-Long Island Jewish Health System.

|                        | Annual Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 10.2%         | -     | -     | -     | 790.5 | 960.6 |
| Net income (\$ mil.)   | 160.9%        | -     | -     | -     | 3.2   | 21.8  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,955 |

**LIBBEY INC.**

ASE: LBYY

300 Madison Avenue  
Toledo, OH 43604  
Phone: 419 325-2100  
Fax: 419 727-2473  
Web: www.libbey.com

CEO: William A. Foley  
CFO: James C. Burmeister  
HR: Sarah Zibbel  
FYE: December 31  
Type: Public

The sound of breaking glass is music to Libbey's ears. It signals potential sales for the company which is a leading maker and seller of glassware tableware and flatware to the foodservice industry retailers (Bed Bath & Beyond Target Wal-Mart) and business-to-business channels in the US and Canada. Libbey's products are made in five countries including the US Mexico and China and are sold in more than 100 others. It generates about 60% of sales from North America. The company's brands include Libbey Crisa and Royal Leerdam among others. Libbey's roots reach back to 1888 when The W.L. Libbey & Son Company was founded.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17  | 12/18 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (1.6%)        | 855.9 | 825.2 | 796.2 | 785.2  | 801.1 |
| Net income (\$ mil.)   | -             | 5.0   | 66.3  | 10.1  | (93.4) | (8.0) |
| Market value (\$ mil.) | (40.7%)       | 696.6 | 472.4 | 431.2 | 166.6  | 86.0  |
| Employees              | (1.8%)        | 6,553 | 6,543 | 6,237 | 6,230  | 6,083 |

**LIBERTY BANCORP INC (MO)**
**NBB: LBCP**

16 West Franklin Street  
 Liberty, MO 64068  
 Phone: 816 781-4822  
 Fax: -  
 Web: www.banklibertykc.com

CEO: Brent M Giles  
 CFO: Marc J Weishaar  
 HR: -  
 FYE: December 31  
 Type: Public

Liberty Bancorp was formed in 2006 to be the holding company for BankLiberty (formerly Liberty Savings Bank) which operates about 10 branches in the Kansas City area. It offers traditional deposit services such as checking and savings accounts CDs and IRAs in addition to newfangled offerings like Internet banking bill payment and cash management services. Commercial real estate loans account for the largest portion of the company's loan portfolio (around 40%) followed by construction loans mainly to custom homebuilders. However citing depressed market conditions the bank has decreased its volume of construction loans. It also offers business residential real estate and consumer loans.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (2.7%)           | 510.1 | 457.3 | 435.9 | 438.8 | 458.0 |
| Net income (\$ mil.)   | 8.1%             | 3.1   | 4.1   | 4.5   | 5.0   | 4.2   |
| Market value (\$ mil.) | 0.0%             | 17.3  | 17.3  | 17.3  | 17.3  | 17.3  |
| Employees              | -                | -     | -     | -     | -     | -     |

**LIBERTY DIVERSIFIED INTERNATIONAL INC.**

5600 N. Hwy. 169  
 New Hope MN 55428-3096  
 Phone: 763-536-6600  
 Fax: 763-536-6685  
 Web: www.libertydiversified.com

CEO: Matt Homan  
 CFO: -  
 HR: -  
 FYE: May 31  
 Type: Private

Give me Liberty or give me Diversity — Liberty Diversified International (LDI; formerly Liberty Diversified Industries) gives you both. Its companies provide products and services for key markets including health care (Ergolet); precision machining (Milltronics and Takumi); paper packaging and recycling (Presentation Packaging Liberty Carton and Liberty Paper); building and construction (Diversi-Plast); office products and furniture (Safco); and hauling (LDI Transport). It also manufactures corrugated and plastic pallets for the shipping industry material handling products and graphic arts products. Family-owned LDI is led by its founder's grandson CEO Mike Fiterman.

**LIBERTY HOMES INC**

1101 EISENHOWER DR N  
 GOSHEN, IN 465265309  
 Phone: 574-533-0438  
 Fax: -  
 Web: www.libertyhomesinc.com

CEO: -  
 CFO: Marc A Dosmann  
 HR: -  
 FYE: December 31  
 Type: Private

Liberty Homes gives home buyers the freedom to move about the land. The company builds modular homes for the US and Canada from seven manufacturing facilities. The company's floor plans range from two to five bedrooms and cost from \$35000 to about \$125000. Options include kitchen islands utility rooms and front porches. The company builds homes under the Liberty Homes Waverlee Homes and Badger Built Homes brand names. Independent dealers and company-owned retail centers sell the company's products. CEO Edward Hussey and his family control Liberty Homes.

|                        | Annual<br>Growth | 12/04 | 12/05 | 12/06   | 12/07 | 12/08 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | (79.3%)          | -     | -     | 1,908.9 | 80.9  | 81.7  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0     | (3.5) | (6.3) |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 100   |

**LIBERTY MUTUAL HOLDING COMPANY INC.**

175 Berkeley St.  
 Boston MA 02116  
 Phone: 617-357-9500  
 Fax: 617-350-7648  
 Web: www.libertymutual.com

CEO: David H Long  
 CFO: Dennis J Langwell  
 HR: Aimee Jagielski  
 FYE: December 31  
 Type: Private - Mutual Com

Liberty Mutual Holding defends our freedom to buy car insurance. As the parent company of Liberty Mutual Group and its operating subsidiaries Liberty Mutual is one of the top property/casualty insurers in the US and among the top 10 providers of automobile insurance. The company also offers homeowners' insurance workers compensation general liability group disability fire and surety and commercial lines for small to large companies. Liberty Mutual operates through four business divisions: Liberty Mutual Agency Corporation (LMAC) International Personal Markets and Commercial Markets. It distributes its products through a diversified blend of independent and exclusive agents brokers and direct sales.

**LIBERTY ORCHARDS COMPANY INC.**

117 MISSION AVE  
 CASHMERE, WA 988151007  
 Phone: 509-782-4088  
 Fax: -  
 Web: www.libertyorchards.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Private

Liberty Orchards exercises its freedom to manufacture candies and baked goods. The company's signature products are aplets and cotlets — jellied fruit candies made from apples and apricots. It also makes and sells chocolates and fruity breads and cookies. Liberty Orchards products are sold online and by major chain retail stores. The candy maker was founded in 1919 as a fruit dehydration and canning enterprise by Armenian immigrants Mark Balaban and Armen Tertsagian.

|                        | Annual<br>Growth | 12/02 | 12/03 | 12/05 | 12/06 | 12/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.2%             | -     | 13.5  | 15.4  | 14.4  | 14.2  |
| Net income (\$ mil.)   | 16.2%            | -     | -     | 0.1   | 0.2   | 0.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 80    |

**LIBERTY PROPERTY TRUST**
**NYS: LPT**

650 East Swedesford Road  
 Wayne, PA 19087  
 Phone: 610 648-1700  
 Fax: -  
 Web: www.libertyproperty.com

CEO: William P Hankowsky  
 CFO: Christopher J Papa  
 HR: -  
 FYE: December 31  
 Type: Public

There's the "Land of the Free" but no such thing as "free land" to Liberty Property Trust. The self-managed real estate investment trust (REIT) owns leases manages and has interests in nearly 500 industrial properties including distribution warehouse light manufacturing and research and development facilities and some 180 office buildings. The company's properties encompass some 96 million sq. ft. of space mainly in the mid-Atlantic southeastern and Midwestern regions of the US as well as the UK. The REIT also owns nearly 1500 acres of developable land. Liberty Property has some 1200 tenants; The Vanguard Group and GlaxoSmithKline are the two largest.

|                        | Annual<br>Growth | 12/13   | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 2.7%             | 645.9   | 792.6   | 808.8   | 746.7   | 719.8   |
| Net income (\$ mil.)   | 7.7%             | 209.7   | 217.9   | 238.0   | 356.8   | 282.3   |
| Market value (\$ mil.) | 6.2%             | 4,994.2 | 5,548.6 | 4,578.3 | 5,824.3 | 6,341.9 |
| Employees              | (11.0%)          | 471     | 449     | 384     | 301     | 295     |

**LICKING MEMORIAL HEALTH SYSTEMS**

1320 W MAIN ST  
NEWARK, OH 430551822  
Phone: 220-564-4000  
Fax: -  
Web: www.lmhealth.org

CEO: Robert Montagnese  
CFO: Rob Montagnese  
HR: -  
FYE: December 31  
Type: Private

Here to help Buckeye Staters lick disease is Licking Memorial Health Systems. The not-for-profit health care provider operates the 230-bed Licking Memorial Hospital. Specialty services at the hospital include cancer care home health occupational health cardiology rehabilitation and obstetrics. Licking Memorial Hospital administers behavioral health care (including substance abuse treatments) through its Shepherd Hill department. The health system also includes area outpatient medical practices largely through the multi-specialty physician group Licking Memorial Health Professionals which has 100-plus physicians in various practices.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/13 | 12/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.3%          | -     | 199.0 | 184.2 | 209.7 | 209.7 |
| Net income (\$ mil.)   | 73.7%         | -     | 4.4   | (7.7) | 39.7  | 39.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,900 |

**LICT CORP****NBB: LICT**

401 Theodore Fremd Avenue  
Rye, NY 10580  
Phone: 914 921-8821  
Fax: 914 921-6410  
Web: www.lictcorp.com

CEO: Robert E Dolan  
CFO: Daniel E Hopkins  
HR: -  
FYE: December 31  
Type: Public

LICT (formerly Lynch Interactive) is a holding company that operates through 12 small (mostly rural) local-exchange phone companies located primarily in the Mid-western and Western US; it also has a limited presence in the Northeast. The company provides local telephone service over nearly 60000 access lines while dial-up and broadband Internet service lines number about 50000. Subsidiaries include JBN Telephone Haviland Telephone and Giant Communications in Kansas; Centra-Com Interactive in Utah; and Bretton Woods Telephone in New Hampshire. Chairman Mario Gabelli owns 24% of LICT.

|                        | Annual Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.8%          | 85.9  | 86.7  | 90.7  | 106.7 | 115.8 |
| Net income (\$ mil.)   | 26.9%         | 9.9   | 7.8   | 7.3   | 22.4  | 25.8  |
| Market value (\$ mil.) | 30.3%         | 99.9  | 111.6 | 118.6 | 232.2 | 288.0 |
| Employees              | 4.0%          | 269   | 283   | 293   | 206   | 315   |

**LIEBERT CORPORATION**

1050 Dearborn Dr.  
Columbus OH 43085  
Phone: 614-841-6700  
Fax: 614-841-6022  
Web: www.emersonnetworkpower.com/en-us/brands/liebe

CEO: Rob Johnson  
CFO: David Fallon  
HR: -  
FYE: September 30  
Type: Subsidiary

Liebert keeps its cool in the face of a power meltdown. The company designs makes and markets surge suppressors uninterruptable power supply (UPS) units precision cooling equipment enclosures and monitoring equipment that helps protect and support IT environments. Its products are used by companies in the communications government industrial and utilities sectors. Liebert which also provides support services sells directly and through independent and factory-direct representatives distributors and resellers. Customers have included BayCare Health System Terminix and Hess Corporation. Founded in 1965 Liebert is part of Emerson Network Power a business segment of Emerson Electric.

**LIFE CARE CENTERS OF AMERICA INC.**

3570 KEITH ST NW  
CLEVELAND, TN 373124309  
Phone: 423-472-9585  
Fax: -  
Web: www.lcca.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

If you or a loved one has reached the Golden Age of retirement there's a good chance Life Care Centers of America offers a service you can use. The company is a privately owned operator of more than 260 retirement and health care centers in 28 states across the US. Its offerings include retirement communities assisted-living facilities and nursing homes (and even some campuses that provide all three in a continuum of care). In addition Life Care operates centers specifically for people with Alzheimer's disease or related dementia. Some of Life Care's specialized services include home health care adult day care hospice and wound care.

|                        | Annual Growth | 12/01 | 12/02* | 09/05 | 09/06 | 09/08  |
|------------------------|---------------|-------|--------|-------|-------|--------|
| Sales (\$ mil.)        | -             | -     | 0.0    | 0.0   | 40.8  | 82.9   |
| Net income (\$ mil.)   | -             | -     | -      | 0.0   | 6.2   | 3.2    |
| Market value (\$ mil.) | -             | -     | -      | -     | -     | -      |
| Employees              | -             | -     | -      | -     | -     | 29,000 |

\*Fiscal year change

**LIFE PARTNERS HOLDINGS INC****NBB: LPHI Q**

204 Woodhew Drive  
Waco, TX 76712  
Phone: 254 751-7797  
Fax: -  
Web: www.lphi.com

CEO: Colette C Pieper  
CFO: -  
HR: -  
FYE: February 28  
Type: Public

Life Partners Holdings parent company of Life Partners Inc. makes its bucks by helping its customers make a buck. The company facilitates viatical and life settlement transactions in which an institution or wealthy investor purchases individual life insurance policies (at a discount) and becomes the beneficiary of those policies when they mature. Viatical settlements involve terminally ill policyholders with only a couple of years to live; life settlement transactions involve sellers with longer life expectancies. Life Partners makes its money from fees earned by facilitating viatical and life settlements. Nearly all of the company's business is done through life settlement brokers. It filed for Chapter 11 bankruptcy in early 2015.

|                        | Annual Growth | 02/10 | 02/11 | 02/12 | 02/13 | 02/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (39.0%)       | 113.0 | 101.6 | 32.9  | 18.9  | 15.7  |
| Net income (\$ mil.)   | -             | 29.4  | 23.4  | (3.1) | (2.9) | (2.5) |
| Market value (\$ mil.) | (41.5%)       | 383.8 | 154.0 | 79.3  | 74.2  | 44.9  |
| Employees              | (26.9%)       | 6,454 | 1,885 | 1,806 | 1,823 | 1,844 |

**LIFE STORAGE INC****NYS: LSI**

6467 Main Street  
Williamsville, NY 14221  
Phone: 716 633-1850  
Fax: 716 633-1860  
Web: www.unclebob's.com

CEO: David L. Rogers  
CFO: Andrew J. Gregoire  
HR: Alyssa Harlach  
FYE: December 31  
Type: Public

A self-administered real estate investment trust (REIT) Life Storage operates some 700 facilities with more than 50 million sq. ft. of storage space. Its properties usually offer features such as humidity-controlled spaces; outdoor storage for cars boats and RVs; and the use of a free truck to help clients haul their stuff. Serving both individual and business customers the company owns properties in about 30 states. In mid-2016 it effected its corporate name change and began transitioning the name of its facilities from Uncle Bob's Self Storage to Life Storage.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 14.0%         | 326.1   | 366.6   | 462.6   | 529.8   | 550.9   |
| Net income (\$ mil.)   | 23.6%         | 88.5    | 112.5   | 85.2    | 96.4    | 206.6   |
| Market value (\$ mil.) | 1.6%          | 4,066.0 | 5,002.5 | 3,974.6 | 4,152.2 | 4,335.0 |
| Employees              | 9.1%          | 1,378   | 1,429   | 1,537   | 1,792   | 1,953   |

**LIFE-TIME FITNESS INC**
**NYS: LTM**

2902 Corporate Place  
Chanhassen, MN 55317  
Phone: 952 947-0000  
Fax: -  
Web: www.lifetimefitness.com

CEO: Bahram Akradi  
CFO: Eric J Buss  
HR: -  
FYE: December 31  
Type: Public

Life Time Fitness wants to help you keep your New Year's resolutions. The company operates more than 100 exercise and recreation centers. Life Time Fitness facilities offer swimming pools basketball and racquet courts child care centers spas dining services and climbing walls in addition to some 400 pieces of exercise equipment. Most facilities are open 24 hours a day seven days a week and average around 100,000 sq. ft. in size. They target a membership of about 7500 to 11,000 and are designed to serve as an all-in-one sports and athletic club professional fitness facility family recreation center and spa and resort.

|                        | Annual Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.6%          | 837.0   | 912.8   | 1,013.7 | 1,126.9 | 1,205.9 |
| Net income (\$ mil.)   | 13.9%         | 72.4    | 80.7    | 92.6    | 111.5   | 121.7   |
| Market value (\$ mil.) | 17.2%         | 1,049.9 | 1,726.3 | 1,968.9 | 2,072.5 | 1,979.4 |
| Employees              | 6.6%          | 17,400  | 19,000  | 20,000  | 21,700  | 22,500  |

**LIFEBRIDGE HEALTH, INC.**

2401 W BELVEDERE AVE  
BALTIMORE, MD 21215-5216  
Phone: 410-601-5653  
Fax: -

CEO: Neil M Meltzer  
CFO: David Krajewski  
HR: -  
FYE: June 30  
Type: Private

LifeBridge Health links patients to healthcare. Serving the Baltimore region the not-for-profit company operates two general hospitals — Sinai Hospital of Baltimore and Northwest Hospital — with specialties including oncology neurology pediatrics and sports medicine. The LifeBridge Health network also provides long-term care at the Levindale Hebrew Geriatric Center and Hospital (nursing subacute and adult day care services) and the Courtland Gardens Nursing & Rehabilitation Center. Altogether the health system boasts some 1190 beds. LifeBridge's Health Wellness division includes a health and fitness program and community fitness center.

|                        | Annual Growth | 06/10 | 06/11 | 06/13   | 06/15 | 06/17   |
|------------------------|---------------|-------|-------|---------|-------|---------|
| Sales (\$ mil.)        | 57.5%         | -     | 99.9  | 1,034.0 | 145.3 | 1,527.1 |
| Net income (\$ mil.)   | -             | -     | (3.2) | 53.7    | 0.8   | 111.0   |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -       |
| Employees              | -             | -     | -     | -       | -     | 6,000   |

**LIFECORE BIOMEDICAL INC.**

3515 Lyman Blvd.  
Chaska MN 55318-3051  
Phone: 952-368-4300  
Fax: 952-368-3411  
Web: www.lifecore.com

CEO: Kipling Thacker  
CFO: Scott Collins  
HR: -  
FYE: May 31  
Type: Subsidiary

Lifecore Biomedical aims to help bodies plump up smooth out and keep moving. Lifecore manufactures hyaluronan a natural lubricating compound found in animal and human connective tissues. The hyaluronan is then turned into products used in ophthalmic surgeries during bone grafting as pain treatments for osteoarthritis and in veterinary orthopedics. Hyaluronan might eventually be used in cosmetic procedures as a dermal filler (to smooth out wrinkles). Lifecore has supply agreements with Alcon to use its hyaluronan solution in cataract surgery products. Landec Corporation acquired Lifecore in 2010.

**LIFELOCK INC**
**NYS: LOCK**

60 East Rio Salado Parkway, Suite 400  
Tempe, AZ 85281  
Phone: 480 682-5100  
Fax: -  
Web: www.lifelock.com

CEO: Hilary A Schneider  
CFO: Chris Power  
HR: -  
FYE: December 31  
Type: Public

LifeLock is trying to put a choke hold on identity theft. One of the fastest growing privately-held companies in the US and a leader in the security industry LifeLock serves consumers and businesses in the US Puerto Rico and the Virgin Islands with its identity theft protection and detection services. Members pay annual or monthly subscription fees to receive alerts about potentially fraudulent credit applications made in their names. Its eRecon and TrueAddress services search the Web for illegal selling and trading of personal information as well as fraudulent address change attempts. LifeLock was founded in 2005 and went public through a 2012 IPO.

|                        | Annual Growth | 12/10  | 12/11 | 12/12 | 12/13   | 12/14   |
|------------------------|---------------|--------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 30.9%         | 162.3  | 193.9 | 276.4 | 369.7   | 476.0   |
| Net income (\$ mil.)   | -             | (15.4) | (4.3) | 23.5  | 52.5    | 2.5     |
| Market value (\$ mil.) | 50.9%         | -      | -     | 763.4 | 1,540.9 | 1,738.1 |
| Employees              | 2.8%          | -      | 616   | 644   | 675     | 669     |

**LIFEPOINT HEALTH INC**
**NMS: LPNT**

330 Seven Springs Way  
Brentwood, TN 37027  
Phone: 615 920-7000  
Fax: -

CEO: David M Dill  
CFO: Michael S Coggin  
HR: -  
FYE: December 31  
Type: Public

LifePoint Health helps folks who get sick in the country get well. The company operates more than 70 hospitals located in non-urban areas. In most cases the hospitals (which combined house more than 9400 beds) are the only available acute care facilities in the region. LifePoint operates its hospitals in 22 states through its subsidiaries with a concentration in the southeastern US. In many markets LifePoint also operates outpatient clinics that provide family care diagnostic surgical and therapeutic services.

|                        | Annual Growth | 12/12   | 12/13   | 12/14   | 12/15   | 12/16   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 17.0%         | 3,391.8 | 3,678.3 | 4,483.1 | 5,214.3 | 6,364.0 |
| Net income (\$ mil.)   | (5.4%)        | 151.9   | 128.2   | 126.1   | 181.9   | 121.9   |
| Market value (\$ mil.) | 10.8%         | 1,507.8 | 2,110.6 | 2,872.3 | 2,931.8 | 2,268.8 |
| Employees              | 13.8%         | 28,000  | 31,000  | 38,000  | 40,000  | 47,000  |

**LIFEQUEST WORLD CORP**
**NBB: LQWC**

100 Challenger Road, 8th Floor  
Ridgefield Park, NJ 07660  
Phone: 646 201-5242  
Fax: 646 290-7809  
Web: www.lifequestcorp.com

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Public

Tired? Run-down? Listless? Do you poop out at parties? Time to call Tonicman! LifeQuest World uses its Tonicman radio shows to help get the word out about its Jurak Classic Whole Body Tonic but its main distribution is through multilevel marketing. The company's primary product is a liquid herbal formula created in 1943 by Carl Jurak father of CEO Anthony Jurak (who owns 41% of the company). LifeQuest has acquired ImmunXT for about \$2 million and since has invested heavily in marketing the immune stimulating dietary supplement (even hiring actor and body builder Peter Lupus as its spokesman). The company expects ImmunXT — which is an algae-based botanical complex — to become its flagship product.

|                        | Annual Growth | 05/09 | 05/16 | 05/17 | 05/18 | 05/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (42.0%)       | 0.8   | -     | -     | 0.0   | 0.0   |
| Net income (\$ mil.)   | -             | (1.2) | (0.3) | (0.0) | (0.2) | (8.3) |
| Market value (\$ mil.) | 11.6%         | 16.5  | 0.1   | 0.1   | 49.4  | 49.4  |
| Employees              | -             | 3     | -     | -     | -     | -     |

**LIFESPAN CORPORATION**

167 POINT ST STE 2B  
PROVIDENCE, RI 029034771  
Phone: 401-444-3500  
Fax: -  
Web: www.lifespan.org

CEO: Timothy J Babineau  
CFO: Mary A. Wakefield  
HR: -  
FYE: September 30  
Type: Private

From the youngest babies to the most golden oldies Lifespan Corporation has the health of Rhode Islanders covered through every stage of life. The multi-hospital health system includes the state's largest acute care facility Rhode Island Hospital. The flagship hospital has 1155-beds and provides general and advanced medical-surgical care in a wide range of specialties including organ transplantation neuro-surgery and orthopedics. Rhode Island Hospital and its sister facility the 250-bed Miriam Hospital serve as teaching facilities for Brown University's medical school. Lifespan's system also includes three additional hospitals and a network of outpatient care facilities.

|                        | Annual<br>Growth | 09/10 | 09/11   | 09/13 | 09/14 | 09/15 |
|------------------------|------------------|-------|---------|-------|-------|-------|
| Sales (\$ mil.)        | (42.3%)          | -     | 1,686.4 | 143.5 | 156.7 | 187.2 |
| Net income (\$ mil.)   | -                | -     | (9.2)   | (2.0) | 6.1   | 1.4   |
| Market value (\$ mil.) | -                | -     | -       | -     | -     | -     |
| Employees              | -                | -     | -       | -     | -     | 8,000 |

**LIFESTORE FINANCIAL GROUP**

PINK SHEETS: LSGF

21 E. Ashe St.  
West Jefferson NC 28694  
Phone: 336-246-4344  
Fax: 336-246-3966  
Web: www.golifestore.com

CEO: Robert E Washburn  
CFO: Melanie Paisley Miller  
HR: -  
FYE: June 30  
Type: Public

LifeStore helps you prepare for whatever life has in store. Formerly AF Financial Group LifeStore Financial Group provides good ol' traditional banking and insurance services through subsidiaries LifeStore Bank and LifeStore Insurance Services. The bank operates seven offices in northwestern North Carolina's Alleghany Ashe and Watauga counties. It provides standard deposit products such as checking and savings accounts and CDs. Residential mortgages make up about half of its loan portfolio. The bank also offers investment products and services through a pact with a third-party provider. LifeStore Insurance Services sells bonds and auto homeowners health and life insurance.

**LIFETIME BRANDS INC**

NMS: LCUT

1000 Stewart Avenue  
Garden City, NY 11530  
Phone: 516 683-6000  
Fax: -  
Web: www.lifetimebrands.com

CEO: Jeffrey (Jeff) Siegel  
CFO: Laurence Winoker  
HR: -  
FYE: December 31  
Type: Public

Lifetime Brands designs and distributes kitchenware tableware and functional home products including cutlery scales thermometers baking trays food storage and other products for the home. Its 30-plus brands (both owned and licensed) include Farberware KitchenAid Sabatier Mikasa Pfaltzgraff Fitz and Lloyd Wallace and Built NY. The company sells its varied lines in the US Canada Mexico Central and South America Europe and Asia through high-end retailers supermarkets department stores and discount chains (including Bed Bath & Beyond Wal-Mart and Target) as well as online.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.7%             | 586.0 | 587.7 | 592.6 | 579.5 | 704.5 |
| Net income (\$ mil.)   | -                | 1.5   | 12.3  | 15.7  | 2.2   | (1.7) |
| Market value (\$ mil.) | (12.6%)          | 357.1 | 275.3 | 368.6 | 342.6 | 208.3 |
| Employees              | (2.3%)           | 1,643 | 1,454 | 1,416 | 1,403 | 1,500 |

**LIFEWAY CHRISTIAN RESOURCES OF THE SOUTHERN BAPTIST CONVENTION**

1 LIFEWAY PLZ  
NASHVILLE, TN 372341001  
Phone: 615-251-2000  
Fax: -  
Web: www.lifeway.com

CEO: Thom S. Rainer  
CFO: Jerry Rhyne  
HR: Connie Nelson  
FYE: September 30  
Type: Private

LifeWay Christian Resources of the Southern Baptist Convention helps to spread the teachings of Jesus. The company is a not-for-profit Christian publisher. It also sells Bibles CDs gifts software church furniture signs and other supplies. In addition to its roughly 200 LifeWay Christian Stores located in more than 25 states the retailer sells products online and through its catalog. LifeWay operates two of the nation's largest Christian conference facilities and summer camps. LifeWay Ridgecrest Conference Center in North Carolina and LifeWay Glorieta Conference Center in New Mexico together welcome some 2000 conference and overnight guests each year. LifeWay was founded in 1891 by Dr. J.M. Frost.

|                        | Annual<br>Growth | 09/13 | 09/14  | 09/15  | 09/16 | 09/17 |
|------------------------|------------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (1.6%)           | -     | 500.2  | 487.5  | 503.0 | 476.2 |
| Net income (\$ mil.)   | -                | -     | (25.4) | (68.0) | 8.2   | 43.7  |
| Market value (\$ mil.) | -                | -     | -      | -      | -     | -     |
| Employees              | -                | -     | -      | -      | -     | 5,000 |

**LIFEWAY FOODS, INC.**

NMS: LWAY

6431 West Oakton  
Morton Grove, IL 60053  
Phone: 847 967-1010  
Fax: -  
Web: www.lifewayfoods.com

CEO: Julie Smolyansky  
CFO: John P. Waldron  
HR: -  
FYE: December 31  
Type: Public

Kefir is not milk with a pedigree but it is cultured and it's the lifeblood of Lifeway Foods. In addition to the yogurt-like dairy beverage called Kefir (sold under the Tuscan Lassi and BasicsPlus brands) the company's products include farmer and cream cheeses Sweet Kiss (a sweetened cheese spread) and a vegetable-based seasoning called Golden Zesta. Its ProBugs offering a flavored drink with live kefir cultures packaged in pouches is aimed at children. A longtime staple in the dairy cases of health-food stores Lifeway's products are available throughout the US as well as internationally. The dairy products company has been expanding its menu of products with additional children's items.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.5%)           | 119.0 | 118.6 | 123.9 | 118.9 | 103.4 |
| Net income (\$ mil.)   | -                | 2.0   | 2.0   | 3.5   | (0.3) | (3.1) |
| Market value (\$ mil.) | (43.6%)          | 293.0 | 175.5 | 182.0 | 126.5 | 29.7  |
| Employees              | (2.8%)           | 360   | 370   | 320   | 340   | 322   |

**LIGAND PHARMACEUTICALS INC**

NMS: LGND

3911 Sorrento Valley Boulevard, Suite 110  
San Diego, CA 92121  
Phone: 858 550-7500  
Fax: -  
Web: www.ligand.com

CEO: John L. Higgins  
CFO: Nishan Silva  
HR: -  
FYE: December 31  
Type: Public

Biopharmaceutical firm Ligand Pharmaceuticals seeks to discover disease-curing molecules. The drug development company works with gene transcription technology to address assorted illnesses. Its research and development projects include treatments for thrombocytopenia (low blood platelet count) osteoporosis cardiovascular disease cancer and diabetes. Ligand conducts many of its programs through partnerships with other drug makers including CyDex Pharmaceuticals Pfizer and Lilly. The company is focused on expanding its development pipeline through additional partnerships and technology licensing agreements as well as via acquisitions.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 40.5%            | 64.5    | 71.9    | 109.0   | 141.1   | 251.5   |
| Net income (\$ mil.)   | 85.8%            | 12.0    | 257.3   | (1.6)   | 12.6    | 143.3   |
| Market value (\$ mil.) | 26.4%            | 1,104.9 | 2,251.4 | 2,110.0 | 2,843.4 | 2,817.9 |
| Employees              | 57.2%            | 19      | 21      | 22      | 39      | 116     |

**LIGHTBRIDGE CORP**
**NAS: LTBR**

11710 Plaza America Drive, Suite 2000  
Reston, VA 20190  
Phone: 571 730-1200  
Fax: -  
Web: www.ltbridge.com

CEO: Seth Grae  
CFO: Larry Goldman  
HR: -  
FYE: December 31  
Type: Public

Lightbridge is ready to illuminate the wonders of using thorium as a possible nuclear fuel. The development-stage company has been working on a new kind of nuclear fuel that uses thorium a less radioactive element than uranium to power nuclear reactors. Thorium's lessened radioactivity also means it doesn't produce enough plutonium to make nuclear weapons unlike uranium. The company's ideas for thorium were developed by the late nuclear engineer Dr. Alvin Radkowsky who co-founded Lightbridge's predecessor Thorium Power in 1992. While Lightbridge's plans for thorium power plants are not ready for commercialization the company has earned some revenue as a nuclear energy consultant.

|                        | Annual Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (44.9%)       | 1.9   | 1.3   | 0.9   | 0.8   | 0.2   |
| Net income (\$ mil.)   | -             | (4.9) | (4.8) | (4.3) | (6.3) | (7.1) |
| Market value (\$ mil.) | (4.3%)        | 18.5  | 19.7  | 12.7  | 14.5  | 15.5  |
| Employees              | (12.6%)       | 12    | 12    | 9     | 8     | 7     |

**LIGHTHOUSE COMPUTER SERVICES, INC.**

6 BLACKSTONE VALLEY PL # 205  
LINCOLN, RI 028651112  
Phone: 401-334-0799  
Fax: -  
Web: www.lighthousecs.com

CEO: Thomas Mrva  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Lighthouse Computer Services shines a light on companies' IT needs. The firm provides IT services to businesses primarily FORTUNE 1000 and midsized companies in the New England region. Lighthouse's services include customization implementation data migration network design and systems administration. It also refurbishes and sells computer equipment from IBM and other vendors. The company's consultants employ products from a variety of software and hardware partners including Cisco Systems Microsoft NetApp STORServer Symantec and VMware. CEO Tom Mrva controls Lighthouse Computer Services which he founded in 1995.

|                        | Annual Growth | 12/02 | 12/03 | 12/04 | 12/06 | 12/07 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 17.8%         | -     | 62.1  | 51.8  | 97.5  | 119.7 |
| Net income (\$ mil.)   | 42.5%         | -     | 0.7   | 0.1   | 2.6   | 2.7   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 105   |

**LIGHTING SCIENCE GROUP CORP**
**NBB: LSCG D**

1350 Division Road, Suite 204  
West Warwick, RI 02893  
Phone: 321 779-5520  
Fax: -  
Web: www.lsgc.com

CEO: Khim Lee  
CFO: David Quigley  
HR: -  
FYE: December 31  
Type: Public

Going green turns on Lighting Science (LSCG). The company designs manufactures and markets eco-friendly light-emitting diode (LED) technologies that conserve energy and eliminate the use of hazardous materials. It products use LED chips to integrate power sources with thermal management optic and control systems. The company sells optimized digital lighting (ODL) and LED replacement lamps fixtures and bulbs for streets garages stages and retail displays. While most of its customers are in retail commercial industrial and public sectors LSCG also customizes ambiance and lighting systems for entertainment venues and nightclubs.

|                        | Annual Growth | 12/12   | 12/13  | 12/14  | 12/15  | 12/16  |
|------------------------|---------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (19.8%)       | 127.1   | 83.2   | 91.3   | 79.7   | 52.7   |
| Net income (\$ mil.)   | -             | (111.3) | (89.8) | (65.6) | (27.1) | (20.2) |
| Market value (\$ mil.) | (48.3%)       | 122.0   | 67.5   | 20.0   | 17.4   | 8.7    |
| Employees              | (34.8%)       | 377     | 177    | 94     | 78     | 68     |

**LIGHTPATH TECHNOLOGIES, INC.**
**NAS: LPTH**

2603 Challenger Tech Court, Suite 100  
Orlando, FL 32826  
Phone: 407 382-4003  
Fax: 407 382-4007  
Web: www.lightpath.com

CEO: J James Gaynor  
CFO: Donald O Retreage Jr  
HR: -  
FYE: June 30  
Type: Public

LightPath Technologies is lighting the optical networking way. The company which has traditionally used its patented GRADIUM glass to make distortion-reducing lenses for inspection equipment is developing new applications for its technologies in the optoelectronics and fiber-optic communications fields. Its optoelectronics products include collimators (optical network components) and optical isolators (filters that prevent light waves from reflecting backwards). LightPath serves such customers as CyOptics Intel Santur ThorLabs and T-Networks. The company targets aerospace telecommunications health care instrumentation and the military. LightPath gets about two-thirds of its sales in the US.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18 | 06/19 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 25.4%         | 13.7  | 17.3  | 28.4  | 32.5  | 33.7  |
| Net income (\$ mil.)   | -             | (0.7) | 1.4   | 7.7   | 1.1   | (2.7) |
| Market value (\$ mil.) | (15.2%)       | 45.4  | 44.9  | 69.7  | 59.4  | 23.5  |
| Employees              | 19.3%         | 173   | 181   | 321   | 342   | 350   |

**LILLY (ELI) & CO**
**NYS: LLY**

Lilly Corporate Center  
Indianapolis, IN 46285  
Phone: 317 276-2000  
Fax: -  
Web: www.lilly.com

CEO: David A. Ricks  
CFO: Josh Smiley  
HR: Giorgio Davidoni  
FYE: December 31  
Type: Public

Best known for its neuroscience products pharmaceutical firm Eli Lilly also makes endocrinology oncology and cardiovascular care medicines. Its top-selling drugs include Cymbalta for depression and pain Alimta for lung cancer Humalog and Humulin insulin for diabetes and Cialis for erectile dysfunction. Lilly also makes medications to treat schizophrenia and bipolar disorder (Zyprexa) osteoporosis (Evista and Forteo) heart conditions (Effient) ADHD (Strattera) gastric and lung cancer (Cyramza) and diabetes (Jardiance and Trulicity) as well as anti-infective agents.

|                        | Annual Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18     |
|------------------------|---------------|----------|----------|----------|----------|-----------|
| Sales (\$ mil.)        | 5.8%          | 19,615.6 | 19,958.7 | 21,222.1 | 22,871.3 | 24,555.7  |
| Net income (\$ mil.)   | 7.8%          | 2,390.5  | 2,408.4  | 2,737.6  | (204.1)  | 3,232.0   |
| Market value (\$ mil.) | 13.8%         | 72,924.8 | 89,065.8 | 77,744.9 | 89,277.2 | 122,320.1 |
| Employees              | (0.3%)        | 39,135   | 41,275   | 41,975   | 40,655   | 38,680    |

**LIME ENERGY CO**
**NBB: LIME D**

4 Gateway Center., 100 Mulberry Street  
Newark, NJ 07102  
Phone: 201 416-2559  
Fax: -  
Web: www.lime-energy.com

CEO: C Adam Procell  
CFO: Bruce D Torkelson  
HR: -  
FYE: December 31  
Type: Public

Being green is easy with help from Lime Energy. The company designs and installs programs for small businesses mostly utility companies that analyze energy use and develop a plan to reduce energy consumption and maintenance costs. Lime Energy helps its customers identify multiple energy-consuming points of a building and redesigns lighting systems to help them cost save and also reduce harmful emissions of carbon dioxide sulfur dioxide and nitric dioxide. The company works on all types of buildings including factories high rises retail data centers banks government facilities schools and hospitals.

|                        | Annual Growth | 12/11  | 12/12  | 12/13  | 12/14 | 12/15 |
|------------------------|---------------|--------|--------|--------|-------|-------|
| Sales (\$ mil.)        | (1.6%)        | 120.1  | 43.4   | 51.6   | 58.8  | 112.6 |
| Net income (\$ mil.)   | -             | (11.6) | (31.8) | (15.6) | (2.6) | (3.2) |
| Market value (\$ mil.) | -             | -      | -      | -      | -     | -     |
| Employees              | (5.7%)        | 342    | 167    | 125    | 164   | 270   |



**LIMELIGHT NETWORKS INC**
**NMS: LLNW**

1465 North Scottsdale Road, Suite 400  
Scottsdale, AZ 85257  
Phone: 602 850-5000  
Fax: -  
Web: www.limelight.com

CEO: Robert A. Lento  
CFO: Sajid Malhotra  
HR: Sandra Brisentine  
FYE: December 31  
Type: Public

Limelight Networks helps put its clients' online presence in the spotlight. The company's cloud-based Orchestrate Digital Presence Platform suite enables the management and optimization of a customer's entire digital presence including its website mobile and social initiatives and large-screen channels. Services include content delivery website personalization web content management online video publishing mobile device delivery and cloud storage. Limelight's platform is powered by a private delivery network with more than 75 locations across the globe. It serves about 965 customers including such well-known names as Amazon NBC Sony QVC Ciena HBO and Walmart.

|                        | Annual<br>Growth | 12/15  | 12/16  | 12/17 | 12/18 | 12/19  |
|------------------------|------------------|--------|--------|-------|-------|--------|
| Sales (\$ mil.)        | 4.1%             | 170.9  | 168.2  | 184.4 | 195.7 | 200.6  |
| Net income (\$ mil.)   | -                | (24.0) | (73.9) | (7.6) | 9.8   | (16.0) |
| Market value (\$ mil.) | 29.3%            | 172.8  | 298.3  | 522.0 | 277.0 | 482.9  |
| Employees              | 4.6%             | 509    | 510    | 533   | 563   | 610    |

**LIMESTONE BANCORP INC**
**NAS: LMST**

2500 Eastpoint Parkway  
Louisville, KY 40223  
Phone: 502 499-4800  
Fax: -  
Web: www.limestonebank.com

CEO: John T Taylor  
CFO: Phillip W Barnhouse  
HR: -  
FYE: December 31  
Type: Public

Porter Bancorp could be a stout evaluator of what "ales" your finances. It is the holding company for PBI Bank which serves local residents and businesses through about 20 offices in Louisville and other portions of central Kentucky. The company also operates Ascencia a nationwide online banking platform. PBI Bank offers standard financial services such as checking savings and money market accounts certificates of deposit and trust services. Loans collateralized by real estate such as commercial mortgages (more than 35% of the company's loan portfolio) residential mortgages (more than 25%) and construction loans (approximately 20%) comprise the lion's share of the company's loan portfolio.

|                        | Annual<br>Growth | 12/14   | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|------------------|---------|-------|-------|-------|---------|
| Assets (\$ mil.)       | 1.2%             | 1,018.0 | 948.7 | 945.2 | 970.8 | 1,069.7 |
| Net income (\$ mil.)   | -                | (11.2)  | (3.2) | (2.8) | 38.5  | 8.8     |
| Market value (\$ mil.) | 131.1%           | 3.6     | 10.7  | 91.9  | 106.9 | 102.7   |
| Employees              | (5.1%)           | 264     | 244   | 238   | 217   | 214     |

**LIMETREE BAY TERMINALS LLC**

1 ESTATE HOPE  
CHRISTIANSTED, VI 00820  
Phone: 340-692-3000  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

HOVENSA brings together US and Latin American know-how and operations to handle oil products in the US Virgin Islands. HOVENSA is a joint venture of Hess and Venezuelan oil giant PDVSA (its major crude oil supplier). Once the largest private employer in the US Virgin Islands the company operated a 500000-barrels-per-day crude oil refinery on St. Croix along with two specialized oil processing complexes a 150000-barrels-per-day fluid catalytic cracking unit and a 58000-barrels-per-day delayed coker unit. However the St. Croix refinery had run up losses for years; it was shut down in 2012 and was put up for sale in 2013.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/08    | 12/09    |
|------------------------|------------------|-------|-------|-------|----------|----------|
| Sales (\$ mil.)        | (42.5%)          | -     | -     | -     | 17,479.7 | 10,048.3 |
| Net income (\$ mil.)   | -                | -     | -     | -     | 95.0     | (451.2)  |
| Market value (\$ mil.) | -                | -     | -     | -     | -        | -        |
| Employees              | -                | -     | -     | -     | -        | 1,300    |

**LIMONEIRA CO**
**NMS: LMNR**

1141 Cummings Road  
Santa Paula, CA 93060  
Phone: 805 525-5541  
Fax: 805 525-8211  
Web: www.limoneira.com

CEO: Harold S. Edwards  
CFO: Joseph Rumley  
HR: -  
FYE: October 31  
Type: Public

When life gives you lemons you name your company Limoneira. The agriculture and real estate development business grows you guessed it lemons in three counties in California's fertile San Joaquin Valley. It also grows avocados oranges and other crops on a total of about 11000 acres. The company one of the state's oldest citrus growers is a leading producer of both lemons and avocados. Limoneira packs its own lemons and those of other growers; its products are marketed through agreements with Sunkist (oranges) and Calavo (avocados). Real estate holdings include residential commercial and agricultural rental properties and land holdings in California and Arizona. Limoneira traces its roots to 1893.

|                        | Annual<br>Growth | 10/15 | 10/16 | 10/17 | 10/18 | 10/19 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 14.3%            | 100.3 | 111.8 | 121.3 | 129.4 | 171.4 |
| Net income (\$ mil.)   | -                | 7.1   | 8.1   | 6.6   | 20.2  | (5.9) |
| Market value (\$ mil.) | 4.5%             | 281.6 | 349.6 | 414.6 | 437.7 | 335.9 |
| Employees              | (1.1%)           | 333   | 276   | 284   | 286   | 319   |

**LINC LOGISTICS COMPANY**

11355 Stephens Rd.  
Warren MI 48089  
Phone: 586-467-1500  
Fax: 704-499-9301  
Web: www.portraitinnovations.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

LINC Logistics is a not-so-missing link between car manufacturers and car buyers. A third-party logistics company LINC provides a variety of supply chain and freight transportation services including material handling and packaging warehousing freight delivery and international freight forwarding services (where companies purchase transportation capacity from carriers and resell it to customers). It serves primarily auto manufacturers including the "Big Three" — Ford GM and Chrysler as well as industrial technology and aerospace companies. LINC in late 2012 was acquired by Universal Truckload Services for about \$350 million which included the assumption of debt.

**LINCARE HOLDINGS INC.**
**NASDAQ: LNCR**

19387 US 19 North  
Clearwater FL 33764  
Phone: 727-530-7700  
Fax: 727-532-9692  
Web: www.lincare.com

CEO: Crispin Teufel  
CFO: Tracy Veillette  
HR: -  
FYE: December 31  
Type: Public

There are some things you shouldn't have to leave the house to get Lincare Holdings believes oxygen therapy is one of them. The company helps some 800000 patients with chronic obstructive pulmonary diseases (including emphysema and severe asthma) by providing oxygen therapy services through a network of offices. Lincare's local service centers deliver oxygen equipment to patients in their homes trains them and monitors use of the equipment. Lincare offers positive airway pressure (PAP) machines for sleep apnea as well as other home medical equipment. It also provides home infusion such as chemotherapy pain therapy and parenteral nutrition. Global gases firm Linde owns Lincare.

**LINCOLN CENTER FOR THE PERFORMING ARTS, INC.**

10 LINCOLN CENTER PLZ  
NEW YORK, NY 100236912  
Phone: 212-875-5000  
Fax: -  
Web: www.nyphil.org

CEO: Debora L. Spar  
CFO: Daniel Rubin  
HR: -  
FYE: June 30  
Type: Private

One of the world's largest cultural hubs Lincoln Center presents live music theater dance and opera performances from its 16-acre complex in New York City. The Center also offers educational programming and provides a home base for such organizations as the School of American Ballet the New York Philharmonic the Metropolitan Opera and The Film Society of Lincoln Center. More than 5000 performances and educational programs are presented and more than 5 million people visit each year. The Lincoln Center was conceived by New York City movers and shakers including Robert Moses Robert F. Wagner Jr. and John D. Rockefeller III; construction of the complex took place between 1959 and 1972.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (6.8%)           | -     | -     | -     | 200.5 | 174.2 |
| Net income (\$ mil.)   | (68.5%)          | -     | -     | -     | 26.4  | 2.6   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 525   |

**LINCOLN EDUCATIONAL SERVICES CORP**
**NMS: LINC**

200 Executive Drive, Suite 340  
West Orange, NJ 07052  
Phone: 973 736-9340  
Fax: -  
Web: www.lincolnedu.com

CEO: -  
CFO: Brian K. Meyers  
HR: Stephen Ace  
FYE: December 31  
Type: Public

Lincoln hopes its graduates are better "Abe -I" to get a career. Lincoln Educational Services provides vocational programs from schools including Lincoln Technical Institute and Nashville Auto-Diesel College. It offers programs in automotive technology and skilled trades (including HVAC and electronics). Some 14000 students are enrolled at more than 30 campuses and five training sites more than 15 states throughout the US. Lincoln tends to grow by buying smaller schools and by opening campuses in new markets. It also expands its campus facilities to accommodate higher enrollment numbers. The company announced plans to divest its health care and other professions business in 2015.

|                        | Annual<br>Growth | 12/14  | 12/15 | 12/16  | 12/17  | 12/18 |
|------------------------|------------------|--------|-------|--------|--------|-------|
| Sales (\$ mil.)        | (5.1%)           | 325.0  | 193.2 | 196.9  | 261.9  | 263.2 |
| Net income (\$ mil.)   | -                | (56.1) | (3.4) | (28.3) | (11.5) | (6.5) |
| Market value (\$ mil.) | 3.4%             | 69.0   | 49.0  | 47.3   | 49.8   | 78.9  |
| Employees              | (7.5%)           | 2,572  | 2,398 | 2,197  | 1,980  | 1,884 |

**LINCOLN ELECTRIC HOLDINGS, INC.**
**NMS: LECO**

22801 St. Clair Avenue  
Cleveland, OH 44117  
Phone: 216 481-8100  
Fax: 216 486-1751  
Web: www.lincolnelectric.com

CEO: Christopher L. Mapes  
CFO: Vincent K. Petrella  
HR: Gabriel Bruno  
FYE: December 31  
Type: Public

Welding great welding power Lincoln Electric is the world's largest maker of arc welders and welding gear by sales. It is a global manufacturer of welding and cutting products including arc welding power sources consumable electrodes fluxes fume extraction equipment robotic welding systems and wire feeders; other welding products include regulators and torches. The company also has a leading global position in the brazing and soldering alloys market. In North America which accounts for nearly 55% of its sales products are sold through a network of industrial distributors. In addition Lincoln Electric has an international sales organization that sells to more than 160 countries.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 1.9%             | 2,813.3 | 2,535.8 | 2,274.6 | 2,624.4 | 3,028.7 |
| Net income (\$ mil.)   | 3.0%             | 254.7   | 127.5   | 198.4   | 247.5   | 287.1   |
| Market value (\$ mil.) | 3.4%             | 4,390.4 | 3,297.4 | 4,872.1 | 5,819.5 | 5,010.6 |
| Employees              | 2.4%             | 10,000  | 10,000  | 9,000   | 11,000  | 11,000  |

**LINCOLN INDUSTRIES**

600 W. E. St.  
Lincoln NE 68522  
Phone: 402-475-3671  
Fax: 402-475-9565  
Web: www.lincolindustries.com

CEO: Marc Edward Lebaron  
CFO: Andrew Hunzeker  
HR: -  
FYE: September 30  
Type: Private

Two score and fifteen years ago Lincoln Industries brought forth on this continent a metal finishing company; its capabilities include anodizing chromate conversion coating and nickel plating. The company specializes in the functional and decorative finishing of steel aluminum and brass operating more than 20 automated and manual lines capable of more than 40 finishing processes. Lincoln's integrated finishing services include sourcing materials management manufacturing and assembly polishing packaging inventory management and design and engineering support.

**LINCOLN NATIONAL CORP.**
**NYS: LNC**

150 N. Radnor Chester Road, Suite A305  
Radnor, PA 19087  
Phone: 484 583-1400  
Fax: -  
Web: www.lfg.com

CEO: Dennis R. Glass  
CFO: Randal J. Freitag  
HR: Lisa M. Buckingham  
FYE: December 31  
Type: Public

Lincoln National which operates as Lincoln Financial Group provides retirement planning and life insurance to individuals and employers through annuities 401k and savings plans and a variety of life dental and disability insurance products. The company does business through such subsidiaries as Lincoln National Life Insurance Lincoln Life & Annuity Company of New York and First Penn-Pacific Life Insurance Company. Lincoln Financial is also active in the investment management business offering individual and institutional clients such financial services as pension plans trusts and mutual funds through its subsidiaries.

|                        | Annual<br>Growth | 12/14     | 12/15     | 12/16     | 12/17     | 12/18     |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|
| Assets (\$ mil.)       | 4.2%             | 253,377.0 | 251,937.0 | 261,627.0 | 281,763.0 | 298,147.0 |
| Net income (\$ mil.)   | 2.0%             | 1,515.0   | 1,154.0   | 1,192.0   | 2,079.0   | 1,641.0   |
| Market value (\$ mil.) | (2.9%)           | 11,872.1  | 10,346.7  | 13,642.5  | 15,824.7  | 10,562.8  |
| Employees              | (0.0%)           | 11,046    | 10,535    | 10,282    | 10,194    | 11,034    |

**LINCOLN PROVISION INC.**

824 W. 38th Place  
Chicago IL 60609  
Phone: 773-254-2400  
Fax: 773-254-2405  
Web: www.chigourmetsteaks.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Chicago has a loop around some of the best steer in the herd. Chicago Gourmet Steaks offers a plateful of the best cuts of beef including chateaubriand filet mignon and porterhouse steaks to hungry eaters. It sells its premium flash-frozen packed-in-ice meats through its website or by telephone or fax. The company also supplies foodservice establishments mainly high-end restaurants. CEO James Stevens acquired the company in 1990 from the late Walter Mander a longtime fixture in the Chicago meatpacking industry. Mander's Lincoln Meat Company which closed that same year was one of the last surviving slaughterhouses in the city.

**LINEAGE CELL THERAPEUTICS INC**

ASE: LCTX

2173 Salk Avenue, Suite 200  
 Carlsbad, CA 92008  
 Phone: 442 287-8990  
 Fax: -  
 Web: www.biotimeinc.com

CEO: Michael D. West  
 CFO: Russell L. Skibsted  
 HR: Heather Cary  
 FYE: December 31  
 Type: Public

BioTime helps surgeons face down a long day in surgery. BioTime makes water-based solutions to prevent massive blood loss after traumatic injury preserve organs for transplant and replace blood during such procedures as cardiac bypass. BioTime's Hextend product is approved to maintain blood volume during surgery and is sold in the US and overseas via third parties. The firm is also developing PentaLyte a version of the blood volume replacement product that metabolizes more quickly. Top clinical-stage candidates include Renevia and opRegen.

|                        | Annual Growth | 12/14  | 12/15  | 12/16 | 12/17  | 12/18  |
|------------------------|---------------|--------|--------|-------|--------|--------|
| Sales (\$ mil.)        | (1.2%)        | 5.2    | 7.0    | 5.9   | 3.5    | 5.0    |
| Net income (\$ mil.)   | -             | (36.4) | (47.0) | 33.6  | (20.0) | (46.0) |
| Market value (\$ mil.) | (29.7%)       | 474.2  | 521.3  | 459.0 | 273.3  | 116.1  |
| Employees              | (9.9%)        | 120    | 133    | 102   | 95     | 79     |

**LINEAGE POWER CORPORATION**

601 Shiloh Rd.  
 Plano TX 75149-7507  
 Phone: 972-244-9288  
 Fax: 703-273-7011  
 Web: www.spacequest.com

CEO: -  
 CFO: -  
 HR: -  
 FYE: December 31  
 Type: Subsidiary

Lineage Power has a tradition of serving those in power. The company makes power converters filter modules inverters power bays and cabinets power supplies and rectifiers for electrical power conversion equipment. Customers have included telecommunications network operator Verizon Communications. Lineage sells directly and through distributors resellers and systems integrators. The company also offers a range of services including systems engineering installation facility design project management and energy auditing. Lineage was acquired by GE in 2011 for about \$520 million. GE used the deal to expand its high-efficiency energy products for telecom and data center applications to keep pace with demand.

**LINEAR TECHNOLOGY CORP**

NMS: LLTC

1630 McCarthy Boulevard  
 Milpitas, CA 95035  
 Phone: 408 432-1900  
 Fax: 408 434-0507  
 Web: www.linear.com

CEO: Lothar Maier  
 CFO: Donald P Zerio  
 HR: Mildred Nierras  
 FYE: July 3/  
 Type: Public

Linear Technology's high performance linear integrated circuits (ICs) create a connection from the analog world to the digital one. Its chips convert temperature pressure sound speed and other information into a digital form that can be read by digital devices. Linear Technology also makes linear devices that control power and regulate voltage in electronic systems. The company's products are used in a myriad of equipment from PCs to radar systems satellites and industrial instrumentation. It caters largely to communications and industrial markets as well as to the computer consumer goods aerospace and automotive markets. Linear agreed to sell to Analog Devices for \$14.8 billion in July 2016.

|                        | Annual Growth | 07/12*  | 06/13   | 06/14    | 06/15*   | 07/16    |
|------------------------|---------------|---------|---------|----------|----------|----------|
| Sales (\$ mil.)        | 3.0%          | 1,266.6 | 1,282.2 | 1,388.4  | 1,475.1  | 1,423.9  |
| Net income (\$ mil.)   | 5.6%          | 398.1   | 406.9   | 460.0    | 521.0    | 494.3    |
| Market value (\$ mil.) | 10.2%         | 7,508.4 | 8,828.9 | 11,187.0 | 10,873.1 | 11,076.8 |
| Employees              | 3.1%          | 4,365   | 4,306   | 4,661    | 4,868    | 4,923    |

\*Fiscal year change

**LINKEDIN CORP**

NYS: LNKD

2029 Stierlin Court  
 Mountain View, CA 94043  
 Phone: 650 687-3600  
 Fax: -  
 Web: www.linkedin.com

CEO: Jeff Weiner  
 CFO: Steve Sordello  
 HR: -  
 FYE: December 31  
 Type: Public

Feeling a bit disconnected to the business world? LinkedIn wants to help. The firm operates an online professional network designed to help members find jobs connect with other professionals and locate business opportunities. The site has grown to reach more than 340 million users in some 200 countries since its launch in 2003. LinkedIn is free to join; it offers a paid premium membership with additional tools and sells advertising. It additionally earns revenue through its job listing service which allows companies to post job openings and search for candidates on LinkedIn.

|                        | Annual Growth | 12/11   | 12/12    | 12/13    | 12/14    | 12/15    |
|------------------------|---------------|---------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 54.7%         | 522.2   | 972.3    | 1,528.5  | 2,218.8  | 2,990.9  |
| Net income (\$ mil.)   | -             | 11.9    | 21.6     | 26.8     | (15.3)   | (164.8)  |
| Market value (\$ mil.) | 37.5%         | 8,320.4 | 15,161.9 | 28,632.2 | 30,333.0 | 29,721.6 |
| Employees              | 45.1%         | 2,116   | 3,458    | 5,045    | 6,897    | 9,372    |

**LINKSHARE CORPORATION**

215 Park Ave. South 9th Fl.  
 New York NY 10003  
 Phone: 646-943-8200  
 Fax: 646-943-8204  
 Web: www.linkshare.com

CEO: Stuart Simms  
 CFO: Bodie Gavnon  
 HR: -  
 FYE: June 30  
 Type: Subsidiary

Turning clicks into commerce has been LinkShare's plan since 1996. The company doing business as Rakuten LinkShare operates a performance-based affiliate marketing network. Clients which have included retailers Dell and Land's End market their products through promotional links placed on affiliate websites. Rakuten LinkShare charges clients based on volume of traffic and purchases made. The firm also offers tools that help clients manage track and analyze affiliate search and e-mail marketing campaigns. It has offices throughout the US as well as in the UK and Japan. LinkShare was founded in 1996 by brother and sister Stephen and Heidi Messer. Today it is part of Japanese online retailer Rakuten.

**LINNCO LLC**

NASDAQ: LNCO

600 Travis Ste. 5100  
 Houston TX 77002  
 Phone: 281-840-4000  
 Fax: 303-625-2710  
 Web: www.globeimmune.com

CEO: Mark E Ellis  
 CFO: David B Rottino  
 HR: -  
 FYE: December 31  
 Type: Private

LinnCo, LLC knows the drill on how to raise money. The company formed in April 2012 in order to buy shares of stock in Linn Energy LLC an oil and natural gas concern focused on production in the Mid-Continent California and the Permian Basin. LinnCo, LLC filed a \$1 billion initial public offering in June 2012 with plans to buy stock in Linn Energy and become a major shareholder. (Linn Energy completed its IPO in January 2006 and doesn't have any significant shareholders.) While LinnCo, LLC doesn't have any operations or assets of its own as an investment vehicle its IPO (which took place in October 2012) helped raise additional equity capital for Linn Energy.

**LINUX FOUNDATION**

1 LETTERMAN DR D4700  
SAN FRANCISCO, CA 941291494  
Phone: 415-723-9709  
Fax: -  
Web: www.linuxfoundation.org

CEO: -  
CFO: Lisbeth McNabb  
HR: -  
FYE: December 31  
Type: Private

The Linux Foundation is dedicated to promoting the use of the Linux computer operating system in academia the corporate world and government. The company was formed in 2007 by the merger of Open Source Development Labs with the Free Standards Group. The Linux Foundation promotes and standardizes the Linux operating system by providing resources and services needed for open source development including offering intellectual property protection for developers. The foundation operates the Linux.com Web site to provide information on Linux. Linux serves as an alternative to Microsoft's Windows operating system on which most of the PCs in the world are based and is derived from the UNIX operating system.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/13 | 12/15 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 36.6%            | -     | 6.9   | 23.1  | 39.3  | 61.1  |
| Net income (\$ mil.)   | 49.3%            | -     | 0.6   | 3.5   | 3.7   | 9.4   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 9     |

**LIONBRIDGE TECHNOLOGIES INC.**
**NMS: LIOX**

1050 Winter Street  
Waltham, MA 02451  
Phone: 781 434-6000  
Fax: -  
Web: www.lionbridge.com

CEO: John Fennelly  
CFO: Marc Litz  
HR: -  
FYE: December 31  
Type: Public

Lionbridge Technologies wants to be king of the jungle at bridging the language gap. The company offers translation (or localization) of software user manuals Web content and other content. It prepares materials for international use by tailoring them to individual languages and cultures. The firm sells subscriptions to access its branded Web-based translation software; it also supplies human interpreters to government agencies and businesses. Additionally Lionbridge provides testing services under its VeriTest brand through which it checks websites software and hardware to ensure their quality. Among its more than 400 clients include Microsoft Google Adobe Systems and Samsung Group.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 7.0%             | 427.9 | 457.2 | 489.2 | 490.6 | 560.0 |
| Net income (\$ mil.)   | 69.4%            | 1.7   | 11.3  | 11.6  | 8.1   | 14.2  |
| Market value (\$ mil.) | 21.0%            | 145.8 | 255.9 | 379.4 | 366.0 | 312.5 |
| Employees              | 7.5%             | 4,500 | 5,000 | 4,800 | 5,500 | 6,000 |

**LIPSCOMB UNIVERSITY**

1 UNIVERSITY PARK DR  
NASHVILLE, TN 372043956  
Phone: 615-966-1000  
Fax: -  
Web: www.lipscomb.edu

CEO: -  
CFO: Danny Taylor  
HR: Christy Hooper  
FYE: May 31  
Type: Private

Lipscomb University was founded in 1891 as the Nashville Bible School by David Lipscomb and James A. Harding; it was renamed in Lipscomb's honor in 1918. The coeducational Christian school offers more than 150 programs of study in about 80 majors leading to bachelor's degrees about eight of them at colleges of arts and humanities Bible and ministry business education engineering pharmacy and health sciences and professional studies. It also offers graduate degrees in areas such as theology accountancy business administration conflict management counseling and education in addition to a doctorate degree in pharmacy. Lipscomb has an annual enrollment of approximately 4500 students.

|                        | Annual<br>Growth | 05/13 | 05/14 | 05/15 | 05/17 | 05/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.7%)           | -     | 157.0 | 167.2 | 143.3 | 146.4 |
| Net income (\$ mil.)   | 35.8%            | -     | 5.6   | 5.5   | 14.6  | 19.2  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 550   |

**LIQUEFIED NATURAL GAS LTD**
**AUS: LNG**

1001 McKinney, Suite 600  
Houston, TX 77002  
Phone: 713 815-6900  
Fax: 713 815-6905  
Web: www.lnglimited.com.au

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

When the founders of Liquefied Natural Gas (LNG) created the company's name they went straight to the point. As a producer and distributor of liquefied natural gas LNG turns coalbed methane gas supplied by third-party companies into liquid form for more efficient transport. It operates more than 30 liquefaction plants around the world and targets energy users in developing markets that have little or no existing natural gas resources. Distributing its liquid gas products by land and sea the company operates a fleet of more than 260 carriers as well as 60 reception terminals located around the world. LNG was established as a public company in 2004.

|                        | Annual<br>Growth | 06/15  | 06/16  | 06/17  | 06/18  | 06/19  |
|------------------------|------------------|--------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (2.2%)           | 0.5    | 0.4    | 0.3    | 0.2    | 0.5    |
| Net income (\$ mil.)   | -                | (66.3) | (85.6) | (22.5) | (16.8) | (23.5) |
| Market value (\$ mil.) | -                | -      | -      | -      | -      | -      |
| Employees              | (15.4%)          | 43     | 39     | 32     | 29     | 22     |

**LIQUID INVESTMENTS, INC.**

3840 VIA DE LA VALLE # 300  
DEL MAR, CA 920144268  
Phone: 858-509-8510  
Fax: -  
Web: www.nextsolutions.us

CEO: Ron L Fowler  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Liquid Investments has nothing to do with your bank accounts your retirement fund or your broker. The company supplies beer malt beverages soda energy drinks and water to customers in parts of California and Colorado. It owns the Mesa Beverage Co. in Santa Rosa California which handles over 1500 accounts in Sonoma and Marin counties. It also serves 475 accounts in the western slope area of Colorado through Colorado Beverage Distribution which has locations in Grand Junction and Montrose Colorado. Liquid distributes imported domestic and craft beers. It also offers regional and local beers along with soda and bottled water. Its latest addition to its craft labels is Victoria lagers.

|                        | Annual<br>Growth | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.5%)           | -     | 95.3  | 93.2  | 91.8  | 93.8  |
| Net income (\$ mil.)   | (79.0%)          | -     | 128.0 | 0.4   | (0.1) | 1.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 629   |

**LIQUIDITY SERVICES INC**
**NMS: LQDT**

6931 Arlington Road, Suite 200  
Bethesda, MD 20814  
Phone: 202 467-6868  
Fax: -  
Web: www.liquidityservices.com

CEO: William P. (Bill) Angrick  
CFO: Jorge A. Celaya  
HR: -  
FYE: September 30  
Type: Public

Liquidity Services (LSI) is an online auction firm. LSI provides manufacturers retailers corporations and governments with an electronic marketplace to dispose of liquidate and track goods in the reverse supply chain. More than one million professional buyers are registered on the firm's online marketplaces through which they can bid for wholesale surplus and salvage items like retail customer returns overstock products and end-of-life goods. LSI founded in 1999 also offers valuation appraisal inventory marketing sale and logistical management of assets; warehousing and inspection of inventory; and transaction support such as collections and dispute mediation.

|                        | Annual<br>Growth | 09/15   | 09/16  | 09/17  | 09/18  | 09/19  |
|------------------------|------------------|---------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (13.1%)          | 397.1   | 316.5  | 270.0  | 224.5  | 226.5  |
| Net income (\$ mil.)   | -                | (104.8) | (59.9) | (39.2) | (11.6) | (19.3) |
| Market value (\$ mil.) | 0.0%             | 248.9   | 378.6  | 198.8  | 213.9  | 249.3  |
| Employees              | (12.6%)          | 1,179   | 953    | 946    | 669    | 687    |

**LIQUIDMETAL TECHNOLOGIES INC**

NBB: LQMT

20321 Valencia Circle  
Lake Forest, CA 92630  
Phone: 949 635-2100  
Fax: -  
Web: www.liquidmetal.com

CEO: Lugee LI  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

It's not liquid it's not metal — well OK it is metal. Still Liquidmetal Technologies has built on research done at the California Institute of Technology by company officers William Johnson and Atakan Peker to sell amorphous metal alloys. Those products include an alloy that's lighter than titanium but twice as strong as conventional titanium alloys. The company's products are sold as bulk alloys coatings composites and powders. Applications include casings for cell phones defense products (armor-piercing ammunition) industrial coatings and sporting goods (baseball bats tennis rackets). Electronics giant Samsung is among the company's largest customers.

|                        | Annual Growth | 12/14 | 12/15 | 12/16  | 12/17 | 12/18 |
|------------------------|---------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (3.1%)        | 0.6   | 0.1   | 0.5    | 0.3   | 0.5   |
| Net income (\$ mil.)   | -             | (6.5) | (7.3) | (18.7) | (8.7) | (7.4) |
| Market value (\$ mil.) | (2.7%)        | 114.3 | 58.4  | 190.2  | 212.1 | 102.4 |
| Employees              | 2.1%          | 23    | 23    | 26     | 28    | 25    |

**LIRO PROGRAM AND CONSTRUCTION MANAGEMENT P.C.**

3 AERIAL WAY  
SYOSSET, NY 11791-5501  
Phone: 516-938-5476  
Fax: -  
Web: www.liro.com

CEO: Luis Tormenta  
CFO: Lawrence Roberts  
HR: -  
FYE: December 31  
Type: Private

The LiRo Group does construction with a New York accent. Through its operating companies LiRo provides engineering architectural and construction management services to mostly public sector clients in New York New Jersey and Connecticut. It offers a wide range of engineering and inspection services including civil structural mechanical electrical traffic and environmental. Its projects have included renovation of municipal buildings such as schools correctional facilities fire stations and court houses as well as reconstruction of highways bridges and subways and capital improvements at professional sports facilities like Yankee Stadium. LiRo was co-founded in 1983 by owner Rocco L. Trotta.

|                        | Annual Growth | 12/0-1 | 12/00 | 12/01 | 12/02 | 12/10 |
|------------------------|---------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 20.5%         | -      | 11.7  | 14.7  | 12.9  | 75.6  |
| Net income (\$ mil.)   | 17.2%         | -      | 1.6   | 2.5   | 2.9   | 7.8   |
| Market value (\$ mil.) | -             | -      | -     | -     | -     | -     |
| Employees              | -             | -      | -     | -     | -     | 200   |

**LITEHOUSE, INC.**

100 LITEHOUSE DR  
SANDPOINT, ID 838640528  
Phone: 208-920-2000  
Fax: -  
Web: www.lighthousefoods.com

CEO: Kelly Prior  
CFO: -  
HR: -  
FYE: December 29  
Type: Private

This company shines its light on salads. Litehouse is a leading maker of salad dressings sauces and vegetable dips under the Litehouse label. It produces a variety of dressings including blue cheese ranch and vinaigrette along with low fat and organic products. The company also makes fruit dips glazes and cheese crumbles as well as apple cider marinades and freeze-dried herbs. With manufacturing facilities in Idaho Utah and Michigan Litehouse products are sold through supermarkets and warehouse clubs in the US and Canada. Litehouse also supplies dressings and other products to food service distributors and restaurants. Founded by Edward Hawkins in 1963 Litehouse is run by the Hawkins family.

|                        | Annual Growth | 12/13 | 12/14* | 01/16* | 12/17 | 12/18 |
|------------------------|---------------|-------|--------|--------|-------|-------|
| Sales (\$ mil.)        | -             | -     | 0.0    | 214.5  | 254.0 | 316.2 |
| Net income (\$ mil.)   | -             | -     | 0.0    | 12.7   | 8.7   | 11.3  |
| Market value (\$ mil.) | -             | -     | -      | -      | -     | -     |
| Employees              | -             | -     | -      | -      | -     | 1,100 |

\*Fiscal year change

**LITHIA MOTORS INC**

NYS: LAD

150 N. Bartlett Street  
Medford, OR 97501  
Phone: 541 776-6401  
Fax: -  
Web: www.lithia.com

CEO: -  
CFO: John F. North  
HR: Christopher (Chris) Holzshu  
FYE: December 31  
Type: Public

Lithia Motors has its foot on the growth pedal. The auto dealer specializes in famed US auto brands such as Chrysler General Motors and Ford through about 180 stores in select markets in nearly 20 states. The firm sells some 30 brands of new domestic and imported vehicles and all brands of used cars and trucks through its stores and online. It also offers financing and replacement parts as well as vehicle protection products and credit insurance. Chairman Sidney DeBoer controls Lithia Motors through Lithia Holding Co.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 21.7%         | 5,390.3 | 7,864.3 | 8,678.2 | 10,086.5 | 11,821.4 |
| Net income (\$ mil.)   | 17.6%         | 138.7   | 183.0   | 197.1   | 245.2    | 265.7    |
| Market value (\$ mil.) | (3.1%)        | 1,993.9 | 2,453.4 | 2,227.1 | 2,612.6  | 1,755.6  |
| Employees              | 11.5%         | 8,827   | 9,574   | 11,170  | 12,899   | 13,643   |

**LITTELFUSE INC**

NMS: LFUS

8755 West Higgins Road, Suite 500  
Chicago, IL 60631  
Phone: 773 628-1000  
Fax: -  
Web: www.littelfuse.com

CEO: David W. Heinzmann  
CFO: Meenal A. Sethna  
HR: Ryan K. Stafford  
FYE: December 29  
Type: Public

Littelfuse is big on circuit protection. The company is one of the world's largest fuse makers. In addition to its fuses Littelfuse's other circuit protection devices include positive temperature coefficient devices that limit current when too much is being supplied and electrostatic discharge suppressors that redirect transient high voltage. The company's thyristors protect telecommunications circuits from transient voltage caused by lightning strikes. It also supplies fuses for HVAC systems elevators and machine tools. Littelfuse's 5800 customers include electronics manufacturers (Hewlett-Packard and Samsung) automakers (Ford and GM) and the automotive aftermarket (O'Reilly Automotive and Pep Boys).

|                        | Annual Growth | 12/14*  | 01/16*  | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 19.2%         | 852.0   | 867.9   | 1,056.2 | 1,221.5 | 1,718.5 |
| Net income (\$ mil.)   | 13.4%         | 99.4    | 82.5    | 104.5   | 119.5   | 164.6   |
| Market value (\$ mil.) | 14.2%         | 2,446.7 | 2,651.1 | 3,759.9 | 4,900.8 | 4,162.8 |
| Employees              | 11.7%         | 7,900   | 8,800   | 10,300  | 10,700  | 12,300  |

\*Fiscal year change

**LITTLE LADY FOODS INC.**

2323 Pratt Blvd.  
Elk Grove Village IL 60007  
Phone: 847-806-1440  
Fax: 847-806-0026  
Web: www.littleladyfoods.com

CEO: Rick Anderson  
CFO: James Sharwarko  
HR: -  
FYE: December 31  
Type: Private

This Little Lady serves up man-sized portions of frozen food. Little Lady Foods is a leading supplier of frozen food products for the foodservice and retail food industries. With facilities in the greater Chicago area the company makes stone-fired and kid-sized pizzas and a line of sandwiches that includes breakfast sandwiches paninis and wrap-style sandwiches on tortillas and flatbreads. The company markets its sandwiches for restaurants lunch stands and retail operators worldwide. It also offers sweet goods including an apple pancake muffins and turnovers. Little Lady Foods founded in 1961 provides custom product design creation and marketing services for private-label customers.

**LITTLE SIOUX CORN PROCESSORS LLC**

4808 F AVE  
MARCUS, IA 510357070  
Phone: 712-376-2800  
Fax: -  
Web: www.littlesiouxcornprocessors.com

CEO: -  
CFO: Gary Grotjohn  
HR: -  
FYE: September 30  
Type: Private

Pursuing the corny American Heartland dream of profitable renewable energy Little Sioux Corn Processors operates an ethanol plant in northwest Iowa. (It actually owns a 60% interest in the limited partnership that owns the ethanol facility.) The company converts bushels of corn into ethanol distiller grains (used as feed for the dairy and beef industries) and corn oil. Ethanol is used as an additive to gasoline as well as a fuel enhancer for high-octane motors and it burns more cleanly than normal gasoline thereby reducing carbon monoxide emissions. Little Sioux's production capacity is about 90 million gallons of ethanol annually more than double its original capacity after successive expansions.

|                        | Annual Growth | 09/02 | 09/03 | 09/10 | 09/11 | 09/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 27.0%         | -     | 31.8  | -     | 329.7 | 346.7 |
| Net income (\$ mil.)   | 1.3%          | -     | 4.1   | -     | 9.5   | 4.6   |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 48    |

**LITTLER MENDELSON P.C.**

650 California St. 20th Fl.  
San Francisco CA 94108-2693  
Phone: 415-433-1940  
Fax: 415-399-8490  
Web: www.littler.com

CEO: Thomas J Bender  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Partnerships

Most national law firms aim to be full-service shops but Littler Mendelson concentrates on the law of the workplace. With about 800 lawyers Littler Mendelson is one of the largest employment law firms in the US. Its specialty is representing management in all types of labor disputes and employee lawsuits. Practice areas include appellate work business restructuring employment litigation unfair competition and workplace safety. Littler Mendelson has more than 50 offices spanning cities from New York to Seattle. The firm was founded in San Francisco in 1942; it began expanding beyond California in the 1990s.

**LIVE NATION ENTERTAINMENT INC**
**NYS: LYV**

9348 Civic Center Drive  
Beverly Hills, CA 90210  
Phone: 310 867-7000  
Fax: -  
Web: www.livenationentertainment.com

CEO: Michael (Mike) Rapino  
CFO: Kathy Willard  
HR: Shawn Imitatesdog  
FYE: December 31  
Type: Public

Live Nation Entertainment holds center stage as the world's largest ticket seller and promoter of live entertainment. All total the company connects nearly 93 million fans to almost 35000 events each year. Through Ticketmaster it sells more than 480 million tickets annually for events at arenas stadiums theaters festival sites clubs and other venues across the world. Live Nation owns operates has exclusive booking rights for or has an interest in some 240 venues including the House of Blues clubs. Also a leading artist management firm the company has nearly 110 managers providing services to more than 400 artists. Live Nation has offices in 40 countries and venues in 11 countries.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|---------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 12.0%         | 6,867.0 | 7,245.7 | 8,354.9 | 10,337.4 | 10,787.8 |
| Net income (\$ mil.)   | -             | (90.8)  | (32.5)  | 2.9     | (6.0)    | 60.2     |
| Market value (\$ mil.) | 17.2%         | 5,486.4 | 5,162.8 | 5,589.4 | 8,945.1  | 10,348.7 |
| Employees              | (9.2%)        | 14,000  | 7,700   | 8,300   | 8,800    | 9,500    |

**LIVE VENTURES INC**
**NAS: LIVE**

325 E Warm Springs Road, Suite 102  
Las Vegas, NV 89119  
Phone: 702 997-5968  
Fax: -  
Web: www.liveventures.com

CEO: Jon Isaac  
CFO: Virland A Johnson  
HR: -  
FYE: September 30  
Type: Public

LiveDeal (formerly YP Corp.) is an Internet yellow pages and local online classifieds provider. The company offers goods and services listed for sale through its online classified marketplace at classifieds.livedeal.com; LiveDeal also publishes about 17 million business listings via its business directory at yellowpages.livedeal.com. Sources of revenue include advertising sales a pay-per-lead program with major auto dealers and optional listing upgrade and e-commerce/fraud prevention fees. The company changed its name from YP Corp. after its 2007 purchase of online local classifieds marketplace LiveDeal.

|                        | Annual Growth | 09/14 | 09/15  | 09/16 | 09/17 | 09/18 |
|------------------------|---------------|-------|--------|-------|-------|-------|
| Sales (\$ mil.)        | 129.0%        | 7.3   | 33.4   | 79.0  | 152.1 | 199.6 |
| Net income (\$ mil.)   | -             | (4.7) | (14.7) | 17.8  | 6.5   | 5.9   |
| Market value (\$ mil.) | 31.8%         | 5.8   | 3.3    | 3.7   | 24.1  | 17.5  |
| Employees              | 79.2%         | 112   | 302    | 277   | 1,211 | 1,155 |

**LIVEPERSON INC**
**NMS: LPSN**

475 Tenth Avenue, 5th Floor  
New York, NY 10018  
Phone: 212 609-4200  
Fax: -  
Web: www.liveperson.com

CEO: Robert P. LoCascio  
CFO: Daniel R. (Dan) Murphy  
HR: -  
FYE: December 31  
Type: Public

The message from LivePerson is that messaging is the effective way to connect with customers. The company's messaging apps and other software tools help companies provide information and service to customers and provide information about customers to companies. Primarily serving retailers and other companies with intensive customer interactions LivePerson's software enhances communications through multiple channels including messaging apps text-based chat e-mail and customer self-service tools. LivePerson's LiveEngage product allows companies to communicate with customers via mobile social media and messaging for e-commerce and service. Customers in the US make up about two-thirds of sales. In late 2014 LivePerson in its biggest deal acquired Contact At Once for \$65 million.

|                        | Annual Growth | 12/14 | 12/15  | 12/16  | 12/17  | 12/18   |
|------------------------|---------------|-------|--------|--------|--------|---------|
| Sales (\$ mil.)        | 4.4%          | 209.9 | 239.0  | 222.8  | 218.9  | 249.8   |
| Net income (\$ mil.)   | -             | (7.3) | (26.4) | (25.9) | (18.2) | (25.0)  |
| Market value (\$ mil.) | 7.5%          | 897.8 | 429.8  | 480.8  | 732.3  | 1,200.9 |
| Employees              | 1.1%          | 1,058 | 1,006  | 985    | 981    | 1,106   |

**LIVERAMP HOLDINGS INC**
**NYS: RAMP**

225 Bush Street, Seventeenth Floor  
San Francisco, CA 94104  
Phone: 866 352-3267  
Fax: -  
Web: www.liveramp.com

CEO: -  
CFO: Brett Madison  
HR: Tambra Clement  
FYE: March 31  
Type: Public

Axiom a provider of data and software used for direct marketing and customer relationship management (CRM) collects and maintains a storehouse of consumer information covering nearly every household in the US. It has real estate records on millions of properties that it offers to clients needing contact and demographics for direct mail and telemarketing. Axiom helps companies manage customer data and integrate that information into marketing systems. It draws clients from various sectors including automotive financial services packaged goods health care and telecommunications. The company has operations in Australia China Europe and the US. Most of its sales are made in the US. The Interpublic Group of Companies acquired Axiom for \$2.3 billion in October 2018.

|                        | Annual Growth | 03/15   | 03/16   | 03/17   | 03/18   | 03/19   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (27.3%)       | 1,020.1 | 850.1   | 880.2   | 917.4   | 285.6   |
| Net income (\$ mil.)   | -             | (11.0)  | 6.7     | 4.1     | 23.5    | 1,028.5 |
| Market value (\$ mil.) | 31.1%         | 1,270.2 | 1,472.9 | 1,955.8 | 1,560.1 | 3,748.8 |
| Employees              | (31.5%)       | 4,320   | 3,475   | 3,260   | 3,380   | 950     |

**LIVEWORLD, INC.**

NBB: LVWD

4340 Stevens Creek Blvd., Suite 101  
San Jose, CA 95129  
Phone: 408 871-5200  
Fax: -  
Web: www.liveworld.com

CEO: Peter H Friedman  
CFO: David Houston  
HR: -  
FYE: December 31  
Type: Public

LiveWorld hopes that online collaboration is the key to its livelihood. Promoting itself as a "social brand flow" manager the company designs websites and offers applications that can be added to a customers' existing site. It also offers customized pages on popular social media sites including Twitter and Facebook as well as moderators and community managers on these sites to keep the discussion headed in the right direction. LiveWorld has created online communities for prominent companies including HSBC Johnson & Johnson The Campbell Soup Company and Warner Brothers. Chairman and CEO Peter Friedman and EVP Jenna Woodul founded LiveWorld in 1996 from remnants of Apple's now-defunct eWorld online service.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (13.6%)          | 13.8  | 9.9   | 9.7   | 9.9   | 7.7   |
| Net income (\$ mil.)   | -                | (0.4) | (1.4) | (1.3) | (1.3) | (0.6) |
| Market value (\$ mil.) | (52.1%)          | 5.7   | 1.2   | 1.6   | 1.4   | 0.3   |
| Employees              | -                | -     | -     | -     | -     | -     |

**LKQ CORP**

NMS: LKQ

500 West Madison Street, Suite 2800  
Chicago, IL 60661  
Phone: 312 621-1950  
Fax: -  
Web: www.lkqcorp.com

CEO: John S. Quinn  
CFO: Varun Laroyia  
HR: Matthew J McKay  
FYE: December 31  
Type: Public

LKQ distributes replacement parts and components needed to repair passenger cars and trucks. It's one of the leading aftermarket parts suppliers in the US through subsidiary Keystone Automotive. LKQ also offers reconditioned remanufactured and refurbished parts including wheels bumpers mirrors and engines as well as recycled parts that are reclaimed from salvage vehicles. Customers include collision repair and mechanical repair shops. Additionally LKQ operates self-service retail yards that allow customers to come in search through and buy recycled auto parts. LKQ which generates just more than half its sales in the US was formed in 1998.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17    | 12/18    |
|------------------------|------------------|---------|---------|---------|----------|----------|
| Sales (\$ mil.)        | 15.2%            | 6,740.1 | 7,192.6 | 8,584.0 | 9,736.9  | 11,876.7 |
| Net income (\$ mil.)   | 5.9%             | 381.5   | 423.2   | 464.0   | 533.7    | 480.1    |
| Market value (\$ mil.) | (4.2%)           | 8,890.0 | 9,367.4 | 9,689.9 | 12,857.7 | 7,502.1  |
| Employees              | 14.7%            | 29,500  | 31,100  | 42,500  | 43,000   | 51,000   |

**LMI AEROSPACE, INC.**

NMS: LMIA

411 Fountain Lakes Blvd.  
St. Charles, MO 63301  
Phone: 636 946-6525  
Fax: -  
Web: www.lmiaerospace.com

CEO: Cliff Stebe  
CFO: Clifford C Stebe Jr  
HR: -  
FYE: December 31  
Type: Public

LMI Aerospace doesn't have to "just wing it." The company makes key airplane structures such as cockpit window frames fuselage skins and interior components. Its aerostructures segment fabricates machines finishes and integrates more than 40000 aluminum and specialty alloy components for commercial corporate and military aircraft. The engineering services unit (D3 Technologies) provides design engineering and program management services for aircraft. The Intec division designs and tests composites for production parts. The company also makes components for laser equipment used by semiconductor makers and reusable containers with industrial and military applications.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13  | 12/14  | 12/15 |
|------------------------|------------------|-------|-------|--------|--------|-------|
| Sales (\$ mil.)        | 10.2%            | 254.0 | 278.6 | 412.6  | 387.8  | 375.1 |
| Net income (\$ mil.)   | -                | 16.4  | 16.5  | (58.5) | (29.0) | (2.2) |
| Market value (\$ mil.) | (13.0%)          | 232.5 | 256.2 | 195.3  | 186.8  | 133.4 |
| Employees              | 7.1%             | 1,480 | 2,420 | 2,330  | 1,970  | 1,945 |

**LNB BANCORP, INC.**

NMS: LNBB

457 Broadway  
Lorain, OH 44052-1769  
Phone: 440 244-6000  
Fax: 440 244-4815  
Web: www.4lnb.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

LNB Bancorp is the holding company for The Lorain National Bank which operates more than 20 branches in Ohio's Cuyahoga Erie Lorain and Summit counties. The bank serves local businesses and individuals offering such deposit products as checking and savings accounts money market accounts CDs and IRAs. It also offers trust services and credit cards. The bank's lending activities primarily consist of commercial loans (approximately 60% of its portfolio) and real estate mortgages as well as installment and home equity loans. The Lorain National Bank offers brokerage and investment services to customers through an agreement with Investment Centers of America.

|                        | Annual<br>Growth | 12/09   | 12/10   | 12/11   | 12/12   | 12/13   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Assets (\$ mil.)       | 1.7%             | 1,149.5 | 1,152.5 | 1,168.4 | 1,178.3 | 1,230.3 |
| Net income (\$ mil.)   | -                | (2.0)   | 5.4     | 5.0     | 6.1     | 6.2     |
| Market value (\$ mil.) | 23.5%            | 41.7    | 48.1    | 45.5    | 57.1    | 97.0    |
| Employees              | (0.5%)           | 272     | 272     | 260     | 262     | 267     |

**LOCAL CORP**

NBB: LOCM Q

7555 Irvine Center Drive  
Irvine, CA 92618  
Phone: 949 784-0800  
Fax: 949 784-0880  
Web: www.localcorporation.com

CEO: Frederick G Thiel  
CFO: Kenneth S Cragun  
HR: -  
FYE: December 31  
Type: Public

Local.com traffics in keywords. Specializing in paid-search advertising the company connects businesses to consumers online. It attracts more than 30 million visitors per month through its Local.com search site its network of more than 1000 regional media websites and ones that distribute its advertising feeds to third-party sites. It makes money from direct advertisers who bid for placement (based on keywords) and pay per click and from indirect advertising subscribers that gain inclusion on the network through paid-search firms including Yahoo! and SuperMedia. Local.com also offers search engine optimization and other advertising support services.

|                        | Annual<br>Growth | 12/10 | 12/11  | 12/12  | 12/13  | 12/14 |
|------------------------|------------------|-------|--------|--------|--------|-------|
| Sales (\$ mil.)        | (0.3%)           | 84.1  | 78.8   | 97.8   | 94.4   | 83.1  |
| Net income (\$ mil.)   | -                | 4.2   | (14.6) | (24.2) | (10.4) | (5.5) |
| Market value (\$ mil.) | (36.7%)          | 151.2 | 49.4   | 47.8   | 36.8   | 24.2  |
| Employees              | (11.9%)          | 116   | 227    | 146    | 88     | 70    |

**LOEB & LOEB LLP**

10100 Santa Monica Blvd. Ste. 2200  
Los Angeles CA 90067  
Phone: 310-282-2000  
Fax: 310-282-2200  
Web: www.loeb.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private - Partnershi

Law firm Loeb & Loeb offers counsel in areas such as commercial finance entertainment intellectual property litigation real estate and tax. The firm has five US offices and international offices in Beijing and Hong Kong. Loeb & Loeb has more than 300 lawyers overall including former California governor Gray Davis. Clients have included classic rock 'n' roll band The Grateful Dead the estate of late actress Marilyn Monroe and the Motion Picture Association as well as corporate titans such as Bertelsmann Merrill Lynch and Prudential Securities.

**LOEBER MOTORS, INC.**

4255 W TOUHY AVE  
LINCOLNWOOD, IL 607121933  
Phone: 847-675-1000  
Fax: -  
Web: www.loebermotors.com

CEO: -  
CFO: -  
HR: Lynn Natividad  
FYE: December 31  
Type: Private

Want to buy a car from a son of a son of a salesman? Go to Loeber Motors family-owned and -operated for three generations. The company sells Mercedes-Benz Porsche and smart cars vans and trucks from its dealerships in Lincolnwood Illinois. Loeber Motors also sells used cars and maintains parts and service departments. Loeber's Web site allows visitors to get quick quotes on new cars schedule service appointments order parts apply for finance and search for used vehicles. The site also provides a forum for owners to chat about their cars. Martin Loeber founded Loeber Motors in 1938.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 138.4%           | -     | 19.8  | 315.0 | 330.2 | 268.2 |
| Net income (\$ mil.)   | 7.2%             | -     | 1.4   | 3.8   | 4.6   | 1.8   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 110   |

**LOEHMANN'S HOLDINGS INC.**

2500 Halsey St.  
Bronx NY 10461  
Phone: 718-409-2000  
Fax: 718-518-2766  
Web: www.loehmanns.com

CEO: -  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

Humorist Erma Bombeck claimed that "All I Know About Animal Behavior I Learned in Loehmann's Dressing Room" — and if you've ever tussled over the last discounted Donna Karan blouse at one of this retailer's stores you know what she was talking about. With some 40 Loehmann's stores in about a dozen states and the District of Columbia Loehmann's stores sells designer and brand-name women's and men's apparel accessories intimate apparel fragrances shoes and gifts at deep discounts. But caution to the shy: Loehmann's is famous for its communal dressing rooms. Founded in Brooklyn in 1921 by Frieda Loehmann the company was acquired by Dubai-based Istithmar PJSC in 2006. It emerged from Chapter 11 in 2011.

**LOEWS CORP.**
**NYS: L**

667 Madison Avenue  
New York, NY 10065-8087  
Phone: 212 521-2000  
Fax: -  
Web: www.loews.com

CEO: Jonathan M. Tisch  
CFO: David B. Edelson  
HR: R. Lynn Charles  
FYE: December 31  
Type: Public

When it comes to diversification Loews definitely has the low-down. The holding company's main interest is insurance through publicly traded subsidiary CNA Financial which offers commercial property/casualty coverage. It also owns hotels in the US and Canada through its Loews Hotels subsidiary. The group's energy holdings include contract oil-drilling operator Diamond Offshore Drilling (which operates roughly 20 offshore oil rigs) and interstate natural gas transmission pipeline systems operator Boardwalk Pipeline. Loews is controlled and run by the Tisch family including co-chairmen and cousins Andrew and Jonathan.

|                        | Annual<br>Growth | 12/14    | 12/15    | 12/16    | 12/17    | 12/18    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Assets (\$ mil.)       | (0.0%)           | 78,367.0 | 76,029.0 | 76,594.0 | 79,586.0 | 78,316.0 |
| Net income (\$ mil.)   | 1.9%             | 591.0    | 260.0    | 654.0    | 1,164.0  | 636.0    |
| Market value (\$ mil.) | 2.0%             | 13,113.1 | 11,983.5 | 14,614.2 | 15,612.8 | 14,205.4 |
| Employees              | 0.6%             | 17,510   | 16,700   | 15,800   | 18,100   | 17,900   |

**LOGANSPORT FINANCIAL CORP.**
**NBB: LOGN**

723 East Broadway  
Logansport, IN 46947  
Phone: 574 722-3855  
Fax: 574 722-3857  
Web: www.logansportsavings.com

CEO: -  
CFO: Chad Higgins  
HR: -  
FYE: December 31  
Type: Public

Community banking is the main sport at Logansport. Logansport Financial is the holding company for Logansport Savings Bank which serves customers in Cass County Indiana. From a single office in Logansport the bank offers individuals and businesses a variety of financial services including such deposit products as checking savings and NOW accounts as well as IRAs and certificates of deposit. Logansport Savings Bank uses funds from deposits to originate residential mortgages which account for almost half of its loan portfolio. The bank originally chartered in 1925 also offers home equity home improvement commercial real estate business and consumer loans.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | 0.1%             | 157.8 | 159.9 | 156.8 | 166.0 | 159.7 |
| Net income (\$ mil.)   | 5.7%             | 1.1   | 1.0   | 0.8   | 1.7   | 1.8   |
| Market value (\$ mil.) | 5.6%             | 11.4  | 10.9  | 10.2  | 16.4  | 18.6  |
| Employees              | -                | -     | -     | -     | -     | -     |

**LOGIC DEVICES INCORPORATED**
**PINK SHEETS: LOGC**

1375 Geneva Dr.  
Sunnyvale CA 94089  
Phone: 408-542-5400  
Fax: 408-542-0080  
Web: www.logicdevices.com

CEO: Bill Volz  
CFO: Kimiko Milheim  
HR: -  
FYE: September 30  
Type: Public

LOGIC Devices doesn't produce philosophical machines. Rather LOGIC specializes in high-end digital signal processor (DSP) chips used in applications including medical imaging instrumentation telecommunications and military weapons systems. The company outsources production of its chips to Asian foundries primarily Taiwan Semiconductor Manufacturing. LOGIC works with sales representatives and international distributors and also sells directly to OEMs including Lockheed Martin QUALCOMM Raytheon Sony Teradyne and Texas Instruments.

**LOGICALIS, INC.**

1 PENN PLZ STE 5130  
NEW YORK, NY 101195160  
Phone: 212-596-7160  
Fax: -  
Web: www.logicalis.com

CEO: Vince Deluca  
CFO: Sally Brandtneris  
HR: -  
FYE: February 28  
Type: Private

Logicalis believes enterprise technology should operate in a straightforward fashion. The company provides a variety of IT services such as consulting implementation systems integration staffing network design and training. Logicalis also offers managed services for tasks such as network security IT infrastructure management and monitoring and application management. Customers come from a variety of fields including manufacturing financial services and health care. In the US Logicalis operates from more than 30 offices. It is a subsidiary of UK-based Logicalis Group. Both are owned by South Africa-based Datatec Limited.

|                        | Annual<br>Growth | 02/11 | 02/12 | 02/13 | 02/14 | 02/15 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 0.2%             | -     | 384.3 | 422.3 | 386.0 | 386.3 |
| Net income (\$ mil.)   | 7.5%             | -     | 4.3   | 6.6   | 5.2   | 5.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 700   |



**LOGICQUEST TECHNOLOGY INC**

NBB: LOGQ

410 Park Avenue, 15th Floor #31,  
New York, NY 10022  
Phone: 212 231-0033  
Fax: -  
Web: www.bluegate.com

CEO: Ang Woon Han  
CFO: Cheng Yew Siong  
HR: -  
FYE: December 31  
Type: Public

Bluegate holds the keys to the gates of medical information. The company provides information technology (IT) services to the health care industry. It specializes in medical-grade network and managed services that meet HIPAA compliance regulations. It serves hospitals medical practices and other centralized health care providers. The company operates a leading Medical Grade Network dedicated to health care-related security and privacy concerns; Bluegate markets it as the only such network in the US. Memorial Hermann Health Net Providers a subsidiary of the Memorial Hermann Healthcare System is a client; Bluegate also provides services to the Texas-based Renaissance Healthcare Systems.

|                        | Annual<br>Growth | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (40.0%)          | 0.3   | 0.2   | 0.1   | 0.1   | 0.0   |
| Net income (\$ mil.)   | -                | (0.2) | (0.5) | (0.5) | (0.6) | (0.5) |
| Market value (\$ mil.) | -                | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Employees              | -                | -     | -     | -     | -     | -     |

**LOGISTICARE SOLUTIONS, LLC**

1275 PEACHTREE ST NE FL 6  
ATLANTA, GA 303093580  
Phone: 404-888-5831  
Fax: -  
Web: www.logisticare.com

CEO: -  
CFO: Kevin Dotts  
HR: Jenny Southern  
FYE: December 31  
Type: Private

LogistiCare is a go-between for getting from your house to the doctor's office and back. The company brokers non-emergency transportation services for commercial health plans government entities (such as state Medicaid agencies) and hospitals throughout the US. Using its nearly 20 call centers and a network of some 1500 independent contracted transportation providers the company coordinates the medical-related travel arrangements of its clients' members. In addition it contracts with local school boards to coordinate transportation for special needs students. The company provides more than 26 million trips each year for clients in some 40 states. LogistiCare is a subsidiary of Providence Service.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15*  | 04/17*  | 12/17   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 14.2%            | -     | 884.3 | 1,083.0 | 1,234.4 | 1,318.2 |
| Net income (\$ mil.)   | (21.0%)          | -     | 71.7  | 40.5    | 44.8    | 35.4    |
| Market value (\$ mil.) | -                | -     | -     | -       | -       | -       |
| Employees              | -                | -     | -     | -       | -       | 2,000   |

\*Fiscal year change

**LOGISTICS MANAGEMENT SOLUTIONS L.C.**

1 CITYPLACE DR STE 415  
SAINT LOUIS, MO 63141-7066  
Phone: 314-692-8886  
Fax: -  
Web: www.lmslogistics.com

CEO: Dennis Schoemehl  
CFO: Scott Hunt  
HR: -  
FYE: December 31  
Type: Private

Logistics Management Solutions (LMS) ensures a speedy delivery. The company provides a variety of third-party logistics and supply chain management services from process optimization consulting to shipment execution and transportation management. LMS also offers TOTAL a Web-based software package designed to work with customers' enterprise resource planning (ERP) systems. The company operates through a network of independent shippers to safely efficiently and cost-effectively manage the transportation of freight for manufacturers as well as wholesalers and retailers. Its roster of customers has included Monsanto (former parent) BASF Sara Lee Honeywell and American Railcar.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/07   | 12/08 | 12/09 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -                | -     | -     | (371.3) | 108.4 | 97.5  |
| Net income (\$ mil.)   | 1353.8%          | -     | -     | 0.0     | 2.6   | 3.5   |
| Market value (\$ mil.) | -                | -     | -     | -       | -     | -     |
| Employees              | -                | -     | -     | -       | -     | 146   |

**LOGMEIN INC**

NMS: LOGM

320 Summer Street  
Boston, MA 02210  
Phone: 781 638-9050  
Fax: 781 437-1803  
Web: www.logmein.com

CEO: William R. Wagner  
CFO: Edward K. (Ed) Herdiech  
HR: -  
FYE: December 31  
Type: Public

LogMeIn wants to help you stay productive even on the go. The company provides Web-based remote access software and services to consumers small and mid-sized businesses and IT service providers. Its user access and remote collaboration offerings serve consumers and business users while businesses and IT service providers use LogMeIn's technology to provide remote management and support. LogMeIn offers both free and subscription-based services. Its paid services add advanced features such as file transfer remote printing and drive mapping. Corporate customers include 3M AMD and IBM. About two-thirds of LogMeIn's sales come from US clients. In 2017 LogMeIn merged with GoToBusiness in a \$1.8 billion transaction.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 52.6%            | 222.0   | 271.6   | 336.1   | 989.8   | 1,204.0 |
| Net income (\$ mil.)   | 74.9%            | 8.0     | 14.6    | 2.6     | 99.5    | 74.4    |
| Market value (\$ mil.) | 13.4%            | 2,501.1 | 3,401.4 | 4,894.3 | 5,804.2 | 4,134.9 |
| Employees              | 44.6%            | 804     | 1,006   | 1,124   | 2,760   | 3,515   |

**LOJACK CORPORATION**

40 PEQUOT WAY  
CANTON, MA 020212306  
Phone: 781-302-4200  
Fax: -  
Web: www.lojack.com

CEO: Randy L. Ortiz  
CFO: Kenneth L. (Ken) Dumas  
HR: -  
FYE: December 31  
Type: Private

LoJack's signature product helps police recover stolen vehicles — a chilling thought for those driving hot cars. When a car equipped with a LoJack transmitter is stolen its signal is activated and tracked by police. The company rents tracking computers to law enforcement agencies then markets transponders to dealers and operators in 28 states and the District of Columbia and roughly 30 countries internationally. It also sells products for tracking people personal electronics cargo data and commercial equipment. LoJack provides installation and maintenance of its units which are manufactured by third parties.

|                        | Annual<br>Growth | 12/11 | 12/12 | 12/13 | 12/14  | 12/15 |
|------------------------|------------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (3.0%)           | -     | -     | -     | 133.6  | 129.6 |
| Net income (\$ mil.)   | -                | -     | -     | -     | (18.0) | 3.3   |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -     |
| Employees              | -                | -     | -     | -     | -      | 490   |

**LOMA LINDA UNIVERSITY MEDICAL CENTER**

11234 ANDERSON ST  
LOMA LINDA, CA 923542871  
Phone: 909-558-4000  
Fax: -  
Web: www.uologyseminar.com

CEO: Richard H Hart  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

As a teaching research hospital Loma Linda University Medical Center (LLUMC) knows the lay of the health care landscape in California's Inland Empire. Affiliated with Loma Linda University the 1000-bed healthcare network includes the main acute care LLUMC hospital which contains the system's Children's Hospital and offers general acute care and specialized services such as oncology neurology transplants and rehabilitation. The system also includes the LLUMC East Campus the LLUMC Marietta Campus a Behavioral Health Center and a Heart and Surgery Hospital as well as various regional clinics. Founded in 1905 the not-for-profit medical center is supported by the Seventh-day Adventist Church.

|                        | Annual<br>Growth | 06/04 | 06/05* | 12/06 | 12/15   | 12/16   |
|------------------------|------------------|-------|--------|-------|---------|---------|
| Sales (\$ mil.)        | 6.6%             | -     | 879.6  | 848.5 | 846.3   | 1,776.7 |
| Net income (\$ mil.)   | 11.2%            | -     | 39.9   | 64.7  | (413.7) | 128.8   |
| Market value (\$ mil.) | -                | -     | -      | -     | -       | -       |
| Employees              | -                | -     | -      | -     | -       | 4,676   |

\*Fiscal year change

**LONG BEACH MEDICAL CENTER**

455 E BAY DR  
LONG BEACH, NY 11561-2301  
Phone: 516-897-1000  
Fax: -  
Web: www.lbmc.org

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

After crisscrossing on one of Long Island's south coast beaches one might just need to go to Long Beach Medical Center (LBMC) to have that nasty burn treated. LBMC serves half a dozen Long Island communities. The facility has more than 160 acute care beds at the main center as well as 200 subacute care beds at The Komanoff Center for Geriatric and Rehabilitative Medicine and provides certified Home Care Agency and numerous outpatient programs. LBMC also provides behavioral health family health care emergency and rehabilitation services. Its Family Care Center offers health care to those with inadequate financial resources. LBMC has teaching affiliations with the New York College of Podiatric Medicine and the New York College of Osteopathic Medicine.

|                        | Annual Growth | 12/03 | 12/04 | 12/05   | 12/06 | 12/08 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | -             | -     | -     | (775.1) | 73.3  | 78.0  |
| Net income (\$ mil.)   | -             | -     | -     | 0.0     | (1.1) | (2.3) |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 830   |

**LONG BEACH MEMORIAL MEDICAL CENTER**

2801 ATLANTIC AVE FL 2  
LONG BEACH, CA 908061701  
Phone: 562-933-2000  
Fax: -  
Web: www.memorialcare.org

CEO: Barry Arbuckle  
CFO: Wendy Dorchester  
HR: -  
FYE: June 30  
Type: Private

Long Beach Memorial Medical Center (LBMMC) is an old-timer in the Long Beach health care market. A subsidiary of Memorial Health Services LBMMC provides a full range of health services to residents of the Long Beach California area. The medical center a 420-bed acute-care hospital was founded in 1907 and is one of the largest private hospitals on the West Coast. Services include primary emergency diagnostic surgical therapeutic and rehabilitative care. The hospital is home to centers for treatment of cancer heart stroke and women's and children's health concerns. It also provides home and hospice care programs as well as occupational health services.

|                        | Annual Growth | 06/08 | 06/09 | 06/11   | 06/15 | 06/16 |
|------------------------|---------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | 4.8%          | -     | 446.2 | 1,083.1 | 624.1 | 618.8 |
| Net income (\$ mil.)   | 7.5%          | -     | 53.7  | 63.5    | 93.9  | 88.8  |
| Market value (\$ mil.) | -             | -     | -     | -       | -     | -     |
| Employees              | -             | -     | -     | -       | -     | 6,000 |

**LONG ISLAND JEWISH MEDICAL CENTER**

27005 76TH AVE  
NEW HYDE PARK, NY 110401496  
Phone: 516-465-2600  
Fax: -

CEO: Michael J Dowling  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

Long Island Jewish Medical Center serves the western edge of Long Island and the eastern edge of the greater metropolitan New York area. The medical center campus includes Long Island Jewish Hospital a general acute care hospital; Cohen Children's Medical Center of New York Hospital which provides a full range of pediatric care services; and The Zucker Hillside Hospital a psychiatric hospital for patients of all ages. The medical center's staff includes 1200 physicians. Long Island Jewish Medical Center is the primary clinical and medical training facility of Northwell Health.

|                        | Annual Growth | 12/13 | 12/14   | 12/15   | 12/16   | 12/17   |
|------------------------|---------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 15.4%         | -     | 1,446.5 | 1,524.8 | 2,093.9 | 2,222.7 |
| Net income (\$ mil.)   | 16.9%         | -     | 96.5    | 44.9    | 162.8   | 154.3   |
| Market value (\$ mil.) | -             | -     | -       | -       | -       | -       |
| Employees              | -             | -     | -       | -       | -       | 1,214   |

**LONG ISLAND POWER AUTHORITY**

333 EARLE OVINGTON BLVD # 403  
UNIONDALE, NY 115533606  
Phone: 516-222-7700  
Fax: -  
Web: www.lipower.org

CEO: Michael D Hervey  
CFO: Herbert L Hogue  
HR: -  
FYE: December 31  
Type: Private

The long and short of it is that Long Island Power Authority (LIPA) owns the electric transmission and distribution system on Long Island that delivers power to more than 1.1 million retail customers. The company's network which is managed and operated by the National Grid USA consists of nearly 14000 miles of overhead and underground lines. LIPA offers energy conservation products and services as well as incentive programs to encourage customers to purchase energy from "green" (environmentally friendly) power generation sources. LIPA is a municipally owned not-for-profit utility company.

|                        | Annual Growth | 12/07 | 12/08 | 12/09   | 12/16   | 12/18   |
|------------------------|---------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 0.9%          | -     | -     | 3,312.2 | 3,399.1 | 3,576.3 |
| Net income (\$ mil.)   | (6.3%)        | -     | -     | 40.5    | (26.4)  | 22.7    |
| Market value (\$ mil.) | -             | -     | -     | -       | -       | -       |
| Employees              | -             | -     | -     | -       | -       | 100     |

**LONG ISLAND UNIVERSITY**

700 NORTHERN BLVD  
GREENVALE, NY 115481327  
Phone: 516-299-2535  
Fax: -  
Web: www.liu.edu

CEO: -  
CFO: Robert Altholz  
HR: Kelly Lee  
FYE: August 31  
Type: Private

Long Island University (LIU) helps students see a long future in professional fields including medicine and business. LIU has an enrollment of more than 24000 students at multiple locations in New York State. The university employs more than 600 full-time faculty members and has a 12:1 student-to-teacher ratio. LIU offers 575 degree programs and certificates in fields including pharmacy nursing health sciences education liberal arts sciences business and information studies. The school traces its roots to 1886 when the Brooklyn College of Pharmacy was founded.

|                        | Annual Growth | 08/10 | 08/11 | 08/14 | 08/15 | 08/16 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (3.7%)        | -     | 468.6 | 501.7 | 396.8 | 388.9 |
| Net income (\$ mil.)   | 63.1%         | -     | 2.5   | 41.4  | 33.7  | 28.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 3,300 |

**LOOKSMART LTD.**
**NAS: LOOK**

50 California Street, 16th Floor  
San Francisco, CA 94108  
Phone: 415 348-7000  
Fax: -  
Web: www.looksmart.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

It's hard to find anything online without looking unless you're talking about ads. LookSmart helps publishers advertisers and consumers see what they want when it comes to online advertising. The company earns most of its revenue through its Advertiser Networks offering (AdCenter) which provides advertisers with targeted pay-per-click search advertising contextual advertising and banner products. It also offers Publisher Solutions that help content publishers maintain advertiser relationships online. LookSmart completed its transition to a full-on provider of advertising and publishing services after a couple of years spent divesting its non-core consumer website assets.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12  | 12/13 |
|------------------------|---------------|-------|-------|-------|--------|-------|
| Sales (\$ mil.)        | (40.1%)       | 51.8  | 47.5  | 27.6  | 15.7   | 6.7   |
| Net income (\$ mil.)   | -             | (6.2) | 1.0   | (2.5) | (11.0) | (5.4) |
| Market value (\$ mil.) | 18.9%         | 5.9   | 12.2  | 7.4   | 5.1    | 11.8  |
| Employees              | (20.5%)       | 65    | 52    | 50    | 38     | 26    |

**LOOP LLC**

137 NORTH PARK BLVD  
COVINGTON, LA 704335071  
Phone: 985-276-6100  
Fax: -  
Web: www.loopllc.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private

LOOP (Louisiana Offshore Oil Port) offloads crude oil from tankers stores it and routes it to pipelines and refineries along the Gulf Coast and the Midwest. It is also the storage and terminalling facility for the MARS pipeline system and its supply of offshore Gulf of Mexico crude oil. Oil is stored in eight underground caverns leached out of a naturally occurring salt dome. These caverns are capable of storing about 50 million barrels of crude oil. The company is owned by Marathon Ashland Pipe Line Murphy Oil and Shell Oil. In addition to other services LOOP has an above-ground tank farm made up of six 600000 barrel tanks.

|                        | Annual<br>Growth | 12/05 | 12/06 | 12/08 | 12/09 | 12/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 1.7%             | -     | 235.8 | 265.3 | 243.6 | 279.9 |
| Net income (\$ mil.)   | 1.9%             | -     | 104.3 | 79.2  | 87.3  | 125.9 |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 128   |

**LOOPNET INC.**

NASDAQ: LOOP

185 Berry St. Ste. 4000  
San Francisco CA 94107  
Phone: 415-243-4200  
Fax: 415-764-1622  
Web: www.loopnet.com

CEO: Richard J Boyle Jr  
CFO: Brent Stumme  
HR: -  
FYE: December 31  
Type: Subsidiary

Feeling out of the loop when it comes to commercial real estate? LoopNet provides information services to the commercial real estate market through LoopNet.com. Its flagship LoopNet Marketplace includes some 788000 property listings; it offers a free basic membership as well as a subscription-based premium membership. LoopNet has more than 4 million registered members and about 68000 premium members. The firm also offers LoopLink which helps real estate brokers integrate LoopNet listings into their own websites; BizBuySell and BizQuest online marketplaces for businesses that are for sale; and commercial real estate network CityFeet.com. Real estate data firm CoStar Group owns LoopNet.

**LORILLARD, INC.**

NYS: LO

714 Green Valley Road  
Greensboro, NC 27408-7018  
Phone: 336 335-7000  
Fax: -  
Web: www.lorillard.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Money smells of menthol at Lorillard the #3 cigarette maker in the US (behind Philip Morris and Reynolds American). Flagship brand Newport is its best-selling menthol cigarette and #2-top selling cigarette name in the US accounting for about 85% of sales. Other brands include the premium and discount lines of Kent Old Gold True and Maverick as well as the blu e-cigarette. The company sells its lineup to wholesale distributors (who supply retail and chain stores and government agencies). Lorillard was known as the Carolina Group until 2008 when it split from former parent Loews. Founded in 1760 by French immigrant Pierre Lorillard it is the nation's oldest continuously operating tobacco business.

|                        | Annual<br>Growth | 12/10    | 12/11    | 12/12    | 12/13    | 12/14    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 4.2%             | 5,932.0  | 6,466.0  | 6,623.0  | 6,950.0  | 6,990.0  |
| Net income (\$ mil.)   | 3.6%             | 1,029.0  | 1,116.0  | 1,099.0  | 1,180.0  | 1,187.0  |
| Market value (\$ mil.) | (6.4%)           | 29,541.6 | 41,040.0 | 42,001.2 | 18,244.8 | 22,658.4 |
| Employees              | 1.8%             | 2,700    | 2,800    | 2,900    | 2,900    | 2,900    |

**LOS ANGELES COUNTY DEPARTMENT OF HEALTH SERVICES**

313 N. Figueroa St.  
Los Angeles CA 90012  
Phone: 213-240-8101  
Fax: 213-250-4013  
Web: www.ladhs.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Government Agency

Los Angeles County Department of Health Services is one of the US's largest publicly supported health systems. The department includes three general acute care hospitals a rehabilitation hospital (Rancho Los Amigos National Rehabilitation Center which has some 400 beds) two ambulatory care centers and several community health clinics. The system is the main provider of health care for the area's poor and uninsured. It provides general medical and surgical care and is affiliated with the medical school at USC. The system also manages the Emergency Medical Services (EMS) Agency and the Community Health Plan HMO a low-cost managed care plan for members of Medicaid and other state-funded programs.

**LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY**

1 Gateway Plaza  
Los Angeles CA 90012-2952  
Phone: 213-922-6000  
Fax: 213-922-2704  
Web: www.metro.net

CEO: Philip Washington  
CFO: Nalini Ahuja  
HR: -  
FYE: June 30  
Type: Government-owned

In the City of Angels it takes more than wings to get around. Thanks to the bus and rail systems of the Los Angeles County Metropolitan Transportation Authority (LACTMA or Metro) millions of passengers are carried through one of the most populous counties in the US via Metro Bus Metrolink (commuter rail) and Metro Rail (subway and light rail). Together they cover an extensive freeway network four airports and various ports. LACTMA operates these systems and it serves as a transportation planner designer and builder. A 14-member board consisting of elected officials (including the mayor) and appointees secures the budget (approximately \$4 billion) and selects the projects for Metro.

**LOS ANGELES DEPARTMENT OF WATER AND POWER**

111 N HOPE ST  
LOS ANGELES, CA 900122607  
Phone: 213-367-4211  
Fax: -  
Web: www.ladwp.com

CEO: -  
CFO: Phil Leiber  
HR: -  
FYE: June 30  
Type: Private

The Los Angeles Department of Water and Power (LADWP) keeps the movie cameras running and the swimming pools full. The largest municipally owned utility in the US LADWP provides electricity to 1.4 million residential and business customers and water to 674000 customers. The company has power plant interests that give it more than 7220 MW of generating capacity; it also buys and sells wholesale power. Most of the city's water supply is transported through two aqueduct systems from the Sierra Nevada Mountains; other water sources include wells and local groundwater basins. Because LADWP is city-owned its retail monopoly status has been unaffected by utility deregulation in California.

|                        | Annual<br>Growth | 06/08 | 06/09 | 06/10 | 06/11   | 06/17   |
|------------------------|------------------|-------|-------|-------|---------|---------|
| Sales (\$ mil.)        | 4.7%             | -     | -     | 812.4 | 3,126.0 | 1,118.5 |
| Net income (\$ mil.)   | 11.1%            | -     | -     | 67.3  | 57.6    | 140.5   |
| Market value (\$ mil.) | -                | -     | -     | -     | -       | -       |
| Employees              | -                | -     | -     | -     | -       | 9,500   |

**LOS ANGELES PHILHARMONIC ASSOCIATION**

151 S GRAND AVE  
LOS ANGELES, CA 900123034  
Phone: 213-972-7300  
Fax: -  
Web: www.laphilstore.com

CEO: Chad Smith  
CFO: -  
HR: -  
FYE: September 30  
Type: Private

The Los Angeles Philharmonic Association promotes its orchestra which is one of Southern California's leading performing arts institutions. The orchestra often known simply as the LA Phil performs orchestral and chamber music jazz world music and holiday concerts at the Walt Disney Concert Hall (in winter) and the Hollywood Bowl (in summer). The orchestra that would become the Los Angeles Philharmonic was originally founded and financed back in 1919 by copper baron and music enthusiast William Andrews Clark Jr. The Association was officially formed in 1976 but traces its roots to the beginning of the orchestra.

|                        | Annual Growth | 09/06 | 09/07 | 09/08 | 09/13 | 09/14 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 5.9%          | -     | -     | 103.2 | 124.8 | 145.5 |
| Net income (\$ mil.)   | 11.8%         | -     | -     | 14.2  | 14.5  | 27.7  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 2,000 |

**LOUIS VUITTON NORTH AMERICA INC.**

19 E. 57th St.  
New York NY 10022  
Phone: 212-931-2000  
Fax: 212-931-2730  
Web: www.lvmh.com

CEO: Antonio Belloni  
CFO: Patrice Pfister  
HR: -  
FYE: December 31  
Type: Subsidiary

Louis Vuitton North America knows fashion and leather retailing. The company is the North American operating subsidiary of French luxury goods giant LVMH Moët Hennessy Louis Vuitton which boasts more than 60 luxury brands including Cliquot Dom Perignon Moët & Chandon Christian Dior Givenchy Donna Karan (DKI) Sephora and TAG Heuer. Louis Vuitton North America runs the Louis Vuitton fashion and leather goods business in the US. The company also dabbles in duty free shopping. Louis Vuitton North America operates more than 530 US stores including a four-story emporium on New York's Fifth Avenue. The North American arm of the Maison contributed about 20% of its parent company's 2012 sales.

**LOUISIANA BANCORP INC**

NMS: LABC

1600 Veterans Memorial Boulevard  
Metairie, LA 70005  
Phone: 504 834-1190  
Fax: -  
Web: www.bankofneworleans.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Public

Louisiana Bancorp's vault isn't filled with Mardi Gras doubloons chère. The holding company owns the Bank of New Orleans which offers standard retail banking products to individuals and small businesses including deposit accounts loans and mortgages and credit cards. Residential mortgages represent about half of the bank's loan portfolio; commercial mortgages and land loans make up most of the rest. Bank of New Orleans operates three locations and a loan office in the Crescent City; a fourth branch has been closed since being damaged by Hurricane Katrina in 2005. The bank was founded in 1909 as Greater New Orleans Homestead.

|                        | Annual Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (1.0%)        | 329.8 | 320.9 | 313.1 | 311.9 | 316.7 |
| Net income (\$ mil.)   | 1.7%          | 2.5   | 2.6   | 2.1   | 2.5   | 2.7   |
| Market value (\$ mil.) | 5.9%          | 41.9  | 42.1  | 45.8  | 49.0  | 52.6  |
| Employees              | 0.7%          | 68    | 65    | 64    | 72    | 70    |

**LOUISIANA TECH UNIVERSITY**

1100 HULL AVE  
RUSTON, LA 71270  
Phone: 318-257-3267  
Fax: -  
Web: www.latechsports.com

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

Louisiana Tech University founded in 1894 has an annual enrollment of approximately 11000 students. The public research university offers bachelor's master's and doctoral degrees through more than 80 undergraduate and more than 40 graduate academic programs at colleges of applied and natural sciences business education engineering and science and liberal arts. It also confers associate degrees and post-bachelor's certificates. The university's research centers focus on education and government technology and commercialization and economic development and community support. Louisiana Tech's student-athletes compete in more than 15 varsity sports.

|                        | Annual Growth | 06/02 | 06/03 | 06/04 | 06/05 | 06/18 |
|------------------------|---------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.2%          | -     | 71.9  | 6.7   | 82.0  | 115.0 |
| Net income (\$ mil.)   | (13.5%)       | -     | 159.0 | 2.4   | 5.6   | 18.0  |
| Market value (\$ mil.) | -             | -     | -     | -     | -     | -     |
| Employees              | -             | -     | -     | -     | -     | 1,230 |

**LOUISIANA-PACIFIC CORP**

NYS: LPX

414 Union Street  
Nashville, TN 37219  
Phone: 615 986-5600  
Fax: -

CEO: W. Bradley (Brad) Southern  
CFO: Sallie B. Bailey  
HR: Tim Hartnett  
FYE: December 31  
Type: Public

Specializing in floors walls and roofs Louisiana-Pacific (LP) might just have you surrounded. The building materials company makes specialized wood products such as oriented strand board (a lower-cost version of plywood) siding and laminated lumber and related products. Its offerings are used in new home and manufactured housing construction as well as repair and remodeling and for sheds and other outdoor structures. The company sells its products to distributors dealers professional lumberyards and retail home centers including The Home Depot. It has production facilities throughout North and South America.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 10.0%         | 1,934.8 | 1,892.5 | 2,233.4 | 2,733.9 | 2,828.0 |
| Net income (\$ mil.)   | -             | (75.4)  | (88.1)  | 149.8   | 389.8   | 394.6   |
| Market value (\$ mil.) | 7.6%          | 2,266.0 | 2,464.4 | 2,590.3 | 3,593.2 | 3,040.4 |
| Employees              | 2.2%          | 4,500   | 4,800   | 4,800   | 5,000   | 4,900   |

**LOVE'S TRAVEL STOPS & COUNTRY STORES INC.**

10601 N. Pennsylvania Ave.  
Oklahoma City OK 73120  
Phone: 405-751-9000  
Fax: 405-749-9110  
Web: www.loves.com

CEO: Tom E Love  
CFO: Doug Stussi  
HR: -  
FYE: December 31  
Type: Private

If you're a trucker or RVer on the road all you need is Love's. Love's Travel Stops & Country Stores operates more than 290 travel stop locations and 150 truck tire care centers throughout a swath of about 40 states from California to Virginia including convenience stores in Colorado Kansas New Mexico Oklahoma and Texas. Each travel stop includes a convenience store; a fast-food restaurant such as Taco Bell or Subway; and gas outlets for cars trucks and RVs. The travel stops also provide shower rooms laundry facilities game rooms and mail drops. Love's Travel Stops & Country Stores is owned by the family of CEO Tom Love who founded the company in 1964.

**LOW TEMP INDUSTRIES INC.**

9192 TARA BLVD  
JONESBORO, GA 302364913  
Phone: 678-379-0913  
Fax: -  
Web: www.lowtempind.com

CEO: William E Casey  
CFO: Mike Moody  
HR: -  
FYE: October 31  
Type: Private

Bam! Cooks kick it up a notch on Low Temp Industries' commercial chef's counters and dish tables. Constructed of stainless steel the tables and counters outfit the kitchens of restaurants hospitals schools and cafeterias. The chef's counter can be custom built for the customer to include a variety of food warmers shelves self-contained sandwich units cutting boards and a sink. Low Temp also manufactures custom serving counters for dining areas and automatic dish conveyors with washing systems. , Low Temp's , Colorpoint division builds mobile fiberglass serving line equipment while its Visions division designs and builds specialty counters booths window treatments signage and menu boards.

|                        | Annual<br>Growth | 10/02 | 10/03 | 10/04 | 10/06 | 10/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 4.7%             | -     | 19.6  | 20.3  | 24.4  | 23.5  |
| Net income (\$ mil.)   | -                | -     | -     | 0.0   | 0.0   | 0.0   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 150   |

**LOWE'S COMPANIES INC**

NYS: LOW

1000 Lowe's Blvd.  
 Mooresville, NC 28117  
Phone: 704 758-1000  
Fax: -  
Web: www.lowes.com

CEO: Robert A. Niblock  
CFO: Marshall A. Croom  
HR: -  
FYE: February 01  
Type: Public

Lowe's Companies has built a strong business out of lumber cement power tools and other merchandise. The company is the nation's #2 home improvement chain (after The Home Depot) with some 2000 mostly US-based locations. Its stores offer some 34000 products for repair and improvement projects (such as lumber paint plumbing and electrical supplies and tools) gardening and outdoor living and home furnishing and decorating. Lowe's is also one of the country's leading retailers of home appliances. It targets both the professional and consumer markets with national brand-name merchandise as well as its own private labels (Kobalt Blue Hawk Garden Treasures). The company only operates in North America with the vast majority of sales generated in the US.

|                        | Annual<br>Growth | 01/15    | 01/16*   | 02/17    | 02/18    | 02/19    |
|------------------------|------------------|----------|----------|----------|----------|----------|
| Sales (\$ mil.)        | 6.1%             | 56,223.0 | 59,074.0 | 65,017.0 | 68,619.0 | 71,309.0 |
| Net income (\$ mil.)   | (3.8%)           | 2,698.0  | 2,546.0  | 3,093.0  | 3,447.0  | 2,314.0  |
| Market value (\$ mil.) | 9.4%             | 54,275.8 | 57,399.7 | 58,705.3 | 81,301.5 | 77,785.1 |
| Employees              | 3.1%             | 266,000  | 270,000  | 290,000  | 310,000  | 300,000  |

\*Fiscal year change

**LOWE'S FOOD STORES INC.**

1381 Old Mill Circle Ste. 200  
Winston-Salem NC 27114  
Phone: 336-659-0180  
Fax: 336-768-4702  
Web: www.lowesfoods.com

CEO: -  
CFO: -  
HR: -  
FYE: September 30  
Type: Subsidiary

Lowe's Food Stores operates a chain of more than 100 supermarkets in North Carolina South Carolina and Virginia. The stores offer traditional supermarket fare including fresh meat seafood deli and bakery departments in addition to natural foods and supplements. The regional grocery chain's Lowe's-Foods-to-Go program lets customers shop online and either pick up their groceries at their local Lowe's Food store or have them delivered. The company's Just\$ave division operates more than 15 discount food stores in North Carolina as well as more than half a dozen fuel stations. Founded in 1954 Lowe's Food Stores is owned by food wholesaler Alex Lee.

**LOWER COLORADO RIVER AUTHORITY**

3700 LAKE AUSTIN BLVD  
AUSTIN, TX 787033504  
Phone: 512-473-3200  
Fax: -  
Web: www.lcra.org

CEO: Phil Wilson  
CFO: Richard Williams  
HR: -  
FYE: June 30  
Type: Private

The stars at night may be big and bright but more than 1 million people deep in the heart of Texas still need electricity from the Lower Colorado River Authority (LCRA). Serving 80 counties along the lower Colorado River between Central Texas and the Gulf of Mexico the not-for profit state-run entity supplies wholesale electricity to more than 40 retail utilities (primarily municipalities and cooperatives). It operates three fossil-fuel powered plants and six hydroelectric dams that give it a production capacity of about 3800 megawatts; it also purchases electricity from Texas wind farms. The LCRA provides water and wastewater utility services to more than 30 communities as well.

|                        | Annual<br>Growth | 06/09 | 06/10   | 06/11   | 06/12   | 06/15   |
|------------------------|------------------|-------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (3.9%)           | -     | 1,244.4 | 1,185.8 | 1,261.7 | 1,021.3 |
| Net income (\$ mil.)   | (32.5%)          | -     | 110.6   | 48.9    | 101.4   | 15.5    |
| Market value (\$ mil.) | -                | -     | -       | -       | -       | -       |
| Employees              | -                | -     | -       | -       | -       | 1,800   |

**LOYOLA MARYMOUNT UNIVERSITY**

1 LMU DR UHALL STE 4900  
LOS ANGELES, CA 90045  
Phone: 310-338-2700  
Fax: -  
Web: www.lmu.edu

CEO: Thomas O Fleming  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Loyola Marymount University (LMU) in Los Angeles is a Jesuit (Catholic) institution with an enrollment of more than 9500 students. It offers more than 115 graduate and undergraduate programs through four colleges: Bellarmine College of Liberal Arts College of Business Administration College of Communication and Fine Arts and Seaver College of Science and Engineering. There is also the School of Education and School of Film and Television. Other programs include the Graduate Division Continuing Education Program and Loyola Law School. LMU has an 11:1 student-to-faculty ratio. The university was formed in 1973 by the merger of Loyola College (founded in 1911) and Marymount Junior College.

|                        | Annual<br>Growth | 05/11 | 05/12 | 05/13 | 05/14 | 05/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.7%             | -     | -     | 328.7 | 338.7 | 393.3 |
| Net income (\$ mil.)   | (3.9%)           | -     | -     | 62.9  | 70.6  | 51.6  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 1,449 |

**LOYOLA UNIVERSITY MARYLAND, INC.**

5000 YORK RD STE 200  
BALTIMORE, MD 212124437  
Phone: 410-617-2000  
Fax: -  
Web: www.loyola.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Loyola University in Maryland is a Jesuit Catholic university that offers studies in liberal arts and sciences. In addition to its undergraduate programs Loyola has graduate degree programs in education speech pathology finance psychology modern studies pastoral counseling and engineering science. The university annually enrolls about 3500 undergraduate and some 2600 graduate students. The school has more than 300 full-time faculty and a student-teacher ratio of about 12:1. Loyola was founded in 1852 by Father John Early and eight other Jesuits.

|                        | Annual<br>Growth | 05/11 | 05/12 | 05/13 | 05/14 | 05/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 3.2%             | -     | 185.2 | 263.0 | 285.6 | 217.3 |
| Net income (\$ mil.)   | -                | -     | (2.3) | 19.5  | 27.7  | 35.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,066 |

**LOYOLA UNIVERSITY NEW ORLEANS INC**

6363 SAINT CHARLES AVE  
NEW ORLEANS, LA 701186195  
Phone: 504-865-2011  
Fax: -  
Web: www.loyno.edu

CEO: -  
CFO: -  
HR: -  
FYE: July 31  
Type: Private

Loyola University New Orleans provides legal medical and fine arts education programs in the Big Easy. The university is part of US network of Jesuit universities and enrolls about 3840 students. The liberal arts university offers some 59 undergraduate and 11 graduate degree programs through five colleges: Business Arts and Sciences Graduate and Professional Studies Law Music and Fine Arts. Loyola University New Orleans has a student-to-teacher ratio of 10:1. It is one of a network of 28 Jesuit colleges and universities across the US.

|                        | Annual<br>Growth | 07/10 | 07/11 | 07/12  | 07/13 | 07/14 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | 3.2%             | -     | -     | 126.7  | 154.3 | 135.0 |
| Net income (\$ mil.)   | -                | -     | -     | (16.0) | 26.3  | 3.2   |
| Market value (\$ mil.) | -                | -     | -     | -      | -     | -     |
| Employees              | -                | -     | -     | -      | -     | 1,000 |

**LOYOLA UNIVERSITY OF CHICAGO INC**

1032 W SHERIDAN RD  
CHICAGO, IL 606601537  
Phone: 773-274-3000  
Fax: -  
Web: www.luc.edu

CEO: Michael J. Garanzini  
CFO: William Laird  
HR: -  
FYE: June 30  
Type: Private

Loyola University is a Jesuit Catholic university with a reach that extends far beyond the Windy City. In addition to its three Chicago-area campuses the university also maintains an undergraduate campus in Italy and a study center in Beijing China. Loyola University's nearly 16000 students can choose from about 80 undergraduate 85 master's 30 doctoral and about two dozen graduate-level certificate programs. With about 1550 full-time staff members the not-for-profit school has a 14:1 student-teacher ratio. Notable alumni include actor Bob Newhart and writer Sandra Cisneros. Established in 1870 by a group of Jesuit priests the university turned its medical center into a separate subsidiary in 1995.

|                        | Annual<br>Growth | 06/11 | 06/12 | 06/13 | 06/17 | 06/18  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | 3.3%             | -     | 490.2 | 509.3 | 582.2 | 594.8  |
| Net income (\$ mil.)   | 6.5%             | -     | 74.9  | 87.6  | 109.1 | 109.5  |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -      |
| Employees              | -                | -     | -     | -     | -     | 10,500 |

**LPL FINANCIAL HOLDINGS INC.**

75 State Street  
Boston, MA 02109  
Phone: 617 423-3644  
Fax: -  
Web: www.lpl.com

NMS: LPLA  
CEO: Dan H. Arnold  
CFO: Matthew J. (Matt) Audette  
HR: Sheree Lovering  
FYE: December 31  
Type: Public

LPL Financial is one of the largest distributors of financial products and services in the US. It provides an integrated platform of brokerage and investment advisory services to more than 14000 independent financial advisors including those at more than 700 financial institutions (such as credit unions) across the country. LPL also supports 4000 advisors affiliated with insurance companies that use LPL's clearing and advisory platforms. It does not sell direct to retail consumers but instead supports independent advisors who serve retail consumers. Total investable assets affiliated with LPL's licensed and independent advisors exceed \$500 billion. LPL was formed in 1989 by the merger of Linsco and Private Ledger.

|                        | Annual<br>Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|------------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 4.4%             | 4,373.7 | 4,275.1 | 4,049.4 | 4,281.5 | 5,188.4 |
| Net income (\$ mil.)   | 25.3%            | 178.0   | 168.8   | 191.9   | 238.9   | 439.5   |
| Market value (\$ mil.) | 8.2%             | 3,790.7 | 3,629.1 | 2,996.0 | 4,862.0 | 5,197.2 |
| Employees              | 5.7%             | 3,384   | 3,410   | 3,288   | 3,736   | 4,229   |

**LRI HOLDINGS INC.**

3011 Armory Dr. Ste. 300  
Nashville TN 37204  
Phone: 615-885-9056  
Fax: 615-885-9057  
Web: www.logansroadhouse.com

CEO: Hazem Ouf  
CFO: Edmund J Schwartz  
HR: -  
FYE: July 31  
Type: Private

LRI Holdings earns a lot of peanuts even though it gives them away for free. The company operates Logan's Roadhouse a chain of casual restaurants that serve generous-sized plates of grilled steaks chicken barbecued ribs and hamburgers. The chain prides itself on its affordable prices (the average bill is less than \$15) while also offering free all-you-can-eat buckets of shelled peanuts and rolls. LRI Holdings has 185 company-owned locations of Logan's Roadhouse across 20 states and 26 franchises in four states. LRI Holdings was formed in 2006 by a private investor group. The company agreed to be acquired by private equity firm Kelso & Co. in 2010.

**LRR ENERGY, L.P.**

Heritage Plaza, 1111 Bagby, Suite 4600  
Houston, TX 77002  
Phone: 713 292-9510  
Fax: -

NYS: LRE  
CEO: -  
CFO: Richard A Robert  
HR: -  
FYE: December 31  
Type: Public

What do Texas Oklahoma and New Mexico have in common? Oil gas and LRR Energy. An oil and natural gas producer LRR Energy owns assets in the Permian Basin in West Texas and southern New Mexico the Mid-Continent region in Oklahoma and East Texas and along the Gulf Coast in Texas. The company's properties have proved reserves of more than 30 million barrels of oil equivalent. It operates more than 850 oil or gas-producing wells. Formed in April 2011 from assets held by investment fund Lime Rock Resources LRR Energy and went public in November 2011.

|                        | Annual<br>Growth | 12/09 | 12/10 | 12/11 | 12/12 | 12/13  |
|------------------------|------------------|-------|-------|-------|-------|--------|
| Sales (\$ mil.)        | -                | 0.0   | 0.0   | 21.8  | 105.5 | 115.1  |
| Net income (\$ mil.)   | -                | 0.0   | 0.0   | 12.2  | (0.0) | (48.7) |
| Market value (\$ mil.) | -                | 0.0   | 0.0   | 515.8 | 452.1 | 447.9  |
| Employees              | -                | -     | -     | -     | -     | -      |

**LSB FINANCIAL CORP.**

101 Main Street  
Lafayette, IN 47901  
Phone: 765 742-1064  
Fax: -  
Web: www.lsbank.com

NMS: LSBI  
CEO: Randolph F Williams  
CFO: Mary Jo David  
HR: -  
FYE: December 31  
Type: Public

There's nothing psychedelic about LSB. Straight-laced LSB Financial is the holding company for Lafayette Savings Bank which has been serving northern Indiana since 1869. Today the bank has a handful of branches in the communities of Lafayette and West Lafayette offering checking savings and money market accounts NOW accounts and CDs. It primarily writes real estate loans with residential mortgages making up about half of the company's loan portfolio. It also writes commercial and multifamily residential mortgages real estate construction loans and land development loans.

|                        | Annual<br>Growth | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Assets (\$ mil.)       | (0.6%)           | 373.0 | 371.1 | 371.8 | 364.3 | 364.6 |
| Net income (\$ mil.)   | 11.2%            | 1.7   | 0.5   | 2.1   | 0.5   | 2.7   |
| Market value (\$ mil.) | 18.6%            | 15.5  | 15.2  | 21.1  | 21.0  | 30.7  |
| Employees              | 1.3%             | 91    | 97    | 93    | 100   | 96    |

**LSB INDUSTRIES, INC.**

NYS: LXU

3503 N.W. 63rd Street, Suite 500  
Oklahoma City, OK 73116  
Phone: 405 235-4546  
Fax: -  
Web: www.lsbindustries.com

CEO: Jack E. Golsen  
CFO: Mark T. Behrman  
HR: -  
FYE: December 31  
Type: Public

LSB Industries makes a wide variety of chemicals (including nitric acid) and climate-control products. Its Chemical business segment makes nitrate fertilizers and acids for agricultural mining and industrial markets. The Climate Control division makes hydronic fan coils and a variety of heat pumps and other heating ventilation and air conditioning (HVAC) products. LSB Industries also sells industrial machinery and related parts to machine tool dealers and other customers in North America. The company's Chemical unit accounted for 62% of the company's 2014 revenues; geographically most of its sales are in the US. In 2016 it retained Morgan Stanley as its financial advisor to explore strategic alternatives.

|                        | Annual Growth | 12/14 | 12/15  | 12/16 | 12/17  | 12/18  |
|------------------------|---------------|-------|--------|-------|--------|--------|
| Sales (\$ mil.)        | (15.2%)       | 732.5 | 711.8  | 374.6 | 427.5  | 378.2  |
| Net income (\$ mil.)   | -             | 19.6  | (34.8) | 112.2 | (29.2) | (72.2) |
| Market value (\$ mil.) | (35.3%)       | 906.9 | 209.1  | 242.9 | 252.7  | 159.2  |
| Employees              | (26.3%)       | 1,949 | 1,928  | 610   | 569    | 576    |

**LSI CORP**

NMS: LSI

1320 Ridder Park Drive  
San Jose, CA 95131  
Phone: 408 433-8000  
Fax: -  
Web: www.lsi.com

CEO: Abhijit Talwalkar  
CFO: Bryon Look  
HR: -  
FYE: December 31  
Type: Public

LSI can show you around the circuit. The fabless semiconductor developer provides standard integrated circuits (ICs) and custom-designed application-specific ICs (ASICs) focusing on broadband and wireless communications data storage personal computer and networking markets. LSI (an acronym for large-scale integration) was a pioneer of system-on-a-chip (SoC) devices which combine elements of an electronic system — essentially a microprocessor memory and logic — onto a single chip. LSI also provides hardware and software for storage area networks. Customers located in the Asia/Pacific region account for most of the company's sales. LSI has agreed to be acquired by Avago Technologies for \$6.6 billion.

|                        | Annual Growth | 12/08   | 12/09   | 12/10   | 12/11   | 12/12   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | (1.6%)        | 2,677.1 | 2,219.2 | 2,570.0 | 2,044.0 | 2,506.1 |
| Net income (\$ mil.)   | -             | (622.3) | (47.7)  | 40.0    | 331.5   | 196.2   |
| Market value (\$ mil.) | 21.1%         | 1,812.4 | 3,310.9 | 3,299.9 | 3,277.8 | 3,894.8 |
| Employees              | (1.9%)        | 5,488   | 5,397   | 5,718   | 4,588   | 5,080   |

**LSI INDUSTRIES INC.**

NMS: LYTS

10000 Alliance Road  
Cincinnati, OH 45242  
Phone: 513 793-3200  
Fax: -  
Web: www.lsi-industries.com

CEO: Dennis W. Wells  
CFO: James E. Galeese  
HR: -  
FYE: June 30  
Type: Public

LSI Industries makes lighting graphics and menu boards for various commercial markets primarily in the US and Canada. LSI operates via several business segments. Its lighting unit makes LED light fixtures for outdoor/indoor/landscape use such as convenience and chain store lighting. A graphics arm produces indoor/outdoor graphics lighting and menu boards including digital signage canopy graphics and shelf talkers. Design and production of LED video screens is led by its technology and electronic components units. The company sells to a diverse group of customers like ExxonMobil Burger King Ford and Wal-Mart.

|                        | Annual Growth | 06/15 | 06/16 | 06/17 | 06/18  | 06/19  |
|------------------------|---------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | 1.7%          | 307.9 | 322.2 | 331.4 | 342.0  | 328.9  |
| Net income (\$ mil.)   | -             | 5.2   | 9.5   | 3.0   | (19.5) | (16.3) |
| Market value (\$ mil.) | (20.9%)       | 242.5 | 287.5 | 235.0 | 138.7  | 94.8   |
| Employees              | (5.7%)        | 1,579 | 1,478 | 1,345 | 1,346  | 1,246  |

**LTC PROPERTIES, INC.**

NYS: LTC

2829 Townsgate Road, Suite 350  
Westlake Village, CA 91361  
Phone: 805 981-8655  
Fax: -  
Web: www.ltcreit.com

CEO: Wendy L. Simpson  
CFO: Wendy L. Simpson  
HR: -  
FYE: December 31  
Type: Public

Specializing in TLC LTC Properties sees long-term care real estate as a healthy investment. The self-administered real estate investment trust (REIT) mostly invests in health care and long-term care facilities. Its portfolio includes more than 220 assisted living skilled-nursing and other healthcare properties with nearly 15000 living units across 30 states with its largest markets being in Texas Florida Colorado and Arizona. Its top tenant operators include Brookdale Senior Living Prestige Healthcare Senior Care Centers and Senior Lifestyle Corporation which in aggregate contribute around 45% to its total rental income. The REIT also invests in mortgage loans tied to long-term care properties.

|                        | Annual Growth | 12/14   | 12/15   | 12/16   | 12/17   | 12/18   |
|------------------------|---------------|---------|---------|---------|---------|---------|
| Sales (\$ mil.)        | 9.1%          | 119.0   | 136.2   | 161.6   | 168.1   | 168.6   |
| Net income (\$ mil.)   | 20.5%         | 73.4    | 73.1    | 85.1    | 87.3    | 155.0   |
| Market value (\$ mil.) | (0.9%)        | 1,712.0 | 1,710.8 | 1,863.1 | 1,727.1 | 1,652.9 |
| Employees              | 2.5%          | 19      | 22      | 24      | 20      | 21      |

**LUBY'S, INC.**

NYS: LUB

13111 Northwest Freeway, Suite 600  
Houston, TX 77040  
Phone: 713 329-6800  
Fax: 210 654-3211  
Web: www.lubysinc.com

CEO: Christopher J. (Chris) Pappas  
CFO: K. Scott Gray  
HR: Brad Holmes  
FYE: August 28  
Type: Public

This company has a spot in the cafeteria line and behind the burger grill. Luby's is a multi-concept restaurant operator with two flagship brands: Luby's and Fuddrucker's. Its namesake chain includes more than 90 cafeteria-style restaurants found almost entirely in Texas that offer dozens of different entrees salads vegetable dishes and desserts. Its menu is heavy on such comfort foods as mashed potatoes macaroni and cheese and fried chicken. Luby's also operates and franchises about 75 Fuddrucker's locations in more than 30 states that specialize in gourmet made-to-order hamburgers. In addition the company owns several smaller chains and provides contract foodservices to clients mostly in Houston.

|                        | Annual Growth | 08/15 | 08/16  | 08/17  | 08/18  | 08/19  |
|------------------------|---------------|-------|--------|--------|--------|--------|
| Sales (\$ mil.)        | (4.8%)        | 394.1 | 402.6  | 376.0  | 365.2  | 323.5  |
| Net income (\$ mil.)   | -             | (2.1) | (10.3) | (23.3) | (33.6) | (15.2) |
| Market value (\$ mil.) | (24.9%)       | 139.7 | 134.9  | 79.1   | 61.2   | 44.4   |
| Employees              | (7.4%)        | 8,352 | 7,988  | 7,320  | 6,589  | 6,133  |

**LUCASFILM ENTERTAINMENT COMPANY LTD.**

1110 Gorgas Ave.  
San Francisco CA 94129  
Phone: 415-746-8000  
Fax: +82-2-3773-2292  
Web: www.lg.co.kr

CEO: -  
CFO: -  
HR: -  
FYE: April 30  
Type: Subsidiary

Not so long ago in a galaxy not so far away filmmaker George Lucas founded a software company to entertain audiences with something other than movies. Lucasfilm Entertainment (which does business as LucasArts) produces games for computers and home video game consoles. Much of that source material is of course the "Star Wars" films created by Lucas. LucasArts has more "Star Wars" games than you can shake a lightsaber at and it also produces games based on Lucasfilm's successful trilogy of "Indiana Jones" films as well as other titles such as the popular and acclaimed Monkey Island series. LucasArts' products are distributed in about 60 countries worldwide through its own distribution efforts and those of partners.

**LUCID INC.**

2320 Brighton Henrietta Town Line Rd.  
Rochester NY 14623  
Phone: 585-239-9800  
Fax: 585-239-9806  
Web: www.lucid-tech.com

CEO: L Michael Hone  
CFO: John Sprague  
HR: -  
FYE: December 31  
Type: Private

Lucid Inc. hopes to have a clear understanding of skin cancer. The company's medical imaging device the VivaScope cuts down on the ouch factor for skin biopsies. The VivaScope takes a microscopic-resolution picture of a skin lesion a less painful alternative to the traditional method of cutting out a portion of the lesion to ship off to the lab. Lucid Inc. has also developed a complementary network called VivaNet that allows immediate transfer of the images over the Internet for pathologists to diagnose melanoma and give patients same-day results. The VivaScope is cleared for sale and use in Australia China the European Union and the US. Lucid Inc. filed a modest \$28.75 million IPO in April 2011.

**LUCKEY FARMERS, INC.**

1200 W MAIN ST  
WOODVILLE, OH 434699701  
Phone: 419-849-2711  
Fax: -  
Web: www.luckeyfarmers.com

CEO: Daniel Walski  
CFO: -  
HR: -  
FYE: January 31  
Type: Private

You don't have to be lucky to be a grain farmer in northwestern Ohio but the members of Luckey Farmers agricultural cooperative might feel fortunate just the same. The co-op offers services such as grain storage and marketing for the corn soybean and wheat crops of its member-farmers. It supplies its members with grain marketing and agronomy services and information feed and seed processing facilities gas stations and fuel-delivery services. Luckey Farmers which has approximately 2000 member/farmers was established in 1919.

|                        | Annual<br>Growth | 01/03 | 01/04 | 01/05 | 01/06 | 01/07 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (7.7%)           | -     | -     | 95.6  | 72.3  | 81.4  |
| Net income (\$ mil.)   | 7019.8%          | -     | -     | 0.0   | 0.9   | 0.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 115   |

**LUCY WEBB HAYES NATIONAL TRAINING SCHOOL FOR DEACONESSES AND MISSIONARIES**

5255 LOUGHBORO RD NW  
WASHINGTON, DC 200162633  
Phone: 202-537-4257  
Fax: -

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The Lucy Webb Hayes National Training School for Deaconesses and Missionaries commonly known as Sibley Memorial Hospital provides medical surgical therapeutic assisted living and home care services in Washington DC. Sibley Memorial is a not-for-profit acute-care community facility with some 320 beds. Sibley Memorial specializes in obstetrics neurology and thoracic care among other medical areas. Lucy Webb Hayes was the wife of Rutherford B. Hayes the 19th president of the United States. Troops commanded by her husband during the Civil War referred to Lucy Webb Hayes as "Mother Lucy" for her tending of the wounded and dying. Sibley Memorial was acquired by Johns Hopkins Medicine in 2010.

|                        | Annual<br>Growth | 06/12 | 06/13 | 06/14 | 06/15 | 06/16 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 6.0%             | -     | -     | -     | 252.7 | 267.9 |
| Net income (\$ mil.)   | (16.9%)          | -     | -     | -     | 7.4   | 6.1   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 2,000 |

**LUMBER LIQUIDATORS HOLDINGS INC**
**NYS: LL**

3000 John Deere Road  
Toano, VA 23168  
Phone: 757 259-4280  
Fax: -  
Web: www.lumberliquidators.com

CEO: Dennis R. Knowles  
CFO: Martin D. Agard  
HR: -  
FYE: December 31  
Type: Public

Customers are floored by Lumber Liquidators Holdings if the sales staff does its job. Known for its low prices Lumber Liquidators is one of the nation's largest retailers of hardwood flooring. It sells more than 25 domestic and exotic species of hardwoods from more than 340 Lumber Liquidators stores in about 46 states and Canada online by catalog and from its Virginia call center. The company also offers antique and reclaimed boards laminate flooring moldings and installation products. Its brands include Bellawood Builder's Pride Sch n Morning Star and Virginia Mill Works. Homeowners represent about 90% of Lumber Liquidators' customer base. The company was founded in 1994 by chairman Tom Sullivan.

|                        | Annual<br>Growth | 12/14   | 12/15  | 12/16  | 12/17   | 12/18   |
|------------------------|------------------|---------|--------|--------|---------|---------|
| Sales (\$ mil.)        | 0.9%             | 1,047.4 | 978.8  | 960.6  | 1,028.9 | 1,084.6 |
| Net income (\$ mil.)   | -                | 63.4    | (56.4) | (68.6) | (37.8)  | (54.4)  |
| Market value (\$ mil.) | (38.4%)          | 1,898.3 | 497.0  | 450.6  | 898.6   | 272.5   |
| Employees              | 3.9%             | 1,891   | 1,842  | 2,100  | 2,100   | 2,200   |

**LUMINEX CORP**
**NMS: LMNX**

12212 Technology Blvd.  
Austin, TX 78727  
Phone: 512 219-8020  
Fax: -  
Web: www.luminexcorp.com

CEO: Nachum Shamir  
CFO: Harriss T Currie  
HR: Nancy Fairchild  
FYE: December 31  
Type: Public

William Blake could "see a world in a grain of sand" and Luminex can reveal hundreds of secrets in a drop of fluid. Its xMAP (Multi-Analyte Profiling) technology allows simultaneous analysis of up to 500 bioassays or tests from a single drop of fluid. xMAP consists of instruments software and disposable microspheres (microscopic polystyrene beads on which tests are performed). Luminex also uses Multi-Code real-time polymerase chain reaction and xTAG technology. Luminex's systems are used by clinical and research laboratories and are distributed through strategic partnerships with other life sciences firms. Luminex also develops testing assays and disposable testing supplies for the clinical diagnostics market.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18   |
|------------------------|------------------|-------|-------|-------|-------|---------|
| Sales (\$ mil.)        | 8.6%             | 227.0 | 237.7 | 270.6 | 306.6 | 315.8   |
| Net income (\$ mil.)   | (17.0%)          | 39.0  | 36.9  | 13.8  | 29.4  | 18.5    |
| Market value (\$ mil.) | 5.4%             | 823.5 | 939.0 | 888.1 | 864.8 | 1,014.5 |
| Employees              | 7.3%             | 745   | 797   | 936   | 896   | 988     |

**LUMOS NETWORKS CORP**
**NMS: LMOS**

One Lumos Plaza  
Waynesboro, VA 22980  
Phone: 540 946-2000  
Fax: -  
Web: www.lumosnetworks.com

CEO: Timothy G Biltz  
CFO: Johan G Broekhuysen  
HR: -  
FYE: December 31  
Type: Public

Lumos Networks hopes your every telephone conversation is illuminating. The company spun off from wireless operator NTELOS in 2011 comprises NTELOS' wireline business. Lumos Networks provides data voice and IP service to carrier business government and residential customers over a 7800-mile fiber network in the Mid-Atlantic region (Virginia West Virginia and portions of Kentucky Maryland Ohio and Pennsylvania). Its network allows it to offer bundled cable internet and phone service. It also operates as a rural local-exchange carrier (RLEC) in the rural Virginia cities of Waynesboro and Covington and portions of Alleghany Augusta and Botetourt counties. The company was acquired by EQT Partners in 2017.

|                        | Annual<br>Growth | 12/11  | 12/12 | 12/13 | 12/14 | 12/15 |
|------------------------|------------------|--------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (0.4%)           | 207.4  | 206.9 | 207.5 | 201.5 | 204.3 |
| Net income (\$ mil.)   | -                | (43.9) | 16.3  | 17.8  | 21.5  | 10.0  |
| Market value (\$ mil.) | (7.6%)           | 352.7  | 230.4 | 482.8 | 386.7 | 257.5 |
| Employees              | 3.1%             | 524    | 602   | 579   | 604   | 593   |



**LUNA INNOVATIONS INC**

NAS: LUNA

301 First Street S.W., Suite 200  
Roanoke, VA 24011  
Phone: 540 769-8400  
Fax: -  
Web: www.lunainc.com

CEO: Scott A Graeff  
CFO: Dale E Messick  
HR: -  
FYE: December 31  
Type: Public

Luna Innovations is a research and development firm. The company makes practical use of cutting-edge technologies in the areas of molecular technology and sensing. Its molecular technology efforts focus on materials (including polymers reagents and nanomaterials) with enhanced performance characteristics; Luna has developed contrast agents for MRI testing nanomaterials used in solar cells and protective coatings. It has also created sensing technologies used in medical monitoring equipment as well as wireless and fiber-optic monitoring systems for defense and industrial instrumentation. In mid-2015 Luna Innovations merged with Advanced Photonix.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16 | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | 19.2%            | 21.3  | 44.0  | 59.2  | 46.2  | 42.9  |
| Net income (\$ mil.)   | 16.4%            | 6.0   | 2.3   | (2.4) | 14.6  | 11.0  |
| Market value (\$ mil.) | 23.9%            | 39.7  | 30.2  | 41.1  | 67.9  | 93.7  |
| Employees              | 14.8%            | 113   | 243   | 245   | 198   | 196   |

**LUTHER COLLEGE**

700 COLLEGE DR  
DECORAH, IA 521011041  
Phone: 563-387-1372  
Fax: -  
Web: www.luther.edu

CEO: -  
CFO: -  
HR: -  
FYE: May 31  
Type: Private

Luther College is an independent liberal arts school offering undergraduate and graduate programs to about 2500 students from about 35 states and 40 countries. The college provides more than 60 majors and professional certificate programs. The Luther student body has more than 110 student-run clubs and organizations 19 athletic teams and 15 student music ensembles. Courses are conducted by 181 full-time teaching faculty members 89% with Ph.D. or equivalent. The ratio of students to faculty is 12:1. Luther College is affiliated with the Evangelical Lutheran Church in America.

|                        | Annual<br>Growth | 05/14 | 05/15 | 05/16 | 05/17 | 05/18 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (1.9%)           | -     | 80.2  | 78.5  | 78.8  | 75.7  |
| Net income (\$ mil.)   | -                | -     | (1.0) | (2.7) | 9.6   | 5.7   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 550   |

**LUTHERAN MEDICAL CENTER**

150 55th St.  
Brooklyn NY 11220  
Phone: 718-630-7000  
Fax: 317-848-0713  
Web: www.deltafaucet.com

CEO: -  
CFO: -  
HR: -  
FYE: December 31  
Type: Private - Not-for-Pr

Unlike the Dodgers Lutheran Medical Center isn't leaving Brooklyn. The health care system serves patients in the New York City borough through a network that includes its primary Lutheran Medical Center (LMC) as well as the 240-bed skilled nursing facility Lutheran Augustana Center for Extended Care and Rehabilitation and several neighborhood clinics and nursing homes. LMC is a 470-bed tertiary care teaching hospital affiliated with the State University of New York Health Science Center at Brooklyn and other university medical programs. Lutheran Medical Center also operates a home health program under the Community Care Organization name. It's a social ministry of the Evangelical Lutheran Church in America.

**LYDALL, INC.**

NYS: LDL

One Colonial Road  
Manchester, CT 06042  
Phone: 860 646-1233  
Fax: 860 646-4917  
Web: www.lydall.com

CEO: Dale G. Barnhart  
CFO: Scott M. Deakin  
HR: William Lachenmeyer  
FYE: December 31  
Type: Public

Lydall's products help to beat the heat nix the noise and filter the rest. The company makes thermal and acoustical barriers automotive heat shields and insulation products that offer protection in extreme temperatures. Lydall's thermal and acoustical products are used by the appliance and automotive industries and in industrial kilns and furnaces. The company rounds out its offerings with industrial and commercial air and liquid filtration products in addition to energy storage close-out panels and felt manufacturing services and products. Export sales represent about 35% of the company's annual net sales.

|                        | Annual<br>Growth | 12/14 | 12/15 | 12/16   | 12/17 | 12/18 |
|------------------------|------------------|-------|-------|---------|-------|-------|
| Sales (\$ mil.)        | 10.0%            | 535.8 | 524.5 | 566.9   | 698.4 | 785.9 |
| Net income (\$ mil.)   | 12.5%            | 21.8  | 46.3  | 37.2    | 49.3  | 34.9  |
| Market value (\$ mil.) | (11.3%)          | 576.2 | 622.9 | 1,085.8 | 891.0 | 356.6 |
| Employees              | 12.0%            | 2,100 | 2,100 | 2,700   | 2,600 | 3,300 |

**LYNTEGAR ELECTRIC COOPERATIVE, INC.**

1701 US HWY 87 W ACCSS RD  
TAHOKA, TX 79373  
Phone: 806-561-4588  
Fax: -  
Web: www.lyntegar.coop

CEO: Greg Henley  
CFO: -  
HR: Jana Bishop  
FYE: December 31  
Type: Private

Lyntegar Electric Cooperative is based in the agricultural heart of the Texas Panhandle where the summer heat sizzles and the winter ice storms freeze. The rural power cooperative provides electric utility services to customers in Borden Dawson Gaines Garza Hockley Lynn Martin Terry and Yoakum counties. The cooperative also sells electric grills and provides internet and television services. In addition Lyntegar Electric Cooperative produces Typically Texas Cookbooks which share collections of recipes used by cooperative member-consumers.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15 | 12/16 | 12/17 |
|------------------------|------------------|-------|-------|-------|-------|-------|
| Sales (\$ mil.)        | (2.4%)           | -     | 76.3  | 58.1  | 63.2  | 70.9  |
| Net income (\$ mil.)   | 5.1%             | -     | 6.2   | 3.1   | 3.7   | 7.2   |
| Market value (\$ mil.) | -                | -     | -     | -     | -     | -     |
| Employees              | -                | -     | -     | -     | -     | 117   |

**LYNXWORKS INC.**

855 Embedded Way  
San Jose CA 95138-1018  
Phone: 408-979-3900  
Fax: 408-979-3920  
Web: www.lynxworks.com

CEO: Gurjot Singh  
CFO: -  
HR: -  
FYE: April 30  
Type: Private

LinuxWorks works hard to make Linux work for its clients. The company's LynxOS and BlueCat operating systems power miniaturized computers known as embedded systems that are built into hardware for airplanes cellular phone switches copiers and other products. LinuxWorks caters to embedded systems developers working with Linux the open-source operating system that has found some favor over Microsoft operating systems for speed and flexibility. The company also provides consulting technical training and support services as well as its LynxSecure technology which is used for securely running multiple operating systems simultaneously.

**LYON (WILLIAM) HOMES**
**NYS: WLH**

4695 MacArthur Court, 8th Floor  
Newport Beach, CA 92660  
Phone: 949 833-3600  
Fax: 949 476-2178  
Web: www.lyonhomes.com

CEO: Matthew R Zaist  
CFO: Colin T Severn  
HR: -  
FYE: December 31  
Type: Public

William Lyon's is one of the largest homebuilders in the West. That's where the homebuilder and its joint venture partners design and build single-family detached and attached houses. Indeed more than 70% of William Lyon Homes are sold in the states of California Washington and Oregon though homes are also sold in Nevada Colorado and Arizona. The builder targets entry-level and move-up buyers; its homes range from \$110000 to \$900000 and sold at an average price of \$466300 each during 2015. William Lyon owns an additional 13500 development lots and with options to buy almost 4000 additional lots. Beyond building it assists with financing through William Lyon Mortgage. The builder went public in 2013.

|                        | Annual<br>Growth | 12/13 | 12/14 | 12/15   | 12/16   | 12/17   |
|------------------------|------------------|-------|-------|---------|---------|---------|
| Sales (\$ mil.)        | 33.1%            | 572.5 | 896.7 | 1,106.6 | 1,406.0 | 1,796.5 |
| Net income (\$ mil.)   | (21.9%)          | 129.1 | 44.6  | 57.3    | 59.7    | 48.1    |
| Market value (\$ mil.) | 7.1%             | 840.3 | 769.3 | 626.2   | 722.2   | 1,103.7 |
| Employees              | 16.4%            | 350   | 585   | 586     | 591     | 643     |

**LYRIC OPERA OF CHICAGO**

20 N WACKER DR STE 860  
CHICAGO, IL 606062899  
Phone: 312-332-2244  
Fax: -  
Web: www.lyricopera.org

CEO: -  
CFO: -  
HR: -  
FYE: June 30  
Type: Private

The Lyric Opera of Chicago housed in the majestic limestone Civic Opera House on North Wacker Drive is one of the leading opera companies in the US. The company usually mounts several productions per season running them in repertory. The Lyric Opera also supports a development program for young artists (Lyric Opera Center for American Artists) and numerous community outreach and education programs for teachers and students. The organization was founded in 1954.

|                        | Annual<br>Growth | 06/13 | 06/14 | 06/15 | 06/16  | 06/17  |
|------------------------|------------------|-------|-------|-------|--------|--------|
| Sales (\$ mil.)        | (12.4%)          | -     | 90.5  | 85.4  | 70.2   | 60.9   |
| Net income (\$ mil.)   | -                | -     | 14.7  | 5.3   | (12.0) | (25.6) |
| Market value (\$ mil.) | -                | -     | -     | -     | -      | -      |
| Employees              | -                | -     | -     | -     | -      | 100    |

**LYRIS, INC.**
**NBB: LYRI**

6401 Hollis Street, Suite 125  
Emeryville, CA 94608  
Phone: 800 768-2929  
Fax: -  
Web: www.lyris.com

CEO: Scott Brighton  
CFO: -  
HR: -  
FYE: June 30  
Type: Public

Lyris sings a song of SaaS-pence. The company provides a variety of Software-as-a-Service (SaaS) online marketing applications and services. Its more than 8000 clients use the company's products to manage email lists and to create and monitor email marketing campaigns. More than three quarters of its revenues come from subscriptions to its cloud-based Lyris HQ hosted software application. Customers come from a wide range of industries including financial services consumer goods health care retail media and transportation. The company also provides professional services such as consulting support and training. Formerly called J. L. Halsey the company took its present name in 2007.

|                        | Annual<br>Growth | 06/10 | 06/11 | 06/12  | 06/13 | 06/14 |
|------------------------|------------------|-------|-------|--------|-------|-------|
| Sales (\$ mil.)        | (8.3%)           | 44.2  | 40.1  | 38.8   | 36.2  | 31.3  |
| Net income (\$ mil.)   | -                | (2.7) | (7.0) | (10.5) | (0.3) | (5.0) |
| Market value (\$ mil.) | 40.3%            | 3.3   | 2.7   | 26.3   | 18.8  | 12.8  |
| Employees              | (15.3%)          | 272   | 233   | 162    | 150   | 140   |