

## Fund Raising Idms

## Church-wide Yard Sale

## Family Festival in the Park

## Fall/ Spring Bazaar

Community Bazaar

Anyone who wants to participate pays \$10-15 for table space in the church parking lot. Each participant is asked to give $10 \%$ of their total sales to the Women's Ministries. Women's Ministries should set up their own table(s) of donated items and also sell sandwiches, drinks, baked goods, etc. This is a successful method because all who participate make money.

A whole day of fund-raising events that involve the entire family! First of all, talk with the City Parks and Recreation Manager and secure the City Park for a Saturday afternoon and evening. Begin the day (9:00 am2:00 pm) with a car wash ( $\$ 8-10$ per car) at a local Service Station by the young people under adult supervision. At 3:00 pm everyone comes to the park for refreshments (sold by Women's Ministries) and games. From 4:00 - 6:00 pm have a community gospel singing (using the local church singers and those from area churches) with the concession stand still open, of course. End the day (6:00 pm until) with an auction sale of items donated by church people and local merchants.

The secret of success for this event is extensive advertisement and planning ahead in plenty of time for the preparation of the craft items. Decorate designated areas in your fellowship hall or rooms in your educational plant for: Candyland-sell all kinds of homemade candies; Bakery Shop-baked goods, canned goods, etc.; Country Storecrafts with country theme; Downstairs Attic or Ye Olde Junque Shoppe-used items, clothing, glassware, books, etc.; the Christmas Shop-homemade Christmas decorations, wreaths, centerpieces, etc. You could go on and on with other themes such as: Pizza Parlor, Taco Shop, Baby Boutique, Bath Boutique, etc.

Held in most towns once or twice a year in the mall, churches can participate by calling the mall office and getting your name on their list. The same idea as those for the Fall Bazaar can be used only on a smaller scale since your space will be limited.

TheEver-faithful Church Dinner

## Pecans by the Pound

## Church Directories, Cookbooks, and Family Photos

Much-used but ever-faithful because people always like to eat! A new variation may be the Poor Man's Supper: sell appetizing plates of pinto beans, mashed potatoes, steamed cabbage or coleslaw, tomato slices and corn bread (or whatever type food is most common to your area) for approximately $\$ 5-7$ per plate. Get all the food donated and you will make $100 \%$ profit. Do this on Wednesday 4:00-7:00 pm and you can encourage everyone to come and eat before church-time. Some churches prepare and sell dinners every Wednesday because it helps the working women in their church not to have to prepare dinner for their families before church.

Whole or pieces-these are excellent sales items especially in the Fall after the new crop has been harvested and in time for Thanksgiving and Christmas baking. There are many companies from which you can secure these. Several are listed in the attached Resource Section.

Usually one photography company will do any or all of these programs. Directories are a tremendous blessing to your church families to help them know faces, names, addresses, telephone numbers, etc., besides the money you can make selling them. Also, they are a great help to newcomers for making acquaintances faster. You can also make a profit by selling the portraits to the families. Several of these companies are listed in the Resource Section.

The kickoff day for the Queen of Hearts contest should be January 1, with a deadline near Valentine's Day. Follow these guidelines:

1. Each girl between 13 and 19 is eligible to compete and needs only to start collecting money to enter.
2. Each cent (penny) collected counts as one vote. Money may be collected in banks, jars, or cans prepared by the contestants.
3. The contest begins the first Sunday in January and ends with the social when the Queen is crowned (near Valentine's Day.)
4. Any and all monies collected in any girl's name cannot be given or counted for another girl.
5. Anyone may collect money for a candidate.
6. Money may be collected at any place from any source.
7. The total money collected should be kept secret.
8. The money should be counted and turned in at the beginning of the social.
9. At the social read the combined total raised by all the girls and amount each contestant raised. Give recognition to each one.

Guidelines (contd):
10. The girls with the second and third largest amounts are to receive a corsage and stand at the left and right of the queen.
11. The queen is announced last. She receives a crown and a floral tribute.
12. The queen and her attendants should be presented to the congregation in the Sunday service.

Quarter Quarter-M ile

Initiate the saving of quarters on the following scale: there are approximately 12 quarters to a foot, 36 quarters to a yard, and 15,840 quarters to a quarter-mile. Total value is $\$ 3,960$. Set a goal to reach a quarter-mile in quarters.

Sponsor a Pancake Day. Set aside a Saturday and make reservations to use the fellowship hall at the church. Sell tickets in advance. Keep the menu simple-pancakes and beverages. Extras such as bacon or sausage could be obtained at an additional cost.

Secure permission to set up a booth at a local business or shopping mall to sell baked goods. Bake goods and sell on the designated day.

Station women throughout a large shopping center parking lot. Equip them with all the necessary items to offer motorists an opportunity to get their windshield washed in exchange for a donation.

You can arrange a Walk-a-thon, a Bike-a-thon, a Rock-a-thon, a Skate-a-thon, or a Quiet-a-thon. The basic principles are the same. Set aside a Saturday for the event and get your people involved in securing sponsors who will pay them so much for their involvement. For instance:

Walk -a-thon sponsor pledges $\$ 1$ per mile walked Rock-a-thon sponsor pledges $\$ 1$ per hour rocked Bike-a-thon sponsor pledges $\$ 1$ per mile ridden Skate-a-thon sponsor pledges $\$ 1$ per hour skated Quiet-a-thon sponsor pledges $\$ 1$ per hour of silence

Money should be collected immediately after the event. A great way to raise funds and have a fun time!

## SlaveSale

## Candy Sale

## Baby Sitting Service

## Salad Bar

## Collect Aluminum Cans or Newspapers

"Tax" Event

Holiday Decorations Sale

## M emory Quilt or NameTabledoth Auction

Each person agrees to serve for so many hours on a Saturday as a slave to the highest bidder. The person can mow the grass, clean the house, wash windows, or whatever the highest bidder desires. Conduct an auction on a Wednesday night, auction the person to work the following Saturday.

Contact Nestle for a number of fund raising projects:
Nestle Fund Raising
1025 Westchester Ave.
White Plains, NY 10604

The YLM can offer a baby sitting service in the church nursery. Parents always need dependable baby sitters.

Prepare a variety of salads to serve after church on Sunday. Designate the money for a specific project.

Collect aluminum cans or newspapers and take them to a recycling plant in your area that pays by the bundle.

Provide a "Tax Form" to participants. Set a date for the tax form and "taxes" to be returned to Women's Ministries. (See Resource Section for Sample Form.)

Sell only items with the holiday motif that you are emphasizing, such as: Christmas wreaths made of paper covered candy, decorated trees, knitted doorknob covers with Santa Claus faces, light switch faces in red or green, etc. Sale should be the feeling of a small specialty shop, not a large bazaar.

Individuals may purchase a "name" to be embroidered on the quilt or tablecloth. Sell "names" in memory of someone, for Friend Day or for Mother's Day and give it to the oldest mother attending church on that day. Make them special-to-order for families or for groups within the church like the youth or seniors. You may wish to charge $\$ 1$ per name.

Once the names have been embroidered, you may auction it off, sell it (quilts will probably be more due to the cost of materials and time) or maybe even give it to someone specia-like the pastor's wife or a charter member.

Fall Festivals are nothing new; barbecued pig or fried chicken, potato salad, coleslaw and every kind of dessert that you can imagine.
However, this Fall Festival has a little different twist to it. This one asks everyone to bring their own pig-Piggy Bank, that is!

A month or two prior to the festival inform the members that the Fall Festival will include a Piggy Bank Break. Ask them to start saving their loose change in PLASTIC (glass is too dangerous) banks and containers. Let them know that there will be prizes for the heaviest bank, the cutest bank, the ugliest bank, the most original bank, etc.

At the Fall Festival the Piggy Bank Break should be filled with excitement and anticipation as you hand out the "Blue Ribbons" for each category of prizes, as well as discovering how much money the loose change will amount to. The banks should be placed on plastic bags or something similar to catch the change when the bank breaks. Provide hammers or have each person bring their own, and then break-away! Give a prize for the one who breaks it first.

Count the money and give a grand total before the Festival is over if at all possible.

W edding Gown Display Fashion Show

Spring fills the air with love and the celebration of love through weddings. Why not capitalize on this wonderful time of year and have a bridal gown display or fashion show?

Locate as many gowns as possible from within your local group, friends, and family members and local merchants. Utilize gowns of various styles and time periods. Possibly a door prize could be given for the oldest and most recently used gown.

You may wish to include punch and hors d-oeuvres or a luncheon may be included and added to the price of the ticket. You may wish to inform local caterers or restaurants that they may donate food for the occasion, along with their business cards for free advertisement. Florists and Rentall places may also wish to cooperate in the show as well.

If you are doing a fashion show, you will need to have a list of participants and descriptions of their gowns at least a week prior to the actual show in order to write narrations and plan an enjoyable and wellorganized program. Be sure to include music and decorations that will enhance the mood.

Rummage, Garageand Other Kind of Sales

## Produce and Plant Sale

We have all heard it said, "One man's garbage is another man's treasure." This is the truth, and often-times one of the best fund raisers for pure profit.

Of course just about everyone knows what a garage sale is, so how difficult can having one be? Never underestimate the procedure for such an activity. It takes a certain amount of charm, wit, sunshine, know how and luck to make people think what you've got is what they want, or better yet - what they need!

Other than having some decent merchandise to sell, there are two key ingredients to having a profitable sale. First is the element of location. Make it easily accessible to as many as possible. The more that see the sale or know that it's there will come - and thus - will buy! Parking lots are much better than basements. People do not like to go into private buildings (yes, even a church), if they are not familiar with it. Parking lots are easy to drive in, look, buy and drive out. No closed, unfamiliar feelings evolve.

The second key factor is that of publicity. Have balloons, signs, fliers, and music. Do not let ANYONE pass within a mile or two radius of the sale without knowing full well that you are in the garage sale business and that they WILL miss it, if they miss it! Publicize a week or two in advance by asking local merchants if you may display some of your merchandise in their windows. The merchandise should not be a threat to their business, but complimentary.

Other tips include pricing the merchandise (don't you hate to ask for prices?); accepting reasonable offers (and counter offers); offer lemonade, hot dogs, chips, desserts (all for a price of course!)

For flea markets, rent out spaces in your church parking lot at $\$ 20$ for the day. Have a rain day chosen-just in case.

If you have some ladies (or men) in your church with green thumbs, have them get together for a Plant and Produce Sale. This will especially go over well in the spring when people are looking for buds and small plants to set in their gardens.

Before the Sale, have someone go to the local nurseries and stores where plants are sold to compare prices. You want your plants to be competitive in size and price. Start advertising about two weeks in advance. Include: the time, a central and accessible location, list of some of the plants (and prices) that will be available. If there is a good selection at reasonable prices you may even work up to a regular clientele that looks forward each spring to gardening with your Women's Ministries help.

## Produce and Plant Sale (Contd)

## You Light Up M y Life

When flowers and produce come in, be sure to have them available for purchases. Once again, advertise and have quality produce at competitive prices. If what you start is good, the advertisement will become free because just about everyone likes fresh, homegrown produce and will spread the word!

This activity in order to be a success requires sponsorship and participation from the whole church family. Each family or person offers a service that can be sold with the benefits going toward Women's Ministries. Some possible services are: babysitting two children for a weekend-\$40, mowing a yard, addressing Christmas cards, snowplowing a driveway, vacuuming a pool, washing windows, ironing, gutter cleaning, raking leaves, the list could go on forever.

The actual service day can be handled in two ways. The first is simply to allow other church members to purchase these services. The second would involve advertising and inviting the community to participate. Despite who you choose to give your services to, make the occasion fun and festive.

Have refreshments available, music playing, clowns, balloons and signs. You may wish to just include this in a bazaar or Fall Festival. Have an MC who will really "sell" the services and liven up the activity. If the service is wanted by more than one person and cannot be donated but once, auction off the service to the highest bidder.

Christmas is a time for love and sharing. This is the perfect time to have your church share in a love offering for a special project. One way to do this is to have a Christmas service which involves lighting a Christmas tree.

Have envelopes printed with your project on the front (see sample in Resource Section.) Announce early in November your project-create excitement-talk it up! Pass out your envelopes to responsible individuals who will begin selling Christmas Tree lights for $\$ 5$ each, "In Memory of" a deceased loved one or "In Honor of" someone dear to them.

Make certain they mark the envelope properly-In Honor of or In Memory of - and that the names are spelled correctly. The sponsor's name should be written on the top line. This information is necessary so that you will be able to print a program with correct names for the "Tree Lighting Ceremony." Choose a deadline for all lights to be sold, with money and names turned into the Women's Ministries president.

Plan a service (evening is best) to turn the lights on . . . have the church choir or junior choir sing, "You Light Up My Life," made popular by Debbie Boone, prior to the service beginning.

You Light Up M y Life (Contd)

You may wish to have a soloist or choir sing "Jesus Light of the World." Have the soloist begin with one candle, and have the choir gradually light candles until the words in the song say "and the world was aglow with His brightness...since the light of the world...Jesus came." At this point the tree lights come on. You may choose to use wreaths instead of a tree. Don't overload the auditorium with other decorations, you don't want to distract from the lights.

Recruit men in the church to bake pies, cakes, desserts for an auction. Have men bring desserts and allow plenty of time for judges to taste. (The desserts may be brought before Sunday school and judged after the morning service.) Set aside a time (possibly after the evening service) for auctioning off the desserts. Once the desserts have been auctioned off, award prizes for $1^{\text {st }}$ and $2^{\text {nd }}$ places, most money raised, and honorable mention. Give each participant a certificate for participation. Serve coffee and punch while the purchasers of these rare treats share them during a time of fellowship. (See Resource Section for further details.)


## Sample Tax Form

Hereis how you can help!
Since "taxes" sem to really be in style
W e've comeup with a dilly!
W ewill make some dough
And you will havesomefun,
For our "tax" is a bit silly!
So total up the things that you own And gladly pay thefee
For you will sewhat wearetaxingYour "dearest" property!

Then when the "tax" is finished
And you know just what you owe,
Return the form right back
And don't forget the "dough."

## ITEM

I live in a house
I live in an apartment
I live in a mobile home
Per television in my house
Per radio in my house
Per VCR in my house
I have an RV
Per Automobile/Truck
Per Dog
Per Cat
Per family member in my home
My height per inch
My name per letter

TAX
$\$ 5.00$
\$2.50
$\$ 2.50$
\$1.00
\$1.00
\$1.00
$\$ 2.00$
\$2.00
$\$ 1.00$
\$1.00
$\$ 3.00$
\$ . 10
\$ . 10

TOTAL TAX
\$ $\qquad$

Name: $\qquad$
Please return Tax Form and taxes by (date ) to
Women's Ministries President

## Sample Program and Sponsor Tickets



## "You Light Up My Life"

The following people donated $\$ 5$ per light In Memory of or In Honor of their loved ones. The money will be used
Thank you for you beautiful resporse!

Donor
Mrs. Eloise Allen (1)
Mr. \& Mrs Melvin Anderson (4)

Mr. \& Mrs, Willie Cox (2)

In Memory Of
Henty Allen
Homer Anderson Mabel Anderson Eula Whitman
Gary Whitman
In Honor Of
Roy Walker
Gladys Walker


# Bake-Off <br> Judges Response 

Judge Instructions
W hen serving as a judge, it is important that you DO NOT know who baked the particular item. This gives each person an equal opportunity to win. You will know theitems by numbers only!

Your judging will beon a 1-10 numerical scale Y ou will take into consideration 3 factors: appearance, tasteand texture. M akea decision on your total points for that cake Each cakewill be evaluated by threjudges. After each judgehas assigned points for each category, the points will then betotaled.

Please don't allow another judge's evaluation to influence your decision. If a tie should occur, continuethis procedureuntil all have been eliminated, except one . . .the winner.

Example If you judge a caketasteas Good, place points under that column from 1-10. Points in one column only.

Kind of Baked Item: $\qquad$ Assigned \# $\qquad$

JUDGING: Rate each category 1-10
Judge \#1

| Category | Great | Good | Bad |
| :--- | :--- | :--- | :--- |
| Appearance |  |  |  |
| Taste |  |  |  |
| Texture |  |  |  |


| Judge \#2 | Category | Great | Good | Bad |
| :--- | :--- | :--- | :--- | :---: |
|  | Appearance |  |  |  |
|  | Taste |  |  |  |
| Texture |  |  |  |  |


| Judge \#3 | Category | Great | Good | Bad |
| :--- | :--- | :--- | :--- | :--- |
|  | Appearance |  |  |  |
| Taste |  |  |  |  |
| Texture |  |  |  |  |
|  |  |  |  |  |



- Award Company of America, P. O. Box 2029, Tuscaloosa, Alabama 35403

800-633-5953 ext. 1291, www.aaa-awards.com

- Bergquist \& Imports, Inc. 1412 Highway 33 S., Cloquet, MN 55720 www.berquistimports.com
- Church Fundraising, www.church-fundraising.com, 800-327-7900
- Cookbook Publishers, Inc., P. O. Box 15920, Lenexa, KS 66285-5920 800-227-7282, www.cookbookpublishers.com
- 1200 + Fundraising Companies, www.fundraisingweb.org
- Fundcraft Personal Community Cookbooks, P. O. Box 340, Collierville, TN 38017, 800-8531363, www.fundcraft.com
- Gam Manufacturing Co., 315 East Marion St., Lancaster, PA 17608 717-397-5106, www.gammfg.com
- Kendrick Pecan Company, 302 Brown Ave., Columbus, GA 31903 706-687-0161, www.kendrickpecan.com
- Kwik-Kut Mfg. Co., P. O. Box 116, Mohawk, NY 13407-0116 800-711-2960, www.kwik-kut.com
- Lovejoy Novelty Company, P. O. Box 978, Madison TN 37116
- Morris Press (Cookbooks) P. O. Box 1681, Kearney, NB 68847
- 800-445-6621, www.morriscookbooks.com
- Photographic Fund Raiser Companies
> Family Portraits Unlimited, 165 Savannah Ridge Trail, Cleveland, TN 37323, 423-4790490, 423-715-1635
> Meyers Photographics, Inc., 225 Broad Street SW, Cleveland, TN 37311 423-472-7516, 800-626-7329, www.meyersphotographics.com
- Rada Manufacturing Co., Rt. 2, Box 838, Waverly, Iowa 50677 800-311-9691, www.nadacutlery.com
- Revere Company, P. O. Box 119, Scranton, PA 18504 800-876-9967, www.reverefundraising.com
- Sangamon Mills, Inc., P. O. Box 467, Cohoes, NY 12047 800-836-2511, www.sangamonmills.com
- Sangray Corporation (Magnets) P. O. Box 2388, Pueblo, CO 81004
- Tee Pee Advertising Company, 155 Taft, Pocatello, ID 83201 800-959-2388, www.teepeeadvertising.com
- Walter's Cookbooks, $10508^{\text {th }}$ St. NE, Waseca, MN 56093 800-447-3274, www.custom-cookbooks.com
- Webb Company, 1999 Shepard Rd., St. Paul, MN 55116 www.webbcompany.com

