

Bryan D. Albrecht President

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3520 - 30th Avenue Kenosha, WI 53144-1690 262.564.3800 262.619.6800 262.564.3801 FAX May 11, 2012

#### **NOTICE OF MEETING**

GATEWAY TECHNICAL COLLEGE
DISTRICT BOARD
Regular Meeting
May 17, 2012 – 8:00 a.m.
Kenosha Campus – Bioscience Center – Room 120
3520 30th Avenue, Kenosha, Wisconsin

The Gateway Technical College District Board will hold its regular meeting on Thursday, May 17, 2012, 8:00 a.m. at the Kenosha Campus, Bioscience Center, Room 120, 3520 30th Avenue, Kenosha, Wisconsin. The agenda is included.

Following the regular meeting, the Gateway Technical College District Board will meet in executive session pursuant to Wisconsin Statutes 19.85(1)(c) to discuss the President's evaluation. The Board reserves the right to reconvene in open session to take action on items discussed in executive session.

Bryan D. Albrecht, Ed.D. President

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GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Regular Meeting – May 17, 2012 – 8:00 a.m.

Kenosha Campus, Bioscience Center, 3520 30th Avenue, Room 120, Kenosha, Wisconsin

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				in the preparation and transition of all learners.  B. Executive Limitations Monitoring	114
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		Х		B. Adjourn – Following the regular meeting, the Gateway Technical College District Board will meet in executive session pursuant to Wisconsin Statutes 19.85(1)(c)	
				to discuss the President's evaluation. The Board reserves the right to	
				reconvene in open session to take action on items discussed in executive	
				session.	

# Our Positive Core Gateway Technical College District Board

- Our shared strengths as a Board that we draw upon to do our work:
  - Belief in the value of Gateway Technical College
  - Commitment to our community
  - Common sense of mission
  - Mutual respect
  - Sense of humor
  - Openmindedness & willingness to question



## GATEWAY TECHNICAL COLLEGE DISTRICT BOARD Regular Meeting

May 17, 2012 - 8 a.m. Kenosha Campus - Bioscience Center 3520 30th Avenue - Room 120 Kenosha, Wisconsin

l.	CALL TO ORDER  A. Open Meeting Complia	ance
II.	ROLL CALL	
	Todd Battle Ram Bhatia Gary Olsen Scott Pierce Leslie Scherrer Neville Simpson Pamela Zenner-Richards Roger Zacharias	

## III. APPROVAL OF AGENDA Items on the Consent Agenda for discussion

IV. APPROVAL OF MINUTES A. April 19, 2012



# GATEWAY TECHNICAL COLLEGE DISTRICT BOARD Regular Meeting April 19, 2012

The Gateway Technical College District Board met on April 19, 2012 at the Kenosha campus. The meeting was called to order at 8:01 a.m. by Roger Zacharias, Chairperson.

#### **Open Meeting Compliance**

M. Gray confirmed the meeting was duly noticed in accordance with state statutes for open meeting compliance.

In attendance were Todd Battle, Ram Bhatia, Gary Olsen, Scott Pierce, Leslie Scherrer, Neville Simpson, Roger Zacharias, and Pamela Zenner-Richards. Also in attendance were Bryan Albrecht, Misty Gray, Kendra Hauch, and 25 citizens/reporters.

#### Approval of Agenda

It was moved by P. Zenner-Richards, seconded by G. Olsen and carried to approve the agenda.

#### **Approval of Minutes**

It was moved by S. Pierce, seconded by P. Zenner-Richards and carried to approve the minutes of the March 15, 2012 meeting.

#### **Citizen Comments**

There were four citizen comments submitted. Ken Haling spoke about the transition at Gateway and anxiety among employees. Barbara Micheln spoke about staff cuts and morale. Sandra Weber spoke about the change to intellectual property rights for faculty. Doris Groom spoke about the impact of changes to the faculty work week.

#### Chairperson's Report

#### Board Goals - 3rd Quarter

The results of the Board's 3rd quarter goals were reviewed.

#### **Mentor Assignments**

R. Zacharias appointed P. Zenner-Richards as the new Board member mentor.

#### President's Report

B. Albrecht provided a report which included: Gateway as Leader, Enrollment, Learning Innovation Division (LID), Workforce and Economic Development (WEDD), Academic and Campus Affairs, Human Resources, Business Office, and Community and Government Relations. Discussion included:

- Recognition of Stephanie Phenning, Marketing Communications Specialist; Christina Sima, Nursing Instructor; and Roxanne Norris, Mathematics Instructor, who are participating in their Gateway Journey.
- Reminder that Earth Day events are taking place on April 21 on all campuses.
- Zina Haywood gave a brief update on the international education program.
- Instructor Cheryl Ucakar spoke about her experience as a chaperone for the exchange students that traveled to Germany.
- Student Todd Faulk spoke about his experience as an exchange student in Hessen, Germany.

#### **Campus Security**

Dennis Sherwood provided a campus security report (Attachment A).

#### **Retirement Update**

Bill Whyte provided an update on year-to-date retirements.

#### **Advisory Committee Activity Report**

John Thibodeau provided a report on the advisory committee structure.

It was moved by G. Olsen, seconded by P. Zenner-Richards and carried that the Board approve the Advisory Committee Activity Report.

#### Operational Agenda

#### Action Agenda

Resolution F-2011-2012 D.2 – Awarding the Sale of \$1,000,000 General Obligation Promissory Notes, Series F-2011-2012D – Student Admissions Center Remodeling Project, Racine Campus

Brad Viegut, Director of Public Finance, from R W Baird provided a final resolution and pricing summary (Attachment B). He noted that Gateway's Moody's rating is Aaa, which is an excellent rating. The sale was awarded to BOSC, Inc., with an interest rate for this issue of 1.7934% (Attachment C).

It was moved by R. Bhatia, seconded by L. Scherrer and carried unanimously by roll call vote to approve Resolution F-2011-2012 D.2, awarding the sale of \$1,000,000 General Obligation Promissory Notes, Series F-2011-2012D.

Resolution B-2012 B.1 – Request for Gateway Board of Trustees to Approve the integrated Manufacturing and Engineering Technology Center (iMET) (formerly CATI) Expansion Project, Sturtevant, WI (estimated total cost not to exceed \$1,506,000) and Name Change to integrated Manufacturing and Engineering Technology (iMET) Center, Sturtevant, WI

Resolution B-2012 B.2 – Request for WTCS Board to Approve the integrated Manufacturing and Engineering Technology Center (iMET) (formerly CATI) Expansion Project, Sturtevant, WI (estimated total cost not to exceed \$1,506,000) and Name Change to integrated Manufacturing and Engineering Technology (iMET) Center, Sturtevant, WI

It was moved by R. Bhatia, seconded by S. Pierce and carried to approve Resolution B-2012 B.1 and B-2012 B.2 to approve the integrated Manufacturing and Engineering Technology Center (iMET) (formerly CATI) Expansion Project, Sturtevant, WI (estimated total cost not to exceed \$1,506,000) and Name Change to integrated Manufacturing and Engineering Technology (iMET) Center, Sturtevant, WI and to request approval from the Wisconsin Technical College System Board.

#### Operational Agenda

#### Consent Agenda

It was moved by P. Zenner-Richards, seconded by G. Olsen and carried that the Board approve the following items in the consent agenda.

#### Financial Statement and Expenditures over \$2,500

Approved the financial statement and expenditures, as of March 31, 2012.

#### Cash and Investment Schedules

Approved the monthly cash reconciliation, investment schedule, and investment report.

#### Personnel Report

Approved the personnel report of two (2) employment approvals-new hires/transfers/promotions; fourteen (14) retirements; and seven (7) employment approvals-casual, non-instructional.

#### **Grant Awards**

Approved one Workforce Advancement Training grant award from the Wisconsin Technical College System.

#### **Program Approval**

Approved the submission of a request for initial approval for a new Veterinary Technician Associate Degree program and a Veterinary Assistant Technical Diploma program, to the Wisconsin Technical College System for consideration.

#### Approval of RFP's

#### RFP# 1296 - Construction Manager Services for iMET Center Expansion Project

Approved Riley Construction Company, Inc., Kenosha, Wisconsin, to provide construction manager services for the iMET Center Expansion Project for a total cost of \$158,250.

#### RFP# 1376 - External Auditing Services

Approved Schenck SC, Green Bay, Wisconsin, to provide audit services for a three-year period (fiscal years ending June 30, 2012, 2013, and 2014) at annual costs of \$29,000, \$29,700, \$30,500, respectively and with an option to renew for up to two additional fiscal years (ending June 30, 2015 and 2016) at annual costs of \$31,300 and \$32,100, respectively.

#### **Contracts for Instructional Delivery**

Approved the contracts for instructional delivery report for March 2012.

#### **Board Policy Monitoring**

Approved the report for Policies 1.5 and 1.13.

#### **Policy Governance Monitoring Reports**

#### **Ends Statement Monitoring**

Ends Statement #5 – FY 2011-12 – Quarterly Financial Report - *Gateway provides* a positive return on taxpayer and community investment by leveraging its core capabilities in a financially and socially responsible manner.

Mark Zlevor provided a report on FY 2011-12 third quarter financial review. Information provided included:

#### **General Fund Financials**

Forecasted net revenue over expenses is \$814,000

#### **General Fund Revenue**

- Tax levy is 62% of total revenues
- State aid is higher than budgeted
- Student fees are slightly less than budgeted
- Other revenues are tracking below budget
- Overall General Fund revenues are \$376,00 under budget

#### **General Fund Expenses**

- Salary savings of \$1.1 million
- Benefit savings of \$900,000
- Overall expenses are below expected revenue

#### Other Funds

Special Revenue Fund (grant activity)

No significant variances from budget for FY12

SRF Non-Aidable Fund (financial aid, student clubs and consortiums)

Increases in expenses will require a budget revision this year

Capital Projects Fund (capital purchases)

Over \$8.8 million in capital purchases made year-to-date; a budget revision will be needed to transfer money among functions

• **Debt Service Fund** (debt activity for capital purchases)

Spending this year includes \$6.4 million in debt principal payments and \$1.3 million in interest payments on debt

Enterprise Fund (activities financed through user fees)

No significant cost variances from budget for FY 2012

#### **Operating Cash Balances**

Did not short-term borrow for FY 2011-12

It was moved by N. Simpson, seconded by T. Battle and carried that this report is evidence that the college is making progress on Ends Statement #5.

#### **Executive Limitations Monitoring**

#### Policy 3.4 – Budget/Forecasting and Policy 3.5 – Financial Condition

Bane Thomey provided the FY 2012-13 proposed budget for approval for the public hearing. Information provided included:

#### FY13 Proposed Budget

#### Revenues

Tax Levy	\$48,830,000
State Aid	5,265,000
<b>Tuition &amp; Fees</b>	21,136,000
Other Revenues	2,535,000
Total Revenues	\$77,766,000

**Expenses** 

Salaries & Wages \$47,188,000
Fringe Benefits 18,512,000
Other Expenses 12,066,000
Total Expenses \$77,766,000

Revenue Resources

No increase in operational tax levy

2.4% net increase in student fees

State aid budgeted flat

Other revenues decreased slightly for high school contract revenue

Property Tax Impact

No operating tax levy increase – levy remains at \$51,161,000

7.0% increase in debt levy, or \$541,000

Slight levy increase of 0.92% from last year

Total mill rate is 1.48 compared to 1.43 last year, an increase of 2.98%

Tax rate assumes assessments will fall by 2%

Long-Term Capital Financing

The FY2013 capital borrowing plan includes \$12 million in total for general equipment, building expansion, improvement, and repairs.

Borrowing increase of \$2 million over last year

Debt levy of \$8,275,000; an increase of 7%

General Fund Reserves

Holding general fund reserves flat for FY2013

Recommended Budget Adjustments

It was moved by S. Pierce, seconded by G. Olsen and after discussion it was carried that this report is evidence that the college is in compliance with Executive Limitation Policies 3.4 and 3.5.

#### Policy 3.2 – Human Relationships and Policy 3.3 – Compensation and Benefits

Bill Whyte reviewed Executive Limitation Policies 3.2 and 3.3 with the Board.

It was moved by R. Bhatia, seconded by L. Scherrer and carried that this report is evidence that the college is in compliance with Executive Limitation Policies 3.2 and 3.3.

T. Battle departed the meeting at 9:25 a.m.

#### Policy 3.1 – General Executive Constraint

The Board reviewed Executive Limitation Policy 3.1 General Executive Constraint.

It was moved by R. Bhatia, seconded by L. Scherrer and carried that this report is evidence that the college is in compliance with Executive Limitation Policy 3.1.

#### Strategic Plan Monitoring

#### Vision 3.2.1 – Employee Handbook

Zina Haywood provided an overview of Gateway's April 4, 2012 draft of the Employee Handbook (Attachment D). The handbook was provided on April 4, 2012 to all employees to review, prior to the final handbook being implemented.

It was moved by S. Pierce, seconded by L. Scherrer and after discussion, it was carried to approve the Strategic Plan Monitoring report.

#### **Board Member Community Reports**

R. Bhatia attended the Gateway Foundation Board meeting.

#### **Next Meeting Date and Adjourn**

Budget Hearing Meeting Date – May 14, 2012, 7:00 p.m., Racine Campus Next Board Meeting – May 17, 2012, 8:00 a.m. – Kenosha Campus

At approximately 9:52 a.m., it was moved by S. Pierce, seconded by L. Scherrer and carried unanimously by roll call vote that the Gateway Technical College District Board convene in executive session pursuant to Wisconsin Statutes 19.85(1)(c) to discuss personnel issues and preliminary consideration of teacher contract non-renewal. The Board reserved the right to reconvene in open session to take action on items discussed in executive session.

At approximately 10:02 a.m., the Board convened in executive session.

At approximately 10:45 a.m., it was moved by S. Bhatia, seconded by S. Pierce and carried that the Board reconvene in open session. It was then moved by S. Pierce, seconded by R. Bhatia and carried that the meeting be adjourned.

Submitted by,

Gary Olsen Secretary

#### **Campus Security Up-Date**

Gateway Technical College has continually strived to improve the security for our college community. These efforts focus on reporting, monitoring and responding.

#### Reporting

At the start of the fall 2011 semester the college implemented a web-based reporting system known as Maxient. This database system is opened to anyone who wishes to report an incident to the college and is available via the college's web site. The system is configured to accept reports for a wide variety of options: Criminal Activity, Informational Reports, Injury Reports (both staff and students), CARE Reports, Academic Reports (cheating) and Student Code of Conduct violations.

Reports are completed for all known offenses either by the involved party(ies) or security. Once completed, they are reviewed daily and forwarded to the appropriate college employee for follow-up (if appropriate.)

Since its implementation the college has logged a total of 363 reports that break down into the following categories;

Academics	13
Accident/Injury	8
Accidental Property Damage	3
Alarm Response	49
CARE Team	1
Student Conduct	85
Criminal Activity	39
Informational	144
Personal Accident /Injury	21

Location of the incident reports are as follows:

Burlington	11
Elkhorn	26
Kenosha	148
Racine	155

Off-Campus

12

#### Monitoring

#### **Video Monitoring System**

The college has a plan to continually improve the infrastructure of its video monitoring system as capital funds are made available. This system is used to live monitor activities in "commons" areas (interior and exterior) for suspicious or criminal behavior/activity. Security staffs conduct the video monitoring on a daily basis and a small number of identified security staff and administrative members are able to review the system for investigative purposes.

Approximate number of cameras per site:

Burlington 12

Elkhorn 7

Kenosha/Horizon 40 (with 40 more planned for install in the next few months)

Racine/CATI 80

C.A.R.E. Team (Communication, Awareness, Referral and Evaluation)

The C.A.R.E. Team is a behavioral intervention team that will become active in the summer of 2012. The goal of this team is to take a proactive approach in monitoring and intervening (when necessary) with persons (both staff and students) of concern. With the assistance of the college community the CARE team will be able to identify persons of concern through the Maxient system. These reports will be forwarded to the appropriate campus team for review and possible action. If the team determines that action is necessary they will assist the individual(s) with identifying sources of assistance and/or strategies with dealing with their personal issues. These types of team are being legislatively mandated in a few states, not Wisconsin at this time.

#### Responding

#### **Security Guards**

In 2008 Gateway Technical College entered into a contract with Wackenhut Securities to provide a physical presence on campus. They serve as the "face" of the college's security efforts and as a point of contact for the college community. The primary function of the guards is to provide monitoring and response to insure compliance with college rules, policies and practices and assist local first responders (police and fire) for incidents that occur on campus.

Security Guards\_on each campus:

Elkhorn equivalent of 1.5 (approx. 60 hours)

Kenosha equivalent of 4.0 (approx. 160 hours)

Racine equivalent of 4.0 (approx. 160 hours)

(Racine also employees an off duty & retired Racine P.O. to supplement, approx.

30 hours per week)

The college does not staff Burlington, CATI or Horizon Centers.

#### **Deans of Campus Affairs**

The Deans of Campus Affairs are responsible for oversight of their respective campus security functions. All campus based Maxient reports are referred to the campus dean for follow-up and action if required.

#### RESOLUTION NO. F-2011-2012D.2

#### RESOLUTION AWARDING THE SALE OF \$1,000,000 GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2011-2012D

WHEREAS, the District Board of Gateway Technical College District, Wisconsin (the "District") has, by a resolution adopted March 15, 2012 (the "Authorizing Resolution"), authorized the issuance of General Obligation Promissory Notes, Series 2011-12D (the "Notes"), pursuant to Section 67.12(12) of the Wisconsin Statutes, in the amount of \$1,000,000 for the public purpose of financing building remodeling and improvement projects;

WHEREAS, the Secretary of the District caused Notices to Electors to be published in The Kenosha News, the Journal Times and the Elkhorn Independent on March 22, 2012 giving notice of adoption of the Authorizing Resolution, identifying where and when the Authorizing Resolution could be inspected, and advising electors of their right to petition for a referendum on the question of the issuance of general obligation promissory notes to finance building remodeling and improvement projects;

WHEREAS, no petition for referendum has been filed with the Secretary and the time to file such a petition will expire on April 23, 2012;

WHEREAS, the District has directed Robert W. Baird & Co. Incorporated ("Baird") to take the steps necessary to sell the Notes;

WHEREAS, Baird, in consultation with the officials of the District, prepared an Official Notice of Sale (a copy of which is attached hereto as Exhibit A and incorporated herein by this reference) setting forth the details of and the bid requirements for the Notes and indicating that the Notes would be offered for public sale;

WHEREAS, the Secretary (in consultation with Baird) caused notice of the sale of the Notes to be published and/or announced and caused the Official Notice of Sale to be distributed to potential bidders offering the Notes for public sale;

WHEREAS, the District has duly received bids for the Notes as described on the Bid Tabulation attached hereto as <u>Exhibit B</u> and incorporated herein by this reference (the "Bid Tabulation"); and

WHEREAS, it has been determined that the bid proposal (the "Proposal") submitted by the financial institution listed first on the Bid Tabulation fully complies with the bid requirements set forth in the Official Notice of Sale and is deemed to be the most advantageous to the District. Baird has recommended that the District accept the Proposal. A copy of said Proposal submitted by such institution (the "Purchaser") is attached hereto as Exhibit C and incorporated herein by this reference.

NOW, THEREFORE, BE IT RESOLVED by the District Board of the District that:

Section 1A. Ratification of the Official Notice of Sale and Offering Materials. The District Board of the District hereby ratifies and approves the details of the Notes set forth in

Exhibit A attached hereto as and for the details of the Notes. The Official Notice of Sale and any other offering materials prepared and circulated by Baird are hereby ratified and approved in all respects. All actions taken by officers of the District and Baird in connection with the preparation and distribution of the Official Notice of Sale, and any other offering materials are hereby ratified and approved in all respects.

Section 1B. Award of the Notes. The Proposal of the Purchaser offering to purchase the Notes for the sum set forth on the Proposal, plus accrued interest to the date of delivery, is hereby accepted (subject to the condition that no valid petition for a referendum is filed by April 23, 2012 in connection with the Authorizing Resolution). The Chairperson and Secretary or other appropriate officers of the District are authorized and directed to execute an acceptance of the Proposal on behalf of the District. The good faith deposit of the Purchaser shall be retained by the District Treasurer until the closing of the note issue, and any good faith deposits submitted by unsuccessful bidders shall be promptly returned. The Notes bear interest at the rates set forth on the Proposal.

Section 2. Terms of the Notes. The Notes shall be designated "General Obligation Promissory Notes, Series 2011-2012D"; shall be issued in the aggregate principal amount of \$1,000,000; shall be dated May 9, 2012; shall be in the denomination of \$5,000 or any integral multiple thereof; shall be numbered R-1 and upward; and shall bear interest at the rates per annum and mature on April 1 of each year, in the years and principal amounts as set forth on the Pricing Summary attached hereto as Exhibit D-1 and incorporated herein by this reference. Interest is payable semi-annually on April 1 and October 1 of each year commencing on October 1, 2012. Interest shall be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to the rules of the Municipal Securities Rulemaking Board. The schedule of principal and interest payments due on the Notes is set forth on the Debt Service Schedule attached hereto as Exhibit D-2 and incorporated herein by this reference (the "Schedule").

<u>Section 3. Redemption Provisions</u>. The Notes shall not be subject to optional redemption.

<u>Section 4. Form of the Notes</u>. The Notes shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as <u>Exhibit E</u> and incorporated herein by this reference.

#### Section 5. Tax Provisions.

(A) Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Notes as the same becomes due, the full faith, credit and resources of the District are hereby irrevocably pledged, and there is hereby levied upon all of the taxable property of the District a direct annual irrepealable tax in the years 2012 through 2021 for the payments due in the years 2012 through 2022 in the amounts set forth on the Schedule. The amount of tax levied in the year 2012 shall be the total amount of debt service due on the Notes in the years 2012 and 2013; provided that the amount of such tax carried onto the tax rolls shall be abated by any amounts appropriated pursuant to subsection (D) below which are applied to payment of principal of or interest on the Notes in the year 2012.

- (B) Tax Collection. So long as any part of the principal of or interest on the Notes remains unpaid, the District shall be and continue without power to repeal such levy or obstruct the collection of said tax until all such payments have been made or provided for. After the issuance of the Notes, said tax shall be, from year to year, carried onto the tax roll of the District and collected in addition to all other taxes and in the same manner and at the same time as other taxes of the District for said years are collected, except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus money in the Debt Service Fund Account created below.
- (C) Additional Funds. If at any time there shall be on hand insufficient funds from the aforesaid tax levy to meet principal and/or interest payments on said Notes when due, the requisite amounts shall be paid from other funds of the District then available, which sums shall be replaced upon the collection of the taxes herein levied.
- (D) Appropriation. The District hereby appropriates from taxes levied in anticipation of the issuance of the Notes, proceeds of the Notes or other funds of the District on hand a sum sufficient to be irrevocably deposited in the segregated Debt Service Fund Account created below and used to pay the interest on the Notes coming due on October 1, 2012 as set forth on the Schedule.

#### Section 6. Segregated Debt Service Fund Account.

(A) Creation and Deposits. There be and there hereby is established in the treasury of the District, if one has not already been created, a debt service fund, separate and distinct from every other fund, which shall be maintained in accordance with generally accepted accounting principles. Debt service or sinking funds established for obligations previously issued by the District may be considered as separate and distinct accounts within the debt service fund.

Within the debt service fund, there hereby is established a separate and distinct account designated as the "Debt Service Fund Account for \$1,000,000 General Obligation Promissory Notes, Series 2011-2012D, dated May 9, 2012" (the "Debt Service Fund Account") and such account shall be maintained until the indebtedness evidenced by the Notes is fully paid or otherwise extinguished. The District Treasurer shall deposit in the Debt Service Fund Account (i) all accrued interest received by the District at the time of delivery of and payment for the Notes; (ii) any premium which may be received by the District above the par value of the Notes and accrued interest thereon; (iii) all money raised by the taxes herein levied and any amounts appropriated for the specific purpose of meeting principal of and interest on the Notes when due; (iv) such other sums as may be necessary at any time to pay principal of and interest on the Notes when due; (v) surplus monies in the Borrowed Money Fund as specified below; and (vi) such further deposits as may be required by Section 67.11, Wisconsin Statutes.

(B) Use and Investment. No money shall be withdrawn from the Debt Service Fund Account and appropriated for any purpose other than the payment of principal of and interest on the Notes until all such principal and interest has been paid in full and the Notes canceled; provided (i) the funds to provide for each payment of principal of and interest on the Notes prior to the scheduled receipt of taxes from the next succeeding tax collection may be

invested in direct obligations of the United States of America maturing in time to make such payments when they are due or in other investments permitted by law; and (ii) any funds over and above the amount of such principal and interest payments on the Notes may be used to reduce the next succeeding tax levy, or may, at the option of the District, be invested by purchasing the Notes as permitted by and subject to Section 67.11(2)(a), Wisconsin Statutes, or in permitted municipal investments under the pertinent provisions of the Wisconsin Statutes ("Permitted Investments"), which investments shall continue to be a part of the Debt Service Fund Account. Any investment of the Debt Service Fund Account shall at all times conform with the provisions of the Internal Revenue Code of 1986, as amended (the "Code") and any applicable Treasury Regulations (the "Regulations").

(C) Remaining Monies. When all of the Notes have been paid in full and canceled, and all Permitted Investments disposed of, any money remaining in the Debt Service Fund Account shall be transferred and deposited in the general fund of the District, unless the District Board directs otherwise.

Section 7. Proceeds of the Notes; Segregated Borrowed Money Fund. The proceeds of the Notes (the "Note Proceeds") (other than any premium and accrued interest which must be paid at the time of the delivery of the Notes into the Debt Service Fund Account created above) shall be deposited into a special fund separate and distinct from all other funds of the District and disbursed solely for the purpose for which borrowed or for the payment of the principal of and the interest on the Notes. Monies in the Borrowed Money Fund may be temporarily invested in Permitted Investments. Any monies, including any income from Permitted Investments, remaining in the Borrowed Money Fund after the purpose for which the Notes have been issued has been accomplished, and, at any time, any monies as are not needed and which obviously thereafter cannot be needed for such purpose shall be deposited in the Debt Service Fund Account.

Section 8. No Arbitrage. All investments made pursuant to this Resolution shall be Permitted Investments, but no such investment shall be made in such a manner as would cause the Notes to be "arbitrage bonds" within the meaning of Section 148 of the Code or the Regulations and an officer of the District, charged with the responsibility for issuing the Notes, shall certify as to facts, estimates, circumstances and reasonable expectations in existence on the date of delivery of the Notes to the Purchaser which will permit the conclusion that the Notes are not "arbitrage bonds," within the meaning of the Code or Regulations.

Section 9. Compliance with Federal Tax Laws. (a) The District represents and covenants that the projects financed by the Notes and the ownership, management and use of the projects will not cause the Notes to be "private activity bonds" within the meaning of Section 141 of the Code. The District further covenants that it shall comply with the provisions of the Code to the extent necessary to maintain the tax-exempt status of the interest on the Notes including, if applicable, the rebate requirements of Section 148(f) of the Code. The District further covenants that it will not take any action, omit to take any action or permit the taking or omission of any action within its control (including, without limitation, making or permitting any use of the Proceeds of the Notes) if taking, permitting or omitting to take such action would cause any of the Notes to be an arbitrage bond or a private activity bond within the meaning of the Code or would otherwise cause interest on the Notes to be included in the gross income of

the recipients thereof for federal income tax purposes. The Secretary or other officer of the District charged with the responsibility of issuing the Notes shall provide an appropriate certificate of the District certifying that the District can and covenanting that it will comply with the provisions of the Code and Regulations.

(b) The District also covenants to use its best efforts to meet the requirements and restrictions of any different or additional federal legislation which may be made applicable to the Notes provided that in meeting such requirements the District will do so only to the extent consistent with the proceedings authorizing the Notes and the laws of the State of Wisconsin and to the extent that there is a reasonable period of time in which to comply.

Section 10. Execution of the Notes; Closing; Professional Services. The Notes shall be issued in printed form, executed on behalf of the District by the manual or facsimile signatures of the Chairperson and Secretary, authenticated, if required, by the Fiscal Agent (defined below), sealed with its official or corporate seal, if any, or a facsimile thereof, and delivered to the Purchaser upon payment to the District of the purchase price thereof, plus accrued interest to the date of delivery (the "Closing"). The facsimile signature of either of the officers executing the Notes may be imprinted on the Notes in lieu of the manual signature of the officer but, unless the District has contracted with a fiscal agent to authenticate the Notes, at least one of the signatures appearing on each Note shall be a manual signature. In the event that either of the officers whose signatures appear on the Notes shall cease to be such officers before the Closing, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until the Closing. The aforesaid officers are hereby authorized and directed to do all acts and execute and deliver the Notes and all such documents, certificates and acknowledgements as may be necessary and convenient to effectuate the Closing. The District hereby authorizes the officers and agents of the District to enter into, on its behalf, agreements and contracts in conjunction with the Notes, including but not limited to agreements and contracts for legal, trust, fiscal agency, disclosure and continuing disclosure, and rebate calculation services. Any such contract heretofore entered into in conjunction with the issuance of the Notes is hereby ratified and approved in all respects.

Section 11. Payment of the Notes; Fiscal Agent. The principal of and interest on the Notes shall be paid by the District Secretary or District Treasurer (the "Fiscal Agent").

Section 12. Persons Treated as Owners; Transfer of Notes. The District shall cause books for the registration and for the transfer of the Notes to be kept by the Fiscal Agent. The person in whose name any Note shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Note shall be made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Note to the extent of the sum or sums so paid.

Any Note may be transferred by the registered owner thereof by surrender of the Note at the office of the Fiscal Agent, duly endorsed for the transfer or accompanied by an assignment duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the Chairperson and Secretary shall execute and deliver in the name of the transferee or transferees a new Note or Notes of a like aggregate principal amount, series and maturity and the

Fiscal Agent shall record the name of each transferee in the registration book. No registration shall be made to bearer. The Fiscal Agent shall cancel any Note surrendered for transfer.

The District shall cooperate in any such transfer, and the Chairperson and Secretary are authorized to execute any new Note or Notes necessary to effect any such transfer.

Section 13. Record Date. The fifteenth day of each calendar month next preceding each interest payment date shall be the record date for the Notes (the "Record Date"). Payment of interest on the Notes on any interest payment date shall be made to the registered owners of the Notes as they appear on the registration book of the District at the close of business on the Record Date.

Section 14. Utilization of The Depository Trust Company Book-Entry-Only System. In order to make the Notes eligible for the services provided by The Depository Trust Company, New York, New York ("DTC"), the District agrees to the applicable provisions set forth in the Blanket Issuer Letter of Representations previously executed on behalf of the District and on file in the District office.

Section 15. Official Statement. The District Board hereby approves the Preliminary Official Statement with respect to the Notes and deems the Preliminary Official Statement as "final" as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the "Rule"). All actions taken by officers of the District in connection with the preparation of such Preliminary Official Statement and any addenda to it or Final Official Statement are hereby ratified and approved. In connection with the Closing, the appropriate District official shall certify the Preliminary Official Statement and any addenda or Final Official Statement. The Secretary shall cause copies of the Preliminary Official Statement and any addenda or Final Official Statement to be distributed to the Purchaser.

Section 16. Undertaking to Provide Continuing Disclosure. The District hereby covenants and agrees, for the benefit of the owners of the Notes, to enter into a written undertaking (the "Undertaking") required by the Rule to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events in accordance with the Rule. The Undertaking shall be enforceable by the owners of the Notes or by the Purchaser on behalf of such owners (provided that the rights of the owners and the Purchaser to enforce the Undertaking shall be limited to a right to obtain specific performance of the obligations thereunder and any failure by the District to comply with the provisions of the Undertaking shall not be an event of default with respect to the Notes).

The Secretary, or other officer of the District charged with the responsibility for issuing the Notes, shall provide a Continuing Disclosure Certificate for inclusion in the transcript of proceedings, setting forth the details and terms of the District's Undertaking.

Section 17. Record Book. The Secretary shall provide and keep the transcript of proceedings as a separate record book (the "Record Book") and shall record a full and correct statement of every step or proceeding had or taken in the course of authorizing the issuing the Notes in the Record Book.

Section 18. Bond Insurance. If the Purchaser of the Notes determines to obtain municipal bond insurance with respect to the Notes, the officers of the District are authorized to take all actions necessary to obtain such municipal bond insurance. The Chairperson and Secretary are authorized to agree to such additional provisions as the bond insurer may reasonably request and which are acceptable to the Chairperson and Secretary including provisions regarding restrictions on investment of Note proceeds, the payment procedure under the municipal bond insurance policy, the rights of the bond insurer in the event of default and payment of the Notes by the bond insurer and notices to be given to the bond insurer. In addition, any reference required by the bond insurer to the municipal bond insurance policy shall be made in the form of Note provided herein.

Section 19. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the District Board or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted, approved and recorded April 19, 2012.

Roger Zacharias Chairperson

ATTEST:

Gary Olsen

Secretary

(SEAL)

#### **EXHIBIT A**

#### Official Notice of Sale

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

#### OFFICIAL NOTICE OF SALE

# \$1,000,000 GATEWAY TECHNICAL COLLEGE DISTRICT, WISCONSIN GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2011-2012D DATED MAY 9, 2012

NOTICE IS HEREBY GIVEN that bids will be received by the District Board, Gateway Technical College District, Wisconsin for the purchase of all but no part of its Notes at the offices of Robert W. Baird & Co. Incorporated ("Baird"), 25th Floor, 777 East Wisconsin Avenue, Milwaukee, WI 53202, Attention: Ms. Tonia Morris, until 10:30 a.m. (Central Time) on

#### April 18, 2012

at which time the bids will be publicly opened and read. Bids may be mailed or delivered to Baird at the address set forth above, faxed to Baird at (414) 298-7354, or submitted electronically via PARITY, as described below. Signed bids, without final price or coupons, may be submitted to Baird prior to the time of sale. The bidder shall be responsible for submitting to Baird the final bid price and coupons, by telephone (414) 765-3827 or fax (414) 298-7354 for inclusion in the submitted bid. Bids which are mailed or delivered should be plainly marked "Bid for Gateway Technical College District Notes". Bids will only be considered if the required good faith deposit has been received. A meeting of the District Board will be held on April 19, 2012 for the purpose of taking action on such bids as may be received.

<u>Dates and Maturities:</u> The Notes will be dated May 9, 2012 and will mature on April 1 of each year, in the years and principal amounts as follows:

<u>Year</u>	Principal Amount
2015	\$110,000
2016	115,000
2017	115,000
2018	120,000
2019	125,000
2020	130,000
2021	140,000
2022	145,000

Interest: Interest on the Notes will be payable semi-annually on April 1 and October 1 of each year, commencing on October 1, 2012 to the registered owners of the Notes appearing of record in the bond register as of the close of business on the fifteenth day (whether or not a business day) of the immediately preceding month. Interest will be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the MSRB.

Optional Redemption: The Notes will not be subject to optional redemption.

No Term Bond Option: Bids for the Notes may not provide for term bonds.

Security and Purpose: The Notes are general obligations of the District. The principal of and interest on the Notes will be payable from ad valorem taxes, which may be levied without limitation as to rate or amount upon all of the taxable property located in the District. The Notes will be issued for the purpose of financing building remodeling and improvement projects.

Registration: The Notes will be issued as fully-registered Notes without coupons and, when issued, will be registered only in the name of CEDE & CO., as nominee for The Depository Trust Company, New York, New York ("DTC").

DTC Book Entry Only System: UTILIZATION OF DTC IS REQUIRED. BIDS FOR THE NOTES MAY NOT PROVIDE FOR THE NOTES TO BE ISSUED ON A NON-DTC BASIS. DTC will act as securities depository of the Notes. A single Note certificate for each maturity will be issued to DTC and immobilized in its custody. Individual purchases may be made in book-entry form only pursuant to the rules and procedures established between DTC and its participants, either in the denomination of \$5,000 or any integral multiple thereof or in the denomination of \$100,000 or more as specified in the Notes. Individual purchasers will not receive certificates evidencing their ownership of the Notes purchased. The successful bidder shall be required to deposit the Note certificates with DTC as a condition to delivery of the Notes. The District will make payments of principal and interest on the Notes to DTC or its nominee as registered owner of the Notes in same-day funds. Transfer of those payments to participants of DTC will be the responsibility of DTC; transfer of the payments to beneficial owners by DTC participants will be the responsibility of such participants and other nominees of beneficial owners all as required by DTC rules and procedures. No assurance can be given by the District that DTC, its participants and other nominees of beneficial owners will make prompt transfer of the payments as required by DTC rules and procedures. The District assumes no liability for failures of DTC, its participants or other nominees to promptly transfer payments to beneficial owners of the Notes.

<u>Depository</u>: In the event that the securities depository relationship with DTC for the Notes is terminated and the District does not appoint a successor depository, the District will prepare, authenticate and deliver, at its expense, fully-registered certificated Notes in the denomination of \$5,000 or any integral multiple thereof in the aggregate principal amount of Notes of the same maturities and with the same interest rate or rates then outstanding to the beneficial owners of the Notes.

Bid Specifications: Bids will be received on an interest rate basis in integral multiples of One-Twentieth (1/20) or One-Eighth (1/8) of One Percent (1%). Any number of rates may be bid but the difference between the highest and lowest rate bid shall not exceed Two Percent (2%). All Notes of the same maturity shall bear the same interest rate. No bid for less than 100% of the principal amount of the Notes (\$1,000,000) or more than 102% of the principal amount of the Notes (\$1,020,000) plus accrued interest to the date of delivery will be considered. The Notes will be awarded to a responsible bidder whose proposal results in the lowest true interest cost to the District.

Type of Bid - Amount: Bids must be submitted either: (1) to Robert W. Baird & Co. as set forth herein; or (2) electronically via PARITY, in accordance with this Official Notice of Sale, within a one hour period prior to the time of sale, but no bids will be received after the time established above for the opening of bids. If any provisions in this Notice are conflicting with any instructions or directions set forth in PARITY, this Official Notice of Sale shall control. The normal fee for use of PARITY may be obtained from PARITY, and such fee shall be the responsibility of the bidder. For further information about PARITY, potential bidders may contact Robert W. Baird & Co., 25th Floor, 777 East Wisconsin Avenue, Milwaukee, Wisconsin 53202 or PARITY, c/o i-Deal LLC, 1359 Broadway, 2nd Floor, New York, New York 10018, telephone (212) 849-5021. The District and Robert W. Baird & Co. assume no responsibility or liability for bids submitted through PARITY. Each bidder shall be solely responsible for making necessary arrangements to access PARITY for purposes of submitting its electronic bid in a timely manner and in compliance with the requirements of the Official Notice of Sale. Neither the District, its agents nor PARITY shall have any duty or obligation to undertake registration to bid for any prospective bidder or to provide or ensure electronic access to any qualified prospective bidder, and neither the District, its agents nor PARITY shall be responsible for a bidder's failure to register to bid or for any failure in the proper operation of, or have any liability for any delays or interruptions of or any damages caused by the services of PARITY. The District is using the services of PARITY solely as a communication mechanism to conduct the electronic bidding for the Notes, and PARITY is not an agent of the District.

The District may regard the electronic transmission of the bid via the electronic service (including information about the purchase price for the Notes and interest rate or rates to be borne by the Notes and any other information included in such transmission) as though the same information were submitted on the bid form and executed on behalf of the bidder by a duly authorized signatory. If the bid is accepted by the District, the terms of the bid form, this Official Notice of Sale, and the information transmitted though the electronic service shall form a contract, and the bidder shall be bound by the terms of such contract.

For information purposes only, bidders are requested to state in their electronic bids the true interest cost to the District, as described in this Official Notice of Sale and in the written form of Official Bid Form. All electronic bids shall be deemed to incorporate the provisions of this Official Notice of Sale and the form of Official Bid Form.

Good Faith Deposit: A cashier's check in the amount of \$20,000 may be submitted contemporaneously with the bid or, in the alternative, a deposit in the amount of \$20,000 shall be made by the winning bidder by federal wire transfer as directed by the District Secretary or Treasurer to be received by the District no later than 1:00 p.m. prevailing Central Time on the day of the bid opening (April 18, 2012) as a guarantee of good faith on the part of the bidder to be forfeited as liquidated damages if such bid be accepted and the bidder fails to take up and pay for the Notes. The good faith deposit will be applied to the purchase price of the Notes. In the event the successful bidder fails to honor its accepted bid, the good faith deposit will be retained by the District. No interest shall be allowed on the good faith deposit. Payment for the balance of the purchase price of the Notes shall be made at the closing. Good faith checks of unsuccessful bidders will be returned by overnight delivery for next day receipt sent not later than the first business day following the sale.

Bond Insurance at Bidder's Option: If the Notes qualify for issuance of any policy of municipal bond insurance or commitment therefor at the option of the bidder, the purchase of any such insurance policy or the issuance of any such commitment shall be at the sole option and expense of the successful bidder. Any increased costs of issuance of the Notes resulting from such purchase of insurance shall be paid by the successful bidder, except that, if the District has requested and received a rating on the Notes from a rating agency, the District will pay that rating fee. Any other rating agency fees shall be the responsibility of the successful bidder. Failure of the municipal bond insurer to issue the policy after the Notes have been awarded to the successful bidder shall not constitute cause for failure or refusal by the successful bidder to accept delivery on the Notes.

<u>Delivery</u>: The Notes will be delivered in printed form, one Note per maturity, registered in the name of CEDE & CO., as nominee of The Depository Trust Company, securities depository of the Notes for the establishment of book-entry accounts at the direction of the successful bidder, within approximately forty-five (45) days after the award. Payment at the time of delivery must be made in federal or other immediately available funds. In the event delivery is not made within forty-five (45) days after the date of the sale of the Notes, the successful bidder may, prior to tender of the Notes, at its option, be relieved of its obligation under the contract to purchase the Notes and its good faith deposit shall be returned, but no interest shall be allowed thereon.

Legality: The successful bidder will be furnished without cost, the unqualified approving legal opinion of Quarles & Brady LLP of Milwaukee, Wisconsin. A transcript of the proceedings relative to the issuance of the Notes (including an arbitrage certificate and a nolitigation certificate) will be furnished to the successful bidder without cost. A Continuing Disclosure Certificate will be delivered at closing setting forth the details and terms of the District's undertaking and such Certificate is a condition of closing.

Condition on Award of Notes: The award of the Notes will be made subject to expiration of the petition period provided for under Section 67.12(12)(e)5, Wisconsin Statutes, without the filing of a sufficient petition for a referendum with respect to the resolution authorizing the issuance of the Notes.

<u>CUSIP Numbers</u>: The District will assume no obligation for the assignment of CUSIP numbers on the Notes or for the correctness of any numbers printed thereon. The District will permit such numbers to be assigned and printed at the expense of the successful bidder, but neither the failure to print such numbers on any Notes nor any error with respect thereto will constitute cause for failure or refusal by the successful bidder to accept delivery of the Notes.

Reoffering Prices: Simultaneously with or before delivery of the Notes, the successful bidder shall furnish to the District a certificate, made on the best knowledge, information and belief of the successful bidder, acceptable to bond counsel, stating the initial reoffering prices to the public of each maturity of the Notes and further stating that a substantial amount of each maturity of the Notes was sold to the public or final purchasers thereof (not including bond houses and brokers or similar persons or organizations acting in the capacity of underwriters or wholesalers) at or below such initial reoffering prices.

Official Statement: Bidders may obtain a copy of the Preliminary Official Statement by request to the District's financial advisor prior to the bid opening. By submitting a bid, the successful bidder agrees to supply to the District within 24 hours after the award of the Notes all necessary pricing information and any underwriter identification necessary to complete the Preliminary Official Statement. Within seven days of the award of the Notes, the successful bidder will be provided with an electronic copy of the Official Statement in pdf format and up to ten copies of the Official Statement without cost. Additional copies of the Official Statement may be purchased from Robert W. Baird & Co. up to three months following the sale of the Notes. If the successful bidder is the manager of an underwriting syndicate, the successful bidder shall be responsible for distributing copies of the Official Statement to syndicate members.

Certification Regarding Official Statement: The District will deliver, at closing, a certificate, executed by appropriate officers of the District acting in their official capacities, to the effect that the facts contained in the Official Statement relating to the District and the Notes are true and correct in all material respects, and that the Official Statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in light of the circumstances under which they were made, not misleading. The District also agrees to notify the successful bidder of any material developments impacting the District or the Notes of which the District becomes aware within 60 days after the delivery of the Notes.

Undertaking to Provide Continuing Disclosure: In order to assist bidders in complying with SEC Rule 15c2-12, as amended, the District will covenant to undertake (pursuant to a Resolution to be adopted by the District Board), to provide annual reports and timely notice of certain events for the benefit of holders of the Notes. The details and terms of the undertaking are set forth in a Continuing Disclosure Certificate to be executed and delivered by the District, a form of which is included in the Preliminary Official Statement and in the Final Official Statement.

<u>Irregularities</u>: The District reserves the right to reject any and all bids and to waive any and all irregularities.

Information: The internet address for the Preliminary Official Statement is: <a href="https://www.bairdbondsales.com">www.bairdbondsales.com</a>. Copies of the Preliminary Official Statement and additional information may be obtained by addressing inquiries to: Robert W. Baird & Co., 777 East Wisconsin Avenue, Milwaukee, Wisconsin 53202; Attention: Ms. Tonia Morris, (414) 765-3827 or the undersigned.

Mark W. Zlevor
Chief Financial Officer/Vice President Administration
Gateway Technical College District
3520 30th Avenue
Kenosha, WI 53144-1690
Phone: (262) 564-3096

#### **EXHIBIT B**

#### **Bid Tabulation**

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

# Gateway Technical College District

Results of Competitive Bids \$1,000,000 General Obligation Promissory Notes, Series 2011-12D Bids Received by 10:30 AM (CT) Wednesday, April 18, 2012

Interest	Cost	1 7934%
	Bidder	
		BOSC, Inc.
	Rank	

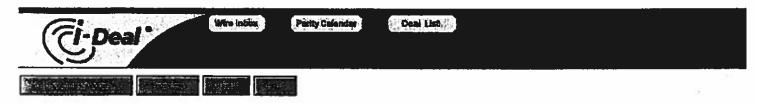
True

#### **EXHIBIT C**

#### Winning Bid

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)



#### BOSC, Inc. - Menomonee Falls , WI's Bid



#### **Gateway Tech Coll Dt** \$1,000,000 General Obligation Promissory Notes, **Series 2011-12D**

For the aggregate principal amount of \$1,000,000.00, we will pay you \$1,017,288.15, plus accrued interest from the date of issue to the date of delivery. The Bonds are to bear interest at the following rate(s):

A 4 - A 25 - 1 CO CA 5	4	0	D.C. 1 . 1 . 0	
Maturity Date	Amount \$	Coupon %	Yield:%	nollar Luce
04/01/2015	110M	1.7500	0.7800	102.770
04/01/2016	115M	1.7500	0.9900	102.896
04/01/2017	115M	1.7500	1.1700	102.750
04/01/2018	120M	1.7500	1.3900	102.030
04/01/2019	125M	2.0000	1,6200	102.468
04/01/2020	130M	2.0000	1.7500	101.835
04/01/2021	140M	2.2500	1.9800	102.191
04/01/2022	145M	2.5000	2.1500	103.103

**Total Interest Cost:** 

\$137,284.31 \$17,288.15

Premium: **Net Interest Cost:** 

\$119,996.16

1.793350

TIC:

Time Last Bid Received On:04/18/2012 10:29:31 CDST

This proposal is made subject to all of the terms and conditions of the Official Bid Form, the Official Notice of Sale, and the Preliminary Official Statement, all of which are made a part hereof.

Bidder:

BOSC, Inc., Menomonee Falls, WI

Contact: Allen Mattson

Title:

Telephone: 262-509-6935

Fax:

Issuer Name:	Gateway Technical College District	Company Name:	
Accepted By:	, p	Accepted By:	· · · · · · · · · · · · · · · · · · ·
Date:		Date:	

#### EXHIBIT D-1

#### **Pricing Summary**

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

#### GATEWAY TECHNICAL COLLEGE DISTRICT

\$1,000,000 - Final Pricing

General Obligation Promissory Notes, Series 2011-12D

Dated/Close: May 9, 2012; Noncallable

#### **Pricing Summary**

Maturity	Type of Bond	Coupon	Yield	Maturity Value	Price	Dollar Price
04/01/2015	Serial Coupon	1.750%	0.780%	110,000.00	102.770%	113,047.0
04/01/2016	Serial Coupon	1.750%	0.990%	115,000.00	102.896%	118,330.44
04/01/2017	Serial Coupon	1:750%	1.170%	115,000.00	102.750%	118,162.50
04/01/2018	Serial Coupon	1.750%	1.390%	120,000.00	102.030%	122,436.00
04/01/2019	Serial Coupon	2.000%	1.620%	125,000,00	102,468%	128,085.00
04/01/2020	Serial Coupon	2,000%	1.750%	130,000.00	101.835%	132,385.50
04/01/2021	Serial Coupon	2.250%	1.980%	140,000.00	102.191%	143,067.40
04/01/2022	Serial Coupon	2,500%	2.150%	145,000.00	103.103%	149,499.35
Total	•	•	•	\$1,000,000.00	•	\$1,025,013.15
Bid Information  But Amount of But	onds					\$1,000,000.00
ar Amount of Bo coffering Premi						25,013.15
ar Amount of Bo eoffering Premi ross Production	onds um or (Discount)					25,013.15 \$1,025,013.15
ar Amount of Be eoffering Premir ross Production otal Underwriter	onds		-			25,013.15 \$1,025,013.15 \$(7,725.00)
ar Amount of Bo eoffering Premi ross Production	onds um or (Discount)		-			25,013.15 \$1,025,013.15
ar Amount of Be eoffering Premir ross Production otal Underwriter	onds um or (Discount) 's Discount (0.773%)					25,013.15 \$1,025,013.15 \$(7,725.00)
ar Amount of Bo eoffering Premi ross Production otal Underwriter id (101.729%) otal Purchase Pr ond Year Dollar	onds um or (Discount) 's Discount (0.773%)					25,013.15 \$1,025,013.15 \$(7,725.00) 1,017,288.15 \$1,017,288.15
ar Amount of Bo eoffering Premi ross Production otal Underwrite id (101.729%) otal Purchase Pr ond Year Dollar verage Life	onds um or (Discount) 's Discount (0.773%)					25,013.15 \$1,025,013.15 \$(7,725.00) 1,017,288.15 \$1,017,288.15 \$6,604.44 6.604 Years
ar Amount of Bo eoffering Premi ross Production otal Underwriter id (101.729%) otal Purchase Pr ond Year Dollar	onds um or (Discount) 's Discount (0.773%)					25,013.15 \$1,025,013.15 \$(7,725.00) 1,017,288.15 \$1,017,288.15 \$6,604.44 6.604 Years
ar Amount of Bo eoffering Premi ross Production otal Underwrite id (101.729%) otal Purchase Pr ond Year Dollar verage Life	onds um or (Discount)  's Discount (0.773%)  ice  (NIC)					25,013.15 \$1,025,013.15 \$(7,725.00) 1,017,288.15 \$1,017,288.15

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Robert W. Baird & Co. Public Finance Professionals - rff

#### **EXHIBIT D-2**

#### Debt Service Schedule and Irrepealable Tax Levies

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

#### **GATEWAY TECHNICAL COLLEGE DISTRICT**

#### \$1,000,000 - Final Pricing

General Obligation Promissory Notes, Series 2011-12D

Dated/Close: May 9, 2012; Noncallable

#### **Debt Service Schedule**

		_			Calendar
Date	Principal	Coupon	Interest	Total P+I	Total
05/09/2012	•	-	•	-	•
10/01/2012	•	•	7,859.31	7,85 <del>9</del> .31	7,859.31
04/01/2013	•	•	9,962.50	9,962.50	
10/01/2013	•	-	9,962.50	9,962.50	19,925.00
04/01/2014		_	9,962.50	9,962.50	•
10/01/2014	•	•	9,962.50	9,962.50	19,925.00
04/01/2015	00.000,011	1.750%	9,962.50	119,962.50	-
10/01/2015	-	-	9,000.00	9,000.00	128,962.50
04/01/2016	115,000.00	1.750%	9,000.00	124,000.00	-
10/01/2016	-	•	7,993.75	7,993.75	131,993.75
04/01/2017	115,000.00	1.750%	7,993.75	122,993.75	•
10/01/2017	-	-	6,987.50	6,987.50	129,981.25
04/01/2018	120,000.00	1.750%	6,987.50	126,987.50	•
10/01/2018	-	-	5,937.50	5,937.50	132,925.00
04/01/2019	125,000.00	2.000%	5,937.50	130,937.50	
10/01/2019	-	-	4,687.50	4,687.50	135,625.00
04/01/2020	130,000.00	2.000%	4,687.50	134,687.50	-
10/01/2020	-	-	3,387.50	3,387.50	138,075.00
04/01/2021	140,000.00	2.250%	3,387.50	143,387.50	-
10/01/2021	· · · · · · · · · · · · · · ·	*	1,812.50	1,812.50	145,200.00
04/01/2022	145,000.00	2,500%	1,812.50	146,812.50	•
10/01/2022			-	-	146,812.50
Total	\$1,000,000,00		\$137,284.31	\$1,137,284.31	
Yield Statistics					22
Bond Year Dollars			,		\$6,604.44
Average Life					6.604 Years
Average Coupon					2.0786655%
Net Interest Cost (NIC					1.8169001%
True Interest Cost (TIC					1.7933497%
Bond Yield for Arbitra					1.6701686%
All Inclusive Cost (Al	C)				1,7933497%
IRS Form 8038					
Net Interest Cost				· · · · · · · · · · · · · · · · · · ·	1,6588591%
Weighted Average Ma	turity				6.603 Years

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Robert W. Baird & Co.
Public Finance Professionals - rlf

#### **EXHIBIT E**

(Form of Note)

INITED STATES OF AMEDICA

	OMITED STATES OF WINDS	ICA	
REGISTERED	STATE OF WISCONSIN		DOLLARS
RACI	NE, KENOSHA AND WALWORT	TH COUNTIES	
NO. R GA	TEWAY TECHNICAL COLLEGE	E DISTRICT	\$
GENERAL OI	BLIGATION PROMISSORY NOT	E, SERIES 2011-2012D	
MATURITY DATE:	ORIGINAL DATE OF ISSUE:	INTEREST RATE	: CUSIP:
April 1,	May 9, 2012	%	
DEPOSITORY OR ITS N	OMINEE NAME: CEDE & CO.		
PRINCIPAL AMOUNT:		HOUSAND DOLLARS	
	(0		

FOR VALUE RECEIVED, The way Technical College District, Racine, Kenosha and Walworth Counties, Wisconsin (the "District"), hereby acknowledges itself to owe and promises to pay to the Depository or its Nominee Name (the "Depository") identified above (or to registered assigns), on the maturity date identified above, the principal amount identified above, and to pay interest thereon at the rate of interest per annum identified above, all subject to the provisions set forth herein regarding redemption prior to maturity. Interest is payable semi-annually on April 1 and October 1 of each year commencing on October 1, 2012 until the aforesaid principal amount is paid in full. Both the principal of and interest on this Note are payable to the registered owner in lawful money of the United States. Interest payable on any interest payment date shall be paid by wire transfer to the Depository in whose name this Note is registered on the Bond Register maintained by the Secretary or District Treasurer (the "Fiscal Agent") or any successor thereto at the close of business on the 15th day of the calendar month next preceding the semi-annual interest payment date (the "Record Date"). This Note is payable as to principal upon presentation and surrender hereof at the office of the Fiscal Agent.

For the prompt payment of this Note together with interest hereon as aforesaid and for the levy of taxes sufficient for that purpose, the full faith, credit and resources of the District are hereby irrevocably pledged.

This Note is one of an issue of Notes aggregating the principal amount of \$1,000,000, all of which are of like tenor, except as to denomination, interest rate and maturity date, issued by the District pursuant to the provisions of Section 67.12(12), Wisconsin Statutes, for the public purpose of financing building remodeling and improvement projects, all as authorized by resolutions of the District Board duly adopted by said governing body at meetings held on March 15, 2012 and April 19, 2012. Said resolutions are recorded in the official minutes of the District Board for said dates.

This Note is not subject to optional redemption.

It is hereby certified and recited that all conditions, things and acts required by law to exist or to be done prior to and in connection with the issuance of this Note have been done, have existed and have been performed in due form and time; that the aggregate indebtedness of the District, including this Note and others issued simultaneously herewith, does not exceed any limitation imposed by law or the Constitution of the State of Wisconsin; and that a direct annual irrepealable tax has been levied sufficient to pay this Note, together with the interest thereon, when and as payable.

This Note is transferable only upon the backs of the District kept for that purpose at the office of the Fiscal Agent, only in the rya to arche Depository does not continue to act as depository for the Notes, and the District a point another depository, upon surrender of the Note to the Fiscal Agent, by the registered when a written instrument of transfer (which may be endorsed hereon) satisfactory to the Fiscal Agent duly executed by the registered owner or his duly authorized attorney. Thereupon a new fully registered Note in the same aggregate principal amount shall be issued to the new depository in exchange therefor and upon the payment of a charge sufficient to reimburse the District for any tax, fee or other governmental charge required to be paid with respect to such registration. The Fiscal Agent shall not be obliged to make any transfer of the Notes after the Record Date. The Fiscal Agent and District may treat and consider the Depository in whose name this Note is registered as the absolute owner hereof for the purpose of receiving payment of, or on account of, the principal or redemption price hereof and interest due hereon and for all other purposes whatsoever. The Notes are issuable solely as negotiable, fully-registered Notes without coupons in the denomination of \$5,000 or any integral multiple thereof.

No delay or omission on the part of the owner hereof to exercise any right hereunder shall impair such right or be considered as a waiver thereof or as a waiver of or acquiescence in any default hereunder.

IN WITNESS WHEREOF, Gateway Technical College District, Racine, Kenosha and Walworth Counties, Wisconsin, by its governing body, has caused this Note to be executed for it and in its name by the manual or facsimile signatures of its duly qualified Chairperson and Secretary; and to be sealed with its official or corporate seal, if any, all as of the original date of issue specified above.

GATEWAY TECHNICAL COLLEGE DISTRICT, RACINE, KENOSHA AND WALWORTH COUNTIES, WISCONSIN

	Ву:	
	Roger Zacharias	
	Chairperson	
(SEAL)	COPY	
	Gary Oisen Secretary	
	Secretary	

# **ASSIGNMENT**

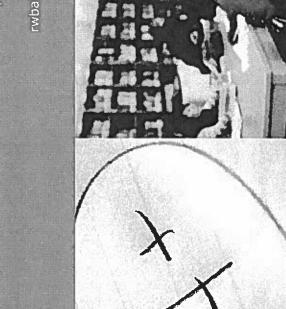
FOR VALUE RECEIVED, the undersigned sells, assigns and transfers unto

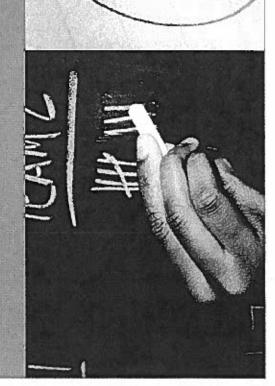
(Name	and Address of Assignee)
(Social Security or o	other Identifying Number of Assignee)
	r and hereby irrevocably constitutes and appoints  , Legal Representative, to transfer said Note on
the books kept for registration thereof, v	with full power of substitution in the premises.
Dated:	
Signature Guaranteed:	
	Ya
(e.g. Bank, Trust Company or Securities Firm)	(Depository or Nominee Name)
	NOTICE: This signature must correspond with the name of the Depository or Nominee Name as it appears upon the face of the within Note in every particular, without alteration or enlargement or any change whatever.
(Authorized Officer)	



Bradley D. Viegut, Director

bviegut@rwbaird.com
777 East Wisconsin Avenue
Milwaukee, WI 53202
Phone 414.765.3827
rwbaird.com/publicfinance





Gateway Technical College District

Final Pricing Summary Bids Taken: Wednesday, April 18, 2012 Award Date: Thursday, April 19, 2012

May 17, 2012 Page 40



# Gateway Technical College District

# Results of Competitive Bids

\$1,000,000 General Obligation Promissory Notes, Series 2011-12D Bids Received by 10:30 AM (CT) Wednesday, April 18, 2012

TrueRankBidderCost1BOSC, Inc.1.7934%

May 17, 2012 Page 41



# Gateway Technical College District

Issue S	Issue Summary
Description:	General Obligation Promissory Notes, Series 2011-12D
Amount:	\$1,000,000
Dated & Settlement Date:	May 9, 2012
Maturities:	April 1, 2015 - 2022
First Interest Payment:	October 1, 2012
First Call Date:	Noncallable
Moody's Rating:	Aaa
True Interest Cost:	1.7934%
Winning Bidder/Purchaser:	BOSC, Inc.



# Gateway Technical College District

# **Example Financing Plan** Calendar Year Basis

					ANNUAL	DEBT	SERVICE	% CHANGE		7.76% (3)	5.79%	8.54%	7.99%	7.99%	7.98%	7.98%	7.97%	7.95%	7.94%	7.90%	
				2012 Act. Levy =	\$7,734,000		COMBINED	DEBT SERVICE	<b>→</b>	\$7,429,249	\$8,182,019	\$8,880,464	\$9,590,144	\$10,356,760	\$11,183,149	\$12,075,890	\$13,038,048	\$14,074,620	\$15,192,420	\$16,392,438	\$126,395,199
						EXCESS	BID PREMIUM	APPLIED	(2)	(\$175,000)	(\$61,975)										(\$236,975)
		Future Issues	\$12,000,000(1)	Each Year	(Principal &	& Interest)				\$0	\$	\$540,000	\$1,373,250	\$2,725,738	\$4,817,313	\$7,362,938	\$8,671,675	\$10,447,925	\$12,321,050	\$14,781,925	\$63,041,813
inary	0,000	G.O. Prom Notes, Series 12-13B	Dated: November 15, 2012	sst: 4/1/13)	INTEREST	(4/1 & 10/1)	AVG=	4.00%			\$87,778	\$100,000	\$94,600	\$83,600	\$72,100	\$60,100	\$47,700	\$34,800	\$21,300	\$7,200	\$609,178
Preliminary	\$2,500,000	G.O. Prom Note:	Dated: Nover	(First Interest: 4/1/13)	PRINCIPAL	(4/1)							\$270,000	\$280,000	\$295,000	\$305,000	\$315,000	\$330,000	\$345,000	\$360,000	\$2,500,000
inary	0000	G.O. Prom Notes, Series 12-13A	mber 5, 2012	st: 4/1/13)	INTEREST	(4/1 & 10/1)	AVG=	4.00%			\$321,667	\$300,000	\$283,800	\$250,700	\$216,200	\$180,300	\$142,900	\$104,000	\$63,600	\$21,500	\$1,884,667
Preliminary	\$7,500,000	G.O. Prom Notes	Dated: September 5, 2012	(First Interest: 4/1/13)	PRINCIPAL	(4/1)							\$810,000	\$845,000	\$880,000	\$915,000	\$955,000	000'066\$	\$1,030,000	\$1,075,000	\$7,500,000
RICING	000,	Series 11-12D	y 9, 2012	t: 10/1/12)	INTEREST	(4/1 & 10/1)	AVG=	2.08%		\$7,859	\$19,925	\$19,925	\$18,963	\$16,994	\$14,981	\$12,925	\$10,625	\$8,075	\$5,200	\$1,813	\$137.284
FINAL PRICING	\$1,000,000	G.O. Prom Notes, Series 11-12D	Dated: May 9, 2012	(First Interest: 10/1/12)	PRINCIPAL	(4/1)							\$110,000	\$115,000	\$115,000	\$120,000	\$125,000	\$130,000	\$140,000	\$145,000	\$1,000,000
SICING	000,	Series 11-12C	sh 8, 2012	t: 10/1/12}	INTEREST	(4/1 & 10/1)	AVG=	1.50%		\$16,917	\$30,000	\$28,388	\$25,088	\$21,638	\$18,038	\$14,288	\$10,388	\$6,338	\$2,138		\$173,217
FINAL PRICING	\$2,000,000	G.O. Prom Notes, Series 11-12C	Dated: March 8, 2012	(First Interest: 10/1/12)	PRINCIPAL	(4/1)						\$215,000	\$225,000	\$235,000	\$245,000	\$255,000	\$265,000	\$275,000	\$285,000		\$2,000,000
						EXISTING	DEBT	SERVICE		\$7,579,473	\$7,784,625	\$7,677,151	\$6,379,444	\$5,783,091	\$4,509,518	\$2,850,340	\$2,494,760	\$1,748,483	\$979,133		\$47,786,017
							YEAR	DOE		2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	

Assumes annual borrowings of \$12,000,000 beginning 2013 through 2022 at a rate of 4.50%.
 Premium generated from 2010-11A, 2010-11D, 2011-12B, 2011-12C, and 2011-12D Notes.
 Change in fevy 2011 to 2012 and 2012 to 2013.



# New Issue: MOODY'S ASSIGNS Aaa RATING TO GATEWAY TECHNICAL COLLEGE DISTRICT'S (WI) \$1.0 MILLION GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2011-12D

Global Credit Research - 10 Apr 2012

### Aaa RATING APPLIES TO \$39.7 MILLION OF OUTSTANDING POST-SALE GOULT DEBT

GATEWAY TECHNICAL COLLEGE DISTRICT, WI Community College Districts (Tax-backed) WI

### Moody's Rating

ISSUE

**RATING** 

General Obligation Promissory Notes, Series 2011-12D Aaa

Sale Amount

\$1,000,000

**Expected Sale Date** 

05/09/12

**Rating Description** 

General Obligation

# Moody's Outlook N/A

# Opinion

NEW YORK, April 10, 2012 --Moody's Investors Service has assigned a Aaa rating to Gateway Technical College District's (WI) \$1.0 million General Obligation Promissory Notes, Series 2011-12D. The Aaa rating applies to the district's post-sale outstanding general obligation debt, which totals \$39.7 million.

# SUMMARY RATINGS RATIONALE

Debt service on the notes is secured by the district's general obligation unlimited tax pledge. Proceeds of the notes will finance the renovation and remodeling of the district's student services offices. Assignment of the Aaa rating reflects the district's sizeable tax base located between the cities of Milwaukee (general obligation rated Aa1/negative outlook) and Chicago (general obligation Aa3/ stable outlook), sound financial operating supported by healthy reserves, and an average debt burden with rapid principal amortization.

# **STRENGTHS**

- Large and diverse tax base located between Chicago and Milwaukee
- Presence of healthy General Fund reserves despite a planned draw in fiscal 2012

### **CHALLENGES**

- Reduced revenue generating flexibility resulting from state imposed levy freeze
- Reductions in state aid revenues

### DETAILED CREDIT DISCUSSION

# LARGE TAX BASE BENEFITS FROM LOCATION BETWEEN MILWAUKEE AND CHICAGO

Gateway Technical College District is located in southeastern Wisconsin (general obligation rated Aa2/stable outlook) and includes three campuses. The college's main campus is located in the city of Kenosha (general

obligation rated Aa2/stable outlook) with additional campuses in the city of Racine (NR) and in rural Walworth County (general obligation rated Aa1). The district includes all of Kenosha County (general obligation rated Aa1) and Walworth County and nearly all of Racine County (general obligation rated Aa1). The sizeable \$42.9 billion experienced modest declines in valuation in 2009 and 2010 (4.2% and 2.4%, respectively) due largely to depreciation in the tax base's residential sector. Over the last five years, the tax base has grown at an average annual rate of 0.8%.

We expect the tax base to remain relatively stable, despite recent declines in valuation, due to the availability of low cost land for development and the district's favorable location in the Milwaukee-Chicago corridor. At 9.0% in January 2012, the unemployment rate in Racine County tracked higher than the state (7.6%) and nation (8.8%) for the same time period. The county's resident income profile roughly tracks the state and nation with per capita income at 98.9% and 96.3% of the state and nation, respectively.

# SOUND FINANCIAL OPERATIONS WITH MODEST OPERATING DEFICIT EXPECTED IN FISCAL 2012

Despite a modest operating deficit anticipated in fiscal 2012, we expect the district's financial operations to remain sound due to a history of conservative budgeting, stable enrollment, and the presence of healthy General Fund reserves. Due to conservative budgeting assumptions, the district has closed the last several fiscal years with operating surpluses in the General Fund. Fiscal 2011 closed with a General Fund operating surplus of \$1.5 million, increasing the General Fund balance to \$19.7 million, or a healthy 24.9% of General Fund revenues. Management attributed the operating surplus to conservative budgeting and increased enrollment. The operating surplus was net of a \$1.2 million transfer to the district's Capital Projects Fund for future capital needs. The district is in compliance with its General Fund policy to hold between two and three months of operating expenditures in reserves.

For fiscal 2012, the district faces several challenges due to state aid reductions and strict levy limits. Historically, technical colleges in Wisconsin have had a statutory mill cap of 1.5 mills. Gateway Technical College has historically maintained significant margin under the statutory cap, most recently levying 1.24 mills for fiscal 2012. The state's 2011-2013 biennium budget reduced the district's aid by approximately 30%, a reduction of roughly \$2.1 million, and limits tax levy for operations to zero growth. While the district originally budgeted to use \$1.2 million in reserves for fiscal 2012, management now anticipates a much smaller operating deficit. Management anticipates transferring \$1 million from the Special Revenue Fund, of which approximately \$200,000 will be used to offset an operating deficit and \$800,000 will be used to increase the total General Fund balance. Favorably, the district does not expect to borrow for cash flow purposes in fiscal 2012. In fiscal 2011, the district borrowed \$500,000 for cash flow purposes. The district is in the beginning stages of preparing the fiscal 2013 budget and anticipates balanced operations. The district's labor contracts expire on June 30, 2012 and union employees will begin to pay an increased share of pension and health insurance costs in fiscal 2013.

Property taxes are the largest source of revenue for the district and comprised 61.5% of General Fund revenues in fiscal 2011. Program fees and state aid are the next largest sources of revenue and accounted for 21.3% and 9.3% of General Fund revenues in fiscal 2011. Full-time equivalent (FTE) enrollment, which drives tuition, program and material fees, has grown at an average annual rate of 5.0% since fiscal 2007. However, FTE enrollment is projected to decline by 1% in fiscal 2012 and officials have forecast a decline in enrollment of 2% for fiscal 2013 due to economic conditions.

# MANAGEABLE DEBT BURDEN WITH RAPID PRINCIPAL AMORTIZATION

We expect the district's debt burden to remain manageable due to the district's low level of direct debt and rapid principal amortization. At 0.1% of full valuation, the district's direct debt burden matches the state median for technical college districts. The district's overall debt burden, at 2.9% of full valuation, is slightly elevated due to borrowing by overlapping entities. Principal amortization is rapid with all debt repaid within ten years. The district's fiscal 2013 capital improvement plan includes \$12 million in borrowing to address equipment and facilities needs at the district's three campuses. All of the district's debt is fixed rate and the district is not a party to any interest rate swap agreements.

# WHAT COULD CHANGE THE RATING DOWN:

- Significant erosion of the district's tax base
- Material declines in the district's General Fund reserves and liquidity

### KEY STATISTICS:

2011 Estimated district population: 459,266

2011/2012 Projected enrollment: 6,400 (5.0% average annual increase since 2006/2007)

2011 Full valuation: \$42.9 billion

Racine County 2006-2010 per capita income: \$26,321 (98.9% of state; 96.3% of US)

Racine County 2006-2010 Median household income: \$53,855 (104.4% of state; 103.7% of US)

Fiscal 2011 General Fund balance: \$19.7 million (24.9% of General Fund revenues)

Racine County unemployment rate (January 2012): 9.0% (state at 7.6%; US at 8.8%)

Direct debt burden: 0.1%

Overall debt burden: 2.9%

Principal amortization (10 years): 100%

Post-sale general obligation debt outstanding: \$39.7 million

PRINCIPAL METHODOLOGY USED

The principal methodology used in this rating was General Obligation Bonds Issued by U.S. Local Governments published in October 2009. Please see the Credit Policy page on www.moodys.com for a copy of this methodology.

### REGULATORY DISCLOSURES

The Global Scale Credit Ratings on this press release that are issued by one of Moody's affiliates outside the EU are endorsed by Moody's Investors Service Ltd., One Canada Square, Canary Wharf, London E 14 5FA, UK, in accordance with Art.4 paragraph 3 of the Regulation (EC) No 1060/2009 on Credit Rating Agencies. Further information on the EU endorsement status and on the Moody's office that has issued a particular Credit Rating is available on www.moodys.com.

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### **Analysts**

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# Employee Handbook

Ethics **Policies** Vacation Retirement Insurance Benefits Holidays and more

**DRAFT** 04/04/12



# Message from the President .....

Dear Colleague,

On behalf of the Gateway Technical College District Board, I thank you for all that you do to make Gateway a valuable resource for our community. I am personally pleased that you are a part of our dedicated team serving our students and are willing to share your knowledge, experience, and expertise with the thousands that have made Gateway their choice for a college career.

As a member of the Gateway team, your contributions are important in ensuring the trust and confidence of our community. Our students deserve the highest quality educational experience we can provide and our community demands transparency of those services.

Gateway's vision of three counties, two centuries, and one vision (Vision 3.2.1) is paramount to our belief that each employee impacts all aspects of organizational success.

This handbook is designed to provide important information about Gateway's college policies. You should read it carefully and completely. It will help you understand what it means to be part of our mission and how together we can accomplish our vision for our students and community.

While all employment details cannot be specified in this handbook, the handbook committee has established the framework under which we serve. Sometimes, we may have to make changes in our policies and practices, and when we do, we will notify all employees of any such changes. I encourage you to actively seek out information on our intranet site or through the Human Resources department. If you have a question about any part of this handbook or about a policy, please feel free to discuss it with your supervisor.

In closing, I want to acknowledge and thank the many Gateway employees that served on the handbook committees. Your collective work serves as our foundation for success.

Respectfully,

Bryan D. Albrecht, Ed. D.

Byan D. Allect

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# V. CITIZEN COMMENTS

A. The Gateway Technical College District Board has established a limit of thirty minutes for citizen comments. Individuals will be limited to three to five minutes for their comments depending on the number of individuals who wish to address the Board. Citizens wishing to address the Board are to sign up prior to the meeting on the forms provided at the entrance to the meeting room.

# VI. CHAIRPERSON'S REPORT

- A. Oath of Office
- B. WTC District Boards Association Annual Fee Assessment
- C. District Boards Association Meeting

Roll Call	
Action	Χ
Information	
Discussion	
2.000.00.0	

# CHAIRPERSON'S REPORT Oath of Office

Summary of Item:	The following board the Oath of Office:	appointee is required to take
	Jenny Trick	
	the State of Wiscons impartially discharge Technical College D	, swear that I will support the Inited States and Constitution of sin, and will faithfully and the duties of the office of District Board Member for College to the best of my

Roll Call	
Action	Χ
Information	
Discussion	

# CHAIRPERSON'S REPORT WTC District Boards Association Annual Fee Assessment

Summary of Item: The 2012-13 fee assessment for the Wisconsin

**Technical College District Boards Association** 

membership is \$31,527.11.

Policy or Ends Statement: Policy 1.5 – Board Members Role

Board Liaison: Roger Zacharias



# WISCONSIN TECHNICAL COLLEGE DISTRICT BOARDS ASSOCIATION

May 1, 2012

# **2012-13 FEE ASSESSMENT INVOICE**

(July 1, 2012 - June 30, 2013)

# **GATEWAY**

\$31,527.11

Payment due upon receipt and no later than August 1, 2012.

Please make check payable to:
Wisconsin Technical College District Boards Association

We value your membership! Thank you.

Roll Call	
Action	
Information	X
Discussion	

# CHAIRPERSON'S REPORT District Boards Association Meeting

Summary of Item: Reports and discussion of the April District Boards

Association meeting.

Board Policy and/or

College Strategic Directions: Policy 1.5-Board Members Role;

Policy 1.7-Chairperson's Role

# VII. PRESIDENT'S REPORT

- A. Introduction of District Ambassador Randall DelaneyB. Recognition of Past SGA President Caesar Garcia

Roll Call	
Action	
Information	X
Discussion	

# PRESIDENT'S REPORT Introduction of District Ambassador Randall Delaney

Policy/Ends Statement: Policy 2.1

Roll Call	
Action	
Information	X
Discussion	

# PRESIDENT'S REPORT Recognition of Past SGA President Caesar Garcia

Policy/Ends Statement: Policy 2.1

# VIII. OPERATIONAL AGENDA

- A. Action Agenda
  - 1. Resolution
    - a) F-2012-2013 A.1 Authorizing the Issuance of \$6,500,000 General Obligation Promissory Notes, Series F-2012-2013A iMET Building Expansion, District Wide Building Improvements and Equipment
  - 2. FY 2011-2012 Budget Revision #2

RESOLUTION A OBLIGATION P	SOLUTION NO. F-2012-2013A.1 UTHORIZING THE ISSUANCE OF ROMISSORY NOTES, SERIES F-2 MOUNT NOT TO EXCEED \$6,500,	Action	_X 
Summary of Item:	The Administration is recommending General Obligation Promissory Notes, S in the principal amount of \$6,500,0 acquisition of movable equipment; \$9 building improvement projects; and \$5 Center building expansion, Sturtevant, V included in the 2012-13 budget. Upon a legal notices will be published in newspapers.	Series F-2012-20 200; \$5,000,00 50,000 for fina 50,000 for the VI. This borrow approval, appro	013A; 0 for ncing iMET ring is priate
Attachments:	Resolution No. F-2012-2013A.1		
Ends Statements and/o Executive Limitations:	Or Section 3 - Executive Limitations Policy 3.5 - Financial Condition		

Staff Liaison: Mark W. Zlevor

# **ROLL CALL**

Todd Battle	
Ram Bhatia	
Gary Olsen	
R. Scott Pierce	
Leslie Scherrer	
Neville Simpson	
Pamela Zenner-Richards	
Roger Zacharias	

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# Resolution No. F-2012-2013A.1

# RESOLUTION AUTHORIZING THE ISSUANCE OF \$6,500,000 GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2012-13A, OF GATEWAY TECHNICAL COLLEGE DISTRICT, WISCONSIN

WHEREAS, Gateway Technical College District, Wisconsin (the "District") is presently in need of \$950,000 for the public purpose of financing building remodeling and improvement projects, \$5,000,000 for the public purpose of financing the acquisition of movable equipment and \$550,000 for the public purpose of financing the construction of building additions or enlargements, consisting of the iMET Center building expansion in Sturtevant, Wisconsin; and

WHEREAS, the District Board deems it necessary and in the best interest of the District to borrow the monies needed for such purposes through the issuance of general obligation promissory notes pursuant to the provisions of Section 67.12(12), Wis. Stats.;

# NOW, THEREFORE, BE IT:

RESOLVED, that the District shall issue general obligation promissory notes in the amount of \$950,000 for the public purpose of financing building remodeling and improvement projects; and be it further

RESOLVED, that the District shall issue general obligation promissory notes in the amount of \$5,000,000 for the public purpose of financing the acquisition of movable equipment; and be it further

RESOLVED, that the District shall issue general obligation promissory notes in the amount of \$550,000 for the public purpose of financing the construction of building additions or enlargements, consisting of the iMET Center building expansion in Sturtevant, Wisconsin; and be it further

# RESOLVED, THAT:

<u>Section 1. Note Authorization</u>. The District shall issue the general obligation promissory notes authorized above in the aggregate principal amount of \$6,500,000 and designated "General Obligation Promissory Notes, Series 2012-2013A" (the "Notes"), the proceeds of which shall be used for the purposes specified above in the amounts authorized for those purposes.

Section 2. Notice to Electors. The District Secretary shall, within ten (10) days hereafter, cause public notice of the adoption of these resolutions to be given to the electors of the District by publishing notices thereof in the Elkhorn Independent, Kenosha News and Journal Times, the official District newspapers published and having general circulation in the District, which newspapers are found and determined to be likely to give notice to the electors, such notices to be in substantially the forms set forth on Exhibits A, B and C hereto.

Section 3. Official Statement. The District Secretary shall cause an Official Statement to be prepared by Robert W. Baird & Co. Incorporated. The appropriate District officials shall determine when the Official Statement is final for purposes of Securities and Exchange Commission Rule 15c2-12 and shall certify said Statement, such certification to constitute full authorization of such Official Statement under this resolution.

Adopted this 17th day of May, 2012

	Roger Zacharias Chairperson	
Attest:		
Gary Olsen Secretary		

# EXHIBIT A

# NOTICE

TO THE ELECTORS OF:

Gateway Technical College District, Wisconsin

NOTICE IS HEREBY GIVEN that the District Board of the above-named District, at a meeting duly called and held on May 17, 2012, adopted pursuant to the provisions of Section 67.12(12) of the Wisconsin Statutes, a resolution providing that the sum of \$950,000 be borrowed through the issuance of general obligation promissory notes of the District for the public purpose of financing building remodeling and improvement projects.

A copy of said resolution is on file in the District Office, 3520 30th Avenue, Kenosha, Wisconsin, and is available for public inspection weekdays, except holidays, between the hours of 8:00 A.M. and 4:00 P.M.

The District Board need not submit said resolution to the electors for approval unless within 30 days after the publication of this Notice there is filed with the Secretary of the District Board a petition meeting the standards set forth in Sec. 67.12(12)(e)5, Wis. Stats., requesting a referendum thereon at a special election.

Dated May 17, 2012.

BY ORDER OF THE DISTRICT BOARD

**District Secretary** 

# **EXHIBIT B**

# NOTICE

# TO THE ELECTORS OF:

Gateway Technical College District, Wisconsin

NOTICE IS HEREBY GIVEN that the District Board of the above-named District, at a meeting duly called and held on May 17, 2012, adopted pursuant to the provisions of Section 67.12(12) of the Wisconsin Statutes, a resolution providing that the sum of \$5,000,000 be borrowed through the issuance of general obligation promissory notes of the District for the public purpose of financing the acquisition of movable equipment.

A copy of said resolution is on file in the District Office, 3520 30th Avenue, Kenosha, Wisconsin, and is available for public inspection weekdays, except holidays, between the hours of 8:00 A.M. and 4:00 P.M.

The District Board need not submit said resolution to the electors for approval unless within 30 days after the publication of this Notice there is filed with the Secretary of the District Board a petition meeting the standards set forth in Sec. 67.12(12)(e)5, Wis. Stats., requesting a referendum thereon at a special election.

Dated May 17, 2012.

BY ORDER OF THE DISTRICT BOARD

**District Secretary** 

# **EXHIBIT C**

# **NOTICE**

# TO THE ELECTORS OF:

Gateway Technical College District, Wisconsin

NOTICE IS HEREBY GIVEN that the District Board of the above-named District, at a meeting duly called and held on May 17, 2012, adopted pursuant to the provisions of Section 67.12(12) of the Wisconsin Statutes, a resolution providing that the sum of \$550,000 be borrowed through the issuance of general obligation promissory notes of the District for the public purpose of financing the construction of building additions or enlargements, consisting of the iMET Center building expansion in Sturtevant, Wisconsin.

A copy of said resolution is on file in the District Office, 3520 30th Avenue, Kenosha, Wisconsin, and is available for public inspection weekdays, except holidays, between the hours of 8:00 A.M. and 4:00 P.M.

Dated May 17, 2012.

BY ORDER OF THE DISTRICT BOARD

**District Secretary** 

**FY 2011-2012 BUDGET REVISION #2** 

Summary of Item:

Roll Call Action Information Discussion

The administration is recomicurrent and estimated fiscal				udget based on	
SPECIAL REVENUE NON-AID A budget revision is recommen the reallocation of expenditures year activity.	ded to reflect		ent Services eral Institutional	Increase/(Decrease) (\$100,000) \$100,000	
CAPITAL PROJECTS A budget revision is recommended to reflect the receipt of TIF funds and the use of fund balance to cover the increase in expenditures based on fiscal year activity.		<u>Uses</u>	urces Levy (TIF refund) uctional Resources	\$ 86,000 \$ 70,000	
		Stud Gen	ent Services eral Institutional sical Plant Total Uses	50,000 25,000 <u>941,000</u> \$1,086,000	
		Net C	Change Fund Balance	(\$1,000,000)	
ENTERPRISE FUND A budget revision is recommended to reflect recognition of additional auxiliary student fees received as well as related auxiliary expenses.		Resources Other Student Fees Uses Auxiliary Services		\$45,000 \$45,000	
Attachment:			FY 2011-2012 Budget Rev	rision #2	
Ends Statements / Executive Limitations:			Budgeting/Forecasting Policy 3.4, 6.		
Gateway Staff Liaison:			Mark W. Zlevor		
Roll Call					
Todd Battle			Leslie Scherrer		
Ram Bhatia			Neville Simpson		
Gary Olsen			Pamela Zenner-Richards		
R. Scott Pierce			Roger Zacharias		

**DISTRICT: GATEWAY** 

05/17/12

FUND: COMBINED

		CURRENT BUDGET ADOPTED		MODIFIED BUDGET ADOPTED		
RESOURCES		11/17/11		05/17/12		CHANGE
DESIGNATED FUND BALANCE		-		-		
REVENUES						
TAX LEVY	\$	58,895,000	\$	58,981,000	\$	86,000
STATE AID		7,415,082		7,415,082		-
OTHER STATE		200,000		200,000		-
PROGRAM FEES		17,935,000		17,935,000		-
MATERIAL FEES		950,000		950,000		-
OTHER STUDENT FEES		2,810,000		2,855,000		45,000
INSTITUTIONAL		8,987,900		8,987,900		-
FEDERAL REVENUE		50,369,908		50,369,908		-
TOTAL REVENUE		147,562,890		147,693,890		131,000
OTHER FUNDING SOURCES						
PROCEEDS FROM DEBT		10,000,000		10,000,000		-
OPERATING TRANSFERS IN		1,458,500		1,458,500		-
TRANSFER FROM RESERVES		-		-		-
TOTAL RESOURCES	\$	159,021,390	\$	159,152,390	\$	131,000
<u>USES</u>						
INSTRUCTION	\$	64,118,949	\$	64,118,949	\$	_
INSTR. RESOURCES	•	1,356,000	•	1,426,000	•	70,000
STUDENT SERVICES		62,444,393		62,394,393		(50,000)
GENERAL INSTITUTIONAL		9,908,988		10,033,988		125,000
PHYSICAL PLANT		20,526,000		21,467,000		941,000
AUXILIARY SERVICES		545,000		590,000		45,000
PUBLIC SERVICES		354,560		354,560		-
TOTAL EXPENDITURES		159,253,890		160,384,890		1,131,000
OTHER USES						
OPERATING TRANSFERS OUT		1,458,500		1,458,500		-
TRANSFER TO RESERVES		(1,691,000)		(2,691,000)		(1,000,000)
TOTAL USES	\$	159,021,390	\$	159,152,390	\$	131,000

**DISTRICT: GATEWAY** 

05/17/12

FUND: GENERAL

	CURRENT BUDGET ADOPTED	MODIFIED BUDGET ADOPTED		
RESOURCES	11/17/11	05/17/12		CHANGE
DESIGNATED FUND BALANCE				
REVENUES				
TAX LEVY	\$ 48,830,000	\$ 48,830,000	\$	-
STATE AID	4,900,000	4,900,000		-
OTHER STATE	200,000	200,000		-
PROGRAM FEES	17,935,000	17,935,000		-
MATERIAL FEES	950,000	950,000		-
OTHER STUDENT FEES	1,735,000	1,735,000		-
INSTITUTIONAL	3,190,000	3,190,000		-
FEDERAL REVENUE	-			
TOTAL REVENUE	77,740,000	77,740,000		-
OTHER FUNDING SOURCES				
PROCEEDS FROM DEBT				
OPERATING TRANSFERS - IN	1,229,250	1,229,250		-
TRANSFER FROM RESERVES				
TOTAL RESOURCES	\$ 78,969,250	\$ 78,969,250	\$	-
<u>USES</u>				
<del></del>				
INSTRUCTION	\$ 55,521,000	\$ 55,521,000	\$	-
INSTR. RESOURCES	1,306,000	1,306,000		-
STUDENT SERVICES GENERAL INSTITUTIONAL	7,939,000 7,198,000	7,939,000 7,198,000		-
PHYSICAL PLANT	7,198,000	7,198,000		-
AUXILIARY SERVICES	7,000,000	-		_
PUBLIC SERVICES		-		-
TOTAL EXPENDITURES	79,520,000	79,520,000		-
OTHER USES				
OPERATING TRANSFERS - OUT	229,250	229,250		-
TRANSFER TO RESERVES	 (780,000)	 (780,000)	•	-
TOTAL USES	\$ 78,969,250	\$ 78,969,250	\$	-

**DISTRICT: GATEWAY** 

05/17/12

FUND: SPECIAL REVENUE - OPERATIONAL FUND

<u>RESOURCES</u>		CURRENT BUDGET ADOPTED 11/17/11		MODIFIED BUDGET ADOPTED 05/17/12		CHANGE
DESIGNATED FUND BALANCE REVENUES						
TAX LEVY STATE AID	\$	2,286,000 607,582	\$	2,286,000 607,582	\$	-
PROGRAM FEES MATERIAL FEES OTHER STUDENT FEES		007,362		007,302		-
INSTITUTIONAL		44,400		44,400		-
FEDERAL REVENUE	1	4,705,908		4,705,908		
TOTAL REVENUE OTHER FUNDING SOURCES PROCEEDS FROM DEBT OPERATING TRANSFERS - IN TRANSFER FROM RESERVES		7,643,890		7,643,890		-
TOTAL RESOURCES	\$	7,643,890	\$	7,643,890	\$	-
<u>USES</u>						
INSTRUCTION INSTR. RESOURCES	\$	5,097,949	\$	5,097,949	\$	-
STUDENT SERVICES		1,231,393		1,231,393		-
GENERAL INSTITUTIONAL PHYSICAL PLANT AUXILIARY SERVICES		979,988		979,988		-
PUBLIC SERVICES		334,560		334,560		_
TOTAL EXPENDITURES		7,643,890		7,643,890		-
OTHER USES						
OPERATING TRANSFERS - OUT		1,000,000		1,000,000		-
TRANSFER TO RESERVES TOTAL USES	<u>¢</u>	(1,000,000)	\$	(1,000,000)	\$	
IUIAL USES	\$	7,643,890	Þ	7,643,890	Þ	-

**DISTRICT: GATEWAY** 

05/17/12

FUND: SPECIAL REVENUE - NON AIDABLE

RESOURCES		CURRENT BUDGET ADOPTED 11/17/11		MODIFIED BUDGET ADOPTED 05/17/12		CHANGE
KEGOOKGEG		11/17/11		03/17/12		CHARGE
DESIGNATED FUND BALANCE REVENUES TAX LEVY						
STATE AID PROGRAM FEES MATERIAL FEES	\$	1,887,500	\$	1,887,500	\$	-
OTHER STUDENT FEES		875,000		875,000		-
INSTITUTIONAL		5,053,500		5,053,500		-
FEDERAL REVENUE		45,659,000		45,659,000		
TOTAL REVENUE OTHER FUNDING SOURCES PROCEEDS FROM DEBT OPERATING TRANSFERS - IN TRANSFER FROM RESERVES		53,475,000		53,475,000		-
TOTAL RESOURCES	\$	53,475,000	\$	53,475,000	\$	-
<u>USES</u>						
INSTRUCTION INSTR. RESOURCES STUDENT SERVICES	\$	52,974,000	\$	52,874,000	\$	(100,000)
GENERAL INSTITUTIONAL PHYSICAL PLANT AUXILIARY SERVICES PUBLIC SERVICES	Φ	501,000	Φ	601,000	Φ	100,000
TOTAL EXPENDITURES OTHER USES		53,475,000		53,475,000		-
OPERATING TRANSFERS - OUT TRANSFER TO RESERVES		-		-		-
TOTAL USES	\$	53,475,000	\$	53,475,000	\$	-

DISTRICT: GATEWAY

05/17/12

FUND: CAPITAL PROJECTS

<u>RESOURCES</u>		CURRENT BUDGET ADOPTED 11/17/11		MODIFIED BUDGET ADOPTED 05/17/12		CHANGE
DESIGNATED FUND BALANCE						
REVENUES TAX LEVY-(TIF Refund)	\$	-	\$	86,000	\$	86,000
STATE AID	•	20,000	,	20,000	·	-
PROGRAM FEES MATERIAL FEES						
OTHER STUDENT FEES						
INSTITUTIONAL		300,000		300,000		-
FEDERAL REVENUE		5,000		5,000		
TOTAL REVENUE		325,000		411,000		86,000
OTHER FUNDING SOURCES		40.000.000		40 000 000		
PROCEEDS FROM DEBT		10,000,000		10,000,000		-
OPERATING TRANSFERS - IN TRANSFER FROM RESERVES		229,250		229,250		-
TOTAL RESOURCES	\$	10,554,250	\$	10,640,250	\$	86,000
1017/E NEOGONGEO	<u> </u>	10,00-1,200	<u> </u>	10,040,200	<u> </u>	
<u>USES</u>						
INSTRUCTION	\$	3,500,000		3,500,000	\$	-
INSTR. RESOURCES		50,000		120,000		70,000
STUDENT SERVICES		300,000		350,000		50,000
GENERAL INSTITUTIONAL		1,230,000		1,255,000		25,000
PHYSICAL PLANT		5,225,000		6,166,000		941,000
AUXILIARY SERVICES						
PUBLIC SERVICES		20,000	-	20,000		-
TOTAL EXPENDITURES OTHER USES		10,325,000		11,411,000		1,086,000
OPERATING TRANSFERS - OUT						
TRANSFER TO RESERVES		229,250		(770,750)		(1,000,000)
TOTAL USES	\$	10,554,250	\$	10,640,250	\$	86,000

**DISTRICT: GATEWAY** 

05/17/12

FUND: DEBT SERVICE

	CURRENT BUDGET	MODIFIED BUDGET	
RESOURCES	ADOPTED 11/17/11	ADOPTED 05/17/12	CHANGE
DESIGNATED FUND BALANCE REVENUES TAX LEVY STATE AID	\$ 7,734,000	\$ 7,734,000	\$ -
OTHER STATE PROGRAM FEES MATERIAL FEES OTHER STUDENT FEES			
INSTITUTIONAL FEDERAL REVENUE	100,000	100,000	-
TOTAL REVENUE OTHER FUNDING SOURCES PROCEEDS FROM DEBT OPERATING TRANSFERS - IN TRANSFER FROM RESERVES	7,834,000	7,834,000	-
TOTAL RESOURCES	\$ 7,834,000	\$ 7,834,000	\$ -
<u>USES</u>			
INSTRUCTION INSTR. RESOURCES STUDENT SERVICES GENERAL INSTITUTIONAL			
PHYSICAL PLANT AUXILIARY SERVICES PUBLIC SERVICES	\$ 7,745,000	\$ 7,745,000	\$ -
TOTAL EXPENDITURES OTHER USES OPERATING TRANSFERS - OUT	7,745,000	7,745,000	-
TRANSFER TO RESERVES	 89,000	 89,000	 
TOTAL USES	\$ 7,834,000	\$ 7,834,000	\$ -

**DISTRICT: GATEWAY** 

05/17/12

FUND: ENTERPRISE FUND

<u>RESOURCES</u>	 CURRENT BUDGET ADOPTED 11/17/11	MODIFIED BUDGET ADOPTED 05/17/12	CHANGE
DESIGNATED FUND BALANCE REVENUES TAX LEVY STATE AID PROGRAM FEES MATERIAL FEES	\$ 45,000	\$ 45,000	\$ -
OTHER STUDENT FEES INSTITUTIONAL FEDERAL REVENUE	200,000 300,000	245,000 300,000	45,000 -
TOTAL REVENUE OTHER FUNDING SOURCES PROCEEDS FROM DEBT OPERATING TRANSFERS - IN TRANSFER FROM RESERVES	545,000	590,000	45,000
TOTAL RESOURCES	\$ 545,000	\$ 590,000	\$ 45,000
<u>USES</u>			
INSTRUCTION INSTR. RESOURCES STUDENT SERVICES GENERAL INSTITUTIONAL PHYSICAL PLANT AUXILIARY SERVICES PUBLIC SERVICES	\$ 545,000	\$ 590,000	\$ 45,000
TOTAL EXPENDITURES	 545,000	590,000	45,000
OTHER USES OPERATING TRANSFERS - OUT TRANSFER TO RESERVES	\$229,250 (229,250)	\$ 229,250 (229,250)	-
TOTAL USES	\$ 545,000	\$ 590,000	\$ 45,000

### VIII. OPERATIONAL AGENDA

- B. Consent Agenda
  - 1. Finance
    - a) Financial Statement and Expenditures over \$2,500
    - b) Cash and Investment Schedules
  - 2. Personnel Report
  - 3. Grant Awards
  - 4. Approval of Bids
    - a) Bid # 1369 HVAC Upgrades for Administration Center, Madrigrano Center, and Room T109 Academic Building, Kenosha Campus
  - 5. Contracts for Instructional Delivery
  - 6. Advisory Committee Activity Report

### **GATEWAY TECHNICAL COLLEGE DISTRICT BOARD**

Roll Call Action X Information Discussion

### FINANCIAL STATEMENT AND EXPENDITURES OVER \$2,500

Summary of Item: Summary of revenue and expenditures as of 4/30/12

Ends Statements and/or Executive Limitations
Section 3 - Executive Limitations
Policy 3.5 Financial Condition

Staff Liaison: Mark W. Zlevor

COMBINED FUNDS	2011-12 APPROVED BUDGET	2011-12 WORKING BUDGET	2011-12 ACTUAL TO DATE	PERCENT INCURRED
REVENUE: LOCAL GOVERNMENT STATE AIDS STATUTORY PROGRAM FEES MATERIAL FEES OTHER STUDENT FEES INSTITUTIONAL FEDERAL OTHER RESOURCES	\$ 58,895,000 7,615,082 17,935,000 950,000 2,810,000 8,987,900 50,369,908 11,000,000	\$ 58,895,000 7,615,082 17,935,000 950,000 2,810,000 8,987,900 50,369,908 11,229,250	\$ 59,004,420 8,021,360 17,596,859 843,029 2,854,369 7,127,163 41,703,101 10,249,250	100.19% 105.34% 98.11% 88.74% 101.58% 79.30% 82.79% 91.27%
TOTAL REVENUE & OTHER RESOURCES	\$ 158,562,890	\$ 158,792,140	\$ 147,399,551	92.83%
EXPENDITURES BY FUNCTION: INSTRUCTIONAL INSTRUCTIONAL RESOURCES STUDENT SERVICES GENERAL INSTITUTIONAL PHYSICAL PLANT AUXILIARY SERVICES PUBLIC SERVICES	\$ 64,118,949 1,356,000 62,444,393 9,908,988 20,526,000 545,000 354,560	\$ 64,118,949 1,356,000 62,444,393 9,908,988 20,526,000 545,000 354,560	\$ 48,733,906 1,185,143 53,247,446 7,472,256 17,869,219 544,788 277,859	76.01% 87.40% 85.27% 75.41% 87.06% 99.96% 78.37%
TOTAL EXPENDITURES	\$ 159,253,890	\$ 159,253,890	\$ 129,330,617	81.21%
EXPENDITURES BY FUNDS: GENERAL SPECIAL REVENUE - OPERATIONAL SPECIAL REVENUE - NON AIDABLE CAPITAL PROJECTS DEBT SERVICE ENTERPRISE	\$79,520,000 7,643,890 53,475,000 10,325,000 7,745,000 545,000	\$79,520,000 7,643,890 53,475,000 10,325,000 7,745,000 545,000	\$60,624,498 4,630,335 46,928,546 8,909,678 7,692,772 544,788	76.24% 60.58% 87.76% 86.29% 99.33% 99.96%
TOTAL EXPENDITURES	\$ 159,253,890	\$ 159,253,890	\$ 129,330,617	81.21%

GENERAL FUND	2011-12 APPROVED BUDGET	2011-12 WORKING BUDGET	2011-12 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
LOCAL GOVERNMENT	\$ 48,830,000	\$ 48,830,000	\$ 48,853,914	100.05%
STATE AIDS	5,100,000	5,100,000	5,120,368	100.40%
STATUTORY PROGRAM FEES	17,935,000	17,935,000	17,596,859	98.11%
MATERIAL FEES	950,000	950,000	843,029	88.74%
OTHER STUDENT FEES	1,735,000	1,735,000	1,720,167	99.15%
INSTITUTIONAL	3,190,000	3,190,000	2,188,769	68.61%
FEDERAL REVENUE	-	-	36,727	
OTHER RESOURCES	1,000,000	1,000,000	1,000,000	
	\$ 78,740,000	\$ 78,740,000	\$ 77,359,833	98.25%
EXPENDITURES BY FUNCTION:				
INSTRUCTIONAL	\$ 55,521,000	\$ 55,521,000	\$ 42,453,270	76.46%
INSTRUCTIONAL RESOURCES	1,306,000	1,306,000	1,071,727	82.06%
STUDENT SERVICES	7,939,000	7,939,000	5,678,691	71.53%
GENERAL INSTITUTIONAL	7,198,000	7,198,000	5,421,358	75.32%
PHYSICAL PLANT	7,556,000	7,556,000	5,999,452	79.40%
	\$ 79,520,000	\$ 79,520,000	\$ 60,624,498	76.24%

SPECIAL REVENUE -OPERATIONAL FUND	2011-12 APPROVED BUDGET	2011-12 WORKING BUDGET	2011-12 ACTUAL TO DATE	PERCENT INCURRED
REVENUE: LOCAL GOVERNMENT STATE AIDS INSTITUTIONAL FEDERAL	\$ 2,286,000 607,582 44,400 4,705,908 \$ 7,643,890	\$ 2,286,000 607,582 44,400 4,705,908 \$ 7,643,890	\$ 2,286,000 428,346 95,527 2,413,381 \$ 5,223,254	100.00% 70.50% 215.15% 51.28% 68.33%
EXPENDITURES BY FUNCTION: INSTRUCTIONAL STUDENT SERVICES GENERAL INSTITUTIONAL PUBLIC SERVICES	\$ 5,097,949 1,231,393 979,988 334,560 \$ 7,643,890	\$ 5,097,949 1,231,393 979,988 334,560 	\$ 3,159,069 853,054 343,261 274,951 	61.97% 69.28% 35.03% 82.18%

SPECIAL REVENUE-NON AIDABLE FUND	2011-12 APPROVED BUDGET	2011-12 WORKING BUDGET	2011-12 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
STATE AIDS OTHER STUDENT FEES INSTITUTIONAL FEDERAL	\$ 1,887,500 875,000 5,053,500 45,659,000 \$ 53,475,000	\$ 1,887,500 875,000 5,053,500 45,659,000 \$ 53,475,000	\$ 2,459,146 913,104 4,402,174 39,252,993 \$ 47,027,417	130.29% 104.35% 87.11% 85.97% 87.94%
EXPENDITURES BY FUNCTION:				
STUDENT SERVICES GENERAL INSTITUTIONAL	\$ 52,974,000 501,000	\$ 52,974,000 501,000	\$ 46,383,039 545,507	87.56% 108.88%
	\$ 53,475,000	\$ 53,475,000	\$ 46,928,546	87.76%

CAPITAL PROJECTS FUND	2011-12 APPROVED BUDGET	2011-12 WORKING BUDGET	2011-12 ACTUAL TO DATE	PERCENT INCURRED
REVENUE: LOCAL GOVERNMENT STATE AIDS INSTITUTIONAL FEDERAL OTHER RESOURCES	\$ - 20,000 300,000 5,000 10,000,000 \$ 10,325,000	\$ - 20,000 300,000 5,000 10,229,250 	\$ 85,506 13,500 83,596 - 9,249,250 - \$ 9,431,852	67.50% 27.87% 0.00% 90.42%
EXPENDITURES BY FUNCTION: INSTRUCTIONAL INSTRUCTIONAL - RESOURCES STUDENT SERVICES GENERAL INSTITUTIONAL PHYSICAL PLANT PUBLIC SERVICE	\$ 3,500,000 50,000 300,000 1,230,000 5,225,000 20,000	\$ 3,500,000 50,000 300,000 1,230,000 5,225,000 20,000	\$ 3,121,567 113,416 332,662 1,162,130 4,176,995 2,908	89.19% 226.83% 110.89% 94.48% 79.94% 14.54%
	\$ 10,325,000	\$ 10,325,000	\$ 8,909,678	86.29%

DEBT SERVICE FUND	2011-12 APPROVED BUDGET	2011-12 WORKING BUDGET	2011-12 ACTUAL TO DATE	PERCENT INCURRED
REVENUE: LOCAL GOVERNMENT INSTITUTIONAL	\$ 7,734,000 100,000	\$ 7,734,000 100,000	\$ 7,734,000 71,253	100.00% 71.25%
	\$ 7,834,000	\$ 7,834,000	\$ 7,805,253	99.63%
EXPENDITURES BY FUNCTION: PHYSICAL PLANT	\$ 7,745,000	\$ 7,745,000	\$ 7,692,772	99.33%
	\$ 7,745,000	\$ 7,745,000	\$ 7,692,772	99.33%

ENTERPRISE FUND	2011-12 APPROVED BUDGET	2011-12 WORKING BUDGET	2011-12 ACTUAL TO DATE	PERCENT INCURRED
REVENUE: LOCAL GOVERNMENT OTHER STUDENT FEES	\$ 45,000 200,000	\$ 45,000 200,000	\$ 45,000 221,098	100.00%
INSTITUTIONAL FEDERAL	300,000	300,000	285,844 	95.28%
	\$ 545,000	\$ 545,000	\$ 551,942	101.27%
EXPENDITURES BY FUNCTION: AUXILIARY SERVICES	\$ 545,000	\$ 545,000	\$ 544,788	99.96%
	\$ 545,000	\$ 545,000	\$ 544,788	99.96%

### **GATEWAY TECHNICAL COLLEGE DISTRICT BOARD**

Roll Call Action X Information Discussion

### **CASH AND INVESTMENT SCHEDULES**

Summary o	of Item:	Monthly	cash	and	investment	schedules
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Ends Statements and/or Executive Limitations:
Section 3 - Executive Limitations
Policy 3.5 Financial Condition

Staff Liaison: Mark W. Zlevor

### **GATEWAY TECHNICAL COLLEGE**

### MONTHLY CASH RECONCILIATION

### FOR THE MONTH ENDING MARCH 31, 2012

Cash Balance February 29, 2012		\$46,447,089.22
PLUS:		
Cash Receipts		4,756,285.95
LESS:		\$51,203,375.17
Disbursement: Payroll Accounts Payable	3,966,019.61 <u>7,550,053.17</u>	<u>11,516,072.78</u>
Cash Balance March 31, 2012		\$39,687,302.39
DISPOSITION OF FUNDS		
Cash in Bank		-\$1,339,568.21
Cash In Transit		50,769.48
Investments		40,971,586.12
Petty Cash		<u>4,515.00</u>

\$39,687,302.39

**TOTAL: March 31, 2012** 

# GATEWAY TECHNICAL COLLEGE

# MONTHLY INVESTMENT REPORT

## JULY 2011 - JUNE 2012

		JULI 2011 - JUNE 2012	710Z JNI			
	Investments At Beginning	Investments At End	Change In Investments	Investments	YTD	Average Monthly Rate of Investment
	Of Month	Ō	For Month	For Month	Income	Income
July-11	\$ 14,143,245	\$ 9,994,812	\$ (4,148,433)	\$ 1,567	\$ 1,567	0.17
AUGUST	9,994,812	23,051,413	13,056,601	1,601	3,168	0.14
SEPTEMBER	23,051,413	21,454,092	(1,597,321)	2,679	5,847	0.14
OCTOBER	21,454,092	19,656,946	(1,797,146)	2,853	8,700	0.15
NOVEMBER	21,454,092	16,258,870	(5,195,222)	1,925	10,625	0.15
DECEMBER	16,258,870	9,260,520	(6,998,350)	1,650	12,275	0.14
January-12	9,260,520	27,262,545	18,002,025	2,025	14,300	0.15
FEBRUARY	27,262,545	45,466,134	18,203,589	3,589	17,889	0.15
MARCH	45,466,134	40,971,586	(4,494,548)	5,452	23,341	0.15
APRIL	•		•	•	•	
MAY	•		•	•	•	
JUNE	•			•	ı	

### **INVESTMENT SCHEDULE**

### March 31, 2012

NAME OF BANK/INST	DATE INVESTED	DATE OF MATURITY	<u>AMOUNT</u>	INTEREST RATE	PRESENT STATUS
LOCAL GOV'T POOL	Various	Open	\$ 6,198,847	0.15	OPEN
WELLS FARGO	Various	Open	\$ 34,772,739	0.15	OPEN
		TOTAL	\$ 40,971,586		

### **GATEWAY TECHNICAL COLLEGE DISTRICT BOARD**

Roll Call	
Action	X
Information	
Discussion	

### PERSONNEL REPORT

**Summary of Item: Monthly Personnel Activity Report** 

**Employment Approvals: New Hires** 

Retirements Resignations

**Employment Approvals: Casual, Non-Instructional** 

Ends Statements and/or Executive Limitations:
Section 3: Executive Limitations
Policy 3.3 - Compensation & Benefits

Staff Liaison: William Whyte

05/17/12

### PERSONNEL REPORT MAY 2012

### **EMPLOYMENT APPROVALS: NEW HIRE**

Rebecca Gement, Learning Innovation Division (LID) Support Specialist, LID; Kenosha; GESP; Labor Grade 12, Step S, \$23.68; effective April 10, 2012

Judith McNamara, Administrative Assistant-Benefits & Training; Kenosha; Administration; Compensation Grade I, \$25.50

Michael Randolph, Instructor Medical Assistant, Health Occupations; Racine; GTEA; Column IV, Step 13, \$81,235.00; effective May 14, 2012

### **RETIREMENTS**

Bonnie Friday, Counselor, Student Development; Kenosha; GTEA; effective June 5, 2012

John Gauthier, Instructor Marketing, BIT; Racine; GTEA; effective June 1, 2012

Janet Lehrmann, Instructor Medical Assistant, Health Occupations; Racine; GTEA; effective May 9, 2012

Jane Plautz, Lead Computer and Multimedia Technician, Information Technology; Elkhorn; effective May 31, 2012

Dale Reich, Instructor AHS English, Adult High School; Elkhorn; GTEA; effective May 9, 2012

Lynn Van Eimeren, Counselor, Student Development; Racine; GTEA; effective May 29, 2012

Michael Vernezze, Instructor Marketing, BIT; Kenosha; GTEA; effective June 27, 2012

Nancy Williams, Instructor Interior Design, Service Occupations; Kenosha; GTEA; effective June 28, 2012

### **RESIGNATION**

Georgia Hill, Early Childhood Specialist, Early Childhood Lab; Racine; GESP; employee was on layoff since August 31, 2010; effective April 16, 2012

Rosemary Van Treeck, Instructor APICS and SAP, WEDD; Kenosha; effective June 7, 2012

### **Employment Approvals: Casuals, Non-Instructional**

Name	Assignment	Supervisor		
Babuk, Ryclanah	Nursing Tutor	Skewes, D.		
Simmons, Kim				
Rosin, Mark	Casual	Madsen, D.		
Kendra, Kelly				
Gapko, Dakota	Fodoral Work Childre	Ziewer M		
Lazarevich, Jovan	Federal Work Study	Zlevor, M.		

### **GATEWAY TECHNICAL COLLEGE DISTRICT BOARD**

		Roll Call Action Information Discussion	X 
	GRANT AWARDS		
Summary of Item:	The college has been informed Workforce Advancement Training grant the Wisconsin Technical College System	awards	
Attachments:	Grant Awards – May 2012		
College Strategic Directions and/or Executive Limitations	:Wisconsin Statutes 38.14(4) Section 3 - Executive Limitations Policy 3.5 - Financial Condition College Strategic Direction #5		
Staff Liaison:	Anne Whynott		

# **MAY 2012 GRANT AWARDS**

Project Number Title	. Title	Activities	Time Frame	Number Served	Funding Source	Project Costs	Federal/State Other Fund	Match Funds
150	Meredith's Culligan and Water	Provide computer software training to current employees to increase both the quality and quantity of work completed. This training will assist with the initiative to make this facility become technologically proficient.	07/01/11 to 06/30/12	72	WTCS/ WATG	\$ 6,726	\$6,726 100%	0
194	Hill Electric, Inc.	Provide BICSI training and certification to employees.	07/01/11 to 06/30/12	∞	WTCS/ WATG	\$ 9,081	\$9,081	0

Workforce Advancement Training Grants through Wisconsin Technical College System.

KEY: WTCS/WATG:

May 17, 2012 Page 97

### GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call	_
Action	_
Information	_
Discussion	_

### BID NO. 1369 HVAC UPGRADES FOR ADMINISTRATION CENTER, MADRIGRANO CONFERENCE CENTER AND ROOM T109 – ACADEMIC BUILDING KENOSHA CAMPUS

Summary of Item: The College solicited for and received sealed bids

from five (5) contractors to provide all labor and materials for HVAC upgrades for the Administration Center, Madrigrano Conference Center and Room T109 - Academic Building, Kenosha Campus.

Administration is recommending the contract to provide all labor and materials required for this project be awarded to:

Southport Engineered Systems, LLC Kenosha, WI

For total contract values as indicated below:

Phase One (FY 2012) – Conference Center & T109

Construction Value: \$390,880
Architect/Engineering Fees: 35,179
Miscellaneous Fees: 2,000
\$428,059

Funding Source: FY 12 Capital Fund

Phase Two (FY 2013) – Administration Center

Construction Value: \$182,500 Architect/Engineering Fees: 17,337 \$199,837

Funding Source: FY 13 Capital Fund

Attachment: Letter of Recommendation and Tabulation of Bids

from Partners in Design Architects

Ends Statement and/or

Executive Limitations: Executive Limitations Policy 3.4, ¶2 - Budgeting/

Forecasting

Staff Liaison: Mark W. Zlevor

Top735.docx 05/08/12



May 07, 2012

Mr. Mark Zlevor Gateway Technical College 3520 30<sup>th</sup> Avenue Kenosha, Wisconsin 53140

Re: Kenosha Campus

Admin/Conference Center and T&I Classroom T109 HVAC Upgrades

Official Notice No. 1369

### Dear Mr. Zlevor:

We received construction bids for the Kenosha Campus Admin/Conference Center and T&I Classroom T109 HVAC Upgrades on behalf of Gateway Technical College on Thursday, April 05, 2012 at the Administration Center on the Kenosha Campus with Judy Braun in attendance on behalf of Gateway, as well as Jeff Bridleman present on behalf of Partners in Design Architects.

The project was bid with three bid packages and seven alternate bids as noted below:

- Bid Package A Administration Building
- Bid Package B Conference Center
- Bid Package C T&I Classroom T109
- Alternate Bid A1 Line voltage electrical for Bid Package A
- Alternate Bid A2 Low voltage electrical and fire alarm for Bid Package A
- Alternate Bid B1 DX cooling coil replacement under Bid Package B
- Alternate Bid B2 In-rack cooling system air discharge for Bid Package B
- Alternate Bid B3 Line voltage electrical for Bid Package B
- Alternate Bid B4 Low voltage electrical and fire alarm for Bid Package B
- Alternate Bid C1 line voltage electrical for Bid Package C

Having reviewed the bids with Mr. Piccolo and your self, Gateway has decided to accept the base bid packages A, B and C, as well as alternate bids A1, B2, B3, B4 and C1. Note that alternate bids A2 and B1 were determined to be non applicable to the project and no bids were provided.

You have requested the option to have the project funded and executed over two fiscal years. I have discussed the approach with the apparent low bidder and he is willing to hold his price to allow for splitting the bid packages over two contracts covering two fiscal years.

We are recommending that the College enter into a contract with Southport Engineered Systems LLC to complete the Admin/Conference Center and T&I Classroom T109 HVAC Upgrades project.

www.pidarchitects.com

Partners in Design Architects, Inc.

WISCONSIN 600 Fifty Second Street

Kenosha, WI 53140 voice: 262.652.2800 fax: 262.652.2812

ILLINOIS 2610 Lake Cook Road

Riverwoods, IL 60015

voice: 847.940.0300 fax: 847.940.1045

Suite 220

Suite 280

Based on our bid evaluation, and the desire of the college to execute the project in two contract packages, we further recommend that the contract values as follows:

Contract One (Fiscal year 2012) - Total Contract Value: \$390, 880.00

Contract one will include all work associated with the Conference Center (Bid Package B, Alt. Bids B2, B3 and B4) and T&I Classroom T109 (Bid Package C and Alt. Bid C1).

Contract Two (Fiscal year 2013) - Total Contract Value: \$182,500.00

Contract two will include all work associated with the Administration Center (Bid Package A and Alt. Bid A1).

Gateway should also budget approximately \$35,179.00 and \$17,337 for architectural and engineering fees for contract one and two respectively, as well as budget \$750.00 for reimbursable costs related to the competitive bid process.

Total project costs and fee breakdown is as follows:

Project One Total Value: \$428,059.00

 Construction Value
 \$390,880.00

 A/E Fees
 \$35,179.00

 Reimb. Expenses
 \$2,000.00

Project Two Total Values: \$199,837.00

Construction Value \$ 182,500.00 A/E Fees \$ 17,337.00

Should you have any questions regarding our recommendation, please do not hesitate to give me a call.

Sincerely,

Mark A. Molinaro Jr., AIA, LEED AP

Page 2 of 2

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### BID TABULATION

### Official No. 1369

### GTC Kenosha Campus – Admin/Conference Center and T&I HVAC Upgrades





Project No.: 191.11.142

Bid Date: Thursday April 05, 2012

Bid Time: 2:00 pm

General Contractor	Bid Bond	BID Package A (Admin Center)	BID Package B (Conf. Center)	BID Package C (Classrm T109)	ALT. BID A1	ALT. BID A2	ALT. BID B1	ALT. BID B2	ALT. BID B3	ALT. BID B4		Addendum 1 – 2	Comments
Camosy Construction	Х	\$262,700.00	\$430,000.00	\$60,000.00	\$9,200.00	\$7,200.00	No Bid	\$7,150.00	\$15,000.00	\$11,000.00	\$5,500.00	1 only	
MPC	Х	\$144,000.00	\$309,000.00	\$53,200.00	\$12,400.00	\$64,200.00	No Bid	\$4,100.00	\$26,200.00	\$73,400.00	\$2,200.00	Yes	
Southport Heating and Cooling	Х	\$174,500.00	\$308,500.00	\$43,500.00	\$8,000.00	No Bid	No Bid	\$7,480.00	\$18,000.00	\$9,000.00	\$4,400.00	Yes	
United Mechanical	Х	\$224,000.00	\$361,000.00	\$52,000.00	\$8,650.00	No Bid	No Bid	\$5,973.00	\$17,120.00	No Bid	\$3,150.00	Yes	
J&H Heating	Х	\$174,613.00	\$327,393.00	\$48,124.00	\$9,795.00	No Bid	-\$5,500.00	\$2,000.00	\$21,589.00	\$18,436.00	\$1,381.00	Yes	C1: \$5,750 for Fire Alarm

### **GATEWAY TECHNICAL COLLEGE DISTRICT BOARD**

		Roll CallActionInformationDiscussion	<u>X</u>
CONTRA	CTS FOR INSTRUCTIONAL	DELIVERY	
Summary of Items:	1. 38.14 Contract reports for April lists all contracts for service of \$5 in progress for the time period of April 2015.	00 or greater co	
	2. 38.14 Contract reports for April lists all contracts for service less to progress for the time period of April 2015.	han \$500 comp	
Foods Otstans at a soul			
	or Executive Limitations: ge Strategic Directions/Ends S	Statements #	1 and #3
Staff Liaison:	Zina Haywood		

### 38.14 CONTRACT REPORT FOR THE PERIOD OF APRIL 2012

### Gateway Technical College Contracts Over \$500.00

Contract Number	Company & City	Type of Recipient	Services	Type of Service	Dates	Estimated Cost of Service	Course Number	Number Served
2012-0086	KUSD/Indian Trail Kenosha	11	Medical Terminology	CT	4/2/12- 6/6/12	8,794.32	501-101-3z1b	16
2012-0087	KUSD/Reuther Racine	11	Nursing Assistant	CT	4/2/12- 6/6/12	6,266.88	543-300-3z1c	16
2012-0088	KUSD/Reuther Racine	11	Health, Safety & Nutrition	CT	4./11/12- 6/2/12	6,595.74	307-167-3z1a	13
2012-0089	KUSD/Lakeview Pleasant Prairie	11	Hardware & Software Server Tech Network Security	СТ	4/2/12- 6/8/12	27,913.50	154-114-3lma 150-136-3l1a 150-194-3lma	32
2012-0205	Prop Shaft Supply WATG 182 Elkhorn	41	Root Cause Analysis Fund of Supervision 1 Fund of Supervision 2 Fund of Supervision 3 GDT Understanding ISO 14001	CT	2/27/12- 6/30/12	9,060.00	623-813-3zbp 196-461-3zbp 196-465-3zbp 196-460-1zbp 606-429-2zbp 623-448-1Zbp	40
2012-0211	Edstrom WATG 168 Waterford	41	Lean Certificate Project Management Blueprint Reading	СТ	2/7/12- 6/30/12	36,905.00	623-812-3zba 623-812-3zbx 196-895a-3zbc 196-895a-3zbd 421-409g-3zbw 421-409g-3zbx 421-409g-3zby 421-409g-3zbz	114
2012-0213	Twin Disc WATG 180 Racine	41	Lean Six Sigma Green Belt	СТ	4/22/12- 7/26/12	43,437.00	623-808-3zbx 623-808-3zby	16
2012-0238	NAVFAC Great Lakes	51	Industrial Pipefitting 1 Industrial Pipefitting 2	CT	1/15/12- 5/9/12	12,362.00	425-505-3h11 452-505-3h11	26
2012-0239	NAVFAC Great Lakes	51	NEC Code Commercial & Ind. Wiriing	СТ	1/15/12- 5/912	12,552.42	413-539-3r11 413-537-3r11	8
2012-0240	NAVFAC Great Lakes	51	Heating Applications May 17, 2012 Page 103	CT	1/15/12- 5/8./12	10,584.00	401-524-3k11	9

2012-0241	NAVFAC Great Lakes	51	Painting & Decorating VII	СТ	1/15/12- 5/14/12	10,584.00	424-517-3k11	3
2012-0242	NAVFAC Great Lakes	51	Carpentry V	СТ	1/15/12- 5/8/12	10,584.00	410-504-3z11	2
2012-0243	NAVFAC Great Lakes	51	Machine Tech 1 Machine Tech 2	СТ	1/15/12- 5/9/12	11,690.40	420-505-3r11 420-507-3r11	22
2012-0265	Union Grove High School Transcripted Credit Union Grove	11	Keyboarding PC Basics/MS Office	СТ	1/18/12- 5/31/12	32,493.09	106-137t-3ztw,3ztu 103-199t-3ztu, 3ztv, 3ztw	92
2012-0266	Wilmot High School Transcripted Credit Wilmot	11	Electrical and Electronic Systems PC Basics/MS Office	СТ	1/23/12- 6/7/12	32,141.05	602-125t-3ztw,3ztx 103-199t-3ztm, 3ztb, 3ztp,3ztq	94
2012-0294	KABA Kenosha	41	Fundamentals of Supervision 2	СТ	2/24/12- 3/30/12	1,764.00	196-465-2zba	20
2012-0308	CNH Racine	41	Oral Communication 1	СТ	4/1/12- 6/30/12	880.00	861-746-3zbx	1
2012-0311	IRIS USA Pleasant Prairie	41	Excel 1	СТ	4/16/12- 5/7/12	1,476.00	103-417c-3zbr	15
2012-0313	Palmer Hamilton Elkhorn	41	Excel 1 Excel 2	СТ	4/12/12- 4/30/12	3,126.00	103-417c-3zbh 103-432c-3zbh	24
2012-0316	KABA Kenosha	41	Fundamentals of Supervision 3	СТ	4/20/12- 5/25/12	1,764.00	196-460-3znk	12
2012-0317	SEDA Mt. Pleasant	41	Technical Assistance – HR Policy	СТ	6/30/12	2,940.00	900-019-3m1k	1

### Type of Service Recipient

- 11=Public Educational Inst./K-12
- 13=Public Educ. Inst./K-12-Slotter
- 15=Multiple Educational Inst.
- 18=Public Educ. Inst./Postsecondary
- 19=Private Educational Institutions
- 21=WI Local Governmental Units
- 22=Indian Tribal Governments
- 23=Economic Development Corp. 24=County Board of Supervisors
- 25=Multiple Local Governmental Units
- 31=State of Wisconsin
- 32=WI Dept. of Corrections

- 33=WI Division of Voc. Rehabilitation
- 35=Multiple State Governmental Units
- 41=Business & Industry
- 42=Community Based Organization
- 43=Workplace Education initiative
- 44= WMEP Related Contracts
- 45=Multiple Business &/or Industries
- 47= WAT Grant
- 51=Federal Government
- 55=Multiple Federal Government Units
- 61=Foreign Governments
- 62=States Other Than WI
- 63=Out of State Businesses

### Type of Service

C=Customized Instruction T=Technical Assistance F=Fiscal & Management Service

District Contact Date District Contact Date I affirm that the foreign and out-of-state contracts in this report are in compliance with the requirements of s.38.14(3), Wisconsin Statutes. President Date

### 38.14 CONTRACT REPORT FOR THE PERIOD OF APRIL 2012

### **Gateway Technical College Contracts Under \$500.00**

Contract Number	Company & City	Type of Recipient	Services	Type of Service	Dates	Estimated Cost of Service	Course Number	Number Served
2012-0312	LMI Packaging Solutions Pleasant Prairie	41	Advanced Access	CT	3/19/12- 5/07/12	441.00	103-413b-3zbl	3

### Type of Service Recipient

11=Public Educational	Inst./K-12
-----------------------	------------

13=Public Educ. Inst./K-12-Slotter

15=Multiple Educational Inst.

18=Public Educ. Inst./Postsecondary

19=Private Educational Institutions

21=WI Local Governmental Units

22=Indian Tribal Governments

23=Economic Development Corp.

24=County Board of Supervisors

25=Multiple Local Governmental Units

31=State of Wisconsin

32=WI Dept. of Corrections

33=WI Division of Voc. Rehabilitation

35=Multiple State Governmental Units

41=Business & Industry

42=Community Based Organization

43=Workplace Education initiative

44=WMEP Related Contracts

47 WAT Grant

45=Multiple Business &/or Industries

51=Federal Government

55=Multiple Federal Government Units

61=Foreign Governments

62=States Other Than WI

63=Out of State Businesses

### Type of Service

C=Customized Instruction T=Technical Assistance

F=Fiscal & Management Service

District Contact Date

District Contact Date

I affirm that the foreign and out-of-state contracts in this report are in compliance with the requirements of s.38.14(3), Wisconsin

Statutes.

President Date

### GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call	
Action	_X
Information	
Discussion	

### **ADVISORY COMMITTEE ACTIVITY REPORT**

Summary of Item: Approval of:

New Members as of May 1, 20122011-12 Meeting Schedule as of May 1, 2012

Staff Liaison: John Thibodeau

# GATEWAY TECHNICAL COLLEGE ADVISORY COMMITTEES -- NEW MEMBERS as of May 1, 2012

# **ELECTRICAL ENGINEERING TECHNOLOGY**

Baker	Dave	Electronics Technician	LDV Inc
Chandler	Edward	Professor and EET Program Advisor	MSOE
Kelnhofer,	Richard	Assistant Professor	MSOE
Strangeway,	Robert	Professor	MSOE
ELECTRONICS	0		
Baker	Dave	Electronics Technician	LDV Inc.
Chandler	Edward	Professor and EET Program Advisor	MSOE
Kelnhofer,	Richard	Assistant Professor	MSOE
Strangeway,	Robert	Professor	MSOE
GRAPHIC CON	GRAPHIC COMMUNICATIONS		
Lock	Brianna	Designer/Owner	Word+Design, LLC
INDUSTRIAL N	INDUSTRIAL MECHANICAL TECHNICIAN	AN	
Stefka	Richard	Maintenance Supervisor	Andis
MECHANICAL	MECHANICAL DESIGN TECHNICIAN		
Hammond	Rujanna	Mechanical Designer	Centrisys Corporation
WELDING			
Dawley	Larry	President	Dawley Aviation Corp.
Wallig	Greg	Pipe Fitter Planner	SC Johnson

## ADVISORY COMMITTEE 2011-2012 MEETING SCHEDULE

## as of May 1, 2012

ADVISORY COMMITTEE	DEAN	Fall 2011	Spring 2012
Accounting	R. Koukari	Thursday, October 13, 2011 Hero Center Burlington 4:30 p.m.	
Administrative Assistant Office Assistant	R. Koukari	Thursday, October 13, 2011 Hero Center Burlington 4:30 p.m.	
Adult Basic Education	R. Mearns		Thursday, February 9, 2012 Racine 12:00 p.m.
Adult High School	R. Mearns	Tuesday, October 25, 2011, CATI 2:00 p.m.	Wednesday, January 25, 2012 CATI 2:00 p.m.
Aeronautics-Pilot Training	D. Sherwood		
Air Conditioning, Heating, And Refrigeration Technology	B. Frazier		Monday, March 26, 2012 Kenosha Campus 5:30 p.m.
Architectural-Structural Engineering Technician Civil Engineering Technology - Fresh Water Resources Civil Engineering Technology – Highway Technology Land Survey Technician	B. Frazier	Tuesday, April 24, 2012 CATI 5:30 p.m.	
Automated Manufacturing Systems Technician	B. Frazier	Wednesday, October 12, 2011 Horizon Center 8:00 a.m.	Wednesday, March 21, 2012 LakeView 8:00 a.m.
Automotive Maintenance Technician Automotive Technology	B. Frazier	Tuesday, October 11, 2011 Horizon Center 5:30 p.m.	Tuesday, March 27, 2012 Horizon Center 5:30 p.m.
Barber/Cosmetologist	T. Simmons		
Building Trades - Carpentry	B. Frazier		
Business Management	R. Koukari	Thursday, October 13, 2011 Hero Center Burlington 4:30 p.m.	
CNC Production Technician	B. Frazier	Thursday, September 29, 2011 Horizon Center 5:00 p.m	Thursday, March 8, 2012 Racine Campus, 5:00 p.m.
Community Pharmacy Technician	M. O'Donnell	Tuesday, December 6, 2011 Burlington Campus 5:30 p.m.	Thursday, April 19, 2012 HERO Center Burlington 2:00 p.m.
Criminal Justice - Law Enforcement	T. Simmons	Thursday, October 13, 2011 HERO Center 1:00 p.m.	
Criminal Justice – Law Enforcement Academy	T. Simmons	Thursday, October 13, 2011 HERO Center 1:00 p.m.	

ADVISORY COMMITTEE	DEAN	Fall 2011	Spring 2012
Culinary Arts	T. Simmons	Tuesday, October 18, 2011 Racine Campus 3:30 p.m.	
Dental Assistant	J. Pinson	Wednesday, November 16, 2011 Kenosha Campus 5:30 p.m.	Thursday, April 19, 2012 HERO Center Burlington 2:00 p.m.
Diesel Equipment Mechanic	B. Frazier	Wednesday, October 5, 2011 Horizon Center 5:30 p.m	Wednesday, March 7, 2012 Horizon Center 5:30 p.m.
Diesel Equipment Technology	B. Frazier	Wednesday, October 5, 2011 Horizon Center 5:30 p.m	Wednesday, March 7, 2012 Horizon Center 5:30 p.m.
Early Childhood Education	T. Simmons		
Electrical Engineering Technology	B. Frazier	Wednesday, November 2, 2011 Horizon Center 5:00 p.m.	Wednesday, March 28, 2012 CATI 5:30 p.m.
Electromechanical Technology	B. Frazier	Wednesday, November 2, 2011 Horizon Center 5:00 p.m.	
Electronics	B. Frazier		Wednesday, March 28, 2012 CATI 5:30 p.m.
Emergency Medical Technician - Basic Emergency Medical Technician - Intermediate Emergency Medical Technician - Intermedite Tech Paramedic Technician	T. Simmons	Thursday, October 13, 2011 HERO Center 1:00 p.m.	
Facilities Maintenance	B. Frazier	Thursday, September 22, 2011 Horizon Center 5:00 p.m.	
Fire Protection Technician	T. Simmons	Thursday, October 13, 2011 HERO Center 1:00 p.m.	
Graphic Communications	R. Koukari	Thursday, October 20, 2011 Racine Campus 5:30 p.m.	
Health Information Technology	J. Pinson		Thursday, April 19, 2012 HERO Center Burlington 2:00 p.m. Thursday, April 26, 2012 Racine Campus 2:30pm
Health Unit Coordinator	J. Pinson		
Horticulture	B. Frazier	Monday, October 17, 2011 Horizon Center 6:00 p.m.	Monday, March 5, 2012 Kenosha Campus 6:00 p.m.
Hotel/Hospitality Management	T. Simmons	Tuesday, October 18, 2011 Racine Campus 3:30 p.m.	Tuesday, April 10, 2012 HERO Center 4:00 p.m.
Human Services Associate	T. Simmons		
Industrial Mechanical Technician	B. Frazier		Friday, March 30, 2012 Racine Campus 1:30 p.m.
Instructional Assistant	T. Simmons		
Interior Design	B. O'Connell		

ADVISORY COMMITTEE	DEAN	Fall 2011	Spring 2012
IT - Computer Support Specialist IT - Network Specialist IT - Web Developer/Administrator	R. Koukari	Thursday, October 13, 2011 CATI 6:30 p.m	
IT - Programmer/ Analyst	R. Koukari	Thursday, October 13, 2011 CATI 6:30 p.m	
Marketing	R. Koukari	Thursday, October 13, 2011 Hero Center Burlington 4:30 p.m.	
Mechanical Design Technology	B. Frazier		Monday, March 19, 2012 CATI 5:30 p.m.
Medical Assistant	J. Pinson	Wednesday, October 12, 2011 Racine Campus 8:00 a.m.	Thursday, April 19, 2012 HERO Center Burlington 2:00 p.m.
Medical Transcription	J. Pinson	Wednesday, October 12, 2011 Racine Campus 10:00 a.m.	Thursday, April 19, 2012 HERO Center Burlington 2:00 p.m.
Nursing Assistant	D. Skewes	Tuesday, September 27, 2011 Kenosha Campus 3:00 p.m.	
Nursing Associate Degree Practical Nursing	D. Skewes	Thursday, October 20, 2011 Kenosha Campus 9:00 a.m.	
Physical Therapist Assistant	J. Pinson		
Padiography	- Discon	Tuesday, September 27, 2011	Thursday, April 19, 2012 (cluster) HERO Center Burlington 2:00 p.m.
		Burlington Center 4:00 pm	Thursday, April 19, 2012 (program) HERO Center Burlington
Small Business Entrepreneurship	R. Koukari	Thursday, October 13, 2011 Hero Center Burlington 4:30 p.m.	
Supervisory Management	R. Koukari	Thursday, October 13, 2011 Hero Center Burlington 4:30 p.m.	
	i -		Monday, April 16, 2012 (program) Kenosha campus 4:00 p.m.
Surgical Technology	J. Pinson		Thursday, April 19, 2012 (cluster) HERO Center Burlington 2:00 p.m.
Technical Communications	R. Koukari	Thursday, October 20, 2011 Racine Campus 5:30 p.m.	
Welding	B. Frazier	Thursday, October 13, 2011 Horizon Center 5:30 p.m.	Thursday, March 22, 2012 Racine Campus 5:30 p.m.
Welding/Maintenance & Fabrication	B. Frazier	Thursday, October 13, 2011 Horizon Center 5:30 p.m.	

## IX. POLICY GOVERNANCE MONITORING REPORTS

- A. Ends Statement Monitoring
  - 1. Ends Statement #1 Academics Programs for All Learners
    Gateway provides academic programs and services that meet the current and
    future postsecondary technical education needs of our tri-community and assists
    in the preparation and transition of all learners.
- B. Executive Limitations Monitoring
  - 1. Policy 3.4 Budgeting/Forecasting FY 2012-13 Budget Approval
- C. Strategic Plan Monitoring Vision 3.2.1
  - 1. Student Life

Roll Call	
Action	X
Information	
Discussion	

# POLICY GOVERNANCE MONITORING REPORTS Ends Statement Monitoring Ends Statement #1 – Academic Programs for All Learners

Summary: Gateway provides academic programs and services that meet the

current and future postsecondary technical education needs of our tricommunity and assists in the preparation and transition of all learners.

Staff Liaison: Zina Haywod



#### Monitoring Report – Ends Statement #1

For May 17, 2012 Board of Trustees Meeting

Zina Haywood, Executive Vice President/Provost

The Adult Basic Education Program provides a valuable service to our community. It serves students with low levels of academic preparedness and facilitates their successful transition to post-secondary programs, employment, or completion of a GED/HSED.

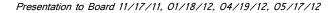
The CNC Bridge program piloted this spring semester has been very successful. This program allows students to take post-secondary program courses, while simultaneously building their basic education skills, allowing them to complete the CNC program without having to wait until all remediation is completed.

A new model for delivery of academic support that includes Adult Basic Education, Tutoring, Special Needs and Testing will be discussed. The first Learning Success Center will open on the Elkhorn campus this month.

Whatever the student path, academic level, or academic support required, Gateway provides academic programs and services that meet the current and future postsecondary technical education needs of our tri-county community and assists in the preparation and transition of all learners.

Roll Call Action

	Information Discussion
	2012-13 BUDGET
Summary of Item:	The Administration recommends the FY 2012 – 2013 budget as presented at the public hearing be approved.
Attachments:	2012-13 Budget Calendar Class I Legal Notice Budget Summary FY 2012 - 2013
Ends Statements and/oExecutive Limitations:	or Section 1- Governance Process Policy 1.14 - College Budget Process, ¶ 8 Section 3 - Executive Limitations Policy 3.4 - Budgeting/Forecasting, ¶¶ 1 - 5
ROLL CALL	
Todd Battle	
Ram Bhatia	
Gary Olsen	
R. Scott Pierce	
Leslie Scherrer	
Neville Simpson	
Pamela Zenner-Richards	
Roger Zacharias	Top066.docx 04/24/12





# 2012-13 Budget Calendar

October 24, 2011 Executive Leadership Council (ELC)

Review and approve budget parameters for FY 2013

**November 17, 2011** Gateway District Board of Trustees (District Board)

Review and approve budget parameters and budget calendar for FY 2013

**December 12, 2011** Budget Officers

Budget kickoff meeting

January, 2012 All Staff

**Budget development** 

February 3, 2012 All operating and capital budgets due to Bane (all data must be entered

into Adaptive Planning by this time)

**February 13, 2012** ELC

Review preliminary budget

February, 2012 Budget Council

Develop list of recommended budget strategies and forward to ELC

February-March, 2012 Budget Council and ELC

Review and adjust budget as necessary

March 15, 2012 Budget status report to District Board

April 6, 2012 Distribute proposed budget to District Board

April 19, 2012 District Board

Approve preliminary budget for public hearing

**April 27, 2012** Publish Class I notice of public hearing

May 14, 2012 District Board

Public Hearing - Kenosha

May 17, 2012 District Board

Approve budget (if change is not needed from public hearing)

May – June 2012 Revise budget if necessary (if change is determined necessary as a result

of public hearing)

June 21, 2012 District Board

Approve FY 2013 Budget, if needed

June 30, 2012 Submit approved FY 2013 Budget to State Board

October 2012 District Board

Reaffirm tax lewy 17, 2012 Page 115

# Gateway Technical College BUDGET SUMMARY

FISCAL YEAR JULY 1, 2012 - JUNE 30, 2013

A public hearing on the proposed fiscal year 2012-13 budget for the Gateway Technical College District will be held Monday, May 14, 2012 at 7:00p.m., in room 102, Racine Conference Center on the Racine Campus, Gateway Technical College, 1001 South Main Street, Racine, Wisconsin. A detailed budget is available for public inspection at the Administration Center, Kenosha Campus, 3520 30th Avenue, Kenosha WI 53144-1690, Monday through Friday between the hours of 8:00 a.m. and 4:30 p.m.

#### PROPERTY TAX HISTORY and EXPENDITURE SURVEY

	EQUALIZED MILL RATES		TOTAL	PERCENT		
FISCAL YEAR	VALUATION		OPERATIONAL (2)	DEBT SERVICE	MILL RATE	INCR (DECR)
1994-95	\$16,274,011,063		1.40437	0.21092	1.61529	0.50%
1995-96	\$17,439,040,375		1.37463	0.22128	1.59591	-1.20%
1996-97	\$18,535,059,125		1.37239	0.21174	1.58413	-0.74%
1997-98	\$19,503,890,279		1.35439	0.21127	1.56566	-1.17%
1998-99	\$20,680,398,460		1.34121	0.22429	1.56550	-0.01%
1999-00	\$22,286,342,703		1.34249	0.20324	1.54573	-1.26%
2000-01	\$23,361,009,349		1.41110	0.19264	1.60374	3.75%
2001-02	\$25,054,872,713		1.43378	0.18559	1.61937	0.97%
2002-03	\$26,953,225,195		1.36875	0.18684	1.55559	-3.94%
2003-04	\$29,223,903,873		1.30031	0.18266	1.48297	-4.67%
2004-05	\$32,011,436,858		1.23456	0.17253	1.40709	-5.12%
2005-06	\$35,561,553,706		1.16826	0.16169	1.32995	-5.48%
2006-07	\$39,735,348,517		1.08577	0.14974	1.23551	-7.10%
2007-08	\$42,651,718,457		1.05097	0.14654	1.19751	-3.08%
2008-09	\$43,959,586,231		1.07715	0.14931	1.22646	2.42%
2009-10	\$43,837,848,897		1.12328	0.15874	1.28201	4.53%
2010-11	\$41,935,823,079		1.21998	0.17114	1.39112	8.51%
2011-12	\$41,111,928,678		1.24443	0.18812	1.43255	2.98%
2012-13 (1)	\$40,289,690,104		1.26983	0.20539	1.47522	2.98%
FISCAL YEAR	TOTAL EXPENDITURES (3)	PERCENT INCR (DECR)		PROPERTY TAX LEVY	PERCENT INCR (DECR)	TAX ON A \$100,000 HOUSE
1994-95	\$49,855,192	5.05%		\$26,287,300	6.15%	\$161.53
1995-96	\$51,935,680	4.17%		\$27,831,224	5.87%	\$159.59
1996-97	\$59,444,773	14.46%		\$29,361,941	5.50%	\$158.41
1997-98	\$57,505,844	-3.26%		\$30,536,419	4.00%	\$156.57
1998-99	\$64,449,772	12.08%		\$32,375,164	6.02%	\$156.55
1999-00	\$65,026,016	0.89%		\$34,448,589	6.40%	\$154.57
2000-01	\$69,345,501	6.64%		\$37,464,985	8.76%	\$160.37
2001-02	\$78,182,879	12.74%		\$40,573,084	8.30%	\$161.94
2002-03	\$91,369,361	16.87%		\$41,928,338	3.34%	\$155.56
2003-04	\$90,624,795	-0.81%		\$43,338,000	3.36%	\$148.30
2004-05	\$88,207,339	-2.67%		\$45,043,000	3.93%	\$140.71
2005-06	\$92,959,591	5.39%		\$47,295,000	5.00%	\$133.00
	\$100,174,338	7.76%		\$49,093,282	3.80%	\$123.55
2006-07	<b>007.000.007</b>	-2.34%		\$51,075,834	4.04%	\$119.75
2006-07 2007-08	\$97,829,397			\$53,914,744	5.56%	\$122.65
	\$97,829,397 \$112,347,984	14.84%		φυσ,914,744		
2007-08				\$56,201,000	4.24%	\$128.20
2007-08 2008-09	\$112,347,984	14.84%		. , ,		
2007-08 2008-09 2009-10	\$112,347,984 \$124,439,089	14.84% 10.76%		\$56,201,000	4.24%	\$128.20

#### **BUDGET/FUND BALANCE SUMMARY - ALL FUNDS**

		5050	 II OND DAL	1110	L COMMAN	71	L I ONDO				
		General Fund	Special Revenue Operational Fund		Special Revenue Non Aidable Fund		Capital Projects Fund	Debt Service Fund	Proprietary Funds		Total
Tax Levy	\$	48,830,000	\$ 2,286,000	\$	-	\$	-	\$ 8,275,000	\$ 45,000	\$	59,436,000
Other Budgeted Revenues		28,936,000	5,748,580		50,793,000		950,000	100,000	555,000		87,082,580
Subtotal		77,766,000	8,034,580		50,793,000		950,000	8,375,000	600,000	•	146,518,580
Budgeted Expenditures		77,766,000	8,034,580		50,793,000		14,325,000	8,375,000	600,000		159,893,580
Excess of Revenues Over Expenditure	9	-	-		-		(13,375,000)	-	-		(13,375,000)
Operating Transfers		-	-		-		-	-	-		-
Proceeds from Debt		-	-				12,000,000	-	-		12,000,000
Estimated Fund Balance 7/1/11		19,781,585	2,278,446		1,587,497		1,467,438	1,734,938	745,966		27,595,870
Estimated Fund Balance 6/30/12	\$	19,781,585	\$ 2,278,446	\$	1,587,497	\$	92,438	\$ 1,734,938	\$ 745,966	\$	26,220,870

<sup>(1)</sup> Equalized valuation is projected to decline by 2% in fiscal year 2012-13.

<sup>(2)</sup> The Operational Mill rate may not exceed 1.500 per s. 38.16 of the Wisconsin Statutes.

<sup>(3)</sup> Fiscal years 2010-11 represent actual amounts; 2011-12 is projected; and 2012-13 is in the proposed budget.

## **Gateway Technical College BUDGET SUMMARY - GENERAL FUND**

FISCAL YEAR JULY 1, 2012 - JUNE 30, 2013

	 2010-11 ACTUAL <sup>(5)</sup>	2011-12 ADOPTED BUDGET	2011-12 MODIFIED BUDGET	2011-12 ESTIMATE <sup>(6)</sup>	2012-13 BUDGET
REVENUES Local Government State Aids Program Fees Material Fees Other Student Fees Institutional Federal TOTAL REVENUE	\$ 48,820,021 7,411,732 16,936,028 905,024 1,766,988 3,532,362 61,986 79,434,141	\$ 48,830,000 5,100,000 17,935,000 950,000 1,735,000 3,190,000 0	\$ 48,830,000 5,100,000 17,935,000 950,000 1,735,000 3,190,000 0	\$ 48,853,000 5,365,000 17,786,000 870,000 1,795,000 2,695,000 0	\$ 48,830,000 5,265,000 18,371,000 920,000 1,845,000 2,530,000 5,000 77,766,000
EXPENDITURES Instruction Instructional Resources Student Services General Institutional Physical Plant Public Service TOTAL EXPENDITURES	 53,101,875 1,292,339 7,886,702 6,707,447 7,756,937 0 76,745,300	 55,521,000 1,306,000 7,939,000 7,198,000 7,556,000 0	55,521,000 1,306,000 7,939,000 7,198,000 7,556,000 0	 53,811,000 1,283,000 7,800,000 7,100,000 7,556,000 0 77,550,000	 51,953,000 1,302,000 9,008,000 7,840,000 7,663,000 0 77,766,000
NET REVENUE (EXPENDITURES)	2,688,841	(1,780,000)	(1,780,000)	(186,000)	0
OTHER SOURCES (USES) Operating Transfers In (Out) TOTAL RESOURCES (USES)	 (1,225,000) 1,463,841	 1,000,000 (780,000)	 1,000,000 (780,000)	 1,000,000 814,000	 0
TRANSFERS TO (FROM) FUND BALANCE Reserve for Operations TOTAL TRANSFERS TO (FROM) FUND BALANCE	 1,463,841 1,463,841	 (780,000) (780,000)	 (780,000) (780,000)	 814,000 814,000	 0
Beginning Fund Balance Ending Fund Balance	\$ 18,283,744 19,747,585	\$ 19,747,585 18,967,585	\$ 19,747,585 18,967,585	\$ 18,967,585 19,781,585	\$ 19,781,585 19,781,585

ALL GATEWAY FUNDS	2010-11 ACTUAL <sup>(5)</sup>	2011-12 ADOPTED BUDGET	2011-12 MODIFIED BUDGET	2011-12 ESTIMATE <sup>(6)</sup>	2012-13 BUDGET	
EXPENDITURES BY FUND						% Chng (7)
General Fund	76,745,300	79,520,000	79,520,000	77,550,000	77,766,000	-2.2%
Special Revenue - Operational Fund	5,656,435	7,643,890	7,643,890	7,643,890	8,034,580	5.1%
Special Revenue - Non Aidable Fund	48,937,835	53,475,000	53,475,000	48,671,000	50,793,000	-5.0%
Capital Projects Fund	10,177,756	10,325,000	11,411,000	11,075,000	14,325,000	25.5%
Debt Service Fund	7,273,853	7,745,000	7,745,000	7,745,000	8,375,000	8.1%
Enterprise Fund	594,963	545,000	590,000	590,000	600,000	1.7%
TOTAL EXPENDITURES BY FUND	\$149,386,142	\$159,253,890	\$160,384,890	\$153,274,890	\$159,893,580	-0.3%
REVENUES BY FUND						
General Fund	79,434,141	77,740,000	77,740,000	77,364,000	77,766,000	0.0%
Special Revenue - Operational Fund	6,033,226	7,643,890	7,643,890	7,643,890	8,034,580	5.1%
Special Revenue - Non Aidable Fund	49,041,106	53,475,000	53,475,000	48,846,000	50,793,000	-5.0%
Capital Projects Fund	631,126	325,000	411,000	211,000	950,000	131.1%
Debt Service Fund	7,461,592	7,834,000	7,834,000	7,834,000	8,375,000	6.9%
Enterprise Fund	619,635	545,000	590,000	590,000	600,000	1.7%
TOTAL REVENUE BY FUND	\$143,220,826	\$147,562,890	\$147,693,890	\$142,488,890	\$146,518,580	-0.8%

<sup>(5)</sup> Actual is presented on a budgetary basis.
(6) Estimated is based upon 9 months actual and 3 months estimate.
(7) (2012-2013 budget - 2011-2012 budget) / 2011-2012 budget.

Roll Call	
Action	X
Information	
Discussion	

# POLICY GOVERNANCE MONITORING REPORTS Strategic Plan Monitoring Vision 3.2.1 Student Life

**Summary of Item:** Ray Koukari will provide an update on services to veterans.

#### **Governance Policies:**

Policy 1.5 – Board Members Role

Policy 2.3 – Monitoring College Effectiveness

Policy 3.1.6 – General Executive Constraint

Staff Liaison: Ray Koukari

Roll Call	
Action	
Information	X
Discussion	

# **BOARD MEMBER COMMUNITY REPORTS**

Summary: Board members will share recent contacts.

Governance Policy: Policy 1.5-Board Member Role

# XI. NEXT MEETING DATE AND ADJOURN

- A. Regular Meeting Date Thursday, June 21, 2012, 8 a.m., Racine
- B. Adjourn Following the regular meeting, the Gateway Technical College District Board will meet in executive session pursuant to Wisconsin Statutes 19.85(1)(c) to discuss the President's evaluation. The Board reserves the right to reconvene in open session to take action on items discussed in executive session.

ROLL CALL	
Todd Battle	
Ram Bhatia	
Gary Olsen	
Scott Pierce	
Leslie Scherrer	
Neville Simpson	
Pamela Zenner-Richards	
Roger Zacharias	