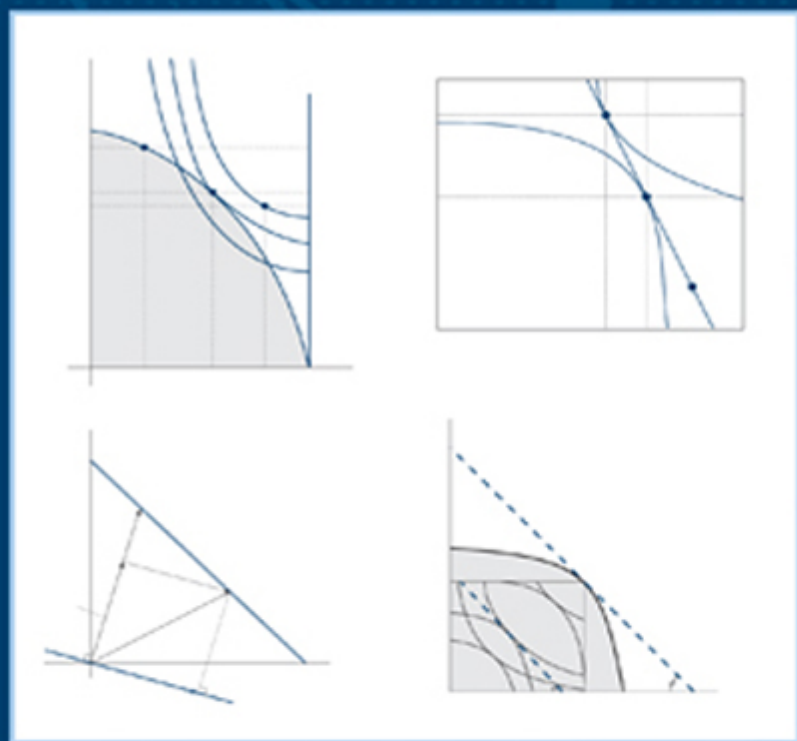


# General Equilibrium Theory

An Introduction

SECOND EDITION



Ross M. Starr

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# GENERAL EQUILIBRIUM THEORY

## Second Edition

*General Equilibrium Theory: An Introduction* presents the mathematical economic theory of price determination and resource allocation from elementary to advanced levels, suitable for advanced undergraduates and graduate students of economics. This Arrow-Debreu model (known for two of its most prominent founders, both Nobel Laureates) is the basis of modern price theory and of a wide range of applications. The text starts with elementary models: Robinson Crusoe, the Edgeworth Box, and a two-commodity two-household two-firm model. It gives a brief introduction to the mathematics used in the field (continuity, convexity, separation theorems, Brouwer fixed-point theorem, point-to-set mappings, and Shapley-Folkman theorem). It then presents the mathematical general equilibrium model in progressively more general settings, including point-valued, set-valued, and nonconvex set-valued demand and supply. Existence of general equilibrium, fundamental theorems of welfare economics, core convergence, and futures markets with time and uncertainty are treated fully. This new edition updates the discussion throughout and expands the number and variety of exercises. It offers a revised and extended treatment of core convergence, including the case of nonconvex preferences, and introduces the investigation of approximate equilibrium with U-shaped cost curves and nonconvex preferences.

Ross M. Starr is Professor of Economics at the University of California, San Diego, where he has taught since 1980. He has also served on the faculties of Yale University, the London School of Economics, and the University of California, Davis, and he held a Guggenheim Fellowship at the University of California, Berkeley. Professor Starr's research focuses on general equilibrium theory, mathematical economics, and monetary theory. He is the editor of *General Equilibrium Models of Monetary Economies* (1989) and coeditor of the three-volume *Essays in Honor of Kenneth Arrow* (Cambridge University Press, 1986). His articles have appeared in journals such as *Econometrica*; *Economic Theory*; *Journal of Economic Theory*; *Journal of Money, Credit, and Banking*; *Quarterly Journal of Economics*; and *Review of Economic Studies*. Cambridge University Press published the first edition of *General Equilibrium Theory: An Introduction* in 1997.



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Second Edition

ROSS M. STARR

*University of California, San Diego*



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For Susan



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## Introduction to the second edition

The foundations of modern economic general equilibrium theory are contained in a surprisingly short list of references. For primary sources, it is sufficient to master Arrow and Debreu (1954), Arrow (1951), Arrow (1953), and Debreu and Scarf (1963). An even shorter list is comprehensive; Debreu (1959) and Debreu and Scarf (1963) cover the topic admirably. Why should anyone write (or read!) a secondary source, a textbook? Because, unfortunately, this body of material is extremely difficult for most students to read and comprehend. Professor Hahn described Debreu's (1959) book as "very short, but it may well take as long to read as many works three times as long. This is not due to faulty exposition but to the demands rigorous analysis makes on the reader. It is to be hoped that no one will be put off by this, for the . . . return . . . is very high indeed" (Hahn [1961]). Unfortunately, in teaching economic theory we find that many capable students are indeed put off by the mathematical abstraction of the above works. What theorists regard as elegantly terse expression, students may find inaccessible formality. The focus of this textbook is to overcome this barrier and to make this body of work accessible to a wider audience of advanced undergraduate and graduate students in economics.

This book presents the theory of general economic equilibrium incrementally, from elementary to more sophisticated treatments. Part A (Chapters 1 through 5) presents an elementary introduction. Chapters 2 and 3 present a nontechnical introduction to the Robinson Crusoe and Edgeworth box models of general equilibrium and Pareto efficiency using differential calculus. Chapter 4 goes over the  $2 \times 2 \times 2$  (two commodities, two households, two factors) model using differential calculus, including the marginal equivalence results typical of the classical welfare economics. Chapter 5 briefly presents an introduction to the use of the Brouwer Fixed-Point Theorem to prove the existence of general equilibrium.

Part B (Chapters 6 through 9) introduces the mathematics used throughout the rest of the book: analysis and convexity in  $\mathbf{R}^N$ , separation theorems, the



Shapley-Folkman Theorem, and the Brouwer Fixed-Point Theorem (including a combinatorial proof of the Brouwer Theorem on the simplex). Although it is not a substitute for a course in real analysis, Part B does provide a useful summary and presents the mathematical issues important to economic theory that are sometimes omitted from a real analysis course.

Like all scientific theories, the theory of general economic equilibrium is a family of “if-then” statements: “If the world looks like this family of assumptions, then here’s what the outcome will be.” The unifying view of firms and households throughout microeconomic theory is to characterize their behavior as maximization of a criterion function (profit or utility) subject to constraint.

A technical issue that persistently arises is the possibility that those maxima may not exist if constraint sets are unbounded (a budget constraint where some prices are nil or a technology constraint where outputs are limited only by available inputs). When the price of a desirable good is zero, there may be no well-defined value for the demand function at those prices, since the quantity demanded will be arbitrarily large. Nevertheless, it is important that we be able to deal with free goods (zero prices). The classic means of dealing with this issue (Arrow and Debreu [1954]) is to recognize that attainable outputs of the economy are bounded. It is then possible to impose *the modeler’s* bounds on individual firms’ supplies and households’ demands (bounds slightly larger than the bounds naturally arising from the limited production possibilities of the real economy). The economy with modeler-bounded individual opportunities has well-defined maxima for firms and households.

This approach to solving the problem of ill-defined maxima appears completely wrongheaded! The concept of decentralized market allocation using the price system is that *prices* (not the economic modeler) should communicate scarcity and resource constraints to firms and households. Here is the strategy of proof:

Find a general equilibrium in the model of the economy where firms and households are subject to the *modeler’s* bounds.

In equilibrium, the bounds are not binding constraints. The bounds can be deleted and the equilibrium prices of the bounded economy are equilibrium prices of the original economy described without the modeler’s bound on individual firm and household behavior.

Part C (Chapters 11 through 14) presents the special case where technology really is bounded. Here, the bounds are not exogenously imposed by the modeler but are supposed to represent the underlying technology. Chapter 11 introduces most of the theory of the firm used throughout the book. Chapter 12 introduces most of the theory of the household (consumer), including derivation of a continuous utility function from the household preference ordering. Chapters 13 and 14 develop Walras’s Law and the existence of general equilibrium.

Part D (Chapters 15 to 18) generalizes the results of Part C to the case of unbounded technology. We prove in Chapter 15 that the set of attainable outputs is bounded, using the assumptions of convexity, irreversibility, and no free lunch (no output without input). In Chapters 15 and 16, the modeler's bound on the opportunity sets of firms and households is introduced as a bound tight enough that maximizing behavior is well defined but loose enough that all attainable outputs are (strictly) included in their opportunity sets. Chapter 17 restates Walras's Law in this setting. Chapter 18 presents a proof of the existence of general equilibrium in the artificially bounded economy created in Chapters 15 and 16. That economy is an example of the bounded model of Part C, so the existence of general equilibrium in the artificially bounded economy is merely an application of the existence theorem of Chapter 14 (using the mathematician's trick of reducing the current problem to one previously solved). But an equilibrium is necessarily attainable; the constraint that firm and household behavior lie in the bounded set is not binding in equilibrium. The artificial constraint of modeler-bounded opportunity sets can be removed, and the prices and allocations constitute a general equilibrium for the unconstrained economy. That is the existence of general equilibrium result of Chapter 18.

Chapter 19 (Part E) presents the classic First and Second Fundamental Theorems of Welfare Economics, which describe the relationship of general equilibrium to efficient allocation. Chapter 20 presents the reinterpretation of the model in terms of allocation over time and uncertainty using futures and contingent commodities.

Part F (Chapters 21 and 22) presents the theory of the core of a market economy, the modern counterpart to the Edgeworth box. This includes, in Chapter 22, proof of the classic result that in a large economy individual economic agents have no significant bargaining power, so that a competitive price-taking allocation is sustainable (core convergence). The treatment in Chapter 22 includes the proof of core convergence, using both Debreu-Scarf-style replication of the economy and the Anderson-style treatment using the Shapley-Folkman Theorem.

Throughout Chapters 11 through 18, we use strict convexity of tastes and technology to ensure point-valued demands and supplies. That treatment excludes the set-valued supply-and-demand behavior that can arise from perfect substitutes in consumption or from linear production technologies. In Part G (Chapters 23 to 25), we generalize those results to the case of set-valued demands and supplies. Chapter 23 introduces the mathematics of correspondences: point-to-set mappings. Particularly important in this setting are the continuity concepts and the Kakutani Fixed-Point Theorem. Chapter 24 presents the economic model of firms, households, the market economy, and general equilibrium with (upper hemi-)continuous, convex, set-valued supply and demand. Chapter 25 introduces the approximate equilibrium results associated with bounded scale economies (U-shaped cost curves) and preferences for concentrated consumption. The U-shaped cost curve model is a

staple of undergraduate economics, but the more advanced student of general equilibrium is often led to believe that the general equilibrium theory cannot treat this conventional case; [Chapter 25](#) bridges that gap.

The careful reader will note that the preceding outline includes four developments of demand, supply, excess demand, and existence of general equilibrium. Repetition aids comprehension, but isn't that overdoing it? For advanced undergraduates in economics, typically the answer is "no." They generally benefit from seeing the ideas developed in a simple and then a more complex context. For advanced graduate students in economic theory, the answer is probably "yes." These students will want to avoid some repetition to achieve the most complete and general treatment of these classic issues.

How should the reader/student make use of this material without wasting time and attention?

A typical one-semester advanced undergraduate course in mathematical general equilibrium theory would include [Chapters 1](#) through [14](#) and [Chapter 19](#). A two-semester course would cover the whole book in order, with the possible omission of Part G. A several-week segment on general equilibrium in the graduate core microeconomic theory course would include [Chapters 11](#) to [14](#) and [19](#) through [22](#). A one-semester graduate introduction to general equilibrium theory would include [Chapters 10](#) through [25](#).

What portions of the book can be omitted without loss of continuity? Which parts are essential?

Part A introduces Robinson Crusoe and the Edgeworth box; it is intended to introduce the concepts of general equilibrium and Pareto efficiency in a simple tractable context. The well-prepared student can skip this material without loss of continuity.

Proofs are provided for most of the mathematical results in the pure mathematics [chapters \(6 through 9, and 23\)](#). The proofs are there because mathematical theory necessarily involves the understanding and development of mathematical results. Nevertheless, the student can – without loss of continuity – skip the proofs in these chapters; only an understanding of the definitions and results is essential. Conversely, the student unfamiliar with real analysis will want to supplement the material in Part B with a sound text in real analysis such as Bartle (1976), Bartle and Sherbert (1992), Bryant (1990), or Rudin (1976). Excellent treatments focusing on mathematics for economic theory include Carter (2001); Corbae, Stinchcombe, and Zeman (2009); and Ok (2007).

[Chapters 11](#) and [12](#), which introduce the firm and the household, cannot easily be omitted.

[Chapters 13](#) and [14](#) present Walras's Law and equilibrium in the market economy with bounded technology. The substance of these chapters is repeated in [Chapters 17](#)

and 18 in the setting of an economy with unbounded production technology. The student who loathes repetition may wish to skip [Chapters 13 and 14](#) and go on to [Chapters 15 through 18](#) (for the point-valued case) or to [Chapters 23 and 24](#) (for the most general and difficult, set-valued, case).

The student who has completed Part C can, without loss of continuity, skip Part D ([Chapters 15 to 18](#)).

Welfare economics – the relationship of equilibrium to efficiency – is a cornerstone of microeconomic theory that recurs throughout the book. Most readers will want to complete [Chapter 19](#). The notion of contingent commodities and Arrow insurance contracts is central to theoretical finance and to applications of the general equilibrium model in macroeconomics. Most readers will want to review [Chapter 20](#).

Parts E, F, and G are virtually independent of one another. They can be read in any order or combination.

### Notation

**Vectors, coordinates.** Most variables treated in this book are vectors in  $\mathbf{R}^N$ , real  $N$ -dimensional space. For  $\mathbf{x} \in \mathbf{R}^N$ , we will typically denote the coordinates of  $\mathbf{x}$  by subscripts. Thus,

$$\mathbf{x} = (x_1, x_2, x_3, \dots, x_{N-1}, x_N).$$

We will generally designate ownership or affiliation by superscripts (with rare exceptions). Thus,  $x^i$  will be household  $i$ 's consumption vector and  $y^j$  will be firm  $j$ 's production vector.

**Vector inequalities.** For two  $N$ -dimensional vectors,  $\mathbf{x}$  and  $\mathbf{y} \in \mathbf{R}^N$ , inequalities can be read in the following ways:  $\mathbf{x} \geq \mathbf{y}$  means that for all  $k = 1, 2, \dots, N$ ,  $x_k \geq y_k$ ; the weak inequality holds coordinatewise. The expression  $\mathbf{x} > \mathbf{y}$  means  $x_k \geq y_k, k = 1, 2, \dots, N$ , but  $\mathbf{x} \neq \mathbf{y}$ .  $\mathbf{x} \gg \mathbf{y}$  means that for all  $k = 1, 2, \dots, N$ ,  $x_k > y_k$ ; a strict inequality holds coordinatewise.



## Preface to the second edition

Like the first edition of this work, the second edition begins with a celebration. In 2005 at the University of California at Berkeley there was an enthusiastic conference celebrating the life and work of our late colleague Gerard Debreu. Professors, researchers, and students gathered literally from all over the world. For three days and nights, papers were presented, reminiscences shared, testimonials and tributes spoken. Gerard Debreu – half of the Arrow-Debreu team – had reshaped our field and created the specialty we loved. Prof. Hugo Sonnenschein remarked:

The Arrow-Debreu model, as communicated in *Theory of Value* changed basic thinking, and it quickly became the standard model of price theory. It is the “benchmark” model . . . it was no longer “as it is” in Marshall, Hicks, and Samuelson; rather it became “as it is” in *Theory of Value*.

That’s why the present volume appeared: to make *Theory of Value* more easily accessible to a wide audience, because the Arrow-Debreu model is the standard of the field. We who work the field should understand it well.

For the past decade, students and colleagues have remarked on the first edition of this book: appreciating, criticizing, suggesting revisions and corrections.

It is a pleasure to acknowledge two distinctive contributions. Colleagues at the University of Copenhagen have been extraordinarily helpful. Professor Peter Sørensen and the late Professor Birgit Grodal both went over the entire volume, making immensely useful suggestions and corrections. Professor Sørensen prepared a very detailed richly scholarly thoughtful corrigendum, emphasizing mathematical precision and elegance.

Birgit prepared a large and varied family of notes, covering precision, mathematical elegance, and taste in presentation. During four decades, Birgit was a vibrant presence and a frequent visitor in California. In this volume, her contributions to clear and precise expression are a living presence. It is hard to believe that a woman of such intensity is gone.

I – and this volume’s readers – owe Peter and Birgit fulsome thanks.

Many friends, colleagues, and students have left their marks on the second edition. The students come from UC Berkeley, UC Santa Barbara, UC San Diego, and European University Institute. These contributors include an anonymous referee, Robert Anderson, Phillip Babcock, Michael Bacci, Blake Barton, Aislinn Bohren, Marika Cabral, Tolga Cenesizoglu, Karim Chalak, Christopher Chambers, Qun Del-Homme, Susana Ferreira Martinez, R. Garcia-Cobian Yonatan Harel, Khashayar Khorasani, Young Do Kim, David Kovo, Troy Kravitz, Bernhard Lamel, David Miller, George Monokroussos, William Nelson, Augusto Nieto Barthaburu, Thien T. Nguyen, Tatsuyoshi Okimoto, Lindsay Oldenski, Luis Pinto, Adam Sanjurjo, Greg Scott, Jason Shafrin, Joel Sobel, Steven Sumner, Leslie Wallace, and Jonathan Weare. Readers of this volume benefit from their contributions. They and a generation of undergraduate and graduate students have refined this book.

Remaining errors are, of course, my own.

*Ross M. Starr*  
*La Jolla, California*  
*November 2009*

## Preface to the first edition

In June 1993, a remarkable birthday party took place at CORE (Center for Operations Research and Econometrics) of the Université Catholique de Louvain in Louvain-la-neuve, Belgium. The gathering celebrated the fortieth anniversary of one of the great achievements of modern economic theory: the mathematical theory of general economic equilibrium. For several days and nights, hundreds of professors, researchers, and students from around the world presented papers, discussions, and reminiscences of the specialty they had pursued for years. At the center of the celebration were the modern founders of the field: Professors Kenneth Arrow (Nobel laureate), Gerard Debreu (Nobel laureate), and Lionel McKenzie.

This book presents the cause of that celebration, the field of mathematical general equilibrium theory. The approach of the field is revolutionary: It fundamentally changes your way of thinking. Once you see things this way, it is hard to conceive of them otherwise.

This book reflects the experience of students at Yale University, University of California at Davis, University of California at San Diego, and the Economics Training Center of the People's University of China (Renda) in Beijing. They deserve my thanks for their patience, the stimulus they provided for this book, and their contributions to it. A number of students and colleagues have reviewed portions of the manuscript. I owe thanks to Manfred Nermuth for critical advice and to Nelson Altamirano, Elena Bisagni, Peter Reinhard Hansen, Dong Heon Kim, Bernhard Lamel, Martin Meurers, Elena Pesavento, and Heather Rose who helped by catching typographical and technical errors. Cameron Odgers discovered more substantial oversights. Remaining errors are my responsibility. Illustrations were prepared by Nic Paget-Clarke.

It is a pleasure to acknowledge two very special debts. My wife Susan has lived with this book as long as I have; she is an unfailing source of strength. My friend and



mentor Kenneth Arrow is the intellectual father of generations of students; it is an honor to be counted among them. This volume is intended to further communicate some of his contributions.

*Ross M. Starr*

*La Jolla, California*

*June 1996*

## Table of notation

$\forall$	“for all”
$\#$	denotes number of elements in a set
$\exists$	“there exists”
$\ni$	“such that” or “includes as an element”
$<$	“less than”
$=$	“equals”
$>$	“greater than”
$\leq$	“less than or equal to,” applies coordinatewise to vectors
$\succeq$	quasi-order symbol
$\succeq_i$	preferred or indifferent by household $i$ ’s preferences
$\preceq_i$	inferior or indifferent by household $i$ ’s preferences
$\succ_i$	strictly preferred by household $i$ ’s preferences
$\prec_i$	strictly inferior by household $i$ ’s preferences
$\infty$	infinity, without bound
$\rightarrow$	approaches as a limit
$\geq$	“greater than or equal to,” applies coordinatewise to vectors
$\partial$	partial derivative
$\cdot, \cdot$	space holder for argument of a function
$\cdot$	raised dot, denotes product or scalar product
$\times$	denotes Cartesian product (when placed between the names of two sets)
$\neq$	is not equal to
$\equiv$	is identically (or by definition) equal to
$ \cdot , \ \cdot\ $	denotes length measure, written as $ x $ or $\ x\ $
$\cap$	set intersection
$\Delta$	capital Greek delta, denotes closed ball of radius $C$ (space of possible excess demands, <a href="#">Chapter 24</a> )
$\cup$	set union

$\not\subset$	is not a subset of
$\emptyset$	empty set, null set
$\Phi$	capital Greek phi, denotes price and quantity adjustment correspondence from the set $\Delta \times P$ into itself (Chapter 24)
$\Gamma^i$	set of preferred net trades for households of type $i$ (Chapter 22)
$\Gamma$	convex hull over all household types $i$ of the sets $\Gamma^i$ , aggregate average preferred net trade set (Chapter 22)
$\subset, \subseteq$	set inclusion, subset
$\in$	set inclusion, is an element of
$\notin$	is not an element of
$\nu$	Greek nu, running index on sequences
$\Pi$	capital Greek pi, denotes multiple product
$\pi^j(p)$	profits of firm $j$ at prices $p$ based on production technology $Y^j$ ( $Y^j$ may be unbounded)
$\tilde{\pi}^j(p)$	profits of firm $j$ at prices $p$ based on (bounded) production technology $\mathcal{Y}^j$ or $\tilde{Y}^j$
$\rho$	price adjustment mapping from $\Delta$ to $P$ (Chapter 24)
$\Omega$	capital Greek omega, sum over all households of the union of household preferred net trade set and $\{0\}$ (Chapter 22)
$\Leftrightarrow$	“if and only if,” denotes a necessary and sufficient condition
$\sum$	capital Greek sigma, denotes repeated summation
$\{ \}$	braces or curly brackets, denote a set or an algebraic quantity
$[ ]$	bracket, denotes algebraic quantity
$( )$	parentheses, denotes algebraic quantity
$+$	plus sign, denotes scalar, vector, or set addition
$-$	minus sign, denotes scalar, vector, or set subtraction
$A^i(x)$	upper contour set, set of points in $X^i$ preferred or indifferent to $x$
$B^i(p)$	budget set of household $i$ at prices $p$
$\tilde{B}^i(p)$	bounded budget set of household $i$ at prices $p$
$c$	large positive real number, chosen to exceed the Euclidean length of any attainable production or consumption bundle, upper bound on length of elements in $\tilde{Y}^j, \tilde{B}^i(p)$
$C$	very large positive real number, upper bound on length of elements in $\Delta$ , strict upper bound on Euclidean length of excess demands in $\tilde{Z}(p)$
$\text{con}(\cdot)$	denotes convex hull
$D^i(p)$	demand function (or correspondence – Chapter 24) of household $i$ evaluated at $p$
$\tilde{D}^i(p)$	bounded demand function (or correspondence – Chapter 24) of household $i$ at $p$

$f(\cdot)$	typical functional notation
$F$	set of firms (finite)
$G^i(x)$	lower contour set, set of elements of $X^i$ inferior or indifferent to $x$ under $i$ 's preferences
$h, i$	representative households, elements of $H$
$H$	set of households (finite)
$j$	representative firm, element of $F$
$k$	representative commodity, $k = 1, 2, \dots, N$
$M$	maximum over all commodities of the sum of the $N$ largest household initial endowments of each commodity (Chapter 22)
$M^i(p)$	value of budget of household $i$ at prices $p$ in an economy with technology sets $Y^j$
$\tilde{M}^i(p)$	value of budget of household $i$ at prices $p$ in an economy with technology sets $\mathcal{Y}^j$ or $\tilde{Y}^j$
$N$	number of commodities, finite positive integer
$n$	running index on a sequence or commodities, $n = 1, 2, 3, \dots$
$p$	price vector
$P$	price space, unit simplex in $\mathbf{R}^N$
$q$	running index on individuals in a replica economy (Chapter 22)
$Q$	number of replications in a replica economy (Chapter 22)
$\mathbf{R}$	set of real numbers
$\mathbf{R}^N$	real $N$ -dimensional Euclidean space
$\mathbf{R}_+^N$	nonnegative quadrant (orthant) of $\mathbf{R}^N$
$\mathbf{R}_{++}^N$	strictly positive quadrant (orthant) of $\mathbf{R}^N$
$\mathbf{R}_-^N$	nonpositive quadrant (orthant) of $\mathbf{R}^N$
$S$	$N$ -simplex
$S, T$	representative sets
$S^j(p)$	supply function (or correspondence – Chapter 24) of firm $j$ based on technology set $Y^j$
$\tilde{S}^j(p)$	supply function (or correspondence – Chapter 24) of firm $j$ based on (bounded) technology set $\mathcal{Y}^j$ or $\tilde{Y}^j$
$u^i(\cdot)$	household $i$ 's utility function
$x$	representative commodity bundle
$X^i$	household $i$ 's possible consumption set
$X$	aggregate possible consumption set, sum of sets $X^i$
$\mathcal{Y}^j$	firm $j$ 's production technology in a model of bounded firm technology sets (Chapters 11 to 14)
$\mathcal{Y}$	aggregate (sum of individual firm sets) technology set in a model of bounded firm technology sets (Chapters 11 to 14)

$Y^j$	firm $j$ 's technology set (may be unbounded; Chapters 15 to 18 and 24)
$Y$	aggregate (possibly unbounded) technology set, sum of $Y^j$ s
$\tilde{Y}^j$	firm $j$ 's artificially bounded technology set; intersection of $Y^j$ with a closed ball of radius $c$ (Chapters 15 to 18 and 24)
$\tilde{Y}$	aggregate artificially bounded technology set; sum of $\tilde{Y}^j$ s (Chapters 15 to 18 and 24)
$Z(p)$	excess demand function (or correspondence – Chapter 24) of an unbounded economy (Chapters 15 to 18 and 24)
$\tilde{Z}(p)$	excess demand function (or correspondence – Chapter 24) of an economy subject to exogenous or artificial bounds on demand and supply functions and correspondences

## Table of assumptions

- (P.I)  $\mathcal{Y}^j$  is convex for each  $j \in F$ .
- (P.II)  $0 \in \mathcal{Y}^j$  for each  $j \in F$ .
- (P.III)  $\mathcal{Y}^j$  is closed for each  $j \in F$ .
- (P.IV) (a) if  $y \in Y$  and  $y \neq 0$ , then  $y_k < 0$  for some  $k$ .  
 (b) if  $y \in Y$  and  $y \neq 0$ , then  $-y \notin Y$ .
- (P.V) For each  $j \in F$ ,  $\mathcal{Y}^j$  is strictly convex.
- (P.VI)  $\mathcal{Y}^j$  is a bounded set for each  $j \in F$ .
- (C.I)  $X^i$  is closed and nonempty.
- (C.II)  $X^i \subseteq \mathbf{R}_+^N$ .  $X^i$  is unbounded above, that is, for any  $x \in X^i$  there is  $y \in X^i$  so that  $y > x$ , that is, for  $n = 1, 2, \dots, N$ ,  $y_n \geq x_n$  and  $y \neq x$ .
- (C.III)  $X^i$  is convex.
- (C.IV) (Non-Satiation) Let  $x \in X^i$ . Then there is  $y \in X^i$  so that  $y \succ_i x$ .
- (C.IV\*) (Weak Monotonicity) Let  $x, y \in X^i$  and  $x \gg y$ . Then  $x \succ_i y$ .
- (C.V) (Continuity) For every  $x^\circ \in X^i$ , the sets
- $$A^i(x^\circ) = \{x \mid x \in X^i, x \succeq_i x^\circ\}$$
- and
- $$G^i(x^\circ) = \{x \mid x \in X^i, x^\circ \succeq_i x\}$$
- are closed.
- (C.VI)(C) (Convexity of Preferences)  $x \succ_i y$  implies  $((1 - \alpha)x + \alpha y) \succ_i y$ , for  $0 < \alpha < 1$ .
- (C.VI)(SC) (Strict Convexity of Preferences): Let  $x \succeq_i y$  (note that this includes  $x \sim_i y$ ),  $x \neq y$ , and let  $0 < \alpha < 1$ . Then,
- $$\alpha x + (1 - \alpha)y \succ_i y.$$
- (C.VII) For all  $i \in H$ ,

$$\tilde{M}^i(p) > \inf_{x \in X^i \cap \{x \mid |x| \leq c\}} p \cdot x \text{ for all } p \in P.$$



# Part A

## General equilibrium theory: Getting acquainted

Chapter 1 begins to describe the concept of general equilibrium (simultaneous price-guided clearing of several goods markets) and gives some of the colorful history of its development over the nineteenth and twentieth centuries. Chapters 2 and 3 introduce two elegantly simple and insightful models of general equilibrium that are simple enough to present in elementary classes and rich enough to provide insights in advanced treatments:

- the Robinson Crusoe model, which emphasizes the interaction of the consumption and production sides of the economy and
- the Edgeworth box, which investigates bargaining and equilibrium in the exchange of commodities among consumers.

Chapters 4 and 5 include additional demonstrations:

- a characterization of the Pareto efficiency of general competitive equilibrium in a  $2 \times 2 \times 2$  model (2 households, 2 outputs, 2 inputs) and
- a sample proof of existence of market general equilibrium, describing the structure of demand and supply functions needed to establish that prices can adjust so that markets can clear.





# 1

## Concept and history of general equilibrium theory

### 1.1 Partial and general equilibrium: Development of the field

The typical student's first exposure to an economic model consists of crossing supply and demand curves on the blackboard. They lead to a surprisingly definite result: Market prices are determined where the curves cross, at prices characterized by supply equaling demand. This is not merely a mathematical equality but a stationary position of a dynamic process – the price and quantity adjustments of the market. This is *partial* equilibrium, the adjustment of prices so that supply equals demand in a single market; the roles of other markets and prices are summarized by the qualification “other things being equal.”

The conditions for finding a partial equilibrium are painfully simple. It is just that the supply and demand curves should cross, on the axis if nowhere else. Let  $p_k$  be the market price of good  $k$ ,  $S_k(p_k)$  be the supply function, and  $D_k(p_k)$  the demand function. Equilibrium occurs at a price  $p_k^o$  where

$$S_k(p_k^o) = D_k(p_k^o), \text{ with } p_k^o \geq 0,$$

or

$$p_k^o = 0 \text{ if } S_k(p_k^o) > D_k(p_k^o).$$

In words, partial equilibrium occurs at a price so that supply equals demand, with the exception of free goods that may be in excess supply at an equilibrium price of zero. The notation here indicates that the market for good  $k$  is considered in isolation – only the price of good  $k$  is shown to enter the supply and demand functions for good  $k$ . This practice of isolating the market for each good separately is known as *partial* equilibrium analysis. The phrase “other things being equal” indicates that prices for all other goods are held fixed while considering the market for good  $k$ . The partial equilibrium is a powerfully simple technique, allowing us

a successful first pass at issues of equilibrium, efficiency, and comparative statics (how prices may be expected to change with shifts in demand or supply).

What's wrong with partial equilibrium analysis? An example may help; let's try the U.S. market for SUVs (sports utility vehicles) in 2005 to 2008. Early in 2005, business prospects for the major U.S.-based automobile manufacturers (Chrysler, Ford, and General Motors) looked promising. SUV sales (a high-profit line of business) were robust. Then, midyear the firms reported deteriorating profits. The credit-worthiness ratings on their publicly traded debt were cut to junk bond levels. Their common stock share prices plunged. GM management was threatened with a hostile takeover. GM and Ford cut prices to clear out inventory, making the employee discount available to all customers. The news didn't get any better in 2006 or 2007, and then in 2008 it got worse. A billionaire investor threatened a takeover of Ford, then sold his stake in the company at an immense loss. GM and Ford sought and received loan guarantees from the U.S. federal government. From mid-2005 to mid-2008, an ownership share in GM fell in value by 75 percent; in Ford, it fell by 80 percent.<sup>1</sup>

What went wrong? Did Chrysler, Ford, and GM make an unusual mistake in 2004? Was there a new failure of management? Did a catastrophe threaten their manufacturing plants?

No. None of these adverse events took place. The SUV and automobile manufacturing situation were tranquil during the first part of 2005. The action was somewhere else: oil. The price of oil increased significantly in 2005–2008, hitting new all-time highs (in nominal dollar terms). Oil is used to make gasoline; SUVs use a lot of gasoline; demand for SUVs fell significantly. Automobile demand shifted to fuel-efficient cars, predominantly from non-U.S.-based manufacturers. The oil market trashed SUV sales and Chrysler, Ford, and GM profitability in 2005–2008.

Just looking at the market for SUVs wouldn't give you a handle on the Chrysler, Ford, and GM story for 2005–2008. You need to look at several markets at once: oil, gasoline, and SUVs. Interactions across markets are essential to forecasting and understanding economic activity. When we need to inquire into the interactions between markets, we relax the assumption of "other things being equal" and look at multiple markets simultaneously. Because there are distinctive interactions across markets (e.g., among the price of oil, the price of gasoline, and the demand for SUVs) it is important that the equilibrium concept include interactive simultaneous determination of equilibrium prices across markets. The concept can then represent a solution concept for the economy as a whole and not merely for a single market

<sup>1</sup> Of course, by 2009 the news was even worse. Chrysler and GM were reorganized in bankruptcy, with the U.S. federal government owning large portions of the companies (because no private investor would support their unprofitable operations). But a large portion of those failures reflects a credit crisis – a topic beyond the scope of this book.

artificially isolated. That is the concept of *general* economic equilibrium. General equilibrium for the economy consists of an array of prices for each good, where simultaneously supply equals demand for each good, while taking account of the interactions across markets. The prices of SUVs and of gasoline both adjust so that demand and supply of SUVs and of gasoline are each equated. That is *general* equilibrium; the equilibrium concept deals with all markets simultaneously and their interactions, rather than a single market in isolation. The economy is in general equilibrium when prices have fully adjusted so that supply equals demand in all markets. Let the goods be  $k = 1, \dots, N$ . The demand and supply for good  $k$  will depend on the price of good  $k$  and on many other prices, so we denote them  $D_k(p_1, p_2, \dots, p_N)$  and  $S_k(p_1, \dots, p_N)$ . Prices  $p_1^o, p_2^o, \dots, p_N^o$  are said to constitute general equilibrium prices if simultaneously each market is in equilibrium at the stated prices. That is, for all  $k = 1, \dots, N$ ,

$$D_k(p_1^o, p_2^o, \dots, p_N^o) = S_k(p_1^o, \dots, p_N^o), p_k^o \geq 0,$$

or

$$p_k^o = 0 \text{ for goods } k \text{ such that } D_k(p_1^o, \dots, p_N^o) < S_k(p_1^o, \dots, p_N^o).$$

The distinction between general equilibrium and partial equilibrium is formally in the arguments of the functions  $D_k$  and  $S_k$ . All prices enter the supply and demand functions for good  $k$ , not merely the price of  $k$ . That's what makes this a *general* equilibrium. General equilibrium theory consists in studying these equilibria. In the process we will develop fundamental abstract models of the economy and an axiomatic method of analyzing them. Our most elementary model of general equilibrium, developed in [Chapter 2](#), considers the market equilibrium for a Robinson Crusoe (one-person) economy. We investigate this example not because we actually expect a one-person economy to actively use a price system but because an economy so simple lets us easily analyze its efficient allocations and see directly the workings of the price system in all markets simultaneously. The balance of this book is designed to present the next step – a full mathematical model of the economy and its equilibrium price and allocation determination for all markets simultaneously.

General equilibrium analysis has proved fundamental in modern economics in describing the efficiency and stability of the market mechanism, in macroeconomic analysis, and in providing the logical foundations of microeconomics. One of the recurrent notions is to characterize the competitive market as *decentralized*. The idea of decentralization is that the complex interactive economic system is characterized by many independent decisionmakers who do not cooperate explicitly with one another. Nevertheless, their actions turn out to be consistent with one another because prices have adjusted for consistency and all the decision makers respond (separately and independently) to prices that are common to all. The

remarkable result is that this lightly coordinated (decentralized) system nevertheless produces consistent and efficient allocation. This notion is investigated in the simple models of Chapters 2, 3, and 4 and more fully in Chapter 19. General equilibrium theory provides the basis for major innovations in modern economic theory and for the full mathematically rigorous confirmation of long-held traditional views in economics.

Why are economists interested in general equilibrium? The reason it is called *equilibrium* is that we expect there are forces in the economy, supply and demand, driving the system to this array of allocations and prices. That's where we expect the economy to end up or to move toward. Equilibrium is the descriptive and predictive principle for the market economist. Further, the desirable efficiency properties of a market economy depend on the economy being in general competitive equilibrium – or moving in that direction. The traditional major questions on equilibrium include:

- existence – the study of conditions under which there is a solution to the equations characterizing market clearing;
- uniqueness – whether there is only one family of prices that clears markets or there are multiple (or infinite) solutions to the market clearing problem;
- stability – whether a price formation mechanism that raises prices of goods in excess demand and reduces those in excess supply will converge to market clearing prices;
- efficiency – welfare economics, the effectiveness of the resource utilization implied at the equilibrium allocation; and
- bargaining – the relation of strategic bargaining solutions to passive price-taking equilibrium.

The treatment in this book, like that of the field, will concentrate on existence, efficiency, and bargaining in characterizing equilibrium.

We'll develop two separate ideas: (1) Efficient allocation of resources consists of technically efficient use of inputs to produce outputs and Pareto efficient allocation of consumption across households, and (2) competitive market equilibrium is a market clearing allocation guided by prices and firm and household optimization subject to market prices. Then we'll demonstrate a surprising result, the First Fundamental Theorem of Welfare Economics: The market equilibrium allocation is Pareto efficient.

Why is this surprising? The notion of market equilibrium is a very individualistic concept – firms and households each separately do the best they can without regard to others. Economists call this kind of decision making “decentralized.” Pareto efficiency is a global concept. It takes account of all resources, tastes, and technologies available. When we calculate a Pareto-efficient allocation, the

calculation takes all of these into account in an optimization. Economists call this viewpoint “centralized.” The First Fundamental Theorem says that selfish, individually focused behavior in a market setting results in globally efficient use of resources. That’s a surprise. The structure that allows this to happen is the market price system. Prices (of outputs and inputs) are visible to all in the market. They coordinate the individual activity. They apparently provide sufficient coordination that individually optimizing plans become globally efficient.

## 1.2 The role of mathematics

For several generations, economic theory and applications have become increasingly mathematical. The area of general equilibrium theory, necessarily abstract, has led in that movement, using the relatively abstract mathematical techniques of real analysis. The mathematics of  $N$ -dimensional space has turned out to be very suitable for modeling the interactions of  $N$  different markets for  $N$  goods produced by  $\#F$  firms and consumed by  $\#H$  households.

General equilibrium theory has been a particular leader in emphasizing the axiomatic method, stating assumptions clearly and definitely in mathematical form and deriving conclusions from them, making it explicitly an “if–then” exercise. Economics is an area where reason and intuition, assumptions and conclusions, tend to become confused and mix unpredictably. This is particularly true when considering the whole economy at once, rather than a single market. A disciplinary approach that emphasizes the logical development of ideas, clearly distinguishing between assumptions and conclusions, is then most appropriate. Much of what we know of the economy is based on simple, sometimes naive, intuition about individual economic units – firms and households. There is often broad agreement on the first principles governing their behavior, even when there is disagreement regarding conclusions and policy. This leads to a bottom-up approach stressing the construction of a model of the economy as a whole from agreed principles on firm and household behavior.

Professor Debreu (1986) tells us

A consequence of the axiomatization of economic theory has been a greater clarity of expression, one of the most significant gains that it has achieved. To that effect, axiomatization does more than making assumptions and conclusions explicit and exposing the deductions linking them. The very definition of an economic concept is usually marred by a substantial margin of ambiguity. An axiomatized theory substitutes for that ambiguous concept a mathematical object that is subjected to definite rules of reasoning. Thus an axiomatic theorist succeeds in communicating the meaning he intends to give to a primitive concept because of the completely specified formal context in which he operates. The more developed this context is, the richer it is in theorems and in other primitive concepts, the smaller will be the margin of ambiguity in the intended interpretation.

The axiomatic method allows the theorist to develop general results: Wherever the assumptions are fulfilled, the conclusions will follow. That's the power of mathematical theory. Instead of working with examples and hoping that they generalize, the axiomatic approach states assumptions in general form and is rewarded with results that are generally applicable. These are "if . . . then" statements. If the assumptions are fulfilled, then the results follow.

Part of the underlying strategy of the theorist is a principle of *parsimony*; axioms should assume as little as possible (consistent with leading to useful conclusions), so that the applications can be as broad as possible. This approach has the colorful name "Ockham's Razor" after the medieval philosopher William of Ockham (1287–1347). In writing out a theorem, the assumptions are stated at the start, and a successful exposition will use – and need – all of the assumptions. Any assumption excessively strong or unneeded to achieve the conclusion represents an unnecessary restriction on the breadth of the result.

### 1.3 History of general equilibrium theory

Classical economists had a strong, if imprecise, notion of equilibrium. It represented the conditions that the economy centered on over time and returned to after a disturbance. The best-known statement of how equilibrium is achieved is more poetry than logic: Adam Smith's notion of an "invisible hand" guiding the market participants and the allocation mechanism. Nineteenth-century economists, including Ricardo, Mill, Marx, and Jevons, all recognized a notion of stable equilibrium tendencies in the economy and the importance of the interaction among markets (general equilibrium) without formalizing these notions mathematically.

The supply and demand diagram generally presented for partial equilibrium analysis is known as *Marshallian*, after the treatment of Alfred Marshall (1890), who popularized it in the English-speaking literature. Nevertheless, priority in the concept, its articulation, and mathematical presentation goes to Augustin Cournot (1838). That the modern attribution fails to give full credit to Cournot probably reflects the presentation of his ideas in two forms inaccessible to many readers: mathematics and French.

Cournot and other nineteenth-century writers clearly understood that partial equilibrium analysis presented a special case and that multiple market interactions were the appropriate generalization. They did not, however, formulate a full general equilibrium model. That exercise was first successfully undertaken by Leon Walras, a French economist at the School of Lausanne, Switzerland. His elegant comprehensive treatment appeared as *Elements of Pure Economics (Elements d'Economie Politique Pure)* in 1874. Walras set the problem and principal research agenda for all of twentieth-century mathematical general equilibrium theory. The

Walrasian model represented the first full recognition of the general equilibrium concept in the literature. It clearly stated that, for  $N$  commodities, there are  $N$  equations,  $S_k(p_1, p_2, \dots, p_N) = D_k(p_1, p_2, \dots, p_N)$ , in the  $N$  unknowns  $p_n, n = 1, 2, \dots, N$ . Walras's approach to proving existence consisted in counting equations and unknowns to assure us that they were equal in number. If the equations were linear, independent, and otherwise unrestricted, this would constitute a sufficient condition for existence of a solution. But the equations will typically be nonlinear, and there are additional constraints on the system (in particular, non-negativity requirements on quantities), so that equation counting will not typically ensure the existence of a solution.

F. Y. Edgeworth<sup>2</sup> presented the field with new concepts in bargaining and new tools to analyze them in *Mathematical Psychics* (1881). The modern elaboration of this inquiry takes place in Debreu and Scarf (1963) and is presented here in [Chapters 21](#) and [22](#).

The modern period in general equilibrium theory starts amid the intellectual ferment and political instability of Vienna in the 1930s. The biweekly mathematics seminar chaired by the mathematician Karl Menger (son of the economist Carl Menger) included both the unemployed Hungarian mathematician Abraham Wald<sup>3</sup> and Karl Schlesinger, a wealthy Viennese banker and gifted amateur economist. To support Wald (who, in that period, was unemployable at the University of Vienna because he was Jewish), Menger arranged a private position for him with Schlesinger. Schlesinger introduced Wald to the problem of existence of general economic equilibrium. Wald presented mathematical proofs of existence of general equilibrium in a variety of models, each representing a special case of a general equilibrium system [see Wald (1934–35, 1936, 1951)]. With the deterioration of the political situation on the Continent, most of the seminar members subsequently emigrated to England and the United States, tragically with the exception of Schlesinger, who apparently committed suicide during the Nazi *Anschluss*.

In the early 1950s, three American authors, Kenneth Arrow, Gerard Debreu,<sup>4</sup> and Lionel McKenzie, entered the field. They worked at first separately and independently; then Arrow and Debreu worked in collaboration. The papers of Arrow and Debreu (1954) and McKenzie (1954) were presented to the 1952 meeting of

<sup>2</sup> Edgeworth was by education a barrister (a lawyer specializing in advocacy in court), though he did not practice. His pioneering work of pure economic theory, *Mathematical Psychics*, was published before he held any academic position. He was appointed to a professorship at Kings College, London, in 1888, and in 1891 he assumed the prestigious Drummond Chair at Oxford. In addition to his enduring work in economics, Edgeworth is known for pioneering contributions to mathematical statistics.

<sup>3</sup> Wald is often described inaccurately as Romanian, reflecting changes in the borders of the adjacent countries.

<sup>4</sup> Debreu was then a French national on a fellowship at the Cowles Commission for Research in Economics at the University of Chicago. The allocation decision for one fellowship between two leading French economic theorists (Debreu and Marcel Boiteux) was based on the flip of a coin (administered by Maurice Allais). Dr. Marcel Boiteux was subsequently a leader in French economics and chief economist for Electricité de France.



the Econometric Society. It was the recognition by McKenzie and by Arrow and Debreu of the importance of using a fixed-point theorem that led to major progress in this area. The use of a fixed-point theorem for demonstrating the existence of an equilibrium [of a game] was pioneered by John Nash in 1950 (see Debreu, 1983). Additional contributions to the field in this period include Arrow (1951), restating the essential ideas of welfare economics in the language of general equilibrium theory, and Arrow (1953) extending the concept of commodity to include allocation under uncertainty (treated here in [Chapter 20](#)). The body of work was then summarized by Debreu (1959).

It is a commonplace in intermediate microeconomics that competitive price-taking behavior is most appropriate to a setting where there is a large number of buyers and sellers. Proving this result mathematically was the next major step in the progress of the general equilibrium theory. This is the elaboration of the Edgeworth bargaining model, culminating in the contribution of Debreu and Scarf (1963). They demonstrated Edgeworth's notion of equivalence, in a large economy, of price-taking equilibrium and the outcome of multilateral group and individual bargaining. The role of large numbers in a competitive economy is confirmed mathematically ([Chapters 21](#) and [22](#) of this book). Arrow and Debreu received Nobel prizes in economics for their research in general equilibrium theory in 1972 and 1983, respectively. The class of general equilibrium economic models presented in this book is often called the Arrow-Debreu model.

The theory of general economic equilibrium remains an active, productive, demanding specialty of economic theory today. Each of the issues discussed in this chapter has gone through rich elaboration over the past several decades. Further research proceeds on allocation under uncertainty, general equilibrium models in industrial organization, monetary economics, and macroeconomics. Nevertheless, presenting the model as it was achieved in the mid-1960s allows a clear coherent and intuitive presentation with mathematics at the level of analysis in  $\mathbf{R}^N$ . This is essentially the treatment presented in most advanced textbooks in economic theory. The presentation of general equilibrium theory in this book is based on the model of Arrow and Debreu (1954). The treatment of allocative efficiency (welfare economics) is based on Arrow (1951). The notion of time reflects Hicks (1939). The treatment of uncertainty is based on Debreu (1959) and Arrow (1953). The treatment of bargaining and the core of a market economy is based on Debreu and Scarf (1963) and on Anderson (1978).

#### **1.4 Bibliographic note**

An excellent history of economic thought, including the formulation of the Edgeworth box and the general equilibrium theory of Walras, is available in Blaug

(1968). Walras's original – and still highly readable – exposition of the general equilibrium system is in Walras (1874). Weintraub (1983) describes the modern history of general equilibrium theory. Arrow (1989) provides a detailed discussion of the Viennese period. Arrow (1968) and Arrow and Hahn (1971) provide an analytic treatment of the history of thought. Duffie and Sonnenschein (1989) discusses in detail Kenneth Arrow's central role in development of the theory.

## 2

### An elementary general equilibrium model: The Robinson Crusoe economy

The simplest general economic equilibrium system we can consider consists of a single household, usually named Robinson Crusoe. This one-person economy has many of the usual problems of any economy: production and consumption choices. The simple structure of the economy allows us fully to model a single centralized family of efficient allocation decisions. We can then, somewhat artificially, decompose the one-person economy into separate production and consumption sectors interacting through a market mechanism. This is a common classroom exercise, designed to illustrate the concepts of efficient allocation, general equilibrium, and decentralization through a market mechanism. In the one-person economy it is particularly easy to present the concept of efficient allocation. Because there is only one agent, there is a unique maximand (the utility function of the lone household/person/agent). The efficiency concept is simply to maximize Robinson's utility subject to the available resources and technology. Problems of distribution among individuals (regarding both considerations of efficiency and fairness) do not arise because there is only one household.

The exercise we perform in the Robinson Crusoe model is to solve two apparently quite separate problems and then show that they are nearly identical. First, we will solve for an efficient allocation in the Robinson Crusoe economy. This is a *centralized* solution concept because it treats the consumption and production decision in a single unified fashion. That is, we find a production and consumption plan that maximizes Robinson's utility subject to the constraints of available resources and technology. This maximization will result in a distinctive family of equations characterizing the efficient allocation.

Then, we restate the problem of characterizing a competitive economy on Robinson's island with a single firm, a single owner (Robinson) of the firm, a single consumer (Robinson) buying from the firm, and a single worker (Robinson again) employed by the firm. This is a *decentralized* solution concept because the firm and household are supposed to make their decisions independently coordinated only

by prices viewed in common. We assume that the firm, worker, and household all act as price takers (despite the small number of agents). That is, they treat prices parametrically, as variables that they have to deal with but cannot affect. The notion of price taking is a representation of the competitive model; buyers and sellers are thought to lack the bargaining power to individually affect prices, and they do not form cartels to do so. This notion of individual strategic powerlessness is appropriate in a large economy but is not a correct representation of Robinson's personal situation. Nevertheless, using the price-taking assumption here lets us investigate the character of the price-taking equilibrium in a tractable simple model.

Robinson Crusoe is endowed with 168 labor-hours per week. On his island there is only one production activity, harvesting oysters from an oyster bed, and only one input to this production activity, Robinson's labor. This simple specification allows us to keep the exposition in two dimensions. Robinson faces a production function for the output of oysters

$$q = F(L), \tag{2.1}$$

where  $F$  is concave,  $L$  is the input of labor, and  $q$  is the output of oysters. On the consumption side, denote Robinson's consumption of oysters by  $c$  and his consumption of leisure by  $R$ . Available leisure is determined by

$$R = 168 - L, \tag{2.2}$$

and Robinson's utility function is  $u(c, R)$ . To assure that a well-defined maximum is located at an interior tangency, we assume that  $u$  and  $F$  are concave and sufficiently steep near the boundary. That is, we assume

$$F'(\cdot) > 0, \quad F''(\cdot) < 0, \quad \frac{\partial u}{\partial R} > 0, \quad \frac{\partial u}{\partial c} > 0, \quad \frac{\partial^2 u}{\partial R^2} < 0, \quad \frac{\partial^2 u}{\partial c^2} < 0, \quad \frac{\partial^2 u}{\partial R \partial c} > 0,$$

and that  $F'(0) = +\infty$ .

At first, we'll treat Robinson, quite sensibly, as a single individual with a single problem, getting the most from his situation. Our job then is to find a choice of  $L$  and  $q$  consistent with the initial resource endowment of 168 hours per week and available technology,  $F(\cdot)$ , that will maximize  $u(c, R)$ , where  $c = F(L) = q$ , subject to the resource constraint  $R = 168 - L$ . Because this is a single problem summarizing all of the resource allocation decisions of this small economy, we will call this the *centralized* allocation mechanism. The next step (to be taken later) will be to break the problem down into two distinct parts, the consumption decision (which we characterize as made by a household) and the production decision (which we characterize as made by a firm). That constitutes the *decentralized* problem.

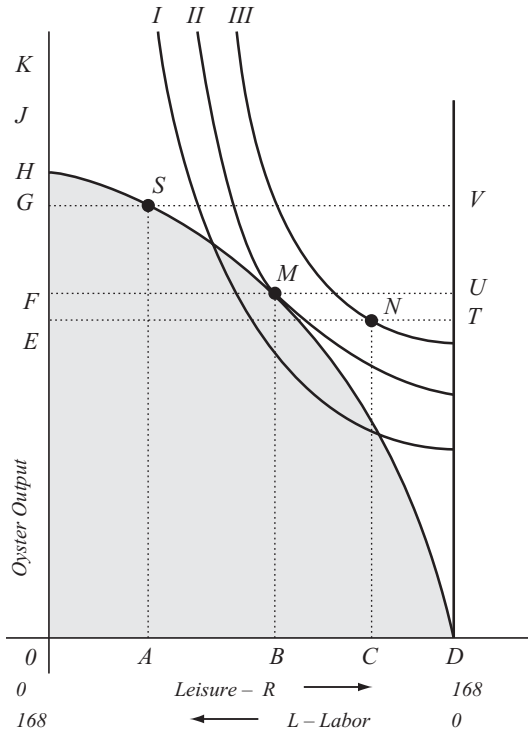


Fig. 2.1. The Robinson Crusoe economy: Efficient allocation.

### 2.1 Centralized allocation

A diagrammatic treatment of the problem is presented in [Figure 2.1](#). The horizontal scale (abscissa) represents the labor/leisure opportunities and the vertical scale (ordinate) represents the production level of oysters. Leisure runs left to right; labor runs right to left. The curve HSMD is the production frontier representing the possible technically efficient mixes available of leisure and oyster production. We derive it simply by evaluating the production function  $F(\cdot)$  at varying levels of  $L$ . The curves I, II, and III are some of Robinson's indifference curves, level surfaces of  $u(\cdot, \cdot)$  in R-c space. The efficient allocation is at the point  $M$  where the production frontier reaches the highest level it can achieve on Robinson's indifference map. This is the point where utility is maximized subject to resource endowment and production technology. Note that this is a point of tangency of the indifference curve and the production frontier, indicating that they have the same slope at the efficient point. The indifference curve and production frontier having the same slope at the optimum means that the trade-off in production between leisure and oysters is the same as the trade-off in consumption. The optimum is

characterized as a position where the number of oysters that the technology requires to be sacrificed to achieve an additional hour of leisure is the same as the number of oysters willingly sacrificed in Robinson's preferences for an additional hour of leisure. Having treated the problem diagrammatically, now let's solve the same problem analytically.

Robinson seeks to maximize  $u$  subject to (2.1) and (2.2). Assuming an interior solution, we can use calculus to characterize this maximum. We can restate the problem as a maximization in one variable, the allocation of labor  $L$  between oyster production and leisure:

$$u(c, R) = u(F(L), 168 - L). \quad (2.3)$$

We now seek to choose  $L$  to maximize  $u$ :

$$\max_L u(F(L), 168 - L). \quad (2.4)$$

The first-order condition for an extremum then is

$$\frac{d}{dL} u(F(L), 168 - L) = 0. \quad (2.5)$$

That is,

$$u_c F' - u_R = 0, \quad (2.6)$$

where  $u_c$  and  $u_R$  denote partial derivatives. Hence, at an optimum – a utility maximum subject to resource and technology constraint – we have

$$\frac{u_R}{u_c} = -\frac{dq}{dR} = F'. \quad (2.7)$$

Restating (2.7),

$$MRS_{R,c} = -\frac{\partial c}{\partial R} \Big|_{u=\text{constant}} = \frac{u_R}{u_c} = -\frac{dq}{dR} = F' = MRT_{R,c}.$$

Equations (2.5), (2.6), and (2.7) represent conditions evaluated at the optimizing allocation, fulfilling (2.4). This family of properties is familiar from the geometric treatment; it says that the slopes of the indifference curve and of the production function are the same at the maximizing allocation. To describe the optimality of this allocation, it is called *Pareto efficient* (after the economist Vilfredo Pareto). This term means two things: that the allocation makes technically efficient use of productive resources (labor) to produce output (that the input–output combination is on the production frontier) and that the mix of outputs (oysters and leisure) is the best possible among the achievable allocations in terms of achieving household utility. Equation (2.7), which shows the equality of slopes of the production function and the indifference curve, is the principal characterization of an efficient

allocation.<sup>1</sup> The left-hand side of this expression,  $u_R/u_c$ , is the trade-off between consumption of oysters and leisure at the efficient allocation – the marginal rate of substitution of leisure for oysters,  $MRS_{R,c}$ . The right-hand side is the marginal product of labor in oyster harvesting. Because labor and leisure are converted into one another at the constant rate of one for one, the marginal product of labor in oyster harvesting is also the trade-off between leisure and oysters on the production side – the marginal rate of transformation ( $MRT_{R,c} = F'$ ) (also known as the rate of product transformation,  $RPT_{R,c}$ ). Therefore, at the utility maximum subject to technology and resource constraints,

$$MRS_{R,c} = MRT_{R,q}.$$

The equality of these marginal rates (and the implicit requirement that the allocation be on the production frontier) is the principal characterization of a Pareto efficient allocation of resources in the Robinson Crusoe model.

## 2.2 Decentralized allocation

Now, we would like to take this simple economy and see if we can achieve its allocation decision using a market mechanism rather than the optimization already described. Of course, we don't really expect a shipwrecked oyster harvester to set up a market, but this is so simple an economy that it lets us see directly the working of the market mechanism.

Oyster harvesting, the production activity, then takes place in a firm that hires labor (Robinson's) and sells oysters. Its profits go to its owner (Robinson). As a household, Robinson gets income from two sources, the profits he receives as owner of the firm and his wage income from the labor he sells to the firm. There are two markets to deal with, the labor market and the oyster market. Fix the price of oysters at unity (one); this is known as letting oysters act as numeraire. The wage rate  $w$  is expressed in oysters per labor-hour. Profits of the oyster harvesting firm (expressed in oysters) are then

$$\Pi = F(L) - wL = q - wL, \tag{2.8}$$

where  $q$  is oyster supply and  $L$  is labor demanded.

Robinson is the sole owner of the oyster harvester, so he includes profits of the oyster firm as part of his income. A simplifying convention is to treat Robinson's labor income as the value of all of his labor. This amounts to the (awkward) usage that he sells all of his labor on the market and then buys most of it back as leisure.

<sup>1</sup> The conditions in (2.7) are known as first-order necessary conditions for an interior maximum. Combined with the concavity properties assumed for  $F(\cdot)$  and  $u(\cdot)$  (second-order conditions), they ensure a utility maximum subject to constraint.





leisure  $R$ , left to right, and labor  $L$ , right to left. The vertical axis represents oyster output  $q$  and oyster consumption  $c$ . The curve HSMD represents  $q = F(L)$ : oyster output as a function of labor expended. The firm recognizes that its profits can be expressed as

$$\Pi = q - wL, \quad (2.11)$$

a line in  $L$ - $q$  space. Rearranging terms for a fixed value of profits  $\Pi'$ , the line

$$q = \Pi' + wL \quad (2.12)$$

is known as an isoprofit line; each point  $(L, q)$  on the line represents a mix of  $q$  and  $L$  consistent with the level of profit,  $\Pi'$ . Lines of this form can be visualized as a parallel family in  $L$ - $q$  space. As a profit maximizer, the firm tries to achieve the highest profit possible consistent with available technology; thus, we can think of it choosing to produce at the point  $(L, q)$  that is on the highest isoprofit line (that is, has the highest profit level) consistent with production technology (that is, on the production function). At wage rate  $w$ , for profit maximization, the firm chooses  $(L, q)$  on the highest isoprofit line:

$$\Pi^o = q - wL = F(L) - wL, \quad (2.13)$$

consistent with the production frontier defined by  $q = F(L)$ . Using calculus to maximize  $\Pi$  subject to given  $w$ , we find at the maximum  $\Pi^o, q^o, L^o$  that

$$\frac{d\Pi}{dL} = F' - w = 0, \quad \text{and so } F'(L^o) = w, \quad (2.14)$$

which is the familiar condition that the wage rate equal the marginal value product of labor.

Because we're focusing consideration on  $R$ - $c$  (equivalently  $R$ - $q$ ) space, we can restate an isoprofit line as

$$\Pi' = q - wL = q - w(168 - R) = q + wR - w168 = \text{constant.}$$

This expression describes a family of parallel lines downward sloping (why downward?) in  $R$ - $q$  space. The profit maximizing position is illustrated in [Figure 2.2](#) at the points  $M$  and  $S$ . We consider the firm here as a price taker in the output (oyster) and input (labor) markets. Given those prices (unity for oysters,  $w$  for labor) the firm chooses labor input at a level  $L^o$  that maximizes profits given the firm's technology characterized by the production function  $F(L)$ . Based on the information the firm receives from the market (wage rate  $w$ , output price 1), it replies to the market with a demand for labor in the amount  $L^o$  and an offer of oysters in the quantity  $q^o$ . Further, it sends a dividend notice to shareholders of profits in the amount  $\Pi^o$ .

The consumer then faces the budget constraint

$$wR + c = Y = \Pi^o + 168w. \quad (2.15)$$

The household treats the right-hand side of this equation parametrically – as fixed and given. The left-hand side includes the decision variables  $R$  and  $c$  that the household can choose to maximize utility. The household faces the problem:

$$\text{Choose } c, R \text{ to maximize } u(c, R) \text{ subject to } wR + c = Y. \quad (2.16)$$

We have then that  $R = (Y - c)/w$ . We can restate the household's problem as choosing  $c$  (and implicitly choosing  $R$ ) to

$$\text{maximize } u\left(c, \frac{Y - c}{w}\right) \quad (2.17)$$

without additional constraint (assuming an interior solution). We have then

$$\frac{du}{dc} = \frac{\partial u}{\partial c} - \frac{1}{w} \frac{\partial u}{\partial R} = 0 \quad (2.18)$$

as the characterization of the optimizing mix of  $c$  and  $R$ . But this means

$$\frac{\frac{\partial u}{\partial R}}{\frac{\partial u}{\partial c}} = w. \quad (2.19)$$

We can restate (2.19) more completely as

$$-\frac{\partial c}{\partial R} \Big|_{u=\text{constant}} = MRS_{R,c} = \frac{u_R}{u_c} = \frac{\frac{\partial u}{\partial R}}{\frac{\partial u}{\partial c}} = w.$$

The necessary condition for optimizing utility subject to budget constraint is that the marginal rate of substitution of leisure for oysters (the left-hand side expressions) should equal the wage rate (right-hand side). The household acts in this market as a price taker and a profit taker. Given the wage rate  $w$ , oyster price 1, and the profits received  $\Pi^o$ , the household knows its income and chooses leisure  $R$  and oyster purchases  $c$  to maximize  $u(c, R)$  subject to budget constraint. Based on  $w$ , 1, and  $\Pi^o$ , communicated by the market, the household responds with  $c$  and  $R$ .

For each wage rate  $w$ , we can show that the household budget constraint and the firm's chosen isoprofit line coincide. Equation (2.8) at maximum profit  $\Pi^o$  describes the line of slope  $-w$  through  $(R, q) = (0, \Pi^o + 168 \cdot w)$ . Equation (2.9) at  $\Pi = \Pi^o$  combined with (2.10) gives

$$wR + c = 168w + \Pi^o \quad (2.20)$$

or

$$c = w(168 - R) + \Pi^o, \quad (2.21)$$

which is the equation of the line with slope  $-w$  through  $(R, q) = (168, \Pi^o)$ . Because  $R = 168 - L$ , this is the same line as derived by (2.8). This means that Robinson the consumer can afford to buy the oysters produced by the harvesting firm at any prevailing wage. Equations (2.20) and (2.21) are accounting identities but are very useful. They say that the value of firm output at market prices is paid to factors of production (Robinson's labor) and to the firm's owners (Robinson) as profit. Hence, Robinson's income is precisely sufficient to buy the firm's output (plus repurchase his endowment). This is not an equilibrium condition; it holds at any allocation. It follows from the requirement that the household budget include the firm profits. This means that any change in wage rate shows up in two offsetting places in the household budget constraint so that – at any wage rate – the budget is adequate to purchase the production of the firm.

We can now establish a classic result, Walras's Law.<sup>3</sup> It says that at any prevailing prices (in or out of equilibrium) the value – at those prices – of the outstanding excess demands and supplies sums to zero. From (2.8), (2.9), and (2.10), we have

$$Y = w \cdot 168 + \Pi = 168w + q - wL = wR + c. \quad (2.22)$$

Subtracting the center expression from the right-hand side we have

$$0 = w[R + L - 168] + (c - q), \quad (2.23)$$

where  $w$  is the wage rate in oysters per hour,  $L$  is labor demanded,  $R$  is leisure demanded,  $q = F(L)$  is oyster supply, and  $c$  is oyster demand. This is Walras's Law. Note the decentralization of the decision process here: The firm chooses  $L$  and  $q$ ; the household chooses  $c$  and  $R$ . Only in equilibrium will the separate decisions be consistent with one another. Consistency requires  $q = c$  and  $R = 168 - L$ . Nevertheless, the separate decisions are linked through the budget constraint (2.22), allowing us to infer the Walras's Law (2.23). There are a few points to note about (2.23). It is not an equilibrium condition because it is true both in and out of equilibrium. It does summarize two observations, (1) that household income is sufficient to purchase total economic output and (2) that in an economy of scarcity, all income will be spent. One implication of Walras's Law is that in an economy with  $N$  goods ( $N = 2$  in this example), whenever there is market equilibrium for  $N - 1$  goods, the  $N$ th market clears as well.

The market is in equilibrium if supply equals demand in the two markets, oysters and labor/leisure. The supply of oysters and the demand for labor is determined by

<sup>3</sup> Named for the French economist (at the school of Lausanne, Switzerland), Leon Walras.

the firm choosing a level of output  $q$  and input  $L$  to maximize  $\Pi$  subject to given  $w$ . Demand for oysters and the demand for leisure is determined by the household choosing  $c$  and  $R$  to maximize  $u(\cdot, \cdot)$  subject to the budget constraint (2.14). It is the job of the wage rate  $w$  to adjust so that supply and demand are equated in the two markets.

In practice, of course, the quantity of oysters consumed in the economy cannot exceed the quantity produced by the firm, and the firm's labor input cannot exceed the labor provided by the household. The firm and household allocations are necessarily interdependent, but their decisions are taken separately. The equilibrium choice of wage rate  $w$  allows the market to *decentralize* (treat separately and independently) the firm and household decisions. It is the job of prices, the wage rate  $w$ , to provide incentives so that the separate independent decisions are nevertheless consistent. In a large economy, with many firms, many households, and many goods, decentralization of the allocation process strengthens the allocation mechanism by reducing the immense complexity of an interdependent system to many smaller simpler optimizations.

We have already argued that the budget and chosen isoprofit line coincide (equations 2.20, 2.21). An equilibrium in the market will be characterized by a wage rate  $w$  so that  $c = q$  and  $L = 168 - R$ . When that happens, the separate household and firm decisions will be consistent with one another, the markets will clear, and equilibrium will be determined. In Figure 2.2, point  $M$  represents the equilibrium allocation. The wage rate  $w^o$ , chosen so that  $-w^o$  is the slope of the budget/isoprofit line  $KMP$ , is the equilibrium wage rate. At  $M$ , the separate supply and demand decisions coincide. Though taken independently, they are consistent with one another. They have been successfully coordinated by the adjustment of the prevailing price, the wage rate  $w$ , equating supply and demand. Further, we can see that the allocation  $M$  is Pareto efficient because it occurs on the highest indifference curve that intersects the production function, that is, the highest technically feasible indifference curve. We have the following equilibrium quantities, which can be found on the diagram:

$KMP$  = equilibrium budget/isoprofit line,  
 $OF$  = equilibrium oyster output/demand,  
 $OB$  = equilibrium leisure demand,  
 $DB$  = equilibrium labor demand,  
 $UP$  = equilibrium wage bill, and  
 $PD$  = equilibrium profit.

The idea of equilibrium becomes clearer when we consider the corresponding disequilibrium. Suppose we have not found an equilibrium wage rate, and we would

like to try out the wage  $w'$  as a candidate. In Figure 2.2, let  $JSNQ$  represent the budget/isoprofit line at wage rate  $w'$ . Then we have

$OG$  = planned supply of oysters,  
 $OE$  = planned demand for oysters,  
 $EG$  = excess supply of oysters,  
 $DA$  = planned demand for labor,  
 $DC$  = planned supply of labor,  
 $AC$  = excess demand for labor,  
 $DQ$  = planned profit of firm,  
 $VQ$  = planned wage bill of firm, and  
 $TQ$  = planned labor income of household.

Because supply and demand in the two markets differ, this is a disequilibrium. Because there is an excess demand for labor, we expect the wage rate to increase to allow the labor market (and the oyster market) to clear.

We can now prove analytically the existence of a market clearing wage rate in the Robinson Crusoe model. To do so we will use a standard theorem in real analysis, the Intermediate Value Theorem:

**Intermediate Value Theorem** Let  $[a, b]$  be a closed interval in  $\mathbf{R}$  and  $f$  a continuous real-valued function on  $[a, b]$  so that  $f(a) < f(b)$ . Then, for any real  $c$  so that  $f(a) < c < f(b)$ , there is  $x \in (a, b)$  so that  $f(x) = c$ .

To apply the Intermediate Value Theorem, we will assume some properties about the supply and demand behavior coming from the maximization of  $u(\cdot, \cdot)$  subject to (2.15) and the maximization of  $\Pi$  subject to  $F(\cdot)$  and  $w$ . We need continuity and some properties of excess demand and supply at extreme values of  $w$ .

We make the following assumptions:

- (1) For  $w = 0$ , we have  $R = 168$ ; that is, no labor is voluntarily supplied when the wage rate is nil. Supposing  $F' > 0$ , then at  $w = 0$ , labor will be demanded and so  $L > 0$ .
- (2) For a sufficiently large  $w$ , call it  $\bar{w}$ , we have  $L \rightarrow 0$ , but  $R \ll 168$ . That is, for a high enough wage rate, very little labor will be demanded but substantial amounts of labor will be willingly supplied.
- (3) Labor and leisure demand and oyster supply and demand are continuous functions of  $w$  and  $Y$ .

**Definition** *Market equilibrium.* Market equilibrium consists of a wage rate  $w^o$  such that at  $w^o$ ,  $q = c$  and  $L = 168 - R$ , where  $q$  and  $L$  are determined by

firm profit-maximizing decisions and  $c$  and  $R$  are determined by household utility maximization.

We can now use the Intermediate Value Theorem to show that there exists an equilibrium wage rate  $w^o$ . Denote leisure demand at  $w$  by  $R(w)$  and labor demand at  $w$ , by  $L(w)$ . Then, under the assumptions above we have:

- (a)  $R(w)$  and  $L(w)$  are continuous.
- (b) For  $w = 0$ ,  $R(0) = 168$  and  $L(0) > 0$ .
- (c) For  $w$  large ( $w = \bar{w}$ ),  $R(\bar{w}) < 168$  and  $L(\bar{w}) \rightarrow 0$ .

Denote the excess demand for labor/leisure as  $Z_R(w) = R(w) + L(w) - 168$ . We have  $Z_R(0) > 0$  and  $Z_R(\bar{w}) < 0$ , where  $Z_R(w)$  is continuous. By the Intermediate Value Theorem, we can find  $w^o$ ;  $\bar{w} > w^o > 0$  so that  $Z_R(w^o) = 0$ . Walras's Law then implies that at  $w^o$ ,  $q = c$ . This establishes  $w^o$  as the general equilibrium wage rate.

This is a major result. We have established the existence of a general competitive equilibrium in the Robinson Crusoe model. The principal assumptions used are continuity of demand and supply behavior and the limiting behavior of demand and supply at extreme values of  $w$ . Walras's Law is essential, embodying the assumption that the budget constraint (2.22) is fulfilled as an equality.

### 2.3 Pareto efficiency of the competitive equilibrium allocation: First Fundamental Theorem of Welfare Economics

Now that we have established the existence of the competitive equilibrium in this model, we would like to show that the equilibrium is Pareto efficient.

To demonstrate Pareto efficiency, first we characterize trade-offs between goods in consumption and production in equilibrium. Profit maximization for equilibrium wage rate  $w^o$  requires  $w^o = F'(L^o)$ . Utility maximization subject to budget constraint requires (at market-clearing  $w^o$  corresponding to leisure demand  $R^o$ )

$$\frac{u_R(c^o, R^o)}{u_c(c^o, R^o)} = w^o, \quad (2.24)$$

where  $R^o$  and  $c^o$  are utility optimizing leisure and consumption levels subject to budget constraint. However, at market clearing,  $R^o = 168 - L^o$  and  $c^o = F(L^o)$ . By (2.13),  $F'(L^o) = w^o$ . Hence,

$$F' = \frac{u_R}{u_c}, \quad (2.25)$$

which is the first-order condition for Pareto efficiency, equation (2.7), already established. Therefore, the equilibrium allocation in the Robinson Crusoe economy is

Pareto efficient. This is a distinctive and powerful result, known as the *First Fundamental Theorem of Welfare Economics*: A competitive equilibrium allocation is Pareto efficient. It says that we can find an efficient allocation through a decentralized market process using only the price mechanism as a coordinating device. Prices, here the wage rate  $w$ , adjust to equate the demand and supply sides of the market. Robinson's single problem – getting the highest utility from available production opportunities – can be decomposed (decentralized) as two related problems, profit maximization for the firm and utility maximization subject to budget constraint for the household.

## 2.4 Bibliographic note

For an excellent treatment of the Robinson Crusoe economy, see Cornwall (1979).

### Exercises

Exercises 2.1–2.3 deal with the Robinson Crusoe economy described as follows: Robinson Crusoe is endowed with 168 labor-hours per week. There is a production function for the output of oysters

$$q = F(L), \quad (2.26)$$

where  $L$  is labor applied to oyster harvesting. Robinson's leisure,  $R$ , is determined by

$$R = 168 - L. \quad (2.27)$$

His utility function is  $u(c, R)$ , where  $c$  is Robinson's consumption of oysters.

Let production be organized in a firm, and let consumption and labor supply decisions occur in the household. Let oysters act as numeraire (monetary unit), with their price fixed at unity. The wage rate  $w$  is expressed in oysters per labor-hour. Planned profits of the oyster harvesting firm then are

$$\Pi = F(L^d) - wL^d = q^s - wL^d, \quad (2.28)$$

where  $q^s$  is oyster supply and  $L^d$  is labor demanded. Robinson is the sole owner of the oyster harvester. His income  $Y$  may most easily be thought of as the value of his labor endowment plus his profits:

$$Y = w \cdot 168 + \Pi. \quad (2.29)$$

He spends his income  $Y$  on the (re)purchase of leisure  $R$  and on the purchase of oysters  $c$ , giving the budget constraint

$$Y = wR + c. \quad (2.30)$$

As a household, Robinson is a price taker; he regards  $w$  parametrically. He is also a profit taker; he treats  $\Pi$  parametrically. Given his income from (2.29) and his budget constraint (2.30), he chooses  $c$  and  $R$  to maximize  $u(c, R)$  subject to (2.30). At wage rate  $w$ , the firm chooses the production plan giving the highest profit

$$\Pi^o = F(L^d) - wL^d$$

consistent with the production function. The consumer then faces the budget constraint  $wR + c = Y = \Pi^o + 168w$ . Each budget-isoprofit line has slope  $-w$ . Walras's Law results from subtracting the right-hand side of this expression from the left. It can be stated as

$$0 = w(R + L^d - 168) + (c - q^s), \quad (2.31)$$

where  $w$  is the wage rate in oysters per labor-hour,  $L^d$  is labor demanded,  $R$  is leisure demanded,  $q^s = F(L^d)$  is oyster supply, and  $c$  is oyster demand.

- 2.1 Define fully a general competitive equilibrium. What does equilibrium require for  $w$ ? What is required of  $c$ ,  $R$ ,  $q$ , and  $L$ ? Clearly describe firm behavior, household behavior, and market-clearing conditions.
- 2.2 Suppose  $w$  is set at a disequilibrium level. Then  $L^d + R \neq 168$  and  $q^s \neq c$ .
  - (a) Does the Walras's Law (2.31) hold at the disequilibrium  $w$ ? Why or why not?
  - (b) At the disequilibrium wage rate  $w$ , the firm's plans for its profits cannot be fulfilled. Does this affect the household budget at  $w$ ?
  - (c) Suppose at the disequilibrium wage rate  $w$ ,  $L^d > 168 - R$ . How would you expect  $w$  to adjust?
- 2.3 Suppose the economy achieves a wage rate  $w^o$  that gives the economy a general competitive equilibrium, as defined in Exercise 2.1.
  - (a) Show that the equilibrium allocation is identical to the solution of the problem: Choose  $c$  and  $R$  to maximize  $u(c, R)$ , where  $c = q$ , subject to (2.26) and (2.27).
  - (b) What can you then conclude about the allocative efficiency of the market mechanism?
  - (c) The comparison in part (a) is sometimes described as comparing centralized and decentralized allocation mechanisms. Explain this interpretation.



- 2.4 Consider a simple Robinson Crusoe economy. There is an initial endowment of one day of endowed time,  $T$ , per day of calendar time. There is no leisure. Time can be used to produce guavas,  $x$ , or oysters,  $y$ . Let  $T^X$  denote the time devoted to guavas and  $T^Y$  denote the time devoted to oysters (the superscripts denote distribution, not raising to a power; they are not exponents). The production function of guavas is

$$x = \sqrt{T^X}, \quad (2.32)$$

and that of oysters is

$$y = \sqrt{T^Y}. \quad (2.33)$$

The resource constraint is characterized as

$$T^X + T^Y = 1. \quad (2.34)$$

We can summarize these relations as

$$x^2 + y^2 = 1; \quad x \geq 0, y \geq 0 \quad (2.35)$$

or

$$y = (1 - x^2)^{1/2}; \quad x \geq 0, y \geq 0. \quad (2.36)$$

Preferences are characterized by the utility function

$$U(x, y) = x \cdot y. \quad (2.37)$$

Find the Pareto-efficient allocation for this economy. Explain your method. (You may find it convenient to solve for  $x, y$  that maximize  $U^2$  [ $U$  squared] instead of  $U$ .)

What are equilibrium prices that will support the efficient allocation as an equilibrium? (You can set one price arbitrarily at unity as numeraire.) Demonstrate your result.

- 2.5 In the conventional partial equilibrium model of markets, demand and supply functions are defined in the following way:

Firms and households are price takers. They treat prices as parameters that they cannot affect and formulate their demand and supply plans supposing they can buy or sell all they wish at the quoted price. The value of the supply function at price  $p$  is the quantity firms and households will willingly supply to the market at that price. The value of the demand function at price  $p$  is the quantity firms and households will demand from the market at that price.

Note that the supply and demand intentions of firms and households can be fulfilled only in market clearing equilibrium.

- (a) Consider the budget constraint of the household in a Robinson Crusoe market economy, equations (2.9) and (2.10). Note that the expected profits and expected sales of endowment can be achieved only in market equilibrium. Why is this true?
- (b) Walras's Law (2.23) results from (2.9) and (2.10). The model is written so that Walras's Law is fulfilled both in and out of equilibrium. How can this formulation be consistent? Relate it to the assumptions the household and firm use in determining their partial equilibrium demand and supply functions.
- (c) Refer now to the proof of existence of market equilibrium in the Robinson Crusoe economy in section 2.2. How is Walras's Law useful in demonstrating the existence of general equilibrium prices?

- 2.6 Think of a Robinson Crusoe (one-household) economy with competitive markets in output. There is no labor or other inputs to production. There are two goods: fish, supplied in the quantity  $x$ , and wood, supplied in the quantity  $y$ . There is a single firm producing the two outputs according to the production frontier described by

$$x^2 + y^2 = 100, \quad x, y \geq 0. \quad (2.38)$$

Profits of the firm,  $\Pi$ , are Robinson's only source of income. The firm sells fish for a price  $p^x$  and wood for the price  $p^y$ ;  $p^x, p^y \geq 0$ . Because there are no inputs to production, the full value of output is profit:

$$\Pi = p^x x + p^y y. \quad (2.39)$$

A little calculus tells us that along the production frontier defined by (2.39)

$$MRT_{x,y} = -(dy/dx) = (x/y). \quad (2.40)$$

So, the first-order condition for profit maximization is to fulfill (2.39) and  $(p_x/p_y) = (x/y)$ . This is more intuitive than it looks. It says that when the price of  $x$  is high, the firm skews production toward more  $x$ .

Robinson's household income, then, is

$$Y = \Pi. \quad (2.41)$$

His demand for fish is denoted  $f$ , and of wood is denoted  $w$ . The household budget constraint then is

$$Y = p^x f + p^y w. \quad (2.42)$$

Robinson has a utility function  $u(f, w)$ . The function  $u$  is defined for  $f, w \geq 0$ ;  $u$  is strictly increasing in  $f, w$ .

- (a) Describe Robinson's consumption decision. You do not need to solve for numerical values of  $f, w$  (there is insufficient information provided).
- (b) Describe the firm's supply decision. You do not need to solve for numerical values of  $x, y$ .
- (c) Combine equations (2.39), (2.41), (2.42) to demonstrate Walras's Law:

$$0 = p^x(f - x) + p^y(w - y). \quad (2.43)$$

- (d) Describe (2.43) in words. How does Robinson's income compare to the value of the economy's output? If prices have adjusted so that supply equals demand in the market for wood, will supply equal demand on the fish market too?
- (e) Describe a general competitive equilibrium. What does equilibrium require for  $p^x$  and  $p^y$ ? You do not need to solve for numerical values of  $f, w, x, y$ .

Questions 2.6 and 2.7 are based on the following model:

Consider a simple Robinson Crusoe (one-household) economy. There is no labor or inputs to production. There are two goods, guavas, supplied in the quantity  $x$ , and scallops, supplied in quantity  $y$ . There is a single firm producing the two outputs according to the production frontier described by

$$x^2 + y^2 = 100, \quad x, y \geq 0. \quad (2.44)$$

Profits of the firm,  $\Pi$ , are Robinson's only source of income. The firm sells guavas for a price  $p^x$  and scallops for the price  $p^y$ ;  $p^x, p^y \geq 0$ :

$$\Pi = p^x x + p^y y. \quad (2.45)$$

Robinson's household income then is

$$Y = \Pi. \quad (2.46)$$

His consumption of guavas is denoted  $g$  and of scallops is denoted  $s$ . The household budget constraint then is

$$Y = p^x g + p^y s. \quad (2.47)$$

Robinson has a utility function  $u(g, s)$ . A choice of outputs  $(x^0, y^0)$  is said to be Pareto efficient if  $u(x^0, y^0)$  is a maximum of  $u$  subject to (2.44).

- 2.7 Assuming the usual optimizing behavior:
- What variables does the firm choose? Which variable does the firm act to maximize? What is the constraint on its maximization (an equation number is sufficient)?
  - What variables does the household choose? Which variable above does the household act to maximize? What is the constraint on its maximization (an equation number is sufficient)?
- 2.8 Suppose prices adjust so that the choices in Problem 2.7 result in a general equilibrium. The price system in equilibrium is said to “decentralize the efficient allocation.” What does “decentralize” mean in this statement?
- 2.9 This problem deals with a Robinson Crusoe economy with two factors and two commodities.

Let there be two factors, land denoted  $T$  and labor denoted  $L$ . The resource endowment of  $T$  is  $T^o$ ; the resource endowment of  $L$  is  $L^o$ . Let there be two goods,  $x$  and  $y$ . Robinson has a utility function  $u(x, y)$ . The prevailing wage rate of labor is  $w$ , and the rental rate on land is  $r$ .

Good  $x$  is produced in a single firm by the production function  $f(L^x, T^x) = x$ , where  $L^x$  is  $L$  used to produce  $x$ ,  $T^x$  is  $T$  used to produce  $x$ . Assume  $f(L^x, T^x) \geq 0$  for  $L^x \geq 0, T^x \geq 0$ ;  $f(0, 0) = 0$ .

Good  $y$  is produced in a single firm by the production function  $g(L^y, T^y) = y$  where  $L^y$  is  $L$  used to produce  $y$  and  $T^y$  is  $T$  used to produce  $y$ . Let  $g(L^y, T^y) \geq 0$  for  $L^y \geq 0, T^y \geq 0$ ;  $g(0, 0) = 0$ .

The price of good  $x$  is  $p^x$ . The price of good  $y$  is  $p^y$ . Profits of firm  $x$  are  $\Pi^x = p^x f(L^x, T^x) - wL^x - rT^x$ . Profits of firm  $y$  are  $\Pi^y = p^y g(L^y, T^y) - wL^y - rT^y$ . Robinson’s income then is  $wL + rT + \Pi^x + \Pi^y$ .

Assume  $f, g, u$ , to be strictly concave, differentiable. Assume all solutions are interior solutions. Subscripts denote partial derivatives. An efficient allocation in the economy is characterized by maximizing the Lagrangian,  $\mathcal{V}$  with Lagrange multipliers  $a, b, c, d$ :

$$\begin{aligned} \mathcal{V} = & u(x, y) + a(x - f(L^x, T^x)) + b(y - g(L^y, T^y)) \\ & + c(L^o - L^x - L^y) + d(T^o - T^x - T^y). \end{aligned}$$

- Differentiate  $\mathcal{V}$  with respect to  $x, y, L^x, L^y, T^x, T^y$  to characterize first-order conditions for a Pareto-efficient allocation of consumption and factors.
- Show that Pareto efficiency requires that marginal rates of technical substitution of  $L$  for  $T$  are the same for both firms. That is, Pareto

efficiency requires  $g_L/g_T = f_L/f_T$ . Explain in words what this expression means.

- (c) The production frontier consists of those  $x$  and  $y$  combinations that efficiently and fully utilize  $L^o$  and  $T^o$  in producing  $x$  and  $y$ . The marginal rate of transformation of  $x$  for  $y$ ,  $MRT_{x,y}$  is defined as  $-(dy/dx)$  along this frontier.  $MRT_{x,y}$  is the additional  $y$  available from efficiently reallocating inputs of  $T$  and  $L$  to producing  $y$  while sacrificing one unit of  $x$ . Demonstrate that, at a Pareto-efficient allocation,  $MRT_{x,y} = g_L/f_L = g_T/f_T$ , the marginal rate of transformation of  $x$  for  $y$  equals the ratio of marginal products. Explain (in words) why  $g_L/f_L$  or  $g_T/f_T$  represents the marginal rate of transformation.
- (d) Show that Pareto efficiency requires that the marginal rate of substitution of  $x$  for  $y$  be the marginal rate of transformation. That is, Pareto efficiency requires that  $u_x/u_y = g_L/f_L = g_T/f_T$ .
- (e) First-order conditions for profit maximization and for utility maximization subject to budget constraint are

$$w = p^x f_L = p^y g_L; r = p^x f_T = p^y g_T; p^x/p^y = u_x/u_y.$$

These conditions will be fulfilled in a competitive equilibrium. Show that these equilibrium conditions lead to fulfillment of the efficiency conditions above.

# 3

## The Edgeworth box

The Robinson Crusoe model in [Chapter 2](#) describes the price system of a simple economy as a means of making efficient decentralized choices. That model focuses on the relationship of the production side of the market to the consumption side. The market in equilibrium allocates resources between competing productive uses (consumption and leisure) so as to use the available production technology to efficiently satisfy consumer demands. It is a model of the decentralized market arranging the allocation of resources in production to satisfy households. Another aspect of efficient allocation is to arrange efficient allocation of goods among consumers. Efficient allocation of resources requires both an efficient mix of outputs and an efficient allocation among consumers. In this section, we'll ignore the production decision and concentrate on the interpersonal allocation of a fixed mix of available goods. The production and consumption sides are considered together in [Chapter 4](#).

The modeling technique we will use for this allocation decision is the brilliant and brilliantly simple device due to F. Y. Edgeworth, known as the Edgeworth box. Suppose we have fixed positive quantities of two goods,  $X$  and  $Y$ , and two households, 1 and 2. We would like to know how to allocate the fixed supplies of  $X$  and  $Y$  between the two households. Three allocation schemes will be developed: efficient allocation, a bilateral bargaining allocation, and a market equilibrium allocation. We will demonstrate the following classic results: Bargaining and market equilibrium lead to efficient allocations, and the market equilibrium allocation is among the bargaining allocations.

To get started, household 1 is endowed with  $\bar{X}^1$  of good  $X$  and  $\bar{Y}^1$  of good  $Y$ . It has utility function  $U^1(X^1, Y^1)$ , where  $X^1$  is 1's consumption of good  $X$  and  $Y^1$  is 1's consumption of good  $Y$ . Household 2 is endowed with  $\bar{X}^2$  of good  $X$  and  $\bar{Y}^2$  of good  $Y$ . Its utility function is  $U^2(X^2, Y^2)$ , where  $X^2$  is 2's consumption of good  $X$  and  $Y^2$  is 2's consumption of good  $Y$ . The problem facing households 1 and 2 is how

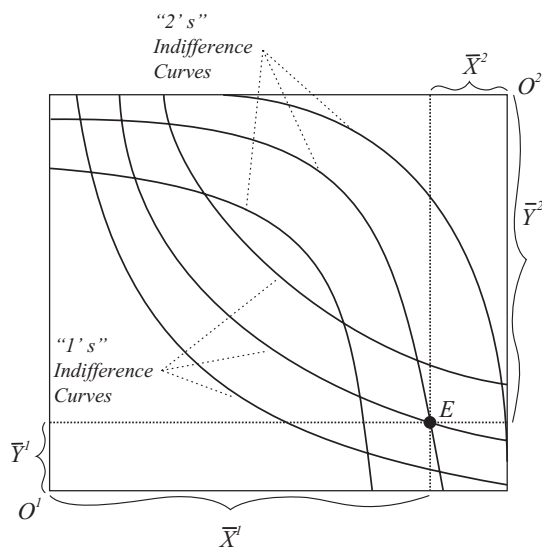


Fig. 3.1. The Edgeworth box.

to divide the endowment of goods  $X$  and  $Y$  between them. The resource constraint says that  $X^1 + X^2 = \bar{X}^1 + \bar{X}^2 \equiv \bar{X}$  and  $Y^1 + Y^2 = \bar{Y}^1 + \bar{Y}^2 \equiv \bar{Y}$ . Within these limits, how will 1 and 2 divide  $\bar{X}$  and  $\bar{Y}$  between them?

### 3.1 Geometry of the Edgeworth box

The first part of Edgeworth's contribution to this problem provides us with a compelling geometric representation, depicted in [Figure 3.1](#). Form a rectangle with horizontal side of length  $\bar{X}$  and vertical side of length  $\bar{Y}$ . If we cleverly label this rectangle, we can represent any allocation of  $X$  and  $Y$  between 1 and 2 by a point in the box. Let the lower left corner of the box represent the origin in a quadrant representing 1's consumption and the upper right corner represent the origin in a quadrant showing 2's consumption. Any point in the box can then represent a division of  $\bar{X}$  and  $\bar{Y}$  between 1 and 2. Choose a point  $(X, Y)$  in the box. Draw a vertical line through  $(X, Y)$  perpendicular to the horizontal sides and a horizontal line through  $(X, Y)$  perpendicular to the vertical sides. The perpendiculars divide the sides in two parts. The distance from 1's origin to the intersection of the perpendicular with the horizontal side represents 1's consumption of  $X$ ; the distance from 1's origin to the intersection with the perpendicular on the vertical side represents 1's consumption of  $Y$ . The distance from 2's origin to the intersection of the perpendicular with the horizontal side represents 2's consumption of  $X$ ; the

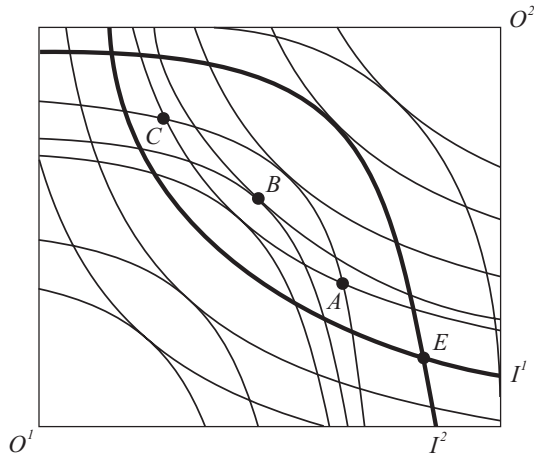


Fig. 3.2. The Edgeworth box: Bargaining and allocation.

distance from 2's origin to the intersection with the perpendicular on the vertical side represents 2's consumption of  $Y$ . Each point in the box represents a choice of  $X^1$  and  $X^2$ ,  $Y^1$  and  $Y^2$  so that  $X^1 + X^2 = \bar{X}^1 + \bar{X}^2 \equiv \bar{X}$  and  $Y^1 + Y^2 = \bar{Y}^1 + \bar{Y}^2 \equiv \bar{Y}$ . Household 1's consumption increases as the allocation point moves in a northeast direction; 2's increases as the allocation point moves in a southwest direction.

Now we need to represent 1's and 2's preferences. Starting from 1's origin, we can portray 1's indifference curves (level surfaces of the utility function  $U^1$ ) on its consumption space. We give the indifference curves their usual convex to the origin shape representing convex preferences (diminishing marginal rate of substitution) or equivalently a (quasi-) concave utility function. We can do the same for 2. Household 2's representation will look a bit strange because we are depicting 2's situation upside down. These arrays of indifference curves are shown in Figure 3.1. Each point in the box represents an allocation of the fixed totals of  $X$  and  $Y$  between households 1 and 2. Increasing satisfaction levels for 1 are indicated to the northeast, whereas for 2 they are to the southwest.

Recall that an indifference curve represents a family of possible consumption plans that have the same utility. They are equally satisfactory in utility terms. The slope of an indifference curve represents the rate at which the household will willingly give up one good in exchange for the other without loss of utility. The absolute value of the slope is the household's  $MRS_{X,Y}$ , the marginal rate of substitution of  $X$  for  $Y$ .

Now let's take a closer look at possible reallocations (Figure 3.2). Our starting point is the endowment,  $(\bar{X}^1, \bar{Y}^1)$ ,  $(\bar{X}^2, \bar{Y}^2)$ , which we denote  $E$  (for endowment). Starting from the endowment, movements northwest into the lens-shaped area



bounded by the indifference curves  $I^1$  and  $I^2$  improve the utility levels of both 1 and 2. Movement in this direction means that household 1 gives up  $X$ , which he values very little at  $(\bar{X}^1, \bar{Y}^1)$ , in exchange for  $Y$ , which he values quite highly. Obviously, household 2 makes the opposite exchange for the opposite reason. Both are made better off by moving to what each regards as a more desirable balance between  $X$  and  $Y$ . The slope of 1's indifference curve at point  $E$  represents the rate at which household 1 is willing to exchange good  $Y$  for good  $X$  at that point. That 1's and 2's slopes differ (their indifference curves intersect at  $E$  rather than coincide) means that their respective rates of exchange differ. That means that there's room for a deal; there is a possible mutually advantageous trade for 1 and 2. Consider the path of possible trades depicted in Figure 3.2. From the endowment point  $E$ , we consider a sequence of moves to the northwest to positions  $A$ ,  $B$ , and  $C$ . Starting from  $E$ , we note that the indifference curves for 1 and 2 intersect. Their slopes differ. Households 1 and 2 have different  $MRS_{X,Y}$  values. Their marginal valuations of the two goods differ. Consequently, a mutually advantageous deal can be made. Suppose 1 and 2 meet to trade. They agree to trade from the endowment point  $E$  to  $A$ . Why do they agree? The move to  $A$  moves both 1 and 2 to higher indifference curves on their respective indifference maps. They are both made better off.

The move to  $A$  does not, however, completely exhaust the possibilities for mutually advantageous trades. At  $A$ , 1's and 2's indifference curves still intersect, indicating differing personal rates of exchange (marginal rate of substitution,  $MRS$ ) of  $X$  for  $Y$ . There is still room for a deal. Once again 1 and 2 get together to discuss a possible trade. They agree to trade to  $B$ . The move to  $B$  makes both better off again. Point  $B$ 's geometry is distinctive. It's a point of tangency for 1's and 2's respective indifference curves. The slopes of the curves coincide. That means that the rate at which 1 will willingly trade  $X$  for  $Y$  is the same as the rate at which 2 will willingly trade. Their indifference curves no longer intersect; they are tangent at point  $B$ . Continuing from  $B$ , can 1 and 2 still find room for a mutually advantageous deal? How about continuing in the same direction to  $C$ ? That move makes them both worse off. Along this path, it looks like  $B$  is the best they can do. Point  $B$  is a bargaining solution to the bilateral allocation problem.

Point  $B$  has a distinctive property that we would like to formalize. The allocation  $B$  is said to be *efficient* or *Pareto efficient*. We will say an allocation is Pareto efficient if all of the opportunities for mutually desirable reallocations have been fully used. The allocation is Pareto efficient if there is no available reallocation that can improve the utility level of one household while not reducing the utility of any household. Positions  $E$ ,  $A$ , and  $C$  are Pareto inefficient. Mutually desirable reallocations are available from them. Point  $B$  is Pareto efficient. From  $B$  there

are no further mutually beneficial reallocations available. Further moves to the northeast would make 1 better off and to the southwest would make 2 better off, but there are no further moves that can make both better off. Although this may sound discouraging, it is actually good news. It means that, at  $B$ , households 1 and 2 have made very effective use of their endowment of  $X$  and  $Y$ . Pareto efficiency of an allocation is a desirable property. It indicates that the resources are being effectively used; they are not being wasted. Pareto efficiency is one of the defining properties of the bilateral bargaining solution. The other defining property is individual rationality. Households 1 and 2 will agree to move to  $B$  only if they are each made better off (or no worse off) by the move from  $E$  to  $B$ . So,  $B$  must lie on 1's indifference map above  $I^1$  and on 2's indifference map above  $I^2$ .

### 3.2 Calculating an efficient allocation

Tangency of 1's and 2's indifference curves is the geometric characterization of the Pareto-efficient allocations. We should be able to prove that mathematically as well. We defined a Pareto-efficient allocation by the property that there are no further available mutually advantageous reallocations. One way of formalizing this statement mathematically is to say that a Pareto-efficient allocation  $(X^{o1}, Y^{o1})$ ,  $(X^{o2}, Y^{o2})$  is characterized as maximizing  $U^1(X^1, Y^1)$  subject to  $U^2(X^2, Y^2) = U^2(X^{o2}, Y^{o2}) \equiv U^{o2}$  and subject to the resource constraints

$$X^1 + X^2 = \bar{X}^1 + \bar{X}^2 \equiv \bar{X}$$

and

$$Y^1 + Y^2 = \bar{Y}^1 + \bar{Y}^2 \equiv \bar{Y}.$$

We can restate the material balance constraints to simplify the problem:

$$X^2 = \bar{X} - X^1,$$

$$Y^2 = \bar{Y} - Y^1.$$

The convenient way to solve this problem is to use the technique of Lagrange. We form the expression,  $L$ , known as the Lagrangian:

$$L \equiv U^1(X^1, Y^1) + \lambda[U^2(\bar{X} - X^1, \bar{Y} - Y^1) - U^{o2}].$$

To solve the maximization problem subject to constraint, we now solve the unconstrained problem of maximizing  $L$  with regard to the choice of  $X^1$ ,  $Y^1$ , and  $\lambda$ . We have

$$\begin{aligned}\frac{\partial L}{\partial X^1} &= \frac{\partial U^1}{\partial X^1} - \lambda \frac{\partial U^2}{\partial X^2} = 0, \\ \frac{\partial L}{\partial Y^1} &= \frac{\partial U^1}{\partial Y^1} - \lambda \frac{\partial U^2}{\partial Y^2} = 0, \\ \frac{\partial L}{\partial \lambda} &= U^2(X^2, Y^2) - U^1(X^1, Y^1) = 0.\end{aligned}$$

This gives us the condition

$$\frac{\frac{\partial U^1}{\partial X^1}}{\frac{\partial U^1}{\partial Y^1}} = \frac{\frac{\partial U^2}{\partial X^2}}{\frac{\partial U^2}{\partial Y^2}}$$

or, equivalently,

$$MRS_{X,Y}^1 = - \left. \frac{\partial Y^1}{\partial X^1} \right|_{U^1=\text{constant}} = - \left. \frac{\partial Y^2}{\partial X^2} \right|_{U^2=\text{constant}} = MRS_{X,Y}^2.$$

The problem we solved is to characterize a Pareto-efficient allocation in the Edgeworth box. The concluding equation says that the mathematical characterization of efficiency is that the slope of 2's indifference curve at an efficient allocation will equal the slope of 1's indifference curve. The slope of the indifference curve is the rate of exchange at which the trader will willingly trade  $Y$  for  $X$  without loss of utility. Efficient allocations are characterized by all households experiencing the same  $MRS_{X,Y}$ , the same trade-off between the goods.

This result then gives us a clear characterization of the efficient allocations in the Edgeworth box. They occur at those points where the slopes of 1's and 2's indifference curves coincide, the points of tangency of the two curves. The set of these points then is the set of Pareto-efficient allocations in the box. Those Pareto-efficient points lying in the lens-shaped area between the two indifference curves through the initial endowment point are particularly important. They are the individually rational Pareto-efficient points, the points that voluntary bargaining from the endowment to efficient allocation should achieve. This set is sufficiently important that it has its own name; it is known as the *contract curve*. The rationale behind this name is that as 1 and 2 trade, voluntary trading to mutually improving allocations will lead to a position on the contract curve. The Pareto-efficient set and the contract curve are illustrated in [Figure 3.3](#).

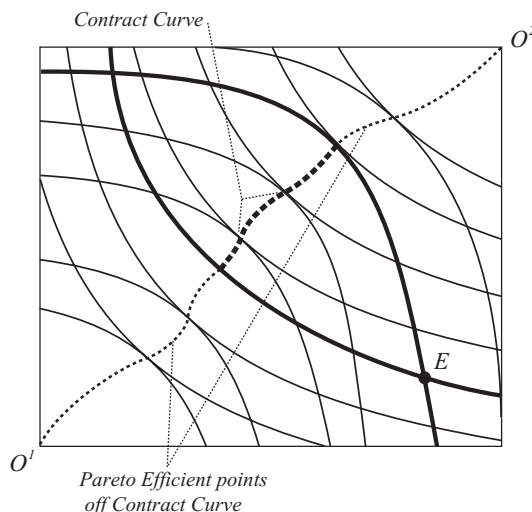


Fig. 3.3. The Edgeworth box: Efficient allocation and the contract curve.

### 3.3 A competitive market solution in the Edgeworth box

Though direct bargaining among individuals may appear a sensible allocative procedure when there are only two persons, it would be cumbersome in a large economy. The alternative is a market price system. How would the price system work in this simple example? The solution concept here is the competitive equilibrium: Prices adjust so that supply equals demand in all markets. Let  $p^x$  be the price of  $X$  and  $p^y$  be the price of  $Y$ . Each household will choose its most desirable mix of  $X$  and  $Y$  to consume subject to budget constraint. Household 1's problem is

$$\begin{aligned} &\text{Choose } X^1, Y^1 \text{ to maximize } U^1(X^1, Y^1) \\ &\text{subject to } p^x X^1 + p^y Y^1 = p^x \bar{X}^1 + p^y \bar{Y}^1. \end{aligned} \quad (\text{B1})$$

Expression (B1) states 1's budget constraint: The value at prevailing prices of 1's purchases is limited by the value at those prices of household 1's endowment. The budget constraint is a straight line passing through the endowment point  $(\bar{X}^1, \bar{Y}^1)$  with slope  $-(p^x/p^y)$ .

To characterize the solution to 1's utility optimization subject to budget constraint, assuming an interior maximum, we can restate the problem as:

$$\text{Choose } X^1 \text{ to maximize } U^1 \left( X^1, \frac{B^1}{p^y} - \frac{p^x}{p^y} X^1 \right).$$

To characterize the solution, set  $dU^1/dX^1$  equal to 0. We have

$$\frac{dU^1}{dX^1} = \frac{\partial U^1}{\partial X^1} - \frac{p^x}{p^y} \frac{\partial U^1}{\partial Y^1} = 0.$$

Therefore, at the utility optimum subject to budget constraint we have

$$MRS_{X,Y}^1 = \frac{\frac{\partial U^1}{\partial X^1}}{\frac{\partial U^1}{\partial Y^1}} = \frac{p^x}{p^y}.$$

Household 2 faces the same utility optimization problem with the superscript 2 replacing the 1's above. Hence 2's utility optimizing demands for  $X$  and  $Y$ , denoted  $X^2$  and  $Y^2$ , will be characterized by

$$MRS_{X,Y}^2 = \frac{\frac{\partial U^2}{\partial X^2}}{\frac{\partial U^2}{\partial Y^2}} = \frac{p^x}{p^y}.$$

The Walrasian auctioneer receives the demands of 1 and 2 and adjusts prices so that supply and demand for  $X$  and for  $Y$  are equated. The auctioneer adjusts prices to equilibrium prices  $p^{*x}$  and  $p^{*y}$  so that

$$X^{*1} + X^{*2} = \bar{X}^1 + \bar{X}^2 \equiv \bar{X}$$

and

$$Y^{*1} + Y^{*2} = \bar{Y}^1 + \bar{Y}^2 \equiv \bar{Y},$$

where the asterisks denote individually optimizing chosen values. That is,  $X^{*1}$  and  $Y^{*1}$  are 1's utility maximizing mix of  $X$  and  $Y$  at prices  $p^{*x}$  and  $p^{*y}$  and similarly for  $X^{*2}$  and  $Y^{*2}$ . Most importantly, these choices clear the market.

Because the endowment point,  $\mathbf{E}$ , in the Edgeworth box represents the endowments of each household (viewed in mirror image), the households face a common budget line (although the value of their respective budgets will of course differ). [Figure 3.4](#) presents the problem facing the Walrasian auctioneer: disequilibrium prices. Out of equilibrium, the demands of the households add up to an excess of one of the goods and leave a surplus of the other. It is the auctioneer's job to adjust prices to bring them into balance. Of course, we don't really believe in an auctioneer representing the price formation mechanism of the economy; this fictional construct serves to mimic the decentralized price formation process of the competitive market. We suppose that this price formation mechanism leads to a market-clearing equilibrium allocation. [Figure 3.5](#) presents the market equilibrium

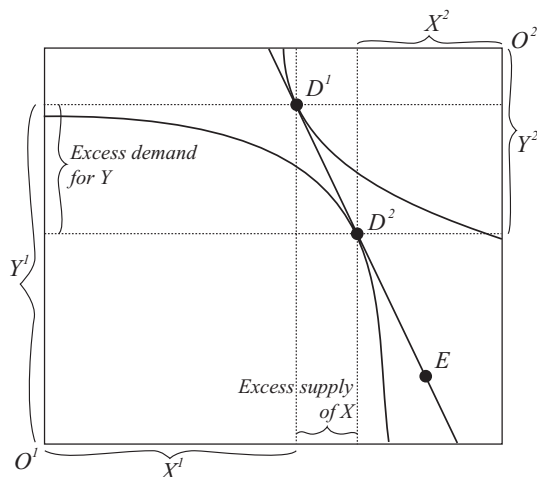


Fig. 3.4. The Edgeworth box: Disequilibrium.

of the Edgeworth box. The separate decisions of 1 and 2 lead them to the same point, the competitive equilibrium allocation, denoted  $CE$  in the figure.

Note the geometry of  $CE$  in Figure 3.5. Household 1's and 2's indifference curves through  $CE$  are each tangent to the budget line (indicating utility maximization subject to budget constraint) at  $CE$  and tangent to each other. We have

$$MRS_{X,Y}^1 = -\frac{\partial Y^1}{\partial X^1} \Big|_{U^1=U^{1*}} = \frac{\frac{\partial U^1}{\partial X^1}}{\frac{\partial U^1}{\partial Y^1}} = \frac{p^x}{p^y} = \frac{\frac{\partial U^2}{\partial X^2}}{\frac{\partial U^2}{\partial Y^2}} = -\frac{\partial Y^2}{\partial X^2} \Big|_{U^2=U^{2*}} = MRS_{X,Y}^2$$

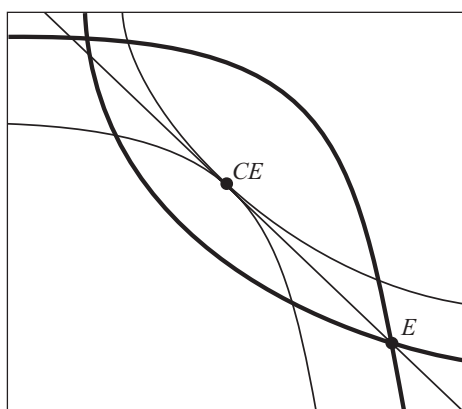


Fig. 3.5. The Edgeworth box: General equilibrium.

(where the asterisk denotes optimizing levels). This expression tells us that, at the competitive equilibrium, households 1 and 2 have been separately guided by prices – the same prices facing both households – to adjust their consumption so that the rates at which they willingly trade good  $Y$  for good  $X$ ,  $-(\partial Y^1/\partial X^1)$ ,  $-(\partial Y^2/\partial X^2)$ , are equated to one another. They are each separately set equal to the (same) prevailing price ratio by utility maximization. This means that the necessary conditions for a Pareto-efficient allocation are fulfilled at CE.

That's the bottom line. The set of Pareto-efficient allocations in the Edgeworth box is the set of tangencies of household 1's and 2's indifference curves. The contract curve is the subset of Pareto-efficient allocations bounded by the indifference curves through the endowment point, that is, the individually rational (individually preferable to endowment) efficient points. Bargaining will get 1 and 2 to the contract curve through a succession of mutually beneficial trades. The price system will also get the traders to the contract curve, to a Pareto-efficient allocation. The competitive equilibrium allocation is on the contract curve. The competitive market equilibrium is Pareto efficient. Both bargaining and the competitive market equilibrium get us to a Pareto-efficient allocation. What is there especially to recommend the price system? Why do economists so extol the virtues of markets and prices? The price system *decentralizes* the allocation decision. The answer lies in the comparative simplicity of the price system and its adaptability to large economies. Edgeworth box-style bilateral bargaining makes sense for a small number of isolated individuals. That same kind of bargaining would be completely unmanageable in a large economy. A price system can expand to a large economy with little increase in complexity. The reason for the adaptability of the price system is that it allows each economic unit (each household) to perform most of the necessary decision making separately. In contrast, the bargaining that proceeds in the Edgeworth box means that all traders enter interactively in deciding the quantity of each good going to each household.

### 3.4 Bibliographic note

An excellent history of economic thought, including the formulation of the Edgeworth box and the general equilibrium theory of Walras, is available in Blaug (1968). The Edgeworth box was originally developed in Edgeworth (1881) and is fully expounded in Newman (1965).

### Exercises

Problems 3.1, 3.2, and 3.3 work with a two-person pure exchange economy (an Edgeworth box). Let there be two households with different endowments.

Superscripts are used to denote the names of the households. There are two commodities,  $x$  and  $y$ . For simplicity, let the two households each have the same tastes (same form of the utility function).

Household 1 is characterized as  $u^1(x^1, y^1) = x^1 y^1$ , with endowment  $r^1 = (8, 0)$ . Note that 1's MRS at  $(x^1, y^1)$  can be characterized (assuming positive values of  $x^1, y^1$ ) as

$$MRS_{xy}^1 = \frac{\frac{\partial u^1}{\partial x}}{\frac{\partial u^1}{\partial y}} = \frac{y^1}{x^1}.$$

Household 2 is characterized as  $u^2(x^2, y^2) = x^2 y^2$ , with endowment  $r^2 = (2, 10)$ . (The superscripts are household names, not powers) Note that 2's MRS at  $(x^2, y^2)$  can be characterized (assuming positive values of  $x^2, y^2$ ) as

$$MRS_{xy}^2 = \frac{\frac{\partial u^2}{\partial x}}{\frac{\partial u^2}{\partial y}} = \frac{y^2}{x^2}.$$

Recall that when a household optimizes utility subject to budget constraint at prices  $(p_x, p_y)$  it chooses  $x, y$  so that

$$MRS_{xy} = \frac{p_x}{p_y}$$

and so that  $p_x x + p_y y =$  the household's budget = value of household endowment at  $(p_x, p_y)$ .

A competitive equilibrium consists of prices  $p^\circ = (p_x^\circ, p_y^\circ)$  and allocation  $(x^{o1}, y^{o1}), (x^{o2}, y^{o2})$  so that

- i. Household 1's consumption plan  $(x^{o1}, y^{o1})$  maximizes  $u^1(x, y)$  subject to household 1's budget constraint,  $p_x^\circ x + p_y^\circ y = 8p_x^\circ$ ; and similarly
- ii. Household 2's consumption plan  $(x^{o2}, y^{o2})$  maximizes 2's utility subject to 2's budget,  $p_x^\circ x + p_y^\circ y = 2p_x^\circ + 10p_y^\circ$ ; and
- iii. Markets clear:  $(x^{o1}, y^{o1}) + (x^{o2}, y^{o2}) = (8, 0) + (2, 10) = (10, 10)$ .

Let prices be  $(p_x, p_y) = (\frac{1}{2}, \frac{1}{2})$ . Then household 1's utility maximizing plan subject to budget constraint is  $(x^{o1}, y^{o1}) = (4, 4)$ , and household 2's utility maximizing plan subject to budget constraint is  $(x^{o2}, y^{o2}) = (6, 6)$ .

- 3.1 Is the price vector  $(p_x^\circ, p_y^\circ) = (\frac{1}{2}, \frac{1}{2})$  a competitive equilibrium? Explain.
- 3.2 Demonstrate that, at the allocation  $(x^{o1}, y^{o1}) = (4, 4)$ ,  $(x^{o2}, y^{o2}) = (6, 6)$ , we have  $MRS_{xy}^1 = MRS_{xy}^2$ . This is sufficient to show that the allocation is Pareto efficient.



3.3 When the price system finds prices that clear the market, (iii) above, the prices are said to “decentralize” the equilibrium allocation. Explain this notion of “decentralize” or “decentralization.”

3.4 Consider a two-person pure exchange (Edgeworth box) economy with a price system. Households are  $i = 1, 2$ . Their endowments are  $r^1 = (r_1^1, r_2^1)$  and  $r^2 = (r_1^2, r_2^2)$ , where superscripts denote households and subscripts denote commodities. Prices are  $p \in R_{++}^2$ ,  $p \gg 0$ ; that is, we suppose prices are strictly positive. Demand functions for the households are  $D^i(p) \in R_+^2$ , for  $i = 1, 2$ .

(a) Set up the utility maximization problem subject to budget constraint for a household. Assume the household fulfills its budget constraint with equality.

(b) Show that for all price vectors  $p \in R_{++}^2$ ,  $p \gg 0$ , the value of excess demands evaluated at prices  $p$  must be nil. That is, show that

$$p \cdot \left( \sum_{i=1,2} D^i(p) - \sum_{i=1,2} r^i \right) = 0.$$

This is Walras’s Law.

(c) Suppose prices for good 1 have adjusted so that the market for good 1 clears. That is, we have  $p^\circ = (p_1^\circ, p_2^\circ) \gg 0$  so that

$$\sum_{i=1,2} D_1^i(p^\circ) = r_1^1 + r_1^2.$$

Show that the market for good 2 then also clears at  $p^\circ$ .

3.5 Consider an Edgeworth box (two households,  $A$  and  $B$ , two goods,  $x$  and  $y$ ).

Household  $A$  is characterized as:

Endowment =  $(10, 0)$ , ten units of  $x$  and zero of  $y$ ;

$U^A(x^A, y^A) = x^A + 4y^A$ ;  $A$  likes  $y$  four times as much as  $A$  likes  $x$ .

Household  $B$  is characterized as:

Endowment =  $(0, 10)$ , ten units of  $y$  and zero of  $x$ ;

$U^B(x^B, y^B) = 5x^B + y^B$ ;  $B$  likes  $x$  five times as much as  $B$  likes  $y$ .

For both households, the two goods are perfect substitutes with MRS’s respectively of  $(1/4)$  and  $5$ .

(a) Draw an Edgeworth box for this economy. Show the endowment point, contract curve, competitive equilibrium (a), and the set of Pareto-efficient points. Because of the linear preferences, the Pareto-efficient set will not be a locus of smooth tangencies – don’t bother differentiating anything. Show that  $(x^A, y^A) = (0, 10)$ ,  $(x^B, y^B) = (10, 0)$  is a competitive equilibrium.

- (b) Some writers would argue that *the contract curve for this economy is equivalent to the set of competitive equilibria. That is, any individually rational Pareto-efficient point in this Edgeworth box can be supported as a competitive equilibrium.*

These “competitive equilibrium” allocations would include those of the form

$$(x^A, y^A), 2.5 < y^A \leq 10, x^A = 0; (x^B, y^B), x^B = 10, y^B = 10 - y^A.$$

Explain the reasoning for this argument (*Hint: Think inside the box*). The assertion is false. Explain why it is mistaken (*Hint: Think outside the box*).

## 4

### Integrating production and multiple consumption decisions: A $2 \times 2 \times 2$ model

Now we need to take one further step, to bring the production decision and the interpersonal allocation decision together. The Edgeworth box model, presented in [Chapter 3](#), treats efficient allocation of consumption among households but doesn't treat production. The Robinson Crusoe model, developed in [Chapter 2](#), treats efficient choice of production outputs but doesn't treat consumption allocation between households. Neither treats explicitly the efficient allocation of inputs to production. We'll integrate all of these disparate elements in this chapter, by introducing a  $2$  factor  $\times 2$  commodity  $\times 2$  household general equilibrium model.

The Robinson Crusoe model treated the consumption/production interaction with only one household. We can now combine the Robinson Crusoe production decision with the Edgeworth box consumption allocation to portray the production/interpersonal allocation decision at one shot. The joint equilibrium of production and interpersonal allocation is depicted in [Figure 4.1](#). For each price ratio, the production sector chooses the profit-maximizing output mix. The Edgeworth box then depicts the allocation of these outputs between households. The budget line in the box shows how households react to prevailing prices. The figure shows the production decision as profit maximization subject to prevailing prices, technology, and resources, just as in the Robinson Crusoe model. The slopes of the isoprofit line and of the budget line are identical. The consumption allocation decision takes the output produced (the decision made according to profit maximization) and allocates it between the households using the price system as in the Edgeworth box model. In a price equilibrium, the decisions of households and the production sector will coincide: Combined household consumptions at prevailing prices will equal output of the production sector. The defining properties of the equilibrium are

- Production and consumption plans are each separately optimized at the prevailing prices – the same prices facing all firms and households.

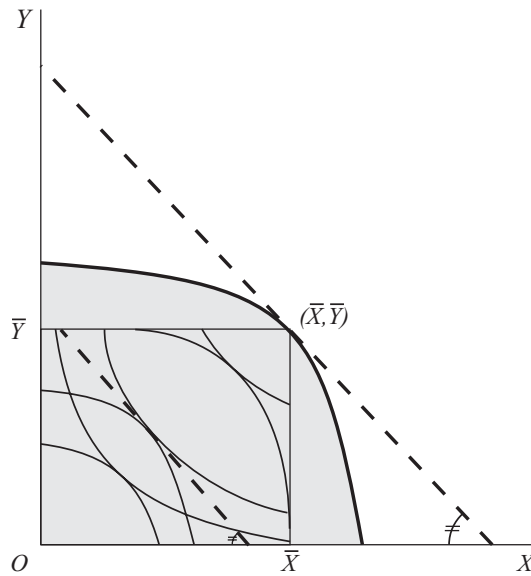


Fig. 4.1. A two-good economy: General equilibrium in production and distribution.

- Markets clear; supply equals demand. There is a single consistent point chosen in the Edgeworth box. The dimensions of the box are set to reflect the production decision. Consumption decisions are consistent with one another and with the output produced, precisely exhausting available goods.

The allocation is Pareto efficient. The defining properties of Pareto efficiency – assuming an interior solution with differentiable production and utility functions – are

- The production sector is technically efficient; each firm is producing maximal output from its inputs, and there is no reallocation of inputs among firms that would result in a higher output of some goods without a reduction in output of others. (In the Robinson Crusoe example in [Chapter 2](#), with a single firm and a single input, we do not see the full complexity of production efficiency.)
- The *MRS*, the trade-off in consumption between goods, is the same for all households. This is ensured by the competitive equilibrium because in equilibrium each household sets its *MRS* equal to the common price ratio. Equating *MRS*s results in locating the consumption plan at a point on the contract curve.
- The *MRS* equals the *MRT*: The trade-off in output choice is the same on both the production and consumption sides. This property holds in competitive equilibrium because both the firm and the households face the same equilibrium prices.

It shows up in the figure as two lines having *the same slope equal to the price ratio*. The budget line in the Edgeworth box and the isoprofit line tangent to the production choice have the same slope equal to the price ratio (times  $-1$ ).

In a general economic equilibrium, the price system communicates sufficient information to allow producers and consumers to coordinate their separate production and consumption decisions. Prices adjust to bring supply and demand into balance. Because all firms and households face the same prices, they are all exposed to the same trade-offs in production and consumption that lead to a Pareto-efficient allocation.

#### 4.1 A $2 \times 2 \times 2$ model

Let there be two factors, land denoted  $T$  and labor denoted  $L$ . Let there be two goods,  $x$  and  $y$ . Let there be two households, 1 and 2. Household 1's endowment of  $L$  is  $L^1$ , 2's is  $L^2$ ;  $L^1 + L^2 = L^o$ . Household 1's endowment of  $T$  is  $T^1$ , 2's is  $T^2$ ;  $T^1 + T^2 = T^o$ . The prevailing wage rate of labor is  $w$ , and the rental rate on land is  $r$ .

Good  $x$  is produced in a single firm by the production function  $f(L^x, T^x) = x$ , where  $L^x$  is  $L$  used to produce  $x$ ,  $T^x$  is  $T$  used to produce  $x$ . Let  $f(L^x, T^x) \geq 0$  for  $L^x \geq 0, T^x \geq 0$ ;  $f(0, 0) = 0$ . Good  $y$  is produced in a single firm by the production function  $g(L^y, T^y) = y$ , where  $L^y$  is  $L$  used to produce  $y$ , and  $T^y$  is  $T$  used to produce  $y$ . Let  $g(L^y, T^y) \geq 0$  for  $L^y \geq 0, T^y \geq 0$ ;  $g(0, 0) = 0$ . The price of good  $x$  is  $p^x$ . The price of good  $y$  is  $p^y$ . Profits of firm  $x$  are  $\Pi^x = p^x f(L^x, T^x) - wL^x - rT^x$ . Profits of firm  $y$  are  $\Pi^y = p^y g(L^y, T^y) - wL^y - rT^y$ . Household 1's share of firm  $x$  is  $\alpha^{1x}$ , and his share of firm  $y$  is  $\alpha^{1y}$ . Household 2's share of firm  $x$  is  $\alpha^{2x}$ , and her share of firm  $y$  is  $\alpha^{2y}$ . Then  $\alpha^{1x} + \alpha^{2x} = 1$ ;  $\alpha^{1y} + \alpha^{2y} = 1$ .

Household 1's income then is  $I^1 = wL^1 + rT^1 + \alpha^{1x}\Pi^x + \alpha^{1y}\Pi^y$ .

Household 2's income then is  $I^2 = wL^2 + rT^2 + \alpha^{2x}\Pi^x + \alpha^{2y}\Pi^y$ .

Household 1's consumption of  $x$  is  $x^1$ , and his consumption of  $y$  is  $y^1$ . Household 1's utility function is  $u^1(x^1, y^1)$ . Household 2's consumption of  $x$  is  $x^2$ , and her consumption of  $y$  is  $y^2$ . Household 2's utility function is  $u^2(x^2, y^2)$ .

Assume  $f$ ,  $g$ ,  $u^1$ , and  $u^2$  to be strictly concave, differentiable. Assume all solutions are interior. Subscripts denote partial derivatives.

#### 4.2 Technical efficiency

The first notion we'd like to develop is *technical efficiency*, economic efficiency on the production side. The allocation of land and labor to the production of  $x$  and  $y$  should make full effective use of  $T$  and  $L$ . If there's room for increasing output of

$x$  without reducing output of  $y$  – perhaps by moving more labor into the production of  $y$  and more land into  $x$  – those opportunities should be fully utilized. When all opportunities for increasing output of either good – without reducing output of the other – have been fully used, the allocation of inputs to production is *technically efficient*.

The production possibility set can be described as

$$\begin{aligned} PPS = \{ (x, y) | x, y \geq 0; \quad T^x, T^y, L^x, L^y \geq 0; \quad T^x + T^y \leq T^o; \\ L^x + L^y \leq L^o; \quad x \leq f(L^x, T^x); \quad y \leq g(L^y, T^y) \}. \end{aligned}$$

The production frontier, in  $(x, y)$  space, consists of those  $(x, y)$  combinations that efficiently and fully utilize  $L^o$  and  $T^o$  in producing  $x$  and  $y$ . It is described as the set:  $E = \{ (x', y') | x' = f(L^x, T^x), y' = g(L^y, T^y) \}$ ,

$$(1) L^x + L^y = L^o; \quad L^x, L^y \geq 0;$$

$$(2) T^x + T^y = T^o; \quad T^x, T^y \geq 0$$

$L^x, L^y, T^x, T^y$  are chosen to maximize  $f(L^x, T^x)$  subject to (1) and (2) and subject to  $y' = g(L^y, T^y)$ .

Describing technical efficiency, choose  $L^x, T^x$  to maximize  $f(L^x, T^x)$  subject to  $g(L^o - L^x, T^o - T^x) = y^o$  for arbitrary attainable  $y^o$ . Assume differentiability, concavity, and an interior solution. Then we consider the Lagrangian (denoted “Q” for clarity – to avoid another letter  $L$ )

$Q = f(L^x, T^x) - \lambda(g(L^o - L^x, T^o - T^x) - y^o)$ . First-order conditions for optimizing  $Q$  are

$$\frac{\partial Q}{\partial L^x} = f_L + \lambda g_L = 0,$$

(where the subscripts refer to partial derivatives); then

$$\frac{\partial Q}{\partial T^x} = f_T + \lambda g_T = 0.$$

Rearranging terms we have

$$\frac{\partial f}{\partial L} / \frac{\partial f}{\partial T} = f_L / f_T = \frac{\partial g}{\partial L} / \frac{\partial g}{\partial T} = g_L / g_T = \frac{dT^x}{dL^x} \Big|_{f=\text{constant}} = \frac{dT^y}{dL^y} \Big|_{g=\text{constant}}.$$

That is, the technically efficient mix of inputs is characterized as those input mixes where the marginal rate of technical substitution between  $L$  and  $T$  is equated across production activities. For an interpretation of this condition in an input space Edgeworth box, see Exercise 4.9 at the end of this chapter.

### 4.3 Pareto efficiency

**Definition (Pareto efficiency)** An allocation  $x^{*1}, y^{*1}, x^{*2}, y^{*2}$  is said to be Pareto efficient if it is attainable (an element of PPS),  $(x^{*1}, y^{*1})$  maximizes  $u^1(x, y)$  subject to (1), (2), and

$$(3) \quad x^1 + x^2 = f(L^x, T^x), \text{ and}$$

$$(4) \quad y^1 + y^2 = g(L^y, T^y),$$

and subject to  $u(x^2, y^2) = u^2(x^{*2}, y^{*2})$ .

We'll write out the Lagrangian characterizing the maximization in the definition of Pareto efficiency. We'll show that Pareto efficiency requires that marginal rates of substitution of  $x$  for  $y$  be the same for both households. That is, Pareto efficiency requires

$$\frac{[\partial u^1 / \partial x^1]}{[\partial u^1 / \partial y^1]} = \frac{[\partial u^2 / \partial x^2]}{[\partial u^2 / \partial y^2]}$$

(the superscripts denote household names, not second derivatives). This is just the familiar condition from the Edgeworth box, equating marginal rates of substitution among households as a condition for Pareto efficiency.

To describe a Pareto-efficient allocation, we will ask how to maximize  $u^1(x^1, y^1)$  subject to resource and technology constraints and subject to a fixed level of  $u^2(x^2, y^2)$ . That is, we want to choose  $x^1, y^1, L^x, L^y, T^x, T^y$  to maximize  $u^1(x^1, y^1)$  subject to  $u^2(x^2, y^2) = u^{2o}$  and subject to  $L^x + L^y = L^o, T^x + T^y = T^o, x^1 + x^2 = f(L^x, T^x), y^1 + y^2 = g(L^y, T^y)$ .

This problem leads to the (world's biggest) Lagrangian,

$$\begin{aligned} H = & u^1(x^1, y^1) + \lambda[u^2(x^2, y^2) - u^{2o}] \\ & + \mu[y^1 + y^2 - g(L^y, T^y)] + \nu[x^1 + x^2 - f(L^x, T^x)] \\ & + \eta[T^x + T^y - T^o] + \epsilon[L^x + L^y - L^o]. \end{aligned}$$

(Recall that subscripts denote partial derivatives.) First-order conditions for the Lagrangian are

$$\frac{\partial H}{\partial x^1} = u_x^1 + \nu = 0,$$

$$\frac{\partial H}{\partial y^1} = u_y^1 + \mu = 0$$

$$\frac{\partial H}{\partial x^2} = \lambda u_x^2 + \nu = 0,$$

$$\frac{\partial H}{\partial y^2} = \lambda u_y^2 + \mu = 0$$

$$\frac{\partial H}{\partial L^x} = -v f_L - \epsilon = 0,$$

$$\frac{\partial H}{\partial L^y} = -\mu g_L - \epsilon = 0$$

$$\frac{\partial H}{\partial T^x} = -v f_T - \eta = 0,$$

$$\frac{\partial H}{\partial T^y} = -\mu g_T - \eta = 0.$$

The first-order conditions for the Lagrangian lead to

$$u_x^1 = -v, u_y^1 = -\mu,$$

$$u_x^2 = -v/\lambda, u_y^2 = -\mu/\lambda,$$

which imply

$$\frac{u_x^1}{u_y^1} = \frac{v}{\mu} = \frac{u_x^2}{u_y^2},$$

demonstrating that equality of MRSs is a necessary condition for Pareto efficiency.

Now we'll demonstrate that Pareto efficiency requires that marginal rates of technical substitution of  $L$  for  $T$  be the same for both firms. That is, Pareto efficiency requires technical efficiency, characterized by  $g_L/g_T = f_L/f_T$ . These expressions represent the (absolute value) of the slopes of the isoquants in the Edgeworth Box for inputs (why?).

The first-order conditions for the Lagrangian lead to

$$v f_L = \epsilon = \mu g_L,$$

$$v f_T = \eta = \mu g_T.$$

Hence, dividing through the upper expression by the lower, a necessary condition for technical efficiency and Pareto efficiency is  $f_L/f_T = \epsilon/\eta = g_L/g_T$ . We have then

$$f_L/f_T = g_L/g_T = -\frac{dT}{dL}\Big|_{f=\text{constant}} = -\frac{dT}{dL}\Big|_{g=\text{constant}},$$

which represents the absolute value of the slope of the isoquant at the efficient points – the tangencies in the Edgeworth box for inputs.



Now we'd like to demonstrate that Pareto efficiency requires that the common marginal rate of substitution equal the marginal rate of transformation (this is familiar from the Robinson Crusoe model). That is, we want to show that Pareto efficiency requires that

$$\frac{u_x^1}{u_y^1} = \frac{u_x^2}{u_y^2} = \frac{g_L}{f_L} = \frac{g_T}{f_T}.$$

The expression  $g_L/f_L$  (or  $g_T/f_T$ ) is the marginal rate of transformation of  $x$  for  $y$ . (Can you explain why?)

To demonstrate this point, rearranging the terms in the preceding paragraph we have

$$\frac{g_L}{f_L} = \frac{v}{\mu} = \frac{g_T}{f_T}.$$

But from the results above,  $u_x^1/u_y^1 = v/\mu = u_x^2/u_y^2$  as well, so

$$\frac{u_x^1}{u_y^1} = \frac{v}{\mu} = \frac{u_x^2}{u_y^2} = \frac{g_L}{f_L} = \frac{v}{\mu} = \frac{g_T}{f_T}.$$

Then we have  $g_L/f_L = \frac{\partial y}{\partial L^y} / \frac{\partial x}{\partial L^x} = -\frac{dy}{dx} |_{L^x+L^y=L^o}$ , and similarly for  $g_T/f_T$ .

But this is the restatement and generalization of the results demonstrated separately for the Robinson Crusoe economy and for the Edgeworth box. Pareto efficiency is characterized by equality of  $MRS_{xy}$ s across individuals and equality of the  $MRS_{xy}$  to the  $MRT_{xy}$ . That is, restating and expanding the previous result

$$\begin{aligned} MRT_{xy} = g_L/f_L &= \frac{\partial y}{\partial L^y} / \frac{\partial x}{\partial L^x} = -\frac{dy}{dx} |_{L^x+L^y=L^o} \\ &= u_x^1/u_y^1 = MRS_{xy}^1 = u_x^2/u_y^2 = MRS_{xy}^2, \\ MRT_{xy} = g_T/f_T &= \frac{\partial y}{\partial T^y} / \frac{\partial x}{\partial T^x} = -\frac{dy}{dx} |_{T^x+T^y=T^o} \\ &= u_x^1/u_y^1 = MRS_{xy}^1 = u_x^2/u_y^2 = MRS_{xy}^2. \end{aligned}$$

#### 4.4 First Fundamental Theorem of Welfare Economics: Competitive equilibrium is Pareto efficient

We've already presented a family of necessary conditions for technical and Pareto efficiency in the  $2 \times 2 \times 2$  economy. Now we'd like to confirm that the conditions are fulfilled in competitive general equilibrium (assuming the equilibrium exists and is an interior solution).

Let's describe  $p^x, p^y, w, r, L^x, L^y, T^x, T^y, x^1, y^1, x^2, y^2$  that would constitute a general competitive equilibrium for the  $2 \times 2 \times 2$  economy. Markets clear.

Demands optimize utility subject to budget constraint at prevailing output and factor prices. Supplies optimize profits subject to technology at prevailing output and factor prices. The first-order conditions are

$$\frac{[\partial u^1/\partial x^1]}{[\partial u^1/\partial y^1]} = \frac{p^x}{p^y} = \frac{[\partial u^2/\partial x^2]}{[\partial u^2/\partial y^2]}$$

that is, marginal rates of substitution are equated to price ratios, and

$$p^x f_L = w = p^y g_L,$$

$$p^x f_T = r = p^y g_T.$$

That is, the marginal value product of factor inputs equals the factor prices. The value of the marginal product of land equals the rental rate on land. The value at prevailing prices of the marginal product of labor equals the wage rate. These equalities are fulfilled in the production of both goods. Though the goods are produced and sold separately, they share their factor markets, facing the same rental rates and wage rates.

Now we've characterized the first-order conditions for a market equilibrium. We'll come to a surprising conclusion. Market equilibrium allocation is Pareto efficient. The optimization of utilities and profits by households and firms combined with the common output and factor prices facing them (communicating the common scarcity facing all of the economy) is enough to provide Pareto-efficient allocation.

Competitive equilibrium is characterized by

$$p^x/p^y = u_x^1/u_y^1, \quad \text{by utility maximization;}$$

$$p^x/p^y = u_x^2/u_y^2, \quad \text{by utility maximization.}$$

$$p^x = w/f_L = r/f_T, \quad \text{by profit maximization;}$$

$$p^y = w/g_L = r/g_T \quad \text{by profit maximization.}$$

But then it follows that  $u_x^1/u_y^1 = u_x^2/u_y^2 = g_L/f_L = g_T/f_T$ . And it follows that  $g_L/g_T = w/r$ , and  $f_L/f_T = w/r$ . But then it follows that  $g_L/g_T = f_L/f_T$ .

Thus,  $u_x^1/u_y^1 = u_x^2/u_y^2 = g_L/f_L = g_T/f_T$  and  $g_L/g_T = f_L/f_T$ . That is, common marginal rates of substitution in consumption are equated to the marginal rate of transformation at an allocation where output is technically efficient (where firms have common marginal rates of technical substitution between inputs). This is the First Fundamental Theorem of Welfare Economics; a competitive equilibrium allocation is Pareto efficient.

The competitive market allocation mechanism, where household and firm decisions are made independently of one another, is said to be *decentralized*. Consumption and production are strongly dependent on one another – no one can consume

goods that have not been supplied. Nevertheless, the decisions can be taken independently, coordinated by the price system (in equilibrium) so that the resulting decisions are consistent with one another.

### Exercises

Problems 4.1 through 4.6 deal with a Robinson Crusoe (single-household) economy with two factors of production and two commodities. Let there be two factors, land denoted  $T$  and labor denoted  $L$ . The resource endowment of  $T$  is  $T^0$ ; the resource endowment of  $L$  is  $L^0$ . Let there be two goods,  $x$  and  $y$ . Robinson has a utility function  $u(x, y)$ . There is no utility from leisure. The prevailing wage rate of labor is  $w$ , and the rental rate on land is  $r$ .

Good  $x$  is produced in a single firm by the production function  $f(L^x, T^x) = x$ , where  $L^x$  is  $L$  used to produce  $x$ ,  $T^x$  is  $T$  used to produce  $x$ .  $f(L^x, T^x) \geq 0$  for  $L^x \geq 0, T^x \geq 0$ ;  $f(0, 0) = 0$ .

Good  $y$  is produced in a single firm by the production function  $g(L^y, T^y) = y$  where  $L^y$  is  $L$  used to produce  $y$ ,  $T^y$  is  $T$  used to produce  $y$ .  $G(L^y, T^y) \geq 0$  for  $L^y \geq 0, T^y \geq 0$ ;  $g(0, 0) = 0$ .

The price of good  $x$  is  $p^x$ . The price of good  $y$  is  $p^y$ . Profits of firm  $x$  are  $\Pi^x = p^x f(L^x, T^x) - wL^x - rT^x$ . Profits of firm  $y$  are  $\Pi^y = p^y f(L^y, T^y) - wL^y - rT^y$ .

Robinson's income then is  $wL + rT + \Pi^x + \Pi^y$ .

Assume  $f, g, u$ , to be strictly concave, differentiable. Assume all solutions are interior solutions. Subscripts denote partial derivatives. That is,  $u_x = (\partial u / \partial x) =$  marginal utility of  $x, \dots, f_L = (\partial f / \partial L) =$  marginal product of labor in  $x, \dots$

The production frontier consists of those  $x - y$  combinations that efficiently and fully utilize  $L^0$  and  $T^0$  in producing  $x$  and  $y$ . The marginal rate of transformation of  $x$  for  $y$ ,  $MRT_{x,y}$  is defined as  $-(dy/dx)$  along this frontier.  $MRT_{x,y}$  is the additional  $y$  available from efficiently reallocating inputs of  $T$  and  $L$  to producing  $y$  while sacrificing one unit of  $x$ . At a technically efficient (efficient in allocation of inputs on the production side) allocation, we have

$$-(dy/dx) = MRT_{x,y} = (\partial y / \partial L^y) / (\partial x / \partial L^x) = g_L / f_L.$$

The marginal rate of transformation of  $x$  for  $y$  equals the ratio of marginal products. A (Pareto) efficient allocation in the economy is characterized by maximizing  $u(x, y)$  subject to the technology and resource constraints. Thus a Pareto-efficient allocation corresponds to values of  $x, y, L^x, L^y, T^x, T^y$  maximizing the Lagrangian,  $\Lambda$ , with Lagrange multipliers  $a, b, c, d$ :

$$\begin{aligned} \Lambda = & u(x, y) + a(x - f(L^x, T^x)) + b(y - g(L^y, T^y)) \\ & + c(L^0 - L^x - L^y) + d(T^0 - T^x - T^y). \end{aligned} \quad (4.1)$$

Differentiating  $\Lambda$  with respect to  $x$ ,  $y$ ,  $L_x$ ,  $L_y$  and setting the derivatives equal to 0, we have

$$u_x + a = 0, \quad (4.2)$$

$$u_y + b = 0, \quad (4.3)$$

$$-af_L - c = 0, \quad (4.4)$$

$$-bg_L - c = 0. \quad (4.5)$$

- 4.1 Show that Pareto efficiency requires that the marginal rate of substitution of  $x$  for  $y$  be the marginal rate of transformation (as computed with respect to  $L$ ). That is, Pareto efficiency requires that

$$u_x/u_y = g_L/f_L. \quad (4.6)$$

*Hint:* You can demonstrate (4.6) by combining (4.2), (4.3), (4.4), and (4.5) appropriately.

- 4.2 Explain in words what (4.6) means. Why does it make sense as an efficiency condition?
- 4.3 Differentiate  $\Lambda$  with respect to  $T^x$ ,  $T^y$  to characterize first-order conditions for a Pareto-efficient allocation of land.
- 4.4 Repeat problem 4.1 with respect to  $T$ . That is, show that Pareto efficiency requires that  $u_x/u_y = g_T/f_T$ .
- 4.5 Show that Pareto efficiency requires that marginal rates of technical substitution of  $L$  for  $T$  are the same for both firms. That is, Pareto efficiency requires  $g_L/g_T = f_L/f_T$ . Explain in words what this expression means.
- 4.6 First-order conditions for profit maximization and for utility maximization subject to budget constraint are

$$w = p^x f_L = p^x g_L, \quad (4.7)$$

$$r = p^x f_T = p^y g_T, \quad (4.8)$$

$$p^x/p^y = u_x/u_y. \quad (4.9)$$

These conditions (4.7), (4.8), (4.9) will be fulfilled in a competitive equilibrium. Show that these equilibrium conditions lead to fulfillment of the efficiency conditions in problems 4.1, 4.3, 4.4, and 4.5.

Problems 4.7 and 4.8 are based on the following model. Consider the production of goods  $x$  and  $y$  in a competitive economy with two factors of production, land denoted  $T$ , and labor denoted  $L$ . Assume all functions

are differentiable. Assume interior solutions (no boundary solutions). The available supply of labor is  $L^0$ . The available supply of land is  $T^0$ .

Good  $x$  is produced in a single firm, called firm  $x$ , by the production function  $f(L^x, T^x) = x$ , where  $L^x$  is  $L$  used to produce  $x$ ,  $T^x$  is  $T$  used to produce  $x$ . Let  $f(L^x, T^x) \geq 0$  for  $L^x \geq 0, T^x \geq 0$ ;  $f(0, 0) = 0$ .

Good  $y$  is produced in a single firm by the production function  $g(L^y, T^y) = y$  where  $L^y$  is  $L$  used to produce  $y$  and  $T^y$  is  $T$  used to produce  $y$ . Let  $g(L^y, T^y) \geq 0$  for  $L^y \geq 0, T^y \geq 0$ ;  $g(0, 0) = 0$ .

The resource constraints of the economy are

$$L^x + L^y = L^0,$$

$$T^x + T^y = T^0.$$

The allocation of  $L$  and  $T$  is said to be technically efficient if there is no reallocation of  $L$  and  $T$  across firms that would increase the output of  $y$  without reducing the output of  $x$ . Technical efficiency is a necessary condition for Pareto efficiency. We'll characterize technical efficiency as maximizing the output of  $y$  for a given level of output of  $x$ . That is, choose  $L^y, T^y$  to maximize  $g(L^y, T^y)$  subject to

$$f(L^x, T^x) = X^0,$$

$$L^x + L^y = L^0,$$

$$T^x + T^y = T^0.$$

Restate the problem as choosing  $L^y, T^y$  to maximize  $g(L^y, T^y)$  subject to  $f(L^0 - L^y, T^0 - T^y) = X^0$ . The Lagrangian for this problem can be stated as  $M = g(L^y, T^y) - \lambda[f(L^0 - L^y, T^0 - T^y) - X^0]$ . Differentiating  $M$  with respect to  $L^y$  and  $T^y$  (letting subscripts denote partial derivatives) and setting the result equal to 0, we have

$$\frac{\partial M}{\partial L^y} = g_L - \lambda f_L = 0, \quad (4.10)$$

$$\frac{\partial M}{\partial T^y} = g_T - \lambda f_T = 0. \quad (4.11)$$

These are first-order conditions for technical efficiency in this model.

4.7 Firm  $x$ 's marginal rate of technical substitution of  $L$  for  $T$  is defined as  $MRTS_{LT}^x = \frac{f_T}{f_L}$ . Show that technical efficiency requires that the firms'

respective *MRTS*s be equated. That is, show that, at a technically efficient allocation of  $T$  and  $L$ ,

$$MRTS_{LT}^x = \frac{f_T}{f_L} = \frac{g_T}{g_L} = MRTS_{LT}^y.$$

It is a well-established result that at a competitive equilibrium

$$\left(\frac{r}{w}\right) = \frac{f_T}{f_L} = \frac{g_T}{g_L},$$

where  $w$  is the wage rate on  $L$  and  $r$  is the rental rate on  $T$ . Thus, you have just shown that a competitive equilibrium allocation is (or fulfills a necessary condition for being) technically efficient.

- 4.8 Let a typical household utility function be  $u(x, y)$ . Then let  $u_x$  and  $u_y$  denote marginal utilities, partial derivatives of  $u$  with respect to  $x$  and  $y$ . The marginal cost of  $x$  at a competitive equilibrium is  $(w/f_L) = (r/f_T)$ . As usual in competitive equilibrium, price equals marginal cost. Let  $p_x$  be the price of  $x$  and  $p_y$  be the price of  $y$ . We have  $p_x = (w/f_L) = (r/f_T)$ ,  $p_y = (w/g_L) = (r/g_T)$ . The marginal rate of transformation of  $x$  for  $y$  (also known as the rate of product transformation of  $x$  for  $y$ ) is  $(g_L/f_L) = (g_T/f_T)$ . It represents the (absolute value of the) slope of the production frontier – the additional volume of  $y$  that can be achieved by sacrificing a unit of  $x$ . From [Chapter 3](#) we have  $(u_x/u_y) = (p_x/p_y)$  in competitive equilibrium. We established in [Chapter 2](#) (in the special case where  $f_L = 1$ ; you may assume that it generalizes) that a necessary condition for Pareto efficiency is

$$\frac{g_L}{f_L} = \frac{u_x}{u_y}; \quad (4.12)$$

the marginal rate of substitution equals the marginal rate of transformation. Show that (4.12) is fulfilled in the competitive equilibrium of this model. Thus you've shown that competitive equilibrium in a two-good economy fulfills a necessary condition for Pareto efficiency.

- 4.9 We developed the notion of an Edgeworth box for the allocation of consumption between two households in [Chapter 3](#). We can use the same approach to describe the allocation of inputs to production. Factors of production are analogous to consumption goods in the (consumption) Edgeworth box; output levels are analogous to household utilities; isoquants are analogous to indifference curves.

Let there be two inputs to production,  $X$  and  $Y$ , endowed in the amounts  $\bar{X}$  and  $\bar{Y}$ . They are to be allocated between the production of outputs 1 and 2, in the amounts  $X^1, X^2, Y^1, Y^2$  subject to the constraints  $X^1 + X^2 = \bar{X}$ ,

$Y^1 + Y^2 = \bar{Y}$ . They produce outputs 1 and 2 according to the production functions

$$Q^1 = F(X^1, Y^1) = [X^1 Y^1]^{1/2}, \quad Q^2 = G(X^2, Y^2) = [X^2 Y^2]^{1/3}.$$

The allocation of inputs to production is technically efficient if there is no reallocation of inputs that would allow an increase in output of 1 or 2 without a reduction in output of the other.

- (a) Draw the following diagrams and describe the efficient allocation of inputs to production in the following way: Form an Edgeworth box with sides of length  $\bar{X}$  and  $\bar{Y}$ . Let opposite corners of the box depict two allocations, one with all resources going to produce 1 and the other with all resources going to produce 2. Depict the isoquants of  $F$  and  $G$  in the box. Find the locus of tangencies of the isoquants. This locus represents the technically efficient allocation of resources to production. Explain why.
- (b) Let the factors sell for  $p_x$  and  $p_y$ , with each firm choosing its input mix to minimize the cost of inputs for each level of output. Show that a factor market equilibrium will lie on the locus of tangencies.
- (c) The production possibility set (bounded by the production frontier) in output (good 1–good 2) space is defined as

$$PPS = \left\{ \begin{array}{l} (Q^1, Q^2) | Q^1 \leq F(X^1, Y^1) = [X^1 Y^1]^{1/2} \\ \quad Q^2 \leq G(X^2, Y^2) = [X^2, Y^2]^{1/3} \\ \quad X^1 + X^2 = \bar{X}, Y^1 + Y^2 = \bar{Y} \end{array} \right\}.$$

Describe this set. What is the relationship of the production frontier to the locus of isoquant tangencies in the Edgeworth box?

- 4.10 The allocation is *technically efficient* when inputs have been allocated so that there is maximum output of  $y$  for each volume of  $x$  and *vice versa*. It is generally assumed that technical efficiency is a necessary condition for Pareto efficiency. Why?
- 4.11 The marginal rate of transformation (of  $x$  for  $y$ , also known as the rate of product transformation) is the ratio – at an efficient allocation – at which the economy can gain an additional unit of  $y$  by sacrificing a marginal unit of  $x$ . At a technically efficient allocation,

$$MRT_{x,y} = g_L/f_L = g_T/f_T.$$

- (a) Do a dimensional analysis (that is, figure out the units in which the marginal rate of transformation is measured – is it miles per hour of

labor? acres per labor hour?) to show that these ratios are measured in the right units.

- (b) Explain in words why the expression  $g_L/f_T$  is the  $MRT_{x,y}$ .
- (c) Explain in words why it is an efficiency condition that  $g_L/f_L = g_T/f_T$ . That is, if (assuming an interior solution)  $g_L/f_L \neq g_T/f_T$ , how can there be a reallocation that increases output of boxes  $x$  and  $y$ ?



## 5

### Existence of general equilibrium in an economy with an excess demand function

General equilibrium theory focuses on finding market equilibrium prices for all goods at once. Because there are distinctive interactions across markets (for example, between the prices of oil, gasoline, and the demand for SUVs) it is important that the equilibrium concept include the simultaneous joint determination of equilibrium prices. The concept can then represent a solution concept for the economy as a whole and not merely for a single market that is artificially isolated. General equilibrium for the economy consists of an array of prices for all goods, where simultaneously supply equals demand for each good. The prices of SUVs and of gasoline both adjust so that demand and supply of SUVs and of oil are each equated.

Let there be a finite number  $N$  of goods in the economy. Then a typical array of prices could be represented by an  $N$ -dimensional vector such as

$$p = (p_1, p_2, p_3, \dots, p_{N-1}, p_N) = (3, 1, 5, \dots, 0.5, 10).$$

The first coordinate represents the price of the first good, the second the price of the second good, and so forth until the  $N$ th coordinate represents the price of the  $N$ th good. This expression says that the price of good 1 is three times the price of good 2, that of good 3 is five times the price of good 2, ten times that of good  $N - 1$ , and half that of good  $N$ .

We simplify the problem by considering an economy without taking account of money or financial institutions. Only *relative prices* (price ratios) matter here, not monetary prices. This is an assumption common in microeconomic modeling in which the financial structure is ignored. There would be no difference in this model between a situation where the wage rate is \$1 per hour and a car costs \$1,000 and another where the wage rate is \$15 and the same car costs \$15,000.

Because only the relative prices matter, and not their numerical values, we can choose to represent the array of prices in whatever numerical values are most convenient. We will do this by confining the price vectors to a particularly convenient set known as the *unit simplex*. The unit simplex comprises a set of  $N$ -dimensional

vectors fulfilling a simple restriction: Each coordinate of the vectors is nonnegative, and together the  $N$  coordinates sum up to 1. We think of a point in the simplex as representing an array of prices for the economy. There is no loss of generality in this formulation. Any possible combination of (nonnegative) relative prices can be represented in this way. To convince yourself of this, simply take any vector of nonnegative prices you wish. Take the sum of the coordinates, and divide each term in the vector by this quantity. The result is a vector in the unit simplex reflecting the same relative prices as the original price vector. Hence, without loss of generality we can confine attention to a price space characterized as the unit simplex.

Formally, our price space, the unit simplex in  $\mathbf{R}^N$ , is

$$P = \left\{ p \mid p \in \mathbf{R}^N, p_i \geq 0, i = 1, \dots, N, \sum_{i=1}^N p_i = 1 \right\}. \quad (5.1)$$

The unit simplex is a (generalized) triangle in  $N$ -space. For  $N = 2$ , it is a line segment running from  $(1, 0)$  to  $(0, 1)$ ; for  $N = 3$ , it is the triangle with angles (vertices) at  $(1, 0, 0)$ ,  $(0, 1, 0)$ , and  $(0, 0, 1)$ ; for  $N = 4$ , it is a tetrahedron (a three-sided pyramid with triangular sides and base) with vertices at  $(1, 0, 0, 0)$ ,  $(0, 1, 0, 0)$ ,  $(0, 0, 1, 0)$ , and  $(0, 0, 0, 1)$ ; and so forth in higher dimensions.

A household's demand for consumption or a firm's supply plans are represented as an  $N$ -dimensional vector. Each of the commodities is represented by a coordinate. We will suppose there is a finite set of households whose names are in the set  $H$ . For each household  $i \in H$ , we define a demand function,  $D^i(p)$ , as a function of the prevailing prices  $p \in P$ , that is,  $D^i : P \rightarrow \mathbf{R}_+^N$ . There is a finite set of firms whose names are in the set  $F$ , each with a supply function  $S^j(p)$ , which also takes its values in real  $N$ -dimensional Euclidean space:  $S^j : P \rightarrow \mathbf{R}^N$ . The economy has an initial endowment of resources  $r \in \mathbf{R}_+^N$  that is also supplied to the economy.

We combine the individual demand and supply functions to get a market excess demand function representing unfulfilled demands (as positive coordinates) and unneeded supplies (as negative coordinates). The market excess demand function is defined as

$$Z(p) = \sum_{i \in H} D^i(p) - \sum_{j \in F} S^j(p) - r, \quad (5.2)$$

$$Z : P \rightarrow \mathbf{R}^N \quad (5.3)$$

Each coordinate of the  $N$ -dimensional vector  $p$  represents the price of the good corresponding to the coordinate. The price vector  $p$  is  $(p_1, p_2, p_3, \dots, p_N)$ , where  $p_k$  is the price of good  $k$ .  $Z(p)$  is an  $N$ -dimensional vector, each coordinate representing the excess demand (or supply if the coordinate has a negative value) of the good represented.  $Z(p) \equiv (Z_1(p), Z_2(p), Z_3(p), \dots, Z_N(p))$ , where  $Z_k(p)$

is the excess demand for good  $k$ . When  $Z_k(p)$ , the excess demand for good  $k$ , is negative, we will say that good  $k$  is in excess supply. We will assume the following properties on  $Z(p)$ :

*Walras's Law:* For all  $p \in P$ ,

$$p \cdot Z(p) = \sum_{n=1}^N p_n \cdot Z_n(p) = \sum_{i \in H} p \cdot D^i(p) - \sum_{j \in F} p \cdot S^j(p) - p \cdot r = 0.$$

The economic basis for Walras's Law involves the assumption of scarcity and the structure of household budget constraints. The value of aggregate household expenditure is  $\sum_{i \in H} p \cdot D^i(p)$ . The term  $\sum_{j \in F} p \cdot S^j(p) + p \cdot r$  is the value of aggregate household income (value of firm profits plus the value of endowment). The Walras Law says that expenditure equals income.

*Continuity:*

$$Z : P \rightarrow \mathbf{R}^N, Z(p) \text{ is a continuous function for all } p \in P.$$

That is, small changes in  $p$  result in small changes in  $Z(p)$ .

Continuity of  $Z(p)$  reflects continuous behavior of household and firm demand and supply as prices change. It includes the economic assumptions of diminishing marginal rate of substitution (*MRS*) for households and diminishing marginal product of inputs for firms.

We assume in this chapter that  $Z(p)$  is well defined and fulfills Walras's Law and Continuity. As mathematical theorists, part of our job is to derive these properties from more elementary properties (so that we can be sure of their generality) and to develop models and the mathematical structure needed to deal with the many situations in which  $Z(p)$  is not well defined.<sup>1</sup> In [Chapters 11 through 18 and 23 to 25](#), we will use a formal axiomatic method: describing the economy as a mathematical model, stating economic assumptions in formal mathematical form, and finally deriving results like Walras's Law and Continuity and the existence of market equilibrium as the logical result of these more elementary assumptions.

The economy is said to be in equilibrium if prices in all markets adjust so that for each good, supply equals demand. When supply equals demand, the excess demand is zero. The exception to this is that some goods may be free and in excess supply in equilibrium.<sup>2</sup> Hence, we characterize equilibrium by the property that for

<sup>1</sup> For example, when the price of a desirable good is zero, there may be no well-defined value for the demand function at those prices (since the quantity demanded will be arbitrarily large). Nevertheless, it is important that we be able to deal with free goods (zero prices).

<sup>2</sup> Of course, a price of zero is hard to distinguish from no price at all. Goods that are free may not even be thought of as property. Examples of free goods include rainwater, air, or access to the oceans for sailing.

each good  $i$ , the excess demand for that good is zero (or in the case of free goods, the excess demand may be negative – an excess supply – and the price is zero).

**Definition** *The expression  $p^o \in P$  is said to be an equilibrium price vector if  $Z(p^o) \leq 0$  ( $0$  is the zero vector; the inequality applies coordinatewise) with  $p_k^o = 0$  for  $k$  such that  $Z_k(p^o) < 0$ . That is,  $p^o$  is an equilibrium price vector if supply equals demand in all markets (with possible excess supply of free goods).*

We will now state and prove the major result of this introduction, that under the assumptions introduced above, Walras's Law and Continuity, there is an equilibrium in the economy. To do this, we will need one additional piece of mathematical structure, the Brouwer Fixed-Point Theorem.

**Theorem 5.1 (Brouwer Fixed-Point Theorem)** *Let  $f(\cdot)$  be a continuous function,  $f : P \rightarrow P$ . Then there is  $x^* \in P$  so that  $f(x^*) = x^*$ .*

The Brouwer Fixed-Point Theorem is a powerful mathematical result. We will use it again in later chapters. It takes advantage of the distinctive structure of the simplex. It says that if we have a continuous function that maps the simplex into itself, then there exists some point on the simplex that is left unchanged in the process. The unchanged point is the fixed point. We can now use this powerful mathematical result to prove a powerful economic result – the existence of general economic equilibrium.

**Theorem 5.2**<sup>3</sup> *Let Walras's Law and Continuity be fulfilled. Then there is  $p^* \in P$  so that  $p^*$  is an equilibrium.*

*Proof* The proof of the theorem is the mathematical analysis of an economic story. We suppose prices to be set by an auctioneer. He calls out one price vector  $p$ , and the market responds with an excess demand vector  $Z(p)$ . Some goods will be in excess supply at  $p$ , whereas others will be in excess demand. The auctioneer then does the obvious. He raises the price of the goods in excess demand and reduces the price of the goods in excess supply. But not too much of either change can be made; prices must be kept on the simplex. How should he be sure to keep prices on the simplex? First, the prices have to stay nonnegative. When he reduces a price, he should be sure not to reduce it below zero. When he raises prices, he should be sure that the new resulting price vector stays on the simplex. How can he do this? He adjusts the new prices so that they sum up to one. Moreover, we would

<sup>3</sup> Acknowledgment and thanks to John Roemer for help in simplifying the proof.

like to use the Brouwer Fixed-Point Theorem on the price adjustment process; so the auctioneer should make price adjustment a continuous function from the simplex into itself. This leads us to the following price adjustment function  $T$ , which represents how the auctioneer manages prices.

Let  $T : P \rightarrow P$ , where  $T(p) = (T_1(p), T_2(p), \dots, T_k(p), \dots, T_N(p))$ .  $T_k(p)$  is the adjusted price of good  $k$ , adjusted by the auctioneer trying to bring supply and demand into balance. Let  $\gamma^k > 0$ . The adjustment process of the  $k$ th price can be represented as  $T_k(p)$ , defined as follows:

$$T_k(p) \equiv \frac{\max[0, p_k + \gamma^k Z_k(p)]}{\sum_{n=1}^N \max[0, p_n + \gamma^n Z_n(p)]}. \quad (5.4)$$

The function  $T$  is a price adjustment function. It raises the relative price of goods in excess demand and reduces the price of goods in excess supply while keeping the price vector on the simplex. The expression  $p_k + \gamma^k Z_k(p)$  represents the idea that prices of goods in excess demand should be raised and those in excess supply should be reduced. The operator  $\max[0, \cdot]$  represents the idea that adjusted prices should be nonnegative. The fractional form of  $T$  reminds us that after each price is adjusted individually, they are then readjusted proportionally to stay on the simplex. For  $T$  to be well defined, we must show that the denominator is nonzero, that is,

$$\sum_{n=1}^N \max[0, p_n + \gamma^n Z_n(p)] \neq 0. \quad (5.5)$$

We omit the formal demonstration of (5.5), noting only that it follows from Walras's Law. For the sum in the denominator to be zero or negative, all goods would have to be in excess supply simultaneously, which is contrary to our notions of scarcity and – it turns out – to Walras's Law as well. Recall that  $Z(\cdot)$  is a continuous function. The operations of  $\max[\cdot]$ , sum, and division by a nonzero continuous function maintain continuity. Hence,  $T(p)$  is a continuous function from the simplex into itself.

By the Brouwer Fixed-Point Theorem, there is  $p^* \in P$  so that  $T(p^*) = p^*$ . Because  $T(\cdot)$  is the auctioneer's price adjustment function, this means that  $p^*$  is a price at which the auctioneer stops adjusting. His price adjustment rule says that once he has found  $p^*$  the adjustment process stops.

Now we have to show that the auctioneer's decision to stop adjusting the price is really the right thing to do. That is, we'd like to show that  $p^*$  is not just the stopping point of the price adjustment process but that it actually does represent general equilibrium prices for the economy. We therefore must show that at  $p^*$  all markets clear with the possible exception of a few with free goods in oversupply.

Because  $T(p^*) = p^*$ , for each good  $k$ ,  $T_k(p^*) = p_k^*$ . That is, for all  $k = 1, \dots, N$ ,

$$p_k^* = \frac{\max[0, p_k^* + \gamma^k Z_k(p^*)]}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n Z_n(p^*)]}. \quad (5.6)$$

Looking at the numerator in this expression, we can see that the equation will be fulfilled either by

$$p_k^* = 0 \quad (\text{Case 1}) \quad (5.7)$$

or by

$$p_k^* = \frac{p_k^* + \gamma^k Z_k(p^*)}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n Z_n(p^*)]} > 0 \quad (\text{Case 2}). \quad (5.8)$$

**Case 1**  $p_k^* = 0 = \max[0, p_k^* + \gamma^k Z_k(p^*)]$ . Hence,  $0 \geq p_k^* + \gamma^k Z_k(p^*) = \gamma^k Z_k(p^*)$  and  $Z_k(p^*) \leq 0$ . This is the case of free goods with market clearing or with excess supply in equilibrium.

**Case 2** To avoid repeated messy notation, let

$$\lambda = \frac{1}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n Z_n(p^*)]} \quad (5.9)$$

so that  $T_k(p^*) = \lambda(p_k^* + \gamma^k Z_k(p^*))$ . Because  $p^*$  is the fixed point of  $T$  we have  $p_k^* = \lambda(p_k^* + \gamma^k Z_k(p^*)) > 0$ . This expression is true for all  $k$  with  $p_k^* > 0$ , and  $\lambda$  is the same for all  $k$ . Let's perform some algebra on this expression. We first combine terms in  $p_k^*$ ,

$$(1 - \lambda)p_k^* = \lambda\gamma^k Z_k(p^*); \quad (5.10)$$

then multiply through by  $Z_k(p^*)$  to get

$$(1 - \lambda)p_k^* Z_k(p^*) = \lambda\gamma^k (Z_k(p^*))^2 \quad (5.11)$$

and now sum over all  $k$  in Case 2, obtaining

$$(1 - \lambda) \sum_{k \in \text{Case 2}} p_k^* Z_k(p^*) = \lambda \sum_{k \in \text{Case 2}} \gamma^k (Z_k(p^*))^2. \quad (5.12)$$

Walras's Law says

$$0 = \sum_{k=1}^N p_k^* Z_k(p^*) = \sum_{k \in \text{Case1}} p_k^* Z_k(p^*) + \sum_{k \in \text{Case2}} p_k^* Z_k(p^*). \quad (5.13)$$

But for  $k \in \text{Case 1}$ ,  $p_k^* Z_k(p^*) = 0$ , and so

$$0 = \sum_{k \in \text{Case1}} p_k^* Z_k(p^*). \quad (5.14)$$

Therefore,

$$\sum_{k \in \text{Case2}} p_k^* Z_k(p^*) = 0. \quad (5.15)$$

Hence, from (5.11) we have

$$0 = (1 - \lambda) \cdot \sum_{k \in \text{Case2}} p_k^* Z_k(p^*) = \lambda \cdot \sum_{k \in \text{Case2}} \gamma^k (Z_k(p^*))^2. \quad (5.16)$$

Using Walras's Law, we established that the left-hand side equals 0, but the right-hand side can be zero only if  $Z_k(p^*) = 0$  for all  $k$  such that  $p_k^* > 0$  ( $k$  in Case 2). Thus,  $p^*$  is an equilibrium. This concludes the proof. QED

The demonstration here is striking; it displays the essential economic and mathematical elements of the proof of the existence of general equilibrium. These are the use of a fixed-point theorem, of Walras's Law, and of the continuity of excess demand. If the economy fulfills continuity and Walras's Law, then we expect it to have a general equilibrium. The mathematics that assures us of this result will be a fixed-point theorem. Most of the rest of this book is devoted to developing, from more fundamental economic and mathematical concepts, the tools and properties demonstrated here.

### 5.1 Bibliographic note

The treatment in this chapter parallels Arrow-Hahn (1971), [chapter 2](#).

### Exercises

- 5.1 Consider the following example of supply and demand relations between two markets. There are two goods, denoted 1 and 2, with prices  $p_1$  and  $p_2$ , supply functions  $S_1(p_1, p_2)$  and  $S_2(p_1, p_2)$ , and demand functions

$D_1(p_1, p_2)$  and  $D_2(p_1, p_2)$ . These are specified by the expressions

$$S_1(p_1, p_2) = 3p_1; \quad D_1(p_1, p_2) = 8 - 4p_2 - p_1; p_2 \leq 2$$

and

$$S_2(p_1, p_2) = 5p_2; \quad D_2(p_1, p_2) = 24 - 6p_1 - p_2; p_1 \leq 4.$$

The market for good 1 is said to be in equilibrium at prices  $(p_1^o, p_2^o)$  where  $S_1(p_1^o, p_2^o) = D_1(p_1^o, p_2^o)$ . The market for good 2 is said to be in equilibrium at prices  $(p_1', p_2')$  where  $S_2(p_1', p_2') = D_2(p_1', p_2')$ . Demonstrate that each market has an equilibrium when the other's price is fixed. Show that, nevertheless, no pair of prices exists for the two markets at which they are both in equilibrium. Does this supply–demand system provide a counter example to Theorem 5.2, the existence of general equilibrium prices?

5.2 Recall the intermediate value theorem:

**Intermediate Value Theorem** Let  $[a, b]$  be a closed interval in  $R$ , and let  $h$  be a continuous real valued function on  $[a, b]$  so that  $h(a) < h(b)$ . Then for any real  $k$  so that  $h(a) < k < h(b)$  there is  $x \in [a, b]$  so that  $h(x) = k$ .

Consider a two-commodity economy with an excess demand function  $Z(p)$ . The price space is the unit simplex in  $R^2$ . Let  $Z(p)$  be continuous and bounded and fulfill Walras's Law as an equality ( $p \cdot Z(p) = 0$ ) when both prices are positive. The notation  $(0, 1)$  indicates the price vector with the price of good 1 equal to 0;  $(1, 0)$  indicates the price vector with the price of good 1 equal to 1. Assume  $Z_1(0, 1) > 0$ ,  $Z_1(1, 0) < 0$ ,  $Z_2(0, 1) < 0$ ,  $Z_2(1, 0) > 0$ . Using the Intermediate Value Theorem, and without using the Brouwer Fixed-Point Theorem, show that the economy has a general equilibrium. That is, show that there is a price vector  $p^*$  so that  $Z_1(p^*) = (Z_1(p^*), Z_2(p^*)) = (0, 0)$ .

5.3 Walras's Law can be stated as  $p \cdot Z(p) = 0$ , where  $Z(p)$  is the  $N$ -dimensional excess demand function.

Walras's Law is sometimes interpreted as saying that if all markets but one clear, then the remaining market must clear as well. Demonstrate this result, assuming  $p_n > 0$  for all  $n = 1, 2, \dots, N$ .

5.4 The price space in a general equilibrium model is typically described as the unit simplex in  $R^N$ . What is the economic significance of this choice? Would it apply equally well to a model with money?

5.5 Define  $P$  as the unit simplex in  $R^N$ . The Brouwer Fixed-Point Theorem can be stated as

Let  $f : P \rightarrow P$ ,  $f$  continuous. Then there is  $p^*$  in  $P$  so that  $f(p^*) = p^*$ .



This theorem is used to prove the existence of general competitive equilibrium. To allow for a more general price space, we might wish to allow the price space to be  $R_+^N$  (the closed nonnegative quadrant of  $R^N$ ) instead of  $P$ . Would the Brouwer Fixed-Point Theorem apply equally well to  $R_+^N$ ? Would a continuous mapping from  $R_+^N$  into  $R_+^N$  generally have a fixed point?

# Part B

## Mathematics

Chapters 6 through 9 present a survey of all of the mathematics used in Chapters 10 through 22 – the mathematics needed to describe an economy with continuous supply and demand functions. Many of the topics treated here are part of the usual content of an introductory course on analysis in  $\mathbf{R}^N$ : sets, limits, convergence, open and closed sets, and continuous functions. In addition, there are topics that often are not prominent in the course on real analysis that turn out to be central to mathematical economics: convexity, separation theorems, fixed-point theorems, the Shapley-Folkman Theorem. This part assumes the student is familiar with the notation and concepts of analytic geometry. It is not a substitute for a course in real analysis (to which the student is strongly recommended).

Prof. Debreu (1986) reminds us of the distinctive usefulness of Euclidean  $N$ -dimensional space:

[Economics's] central concepts, commodity and price, are quantified in a unique manner, as soon as units of measurement are chosen. Thus for an economy with a finite number of commodities, the action of an economic agent is described by listing his input, or his output, of each commodity. Once a sign convention distinguishing inputs from outputs is made, the action of an agent is represented by a point in the commodity space, a finite-dimensional real vector space. Similarly the prices in the economy are represented by a point in the price space, the real vector space dual of the commodity space. The rich mathematical structure of those two spaces provides an ideal basis for the development of a large part of economic theory. Finite dimensional commodity and price spaces can be, and usually are, identified and treated as a Euclidean space. The stage is thus set for geometric intuition to take a lead role in economic analysis. That role is manifest in the figures that abound in the economics literature, and some of the great theorists have substituted virtuosity in reasoning on diagrams for the use of mathematical form. As for mathematical economists, geometric insight into the commodity–price space has often provided the key to the solution of problems in economic theory.

In Part G, we generalize this treatment to include set-valued supplies and demands (as might arise for a firm with a linear production technology or a household with perfect substitution in its preferences). [Chapter 23](#) (in Part G) presents the concepts and techniques treating the point to set mappings used in [Chapter 24](#).

## 6

### Logic and set theory

Let us review some basic elements of set theory:

**Logical inference** In mathematical logic the word *implies* means “leads to the logical inference that” and can be represented by the symbol of the double shaft arrow,  $\Rightarrow$ . This represents a strong causal relation.

**Definition of a set** We think of a set as a group or collection, defined by the items in the collection. A typical set might consist of all UCSD freshmen, all surfers in Southern California (there is obviously some overlap here), or the positive integers between 1 and 10. We might call a set by another name, such as a collection, a family, a class, an aggregate, or an ensemble. We use the notation of a pair of braces,  $\{ \}$ , to denote a set. We can use a description of elements of the set to define the set. Thus, the entity denoted  $\{x \mid x \text{ has property } P\}$  is the set of all things with property  $P$  (whatever that is). The set of positive integers between 1 and 10 can be expressed then as  $\{1, 2, \dots, 9, 10\}$  or, equivalently, as  $\{x \mid x \text{ is an integer, } 1 \leq x \leq 10\}$ .

**Elements of a set** The elements of a set are the things in the collection. If  $x$  is an element of the set  $A$ , we write  $x \in A$ . If, on the contrary,  $x$  is not an element of  $A$ , we write  $x \notin A$ . We distinguish between an element of the set  $A$  and the set itself. Thus,  $x$  and the set consisting of  $x$  are distinct;  $x \neq \{x\}$ , but  $x \in \{x\}$ . We use  $\phi$  to denote the empty set ( $\equiv$  null set), the set with no elements.

**Subsets** We are interested in set inclusion. If  $A$  and  $B$  are sets and every element of  $A$  is an element of  $B$ , then we say that  $A$  is a subset of  $B$ . We denote this relationship as  $A \subset B$  or  $A \subseteq B$  (less commonly,  $B \supset A$ ). We will use the inclusion symbols,  $\subset$  and  $\subseteq$ , interchangeably to denote the subset relationship. Every nonempty set has at least two subsets, itself and the empty set ( $A \subset A$  and  $\phi \subset A$ ).

**Set equality** If the sets  $A$  and  $B$  have precisely the same elements, they are equal, and we write  $A = B$ . For sets  $A$  and  $B$ ,  $A = B$  if and only if  $x \in A$  implies  $x \in B$  and  $y \in B$  implies  $y \in A$ . From this definition of set equality and the definition of subsets immediately preceding, it follows that  $A = B$  if and only if  $A \subset B$  and  $B \subset A$ .

**Set union** We may wish to combine the elements of two or more distinct sets into a combined set known as the *union* of the original sets. The operation union is denoted  $\cup$ . The union of the sets  $A$  and  $B$  is denoted  $A \cup B$ .  $A \cup B = \{x \mid x \in A \text{ or } x \in B\}$  (the mathematician's use of *or* includes "or both"). We can take the union over a family of sets (for example,  $\cup_{j=1}^{50} A_j$ ).

**Set intersection** We sometimes wish to consider the set of those elements that are common to two distinct sets. This is known as the intersection of the two sets, denoted by the symbol  $\cap$ . Formally, the intersection of the sets  $A$  and  $B$  is  $A \cap B = \{x \mid x \in A \text{ and } x \in B\}$ . If  $A$  and  $B$  have no elements in common then their intersection is the null set,  $A \cap B = \phi$ , and  $A$  and  $B$  are said to be disjoint. Just as we can take multiple unions, so we can take multiple intersections, asking what are the elements in common to a large family of sets, for example,  $\cap_{i=1}^N A_i$ .

We now have enough structure on set operations to demonstrate some relations among them.

**Theorem 6.1** *Let  $A$ ,  $B$ , and  $C$  be sets, then*

- (a)  $A \cap A = A$ ,  $A \cup A = A$  (idempotency)
- (b)  $A \cap B = B \cap A$ ,  $A \cup B = B \cup A$  (commutativity)
- (c)  $A \cap (B \cap C) = (A \cap B) \cap C$  (associativity)  
 $A \cup (B \cup C) = (A \cup B) \cup C$
- (d)  $A \cap (B \cup C) = (A \cap B) \cup (A \cap C)$  (distributivity)  
 $A \cup (B \cap C) = (A \cup B) \cap (A \cup C)$

*Proof* Exercise 6.3.

QED

**Complementation (set subtraction)** We are sometimes interested in identifying those elements of one set,  $A$ , that are not elements of a second set,  $B$ . This set is known as  $A$  minus  $B$  or the complement of  $B$  in  $A$ . The operation of complementation is denoted by the backslash symbol,  $\setminus$ . Formally,  $A \setminus B = \{x \mid x \in A, x \notin B\}$ . If  $A$  is understood, without explicitly specifying it, we may unambiguously refer to  $A \setminus B$  as " $B$  complement." This will occur, for example, if  $A$  is the whole space; in that case  $B$  complement consists of the elements of the whole space not included in  $B$ .

**Cartesian product** It is sometimes very useful to be able to discuss the set of combinations of elements, one from each of two or more sets, while retaining the identity of the original sets. For two sets, we do this by forming the set of *ordered pairs* whose first element is from the first of the sets and whose second element is from the other. This is known as Cartesian multiplication, and its result is a Cartesian product. We denote the operation of taking a Cartesian product by a multiplication symbol,  $\times$ , and denote an ordered pair by the symbol  $(\cdot, \cdot)$ . Thus, the Cartesian product of sets  $A$  and  $B$  is denoted  $A \times B = \{(x, y) \mid x \in A, y \in B\}$ .

The order of elements in the ordered pair  $(x, y)$  is essential. If  $x \neq y$ , then  $(x, y) \neq (y, x)$ .

**Example 6.1** Let  $A = B = [0, 1] = \{x \mid x \text{ is a real number, } 0 \leq x \leq 1\}$ , then  $A \times B$  is the unit square.

**Example 6.2** Let  $A$  be the set of all given names and  $B$  the set of all surnames. Then  $A \times B$  is the set of all possible first and last name combinations, and a typical element of  $A \times B$ ,  $(a, b)$ , is a possible entry in the list of individual names.

We can take multiple products, for example,  $\prod_{i=1}^K A_i = A_1 \times A_2 \times \cdots \times A_K$ . For our purposes, the Cartesian product is used most commonly to describe the set of possible commodity bundles: the set of possible consumption and production plans. We will typically say there are  $N$  possible commodities. We describe the quantity of a particular commodity then by a real number, that is, by a positive or negative real number. We denote the set of real numbers by  $\mathbf{R}$ . A possible commodity combination, a mix of the  $N$  different goods, can thus be described by listing the quantity of each of the  $N$  different goods in the combination. The amount of any single good will be denoted by an element of  $\mathbf{R}$ . Hence, the amounts in a combination of the  $N$  goods can be denoted by an element of  $\mathbf{R}^N$ , an  $N$ -dimensional vector, which is an element of the  $N$ -fold Cartesian product of  $\mathbf{R}$  with itself.  $\mathbf{R}^N = \mathbf{R} \times \mathbf{R} \times \mathbf{R} \times \cdots \times \mathbf{R}$ , where the product is taken  $N$  times.

The order of elements in the ordered  $N$ -tuple  $(x, y, \dots)$  is essential. If  $x \neq y$ , then  $(x, y, \dots) \neq (y, x, \dots)$ .

## 6.1 Quasi-orderings

As we develop our ideas about the theory of the household (equivalently, the consumer) we will want to have a systematic notion of tastes or preferences. This is sometimes summarized in a utility function, but traditionally in general equilibrium theory we try to start from a more fundamental notion of tastes, represented as a simple ordering of household preferences. A theory of the utility function is then derived from this primitive notion of the preference ordering.

By a *binary relation* we mean some characteristic that ties together two things, for example:

$a$  is the brother of  $b$ ,  
 $c$  is to the left of  $d$ ,  
 $e$  is bigger than  $f$ ,  
 $g$  is preferred to  $h$ ,  
 $i$  is equal to  $j$ .

We can denote a binary relation by some sign between the characters; for example,  $a\beta b$  could represent “ $a$  is the brother of  $b$ .” In defining a relation, we must also define the domain on which it is defined.

A number of other definitions that will be helpful are presented next.

**Reflexivity** Let  $R$  denote a binary relation on  $S$ . The relation  $R$  is said to be reflexive if for all  $x \in S$ ,  $xRx$ . The relation is reflexive if all elements in the domain of the relation bear that relation to themselves. For example, the equality relation ( $=$ ) is reflexive.

**Transitivity** The binary relation  $R$  is said to be transitive if  $xRy$  and  $yRz$  implies  $xRz$ . For example, the equality relation is transitive, as is the greater than relation ( $>$ ) on the set of real numbers  $\mathbf{R}$ .

**Quasi-orderings** A binary relation that is reflexive and transitive is called a pre-order or quasi-order. We can use any convenient notation to denote a quasi-ordering. The generic quasi-ordering symbol is  $\succeq$ . A typical quasi-ordering is the greater than or equal to relation,  $\geq$ , on the set of real numbers  $\mathbf{R}$ .

**Complete relations** The relation  $R$  on  $S$  is said to be *complete* if for every  $x, y \in S$ ,  $xRy$  or  $yRx$ , or both. The relation is complete on  $S$  if it is defined in one direction or the other (or both) for all pairs of elements of  $S$ . The relation  $R$  is complete if it is well defined on every pair of elements in  $S$ .

**Upper bound of a quasi-ordering** Let  $S$  be quasi-ordered by  $\succeq$ . Let  $X \subset S$ . Then  $y \in S$  is said to be an upper bound for  $X$  if for each  $x \in X$ ,  $y \succeq x$ . Let  $Y = \{y \mid y \succeq x \text{ for all } x \in X\}$ . If there is  $y' \in Y$  so that  $y \succeq y'$  for all  $y \in Y$ , then  $y'$  is said to be  $X$ 's least upper bound.

*Note:* It is a property of the real numbers  $\mathbf{R}$  quasi-ordered by  $\geq$  that whenever  $X \subset \mathbf{R}$  has an upper bound,  $X$  has a least upper bound.

**Upper contour set of  $\succeq$**  Let  $S$  be quasi-ordered by  $\succeq$ . Starting from a point  $y \in S$ , we can describe the set of points superior or equivalent to  $y$  under  $\succeq$ ,  $y$ 's upper contour set:  $A(y) = \{x \mid x \in S, x \succeq y\}$ .

Similarly, we can describe  $y$ 's lower contour set under  $\succeq$ , the set of values inferior or equivalent to  $y$  under  $\succeq$ :  $G(y) = \{x \mid x \in S, y \succeq x\}$ .

In the case where  $\succeq$  is a preference ordering, we are familiar with representing the ordering by its indifference curves. The indifference curve through  $y$  would be represented as

$$\{x \mid x \in S, x \succeq y \text{ and } y \succeq x\} = A(y) \cap G(y).$$

## 6.2 Functions

We typically think of mathematical functions as relationships between one class of values and another. For example, the temperature function might give the temperature as a function of the latitude and longitude of a location. In economic applications we usually think of demand and supply functions as a relationship between prices and quantities of goods.

**Definition of a function** Let  $A$  and  $B$  be sets. To each element  $x \in A$  we associate some single element  $y \in B$ , and we write  $y = f(x)$ ,  $f : A \rightarrow B$ , where  $f$  denotes the function.  $A$  is the domain of the function,  $B$  is its range, and  $f$  is a function mapping from  $A$  to  $B$ . Alternatively, we may say that  $f$  is a subset of  $A \times B$  such that for each  $x \in A$  there is one and only one  $y \in B$  so that  $(x, y) \in f$ . This subset is also known as the graph of  $f$ .

Note that for some  $y \in B$  there may be no  $x \in A$  such that  $y = f(x)$ . Conversely, if for every  $y \in B$  there is  $x \in A$  such that  $y = f(x)$ , then we say  $f$  maps  $A$  onto  $B$ .

The inverse of the function  $f$  is denoted  $f^{-1}$ ;  $f^{-1} : B \rightarrow A$ . The expression  $f^{-1}$  is defined as  $f^{-1}(y) = \{x \mid x \in A, y = f(x)\}$ . If  $f^{-1}(y)$  has no more than one element for all  $y \in B$ , then we say that  $f$  is one-to-one.

## 6.3 Bibliographic note

Chapter 1 of Debreu (1959) provides an excellent concise survey of the mathematical results presented here and in Chapter 23.

## Exercises

6.1 Let  $A$  and  $B$  be sets. Prove that  $A = B$  if and only if  $A \subset B$  and  $B \subset A$ .



- 6.2 Recall **Theorem 6.1**. Let  $A$ ,  $B$ , and  $C$  be sets, then
- (a)  $A \cap A = A$ ,  $A \cup A = A$  (idempotency)
  - (b)  $A \cap B = B \cap A$ ,  $A \cup B = B \cup A$  (commutativity)
  - (c)  $A \cap (B \cap C) = (A \cap B) \cap C$  (associativity)  
 $A \cup (B \cup C) = (A \cup B) \cup C$
  - (d)  $A \cap (B \cup C) = (A \cap B) \cup (A \cap C)$  (distributivity)  
 $A \cup (B \cap C) = (A \cup B) \cap (A \cup C)$

Draw a diagram depicting Theorem 6.1.

- 6.3 Prove Theorem 6.1.
- 6.4 Give two examples of a reflexive relation and two examples of an irreflexive relation.
- 6.5 Give two examples of a transitive relation and two examples of an intransitive relation.

# 7

## $\mathbf{R}^N$ : Real $N$ -dimensional Euclidean space

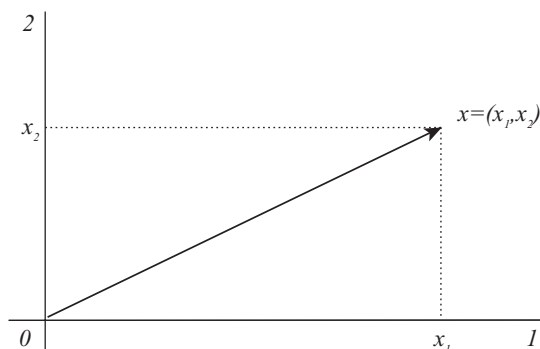
Most of the sets, functions, and relations we will deal with are represented in real  $N$ -dimensional Euclidean space. The space is the  $N$ -fold Cartesian product of the real line,  $\mathbf{R}$ , with itself, using the Euclidean metric (a measure of distance between points of the set).  $N$  is taken to be a (finite) positive integer. We typically take  $N$  as the number of commodities in the economy. We are familiar with  $\mathbf{R}^2$  as the plane of the blackboard or the page and  $\mathbf{R}^3$  as the conventional view of three-dimensional space. Visualizing  $\mathbf{R}^N$  for large  $N$  may take rather more imagination but the mathematical principles of working in this space are the same as in  $\mathbf{R}^2$  or  $\mathbf{R}^3$ .

**Definition of  $\mathbf{R}$**  *Our understanding of  $\mathbf{R}^N$  starts with our understanding of  $\mathbf{R}$ .  $\mathbf{R}$  is the space of real numbers, positive and negative: the rationals, irrationals, and integers. It is the real line consisting of all finite (positive and negative) real numbers.*

There is no limit to how large an element of  $\mathbf{R}$  can be; there is no limit how negative (that is, large in absolute value but of negative sign) an element of  $\mathbf{R}$  can be. We describe this property by saying there are elements of  $\mathbf{R}$  “arbitrarily large” or “arbitrarily negative.” Nevertheless,  $\pm\infty$  are not elements of  $\mathbf{R}$ ; rather, that notation describes the process of moving through elements that are arbitrarily large or negative. Addition, subtraction, multiplication, and division are useful operations on  $\mathbf{R}$  and, of course, retain their familiar properties.

We denote a closed interval in  $\mathbf{R}$  as  $[a, b] \equiv \{x \mid x \in \mathbf{R}, a \leq x \leq b\}$ . The reals,  $\mathbf{R}$ , are said to be complete, that is, between any two distinct reals there is another real. This is formalized as the nested intervals property:

Consider a sequence of closed intervals in  $\mathbf{R}$ ,  $[x^\nu, y^\nu]$  with  $x^\nu < y^\nu$  and  $[x^{\nu+1}, y^{\nu+1}] \subseteq [x^\nu, y^\nu]$ ,  $\nu = 1, 2, 3, \dots$ . Then there is  $z \in \mathbf{R}$  so that  $z$  is an element of all of the intervals in the sequence of intervals,  $z \in \bigcap_{\nu=1}^{\infty} [x^\nu, y^\nu]$ . This is the nested intervals property, representing the completeness of  $\mathbf{R}$ .

Fig. 7.1. A vector in  $\mathbf{R}^2$ .

$\mathbf{R}^N$  is the  $N$ -fold Cartesian product of  $\mathbf{R}$ . The typical element of  $\mathbf{R}^N$ ,  $x \in \mathbf{R}^N$ , is an  $N$ -tuple of real numbers and will be denoted  $x = (x_1, x_2, \dots, x_N)$ , where  $x_i$  is the  $i$ th coordinate of  $x$ . We can depict  $x$  as a point (or vector) in  $\mathbf{R}^N$ . In some applications, the notion of  $x$  as a vector emphasizes direction and magnitude. We define the  $i$ th projection of  $x$ , or the projection of  $x$  on the  $i$ th axis, as  $(0, 0, \dots, x_i, 0, \dots, 0)$ , where the entry  $x_i$  occurs in the  $i$ th coordinate. Equivalently, the projection of  $x$  on the  $i$ th axis is the vector on the axis that results from dropping a perpendicular to the axis from  $x$ . See Figure 7.1.

**Algebra of elements of  $\mathbf{R}^N$**  We need to have well-defined, well-behaved concepts of addition and subtraction in  $\mathbf{R}^N$ . We will define addition coordinatewise. Thus we define  $x + y = (x_1 + y_1, x_2 + y_2, \dots, x_N + y_N)$ . We can depict the addition of  $x$  and  $y$  graphically as the parallel movement of the vector  $y$  to the end of the vector  $x$ , forming a parallelogram whose extreme point is  $x + y$ . See Figure 7.2.

The identity element under addition is the origin: the vector whose coordinates are all zero, traditionally denoted by the character 0.

We define vector subtraction by way of vector addition. Let  $y \in \mathbf{R}^N$ , and let  $-y$  be the vector consisting of  $y$  with each of its coordinates multiplied by  $-1$ . Then we define  $x - y \equiv x + (-y)$ .

We will sometimes wish to multiply an element of  $\mathbf{R}^N$ , a vector, by an element of  $\mathbf{R}$ , a scalar. We define multiplication by a scalar in the obvious consistent fashion. Let

$$t \in \mathbf{R}, x \in \mathbf{R}^N, \quad \text{then } tx \equiv (tx_1, tx_2, \dots, tx_N).$$

We define the dot product (or scalar product) of two elements of  $\mathbf{R}^N$  as the sum of the products of the corresponding coordinates. Let  $x, y \in \mathbf{R}^N$ ; then we define the dot product of  $x$  and  $y$  as  $x \cdot y \equiv \sum_{i=1}^N x_i y_i$ . The economic application of the dot product is usually to evaluate an economic action at prevailing prices. Thus, if

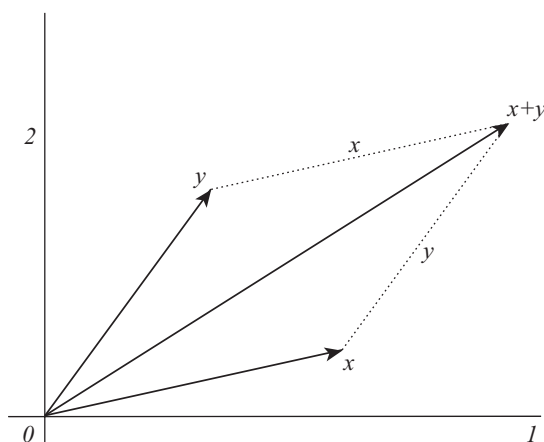


Fig. 7.2. Vector addition.

$p \in \mathbf{R}^N$  is a price vector and  $y \in \mathbf{R}^N$  is an economic action, then  $p \cdot y$  is the value of the action  $y$  at prices  $p$ .

**Norm in  $\mathbf{R}^N$**  It is very convenient to have a measure of distance and length in  $\mathbf{R}^N$ . Our concept of length comes from Euclidean geometry. It is measured by the root of the sum of the squared coordinates of a vector. We will define the length of a vector as the distance of the vector from the origin, 0. The distance between two vectors is the length of the difference (subtraction) between them. Let  $x \in \mathbf{R}^N$ . Then, we say the length of  $x$  is

$$|x| \equiv \|x\| \equiv \sqrt{x \cdot x} \equiv \sqrt{\sum_{i=1}^N x_i^2}.$$

Let  $x, y \in \mathbf{R}^N$ . Then the distance between the two points  $x$  and  $y$  is  $\|x - y\|$ . That is,  $\|x - y\| = \sqrt{\sum_i (x_i - y_i)^2}$ . Note a few properties of this measure of distance that certainly represent a reasonable concept of distance: The distance between two points of  $\mathbf{R}^N$  is always nonnegative;  $\|x - y\| \geq 0$  all  $x, y \in \mathbf{R}^N$ ; and the distance between two points of  $\mathbf{R}^N$  is zero if and only if the points are identical (that is,  $\|x - y\| = 0$  if and only if  $x = y$ ).

Now that we have a concept of distance, we have a corresponding concept of closeness. This leads to a most important concept in analysis: limiting behavior. We can characterize whether a sequence of points is getting close to another point (approaching a limit).

**Limits of sequences** We define a sequence in  $\mathbf{R}$  as an ordered collection of real numbers. The elements of the sequence are numbered (indexed) by the positive

integers, typically denoted by the index  $i$  or  $\nu$  (nu, the Greek  $n$ ). We are interested only in infinite sequences, so  $i$  or  $\nu$  take on the values  $1, 2, 3, \dots$  and so on, indefinitely. The notion of their running on indefinitely will be denoted  $\nu = 1, 2, 3, \dots$ . The limiting behavior of a sequence turns out to be a very powerful concept.

For example, consider the sequence  $x^\nu, \nu = 1, 2, 3, \dots$ , where  $x^\nu$  is defined to have the value  $1/\nu$ . That is, the sequence  $x^\nu$  runs  $1, 1/2, 1/3, 1/4, 1/5, \dots$ . It is clear that the sequence  $x^\nu$  is getting consistently closer to 0 as  $\nu$  becomes larger. In the standard terminology,  $x^\nu$  approaches 0 as a limit or, equivalently,  $x^\nu \rightarrow 0$ .

Formalizing this concept in  $\mathbf{R}$ , let  $x^\nu \in \mathbf{R}, \nu = 1, 2, \dots$ . We say that  $x^\nu \rightarrow x^o$  if for any  $\varepsilon > 0$  there is a positive integer  $q(\varepsilon)$  (we use the functional notation to denote that  $q(\varepsilon)$  necessarily depends on  $\varepsilon$ ) so that for all  $q' > q(\varepsilon)$ ,  $|x^{q'} - x^o| < \varepsilon$ . That is, we say that  $x^\nu$  approaches  $x^o$  as a limit if we can always successfully perform the following exercise: Form a perimeter of radius  $\varepsilon$  about  $x^o$ , the proposed limiting value of the sequence  $x^\nu$ . Choose an index far enough out in the list of indices,  $\nu$ , and call it  $q(\varepsilon)$ . The choice of  $q(\varepsilon)$  depends on  $\varepsilon$ . For smaller values of  $\varepsilon$ , we may need to go farther out in the sequence, so  $q(\varepsilon)$  will be larger. For all index values  $\nu$  greater than  $q(\varepsilon)$ , check to see whether  $x^\nu$  is within  $\varepsilon$  of the proposed limit  $x^o$ . If so, then the sequence is said to approach  $x^o$  as a limit. The idea is that for any radius  $\varepsilon > 0$ , no matter how small, if we go far enough out in the sequence, all of the elements of the sequence beyond that point will be within  $\varepsilon$  of the limit. If that is the case, then the sequence is said to approach the limit.

We have formalized the notion of a sequence of values approaching a limit in  $\mathbf{R}$ . Now we do the same in  $\mathbf{R}^N$ . We define a sequence of points in  $\mathbf{R}^N$  to converge to a limit in  $\mathbf{R}^N$  if each of the coordinate sequences converges. This is a typical mathematical procedure reducing the analysis to a previously treated case. Let  $x^\nu \in \mathbf{R}^N, \nu = 1, 2, \dots$ . We say that  $x^\nu \rightarrow x^o$  if for each coordinate  $n = 1, 2, \dots, N, x_n^\nu \rightarrow x_n^o$ .

Theorem 7.1, immediately following, tells us that the identical definition and procedure for describing convergence of a sequence in  $\mathbf{R}$  will work equally well in  $\mathbf{R}^N$ . That is, we can take a radius of size  $\varepsilon$  about the proposed limit point and see whether sufficiently far out in the sequence all points of the sequence are contained within a ball of radius  $\varepsilon$  centered at the proposed limit. If so, we have the limiting behavior that is sought.

**Theorem 7.1** *Let  $x^\nu \in \mathbf{R}^N, \nu = 1, 2, \dots$ . Then  $x^\nu \rightarrow x^o$  if and only if for any  $\varepsilon > 0$  there is  $q(\varepsilon)$  such that for all  $q' > q(\varepsilon)$ ,  $|x^{q'} - x^o| < \varepsilon$ .*

*Proof* Exercise 7.1.

QED

Now that we have developed the notion of the limit of a sequence, we can generalize it to the concept of a *cluster point* (or accumulation point). If we have a set or sequence  $S$  in  $\mathbf{R}^N$  so that there is an infinite sequence (or subsequence) in  $S$  approaching  $x^\circ$  as a limit, then  $x^\circ$  is a cluster point or accumulation point of  $S$ . It is not quite correct to describe  $x^\circ$  as a limit point (after all, there may be many cluster points and  $S$  may not converge meaningfully to any one), but it can be approached as a limit by a sequence of points in  $S$ .

**Open sets** We will now define open and closed subsets of  $\mathbf{R}^N$ . These concepts will prove to be extremely useful in describing our concepts of continuous functions and formalizing the idea of “closeness” of sets of points to each other. A set  $\mathcal{O}$  is said to be *open* if, starting at any point of  $\mathcal{O}$ ,  $\mathcal{O}$  contains all nearby points. More formally, centered at any point  $x^\circ \in \mathcal{O}$ , draw a ball of radius  $\varepsilon > 0$ . If  $\mathcal{O}$  is open, then for positive  $\varepsilon$  sufficiently small, the ball will be contained entirely in  $\mathcal{O}$ . Formally,

*Let  $X \subset \mathbf{R}^N$ .  $X$  is said to be open if for every  $x \in X$  there is an  $\varepsilon > 0$  so that  $|x - y| < \varepsilon$  implies  $y \in X$ .*

A typical example of an open set in  $\mathbf{R}$  is an open interval,  $(a, b) = \{x \mid x \in \mathbf{R}, a < x < b\}$ . For any point in  $(a, b)$  there is a small positive radius so that all the values in  $\mathbf{R}$  within that radius are included in  $(a, b)$ . *Note:*  $\emptyset$  and  $\mathbf{R}^N$  are open.

The notion of an open set is taken with reference to the space  $\mathbf{R}^N$ . It is occasionally useful to characterize openness relative to another, smaller, subspace. Let  $\mathcal{S} \subseteq \mathbf{R}^N$ ,  $\mathcal{S} \neq \emptyset$ , and let  $\mathcal{O} \subseteq \mathcal{S}$ .  $\mathcal{O}$  is said to be *open in  $\mathcal{S}$*  if for every  $x \in \mathcal{O}$  there is  $\varepsilon > 0$  sufficiently small so that  $|x - y| < \varepsilon$  and  $y \in \mathcal{S}$  implies  $y \in \mathcal{O}$ . That is,  $\mathcal{O}$  is *open in  $\mathcal{S}$*  if every sufficiently small open ball centered in  $\mathcal{O}$  has the same intersection with  $\mathcal{S}$  as with  $\mathcal{O}$ . This is precisely the definition *open in  $\mathbf{R}^N$*  with  $\mathcal{S}$  standing in for  $\mathbf{R}^N$ . Thus we say that  $B \equiv \{(x, y, z) \mid z = 0, x^2 + y^2 < 10\}$  is open in  $\mathcal{S} \equiv \{(x, y, z) \in \mathbf{R}^3 \mid z = 0\}$ , even though  $B$  is not open in  $\mathbf{R}^3$ .

**Closed sets** It is very useful to know when the limiting value of a sequence of points in a set is itself in the set. This issue arises naturally in economics because economic behavior is characterized by optimization – taking maximum or minimum values. It is important to know then whether the extremum is part of the opportunity set. For example, suppose we are trying to choose a point  $x$  in the closed interval  $[a, b] = \{x \mid x \in \mathbf{R}, 0 \leq a \leq x \leq b\}$  to maximize  $x^2$ . The choice would clearly be  $x = b$ . The maximum exists and is a member of the set  $[a, b]$ . Now consider the same problem where the opportunity set is the open interval  $(a, b) = \{x \mid x \in \mathbf{R}, 0 \leq a < x < b\}$ . In this case, there is no maximum in the opportunity set because

$b \notin (a, b)$ . Maximizing behavior appears not to be well defined. The bottom line is that it is very convenient for us to have a characterization specifying when limits of points in a set will be included in the set. This is the concept of *closedness*.

We define a *closed* set in  $\mathbf{R}^N$  as a set that includes the limit points of any sequence of points in the set. A set is closed if it contains all of its cluster points. Formally:

Let  $X \subset \mathbf{R}^N$ .  $X$  is said to be closed if for every sequence  $x^\nu, \nu = 1, 2, 3, \dots$ , satisfying

(i)  $x^\nu \in X$  and

(ii)  $x^\nu \rightarrow x^o$ ,

it follows that  $x^o \in X$ .

*Note:* Closed and open are not precisely antonyms among sets. Both  $\emptyset$  and  $\mathbf{R}^N$  are closed, as well as open.

We now define the *closure* of a set. Take any set  $X$  in  $\mathbf{R}^N$ . The closure of  $X$  is the smallest closed set containing  $X$ , that is, the set of  $X$  and all of its cluster points. Formally, let  $X \subseteq \mathbf{R}^N$ . Then we define the closure of  $X$ , denoted  $\bar{X}$ , as

$$\bar{X} = \{y \mid \text{there is } x^\nu \in X, \nu = 1, 2, 3, \dots, \text{ so that } x^\nu \rightarrow y\}.$$

**Theorem 7.2** Let  $X \subset \mathbf{R}^N$ .  $X$  is closed if  $\mathbf{R}^N \setminus X$  is open.

*Proof* Exercise 7.4.

QED

**Theorem 7.3**

(1)  $X \subset \bar{X}$ .

(2)  $X = \bar{X}$  if and only if  $X$  is closed.

*Proof* Trivial.

QED

**Bounded sets** Boundedness is another characteristic that some subsets of  $\mathbf{R}^N$  possess, that proves useful in economic applications. As before, consider a simple optimization problem, finding the value of  $x$  in an opportunity set that maximizes  $x^2$ . We know from our examples above that it helps if the opportunity set is closed. Is that enough? No, we will need the opportunity set to be nonempty; there is no maximizer of  $x^2$  in  $\emptyset$ , the empty set. Is that all? Suppose the opportunity set is all of the reals,  $\mathbf{R}$ . Is there a choice of  $x \in \mathbf{R}$  that achieves a maximum value of  $x^2$ ? No. For any value of  $x$  chosen, there is a larger one elsewhere in  $R$  that gives a higher

value of  $x^2$ . Once again the issue is the availability of a limiting value, which is where boundedness comes in. We will say that a subset of  $\mathbf{R}^N$  is bounded if it can be contained inside a cube of finite size. Define the set

$$K(k) = \{x \mid x \in \mathbf{R}^N, |x_i| \leq k, i = 1, 2, \dots, N\}$$

to be the cube of side  $2k$  (centered at the origin).

Let  $X \subset \mathbf{R}^N$ .  $X$  is said to be bounded if there is  $k \in \mathbf{R}$  so that  $X \subset K(k)$ .

**Compact sets** As the previous examples suggested, when we look for well-defined maximizing behavior, it will be useful if our opportunity sets are both closed and bounded. That leads to the definition of compactness:

Let  $X \subset \mathbf{R}^N$ .  $X$  is said to be compact if  $X$  is closed and bounded.

**Finite subcover property** An open cover of a set  $X$  consists of a family of sets  $\mathcal{A}$  so that each  $A \in \mathcal{A}$  is open and  $X \subset \bigcup_{A \in \mathcal{A}} A$ . It is a property of compact sets that if  $X \subseteq \mathbf{R}^N$  is compact, then every open cover of  $X$  contains a finite subcover. That is, let  $X \subseteq \mathbf{R}^N$  be compact and let  $\mathcal{A}$  be an open cover of  $X$ . Then there is  $\mathcal{B} \subseteq \mathcal{A}$ , so that  $\mathcal{B}$  includes only a finite number of elements and  $X \subset \bigcup_{B \in \mathcal{B}} B$ .

**Boundary, interior, and the like** Let  $X \subset \mathbf{R}^N$ . The interior of  $X$  is  $\{y \mid y \in X, \text{ there is } \varepsilon > 0 \text{ so that } |x - y| < \varepsilon \text{ implies } x \in X\}$ . The interior of  $X$  is the biggest open set contained in  $X$ .

Boundary  $X \equiv \bar{X} \setminus \text{interior } X$ . The boundary of  $X$  is its outer edge, its closure minus its interior.

**Connectedness** We say that  $S, S \subseteq T \subseteq \mathbf{R}^N$ , is “closed in  $T$ ” if  $S$  includes all of its cluster points that are themselves in  $T$ . Thus, for example, every nonempty set  $S$  is closed in  $S$ . Similarly, the half open interval in  $\mathbf{R}$ ,  $(0, 1]$ , which is trivially not a closed set in  $\mathbf{R}$ , is closed in the half-open interval  $(0, 10]$ . A set  $S \subseteq \mathbf{R}^N$  is said to be connected if it cannot be expressed as the union of two disjoint nonempty subsets that are themselves closed in  $S$ .  $\mathbf{R}^N$  is connected. Hence, the only two disjoint closed sets whose union is  $\mathbf{R}^N$  are  $\mathbf{R}^N$  and  $\phi$ .

**Set summation in  $\mathbf{R}^N$**  Let  $A$  and  $B$  be subsets of  $\mathbf{R}^N$ . That is,  $A \subseteq \mathbf{R}^N, B \subseteq \mathbf{R}^N$ . Then we define  $A + B$  as

$$A + B \equiv \{x \mid x = a + b, a \in A, b \in B\}.$$



Thus, for example, if  $A$  is the line segment in  $\mathbf{R}^2$  between  $(0,0)$  and  $(1,0)$  and  $B$  is the line segment between  $(0,0)$  and  $(0,1)$ , then  $A + B$  would be the square with corners  $(0,0)$ ,  $(1,0)$ ,  $(0,1)$ , and  $(1,1)$ .

**The Bolzano-Weierstrass Theorem; completeness of  $\mathbf{R}^N$**  We stated without proof above that the reals,  $\mathbf{R}$ , are complete. That is, between any two distinct reals, there is another real number. We can now generalize this property to  $\mathbf{R}^N$ .

**Theorem 7.4 (Cantor Intersection Theorem)** *By an interval in  $\mathbf{R}^N$ , we mean a set  $I$  of the form*

$$I = \{(x_1, x_2, \dots, x_N) \mid a_1 \leq x_1 \leq b_1, a_2 \leq x_2 \leq b_2, \dots, a_N \leq x_N \leq b_N, a_i, b_i \in \mathbf{R}\}.$$

*Consider a sequence of nonempty closed intervals  $I_k$  such that*

$$I_1 \supseteq I_2 \supseteq I_3 \supseteq \dots \supseteq I_k \supseteq \dots$$

*Then there is a point in  $\mathbf{R}^N$  contained in all the intervals.*

*Proof* The proof follows from the completeness of the reals, the nested intervals property on  $\mathbf{R}$ , and from compactness of  $I_k$ . QED

**Subsequence** Starting from the sequence  $x^\nu$  we may select some infinite part of  $x^\nu$  as a *subsequence*. Thus a subsequence might consist of every third element of  $x^\nu$  or all of the odd-numbered elements of  $x^\nu$  or the first, seventh, eighth,  $\dots$ , and so forth elements of  $x^\nu$ . The subsequence must itself be a sequence, that is, have an infinite number of elements, and the sequential order of the elements in the subsequence must be the same as in the original sequence,  $x^\nu$ .

**Corollary 7.1 (Bolzano-Weierstrass Theorem for sequences)** *Let  $x^\nu, \nu = 1, 2, 3, \dots$  be a bounded sequence in  $\mathbf{R}^N$ . Then  $x^\nu$  contains a convergent subsequence.*

*Proof* (Exercise 7.6) There are two cases: Either  $x^\nu$  assumes a finite number of values or  $x^\nu$  assumes an infinite number of values. QED

## 7.1 Continuous functions

The concept of continuity is essential to general equilibrium theory. We saw the tip-off to its importance in [Chapter 5](#), where we applied the Brouwer Fixed-Point Theorem to prove the existence of equilibrium in the auctioneer's price-setting

problem. It was essential there that we be able to describe the price adjustment procedure as continuous in prices. We used the property of the continuity of demand and supply functions to show that the price adjustment process was a continuous mapping from price space into itself. The idea of continuity of a function is that there should be no jumps in the function values. Small changes in the argument,  $x$ , in the domain should correspond to small changes in the function value,  $f(x)$ .

**Definition of continuity** Let  $f : A \rightarrow B$ ,  $A \subset \mathbf{R}^m$ , and  $B \subset \mathbf{R}^p$ . Let  $\varepsilon$  and  $\delta(\varepsilon)$  be small positive real numbers; we use the functional notation  $\delta(\varepsilon)$  to emphasize that the choice of  $\delta$  depends on the value of  $\varepsilon$ . The function  $f$  is said to be continuous at  $a \in A$  if

- (i) for every  $\varepsilon > 0$  there is  $\delta(\varepsilon) > 0$  such that  $|x - a| < \delta(\varepsilon) \Rightarrow |f(x) - f(a)| < \varepsilon$  or, equivalently,  
(ii)  $x^\nu \in A$ ,  $\nu = 1, 2, \dots$  and  $x^\nu \rightarrow a$  implies  $f(x^\nu) \rightarrow f(a)$ .

The function  $f$  is said to be continuous on  $A$  if  $f$  is continuous at all points  $a \in A$ .

It will be an exercise below to prove that (i) and (ii) are equivalent.

The essence of continuity is that nearby points in the domain be mapped into nearby points in the range; there are no jumps. The definition in part (i) says that for every targeted small variation of function values by which we wish to limit values of the function, there is a corresponding small radius in the domain so that if the independent variable is restricted to remain within that radius, the variation in function values will remain within the desired limits. To see the power of this definition, think of a discontinuous function, for example,

$$g(x) = \begin{cases} -1 & \text{for } x < 0 \\ +1 & \text{for } x \geq 0. \end{cases}$$

The function  $g$  is discontinuous at 0. Set  $\varepsilon = 1/2$ . There is no  $\delta > 0$  so that when  $x$  is restricted to a radius of  $\delta$  about 0,  $g(x)$  will keep within a range of  $\varepsilon$  about  $g(0)$ . There will always be points in the  $\delta$ -neighborhood where  $g(x) = -1$ , far more than  $\varepsilon$  away from  $g(0)$ . Hence the function  $g$  is not continuous. This is the kind of behavior that the definition of continuity rules out. The equivalent definition, part (ii), describes continuity as the property of  $f$  that the image under  $f$  of a convergent sequence in the domain will be a convergent sequence of function values in the range.

**Theorem 7.5** Let  $f : A \rightarrow B$ , where  $f$  is continuous on  $A$ . Let  $S \subset B$ , with  $S$  closed. Then  $f^{-1}(S)$  is closed in  $A$ .

*Proof* Let  $x^\nu \in f^{-1}(S)$  and  $x^\nu \rightarrow x^o$  and  $x^o \in A$ . We must show that  $x^o \in f^{-1}(S)$ . Continuity of  $f$  implies that  $f(x^\nu) \rightarrow f(x^o)$ .  $f(x^\nu) \in S$  and  $S$  is closed, so  $f(x^o) \in S$ . Thus  $x^o \in f^{-1}(S)$ . QED

Theorem 7.5 says that the inverse image of a closed set under a continuous mapping is closed.

**Theorem 7.6** *Let  $f : A \rightarrow B$ , where  $f$  is continuous. Let  $S \subset A$ , with  $S$  compact. Then  $f(S)$  is compact.*

*Proof Closedness:* Let  $y^\nu \in f(S)$ ,  $\nu = 1, 2, \dots$ ,  $y^\nu \rightarrow y^o$ . We must show that  $y^o \in f(S)$ . There is  $x^\nu \in S$ ,  $f(x^\nu) = y^\nu$ . By compactness of  $S$ , there is a convergent subsequence of  $x^\nu$ . Take the subsequence and relabel, so that  $x^\nu \rightarrow x^o$ ; then  $x^o \in S$  by closedness of  $S$ . But continuity of  $f$  implies that  $f(x^\nu) \rightarrow f(x^o) = y^o$ , so  $f(x^o) = y^o \in f(S)$  and  $f(S)$  is closed as required.

*Boundedness:* Choose some positive  $\varepsilon$ . For each  $x \in S$ , there is a positive  $\delta$  ( $\delta$ 's value depending on both  $x$  and  $\varepsilon$ ) so that if  $y \in S$  and  $|x - y| < \delta$ , then  $|f(x) - f(y)| < \varepsilon$ . For all  $x$  in  $S$ , consider the open ball centered at  $x$  with radius  $\delta$ . The value of  $\delta$  may vary with  $x$ . This set of open balls covers  $S$ . But every open cover of a compact set has a finite subcover, that is, that a finite subset of these open balls covers  $S$ . But then the maximum variation in  $f(S)$  is  $\varepsilon$  times the number of open balls in the finite subcover – a finite number. This completes the proof. QED

Theorem 7.6 says that the image of a compact set under a continuous mapping is compact.

The supremum of a set of real numbers (denoted  $\sup$ ) is the least upper bound of the set under  $\geq$ , when this bound exists. For a bounded set of reals, the  $\sup$  will necessarily exist. It is equivalent to a maximum when the  $\sup$  value is actually achieved in the set. The infimum of a set of real numbers (denoted  $\inf$ ) is the greatest lower bound of the set under  $\geq$ , when it exists. It is equivalent to a minimum when the  $\inf$  value is actually achieved in the set.

**Corollary 7.2** *Let  $f : A \rightarrow \mathbf{R}$ , where  $f$  is continuous, and  $S \subset A$ ,  $S \neq \emptyset$ , with  $S$  compact. Then there are  $\bar{x}, \underline{x} \in S$  such that  $f(\bar{x}) = \sup\{f(x) \mid x \in S\}$  and  $f(\underline{x}) = \inf\{f(x) \mid x \in S\}$ .*

This corollary is the most useful single result for economic theory in the analysis of continuous functions. It gives us a simple sufficient condition to identify when

a function has a well-defined extremum (maximum or minimum). The corollary says that two sufficient conditions allow us to say that a real-valued function  $f$  achieves its maximum and minimum on a set  $S$ . Those conditions are that  $f$  be continuous throughout  $S$  and that  $S$  be compact. As we develop the theory of the firm and the theory of the household in the rest of this volume, much of our effort will go into setting up the models so that we can characterize the opportunity sets of firms and households as compact and their maximands as continuous real-valued functions. That will allow us to apply Corollary 7.2 to achieve well-defined optimizing behavior.

Let  $T, C, O \subset \mathbf{R}^q$ ; let  $S \subset \mathbf{R}^p$ ,  $C$  closed in  $\mathbf{R}^q$ ,  $O$  open in  $\mathbf{R}^q$ . Let  $\mathcal{C} \equiv C \cap T$ ,  $\mathcal{O}' \equiv O \cap T$ . Then  $\mathcal{C}$  is said to be “closed in  $T$ ,” and  $\mathcal{O}'$  is said to be “open in  $T$ .”

**Theorem 7.7** *Let  $f : S \rightarrow T$ . The following statements are equivalent:*

1.  $f$  is continuous on  $S$ .
2. For every  $\mathcal{T} \subset T$ ,  $\mathcal{T}$  closed in  $T$ ,  $f^{-1}(\mathcal{T}) \subset S$ ,  $f^{-1}(\mathcal{T})$  is closed in  $S$ .
3. For every  $\mathcal{O}' \subset T$ ,  $\mathcal{O}'$  open in  $T$ ,  $f^{-1}(\mathcal{O}') \subset S$ ,  $f^{-1}(\mathcal{O}')$  is open in  $S$ .

*Proof* Equivalence of item 2 and item 3 is trivial because  $f^{-1}(T \setminus \mathcal{T})$  is equivalent to  $f^{-1}(\mathcal{O}')$  for suitably chosen  $\mathcal{T} = T \setminus \mathcal{O}'$ . Equivalence of item 1 and item 3 follows from the  $\varepsilon - \delta$  definition of continuity. QED

**Homogeneous functions** Let  $f : \mathbf{R}^p \rightarrow \mathbf{R}^q$ . The function  $f$  is said to be homogeneous of degree 0 if, for every scalar (real number)  $\lambda > 0$ , we have  $f(\lambda x) = f(x)$ .  $f$  is said to be homogeneous of degree 1 if, for every scalar  $\lambda > 0$ , we have  $f(\lambda x) = \lambda f(x)$ .

## 7.2 Bibliographic note

Chapter 1 of Debreu (1959) provides an excellent concise survey of the mathematical results presented here and in Chapter 23. Standard texts in real analysis include those by Bartle (1976), Bartle and Sherbert (1992), and Rudin (1976). Excellent treatments focusing on mathematics for economic theory include Carter (2001); Corbae, Stinchcombe, and Zeman (2009); and Ok (2007).

### Exercises

- 7.1 Prove Theorem 7.1. Let  $x^v \in \mathbf{R}^N$ ,  $v = 1, 2, \dots$ . Then  $x^v \rightarrow x^o$  if and only if, for any  $\varepsilon > 0$ , there is  $q(\varepsilon)$  such that for all  $q' > q(\varepsilon)$ ,  $|x^{q'} - x^o| < \varepsilon$ .

- 7.2 Give two examples of open sets in  $\mathbf{R}$  and two examples of open sets in  $\mathbf{R}^N$ .
- 7.3 Give two examples of closed subsets of  $\mathbf{R}$  and two examples of closed subsets of  $\mathbf{R}^N$ .
- 7.4 Prove Theorem 7.2. Let  $X \subset \mathbf{R}^N$ .  $X$  is closed if  $\mathbf{R}^N \setminus X$  is open.
- 7.5 Find a nonempty set in  $\mathbf{R}^N$  whose interior is empty. Find a nonempty set in  $\mathbf{R}^N$  that is equal to its interior.
- 7.6 Prove the Bolzano-Weierstrass Theorem for sequences, the corollary to Theorem 7.4: Let  $x^\nu$  be a bounded sequence in  $\mathbf{R}^N$ . Then  $x^\nu$  contains a convergent subsequence. *Suggestion:* You get to use theorem 7.4 in your proof. Case 1:  $x^\nu$  assumes a finite number of values (though  $\nu$  runs on indefinitely). This is the easy case. Case 2:  $x^\nu$  assumes an infinite number of values (though it is contained in a bounded set). In this case, put a cube around the bounded set. Partition each side of the cube in half, making  $2^N$  subcubes. One (or more) of the subcubes will contain an infinite number of elements of the sequence. Denote this cube  $I_1$ . Repeat to define  $I_2$ . Keep on repeating.  $I_1 \supset I_2 \supset I_2 \supset \dots$ . Apply Theorem 7.4.
- 7.7 Prove that forms (i) and (ii) of the definition of continuity of a function are equivalent.
- 7.8 Show that the following sequences in  $\mathbf{R}$  are convergent:  
 (i)  $x^\nu = 3 + \left(-\frac{1}{10}\right)^\nu, \nu = 1, 2, 3, \dots$   
 (ii)  $x^\nu = \frac{2}{\nu} + 10^{-\nu}, \nu = 1, 2, 3, \dots$
- 7.9 Show that the following sequence in  $\mathbf{R}$  is not convergent:

$$x^\nu = 3^\nu + (-1)^\nu 3^\nu, \nu = 1, 2, 3, \dots,$$

but find a convergent subsequence.

Recall the following definitions, concerning subsets of  $\mathbf{R}^N$ :

- a set is “closed” if it contains all of its cluster points (limit points).
- a set is “open” if, for each point in the set, there is a small ball (neighborhood) centered at the point, contained in the set.
- a set is “bounded” if it can be contained in a cube of finite size, centered at the origin.
- a set is “compact” if it is both closed and bounded.

- 7.10 Is the following subset of  $\mathbf{R}^2$  closed? open? bounded? compact? Explain your answer.  $T = 45^\circ$  line through the origin  $= \{(x, y) | (x, y) \in \mathbf{R}^2, x = y\}$ .

- 7.11 Is the following subset of  $R^2$  closed? open? bounded? compact? Explain your answer.  $U = \text{ball of radius 10 centered at the origin, not including its boundary} = \{(x, y) | (x, y) \in R^2, x^2 + y^2 < 100\}$ .
- 7.12 Consider the following function from  $R$  into  $R$ :  $f(x) = x^2$ . Is  $f$  continuous at 0? Explain your answer (a nontechnical explanation is sufficient, you don't need to do an  $\varepsilon - \delta$  proof).
- 7.13 Consider the following function from  $R$  into  $R$ :  $g(x) = 0$  for  $-1 \leq x \leq 1$ ;  $g(x) = 1$  for  $x < -1$  and for  $x > 1$ . Is  $g$  continuous at  $x = -1$ ? Explain your answer. Is  $g$  continuous at  $x = 0$ ? Explain your answer. (Nontechnical explanations are sufficient.)
- 7.14 Let  $x^\nu = (x_1^\nu, x_2^\nu)$ ,  $\nu = 1, 2, 3, \dots$ , be a sequence in  $R^2$ . We have two definitions available for  $x^\nu \rightarrow x^0$ :
- (a) *Definition 1*: Let  $x^i \in R^N$ ,  $i = 1, 2, \dots$ . We say that  $x^i \rightarrow x^0$  if for each coordinate  $n = 1, 2, \dots, N$ ,  $x_n^i \rightarrow x_n^0$ ;
- (b) *Definition 2* (from Theorem 7.1): Let  $x^i \in R^N$ ,  $i = 1, 2, \dots$ . Then  $x^i \rightarrow x^0$  if for any  $\varepsilon$  there is  $q(\varepsilon)$  such that for all  $q^i > q(\varepsilon)$ ,  $\|x^{q^i} - x^0\| < \varepsilon$ .
- Show that if  $x^\nu$  fulfills Definition 1 then it fulfills Definition 2 (this amounts to proving in  $R^2$  half of the "if and only if" in Theorem 7.1; do not assume Theorem 7.1).
- 7.15 Recall that we define Set Summation in  $R^N$  as follows: Let  $A \subseteq R^N$ ,  $B \subseteq R^N$ . Then

$$A + B \equiv \{x | x = a + b, a \in A, b \in B\}.$$

Let  $A, B \subset R^2$ . Then,

$A = \{(x, y) | 0 \leq x \leq 1, y = 0\}$ , a closed interval on the  $x$  axis;

$B = \{(x, y) | 1 \leq x \leq 2, 1 \leq y \leq 3\}$ , a closed rectangle in the positive quadrant.

Describe mathematically  $A + B$ . That is, fill in the blank:  $A + B = \{(x, y) | \dots\}$ .

- 7.16 Let  $A, B, C \subset R^2$ . Then,

$A = \{(x, y) | x^2 + y^2 < 2\}$ , a ball of radius 2 centered at the origin;

$B = \{(x, y) | 1 \leq x \leq 2, 1 \leq y \leq 3\}$ , a rectangle in the positive quadrant;

$C = \{(x, y) | x + y = 3\}$ , a line of slope  $-1$  and intercept 3.

(a) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are closed?

- (b) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are open?  
 (c) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are bounded?  
 (d) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are compact?

7.17 Recall the Bolzano-Weierstrass Theorem for sequences: Let  $x^i$ ,  $i = 1, 2, 3, \dots$  be a bounded sequence in  $\mathbf{R}^N$ . Then  $x^i$  contains a convergent subsequence. Let

$$x^\nu \in \mathbf{R}, \nu = 1, 2, 3, \dots \quad x^\nu = (-1)^\nu + \left(\frac{1}{2}\right)^\nu.$$

- (a) Is  $x^\nu$  bounded? Explain.  
 (b) Is  $x^\nu$  convergent? Explain.  
 (c) If your answer to part “b” is “yes,” find the limit. Explain  
 (d) If your answer to part “a” is “yes” and to part “b” is “no,” then find a convergent subsequence and its limit. Demonstrate convergence.

7.18 Let  $A, B, C \subset \mathbf{R}^2$ , where

$$A = \{(x, y) \mid x^2 + y^2 < 10,000\},$$

a ball of radius 100 centered at the origin. Note the weak inequality in the definition of  $A$ ; it means that  $A$  does not include its boundary.

$$B = \{(x, y) \mid 1 \leq x \leq 5, 3 \leq y \leq 20\},$$

a rectangle in the positive quadrant. Note the weak inequality in the definition of  $B$ ; it means that  $B$  includes its boundary.

$$C = \{(x, y) \mid y = x + 20\},$$

a line slope 1 and intercept 20.

- (a) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are closed?  
 (b) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are open?  
 (c) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are bounded?  
 (d) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are compact?

7.19 Recall the Bolzano-Weierstrass Theorem for sequences: Let  $x^i$ ,  $i = 1, 2, 3, \dots$  be a bounded sequence in  $\mathbf{R}^N$ . Then  $x^i$  contains a convergent subsequence. Let  $x^\nu \in \mathbf{R}$ ,  $\nu = 1, 2, 3, \dots$   $x^\nu = (-1)^\nu(10)$ . That is,  $x^\nu = -10$  for  $\nu$  odd, and  $x^\nu = 10$  for  $\nu$  even.

- (a) Is  $x^\nu$  bounded? Explain.  
 (b) Is  $x^\nu$  convergent? Explain.  
 (c) If your answer to part b is “yes,” find the limit. Explain. If your answer to part a is “yes” and to part b is “no,” then find a convergent subsequence and its limit. Demonstrate convergence.

- 7.20 Think of a vector of purchases of  $N$  goods as a point in  $R^N$ ,  $a = (a_1, a_2, \dots, a_N)$  where  $a_1$  is the amount of good 1 purchased,  $a_2$  is the amount of good 2 purchased, and so forth. Think of prices of the  $N$  goods as represented by a point in  $R^N$   $p = (p_1, p_2, \dots, p_n, \dots, p_N)$ , where  $p_1$  is the price of good 1,  $p_2$  is the price of good 2, and so forth. Prof. Debreu writes (paraphrasing slightly): “The *value* of an action  $a$  relative to the price system  $p$  is  $\sum_{i=1}^N p_i a_i$ , the [dot] product  $p \cdot a$ .” Briefly explain this definition of the *value* of the purchase plan  $a = (a_1, a_2, \dots, a_N)$  relative to prices  $p = (p_1, p_2, \dots, p_n, \dots, p_N)$ . What does it mean in words? Why does it make sense? Your answer should run between ten and 100 words.
- 7.21 Consider each of the following functions of  $R$  to  $R$ . In each case state whether the function is continuous at 0.
- (a)  $f(x) = x + 10$   
 (b)  $g(x) = -1$  for  $x \leq 0$ ,  $g(x) = 1$  for  $x > 0$   
 (c)  $h(x) = x^2$
- 7.22 Recall the following definitions, concerning subsets of  $R^N$ :
- a set is “closed” if it contains all of its cluster points (limit points).
  - a set is “open” if, for each point in the set, there is a small ball (neighborhood) centered at the point, contained in the set.
  - a set is “bounded” if it can be contained in a cube of finite size, centered at the origin.
  - a set is “compact” if it is both closed and bounded.
- (a) Is the following subset of  $R^2$  closed? open? bounded? compact? Explain your answer.
- $$T = 45^\circ \text{ line through the origin} = \{(x, y) | (x, y) \in R^2, x = y\}.$$
- (b) Is the following subset of  $R^2$  closed? open? bounded? compact? Explain your answer.
- $$U = \text{ball of radius 10 centered at the origin, including its boundary} \\ = \{(x, y) | (x, y) \in R^2, x^2 + y^2 \leq 100\}.$$
- 7.23 Let  $A, B \subset R$ .  $A = [-1, 12]$ , the closed interval from  $-1$  to  $12$ .  $B = [7, 18]$ , the closed interval from  $7$  to  $18$ .
- (a) Describe  $A \cup B$ . Representing  $A \cup B$  as one or more intervals is sufficient.
- (b) Describe  $A \cap B$ . Representing  $A \cap B$  as one or more intervals is sufficient.
- (c) Describe  $A \setminus B$ . Representing  $A \setminus B$  as one or more intervals is sufficient.



- 7.24 Let  $S \subset \mathbf{R}^2$ ,  $S$  compact (closed and bounded). Let  $x^\nu = (x_1^\nu, x_2^\nu)$ ,  $\nu = 1, 2, 3, \dots$ , be a sequence in  $S$ .  $x^\nu \in S$ , all  $\nu$ .
- (a) Do you have enough information to tell if  $x^\nu$  is a convergent sequence? Explain or give an example illustrating your response.
  - (b) Do you have enough information to tell if  $x^\nu$  has a convergent subsequence? Explain.
  - (c) Let  $x^0$  be a cluster point of  $x^\nu$ . Is  $x^0$  an element of  $S$ ? Explain.
- 7.25 Let  $A, B, C \subset \mathbf{R}^2$ .
- $A = \{(x, y) | x^2 + y^2 < 100\}$ , a ball of radius 10 centered at the origin (note the strict inequality in the definition of  $A$ );
- $B = \{(x, y) | 1 < x < 5, 3 < y < 20\}$ , a rectangle in the positive quadrant (note the strong inequality in the definition of  $B$ );
- $C = \{(x, y) | x + y = 10\}$  a line of slope  $-1$  and intercept 10.
- (a) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are closed?
  - (b) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are open?
  - (c) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are bounded?
  - (d) Of the three sets,  $A$ ,  $B$ , and  $C$ , which are compact?

## 8

### Convex sets, separation theorems, and nonconvex sets in $\mathbf{R}^N$

**Definition** A set of points  $S$  in  $\mathbf{R}^N$  is said to be convex if the line segment between any two points of the set is completely included in the set, that is,  $S$  is **convex** if  $x, y \in S$  implies  $\{z \mid z = \alpha x + (1 - \alpha)y, 0 \leq \alpha \leq 1\} \subseteq S$ .

$S$  is said to be strictly convex if  $x, y \in S, x \neq y, 0 < \alpha < 1$  implies  $\alpha x + (1 - \alpha)y \in \text{interior } S$ .

The notion of convexity is that a set is convex if it is connected, has no holes on the inside, and has no indentations on the boundary. Figure 8.1 displays convex and nonconvex sets. A set is strictly convex if it is convex and has a continuous strict curvature (no flat segments) on the boundary.

**Properties of convex sets** Let  $C_1$  and  $C_2$  be convex subsets of  $\mathbf{R}^N$ . Then

$C_1 \cap C_2$  is convex,

$C_1 + C_2$  is convex,

$\overline{C_1}$  is convex.

*Proof* See Exercise 8.1.

QED

The concept of convexity of a set in  $\mathbf{R}^N$  is essential in mathematical economic analysis. This reflects the importance of continuous point-valued optimizing behavior. To understand the importance of convexity, consider for a moment what will happen when it is absent. Suppose widgets are consumed only in discrete lots of 100. The insistence on discrete lots is a nonconvexity. Suppose a typical widget eater at some prices to be indifferent between buying a lot of 100 and buying 0. He will definitely not buy a fractional lot. At a low price, he will want to buy a lot of 100. As prices increase, he will become indifferent at some price, say, at  $p^*$ , between 0 and 100. At still higher prices, he will demand 0. The demand curve has a gap

Convex Sets:



Non-Convex Sets:

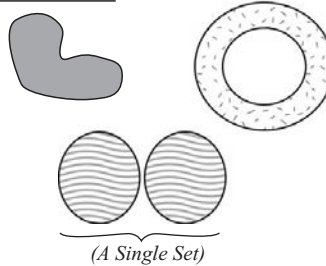


Fig. 8.1. Convex and nonconvex sets.

at  $p^*$ . Demand is set-valued (consisting of the two points 0 and 100) and appears discontinuous<sup>1</sup> at  $p^*$ . With a gap that big in the demand curve, it is clear that there may be no intersection of supply and demand and hence no equilibrium. It is to prevent this family of difficulties that we will focus on convexity (until [Chapter 25](#) and the concluding sections of this chapter and [Chapter 22](#)).

Strict convexity typically will assure uniqueness (point-valuedness) of maxima. Conversely, when opportunity sets or preferences are nonconvex (not convex), optimizing behavior of firms or households may jump between discrete noncontiguous points as prices vary.

## 8.1 Separation theorems

The Separating Hyperplane Theorem says that if we have two disjoint convex sets in  $\mathbf{R}^N$  we can find a (hyper)plane between them so that one of the two sets is above the plane and the other below. The plane separates the convex sets. Because the plane is linear, it is defined by an equation that looks like a price system for  $N$  commodities. The Bounding Hyperplane Theorem leads to a similar interpretation. When the economy is described by the convex sets representing tastes (convex upper contour sets) or technology, we can use the separation theorems to characterize an efficient allocation as sustained by a price system. We'll see this in [Chapters 18](#) and [22](#).

<sup>1</sup> The set-valued demand function in this case is upper hemi-continuous but not convex-valued. This is a concept developed in [Chapters 23, 24, and 25](#).

All of the sets and vectors we treat here will be in  $\mathbf{R}^N$ . Let  $p \in \mathbf{R}^N$ ,  $p \neq 0$ . Then we define a hyperplane with normal  $p$  and constant  $k$  to be a set of the form  $H \equiv \{x \mid x \in \mathbf{R}^N, p \cdot x = k\}$ , where  $k$  is a real number. Note that for any two vectors,  $x$  and  $y$  in  $H$ ,  $p \cdot (x - y) = 0$ .  $p$  and  $(x - y)$  are said to be “orthogonal”; that is, they are perpendicular to one another.

$H$  divides  $\mathbf{R}^N$  into two subsets, the portion “above”  $H$  and the portion “below,” as measured by the dot product of  $p$  with points of  $\mathbf{R}^N$ . The closed half space above  $H$  is defined as the set  $\{x \mid x \in \mathbf{R}^N, p \cdot x \geq k\}$ . The closed half space below  $H$  is defined as  $\{x \mid x \in \mathbf{R}^N, p \cdot x \leq k\}$ .  $H$  is said to be *bounding* for  $S \subset \mathbf{R}^N$  if  $S$  is a subset of one of the two half spaces defined by  $H$ .

**Lemma 8.1** *Let  $K$  be a nonempty closed convex subset of  $\mathbf{R}^N$ , and let  $z \in \mathbf{R}^N$ ,  $z \notin K$ . Then there is  $y \in K$  and  $p \in \mathbf{R}^N$ ,  $p \neq 0$ , so that  $p \cdot z < k = p \cdot y \leq p \cdot x$  for all  $x \in K$ .*

The lemma says that for a nonempty, closed, convex set  $K$  (not including the whole space) there is a hyperplane separating  $K$  from a point outside the set.

*Proof of Lemma 8.1* Choose  $y \in K$  as the closest point in  $K$  to  $z$ . That is,  $y$  minimizes  $|x - z|$  for all  $x \in K$  (continuity of the Euclidean norm and closedness of  $K$  ensure that a minimizer exists). Now we define  $p = y - z$  and  $k = p \cdot y$ .

We must demonstrate that  $p \cdot z < k$  and that  $p \cdot x \geq k$  for all  $x \in K$ . The first of these follows directly:  $p \cdot z = p \cdot z - p \cdot y + p \cdot y = -p \cdot p + p \cdot y < k$ . Consider  $x \in K$ . We must show that  $p \cdot x \geq k$ . Because  $K$  is convex, we know that every point  $w$  on the line segment between  $x$  and  $y$ ,  $w = \alpha x + (1 - \alpha)y$ ,  $1 \geq \alpha \geq 0$ , is an element of  $K$ . We will show that the proposition  $p \cdot x < k$  leads to a contradiction.  $w = y + \alpha(x - y)$ . Consider

$$\begin{aligned} |z - y|^2 - |z - w|^2 &= |z - y|^2 - |(z - y) - \alpha(x - y)|^2 \\ &= (z - y) \cdot (z - y) - [(z - y) \cdot (z - y) - 2\alpha(z - y) \cdot (x - y) \\ &\quad + \alpha^2(x - y) \cdot (x - y)] \\ &= -2\alpha p \cdot (x - y) - \alpha^2(x - y) \cdot (x - y) \\ &= -\alpha[2p \cdot (x - y) + \alpha(x - y) \cdot (x - y)]. \end{aligned}$$

Recall that  $p \cdot y = k$ . Suppose, contrary to hypothesis, that  $p \cdot x < k$ . Then  $p \cdot (x - y) = p \cdot x - p \cdot y < 0$ . Then, for  $\alpha$  sufficiently small,  $|z - y|^2 - |z - w|^2 > 0$  and

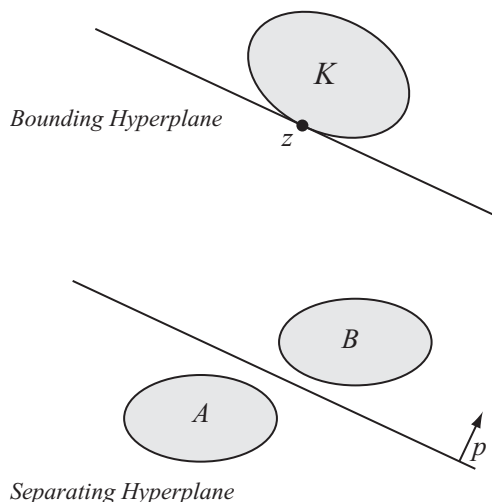


Fig. 8.2. Bounding and separating hyperplanes for convex sets.

hence  $|z - y| > |z - w|$ . But this is a contradiction. The point  $y$  was chosen as the element of  $K$  closest to  $z$ . There can be no  $w$  in  $K$  closer to  $z$  than  $y$ .

The contradiction proves the lemma.

QED

**Theorem 8.1 (Bounding Hyperplane Theorem [Minkowski])** *Let  $K$  be convex,  $K \subset \mathbf{R}^N$ . There is a hyperplane  $H$  through  $z$  and bounding for  $K$  if  $z$  is not interior to  $K$ .*

*Proof* If  $z \notin \overline{K}$ , then the existence of  $H$  follows directly from the lemma. If  $z \in$  boundary  $K$ , then consider a sequence  $z^v \notin \overline{K}$ ,  $z^v \rightarrow z$ . Let  $p^v$  be the corresponding sequence of normals to the supporting hyperplane, chosen to have length unity. The sequence is in a closed bounded set (the unit sphere). It thus has a convergent subsequence, whose limit is the required normal. QED

**Theorem 8.2 (Separating Hyperplane Theorem)** *Let  $A, B \subset \mathbf{R}^N$ ; let  $A$  and  $B$  be nonempty, convex, and disjoint, that is,  $A \cap B = \emptyset$ . Then there is  $p \in \mathbf{R}^N$ ,  $p \neq 0$ , so that  $p \cdot x \geq p \cdot y$ , for all  $x \in A$ ,  $y \in B$ .*

*Proof* Consider  $K = A - B$ .  $K$  is convex. Because  $A$  and  $B$  are disjoint,  $0 \notin K$ . Then, by the lemma, there is  $p$  so that  $p \cdot z \geq p \cdot 0 = 0$  for all  $z \in K$ . If we let  $z = x - y$  then  $p \cdot x \geq p \cdot y$ . QED

The hyperplane with normal  $p$  is said to separate  $A$  and  $B$ . Bounding and separating hyperplanes are presented in [Figure 8.2](#).

## 8.2 The Shapley-Folkman Theorem

Properties of convex sets are developed previously in this chapter and also in [Chapter 9](#). We'll find throughout the rest of this book how useful the convexity property is. However, not all economic relations can conveniently be described using convex sets. Some relations (typically involving economies of scale or specialization in consumption or production) are best described using nonconvex sets. There is a remarkable family of results, the Shapley-Folkman Theorem, that tells us that the sum of a large number of nonconvex sets – though still nonconvex – is approximately convex. The nonconvexities do not compound each other indefinitely.

The overwhelming majority of results in mathematical general equilibrium theory follow from the study of convex sets (already discussed) and from the fixed point theorems that apply in convex settings ([Chapter 9](#)). The results on nonconvex sets that follow are a bit technical – the first-time reader may skip them. They are useful in dealing with small scale economies and preferences for concentrated consumption ([Chapter 25](#)) and for the most general proofs of convergence of the core of an economy ([Chapter 22](#), section 22.4).

### 8.2.1 Nonconvex sets and their convex hulls

A typical nonconvex set contains a hole or indentation.

**Example 8.1** Consider  $V^1 = \{x \in R^2 \mid 3 \leq |x| \leq 10\}$ .  $V^1$  is a disk in  $R^2$  with a hole in the center. The hole makes it nonconvex. Let  $V^2 = \{x \in R^2 \mid |x| \leq 10; x_1 \geq 0 \text{ or } x_2 \geq 0\}$ .  $V^2$  is the disk of radius 10 centered at the origin with the lower left quadrant omitted. The indentation at the lower left makes  $V^2$  nonconvex.

The *convex hull* of a set  $S$  will be the smallest convex set containing  $S$ . The convex hull of  $S$  will be denoted  $\text{con}(S)$ . We can define  $\text{con}(S)$ , for  $S \subset R^N$ , as follows:

$$\text{con}(S) \equiv \{x \mid x = \sum_{i=0}^N \alpha^i x^i, \text{ where } x^i \in S, \alpha^i \geq 0 \text{ all } i, \text{ and } \sum_{i=0}^N \alpha^i = 1\}$$

or equivalently as

$$\text{con}(S) \equiv \bigcap_{S \subset T; T \text{ convex}} T.$$

That is,  $\text{con}(S)$  is the smallest convex set in  $R^N$  containing  $S$ .

**Example 8.2**  $\text{con}(V^1) = \{x \in R^2 \mid |x| \leq 10\}$ , and  $\text{con}(V^2) = \{x \in R^2 \mid |x| \leq 10 \text{ for } x_1 \geq 0 \text{ or } x_2 \geq 0; \text{ for } x_1, x_2 \leq 0, x_1 + x_2 \geq -10\}$ . Taking the convex hull of a set means filling in the holes just enough to make the amended set convex.

### 8.2.2 The Shapley-Folkman Lemma

Most economic analysis uses convex sets. We'd like a means to formalize the distinction between economic behavior characterized by convex sets versus nonconvex sets. One way to represent this distinction is to look at the discrepancy between a nonconvex set and its convex hull,  $\text{con}(S) \setminus S$ . This focus leads to the Shapley-Folkman Theorem. We'll now confine attention to compact sets. The theorem tells us that the result of summing up a large number of compact nonconvex sets is an approximately convex set. The theorem makes the approximation more precise.

**Lemma 8.2 (Shapley-Folkman)** *Let  $S^1, S^2, S^3, \dots, S^m$ , be nonempty compact subsets of  $\mathbf{R}^N$ . Let  $x \in \text{con}(S^1 + S^2 + S^3 + \dots + S^m)$ . Then for each  $i = 1, 2, \dots, m$ , there is  $y^i \in \text{con}(S^i)$  so that  $\sum_{i=1}^m y^i = x$  and with at most  $N$  exceptions,  $y^i \in S^i$ . Equivalently: Let  $F$  be a finite family of nonempty compact sets in  $\mathbf{R}^N$ , and let  $y \in \text{con}(\sum_{S \in F} S)$ . Then there is a partition of  $F$  into two disjoint subfamilies  $F'$  and  $F''$  with the number of elements in  $F' \leq N$  so that  $y \in \sum_{S \in F'} \text{con}(S) + \sum_{S \in F''} S$ .*

To see how the lemma works, let's take a simple example. Let's start with ten identical subsets of  $\mathbf{R}^2$ . Let  $S^i = \{(0, 0), (0, 1), (1, 0), (1, 1)\}$  for  $i = 1, 2, \dots, 10$ . Each of the sets  $S^i$  consists of four points, the four corners of a square in  $\mathbf{R}^2$  with one corner at the origin and sides lying on the coordinate axes. Now consider  $\text{con}(S^1 + S^2 + S^3 + \dots + S^{10})$ .  $\text{con}(S^1 + S^2 + S^3 + \dots + S^{10}) = \{x | x \in \mathbf{R}^2, 0 \leq x_1, x_2 \leq 10\}$ . Choose a typical point in  $\text{con}(S^1 + S^2 + S^3 + \dots + S^{10})$ , say,  $x = (5.5, 5.7)$ . The lemma says that  $x$  can be represented as a sum of points in the convex hulls of the original sets,  $\text{con}(S^1), \text{con}(S^2), \dots, \text{con}(S^{10})$ . More important, the theorem says that  $x$  can be represented in this way as a sum of points most (all but two in  $\mathbf{R}^2$ ) coming from the original sets  $S^1, S^2, S^3, \dots, S^{10}$ , not from points of their convex hulls that were not part of the original sets  $S^i$ . In this example, there are many choices of  $x^i$  that will fulfill the theorem. For example, let  $x^1 = (0.5, 0) \in \text{con}(S^1)$ ,  $x^2 = (0, 0.7) \in \text{con}(S^2)$ ,  $x^3 = (1, 1) \in S^3$ ,  $x^4 = (1, 1) \in S^4$ ,  $x^5 = (1, 1) \in S^5$ ,  $x^6 = (1, 1) \in S^6$ ,  $x^7 = (1, 1) \in S^7$ ,  $x^8 = (0, 0) \in S^8$ ,  $x^9 = (0, 0) \in S^9$ ,  $x^{10} = (0, 0) \in S^{10}$ . Then  $x = \sum_{i=1}^{10} x^i$ , all  $x^i \in \text{con}(S^i)$  and with only two exceptions  $x^i \in S^i$ . This is just what the Shapley-Folkman Lemma asserts.

### 8.2.3 Measuring nonconvexity, the Shapley-Folkman Theorem

We now introduce a scalar measure of the size of a nonconvexity.

**Definition** *The radius of a compact set  $S$  is defined as*

$$\text{rad}(S) \equiv \inf_{x \in \mathbf{R}^N} \sup_{y \in S} |x - y|.$$

*That is,  $\text{rad}(S)$  is the radius of the smallest closed ball containing  $S$ .*

**Theorem 8.3 (Shapley-Folkman)** *Let  $F$  be a finite family of compact subsets  $S \subset \mathbb{R}^N$  and  $L > 0$  so that  $\text{rad}(S) \leq L$  for all  $S \in F$ . Then for any  $x \in \text{con}(\sum_{S \in F} S)$  there is  $y \in \sum_{S \in F} S$  so that  $|x - y| \leq L\sqrt{N}$ .*

The significance of the Shapley-Folkman theorem is that the sum of a large number of compact nonconvex sets is approximately convex. We start with a family of sets  $F$  whose elements  $S \in F$  are of  $\text{rad}(S)$ , the measure of size, less than or equal to  $L$ . The measure of the size of a nonconvexity suggested here is the distance between a point of the convex hull and the nearest point of the underlying set. Adding a few sets together may increase the size of the nonconvexity in the sum; but eventually the radius of the nonconvexity is limited by an upper bound of  $L\sqrt{N}$ . As additional sets are added, their nonconvexities do not compound one another; the nonconvexity of the sum does not become progressively larger. The size of the holes or indentations in the summation does not grow as additional summands are added. As additional sets are added, the sum of the sets will typically become larger, but nonconvexities in the sum are bounded above; they do not grow. Speaking imprecisely, we could say that the sum becomes approximately convex (as a proportion of the size of the sum) as the number of sets in the summation becomes large.

#### 8.2.4 Corollary: A tighter bound

**Definition** *We define the inner radius of  $S \subset \mathbb{R}^N$  as*

$$r(S) \equiv \sup_{x \in \text{con}(S)} \inf_{T \subset S; x \in \text{con}(T)} \text{rad}(T).$$

**Corollary 8.1 (Corollary to the Shapley-Folkman Theorem)** *Let  $F$  be a finite family of compact subsets  $S \subset \mathbb{R}^N$  and  $L > 0$  so that  $r(S) \leq L$  for all  $S \in F$ . Then, for any  $x \in \text{con}(\sum_{S \in F} S)$ , there is  $y \in \sum_{S \in F} S$  so that  $|x - y| \leq L\sqrt{N}$ .*

The corollary and its interpretation here are very similar to the Shapley-Folkman Theorem. The theorem is stated in terms of the radius of spheres circumscribing the summands. The corollary is stated in terms of the radius of spheres inscribed in the nonconvexities of the summands. Again, the interpretation is that, after a finite number of sets are added, the addition of more sets to the summation will not increase the size of the nonconvexities while it increases the size of the summation. Thus, as a proportion of the size of the sum, or the number of summands, the sum of sets becomes approximately convex as the number of summands grows.

### 8.3 Bibliographic note

Chapter 1 of Debreu (1959) provides an excellent concise survey of the mathematical results presented in Chapters 6, 7, and 8 (with the exception of section 8.2)



and in Chapter 23. Green and Heller (1981) provide a very thorough treatment of convexity. Separation theorems are well expounded in Hildenbrand and Kirman (1988). A complete statement of the Shapley-Folkman Lemma, Theorem, and corollary together with their proofs is available in Arrow and Hahn (1971), Appendix B. The Shapley-Folkman Theorem and proof, due to L. S. Shapley and J. H. Folkman, was first published in Starr (1969).

### Exercises

8.1 Demonstrate the following properties of convex sets in  $\mathbf{R}^N$ . Let  $A$  and  $B$  be convex subsets of  $\mathbf{R}^N$ . Then  $A \cap B$  is convex,  $A + B$  is convex, and  $\overline{A}$  is convex.

8.2 Consider a closed square (two-dimensional cube) in  $\mathbf{R}^2$  with side  $[0, 2]$ :

$$C = [0, 2] \times [0, 2] = \{(x, y) | 0 \leq x \leq 2, 0 \leq y \leq 2\}.$$

Demonstrate that  $C$  is a convex set. That is, let  $(x^1, y^1)$  and  $(x^2, y^2) \in C$ . Let  $0 \leq \alpha \leq 1$ . Let  $z = \alpha(x^1, y^1) + (1 - \alpha)(x^2, y^2)$ . Show that  $z \in C$ .

8.3 Recall the Separating Hyperplane Theorem (Theorem 8.2):

*Let  $A, B \subset \mathbf{R}^N$ , where  $A$  and  $B$  are nonempty convex sets, with disjoint interiors. Then there is  $p \in \mathbf{R}^N$ ,  $p \neq 0$ , so that  $p \cdot x \geq p \cdot y$  for all  $x \in A$ ,  $y \in B$ .*

(i) Show by (counter)example (a well-drawn figure is sufficient) that the convexity of both  $A$  and  $B$  are typically required to ensure this result. That is, show that if either of  $A$  or  $B$  is nonconvex then there may be no separating hyperplane.

(ii) Let  $A, B \subset \mathbf{R}^2$ . Let  $A = \{(x, y) | x^2 + y^2 \leq 1\}$ , the closed disk of radius one centered at the origin, and let  $B = \{(x, y) | (x - 2)^2 + y^2 \leq 1\}$ , the closed disk of radius one centered at  $(2, 0)$ . Show that  $A$  and  $B$  fulfill the conditions of the Separating Hyperplane Theorem and specify a separating hyperplane, including its normal.

# 9

## The Brouwer Fixed-Point Theorem

The Brouwer Fixed-Point Theorem is a profound and powerful result. It turns out to be essential in proving the existence of general equilibrium. We have already seen that it is convenient (in [Chapter 5](#)), but it can be shown to be indispensable ([Chapter 18](#)).

The Brouwer Fixed-Point Theorem says that a continuous function from a compact convex set into itself has a fixed point. There is at least one point that is left unchanged by the mapping. Note that the convexity is essential. For example, the fixed point property is not true (and the theorem is inapplicable) for a function mapping the circumference of a circle into itself. Indeed, typical of well-constructed mathematical results, all of the assumptions are essential. The fixed-point property will not hold for a discontinuous function or on an open or unbounded set.

In  $\mathbf{R}$ , the Brouwer Fixed-Point Theorem takes a particularly simple form, equivalent to the Intermediate Value Theorem. Let  $f$  map the closed interval  $[a, b]$  into itself. Then the theorem is equivalent to the assertion that every continuous curve  $y = f(x)$  from one side of the square  $[a, b] \times [a, b]$  to the opposite side must intersect the diagonal (the line  $y = x$ ). See [Figure 9.1](#).

Economic applications do not require that the economist know or understand the proof of the Brouwer Theorem. Because a combinatorial proof can be presented in elementary (though necessarily complex) form and because it is not generally included in introductory real analysis courses, it is presented in the following discussion. Students who do not wish to follow the proof may skip, without loss of continuity, to the statement of the Brouwer Fixed-Point Theorem, [Theorem 9.3](#).

We will prove the Brouwer Fixed-Point Theorem on a simplex (the simplest of compact convex sets) in three steps:

- (i) Prove Sperner's Lemma.

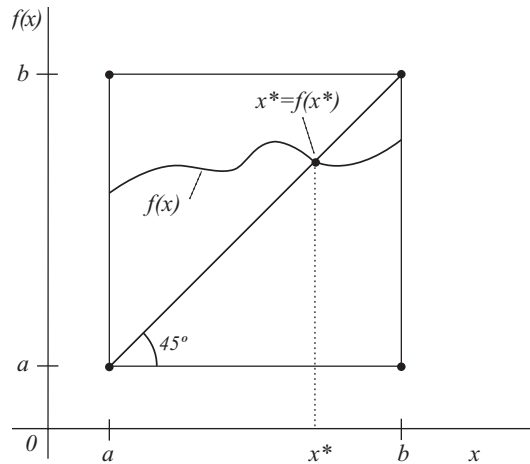


Fig. 9.1. The Brouwer Fixed-Point Theorem in  $\mathbf{R}$ .

- (ii) Use Sperner's Lemma to prove the Knaster-Kuratowski-Mazurkiewicz (KKM) Theorem.
- (iii) Use the KKM Theorem to prove the Brouwer Fixed-Point Theorem.<sup>1</sup>

**Definition** Let  $x_1, x_2, \dots, x_{N+1}$  be  $N + 1$  points in  $\mathbf{R}^K$ ,  $K \geq N$ . Any  $N$  of the points should be linearly independent.<sup>2</sup> Then the  **$N$ -simplex** defined by  $x_1, \dots, x_{N+1}$  is the set  $S$  of convex combinations of  $x_1, x_2, \dots, x_{N+1}$ :

$$S \equiv \left\{ x \mid x = \sum_{i=1}^{N+1} \lambda_i x_i, \lambda_i \geq 0, \sum_{i=1}^{N+1} \lambda_i = 1 \right\}.$$

For  $x \in S$ ,  $\lambda_i$  in the sum defining  $x$  is said to be the  $i$ th *barycentric* coordinate of  $x$ . The points  $x_1, x_2, x_3, \dots, x_{N+1}$  are the *vertices* of  $S$ . The subscript  $i$  is the *index* of the vertex  $x_i$ . For given  $x \in S$  the set  $\{x_i \mid \text{the } i\text{th barycentric coordinate of } x, \lambda_i, \text{ is positive}\}$  is said to be the *carrier* of  $x$ .<sup>3</sup> A **face** of the simplex is a simplex of lower dimension on the exterior of the simplex. More formally, a typical face,  $F$ , of the simplex  $S$  is defined as

$$F \equiv \left\{ x \mid x = \sum_{i=1}^{N+1} \lambda_i x_i, \lambda_k \equiv 0 \text{ for one } k, \lambda_i \geq 0, \sum_{i=1}^{N+1} \lambda_i = 1 \right\}.$$

<sup>1</sup> Useful references include Tompkins (1964) and Burger (1963).

<sup>2</sup> The points are linearly independent if none of them can be expressed as a linear combination of the others.

<sup>3</sup> We are already familiar with the case in which  $S$  is the unit simplex in  $\mathbf{R}^N$  (from Chapter 5). In that case the  $i$ th barycentric coordinate of a point in the simplex is simply its  $i$ th coordinate, and its carrier is simply the set of vertices  $i$  so that the  $i$ th coordinate is positive.

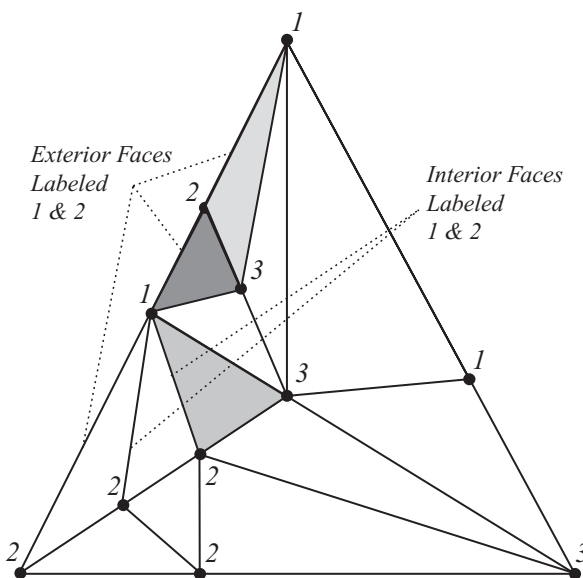


Fig. 9.2. An admissibly labeled simplicial subdivision of a simplex.

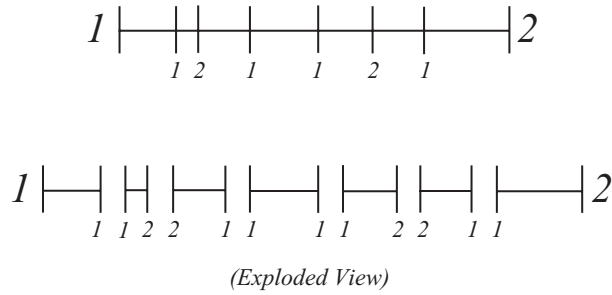
A *simplicial subdivision* of  $S$  is a finite family of simplices  $\{S_j\}$  so that (i) the elements of  $\{S_j\}$  have disjoint interiors, (ii) if a vertex of  $S_j$  is an element of  $S_k$  then that point is also a vertex of  $S_k$ , and (iii)  $\cup S_k = S$ . Note that for any  $\varepsilon > 0$  we can find a simplicial subdivision of  $S$  so that each subsimplex of the subdivision can be contained in a sphere of radius  $\varepsilon$ . That is, there exist subdivisions of arbitrarily fine mesh.

Let  $\{S_j\}$  be a simplicial subdivision of  $S$ . We will label each vertex of each subsimplex with one of the numbers  $1, 2, \dots, N + 1$ . A labeling is said to be *admissible* if each vertex is labeled with the index of one of the elements of its carrier. Note that each face of the  $N$ -simplex is an  $(N - 1)$ -simplex.

**Theorem 9.1 (Sperner’s Lemma)** *Let  $\{S_j\}$  be a simplicial subdivision of the  $N$ -simplex  $S$ . Label  $\{S_j\}$  by an admissible labeling. Then there is  $S^\circ \in \{S_j\}$  so that  $S^\circ$  carries a complete set of labels (that is, there is a vertex of  $S^\circ$  labeled 1, another labeled 2,  $\dots$ ,  $N + 1$ ).*

Figure 9.2 depicts an admissibly labeled simplicial subdivision of a 2-simplex. Where is (are) the subsimplex(ices) carrying the full set of labels?

The proof of Sperner’s Lemma makes use of the *principle of mathematical induction*. This principle explains how to take an observation for a few positive integers and generalize it to all integers,  $n = 1, 2, 3, \dots$ . First show that the proposition is

Fig. 9.3. Sperner's Lemma for  $N = 1$ .

true for  $n = 1$ . Then show that the property that the proposition is true for a value  $n$  logically implies that the proposition is true for the value  $n + 1$  as well. The principle of mathematical induction says that once these properties are established, then the proposition is true for all positive integers.

*Proof of Sperner's Lemma* It is convenient to prove the stronger result that the number of subsimplices with a complete set of labels is an odd number. Because zero is not odd, this result implies Sperner's Lemma. The proof proceeds by induction on  $N$ , the dimension of the simplex. The 1-simplex is a line segment, and the simplicial subdivision cuts it into nonoverlapping contiguous subsegments. The labels are 1 and 2. We will use an elementary counting argument to show that there is an odd number of subsimplices (subsegments) carrying a full set of labels (both labels 1 and 2). A typical admissibly labeled simplicial subdivision of the 1-simplex is shown in [Figure 9.3](#).

Each vertex is labeled 1 or 2. One endpoint of the full segment is labeled 1 and the other labeled 2. Let there be  $a$  subsegments both of whose end points are labeled 1 and  $b$  subsegments whose end points are labeled 1 and 2. That is, there are  $b$  subsegments carrying a full set of labels. We need to prove that  $b$  is an odd number.

The way the proof proceeds is to enumerate the subsegments and endpoints. In particular, we will count up the endpoints labeled 1. First, we focus on the endpoints; then we focus on the subsegments. This will give us a count of the number of endpoints labeled 1 with the count performed in two distinct ways. We will show that one count is necessarily odd; the other must be odd as well. This will imply that  $b$  is odd.

Count up the labels marked 1, once for each subsegment on which it appears. Each endpoint labeled 1 is counted once for each subsegment of which it is an element. Then the total number of 1s counted is  $2a + b$ . We think of a subsegment endpoint as being interior if it is not an endpoint of the original segment. Note that

each interior endpoint labeled 1 of a subsegment is counted twice, once for each subsegment of which it is an element, and that each exterior endpoint labeled 1 is counted once (there is precisely one such endpoint). Now we will use an alternative counting procedure. Let  $c$  equal the number of interior endpoints labeled 1. Then the number of endpoints labeled 1 (again counting each endpoint once for each subsegment to which it is attached) is  $1 + 2c$ . Thus,

$$1 + 2c = 2a + b.$$

But  $1 + 2c$  is certainly odd. Hence,  $2a + b$  is odd, and therefore  $b$  is odd. This proves the lemma for the case for  $N = 1$ . Note that the 1-simplex in [Figure 9.3](#) fulfills Sperner's Lemma. Examining the exploded view of the 1-simplex in the figure demonstrates how the counting argument takes place.

We now proceed by induction. Suppose for an  $(N - 1)$ -simplex, any admissibly labeled simplicial subdivision of the  $(N - 1)$ -simplex contains an odd number of subsimplices carrying a full set of labels. This is the inductive hypothesis. We must show that this property (that every admissibly labeled simplicial subdivision contains an odd number of subsimplices carrying a full set of labels) is then necessarily true as well of an  $N$ -simplex. Consider an admissibly labeled simplicial subdivision of an  $N$ -simplex. Note that each face of an  $N$ -simplex is an  $(N - 1)$ -simplex. An admissibly labeled subdivision of a face of the  $N$ -simplex will have an odd number of subsimplices carrying a full set of labels (of the face) by hypothesis. [Figure 9.2](#) shows a 2-simplex (a triangle) with an admissibly labeled simplicial subdivision. Note that each face of the 2-simplex (side of the triangle) is a 1-simplex (a line segment) with an admissibly labeled simplicial subdivision resulting from the subdivision and labeling of the 2-simplex.

Let  $a$  be the number of elements (subsimplices) of the simplicial subdivision,  $\{S_j\}$  of  $S$ , labeled with  $1, \dots, N$ , but not labeled  $N + 1$ . Then for each such element there are two faces of the subsimplex (each face is an  $N - 1$  simplex) whose vertices are labeled  $1, \dots, N$ . Therefore, the number of such faces (faces of simplices of the subdivision, the simplices – and hence the faces – carrying the labels  $1$  to  $N$ ) is  $2a$ . Let there be  $b$  subsimplices carrying all the labels,  $1, \dots, N + 1$ . These each have precisely one face with the labels  $1, \dots, N$ . Thus the total number of faces of subsimplices with the labels  $1, \dots, N$  is  $2a + b$ . Some of these subsimplicial faces are interior to the main simplex, and some are on an exterior face of the main simplex. (See [Figure 9.2](#) for an illustration on the 2-simplex.) Each of the subsimplicial interior faces are faces of precisely two adjacent subsimplices. As before, let  $c =$  the number of interior faces carrying the labels  $1, 2, 3, \dots, N$ . We now count the subsimplices of the simplicial subdivision with faces carrying the labels  $1, \dots, N$ . Each interior face will be counted twice because it is the face of two adjacent subsimplices. An exterior face will be counted only once. To count the

number of exterior faces of the subdivision with labels  $1, 2, \dots, N$ , consider the face of the full simplex whose vertices are labeled  $1, 2, \dots, N$ . Exterior faces of the simplicial subdivision that carry the labels  $1, 2, \dots, N$  lie on this face. By the inductive hypothesis, a simplicial subdivision of this face includes an odd number of subsimplices on the face defined by vertices  $1, 2, \dots, N$ , which carry a full set of labels (relative to the face, that is,  $1, \dots, N$ ). Denote this number  $d$ . By the inductive hypothesis,  $d$  is odd.

Recall that

- $a$  = the number of subsimplices of the simplicial subdivision labeled with  $1, \dots, N$ , but not labeled  $N + 1$ ;
- $b$  = the number of subsimplices carrying all the labels  $1, \dots, N + 1$ ;
- $c$  = the number of interior faces carrying the labels  $1, 2, 3, \dots, N$ , but not  $N + 1$ ;
- $d$  = number of subsimplices on the face defined by vertices  $1, 2, \dots, N$ , carrying a full set of labels (relative to the face, that is,  $1, 2, \dots, N$ ), which is an odd number by the inductive hypothesis.

We have

$$2a + b = 2c + d;$$

$d$  is odd, and so  $2c + d$  is odd. Thus,  $2a + b$  is odd, and hence  $b$  is odd. QED

**Theorem 9.2 (Knaster-Kuratowski-Mazurkewicz Theorem)** *Let  $S$  be an  $N$ -simplex. Let the sets  $C_1, C_2, \dots, C_{N+1} \subset S$  be described as follows. Let  $C_j$  be closed, and let vertex  $j = x_j \in C_j$ . For each  $x \in S$ , let  $x \in C_i$  for some  $i$  such that  $x_i$  is one of  $x$ 's carriers. Then*

$$\bigcap_{j=1}^{N+1} C_j \neq \phi.$$

*Proof* We can choose a sequence of simplicial subdivisions  $\Lambda^\nu$ , indexed by  $\nu$ ,  $\Lambda^\nu = \{S_k^\nu \mid k = 1, 2, \dots\}$ ,  $\nu = 1, 2, 3, \dots$ . The index  $k$  is used to name each subsimplex within each subdivision  $\Lambda^\nu$ . We construct the sequence  $\Lambda^\nu$ ,  $\nu = 1, 2, 3, \dots$ , so that its mesh (the diameter of the subsimplices) becomes progressively finer and arbitrarily fine as  $\nu$  increases. Label the vertices of each  $S_k^\nu$  by  $j$ , where the vertex is an element of  $C_j$  for some  $j$  such that  $x_j$  is an element of the carrier of the vertex. This is an admissible labeling. Sperner's Lemma tells us that, for each  $\nu$ , there is some  $S^\nu \in \Lambda^\nu$ , so that  $S^\nu$  has a complete set of labels. Let  $x_i^\nu$  be the vertex of  $S^\nu$  with label  $i$ . Then  $x_i^\nu \in C_i$  for all  $\nu$ . The sequence  $x_i^\nu$  contains a convergent subsequence. Using the increasingly fine construction of the sequence

$\Lambda^v$  and taking subsequences, the  $x_i^v$  converge to the same  $x^o$  for all  $i$ . But because  $C_i$  is closed,  $x_i^v \rightarrow x^o$  means  $x^o \in C_i$  for all  $i$ , and so  $x^o \in \bigcap_{i=1}^{N+1} C_i \neq \emptyset$ . QED

**Theorem 9.3 (Brouwer Fixed-Point Theorem)** *Let  $S$  be an  $N$ -simplex and let  $f : S \rightarrow S$ , where  $f$  is continuous. Then there is  $x^* \in S$  so that  $f(x^*) = x^*$ .*

*Proof* Let  $\lambda_j(x)$  be the  $j$ th barycentric coordinate of  $x$ . Define

$$C_j = \{x \mid \lambda_j(f(x)) \leq \lambda_j(x)\}.$$

Note that  $C_j$  fulfills the assumptions of the KKM Theorem inasmuch as

- (i)  $C_j$  is closed by continuity of  $\lambda_j$  and  $f$ ; and
- (ii) vertex  $j \in C_j$ ; and
- (iii) if we let  $x \in S$  and let  $I(x)$  be the (set of) indices of the carrier of  $x$ , then there is  $j \in I(x)$  so that  $\lambda_j(x) \geq \lambda_j(f(x))$  because

$$\sum_{j \in I(x)} \lambda_j(x) = 1 \geq \sum_{j \in I(x)} \lambda_j(f(x)).$$

Then by the KKM Theorem there is  $x^* \in S$  so that  $x^* \in \bigcap_{j=1}^{N+1} C_j$ . But then

$$\lambda_j(x^*) \geq \lambda_j(f(x^*)) \text{ for all } j$$

and  $\sum \lambda_j(x^*) = \sum \lambda_j(f(x^*)) = 1$ , so  $\lambda_j(x^*) = \lambda_j(f(x^*))$  for all  $j$ , and hence  $x^* = f(x^*)$ . QED

Sperner's Lemma is ponderous in its geometric complexity, but the combinatorial proof of the Brouwer Fixed-Point Theorem is elementary and successful. There are simpler proofs, but they require more advanced mathematics. Note that the Brouwer Theorem, as a well-constructed mathematical statement, makes full use of its assumptions. Significantly weakening any of the assumptions invalidates the result. The fixed-point property (the quality that any continuous function from the set into itself has a fixed point) will fail for any set not topologically equivalent to the simplex (for example, a domain with a hole in it), such as a circle or a torus or the union of two disjoint closed sets. The fixed-point property is false for a discontinuous function or for a domain that is not compact. The fixed-point property does generalize, however, from the simplex to any finite dimensional compact convex set, including any set that can be converted by a continuous transformation into such a set. As we will see below (in the Uzawa Equivalence Theorem, [Chapter 18](#)), the Brouwer Fixed-Point Theorem is essential to proving the existence of general equilibrium.



### 9.1 Bibliographic note

Chapter 1 of Debreu (1959) provides an excellent concise survey of the mathematical results presented here and in Chapter 23. Useful references on the combinatorial proof of the Brouwer Fixed-Point Theorem include Tompkins (1964) and Burger (1963). Techniques for computation of fixed points are presented in Scarf and Hansen (1973).

### Exercises

9.1 The Brouwer Fixed-Point Theorem can be stated in the following way:

*Let  $S \subset \mathbf{R}^N$  be compact and convex. Let  $f : S \rightarrow S$  be a continuous function. Then there is  $x^* \in S$  so that  $f(x^*) = x^*$ .*

Show how a fixed point would fail to exist when the assumptions of the Brouwer Fixed-Point theorem are not fulfilled, as specified in the following cases:

- (i) Suppose  $S$  is not convex. Let  $S = [1, 2] \cup [3, 4]; S \subset \mathbf{R}$ . That is,  $S$  is the union of two disjoint closed intervals in  $\mathbf{R}$ . Find continuous  $f : S \rightarrow S$  so that there is no fixed point  $x^*$  fulfilling the theorem.
- (ii) Suppose  $f$  is not continuous. Let  $S = [1, 4]; S \subset \mathbf{R}$ . Let

$$f(x) = \begin{cases} 4 - x & \text{for } x < 2, \\ x - 1 & \text{for } x \geq 2. \end{cases}$$

Show that although  $f : S \rightarrow S$  there is no fixed point of  $f$  in  $S$ .

- (iii) Suppose  $S$  is not compact. Let  $S = \mathbf{R}$  and  $f(x) = x + 1$ . Note that  $f : S \rightarrow S$  and  $f$  is continuous. Show that there is no fixed point of  $f$  in  $S$ .

9.2 Recall the Intermediate Value Theorem:

*Let  $[a, b]$  be a closed interval in  $\mathbf{R}$  and  $h$  a continuous real-valued function on  $[a, b]$  so that  $h(a) < h(b)$ . Then for any real  $k$  so that  $h(a) < k < h(b)$  there is  $x \in [a, b]$  so that  $h(x) = k$ .*

Recall the Brouwer Fixed-Point Theorem:

*Let  $S \subset \mathbf{R}^N$  be compact and convex. Let  $f : S \rightarrow S$  be a continuous function. Then there is  $x^* \in S$  so that  $f(x^*) = x^*$ .*

Consider the special case  $S = [0, 1]$ , the unit interval in  $\mathbf{R}$ , and let  $f$  be a continuous function from  $S$  into itself. Using the Intermediate Value Theorem, prove the Brouwer Fixed-Point Theorem for this case. You may find the function  $g(x) = x - f(x)$  useful.

9.3 Recall the following:

- (a) a simplicial subdivision of  $S$ , an  $N$ -simplex, is a finite family of simplices  $\{S_j \subset S\}$  so that
- i. The elements of  $\{S_j\}$  have disjoint interiors,
  - ii. When a vertex of  $S_j$  is an element of  $S_{j'}$ ,  $j \neq j'$ , then that point is also a vertex of  $S_{j'}$ , and
- (b) Label each vertex of each subsimplex with one of the numbers  $1, 2, \dots, N + 1$ . A labeling is said to be admissible if each vertex is labeled with the index of one of the elements of its carrier.

Then we have:

**Theorem 9.1 (Sperner's Lemma)** Let  $\{S_j\}$  be a simplicial subdivision of the  $N$ -simplex  $S$ . Label  $\{S_j\}$  by an admissible labeling. Then there is  $S^* \in \{S_j\}$  so that  $S^*$  carries a complete set of labels (that is,  $S^*$  has a vertex labeled 1, another labeled 2,  $\dots$ ,  $N + 1$ ).

Suppose we delete clause (ii) in the definition of a simplicial subdivision. Demonstrate that Sperner's Lemma is false with this weakened definition. A simple counterexample is sufficient.

9.4 Let  $A, B \subset \mathbf{R}^N$ .  $A$  and  $B$  are said to be topologically equivalent (homeomorphic) if there is a continuous function  $g(\cdot)$  so that  $g : A \rightarrow B$  is one-to-one and onto, and the inverse of  $g$ ,  $g^{-1} : B \rightarrow A$ , is also continuous, one-to-one, and onto. That is,  $g$  and  $g^{-1}$  are continuous everywhere, and, for each point  $y \in B$ , there is unique  $x \in A$  so that  $y = g(x)$ . (Recall that  $g^{-1}$ , the inverse of the function  $g$ , is defined by  $g^{-1}(g(x)) = x$ .)

We have proved the Brouwer Fixed-Point Theorem on the simplex,  $S$ . Show that it holds as well on any set  $T$  topologically equivalent to the simplex. That is, assume

- (a) Let  $S$  be an  $N$ -simplex in  $\mathbf{R}^N$ . Let  $T \subset \mathbf{R}^N$ , so that  $T$  is topologically equivalent to  $S$ .
- (b) Brouwer Fixed-Point Theorem: Let  $S$  be an  $N$ -simplex in  $\mathbf{R}^N$ , and let  $f : S \rightarrow S$ ,  $f$  continuous. Then there is  $x^* \in S$ , so that  $f(x^*) = x^*$ .

Then show

Let  $T \subset \mathbf{R}^N$ , so that  $T$  is topologically equivalent to  $S$ , an  $N$ -simplex in  $\mathbf{R}^N$ , and let  $h : T \rightarrow T$ ,  $h$  continuous. Then there is  $y^* \in T$  so that  $h(y^*) = y^*$ .

(Hint: Define  $f : S \rightarrow S$  by  $f(x) = g^{-1}(h(g(x)))$ , where  $g$  is as previously defined. In more formal notation, let  $f(x) = g^{-1} \circ h \circ g(x)$ . The notation  $\circ$  is the composition symbol indicating that one function is to be applied to the value of another. Note that  $f$  is continuous [why?]. By the BFPT

on  $S$ ,  $f$  has a fixed point  $x^*$ . Then let  $y^* = g(x^*)$ . We claim  $h(y^*) = y^*$  and  $y^*$  is the required fixed point of  $h$  in  $T$ . Can you prove this?)

- 9.5 The Brouwer Fixed-Point Theorem says that if  $S$  is a compact convex subset of  $R^N$  and if  $f$  is continuous,  $f : S \rightarrow S$ , then there is  $x^* \in S$  so that  $f(x^*) = x^*$ ;  $x^*$  is a fixed-point of the mapping  $f$ . For the following combinations of  $f$  and  $S$ , does  $f$  have a fixed point? Explain your answer.
- (a)  $S = R$  (the real line),  $f(x) = x + 1$ .
  - (b)  $B = \{(x, y) \in R^2 \mid x^2 + y^2 \leq 100\}$ , the ball of radius 10 centered at the origin,  $f(x, y) = -(x, y)$ . Note that  $f$  maps each point of the ball to its diametric opposite point.

## Part C

### An economy with bounded production technology and supply and demand functions

In Chapters 11 through 14 we will develop a version of the complete Arrow-Debreu model of the economy. The theory of the firm and production sector is presented in Chapter 11 and that of households and demand in Chapter 12. We bring them together with Walras's Law in Chapter 13 and the existence of general equilibrium in Chapter 14.

As we noted in Chapter 7, the typical characterization of economic activity of firms and households is as a maximization subject to constraint. Recall Corollary 7.2 to Theorem 7.5. For maximization to be well defined, sufficient conditions are that the maximand be a continuous function of its arguments and that the opportunity set be compact. That pretty well sets the agenda for characterizing firm and household behavior. We have to find continuous functions for them to maximize. We should find compact constraint sets for them to do it on. That will characterize firm supply and household demand behavior. Although these are not necessary conditions, they are the best generally sufficient conditions available.

Finding continuous functions for the firm and household to optimize does not pose a problem. For the firm, the obvious choice is profits. For the household, the traditional maximand is utility, though we will go to some effort to derive the continuous utility function from the more primitive assumption of a preference ordering. The obvious constraint set for the firm is a representation of the firm's technically available possibilities – the possible input-output combinations based on available technology represented as a subset of  $\mathbf{R}^N$ . For the household, the obvious constraint set is a budget constraint. Are these constraint sets compact? If so, we've satisfied the sufficient conditions for finding a well-defined maximum. Are the constraint sets closed and bounded?

Closedness is largely a technical concern, and we don't really regard it as a problem. Boundedness is more difficult to establish. Is the firm's technology bounded? We will represent the firm's technology as a subset of  $\mathbf{R}^N$ . Any technically possible

combination of inputs and outputs should be represented in the technology set. In a finite world with a finite economy, how could this set be unbounded? The answer is that, in a finite world with a finite economy, realized outputs must be bounded in equilibrium. Firms and households should be led to these finite equilibrium outputs by prices. It should be a result in equilibrium, not an assumption at the outset of the study, that supplies offered to the market by firms are finite. The firm should be in a position to consider what it would produce if it could afford to buy arbitrarily large amounts of inputs. Eventually, equilibrium prices should persuade the firm that arbitrarily large production plans are unprofitable.

However, this leaves us with a difficult technical problem. How can we allow the firm to consider arbitrarily large (unbounded) production plans? If we allow the firm to try to optimize a profit function over an unbounded set (a noncompact set) we have no assurance that the firm's maximizing choice will be well defined. Without a well-defined maximum, we have no worthwhile theory of supply.

We face the same problem with the theory of the household. In equilibrium, the household will surely choose bounded consumption plans; after all, in a finite world bounded consumption is all that the economy will be able to produce so bounded demand will clear markets. That decision should however be the result of household optimization led by prices, not the outcome of exogenous constraint. Conversely, at disequilibrium prices, the household may face an unbounded budget set (if some goods have zero prices at the price vector currently proposed by the Walrasian auctioneer). If the budget set is not compact, how can we describe the demand behavior of the household? There may be no well-defined utility maximum if the constraint set is not compact.

The solution to this nest of difficulties is a rather elaborate two-step procedure. At first we will consider an economy with bounded production technology. The firms will maximize profits over their bounded technology sets. Attainable outputs will necessarily be bounded as well. Households will face bounded choice sets that are carefully constructed to include the attainable consumptions as a proper subset. We will demonstrate the existence of a general equilibrium in this economy with bounded firm technology and bounded individual choice sets. That comprises the agenda for this Part C.

The argument will then extend the model to the case of unbounded firm technologies. The resource endowment of the economy is, however, finite. Under reasonable weak assumptions, we can show that the attainable outputs of the economy are finite. We then show that we can artificially restrict the unbounded taste and technology sets of this economy to a bounded subset containing the attainable set as a proper subset. This essentially reduces the problem of the economy with

unbounded technology to the previous case of bounded technology. We will find an equilibrium in this artificially bounded economy. Then the rabbit comes out of the hat. We can show that the equilibrium of the artificially bounded economy is also an equilibrium of the original unbounded economy. That's the plan for Part D.

# 10

## Markets, prices, commodities, and mathematical economic theory

### 10.1 Commodities and prices

We've seen examples of general equilibrium economic systems characterized by  $N$  commodities for  $N = 2$  (Robinson Crusoe in [Chapter 2](#); Edgeworth box in [Chapter 3](#)),  $N = 4$  ( $2 \times 2 \times 2$ ) in [Chapter 4](#), and arbitrary positive integer  $N$  in [Chapter 5](#). [Chapters 6](#) through [9](#) summarized the mathematics suitable for analyzing these economies using  $\mathbf{R}^N$  as the commodity space. To represent a list of quantities of  $N$  goods, we'll use a point in  $\mathbf{R}^N$ . The expression  $x = (x_1, x_2, x_3, \dots, x_N)$  represents a commodity bundle. That is,  $x$  is a shopping list:  $x_1$  of good 1,  $x_2$  of good 2, and so forth through  $x_N$  of good  $N$ . The coordinates  $x_n$  ( $n = 1, 2, \dots, N$ ) may be either positive or negative (subject to interpretation).

The price system consists of an  $N$ -tuple  $p = (p_1, p_2, \dots, p_N)$ . Let  $p_n \geq 0$  for all  $n = 1, \dots, N$ . The value of a bundle  $x \in \mathbf{R}^N$  at prices  $p$  is  $p \cdot x$ .

What are these  $N$  commodities? That turns out to be rather a deeper question than it appears, so a full discussion will be postponed until [Chapter 20](#).

### 10.2 The formal structure of pure economic theory

The plan for the rest of this book is to develop a formal mathematical model of a market economy. Professor Debreu describes below some of the strengths of this approach. It harnesses the power of mathematics. It makes ideas precise (if abstract). It clarifies the limits of the analysis and purposefully abstracts from some of the accompanying related ideas (that may have social or political connotations).

Professor Debreu (1986) tells us:

An axiomatized theory first selects its primitive concepts and represents each one of them by a mathematical object. For instance the consumption of a consumer, his set of possible consumptions, and his preferences are represented respectively by a point in the commodity space, a subset of the commodity space, and a binary relation in that subset. Next assumptions on the objects representing the primitive concepts are specified,

and consequences are mathematically derived from them. The economic interpretation of the theorems so obtained is the last step of the analysis. According to this schema, an axiomatized theory has a mathematical form that is completely separated from its economic content. If one removes the economic interpretation of the primitive concepts, of the assumptions, and of the conclusions of the model, its bare mathematical structure must still stand.

The research program Debreu specifies is to seek a formal mathematical model, consistent with an economic interpretation. The model is in the mathematics. The economics is in the interpretation. The formality of the structure allows us to distinguish assumptions from conclusions and to understand the linkage between them. It is the logical power of mathematics that brings proofs to the economic propositions. Market economists for generations have had faith in the power of the market; mathematical economists have faith in the power of mathematics to elucidate the power of the market.

### 10.3 Markets, commodities, and prices

In the model we'll develop, the market takes place at a single instant, prior to the rest of economic activity. We think of the market meeting, demands being expressed, equilibrium prices discovered and equilibrium trades achieved, allocations decided, all prior to actual consumption or production taking place. This may be unrealistic, but it serves to fix the economic environment.

We think of a commodity as a good or service completely specified by its characteristics. We assume there to be a finite positive integer number of commodities,  $N$ . As Prof. Debreu reminds us, there is ample scope for interpretation as to what the commodities are.

In a model where there are several locations, the same good at different locations will be treated as different commodities. Similar commodities deliverable at different locations may then trade at different prices, entering differently in preferences; converting one good to the other requires a production activity (transportation). In a model over time, a commodity will be identified by its date in addition to other characteristics. This is sometimes referred to as "a full set of futures markets." The same good deliverable at different dates may be treated as different commodities. These commodities are regarded differently by consumers, and it requires a production activity (storage) to convert them from one date to another.

In a model with uncertainty, a commodity will be identified by the (uncertain) state of the world in which it is available. This is sometimes referred to as "a full set of contingent commodity markets" or as "a full set of Arrow-Debreu futures markets." The function of markets in allocation over time and under uncertainty is more fully discussed in [Chapter 20](#).



The assumption of complete markets – that there is separate trade in all economically distinct goods for all dates or for all distinct goods at all dates and all states – is very powerful and is far from fulfilled in actual economies. This will affect the applicability and interpretation of the results below, particularly with reference to the efficiency of equilibrium allocations. We will discuss this further in [Chapter 20](#).

#### **10.4 Bibliographic note**

The description of commodities and prices in this chapter parallels [Chapter 2](#) of Debreu (1959). The notion of dated commodities, credited to Hicks (1939), is extremely powerful analytically. The notion of contingent commodities appears in Arrow (1953, 1964). Debreu (1986) first appeared as the Frisch Memorial Lecture delivered at the Fifth World Congress of the Econometric Society held at MIT, August 17–24, 1985.

#### **Exercise**

- 10.1 Review the “Commodities” section of the financial pages of the *Wall Street Journal*, the *Wall Street Journal* website, or other daily newspaper with extensive coverage. Note the availability of markets for the trade of goods for future delivery. How does the price vary with delivery date?

# 11

## Production with bounded-firm technology

### 11.1 Firms and production technology

We will represent production as organized in firms. A firm is characterized by its name, by its production technology, and by who owns it, the shareholders. We'll postpone discussion of the ownership and distribution of profits until [Chapter 13](#). The population of firms is the finite set  $F$ , indexed  $j = 1, \dots, \#F$ . The typical firm is  $j \in F$ . Firm  $j$ 's most distinctive characteristic is its production technology, represented by the nonempty set  $\mathcal{Y}^j \subset \mathbf{R}^N$ .

The set  $\mathcal{Y}^j$  represents the technical possibilities of firm  $j$ . A typical element  $y$  of the technology set,  $y \in \mathcal{Y}^j$ , is a vector representing a technically possible combination of inputs and outputs. Negative coordinates of  $y$  are inputs; positive coordinates are outputs. For example, say,  $y \in \mathcal{Y}^j$ ,  $y = (-2, -3, 0, 0, 1)$ ; this  $y \in \mathcal{Y}^j$  means that an input of two units of good 1 and three units of good 2 will allow firm  $j$  to produce one unit of good 5. Each element  $y$  of  $\mathcal{Y}^j$  is like a recipe in a cookbook or one of many blueprint plans for production, which can be implemented as a matter of choice by the firm. There is no guarantee that the economy can provide the inputs  $y \in \mathcal{Y}^j$  specifies, either from endowment or from the output of other firms. Rather,  $y \in \mathcal{Y}^j$  represents the technical output possibilities of production by firm  $j$  if the specified inputs are provided. A typical  $\mathcal{Y}^j$  is illustrated in [Figure 11.1](#). A point  $y$  in  $\mathcal{Y}^j$  represents the answer to a hypothetical question: If the inputs specified in  $y$  were available, what outputs could firm  $j$  produce? The answer includes the outputs (positive coordinates) specified in  $y$ .

The more common representation of a firm's production technology is a production function. How does a production function relate to a technology set  $\mathcal{Y}^j$ ? The answer is that the production function embodies a concept of efficiency; the production function is the equation of the upper boundary of  $\mathcal{Y}^j$ . In [Figure 11.1](#), the curve depicting the implied production function is the line  $0A$ . Think of firm  $j$  with the production function  $w = f^j(x)$ , where  $x$  is the (scalar) input to production and

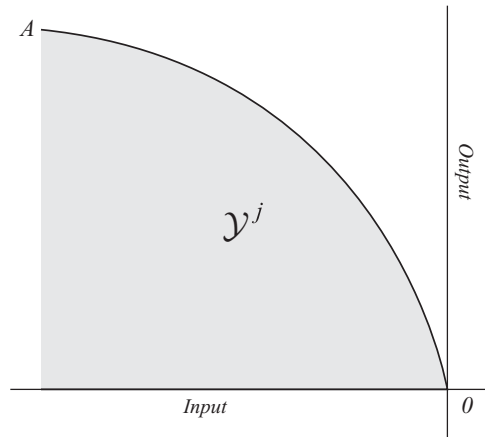


Fig. 11.1.  $\mathcal{Y}^j$ : Technology set of firm  $j$ .

$w$  is the scalar output. Let  $j$ 's technology set be  $\mathcal{Y}^j$  with a typical element  $(-x, w)$ . Then the relation between  $f^j(x)$  and  $\mathcal{Y}^j$  is  $f^j(x) \equiv \max\{w \mid (-x, w) \in \mathcal{Y}^j\}$ .

## 11.2 The form of production technology

We now formalize the analytic properties of  $\mathcal{Y}^j$  as a subset of  $\mathbf{R}^N$ . We will use these assumptions to develop the theory of production and firm supply. Recall that 0 is the origin, the zero-vector in  $\mathbf{R}^N$ .<sup>1</sup>

(P.I)  $\mathcal{Y}^j$  is convex for each  $j \in F$ .

(P.II)  $0 \in \mathcal{Y}^j$  for each  $j \in F$ .

(P.III)  $\mathcal{Y}^j$  is closed for each  $j \in F$ .

P.I is the convexity assumption. It corresponds to the idea of increasing marginal costs and diminishing marginal product. It says (when combined with P.II) that if a particular production plan is possible, then it is also possible at half the original scale. Hence P.I is an assumption that there are no scale economies and no indivisibilities.

P.II is the assumption that it is always possible to run a firm at a nil output level with nil inputs as well. That means that the worst the owners of the firm can do in terms of profits is zero. The firm is never required to operate at a loss. As a mathematical formality, this convention allows us to treat the formation of “new” firms in a quite general fashion as a special case of the ordinary analysis of firm

<sup>1</sup> We will designate assumptions on the structure of production by “P” and those on the structure of consumption by “C” followed by a roman numeral. The numbering of the assumptions will differ from their order of appearance (resulting in consecutive low-numbered assumptions in the most general model, Chapter 24).

production choices. At some prices, the firm will find it unprofitable to produce; it will set output at zero and have zero profits. Prices may then change, making it attractive to produce at a positive output level instead of zero. This looks very much like the founding of a new firm, based on the renewed profitability of its line of work. In the formal statement of the model, the “new” firm has always been there, operating at a nil level.

P.III is essentially technical, a continuity assumption, assuring closedness of the firm’s technology set, helping to assure us of a well-defined profit maximizing production plan for the firm and of the continuity of output decisions with prices.

We will introduce P.IV and P.V later. Here we will skip to P.VI:

(P.VI)  $\mathcal{Y}^j$  is a bounded set for each  $j \in F$ .

P.VI is a very convenient assumption; it is also very restrictive. The convenience comes from our notions of how to describe firm behavior – profit maximization. P.III says that  $\mathcal{Y}^j$  is closed, and now P.VI says that it is bounded. Hence, under P.III and P.VI,  $\mathcal{Y}^j$  is a compact set. Maximizing profits over this domain should result in a well-defined answer (Corollary 7.2).

### 11.3 Strictly convex production technology

We wish to describe firm supply behavior as profit maximization subject to technology constraint. To discuss the simplest possible case of firm supply behavior we introduce:

(P.V) For each  $j \in F$ ,  $\mathcal{Y}^j$  is strictly convex.

P.V rules out scale economies and constant returns to scale. The assumption of *strict* convexity assures us of a unique (point-valued) profit-maximizing choice of production plan. Supply will be a (point-valued) function rather than set-valued (Theorem 11.1, presented later in this section). This is very convenient and significantly simplifies the exposition and mathematics used. It is also an offensively strong restrictive assumption. Note that P.V implies P.I; thus, it is redundant to assume both.

We can generalize to the case of weak convexity and set-valued supply behavior at some increase in technical detail. This exercise is performed in Part G (Chapters 23 and 24). Figure 11.2 illustrates three possible forms of  $\mathcal{Y}^j$ : strictly convex<sup>2</sup> (consistent with P.I and P.V), weakly convex (consistent with P.I but not P.V), and nonconvex (inconsistent with both).

<sup>2</sup> Because profit-maximizing choices will typically occur at the origin or above the horizontal axis, the figure illustrates the technology sets only in this region. In Figure 11.2a, please use your imagination to fill in the set below the axis to maintain strict convexity.

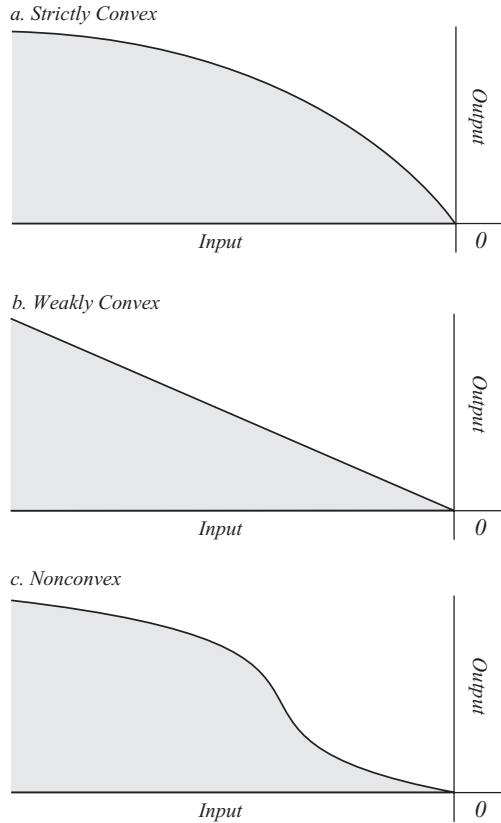


Fig. 11.2. Convex and nonconvex technology sets.

We are now ready to develop a supply function for firm  $j$ . We start with a space of possible price vectors. We will describe prices by a vector  $p \in \mathbf{R}_+^N$ ,  $p = (p_1, p_2, \dots, p_N)$ ,  $p \neq 0$ , where  $0$  denotes the zero vector in  $\mathbf{R}^N$ .  $\mathbf{R}_+^N$  denotes the nonnegative orthant (quadrant) of  $\mathbf{R}^N$ . Thus the price vector is taken to have no negative coordinates and some strictly positive coordinates.<sup>3</sup>

We assume the firm acts as a “price taker.” It does not set prices but treats them parametrically, as exogenous values to which it must accommodate. The firm optimizes subject to the exogenous prices. Taking price vector  $p \in \mathbf{R}_+^N$  as given, each firm  $j$  “chooses”  $y^j \in \mathcal{Y}^j$  such that  $p \cdot y^j$  maximizes  $p \cdot y$ , the profits of the firm at production plan  $y$ , subject to inclusion in  $\mathcal{Y}^j$ . The sign convention, that inputs are negative coordinates of  $y$  and outputs are positive, means that  $p \cdot y$  is the sum of the value of outputs minus the sum of the value of inputs, revenue minus

<sup>3</sup> Nonnegativity of prices reflects nonsatiation of preferences (desirability of some good somewhere), a concept to be introduced in the next chapter and the notion that all consumption is voluntary; there may be noxious goods, but no one is compelled to consume them, so they merely become excess supplies at a price of zero.

cost equals profit. We define the supply function<sup>4</sup> of firm  $j$  as

$$\tilde{S}^j(p) = \{y^{*j} \mid y^{*j} \in \mathcal{Y}^j, p \cdot y^{*j} \geq p \cdot y \text{ for all } y \in \mathcal{Y}^j\}.$$

Then we have:

**Theorem 11.1** *Assume P.II, P.III, P.V, and P.VI. Let  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ . Then  $\tilde{S}^j(p)$  is well defined, nonempty, and point valued (a function).  $\tilde{S}^j$  is continuous at all  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ .*

*Proof Well-defined:*  $\tilde{S}^j(p)$  consists of the maximizer of a continuous function on a compact, nonempty, strictly convex set. The function is well defined because a continuous real-valued function achieves its maximum on a compact set (by Corollary 7.2).

*Point valued:* We will demonstrate that the strict convexity of  $\mathcal{Y}^j$  (P.V) implies that  $\tilde{S}^j(p)$  is point valued. We wish to show that there is a unique  $y^o \in \mathcal{Y}^j$  that maximizes  $p \cdot y$  in  $\mathcal{Y}^j$ . Suppose not. Then there are  $y^1, y^2 \in \mathcal{Y}^j$ ,  $y^1 \neq y^2$ , so that  $p \cdot y^1 = \max_{y \in \mathcal{Y}^j} p \cdot y = p \cdot y^2$ . Now consider the profitability of a convex combination of  $y^1$  and  $y^2$ . For  $0 < \alpha < 1$ ,  $p \cdot [\alpha y^1 + (1 - \alpha)y^2] = p \cdot y^1 = p \cdot y^2$ . But, by strict convexity of  $\mathcal{Y}^j$  (P.V),  $[\alpha y^1 + (1 - \alpha)y^2] \in \text{interior } \mathcal{Y}^j$ . That means that in a neighborhood of  $[\alpha y^1 + (1 - \alpha)y^2]$  there is  $y^3 \in \mathcal{Y}^j$  so that  $p \cdot y^3 > p \cdot y^1 = p \cdot y^2$ , which is a contradiction. Hence, we conclude that  $\tilde{S}^j(p)$  is point valued, and we can now validly represent  $\tilde{S}^j(p)$  as a function.

*Continuity:* We now wish to demonstrate continuity of  $\tilde{S}^j(p)$ . Let  $p^v \in \mathbf{R}_+^N$ ,  $v = 1, 2, \dots$ ,  $p^v \neq 0$ ,  $p^v \rightarrow p^o \neq 0$ . We must show that  $\tilde{S}^j(p^v) \rightarrow \tilde{S}^j(p^o)$ . Because  $\tilde{S}^j(p^v)$  is a sequence in the compact set  $\mathcal{Y}^j$ , it contains a convergent subsequence. It is sufficient to show that the subsequence converges to  $\tilde{S}^j(p^o)$ ; this will demonstrate that all subsequences converge to  $\tilde{S}^j(p^o)$  and hence that  $\tilde{S}^j$  is continuous.

Without loss of generality let  $\tilde{S}^j(p^v) \rightarrow y^*$ . We must show that  $y^* = \tilde{S}^j(p^o)$ . Suppose not. Then  $p^o \cdot \tilde{S}^j(p^o) > p^o \cdot y^*$ . But the dot product is a continuous function of its arguments; so, for  $v$  large, this implies that  $p^v \cdot \tilde{S}^j(p^v) \rightarrow p^o \cdot y^* < p^o \cdot \tilde{S}^j(p^o)$ . But by continuity of the dot product, for  $v$  large,  $p^v \cdot \tilde{S}^j(p^o) > p^v \cdot \tilde{S}^j(p^v)$ , which is a contradiction (because  $\tilde{S}^j(p^v)$  is the maximizer of the dot product at  $p^v$ ). Hence  $\tilde{S}^j(p^v) \rightarrow \tilde{S}^j(p^o)$ .

This completes the proof. QED

**Lemma 11.1 (homogeneity of degree 0)** *Assume P.II, P.III, P.V, and P.VI. Let  $\lambda > 0$ ,  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ . Then  $\tilde{S}^j(\lambda p) = \tilde{S}^j(p)$ .*

<sup>4</sup> The superscript tilde ( $\tilde{\phantom{S}}$ ) notation emphasizes that the supply function is defined over the bounded domain  $\mathcal{Y}^j$ .

### 11.4 Aggregate supply

We now wish to move from the behavior of the individual firm to production plans of the whole productive sector. The definition of individual firm  $j$ 's technology as  $\mathcal{Y}^j \subseteq \mathbf{R}^N$  is stated without reference to other firms' production plans. This expresses the notion that there are no external effects in production – firm  $j$ 's production decisions can be made independent of other firms' choices. Supply behavior for the economy as a whole is the summation over all firms  $j \in F$  of their individual supply functions  $\tilde{S}^j(p)$ . That is

**Definition** For any  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ , the economy's aggregate supply function is  $\tilde{S}(p) \equiv \sum_{j \in F} \tilde{S}^j(p)$ .

This definition leads to

**Theorem 11.2** Assume P.II, P.III, P.V, and P.VI. Let  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ . Then  $\tilde{S}(p)$  is well defined, nonempty, and point valued (a function).  $\tilde{S}$  is continuous on  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ .

*Proof* Theorem 11.1.

QED

### 11.5 Attainable production plans

Recall

**Definition** A sum of sets  $\mathcal{Y}^j$  in  $\mathbf{R}^N$  is defined as

$$\mathcal{Y} = \sum_j \mathcal{Y}^j \text{ is the set } \left\{ y \mid y = \sum_j y^j \text{ for some } y^j \in \mathcal{Y}^j \right\}.$$

We will now define the economy's *aggregate technology* set as  $\mathcal{Y} \equiv \sum_{j \in F} \mathcal{Y}^j$ . The definition  $\mathcal{Y} = \sum_j \mathcal{Y}^j$  again emphasizes independence, that there are no external effects in production. Production decisions of the individual firms can be combined additively. Note that in some coordinates some firms will have negative values and other firms will have positive values in the corresponding coordinates. That denotes that outputs of some firms are inputs to others. These intermediate goods are netted out in the summation. What is left is  $y \in \mathcal{Y}$  whose negative coordinates are net inputs to the economy's production plans and positive coordinates are net outputs. We are interested in the array of outputs that can be achieved by the economy. The economy's initial endowment of resources is denoted  $r \in \mathbf{R}_+^N$ .

**Definition** Let  $y \in \mathcal{Y}$ . Then  $y$  is said to be attainable if  $y + r \geq 0$  (the inequality applies coordinatewise).

That is, a production plan is attainable if the economy's initial resources are sufficient to provide its net input requirements. Note that attainability is defined for  $\mathcal{Y}$ , the aggregate technology, not for  $\mathcal{Y}^j$ , the individual firm technologies.

The set of attainable supply plans consistent with  $\mathcal{Y}$  is  $[\mathcal{Y} + \{r\}] \cap \mathbf{R}_+^N$ . This definition takes the aggregate production technology set  $\mathcal{Y}$ , translates it by the endowment vector  $r$ , and then takes the intersection with the nonnegative orthant (quadrant) of  $\mathbf{R}^N$ ,  $\mathbf{R}_+^N$ . The intersection is the set of  $x$  attainable as aggregate consumptions (attainable production plans plus endowment). This intersection corresponds to the 90° wedge-shaped attainable set bounded by the coordinate axes and the production frontier in the Robinson Crusoe model, the set (designating it by points on its boundary) 0ABCDMSHGFE in [Figures 2.1 and 2.2](#).

Because the attainable production vectors are those that can be produced with the available resources (and hence do not create unsatisfiable excess demands in factor markets), it is among these that an equilibrium vector is to be found (if it exists). Because  $\mathcal{Y}^j$  is bounded by P.VI,  $\mathcal{Y}$  (as the finite sum of  $\mathcal{Y}^j$ ) is bounded and therefore trivially, so is the attainable subset of  $\mathcal{Y}$ .

## 11.6 Bibliographic note

The presentation of production technology in this chapter parallels that of Arrow (1962) and Arrow and Debreu (1954). It is simplified here; the full Arrow-Debreu treatment appears in [Chapters 15 and 24](#).

### Exercises

- 11.1 Theorem 11.1 (or parts of it) is false if we omit P.VI, boundedness of  $\mathcal{Y}^j$ .
- (i) Explain mathematically how and why Theorem 11.1 fails.
  - (ii) Demonstrate by example that Theorem 11.1 fails. Explain the example.
- 11.2 Consider the following production function representing the technology of one firm. Production of  $y$  involves a setup cost,  $S > 0$ , which is the initial amount of input required before any positive production can take place. We have

$$y = \begin{cases} 0 & \text{if } L \leq S \\ a(L - S) & \text{if } L > S, \end{cases}$$

where  $L$  is the amount of labor used as an input to  $y$  and  $a$  is a positive constant. This production function (like any production function) is the upper boundary of a technology set.



- Show that this production function or its technology set violates the (weak) convexity assumption (P.I). Discuss.
- 11.3 In the Robinson Crusoe model of [Chapter 2](#), we implicitly used the assumption of convex technology, describing the production possibility set as convex. Consider a Robinson Crusoe economy with a nonconvex production possibility set.
- Diagram the possibility that there is a competitive equilibrium (despite the nonconvexity).
  - Is the equilibrium established in (i) Pareto efficient? Explain.
  - Diagram the possibility that there is no competitive equilibrium (due to the nonconvexity). Explain.
  - In the nonconvex Robinson Crusoe economy, can a Pareto-efficient allocation generally be sustained as a competitive equilibrium? Diagram and explain.
- 11.4 Recall the following assumptions introduced with regard to the production technology sets for a typical firm  $j$ ,  $\mathcal{Y}^j$ :
- P.I.  $\mathcal{Y}^j$  is convex for each  $j$ .
- P.II.  $0 \in \mathcal{Y}^j$ .
- P.III.  $\mathcal{Y}^j$  is closed.
- P.VI.  $\mathcal{Y}^j$  is a bounded set for each  $j \in H$ .
- Maintaining these assumptions, we can show two properties of  $\mathcal{Y}^j$ :
- $\mathcal{Y}^j$  displays no scale economies. If  $y \in \mathcal{Y}^j$ , then it follows that  $(\frac{1}{2})y \in \mathcal{Y}^j$  also.
  - Firm  $j$ 's technology  $\mathcal{Y}^j$  is unable to deal with very large inputs (recall that inputs are represented by negative coordinates of elements of  $\mathcal{Y}^j$ ). For example, if  $y \in \mathcal{Y}^j$ , there is  $y' < y$  (the inequality applies coordinatewise) with  $|y'|$  sufficiently large so that  $y' \notin \mathcal{Y}^j$ .
- Demonstrate properties (a) and (b). Explain what they mean.
- 11.5 Consider a firm  $j$  characterized by the production function  $y = f(x) = x^2$ , where the superscript denotes the squared value of  $x$ . The Arrow-Debreu style technology set for this firm would be  $Y^j = \{(x, y) | y \leq x^2, x \leq 0\}$ . The phrase " $x \leq 0$ " is just the usual usage that inputs are treated as negative values. This production technology has a scale economy. Show that it does not fulfill P.V (strict convexity). You can do this in the following ways:
- Show that the production technology fulfills P.II, that  $(0, 0) \in Y^j$ .
  - Show that  $(-10, 100) \in Y^j$ .
  - Show that  $0.5(-10, 100) + 0.5(0, 0) = (-5, 50) \notin Y^j$ .
  - How does the demonstration in parts a, b, and c show that  $Y^j$  fails P.V?

- 11.6 The supply function  $\tilde{S}^j(p)$ , may not be well defined when assumption P.VI is not fulfilled and firm  $j$ 's technology set,  $\mathcal{Y}^j$ , is unbounded. Consider the production technology in  $R^2$ :

$$\mathcal{Y}^j = \{(x, y) \in R^2 \mid x \leq 0, y \leq -2x + \sqrt{-x}\}.$$

Recall that inputs are treated as negative coordinates and outputs are treated as positive, making this all a bit obscure. (If we were writing a production function and  $x$  were measured positively instead of negatively, we would have  $y = 2x + \sqrt{x}$ .)

- (a) Demonstrate that  $\mathcal{Y}^j$  is unbounded, violating P.VI.  
(b) Show that for some prices, for example  $(p^x, p^y) = (0.5, 0.5)$ ; that  $\tilde{S}^j(p)$  is not well defined.

# 12

## Households

### 12.1 The structure of household consumption sets and preferences

A household is thought of as an individual or a family with a single well-defined preference quasi-ordering, interacting with the rest of the economy through the market. The household sells its endowment, but it does not sell any commodity it produces. Production for sale takes place in firms. We maintain the convention introduced in Part A that the household sells all of its endowment. Any portion of the endowment desired for personal use (in particular as leisure) is then repurchased from the market. Households are elements of the finite set  $H$  numbered  $1, 2, \dots, \#H$ . A household  $i \in H$  will be characterized by its possible consumption set  $X^i \subseteq \mathbf{R}_+^N$ , its preferences  $\succeq_i$ , and its endowment  $r^i \in \mathbf{R}_+^N$ .

The issue of occupational choice in this setting is a bit tricky, and the treatment presented here will ignore it. It is possible to use a convention on income and consumption to treat occupational choice as part of the household demand decision.<sup>1</sup>

### 12.2 Consumption sets

A typical element of  $X^i$  represents the consumption plans of the household (not net trade) and is hence necessarily nonnegative. We introduce the following assumptions on the possible consumption sets.

<sup>1</sup> We could say that the household is endowed with several different kinds of labor, each attributed to a possible occupation the household can pursue. The household will sell all of its labor endowment, contributing to household income. We can then require as part of the specification of  $X^i$  that the household repurchase all but (at most) 24 hours per day worth of the labor it has sold. The household – which could be a professor of classics or an investment banker, but lacks the time to pursue both as full-time occupations – sells both forms of labor and then repurchases the labor of the occupation that it does not wish to pursue, leaving the household a net seller of labor of the occupation it actually follows. For a more complete elaboration of this treatment see Arrow and Hahn (1971).

(C.I)  $X^i$  is closed and nonempty.

(C.II)  $X^i \subseteq \mathbf{R}_+^N$ .  $X^i$  is unbounded above, that is, for any  $x \in X^i$  there is  $y \in X^i$  so that  $y > x$ , that is, for  $n = 1, 2, \dots, N$ ,  $y_n \geq x_n$  and  $y \neq x$ .

(C.III)  $X^i$  is convex.

It is usually simplest to take  $X^i$  to be the nonnegative orthant (quadrant) of  $\mathbf{R}^N$ , denoted  $\mathbf{R}_+^N$ . But that is a much more precise and unrealistic specification than we need. The  $N$  commodities in the economy include a great variety, over most of which the typical household cannot be expected to have a preference (for example, crude oil, brake shoes, coaxial cable). Hence, it is perfectly likely that  $X^i$  be a much lower dimensional subspace of  $\mathbf{R}_+^N$ . We will take the possible aggregate (for the economy's household sector) consumption set to be  $X = \sum_{i \in H} X^i$ .

### 12.2.1 Preferences

Each household  $i \in H$  has a preference quasi-ordering on  $X^i$ , denoted  $\succeq_i$ . For typical  $x, y \in X^i$ , " $x \succeq_i y$ " is read " $x$  is preferred or indifferent to  $y$  (according to  $i$ )." We introduce the following terminology:

If  $x \succeq_i y$  and  $y \succeq_i x$  then  $x \sim_i y$  (" $x$  is indifferent to  $y$ ");

If  $x \succeq_i y$  but not  $y \succeq_i x$  then  $x \succ_i y$  (" $x$  is strictly preferred to  $y$ ").

We will assume  $\succeq_i$  to be *complete* on  $X^i$ , that is, any two elements of  $X^i$  are comparable under  $\succeq_i$ . For all  $x, y \in X^i$ ,  $x \succeq_i y$ , or  $y \succeq_i x$  (or both). Because we take  $\succeq_i$  to be a quasi-ordering,  $\succeq_i$  is assumed to be transitive and reflexive.

The conventional alternative to describing the quasi-ordering  $\succeq_i$  is to assume the presence of a utility function  $u^i(x)$  so that  $x \succeq_i y$  if and only if  $u^i(x) \geq u^i(y)$ . We will show below that the utility function can be derived from the quasi-ordering. Readers who prefer the utility function formulation may use it at will. Just read  $u^i(x) \geq u^i(y)$  wherever you see  $x \succeq_i y$ .

The assumption that household preferences can be characterized by a transitive, reflexive, complete relation,  $\succeq_i$ , is powerful. It says that the household knows what it wants and (transitivity) that its preferences are well defined and consistent (they do not cycle but rather represent a true ordering).

There is nothing wrong with the use of a utility function  $u^i(\cdot)$  instead of the preference quasi-order  $\succeq_i$  (though assuming utility function representation is slightly restrictive); indeed, we will adopt this usage in part in the following discussion. The utility function is not a necessary primitive element in the theory of household choice. It is possible to fully develop the theory of choice using preferences  $\succeq_i$  as the primitive notion. A corresponding utility function  $u^i$  will be introduced in section 12.3 merely as a convenient representation of  $\succeq_i$ , adding no information to the notion of preferences embodied in  $\succeq_i$ .

### 12.2.2 Nonsatiation

We will assume there is universal scarcity in the economy. For each household, and for any consumption plan  $x \in X^i$ , there is always a preferable conceivable alternative  $y \in X^i$ :

(C.IV) (*Nonsatiation*) Let  $x \in X^i$ . Then there is  $y \in X^i$  so that  $y \succ_i x$ .

The assumption of nonsatiation says that there is always some alternative consumption plan more desirable than any plan one can name. There is always a change in consumption that could make the household better off. Because  $X^i$  is bounded below (by the coordinate axes or some minimal consumption) and unbounded above, this suggests that preferable consumptions are likely to be found in the unbounded (increasing) direction. Thus, nonsatiation implies that some good or goods are really desirable. This formalizes the notion of scarcity. No matter where you are in your consumption space, you always want more of something.

(C.IV) includes as a very strong special case weak monotonicity, that more is better. This is a strong (and hence not very general) condition, stronger than the theory needs, not because it suggests that more goods are more desirable than fewer but because it requires that preferences be defined over most of the nonnegative quadrant. We will find it convenient to use weak monotonicity in section 22.4 on core convergence.

(C.IV\*) (*Weak monotonicity*) Let  $x, y \in X^i$  and  $x \gg y$ . Then  $x \succ_i y$ .

We'll find that (C.IV) as stated is sufficiently strong to provide a theory of demand for the existence of general equilibrium.

### 12.2.3 Continuity

We now introduce the principal technical assumption on preferences, the assumption of continuity:

(C.V) (*Continuity*) For every  $x^\circ \in X^i$ , the sets  $A^i(x^\circ) = \{x \mid x \in X^i, x \succeq_i x^\circ\}$  and  $G^i(x^\circ) = \{x \mid x \in X^i, x^\circ \succeq_i x\}$  are closed.

Although C.V is more technical than economic, it proves to be extremely useful. The structure of the upper and lower contour sets of  $\succeq_i$  assumed in C.V is precisely the behavior we'd expect if  $\succeq_i$  were defined by a continuous utility function. This follows because the inverse image of a closed set under a continuous mapping is closed (Theorem 7.5). Thus, suppose household  $i$ 's preferences were represented by the utility function,  $u^i(\cdot)$ . Then the sets  $A^i(x^\circ)$  and  $G^i(x^\circ)$  are the inverse images of the closed intervals in  $R$   $[u^i(x^\circ), \infty)$  and  $[\inf_{x \in X^i} u^i(x), u^i(x^\circ)]$ .

In fact, Debreu (1954, 1959) shows that we can demonstrate the existence of a *continuous* utility function representing  $\succeq_i$  while assuming only C.I, C.II, C.III,

C.V. The derivation below will use C.IV as well, considerably simplifying the demonstration. Use of a continuous utility function allows derivation of the theory of household choice as maximization of a continuous function subject to a compact constraint. If the constraint set itself is continuous as a function of prices, then demand is as well. Continuity of demand is, of course, very helpful in proving the existence of equilibrium.

The economic content of C.V is the following description of the structure of preferences: Begin with a typical point  $x$  in  $X^i$ , consider a line segment in  $X^i$  starting at one end with elements superior to  $x$  according to  $\succeq_i$  and progressing eventually to points inferior to  $x$ . Then the line segment must include points indifferent to  $x$  as well. As we pass from superior to inferior according to  $\succeq_i$ , we must touch on indifference. This would seem trivially obvious. But there are otherwise well-behaved preference quasi-orderings that violate C.V that generate discontinuities in demand. The classic example is the lexicographic ordering.

**Example 12.1 (Lexicographic preferences)** In this case, it is not possible to represent the quasi-order as a continuous real-valued utility function. The lexicographic (dictionary-like) ordering on  $\mathbf{R}^N$  (let's denote it  $\succeq_L$ ) is described in the following way: Let  $x = (x_1, x_2, \dots, x_N)$  and  $y = (y_1, y_2, \dots, y_N)$ ; then,

$$\begin{aligned} x \succ_L y & \text{ if } x_1 > y_1, \text{ or} \\ & \text{ if } x_1 = y_1 \text{ and } x_2 > y_2, \text{ or} \\ & \text{ if } x_1 = y_1, x_2 = y_2, \text{ and } x_3 > y_3, \text{ and so forth } \dots \\ x \sim_L y & \text{ if } x = y. \end{aligned}$$

The expression  $\succeq_L$  fulfills nonsatiation, trivially fulfills strict convexity (C.VI(SC), introduced in section 12.2.5), but does not fulfill continuity (C.V). This is easiest to see graphically (see Figure 12.1). Consider  $\succeq_L$  on  $\mathbf{R}_+^2$ . For any  $x$  in  $\mathbf{R}_+^2$ , the points superior to  $x$  are those above and to the right of  $x$ , and those inferior are those below and to the left. The only point indifferent to  $x$  is  $x$  itself. Consequently, while traveling along a line segment, it is perfectly possible to go from better than  $x$  to worse than  $x$  without passing through indifference. It is left as an exercise (12.1) to show that preferences like these can generate discontinuous demand behavior.

#### 12.2.4 Attainable consumption

**Definition**  $x$  is an attainable consumption if  $y + r \geq x \geq 0$ , where  $y \in \mathcal{Y}$  and  $r \in \mathbf{R}_+^N$  is the economy's initial resource endowment, so that  $y$  is an attainable production plan.

Note that the set of attainable consumptions is bounded under P.VI.

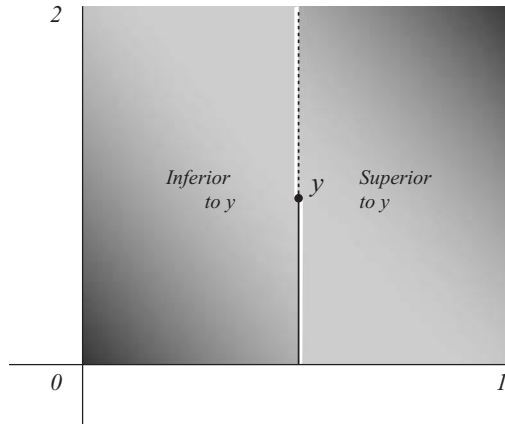


Fig. 12.1. Lexicographic preferences.

### 12.2.5 Convexity of preferences

We introduce now the notions of convexity and strict convexity of preferences. These assumptions correspond to the idea of diminishing marginal rate of substitution (in which the indifference curves have the usual convex to the origin shape). Convexity, C.VI(C), includes the possibility of flat segments on the indifference curves, admitting perfect substitutability between goods. This opens the possibility of set-valued, rather than point-valued, demands, a technically tricky issue we postpone to [Chapters 23 and 24](#). For the present chapter, we concentrate on the strictly convex case (C.VI(SC)), where demands are necessarily point valued. Because there is a strong family resemblance among these assumptions, we will list them as subcases from weaker to stronger:

(C.VI)(C) (*Convexity of preferences*)  $x \succ_i y$  implies  $((1 - \alpha)x + \alpha y) \succ_i y$ , for  $0 < \alpha < 1$ .

(C.VI)(SC) (*Strict convexity of preferences*): Let  $x \succeq_i y$ , (note that this includes  $x \sim_i y$ ),  $x \neq y$ , and let  $0 < \alpha < 1$ . Then  $\alpha x + (1 - \alpha)y \succ_i y$ .

Equivalently, if preferences are characterized by a utility function  $u^i(\cdot)$ , then we can state C.VI(SC) as

$$u^i(x) \geq u^i(y), x \neq y, \text{ implies } u^i[\alpha x + (1 - \alpha)y] > u^i(y).$$

An immediate consequence of C.VI(C) is that  $A^i(x^\circ)$  is convex for every  $x^\circ \in X^i$ .

*Proof* Exercise 12.6.

QED

Assumption C.VI(SC) says that the indifference curves are strictly curved. There are no flat segments in them. This corresponds economically to the idea that there are no perfect substitutes.

### 12.3 Representation of $\succeq_i$ : Existence of a continuous utility function

Starting from the household preference ordering  $\succeq_i$ , we can now very conveniently represent the household preferences by a continuous real-valued function  $u^i(\cdot)$ . The reason we want a utility function is to use it to help construct the household demand function. We would like to be able to characterize household demand behavior as utility maximization subject to a budget constraint. The alternative, already available to us, is to characterize demand as going as high as possible in the preference quasi-ordering subject to budget constraint. Because the utility function we will develop is actually just a representation of the preference ordering, this is really the same idea. However, the mathematics of maximizing a continuous function subject to constraint is very well developed. In particular, we can apply Corollary 7.2. We can save considerable effort by showing that preferences can be well represented by a continuous utility function.

Classical economists sometimes attributed very strong significance to the numerical values taken by a utility function, suggesting that these represented the intensity of preference experienced – either by an individual at different consumptions (a property known as cardinality of the utility function) or between individuals (comparability). For our purposes, neither of these conditions is useful. On a principle of parsimony (using the weakest – and hence most general – possible assumptions to achieve desired analytic ends) we will demonstrate a weaker property, ordinality (representing an ordering). The utility function can represent the idea of preference without necessarily displaying interpersonal comparability or intensity. The essential point is to allow preferences on consumption plans to be represented by a numerical function so that higher values correspond to more preferred consumption plans.

**Definition** Let  $u^i: X^i \rightarrow \mathbf{R}$ . Then  $u^i(\cdot)$  is a utility function that represents the preference ordering  $\succeq_i$  if for all  $x, y \in X^i$ ,  $u^i(x) \geq u^i(y)$  if and only if  $x \succeq_i y$ . This implies that  $u^i(x) > u^i(y)$  if and only if  $x \succ_i y$ .

The function  $u^i(\cdot)$ ,  $i$ 's utility function, is merely a representation of  $i$ 's preference ordering  $\succeq_i$ ;  $u^i(\cdot)$  contains no additional information. In particular, it does not represent strength or intensity of preference. Utility functions like  $u^i(\cdot)$  that represent an ordering  $\succeq_i$ , without embodying additional information or assumptions, are called *ordinal* (that is, representing an *ordering*). In this sense, any monotone (order-preserving) transformation of  $u^i(\cdot)$  is equally appropriate as a representation of  $\succeq_i$ .



We are interested in showing that, under reasonable assumptions on  $\succeq_i$ ,  $u^i(\cdot)$  exists and is a continuous function of its arguments.

### 12.3.1 Weak conditions for existence of a continuous utility function

It is possible to prove the existence of a continuous utility function for  $\succeq_i$  using C.I, C.II, C.III, and C.V only, without using any assumption on scarcity or desirability of commodities.

**Theorem 12.1** *Let  $\succeq_i, X^i$ , fulfill C.I, C.II, C.III, C.V. Then there is  $u^i : X^i \rightarrow \mathbf{R}$ ,  $u^i(\cdot)$  continuous on  $X^i$ , so that  $u^i(\cdot)$  is a utility function representing  $\succeq_i$ .*

*Proof* See Debreu (1959, Section 4.6) or Debreu (1954).

QED

### 12.3.2 Construction of a continuous utility function

The proof of Theorem 12.1 is rather intricate, and we will not attempt it here. However, it is possible to construct a continuous utility function much more simply if we allow stronger assumptions. Indeed, the assumptions thus far introduced, C.I – C.V, C.VI(C), are sufficient. The treatment here will be somewhat informal. In this case it is easy to construct a continuous utility function representing  $\succeq_i$ . First, assume we can find a least desirable point in  $X^i$ ,  $\xi$  (it need not be unique). It is not trivial that  $\xi$  exists because  $X^i$  is unbounded; certainly a least desirable point can be found in any compact subset<sup>2</sup> of  $X^i$ . Alternatively, think of the following construction as creating a suitable continuous utility function on a very large subset of  $X^i$ ,  $A^i(\xi)$  the subset of  $X^i$  superior or indifferent to  $\xi$ .

Assuming  $\xi$  is the least desirable point in  $X^i$ , then for any  $x \in X^i$  define

$$u^i(x) \equiv \inf_{y \in A^i(x)} |y - \xi|$$

Here  $u^i(x)$  is merely the (minimum) distance from  $\xi$  to  $A^i(x)$ . Then we claim  $u^i(x)$  is a utility function representing  $\succeq_i$  and  $u^i(\cdot)$  is continuous on  $X^i$ . We seek to show two properties:

1. For  $x, w \in X^i$ ,  $u^i(x) > u^i(w) \iff x \succ_i w$
2.  $x^\nu \in X^i, \nu = 1, 2, \dots, x^\nu \rightarrow x^\circ \implies u^i(x^\nu) \rightarrow u^i(x^\circ)$ .

<sup>2</sup> If we used the stronger nonsatiation condition weak monotonicity (C.IV\*), finding  $\xi$  would be trivial, and the utility function evaluated at any value  $x$  would be merely the length of the 45° line from  $\xi$  to the indifference curve through  $x$ .

To demonstrate that  $u$  really is a utility function, note that

$$x \succ_i w \iff \inf_{y \in A^i(x)} |y - \xi| > \inf_{y \in A^i(w)} |y - \xi| \iff u^i(x) > u^i(w).$$

This result follows because under C.VI(C), about any point  $x \in X^i$ , there is an  $\varepsilon$  neighborhood of  $X^i$  that includes points superior and inferior to  $x$ , creating a substantial difference between  $A^i(x)$  and  $A^i(w)$ .

To demonstrate continuity of  $u^i(x)$  throughout  $X^i$  or  $A^i(\xi)$ , recall Theorem 7.7 and assumptions C.V, C.VI(C);  $u^i : X^i \rightarrow \mathbf{R}_+$ . We state (without proof) that  $u^i(X^i)$ , the image of  $X^i$  under  $u^i(\cdot)$ , is connected. We wish to demonstrate that part 2 of Theorem 7.7 is fulfilled. It is sufficient to show that for every closed interval  $I \subset \mathbf{R}_+$ ,  $u^{i-1}(I)$  is closed. Let  $I = [a, b]$ . Then let  $\alpha \in u^{i-1}(a)$ ,  $\beta \in u^{i-1}(b)$ . Connectedness of  $u^i(X^i)$  assures the existence of  $\alpha$  and  $\beta$ . Then  $u^{i-1}(I) = A^i(\alpha) \cap G^i(\beta)$ .  $u^{i-1}(I)$  is the intersection of two sets closed under C.V. That completes the demonstration.

## 12.4 Choice and boundedness of budget sets, $\tilde{B}^i(p)$

We think of the household choosing a consumption plan in its budget set to maximize its utility subject to budget constraint. This maximization exercise generates two values, a maximum utility (a real number) and a consumption choice (a non-negative  $N$ -dimensional vector) that maximizes the utility subject to constraint. Remember that when we try to maximize a continuous real-valued function over a compact set, we are assured of the existence in the compact set of a point that is a well-defined maximizer of the continuous function in that set. We will suppose that the household's budget set,  $\tilde{B}^i(p)$ , is a closed bounded set, but not too bounded.<sup>3</sup> We need it to be bounded so that the opportunity set will be compact and hence so that there will be a well-defined optimum behavior for the household. We need it to be large enough so that there will be scope for scarcity – so that at some (disequilibrium) prices, demand may exceed attainable production.

Recall that  $x$  is an *attainable* consumption if  $y + r \geq x \geq 0$ , where  $y \in \mathcal{Y}$  and  $r \in \mathbf{R}_+^N$  is the economy's initial resource endowment, so that  $y$  is an attainable production plan. Recall that the set of attainable consumptions is bounded under P.VI.

We are interested in describing the demand behavior of the household subject to budget constraint in a well-defined fashion. We know from the Corollary 7.2 that compactness and nonemptiness of the opportunity set is a sufficient condition so that a continuous maximand will have a well-defined maximum on the set. The

<sup>3</sup> As before, the superscript tilde notation ( $\sim$ ), emphasizes that the budget set is defined as a bounded set. This is a restriction that we will wish to relax later (in Chapter 18 and rather obliquely in Lemma 14.1) inasmuch as at zero prices the budget set can quite reasonably be unbounded.

opportunity set here is a budget set. When some prices are nil, the opportunity set may be unbounded (and hence not compact). Using the production model of [Chapter 11](#), however, we know that attainable consumption plans are bounded. Scarcity, the boundedness of consumption opportunities, is information to be conveyed to consumers through prices, but in searching for equilibrium we will let it be embodied as well in a bound on their opportunity sets. In formulating our economic model, we'll need well-defined demand behavior at all possible price vectors. But that's not really possible. When prices of desirable goods are zero so that budget sets are unbounded, demands will be arbitrarily large – and hence undefined – as well. The answer to this riddle is that we'll *temporarily* place quantitative bounds on the size of household opportunity sets to make sure they stay bounded. That gives well defined demands. We'll search for equilibrium prices. Once we've found them, we'll remove the temporary bounds. The demands stay the same. So, once equilibrium prices have been found, equilibrium price information is sufficient to guide households to market-clearing consumptions. Those temporary extra bounds on household choice were helpful to the economic theorist in searching for the equilibrium. Once the equilibrium is found, the temporary bounds can be discarded.

Choose  $c \in \mathbf{R}_+$  so that  $|x| < c$  (a strict inequality) for all attainable consumptions  $x$ . Choose  $c$  sufficiently large that  $X^i \cap \{x \mid x \in \mathbf{R}^N, c > |x|\} \neq \emptyset$ ;  $c$  is then a very suitable bound on individual consumptions in the household opportunity sets. It is small enough (that is, finite) so that the opportunity sets will be bounded. It is large enough so that consumption plans constrained by this bound can be well defined and can reflect scarcity.

We assign to household  $i$  a budget at prices  $p$  of  $\tilde{M}^i(p)$ . This is the value (in units of account) that the household can spend on purchases. The budget itself will be defined more fully in [Chapter 13](#). We now characterize a bounded budget set  $\tilde{B}^i(p)$ . Let

$$\tilde{B}^i(p) = \{x \mid x \in \mathbf{R}^N, p \cdot x \leq \tilde{M}^i(p)\} \cap \{x \mid |x| \leq c\}.$$

This is the budget set of household  $i$ . Consumption plans in this budget set must fulfill a budget constraint and have a maximum length of  $c$  (all attainable consumption plans will lie within this length). To represent household consumption choice, we ask the household to optimize consumption with regard to its preferences (to maximize utility) subject to budget constraint, to  $X^i$  the possible consumption set, and to length  $c$ . Define

$$\begin{aligned} \tilde{D}^i(p) &\equiv \{x \mid x \in \tilde{B}^i(p) \cap X^i, x \succeq_i y \text{ for all } y \in \tilde{B}^i(p) \cap X^i\} \\ &\equiv \{x \mid x \in \tilde{B}^i(p) \cap X^i, x \text{ maximizes } u^i(y) \text{ for all } y \in \tilde{B}^i(p) \cap X^i\}. \end{aligned}$$

To characterize market demand let

$$\tilde{D}(p) = \sum_{i \in H} \tilde{D}^i(p).$$

**Lemma 12.1**  $\tilde{B}^i(p)$  is a closed set.

We will restrict attention to models where  $\tilde{M}^i(p)$  is homogeneous of degree one, that is, where  $\tilde{M}^i(\lambda p) = \lambda \tilde{M}^i(p)$  for  $\lambda > 0$ . It is immediate then that  $\tilde{B}^i(p)$  is homogeneous of degree zero.

**Lemma 12.2** Let  $\tilde{M}^i(p)$  be homogeneous of degree 1. Let  $\tilde{B}^i(p)$  and  $\tilde{D}^i(p) \neq \emptyset$ . Then  $\tilde{B}^i(p)$  and  $\tilde{D}^i(p)$  are homogeneous of degree 0.

We'll restrict attention to nonnegative prices. Homogeneity of degree zero of both  $\tilde{D}^i(p)$  and  $\tilde{S}^j(p)$  (from Lemma 11.1) allows us to simplify significantly the space of prices. We do not need to use the full nonnegative quadrant (orthant) of  $\mathbf{R}^N$ . Instead, we can restrict prices to the unit simplex in  $\mathbf{R}^N$ . Economically speaking, this restriction represents that homogeneity of degree zero in  $p$  implies that only *relative* prices (price ratios) matter in forming supply and demand in this economy. The numerical values in which prices are quoted (dollars, yen, guineas, . . .) are irrelevant. We will confine attention to price vectors on the set  $P$ , the unit simplex in  $\mathbf{R}^N$ ,

$$P \equiv \left\{ p \mid p \in \mathbf{R}^N, p_n \geq 0, n = 1, 2, 3, \dots, N, \sum_{n=1}^N p_n = 1 \right\}.$$

#### 12.4.1 Adequacy of income

To avoid possibly empty budget sets  $\tilde{B}^i(p)$  and discontinuities in demand behavior at the boundary of  $X^i$ , we will assume

(C.VII) For all  $i \in H$ ,

$$\tilde{M}^i(p) > \inf_{x \in X^i \cap \{x \mid |x| \leq c\}} p \cdot x \quad \text{for all } p \in P.$$

C.VII can be fulfilled in a variety of ways:  $i$ 's endowment  $r^i$  could be strictly interior to  $X^i$ , or  $i$ 's share of firm profits could ensure ample income everywhere. Assumption C.VII allows us to avoid discontinuities that may occur when the budget set coincides with the boundary of  $X^i$ , the Arrow corner.<sup>4</sup> Alternatively,

<sup>4</sup> A corner solution occurs when the solution is up against a boundary constraint.

a weaker sufficient condition than C.VII could be used, guaranteeing sufficiently high income on a subset of  $P$  where equilibria might arise, but this requires more structure than we wish to develop. The next example illustrates the difficulty we have assumed away.

**Example 12.2 (The arrow corner)** Consider household  $i$  in a two-commodity economy with sale of endowment as  $i$ 's only source of income ( $i$  has no share in firm profits). Let the household consumption set  $X^i$  be the nonnegative quadrant, with  $i$  endowed with one unit of good 1 and none of good 2. Consider consumption behavior in the neighborhood of a zero price of good. We have

$$\begin{aligned} X^i &= \mathbf{R}_+^2, \\ r^i &= (1, 0), \\ \tilde{M}^i(p) &= p \cdot r^i. \end{aligned}$$

Let  $p^\circ = (0, 1)$ . Then,

$$\tilde{B}^i(p^\circ) \cap X^i = \{(x, y) \mid c \geq x \geq 0, y = 0\},$$

the truncated nonnegative  $x$  axis. Consider the sequence  $p^\nu = (1/\nu, 1 - 1/\nu)$ .  $p^\nu \rightarrow p^\circ$ . We have

$$\tilde{B}^i(p^\nu) \cap X^i = \left\{ (x, y) \mid p^\nu \cdot (x, y) \leq \frac{1}{\nu}, (x, y) \geq 0, c \geq |(x, y)| \geq 0 \right\},$$

$(c, 0) \in \tilde{B}^i(p^\circ)$ , but there is no sequence  $(x^\nu, y^\nu) \in \tilde{B}^i(p^\nu)$  so that  $(x^\nu, y^\nu) \rightarrow (c, 0)$ . On the contrary, for any sequence  $(x^\nu, y^\nu) \in \tilde{B}^i(p^\nu)$  so that  $(x^\nu, y^\nu) = \tilde{D}^i(p^\nu)$ ,  $(x^\nu, y^\nu)$  will converge to some  $(x^*, 0)$ , where  $0 \leq x^* \leq 1$ . For suitably chosen  $\succeq_i$ , we may have  $(c, 0) = \tilde{D}^i(p^\circ)$ . Hence  $\tilde{D}^i(p)$  need not be continuous at  $p^\circ$ . This completes the example.

Example 12.2 demonstrates that when the budget constraint coincides with the boundary of the consumption set, discontinuities in the budget set (a large change in the consumption choices available in response to a small change in prices) and corresponding discontinuity in demand behavior may result. Hence, to ensure continuity of demand, (C.VII) adequacy of income (sufficient income to stay off the boundary of the consumption set) may be required.

### 12.5 Demand behavior under strict convexity

We have now developed enough structure to characterize demand behavior for the household as a continuous (point-valued) function of prices. As noted in [Chapter 5](#),

this is a useful step in creating sufficient conditions for existence of a well-defined general equilibrium. For demand to be point valued, strict convexity of preferences (C.VI(SC)) is essential. With only convexity C.VI(C), the possibility of perfect substitutes in consumption would allow there to be a linear segment of equally satisfactory, equally affordable consumption plans so that demand would be set valued rather than point valued. That case is treated in [Chapters 23 and 24](#) using the rather more elaborate mathematics of the Maximum Theorem (Theorem 23.3).

**Theorem 12.2** *Assume C.I–C.V, C.VI(SC), and C.VII. Let  $\tilde{M}^i(p)$  be a continuous function for all  $p \in P$ . Then  $\tilde{D}^i(p)$  is a well-defined, point-valued, continuous function for all  $p \in P$ .*

*Proof*  $\tilde{B}^i(p) \cap X^i$  is the intersection of the closed set  $\{x \mid p \cdot x \leq \tilde{M}^i(p)\}$  with the compact set  $\{x \mid |x| \leq c\}$  and the closed set  $X^i$ . Hence it is compact. It is nonempty by C.VII. Because  $\tilde{D}^i(p)$  is characterized by the maximization of a continuous function,  $u^i(\cdot)$ , on this compact nonempty set, there is a well-defined maximum value,  $u^* = u^i(x^*)$ , where  $x^*$  is the utility-optimizing value of  $x$  in  $\tilde{B}^i(p) \cap X^i$ . We must show that  $x^*$  is unique for each  $p \in P$  and that  $x^*$  is a continuous function of  $p$ .

We will now demonstrate that *uniqueness* follows from strict convexity of preferences (C.VI(SC)). Suppose there is  $x' \in \tilde{B}^i(p) \cap X^i$ ,  $x' \neq x^*$ ,  $x' \sim_i x^*$ . We must show that this leads to a contradiction. But now consider a convex combination of  $x'$  and  $x^*$ . Choose  $0 < \alpha < 1$ . The point  $\alpha x' + (1 - \alpha)x^* \in \tilde{B}^i(p) \cap X^i$  by convexity of  $X^i$  and  $\tilde{B}^i(p)$ . But C.VI(SC), strict convexity of preferences, implies that  $[\alpha x' + (1 - \alpha)x^*] \succ_i x' \sim_i x^*$ . This is a contradiction because  $x^*$  and  $x'$  are elements of  $\tilde{D}^i(p)$ . Hence  $x^*$  is the unique element of  $\tilde{D}^i(p)$ . We can now, without loss of generality, refer to  $\tilde{D}^i(p)$  as a (point-valued) function.

To demonstrate continuity, let  $p^\nu \in P$ ,  $\nu = 1, 2, 3, \dots$ ,  $p^\nu \rightarrow p^\circ$ . We must show that  $\tilde{D}^i(p^\nu) \rightarrow \tilde{D}^i(p^\circ)$ .  $\tilde{D}^i(p^\nu)$  is a sequence in a compact set. Without loss of generality, take a convergent subsequence,  $\tilde{D}^i(p^\nu) \rightarrow x^\circ$ . We must show that  $x^\circ = \tilde{D}^i(p^\circ)$ . We will use a proof by contradiction.

Define

$$\hat{x} = \arg \min_{x \in X^i \cap \{y \mid y \in \mathbf{R}^N, c \geq |y|\}} p^\circ \cdot x.$$

The expression “ $\hat{x} = \arg \min_{x \in X^i \cap \{y \mid y \in \mathbf{R}^N, c \geq |y|\}} p^\circ \cdot x$ ” defines  $\hat{x}$  as the minimizer of  $p^\circ \cdot x$  in the domain  $X^i \cap \{y \mid y \in \mathbf{R}^N, c \geq |y|\}$ . The expression  $\hat{x}$  is well defined (though it may not be unique) because it represents a minimum of a continuous function taken over a compact domain.

Now consider two cases. In each case we will construct a sequence  $w^\nu$  in  $X^i \cap \{y \mid y \in \mathbf{R}^N, c \geq |y|\}$ :

**Case 1:** If  $p^\circ \cdot \tilde{D}^i(p^\circ) < \tilde{M}^i(p^\circ)$  for  $\nu$  large  $p^\nu \cdot \tilde{D}^i(p^\circ) < \tilde{M}^i(p^\nu)$ . Then let  $w^\nu = D^i(p^\circ)$ .

**Case 2:** If  $p^\circ \cdot \tilde{D}^i(p^\circ) = \tilde{M}^i(p^\circ)$  then by (C.VII)  $p^\circ \cdot \tilde{D}^i(p^\circ) > p^\circ \cdot \hat{x}$ .

Let

$$\alpha^\nu = \min \left[ 1, \frac{\tilde{M}^i(p^\nu) - p^\nu \cdot \hat{x}}{p^\nu \cdot (\tilde{D}^i(p^\circ) - \hat{x})} \right].$$

For  $\nu$  large, the denominator is positive,  $\alpha^\nu$  is well defined (this is where C.VII enters the proof), and  $0 \leq \alpha^\nu \leq 1$ . Let  $w^\nu = (1 - \alpha^\nu)\hat{x} + \alpha^\nu \tilde{D}^i(p^\circ)$ . Note that  $\tilde{M}^i(p)$  is continuous in  $p$ . The fraction in the definition of  $\alpha^\nu$  is the proportion of the move from  $\hat{x}$  to  $\tilde{D}^i(p^\circ)$  that the household can afford at prices  $p^\nu$ . As  $\nu$  becomes large, the proportion approaches or exceeds unity.

Then in both Case 1 and Case 2,  $w^\nu \rightarrow \tilde{D}^i(p^\circ)$  and  $w^\nu \in \tilde{B}^i(p^\nu) \cap X^i$ . Suppose, contrary to the theorem,  $x^\circ \neq \tilde{D}^i(p^\circ)$ . Then  $u^i(x^\circ) < u^i(\tilde{D}^i(p^\circ))$ . But  $u^i$  is continuous, so  $u^i(\tilde{D}^i(p^\nu)) \rightarrow u^i(x^\circ)$  and  $u^i(w^\nu) \rightarrow u^i(\tilde{D}^i(p^\circ))$ . Thus, for  $\nu$  large,  $u^i(w^\nu) > u^i(\tilde{D}^i(p^\nu))$ . But this is a contradiction because  $\tilde{D}^i(p^\nu)$  maximizes  $u^i(\cdot)$  in  $\tilde{B}^i(p^\nu) \cap X^i$ . The contradiction proves the result. This completes the demonstration of continuity. QED

Theorem 12.2 gives a family of sufficient conditions for demand behavior of the household to be very well behaved. It will be a continuous (point-valued) function of prices if preferences are continuous and strictly convex and if income is a continuous function of prices and sufficiently positive.

What will household spending patterns look like? What is the value of household expenditures,  $p \cdot \tilde{D}^i(p)$ ? There are two significant constraints on  $\tilde{D}^i(p)$ , budget and length:  $p \cdot \tilde{D}^i(p) \leq \tilde{M}^i(p)$  and  $|\tilde{D}^i(p)| \leq c$ . In addition, of course,  $\tilde{D}^i(p)$  must optimize consumption choice with regard to preferences  $\succeq_i$  or equivalently with regard to the utility function  $u^i(\cdot)$ . We have enough structure on preferences and the budget set to actually say a fair amount about the character of spending and where  $\tilde{D}^i(p)$  is located. This is embodied in:

**Lemma 12.3** *Assume C.I–C.V–C.VI(C), and C.VII. Then  $p \cdot \tilde{D}^i(p) \leq \tilde{M}^i(p)$ . Further, if  $p \cdot \tilde{D}^i(p) < \tilde{M}^i(p)$  then  $|\tilde{D}^i(p)| = c$ .*

*Proof*  $\tilde{D}^i(p) \in \tilde{B}^i(p)$  by definition. However, that ensures  $p \cdot \tilde{D}^i(p) \leq \tilde{M}^i(p)$ , and hence the weak inequality surely holds. Suppose, however,  $p \cdot \tilde{D}^i(p) < \tilde{M}^i(p)$

and  $|\tilde{D}^i(p)| < c$ . We wish to show that this leads to a contradiction. Recall C.IV (Nonsatiation) and C.VI(C) (Convexity). By C.IV there is  $w^* \in X^i$  so that  $w^* \succ_i \tilde{D}^i(p)$ . Clearly,  $w^* \notin \tilde{B}^i(p)$  so one (or both) of two conditions holds: (a)  $p \cdot w^* > \tilde{M}^i(p)$ , (b)  $|w^*| > c$ .

Set  $w' = \alpha w^* + (1 - \alpha)\tilde{D}^i(p)$ . There is an  $\alpha$  ( $1 > \alpha > 0$ ) sufficiently small so that  $p \cdot w' \leq \tilde{M}^i(p)$  and  $|w'| \leq c$ . Thus  $w' \in \tilde{B}^i(p)$ . Now  $w' \succ_i \tilde{D}^i(p)$  by C.VI(C), which is a contradiction because  $\tilde{D}^i(p)$  is the preference optimizer in  $\tilde{B}^i(p)$ . The contradiction shows that we cannot have both  $p \cdot \tilde{D}^i(p) < \tilde{M}^i(p)$  and  $|\tilde{D}^i(p)| < c$ . Hence, if the first inequality holds, we must have  $|\tilde{D}^i(p)| = c$ . QED

## 12.6 Bibliographic note

The treatment of the household, preferences, and demand here parallels the presentations of Arrow (1962), Arrow and Debreu (1954), and Debreu (1959). The construction of the utility function as the length of a ray to an indifference curve is presented in Arrow and Hahn (1971) (with a technical oversight, corrected in Glustoff [1975]). Theorem 12.1, due to Debreu (1954, 1959), provides a more general derivation of the utility function that does not depend on nonsatiation or convexity of preferences but at the cost of greater complexity in exposition (using the connectedness of  $\mathbf{R}^N$  and the density of the rationals in the reals).

## Exercises

12.1 The lexicographic (dictionary-like) ordering on  $\mathbf{R}^N$  (let's denote it  $\succeq_L$ ) is described in the following way. Let  $x = (x_1, x_2, \dots, x_N)$  and  $y = (y_1, y_2, \dots, y_N)$ :

$$\begin{aligned}
 x \succeq_L y & \quad \text{if } x_1 \geq y_1, \text{ or} \\
 & \quad \text{if } x_1 = y_1 \text{ and } x_2 \geq y_2, \text{ or} \\
 & \quad \text{if } x_1 = y_1, x_2 = y_2, \text{ and } x_3 \geq y_3, \text{ or and so forth } \dots \\
 & \quad \text{if } x_1 = y_1, x_2 = y_2, x_3 = y_3, \dots, x_{N-1} = y_{N-1}, \text{ and } x_N \geq y_N
 \end{aligned}$$

$\succeq_L$  fulfills weak monotonicity, trivially fulfills strict convexity (trivially because the only point indifferent to  $x$  is  $x$ ), and does not fulfill continuity. Consider a two-commodity ( $N = 2$ ) economy. Consider a household (we'll omit a subscript for its name to save notation) with a lexicographic preference ordering. Let the possible consumption set  $X$  be the nonnegative quadrant  $\mathbf{R}_+^2$ . We give the household endowment,  $r = (1, 1)$ , 1 unit of each good. Note that with this endowment, household income will always be positive, so C.VII is fulfilled. Let the constant  $c$  as before indicate a large real number used to bound the length of a prospective consumption



vector. The household's bounded budget set is then described as

$$\tilde{B}(p) = \{x \mid x \in \mathbf{R}_+^N, p \cdot x \leq p \cdot (1, 1)\} \cap \{x \mid |x| \leq c\}$$

and demand behavior is described as

$$\tilde{D}(p) \equiv \{x \mid x \in \tilde{B}(p) \cap X, x \succeq_L y \text{ for all } y \in \tilde{B}(p) \cap X\}.$$

Consider the price sequence in the unit simplex

$$p^\nu = (1 - (1/\nu), 1/\nu), \nu = 1, 2, \dots$$

As  $\nu$  becomes large,  $p^\nu$  converges to  $(1, 0)$ ; that is, as  $\nu$  increases,  $x_1$  (the lexicographically preferred good) becomes consistently more expensive and  $x_2$  (the lexicographically less preferred good) becomes consistently less expensive.

Describe the demand behavior at  $p^\nu$  and in the limit at  $(1, 0)$ . Show that demand is discontinuous at  $(1, 0)$ .

- 12.2 Recall our definition of how a utility function represents a preference ordering:

**Definition** We will say that the utility function  $u^i(\cdot)$  represents the preference ordering  $\succeq_i$  if for all  $x, y \in X^i$ ,  $u^i(x) \geq u^i(y)$  if and only if  $x \succeq_i y$ . This implies that  $u^i(x) > u^i(y)$  if and only if  $x \succ_i y$ .

The function  $u^i(\cdot)$  in Theorem 12.1,  $i$ 's utility function, is merely a representation of  $i$ 's preference ordering  $\succeq_i$ . The expression  $u^i(\cdot)$  contains no additional information. In particular, it does not represent strength or intensity of preference. A utility function, like  $u^i(\cdot)$ , that represents an ordering  $\succeq_i$ , without embodying additional information or assumptions, is called *ordinal* (that is, representing an *ordering*).

Let  $a, b \in \mathbf{R}_+$  be positive real numbers. Define  $v^i(x) = a + b \cdot u^i(x)$ . Show that if  $u^i(\cdot)$  represents the preference ordering  $\succeq_i$  then so does  $v^i(\cdot)$ . This is known as invariance under a monotone transformation.

- 12.3 We wish to demonstrate the importance of the adequacy of income assumption (C.VII) in avoiding a discontinuity of demand behavior (the arrow corner). Let household  $i$ 's possible consumption set  $X^i$  be the nonnegative quadrant in  $\mathbf{R}^2$  translated by  $(1, 1)$ . That is,

$$X^i = \{(x, y) \mid x \geq 1, y \geq 1\}.$$

Note that  $X^i$  fulfills C.I–C.III. Let household  $i$  have no share of any firm. Let  $i$  have endowment  $r^i = (2, 1)$ .

- (i) Show that this situation violates C.VII (consider  $p = (0, 1)$ ).

Let  $i$ 's preferences be represented by the utility function  $u^i(x_1, x_2) = x_1 + x_2$  (this utility function violates strict convexity but fulfills weakly convex preferences; no confusion should result). Define  $i$ 's demand behavior as

$$\tilde{D}^i(p) \equiv \{x \mid x \in \tilde{B}^i(p) \cap X^i, u^i(x) \geq u^i(y) \text{ for all } y \in \tilde{B}^i(p) \cap X^i\},$$

where

$$\tilde{B}^i(p) = \{x \mid x \in \mathbf{R}^N, p \cdot x \leq p \cdot r^i\} \cap \{x \mid |x| \leq c\}.$$

(ii) Consider the price sequence in the unit simplex,  $p^\nu = [(1/\nu, 1 - (1/\nu)], \nu = 1, 2, \dots$ . As  $\nu$  becomes large,  $p^\nu$  converges to  $(0, 1)$ . Describe the demand behavior (that is, describe  $\tilde{D}^i(p)$  at  $p^\nu$  and in the limit at  $(0, 1)$ ). Show that demand is discontinuous at  $(0, 1)$ .

- 12.4 Consider the construction of a utility function in section 12.2.3. Arrow and Hahn try to prove continuity of  $u$  it by the same approach used in this section using a weaker version of monotonicity: (C.IV') (Very weak monotonicity) Let  $x, y \in X^i$ , with  $x \gg y$ . Then  $x \succeq_i y$ . Their proof is fallacious. Show that under C.IV' there may be thick bands of indifference. We define

$$u^i(x) \equiv \inf_{y \in A^i(x)} |y - \xi|.$$

Show that the construction of  $u^i(x)$  can then lead to discontinuities in  $u^i(x)$ .

- 12.5 Recall that in defining household demand behavior we used the truncated budget set

$$\tilde{B}^i(p) = \{x \mid x \in \mathbf{R}^N, p \cdot x \leq \tilde{M}^i(p)\} \cap \{x \mid |x| \leq c\}.$$

We defined demand behavior as

$$\tilde{D}^i(p) \equiv \{x \mid x \in \tilde{B}^i(p) \cap X^i, x \succeq_i y \text{ for all } y \in \tilde{B}^i(p) \cap X^i\}.$$

We then established in Theorem 12.2 that, under a variety of additional assumptions,  $\tilde{D}^i(p)$  is well defined (nonempty).

Show that this result depends on the truncation of  $\tilde{B}^i(p)$ . That is, define

$$B^i(p) = \{x \mid x \in \mathbf{R}^N, p \cdot x \leq \tilde{M}^i(p)\}$$

and

$$D^i(p) \equiv \{x \mid x \in B^i(p) \cap X^i, x \succeq_i y \text{ for all } y \in B^i(p) \cap X^i\}.$$

Show that for some prices (in particular with  $p_k = 0$  for some goods  $k$ ) and preferences,  $D^i(p)$  may not be well defined under the same circumstances where  $\tilde{D}^i(p)$  will be well defined.

- 12.6 Show under assumption C.VI(C) that  $A^i(x^\circ)$  is convex for every  $x^\circ \in X^i$ .
- 12.7 The following preferences represent the notion: “I like  $x$  precisely twice as much as  $y$ , and I really like them both, but between two otherwise equivalent bundles, I’ll choose the one with more  $x$ .” Consider a household having these preferences, with endowment  $(1, 1)$  and  $X^i = R_+^2$ , in the neighborhood of prices  $(p_x, p_y) = (2/3, 1/3)$ , as  $p_x$  goes slightly up and down. Show that demand moves discontinuously from buying  $x$  only to buying  $y$  only. Show that the preferences specified do not fulfill C.V:

$$(x, y) \succ (x', y') \quad \text{if } 2x + y > 2x' + y'; \text{ or}$$

$$(x, y) \succ (x', y') \quad \text{if } 2x + y = 2x' + y' \text{ and } x > x'$$

$$(x, y) \sim (x', y') \quad \text{only if } (x, y) = (x', y').$$

- 12.8 Household preferences are assumed to be continuous in C.V. That is, they can be represented by a continuous real valued utility function. In this problem we see what can happen when that assumption fails. Let there be two goods,  $x$  and  $y$ . An allocation to household  $i$  will be represented by  $(x, y)$ . Consider household preference ordering  $\succ_i$  of the following form.

The expression  $\succ_i$  is read “is strictly preferred to;”  $\sim_i$  is read “is indifferent to”

$$(x, y) \succ_i (x', y') \text{ if } 2x + y > 2x' + y'; \text{ or if}$$

$$(x, y) \succ_i (x', y') \text{ if } 2x + y = 2x' + y' \text{ and } x > x'.$$

$$(x, y) \sim_i (x', y') \text{ if } (x, y) = (x', y').$$

That is, a bundle  $(x, y)$  is evaluated by the value of the expression  $2x + y$  except when two bundles are tied. Then the tie breaker is which one has more  $x$ . Consider the following Edgeworth box (two-person pure exchange economy), with two identical households (for convenience).

	Household 1	Household 2
Preferences	$\succ_i, \sim_i$	$\succ_i, \sim_i$
Endowment	$r^1 = (50, 50)$	$r^2 = (50, 50)$

- (a) The obvious candidate for equilibrium prices here is  $(2/3, 1/3)$ . Everyone likes  $x$  twice as much as  $y$ . Show that this price vector  $(2/3, 1/3)$  is not an equilibrium – good  $x$  will be in excess demand.

- (b) Try raising the price of  $x$  very slightly to  $(2/3 + \varepsilon, 1/3 - \varepsilon)$  for very small  $\varepsilon$ . Show that this is not an equilibrium either – good  $y$  is in excess demand; demand behavior is discontinuous in this neighborhood.
- (c) There's apparently no equilibrium price vector. Is this a counterexample to Theorem 5.2?
- 12.9 Prove Lemma 12.2. That is, for any  $p \in R_+^N$ ,  $p \neq 0$ ,  $\lambda > 0$ , assume  $\tilde{M}^i(\lambda p) = \lambda \tilde{M}^i(p)$ . Then using the definitions of  $\tilde{M}^i(p)$  and  $\tilde{D}^i(p)$ , show that  $\tilde{D}^i(\lambda p) = \tilde{D}^i(p)$ .

# 13

## A market economy

### 13.1 Firms, profits, and household income

It is now time to bring the firms of Chapter 11 and the households of Chapter 12 together to form a private ownership economy. The link between firms and households will be in household income. The firms are owned by the households. Thus, firm profits are transmitted to households as part of income. This essential step ensures fulfillment of Walras's Law and hence provides for the existence of general equilibrium.

The economy is characterized by the agents in it, households (the set  $H$ ) and firms (the set  $F$ ). For each firm  $j$ , there is a list of households that are shareholders in  $j$ . We let  $\alpha^{ij} \in \mathbf{R}$  represent  $i$ 's share of firm  $j$ . We assume  $\sum_{i \in H} \alpha^{ij} = 1$  for each  $j \in F$  and  $\alpha^{ij} \geq 0$  for all  $i \in H, j \in F$ . That is, we assume that every firm is 100 percent owned by someone or several shareholders and that there is no negative ownership of firms (no short sales). A household  $i \in H$  is characterized by its endowment of goods  $r^i \in \mathbf{R}_+^N$ , by its endowed shares  $\alpha^{ij} \in \mathbf{R}_+$  of firms  $j \in F$ , and by  $\succeq_i$ . The initial resource endowment of the economy, designated  $r \in \mathbf{R}_+^N$  in prior chapters is now identified as

$$r \equiv \sum_{i \in H} r^i.$$

A firm  $j \in F$  is characterized by its possible production set  $\mathcal{Y}^j$ . Firm  $j$ 's profit function is  $\tilde{\pi}^j(p) = \max_{y \in \mathcal{Y}^j} p \cdot y = p \cdot \tilde{S}^j(p)$ .

**Theorem 13.1** *Assume P.II, P.III, and P.VI.  $\tilde{\pi}^j(p)$  is a well-defined continuous function of  $p$  for all  $p \in \mathbf{R}_+^N, p \neq 0$ .  $\tilde{\pi}^j(p)$  is homogeneous of degree 1.*

*Proof* Exercise 13.2.

QED

Household  $i$ 's income is now defined as  $\tilde{M}^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \tilde{\pi}^j(p)$ . Note that this expression is homogeneous of degree one in  $p$ . Specifying  $\tilde{M}^i(p)$  in this form means that household  $i$  has income from two sources, sale of endowment and a share of profits of firms in which it is a shareholder. Assuming P.II, P.III, and P.VI,  $\tilde{M}^i(p)$  is continuous, real valued, nonnegative, and well defined for all  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ . Recalling Lemma 12.2 and using this definition of  $\tilde{M}^i(p)$ , we have that  $\tilde{B}^i(p)$  and  $\tilde{D}^i(p)$  are homogeneous of degree 0 in  $p$ . We can then, without loss of generality, restrict the price space to the unit simplex in  $\mathbf{R}^N$ , denoted  $P$ ,

$$P = \left\{ p \mid p \in \mathbf{R}^N, p_k \geq 0, k = 1, \dots, N, \sum_{k=1}^N p_k = 1 \right\}.$$

### 13.2 Excess demand and Walras's Law

We can now define the excess demand function of the economy. It consists of the demand function defined in Chapter 12 minus the supply function defined in Chapter 11 minus the endowment of initial resources. General equilibrium will consist of prices that make this function the zero vector (or in the case of free goods, a nonpositive vector).

**Definition** *The excess demand function at prices  $p \in P$  is*

$$\tilde{Z}(p) = \tilde{D}(p) - \tilde{S}(p) - r = \sum_{i \in H} \tilde{D}^i(p) - \sum_{j \in F} \tilde{S}^j(p) - \sum_{i \in H} r^i.$$

Recall that by definition  $\tilde{D}^i(p)$  and  $\tilde{S}^j(p)$  are bounded. Then their finite sums are bounded as well. Theorems 11.1 and 12.2 established sufficient conditions for  $\tilde{D}^i(p)$  and  $\tilde{S}^j(p)$  to be continuous functions of their arguments. These sufficient conditions carry over to  $\tilde{Z}(p)$  as well.

**Lemma 13.1** *Assume C.I–C.V, C.VI(SC), C.VII, P.II, P.III, P.V, and P.VI. The range of  $\tilde{Z}(p)$  is bounded.  $\tilde{Z}(p)$  is continuous and well defined for all  $p \in P$ .*

*Proof* Apply Theorems 11.1, 12.2, and 13.1. The finite sum of bounded sets is bounded. The finite sum of continuous functions is continuous. QED

We saw in Chapter 5 that Walras's Law is helpful in proving the existence of general equilibrium. Unfortunately, the classic Walras's Law ( $p \cdot Z(p) = 0$ , the relationship holds as an equality) is not strictly true in this model. This reflects the

boundedness restriction on household demand developed in [Chapter 12](#). The classic Walras's Law applies only when the budget constraint is the binding constraint on household expenditure. In the model of [Chapter 12](#), the length restriction,  $c$ , may instead be the binding constraint. This leads us to:

**Theorem 13.2 (Weak Walras's Law)** *Assume C.I–C.V, C.VI(SC), C.VII, P.II, P.III, P.V, and P.VI. For all  $p \in P$ ,  $p \cdot \tilde{Z}(p) \leq 0$ . For  $p$  such that  $p \cdot \tilde{Z}(p) < 0$ , there is  $k = 1, 2, \dots, N$  so that  $\tilde{Z}_k(p) > 0$ .*

The idea of the (Weak) Walras's Law is simpler than it looks. The expression  $p \cdot \tilde{Z}(p)$  is total household expenditures minus total household income (firm profits and value of endowment). Walras's Law is merely a consequence of the budget constraint. In the Weak Walras's Law with the strict inequality holding ( $p \cdot \tilde{Z}(p) < 0$ ), some household is underspending its budget. But under nonsatiation, no household would do so willingly. That's what Lemma 12.3 tells us. By nonsatiation (C.IV),  $p \cdot \tilde{D}^i(p) = \tilde{M}^i(p)$  or  $|\tilde{D}^i(p)| = c$ . Underspending means that the length constraint must be binding on the underspending household.

*Proof of Theorem 13.2* Recall two properties of the market economy. For each household  $i$ , we have the budget constraint on demand,  $p \cdot \tilde{D}^i(p) \leq \tilde{M}^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \tilde{\pi}^j(p)$ . For each firm  $j$ , we have that it is fully owned by households  $i$ ,  $\sum_{i \in H} \alpha^{ij} = 1$  for each  $j \in F$ .

The proof starts with a string of identities:

$$\begin{aligned}
 p \cdot \tilde{Z}(p) &= p \cdot \left[ \sum_{i \in H} \tilde{D}^i(p) - \sum_{j \in F} \tilde{S}^j(p) - \sum_{i \in H} r^i \right] \\
 &= p \cdot \sum_{i \in H} \tilde{D}^i(p) - p \cdot \sum_{j \in F} \tilde{S}^j(p) - p \cdot \sum_{i \in H} r^i \\
 &= \sum_{i \in H} p \cdot \tilde{D}^i(p) - \sum_{j \in F} p \cdot \tilde{S}^j(p) - \sum_{i \in H} p \cdot r^i \\
 &= \sum_{i \in H} p \cdot \tilde{D}^i(p) - \sum_{j \in F} \tilde{\pi}^j(p) - \sum_{i \in H} p \cdot r^i \\
 &= \sum_{i \in H} p \cdot \tilde{D}^i(p) - \sum_{j \in F} \left[ \sum_{i \in H} \alpha^{ij} \tilde{\pi}^j(p) \right] - \sum_{i \in H} p \cdot r^i \\
 &= \sum_{i \in H} p \cdot \tilde{D}^i(p) - \sum_{i \in H} \left[ \sum_{j \in F} \alpha^{ij} \tilde{\pi}^j(p) \right] - \sum_{i \in H} p \cdot r^i
 \end{aligned}$$

Note the change in the order of summation:

$$\begin{aligned}
 &= \sum_{i \in H} p \cdot \tilde{D}^i(p) - \sum_{i \in H} \left\{ \left[ \sum_{j \in F} \alpha^{ij} \tilde{\pi}^j(p) \right] + p \cdot r^i \right\} \\
 &= \sum_{i \in H} p \cdot \tilde{D}^i(p) - \sum_{i \in H} \tilde{M}^i(p) \\
 &= \sum_{i \in H} \left[ p \cdot \tilde{D}^i(p) - \tilde{M}^i(p) \right] \leq 0.
 \end{aligned}$$

The last inequality holds by the budget constraint,  $p \cdot \tilde{D}^i(p) \leq \tilde{M}^i(p)$ , that applies to each household  $i$ . This proves the weak inequality as required.

We now must demonstrate the positivity of some coordinate of  $\tilde{Z}(p)$  when the strict inequality holds. Let  $p \cdot \tilde{Z}(p) < 0$ . Then  $p \cdot \sum_{i \in H} \tilde{D}^i(p) < p \cdot r + p \cdot \sum_{j \in F} \tilde{S}^j(p) = \sum_{i \in H} \tilde{M}^i(p)$ , so for some  $i' \in H$ ,  $p \cdot \tilde{D}^{i'}(p) < \tilde{M}^{i'}(p)$ . Now we apply Lemma 12.3. We must have  $|\tilde{D}^{i'}(p)| = c$ . Recall that  $c$  is chosen so that  $|x| < c$  (a strict inequality) for all attainable  $x$ . But then  $\tilde{D}^{i'}(p)$  is not attainable. For no  $y \in \mathcal{Y}$  do we have  $\tilde{D}^{i'}(p) \leq y + r$ . But for all  $i \in H$ ,  $\tilde{D}^i(p) \in \mathbf{R}_+^N$ . So  $\sum_{i \in H} \tilde{D}^i(p) \geq \tilde{D}^{i'}(p)$ . Therefore,  $\tilde{Z}_k(p) > 0$ , for some  $k = 1, 2, \dots, N$ . QED

The Weak Walras's Law performs the following exercise. For any price vector  $p$ , we evaluate the excess demand function  $\tilde{Z}(p)$ . That is, we take the dot product  $p \cdot \tilde{Z}(p)$ . The Weak Walras's Law tells us that this product will have one of two characteristics. Either the value of excess demand, evaluated at prevailing prices, is nil, or the value is negative and there is positive excess demand for one or several of the  $N$  goods.

### 13.3 Bibliographic note

Explicit development of the behavior of the artificially bounded economy, in particular the Weak Walras's Law, is distinctive with the treatment in this volume. The approach of developing the equilibrium of an unbounded economy as a consequence of the equilibrium of the bounded economy is pursued successfully in Arrow and Debreu (1954) and expounded in Arrow (1962).

### Exercises

- 13.1 An economy is generally said to be "competitive" if no agent in the economy has a significant effect in determining equilibrium prices. They cannot be price setters. Is it an assumption or a conclusion in [Chapters 11](#) through



13 that agents are competitive in this sense? If it is an assumption, where is it made? If a conclusion, where does it appear, and what hypotheses is it based on?

- 13.2 Prove Theorem 13.1: Assume P.II, P.III, P.VI. Then  $\tilde{\pi}^j(p)$  is a well-defined continuous function of  $p$  for all  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ , and  $\tilde{\pi}^j(p)$  is homogeneous of degree 1.

# 14

## General equilibrium of the market economy with an excess demand function

### 14.1 Existence of equilibrium

In this chapter we will consider the existence of general equilibrium of an economy where demands  $\tilde{D}^i(\cdot)$  and supplies  $\tilde{S}^j(\cdot)$  come from bounded opportunity sets,  $\tilde{B}^i(\cdot)$  and  $\mathcal{Y}^j$ , and are point valued. From [Chapters 11](#) and [12](#) we know that a sufficient condition for point-valuedness is strict convexity of tastes and technologies, P.V and C.VI(SC). As noted in [Chapter 13](#), homogeneity of degree zero of  $\tilde{D}^i(\cdot)$  and  $\tilde{S}^j(\cdot)$  in  $p$  means that we may, without loss of generality, restrict the price space to be the unit simplex in  $\mathbf{R}^N$ :

$$P = \left\{ p \mid p \in \mathbf{R}^N, p_k \geq 0, k = 1 \dots, N, \sum_{k=1}^N p_k = 1 \right\}.$$

From [Chapter 13](#), the market excess demand function is defined

$$\tilde{Z}(p) = \sum_{i \in H} \tilde{D}^i(\cdot) - \sum_{j \in F} \tilde{S}^j(\cdot) - r.$$

We are now in a position to define the general equilibrium of the market economy.

**Definition** *The expression  $p^\circ \in P$  is said to be an equilibrium price vector if  $\tilde{Z}(p^\circ) \leq 0$  (the inequality holds coordinatewise) with  $p_k^\circ = 0$  for  $k$  such that  $\tilde{Z}_k(p^\circ) < 0$ .*

That is, an equilibrium is characterized by market clearing for all goods except perhaps free goods that may be in excess supply in equilibrium. To find sufficient conditions and to prove the existence of a general equilibrium, we have to focus on the excess demand function,  $\tilde{Z}(p)$ ,  $\tilde{Z} : P \rightarrow \mathbf{R}^N$ . We have the following observations on  $\tilde{Z}(p)$ :

**Weak Walras's Law (Theorem 13.2)** For all  $p \in P$ ,  $p \cdot \tilde{Z}(p) \leq 0$ . For  $p$  such that  $p \cdot \tilde{Z}(p) < 0$ , there is  $k = 1, 2, \dots, N$  so that  $\tilde{Z}_k(p) > 0$ , under assumptions C.I–C.V, C.VI(SC), P.I–P.III, P.V, and P.VI.

**Continuity**  $\tilde{Z}(p)$  is a continuous function, assuming P.II, P.III, P.V, P.VI, C.I–C.V, C.VI(SC), and C.VII (Theorems 11.1, 12.2, and 13.1).

In addition, recall

**Theorem 9.3 (Brouwer Fixed-Point Theorem)** Let  $S$  be an  $N$ -simplex, and let  $f : S \rightarrow S$ , where  $f$  is continuous. Then there is  $x^* \in S$  so that  $f(x^*) = x^*$ .

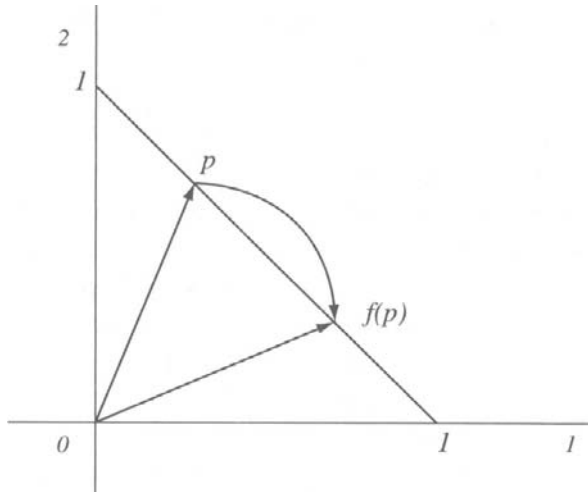
Our approach to proving the existence of general equilibrium follows the plan used in Chapter 5. We have established sufficient conditions so that excess demand is a continuous function of prices (Lemma 13.1) and fulfills the Weak Walras's Law (Theorem 13.2). The rest of the proof involves the mathematics of an economic story. Suppose the Walrasian auctioneer starts out with an arbitrary possible price vector (chosen at random, *crié au hasard*, in Walras's phrase) and then adjusts prices in response to the excess demand function  $\tilde{Z}(p)$ . He raises the price of goods,  $k$ , in excess demand,  $\tilde{Z}_k(p) > 0$ , and reduces the price of goods,  $k$ , in excess supply,  $\tilde{Z}_k(p) < 0$ . He performs this price adjustment as a continuous function of excess demands and supplies while staying on the price simplex. Then the price adjustment function  $T(p)$  is a continuous mapping from the price simplex into itself. From the Brouwer Fixed-Point Theorem (Theorem 9.3), there is a fixed point  $p^*$  of the price adjustment function, so that  $T(p^*) = p^*$ . Using the Weak Walras's Law we can then show that  $p^*$  is not merely a fixed point of the price adjustment function but that it is a general equilibrium as well.

**Theorem 14.1**<sup>1</sup> Assume P.II, P.III, P.V, P.VI, C.I–C.V, C.VI (SC), and C.VII. There is  $p^* \in P$  so that  $p^*$  is an equilibrium.

*Proof* Let  $T : P \rightarrow P$ , where  $T(p) = (T_1(p), T_2(p), \dots, T_i(p), \dots, T_N(p))$ .  $T_i(p)$  is the adjusted price of good  $i$ , adjusted by the auctioneer trying to bring supply and demand into balance. Let  $\gamma^i > 0$ . The adjustment process of the  $i$ th price can be represented as  $T_i(p)$ , defined as follows:

$$T_i(p) \equiv \frac{\max[0, p_i + \gamma^i \tilde{Z}_i(p)]}{\sum_{n=1}^N \max[0, p_n + \gamma^n \tilde{Z}_n(p)]}. \quad (14.1)$$

<sup>1</sup> Acknowledgment and thanks to David Kovo, John Roemer, Li Li, and Peter Sørensen for help in formulating the proof.

Fig. 14.1. Mapping from  $P$  into  $P$ .

The function  $T$  is a price adjustment function. It raises the relative price of goods in excess demand and reduces the price of goods in excess supply while keeping the price vector on the simplex. The expression  $p_i + \gamma^i \tilde{Z}_i(p)$  represents the idea that prices of goods in excess demand should be raised and those in excess supply should be reduced. The operator  $\max[0, \cdot]$  represents the idea that adjusted prices should be nonnegative. The fractional form of  $T$  reminds us that after each price is adjusted individually, they are all then readjusted proportionally to stay on the simplex. For  $T$  to be well defined, we must show that the denominator is nonzero, that is,

$$\sum_{n=1}^N \max[0, p_n + \gamma^n \tilde{Z}_n(p)] \neq 0. \quad (14.2)$$

In fact, we claim that  $\sum_{n=1}^N \max[0, p_n + \gamma^n \tilde{Z}_n(p)] > 0$ . Suppose not. Then for each  $n$ ,  $\max[0, p_n + \gamma^n \tilde{Z}_n(p)] = 0$ . Then all goods  $k$  with  $p_k > 0$  must have  $\tilde{Z}_k(p) < 0$ . So  $p \cdot \tilde{Z}(p) < 0$ . Then by the Weak Walras's Law, there is  $n$  so that  $\tilde{Z}_n(p) > 0$ . Thus,  $\sum_{n=1}^N \max[0, p_n + \gamma^n \tilde{Z}_n(p)] > 0$ .

By Lemma 13.1,  $\tilde{Z}(p)$  is a continuous function. Then  $T(p)$  is a continuous function from the simplex into itself because continuity is preserved under the operations of  $\max$ , addition, and division by a positive-valued continuous function. An illustration of the notion of a continuous function from  $P$  into  $P$  is presented in Figure 14.1. By the Brouwer Fixed-Point Theorem, there is  $p^* \in P$  so that

$T(p^*) = p^*$ . But then for all  $k = 1, \dots, N$ ,

$$T_i(p^*) \equiv \frac{\max[0, p_i^* + \gamma^i \tilde{Z}_i(p^*)]}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n \tilde{Z}_n(p^*)]}. \quad (14.3)$$

We'll demonstrate that  $\tilde{Z}_n(p^*) \leq 0$  all  $n$ .

Looking at the numerator in this expression, we can see that the equation will be fulfilled either by

$$p_k^* = 0 \quad (\text{Case 1}) \quad (14.4)$$

or by

$$p_k^* = \frac{p_k^* + \gamma^k \tilde{Z}_k(p^*)}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n \tilde{Z}_n(p^*)]} > 0 \quad (\text{Case 2}). \quad (14.5)$$

**Case 1:**  $p_k^* = 0 = \max[0, p_k^* + \gamma^k \tilde{Z}_k(p^*)]$ . Hence,  $0 \geq p_k^* + \gamma^k \tilde{Z}_k(p^*) = \gamma^k \tilde{Z}_k(p^*)$  and  $\tilde{Z}_k(p^*) \leq 0$ . This is the case of free goods with market clearing or with excess supply in equilibrium.

**Case 2:** To avoid repeated messy notation, define

$$\lambda \equiv \frac{1}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n \tilde{Z}_n(p^*)]} > 0 \quad (14.6)$$

so that  $T_k(p^*) = \lambda(p_k^* + \gamma^k \tilde{Z}_k(p^*))$ . We'll demonstrate that  $\tilde{Z}_n(p^*) \leq 0$  all  $n$ . Because  $p^*$  is the fixed point of  $T$ , we have  $p_k^* = \lambda(p_k^* + \gamma^k \tilde{Z}_k(p^*)) > 0$ . This expression is true for all  $k$  with  $p_k^* > 0$ , and  $\lambda$  is the same for all  $k$ . Let's perform some algebra on this expression. We first combine terms in  $p_k^*$ :

$$(1 - \lambda)p_k^* = \lambda\gamma^k \tilde{Z}_k(p^*), \quad (14.7)$$

then multiply through by  $\tilde{Z}_k(p^*)$  to get

$$(1 - \lambda)p_k^* \tilde{Z}_k(p^*) = \lambda\gamma^k (\tilde{Z}_k(p^*))^2, \quad (14.8)$$

and now sum over all  $k$  in Case 2, obtaining

$$(1 - \lambda) \sum_{k \in \text{Case 2}} p_k^* \tilde{Z}_k(p^*) = \lambda \sum_{k \in \text{Case 2}} \gamma^k (\tilde{Z}_k(p^*))^2. \quad (14.9)$$

The Weak Walras's Law says

$$0 \geq \sum_{k=1}^N p_k^* \tilde{Z}_k(p^*) = \sum_{k \in \text{Case 1}} p_k^* \tilde{Z}_k(p^*) + \sum_{k \in \text{Case 2}} p_k^* \tilde{Z}_k(p^*). \quad (14.10)$$

But for  $k \in \text{Case 1}$ ,  $p_k^* \tilde{Z}_k(p^*) = 0$ , and so

$$0 = \sum_{k \in \text{Case 1}} p_k^* \tilde{Z}_k(p^*). \quad (14.11)$$

Therefore,

$$0 \geq \sum_{k \in \text{Case 2}} p_k^* \tilde{Z}_k(p^*). \quad (14.12)$$

Hence, from (14.9) we have

$$0 \geq (1 - \lambda) \cdot \sum_{k \in \text{Case 2}} p_k^* \tilde{Z}_k(p^*) = \lambda \cdot \sum_{k \in \text{Case 2}} \gamma^k (\tilde{Z}_k(p^*))^2. \quad (14.13)$$

The left-hand side  $\leq 0$ . But the right-hand side is necessarily nonnegative. It can be zero only if  $\tilde{Z}_k(p^*) = 0$  for all  $k$  such that  $p_k^* > 0$  ( $k$  in Case 2). Thus,  $p^*$  is an equilibrium. This concludes the proof. QED

It is useful to remark on the character of the equilibrium in Theorem 14.1. We formalize this as

**Lemma 14.1** *Assume P.II, P.III, P.V, P.VI, C.I–C.V, C.VI(SC), and C.VII. Let  $p^*$  be an equilibrium. Then for all  $i \in H$ ,  $|\tilde{D}^i(p^*)| < c$ , where  $c$  is the bound on the Euclidean length of demand,  $\tilde{D}^i(p^*)$ . Further, in equilibrium, Walras's Law holds as an equality:  $p^* \cdot \tilde{Z}(p^*) = 0$ .*

*Proof* Because  $\tilde{Z}(p^*) \leq 0$  (coordinatewise), we know that  $\sum_{i \in H} \tilde{D}^i(p^*) \leq \sum_{j \in F} \tilde{S}^j(p^*) + \sum_{i \in H} r^i$ , where the inequality holds coordinatewise. However, that implies that the aggregate consumption  $\sum_{i \in H} \tilde{D}^i(p^*)$  is attainable, so for each household  $i$ ,  $|\tilde{D}^i(p^*)| < c$ , where  $c$  is the bound on demand,  $\tilde{D}^i(\cdot)$ .

We have for all  $p$ ,  $p \cdot \tilde{Z}(p) \leq 0$ . In equilibrium, at  $p^*$ , we have  $\tilde{Z}(p^*) \leq 0$  (coordinatewise) with  $p_k^* = 0$  for  $k$  so that  $\tilde{Z}_k(p^*) < 0$ . Therefore,  $p^* \cdot \tilde{Z}(p^*) = 0$ . QED

We have now demonstrated the existence of equilibrium in the strictly convex bounded economy. Note how boundedness has entered the argument in the preceding proof. The technology sets of the firms,  $\mathcal{Y}^j$ , were assumed to be bounded. It follows that the technology set for the economy as a whole,  $\mathcal{Y}$ , is also bounded.

In defining the opportunity sets of the households  $\tilde{B}^i(\cdot)$ , we constrained the household to choose a consumption plan in a bounded set, the closed ball of radius  $c$ , where  $c$  was specifically chosen to be of length strictly greater than the length of any attainable consumption. The radius  $c$  can be a binding constraint on consumption only when households attempt an unattainable consumption; by definition, an unattainable plan cannot be an equilibrium.

In the next several chapters, Part D, we will weaken the assumptions of boundedness used here. We consider there firms that recognize that their technology includes the possibility that with unbounded inputs they could produce unbounded outputs – prices will then nevertheless guide them to bounded inputs and outputs. We would like to weaken the boundedness restriction on household choice. Households should feel free to choose arbitrarily large consumption plans. In equilibrium, prices will lead the households to bounded plans, but it should be prices, not definitions, that do so. Indeed, according to Lemma 14.1, prices have already done that job in the equilibrium developed in Theorem 14.1. The typical household equilibrium consumption plan does not face a binding constraint on the Euclidean length of the consumption vector in equilibrium. That is,  $|\tilde{D}^i(p^*)| < c$  (a *strict inequality*). We take advantage of this observation in Part D. We will demonstrate that putting that much faith in the price system is indeed confidence well placed.

## 14.2 Bibliographic note

The major mathematical insight of modern general equilibrium theory is the importance of the fixed-point theorem in proving the existence of equilibrium. It appears first in Arrow and Debreu (1954) and McKenzie (1954).

### Exercises

- 14.1 Consider a two-commodity economy with an excess demand function  $\tilde{Z}(p)$ . Then  $p \in P = \{p \mid p \in \mathbf{R}^2, p \geq 0, p_1 + p_2 = 1\}$ . Let  $\tilde{Z}(p)$  be continuous and bounded and fulfill Walras's Law as an equality ( $p \cdot \tilde{Z}(p) = 0$ ), and assume  $\tilde{Z}_1(0, 1) > 0$ ,  $\tilde{Z}_2(1, 0) > 0$ . Without using the Brouwer Fixed-Point Theorem, show that the economy has an equilibrium. (*Note*: You may find the Intermediate Value Theorem useful.)

We use the following model (paralleling the model of [Chapters 11 through 14](#)) in Exercises 14.2 and 14.3. There is thought to be a finite set of firms denoted  $F$ . Each firm  $j$  is characterized by a production technology set  $\mathcal{Y}^j \subset \mathbf{R}^N$ . There is a finite set of households  $H$ . Each household  $i$  is characterized by an endowment vector  $r^i \in \mathbf{R}_+^N$ , ownership share of firm  $j$ ,

$\alpha^{ij}$ , and preferences depicted equivalently by the continuous monotone quasi-order  $\succeq_i$  or by a utility function  $u^i(\cdot)$ , defined on a possible consumption set  $X^i \subseteq \mathbf{R}^N$ . In a private ownership economy,  $i$ 's income is characterized as  $M^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} p \cdot y^{\circ j}$ , where  $y^{\circ j}$  is firm  $j$ 's profit-maximizing production plan. We will generally assume (except as noted in the questions) the standard conditions:

- *for households*: income sufficient to keep consumption interior to the possible consumption set, weak monotonicity, continuity, and strict convexity of preferences;
- *for firms*: continuity (closedness) and strict convexity of technology.

We use the following definition.

**Definition**  $\{p^\circ, x^{\circ i}, y^{\circ j}\}$ ,  $p^\circ \in \mathbf{R}_+^N$ ,  $i \in H$ ,  $j \in F$ ,  $x^{\circ i} \in \mathbf{R}^N$ ,  $y^{\circ j} \in \mathbf{R}^N$  is said to be a competitive equilibrium if

- $y^{\circ j} \in \mathcal{Y}^j$  and  $p^\circ \cdot y^{\circ j} \geq p^\circ \cdot y$  for all  $y \in \mathcal{Y}^j$ , for all  $j \in F$ ,
- $x^{\circ i} \in X^i$ ,  $p^\circ \cdot x^{\circ i} \leq M^i(p^\circ)$  and  $x^{\circ i} \succeq_i x$  for all  $x \in X^i$  with  $p^\circ \cdot x \leq M^i(p^\circ)$  for all  $i \in H$ , and
- $0 \geq \sum_{i \in H} x^{\circ i} - \sum_{j \in F} y^{\circ j} - \sum_{i \in H} r^i$  with  $p_k^\circ = 0$  for coordinates  $k$  so that the strict inequality holds.

- 14.2 Consider the general competitive equilibrium of a production economy with redistributive taxation of income from endowment. Half of each household's income from endowment (based on actual endowment, not net sales) is taxed away. The proceeds of the tax are then distributed equally to all households. We thus have

$$M^i(p) = p \cdot (.5r^i) + \sum_{j \in F} \alpha^{ij} p \cdot y^j + T,$$

where  $T$  is the transfer of tax revenues to the household,

$$T = (1/\#H) \sum_{h \in H} p \cdot (.5r^h).$$

Does there exist a competitive equilibrium in the economy with redistributive income taxation? Explain.

- 14.3 Consider the general competitive equilibrium of a production economy with excise taxation. In addition to the prices of goods  $p \in \mathbf{R}_+^N$ , there is a vector of excise taxes  $\tau \in \mathbf{R}_+^N$ . Proceeds of the tax are then distributed to households as a lump sum. Household income then is

$$M^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} p \cdot y^j + T,$$



where  $T$  is the transfer of tax revenues to the household. The household budget constraint is

$$(p + \tau) \cdot x^i \leq M^i(p).$$

The transfer to the typical household,  $T$ , is then characterized as

$$T = (1/\#H) \sum_{h \in H} \tau \cdot x^h.$$

Does there exist a competitive equilibrium in the economy with excise taxation? Explain.

- 14.4 In an economy with an excess demand function  $Z(\cdot)$ ,  $Z : P \rightarrow \mathbf{R}^N$ , we usually define an equilibrium price vector as  $p \in P$  so that  $Z(p) \leq 0$  (where  $0$  is the zero vector, and the weak inequality holds coordinatewise), with  $p_k = 0$  for any good  $k$  so that  $Z_k(p) < 0$ .

Some authors use an alternate definition:

*$p^*$  so that  $Z(p^*) \leq 0$ . That is,  $p^*$  is a Walrasian equilibrium if there is no good for which there is a positive excess demand.*

The alternate definition imposes no requirement that  $p_k^* = 0$  for  $k$  so that  $Z_k(p^*) < 0$ .

- (i) Show that under this definition of equilibrium there may be excess supplies at positive prices in equilibrium.
  - (ii) What is the behavior of the market price adjustment process (Walrasian auctioneer) with excess supplies implied by this concept of equilibrium?
  - (iii) Discuss. Is this a desirable concept of equilibrium?
- 14.5 The usual U-shaped cost curve model of undergraduate economics includes a small nonconvexity (diminishing marginal cost at low output levels). This is a violation of our usual convexity assumptions on production (P.I or P.V). Consider the general equilibrium of an economy displaying U-shaped cost curves. It is possible that a general equilibrium exists despite the small violation of convexity. After all, P.I and P.V are sufficient, not necessary, conditions. Draw a diagram or give an example (partial equilibrium is acceptable). Explain. Nevertheless, it is also possible that an equilibrium fail to exist in this setting. Draw a diagram or give an example. Explain.
- 14.6 In [Chapter 14](#) we used the mapping  $T : P \rightarrow P$  as a price adjustment function whose fixed points are competitive equilibria. Consider

instead using the mapping  $Q : P \rightarrow P$ , where the  $i$ th coordinate mapping of  $Q$  is

$$Q_i(p) = \frac{\max[0, p_i + p_i \tilde{Z}_i(p)]}{\sum_{j=1}^N \max[0, p_j + p_j \tilde{Z}_j(p)]}.$$

Assume that Walras's Law holds as an equality,  $p \cdot \tilde{Z}(p) = 0$ .

- (a) Show that every competitive equilibrium price vector  $p^\circ$  is a fixed point of  $Q$ .
- (b) Show that every vertex of the price simplex  $P$  is also a fixed point of  $Q$ .
- (c) Suppose  $p^* = Q(p^*)$  is a fixed point of  $Q(\cdot)$ . Does this prove that the economy has a competitive equilibrium?
- 14.7 Consider the following definition:  $\{p^\circ, x^{oi}, y^{oj}\}$ ,  $p^\circ \in \mathbf{R}_+^N$ ,  $i \in H$ ,  $j \in F$ , is said to be a competitive equilibrium if
- $y^{oj} \in Y^j$  and  $p^\circ \cdot y^{oj} \geq p^\circ \cdot y$  for all  $y \in Y^j$ , for all  $j \in F$ ,
  - $x^{oi} \in X^i$ ,  $p^\circ \cdot x^{oi} \leq M^i(p^\circ) = p^\circ \cdot r^i + \sum_{j \in F} \alpha^{ij} p^\circ \cdot y^{oj}$  and  $x^{oi} \succeq_i x$  for all  $x \in X^i$  with  $p^\circ \cdot x \leq M^i(p^\circ)$  for all  $i \in H$ , and
  - $0 \geq \sum_{i \in H} x^{oi} - \sum_{j \in F} y^{oj} - \sum_{i \in H} r^i$  with  $p_k^\circ = 0$  for coordinates  $k$  so that the strict inequality holds.
- (a) The concept of competitive equilibrium is supposed to reflect *decentralization* of economic behavior. Explain how this definition embodies the concept of decentralization.
- (b) The concept of competitive equilibrium is supposed to reflect market clearing. Explain how this definition includes market clearing.
- 14.8 The style of analysis we have been using is known as “axiomatic,” involving precisely stated assumptions, detailed modeling, and logically derived conclusions. What are the strengths and weaknesses of this approach?
- 14.9 A two-person, two-commodity, pure exchange (no production) economy is known as an Edgeworth box (discussed more fully in [Chapter 3](#); you should not need to consult [Chapter 3](#)). Use the model of Chapters 11 to 14 to demonstrate the existence of equilibrium in an Edgeworth box. Present the following argument:
- Set  $\mathcal{Y}^j \equiv \{0\}$  for all  $j \in F$ , where  $0$  is the zero vector in  $\mathbf{R}^N$ . Explain why this represents the case of a pure exchange economy. Explain why the usual assumptions on production are fulfilled by this choice of  $\mathcal{Y}^j$ .
  - Define an equilibrium in this setting.
  - Show that Theorem 14.1 applies and ensures the existence of equilibrium. State any additional assumptions you need.

Questions 14.10, 14.11, and 14.12 refer to the following model:

The Peasants' Rights Party is elected to govern the Republic of Walrasia on a platform of doing away with the tyranny of the Walrasian auctioneer. The excess demand function is  $Z : \mathbf{P} \rightarrow \mathbf{R}^N$ . From now on, prices will go up in response to surpluses. The government adopts the price adjustment function  $\Gamma : \mathbf{P} \rightarrow \mathbf{P}$ , where for each commodity  $i$ ,

$$\Gamma_i(p) = \frac{p_i + |\min [p_i Z_i(p), 0]|}{1 + \sum_{n=1}^N |\min [p_n Z_n(p), 0]|}.$$

The notation  $||$  indicates absolute value. This price adjustment function says that prices of goods in surplus ( $Z_i(p) < 0$ ) are adjusted upward in proportion to the absolute value – at market prices – of the prevailing surplus. Then the complex of prices is readjusted back to the simplex. The “min” term means the smaller of the two terms in square brackets; it will typically be zero or negative, and then it is converted to an absolute value to be added on to the current price. Assume that  $Z(p)$  is continuous everywhere on  $\mathbf{P}$  and therefore  $\Gamma$  is continuous ( $\Gamma$  is the result of continuity preserving transformations on  $Z(p)$ ). You may assume that the  $\Gamma$  mapping has a fixed point  $p^\circ = \Gamma(p^\circ)$ .

- 14.10 Show that each coordinate unit vector  $(1, 0, 0, \dots, 0)$ ,  $(0, 1, 0, 0, \dots, 0)$ , and so on, is a fixed point of  $\Gamma$ .
- 14.11 Let  $p^*$  be a competitive equilibrium price vector (as defined in [Chapter 14](#)). Show that  $p^*$  is a fixed point of  $\Gamma$ , that is,  $\Gamma(p^*) = p^*$ .
- 14.12 Let  $p^\circ$  be a fixed point,  $p^\circ = \Gamma(p^\circ)$ . Is  $p^\circ$  a competitive equilibrium price vector? (*Hint*: The question is not whether the economy has a competitive equilibrium or a fixed point of  $\Gamma$ . The question is whether a fixed point of this mapping is always a competitive equilibrium price vector.)

Questions 14.13–14.17 use the standard definition of competitive equilibrium from question 14.7.

- 14.13 In a market economy, individual firm and household behavior is supposed to be optimizing. Households choose the best affordable consumption plan. Firms choose the most profitable available production plan. Which parts of the preceding definition describe optimizing behavior? What does the household maximize? What is the constraint on its maximization? What does the firm maximize? What is the constraint on its maximization? Cite the portions of the definition that you use.
- 14.14 The concept of competitive equilibrium is supposed to reflect market clearing. Prices are set (by an anonymous market mechanism) so that supply equals demand for each commodity (with the possible exception of free

- goods). Explain how this definition includes market clearing. Where does market clearing appear in the definition? Where does the definition take account of free goods? Which goods are free in equilibrium? Cite the portions of the definition that you use.
- 14.15 How does this definition represent the idea that household income includes a share of business profits? Explain. What algebraic expression represents business profits? How are they included in household income? Cite the portions of the definition you use.
- 14.16 In a competitive economy, firms and households are supposed to have virtually no power to set their own prices. The market sets prices. How does this definition reflect the idea that firms and households do not determine their own prices? Cite the portions of the definition that you use.
- 14.17 The concept of competitive equilibrium is supposed to reflect decentralization of economic behavior. Each firm and household is supposed to make its decisions separately, without referring to the decisions of other firms and households. Explain how this definition embodies the concept of decentralization of decision making for firms and for households. Cite the portions of the definition that you use.
- 14.18 Consider a three-person pure exchange economy. There are two commodities,  $x$  and  $y$ . Household 1 has endowment  $r^1 = (r_x^1, r_y^1) = (10, 2)$ ; household 2 has endowment  $r^2 = (r_x^2, r_y^2) = (6, 14)$ ; household 3 has endowment  $r^3 = (r_x^3, r_y^3) = (8, 8)$ . All households have the same utility function on  $X^i =$  the nonnegative quadrant of  $R^2$ ,  $u^i(x, y) = \sup[x, y]$ , where “sup” stands for supremum or maximum.
- (a) Demonstrate that this economy has no competitive equilibrium.
- (b) Is this a counterexample to the existence of General Equilibrium Theorem 14.1? If so, explain why. If not, explain how this example fails to fulfill the assumptions of that theorem in a way that causes nonexistence of equilibrium.
- 14.19 Consider a two-person, two-commodity pure exchange economy (an Edgeworth box). Household 1 has endowment  $r^1 = (r_x^1, r_y^1) = (5, 0)$ ; household 1 owns only  $x$ . Household 2 has endowment  $r^2 = (r_x^2, r_y^2) = (5, 10)$ . Household 1 has preferences summarized by the utility function,  $u^1(x, y) = x + y$ . Household 2 has preferences summarized by the utility function  $u^2(x, y) = y$ . Household 2 does not value  $x$ . Preferences in this economy are convex (fulfilling C.VI(C) but not C.VI(SC)) but not strictly convex, but that is not the problem. Consider  $p^* = (\varepsilon, 1 - \varepsilon)$  for  $1 > \varepsilon > 0$ . Then  $p^*$  cannot be an equilibrium because it generates an excess supply of  $x$ . But at  $p^0 = (0, 1)$  there is no equilibrium either because there is an excess demand for  $x$ . How can this observation be consistent with

the existence of general competitive equilibrium theorem, Theorem 14.1? Is one of the assumptions (aside from C.VI(SC)) of Theorem 14.1 not fulfilled? Explain.

- 14.20 Consider the following Edgeworth box examples. In each case demonstrate that competitive equilibrium prices and allocations do not exist; state which of the sufficient conditions of Theorem 14.1 is not fulfilled.

Do both parts (a) and (b) of Examples Alpha and Beta.

**Example Alpha:** Superscripts are used both to denote the name of the households and, unfortunately, to raise the consumption to a squared value; we'll try to keep them straight. Households are characterized by a utility function and an endowment vector. The possible consumption set is the nonnegative quadrant,  $R_+^2$ . There are two commodities,  $x$  and  $y$ .

Household  $A$  is characterized as

$$u^A(x, y) = [x]^2 + [y]^2$$

(where the terms in brackets are raised to the power 2), with endowment  $r^A = (5, 5)$ . Household  $A$ 's optimizing consumption subject to budget constraint will typically be a corner solution, so marginal equivalences will not be fulfilled as an equality.

Household  $B$  is characterized as

$$u^B(x, y) = xy$$

(where neither term is raised to a power; it's just  $x^B$  times  $y^B$ ), with endowment

$$r^B = (5, 5).$$

Denote  $A$ 's demand as  $(x^A, y^A)$ ,  $B$ 's as  $(x^B, y^B)$ .

- (a) We claim there is no competitive equilibrium in this Edgeworth box. Demonstrate this argument in the following way, and clearly explain why each step is sound:

$p_x > p_y$  implies there is an excess demand for  $y$ ;

$p_x < p_y$  implies there is an excess demand for  $x$ ;

$p_x = p_y$  implies there is either an excess demand for  $x$  and an excess supply of  $y$ , or the opposite.

- (b) Explain which of the assumptions of Theorem 14.1 is not fulfilled.

**Example Beta:** The households have identical convex monotone preferences, denoted  $P$ . The expression “ $(x^1, y^1)P(x^2, y^2)$ ” is read “ $(x^1, y^1)$  is strictly preferred to  $(x^2, y^2)$ .”  $P$  is described in the following way.

For two bundles  $(x^1, y^1), (x^2, y^2)$ ,

$$(x^1, y^1)P(x^2, y^2) \text{ if } x^1 + 3y^1 > x^2 + 3y^2; \text{ or}$$

$$(x^1, y^1)P(x^2, y^2) \text{ if } x^1 + 3y^1 = x^2 + 3y^2 \text{ and } x^1 > x^2;$$

or  $(x^1, y^1)$  and  $(x^2, y^2)$  are indifferent to one another if  $x^1 = x^2$  and  $y^1 = y^2$ .

Let household  $A$  have an endowment of 300 units of  $x$  and household  $B$  have an endowment of 100 units of  $y$ . Denote  $A$ 's demand as  $(x^A, y^A)$ ,  $B$ 's as  $(x^B, y^B)$ .

(a) We claim there is no competitive equilibrium in this Edgeworth box.

Demonstrate this argument in the following way, and clearly explain why each step is sound:

$p_x > 3p_y$  implies there is an excess demand for  $y$ ;

$p_x < 3p_y$  implies there is an excess demand for  $x$ ;

$p_x = 3p_y$  implies there is an excess demand for  $x$ .

(b) Explain which of the assumptions of Theorem 14.1 is not fulfilled.



## Part D

### An economy with unbounded production technology and supply and demand functions

Our plan in [Chapters 15 to 18](#) is to weaken the boundedness restrictions built into the model of [Chapters 11 to 14](#). We will allow firm technology sets to be unbounded and allow households to choose from budget sets limited only by income and not by direct limits on the size of consumption plans. In equilibrium, prices will guide firms and households to well-defined (bounded) equilibrium allocations.

Remember the principal characterization of firm and household behavior: maximization of a criterion function (profit or utility) subject to a constraint (technology or budget). This results in a well-defined outcome, a supply or demand function, if the criterion is a continuous function of its arguments and the constraint set is compact and hence bounded ([Corollary 7.2](#)). In [Chapters 11 to 14](#) we achieved boundedness of the constraint sets by assumption P.VI and by definition (the restriction  $|x| \leq c$  in the definition of  $\tilde{B}^i(p)$  prevents budget sets from being unbounded when some prices are zero). This is inadequate. Unbounded production technology sets make sense, and our theory should be able to deal with them; if a firm could acquire arbitrarily large inputs it would find it technically possible to produce arbitrarily large outputs. Scarcity – the limits of available inputs – should be communicated by prices, not by the modeler’s assumptions. Price incentives should lead firms to choose finite inputs and outputs as an optimizing choice. On the household side, it should be prices, not an arbitrary constraint, that alert households that they cannot afford unbounded consumption.

There is a much-repeated story about how mathematicians think:

How do you tell the difference between an engineer and a mathematician?

You do an experimental test. You get them to boil water. You provide a kitchen with water and a teakettle. The engineer goes into the kitchen, fills the kettle with water and boils the water. You then restore the kitchen’s initial conditions and send in the mathematician. She proceeds to do the same thing: She fills the kettle with water and boils the water.

Now, you make the test slightly harder. You fill the kettle with water prior to the subjects arriving. The engineer notes this, boils the water in the kettle as before. The



Table D.1. *Model economy versus artificially bounded economy.*

	Model economy	Artificially bounded economy
Strict upper bound on length of attainable output	$c$	
$j$ 's production technology	$Y^j$	$\tilde{Y}^j = Y^j \cap \{x \mid  x  \leq c\}$
$j$ 's supply function	$S^j(p)$ , may not exist	$\tilde{S}^j(p)$ , always exists
$i$ 's income function	$M^i(p)$ , may not exist	$\tilde{M}^i(p)$ , always exists
$i$ 's demand function	$D^i(p)$ , may not exist	$\tilde{D}^i(p)$ , always exists
Excess demand function	$Z(p)$ , may not exist	$\tilde{Z}(p)$ , always exists

mathematician sees that the kettle is full of water, empties the kettle into the sink, and leaves the kitchen. When asked why, she replies, "It's trivial; we've reduced the problem to the previous case."

In [Chapters 15 to 18](#) we will repeat the exercise of characterizing household demand and firm supply behavior and market equilibrium, this time without the boundedness constraints. We will do this in a slightly tricky two-part argument. Like the mathematician in our story, we'll reduce this issue to the previous case. We first characterize an economy with unbounded firm and household opportunity sets. Unfortunately, because constraint sets are unbounded, demand and supply may not be well defined. We will show that (under reasonable conditions, P.IV, to be developed later) attainable outputs of the economy are nevertheless bounded. We will then reintroduce the bound  $c$  that we developed above, representing a loose upper bound on the Euclidean length of attainable outputs and consumptions. We will artificially bound technology and budget sets using this bound. Thus the model is reduced to the previous case (a common mathematician's technique) of [Chapters 11 to 14](#). Just as we found an equilibrium in [Theorem 14.1](#), we can find it again in this artificially bounded model. We are not really interested in the artificially bounded model; it represents merely a reflection of the true model of [Chapters 15 to 18](#). But recall [Lemma 14.1](#). The bound  $c$  is not binding in equilibrium! Hence, we will show that the equilibrium of the artificially bounded economy is also an equilibrium of the full unbounded economy of [Chapters 15 to 18](#). We only use the artificial bound to find the equilibrium, like training wheels on a bicycle. Once we've found the equilibrium, we can discard the artificial bound, discovering that equilibrium prices are sufficient to keep the system in balance. Thus, the existence of general equilibrium in the unbounded economy will be demonstrated as a generalization of the bounded existence of equilibrium result ([Theorem 14.1](#)).

The relationship between the model economy and its more tractable artificially bounded counterpart is summarized in [Table D.1](#).

We use the model of [Chapters 11–14](#) to establish the existence of equilibrium prices  $p^*$  for the artificially bounded economy,  $\tilde{Z}(p^*) \leq 0$ . We then show that at prices  $p^*$ , the supply and demand functions of the model economy and the artificially bounded economy coincide so that the equilibrium of the artificially bounded economy is also an equilibrium of the model economy. That is,  $\tilde{S}^j(p^*) = S^j(p^*)$ ,  $\tilde{D}^i(p^*) = D^i(p^*)$ , and  $\tilde{Z}(p^*) = Z(p^*) \leq 0$  with  $p_k^* = 0$  for  $k$  so that  $Z_k(p^*) < 0$ . This is the plan we will follow in [Chapters 15–18](#).

# 15

## Theory of production: The unbounded technology case

### 15.1 Unbounded production technology

We will introduce here a model of firms and production decisions that is formally identical to the model introduced in [Chapter 11](#), except that we omit the assumption of boundedness of production technology (P.VI). Remember why we need boundedness. Sufficient conditions for well-defined optimizing behavior include a compact (hence, bounded) opportunity set. We will introduce a weaker assumption (P. IV) and show that the set of attainable allocations is still bounded.

Our modeling plan is to reduce the study of general equilibrium in the economy with unbounded technology sets to the case of bounded technologies introduced in [Chapters 11–14](#). We will define an artificially restricted firm sector consisting of the unbounded production technologies restricted to a bounded subset that includes their attainable portions as a proper subset. Of course, actual equilibria and successful production plans have to be located in this attainable region, but the inducement of firms to choose to operate there should not be from exogenous constraint; it should be the result of incentives provided by the price system. We will show this to be the case in the equilibrium of the artificially bounded firm sector using Lemma 14.1. In equilibrium, artificial bounds on production will not be a binding constraint.

We now (re)state a generalized form of the model of the production sector introduced in [Chapter 11](#). In the notation here, a Roman “Y,”  $Y^j$ , is used to denote the (possibly) unbounded production technology, substituting for the script “Y,”  $\mathcal{Y}^j$ , that denoted a bounded production technology. Production is organized in firms; these are represented by technology sets  $Y^j$ . The population of firms is the finite set  $F$ , indexed  $j = 1, \dots, \#F$ .  $Y^j \subseteq R^N$ . The set  $Y^j$  represents the technical possibilities of firm  $j$ . The expression  $y \in Y^j$  is a possible combination of inputs and outputs. Negative coordinates of  $y$  are inputs; positive coordinates are outputs. For example, if  $y \in Y^j$ ,  $y = (-2, -3, 0, 0, 1)$ , then an input of two units of good 1

and three units of good 2 will allow firm  $j$  to produce one unit of good 5.  $Y^j$  is like a list of recipes or a collection of blueprint plans for production, to be implemented as a matter of choice by the firm. There is no guarantee that the economy can provide the inputs  $y \in Y^j$  specifies, either from endowment or from the output of other firms. Rather,  $y \in Y^j$  represents the technical output possibilities of production by firm  $j$  if the specified inputs are provided. With this slightly new notation, we reintroduce the mathematical structure first presented in [Chapter 11](#).

We restate for the technologies  $Y^j$  the assumptions P.I–P.III on production technologies introduced in [Chapter 11](#) for the technology sets  $\mathcal{Y}^j$ :

(P.I)  $Y^j$  is convex for each  $j \in F$ .

(P.II)  $0 \in Y^j$  for each  $j \in F$ .

(P.III)  $Y^j$  is closed for each  $j \in F$ .

The aggregate technology set is  $Y = \sum_{j \in F} Y^j$ .

## 15.2 Boundedness of the attainable set

Assumptions P.I, P.II, and P.III refer to the possible production plans of individual firms. We now introduce P.IV, an assumption on the set of possible production plans for the economy as a whole. P.IV is designed to give us weak sufficient conditions (not including boundedness of individual firm technologies) that will ensure that the set of outputs attainable from the economy and from individual firms is bounded. This will be true even though the technology sets of the firms and the economy may be unbounded. With finite endowments and convex technologies, of course, we expect that plans attainable for the economy will be bounded (we will demonstrate this). Nevertheless, this is information that we expect to be communicated to the firms and households through the price system, not by an exogenously assumed restriction on firm technology. The firm technology is a blueprint for what the firm could produce with inputs hypothetically provided. It is perfectly reasonable then for the technology to specify that, if infinite inputs were provided, then infinite outputs would be possible. With finite resource endowments, of course, we do not ordinarily expect that an unbounded plan can be an equilibrium outcome.

(P.IV) is designed as weak and economically meaningful technical assumptions under which a bounded attainable set is assured. P.IV(a) is the “no free lunch” postulate – there are no outputs without inputs. P.IV(b) is the irreversibility postulate – there exists no way to transform an output back to the original quantities of all inputs.

(P.IV) (a) if  $y \in Y$  and  $y \neq 0$ , then  $y_k < 0$  for some  $k$ .

(b) if  $y \in Y$  and  $y \neq 0$ , then  $-y \notin Y$ .

P.IV is not an assumption about the individual firms; it treats the production sector of the whole economy. P.IV enunciates two quite reasonable-sounding notions regarding production. P.IV(a) says we cannot expect outputs without inputs. There's no free lunch, a fundamental notion of scarcity appearing throughout economics. P.IV(b) says that production is irreversible. You can't unscramble an egg. You cannot take labor and capital to produce an output and then take the output and transform it back into labor and capital. Let  $r \in \mathbf{R}_+^N$  be the vector of total initial resources or endowments. Finiteness of  $r$  and P.IV imply that there can never be an infinite production. We will demonstrate this in Theorems 15.1 and 15.2.

**Definition** *Let  $y \in Y$ . Then  $y$  is said to be attainable if  $y + r \geq 0$  (the inequality holds coordinatewise).*

The concept of attainability is of course familiar from previous chapters. We will show that the set of attainable vectors  $y$  is bounded under P.I–P.IV. In particular, this demonstration will not use P.VI; boundedness of the individual firm production technologies is not required for boundedness of the attainable set. Because the attainable production vectors are those that can be produced with the available resources (and hence do not create unsatisfiable excess demands in factor markets), it is among these that an equilibrium production plan is to be found (if it exists).

In an attainable production plan  $y \in Y$ ,  $y = y^1 + y^2 + \dots + y^{\#F}$ , we have  $y + r \geq 0$ . But an individual firm's part of this plan,  $y^j$ , need not satisfy  $y^j + r \geq 0$ . Thus:

**Definition** *We say that  $y^j \in Y^j$  is attainable in  $Y^j$  if there exists a  $y^k \in Y^k$  for each of the firms  $k \in F$ ,  $k \neq j$ , such that  $y^j + \sum_{k \in F, k \neq j} y^k$  is attainable.*

That is,  $y^j$  is attainable in  $Y^j$  if there is a plan for firm  $j$  and for all of the other firms in the economy so that, with available inputs, there is an attainable output for the economy as a whole, consistent with firm  $j$  producing  $y^j$ . We wish to show, in Theorem 15.1, that this definition and P.I–P.IV imply boundedness for the set of plans  $y^j$  attainable in  $Y^j$ . Here is the strategy of proof. The argument is by contradiction. We use the convexity of  $Y$  and each  $Y^j$  to concentrate on a subset of  $Y^j$  (for suitably chosen  $j$ ) contained in a sphere of radius 1. How could there be an attainable plan in  $Y^j$  that is unbounded? We will show that this could occur only in two possible ways: Either firm  $j$  could be producing outputs without inputs (contradicting P.IV(a)), or firm  $j$ 's unbounded production plan could be partly reversed by the plans of the other firms, so that the net effect is a bounded attainable sum even though there is an unbounded attainable sequence in  $Y^j$ . We map back into a bounded set and take a limit – using both convexity and closedness of  $Y^j$ .

Then, in the limit, it follows that other firms' production plans precisely reverse those of firm  $j$ . But this contradicts the assumption of irreversibility, P.IV(b). The contradiction completes the proof.

**Lemma 15.1** *Assume P.II and P.IV. Let  $y = \sum_{j \in F} y^j$ ,  $y^j \in Y^j$  for all  $j \in F$ ,  $y \in Y$ ,  $y = \mathbf{0}$ . Then  $y^j = \mathbf{0}$  for all  $j \in F$ .*

*Proof* Let  $k \in F$ . By P.II,

$$\sum_{j \in F, j \neq k} y^j \in Y, \text{ and } y^k \in Y.$$

But

$$y^k + \sum_{j \in F, j \neq k} y^j = \mathbf{0}.$$

So

$$y^k = - \sum_{j \in F, j \neq k} y^j.$$

But under P.IV(b), this occurs only if

$$\mathbf{0} = y^k = - \sum_{j \in F, j \neq k} y^j = \mathbf{0}.$$

But this holds for all  $k \in F$ .

QED

**Theorem 15.1** *For each  $j \in F$ , under P.I, P.II, P.III, and P.IV, the set of vectors attainable in  $Y^j$  is bounded.*

*Proof* We will use a proof by contradiction. Suppose, contrary to the theorem, that the set of vectors attainable in  $Y^{j'}$  is not bounded for some  $j' \in F$ . Then, for each  $j \in F$ , there exists a sequence  $\{y^{vj}\} \subset Y^j$ ,  $v = 1, 2, 3, \dots$ , such that:

- (1)  $|y^{vj'}| \rightarrow +\infty$ , for some  $j' \in F$ ,
- (2)  $y^{vj} \in Y^j$ , for all  $j \in F$ , and
- (3)  $y^v = \sum_{j \in F} y^{vj}$  is attainable; that is,  $y^v + r \geq 0$ .

We show that this contradicts P.IV. Recall P.II,  $0 \in Y^j$ , for all  $j$ . Let  $\mu^v = \max_{j \in F} |y^{vj}|$ . For  $v$  large,  $\mu^v \geq 1$ . By (1) we have  $\mu^v \rightarrow +\infty$ . Consider the sequence  $\tilde{y}^{vj} \equiv \frac{1}{\mu^v} y^{vj} = \frac{1}{\mu^v} y^{vj} + (1 - \frac{1}{\mu^v})\mathbf{0}$ . By P.I,  $\tilde{y}^{vj} \in Y^j$ . Let  $\tilde{y}^v = \frac{1}{\mu^v} y^v = \sum_{j \in F} \tilde{y}^{vj}$ . By (3) and P.I, we have

$$(4) \tilde{y}^v + \frac{1}{\mu^v} r \geq 0.$$

The sequences  $\tilde{y}^{vj}$  and  $\tilde{y}^v$  are bounded ( $\tilde{y}^v$  as the finite sum of vectors of length less than or equal to 1). Without loss of generality, take corresponding convergent subsequences so that  $\tilde{y}^v \rightarrow \tilde{y}^\circ$  and  $\tilde{y}^{vj} \rightarrow \tilde{y}^{\circ j}$  for each  $j$ , and  $\sum_j \tilde{y}^{vj} \rightarrow \sum_j \tilde{y}^{\circ j} = \tilde{y}^\circ$ . Of course,  $\frac{1}{\mu^v} r \rightarrow 0$ . Taking the limit of (4), we have

$$\tilde{y}^\circ + 0 = \sum_{j \in F} \tilde{y}^{\circ j} + 0 \geq 0 \text{ (the inequality holds coordinatewise).}$$

By P.III,  $\tilde{y}^{\circ j} \in Y^j$ , so  $\sum_{j \in F} \tilde{y}^{\circ j} = \tilde{y}^\circ \in Y$ . But, by P.IV(a), we have that  $\sum_{j \in F} \tilde{y}^{\circ j} = 0$ .

Lemma 15.1 says then that  $\tilde{y}^{\circ j} = \mathbf{0}$  for all  $j$ , so  $|\tilde{y}^{\circ j}| \neq 1$ .

The contradiction proves the theorem. QED

We have shown that, under P.I–P.IV, the set of production plans attainable in  $Y^j$  is bounded. We can now conclude that the attainable subset of  $Y$  is compact (closed and bounded).

**Theorem 15.2** *Under P.I–P.IV, the set of attainable vectors in  $Y$  is compact, that is, closed and bounded.*

*Proof* We will demonstrate the result in two steps.

**Boundedness:** The expression  $y \in Y$  attainable implies  $y = \sum_{j \in F} y^j$ , where  $y^j \in Y^j$  is attainable in  $Y^j$ . However, by Theorem 15.1, the set of such  $y^j$  is bounded for each  $j$ . Attainable  $y$  then is the sum of a finite number ( $\#F$ ) of vectors,  $y^j$ , each taken from a bounded subset of  $Y^j$ , so the set of attainable  $y$  in  $Y$  is also bounded.

**Closedness:** Consider the sequence  $y^v \in Y$ ,  $y^v$  attainable,  $v = 1, 2, 3, \dots$ . We have  $y^v + r \geq 0$ . Suppose  $y^v \rightarrow y^\circ$ . We wish to show that  $y^\circ \in Y$  and that  $y^\circ$  is attainable. We write the sequence as  $y^v = y^{v1} + y^{v2} + \dots + y^{vj} + \dots + y^{v\#F}$ , where  $y^{vj} \in Y^j$ ,  $y^{vj}$  attainable in  $Y^j$  for all  $j \in F$ .

Because the attainable points in  $Y^j$  constitute a bounded set (by Theorem 15.1), without loss of generality, we can find corresponding convergent subsequences  $y^v, y^{v1}, y^{v2}, \dots, y^{vj}, \dots, y^{v\#F}$  so that for all  $j \in F$  we have  $y^{vj} \rightarrow y^{\circ j} \in Y^j$ , by P.III. We have then  $y^\circ = y^{\circ 1} + y^{\circ 2} + \dots + y^{\circ j} + \dots + y^{\circ \#F}$  and  $y^\circ + r \geq 0$ . Hence,  $y^\circ \in Y$  and  $y^\circ$  is attainable. QED

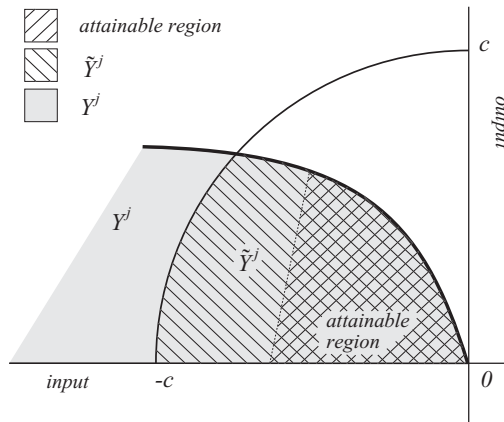


Fig. 15.1. Bounding firm  $j$ 's production technology.

### 15.3 An artificially bounded supply function

We wish to describe firm supply behavior as profit maximization subject to technology constraint. Because  $Y^j$  may not be bounded, maximizing behavior may not be well defined. However, we have shown above that attainable production plans do lie in a bounded set. We can, of course, describe well-defined profit-maximizing behavior subject to technology and boundedness constraints, where the bound includes all attainable plans. Eventually, we will wish to eliminate the boundedness constraint – not because we are interested in firms producing at unattainable levels but rather because the resource constraints that define attainability should be communicated to firms in prevailing prices rather than in an additional constraint on firm behavior.

Assume P.I, P.II, P.III, and P.IV. Choose a positive real number  $c$ , sufficiently large so that for all  $j \in F$ ,  $|y^j| < c$  (a strict inequality) for all  $y^j$  attainable in  $Y^j$ . Let  $\tilde{Y}^j = Y^j \cap \{y \in \mathbf{R}^N \mid |y| \leq c\}$ . Note the weak inequality in the definition of  $\tilde{Y}^j$  and the strong inequality in the definition of  $c$ . That combination means that  $\tilde{Y}^j$  includes all of the points attainable in  $Y^j$  and a surrounding band of larger points in  $Y^j$  that are too big to be attainable. Note that  $\tilde{Y}^j$  is closed, bounded (hence compact), and convex. Restricting attention to  $\tilde{Y}^j$  in describing firm  $j$ 's production plans allows us to remain in a bounded set so that profit maximization will be well defined. A typical artificially bounded technology set,  $\tilde{Y}^j$ , is depicted in Figure 15.1. Note that, under P.I.–P.IV, using  $\tilde{Y}^j$  as  $\mathcal{Y}^j$ ,  $\tilde{Y}^j$  fulfills P.I–P.III and P.VI of Chapter 11. That is, we have reduced the study of supply in  $\tilde{Y}^j$  to the formally identical case of supply in  $\mathcal{Y}^j$  studied in Chapter 11.



The strategy of proof for demonstrating the existence of equilibrium in the economy characterized by the production technologies  $Y^j$  is then:

- (1) demonstrate that the artificially restricted economy defined by the production technologies  $\tilde{Y}^j$  fulfills the assumptions of the model of Part C;
- (2) use Theorem 14.1 to establish the existence of equilibrium, with price vector  $p^*$ , in the artificially restricted economy; and then
- (3) show that the artificial restrictions are not binding constraints in the equilibrium developed in (2), as noted in Lemma 14.1, so that  $p^*$  is also an equilibrium price vector of the unrestricted economy.

This amounts to reducing the study of the economy whose production technology is characterized by  $Y^j$  to the previously treated case characterized by  $\mathcal{Y}^j$ .

To discuss the simplest possible case of firm supply behavior, we continue to use

(P.V) For each  $j \in F$ ,  $Y^j$  is strictly convex.

Note that P.V is identical to P.V of Chapter 11. Under P.V,  $\tilde{Y}^j$  is strictly convex. Hence, again setting  $\tilde{Y}^j = \mathcal{Y}^j$ ,  $\tilde{Y}^j$  fulfills P.V of Chapter 11.

Taking price vector  $p \in \mathbf{R}_+^N$  as given, each firm  $j$  “chooses”  $y^j \in Y^j$  such that  $p \cdot y^j$  maximizes  $p \cdot y$ . We will consider two cases: a restricted supply function where the supply behavior of firm  $j$  is required to be contained in  $\tilde{Y}^j$ , the artificially bounded subset of  $Y^j$ , and an unrestricted supply function where the supply behavior is not so restricted. Any attainable planned supply will be in both  $Y^j$  and  $\tilde{Y}^j$ , but very large (unattainable) planned supply will be in  $Y^j$  only. There are many points of  $Y^j$  and some of  $\tilde{Y}^j$  that are not attainable. When the firm’s intended supply is unattainable, it cannot, of course, be fulfilled and cannot represent an equilibrium. It is the role of the price system to lead the firm toward attainable plans and to value unattainable production plans as unprofitable. We use the restricted supply function because it is very convenient: It is always well defined even if the planned production is unattainable. It is an essential step to show that the restriction of the supply function is only a technical convenience and has no constraining effect on the economic analysis or on the set of equilibria. The restricted supply function is denoted  $\tilde{S}^j(p) \in \tilde{Y}^j$ , and the unrestricted supply function is  $S^j(p) \in Y^j$ . They are defined as follows.

Define the restricted supply function of firm  $j$  as

$$\tilde{S}^j(p) = \{y^{*j} \mid y^{*j} \in \tilde{Y}^j, p \cdot y^{*j} \geq p \cdot y^j \text{ for all } y^j \in \tilde{Y}^j\}.$$

Define the (unrestricted) supply function of firm  $j$  as

$$S^j(p) = \{y^{*j} \mid y^{*j} \in Y^j, p \cdot y^{*j} \geq p \cdot y \text{ for all } y \in Y^j\}.$$

Note that  $S^j(p)$  may not exist (may not be well defined) and that  $\tilde{S}^j(p)$  here is identical to the same function defined in [Chapter 11](#) when we identify  $\mathcal{Y}^j$  with  $\tilde{Y}^j$ . Then we have:

**Theorem 15.3** *Assume P.II, P.III, P.IV, and P.V. Let  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ . Then*

- (a)  $\tilde{S}^j(p)$  is a well-defined (nonempty) continuous (point-valued) function, and  
 (b) if  $\tilde{S}^j(p)$  is attainable in  $Y^j$ , then  $\tilde{S}^j(p) = S^j(p)$ .

*Proof* There are two ways to prove part (a). We can either prove it directly or note that it has already been proved in a different context. In fact part (a) is simply Theorem 11.1 inasmuch as under assumptions P.II–P.V,  $\tilde{Y}^j$  fulfills all of the properties in Theorem 11.1 required of  $\mathcal{Y}^j$ . Nevertheless, we include a direct proof of part (a) for completeness.

**Part (a)**

*Well-defined:*  $\tilde{S}^j(p)$  consists of the maximizer of a continuous function on a compact strictly convex set. The function is well defined since a continuous real-valued function achieves its maximum on a compact set.

*Point valued:* We will demonstrate that the strict convexity of  $\tilde{Y}^j$  implies that  $\tilde{S}^j(p)$  is point valued. We wish to show that there is a unique  $y^\circ \in \tilde{Y}^j$  that maximizes  $p \cdot y$  in  $\tilde{Y}^j$ . If we suppose that such is not the case then there are  $y^1, y^2 \in \tilde{Y}^j$ ,  $y^1 \neq y^2$  so that  $p \cdot y^1 = p \cdot y^2 = \max_{y \in \tilde{Y}^j} p \cdot y$ . But by strict convexity of  $\tilde{Y}^j$  (P.V) for  $0 < \alpha < 1$ ,  $\alpha y^1 + (1 - \alpha)y^2 \in \text{interior } \tilde{Y}^j$ . We have  $p \cdot (\alpha y^1 + (1 - \alpha)y^2) = p \cdot y^1 = p \cdot y^2$ . However, in a neighborhood of  $\alpha y^1 + (1 - \alpha)y^2$  there is  $y^3 \in \tilde{Y}^j$  with  $p \cdot y^3 > p \cdot y^1 = p \cdot y^2$ . This is a contradiction. Hence, we conclude that  $\tilde{S}^j(p)$  is point valued.

*Continuity:* We now wish to demonstrate continuity of  $\tilde{S}^j(p)$ . Let  $p^v \in \mathbf{R}_+^N$ ,  $v = 1, 2, \dots$ ,  $p^v \neq 0$ ,  $p^v \rightarrow p^\circ \neq 0$ . We must show that  $\tilde{S}^j(p^v) \rightarrow \tilde{S}^j(p^\circ)$ . Suppose this is not true. Because  $\tilde{Y}^j$  is compact, if we take a subsequence, there is  $y^\circ \in \tilde{Y}^j$  so that  $\tilde{S}^j(p^v) \rightarrow y^\circ \neq \tilde{S}^j(p^\circ)$ .

Remember that  $p^v \cdot \tilde{S}^j(p^v) \geq p^v \cdot \tilde{S}^j(p^\circ)$ , by the definition of  $\tilde{S}^j(p)$ . But the dot product is a continuous function:  $p^v \cdot \tilde{S}^j(p^v) \rightarrow p^\circ \cdot y^\circ$ . So  $p^\circ \cdot y^\circ \geq p^\circ \cdot \tilde{S}^j(p^\circ)$ , which is a contradiction. Hence, there is no such  $y^\circ$ , and  $\tilde{S}^j(p)$  is continuous. This completes the proof of part (a).

**For part (b)**

Suppose  $\tilde{S}^j(p)$  is attainable in  $Y^j$ , but  $\tilde{S}^j(p) \neq S^j(p)$ . There are three ways this can happen: (i)  $S^j(p)$  may be the empty set, (ii)  $S^j(p)$  may be nonempty and point valued but  $S^j(p) \neq \tilde{S}^j(p)$ , (iii)  $S^j(p)$  may be nonempty but not point valued. Strict convexity of  $Y^j$  (P.V) prevents (iii). In cases (i) and (ii), there is  $\bar{y}^j \in Y^j$

so that  $p \cdot \bar{y}^j > p \cdot \tilde{S}^j(p)$ . Then,

$$p \cdot [\alpha \bar{y}^j + (1 - \alpha)\tilde{S}^j(p)] > p \cdot \tilde{S}^j(p) \text{ for any } \alpha, 0 < \alpha \leq 1.$$

Now  $\tilde{S}^j(p)$  being attainable implies  $|\tilde{S}^j(p)| < c$ , so we can choose some  $\alpha > 0$  that is sufficiently small so that  $|\alpha \bar{y}^j + (1 - \alpha)\tilde{S}^j(p)| \leq c$ . But then  $\alpha \bar{y}^j + (1 - \alpha)\tilde{S}^j(p) \in \tilde{Y}^j$ ; thus  $\tilde{S}^j(p)$  is not a profit maximizer in  $\tilde{Y}^j$ , a contradiction that proves the theorem. QED

The intuition behind part (b) of Theorem 15.3 is that when  $\tilde{S}^j(p)$  is attainable, the constraint that  $|\tilde{S}^j(p)| \leq c$  is not binding. Removing the constraint leaves firm  $j$ 's profit-maximizing plan at price vector  $p$  unchanged: The optimizing choice is  $S^j(p)$  precisely equal to  $\tilde{S}^j(p)$ , so the two functions coincide when the length constraint is not binding.

**Lemma 15.2 (Homogeneity of degree 0)** *Assume P.II–P.V. Let  $\lambda > 0$ ,  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ . Then  $S^j(\lambda p) = S^j(p)$  and  $\tilde{S}^j(\lambda p) = \tilde{S}^j(p)$ .*

In this chapter we have developed two closely related notions of the supply function of firm  $j$ ,  $S^j(p)$  and  $\tilde{S}^j(p)$ . The first,  $S^j(p)$ , represents the supply behavior of firm  $j$  based on  $j$ 's technology set  $Y^j$ . The second,  $\tilde{S}^j(p)$ , is based on a bounded subset of  $Y^j$ ,  $\tilde{Y}^j$ . By design,  $\tilde{S}^j(p)$  fulfills all of the properties of the function of the same name in Chapter 11. Because these are useful properties, being well defined and continuous, we're delighted to have them. What makes  $\tilde{S}^j(p)$  useful is the relationship between the two. For those values of  $p$  so that  $\tilde{S}^j(p)$  is attainable in  $Y^j$ ,  $S^j(p) = \tilde{S}^j(p)$ . That is the result proved in Theorem 15.3(b). We will use this relationship in Chapter 18 to establish the existence of an equilibrium in the economy characterized by the production technology  $Y^j$ .

## 15.4 Bibliographic note

The use of the artificially bounded economy and the argument that the twin assumptions of irreversibility and no free lunch imply boundedness appear in Arrow and Debreu (1954). The treatment here in part follows that of Arrow (1962).

### Exercises

- 15.1 Consider production without P.IV(b) but fulfilling P.I–P.III and P.IV(a). Formulate an example of  $Y^1$  and  $Y^2$  in  $\mathbf{R}^2$  so that the set of points attainable in  $Y^1$  is not bounded.

- 15.2 The convexity assumption is essential in proving Theorems 15.1 and 15.2. Formulate an example fulfilling P.II, P.III, and P.IV but not P.I (or P.V) where the theorems are false, that is, where the set of attainable points in  $Y^j$  and  $Y$  are unbounded.
- 15.3 In Chapter 15 the supply function for firm  $j$  is defined as  $S^j(p) = \{y^{*j} | y^{*j} \in Y^j \text{ maximizes } p \cdot y \text{ for all } y \in Y^j\}$ . The artificially bounded supply function for firm  $j$ , is defined using the truncated technology set  $\tilde{Y}^j \equiv Y^j \cap \{y | y \in \mathbb{R}^N, |y| \leq c\}$ .  $\tilde{S}^j(p) = \{y^{*j} | y^{*j} \in \tilde{Y}^j, y^{*j} \text{ maximizes } p \cdot y \text{ for all } y \in \tilde{Y}^j\}$ . To demonstrate that using the artificially bounded supply function is useful, show that there are examples of  $Y^j$  fulfilling P.I–P.V so that  $S^j(p)$  is not well defined even when  $\tilde{S}^j(p)$  is well defined.

# 16

## Households: The unbounded technology case

### 16.1 Households

Most of the theory of the household developed in [Chapter 12](#) remains unchanged with consideration of an unbounded production technology. However, we will want to consider an unbounded budget set,  $B^i(p)$ , in place of the bounded budget set,  $\tilde{B}^i(p)$ , introduced in [Chapter 12](#). Our strategy of proof and investigation will be to reduce the study of the unbounded case to the previously completed bounded case, showing that they coincide in equilibrium.

Theorem 15.2 reassures us of boundedness of the attainable set assuming P.IV. The constant  $c$ , restated and used in [Chapter 15](#), representing a (strict) upper bound on the size of any attainable allocation, is just as defined and used in [Chapter 12](#). Consequently, the theory of production introduced in [Chapter 15](#) leaves the household model of [Chapter 12](#) unchanged. The functions  $\tilde{B}^i(p)$  and  $\tilde{D}^i(p)$  remain formally as developed in [Chapter 12](#), and the fundamental theory of the household introduced in [Chapter 12](#) remains unchanged.

### 16.2 Choice in an unbounded budget set

It is at this point that our treatment of household consumption choice behavior begins to differ from that of [Chapter 12](#). Instead of taking the household budget set to be bounded in part by a sphere of radius  $c$ , designed to strictly contain all of the attainable set (recall the definition of  $\tilde{B}^i(p)$  above), we will take the budget set to be determined by household income  $M^i(p)$  only, as  $B^i(p)$ . It will nevertheless be convenient to consider the bounded budget set,  $\tilde{B}^i(p)$ , because demand behavior in this compact set will be well defined even when  $B^i(p)$  is unbounded and demand behavior may be undefined. It is then essential for us to show that optimizing demand behavior in  $\tilde{B}^i(p)$  is the same as in  $B^i(p)$  when demand is in the attainable set.

We will denote the household budget or income as a real number,  $M^i(p) \geq 0$ . Then the household budget constraint set is

$$B^i(p) \equiv \{x \mid x \in \mathbf{R}^N, p \cdot x \leq M^i(p)\}.$$

**Lemma 16.1**  $B^i(p)$  is a closed convex set.

We characterize the demand behavior of household  $i$  as optimizing household satisfaction from consumption based on preferences  $\succeq_i$  (or, equivalently, optimizing utility  $u^i$ ) subject to budget constraint and the possible consumption set  $X^i$ . Although in equilibrium, the household will choose an attainable consumption; we do not wish to impose attainability as a constraint on individual consumption choice. Attainability should be a result, not an assumption, in equilibrium. It is the job of the price system to lead consumers away from unattainable consumption plans by informing them that the plans are prohibitively expensive. Let the household demand function,  $D^i : \mathbf{R}_+^N \rightarrow \mathbf{R}_+^N$ , be defined in the following way:

$$\begin{aligned} D^i(p) &\equiv \{y \mid y \in B^i(p) \cap X^i, y \succeq_i x \text{ for all } x \in B^i(p) \cap X^i\} \\ &\equiv \{y \mid y \in B^i(p) \cap X^i, u^i(y) \geq u^i(x) \text{ for all } x \in B^i(p) \cap X^i\}. \end{aligned}$$

We will restrict attention to models where  $M^i(p)$  is homogeneous of degree one, that is, where  $M^i(\lambda p) = \lambda M^i(p)$ . It is immediate then that  $B^i(p)$  is homogeneous of degree zero.

**Lemma 16.2** Let  $B^i(p)$  be homogeneous of degree 0. Then  $D^i(p)$  is homogeneous of degree 0 also.

Recall that homogeneity of degree zero of both  $D^i(p)$  and  $S^j(p)$  (from Lemma 15.2) allows us significantly to simplify the space of prices. We will confine attention to price vectors on the set  $P$ , the unit simplex in  $\mathbf{R}^N$ ,

$$P \equiv \left\{ p \mid p \in \mathbf{R}^N, p_i \geq 0, i = 1, 2, 3, \dots, N, \sum_{i=1}^N p_i = 1 \right\}.$$

Even with a well-defined budget set, we still have a problem in defining demand behavior for typical  $i \in H$ . For some  $p \in P$ , household  $i$ 's opportunity set ( $B^i(p) \cap X^i$ ) may not be compact. Unbounded  $B^i(p) \cap X^i$  will arise when some goods' prices are zero so that the budget constraint is consistent with unbounded consumption of some goods. In an economy with a bounded attainable set, such consumptions could never be equilibria, but during the process of price adjustment the Walrasian auctioneer should be free to search through the nil prices and households

should be free to demand the unbounded consumption plans. It should be a conclusion – not an assumption – that such points are not equilibria, and this information should be communicated to agents in the economy through prices, not by assumption. As an intermediate step in characterizing household consumption behavior, we use the same technical device that we used on the production side in a similar setting. We create an artificially bounded budget set containing as a proper subset all of the economy's attainable points consistent with budget constraint. The strategy of proof will then be:

- to characterize demand behavior in the artificially bounded economy,
- to show that it coincides with demand of the unbounded economy throughout the attainable set,
- to find an equilibrium for the artificially bounded economy and show that the equilibrium is attainable, and finally
- to show that the artificial bound is not a binding constraint in equilibrium so that the equilibrium of the artificially bounded economy is also an equilibrium for the unbounded economy.

We wish now to characterize a bounded subset of  $B^i(p)$  containing the consumption plans that are both within the budget  $\tilde{M}^i(p) > 0$  (where  $\tilde{M}^i(p)$  equals  $M^i(p)$  when the latter derives from attainable firm production plans) and that are also attainable. We have not yet fully described this budget.

**Definition**  $x \in \mathbf{R}_+^N$  is an attainable consumption if  $y + r \geq x \geq 0$ , where  $y \in Y$  and  $r$  is the economy's initial resource endowment, so that  $y$  is an attainable production plan.

Note that Theorem 15.2 says that the set of attainable consumptions is bounded under P.I–P.IV.

Choose  $c$  so that  $|x| < c$  (a strict inequality) for all attainable consumptions  $x$ . Let

$$\tilde{B}^i(p) = \{x \mid x \in \mathbf{R}^N, p \cdot x \leq \tilde{M}_i(p)\} \cap \{x \mid |x| \leq c\}.$$

Note that  $\tilde{B}^i(p)$  is defined just as in [Chapter 12](#). We now define

$$\begin{aligned} \tilde{D}^i(p) &\equiv \{x \mid x \in \tilde{B}^i(p) \cap X^i, x \succeq_i y \text{ for all } y \in \tilde{B}^i(p) \cap X^i\} \\ &\equiv \{x \mid x \in \tilde{B}^i(p) \cap X^i, x \text{ maximizes } u^i(y) \text{ for all } y \in \tilde{B}^i(p) \cap X^i\}. \end{aligned}$$

Note that  $\tilde{D}^i(p)$  is also as defined in [Chapter 12](#). Sets  $\tilde{B}^i(\cdot)$  and  $\tilde{D}^i(\cdot)$  are homogeneous of degree 0 as are  $B^i(\cdot)$  and  $D^i(\cdot)$ . Let  $D(p) = \sum_{i \in H} D^i(p)$  and, as before,  $\tilde{D}(p) = \sum_{i \in H} \tilde{D}^i(p)$ .

### 16.3 Demand behavior under strict convexity

We will now more fully characterize demand. Theorem 16.1 says that  $\tilde{D}^i(p)$ , the artificially restricted demand behavior, is continuous and well defined everywhere on the price space  $P$ . This is merely the repetition of the corresponding result from Chapter 12. In addition,  $\tilde{D}^i(p)$  and  $D^i(p)$  coincide whenever  $\tilde{D}^i(p)$  is attainable, the relevant range where equilibria may be found.

**Theorem 16.1** *Assume C.I–C.V, C.VI(SC), and C.VII. Let  $\tilde{M}^i(p)$  be a continuous function for all  $p \in P$ . Then,*

- (a)  $\tilde{D}^i(p)$  is a well-defined (point-valued) continuous function for all  $p \in P$ .  
 Furthermore,  
 (b) if  $\tilde{D}^i(p)$  is attainable and if  $\tilde{M}^i(p) = M^i(p)$ , then  $\tilde{D}^i(p) = D^i(p)$ .

*Proof* Part (a) was already proved in the proof of Theorem 12.2. We repeat the proof here merely for completeness.

$\tilde{B}^i(p) \cap X^i$  is the intersection of a closed set,  $\{x | p \cdot x \leq \tilde{M}^i(p)\}$ , a compact set (the closed ball of radius  $c$ ), and the closed set  $X^i$ . Hence, it is compact. It is nonempty by C.VII. Because  $\tilde{D}^i(p)$  is characterized by the maximization of a continuous function,  $u^i(\cdot)$ , on this compact nonempty set, there is a well-defined maximum value,  $u^\circ = u^i(x^\circ)$ , where  $x^\circ$  is the optimizing value of  $x$  in  $\tilde{B}^i(p) \cap X^i$ . We must show that  $x^\circ$  is unique for each  $p \in P$  and a continuous function of  $p$ .

We will now demonstrate that *uniqueness* follows from strict convexity of preferences, C.VI(SC). Suppose there are  $x', x'' \in \tilde{B}^i(p) \cap X^i$ ,  $x' \neq x''$ ,  $x' \sim x''$ . We must show that this leads to a contradiction. But now consider a convex combination of  $x'$  and  $x''$ . Choose  $0 < \alpha < 1$ . The point  $\alpha x' + (1 - \alpha)x'' \in \tilde{B}^i(p) \cap X^i$  by convexity of  $X^i$  and  $\tilde{B}^i(p)$ . But C.VI(SC), strict convexity of preferences, implies that  $\alpha x' + (1 - \alpha)x'' \succ_i x' \sim_i x''$ . This is a contradiction because  $x'$  and  $x''$  are both elements of  $\tilde{D}^i(p)$ . Hence,  $x^\circ$  is the unique element of  $\tilde{D}^i(p)$ . We can now, without loss of generality, refer to  $\tilde{D}^i(p)$  as a (point-valued) function.

To demonstrate continuity, let  $p^\nu \in P$ ,  $\nu = 1, 2, 3, \dots$ ,  $p^\nu \rightarrow p^\circ$ . We must show that  $\tilde{D}^i(p^\nu) \rightarrow \tilde{D}^i(p^\circ)$ .  $\tilde{D}^i(p^\nu)$  is a sequence in a compact set. Without loss of generality take a convergent subsequence,  $\tilde{D}^i(p^\nu) \rightarrow x^\circ$ . We must show that  $x^\circ = \tilde{D}^i(p^\circ)$ . We will use a proof by contradiction.

Define

$$\hat{x} = \arg \min_{x \in X^i \cap \{y | y \in \mathbf{R}^N, c \geq |y|\}} p^\circ \cdot x.$$

The expression  $\hat{x} = \arg \min_{x \in X^i \cap \{y | y \in \mathbf{R}^N, c \geq |y|\}} p^\circ \cdot x$  defines  $\hat{x}$  as the minimizer of  $p^\circ \cdot x$  in the domain  $X^i \cap \{y | y \in \mathbf{R}^N, c \geq |y|\}$ .  $\hat{x}$  is well defined (though it may



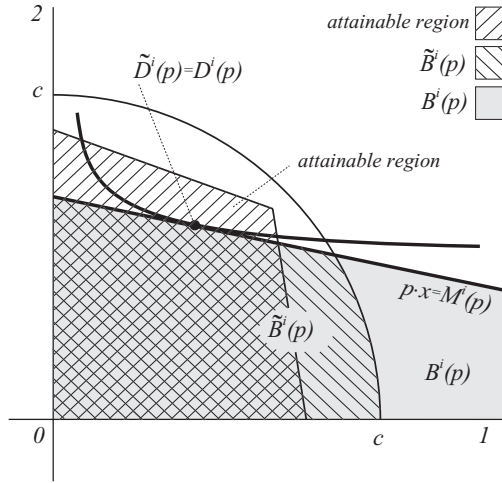


Fig. 16.1. Household  $i$ 's budget sets and demand functions.

not be unique) because it represents a minimum of a continuous function taken over a compact domain.

Note that under C.IV and C.VII,  $p^\circ \cdot \tilde{D}^i(p^\circ) > p^\circ \cdot \hat{x}$ .

Let

$$\alpha^\nu = \min \left[ 1, \frac{\tilde{M}^i(p^\nu) - p^\nu \cdot \hat{x}}{p^\nu \cdot (\tilde{D}^i(p^\circ) - \hat{x})} \right].$$

For  $\nu$  large, the denominator is positive,  $\alpha^\nu$  is well defined (this is where C.VII enters the proof), and  $0 \leq \alpha^\nu \leq 1$ . Let  $w^\nu = (1 - \alpha^\nu)\hat{x} + \alpha^\nu \tilde{D}^i(p^\circ)$ . Note that  $\tilde{M}^i(p)$  is continuous in  $p$ . Then  $w^\nu \rightarrow \tilde{D}^i(p^\circ)$ , and  $w^\nu \in \tilde{B}^i(p^\nu) \cap X^i$ . Suppose, contrary to the theorem,  $x^\circ \neq \tilde{D}^i(p^\circ)$ . Then  $u^i(x^\circ) < u^i(\tilde{D}^i(p^\circ))$ , so that for  $\nu$  large,  $u^i(w^\nu) > u^i(\tilde{D}^i(p^\nu))$ . But this is a contradiction because  $\tilde{D}^i(p^\nu)$  maximizes  $u^i(\cdot)$  in  $\tilde{B}^i(p^\nu) \cap X^i$ . The contradiction proves the result. This completes the demonstration of continuity and of part (a).

Part (b) has not previously been proved. We now wish to demonstrate the equivalence of  $D^i(p)$  and  $\tilde{D}^i(p)$  when  $M^i(p) = \tilde{M}^i(p)$  and  $\tilde{D}^i(p)$  is attainable. In this case the sets  $B^i(p)$  and  $\tilde{B}^i(p)$  differ only by the constraint  $|x| \leq c$ . The informal argument here is to note that all the attainable points are strictly contained in this ball. That is, for all attainable points, the constraint  $|x| \leq c$  is not binding. Therefore, if the constraint is not binding for  $\tilde{D}^i(p)$ , the optimum is left unchanged by its relaxation in  $B^i(p)$ .

For a formal argument, use a proof by contradiction. Suppose  $D^i(p)$  and  $\tilde{D}^i(p)$  do not coincide. Then  $D^i(p) \neq \tilde{D}^i(p)$ . This could occur if  $D^i(p)$  were the empty set, were point valued but different from  $\tilde{D}^i(p)$  or if  $D^i(p)$  were set valued with

more than one element. This last possibility is ruled out by strict convexity of preferences, C.VI(SC). Then there is  $x^i \in B^i(p) \cap X^i$  so that  $x^i \succ_i \tilde{D}^i(p)$ . Because  $\tilde{D}^i(p)$  is attainable,  $|\tilde{D}^i(p)| < c$  (a *strict* inequality). Then, using the convexity of the budget sets and of preferences, for any  $0 < \alpha < 1$ ,  $\alpha x^i + (1 - \alpha)\tilde{D}^i(p) \succ_i \tilde{D}^i(p)$ . However, because  $M^i(p) = \tilde{M}^i(p)$ , for  $\alpha$  sufficiently small, we have  $\alpha x^i + (1 - \alpha)\tilde{D}^i(p) \in \tilde{B}^i(p)$ . (This is illustrated in [Figure 16.1](#).) But then, contrary to hypothesis,  $\tilde{D}^i(p)$  is not the optimizer of  $\succeq_i$  in  $\tilde{B}^i(p)$ . The contradiction shows that the hypothesis is false, and  $D^i(p) = \tilde{D}^i(p)$ . QED

Theorem 16.1 here establishes the link between two closely related demand functions for each household  $i \in H$ ,  $D^i(p)$  and  $\tilde{D}^i(p)$ . The expression  $D^i(p)$  is  $i$ 's demand function; unfortunately, it may not be well defined if the corresponding budget is ill defined or if the budget set is unbounded. Thus we use  $\tilde{D}^i(p)$ ,  $i$ 's artificially restricted demand function, which would be  $i$ 's demand function when  $i$ 's optimization is restricted to a bounded set containing the attainable points as a proper subset. The expression  $\tilde{D}^i(p)$  is always well defined. Moreover, when  $\tilde{D}^i(p)$  is attainable and  $\tilde{M}^i(p) = M^i(p)$  is well defined, then  $\tilde{D}^i(p) = D^i(p)$ . Theorem 16.1(b) shows that the two functions coincide for prices leading to household choice in the attainable set. That is, they coincide at all prices  $p \in P$  where an equilibrium can occur.

### 16.4 Bibliographic note

The treatment here – emphasizing choice in a bounded domain and then extending it to an unbounded domain – parallels that in Arrow and Debreu (1954) and Arrow (1962).

#### Exercise

- 16.1 Formulate an example demonstrating the importance of considering  $\tilde{D}^i(p)$  in  $\tilde{B}^i(p)$  rather than  $D^i(p)$  in  $B^i(p)$ . Consider  $p' = (0, 1)$ . Let  $M^i(p') = \tilde{M}^i(p') = 10$ ,  $X^i = \mathbf{R}_+^2$ . Let  $u(x_1, x_2) = x_1 + x_2 + (x_1 \cdot x_2)^{1/2}$ . Show that  $D^i(p)$  is undefined. Show that  $\tilde{D}^i(p)$  is well defined.

# 17

## A market economy: The unbounded technology case

### 17.1 Firms and households

We now bring the elements of [Chapters 15](#) and [16](#) together to describe the market economy and to develop Walras's Law. As before, the economy is characterized by the agents in it, households (the set  $H$ ) and firms (the set  $F$ ). A household  $i \in H$  is characterized by its endowment of goods  $r^i \in \mathbf{R}_+^N$ , by its endowed share  $\alpha^{ij}$  of firms  $j \in F$ , and by  $\succeq_i$ . We assume  $\sum_{i \in H} \alpha^{ij} = 1$  for each  $j \in F$  and  $\alpha^{ij} \geq 0$  for all  $i \in H, j \in F$ . Each firm is 100 percent owned by one or more shareholders, and there is no negative ownership (no short sales). The initial resource endowment of the economy, designated  $r \in \mathbf{R}_+^N$ , is  $r \equiv \sum_{i \in H} r^i$ .

### 17.2 Profits

A firm  $j \in F$  is characterized by its possible production technology set  $Y^j$ . Firm  $j$ 's profit function is  $\pi^j(p) = \max_{y \in Y^j} p \cdot y = p \cdot S^j(p)$ .

Note that  $\pi^j(p)$  may not be well defined (may not exist) for some values of  $p$ . This reflects that  $\pi^j(p)$  is defined as the maximum of a real-valued function on the domain  $Y^j$ . A well-defined value of  $\pi^j(p)$  depends on that maximum existing. Because  $Y^j$  is not compact, the maximum may not exist. That is why we depend so heavily on  $\tilde{\pi}^j(p)$ , defined by the compact domain  $\tilde{Y}^j$ .

Considering that we need to discuss artificially restricted firm technology sets  $\tilde{Y}^j$ , it is convenient to have a concept of the profit function for the firm so restricted,

$$\tilde{\pi}^j(p) = \max_{y \in \tilde{Y}^j} p \cdot y = p \cdot \tilde{S}^j(p).$$

Note that the definition of  $\tilde{\pi}^j(p)$  is identical to the corresponding definition in [Chapter 13](#) with  $\tilde{Y}^j$  substituted for  $\mathcal{Y}^j$ . Because the formal properties of these sets are the same, the profit functions  $\tilde{\pi}^j(p)$  have the same properties.

**Theorem 17.1** Assume P.II and P.III. Then  $\pi^j(p) \geq 0$  for all  $j \in F$ , all  $p \in \mathbf{R}_+^N$  such that  $\pi^j(p)$  is well defined. The expression  $\pi^j(p)$  is a continuous function of  $p$  in every neighborhood such that  $\pi^j(p)$  exists. Then  $\tilde{\pi}^j(p)$  is a well-defined continuous function of  $p$  for all  $p \in P$ , and  $\pi^j(p) = \tilde{\pi}^j(p)$  for all  $p$  so that  $S^j(p)$  is attainable in  $Y^j$ ;  $\pi^j(p) = \tilde{\pi}^j(p)$  for all  $p$  such that  $S^j(p) = \tilde{S}^j(p)$ .

*Proof* Exercise 17.2.

QED

### 17.3 Household income

Household  $i$ 's income is defined as

$$M^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \pi^j(p).$$

That is, we define household income as the sum of the value of the household endowment plus the value of the household's share of firm profits. For the model with restricted firm supply behavior, household income is

$$\tilde{M}^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \tilde{\pi}^j(p).$$

Note that  $M^i(p)$  is a continuous, nonnegative, real-valued function of  $p$  wherever  $\pi^j$  is well defined for all  $j \in F$ .  $\tilde{M}^i(p)$  is continuous, real-valued, nonnegative, and well defined for all  $p \in P$ .  $M^i(p) = \tilde{M}^i(p)$  whenever  $S^j(p) = \tilde{S}^j(p)$  for all  $j \in F$ , in particular for  $p$  so that  $S^j(p)$  is attainable in  $Y^j$  for all  $j \in F$ .

### 17.4 Excess demand and Walras's Law

**Definition** The excess demand function at prices  $p \in P$  is

$$Z(p) = D(p) - S(p) - r.$$

As before, we denote  $\tilde{Z}(p) = \tilde{D}(p) - \tilde{S}(p) - r$ . In the present setting,  $\tilde{Z}(p)$  is something of an artificial construct, representing the excess demand function of an economy characterized by artificial bounds on the firms' production technology and households' budget sets of the underlying true economy.

**Lemma 17.1** Let  $M^i(p)$  and  $D^i(p)$  be well defined, and assume C.II, C.IV, C.VI(C). Let  $x \in D^i(p)$ . Then  $p \cdot x = M^i(p)$ .

Of course, if  $D^i(p)$  is point valued, as it would be under C.VI(SC), we can write  $p \cdot D^i(p) = M^i(p)$ .

*Proof* Exercise 17.3.

QED

Lemma 17.1 develops one of the principal implications of nonsatiation of preferences, C.IV. Combined with convexity, C.VI(C), nonsatiation implies that for any consumption plan, there are nearby strictly preferable plans; and they will be in the direction of increasing consumption (under C.II). When households optimize subject to a budget constraint, the budget will be fully spent. This is an essential point in proving Walras's Law. A naive reading of Lemma 17.1 would suggest that it says there is no saving. However, in a model with dated goods, saving takes the form of purchasing goods dated for future delivery.

Walras's Law is one of the essential building blocks of the proof of existence of general equilibrium. It says that at any prices where excess demand is well defined, the value of excess demand, evaluated at prevailing prices, is zero. This is not an equilibrium condition. It is true at all price vectors, in and out of equilibrium. Walras's Law reflects two essential elements of the model: the disbursement of profits to shareholders (embodied in the definition of the budget constraint) and the equality of expenditure to income (Lemma 17.1, deriving from monotonicity). The first of these is essentially an accounting consistency requirement; the profits have to go somewhere. Nonsatiation of preferences C.IV reflects the idea of scarcity, which is essential to economic analysis. Walras's Law then embodies the technical implications of these economic assumptions.

**Theorem 17.2 (Walras's Law)** *Assume C.II, C.IV, C.VI(C), and let  $Z(p)$  be well defined and point valued.<sup>1</sup> Then  $p \cdot Z(p) = 0$ .*

*Proof* Note that

$$p \cdot Z(p) = p \cdot \sum_{i \in H} D^i(p) - p \cdot \sum_{j \in F} S^j(p) - p \cdot \sum_{i \in H} r^i.$$

By Lemma 17.1, we have

$$\begin{aligned} p \cdot D^i(p) &= M^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \pi_j(p) \\ &= p \cdot r^i + \sum_{j \in F} \alpha^{ij} (p \cdot S^j(p)). \end{aligned}$$

It follows then that

$$\sum_{i \in H} p \cdot D^i(p) = \sum_{i \in H} p \cdot r^i + \sum_{i \in H} \sum_{j \in F} \alpha^{ij} (p \cdot S^j(p)),$$

<sup>1</sup> "Well defined" depends on  $p \in P$  being a value where firm profits and supplies are well defined (exist). Point-valuedness may come from C.VI(SC).

which can be written as

$$p \cdot \sum_{i \in H} D^i(p) = p \cdot \sum_{i \in H} r^i + p \cdot \sum_{j \in F} \sum_{i \in H} \alpha^{ij} S^j(p).$$

Note the changed order of summation in the last term. Recall that  $\sum_{i \in H} \alpha^{ij} = 1$  for each  $j$ . We have then

$$p \cdot \sum_{i \in H} D^i(p) = p \cdot r + p \cdot \sum_{j \in F} S^j(p)$$

$$p \cdot \left[ \sum_{i \in H} D^i(p) - \sum_{j \in F} S^j(p) - r \right] = p \cdot Z(p) = 0. \quad \text{QED}$$

We showed in [Chapter 15](#) that under P.I–P.III and P.IV the attainable subset of  $Y^j$  is bounded. We defined  $\tilde{Y}^j$  as a bounded subset of  $Y^j$  containing the attainable part of  $Y^j$  as a proper subset. Under P.I–P.IV, it is then redundant to assume P.VI (boundedness of  $\tilde{Y}^j$ ) explicitly because it is implied by P.I–P.IV according to [Theorem 15.1](#), and by the definition of  $\tilde{Y}^j$ . The following results from [Chapter 13](#) were proved using P.I–P.III and P.V using the technology sets  $\mathcal{Y}^j$ . They are still valid and applicable under the definitions of [Chapters 15–17](#), substituting  $\tilde{Y}^j$  for  $\mathcal{Y}^j$ .

**Lemma 13.1** Assume C.I–C.V, C.VI(SC), C.VII, P.II, P.III, P.V, and P.VI (alternatively, substitute P.IV for P.VI). The range of  $\tilde{Z}(p)$  is bounded.  $\tilde{Z}(p)$  is continuous and well defined for all  $p \in P$ .

**Theorem 13.2 (Weak Walras's Law)** Assume C.I–C.V, C.VI(SC), C.VII, P.II, P.III, P.V, and P.VI (alternatively, substitute P.IV for P.VI). For all  $p \in P$ ,  $p \cdot \tilde{Z}(p) \leq 0$ . For  $p$  such that  $p \cdot \tilde{Z}(p) < 0$ , there is  $k = 1, 2, \dots, N$  so that  $\tilde{Z}_k(p) > 0$ .

The Weak Walras's Law tells us that any value of the truncated excess demand function  $\tilde{Z}(p)$  will have one of two characteristics. Either the value of excess demand, evaluated at prevailing prices, is nil (as in Walras's Law) or the value is negative and there is positive excess demand for someone or several of the  $N$  goods. This differs from the usual Walras's Law ([Theorem 17.2](#)) because the excess demand function  $\tilde{Z}(p)$  here is based on household demand functions  $\tilde{D}^i(p)$  and the firm supply functions  $\tilde{S}^j(p)$  that include a restriction to keep demand and supply inside a sphere of radius  $c$ . The Weak Walras's Law presents the counterpart to Walras's Law we can expect in the truncated version of the model where households may not fully spend income, and firms may not fully pursue profitable production if the quantity constraints on expenditure or supply are binding. It is not as elegant as Walras's Law, referring not to actual excess demands (which are not everywhere well defined) but to their well-defined counterpart. Nevertheless, it serves a similar

function in emphasizing the role of scarcity in proving the existence of general equilibrium. We saw this in Theorem 14.1, and we will see it again in Theorem 18.1.

### 17.5 Bibliographic note

The definition of household income as the value of endowment plus the share of firm profits appears in Arrow and Debreu (1954) and Debreu (1959).

### Exercises

17.1 In the economy with excess demand function  $Z(p)$ , the market for good  $k$  is said to clear at prices  $p \in P$  if  $Z(p) \leq 0$ , with  $p_k = 0$  for  $k$  such that  $Z_k(p) < 0$ . Recall the statement of the classic Walras's Law for all  $p \in P$ ,  $p \cdot Z(p) = 0$ .

A common interpretation of Walras's Law is: At prices  $p \in P$ , if there is market clearing in all markets but one (that is, in  $N - 1$  markets) then the remaining ( $N$ th) market clears as well. Explain and demonstrate the validity of the common interpretation.

17.2 Prove Theorem 17.1.

17.3 Prove Lemma 17.1. You will find the nonsatiation assumption C.IV and the convexity assumption C.VI(C) useful.

# 18

## General equilibrium of the market economy: The unbounded technology case

### 18.1 General equilibrium

In this chapter we will consider the general equilibrium of an economy with (possibly) unbounded production technologies where demands and supplies are point valued. We will establish the most important single result in this book, Theorem 18.1, the existence of general equilibrium. We know that a sufficient condition for point-valuedness of supply and demand is strict convexity of tastes and technologies, P.V and C.VI(SC). As noted earlier, homogeneity of degree zero of  $D^i(\cdot)$  and  $S^j(\cdot)$  in  $p$  means that we may, without loss of generality, restrict the price space to be the unit simplex in  $\mathbf{R}^N$ ,

$$P = \left\{ p \mid p \in \mathbf{R}^N, p_k \geq 0, k = 1 \dots, N, \sum_{k=1}^N p_k = 1 \right\}.$$

From Chapter 17, the market excess demand function is defined as

$$Z(p) = \sum_{i \in H} D^i(p) - \sum_{j \in F} S^j(p) - r.$$

There are some regions of  $P$  where  $Z(\cdot)$  may not be well defined because the maximization of profits in determining  $S^j$  or utility in determining  $D^i$  may not have a well-defined value. This arises because the opportunity sets,  $Y^j$  or  $B^i(p)$ , may be unbounded. Then, profit or utility may lack a well-defined maximum.

We are interested in investigating a market clearing equilibrium defined as:

**Definition**  $p^\circ \in P$  is said to be an equilibrium price vector if  $Z(p^\circ) \leq 0$  (the inequality applies coordinatewise) with  $p_k^\circ = 0$  for  $k$  such that  $Z_k(p^\circ) < 0$ .

That is, an equilibrium is characterized by market clearing for all goods except perhaps free goods, which may be in excess supply in equilibrium.



## 18.2 An artificially restricted economy

We would like to establish the existence of a general equilibrium where the economy is characterized by the excess demand function  $Z(p)$ . There are unfortunately regions of price space where  $Z(p)$  is not well defined. The strategy of proof is to consider the bounded counterpart of the economy, the artificially bounded economy characterized by the excess demand function  $\tilde{Z}(p)$ . We will establish the existence of equilibrium in this artificially bounded economy. We know we can do so because this economy fulfills all of the conditions required of an economy in [Chapters 11–14](#), particularly [Theorem 14.1](#). There will be an equilibrium price vector  $p^*$  for the artificially bounded economy so that  $\tilde{Z}(p^*) \leq 0$ . But the equilibrium allocation is attainable. As noted in [Lemma 14.1](#), the quantity constraint on  $\tilde{D}^i(p)$  is not binding in equilibrium. By [Theorems 15.3\(b\)](#) and [16.1\(b\)](#),  $S^j(p^*) = \tilde{S}^j(p^*)$  and  $D^i(p^*) = \tilde{D}^i(p^*)$ . At the equilibrium of the artificially bounded economy, demand and supply coincide with those of the unrestricted economy. Therefore,  $\tilde{Z}(p^*) = Z(p^*) \leq 0$ . But then the trick is done. We have an equilibrium at  $p^*$  for the original economy characterized by the unrestricted excess demand function  $Z(\cdot)$ .

We will describe the artificially bounded economy by taking the production technology of each firm  $j$  to be  $\tilde{Y}^j$  rather than  $Y^j$  and by taking the demand function of each household  $i$  to be  $\tilde{D}^i(p)$  rather than  $D^i(p)$ . In this special restricted case we will refer to the excess demand function of the economy as  $\tilde{Z}(p)$ . As demonstrated in [Chapters 11, 12, and 13](#) (for the economy with bounded technology sets  $\mathcal{Y}^j$ ) the artificially restricted excess demand function is well defined for all  $p \in P$ .  $\tilde{Z}: P \rightarrow \mathbf{R}^N$ . The *unrestricted* economy is defined by  $Y^j$ ,  $D^i$ , and  $Z$ . As demonstrated in [Chapters 15–17](#),  $Z(p)$  and  $\tilde{Z}(p)$  will coincide for  $p$  so that each firm and household's plans in the restricted economy,  $\tilde{S}^j(p)$  and  $\tilde{D}^i(p)$ , are attainable.

The results of [Chapters 11–14](#) (particularly [Theorems 13.2](#) and [14.1](#) and [Lemma 13.1](#)) depend on P.VI, boundedness of the firm technology sets  $\mathcal{Y}^j$ . But in the following treatment, in [Lemma 18.1](#) and [Theorem 18.1](#), we want to rely on those results but without assuming P.VI. How can we do that? P.IV (no free lunch and irreversibility of production) tells us that the set of attainable points for each firm and for the economy as a whole are bounded, so the limit  $c > 0$  on length of a planned production for a firm is well defined. Hence, the artificially bounded production sets  $\tilde{Y}^j$  based on the unbounded technology sets  $Y^j$  are well defined. Thus,  $\tilde{Y}^j$  fulfills P.VI for all  $j$ , and [Theorems 13.2](#) and [14.1](#) and [Lemma 13.1](#) can be applied where P.IV holds even without P.VI.

We have the following observations on  $\tilde{Z}(p)$ :

*Weak Walras's Law (Theorem 13.2):* For all  $p \in P$ ,  $p \cdot \tilde{Z}(p) \leq 0$ . For  $p$  such that  $p \cdot \tilde{Z}(p) < 0$ , there is  $k = 1, 2, \dots, N$ , so that  $\tilde{Z}_k(p) > 0$ .

$\tilde{Z}(p)$  is a continuous function, assuming P.II–P.V, C.I–C.V, C.VI(SC), and C.VII (Theorem 11.1, Theorem 12.2).

From Chapter 14 we know that there is  $p^\circ \in P$ , so that  $p^\circ$  is an equilibrium of the artificially restricted economy characterized by  $\tilde{Z}(p)$ . How do we know this? The economy characterized by  $\tilde{Y}^j$  and  $\tilde{D}^i(p)$  fulfills all of the assumptions of Theorem 14.1 when we substitute  $\tilde{Y}^j$ , the bounded subset of  $Y^j$ , for  $\mathcal{Y}^j$ , the bounded technology sets of Chapters 11 through 14. Therefore, by applying Theorem 14.1 we can find  $p^\circ \in P$  so that  $\tilde{Z}(p^\circ) \leq 0$ , with  $p_k^\circ = 0$  for  $k$  so that  $\tilde{Z}_k(p^\circ) < 0$ .

### 18.3 General equilibrium of the unrestricted economy

We now wish to establish the existence of general equilibrium in the unrestricted economy, Theorem 18.1. We start with Lemma 18.1: Consider the restricted economy characterized by  $\tilde{Y}^j$ ,  $\tilde{S}^j$ , and  $\tilde{D}^i$ , and show that it has a general equilibrium by Theorem 14.1. This result is in itself of no interest because the economy to which it applies is entirely artificial. We will then show that the equilibrium of the artificially restricted economy is attainable in the actual economy. It then follows that, at the equilibrium prices of the artificially restricted economy, the firm supply functions and household demand functions of the actual economy coincide with those of the restricted economy. This coincidence follows from Theorem 15.3(b) and Theorem 16.1(b). Hence, the equilibrium price vector developed in Lemma 18.1 is also an equilibrium of the unrestricted economy. This proves Theorem 18.1.

**Lemma 18.1** *Assume P.II–P.V, C.I–C.V, C.VI(SC), and C.VII. There is  $p^* \in P$  so that  $p^*$  is an equilibrium of the artificially restricted economy. That is,  $\tilde{Z}(p^*) \leq 0$  and  $p_k^* = 0$  for  $k$  so that  $\tilde{Z}_k(p^*) < 0$ .*

*Proof* Lemma 18.1 is merely a restatement of Theorem 14.1, so the proof is completely redundant. P.IV implies boundedness of attainable sets allowing us to use boundedness of  $\tilde{Y}^j$  in place of P.VI. We reproduce the treatment here merely for completeness.

Let  $T : P \rightarrow P$ , where  $T(p) = (T_1(p), T_2(p), \dots, T_i(p), \dots, T_N(p))$ .  $T_i(p)$  is the adjusted price of good  $i$ , adjusted by the auctioneer trying to bring supply and demand into balance. Let  $\gamma^i > 0$ . The adjustment process of the  $i$ th price can be represented as  $T_i(p)$ , defined as follows:

$$T_i(p) \equiv \frac{\max[0, p_i + \gamma^i \tilde{Z}_i(p)]}{\sum_{n=1}^N \max[0, p_n + \gamma^n \tilde{Z}_n(p)]}. \quad (18.1)$$

The function  $T$  is a price adjustment function. It raises the relative price of goods in excess demand and reduces the price of goods in excess supply while keeping the price vector on the simplex. The expression  $p_i + \gamma^i \tilde{Z}_i(p)$  represents the idea that prices of goods in excess demand should be raised and those in excess supply should be reduced. The operator  $\max[0, \cdot]$  represents the idea that adjusted prices should be nonnegative. The fractional form of  $T$  reminds us that, after each price is adjusted individually, they are then readjusted proportionally to stay on the simplex. For  $T$  to be well defined, we must show that the denominator is nonzero, that is,

$$\sum_{n=1}^N \max[0, p_n + \gamma^n \tilde{Z}_n(p)] \neq 0. \quad (18.2)$$

In fact, we claim that  $\sum_{n=1}^N \max[0, p_n + \gamma^n \tilde{Z}_n(p)] > 0$ . Suppose not. Then for each  $n$ ,  $\max[0, p_n + \gamma^n \tilde{Z}_n(p)] = 0$ . Then  $p \cdot \tilde{Z}(p) < 0$ . Then by the Weak Walras's Law, there is  $n$  so that  $\tilde{Z}_n(p) > 0$ . Thus  $\sum_{n=1}^N \max[0, p_n + \gamma^n \tilde{Z}_n(p)] > 0$ .

By Lemma 13.1,  $\tilde{Z}(p)$  is a continuous function. Then  $T(p)$  is a continuous function from the simplex into itself because continuity is preserved under the operations of max, addition, and division by a positive-valued continuous function. An illustration of the notion of a continuous function from  $P$  into  $P$  is presented in Figure 14.1. By the Brouwer Fixed-Point Theorem, there is  $p^* \in P$  so that  $T(p^*) = p^*$ . But then, for all  $k = 1, \dots, N$ ,

$$T_i(p^*) \equiv \frac{\max[0, p_i^* + \gamma^i \tilde{Z}_i(p^*)]}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n \tilde{Z}_n(p^*)]}. \quad (18.3)$$

We'll demonstrate that  $\tilde{Z}_n(p^*) \leq 0$  all  $n$ .

Looking at the numerator in this expression, we can see that the equation will be fulfilled either by

$$p_k^* = 0 \quad (\text{Case 1}) \quad (18.4)$$

or by

$$p_k^* = \frac{p_k^* + \gamma^k \tilde{Z}_k(p^*)}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n \tilde{Z}_n(p^*)]} > 0 \quad (\text{Case 2}). \quad (18.5)$$

**Case 1:**  $p_k^* = 0 = \max[0, p_k^* + \gamma^k \tilde{Z}_k(p^*)]$ . Hence,  $0 \geq p_k^* + \gamma^k \tilde{Z}_k(p^*) = \gamma^k \tilde{Z}_k(p^*)$  and  $\tilde{Z}_k(p^*) \leq 0$ . This is the case of free goods with market clearing or with excess supply in equilibrium.

**Case 2:** To avoid repeated messy notation, define

$$\lambda \equiv \frac{1}{\sum_{n=1}^N \max[0, p_n^* + \gamma^n \tilde{Z}_n(p^*)]} > 0 \quad (18.6)$$

so that  $T_k(p^*) = \lambda(p_k^* + \gamma^k \tilde{Z}_k(p^*))$ . We'll demonstrate that  $\tilde{Z}_n(p^*) \leq 0$  all  $n$ . Because  $p^*$  is the fixed point of  $T$ , we have  $p_k^* = \lambda(p_k^* + \gamma^k \tilde{Z}_k(p^*)) > 0$ . This expression is true for all  $k$  with  $p_k^* > 0$ , and  $\lambda$  is the same for all  $k$ . Let's perform some algebra on this expression. We first combine terms in  $p_k^*$ :

$$(1 - \lambda)p_k^* = \lambda\gamma^k \tilde{Z}_k(p^*), \quad (18.7)$$

then multiply through by  $\tilde{Z}_k(p^*)$  to get

$$(1 - \lambda)p_k^* \tilde{Z}_k(p^*) = \lambda\gamma^k (\tilde{Z}_k(p^*))^2, \quad (18.8)$$

and now sum over all  $k$  in Case 2, obtaining

$$(1 - \lambda) \sum_{k \in \text{Case 2}} p_k^* \tilde{Z}_k(p^*) = \lambda \sum_{k \in \text{Case 2}} \gamma^k (\tilde{Z}_k(p^*))^2. \quad (18.9)$$

The Weak Walras's Law says

$$0 \geq \sum_{k=1}^N p_k^* \tilde{Z}_k(p^*) = \sum_{k \in \text{Case 1}} p_k^* \tilde{Z}_k(p^*) + \sum_{k \in \text{Case 2}} p_k^* \tilde{Z}_k(p^*). \quad (18.10)$$

But for  $k \in \text{Case 1}$ ,  $p_k^* \tilde{Z}_k(p^*) = 0$ , and so

$$0 = \sum_{k \in \text{Case 1}} p_k^* \tilde{Z}_k(p^*). \quad (18.11)$$

Therefore,

$$\sum_{k \in \text{Case 2}} p_k^* \tilde{Z}_k(p^*) \leq 0. \quad (18.12)$$

Hence, from (18.9) we have

$$0 \geq (1 - \lambda) \cdot \sum_{k \in \text{Case 2}} p_k^* \tilde{Z}_k(p^*) = \lambda \cdot \sum_{k \in \text{Case 2}} \gamma^k (\tilde{Z}_k(p^*))^2. \quad (18.13)$$

The left-hand side  $\leq 0$ . But the right-hand side is necessarily nonnegative. It can be zero only if  $\tilde{Z}_k(p^*) = 0$  for all  $k$  such that  $p_k^* > 0$  ( $k$  in Case 2). Thus,  $p^*$  is an equilibrium. This concludes the proof. QED

**Theorem 18.1** *Assume P.II–P.V, C.I–C.V, C.VI(SC), and C.VII. There is  $p^* \in P$  so that  $p^*$  is an equilibrium price vector. That is,  $Z(p^*) \leq 0$  and  $p_k^* = 0$  for  $k$  so that  $Z_k(p^*) < 0$ .*

*Proof* We note from Lemma 18.1 that there is an equilibrium price vector  $p^* \in P$  for the artificially restricted economy. There is  $p^* \in P$  so that  $\tilde{Z}(p^*) \leq 0$  with  $p_k^* = 0$  for  $k$  so that  $\tilde{Z}_k(p^*) < 0$ . Now we must show that the equilibrium of the restricted economy is also an equilibrium of the unrestricted economy. First, we note that the production plans at  $p^*$  of each firm in the artificially restricted economy,  $\tilde{S}^j(p^*)$ , are attainable, and similarly for  $\tilde{D}^i(p^*)$ . This follows simply from the definition of equilibrium, which implies that the equilibrium allocation be attainable. That is,  $\tilde{Z}(p^*) = \sum_{i \in H} \tilde{D}^i(p^*) - r - \sum_{j \in F} \tilde{S}^j(p^*) \leq 0$  implies  $r + \sum_{j \in F} \tilde{S}^j(p^*) \geq \sum_{i \in H} \tilde{D}^i(p^*) \geq 0$ . But then by Theorem 15.3(b) we have  $\tilde{S}^j(p^*) = S^j(p^*)$  for all  $j \in F$ . It follows that  $\tilde{\pi}^j(p^*) = \pi^j(p^*)$ , and hence  $\tilde{M}^i(p^*) = M^i(p^*)$  for all  $i \in H$ . But then by Theorem 16.1(b),  $\tilde{D}^i(p^*) = D^i(p^*)$ . By definition,  $Z(p^*) = \sum_{i \in H} D^i(p^*) - r - \sum_{j \in F} S^j(p^*)$ . Therefore,  $\tilde{Z}(p^*) = Z(p^*)$ . But then  $Z(p^*) \leq 0$ , with  $p_k^* = 0$  for  $k$  so that  $Z_k(p^*) < 0$ , so  $p^*$  is an equilibrium price vector. QED

Theorem 18.1 is the most important single result of this book. It says that the competitive economy, guided only by prices, has a market-clearing equilibrium outcome. The decentralized price-guided economy has a consistent solution. This is the defining result of the general equilibrium theory.

### 18.4 The Uzawa Equivalence Theorem

The principal mathematical tool we used in proving Lemma 18.1 and hence Theorem 18.1 is the Brouwer Fixed-Point Theorem. We'll demonstrate a distinctive result that shows that the use of the Brouwer Fixed-Point Theorem is not merely convenient. It is essential. We will demonstrate the mathematical equivalence of two propositions: (i) the existence of equilibrium in an economy characterized by a continuous excess demand function fulfilling Walras's Law and (ii) the Brouwer Fixed-Point Theorem. We already know that the Brouwer Fixed-Point Theorem implies existence of equilibrium. We will now demonstrate the converse: If we are always sure of existence of equilibrium in such an economy, then the Brouwer Fixed-Point Theorem must follow. The Brouwer Fixed-Point Theorem implies existence of general equilibrium; existence of general equilibrium implies the Brouwer Fixed-Point Theorem. Thus, the two apparently distinct results are mathematically equivalent.

Just to get terminology and notation straight (and to keep it distinct from the economic model developed above) we will restate some results and introduce some new notation for familiar constructs.

Let  $S (\equiv P)$  be the unit simplex in  $\mathbf{R}^N$ . Recall two propositions:

*Brouwer Fixed-Point Theorem (BFPT)* Let  $f:S \rightarrow S$ , where  $f$  is continuous. Then there is  $p^* \in S$  so that  $p^* = f(p^*)$ .

*Walrasian Existence of Equilibrium Proposition (WEEP)* Let  $X:S \rightarrow \mathbf{R}^N$  so that

- (1)  $X(p)$  is continuous for all  $p \in S$ , and
- (2)  $p \cdot X(p) = 0$  (Walras' Law) for all  $p \in S$ .<sup>1</sup>

Then, there is  $p^* \in S$  so that  $X(p^*) \leq 0$  with  $p_i^* = 0$  for  $i$  so that  $X_i(p^*) < 0$ .

The observation that these two results are equivalent constitutes Theorem 18.2. Mathematical equivalence means that each proposition implies the other. We already know that BFPT implies WEEP; that was Theorem 5.2. It remains to demonstrate that the implication goes the other way as well. The proposition requires that – using WEEP but not BFPT – we prove that, for an arbitrary continuous function from the simplex to itself, there is a fixed point. The strategy of proof is to take an arbitrary continuous function  $f(p)$  from the simplex into itself. We use  $f(p)$  to construct a continuous function mapping from  $S$  into  $\mathbf{R}^N$ , fulfilling Walras's Law. That is, we construct an “excess demand” function (derived from no actual economy but fulfilling the properties required in WEEP). The strategy of proof then is to find the general equilibrium price vector associated with this excess demand function and show that it is also a fixed point for the original function. Obviously, this plan requires clever construction of the excess demand function.

**Theorem 18.2 (Uzawa Equivalence Theorem)** <sup>2</sup> *WEEP implies BFPT.*

*Proof* Let  $f(\cdot)$  be an arbitrary continuous function mapping  $S$  into  $S$ . Assume WEEP but not BFPT. We shall prove that there is  $p^* \in S$  so that  $f(p^*) = p^*$ .

Let  $f:S \rightarrow S$ , where  $f$  is continuous. Let

$$\begin{aligned} \mu(p) &\equiv \frac{p \cdot f(p)}{|p|^2} \\ &\equiv \frac{|p||f(p)|}{|p|^2} \cos(p, f(p)) \leq \frac{|f(p)|}{|p|}, \end{aligned}$$

<sup>1</sup> We use the strong form of Walras's Law for convenience.

<sup>2</sup> The result is credited to Hirofumi Uzawa (1962). Thanks to Jin-lung Lin for essential assistance in the proof.

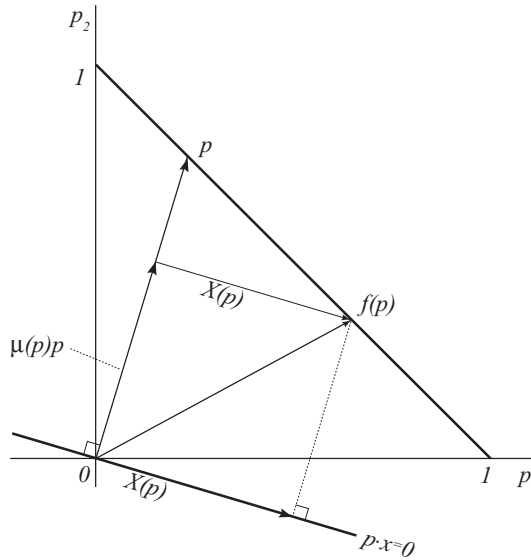


Fig. 18.1. The Uzawa Equivalence Theorem.

where  $\cos(p, f(p))$  denotes the cosine of the angle included by  $p, f(p)$ . Let

$$X(p) \equiv f(p) - \mu(p)p.$$

The function  $X(p)$  represents “excess demand.” If we have constructed it cleverly enough, the equilibrium price vector of  $X(p)$  will also be a fixed point of  $f(\cdot)$ . The geometry of this construction is illustrated in Figure 18.1. It makes for a compelling visual demonstration that the equilibrium price vector of the excess demand function  $X(p)$  is necessarily a fixed point of the function  $f(p)$ . Note that  $X(p)$  fulfills (1) and (2) of WEEP. We have

$$p \cdot X(p) = p \cdot f(p) - \frac{p \cdot f(p)}{|p|^2} |p|^2 = 0;$$

this is Walras’s Law (2).

Hence, assuming WEEP, there is  $p^* \in S$  so that  $X(p^*) \leq 0$ . Note that by construction  $X(p^*) = 0$ . This follows because  $p_i^* = 0$  for  $X_i(p^*) < 0$ . If there were  $i$  so that  $X_i(p^*) < 0$ , it would lead to a contradiction:  $p_i^* = 0$ , so  $0 > X_i(p^*) = f_i(p^*) - \mu(p^*)p_i^* = f_i(p^*) - 0 \geq 0$ . Therefore,  $X(p^*) = f(p^*) - \mu(p^*)p^* = 0$ . Thus  $f(p^*) = \mu(p^*)p^*$ . But  $p^*$  and  $f(p^*)$  are both points of the simplex. The only scalar multiple of a point on the simplex that remains on the simplex occurs when the scalar is unity. That is,  $f(p^*) \in S, p^* \in S$ , and  $f(p^*) = \mu(p^*)p^*$  implies  $\mu(p^*) = 1$ , which implies  $f(p^*) = p^*$ . QED

What are we to make of the Uzawa Equivalence Theorem? It says that use of the Brouwer Fixed-Point Theorem is not merely one way to prove the existence of equilibrium. In a fundamental sense, it is the only way. Any alternative proof of existence will include, inter alia, an implicit proof of the Brouwer Theorem. Hence, this mathematical method is essential; one cannot pursue this branch of economics without the Brouwer Theorem. If Walras (1874) provided an incomplete proof of existence of equilibrium, it was in part because the necessary mathematics was not yet available.

### 18.5 Bibliographic note

The proof of existence of equilibrium presented here parallels that of Arrow and Debreu (1954). The Uzawa Equivalence Theorem appeared first in Uzawa (1962) and is discussed in Debreu (1982).

### Exercises

- 18.1 Describe the significance of:
- The Uzawa Equivalence Theorem, Theorem 18.2. Does it have an implication for the importance of mathematics in economics?
  - The Existence of General Equilibrium Theorem, Theorem 5.2, Theorem 14.1, or Theorem 18.1.
- 18.2 Consider the general competitive equilibrium of a production economy with redistributive taxation of income from endowment. Half of each household's income from endowment (based on actual endowment, not net sales) is taxed away. The proceeds of the tax are then distributed equally to all households. We then have

$$M^i(p) = p \cdot (.5r^i) + \sum_{j \in F} \alpha^{ij} p \cdot y^j + T,$$

where  $T$  is the transfer of tax revenues to the household,

$$T = (1/\#H) \sum_{h \in H} p \cdot (.5r^h).$$

- Define a competitive equilibrium in this economy.
  - State Walras's Law for this economy. Does it hold? Explain.
  - Does a competitive equilibrium generally exist in this economy? Explain.
- 18.3 The model below is an interpretation of E. Malinvaud's *Theory of Unemployment Reconsidered*.



Consider the general equilibrium of a private ownership production economy. There are  $\#H$  households,  $i = 1, \dots, \#H$ . Each household  $i$  has a continuous monotonic, concave utility function  $u^i(\cdot)$  and is endowed with resources  $r^i \in \mathbf{R}_+^N$ . There is a finite number of firms comprising the set  $F$ . Firm  $j$  has a compact convex technology set  $Y^j$ . Firm supply behavior is guided by simple profit maximization:

$$y^j = \arg \max_{y \in Y^j} p \cdot y,$$

The expression  $y^j = \arg \max_{y \in Y^j} p \cdot y$  defines  $y^j$  as the maximizer of  $p \cdot y$  in  $Y^j$ . Then,  $i$ 's income is

$$M^i(p) = p \cdot r^i.$$

Note that  $M^i$  makes no allowance for the payment of firm profits to owners.  $i$ 's consumption behavior is

$$(C) \text{ choose } x^{oi} \in \mathbf{R}_+^N, p \cdot x^{oi} \leq M^i(p), u^i(x^{oi}) \geq u^i(x)$$

$$\text{for all } x \text{ such that } p \cdot x \leq M^i(p).$$

- (a) Is Walras's Law fulfilled in the economy in this case? Explain.  
 (b) Is the excess demand function continuous in prices? Explain briefly. Feel free to cite known results.  
 (c) Does a competitive general equilibrium exist in the economy? Always? Never? Explain.

Problems 18.4 and 18.5 consider the existence of general competitive equilibrium in a pure exchange economy subject to excise tax on net purchases. The notation  $()_+$  emphasizes that excise taxes are collected only on net purchases, not on all consumption. All taxes are rebated as lump sums equally to all households. A pure exchange economy is a special case of the economy studied in [Chapters 11–14](#), the case where all firm production technologies are identically equal to the zero vector,  $Y^j = \{0\}$ . We use the following notation:

$p$  is the  $N$ -dimensional nonnegative price vector.

$x^i$  is the  $N$ -dimensional nonnegative vector of household  $i$ 's consumption,

$x^i$  is a decision variable for  $i$ .

$r^i$  is the  $N$ -dimensional nonnegative vector of  $i$ 's endowment.

$\tilde{D}^i(p)(= x^i)$  is the  $N$ -dimensional vector of  $i$ 's consumption as a function of  $p$ , based on  $i$ 's budget, which is denoted  $\tilde{M}^i(p)$ .

$\#H$  is the finite integer number of households in the economy consisting of the set  $H$ .

$\tau$  is the  $N$ -dimensional nonnegative vector of excise tax rates (on net purchases) in the economy;  $\tau$  is exogenously given and fixed.

$T$  is the transfer of tax revenue to the typical household.

The budget constraint is  $p \cdot x^i + \tau \cdot (x^i - r^i)_+ = \tilde{M}^i(p)$  where  $\tilde{M}^i(p) = p \cdot r^i + T$  where  $T = (1/\#H) \sum_{h \in H} \tau \cdot (x^h - r^h)_+$  where the notation  $(\ )_+$  indicates the vector consisting of the nonnegative coordinates of  $(\ )$  with zeros replacing the negative coordinates of  $(\ )$ . That is, household  $i$  pays no tax on consumption of his endowment; he pays a tax  $\tau_n$  on each unit of good  $n$  he consumes greater than his endowment of  $n$ . The household is assumed to treat  $T$  parametrically – as independent of his own expenditure decisions.

Please make the usual assumptions (the assumptions of Theorem 14.1 are sufficient) about continuity, convexity, monotonicity of preference, and adequacy of income (net of tax).

- 18.4 In the model above, the Weak Walras's Law would be stated as

$$p \cdot \tilde{Z}(p) = p \cdot \left( \sum_{h \in H} \tilde{D}^h(p) - \sum_{h \in H} r^h \right) = \left( \sum_{h \in H} p \cdot \tilde{D}^h(p) - \sum_{h \in H} p \cdot r^h \right) \leq 0.$$

Show that the Weak Walras's Law is fulfilled in this model.

- 18.5 Will a general competitive equilibrium exist in the economy with excise taxation? Explain why or why not. State any additional assumptions you need. Feel free to cite well-known results.

- 18.6 Let  $f : P \rightarrow P$ ,  $f$  continuous. Define

$$Z(p) = f(p) - \left[ \frac{p \cdot f(p)}{p \cdot p} \right] p.$$

The term in square brackets is just a scalar multiplying the vector  $p$ . Show that  $p \cdot Z(p) = 0$ .  $Z$  is a continuous function,  $Z : P \rightarrow R^N$ . Why? Assume there is a competitive equilibrium price vector  $p^*$  so that  $Z(p^*) = 0$  (the zero vector; ignore excess supplies of free goods). Is  $p^*$  also a fixed point of  $f$  so that  $f(p^*) = p^*$ ? Consult Theorem 18.2 to see what you've demonstrated.

- 18.7 Consider an Edgeworth box for two households. The two goods are denoted  $x, y$ . The households have identical preferences:

$$(x, y) \succ (x', y') \text{ if } 3x + y > 3x' + y', \text{ or}$$

$$(x, y) \succ (x', y') \text{ if } 3x + y = 3x' + y' \text{ and } x > x'.$$

$$(x, y) \sim (x', y') \text{ only if } (x, y) = (x', y').$$

They have identical endowments of (20, 20). Demonstrate that there is no competitive equilibrium. Is this example a counterexample to Theorem 18.1 (does it demonstrate that Theorem 18.1 is false?) ? Explain.

- 18.8 Consider a small economy, with two goods and three households. The two goods are denoted  $x, y$ . The households have identical preferences described by the utility function

$$u(x, y) = \sup[x, y],$$

where “sup” indicates the supremum or maximum of the two arguments. Demonstrate that these preferences are nonconvex; they do not fulfill assumptions C.VI(SC) or C.VI(C). The households have identical endowments of (10, 10). Demonstrate that there is no competitive equilibrium in this economy. (*Hint*: Show that price vector  $(\frac{1}{2} + \varepsilon, \frac{1}{2} - \varepsilon)$ ,  $\varepsilon > 0$ , cannot be an equilibrium; similarly for  $(\frac{1}{2} - \varepsilon, \frac{1}{2} + \varepsilon)$ ; and finally  $(\frac{1}{2}, \frac{1}{2})$ . That pretty well takes care of it.)

- 18.9 The proof of Theorem 18.1 (Existence of Competitive Equilibrium) depends on continuity of the excess demand function  $\tilde{Z}(p)$ . How would the proof fail if  $\tilde{Z}(p)$  were not continuous? Is there a step in the proof that would be false?
- 18.10 Recall assumption C.V (Continuity). For an example of how C.V can fail, note problem 18.7 above. The failure of C.V there means that  $\tilde{D}^i(p)$  may be discontinuous at some  $p' \in P$ . The proof of Theorem 18.1 (Existence of Competitive Equilibrium) depends on continuity of the excess demand function  $\tilde{Z}(p)$  everywhere in  $p \in P$ . Recall that

$$\tilde{Z}(p) = \sum_{i \in H} \tilde{D}^i(p) - \sum_{j \in F} \tilde{S}^j(p) - \sum_{i \in H} r^i.$$

How can  $\tilde{Z}(p)$  be discontinuous at some  $p \in P$ , if C.V is not fulfilled? (*Hint*: This question is as simple as it looks.)

Questions 18.11, 18.12, and 18.13 are based on this two-person pure exchange economy (an Edgeworth box). Let there be two households denoted  $A$  and  $B$ , with different endowments. Superscripts  $A$  and  $B$  are used to denote the name of the households. There are two commodities,  $x$  and  $y$ .

Household  $A$  is characterized as

$$u^A(x^A, y^A) = x^A y^A,$$

for  $x^A, y^A \geq 0$ , with endowment  $r^A = (6, 2)$ .

Household  $B$  is characterized as

$$u^B(x^B, y^B) = \max[x^B, y^B]$$

for  $x^B, y^B \geq 0$ , where  $\max$  means the larger of the terms within brackets, with endowment  $r^B = (4, 8)$ .  $B$ 's utility function is not concave (the preferences are nonconvex, violating assumption C.VII).

- 18.11  $B$ 's utility function is not of the form we usually encounter. It is not a concave function. Though  $B$  likes both  $x$  and  $y$ , for any budget with positive prices  $B$  prefers his consumption either concentrated on good  $x$  (with no  $y$ ) or concentrated on good  $y$  (with no  $x$ ) rather than mixed between them. For convenient notation we can restate C.VI(SC) (strict convexity of preferences) in this two-commodity case as

(C.VI(SC)). Let  $u(x^1, y^1) \geq u(x^2, y^2)$ . Let  $1 > \alpha > 0$ . Then

$$u(\alpha(x^1, y^1) + (1 - \alpha)(x^2, y^2)) > u(x^2, y^2).$$

$B$ 's utility function violates assumption C.VI(SC) (and C.VI(C)). Use the following example to demonstrate that  $B$ 's utility function violates C.VI(SC). Example:  $(x^1, y^1) = (12, 0)$ ,  $(x^2, y^2) = (0, 12)$ . Set  $\alpha = (\frac{1}{2})$ .

- 18.12 Note the following observations: The usual calculation of for utility maximization subject to budget constraint,  $u_x/u_y = p_x/p_y$ , is not valid for household  $B$ . All of  $B$ 's optimizing plans are corner solutions (where consumption of one good is zero). Use the price space  $P = \{(p_x, p_y) | 1 \geq p_x, p_y \geq 0; p_y = 1 - p_x\}$ .  $B$ 's budget constraint is  $p_x x^B + p_y y^B = p_x 4 + p_y 8$ . For  $p_x > \frac{1}{2}$ ,  $B$ 's utility maximizing choice of consumption subject to budget constraint will be  $x^B = 0, y^B > 12$ . For  $p_x < \frac{1}{2}$ ,  $B$ 's utility maximizing choice of consumption subject to budget constraint will be  $x^B > 12, y^B = 0$ . For  $p_x = \frac{1}{2}$ ,  $B$  is equally satisfied with  $x^B = 0, y^B = 12$  or  $x^B = 12, y^B = 0$ , both of which are optimizing plans. As shown in problem 18.11, no convex combination of these plans is equally desirable. Using the properties in the paragraph above, show that this Edgeworth Box has no competitive equilibrium.
- 18.13 Explain why this Edgeworth Box has **no** competitive equilibrium. You may assume all the properties and results of problems 18.11 and 18.12. Is this a counterexample to Theorem 18.1, demonstrating that the theorem is false? Explain.

Problems 18.14 and 18.15 are based in part on the following story  
 “How does a mathematician boil water?” (a very old story):

**Q** – How do you boil water?

**A (from a mathematician)** – Take an empty teakettle from the countertop to the sink, fill with water, place on the stovetop. Turn on the heat beneath the kettle. Wait for the water to boil.

**Q** – Very good. Now suppose the teakettle is already filled with water and is on the stovetop. How then would you boil water?

**A (from the same mathematician)** – Take the teakettle to the sink and empty it, placing the teakettle on the countertop.

**Q** – Why should you empty the teakettle?

**A** – Now the problem has been reduced to the previous case.

The market excess demand function for a production economy (for example, in Theorem 18.1) is defined as

(1)  $Z(p) = \sum_{i \in H} D^i(p) - \sum_{j \in F} S^j(p) - r$ . A competitive equilibrium is defined as a price vector  $p^0 \in P$  so that

(2)  $Z(p^0) \leq 0$  with  $p_k^0 = 0$  for goods  $k$  so that  $Z_k(p^0) < 0$ .

The excess demand function for a pure exchange economy (with no production) is defined as

(3)  $Z(p) = \sum_{i \in H} D^i(p) - r$ . The definition (2) of a competitive equilibrium remains the same. The following problems consider applying Theorem 18.1 to a pure exchange economy.

- 18.14 Consider the special case of a production economy with  $Y^j = \{0\}$  for all  $j \in F$ , where 0 is the zero vector. Note that in this case  $S^j(p) = 0$  for all  $p \in P$ . Demonstrate that this case represents a pure exchange economy. That is, show that, for this case,

$$Z(p) = \sum_{i \in H} D^i(p) - \sum_{j \in F} S^j(p) - r = \sum_{i \in H} D^i(p) - r.$$

- 18.15 Consider the special case of  $Y^j = \{0\}$  for all  $j \in F$ , where 0 is the zero vector. Theorem 18.1 shows existence of equilibrium in a production economy fulfilling these conditions and additional assumptions on the households. Use Theorem 18.1 to show that, under the assumptions of Theorem 18.1, there exists an equilibrium in a pure exchange economy. That is, assume Theorem 18.1, and then show

**Theorem (Existence of Equilibrium in a Pure Exchange Economy)**

*Assume C.I–C.V, CVI(SC), CVII. There is  $p^*$  so that  $p^*$  is a competitive general equilibrium of a pure exchange economy.*

- 18.16 In this problem, we ignore free goods. In an economy with excess demand function  $Z_k(p) \in R^N$ , the market for good  $k$  is said to clear at prices  $p \in R_+^N$  if  $Z_k(p) = 0$ . Recall the statement of the classic (strong) Walras's Law:

$$\text{(Walras's Law, strong form)} \quad p \cdot Z(p) = 0.$$

A common interpretation of Walras's Law is: Let all prices be positive (that is  $p_n > 0$ , for all  $n$ ). If there is market clearing in all markets but one (that is,  $N - 1$  markets clear) then the remaining ( $N$ th) market clears as well.

Assume the Strong Walras' Law. Demonstrate the validity of this interpretation. That is, suppose for all  $n = 1, 2, \dots, N, n \neq k, Z_n(p) = 0$ . Then show that  $Z_k(p) = 0$ .

- 18.17 The term “non–price rationing” is used to mean the possibility of shortages, preventing some demands from being fulfilled at current prices, or surpluses, preventing some supplies from being sold at current prices. In the model of [Chapters 11–18](#), firms (when they decide on  $S^j(p)$ ) and households (when they decide on  $D^i(p)$ ) take no account of possible shortages and surpluses; they behave as though there is no non–price rationing. Households' demands represent the amount they would like to extract from the market if price and budget were the only binding constraints. This is the standard assumption in partial equilibrium models as well (a partial equilibrium demand curve is based on treating price parametrically with no non–price rationing). The household budget constraint is based on treating the market value of endowment and the share of the household in firm profits parametrically at levels that reflect no non–price rationing. This assumption is sound in equilibrium but may not be fulfilled out of equilibrium. How can we justify characterizing household and firm behavior this way at disequilibrium prices? (*Hint*: The assumption of no non–price rationing is fulfilled in equilibrium, and the equilibrium positions are the only ones the theory claims to characterize.)
- 18.18 The notion that the economy is competitive is embodied in the model of [Chapters 11–18](#), in the description of firms and households as “price takers.” That is, firms and households do not set prices and do not bargain to rearrange prices. This reflects the notion that they are supposed to be individually small relative to the size of the economy and hence lack sufficient market power to set prices themselves or to bargain effectively.
- In the model of [Chapters 11–18](#), is it an assumption or a conclusion that firms and households are “competitive” in this sense? If an assumption, where is it made? If a conclusion, what explicit assumptions is it based on?

- 18.19 In Chapters 14 and 18 we used the mapping  $T : P \rightarrow P$  as a price adjustment function whose fixed points are competitive equilibria. Consider instead using the mapping  $\Gamma : P \rightarrow P$  where the  $i$ th coordinate mapping of  $\Gamma$  is

$$\Gamma_i(p) = \frac{\text{med} [0, p_i + p_i \tilde{Z}_i(p), c]}{\sum_{j=1}^N \text{med} [0, p_j + p_j \tilde{Z}_j(p), c]},$$

where *med* stands for “median” (the middle value of the three in brackets; when two of the three are equal, that value is the median) and  $c$  is defined, as in Chapter 12, as a strict upper bound on the Euclidean length of an attainable consumption. Assume  $c > 1$ . Assume that Walras’s Law holds as an equality, that is, that  $p \cdot \tilde{Z}(p) = 0$ .

- (a) Show that every competitive equilibrium price vector  $p^0$  is a fixed point of  $\Gamma$ .
- (b) A vertex of the price simplex is a coordinate unit vector, a vector of the form  $(0, 0, \dots, 0, 1, 0, \dots, 0)$ , with 1 in one coordinate and 0 in all others. Show that every vertex of the price simplex  $P$  is a fixed point of  $\Gamma$ .
- (c) Under the usual assumptions of continuity of  $\tilde{Z}(p)$ ,  $\Gamma(\cdot)$  can be shown to have a fixed point,  $p^* = \Gamma(p^*)$ . Does this prove that the economy – under those sufficient conditions – has a competitive equilibrium?
- 18.20 Consider a tax and public good provision program. Using the model of Chapters 15–18, let each household  $i \in H$  be taxed, in kind,  $0.1r^i$ , so that household income is  $M^i(p) = p \cdot (0.9r^i) + \sum_{j \in F} \alpha^{ij} \pi^j(p)$ . The resources  $0.1 \sum_{i \in H} r^i$  are then used to provide a public good,  $\gamma$ , according to the production function  $\gamma = g(0.1 \sum_{i \in H} r^i)$ . We take  $g$  to be continuous, concave.

Household utility functions are then characterized as  $u^i(x^i; \gamma)$ . The households treat  $\gamma$  parametrically. Assume all the usual properties of  $u^i$ , particularly continuity in its arguments. The household budget constraint is then  $p \cdot x^i \leq M^i(p)$ .

- (a) Define a competitive equilibrium with public goods for this economy.
- (b) Assuming the usual properties on production and consumption, does Theorem 18.1, Existence of Equilibrium, still hold? Explain.
- 18.21 Consider an economy with a finite number of households (enough so that it makes sense for them to be price takers), two firms acting as price takers, and two outputs,  $X$  and  $Y$ . Each household is endowed with one unit of labor, which it sells on a competitive labor market. The household then uses

its budget to buy  $X$  and  $Y$ . All households have the same Cobb-Douglas utility function,  $U^i(X^i, Y^i) = X^i Y^i$ .  $X$  is produced using the technology  $X = [L^x]^2$ , where  $L^x \geq 0$  is the labor used as an input to  $X$  production and the superscript 2 indicates a squared term.

$Y$  is produced using the technology  $Y = [L^y]^2$ , where  $L^y \geq 0$  is the labor used as an input to  $Y$  production and the superscript 2 indicates a squared term.

Note that each of these technologies displays scale economy.

There is no competitive equilibrium in this example. Why? Is this a counterexample to Theorem 18.1? If not, which assumptions of Theorem 18.1 are not fulfilled? Explain.

- 18.22 Consider the general competitive equilibrium of a production economy with corporate income taxation. In addition to the prices of goods  $p \in R_+^N$ , there is a (scalar) corporate tax rate  $\tau$ ,  $1 > \tau > 0$ . Proceeds of the tax are then distributed to households as a lump sum. Household income then is

$$M^i(p) = p \cdot r^i + \left[ \sum_{j \in F} \alpha^{ij} (1 - \tau) p \cdot S^j(p) \right] + T,$$

where  $T$  is the transfer of tax revenues to the household. The transfer to the typical household is

$$T = \frac{1}{\#H} \sum_{j \in F} \tau(p \cdot S^j(p)).$$

The household budget constraint is

$$p \cdot D^i(p) \leq M^i(p).$$

Assume the household consumption sets are the nonnegative quadrant,  $R_+^N$ , and that household endowments are  $r^i \gg 0$  (endowments are strictly positive in all goods).

- (a) The (Weak) Walras's Law can be stated as

$$p \cdot Z(p) = p \cdot \sum_{i \in H} D^i(p) - p \cdot \sum_{j \in F} S^j(p) - p \cdot \sum_{i \in H} r^i \leq 0.$$

Show that the (Weak) Walras's Law is fulfilled.

- (b) Theorem 18.1 is proved in a model without taxation. Does there exist a competitive equilibrium in the economy with corporate income taxation? You may assume P.I–P.VI, C.I–C.VI(C), C.VII. Explain.



18.23 Consider the following (conventional) definition:

$$\{p^\circ, x^{oi}, y^{oj}\}, p^\circ \in \mathbf{R}_+^N, i \in H, j \in F,$$

is said to be a competitive equilibrium if

- (i)  $y^{oj} \in Y^j$  and  $p^\circ \cdot y^{oj} \geq p^\circ \cdot y$  for all  $y \in Y^j$ , for all  $j \in F$ ,
- (ii)  $x^{oi} \in X^i$ ,  $p^\circ \cdot x^{oi} \leq M^i(p^\circ) = p^\circ \cdot r^i + \sum_{j \in F} \alpha^{ij} p^\circ \cdot y^{oj}$  and  $x^{oi} \succeq_i x$  for all  $x \in X^i$  with  $p^\circ \cdot x \leq M^i(p^\circ)$  for all  $i \in H$ , and
- (iii)  $0 \geq \sum_{i \in H} x^{oi} - \sum_{j \in F} y^{oj} - \sum_{i \in H} r^i$  with  $p_k^\circ = 0$  for coordinates  $k$  so that the strict inequality holds.

- The concept of competitive equilibrium is supposed to reflect *decentralization* of economic behavior. Explain how this definition embodies the concept of decentralization.
- The concept of competitive equilibrium is supposed to reflect market clearing. Explain how this definition includes market clearing.

## Part E

### Welfare economics and the scope of markets

Ever since Adam Smith's evocation of an invisible hand, market equilibrium has been supposed not only to clear markets but also to achieve an efficient allocation of resources. This view is embodied in [Chapter 19](#) in a definition and two major results. We define a very general efficiency concept, Pareto efficiency. We then state and prove the two major results relating market equilibrium to efficient allocation, which are the two most important results in welfare economics.

The First Fundamental Theorem of Welfare Economics agrees with Adam Smith: A market equilibrium allocation is Pareto efficient. This result can be demonstrated in a surprisingly elementary fashion. It requires very little mathematical structure, and it does not require any assumption of convexity. If, despite nonconvexity, the economy has a market equilibrium, that equilibrium allocation is Pareto efficient.

The Second Fundamental Theorem of Welfare Economics requires more mathematical structure. It is a more surprising and deeper result. It says – assuming convexity of tastes and technology – that any efficient allocation can be supported as a competitive equilibrium. Find an efficient allocation. Then there are prices and a distribution of resource endowments of goods and share ownership that will allow the efficient allocation to be an equilibrium allocation at those prices and endowments. Market allocation is compatible with any efficient allocation subject to a redistribution of income.

The models treated here can be interpreted to treat allocation over time and under uncertainty. To do so, the space of commodities traded needs to be interpreted to include intertemporal trade and trade in insurance or event-contingent goods. These are the notions of futures markets and contingent commodity markets developed in [Chapter 20](#). The concept of complete markets available over time and uncertainty is sometimes described as “a full set of Arrow-Debreu futures markets.” The remarkable notion is that these issues can be treated merely as a matter of

interpretation – no expansion of the mathematical structure is required. This capacity for generalization reflects the power of the axiomatic method:

If one removes the economic interpretation of the primitive concepts, of the assumptions, and of the conclusions of the model, its bare mathematical structure must still stand.

The divorce of form and content immediately yields a new theory whenever a novel interpretation of a primitive concept is discovered. A textbook illustration of this application of the axiomatic method occurred in the economic theory of uncertainty. The traditional characteristics of a commodity were its physical description, its date, and its location when in 1953 Kenneth Arrow proposed adding the state of the world in which it will be available. This reinterpretation of the concept of a commodity led, without any formal change in the model developed for the case of certainty, to a theory of uncertainty which eventually gained broad acceptance, notably among finance theorists.

– G. Debreu (1986)

# 19

## Pareto efficiency and competitive equilibrium

### 19.1 Pareto efficiency

The purpose of economic activity is to allocate scarce resources to promote the welfare of households in their consumption of goods and services. There is a very large number of possible allocations of resources (typically, an uncountable infinity), but most of them are wasteful – we can do better. Some wasteful allocations are those that do not make effective use of productive resources (corresponding to points inside the production frontier in the Robinson Crusoe economy). An alternative form of inefficiency occurs in allocations that allocate the mix of outputs among consumers without equating marginal rates of substitution (subject to boundary conditions), leaving room for improvement in the mix of consumption across households (wasteful points corresponding to those off the locus of tangencies in the Edgeworth box).

Economic theory does not give us precise guidance as to the desirable distribution of income and wealth across households. The theory is agnostic on the distribution of income between Smith and Jones and between Rockefeller and Micawber. We are led then to posit a criterion of nonwastefulness as a standard for the effective utilization of scarce resources, while avoiding the moral question of the desirable distribution of income. The nonwastefulness criterion is *Pareto efficiency*, and it is fundamentally a simple idea. A (Pareto) improvement in allocation is a reallocation that increases some household's utility (moves higher in the preference quasi-ordering) while reducing no household's utility. An allocation is Pareto efficient if there is no further room among attainable allocations for (Pareto) improvement.

To analyze this concept more fully we start with the definitions needed to formalize these concepts.

**Definition** An allocation  $x^i, i \in H$ , is attainable if  $x^i \in X^i, i \in H$  and there is  $y^j \in Y^j, j \in F$ , so that  $0 \leq \sum_{i \in H} x^i \leq \sum_{j \in F} y^j + \sum_{i \in H} r^i$ . (The inequality holds coordinatewise.)

Note that the inequality,  $\leq, (\sum_{i \in H} x^i \leq \sum_{j \in F} y^j + \sum_{i \in H} r^i)$ , in the definition of “attainable.” This amounts to assuming that commodities can be discarded costlessly (free disposal).

**Definition** Consider two allocations of bundles to consumers,  $v^i, w^i \in X^i, i \in H$ . Then  $v^i$  is said to be Pareto superior (or Pareto preferable) to  $w^i$  if for each  $i \in H$ ,  $v^i \succeq_i w^i$ , and for some  $h \in H$ ,  $v^h \succ_h w^h$ .

**Definition** An attainable allocation of bundles to consumers,  $w^i \in X^i, i \in H$ , is said to be Pareto efficient (or Pareto optimal) if there is no other attainable allocation  $v^i \in X^i$  so that  $v^i$  is Pareto superior to  $w^i$ .

**Definition** The expression  $\{p^\circ, x^{oi}, y^{oj}\}, p^\circ \in \mathbf{R}_+^N, i \in H, j \in F, x^{oi} \in \mathbf{R}^N, y^{oj} \in \mathbf{R}^N$ , is said to be a competitive equilibrium if

- (i)  $y^{oj} \in Y^j$  and  $p^\circ \cdot y^{oj} \geq p^\circ \cdot y$  for all  $y \in Y^j$ , for all  $j \in F$ ,
- (ii)  $x^{oi} \in X^i, p^\circ \cdot x^{oi} \leq M^i(p^\circ) = p^\circ \cdot r^i + \sum_{j \in F} \alpha^{ij} p^\circ \cdot y^{oj}$  and  $x^{oi} \succeq_i x$  for all  $x \in X^i$  with  $p^\circ \cdot x \leq M^i(p^\circ)$  for all  $i \in H$ , and
- (iii)  $0 \geq \sum_{i \in H} x^{oi} - \sum_{j \in F} y^{oj} - \sum_{i \in H} r^i$  with  $p_k^\circ = 0$  for coordinates  $k$  so that the strict inequality holds.

This definition is sufficiently general to include the equilibria developed in Theorems 14.1, 18.1, and 24.7.

## 19.2 First Fundamental Theorem of Welfare Economics

We are now ready to state and prove the First Fundamental Theorem of Welfare Economics. It says that every equilibrium is an optimum. A competitive equilibrium allocation is always Pareto efficient. The result is remarkable in two ways. First, it requires virtually no assumptions or mathematical structure beyond the definitions of equilibrium and efficiency and an assumption of scarcity (nonsatiation). Second, it does not require convexity of tastes or technology. In addition, the proof is disarmingly simple. We start from a competitive equilibrium. That means that households are optimizing utility subject to a budget constraint and that firms are maximizing profits. We use a proof by contradiction. Suppose, the theorem were false. That would mean that there is an attainable Pareto preferable allocation. Evaluate the preferable allocation at equilibrium prices. For those households

whose consumptions are strictly improved at the alternative allocation, the cost of their consumption bundle must go up. If these more expensive bundles are attainable, then they must be more profitable as well. But that leads to a contradiction. If they are more profitable and attainable then the equilibrium allocation cannot be an equilibrium. The contradiction proves the theorem.

An essential point in the proof and in the economic application of the First and Second Fundamental Theorems is the absence of external effects (external economies and diseconomies). This notion shows up mathematically in specifying the possible consumption sets of the households, of the household sector, the possible production sets of individual firms and of the production sector. All of the relations are additive. That is, each household's tastes and opportunities are independent of the others' and of the firms'. Each firm's technology is independent of other firms. When external effects, issues like water and air pollution (diseconomies) or beneficial effects of a neighbor's garden (external economies), are significant, the theorem does not correctly apply.

To prove the First Fundamental Theorem of Welfare Economics, it is useful to have the budget constraint fulfilled as an equality in equilibrium, as noted in Lemmas 14.1, 17.1, or 24.4. For full generality, it is useful at this point to have alternative sufficient conditions for that equality that do not depend on convexity of preferences, C.VI(C).

(C.IV\*) (Weak Monotonicity) Let  $x, y \in X^i$  and  $x \gg y$ . Then  $x \succ_i y$ .

**Lemma 19.1** Assume C.IV\*,  $X^i = \mathbf{R}_+^N$ , and let  $M^i(p)$  and  $D^i(p)$  be well defined. Let  $x \in D^i(p)$ . Then  $p \cdot x = M^i(p)$ .

*Proof* Suppose not;  $p \cdot x < M^i(p)$ . Then there is  $x' \in X^i$  so that  $x' \gg x$  and  $p \cdot x' \leq M^i(p)$ . But  $x' \succ_i x$ , a contradiction. QED

**Theorem 19.1 (First Fundamental Theorem of Welfare Economics)** For each  $i \in H$ , either assume C.II, C.IV, and C.VI(C) or assume C.IV\*,  $X^i = \mathbf{R}_+^N$ . Let  $p^\circ \in \mathbf{R}_+^N$  be a competitive equilibrium price vector of the economy. Let  $w^{oi} \in X^i$ ,  $i \in H$ , be the associated individual consumption bundles, and let  $y^{oj}$ ,  $j \in F$ , be the associated firm supply vectors. Then  $w^{oi}$  is Pareto efficient.

*Proof* It follows that  $w^{oi} \succeq_i x$ , for all  $x \in X^i$  so that  $p^\circ \cdot x \leq M^i(p^\circ)$ , for all  $i \in H$ . This is a property of the equilibrium allocation. Consider an allocation  $x^i$  that household  $i \in H$  regards as more desirable than  $w^{oi}$ . If the allocation  $x^i$  is preferable, it must also be more expensive. That is,

$$x^i \succ_i w^{oi} \quad \text{implies} \quad p^\circ \cdot x^i > p^\circ \cdot w^{oi}.$$

Similarly, profit maximization in equilibrium implies that production plans more profitable than  $y^{\circ j}$  at prices  $p$  are not available in  $Y^j$ . Then  $p^\circ \cdot y > p^\circ \cdot y^{\circ j}$  implies  $y \notin Y^j$ . Noting that markets clear at the equilibrium allocation, we have

$$\sum_{i \in H} w^{\circ i} \leq \sum_{j \in F} y^{\circ j} + r.$$

Note that, for each household  $i \in H$ ,

$$p^\circ \cdot w^{\circ i} = M^i(p^\circ) = p^\circ \cdot r^i + \sum_j \alpha^{ij} (p^\circ \cdot y^{\circ j}),$$

by Lemmas 14.1, 17.1, and 24.4 or by Lemma 19.1.

Summing over households,

$$\begin{aligned} \sum_{i \in H} p^\circ \cdot w^{\circ i} &= \sum_i M^i(p^\circ) = \sum_i \left[ p^\circ \cdot r^i + \sum_j \alpha^{ij} (p^\circ \cdot y^{\circ j}) \right] \\ &= p^\circ \cdot \sum_i r^i + p^\circ \cdot \sum_i \sum_j \alpha^{ij} y^{\circ j} \\ &= p^\circ \cdot \sum_i r^i + p^\circ \cdot \sum_j \sum_i \alpha^{ij} y^{\circ j} \\ &= p^\circ \cdot r + p^\circ \cdot \sum_j y^{\circ j} \quad \left( \text{since for each } j, \sum_i \alpha^{ij} = 1 \right). \end{aligned}$$

Suppose, contrary to the theorem, there is an attainable Pareto-preferable allocation  $v^i \in X^i$ ,  $i \in H$ , so that  $v^i \succeq_i w^{\circ i}$ , for all  $i$  with  $v^h \succ_h w^{\circ h}$  for some  $h \in H$ . The allocation  $v^i$  must be more expensive than  $w^{\circ i}$  for those households made better off and no less expensive for the others. Then, we have

$$\sum_{i \in H} p^\circ \cdot v^i > \sum_{i \in H} p^\circ \cdot w^{\circ i} = \sum_{i \in H} M^i(p^\circ) = p^\circ \cdot r + p^\circ \cdot \sum_{j \in F} y^{\circ j}.$$

But if  $v^i$  is attainable, then there is  $y'^j \in Y^j$  for each  $j \in F$ , so that

$$\sum_{i \in H} v^i = \sum_{j \in F} y'^j + r.$$

But then, evaluating this production plan at the equilibrium prices,  $p^\circ$ , we have

$$p^\circ \cdot r + p^\circ \cdot \sum_{j \in F} y^{\circ j} < p^\circ \cdot \sum_{i \in H} v^i = p^\circ \cdot \sum_{j \in F} y'^j + p^\circ \cdot r.$$

So,  $p^\circ \cdot \sum_{j \in F} y^{\circ j} < p^\circ \cdot \sum_{j \in F} y'^j$ . Therefore, for some  $j \in F$ ,  $p^\circ \cdot y^{\circ j} < p^\circ \cdot y'^j$ .

But  $y^{\circ j}$  maximizes  $p^\circ \cdot y$  for all  $y \in Y^j$ ; there cannot be  $y'^j \in Y^j$  so that  $p^\circ \cdot y'^j > p^\circ \cdot y^{\circ j}$ . Hence,  $y'^j \notin Y^j$ . The contradiction shows that  $v^i$  is not attainable. QED

Note that the First Fundamental Theorem does not require convexity of technologies. It uses the convexity of tastes only to avoid thick bands of indifference; alternatively, a monotonicity condition is sufficient. If there is an equilibrium in a nonconvex economy (a possibility because convexity is part of the sufficient, not necessary, conditions for existence of equilibrium), then the equilibrium allocation is Pareto efficient.

Theorem 19.1, the First Fundamental Theorem of Welfare Economics, is a mathematical statement of Adam Smith's notion of the invisible hand leading to an efficient allocation. A competitive equilibrium decentralizes an efficient allocation. Prices provide the incentives so that firms and households guided by prices and self-interest can, acting independently, find an efficient allocation.

### 19.3 Second Fundamental Theorem of Welfare Economics

The Second Fundamental Theorem of Welfare Economics says that every Pareto-efficient allocation of an economy with convex preferences and convex technology is an equilibrium for a suitably chosen price system, subject to an initial redistribution of endowment and ownership shares. Any desired redistribution of welfare (subject to attainability) can be achieved through a market mechanism subject to a redistribution of endowment and ownership.<sup>1</sup> The strategy of proof is to characterize an efficient allocation as on the boundaries of two convex sets with disjoint interiors, the set of attainable allocations and the set of Pareto preferable allocations. The Separating Hyperplane Theorem tells us that we can run a hyperplane between them. The normal to the hyperplane is the price system that supports the efficient allocation. This is presented in Theorem 19.2. It is then a matter of bookkeeping to attribute endowments to households to allow them to support the allocation as an equilibrium. That is the corollary that embodies the Second Fundamental Theorem of Welfare Economics. This is actually a very familiar result from the Robinson Crusoe economy and is illustrated in Figure 19.1.

In proving Theorem 19.2, we will fully utilize the structure of technology and preferences, particularly convexity, already developed. The economy is characterized by convexity of the aggregate technology set  $Y (= \sum_{j \in F} Y^j)$ , convexity of preferences and consumption sets  $X^i$ , and continuity and nonsatiation of preferences. To prove Theorem 19.2, we will use the Separating Hyperplane Theorem. Recall:

**Theorem 8.2 (Separating Hyperplane Theorem)** *Let  $A, B \subset \mathbf{R}^N$ ; let  $A$  and  $B$  be nonempty, convex, and disjoint, that is,  $A \cap B = \emptyset$ . Then there is  $p \in \mathbf{R}^N$ ,  $p \neq 0$ , so that  $p \cdot x \geq p \cdot y$  for all  $x \in A, y \in B$ .*

<sup>1</sup> Note that this may require an implausible redistribution of labor endowment, that is, redistributing to one household ownership of another's labor.



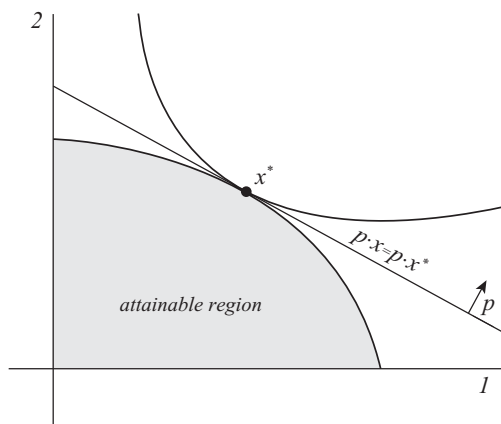


Fig. 19.1. Supporting an efficient allocation (Theorem 19.2).

In addition, a minor lemma helps with the technical structure of the proof.

**Lemma 19.2** *Assume C.II, C.III, C.IV, C.VI(C). Let  $x^\circ \in X^i$ . Then there is  $x^\nu \in X^i$ ,  $\nu = 1, 2, 3, \dots$ ,  $x^\nu \succ_i x^\circ$ , so that  $x^\nu \rightarrow x^\circ$ .*

*Proof* Under C.II, C.IV, C.VI(C) there is  $y \succ_i x^\circ$ ,  $y \in X^i$ , and under C.III the sequence  $x^\nu = (1 - 1/\nu)x^\circ + (1/\nu)y$  has the property that  $x^\nu \in X^i$ ,  $\nu = 1, 2, 3, \dots$ ,  $x^\nu \succ_i x^\circ$ , by C.VI(C). Trivially,  $x^\nu \rightarrow x^\circ$ . QED

Recall the definition  $A^i(x^i) \equiv \{x \mid x \in X^i, x \succeq_i x^i\}$ . Under the assumptions of convexity and continuity of preferences,  $A^i(x^i)$  is a closed convex set. Starting from the allocation  $x^i$ ,  $i \in H$ , we can take the sum of sets  $\sum_{i \in H} A^i(x^i)$ ; this sum, called  $A$ , is also a convex set and represents the set of aggregate consumptions preferred or indifferent to  $x^i$ . Consider a subset of  $A$  that includes aggregate consumptions strictly preferred to  $x^i$  (approximately the interior of  $A$ ). Let us denote this set by  $\mathcal{A}$ , which is also a convex set. A point in  $\mathcal{A}$  represents an aggregate consumption mix that can provide an allocation Pareto-preferable to  $x^i$ ,  $i \in H$ . The set of aggregate attainable allocations is the (coordinatewise) nonnegative elements of  $Y + \{r\}$ . We will denote this set as  $B = (Y + \{r\}) \cap \mathbf{R}_+^N$ , a convex set. Starting from a Pareto-efficient allocation  $x^i$ ,  $i \in H$ , under monotonicity, the sets  $\mathcal{A}$  and  $B$  must be disjoint. If not, there would be an attainable Pareto-preferable allocation. But this is precisely the setting where we can employ the Separating Hyperplane Theorem. The normal to the separating hyperplane is the price system that decentralizes the efficient allocation. The existence of such a price system is the import of Theorem 19.2.

**Theorem 19.2** Assume P.I and C.I–C.V, C.VI(C). Let  $x^{*i}, y^{*j}, i \in H, j \in F$ , be an attainable Pareto efficient allocation. Then there is  $p \in \mathbf{R}^N, p \neq 0$  so that

- (i)  $x^{*i}$  minimizes  $p \cdot x$  on  $A^i(x^{*i}), i \in H$ , and
- (ii)  $y^{*j}$  maximizes  $p \cdot y$  on  $Y^j, j \in F$ .

*Proof* Let  $x^* = \sum_{i \in H} x^{*i}$ , and let  $y^* = \sum_{j \in F} y^{*j}$ . Note that  $x^* \leq y^* + r$  (the inequality applies coordinatewise). Let  $A = \sum_{i \in H} A^i(x^{*i})$ . Let  $B = Y + \{r\}$ .  $A$  and  $B$  are convex sets. Let  $\mathcal{A} = \sum_{i \in H} \{x \mid x \in X^i, x \succ_i x^{*i}\} = \sum_{i \in H} \{X^i \setminus G^i(x^{*i})\}$ , a convex set whose closure is  $A$  (by Lemma 19.2). Set  $\mathcal{A}$  represents aggregate consumption bundles that can provide an allocation that is a Pareto improvement over  $x^{*i}, i \in H$ .  $\mathcal{A}$  and  $B$  are disjoint. The bundle  $x^*$  is an element of  $A$ , but  $x^*$  is not interior to  $A$  or  $B$ . By the Separating Hyperplane Theorem, there is a normal  $p \in \mathbf{R}^N, p \neq 0$ , so that

$$p \cdot x \geq p \cdot v \quad \text{for all } x \in \mathcal{A} \text{ and all } v \in B.$$

By continuity of preferences and continuity of the dot product we have also  $p \cdot x \geq p \cdot v$  for all  $x \in A$  and all  $v \in B$ . But  $x^* \leq y^* + r, p \geq 0$ . So  $p \cdot x^* \leq p \cdot (y^* + r)$ . Then  $x^*$  minimizes  $p \cdot x$  on  $A$ , and  $(y^* + r)$  maximizes  $p \cdot v$  on  $B$ . However,  $x^*$  is the sum of many elements, one for each of  $A^i(x^{*i}), i \in H$ ;  $y^*$  is the sum of many elements, one for each  $Y^j, j \in F$ . Then the additive structure of  $A$  and  $B$  implies that  $x^{*i}$  minimizes  $p \cdot x$  on  $A^i(x^{*i})$  and  $y^{*j}$  maximizes  $p \cdot y$  on  $Y^j$ . That is,

$$p \cdot x^* = \min_{x \in A} p \cdot x = \min_{x^i \in A^i(x^{*i})} p \cdot \sum_{i \in H} x^i = \sum_{i \in H} \left( \min_{x \in A^i(x^{*i})} p \cdot x \right),$$

and

$$p \cdot (r + y^*) = \max_{v \in B} p \cdot v = p \cdot r + \sum_{j \in F} \left( \max_{y^j \in Y^j} p \cdot y^j \right).$$

So  $x^{*i}$  minimizes  $p \cdot x$  for all  $x \in A_i(x^{*i})$ , and  $y^{*j}$  maximizes  $p \cdot y$  for all  $y \in Y^j$ . QED

Theorem 19.2 presents the mathematical structure we need. It says that the separation theorem can be used to find prices that support any efficient allocation. The Corollary 19.1 constitutes the Second Fundamental Theorem of Welfare Economics. It says that the supporting prices introduced in Theorem 19.2 can be used, along with a suitably chosen redistribution of endowment, to support any chosen efficient allocation as an equilibrium.

For full generality, the corollary presents two possible cases of household incomes. This represents the complexity of corner solutions again. Case 1 (presumably the most common) occurs when the household expenditure at the efficient allocation exceeds the minimum level in the consumption set. Then the household is a utility maximizer subject to budget constraint. Case 2 occurs when the efficient allocation attributes expenditure to the household equal the minimum in its consumption set. In that case the household is an expenditure minimizer subject to utility constraint. Restricting attention to interior allocations would eliminate this complexity by confining attention to Case 1.

**Corollary 19.1 (Second Fundamental Theorem of Welfare Economics)**

Assume P.I and C.I–C.V, C.VI(C). Let  $x^{*i}$ ,  $y^{*j}$  be an attainable Pareto-efficient allocation. Then there is  $p \in \mathbf{R}^N$ ,  $p \neq 0$  and  $\hat{r}^i \in \mathbf{R}^N$ ,  $\hat{r}^i \geq 0$ ,  $\hat{\alpha}^{ij} \geq 0$ , so that

$$\begin{aligned} \sum_{i \in H} \hat{r}^i &= r, \\ \sum_{i \in H} \hat{\alpha}^{ij} &= 1 \quad \text{for each } j, \\ p \cdot y^{*j} &\text{ maximizes } p \cdot y \quad \text{for } y \in Y^j, \end{aligned}$$

and

$$p \cdot x^{*i} = p \cdot \hat{r}^i + \sum_{j \in F} \hat{\alpha}^{ij} (p \cdot y^{*j}).$$

Further, for each  $i \in H$ , one of the following properties holds:

**Case 1:**  $(p \cdot x^{*i} > \min_{x \in X^i} p \cdot x) : x^{*i} \succeq_i x$  for all  $x \in X^i$  so that

$$p \cdot x \leq p \cdot \hat{r}^i + \sum_{j \in F} \hat{\alpha}^{ij} (p \cdot y^{*j}), \quad \text{or}$$

**Case 2:**  $(p \cdot x^{*i} = \min_{x \in X^i} p \cdot x) : x^{*i}$  minimizes  $p \cdot x$  for all  $x$  so that  $x \succeq_i x^{*i}$ .

*Proof* Applying Theorem 19.2, we have  $p \in \mathbf{R}^N$ ,  $p \neq 0$  so that  $y^{*j}$  maximizes  $p \cdot y$  for all  $y \in Y^j$  and so that  $x^{*i}$  minimizes  $p \cdot x$  for all  $x \in A^i(x^{*i})$ . We must show two properties, (1) that  $\hat{r}^i$ ,  $\hat{\alpha}^{ij}$  can be found fulfilling the above equations and inequalities, and (2) that household behavior can be characterized as utility optimization subject to budget constraint in Case 1 and as cost minimization subject to utility level in Case 2.

By attainability of the allocation, we have

$$\sum_{i \in H} x^{*i} \leq \sum_{j \in F} y^{*j} + r.$$

Commodities  $k$  in which the strict inequality holds will have  $p_k = 0$ . Multiplying through by  $p$ , we have

$$\sum_{i \in H} p \cdot x^{*i} = \sum_{j \in F} p \cdot y^{*j} + p \cdot r.$$

But then it is merely simple arithmetic to find suitable  $\hat{r}^i, \hat{\alpha}^{ij}$ . A simple choice (one of many possible) is to let

$$\lambda^i = \frac{p \cdot x^{*i}}{\sum_{h \in H} p \cdot x^{*h}}$$

and set  $\hat{r}^i = \lambda^i r, \hat{\alpha}^{ij} = \lambda^i$ , for all  $i \in H, j \in F$ .

On the consumer side now, we wish to show that cost minimization subject to a utility constraint is equivalent to utility maximization subject to a budget constraint in Case 1. This follows from nonsatiation and convexity of preferences, CVI(C). Suppose, on the contrary, there is  $x'^i$  so that  $p \cdot x'^i \leq p \cdot x^{*i}$  and  $x'^i \succ_i x^{*i}$ . We will show that this leads to a contradiction. Because this is case 1, there is  $\hat{x} \in X^i$ , so that  $\hat{x}$  is both less expensive and less desirable than  $x^{*i}$ . That is,  $x^{*i} \succ_i \hat{x}, p \cdot x^{*i} > p \cdot \hat{x}$ . By C.III, the points along the chord between  $x'^i$  and  $\hat{x}$  are elements of  $X^i$ . All the points interior to the chord are less expensive than  $x^{*i}$ . That is, under C.VI(C) and C.V, there is  $\alpha, 0 < \alpha < 1$ , so that  $[\alpha \hat{x} + (1 - \alpha)x'^i] \sim_i x^{*i}$  and  $p \cdot [\alpha \hat{x} + (1 - \alpha)x'^i] < p \cdot x^{*i}$ . But then,  $[\alpha \hat{x} + (1 - \alpha)x'^i] \in A^i(x^{*i})$  and  $p \cdot [\alpha \hat{x} + (1 - \alpha)x'^i] < p \cdot x^{*i}$ , contradicting the result of Theorem 19.2, that  $x^{*i}$  is the minimizer of  $p \cdot x$  in  $A^i(x^{*i})$ . The contradiction proves the result.

The assertion for Case 2 is merely a restatement of the property shown in Theorem 19.2. QED

The Second Fundamental Theorem of Welfare Economics represents a significant defense of the market economy's resource allocation mechanism. It says (assuming convexity of tastes and technology) that any efficient allocation of resources can be decentralized using the price mechanism, subject to an initial redistribution of endowment. This is the basis of the common prescription in public finance that any attainable distribution of welfare can be achieved using a market mechanism and lump-sum taxes (corresponding to the redistribution of endowment). On this basis, public authority intervention in the market through

direct provision of services (housing, education, medical care, child care, and the like) is an unnecessary escape from market allocation mechanisms with their efficiency properties. Public authority redistribution of income should be sufficient to achieve the desired reallocation of welfare while retaining the market discipline for efficient resource utilization.

#### **19.4 Corner solutions**

The most common description of the efficiency of competitive allocations is that presented in [Chapter 4](#) using calculus. This treatment implicitly assumes an interior solution, that variations in the decision variables are not up against a boundary constraint (a corner). But for most households and most commodities, nonnegativity is a natural bound. If goods are sufficiently precisely defined, most households consume zero of most goods. Hence, the notion of an interior solution is particularly inappropriate. Thus the treatment here, emphasizing the separation theorems, is far more general than the calculus-based approach to efficient allocation. The conclusions, of course, are perfectly consistent.

#### **19.5 Bibliographic note**

The notion that competitive equilibrium and efficient allocation are closely related concepts dates at least as far in the past as Adam Smith (1776). The mathematical treatment here, emphasizing the use of separating hyperplanes rather than differential calculus, is attributed to Arrow (1951) and is fully expounded in Koopmans (1957) and in Debreu (1959).

#### **Exercises**

- 19.1 Consult Exercises 14.2 and 14.3. In each of those problems, when a competitive equilibrium exists, is the resulting allocation Pareto efficient?
- 19.2 A well-recognized problem in industrial organization and welfare economics is allocative efficiency with a natural monopoly. A natural monopoly is a firm characterized by a large nonconvexity in the production technology, hence displaying (weakly) declining marginal costs throughout the relevant range of output levels. An efficient allocation will typically include only one firm active in this market (hence it has a monopoly). Marginal cost pricing (generally characterizing an efficient market allocation) is incompatible with a market equilibrium (marginal cost is below average cost, so marginal cost pricing leads the firm to

run losses). A conventional proposal to deal with this problem is as follows:

Government should provide a subsidy to the firm (financed by nondistortionary taxation) to repay its losses. The firm should price at marginal cost. The resulting allocation is (thought to be) Pareto efficient.

- (a) Why is this proposal thought to achieve a Pareto-efficient allocation?
  - (b) Diagram a simple Robinson Crusoe two-commodity case where it will achieve an efficient allocation.
    - (i) Diagram the production frontier in the case of declining marginal cost.
    - (ii) Diagram an interior optimum.
    - (iii) Diagram the budget line (and the lump-sum tax) supporting the efficient allocation.
  - (c) Show that the proposal may also support an inefficient allocation as a marginal cost pricing equilibrium.
    - (i) Diagram the production frontier in the case of declining marginal cost.
    - (ii) Diagram a corner optimum.
    - (iii) Diagram the budget line (and the lump-sum tax) supporting an inefficient interior allocation.
  - (d) Discuss. How does this relate to the Fundamental Theorems of Welfare Economics? Can local conditions (marginal equivalences,  $MRS = MRT$ ) fully characterize efficient allocations in this problem? Why or why not?
- 19.3 The usual U-shaped cost curve model of undergraduate intermediate economics includes a small nonconvexity (diminishing marginal cost at low output levels). This is a violation of our usual convexity assumptions on production (P.I or P.V). Consider the general equilibrium of an economy displaying U-shaped cost curves. It is possible that a general equilibrium exists despite the small violation of convexity. After all, P.I and P.V are sufficient, not necessary, conditions. If a general equilibrium does exist despite the small nonconvexity, will the allocation be Pareto efficient? Does the First Fundamental Theorem of Welfare Economics apply? Explain.
- 19.4 First Fundamental Theorem of Welfare Economics, Theorem 19.1, assumes weak monotonicity of preferences, C.IV\*, or assumes the combination of nonsatiation C.IV and convexity of preferences, C.VI(C). Show that the theorem is false without one of these assumptions.

- 19.5 External effects (for example, air pollution, water pollution, annoyance due to neighboring noise, traffic congestion) occur in economic analysis when one firm or household's actions affect the tastes or technology of another through nonmarket means. That is, in an external effect, the interaction between two firms does not take the form of supply of output or demand for input going through the market (and hence showing up in price). It would be characterized rather as the shape of one firm's available technology set depending on the output or input level of another firm. Or it might be characterized as one firm's inputs (like clean air at a tourist resort) being nonmarketed but their availability being affected by the production decisions of another firm.

Does the model of [Chapter 19](#) treat external effects? Explain your answer. How does the treatment of externalities (or lack of treatment) show up in the specification of the model?

- 19.6 Describe the significance of:  
 (a) the First Fundamental Theorem of Welfare Economics (Theorem 19.1).  
 (b) the Second Fundamental Theorem of Welfare Economics (Theorem 19.2 and Corollary 19.1).
- 19.7 Consider an economy with two consumption goods,  $x$  and  $y$ , and one input to production  $L$ , which is inelastically supplied. Let  $a$  and  $k$  be positive constants. Production of  $x$  is by simple constant returns,

$$x = kL^x,$$

where  $L^x$  is the amount of  $L$  used as an input to  $x$ . Production of  $y$  involves a setup cost,  $S \geq 0$  (a nonconvexity),

$$\begin{aligned} y &= 0 && \text{if } L^y \leq S \\ y &\leq a(L^y - S) && \text{if } L^y > S \end{aligned}$$

where  $L^y$  is the amount of labor used as an input to  $y$ . The total labor input supplied is

$$L^x + L^y = L^\circ.$$

- (a) Set  $S = 0$ . Will a Pareto-efficient allocation typically be supported as a profit-maximizing competitive equilibrium (subject to a possible redistribution of household endowments)? Explain. If the answer is "no," are there special cases where an efficient allocation can nevertheless be sustained as a competitive equilibrium? Explain. A diagram may be useful.
- (b) Set  $S > 0$ . Will a Pareto-efficient allocation typically be supported as a profit-maximizing competitive equilibrium (subject to a possible

redistribution of household endowments)? Explain. If the answer is “no,” are there special cases where an efficient allocation can nevertheless be sustained as a competitive equilibrium? Explain. A diagram may be useful.

- 19.8 In the Robinson Crusoe model of [Chapter 2](#), we implicitly used the assumption of convex technology (concavity of the production function  $F(\cdot)$ ), describing the production possibility set as convex. Consider now a Robinson Crusoe economy with a nonconvex production possibility set.
- Diagram the possibility that there is a competitive equilibrium (despite the nonconvexity).
  - Is the equilibrium established in (a) Pareto efficient? Explain.
  - Diagram the possibility that there is no competitive equilibrium (due to the nonconvexity). Explain.
  - In the nonconvex Robinson Crusoe economy, can a Pareto-efficient allocation generally be sustained as a competitive equilibrium? Diagram and explain.
- 19.9 The Second Fundamental Theorem of Welfare Economics, Theorem 19.2 and Corollary 19.1, assumes convexity of preferences and technology (C.VI(C) and P.I).
- Give an example (a well-constructed and labeled diagram is sufficient) showing that the theorem may fail (the results may be false) without these assumptions.
  - How is the convexity assumption used to prove the theorem? Where or how does the proof fail without this assumption? Explain.
- 19.10 The Second Fundamental Theorem of Welfare Economics, Theorem 19.2 and Corollary 19.1, is sometimes interpreted as saying

Any proposed attainable redistribution of welfare among households can be achieved through a redistribution of income through lump-sum transfers. The market can then provide needed goods to households. Direct allocation of goods to their intended recipients (for example, food stamps, public housing) is neither necessary nor desirable. It is unnecessary because efficient allocations can be achieved through market mechanisms. It is undesirable because direct allocation may involve inefficient allocation (oversupply of some goods to some households, insufficient supply to others).

Explain this interpretation. How does it follow from the formal theorem?

- 19.11 Using the definition of Pareto efficiency in [Chapter 19](#) describe how Pareto efficiency deals with the notion of fairness in distribution of income and consumption. Does Pareto efficiency of an allocation depend on the distribution of income? If the distribution of income is unfair by some measure



(too much income to some households, too little to others) is the resulting allocation Pareto inefficient?

Problem 19.12 follows from the model of problems 18.4 and 18.5. Recapitulating that problem: Consider general competitive equilibrium in a pure exchange economy subject to excise tax on net purchases. The notation  $()_+$  emphasizes that excise taxes are collected only on net purchases, not on all consumption. All taxes are rebated as lump sums equally to all households. A pure exchange economy is a special case of the economy of Chapters 11–14, the case where all firm production technologies are identically equal to the zero vector,  $Y^j = \{0\}$ . We use the following notation:

$p$  is the  $N$ -dimensional nonnegative price vector.

$x^i$  is the  $N$ -dimensional nonnegative vector of household  $i$ 's consumption,  
 $x^i$  is a decision variable for  $i$ .

$r^i$  is the  $N$ -dimensional nonnegative vector of  $i$ 's endowment.

$\tilde{D}^i(p)(= x^i)$  is the  $N$ -dimensional vector of  $i$ 's consumption as a function of  $p$ , based on  $i$ 's budget which is denoted  $\tilde{M}^i(p)$ .

$\#H$  is the finite integer number of households in the economy consisting of the set  $H$ .

$\tau$  is the  $N$ -dimensional nonnegative vector of excise tax rates (on net purchases) in the economy;  $\tau$  is exogenously given and fixed.

$T$  is the transfer of tax revenue to the typical household.

The budget constraint is  $p \cdot x^i + \tau \cdot (x^i - r^i)_+ = \tilde{M}^i(p)$ , where  $\tilde{M}^i(p) = p \cdot r^i + T$  where  $T = (1/\#H) \sum_{h \in H} \tau \cdot (x^h - r^h)_+$  where the notation  $()_+$  indicates the vector consisting of the nonnegative coordinates of  $()$  with zeroes replacing the negative coordinates of  $()$ . That is, household  $i$  pays no tax on consumption of his endowment; he pays a tax  $\tau_n$  on each unit of good  $n$  he consumes greater than his endowment of  $n$ . The household is assumed to treat  $T$  parametrically – as independent of his own expenditure decisions.

Please make the usual assumptions (the assumptions of Theorem 14.1 are sufficient) about continuity, convexity, monotonicity of preference, and adequacy of income (net of tax).

- 19.12 The First Fundamental Theorem of Welfare Economics, Theorem 19.1 (stated and proved in a setting without taxation), says that a competitive equilibrium allocation is Pareto efficient. Consider the following example: Let

$$r^1 = (10, 0), r^2 = (0, 10), u^1(x, y) = x + 2y, u^2(x, y) = 2x + y,$$

$$p = (.5, .5), \tau = (2, 2).$$

In this example show that the equilibrium allocation in the model with excise taxation is the endowment. This is a corner solution so marginal rates of substitution may not be well defined or equal the price ratio. Show that the following allocation is Pareto preferable:  $x^1 = (0, 10), x^2 = (10, 0)$  (The example uses weakly convex preferences – merely for convenience; it is not essential). Can you conclude that the First Fundamental Theorem of Welfare Economics does not validly apply to the model with excise taxation? Explain.

- 19.13 Consider the economy of problem 19.12. The typical household treats  $T$  parametrically – as a fixed amount like price that it cannot affect. Assume there is a competitive equilibrium. Theorem 19.1 (First Fundamental Theorem of Welfare Economics) cannot be correctly applied to this economy. The excise tax paid by buyers but not received by sellers makes the theorem inapplicable. Economists call the tax a “wedge between buying and selling prices.” There must be a part of Theorem 19.1’s proof that is not valid in this case. Where does the proof go wrong? Explain.
- 19.14 Consider the general equilibrium allocation in the model of problem 14.2. Is the allocation Pareto efficient? Why or why not? How does this problem contrast with problem 19.12 above?
- 19.15 Consider a two-person pure exchange economy (Edgeworth box) made up of the following two households. The notation “ $\min[xy, 16]$ ” means the minimum of  $xy$  and 16. Superscripts denote the household name – nothing in this problem is raised to a power.

	Household 1	Household 2
Endowment	$r^1 = (1, 9)$	$r^2 = (9, 1)$
Utility function	$u^1(x, y) = xy$	$u^2(x, y) = \min[xy, 16]$

- (a) Household 2 does not fulfill C.IV. Household 2 has a maximum utility of 16; whenever household 2’s holdings of  $x$  and  $y$  fulfill  $xy > 16$ , household 2 gets no additional satisfaction from additional consumption. Adopt the notation:  $(x^1, y^1)$  is household 1’s consumption plan of  $x$  and  $y$ ;  $(x^2, y^2)$  is household 2’s consumption plan of  $x$  and  $y$ . Set  $p = (.5, .5)$ . This is a competitive equilibrium price vector with the consumption plan  $(x^1, y^1) = (5, 5), (x^2, y^2) = (5, 5)$ . Show that this plan is Pareto inefficient.
- (b) Is this a counterexample to the First Fundamental Theorem of Welfare Economics (Theorem 19.1)? Explain.
- 19.16 The proof of the First Fundamental Theorem of Welfare Economics (Theorem 19.1) uses the combined assumption of nonsatiation (C.IV) and convexity (C.VI (C)) or the assumption of weak monotonicity (C.IV\*). The

theorem is invalid (that is, the conclusion may not be true) without one of these assumptions. Note that these assumptions preclude locally satiated preferences that are characterized by thick indifference curves (zones of satiation). Note problems 19.4 and 19.15.

Explain how C.IV and C.VI(C) or C.IV\* are used in the proof of Theorem 19.1. Where does the logic of the proof of the theorem break down without them? (*Hint*: It is not sufficient to give an example where the equilibrium allocation is not Pareto efficient. This question asks you to look at the proof to see how C.IV and C.VI(C) (or C.IV\*) are used and to identify which essential step(s) cannot be taken in their absence.)

- 19.17 One of the assumptions used in proving the First Fundamental Theorem of Welfare Economics, Theorem 19.1, is nonsatiation of preferences, C.IV. Give an example of a competitive equilibrium allocation that is Pareto efficient despite the failure of C.IV. A well-constructed and labeled Edgeworth box diagram is sufficient. Or an algebraic example is OK too.
- 19.18 A natural monopoly is a firm whose technology includes large-scale economies, diminishing marginal cost throughout the range of production. Its production function might be  $y = f(x) = x^2$  (where  $y$  is output,  $x$  is input and the function is  $x$  squared). The technology set will be nonconvex. Note that, under natural monopoly, assumption P.V (or P.I) is not fulfilled and we cannot be sure that a general competitive equilibrium will exist. In the case of natural monopoly, does the Second Fundamental Theorem of Welfare Economics (Theorem 19.2 and Corollary 19.1) apply? Can a Pareto-efficient allocation generally be supported as a market equilibrium with redistribution of endowment? Explain your answer.
- 19.19 Consider the economy in problem 14.2. The typical household treats  $T$  parametrically – as a fixed amount like price that it cannot affect. The tax and redistribution scheme, taxing  $0.5p \cdot r^i$  and returning  $T$ , is what economists call a “lump sum” tax. It redistributes income before any household has actually made any consumption decisions. Assume there is a competitive equilibrium and that Walras’s Law is fulfilled. Theorem 19.1 (First Fundamental Theorem of Welfare Economics) applies correctly to this economy. The equilibrium allocation is Pareto efficient. Explain why. (*Hint*: The easy way is to answer this question show that the economy of problem 14.2 is really just a special case of the model of [Chapter 14](#) (and [Chapter 19](#)) with a rearrangement of endowment; the model of problem 14.2 is just reduced to the previous case. The hard way is to go through the proof of Theorem 19.1 and show that the logic there still holds.)
- 19.20 The Second Fundamental Theorem of Welfare Economics (Theorem 19.2 and Corollary 19.1) depends on convexity of preferences (C.VI(C) or

C.VI(SC)) and on convexity of technology (P.V or P.I). Review the proof of Theorem 19.2. How does the proof fail – what step can't validly be taken? – when convexity of preferences or convexity of technology is not assumed? Explain.

- 19.21 The Second Fundamental Theorem of Welfare Economics, Theorem 19.2 and Corollary 19.1, assumes convexity of preferences and technology (C.VI(C) and P.I). Give an example (a well-constructed and labeled diagram is sufficient) showing that the theorem may fail (the results may be false) without these assumptions.
- 19.22 Consider the welfare economics of air pollution, a situation where one household's utility is affected by another household's consumption decisions (economists call this an "externality" or "external effect"). Suppose the (consumption) decision to drive a car by one household reduces utility of other households through resulting smog. There is no market for air pollution or for clean air. Starting from a competitive equilibrium allocation, it may be possible then to increase all households' utilities (using nonmarket regulation) by requiring smog reduction equipment on cars. All drivers benefit from breathing clean air.

Does the First Fundamental Theorem of Welfare Economics (Theorem 19.1) apply in this case (without required smog reduction equipment)? Is the market allocation of air pollution Pareto efficient? Explain.

- 19.23 Consider a tax and public good provision program. Using the model of Chapters 15–18, let each household  $i \in H$  be taxed, in kind,  $0.1r^i$ , so that household income is  $M^i(p) = p \cdot (.9r^i) + \sum_{j \in F} \alpha^{ij} \pi^j(p)$ . The resources  $0.1 \sum_{i \in H} r^i$  are then used to provide a public good,  $\gamma$ , according to the production function  $\gamma = g(.1 \sum_{i \in H} r^i)$ . We take  $g$  to be continuous, concave.

Household utility functions are then characterized as  $u^i(x^i; \gamma)$ . The households treat  $\gamma$  parametrically. Assume all the usual properties of  $u^i$ , particularly continuity in its arguments. The household budget constraint is then  $p \cdot x^i \leq M^i(p)$ .

Two notions of economic efficiency seem appropriate here, full Pareto efficiency (defined as a Pareto-efficient allocation of all goods and resources including efficient allocation of public good) and conditional Pareto efficiency (defined as a Pareto efficient allocation of private goods  $1, 2, \dots, N$ , except for the tax payments  $0.1r^h$  and the level of public good  $\gamma$ , which are treated as exogenously fixed).

If there is a competitive equilibrium in this economy, is the equilibrium allocation fully Pareto efficient? Is the equilibrium allocation conditionally Pareto Efficient? Explain.

- 19.24 Consider two households in an Edgeworth box, with goods  $x$  and  $y$ . The households have identical convex monotone preferences, denoted  $P$ . (Superscripts distinguish the consumption vectors – nothing in this problem is raised to a power.) The expression “ $(x^1, y^1)P(x^2, y^2)$ ” is read “ $(x^1, y^1)$  is strictly preferred to  $(x^2, y^2)$ .”  $P$  is described in the following way:

For two bundles  $(x^1, y^1), (x^2, y^2)$ ,

$$(x^1, y^1)P(x^2, y^2) \quad \text{if } x^1 + y^1 + 3 > x^2 + y^2 + 3;$$

or

$$(x^1, y^1)P(x^2, y^2) \quad \text{if } x^1 + y^1 + 3 = x^2 + y^2 + 3 \text{ and } x^1 > x^2.$$

$(x^1, y^1)$  and  $(x^2, y^2)$  are indifferent to one another if  $x^1 + 3 = x^2 + 3$  and  $y^1 = y^2$ .

Let household  $A$  have an endowment of 300 units of  $x$  and household  $B$  have an endowment of 100 units of  $y$ .

- (a) We claim there is no competitive equilibrium in this Edgeworth box.

Demonstrate this argument in the following way – clearly explain why each step is sound:

$p_x > p_y$  implies there is an excess demand for  $y$ ;

$p_x < p_y$  implies there is an excess demand for  $x$ ;

$p_x = p_y$  implies there is an excess demand for  $x$ .

- (b) The Second Fundamental Theorem of Welfare Economics apparently fails (or is inapplicable) in this case. Which assumption of Theorem 19.2 or Corollary 19.1 is not fulfilled in this example? Or is the theorem false?

- 19.25 A public good is provided to a pure exchange economy in the quantity  $Q > 0$  at a cost  $C$ . The economy is pure exchange except for provision of the public good; ignore for convenience the inputs and technology for producing the public good. Let  $1 > \tau > 0$  be a scalar (real number). The public good is financed through a lump-sum commodity tax on households,  $i$  (using the notation of Starr's *General Equilibrium Theory*) in the amount  $\tau r^i$  so that the household budget constraint becomes

$$p \cdot \tilde{D}^i(p) \leq \tilde{M}^i(p)$$

where

$$\tilde{M}^i(p) = p \cdot r^i - \tau p \cdot r^i.$$

$$\sum_{i \in H} \tau p \cdot r^i = C.$$

The typical household utility function is

$$u^i(x^i; Q),$$

where  $x^i \in X^i$ . Household  $i$  formulates  $\tilde{D}^i(p)$  as its choice of  $x^i$  to maximize  $u^i(x^i; Q)$  subject to budget constraint, treating  $Q$  parametrically. Suppose the economy achieves competitive equilibrium prices  $p^*$ , with equilibrium consumption plans  $x^{*i}$  and public good provision  $Q$ .

- (a) Compare competitive equilibrium with  $Q > 0$  and  $\tau > 0$  to competitive equilibrium with  $Q = 0$  and  $\tau = 0$ . Is the competitive equilibrium allocation with  $Q > 0$ ,  $\tau > 0$  Pareto preferable to the allocation with  $Q = 0$  and  $\tau = 0$ ? Explain. (“Yes,” “no,” “maybe,” and “can’t tell” are all possible answers, with an explanation.) Your answer should be brief.
- (b) The First Fundamental Theorem of Welfare Economics (developed in a model without public goods) says that a competitive equilibrium allocation is Pareto efficient. Is the competitive equilibrium allocation with  $Q > 0$ ,  $\tau > 0$  Pareto efficient? Your answer should be brief.
- (c) Consider the following definition. The allocation  $x^{oi}$  is said to be Pareto efficient subject to  $Q$  if there is no attainable allocation  $y^{oi}$ , (that is,  $\sum_i y^{oi} = (1 - \tau) \sum_i r^i$ ) so that  $u^i(y^{oi}; Q) \geq u^i(x^{oi}; Q)$  for all households  $i$ , and  $u^k(y^{ok}; Q) > u^k(x^{ok}; Q)$  for some household  $k$ . Is the competitive equilibrium allocation above (with  $Q > 0$ ,  $\tau > 0$ ) Pareto efficient subject to  $Q$ ? Explain.

19.26 “Margaret Thatcher . . . was the catalyst . . . [for] universal acceptance of the market as indispensable to prosperity.” (*Time*, April 13, 1998). The policies of Thatcher and Reagan have their origin in Adam Smith (“laissez faire”) and in the Fundamental Theorems of Welfare Economics.

Consider the following example in a Robinson Crusoe economy. Two goods,  $x$  and  $y$ , supplied in nonnegative quantities; one input, labor, is denoted  $L$ , inelastically supplied at a wage rate  $w > 0$ . There are 10 units of labor (perfectly divisible). There are ten firms, denoted  $j = 1, 2, \dots, 10$ , that can produce  $x$ , each using the same technology,  $x^j = (L^j)^2$ , where the superscript  $j$  indicates the name of the firm, and the superscript 2 indicates a squared term. The expression  $x^j$  is firm  $j$ 's output of  $x$ .  $L^j$  is firm  $j$ 's input of  $L$ . There are ten firms, denoted  $k = 1, 2, \dots, 10$ , that can produce  $y$ , each using the same technology,  $y^k = (L^k)^2$ , where the superscript  $k$  indicates the name of the firm and the superscript 2 indicates a squared term.

Household preferences are described by  $u(x, y) = \min[x, y]$ , where “min” denotes the smaller of  $x$  and  $y$ . These preferences are convex and continuous (they are not differentiable, but you should not need to

differentiate). Typically, at any positive prices, the household will seek to consume equal quantities of the two goods.

An efficient allocation in this problem is  $x = y = 25$ , with equal allocations of  $L$ , 5 units, to production of each of  $x$  and of  $y$ , each in a single firm. Demonstrate that this allocation cannot be sustained as a competitive equilibrium. Explain; why does Corollary 19.1 not apply?

- 19.27 Consider a competitive equilibrium price vector  $p^*$  and the resulting allocation in the model of exercise 18.22. The first fundamental theorem of welfare economics (Theorem 19.1) is proved in a model without taxation.
- (a) Is the competitive equilibrium allocation Pareto efficient?
  - (b) The usual welfare economics argument against corporate income taxation is that it discourages investment, by repeatedly (every year at tax time) taxing the returns to capital, raising the economy's effective time discount rate. If you answered "yes" in part (a), explain why this reasoning does not apply. If you answered "no" in part (a), explain where the proof of Theorem 19.1 fails in this model.

# 20

## Time and uncertainty: Futures markets

### 20.1 Introduction

We have already demonstrated the existence and efficiency of general equilibrium in an economy of  $N$  goods with active markets for trading them. But what are these  $N$  goods? The answer is that they could be anything. This generality reflects the distinctive power of mathematical modeling. The model and its interpretation are separate. We have a mathematical model that provides a general family of results based on mathematical relations among the variables. How we label the variables and interpret the results is now up to us. The model could apply to trading mineral samples at annual meetings of an amateur gemologists society. It can apply to the trading and production of a small closed economy. It can apply to trading and production of an entire world economy. In each case, of course, it applies only if the assumptions of the model are fulfilled. What we know in each instance is that if the assumptions of the model are fulfilled then the conclusions follow: There will be market clearing prices that lead to a Pareto-efficient allocation. This is true whether the prices and allocations are for rock samples, the goods available in a small economy, or those available throughout the world. We have left until now a more complete discussion of the range of goods to be allocated by the market mechanism.

The simplest economic models take no explicit account of time. Thus, the model of [Chapters 10–18](#) covers a simple one-period model where all allocation is at a single date. Equivalently, it covers a static, steady-state economy with no intertemporal trade.

Is the general equilibrium model timeless then? Does it have nothing to say about allocation over time? On the contrary, it has a great deal to say about time, allocation over time, and the institutions required for a market economy to achieve efficient intertemporal allocation. It says simply:

Make the markets for goods over time look just like those in the general equilibrium model, and the same formal results will follow. You'll be able to establish an intertemporal



equilibrium and intertemporally efficient allocation. All that remains is to interpret what economic institutions it requires for intertemporal goods allocation to look like the general equilibrium model.

That's actually quite a tall order – one that we undertake in the next section.

The simplest economic models take no explicit account of uncertainty. The general equilibrium model covers a simple economic model where all allocation is in a given certain environment. Is the general equilibrium model then without uncertainty? Does it have nothing to say about allocation under uncertainty? On the contrary, it has a great deal to say about uncertainty, allocation over uncertain events, and the institutions required for a market economy to achieve efficient allocation of goods and risk under uncertainty. It says simply:

Make the markets for goods under uncertainty look just like those in the general equilibrium model, and the same formal results will follow. You'll be able to establish an equilibrium for goods across uncertain events and an efficient allocation of risk bearing. All that remains is to interpret what economic institutions it requires for goods allocation under uncertainty to look like suitable goods in the general equilibrium model.

This too is quite a tall order, which we undertake in Section 20.3.

We can outline the character of the economic model's requirements on the space of commodities and firm and household relations to them.

For the market:

- All economically significant scarce resources are traded in the market; goods distinct from one another in production or consumption are distinct coordinates in  $N$ -dimensional commodity space.
- There is a single market date at which all supplies and demands are expressed and equated. Budget constraints and firm profits are expressed effective with this date.

For the firm:

- There is a single scalar maximand, profit.
- All economically relevant production possibilities are fully expressed in the firm technology set.

For the household:

- There is a single maximand,  $\succeq_i$  or, equivalently, the scalar  $u^i(\cdot)$ .
- There is a single scalar budget constraint.

For the economy:

- Firm profits are distributed to households. Walras's Law holds.

Our task now is to see how a model of allocation over time and uncertainty can fulfill this outline.

## 20.2 Time: Futures markets

We can now reinterpret the model above as a model of allocation and economic activity over time. The way we do that is to reinterpret the concept of commodity. Otherwise, identical goods deliverable at different dates are to be different commodities. Because firms and households will make their allocation decisions about commodities, they are also making intertemporal allocation decisions.

The idea of a commodity is a primitive concept in the model developed above. The definition of a commodity is implicit in how the notion of *commodity* enters the model. Two goods are different commodities if they enter separately in the production or consumption decisions of households and firms. If they require different resources to produce them or differ in their consumption desirability, then they are different goods.

In a timeless model with differing geographic locations, a commodity is defined:

*what* it is (its description), and  
*where* it is available (its location).

The same good available in two different locations represents two different commodities. After all, a New York driver is not interested in gasoline available in California, and it is a resource-using process (transportation) to convert a gallon of California gasoline to a gallon of New York gasoline. Hence, for the purposes of the model developed in [Chapters 10–18](#), it is perfectly reasonable to interpret deliverable location as a defining characteristic of a commodity. In a one-period model or a stationary equilibrium model, then, we distinguish commodities by their delivery location. The model would then be perfectly consistent with differing equilibrium prices of otherwise identical orange juice deliverable in Florida or in Alaska.

Can we apply this same notion to goods separated by time rather than by distance? There are many examples in actual economies of goods distinguished by delivery date. The most prominent is the organized futures markets such as the Chicago Board of Trade, Chicago Mercantile Exchange, or the New York Commodities Exchange. In these markets there is active trade in grains, metals, fibers, petroleum, and foods, specified by description, quality, place of delivery, and by date of delivery. Contracts for goods otherwise identical in description and location may trade at prices differing substantially by date of delivery. It is a resource-using production activity (storage) to convert goods deliverable at one date into goods deliverable at a succeeding date. Goods deliverable in the distant future may trade at prices far different from those in the present. Prices for future delivery may

be lower than current delivery (spot) prices, reflecting the anticipated availability of additional new harvests or other supplies becoming available. Alternatively, current prices for future delivery may be higher, reflecting storage costs. Prices payable currently for future delivery may be lower than for spot delivery, reflecting time discounting. That is, prices are in the nature of present discounted values, discounted from the delivery date back to the market date.

We can take this notion of futures prices and discuss our general equilibrium model where there is a full set of futures markets. A commodity is characterized

*what* it is (its description),

*where* it is available (its location), and

*when* it is available (its date).

There are actively traded goods for all dates: If a good will be available at a particular date in the future, futures contracts for the good deliverable at that date are traded in the market at the market date. The formal mathematical model of production and consumption remains completely unchanged by this change in interpretation. However, to understand the implications of this augmented model of futures markets requires some economic interpretation.

Let's start with  $N$ , the number of commodities. We take  $N$  to be finite. The number  $N$  includes as a separate count every good, at every location where it is deliverable, and at every date at which it is deliverable.  $N$  is clearly a large finite number. Assuming  $N$  is finite amounts to assuming that there is a finite number of locations at which goods can be delivered and that there is no significant spatial difference within each location. More importantly, assuming  $N$  is finite means that in terms of economic time there is an ending date, and so we are using a finite horizon model. The finite horizon may be very far away (for example, 10,000 years is a finite number), but this artificial construct is unfortunately mathematically essential. We could interpret this as indicating a true determinate predictable end to economic activity. Alternatively, we could interpret the finite horizon as a time so distant that prospects beyond the horizon can have no effect on supply and demand on futures markets meeting in the present.

The trickiest issue involves interpreting the prices of goods,  $p \in P$ ,  $p = (p_1, p_2, \dots, p_N)$ . There is only a single meeting of the market. The market mechanism – personified as a Walrasian auctioneer – simultaneously balances supply and demand for all dated goods. Each household has only a single budget constraint, representing receipts and expenditures at all dates from the present to the finite horizon. Firms have only a single calculation of profit, representing the net return on receipts for outputs and expenditures for inputs over all dates from the present to the finite horizon. All receipts and expenditures for spot (current) goods and future deliveries are evaluated at the single market date. Hence, we can interpret

$p_i$ , the price of commodity  $i$  (where the description of commodity  $i$  includes  $i$ 's delivery date), as a present discounted value of commodity  $i$  discounted from the delivery date to the market date. This model is usually described as including “a full set of futures markets,” that is, markets currently available for all goods at all future dates.

The convention on payment for futures contracts bought and sold is institutionally a bit different here from those in operation in actual economies. Our model requires payment at the market date, far in advance of delivery. In contrast, at the Chicago Board of Trade, agreements to buy or sell commodities may be undertaken years in advance; full payment is made only at delivery. In the present model, all of the financial elements of economic activity take place at the single market date prior to the rest of economic activity. Costs are incurred, revenues received, accounts debited and credited at the market date, long prior to delivery. This reflects an assumption of full reliability of the agents without possibility of default on the promised deliveries.

How do we interpret the household endowment  $r^i \equiv (r_1^i, r_2^i, \dots, r_N^i)$ ? The household is endowed with present and future goods. The household typically is endowed with its own labor deliverable in the present and in each of the next several periods, up until the date of its death. In addition, the household may own other dated goods. If it owns land, its rights to the use of the land are time dated from the present up until a finite horizon. A similar situation occurs for other real goods with which the household is endowed (we deal with share ownership  $\alpha^{ij}$  in a moment).

How can we describe household consumption  $x^i \equiv (x_1^i, x_2^i, \dots, x_N^i)$  in this economy with complete futures markets? Each coordinate in  $x^i$  represents dated planned consumption of a particular good. Hence, the vector  $x^i$  comprises a list at each of the dates in the present and the future of planned consumption at that date. It represents a lifetime consumption plan for household  $i$ .

Similarly, firm  $j$ 's production  $y^j \in Y^j$  represents a dated plan for inputs and outputs at a sequence of dates. Thus, seeds, labor, and the use of land in the spring result in a harvest in the fall. Grapes, barrels, and a cellar in 2010 result in good wine in 2011 and excellent wine in 2012. Capital in 2010, 2011, . . . combined with labor and intermediate inputs create output in 2010, 2011, . . . The set  $Y^j$  then represents an array of technically possible plans of mixing dated inputs to produce dated outputs from the present through the finite horizon for firm  $j$ . Among the production possibilities, of course, is  $0 \in Y^j$ , the possibility of not operating firm  $j$  actively at all.

Input and output prices are discounted values, discounted to the market date. At prevailing prices  $p \in P$ , firm  $j$ 's profit is

$$\pi^j(p) = \max_{y \in Y^j} p \cdot y = p \cdot S^j(p).$$

That is,  $\pi^j(p)$  is the sum evaluated at the market date, over all dates from the present through the time horizon of the (present discounted) value of outputs less the (present discounted) value of inputs. Firm  $j$ 's supply behavior  $S^j(p)$  is then characterized as choosing a production plan in the present and for all future dates to maximize the present discounted value of the flows of outputs less inputs of the firm. The profit  $\pi^j(p)$  is the value of firm profits discounted to the market date or, equivalently, a present discounted value of the flow of firm profits. Maximizing firm (discounted) profit and maximizing firm (stock market) value are identical.

In actual economies, markets meet at each date, and receipts and expenditures take place at each date. In this model, receipts and expenditures take place only at the market date though delivery of goods takes place throughout time. The presence of the complete futures markets allows all of the receipts and expenditures of the firm representing current and future deliveries to be collapsed into a single number representing the present discounted value of the firm's profits. Hence,  $\pi^j(p)$  represents the (stock market) value of the firm. The presence of the complete futures market eliminates the distinction between the value of the firm and its stream of profits by collapsing the future into the single market date. The complete futures market eliminates the stock-flow distinction between income and wealth.

The preferences of household  $i$ ,  $\succeq_i$ , represent preferences on time-dated streams of consumption from the present through the future until the horizon. The preferences  $\succeq_i$  include  $i$ 's attitude toward consumption timing (impatience) as well as desires for variety and consistency in consumption over time. Household  $i$ 's preferences into the distant future are taken to be fully predictable (because this is a subjective certainty model).

The value of endowment and goods prices are discounted values, discounted to the market date. As before, household  $i$ 's income is characterized as  $M^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \pi^j(p)$ . Because  $M^i(p)$  includes pricing for all goods and profits into the future, it can be interpreted as a measure of wealth (a stock) rather than income (a flow). In the presence of the full set of futures markets the stock/flow distinction becomes irrelevant. Household consumption behavior is characterized as before. Household  $i$  chooses  $x^i \in X^i$  to optimize  $\succeq_i$  subject to  $p \cdot x^i \leq M^i(p)$ . That is,  $i$  chooses a consumption plan for the present through the horizon to optimize a planned program of consumption evaluated by  $i$ 's preferences for consumption across goods and time. It does so subject to the budget constraint that the present discounted value of the consumption plan is bounded above by the present discounted value of endowment plus the value of firm ownership (this latter equals the discounted value of the flow of outputs less inputs from the firms).

Market equilibrium is characterized as prices  $p \in P$ , a price for each dated good representing a present discounted value, so that all markets clear. That is, for each

good at each date the futures market demand for the dated good is equated to the futures market supply with the possibility of free goods in oversupply.

Here is what the economic activity looks like in this model. The market takes place at a time prior to all economic activity. Prices are quoted for all goods at all current and future dates up to a finite horizon. Prices of future goods may be conceived as present values discounted to the market date. At those prices firms formulate a production/supply plan that maximizes the value of the firm. This is equivalent to maximizing the discounted value of the dated stream of firm profits earned through sales and purchases deliverable at the succession of dates. Household budgets are formulated as the value of endowment (equivalently, the discounted value of the dated stream of endowed goods) plus the value of firm ownership, both evaluated at the market date. The household then chooses a consumption plan to satisfy preferences subject to the budget. The value of the consumption plan (discounted value of the dated stream of goods consumption) is constrained by the budget. Equilibrium is characterized as a price vector for the array of goods that equates supply and demand for all dated goods. The household comes to market with a dated endowment stream and delivers the endowment to the market. It leaves the market with contracts for a consumption plan for the present through the horizon. That is the only meeting of the market. Because markets are complete and there is no uncertainty, reopening the market would serve no function – there would be no transactions. The balance of economic activity from the market date to the horizon consists in fulfillment of the contracts undertaken on the futures market. As usual, equilibrium is Pareto efficient. There is no reallocation of goods or factors across firms, households, or over time that would create a Pareto-improving reallocation. Household well-being here is judged not at a single point in time but rather over the lifetime up to the horizon, according to household intertemporal preferences.

The notion of a household becomes a bit more complex in this setting because the household is active in the market at the market date and the model extends through a finite horizon. How can we deal with the unborn? The model is, of course, silent on this, but it gives scope for interpretation. All households are represented in the market. How can we interpret the unborn? Someone who is unborn at date 1 merely means that he or she has no endowment dated 1 and prefers to avoid consumption until some later date,  $b$ , his or her birthdate. Who represents the unborn's preferences at the market? Although the model tells us nothing, it is clear that for the allocation to be an equilibrium and efficient, the unborn will require representation. An alternative interpretation is that though there are individuals unborn at the market date, there are no unborn households. Unborn individuals' interests are represented by their parents or other ancestors. These are admittedly unsatisfactory replies.

The futures markets here perform the functions both of goods markets and of capital markets. Thus the household budget constraint is in the nature of a lifetime budget constraint. The present discounted value of the household lifetime consumption plan is bounded by household wealth, the present discounted value of endowment plus firm ownership (the household's share of the present discounted value of firm profits). In a model without futures markets, this value would be comparable to the value of wealth plus the discounted value of future income streams. The complete futures markets eliminate the distinction between income and wealth. The complete futures markets imply a perfect capital market: There is no effective borrowing constraint on current consumption other than eventual ability to repay. There is no effective constraint on firm investment other than the eventual profitability of the business undertaken. All trade takes place prior to consumption or production. Consumption in one period can be financed by delivery of endowment dated before the consumption takes place (corresponding to saving by the household in a model without futures markets) or after the consumption (corresponding to borrowing). Firms finance their purchase of inputs through the sale of outputs. The outputs may be dated later than the inputs. That is precisely the function of capital markets – the forward sale of outputs finances the prior acquisition of productive inputs.

### ***20.2.1 A sequence economy***

The futures market model can seem a bit daunting. It requires so many markets to be available and active at the market date. And it requires that all market activity stop after the single active market date. It seems painfully unrealistic.

There is an alternative, one that carries most of the same structure without the requirement of so many active markets at a single date and that allows markets to reopen. That is the model of a sequence economy, which is equivalent to the futures market model.

The sequence economy is characterized in the following way: At each date there are spot markets for active trade in goods deliverable at that date. There are financial markets in debt instruments – borrowing and lending into the future. Firms and households have perfect foresight concerning the prices prevailing in the future. At each date, firms and households buy and sell spot goods. They face a budget constraint at each date: Sales of goods and debt (borrowing) must finance purchases. To the extent that their purchases on the current market exceed their receipts, they borrow. To the extent that their receipts exceed their expenditures, they lend. At the finite horizon they must fulfill a lifetime budget constraint: No one can be a net debtor at the end of the finite horizon. Equilibrium occurs when all markets clear at each date, both spot good markets and the debt markets. With perfect

foresight regarding future spot prices, it is easy to show that the sequence economy model is equivalent to the complete futures market model. Foreseen spot market prices (correctly foreseen to be equivalent to the futures market prices) replace futures prices. Debt markets replace futures markets in redistributing purchasing power over time. Essentially, a simple reinterpretation of the futures market model with the addition of debt instruments allows us to model intertemporal allocation without explicitly resorting to futures markets. This certainly appears more realistic. Of course, it relies on the unrealistic assumption of perfect foresight on spot market prices to replace the unrealistic model of complete markets. The sequence economy model with complete debt markets corresponds to the concept of a perfect capital market.

### 20.3 Uncertainty: Arrow-Debreu contingent commodity markets

Time is not the only complication in designating the commodities of economic activity. There is also uncertainty. Economically important events that we cannot clearly foresee include the weather, our health, and technical change. It is formally possible fully to take account of uncertainty again through a very clever reinterpretation of the model we already have in place.

We have heretofore defined a commodity by description, location, and date. We now go a step further. Uncertainty means that we don't know what's going to happen in the future. But we do know what might happen. Assume that we can make an exhaustive list of all the uncertain events that might take place in the future. We describe this array of possible events by an event tree (see [Figure 20.1](#)). At each date there is assumed to be a finite list of events that describes the condition of the economy in terms of all the economically relevant uncertain events that may occur. The path of events in the economy is framed as transit down one of the branches of the event tree. A *state of the world* will be defined by the current condition (in terms of uncertain events) of the economy and the history of past realizations of uncertain events that leads to it.

In Section 20.2, we reinterpreted our basic model to accommodate time by defining the idea of a *commodity* to include specification of a delivery date. We now perform the same reinterpretation to accommodate uncertainty by defining a commodity to include specification of a state of the world. A commodity is now characterized

by *what* it is (its description),  
by *where* it is available (its location),  
by *when* it is available (its date), and  
by its *state of the world* (the uncertain event in which it is deliverable).



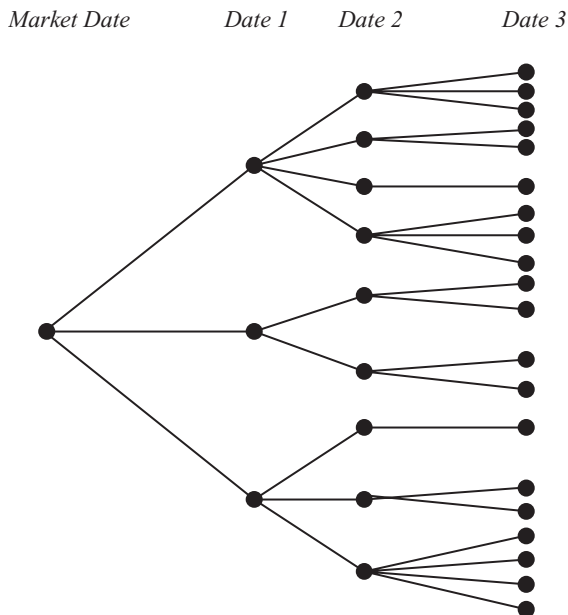


Fig. 20.1. Uncertain states of the world: An event tree.

The number of commodities  $N$  has grown again. Again, we take  $N$  to be finite. That means we are assuming that the number of possible uncertain events is finite at every date (in addition to the previous assumption that the number of time periods is finite).

What is a commodity in this setting? It's not really something you can use or consume. Rather, it is a promise of delivery of a particular good or service at a particular date if an uncertain event actually occurs. The term for that is a *contingent commodity*. This sounds a bit bizarre, but we have all experienced contingent commodities. An HMO (health maintenance organization) medical plan is a contingent commodity (or a bundle of contingent commodities). It is a contingent commodity providing medical care in the uncertain event that you are ill or injured. An auto club membership is also a contingent commodity. It provides towing and emergency repair service in the uncertain event that your car malfunctions. An insurance contract is a closely related concept. Insurance usually provides a payment of money in case a specified uncertain event occurs – that's not precisely the same as a contingent commodity, but it's similar if the payment is chosen to cover the cost of a particular purchase you want to make in the event. We discuss this further in Section 20.4.

The price of good  $i$  will not generally be the price of a definite consumption. It is the price of a contingent commodity, the price of a specific good *deliverable if a specified event occurs*.

What is the meaning of  $y^j$ , firm  $j$ 's production plan, in this setting? Prior to the start of economic activity,  $j$ 's management considers the production possibilities along each branch of the event tree. For a farming enterprise, the production possibilities might look something like this: Inputs of land, labor, and seed in the spring produce an uncertain output. There are three events to deal with: drought, normal rain, and flood. In each event there will be an output, but the quantity will differ by the event. Thus, the production possibilities of  $j$  are well specified though uncertain only because of the uncertainty of the weather. Firm  $j$  then consults its technology  $Y^j$  and the prevailing prices of contingent inputs and outputs. It will choose a plan  $y^j$  that specifies the inputs it needs and the outputs it plans to produce in each event and date. It makes a plan for each branch of the event tree – actual events will take it along only one branch of the tree. It may buy inputs and sell outputs along each branch of the tree, wherever the currently prevailing prices make this purchase and sale of contingent commodities profitable. Consequently, most of its planning will never be implemented. Most of the contingent commodities it buys and sells will not be delivered because the events in which they are deliverable may not take place. The firm needs no attitude toward risk taking or risk aversion. The firm's production plan is chosen to maximize the value of  $p \cdot y$  for  $y$  in  $Y^j$  at contingent commodity prices that are known with certainty at the market date (prior to the rest of economic activity). To make this choice of profit-maximizing contingent production plan, the firm does not need a probability judgment to forecast which states are more likely nor does it need an attitude toward risk. Its production opportunities are fully specified by  $Y^j$ ; the profitability of any plan is fully implied by  $p$ . Implicit in this formulation is the concept that the firm's supply decisions are default free. Even if the firm (or its managers) believes the probability of an event occurring to be nil, it will sell output in that event only to the extent that it purchases contingent inputs that will allow production of the projected output in the unlikely situation that the event actually takes place. In equilibrium, households' risk aversion and probability judgments will be embodied in the contingent commodity prices.

At prevailing prices  $p \in P$ , firm  $j$ 's profit is

$$\pi^j(p) = \max_{y \in Y^j} p \cdot y = p \cdot S^j(p).$$

That is,  $\pi^j(p)$  is the sum evaluated at the market date, over all dates and events of the (present discounted) value of contingent outputs less the (present discounted) value of contingent inputs. Firm  $j$ 's supply behavior  $S^j(p)$  is then characterized as choosing a production plan in the present and for all future uncertain events to maximize the present discounted value of the flows of contingent outputs less contingent inputs of the firm. Maximizing firm profit and maximizing firm (stock market) value are identical.

A household  $i$ 's endowment vector  $r^i$  is an  $N$ -dimensional vector listing the endowed contingent commodities of the household: 24 hours a day of labor/leisure in the event the household is alive and well, 0 in the event the household is dead, and so forth. As before, household  $i$ 's income is characterized as  $M^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \pi^j(p)$ . The household sells all its endowment  $r^i$ . The endowment consists of contingent commodities, most of which will never actually be delivered (because their events may not take place). Nevertheless, the full endowment of contingent commodities is sold forward and the proceeds enter  $i$ 's budget.

Household  $i$ 's consumption vector  $x^i$  represents a state-contingent dated list of projected consumptions. Each coordinate in  $x^i$  represents a dated contingent consumption of a particular good in its specified state of the world. The vector  $x^i$  is a list, at each date and state, of planned consumption at that date/state pair. It represents a lifetime event-contingent consumption plan for household  $i$ . The preferences of household  $i$ ,  $\succeq_i$ , represent preferences on time-dated, state-contingent commodities from the present through the future until the horizon. Household  $i$  considers the prospect of each possible mix of contingent commodities, and  $\succeq_i$  represents  $i$ 's preferences among them. Because the contingent commodities are not precisely consumptions, it is not precisely accurate to say that  $\succeq_i$  represents  $i$ 's consumption preferences. Rather,  $\succeq_i$  represents  $i$ 's preferences among contingent commodity consumption programs, preferences that reflect the result of  $i$ 's consumption preferences on actual goods when delivered,  $i$ 's personal judgments on the likelihood that the individual uncertain events will actually take place, and  $i$ 's attitude toward risk (unpredictable variation in consumption). Vector  $x^i$  represents a portfolio of risky assets. The preference ordering  $\succeq_i$  then represents  $i$ 's preferences among those portfolios.

One way to think of the formulation of  $\succeq_i$  is to regard the preference ordering on contingent commodities as representing an expected utility. This is the most easily interpretable formulation. Nevertheless, assuming expected utility optimizing behavior is not necessary to pursue the model. Any transitive continuous preference ordering on portfolios of contingent commodities will do the job. The assumption of convex preferences, C.VI(C) or C.VI(SC), will typically be maintained; that implies risk-averse behavior. A risk lover will concentrate his portfolio on consumption deliverable in a single event – he doesn't want to hedge his bets. However, convex preferences on the portfolio imply that given the choice of two equally desirable portfolios, each with its payoff concentrated in a different single event, the midpoint of the two portfolios will be preferred to either extreme. The midpoint represents hedging – not putting all your eggs in one basket. That's risk aversion.

In this model of contingent commodities, household  $i$ 's demand behavior is characterized just as before. Household  $i$  chooses  $x^i \in X^i$  to optimize  $\succeq_i$  subject to  $p \cdot x^i \leq M^i(p)$ . That is,  $i$  chooses a state-contingent dated consumption plan

for the present through the horizon to optimize the consumption plan evaluated by  $i$ 's portfolio preferences for contingent commodities subject to a wealth constraint. A portfolio will imply a dated consumption plan across time along each branch of the event tree. Risk takes the form of possible variation in consumption across events. The way for the household to assure a steady consumption is to choose contingent commodities that deliver the same consumption plan independent of events. Alternatively, at the market date, the household can adjust its contingent consumption plans to vary with the market's price differentials. Market prices for each commodity will reflect the differing scarcities of goods across events, household state-varying tastes for the goods (desirability of *an umbrella in the rain* will differ from that of *an umbrella in dry weather*), household attitudes toward risk, and household probability judgments on the likelihood of the states of the world. Household  $i$  chooses its optimal portfolio subject to the budget constraint. The budget constraint says that the value of the portfolio of contingent commodities chosen is bounded by the value of the contingent commodity endowment plus the value of the household endowment of firm shares (whose value is also determined on the contingent commodity market).

Equilibrium in this contingent commodity economy occurs just as in the certainty economy with futures markets. The market prices all of the contingent commodities. Supplies and demands are announced by firms and consumers. Prices adjust until supply equals demand. Households come to the market with their endowed contingent commodities and sell the endowment. They acquire a portfolio of contingent commodities that represents their most desirable portfolio subject to budget constraint. Payment takes place at the market date. The profits of firms, the value of household endowments, and the value of household budget constraints and of household consumption plans are all computed in terms of the prices of these plans at the contingent commodity prices. The household budget constraint applies at the single market date. All contingent commodities are bought, sold, and paid for at the market date. Payment is made for the contingent commodity contract, not for actual delivery (which may never take place).

Because most of the possible states of the world do not take place, most contingent commodity contracts expire without being executed by delivery. In the absence of any learning or change in subjective probabilities or tastes, there is no need for markets to reopen. If they did reopen, there would be no active trade on them. Once the equilibrium is established, remaining economic activity in the economy consists merely in the execution of the contracted plans. At each date households and firms discover the state of the world. They discard as worthless all of their contracts for contingent commodities deliverable in other states at that date and contracts for future delivery in branches of the event tree that they now know will not take place. They then deliver and take delivery on the contracts for the

date-state pair that pertains. The balance of economic activity through the horizon consists of fulfilling their previously contracted plans.

The equilibrium allocation of risky assets is Pareto efficient relative to  $\succeq_i$ , that is, relative to household preferences on contingent commodity portfolios. Given the endowments  $r^i$  and available technologies  $Y^j$ , there is no attainable reallocation of inputs to firms  $j$  or of contingent commodity outputs to households  $i$  that would move some household  $i$  higher in its ranking of portfolios,  $\succeq_i$ , without moving some other household  $i'$  lower in its ranking of portfolios,  $\succeq_{i'}$ . This means that the allocation of risk bearing among households is Pareto efficient. There is no rearrangement of the risky assets, the contingent commodities, among households that would be Pareto improving in terms of household portfolio preferences.

We should recognize as well what Pareto efficiency of the allocation of contingent commodities does not mean. The concept of efficiency here takes the probability judgments of households as both exogenous and given. It is perfectly consistent with our concept of efficiency that we could improve the allocation of goods actually delivered by improving household foresight of the future. All the market does is to efficiently implement the allocation of contingent commodities subject to prevailing expectations. Efficiency of the allocation of contingent commodities does not assure us that there will be no regrets. After the state of the world is revealed, many agents will discover that their expectations were mistaken and they will wish that they had arranged their portfolios differently. Indeed, their mistaken expectations may cause a real misallocation of resources. Widely held expectations may raise contingent commodity prices for goods deliverable in an expected event. Those high prices for the expected event then may lead to input reallocations that skew output toward the expected event away from other events. For example, if most households expect flooding then market prices of output deliverable in the event of flooding will be higher (than they would otherwise be) as well. Farms wishing to produce output deliverable in that event to take advantage of the high prices will reallocate planting to forms that will deliver in the event of flooding (for example, planting on high ground at additional expense of resources). These additional resources will turn out to have been wasted if the flooding does not take place. The markets efficiently allocate resources, consumption, and risk for a given state of expectations of the future. They provide no substitute for foresight.

#### **20.4 Uncertainty: Arrow securities markets**

Contingent commodity markets provide in equilibrium for an efficient allocation of risk bearing. Within each date-event pair, they provide an efficient allocation of goods. They do so at potentially great cost either to realism or to the operating costs of the markets, for this model requires a great many markets to be active

at the market date, and none to be active thereafter. This model requires that each good be traded at the market date before the start of economic activity in a multitude of different contracts. There will be a different contingent commodity for each good, date, and event combination. Because each node on the event tree constitutes a different event at the date represented, the proliferation of date-event pairs is immense. And the model requires that each good be traded in a separate contract for each such pair! This is an overwhelming proliferation of contingent commodities! The model calls for many more active markets at the market date than we ever see actually in reality – and it calls for far fewer at most dates in real time than we actually see in market economies. How can we escape this bind? Can we retain the essential elements of this model – market allocation of goods and risk – while moving to greater realism, fewer active markets for risky goods, and more active spot markets?

It is possible to restate the model of the contingent commodity general equilibrium in a way that retains all of the results but lets us significantly reduce the number of markets in active use at each date and allows trade to reopen at each date, adding a touch of realism to the model. We define an *Arrow insurance contract* in the following way: Suppose there is a “money” or numeraire in which we can describe a payment of generalized purchasing power. For each date-event pair,  $t, s$ , the contract  $c(t, s)$  pays one unit of purchasing power if event  $s$  occurs at date  $t$  and nil otherwise. Then, instead of a full set of contingent commodity markets, we can use a mix of insurance contracts and spot markets (markets for actual goods deliverable in the current period) to achieve the same allocation as available in the contingent commodity equilibrium. To make their portfolio decisions, however, households and firms will need (perfect) state-contingent price foresight. They’ll need to know what spot prices to expect for each good in each event.

In designating a commodity  $k$ , we have not thus far needed to distinguish  $k$  by the date or event in which it is deliverable. It is time to do that now. Using a somewhat imprecise notation, let us write  $k \in (t, s)$  if good  $k$  is deliverable at date  $t$ , state  $s$ , and of course  $k \notin (t, s)$ , if not. Now consider the value of household  $i$ ’s spending on contingent commodities deliverable in  $(t, s)$ ,  $\sum_{k \in (t, s)} p_k x_k^i$ . That is the amount at currently prevailing contingent commodity prices that household  $i$  spends on the contingent commodity market for goods deliverable at date  $t$ , state  $s$ . Suppose, we then reopen the spot markets for goods in  $(t, s)$ . Denote the spot price of good  $k \in (t, s)$  on the spot market at  $t$  as  $q_k$ . Finally, let the price of an Arrow insurance contract payable in  $(t, s)$  be  $\theta_{t,s}$ . Let household  $i$  buy  $S_{t,s}^i$  units of Arrow insurance contract  $c(t, s)$ , where

$$S_{t,s}^i = \sum_{k \in (t, s)} q_k x_k^i.$$

For  $k \in (t, s)$ , set  $p_k = \theta_{t,s} q_k$ . Then the household budget constraint can be restated as  $\sum_{t,s} \theta_{t,s} S_{t,s}^i \leq M^i(p) = M^i(\theta, q)$ . Here,  $\theta$  and  $q$  denote the vectors of  $\theta_{t,s}$  and  $q_k$ . Thus, the household budget (and hence the entire household optimization problem) can be restated in terms of the prices of Arrow insurance contracts  $\theta_{t,s}$  and the spot prices  $q_k$  without any direct reference to the contingent commodity markets or their prices  $p_k$ .

A firm's policy in this economy is to formulate its profit-maximizing production plan, just as it did in the full contingent commodity model. The firm needs no attitude toward risk. Like households, it does need to have correct state-contingent price foresight. That is, the firm correctly foresees that if event  $s$  occurs at date  $t$ , then the price of good  $k$  will be  $p_k$ . The firm then maximizes its value (the present discounted value of the stream of state-contingent outputs less the cost of inputs it plans) based on its technology and the correctly foreseen state-contingent prices and Arrow securities prices. It announces its planned profits to its shareholders who incorporate the announced values in their budget constraints. In each date-event pair, the firm may have a deficit or surplus of receipts less disbursements attributable to that date-event should it occur. The firm finances its production plan by trading on the Arrow securities markets and distributing profits to shareholders. The value of the firm profits (its stock market valuation entering the owners' budgets) equals the value of its securities sales less its purchases. The demands of price foresight here are significant (and implausible), but so is the reduction in the volume of transactions and corresponding increase in verisimilitude. Indeed, in actual market economies with well-developed financial markets, firm stock market values do indeed enter owners' budget constraints and represent a present discounted value under uncertainty of future profit streams.

What we have just argued is that a family of simple accounting identities can create a formal equivalence between two quite different models. The first (Model I) is the model of the contingent commodity markets:

The market meets once for all time and a very large number of contingent commodities are traded; most do not result in delivery of actual goods.

The second (Model II) is a model of securities markets for securities (Arrow insurance contracts) payable in abstract purchasing power:

The securities market meets once; goods markets reopen at each date for spot trade. Most securities do not result in actual payment.

We claim that Models I and II are equivalent. The key to this equivalence is simply that in Model II spot relative prices for goods in each state should be the same as their relative prices in Model I and that the securities positions assumed by

traders in Model II be sufficient at the resultant spot market prices to support their consumption plans from Model I.

What can we conclude? We can replace the full set of contingent commodity markets discussed in Section 20.3 with a much smaller number of markets. Instead of a market for each good deliverable in each date and event, we can use a securities market that distributes purchasing power across dates and events. In those events where a firm is profitable or a household has a large endowment, the model replaces the remuneration for those real goods with the value of securities payable in money for the date-event pair. In each date and event, once the event that actually pertains is clear, spot markets for factors of production and for consumption goods open to distribute the actual goods for consumption and factors to use. Instead of maintaining a full set of contingent commodity markets for all goods deliverable in all events, the only goods markets actually in use are those for events that actually take place. There are active securities (or insurance) markets, one for each possible date-event combination. The capital market function of the contingent commodity markets is fulfilled by the securities markets: To finance activity in one date-event from the anticipated proceeds of another, sell securities from the second and spend the proceeds on securities payable in the first.

To demonstrate this equivalence, firms and households need perfect price foresight for each date-event pair in the future. How else will they know the value of securities to buy and sell? At the market date all of the firms and households must know what the spot market prices  $q_k$  are going to be. The  $N$  commodity markets do not all need to meet, but the economy needs to use the information that they would generate. However, generating the equilibrium prices is a prime responsibility of the markets. We may argue that this is too much foresight for the model to require; how can market prices be known even before the markets meet? Alternatively, we can argue that the requirements of the model are plausible; households may reasonably be expected to have a good forecast of market prices under well-specified events (for example, they would expect agricultural prices to be higher in the event of bad weather than in good). Further, it is not necessary for all agents to foresee all prices. They need only know the value of firms and of the budgets they need in each date-state. These are summaries, not individual prices. Nevertheless, the notion of perfect price foresight is troubling. It is particularly hard to defend in the case of multiple equilibria, where even the Walrasian auctioneer with full information cannot predict which of several possible equilibria will prevail.

### **20.5 Conclusion: The missing markets**

The use of futures markets, contingent commodity markets, and Arrow insurance markets (with perfect date-state price foresight) allows the market mechanism to



overcome the confusion generated by time and uncertainty. Markets can work successfully when there are enough of them. We need a sufficient variety of commodity and financial instruments traded in the market to allow the market allocation mechanism to do its job. Unfortunately, this model appears to require many more active markets than are actually in use in real economies. The financial markets of a modern economy, including stock exchanges, futures exchanges, option exchanges, and the (dealer) market for insurance instruments not sold on exchanges, provide an array of markets for intertemporal allocation and exchange of risk that is rich and complex. Nevertheless, they are sparse compared to the array of possible uncertainties and dates facing economic agents.

The message of this family of models is that a rich enough array of active markets can result in a successful allocation over time and uncertainty. Conversely, one source of allocative failures in actual economies is the absence of a sufficiently large array of future and contingent commodities actively traded. A persistent objection to the class of models is that they require far too many active markets – many more than will be found in an actual economy. The reasons for these mismatches between theory and practice are not to be found in the theory; they reflect issues omitted from the model: the costs of operating markets themselves and the difficulty or cost of verifying the state of the world.

The major results articulated in [Chapters 10–19](#) for an applied economist or policy maker are a restatement of the *laissez-faire* doctrine: The market will perform allocation decisions and do it right. The discussion in this chapter points out a strength and a weakness in that message. We have demonstrated the power of that formal result by showing that it persists over time and across uncertainty. We have demonstrated its fragility by showing that it requires many more active markets than actual economies contain. A *laissez-faire* advocate who insists that the market makes the best allocation decisions is using the fundamental theorems of welfare economics. The advocate doesn't typically stop to qualify such claims for the market by noting that the proposed economy lacks sufficient insurance markets fully to handle uncertainty or capital markets perfect enough fully to deal with intertemporal allocation.<sup>1</sup>

## 20.6 Bibliographic note

The brilliantly simple notion of dated commodities first appears in Hicks (1939). The notion of contingent commodities and of Arrow insurance contracts appears in Arrow (1953, 1964) and is well expounded in Debreu (1959).

<sup>1</sup> The bridge between theory and application requires luck and interpretation. All theories in the sciences are abstract, but they give predictions about concrete results. That's true in physics and chemistry as well as in economics. No theory perfectly fits application. The theory is a guide to application. It's a judgment call when the omissions of the theory are sufficiently great and relevant to cause a failure in application.

**Exercises**

- 20.1 Consider a business starting up. The business has a plan that requires inputs to get started. Eventually, the business expects to have outputs that will be sold and return the initial investment and a profit. In actual market economies, the business goes to capital markets (banks, investment banks, the stock market, venture capitalists, a parent firm) to raise money.
- Consider an Arrow-Debreu general equilibrium model over time (without uncertainty) with a full set of futures markets. How does the firm raise capital in this setting? Explain the use of futures markets to provide for needed inputs in providing the start-up inputs for the firm. How are these start-up expenses financed?
- 20.2 Consider an Arrow-Debreu economy without uncertainty with a full set of futures markets over finite time. Let a competitive equilibrium price and allocation be established at the market date.
- At a later date, the usual comment is that markets do not reopen. More precisely, if markets reopen for trade, there is zero activity on them. Explain.
- 20.3 Consider an Arrow-Debreu economy with uncertainty with a full set of contingent commodity markets over finite time. Let a competitive equilibrium price and allocation be established at the market date.
- (a) At a later date, the usual comment is that markets do not reopen. More precisely, if markets reopen for trade, there is zero activity on them. Explain.
- (b) At a later date, suppose there has been an unforeseen exogenous change in household subjective probabilities about future events. Then, if markets reopen for trade, will there be zero activity on them? Explain.
- 20.4 Consider an Arrow-Debreu economy under uncertainty with a full set of contingent commodity markets over finite time. Let a competitive equilibrium price and allocation be established at the market date. Do firms formulate a probability distribution on future events in order to maximize expected discounted profits? Explain.
- 20.5 Consider the economy with a finite time horizon and a nonrenewable natural resource (such as coal or oil). In each of the following cases describe the process of decision making with regard to use of the nonrenewable resource and state whether the allocation may be expected to be Pareto efficient. Will the economy run out of coal or oil because of excessively rapid use? Why or why not? Explain.

**Case 1:** A full set of futures markets. There are active futures markets for the resource and its products available for delivery at all present and future dates.

**Case 2:** No futures markets, perfect foresight, and perfect capital markets. There are no active futures markets, but there is perfect price foresight regarding the resource, its outputs, and all other goods. All agents have access to a perfect capital market that allows them to borrow and lend, and spend and save, at common equilibrium interest rates, subject only to a lifetime budget constraint.

**Case 3:** No futures markets, no active capital markets, perfect price foresight. Saving and investment decisions are taken but they are autarkic – households have no access to a market for borrowing and lending.

- 20.6 Consider an economy in general equilibrium with a full set of Arrow-Debreu contingent commodity markets. Explain how the economy deals with medical insurance. How does it work? Is medical insurance just another contingent commodity? Is there a moral hazard problem (overspending when the insured event occurs because insurance will cover the bill)? Will every household be insured for every illness or injury?
- 20.7 Consider a firm planning to start operations in an intertemporal certainty economy with a full set of futures contracts. There are profitable opportunities to produce widgets for supply at  $t + 2$ ; this production requires inputs at  $t$ . The firm is inactive prior to  $t$ . How does the firm finance its production plan?
- 20.8 Consider education as a private investment good. Explain the following observations:
- (a) In the Arrow-Debreu Walrasian model with a full set of futures markets, efficient allocation of resources does not require government provision of education. The market will provide and distribute education in a Pareto-efficient fashion.
  - (b) In actual economies, market imperfections may prevent private markets from financing efficient levels of education. This may create a role for nonmarket provision or explicit subsidy.
- 20.9 Assume an Arrow-Debreu model of futures markets (without uncertainty, section 20.2). Explain how household saving and spending decisions over time can be arranged. In a monetary economy, a household saves money in periods of high income and uses the savings to spend – and smooth out consumption – in periods of low income. How can this be arranged in a (nonmonetary) economy with a full set of futures markets?
- Specifically, household  $i$  has a large endowment dated in periods 0 and 1 but no endowment dated  $T - 2, T - 1, T$ . Household  $i$  wants relatively constant consumption throughout the periods 0, 1, 2,  $\dots$ ,  $T$ . How can  $i$

try to arrange  $i$ 's desired time pattern of consumption using the futures markets?

- 20.10 In discussing the relationship of saving to consumption in a monetary economy, Keynes writes

An act of individual saving means – so to speak – a decision not to have dinner to-day. But it does not necessitate a decision to have dinner or to buy a pair of boots a week hence or a year hence or to consume any specified thing at any specified date. Thus it depresses the business of preparing to-day's dinner without stimulating the business of making ready for some future act of consumption . . . If saving consisted not merely in abstaining from present consumption but in placing simultaneously a specific order for future consumption, the effect might indeed be different.

J. M. Keynes, *The General Theory* . . . , chap. 16.

Can the difficulty Keynes notes (“depresses the business of preparing to-day's consumption without stimulating . . . some future act of consumption”) occur in an Arrow-Debreu economy in equilibrium? In particular, in an Arrow-Debreu economy with a full set of futures markets, is it true that (paraphrasing Keynes) *saving consists merely in abstaining from present consumption but not in placing simultaneously a specific order for future consumption*? Explain.

- 20.11 In an Arrow-Debreu economy with a full set of futures/contingent commodity markets under uncertainty, consider the portfolio and consumption allocations of households 1 and 2. There are two periods, date 0 and a future date 1 where there are three conceivable states of the world,  $A$ ,  $B$ , and  $C$ . They regard states  $A$ ,  $B$ , and  $C$  with the following subjective beliefs ( $p$  represents probability):

Household	State $A$	State $B$	State $C$
1	$p = 1/2$	$p = 1/4$	$p = 1/4$
2	$p = 0.90$	$p = 0.09$	$p = 0.01$

The economy achieves a competitive equilibrium on the contingent commodity markets. Under the First Fundamental Theorem of Welfare Economics, the allocation is Pareto efficient, meaning that the two households equate their MRSs for the contingent commodities. As you would expect, the proportion of 1's portfolio in state  $C$  goods is considerably larger than 2's.

In the event, state  $C$  occurs. Households 1 and 2 calculate their MRSs of date 0 versus date 1 state  $C$  consumption. Their MRSs are very different

from one another! This appears to indicate Pareto inefficiency. Is the First Fundamental Theorem of Welfare Economics false? Explain.

- 20.12 Consider resource allocation under uncertainty in general equilibrium with a full set of Arrow-Debreu contingent commodity markets. Denote the price of good  $n$ , date  $t$ , state  $s$  as  $p_{nts}$ . Let households be expected utility maximizers. Let household  $i$ 's subjective probability of state  $s$  at date  $t$  be  $\pi^{its}$ , and her utility function  $u^i(x)$ , where  $x$  is a (long) vector whose typical co-ordinate is  $x_{nts}$ . Denote the current, certain, period as 0.

For households  $i$  and  $j$ , the first-order conditions for goods  $nts$  (a contingent commodity) and  $n'0$  (a current period certain good) characterizing market equilibrium and efficient allocation of risk bearing at an interior solution are

$$\pi^{its} \frac{\frac{\partial u^i}{\partial x_{nts}}}{\frac{\partial u^i}{\partial x_{n'0}}} = \frac{p_{nts}}{p_{n'0}} = \pi^{jts} \frac{\frac{\partial u^j}{\partial x_{nts}}}{\frac{\partial u^j}{\partial x_{n'0}}}$$

Once event  $s$  occurs in date  $t$ , the MRS between  $n'0$  and  $nts$  for households

$i$  and  $j$  will turn out to be  $\frac{\frac{\partial u^i}{\partial x_{nts}}}{\frac{\partial u^i}{\partial x_{n'0}}}$  and  $\frac{\frac{\partial u^j}{\partial x_{nts}}}{\frac{\partial u^j}{\partial x_{n'0}}}$ .

Will these MRSs be equated? If so, why? If not, does that imply Pareto inefficiency of the market allocation? Is the First Fundamental Theorem of Welfare Economics fulfilled in this setting? Explain.

- 20.13 Consider a pure exchange economy under uncertainty composed of a number of individuals. There are three types of households,  $A$ ,  $B$ , and  $C$ . There are three states of the world, 1, 2, and 3. There is a single consumption good that is deliverable in each of the three states in differing amounts. The households receive perfectly correlated random endowments of the single consumption good in the following way:

**Type A:** 100 units if state 1 occurs, 200 units if state 2 occurs, 600 units if state 3 occurs.

**Types B and C:** 200 units if state 1 occurs, 400 units if state 2 occurs, 1200 units if state 3 occurs.

All households are expected utility maximizers. Type  $A$  individuals are risk neutral and believe that the three states of nature will occur with equal subjective probability. Their subjective utility of a random consumption bundle  $\{C1$  if state 1 occurs,  $C2$  if state 2 occurs,  $C3$  if state 3 occurs $\}$  is

given by

$$U^A(C1, C2, C3) = C1 + C2 + C3.$$

Type *B* individuals believe that states 1 and 2 are impossible. Their subjective utility of a random consumption bundle {C1 if state 1 occurs, C2 if state 2 occurs, C3 if state 3 occurs} is given by

$$U^B(C1, C2, C3) = C3.$$

Type *C* individuals are infinitely risk averse (with positive subjective probability of each state occurring), and their subjective utility of a random consumption bundle {C1 if state 1 occurs, C2 if state 2 occurs, C3 if state 3 occurs} is given by

$$U^C(C1, C2, C3) = \min[C1, C2, C3].$$

Agents sell all of their endowment as contingent commodities at prevailing prices and buy any nonnegative portfolio of contingent commodities they wish. No short selling is allowed. Consider a population consisting of two households of type *A*, one of type *B*, and one of type *C*.

- (a) We propose as competitive equilibrium prices for the three state contingent commodities  $p^* = (1/3, 1/3, 1/3)$ . Demonstrate that these are competitive equilibrium prices by deriving the competitive equilibrium consumption bundles for each of the three types of agents and then demonstrating that markets clear. (Hint: Type *B* and Type *C*'s demand functions will be point-valued; Type *A*'s will be set-valued. You should be able to figure them out by inspection – it's probably a waste of effort to differentiate for MRSs.)
- (b) Now suppose that there are large numbers of agents in the economy: 200 type *A*, 100 type *B*, 100 type *C*. How do competitive equilibrium prices change? Explain.
- 20.14 Consider an Arrow-Debreu model over time without uncertainty, including a full set of futures markets for delivery of all goods and services at future dates. There is no money and no debt instruments.
- (a) Once the equilibrium allocation is established, markets do not reopen at each date (or if they did open, they would be inactive). Why?
- (b) The futures markets are supposed to perform the functions we usually associate with capital markets. Explain how they arrange saving: a household whose only income comes from endowment dated 2012 wants to consume in 2013, 2014, . . . , 2030.
- (c) The futures markets are supposed to perform the functions we usually associate with capital markets. Explain how they finance investment: A

firm needs inputs in 2012 and 2013. At prevailing prices, the inputs will allow it profitably to produce output deliverable in 2014, 2015, 2016.

- 20.15 The traditional functions of money in an economy are “unit of account, store of value, medium of exchange, standard of deferred payment.” Prof. Debreu (in *Theory of Value*) explains that, in the Arrow-Debreu model, “No theory of money is offered here, and it is assumed that the economy works without the help of a good serving as medium of exchange.” Most theorists would say that Debreu’s position is sound; that there can be no money in an Arrow-Debreu economy.

Prof. Frank Hahn (1982) writes

“The most serious challenge that the existence of money poses to the theorist is this: the best developed model of the economy cannot find room for it. The best developed model is, of course, the Arrow-Debreu version of a Walrasian general equilibrium. A first, and . . . difficult . . . task is to find an alternative construction without . . . sacrificing the clarity and logical coherence . . . of Arrow-Debreu.”

Explain Hahn’s remarks in replying to the following questions.

- (a) One of the traditional functions of money is “store of value.” That is, money allows purchasing power to be carried from sales in one time period to purchases in the future. How is that function performed in an Arrow-Debreu model without money?
- (b) Another of the traditional functions of money is “medium of exchange.” Money helps to enforce the budget constraint and carries the message – at a point in time – between sale and purchase transactions that a value of goods delivered (sold) in one transaction may be acquired (purchased) in another. How does the Arrow-Debreu model achieve this equality of purchase and sale values without a “medium of exchange”?
- (c) Why can’t the Arrow-Debreu model find room for money?

The single lifetime budget constraint eliminates the function of a medium of exchange (carrying value between transactions), and the full set of futures markets eliminates the function of a store of value. The Arrow-Debreu theoretical structure prevents a monetary store of value or medium of exchange from having any function in equilibrium. Explain.

## Part F

### Bargaining and equilibrium: The core

One of the ideas presented repeatedly to students of economics is the link between large numbers of economic agents and competitive, price-taking, behavior. The notion is that in a large economy individual agents are strategically powerless and hence price-taking behavior makes sense. We can now give a formal proof of this argument. It is presented in [Chapters 21](#) and [22](#). We define the core of a market economy as a generalization of the idea of the Edgeworth box. There will be many different kinds of traders and the usual  $N$  commodities. We will take a limit as the economy becomes large in a stylized fashion. The striking result is that the family of solutions to a bargaining problem corresponding to the contract curve in the Edgeworth box shrinks to the set of competitive allocations. In a large economy, strategic bargaining merely gets you to the competitive equilibrium. We will prove that, in a large economy, individual traders really do lack strategic power. Hence, competitive price taking is the appropriate model of behavior.





# 21

## The core of a market economy

### 21.1 Bargaining and competition

The model we have been using so far is competitive in a rather refined sense. All agents act as price takers. They treat prices parametrically, as variables that they cannot control and to which they must adapt. The prices themselves are set by an impersonal market mechanism (idealized as the Walrasian auctioneer). The assumption that individual buyers and sellers are powerless to affect market prices reflects one idea of the notion of competition, that the market is so large that individual actions have no impact. But that makes up only half of what we mean by competition. In ordinary usage, we say competition occurs when each economic agent tries to do as well as possible by making the most advantageous deals he can. This is the idea of competition as conflict. One of the major achievements of modern general equilibrium theory is that we can demonstrate formally that these two notions of competition are equivalent. We can show mathematically that a model of bargaining and deal making where each buyer and seller tries to get the best deal possible leads to a price-taking equilibrium in a large economy. Hence, we can demonstrate the soundness of the informal notion that large economies leave individuals strategically powerless. We will present a concept of the outcome of strategic bargaining known as the *core* of the market economy. The core appeared in [Chapter 3](#) as the contract curve. We will develop it more fully in this chapter. In [Chapter 22](#) we will show that in a large economy the core and competitive equilibrium are identical. Thus, the strategic outcome in a large economy is equivalent to nonstrategic price taking.

To define the core we start by summarizing the model of the economy, particularly of consumers, that we developed in [Chapter 12](#). We will develop the model of the core for a pure exchange economy. That is, we will consider an economy without production, where the only economic activity is trade of endowment among consumers. This is obviously a special case, but the traditional and most interesting

issues can successfully be treated here. Generalization to a linear production economy is straightforward (Debreu and Scarf [1963]).

Households are characterized by their endowments and preferences. There is a finite set of households  $H$ . For simplicity let us take  $X^i = \mathbf{R}_+^N$ , all  $i$ . Each  $i \in H$  has an endowment  $r^i \in \mathbf{R}_+^N$  and a preference quasi-ordering  $\succeq_i$  defined on  $\mathbf{R}_+^N$ . An allocation is an assignment of  $x^i \in \mathbf{R}_+^N$  for each  $i \in H$ . A typical allocation,  $x^i \in \mathbf{R}_+^N$  for each  $i \in H$ , will be denoted  $\{x^i, i \in H\}$ . An allocation,  $\{x^i, i \in H\}$ , is feasible if  $\sum_{i \in H} x^i \leq \sum_{i \in H} r^i$ , where the inequality holds coordinatewise. We assume preferences fulfill nonsatiation (C.IV), continuity (C.V), and strict convexity (C.VI(SC)).

## 21.2 The core of a pure exchange economy

The primitive concepts for bargaining in the core are ownership and preferences. Each household (trader) owns its endowment and can dispose of it at will. Consider the entire set of feasible allocations. Any one of them can be proposed as a possible allocation for the economy. The concept of bargaining that defines the core is that groups of households (known as coalitions) form to see how satisfactory an allocation they can achieve by trading their endowment among themselves. If any trader or group of traders, a coalition, can achieve an allocation on its own that it prefers to one proposed, the coalition will withdraw from the proposed allocation and trade on its own. The strategic threat available to any coalition is to withdraw from a proposed allocation. The threat is credible when the withdrawal will allow it to move to an alternative allocation that according to its preferences is superior for its members. The idea of bargaining here is that any proposed allocation must pass the test of whether a coalition can improve its own situation by withdrawing from the proposed allocation. If so, then the allocation will not be sustained in the core. It will be *blocked*. If not, then the proposal remains. With  $\#H$  households, there are  $2^{\#H}$  possible coalitions, so this becomes quite an exacting test in a large economy. We now formalize this notion of bargaining.

**Definition** A coalition is any subset  $S \subseteq H$ . Note that every individual comprises a (singleton) coalition.

**Definition** An allocation  $\{x^i, i \in H\}$  is blocked by a coalition  $S \subseteq H$  if there is an assignment  $\{y^i, i \in S\}$  so that:

- (i)  $\sum_{i \in S} y^i \leq \sum_{i \in S} r^i$  (where the inequality holds coordinatewise),
- (ii)  $y^i \succeq_i x^i$ , for all  $i \in S$ , and
- (iii)  $y^h \succ_h x^h$ , for some  $h \in S$ .

The idea of blocking<sup>1</sup> is that a coalition  $S$  blocks a proposed allocation  $x^i$  if, using only the resources available to  $S$ , it can achieve an allocation to the members of  $S$  that is a Pareto improvement over  $x^i$  for the members of  $S$ . When the coalition  $S$  considers blocking, it considers only its own resources and tastes.  $S$  takes no account of the situation of the remaining traders,  $H \setminus S$ .

**Definition** *The core of the economy is the set of feasible allocations that are not blocked by any coalition  $S \subseteq H$ .*

The core is a generalization of Edgeworth's concept of the contract curve. The definition of the core tells us a fair amount about core allocations:

- Any allocation in the core must be individually rational. That is, if  $\{x^i, i \in H\}$  is a core allocation then we must have  $x^i \succeq_i r^i$ , for all  $i \in H$ . If not, then the proposed core allocation would be blocked by a single-member coalition (singleton) for whom  $x^i$  was inferior to endowment. That is, the proposed allocation was not individually rational.
- Any allocation in the core must be Pareto efficient. This follows because if  $\{x^i, i \in H\}$  were not Pareto efficient, the coalition of all agents could improve upon the allocation merely by redistributing consumption. That is, if  $\{x^i, i \in H\}$  is a core allocation then we must have that for all alternative feasible assignments  $y^i$ ,  $x^i \succeq_i y^i$ , for all  $i \in H$  or  $x^i \succ_i y^i$  for some  $i \in H$ . This holds for all alternative feasible assignments  $\{y^i, i \in H\}$ . If not, then the proposed core allocation would be blocked by a coalition  $S = H$ , consisting of all of the traders.

Merely defining the core does not mean that it is an interesting concept. For example, the set of core allocations could be empty. If that happened, then there would be very little to discuss. However, this is happily not the case. We can show several results:

- (i) The competitive equilibrium is always in the core (Theorem 21.1). The conditions under which the competitive equilibrium exists are well developed (Theorems 14.1, 18.1, and 24.7 applied to a pure exchange economy). Hence, whenever the conditions for those theorems are fulfilled (principally continuity and convexity of preferences), we can be sure that the core is nonempty.

Most interesting is the behavior of the core for economies where the number of traders is large. This model will be developed in [Chapter 22](#). The principal result there (Theorems 22.2 and 22.3) is that

<sup>1</sup> The empty set,  $\phi$ , is trivially a coalition, and trivially, there is no allocation that it can block.

- (ii) For a large economy, the set of competitive equilibria and the core are virtually identical. All core allocations are (nearly) competitive equilibria. Hence, our two concepts of competition coincide for a large economy. Price-taking behavior in equilibrium is the natural outcome of the bargaining process in a large economy.

### 21.3 The competitive equilibrium allocation is in the core

We will now state and prove the principal result of this chapter: inclusion of the competitive equilibrium in the core. It is useful to restate the definition of competitive equilibrium for this pure exchange economy.

**Definition**  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ ,  $x^i \in \mathbf{R}_+^N$ , for each  $i \in H$ , constitutes a competitive equilibrium if

- (i)  $p \cdot x^i \leq p \cdot r^i$ , for each  $i \in H$ ,  
(ii)  $x^i \succeq_i y$ , for all  $y \in \mathbf{R}_+^N$ , such that  $p \cdot y \leq p \cdot r^i$ , and  
(iii)  $\sum_{i \in H} x^i \leq \sum_{i \in H} r^i$  (the inequality holds coordinatewise) with  $p_k = 0$  for any  $k = 1, 2, \dots, N$  so that the strict inequality holds.

Theorem 21.1 here states that any competitive equilibrium (if it exists) is included in the core. In proving the theorem we use the same logic that we used in proving the First Fundamental Theorem of Welfare Economics. Starting from a competitive equilibrium allocation, along with its price vector, we note that any preferable allocation must be more expensive evaluated at equilibrium prices than the competitive allocation. This leads to a contradiction.

**Theorem 21.1** *Let the economy fulfill C.II, C.IV, C.VI(SC), and let  $X^i = \mathbf{R}_+^N$ . Let  $p$ ,  $x^i$ ,  $i \in H$ , be a competitive equilibrium. Then  $\{x^i, i \in H\}$  is in the core of the economy.*

*Proof* We will present a proof by contradiction. Suppose the theorem to be false. Then there is a blocking coalition  $S \subseteq H$  and a blocking assignment  $y^i$ ,  $i \in S$ . We have

$$\begin{aligned} \sum_{i \in S} y^i &\leq \sum_{i \in S} r^i \text{ (attainability, the inequality holds coordinatewise)} \\ y^i &\succeq_i x^i, && \text{for all } i \in S, \text{ and} \\ y^h &\succ_h x^h, && \text{some } h \in S. \end{aligned}$$

But  $x^i$  is a competitive equilibrium allocation. That is, for all  $i \in H$ ,  $p \cdot x^i = p \cdot r^i$  (recalling Lemma 17.1), and  $x^i \succeq_i y$ , for all  $y \in \mathbf{R}_+^N$  such that  $p \cdot y \leq p \cdot r^i$ .

Note that  $\sum_{i \in S} p \cdot x^i = \sum_{i \in S} p \cdot r^i$ . Then for all  $i \in S$ ,  $p \cdot y^i \geq p \cdot r^i$ . That is,  $x^i$  represents  $i$ 's most desirable consumption subject to budget constraint. The bundle  $y^i$  is at least as good under preferences  $\succeq_i$  fulfilling C.II, C.IV, C.VI(SC). Therefore,  $y^i$  must be at least as expensive. Furthermore, for  $h$ , we must have  $p \cdot y^h > p \cdot r^h$ . Therefore, we have

$$\sum_{i \in S} p \cdot y^i > \sum_{i \in S} p \cdot r^i.$$

Note that this is a strict inequality. However, for coalitional feasibility we must have

$$\sum_{i \in S} y^i \leq \sum_{i \in S} r^i.$$

But because  $p \geq 0$ ,  $p \neq 0$ , we have  $\sum_{i \in S} p \cdot y^i \leq \sum_{i \in S} p \cdot r^i$ . This is a contradiction. The allocation  $\{y^i, i \in S\}$  cannot simultaneously be smaller or equal to the sum of endowments  $r^i$  coordinatewise and be more expensive at prices  $p \geq 0$ . The contradiction proves the theorem. QED

## 21.4 Bibliographic note

The notion of rational bargaining solutions and their relation to competitive equilibrium goes back at least to Edgeworth's (1881) pioneering work. The core concept is attributed to Gillies (1953) and its application in economics begins with Shubik (1959). The treatment of the core of a market economy here parallels that of Debreu and Scarf (1963).

### Exercise

- 21.1 Consider a two-person (1 and 2) two-commodity ( $x$  and  $y$ ) economy. Both households have the utility function  $u(x, y) = (x + 1)^{1/2}(y + 1)^{1/2}$ . Let  $r^1 = (99, 0)$  and  $r^2 = (0, 99)$ . Describe the core of this economy.

## Convergence of the core of a large economy

### 22.1 Replication: A large economy

There is a long-standing tradition in economic theory emphasizing the importance of large (“thick”) markets in maintaining competition. The underlying idea is that if the number of agents in the market is large enough, then no single agent can have monopoly power. Consequently, a competitive price-taking equilibrium will be maintained. Our task in this chapter is to present a rigorous statement and proof of this result in the model of the core of a market economy. We will show that, in a large economy, the core allocations are nearly identical to the competitive equilibrium allocation. That is, in a large economy, there is virtually no incremental return to the monopolistic strategic behavior associated with coalition formation (the strategic behavior assumed in the core). Hence, in a large economy, there is no point in behaving strategically. The best an agent can do is to follow price-taking competitive behavior. This result is actually quite general in models where no single trader is large relative to the size of the market. The version of the theorem we will present in sections 22.1 to 22.3 depends on the idealization that the economy becomes large (and hence each trader becomes strategically negligible) through successive replication of the set of traders. The treatment in section 22.4 is more general at the cost of greater mathematical detail.

In replication, the economy keeps cloning itself. As the growth goes from duplicate to triplicate, . . . , to  $Q$ -tuplicate, and so on, the set of core allocations keeps getting smaller, although it always includes the set of competitive equilibria (per Theorem 21.1). We will show that it eventually shrinks to the point where only the competitive equilibria are left. This is the core convergence result. In a large economy, the core converges to the competitive equilibrium. This treatment, allowing the economy to become large through replication, is the simplest version of the theorem to prove, and that is why we present it here. Section 22.4 uses the Shapley-Folkman Lemma to let the economy become large without requiring replication.

Alternatively, more advanced mathematical techniques (nonatomic measure theory) can be used to treat economies that start out with infinitely many agents rather than approach the large size as a limit.

We will treat a  $Q$ -fold replica economy, denoted  $Q$ - $H$ .  $Q$  will be a positive integer;  $Q = 1, 2, \dots$ . In a  $Q$ -fold replica economy we take an economy consisting of households  $i \in H$ , with endowments  $r^i$  and preferences  $\succeq_i$ , and create a similar larger economy with  $Q$  times as many agents in it, totaling  $\#H \times Q$  agents. There will be  $Q$  agents with preferences  $\succeq_1$  and endowment  $r^1$ ,  $Q$  agents with preferences  $\succeq_2$  and endowment  $r^2, \dots$ , and  $Q$  agents with preferences  $\succeq_{\#H}$  and endowment  $r^{\#H}$ . Each household  $i \in H$  now corresponds to a household type. There are  $Q$  individual households of type  $i$  in the replica economy  $Q$ - $H$ . Note that the competitive equilibrium prices in the original  $H$  economy will be equilibrium prices of the  $Q$ - $H$  economy. Household  $i$ 's competitive equilibrium allocation  $x^i$  in the original  $H$  economy will be a competitive equilibrium allocation to all type  $i$  households in the  $Q$ - $H$  replica economy. Agents in the  $Q$ - $H$  replica economy will be denoted by their type and a serial number. Thus, the agent denoted  $i, q$  will be the  $q$ th agent of type  $i$ , for each  $i \in H, q = 1, 2, \dots, Q$ .

## 22.2 Equal treatment

We will now prove a very useful technical result, the equal treatment property. The power of the replication approach is that it simplifies the idea of a large economy. There will be  $Q$  agents of type  $i$ , for each  $i \in H$ . We can show that, for each  $i$ , all  $Q$  of them are treated identically in the core allocation so that we do not need to consider the allocation to any individual but rather need to analyze only the allocation to his type. This is particularly straightforward to demonstrate if we assume strict convexity of preferences (C.VI(SC)). For convenience, we'll suppose that all household consumption sets,  $X^i$  are the nonnegative quadrant,  $R_+^N$ . Denote the allocation (in  $R_+^N$ ) to the agent  $i, q$  as  $x^{i,q}$ .

**Theorem 22.1 (Equal treatment in the core)** *Assume C.IV, C.V, and C.VI(SC). Let  $\{x^{i,q}, i \in H, q = 1, \dots, Q\}$  be in the core of  $Q$ - $H$ , the  $Q$ -fold replica of economy  $H$ . Then for each  $i$ ,  $x^{i,q}$  is the same for all  $q$ . That is,  $x^{i,q} = x^{i,q'}$  for each  $i \in H, q \neq q'$ .*

The proof of Theorem 22.1 will be by contradiction. The strategy of proof is to note that if the theorem fails there will be individuals of a single type who have differing consumptions and then to show that this will allow construction of a blocking coalition. If, contrary to the theorem, consumptions differ within type,



then for each type of household we can identify one individual who, according to the preferences of that type, has the least desirable allocation (there may be a tie). We then form a coalition consisting of one member of each type, the member with the least desirable core allocation. We then show that this coalition of the least well-off can achieve with their own endowments a better (strictly better for some types, no worse for others) allocation to each trader than the proposed core allocation. This constitutes a blocking coalition to the proposed core allocation, and hence a contradiction. What allocation can they achieve? For each type  $i$ , we will show that the coalition of the worst off can achieve the average type  $i$  core allocation. Thus, each member of this coalition moves from being the worst-off of its type to being average – a definite improvement and one we will demonstrate to be attainable.

*Proof of Theorem 22.1* Recall that the core allocation must be feasible. That is,

$$\sum_{i \in H} \sum_{q=1}^Q x^{i,q} \leq \sum_{i \in H} \sum_{q=1}^Q r^i.$$

Equivalently,

$$\frac{1}{Q} \sum_{i \in H} \sum_{q=1}^Q x^{i,q} \leq \sum_{i \in H} r^i.$$

Suppose the theorem to be false. Consider a type  $i$  so that  $x^{i,q} \neq x^{i,q'}$ . For each type  $i$ , we can rank the consumptions attributed to type  $i$  according to  $\succeq_i$ .

For each  $i$ , let  $x^{i*}$  denote the least preferred of the core allocations to type  $i$ ,  $x^{i,q}$ ,  $q = 1, \dots, Q$ . For some types  $i$ , all individuals of the type will have the same consumption, and  $x^{i*}$  will be this expression. For those in which the consumption differs,  $x^{i*}$  will be the least desirable of the consumptions of the type. We now form a coalition consisting of one member of each type: the individual from each type carrying the worst core allocation,  $x^{i*}$ . The strategy of proof is to show that this coalition blocks the proposed core allocation and hence to demonstrate that the proposed allocation cannot truly be in the core.

Consider the average core allocation to type  $i$ , to be denoted  $\bar{x}^i$ .  $\bar{x}^i = \frac{1}{Q} \sum_{q=1}^Q x^{i,q}$ . We have, by strict convexity of preferences (C.VI(SC)),

$$\bar{x}^i = \frac{1}{Q} \sum_{q=1}^Q x^{i,q} \succ_i x^{i*} \text{ for those types } i \text{ so that } x^{i,q} \text{ are not identical,}$$

and

$$x^{i,q} = \bar{x}^i = \frac{1}{Q} \sum_{q=1}^Q x^{i,q} \sim_i x^{i*} \text{ for those types } i \text{ so that } x^{i,q} \text{ are identical.}$$

From feasibility, above, we have

$$\sum_{i \in H} \bar{x}^i = \sum_{i \in H} \frac{1}{Q} \sum_{q=1}^Q x^{i,q} = \frac{1}{Q} \sum_{i \in H} \sum_{q=1}^Q x^{i,q} \leq \sum_{i \in H} r^i.$$

In other words, a coalition composed of one of each type (the worst-off of each) can achieve the allocation  $\bar{x}^i$ . However, for each agent in the coalition,  $\bar{x}^i \succeq_i x^{i*}$  for all  $i$  and  $\bar{x}^i \succ_i x^{i*}$  for some  $i$ . Therefore, the coalition of the worst-off individual of each type blocks the allocation  $x^{i,q}$ . The contradiction proves the theorem. QED

The equal treatment property, Theorem 22.1, greatly simplifies the notation characterizing core allocations as the economy grows. Because the allocation within type is identical in the core, we can characterize the core by the allocation attributed to each type.  $\text{Core}(Q) = \{x^i, i \in H\}$  where  $x^{i,q} = x^i, q = 1, 2, \dots, Q$ , and the allocation  $x^{i,q}$  is unblocked.

### 22.3 Core convergence in a large economy

The next result, Theorem 22.2, is the principal result in the study of the core using replication. We will show that as the economy becomes large through an increasing number of replications, the core shrinks<sup>1</sup> until it converges to the set of competitive equilibria. Thus, in a large economy, the core outcomes (based on strategic behavior) are equivalent to the price-taking (nonstrategic) solutions. The mathematical foundation of this result, given by the Bounding Hyperplane Theorem, is that a convex set is supported by a hyperplane. The normal to the hyperplane will serve as the supporting price vector for the equilibrium.

Why does the core shrink as the economy becomes large? The individual agents are indivisible. Increasing the size of the economy through replication overcomes the indivisibility, allowing coalitions to form with arbitrary proportional composition of types. In a small economy ( $Q = 1$ ), each individual agent is unique and has some bargaining power. As the economy becomes large ( $Q = 2, 3, 4, \dots$ ), no individual is unique. The presence of many others reduces any one individual's

<sup>1</sup> In most examples, the set of core allocations really does shrink, becoming much smaller as the number of agents increases. There are examples, however, in which little or no shrinkage occurs; these will typically be examples in which the core of a small economy is equivalent to the set of competitive equilibria, so it has no room to contract further.

bargaining power. The large number of replications helps to overcome the indivisibility of the agents. The logic of the shrinking core is simple: As  $Q$  grows, there are more blocking coalitions, and they are more varied. Any coalition that blocks an allocation in  $Q$ - $H$  still blocks the allocation in  $(Q + 1)$ - $H$ , but there are new blocking coalitions and allocations newly blocked in  $(Q + 1)$ - $H$ .

Recall the Bounding Hyperplane Theorem:

**Theorem 8.1 (Bounding Hyperplane Theorem Minkowski)** *Let  $K$  be convex,  $K \subseteq \mathbf{R}^N$ . There is a hyperplane  $H$  through  $z$  and bounding for  $K$  if  $z$  is not interior to  $K$ . That is, there is  $p \in \mathbf{R}^N$ ,  $p \neq 0$ , so that for each  $x \in K$ ,  $p \cdot x \geq p \cdot z$ .*

**A technical digression: Quasi-equilibrium and compensated equilibrium versus Competitive equilibrium** We noted earlier (in Chapter 19, Theorem 19.2) the distinction between market clearing at optimizing behavior characterized as (i) expenditure minimization subject to utility constraint versus (ii) utility maximization subject to budget constraint. These will be identical at interior solutions with nonnegative prices and ample budget to escape the boundary. Competitive equilibrium is the situation arising under (ii). A market-clearing allocation under (i) is known as a quasi-equilibrium (Debreu [1959]) or a compensated equilibrium (Arrow and Hahn [1971]).

To avoid dealing with this distinction it is sufficient to posit conditions so that prices are nonnegative and no household is forced to the boundary of the possible consumption set. Hence, it is convenient to assume  $X^i = \mathbf{R}_+^N$  and  $r^i \gg 0$  for all  $i \in H$ .

**Theorem 22.2 (Debreu-Scarff)** *Assume C.IV, C.V, C.VI(SC). Let  $X^i = \mathbf{R}_+^N$  and  $r^i \gg 0$  for all  $i \in H$ . Let  $\{x^{oi}, i \in H\} \in \text{core}(Q-H)$  for all  $Q = 1, 2, 3, 4, \dots$ . Then  $\{x^{oi}, i \in H\}$  is a competitive equilibrium allocation for  $Q-H$ , for all  $Q$ .*

*Proof* We must show that there is a price vector  $p$  so that for each household type  $i$ ,  $p \cdot x^{oi} \leq p \cdot r^i$  and that  $x^{oi}$  optimizes preferences  $\succeq_i$  subject to this budget. The strategy of proof is to create a set of net trades preferred to those that achieve  $\{x^{oi}, i \in H\}$ . We will show that it is a convex set with a supporting hyperplane through the origin. The normal to the supporting hyperplane will be designated  $p$ . We will then argue that  $p$  is a competitive equilibrium price vector supporting  $\{x^{oi}, i \in H\}$ .

For each  $i \in H$ , let  $\Gamma^i = \{z \mid z \in \mathbf{R}^N, z + r^i \succ_i x^{oi}\}$ . What is this set of vectors  $\Gamma^i$ ? The expression  $\Gamma^i$  is defined as the set of net trades from endowment  $r^i$  so that an agent of type  $i$  strictly prefers these net trades to the trade  $x^{oi} - r^i$ , the trade

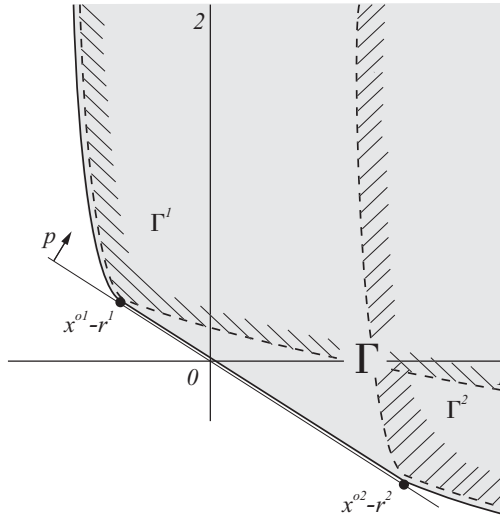


Fig. 22.1. Core convergence (Theorem 22.2).

that gives him the core allocation. We now define the convex hull (set of convex combinations) of the family of sets  $\Gamma^i, i \in H$ . Let  $\Gamma = \{\sum_{i \in H} a_i z^i \mid z^i \in \Gamma^i, a_i \geq 0, \sum a_i = 1\}$ , the set of convex combinations of preferred net trades. The set  $\Gamma$  is the convex hull of the union of the sets  $\Gamma^i$ . (See Figure 22.1.) Note that  $(x^{oi} - r^i) \in \text{boundary}(\Gamma^i)$ ,  $(x^{oi} - r^i) \in \bar{\Gamma}^i$ , and  $(x^{oi} - r^i) \in \bar{\Gamma}$  for all  $i$ .

The strategy of proof now is to show that  $\Gamma$  and the constituent sets  $\Gamma^i$  are arrayed strictly above a hyperplane through the origin. The normal to the hyperplane will be the proposed equilibrium price vector.

We wish to show that  $0 \notin \Gamma$ . We will show that the possibility that  $0 \in \Gamma$  corresponds to the possibility of forming a blocking coalition against the core allocation  $x^{oi}$ , a contradiction. The typical element of  $\Gamma$  can be represented as  $\sum a_i z^i$ , where  $z^i \in \Gamma^i$ . Suppose that  $0 \in \Gamma$ . Then there are  $0 \leq a_i \leq 1, \sum_{i \in H} a_i = 1$  and  $z^i \in \Gamma^i$  so that  $\sum_{i \in H} a_i z^i = 0$ . We'll focus on these values of  $a_i, z^i$ , and consider the  $k$ -fold replication of  $H$ , eventually letting  $k$  become arbitrarily large. Let the notation  $[\cdot]$  represent the smallest integer greater than or equal to the argument. Consider the hypothetical net trade for a household of type  $i, \frac{ka_i}{[ka_i]} z^i$ . We have  $\frac{ka_i}{[ka_i]} z^i \rightarrow z^i$  as  $k \rightarrow \infty$ . Therefore, by (C.V, continuity) for  $k$  sufficiently large,

$$\left[ r^i + \frac{ka_i}{[ka_i]} z^i \right] \succ_i x^{oi} \tag{†}$$

Further,

$$\sum_{i \in H} [ka_i] \frac{ka_i}{[ka_i]} z^i = k \sum_{i \in H} a_i z^i = 0 \quad (\ddagger).$$

It is now time to form a blocking coalition. We confine attention to those  $i \in H$  so that  $a_i > 0$ . The blocking coalition is formed by  $[\hat{k}a_i]$  households of type  $i$  where  $\hat{k}$  is the smallest integer so that  $(\dagger)$  is fulfilled for all  $i \in H$  for  $a_i > 0$ . That is, let  $\hat{k} \equiv \inf\{k \in \mathcal{N} | (\dagger) \text{ is fulfilled for all } i \in H \text{ such that } a_i > 0\}$  where  $\mathcal{N}$  is the set of positive integers. Consider  $Q$  larger than  $\hat{k}$ . Form the coalition  $S$  consisting of  $[\hat{k}a_i]$  households of type  $i$  for all  $i$  so that  $a_i > 0$ . The blocking allocation to each household of type  $i$  is  $r^i + \frac{ka_i}{[ka_i]} z^i$ . This allocation is attainable to the coalition by  $(\ddagger)$  and it is preferable to the coalition by  $(\dagger)$ . This is how replication with large  $Q$  overcomes the indivisibility of the individual agents. Thus  $S$  blocks  $x^{oi}$ , which is a contradiction. Hence, as claimed,  $0 \notin \Gamma$ .

Having established that  $0$  is not an element of  $\Gamma$ , we should recognize that  $0$  is nevertheless very close to  $\Gamma$ . Indeed,  $0 \in \text{boundary of } \Gamma$ . This occurs inasmuch as  $0 = (1/\#H) \sum_{i \in H} (x^{oi} - r^i)$ , and the right-hand side of this expression is an element of  $\bar{\Gamma}$ , the closure of  $\Gamma$ . Thus,  $0$  represents just the sort of boundary point through which a supporting hyperplane may go in the Bounding Hyperplane Theorem. The set  $\Gamma$  is trivially convex. Hence, we can invoke the Bounding Hyperplane Theorem. There is  $p \in \mathbf{R}^N$ ,  $p \neq 0$ , so that for all  $v \in \Gamma$ ,  $p \cdot v \geq p \cdot 0 = 0$ . Noting  $X^i = \mathbf{R}_+^N$ , C.IV and C.VI(SC), we know that  $p \geq 0$ . Now  $(x^{oi} - r^i) \in \bar{\Gamma}$  for each  $i$ , so  $p \cdot (x^{oi} - r^i) \geq 0$ . But  $\sum_{i \in H} (x^{oi} - r^i) = 0$ , so  $p \cdot \sum_{i \in H} (x^{oi} - r^i) = 0$ . Hence,  $p \cdot (x^{oi} - r^i) = 0$  each  $i$ . Equivalently,  $p \cdot x^{oi} = p \cdot r^i$ . This gives us

$$0 = p \cdot \sum_{i \in H} \frac{1}{\#H} (x^{oi} - r^i) = \inf_{x \in \Gamma} p \cdot x = \sum_{i \in H} \frac{1}{\#H} \left[ \inf_{z^i \in \Gamma^i} p \cdot z^i \right],$$

so

$$p \cdot (x^{oi} - r^i) = \inf_{z^i \in \Gamma^i} p \cdot z^i.$$

We have then for each  $i$  that  $p \cdot (x^{oi} - r^i) = \inf p \cdot y$  for  $y \in \Gamma^i$ . Equivalently,  $x^{oi}$  minimizes  $p \cdot (x - r^i)$  subject to  $x \succeq_i x^{oi}$ . In addition,  $p \cdot x^{oi} = p \cdot r^i$ . Further, by the specification of  $X^i$  and  $r^i$ , there is an  $\varepsilon$ -neighborhood of  $x^{oi}$  contained in  $X^i$ . By C.IV, C.V, and C.VI(SC), and strict positivity of  $r^i$ , expenditure minimization subject to a utility constraint is equivalent to utility maximization subject to budget constraint. Hence,  $x^{oi}$ ,  $i \in H$ , is a competitive equilibrium allocation. QED

The method of proof here is to allow replication to overcome the indivisibility of the individual households. The expression  $\hat{k}$  represents the number of replications

needed to achieve the approximate proportion  $a_i$  of type  $i$ , for all  $i \in H$ , in the economy.

The theorem is easily generalized in a few modest ways. Strict convexity is convenient but with simple convexity C.VI(C) the equal treatment property is maintained, with all households of the same type achieving the same utility rather than the same consumption. If endowments are not interior to  $X^i$ , the supporting prices result in a compensated or quasi-equilibrium rather than a competitive equilibrium. Production can be accommodated if all coalitions have access to the same convex constant returns technology.

### 22.4 A large economy without replication

Though the result in Theorem 22.2 (Debreu and Scarf) is very intuitive, it treats a special case – an economy becoming large through replication. It suggests a more general result: Almost any large economy with a nonempty core should have its core close to competitive equilibrium. In fact, this result is true. We'll prove it using the Shapley-Folkman Lemma in Theorem 22.3 (Anderson). The conditions for core convergence there are remarkably weak. We completely dispense with convexity at the household level: The Shapley-Folkman Lemma provides approximate convexity for the economy as a whole, and that is all that is required. Nor is continuity of preferences required. The economically meaningful conditions are a well-defined bound on the size of individual endowments and weak monotonicity.

Recall the proof in the previous section. The core allocation is shown to be close to competitive equilibrium by showing that the set of preferred net trades is a convex set with the zero vector,  $0$ , on the boundary, and running a supporting hyperplane through  $0$ . Convexity is assured by filling in nonconvexities through replication. Then the normal to the supporting hyperplane,  $p$ , is the required competitive equilibrium price vector. The argument without replication follows the same logic, but it cannot fill in the nonconvexities through replication. Rather, we use the Shapley-Folkman Lemma to show that the nonconvexities are of bounded size, small as a proportion of the number of households as that number becomes large.

Recall that the Shapley-Folkman Lemma says that the difference between a sum of sets and the convex hull of the sum is no larger than the  $N$  largest summands. In the present argument, we again form the set of preferred net trades and its convex hull. How far is the convex hull of the preferred net trade set from  $0$ ? No farther than the  $N$  largest summands. Then we can run a supporting hyperplane for this convex hull through a point offset from  $0$  by the  $N$  largest summands. How far is it from supporting the preferred net trade set? No farther than the  $N$  largest summands. Thus the normal to the supporting hyperplane supports the core allocation with a

discrepancy fixed in size independent of the number of summands. As the economy becomes large, the discrepancy, per head of population, converges to 0.

Because we dispense with the convexity assumption, we can no longer rely on C.VI(SC) to imply local nonsatiation. With that in mind we replace C.IV (nonsatiation) with C.IV\* below, weak monotonicity.

(C.IV\*) (Weak monotonicity) Let  $x, y \in X^i$  and  $x \gg y$ . Then  $x \succ_i y$ .

We start by measuring the largest of the individual endowments. Define

$$M \equiv \max \left\{ \sum_{i \in S} r_n^i \mid n = 1, \dots, N, S \subseteq H, \#S = N \right\}.$$

Trivially,  $M$  exists and is finite. We'll discuss  $M$  as though it is independent of the size of  $H$ .  $M$  is the largest amount of any of the  $N$  goods that any  $N$ -member subset of  $H$  can accumulate out of initial endowment. Then the  $N$ -dimensional vector  $(M, M, \dots, M)$  is an upper bound on the size of the sum of the endowments of any  $N$ -member coalition.

We will then prove the principal theorem of this section.

**Theorem 22.3 (Anderson)** Assume C.IV\*,  $X^i = \mathbf{R}_+^N$ , for all  $i \in H$ , a pure exchange economy. Let  $\{x^{oi} \mid i \in H\}$  be a core allocation for  $H$ . Then there is  $p \in P$  so that

- (i)  $\sum_{i \in H} |p \cdot (x^{oi} - r^i)| \leq 2M$
- (ii)  $\sum_{i \in H} |\inf\{p \cdot (x - r^i) \mid x \succ_i x^{oi}\}| \leq 2M$

The theorem says that the core allocation  $\{x^{oi} \mid i \in H\}$  is approximately a competitive equilibrium. Expression (i) expresses the approximation by saying that households approximately fulfill budget constraint at the core allocation. How close is the approximation? With prices on the unit simplex, the total by which households may under- and overspend their budgets is  $2M$ . Note that the theorem does not require convexity of preferences (any form of C.VI). Sufficient convexity is provided by the Shapley-Folkman Lemma.

Expression (ii) says the core allocation nearly minimizes expenditure subject to utility constraint (equally satisfactory to  $\{x^{oi} \mid i \in H\}$ ). How good is the approximation? (Within  $2M$ ).

$2M$  may be a big number. Nevertheless, we take  $M$  (and  $2M$ ) to be fixed by the character of the population. Then for a large economy,  $\#H$  large, the ratio  $2M/\#H$  is small. In the limit, as  $\#H$  becomes arbitrarily large,  $2M/\#H$  approaches zero.

In a large economy, the typical discrepancy from competitive equilibrium becomes negligible.

*Proof* Define  $\Gamma^i$  as in the proof of Theorem 22.2.  $\Gamma^i = \{z \mid z \in \mathbf{R}^N, z + r^i \succ_i x^{oi}\}$ . Define  $\Omega \equiv \sum_{i \in H} \{\Gamma^i \cup \{0\}\}$ .

The proof proceeds in several steps.

**Step 1** Let  $R_{++}^N$  denote the strictly positive quadrant of  $R^N$ , that is, the interior of  $R_+^N$ . We claim  $(-R_{++}^N) \cap \Omega = \emptyset$ . The reason is straightforward. If there is a nonempty intersection we can form a blocking coalition and block the core allocation – but, of course, the core is unblocked, so this leads to a contradiction.

Suppose, contrary to the claim, there is  $z \in \Omega$  so that  $z \ll 0$ . Then there is  $z^i \in \{\Gamma^i \cup \{0\}\}$  for each  $i \in H$  so that  $\sum_{i \in H} z^i \ll 0$ . Take the subset  $S \subset H$  of  $i \in H$  corresponding to the nonzero elements  $z^i$  in this sum. Then for  $i \in S$  there is  $z^i \in \Gamma^i$  so that  $\sum_{i \in S} z^i < 0$  (the inequality holds coordinatewise). But then  $S$  is a blocking coalition. That is, for all  $i \in S$ ,  $z^i = x^i - r^i$  so that  $x^i \succ_i x^{oi}$  and  $\sum_{i \in S} x^i \leq \sum_{i \in S} r^i$ . This is a contradiction. Hence, we have  $(-R_{++}^N) \cap \Omega = \emptyset$  as claimed.

**Step 2** Recall that the notation  $con(A)$  denotes the convex hull of the set  $A$ . Define the set  $Z$  as the strictly negative quadrant of  $R^N$  translated to the southeast by  $M$  in each coordinate. That is, let  $Z \equiv \{z \in R^N \mid z_n < -M, \text{ for } n = 1, 2, \dots, N\}$ . In this step, we establish that  $Z \cap con(\Omega) = \emptyset$ .

Again, we use a proof by contradiction, establishing a blocking coalition in the event that the step were not fulfilled. Suppose, contrary to the step, we have  $Z \cap con(\Omega) \neq \emptyset$ . Choose  $z \in Z \cap con(\Omega)$ . Then by the Shapley-Folkman Lemma we can represent  $z$  in the following way. There is a partition of  $H$  into disjoint subsets  $S$  and  $T$  with no more than  $N$  elements in  $T$ . There is a choice of  $z^i \in con(\{\Gamma^i \cup \{0\}\})$  so that  $z = \sum_{i \in S} z^i + \sum_{i \in T} z^i$ , where for all  $i \in S$ ,  $z^i \in \{\Gamma^i \cup \{0\}\}$  and for all  $i \in T$ ,  $z^i \in [con(\{\Gamma^i \cup \{0\}\}) \setminus \{\Gamma^i \cup \{0\}\}]$ . That is, a point in the convex hull of  $\Omega$  is the sum of points of  $con(\{\Gamma^i \cup \{0\}\})$  no more than  $N$  of which are from  $[con(\{\Gamma^i \cup \{0\}\}) \setminus \{\Gamma^i \cup \{0\}\}]$ . That is, most of the summands making up the convex hull of the sum will be from the original sets of the sum while a fixed finite number will be from the corresponding convex hulls. The original sum was nearly convex on its own.

Recall that for each  $i$ ,  $0 \in \{\Gamma^i \cup \{0\}\}$  and that  $z \ll -(M, M, \dots, M)$ . Then the sum  $[\sum_{i \in S} z^i + \sum_{i \in T} 0] \in \Omega$ . Note that each element of  $con(\{\Gamma^i \cup \{0\}\}) \geq -r^i$  (the inequality applies coordinatewise). Then we have  $[\sum_{i \in S} z^i + \sum_{i \in T} 0] = z - \sum_{i \in T} z^i \leq z + \sum_{i \in T} r^i \ll -(M, M, \dots, M) + \sum_{i \in T} r^i \leq 0$ . But then  $(-R_{++}^N) \cap \Omega \neq \emptyset$ , contradicting Step 1. The contradiction suffices to establish Step 2.



**Step 3** By the Separating Hyperplane Theorem, there is  $p^* \neq 0$ ,  $p^* \geq 0$  (by C.IV\*) and real  $k$  so that  $p^* \cdot x \geq k \geq p^* \cdot y$  for all  $x \in \text{con}(\Omega)$ ,  $y \in Z$ . Then, without loss of generality, we take  $p^* \in P$ .

**Step 4**  $(x^{oi} - r^i) \in \bar{\Gamma}^i$  (the closure of  $\Gamma^i$ ) so  $p^* \cdot (x^{oi} - r^i) \geq \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\}$ . Let  $H^+$  denote the subset of  $H$  so that  $p^* \cdot (x^{oi} - r^i) \geq 0$ . Let  $H^-$  denote the subset of  $H$  so that  $p^* \cdot (x^{oi} - r^i) < 0$ .

It is useful here to establish an identity

$$\sum_{i \in H^+} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} + \sum_{i \in H^-} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} \equiv \inf\{p^* \cdot y | y \in \Omega\} \quad (\dagger)$$

$$\begin{aligned} \sum_{i \in H^+} p^* \cdot (x^{oi} - r^i) &\geq \sum_{i \in H^+} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} \\ &\geq \sum_{i \in H^+} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} + \sum_{i \in H^-} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} \\ &= \sum_{i \in H} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} = \inf\{p^* \cdot y | y \in \Omega\} \\ &= \inf\{p^* \cdot y | y \in \text{con}(\Omega)\} \geq k \geq \sup\{p^* \cdot y | y \in Z\} = -M. \end{aligned}$$

The core allocation  $x^{oi}$  is attainable, so  $\sum_{i \in H} (x^{oi} - r^i) \leq 0$  and for any goods  $n$  in surplus at the core allocation  $p_n^* = 0$ . So  $\sum_{i \in H} p^* \cdot (x^{oi} - r^i) = 0$ . Then  $\sum_{i \in H^-} p^* \cdot (x^{oi} - r^i) = -\sum_{i \in H^+} p^* \cdot (x^{oi} - r^i) \geq \inf\{p^* \cdot y | y \in \Omega\} \geq -M$

This implies that

$$M \geq -\inf\{p^* \cdot y | y \in \Omega\} \geq \sum_{i \in H^+} p^* \cdot (x^{oi} - r^i) \quad (*)$$

Note that for  $i \in H^+$ ,  $\inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} \leq 0$ . (\*\*)

It follows then that

$$\begin{aligned} &\left[ -\sum_{i \in H^+} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} + \sum_{i \in H^+} p^* \cdot (x^{oi} - r^i) \right] \\ &\geq \sum_{i \in H^+} |\inf\{p^* \cdot y | y \in \Gamma^i\}|. \end{aligned} \quad (***)$$

Further, note that

$$\sum_{i \in H^-} |\inf\{p^* \cdot y | y \in \Gamma^i\}| \leq -\sum_{i \in H^-} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\}. \quad (****)$$

Now the conclusions of the theorem follow directly.

$$\begin{aligned} \sum_{i \in H^-} |p^* \cdot (x^{oi} - r^i)| &= \sum_{i \in H^+} |p^* \cdot (x^{oi} - r^i)| \leq M, \text{ so} \\ \sum_{i \in H} |p^* \cdot (x^{oi} - r^i)| &= \sum_{i \in H^-} |p^* \cdot (x^{oi} - r^i)| + \sum_{i \in H^+} |p^* \cdot (x^{oi} - r^i)| \leq 2M. \end{aligned}$$

This establishes the assertion (i) in the theorem.

To demonstrate assertion (ii), we form the following argument:

$$\begin{aligned} &\sum_{i \in H} |\inf\{p^* \cdot (x - r^i) | x \succ_i x^{oi}\}| \\ &= \sum_{i \in H^+} |\inf\{p^* \cdot y | y \in \Gamma^i\}| + \sum_{i \in H^-} |\inf\{p^* \cdot y | y \in \Gamma^i\}|. \end{aligned}$$

(Substituting the left hand side of (\*\*\*) for the first term in this expression and the right hand side of (\*\*\*\*) for the second term)

$$\begin{aligned} &\leq \left[ - \sum_{i \in H^+} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} + \sum_{i \in H^+} p^* \cdot (x^{oi} - r^i) \right] \\ &\quad - \sum_{i \in H^-} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} \\ &= - \sum_{i \in H^+} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} - \sum_{i \in H^-} \inf\{p^* \cdot y | y \in \Gamma^i \cup \{0\}\} \\ &\quad + \sum_{i \in H^+} p^* \cdot (x^{oi} - r^i) \text{ (Then using the identity } (\dagger), \text{ and the expression } (*)) \\ &= - \inf\{p^* \cdot y | y \in \Omega\} + \sum_{i \in H^+} p^* \cdot (x^{oi} - r^i) \\ &\leq M + M = 2M. \end{aligned}$$

Thus  $\sum_{i \in H} |\inf\{p^* \cdot (x - r^i) | x \succ_i x^{oi}\}| \leq 2M$ .

QED

## 22.5 Interpreting the core convergence result

The principal interpretation of the core convergence result is to confirm the idea that large economies are competitive. Price-taking behavior is a good model of rational behavior in a large economy. The convergence result shows that, in a large economy, bargaining will not improve on the competitive equilibrium. Any advantage one coalition can achieve by banding together for strategic trade will be lost as another coalition blocks the new allocation.

We can interpret the coalitions of the core convergence story as monopolies, or attempts to form monopoly cartels. It is a misinterpretation of the result to say that in a large economy monopolies don't matter. They matter terribly if they are allowed to persist. The result is that monopolies cannot persist in a regime of freely forming countercartels; freely forming cartels and countercartels give rise to the core. The process of bargaining in the core lets individual agents outside the attempted monopoly form countervailing coalitions with members of the monopoly cartel. They thus try to dilute the monopoly profits by inducing individual members of the cartel to defect. The result in the core is that the cartel is broken and a near-competitive core allocation is reestablished.

Note that this scenario supposes that individual members of a proposed cartel can bargain freely to improve their individual situations by making side deals (or threatening to do so) with agents outside the cartel. In actual economies, cartels recognize this problem and strictly enforce rules against side deals.

An essential element of the bargaining process in the core model is the ease of forming countervailing coalitions. The model takes no account of the difficulty of forming coalitions and hence has nothing to say about differences in the ease with which coalitions may form. In actual economies, of course, forming a coalition (making a deal) is a resource-using process in itself, and there are differences among (potential) coalitions in the costs of coalition formation. Adam Smith (1776) warned us that any meeting of the members of a particular business could result in a (monopolistic) agreement contrary to the interests of the general public. In the core model this remains true, but it is countered by the possible meeting of any member of that business with members of the general public to form an agreement contrary to the interests of the business group. Which of these coalitions seems more likely to form? In a model where coalition formation is costless, as above, they will both form effortlessly to move the economy to the core allocation. In a model where coalition formation is costly, we may guess that forming a coalition of members of the same business is an easier operation than one that mixes business and public members. Hence, we see the power of Smith's prediction.

## **22.6 Bibliographic note**

The treatment of core convergence in Theorem 22.2 follows that of Debreu and Scarf (1963). They introduce the powerful simplification of replica economies. Cornwall (1979) provides an excellent expository treatment. Arrow and Hahn (1972) uses the Shapley-Folkman results. The treatment in Theorem 22.3 follows Anderson (1978) and Ichiishi (1983). Aumann (1964) introduces the mathematically elegant approach of a nonatomic measure space of households.

### Exercises

- 22.1 Consider core convergence in a pure exchange economy with two goods,  $(x, y)$ , two household types, and (integer)  $Q$  of each type.

Type 1: endowment  $(99, 1)$

utility function  $u^1(x, y) = x^{(1/2)}y^{(1/2)}$

Type 2: endowment  $(1, 99)$

utility function  $u^2(x, y) = x^{(1/2)}y^{(1/2)}$

- (a) Consider the allocation

Type 1:  $(10, 10)$

Type 2:  $(90, 90)$ .

Show that this allocation is in the core for  $Q = 1$ .

- (b) Show that the allocation in part a is blocked for  $Q = 2$ . Discuss.

- (c) Find an allocation in the core for arbitrarily large  $Q$ . Explain.

- 22.2 Consider a pure exchange economy composed of households in the set  $H$ , where the economy becomes large through  $Q$ -fold replication.

- (a) Let  $p^0$  be an equilibrium price vector for the original economy. Show that  $p^0$  is also an equilibrium price vector for the (larger) economy replicated  $Q$  times.

Now consider the special case where there are two commodities,  $x$  and  $y$ , and two trader types. Type 1 is characterized as

$$u^1(x, y) = x \cdot y$$

$$r^1 = (10, 0).$$

Type 2 is characterized as

$$u^2(x, y) = x^{1/2}y^{1/2}$$

$$r^2 = (0, 10).$$

- (b) Show that the following allocation,  $a^1$  to type 1 and  $a^2$  to type 2, is in the core for all levels of replication  $Q$ :

$$a^1 = a^2 = (5, 5).$$

- (c) Show that the following allocation,  $a^1$  to type 1 and  $a^2$  to type 2, is in the core for the original economy with one of each type and is not in the core for a replica economy with  $Q \geq 2$ :

$$a^1 = (9, 9); a^2 = (1, 1).$$

Discuss.

22.3 Consider the core of a pure exchange economy growing large by replication. There are two goods,  $(x, y)$ , two household types and (integer)  $Q$  of each type.

Type 1: endowment  $(98, 2)$

utility function  $u^1(x, y) = xy$

Type 2: endowment  $(2, 98)$

utility function  $u^2(x, y) = xy$ .

(a) Consider the allocation

Type 1:  $(15, 15)$

Type 2:  $(85, 85)$ .

Show that this allocation is in the core for  $Q = 1$ .

(b) Show that the allocation in part (a.) is blocked for  $Q = 2$ . Discuss.

(c) Find an allocation in the core for arbitrarily large  $Q$ . Explain.

22.4 (With acknowledgment to Richard Cornwall). Four examples are given below of a pure exchange economy and of a proposed allocation for this economy. For each, show whether or not the proposed allocation is:

(i) Pareto efficient,

(ii) in the core,

(iii) obtainable as a competitive equilibrium with respect to some price vector.

In each example, explain your reasoning for each of (i), (ii), and (iii).

**Example 22.1** This example has two goods denoted  $a$  and  $b$  and four traders, each having the same utility function:

$$u(a, b) = ab.$$

The endowment vectors are

$$r^1 = r^2 = (10, 10)$$

and

$$r^3 = r^4 = (10, 30).$$

In this example, the proposed allocation is

$$x^1 = x^2 = (7.5, 15)$$

and

$$x^3 = x^4 = (12.5, 25).$$

**Example 22.2** This example is the same as Example 1 except that the proposed allocation is

$$x^1 = x^2 = (\sqrt{50}, 2\sqrt{50})$$

and

$$x^3 = x^4 = (20 - \sqrt{50}, 40 - 2\sqrt{50}).$$

**Example 22.3** This example is the same as Example 1 except that the proposed allocation is

$$x^1 = (\sqrt{50}, 2\sqrt{50}), \quad x^2 = (7.5, 15)$$

and

$$x^3 = x^4 = (12.5, 25).$$

**Example 22.4** This example is the same as Example 1 except that the proposed allocation is

$$x^1 = (8, 12), \quad x^2 = (9, 11)$$

and

$$x^3 = (12, 23), \quad x^4 = (11, 29).$$

- 22.5 Consider a sequence of pure exchange economies. Each economy has an equal number of traders of the following types:

	Type 1	Type 2
Utility function	$u^1(x, y) = x^{1/2}y^{1/2}$	$u^2(x, y) = x^{1/2}y^{1/2}$
Endowment	$r^1 = (0, 5)$	$r^2 = (5, 0)$

Economy E-1 consists of one trader of each type; economy E-2 consists of two traders of each type. Economy E- $K$  consists of  $K$  traders of each type.

- Find the core of E-1.
- Show that the allocation  $a^1 = (1, 1)$ ,  $a^2 = (4, 4)$  is in the core of E-1.
- Show that the allocation in which both traders of type 1 get  $a^1$  and both traders of type 2 get  $a^2$  is *not* in the core of E-2.
- Find an allocation that is in the core of E- $K$  for all  $K$ . Explain.

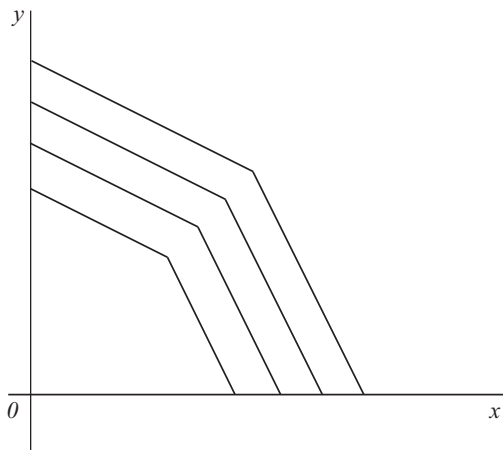


Fig. 22.2. Nonconvex preferences (Exercise 22.6).

- 22.6 Consider the core of a pure exchange economy composed of three identical agents, 1, 2, 3. There are two goods,  $x$  and  $y$ . For each of the agents  $i = 1, 2, 3$ ,  $i$ 's utility function is

$$u^i(x^i, y^i) = x^i + y^i + \max[x^i, y^i],$$

where  $x^i$  and  $y^i$  are  $i$ 's consumption of  $x$  and  $y$ , respectively. This utility function results in an indifference map that looks like Figure 22.2. The preferences are nonconvex, violating C.VI(SC).

Let each agent's endowment be  $e^i = (2, 2)$ , two units of  $x$  and  $y$  each. Assume the equal treatment property:

(E) at any core allocation, all agents  $i$  have equal utility.

Demonstrate the following points:

- (a) At any Pareto-efficient allocation, at most, one agent will have positive holdings of both goods.
  - (b) The core is empty.
- 22.7 Consider a pure exchange economy becoming large through  $Q$ -fold replication. Consider an example where there are two commodities,  $x$  and  $y$ , and two trader types, 1 and 2.

Type 1 is characterized as having utility function

$$u^1(x, y) = xy, \text{ and endowment } r^1 = (99, 1).$$

Type 2 is characterized as having utility function

$$u^2(x, y) = xy, \text{ and endowment} \\ r^2 = (1, 99).$$

- (a) Show that the following allocation,  $a^1$  to type 1 and  $a^2$  to type 2, is in the core for all levels of replication  $Q$ :

$$a^1 = a^2 = (50, 50).$$

- (b) Show that the following allocation,  $a^1$  to type 1 and  $a^2$  to type 2, is in the core for the original economy with one of each type and is not in the core for an economy with  $Q \geq 2$ :

$$a^1 = (90, 90); \\ a^2 = (10, 10).$$

Define a new concept, the *equi-core*, as the set of allocations unblocked by *equal-weighted* coalitions. A coalition  $S$  in economy  $Q$ - $H$  will be said to be equal-weighted, if it contains **the same number** of individuals of each type represented in the coalition. For example, a coalition of five households each of types 1 and 2 is equal weighted; a coalition of five of type 1, and four of type 2 is not equal weighted; a coalition of three of type 2 and zero of type 1 is equal weighted.

You may assume without proof that the equi-core retains two properties of the core: inclusion of the competitive equilibrium (Theorem 21.1) and the equal treatment property (Theorem 22.1). Further, you may assume that any equal-weighted blocking coalition maintains the equal treatment property in its blocking allocation.

- (c) Show that the following allocation, discussed in part (b),  $a^1$  to type 1 and  $a^2$  to type 2, is in the equi-core for the original economy with one of each type, and is still in the equi-core for an economy with  $Q \geq 2$ :

$$a^1 = (90, 90); \\ a^2 = (10, 10).$$

- (d) Discuss the examples of parts (b) and (c). What do they indicate about the process of core convergence in Theorem 22.2?

22.8 Theorem 22.3 develops a result that approximates the result of Theorem 22.2. Assume that

$$\text{For all } h \in H, |r^h| \leq M (M \text{ positive, real}).$$



Let  $\#H$  be the (finite) number of elements in  $H$  as  $\#H$  becomes large. Explain how Theorem 22.3 can be interpreted as:

- (a) The value of the core allocation  $x^{i^\circ}$  at  $p^\circ$  is approximately equal to the value of endowment  $r^i$ , for typical  $i \in H$ ,
- (b)  $x^{i^\circ}$  is approximately a utility maximizer for typical  $i \in H$  subject to budget constraint (equivalently, expenditure minimizer, subject to utility constraint)

Explain how these properties are similar to Theorem 22.2.

- 22.9 Consider the Debreu-Scarfe replica economy model of sections 22.1–22.3. You may use the equal treatment property, Theorem 22.1. Let  $Q$  be a positive integer. Let  $\text{Core}(Q-H)$  denote the set of core allocations of the  $Q$ -fold replica of the original economy  $H$ . Under the equal treatment property, a typical core allocation will be represented by allocations to type,  $\{x^h | h \in H\}$ . Recall that blocking coalitions do not need to provide equal treatment in the blocking allocation. Denote the set of households of this economy as

$$Q \times H = \{h, q | h \in H, q = 1, 2, \dots, Q\},$$

where “ $h, q$ ” is read as “the  $q$ th household of type  $h$ .” Demonstrate that  $\text{Core}((Q+1)-H) \subseteq \text{Core}(Q-H)$ .

# Part G

## An economy with supply and demand correspondences

In Chapters 10–18, we developed the theory of firm and household behavior, concentrating on the case of strictly convex preferences and strictly convex production technology sets. Using strict convexity allowed us to use point-valued supply and demand functions. There are many settings, however, where this mathematically simple formulation seems inappropriate economically; for example, when there are perfect substitutes in consumption or when production technologies are linear. In these cases, where weak rather than strict convexity holds, supply and demand relations appear to be set valued. Figure G.1 presents the example of a firm with a linear production technology and the resulting set-valued supply function. Figure G.2 shows the case of a consumer choosing between perfect substitutes with the resulting set-valued demand behavior. It is important in these examples that preferences and technology be convex, even though they are not strictly convex. That assures us that a household demand or a firm supply at given prices can be characterized as a convex set. Figure G.3 depicts, in partial equilibrium, typical resulting supply and demand curves and possible market equilibria.

We need a mathematical treatment that will allow us to deal with this additional complexity. Fortunately, there is an available theory of continuous point-to-set mappings that fully parallels the theory of continuous functions. We will develop concepts of continuity and a fixed-point theorem that will allow us to duplicate, in the more general setting of set-valued supply and demand, the results on existence of equilibrium we developed for point-valued supply and demand in Chapters 11–18. Chapter 19's results on the efficiency of equilibrium and supportability of efficient allocation do not depend on point-valuedness of demand and supply and are hence unaffected by whether strict or weak convexity is used.

Our modeling plan for an economy characterized by set-valued supply and demand functions (to be denoted *correspondences*) will closely parallel the model developed for point-valued supply and demand functions in Chapters 11–18. The model we developed there focused on the notion of continuous supply and demand

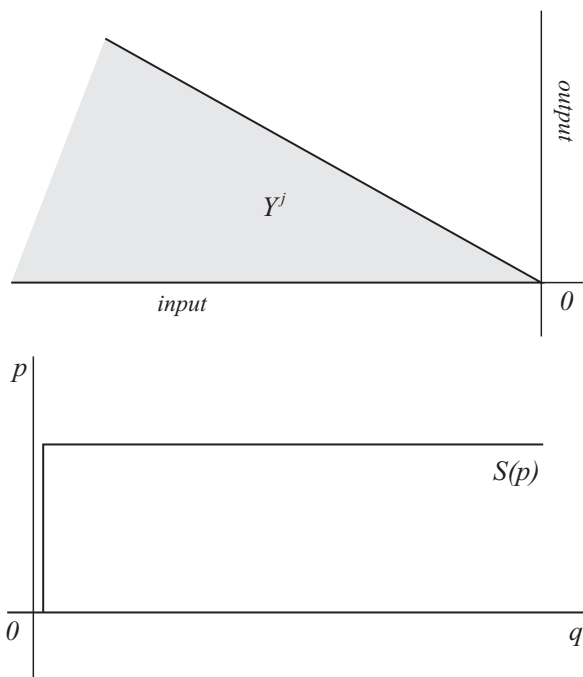


Fig. G.1. Linear production technology and its supply correspondence.

behavior as a function of prices; combined with Walras's Law, continuity led to existence of general competitive equilibrium. We develop in [Chapter 23](#) a concept of continuity of correspondences, called upper hemicontinuity. We will describe – under the assumptions of weak rather than strict convexity – supply and demand correspondences as upper hemicontinuous correspondences in prices. We further show that each supply and demand correspondence evaluated at a given price vector will be a convex set. We will show in [Chapters 23](#) and [24](#) that essentially the same results we found in [Chapters 11–18](#) are true of an economy where the set-valued demand and supply are upper hemicontinuous and convex valued. That is, the property “upper hemicontinuous convex-valued correspondence” will play the same role in this more general setting that “continuous function” played in the treatment of [Chapters 11–18](#). Thus, we substitute the Kakutani Fixed-Point Theorem (on upper hemicontinuous convex-valued correspondences) for the Brouwer Fixed-Point Theorem, and corresponding results follow.

Recall how the argument for existence of competitive equilibrium goes in [Chapters 15–18](#):

We consider an artificially bounded economy. A price adjustment process continuous in excess demand (which is itself continuous in prices) is posited. Hence price adjustment

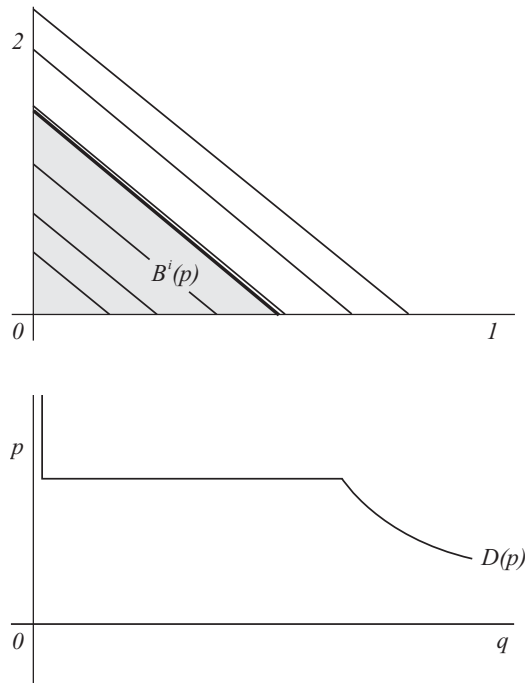


Fig. G.2. Preferences for perfect substitutes and the demand correspondence.

can be characterized as a continuous function from price space into itself. Price adjustment is then shown to lead to a fixed point of the price adjustment process as the result of a fixed-point theorem. This fixed point is then shown to be an equilibrium of the artificially bounded economy.

The artificial bound on the economy is then shown not to be a binding constraint in equilibrium. Hence the household and firm optimizations at the equilibrium prices of the artificially bounded economy are still optimizing when the artificial bounds are removed. Markets still clear. The equilibrium of the artificially bounded economy is an equilibrium of the true unbounded economy.

We will develop a treatment of the economy with set-valued excess demand and supply that parallels the summary above. The market excess demand correspondence at given prices will be simply the set summation of household demand correspondences minus the summation of firm supply correspondences minus endowment. Excess demand will be upper hemicontinuous and convex valued whenever all of the individual firm and household demands and supplies are upper hemicontinuous and convex valued. We develop a fixed-point theorem (Kakutani Fixed-Point Theorem) for upper hemicontinuous convex-valued correspondences. Then, we will find a price adjustment function for a Walrasian auctioneer in this set-valued economy that is also upper hemicontinuous and convex valued. We will

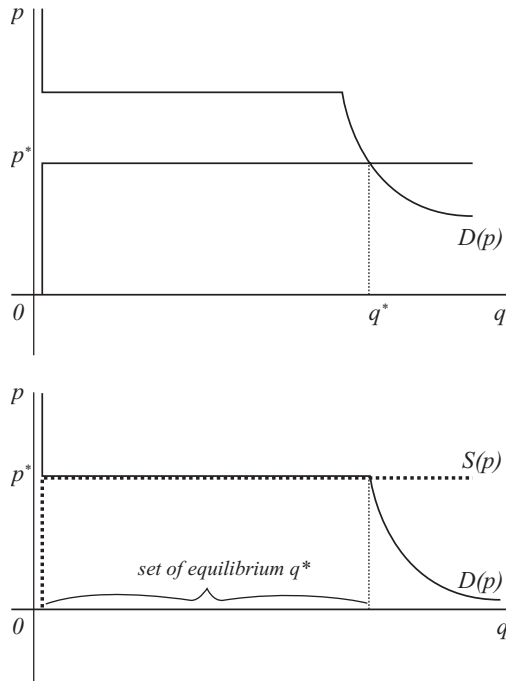


Fig. G.3. Equilibrium in a market with supply and demand correspondences.

then describe the set of possible excess demands (suitably bounded to include all “attainable” supply and demand values as a proper subset) as a compact convex set. Finally, we will characterize the state of the economy as a point in the Cartesian product of the price simplex with the space of possible excess demands. Price and excess demand adjustments will be represented as an upper hemicontinuous convex-valued mapping from this space into itself. There is a fixed point that will be shown to be a competitive equilibrium for an artificially bounded economy and, by extension, to the actual economy.

## 23

# Mathematics: Analysis of point-to-set mappings

### 23.1 Correspondences

We will call a point-to-set mapping a *correspondence*. A function maps points into points. A correspondence (or point-to-set mapping) maps points into sets of points. Let  $A$  and  $B$  be sets. We would like to describe a correspondence from  $A$  to  $B$ . For each  $x \in A$  we associate a *nonempty* set  $\beta \subset B$  by a rule  $\varphi$ . Then we say  $\beta = \varphi(x)$ , and  $\varphi$  is a correspondence. The notation to designate this mapping is  $\varphi : A \rightarrow B$ . For example, suppose  $A$  and  $B$  are both the set of human population. Then we could let  $\varphi$  be the cousin correspondence  $\varphi(x) = \{y \mid y \text{ is } x\text{'s cousin}\}$ . Note that if  $x \in A$  and  $y \in B$ , it is meaningless or false to say  $y = \varphi(x)$ , rather we say  $y \in \varphi(x)$ . The *graph* of the correspondence is a subset of  $A \times B : \{(x, y) \mid x \in A, y \in B \text{ and } y \in \varphi(x)\}$ .

For example, let  $A = B = \mathbf{R}$ . We might consider  $\varphi(x) = \{y \mid x - 1 \leq y \leq x + 1\}$ . The graph of  $\varphi(\cdot)$  appears in [Figure 23.1](#).

### 23.2 Upper hemicontinuity (also known as upper semicontinuity)

In the balance of this chapter and the next, we concentrate on mappings from one real Euclidean space into another, from  $\mathbf{R}^N$  into  $\mathbf{R}^K$ , for  $N \geq 1$  and  $K \geq 1$ . The continuity concept for correspondences will parallel that for functions – a correspondence is continuous when nearby points in the domain are mapped into sets nearby in the range. “Nearby” becomes a bit more complicated. We introduce two independent concepts of continuity of correspondences, upper and lower hemicontinuity. For functions (point-valued correspondences) into a compact range they are equivalent to one another and equivalent to continuity of the function.

**Definition** Let  $\varphi : S \rightarrow T$ ,  $\varphi$  be a correspondence, and  $S$  and  $T$  be closed subsets of  $\mathbf{R}^N$  and  $\mathbf{R}^K$ , respectively. Let  $x^\nu, x^\circ \in S$ ,  $\nu = 1, 2, 3, \dots$ ; let  $x^\nu \rightarrow x^\circ$ ,  $y^\nu \in \varphi(x^\nu)$ ,

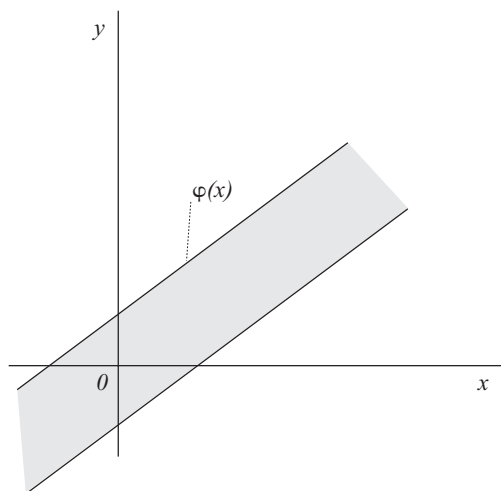


Fig. 23.1. A typical correspondence,  $\varphi(x) = \{y \mid x - 1 \leq y \leq x + 1\}$ .

for all  $v=1, 2, 3, \dots$ , and  $y^v \rightarrow y^\circ$ . Then  $\varphi$  is said to be upper hemicontinuous (also known as upper semicontinuous) at  $x^\circ$  if and only if  $y^\circ \in \varphi(x^\circ)$ .

Start with a convergent sequence in the domain of the correspondence. Evaluate the correspondence along that sequence. Suppose the correspondence values include a convergent sequence in the range. Upper hemicontinuity asserts then that the limit of the convergent sequence in the range is included in the correspondence evaluated at the limit of the convergent sequence in the domain. Intuitively,  $\varphi$  is upper hemicontinuous at  $x^\circ$ , if whenever  $\varphi$  is sneaking up on a value  $y^\circ$  in the range as its arguments approach  $x^\circ$  in the domain, the correspondence can catch that value  $y^\circ$  in  $\varphi(x^\circ)$ . If you can sneak up on a value, you can catch it. That is upper hemicontinuity. Let's consider a few examples:

**Example 23.1** An upper hemicontinuous correspondence. Let  $\varphi(x)$  be defined as follows.  $\varphi : \mathbf{R} \rightarrow \mathbf{R}$ . For

$$x < 0, \varphi(x) = \{y \mid x - 4 \leq y \leq x - 2\}$$

$$x = 0, \varphi(x) = \{y \mid -4 \leq y \leq +4\}$$

$$x > 0, \varphi(x) = \{y \mid x + 2 \leq y \leq x + 4\}.$$

Note that  $\varphi(\cdot)$  is convex valued. For each  $x \in \mathbf{R}$ ,  $\varphi(x)$  is a convex set. The graph of  $\varphi(\cdot)$  is shown in Figure 23.2. For all  $x^\circ \in \mathbf{R}$ ,  $\varphi(\cdot)$  is upper hemicontinuous at  $x^\circ$ . This may be obvious from inspection, but we should demonstrate it more

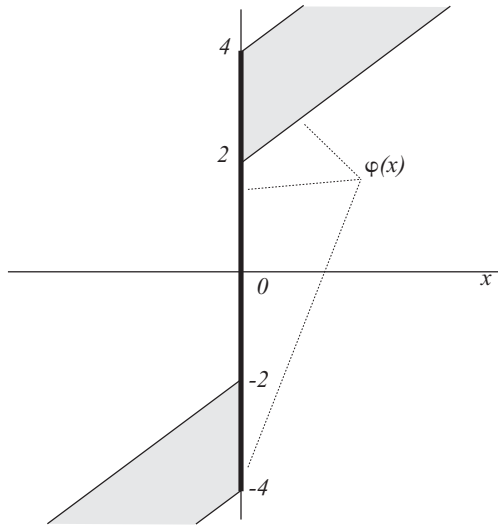


Fig. 23.2. Example 23.1 – An upper hemicontinuous correspondence.

formally. Consider the sequence  $y^v \in \varphi(x^v)$ , where  $x^v \in \mathbf{R}, x^v \rightarrow x^\circ$ . Without loss of generality, let  $x^\circ \leq 0$  (note the weak inequality). If  $y^v \rightarrow y^\circ$ , then  $x^\circ - 4 \leq y^\circ \leq x^\circ - 2$ . Then  $y^\circ \in \varphi(x^\circ)$ . The tricky point appears to be at  $x = 0$ . But the essential notion is that  $\varphi(0)$  contains all of the limit points of  $\varphi(\cdot)$  evaluated in the neighborhood of  $x = 0$ . That is the property that defines upper hemicontinuity. In contrast, consider Example 23.2.

**Example 23.2** A correspondence not upper hemicontinuous at 0. Let  $\varphi(x)$  be defined much as in Example 23.1 but with a discontinuity at 0.  $\varphi : \mathbf{R} \rightarrow \mathbf{R}$ . For

$$x < 0, \varphi(x) = \{y \mid x - 4 \leq y \leq x - 2\}$$

$$x = 0, \varphi(0) = \{0\}$$

$$x > 0, \varphi(x) = \{y \mid x + 2 \leq y \leq x + 4\}.$$

Note that  $\varphi(\cdot)$  is convex valued. For each  $x \in \mathbf{R}, \varphi(x)$  is a convex set. The graph of  $\varphi(\cdot)$  is shown in Figure 23.3. At  $x^\circ$  different from 0, the behavior is just as in Example 23.1, so the correspondence is upper hemicontinuous at those values. At  $x^\circ = 0$ , we have the following problem. Without loss of generality, consider a sequence  $x^v > 0, x^v \rightarrow 0$ . Consider the sequence  $y^v \in \varphi(x^v)$ .  $y^v \rightarrow y^\circ$ . Then  $y^\circ \geq 2$ . But then  $y^\circ \notin \varphi(0) = \{0\}$ . Hence,  $\varphi(\cdot)$  is not upper hemicontinuous at 0.



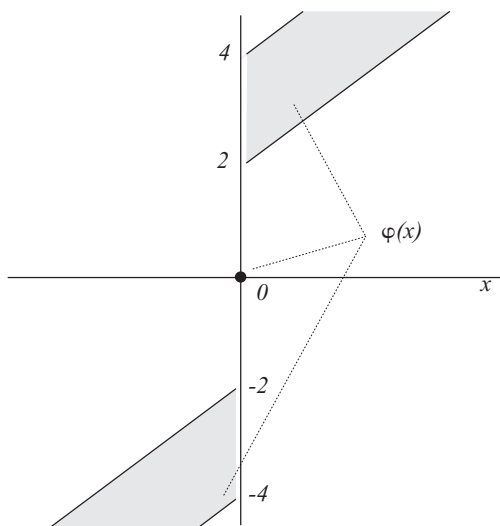


Fig. 23.3. Example 23.2 – A correspondence that is not upper hemicontinuous at 0.

**Theorem 23.1**  $\varphi$  is upper hemicontinuous if and only if its graph is closed in  $S \times T$ .

*Proof* Exercise 23.7.

QED

### 23.3 Lower hemicontinuity (also known as lower semicontinuity)

We now introduce a second, related, concept of continuity for correspondences, lower hemicontinuity. We described, loosely, the notion of *upper* hemicontinuity as the property that, if the correspondence approaches a value as a limit, that value is in the correspondence. Conversely, lower hemicontinuity is the property that, if a value is in the correspondence, then that value can be approached as the limit of a sequence of values in the correspondence.

**Definition** Let  $\varphi : S \rightarrow T$ , where  $S$  and  $T$  are closed subsets of  $\mathbf{R}^N$  and  $\mathbf{R}^K$ , respectively. Let  $x^q \in S$ ,  $x^q \rightarrow x^\circ$ ,  $y^q \in \varphi(x^q)$ ,  $q = 1, 2, 3, \dots$ . Then  $\varphi$  is said to be lower hemicontinuous (also known as lower semicontinuous) at  $x^\circ$  if and only if there is  $y^q \in \varphi(x^q)$ ,  $y^q \rightarrow y^\circ$ . Lower hemicontinuity asserts the presence of a sequence of points in the correspondence evaluated at a convergent sequence of points in the domain.

Intuitively,  $\varphi$  is lower hemicontinuous at  $x^\circ$  if whenever  $\varphi(x^\circ)$  includes a value  $y^\circ$ , and  $x^\circ$  is characterized as the limit of a sequence in the domain, then there is a

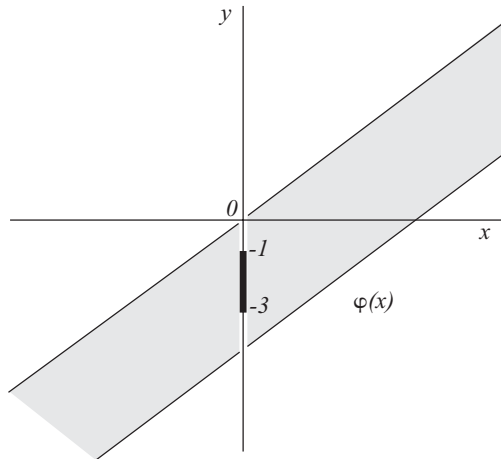


Fig. 23.4. Example 23.3 – A lower hemicontinuous correspondence.

sequence of values in the correspondence evaluated at that sequence in the domain that is sneaking up on  $y^\circ$ . If you've caught a value, you must be able to sneak up on it. Consider a few examples.

**Example 23.3** *A lower hemicontinuous correspondence.* Let  $\varphi(x)$  be defined as follows.  $\varphi : \mathbf{R} \rightarrow \mathbf{R}$ . For

$$x \neq 0, \varphi(x) = \{y \mid x - 4 \leq y \leq x\}$$

$$x = 0, \varphi(x) = \{y \mid -3 \leq y \leq -1\}.$$

The graph of  $\varphi(\cdot)$  is shown in [Figure 23.4](#). Note that  $\varphi(\cdot)$  is convex valued. For each  $x \in \mathbf{R}$ ,  $\varphi(x)$  is a convex set. For all  $x^\circ \in \mathbf{R}$ ,  $\varphi(\cdot)$  is lower hemicontinuous at  $x^\circ$ . The only point where this requires some care is at  $x^\circ = 0$ . Let  $x^\nu \rightarrow 0$ ,  $y^\circ \in \varphi(0)$ . To demonstrate lower hemicontinuity, we must show that there is  $y^\nu \in \varphi(x^\nu)$  so that  $y^\nu \rightarrow y^\circ$ . Note that  $-3 \leq y^\circ \leq -1$ . But for  $\nu$  large, there is  $y^\nu \in \varphi(x^\nu)$ , so that  $y^\nu = y^\circ$ . Hence, trivially,  $y^\nu \rightarrow y^\circ$ . Note that  $\varphi(\cdot)$  is not upper hemicontinuous at  $x^\circ = 0$ . This follows simply because  $y = -4$  is the limit of a sequence of values in  $\varphi(x^\nu)$  but  $-4 \notin \varphi(0)$ .

**Example 23.4** *An upper hemicontinuous correspondence that is not lower hemicontinuous.* This example is merely Examples 23.1 and 23.2 revisited. The correspondence  $\varphi(\cdot)$  in both Examples 23.1 and 23.2 is not lower hemicontinuous at  $x^\circ = 0$ . In both cases,  $0 \in \varphi(0)$  but, for a typical sequence  $x^\nu \rightarrow 0$ , there is no  $y^\nu \in \varphi(x^\nu)$  so that  $y^\nu \rightarrow 0$ .

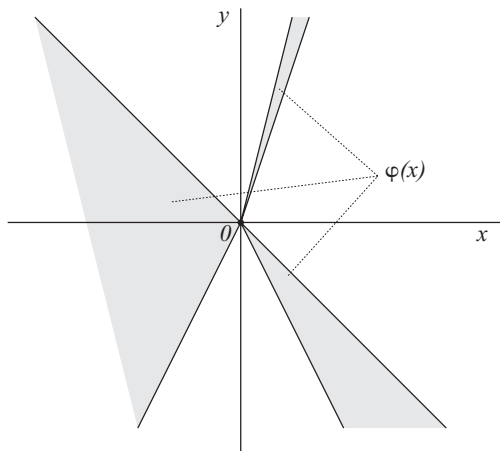


Fig. 23.5. Example 23.5 – A continuous correspondence.

### 23.4 Continuous correspondence

We have presented examples above of upper hemicontinuous correspondences that are not lower hemicontinuous and vice versa. It is certainly possible for a correspondence to be both. A correspondence that is both upper and lower hemicontinuous will be known simply as a continuous correspondence.

**Definition** Let  $\varphi : A \rightarrow B$ , with  $\varphi$  a correspondence. The correspondence  $\varphi(\cdot)$  is said to be continuous at  $x^\circ$  if  $\varphi(\cdot)$  is both upper and lower hemicontinuous at  $x^\circ$ .

**Example 23.5** A continuous correspondence. The following correspondence,  $\varphi(\cdot)$ , is both upper and lower hemicontinuous throughout its range and hence is a continuous correspondence. For

$$x < 0, \varphi(x) = \{y \mid 2x \leq y \leq -x\}$$

$$x = 0, \varphi(x) = \{0\}$$

$$x > 0, \varphi(x) = \{y \mid -2x \leq y \leq -x\} \cup \{y \mid 3x \leq y \leq 4x\}.$$

The correspondence  $\varphi(\cdot)$  is illustrated in [Figure 23.5](#). To demonstrate that it is upper hemicontinuous, note that it contains all its limit points. That is, for any convergent sequence in the domain and a corresponding convergent sequence of correspondence values in the range, the limit of the sequence of correspondence values is in the correspondence evaluated at the limiting value in the domain. To demonstrate lower hemicontinuity, note that any point in the correspondence

evaluated at a point can be approached as the limit of points in the correspondence evaluated at a corresponding convergent sequence in the domain.

Unlike Examples 23.1 through 23.4,  $\varphi(\cdot)$  in this example is not convex valued. For  $x > 0$ ,  $\varphi(x)$  is a nonconvex set, composed of two noncontiguous segments.

Note that if  $\varphi$  is point valued (that is, a function) with a compact range then upper hemicontinuity, continuity (in the sense of a function), and lower hemicontinuity are equivalent.

### 23.5 Cartesian product of correspondences

**Theorem 23.2** *Let  $\varphi : S \rightarrow T$  and  $\mu : S \rightarrow U$ . Let  $\times$  denote the Cartesian product. Then  $\varphi \times \mu : S \rightarrow T \times U$ . Further, if  $\varphi$  and  $\mu$  are upper hemicontinuous at  $x^\circ \in S$ , then so is  $\varphi \times \mu$ .*

*Proof* Exercise 23.8

### 23.6 Optimization subject to constraint: Composition of correspondences; the Maximum Theorem

We can now use the structure of upper and lower hemicontinuity of correspondences to demonstrate a powerful result: continuity of optimizing behavior. We commonly think of household demand as the result of maximizing utility (a continuous real-valued function of consumption) subject to a budget constraint. This is the stuff of economic analysis every day. We would like to develop sufficient conditions for demand to be an upper hemicontinuous correspondence in prices. The mathematical basis for this result is the Maximum Theorem. This theorem gives us sufficient conditions for optimizing choice behavior to be continuous as a function of variation in constraint.

Suppose the budget constraint set is a continuous (both upper and lower hemicontinuous) correspondence in prices. Prices are an argument that determines the household budget constraint. The constraint set and optimization determine demand. Demand is then characterized as a function of prices (which directly determine the budget constraint set). How will the optimizing demand of the household vary with prices? The Maximum Theorem gives us a clear definite result. Demand will be an upper hemicontinuous correspondence in prices. The Maximum Theorem will tell us that all we need to assert this result is the continuity of the budget constraint in prices and the continuity of utility in commodities. However, first we need to state and prove the theorem.

We formalize this notion in the following way. Let  $f(\cdot)$  be a real-valued function, and let  $\varphi(\cdot)$  be a correspondence intended to represent an opportunity set. Then we

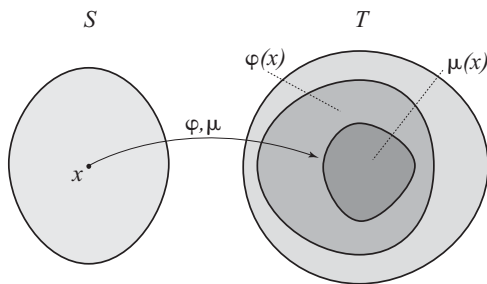


Fig. 23.6. The maximum problem.

let  $\mu(\cdot)$  represent the correspondence consisting of the maximizers of  $f(\cdot)$  subject to choosing the maximizer in the opportunity set  $\varphi(\cdot)$ . Formally, we state

**The maximum problem** Let  $T \subseteq \mathbf{R}^N$ ,  $S \subseteq \mathbf{R}^M$ ,  $f : T \rightarrow \mathbf{R}$ , and  $\varphi : S \rightarrow T$ , where  $\varphi$  is a correspondence, and let  $\mu : S \rightarrow T$ , where  $\mu(x) \equiv \{y^\circ \mid y^\circ \text{ maximizes } f(y) \text{ for } y \in \varphi(x)\}$ .<sup>1</sup>

This situation is depicted in Figure 23.6. We treat  $\mu(\cdot)$  as a correspondence because maximization subject to constraint need not result in a unique maximizer; there may be a set of several or an infinite number of maximizers. Nevertheless, the Maximum Theorem lets us treat this set of maximizers as a well-behaved upper hemicontinuous correspondence, whenever the opportunity set and maximand are continuous.

To prove the theorem, we make use of a trivial result.

**Lemma 23.1** Let  $x^\nu$  and  $y^\nu$  be sequences in  $\mathbf{R}$  such that  $x^\nu \geq y^\nu$  for all  $\nu = 1, 2, \dots$ . Let  $x^\nu \rightarrow x^\circ$  and  $y^\nu \rightarrow y^\circ$ . Then  $x^\circ \geq y^\circ$ .

*Proof* Suppose  $x^\circ \geq y^\circ$  is not true. Then  $y^\circ > x^\circ$  and  $y^\circ - x^\circ > 0$ . Thus, there is  $N_\varepsilon$  and  $\varepsilon > 0$  so that for all  $\nu > N_\varepsilon$ ,  $|y^\circ - y^\nu| < \varepsilon$ ,  $|x^\circ - x^\nu| < \varepsilon$ , and  $\varepsilon < \frac{1}{3}(y^\circ - x^\circ)$ . But then  $y^\nu > y^\circ - \varepsilon > x^\circ + \varepsilon > x^\nu$ . This contradiction proves the lemma. QED

**Theorem 23.3 (The Maximum Theorem)** Let  $f(\cdot)$ ,  $\varphi(\cdot)$ , and  $\mu(\cdot)$  be as defined in the Maximum Problem. Let  $f$  be continuous on  $T$  and let  $\varphi$  be continuous (both upper and lower hemicontinuous) at  $x^\circ$  and compact valued in a neighborhood of  $x^\circ$ . Then  $\mu$  is upper hemicontinuous at  $x^\circ$ .

<sup>1</sup> The Maximum Problem and Theorem are often stated more generally, with  $f : S \times T \rightarrow \mathbf{R}$  and  $f$  continuous on  $S \times T$ .

*Proof* We seek to show that if  $x^\nu \in S$ ,  $x^\nu \rightarrow x^\circ$ ,  $y^\nu \in \mu(x^\nu)$ ,  $\nu = 1, 2, 3, \dots$ , and  $y^\nu \rightarrow y^*$  then  $y^* \in \mu(x^\circ)$ . Note that  $\varphi(x^\circ)$  compact implies  $\mu(x^\circ)$  is well defined, nonempty.

Here's the situation. We have a convergent sequence of constraint parameters (for example, prices)  $x^\nu \in S$ . The sequence converges to a limit point  $x^\nu \rightarrow x^\circ \in S$ . There is a corresponding convergent sequence of optimizing choices  $y^\nu \in \mu(x^\nu)$  and  $y^\nu \rightarrow y^*$ . We must show that the limit of that sequence,  $y^*$ , is the optimizing choice in the opportunity set defined at  $x^\circ$ , the limit of the sequence in the domain  $S$ ,  $x^\nu \rightarrow x^\circ$ . There are two parts to demonstrating this result. First, we must show that  $y^*$  is in the opportunity set, that is, that  $y^* \in \varphi(x^\circ)$ . Then, we must show that  $y^*$  is the optimizing choice in  $\varphi(x^\circ)$ , that is, that  $y^* \in \mu(x^\circ)$ .

We seek to show that if  $x^\nu \in S$ ,  $x^\nu \rightarrow x^\circ$ ,  $y^\nu \in \mu(x^\nu)$ , and  $y^\nu \rightarrow y^*$ , then  $y^* \in \mu(x^\circ)$ . By construction,  $y^\nu \in \varphi(x^\nu)$ . Recall that  $\varphi$  being continuous means that  $\varphi$  is both upper and lower hemicontinuous. By upper hemicontinuity of  $\varphi$ ,  $y^* \in \varphi(x^\circ)$ . It remains to show that  $y^*$  maximizes  $f(y)$  for  $y \in \varphi(x^\circ)$ . We must demonstrate that  $f(y^*) \geq f(z^*)$  for all  $z^* \in \varphi(x^\circ)$ . By lower hemicontinuity of  $\varphi$  there is  $z^\nu \in \varphi(x^\nu)$  so that  $z^\nu \rightarrow z^*$ . But recall that  $y^\nu \in \mu(x^\nu)$  all  $\nu$ , so that  $f(y^\nu) \geq f(z^\nu)$  for all  $\nu$ . Taking the limit as  $\nu$  becomes large, using Lemma 23.1 and continuity of  $f$ , we get  $f(y^*) \geq f(z^*)$ . Thus,  $y^* \in \mu(x^\circ)$ . QED

**Example 23.6** *Applying the Maximum Theorem.* Let  $S = T = \mathbf{R}$ . Let  $f(y) = y^2$ . Let

$$\begin{aligned}\varphi(x) &= \{y \mid -x \leq y \leq x\} \text{ for } x \geq 0 \\ \varphi(x) &= \{y \mid x \leq y \leq -x\} \text{ for } x < 0.\end{aligned}$$

Then  $\mu(x) = \{x, -x\}$ , because  $\mu(x)$  is the set of maximizers of  $y^2$  for  $y \in \varphi(x)$ . Note that  $\varphi(x)$  is both upper and lower hemicontinuous throughout  $\mathbf{R}$  and is convex valued. The correspondence  $\mu(x)$  is upper hemicontinuous by the Maximum Theorem. It is not, however, convex valued.

### 23.7 Kakutani Fixed-Point Theorem

We now need an extension of the Brouwer Fixed-Point Theorem to the context of correspondences. It is clear that upper hemicontinuity of a correspondence is not a sufficient condition for a mapping from a compact convex set into itself to have a fixed point. (See Figure 23.7.) The condition that does the job is upper hemicontinuity plus the requirement that the correspondence evaluated at each point of the domain be a convex set. This can be illustrated convincingly in mapping the 1-simplex (line segment) into itself. (See Figure 23.8.) This result is the Kakutani Fixed-Point Theorem.

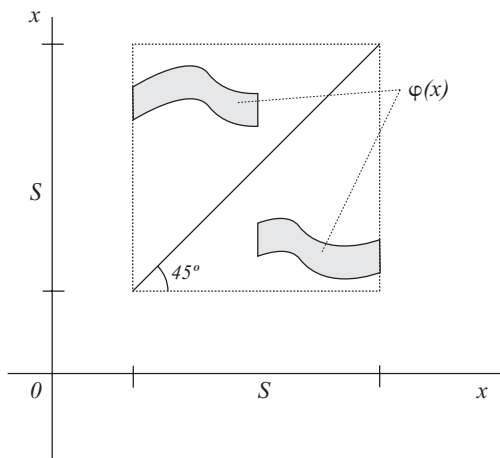


Fig. 23.7. An upper hemicontinuous mapping from an interval (1-simplex) into itself without a fixed point.

We will prove the Kakutani Fixed-Point Theorem as a limiting result of the Brouwer Fixed-Point Theorem. It will help to have a technical lemma.

**Lemma 23.2** *Let  $S$  be an  $N$ -simplex. Let  $\varphi : S \rightarrow S$  be a correspondence upper hemicontinuous everywhere on  $S$ . Further, let  $\varphi(x)$  be a convex set for all  $x \in S$ .*

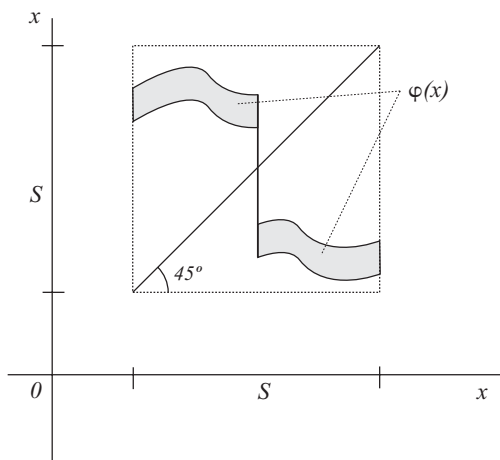


Fig. 23.8. An upper hemicontinuous convex-valued mapping from an interval (1-simplex) into itself with a fixed point.

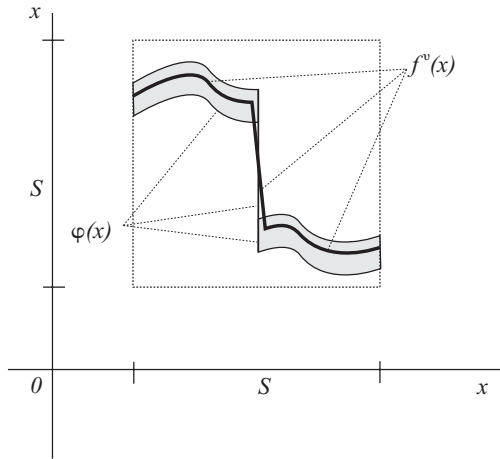


Fig. 23.9. Lemma 23.2 – Approximating an upper hemicontinuous convex-valued correspondence by a continuous function.

Let  $\nu = 1, 2, 3, \dots$ . For each  $\nu$ , there is a continuous function  $f^\nu(\cdot)$  from  $S$  into  $S$  so that

$$\max_{x \in S} \min_{x^\nu \in S, y^\nu \in \varphi(x^\nu)} |(x, f^\nu(x)) - (x^\nu, y^\nu)| < \frac{1}{\nu} \text{ for all } x \in S.$$

*Proof* The proof is a bit technical, so we omit it here. It is presented in Hildenbrand and Kirman (1976). QED

The notion of the lemma is illustrated in Figure 23.9. Note that the lemma, the ability to approximate an upper hemicontinuous correspondence by a sequence of continuous functions, clearly depends on the convex valuedness of  $\varphi(\cdot)$ .

**Theorem 23.4 (Kakutani Fixed-Point Theorem)** *Let  $S$  be an  $N$ -simplex. Let  $\varphi : S \rightarrow S$  be a correspondence that is upper hemicontinuous everywhere on  $S$ . Further, let  $\varphi(x)$  be a convex set for all  $x \in S$ . Then there is  $x^* \in S$  so that  $x^* \in \varphi(x^*)$ .*

*Proof* Here is the strategy of proof: We will present a limiting argument based on the Brouwer Theorem. Lemma 23.2 says we can find a sequence of continuous functions  $f^\nu(\cdot)$  from  $S$  into  $S$  approximating  $\varphi(\cdot)$ . By the Brouwer Fixed-Point Theorem, we know that each of the functions  $f^\nu(\cdot)$  has a fixed point. The sequence  $f^\nu(\cdot)$  is constructed so that it converges to limiting values in  $\varphi(\cdot)$ . Then the sequence of fixed points of  $f^\nu(\cdot)$  will converge to a fixed point of  $\varphi(\cdot)$ .



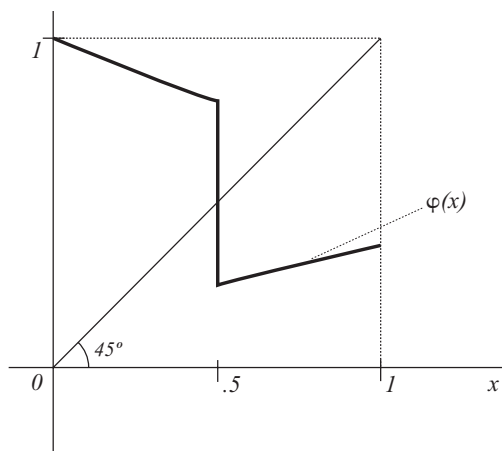


Fig. 23.10. Example 23.7 – Applying the Kakutani Fixed-Point Theorem.

Let  $\nu = 1, 2, 3, \dots$ . Lemma 16.2 says that there is a sequence of continuous functions  $f^\nu(\cdot)$  from  $S$  into  $S$  so that

$$\max_{x \in S} \min_{x^\nu \in S, y^\nu \in \varphi(x^\nu)} |(x, f^\nu(x)) - (x^\nu, y^\nu)| < \frac{1}{\nu} \text{ for all } x \in S.$$

By the Brouwer Theorem we know that  $f^\nu(\cdot)$  has a fixed point; call it  $x^\nu$ .  $x^\nu$ ,  $\nu = 1, 2, 3, \dots$ , is a sequence on a compact set,  $S$ , so – without loss of generality – taking a subsequence, we find its limit point,  $x^\nu \rightarrow x^o$ . We will show that  $x^o$  is a fixed point of  $\varphi(\cdot)$ .

We have  $f^\nu(x^\nu) = x^\nu$ . Recall that there is  $y^\nu \in \varphi(x^\nu)$  so that  $|(x^\nu, f^\nu(x^\nu)) - (x^\nu, y^\nu)| < \frac{1}{\nu}$ . Then  $x^\nu, y^\nu \rightarrow x^o$ . But by upper hemicontinuity of  $\varphi(\cdot)$ , the properties  $x^\nu \rightarrow x^o$ ,  $y^\nu \in \varphi(x^\nu)$ , and  $y^\nu \rightarrow x^o$  imply  $x^o \in \varphi(x^o)$ . Hence, choose  $x^* = x^o$ , and we have  $x^* \in \varphi(x^*)$ . QED

**Example 23.7** *Applying the Kakutani Fixed-Point Theorem.* Let  $\varphi : [0, 1] \rightarrow [0, 1]$ . Let

$$\begin{aligned} \varphi(x) &= \{1 - x/2\} \text{ for } 0 \leq x < 0.5 \\ \varphi(0.5) &= [0.25, 0.75] \\ \varphi(x) &= \{x/2\} \text{ for } 1 \geq x > 0.5, \end{aligned}$$

where  $\varphi$  is upper hemicontinuous and convex valued. The fixed point is  $x^o = 0.5$ . (See Figure 23.10.)

The Kakutani Fixed-Point Theorem is stated (and proved traditionally) on the simplex. We will use a slightly stronger version, Corollary 23.1.

**Corollary 23.1** *Let  $K \subseteq \mathbf{R}^M$ ,  $K \neq \emptyset$ , be compact and convex. Let  $\Psi : K \rightarrow K$ , with  $\Psi(x)$  upper hemicontinuous and convex valued for all  $x \in K$ . Then there is  $x^* \in K$  so that  $x^* \in \Psi(x^*)$ .*

*Proof* We omit the full proof. The proof depends on the topological equivalence of  $K$  and  $S$ . We state without proof the following property. Let  $K$  be a nonempty, compact, convex set in  $\mathbf{R}^M$ . Then there is an  $N$ -simplex  $S$  and  $g : K \rightarrow S$ , so that  $g$  is continuous, 1-1, onto, and the inverse of  $g$ ,  $g^{-1}$ , is continuous. This is the topological equivalence of  $K$  and  $S$ . Because  $K$  and  $S$  are equivalent, a fixed point in a correspondence in one can be shown to be a fixed point of the image of the correspondence in the other. The actual proof is a bit more complex, because convexity is not topologically invariant (though a related property, contractibility, is). QED

We will find that the combined property of upper hemicontinuity and convex valuedness of a correspondence plays essentially the same role in the model of set-valued supply and demand behavior that continuity of demand and supply functions plays in the point-valued model. Of course, a continuous (point-valued) function, viewed as a correspondence, is upper hemicontinuous and convex valued.

### 23.8 Bibliographic note

The exposition of upper and lower hemicontinuous point-to-set mappings is presented in Debreu (1959). The Maximum Theorem is sometimes attributed to Berge (1959). The Kakutani Fixed-Point Theorem first appeared as Kakutani (1941).

### Exercises

- 23.1 Find two correspondences that are upper hemicontinuous but not lower hemicontinuous.
- 23.2 Find two correspondences that are lower hemicontinuous but not upper hemicontinuous.
- 23.3 Let  $\varphi : \mathbf{R} \rightarrow \mathbf{R}$ ,  $\varphi(x) = \{y | x - 1 \leq y \leq x + 1\}$ . Prove that  $\varphi$  is upper hemicontinuous, and prove that  $\varphi$  is lower hemicontinuous at each  $x \in \mathbf{R}$ .
- 23.4 Give a specific example (complete with sets, functions, and so on) of the Maximum Theorem.
- 23.5 Let  $I = [-1000, 1000]$ ,  $\varphi : I \rightarrow I$ ,  $\varphi(x) \equiv [-1, 1]$ . Prove that  $\varphi$  is upper hemicontinuous and lower hemicontinuous at  $x = 1$ .

23.6 Let  $I = [-1000, 1000]$ ,  $\varphi : [-998, 997] \rightarrow I$ . Define  $\varphi$  as follows:

$$\varphi(x) = [x - 2, x - 1] \quad \text{for } -998 < x < 1$$

$$\varphi(x) = [x + 2, x + 3] \quad \text{for } 1 < x < 997$$

$$\varphi(x) = [-1, 0] \cup [3, 4] \quad \text{for } x = 1.$$

Prove that  $\varphi(x)$  is upper hemicontinuous at  $x = 1$ .

23.7 Prove Theorem 23.1:  $\varphi$  is upper hemicontinuous if and only if its graph is closed in  $S \times T$ .

23.8 Prove Theorem 23.2: Let  $\varphi : S \rightarrow T$ ,  $\mu : S \rightarrow U$ . Let  $\times$  denote Cartesian product. Then  $\varphi \times \mu : S \rightarrow T \times U$ . Further, if  $\varphi$  and  $\mu$  are upper hemicontinuous at  $x^\circ \in S$ , then so is  $\varphi \times \mu$ .

## General equilibrium of the market economy with an excess demand correspondence

### 24.1 General equilibrium with set-valued supply and demand

Our plan in this chapter is to take the model of production, consumption, the economy, and market equilibrium of [Chapters 15–18](#)<sup>1</sup> and restate it for the case of set-valued demand and supply behavior. Formally this means that we dispense with assumptions of strict convexity of tastes and production technology, C.VI(SC) and P.V. We rely rather on convexity, C.VI(C) and P.I. Under the remaining assumptions on consumption and production behavior, this will allow us to characterize demand and supply behavior as upper hemicontinuous, convex-valued correspondences. In turn, excess demand will then be characterized as upper hemicontinuous and convex-valued. A model of price adjustment that is also upper hemicontinuous and convex valued completes the picture: Applying the Kakutani Fixed-Point Theorem allows us to find a fixed point in price space that achieves a market equilibrium.

Just as we did in [Chapters 15–18](#), we treat the economy in two formats: an artificially restricted bounded economy denoted by the superscript tilde notation ( $\sim$ ) and an unrestricted economy (representing the true model we are really interested in). The artificially restricted economy is a purely technical construct, designed to allow us to develop the properties of the underlying unrestricted economy in a more tractable setting. The technique of the proof is to note that the restricted budget, demand, supply, and profit behavior is always well defined because it represents optimizing behavior on a compact set. Unrestricted demand and supply correspondences and profit functions may not be everywhere well defined. When the demand and supply correspondences of the restricted economy designate attainable allocations, then they coincide with their counterparts of the unrestricted economy. An equilibrium allocation is necessarily attainable. Hence, when we find an equilibrium of the artificially restricted economy (something that is possible for us to do because its behavior is everywhere upper hemicontinuous, convex valued, and well

<sup>1</sup> Note that the model of these chapters includes as a special case the bounded economy model of [Chapters 11–14](#).

defined), the equilibrium price vector and allocation is also an equilibrium of the unrestricted (true) economy.

### 24.2 Production with a (weakly) convex production technology

We will show that supply behavior of the firm is convex and set valued when the production technology is convex but not strictly convex. This includes the cases of constant returns to scale, linear production technology, and perfect substitutes among inputs to production. In each of these cases there may be a (linear) range of equally profitable production plans differing by scale of output or by the input mix. The purpose of developing a theory of set-valued supply behavior is to accommodate this range of indeterminacy.

*Supply correspondence with a weakly convex production technology:* We now omit P.V and use P.I–P.IV only. In this case, the policy of profit maximization for firm  $j$  may not yield a unique solution.

Let  $S^j(p) = \{y^* | y^* \in Y^j, p \cdot y^* \geq p \cdot y \text{ for all } y \in Y^j\}$  be the *supply correspondence* of the firm.

**Example 24.1** An upper hemicontinuous, convex-valued supply correspondence. Let firm  $j$ 's production technology be described as follows.

Let  $Y^j = \{(x, y) | y \leq -x; x \leq 0, K \geq y \geq 0\}$ . That is, output  $y$  is produced by a constant returns technology using input  $x$ , each unit of  $x$  producing one unit of  $y$ , up to a limit of  $K$  of  $y$ . Let the price vector  $p$  be an element of the price space  $\mathbf{R}_{++}^2 = \{(p_x, p_y) | p_x, p_y > 0\}$ . Then for each  $p \in \mathbf{R}_{++}^2$ , we have the supply correspondence

$$\begin{aligned} S^j(p) &= \{(0, 0)\} \text{ for } p_x > p_y, \\ &= \{(-y, y) | y \in [0, K]\} \text{ for } p_x = p_y, \\ &= \{(-K, K)\} \text{ for } p_x < p_y. \end{aligned}$$

Note that, starting with the convex technology set  $Y^j$ , the resulting supply correspondence  $S^j(p)$  is also convex valued. The correspondence is upper hemicontinuous (it has a closed graph).  $S^j(p)$  is depicted in [Figure 24.1](#). Note that with upper hemicontinuity and convex valuedness, a continuous downward-sloping demand curve will intersect the supply correspondence. The importance of the convexity of  $Y^j$  is demonstrated by comparison to Example 24.2.

**Example 24.2** An upper hemicontinuous supply correspondence that is not convex valued. We consider here the supply behavior of a firm situated similarly to

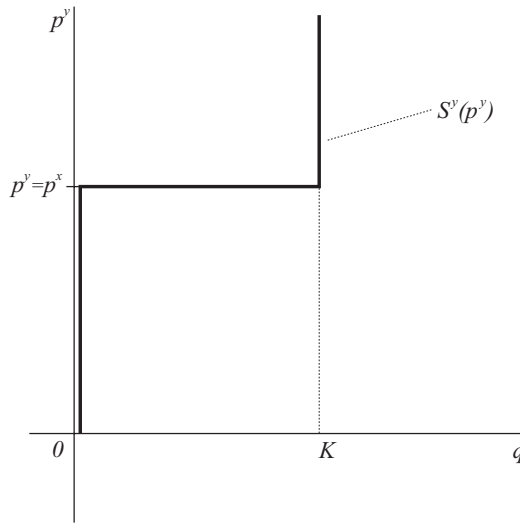


Fig. 24.1. Example 24.1 – An upper hemicontinuous, convex-valued supply correspondence.

Example 24.1 with a minimum efficient scale of output,

$$Y^j = \{(x, y) | y \leq -x; K \geq y \geq 0 \text{ for } x \leq -k; y = 0 \text{ for } 0 \geq x \geq -k\}.$$

$Y^j$  is a nonconvex set, representing the scale economy. Minimum efficient scale of output is  $k$ ; inputs insufficient to support output of  $k$  result in a zero output. This technology set gives us a supply correspondence that is upper hemicontinuous, but not convex valued:

$$\begin{aligned} S^j(p) &= \{(0, 0)\} \text{ for } p_x > p_y, \\ &= \{(-y, y) | y = 0 \text{ or } y \in [k, K]\} \text{ for } p_x = p_y, \\ &= \{(-K, K)\} \text{ for } p_x < p_y. \end{aligned}$$

$S^j(p)$  is depicted in Figure 24.2. Note the jump in the supply correspondence at  $p_x = p_y$ . This jump is sometimes loosely described as a discontinuity. That description is imprecise because the correspondence is actually upper hemicontinuous. Rather, the correspondence is nonconvex valued at  $p_x = p_y$ . The example demonstrates the importance of convex valuedness for the existence of market equilibrium. A continuous downward-sloping demand curve may have no intersection with  $S^j(p)$ , hence implying no market equilibrium. Upper hemicontinuity of demand and supply is insufficient to assure a market equilibrium. Convex valuedness of the correspondence may be needed as well.

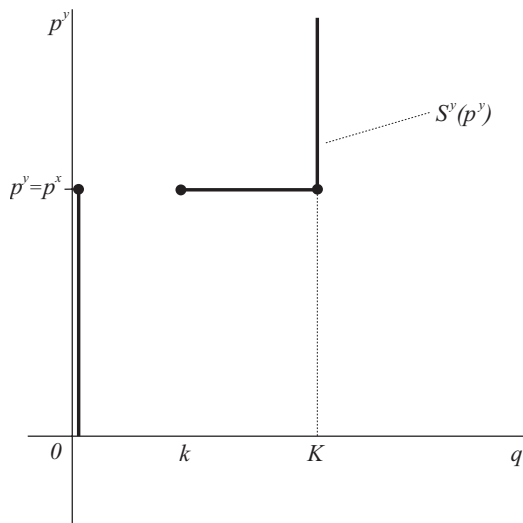


Fig. 24.2. Example 23.2 – An upper hemicontinuous supply correspondence that is not convex valued.

Taking price vector  $p \in \mathbf{R}_+^N$  as given, each firm  $j$  “chooses”  $y^j$  in  $Y^j$ . Profit maximization guides the choice of  $y^j$ . Firm  $j$  chooses  $y^j$  to maximize  $p \cdot y$  subject to  $y \in Y^j$ . We will consider two cases:

- a restricted supply correspondence where the supply behavior of firm  $j$  is required to be in a compact convex set  $\tilde{Y}^j \subseteq Y^j$ , which includes the plans attainable in  $Y^j$  as a proper subset, and
- an unrestricted supply correspondence where the only requirement is that the chosen supply behavior lie in  $Y^j$ . Of course,  $Y^j$  need not be compact. Hence, in this case, profit-maximizing supply behavior may not be well defined. Further,  $Y^j$  may include unattainable production plans. When the profit-maximizing production plan is unattainable, it cannot, of course, be fulfilled and cannot represent a market equilibrium.

The restricted supply correspondence will be denoted  $\tilde{S}^j(p) \subset \tilde{Y}^j$ , and the unrestricted supply correspondence will be  $S^j(p) \subset Y^j$ .

Recall Theorems 15.1 and 15.2. They demonstrated that under assumptions P.I, P.II, P.III, and P.IV the set of attainable production plans for the economy and for firm  $j$  were bounded. We then defined  $\tilde{Y}^j$  as the bounded subset of  $Y^j$  containing production plans of Euclidean length  $c$  or less, where  $c$  was chosen as a strict upper bound on all attainable plans in  $Y^j$ . That is, choose  $c$  such that  $|y^j| < c$  (a strict inequality) for  $y^j$  attainable in  $Y^j$ . Let  $\tilde{Y}^j = Y^j \cap \{y \mid |y| \leq c\}$ . Note the weak

inequality in the definition of  $\tilde{Y}^j$ . Restricting attention to  $\tilde{Y}^j$  in describing firm  $j$ 's production plans allows us to remain in a bounded set so that profit maximization will be well defined. Note that  $\tilde{Y}^j$  is nonempty, closed, bounded (hence compact), and convex.

Define the restricted supply correspondence of firm  $j$  as

$$\tilde{S}^j(p) = \{y^{*j} | p \cdot y^{*j} \geq p \cdot y^j \text{ for all } y^j \in \tilde{Y}^j, y^{*j} \in \tilde{Y}^j\}.$$

In many of the following lemmas and theorems assumptions P.I–P.IV are introduced because the restriction to  $\tilde{Y}^j$  is essential to the analysis and this restriction rests on the boundedness of production plans attainable in  $Y^j$ .

The (unrestricted) supply correspondence of firm  $j$  was defined above as

$$S^j(p) = \{y^* | y^* \in Y^j, p \cdot y^* \geq p \cdot y \text{ for all } y \in Y^j\}.$$

Then, we have:

**Lemma 24.1** *Under P.I–P.IV,  $\tilde{S}^j(p)$  is convex.*

*Proof* Let  $y^1 \in \tilde{S}^j(p)$  and  $y^2 \in \tilde{S}^j(p)$ . For fixed  $p$ ,  $p \cdot y^1 = p \cdot y^2 \geq p \cdot y$  for all  $y \in Y^j$ . For  $0 \leq \lambda \leq 1$ , consider

$$p \cdot [\lambda y^1 + (1 - \lambda)y^2] = \lambda p \cdot y^1 + (1 - \lambda)p \cdot y^2 = p \cdot y^2 \geq p \cdot y$$

for all  $y \in Y^j$ .

But  $(\lambda y^1 + (1 - \lambda)y^2) \in Y^j$  by P.I.

QED

**Lemma 24.2** *Under P.I–P.IV,  $\tilde{S}^j(p)$  is nonempty and upper hemicontinuous for all  $p \in \mathbf{R}_+^N$ ,  $p \neq 0$ .*

*Proof* The set  $\tilde{S}^j(p)$  consists of the maximizers of a continuous real-valued function on a compact set. The maximum is hence well defined and the set is nonempty.

To demonstrate upper hemicontinuity, let  $p^v \rightarrow p^\circ$ ;  $p^v, p^\circ \in \mathbf{R}_+^N$ ;  $p^v, p^\circ \neq 0$ ;  $v = 1, 2, \dots$ ; and  $y^v \in \tilde{S}^j(p^v)$ ,  $y^v \rightarrow y^\circ$ .

We must show that  $y^\circ \in \tilde{S}^j(p^\circ)$ . Suppose not. Then there is  $y' \in \tilde{Y}^j$  so that  $p^\circ \cdot y' > p^\circ \cdot y^\circ$ . The dot product is a continuous function:

$$p^v \cdot y' \rightarrow p^\circ \cdot y'$$

$$p^v \cdot y^v \rightarrow p^\circ \cdot y^\circ.$$

Therefore, for  $v$  sufficiently large,  $p^v \cdot y' > p^v \cdot y^v$ . But this contradicts the definition of  $\tilde{S}^j(p^v)$ . The contradiction proves the lemma. QED



**Theorem 24.1** *Assume P.I–P.IV. Then*

- (a)  $\tilde{S}^j(p)$  is an upper hemicontinuous correspondence throughout  $P$ . For each  $p$ ,  $\tilde{S}^j(p)$  is closed, convex, bounded, and nonnull;
- (b)  $\tilde{\pi}^j(p)$  is a well-defined continuous function for all  $p \in \mathbf{P}$ ;
- (c) if  $y^j$  is attainable in  $Y^j$  and  $y^j \in \tilde{S}^j(p)$ , then  $y^j \in S^j(p)$ .

*Proof* Part (a). Upper hemicontinuity and nonemptiness are established in Lemma 24.2. The correspondence  $\tilde{S}^j(p)$  is bounded because  $\tilde{Y}^j$  is bounded. Closedness follows from upper hemicontinuity. Convexity is established in Lemma 24.1. Part (b): For each  $p \in \mathbf{P}$ ,  $\tilde{S}^j(p)$  is nonempty, and for any two  $y', y'' \in \tilde{S}^j(p)$ ,  $p \cdot y' = p \cdot y'' = \tilde{\pi}^j(p)$ . Let  $p^v \in \mathbf{P}$ ,  $v = 1, 2, \dots$ ,  $p^v \rightarrow p^o$ . Let  $y^v \in \tilde{S}^j(p^v)$ . Without loss of generality – because  $\tilde{Y}^j$  is compact – let  $y^v \rightarrow y^o$ . The dot product is a continuous function of its arguments, so  $\tilde{\pi}^j(p^v) = p^v \cdot y^v \rightarrow p^o \cdot y^o = \tilde{\pi}^j(p^o)$ . Thus,  $\tilde{\pi}^j(p)$  is continuous throughout  $\mathbf{P}$ .

Part (c): Proof by contradiction. Suppose  $y^j$  attainable and  $y^j \in \tilde{S}^j(p)$  but  $y^j \notin S^j(p)$ . Then there is  $\hat{y}^j \in Y^j$  so that  $p \cdot \hat{y}^j > p \cdot y^j$ . Furthermore,

$$p \cdot [\alpha \hat{y}^j + (1 - \alpha)y^j] > p \cdot y^j \text{ for any } \alpha, 0 < \alpha \leq 1.$$

But for  $\alpha$  sufficiently small,

$$|\alpha \hat{y}^j + (1 - \alpha)y^j| \leq c,$$

so that

$$\alpha \hat{y}^j + (1 - \alpha)y^j \in \tilde{Y}^j.$$

But then  $p \cdot (\alpha \hat{y}^j + (1 - \alpha)y^j) > p \cdot y^j$  and  $\alpha \hat{y}^j + (1 - \alpha)y^j \in \tilde{Y}^j$ ; thus  $y^j$  is not the maximizer of  $p \cdot y$  in  $\tilde{Y}^j$  and  $y^j \notin \tilde{S}^j(p)$  as was assumed. The contradiction proves the theorem. QED

**Lemma 24.3 (homogeneity of degree 0)** *Assume P.I–P.IV. Let  $\lambda > 0$ ,  $p \in \mathbf{R}_+^N$ . Then  $\tilde{S}^j(\lambda p) = \tilde{S}^j(p)$  and  $S^j(\lambda p) = S^j(p)$ .*

*Proof* Exercise 24.1. QED

### 24.3 Households

We now develop a theory of the household with set-valued demand behavior paralleling the theory of the household developed in [Chapter 16](#). We use all of the structure and assumptions developed there with the exception of the assumption of strict convexity of preferences, C.VI(SC). We use convexity, C.VI(C), which

admits the possibility of set-valued linear segments in demand behavior, occurring, for example, in the case of perfect substitutes in consumption. To see how this might arise, consider Example 24.3.

**Example 24.3** *Convex set-valued household demand.* Let household  $i$ 's possible consumption set  $X^i$  be  $\mathbf{R}_+^2$ , the nonnegative quadrant in  $\mathbf{R}^2$ . Let the household endowment be  $(1, 1)$  with no ownership of shares of firms. At prices  $p \in \mathbf{R}_+^2$ , the household income is  $p \cdot (1, 1) = p_x + p_y$ . Let household preferences be described by the utility function  $u(x, y) = [ax + by]$ . Then household demand can be characterized as

$$D^i(p) = \begin{cases} ([p_x + p_y]/p_x, 0) & \text{for } \frac{p_x}{p_y} < \frac{a}{b} \\ (0, [p_x + p_y]/p_y) & \text{for } \frac{p_x}{p_y} > \frac{a}{b} \\ \{(x, [p_x + p_y - p_x x]/p_y) | x \in [0, (p_x + p_y)/p_x]\} & \text{for } \frac{p_x}{p_y} = \frac{a}{b} \\ \text{undefined} & \text{for } p_x = 0 \text{ or } p_y = 0. \end{cases}$$

Note that  $D^i(p)$  is convex set valued for  $p_x/p_y = a/b$ . This simply reflects the idea that if goods  $x$  and  $y$  are perfect substitutes at the ratio  $a/b$ , then, when their prices occur in this ratio, the household will be indifferent among a whole set of linear combinations of  $x$  and  $y$  in the inverse of this ratio. After all, if the goods  $x$  and  $y$  are perfect substitutes, then it really doesn't matter in what proportion they are used. The demand behavior,  $D^i(p)$ , is described as upper hemicontinuous and convex valued for all  $p$  so that  $p_x \neq 0$  and  $p_y \neq 0$ .

We now define the household's budget set and demand correspondences. The household budget set is precisely as defined in [Chapter 16](#):

$$B^i(p) \equiv \{x | x \in \mathbf{R}^N, p \cdot x \leq M^i(p)\}.$$

The definition of demand behavior for household  $i$  is here just as it was in [Chapter 16](#), but because we are using C.VI(C) (convexity of preferences) rather than C.VI(SC) (strict convexity of preferences) we will be dealing with a demand correspondence rather than a demand function. We have

$$\begin{aligned} D^i &: \mathbf{R}_+^N \rightarrow \mathbf{R}^N, \\ D^i(p) &\equiv \{y | y \in B^i(p) \cap X^i, y \succeq_i x \text{ for all } x \in B^i(p) \cap X^i\} \\ &\equiv \{y | y \in B^i(p) \cap X^i, u^i(y) \geq u^i(x) \text{ for all } x \in B^i(p) \cap X^i\}. \end{aligned}$$

We now define the artificially bounded budget and demand sets much as we did in [Chapter 16](#). Choose  $c$  so that  $|x| < c$  (a strict inequality) for all attainable consumptions  $x$ . Theorem 15.1 assures us that  $c$  exists under P.I–P.IV. The artificially

restricted budget set is then defined as

$$\tilde{B}^i(p) = \{x | x \in \mathbf{R}^N, p \cdot x \leq \tilde{M}^i(p), |x| \leq c\}.$$

Note that  $\tilde{B}^i(p)$  is just as defined in Chapters 12 and 16.  $\tilde{B}^i(\cdot)$  is homogeneous of degree 0, just as is  $B^i(\cdot)$ . We now define the artificially restricted demand correspondence,

$$\tilde{D}^i(p) \equiv \{x | x \in \tilde{B}^i(p) \cap X^i, x \succeq_i y \text{ for all } y \in \tilde{B}^i(p) \cap X^i\}.$$

Note that  $\tilde{D}^i(p)$  is just as defined in Chapters 12 and 16, but under convexity (C.VI(C)),  $\tilde{D}^i(p)$  may be set valued.

Just as in Chapters 13 and 17, firm  $j$ 's profit function is  $\pi^j(p) = \max_{y \in Y^j} p \cdot y$ . Because  $Y^j$  need not be compact,  $\pi^j(p)$  may not be well defined. Firm  $j$ 's profit function in the artificially restricted firm technology set  $\tilde{Y}^j$  is  $\tilde{\pi}^j(p) = \max_{y \in \tilde{Y}^j} p \cdot y$ . The function  $\tilde{\pi}^j(p)$  is always well defined, since  $\tilde{Y}^j$  is compact by definition and P.III.

Just as in Chapters 13 and 17, household  $i$ 's income is defined as

$$M^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \pi^j(p).$$

For the model with restricted firm supply behavior, household income is

$$\tilde{M}^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \tilde{\pi}^j(p).$$

Note that  $M^i(p)$  may not be everywhere well defined because  $\pi^j(p)$  may not be well defined for some  $j \in F$ ,  $p \in P$ . Conversely,  $\tilde{M}^i(p)$  is continuous, real valued, nonnegative, and well defined for all  $p \in \mathbf{R}_+^N$ . By the same argument as in Chapters 12 and 16,  $\tilde{B}^i(p)$  and  $\tilde{D}^i(p)$  are homogeneous of degree 0 in  $p$ . This allows us to confine attention in prices to the unit simplex in  $\mathbf{R}^N$ , denoted  $P$ .

As in Chapter 16, to avoid discontinuities in demand behavior at the boundary of  $X^i$  we will continue to assume C.VII, adequacy of income,

$$\tilde{M}^i(p) \gg \min_{x \in X^i \cap \{y | y \in \mathbf{R}^N, c \geq |y|\}} p \cdot x \geq 0 \text{ for all } p \in P.$$

We want to show that the (artificially restricted) demand correspondence of household  $i$ ,  $\tilde{D}^i(p)$ , is upper hemicontinuous and convex valued. To demonstrate upper hemicontinuity, we will use the Theorem of the Maximum, Theorem 23.3. That theorem requires that the opportunity set, in this case  $\tilde{B}^i(p) \cap X^i$ , be continuous, both upper and lower hemicontinuous. Continuity of  $\tilde{B}^i(p) \cap X^i$  is the message of Theorem 24.2.

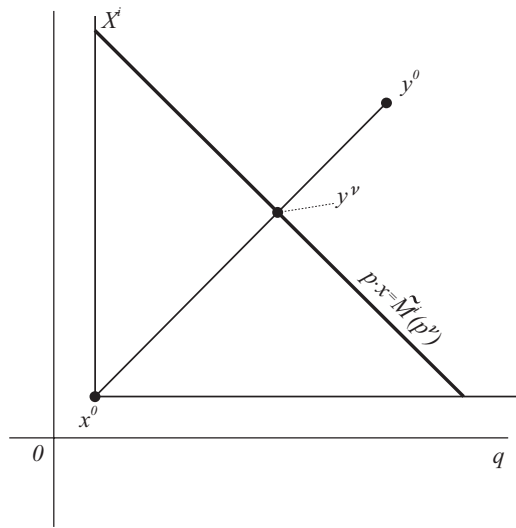


Fig. 24.3. Theorem 23.2 – Continuity of the budget set showing the construction of  $y^v$ .

**Theorem 24.2** Assume P.I–P.IV, C.I, C.II, C.III, and C.VII. Then  $\tilde{B}^i(p) \cap X^i$  is continuous (lower and upper hemicontinuous), compact valued, and nonnull for all  $p \in P$ .

*Proof* P.I–P.IV and Theorem 15.1 ensure that  $c$  is well defined. Continuity of  $\tilde{B}^i(p) \cap X^i$  depends on continuity of  $\tilde{M}^i(p)$ . This follows from definition and Theorem 24.1 (continuity of  $\tilde{\pi}^j(p)$ ). Upper hemicontinuity of  $\tilde{B}^i(p) \cap X^i$  is left as an exercise. Nonnullness follows directly from C.VII. Compactness follows from closedness and the restriction to  $\{x \mid |x| \leq c\}$ . To demonstrate lower hemicontinuity, we will use adequacy of income, C.VII, and the convexity of  $\tilde{B}^i(p) \cap X^i$ . Consider a sequence  $p^v \in P$ ,  $p^v \rightarrow p^\circ$ ,  $y^\circ \in \tilde{B}^i(p^\circ) \cap X^i$ . To establish lower hemicontinuity, we need to show that there is a sequence  $y^v$ , so that  $y^v \in \tilde{B}^i(p^v) \cap X^i$  and  $y^v \rightarrow y^\circ$ . We will consider two cases depending on the cost of  $y^\circ$  at price vector  $p^\circ$ .

**Case 1:**  $p^\circ \cdot y^\circ > 0$  and

$$p^\circ \cdot y^\circ > \min_{x \in X^i \cap \{y \in \mathbf{R}^N, c \geq |y|\}} p^\circ \cdot x.$$

The strategy of proof in this case is to create the required sequence  $y^v$  in the following way. Find a minimum expenditure point,  $x^\circ$  in  $X^i \cap \{x \mid |x| \leq c\}$ . We extend a ray from  $x^\circ$  through  $y^\circ$ . We then take a sequence of points on the ray chosen to fulfill the budget constraint at  $p^v$  and to converge to  $y^\circ$ . That sequence is  $y^v$ . This construction is depicted in Figure 24.3.

For  $\nu$  large, we have

$$p^\nu \cdot y^\circ > \min_{x \in X^i \cap \{y \in \mathbf{R}^N, c \geq |y|\}} p^\circ \cdot x.$$

We choose  $x^\circ$  as a cost-minimizing element of  $X^i \cap \{x \mid |x| \leq c\}$  at prices  $p^\circ$ . Let  $x^\circ \in X^i \cap \{x \mid |x| \leq c\}$  and

$$p^\circ \cdot x^\circ = \min_{x \in X^i \cap \{y \in \mathbf{R}^N, c \geq |y|\}} p^\circ \cdot x.$$

We now construct  $y^\nu$  as a convex combination of  $x^\circ$  and  $y^\circ$ , fulfilling budget constraint at  $p^\nu$ .

$$\text{Let } \alpha^\nu = \min \left[ 1, \frac{[\tilde{M}^i(p^\nu) - p^\nu \cdot x^\circ]}{p^\nu \cdot (y^\circ - x^\circ)} \right],$$

$$y^\nu = \alpha^\nu y^\circ + (1 - \alpha^\nu)x^\circ.$$

For  $\nu$  large,  $\alpha^\nu$  is well defined.  $y^\nu$  is chosen here so that it fulfills budget constraint and converges to  $y^\circ$ . We have  $p^\nu \cdot y^\nu = p^\nu \cdot ((1 - \alpha^\nu)x^\circ + \alpha^\nu y^\circ) \leq \tilde{M}^i(p^\nu)$ .  $\alpha^\nu \rightarrow 1$  as  $\nu$  becomes large. By convexity of  $X^i$  (C.III),  $y^\nu \in X^i \cap \{x \mid |x| \leq c\}$ . For  $\nu$  large,  $p^\nu \cdot x^\circ < p^\nu \cdot y^\circ$  and  $p^\nu \cdot y^\nu \leq \tilde{M}^i(p^\nu)$ . So  $y^\nu \in \tilde{B}^i(p^\nu) \cap X^i$  and  $y^\nu \rightarrow y^\circ$ . Hence, the sequence  $y^\nu$  demonstrates lower hemicontinuity of  $\tilde{B}^i(p) \cap X^i$ .

**Case 2:**  $p^\circ \cdot y^\circ = 0 < \tilde{M}^i(p^\circ)$  or

$$p^\circ \cdot y^\circ = \min_{x \in X^i \cap \{y \in \mathbf{R}^N, c \geq |y|\}} p^\circ \cdot x.$$

Once again we need to construct a sequence  $y^\nu$  with the required convergence properties. In this case, it is trivial. By continuity of the dot product, for large  $\nu$ ,  $p^\nu \cdot y^\circ < \tilde{M}^i(p^\nu)$ . By hypothesis we have  $y^\circ \in \tilde{B}^i(p^\circ) \cap X^i$ . Thus we can set  $y^\nu = y^\circ$ ; then for  $\nu$  large, we have  $y^\nu \in \tilde{B}^i(p^\nu) \cap X^i$  and hence  $y^\nu \rightarrow y^\circ$  trivially.

Cases 1 and 2 exhaust the possibilities. In each case we have demonstrated the presence of sequence  $y^\nu$ , so that  $y^\nu \in \tilde{B}^i(p^\nu) \cap X^i$  and  $y^\nu \rightarrow y^\circ$ . This is precisely what lower hemicontinuity of  $\tilde{B}^i(p) \cap X^i$  requires. QED

Theorem 24.2 demonstrates the continuity of the consumer's opportunity set  $\tilde{B}^i(p) \cap X^i$  as a function of  $p$ . We are not really interested in  $\tilde{B}^i(p) \cap X^i$  on its own. Rather, we are interested in the household demand behavior,  $\tilde{D}^i(p)$ . In order to apply the Kakutani Fixed-Point Theorem and find a general equilibrium, we would like  $\tilde{D}^i(p)$  to be upper hemicontinuous and convex valued. Upper hemicontinuity follows from Theorem 24.2 and the Maximum Theorem (Theorem 23.3). This is demonstrated in Theorem 24.3.

**Theorem 24.3** *Assume P.I–P.IV, C.I, C.II, C.III, C.V, and C.VII. Then  $\tilde{D}^i(p)$  is an upper hemicontinuous nonnull correspondence for all  $p \in P$ .*

*Proof* By Theorem 24.2 above,  $\tilde{B}^i(p)$  is continuous with  $\tilde{B}^i(p) \cap X^i$  nonempty, compact, continuous for all  $p \in P$ . By Theorem 12.1,  $u^i(\cdot)$  is a continuous real-valued function.  $\tilde{D}^i(p)$  is defined as the set of maximizers of  $u^i(\cdot)$  on  $\tilde{B}^i(p) \cap X^i$ . Nonnullness follows because a continuous function achieves its maximum on a compact set. Upper hemicontinuity of  $\tilde{D}^i(p)$  follows from the Maximum Theorem (Theorem 23.3). QED

Recall the convexity assumption

(C.VI(C))  $x \succ_i y$  implies  $((1 - \alpha)x + \alpha y) \succ_i y$ , for  $0 < \alpha < 1$ .

Under C.VI(C), we have convexity of  $\tilde{D}^i(p)$ . This is formalized as Theorem 24.4.

**Theorem 24.4** *Assume P.I–P.IV, C.I, C.II, C.III, C.V, C.VI(C), and C.VII. Then  $\tilde{B}^i(p)$  and  $\tilde{D}^i(p)$  are convex-valued.*

*Proof* Exercise 24.3. QED

Under nonsatiation (C.IV), continuity (C.V), and convexity (C.VI(C)), given the geometry of  $X^i$ , we can rely on households spending all of their available income subject to constraint. This is the implication of Lemmas 24.4 and 24.5.

**Lemma 24.4** *Under C.I–C.V, C.VI(C),  $x \in D^i(p)$  implies  $p \cdot x = M^i(p)$ .*

*Proof* Exercise 24.4. QED

**Lemma 24.5** *Under C.I–C.V, C.VI(C),  $x \in \tilde{D}^i(p)$  implies  $p \cdot x \leq \tilde{M}^i(p)$ . Further, if  $p \cdot x < \tilde{M}^i(p)$ , then  $|x| = c$ .*

*Proof* Exercise 24.5. The proof follows from nonsatiation, C.IV, and convexity C.VI(C). (See proof of Lemma 12.3.) QED

**Lemma 24.6** *Under P.I–P.IV, C.I–C.V, C.VI(C), and C.VII,  $\tilde{D}^i(p)$  is upper hemicontinuous, convex, nonnull, and compact for all  $p \in P$ . If  $M^i(p)$  is well defined and  $M^i(p) = \tilde{M}^i(p)$ , and if  $x \in \tilde{D}^i(p)$  and  $x$  is attainable, then  $x \in D^i(p)$ .*

*Proof* Upper hemicontinuity follows from Theorem 23.2. Convexity follows from convexity of preferences (C.VI(C)) and convexity of  $\tilde{B}^i(p)$  summarized in Theorem 24.4.

If  $x \in \tilde{D}^i(p)$  and  $x$  is attainable then  $|x| < c$ . Note the strict inequality. We now wish to show that  $x \in D^i(p)$ . Suppose not. Then there is  $x' \in B^i(p) \cap X^i$  so that  $x' \succ_i x$ . But then by C.VI(C) convexity of preferences, for all  $\alpha$ ,  $0 < \alpha < 1$ ,  $(1 - \alpha)x + \alpha x' \succ_i x$ . For  $\alpha$  sufficiently small, then  $(1 - \alpha)x + \alpha x' \in \tilde{B}^i(p)$ , but this is a contradiction because  $x$  is the optimizer of  $\succeq_i$  in  $\tilde{B}^i(p)$ . QED

#### 24.4 The market economy

We now bring the two sides, households and firms, of the set-valued economic model together. The demand correspondence of the unrestricted model is defined as

$$D(p) = \sum_{i \in H} D^i(p).$$

For the artificially restricted model, the demand side is characterized as

$$\tilde{D}(p) = \sum_{i \in H} \tilde{D}^i(p).$$

The economy's resource endowment is

$$r = \sum_{i \in H} r^i.$$

The supply side of the unrestricted economy is characterized as

$$S(p) = \sum_{j \in F} S^j(p),$$

and for the artificially restricted economy we have

$$\tilde{S}(p) = \sum_{j \in F} \tilde{S}^j(p).$$

We can now summarize supply, demand, and endowment as an excess demand correspondence.

**Definition** *The excess demand correspondence at prices  $p \in P$  is  $Z(p) \equiv D(p) - S(p) - \{r\}$ .*

*The excess demand correspondence of the artificially restricted model is  $\tilde{Z}(p) = \tilde{D}(p) - \tilde{S}(p) - \{r\}$ .*

Having defined excess demand, we can now state and prove Walras's Law, first for the unrestricted economy and then for the artificially restricted economy.

**Theorem 24.5 (Walras's Law)** *Assume C.IV, C.V, and C.VI(C). Suppose  $Z(p)$  is well defined, and let  $z \in Z(p)$ . Then  $p \cdot z = 0$ .*

*Proof* Let  $z \in Z(p)$ . Substituting into the definition of  $Z(p)$ , we have

$$p \cdot z = p \cdot \sum_{i \in H} x^i - p \cdot \sum_{j \in F} y^j - p \cdot \sum_{i \in H} r^i$$

for some  $x^i \in D^i(p)$ ,  $y^j \in S^j(p)$ .

For each  $i \in H$ , by Lemma 24.4,

$$\begin{aligned} p \cdot x^i &= M^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \pi^j(p) \\ &= p \cdot r^i + \sum_{j \in F} \alpha^{ij} p \cdot y^j. \end{aligned}$$

Now summing over  $i \in H$ , we get

$$\sum_{i \in H} p \cdot x^i = \sum_{i \in H} p \cdot r^i + \sum_{i \in H} \sum_{j \in F} \alpha^{ij} (p \cdot y^j).$$

Taking the vector  $p$  outside the sums and reversing the order of summation in the last term yields

$$p \cdot \sum_{i \in H} x^i = p \cdot \sum_{i \in H} r^i + p \cdot \sum_{j \in F} \sum_{i \in H} \alpha^{ij} y^j.$$

Recall that  $\sum_{i \in H} \alpha^{ij} = 1$  for each  $j$ , and that  $r = \sum_{i \in H} r^i$ . We have then

$$p \cdot \sum_{i \in H} x^i = p \cdot r + p \cdot \sum_{j \in F} y^j.$$

That is, the value at market prices  $p$  of aggregate demand equals the value of endowment plus aggregate supply. Transposing the right-hand side to the left and recalling that  $z = \sum_{i \in H} x^i - \sum_{j \in F} y^j - r$ , we obtain

$$p \cdot \left[ \sum_{i \in H} x^i - \sum_{j \in F} y^j - r \right] = p \cdot z = 0. \quad \text{QED}$$

Walras's Law tells us that at prices where supply, demand, profits, and income are well defined, planned aggregate expenditure equals planned income from profits and sales of endowment. Hence, the value of planned purchases equals the value



of planned sales and the net value at market prices of excess demand is nil. Unfortunately,  $Z(p)$  is not always well defined. This arises because  $Y^j$  and  $B^i(p)$  may be unbounded and hence may not include well-defined maxima of  $\pi^j(\cdot)$  or  $u^i(\cdot)$ , respectively. This shifts our focus to  $\tilde{Z}(p)$ , which we know to be well defined for all  $p \in P$ . We now establish the counterpart of Walras's Law for  $\tilde{Z}(p)$ .

**Theorem 24.6 (Weak Walras's Law)** *Assume C.I–C.V, C.VI(C). Let  $z \in \tilde{Z}(p)$ . Then  $p \cdot z \leq 0$ . Further, if  $p \cdot z < 0$  then there is  $k = 1, 2, 3, \dots, N$  so that  $z_k > 0$ .*

*Proof*  $p \cdot z = p \cdot \sum_{i \in H} x^i - p \cdot \sum_{j \in F} y^j - p \cdot \sum_{i \in H} r^i$ , where  $x^i \in \tilde{D}^i(p)$ ,  $y^j \in \tilde{S}^j(p)$ . For each  $i \in H$ ,

$$\begin{aligned} p \cdot x^i &\leq \tilde{M}^i(p) = p \cdot r^i + \sum_{j \in F} \alpha^{ij} \tilde{\pi}^j(p) \\ &= p \cdot r^i + \sum_{j \in F} \alpha^{ij} (p \cdot y^j), \end{aligned}$$

and

$$\begin{aligned} \sum_{i \in H} p \cdot x^i &\leq \sum_{i \in H} p \cdot r^i + \sum_{i \in H} \sum_{j \in F} \alpha^{ij} (p \cdot y^j) \\ p \cdot \sum_{i \in H} x^i &\leq p \cdot \sum_{i \in H} r^i + p \cdot \sum_{j \in F} \sum_{i \in H} \alpha^{ij} y^j. \end{aligned}$$

Note the changed order of summation in the last term. Recall that  $\sum_{i \in H} \alpha^{ij} = 1$  for each  $j$  and that  $r = \sum_{i \in H} r^i$ . We have then

$$p \cdot \sum_{i \in H} x^i \leq p \cdot r + p \cdot \sum_{j \in F} y^j.$$

Transposing the right-hand side to the left and recalling that  $z = \sum_{i \in H} x^i - \sum_{j \in F} y^j - r$ , we get

$$p \cdot \left[ \sum_{i \in H} x^i - \sum_{j \in F} y^j - r \right] = p \cdot z \leq 0.$$

The left-hand side in this expression is

$$\sum_{i \in H} [p \cdot x^i] - \sum_{i \in H} [\tilde{M}^i(p)].$$

If  $p \cdot z < 0$  then for some  $i \in H$ ,  $p \cdot x^i < \tilde{M}^i(p)$ . In that case, by Lemma 24.5,  $|x^i| = c$ , and hence  $x^i$  is not attainable. Unattainability implies  $z_k > 0$  for some  $k = 1, 2, \dots, N$ . QED

**Lemma 24.7** *Assume C.I–C.V, C.VI(C), C.VII, and P.I–P.IV. The range of  $\tilde{Z}(p)$  is bounded.  $\tilde{Z}(p)$  is upper hemicontinuous and convex valued.*

*Proof*  $\tilde{Z}(p) = \sum_{i \in H} \tilde{D}^i(p) - \sum_{j \in F} \tilde{S}^j(p) - \{\sum_{i \in H} r^i\}$  is the finite sum of bounded sets and is therefore bounded. It is a finite sum of upper hemicontinuous convex correspondences and is hence convex and upper hemicontinuous. QED

As an artificial construct to allow us to prove the existence of equilibrium in the market economy, we introduce an artificially restricted economy.

### 24.5 The artificially restricted economy

We will describe the *artificially restricted* economy by taking the production technology of each firm  $j$  to be  $\tilde{Y}^j$  rather than  $Y^j$ , thus making the supply correspondence  $\tilde{S}^j(p)$  rather than  $S^j(p)$ , and by taking the demand correspondence of each household  $i$  to be  $\tilde{D}^i(p)$  rather than  $D^i(p)$ . In this special restricted case we will refer to the excess demand correspondence of the economy as  $\tilde{Z}(p)$ . By Theorems 24.1 and 24.3, the artificially restricted excess demand correspondence is well defined for all  $p \in P$ :

$$\tilde{Z} : P \rightarrow \mathbf{R}^N.$$

We use this artificially restricted economy as a mathematical construct, which is convenient because supply, demand, and excess demand are everywhere well defined. The *unrestricted* economy is defined by  $Y^j$ ,  $D^i$ , and  $Z$ . As demonstrated in Theorem 24.1 and Lemma 24.6,  $Z(p)$  and  $\tilde{Z}(p)$  will coincide for elements of  $Z(p)$  corresponding to attainable points in  $\tilde{S}^j(p)$  and  $\tilde{D}^i(p)$ . The set  $\tilde{Z}(p)$  is nonempty for all  $p \in P$ , whereas  $Z(p)$  may not be well defined (nonempty) for some elements of  $p \in P$ .

Recall the following properties of  $\tilde{Z}(p)$ :

- (1) Weak Walras's Law (Theorem 24.6): Assuming P.I–P.IV, C.IV, and C.VI(C), we have  $z \in \tilde{Z}(p)$  implies  $p \cdot z \leq 0$ . Further, if  $p \cdot z < 0$ , then there is  $k = 1, 2, 3, \dots, N$ , so that  $z_k > 0$ .
- (2)  $\tilde{Z}(p)$  is well defined for all  $p \in P$  and is everywhere upper hemicontinuous and convex valued, assuming C.I–C.V, C.VI(C), C.VII, and P.I–P.IV. This is Theorems 24.1 and 24.3 and Lemma 24.7.

We will use these properties to prove the existence of market clearing prices in the artificially restricted economy. We will then use Theorems 24.1 and 24.6 and

C.VI(C) to show that the equilibrium of the artificially restricted economy is also an equilibrium of the unrestricted economy. To start the process of establishing the existence of an equilibrium for the artificially restricted economy, we need a price adjustment function. We plan to use the Kakutani Fixed-Point Theorem, and thus we hope to construct an upper hemicontinuous, convex-valued price adjustment correspondence.

Let  $\rho(z) \equiv \{p^* | p^* \in P, p^* \cdot z \text{ maximizes } p \cdot z \text{ for all } p \in P\}$ . Then  $\rho(z)$  is the price adjustment correspondence. For each excess demand vector  $z$ ,  $\rho$  chooses a price vector based on increasing the prices of goods in excess demand while reducing the prices of goods in excess supply. Choose positive real  $C$  so that  $|\tilde{Z}(p)| < C$  for all  $p \in P$ . We know that  $C$  exists (by Lemma 24.7) because  $\#F$  and  $\#H$  are finite and each of the  $\tilde{D}^i(p)$ ,  $\tilde{S}^j(p)$  is chosen from a bounded set (the set of attainable allocations is bounded by Theorem 15.2). Then let  $\Delta = \{x | x \in \mathbf{R}^N, |x| \leq C\}$ . Note that  $\Delta$  is compact and convex:

$$\rho : \Delta \rightarrow P$$

$$\tilde{Z} : P \rightarrow \Delta.$$

**Lemma 24.8**  $\rho(z)$  is upper hemicontinuous for all  $z \in \Delta$ ;  $\rho(z)$  is convex and nonnull for all  $z \in \Delta$ .

*Proof* Exercise 24.6.

QED

## 24.6 Existence of competitive equilibrium

We are now ready to establish existence of competitive general equilibrium. We focus first on the artificially restricted economy and then extend our results to the unrestricted economy.

**Definition**  $p^\circ \in P$  is said to be a competitive equilibrium price vector (of the unrestricted market economy) if there is  $z^\circ \in Z(p^\circ)$  so that  $z^\circ \leq 0$  (coordinatewise) and  $p_k^\circ = 0$  for  $k$  so that  $z_k^\circ < 0$ .

**Theorem 24.7** Let the economy fulfill C.I–C.V, C.VI(C), C.VII, and P.I–P.IV. Then there is a competitive equilibrium  $p^\circ$  for the economy.

The strategy of proof is to create a grand upper hemicontinuous convex-valued mapping,  $\Phi(\cdot)$ , from  $\Delta \times P$ , the Cartesian product of (artificially restricted) excess demand space,  $\Delta$ , with price space,  $P$ , into itself. The mapping takes prices and maps them into the corresponding excess demands and takes excess demands and

maps them into corresponding prices. The mapping  $\Phi$  will have a fixed point by (the corollary to) the Kakutani Fixed-Point Theorem. The fixed point of the price adjustment correspondence,  $\rho(\cdot)$ , will take place at a market equilibrium of the artificially restricted economy. We will then use Theorems 24.1 and 24.6 and Lemma 24.6 to show that the equilibrium of the artificially restricted economy is also an equilibrium of the original (unrestricted) economy. This follows because the equilibrium of the artificially restricted economy is attainable. Hence, at the artificially restricted economy's equilibrium prices, artificially restricted and unrestricted demands and supplies coincide.

*Proof* Let  $(p, z) \in P \times \Delta$ ,  $\Phi(p, z) \equiv \{(\bar{p}, \bar{z}) \mid \bar{p} \in \rho(z), \bar{z} \in \tilde{Z}(p)\}$ . Then  $\Phi : P \times \Delta \rightarrow P \times \Delta$ . The correspondence  $\Phi$  is nonnull, upper hemicontinuous, and convex valued.  $P \times \Delta$  is compact and convex. Then by Corollary 23.1 to the Kakutani Fixed-Point Theorem there is  $(p^\circ, z^\circ) \in P \times \Delta$  so that  $(p^\circ, z^\circ)$  is a fixed point of  $\Phi$ :

$$\begin{aligned} (p^\circ, z^\circ) &\in \Phi(p^\circ, z^\circ), \\ p^\circ &\in \rho(z^\circ), \\ z^\circ &\in \tilde{Z}(p^\circ). \end{aligned}$$

We will now demonstrate that  $(p^\circ, z^\circ)$  represents an equilibrium of the artificially restricted economy. For each  $i \in H$ , and for each  $j \in F$ , there is  $x^{oi} \in \tilde{D}^i(p^\circ)$ ,  $y^{oj} \in \tilde{S}^j(p^\circ)$ , so that  $x^\circ = \sum_i x^{oi}$ ,  $y^\circ = \sum_j y^{oj}$ , with  $z^\circ = x^\circ - y^\circ - r$ , and by the Weak Walras's Law,  $p^\circ \cdot z^\circ \leq 0$ . But  $p^\circ$  maximizes  $p \cdot z^\circ$  for  $p \in P$ . This implies  $z^\circ \leq 0$ , because, if there were any positive coordinate in  $z^\circ$ , then the maximum value of  $p \cdot z^\circ$  would be positive. Moreover, we have either (Case 1)  $p^\circ \cdot z^\circ = 0$  (in which case it follows that  $z^\circ = 0$  or  $z_k^\circ < 0$  implies  $p_k^\circ = 0$ ) or (Case 2)  $p^\circ \cdot z^\circ < 0$  (in which case the Weak Walras's Law implies  $z_k^\circ > 0$  some  $k$ ). But in Case 2,  $\max p \cdot z^\circ$  would then be positive, which is a contradiction. Hence, Case 2 cannot arise, and we have  $p^\circ \cdot z^\circ = 0$ , with either  $z^\circ = 0$  or, if for some  $k$ ,  $z_k^\circ < 0$ , then  $p_k^\circ = 0$ . This establishes  $(p^\circ, z^\circ)$  as an equilibrium for the artificially restricted economy. Now we must demonstrate that it is an equilibrium for the unrestricted economy as well. We have

$$z^\circ = x^\circ - y^\circ - r$$

or

$$x^\circ - z^\circ = y^\circ + r.$$

Because  $z^\circ \leq 0$ ,  $x^\circ - z^\circ \geq x^\circ \geq 0$ . Thus,  $y^\circ + r \geq 0$ . Therefore,  $y^\circ$  is attainable; this implies, by Theorem 24.1, that  $y^{oj} \in S^j(p^\circ)$  for all  $j \in F$ . Furthermore,

because  $y^\circ + r \geq x^\circ$ ,  $x^\circ$  is attainable. Hence, by Lemma 24.6,  $x^{oi} \in D^i(p^\circ)$  for all  $i \in H$ . Thus we have  $p^\circ \in P$ ,  $y^{oj} \in S^j(p^\circ)$ , and  $x^{oi} \in D^i(p^\circ)$ , so that  $\sum_{i \in H} x^{oi} - \sum_{j \in F} y^{oj} - \sum_{i \in H} r^i \leq 0$ , with  $p_k = 0$  for all  $k$  such that  $z_k^\circ < 0$ . Hence  $(p^\circ, z^\circ)$  is an equilibrium for the unrestricted economy. QED

Theorem 24.7 completes the treatment of the existence of equilibrium with set-valued demand and supply behavior. We have demonstrated that all of the results on continuity of demand and supply and existence of equilibrium demonstrated for continuous point-valued demand and supply have counterparts in upper hemicontinuous convex-valued demand and supply. The essential elements that carry over are continuity and convexity in both settings. Note that because the efficiency results of Chapter 19 nowhere depend on point valuedness of demand or supply they are immediately applicable to the correspondence-valued demand and supply behavior studied here in Chapter 24.

### 24.7 Bibliographic note

The use of set-valued supplies and demands in a general equilibrium model, allowing for flat segments in preferences and technologies, first appears in Arrow and Debreu (1954). It is thoroughly expounded in Debreu (1959).

### Exercises

- 24.1 Prove Lemma 24.3 (homogeneity of degree 0): Assume P.I–P.IV. Let  $\lambda > 0$ ,  $p \in \mathbf{R}_+^N$ . Then  $\tilde{S}^j(\lambda p) = \tilde{S}^j(p)$  and  $S^j(\lambda p) = S^j(p)$ .
- 24.2 Prove part of Theorem 24.2: Assume P.I–P.IV, C.I, C.II, C.III, and C.VII. Then  $\tilde{B}^i(p) \cap X^i$  is upper hemicontinuous for all  $p \in P$ .
- 24.3 Prove Theorem 24.4: Assume P.I–P.IV, C.I, C.III, C.V, C.VI(WC), and C.VII. Then  $\tilde{B}^i(p)$  and  $\tilde{D}^i(p)$  are convex valued.
- 24.4 Prove Lemma 24.4: Under C.I–C.V, C.VI(C),  $x \in D^i(p)$  implies  $p \cdot x = M^i(p)$ .
- 24.5 Prove Lemma 24.5: Under C.I–C.V, C.VI(C) (assuming the existence of  $c > 0$ ), if  $x \in \tilde{D}^i(p)$  and  $p \cdot x < \tilde{M}^i(p)$ , then  $|x| = c$ . This result follows from nonsatiation (C.IV) and convexity C.VI(C). See the proof of Theorem 13.2.
- 24.6 Prove Lemma 24.8:  $\rho(\cdot)$  is upper hemicontinuous throughout  $\Delta$ ;  $\rho(z)$  is convex and nonnull for any  $z \in \Delta$ .
- 24.7 The arrow corner is a failure of lower hemicontinuity of the budget correspondence and of upper hemicontinuity of the demand correspondence. It occurs when some prices are zero and when income is just sufficient to

achieve the boundary of the consumption set  $X^i$  (in a typical example, this will occur at a zero income where  $X^i$  is the nonnegative orthant). Consider the following example. Let  $N = 2$ ,  $X^i = \mathbf{R}_+^2$ , and

$$p^\nu = (1 - 1/\nu, 1/\nu), \quad \nu = 1, 2, 3, \dots$$

Then we have  $p^\nu \rightarrow p^\circ = (1, 0)$ . Let  $c$  (the bound on the size of the demand vector) be chosen so that  $100 < c < \infty$ . Let household  $i$ 's endowment vector  $r^i$  equal  $(0, 100)$ , with sale of  $r^i$  being  $i$ 's sole source of income. Then we have

$$\tilde{B}^i(p) = \{x \mid x = (x_1, x_2), |x| \leq c, p \cdot x \leq p \cdot r^i\}.$$

Let  $i$ 's utility function be  $u^i(x_1, x_2) = x_1 + x_2$  so that  $\tilde{D}^i(p) = \{x' \mid x' \in \tilde{B}^i(p) \cap \mathbf{R}_+^2, x' \text{ maximizes } u^i(x) \text{ for all } x \in \tilde{B}^i(p) \cap \mathbf{R}_+^2\}$ . Demonstrate the following points:

- (i) Show that  $(0, c) \in \tilde{B}^i(p^\circ)$ .
- (ii) Show that  $x \in \tilde{B}^i(p^\nu)$ ,  $x = (x_1, x_2)$ , implies  $x_2 \leq 100$ .
- (iii) Show that  $\tilde{D}^i(p^\circ) = \{(0, c)\}$ .
- (iv) Show that  $\tilde{B}^i(p)$  is not lower hemicontinuous at  $p = p^\circ$ .
- (v) Show that  $\tilde{D}^i(p)$  is not upper hemicontinuous at  $p = p^\circ$ .

Discuss this example with regard to the Maximum Theorem (Theorem 23.2).

## 25

### U-shaped cost curves and concentrated preferences

#### 25.1 U-shaped cost curves and concentrated preferences

In intermediate microeconomic theory, a firm's cost function is often described as U-shaped. The notion is that firms producing at low volume have high marginal costs. The marginal costs decline as volume increases and then start to rise again. There is a region of declining marginal costs. But declining marginal costs are inconsistent with convexity of technology, and convex technology is one of the assumptions used to show the existence of general equilibrium in [Chapters 14, 18, and 24](#). Can we reconcile the elementary U-shaped cost curve model with the existence of general equilibrium?

Convexity of preferences was one of the assumptions used to demonstrate continuity or convexity of demand behavior needed for the proofs of existence of general equilibrium in [Chapters 14, 18, and 24](#). But surely there are instances where convexity does not hold. A household might be equally pleased with a blue suit and a gray suit but half a blue suit and half a gray suit is not so satisfactory. A resident may be equally satisfied with an apartment in San Francisco or one in Boston; half time in each is less satisfactory. The household has concentrated preferences (or a preference for concentrating consumption). Can these preferences be reconciled with the existence of general economic equilibrium?

We'll argue in this chapter that the answer is "yes." Using the Shapley-Folkman theorem we'll establish the existence of approximate equilibrium in these settings. The approximation will depend on the dimension of the commodity space,  $N$ . Holding  $N$  fixed while the number of firms  $\#F$  and households  $\#H$  becomes large (as in a fully competitive model) will allow the approximate equilibrium to be arbitrarily close to a full equilibrium as a proportion of the size of the economy.

The strategy of proof is to consider a fictional mathematical construct of an economy where we replace the (possibly nonconvex) typical firm's production technology  $Y^j$  with its convex hull,  $\text{con}(Y^j)$ . We replace the households',  $i \in H$ ,

nonconvex preference contour sets,  $A^i(x)$ , by their convex hulls,  $\text{con}(A^i(x))$ . This fictional construct will fulfill the model of Chapter 24. It will have a market-clearing general equilibrium price vector  $p^*$ . The artificial convex-valued supply and demand correspondences are formed from the convex hulls of the true underlying non-convex-valued supply and demand correspondences. Then the Shapley-Folkman Theorem implies that the market-clearing plans of the fictional convex-valued supply and demand correspondences are within a small bounded distance of the the true economy's underlying nonconvex-valued supply and demand correspondences. That is, the non-convex-valued demand and supply correspondences at  $p^*$  are nearly market clearing. Further, the bound depends on the size of non-convexities in the original economy's sets,  $L$ , and on the dimension of the space,  $N$ , not on the number of firms or households in the economy. Thus, in a large economy, where the number of households in  $H$  becomes large, the average disequilibrium per household becomes small. Thus, in the limit as the economy becomes large (the setting where we expect the economy to behave competitively), the approximation to market clearing can be as close as you wish.

### 25.1.1 U-shaped cost curves versus natural monopoly

Our economic intuition tells us that U-shaped cost curves – a small bounded-scale economy – for the firms in an economy should be consistent with the existence of a competitive equilibrium. But unbounded-scale economies – a natural monopoly – are inconsistent with competitive equilibrium. The intuition is correct. It shows up in the mathematics of the problem in the following way:  $\text{con}(Y^j)$  will typically be closed for  $Y^j$  representing a firm with a U-shaped cost curve. For  $Y^{j'}$  representing a natural monopoly,  $\text{con}(Y^{j'})$  will not be closed. Closedness of  $\text{con}(Y^j)$  will be one of the assumptions of the convexified model, ruling out natural monopoly in the underlying nonconvex economy.

## 25.2 The nonconvex economy

We start with a model of the economy with the same notation and same assumptions as in Chapter 24 with the omission of two assumptions, P.I and C.VI(C). Neither technology nor preferences are assumed to be convex.

### 25.2.1 Nonconvex technology and supply

Supply behavior of firms,  $S^j(p)$ , when it is well defined, may no longer be convex valued. Because  $Y^j$  admits scale economies  $S^j(p)$  may include many distinct points and not the line segments connecting them. A supply curve might look like



Figure 24.2. Alternatively,  $S^j(p)$  might include 0 and a high level of output, but none of the values in between. This is, of course, the U-shaped cost curve case.

### 25.2.2 *Nonconvex preferences and demand*

Demand behavior of households,  $D^i(p)$ , when it is well defined, may no longer be convex valued. Thus it is possible that  $x, y \in D^i(p)$  but that  $\alpha x + (1 - \alpha)y \notin D^i(p)$  for  $0 < \alpha < 1$ .

### 25.2.3 *Nonexistence of market equilibrium*

The proof of Theorem 24.7, relying on the Kakutani Fixed-Point Theorem, requires convexity of  $S^j(p)$  for all  $j \in F$  and of  $D^i(p)$  for all  $i \in H$ . Theorem 24.7 cannot be applied to the nonconvex economy. We cannot rely on the existence of general competitive equilibrium. What can go wrong? Roughly, a demand curve (or correspondence) can run through the holes in a supply curve (or correspondence), resulting in no nonnull intersection and no equilibrium prices.

## 25.3 *Artificial convex counterpart to the nonconvex economy*

We now form a convex counterpart to the nonconvex economy. This artificial convex economy will be designed to fulfill the conditions of Chapter 24 and sustain competitive general equilibrium prices. We will then show, using the Shapley-Folkman Theorem, that the equilibrium price vector of the artificial convex economy supports an approximate equilibrium allocation of the original nonconvex economy. The remaining disequilibrium (unsatisfied demand and supply at these prices) is independent of the size of the economy, as measured by the number of households, total output, or number of firms. Hence, as a proportion of a large economy the remaining disequilibrium can be arbitrarily small.

### 25.3.1 *Convexified technology and supply*

Starting from the nonconvex technology set  $Y^j$ , we merely substitute its convex hull,  $\text{con}(Y^j)$ , for each  $j \in F$ . Then substitute the convex hull of the aggregate technology set for the aggregate set  $Y$ ,  $\text{con}(Y) = \text{con}(\sum_{j \in F} Y^j) = \sum_{j \in F} \text{con}(Y^j)$ . Then we assume the convexified counterpart to P.III (the notation K is intended as a mnemonic for “convex”)

*PK.III*  $\text{con}(Y^j)$  is closed for all  $j \in F$ .

The economic implication of PK.III is that scale economies are bounded – as in the U-shaped cost curve case; average costs are not indefinitely diminishing.

Assumption PK.III rules out natural monopoly in the underlying non-convex economy. Thus, for example,  $Y^j = \{(x, y) | y \leq (-x)^2, x \leq 0\}$  would not fulfill PK.III, but  $Y'^j = \{(x, y) | y \leq (-x)^2, \text{ for } -1 \leq x \leq 0, y \leq \sqrt{-x} \text{ for } x \leq -1\}$  would fulfill PK.III.

Now we introduce a counterpart to P.IV for the convexified economy.

*PK.IV (a) if  $y \in \text{con}(Y)$  and  $y \neq 0$ , then  $y_k < 0$  for some  $k$ .*

*(b) if  $y \in \text{con}(Y)$  and  $y \neq 0$ , then  $-y \notin \text{con}(Y)$ .*

Then we consider a production sector characterized by firms with technologies  $\text{con}(Y^j)$  for all  $j \in F$ . We assume P.II, PK.III, PK.IV. Because the technology of each firm  $j$  is  $\text{con}(Y^j)$ , P.I is trivially fulfilled. Then the production sector fulfills all of the assumptions of Theorem 24.7.

The artificially convex supply behavior of firm  $k$  then is

$$S^{kj}(p) \equiv \{y^o \in \text{con}(Y^j) | p \cdot y^o \geq p \cdot y \text{ for all } y \in \text{con}(Y^j)\}.$$

The artificially convex profit function of firm  $j$  is

$$\pi^{kj}(p) \equiv p \cdot y^o, \quad \text{where } y^o \in S^{kj}(p).$$

Under PK.III, a typical point of  $S^{kj}(p)$  will be a point of  $S^j(p)$  or a convex combination of points of  $S^j(p)$ .

**Lemma 25.1** *Assume P.II, PK.III, and PK.IV, and suppose  $S^{kj}(p)$  is nonempty (exists and is well defined). Then  $y^j \in S^{kj}(p)$  implies  $y^j \in \text{con}(S^j(p))$  and  $\pi^{kj}(p) = \pi^j(p)$ .*

*Proof*  $y^j \in S^{kj}(p)$  implies  $y^j \in \text{con}(Y^j)$ ,  $y^j = \sum \alpha^\eta y^\eta$  where  $y^\eta \in Y^j$ ,  $0 \leq \alpha^\eta \leq 1$ , and  $\sum \alpha^\eta = 1$ . We claim for each  $\eta$  such that  $\alpha^\eta > 0$ , that  $p \cdot y^\eta = p \cdot y^j$ .  $y^\eta \in \text{con}(Y^j)$  so if  $p \cdot y^\eta > p \cdot y^j$  then  $y^j \notin S^{kj}(p)$  contrary to assumption. So  $p \cdot y^\eta \leq p \cdot y^j$  for each  $\eta$ . But if for any  $\eta$  so that  $\alpha^\eta > 0$ ,  $p \cdot y^\eta < p \cdot y^j$  then there is another  $\eta'$  with  $\alpha^{\eta'} > 0$  so that  $p \cdot y^{\eta'} > p \cdot y^j$ , a contradiction. So  $p \cdot y^\eta = p \cdot y^j$  for all  $\eta$  so that  $\alpha^\eta > 0$  and  $y^\eta \in S^j(p)$ . But  $y^j = \sum \alpha^\eta y^\eta$ , so  $y^j \in \text{con}(S^j(p))$ ,  $p \cdot y^\eta = \pi^j(p)$ , but  $p \cdot y^j = p \cdot y^\eta = \pi^j(p)$ , so  $\pi^{kj}(p) = \pi^j(p)$ . QED

### 25.3.2 Artificial convex preferences and demand

Household  $i$ 's budget set  $B^i(p)$  is described in Chapter 24, and as in Chapter 24, there may be price vectors where  $B^i(p)$  is not well defined.

The formal definition of  $i$ 's demand behavior  $D^i(p)$  is precisely the same as in Chapter 24. However, without the convexity assumption, C.VI(C), on  $\succeq_i$  the demand correspondence  $D^i(p)$  may look rather different.  $D^i(p)$  will be upper

hemicontinuous in neighborhoods where it is well defined, but it may include gaps that look like jumps in demand behavior. That's because  $D^i(p)$  may not be convex valued.

To pursue the plan of the proof we need to formalize the notion of artificially convex preferences.

**Definition** Let  $x, y \in X^i$ . We say  $x \succeq_{ki} y$  if for every  $w \in X^i$ ,  $y \in \text{con}(A^i(w))$  implies  $x \in \text{con}(A^i(w))$ .

This definition creates a convex preference ordering  $\succeq_{ki}$  for household  $i$ , by substituting the family of convex hulls of  $i$ 's upper contour sets  $\text{con}(A^i(w))$  for  $i$ 's original upper contour sets  $A^i(w)$ . Without going more deeply into the geometry of these new upper contour sets, it is sufficient to assume

(CK.0)  $\succeq_{ki}$  is a complete quasi-order on  $X^i$ .

(CK.IV) For each  $i \in H$ ,  $\succeq_{ki}$  fulfills C.IV.

(CK.V) For each  $i \in H$ ,  $\succeq_{ki}$  fulfills C.V.

(CK.VI) For each  $i \in H$ ,  $\succeq_{ki}$  fulfills C.VI(C).

We need to develop the notion of a convex-valued counterpart to  $D^i(p)$ . Define  $D^{ki}(p) \equiv \{x^o | x^o \in B^i(p), x^o \succeq_{ki} x \text{ for all } x \in B^i(p)\}$ . Under assumptions C.I–C.III, CK.0, CK.IV, CK.V, CK.VI, and C.VII,  $D^{ki}(p)$  is very well behaved in neighborhoods where it is well defined: upper hemicontinuous, convex valued. Using  $\succeq_{ki}$  as the preference ordering, rather than the nonconvex ordering  $\succeq_i$ , fills in the gaps left in  $D^i(p)$  by the nonconvex ordering.

**Lemma 25.2** Assuming C.I–C.III, CK.0, CK.IV, CK.V, CK.VI, and C.VII, for each  $i \in H$ ,  $x^i \in X^i$ , there is  $\xi^i \in X^i$  so that  $A^{ki}(x^i) = \text{con}(A^i(\xi^i))$ . Further, if  $M^i(p) > \inf_{x \in X^i} p \cdot x$  (consistent with C.VII), and if  $D^{ki}(p)$  is nonempty, then  $D^{ki}(p) = \text{con}(D^i(p))$ .

*Proof* The presence of  $\xi^i$  as specified, follows directly from definition of  $\succeq_{ki}$  under completeness and continuity, CK.0 and CK.V.

Let  $x^i \in D^{ki}(p)$ ;  $x^i$  minimizes  $p \cdot x$  in  $X^i$  subject to  $x \succeq_{ki} x^i$ .  $x^i \in \text{con}(A^i(\xi^i)) \supseteq A^i(\xi^i)$ . Then there is a finite set  $\{w^v\} \subset A^i(\xi^i)$  so that  $x^i = \sum_v \alpha^v w^v$ ;  $0 < \alpha^v \leq 1$ ;  $\sum_v \alpha^v = 1$ . Note that we disregard any  $w^v$  with  $\alpha^v = 0$ . Then  $p \cdot x^i = p \cdot \sum_v \alpha^v w^v = \sum_v \alpha^v p \cdot w^v$ . We claim that, for each  $v$ ,  $p \cdot w^v = p \cdot x^i$ . If not, then for some  $v', v''$ ,  $p \cdot w^{v'} > p \cdot x^i > p \cdot w^{v''}$ . But this is a contradiction:  $x^i$  is then no longer the minimizer of  $p \cdot x$  in  $A^{ki}(x^i)$ . Note then that even though  $x^i$  may not be an element of  $A^i(\xi^i)$ ,  $p \cdot x^i = \inf_{x \in A^i(\xi^i)} p \cdot x$ . Thus,  $D^{ki}(p) = \text{con}(D^i(p))$ . QED

### 25.3.3 Competitive equilibrium in the artificial convex economy

One of the great powers of mathematics is that you only have to solve a problem once: When it reappears, you already know the answer. Even when it reappears under a new wrapping, if it's the same underneath you can say "reduced to the previous case." That's what we've been working on in sections 25.3.1 and 25.3.2: taking the nonconvex economy of section 25.2 and restating it in a fashion where we can reduce consideration of its general equilibrium to a "previous case," the model of Chapter 24.

Consider a convex economy characterized in the following way:

Firms:  $j \in F$ , technologies are  $\text{con}(Y^j)$ , fulfilling P.I, P.II, PK.III, PK.IV.

Households:  $i \in H$ , tastes  $\succeq_{ki}$ , fulfilling C.I, C.II, C.III, CK.IV, CK.V, CK.VI, C.VII; endowments  $r^i$ , firm shares  $\alpha^{ij}$ .

Then this economy fulfills all of the assumptions of Theorem 24.7. Applying that theorem, we know the convex economy has a general competitive equilibrium. That is,

**Lemma 25.3** *Assume P.II, PK.III, PK.IV, CK.0, C.I, C.II, C.III, CK.IV, CK.V, CK.VI, and C.VII. Then there are prices  $p^o \in P$ , production plans  $y^{oj} \in S^{kj}(p^o)$ , consumption plans  $x^{oi} \in D^{ki}(p^o)$ , so that markets clear*

$$\sum_{i \in H} r^i + \sum_{j \in F} y^{oj} \geq \sum_{i \in H} x^{oi},$$

where the inequality applies coordinatewise, and  $p_n^o = 0$  for  $n$  so that the strict inequality holds.

Of course, the result of this lemma, in itself, should be of no interest at all. After all, the convex economy, is a figment of our imagination. The real economy is nonconvex. But now we can apply the power of mathematics. The Shapley-Folkman Theorem (Theorem 8.3, Corollary 8.1) tells us that the actual economy is very near the artificial convex economy previously described. This leads us to the result in the next section: The equilibrium of the constructed convex economy is very nearly an equilibrium of the original nonconvex economy.

## 25.4 Approximate equilibrium

We now use the artificial convex economy set up above and the corollary to the Shapley-Folkman Theorem to establish the existence of an approximate equilibrium in an economy with bounded nonconvexities.

Recall the following definition and the corollary to the Shapley-Folkman Theorem:

**Definition** We define the inner radius of  $S \subset R^N$  as

$$r(S) \equiv \sup_{x \in \text{con}(S)} \inf_{T \subset S; x \in \text{con}(T)} \text{rad}(T).$$

The essence of this definition is to find the radius of the smallest subset  $T \subset S$  that can be sure of spanning (including in its convex hull) an arbitrary point of  $\text{con}(S)$ .

**Corollary 8.1 to the Shapley-Folkman Theorem** Let  $F$  be a finite family of compact subsets  $S \subset R^N$  and  $L > 0$  so that  $r(S) \leq L$  for all  $S \in F$ . Then for any  $x \in \text{con}(\sum_{S \in F} S)$  there is  $y \in \sum_{S \in F} S$  so that  $|x - y| \leq L\sqrt{N}$ .

Now we can apply this corollary to establish the existence of an approximate equilibrium.

**Theorem 25.1** Let the economy fulfill P.II, PK.III, PK.IV, and CK.0, C.I, C.II, C.III, CK.IV, CK.V, CK.VI, C.VII. Let there be  $L > 0$  so that for all  $i \in H$ ,  $x \in X^i$ ,  $j \in F$ ,

$$r(A^i(x)) \leq L, \text{ and } r(Y^j) \leq L.$$

Then there are prices  $p^* \in P$ , production plans  $y^{\dagger j} \in Y^j$ ,  $y^{*j} \in \text{con}(Y^j)$ , consumption plans  $x^{*i} \in X^i$ , and  $x^{\dagger i} \in X^i$  so that

$$\sum_{i \in H} x^{*i} \leq \sum_{j \in F} y^{*j} + r$$

$$p_k^* = 0 \text{ for } k \text{ so that } \sum_{i \in H} x_k^{*i} < \sum_{j \in F} y_k^{*j} + r_k$$

$$p \cdot y^{\dagger j} = \sup_{y \in Y^j} p \cdot y = \sup_{y \in \text{con}(Y^j)} p \cdot y = p \cdot y^{*j}$$

$$p^* \cdot x^{\dagger i} = p^* \cdot r^i + \sum_{j \in F} \alpha^{ij} p^* \cdot y^{\dagger j} = p^* \cdot r^i + \sum_{j \in F} \alpha^{ij} p^* \cdot y^{*j} = p^* \cdot x^{*i}$$

$$x^{\dagger i} \text{ maximizes } u^i(x) \text{ subject to } p^* \cdot x \leq p^* \cdot r^i + \sum_{j \in F} \alpha^{ij} p^* \cdot y^{\dagger j}, \text{ and}$$

$$\left| \left[ \sum_{i \in H} x^{*i} - \sum_{j \in F} y^{*j} \right] - \left[ \sum_{i \in H} x^{\dagger i} - \sum_{j \in F} y^{\dagger j} \right] \right| \leq L\sqrt{N}$$

$$\left| \left[ \sum_{i \in H} x^{\dagger i} - \sum_{j \in F} y^{\dagger j} \right] - r \right| \leq L\sqrt{N}.$$

*Proof* By Lemma 25.3, there is  $p^* \in P$ ,  $y^{*j} \in S^{kj}(p^*)$ ,  $x^{*i} \in D^{ki}(p^*)$  so that

$$\sum_{i \in H} r^i + \sum_{j \in F} y^{*j} \geq \sum_{i \in H} x^{*i},$$

with  $p_k^* = 0$  for  $k$  so that a strict inequality holds, and  $p^* \cdot x^{*i} = p^* \cdot r^i + \sum_{j \in F} \alpha^{ij} p^* \cdot y^{*j}$ . Using Lemmata 25.1, 25.2,  $y^{*j} \in \text{con}(S^j(p^*))$  and  $x^{*i} \in \text{con}(D^i(p^*))$ . Applying Corollary 8.1 to the Shapley-Folkman Theorem, for each  $j \in F$  there is  $y^{\dagger j} \in S^j(p^*)$ , and for each  $i \in H$  there is  $x^{\dagger i} \in D^i(p^*)$  so that

$$\left| \left[ \sum_{i \in H} x^{*i} - \sum_{j \in F} y^{*j} \right] - \left[ \sum_{i \in H} x^{\dagger i} - \sum_{j \in F} y^{\dagger j} \right] \right| \leq L\sqrt{N}.$$

$$\left| \left[ \sum_{i \in H} x^{\dagger i} - \sum_{j \in F} y^{\dagger j} \right] - r \right| \leq L\sqrt{N}.$$

The last inequality follows because  $[\sum_{i \in H} x^{*i} - \sum_{j \in F} y^{*j} - r] \leq 0$ . QED

The theorem says that there are prices  $p^*$  so that households and firms can choose plans that are optimizing at  $p^*$ , fulfilling budget constraint, with the allocations nearly (but not perfectly) market clearing. The proof is a direct application of Corollary 8.1 to the Shapley-Folkman Theorem and Lemma 25.3. The lemma establishes the existence of market clearing prices for an “economy” characterized by the convex hulls of the actual economy. Then, applying the Corollary 8.1 to the Shapley-Folkman Theorem, there is a choice of approximating elements in the original economy that is within the bound  $L\sqrt{N}$  of the equilibrium allocation of the artificial convex economy.

That’s not the end of the story. Note that the bound in Theorem 25.1 depends on the underlying description of the firms and households in the economy but is independent of the size of the economy, the number of households,  $\#H$ . The disequilibrium – gap between supply and demand – in Theorem 25.1 is  $L\sqrt{N}$ . Thus the disequilibrium per head is  $\frac{L\sqrt{N}}{\#H}$ . But  $\frac{L\sqrt{N}}{\#H} \rightarrow 0$  as  $\#H \rightarrow \infty$ . In a large economy, the disequilibrium attributable to U-shaped cost curves or concentrated preferences is negligible.

Theorems 22.3 and 25.1 send a strong message. In a large economy, nonconvex of preferences and bounded nonconvexity in technology are virtually irrelevant to the existence and efficiency of general equilibrium. The extent of disequilibrium and the losses of efficiency are bounded – in a large economy, they are negligible.

## 25.5 Bibliographic note

The treatment here parallels Arrow and Hahn (1971), [chapter 7](#). The demonstration of an approximate equilibrium in a pure exchange economy using the

Shapley-Folkman Theorem appears originally in R. Starr (1969). The limiting case with a continuum (uncountable infinity) of households is developed in R. J. Aumann (1966), and in W. Hildenbrand (1974).

### Exercises

Questions 25.1, 25.2, and 25.3 are based on this two-person pure exchange economy (an Edgeworth box). Let there be two households denoted  $A$  and  $B$ , with different endowments. Superscripts  $A$  and  $B$  are used to denote the name of the households. There are two commodities,  $x$  and  $y$ .

Household  $A$  is characterized as

$$u^A(x^A, y^A) = x^A y^A,$$

for  $x^A, y^A \geq 0$ , with endowment

$$r^A = (6, 2).$$

Household  $B$  is characterized as

$$u^B(x^B, y^B) = \max[x^B, y^B]$$

for  $x^B, y^B \geq 0$ , where  $\max$  means the larger of the terms within brackets, with endowment

$$r^B = (4, 8).$$

$B$ 's utility function is not of the form we usually encounter. It is not a concave function. Though  $B$  likes both  $x$  and  $y$ , for any budget with positive prices,  $B$  prefers her consumption either concentrated on good  $x$  (with no  $y$ ) or concentrated on good  $y$  (with no  $x$ ) rather than mixed between them.  $B$ 's utility function violates assumption C.VI(C) and C.VI(SC).

The usual calculation of for utility maximization subject to budget constraint,  $u_x/u_y = p_x/p_y$ , is not valid for household  $B$ . All of  $B$ 's optimizing plans are corner solutions (where consumption of one good is zero). Use the price space  $P = \{(p_x, p_y) | 1 \geq p_x, p_y \geq 0; p_y = 1 - p_x\}$ .  $B$ 's budget constraint is  $p_x x^B + p_y y^B = p_x 4 + p_y 8$ . For  $p_x > \frac{1}{2}$ ,  $B$ 's utility maximizing choice of consumption subject to budget constraint will be  $x^B = 0, y^B > 12$ . For  $p_x < \frac{1}{2}$ ,  $B$ 's utility maximizing choice of consumption subject to budget constraint will be  $x^B > 12, y^B = 0$ .

For  $p_x < \frac{1}{2}$ ,  $A$ 's demand vector is  $(4, 4)$ . For  $p_x = \frac{1}{2}$ ,  $B$  is equally satisfied with  $x^B = 0, y^B = 12, (0, 12)$ , or  $x^B = 12, y^B = 0, (12, 0)$ , both of which are optimizing

plans. No convex combination of these plans is equally desirable. This Edgeworth box has no competitive equilibrium.

- 25.1 Double the size of the economy given in the exercise introduction. Suppose there are two households  $A1$  and  $A2$  with endowments and preferences identical to those of household  $A$  above. Suppose there are two households  $B1$  and  $B2$  with endowments and preferences identical to those of household  $B$  above.
- (a) Despite the nonconvexity in  $B1$  and  $B2$ 's preferences, the price vector  $p^0 = (\frac{1}{2}, \frac{1}{2})$  is a competitive equilibrium in this economy. Find the competitive equilibrium consumptions for  $A1$ ,  $A2$ ,  $B1$ , and  $B2$ .  $B1$  and  $B2$  will have different (but equally desirable) consumption plans. Demonstrate market clearing.
- (b) Repeat part (a) for four households identical to  $A$  ( $A1, A2, A3, A4$ ) and four households identical to  $B$  ( $B1, B2, B3, B4$ ).
- 25.2 In the economy of the exercise introduction (with only one  $A$  and one  $B$ ), excess demand at  $p^0 = (\frac{1}{2}, \frac{1}{2})$  is either  $(12, 0) + (4, 4) - (10, 10) = (6, -6)$ , or  $(0, 12) + (4, 4) - (10, 10) = (-6, 6)$ . That is, we have  $\tilde{Z}(p^0) = (6, -6)$  or  $\tilde{Z}(p^0) = (-6, 6)$ .
- (a) Now consider the economy with three households identical to  $A$  ( $A1, A2, A3$ ) and three identical to  $B$  ( $B1, B2, B3$ ). Find demand for  $A1, A2, A3$ , and  $B1, B2, B3$  at  $p^0$ , so that the excess demand for the six-household economy is the same (no larger) as in the original two-household economy. Some of the  $B$ -type households have different consumption plans from the other(s), though they all have the same utility.
- (b) Repeat part (a) for an economy with five households of each type. You should still be able to arrange that total excess demand is no larger than in the two-household economy.
- 25.3 Review the results for questions 25.1 and 25.2. They illustrate a general theorem:

**Approximate Equilibrium Theorem for Nonconvex Economies** In a pure exchange economy with nonconvex preferences, there is an (approximate equilibrium) price vector  $p^*$  so that the size of excess demand  $|\tilde{Z}(p^*)|$  depends on the size of individual household endowments and the number of commodities  $N$  but does not vary with the number of households,  $\#H$ . The average size of excess demand,  $(|\tilde{Z}(p^*)|)/\#H$  approaches 0 as the number of households  $\#H$  becomes large.

This result means that for large economies we can achieve an approximate equilibrium without the convexity assumption on preferences. Why



is general equilibrium theory interested in an approximate equilibrium? Does weakening the assumptions of the theory (eliminating C.VI(SC) or C.VI(C)) make the theory more generally applicable? Economics often concentrates on large economies ( $\#H$  becoming large). Why? Explain your answers.

- 25.4 Prof. Clower writes, “Neowalrasian analysis is limited strictly to convex economies” (Clower, “Economics as a deductive science,” *Southern Economic Journal*, 1994). Clower means that Walrasian general equilibrium theory cannot deal with such elementary concepts as U-shaped cost curves. This is a correct description of [Chapters 2–5, 11–18, 23, and 24](#). Results contrary to Clower’s statement are those in [Chapter 25](#), Arrow-Hahn [chapter 7](#), and in MasCollé et al. section 17.I.

Consider the model of a large economy (many households, with total consumption of each good several times larger than the break-even point of the typical firm with U-shaped cost curve) with firms having U-shaped marginal cost and U-shaped average cost curves. What does Walrasian general equilibrium theory have to say about an economy whose firms have U-shaped cost curves? Is Clower right? Does Walrasian general equilibrium theory have nothing to say about that model – other than that it doesn’t fulfill the assumptions?

## Part H

### Standing on the shoulders of giants

The material presented in [Chapters 10–25](#) represents fulfillment of the research agenda in Arrow and Debreu (1954). It represents most of the state of the general equilibrium theory (for economies with a finite number of households) through the 1960s. The next steps in the analysis of the field have used rather more sophisticated mathematics to develop a more refined class of results. Some of those implications are briefly illustrated in [Chapter 26](#). In addition, the computational approach has meant an applied aspect to the general equilibrium theory, an applicability that would have surprised readers of the original article, Arrow and Debreu (1954), when it appeared.

What have we learned? The mathematical method formalizing economic concepts is immensely powerful. It gives form and generality to economic ideas and specifies the scope and limits of their application. [Chapter 27](#) puts the results in perspective.



# 26

## Next steps

This chapter surveys very briefly developments in the general equilibrium theory of the last several decades. There is no room here for the richness and detail that these topics merit. They each have a population of books and articles of their own. Nevertheless, even a beginning student of general equilibrium theory can appreciate a notion of the scope of the generalizations.

### 26.1 Large economies

Chapters 22 and 25 emphasized the importance of large numbers of households in the economy. As the economy becomes large, the core converges to the competitive equilibrium allocations (Theorem 22.2), and, indeed, this result is true even without the assumption of convex preferences (Theorem 22.3). Further – concentrating on the limiting behavior of the economy as the economy becomes large – the assumptions of convex technology and convex preferences are no longer required for existence of competitive equilibrium (Theorem 25.1).

These results are stated as limiting behavior as the economy becomes large. The alternative is to state the results directly for a large economy – an economy with an infinite number of households. One way to do this is to think of the set of households as the points on the unit interval  $[0, 1]$ , an uncountable infinity of households. Then, instead of summing the demands of the households to find total demand, it is appropriate to integrate the demand function over the interval. It is important to emphasize that each point in the interval is negligible (has wealth infinitesimally small compared to the total). This is formalized by saying that the size of any subset of the interval is its Lebesgue measure (a formalization and generalization of length). And of course, the Lebesgue measure of a single point in a nonnull continuum is zero. The familiar feasibility or market

clearing condition of a pure exchange economy

$$\sum_{i \in H} D^i(p) = \sum_{i \in H} r^i \text{ is restated as } \int_H D(p) = \int_H r,$$

where the integrals are taken with respect to the nonatomic measure.

This setting, where the set of households is characterized as an uncountable infinity of individually negligible points leads to the Lyapunov Theorem. That result is the counterpart in a continuum setting of the Shapley-Folkman Theorem. The Lyapunov Theorem says that the integral over a continuum of a correspondence is a compact convex set. Note that the correspondence to be integrated need not be convex valued. Convexification is provided by the process of integration over the continuum.

Thus, in an economy whose agents are points of a continuum or of a nonatomic measure space, with continuity but without assuming convexity, there is a competitive equilibrium and the core and equilibrium set are equivalent. An imprecise restatement of these results is

**Core Equivalence Theorem (Aumann, Hildenbrand, Vind)** *Consider a pure exchange economy where  $H$  is a nonnull, nonatomic measure space so that almost every  $i \in H$  fulfills C.I–C.V, C.VII (omitting C.VI(SC) and C.VI(C)). Then there is a competitive equilibrium price and allocation. The core of the economy is nonempty, and the core is equivalent to the competitive equilibrium allocation.*

Thus the limiting results of Theorems 22.3 and 25.1 are restated here, not as a limit to be approached but as an equivalence.

### 26.1.1 Lebesgue measure and technical issues

Lebesgue measure is an estimate of the size of a subset of  $R^N$ . It is a generalization of the concept of length (in  $R$ ) or volume (in  $R^N$ ). Not all sets are measurable.

Creating an economy described by a nonatomic measure space is not quite as simple as merely saying that the economy is characterized as a continuum. Measure theory is a rich area of mathematics. The notion of measure is the weight or size attributed to a subset of the measure space in taking an integral. The term “nonatomic” is mathematician’s terminology meaning there is no single point of the space with strictly positive measure – there is no indivisibility, no single heavily weighted point. This quality, that each point is individually negligible, is sometimes described (confusingly) by economists as “atomistic.”

Functions on the measure space need to be measurable to be integrable. For the issues of existence of market equilibrium and equivalence of the equilibrium set to the core, the requirements of nonatomic measure and measurability are

not onerous. In some applications – particularly in theoretical macroeconomics or finance – it is desirable in addition that the function values of points in the space be statistically independent of function values at other points. Combining independence with measurability requires some care.

## 26.2 Anything goes!

How informative is the general equilibrium theory about the results (competitive equilibria) that the economy will actually realize? From one point of view, it is hardly informative at all. An arbitrary continuous function from price space into commodity space fulfilling Walras's Law can be shown to be the excess demand function of a plausible economy. There are no testable restrictions on an excess demand function beyond continuity and Walras's Law. The (purposefully) skeptical negative way to describe this result is to say that the general equilibrium theory is completely uninformative about the character of excess demand. Let's begin to formalize this result.

Let  $P_{++} \equiv \{p \mid p \in R^N, p_n > 0, \sum_{n=1}^N p_n = 1\}$ . That is,  $P_{++}$  is the interior of the unit price simplex, admitting only strictly positive prices. Use of  $P_{++}$  is designed to avoid indeterminacies and unlimited demands at the boundary. Then we have

**Theorem (Debreu, Mantel, Sonnenschein [Point-valued version])** *Let  $Z: P_{++} \rightarrow R^N$  ( $N$  finite), so that  $Z(p)$  is continuous throughout  $P_{++}$  and so that  $p \cdot Z(p) = 0$  for all  $p \in P_{++}$ . Then there is a pure exchange economy consisting of  $h \in H, \#H > N, \#H$  finite, so that each  $i \in H$  fulfills C.I–C.V, C.VI(SC), and C.VII, and  $Z(p) = \sum_{i \in H} D^i(p) - \sum_{i \in H} r^i$  for all  $p \in P_{++}$ .*

**Theorem (Debreu, Mantel, Sonnenschein [Set-valued version])** *Let  $Z: P_{++} \rightarrow R^N$  ( $N$  finite), so that  $Z(p)$  is an upper hemicontinuous convex-valued correspondence throughout  $P_{++}$  and so that for each  $z \in Z(p), p \cdot z = 0$  for all  $p \in P_{++}$ . Then there is a pure exchange economy consisting of  $i \in H, \#H > N, \#H$  finite, so that each  $i \in H$  fulfills C.I–C.V, C.VI(C), and C.VII, and  $Z(p) = \sum_{i \in H} D^i(p) - \{\sum_{i \in H} r^i\}$  for all  $p \in P_{++}$ .*

Just about any continuous function (or upper hemicontinuous convex valued correspondence), fulfilling Walras's Law, mapping from the interior of the price simplex into  $R^N$  can be an excess demand function. The space of excess demand functions is a pretty big and arbitrary. The general equilibrium theory puts no meaningful restrictions on the shape of the excess demand function – in that sense, excess demand functions are arbitrary and the theory is uninformative.

The reply to this rather skeptical and negative view is that it is not really taking account of enough information. Specifications of individual endowments and individual optimizations are lost in the summation of the excess demand function.

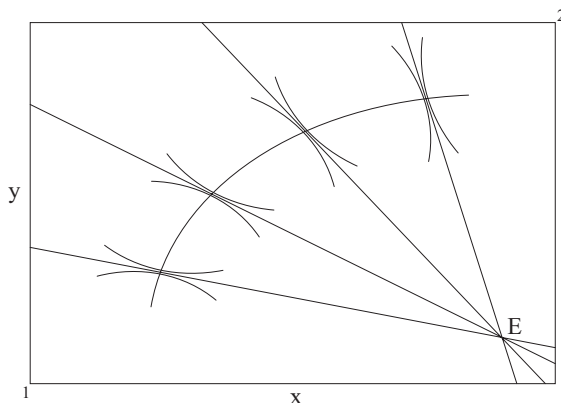


Fig. 26.1. An economy with an infinite number of equilibria.

Suppose, instead we define the equilibrium manifold as

$$\mathcal{M} \equiv \left\{ (r^1, r^2, \dots, r^{\#H}; p; x^1, x^2, \dots, x^{\#H}) \in \mathbb{R}_+^{\#H \times N} \times P \times \mathbb{R}_+^{\#H \times N} \mid \right. \\ \left. M^i(p) = p \cdot r^i, x^i = D^i(p); \sum_{i \in H} r^i = \sum_{i \in H} x^i \right\}$$

$\mathcal{M}$  is the set of combinations of endowments, prices, and consumptions consistent with market equilibrium in a pure exchange economy. Then under the usual assumptions, C.I–C.V, C.VI(SC), and C.VII,  $\mathcal{M}$  is very much restricted. It includes a very small subset of  $\mathbb{R}_+^{\#H \times N} \times P \times \mathbb{R}_+^{\#H \times N}$ . For simplicity, consider a two-household economy,  $\#H = 2$ . Let  $(r^{o1}, r^{o2}; p^o; x^{o1}, x^{o2}) \in \mathcal{M}$ . Then we know quite a lot about what other points  $(r'^1, r'^2; p'; x'^1, x'^2)$  may also  $\in \mathcal{M}$ . In particular, if  $p^o \cdot x^{o1} > p^o \cdot x'^1$  then it follows that  $p' \cdot x^{o1} > p' \cdot x'^1$ . That is, if household 1 could afford  $x'^1$  at prices  $p^o$  but chose  $x^{o1}$  instead and chooses  $x'^1$  at prices  $p'$ , then it must be that 1 cannot afford  $x^{o1}$  at  $p'$ . Repeated application of this principle narrowly defines the equilibrium manifold, making it very informative.

### 26.3 Regular economies and the determinacy of equilibrium

It is easy to come up with examples of economies with an infinite number of equilibria. Figure 26.1 demonstrates an example. But cases like this seem contrived – a small perturbation of the endowment point reduces the example from an infinite number of equilibria to a unique equilibrium. In fact, this observation generalizes. Consider a space of exchange economies characterized by their endowment vectors. Assume the excess demand functions are smooth (twice differentiable).

Then, almost all of the economies (endowment points) will have a finite number of equilibria. “Almost all” here means that the exceptions, endowments of economies with an infinite number of equilibria, constitute a closed set of Lebesgue measure zero in the space of all possible endowment arrays. Again, we restrict attention to pure exchange economies with strictly positive equilibrium price vectors, implying strictly monotone preferences (at least for some households). Without loss of generality, we can restate the price space by choosing a numeraire; set  $p_N \equiv 1$ . The price space is now  $\hat{P} \equiv \{p \in \mathbb{R}^{N-1} \mid p_n > 0, n = 1, 2, \dots, N-1\}$ . We restate the excess demand function as  $\hat{z} : \hat{P} \rightarrow \mathbb{R}^{N-1}$ . A general equilibrium will be characterized by  $p^\circ \in \hat{P}$  so that  $\hat{z}(p^\circ) = 0$ . Recall that the Walras’s Law (with strictly positive prices) implies that market clearing in  $N-1$  markets implies market clearing in the  $N^{\text{th}}$  as well. Assume differentiability of  $\hat{z}$  throughout  $\hat{P}$ , and assume that the  $(N-1) \times (N-1)$  matrix  $[\frac{\partial \hat{z}_i}{\partial p_j}]$  is nonsingular. Then, for each general equilibrium price vector,  $p^\circ$ , the equilibrium is locally unique. In a small neighborhood of  $p^\circ$ , there is no other equilibrium price vector. This is a consequence of the Implicit Function Theorem. The underlying notion of the implicit function theorem is that the condition  $\hat{z}(p^\circ) = 0$  implicitly defines  $p^\circ$  as a function of the parameters of  $\hat{z}$ , those parameters being household endowments. Nonsingularity of  $[\frac{\partial \hat{z}_i}{\partial p_j}]$  implies sufficient curvature of  $\hat{z}$  in the neighborhood of  $p^\circ$  that  $\hat{z}$  is not locally constant. Further, local uniqueness of  $p^\circ$  implies that economy has a finite number of equilibria.

Now let’s generalize this result. Restate  $\hat{z}$  as  $\hat{z}(p, r)$  where  $p$  is the  $N-1$  dimensional price vector and  $r$  is the  $\#H \times N$  dimensional vector of household endowments:  $\hat{z} : \hat{P} \times \mathbb{R}_{++}^{\#H \times N} \rightarrow \mathbb{R}^{N-1}$ . Then we can consider the set of equilibrium prices in  $\hat{P}$  as a function of  $r$ :  $\mathcal{E}(r) \equiv \{p^\circ \in \hat{P} \mid \hat{z}(p^\circ, r) = 0\}$ .

It is now possible to state a remarkable result. Assume  $\hat{z}(p, r)$  is differentiable throughout  $\hat{P} \times \mathbb{R}_{++}^{\#H \times N}$ ; then, for almost every  $r \in \mathbb{R}_{++}^{\#H \times N}$ ,  $\mathcal{E}(r)$  is finite. The term “almost every” has a precise meaning. It means the entire set  $\mathbb{R}_{++}^{\#H \times N}$ , with the possible exception of a closed subset of measure zero. This is a “generic” result. Finiteness of the equilibrium set is true in  $r \in \mathbb{R}_{++}^{\#H \times N}$  on an open set of full measure.

## 26.4 General equilibrium with incomplete markets

In [Chapter 20](#), we noted that the extension of the existence and efficiency results over time and uncertainty requires a large number of futures markets, many more markets than are practical, many more than are available in any real economy. In this sense, most economies, most of the time have markets that are “incomplete” from the viewpoint of an Arrow-Debreu framework. This arises in two ways. There may be fewer Arrow insurance contract markets available than there are states of



the world, or there may be multiple real equilibria *ex post* in some states of the world for given Arrow contracts, making price foresight impossible.

There are examples of a mix of real holdings in some states and Arrow insurance contracts that create nonexistence of *ex post* equilibrium in some states. Though the examples are a source of concern, there are results showing that existence of general equilibrium with incomplete markets is generic – the overwhelming majority of specifications of an economy with incomplete markets will have a general equilibrium.

An insufficient number of Arrow securities markets is thought to reflect several possibilities. Traders may seek to make mutually beneficial contracts contingent on an uncertain event but may be unable to verify the event to objectively or satisfactorily to all parties to the bargain. Market making, creating and enforcing contracts, is a resource-using activity; some contracts though desirable may be too costly to create, market, and enforce so that they are not sustained in equilibrium. Credit constraints may prevent some agents from taking positions, resulting in market inactivity. Whatever the cause, this situation is typically characterized as an available array of futures markets, fewer than future states of the world, so that prospective consumption and trading possibilities cannot be fully spanned (traded across) using available markets.

Most efficiency results will have to be sacrificed in this setting. General equilibrium with incomplete markets will typically not result in an efficient allocation of goods or of risk bearing.

In addition, action and price spaces can become more complex. Consider two distinct event-asset spaces each covering  $S$  states of the world, some of which are the same, others of which differ. Economic agents' actions can move between the two spaces, but a convex combination of actions in each space is in neither. Hence, the action and price space is not convex; the Brouwer and Kakutani theorems can no longer be applied to find a market equilibrium.  $\mathbf{R}^N$  is no longer the appropriate setting for analysis.

## 26.5 Computing general equilibrium

Economists often wish to forecast the effect of an exogenous change on market equilibrium prices and allocations. What will happen to quantities and prices of gasoline and automobiles when the excise tax on gasoline varies? There are some settings where the answer is conveniently available using the implicit function theorem: when the change in the exogenous variables is small and the Jacobian of the system is known and nonsingular.

When changes are large and systematic it is no longer appropriate to apply the implicit function theorem. Then we wish to compute prices and allocations before

and after the systemic change takes place. In the Arrow-Debreu model that calculation consists of searching for a fixed point of the price adjustment process. The search algorithm of Scarf (1967) finds an approximate fixed point, an approximate general equilibrium price vector. This approach has successfully been applied to applied topics, including international trade (forming a customs union) and public finance (tax incidence, deadweight loss). In the case of general equilibrium with incomplete markets, the problem of searching for market clearing prices is considerably more complex because the price space is not convex. Nevertheless, that research program has been successful as well.

### **26.6 Bibliographic note**

An accessible introduction to most topics in this chapter appears in Mas-Colell, Whinston, and Green (1995). [Section 26.1] The original work on economies characterized as continua is by Aumann (1964, 1966), with generalizations by Vind (1964) and Hildenbrand (1974). Sufficient conditions for measurability and integrability under statistical independence appear in Feldman and Gilles (1985). For an overview of the Lyapunov Theorem (Section 26.2), see Loeb and Rashid (1987), and in relation to the Shapley-Folkman Theorem, see Grodal (2002) and Khan and Rath (2009). [Section 26.2] Indeterminacy of the excess demand function reflects the work of Debreu (1974), Mantel (1974), Shafer and Sonnenschein (1982), and Sonnenschein (1973). Restrictions on the equilibrium manifold are developed in Brown and Matzkin (1996). [Section 26.3] The generic result on the finiteness of the number of equilibria found in Debreu (1970), and the regular economy model is fully described in Balasko (1988) and in MasCollé (1985). [Section 26.4] Overviews of general equilibrium models with incomplete markets include Magill and Quinzzi (1996) and Geanakoplos (1990). [Section 26.5] The original computational algorithm appears in Scarf (1967). Surveys of computation of equilibrium prices include Scarf (2008) and Kubler (2008).

## Summary and conclusion

We have covered a classic array of topics in this volume: formulation of the general equilibrium model, existence of general equilibrium, efficiency of general equilibrium, the core of a market economy, and futures and contingent commodity markets.

### 27.1 Overview and summary

The ideas treated in this volume have focused on a single unifying idea as a framework for analyzing economic activity: the general equilibrium of a competitive market. General equilibrium – treating all markets and their interactions simultaneously – is thought here to be the appropriate model to decide whether there are well-defined solutions to the economic decision-making mechanism and whether they have efficiency properties making them desirable. This class of questions goes back well over 200 years in scientific economics. The way we answer them here is the Arrow-Debreu version of the Walrasian economic model (Arrow and Debreu [1954], Arrow [1951]).

We have come to several principal conclusions:

- (i) The models have well-defined solutions; equilibria exist. Sufficient conditions for this result are scarcity, continuity, and convexity on both the consumer and producer sides. This is true both in settings where demand and supply are characterized as point-valued functions and optimizing behavior is uniquely well defined (Theorems 5.1, 14.1, and 18.1) and where they are characterized as set-valued mappings (Theorem 24.7) recognizing the multiplicity of equally profitable production plans a firm may have or the variety of equally satisfactory affordable consumption plans households may consider.
- (ii) The Brouwer Fixed-Point Theorem, Kakutani Fixed-Point Theorem, or their equivalent is necessary to establish the existence of equilibrium result (Uzawa Equivalence Theorem 18.2).

- (iii) General equilibrium allocations are Pareto efficient (First Fundamental Theorem of Welfare Economics, Theorem 19.1). The market ensures against the waste of scarce resources. This is a surprisingly robust result, depending on scarcity and continuity, but not requiring convexity.
- (iv) Assuming convexity of tastes and technology, arbitrary Pareto-efficient allocations can be supported by prices; efficient allocations will be sustained as competitive equilibria subject to an initial redistribution of endowment (wealth). The market can provide the incentives for production and for the desired distribution of any technically feasible output if the income to support it is appropriately distributed (Second Fundamental Theorem of Welfare Economics, Theorem 19.2, and Corollary 19.1).
- (v) In a large economy, the core, which constitutes the outcome of strategic bargaining, is a competitive equilibrium – the long-standing focus on competitive behavior as typical of large economies is sound (Core Convergence Theorem, Theorems 22.2, and 22.3).
- (vi) We can interpret this family of results as applying across time and under uncertainty, subject to the availability of well-articulated markets for allocation over time and across uncertain events.

There it is in modern mathematical form – just what Adam Smith (1776) would have said. The competitive market can work to effectively decentralize efficient allocation decisions. But, as Prof. Sonnenschein reminds us, we have learned something more in the several centuries since Adam Smith:

In 1954, referring to the first and second theorems of classical welfare economics, Gerard wrote “The contents of both Theorems . . . are old beliefs in economics. Arrow and Debreu have recently treated these questions with techniques permitting proofs.” This statement is precisely correct; once there were beliefs, now there was knowledge.

But more was at stake. Great scholars change the way that we think about the world, and about what and who we are. The Arrow-Debreu model, as communicated in *Theory of Value* changed basic thinking, and it quickly became the standard model of price theory. It is the “benchmark” model in Finance, International Trade, Public Finance, Transportation, and even macroeconomics. . . . In rather short order it was no longer “as it is” in Marshall, Hicks, and Samuelson; rather it became “as it is” in *Theory of Value*.

## **27.2 Bibliographic note**

The comments attributed to Hugo Sonnenschein are reproduced with permission from his address to the Berkeley Memorial Conference in honor of Gerard Debreu, 2005. For discussion of the scope and interpretation of mathematical models, see Debreu (1986). The surveys by Geanakoplos (1989) and McKenzie (1981) provide useful summaries and evaluations of the Arrow-Debreu general equilibrium model.

There are excellent bibliographies in Debreu (1982) and Ellickson (1993). For a discussion of Arrow's contributions, see Duffie and Sonnenschein (1989) and Starr (2008).

### **Exercises**

27.1 The style of analysis we have been using is known as “axiomatic,” involving precisely stated assumptions, detailed modeling, and logically derived conclusions. What are the strengths and weaknesses of this approach?

27.2 External effects (such as air pollution, water pollution, annoyance due to neighboring noise, traffic congestion) occur in economic analysis when one firm or household's actions affect the tastes or technology of another through nonmarket means. That is, in an external effect, the interaction between two firms does not take the form of supply of output or demand for input going through the market (and hence showing up in price). It would be characterized rather as the shape of one firm's available technology set depending on the output or input level of another firm. Or it might be characterized as one firm's inputs (like clean air at a tourist resort) being nonmarketed but their availability being affected by the production decisions of another firm.

Does the Arrow-Debreu general equilibrium model (as presented in this volume) treat external effects? Explain your answer. How does the treatment of externalities (or lack of treatment) show up in the specification of the model?

27.3 Describe the significance of the following results:

- (a) The Uzawa Equivalence Theorem, Theorem 18.2. Does it have an implication for the importance of mathematics in economics?
- (b) The Existence of General Equilibrium, Theorems 5.1, 14.1, 18.1, or 24.7.
- (c) The First Fundamental Theorem of Welfare Economics, Theorem 19.1.
- (d) The Second Fundamental Theorem of Welfare Economics, Theorem 19.2 and Corollary 19.1.

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