

Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.

Thank You!

User Community and Partner Ecosystem Make This Opportunity Happen





Oracle's Investment Strategy

Three Core, Concurrent Strategies

Invest in Existing Applications

Commitment to all customers to enhance and support existing applications

Next Generation Cloud-Centric Development and Acquisition

Develop and acquire next generation, best-in-class cloud solutions including: SaaS, laaS, and PaaS

Practical Path to the Cloud

Develop programs and support for customers to adopt cloud on their terms with less risk



The State of PeopleSoft

An Established Rich History and Strong Current State

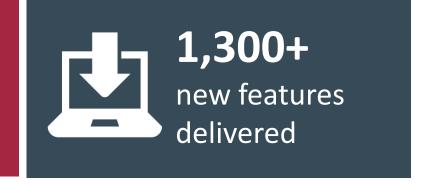












The State of PeopleSoft

A Vibrant Strong Future



Intuitive

modern, mobile user experience enabled by Fluid UI



Selective Adoption

choose what to adopt and when



Roadmap

driven by customers



Continuous Innovation

new features delivered, multiple times a year



Cloud Deployment

greater agility with simplified operations



Support

"<u>through</u> <u>at</u> *least*" 2027



Absolute Commitment to PeopleSoft

Confidence in PeopleSoft as Your Long Term Solution



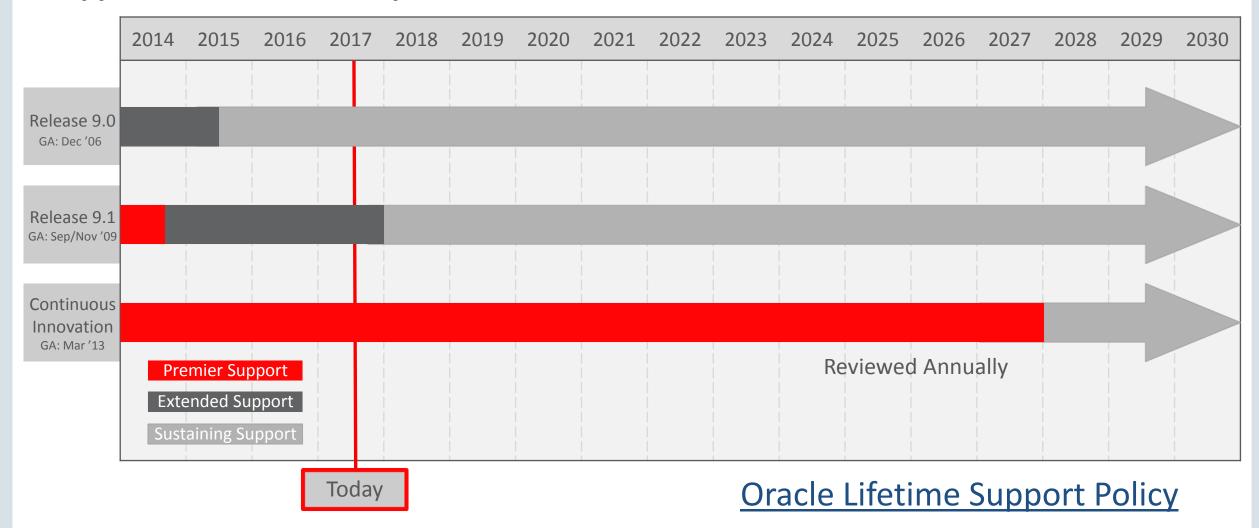


Long Term Support

Ongoing Investment



Support Timelines for PeopleSoft





Learn more about Oracle Lifetime Support Policies on Oracle.com

The Anatomy of Oracle Lifetime Support Under PeopleSoft Continuous Innovation

Oracle's PeopleSoft Continuous Innovation Releases

Numeric identifier of latest release delivered (i.e. "Update Image")

Product	Latest Release	GA Date	Premier Support Ends	Extended Support Ends	Sustaining Support Ends
CRM	13	Feb 2017	Jun 2022	Not Available	Indefinite
CS	5	Apr 2017	Dec 2027	Not Available	Indefinite
ELM	15	Jan 2017	Dec 2027	Not Available	Indefinite
FMS/ESA/SCM	23	Mar 2017	Dec 2027	Not Available	Indefinite
HCM *2	22	Apr 2017	Dec 2027	Not Available	Indefinite
Portal Solutions	4	Jun 2017	Oct 2022	Not Available	Indefinite

Premier Support provided "through at least" Dec 2027

Date latest release (i.e. "Update Image") became available

PeopleSoft CRM, CS, ELM, FMS, ESA, SCM and HCM moved to a Continuous Innovation model with the initial delivery of the 9.2 release.

Portal Solutions moved to Continuous Innovation for the 9.1 release. With Continuous Innovation, all new functionality is delivered as updates to the existing release; upgrades are not required to gain access to new features and capabilities. All fixes and updates are cumulative and available to all customers in the most current release. Support dates are evaluated for update annually, and will be provided through at least the dates above.

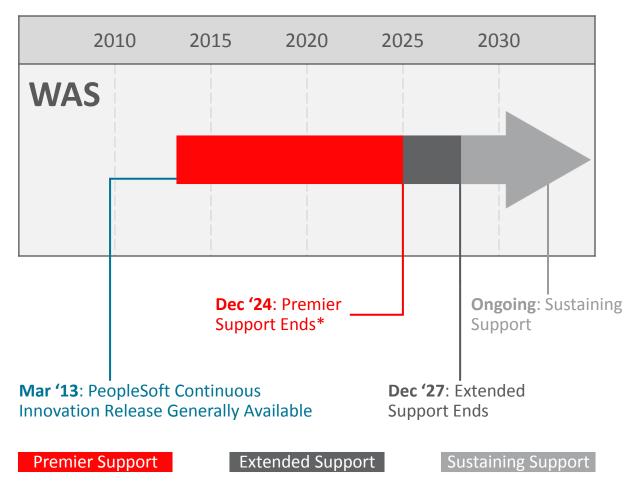
ates above.

Support dates evaluated annually for possible extensions

Each release (i.e. "Update
Image") is cumulative and
inclusive of all previous releases



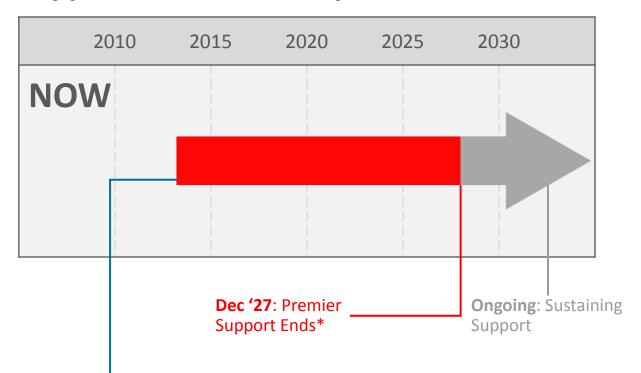
Support Policies for PeopleSoft



- Premier Support "<u>through</u> <u>at</u>
 <u>least</u>" December 2027
- December 2027 is <u>NOT</u> an end of life date
- Alignment with Continuous Innovation delivery model
- No uplift fees associated with Extended Support
- *Support dates evaluated for annually for possible extensions
- Full details on <u>Oracle Lifetime</u>
 <u>Support Policy: Oracle Applications</u>



Support Policies for PeopleSoft



Mar '13: PeopleSoft Continuous Innovation Release Generally Available

Premier Support

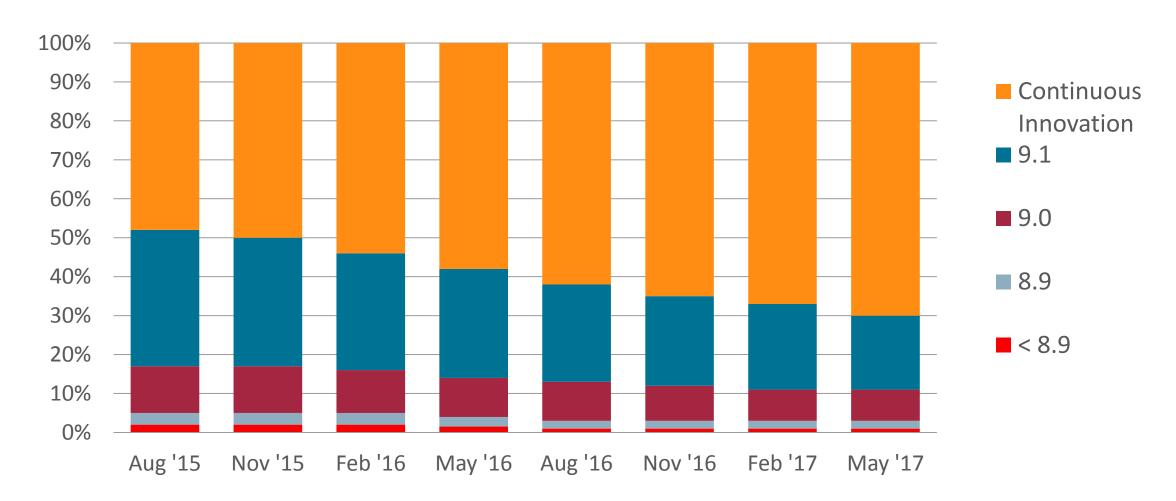
Extended Support
Not needed for
Continuous Innovation
release

Sustaining Support

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70% of All Active Customers Are Under Continuous Innovation





Add On Services from Oracle Advance Customer Support (ACS)

- Global Payroll Tax Updates for Select Countries
- Payroll for North America Tax Updates
- United States Tax Form 1099 Updates
- Severity 1 Fixes



Customers Advised to Contact ACS to Learn More (acsdirect_us@oracle.com)

Investment Strategy: Make PeopleSoft a Powerful, Industry Leading, Modern Solution



Intuitive, Mobile User Experience



Analytic Driven Decision Making



Robust, Industry Specific Capabilities



Flexible, Low Cost Consumption and Deployment



What is Driving Investment?

- Delivery of foundational investments (e.g. Fluid UI, Selective Adoption, deployment to Oracle Cloud).
- Delivery of functionality that addresses the strategic imperatives of customers.
- Focus on products, geographies, and industries where the majority of customers exist.
- Rationalize product portfolio when appropriate to maximize development effort and mitigate risk.

Focus on Maximizing Value to Our Customers



How is Investment Delivered?

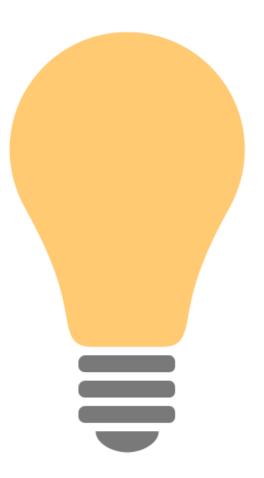
- Customer driven Selective Adoption of maintenance and new features.
- Continuous Innovation model delivers application Update Images quarterly.
- PeopleTools releases planned for every 12 18 months.
- Roadmap for next ~18 months documented on the "Planned Features and Enhancements" page.

Focus on Maximizing Value to Our Customers



PeopleTools Update

- PeopleTools 8.56 includes:
 - Cloud Manager*
 - Elasticsearch*
 - Page Composer*
 - "Classic Plus" UI
 - Fluid UI Enhancements
 - Update Manager Analytics Enhancements
 - Additional Platform Certifications



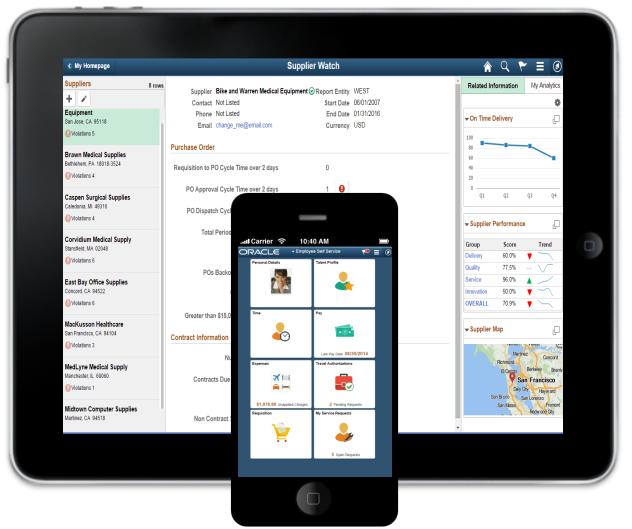
Continued Delivery of PeopleTools Releases Every 12 - 18 Months



^{*}included in PT8.56 but initially delivered on PT8.55

Ongoing Investment in PeopleSoft The Result is Today's PeopleSoft is Fundamentally Different

- Modern, Intuitive User Experience
- Actionable, Embedded Analytics
- Flexible and Personalizable
- Customer Driven Selective Adoption
- Cost Saving Lifecycle Management
- Deployment to Cloud





Investment Strategy: Make PeopleSoft a Powerful, Industry Leading, Modern Solution



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Robust, Industry Specific Capabilities

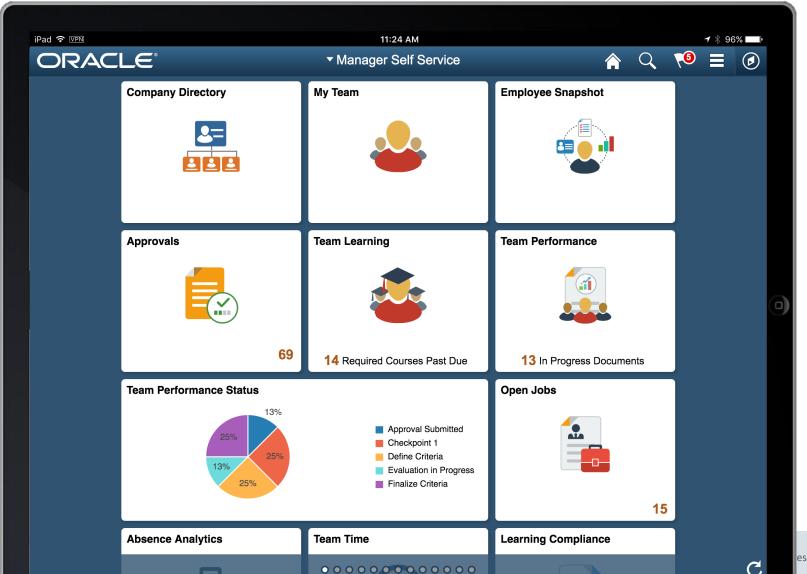


Flexible, Low Cost Consumption and Deployment



Intuitive, Mobile User Experience

PeopleSoft's Modern User Experience is Fluid UI

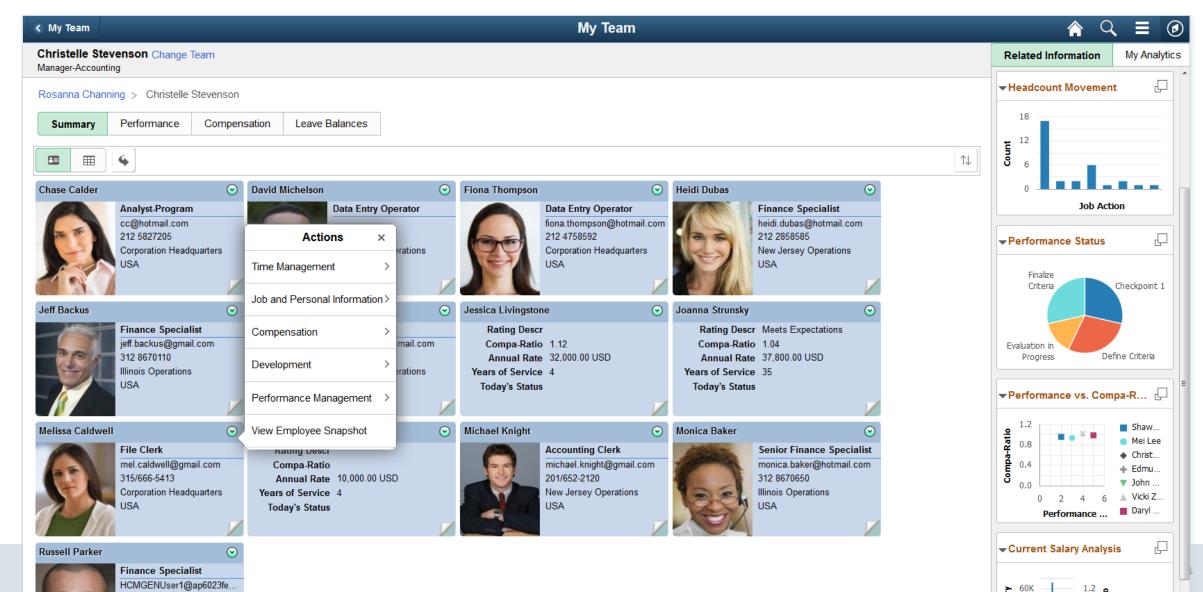


- Simple and Intuitive
- New Navigation Paradigm
- Search Driven
- Alerts and Notifications
- Responsive
- For Mobile and Desktop
- Personalizable
- Interactive
- Contextual Actions
- Information Centric

Built on PeopleSoft

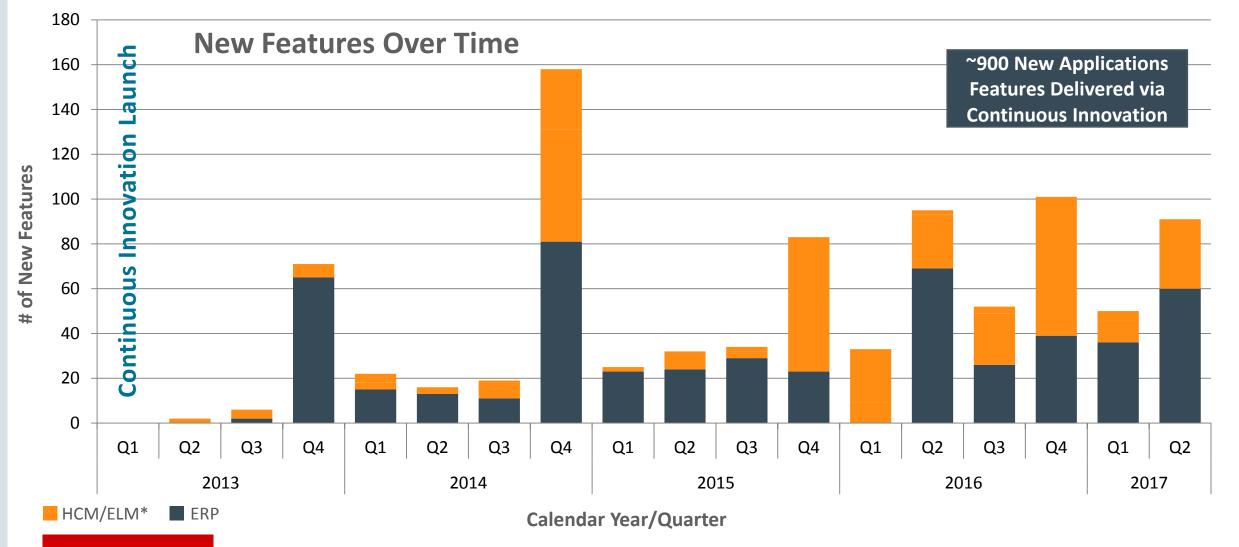
Analytic Driven Decision Making

Related Content and Simplified Analytics: The Right Information in the Right Place



Robust, Industry Specific Capabilities

Continuous Innovation Means Continuous Value





Flexible, Low Cost Consumption and Deployment

Embrace the New Mind Set of PeopleSoft Selective Adoption



A world without upgrades — your business systems are agile and responsive.





O Updates are frequent — new features and maintenance are continuously delivered.



You're in control — you decide what to apply and when to apply them.



Flexible, Low Cost Consumption and Deployment

PeopleSoft on the Oracle Cloud



The PeopleSoft You Know





The PeopleSoft You Own





The PeopleSoft That Works













Your Business and IT Landscape is Changing

What Your Organization is Looking For

- Mobility
- Modern User Experience
- Best-in-Class Business Capabilities
- Business Agility
- Cost Savings



Software is Only Part of the Solution — Leadership is Needed Barriers to Delivering What Your Organization is Looking for Are Not All Software Issues



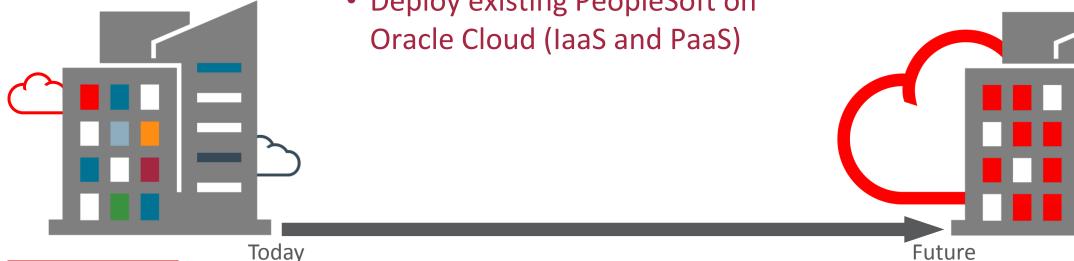
- Very IT Driven and Centric
- Lack LOB Ownership of Applications
- Change Averse
- Build/Customize First Mentality
- Many Legacy Customizations
- User Experience for "Power Users"
- Lacking a Mobile Strategy
- Expensive Manual Operations
- Rigid Hardware Deployment



Leadership During a Time of a Changing Landscape

It's the Journey Not the Destination

- Take advantage of current PeopleSoft offering.
- Employ a Selective Adoption strategy for PeopleSoft.
- Deploy existing PeopleSoft on Oracle Cloud (IaaS and PaaS)

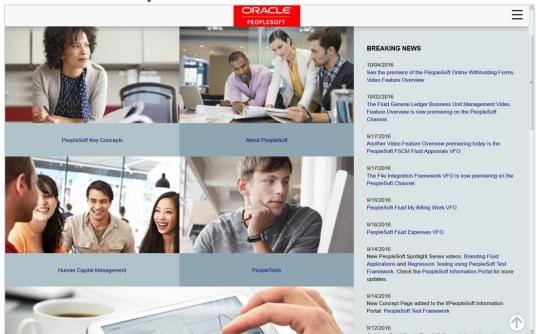




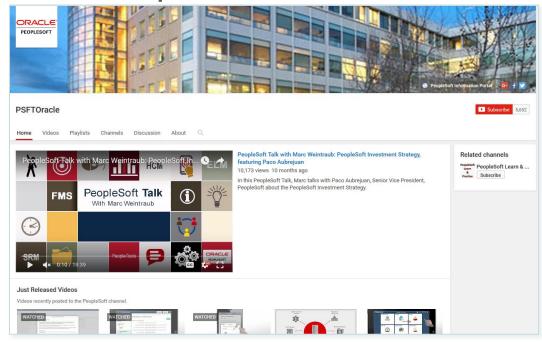
Get Connected and Stay Informed

Key PeopleSoft Information Sources

PeopleSoft Information Portal



PeopleSoft YouTube Channel









Linked in

Oracle PeopleSoft Development

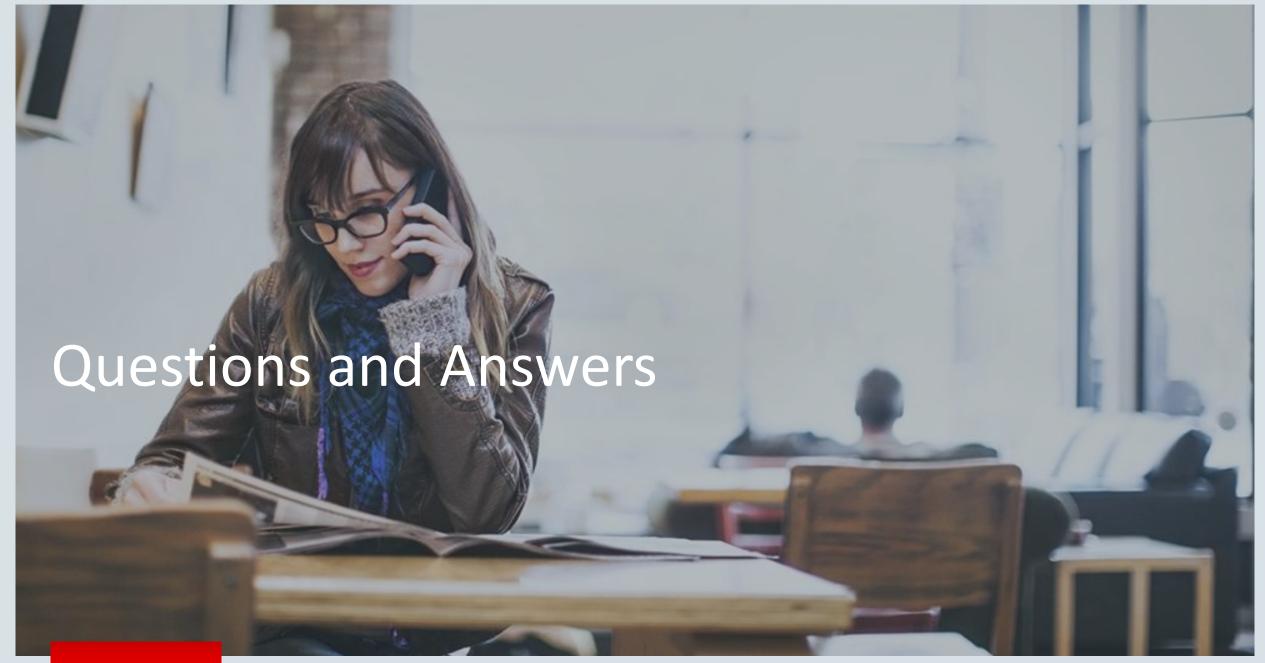
Group



Blogs

click images





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