



Geospatial Automation

Holland Glass Fiber Rollout



May 22, 2012

We deliver Global Engineering Solutions. Efficiently.

Holland Geography



Area:

Total: 41,526 km2 (16,033 sq mi)

Land: 33,883 km2 (13,082 sq mi)

Water: 7,643 km2 (2,951 sq mi)

o Coastline: 451 Km (280 mi)

Land boundary: 1,027 km (638 mi)

Telcos

- KPN
- Versatel (Tele2)
- Telfort (KPN)
- UPC Netherlands
- Ziggo



Source: Worldatlas & Wikipedia

Dutch Internet Trends



Increasing demand for higher bandwidth and higher quality TV services













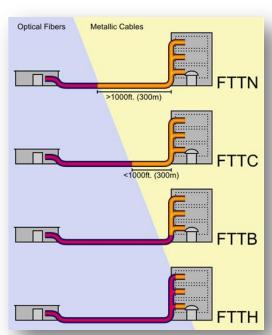
Triple-play

Source: KPN

What is FttH



- A delivery of a communications signal over optical fiber cable
- Reaches home / business from telecom operator exchange
- FttH is a new and fast growing method of providing vastly higher bandwidth to consumers and businesses
- Various FttH models:
 - FTTn Node fiber (Copper)
 - FTTc Curbside Cabinet (Copper/Ethernet)
 - FTTp Business fiber (Ethernet/Fiber)
 - o FTTh Home fiber
- FttH infrastructure is almost underground



Source: FTTH Forum



FttH enables high-speed digital applications for society



Internet





Telephony

Broadband

Digital TV

Gaming







Online Movies

Unlimited Mobility

Smart Homes

GIS Evolution for Telecom





Opportunities & Challenges



Opportunities

Long term superior technology for Dutch market - Glass FttH

Pilots delivered promising commercial results so far

Connect all homes in the Netherlands - Ambition

Target to pass 80% of NL homes by 2015

Challenges

Use of Spatial Software

Automation of Spatial

Registration of Data

Situation created a massive urgency

- Limited Resources
- Technologies
- Budgets





Truly Spatial & Automated

Complete FttH Engineering Cycle Analysis, Planning & Design

Registration & Construction Pack

30+ Spatial Productivity Tools

10+ Spatial Quality Tools

Various Products Support

User friendly Software

Eliminating Network Complexity while Achieving higher Productivity

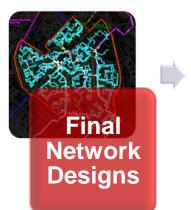
Infi-Plan Lifecycle













- Landbase cleaning
- Geo coordinate mapping
- Properties verification
- Road / Water canal crossings

- Clusters formation
- DistributionPointslocation
- Duct / Trench / Fiber routes
- New areas

- Demand points
- Access / DistributionFiber / Ducts
- Trench / Drilling Routes
- Road / Dams crossings

- Low level details
- Access / Distribution BoM / BoQ
- Splice Sheets
- Schematics
- Field Templates

- DatabaseFields
- Access / Distribution Splices
- Equipment and details
- Port Connectivity details

Automation Process



Geo Topology

Demand Points Placement

Cluster Placement

Center Line Placement

House Entry Placement

Fiber Routes Placement

Distribution Points Placemat

Access Trench / Drilling Routes



Automation Tools



















Client Benefits

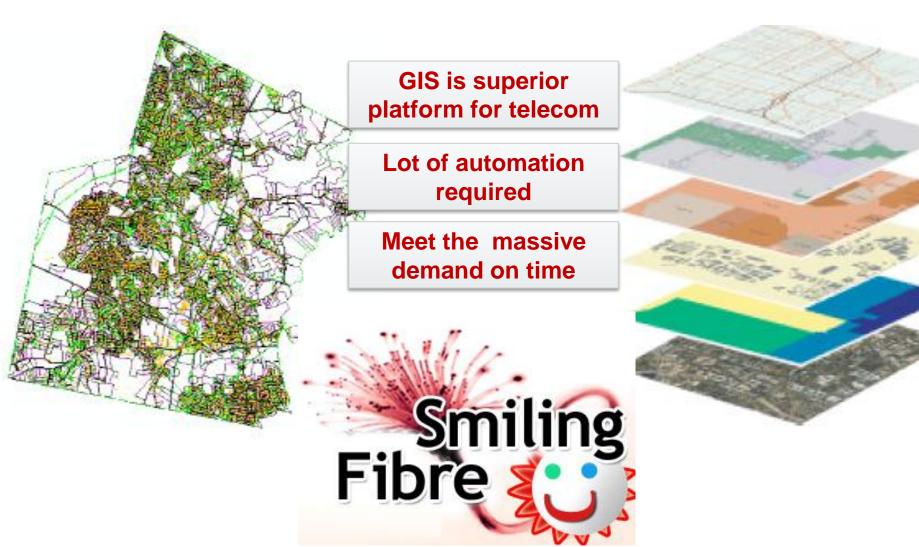


- Large numbers of networks in a short time
- Consistent and faster FttH network products
- High quality products / Optimized
- Minimize / Elimination of re-works
- Time & Process optimization
- Leveraging of Spatial benefits
- Effective / Accurate registration
- Reduced Costs



Conclusion







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We deliver Global Engineering Solutions. Efficiently.