

Global Execution Services Algorithmic Trading

Making the world liquid



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Our Execution Services

Natixis delivers high value-added tailor-made services combining **Quant Research**, **Sales Trading and Execution expertise** in a team of 50 specialists with an outstanding understanding of local needs.

Beyond our focus on **European Markets and major MTF**, we are constantly improving our service offer and expanding our worldwide network. We can offer a wide diversity of services ranging from pure **Direct Market Access (DMA) to Direct Capital Access (DCA) and Direct Strategy Access (DSA)**.

Our expert proprietary algorithmic strategies provide opportunistic event-driven execution and robust risk control. They are back-tested daily and are continuously evolving.

Natixis algorithms are developed in-house using all Natixis execution and market expertise and embedded specific cash and derivatives techniques. Natixis Execution tools allow our clients to trade in line with the market, capture liquidity, and increase alpha return.

WHAT WE OFFER

We Provide Clients with Broad Access to Equity Markets

- Direct access or via external brokers
- Direct Market Access (DMA) / Sales Trading execution
- Long standing markets and alternative platforms
- Institutional, corporate and retail network clients
- Commission Sharing Agreement (CSA)

Algorithmic Execution

- In-house algorithms with proven track records
- Direct Strategy Access (DSA)

Direct Capital Access (DCA)

- Electronic access to cash equity market making
- Trading for size at best bid/offer

Market Making - Cash Equity, ETF, Convertible Bond, Flow Derivatives

Dedicated desks for each activity

Leader in Order Routing for Retail Network and Small Asset Managers

Synthetic prime brokerage

- Access to Natixis repo and financing capabilities
- Integrated with our execution facilities

Smart Order Router

Access to a broad spectrum of alternative platforms

Internal Matching

Recognised cross-network capacity

Customized Single Order Execution

• 10 pan-European traders-dealers

Program Trading – Pair Trading

Customized product range

Best Execution Analytics

- Market watch publications
- Client-based transaction cost analysis (TCA)
- Client assistance to formulate best execution strategies



Our Algorithmic Trading

Simplicity

Natixis algorithms are **easy to use** and require minimum user input: numerous parameters are automatically determined by the algorithms according to the characteristics and value of the targeted markets.

Innovation

Our experts are constantly developing **prototypes** to improve algorithms already in production. We run **daily performance analyses** of our algorithms and focus our efforts on sub-optimal executions.

Flexibility

Our algorithms are the result of **pure in-house developments**. This allows for a dynamic evolution of algorithms according to changing market conditions and Quant Research innovation. Such flexibility is also leveraged to offer **fast customisation and tailor-made solutions** to our clients.

Focus on multi-venue

In order to cope with the fragmentation of modern financial markets, Natixis algorithms are **designed to trade on any available source of liquidity** and our benchmarked algorithms integrate **multimarket price sources**.

The opportunity to connect to and trade on new external and internal liquidity pools is permanently screened by our expert team with a view to finding the **perfect balance between latency, coverage and costs** while maximising **execution quality**. Our execution team can also access third party algorithms for specific purposes such as **liquidity hunting on dark pools**.

Integration of standard order types

In addition to our **Price and Volume Driven Algorithms**, Natixis Equity Markets has leveraged its trading and IT infrastructure to offer the whole range of standard orders (**Market on Open/Close, Peg, Iceberg**).



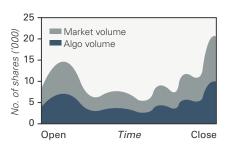
1.0 Volume Weighted Average Price

A strategy that releases waves into the markets (Primary exchange and MTFs) using stock specific historical volume profiles in order to execute the order close to the **Volume Weighted Average Price (VWAP)** over a chosen period of time, with some randomization to reduce gaming risks.

The **VWAP** algorithm aims to execute a global quantity at an average price close to the Market Volume Weighted Average Price over a defined period of time.

CHARACTERISTICS

VWAP is to be favoured in the following cases



- To limit the market impact by executing a large quantity not too quickly.
- To execute totally an order (without guarantee if the order is limited).
- Suitable for a liquid security with a stable volume profile from one day to the next.

Main Parameters

	Description
Start / End time	By default, start time is at reception of the order, potentially including market open if received before the opening auction.
Trading style	Conservative, neutral and aggressive. The conservative option suits a favorable price variation while Aggressive option applies better to an adverse price trend.

	Description
%Volume	The strategy will limit the participation rate to this maximum volume constraint. Order may not be completed. As soon as the limit constraint is respected, the strategy spreads the volume over a short period in order to reduce market impact.
Price limit	The strategy will apply the price limit to orders. Orders may not be completed. As soon as the limit constraint is respected, the strategy will spread the volume over a short period in order to reduce market impact.
Would price	The strategy will aim to complete the order if the stock trades at the Would price or better. The use of the Would option may significantly deviate the execution price from the benchmark price.

1.0 Volume Weighted Average Price

VWAP Algorithm Specificities

During the related period, the algorithm regularly sends orders to the market according to a distribution function of the representative curve of the considered stock historical volumes.

The period is broken down into execution intervals, the duration of which is determined optimally by the algorithm to reduce the market impact. Trading strategy will adapt to real time market conditions in order to limit and reduce the risk of price deviations.

To go further...

Adjustments are automatically applied to the execution strategy if the algorithm detects significant spreads between the price estimations and/or volumes and the intraday prices/volumes. The algorithm uses iceberg orders on exchanges where this order type is available.

VWAP Parameters

Quantity : Start Time : 09:00:00	Trading Style : NEUTRAL ▼
End Time : 18:00:00	induity oyle. [incoming
Limit Price :	
Would Price :	
% Volume :	



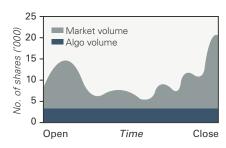
2.0 Time Weighted Average Price

A wave trading strategy that releases waves into the markets (Primary exchange and MTFs) using evenly divided time buckets between start and end time, with some randomization to reduce gaming risks.

The Time Weighted Average Price (TWAP) algorithm aims to execute a quantity by following a linear volume allocation profile.

CHARACTERISTICS

TWAP is to be favoured in the following cases



- Anticipation of high volume periods with adverse prices (TWAP better than VWAP in that case).
- To limit the market impact by not executing a large quantity too quickly.

Main Parameters

	Description
Start / End time	By default, the start time is at reception of the order, potentially including market open if received before the opening auction.
Trading style	Conservative, neutral and aggressive. The conservative option suits a favorable price variation while the aggressive option applies better to an adverse price trend.

	Description
%Volume	The strategy will limit the participation rate to this maximum volume constraint. Order may not be completed. As soon as the limit constraint is respected, the strategy spreads the volume over a short period in order to reduce market impact.
Price limit	The strategy will apply the price limit to orders. Orders may not be completed. As soon as the limit is respected, the strategy will spread the volume over a short period in order to reduce market impact.
Would price	The strategy will aim to complete the order if the stock trades at the Would price or better. The use of the Would option may significantly deviate the execution price from the benchmark price.



2.0 Time Weighted Average Price

TWAP Algorithm Specificities

During the related period, the algorithm regularly sends the markets equal quantities of orders to execute. In order to avoid suffering a sudden temporary market variation, a maximum percentage of participation might be added.

The execution is made so as to minimize market impact. The user can act on the impact's level by configuring the level of aggressiveness (on the price). When a limit price is reached, executions are suspended as long as the limit is not met. The linear allocation profile of the executed quantities might not be respected (the price condition has priority over the volume) and the order may not be completed at the end of the period.

To go further...

Execution Strategy adjustments are automatically applied if the algorithm detects significant spreads between price and/or volume estimations and intraday prices/volumes. The algorithm uses iceberg orders on exchanges where this order type is available.

TWAP Parameters

Trading Style: NEUTRAL
OK Cancel



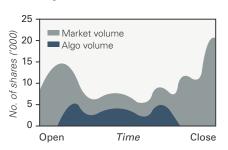
3.0 Participate

The **Participate** strategy, also known as Percentage of Volume (POV) trades at a user defined percentage of the current market volumes on primary exchanges and MTFs until the order is completed or market closes. This strategy can be strict or dynamically adapted to market conditions.

Participate algorithm aims to follow (live) the exchange volumes on the market by respecting a target level of participation.

CHARACTERISTICS

Participate is to be favoured in the following cases



- Satisfied with current prices.
- Willing to limit the market impact on the execution period.

Main Parameters

	Description
Start / End time	By default, start time is at reception of the order, potentially including market open if received before the opening auction. End time will apply if the order has not been completed before.
Trading style	Conservative, neutral and aggressive. The conservative option suits a favorable price variation while the aggressive option applies better to an adverse price trend.
%Volume	Targeted participation rate.

	Description
Price limit	The strategy will apply the price limit to orders. Orders may not be completed. Volume traded outside the price limit is not taken into account by the strategy.
Would price	The strategy will attempt to complete the order if the stock trades at the Would price or better. The use of the Would option may significantly deviate the final participation rate from the targeted participation rate.



3.0 Participate

Participate Algorithm Specificities

Until the quantity to be executed is completed, the algorithm sends orders to the market to be executed, according to the defined participation ratio, and according to the volume traded in the markets.

In order to adjust the execution to market conditions, the algorithm may get behind/ahead the level of target participation, but still respecting a maximum spread (which is determined according to the security, etc...).

Furthermore, trading style is customizable. If you consider that favorable market conditions should apply, then select the conservative trading style. In the case of adverse market condition, the aggressive style would suit better. Executions are suspended as long as the limit is not respected.

This algorithm does not guarantee completion of the order on the current day (the risk is greater if the order is limited).

To go further...

A possible delay is gradually caught up to limit the market impact.

Participate Parameters

Quantity:	
Start Time : 09:00:00	Trading Style : NEUTRAL ▼
End Time : 18:00:00	
% Volume :	
Limit Price :	
Would Price :	



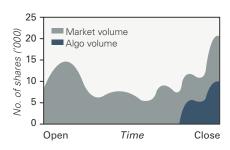
4.0 Target Close

The **Target Close** strategy manages the market impact of the order on the closing price by defining the strategy's optimal start time based on historical volumes and real-time market conditions.

The strategy is designed to require minimum input from user.

CHARACTERISTICS

Target Close is to be favoured in the following cases



- This strategy allows the user to participate in auction phases without any concern about the opening/closing hours as well as auction order characteristics.
- Reduce market impact on closing price of significant orders while minimizing market risks.

Main Parameters

	Description
% Intraday volume	Maximum intraday volume participation rate estimated from historical intraday volumes.
% Close volume	Maximum auction volume participation rate estimated from historical auction volumes.

	Description
Price limit	The strategy will apply the price limit to orders. Orders may not be completed. Volume traded outside the price limit is not taken into account by the strategy.



4.0 Target Close

Target Close Algorithm Specificities

According to specific market auction characteristics, the strategy uses the Stock Exchange standards to send orders. This strategy will automatically define the optimal start of the order, will use the **VWAP** strategy during continuous trading and send the remaining quantity during the auction, while targeting % volume parameters based on historical data.

Target Close Parameters

-Parameters: Ta	rget Close			
Quantity : Limit Price : % Intraday Volume : % Close Volume :				
			OK	Cancel

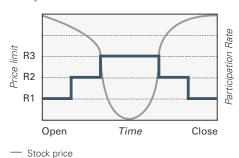


5.0 Steps

The **Steps** strategy trades at a user defined percentage of the primary exchange and MTFs volumes and increases or decreases this participation rate when the stock price reaches user defined levels.

CHARACTERISTICS

Steps is to be favoured in the following cases



 The strategy makes it possible to simulate other algorithm behaviours such as Momentum, Value or Implementation Shortfall while offering better controls over specific constraints.

Main Parameters

Algo Participation

	Description
Start / End time	By default, start time is at reception of the order, potentially including market open if received before the opening auction. EndTime will apply if the order has not been completed before.
% Volume	Targeted participation rate.
Trading style	Conservative, neutral and aggressive. The conservative option suits a favorable price variation while the aggressive option applies better to an adverse price trend.

	Description
Price limit	The strategy will apply the price limit to orders. Orders may not be completed. Volume traded outside the price limit is not taken into account by the strategy.
Direction / Price level / Ratio %	Direction is either above or below. New participation rate should apply when the stock price is "Above or Below" the Price Level. Maximum consistency controls are applied to these parameters at the start of the strategy. The user can define up to 3 ranges.



Steps Parameters

Quantity:	Direction 1 : Above	Trading Style: NEUTRAL
Start Time : 09:00:00	PriceLevel 1 :	
End Time : 18:00:00	Ratio 1 (%):	
% Volume :	Direction 2 : Below	
Limit Price :	PriceLevel 2 :	
	Ratio 2 (%):	



6.0 Momentum/Value

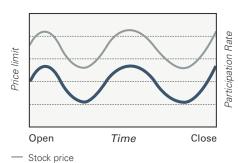
The two strategies trade at a targeted percentage of the current volumes on primary exchanges and MTFs, and dynamically adjust this participation rate to stock price variations benchmarked to a reference price.

The reference price can be automatically defined by the strategy or entered by the user. The Value Strategy will increase the participation rate when the stock price moves favorably and decrease it when the stock price moves away from the reference price.

The **Momentum** Strategy adopts the opposite behaviour.

CHARACTERISTICS

Momentum/Value is to be favoured in the following cases



trading belief. • The Momentum strategy suits

The Value Strategy suits mean-reverting

trend-following belief.

Main Parameters

Algo Participation

	Description
Start / End time	By default, start time is at reception of the order, potentially including market open if received before the opening auction. End Time will apply if the order has not been completed before.
Trading style	Conservative, neutral and aggressive. The conservative option suits a favorable price variation while the aggressive option applies better to an adverse price trend.

	Description
Price limit	The strategy will apply the price limit to orders. Orders may not be completed. Volume traded outside the price limit is not taken into account by the strategy.
Would price	The strategy will attempt to complete the order if the stock trades at the Would price or better.
Reference price	The strategy replaces the mid-point bid offer with the defined reference price as the benchmark price.

6.0 Momentum/Value

Momentum/Value Parameters

Quantity:	Trading Style : NEUTRAL	¥
Start Time : 09:00:00		
End Time : 18:00:00		
Reference Price : 🗌		
Limit Price :		
Would Price :		

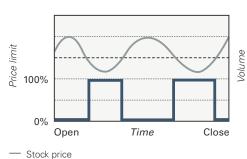


7.0 Hunt

The **Hunt** strategy provides the opportunity to execute an order on the primary exchange and MTFs while never being placed in the market and thus to minimize information leakage.

CHARACTERISTICS

Hunt is to be favoured in the following cases



- Suitable for illiquid instruments.
- To execute an order at a limit price without being visible to the market.

Main Parameters

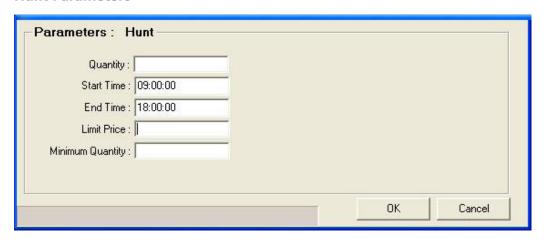
Algo Participation

	Description
Start / End time	By default, start time is at reception of the order, potentially including market open if received before the opening auction. EndTime will apply if the order has not been completed before.
Price limit	The strategy reacts to liquidity offered at the price limit or better.

Optional Parameters

	Description
Minimum quantity	The strategy will react to favorable price only if available liquidity is above the Minimum Quantity so as to reduce information leakage for small quantities.

Hunt Parameters



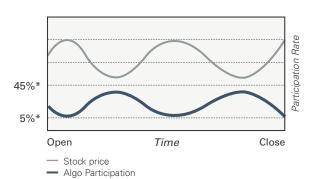
8.0 Implementation Shortfall

The objective of **Implementation Shortfall** is to minimize the execution cost of an order. The aim is to try trading off the real time market impact cost of the order and the opportunity cost of delayed execution. The strategy will increase the targeted participation rate when the stock price moves favorably and decrease it when the stock price moves adversely.

The strategy is designed to trade on primary exchanges and MTFs, requiring minimum input from the user.

CHARACTERISTICS

Implementation Shortfall is to be favoured in the following cases



- Order benchmarked to the current stock price (bid-offer mid price) with decent liquidity.
- Orders where you want to control market impact** while benefiting from favorable conditions (as regards price and volume variations).
- * Participation limit excluded from limit & would price
- ** to specific benchmark

Main Parameters

	Description
Start / End time	By default, start time is at reception of the order, potentially including market open if received before the opening auction. EndTime will apply if the order has not been completed before.
Trading style	Conservative, neutral and aggressive. The conservative option suits a favorable price variation while the aggressive option applies better to an adverse price trend.

	Description
Price limit	The strategy will apply the price limit to orders. Orders may not be completed. Volume traded outside the price limit is not taken into account by the strategy.
Would price	The strategy will aim to complete the order if the stock trades at the Would price or better.
Reference price	The strategy replaces the mid-point bid offer with the defined reference price as the benchmark price.

8.0 Implementation Shortfall

Implementation Shortfall Parameters

Parameters : Implementation	Shortfall Trading Style: NEUTRAL ▼
Start Time : 09:00:00 End Time : 18:00:00 Reference Price : Limit Price : Would Price :	
N.	OK Cancel



Natixis Equity Markets Global Execution Services Natixis Execution Algorithms in a Nutshell

Do you want to know more?

Our Algorithmic Trading Expert Team will be pleased to answer your questions.

Call us on +33 (0) 1 58 55 92 66 / 06 99 / 05 09 (Paris) 0800 917 15 47 (London)

or email to dsa.support@natixis.com

Variety
8 algorithms, 1 SOR, a range of order types

nis, i son, a range di didei types

Accessibility
Direct access on clients' gateways via FIX

Simplicity

Automatic setting of most parameters

Performance
Daily analysis and backtests

Flexibility

In-house developments means fast customisation

Defragmentation

Multi-venue trading and benchmarks

Volume Driven Algorithms

Used to control the execution rate. Better suited for long duration orders – from 30 min to 1 day

	Used to control the execution rate. Better suited for long duration orders – from 30 min to 1 day			
	VWAP	TWAP	PARTICIPATE	TARGET CLOSE
Performance Diagram Market volume Algo volume Stock price Algo Participation	25 0000 20	25 (000) ss 15 o Open Time Close	25 0000 00	25 (000) ss 15 o Open Time Close
Strategy Objective	Aims to target the VWAP (Volume Weighted Average Price) over a defined period not exceeding the day.	Aims to execute trades evenly based (on time) not volume over a defined period not exceeding the day.	Aims to execute trades at a user predefined participation rate based on real-time volume until the order is completed.	Aims to execute trades targeting the closing price while monitoring the market impact on the closing auction by beginning the order before the auction if needed.
Usage	VWAP target orders. Passive strategy in order to minimize market impact on large orders. Liquid securities with low volume variance market impact on large orders.	Anticipation of unfavorable prices during high volume periods. Alternative strategy to VWAP but with a flat volume profile. Liquid securities with high volume variance.	Execution in line with real-time market volume with a trade price close to the VWAP over the execution period. Satisfied with current market price but willing to reduce market impact over the execution period.	Closing prices target orders. Orders with the ability to minimize market impact over the closing price.
Main Parameters	Limit price Percentage of volume Would Trading style: conservative, neutral, aggressive	Limit price Percentage of volume Would Trading style: conservative, neutral, aggressive	Limit price Percentage of volume: main parameter Would Trading style: conservative, neutral, aggressive	Limit price Percentage of volume: available for intraday and auctions
Typical Order/ Example	Buy 150,000 shares over the day including open and closing auctions with a volume limit of 20%.	Buy 150,000 shares spread evenly between open and closing auctions with a volume limit of 20%.	Buy 150,000 shares at a participation rate of 25% not exceeding a price 40.20 with a neutral trading style until completed or market closes.	Buy 150,000 shares targeting the closing price without exceeding 25% of the estimated volume during the execution period.
Main Behaviour	Volume and price delay When a volume or price limit is set the limit condition is not met. As soon as the limit is reached, the short period of time Volume profile calculation A volume profile for 2,500 securities is generated at least every day based on historical data using proprietary models. Confidence level indicators are generated in order to analyse		Price delay When a volume or price limit is set, trades are suspended as long as the limit condition is not met. As soon as the limit is reached, the volume delay is gradually caught up in order to reduce market impact.	Execution strategy Historical volumes are used to define the start time and volume placed at the closing auction. Although minimum input is required, several execution strategies for trading before the closing auction are proposed.

Price Driven Algorithms

Can execute 100% of an order very rapidly if market conditions are compatible with order parameters

and between the dd the arrival price that the stock price trend. Is to minimize the ne execution price cow while assuming would be	en Time Close execute all liquidity d at a better price than price while not being the market.	• Aims to minimize the spread between the execution price and the arrival price.
and between the dd the arrival price that the stock price trend. Is to minimize the ne execution price cow while assuming would be	d at a better price than price while not being n the market.	
ne execution price ce while assuming would be	where information leakage	
haviour. eting the arrival ing a belief on ture trend.	e very detrimental. arly suited to illiquid stocks.	Large orders targeting the arrival price while monitoring the impact cost. To reduce impact on liquid stocks and improving performance compared to a constant participation rate.
Limit pri Minimur sservative, re	rice Im quantity	Limit price Would Trading style: conservative, neutral, aggressive Reference price
ubject to an without by style, increase ate when the price 41.00 and		Buy 150,000 shares targeting the arrival price subject to an aggressive trading style. Try to complete the order below 40.20.
automatically • Dynamic or price v	c triggers as mid-point within the spread can ed in order to reduce	Ouantitative model The algorithm will automatically define in real time the participation rate balancing the impact risk and the market risk. In a favorable price move, the algorithm will substantially increase the participation rate.
91	tive model automatically the alancing the e market risk. e move, the stantially price chang or price be defining informat market.	tive model automatically the alancing the market risk. a move, the quantity of 100 shares. Price change Dynamic triggers as mid-point or price within the spread can be defined in order to reduce information leakage to the market.



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