

# GOVERNMENT PROGRAMME

The premium deal-making platform gathering the most senior players in Africa's upstream

# AOW

AFRICA OIL WEEK



a Hyve event

**1-5 November 2021**

CTICC 2, Cape Town, South Africa

## A TRACK RECORD OF DELIVERING



# 1854

SENIOR LEVEL DELEGATES



# 39

NATIONAL GOVERNMENT DELEGATIONS



# 26

MINISTERS & GOVERNMENT LEADERS



# 78

COUNTRIES REPRESENTED



# UNLIMITED

DEAL-MAKING OPPORTUNITIES

ENDORSED BY:



**energy**

Department:  
Energy  
REPUBLIC OF SOUTH AFRICA

# ABOUT AFRICA OIL WEEK

---

Now in its 27th year, Africa Oil Week (AOW) is a world-renowned brand that is synonymous with supporting international oil, gas and energy companies in engaging with governments to transact on investment opportunities and new ventures.

Over the last 3 years AOW has invested in a dedicated Government Relations team who have the mandate of supporting governments in attracting international investors and operators as partners on key projects and licensing rounds.

Our programme is carefully curated to ensure ministries can fast-track the signing of MOUs on shovel-ready projects and licenses, whether through direct bids or open bidding. You will have a dedicated platform to meet the most important CEOs, SVPs, CFOs and brokers to advance your oil, gas and energy strategy. We can support your government in the following ways:

- **Ministerial Keynotes:** We will provide the relevant minister the opportunity to open a dedicated national showcase to a group of senior decision-makers who have a specific interest in your oil, gas and energy sector
- **National Oil Companies:** We provide National Oil Companies with a platform to promote and market bidding rounds, geology and below-ground opportunities to 180 operators and geophysical companies.
- **Regulators:** We can support regulators and concessionaires by providing a platform to promote your favorable fiscal and governance policy to our audience. This will help you set yourself apart from the competition at a time when business competitiveness is critical to private sector participation.



“  
The Africa Oil Week Government Programme formalises an environment conducive to deal-making for ministries, concessionaires, regulators and National Oil Companies

**Paul Sinclair**, Director of Africa Oil Week

# PROVIDING A DEAL-MAKING PLATFORM FOR GOVERNMENT

Africa Oil Week is synonymous with deal-making across African oil, gas and energy. The Africa Oil Week government programme will provide your ministry

with an exclusive platform to meet CEOs, investors and partners who are looking to develop new business in the African upstream.

# BECOMING A GOVERNMENT PARTNER

Once you have contacted our Government Relations team, they will reach out personally to gain a better understanding of your requirements. This will include:

- **Investment:** Upstream investment and partnership opportunities
- **Licensing:** The licensing rounds or licenses you wish to promote
- **Infrastructure investment:** The projects into which you are seeking capital investment
- **Data rooms:** Working with your NOC or geophysical partner to host data rooms to promote your national geology to the world's largest operators

- **Private meeting programme:** Hosting a full day of closed-door meetings with global operators, geophysical companies, banks and funds to initiate growth in your upstream and energy sectors
- **Policy and governance promotion:** Delivering a national showcase on the developments surrounding the ease of doing business in your country.

Africa Oil Week is home to the largest number of CEOs and deal-makers in the global upstream. This is your unique opportunity to access that community and tap into global capital and partnerships that will drive the future success of your hydrocarbon and energy sector.

## OPPORTUNITIES:

### NATIONAL SHOWCASE

A national showcase is a dedicated platform for your country to engage with operators, geophysical companies and investors about the upstream project and licensing opportunities in your country. Promote reforms and new legislation to ensure your country is seen as a competitive risk adjusted opportunity in which to participate.



### MEETING PROGRAMME

As a part of the programme, you will have the opportunity to access our meeting programme, where our concierge service will arrange meetings with the exact target companies with whom you wish to engage. This will fast track your ministry to the most active investors and operators looking to participate in your upstream and energy sector.



### KEYNOTES AND MEDIA

We can create bespoke speaking opportunities for your minister, NOC or regulator to promote your oil, gas and energy future to 1800+ business leaders. We provide an opportunity to host dedicated press briefings to promote message of your choice in front of exclusively selected media outlets, including broadcast, radio, digital and print.



# GOVERNMENT LEADERS WHO ATTENDED AOW 2019



**Hon. Mbolé Fatran**  
Minister of Mines & Geology  
**Central African Republic**



**Hon. Houmed M'Sadié**  
Minister of the Economy, Investments & Energy  
**Comoros**



**Hon. Abdourahmane Cissé**  
Minister of Petroleum, Energy & Renewable Energy  
**Côte d'Ivoire**



**Hon. Rubens Mikindo Muhima**  
Minister of Hydrocarbons  
**DRC**



**Hon. Gabriel Mbaga Obiang Lima**  
Minister of Mines, Industry & Energy  
**Equatorial Guinea**



**Hon. Koang Tutlam**  
State Minister for Petroleum & Natural Gas  
**Federal Democratic Republic of Ethiopia**



**Deputy Minister Adam Amin**  
Ministry of Energy and Petroleum  
**Ghana**



**Hon. Joseph Cudjoe**  
Deputy Minister  
**Ghana**



**Hon. Lelenta Hawa Baba Bah**  
Minister of Mines & Petroleum  
**Mali**



**Hon. Noël Mboumba**  
Minister of Energy  
**Republic of Gabon**



**Hon. Eng. John K. Mosenik**  
Deputy Minister  
**Republic of Kenya**



**H.E. Olusegun Obasanjo**  
Former President of Nigeria  
**Republic of Nigeria**



**Hon. Mouhamadou Makhtar Cissé**  
Minister of Petroleum  
**Republic of Senegal**



**Hon. Abdirashid Mohamed Ahmed**  
Minister of Petroleum  
**Republic of Somalia**



**Hon. Lubabalo Oscar Mabuyane**  
Premier  
**Eastern Cape, South Africa**



**Hon. Jean-Marc Thystère Tchicaya**  
Minister of Hydrocarbons  
**Republic of the Congo**



**Hon. Francis Gatara**  
Rwanda Mines, Petroleum & Gas Board  
**Rwanda**



**Hon. Foday Rado Yokie**  
Minister of Mineral Resources  
**Sierra Leone**



**Hon. Gwede Mantashe**  
Minister of Mineral Resources  
**South Africa**



**Hon. Irene Muloni**  
Minister of Energy & Mineral Development  
**Uganda**



**Emma Wade-Smith OBE**  
Her Majesty's Trade Commissioner for Africa  
**United Kingdom**



**Steve Winberg**  
Assistant Secretary for Fossil Energy  
**U.S. Department of Energy**



**AS Frank Fannon**  
Assistant Secretary, Bureau of Energy Resources  
**U.S. Department of State**



**Hon. David John Maynier**  
Western Cape Provincial Minister of Finance and Economic  
**Western Cape, South Africa**



**Hon. Alan Winde**  
Premier  
**Western Cape, South Africa**



**Abdul-Amir Ajmi**  
External Affairs & Value Creation Director  
**Petroleum Development Oman**



**Belarmino Chitangueleca**  
Chairman  
**ANPG**

# WHO ATTENDS AFRICA OIL WEEK

## INTERNATIONAL OIL COMPANIES AND INDEPENDENTS

- ✔ CEOs
- ✔ Chief Exploration Officers
- ✔ VPs of New Venture
- ✔ VPs of Upstream
- ✔ VPs of Exploration
- ✔ Global E&P deal-makers

## GEO-SERVICE COMPANIES

- ✔ CEOs
- ✔ VPs of Africa
- ✔ COOs
- ✔ VPs of New Ventures
- ✔ VPs of Multiclient

## GOVERNMENTS

- ✔ Ministers
- ✔ National Oil Company CEOs
- ✔ Petroleum Commissioners
- ✔ Data Directors/Managers
- ✔ Directors of Petroleum
- ✔ Heads of Exploration Planning and Management Departments



## SAMPLE OVERVIEW OF AOW MINISTERIAL SCHEDULE

DAY	ENGAGEMENT
Monday	Ministerial and VIP Symposium
Monday	Ministerial and VIP Dinner
Tuesday	Reserved Seating Opening Minister Keynote
Wednesday	National Showcase

Throughout the week, our programme will ensure your requirements are catered to. Our team will work with you to identify who you wish to engage with across the Africa Oil Week delegations and invite them to meet with you. This will be your opportunity to directly engage with your target market.

Concierge and Lounge service available exclusively throughout

“

We see hope, we see progress - those of you in this industry are Africa's future. You are helping to write the modern African history

**Rick Perry**, U.S. Energy Secretary