

Core Competencies: Grainger is focused on helping you create a more efficient operating model that supports standardization, and consolidation for your MRO spend. Grainger is an experienced supplier with a proven record of successful project implementations and superior performance and delivery. We welcome aligning our efficient practices to support the State's initiatives. Grainger is established and fully prepared to support the State of Hawaii. In Hawaii, product is available from our 55,000 square foot branch in Honolulu. In all Grainger has over \$2 million in local inventory, all of which are supported by the Grainger product logistics network exceeding \$1.3 billion in inventory.

Past Performance: Over the last 90 years in business Grainger has provided service and support to communities impacted by regional, national and global emergencies. Grainger has been there, time and time again to provide customers with a consolidated source for critical supplies and equipment needed to prepare, respond and recover. Our experience includes assisting first responders, first receivers and private sector organizations with a wide range of emergencies including natural disasters, communicable diseases as well as acts of violence or terrorism. We seek to continually improve our response capabilities based upon lessons learned from each and every emergency event.

Differentiators

- **Commitment to Preparedness:** Our primary objective is helping our customers prepare before disaster strikes. Our ability to do so effectively is highly contingent upon our ability to form business relationships and preparedness-focused partnerships with our customers long before disaster strikes. Grainger offers the broadest product portfolio in the preparedness market. That offer is featured in our Emergency Preparedness catalog and our emergency preparedness landing page grainger.com/emergency. The emergency preparedness landing page highlights relevant product categories for a wide range of emergency situations including: Hurricanes, Tornados, Earthquakes, Floods, Wildfires, Power Outages, Extreme Summer Heat, Winter Storms, Mosquito Borne Disease, Communicable Diseases, Hazardous Materials, and more. The product categories presented are based upon recommendations from guidance authorities including FEMA, the Centers for Disease Control, the US Department of Health & Human Services, the Department of Homeland Security and the American Red Cross to name a few.
- **Disaster Planning:** Months in advance of hurricane and flood season every year, Grainger's supply chain team proactively develops a demand forecast for multiple emergency scenarios and pre-positions critical inventories strategically within our distribution network to ensure service levels in times of crisis. They also develop specific SKU lists for Hurricanes, Floods & Severe Winter Weather that can be obtained upon request.
- **Nationwide Logistics Network:** One of Grainger's key strengths is our nationwide network of branches and distribution centers. Our distribution network is supported by state of the art order fulfillment systems that allow us to know exactly where products are located within the network in order to deliver the right products, to the right place every time. Grainger branches often operate for extended hours to serve customers in affected areas. In the case of large-scale disasters, our branches may remain open for the remainder of the event if necessary. The State of Hawaii has awarded Grainger, on behalf of NASPO ValuePoint, a nationally bid, competitively solicited maintenance, repair and operations (MRO) contract #19-02. This contract is available to all State of Hawaii State and Executive agencies, City & Counties, to include the Department of Education, University of Hawaii, Hawaii Health Systems, Board of Water Supply, OHA, HART and Public Charter Schools. Under your contract, Grainger offers an extensive selection of products, solutions and technical expertise you can rely on to support your cost savings, reduce the need for bidding, provide regulatory compliance and assist with continuous improvement initiatives. Here is a link to your contract benefits: <https://www.grainger.com/content/state-of-hawaii>

Corporate Data: Grainger is a publicly held Fortune 500 company with shares traded on the New York Exchange. With 2017 sales of over \$10.4 billion and 25,700 team members globally, Grainger operates within the United States, as well as physical locations outside of the continental United States – in Puerto Rico, Mexico, Canada, and now in China through: www.Grainger.com .

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HURRICANE CHECKLIST

PREPARATION IS KEY

Use this checklist to make sure you have the products you need to help protect people and property before, during and after the storm.

EMERGENCY SERVICES

Emergencies happen all the time, day or night – count on Grainger to be there when you need us. Call **1-800-CALL-WWG** anytime to get the immediate assistance you need.

WE'RE IN YOUR NEIGHBORHOOD

Our network of branches across the U.S. can give you immediate access to thousands of products you need to help prepare for, respond to and recover from disruptions in your operations. **Find your local branch at: grainger.com/branches**

CAPABILITY	PRODUCT CATEGORY	PREPARE	RESPOND & RECOVER	NOTES
CLEANING	Brooms, Dustpans & Accessories	✓		
	Disinfectants & Sanitizers	✓		
	Mold Killers & Mildew Removers	✓		
	Trash & Waste Bags	✓		
COMMUNICATION	Batteries	✓		
	Portable Device Chargers	✓		
	Two Way Radios	✓		
	Weather Radios	✓		
DEBRIS REMOVAL	Chainsaws		✓	
	Cutting & Pruning Tools		✓	
	Power Brushes, Yard Vacs & Leaf Blowers		✓	
	Rakes		✓	
	Trash Containers		✓	
DEWATERING	Adapters		✓	
	Carpet-Flood Dryers		✓	
	Cooling Fans & Air Circulators		✓	
	Couplers		✓	
	Dehumidifiers		✓	
	Moisture Meters	✓		
	Pipe & Test Plugs		✓	
	Portable Engine Driven Pumps		✓	
	Pump Accessories		✓	
	Squeegees	✓		
	Suction & Discharge Hoses		✓	
Sump Pumps		✓		
Wet-Dry Vacuums		✓		
EMERGENCY LIGHTING	Batteries	✓		
	Handheld Flashlights	✓		
	Headlamps	✓		
	Lanterns	✓		
	Lightsticks	✓		
	Spotlights	✓		
	Temporary Job Site Lights		✓	
FACILITY SAFETY	Drip Diverters		✓	
	Emergency Signs	✓		
	Evacuation Stair Chairs	✓		
	Float Switches		✓	
	Gas Detection	✓		
	Gas/Water Shutoffs	✓		
	Lockout-Tagout	✓		
Pipe Markers	✓			

CAPABILITY	PRODUCT CATEGORY	PREPARE	RESPOND & RECOVER	NOTES
FACILITY SAFETY CONT.	Plumbing Pipe & Tubing	✓		
	Ropes & Tie Downs	✓		
	Safety Cabinets	✓		
	Tarps		✓	
	Traffic Barricades	✓		
	Water Quality Testers	✓		
FLOOD BARRIERS	Flood Barrier Systems	✓		
	Sandbags	✓		
OTHER	Drain Cleaning Equipment		✓	
	Duct Tapes	✓		
	Electrical Tapes	✓		
	Hand & Power Tools	✓		
	Recloseable Bags	✓		
	Shovels	✓		
	Sprayers	✓		
	Surface Protection Films		✓	
	Water Containers	✓		
	Weather Stations	✓		
PERSONNEL SAFETY	Disaster Survival Kits	✓		
	Disposable & Chemical Resistant Clothing	✓		
	Eye Protection	✓		
	Face Protection	✓		
	First Aid & Wound Care	✓		
	Gloves	✓		
	Hip Boots & Waders	✓		
	Insecticides & Repellents	✓		
	Lifejackets & Personal Flotation Devices	✓		
	Rainsuits	✓		
	Respiratory Protection		✓	
	Rubber Boots	✓		
	Safety Vests	✓		
	Sunscreen	✓		
POWER RESTORATION	Electrical Plugs & Connectors	✓		
	Engine & Motor Oils	✓		
	Extension Cords & Power Strips	✓		
	Fuel & Gas Cans	✓		
	Fuel Caddies	✓		
	Fuel Transfer Tanks	✓		
	Generator Accessories	✓		
	Generator Transfer Switches	✓		
	Portable & Inverter Generators	✓		
	Standby Generators	✓		
RESCUE	Rescue Supplies	✓		
	Ropes	✓		
	Water Rescue Equipment	✓		
SHELTER OPERATIONS	Blankets	✓		
	Bottled Water	✓		
	Cots & Beds	✓		
	Emergency Water & Food Rations	✓		
	Linens	✓		
	Paper Products & Dispensers	✓		
	Pillows	✓		
	Portable Coolers	✓		
	Shelters & Canopies	✓		
	Sports Drinks & Thirst Quenchers	✓		
TRAFFIC CONTROL	Barrier Tapes	✓		
	Flares	✓		
	Traffic Cones	✓		



FLOOD CHECKLIST

PREPARATION IS KEY

Use this checklist to make sure you have the products you need to help protect people and property before, during and after the storm.

EMERGENCY SERVICES

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WE'RE IN YOUR NEIGHBORHOOD

Our network of branches across the U.S. can give you immediate access to thousands of products you need to prepare for, respond to and recover from disruptions in your operations. **Find your local branch at: grainger.com/branches**

CAPABILITY	PRODUCT CATEGORY	PREPARE	RESPOND & RECOVER	NOTES
CLEANING	Brooms, Dustpans & Accessories	✓		
	Disinfectants & Sanitizers	✓		
	Mold Killers & Mildew Removers	✓		
	Trash & Waste Bags	✓		
COMMUNICATION	Batteries	✓		
	Portable Device Chargers	✓		
	Two Way Radios	✓		
	Weather Radios	✓		
DEBRIS REMOVAL	Chainsaws		✓	
	Cutting & Pruning Tools		✓	
	Power Brushes, Yard Vacs & Leaf Blowers		✓	
	Rakes		✓	
	Trash Containers		✓	
DEWATERING	Adapters		✓	
	Carpet-Flood Dryers		✓	
	Cooling Fans & Air Circulators		✓	
	Couplers		✓	
	Dehumidifiers		✓	
	Moisture Meters	✓		
	Pipe & Test Plugs		✓	
	Portable Engine Driven Pumps		✓	
	Pump Accessories		✓	
	Squeegees	✓		
	Suction & Discharge Hoses		✓	
Sump Pumps		✓		
Wet-Dry Vacuums		✓		
EMERGENCY LIGHTING	Batteries	✓		
	Handheld Flashlights	✓		
	Headlamps	✓		
	Lanterns	✓		
	Lightsticks	✓		
	Spotlights	✓		
	Temporary Job Site Lights		✓	
FACILITY SAFETY	Drip Diverters		✓	
	Emergency Signs	✓		
	Evacuation Stair Chairs	✓		
	Float Switches		✓	
	Gas Detection	✓		
	Gas/Water Shutoffs	✓		
	Lockout-Tagout	✓		
Pipe Markers	✓			

CAPABILITY	PRODUCT CATEGORY	PREPARE	RESPOND & RECOVER	NOTES
FACILITY SAFETY CONT.	Plumbing Pipe & Tubing	✓		
	Ropes & Tie Downs	✓		
	Tarps		✓	
	Traffic Barricades	✓		
	Water Quality Testers	✓		
FLOOD BARRIERS	Flood Barrier Systems	✓		
	Sandbags	✓		
OTHER	Drain Cleaning Equipment		✓	
	Duct Tapes	✓		
	Electrical Tapes	✓		
	Recloseable Bags	✓		
	Shovels	✓		
	Sprayers	✓		
	Surface Protection Films		✓	
	Water Containers	✓		
PERSONNEL SAFETY	Disaster Survival Kits	✓		
	Disposable & Chemical Resistant Clothing	✓		
	Eye Protection	✓		
	Face Protection	✓		
	First Aid & Wound Care	✓		
	Gloves	✓		
	Hip Boots & Waders	✓		
	Insecticides & Repellents	✓		
	Lifejackets & Personal Flotation Devices	✓		
	Rainsuits	✓		
	Rubber Boots	✓		
	Safety Vests	✓		
Sunscreen	✓			
POWER RESTORATION	Electrical Plugs & Connectors	✓		
	Engine & Motor Oils	✓		
	Extension Cords & Power Strips	✓		
	Fuel & Gas Cans	✓		
	Fuel Caddies	✓		
	Fuel Transfer Tanks	✓		
	Generator Accessories	✓		
	Generator Transfer Switches	✓		
	Portable & Inverter Generators	✓		
	Standby Generators	✓		
RESCUE	Rescue Supplies	✓		
	Ropes	✓		
	Water Rescue Equipment	✓		
SHELTER OPERATIONS	Blankets	✓		
	Bottled Water	✓		
	Cots & Beds	✓		
	Emergency Water & Food Rations	✓		
	Linens	✓		
	Paper Products & Dispensers	✓		
	Pillows	✓		
	Portable Coolers	✓		
	Sports Drinks & Thirst Quenchers	✓		
TRAFFIC CONTROL	Barrier Tapes	✓		
	Flares	✓		
	Traffic Cones	✓		



WILDFIRE CHECKLIST

PREPARATION IS KEY

Use this checklist to make sure you have the products you need to help protect people and property before, during and after a wildfire emergency.

EMERGENCY SERVICES

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WE'RE IN YOUR NEIGHBORHOOD

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CAPABILITY	PRODUCT CATEGORY	PREPARE	RESPOND & RECOVER	NOTES
CLEANING	Brooms, Dustpans & Accessories	✓		
	Disinfectants & Sanitizers	✓		
	Trash & Waste Bags	✓		
COMMUNICATION	Air Horns	✓		
	Batteries		✓	
	Portable Device Chargers	✓		
	Two Way Radios	✓		
	Two Way Radio Carrying Cases & Belt Clips	✓		
	Weather Radios	✓		
	Whistles	✓		
DEBRIS REMOVAL	Power Brushes, Yard Vacs & Leaf Blowers		✓	
	Rakes		✓	
	Trash Containers		✓	
EMERGENCY LIGHTING	Batteries	✓		
	Handheld Flashlights		✓	
	Headlamps	✓		
	Lanterns	✓		
	Lightsticks		✓	
	Spotlights	✓		
	Temporary Job Site Lights		✓	
FACILITY SAFETY	Carbon Filters	✓		
	Emergency Signs	✓		
	Fire Safes	✓		
	Gas Detection	✓		
	Lockout-Tagout	✓		
	Safety Cabinets	✓		
	Smoke Detectors	✓		
	Traffic Barricades	✓		
FIRE FIGHTING	Air Velocity Meters & Anemometers	✓		
	Chainsaw Chaps	✓		
	Chainsaws		✓	
	Compasses	✓		
	Cutting & Pruning Tools		✓	
	Fire Extinguishers	✓		
	Fire Hoses	✓		
	Forest Fire Shelters	✓		
	GPS Navigation	✓		
	Hydrant Wrenches & Spanners	✓		
	Wildland Fire Hand Tools	✓		
	Wildland Fire Pumps	✓		

CAPABILITY	PRODUCT CATEGORY	PREPARE	RESPOND & RECOVER	NOTES
FIRE FIGHTING CONT.	Wildland Firefighting Jackets & Coats	✓		
	Wildland Firefighting Pants	✓		
	Wildland Gear Belts	✓		
	Wildland Gear Packs & Bags	✓		
OTHER	Garden Hoses	✓		
	Hand & Power Tools	✓		
	Shovels	✓		
	Sprayers	✓		
	Weather Stations	✓		
PERSONNEL SAFETY	Cooling Vests & Jackets	✓		
	Disaster Survival Kits	✓		
	Disposable & Chemical Resistant Clothing	✓		
	Ergonomics	✓		
	Eye Protection	✓		
	Face Protection	✓		
	Fire & Rescue Boots	✓		
	Firefighter Gloves	✓		
	First Aid & Wound Care	✓		
	Gloves	✓		
	Hydration Packs	✓		
	Insecticides & Repellents	✓		
	Respiratory Protection	✓		
	Safety Vests	✓		
Sunscreen	✓			
POWER RESTORATION	Electrical Plugs & Connectors	✓		
	Engine & Motor Oils	✓		
	Extension Cords & Power Strips	✓		
	Fuel & Gas Cans	✓		
	Fuel Caddies	✓		
	Fuel Transfer Tanks	✓		
	Generator Accessories	✓		
	Generator Transfer Switches	✓		
	Portable & Inverter Generators	✓		
Standby Generators	✓			
SHELTER OPERATIONS	Air Mattresses	✓		
	Blankets	✓		
	Bottled Water	✓		
	Cots & Beds	✓		
	Emergency Water & Food Rations	✓		
	Linens	✓		
	Paper Products & Dispensers	✓		
	Pillows	✓		
	Portable Coolers	✓		
	Shelters & Canopies	✓		
	Sports Drinks & Thirst Quenchers	✓		
TRAFFIC CONTROL	Barrier Tapes	✓		
	Flares	✓		
	Traffic Cones	✓		



EARTHQUAKE CHECKLIST

PREPARATION IS KEY

Use this checklist to make sure you have the products you need to help protect people and property before, during and after an earthquake.

EMERGENCY SERVICES

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CAPABILITY	PRODUCT CATEGORY	PREPARE	RESPOND & RECOVER	NOTES
CLEANING	Brooms, Dustpans & Accessories	✓		
	Disinfectants & Sanitizers		✓	
	Trash & Waste Bags		✓	
SEARCH & RESCUE	Air Bags	✓		
	Air Chisels & Punches	✓		
	Air Nailers	✓		
	Binoculars	✓		
	Confined Space Equipment	✓		
	Rebar Cutters	✓		
	Rotary Hammers	✓		
	Fire Hose	✓		
	Hand & Power Tools	✓		
	Shovels	✓		
	Fire Hose Adapters	✓		
	Reciprocating Saws & Accessories	✓		
	Chain Saws		✓	
	Chain Saw Chaps	✓		
	Axes, Hatchets & Wedges	✓		
	Wrecking & Pry Bars	✓		
	Snips & Shears	✓		
	Cold Chisels	✓		
Lumber Crayons	✓			
Sledge Hammers	✓			
COMMUNICATIONS	Air Horns	✓		
	Batteries			
	Portable Device Chargers	✓		
	Two Way Radio Carrying Cases & Belt Clips	✓		
	Two Way Radios	✓		
	Weather Radios	✓		
	Whistles	✓		
DEBRIS REMOVAL	Power Brushes, Yard Vacs & Leaf Blowers		✓	
	Rakes		✓	
	Hoppers & Cube Trucks			
	Trash Containers		✓	
EMERGENCY LIGHTING	Batteries	✓		
	Handheld Flashlights		✓	
	Headlamps	✓		
	Lanterns	✓		
	Lightsticks		✓	
	Spotlights	✓		
	Temporary Job Site Lights		✓	

CAPABILITY	PRODUCT CATEGORY	PREPARE	RESPOND & RECOVER	NOTES
FACILITY SAFETY	Emergency Signs	✓		
	Fire Safes	✓		
	Tarps		✓	
	Gas Detection	✓		
	Lockout-Tagout	✓		
	Safety Cabinets	✓		
	Smoke Detectors	✓		
	Earthquake Safety Devices	✓		
	Seismic Wedge Anchors	✓		
PERSONNEL SAFETY	Cooling Vests & Jackets	✓		
	Disaster Survival Kits	✓		
	Disposable & Chemical Resistant Clothing	✓		
	Ergonomics	✓		
	Eye Protection	✓		
	Face Protection	✓		
	First Aid & Wound Care	✓		
	Safety Footwear	✓		
	Gloves		✓	
	Head Protection	✓		
	Hearing Protection	✓		
	Hydration Packs	✓		
	Insecticides & Repellents		✓	
	Respiratory Protection		✓	
	Safety Vests	✓		
Sunscreen	✓			
POWER RESTORATION	Electrical Plugs & Connectors	✓		
	Engine & Motor Oils	✓		
	Extension Cords & Power Strips		✓	
	Fuel & Gas Cans		✓	
	Fuel Caddies	✓		
	Fuel Transfer Tanks	✓		
	Generator Accessories	✓		
	Generator Transfer Switches	✓		
	Portable & Inverter Generators	✓		
	Standby Generators	✓		
SHELTER OPERATIONS	Air Mattresses	✓		
	Blankets	✓		
	Bottled Water	✓		
	Cots & Beds	✓		
	Emergency Water & Food Rations	✓		
	Linens	✓		
	Paper Products & Dispensers	✓		
	Pillows	✓		
	Portable Coolers	✓		
	Shelters & Canopies	✓		
	Sports Drinks & Thirst Quenchers		✓	
TRAFFIC CONTROL	Barrier Tapes	✓		
	Traffic Barricades	✓		
	Flares	✓		
	Traffic Cones	✓		