Today's Speakers



Shanti Pless, Building Energy Efficiency Research Engineer, LEED AP, National Renewable Energy Laboratory, works with the Commercial Building Research Team integrating building energy efficiency and renewable systems and design processes. Recent applied research work has focused on providing energy efficiency technical support for various zero energy building and research projects, including the commercial and public building projects in Greensburg. He is responsible for helping set up and maintain a Greensburg Sustainable Building Database.



David Jeffers, Manager, Retail Brand Experience, John Deere Corporation, has been active in the Greensburg recovery story ever since the Estes family made the decision to rebuild their John Deere dealership as a model of sustainability and energy efficiency. In his role with the company's Retail Brand Experience, he was instrumental in getting the John Deere corporate headquarters involved with the rebuilding of the flagship LEED[®] Platinum building that is BTI-Greensburg.



Tom Wind, Owner, Wind Utility Consulting, PC, specializes in small wind generation projects and in the integration of large wind turbines into the utility grid system. He was employed at Iowa Southern Utilities for 15 years before becoming a self-employed consulting electrical engineer. Tom is a member of the American Wind Energy Association, Utility Wind Integration Group, Institute of Electrical and Electronics Engineers, the U.S. Technical Advisory Group for wind generation for the International Electrotechnical Commission, and is the vice chairman of the Iowa Power Fund Board. He is a consultant on the Greensburg Wind Farm project.



Chuck Banks is the Principal and Founder of Chuck Banks Associates, a national consulting firm advising clients on unique economic and community development opportunities. Chuck was the Kansas Director of the U.S. Department of Agriculture (USDA) Rural Development from 2001 to early 2009. Under his leadership the USDA was recognized nationally for its successful support of several economic and community development challenges in Kansas, including the Greensburg. Chuck played a major role in ensuring that the Mennonite Housing project, which erected 23 homes in town, was the greenest blitz build project ever seen in this country.



Greensburg And Beyond: Buildings for a Renewable City



Greenbuild 2009

Shanti Pless, LEED AP

Commercial Buildings Research Group

NREL

December 2009

NREL is a national laboratory of the U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy, operated by the Alliance for Sustainable Energy, LLC.

The Destruction in Greensburg

Homes: 1,700 Destroyed: 961 Major Damage: 105 Minor Damage: 67

Businesses Major Damage: 110 Minor Damage: 24 11 deaths in Greensburg

Hospital, School, City, County, Downtown

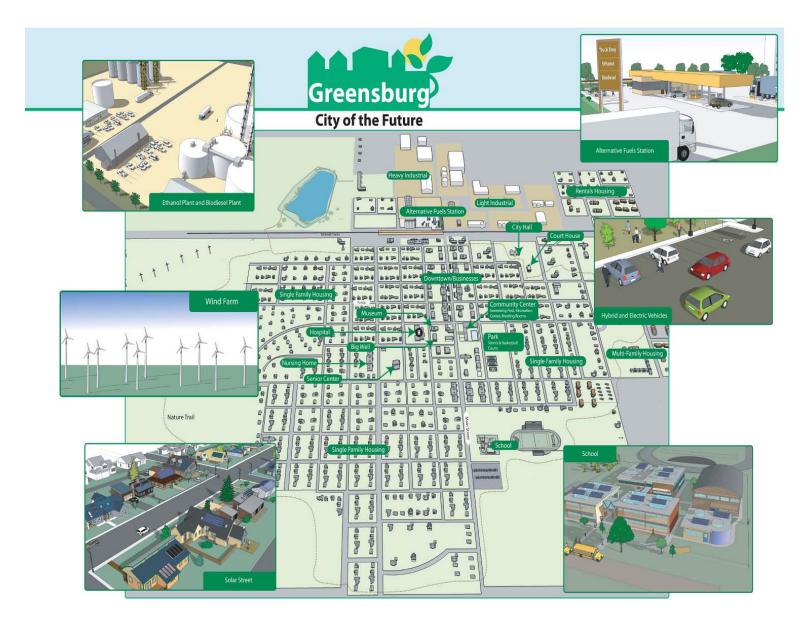
Over 90% of structures





Credit: Mike Theiss, Greensburg GreenTown

A Vision for Sustainable City



Goals

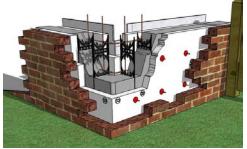
Support an Integrated Building Design Process to design, construct, and operate a low-energy city powered by renewable energy

- Early focus on energy efficiency
 - Set energy goals
- Communicate cost pathways to meet goals
- Use simulation tools to evaluate design decisions
 - Understand interactions between envelope, HVAC, daylighting
 - Evaluate design in relation to energy goals
 - Energy modeling review and training
- Provide objective review and assessments of renewable and efficiency technologies
 - Energy efficiency
 - Biomass assessment
 - Wind assessment
 - PV assessment
 - On-site residential efficiency experts
 - Alternative transportation study

Concepts

Cost effective AND energy efficient

- Start early, set measureable energy goals
- Use the climate, architecture, and envelope to reduce as many loads as possible
 - Good Insulation
 - Daylighting
 - Natural Ventilation
- Evaluate design decisions based on life cycle analysis
 - Reduced operating costs vs. first cost
- Marketing and image value added
- Integrate efficiency with disaster resistance
- Keep it Simple and "Do it Right"
- Measure and Verify





Tools: Master Plan and City Ordinances

LEED Platinum City Ordinance

- All city buildings over 4000 ft²
- Also achieve highest possible LEED Energy savings of 42%
- Only city in US

Sustainable Comprehensive Master Plan

- Recommends using the 30%
 AEDGs as a minimum
- 42% when economically justified

Rebuilding Goal:

A Sustainable Future

- Economically
- Environmentally
- Culturally

A walkable mixed use community



Courtesy of BNIM Architects

Sustainable Comprehensive M Phase I 01 16 08 : Draft

Tools: Guides

Available at www.ashrae.org/aedg

Advanced Energy Design Guides

- Developed by ASHRAE, AIA, USGBC, IESNA, and DOE
- Easy to use guidance to achieve 30% energy savings
- Recommendations by climate zone
- 4 LEED energy points
- Pre-engineered solutions



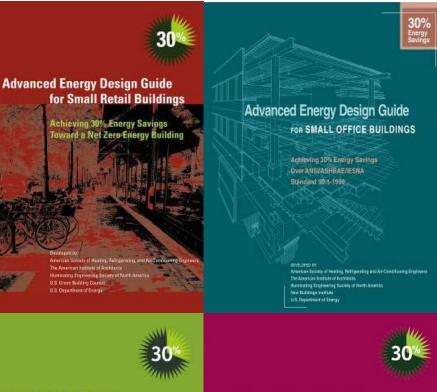
Advanced Energy Design Guide for K-12 School Buildings



Advanced Energy Design Guide for Highway Lodging Achieving 30% Energy Savings Toward a Net Zero Energy Building

Advanced Energy Design Guide for Small Warehouses and Self Storage Buildings

30% Energy Savi vard a Net Zero Energy Bui



Advanced Energy Design Guide for Small Hospitals and Healthcare Facilities





Multiple Funding Sources

Federal

- FEMA
- USDA

Insurance

State of Kansas

- Economic Development grants
- **Corporate Sponsors**
 - John Deere
 - GM
 - Sun Chips (Frito Lay)
 - Significant time and equipment from various sources

Donations

Personal Investment

Kiowa County Courthouse



- Goal:
 - 35% energy savings
 - Submitted Gold
- Efficiency Strategies
 - Spray foam added to 17" concrete walls
 - Maximized use of existing windows for daylighting
 - Ground Source Heat Pumps
 - OA energy recovery



Greensburg SunChips Business Incubator

Energy Goals

- Certified Platinum
- 50%+ energy cost savings

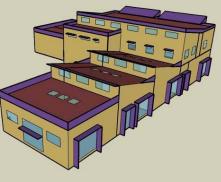
Energy Efficiency Strategies

- Fully daylit
- R-22 ICF walls, R-30 roof
- High performance glazing
- Efficient lighting system with occupancy and daylighting controls



- 7 kW of PV (courtesy of corporate donor)
 - 8% of total load





Greensburg / Kiowa County Hospital

- Goal:
 - 40% energy savings
 - Submitting Platinum
- Efficiency Strategies
 - Daylighting in patient rooms nurse's stations, and transition
 - Well insulated envelope
 - Spray foam
 - High efficiency chiller
 - water side economizer
 - energy recovery
 - VAV
 - OA energy recovery
 - Wind turbine (50 kW)





Advanced Energy Design Guide for Small Hospitals and Healthcare Facilities

Achieving 30% Energy Savings Toward a Net Zero Energy Building



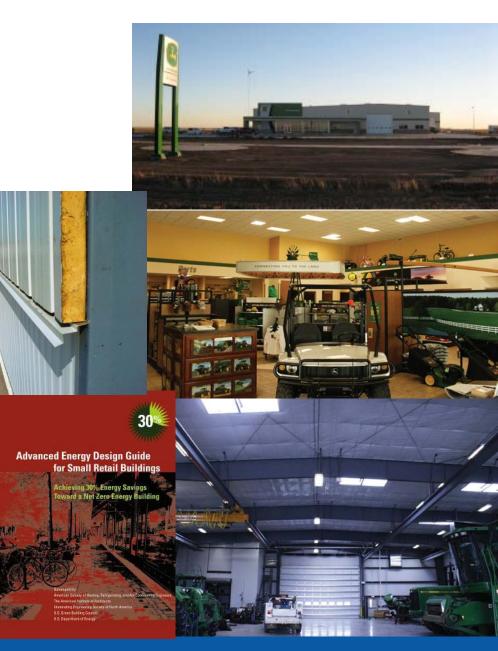
aloped by: rican Society of Heating, Refrigerating, and Air-Condition American Institute of Architects innating Engineering Society of North America Green Building Council Department of Energy



Courtesy of Health Facilities Group

BTI-Greensburg John Deere

- Goal:
 - 50% energy cost savings
 - Certified Platinum
- Efficiency Strategies
 - Fully daylit retail and service
 - Well insulated envelope, including bay doors
 - Waste oil boiler
 - Radiant heating in service bay
 - 16 SEER High efficiency VAV cooling system
 - Wind turbines (5 kW, 1.8 kW)
 - ~10% of total load



Greensburg K-12 School

- Energy Goal:
 - 25 kBtu/ft² site energy use (50% savings)
 - Submitting Platinum
- Energy Efficiency Strategies
 - Footprint for south and north daylight
 - Fully daylit classrooms, corridors, and gym
 - Well insulated walls and roofs
 - High performance glazing
 - Natural ventilation in classrooms
 - Ground source heat pumps
 - Energy recovery from exhaust air
 - 50 kW Wind Turbine





© BNIM Architects



Courtesy of BNIM architects

Other Greensburg Commercial Projects

- GM Dealership
 - 30% Savings for a metal building
 - Used the Small Retail AEDG
- Kwik Shop Grocery Store
 - Daylighting, ICFs, LED case lights and high efficiency HVAC
 - Used small retail AEDG
- Banks
 - Used the Small Retail AEDG
 - ICF, Heat pumps
- City Hall (submitting Platinum)
- 5.4.7 Arts Center (Certified Platinum)
- Churches
- Best Western Hotel
 - Highway Lodging AEDG



Greensburg Commercial Projects Summary

- Over 30 Commercial and Public building projects publically reaching for at least LEED Certified or 30% savings
- Will have the highest density of Platinum projects in the US with 40%-50% energy savings
 - K-12 School (submitting Platinum)
 - Hospital (submitting Platinum)
 - Business Incubator (Platinum certified)
 - John Deere Dealership (Platinum certified)
 - 5.4.7 Arts Center (Platinum certified)
 - Prairie Point Town Homes (Platinum certified)
 - City Hall (submitting Platinum)
- Additional Projects in Design/Fund Raising
 - Big Well Museum
 - County Commons/Library
 - Theater



Courtesy BNIM Architects

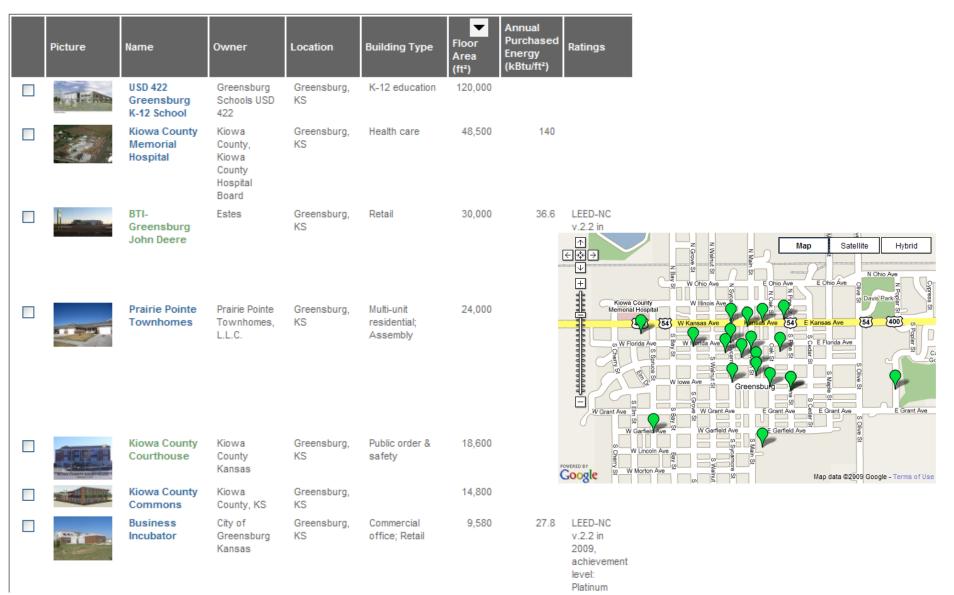


Courtesy McCluggage Van Sickle & Perry Architects

Greensburg Sustainable Building Database

Selected Projects

Your 23 currently selected project(s) are shown in the table below. (click here for help).



Key Moves to a Renewable Energy City

•Imperative to persistently educate agencies and individuals on life cycle cost of energy in buildings

- Efficiency first, then renewables
- •Full buy-in to energy and green goals
 - 30% 50% savings
- Tools to communicate cost effective strategies
 - AEDGs
 - Specific guidance on applying to metal buildings
- Disaster resistance value added
 - R-22 ICFs with significant structure
- Daylighting concepts stressed early on
 - North facing
 - South facing with appropriate overhangs
 - Limit use of skylights
- •Electric heating systems
 - Reduced loads
 - On-site and community wind
- •Extensive M+V



Rendering Courtesy of John Deere Wind Energy

An Outsider's View

The New Hork Eimes

Real Estate

Iome > The Early Show > Series

BSIEARLY SHOW



After a Tornado, a Kansas Town Rebuilds Green





In This Issue • Three Perfect Days • Row 22, Seats A&B • Covers • Contests • About Us • Talk to Us

007 Dossier

Going Green: Greening Up Greensburg—Interview With Former Mayor John Janssen



After tornado, town rebuilds by going green

updated 9:24 a.m. EDT, Mon May 4, 2009

READ

VIDEO

By Betty Nguyen and Jason Morris CNN

Fashion & Beauty

TECH SATUR fome > TV > Greensburg

Dove

GREENSBURG, Kansas (CNN) -- On May 4, 2007, a monster tornado tore through this rural town, killing 11 people and leaving little more than empty slabs and stacks of debris. Greensburg, 109 miles west of Wichita in south-central Kansas, faced the daunting task of rebuilding from scratch.



Food & Health .

Like most residents, Greensburg City Administrator Steve Hewitt lost his home and everything he owned. But Hewitt believes the tornado had a silver lining, for it made this town of some 1,400 people regroup and reinvent itself.

STORY HIGHLIGHTS Two years ago, a dev

Given a clean slate, th

City leaders are using

A new nonprofit is built

Next Article in Technolo

TEXT SIZE 🕒 🕒



Home & Garden .

Donors

Donate



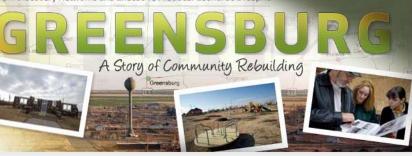
uesday, April 29, 2008

What Makes Tormadoes Go

Early Show weatherman and features reporter Dave Price stood inside a Greensburg grocery story, pointing to the items the funnel left behind even as it literally sucked most of what was inside, out

HEALTH STYLE MONEY

From Discovery Networks and Executive Producer Leonardo DiCaprio



Inside the Show

Meet the People Episode Guide Video Forum

Tech & Transport .

Sharing the Lessons

U.S. DEPARTMENT O ENERGY

Rebuilding

It Better

John Deere Dealership

To see the Greensburg case studies, visit: greensburg.buildinggreen.com

BTI-Greensburg

Energy Efficiency &

Renewable Energy

ENERGY Energy Efficiency &

Energy Efficiency &

Renewable Energy



fficiency & le Energy

From Tragedy to Triumph-**Rebuilding Green Homes after Disaster**

About Green Homes

A green home can save you thousands in utility bills and make your home a healthier and more comfortable place to live. Green homes save money with energy-saving features such as effective insulation, highperformance windows, tight construction, and efficient heating and cooling equipment and appliances. Green homes are healthier because they perform better and use green products, protecting homeowners against cold, heat, drafts, moisture, indoor pollutants, and noise. Green homes also

protect homeowners against future utility rate increases for gas and electricity. Stimulates local economies Green homes encourage the use of Restores neighborhood pride

it is the cleanest form of energy around. A variety of renewable technologies are available, including small wind energy systems, geothermal heating and cooling and solar energy systems used to produce

> · Provides tax credits to homeowners · Offers protection against increasing utility

Supplies reliable power after natural disasters

Protects the environment



roof-integrated solar electric system to offset energy



ling Database

Sustainable Building Database

e Suztainable Building Database provided by BuildingGreen, LLC, and the National Renewable Energy Laboratory (NREL) as part of the High Performance Buildings Database whi olds information on preen building

For more information please visi

Donations DONATE NOW



VIA PAYPAL Donate

emergency power if batteries are integrated into the system. Green Benefits to Homeowners · Lowers utility bills · Provides tax credits to homeowners Improves a home's energy performance · Healthier and more comfortable home Green Benefits to the Community

electricity and heat water. The mos common form of renewable energy used by homeowners is solar energy, which is often

financed with a home mortgage. In areas with frequent storms or after a natural

disaster, renewable energy can provide

renewable energy, which can reduce your home's impact on the environment because · Promotes cleaner environmen **Renewable Energy Benefits** · Provides electricity from the sun or wind

· Heats and cools your home quietly and naturally







Going Green from Ground Up

Rebuilding After Disaster:





€∳∋ ₹



eas for

as. Som LEED

ED Gold certification

dies for consistency and presentation, they have not, in

Map Satellite Hybrid



----- Batel

DOE/GO-102009-2829 • April 2009 Cover photo courtesy of Lynn Billman, NREL

For Additional Information, Please Contact Energy Efficiency and Renewable Energy Information Center 1-877-EERE-INF (1-877-337-3463) www.eere.energy.gov

Prepared by NREL, a national laboratory of the U.S.

Department of Energy, Office of Energy Efficiency and Renewable Energy, operated by the Alliance for

ENERGY Renewable Energy

Sustainable Energy, LLC. For more information about Greensburg, contact (620) 549-3752 or (620) 723-2790 info@greensburggreentown.org 204 West Florida Greensburg, KS 67054



"The biggest success story in siliency and determination of our

Rob Divson

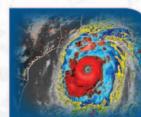
There's No Place Like Home

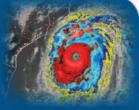
reensburg, Kansas is Midwestern farm country. Its 900 residents are hard-work-ing people who love their home and their way of life. They simply will not give up when it comes to making their community a better place to live.

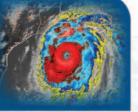
After the town was nearly wiped out by a massive tornado in May 2007, citizens saw the opportunity to make Greensburg something even better than it had been before. Living close to the land, they knew the value of solar and wind power and using water efficiently. When they rebuilt, they took those values to heart in a new way. The result: Greensburg is a truly green burg. It is a model of sustainable living and a standard for rural communities everywhere.



Greensburg, to me, has been the citizens to make a difference in their world. We're new pioneers in the , sustainability movement.' - Greensburg Mayo











evelopment, Office of Community Planning and evelopment (http://www.hud.gov/offices/cpd/)



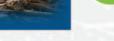




Energy Efficiency &







ENERGY Energy Efficiency & Renewable Energy









U.S. DEPARTMENT OF

ENERGY

you re



Shanti Pless NREL Shanti.pless@nrel.gov

Funding Thanks!

corporate sponsors Personal donations Local, federal, and state

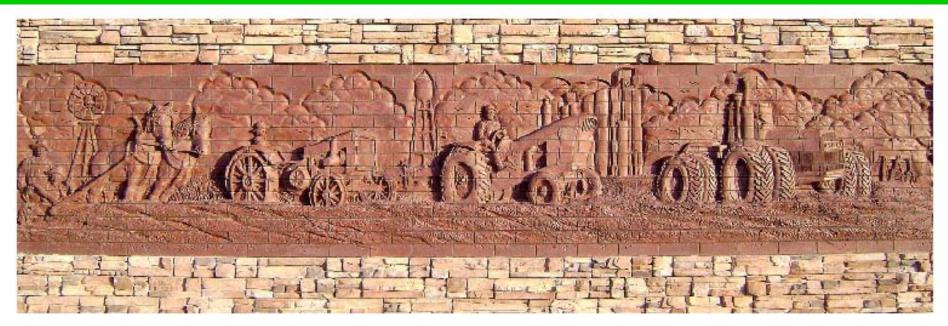
Lynn Billman- NREL Coordination

http://www.greensburggreentown.org/ http://www1.eere.energy.gov/buildings/greensburg/ http://greensburgks.org/ http://greensburg.buildinggreen.com

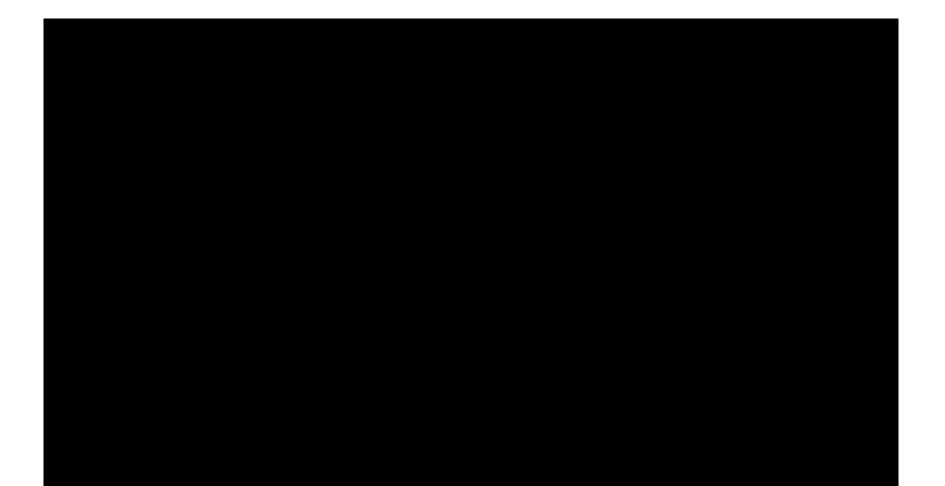




Greensburg and Beyond – John Deere Place



Science Channel – LEED Rebuilding Plan Video greensburg.johndeere.greentouchscreen.com\



John Deere Place Greensburg Kansas

AND DESCRIPTION OF THE OWNER OWNE

and the second s

LEED NC vs 2.2 Scorecard 08.03.20

John Deere Greensburg

	otal Project So						Possibl	e Points
		Silver 33 to 38 points	Gold 39 to 51 points Platinum					
	stainable Sites		Possible Points 14	7		6 Mater	ials & Resources Possibl	e Points
7 N				Y	7	N	Sharran & Caller Man of Description	
- Pres		Activity Pollution Preven		Y		Prereq 1	Storage & Collection of Recyclables	
1 Cred		Density & Community Co	1			1 Credit 1.1		
1 Cred			_			1 Credit 1.2		
1 Cred		insportation, Public Transp	1			1 Credit 1.3		
1 Cred		insportation, Public Transportation, Bicycle Stora	_	1		Credit 2.1 Credit 2.2		
		insportation, Low Emitting				1 Credit 3.1		
		Insportation, Parking Capa				1 Credit 3.2		
		Disturbance, Protect or Re		1		Credit 4.1		
		Disturbance, Maximize Op		1		Credit 4.2		
Cred		anagement, Quantity Contr		i		Credit 5.1		schured
Cred		anagement, Quality Control		1		Credit 5.2		
Cred		-	1	-		1 Credit 6	Rapidly Renewable Materials, 2.5%	
Cred	17.2 Heat Island Ef	lect, Roof	1	1		Credit 7	Certified Wood, 50% of Wood Based Materials	
Cred	Light Pollution	Reduction	1				•	
	·		-	13	1	1 Indoo	r Environmental Quality Possibl	e Points
Wa	ater Efficiency		Possible Points 5	Y	7	N		
7 N				Y		Prereq 1	Minimum IAQ Performance (ASHRAE 62.1, 2004)	
Cred	et.t Water Efficien	Landscaping, Reduce by	50% 1	Y		Prereq 2	Environmental Tobacco Smoke (ETS) Control	
Cred	1.2 Water Efficien	Landscaping, No Potable	Use or No Imigation 1	1		Credit 1	Outdoor Air Delivery Monitoring	
Cred	12 Innovative Wa	stewater Technologies	1			1 Credit 2	Increase Ventilation (ASHRAE 62.1, 2004 or CIBSE 199	8)
Cred	13.1 Water Use Rec	Juction, 20% Reduction	1	1		Credit 3.1	Construction IAQ Management Plan, During Construction	
Cred	13.2 Water Use Rec	JUCTION, 30% Reduction	1	1		Credit 3.2	Construction IAQ Management Plan, Before Occupancy	
				1		Credit 4.1	Low-Emitting Materials, Adhesives & Sealants	
3 En	ergy & Atmosph	ere	Possible Points 17	1		Credit 4.2	Low-Emitting Materials, Paints & Coatings	
7 N				1		Credit 4.3	Low-Emitting Materials, Carpet Systems	
Pres	eq 1 Fundamental (Commissioning, Building	g Energy Systems	1		Credit 4.4		5
Pres	192 Minimum Ener	gy Performance (ASHR/	AE 90.1-2004)		1	Credit 5	Indoor Chemical & Pollutant Source Control	
Press		Refrigerant Management		1		Credit 6.1	Controllability of Systems, Lighting	
Cred	11.1 Optimize Ener	gy Performance, 14% Nev	w, 7% Existing 2	1		Credit 6.2		
Cred		gy Performance, 21% Nev		1		Credit 7.1		
Cred	1.3 Optimize Ener	gy Performance, 28% Nev		1		Credit 7.2	Thermal Comfort, Verification	
Cred		gy Performance, 35% Nev		1		Credit 8.1	Daylight & Views, Daylight 75% of Spaces	
2 Cred		gy Performance, 42% Nev	v, 35% Existing 2	1		Credit 8.2	Daylight & Views, Views for 90% of Spaces	
		vable Energy, 2.5%	1					
		vable Energy, 7.5%	1	5			ation & Design Process Possibl	e Points
		able Energy, 12.5%	1	۲	7	N		
Cred		-	1	1		Credit 1.1		
1 Cred		rigerant Management	1	1		Credit 1.2		
Cred		& Verification	1	1		Credit 1.3		
Cred	Is Green Power		1	1		Credit 1.4	Innovation In Design: Water Use Reduction	

BTI Greensburg Kansas





Sustainable Site

- Reduced Site Disturbance / Erosion Control
- Bicycle Storage
- Fuel Efficient Vehicle / Car Share
- Native Landscape
- Bio Swales Wetlands
- Recycled Concrete Pervious Paving
- White Roofing / Reflective Paving
- Cut-Off Lighting



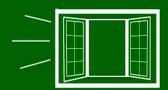
Water Efficiency

- Draught Tolerant Landscaping
- Irrigation with Reclaimed Water
- Solar Powered Irrigation Pump
- Waterless Urinals + Sensors
- Low Flow Fixtures



Materials + Resources

- Construction Waste Management
- Workplace Recycling Plan
- Construction Sorting + Recycle
- Recycled Steel Structure
- Local + Regional Materials : Steel + Concrete
- Certified Woods



Indoor Environmental Quality

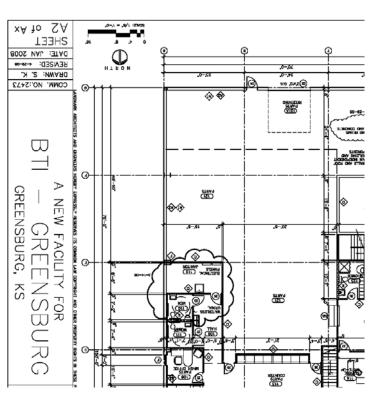
- Tobacco Smoke Control
- Outdoor Air Monitoring
- Thermal Comfort + Personal Controls
- Indoor Air Quality
- Low VOC's in Adhesives, Wood, Carpet and Paints
- Daylight to Spaces
- Access to Views





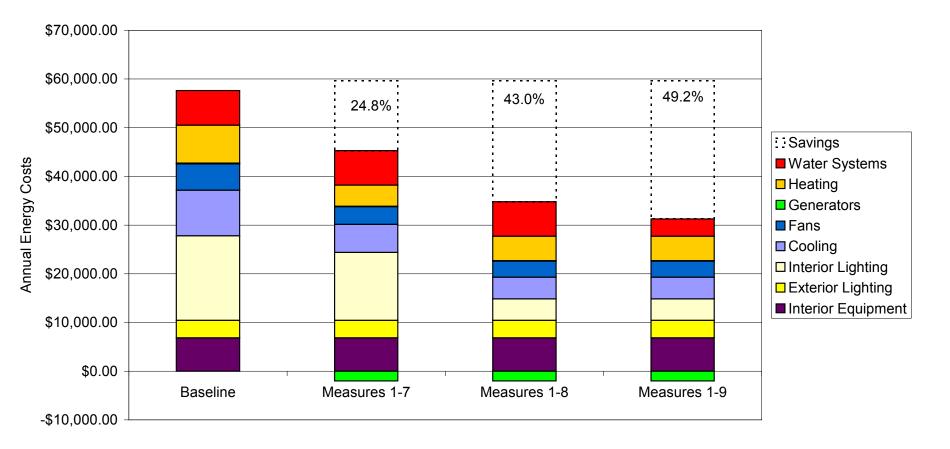


	بر 12-1
EAST ELEVATION	0 4' 8' 16' /8" = 1'-0" SCALE: 1/8" = 1'-0"



Green Build Energy Savings

John Deere Place Greensburg Annual Estimated Energy Savings Options:



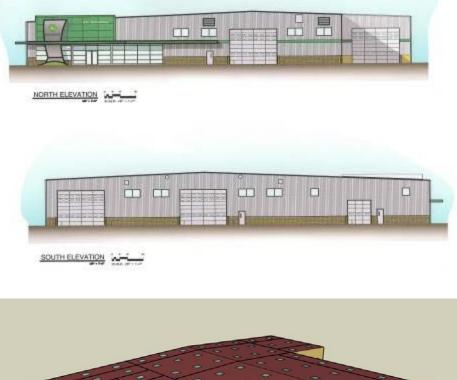
Green Build Energy Savings

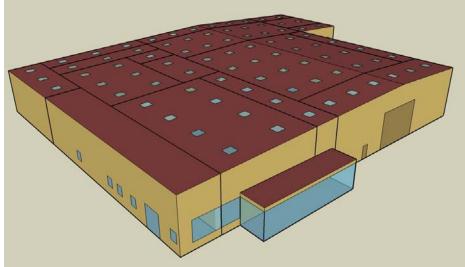
Goal:

38% energy savings LEED Platinum

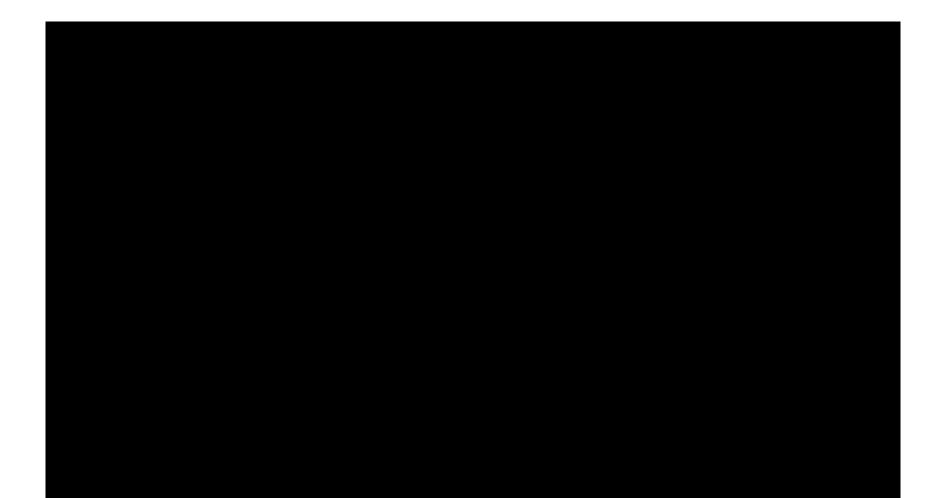
Efficiency Strategies

Fully daylit retail and service Well insulated envelope, including bay doors Waste oil boiler High efficiency VAV cooling system Wind turbines (5 kW, 1.8 kW) ~10% of total load





Facility "Green Features Map" greensburg.johndeere.greentouchscreen.com











The REA Will:

expertise from DOE

existing buildings

of tests among retailers

tions for low-energy technologies

energy-efficient equipment

Deploy timely and valuable information to

manufacturers regarding target markets for their

Provide immediate access to research results and

demonstrations of energy-efficient technologies in

similar buildings via DOE's National Accounts

Be independent-developed and directed by

national retailers-with facilitation and technical

Consider all aspects of energy use and energy

Emphasize effective engineering design and

sources for achieving energy savings in new and

efficient operation of energy using systems, provide

use locations for testing and proving energy saving

technology, and help to quickly disseminate results

Set specifications and "stretch goals" for equipment

energy performance; develop multi-retailer solicita-

equipment manufacturers with real-world/real-

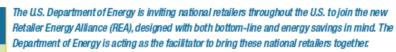


Join the Retailer Energy Alliance

REA Steering Committee Members (1/08)

- Wal-Mart
- Whole Foods
- Target
- Food Lion
- Staples
- Home Depot
- Kohľs
- Best Buy
- McDonald's
- American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE)
- Illuminating Engineering Society of North America (IESNA)

() Sharpy Chainsy an Hansathin Charge Statements



How You Will Benefit as a Member of REA:

- You'll reduce your energy expenses and minimize the impact of volatile energy prices
- You'll reduce the environmental "footprint" for buildings you own or operate
- You'll help drive down technology costs and speed up implementation of significant advances in research and equipment

To Join REA, Members Agree to:

- Share*-
- Your energy, equipment, and building data– to establish retail performance benchmarks for energy use
- Your best energy efficiency practices in building design, operation, and maintenance
- Your input on potential future equipment purchases for new construction and retrofitto help drive manufacturers toward higherefficiency equipment based on potential market scale
- Participate in two REA meetings per year to establish objectives and direction, six (bimonthly) conference calls, and scheduled equipment tests to determine real-world performance of technologies
- Explore recommended variations to system designs based on geographical locations

No papatetary information will be shared without relater permission. To learn more about the REA, contact:

Dru Crawley Building Technologies Program Energy Efficiency and Renewable Energy U S Department of Energy 202-586-2344 or Drury.Crawley@ee.doe.gov

REA RETAILERS – ALPHABETICAL BY COMPANY As of 4/28/08

A&P Advance Auto Parts Arby's Cooperative Purchasing Beall's Inc. Bed Bath & Beyond Bed Bath & Beyond Bed Bath & Beyond Bed Bath & Beyond Belk* Belk, Inc. Best Buy Best Buy BJ's Wholesale Club BJ's Wholesale Club BJ's Wholesale Club Boston Market Brookshire Grocery Company Chipotle Costco Costco CVS/ Caremark CVS/ Caremark Federal Express (FedEx) Food Lion/ Delhaize Food Lion/ Delhaize Giant Eagle GM Hannaford Brothers Harris Teeter Harris Teeter Harris Teeter Harris Teeter Harris Teeter H-E-B H-E-B H-E-B H-E-B IESNA IESNA IESNA JC Penney JC Penney JC Penney JC Penney JC Penney JC Penney John Deere Kohl's

7-Eleven Inc

Dr. Mark Morgan Jim Kirk James Curry

Walt Taylor Dave Robinson Matthew Fiorilli Kathleen Mobilio Larry Guarino Jim Brendle Jim Harvey Roger Grimes Dwayne Shmel Brenda Mathison Kenneth Hayes Herbert Zarkin John Roberts Gregory Tomsick

Jay Hunter Josh Lubliner Richard Galanti Craig Peal Michael Fex Thomas Ryan T. Michael Glenn Wayne J Rosa Susan Sollenberger Bill Burdwood Bill Hepburn Harrison Horning Fred Morganthall Rod Antolock Jerry Clontz AI Lentz Michal Shepard Charles Butt Bob Loeffler Todd Piland Charlie Wernette Rita Harrold Kim Mercier Kevin Flynn Myron Ullman Tim Lyons Nicole Falagrady Richard O'Leary Charley Haupt Robert Keller David Jeffers Dan Booher



Partnership

2010 Des Moines IA John Deere Place Facility 50%+ Energy Reduction

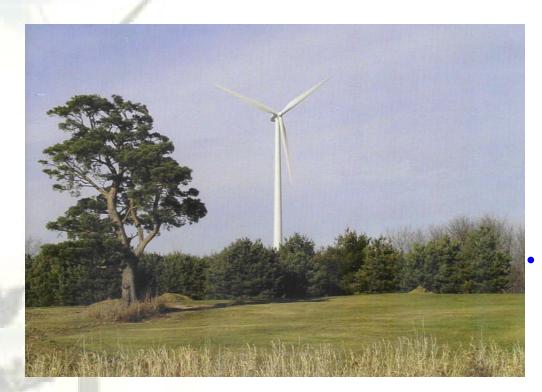
Greensburg KS and Beyond

How Communities Can Incorporate Wind Power In Their Electric System

U.S. DOE Webinar: Greensburg, Kansas, and Beyond December 15, 2009

By Thomas A. Wind, PE Wind Utility Consulting, PC Jamaica, Iowa

There are Two Approaches for Adding Wind Power, Which Depend Upon the Ownership of the Electric Utility



Single 900 kW Wind Turbine Owned by the Community of Waverly, Iowa

- Approach 1: If there is a locally owned municipal electric utility or rural electric cooperative, then the local utility can install and own a wind turbine on behalf of the community.
- Approach 2: If the electric utility is a larger investorowned utility, then there is no utility involvement and the wind turbines must usually be installed and owned by individual electric customers.

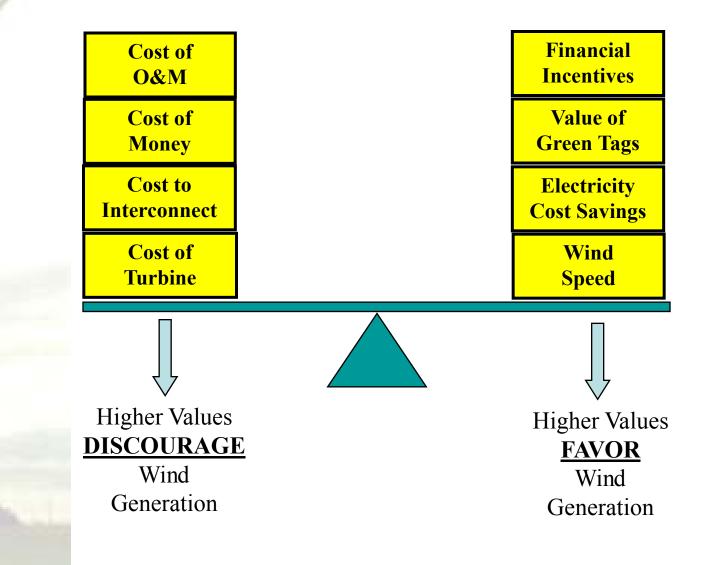
Approach 1: Local Utility Ownership

- A locally owned utility usually has the right to install and own electric generators, which would provide power to the community. Their existing wholesale power supply contract may sometimes limit their flexibility.
- Community members could work with their local utility to convince them to purchase a wind turbine.
 - This would require an organized effort by a determined group of community members.
- The local utility could simply purchase and install a large wind turbine, which would then provide green electricity to the community.
 - If local wind resources are not adequate, then the wind turbine could be installed remotely and the power could be wheeled back to the utility.
- The wind turbine cost would be blended in with other power supply costs, and be paid for by all electric customers in the community.

Key Issues with Local Utility Ownership

- Wind generation is usually the most cost effective renewable resource a utility can install.
- The wind project could simply be a single large turbine or a share in a larger wind farm.
- The economics depend on several factors which vary from community to community.
- Adding wind generation almost always increases nearterm power supply costs. Projects are justified by taking a longer-term perspective that considers no fuel costs and no carbon emission costs. Paybacks are typically more than 10 years.

The Overall Economics of Wind Generation is Determined by a Balance of Factors



Examples of Municipally Owned Wind Projects Wall Lake, Iowa

- Small town of Wall Lake, lowa was determined to have its own wind turbine
- Finding a suitable site was an issue
 - Because of very low voltage electric system (only 2.4 kV), the turbine had to be close to a substation.
 - There were height restrictions due to a local airport.
- City received \$250,000
 CDBG grant to help
 offset the capital cost.



660 kW Wind Turbine Owned by Wall Lake, Iowa ₆

Another Municipally Owned Wind Project Town of Lenox, Iowa



- The local pharmacist had an interest in renewable energy, and he convinced the city to study the feasibility of installing a large turbine.
 - The utility management did not initially want to install a wind turbine.
- Major Issues:
 - "All Requirements" provision in the Lenox municipal utility's wholesale power contract
 - Very weak grid & 4.16 kV distribution system limited size and location of wind turbine
 - City received Community Development Block Grant ("CDBG") of \$250,000 toward a 750 kW wind turbine.

Example of Seven Towns with Municipal Utilities Collectively Investing in a Small Wind Farm



Three 750 kW Turbines at Algona, Iowa Jointly Owned by Seven Iowa Towns

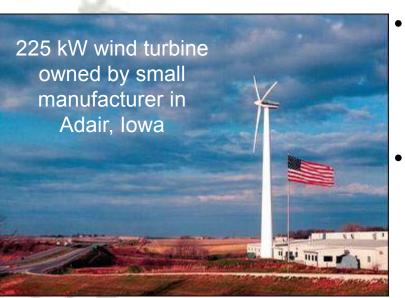
- Reasons a town might not want to invest in a wind farm:
 - Not windy enough at the town
 - No nearby site is acceptable for other reasons
 - Local utility knows nothing about wind generation and doesn't want the management responsibilities
 - One large turbine may be too much power for a small town to cost effectively utilize
- Towns can band together to install wind turbines at best site if financial and transmission arrangements can be made

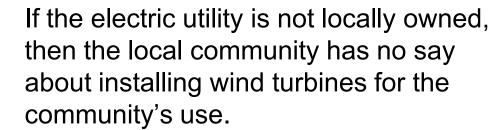
What Does it Take to Get a Locally Owned Utility to Install a Wind Turbine?



- In the best of circumstances, adding a large wind turbine will usually increase near-term power supply costs for a locally owned utility, therefore there is little financial incentive to install a turbine.
- Local residents usually have to exert some pressure on the utility to "green up" their power supply. This effort typically takes a determined "ring leader" or champion.
- A long-term perspective is needed with the belief that there will be some cost penalty for carbon emissions.
- It often takes some type of incentive such as a grant, donation, deal, or special circumstances to "clinch" the decision to proceed with a wind project.

Approach 2: No Utility Involvement





- Any wind turbines would have to be installed by electric customers who would use the power to offset their electric bills.
- Any locally owned wind farm would need to sell all of its power to the incumbent utility on a wholesale basis. The wind power would be blended in with all of the other power supply resources and used to supply the needs of the larger area.
 The wind power would not be designated for or committed to the local community.

Key Issues with Electric Customer-Owned Wind Generation Projects

- Larger wind turbines produce significantly lower cost power. However, only the 2-3% largest commercial electric customers can effectively use that much power.
- These large customers usually pay the lowest costs for electricity. Their power bills contain both fixed and variable components. A wind turbine usually only reduces the variable component of the bill, which might be 50-60% of the total bill. Therefore, a wind turbine can only reduce part of the customer's electric bill.
 - Getting a "Net Metering" option is usually required to make a wind turbine cost effective. Net metering is often not mandated and thus not offered to large customers.
 - An alternative to Net Metering is to mandate electric utilities to pay a higher price for customer-owned wind power.

1650 kW Wind

Turbine at Iowa

Lakes Community College in 2005

Although smaller customers pay higher electric rates, smaller wind turbines have much higher generating costs.

What Factors Make Economically Viable Wind Projects for Customer-Owned Projects



750 kW Wind Turbine at Eldora, Iowa High School



- Economics are difficult for customerowned wind generation projects.
- Large users owned by outside corporations require payback periods on their investments that are much shorter than wind turbine projects can produce.
- Typically, government or educational institutions, such as schools or colleges, have long enough perspectives to justify the long payback periods of 10 to 20 years.
- Electric customers must place some financial value on green power to shorten the long paybacks.
- Financial incentives or some mandate for green power are often required to get projects "over the economic hump".

Greensburg's Path to Community Wind

- Since Greensburg owned is electric utility, it initially considered installing a large wind turbine to supplement the wholesale power it purchased.
- John Deere Wind offered to install a larger wind farm near Greensburg and provide green credits for all of the power Greensburg needed at no cost to Greensburg.
 - Since this option required no investment by Greensburg and little effort or management, the City agreed to this generous offer.
- The City has encouraged its customers to install wind turbines or solar PV panels.
- The hospital and school have decided to install 50 kW wind turbines to offset their usage, and other customers have installed a few residential size wind turbines.
- Greensburg has definitely set a very high "Green Power" supply standard for other communities.

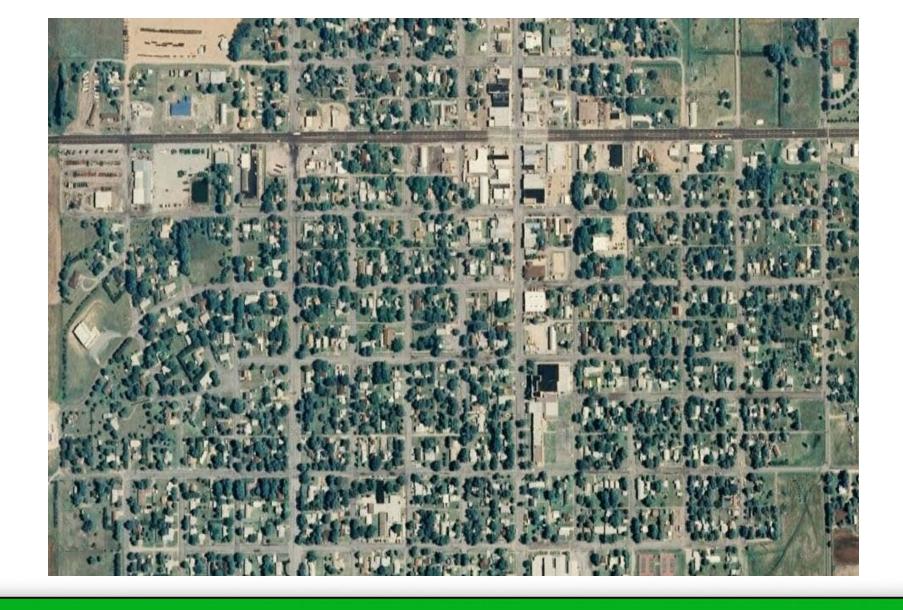


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Greensburg Aerial Image Prior to May 4, 2007



Greensburg following May 4, 2007

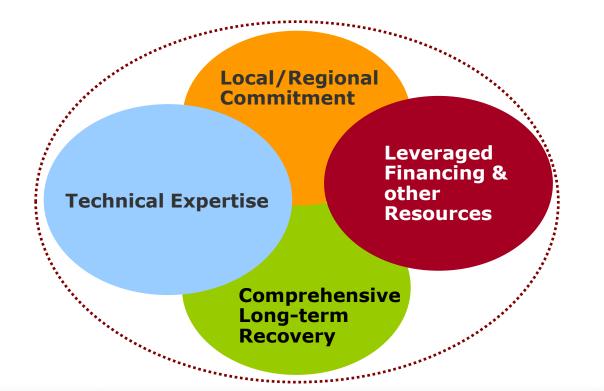


Greensburg Destroyed

Comprehensive Sustainable Project Development

Facilitate the comprehensive & sustainable development, **AND** timely completion of essential CLTR projects to support the timely recovery of the Community.

GOAL:





Greensburg All-Community Meetings May - October, 2007

Disaster Recovery Process



Technical Assistance - Long-term Recovery Support



'Financing Needs Meeting' May 10, 2007

Disaster Financing Dilemma

(Comprehensive Sustainable Long-term Recovery)

- Private Insurance <u>Under-Insured</u>
- FEMA & State Inadequate Funding

Funding Gap - [pre-existing & new assets]

- Financing External Sources
- Technical Assistance External Sources

Greensburg Financing Formula

(Public Buildings, Infrastructure & Services)

- Private Insurance [pre-existing assets]
- **FEMA & KDEM** [pre-existing assets]

External Resources [pre-existing & new assets]

Public - Federal (USDA) & State

- Foundations
- Private Sector

Greensburg Financing Formula

(Private Sector / Businesses)

Private Insurance [pre-existing assets]

SBA [pre-existing assets]

* External Resources [pre-existing & new assets]

Public - Federal (USDA) & State

- Foundations & Nonprofits
- Private Sector

Greensburg Financing Formula

(Housing Sector / Individual Ownership)

- Private Insurance [pre-existing assets]
- FEMA & SBA [pre-existing assets]

External Resources [pre-existing & new assets]

- Public Federal (USDA) & State
- Foundations & Nonprofits
- Private Sector



Comprehensive Master Planning Process October 2007 – May 2008

Greensburg's 12 Goals supporting Long-Term Recovery vision. Balanced goals to ensure community's:

ECONOMIC, ENVIRONMENTAL & SOCIAL SUSTAINABILITY



COMMUNITY	FAMILY	PROSPERITY	ENVIRONMENT
AFFORDABILITY	GROWTH	RENEWAL	WATER
HEALTH	ENERGY	WIND	BUILT ENVIRONMENT



Public & Non-profit Finance Partnerships



Public Sector & Community Partnerships June 2007 - March 2009



NREL & Community Partnership



Energy Efficiency Non-profit Support

SUN CHIPS BUSINESS INCUBATOR DEDICATION - APRIL 24, 2009



PROJECT DESCRIPTION

The City of Greensburg in conjunction with the USDA's Rural Development team partnered together to create the Sun Chips Business Incubator building to provide start-up space for small businesses to start and grow. The first floor contains retail space; the second level houses business offices and a conference room. The facility is designed to be LEED Platinum Level.



SUSTAINABLE FEATURES

Habitat Restorative Site Development

Photovoltaic Energy System - 6.8 KW Peak Power Anticipated

Geothermal Heat Pumps - 57.1% Total Building Energy Savings

Natural Daylighting

Rainwater Collection System - 94.5% Total Water Savings

Recycled Graywater System

419,600 lbs of Construction Waste Diverted from the Landfill

High-Performance building envelope materials including ICF's (insulated concrete forms) and fiber-cement cladding.

25% Recycled Building Material Content



GREENSBURG, KANSAS

BNIM

Professional Engineering Consultants, P.A.

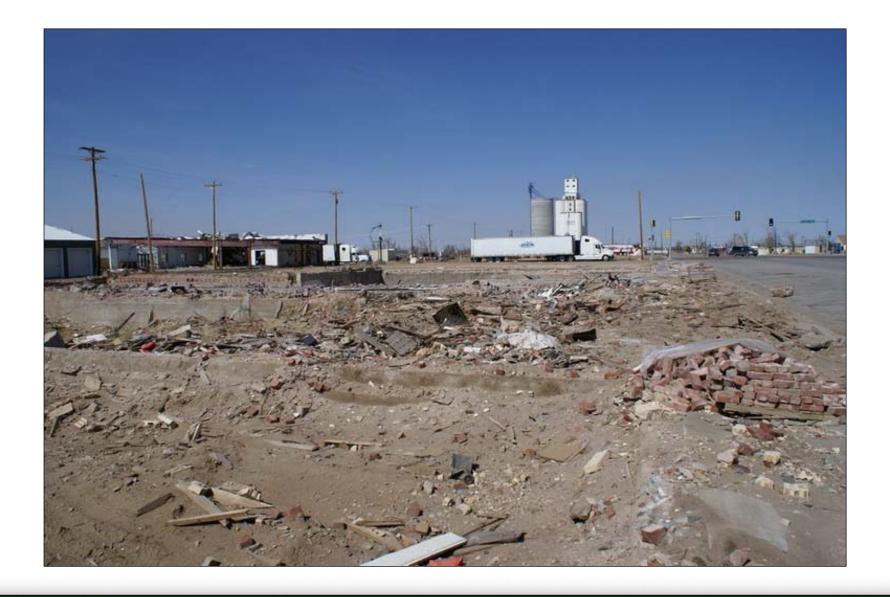
COMPTON

CONSTRUCTION

GENERAL CONTRACTOR

CORPORATION

Business Development Incubator Project Multi-Sector Financing Partnership



Greensburg Downtown (Main Street) January 2008



Business Development Incubator July 2009



Business Development Incubator July 2009



Downtown Business Development Project #2 Multi-sector Investment Partnership



Greensburg Business Recovery February 2009



John Deere Dealership May 2009 (dedicated)



Destroyed Housing May 2007



1.75 mile 'clear view' through Greensburg July 2007



FEMA Residential Trailers July 2007



Greensburg 'Multi-Partner Housing Program'



Affordable Greensburg Housing September 2008



New Homes Constructed December 2007



Greensburg Home October 2008



Housing Rebuilt July 2009



Public Sector 'End-Financing' October 2008



Multi-Family Housing October 2008



Greensburg Recovery Progress July 2009



Greensburg Recovery Progress July 2009



Greensburg Recovery Happening July 2009



Greensburg Art Center



Greensburg School



Kiowa County Hospital

Greensburg Wind Farm



SUPPORT FOR A Community

On May 4, 2007, an EF5 tornado nearly wiped Greensburg off of the map. The twister leveled 95% of the community and left most of its residents homeless. As part of the community's massive rebuilding effort, Greensburg is committed to environmentally friendly, energy-efficient construction. State and federal governments. organizations, major corporations, and local businesses are supporting Greensburg by helping promote, plan and fund this green initiative.





Greener Power Power Power place by developing the Greensburg Wind Farm. This project will create jobs and reduce John Deere Wind Energy plans to help make the community a

NUTS & BOLTS

OBOARD

CITY OF GREENSBURG

will be able to supply 100% of the city's homes and businesses with a clean, green energy source.

KANSAS POWER POOL

Kansas Power Pool, the municipal energy agency of which Greensburg is a member, will purchase the electrical output from the wind farm.

NATIVEENERGY

A leader in climate solutions services, NativeEnergy is the exclusive marketer of the renewable energy credits (RECs) from the wind farm, providing critical revenues for the project. NativeEnergy will qualify the RECs as carbon offsets for sale to its customers.

- 12.5 MW project using ten 1.25 MW turbines
- Enough energy to power ~4,000 homes
- Commercial operation expected 2010
- Wind farm to be located approximately 3 miles.
 - southwest of Greensburg





Community Wind Project



2nd Anniversary 'Green Awards' Banquet



Greensburg 'Determination' Remains



Greensburg's Future Vision



Greensburg Thanks Partners

Economic Recovery Model

- Fort Riley BRAC Initiative (2005-09)
- Katrina / neKS Relief Initiative (2005-06)
- Greensburg Relief Initiative (2007-09)
- seKS Relief Initiative (2007-09)
- Chapman Relief Initiative (2007-09)



Community Support



Technical Expertise

Comprehensive Sustainable Project Development





FEMA News Photo





FEMA News Photo

Hurricane Damage



Military BRAC Expansions



Community Recovery (substandard housing)



BNIM Design

Business Redevelopment



Chuck Banks Associates, LLC Chuck Banks, Principal chuck@chuckbanks-associates.com 785.249.9373

