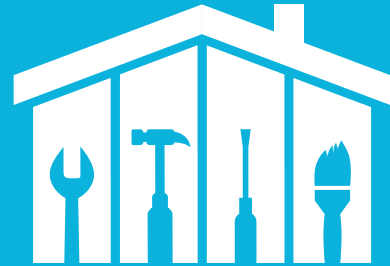


## DEVELOPMENT/CONSTRUCTION



222

## HOME REPAIR



100

## NEIGHBORHOOD REVITALIZATION



637

## FAMILY SERVICES



494

## GLOBAL OUTREACH



614

## FY2018-19 TOTAL

# 2,067

**Creating A World Where Everyone Has A Decent Place To Live**

## Letter from the President

Orange County is more than a county of movers and shakers and dealmakers; it is a county of neighborhoods where our children play and go to school, where we work and make our roots. It is our launching pad and our resting place. It is our home. Though they share our passion, many of our neighbors cannot truly call Orange County their home. They are the hard-working who rise early, or stay late to close up at night, or work two or three jobs. For their home, their safe space, they must travel further afield just to find something even moderately affordable. If they do live in the county, they almost certainly live in overcrowded, unsafe or inadequate housing and are significantly rent-burdened.

If you know Habitat for Humanity, you know that we believe in partnering with families to provide the opportunity for decent and affordable homeownership. But affordable homeownership in Orange County? That's an oxymoron, right? Wrong. Since 1988, Habitat for Humanity of Orange County has delivered the dream of homeownership to more than 250 families and revitalized more than 100 community spaces through a combination of new construction and preservation programs.



We know we cannot build our way out of the affordable housing crisis; instead we must also preserve the affordable homeownership units that already exist in low-income neighborhoods across Orange County. In order to serve the homes and families in desperate need of our help, we launched a far reaching Home Repair Program. We're also continuing to work with residents in South Fullerton to reinvigorate neighborhoods, parks, and other community centers through partnerships with local stakeholders and local government. While we are true to our roots, we are branching out in newer and bolder directions. Orange County requires that our model be flexible, that our vision be bold, and that everyone finds a way to engage—as volunteers, supporters or as future homeowners. In this annual report, you'll see the many people it took to help Habitat OC have another successful year. We could not have done any of it without you, our generous supporters.

**Sharon Ellis**  
*President/CEO*

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J. P. Kapp Civil Engineers

**Joseph Perring**

Perring Consulting

**Mark Mathews**

Vice President, Epson America, Inc.

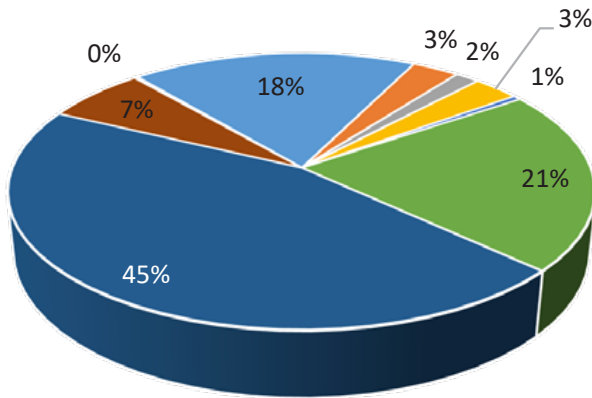


## Habitat for Humanity of Orange County, Inc.

### Statement of Financial Position as of June 30, 2019

<b>Assets</b>	<b>FYE 2018</b>	<b>FYE 2019</b>
Cash and cash equivalents	1,468,895.00	2,980,338.00
Cash and cash equivalents - Restricted	1,042,323.00	772,607.00
Promises to give	541,791.00	431,813.00
Other receivables	25,526.00	9,569.00
Inventory - Homes for Sale	856,114.00	474,159.00
Inventory - ReStores	323,132.00	253,292.00
Prepaid expenses and deposits	128,253.00	181,916.00
Housing assets, at net realizable value	5,207,904.00	1,978,803.00
Mortgages receivable, net of unamortized discount	5,927,152.00	5,720,121.00
Property and equipment, net	54,152.00	47,464.00
<b>Total assets</b>	15,575,242.00	12,850,082.00
 <b>Liabilities</b>		
Accounts payable and accrued expenses	411,109.00	427,993.00
Property tax and insurance impounds	132,524.00	120,994.00
Deferred mortgage receipts	39,362.00	15,955.00
Security deposits	324,332.00	22,601.00
Line of credit	-	304,444.00
Notes payable	2,873,245.00	1,472,016.00
Long-term debt	1,029,343.00	632,243.00
<b>Total liabilities</b>	4,809,915.00	2,996,246.00
 <b>Net Assets</b>		
Unrestricted	9,841,920.00	9,240,350.00
Temporarily Restricted	923,407.00	613,486.00
<b>Total net assets</b>	10,765,327.00	9,853,836.00
 <b>Total liabilities and net assets</b>	15,575,242.00	12,850,082.00

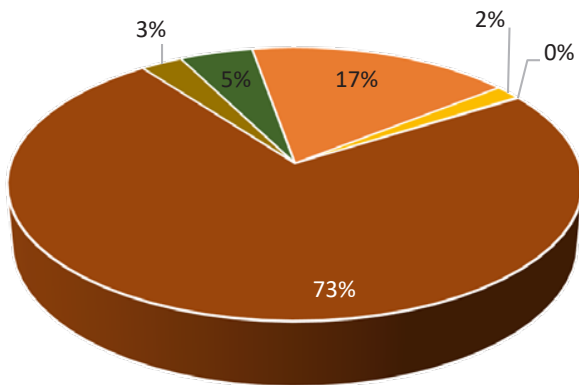
## FY 2019 Revenue



- Contributions
- Rental income
- Donated materials and services
- ReStore revenues
- Interest income
- Home sales
- Rehab income
- Special events revenues

Revenue:	FY 2019	%
Contributions	2,096,975.00	18.50%
Donated materials and services	346,578.00	3.06%
Interest income	177,289.00	1.56%
Rehab income	340,983.00	3.01%
Rental income	58,102.00	0.51%
ReStore revenues	2,422,800.00	21.37%
Home sales	5,127,000.00	45.22%
Special events revenues	743,809.00	6.56%
Other income	24,011.00	0.21%
<b>Total Revenues</b>	<b>11,337,547.00</b>	<b>100%</b>

## FY 2019 Expenses



- ReStore
- Program activities
- Special events
- Management and general
- Rental
- Fund development

Expense:	FY 2019	%
<b>Program Activities:</b>		
ReStore	2,099,097.00	17.14%
Special events	204,840.00	1.67%
Rental	16,584.00	0.14%
Program activities	9,010,690.00	73.56%
<b>Total Program Activities</b>	<b>11,331,211.00</b>	<b>92.51%</b>
<b>Supporting Activities:</b>		
Management and general	334,979.00	2.73%
Fund development	582,848.00	4.76%
<b>Total Supporting Activities</b>	<b>917,827.00</b>	<b>7.49%</b>
<b>Total Expenses</b>	<b>12,249,038.00</b>	<b>100%</b>

<b>Net Income (Loss)</b>	<b>(911,491.00)</b>
--------------------------	---------------------



# thank you

## Honor Roll of Donors

Thank you to our 2018-2019 donors for their investment in the mission and vision of Habitat OC. Our entire community is strengthened by their support.

### \$100,000 +

Anonymous  
Automobile Club of Southern California<sup>†</sup>  
The Estate of Jean A. Barrett  
Belote Family Trust  
Build for Unity Coalition<sup>†</sup>  
Catholic Coalition<sup>†</sup>  
Change A Life Foundation  
The Home Depot Foundation  
Presbyterian Coalition<sup>†</sup>

### \$50,000 - \$99,999

Anonymous  
St. Joseph Health, Community Building Initiative  
Schneider Electric  
Wells Fargo Foundation

### \$25,000 - \$49,999

Anonymous  
Bank of America Charitable Foundation  
BigRentz  
Cathay Bank Foundation  
Fluidmaster, Inc.  
The Estate of Isabel Gimenez  
Ellen and Donald Goodwin  
JoAnn and Kenneth Lickel  
Mr. Cooper  
The Vasant and Prabha Rathi Foundation  
Spectrum Brands  
Union Bank Foundation  
Zillow Group

### \$10,000 - \$24,999

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AMPAM Parks Mechanical  
Antis Roofing & Waterproofing, Inc.  
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Banc of California  
Suzanne and Robert Barker  
Susan E. Barnum  
Tasia and John Boyle  
California Bank & Trust  
Corpus Christi Catholic Church  
Cox Communications  
Laurie and Scott Dubchansky  
Edwards Lifesciences  
First Bank  
Habitat for Humanity of California Inc.  
Nancy C. Herrmann  
George Hoag Family Foundation  
Neda and Dallas Imbimbo  
Lee & Associates  
Pacific Life Foundation  
Pacific Western Bank  
Parker Aerospace Group

Valerie and Jeff Roos  
Royal Business Bank LA  
Simpson Strong-Tie Company, Inc.  
Sony Playstation  
The Stephanie Sorensen Charitable Fund  
Geoffrey L. Stack  
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Succession Capital Alliance Foundation  
TCA Architects  
US Bank National Association Community Affairs  
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### \$5,000 - \$9,999

10 Management Group  
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Erica and Rafael Berrios  
Christine and David Booher  
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Chico's  
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Kush Bottles  
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TriMas Aerospace  
Trinity United Presbyterian Church  
Twining, Inc.  
Kathryn and Michael Valentine  
VCA Structural  
Wynne Systems  
Adelle Yeaton

### \$2,500 - \$4,999

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Accurate Steel Treating  
All Metals Processing of Orange County  
Applied Medical  
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Arthur J. Gallagher & Co.  
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The Irvine Company  
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Johnson & Johnson  
Kaiser Permanente  
Kidder Mathews  
Karina and Anders King  
Wendi and Jason Kliever  
Knights of Columbus 4922  
The Koll Company  
Largo Concrete, Inc.  
The Leonis Family Foundation  
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Suzanne Matherly  
McCarthy Building Companies, Inc.  
MJS Landscape Architecture  
Sean P. Moran  
Susan and Bradley Morton  
Northland Capital Markets  
OMB Electrical Engineers

<sup>†</sup> Neighborhood Builders    <sup>‡</sup> Cornerstone

# thank you

## Honor Roll of Donors (continued)

OneOC  
OptumRx  
Teresa K. Pasquale  
Plex Systems, Inc.  
Power Design Inc.  
R.D. Olson Construction  
Real Foundations  
RTwelve  
Sts. Simon & Jude Catholic Church  
Karen and John Schaefer  
Lew Siegler  
South Coast Shingle/A1 Building  
Standard Drywall  
Cynthia Case and The Rev. Kay Sylvester  
Thrivent Financial  
Toshiba America Business Solutions, Inc.  
Toyota  
Travelers  
Tustin Presbyterian Church  
United Healthcare Group  
Mr. and Mrs. Jerry Weintraub  
Woodruff, Sawyer & Company

### \$1,000 - \$2,499

The Abshier and Reed Families Charitable Fund  
Kathy Akashi  
Marian and Paul Anderson  
Dawn and Charles Antis  
Assurant Specialty Property  
Autodesk  
Joseph Bailey  
Jennifer and Christopher Baiocchi  
Barbara D. Baranski  
Sunita and Chandrakant Baxi  
Liz and Mark Beattie  
Janis M. Bell  
Corin Bemus  
Lourdes and Joseph Bennington  
Susan R. Bharvani  
Karla L. Bjorklund  
Barbara and William Bolinger  
Nicholas Braun  
Polly S. Buckingham  
Eduardo Burgueno  
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The Capital Group Companies Charitable Foundation  
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Peggy Catron and Jerome Premo  
Kristin and Aram Chahbazian  
Charming Charlie, LLC  
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Judith and Eugene Flath  
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Vicky Staub  
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Sunny and Hal Tamblin  
Kelly Taylor  
Mary and Peter Tennyson  
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Turnipseed-Wilkinson Family Fund  
Ugalde Family Charitable Foundation  
O.T. and Robert Warren  
Mary Kay and Gregory Wise  
Yorba Linda Presbyterian Church  
Zurich American Insurance Company

# thank you

## Monthly Giving Club Donors

### CARPENTER CLUB

(\$100 to \$250/month)

William K. Bolinger  
Wendi and Jason Kliewer  
Allison and Guy Martin  
Suzanne Matherly  
Marilyn McCollum  
Our Savior's Lutheran Church  
Elizabeth and Jerome Thompson  
O.T. and Robert Warren  
Mary Kay and Gregory Wise

### STAKEHOLDERS CLUB

(\$51 to \$99/month)

Ed Lundgren  
Teri Stockman  
A. P. Trujillo  
Francesca and Michael Verna

### WALL RAISERS CLUB

(\$26 to \$50/month)

Hee and Charles An  
Kerri and Robert Barry  
Judy and Jerome Blackman  
Teresa Cano  
Linda and Luis Contreras  
Charles Cucunato  
Susan and Jeffrey Goddard  
Colleen and Robert Heineman  
Anita and John Lawrence  
Paula and Carson Munzing  
Arline and Matthew Pohlman  
Julie Tormey  
Peggy and Robert Walter  
Ellie and Don Westenhaver

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(up to \$25/month)

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Jacqueline and William Borthwick

Barbara Brinkley  
Melanie Butler  
Katherine Casserly  
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Alice M. Dear  
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Valerie and James Mitzel  
Mary and Terrance O'Connor  
Mala Passmore-Strong  
Suzanne Privette  
Laura and Manuel Rodriguez  
Cynthia and Gary Schrey  
Kelly and Russell Smith  
Marion Swarouth

## Thank You to our Future Builders Legacy Society Donors

*Their lasting legacy gifts help low-income families purchase affordable homes in Orange County.*

### The Estates of:

Anonymous  
Suzanne and Robert Barker  
The Estate of Jean A. Barrett  
Belote Family Trust  
The Elizabeth Anne Berry 1998 Revocable Trust  
Bertolet Revocable Trust  
Sandra S. Brodie  
Polly S. Buckingham  
The Jean B. Burnett Trust  
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The Estate of Mary B. DeSloover  
Doering Family Trust  
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Elmer W. Farnsworth  
The Estate of Joyce E. Finch  
Carol J. Geisbauer  
The Estate of Isabel Gimenez  
Sabrina Green

Donna and Mark Hoover  
Linda Howard  
Dawn Hoyle  
Rebecca Ingram  
Marjorie L. Lester  
The Estate of Danny Letner  
Gayla K. McDowell Living Trust  
McKenzie Family Trust  
Heather McKenzie-Densmore and John Densmore  
The Estate of Stephen Edward Mead  
Amy and Robert Meaux  
Kathleen Meyer  
Christina Woods Moulson  
The Estate of Sylvia Nachsin  
Cathy Newman  
The Navarro Family Trust  
Lynda and Joseph Perring  
Victoria M. Regan Trust  
Edgar B. Schroeder Trust

Hazel U. Simpson Trust  
Renee Bidwell and Rev. Dr. Stanley D. Smith  
Laura Snyder  
Sunny and Hal Tamblin  
Barbara Jeanne Wilson  
Mary Kay and Gregory Wise





# thank you

## Thank You to our Dream Builders Society Donors

*Dream Builders Society members are donors who make multi-year pledges to Habitat OC.*

### GIFT OF HOME (\$25,000+/yr)

Anonymous  
Suzanne and Robert Barker  
Karina and Anders King  
JoAnn and Kenneth Lickel  
The Joe MacPherson Foundation

### GIFT OF A DREAM (\$10,000-\$24,999/yr)

Susan and Allen Boerner  
Neda and Dallas Imbimbo  
Susan and F. Scott Jackson  
Irene and Christopher Veitch

### GIFT OF INDEPENDENCE (\$1,000-\$9,999/yr)

Dawn and Charles Antis  
Jennifer and Christopher Baiocchi  
Liz and Mark Beattie  
Lourdes and Joseph Bennington  
Erica and Rafael Berrios  
Christine and David Booher  
Polly S. Buckingham  
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Kristi and Douglas DeCinces  
Chris DeFazio  
Victoria and Ronald DeFelice  
Therese DeGroot  
John Devine  
Susan and Marc Eilenberg  
Sharon Ellis  
Sharon and Frank Ferrara  
Catherine and Sam Fullerton  
Francisca Gonzalez Baxa and Frank Lima  
The Gramata Family  
Victoria and Tom Gray  
Rhonda and Roger Groves  
Donna and Mark Hoover  
Linda Howard  
Mark Jeffries  
Stephen Jesson  
Roylene and Paul Johnson  
June Kim  
Chelsea and Nick Kovacevich  
Marushkah and Brett Kurtz  
Jeffrey Lewis  
Carol Lynn and James Light  
Lucas Lujano  
Tammy and Austin Major  
Kathleen and Brett Mansfield  
Mary Aileen Matheis  
Cathy and Mark Mathews  
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Kelly Moore  
Sean P. Moran  
Susan and Bradley Morton  
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Eric and Julie Nelson  
Hugo Nuño  
Carol and Finbarr O'Neill  
Jane and Robert Parker  
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Valerie and Jeff Roos  
Kim M. Shepherd  
Cindy and William Shopoff  
Renee Bidwell and Rev. Dr. Stanley D. Smith  
Cynthia Case and The Rev. Kay Sylvester  
Sunny and Hal Tamblin  
David Taussig  
Elsa and Frank Thompson  
Kathryn and Michael Valentine  
Jeffrey Weiss  
Rebecca Welch  
Mary Kay and Gregory Wise  
Adelle Yeaton  
Wendy and Robert Yoder



# in-kind donations

**Thank you for your donations of land, materials, and professional services  
for Habitat for Humanity of Orange County homes.**

## *Architects*

Danielian Associates  
KTYG Group, Inc.

## *Civil Engineers*

Walden & Associates

## *Energy Consultant*

Heritage Energy Group  
Gouvis Engineering

## *Land*

City of Fullerton  
City of Tustin

## *Landscape Architects*

Hourian Associates  
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## *Structural Engineer*

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## *Soils Engineer*

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Aquatic Bath  
ARC Document Solutions  
Behr Process Corporation  
Dow Building Products  
Eagle Roofing Products  
Fluidmaster, Inc.  
Hampton Products International  
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Hunter Douglas  
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Kwikset  
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Pro Form Window Cleaning Inc.  
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Sean Reilly  
Seaside Air Conditioning and Heating  
Sharon and Sons  
Simonton Windows  
Simpson Strong-Tie Company, Inc.  
SoCal Sandbags  
Spectrum Brands/Kwikset/Pfister  
Square D  
Tim Greenleaf Engineering, Inc.  
Whirlpool  
Women Build OC







The Home Improvement Store That Builds Homes

## Thank You to our 2018-2019 Habitat OC ReStore Donors

20th Century Air  
24 HRC  
3 Day Blinds  
48ws.com  
A New View Windows  
AAA Remodeling Inc.  
Action Mold & Tool  
Adler Estate  
Advantage Moulding  
Advent Companies  
Affordable Floors  
Alice Pollard Conservator  
Allied Cabinet and Granite  
Alpine Kitchen and Bath  
Alumaline Direct  
Alumbody  
Anaheim/Orange County Visitor and  
Convention Bureau  
A-Rising Builders  
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Art & Stone  
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Austin Hardwoods & Hardware  
Avalon Tile Wholesalers  
B&C Custom Hardware  
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Beach City Electric  
Beauti Pleat of California  
Bedrosian Tile and Stone  
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BLH Inc.  
The Blind Guy  
Bonnie Place  
Brown Jordan  
Builders Finish Supply  
The Cabinet Depot, Inc.  
Cabinets Quick  
California Mantel & Fireplace  
Cantoni Furniture  
Capstone Industries  
CCC Construction  
Cintas First Aid & Safety  
Circle K - Corona  
Clancy Custom Builders  
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CML Media dba Mopro  
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Corte Villa HOA  
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Dooley's Custom Cabinets

Drive Industries Design Group  
DSA, Inc.  
Erbe Construction Company  
Eurowest Decorative Surfaces  
Exciting Lighting & Home Decor  
FA International Stone Company  
Fanimation Ceiling Fans  
Fastenal  
Ferguson Plumbing  
Fermol Inc.  
Fire Breather BBQ  
Fitzhauer Construction  
Floor And Decor  
Fluidmaster, Inc.  
Foam Plastics & Rubber  
FormDecor Furniture Rental  
Frank's Flooring, Inc.  
Furniture Traditions  
Ganahl Lumber Co  
Gatehouse  
Girl Talk  
Hackney Electric, Inc.  
Hammerton Lighting  
Hampton Products International  
Hudson Valley Lighting  
Icera USA  
Imperial Cal Products  
Integrity Builders West, Inc.  
Integrity Builders General Contractors, Inc.  
The Irvine Company  
J. Kramer Corp  
Jackson Tile  
Jam Properties LLC  
Jennifer Cookson Interiors  
Jeronimo Comercial Center LLC  
K & B International, Inc  
Keyline Sales, Inc.  
Kite Electric  
L & D Appliance Corporation  
Laguna Cliffs Marriott  
Laguna's Fancy Faucets  
Legacy Center Furniture  
Legendary Doors & Windows  
Lido Peninsula Resort  
Light Bulbs Etc.  
The Light Shop.com  
Linden Rose & Co  
Lighting Innovations  
Liquid Amber Designs, Inc.  
Lowe's Home Improvement  
Magnolia Mews Consignments  
Main Street Village Apartments  
Marazzi Tile  
Marine Flooring Inc  
Meridian Interiors  
Mesa Verde United Methodist Church  
Metropolitan Home Improvement  
Millwork Holdings  
Mr. Handyman  
MS International, Inc  
Nelson Remodels

Oasis Concepts  
OC Urgent Care  
Olde New Feed Co  
Open House Interiors, Inc.  
Orange Coast Woodworks  
Pacific 4  
Pacific Coast Drapery Mfg.  
Patio Outlet  
Patricia Valdes Living Trust  
Paulhus Millwork Installation  
PJHM Architects  
Pollock Studios  
Ponderosa Electric  
Porcelanosa USA  
Precision Installation Products Inc  
Precision Wallcovering and Painting  
Pro Pet Fix  
ProPlanet  
Prospice Medical Group  
Pull'R Holdings Company LLC  
Pyramid Logistics  
R & J Painting  
R. Walker Electric Corporation  
Rauxa Direct LLC  
RDS Investment  
Rejuvenation  
Reptile Inc.  
Residential Design Services  
Rok Hardware  
Rye Electric  
Sailhouse  
Scandinavian Design  
Seabreeze Siding & Windows Co.  
Smart 1 Real Estate  
Snyder Langston  
Spangler Design  
Spec Ceramics, Inc.  
Spectrum Brands  
Steele Tile, Inc.  
Sterling Carpet and Flooring  
Studio 3 Doors  
Surterre Properties  
T. Boyer Co.  
Think Corporate  
Tom Bittner Construction  
Tru Blue Solutions  
TZ Remodeling Construction  
The Ultimate Closer, Inc.  
Unicorn Delivery  
Vintage LA Furniture  
Wallflowers Furniture Consignment  
Walters Wholesale Electric Co  
Wayfair  
Welland Industries, LLC  
Wendover Art Group  
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Westport Lighting  
Williams Woodworks  
Young Champions  
Zillow Group

# Habitat OC ReStore Information



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2200 Ritchey Street • Santa Ana, CA 92705 • T: 714.434.6200 • F: 714.434.1222  
Info@HabitatOC.org • www.HabitatOC.org