

# HCC Crash Course

## Absorbing the Impact

Barbara L. Hays, CPC, CPCO, CPMA, CRC, CPC-I, CEMC, CFPC, FELLOW

Samuel L. Church, MD, MPH, CPC-A, CRC, FAFPP



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For the last 20 years, Barbie has worked alongside physicians in non-clinical roles of support. Her experiences include front office management, billing and coding, and practice management. She has worked with physicians in small independently-owned settings, large group practices, and hospital-owned clinics. She enjoys speaking with physicians, determining their needs, and working with them to make their documentation withstand the rigors of today's complex guidelines. She has extensive experience with multiple specialties, providing audit and coding training to physicians. Barbie is credentialed through the American Academy of Professional Coders as a Certified Professional Coder, Certified Professional Medical Auditor, Instructor, and Evaluation and Management Coder. She joined the AAFP team in 2015 as the Coding and Compliance Strategist.



Samuel Le Church is a private practice rural family physician in Hiawassee, GA, where he lives on a small farm with his wife and four children. He continues to enjoy going to work, both in the office and hospital. He is active with the Georgia Academy of Family Physicians, serving on their Legislative Committee and Board. In addition, he serves as adjunct faculty for 3rd year medical students, who help keep his passion for medicine alive. His practice is recognized as a Level 3 NCQA Patient Centered Medical Home. Dr. Church also serves as Alternate Advisor to the AMA CPT Editorial Panel for the AAFP. In addition, he is a regular speaker and volunteer consultant on practice management, work flow, coding optimization, and chronic care management implementation. He is an AAPC Certified Risk Adjustment Coder. Dr. Church was recently named Georgia Family Physician of the Year.

# Learning Objectives

- What you need to know and why about HCC coding
- Plot an HCC map using common primary care conditions
- Practical application from a member physician perspective

# Background

## ICD-10

Increased Specificity Paves the  
Way for Increased Reimbursement

Barbie Hays, CPC, CPCO, CPMA, CPC-I,  
CFPC, CEMC



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Need to know more  
about ICD-10 coding?  
The AAFP hosted a  
webinar in December  
2016 to help you.

<http://www.aafp.org/practice-management/payment/coding/icd10-increased-specificity.html>

# Most Common HCC Groups

CMS-HCC VALUES

HCC and Description of disease/condition		2017 value*
<b>Risk</b>	<b>Diabetes</b>	
	HCC17 = Diabetes with Acute Complications	0.368
	HCC18 = Diabetes with Chronic Complications	0.368
	HCC19 = Diabetes without Complication	0.118
	<b>Heart and Circulatory Disease</b>	
	HCC84 = Cardio-Respiratory Failure and Shock	0.329
	HCC85 = Congestive Heart Failure	0.368
	HCC106 = Atherosclerosis of the Extremities with Ulceration or Gangrene	1.413
	HCC107 = Vascular Disease with Complications	0.410
	HCC108 = Vascular Disease	0.299
	<b>Renal disease</b>	
	HCC134 = Dialysis Status	0.476
	HCC135 = Acute Renal Failure Hematological Disorders	0.476
	HCC136 = Chronic Kidney Disease, Stage 5	0.224
	HCC137 = Chronic Kidney Disease, Severe (Stage 4)	0.224
	<b>Respiratory</b>	
	HCC111 = Chronic Obstructive Pulmonary Disease	0.346
	HCC114 = Aspiration and Specified Bacterial Pneumonias	0.672
	HCC115 = Pneumococcal Pneumonia, Empyema, Lung Abscess	0.200
	<b>Mental Health</b>	
	HCC58 = Major Depressive, Bipolar, and Paranoid Disorders	0.330
	<b>Weight</b>	
HCC22 = Morbid Obesity	0.365	

**Adjustment**

Conditions Common to Family Medicine

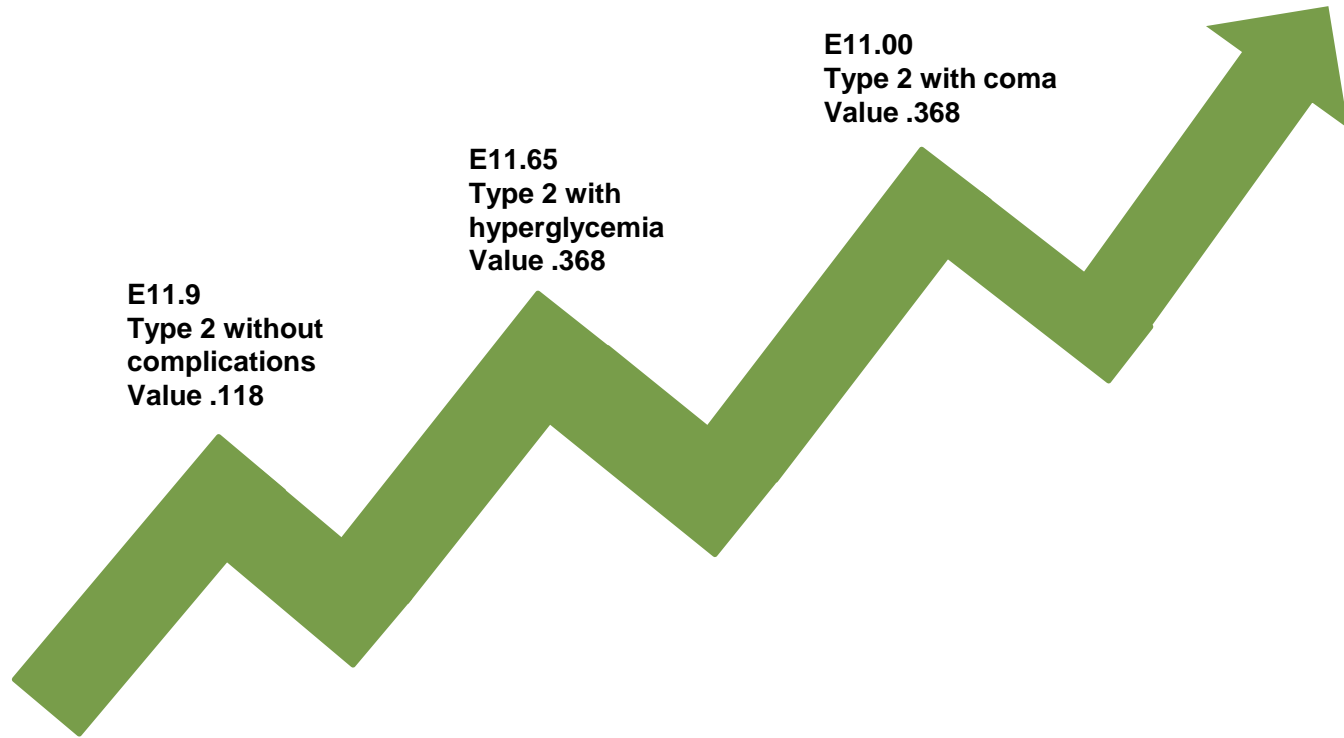




Use your words  
and specific  
diagnosis codes  
to tell the story!

words  
have  
power

# All Hail the King



# Clicks Can Matter



## Make it count

Status codes (amputations, old MI, ostomy, etc.)

Underlying conditions

## Be leary of

Conditions not specifically addressed

Careful of cut & paste

Historical (resolved) dxs

# Calculated Annually Beginning



# M.E.A.T.

- **Monitor** - signs, symptoms, disease progression, disease regression
- **Evaluate** - test results, medication effectiveness, response to treatment
- **Assess** - ordering tests, discussion, review records, counseling
- **Treat** - medications, therapies, other modalities

# Common Primary Care Encounters

Patient with DM II presents for routine follow-up. A1C 8.3. Also has stable COPD, oxygen dependent. O2 DME papers signed earlier this year.

# Which road to take?

ICD-10	Description	RAF
J44.9	COPD	.328
E11.9	DM Unspec	.118
Total risk=		<b>.446</b>

ICD-10	Description	RAF
J44.9	COPD	.328
Z99.81	Oxygen Dep	
J96.11	Chronic Resp Failure w/ hypoxia	.318
E11.65	DM w/ hyper-glycemia	.318
Total optimized risk=		<b>.964</b>

# Common Primary Care Encounters

68 y/o patient with hypertension and hyperlipidemia and BMI 37.2. Has been using CPAP for years.



# Which road to take?

ICD-10	Description	RAF
I10	Hypertension	
E78.5	Hyperlipidemia	
G47.33	Sleep Apnea	
Total risk=		<b>.000</b>

ICD-10	Description	RAF
I10	Hypertension	
E78.5	Hyperlipidemia	
G47.33	Sleep apnea	
Z68.37	BMI 37.0-37.9	
E66.01	Morbid Obesity	.273
Total optimized risk=		<b>.273</b>

# Common Primary Care Encounters

Patient with diabetes and polyneuropathy. Right great toe amputated several years ago. He continues to smoke. Patient brought in multiple records from other providers. In addition to refill of meds, you counseled for 5 minutes regarding smoking cessation. You spend 35 minutes reviewing and summarizing the outside records and include that in the visit note.

# Which road to take?

ICD-10	Description	RAF
E11.9	DM Unspec	.118
F17.219	Nicotine dep/cig	
Total risk=		<b>.118</b>

ICD-10	Description	RAF
E11.41	DM w/ polyneuropathy	.318
F17.419	Nicotine dep/cig	
Z89.412	Acquired loss L great toe	.588
Total optimized risk=		<b>.906</b>

# Common Primary Care Encounters

Patient with HTN comes in for upper respiratory infection. Remote history of colon cancer and now has a chronic colostomy bag. DME orders signed earlier in the year.

# Which road to take?

ICD-10	Description	RAF
J06.9	Upper Respiratory Infection	
I10	Hypertension	
Total risk=		<b>.000</b>

ICD-10	Description	RAF
J06.9	Upper Respiratory Infection	
I10	Hypertension	
Z93.3	Colostomy status	.651
Total optimized risk=		<b>.651</b>

# Common Primary Care Encounters

76 y/o presents with swelling of the left arm, redness, and pain. He takes warfarin for atrial fibrillation. He is also a liver transplant patient. Given IM ceftriaxone. PT/INR and CBC ordered.

# Which road to take?

ICD-10	Description	RAF
L03.114	Cellulitis of L upper ext	
I48.91	Unspec afib	.295
Total risk=		<b>.295</b>

ICD-10	Description	RAF
L03.114	Cellulitis of L upper ext	
I48.2	Chronic afib	.295
Z79.01	Long term anticoag therapy	
Z97.4	Liver transplant status	.891
Total optimized risk=		<b>1.186</b>

# Common Primary Care Encounters

Patient for follow-up of major depression, improving. New med started 6 weeks ago.



# Which road to take?

ICD-10	Description	RAF
F32.9	Major depression, single, unspec	
Total risk=		<b>.000</b>

ICD-10	Description	RAF
F32.1	Major depression, single episode, moderate	.330
Total optimized risk=		<b>.330</b>

# To Prevent a Crash

- Use documentation and coding to capture the severity of illness/risk of high cost
- Make sure that you capture the complexity of the patient
- Major issues need to be captured at least once a year (clock restarts Jan. 1)



RISK	RxHCC	DESCRIPTION	ICD-10
TIP			
Diabetes is not classified as controlled or uncontrolled in ICD-10.			
Use additional code to identify any insulin use (Z79.4) with categories E08, E09, E11, and E13 and stage of chronic kidney disease (N18.1-N18.6) when applicable.			
🚩	Rx	Type 2 diabetes mellitus without complications	E11.9
🚩	Rx	Type 2 diabetes mellitus with diabetic nephropathy	E11.21
🚩	Rx	Type 2 diabetes mellitus with diabetic chronic kidney disease	E11.22
🚩	Rx	Type 2 diabetes mellitus with diabetic mononeuropathy	E11.41
🚩	Rx	Type 2 diabetes mellitus with diabetic polyneuropathy	E11.42
🚩	Rx	Type 2 diabetes mellitus with diabetic autonomic (poly)neuropathy (e.g., gastroparesis)	E11.43
🚩	Rx	Type 2 diabetes mellitus with diabetic peripheral angiopathy without gangrene	E11.51
🚩	Rx	Type 2 diabetes mellitus with diabetic peripheral angiopathy with gangrene	E11.52
🚩	Rx	Type 2 diabetes mellitus with foot ulcer	E11.621
🚩	Rx	Type 2 diabetes mellitus with other skin ulcer	E11.622
TIP			
Use an additional code to identify the site of the ulcer (L97.1-L97.9, L98.41-L98.49).			
🚩	Rx	Type 2 diabetes mellitus with hyperglycemia	E11.65
🚩	Rx	Type 2 diabetes mellitus with hyperosmolarity without nonketotic hyperglycemic-hyperosmolar coma (NKHHC)	E11.00
🚩	Rx	Type 2 diabetes mellitus with hypoglycemia without coma	E11.649

**DIABETES**

# Questions



# Resources

## [Coding Resources](#)

For questions and feedback, contact: Barbie Hays,  
Coding and Compliance Strategist,  
[BHays@aafp.org](mailto:BHays@aafp.org)

# Reference Slides:

# Abbreviations

- RAF-Risk adjustment factor (think RVU but sliding scale)
- RVU-Relative value unit
- HCC-Hierarchical condition classification
- MA plans-Medicare Advantage plan
- RADV-Risk adjustment data validation

# Types of models

- HHS HCC – Health and Human Services Hierarchical Condition Category
- CDPS – Medicaid Chronic Illness and Disability Payment Systems
- DRG - Diagnosis Related Groups – Inpatient
- ACG – Adjusted Clinical Groups – Outpatient
- **CMS HCC** – Medicare Hierarchical Condition Category, Part C



# Definitions & Terms

- Types of Reviews:
  - Retrospective
  - Concurrent
  - Prospective
- Risk Adjustment: aligning payment and benchmarks to reflect acuity of illness
- HCC Payments: Based off of evolving risk adjusted scores and paid prospectively