

FACT SHEET

ECONOMIC IMPACT OF HEALTH CARE IN NM & SANDOVAL COUNTY



It's Big

- Health & Social Services largest single private sector employer in NM - currently employs 130-thousand statewide (18% of all private sector jobs)
- #1 in job growth --- projected 20% ...26-thousand *additional* health & social services jobs statewide by 2023 (source: Con Alma Health Foundation Report- 2013)
- Economic drivers are sustainable: Changing demographics (aging population) & newly insured (Medicaid & Affordable Care Act) will continue to grow demand for health services & related jobs for years
- Health & Social Services sector in Sandoval Co. ranks #1 for total of business establishments (409) (source: NM Dept. of Workforce Solutions/NM DWS)
- Ranks #5 for total employees (2,965/ Jan.2015) in Sandoval Co. (source: NM DWS)

Growth opportunities

- 320,000 New Mexicans (14.5%) remain uninsured down from 18.6% in '13 (source: US Census Bureau) – many qualify for ACA marketplace subsidies, Medicaid
- 280-thousand seniors 65+ comprise 15% of NM population; by 2030, 555,000 New Mexico residents (est.) will be senior citizens, over 26% of NM population (source: Con Alma)

Where are the Jobs in Health Care?

- Ambulatory health care services including outpatient clinics, physician's offices, dentists & other practitioners, medical laboratories will lead way; employment by nursing homes & social assistance services expected to grow by 2.7 percent per year; hospital employment to grow at 1.7 % per year. (Source: Con Alma and NM Health Workforce Committee 2014 Report)
- NM needs additional 153 primary care physicians, 271 nurse practitioners & clinical nurse specialists, 40 obstetrics & gynecology physicians, 21 general surgeons & 104 psychiatrists (source: NM Health Workforce Committee, 2014)
- NM's physicians (2012 data) supported 39,385 jobs & generated \$5.5B in total economic benefit (source: 2014 NM Health Workforce Committee)

Economic Impacts within Sandoval County

- Health & Social Services sector ranks #1 for total of business establishments (409)(source: NM Dept. of Workforce Solutions ?NM DWS)
- Ranks #5 for total employees (2965)...closely behind education, manufacturing, accommodation & food services, retail (source:NM DWS), Q1 2015)
- Projected employment growth for health care & social services (ABQ metro): 58-thousand jobs (2012) to 72-thousand jobs by 2022 ... #1 in growth prospects (source: NM DWS)
- Nearly \$600-million invested in health care & education anchor institutions in Sandoval County: PHS Rust Medical Center, UNM SRMC, UNM West and CNM Rio Rancho (amount excludes local public K-12 school systems)

Sandoval Co. voters approved (2008) hospital mill levy; to date, fund has earned & disbursed \$54-million for additional services expenses (PHS Rust) & building & services (UNM SRMC)

Health sector jobs (some) as “economic base”

(Source: Kelly O'Donnell, economist & author, Con Alma Foundation Report - 2013)

- Over 50% of NM's health care costs paid for by sources *outside* New Mexico, primarily federal government
- Health sector attracts \$7-billion annually of federal dollars to NM – (in form of Medicare, Medicaid and Veteran's Affairs payments)...creates more economic stimulus than both national labs *combined*; yet only \$10-million in state incentives open to sector
- In 2010, NM's health care sector directly or indirectly supported approximately 194,000 (about 1-in-5) jobs & generated about \$23 billion in output, \$9 billion in income & \$734 million in state and local tax revenue. For every 10 jobs created in health care delivery, additional 8 jobs added in other sectors. (Source: Con Alma Foundation Report)
Issue: New Mexico spends 12 x more on economic development incentives for which health care providers do *not* qualify than it does on incentives to recruit & retain health care practitioners.
- NM spends about \$125 million annually on economic development incentives including tax credits and wage subsidies to support job creation by export-oriented businesses (e.g., export, manufacturing and film production. Health care delivery businesses generally do not qualify for state economic development incentives as they are not traditionally been defined as “economic base.”
- NM spends about \$10 million per year on health care provider incentive programs (most aimed at recruiting & retention tools)

Health Literacy & Economic Development

- Quality of and access to health care system often key factor in *location decisions* by firms and individuals, especially large employers, retirees, veterans & families with children
- Inability of many New Mexicans to access health care due to lack of insurance, health literacy, high out of pocket costs & provider scarcity stifles economic growth & job creation - undermines population health, diminishes workforce productivity, increases health care costs for businesses, individuals & government

Snapshot of Health Providers in Sandoval County

Presbyterian Rust Medical Center (since 2008)

- Beds: 81 + 11 bassinets (Birthing Center); new tower (Cancer Center) will add 48 beds in phase 1 (opens Dec. 2015)
- FT employees: 477
- Adjacent Medical Arts & Physicians office building
- Expansion capacity: one additional patient tower
- 24-hour emergency department to care for a growing and active Sandoval County community
- Advanced Intensive Care Unit
- First hospital in New Mexico with an ICU combining latest technology with skilled physicians and nurses who both onsite and connected 24/7 using sophisticated, real-time video feeds and communication tools to provide an extra layer of care to seriously ill patients.
- General Surgery
- Cardiology
- Oncology - features physicians concerned with the study, diagnoses, and treatment of cancer (oncology) including, leukemia, lymphomas, and more
- Catheterization Lab, Interventional Radiology
- Ear, Nose and Throat
- Gastroenterology
- Neonatal Intensive Care Unit
- Orthopedic & Sports Medicine
- Pain & Spine
- Podiatry
- Pulmonology
- Rheumatology

Support Services

- Laboratory, Radiology
- Women's Health/Obstetrics & Gynecology

UNM Sandoval Regional Medical Center (since 2012)

- Current # of beds: 72
- Current FT employee: 550
- Expansion capacity:

Services & facilities:

- 2 medical/surgical units, an Intensive Care Unit , 24/7 Emergency Department
- Inpatient Senior Behavioral Health unit (offers expert medical & psychiatric care for older adults in a safe and supportive environment)
- State-of-the-art Radiology & Women's Imaging Department
- 6 operating rooms, two procedure rooms
- Physical & Occupational Therapy Primary Care & Specialty Care Outpatient Clinics
- On-site Laboratory Services
- Surgical Services – inpatient & outpatient
- Equipped with the most advanced surgical technology, including the DaVinci Robot and minimally-invasive laparoscopic techniques
- GI Screening Procedures
- Cardiac Diagnostics
- Dialysis—inpatient
- Interventional Radiology
- Respiratory Therapy
- Outpatient Parenteral Antimicrobial Therapy (OPAT)

Specialty Programs:

- Facility of choice for Total Joint Replacement surgeries (knee, hip and shoulder)within the UNM Health System
- Bariatric Surgery program
- Sleep Disorders Center
- Breast Program
- Spine Center - treatments for patients with spine problems & back pain

Medical Specialties:

- Bariatric Surgery
- Breast Care
- Cardiology
- Ear, Nose & Throat (ENT)/Otology
- Family Medicine
- Gastroenterology
- Gynecology
- Nephrology
- Orthopedic Surgery
- Plastic Surgery
- Pulmonology
- Rheumatology

- Sleep Medicine
- Spine Care
- Sports Medicine
- Urogynecology
- Urology

Lovelace Health System Westside (since 1985)

(located in Bern Co. but 50% of patients reside in Sandoval Co. as do 30%+ of staff)

- Beds: 80
- FT employees: 335
- Adjacent Medical Arts/Physician offices building

Services

- [Bariatrics \(Medical & Surgical Weight Loss\)](#)
- Children's Care Services
 - [Inpatient Pediatrics](#)
- Elective pediatric surgery & [dentistry services](#)
- Kid-Kare ER
- Special Care Nursery
- [Inpatient and Outpatient Rehabilitation](#)
- [Labor and Delivery / Family Birthing Center](#)
- Wound Care
- Hospital Services
- Cardiology
- Cardiopulmonary
- Intensive Care Unit
- Medical/Surgical Telemetry
- Pulmonology
 - [24/7 emergency care](#)
- Surgical Services
- Ear, Nose and Throat
- Cosmetic & Reconstructive Surgery
 - [Gastroenterology](#)
 - [General Surgery](#)
- Gynecology
- Oral & Maxillofacial Surgery
 - [Orthopedics](#)
- Podiatry
- Urology
 - Radiology Services
- CT
- Fluoroscopy
- Ultrasound
 - Nuclear Medicine

- Vascular Ultrasound
- X-Ray

Other health-related facilities in Sandoval County

- Presbyterian Medical Services (not affiliated with Presbyterian Health Services) - operates 2 Family Health Centers in Rio Rancho, Sandoval Health Commons in Bernalillo, Jemez Valley Medical Clinic at Jemez Pueblo, Cuba Health Center in Cuba, Counselor clinic in Counselor, Ojo Encino in Cuba, Torreon Health Clinic, El Pueblo

Health Services

- Tri Core Medical Labs (Rio Rancho)
- ABQ Health Partners (Urgent Care) in Rio Rancho
- Senior Centers (RR, Bernalillo, Corrales, Cuba, Jemez Springs, Placitas)
- Specialty clinics (various) & private treatment centers (counseling for addictions, eating disorders)
- Assisted living centers (6+, mostly in Rio Rancho)