



# 2021 THE CONSTRUCTION ASSOCIATION CONVENTION



**AGC**

THE CONSTRUCTION  
ASSOCIATION

**Hey Construction, Let's Influence Design  
and Drive Innovation!**

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DPR Construction



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Conspectus, Inc.



# David Stutzman

Conspectus, Inc.



Hey Construction, Let's Influence Design and Drive Innovation!

# Earn CE hours for this Session

Participants must:

1. Sign in using attendance sheet in the back of the room.
2. Attend at least 95% of the session.
3. Complete the session and post-program evaluation.

Additional instructions will be emailed to attendees requesting CE credits. If requesting AIA credits, please provide your AIA number so we can report your attendance. For questions regarding continuing education credits, please contact **Jo-Anne Torres**, Manager of Professional Development and Continuing Education, at [jo-anne.torres@agc.org](mailto:jo-anne.torres@agc.org), or (703) 837-5360.



# Earn CE hours for this Session



**1.0 AIC CPD Credit** | AGC of America has been approved to offer Continuing Professional Development (CPD) credits for qualifying programs by the [American Institute of Constructors](#) (AIC).



**1.0 AIA Learning Unit (LU)** | The Associated General Contractors of America is a registered provider of AIA-approved continuing education under Provider Number G523. All registered AIA CES Providers must comply with the AIA Standards for Continuing Education Programs.



AGC of America is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the [National Registry of CPE Sponsors](#). This session is designated for **1.0 CPE credit** in the field of Communications and Marketing.



# Learning Objectives

By the end of this session, participants will be able to:

1. Discuss how the relationship and process of the specifier and a conceptual estimator, working alongside the design team and owner, encourages questions, reveals answers, and drives innovation.
2. Demonstrate how organizational FORMATS already in existence will be used in new and innovative ways to revolutionize the way the design and construction industry delivers the written portion of Construction Documents.
3. Recommend comprehensive participation by all parties, resulting in time and cost saving benefits.
4. Implement an open and transparent discussion among the Contractor, Estimator, Owner, Specifier, and Supplier.

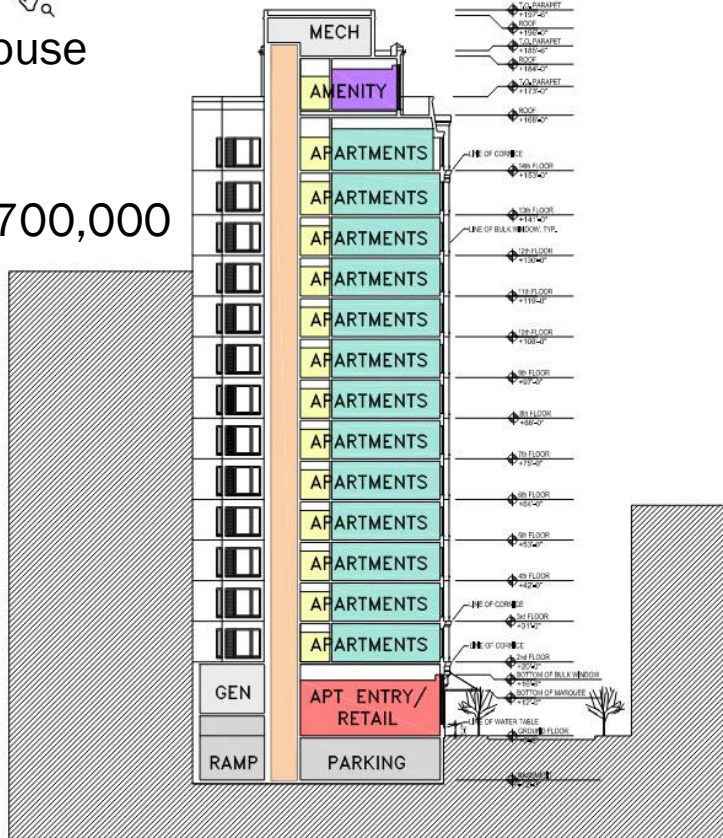
# Case Study

## Urban Apartment Building



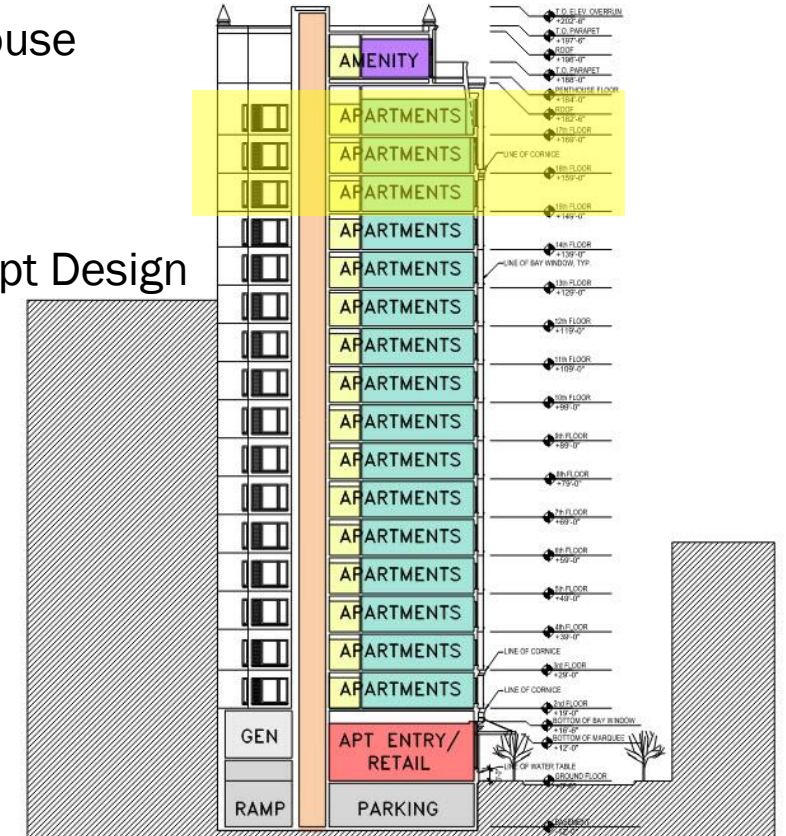
### Concept Design

15 Stories plus penthouse  
91 Apartments  
142,600 GSF  
\$45,600,000 to \$53,700,000  
17% budget range



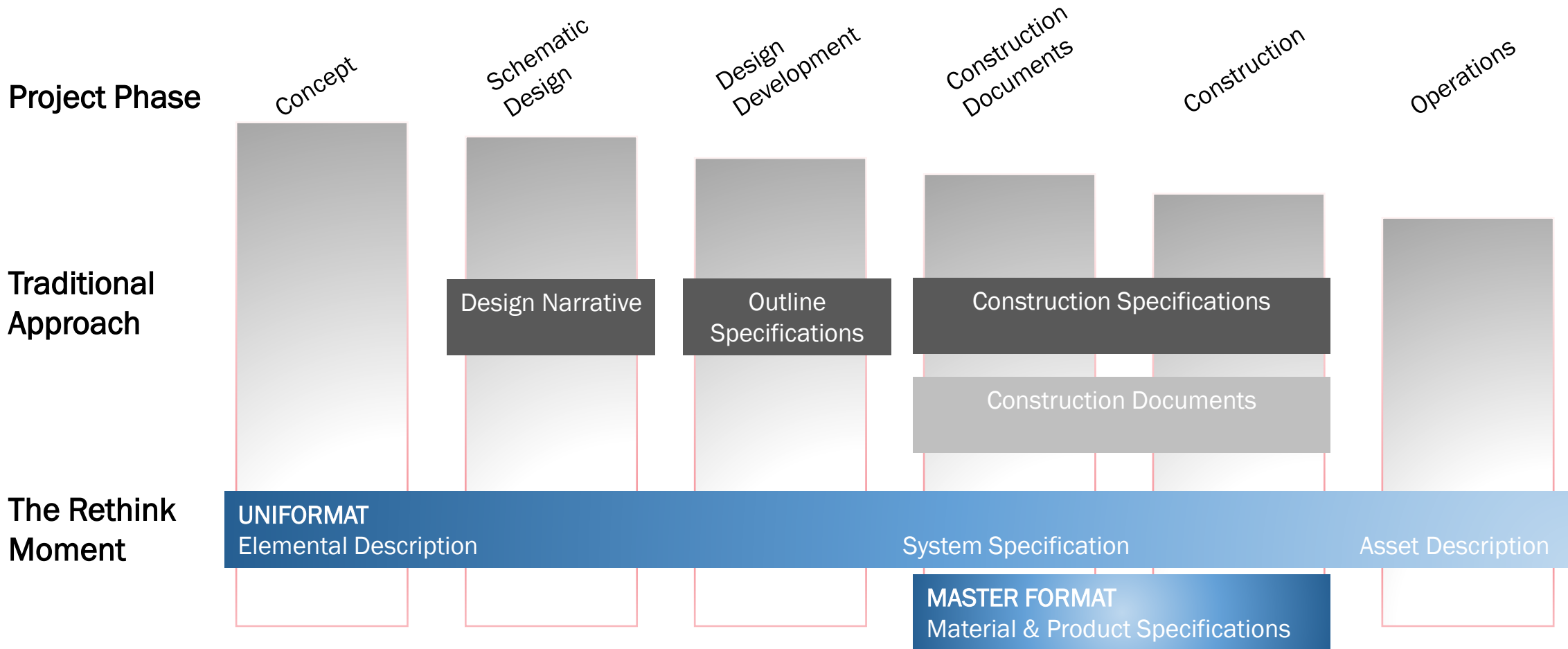
### Schematic Design

18 Stories plus penthouse  
112 Apartments  
169,500 GSF  
\$55,000,000  
Same height as Concept Design





# Order of Decisions/Documents



# The Rethink Moment



## Specification

B	SHELL	
B20	EXTERIOR ENCLOSURE	
B2010	EXTERIOR WALLS	
B2010.A	PODIUM WALLS	
	Description	Drainable EIFS on gypsum sheathing on metal studs

## LOD

## Estimate

<b>100</b>	Drainable EIFS on gypsum sheathing on steel studs	15,000 SF	40.0	600,000
				600,000
<b>200</b>	Drainable EIFS on gypsum sheathing on steel studs	15,000 SF	40.0	600,000
	Cavity insulation, R19	15,000 SF	1.5	22,500
	Continuous exterior insulation, R7.5	15,000 SF	3.00	45,000
				577,500
<b>300</b>	Drainable EIFS on gypsum sheathing on steel studs	15,000 SF	12.00	180,000
	Glass mat EIFS	15,000 SF	3.50	52,500
	2" insulation, R7.5	15,000 SF	3.00	45,000
	Adhesive membrane	15,000 SF	2.50	37,500
	Fluid applied exterior coating			
	Custom color	15,000 SF	12.50	187,500
	Batt insulation, 6", R21	15,000 SF	1.75	26,250
	Joint sealant	15,000 SF	0.85	12,750
				541,500

	Components	Description
072410	EIFS	Drainable system 2" insulation, WRB adhesive custom color
061600	Sheathing	5/8" glass mat gypsum board
054000	CFMF	6" steel studs, 43 mil think minimum
072100	Blanket Insulation	6" foil faces glass fiber; R21
092900	Interior Skin	5/8" gypsum board
079200	Sealant Joints	Low-modulus silicone; standard colors



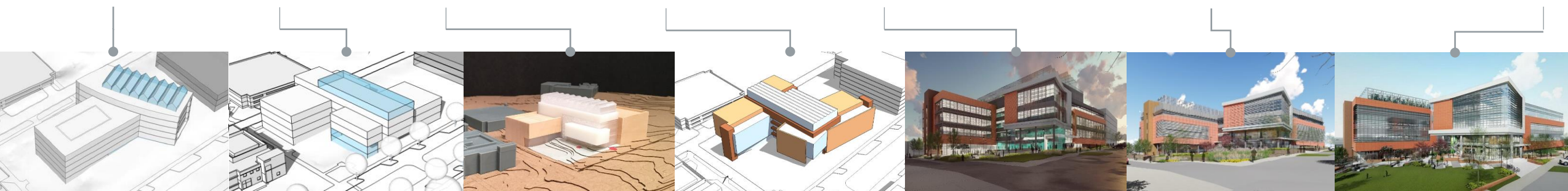
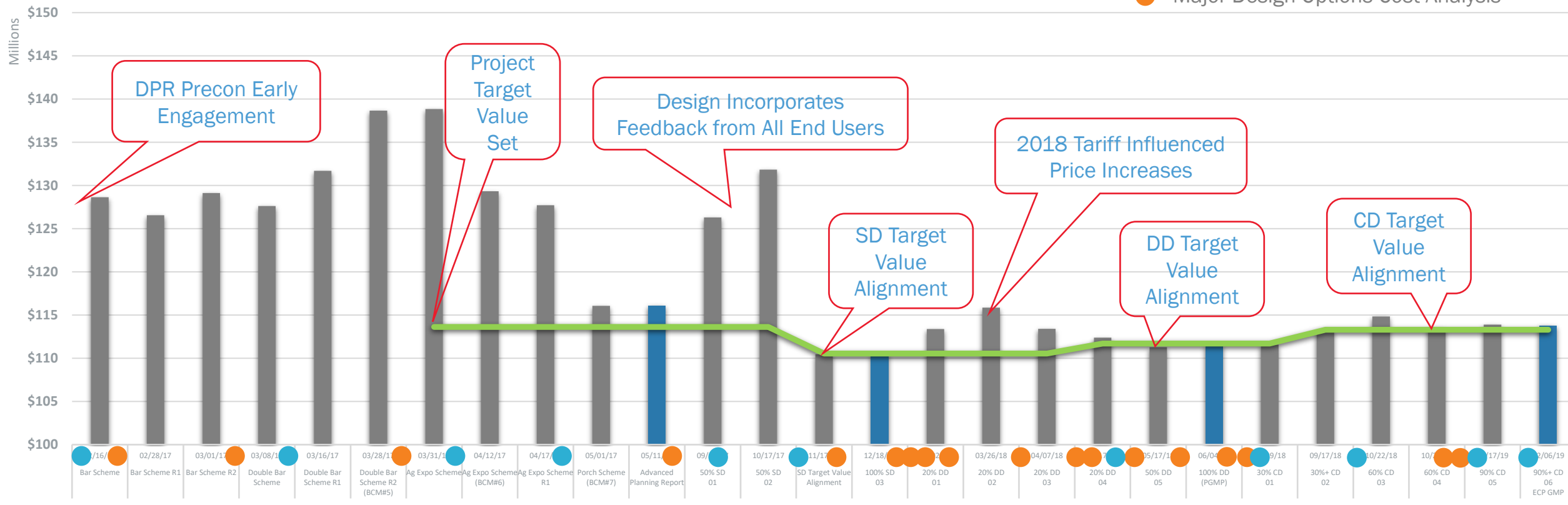
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Legend:

- Progress Estimate
- Final Estimate of Design Phase
- Owner Construction Budget
- All-Hands OAC Design / Estimate Review
- Major Design Options Cost Analysis

# Target Value Design





University of Arizona  
Biosciences Partnership  
Building

Phoenix, AZ

2008



2012

54 months



# CHALLENGE & OPPORTUNITY

2014



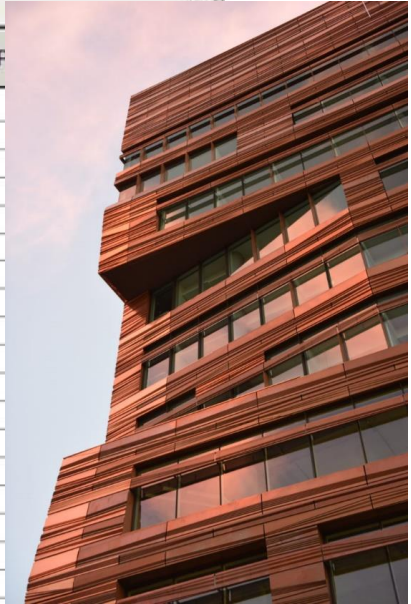
2016

30 months



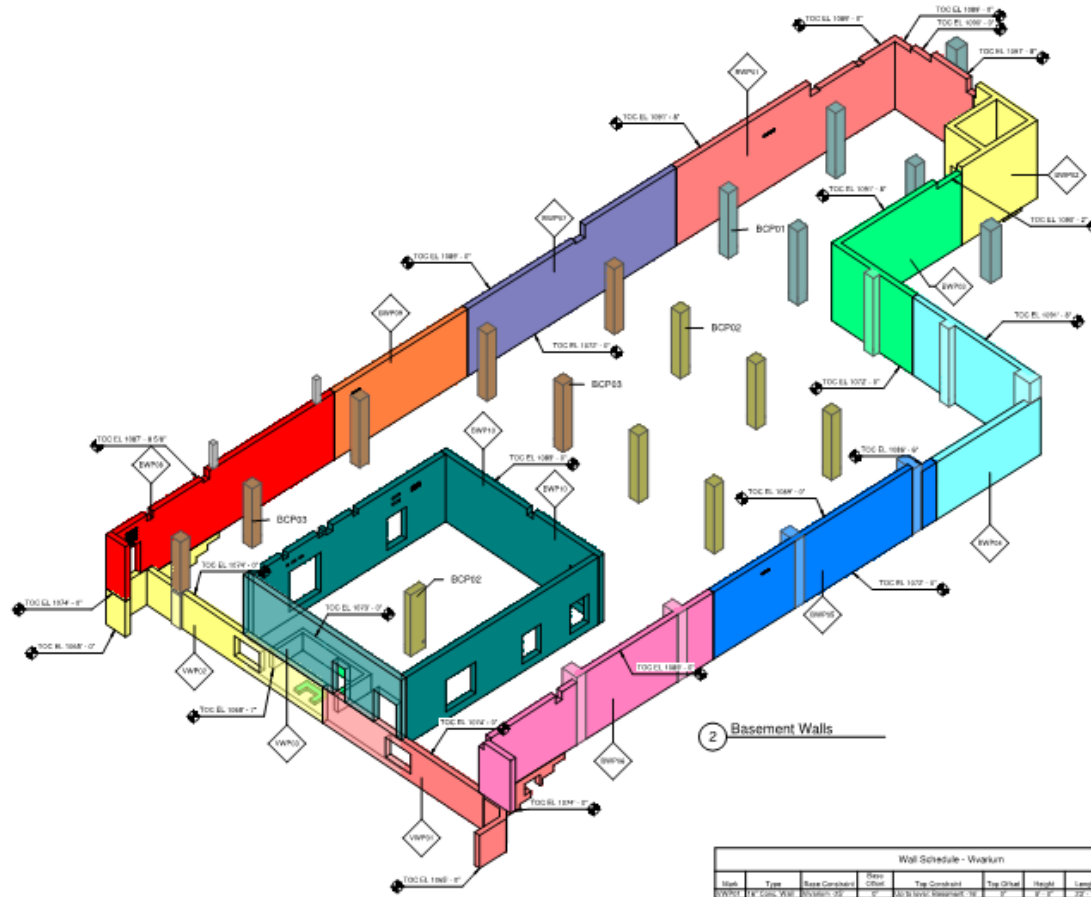
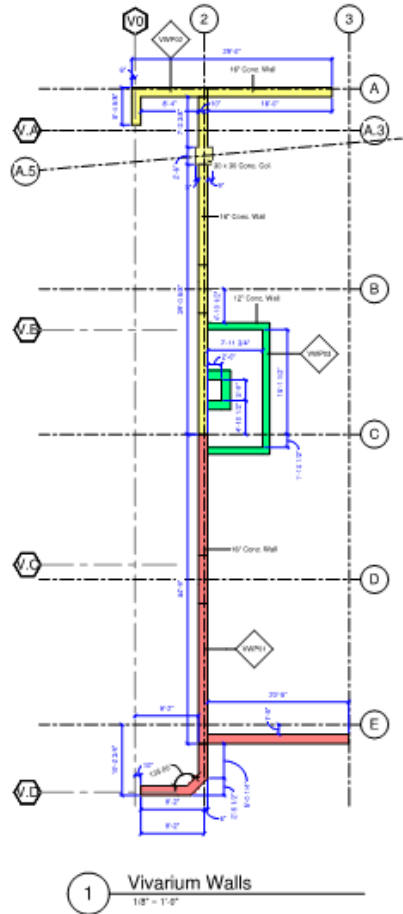
# WORK PACKAGING @ BSPB

Area-Loc	Scope	Program	Element	Unifomat 5	Description	Takeoff Quantity	Labor Cost/Unit	Labor Price	Labor Amount	Material F
100					<b>Office Building</b>	##### SF	38.70 /SF		3,900,562	
	200				Shell	100,800.00 SF	8.03 /SF		809,823	
		B1000.9010			Steel Frame Structure	655.00 tn	162.02 /tn		106,124	
			B1010.001		Steel Frame	lb	/lb		18,144	
			A1010.10.1		Continuous Footings	cy	/cy			
					Continuous Footings	60.00 cy	-		-	-
			A1010.30.1		Spread Footings	cy	/cy		18,144	
			A1020.80.1		Grade Beams	cy	/cy			
			A4010.10.1		Slab On Grade	sf	/sf			
			A6010.20.1		Perimeter Sub Slab Drainage					
			B1010.10.5		Structural Steel	655.00 tn	/tn			
			B1010.10.5		Slab on Metal Deck	sf	/sf			
			B1010.20.4		Metal Decking	sf	/sf			
			B1010.20.9		Equipment Pads	sf	/sf			
			B1010.90.5		Fireproofing	sf	/sf			
			B1020.20.3		Lightweight Insulating Fill	sf	/sf			
			B1090.10.1		Miscellaneous Steel	sf	/sf			
			B1010.005		Stairs	ea	/ea			
			D1010.010		Elevator Core: Office	ea	/ea			
			D2000.005		Plumbing Shell	sf	/sf		63,180	70,381
			D4000.005		Fire Protection Shell	sf	/sf			
			Z1050.021		Project Requirements Shell	mo	/mo			
					Balconies	2,450.00 sf	/sf			
			B1100.010		Balconies	sf	/sf			
			B2090.0100		Exterior Skin Specialties	sf	/sf			
					Exterior Skin System: Metal Panel /	67,500.00 sf	10.43 /sf			
			B2010.005		Stone Veneer System	6,050.00 sf	/sf			
			B2010.011		Metal Panel System	27,600.00 sf	/sf			
			B2020.005		Sliding Window Wall System	800.00 sf	863.78 /sf			
			B2020.010		Curtainwall	12,000.00 sf	/sf			
			B2050.005		Exterior Entry Doors	2.00 ea	/ea			
			B2050.011		Exterior Door Assemblies	20.00 ea	633.60 /ea			
			B2050.0886		Exterior Storefront	21,050.00 sf	/sf			
			B2090.0100		Exterior Skin Specialties	67,500.00 sf	/sf			
		B3010.0100			Built Up Roofing	24,850.00 sf	/sf			
			B3010.015		Built Up Roofing: Steel Frame Office	24,850.00 sf	/sf			



Define Locations & Refresh Models			
Model Register			
		Elevation	View Depth
Project		1020'-1 7/8"	4'
Unnamed (4)		1020'-1 7/8"	4'
Unnamed (1)		1020'-1 7/8"	4'
Unnamed (2)		1020'-1 7/8"	4'
BPB_Level 11		1237'	4'
BPB_Level 10		1222'-6"	4'
BPB_Level 9		1208'	4'
BPB_Level 8		1193'-6"	4'
BPB_Level 7		1179'	4'
BPB_Level 6		1164'-6"	4'
BPB_Level 5		1150'	4'
BPB_Level 4		1135'-6"	4'
BPB_Level 3		1121'	4'
BPB_Level 2		1105'	4'
BPB_Level 1		1088'-6"	4'
BPB_Basement		1072'-6"	4'
BPB_Vvvarium		1063'-6"	4'
BPR_Below Vvvarium		1020'-1 7/8"	4'
Unnamed		4'-9 9/16"	0'

# WORK PACKAGE: BASEMENT WALLS



Mark	Type	Base Concrete	Rein. Detail	Top Concrete	Top Detail	Height	Length	Area	Volume/CY
WV01	18\"/>								

GMP RECONCILIATION												
Pricing Updated	Description	iGMP1 SUBMITTAL			Based on 10/28/2014 Drawings			iGMP2 SUBMITTAL			Qty Change FROM BUDGET TO iGMP2	Cost Change FROM BUDGET TO iGMP2
		Qty	UM	Total Cost	Qty	UM	Total Cost	Qty	UM	Total Cost		
2/27/2015	<b>BASEMENT</b>											
2/27/2015	CAISSONS	1,825	LF	\$ 710,227	1,845	LF	\$ 718,297	20			18,070	
2/27/2015	CONTINUOUS FOOTINGS	374	CY	\$ 66,783	200	CY	\$ 40,277	(174)			(\$16,406)	
2/27/2015	GRADE BEAMS	319	CY	\$ 64,316	552	CY	\$ 115,400	233			\$51,085	
2/27/2015	ELEVATOR PIT MATS	35	CY	\$ 8,416	25	CY	\$ 7,747	(10)			(\$669)	
2/27/2015	VIVARIUM MAT FIN: 46\"/>											
2/27/2015	LOWER VIVARIUM/BASEMENT WALLS	10,636	SF	\$ 262,889	11,010	SF	\$ 278,239	374			\$15,350	
2/27/2015	CORE / ELEVATOR WALLS	4,506	SF	\$ 186,728	3,700	SF	\$ 194,240	(806)			\$7,515	
2/27/2015	BASEMENT COLUMNS	125	CY	\$ 55,882	127	CY	\$ 57,854	2			\$1,973	

A	B	C	D	E	F	G	H
Bid	Description	Bid Quan	Unit	Unit Cost	TTL \$	Manhours	CYDS
21	CAISSONS	1,825.000	LNFT	\$477.48	\$871,399	2,350	3,900
22	CONTINUOUS FOOTINGS	374.000	CY	\$238.73	\$89,286	610	374
23	GRADE BEAMS	319.000	CY	\$269.88	\$86,091	846	319
24	ELEVATOR PIT MATS	35.000	CY	\$321.88	\$11,266	94	35
31	<b>BASEMENT WALLS</b>	<b>10,636.000</b>	<b>SF</b>	<b>\$33.10</b>	<b>\$352,077</b>	<b>3,094</b>	<b>700</b>
32	CORE / ELEVATOR WALLS	4,506.000	SF	\$55.49	\$250,047	2,206	292
41	BASEMENT COLUMNS	125.000	CY	\$598.77	\$74,846	480	125
51	VIVARIUM LEVEL SOG	780.000	SF	\$35.15	\$27,418	154	16
52	BASEMENT LEVEL WASTE SLAB	16,808.000	SF	\$7.06	\$118,640	305	226
<b>100 LEVEL ONE</b>							
101	BASEMENT SOG	16,808.000	SF	\$7.17	\$120,586	798	454
102	SHORED SLAB	19,087.000	SF	\$31.19	\$595,417	5,479	771
103	CORE WALLS	3,406.000	SF	\$28.51	\$97,108	1,002	170
104	LEVEL ONE CONTINUOUS FOOTINGS	64.000	CY	\$483.78	\$30,962	346	64
105	SHEAR WALLS	16,223.000	SF	\$37.10	\$601,912	4,900	663
106	COLUMNS	125.000	CY	\$605.05	\$75,631	494	125
107	SOG 12\"/>						
108	30\"/>						
110	4\"/>						
111	Loading Dock Walls	494.000	SF	\$36.67	\$18,113	203	20
112	West Ext Slab over Vivarium	1,093.000	SF	\$26.99	\$29,497	254	90
<b>200 LEVEL TWO</b>							
202	SHORED SLAB	19,586.000	SF	\$20.48	\$401,113	4,124	856
203	36\"/>						
204	CORE WALLS	3,146.000	SF	\$28.44	\$89,460	892	156
206	COLUMNS	86.000	CY	\$694.31	\$59,710	464	86
208	SOMD	2,168.000	SF	\$6.05	\$13,108	93	39
<b>300 LEVEL THREE</b>							
302	SHORED SLAB	21,811.000	SF	\$27.00	\$588,843	6,512	866
304	CORE WALLS	3,146.000	SF	\$28.44	\$89,460	892	156
306	COLUMNS	86.000	CY	\$694.31	\$59,710	464	83
<b>400 LEVEL FOUR</b>							
402	SHORED SLAB	20,531.000	SF	\$19.60	\$402,342	3,785	813
404	CORE WALLS	3,146.000	SF	\$28.44	\$89,460	892	156



# Drive Innovation Through Collaboration



CON SPEC TUS | CLOUD | 21011 - Riviera Towers Window Replacement | MF Spec | View

2- Substitutions:  AND OR  Permitted  Not permitted

B. Framing:  AND OR  Thermally broken  Thermally improved  Nonthermal

1. Frame Depth:  AND OR  2-1/2 inches  3-1/2 inches  4-1/2 inches, minimum.

C. Add...  AND OR  Sills  Stools  Head Trim  Jamb Trim  Receptors :  
Extruded aluminum finished to match windows.

1. Shapes and Sizes:  AND OR  Shown on Drawings  required for complete, weatherproof installation.

D. Operation:  AND OR  Combination of the following types; More...

1. Fixed, non-operable.  
2. Casement.  
3. Awning.  
4. Hopper.  
5. Single hung.  
6. Double hung.  
7. Single sliding.  
8. Double sliding.

E. Glass: See Section 088000  AND OR  type GL number

F. Glass:

1. Laminated Glass: Two glass plies permanently bonded with interlayer; ASTM C1172.

a. Glass Plies:  AND OR  Annealed  Heat-strengthened  Fully tempered per specified performance requirements.

1) Exterior Ply: Silk-screened glass

b. Glass Ply Thickness:  AND OR  3  5  6  10  12  16  19 mm.

c. Interlayer Type:  AND OR  Polyvinyl butyral (PVB)  ionomeric polymer cast-in-place cured resin  AND OR  with polyethylene terephthalate film reinforcement.

d. Interlayer Thickness:

1) Vertical Applications:  AND OR  0.015  0.020  0.060  0.090 inch

2) Overhead Applications:  AND OR  0.020  0.060  0.090 inch

3) Sound Control Applications:

4) Windborne Debris Impact Resistance:  AND OR  0.060  0.090 inch

David Stutzman  
5:40 PM Feb 13 2021 | RESOLVED 2

Optional frame construction is specified to give manufacturers flexibility to meet the spec. Since non-thermal is preferred, any thermal break if offered will be a better value.

Andrew  
5:52 PM Feb 15 2021 | RESOLVED 2

Agreed

Stella Delfin  
3:49 PM Feb 09 2021 | RESOLVED 0

Please confirm drawings will show shapes and sizes.

Andrew  
5:52 PM Feb 15 2021 | RESOLVED 0

No drawings. Suppliers will be required to field measure.

- Facilitate design.
- Make informed decisions.
- Provide transparency.
- Transform behavior.
- Transform documents.
- Transform outcomes.



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# What's Next?

- Life Cycle Data Feedback
- UniFormat
- Reusable Data and Design





Thank you.

Questions?



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