

HIT / EHR Vendor Contract Review



Frequently Asked Questions

Do I really need to read the fine print?



What contract terms need to be specified?



How do I make sure my practice receives the promised training and support?



Does my vendor's software have the necessary certification to meet Medicare standards?



How do I ensure that I don't get hit with extra fees?



Can I terminate my contract if my vendor doesn't deliver the contracted functions?



How do I know that my vendor is HIPAA compliant?

Given the increased attention to and reliance upon health information technology (HIT) more than ever physicians are acquiring and upgrading HIT. Therefore, a thorough legal review of HIT/EHR vendor contracts is more prudent than ever. In response to physicians' growing need for legal representation in the contracting process, the Michigan State Medical Society has arranged to provide legal services to its member physicians.

Who is Eligible

The **HIT/EHR Vendor Contract Review** is available to all Michigan State Medical Society members who seek the benefit of a thorough legal review of either a new HIT/EHR contract or in connection with the renewal of an existing contract. Physicians will receive legal services directly from Kerr, Russell and Weber, PLC, legal counsel to the Michigan State Medical Society.

Review Service Attorney

Kerr, Russell and Weber, PLC is a full service law firm. The attorneys in its health care practice group collectively have over 50 years experience reviewing contracts, compensation arrangements and other physician agreements in addition to advising physicians in all other legal matters arising from the operational and business aspects of their medical practices. This experience necessarily includes information technology and intellectual property matters. Kerr, Russell and Weber, PLC is uniquely qualified to provide physicians with an expert legal review of HIT/EHR vendor contracts. The firm makes every effort to provide services in a timely and cost effective manner.

Review Services Available

For a fixed fee, MSMS member physicians will receive a review of their HIT/EHR vendor contract by a Kerr, Russell and Weber health care attorney who will provide you with a written list of comments and advice.

This fixed fee does not include reimbursable expenses, if any. Contact MSMS or Kerr, Russell and Weber, PLC, for the current fee schedule.

All services would be provided pursuant to a written engagement letter confirming and requiring pre-payment of the applicable fixed fee(s). All requests for service are subject to acceptance by Kerr, Russell and Weber, PLC.

Additional Legal and Consultation Services

Services requested in addition to those mentioned above will be provided on an hourly rate basis per the terms and conditions contained in the engagement letter. These may include communications and negotiations with the HIT/EHR vendor, attendance at meetings, producing a revised draft of the contract, and other services.

How to Enroll

The provision of legal and consulting services will be managed directly by Kerr, Russell and Weber, PLC. The Michigan State Medical Society has no responsibility for the provision of the legal and consultation services offered under the program. However, physician satisfaction will be continuously monitored by the Michigan State Medical Society. To obtain services, please contact:

Patrick J. Haddad

E: phaddad@kerr-russell.com

Daniel J. Schulte

E: dschulte@kerr-russell.com

Kerr, Russell and Weber, PLC

One Detroit Center

500 Woodward Avenue, Suite 2500

Detroit, MI 48226-3427

P: 313-961-0200 F: 313-961-0388

More Information

To discuss HIT/EHR Vendor Contract Review and other Health Law Services available to MSMS member physicians, please contact:

Stacey Hettiger

E: shettiger@msms.org

P: 517-336-5766



120 West Saginaw St., East Lansing, MI 48823
P: 517 / 337.1351 » E: msms@msms.org

msms.org