



BOMA
ST. LOUIS

BUILDING OWNERS AND MANAGERS ASSOCIATION OF METROPOLITAN ST. LOUIS

PO Box 16524 • St. Louis, MO 63105 • (314) 884-4254 • boma@bomastl.org

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Dear Prospective Member,

I would like to introduce you to the Building Owners and Managers Association of Metropolitan St. Louis. BOMA St. Louis is the most influential trade association representing the commercial real estate industry, with 350 members and 50 million square feet. Membership gives you the tools to ensure corporate and personal success.

BOMA St. Louis is made up of the major companies and individuals who own, manage, lease, supply and provide services to the metro area's commercial, corporate and governmental office, retail, and industrial buildings. Our regular, associate and professional membership categories include:

- Building owners
- Representatives of owners, receivers, trustees, and assignees of owners
- Property managers
- Asset managers
- Facility managers
- Representatives of firms that do business with building owners and managers (associate members)
- Attorneys, CPAs and other professionals (professional members)

BOMA St. Louis offers a year-round schedule of services, programs and activities designed to support the professional development of its members, represent their common interests, and provide them with a means of building and maintaining industry relationships. Our monthly luncheons, advocacy efforts, continuing education programs, building spotlight events, annual golf tournament, charity affiliation and holiday party are examples of such professional development and networking activities.

Members of BOMA St. Louis are automatically members of BOMA International and have International's entire range of representation and educational services available to them.

Please feel free to call me to receive more information on becoming a BOMA member. Our website at www.bomastl.org is also an excellent view into BOMA's activities and membership benefits. I look forward to hearing from you.

Sincerely,

Tamara

Tamara Williamson
BOMA St. Louis President



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Invoice #23-M

2023
ASSOCIATE AND PROFESSIONAL MEMBER INVOICE

2023 Member Investment Fee (membership paid today will be valid through December 31, 2023)	\$1,245.00
Pre-Paid Event Plan* (optional @ \$315/person)	\$
TOTAL DUE	\$1,245.00

*Pre-pay nine (9) BOMA meetings and events AND get a discount on the pricing! The pre-paid event plan is about \$35 per event. If you pay month-by-month, you'll pay \$40 - \$45 per event. And one more perk . . . if you participate in the pre-paid plan, anyone from your company can use the plan whether they are the listed BOMA member or not. It's a great way to introduce new employees to BOMA. (Does not include Expo, Golf or Holiday Party.)

Membership entitles each associate and professional member company multiple representatives on the mailing list. However, only one individual will be on the BOMA International roster. **Please indicate which representative this should be.** Please complete the enclosed roster listing, including company web site and e-mail addresses, and return to BOMA with your check payable to BOMA ST. LOUIS. For your convenience, we also accept credit card payment for membership dues.

MEMBERS WILL BE DROPPED FROM OUR ROSTER IF FEES ARE NOT PAID ANNUALLY.

PRIMARY MEMBER

SECONDARY MEMBER

Please bill my ___ V ___ MC ___ AMX

Name on Card _____

Card Number _____ Exp. Date _____ Security Code _____

Authorized Signature _____

OR please make check payable to:

BOMA St. Louis

PO Box 16524

St. Louis, MO 63105

NOTE: Dues payments are deductible by members as an ordinary and necessary business expense. As a result of changes adopted as part of the Revenue Reconciliation Act of 1993, 4.00% of your dues payment to BOMA is not deductible as an ordinary and necessary business expense. Dues payments are not deductible as charitable contributions for Federal income tax purposes.



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ASSOCIATE / PROFESSIONAL MEMBERSHIP APPLICATION & ROSTER FORM
(Companies are allowed 2 representatives.)

COMPANY NAME _____

COMPANY ADDRESS _____

TELEPHONE NUMBER _____

COMPANY WEB SITE _____

DESCRIPTION OF COMPANY _____

NAME OF PRIMARY REPRESENTATIVE

_____ TITLE _____

BUSINESS ADDRESS _____ ZIP _____

TELEPHONE NUMBER _____ CELL NUMBER _____

E-MAIL ADDRESS _____

NAME OF SECONDARY REPRESENTATIVE

_____ TITLE _____

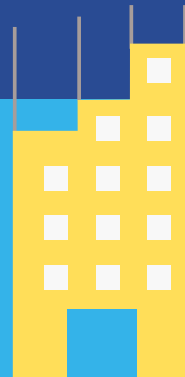
BUSINESS ADDRESS _____ ZIP _____

TELEPHONE NUMBER _____ CELL NUMBER _____

E-MAIL ADDRESS _____

HOW DID YOU HEAR ABOUT BOMA? _____

-PLEASE INCLUDE ADDITIONAL MEMBERS ON REVERSE-



WE'RE MEASURING UP FOR OUR MEMBERS

Our times have changed, and we're changing with them to ensure our members stay connected. See what BOMA St. Louis has been up to in 2020 so far...

25+ PANDEMIC UPDATE & INFO EMAILS SENT

LAUNCHED A COVID-19 RESOURCE CENTER

10+ DINE AROUNDS

HELPING MEMBERS STAY CONNECTED!

Outdoor, small group, casual networking events hosted by Board Members

15+ VIRTUAL COFFEE CHATS



VIRTUAL PROGRAMMING

Economic Forecast & Market Update
Emergency Preparedness Webinar
TOBY Awards Presentation
New Member Orientations
Annual Meeting & Board Installation

Annual Golf Tournament @ Whitmoor
Outdoor Fall Social @ 9 Mile Garden

600+ FOLLOWERS on SOCIAL MEDIA

9000+ IMPRESSIONS

25 NEW MEMBERS

*as of August 2020



MONTHLY LUNCHEONS WITH KEYNOTE SPEAKERS

30 MEMBERS ENROLLED IN CONTINUING EDUCATION PROGRAMS

FOR EMERGING PROFESSIONALS

Leveraged longstanding relationship with the DHS to define essential personnel and helped to keep your buildings operational.

Our Advocacy turns a \$0.01/sq.ft. in member dues into a \$1 of tax, regulatory and utility operating expense, savings annually.

*BOMA International Named as a Top 100 Association Helping to Change the World**

BOMA International, Yardi and Brightline Have Partnered to Study COVID's Impact on CRE

*ASAE The Center for Association Leadership; August 2020

DON'T MISS OUT ON THE FUTURE OF BOMA!

Stay Connected in 2021!

www.bomastl.org

www.facebook.com/bomastl

www.linkedin.com/company/bomastl/

BOMA

is made for times like these

See how BOMA has supported members throughout the pandemic.

Whether essential personnel showing up for work under exceptional circumstances or working from home to prevent the spread of the virus, commercial real estate professionals are keeping our critical infrastructure safe during the COVID-19 pandemic. We're proud of our members' resilience and are honored to support their work through our efforts.

Voice of the Industry



Successfully lobbied at federal, state and local levels to classify CRE professionals as **essential personnel**.

Created a COVID-19 legislative **tracking tool** to monitor all COVID-19-related bills.



Prepared a comprehensive **analysis of the CARES Act**, including a flash call for members to explain the provisions pertinent to CRE.

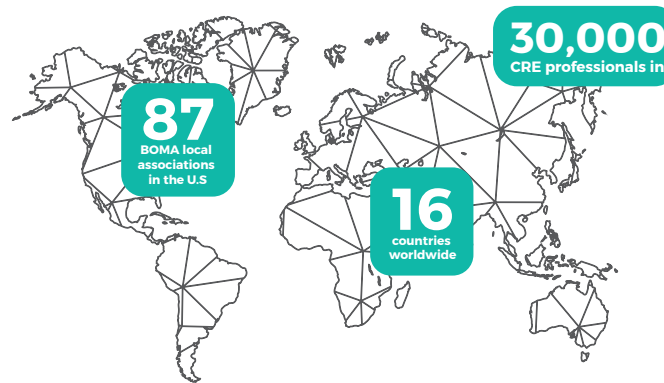
Regularly updating members on emerging **COVID-19-related legislative issues**.



Current federal lobbying activities include:

- Tax credit** to help pay for additional cleaning expenses
- Liability protection** for reopening businesses
- Inclusion of CRE in future **Paycheck Protection Program**
- Pandemic risk/business interruption insurance** for future pandemics

Power of the BOMA Network



Crucial information sharing through hundreds of virtual information exchanges and socially distanced events.

BOMA International's first-ever virtual conference, held live and on demand, with:



1,500
attendees



61
exhibitors



20
education sessions

The event program and expo provided innovative solutions to navigate through the new normal.

Thought Leadership



Published **7 COVID-19 guidance documents** when the industry needed them.

With 28,000+ Total Downloads

JAN: What You Need to Know

FEB: Preparedness Checklist

MAR: Tenant FAQ

MAY: Preparing Buildings for Re-Entry

Operational and Management Guidelines for Industrial Properties

JUN: Preparing for Emergency Evacuations

NEW! Pandemic Guide



14,000+ participants across 100s of webinars and virtual events on COVID-19-related topics.



40,000+ visits to our online Coronavirus Resource Center curating critical resources and vetting credible information.



Best-practice guidance that was distributed via the power of social media.

And we've never stopped offering our other member benefits, including extensive professional development resources, Career Center exclusive to CRE jobs, member rebate program through The Home Depot Pro, and much more at www.boma.org.