HOME EQUITY LOAN APPLICATION

PLEASE TYPE OR PRINT

IMPORTANT APPLICANT INFORMATION: Federal law requires financial institutions to obtain sufficient information to verify your identity. You may be asked several questions and to provide one or more forms of identification to fulfill this requirement. In some instances we may use outside sources to confirm the information. The information you provide is protected by our privacy policy and federal law.

| Check one to indicate the type of account you are requesting. Note: Married applicants may apply for separate accounts.  Joint Account Individual Account - Relying solely on my income and assets. |                 |                |                |   |                            |                                 |  |
|---|-----------------|----------------|----------------|---|----------------------------|---------------------------------|--|
| ☐ Joint Account ☐ Individual Account - Relying on my in   | come and as     | sets and as w  | vell as i      |   |                            | come and assets.                |  |
| TERMS REQUESTED   | Interest [      | Poto           | Type o         | floor                                   |                            |                                 |  |
| Amount<br>\$  | Interest F      | rate %         | <i>,</i> ,     | ਗ ∟oan<br>ed Rate    □ ARM (type        | e):                        | Other:                          |  |
| No. of Months   | Payment /       |                | Purpos         | se                                      | ay Debt:                   | Other:                          |  |
| COLLATERAL PROPERTY Address   |                 | Year Built     |                | Date Purchased                          | Present Value              | Balance Owing                   |  |
| Title in Name(s) of:  |                 | Address of     | Γitle Ho       | lder                                    | Name and Address of Insu   | I<br>urance Carrier             |  |
| Mortgage Holder   |                 |                |                |   |                            |                                 |  |
| Name  | Addre           | ess            |                |   | Phone No.                  | Acct. No.                       |  |
| INDIVIDUAL APPLICANT INFORMATI Name   | ON              |                |                | Birthdate                               | Social Security No.        |                                 |  |
| - Name  |                 |                |                | Bittidate                               | Coolin Cooliny 1101        |                                 |  |
| Address (Street, City, State, Zip)  |                 |                |                | County                                  | Drivers License No.        |                                 |  |
| Home Phone  | Busi            | ness Phone     |                | No. of Dependents                       | Ages of Dependents         |                                 |  |
| Employer/Self Employed  | F               | Position       |                | Years Employed                          | Employer's Address         |                                 |  |
| Wages, Salary, Commissions<br>Gross \$  |                 | et\$           |                | /month                                  | How Often Paid             |                                 |  |
| Previous Employer   |                 | Position       |                | Years Employed                          | Previous Employer's Addr   |                                 |  |
| Name and Address of Applicant's Neare   | st Relative     |                |                |   |                            | Relationship                    |  |
| Alimony, child support, or separate n   | naintenance     | income need    | d not b        | e revealed if you do n                  | ot wish to have it conside | ered. Alimony, child support,   |  |
| Separate maintenance received pursu Other Income: Source  | ant to: 🗌 C     | ourt Order     | ☐ Wr           | itten Agreement 🔲 C                     | oral Understanding.        | Amount/Month                    |  |
| Marital Otatas  |                 |                | la calla a car | to all and the same all and and all the |                            |                                 |  |
| Marital Status  |                 |                | ludes s        | ingle, divorced and wido                | owed)                      |                                 |  |
| Provide the information in this section fo  | r a joint appli | cant, another  |                |   |                            | epayment on the account, or for |  |
| your spouse if you live in, or the collateral property is located in, AZ, CA, Name  |                 | 2, CA, II      | Birthdate      | or WI.<br>Social Security No.           |                            |                                 |  |
| Address (Street, City, State, Zip)  |                 |                |                | County                                  | Drivers License No.        |                                 |  |
| Home Phone  | Busi            | ness Phone     |                | No. of Dependents                       | Ages of Dependents         |                                 |  |
| Employer/Self Employed  | ı               | Position       |                | Years Employed                          | Employer's Address         |                                 |  |
| Wages, Salary, Commissions  |                 |                |                |   | How Often Paid             |                                 |  |
| Gross \$  |                 | et\$           |                | /month                                  |                            |                                 |  |
| Previous Employer   | ſ               | Position       |                | Years Employed                          | Previous Employer's Addr   | ess                             |  |
| Name and Address of Applicant's Neare   | st Relative     |                |                |   |                            | Relationship                    |  |
| Alimony, child support, or separate n   | _               |                |                | _                                       |                            | ered. Alimony, child support,   |  |
| Other Income: Source  | ant to: L C     | ourt Order     | Wr             | itten Agreement L C                     | oral Understanding.        | Amount/Month                    |  |
| Marital Status Married Sepa   | rated U         | nmarried (inc  | ludes si       | ingle, divorced and wido                | wed)                       |                                 |  |
| GENERAL INFORMATION   |                 | (110           |                | g                                       |                            |                                 |  |
| If you or a joint applicant or other party a Are you a guarantor or co-maker of any   | -               | -              |                |   |                            | Party: Yes No                   |  |
| Are there any suits or judgments pending against you?  Applicant: Yes No Joint Applicant/Other Party: Yes No (Include amount)   |                 |                |                |   |                            |                                 |  |
| Have you been declared bankrupt in the last 10 years?  Applicant:  Yes  No Joint Applicant/Other Party:  Yes  No  |                 |                |                | Party: Yes No                           |                            |                                 |  |
| PREVIOUS CREDIT REFERENCES  |                 |                |                |   |                            |                                 |  |
| Describe any previous debt obligations.   | Please mark     | Applicant-rela | ated info      | ormation with an "A".                   |                            | D . D .:                        |  |
| 1   |                 |                |                |   | \$                         | Date Paid                       |  |
| 0   |                 |                |                |   |                            | Date Paid                       |  |

| ASSETS   |                             |  |                           |                    |                    |
|--|-----------------------------|--|---------------------------|--------------------|--------------------|
| DESCRIPTION OF CURRENT ASSETS  | NAME                        | (S) OF OWNER(S)                        | SUBJECT TO DEBT           | : YES/NO           | VALUE              |
| Checking Accounts (Institution, Acct. No.)   |                             |  |                           | \$                 |                    |
|  |                             |  |                           |                    |                    |
|  |                             |  |                           |                    |                    |
| Savings Accounts (Institution, Acct. No.)  |                             |  |                           |                    |                    |
|  |                             |  |                           |                    |                    |
| Automobiles (Make, Model, Year)  |                             |  |                           |                    |                    |
|  |                             |  |                           |                    |                    |
| Marketable Securities (Issuer, Type, No. of Shares)  |                             |  |                           |                    |                    |
|  |                             |  |                           |                    |                    |
| Life Insurance Cash Value (Issuer)   |                             |  |                           |                    |                    |
| Other Real Estate (Location, when acquired)  |                             |  |                           |                    |                    |
| Other Assets (Describe)  |                             |  |                           |                    |                    |
|  |                             |  |                           |                    |                    |
| Total Assets   |                             |  |                           | \$                 |                    |
| OUTSTANDING DEBTS (Include all charge accou  | nts, installment contract   | s, credit cards, rents, mortga         | ages and other obligat    | tions.)            | ,                  |
| CREDITOR   | ACCOUNT<br>NUMBER           | NAMES IN WHICH TH<br>ACCOUNT IS CARRIE |                           | PRESENT<br>BALANCE | MONTHLY PAYMENTS   |
| Auto Loans   |                             |  |                           |                    |                    |
|  |                             |  |                           |                    |                    |
| Credit or Charge Cards   |                             |  |                           |                    |                    |
|  |                             |  |                           |                    |                    |
| Landlord or Mortgage Holder on other Real Estate   |                             |  |                           |                    |                    |
| Other  |                             |  |                           |                    |                    |
| TOTAL DEBTS  |                             |  | \$                        | \$                 | \$                 |
| Maine Residents: A consumer report may be order ordered. If a report was ordered we  |                             |  |                           |                    |                    |
| New York Residents: A consumer report may be of was ordered. If a report was ordered.  | ordered in connection wi    | th your application. Upon yo           | our request, we will inf  | form you wheth     | er or not a repo   |
| Subsequent reports may be ordere  Ohio Residents: The Ohio laws against discrimina   | d or utilized in connection | on with an update, renewal o           | r extension of credit for | or which you ha    | ave applied.       |
| reporting agencies maintain sepa compliance with this law.   | arate credit histories or   | n each individual upon req             | uest. The Ohio civil      | rights commis      | sion administer    |
| Any person who, with intent to d<br>containing a false or deceptive stat   |                             |  | inst an insurer, submi    | its an application | on or files a clai |
| Married Wisconsin Residents: No provision of an Wisc. Statutes §766.70 adversely   | affects the interest of the | ne lender unless the lender,           | prior to the time the     | credit is grante   | ed, is furnished   |
| copy of the agreement, statement of NOTICE - JOINT CREDIT:   | or decree or has actual r   | thowledge of the adverse pr            | ovision when the oblig    | gation to the let  | ider is iliculted. |
| We intend to apply for joint credit. (initials) I certify that everything I have stated in this applicat   |                             |  |                           |                    |                    |
| signing below, I authorize Lender to check my credi<br>this application for credit, and to answer questions<br>information at Lender's request and if my financial c | others may ask Lender       |  |                           |                    |                    |
| I acknowledge receipt of the Home Equity Broch   | g .                         | ome Equity disclosure sta              | tement on today's d       | ate.               |                    |
| Anathana   | Dete                        | to to d. A mostly and                  |                           |                    |                    |
| Applicant CREDITOR USE ONLY  | Date                        | Joint-Applicant                        |                           | D                  | ate                |
| This application was taken by:   face-to-face interest.  | erview  mail  tele          | ephone  internet.                      |                           |                    |                    |
| Date Application Received:   | Received By:                | ,                                      | Amount Requested \$       |                    |                    |
| Date Application Completed:  | Approved By:                | /                                      | Amount Approved           |                    |                    |
| Rescindable? RESPA Applicable?   | Funding Date:               | -                                      | Initial Advance           |                    |                    |
| ☐ Yes ☐ No ☐ Yes ☐ No  |                             |  | \$                        |                    |                    |

ASSET AND DEBT INFORMATION

THE STATE BANK

803 WOLLARD BLVD.

P.O. BOX 576

RICHMOND, MO 64085

Telephone: (816) 776-7070 Fax Number: (816) 776-8899

Web Address: GOSTATEBANK.COM
Email Address: ebankri@gostatebank.com

Lender

#### 2016 TSB HOME EQUITY LINE OF CREDIT PROGRAM

This disclosure contains important information about our 2016 TSB HOME EQUITY LINE OF CREDIT PROGRAM. You should read it carefully and keep a copy for your records

- 1. AVAILABILITY OF TERMS. All of the terms described below are subject to change. If these terms change (other than the annual percentage rate), and you decide, as a result, not to enter into an agreement with us, you are entitled to a refund of any fees that you have paid to us or anyone else in connection with your application.
- 2. SECURITY INTEREST. We will take a security interest in your home. You could lose your home if you do not meet the obligations in your agreement with us.
- 3. POSSIBLE ACTIONS. Under certain circumstances, we can:
  - A. Terminate your line of credit and require you to pay us the entire outstanding balance in one payment;
  - B. Refuse to make additional extensions of credit: and
  - C. Reduce your credit limit.

We can terminate your line of credit and require you to pay us the entire outstanding balance in one payment if:

- A. You fail to make a payment as required by the agreement; or
- B. Your action or inaction adversely affects the collateral or our rights in the collateral.

We can refuse to make additional extensions of credit or reduce your credit limit if:

- A. The value of the dwelling securing the line of credit declines significantly below its appraised value for purposes of the line of credit;
- B. We reasonably believe you will not be able to meet the repayment requirements under the line of credit due to a material change in your financial circumstances;
- C. You are in default of a material obligation of the agreement;
- D. Government action prevents us from imposing the annual percentage rate provided for in the agreement, or impairs our security interest such that the value of the interest is less than 120 percent of the credit limit on the line of credit;
- E. A regulatory agency has notified us that continued advances would constitute an unsafe and unsound practice; or
- F. The maximum annual percentage rate is reached.
- 4. MINIMUM PAYMENT REQUIREMENTS. You can obtain credit advances for 10 years. During this period, payments will be due monthly. Your minimum monthly payment will equal the following:
- \* The amount of accrued finance charges on the last day of the billing cycle.

The minimum payment amount will be rounded to the nearest \$.01. The minimum monthly payments will not reduce the principal that is outstanding on your line of credit by the end of 10 years. You will then be required to pay the entire balance in a single payment.

- 5. MINIMUM PAYMENT EXAMPLE. If you made only the minimum monthly payment and took no other credit advances, it would take 10 years to pay off a credit advance of \$10,000.00 at an ANNUAL PERCENTAGE RATE of 5.250%. During that period, you would make 119 payments of \$43.75 with a final payment of \$10,043.75.
- 6. FEES AND CHARGES. You must pay certain fees to third parties, such as appraisers, credit reporting firms, and government agencies. These fees generally total \$883.00. The following are an estimate of third party fees:
- \* Appraisal: \$450.00 \* Official: \$48.00
- \* Title insurance: \$375.00 \* Flood Monitoring: \$4.00
- \* Flood Certification: \$6.00

You must carry insurance on the property that secures the line of credit.

- 7. REFUNDABILITY OF FEES. If you decide not to enter into this plan within three days of receiving this disclosure and the Home Equity Booklet, you are entitled to a refund of any fee you may have already paid.
- 8. TAX DEDUCTIBILITY. You should consult a tax advisor regarding the deductibility of interest and charges for the line of credit.
- 9. VARIABLE RATE FEATURES. This line of credit has a variable rate feature and the annual percentage rate (corresponding to the periodic rate) and the minimum monthly payment can change as a result. The annual percentage rate includes only interest and not other costs. The annual percentage rate is based on the value of an index. The index is the base rate on corporate loans posted by at least 70% of the 10 largest U.S. banks known as the Wall Street Journal U.S. Prime Rate and is published daily in the Wall Street Journal. To determine the annual percentage rate that will apply to your line of credit, we add a margin to the value of the index

and then round to the nearest .01 percent. Ask us for the current index value, margin, and annual percentage rate. After you open a line of credit, rate information will be provided on periodic statements that we send you.

- 10. RATE CHANGES. The annual percentage rate can change monthly. There is no limit on the amount by which the rate can change in any one year period. The maximum ANNUAL PERCENTAGE RATE that can apply during the line of credit is 20.000 percent. The minimum ANNUAL PERCENTAGE RATE that can apply during the line of credit is 5.250 percent.
- 11. MAXIMUM RATE AND PAYMENT EXAMPLES. If you had an outstanding balance of \$10,000.00 the minimum monthly payment at the maximum ANNUAL PERCENTAGE RATE of 20.000 percent would be \$166.67. The maximum annual percentage rate could be reached in the 1st month (1 month) following an initial hold of 1 month.
- 12. ADDITIONAL TERMS. THE INITIAL ANNUAL PERCENTAGE RATE IS NOT BASED ON THE INDEX AND MARGIN USED TO MAKE LATER ADJUSTMENTS. YOUR LOAN HAS A 5.25% FLOOR, MEANING THE RATE WILL NEVER BE LESS THAN 5.25%. THIS WILL REMAIN IN EFFECT UNTIL THE INDEX AND MARGIN EXCEED THE FLOOR RATE.
- 13. HISTORICAL EXAMPLES. The following table shows how the annual percentage rate and the minimum payments for a single \$10,000.00 credit advance would have changed based on changes in the index over the last 15 years. The index values are from the first business day of January. While only one payment amount per year is shown, payments would have varied during each year. The table assumes that no additional credit advances were taken, that only the minimum payment was made, and that the rate remained constant during each year. It does not necessarily indicate how the index or your payments would change in the future.

| Year | Index | Margin* | ANNUAL     |     | Minimum |     |
|------|-------|---------|------------|-----|---------|-----|
|      | (%)   | (%)     | PERCENTAGE |     | Monthly |     |
|      |       |         | RATE       |     | Payment |     |
|      |       |         | (%)        |     | (\$)    |     |
| 2002 | 4.750 | 1.000   | 5.750      |     | 47.92   |     |
| 2003 | 4.250 | 1.000   | 5.250      |     | 43.75   |     |
| 2004 | 4.000 | 1.000   | 5.250      | (K) | 43.75   |     |
| 2005 | 5.250 | 1.000   | 6.250      |     | 52.08   |     |
| 2006 | 7.250 | 1.000   | 8.250      |     | 68.75   |     |
| 2007 | 8.250 | 1.000   | 9.250      |     | 77.08   |     |
| 2008 | 7.250 | 1.000   | 8.250      |     | 68.75   |     |
| 2009 | 3.250 | 1.000   | 5.250      | (K) | 43.75   |     |
| 2010 | 3.250 | 1.000   | 5.250      | (K) | 43.75   |     |
| 2011 | 3.250 | 1.000   | 5.250      | (K) | 43.75   | (P) |
| 2012 | 3.250 | 1.000   | 5.250      | (K) | N/A     |     |
| 2013 | 3.250 | 1.000   | 5.250      | (K) | N/A     |     |
| 2014 | 3.250 | 1.000   | 5.250      | (K) | N/A     | :   |
| 2015 | 3.250 | 1.000   | 5.250      | (K) | N/A     |     |
| 2016 | 3.500 | 1.000   | 5.250      | (K) | N/A     |     |

<sup>\*</sup> This is a margin we have used recently; your margin may be different.

This is not a commitment to make a loan.

<sup>(</sup>K) This reflects a lifetime floor of 5.250 percent.

<sup>(</sup>P) At the end of this year a balloon payment of \$10,043.75 would occur. You would be required to pay the entire balance in one payment.

# **NOTICE TO APPLICANT**

We may order an appraisal to determine the property's value and charge you for this appraisal. We will promptly give you a copy of any appraisal, even if your loan does not close. You can pay for an additional appraisal for your own use at your own cost.

### TYPE OF CREDIT REQUESTED

(applies to business and consumer credit)

|                 | Please    | check to indicate the t   | type of credit you are requesting  | ng.          |
|-----------------|-----------|---------------------------|--|--------------|
|                 |           | Secured                   | Unsecured  |              |
|                 |           | Individual Credit – re    | elying solely on my income an  | d assets.    |
|                 |           |                           | elying on my income and assertion or assets of another.                                | t as well as |
|                 |           | Joint Credit - w          | e intend to apply for joint cred   | lit.         |
|                 | Date      | Signature                 |  |              |
|                 | Date      | Signature                 |  |              |
|                 | A         | pplication taken by pl    | none   |              |
|                 | Date      | Officer Signa             | ture   | _            |
| FEDE            | RAL (     |                           | ATION INSURANCE I<br>onsumer credit only)  | DISCLOSURE   |
| product or annu | ity in co | nnection with this exten  | ou. You are soliciting, offering, osion of credit. FEDERAL LAW<br>OF CREDIT ON EITHER: |              |
| 2. My agr       | eement n  |                           | annuity from you or from any obtaining, an i   |              |
|                 | tronicall | y or I have applied for a | a copy of this form on today's da<br>credit by mail, I also acknowledg                 |              |
| Consumer        |           | Date                      | Consumer   | Date         |

### **FACTS**

# WHAT DOES THE STATE BANK DO WITH YOUR PERSONAL INFORMATION?

### Why?

Financial companies choose how they share your personal information. Federal law gives consumers the right to limit some but not all sharing. Federal law also requires us to tell you how we collect, share, and protect your personal information. Please read this notice carefully to understand what we do.

### What?

The types of personal information we collect and share depend on the product or service you have with us. This information can include:

- Social Security number and account balances
- Account transactions and transaction history
- Credit history and payment history

When you are *no longer* our customer, we continue to share your information as described in this notice.

### How?

All financial companies need to share customers' personal information to run their everyday business. In the section below, we list the reasons financial companies can share their customers' personal information; the reasons The State Bank chooses to share; and whether you can limit this sharing.

| Reasons we can share your personal information   | Does The<br>State Bank share? | Can you limit this sharing? |
|--|-------------------------------|-----------------------------|
| For our everyday business purposes—<br>such as to process your transactions, maintain<br>your account(s), respond to court orders and legal<br>investigations, or report to credit bureaus | Yes                           | No                          |
| For our marketing purposes— to offer our products and services to you  | Yes                           | No                          |
| For joint marketing with other financial companies   | No                            | We Don't Share              |
| For our affiliates' everyday business purposes—information about your transactions and experiences   | No                            | We Don't Share              |
| For our affiliates' everyday business purposes—information about your creditworthiness   | No                            | We Don't Share              |
| For nonaffiliates to market to you   | No                            | We Don't Share              |

**Questions?** 

Call 816-776-7070

| Who is providing this notice?                            | The State Bank   |
|--|--|
| What we do   |  |
| How does The State Bank protect my personal information? | To protect your personal information from unauthorized access and use, we use security measures that comply with federal law. These measures include computer safeguards and secured files and buildings.  |
| How does The State Bank collect my personal information? | We collect your personal information, for example, when you  ► Open an account or deposit money  ► Pay your bills or use your debit card  ► Apply for a loan  We also collect your personal information from others, such as credit bureaus, affiliates, or other companies.   |
| Why can't I limit all sharing?                           | <ul> <li>Federal law gives you the right to limit only</li> <li>▶ sharing for affiliates' everyday business purposes—information about your creditworthiness</li> <li>▶ affiliates from using your information to market to you</li> <li>▶ sharing for nonaffiliates to market to you</li> <li>State laws and individual companies may give you additional rights to limit sharing.</li> </ul> |
| Definitions  |  |
| Affiliates   | Companies related by common ownership or control. They can be financial and nonfinancial companies.  • The State Bank does not share with our affiliates.  |
| Nonaffiliates  | Companies not related by common ownership or control. They can be financial and nonfinancial companies.  • The State Bank does not share with nonaffiliates so they can market to you.   |
| Joint marketing  | A formal agreement between nonaffiliated financial companies that together market financial products or services to you.  The State Bank does not jointly market.  |
| Other important information                              |  |

### THE STATE BANK NMLS ID #697376

### **MORTGAGE LOAN ORIGINATORS**

| <u>NAME</u>        | NMLS ID# |
|--------------------|----------|
| Vickie L. McGinnis | 732419   |
| Sheryl M. Downs    | 732889   |
| Misti Holloway     | 1349314  |

NMLS Consumer Access is a free service for consumers to confirm that the mortgage company or mortgage professional with whom they wish to conduct business is authorized to conduct mortgage business in their state. You may look up our Mortgage Loan Originators by their NMLS ID number listed above at www.nmlsconsumeraccess.org.

# What you should know about home equity lines of credit



This booklet was initially prepared by the Board of Governors of the Federal Reserve System. The Consumer Financial Protection Bureau (CFPB) has made technical updates to the booklet to reflect new mortgage rules under Title XIV of the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act). A larger update of this booklet is planned in the future to reflect other changes under the Dodd-Frank Act and to align with other CFPB resources and tools for consumers as part of the CFPB's broader mission to educate consumers. Consumers are encouraged to visit the CPFB's website at consumerfinance.gov/owning-a-home to access interactive tools and resources for mortgage shoppers, which are expected to be available beginning in 2014.

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### 1. Introduction

If you are in the market for credit, a home equity plan is one of several options that might be right for you. Before making a decision, however, you should weigh carefully the costs of a home equity line against the benefits. Shop for the credit terms that best meet your borrowing needs without posing undue financial risks. And remember, failure to repay the amounts you've borrowed, plus interest, could mean the loss of your home.

### Home equity plan checklist

Ask your lender to help you fill out this worksheet.

| Basic features for comparison                          | Plan A | Plan B |
|--|--------|--------|
| Fixed annual percentage rate                           | %      | %      |
| Variable annual percentage rate                        | %      | %      |
| <ul> <li>Index used and current value</li> </ul>       | %      | %      |
| <ul> <li>Amount of margin</li> </ul>                   |        |        |
| <ul> <li>Frequency of rate adjustments</li> </ul>      |        |        |
| <ul> <li>Amount/length of discount (if any)</li> </ul> |        |        |
| <ul> <li>Interest rate cap and floor</li> </ul>        |        |        |
| Length of plan   |        |        |
| Draw period  |        |        |

| Basic features for comparison (continued) | Plan A | Plan B |
|---|--------|--------|
| Repayment period                          |        |        |
| Initial fees                              |        |        |
| Appraisal fee                             |        |        |
| Application fee                           |        |        |
| Up-front charges, including points        |        |        |
| Closing costs                             |        |        |
| Repayment terms                           |        |        |
| During the draw period                    |        |        |
| Interest and principal payments           |        |        |
| Interest-only payments                    |        |        |
| Fully amortizing payments                 |        |        |
| When the draw period ends                 |        |        |
| Balloon payment?                          |        |        |
| Renewal available?                        |        |        |
| Refinancing of balance by lender?         |        |        |

# 2. What is a home equity line of credit?

A home equity line of credit is a form of revolving credit in which your home serves as collateral. Because a home often is a consumer's most valuable asset, many homeowners use home equity credit lines only for major items, such as education, home improvements, or medical bills, and choose not to use them for day-to-day expenses.

With a home equity line, you will be approved for a specific amount of credit. Many lenders set the credit limit on a home equity line by taking a percentage (say, 75 percent) of the home's appraised value and subtracting from that the balance owed on the existing mortgage. For example:

| Appraised value of home       | \$100,000  |
|-------------------------------|------------|
| Percentage                    | x 75%      |
| Percentage of appraised value | = \$75,000 |
| Less balance owed on mortgage | - \$40,000 |
| Potential line of credit      | \$35,000   |

In determining your actual credit limit, the lender will also consider your ability to repay the loan (principal and interest) by looking at your income, debts, and other financial obligations as well as your credit history.

Many home equity plans set a fixed period during which you can borrow money, such as 10 years. At the end of this "draw period," you may be allowed to renew the credit line. If your plan

does not allow renewals, you will not be able to borrow additional money once the period has ended. Some plans may call for payment in full of any outstanding balance at the end of the period. Others may allow repayment over a fixed period (the "repayment period"), for example, 10 years.

Once approved for a home equity line of credit, you will most likely be able to borrow up to your credit limit whenever you want. Typically, you will use special checks to draw on your line.

Under some plans, borrowers can use a credit card or other means to draw on the line.

There may be other limitations on how you use the line. Some plans may require you to borrow a minimum amount each time you draw on the line (for example, \$300) or keep a minimum amount outstanding. Some plans may also require that you take an initial advance when the line is set up.

# 2.1 What should you look for when shopping for a plan?

If you decide to apply for a home equity line of credit, look for the plan that best meets your particular needs. Read the credit agreement carefully, and examine the terms and conditions of various plans, including the annual percentage rate (APR) and the costs of establishing the plan. Remember, though, that the APR for a home equity line is based on the interest rate alone and will not reflect closing costs and other fees and charges, so you'll need to compare these costs, as well as the APRs, among lenders.

### 2.1.1 Variable interest rates

Home equity lines of credit typically involve variable rather than fixed interest rates. The variable rate must be based on a publicly available index (such as the prime rate published in some major daily newspapers or a U.S. Treasury bill rate). In such cases, the interest rate you pay for the line of credit will change, mirroring changes in the value of the index. Most lenders cite the interest rate you will pay as the value of the index at a particular time, plus a "margin," such as 2 percentage points. Because the cost of borrowing is tied directly to the value of the index, it is important to find out which index is used, how often the value of the index changes, and how high it has risen in the past. It is also important to note the amount of the margin.

Lenders sometimes offer a temporarily discounted interest rate for home equity lines—an "introductory" rate that is unusually low for a short period, such as six months.

Variable-rate plans secured by a dwelling must, by law, have a ceiling (or cap) on how much your interest rate may increase over the life of the plan. Some variable-rate plans limit how much your payment may increase and how low your interest rate may fall if the index drops.

Some lenders allow you to convert from a variable interest rate to a fixed rate during the life of the plan, or let you convert all or a portion of your line to a fixed-term installment loan.

# 2.2 Costs of establishing and maintaining a home equity line

Many of the costs of setting up a home equity line of credit are similar to those you pay when you get a mortgage. For example:

- A fee for a property appraisal to estimate the value of your home;
- An application fee, which may not be refunded if you are turned down for credit;
- Up-front charges, such as one or more "points" (one point equals 1 percent of the credit limit); and
- Closing costs, including fees for attorneys, title search, mortgage preparation and filing, property and title insurance, and taxes.

In addition, you may be subject to certain fees during the plan period, such as annual membership or maintenance fees and a transaction fee every time you draw on the credit line.

You could find yourself paying hundreds of dollars to establish the plan. And if you were to draw only a small amount against your credit line, those initial charges would substantially increase the cost of the funds borrowed. On the other hand, because the lender's risk is lower than for other forms of credit, as your home serves as collateral, annual percentage rates for home equity lines are generally lower than rates for other types of credit. The interest you save could offset the costs of establishing and maintaining the line. Moreover, some lenders waive some or all of the closing costs.

# 2.3 How will you repay your home equity plan?

Before entering into a plan, consider how you will pay back the money you borrow. Some plans set a minimum monthly payment that includes a portion of the principal (the amount you borrow) plus accrued interest. But, unlike with typical installment loan agreements, the portion of your payment that goes toward principal may not be enough to repay the principal by the end of the term. Other plans may allow payment of only the interest during the life of the plan, which means that you pay nothing toward the principal. If you borrow \$10,000, you will owe that amount when the payment plan ends.

Regardless of the minimum required payment on your home equity line, you may choose to pay more, and many lenders offer a choice of payment options. However, some lenders may require you to pay special fees or penalties if you choose to pay more, so check with your lender. Many consumers choose to pay down the principal regularly as they do with other loans. For example, if you use your line to buy a boat, you may want to pay it off as you would a typical boat loan.

Whatever your payment arrangements during the life of the plan—whether you pay some, a little, or none of the principal amount of the loan—when the plan ends, you may have to pay the entire balance owed, all at once. You must be prepared to make this "balloon payment" by refinancing it with the lender, by obtaining a loan from another lender, or by some other means. If you are unable to make the balloon payment, you could lose your home.

If your plan has a variable interest rate, your monthly payments may change. Assume, for example, that you borrow \$10,000 under a plan that calls for interest-only payments. At a 10 percent interest rate, your monthly payments would be \$83. If the rate rises over time to 15 percent, your monthly payments will increase to \$125. Similarly, if you are making payments that cover interest plus some portion of the principal, your monthly payments may increase, unless your agreement calls for keeping payments the same throughout the plan period.

If you sell your home, you will probably be required to pay off your home equity line in full immediately. If you are likely to sell your home in the near future, consider whether it makes sense to pay the up-front costs of setting up a line of credit. Also keep in mind that renting your home may be prohibited under the terms of your agreement.

# 2.4 Line of credit vs. traditional second mortgage loans

If you are thinking about a home equity line of credit, you might also want to consider a traditional second mortgage loan. This type of loan provides you with a fixed amount of money, repayable over a fixed period. In most cases, the payment schedule calls for equal payments that pay off the entire loan within the loan period. You might consider a second mortgage instead of a home equity line if, for example, you need a set amount for a specific purpose, such as an addition to your home.

In deciding which type of loan best suits your needs, consider the costs under the two alternatives. Look at both the APR and other charges. Do not, however, simply compare the APRs, because the APRs on the two types of loans are figured differently:

- The APR for a traditional second mortgage loan takes into account the interest rate charged plus points and other finance charges.
- The APR for a home equity line of credit is based on the periodic interest rate alone. It does not include points or other charges.

### 2.4.1 Disclosures from lenders

The federal Truth in Lending Act requires lenders to disclose the important terms and costs of their home equity plans, including the APR, miscellaneous charges, the payment terms, and information about any variable-rate feature. And in general, neither the lender nor anyone else may charge a fee until after you have received this information. You usually get these disclosures when you receive an application form, and you will get additional disclosures before the plan is opened. If any term (other than a variable-rate feature) changes before the plan is opened, the lender must return all fees if you decide not to enter into the plan because of the change. Lenders are also required to provide you with a list of homeownership counseling organizations in your area.

When you open a home equity line, the transaction puts your home at risk. If the home involved is your principal dwelling, the Truth in Lending Act gives you three days from the day the account was opened to cancel the credit line. This right allows you to change your mind for any reason. You simply inform the lender in writing within the three-day period. The lender must

then cancel its security interest in your home and return all fees—including any application and appraisal fees—paid to open the account.

The Home Ownership and Equity Protection Act of 1994 (HOEPA) addresses certain unfair practices and establishes requirements for certain loans with high rates and fees, including certain additional disclosures. HOEPA now covers some HELOCs. You can find out more information by contacting the CFPB at the website address and phone number listed in the Contact information appendix, below.

# 2.5 What if the lender freezes or reduces your line of credit?

Plans generally permit lenders to freeze or reduce a credit line if the value of the home "declines significantly" or when the lender "reasonably believes" that you will be unable to make your payments due to a "material change" in your financial circumstances. If this happens, you may want to:

- Talk with your lender. Find out what caused the lender to freeze or reduce your credit line and what, if anything, you can do to restore it. You may be able to provide additional information to restore your line of credit, such as documentation showing that your house has retained its value or that there has not been a "material change" in your financial circumstances. You may want to get copies of your credit reports (go to the CFPB's website at consumerfinance.gov/askcfpb/5/can-i-review-my-credit-report.html for information about how to get free copies of your credit reports) to make sure all the information in them is correct. If your lender suggests getting a new appraisal, be sure you discuss appraisal firms in advance so that you know they will accept the new appraisal as valid.
- Shop around for another line of credit. If your lender does not want to restore your line of credit, shop around to see what other lenders have to offer. If another lender is willing to offer you a line of credit, you may be able to pay off your original line of credit and take out another one. Keep in mind, however, that you may need to pay some of the same application fees you paid for your original line of credit.

### APPENDIX A:

# Defined terms

This glossary provides general definitions for terms commonly used in the real estate market. They may have different legal meanings depending on the context.

### **DEFINED TERM**

| DEFINED TERM                               |   |
|--|---|
| ANNUAL<br>MEMBERSHIP OR<br>MAINTENANCE FEE | An annual charge for access to a financial product such as a line of credit, credit card, or account. The fee is charged regardless of whether or not the product is used.  |
| ANNUAL<br>PERCENTAGE RATE<br>(APR)         | The cost of credit, expressed as a yearly rate. For closed-end credit, such as car loans or mortgages, the APR includes the interest rate, points, broker fees, and other credit charges that the borrower is required to pay. An APR, or an equivalent rate, is not used in leasing agreements.  |
| APPLICATION FEE                            | Fees charged when you apply for a loan or other credit. These fees may include charges for property appraisal and a credit report.  |
| BALLOON PAYMENT                            | A large extra payment that may be charged at the end of a mortgage loan or lease.   |
| CAP (INTEREST<br>RATE)                     | A limit on the amount that your interest rate can increase. Two types of interest-rate caps exist. <i>Periodic adjustment caps</i> limit the interest-rate increase from one adjustment period to the next. <i>Lifetime caps</i> limit the interest-rate increase over the life of the loan. By law, all adjustable-rate mortgages have an overall cap. |

### CLOSING OR SETTLEMENT COSTS

Fees paid when you close (or settle) on a loan. These fees may include application fees; title examination, abstract of title, title insurance, and property survey fees; fees for preparing deeds, mortgages, and settlement documents; attorneys' fees; recording fees; estimated costs of taxes and insurance; and notary, appraisal, and credit report fees. Under the Real Estate Settlement Procedures Act, the borrower receives a good faith estimate of closing costs within three days of application. The good faith estimate lists each expected cost as an amount or a range.

### **CREDIT LIMIT**

The maximum amount that may be borrowed on a credit card or under a home equity line of credit plan.

### **EQUITY**

The difference between the fair market value of the home and the outstanding balance on your mortgage plus any outstanding home equity loans.

### INDEX

The economic indicator used to calculate interest-rate adjustments for adjustable-rate mortgages or other adjustable-rate loans. The index rate can increase or decrease at any time. See also Selected index rates for ARMs over an 11-year period (consumerfinance.gov/f/201204\_CFPB\_ARMs-brochure.pdf) for examples of common indexes that have changed in the past.

#### **INTEREST RATE**

The percentage rate used to determine the cost of borrowing money, stated usually as a percentage of the principal loan amount and as an annual rate.

#### **MARGIN**

The number of percentage points the lender adds to the index rate to calculate the adjustable-rate-mortgage interest rate at each adjustment.

### **MINIMUM PAYMENT**

The lowest amount that you must pay (usually monthly) to keep your account in good standing. Under some plans, the minimum payment may cover interest only; under others, it may include both principal and interest.

### POINTS (ALSO CALLED DISCOUNT POINTS)

One point is equal to 1 percent of the principal amount of a mortgage loan. For example, if a mortgage is \$200,000, one point equals \$2,000. Lenders frequently charge points in both fixed-rate and adjustable-rate mortgages to cover loan origination costs or to provide additional compensation to the lender or broker. These points usually are paid at closing and may be paid by the borrower or the home seller, or may be split between them. In some cases, the money needed to pay points can be borrowed (incorporated in the loan amount), but doing so will increase the loan amount and the total costs. Discount points (also called discount fees) are points that you voluntarily choose to pay in return for a lower interest rate.

### **SECURITY INTEREST**

If stated in your credit agreement, a creditor, lessor, or assignee's legal right to your property (such as your home, stocks, or bonds) that secures payment of your obligation under the credit agreement. The property that secures payment of your obligation is referred to as "collateral."

### TRANSACTION FEE

Fee charged each time a withdrawal or other specified transaction is made on a line of credit, such as a balance transfer fee or a cash advance fee.

#### **VARIABLE RATE**

An interest rate that changes periodically in relation to an index, such as the prime rate. Payments may increase or decrease accordingly.

### APPENDIX B:

### More information

For more information about mortgages, including home equity lines of credit, visit consumerfinance.gov/mortgage. For answers to questions about mortgages and other financial topics, visit consumerfinance.gov/askcfpb. You may also visit the CFPB's website at consumerfinance.gov/owning-a-home to access interactive tools and resources for mortgage shoppers, which are expected to be available beginning in 2014.

Housing counselors can be very helpful, especially for first-time home buyers or if you're having trouble paying your mortgage. The U.S. Department of Housing and Urban Development (HUD) supports housing counseling agencies throughout the country that can provide free or low-cost advice. You can search for HUD-approved housing counseling agencies in your area on the CFPB's web site at consumerfinance.gov/find-a-housing-counselor or by calling HUD's interactive toll-free number at 800-569-4287.

The company that collects your mortgage payments is your loan servicer. This may not be the same company as your lender. If you have concerns about how your loan is being serviced or another aspect of your mortgage, you may wish to submit a complaint to the CFPB at consumerfinance.gov/complaint or by calling (855) 411-CFPB (2372).

When you submit a complaint to the CFPB, the CFPB will forward your complaint to the company and work to get a response. Companies have 15 days to respond to you and the CFPB. You can review the company's response and give feedback to the CFPB.

### APPENDIX C:

### Contact information

For additional information or to submit a complaint, you can contact the CFPB or one of the other federal agencies listed below, depending on the type of institution. If you are not sure which agency to contact, you can submit a complaint to the CFPB and if the CFPB determines that another agency would be better able to assist you, the CFPB will refer your complaint to that agency and let you know.

| Regulatory agency   | Regulated entities   | Contact information   |
|---|--|---|
| Consumer Financial<br>Protection Bureau (CFPB)<br>P.O. Box 4503<br>Iowa City, IA 52244                                  | Insured depository institutions and credit unions with assets greater than \$10 billion (and their affiliates), and non-bank providers of consumer financial products and services, including mortgages, credit cards, debt collection, consumer reports, prepaid cards, private education loans, and payday lending | (855) 411-CFPB (2372)<br>consumerfinance.gov<br>consumerfinance.gov/<br>complaint |
| Board of Governors of the<br>Federal Reserve System<br>(FRB)<br>Consumer Help<br>P.O. Box 1200<br>Minneapolis, MN 55480 | Federally insured state-chartered bank members of the Federal Reserve System   | (888) 851-1920<br>federalreserveconsumerhelp.g<br>ov                              |

| Regulatory agency  | Regulated entities   | Contact information   |
|--|--|---|
| Office of the Comptroller<br>of the Currency (OCC)<br>Customer Assistance Group<br>1301 McKinney Street<br>Suite 3450<br>Houston, TX 77010 | National banks and federally chartered savings banks/associations  | (800) 613-6743<br>occ.treas.gov<br>helpwithmybank.gov   |
| Federal Deposit Insurance<br>Corporation (FDIC)<br>Consumer Response Center<br>1100 Walnut Street,<br>Box #11<br>Kansas City, MO 64106     | Federally insured state-chartered banks that are not members of the Federal Reserve System               | (877) ASK-FDIC or<br>(877) 275-3342<br>fdic.gov<br>fdic.gov/consumers                           |
| Federal Housing Finance<br>Agency (FHFA) Consumer<br>Communications<br>Constitution Center<br>400 7th Street, S.W.<br>Washington, DC 20024 | Fannie Mae, Freddie Mac, and the<br>Federal Home Loan Banks  | Consumer Helpline (202) 649-3811 fhfa.gov fhfa.gov/Default.aspx?Page=3 69 ConsumerHelp@fhfa.gov |
| National Credit Union<br>Administration (NCUA)<br>Consumer Assistance<br>1775 Duke Street<br>Alexandria, VA 22314                          | Federally chartered credit unions  | (800) 755-1030<br>ncua.gov<br>mycreditunion.gov   |
| Federal Trade Commission (FTC) Consumer Response Center 600 Pennsylvania Ave, N.W. Washington, DC 20580                                    | Finance companies, retail stores, auto dealers, mortgage companies and other lenders, and credit bureaus | (877) FTC-HELP or<br>(877) 382-4357<br>ftc.gov<br>ftc.gov/bcp                                   |

| Regulatory agency   | Regulated entities  | Contact information   |
|---|---|---|
| Securities and Exchange<br>Commission (SEC)<br>Complaint Center<br>100 F Street, N.E.<br>Washington, DC 20549 | Brokerage firms, mutual fund companies, and investment advisers                         | (202) 551-6551<br>sec.gov<br>sec.gov/complaint/select.shtml |
| Farm Credit Administration Office of Congressional and Public Affairs 1501 Farm Credit Drive McLean, VA 22102 | Agricultural lenders  | (703) 883-4056<br>fca.gov                                   |
| Small Business Administration (SBA) Consumer Affairs 409 3 <sup>rd</sup> Street, S.W. Washington, DC 20416    | Small business lenders  | (800) U-ASK-SBA or<br>(800) 827-5722<br>sba.gov             |
| Commodity Futures Trading Commission (CFTC) 1155 21 <sup>st</sup> Street, N.W. Washington, DC 20581           | Commodity brokers, commodity trading advisers, commodity pools, and introducing brokers | (866) 366-2382<br>cftc.gov/ConsumerProtection/i<br>ndex.htm |

| Regulatory agency   | Regulated entities              | Contact information  |
|---|---------------------------------|--|
| U.S. Department of<br>Justice (DOJ)<br>Civil Rights Division<br>950 Pennsylvania Ave, N.W.<br>Housing and Civil<br>Enforcement Section<br>Washington DC 20530   | Fair lending and housing issues | (202) 514-4713 TTY-(202) 305-1882 FAX-(202) 514-1116 To report an incident of housing discrimination: 1-800-896-7743 fairhousing@usdoj.gov |
| Department of Housing<br>and Urban Development<br>(HUD) Office of Fair<br>Housing/Equal Opportunity<br>451 7 <sup>th</sup> Street, S.W.<br>Washington, DC 20410 | Fair lending and housing issues | (800) 669-9777<br>hud.gov/complaints   |