Hunting and Shooting Participation & Equipment Purchases

20XX Bow-Crossbow Purchaser Report



Results of the HunterSurvey.com and ShooterSurvey.com Online Consumer Panel Survey

Produced by:



Southwick Associates, Inc.

P.O. Box 6435
Fernandina Beach, FL 32035
904-277-9765
Donna@Southwickassociates.com

TABLE OF CONTENTS

Introduction and Methods	3
Size of the Bowhunting and Archery Market	
Demographics of Bowhunting and Archery Survey Respondents 2014 and 2015	
2015 Bi-Monthly Breakdown of Hunting Activities and Purchases	
Hunting Activities in 2014 and 2015	6
Archery and Bow Hunting Purchases	8
APPENDIX A: Definitions of species hunted and store types	32
APPENDIX B: Items with standardized price ranges	33

INTRODUCTION AND METHODS

This report presents the results of the bi-monthly HunterSurvey.com® and ShooterSurvey.com® online consumer panel survey. This panel, composed of hunters and shooters across the U.S. who volunteer to participate, tracks hunter and shooter participation and purchases. Panelists are surveyed every other month and asked about their participation and equipment purchases during the prior two months.

To overcome biases common to online surveys, the survey respondents are weighted to reflect the true population of U.S. hunters and shooters. The weighting process is conducted dynamically with each survey to reflect the general hunting and shooting population as accurately as possible. The process of our analytical procedures and sampling weights are continually being improved to better represent sportsmen nationwide.

A note on statistical reliability. The tables in this report are based on responses from a nationwide sample of hunters and shooters who complete the surveys. As a result, the reported percentages in the tables are subject to sampling variability, often called the "margin of error". This is typically presented as +/- some percentage to indicate the range of values that includes the true percentage in the total population of all hunters and shooters. Because the margin of error is determined by the reported percentage and the size of the sample on which it is based, the margin of error will be different for each table in the report. For that reason, "N=" is included at the bottom of each table to denote the sample size on which the table is based and as a general indication of statistical reliability.

As a general rule, results based on a sample with fewer than 30 respondents should be viewed with caution because the margin of error can be sufficiently large that there are no real differences between the percentages in most categories in the table. This is most likely to occur with the monthly estimates where the sample sizes for some purchases are small. For tables with N=100, the margin of error can be \pm 0. For tables with N=2,000, the margin of error can be \pm 0. For tables with N=2,000, the margin of error can be \pm 0.

SIZE OF THE BOWHUNTING/ARCHERY MARKET

The 20XX estimated retail market sizes by equipment type are presented in the tables below. These estimates are derived from several data sources. These sources include a balanced general population study of U.S. residents 18 or older and Southwick Associates' HunterSurvey ongoing purchase monitoring. Our estimates do not reflect purchases of archers who purchase equipment that will not be used for hunting.

Archery and crossbow market size by equipment type:

Archery and crossbow market size by equipment type:		
	Current Year U.S. Market (in millions)	
Arm guards		
Arrows		
Bow case		
Bow sights		
Bow stand		
Bows (compound, recurve, longbow)		
Broadheads		
Crossbows		
Fletching and other arrow components		
Peepsites and pins		
Quivers		
Releases and tabs		
Rests		
Silencers		
Strings		
Targets		

Total archery-crossbow market

Bow-crossbow market size by bow type:

	Current Year U.S. Market (in millions)
Compound	
Long bow	
Recurve	
Crossbow	
Total bow-crossbow market	

DEMOGRAPHICS OF BOWHUNTING AND ARCHERY SURVEY RESPONDENTS 20XX AND 20XX

In 20XX, the Hunter/Shooting Survey received XX,XXX complete survey responses. Of these, XX,XXX were usable once the standard weighting scheme was applied. Of these, X,XXX responses were from hunters who purchased archery or bowhunting equipment.

Demographic distributions of all respondents who purchased bow/archery items

3 1	utions of all respondents who	Current Year	<u> </u>
Age of respondent	18 to 24		
	25 to 34		
	35 to 44		
	45 to 54		
	55 to 64		
	65 and older		
Gender	Male		
	Female		
Household Income	Under \$10,000		
	\$10,000 to \$19,999		
	\$20,000 to \$29,999		
	\$30,000 to \$39,999		
	\$40,000 to \$49,999		
	\$50,000 to \$74,999		
	\$75,000 to \$99,999		
	\$100,000 to \$149,999		
	\$150,000 to \$199,999		
	\$200,000 or more		
Education	11 Years or Less		
	12 Years		
	1-3 Years of College		
	4 Years of College or More		
	I prefer not to say		
	Total		

HUNTING ACTIVITIES

Species sought with a BOW in 20XX and 20XX:

	Current Year	Prior Year
Whitetail deer		
Mule deer, Blacktail, Sitka		
African game		
Alligator		
North American non-native deer		
Sheep, goat		
Caribou		
Elk		
Antelope		
Turkey		
Small game		
Dove		
Upland game birds		
Predator/Predator calling		
Varmint/Furbearers		
Bear		
Hog		
Moose		
Bison/Buffalo		
Total		

Species sought with a CROSSBOW in $\frac{20XX}{20XX}$ and $\frac{20XX}{20XX}$:

	Current Year	Prior Year
Whitetail deer		
Mule deer, Blacktail, Sitka		
African game		
Alligator		
North American non-native deer		
Sheep, goat		
Caribou		
Elk		
Antelope		
Turkey		
Small game		
Dove		
Upland game birds		
Predator/Predator calling		
Varmint/Furbearers		
Bear		
Hog		
Moose		
Bison/Buffalo		

Total

Other types of shooting activities in 20XX by respondents who went BOW/ARCHERY shooting:

	Current	Prior
	Year	Year
Rifle shooting (plinking benchrest tactical cowboy etc.)		
Handgun shooting (plinking benchrest tactical cowboy etc.)		
Bow/Archery		
Air rifle		
Shotgun		
Crossbow		
Muzzleloader		
Other		
Total		

Other types of shooting activities in 20XX by respondents who went CROSSBOW shooting:

other types of shooting detivities in 2000 by respondents who wen	Current	Prior
	Year	Year
Rifle shooting (plinking benchrest tactical cowboy etc.)		
Handgun shooting (plinking benchrest tactical cowboy etc.)		
Bow/Archery		
Air rifle		
Shotgun		
Crossbow		
Muzzleloader		
Other		
Total		

ARCHERY AND BOWHUNTING PURCHASES

What bow/archery purchasers reported buying:

What bowy drenery pa	Current Year	
Bows		
Crossbows		
Arrows		
Broadheads		
Arm Guards		
Bow Cases		
Bow Stands		
Fletchings		
Peep sites		
Quivers		
Releases and tabs		
Rests		
Sights		
Silencers		
Stabilizers		
Strings & accessories		
Archery Targets		
Nocks		
Total		

Brand of CROSSBOWS bow/archery purchasers purchased

Brana of Chossbows Bowy archery	Current Year	
Barnett		
Bowtech/Stryker		
Carbon Express (including X-Force)		
Centerpoint/Crosman		
Darton		
Excaliber		
Horton		
Parker		
PSE		
TenPoint		
Wicked Ridge		
X-Force (Eastman Outdoors)		
Other		
Not sure		
Total		

8

Cost of CROSSBOWS bow/archery purchasers purchased

	Current Year
	Current rear
\$0.00 - \$199.99	
\$200.00 - \$399.99	
\$400.00 - \$599.99	
\$600.00 - \$799.99	
\$800.00 - \$999.99	
\$1,000.00 - \$1,199.99	
\$1,200.00 or more	
Not sure	
Total	
Avg. price of Crossbows	

Type of store where bow/archery purchasers purchased CROSSBOWS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Website		
Other		
Not sure		
Total		

Primary purpose of CROSSBOWS bow/archery purchasers purchased

	Current Year
Hunting	
Casual shooting	
Competitive shooting	
Self-defense	
Collecting	
Gift	
Other	
Total	

Percent of CROSSBOWS bow/archery purchasers purchased new or used

	Current Year
New	
Used	
Total	

Type of BOWS bow/archery purchasers purchased

	Current Year	Prior Year
Compound		
Long bow		
Recurve		
Other		
Total		

Brand of BOWS bow/archery purchasers purchased

	Current Year	
Alpine		
Barnett		
Bear		
Black Widow		
BowTech		
Browning		
Custom made		
Darton		
Diamond		
Elite		
Excalibur		
G5		
Genesis		
High Country		
Horton		
Hoyt		
Martin		
Matthews		
Mission		
Parker		
PSE		
Redhead		
Strother		
Other		
Not sure		
Total		

Cost of BOWS bow/archery purchasers purchased

	Current Year
\$0.00 - \$19.99	
\$20.00 - \$29.99	
\$30.00 - \$39.99	
\$40.00 - \$49.99	
\$50.00 - \$74.99	
\$75.00 - \$99.99	
\$100.00 - \$249.99	
\$250.00 - \$499.99	
\$500.00 - \$749.99	
\$750.00 - \$999.99	
\$1,000.00 - \$1,250.00	
Over \$1,250.00	
Not sure	
Total	
Avg. price of Bows	

Type of store where bow/archery purchasers purchased BOWS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Number of ARROWS bow/archery purchasers purchased

	-,
	Current Year
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
24	
Other	
Not sure	
Total	

Brand of ARROWS bow/archery purchasers purchased

Brunu oj Akkov	vs bow/urcher
	Current Year
Allen	
Barnett	
Beman	
Black Eagle	
Cabela brand	
Carbon Express	
Easton	
Gold Tip	
Horton	
Parker	
PSE	
Redhead	
Victory	
Other	
Not sure	
Total	

NOTE: Because of the weighting scheme we use we are not able to report the N=Values for our arrow purchases other than number of arrows. If you are interested in the N=Values, please refer to the N=Values in the 'Number of Arrows' table.

Cost of ARROWS bow/archery purchasers purchased

	Current Year
\$0.00 - \$19.99	
\$20.00 - \$29.99	
\$30.00 - \$39.99	
\$40.00 - \$49.99	
\$50.00 - \$59.99	
\$60.00 - \$69.99	
\$70.00 - \$79.99	
\$80.00 - \$89.99	
\$90.00 - \$99.99	
Over \$100.00	
Not sure	
Total	

Type of store where bow/archery purchasers purchased ARROWS

	Current Year
Farm/Ranch Stores	
General Sporting Goods	
Gun shows or expos	
Local shop	
Mass Merchant	
Outdoor Specialty Store	
Printed Catalog	
Used	
Website	
Other	
Not sure	
Total	

Brand of FLETCHING bow/archery purchasers purchased

	Current Year	Prior Year
AAE		
Berman		
Blazer		
Bohning		
Burnt Coyote		
Cabela's		
Duravane		
Easton		
Extreme		
Flex Fletch		
Fusion		
Gateway		
LumenokTruGlo		
NAP		

QuickSpin
Trueflight
Vanetec
Other
Not sure
Total

Cost of FLETCHING bow/archery purchasers purchased

	<u>, , , , , , , , , , , , , , , , , , , </u>	
	Current Year	Prior Year
\$0.00 - \$5.99		
\$6.00 - \$9.99		
\$10.00 - \$19.99		
\$20.00 - \$29.99		
\$30.00 - \$39.99		
\$40.00 - \$49.99		
Over \$50.99		
Not sure		
Total		
Avg. price of Fletching		

Type of store where bow/archery purchasers purchased FLETCHING

., pe of eco. e	, an errory perrorr	
	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Type of BROADHEADS bow/archery purchasers purchased

	Current Year
Fixed	
Mechanical	
Not sure	
Total	

Brand of BROADHEADS bow/archery purchasers purchased

	Current Year	Prior Year
Allen		
Carbon Express		
Crimson Talon		
G5		
Grim Reaper		
Horton		
Magnus		
Muzzy		
NAP		
QAD		
Rage		
Ramcat		
Rocket		
Slick Trick		
Steel Force		
Swhacker		
Thunderhead		
Wasp		
Other		
Not sure		
Total		

Cost of BROADHEADS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$5.99		
\$6.00 - \$9.99		
\$10.00 - \$19.99		
\$20.00 - \$29.99		
\$30.00 - \$39.99		
\$40.00 - \$49.99		
Over \$50.00		
Not sure		
Total		
Avg. price of Broadheads		

Type of store where bow/archery purchasers purchased BROADHEADS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		

Used	
Website	
Other	
Not sure	
Total	

Brand of RELEASES or TABS bow/archery purchasers purchased

	Current Year	Prior Year
Bateman		
Cabela's		
Carter		
Cobra		
Copper John		
Fletcher		
Free Flight		
Lan		
Neet		
Primos		
Pro Release		
Scott Archery		
Spot Hogg		
TRU		
Tru Glo		
Tru-Fire		
Winn		
Other		
Not sure		
Total		

Cost of RELEASES or TABS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$5.99		
\$6.00 - \$9.99		
\$10.00 - \$19.99		
\$20.00 - \$29.99		
\$30.00 - \$39.99		
\$40.00 - \$49.99		
Over \$50.00		
Not sure		
Total		
Avg. price of Releases/Tabs		

Type of store where bow/archery purchasers purchased RELEASES or TABS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of PEEPSITES bow/archery purchasers purchased

Brana of 1 EE	Current Year	
Apex		
Cabela's		
Cobra		
Copper John		
Extreme		
Fletcher		
G5		
ННА		
Loc - a - peep		
NAP		
PSE		
SpotHogg		
Sword		
Trophy Ridge		
TruGlo		
Viper		
Other		
Not sure		
Total		

Cost of PEEPSITES bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$5.99		
\$6.00 - \$9.99		
\$10.00 - \$19.99		
\$20.00 - \$29.99		
\$30.00 - \$39.99		
\$40.00 - \$49.99		
Over \$50.00		

Not sure
Total

Avg. price of Peepsites

Type of store where bow/archery purchasers purchased PEEPSITES

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of SILENCERS bow/archery purchasers purchased

	Current Year	Prior Year
Allen		
Bear		
Bowjax		
Cabela's		
Excalibur		
Fuse		
G5		
Hoyt		
Limbsaver		
Mathews		
Octane		
Sims		
Truglo		
Other		
Not sure		
Total		

Cost of SILENCERS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$1.99		
\$2.00 - \$3.99		
\$4.00 - \$5.99		
\$6.00 - \$7.99		
\$8.00 - \$9.99		
\$10.00 - \$11.99		

Not sure Total
Not sure
Over \$20.00
\$18.00 - \$19.99
\$16.00 - \$17.99
\$14.00 - \$15.99
\$12.00 - \$13.99

Type of store where bow/archery purchasers purchased SILENCERS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		

Brand of STABILIZERS bow/archery purchasers purchased

	Current Year	Prior Year
Apex		
Bee Stinger		
Cobra		
Doinker		
Fuse		
Limb Saver/Sims		
Mathews		
NAP		
Octane		
Trophy Ridge		
Tru-Glow		
Vibracheck		
Other		
Not sure		
Total		

Cost of STABILIZERS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$5.99		
\$6.00 - \$9.99		
\$10.00 - \$19.99		

\$20.00 - \$29.99
\$30.00 - \$39.99
\$40.00 - \$49.99
Over \$50.00
Not sure
Total
Avg. price of Stabilizers

Type of store where bow/archery purchasers purchased STABILIZERS

,, ,	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of ARM GUARDS bow/archery purchasers purchased

	Current Year	Prior Year
Allen		
Bear		
Buck Wing		
Gander Mountain		
Neet		
Primos		
Saunders		
Tarantula		
Vista		
Other		
Not sure		
Total		

Cost of ARM GUARDS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$5.99		
\$6.00 - \$9.99		
\$10.00 - \$19.99		
\$20.00 - \$29.99		
\$30.00 - \$39.99		
\$40.00 - \$49.99		

Avg. price of Arm Guards	
Total	
Not sure	
Over \$50.00	

Type of store where bow/archery purchasers purchased ARM GUARDS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of QUIVERS bow/archery purchasers purchased

	Current Year	Prior Year
Allen		
Alpine		
Apex		
Archer Xtreme		
Barnett		
Bear		
Bohning		
Bow Tech		
Diamond		
Easton		
Fuse		
G5		
Horton		
Hoyt		
Kwikee		
Martin		
Mathews		
Neet		
Octane		
PSE		
Rage		
RedHead		
Tightspot		

Trophy Ridge
Tru-Glo
Other
Not sure
Total

Cost of QUIVERS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$5.99		
\$6.00 - \$9.99		
\$10.00 - \$19.99		
\$20.00 - \$29.99		
\$30.00 - \$39.99		
\$40.00 - \$49.99		
Over \$50.00		
Not sure		
Total		
Avg. price of Quivers		

Type of store where bow/archery purchasers purchased QUIVERS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of RESTS bow/archery purchasers purchased

	arerrery percertain	p
	Current Year	Prior Year
Carolina Archery		
Copper John		
NAP		
Octane		
Qad/ Quality Archery		
QuickTune		
Ripcord		
Trophy Ridge		
Trophy Taker		
Vapor Trail		
Other		
Not sure		
Total		

Cost of RESTS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$19.99		
\$20.00 - \$29.99		
\$30.00 - \$39.99		
\$40.00 - \$49.99		
\$50.00 - \$59.99		
\$60.00 - \$69.99		
\$70.00 - \$79.99		
\$80.00 - \$89.99		
\$90.00 - \$99.99		
Over \$100.00		
Not sure		
Total		
Avg. price of Rests		

Type of store where bow/archery purchasers purchased RESTS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of ARCHERY TARGETS bow/archery purchasers purchased

Brana of Aircrient	Current Year	
Big Green Targets	Carrent real	· · · · · · · · · · · · · · · · · · ·
Birchwood/Casey		
Blackhole		
Buck Commander		
Buckmaster		
Bulldog		
Cabela's		
Champion		
Delta		
Drew		
Game Winner		
Gander Mountain		
Glendel		
Homemade		
Hurricane		
Martin Archery		
McKenzie		
Morrell		
Paper Target		
Redhead		
Reinhart		
Shooter Buck		
The Block		
Yellow Jacket		
Other		
Not sure		
Total		

Cost of ARCHERY TARGETS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$24.99		
\$25.00 - \$49.99		
\$50.00 - \$99.99		
\$100.00 - \$199.99		
\$200.00 - \$399.99		
\$400.00 - \$599.99		
\$600.00 - \$799.99		
\$800.00 - \$999.99		
Over \$1,000.00		
Not sure		
Total		
Avg. price of Archery Targets		

Type of store where bow/archery purchasers purchased ARCHERY TARGETS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Cost of STRINGS and ACCESSORIES bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$1.99		
\$2.00 - \$3.99		
\$4.00 - \$5.99		
\$6.00 - \$7.99		
\$8.00 - \$9.99		
\$10.00 - \$11.99		
\$12.00 - \$13.99		
\$14.00 - \$15.99		
\$16.00 - \$17.99		
\$18.00 - \$19.99		
Over \$20.00		
Total		
Avg. price of Strings and Accessories		

Type of store where bow/archery purchasers purchased STRINGS and ACCESSORIES

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of BOW CASES bow/archery purchasers purchased

	Current Year	Prior Year
Allen		
Black Creek		
Bowtech		
Boyt		
Cabela's		
Excaliber		
Flambeau		
Horton		
Hoyt		
Kolpin		
Mathews		
Plano (including BowGuard)		
Primos		
RedHead		
SKB		
Tarantula		
Vanguard		
Other		
Not sure		
Total		

Cost of BOW CASES bow/archery purchasers purchased

COST OJ BOVV CASES DOV	, ,
	Current Year
\$0.00 - \$1.99	
\$2.00 - \$3.99	
\$4.00 - \$5.99	
\$6.00 - \$7.99	
\$8.00 - \$9.99	
\$10.00 - \$11.99	
\$12.00 - \$13.99	
\$14.00 - \$15.99	
\$16.00 - \$17.99	
\$18.00 - \$19.99	
16724	
Not sure	
\$20.00 - \$49.99	
\$50.00 - \$99.99	
\$100.00 - \$ 149.00	
\$150.00 - \$199.00	
\$200.00 or more	
Total	
Avg. price of Bow Cases	

Type of store where bow/archery purchasers purchased BOW CASES

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of SIGHTS bow/archery purchasers purchased

	Current Year	· ·
Aimshot		
Apex		
Axcel		
Black Gold		
Cabela's		
Cobra		
Copper John		
Extreme		
Field Logic		
G5		
HHA		
Hind Sight		
IQ Bow Sight		
Octane		
Pro Hunter		
PSE		
Schaffer		
Spot Hogg		
Sword		
Toxonics		
Trophy Ridge		
TRU Ball		
Truglo		
Viper		
Other		
Not sure		
Total		

Cost of SIGHTS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$19.99		
\$20.00 - \$39.99		
\$40.00 - \$59.99		
\$60.00 - \$79.99		
\$80.00 - \$99.99		
\$100.00 - \$199.99		
\$200.00 - \$499.99		
Over \$500.00		
Not sure		
Total		
Avg. price of Bow Sights		

Type of store where bow/archery purchasers purchased SIGHTS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of BOW STANDS bow/archery purchasers purchased

	Current Year	Prior Year
Ameristep		
Big Game		
Gorilla		
Lone Wolf		
Millennium		
Primos		
Rivers Edge		
Summit		
Treestand		
Western		
Other		
Not sure		
Total		

Cost of BOW STANDS bow/archery purchasers purchased

	Current Year	Prior Year
\$0.00 - \$4.99		
\$5.00 - \$9.99		
\$10.00 - \$19.99		
\$20.00 - \$49.99		
Over \$50.00		
Not sure		
Total		
Avg. price of Bow Stands		

Type of store where bow/archery purchasers purchased BOW STANDS

	Current Year	Prior Year
Farm/Ranch Stores		
General Sporting Goods		
Gun shows or expos		
Local shop		
Mass Merchant		
Outdoor Specialty Store		
Printed Catalog		
Used		
Website		
Other		
Not sure		
Total		

Brand of NOCKS bow/archery purchasers purchased

	Current Year
Bohning	
Carbon Express	
Clean Shot	
Easton	
Gold Tip	
Lumenok/ Burt Coyote	
Nockturnal	
Nufletch	
Red Hot	
Saunders	
Other	
Not sure	
Total	

Cost of NOCKS bow/archery purchasers purchased

	Current Year
\$0.00 - \$5.99	
\$6.00 - \$9.99	
\$10.00 - \$19.99	
\$20.00 - \$29.99	
\$30.00 - \$39.99	
\$40.00 - \$49.99	
Over \$50.00	
Not sure	
Total	

Type of store where bow/archery purchasers purchased NOCKS

	Current Year
Farm/Ranch Stores	
General Sporting Goods	
Gun shows or expos	
Local shop	
Mass Merchant	
Outdoor Specialty Store	
Printed Catalog	
Used	
Website	
Other	
Not sure	
Total	

APPENDIX A: DEFINITIONS OF SPECIES HUNTED AND STORE TYPES

Species Hunted

Options seen by panelists in survey	Labels in report table
Whitetail deer	Whitetail deer
Mule deer, Blacktail, Sitka	Mule deer, Blacktail, Sitka
North American non-native deer (axis, fallow)	North American non-native deer
Elk	Elk
Antelope	Antelope
Bison/Buffalo	Bison/Buffalo
Moose	Moose
Caribou	Caribou
Sheep, goat	Sheep, goat
Bear	Bear
Turkey	Turkey
Alligator	Alligator
Hog (including javelina)	Hog
Waterfowl (ducks, geese)	Waterfowl
Small game (rabbit, squirrel)	Small game
Dove	Dove
Upland game birds (quail, pheasant, grouse, chukar, woodcock, crow)	Upland game birds
Predator/predator calling (including coyotes)	Predator/predator calling
Varmint/Furbearers (badger, beaver, prairie dog, groundhog, muskrat, otter, raccoon, ringtail, weasel, nutria, skunk)	Varmint/Furbearers
African game	African game
Any other game	Any other game

Store Types*

Options seen by panelists in survey	Labels in report table
Farm/Ranch Stores (Big R, Coastal, Tractor Supply, Rural King)	Farm/Ranch Stores
General Sporting Goods (Sports Authority, Dick's, Academy)	General Sporting Goods
Gun shows or expos	Gun shows or expos
Local shop (Mom and Pop shop)	Local shop
Mass Merchant (Wal-Mart, K-Mart, Sam's Club)	Mass Merchant
Outdoor Specialty Store (Bass Pro, Cabela's, Gander Mountain)	Outdoor Specialty Store
Printed Catalog (Bass Pro and Cabela's)	Printed Catalog
Used (from individual)	Used (from individual)
Website (Cabela's, Bass Pro, etc.)	Website
Other	Other
Not sure	Not sure

^{*}Note: "Used (from individual)" is no longer an option for firearms stores. Please see the <u>New and Used</u> Firearms section in Methods for more information.

APPENDIX B: ITEMS WITH STANDARDIZED PRICE RANGES

For your reference, following items had their price range adjusted slightly for standardization purposes. This means that the price ranges for these items presented to 20XX panelists was slightly different than the price ranges presented to 20XX panelists. Our assumption is that this change had little to no impact on the data. These items have 20XX data presented as the new price categories in this report. This is explained in the Price Range Updates section in Methods.

Archery/Bowhunting

Arrows

Bow Stands

Broadheads

Fletching

Peep sites

Quivers

Releases and tabs

Rests

Sights

Silencers

Stabilizers

Strings & accessories

Targets