

ORACLE®

Hyperion Tax Provision – A Key Element to a World Class Close

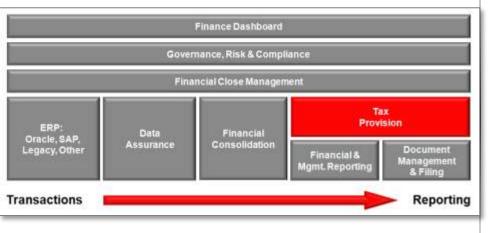
Jessica Downes
Jim Springer

Agenda

- I. Introduction to Hyperion Tax Provision
- II. Product Overview
- III. What's in the Box
- IV. Q&A

Hyperion Tax Provision

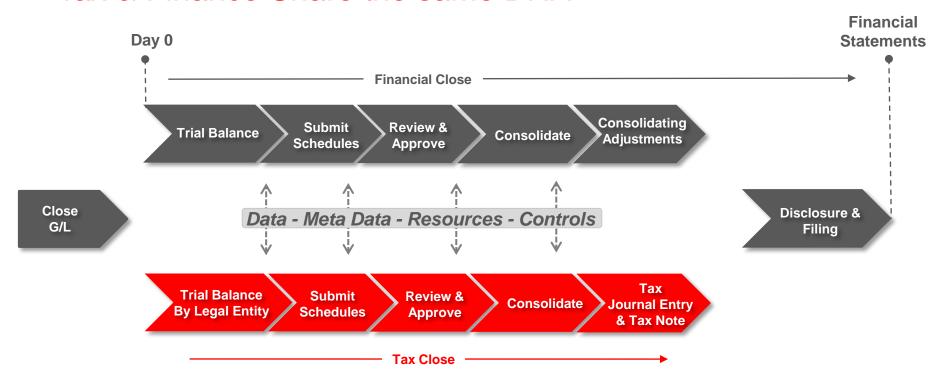
Bring Finance & Tax Together



- ✓ Purpose-Built / Out-of-Box: a Tax Provision solution that is built on the Hyperion Financial Close Suite:
 - Data Collection web & automated
 - 2. Tax Provision Calculation US GAAP & IFRS
 - **3.** Tax Reporting includes suite of out-of-box tax reports
- Autonomy Leverage your existing investment in Hyperion, but both Tax & Finance retain the flexibility they need
- ✓ Integrates with Tax Compliance Enhances & integrates with tax compliance software
- Rapid Implementation & Ease of use: the technology & expertise is already in the Finance organization

Hyperion Tax Provision

Tax & Finance Share the same DNA



Agenda

- I. Introduction to Hyperion Tax Provision
- **II. Product Overview**
- III. What's in the Box
- IV. Demonstration

Hyperion Tax Provision

Overview

- 1. Current and Deferred Provision
- 2. Footnote / ETR
- 3. Web Data Collection
 - ✓ Current Provision
 - ✓ Deferred Tax
 - ✓ Workflow
- 4. Return-to-Accrual
- 5. State Provision



Footnote



Total Provision for Taxes

Period: December Year: 2012 Scenano: Actual

	2012
Income Before Taxes:	
US	\$2,987,049
Non-US	8,045,411
Total Income Before Taxes	\$11,032,460
Provision for Taxes:	
Current:	
Federal	929,458
State	16,807
Non-US	1,888,175
Total Current Provision for Taxes	\$2,817,633
Deferred:	
Federal	109,256
State	(24,614)
Non-US	252,230
Total Deferred Provision for Taxes	\$ 361,486
Total Provision for Taxes	\$ 2,531,819
Effective Tax Rate	22.95 %



HYPERION

Oracle Corporation Consolidated ETR

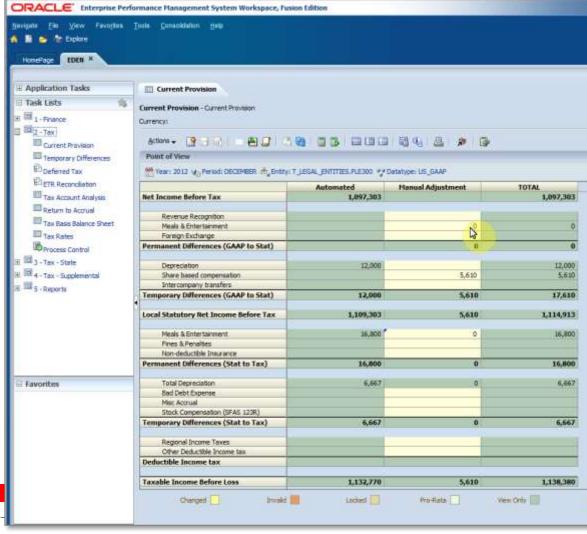
Eden Corporation - LegalEntities

Period: December Year: 2012 Currency: USD Scenario: Actual

	Pre Tax	Tax Effect	Percentage
Net Income before Tax - adjusted	811,032,460	\$3,861,361	35.00%
Permanent Differences (GAAP to Stat)	257,450	90,108	0.82%
Permanent Differences (Stat to Tax)	386,907	135,418	1.23%
Total Permanent Differences	644,357	225,525	2.04%
F Total Deductifie Tax	75,671	60,624	0.55%
Special Deductions	(30,000)	(9,500)	(0.09)
Change in Valuation Allowance	128,462	128,482	1.16%
Foreign Tax Rete Differences	(823,842)	(823,842)	(7.47)
Additional Current Provision - Source	9,000	9,000	0,08%
Additional Current Provision - Manual	15,600	15,600	0.14%
Additional Total Provision - From Current	24,600	24,600	0.22%
Return to Accrual Adjustment	(200,932)	(230,932)	(2.09)
Audit Settlement Adjustment.	(20,150)	(20,150)	(0.18)
Deferred Tax Expense Total	(684,745)	(684,749)	(6.21)
Reporting Currency Adjustments	200	200	0.00%
Additional Total Provision	(1,606,391)	(1,606,391)	(14.56)
Total Effective Tax Rate		\$2,531,819	22.95%

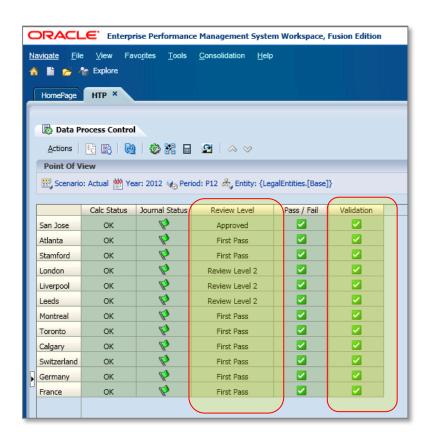
Web Tax Package

- ✓ Regional controllers can submit data to corporate finance & corporate tax from one system:
 - Familiar interface
 - Data automation
 - Eliminates double-work & reconciliation
- ✓ Entity-specific Perms & Temps
- ✓ Workflow & governance



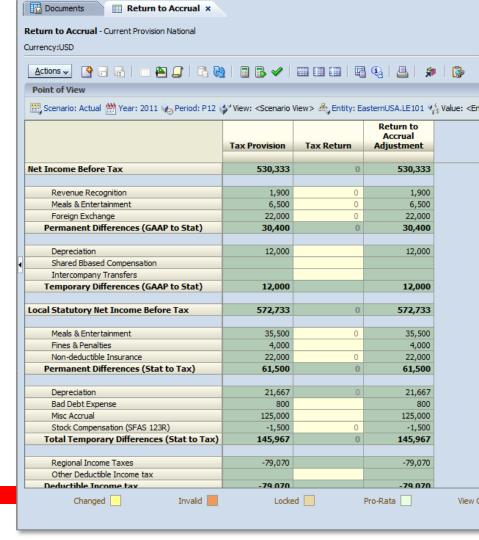
Workflow

- ✓ Strong internal controls
 - Real-time data status
 - Validations
 - Multiple levels of review
- ✓ Streamlines data collection:
 - Tax
 - Regional Controllers
- ✓ Pushes accountability down to data submitters



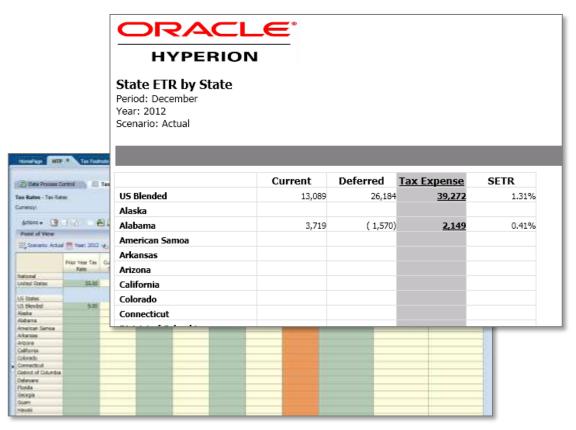
Return to Accrual True-up

- Final tax compliance details are imported into Hyperion Tax Provision:
 - One-touch
 - RTA by Legal Entity by jurisdiction
 - RTA adjustment flows to the current, deferred and ETR
- Tax Return period (e.g. P13) allows for compliance preparation to take place in Hyperion Tax Provision (e.g. draft 1120)



State Tax Provision

- "Blended" or "by State, by Legal entity"
- **Integration with Federal Provision**
- Unitary, Combined, & Consolidated
- Tax rates and apportionment factors may be imported
- State & Local (and Canadian provincial)
- Consists of:
 - **Current Provision**
 - **Deferred Provision**
 - State Effective Tax Rate
 - State Tax Account Analysis
 - True-up



Hyperion Tax Provision

Key Benefits

- I. Increased Automation & Efficiencies:
 - ✓ Data & metadata leverage the same data assurance & metadata governance process
 - ✓ Web data collection regional controllers only need to use one tool to submit finance & tax data
 - ✓ Foreign currency leverage the same FX engine as used by finance
 - ✓ As much as 70% more efficient over an Excel-based tax provision process
- II. Stronger Internal Controls: Closer alignment with the finance data & process
- III. Improved Analysis & Reporting: Superior transparency between book and tax
 - ✓ Excel add-in (Hyperion Smart View)
 - ✓ Web reports (Hyperion Financial Reporting)
 - ✓ Drill-through to G/L (Hyperion Financial Data Quality Management)
 - Less time spent on reconciling data in Excel...
 - + More time spent on value-added activities such as risk analysis & tax planning...
 - = Savings on cash tax / reduced effective tax rate



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What's Out of The Box

Leverages all the Best-In-Class HFM features

- Audit Trails
- Process Control
- FDM Integration/Drill Down
- SmartView
- Etc.

What's Out of The Box

Key Features of Hyperion Tax Provision

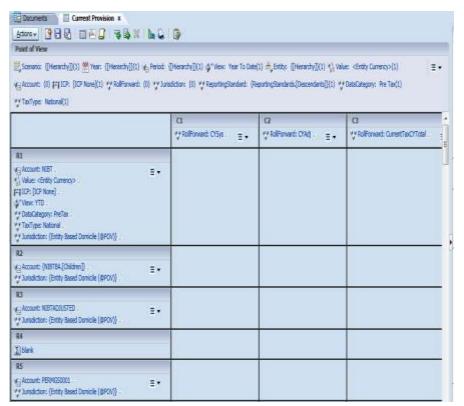
- Web Forms
- Tax Automation
- Reports
- Data Model
- Rules

Web Data Forms – 35 Delivered Out of the Box

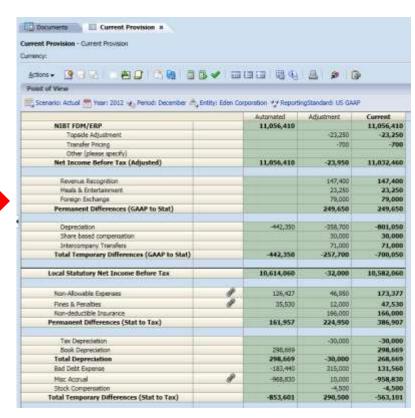
Data Form	Description
Folder - Current Provision	
Current Provision National	Current Provision National
Current Provision Regional	Current Provision Regional
Tax Credits National	Tax Credits National
Tax Losses National	Tax Losses National
Folder - Deferred Provision	
Deferred Tax RF National	Deferred Tax RollForward National
Deferred Tax RF Regional	Deferred Tax RollForward Regional
Temporary Differences National	Temporary Differences National
Temporary Differences Regional	Temporary Differences Regional
VA Allocation	Valuation Allowance Allocation
Folder - ETR	
Consolidated ETR Recon	Consolidate ETR Recon
Statutory ETR Recon National	Statutory ETR Recon National
Statutory ETR Recon Regional	Statutory ETR Recon Regional
Folder - Rates	
Exchange Rates	Exchange Rates
Tax Rates	Tax Rates
Consolidated ETR	Consolidated Effective Tax Rate

Data Form	Description					
Folder - Supplemental Schedule						
Acquisitions National	Acquisitions National					
Acquisitions Regional	Acquisitions Regional					
Sch Bal Sheet Adjs	Supplemental Schedule Balance Sheet Adjustments					
Sch Fines Penalties	Fines and Penalties					
Return to Accrual National	Return to Accrual National					
Tax Basis BS	Tax Basis Balance Sheet					
Validations	Validations					
Folder - Tax Account Roll Forward						
TARF	Tax Account RollForward					
TARF Summary	Tax Account RollFoward Summary					
Def Tax For TARF National	Deferred Tax for TARF National					
Def Tax For TARF Regional	Deferred Tax for TARF Regional					
Def Tax TARF Reclass Nat	Deferred Tax for TARF Reclass National					
Def Tax TARF Reclass Reg	Deferred Tax for TARF Reclass Regional					
Sub- Folder - Linked Forms						
TARF Additional Provisions	TARF Additional Provisions					
TARF Adjustments	TARF Adjustments					
TARF Payments Refunds	TARF Payments and Refunds					
TARF Provision Non Provision	TARF Provision and Non Provision					
TARF PaymentsRefunds Regional	TARF Payments & Refunds Regional					
TARF Reclass Regional	TARF Reclass Regional					

Plus – It's Easy to Build/Modify Your Own

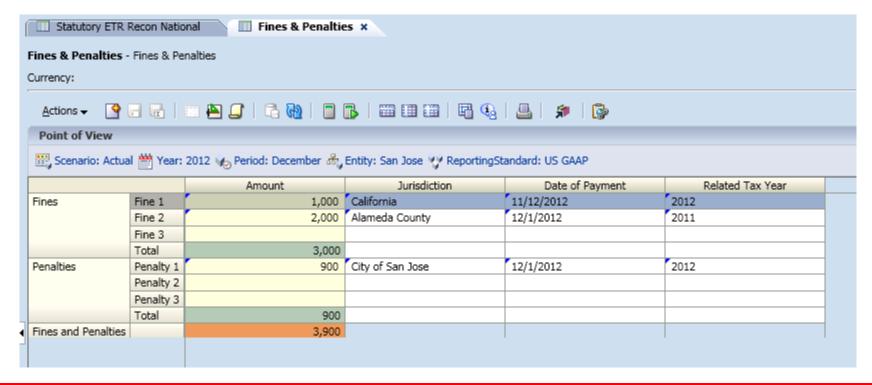






Fines and Penalties

Enhanced Cell Text



Tax Rates – Based on Entity (POV)

Point of View											
Scenario: Act	tual 🛗 Year: 201	12 🏀 Period: D	ecember 🖧 Entit	y: San Jose							
	Prior Year Ta	x Current Yea		Closing Tax	Opening Tax Rate - Non Current	Closing Tax Rate - Non Current	Consolidated Tax Rate for ETR	Opening State Tax Appo	Current Year State Tax	Closing State Tax Appor	Apportionment Validation
National			1100	, , , , , , , , , , , , , , , , , , , ,							7,
United States	35.0	0 35.0	0 35.00	35.00	35.00	35.00					
US States								100.00	100.00	100.00	
US Blended								100.00	100.00	100.00	
Alaska											
Alabama											
American Samoa											
Arkansas											
Arizona											
California											
Colorado											
Connecticut											
District of Columb	ia										
Delaware											
Florida											
Georgia											
Guam											
Hawaii											
Idaho											
Illinois											
Point of View											
Scenario: Act	ual 🛗 Year: 201	12 🏀 Period: D	ecember 🖧 Entit	y: London							
	Prior Year Tax	Current Year	Opening Tax				Consolidated Tax Rate for				

ETR



20.00

Rate - Current Rate - Current

20.00

Current

25.00

Current

20.00

25.00

National United Kingdom Rate

20.00

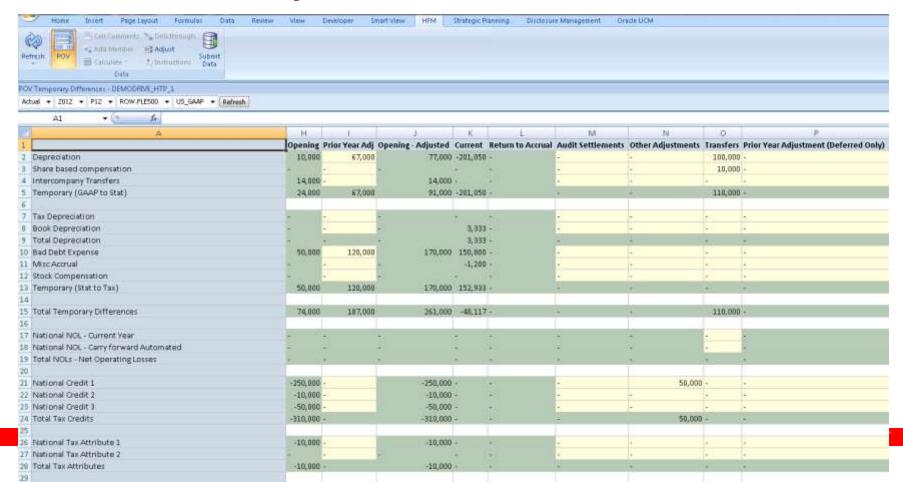
Web Forms That Look and Act Like a Spreadsheet

Temporary Differences - Temporary Differences

Currency:

currency											
Actions → 🍄 🔒 🖫 📗		3 🗸 📟 🖽		4 / 🔊 🚱							
Point of View											
Scenario: Actual 🁑 Year: 2012 🍫 Per	riod: December 🖧	Entity: San Jose 🦞	ReportingStandard	l: US GAAP							
	Opening	Prior Year Adj	Opening - Adjusted	Current	Return to Accrual	Audit Settlements	Other Adjustments	Transfers	Prior Year Adjustment (Deferred Only)	Contingency	Expense
Depreciation				-12,000							-12,000
Share based compensation											
Intercompany Transfers											
Temporary (GAAP to Stat)				-12,000							-12,000
Tax Depreciation	890,000		890,000								
Book Depreciation	559,022		559,022	31,667							31,667
Total Depreciation	1,449,022		1,449,022	31,667							31,667
Bad Debt Expense	403,298		403,298	800							800
Misc Accrual				-484,000							-484,000
Stock Compensation											
Temporary (Stat to Tax)	1,852,320		1,852,320	-451,533							-451,533
Total Temporary Differences	1,852,320		1,852,320	-463,533							-463,533
National NOL - Current Year											
National NOL - Carry forward Automated											
Total NOLs - Net Operating Losses											
National Credit 1	-50,000		-50,000				4,500				4,500
National Credit 2	-75,000		-75,000								
National Credit 3	-45,000		-45,000								
Total Tax Credits	-170,000		-170,000				4,500				4,500

...And Can Be Opened in Excel



What's Out of The Box

Key Features of Hyperion Tax Provision

- Web Forms
- Tax Automation
- Reports
- Data Model
- Rules

Tax Automation

Pre Tax Book Adjustments and supporting schedules

- Perm and Temp Differences by entity by jurisdiction
 - 1. Pull
 - 2. Movement
 - 3. Squeeze
 - 4. Balance Sheet Approach

View →	· 🔞 🕂 🗶 🎇 🔡 🛆 🔻 👺									
Target Account Description	Di-ki		I i -	2		Ta	irget		Source	
rarget Account	Description	Occurrence	Logic	Percent	Entities	Excluded Entities	Jurisdiction	Reporting Standard	Accounts	Rollforward
PermGS0001	Revenue Recognition	1	•							
PermGS0002	Meals & Entertainment	1								
PermGS0003	Foreign Exchange	1								
PermST0001	Non-Allowable Expenses	1	Pull	100	FLE500			US_GAAP	50031	
PermST0001	Non-Allowable Expenses	2	Pull	35	FLE201			US_GAAP	50034	
PermST0002	Fines & Penalties	1	Pull	100				US_GAAP	FinesAndPenalties	AdditionalMember
PermST0003	Non-deductible Insurance	1								
PermST0004	Other (please specify)	1								
RPerm0001	Non-Deductible Insurance	1								
RPerm0002	Deductible Interest Expense	1								
TempGS0001	Depreciation	1	Squeeze	100				US_GAAP	20315	
TempGS0002	Share based compensation	1								
TempGS0003	Intercompany Transfers	1								
TempST0001a	Tax Depreciation	1								
	Book Depreciation	1	Pull	100				US_GAAP	70003	
TempST0002	Bad Debt Expense	1	Movement	-100				US_GAAP	10115	
TempST0003	Misc Accrual	1	Squeeze	100				US_GAAP	BSATotalMiscAccr	BookTaxDiffClosin
TempStockComp	Stock Compensation	1								
RTemp0001	Bonus Depreciation	1								
RTemp0002	Other (please specify)	1								
NIBT	NIBT FDM/ERP	1	Pull	100					80000	
NIBTBA1	Topside Adjustment	1								
NIBTBA2	Transfer Pricing	1								
	Other (please specify)	1								
	Book Reclass 1	1								
	Book Reclass 2	1								
NIBTBR3	Book Reclass 3	1								



What's Out of The Box

Key Features of Hyperion Tax Provision

- Web Forms
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Approximately 75 Pre-Built Reports Out of the Box

Consolidated Current Provision

Period: December Currency: USO Scenario: Actual

	-USA	 International 	Eden Corporation
Net Income Before Tax	1,991,366	5,363,607	7,354,973
Permanent Differences (GAAP to Stat)	20,600	144,967	165,567
Total Temporary Differences (GAAP to Stat)	16,000	(171,667)	(155,667)
Local Statutory Net Income Before Tax	2,027,966	5,336,907	7,364,873
Permanent Differences (Stat to Tax)	96,600	161,338	257,938
► Total Temporary Differences (Stat to Tax)	120,601	216,685	337,286
 Deductible Income tax 	(11,205)	escend	(11,205)
Taxable Income Before Loss	2,233,962	5,714,931	7,948,893
Total NOLs - Net Operating Losses	77,992	(17,606)	60,386
Special Deductions	(6,667)	(13,333)	(20,000)
Current Year Tax Rate	96	q _b	96
Current Tax on Taxable Income	784,652	1,456,306	2,240,958
Total Tax Credits	(13,333)	(26,667)	(40,000)
Current Tax Expense per Return	771,319	1,429,639	2,200,958
Additional Current Provision - Source	2,000	4,000	6,000
 Additional Current Provision - Manual 	3,800	7,600	11,400
Additional Current Deviction - Calculated	9 110	/18 3033	/10.183

HYPERION

Proof of Tax Charge / (Credit)

Eden Corporation - LegalEntities

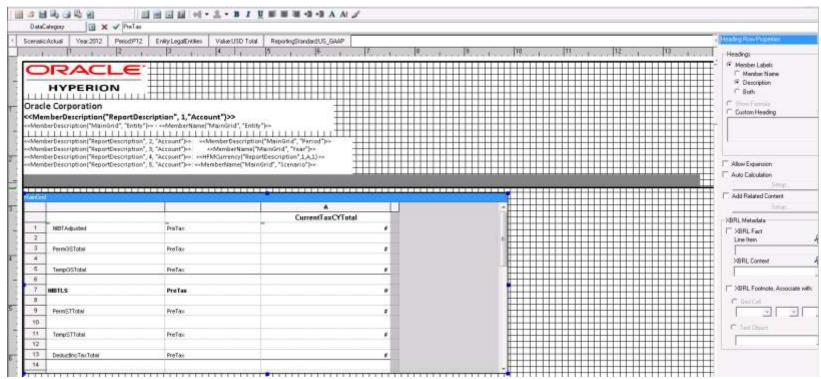
Period: December Year: 2012 Scenario: Actual

11,032,460
3,861,361
(188,832)
(42,100)
24,600
(171,679)
(823,608)
16,636
128,482
58,100
60,682
8,138
27,650
51,590
(477,736)



Plus It's Easy to Build/Modify Your Own

Hyperion Financial Reporting Studio



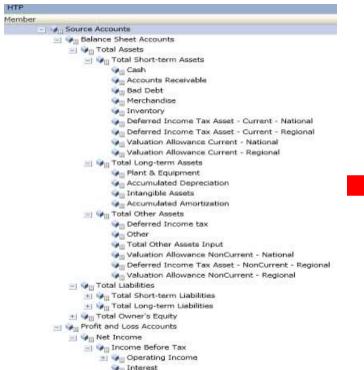
What's Out of The Box

Key Features of Hyperion Tax Provision

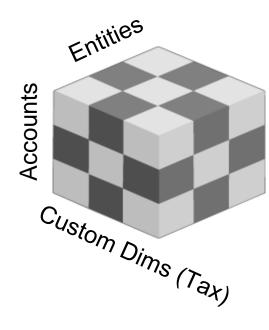
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Pre-Built Dimensions

Just Add Your Entities, and Go!

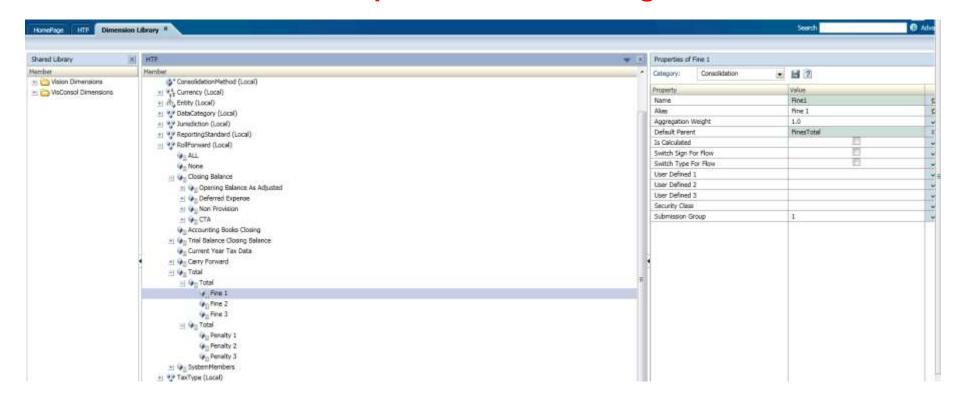






And You Can Add/Modify Your Own...

Add Additional Detail, Special Calcs, Planning Scenarios, etc.

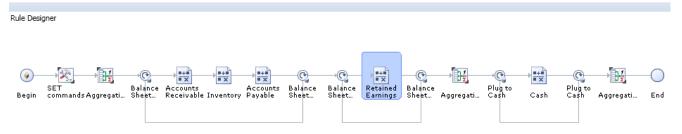


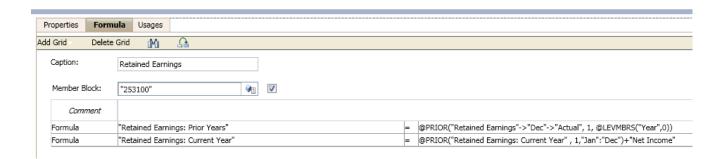
What's Out of The Box

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Calc Rules – Built and Optimized for Tax





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