



# ICSC PRODUCTION CIRCULATION

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PROOF 3 of 3

PROJECT NAME: **Florida Conf and DM**

MEETING PLANNER: **K. O'Hare**

Please initial and date the below and return by the date indicated above to K. Berry

When marking proofs, please make changes legible and include your department head's edits.  
All edits must be combined onto ONE proof.

Please adhere to the "Return By" date to keep the project on schedule and meet deadline and mailing dates.

Reviewer:

Initial/Stamp & Date

**C. Flanhardt**

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# Florida Conference & Deal Making

**Sun, Fun and Getting Deals Done**

Orange County Convention Center | Orlando, FL

August 26 – 28, 2018

#ICSC



# Florida Conference & Deal Making

## SUNDAY, AUGUST 26

### Registration

2:00 – 7:00 pm » Room S220 D, E, F, G

### Certified Retail Real Estate Professional (CRRP): How and what are we doing?

2:00 – 3:00 pm » Room S329

Come learn about ICSC's new credential. You will also receive information about the latest program developments, how to prepare for the exam and how earning the credential can increase your industry knowledge.

### Professional Development Workshops

3:00 – 4:30 pm

#### A. The Art of Negotiating Leases and Avoiding Common Pitfalls

» Room S230 A, B

Leasing, negotiating, and deal making are as much an art form as they are a science. Successful negotiators have a palette of styles and approaches, and are well versed in the deal they are negotiating. This session will guide participants through the steps of the negotiation process. We will address how to manage your deals at an acceptable level of risk; develop critical techniques to build and win consensus among key participants in the negotiating process; and evaluate positions and outcomes for successful results in creating deals.



**Oscar Rivera**

Shareholder and Chair  
Siegfried, Rivera, Hyman, Lerner,  
De La Torre Mars & Sobel, P.A.  
Plantation, FL

#### B. Value Enhancing Asset Management Strategies

» Room S230 C, D

Whether you manage a small group of properties or are responsible for a nationwide portfolio, your goals are explicit: maximize profits, create and enhance value; and position your centers optimally for the future. This session will focus on how to implement value enhancing asset management strategies that will increase the value of your properties. Participants will gain insights into a wide variety of practical issues and solutions facing asset managers in the retail world, all with the goal of influencing the bottom line and adding value.



**Rod L. Castan, CRX, CLS**

President, Leasing and Management Services  
Courtelis Company  
Miami, FL

### Student Program & Reception

3:00 – 4:30 pm » Room S230 F

Join more than a dozen industry professionals for informal mingling and three 20-minute, small group mentoring conversations. Our mentors represent a wide range of companies and industry disciplines and stand ready to offer career advice to student attendees.

### ICSC First-Timer, New Member & Student Orientation, and Exhibit Floor Walking Tour

4:30 – 5:00 pm

If you're a new ICSC member or this is your first Florida Conference, ICSC Team Members and ICSC Ambassadors will be on-hand to tell you how to make the most out of your conference experience. Join us for a tour of the exhibit floor to get your bearings. We will meet up at the ICSC Kiosk across from the Registration Desk.

### Member-Hosted Reception

5:00 – 7:00 pm

## MONDAY, AUGUST 27

### Registration

7:00 am – 5:30 pm » Room S220 D, E, F, G

### Smokin' Hot Breakfast

7:30 – 8:00 am » South Hall A

No breakfast service after 8:00 am.

### Opening Remarks, Program Overview & Government Relations Update

8:00 – 8:15 am » South Hall A



**Justin Greider**

ICSC 2018 Florida Conference & Deal Making  
Program Planning Committee Chair  
Senior Vice President, Retail Lead  
JLL  
Orlando, FL



**Eric Rapkin**  
ICSC Florida State Director  
Chair, Real Estate Practice Group  
Akerman LLP  
Fort Lauderdale, FL



**David Walthall, P.E.**  
ICSC Florida Government Relations Chair  
Vice President  
Kimley-Horn  
Tampa, FL

## Hot Retailers Making Moves in the Florida Market

8:15 – 9:00 am » South Hall A

Join this dynamic retail panel while learning about their brands, what they are up to and their latest site requirements and expansion plans.

### MODERATOR



**Justin Greider**  
ICSC 2018 Florida Conference & Deal Making  
Program Planning Committee Chair  
Senior Vice President, Retail Lead  
JLL  
Orlando, FL

### PANELISTS



**Richard Feinberg**  
Vice President Real Estate  
Club Pilates  
Costa Mesa, CA



**Chris Gannon**  
Chief Executive Officer  
Bolay Enterprises, LLC  
West Palm Beach, FL



**Michael Landru**  
Director, Real Estate  
Inspire Brands  
Fort Mill, SC



**Wade Laufenberg**  
Vice President, Real Estate  
Bealls Outlet  
Bradenton, FL



**Matthew Livingston**  
Real Estate/Development - Southeast  
First Watch  
Orlando, FL



**Michael Stern**  
Principal  
Urban Air Adventure Park  
Dallas, TX

## Special Industry Groups (SIGs)

9:15 – 10:30 am

### ARCHITECTS, DESIGN & CONSTRUCTION

» Room S210 B

#### SPEAKERS



**Stacey Berthon**  
Senior Vice President  
Hoar Construction  
Birmingham, AL



**Aaron Buchler**  
Senior Vice President  
Kimley-Horn  
Raleigh, NC



**Michael Parks**  
Vice President  
Hoar Construction  
Orlando, FL

### ASSET MANAGEMENT

» Room S210 D

#### MODERATOR



**Lori Schneider**  
ICSC Southern Division Ambassador  
Senior Managing Director  
Marcus & Millichap  
Fort Lauderdale, FL

### ROUNDTABLES

#### TOPICS AND LEADERS

- 1. How to Maximize: Small Team, Big Geography and Goals**  
Catey Vaughn, Pebb Enterprises
- 2. Artificial Intelligence: New Efficiencies**  
Assaf Morag, DealSumm
- 3. When Problems Stack Up: How to do the Job You Need a Bigger Team For**  
Rachel Slater, Crossman & Company
- 4. Closing a Deal? Reduce Your Taxes Here and Now**  
Todd Jones, Real Advice
- 5. Insurance: Preventative Medicine and/or Triage?**  
Jimmy Clark, Harden Insights

# Florida Conference & Deal Making

## DEVELOPMENT

» Room S320 A, B



**Duane Stiller**  
CEO  
Woolbright Development  
Boca Raton, FL

## EMERGING DYNAMICS IN TODAY'S CAPITAL MARKETS

» Room S210 A

MODERATOR



**Jim Michalak**  
Managing Partner  
Plaza Advisors  
Tampa, FL

## ROUNDTABLES

TOPICS AND LEADERS

1. **Sponsor Equity Options (Positives and Negatives)**  
Jim Stine, RAM Realty
2. **Construction Financing**  
Ted Starkey, Wells Fargo
3. **Trends in the Net Lease Sector**  
Teal Henderson, 3 Properties
4. **The Development Capital Stack Senior Debt, Mezzanine Debt and Equity**  
Robert Hernandez, NorthMarq
5. **Retail and Big Data – The New Frontier**  
Michael McElveen, Urban Economics
6. **What is Happening in Non-Recourse Financing?**  
Livingston Hessam, Walker Dunlap
7. **Value-Add Shopping Centers & Development**  
Peter Crane, PEBB Enterprises
8. **How are Lenders and Investors Underwriting Specialty Grocers**  
Carson Good, JLL
9. **1031 Tax Deferred Exchanges**  
Cynthia Shelton, CCIM, LandQwest Commercial
10. **NNN Real Estate Sales**  
Adam Tiktin, Tiktin Real Estate Investment Services
11. **Underwriting Shopping Center Investments in the Changing Retail Landscape**  
Paul Kang, Continental Realty Corporation
12. **Appraisal Challenges in a Rising Interest Rate Environment**  
Dave Beshears, Beshears & Associates
13. **New Development vs. Redevelopment in 2018: An Epic Throwdown to Find the Most Value**  
Lyle Fogarty, Clover Investment Properties

## 14. Joint Venture Development Equity

Ian Coia, Joint Venture Development Equity

## 15. Has Investing in Retail Changed? Today's Retail Investment Strategies

Bryson Ridgway, Stiles Corporation

## LEASING

» Room S320 E, F, G, H

MODERATORS



**Dana Dowsett**  
Vice President  
Southeast Retail Group  
Tampa, FL



**Sandi Rogacki**  
Leasing Associate  
Woolbright Development  
Boca Raton, FL

## ROUNDTABLES

TOPICS AND LEADERS

1. **What Makes a Fun Leasing Process**  
Tyler Saldutti, Prime Realty
2. **Organized Networking: How to Build Up Your Development Relationships**  
Michaelann Murphy, Armstrong Development Properties, Inc.
3. **Leasing & Strategizing for Out Parcels**  
Nichole Popovics, Sembler Company  
JP Guzzardo, Sembler Company
4. **Building Places People Love**  
Charlotte Manley, Kimco Realty
5. **Dania Pointe, Turning Retail Inside Out**  
Spencer Phelps, Kimco Realty
6. **Building the Brand of YOU Through Social Media**  
Gabriel Gonzalez, Woolbright Development
7. **The Big Box Conundrum: Creative Ways to Backfill Large Box Space**  
Jason Hurst, FrontStreet
8. **Back to Basics: Cold Calling Works**  
Doug Olson, Trinity Commercial Group  
Dan O'Berski, Trinity Commercial Group
9. **(Legal) Exclusives & Prohibited Uses**  
Adam Lustig, Bilzin Sumberg
10. **How to Lease More Space Using Facebook**  
Beth Azor, Azor Advisory Services
11. **Tips and Tricks for Avoiding Pitfalls in Leases – Your Money Saving Guide**  
Eric Coffman, Gunster

**12. Tenant Sustainability in Today's High Rent Market**

Drew Margol, Margol Commercial Real Estate Services

**13. Tenant Representation Process**

Jon Hellein, Archon Commercial Advisors  
Janet Galvin, Archon Commercial Advisors

**14. Creating Fun Restaurant Environments in Shopping Centers**

Angie Kenyon, MOD Pizza

**15. Grocery Anchored Centers: The Past, The Present, The Future**

Ashley Thornburg, Elevated

**16. Don't Panic, Adapt!**

India Turkell, Madison & Marquette

**17. Site Unseen: Leasing Pre-Developed Retail Projects**

Flavia Kanyago, FrontStreet Projects

**18. High Street Retail – Deconstructing the Template LOI for the Urban Environment**

Zach Winkler, JLL

**19. Merchandising: Creating Retail Synergy**

Mike Concilla, Equity Inc.

**20. How to Tenant Rep a Start Up**

Jannie Del Rio, Northbridge Commercial Real Estate Group

**21. Productivity Tools for Leasing Agents**

Hue Chen, Saglo Development  
Carlos Guzman, Saglo Development  
Alyona Tsutskova, Saglo Development

**22. Fundamentals of Leasing Large Shopping Centers**

Alexander Evans, Weingarten Realty  
Patrick Frease, Weingarten Realty

**P3 PUBLIC/PRIVATE PARTNERSHIP**

» Room S210 E

MODERATORS



**David Barilla**

ICSC Florida P3 Public Chair  
Assistant Director  
Downtown Development Board/Community  
Redevelopment Agency  
City of Orlando, FL



**Lynn Dehlinger**

ICSC Florida P3 Private Chair  
Senior Manager  
Redevelopment Management Associates  
Pampano Beach, FL

PANELIST



**Frank Martz**

City Manger  
City of Altamonte Springs  
Altamonte Springs, FL

**PROPERTY MANAGEMENT**

» Room S220 A, B

MODERATOR



**Annette Aravena**

Principal  
CPM  
Miami, FL

**ROUNDTABLES**

TOPICS AND LEADERS

**1. Automate an Improved Tenant Experience, While Still Keeping that Personal Touch**

Mary Gentile, LandQwest

**2. Tools to Seamlessly Manage From the Office or Road**

Nicole Lewis, Crossman & Company

**3. Benefits of Smart Technology: Smart Irrigation & Lighting Control Systems**

Tracey Hall, Phillips Edison

**4. Best Practices in Shopping Center Safety & Security**

Jessica Heinecker, Saglo Development

**RETAILERS**

» Room S319

The Retailers SIG has been established by retailers and is for retailers only. You must be employed by a retail company to attend. Brokers representing retailers do not qualify.

SPEAKERS



**Dan Depace**

ICSC Southern Division Ambassador  
Senior Director, Real Estate  
Office Depot  
Boca Raton, FL



**Brigid O'Connor**

Director of Real Estate Strategy  
Publix Supermarkets, Inc.  
Lakeland, FL

**Deal Making & Retailer Central**

10:30 am – 5:30 pm » South Hall B

**Lunch Served**

12:00 – 12:30 pm » South Hall A

No lunch service after 12:30 pm.

**General Session:**

**Trends in Retail Real Estate**

12:30 – 1:30 pm » South Hall A

# Florida Conference & Deal Making

## MODERATOR



**Anjee Solanki**  
National Director, Retail Services  
Colliers International  
San Francisco, FL

## PANELISTS



**Lee Arnold, CCIM**  
Executive Chairman, Colliers Florida  
Colliers International  
Tampa, FL



**Beck Besecker**  
CEO and Co-Founder  
Marxent  
St. Petersburg, FL

## Concurrent Sessions

2:00 – 3:30 pm

### A. Last Mile Delivery & The Impact on Physical Retail » Room S320 C, D

The logistics of getting products to the consumer has become one of the largest focuses of retailers. The last mile creates new demands, challenges and opportunities for shopping center owners. This panel will explore how these concepts are coming to reality.

## MODERATOR



**Kane Morris-Webster, CCIM**  
Senior Director Investments  
LandQwest  
Orlando, FL

## PANELISTS



**David Murphy, SIOR, MAI, CCIM**  
Senior Vice President  
CBRE  
Orlando, FL



**Chris Tomasulo**  
Executive Vice President  
JLL  
Atlanta, GA

### B. Retail Loves Me...Retail Loves Me Not: How to Ignite the Spark with Today's Shopper » Room S320 A, B

Learn what tenants are tapping from Zimmerman Advertising, the retailers' data whisperer and brand activator. Find out how to hit the marketing bullseye, recognize consumer triggers, and much more.

## SPEAKER



**Brad Higdon**  
Chief Marketing Officer  
Zimmerman Advertising  
Miami, FL

## Professional Development Workshops 3:30 – 5:00 pm

### A. Making Deals and Leveraging Change in the Age of Disruption » Room S230 A, B

The retail real estate industry is currently experiencing significant seismic shifts. These changes provide many opportunities and challenges for all stakeholders within the retail real estate landscape. We are constantly bombarded with information, but how do you tune out the noise and focus on what is important? What is the personal mindset necessary to manage oneself through these changes and how do we successfully execute deals in an era of growing complexity and change? Join this session to gain insight on best practices and strategies.

## INSTRUCTOR



**Paul Rutledge**  
Senior Vice President  
JLL  
Tampa, FL

### B. Bridging the Gap: Creating Successful Public/Private Partnerships » Room S230 C, D

Retail real estate is a critical source of revenue for communities. With a shared vision for a community's future growth, public/private partnerships can have significant benefits for both parties involved. These partnerships take time to build, and are not without their challenges. But in the end, a successful project carried through to completion will result in profit, incentives, and a retail center that meets the community's needs. While the community gains jobs, new tax revenue, more retail options, and potentially additional investment. This session will address the fundamentals of public/private partnerships, including the sources of capital, the economic and quality-of-life impact, the key stakeholders, as well as the community roadblocks and eventual pathways to success.

## INSTRUCTOR



**David Barilla**  
Assistant Director  
Downtown Development Board/Community  
Redevelopment Agency  
City of Orlando  
Orlando, FL

## TUESDAY, AUGUST 28

### Registration

7:30 am – 2:00 pm » Room S220 D, E, F, G

### Continental Breakfast

8:00 – 8:30 am » South Hall B  
No breakfast service after 8:30 am.

### Deal Making & Retailer Central

8:00 am – 2:00 pm » South Hall B

### Concurrent Sessions

10:00 – 11:30 am

#### A. Traditional or Trendy, Reliable or Resonating; Today's Tenancy Dilemma » Room S320 C, D

What is sustainability cool and what is reliably credit worthy? Debating place making concerns circa 2018.

#### MODERATOR



**Lori Schneider**  
ICSC Southern Division Ambassador  
Senior Managing Director  
Marcus & Millichap  
Fort Lauderdale, FL

#### PANELISTS



**Sherif Ayad**  
President  
ID & Design International  
Miami/Fort Lauderdale, FL



**Karen Case**  
ICSC Past Trustee  
President - US Commercial Real Estate  
CIBC  
Chicago, IL



**Chuck Taylor, CRX, CSM, CLS**  
Senior Vice President - Leasing  
Madison Marquette  
Miami/Fort Lauderdale, FL

#### B. The Florida Economy: What do Consumers Think and What Should They Think? » Room S320 A, B

An in-depth look at Florida's economic underbelly, including consumer confidence, demographics, and what indicators are telling about where we are headed.

#### SPEAKER



**Dr. Christopher McCarthy**  
Director of the University of Florida's Bureau of  
Economic and Business Research  
University of Florida - Survey Research Center  
Gainesville, FL

### Lunch Served

12:00 – 1:30 pm » South Hall B  
No lunch service after 1:30 pm.

### Conference Adjourns

2:00 pm

*Program information current as of August 1, 2018.*

## Join us for Finance & Accounting for Non-Finance Professionals Workshops

August 28 | 1:00 – 6:00 pm

This special educational program, led by Kenneth S. Lamy, CRX, distills **financial and accounting principles** into practical, easy-to-apply concepts. You'll leave the program with **new connections** and an advantage in all areas of **retail real estate**. This workshop is approved by the Florida DBPR for **5.0 hours of Continuing Education Credit**.

**Separate registration required**





# Florida Conference & Deal Making

## THANK YOU TO OUR SPONSORS

### Global



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### Reception



## **DIVISIONAL VOLUNTEER LEADERSHIP**

**Patricia M. Blasi, CRX, CSM**, ICSC Southern Division Vice President, Borghese Investments  
**Trey Morgan**, ICSC Southern Division Government Relations Chair, Morgan Property Group  
**John Wiles, Esq.**, ICSC Southern Division P3 Private Chair, Wiles & Wiles, LLP  
**Marty Wieder**, ICSC Southern Division P3 Public Chair, City of Grand Prairie  
**Steve Althoff**, ICSC Southern Division Innovation Chair, Four M Development  
**Bridgid O'Connor**, ICSC Southern Division Retail Chair, Publix Super Markets, Inc.  
**Townsend Underhill, CRX**, ICSC Southern Division Next Generation Chair, Stirling Properties

## **STATE VOLUNTEER LEADERSHIP**

**Eric Rapkin**, ICSC Florida State Director, Akerman, LLP  
**David Walthall, P.E.**, ICSC Florida Government Relations Committee Chair, Kimley-Horn  
**Lynn Dehlinger**, ICSC Florida P3 Private Chair, Redevelopment Management Associates, LLC  
**David Barilla**, ICSC Florida P3 Public Chair, City of Orlando  
**Katy Welsh, CRX, CLS**, ICSC Florida Operations Chair, Colliers International  
**Sharon Bodden**, ICSC Florida Retail Chair, Spencer Spirit Holdings, Inc.  
**Katy Figg**, ICSC Florida Next Generation Chair, Colliers International

## **PROGRAM PLANNING COMMITTEE**

**Justin Greider**, ICSC 2018 Florida Conference & Deal Making Program Planning Committee Chair, JLL  
**Kane Morris-Webster, CCIM** ICSC 2018 Florida Conference & Deal Making Program Planning Committee Co-Chair, LandQwest Commercial  
**Megan Atkin**, Entwine Real Estate  
**David Behar**, Behar Real Estate Group  
**Karl Brinkman**, Weingarten Realty Investors  
**Dana Dowsett**, Southeast Retail Group  
**Britta Eriksson**, Leaseconomics  
**Jim Michalak**, Plaza Advisors  
**Nichole Popovics**, The Sembler Company  
**Dale E. Scott CDP, CRX**, Hawkins Construction, Inc.  
**Randy Smith**, Bohler Engineering  
**Adam Tiktin**, Tiktin Real Estate  
**Stevens Tombrink**, Redstone Commercial  
**Mark Trommsdorff, CRX, CDP**, Kimco Realty Coporation  
**Erica Waltermire**, CBRE  
**Tracy Worrell**, Crossman & Company

# Florida Conference & Deal Making

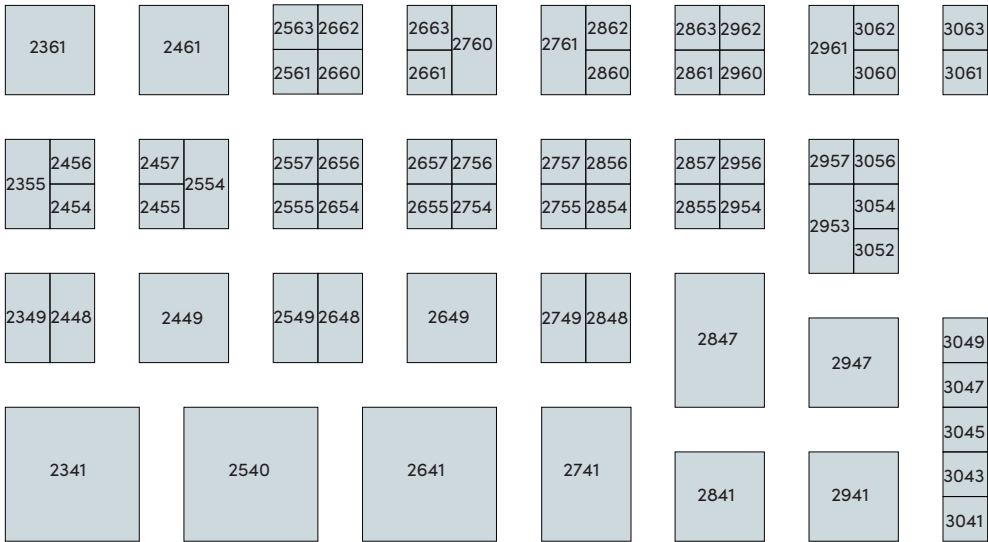
## Boxed Lunch Seating

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## Retailer Central

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1508	1505 1604	1605	1705	1809 1904 1805	1909 2008 1905 2004	2009 2108 2005 2104	2105	2205

## Boxed Lunch Seating



## Retailer Central



# Exhibitors

## **2-D As-Built Floor Plans**

### **Booth 2855**

600 NW Gilman Boulevard  
Suite E  
Issaquah, WA 98027  
Phone: +1 425 677 7511  
Contact: Steve Cramer

## **7-ELEVEN, INC.**

### **Booth 2148**

3200 Hackberry Road  
Irving, TX 75063  
Phone: +1 214 828 7778  
Contact: Brandon Wolf

## **A10 Capital, LLC**

### **Booth 2008**

800 West Main Street  
Suite 1100  
Boise, ID 83702  
Phone: +1 208 577 5000  
Contact: Tanya Pesaturo  
www.a10capital.com

## **ACRE Commercial Real Estate**

### **Booth 1814**

730 South Sterling Avenue  
Suite 212  
Tampa, FL 33609  
Phone: +1 407 392 2055  
Contact: Lindsay Hansen  
www.acrefl.com

## **Ad Vice, Inc.**

### **Booth 1724**

6400 Mechanicsville Turnpike  
Suite 200  
Mechanicsville, VA 23111  
Phone: +1 804 730 0503  
Contact: Genevieve Goodwin  
www.advicestudios.com

## **Advanced Drainage Systems/StormTech**

### **Booth 2346**

115 North West Crown Point Road  
Winter Garden, FL 34787  
Phone: +1 800 733 9987  
Contact: Phillip Livingston  
www.ads-pipe.com

## **AEI Consultants**

### **Booth 2862**

333 Camino Gardens Boulevard  
Suite 202  
Boca Raton, FL 33432  
Phone: +1 770 401 7831  
Contact: Steve Yekich  
www.aeiconsultants.com

## **Aldi Inc.**

### **Booth 3023**

2651 State Road 17 South  
Haines City, FL 33844  
Phone: +1 724 352 9393  
Contact: Terri Kamanaroff  
www.aldi.us

## **All County Paving**

### **Booth 1857**

1180 SW 10th Street  
Delray Beach, FL 33444  
Phone: +1 561 819 3893  
Contact: Samantha Evans

## **American Commercial Realty**

### **Booth 1805**

300 Avenue of the Champions  
Suite 140  
Palm Beach Gardens, FL 33418  
Phone: +1 561 775 1300  
Contact: George Kleier  
www.amcomrealty.com

## **AMPRO**

### **Booth 2314**

7818 Professional Place  
Tampa, FL 33637  
Phone: +1 813 980 0300  
Contact: Agnieszka Chwaleba  
www.AMPROteam.com

## **APG**

### **Booth 2848**

4825 140th Avenue North  
Unit K  
Clearwater, FL 33762  
Phone: +1 727 530 0077  
Contact: Dori Fry

## **api(+)**

### **Booth 2655**

2709 North Rocky Point Drive  
Suite 201  
Tampa, FL 33607-5918  
Phone: +1 813 281 9299  
Contact: Juliette Lauer  
www.apiplus.com

## **Aquapoint**

### **Booth 1714**

39 Tarkin Place  
New Bedford, MA 02745  
Phone: +1 508 985 9050  
Contact: Craig Lindell  
www.aquapoint.com

## **Arby's**

### **Booth 1552**

1155 Perimeter Center West  
Atlanta, GA 30338  
Phone: +1 770 329 3971  
Contact: Jodi Frasere

## **Archon Commercial Advisors**

### **Booth 2361**

100 East Central Boulevard  
Suite 2  
Orlando, FL 32801  
Phone: +1 407 278 5535  
Contact: Maggie Rhine  
www.archonca.com

## **Arkon Power, LLC**

### **Booth 1826**

861 Klosterman Road East  
Tarpon Springs, FL 34689  
Phone: +1 727 944 3500  
Contact: Eleni Lelekis

## **Asphalt 365**

### **Booth 2663**

1745 South John Young Parkway  
Kissimmee, FL 34741  
Phone: +1 407 433 5877  
Contact: Tim Alderman

## **Astor Companies/Astor**

### **Real Estate Group**

### **Booth 2047**

21 Almeria Avenue  
Coral Gables, FL 33134  
Phone: +1 954 993 8747  
Contact: Roza H. Radkiewicz

## **Atlantic Retail**

### **Booth 2325**

300 First Avenue  
Suite 200  
Needham, MA 02494  
Phone: +1 617 239 3600  
Contact: Suzann Cameron

## **Avalon Park Group**

### **Booth 3015**

3680 Avalon Park East Boulevard  
Suite 300  
Orlando, FL 32828  
Phone: +1 407 658 6565  
Contact: John Sofarelli

## **AVCON INC.**

### **Booth 1743**

5555 East Michigan Street  
Suite 200  
Orlando, FL 32822  
Phone: +1 407 599 1122  
Contact: Rick Baldocchi

## **AVID Group**

### **Booth 1825**

2300 Curlew Road  
Suite 201  
Palm Harbor, FL 34683  
Phone: +1 727 789 9500  
Contact: Steven Stuebs  
www.avidgroup.com

## **Avison Young**

### **Booth 1705**

P.O. Box 1625  
West Palm Beach, FL 33402  
Phone: +1 561 721 7000  
Contact: Valerie Bullington  
www.Avisonyoung.com

## **Azor Advisory Services, Inc.**

### **Booth 1849**

1675 Market Street  
Suite 205  
Weston, FL 33326  
Phone: +1 954 615 0615  
Contact: Josee Crosbie  
www.bethazor.com

## **Barclay Group**

### **Booth 2947**

2300 Curlew Road  
Suite 100  
Palm Harbor, FL 34683  
Phone: +1 727 733 7585  
Contact: Loren Coia  
www.barclaygroup.com

## **Barkett Realty Group, LLC**

### **Booth 3045**

10521 Oakview Pointe Terrace  
Gotha, FL 34734  
Phone: +1 407 574 3530  
Contact: Danielle Barkett  
www.BarkettRealtyGroup.com

## **Beame Architectural**

### **Partnership**

### **Booth 2957**

3059 Grand Avenue  
Suite 440  
Coconut Grove, FL 33133  
Phone: +1 305 444 7100  
Contact: Hobi Linhares  
www.bapdesign.com

## **Beck Partners**

### **Booth 2050**

151 West Main Street  
Suite 200  
Pensacola, FL 32502  
Phone: +1 850 477 7044  
Contact: Tammy Ford  
www.teambeck.com

## **Benderson Development**

### **Company**

### **Booth 2531**

7978 Cooper Creek Boulevard  
University Park, FL 34201  
Phone: +1 941 359 8303  
Contact: Ellen Ussio  
www.benderson.com

# Exhibitors

## **Bilzin Sumberg**

### **Booth 1847**

1450 Brickell Avenue  
Suite 2300  
Miami, FL 33131  
Phone: +1 305 375 6143  
Contact: Nicole Gutierrez  
www.bilzin.com

## **Biscayne Roofing & Waterproofing**

### **Booth 1517**

4700 SW 30th Street  
Fort Lauderdale, FL 33314  
Phone: +1 888 440 7663  
Contact: Dave McCaffrey  
www.biscayneroofting.com

## **BishopBeale**

### **Booth 2340**

250 North Orange Avenue  
Suite 1500  
Orlando, FL 32801  
Phone: +1 407 426 7702  
Contact: Caroline Miller  
www.bishopbeale.com

## **Boos Development Group Inc.**

### **Booth 2105**

410 Park Place Boulevard  
Suite 100  
Clearwater, FL 33759  
Phone: +1 727 669 2900  
Contact: Debra Giovanis  
www.boosdevelopment.com

## **Bowman Consulting Group**

### **Booth 1716**

4450 West Eau Gallie Boulevard  
Suite 232  
Melbourne, FL 32934  
Phone: +1 321 255 5434  
Contact: Ivy Cantu  
www.bowmanconsulting.com

## **Brixmor Property Group**

### **Booth 2331**

450 Lexington Avenue  
13th Floor  
New York, NY 10017  
Phone: +1 212 869 3000  
Contact: Kristen Moore  
www.brixmor.com

## **Broward County Office of Economic and Small Business Development**

### **Booth 1614**

115 South Andrews Avenue  
Room A-680  
Fort Lauderdale, FL 33301  
Phone: +1 954 357 6400  
Contact: Jeff Smith  
www.broward.org/Econdev

## **Bruce Strumpf Inc.**

### **Booth 2448**

2120 Drew Street  
Clearwater, FL 33765-3214  
Phone: +1 727 449 2020  
Contact: Diane Elyard  
www.brucestrumpf.com

## **Butler Enterprises**

### **Booth 1904**

3217 SW 35th Boulevard  
Gainesville, FL 32608  
Phone: +1 352 372 3581  
Contact: Mary Reichardt  
www.shopatbutler.com

## **Calkain Companies**

### **Booth 2925**

200 SW 1st Avenue  
Suite 880  
Fort Lauderdale, FL 33301  
Phone: +1 813 282 6000  
Contact: Leigh Cline  
www.calkain.com

## **CAM Service and Repair**

### **Booth 1544**

2591 West Washington Street  
Orlando, FL 32805  
Phone: +1 407 286 7573  
Contact: Clifford Barfield  
www.camservice.net

## **Cantrell & Morgan**

### **Booth 3007**

9822 Tapestry Park Circle  
Suite 201  
Jacksonville, FL 32246  
Phone: +1 904 493 1603  
Contact: Cheryl Bergeron

## **Capital Pacific**

### **Booth 2816**

180 Montgomery Street  
Suite 1250  
San Francisco, CA 94104  
Phone: +1 415 274 7395  
Contact: Elizabeth Gibson  
www.capitalpacific.com

## **Carolina Holdings, Inc.**

### **Booth 1909**

P.O. Box 25909  
Greenville, SC 29616-0909  
Phone: +1 864 272 0088  
Contact: Richelle Doney

## **Casto**

### **Booth 2911**

5391 Lakewood Ranch Boulevard  
Suite 100  
Sarasota, FL 34240  
Phone: +1 941 552 2700  
Contact: Sheila Cowan  
www.castoinfo.com

## **CBL Properties, Inc.**

### **Booth 1920**

2030 Hamilton Place Boulevard  
Suite 500  
Chattanooga, TN 37421-6000  
Phone: +1 423 855 0001  
Contact: Natalie Lampkin  
www.cblproperties.com

## **CBRE**

### **Booth 2711**

225 Water Street  
Suite 110  
Jacksonville, FL 32202  
Phone: +1 904 634 1200  
Contact: Mary Anne Brozman  
www.cbre.com

## **CCIM Technologies**

### **Booth 2455**

430 North Michigan Avenue  
Suite 700  
Chicago, IL 60611  
Phone: +1 214 718 3477  
Contact: Carol Campbell

## **CenterState Bank**

### **Booth 1546**

1515 North Federal Highway  
Suite 420  
Boca Raton, FL 33432  
Phone: +1 855 863 2265  
Contact: Matthew Mee  
www.centerstatebank.com

## **Centre-Line Real Estate**

### **Booth 1540**

4770 Biscayne Boulevard  
Suite 920  
Miami, FL 33137  
Phone: +1 305 576 9008  
Contact: Claire Waxenberg  
www.centre-line.com

## **Century 21 Real Estate LLC**

### **Booth 1549**

175 Park Avenue  
Madison, NJ 07940  
Phone: +1 973 407 7832  
Contact: Shalini Khandelwal  
commercial.century21.com

## **Certified General**

### **Contractors, Inc.**

### **Booth 1530**

730 East Strawbridge Avenue  
Suite 100  
Melbourne, FL 32901  
Phone: +1 321 984 5000  
Contact: Corey Runte  
www.cgcfloida.com

## **Chain Store Guide**

### **Booth 3052**

3710 Corporex Park Drive  
Suite 310  
Tampa, FL 33619  
Phone: +1 813 627 6800  
Contact: Ivette Diaz  
www.chainstoreguide.com

## **Charles Wayne Properties, Inc.**

### **Booth 2114**

444 Seabreeze Boulevard  
Suite 1000  
Daytona Beach, FL 32118-3953  
Phone: +1 386 238 3600  
Contact: Joanne Winkler  
www.charleswayne.com

## **Children of America**

### **Booth 2561**

5300 West Atlantic Avenue  
Suite 700  
Delray Beach, FL 33484  
Phone: +1 561 843 9705  
Contact: Robin Lambro  
www.childrenofamerica.com

## **CHW**

### **Booth 1828**

11801 Research Drive  
Alachua, FL 32615  
Phone: +1 352 331 1976  
Contact: Missy Boyer  
www.chw-inc.com

## **ci design, inc.**

### **Booth 2910**

509 South Exeter Street  
Suite 220  
Baltimore, MD 21202  
Phone: +1 800 978 5606  
Contact: Chris Bauer  
www.ci-designinc.com

## **Circle K Stores Inc.**

### **Booth 3029**

12911 North Telecom Parkway  
Tampa, FL 33637  
Phone: +1 813 910 6800  
Contact: Joshua Rainey

## **City of Coconut Creek**

### **Booth 1622**

4800 West Copans Road  
Coconut Creek, FL 33063  
Phone: +1 954 973 6756  
Contact: Scott Stoudenmire  
www.coconutcreek.net

# Exhibitors

## **City of Coral Springs**

### **Booth 1626**

9500 West Sample Road  
Economic Development Office  
Coral Springs, FL 33065  
Phone: +1 954 344 5771  
Contact: Yuu Soubra  
www.CoralSpringsEDO.com

## **City of Dania Beach CRA**

### **Booth 1525**

100 West Dania Beach Boulevard  
Dania Beach, FL 33004  
Phone: +1 954 924 6801  
Contact: Rickelle Williams

## **City of Deerfield Beach**

### **Booth 1624**

150 NE 2nd Avenue  
Deerfield Beach, FL 33064  
Phone: +1 954 480 4263  
Contact: Kris Mory  
www.deerfield-beach.com

## **City of Fort Lauderdale - Economic & Community Investment**

### **Booth 1629**

700 NW 19th Avenue  
Fort Lauderdale, FL 33311  
Phone: +1 954 828 6359  
Contact: Michael Chen  
www.fortlauderdale.gov

## **City of Fort Pierce**

### **Booth 1554**

100 North U.S. Highway One  
Fort Pierce, FL 34950  
Phone: +1 772 467 3034  
Contact: Shyanne Helms  
www.cityoffortpierce.com

## **City of Hollywood**

### **Booth 1621**

2600 Hollywood Boulevard  
Hollywood, FL 33020-4807  
Phone: +1 954 921 3620  
Contact: Vielka Buchanan

## **City of Kissimmee**

### **Booth 3017**

101 Church Street  
Suite 500  
Kissimmee, FL 34741  
Phone: +1 407 518 2307  
Contact: Belinda Kirkegard  
www.kissimmee.org

## **City of Largo**

### **Booth 3027**

201 Highland Avenue  
Largo, FL 33770  
Phone: +1 727 586 7360  
Contact: Teresa Brydon  
www.largo.com

## **City of Lauderhill**

### **Booth 1616**

5581 West Oakland Park Boulevard  
Lauderhill, FL 33313  
Phone: +1 954 730 3041  
Contact: Julie Brown  
www.lauderhill-fl.gov

## **City of Miami Gardens**

### **Booth 1561**

18605 NW 27th Avenue  
Miami Gardens, FL 33056  
Phone: +1 305 914 9071  
Contact: Tamara Wadley  
www.miamigardens-fl.gov

## **City of Oakland Park**

### **Booth 1627**

3650 NE 12 Avenue  
Oakland Park, FL 33334  
Phone: +1 954 630 4209  
Contact: Neysa Herrera

## **City of Orlando**

### **Booth 2941**

400 South Orange Avenue  
6th Floor  
Orlando, FL 32801  
Phone: +1 407 246 3703  
Contact: David Barilla

## **City of Pembroke Pines**

### **Booth 1620**

601 City Center Way  
3rd Floor  
Pembroke Pines, FL 33025  
Phone: +1 954 392 2100  
Contact: Michael Stamm  
www.ppines.com

## **City of Pompano Beach**

### **Booth 1625**

100 West Atlantic Boulevard  
Pompano Beach, FL 33060  
Phone: +1 954 786 4601  
Contact: Chris Clemens

## **City of Tamarac**

### **Booth 1612**

7525 NW 88th Avenue  
Tamarac, FL 33321  
Phone: +1 954 597 3517  
Contact: Kathleen Gunn

## **Cohen Commercial Realty Inc.**

### **Booth 1925**

P.O. Box 14127  
North Palm Beach, FL 33408  
Phone: +1 561 471 0212  
Contact: Jamie Crocker  
www.cohencommercial.com

## **Coldwell Banker Commercial Affiliates, Inc.**

### **Booth 2113**

175 Park Avenue  
Madison, NJ 07940  
Phone: +1 800 222 2162  
Contact: Joy Weinstock  
www.cbcworldwide.com

## **Colliers International**

### **Booth 2233**

4830 West Kennedy Boulevard  
Suite 300  
Tampa, FL 33609  
Phone: +1 813 221 2290  
Contact: Lynsey Alegria  
www.colliers.com

## **Commodore Realty, Inc.**

### **Booth 2219**

30 West Mashta Drive  
Suite 400  
Key Biscayne, FL 33149  
Phone: +1 305 365 2600  
Contact: Nicole Christodoulou  
www.commodorerealty.com

## **Concept Development**

### **Booth 2055**

3917 NW 97th Boulevard  
Gainesville, FL 32606  
Phone: +1 352 727 2743  
Contact: Susan Lynch

## **Courtellis Company**

### **Booth 2841**

703 Waterford Way  
Suite 800  
Miami, FL 33126  
Phone: +1 305 261 4330  
Contact: Charmaine Barnaby  
www.courtellis.com

## **CPH, Inc.**

### **Booth 2019**

500 West Fulton Street  
Sanford, FL 32771  
Phone: +1 407 322 6841  
Contact: Nik Jindal  
www.cphcorp.com

## **CRE Consultants**

### **Booth 3041**

12140 Carissa Commerce Court  
Suite 102  
Fort Myers, FL 33966  
Phone: +1 239 481 3800  
Contact: Shirley Bulgerin  
www.creconsultants.com

## **CREC | Continental Real Estate Companies**

### **Booth 1941**

2121 Ponce de Leon Boulevard  
Suite 1250  
Coral Gables, FL 33134  
Phone: +1 305 854 7342  
Contact: Alexandra Leon  
www.crec.com

## **Critical Path Construction**

### **Booth 1505**

P.O. Box 330429  
Miami, FL 33233  
Phone: +1 305 856 3919  
Contact: Willy Izquierdo  
www.criticalpathcg.com

## **Crossman & Company**

### **Booth 2540**

3333 South Orange Avenue  
Suite 201  
Orlando, FL 32806  
Phone: +1 407 423 5400  
Contact: Gena Filion

## **Cuhaci & Peterson**

### **Architects LLC**

### **Booth 1733**

1925 Prospect Avenue  
Orlando, FL 32814-6358  
Phone: +1 407 661 9100  
Contact: Peter Abbey  
www.c-p.com

## **Cumberland Farms Inc.**

### **Booth 2953**

165 Flanders Road  
Westborough, MA 01581  
Phone: +1 508 270 1400  
Contact: Dennis Proto  
www.cumberlandfarms.com

## **Cushman & Wakefield**

### **Booth 2125**

1290 Avenue of the Americas  
New York, NY 10104  
Phone: +1 415 773 3511  
Contact: Jamie Brass

## **Dacar Management LLC**

### **Booth 2648**

336 East Dania Beach Boulevard  
Dania, FL 33004  
Phone: +1 954 505 5499  
Contact: Elizabeth Thalman  
www.dacarmanagement.net

## **DDR Corp.**

### **Booth 2605**

3300 Enterprise Parkway  
Beachwood, OH 44122  
Phone: +1 216 755 5500  
Contact: Tina Carr  
www.ddr.com

# Exhibitors

## **Demetree Real Estate Services, Inc.**

### **Booth 1654**

1350 Orange Avenue  
Suite 100  
Winter Park, FL 32789  
Phone: +1 407 647 9800  
Contact: Mindy Synan  
www.DemetreeRealEstate.com

## **DLC Management Corporation**

### **Booth 2717**

565 Taxter Road  
Elmsford, NY 10523  
Phone: +1 914 631 3131  
Contact: Rashawn Jackson  
www.dlcmgmt.com

## **Dollar Tree/Family Dollar**

### **Booth 1913**

500 Volvo Parkway  
Chesapeake, VA 23320  
Phone: +1 757 321 5388  
Contact: Rachel Hornbrook

## **Doodle Bugs Children's Learning Academy**

### **Booth 2563**

20 Losson Road  
Suite 215  
Cheektowaga, NY 14227  
Phone: +1 585 385 3557  
Contact: Shawn O'Donnell

## **Dorsky + Yue International**

### **Booth 2954**

101 NE 3rd Avenue  
Suite 500  
Fort Lauderdale, FL 33301  
Phone: +1 216 468 1850  
Contact: Kevin Zak  
www.dorskyyue.com

## **Driveway Maintenance, Inc.**

### **Booth 1762**

677 Fairvilla Road  
Orlando, FL 32808  
Phone: +1 407 487 6578  
Contact: Michelle Lippai

## **Duro-Last Roofing, Inc.**

### **Booth 2060**

525 Morley Drive  
Saginaw, MI 48601  
Phone: +1 800 248 0280  
Contact: Victoria Dick  
www.duro-last.com

## **DynaFire**

### **Booth 2923**

109 Concord Drive  
Casselberry, FL 32707  
Phone: +1 407 830 6500  
Contact: Jessica Rutland  
www.dynafire.com

## **Economic Development Council of St. Lucie County**

### **Booth 1555**

PO Box 881358  
Port Saint Lucie, FL 34988  
Phone: +1 772 336 6256  
Contact: Jackie Bylsma

## **EDC Services Group**

### **Booth 2857**

755 Rinehart Road  
Suite 200  
Lake Mary, FL 32746  
Phone: +1 407 771 4442  
Contact: Joe Lyng  
www.EDCsg.com

## **EDENS**

Booth 2321  
515 East Las Olas Boulevard  
Suite 1010  
Fort Lauderdale, FL 33301  
Phone: +1 954 670 8990  
Contact: Lindsay Purcell  
www.edens.com

## **EDR**

### **Booth 3056**

6 Armstrong Road  
Shelton, CT 06484  
Phone: +1 203 225 1960  
Contact: Sunny Nariyani

## **Elevation Development, LLC**

### **Booth 1617**

121 South Orange Avenue  
Suite 1250  
Orlando, FL 32801  
Phone: +1 407 270 8866  
Contact: Owais Khanani  
www.ElevationDev.com

## **ELEVEN18 Architecture**

### **Booth 2112**

424 East Central Boulevard  
Suite 542  
Orlando, FL 32801  
Phone: +1 407 745 5300  
Contact: Tori Thornton  
www.eleven18architecture.com

## **Encore Capital Management**

### **Booth 1531**

One Town Center Road  
Suite 600  
Boca Raton, FL 33486  
Phone: +1 561 961 1020  
Contact: John Dowd

## **Encore Real Estate Investment Services, LLC**

### **Booth 2961**

30500 Northwestern Highway  
Suite 400  
Farmington Hills, MI 48334  
Phone: +1 248 702 0288  
Contact: John Przybyla  
encoreinvestmentrealestate.com

## **Equity Investment Services**

### **Booth 2760**

7575 Dr Phillips Boulevard  
Suite 390  
Orlando, FL 32819  
Phone: +1 407 716 1084  
Contact: Christopher Savino

## **Equity LLC**

### **Booth 1725**

4107 West Spruce Street  
Suite 101  
Tampa, FL 33607  
Phone: +1 813 490 9800  
Contact: Kelly Crane  
www.equity.net

## **Excel Engineering, Inc.**

### **Booth 1520**

100 Camelot Drive  
Fond Du Lac, WI 54935  
Phone: +1 920 926 9800  
Contact: Lauren Wochos  
www.excelengineer.com

## **Excess Space Retail Services, Inc. A Newmark Grubb Knight**

### **Frank company**

### **Booth 2818**

2130 Main Street  
Suite 220  
Huntington Beach, CA 92648  
Phone: +1 714 594 9800  
Contact: Jacqui Greenlaw  
www.ExcessSpace.com

## **Extended Stay America**

### **Booth 1660**

11525 North Community House Road  
Suite 100  
Charlotte, NC 28277  
Phone: +1 813 713 7600  
Contact: Keith Bennett

## **Falcon Development**

### **Booth 1710**

5728 Major Boulevard  
Suite 505  
Orlando, FL 32819  
Phone: +1 407 650 9100  
Contact: Matthew Falconer

## **Faris Lee Investments**

### **Booth 2149**

18301 Von Karman Avenue  
Suite 800  
Irvine, CA 92612  
Phone: +1 949 221 1800  
Contact: Sarah Kliminski  
www.farislee.com

## **FAST Aerial**

### **Booth 1817**

1628 Dale Mabry Highway  
Suite 105  
Lutz, FL 33548  
Phone: +1 813 264 7911  
Contact: Mary Whitworth  
www.fastaerial.com

## **Fellers, Schewe, Scott & Roberts Inc.**

### **Booth 2318**

P.O. Box 450233  
Atlanta, GA 31145-0233  
Phone: +1 770 621 9548  
Contact: Travis Thatcher  
www.fssr.com

## **The Ferber Company, Inc.**

### **Booth 2449**

2655 North Ocean Drive  
Suite 401  
Singer Island, FL 33404  
Phone: +1 561 625 9125  
Contact: Pam Laurenzo  
www.ferbercompany.com

## **Firehouse Restaurant Group, Inc.**

### **Booth 1914**

12735 Gran Bay Parkway  
Jacksonville, FL 32258  
Phone: +1 800 388 3473  
Contact: Mike Kelly

## **Focus Development**

### **Booth 1510**

5020 West Linebaugh Avenue  
Suite 220  
Tampa, FL 33624  
Phone: +1 813 616 8501  
Contact: Judy Whitaker  
www.focusdev.com

## **Focus Property**

### **Booth 1508**

5020 West Linebaugh Avenue  
Suite 210  
Tampa, FL 33624  
Phone: +1 954 687 8638  
Contact: Toral Leathers  
www.focuspropertyre.com



# Exhibitors

## **Forness Properties**

### **Booth 2817**

2221 Lee Rd  
Suite 11  
Winter Park, FL 32789  
Phone: +1 407 403 5846  
Contact: Payton Foster  
www.fornessproperties.com

## **Franklin Street**

### **Booth 2830**

600 North Westshore Boulevard  
Suite 600  
Tampa, FL 33609  
Phone: +1 813 839 7300  
Contact: Emillie Dias  
www.FranklinSt.com

## **Front Street**

### **Booth 2012**

132 NW 76th Drive  
Gainesville, FL 32607  
Phone: +1 352 505 3884  
Contact: Virginia MacKoul  
www.frontstreet.net

## **GAI Consultants, Inc.**

### **Booth 2155**

618 East South Street  
Suite 700  
Orlando, FL 32801  
Phone: +1 407 423 8398  
Contact: Randy Cohen  
www.gaiconsultants.com

## **Gator Investments**

### **Booth 2025**

1595 NE 163rd Street  
North Miami Beach, FL 33162  
Phone: +1 305 949 9049  
Contact: Christina Ladd-Camacho  
www.gatorinvestments.com

## **GBT Realty Corporation**

### **Booth 2223**

9010 Overlook Boulevard  
Brentwood, TN 37027-5242  
Phone: +1 615 370 0670  
Contact: Betina Didomenico  
www.gbtrealty.com

## **Genesis Real Estate Advisers, LLC**

### **Booth 1522**

800 Mount Vernon Highway NE  
Suite 410  
Sandy Springs, GA 30328  
Phone: +1 404 869 2700  
Contact: Tracy Reece  
www.genesis-rea.com

## **Global Fund Investments, Inc.**

### **Booth 2046**

4125 NW 88th Avenue  
Sunrise, FL 33351  
Phone: +1 305 535 6305  
Contact: Kevin Buth  
www.gfinvestments.com

## **Granite Telecommunications**

### **Booth 2557**

400 South Australian Avenue  
2nd Floor  
West Palm Beach, FL 33401  
Phone: +1 561 475 3700  
Contact: Misty Basford  
www.granitenet.com

## **Greenberg Traurig LLP**

### **Booth 1547**

Terminus 200  
3333 Piedmont Road NE  
Suite 2500  
Atlanta, GA 30305  
Phone: +1 678 553 2395  
Contact: Camila Draskovic  
www.gtflaw.com

## **Guignard Company**

### **Booth 1715**

1904 Boothe Circle  
Longwood, FL 32750  
Phone: +1 407 834 0022  
Contact: Bryce Guignard  
www.guignardcompany.com

## **Halvorsen Holdings, LLC**

### **Booth 3016**

851 South Federal Highway  
Suite 201  
Boca Raton, FL 33432  
Phone: +1 561 367 9200  
Contact: Tim Berg  
www.Halvorsenholdings.com

## **Harry E. Robbins Associates, Inc.**

### **Booth 1521**

3733 South Tuttle Avenue  
Sarasota, FL 34239  
Phone: +1 941 924 8346  
Contact: Loyd Robbins  
www.RobbinsCommercial.com

## **Hawkins Construction, Inc.**

### **Booth 2104**

1430 L & R Industrial Boulevard  
Tarpon Springs, FL 34689  
Phone: +1 727 938 9719  
Contact: Leslie Easom  
www.hawkinsnet.com

## **Hays Companies of Florida**

### **Booth 1905**

1000 South Pine Island Road  
Suite 225  
Plantation, FL 33324  
Phone: +1 954 475 3600  
Contact: David McBride  
www.hayscompanies.com

## **Heartland Dental, LLC**

### **Booth 2554**

1200 Network Centre Drive  
Effingham, IL 62401  
Phone: +1 217 540 5100  
Contact: Carol Narens-Pahl  
www.heartland.com/submitleases

## **HGR Construction, Inc.**

### **Booth 1821**

499 Montgomery Place  
Altamonte Springs, FL 32714  
Phone: +1 407 645 4447  
Contact: Stephanie Pohlmann  
www.hgrconstruction.com

## **Horizon Properties**

### **Booth 2246**

18610 NW 87th Avenue  
Suite 204  
Miami, FL 33015  
Phone: +1 305 364 9945  
Contact: Jorge Alvarino  
horizonpropertiesfl.com

## **Horvath & Tremblay**

### **Booth 3019**

600 Market Street  
Suite 686  
Lynnfield, MA 01940  
Phone: +1 781 776 4000  
Contact: Leigh Barcamonte  
www.horvathtrremblay.com

## **HRP Associates, Inc.**

### **Booth 3054**

4514 Oak Fair Boulevard  
Suite 143  
Tampa, FL 33610  
Phone: +1 813 620 3851  
Contact: Kent Ward

## **HUTTON**

### **Booth 2461**

736 Cherry Street  
Chattanooga, TN 37402  
Phone: +1 423 756 9267  
Contact: Stacey Birkholz  
www.hutton.build

## **Hybridge CRE**

### **Booth 1954**

119 North 11th Street  
Suite 300B  
Tampa, FL 33602  
Phone: +1 813 413 6700  
Contact: Scott Dobbins  
www.hybridgecre.com

## **ID & Design International**

### **Booth 1740**

5100 North Dixie Highway  
Fort Lauderdale, FL 33334  
Phone: +1 954 566 2828  
Contact: Casie Idle

## **ID Plans**

### **Booth 2004**

400 North Tampa Street  
Suite 2210  
Tampa, FL 33602  
Phone: +1 813 657 2545  
Contact: Brooks Ashcraft  
www.idplans.com

## **Insite Real Estate**

### **Booth 1963**

714 Grand Central Street  
Clearwater, FL 33756  
Phone: +1 727 580 1177  
Contact: Stanton Englander

## **Interlachen Commercial**

### **Mortgage**

### **Booth 3005**

600 Wilkinson Street  
Suite 400  
Orlando, FL 32803  
Phone: +1 407 539 1600  
Contact: Danielle Plastow

## **Interplan LLC - Nationwide Architects and Engineers**

### **Booth 1641**

604 Courtland Street  
Suite 100  
Orlando, FL 32804  
Phone: +1 407 645 5008  
Contact: Rachel Reife  
www.interplanllc.com

## **Investment Management Associates**

### **Booth 2119**

1575 San Ignacio Avenue  
Suite 400  
Coral Gables, FL 33146  
Phone: +1 305 661 0110  
Contact: Ann Freeland  
www.ima-re.com

# Exhibitors

## **Isram Realty Group**

### **Booth 2313**

506 S Dixie Highway  
Hallandale, FL 33009  
Phone: +1 954 455 2822  
Contact: Brahm Scolor  
www.isramrealtygroup.com

## **J. Raymond Construction Corp.**

### **Booth 1924**

465 West Warren Avenue  
Longwood, FL 32750  
Phone: +1 407 862 6966  
Contact: Paul Graham  
www.jray.com

## **Jay Berry Signs Inc.**

### **Booth 1950**

125 Montclair Road  
Suite 1  
Leesburg, FL 34748  
Phone: +1 352 805 4050  
Contact: Jay Berry

## **Jersey Mike's Franchise Systems**

### **Booth 2654**

2251 Landmark Place  
Manasquan, NJ 08736  
Phone: +1 732 223 4044  
Contact: Christine Crane  
www.jerseymikes.com

## **JLL**

### **Booth 2613**

3344 Peachtree Road Northeast  
Suite 1100  
Atlanta, GA 30326  
Phone: +1 404 995 2100  
Contact: Cheri Evans  
www.jllretail.com

## **Karnak Corporation**

### **Booth 1721**

330 Central Avenue  
Clark, NJ 07066  
Phone: +1 732 388 0300  
Contact: Joe Prussel  
www.karnakcorp.com

## **Katz & Associates**

### **Booth 2523**

920 Sylvan Avenue  
Suite 220  
Englewood Cliffs, NJ 07632  
Phone: +1 201 731 8511  
Contact: Claudine McGinnity  
www.katzassociates.com

## **Kaufman Lynn Construction**

### **Booth 1729**

3185 South Congress Avenue  
Delray Beach, FL 33445  
Phone: +1 561 361 6700  
Contact: Alexandra Brown  
www.kaufmanlynn.com

## **KEITH**

### **Booth 1650**

301 East Atlantic Boulevard  
Pompano Beach, FL 33060  
Phone: +1 954 788 3400  
Contact: Stephanie Ruwell  
www.keithteam.com

## **Kimco Realty Corporation**

### **Booth 2133**

3333 New Hyde Park Road  
New Hyde Park, NY 11042  
Phone: +1 516 869 9000  
Contact: Diane Agonstinello  
www.kimcorealty.com

## **Kimley-Horn**

### **Booth 2249**

401 B Street  
Suite 600  
San Diego, CA 92101  
Phone: +1 619 744 0172  
Contact: Heather Hetherington

## **Kin Properties**

### **Booth 3022**

185 NW Spanish River Boulevard  
Suite 100  
Boca Raton, FL 33431  
Phone: +1 561 620 9200  
Contact: Beth Calay

## **Kite Realty Group**

### **Booth 2641**

30 South Meridian Street  
Suite 1100  
Indianapolis, IN 46204  
Phone: +1 317 577 5600  
Contact: Carissa Klaers  
www.Kiterealty.com

## **Kitson & Partners**

### **Booth 1861**

4500 PGA Boulevard  
Suite 400  
Palm Beach Gardens, FL 33418  
Phone: +1 561 630 4877  
Contact: Sonya Hene  
www.kitsonpartners.com

## **Koniver Stern Group**

### **Booth 2348**

2020 Salzedo Street  
5th Floor  
Coral Gables, FL 33134  
Phone: +1 305 529 1322  
Contact: Lilyvania Mikulski  
www.codina.com

## **Konover South**

### **Booth 2141**

431 Fairway Drive  
Suite 201  
Deerfield Beach, FL 33441  
Phone: +1 954 354 8282  
Contact: Maria Pertusi

## **Land Solutions, Inc.**

### **Booth 2021**

6810 International Center Boulevard  
Fort Myers, FL 33912  
Phone: +1 239 489 4066  
Contact: Pat Whipple  
www.landsolutions.net

## **LandQwest Commercial**

### **Booth 2041**

1614 Colonial Boulevard  
Suite 101  
Fort Myers, FL 33907  
Phone: +1 239 275 4922  
Contact: Courtney Saksefski  
www.lqwest.com

## **Langan Engineering and Environmental Services, Inc.**

### **Booth 1741**

15150 NW 79 Court  
Suite 200  
Miami Lakes, FL 33016  
Phone: +1 786 264 7200  
Contact: Ginger Lorenzo  
www.langan.com

## **Largo Capital**

### **Booth 1548**

2420 North Forest Road  
Getzville, NY 14068  
Phone: +1 716 204 2231  
Contact: Katie Vivian

## **laundromart**

### **Booth 1550**

6100 North Powerline Road  
Fort Lauderdale, FL 33308  
Phone: +1 954 290 1409  
Contact: Brittany Pettineo

## **The Learning Experience**

### **Booth 1912**

210 Hillsboro Technology Drive  
Deerfield Beach, FL 33441  
Phone: +1 561 886 6400  
Contact: Nick Vanella  
www.theLearningExperience.com

## **Leasecake**

### **Booth 2854**

665 Harold Avenue  
Suite C  
Winter Park, FL 32789  
Phone: +1 407 704 9518  
Contact: Taj Adhav  
www.Leasecake.com

## **LED Are Us, LLC**

### **Booth 2756**

9840 West 77th Avenue  
Hialeah Gardens, FL 33016  
Phone: +1 305 823 2803  
Contact: Francisco Prueff

## **Lee County Economic Development Office**

### **Booth 1662**

2201 Second Street  
Suite 500  
Fort Myers, FL 33901  
Phone: +1 239 533 6800  
Contact: Rachel Busch  
www.leecountybusiness.com

## **Leon Capital Group**

### **Booth 3024**

3500 Maple Avenue  
Suite 1600  
Dallas, TX 75219  
Phone: +1 214 865 8086  
Contact: Monica Marino

## **Lewis, Longman & Walker, P.A.**

### **Booth 2261**

515 North Flagler Drive  
Suite 1500  
West Palm Beach, FL 33401  
Phone: +1 561 640 0820  
www.llw-law.com

## **Liberty Universal Management, Inc.**

### **Booth 2119**

314 East Anderson Street  
Orlando, FL 32801  
Phone: +1 407 426 2300  
Contact: Ann Freeland  
www.libertyum.com

## **Lightle Beckner**

### **Robison, Inc.**

### **Booth 1951**

70 West Hibiscus Boulevard  
Melbourne, FL 32901  
Phone: +1 321 722 0707  
Contact: Joy Olson McVay  
www.teamlbr.com

# Exhibitors

## **Little Caesar Enterprises, Inc. Booth 1723**

2211 Woodward Avenue  
Detroit, MI 48201-3400  
Phone: +1 313 471 6075  
Contact: Vickie Harbowy  
www.LittleCaesars.com

## **Madison Marquette Booth 2811**

670 Water Street SW  
Washington, DC 20024  
Phone: +1 202 741 3800  
Contact: Carla Snyder  
www.madisonmarquette.com

## **MaintenX International Booth 1534**

2202 North Howard Ave  
Tampa, FL 33607  
Phone: +1 855 751 0075  
Contact: Amy Abril  
www.maintenx.com

## **Marcus & Millichap Booth 2205**

300 South Orange Avenue  
Suite 700  
Orlando, FL 32801  
Phone: +1 407 557 3800  
Contact: Alexis Hummel  
www.marcusmillichap.com

## **Margate CRA Booth 1523**

5790 Margate Boulevard  
Margate, FL 33063  
Phone: +1 954 935 5307  
Contact: Diana Scarpetta

## **Martin Architectural Group Booth 1661**

6810 Lyons Technology Parkway  
Suite 185  
Coconut Creek, FL 33073  
Phone: +1 215 665 1080  
Contact: Drew Romanic  
www.MartinAIA.com

## **Marvin F. Poer and Company Booth 1720**

3165 McCrory Place  
Suite 117  
Orlando, FL 32803  
Phone: +1 407 671 1477  
Contact: Phillip Bateman  
www.mfpoer.com

## **Matthews Real Estate Investment Services Booth 1605**

841 Apollo Street  
Suite 150  
El Segundo, CA 90245  
Phone: +1 866 889 0550  
Contact: Tiffani Weeda  
www.matthews.com

## **McClure Company Booth 2660**

725 Arlington Avenue North  
Suite 205-3  
St. Petersburg, FL 33701  
Phone: +1 727 821 0170  
Contact: Richard McClure

## **Mcdonalds Corp. Booth 2657**

14081 SW 21 Street  
Davie, FL 33325  
Phone: +1 954 401 4638  
Contact: Rey Hernandez

## **Meridian Capital Group Booth 2454**

7284 West Palmetto Park Road  
Suite 304-S  
Boca Raton, FL 33433  
Phone: +1 561 367 0005  
Contact: Kim Zar  
www.meridiancapital.com

## **Merritt Realty Corporation Booth 1516**

2500 North Tamiami Trail  
Nokomis, FL 34275  
Phone: +1 941 270 9970  
Contact: Terry Purdy

## **Meryman Environmental, Inc. Booth 2108**

10408 Bloomingdale Avenue  
Riverview, FL 33578  
Phone: +1 813 626 9551  
Contact: Mona Francis  
www.merymanenvironmental.com

## **Miami Downtown Development Authority Booth 1947**

200 South Biscayne Boulevard  
Suite 2929  
Miami, FL 33131-2310  
Phone: +1 305 579 6675  
Contact: Nicola Mangan Demko

## **Miromar Development Inc. Booth 2005**

10801 Corkscrew Road  
Suite 305  
Estero, FL 33928  
Phone: +1 239 390 5100  
Contact: Lyna Parrino

## **Modis Architects, LLC Booth 1840**

4955 SW 75th Avenue  
Miami, FL 33155  
Phone: +1 305 607 3451  
Contact: Robert Morissette  
www.modisarchitects.com

## **MQ Development Company Booth 1656**

14801 Quorum Drive  
Suite 160  
Dallas, TX 75254  
Phone: +1 972 980 8806  
Contact: Alexis Pentecost  
www.mqcompanies.com

## **Munyan Restoration, Waterproofing & Painting Service of Tampa Bay, Inc. Booth 1513**

1175 Gould Street  
Clearwater, FL 33756  
Phone: +1 727 446 5062  
Contact: Frank Scelzi

## **Murphy Land and Retail Services Inc. Booth 2013**

11555 Central Parkway  
Suite 1102  
Jacksonville, FL 32224  
Phone: +1 904 645 0644  
Contact: Clint Murphy

## **MyVendorCenter.com Booth 1615**

8461 Lake Worth Road  
Suite 227  
Lake Worth, FL 33467  
Phone: +1 800 985 9243  
Contact: Eric Paul  
www.myvendorcenter.com

## **N3 Real Estate Booth 2656**

1240 North Kimball Avenue  
Southlake, TX 76092  
Phone: +1 817 552 6792  
Contact: Treva Singleton  
www.n3realestate.com

## **NAI Global - Florida Region Booth 2514**

9655 South Dixie Highway  
Suite 300  
Miami, FL 33156-2849  
Phone: +1 305 938 4000  
Contact: Jaclyn Larkin  
www.naiflorida.com

## **NAI Miami Booth 2514**

9655 South Dixie Highway  
Suite 300  
Miami, FL 33156  
Phone: +1 305 938 4000  
Contact: Jackie Larkin

## **NAI Puerto Rico Booth 2514**

180 Hostos  
Suite B119  
San Juan, Puerto Rico 00918  
Phone: +1 787 635 5339  
Contact: Arnaldo Oliveras  
Fernandez  
www.naipuertorico.com

## **NAI Rauch Weaver Norfleet Kurtz & Co. Booth 2514**

5300 North Federal Highway  
Fort Lauderdale, FL 33308  
Phone: +1 954 771 4400  
Contact: Kenneth L. Kurtz, CCIM  
www.rwnk.com

## **NAI Realvest Booth 2514**

1800 Pembrook Drive  
Suite 350  
Orlando, FL 32810  
Phone: +1 407 875 9989  
Contact: Patrick Mahoney  
www.nairealvest.com

## **NAI TALCOR Booth 2514**

1018 Thomasville Road  
200-A  
Tallahassee, FL 32303  
Phone: +1 850 224 2300  
Contact: E. Edward Murray, Jr.,  
SIOR, CCIM  
www.naitalcor.com

## **NAI/Merin Hunter Codman, Inc. Booth 2514**

1601 Forum Place  
Suite 700  
West Palm Beach, FL 33401  
Phone: +1 561 471 8000  
Contact: Spencer Grossman  
www.mhcreal.com

# Exhibitors

## **Nations Roof**

### **Booth 1961**

1633 Blairs Bridge Road  
Lithia Springs, GA 30122  
Phone: +1 817 889 2567  
Contact: Paula Meyer  
www.nationsroof.com

## **NaviRetail**

### **Booth 2254**

5100 Poplar Avenue  
Suite 2700  
Memphis, TN 38137  
Phone: +1 901 654 0790  
Contact: Casey Kidd  
www.naviretail.com

## **Net Lease Alliance**

### **Booth 2362**

105 Tallapoosa Avenue  
Suite 307  
Montgomery, AL 36104  
Phone: +1 415 420 9817  
Contact: Ali Duerr  
www.netleasealliance.com

## **New Wave Loans**

### **Booth 2062**

3323 NE 163rd Street  
Suite 704  
Aventura, FL 33160  
Phone: +1 305 528 6846  
Contact: Ryan Powers  
www.newwaveloans.com

## **NextSite**

### **Booth 1841**

880 Montclair Road  
Suite 525  
Birmingham, AL 35213  
Phone: +1 205 443 3483  
Contact: Ashton Cushing  
www.nextsite.net

## **Noble Properties**

### **Booth 1946**

4280 Professional Center Drive  
Suite 100  
Palm Beach Gardens, FL 33410  
Phone: +1 561 966 0070  
Contact: Aryeh Sehayik

## **North American Properties**

### **Booth 2549**

212 East 3rd Street  
Suite 300  
Cincinnati, OH 45202-5500  
Phone: +1 513 721 2744  
Contact: Craig Kopko  
www.naproperties.com

## **North Brevard Economic Development Zone (NBEDZ)**

### **Booth 1646**

400 South Street  
Suite 1A  
Titusville, FL 32780  
Phone: +1 321 264 5205  
Contact: Troy Post

## **North Miami Community Redevelopment Agency**

### **Booth 1528**

12340 NE 8 Avenue  
North Miami, FL 33161  
Phone: +1 305 893 6511  
Contact: Sam Blatt

## **Oak Construction Co., Inc.**

### **Booth 1722**

4000 SW 30 Avenue  
Fort Lauderdale, FL 33312  
Phone: +1 954 583 9625  
Contact: Kristie Berger  
www.oakconstruction.com

## **O'Connor Capital Partners**

### **Booth 1514**

230 Royal Palm Way  
Suite 200  
Palm Beach, FL 33480  
Phone: +1 212 546 0899  
Contact: Yarileet Lattanzio  
www.oconnorcp.com

## **On-Site Lighting & Survey, LLC**

### **Booth 1855**

1111 Highway 25 North  
Suite 201  
Buffalo, MN 55313  
Phone: +1 763 684 1548  
Contact: Tony Broughton

## **Orion Real Estate Group**

### **Booth 2924**

201 South Biscayne Boulevard  
7th Floor  
Miami, FL 33131  
Phone: +1 305 960 8999  
Contact: Lorraine Spargur  
www.orionmiami.com

## **Paradise Ventures**

### **Booth 2933**

2901 Rigsby Lane  
Safety Harbor, FL 34695  
Phone: +1 727 726 1115  
Contact: Bianca Heard  
www.paradiseventuresinc.com

## **Paramount Property Maintenance**

### **Booth 1860**

4800 SW 41st Street  
Suite 101  
Davie, FL 33314  
Phone: +1 305 761 8191  
Contact: Rafael Cadena  
www.paramount-pm.com

## **Park Square Enterprises**

### **Booth 1526**

5200 Vineland Road  
Suite 200  
Orlando, FL 32811  
Phone: +1 407 529 3089  
Contact: Judy Combs

## **Peter Sleiman Development Group, LLC**

### **Booth 2250**

10739 Deerwood Park Boulevard  
Suite 300  
Jacksonville, FL 32256  
Phone: +1 904 367 5959  
Contact: Carrie Manley  
www.Sleimanretail.com

## **Phillips Edison & Company**

### **Booth 2825**

11501 Northlake Drive  
Cincinnati, OH 45249  
Phone: +1 513 554 1110  
Contact: Kelly Kerby  
www.phillipsedison.com

## **Pine Street/RPS, LLC**

### **Booth 2119**

2650-2 Rosselle Street  
Jacksonville, FL 32204  
Phone: +1 904 398 1044  
Contact: Ann Freeland  
www.pinestreetrps.com

## **Planet Fitness**

### **Booth 2349**

4 Liberty Lane West  
Hampton, NH 03842  
Phone: +1 603 750 0001  
Contact: Christie Routhier  
www.planetfitness.com

## **PM Silicone**

### **Booth 2009**

540 Central Court  
New Albany, IN 47150  
Phone: +1 812 704 8496  
Contact: Tricia Schweitzer  
www.PMsilicone.com

## **PME**

### **Booth 2146**

P.O. Box 110009  
Naples, FL 34108-0101  
Phone: +1 239 596 9880  
Contact: Michelle Bunton  
www.pmefflorida.com

## **Prime Realty**

### **Booth 2456**

4237 Salisbury Road  
Suite 212  
Jacksonville, FL 32216  
Phone: +1 904 208 1168  
Contact: Kayla Deguzman

## **Primerica Group One, Inc.**

### **Booth 3010**

3629 Madaca Lane  
Tampa, FL 33618  
Phone: +1 813 933 0629  
Contact: Carol Smiddy  
www.primericagroupone.com

## **ProWasteUSA**

### **Booth 1518**

P.O. Box 1528  
Englewood, FL 32945  
Phone: +1 305 302 6921  
Contact: Mike White  
www.ProWasteUSA.com

## **Publix Super Markets, Inc.**

### **Booth 1931**

P.O. Box 407  
Lakeland, FL 33802-0407  
Phone: +1 863 602 1525  
Contact: Kimberly Nance  
www.Publix.com

## **Pure Properties Group**

### **Booth 3043**

220 West 7th Avenue  
Tampa, FL 33602  
Phone: +1 813 570 6900  
Contact: Monica Larrazabal  
www.purepropertiesgroup.com

## **Quick Response Fire**

### **Protection, LLC**

### **Booth 1862**

20545 Independence Boulevard  
Unit G  
Groveland, FL 34736  
Phone: +1 407 469 2134  
Contact: Eric Simmons  
www.quickresponsefl.com

## **Racetrac Petroleum, Inc.**

### **Booth 2749**

200 Galleria Parkway SE  
Suite 900  
Atlanta, GA 30339-6408  
Phone: +1 770 431 7600  
Contact: Mike Griffin

# Exhibitors

## **RAMCO**

### **Booth 1919**

31500 Northwestern Highway  
Suite 300  
Farmington, MI 48334  
Phone: +1 248 350 9900  
Contact: Kristen Scalisi  
www.ramcoproperties.com

## **Rapid Response Team**

### **Booth 1760**

2250 North Andrews Avenue  
Pompano Beach, FL 33069  
Phone: +1 954 288 0602  
Contact: Ivonne Oconnor

## **Ravti**

### **Booth 2856**

4100 W Kennedy Boulevard  
Tampa, FL 33609  
Phone: +1 720 352 1187  
Contact: Wade Knall

## **RD Management LLC**

### **Booth 1633**

810 Seventh Avenue  
10th Floor  
New York, NY 10019-5898  
Phone: +1 212 265 6600  
Contact: Thomas Mirandi  
www.rdmanagement.com

## **RE Partners International, LLC**

### **Booth 1643**

1415 Panther Lane  
Naples, FL 34109  
Phone: +1 239 514 4001  
Contact: Jerry Starkey

## **Real Property Specialists, Inc.**

### **Booth 1742**

2345 West Sand Lake Road  
Suite 100  
Orlando, FL 32809  
Phone: +1 407 812 8000  
Contact: Bill Smith  
www.realpropertyspecialists.com

## **Redstone Investments**

### **Booth 1820**

5050 Belmont Ave  
Youngstown, OH 44505-1020  
Phone: +1 330 759 4000  
Contact: Mary Kolesar

## **Regency Centers**

### **Booth 2623**

One Independent Drive  
Suite 114  
Jacksonville, FL 32202-3842  
Phone: +1 904 598 7000  
Contact: Jessica Sheard  
www.regencycenters.com

## **Retail Brokers Network**

### **Booth 2119**

338 South Sharon Amity Road  
Suite 185  
Charlotte, NC 28211  
Phone: +1 704 366 8999  
Contact: Ann Freeland

## **Retail Lease Trac, Inc.**

### **Booth 1813**

P.O. Box 1327  
Dahlonega, GA 30533  
Phone: +1 877 531 0007  
Contact: Rhonda Hayes  
www.rltrac.com

## **Retail Solutions Advisors**

### **Booth 2555**

P.O. Box 5664  
Lakeland, FL 33807  
Phone: +1 863 686 7330  
Contact: Rodney Thompson

## **Retail Strategies**

### **Booth 1610**

P.O. Box 531247  
Birmingham, AL 35253  
Phone: +1 205 314 0386  
Contact: Laura Marinos

## **RGA Design LLC**

### **Booth 1557**

600 South Magnolia Avenue  
Suite 375  
Tampa, FL 33606  
Phone: +1 813 334 8370  
Contact: Ryan Krum  
www.rga-design.com

## **Riemer Insurance Group**

### **Booth 2457**

P.O. Box 250  
Hallandale, FL 33008-0250  
Phone: +1 954 454 3145  
Contact: Maria Martinez  
www.riemerinsurance.com

## **RKF**

### **Booth 2147**

800 Brickell Avenue  
Suite 502  
Miami, FL 33131  
Phone: +1 305 372 6200  
Contact: Elyse Bandel  
www.rkf.com

## **RMC Property Group**

### **Booth 2341**

8902 North Dale Mabry Highway  
Suite 200  
Tampa, FL 33614  
Phone: +1 800 728 5379  
Contact: Theresa Frederick  
www.rmcpvg.com

## **Rose Paving LLC**

### **Booth 2861**

5718 East Columbus Drive  
Tampa, FL 33619  
Phone: +1 813 226 6686  
Contact: Leslie Benner  
www.rosepaving.com

## **Ross Realty Investments, Inc.**

### **Booth 2118**

3325 South University Drive  
Suite 210  
Fort Lauderdale, FL 33328-2020  
Phone: +1 954 452 5000  
Contact: Bob Sherman

## **Russell Aerial Photography**

### **Booth 3047**

1016 Flying M Court  
Edgewater, FL 32132  
Phone: +1 386 690 1532  
Contact: James Russell  
www.russair.com

## **Saglo Development Corporation**

### **Booth 1843**

777 Brickell Avenue  
Suite 708  
Miami, FL 33133  
Phone: +1 305 868 5131  
Contact: Kristina Remington

## **Scherer Construction**

### **Booth 2241**

2504 NW 71 Place  
Gainesville, FL 32653  
Phone: +1 352 371 1417  
Contact: Michael Biagini

## **Schmid Construction Inc.**

### **Booth 1532**

1655 East Highway 50  
Suite 300  
Clermont, FL 34711  
Phone: +1 352 805 3030  
Contact: Joel Martin

## **Scott + Cormia Architecture + Interiors**

### **Booth 3011**

429 Keller Road  
Suite 200  
Orlando, FL 32810  
Phone: +1 407 660 2766  
Contact: Erin Simpson

## **Seacoast National Bank**

### **Booth 2247**

P.O. Box 9012  
Stuart, FL 34994  
Phone: +1 561 573 0583  
Contact: Lajuan Messer  
www.seacoastbank.com

## **SealMaster of Florida**

### **Booth 1663**

4901 30th Avenue South  
Tampa, FL 33619  
Phone: +1 813 248 8800  
Contact: Patrick Carr  
www.sealmaster.net

## **The Sembler Company**

### **Booth 2033**

5858 Central Avenue  
Saint Petersburg, FL 33707  
Phone: +1 727 384 6000  
Contact: Dawn Ladd  
www.Sembler.com

## **Seritage Growth Properties**

### **Booth 1504**

500 Fifth Avenue  
Suite 1530  
New York, NY 10110  
Phone: +1 212 355 7800  
Contact: Nellie Grande  
www.seritage.com

## **ShopCore**

### **Booth 1940**

10920 Via Frontera  
Suite 220  
San Diego, CA 92127  
Phone: +1 312 798 5168  
Contact: Maria Brown

## **ShopOne Centers REIT**

### **Booth 2755**

60 East 42nd Street  
Suite 2107  
One Grand Central Place  
New York, NY 10165  
Phone: +1 646 979 1111  
Contact: Kurt Pollex  
www.ShopOne.com

## **Shopping Center Business**

### **Magazine/Southeast Re**

### **Business**

### **Booth 3013**

3500 Piedmont Road  
Suite 415  
Atlanta, GA 30305  
Phone: +1 404 832 8262  
Contact: Scott France

## **The Shopping Center Group**

### **Booth 2805**

300 Galleria Parkway  
12th Floor  
Atlanta, GA 30339  
Phone: +1 770 955 2434  
Contact: Jamie Standard

# Exhibitors

## Simon

### Booth 2504

225 West Washington Street  
Indianapolis, IN 46204  
Phone: +1 317 636 1600  
Contact: Mark Dreflak  
www.simon.com

## Sites USA

### Booth 2819

4005 West Chandler Boulevard  
Chandler, AZ 85226-3769  
Phone: +1 480 491 1112  
Contact: Lori Young

## SiteSeer Technologies

### Booth 2754

6154 North Meeker Place  
Suite 185  
Boise, ID 83713  
Phone: +1 801 634 8614  
Contact: Sam Lowder  
www.siteseer.com

## Sleiman Enterprises

### Booth 2916

1 Sleiman Parkway  
Suite 220  
Jacksonville, FL 32216-4977  
Phone: +1 904 731 8806  
Contact: Elise Greenbaum  
www.sleiman.com

## Southeast Centers, LLC

### Booth 2741

7284 West Palmetto Park Road  
210-S  
Boca Raton, FL 33433  
Phone: +1 561 347 0888  
Contact: Joe Manno

## Southeast Retail Group

### Booth 1604

1715 North Westshore Boulevard  
Suite 270  
Tampa, FL 33607  
Phone: +1 813 803 6400  
Contact: Sarah Kortright  
www.seretailgroup.com

## Southeastern Grocers

### Booth 2761

8928 Prominence Parkway  
Building 200  
Jacksonville, FL 32256  
Phone: +1 904 783 5000  
Contact: Jennifer Barnes  
www.segrocers.com

## Southern Management and Development L.P.

### Booth 2631

2300 NW Corporate Boulevard  
Suite 135  
Boca Raton, FL 33431  
Phone: +1 561 948 7100  
Contact: Kelly Ruiz  
www.smdproperty.com

## Sperry Commercial Global Affiliates

### Booth 1556

18881 Von Karman  
Suite 800  
Irvine, CA 92612  
Phone: +1 949 705 5000  
Contact: Tangelique Wilcox  
www.sperrycga.com

## SRS Real Estate Partners

### Booth 2905

8343 Douglas Avenue  
Suite 200  
Dallas, TX 75225  
Phone: +1 214 560 3200  
Contact: Jamie Pape  
www.srsre.com

## St. Johns County

### Booth 1527

500 San Sebastian View  
Saint Augustine, FL 32084  
Phone: +1 904 209 0552  
Contact: Melissa Glasgow  
www.sjcfl.us/EconomicDevelopment

## Stan Johnson Company

### Booth 2917

6120 South Yale Avenue  
Suite 300  
Tulsa, OK 74136  
Phone: +1 918 494 2690  
Contact: Alicia Waggoner  
www.stanjohnsonco.com

## Starbucks Coffee Company

### Booth 2919

2401 Utah Avenue South  
MS S-RE1  
Seattle, WA 98134  
Phone: +1 206 318 6710  
Contact: Hannah Brock

## Stiles

### Booth 2725

301 East Las Olas Boulevard  
Fort Lauderdale, FL 33301  
Phone: +1 954 627 9400  
Contact: Corrinne Rinehart  
www.stiles.com

## Strategic Retail Advisors

### Booth 2649

1001 N U.S. Highway One  
Suite 710  
Jupiter, FL 33477  
Phone: +1 561 743 8724  
Contact: Brandon Nocella  
www.sraretailorsouth.com

## Streetscapes Inc.

### Booth 2360

1400 Sixteenth Street  
Suite 400  
Denver, CO 80202  
Phone: +1 303 398 7040  
Contact: James Shaffer  
www.streetscapes.biz

## Subway Real Estate Corp.

### Booth 2215

325 Bic Drove  
Milford, CT 6461  
Phone: +1 800 888 4848  
Contact: Lynn McAlexander

## Suncoast Credit Union

### Booth 2662

4014 Gunn Highway  
Suite 140  
Tampa, FL 33618  
Phone: +1 813 340 8149  
Contact: Matt Gregory  
www.suncoastcreditunion.com

## Sutton Properties, Inc.

### Booth 1611

7201 1st Avenue South  
Saint Petersburg, FL 33707  
Phone: +1 386 566 0928  
Contact: Kim Ellis

## SVN Florida Commercial Real Estate Advisors

### Booth 1541

6615 West Boynton Beach Boulevard  
Suite 326  
Boynton Beach, FL 33437  
Phone: +1 386 547 4968  
Contact: Sarah Anderson  
www.svnflorida.com

## Sycamore

### Engineering Inc.

### Booth 1712

8370 W Hillsborough Avenue  
Suite 205  
Tampa, FL 33615  
Phone: +1 813 889 0700  
Contact: JD Alsabbagh  
www.sycamoreng.com

## Tailwinds

### Development, LLC

### Booth 1810

100 Colonial Center Parkway  
Suite 230  
Lake Mary, FL 32746  
Phone: +1 321 363 4955  
Contact: James Gendreau

## Team Volusia EDC

### Booth 2960

One Daytona Boulevard  
Suite 240  
Daytona Beach, FL 32114  
Phone: +1 386 265 6332  
Contact: Mathew Chesnut

## (Thur Retail)

### Thur & Associates

### Booth 1916

327 Plaza Real Boulevard  
Suite 301  
Boca Raton, FL 33432  
Phone: +1 561 395 2441  
Contact: Shary Thur  
www.thurretail.com

## Tiktin Real Estate Investment Services

### Booth 3049

17071 West Dixie Highway  
North Miami Beach, FL 33160  
Phone: +1 305 975 7450  
Contact: Adam Tiktin  
www.tiktinrealestate.com

## Town of Miami Lakes

### Booth 2151

6601 Main Street  
Miami Lakes, FL 33014  
Phone: +1 979 922 4451  
Contact: Charisma Glassman

## Trinity Commercial Group, Inc.

### Booth 2255

9250 Corkscrew Road  
Suite 13  
Estero, FL 33928  
Phone: +1 239 334 3040  
Contact: Whitney Wolfe  
www.trinitycre.com

## TS Consulting Inc.

### Booth 2256

485 Massachusetts Avenue  
Cambridge, MA 02139  
Phone: +1 702 782 3553  
Contact: Thomas Smith

# Florida Conference & Deal Making

## **Twin Rivers Capital, LLC Booth 1515**

125-G Wappoo Creek Drive  
Charleston, SC 29412  
Phone: +1 843 722 9925  
Contact: Laurin McGee  
www.twinriverscap.com

## **Unicorp National Developments, Inc. Booth 1816**

7940 Via Dellagio Way  
Suite 200  
Orlando, FL 32819  
Phone: +1 407 999 9985  
Contact: Taylor Coan  
www.unicorpUSA.com

## **Verardo Capital & Development Booth 2661**

516 Commons Drive  
Palm Beach Gardens, FL 33418  
Phone: +1 813 494 6800  
Contact: Stephanie Goins

## **Vercetti Enterprises Booth 2956**

2576 W 84th Street  
Hialeah, FL 33016  
Phone: +1 305 517 3772  
Contact: Christopher Cobas  
www.vercetti.net

## **VEREIT, Inc. Booth 2705**

2325 East Camelback Road  
Suite 1100  
Phoenix, AZ 85016-9078  
Phone: +1 602 778 6000  
Contact: Heather Varney  
www.VEREIT.com

## **Walker & Dunlop, LLC Booth 1809**

7501 Wisconsin Avenue  
Suite 1200  
Bethesda, MD 20814  
Phone: +1 301 215 5518  
Contact: Ashton Monacelli  
www.WalkerDunlop.com

## **Washington Prime Group Booth 2847**

180 East Broad Street  
Columbus, OH 43215  
Phone: +1 614 621 9000  
Contact: Sarah Saide  
www.washingtonprime.com

## **Waste Management Inc. of Florida**

**Booth 2355**  
3411 North 40th Street  
Tampa, FL 33605  
Phone: +1 813 545 0605  
Contact: Vicki Petersen  
www.wm.com

## **Waterstone Defeasance, LLC Booth 3012**

11600 North Community House  
Road  
Suite 200  
Charlotte, NC 27173  
Phone: +1 704 926 6501  
Contact: Connie Rodriguez

## **Wawa Inc. Booth 2927**

260 West Baltimore Pike  
Wawa, PA 19063-5699  
Phone: +1 610 513 1681  
Contact: Dana Corvino  
www.wawa.com

## **Weingarten Realty Investors Booth 1955**

2600 Citadel Plaza Drive  
Suite 125  
Houston, TX 77008  
Phone: +1 713 866 6000  
Contact: Meagan Froehlich  
www.weingarten.com

**Westwood Financial  
Booth 2049**  
11440 San Vicente Boulevard  
2nd Floor  
Los Angeles, CA 90049-6216  
Phone: +1 310 820 5443  
Contact: Volker Schramm  
www.westfin.com

## **Williams Company Booth 1711**

2301 Silver Star Road  
Orlando, FL 32804  
Phone: +1 407 295 2530  
Contact: Ed Mcwhorter  
www.williamsco.com

## **Wireless Telematics, LLC Booth 1512**

P.O. Box 928588  
San Diego, CA 92192  
Phone: +1 855 259 9592  
Contact: Ciaron Mullaney

## **WLS Lighting Systems Booth 1717**

1919 Windsor Place  
Fort Worth, TX 76110  
Phone: +1 817 731 0020  
Contact: Chantelle Prejean  
www.wslighting.com

## **Wolverton & Associates Booth 1551**

6745 Sugarloaf Parkway  
Duluth, GA 30097  
Phone: +1 770 447 8999  
Contact: Tim Germaine

## **Woolbright Development Booth 2305**

3200 North Military Trail  
4th Floor  
Boca Raton, FL 33431  
Phone: +1 561 989 2240  
Contact: Jo-Anne Roggin  
www.woolbright.net

## **Yellowstone Landscape Booth 1511**

1930 Silver Star Road  
Orlando, FL 32804  
Phone: +1 407 814 2400  
Contact: Joseph Barnes  
www.yellowstonelandscape.com

## **Zaxby's Franchising, LLC Booth 1726**

1040 Founders Boulevard  
Athens, GA 30606  
Phone: +1 706 433 2289  
Contact: Tommy Mitchell  
www.zaxbysfranchising.com





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