



# **Session 1**

## **Impact Evaluation Methodologies**

Impact Evaluation Workshop,  
Lilongwe, Dec. 14<sup>th</sup>, 2011

Martin Abel

# Workshop Schedule – Day 1



- **Session 1: Introduction to impact evaluations**
- **Session 2: Theory of change and measurement**
- **Session 3: Group work: Theory of Change**
- **Session 4: Randomized Evaluation Design**
- **Session 5: Group work: Evaluation Design**

# Outline: Introduction to impact evaluations



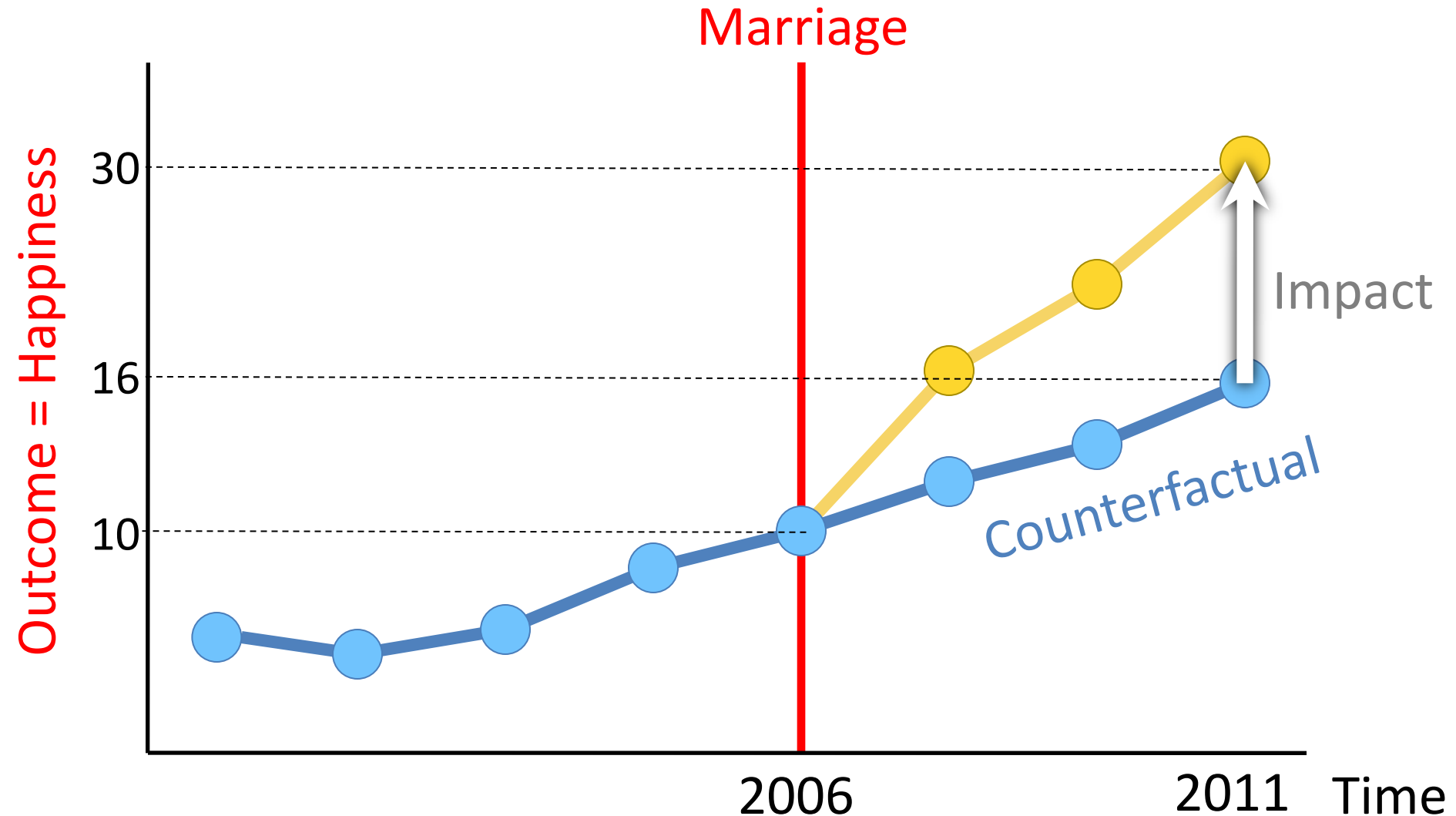
- **What is “impact”?**
- **Programme evaluation**
  - Different aspects of evaluation
  - Case study example: Fertilizer in Malawi
- **Impact evaluation methodologies**

# Introduction to Impact evaluation

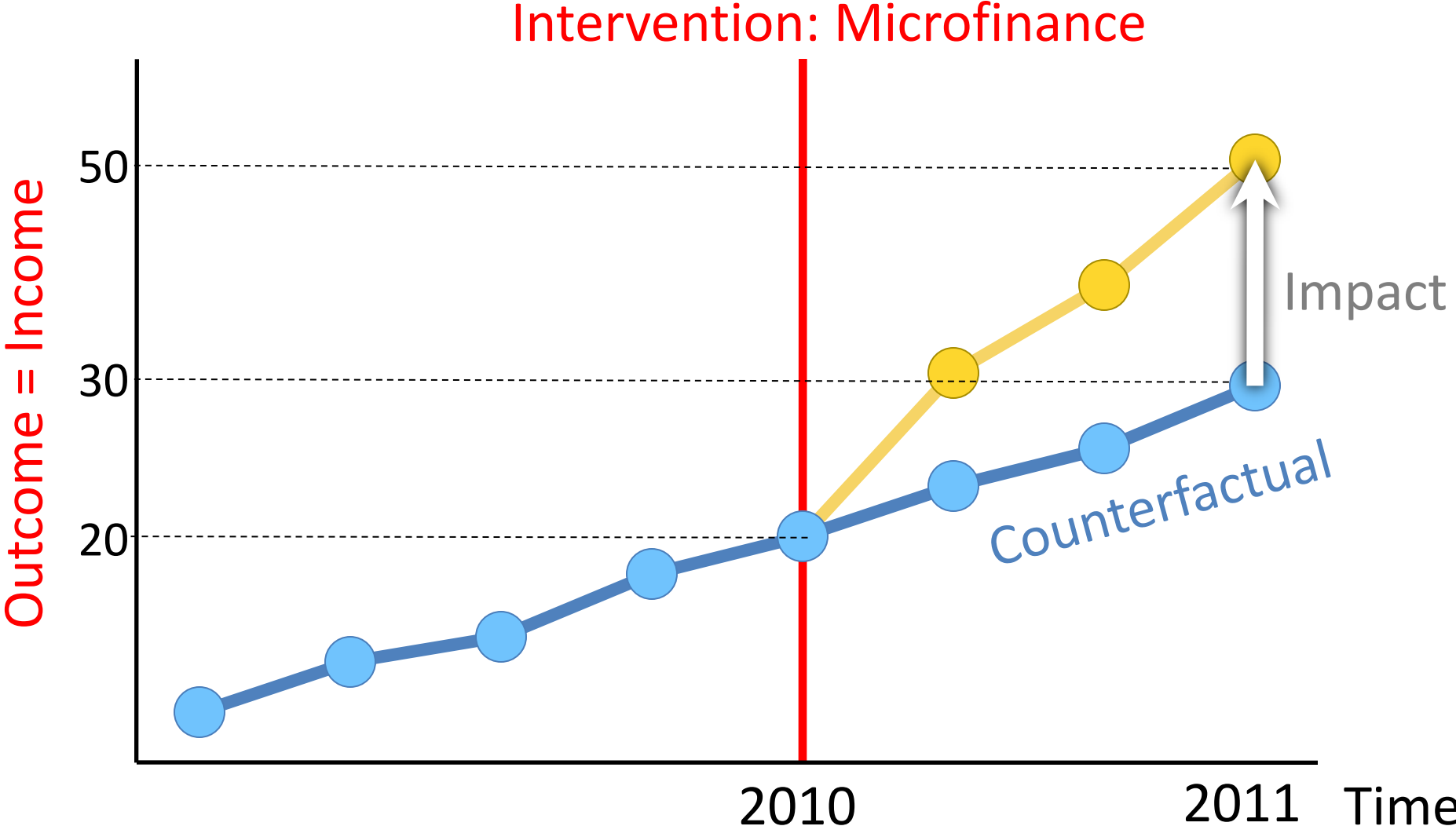


- **What is “impact”?**
- Programme evaluation
  - Different aspects of evaluation
  - Case study example: Fertilizer in Malawi
- Impact evaluation methodologies

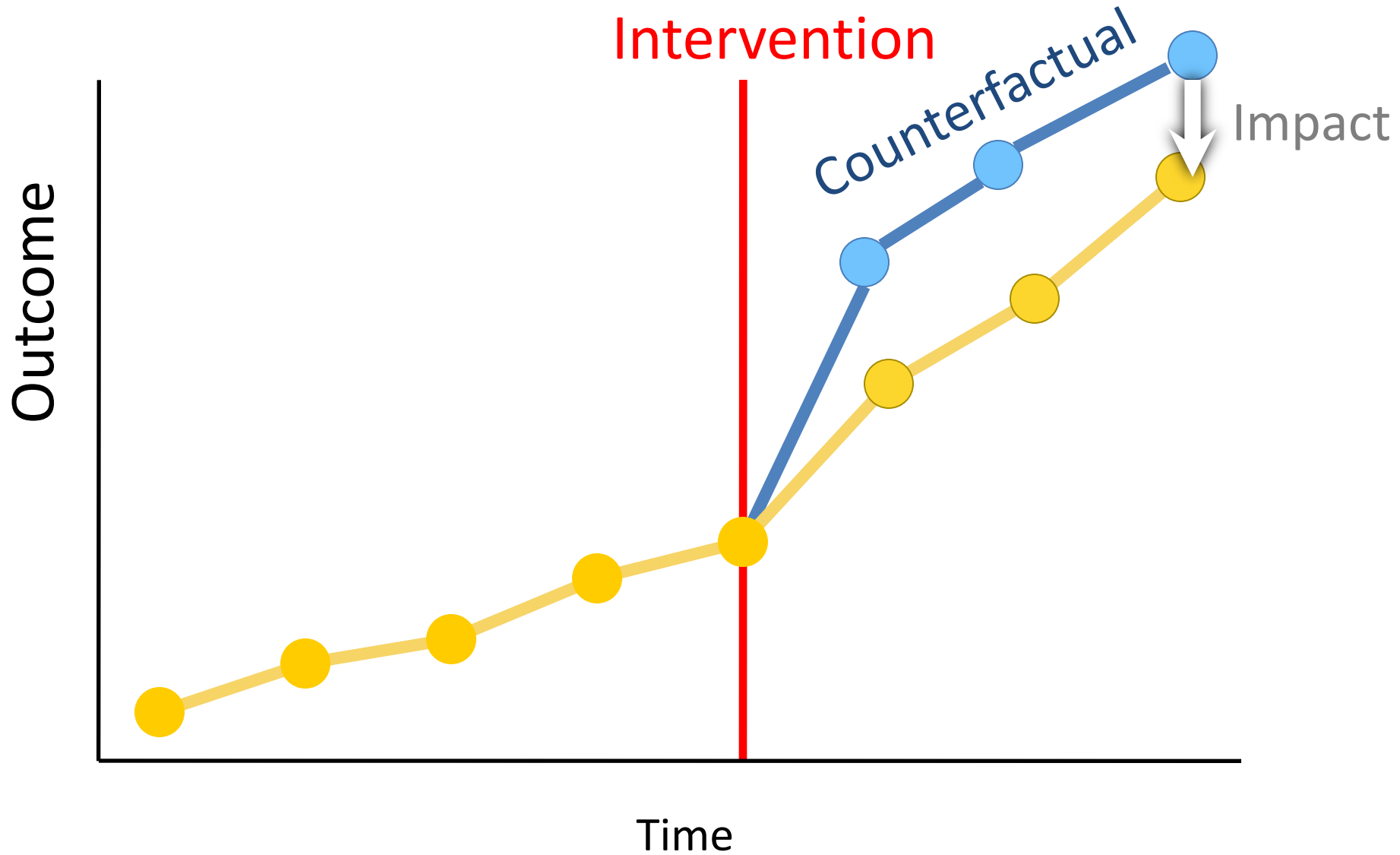
# What is the impact of your marriage on your happiness?



# Measuring Impact (I)



# Measuring Impact (II)



# Counterfactual



- The ***counterfactual*** represents how programme participants would have performed in the absence of the program
  - ***Problem***: Counterfactual cannot be observed
  - ***Solution***: We need to “mimic” or construct the counterfactual
- Different impact evaluation methodologies differ in how they construct the counterfactual

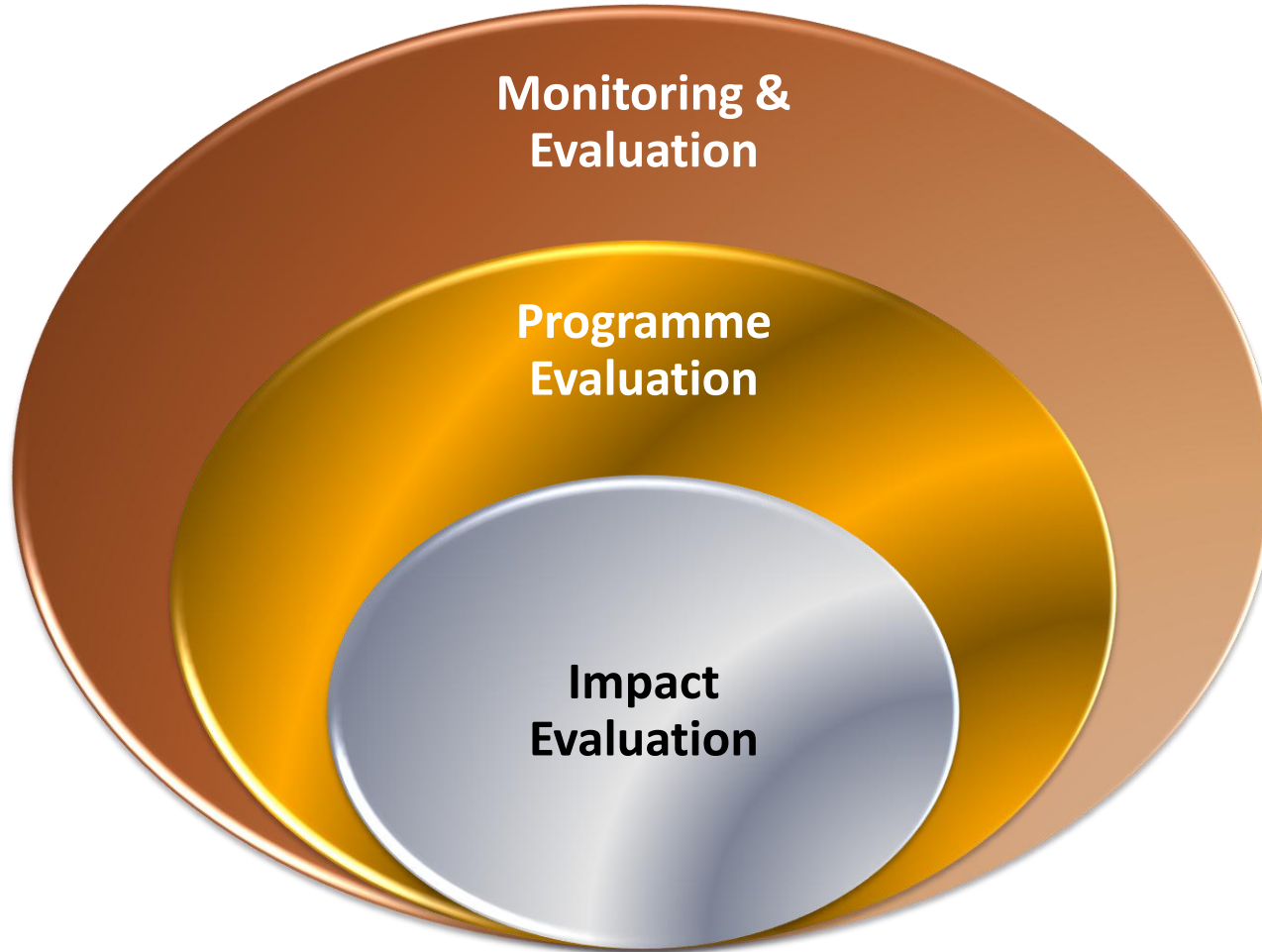


# Outline – Intro to Impact evaluation



- What is “impact”?
- **Programme evaluation**
  - Different aspects of evaluation
  - Case study example: Fertilizer in Malawi
- Impact evaluation methodologies

# Different types of evaluation



# Programme evaluation



## Different aspects of programme evaluation:

- Needs assessment
- Process evaluation
- Impact evaluation

*“To address the low literacy levels, the government will deliver free text books to schools to improve passing rates and increase employment prospects of school leavers.”*

# Fertilizer subsidies in Malawi



# Fertilizer subsidies in Malawi

## Needs Assessment



- In 2004/05, a severe drought led to a very poor corn harvest.
- Almost **5 million people** (38% of the population) needed emergency food aid.



# Fertilizer subsidies in Malawi

## Theory of Change



- President Mutharika decided to tackle the problem by **reinstating and deepening fertilizer subsidies.**
- Theory behind this policy:

### **Introduce subsidies**

- **fertilizer is more affordable**
- **use of fertilizer increases**
- **soil able to support bigger harvest**
- **famine ends**



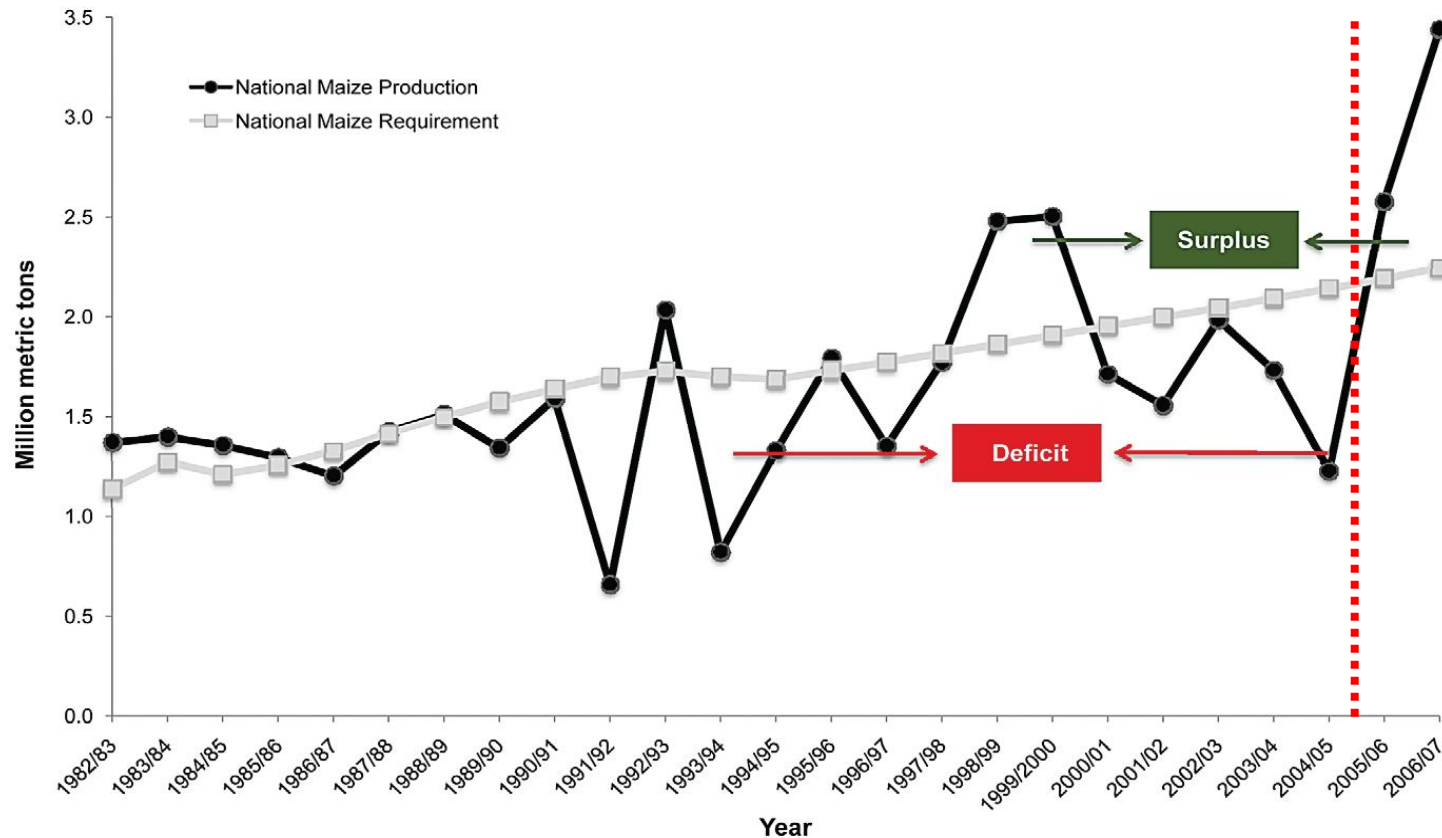


# Fertilizer subsidies in Malawi

## Impact



- 2006 and 2007: record-breaking maize harvests in Malawi.



**Was this dramatic turnaround the result of the subsidy?**

**→ How can we tell what the true impact of the subsidies was?**

# Fertilizer subsidies in Malawi

## Impact



- **Who can be our control group (counterfactual)?**
- **Pre-post:**  
Compare the 2007 Malawi harvest to the 2005 Malawi harvest.
  - **Simple comparison:**  
Compare the 2007 Malawi harvest to the 2007 Zambian harvest
  - **Difference in difference:**
    - Compare the change in Zambian harvests between 2005 - 2007 to the change in Malawian harvests over the same period



# Outline – Intro to Impact evaluation



- What is “impact”?
- Counterfactual
- Programme evaluation
  - Different aspects of evaluation
  - Case study example: Fertilizer in Malawi
- **Impact evaluation Methodologies**

# Methodologies in impact evaluation



- **Non-experimental**
    - Pre-post
    - Simple Comparison
    - Difference in difference
  - **Experimental:**
    - Randomised Evaluations
- **Example: Community Monitoring of Nurses**



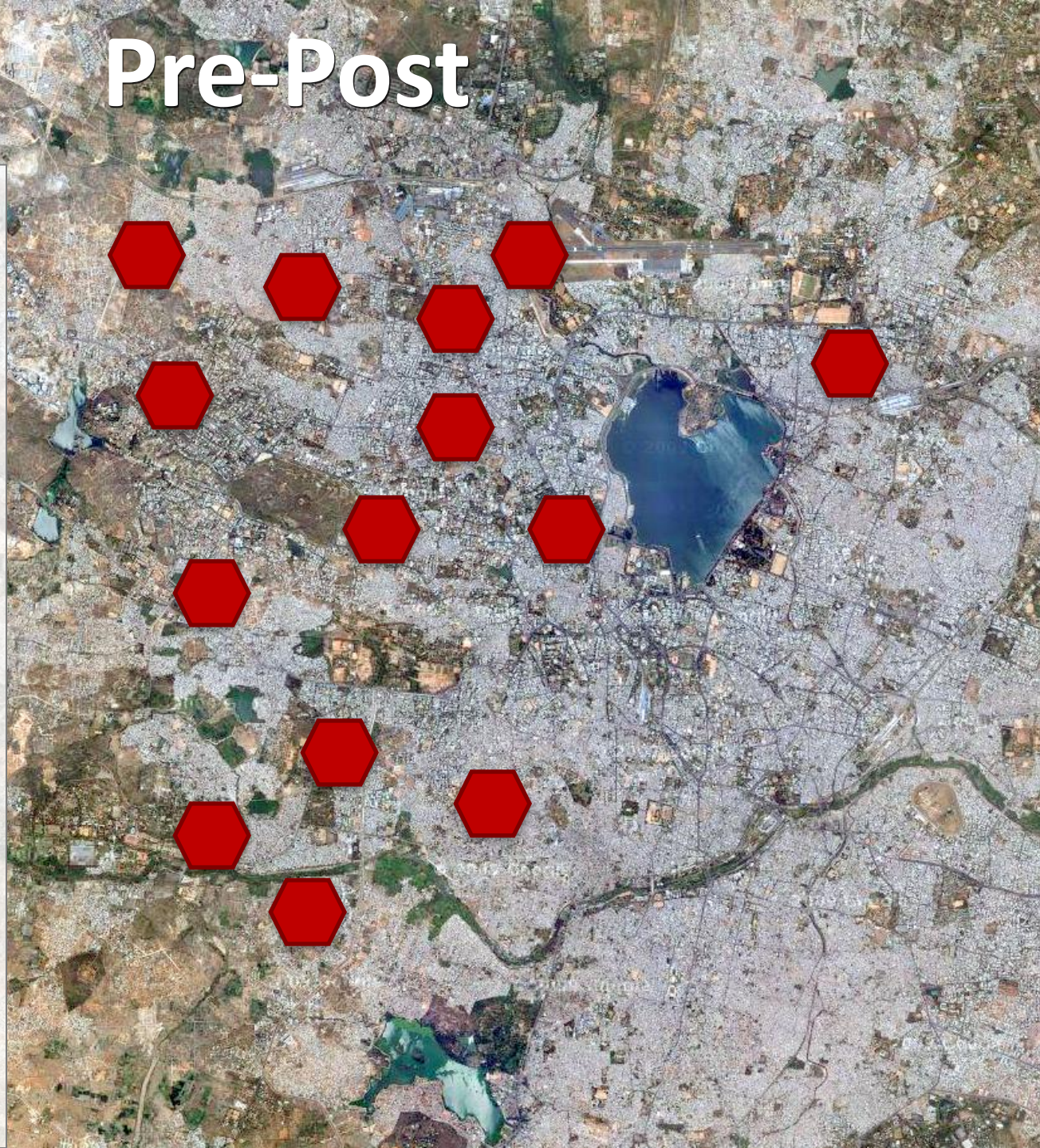
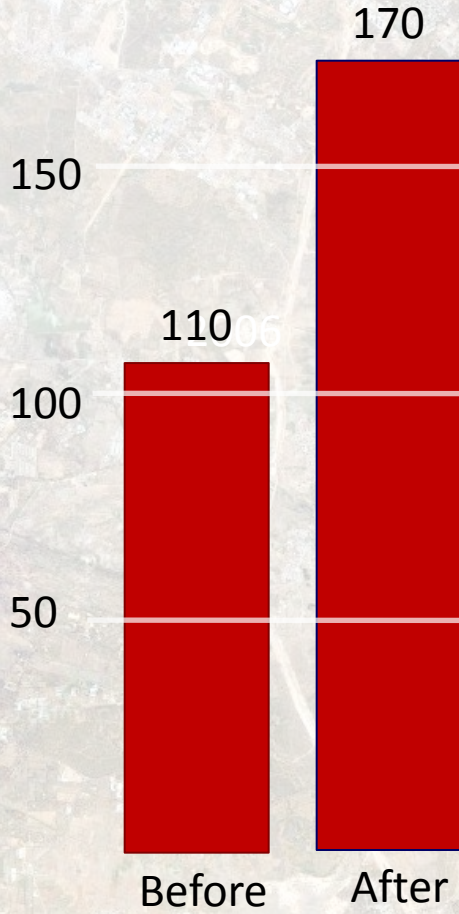
## Context

- **Needs assessment:**
  - High nurse absenteeism. Result: Many children aged 0-5 years die of preventable causes due to very low rate of immunization.
- **Theory of change:**
  - Inform community about importance of immunizations & mobilize them to demand better services from clinics → immunization rates increase & health outcomes improve.
- **Research question:**
  - What impact does a community-mobilization regarding healthcare services have on immunization rates?



# Pre-Post

Number of immunizations administered per month



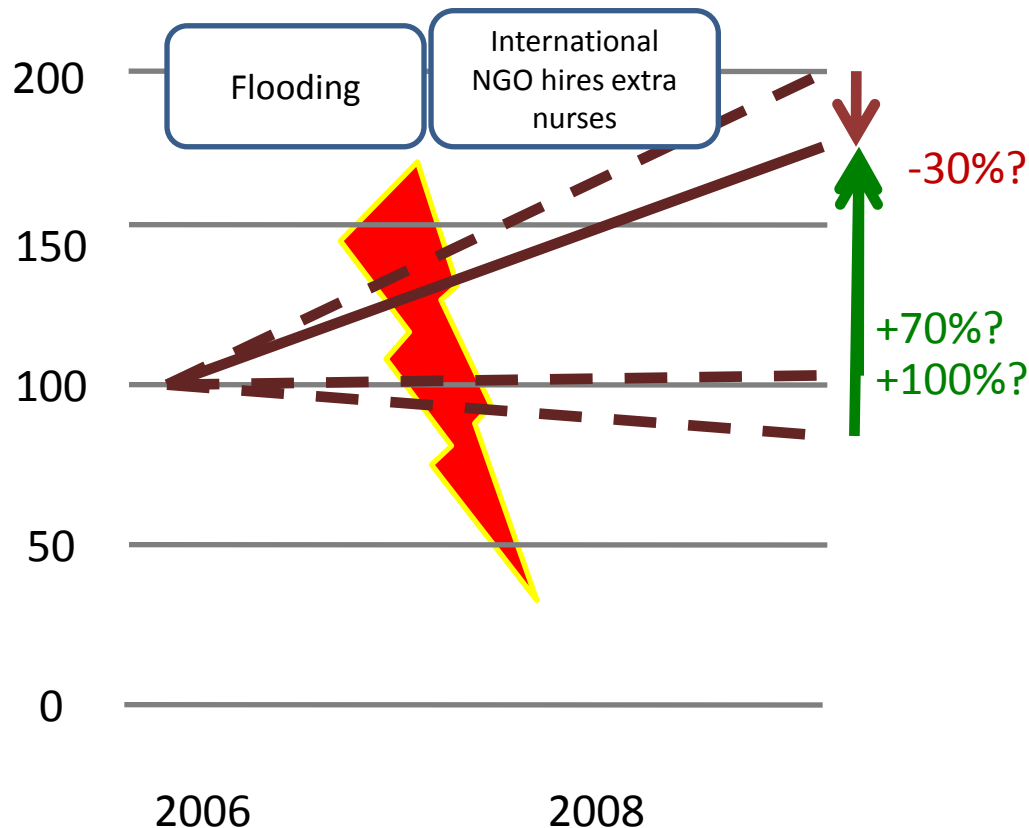


# What would have happened without community mobilization?



## Method 1: Before and After

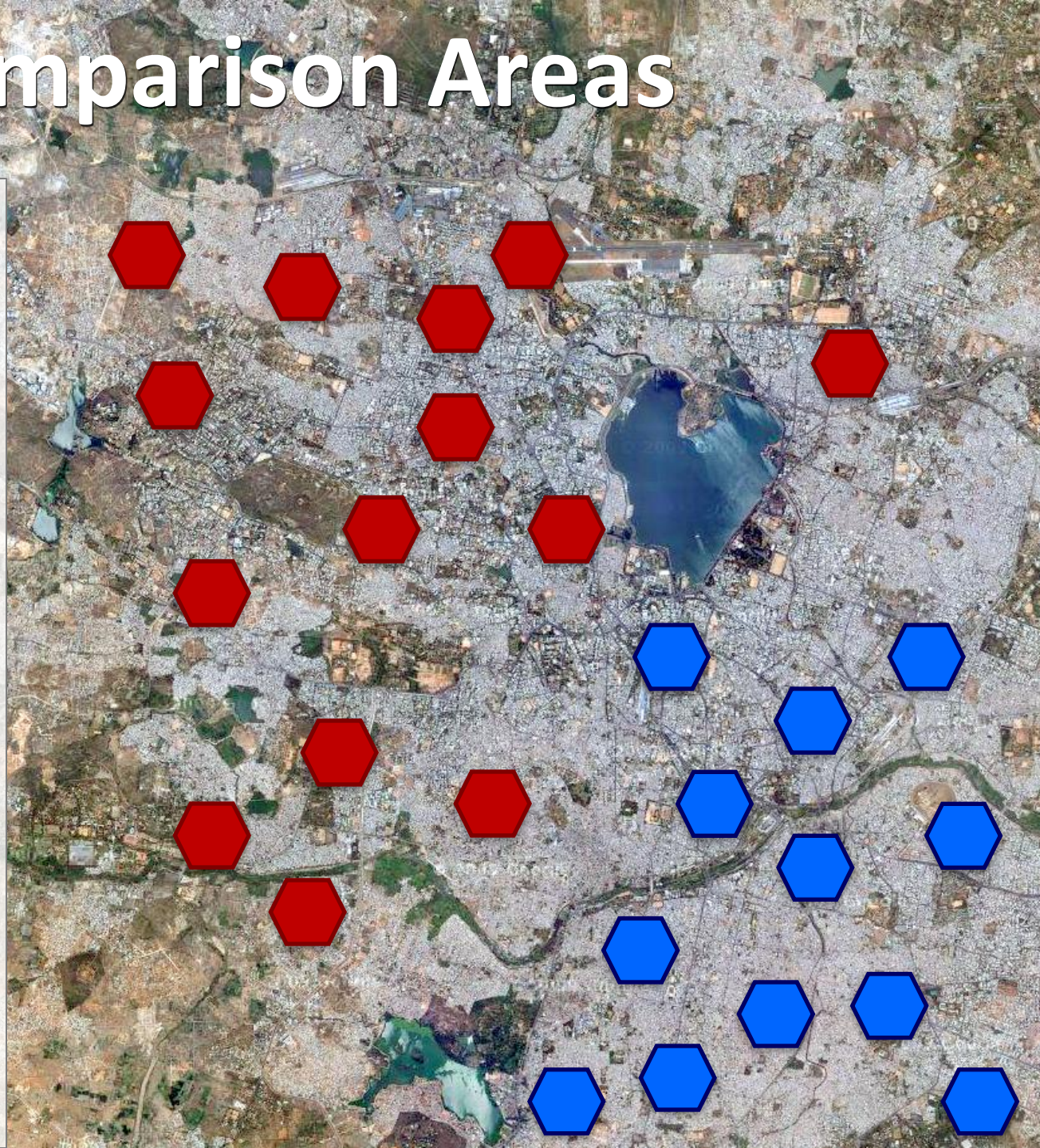
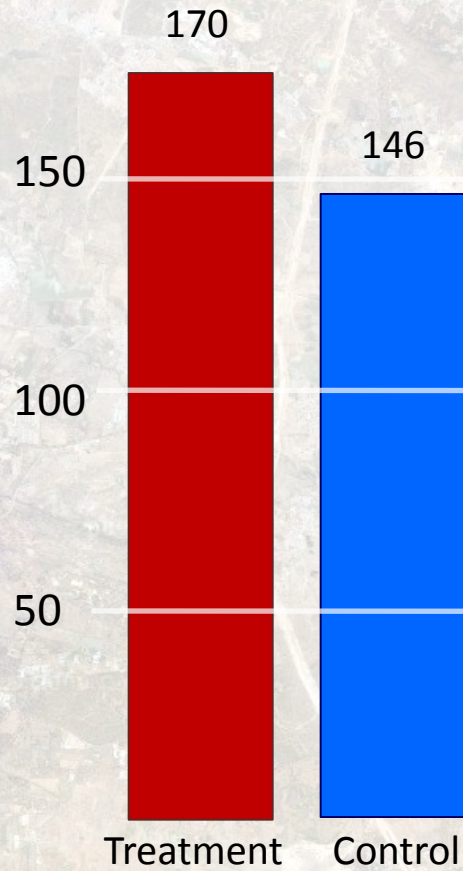
Effect: 70% increase





# Comparison Areas

Number of immunizations administered per month



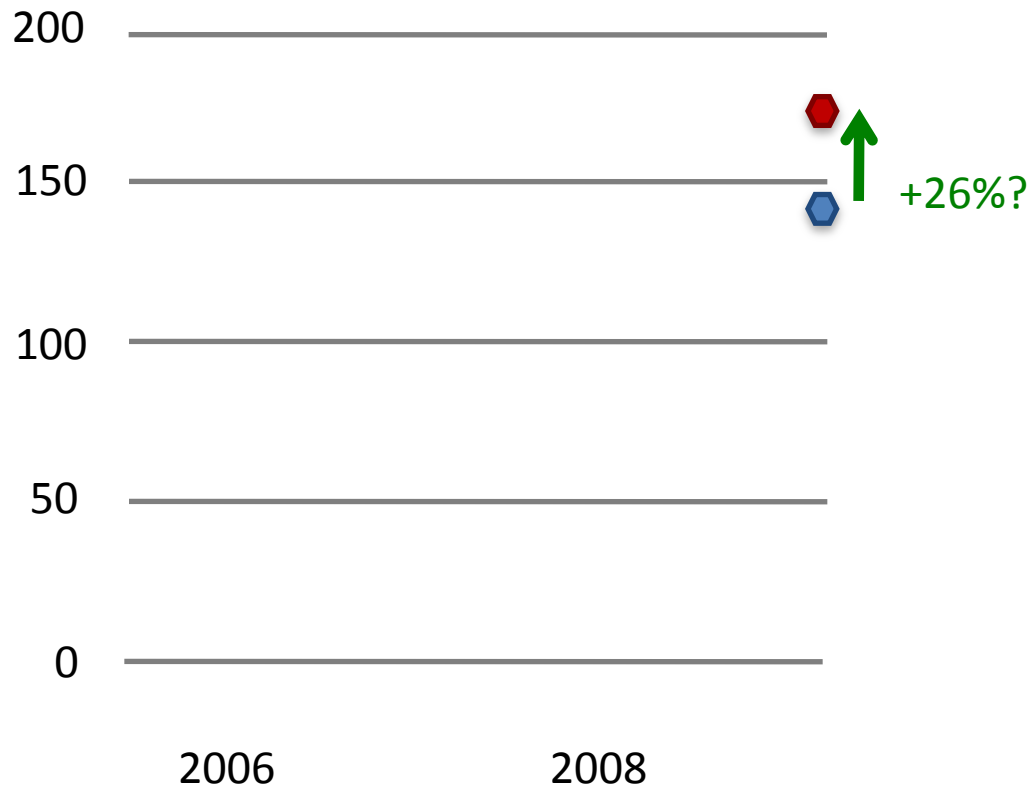


# What would have happened without community mobilization?



## Method 2: Treated vs. Not Treated

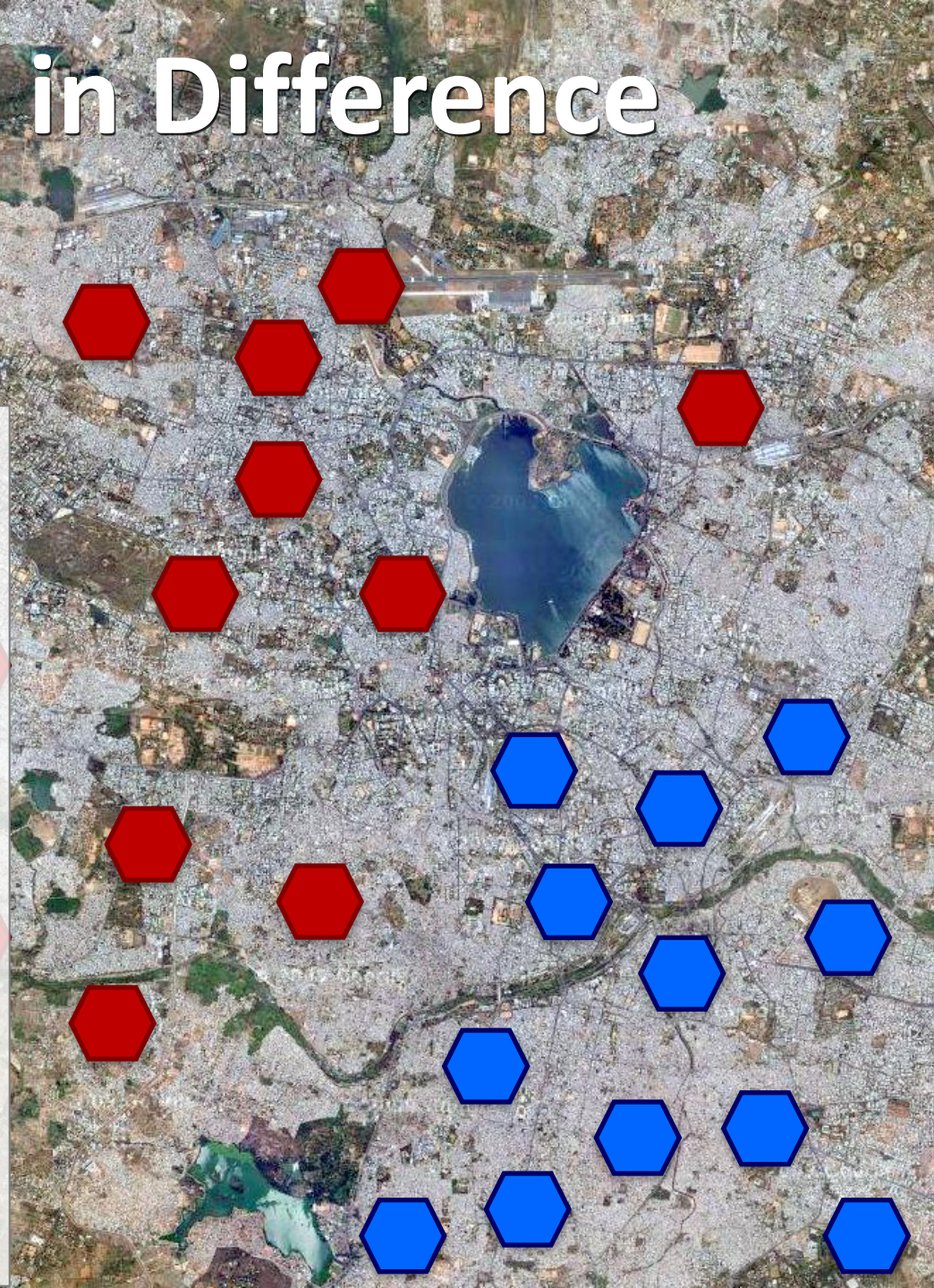
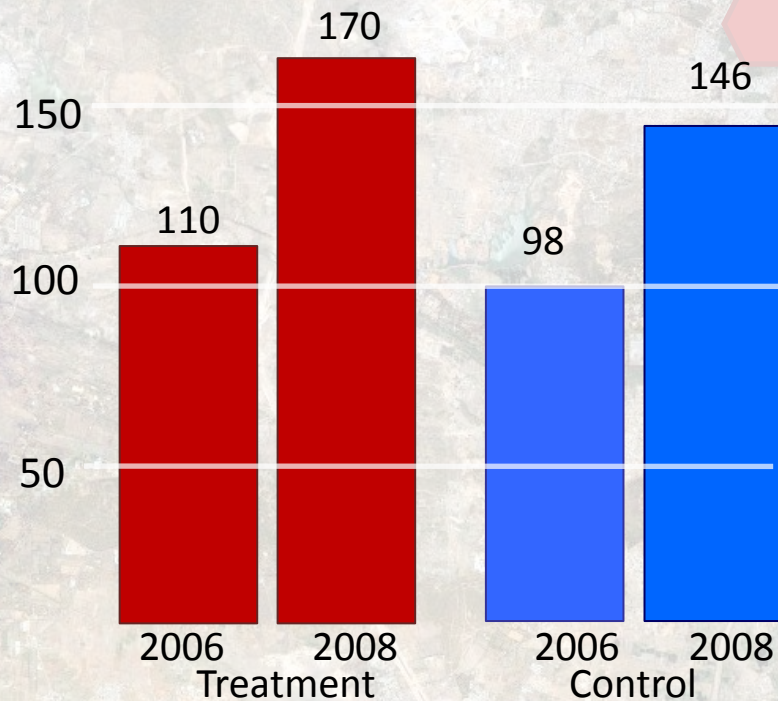
Effect: 26% increase





# Difference in Difference

Number of immunizations administered per month



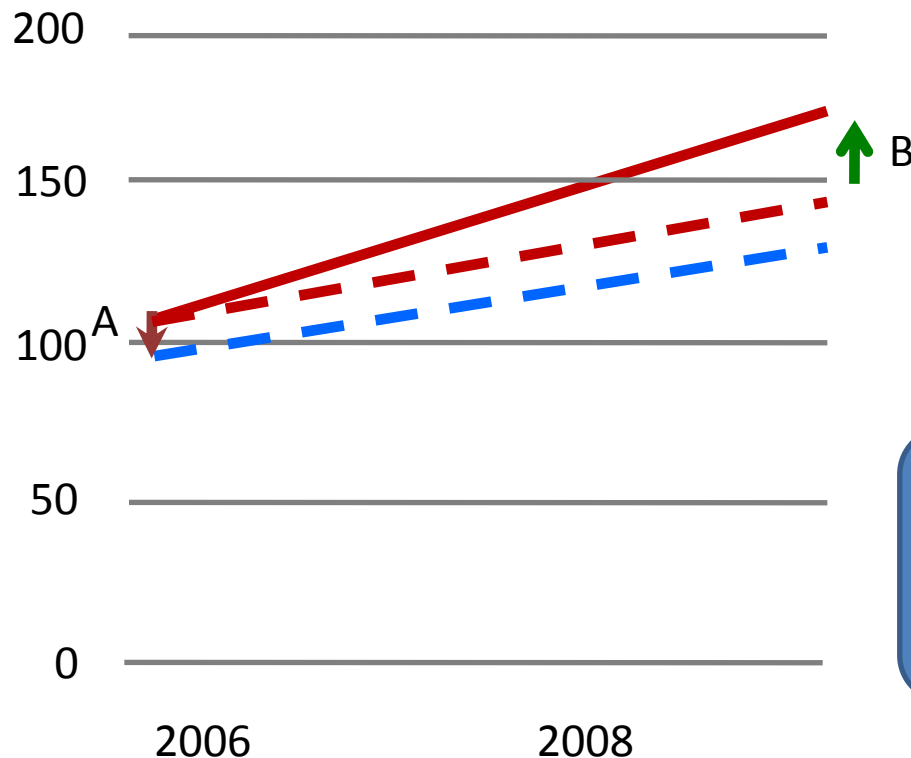


# What would have happened without community mobilization?



## Method 3: Difference in Difference

Effect: 26% increase



Total impact

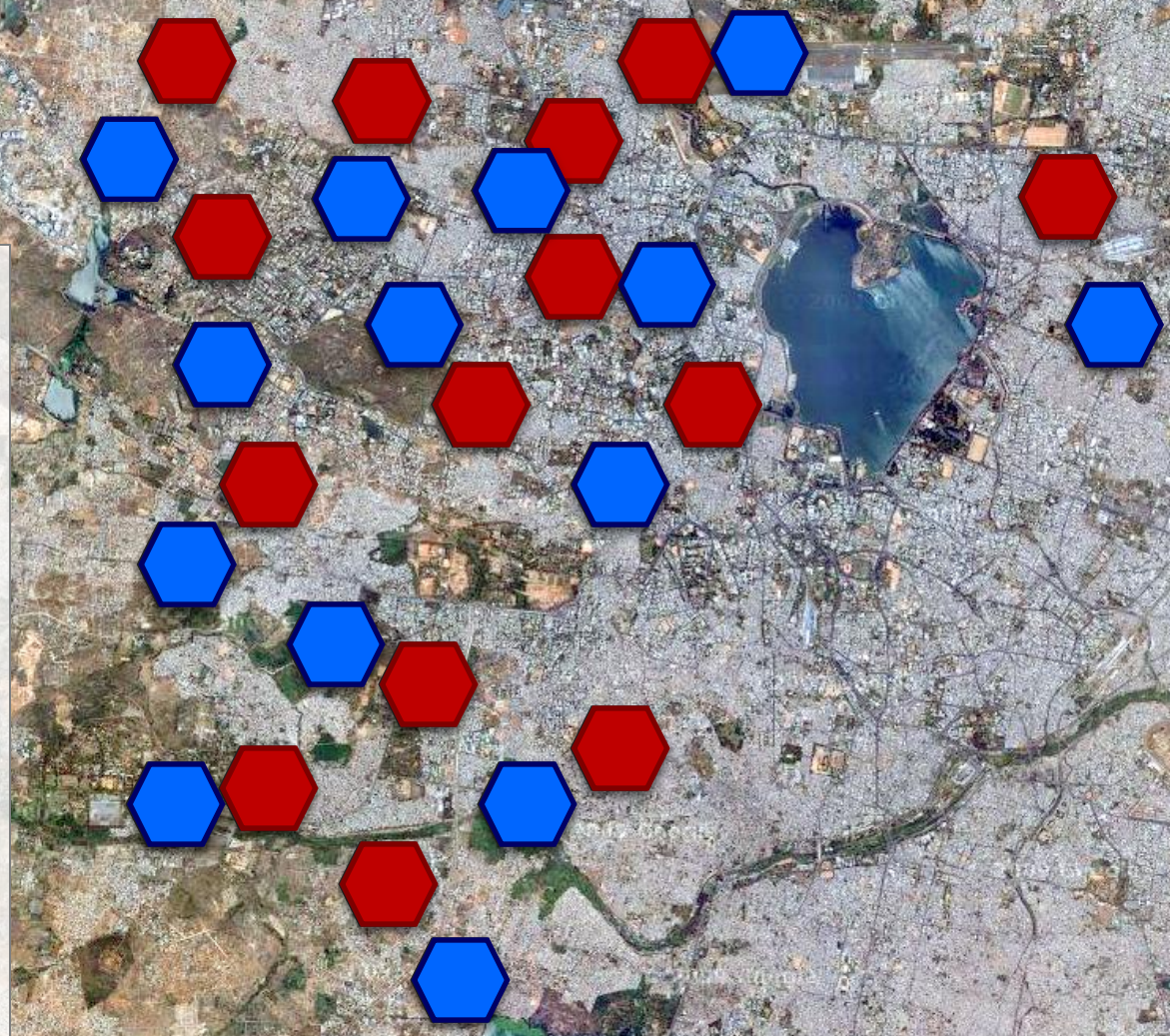
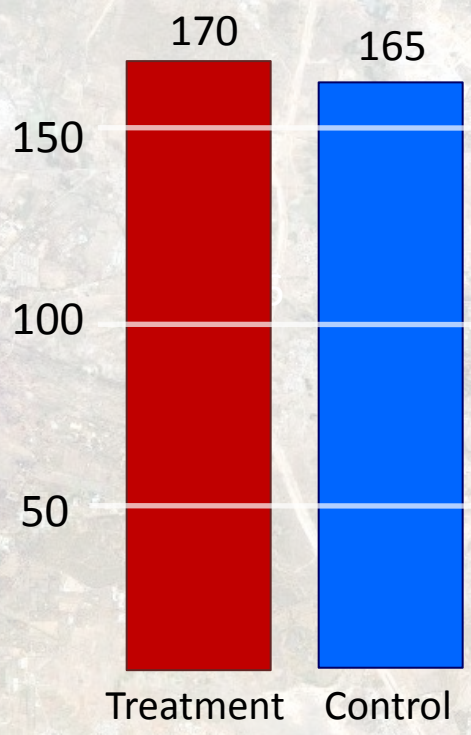
$$\begin{array}{c} \uparrow B \\ + \\ \downarrow A \end{array} = +26\%$$

Assumption: C and T have equal trends without intervention



# Randomised

Number of immunizations administered per month





# Summary of Impacts



- 1: Before and After: 70% increase**
- 2: Simple Comparison: 16% increase**
- 3: Difference in Difference: 26% increase**
- 4: Randomised Evaluation: 2.6% increase**  
(not significant)

# Fertilizer subsidies in Malawi Revisited



- **How could the impact been evaluated through a randomised evaluation?**

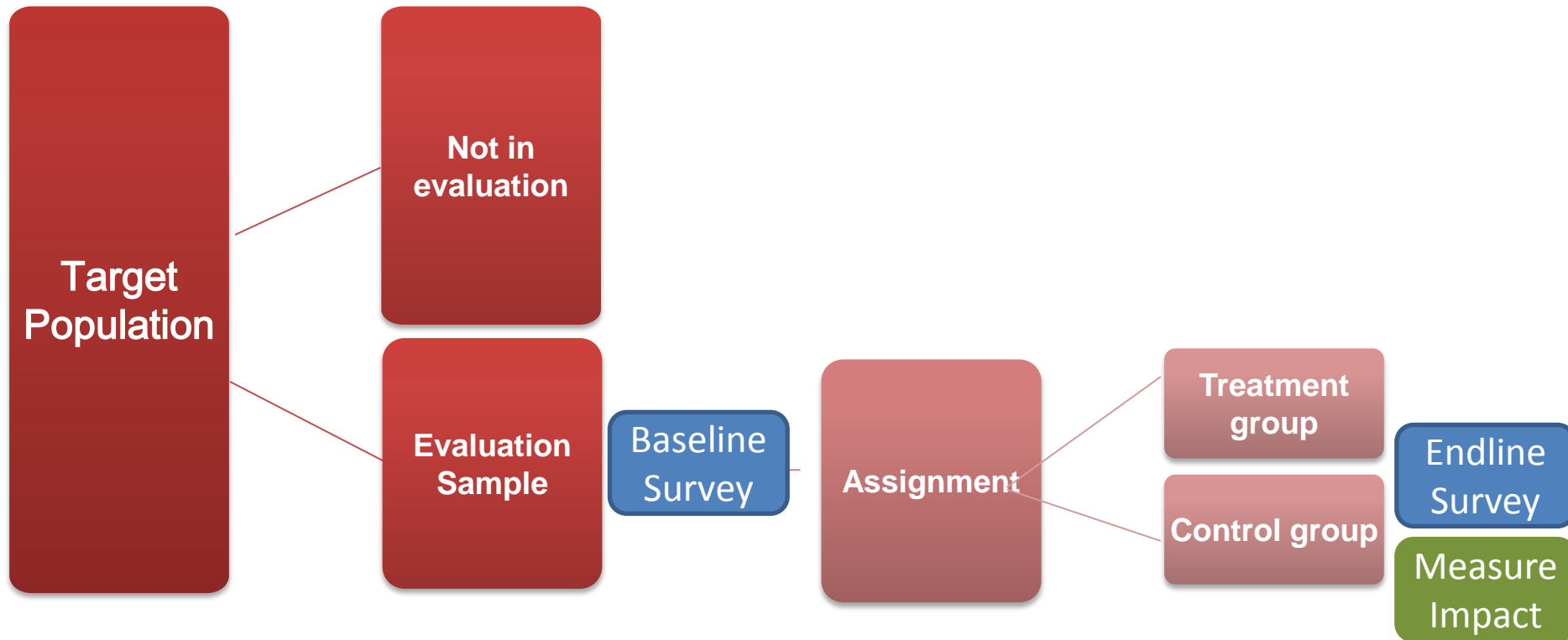
Fertiliser subsidies could have been randomly allocated to certain farmers in the country, then the harvests of those who received subsidies would be compared to those who didn't receive subsidies.

# Identification Strategy

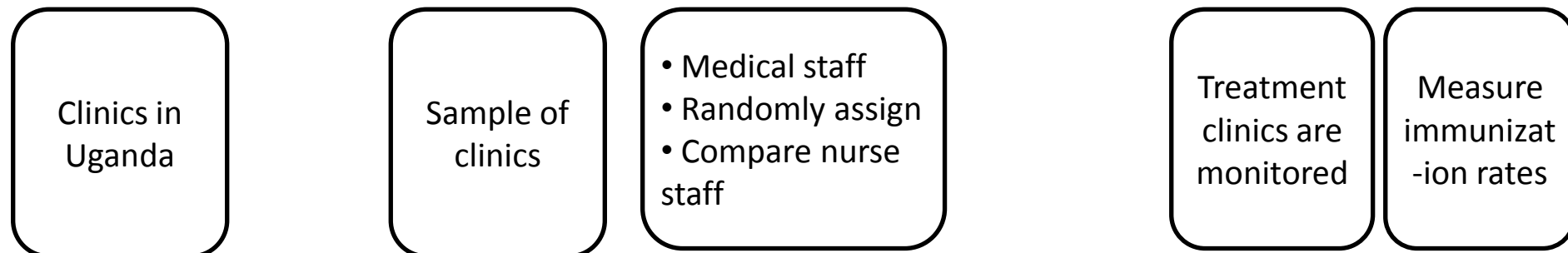


- **Research Question:** What is the impact of giving chocolate to workshop participants before class on learning outcomes?
  - Identification strategy
    - Allocation Mechanism
    - Risk to validity
  - Theory of Change

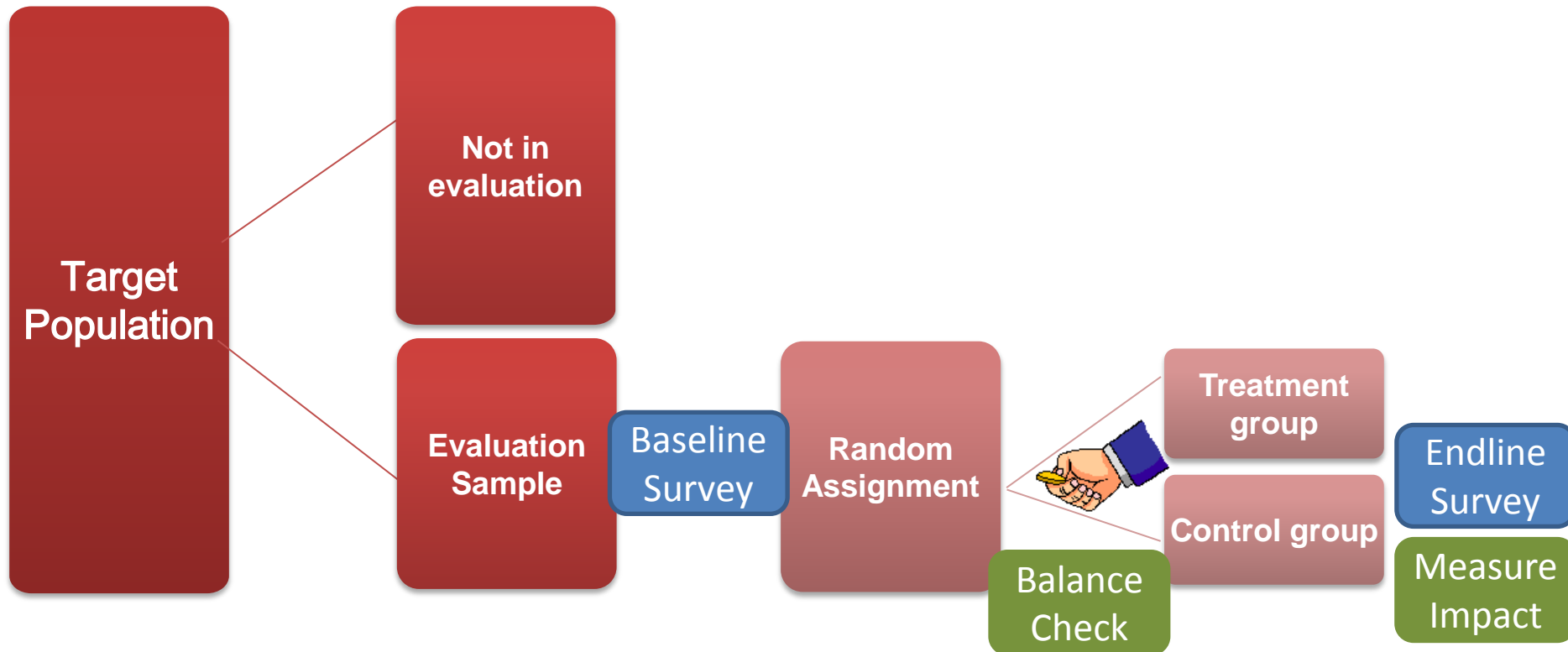
# Basic setup of an evaluation



## Example: Effect of Community Monitoring



# Basic setup of a randomized evaluation



**Example:** Effect of Community Monitoring

Clinics in Uganda

Random Sample of clinics

- Count medical staff
- Randomly assign
- Compare nurse staff between C and T groups → are they balanced?

Treatment clinics are monitored

Measure immunization rates

# Annex





# Programme evaluation example

## Community participation in education



# Programme evaluation example

## Context



- Enrolment in primary school is relatively high
- BUT nearly 50% of children in rural India are functionally illiterate anyway
- Can getting the community involved in the education system address this issue?





# Programme evaluation example

## Needs Assessment



Evaluate the needs of the relevant individuals/communities

- Who is the target population?
- What need will the programme fill?
- What are the programme benefits?
- What are the alternatives?



# Programme evaluation example

## Theory of Change



Evaluate how the programme will address needs outlined in the needs assessment

- What are the requirements to meet the needs?
- Why and how are these requirements currently lacking or failing?
- How will the programme provide these requirements?
- What services will be offered?

In other words, what is the intervention being offered?



## Process evaluation



### Evaluate how the intervention is being implemented on the ground

- Are basic tasks being completed?
- Are the services being delivered?
- Is the intervention reaching the target population?
- Is the intervention being completed well/efficiently and to the beneficiaries' satisfaction?



## Impact evaluation



### Evaluate the impact of the programme

- Did it have the expected effect?
- If not, was the effect:
  - Smaller or bigger than expected?
  - Negative instead of positive?
  - Non-existent?
- Did enough people receive the programme to ensure the results are sound?
- Can the results be generalised to other settings?

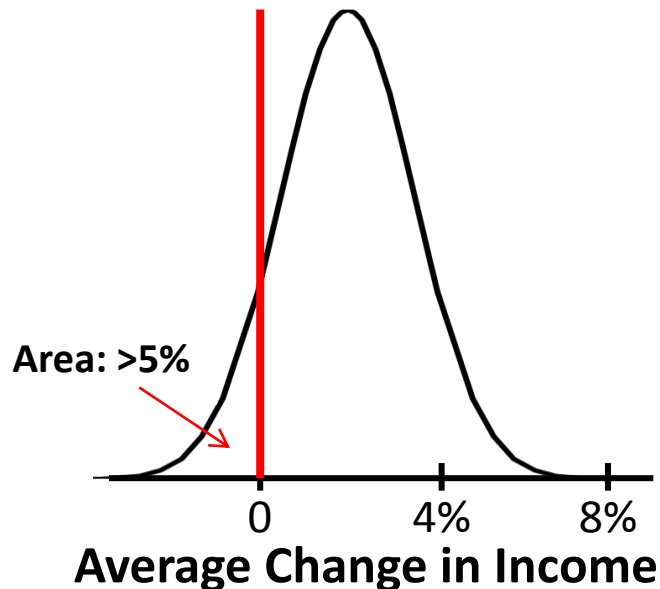
# Impact



## Method 4 - Randomised Evaluation:

Effect: 3% increase in vaccinations

→ but the estimate is not statistically significant at the 5% level



→ We cannot tell whether the observed increase is due to chance or an actual increase in income