

A close-up photograph of industrial rubber rollers, showing their textured surfaces and circular shapes, set against a background of warm orange and red lighting.

# Industrial Rubber Products – *Private Companies Report*

- *Profiles the top private US producers and distributors of industrial rubber products*
- *Analyzes outlook for industrial rubber products*
- *Reveals annual sales and employment*

*An essential tool if you are involved with...*

- \* ***Mergers and Acquisitions***
- \* ***Cooperative and Licensing Agreements***
- \* ***Joint Ventures***

# Industrial Rubber Products

Report Publication Date: April 2001

Price: \$3,200

Pages: 299

*Industrial Rubber Products - Private Companies Report* profiles more than 150 private U.S. producers and distributors of industrial rubber products. This information will assist in making decisions concerning acquisitions, joint ventures and cooperative agreements.

Examine the report highlights, sample pages and table of contents on the following pages and see how *Industrial Rubber Products - Private Companies Report* can serve as a valuable decision making tool for your company.

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# List of Contents, Tables and Charts

This new report profiles more than 150 private U.S. companies active in the industrial rubber products industry. To frame the industry, Freedonia analysts have prepared an overview of the market and general industry. The analysis explores the key indicators that drive demand, highlights company capabilities and annual sales, identifies private company characteristics and shows regional concentration.

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# Companies Profiled

\* *Sample profiles  
on pages 4 and 5*

Abtrex Industries Inc.  
Acadia Elastomers Corp.  
Clipper (JM) Corp.  
Petro-Flex Rubber Products Inc.  
Accurate Elastomer Products Inc.  
Ace Hose & Rubber Co. Inc.  
AGC Inc.  
Akron Gasket & Packing Enterprises Inc.  
Alco Industries Inc.  
Belko Corp.  
Rice-Chadwick Rubber Co.  
Sperry Rubber & Plastics Co. Inc.  
Aldan Industries Inc.  
All-State Industries Inc.  
ALERT Mfg. & Supply Co.  
All-State Belting Co.  
American Hose & Industrial Rubber Inc.  
Rubber Corp. of America  
American National Rubber Co.  
American Phoenix Inc.  
American Roller  
American Rubber Products Corp.  
Ames Rubber Corp.  
Apache Hose & Belting Co. Inc.  
Armada Rubber Mfg. Co.  
ARS Mfg. Inc.  
ASGCOMfg. Inc.  
ATCO Products Inc.  
Atlantic India Rubber Co.  
Baxter Rubber Co.  
Belting Industries Co. Inc.  
Biltrite Corp.  
Endura Rubber Flooring  
Bixby International Corp.  
BRC Rubber Group Inc.  
Hawkeye Rubber Mfg. Co.  
Brown (DS) Co. Inc.  
BRP Mfg. Co.  
Buckeye Rubber Products  
Bryant Rubber Corp.  
Burke Industries Inc.  
CGR Valley Products Inc.  
Chardon Rubber Co.  
Chemprene Inc.  
Chicago-Allis Mfg. Corp.  
Coilhose Pneumatics Inc.  
Freelin-Wade Co.  
Collins & Aikman Co.  
Akro Corp.  
Connor Corp.  
Cooley Group Holdings Inc.  
Cooper (Herbert) Co.  
Crest Rubber Co.  
Crossville Rubber Products Inc.  
Da/Pro Rubber Inc.  
Daniels (CR) Inc.  
Darling (RE) Co. Inc.  
Day International Group Inc.  
Delta Rubber Co.  
Die-Cut Products Co.

Dodge-Regupol Inc.  
Duramax Inc.  
DTR Industries Inc.  
Johnson Rubber  
Johnsonite  
Eagle-Picher Industries Inc.  
Wolverine Gasket  
Eastern Molding Co. Inc.  
Elkhart Industries Inc.  
ETCO Inc.  
Exotic Rubber & Plastics Corp.  
Fabreeka International Inc.  
Tech Products Corp.  
Flex-Hose Co. Inc.  
Flexan Corp.  
FMI Inc.  
The Flexhaust Co. Inc.  
Flexfab Horizons International Inc.  
Flexible Products Co.  
Forest City Technologies Inc.  
Freudenberg-NOK General Partnership  
Vibracoustic North America  
Fulflex Inc.  
Georgia Duck & Cordage Mill Inc.  
Gore (WL) & Associates Inc.  
Griffith Rubber Mills  
Haartz Corp.  
HBD Industries Inc.  
Carolina Rubber Rolls  
Hecht Rubber Corp.  
Hewitt USA  
GT Sales & Mfg. Inc.  
Hiawatha Rubber Co.  
IER Industries Inc.  
IMCO Inc.  
Industry Products Co.  
JAMAK Fabrication Inc.  
Janna Industries Ltd.  
Preform Sealants Inc.  
Sealform Inc.  
Unity Rubber Co. of Newbury  
Universal Polymer & Rubber  
Jason Industrial Inc.  
Timing Belt Mfg. Co.  
Jasper Rubber Products Inc.  
JGB Enterprises Inc.  
JPS Industries Inc.  
JSJ Corp.  
Sparks Belting Co.  
Kent Elastomer Products Inc.  
Lakin General Corp.  
Lauren Mfg. Co.  
Lavelle Industries Inc.  
Lawrence Industries LLC  
Legg Co. Inc.  
Longwood Industries Inc.  
Fairprene Inc.  
Rubbercraft Inc.  
Lord Corp.  
Lowe (Frank) Rubber & Gasket Co. Inc.  
M-tec Corp.  
RM Engineered Products  
RM/Dynex  
MacLean-Fogg Co.  
Polymer Technologies  
Reliable Power Products  
Major Rubber Products Inc.  
Mantaline Corp.  
Manufactured Rubber Products Co.  
Mark IV Industries  
Dayco Products Inc.  
Metzeler Automotive Profile Systems  
BTR Sealing Systems  
Miami Valley Gasket Co. Inc.  
Midwest Urethane Processing Co. Inc.

Mission Rubber Co.  
Mitchell Rubber Products Inc.  
Mocap Inc.  
Molded Materials Inc.  
Mule-Hide Products Co. Inc.  
Multi-Flex Seals Inc.  
Musson (RC) Rubber Co. Inc.  
Neff-Perkins Co.  
Newman Sanitary Gasket Co. Inc.  
NRI Industries Inc.  
National Rubber Co.  
NRP-Jones  
Nephi Rubber Products Inc.  
Ottawa Rubber Co.  
Pamarco Technologies Inc.  
Chicago Manifold Products  
Diamond Holding Corp.  
Parco Inc.  
Passaic Rubber Co.  
Pawling Corp.  
Presray Corp.  
Performance Polymer Technologies LLC  
Pierce-Roberts Rubber Co. Inc.  
Piqua Technologies Inc.  
Plabell Rubber Products Corp.  
Polymer Enterprises Inc.  
Polymer Industrial Products Co.  
Price Rubber Corp.  
Prince Rubber & Plastics Co. Inc.  
Quadion Corp.  
Minnesota Rubber  
Radiator Specialty Co.  
RBX Corp.  
Groendyk Mfg. Co. Inc.  
Rubatex Corp.  
RCA Rubber Co.  
Reeves Brothers Inc.  
Reiss Corp.  
Ronsil Rubber  
Rempac Foam Corp.  
Rex-Hide Industries Inc.  
Robin Industries Inc.  
Roppe Corp.  
Rubber Associates Inc.  
Rubber Enterprises Inc.  
Rubberlite Inc.  
Salem-Republic Rubber Co.  
Seal Master Corp.  
Snap-tite Inc.  
Specialty Elastomer Group Inc.  
Acme Machell Co. Inc.  
Andersen Inc.  
Kitco Inc.  
Mold-Ex Rubber Co. Inc.  
Specialty Hose Corp.  
Standco Industries Inc.  
Sterling Rubber and Gasket  
Stowe Woodward Co.  
Syntex Rubber Corp.  
Teknor Apex Co.  
Titan Industries  
Triangle Rubber Co. Inc.  
Trostel (Albert) & Sons Co.  
TSE Industries Inc.  
Unique Fabricating Inc.  
Utex Industries Inc.  
Applied Rubber Technology Inc.  
Vail Rubber Works Inc.  
Vernay Laboratories Inc.  
Wasley Products Inc.  
Precision Molding Inc.  
West American Rubber Co. Inc.  
WARCO  
Western Rubber Inc.  
Westland Technologies Inc.

# Detailed Company Profile

More than 150 private company profiles are compiled and range from detailed to brief company descriptions. (See Samples)

All companies are individually contacted and the majority of the companies verify the data.

Hard to obtain sales and employment figures, key products and services and an overview of corporate operations are provided.

## PRIVATE COMPANY PROFILES

### Acadia Elastomers Corporation

5251 Concourse Drive Northwest  
Roanoke, VA 24019  
County: Botetourt  
County Code: 51023

Phone: 540-265-2700  
Fax: 540-265-2767  
Web Address: <http://www.acadiapolymers.com>  
<http://www.jmclipper.com>

Annual Sales: **SAMPLE PROFILE**  
Employment: **SAMPLE PROFILE**  
Principal Owner: **SAMPLE PROFILE**  
Key Executive: **SAMPLE PROFILE**

Key Products: rubber seals, molded rubber products and injection molded plastics

Census Code SIC(s): 3053; 3061; 3069; 3089

SIC Description(s): gaskets, packing and sealing devices; molded, extruded and lathe-cut mechanical rubber goods; miscellaneous fabricated rubber products; miscellaneous plastic products

Acadia Elastomers is a manufacturer of rubber seals, molded rubber products and injection molded plastics. The Company operates through three divisions: Acadia Polymers Incorporated (Roanoke, Virginia), JM Clipper Corporation (Nacogdoches, Texas) and Webster Plastics (Fairport, New York). Acadia Elastomers is part of The Jordan Company LLC (New York, New York), a holding company for over 40 firms with aggregate sales of more than \$1.5 billion.

Acadia Elastomers participates in the industrial rubber products industry through its

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stripper rubbers, and seal and repair kits. These products are marketed under the PETRO-FLEX brand name.

The Ramco division manufactures rubber products for workovers. These products are marketed under the RAMCO brand name and include diaphragms, hammer union seals, oil saver rubbers, pipe wipers, rod strippers, blowout preventer

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PROFILES

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# Brief Company Profile

These profiles give you insight into the operations of private companies, and can help you:

- Identify companies for investment, merger, and/or acquisition opportunities based on size, products, and location.
- Evaluate the position of your competitors based on sales and/or employment figures.

## PRIVATE COMPANY PROFILES

### **NRP-Jones**

711 Daytona Street  
La Porte, IN 46350  
County: La Porte  
County Code: 18091

Phone: 219-362-9908  
Fax: 219-324-0815  
Web Address: <http://www.nrpjones.com>

Annual Sales:

Employment:

Principal Ow:

Key Executive:

**SAMPLE PROFILE**

Key Products: oilfield rotary hose, industrial hose, hydraulic hose, handmade hose, assemblies and molded rubber goods

Census Code SIC(s): 3052; 3061

SIC Description(s): rubber and plastic hose and belting; molded, extruded and lathe-cut mechanical rubber goods

NRP-Jones manufactures oilfield rotary hose, industrial hose, hydraulic hose, handmade hose, assemblies and molded rubber goods. The Company has three subsidiaries: Nephi Rubber Products Incorporated (Nephi, Utah), Jones Enterprise Incorporated (La Porte, Indiana) and Hy-Tek Hose & Coupling (Kingsbury, Indiana). Nephi Rubber Products makes various types of hose, while Jones Enterprise manufactures hydraulic hose fittings. Hy-Tek Hose & Coupling is a producer of hydraulic hose assemblies. NRP-Jones operates a 240,000-square-foot manufacturing plant in Nephi, Utah and one in La Porte, Indiana. The Company markets its products primarily to the oil drilling industry. NRP-Jones makes rotary hose up to 95 feet long for top-drive oil rigs.

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# Market Overview

The Market Overview Section discusses factors influencing supply and demand, including the outlooks for manufacturing and industrial rubber products.

This information helps you:

- Determine what external factors will impact future supply and demand
- Measure your market and sales potential based on supply and demand forecasts
- Propose new areas for product development based on market trends & innovations

## MARKET OVERVIEW

### Mechanical Rubber Goods

Sales of mechanical rubber goods are forecast to increase 7.7 percent per year to \$1.2 billion in 2005. The average growth in the industrial rubber product market will be primarily attributable to expanding demand for plastic elastomers, particularly in the displacement market in various markets. The majority of mechanical rubber goods, such as vibration control products, profiles, trim and weatherstripping, find the bulk of their applications in motor vehicles.

Types -- Mechanical rubber goods accounted for 55 percent of total industrial rubber product demand in the US in 2000. The mechanical goods segment encompasses molded, extruded and lathe-cut goods, which range from wiper blades and weatherstripping to engine mounts and small washers. The majority of these products are designed for sealing, insulating, vibration control and aesthetic applications.

Sales of molded rubber goods, which accounted for 71 percent of the mechanical rubber products market in 2000, are expected to see above-average growth through 2005. This segment encompasses all rubber goods that are produced via injection, compression or transfer molding techniques and are valued for such qualities as resiliency, insulation, cushioning, flexibility, and vibration and/or noise dampening.

### FACTORS AFFECTING OTHER INDUSTRIAL RUBBER PRODUCTS DEMAND BY TYPE

Type	Factors Stimulating Demand	Factors Inhibiting Demand
Elastomeric Roofing	Favorable growth in industrial construction.  Growing reroofing applications in nonresidential and multi-family residential markets.	Decelerating expenditures for commercial construction.
Rubber Floor and Wall Covering	Superior performance in applications where chemical resistance and wear resistance are of concern.	Competition from materials such as vinyl and hardwood.
Roll Coverings	Replacement requirements for the huge installed base of equipment.	Market maturity.

(continued)

# Industry Structure

Gain a better understanding of your competition and analyze your company's position in the industry with information about the characteristics of leading industrial rubber product manufacturers including total sales, capabilities and regional concentration.

This information helps you:

- Evaluate diversification opportunities based on product lines of other private companies.
- Understand barriers to entry based on industry concentration.
- Develop positioning strategies based on size of competitors.

## INDUSTRY STRUCTURE

### Rubber Hose & Belting - Private Company Characteristics

Private companies in the hose and belting industry range from small firms such as the \$5 million Belting Industries, to large suppliers such as \$100 million HBD Industries. The majority of private rubber hose and belting companies focus on the manufacture of either hoses or belts. For example, Legg Company produces a wide range of types, including, and agricultural and industrial lightweight to heavy-duty and incline belting, while Lawrence Industries manufactures hoses for wet, dry, suction and hydraulic applications. Both of these companies have \$10 million in sales. Although the \$20 million Jason Industrial concentrates on synchronous belts, the company produces a wide range of types (e.g., transmission, V-belt, multi-rib, flat, banded and others) and serves a number of markets (e.g., industrial machinery, appliance, office equipment, lawn and garden, and commercial).

Similarly, private companies which supply both hoses and belts also offer a broad

Company	Corporate Sales (mil \$)*	Hose					Belts			Markets					
		Air Hose	Fluid Power Hose	Vehicular Hose	Water Hose	Other Industrial Hose	Unspecified	Flat Belting	Nonflat Belting	Unspecified	Aerospace & Other Transportation	Industrial Machinery	Motor Vehicles	Off-Road Equipment	Other/Unspecified
Ace Hose & Rubber	1	•	•		•	•		•	•	•				•	
Aldan Industries	20						•			•		•			
All-State Industries	40									•					•
American Hose & Industrial	5		•			•									•
Apache Hose & Belting	55-60	•	•	•	•	•			•						•
ASGCO Manufacturing	10								•			•			•
ATCO Products	10-50			•										•	•
Baxter Rubber					•	•				•					•
Belting Industries								•	•						•
BRP Manufacturing				•								•			•
Burke Industries					•	•					•				•
Chemprene	35							•	•		•	•		•	•

\* Sales are 2000 estimates of total corporate sales including products other than rubber hose and belts.



# *Report Highlights*

- Twelve private companies each have total industrial rubber product sales of over \$75 million, one of which is among the overall leaders in the US market and has total industrial rubber product sales of approximately \$1.5 billion.
- Private companies are significant players in individual market segments, such as mechanical rubber goods, hose, belting, flooring, roofing and roll coverings.
- The mechanical rubber goods segment has the largest number of private competitors, most of which produce molded rubber products.
- The US industrial rubber products industry has been undergoing a major restructuring process for over a decade, with private firms serving as both purchasers and acquisition targets. One notable trend has been the purchase of formerly public companies, or units of public companies, by private equity firms.
- California has the largest concentration of industrial rubber product establishments with over 300, followed by Ohio and Texas with over 200 each.
- Sales of industrial rubber products in the US are forecast to rise 6.9 percent per annum to nearly \$23 billion in 2005.

# *About The Freedonia Group*

## *Advantages of Freedonia Reports*

The Freedonia Group, Inc. is a leading international industry report/database company.

Since 1985, Freedonia has published over 1,600 titles covering areas such as building materials, chemicals, plastics, industrial components and equipment, household goods, coatings and adhesives, health care, packaging, security, and many other industries.

Private companies reports encompass not only Freedonia's notable industry forecasts, but also market shares, product information and sales and employment figures for **private companies**. Corporate analysts are constantly monitoring privately-held companies to provide the most up-to-date and comprehensive profiles. Freedonia is able to gather and prepare this proprietary information based on our reputation as a leading market research firm.

By obtaining Freedonia's report on private companies in the industrial rubber products industry, you will be able to:

- **Identify companies for possible investment, merger, and /or acquisition opportunities** based on size, products and location.
- **Measure your market and sales potential** based on demand forecasts.
- **Propose new areas for product development** based on material trends.
- **Develop positioning strategies** based on size and geographic location of competitors.
- **Evaluate diversification opportunities** based on product lines of other private companies.
- **Understand barriers to entry** based on industry concentration and market shares.

## *Our Customers*

Freedonia's clients include major US and international companies in the manufacturing, services, consulting and financial sectors.

Typical purchasers of Freedonia studies :

- Key Executives
- Corporate Planners
- Market Researchers
- Financial Analysts
- Information Centers
- New Product Developers
- Merger & Acquisition Specialists

Since 1985 we have provided research to customers ranging in size from global conglomerates to one person consulting firms. More than 90% of the industrial companies in the Fortune 500 use Freedonia research to help with their strategic planning.

Some of Freedonia's customers in the industrial rubber products industry include: Collins & Aikman, Goodyear, MacLean-Fogg, Parker-Hannifin and Tomkins.

Because Freedonia is a source for reliable information, our forecasts have been cited in numerous publications such as *The Wall Street Journal*, *Rubber and Plastics News* and *Purchasing*.

# Related Studies and Reports

For more information about these or other Freedonia titles, please contact us at:

The Freedonia Group, Inc.

Phone: (440) 684-9600

(800) 927-5900

Fax: (440) 646-0484

## World Automotive Aftermarket

The world automotive aftermarket will grow over 6% annually to 2005. Advances will be driven by more light vehicles in use, continued maintenance and repair of older vehicles and greater use of higher value electronics. Brake parts and fuel injectors will lead gains in the large mechanical and electrical products segment. This study analyzes the US\$107 billion world automotive aftermarket by product and geographic region, and for 25 countries. It also details industry structure and profiles key companies.

#1408. . . . . 4/01. . . . . \$4,500

## World Carbon Black

Driven mainly by steady expansion in the world rubber market, global demand for carbon black will exceed eight million metric tons in 2004. While the vast majority of demand will remain linked to carbon black's use as a reinforcing material in tires and other vulcanized rubber goods, higher value special blacks will offer the market's strongest gains. This study analyzes the world carbon black industry to 2004 and 2009 by type, region and for 31 countries. It also evaluates market share and profiles key companies.

#1395. . . . . 4/01. . . . . \$4,400

## Roofing

The best opportunities in roofing will be found in reroofing applications, which account for three-quarters of demand. Thermoplastic membrane roofing will grow the fastest, with thermoplastic polyolefin (TPO) making inroads against built-up roofing and elastomeric roofing. Asphalt shingles will remain the dominant roofing material. This study analyzes the \$9.6 billion US roofing industry to 2005 and 2010 by product, market, and geographic region. It also profiles key companies and presents market share data.

#1394. . . . . 3/01. . . . . \$3,700

## Pressure Sensitive Tapes - Private Companies Report

One private firm had pressure sensitive tape sales of \$150 million in 1999 and was among the second tier of US producers. Five other private producers had tape sales of at least \$25 million, while 31 others had total sales of at least \$25 million, including products other than tapes. This report profiles 120+ private US firms (e.g., Adhesives Research, American Biltrite, Elliott Group Int., Shurtape Technologies, Venture Tape) and lists them by product and location. It also details market shares and forecasts industry demand.

#1385. . . . . 2/01. . . . . \$3,200

## World Rubber & Tire

World rubber consumption will approach 20 million metric tons in 2004. Non-tire rubber will outpace tire rubber demand, supported by mid-range elastomers used in industrial rubber hoses, belts, gaskets and weatherstripping. Tire rubber will benefit from the sale of more performance tires, which have shorter service lives than all season radials. This study analyzes the 17 million metric ton world rubber and tire industry to 2004 and 2009. It covers 6 regions and 33 countries, details market shares and profiles key firms.

#1325. . . . . 10/00. . . . . \$4,300

## Industrial Rubber Products

Sales of industrial rubber products in the US will grow over 6% annually. Gains will be driven by expanded use of geomembranes and rubber roofing and flooring. The aerospace and other transportation market will also post rapid gains, while mechanical rubber goods remains the largest product group, with most demand related to motor vehicles. This study analyzes the \$15.5 billion US industrial rubber products industry to 2004 and 2009 by type and market. It also evaluates market shares and profiles key firms.

#1309. . . . . 8/00. . . . . \$3,600

## Insulated Wire & Cable

Demand for insulated wire and cable in the US will grow over 5% annually. Gains will be driven by continuing growth in fiber optic computer networking and multimedia communications, as well as the ongoing deregulation of electric power generation. Communications will remain the largest market, even with the onset of wireless technology. This study analyzes the US insulated wire and cable industry to 2004 and 2009 by material, product and market. It also details market share and profiles key companies.

#1277. . . . . 5/00. . . . . \$3,700

## Gaskets & Seals

US demand for gaskets and seals will rise over 5% annually, with maintenance/repair/operations (MRO) market growth outpacing most original equipment manufacturer (OEM) segments. The motor vehicle market will continue to be the largest end-use, due to the wide range of applications involved. The aerospace market will provide the highest growth rate. This study analyzes the US gaskets and seals industry to 2003 and 2008 by product and market. It also evaluates market shares and profiles key producers.

#1209. . . . . 1/00. . . . . \$3,400

