

The Truck Specialists

MAJOR MOTORS

"The Truck Specialists"

Autumn 2016

INTRODUCING Isuzu's new 4X4



INSIDE:

Fleet operators:

Have you
considered
Telematics?

Are you aware
that service work
can be done at
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When you
think freezer
trucks - think
extraordinary
uses!

In my view



Welcome to our first newsletter for 2016.

First and foremost I must 'toot the horn' about the success our technical team has had again in the Isuzu Technicians Guild annual awards.

Technicians, Rosendo Rios and Magno Atanoc performed superbly to come first and second in the state awards and second and third respectively in the national competition.

I have to say it's not the first time our technicians have been prominent in this competition.

Rosendo won the event last year, followed by another of our technicians, Mick Ruff.

We have a cabinet that is gathering quite an accumulation of trophies from this competition, so it is something that we're particularly proud of.

We've always been an enthusiastic supporter of the Isuzu Technicians Guild, because the program is not just a source of trophies, but gives us the benefit of increasing our ability to find the correct solutions to technical problems.

Having a strong level of expertise in the workshop gives us a vastly better chance of getting things right the first time, enhances our reputation for workshop competence and it saves our customers time, hassle and money when they bring their truck to us for repairs or servicing.

Definitely worth mentioning is the upgrade to the NPS 75-155 4X4 model. The arrival of a genuine off road vehicle with 4 tonne capacity fills a void.

Its arrival pleases us no end as there are a number of clients who will definitely take advantage of it.

And lastly, as this is the first of our newsletters for 2016, may I wish you the best for the year. May it be a profitable one for all of us.

Bob Pearce,
Managing Director



INTRODUCING

Isuzu's new 4X4

After many years of planning, Isuzu Australia has just released the new Model NPS 75-155 4x4, with standard GVM rating of 7,500 kg.

The upgraded specification for the popular NPS 4x4 truck cab-chassis model is available in both single and crew cab.

We're rather excited by this new release because a 4 tonner 4X4 is definitely a truck that is in demand.

This series of changes results in the standard Gross Vehicle Mass (GVM) rating being upgraded to 7,500 kg for all applications, and a corresponding increase in the Gross Combined Mass (GCM) rating to 11,000 kg.

What that means is that not only does the NPS feature the largest power-plant

for its class, along with its proven off road capabilities, its extra 1000kgs of payload makes it a genuine 4 ton 4x4 Truck (based on a standard tray being fitted).

As indicated by the "dual rating" model description (i.e. NPS 75/45-155), these new models can still be de-rated for use with a car driver's licence to 4,500 kg GVM / 8,000 kg GCM rating.

Production has begun and will be available for wholesale within a week or two.

CHANGES

Achieving an unrestricted GVM rating of 7,500 kg, has involved substantial modifications to the NPS rolling chassis. Key changes are described in the following images.

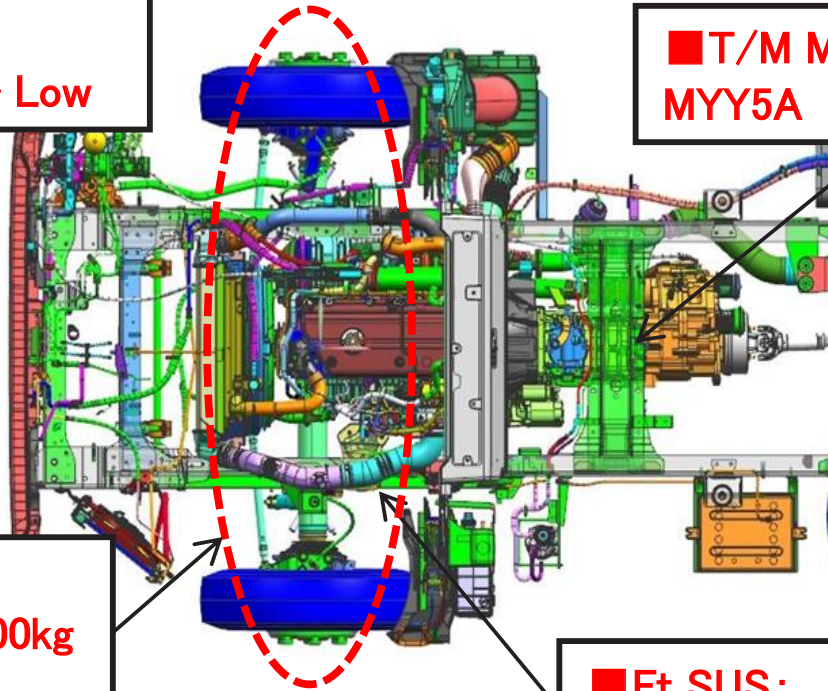
NPS GVW 7.5t Major

■ ECM:
▪ Change calibration
Torque reduction 1st Low

■ T/M M
MY5A

■ Ft AXLE:
▪ GAW 2800 kg → 3100kg
▪ Final 5.125⇒5.571

■ Ft SUS:
▪ Increase s



AXLE Change (Detail)

■ Ft DRUM :new

■ Ft HUB :new

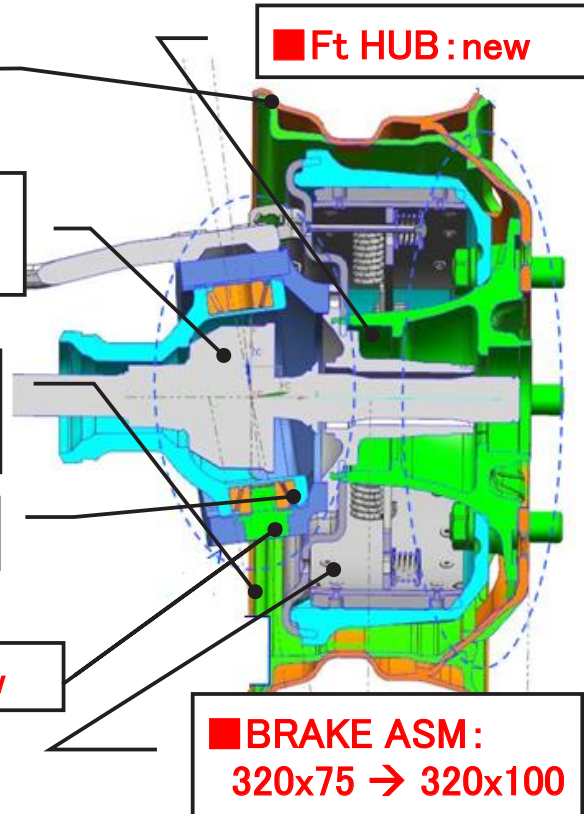
■ KNUCKLE (HOUSING) :
New

■ KINGPIN BRG :
New

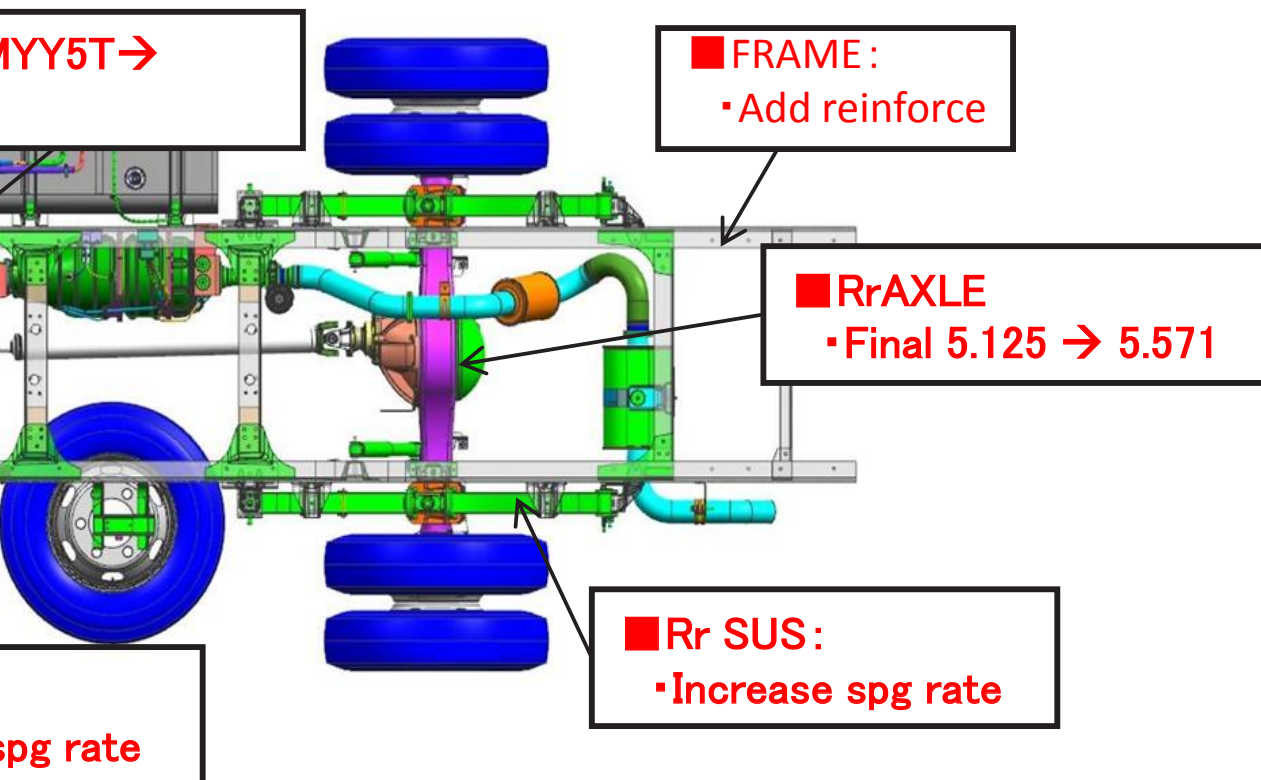
■ KINGPIN :new

■ KINGPIN COVER :new

■ BRAKE ASM:
320x75 → 320x100



change summary



Current:MY5T

MY5T, 5 speed over drive, floor shift control

Gear ratio	1st - 5.315
	2nd - 3.053
	3rd - 1.655
	4th - 1.000
	5th - 0.721
	Rev. - 5.068

Proposal:MY5A

MY5A, 5 speed over drive, floor shift control

Gear ratio	1st - 5.315
	2nd - 2.908
	3rd - 1.558
	4th - 1.000
	5th - 0.721
	Rev. - 5.068

In summary, the key changes between MY16 NPS 75/45-155 4x4 and MY15 65/45-155 4x4 are:

1. GVM Rating increased by 1,000 kg to 7,500 kg
2. GCM rating increased by 1,000 kg to 11,000 kg
3. Front axle rating increased by 300 kg to 3,100 kg. NOTE: Tyre capacity at front is 2,900 kg, so effective limit is only increased by 100 kg.
4. Front suspension spring rate increased to coincide with new front axle capacity.
5. Rear suspension spring rate increased to coincide with new GVM rating.
6. Front brake assembly size and capacity increased. Brake drum width increased from 75 mm to 100 mm.
7. Chassis cross members reinforced as per diagram above.
8. Transmission ratio set changed from MY5T to MY5A. Gap between 2nd to 3rd and 3rd to 4th gears reduced.

A background graphic featuring a stylized blue antenna emitting concentric arcs, with the word 'TELEMATICS' in a bold, sans-serif font. Below it, the words 'MULTIMEDIA' and 'BLUETOOTH' are visible in a smaller, lighter font. The overall color scheme is blue and green with a digital, high-tech feel.

FLEET OPERATORS

Have you considered Telematics?

Proving popular with fleet operators is the Isuzu Telematic system that connects a company with its trucks and drivers.

The system network encompasses GPS, GSM, servers, sensors, Google maps and more to keep a business constantly posted on everything about its vehicles.

The system delivers thousands of RPMs – revelations per minute to encompass a wide number of areas of operation:

- 1) Monitoring truck health and security. This includes live tracking, mechanical checks and theft alert.
- 2) Driver monitoring.
- 3) Fleet productivity – service reminders, automated reports and tracking usage.
- 4) Truck efficiency - arrival notification, mileage monitoring, and route adherence.

Workshop information includes automated reminders, remote access to engine data like fuel consumption, engine hours, counters and timers for scheduling of servicing and maintenance.

The Fleet Manager gains easy access to trip and time sheets in relation to working hours for maximising fleet costings and efficiency.

The dispatcher is given real time truck locations, a full audit trail to refine dispatching and routing - monitoring time at locations, road adherence etc, all at a pin point glance for all trucks in the fleet.

CONNECT PLUS

There's a more comprehensive version, called 'Connect Plus'.

This measures driver safety and efficiency and gives further engine management data such as clutch activation and state of the brakes monitoring.

Accessories include a panic button, collision alert, tilt sensor, door-open monitor, even an extra for monitoring temperatures in a refrigerated van.

The system can be retrofitted to existing trucks as well as being included in new purchases.

Our 'go to' contact for the system is Garry Francke. He can be contacted on 9365 6333 or mobile: 0413 704 008.

ISUZU TECHNICIANS GUILD AWARDS

Our technicians take awards

Service technicians, Rosendo Rios and Magno Atanoc distinguished themselves in the recent Isuzu Technicians Guild awards.

The Isuzu Trucks Technicians Guild has been running since 1988 with the aim of supplying service technicians with the most up to date Isuzu product and technical information.

The program is an additional form of training as it is based around the Isuzu product, service issues and related topics.

It stages a competition each year which is hotly contested by service technicians from around Australia. Major Motors has always figured prominently in them.

In this year's event, Rosendo took first place with Magno second in the West Australian awards while in the national competition after tying equal first, Rosendo finished in second place with Magno third.

Rosendo is based in our Forrestfield workshop while Magno takes to the road as he is part of the Malaga branch's mobile service fleet.



Magno Atanoc



Rosendo Rios



Are you aware that service work can be done at your premises?

A key feature of our service team in recent years is that we have made considerable additions to the mobile service fleet.

The fleet of mobile workshop service vehicles are manned by fully qualified Isuzu diesel mechanics, available 7am to 5pm, to call out to your premises to undertake service work.

A limited amount of repairs can also be handled through them.

The advantage to our customers of using this service is of course one of convenience.

By us coming to you, we can save you the time required to bring your vehicle into our workshop and that means having your truck back in action within a shorter time.



If you would like to have a mobile mechanic call on you for your truck's next service, the contact numbers are as follows:

- **Forrestfield:** 0418 954 827
- **Malaga:** 0419 041 899

There's also a 24 hour breakdown service available through the following contact numbers:

- **Isuzu Assist Breakdown service:**
1800 947 898 (for vehicles under manufacturer's warranty)
- Emergency after-hours breakdown service:
- **Forrestfield:** 0418 954 827
- **Malaga:** 0400 017 897
- **Port Hedland:** 0407 779 292



When you think freezer trucks – think extraordinary uses!

If ever there was a client of Major Motors with a wide assortment of vehicles undertaking a multitude of tasks, it has to be Truck Freezer Rentals, a Perth company that hires out refrigerated vehicles and coolroom/ freezer trailers.

A broad range of tasks?

Surely the user of refrigerated vehicles is simply the food industry? While the food industry is by far the biggest hirer of vehicles from Truck Freezer Rentals, they're certainly not the only ones.

"It's quite amazing the range of uses our vehicles have been put to," says company director, Dean Strachan.

"When you start thinking temperature control, the range suddenly widens," he said.

Would you believe one truck was used for transporting a load of captured locusts from Western Australia to South Australia.

The locusts, tranquilised by being chilled, were thawed out after their journey and used in a scene of the television series, McLeod's Daughters.

And on another occasion their vehicles were used to house and transport sub-sea ROVs which are specially designed for cold underwater conditions.

FREEZER TRUCKS



Truck Freezer Rentals equipment has also been used for transporting computer equipment and a host of other items that have required constant temperature transport.

In order to meet the enormously varied needs of its customers, Truck Freezer Rentals, a family owned business has a large, highly diversified fleet based at its premises in Morse Street, Bibra Lake.

There are close to 60 vehicles ranging from one pallet vans to 14 pallet trucks, reefer trailers, coolrooms and freezer trailers. They also supply refrigerated sea containers.

As mentioned, most of the company's clients are in the food industry, many of them industry leaders in food distribution and catering.

The company also offers a range of mobile cool-room and freezer trailers, ideal for marketing and promotional

events, catering purposes and private functions.

We're happy to add that a significant part of the Truck Freezer Rentals fleet are Isuzu trucks and just lately, five DMaxs fitted with refrigerated cabinets were added.

The company has also recently purchased an NQR 450 and an NPR 400. So why the five D Maxs?

Dean says he considers them to be excellent value.

"Apart from the price which is good value, they're fitted with Isuzu engines which I am extremely impressed with," he said.

"I like the idea of these vehicles having a truck design engine. It means reliability and good resale value which is what every fleet operator wants," he said.

MAJOR MOTORS *Let's Roll Sale*

2015 NPR 300 (3T) SHOW TRUCK CREW CAB

FROM **\$79,888*** DRIVE AWAY

Finished in stunning Gunmetal Grey duco, chrome wheel covers, AMT, bullbar, 7 seater, dropside steel tray. A88634



2015 NLR 45-150 SWB TRAYPACK CAR LICENCE-OVER 2T PAYLOAD!

FROM **\$42,990*** DRIVE AWAY

While stocks last promotion. 3.1m dropside alloy tray, reverse camera, 5-speed manual transmission, 150hp turbo diesel, air-con, car licence and ready to go. A92161



2015 NPS 300 4X4 3T CREW CAB

FROM **\$84,990*** DRIVE AWAY

Big 5.2ltr turbo diesel, High/Low 4x4, 3.6m dropside steel tray, 7 seater, limited stock. Brand new and ready to go. A85777



2015 NPR 45-155 PREMIUM TRADEPACK

\$57,990 = \$199pw
NO FINANCIALS REQUIRED*

5.2 litre superclean Euro V Intercooled turbo diesel engine, 6-speed AMT, 4500mm alloy drop side tray with H racks, satellite navigation, towbar, genuine Isuzu polished aluminium bullbar and now with the added bonus of driver suspension seat.



2015 NPR 45-155 MWB TRADEPACK

\$54,990 = \$189pw
NO FINANCIALS REQUIRED*

Euro V SITEC Series II 5.2 litre turbo diesel engine, 6-speed manual transmission, fitted with 4.5m alloy drop-side tray with removable 'H' racks, towbar, alloy bullbar and now includes sat nav. Can be driven on a car licence. A75562



2015 NPR 65-190 3T 6 PALLET TAUTLINER

FROM **\$74,990*** DRIVE AWAY

In stock and ready to go, 4.2m long (6 Pallet) curtain sider, nose cone, big 190hp Turbo Diesel Isuzu power plant! 6-speed manual transmission. A95139



2015 NPR 300 (3T) CREW CAB FACTORY TIPPER

\$61,888* DRIVE AWAY

Yes a 7 seater with a factory built 3.6m long tipper body, big 5.2ltr turbo diesel, 6-speed manual and in stock ready to go. A81571



2015 NLR 45-150 CAR LICENCE CHILLER/FREEZER

\$79,999* DRIVE AWAY

5-speed manual, 150hp turbo diesel, 2 pallet capacity, pallet width side door and in stock ready to go. A92314



2015 NQR 450 (4.5T) TRAYTOP/TOOLBOX COMBO

FROM **\$79,888*** DRIVE AWAY

Big 185hp turbo diesel, 4.5m dropside steel tray, 2 x traytop mounted toolboxes with gas strut doors, pull out shelves, drop down bench. A87109



2013/14 NLS 200 ALL WHEEL DRIVE CREW CAB

FROM **\$59,999*** DRIVE AWAY

Car Licence, 6 seater, AWD, 3.5m dropside steel tray, 150hp turbo diesel, in stock and ready to go. A72912



2013 AUTO FVY 1400 6X4 11m³ TIPPER

\$189,888* DRIVE AWAY

In stock and ready to go, 11m³ Hard Ox tipper, Allison auto transmission, 295hp, brand new and good to go.

MAJOR MOTORS "The Truck Specialists"

Call Major Motors or visit www.majormotors.com.au

789 Abernethy Road, Forrestfield. Ph: 08 9365 6333

324 Stock Road, O'Connor. Ph: 08 9331 9331

We share the load.

ISUZU
RELIABILITY IS EVERYTHING

*Drive away price includes GST, stamp duty, 12 months registration and dealer delivery. While stocks last. *Truck does not include building supplies and equipment. *Based on \$0 deposit Drive Away, 60 month term paid monthly in advance and 30% residual (balloon). Applicable to approved business applicants and may vary according to financiers assessment. For No Financials Assessment, conditions apply. Fees and charges apply. F+S+A/ISZ10519

MAJOR BARGAINS



PRICED TO SELL

\$19,999

1999 Hino FD 10 Pallet Tautliner, 6 Cylinder engine, Manual Transmission and priced to sell. 103595



\$24,990

2006 Hino 4500 Car License Van Body, Fitted with a 4.5m Van and ready to fly out the door at a Crazy. 103331



\$27,990

2004 Mitsubishi 3.5 Tonne Crew Cab Tray, Low Low Kims, ex Local Shire, fitted with a 3.5m Drop Side Steel Tray, Towbar, Silver Duco, Air Cond and priced to move quickly! 103533



\$44,990

2005 Isuzu FRR500 30 Seat Coach Full Minespec including Built in ROP's, Air Cond Front and Rear and priced to move quickly. 103339

2008 ISUZU NNR200 Medium AMT Traytop

NOW **\$39,990**

MAJOR PAYNE

Ex Major Motors Service Truck fitted with a New 4.5m Drop Side Ally Tray with H Racks, Towbar, Bullbar, A.M.T Trans, can be driven on a Car Licence. 103608

2006 IVECO E120E24 7 Tonne Eurocargo Traytop

NOW **\$49,999**

BIG AIR

Featuring 240HP and a New 8.3m Flat Steel Tray, Air Bag Suspension and must be seen to be appreciated and reduced to a Crazy \$49,999! 103513

2010 HINO 816 Dual Cab Service Body

WRITTEN DOWN TO **\$49,999**

STYLISTER

Low Low Kims, fitted with a Tray and Service Style Body and will impress. 103566

2009 ISUZU NQR450 4.5 Tonne Tipper

NOW **\$54,990**

LITTLE MONSTER

One very careful owner since New, Automated Transmission, must be seen to be appreciated and will move quickly. 103568

2006 HINO FG 12 Pallet Tautliner

RIDICULOUSLY REDUCED TO **\$39,999**

FIRST IN BEST DRESSED

Bullbar, travelled an amazing 1 million kms & way toooooo cheap. 103339

2014 ISUZU FTR900 TRAY/CRANE/ROPS

NOW **\$159,990**

CASINO ROYALE

Fitted with 7m Tray and Hand Rails, Full remote PK9001 Crane, and a ridiculous 9000kms. 103620

2007 ISUZU FTR900 8 Tonne Tray

NOW **\$79,990**

THE PRINCE

Fitted with a 8.4m Flat Steel Tray with Twist Locks, good kims, Syncro Trans and will amaze! 103568

2009 HINO 300 Series 816 AUTO Dual Cab

RIDICULOUSLY REDUCED TO **\$39,999**

AUTOMAN

Can be driven on a Car Licence, 3.5m Steel Drop Side Tray, low kims and just a Belter. 103470

2010 ISUZU NLR200 Van Body

WRITTEN DOWN TO **\$43,888**

SLIPSTREAM

Fitted with a 4.5m Van, A.M.T Automated Trans Low Kims, one Owner with Full History, a credit to previous owner. 103496

2008 ISUZU NPS300 4x4 Crew Service Body

RIDICULOUSLY REDUCED TO **\$49,999**

LUV THE GUV

Ex Government Truck, Boxes and More Boxes and just in Ripper Non-Miner condition. 103360

2005 ISUZU FRR525 6 Tonne Tray and Ramps

NOW **\$54,990**

BIG HORSE

Low kims, 6.5m Tray with Hyd Ramps, 225HP, 6 Speed Trans. 103562

2011 ISUZU FXZ1500 6x4 11cm³ Tipper

NOW **\$149,990**

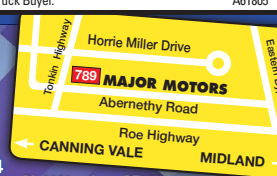
XAVIER

350HP Never Used 11m³ Tipper and would suit a New Truck Buyer. A61805

Let's get rolling in 2016

With Isuzu just achieving an amazing 27th Consecutive Year of Truck Market Leadership in Australia, Major Motors are proud to offer the following Trucks at these heavily reduced prices to "Roll" out and start work today!

9365 6333 789 ABERNETHY ROAD, FORRESTFIELD
FOR A/H USED TRUCK ENQUIRIES: SHANE 0411 140 954



DL 1141 adcorp PE18202

MAJOR MOTORS

"The Truck Specialists"

FORRESTFIELD

789 Abernethy Road
Forrestfield, WA 6058
Phone (08) 9365 6333
Fax (08) 9365 6366

MALAGA

65 Crocker Drive
Malaga, WA 6090
Phone (08) 9241 7999
Fax (08) 9249 7257

O'CONNOR

324 Stock Road
O'Connor, WA 6163
Phone (08) 9331 9331
Fax (08) 9331 9339

PORT HEDLAND

14B Murrena Street
Port Hedland, WA 6721
Phone (08) 9172 6900
Fax (08) 9140 1966

Branch Locations & Trading Hours

FORRESTFIELD

7am – 12 midnight weekdays
8am – 12 midday on Saturdays

Isuzu Assist Breakdown service: **1800 947 898** (for vehicles under manufacturer's warranty)

Emergency after hours breakdown service: **0418 954 827**

MALAGA

7am – 5pm weekdays
8am – 12 midday on Saturdays

Isuzu Assist Breakdown service: **1800 947 898** (for vehicles under manufacturer's warranty)

Emergency after hours breakdown service: **0400 017 897**

O'CONNOR

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8am – 12 midday on Saturdays

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ISUZU