

Africa Rail 2014

1 - 2 July 2014
Sandton Convention Centre,
Johannesburg, South Africa



Investment and
development for rail
operators, end-users,
government and investors

Featuring

THE
CARGO
SHOW
Africa 2014

Transport
Security & Safety Show
Africa 2014

Africa Ports
& Harbours Show 2014

Aviation
Outlook Africa

Signalling
& Train Control
WORLD

Transport
Africa
Awards

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It's all about efficiency

Africa Rail is the leading marketplace and ideas exchange for African railway operators, end-users, investors and governments hungry for innovative solutions to develop and expand within Africa. A platform for thought leaders and disruptors to present their ideas and solutions to Africa's transport community.

ROUNDTABLES

Share ideas, discuss topics and debate solutions to develop Africa's railway sector and boost efficiency

DISCOVER

The latest trends in rolling stock, safety, signalling and train control, station infrastructure, design, development and railway innovation

PROJECT KNOWLEDGE

Understand what the top railway projects in Africa require and how your company can get involved

FREE CONFERENCES

Get technical and operational knowledge and tools to improve your business and boost efficiency





Dr Siv Bhamra
Railway Systems
Director
Crossrail
United Kingdom

Learn from one of Europe's biggest mega projects

The Crossrail project has been called the railway that will transform the United Kingdom. This project represents the most significant feat of engineering ever undertaken in the United Kingdom. Not only is this one of the most successful megaprojects in railway history, the project has also boosted a range of industries, creating and safeguarding jobs and providing tens of thousands of opportunities for UK businesses.

Crossrail is the largest addition to the UK's transport network in 50 years. The progress on this railway project is something the whole world has been monitoring. This presentation will give African operators an understanding of true innovation, time precision and planning.

Siv Bhamra will be sharing his insight on Europe's largest construction project and how the Crossrail project managed to expand their systems without disrupting the operational function of existing railway lines.



Adeseyi Sijuade
Managing Director
Nigerian Railways
Corporation,
Nigeria



Prof. Muyenga
Atanga
Chief Executive Officer,
Zambia Railways
Limited,
Zambia

A whole is greater than the sum of its parts

Africa is known for its abundance and opportunity. Being the world's second largest continent, it is richly endowed with a variety of resources.

So how do we enable growth in key commodities? The creation of integrated freight networks would certainly be one of the answer to the above question.

Come join Adeseyi Sijuade and Professor Muyenga Atanga as they join other African railway CEO's when discussing the opportunities that lie in the creation of an integrated African freight network.



Brown Ondego
Chief Executive Officer
Rift Valley Railways
Kenya

How to fast track the revival of a “jaded railway”

Since the mid-1990s, railways across the world have “gone commercial”, with various models of privatisation and public-private partnerships (PPPs) or private finance initiatives (PFIs) that assist the railway in its success. This is not always the case for all railway operators, especially a few in Africa.

Rift Valley Railways is no stranger to the revival of railways. In fact just last year RVR revived Uganda’s Northern line, which operates from Mombasa in Kenya to the northern Ugandan districts of Lira and Gulu. This operation had been null and void for over 20 years and was effecting the growth of trade in Uganda.

If you want to join the conversation and pick up a few tips from a man who knows what it takes to put the pieces together, join us at Africa Rail, where Mr Brown Ondego will be talking about how you can revive your railway and push for long-term profitability.



David Potter
Chief Engineer
EkoRail
United Kingdom

Africa’s giant railway projects...what’s the status on them now?

For the first time at Africa Rail, we will have in depth interviews with the masterminds behind Africa’s largest railway projects. Whether it be passenger focused or cargo and freight focused, railway operators, large cargo owners and transport end users will be there to answer the most in-depth questions. Questions on investment & costs, future tenders, timelines and project progress will be asked.

David Potter, Chief Engineer from EkoRail has been put in the hot seat! Find out where more on their latest projects in Nigeria, specifically zoning in on the opportunities and challenges of the Lagos Metro blue Line.

**Don’t miss the full African
railway programme in
February 2014**

Get involved

- Book a stand and showcase your innovative solutions to new customers
- Become a sponsor and reinforce brand awareness and business growth in Africa
- Speak and foster thought leadership about enhancing performance profitability and investment in Africa's railways
- Meet and network with Africa's top railway operators, investors, government and major end users
- Meet and host your existing customers at this exciting and informative industry event

Who should sponsor / exhibit

Construction & consulting engineers

- Rolling stock & components
- Signaling, telecommunications & train control
- Enterprise & asset management
- Equipment, maintenance & devices
- Freight & logistics infrastructure
- Permanent Way
- Legal & financial services
- Safety & security

entrance



Less than 40 stands remain!
Call me now before it's too late
 Samantha Futcher
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samantha.futcher@terrapinn.com

CURRENT VI

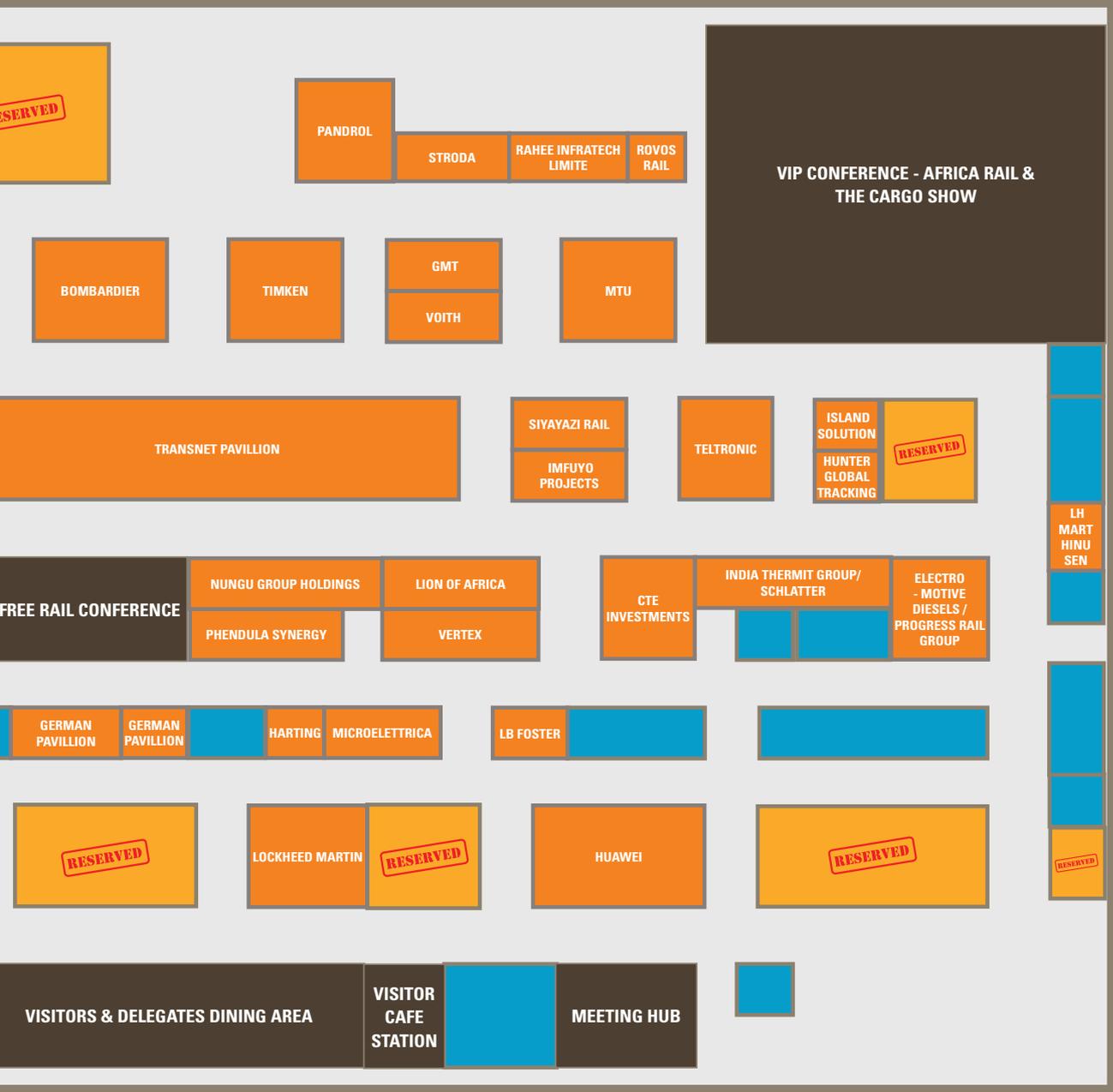


exit



confirmed	available	reserved
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* floor plan subject to change



Who you will meet

Railway authorities & operators • End-users (mines, manufacturing, agribusiness & more) • Government & municipalities • Ports authorities & operators • Financiers & investors • Freight & logistics operators • Intermodal hub operators • Terminal operators

SP PARTNERS

Logos for Valley Railways, Nigerian Railway Corporation, and starbow are displayed in this section.

Who should sponsor / exhibit

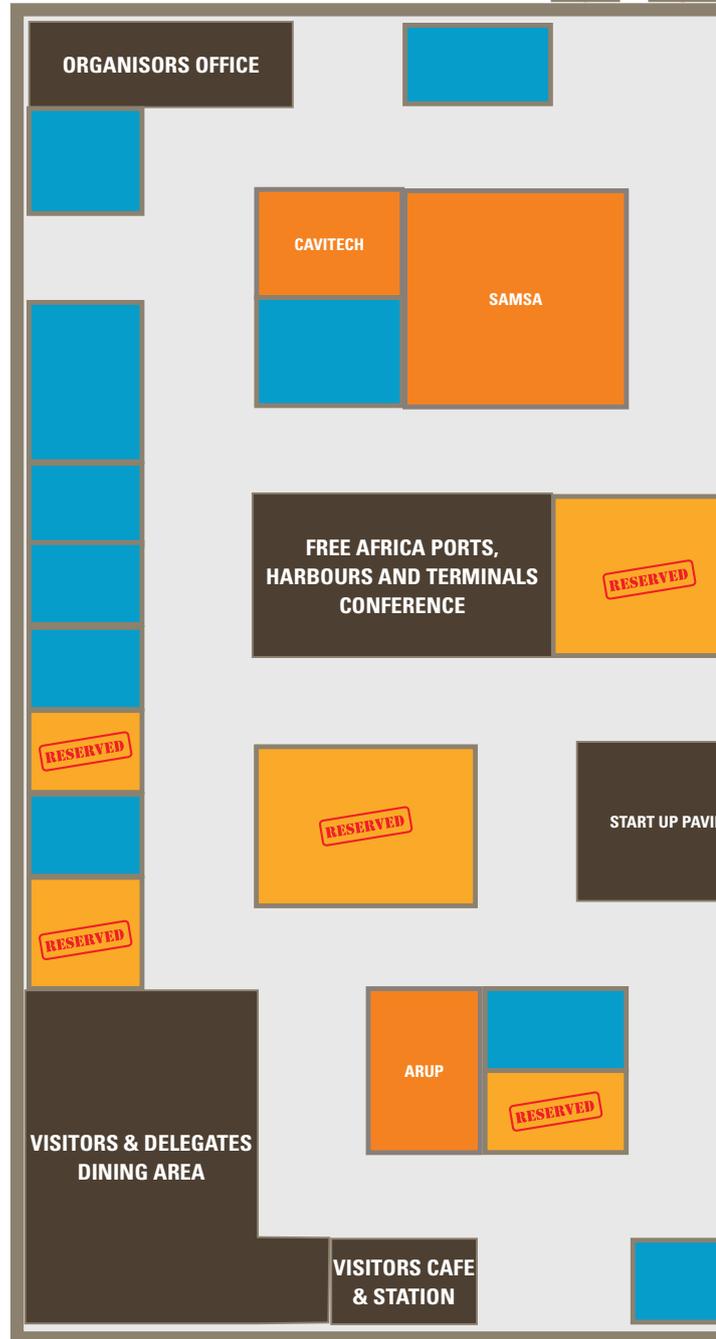
Turnkey port infrastructure • Cranes, conveyers & heavy equipment • Enterprise and asset management • Communications systems • Financial, insurance, risk & legal consultants • Warehousing, bulk storage & tanks • Engineering & construction • Security contractors, technology & consultants • Immigration & border control systems • Environment services/ consultants & dredging

Who you will meet

Port authorities & operators • Terminal owners & operators • Intermodal hub operators • Government, municipalities, navy & port regulators • Financiers & Investors • Shipping • Freight Forwarders, logistics & supply chain • End users from Mining, oil & gas, manufacturing, agribusiness, automotive, retail • Revenue services, customs & excise

CURRENT VIP PARTNERS

entrance



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exit

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available

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If you are considering exhibiting call me
now before it's too late**

Tendekayi Mutandagayi
+27 11 516 4028 or email
tendekayi.mutandagayi@terrapinn.com.com

Transport Africa Awards

Tuesday, 1 July 2014
The Hilton Hotel, Sandton,
Johannesburg

The 7th annual Transport Africa Awards are designed to celebrate the continued growth and success of the railway sector in Africa and to focus on some of the exceptional performers within the industry in the past year.

Sponsorship of the Transport Africa Awards 2014 is the perfect way to associate your organisation with excellence in the railway sector. Sponsoring will highlight the role you play in facilitating this success and being an integral part of the forward development of the industry.

The 10 hotly contested categories include:



1
Transport Personality
of the Year



2
Best African
Rail Operator or
Concessionaire



3
Best Port/Harbour
Operator or Terminal
in Africa



4
Best Service
Provider



5
Transport Innovation
Award



6
Best Financial
Support



7
Best Skills
Contributor



8
The Best
infrastructure project



9
Transport Green/
Sustainability Award



10
Transport Safety and
Security Award

Learn more about the awards and how to nominate visit
www.terrapinn.com/africarail

To sponsor a table or category contact Samantha Futcher on +27 11 516
4033 or email

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Introducing

THE CARGO SHOW

Africa 2014

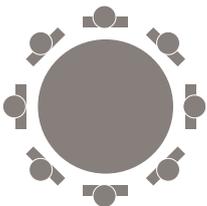
Who you will meet

All cargo owners in the following industries:

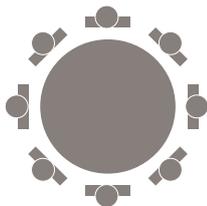
- Minerals
- Oil, gas & petroleum
- Agribusiness
- Manufacture - e.g. steel, automotive etc
- Retail
- Wholesalers & distributors
- Government
- Import & export agents

Who should sponsor / exhibit

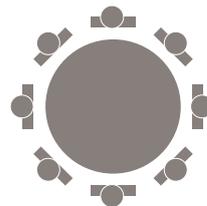
- Transport operators, carriers & forwarders
- Handling infrastructure & equipment
- Security, customs & tracking
- Supply chain systems / MIS
- Intermodal hubs & distribution parks
- Freight insurance & finance
- Consultants & legal



How to optimise heavy haul export potential



Developing a unique freight service for low tonnage customers



Finding, planning and using innovative distribution methods

Transport

Security & Safety Show

Africa 2014

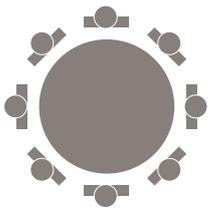
Who you will meet

Heads of security, safety & risk from:

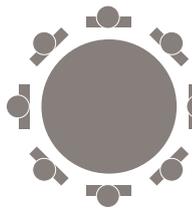
- Transport authorities - airports, ports, rail, road
- Transport operators - airports, ports, rail, road
- Cargo owners / handlers / agents / freight Forwarders
- Emergency services and police
- Government & intelligence services
- Border control, customs & immigration

Who should sponsor / exhibit

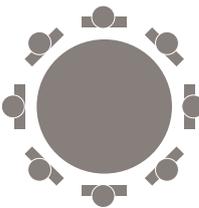
- Access control, biometrics, smartID
- Screening technology
- Communication, surveillance, CCTV
- Cyber security, IT & big data
- Perimeter security, intrusion detection
- RFID, tracking, seals & labels
- Border control systems
- Aircraft, road transport and ship security
- Systems integration
- Security agencies, training & consultancy



How to quantify the costs and consequence of a security breach



How to keep cargo secure along the supply chain



How to identify vulnerabilities in security

The Facts

Don't just take our word for it...

Africa Rail is Africa's largest and leading railway conference and exhibition for railway operators, end users (mines) and investors. But don't just take our word for it! Here is what some of the past attendees to our show have said:

"Terrapinn has put a lot of effort into the smaller details of the show; I have really enjoyed this year's event."

Honourable Ntuthuiko Dlamini,
Minister, **Ministry of Public Works and Transport, Swaziland**

"We are a firm supporter of Africa Rail, you can be sure to see us here again next year."

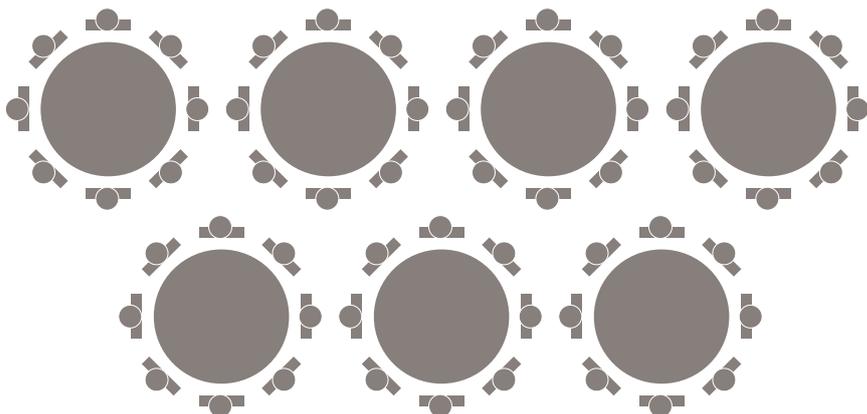
Lucky Montana, Group
CEO, **PRASA, South Africa**

"The pleasure and honour was really on me to be part of this great event and I really enjoyed every moment of it. Every time I have attended this event, it has always been an opportune moment for learning from some of the most experienced men and women in our profession."

Henry Chimwaza, CEO, **Central East African Railways, Malawi**

Roundtables

Roundtables are catered to stimulate conversation between attendees with similar geographic, technological and challenge based issues. Prepare to engage directly with CEOs, board members and key executives in these interactive peer to peer sessions.



4000 ATTENDEES

400 VIP's

1-2-1 PARTNERING

200 EXHIBITORS

92 SPEAKERS

63 INTERACTIVE
ROUNDTABLES

60 COUNTRIES

2 DAYS

1 BIG
IDEA
|||
ROI **BOOK
NOW**

10 reasons to attend

- 1** Learn how to meet capacity ahead of demand to maximise the potential for intra-African trade
- 2** Adopt the latest trends in moving bulk cargo for mines, manufacturers, agribusiness and automotive industry
- 3** Learn how to capitalise on opportunities in the African transport network
- 4** As an end-user, engage with the transport operators to improve your supply chain logistics
- 5** Uncover the secrets to building efficient intermodal points for regional rail networks
- 6** Learn how to build infrastructure capacity ahead of demand
- 7** Receive tips on how to revive your railway and push for long-term profitability
- 8** Get updates on regional railway infrastructure and procurement projects
- 9** Become the partner of choice for upcoming tenders by meeting all the government operators in one place
- 10** Network and build relationships with key stakeholders

Reserve your place today



The earlier you book the more you'll save.

It's really easy to book your place online. And our online calculator will ensure you take advantage of the best deal.

Book now at terrapinn.com/africarail



Register now and get the discounted price - on your phone.

Scan this QR pattern with the camera on your smartphone and register.

Don't have a QR reader app? You can download one for free from the App Store. Don't have a smartphone? You can also register and get the offer on our website www.terrapinn.com/africarail

Package	Before 14 February	Final Price
VIP Conference	R7 125+VAT R997,50 = R8 122,50 Save R8 122,50	R14 250 + VAT R1 995 = R16 245
Free Conference	FREE	FREE

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(Association incorporated under Section 21)



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