

IPO INVESTOR PRESENTATION AUGUST 2017







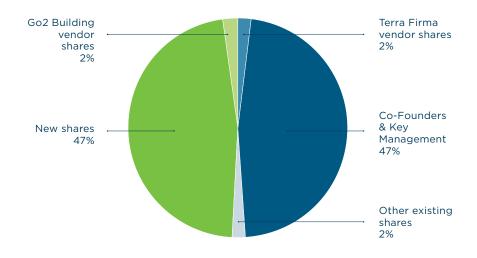
THE GO2 PEOPLE ARE A LEADING PROVIDER OF VERTICALLY INTEGRATED RECRUITMENT AND BUILDING SERVICES TO INDUSTRY THROUGHOUT AUSTRALIA.

- > Founded in 2011 by Paul Goldfinch and Billy Ferreira
- Quickly established a reputation as a leading labour hire business throughout WA & QLD with 5 offices across both States.
- Successful 2016 financial year with over \$38 million in revenue generated and \$2.2m EBITDA
- > Two core businesses: Labour Hire and Building:
 - 1. Labour Hire division has a strong foothold in the Western Australian and Queensland markets, with national growth opportunity
 - 2. Exciting potential for Building division in Rapid Build Homes sector following recent pilot successes in the Over 55s market (retirement/seniors)

- Experienced management team with strong industry expertise and capability
- ▶ IPO in September 2017 to raise funds to enable the Company to enter its next phase of growth
- ▶ \$10-12 million to be raised for the IPO at 20c, with an expected market capitalisation of \$25 million at max subscription
- > Two acquisitions lined up as part of the IPO to accelerate the growth of the Building division









CAPITAL STRUCTURE

	SHARES	OPTIONS
Currently on issue	62,333,333	15,000,000
To be issued pursuant to the Offer ¹	60,000,000	Nil
To be issued pursuant to the Acquisitions ²	5,500,000	Nil
Total	127,833,333	15,000,000

- 1. Assuming a Maximum Subscription under the Offer. In the event that the Minimum Subscription under the Offer is raised, the Company will have 117,833,333 Shares on issue upon achieving Official Quotation.
- 2. Being 3,000,000 Shares to be issued to the GO2 Building Vendors and 2,500,000 Shares to be issued to the Terra Firma Vendor. Refer to Sections 9.2 and 9.3 for details of the consideration to be provided under the GO2 Building Agreement and the Terra Firma Agreement.

CORPORATE STRUCTURE

	\$AUD
Offer price	\$0.20
Market Capitalisation post Offer	\$25 million
Cash	\$7.9 million
Debt	\$4.9 million
EV	\$22 million





BOARD OF DIRECTORS



Darren Cooper
Independent Non-Executive Chairman



Billy Ferreira

Managing Director and Co-founder



Doug Grewar Non-Executive Director

EXECUTIVE MANAGEMENT TEAM



Paul Goldfinch
Head of Investor Relations
& Growth & Co-founder



Christopher Streat
Head of Building



Ross Lovell
Head of Labour Hire



Matthew Thomson
Chief Financial Officer & Joint
Company Secretary



Peter Torre
Joint Company Secretary

ADVISORY BOARD



Fraser Kahler
Investor & Share Market Advisor



George Gear
Corporate Governance & Industrial
Relations Advisor



Clint Thorp Operations Advisor



Dario Amara
Construction & Compliance Advisor



Neal Shoobert
Financial Advisor





GO2 IS BORN • Labour Hire business incorporated • WA office opens 2012 2014 2011 AWARDED LABOUR SUPPLY CONTRACTS • Indigenous Housing Program in remote QLD communities, QLD • RCE Rail Project, WA • Warnbro Shopping Centre Project, WA 2014

NEW OFFICE

• Brisbane office opens

· Awarded Labour supply Jimblebar

Camp Expansion Project, WA

BUILDING DIVISION COMMENCES OPERATIONS, WA

- · Awarded labour supply contracts
- · Elizabeth Quay Project, WA
- · Roy Hill Project, WA
- Sunshine Coast University Hospital Project, QLD
- · National Broadband Network Project, QLD
- · Moreton Bay Rail Link Project, QLD
- Westfields Shopping Centre Extension Project, QLD
- Kwinana Freeway Project, WA
- · Victoria Park Rail Project, WA
- Joined WA Labour Hire Panel for large mining service provider
- Joined National Labour Hire Panels for tier 1 and 2 clients
- Provision of labour hire and management services for Over 55's residential development

2016

· Sunshine Coast, QLD office opens

AWARDED NATIONAL LABOUR SUPPLY AGREEMENTS

- · Awarded WA labour supply agreements
- Signed MOU agreements
- · Notice of Intention with GenerationOne
- Exclusive residential building supply to Resi Property Trust
- · Gold Coast, QLD office opens
- Exclusive residential builder for Norfolk Homes in WA
- Joined a government body Labour Hire Panel
- Signed agreement with IndraSync to provide labour hire, and use their IndraSync Technology to create "smart" homes & buildings
- Signed MOU agreements Sterling First Housing Pty Ltd - Building Over 55 houses for lease
- · Awarded National Labour Hire Agreement

2017

2015

AWARDED LABOUR SUPPLY CONTRACTS

- · GLNG Project, QLD
- APLNG Project, QLD
- QCLNG Project, QLD
- Westfields Shopping Centre Upgrade Project, QLD
- Perth City Library Project, WA
- Mitchell Freeway Expansion, WA
- Joined WA Labour Hire Panel for an engineering and construction contractor

AWARDED LABOUR SUPPLY CONTRACTS

- Westfields Shopping Centre Extension, QLD
- Toowoomba Second Range Crossing, QLD
- Gold Coast Light Rail Stage 2, QLD
- Signed Indigenous Agreement with Fairbridge Village, Pinjarra, WA
- Bunbury, WA office opens





LABOUR HIRE

- > Established revenue generating business with 5 offices throughout WA & QLD
- > Provision of temporary staffing solutions under cost plus contracts with pre-agreed margins
- > Strong track record in delivering staffing solutions to major infrastructure projects
- A recognised and respected brand
- > Proprietary database of 100,000 plus candidates
- > Established and effective operating systems

BUILDING

- > Emerging rapid build smart homes business with exciting growth prospects
 - > Momentum with small pilot housing projects
 - > Focused on the Over 55's and affordable living sector
- > Expertise in the building and installation of mining camp infrastructure
- > Developing further capability to target WA and QLD markets
 - > Multiple revenue avenues (sales, leasing, profit sharing etc.)



WILL PROVIDE LABOUR HIRE FOR THE BUILDING DIVISION'S PROJECTS



MANAGEMENT

INDUSTRY

KNOWLEDGE, SKILLS AND

NETWORKS

n.

WILL PROVIDE BUILDING SERVICES TO THE LABOUR HIRE DIVISION'S CLIENTS





EXTENSIVE TALENT DEPTH

Developed through its industry skilled recruiters our database contains 100,000 plus job candidates (casual employees, trainees and prospective employees) which cover some of the following disciplines:

Provision of temporary staffing solutions covering:

- Construction Trades
- > Electrical Trades & Technical
- > Civil Plant Operators
- Mobile Plant Operators
- > Skilled & Unskilled Labour
- Mining Operations Personnel
- > Management & Supervisory Personnel

STRONG TRACK RECORD

- Track record built delivering staffing solutions for Major infrastructure, Mining and resources, and building and construction projects in WA and QLD
- > Employed more than 1500 people last financial year
- > Contributed \$36.4 million in revenue in FY16
- Preferred Supplier contracts with Tier 1 and 2 clients
 cost plus basis with a pre-agreed margin
- ➤ Highly capable delivery team with key industry experience across all offices
- Very clear strategic plan in place to deliver consistent results
- Well positioned to grow geographical presence and convert new market opportunities

RECENT MAJOR PROJECTS

RECENT MAJOR PROJECTS INCLUDE:

- > Perth Childrens Hospital Perth, WA
- > Kings Square Perth, WA
- > Kwinana & Mitchell Freeway Expansions Perth, WA
- > Roy Hill Mine Pilbara, WA
- > Moreton Bay Rail Brisbane, QLD
- > Sunshine Coast University Hospital Kawana, QLD
- > National Broadband Network Various Areas of QLD
- > GLNG Roma 02 Roma Upstream Surat Basin, QLD
- > Fairview 4 & 5 Substation Project Surat Basin, QLD
- > GoldlinQ Stage 2 Gold Coast QLD
- > Toowoomba Second Range Crossing Toowoomba, QLD
- > Perth Stadium Perth, WA





RAPID BUILD HOMES

- A quality alternative to traditional building methods that utilises structural insulated panel systems and wet area pods as its basis.
- > Prefabricated components come to site ready for installation reducing build times significantly.
- > Cost of site labour also reduced through speed of build and prefabricated components.
- ➤ Ability to build high volume of "cookie cut" dwellings in short space of time.
- ➤ Go2 People will combine the Rapid Build method with smart technology a wireless communications system to manage lighting, entertainment and security systems in residential and commercial buildings
- > Controlled by smart phones, tablets, and voice activation capability, not cloud reliant
- > Smart technology offering provides a point of difference in the affordable housing sector, whilst remaining cost effective



TARGET MARKETS

- > Affordable Housing Market
- > Over 55's sector
- > First Home Buyer
- ➤ Mine Site Camps & Infrastructure
- **>** Education Sector

PARTNERSHIPS IN PLACE

- > Cedar Woods MOU JV to design, build & sell housing in The Rivergums development, Baldivis WA
- Resi Property Trust MOU Exclusive builder for Rapid Build Homes
- > Norfolk Homes MOU Exclusive residential builder
- > Sterling First MOU Construction of Over 55's housing for lease









ASSETS





TRUSTED SERVICES





MULTIPLE REVENUE STREAMS

LABOUR HIRE DIVISION

Typically:

- ➤ 1 day to 24 months in duration
- > 1-100+ employees per project
- > Industry knowledge held by management & recruiters
- > Database of over 100,000 candidates, harnessed by both divisions
- ➤ Provision of temporary/ casual staffing solutions on an as-needs basis
- > Cost plus contracts with a pre-agreed margin

BUILDING DIVISION

- > Direct investment
- Joint ventures
- > Strategic partnerships
- > Construction industry expertise to design and construct homes, buildings and mine site camps & infrastructure
- > Sale of houses
- > Leasing of houses and commercial buildings
- > Lump sum price or set fee under contract
- > Cost and profit sharing
- > Fixed lump sum payments
- > Construction management fees
- > Design and construction fees







TOOWOOMBA SECOND RANGE CROSSING

The Toowoomba Second Range Crossing is the largest Australian Government funding commitment to a single road project in Queensland's history. The \$1.6 billion project is a 41km road bypass route to the north of Toowoomba. When finished, it will connect the Warrego Highway at Helidon Spa in the east to the Gore Highway at Athol in the west via Charlton.

Provision of skilled trades and technical personnel, civil operators and general labour for Civil, Road Construction.





		FY 2016		
	APRIL 2017 \$000	\$000	FY 2015 \$000	
REVENUE	27,840	38,315	20,815	
GROSS PROFIT	3,195	5,215	2,811	
Gross Profit Margin	11.5%	17.00/	13.5%	
EBITDA	539	13.6%	815	
		2,207		

- ▶ 95% of FY16 revenue was generated by the Labour Hire division
- ➤ H1 FY17 revenue impacted by major projects being completed simultaneously and large workforces demobilised.
- > Business development strategies implemented to counteract this and preferred supply agreements subsequently won.
- ➤ H2 FY17 revenues are approximately 56% up on the prior corresponding period
- > Gross margin for Labour Hire Division expected to be steady at circa 10%.
- ➤ Gross margin for Building Division expected to be steady at circa 15%











2020 FOR LABOUR HIRE: BUILDING



Indicative Timetable

Key Dates - Indicative Timetable*	
Lodgement of prospectus	1 Aug 2017
Opening date of offer	15 Aug 2017
Closing date offer	8 Sept 2017
Despatch of holding statements	15 Sept 2017
Expected date for quotation on the ASX	22 Sept 2017

^{*} The above dates are indicative only and may change without notice. The Exposure Period may be extended by the ASIC by not more than 7 days pursuant to Section 727(3) of the Corporations Act. The Company reserves the right to extend the Closing Date or close the Offer early without prior notice. The Company also reserves the right not to proceed with the Offer at any time before the issue of Shares to Applicants.

Key Offer Details

	Minimum Subscription	Maximum Subscription
Offer price per share	\$0.20	\$0.20
Shares to be issued under the offer	50,000,000	60,000,000
Total number of shares on issue following the offer	117,833,333	127,833,333
Gross proceeds of the offer	\$10,000,000	\$12,000,000
Market cap (post listing)	23,500,000	\$25,600,000

Lead Manager to the Offer: JB Advisory Pty Limited





Use of Funds

- Creation of a stronger financial position to allow future growth and the ability to increase the number of labour hire employees if and when required as increased labour hire contracts are awarded
- Accelerate the development and growth of the Building Division in the Rapid Build and Smart Home sector via two acquisitions:
- Acquisitions of GO2 Building Pty Ltd (GO2 Building)
- Terra Firma Constructions Pty Ltd (Terra Firma)
- Reduce net debt position of the Company

Planned Expenditure

ALLOCATION OF FUNDS	MINIMUM SUBSCRIPTION \$10,000,000	PERCENTAGE OF FUNDS (%)	MAXIMUM SUBSCRIPTION \$12,000,000	PERCENTAGE OF FUNDS (%)
Expenses associated with the Offers	1,000,000	9%	1,200,000	9%
Voluntary Reduction in Debt	3,500,000	31%	3,500,000	27%
Fund Recruitment Business Growth	1,500,000	13%	2,000,000	15%
Fund Building Business Growth	750,000	7%	1,500,000	11%
Settlement - Terrafirma	150,000	3%	150,000	2%
Expansion of Offices/Business Development	200,000	2%	750,000	6%
TOTAL	7,250,000		9,250,000	
Balance of Working capital - Recruitment	2,000,000	18%	2,000,000	15%
Balance of Working capital - Building	750,000	7%	750,000	6%

*Note: All financial projections have been provided by the Company and are indicative only. Projections have been based on industry analysis and are subject to change. All figures '000. Disclaimer: This Executive Summary has been prepared solely for the purpose of assisting recipients in deciding whether to investigate further a possible investment in the securities of GO2 and may only be used for that purpose. This executive Summary is not intended to provide the sole or principal basis of an investment decision or any other risk evaluation and may not be considered as a recommendation by the Company, JB Advisory Pty Ltd or any other person in connection with an investment in the Company. Any recipient should determine its interest in acquiring securities in the Company on the basis of the Information Memorandum and independent investigations that it considers necessary or desirable. An investment in the Company should be considered a highly speculative investment that is subject to significant risks. Any party considering an investment in the Company should seek independent financial advice. This executive Summary has not been, and will not be, lodged with ASIC.



- > Strong industry expertise in the Labour Hire and Building sectors
- > Two core businesses, with synergies between the Building and Labour Hire divisions
- > Long-standing relationships with established Tier 1 and 2 clients
- Clear growth strategy to reach target revenue by 2020
- > Exciting pipeline of major infrastructure opportunities in Australia for Labour Hire division
- > Aligned management team, 47% shares held by Co-Founders and key management in voluntary escrow
- > Strong news flow pipeline ahead to indicate progress towards growth objectives
- > Growth into Australia's two biggest labour hire markets NSW, VIC
- > Rapid Building Method Exciting new cost effective alternative to traditional residential construction set for growth
- > Strategic partnerships in the affordable housing and Over 55's sectors
- > Expansion into NZ labour hire and building markets



THE GO2 PEOPLE



For more information please contact:

Paul Goldfinch - Growth & Investor Relations

Mobile 0479 193 903

Email paulg@thego2people.com.au

Web www.thego2people.com.au

JB Advisory Pty Limited

Ben Callanan Email ben@jbadvisory.net Mobile 0410 419 473