

Ireland Make a Break for it

Fáilte Ireland & Expedia Group Campaign



Expedia Hotels.com Virlan travelocity.

hetwire SRBITZ

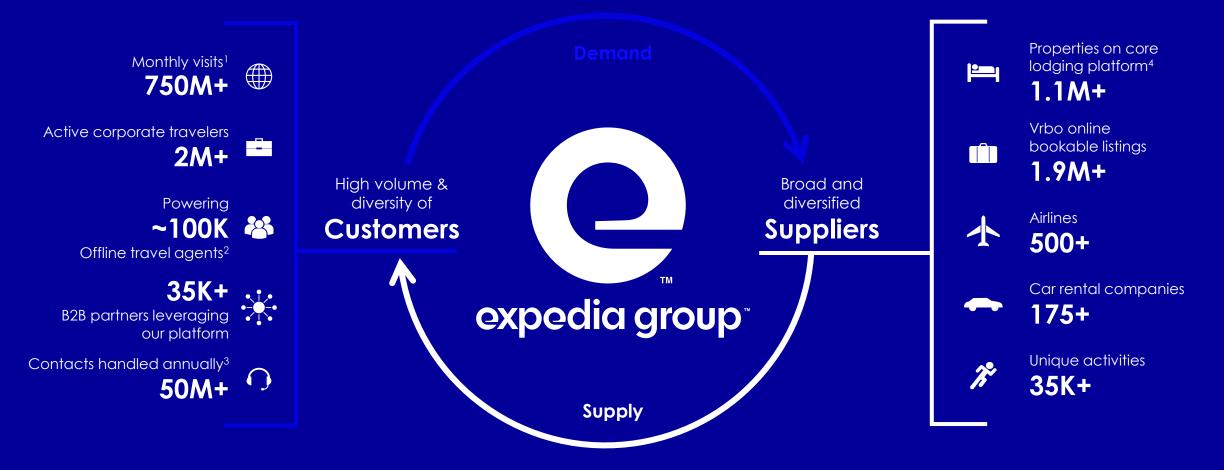
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ebookers CheapTickets CarRentals **Expedia Cruises wotff**

trivago

Who is Expedia Group?

We are the world's travel platform. Our purpose is to bring the world within reach.



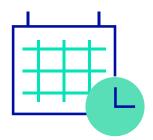
Notes: Expedia Group data shown as of 12/31/18, unless otherwise noted. ¹Monthly visits based on data for Brand Expedia, Hotels.com, Orbitz, Travelocity, Wotif, Vrbo, trivago and Hotwire combined during 2018. ²Offline travel agents based on number of sales agents in Global Customer Operations, Expedia Partner Solutions (EPS), Vrbo, Classic Vacations, CruiseShipCenters, Travel Agent Affiliate Program (TAAP). ³Contacts handled annually include calls, emails, chats and social media. ⁴ Property count as of 3/31/19, includes more than 460,000 integrated Vrbo listings.

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Book Dates

August 31st 2020 – January 22nd 2021



Travel Dates

August 31st – September 30th 2021

Dedicated Microsite & Regional Landing Pages



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Journey through the wild atlantic

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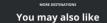


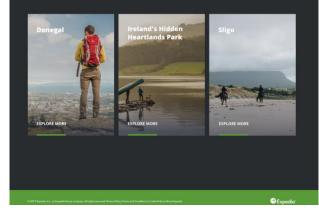


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Accommodation



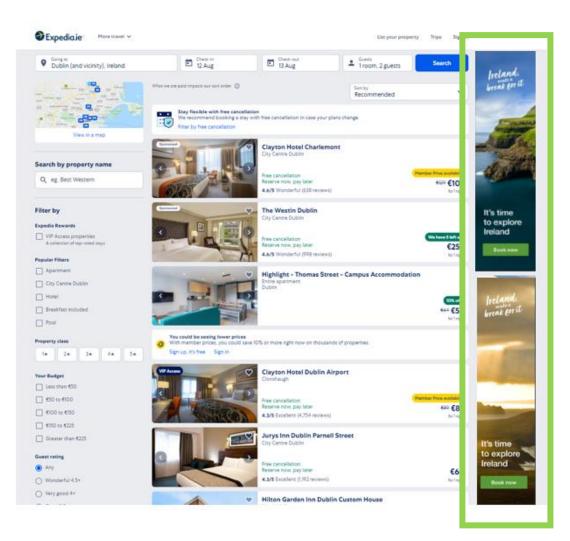


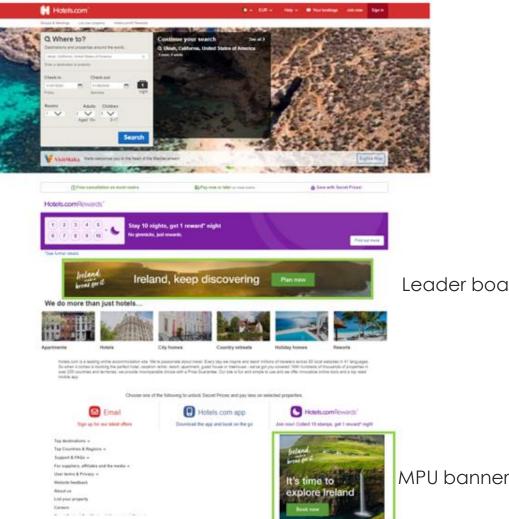


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Media Traffic Drivers on Expedia





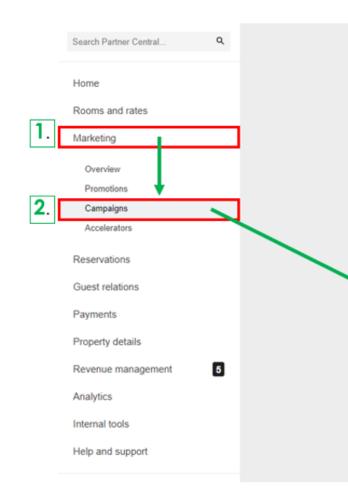
Leader board banner

Skyscraper banner

Here is how you can get involved....

Join the Campaign in Partner Central

Join by August 30th 2020



Join a marketing campaign

Join a campaign below and benefit from a promotion that is supported with advertising. Learn more.



Summer Sale - attract guests looking for a late summer getaway

This campaign will be support with onsite placements, dedicated landing pages and marketing emails.

Join By	Promotion runs	Travel Dates	Min. Discount *	Min. Length of Stay	
Aug 2	Aug 3 - Aug 17	Aug 3 - Oct 31	10%	1 - 4 nights	JOIN CAMPAIGN

Make a Break for It - Fáilte Ireland & Expedia Group

We are proud to partner with Failte Ireland on a 6-month campaign promoting Ireland and Northern Ireland hotel stays. By submitting a deal during the campaign period your property can benefit from additional marketing exposure through website, display ads and custom landing pages.

Join By	Promotion runs	Travel Dates	Min. Discount *	Min. Length of Stay		
Aug 30th	Aug 31 st – Jan 22 nd	Aug 25 - Sep 30	10%	3.	JOIN CAMPAIGN	

Audience Show to everyone	Select 'Ireland' to target domestic guests in Republic of Ireland Select 'United Kingdom' to target domestic guests in Northern Ireland	I
Offer 10% discount Applies to all rooms and rates	2. Flexibility to increase % discount to guests	
MM Internal Only Settings		I
✓ Booking Dates Aug 25, 2020 12:00 AM - Jan 15, 2021 11:59 PM		I
 Travel Dates Aug 25, 2020 - Sep 30, 2021 	3. Flexibility to add blackout dates	l
Promotion Name Use your promotion name for your own tracking. Travele	rs won't see it.	
Name Failte Ireland H2 2020 MeSo Campaign	always provided with clear and accurate information regarding promotions that you make available for display on our websites. By selecting create, you agree that your promotions comply with all a	plicabl

Create your own discount promotion

What works?

Recommended promotions





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Minimum Length of Stay

Currently domestic length of stay is at 2.4 days Incentivise guests to stay longer

Value Add Promotions

Food and beverage credits Late check-outs Bar credits

Mobile Promotions

Surge in mobile bookings 10% off on mobile devices or to members booking

Create your own discount promotion

Joining the Make a Break for It campaign after August 30th 2020

expedia group		
arch Partner Central	۹	Create and Manage Promotions View as Hotel Partner
łome		Be Noticed
Rooms and rates		Attract more travelers and optimize your visibility. Find the promotion that meets your needs and maximizes your
Marketing		booking potential. Learn more 🗗
Overview		3. Create a Promotion
Promotions		
Campaigns		Create a Promotion
Accelerators		
		4. Create your own Offer travellers a great deal and stand out in search results.
		Members Only Target exclusive Expedia Group members whose loyalty drives bookings.
		Sell Tonight Offer last-minute travelers a one-time discount off your

Value Add Promotion

lowest-price room.

Help increase conversion by offering customers the extras they love such as breakfast, room upgrades, credits or other discounts. Same-day Deal

Attract last-minute travelers by setting up a recurring deal or same-day bookings.

Early Booking

Give a delightful discount to committed travellers who want to book early.

Join a campaign

Join an upcoming campaign and reach some of our most connected travellers.

1.

2.

Joining the Make a Break for It campaign after August 30th 2020

Create Your Own		Feedback
✓ Audience Limit to specific countries/regions	1. Select 'Ireland' to target domestic guests in Republic of Ireland Select 'United Kingdom' to target domestic guests in Northern Ireland	Edit
Offer 15% discount Applies to all rooms and rates	2. Flexibility to increase % discount to guests	Edit
MM Internal Only Settings		Edit
✓ Booking Dates Aug 25, 2020 12:00 AM - Jan 15, 2021 11:59 PM		Edit
 Travel Dates Aug 25, 2020 - Sep 30, 2021 	3. Flexibility to add blackout dates	Edit
 Promotion Name Failre Ireland H2 2020 MeSo Campaign 	4. Insert the Promotion Name	Edit
It is important that travellers booking on Expedia Group websites a including consumer protection and advertising laws. More >	e always provided with clear and accurate information regarding promotions that you make available for display on our websites. By selecting create, you agree that your prom	tions comply with all applicable laws

5.

Create your own Value Add Promotion

Create your own Value Add Promotion

	expedia group						
Search	Partner Central	٩	Cre	reate ar	nd Manage F	Promotions	View as Hotel Partner
Home	1			Be No	ticed		
Room	s and rates						otimize your visibility. I eeds and maximizes y
1. Marke	eting				booking poten	tial. Learn mor	e 🗗
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Acc	elerators						

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Create your own

Offer travellers a great deal and stand out in search results.

Members Only

Target exclusive Expedia Group members whose loyalty drives bookings.

Sell Tonight

4.

Offer last-minute travelers a one-time discount off your lowest-price room.

Value Add Promotion

Help increase conversion by offering customers the extras they love such as breakfast, room upgrades, credits or other discounts.

Same-day Deal

Attract last-minute travelers by setting up a recurring deal for same-day bookings.

Early Booking

Give a delightful discount to committed travellers who want to book early.

Join a campaign

Join an upcoming campaign and reach some of our most connected travellers.

Create your own Value Add Promotion

Value Add Promotion	Value Add Promotion
✓ Audience Edit Show to everyone.	Audience Edit Show to everyone.
Value Add Offer Category Category Select Select Options	 Value Add Offer Beverage Free: 2 guest(s) per stay Value add applies to all rooms and rates. Example value added promotion for free beverage per stay for 2 guests
Activity Entertainment Food and Beverage	 ✓ Booking Dates O8/25/2020 12:00 A.M 01/15/2021 11:59 P.M.
Other Parking and Transportation	Travel Dates Edit 08/25/2020 - 09/30/2021 -
Travel Dates Promotion name	Promotion name Edit Failte Ireland H2 2020 MeSo Campaign
It is important that travellers booking on Expedia Group websites are always provided with clear and accurate information regarding promotions that you make available for display on our websites. By selecting create, you agree that your promotions comply with all applicable laws including consumer protection and advertising laws. More * Create Cancel	It is important that travellers booking on Expedia Group websites are always provided with clear and accurate information regardin promotions that you make available for display on our websites. By selecting create, you agree that your promotions comply with a applicable laws including consumer protection and advertising laws. More *

Expedia Group Activities

Expedia Activities – Sign Up







Sign and enroll with us today

Tell us about your business and sign online contract in 5-10 minutes

Build your products in our interactive tool

Create products & add content, media & rates on Partner Central

Go Live Internationally

See your products appear on our global brands and start growing your business!

Convinced? Head to http://join.localexpertpartnercentral.com/signup

to work with Expedia Activities now!

Expedia Group Contacts Ireland

Expedia Account Management Team Ireland



Donna O'Sullivan Market Manager Ireland

Tanya Da Silva Market Manager Ireland



Sandra Sutton Area Manager Ireland



Anthony Ryan Area Manager Ireland

Please feel free to contact the Expedia Group team in Ireland MADublin@expedia.com



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