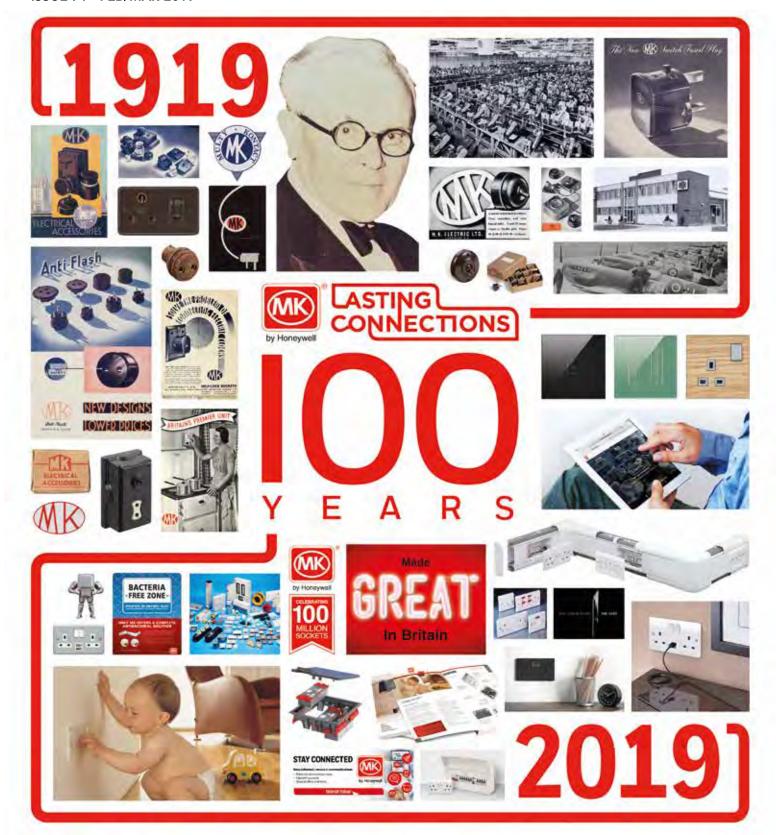




ISSUE 71 - FEB/MAR 2019



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magazine



Walter Mercer announces charity partner for 2019

Electrical wholesaler, Walter S Mercer, Belfast, has teamed up with Cancer Focus Northern Ireland for a year-long charity partnership.

John Auld, Branch Manager, said, "We are delighted to announce this partnership and to be involved in supporting the valuable work of Cancer Focus NI. We are proud of our strong community ties and the staff are looking forward to taking part in fundraising activities and raising awareness of cancer." Louise Greer, Corporate Fundraising Officer at Cancer



Watter's Mercer has selected Cancer Focus NI as this year's charity partner – launching the fundraising campaign are (from left) Ken Gibbons, Chris Morrow and John Auld.

Focus NI, added, "We're thrilled Walter S Mercer has chosen us as their new charity partner - it's an honour to be associated with such a wellknown firm."

During 2019 staff will be taking part in a daring charity abseil, one fearless employee with be braving the shave, the Walter S Mercer Mountaineers will by taking on Ben Nevis and staff will be hopping on the bike and cycling in their trade counter spinathon. For anyone wishing to support the staff of Walter Mercer, donations can

be made through www. justgiving.com/fundraising/ waltermercer

Walter Mercer has already started to gather the funds, kicking off the partnership with a Christmas Raffle prize, adding £174 to the fundraising pot. *To find out more about the Cancer Focus NI, visit www.cancerfocusni.org*



How to get Brexit ready

As the UK's EU withdrawal edges ever closer, both the UK and Irish Governments have issued advice to business on how best to prepare. For companies in Northern Ireland, the website www.euexitbusiness.campaign.gov.uk outlines information ranging from employing EU citizens; importing and exporting; Public Sector and regulations and standards.

In Ireland, the website www.dfa.ie/brexit outlines what measures are being taken to get Ireland Brexit ready. As well as advice and guidance on a range of issues, the website also outlines the resources and financial support available for all Government departments and agencies to help businesses prepare for Brexit.



The Blues Brothers rocked the Electric Ball in Belfast, hosted by the Electrical Industries Charity Northern Ireland Branch. See more pictures on our Facebook page @electricalmagazine



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E







ELECTRICAL EXPERTS

IET URGES ELECTRICAL INDUSTRY TO ENSURE ALL NEW INSTALLATIONS COMPLY WITH UPDATED WIRING REGULATIONS...

18th Edition now in force

he 18th Edition of the IET Wiring Regulations is now in force, meaning that all electrical contractors must ensure they are up to date with the new requirements for BS 7671:2018. From January 1, 2019 all new electrical installations must be designed to comply with the standards and requirements set out in BS 7671:2018. Although not compulsory, electrical professionals can leave themselves open to legal action if the work that they carry out does not meet the necessary industry requirements.

BS 7671 focuses on improving the safety of electrical installations, minimising the risk of fires resulting from unsafe wiring, and standardising electrical installation design.

JPEL/64 (the national Wiring Regulations committee) has a responsibility for keeping these standards up to date in line with new and emerging technologies and industry developments, which are vast and fast moving. A number of new Regulations, or changes to existing Regulations were carefully considered, put out for public consultation, and debated within the committee for the 18th Edition. This includes new and amended requirements and recommendations around the use of Arc Fault Detection Devices (AFDDs), Surge Protection Devices (SPDs), methods of support of wiring systems and earthing arrangements for Electric Vehicle Charging Equipment, among others. Mark Coles, Head of Technical Regulations at the IET, said, "The 18th Edition of the IET Wiring Regulations contains some significant changes to the way all electrical professionals are required



to carry out their work in order to safeguard themselves and the public. With this in mind, it is essential that all electrical professionals ensure that they are up to speed with the new requirements."

To help industry get up to date, the IET offers a dedicated course on their online training resource, the IET Academy, delivering comprehensive training for City & Guild's 2382:18 qualification.

The IET Academy provides the only course for 2382 that has been prepared by the IET, which jointly publishes the IET Wiring Regulations with BSI. The authors have been carefully selected for their industry experience and knowledge of BS 7671. It is also the only online course to be endorsed by City & Guilds for this qualification.

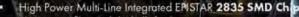
The course, which is suitable for anyone needing working knowledge of BS 7671, including electrical installers, designers, specifiers and those working in the inspection and testing of electrical equipment, will also fully prepare electricians for the City & Guilds 2382:18 exam. The IET also offers BS 7671 and a range of expert guidance, both in print and digital versions to help you get up to date ahead of the 18th Edition coming into effect. Find out more at www.theiet.org/18th-resources-pr

Key changes

Some of the key changes to be aware of in the 18th Edition include:

- The requirements on SPD (surge protection device) consideration and usage have been revised.
- There are new requirements for AFDDs (Arc Fault Detection Devices) have been considered.
- Requirements for cabling support and fixings have changed.
- More emphasis has been placed on protective devices being selected properly and working together in a system.
- There have been some changes applying to work within special locations.
- There is a new appendix on energy efficiency.

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VIBE Lumeno LED Street Light is a compact, lightweight yet powerfull solution for outdoor illumination. It adopts cost effective DOB design, with dedicated build in driver. With no start up time it has wide compatibility with photocells, microwave or motion sensors. Slim Line wing-design body, made out of high quality anodised aluminium with powder coated surface. Lamp's body has been designed with a side entry for street poles, taking 45mm or 65mm Ø outreach. Lumeno VIBE street lamps are available in 2000K light colour (AMBER), dedicated to sensitive areas where light polution is concidered. VIBE Street Light has a versatile mounting options as it can be mounted on a street light poles with an extra andgle adapter, alternatively walls or corners. using bracket supplied-complete with the lamp. Lumeno LED Street Light offers a wide field of applications including both domestic and commercial sites. As a mini street light VIBE can be a great accessory as an amenity light for a private house as well as for lighting up driveways, sheds or warehouses.

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LM-SLV100	4000K	Natural White		10023 LM	LIG80420
LM-SLV100-SON	2000K	Amber White (50N)		8210 LM	N/A
LM-SLV150	4000K	Natural White		15046 LM	N/A
LM-SLV150-SON	2000K	Amber Wrate (SON)		13200 LM	N/A



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PROJECT AND COMMISSIONING SUPPORT

BASED IN DUBLIN OFFICE

Due to continued growth, Core Solutions are looking for a competent Project Co-ordinator to undertake a variety of administrative and programme coordination tasks. The successful candidate is to provide the highest level of support to our customer base and oversee the smooth running of projects, from start to finish (tender to commissioning), both in Northern Ireland and the Republic of Ireland.

THE ROLE

- Maintaining and monitoring project plans, project schedules, work hours, budgets and expenditures.
- Organising, attending and participating in stakeholder meetings.
- Documenting and following up on important actions and decisions from meetings.
- Preparing necessary presentation materials for meetings.
- Ensuring project deadlines are met.
- Determining project changes.
- Providing administrative support as needed.
- Undertaking project tasks as required.
- Developing project strategies.
- Ensuring projects adhere to frameworks and all documentation is maintained appropriately for each project.
- Assess project risks and issues and provide solutions where applicable.
- Ensure stakeholder views are managed towards the best solution.
- Chair and/or facilitate meetings where appropriate and distribute minutes to all project team members.
- Create a project management calendar for fulfilling each goal and objective.
- Organising commission of our system solutions with both the customer and the commission team.
- Prepare all administration information with regards to commissioning.

CRITERIA

- Two year experience in related field.
- Exceptional verbal, written and presentation skills.
- Ability to work effectively both independently and as part of a team.
- Experience using computers for a variety of tasks.
- Competency in Microsoft applications including Word, Excel, and Outlook.
- Knowledge file management and other administrative procedures.
- Ability to work on tight deadlines.

RENUMERATION PACKAGE DEPENDING ON EXPERIENCE.

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CONTROL SYSTEMS

BASED IN DUBLIN OFFICE

Project Division of the Core Electrical Group, Core Solutions require a Support Engineer specialised in Modular Wiring and Lighting Control Systems to join their growing team. The successful candidate is to provide technical expertise for our customer base, both in Northern Ireland and the Republic of Ireland, and support project specification and commissioning of our product and system lines.

THE ROLE

- Offering the highest level of support and working alongside the Modular Wiring and Lighting Control Product Manager, to advise and support Specification Engineers and Electrical Contractors on the correct products and best value solutions to be used in specific electrical installations.
- To prepare quotations based on the interpretation of information given within the tendering process of any given project. Offering market leading solutions which show the USPs of the Core Modular Wiring, Lighting Control and Core KNX ranges.
- Working closely with our manufacturing partners, to maintain an up-to-date knowledge of market trends and pricing structures, while taking ownership of the supply process and maintaining a stock profile.
- To liaise and support the external project sales team and our systems company Built Enviro.

CRITERIA

- The ability to work in a team and interface with other departments to ensure an efficient and comprehensive service to the customer base.
- The ability to interpret technical drawings and specification information as well as convert this information into product and system solutions.
- Experience within the Lighting Control / Modular Wiring market dealing with consultant engineers, electrical contractors and end users.
- Essential technical qualification and/or experience
- Exceptional verbal, written and presentation skills
- Ability to work effectively both independently and as part of a team
- Experience using computers for a variety of tasks
- Competency in Microsoft applications including Word, Excel, and Outlook
- Ability to work on tight deadlines
- Knowledge file management and other administrative procedures
- AutoCad experience would be of benefit

RENUMERATION PACKAGE DEPENDING ON EXPERIENCE.

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www.coreelectrical.com/careers-at-core



MAKE SURE YOU HAVE YOUR SAY ON THE PROPOSED NATIONAL WIRING RULES...

Improving safety across the industry

he National Standards Authority of Ireland (NSAI) is urging the more than 4,000 registered electrical contractors in Ireland, and all those working in the electrotechnical sector, to have their say on the proposed National Wiring Rules.

The new rules have been developed through the National Standards Authority of Ireland by industry experts who sit on the NSAI's Electro Technical Committee (ETC TC2) 'Electrical Installations'. The National Wiring Rules are essential for electricians, inspectors and regulators as they specify the electrical installation safety requirements for all premises in Ireland.

Yvonne Wylde, Technical Manager at the NSAI, said the rules have been updated to reflect best practice and changes to international standards.

"It's been over 10 years since the last set of rules was published in Ireland, and there have been significant developments since then. The regulations rely on the Wiring Rules for implementation and so it is critical that they are kept up to date."

The draft revisions improve safeguards and bring industry requirements in line with technical developments and best practice in Europe. The NSAI's Standards Officer, Stewart Hickey said the revisions, if adopted, will significantly improve safety for both electrical installers and homeowners.

"Some of the key changes proposed in the new rules are that Residual Current Devices (RCDs) will now be required to be installed on lighting circuits in domestic premises and Arc Fault Detection Devices (AFDDs) will now be recommended for circuits installed in locations with particular risk, such as in premises with sleeping accommodation or buildings made of combustible construction materials such as wooden buildinas. "There will be a series of technical seminars held across the country later in 2019 to outline the key changes and what they mean for electricians. The dates and locations of these seminars will be available on our website when the consultation period comes to an end."

Electricians, home-owners and all interested parties have until February 28, 2019 to have their say on the New National Wiring Rules. It is expected the standard will be published by mid 2019. To read the draft I.S.10101:20xx Standard and submit your comments, log onto "Your Standards, Your Say" web portal through the NSAI website at www. NSAInep.ie

Have your say

The Association of Electrical



Wholesalers in Ireland (AEW) is encouraging members to put their views forward on the proposed National Wiring Rules. Phil O'Shea, Chairman of the AEW, which represents some of the biggest wholesalers in Ireland, said, "We have been highlighting to our members that this consultation process is taking place and informing them how to put forward their views. The AEW will also being consulting with members and putting forward a submission on behalf of the association. "It has been 10 years since the electrical industry has had a chance to have their say on wiring rules so we feel it is vital that everyone takes the time to look over this document." In addition to the National Wiring

Rules, the AEW has been working closely with WEEE Ireland to raise awareness of the electrical waste scheme.

"This is another important area and we have been working in partnership with WEEE Ireland and our members to promote the importance of recycling electrical waste and how our industry can play a vital role in this."



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THE ELECTRICAL INDUSTRY RALLIES ROUND TO HELP RAISE FUNDS FOR PRECISION CABLES DIRECTOR...

Nationwide coffee morning for Seán Cox

he electrical industry across Ireland has hosted a joint coffee morning to raise money for Seán Cox.

The 53-year-old Director of Precision Cables was a victim of a vicious and unprovoked attack before a Liverpool game in April, 2018, which left him with life-changing injuries. While he has been making small but significant steps forward, his recovery is going to be a long and difficult one, requiring ongoing and intensive long-term care and support which will necessitate significant funding over many years.

The SupportSeán campaign has already gained widespread support, and the recent nationwide coffee morning is just one of a range of fundraising events. A spokesperson for Precision Cables said, "The response was overwhelming, showing comradeship, solidarity, team spirit, outstanding individual acts and empathy that make us so proud to be part of the electrical industry."

LIVERPOOL LEGENDS

Liverpool Football Club will host a special legends game at the Aviva Stadium in Dublin on Friday, April 12, in aid of the SupportSean campaign.

A squad of former Reds will line up against an Ireland XI team, with proceeds raised from the match donated to the Sean Cox Rehabilitation Trust.



Seán's wife, Martina Cox, said, "Sean has been supporting Liverpool all of his life and to have this match in Dublin in his name will be a special day. It's going to be a very long and slow process for Sean's recovery, and I'd like to thank the overwhelming support Liverpool fans have shown. "I'd also like to thank the club, players and those former players who will be playing in the match for their continued support. We are also working with LFC on a number of other initiatives that will help to support Sean's care in the years ahead."

Full details of the game, including the squads and ticket sales, along with the gala dinner, will be announced in due course. To donate to the fund or for details of the latest events, visit www.supportsean.com





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DESIGNER GROUP AND SISK TO ESTABLISH NEW JV

Electrical and

mechanical firm Designer Group and construction company Sisk have announced that Sisk is to acquire a 50% holding in Designer Group's facilities management business. The FM business is a subsidiary of Designer Group and a supplier of integrated

property facility management services to organisations across

both public and private sectors in Ireland.

Following completion of the transaction, a new brand and identity for the business will be



established in early 2019. The joint venture business will be positioned to deliver a fully integrated facility management service to both the customer bases of Sisk and Designer Group and to new customers. Michael Stone, Chief Executive of Designer Group, said, "This partnership and joint venture with Sisk will create a business that delivers hard facility

services of fabric maintenance and engineering services, including minor works, to clients throughout the Republic of Ireland." www.designergrp.com

LIDL IRELAND INVESTS €1M IN SOLAR PANELS

Lidl Ireland is set to invest €1million in the installation of solar panels at eight new and reconstructed stores due to open by the end of 2019. Solar panels have already been installed at the recently-opened Nenagh store, which will produce 120,000 kilowatt hours of energy annually. This is equivalent to meeting the electricity requirements of 28 homes and will reduce the store's carbon output by some 40 tonnes annually. The store will also reportedly feature two electric

vehicle charging points which customers can use for free while shopping in-store. Other initiatives include a high performance glassfronted façade to maximise natural daylight entering the building; sensor-controlled exterior sun blinds to reduce unwanted heat from the sun; waste heat recovery ventilation systems and LED lighting; high insulation with external cladding; and lighting sensors to conserve energy where it is not required.



PUBLIC SECTOR MAKES ENERGY SAVINGS OF €191M

Public bodies in Ireland continue to reduce energy usage by installing energy-efficient technology such as LED lighting.

Minister for Communications, Climate Action and the Environment, Richard Bruton (below), recently published a report by SEAI on the energy efficiency of all public bodies. The report evaluated 331 public bodies and 2,279 schools, representing an annual energy spend of €608million and showed that public sector bodies collectively saved €191million in 2017. Since 2009, public sector bodies have made over €1billion in energy savings.

Dublin City University achieved primary energy savings of over 2.8 GWh in 2017 compared to 2016. New high efficiency boilers were installed in All Hallows Campus, delivering 59% more savings than predicted. An upgrade of the existing internal and external lighting in the multi-storey car park to LEDs, together with occupancy and daylight sensors, have also exceeded predicted savings by 19%. *www.seai.ie*



KEEP UP-TO-DATE

VITAL FUNDS HAVE BEEN RAISED TO AID THE RECOVERY OF PRECISION CABLES DIRECTOR SEAN COX...

IEBA raises €32,250 for Support Seán campaign

he Irish Electrical **Benevolent Association** (IEBA) had a full house for its annual Winter Ball, held late last year.

Guests at the event were asked to make a donation to the Seán Cox recovery fund and did so generously. Seán, a Director at Precision Cables, was the victim of a vicious attack before a Liverpool game in April 2018. The attack left Seán with life-changing injuries that will require ongoing and intensive long-term care and support. That care will also prove costly and that's why the industry has been so proactive in rallying round and organising various fundraising initiatives to ensure his care is continued. The industry was very well represented at the IEBA Winter Ball. In total, €3,2250 was donated to the Seán Cox recovery fund. Chairman Cel O'Reilly asked guests to send their best wishes to Seán through message sheets at



Martina Cox is presented with a book containing messages of support for her husband, Seán, by IEBA Chairman, Cel O'Reilly,

each of the designated tables. Over 150 personal get well messages were bound together in a beautiful book, which was presented to Seán's wife, Martina, by Cel.

The SupportSeán campaign has gained widespread support and the recent IEBA-organised Ball is just one of a range of fundraising events. The IEBA wants to thank all industry members who have rallied to Seán's cause and contributed on the night

of the ball. Other industry events that have been organised to support Seán also show how much respect he has garnered in the industry. It's also a great example of how the electrical Industry is a wonderful family to be associated with and how it supports its own through associations like the IEBA and others.

To donate to the fund or for details of the latest events, visit www. supportsean.com

RACE DAY

The IEBA's annual Race Day will take place on Sunday, March 3 at the National Hunt Finale at Leopardstown Race course. Hosted in the private Panoramic Suite with a view down on the finishing post, tables of 10 at the event are available at €1,200. This includes a Prosecco reception followed by a four-course buffet lunch with wine, entrance tickets, race programme and a free bet for the ladies. To reserve a table please call any of the following -Cel O'Reilly: 087 257 0770: Aidan Hayes: 087 233 3008 Pat Tully: 086 606 0678: Jimmy Whan: 087 299 4199.



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Aidan Hayes, National Sales Manager, Ireland.

AIDAN HAYES, NATIONAL SALES MANAGER, IRELAND, REFLECTS ON 100 YEARS OF MK ELECTRIC...

100 years of MK Electric

ver the years MK Electric has become synonymous with wiring devices. In fact, there are probably very few types of building that haven't been fitted with an MK Electric plug, socket or other wiring device. In contrast, the success of MK Electric was created from humble beginnings, when Charles Arnold established the Heavy Current Electric Accessories Company in February 1919, with only second-hand machinery and two employees in North London.

REVOLUTIONARY PRODUCTS

At the inception of the Heavy Current Electric Accessories Company (HCEAC), there was just one product, the uniquely-named Multy Kontact socket; a product which was safer and worked more efficiently than the split pin-style sockets that were on the market at the time.

The Multy Kontact also caught the attention of the British Engineering

Standards Association, which quickly aligned its standards to match the levels of self-adjustment and contact-making it introduced. By 1924 the success of the Multy Kontact was abundantly clear, and with HCEAC a very cumbersome name – Charles Arnold and his `sleeping' partner Charles Belling decided to adopt the name of their best-selling product, forming a new company known as `M.K.' Electric.

Charles Arnold, a gifted electrical engineer, had an incredibly strong work ethic and dedicated himself to the growth of the company. This included a continued mindset towards innovating and developing the best possible products. By 1928, MK Electric was already using Bakelite rather than the hard wood of earlier products and the company designed the very first shuttered socket. Described as `anti-flash' and billed as `another revolution in socket design' this set a new standard for electrical safety and formed the basis of the British Standard electrical system as we know it today.

WORLD WAR II AND BEYOND

During WWII, production at the factory shifted from plugs and sockets almost overnight, to a variety of items such as, detonators, firing systems and centrifuges for use in Spitfires, Hurricanes and Lancasters. At the end of the war, normal production quickly resumed and 1945 saw MK develop the first AC ceiling switch, followed closely by an AC wall-mounted version. Another landmark year arrived in 1955, as MK Electric launched the Plateswitch - the very first 'monobloc' light switch. Until this point, light switches consisted of a switch that was screwed to the mounting box and a switch cover plate. Featuring just two components, the mounting box and integral switch and frontplate, the new monobloc Plateswitch was cheaper and easier to install than



all contemporary products, instantly catapulting the business to market leader for switching.

So influential was this design, that even today, virtually every light switch is based upon the original Plateswitch.

EXPANSION

The company went from strength to strength and after outgrowing its original premises, a new factory at Southend-on-Sea opened in 1961. Unusually for this industry, the company continues to manufacture products at the very same site.

After many successes, the company took the decision to float on the Stock Exchange in 1966, with 12 million shares available at five-shillings. This would value the company at staggering £54.8 million in today's currency. Fast-forward to 1986 and MK Electric had become a household name. In the same year, the company also received a Royal Warrant of Appointment, an honour only awarded to businesses which have supplied the Royal household with goods for at least five years. Additionally, MK Electric also achieved the 'BS5750' accreditation for its quality assurance systems at every site -

one of the first companies in the UK to do so.

NEW BEGINNINGS

In 1996, MK Electric evolved its shuttered socket design and developed the game-changing Logic PlusTM range of wiring devices. A 3-pin, child resistant evolution of a product which is still widely regarded as the most advance and safest on the market. Along with innovative features delivering faster and easier installation features - upwards facing, in-line terminals with backed out and captive screws. Furthermore, the design of the new Logic PlusTM also introduced a new modern curved edge aesthetic to the range.

MK Electric was acquired by Honeywell in 2005 and, as part of Honeywell's global operation, MK Electric could literally draw upon a world of technologies to help them develop the best products and solutions. As a result, MK Electric's customers have access to the latest ideas and manufacturing advancements from around the world to deliver state-of-the-art, cost-effective products – and in 2014 celebrated the 100 millionth socket to come out of the historic Southend-on-Sea factory.

FORWARD-THINKING

By 2013, the tools for mass communication could be found in almost every adult's hand across the UK, meaning the appetite for flexible charging increased dramatically. With this, MK Electric launched a USB charging module, one of the very first manufacturers to do so. This technology was then introduced to its iconic K2747 2g switchsocket and across the wider portfolio.

This year marks 100 years of trading for MK Electric, and is a time to not only look back on previous successes but also onwards to the continued leadership of MK Electric and the legacy set by Charles Arnold. This is also a time to reinforce our commitment to quality, reliability and safety.



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APPRENTICES TO COMPETE FOR COVETED AWARD

Now embarking on a second year, the Generation Apprenticeship competition will once again showcase the best teamwork, leadership, creativity and problemsolving skills of Ireland's apprentices. There has been a great response to the second competition with an increase in entries, which will be judged in early 2019. The competition challenges teams of apprentices around the country to design and produce a 6-foot, 3-dimensional A letter.

based on the Generation Apprenticeship brand. The inaugural winning entry in 2018 from the Designer Group's Mark Fitzgerald and Conor Cregan is now on permanent display at the ESB International headquarters in Dublin Airport. The 2019 finalists will be showcased at a high profile exhibition and the winning entries will be announced as part of a national awards ceremony. The winners of the competition will be announced in April 2019. www.apprenticeship.ie

TRADESPEOPLE AND **APPRENTICESHIPS NEEDED!**

The CIF's recently published report, titled `Trades and **Apprenticeships** Skills Survey -The Employers Perspective', identifies the lack of skilled tradespeople and apprenticeships as small firms struggle to take on apprentices. Two findings from the survey present serious implications for the industry - 71%



of member firms are currently not engaged in apprentice training while 63% of existing trades employers do not employ apprentices. Commenting on the report, Dermot Carey from the CIF said, "We need to encourage and persuade small contractors that taking on apprentices is beneficial to their business. Small contractors are concerned with continuous workflow and many can only see a few months ahead with regard to work.

"Unless incentives are put in place to help contractors take on apprentices, we will have a major problem delivering housing and projects in other sectors. It's also evident that the structure of the apprenticeship is a problem for employers, so that's something that also needs to be considered." www.cif.ie

23% DECLINE IN WORK-RELATED **FATALITIES**

Figures released by the Health and Safety Authority show a decline of 23% in work-related fatalities from the period 2017 - 2018. This is the lowest figure since the establishment of the Authority in 1989. Five deaths were recorded in the construction sector. Commenting on the report, Director of Safety and Training with the Construction Industry Federation, Dermot Carey,

said, "The improvements made by members of the Irish construction industry in terms of safety procedures have inspired a major culture change towards the importance of safety throughout the sector. Safety is no longer a luxury or afterthought as it may have been decades ago; it is a priority at every stage of a modern construction project." www.hsa.ie



The Irish electrical industry enjoyed a great night out at the IEBA Black Tie Charity Ball in Dublin - see all the pictures on our Facebook page @electricalmagazine.





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A POWERFUL PARTNERSHIP WITH THE WORLD'S MOST COMPREHENSIVE MOTOR MANUFACTURER...

GES Group become authorised Leroy-Somer distributor and repair agent

ES Group has become the only all-Ireland authorised distributor and repair agent of Nidec Leroy-Somer. Part of Nidec's Appliance, Commercial and Industrial Motors (ACIM) division, Leroy-Somer is a world leader in electromechanical and electronic drive systems, and the world leader in industrial alternators.

As a leading and award-winning electrical and mechanical engineering company offering an extensive range of products and specialist services, the addition of the Nidec Leroy-Somer range to the GES Group portfolio is a positive development. Nidec, the world's number one comprehensive motor manufacturer, acquired Control Techniques and Leroy Somer in 2017, and the decision to appoint GES Group as an authorised partner is part of the company's targeted growth strategy. "We are delighted to be appointed as an authorised distributor and repair agent for the Nidec Leroy-Somer range," said David Moore, Managing Director, GES Group.

"For over 45 years, we have prided ourselves on the powerful partnerships that we have developed with globally recognised customers and worldleading manufacturers. Nidec Leroy-Somer clearly falls into that category and are a great fit for our business.

"In 2018, we focused on achieving company-wide development. This announcement is a hugely positive way for us to begin 2019." Colin Ditchfield, UK & Ireland Sales



Announcing that GES Group is now an authorised Nidec Lercy-Somer agent are (from left) Peter Egan, UK & Ireland Sales Manager and Colin Ditchfield, UK & Ireland Sales Director, Nidec Lercy-Somer; Tom Grant, CEO, GES Group; Geoff Bowen, Sales Engineer, Nidec Lercy-Somer, and Lorraine Farrell, Customer Relations Manager, GES Group.

"In 2018, we focused on achieving company-wide development. This announcement is a hugely positive way for us to begin 2019."

Director for Leroy-Somer, added, "In terms of their commitment to quality and their long-standing reputation in industry, GES Group more than match our criteria for an authorised partner, and we are delighted to be working with them." As an authorised Nidec Leroy-Somer partner, GES Group is able to offer value-added services to customers, including: express availability and local stock; project management; sizing and on-site commissioning; preventive and predictive maintenance; repairs, overhauls and rewinds; and efficiency analysis.

Looking at the history of both companies, it is clear to see the correlation in terms of reputation and quality.

Founded in 1919, Leroy-Somer is a French company employing over 7,000 people worldwide, and Nidec's ACIM division has brand pedigree stretching over 100 years, delivering quality and innovative technology for generations. Established in 1972 as Grants Electrical Services (NI) Ltd., the company grew into GES Group - a silent partner to industry, and an essential element in maintaining and strengthening the backbone of power generation, utilities, manufacturing, and the agristructure of Ireland and the UK. The Group's expertise includes control panels, distribution panels, PFC and harmonics, switchaear and drives, LV and HV installations and upgrades, renewable energy systems, and more.

T: 0044 (0)28 2565 6406 E: info@ges-group.com www.ges-group.com

NORTHERN IRELAND'S electrical AWARDS 2019 ☆





ENTRIES NOW OPEN

Deadline for entries: Friday, April 12, 2019

Gala Awards Night:

Friday, June 21, 2019 Crowne Plaza Hotel Belfast

For more information

on entries or sponsorship opportunities, contact Janice Uprichard on (NI) 028 9261 2990 or (RoI) 01 696 8319 or e-mail Janice@kmpltd.co.uk www.elecmagazine.com

2019 AWARD CATEGORIES

Product Awards

- Lighting Product of the Year
- Electrical Product of the Year

Contractor Awards

- Electrical Contractor of the Year
- Domestic Contractor of the Year
- Fire & Security Contractor of the Year
- Specialist Contractor of the Year

Project Awards

- Lighting Project of the Year
- Domestic Electrical Project of the Year
- Commercial Electrical Project of the Year

People Awards

- Apprentice of the Year
- Sales Representative of the Year
- Unsung Hero
- Overall Achievement Award

Wholesaler Awards

Electrical Wholesaler of the Year



ELECTROTECHNICAL CERTIFICATION SCHEME (ECS) IS HEADLINE SPONSOR FOR THIS YEAR'S EVENT AT CROWNE PLAZA HOTEL, BELFAST...

Northern Ireland's Electrical Awards 2019 - ENTRIES NOW OPEN!

t's time to get your entries in for Northern Ireland's Electrical Awards 2019, with the deadline of April 12 fast approaching. Launched in 2013, Northern Ireland's Electrical Awards recognise the country's best contractors, wholesalers, manufacturers, products, people and projects, with the winners set to be announced at the Crowne Plaza Hotel, Belfast, on Friday, June 21. The headline sponsor for this year's event has been confirmed as The Electrotechnical Certification Scheme (ECS).

Steve Brawley, Chief Executive of the Joint Industry Board for the Electrical Contracting Industry, said, "The Electrotechnical Certification Scheme (ECS) is proud to be the headline sponsor of this year's Northern Ireland's Electrical Awards. "The ECS has accredited the skills of the electrotechnical industry for over 50 years and we have ambitious plans to reinforce our service to clients, contractors and individuals in Northern Ireland. "We now use online systems to administer the Scheme, and the launch of the new ECS Registered Electrician in October 2017 has been a great success, with over 200 ECS Registered Electrician now based in Northern Ireland. "I have personally been highly impressed by the commitment to high standards and professionalism during my ten years serving as a

member of the Northern Ireland Regional Joint Industry Board. I am sure the Awards Night on June 21 will be an excellent event to recognise those companies and individuals who are excelling in their field."

Ahead of the Awards Night, however, those across the industry are encouraged to put forward their entries for the chance to win a prestigious award. Categories have been selected to recognise every facet of our diverse industry, and entries will be judged by an independent panel of industry experts, giving you the perfect opportunity to showcase the high calibre of your work.



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NEW PRODUCT

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STRUCTURED WIRING SYSTEM MEETS THE NEEDS OF THIS HIGH SPECIFICATION PROJECT...

Wieland's Metalynx2 structured wiring system chosen for Dublin project

ieland Electric's Metalynx2 structured wiring system has recently been installed at 5 Hanover Quay, a new commercial development situated in the vibrant Grand Canal Dock area of Dublin. 5 Hanover Quay is a high specification 7 storey building providing over 15,000sqm of commercial space, in addition to apartments and 4 large retail units located on the ground floor. Core Electrical, Wieland's exclusive distributor for building installation products in Ireland, worked alongside consulting engineer, Ethos Engineering, and electrical contractor, Suir Engineering, to design and supply the bespoke Metalynx2 modular wiring system. The project brief was to provide a

flexible and sustainable modular wiring system that would operate with the DALI open protocol based lighting control system and that could be easily installed, whilst meeting the tight deadline. The Metalynx2 system uses cutting edge manufacturing techniques and arrives on site fully assembled, pre-wired and tested. Using a plug and play connectivity system has been proven to generate savings of 70% in installation time that results in significant reduction in overall costs, whilst cutting down on waste. The system is robust, reliable and flexible to offer a quick, hassle free installation and Metalynx2 is also future proofed so, should plans change during the build or in the future, it can be adapted to suit.



Using Wieland's Metalynx2 at Hanover Quay has allowed Core Electrical to provide a system with greater environmental and operational efficiencies quickly and efficiently.

For more information, contact Wieland supplier, Core Electrical on 01 4537033 or visit the Wieland website at www.wieland.co.uk

MULTI-SENSOR FIRE ALARMS MEET THE NEEDS OF GROVE'S PROPERTIES IN BELFAST ...

No more false alarms following Northern Ireland Housing Association's switch to Aico Alarms

rove Community Housing Association in Northern Ireland has replaced its existing smoke alarms with Aico's Multi-Sensors and Ei164e Heat Alarms in more than 80% of its properties. Grove manages 218 properties in North Belfast, which are a mixture of new builds and renovated dwellings. With the smoke alarms in these properties coming to the end of their 10-year life, Grove looked for reliable mains powered alarms that could reduce false alarms. Denis Bleakley, Grove Community Housing Association General Manager, explained, "We wanted 10 year life rechargeable batteries so neither tenants nor the Association would be troubled by battery replacement. Being rechargeable

also means that if for some reason the electricity supply is off for an extended period, the batteries still do not need to be replaced and the alarms function safely. We liked the Multi-Sensor technology to reduce false alarms for us and our tenants, which we found was backed up by BRE research."

The Multi-Sensor Fire Alarms contain two sensor types, optical and heat, to constantly monitor smoke and heat levels, sending and receiving information via its intelligent detection software, for fast response and reduced false alarms; the latter is enhanced through a dust compensation feature. Since the new Aico alarms have been installed, Denis states that he has not had any false alarms



reported. Furthermore, the installer confirmed there were no faulty alarms which is testament to Aico's quality control.

T: (NI) Duncan Orr on 07876 548019 or duncan.orr@aico.co.uk T: (Rol) 00353 (0)61 471277 or info@eielectronics.com www.aico.co.uk or www.eielectronics.com



ELECTRICAL EXCELLENCE

TOP MARKS GO TO EXCEL ELECTRICAL AND KELLIHERS FOR THE HOLY FAMILY PRIMARY SCHOOL IN RATHCOOLE, CO DUBLIN...

positive working relationship and an emphasis on collaboration have allowed Excel Electrical and Kellihers to deliver a top class electrical package to the Holy Family Primary School in Rathcoole, Co Dublin.

The new facility, which was designed by McCullough Mulvin Architects and built by Ganson, is a two-storey extension and refurbishment of the existing school. Associated works to the site included the installation of an attenuation tank, development of a new car-park and set down area. An extremely tight site meant all the teams involved in the build had to work very closely together to ensure the new school was built to the highest possible standard. The existing 1970's school was also upgraded in line with the new, modern extension. Excel Electrical provided a first-class, full electrical install to the new school. This included a new emergency lighting system, a new fire alarm system, CCTV, door access, structured cabling and a new public address system. All electrical elements required for the new facility were expertly provided by Excel Electrical, a firm that's no stranger to educational projects.

"We have worked with Ganson in the past and so we were familiar with how they operate and, indeed, they know how we operate too. This was a straightforward project and no particular challenges cropped up during the installation. We're well used to educational facilities and knew what was required," said David Treacy at Excel Electrical. The firm has also worked with Kellihers Electrical on several projects in the past. A collaborative approach between the two companies and a determination to meet

the deadline meant the electrical installation was completed to schedule and to



Kellihers Electrical, Unit 1-2 Loughboy Industrial Estate, Kilkenny T: 00353 (0)56 7750410 - E: web@rexel.ie www.kellihers.com/www.rexel.com



the highest standard. Products supplied by Kellihers to the new school extension included Thorn lighting, MK wiring accessories, Schneider wiring accessories and Nexans data cabling and connectors. Kellihers prides itself on only stocking and supplying marketleading products from some of the world's top manufacturers. When it comes to durability and quality, the company is happy to stand over its product ranges.

Products were delivered to site promptly, allowing David and the rest of the team at Excel Electrical to get on with the job without delay.

David added, "Deliveries were made to site exactly when we needed them, which allowed us to get on with the job. We source electrical products from Kellihers on a regular basis. We know that they're dependable and we're confident that the products we're supplied with are of the highest quality." With 22 branches across Ireland, Kellihers Electrical has the capacity to serve electrical industry professionals all over the country on a daily basis. A comprehensive stock profile, reliable delivery, competitive pricing and knowledgeable staff ensure a high level of repeat business and indeed they're the reasons why Excel Electrical continues to do business with the wholesaler. The Holy Family Primary School in Rathcoole has benefitted from Excel Electrical and Kellihers' combined efforts to ensure a top quality electrical install.

Excel Electrical has been operating for over 20 years and has grown to become one of the leading electrical contractors in the country. The company is dedicated to providing its customers with the highest standard of service and ensuring all projects meet current compliance requirements.

Excel Electrical also has the most effective electrical, security and networking systems to suit every requirement and budget, all while minimising energy waste. A proven track record of delivering projects on time and on budget meant it was the ideal choice for this school extension.

The installation package provided by Excel Electrical and the products supplied by Kellihers have allowed McCullough Mulvin's vision to become a reality and have helped create a modern, aesthetically pleasing yet functional school that has become an integral part of the community in Rathcoole.

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ENER-J'S WIRELESS KINETIC SWITCHES ARE A REAL INNOVATION WHICH WILL SAVE A LOT OF TIME ON EVERY SWITCH INSTALLATION ...

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nstallers no longer need to be constrained by wiring location, the need to install back boxes or cut holes into walls as ENER-J's Wireless switch can be installed or placed to maximise convenience. ENER-J's wireless switch has a built-in micro energy generator, so the action of pressing the switch generates enough kinetic energy to create and transmit a radio signal. This, in turn, will switch on/off via a receiver (wireless controller) lamps or other loads. Advantages of using ENER-J's wireless switches include:

- Wireless No piping or wiring required.
- Eco-friendly No battery, no dust, no construction waste.
- Maintenance free No need to ever change the battery.

- Water-resistance The switch can work in wet environment (IP67).
- Long range The reliable RF remote control extends 30m indoor and 100m outdoor.
- Memory function Remembers previous settings.
- Flexible pairing Create multilocation switch.
- Easy installation Takes only 5 minutes to install, with no battery, no WiFi, no BLE, no app required.
- Durable 50 years mechanical lifetime of the switch.
- Cost saving Saves 30% compared to a traditional switch. Reduces manual labour and decreases construction costs by 30%.

Applications include home, offices,



hospitals, hazardous locations, old buildings etc. ENER-J offers a wide range on these switches including 1 Gang, 2 Gang, 3 Gang and 6 Gang Switches along with non-dimmable or dimmable receivers. Dimmable receivers can be remotely used via an ENERJSMART app and also through voice control via Alexa and Google Home.

For more details on this products,





SATURN LED WORKED CLOSELY WITH LEADING BUILDING CONTRACTOR, MCALEER & RUSHE, TO PROVIDE THE PERFECT LIGHTING EXPERIENCE FOR THIS CONTEMPORARY OFFICE REFURBISHMENT...

Brief: Meet the practical and aesthetic lighting requirements of multiple office and communal areas at McAleer & Rushe's head office in Cookstown.

How: Saturn LED's dedicated Project Division provided a complete specification and value engineering solution. Known as the Lighting Experience, this service from Saturn LED focuses on premium luminaires.

What: Saturn combined Infinity and Clarity panels to perfectly optimise the lighting requirements in the office areas. Both IP20 LEDs are compact and ultra-slim fitting, providing a 50,000-hour lifespan and zero maintenance. The high quality compact Diamond LED downlight perfectly complemented the Infinity and Clarity panels. This range outperforms comparable, traditional style PL fittings, with the added advantage of having the same size cut-outs.

Contact: If you're struggling to meet your budget on a new build or refurbishment lighting project, then contact the Saturn LED Project Division on 0044(0)28 8788 0063 or e-mail sales@saturnled.eu



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USING SPARKSAFE LTP IS A PROVEN METHOD OF RAISING STANDARDS AND ENSURING ISSUES SUCH AS SUB-ECONOMIC TENDERING AND SKILLED LABOUR SHORTAGES CAN BE TACKLED...

Standards are falling

B road anecdotal evidence from the industry points to a decline in the standard of work and practice in the UK electrical contracting sector.

An ageing workforce, low-level uptake of apprenticeship training and a mounting dependence on the uncertainty of foreign and semi-skilled workers all compound the short, medium and long-term difficulties.

NEGATIVE CONSEQUENCES! Loss of trust, borne out of poor historical control measures, as well as ineffective industrial and political strategy have weakened consumer confidence in the identity and value proposition of our sector. As a result, the trade has slipped from the top rungs of the construction trade ladder.

WHAT CONTROL MEASURES?

Established control measures for those individuals who carry out electrical work on behalf of the electrical industry have progressively declined during the period. The absence of specific legislation, resistance to industry lobbyists by successive governments and apathy within the trade have facilitated the rise and dependency on unregulated electrical workers.

NEW HOUSE RULES REQUIRED

The government requires industry to keep its house in order. However, the supply side hasn't quite managed to meet this requirement. We have failed to maintain an adequate guard on the gate and have unfortunately developed a tolerance for lower cost, semi-skilled labour on which there is a shortterm gain but ultimately a diminishing return.

TENDER DYNAMICS

Client preference and subsequent sponsorship of competitive tendering that excludes "a condition of tender" requirement covering individual worker competency may produce lower and lower contract prices. However, this procurement strategy has inadvertently undermined and degraded the national training and skills imperative. Only a few discerning and responsible procurement organisations in the private sector factor in the electrical accreditation of individual workers beyond those of a basic health and safety passport.

WEAKENING RESILIENCE

Many associations, bodies, authorities, and unions in the UK and Ireland work hard to improve quality and raise standards in the industry. However, commercial objectives, market segmentation and feuding politics within and around the industry often confuse clients and weary stakeholders. The outlook for productivity and service levels in the electrical contracting industry are likely to be more of the same in 2019. The decline in the sector's skill base and weakening industry resilience is occurring gradually in some areas.

WATCH FOR FALLING STANDARDS

In other areas, the problems of skilled and affordable labour are becoming acute. Fewer high quality, new entrants are being attracted, and a less productive, ageing workforce is steadily retiring. The emerging skills gap in the industry's training pipeline is likely to mean that clients may even face difficulties in sourcing and appointing the next generation of high quality, well-resourced electrical contractors.

ACTION REQUIRED

Client behaviour and procurement policy is the principal corrective measure. The industry struggles to remedy the problems of subeconomic tendering and skilled labour shortages. So the industry must persuade responsible clients to be more discerning when appointing an electrical contractor.

Accrediting and monitoring individual worker competency per project via the Licence to Practise system is an effective industry-led initiative that can be used to engage the client and achieve this outcome.

SparkSafe Licence to Practise

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DARKIN EV OFFERING CONSULTANCY SERVICE TO ELECTRICAL CONTRACTORS ON INSTALLATION AND SERVICING...

Electrical vehicle charging opportunities for contractors

lectrical contractors keen to make the most of the opportunities now available through the growing popularity of electric cars can benefit from the expertise of Darkin EV.

Darkin EV is now offering a consultancy service to electrical contractors in relation to the installation and servicing of electric car charging units.

With car manufacturers reducing their diesel offerings and replacing them with a range of full EV and Hybrid models, electric car use is increasing. EV infrastructure is also increasing in public spaces such as service stations, car-parks, hotels and shopping centres, while there is a growing trend within the business community to include them. Domestic installations are being boosted by grant incentives. "This is a growing sector with plenty





of potential for forward-thinking electrical contractors, so we are delighted to be able to offer this consultancy service, " explained David Dunning, who heads up Darkin EV. "There is demand for electric charging units in both home and commercial projects and we are able to offer expert guidance alongside the design, supply, installation and maintenance of EV charging units.

"The fact that grants are available in both the UK and Ireland offers incentives to install electric car charging units and alongside the growing interest within the business sector, these are clearly an area that contractors can make the most of."

Part of the highly successful and award-winning Darkin Group, this new division has quickly made a "Darkin Group provide expert guidance alongside the design, supply and installation of EV charging units."

name for itself as an expert in the lucrative electric car charging sector.

Focused on providing expert guidance alongside the design, supply and installation of EV charging units, Darkin EV has solutions to meet the requirements of home, business and public and environments. From the adaptable wall mounted charger through to public use street chargers and high performance fast DC chargers, the company offers a charging solution from market-leading manufacturers to suit each setting.

Darkin EV, Unit 22, Block 613, Greenouge Business Park, Rathcoole, Co. Dublin. T: 00353 (0)1 4016746 E: info@darkinev.ie - **www.darkinev.ie**



PROJECT BANK ACCOUNTS ARE LEADING TO SHORTER PAYMENT TIMES AND GREATER FINANCIAL SECURITY...

Praise for payment initiative

 \mathbf{h} ME firms in Northern Ireland's construction industry including those in the electrical sector - have heaped praise on the Project Bank Account (PBA) initiative which has been driven by Construction and Procurement Delivery (CPD), the procurement authority in Northern Ireland. PBAs ensure that payments lodged in the Account for firms in construction supply chains are secure in the event of upstream insolvencies and that there are shorter payment times. Since January 2013, according to CPD figures, 32 Public Sector contracts have been awarded which include a PBA. The total value of these contracts is approximately £1.3 billion. Over the same period 100 subcontractors have been paid directly from a PBA; once the funds have been lodged within the PBA by a Public Sector procurer, sub-contractors have been paid within 4 days. This award-winning initiative has received plaudits from firms which have received their payments from a PBA.

According to a director of one mechanical and electrical business, PBAs have made a significant difference to his cashflow - "The improved cashflow greatly assisted our overall project performance, allowing us to focus on delivering the work rather than chasing payments. We would welcome

any project that is to be managed using a project bank account and would add that lowering the financial ceiling to £1m would greatly assist the cashflow of all SME's involved in like projects." Alfie Watterson, the Executive Officer for the Specialist Engineering Contractors' (SEC) Group in Northern Ireland (representing the largest sector, by value, in Northern Ireland's construction industry) added that SEC Group had been working very closely with CPD to promote this initiative across the industry.

"This is the modern approach to paying sub-contractors in construction. Everybody is paid from the same 'pot' instead of monies having to cascade through different contracting layers. If a PBA had been in place when Carillion Energy Services took on the £133million contract to upgrade energy systems in Northern Ireland's housing, the losses from its collapse would have been far less. I must take this opportunity to give tremendous credit to CPD which has pioneered this work and, in doing so, has supported many SMEs across Northern Ireland." Speaking on behalf of CPD, its Chief Executive, Des Armstrong, said, "CPD remains committed to the promotion of fair and prompt payment for Government construction supply chains. We recognise the importance of this to the solvency of construction SMEs and their performance on Government construction contracts.

"Project Bank Accounts (PBAs) represent a significant step forward in ensuring that sub-contractors receive the benefit of prompt payment. CPD's PBA initiative has been developed in collaboration with the Construction Industry Forum for Northern Ireland. "I am pleased that CPD's approach has been recognised, not just by Scotland and Wales, who have broadly replicated CPD's model, but also by jurisdictions as far away as South Korea, the Czech Republic and Australia, where those administrations have also sought advice from CPD on the implementation of PBAs."

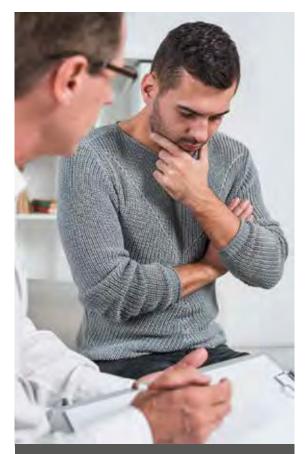
ELECTRICAL INDUSTRIES CHARITY LAUNCHES CAMPAIGN TO TACKLE CANCER RATES...

Could you live without a salary for 3 months?

ollowing on from the success of last year's mental health awareness campaign, the Electrical Industries Charity Northern Ireland Branch will be focussing on cancer in 2019. Karen McAvoy, Chair of the **Electrical Industries Charity** Northern Ireland Branch, said, "Last year we made areat strides in combatting mental health issues in our industry and that will continue, with businesses and employees benefitting from initiatives such as mental health awareness training and mental health first aider training as well as our Mental Health Calendar for 2019. "While mental health is a silent killer, cancer is very much to the forefront of society, so we need to highlight the support that is in place. Our Employee and Family Support Programme will have a valuable role to play in helping those in our industry,

as well as their families, facing the challenges of a cancer diagnosis or treatment. We have a range of resources on offer for both employers and employees to avail of." EIC has worked in partnership with Macmillan for the last few years. As Macmillan is restricted to £400 in terms of financial assistance it can give to people undergoing treatment for cancer, EIC established a funding partnership where by anyone in the industry being treated for cancer and in financial distress is directed by EIC to support their needs when undergoing treatment for cancer.

For the electrical industry the number one cancer being faced is prostate cancer. Average treatment time for this is 4 months, which means, for most people, being on SSP for at least 3 months. Can you live without a salary for 3 months? That's where EIC support is so vital.



What does EIC help with?



- Counselling for patient and their families
- Financial assistance
- Legal support
- Medical assistance

Access Assistance: 0800 652 1618



Pensioners

The Electrical Industries Charity (EIC) has also launched the Pensioner Support Programme (PSP) to provide a safety net to those who are faced with numerous hurdles and are in need of that little extra support during their retirement and is encouraging everyone within the industry to show their support too. Through PSP, the charity is able to provide those in retirement with a way to connect with their fellow retired colleagues and offers support services, including financial grants and assistance, support for carers, disability and building rectification grants, telephone counselling, legal advice, complex case management and will writing assistance to allow for a more social and happier life. www.electricalcharity.org







Look out for pictures of this event on our Facebook page @electricalmagazine



LUCECO

light it up with **LUCEC** Inspection Lights



Luceco's range of new LED Inspection Lights offers tradesmen, installers and quality inspectors a durable LED work light for any workplace.

- A powerful and reliable light source
- · Lightweight and durable design for easy use
- Hands-free use, through magnetic bases, clamps and suspension hooks









LUCECO HAS JUST LAUNCHED ITS NEW RANGE OF INSPECTION TORCHES AND WORK LIGHTS...

Light up with Luceco!

he new range, from lighting experts Luceco, has been extensively tested to offer the perfect lighting solution for a huge variety of jobs and boasts high lumen variation, USB charging capability and multi-shadow prevention. Consisting of two work lights and four inspection torches, the range will be a welcome boost for professionals AND DIYers alike as Luceco puts its knowledge and expertise behind these new products. Simon Shenton, Head of LED Development at Luceco, said, "The new lights and torches will provide an all-round light solutions package, allowing jobs to be carried out with ease. At Luceco, our mission is to create a rich range of products that are practical, versatile, cost-effective and appeal to a wide segment of trade users and DIYenthusiasts."

The work light range consists of rechargeable Clamp Work Light with 360 degree rotation; this powerful light boasts a brightness of up to 1300 lumens, a durable polycarbonate structure, four hour battery life on full output and a 50% brightness mode to offer flexible light for a variety of situations. This is accompanied by the new Magnetic Work Light, offering a strong magnetic base and 1000 lumens for all those tricky to light places. Luceco's Inspection Torches are perfect for shedding light on hard-to-reach places. Coming in 1.5W, 3W, 5W and 10W versions, all torches feature clever technology to prevent multi-shadowing, which

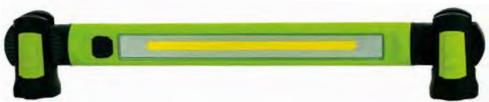
can sometimes obscure the area, hindering a thorough inspection.

The 3W, 5W and 10W models also have the capability to charge other devices such as phones and tablets, meaning users should never be caught without battery power as long as they have the versatile inspection torch to hand.

The new range is now available to purchase across all outlets stocking Luceco products.

T: 0044 (0)1952 238 100 E: uk_sales@luceco.com W: www.luceco.com

"Luceco's Inspection Torches are perfect for shedding light on hard-to-reach places."



NEW SMART LIGHTING FROM OPPLE LIGHTING.

LED Downlight Performer



NEW

- Available as wireless Smart Lighting solution (BLE)
- High efficacy (over 100 lm/W) combined with low glare
- Direct replacement for compact fluorescent downlights
- saving over 60% of energy costs
- Common cut-out diameters of 150mm and 200mm
- Provided with protective foil in order to prevent the downlight from dust and dirt during the assembly (IP44)
- Suitable for retrofitting due to available adapter ring sizes
- Flicker-free

LED Slim Panel Performer UGR 19



NEW

- Improved efficacy of up to 115lm/W, combined with office compliant UGR19
- NEW: available as Smart Lighting solution (BLE)
- NEW: IP54 version available
- Recessed, suspended and surface mounting possible
- Low glare luminaire brings comfort to working and study environments
- Up to 60% lower energy consumption vs TL
- Flicker-free
- Surface module available (5cm thickness)

LED SMART LIGHTING

- Full wireless lighting control with Bluetooth Low Energy (BLE)
- Create dynamic office lighting, without extra control wires
- Extremely easy to install, no control hardware required
- Maximum energy saving by using Smart Sensors
- Easy scene setting via free OPPLE Smart Lighting App
- Maximum security by coded signals and strict user management



Accessories

LED Smartlight - Rc-Sensor

LED Smartlight - Switch







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OPPLE

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SMART LIGHTING EASY & FAST



EXCLUSIVELY **AVAILABLE IN IRELAND THROUGH** FEGIME IRELAND...



OPPLE Lighting has recently launched a new **Bluetooth Smart Lighting** System in Ireland, available exclusively through Fegime Ireland members. This simple solution is perfect for retrofit and new installations, with a userfriendly, free mobile app that allows users to control their lighting using the free **Opple Smart Lighting App** with their smart phone or tablet.

The use of smart lighting in office environments can save a areat deal of energy, but the associated installation and use are often complicated and expensive. Furthermore, a specialised installer is required in many cases. As a result, smart lighting is currently only used in relatively few applications. OPPLE has developed a completely new system to make the features and benefits of smart lighting available to everyone. **OPPLE's Smart Lighting** system is characterised

by extremely simple installation. The luminaries can be attached to the ceiling and connected to the power supply directly out of the box, followed by installation and set-up with OPPLE's free Smart Lighting App (Android and iOS).

No extra wires, fittings, gateways, servers or controllers are required - everything is included in the LED driver in the luminaire and it communicates directly with your smartphone or tablet.

Anyone can use it - so there is no need for experts!

OPPLE's Smart Lighting products are fully compatible with Bluetooth on your smartphone or tablet via a Bluetooth Low Energy (BLE) 'mesh' topology. The LED Slim Panel Performer, the LED Downlight Performer, a wireless motion detector and a wireless wall switch are the first products in this

`smart' family. In addition, all these smart products can be controlled using OPPLE's Smart Lighting App. The new OPPLE Smart Lighting system can reduce your energy bills by up to 60% compared to conventional lighting systems.

Very short payback times can be achieved (1 year) thanks to the competitive price and ease of installation.

Furthermore, OPPLE's Smart Lighting system allows you to program specific scenes for different rooms. Switch to OPPLE's Smart Lighting system today, cut your bills straight away and experience the benefits of modern smart lighting at first hand! **OPPLE's new Bluetooth** Smart Lighting System is available in Ireland exclusively through Fegime Ireland members. For your nearest member, visit www.fegime.ie



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contact Michael Martin on 0044 (0)7543841248 or e-mail Michael@scotopicsolutions.com MICHAEL MARTIN'S NEW COMPANY JOINS FORCES WITH ARLICO, STEON LIGHTING AND CHRISTY FLOODLIGHTING...

Scotopic Solutions turns light on three new agencies

Scotopic Solutions has announced the company's first three exclusive agencies - Arlico, Steon Lighting and Christy Floodlighting.

Established last year by Michael Martin - the former Regional Director



of Ireland for Thorn Lighting – this new lighting company's drive to fill a niche in the local marketplace is evident in this initial announcement.

"We are delighted to be named as exclusive agents of these three respected lighting companies.



ARLICO

ARLICO

This UK-based lighting manufacturer, designer and supplier of highquality, architectural lighting and associated control systems offers a comprehensive range of on-trend products such as Vogue, a striking collection of professional linear LED lighting, perfect for office, leisure and retail applications, and AuRA professional grade LED tape light. The Arlico range is suited to a range of commercial lighting and leisure applications.

STEON LIGHTING

Steon employ a wealth of experience in designing and manufacturing lighting solutions for a variety of industries, including commercial, industrial, healthcare, educational and residential applications. The product portfolio consists of three distinct registered brands - Steon, Luxace and Historixthat collectively boast products ranging from technical and decorative through to more classical heritage designs alongside the latest LED lighting technologies.

CHRISTY FLOODLIGHTING

Christy already has an enviable reputation as a leading manufacturer of raising and lowering high mast floodlighting systems and now the company has joined forces with GigaTera to offer the premium sports floodlighting. Offering a greater level of control, optimal uniformity luminance, minimised glare and flicker free technology, this bespoke range is also perfect for open area applications.







Michael Martin T: 0044 (0)7543841248 E: Michael@scotopicsolutions.com

Scotopic Solutions





MULTILUX BLADE

THE MULTILUX BLADE IS AN EASY TO INSTALL, UNOBTRUSIVE AND AESTHETICALLY PLEASING PANEL EDGE LIT EXIT SIGN PRODUCT FITTED WITH A LED LAMP SOURCE.

SPECIFICATION

- Single/double sided, wall, ceiling mounted, & recessed hanging panel IP40 EXIT luminaire.
- Supplied with ISO legend kit for flexibility on site. (01,02,03 & 04).
- Built-in down lighter (60 Lumens).
- Standard 1000 mm suspension distance.
- 6 year warranty (N5XP) & 3 year (DALI) including battery.

OPTILENS SURFACE MOUNT

THE OPTILENS SURFACE MOUNT UTILISES THE LATEST LENS DEVELOPMENT TO PROVIDE MARKET LEADING UNIFORM LIGHT DISTRIBUTION FOR BOTH ESCAPE ROUTE AND OPEN AREA EMERGENCY LIGHTING APPLICATIONS.

SPECIFICATION

- Small discreet surface mounted luminaire.
- Easy to install and maintain.
- First fix fitting.
- Supplied with both escape route & open plan lens.
- 6 year warranty (N5XP) & 3 year (DALI) including battery.

SEE VENTILUX WEBSITE FOR SPACING TABLE OPTIONS

BOTH PRODUCTS CAN BE USED WITH DALI AND N5XP SYSTEMS

Ventilux designs, manufactures and offers an extensive range of safety system products and services, including the design, commissioning, service and maintenance of emergency lighting, central battery systems, and luminaire conversion equipment.

Founded in 1986, Ventilux has since grown steadily to become one of the largest independent emergency lighting manufacturers in Europe and the Middle East.

The company's Head Office in Bray, Co. Wicklow, Ireland, is the centre of the Ventilux operation, with over 35,000sqft of state-of-the-art production facilities, research and development laboratories, in house training centre and global distribution warehouse. Liverpool is the UK base for distribution, sales order processing and in-house conversions.

IRELAND IDA Business Park, Southern Cross Road, Bray, Co.Wicklow, A98 T276. T: +353 (0) 1 214 8800, E: sales@ventilux.ie





NORTHERN IRELAND SALES

Tyrone Campbell, T: 07715 213 991 E: tyrone@ventilux.ie

UK Arbour Court, Arbour Lane, Knowsley, Liverpool L33 7XE. T: +44 (0) 151-5464155 E: sales@ventilux.co.uk



THE LIGHTING DESIGN SERVICE BY THE EMERGENCY LIGHTING SPECIALISTS OFFERS COST SAVINGS ON MAINTENANCE COSTS...

Ventilux has the right solutions for LinkedIn and Liverpool One

Ventilux has delivered emergency lighting solutions that provide considerable costs savings against ever-growing maintenance costs for a major social media company in Dublin as well as a leading shopping and entertainment complex. At the LinkedIn offices in Dublin, Ventilux supplied a DALI-controlled intelligent addressable emergency lighting testing solution while at Liverpool One, the company supplied a NETCOM5 XP intelligent addressable emergency lighting

testing solution. Both systems allow the system to be supervised, tested and monitored from a central location, meaning the maintenance engineer does not need to physically/visually check all emergency luminaires on a weekly basis, as is currently required under EN50172 legislation. The also allow the site to be tested in non-working hours, hence less disruption to the work environment. The DALI system at LinkedIn offers a modular design that allows both small and large installations to be competitively specified while an Open Protocol means that other DALI emergency lighting products to be used on the system. The Netcom 5 XP system at

Liverpool One operates on a Master-Slave protocol. The Control Panel is the Master which controls, monitors and reports on the complete emergency lighting installation. The Control Modules are secondary masters linked to the central Control Panel via Ethernet Hubs and provide an Ethernet/CAN gateway to the Nodes.



LIGHTING DESIGN SERVICE The solutions at LinkedIn and at Liverpool One were created by the Engineering Design Department at Ventilux.

The company prides itself on the flexibility of solutions offered by a department that consists of technically expert engineers who are all highly trained graduates dedicated to developing cost effective emergency lighting designs.

In order to achieve the best results, Ventilux utilises state-of-the-art design software platforms like CAD/ Dialux/Relux to provide efficient lighting designs. The company can also offer a pre-design walk on site (if required). The client would be provided with a Dialux report which enables them to get a clear indication of various light intensity and Lux level requirements. The designs are modelled in Dialux platform (2D & 3D) and then regenerated in Auto CAD (2D). The team also makes sure all designs for projects across the world meet the required standards, including Irish Standards (NSAI-I.S 3217.2013 + A1:2017), British Standards (BS 5266); Qatar Civil Defence (QCD)l; and UAE Standards (NFPA 101). Ventilux engineers have completed the QQI Level 6 certificate training in Emergency Lighting Design and Commissioning while Ventilux has the ability to project manage small, medium and large projects from design phase, to commissioning and handover.

The expertise of the company's specialist engineers provide technical assistance at all times to ensure complete peace of mind. *T: (Rol) 01 214 8800 or (NI) Tyrone Campbell on 07715 213991 E: (Rol) sales@ventilux.ie or (NI) tyrone@ventilux.ie www.ventilux.com*

PROGRAMMABLE OPTIONS AVAILABLE THROUGH THE FREE DANLERS EASYZAPP OR CONTROL APPS...

Simply saving energy with DANLERS High Bay PIRs

ANLERS range of High Bay PIR occupancy switches is ideal for energy-saving lighting control in areas such as factories, storage aisles, sports halls and entrance halls.

The products detect a person moving within the detection area and control the lights accordingly. Each product includes an adjustable time lag function plus and adjustable photocell. There are versions for simply switching the lighting load on/ off, as well as products for DALI, DSI or 1-10VDC ballasts, which automatically dim or brighten the lights in response to changes in the ambient light level.

The products either come with manual adjustment or as versions which are programmable using the FREE DANLERS 'EasyZAPP' or 'ControlZAPP' apps on an Android phone or tablet. This latest range of High Bay **PIR** controls offers a choice of detection

patterns to give optimum coverage for a multitude of high bay applications.

The products are available in one of two housing options. The surface mounted versions can be mounted directly onto a ceiling or mounted



onto a wide variety of back boxes. The batten mount versions are designed for mounting onto lighting battens via a 20mm knockout. T: 0044 (0)1249 443 377 E: sales@danlers.co.uk www.danlers.co.uk



NEW Controls for Simply DANLERS Limited have recently launched

an extensive range of reliable, easy to install, controls for Lighting and HVAC including:

NEW HIGH BAY CONTROLS An extensive range of controls suitable across a wide spectrum of high bay applications.

NEW EASYZAPP SWITCHING CONTROLS Remotely programmable PIR Occupancy switches by mobile phone / tablet from up to 100m away. Standard ceiling flush or surface

NEW EASYZAPP DIMMING CONTROLS Remotely programmable controls suitable for either DALI, DSI or 1-10VDC dimmable

ballasts. Easy to install, easy to configure. Standard ceiling flush or surface mount and high bay mounting options.

NEW DAYLIGHT LINKED DIMMING PIR SWITCHES With adjustable run-on for lower light level when areas are not occupied. Versions for DALI or 1-10VDC ballasts. Standard ceiling flush or surface mount and high bay mounting options.

CONTACT US FOR THE LATEST DETAILS.





DES DUIGNAN, SALES & PROJECTS DIRECTOR, EXPLAINS WHY CONTRACTORS SHOULD BE LOOKING AT THE SIMPLICITY OF INSTALLING THE AONE™ - POWERED BY GOOEE® - SMART LIGHTING PLATFORM...

Simple steps to smart lighting

hen we think of lighting control systems, expensive, time consuming and complicated installations come to mind. But smart lighting needn't be hard to understand or to install. Contractors who are looking to propose or set up a smart lighting system perfect for residential and light commercial applications, that is easy to install, offers several benefits from scheduling and grouping to remote management, and is extremely cost effective can direct their customers to the AOne system. The AOne offers individual smart device control, as well as circuit control using existing luminaires. It brings additional functionality such as dimming control, creating a 'space',

setting a schedule in a dimmed state such as '7am lights on at 20%', and controlling lights while off premises for security. With the AOne, smart devices can still be controlled offline in the event of your internet connection going down - a great feature over some others! Controllable through a free IOS or Android app on a mobile device, it is one of the most simple, smart, and cost effective solutions out there. Aurora's 4 Simple Steps are part of the company's free AOne Smart Installer Training programme taking place across the country. This will show electricians and installers exactly how a Aurora Smart Lighting system works and how it can be installed in 4 simple steps. You'll gain



all the necessary info to become an expert smart lighting installer. *T: Des Duignan on 00353 8342* 06847/00353 1 696 8028 *E: des.duignan@auroralighting.com* or smart.installer@auroralighting.com *W: www.auroralighting.com*





DEMESNE ELECTRICAL opens super-branch



THE EXPANSION OF THE COMPANY'S DUNGANNON FACILITIES FOLLOWS A RECORD YEAR...

emesne Electrical has expanded the company's Dungannon facility to create a new super-branch.

One of Ireland's largest electrical distributors of industrial control, automation, energy-saving and installation products, the expansion at the Ballysaggart Business Complex has created an additional 50% storage for Demesne's extensive product range. The move follows last year's decision to close the company's Belfast branch and centralise operations in Dungannon. However, Demesne Electrical is keen to stress that the change has not affected the company's ability to meet customer demands, with next-day delivery guaranteed across Northern Ireland. "The change has allowed us to centralise and expand both our stock levels and our staff in Dungannon,"



explained Chris McKenna, Northern Ireland and UK Sales Director. "We had a record year in 2018 and we're building from a strong position, so the creation of this super-branch is a positive step forward.

"Our main customer base is heavy industry, including the manufacturing, engineering and quarrying sectors, and as this is particularly strong in the Tyrone area, our location and the addition of our new mezzanine flooring to increase stock levels will help us meet the growing demands for our products." Demesne Electrical's reach, however, extends right across the UK and Ireland, with the company operating successful branches in Dublin and Cork. This will ensure that, regardless of the Brexit outcome, Demesne Electrical can continue to deliver.

The company's online shop – which was launched in 2016 – continues to be a success, with orders coming from all over the UK and Ireland as well as from a growing international customer base. "We continue to develop new ways to improve and to react to customer needs," added Chris. "Our customers work right across the UK and Ireland, so they want a supplier they can rely on. That reliability is what our reputation has been built on."

Carrying an extensive range of products, the company is mostly an exclusive distributor and stockist for some of the industry's leading brands, including Schneider Electric, DEHN Lighting and Surge Protection, Lapp Cables, ILME Connectors, Brady Lockout/Tagout, Katko Isolators and Switches, Klauke and Greenlee Tooling and Delta Power Supplies, amongst others.

Demesne Electrical's extensive electrical product range is one of the most technically advanced in the marketplace, and this is further boosted by the company's attitude towards product training, staff motivation and the implementation of modern technology.

Expert and knowledgeable staff are on hand to offer product advice, while additional services such as a free, no obligation lighting survey is another reason why customers continue to turn to Demesne Electrical.



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REGULATIONS AND STANDARDS - APPROVED CABLES INITIATIVE

INDUSTRY URGED TO CHECK STOCKS AND SEND SUSPECT SAMPLES FOR TESTING...

ACI delivers winter warning on arctic grade flexibles

he Approved Cables Initiative (ACI) is advising contractors and distributors to check their cable choices carefully following the discovery of significant quantities of substandard arctic grade flex. Early December has seen a continuation of the problem with suspected substandard arctic grade flex found on a central London installation where the cable caught fire. The ACI is renewing its call for a sample of suspect cable to be sent to it for testing as soon as it is discovered.

Market surveillance during 2018 detected failures on numerous examples of arctic grade flexibles including pre-assembled industrial hook-up leads. These samples were purchased from a variety of sources including electrical wholesalers, DIY stores, online retailers and eBay stores.

Major concerns arose when ordinary duty flexibles (designed for indoor use to +5°C) were discovered coloured yellow, in what could be interpreted as a deliberate attempt to pass the cable off as an arctic grade flexible (designed for use at sub-zero temperatures and tested down to -40°C).

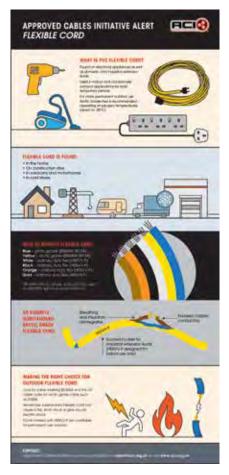


The pre-assembled yellow leads, sold as industrial extension leads designed for use in harsh environments, incorporated cable clearly marked as H05VV-F (ordinary duty flexible). When subjective to the cold bend test as an arctic grade flexible, the cable failed to maintain its integrity; the sheath split open and insulation cracked, subsequently exposing what would be live copper conductors.

Arctic grade cable, which is predominantly yellow or blue in colour, is often used on construction sites and by caravan and motorhome owners to provide temporary outdoor power supplies and in some indoor applications such as cold stores.

Whilst it is normal to have different colours of H05VV-F flexibles (such as white, black, orange and gold), yellow and blue are commonly associated with arctic grade flex and these substandard products could lead end-users to use cable unsuitable for their intended purpose. Suppliers and end users, who need cable suitable for outdoor use in the cold, should look for the cable marking 'BS 6004' and the UK cable code for arctic grade cable, such as '3183A'. Cables marked with 'H05VV-F' are not intended to be suitable for such use. Independent testing by ACI of arctic grade flex has shown cables exhibiting poor conductor resistance

with sheathing and cable insulation disintegrating when subjected to a cold bend test. This problem could result in a fire, short circuit or an electric shock.



WIRING

Peter Smeeth of the Approved Cables Initiative said, "The harsh environment in which these cables should operate means they need to be able to withstand forceful treatment and contractors need to know their cable choice is safe and suitable for its application. The ACI has campaigned extensively on this issue and recently we launched an infographic to help understanding.

"The ACI continues to monitor the market place but we need distributors and contractors to check their stocks and ensure their cables comply. They should look for cable markings and thirdparty independent approval of all purchases. If they are in any doubt, they should contact us immediately."

For further informayion on how to send samples for testing or for cables advice, *e-mail info@aci.org.uk or visit www.aci.org.uk*







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REGULATIONS AND STANDARDS - BASEC

HOW DO THE CHANGES IN WEEE REGULATIONS AFFECT THE CABLES MARKET?

Changes to WEEE Regulations

his year sees the implementation of new regulations for the handling of waste electrical and electronic equipment. The WEEE Regulations, in force for certain products since 2006, have been updated, revised and responsibilities extended.

WHAT IS WEEE COMPLIANCE?

Under the regulation, producers of WEEE products are obliged to participate in recovery and recycling schemes aimed at reducing the amount of end of life electrical and electronic equipment entering the waste stream. Producers must make declarations about the amount of product recovered from consumers, aiming at a mass balance. In some cases where products contain valuable materials or components, such as copper in cable, existing recycling systems can be very effective in minimising the amount of product that is landfilled. Cross-Europe targets for the amount of WEEE to be recovered vary between 65% and 85% of product supplied into the market, which is substantial and challenging.

WEEE CATEGORY CHANGES

Prior to August 15, 2018, WEEE applied to products in 11 categories, but this has been simplified to six broader categories. Cable supplied for various uses will fall under the requirements, but the responsibilities "Under the regulation, producers of WEEE products are obliged to participate in recovery and recycling schemes aimed at reducing the amount of end of life electrical and electronic equipment entering the waste stream."

may shift depending on how it has been supplied.

PRODUCER COMPLIANCE SCHEME

Producers must register with a scheme, which must collect and process WEEE at authorised treatment facilities. The evidence of this collection and processing is collected at the end of the year into a declaration made to regulators, which are the respective environment agencies in the UK nations. In the event of non-compliance, producers may be fined.

WEEE AND CABLE COMPLIANCE

Many cable manufacturers operate environmental management systems to ISO 14001, which can be certified by BASEC. These provide a structural framework within which aspects such as WEEE can be managed.

WEEE IN PRACTICE

In practice, electricians will not have direct responsibilities under the WEEE regulations and will still find a ready market for waste cable produced either during installation or replacement work. This is largely because of the value of the metals (copper, but also aluminium and steel) they contain. The changes in the latest regulations mean that a wider range of electrical equipment will need to be handled as WEEE.

WIRING

BASEC is a recognised sign of assurance of independent cable testing and approval. As an independent body, BASEC has for nearly 40 years been a mark of reassurance to those specifying cable.

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Distribution



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Core Distribution - a trusted partner

ithin the Core Group, Core Distribution sells and distributes premium electrical products, representing leading UK and European manufacturers across the island of Ireland. More than distributors, Core aspires to be your cable management and power distribution partners.

Along with a vast offering of marketleading electrical products at competitive rates, Core provides convenient warehousing facilities, flexible collections and deliveries, proficient technical guidance and product training sessions. Electrical wholesalers, electrical contractors and OEM customers thus get full support to help them and their business be more efficient. The Core product range includes:

• **PVC-u trunking** - Versatility, quality and sustainability summarise the perimeter and dado trunking range sold by Core, which is manufactured with a minimum of 80% recycled material.

• Aluminium trunking - Core's wide range of multi-compartment aluminium trunking comes in different heights, designs, cable capacities and numbers of compartments. It is very suitable for internal cable management distribution.

• **Conduit systems** - Ranging from round and oval PVC-u conduits to high impact conduits suitable for installation where LSOH and EMC are a requirement; and including flexible cable conduits and corrugated plastic conduits.

• Fixing systems - Innovative electrical fixings designed for reducing installation time.

• **Cable routing** - Clever multipurpose tools that make cable routing easy, saving installers time and effort. The rods come in a variety of lengths and flexibilities.

• Ventilation - Contemporary low energy extract fans streamlined for improved airflow and available with a choice of interchangeable modules and coloured covers.

• **PVC trays** - Non-metallic trays ensure no electrical continuity and an electrical insulation for components. Resistant to UV radiation it is therefore an excellent solution for outdoor and hazardous installations. • Steel cable containment - Trays, baskets and brackets enable to route, connect, support and protect cables in both internal and aggressive environments, helping reduce installation time while guaranteeing a flexible and highperformance installation.

WIRING

• Fire protection - A range of products designed to British Standard and European regulations, specifically suited for wiring fire alarm systems and for protection against fire.

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MANUFACTURER - MARCO

New catalogues from Unistrut and Marco

nistrut and Marco have introduced two new catalogues which together encapsulate the brands' complete electrical raceway offering. The new Unistrut brochure contains all of the signature Unistrut range, including the namesake Unistrut metal framing system. Unistrut is a leading supplier of metal framing systems, specialising in channel framing, cable management and prefabricated framing systems. The new brochure contains a complete guide to the Unistrut range, including the newly introduced off-site modular framing services, with Unistrut being one of the first manufacturers to offer the service. A wide range of cable management products, including the Unistrut cable tray, Unistrut cable ladder, and

the Unistrut metal trunking systems, are all represented, supported by each product's wide range of fittings and accessories.

The new Marco brochure contains all the products and services that customers have come to expect, with the entire range of cable management represented. Marco's brochure also contains a number of new products recently added to the range, including uPVC Maxi trunking; pre-galvanised hook couplers for PG steel wire cable trays; 30mm earth terminals; and left and right-hand side twin-switched floor box plates

As well as introducing new products, Marco has also taken a leaf from Unistrut's brochure and developed



its prefabricated and modular offering, with further improvements to increase the firm's capacity to supply a prefabricated range. Almost all of Marco's PVC products, as well as the aluminium bench trunking, are now available as prefabricated solutions. For your copies, visit www.marcocm.com or www.unistrut.co.uk



DISTRIBUTOR - PRECISION CABLES

Cable installations and fire safety – the importance of fixings

Recent high-profile incidents have thrown the spotlight on the need to ensure fire safety is a prime consideration in the design of both commercial and residential buildings.

It seems an odd situation to find a contractor buying a premium, high performance cable, but compromising the integrity of the installation as a whole by the use of substandard accessories.

As a cable system provider of both cables and accessories, Prysmian Group recognises that the performance of any installation relies just as much on the quality of the lower value accessory as of the cable.

"We know from our own distribution

throughout Ireland that demand for high-quality, fire-resistant



cable is strong but we have noted that there is less understanding of the quality issues surrounding accessories - the fixings, glands and connectors that are essential to ensure a cable installation performs as anticipated in the event of a fire, " according to Fergus O'Callaghan, Managing Director, Precision Cables.

Prysmian Group would always recommend to use cable and accessories from a single manufacturer as there is then an assurance that the entire system will be designed to function as an integrated whole and will not be compromised by a single weak link. The BICON® range from Prysmian is manufactured to British, European and international standards and are the result of over 100 years of cable accessory development and quality engineering.

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Managing cable entry in hazardous atmospheres

eeping order in electrical installations and enclosures is an important factor when considering parts to use, but what happens when the application requires a little more than basic dust ingress and water protection? Creating an enclosure that is flameproof in the case of ignition is one option but alternatives to this can be easier and more cost effective to produce, especially for circuits that can operate with low currents and voltages. Enclosures with intrinsic and increased safety, limit electrical

and thermal energy to safe levels, below those which would cause ignition of an explosive material. In case a fire should start, although the components are not necessarily resistant to flames, an intrinsic enclosure will eliminate, or greatly reduce, the chance of a fire starting in the first place. Inevitably, in these applications there will need to be points of entry and exit, often in the case of cables running into and out of the enclosure. ATEX certified cable glands for increased safety enclosures allow for the entry of cables without compromising on safety in hazardous atmospheres. These cable glands are constructed in such a way to prevent any sparks or hot surfaces under normal and abnormal

conditions that could cause explosion. For other cable entry solutions, where multiple cable entry is required, IP65 and IP66 rated cable entry plates allow for tool free connecting of cables to machines and equipment. These are suitable for use with various cable glands of choice to maximise safety and adherence to protection requirements.

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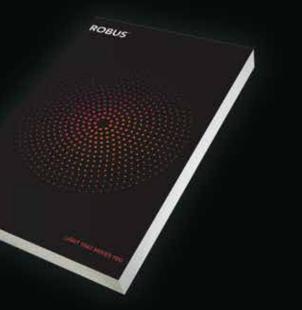


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NEW RULES FOR LABOURER AND MANAGER CARDS...

Changes to ECS card criteria

ew requirements are now in effect for all those renewing or applying for their first ECS Labourer and Manager cards. The ECS Labourer card has been replaced with a new ECS Electrical Labourer and has new criteria, which includes either holding a JIB-approved theory qualification, such as the C&G 2365, 2330 or 2360 (or EAL equivalents), as well as the ECS Health, Safety & Environmental Assessment.

If a JIB-approved theory qualification isn't held, the applicant must complete a recognised health and safety course such as CCNSG Safety Passport or IOSH Working Safely, and provide proof of employment in the electrical industry.

Those applying for or renewing

their ECS Manager card must either meet gold card criteria, or hold a Level 4 or above management qualification such as BTEC, degree or JIBrecognised company programme. In both instances they will also need to complete a specified health and safety course such as the Site Supervisor Safety Training Scheme (SSSTS), Site Management Safety Training Scheme (SMSTS) or IOSH Managing Safely in Construction, as well as the ECS Health, Safety and Environmental Assessment.

The changes have been introduced to align with new qualification requirements led by the wider construction industry. CSCS STEVE SMITH S999999 JIB GRADE ELECTRICAL LABOURER ELECTRICAL LABOURER ELECTRICAL LABOURER

"The changes have been introduced to align with new qualification requirements led by the wider construction industry."

For full details on the Labourer and Manager card changes and approved health and safety courses visit www.ecscard.org.uk/labourer or www.ecscard.org.uk/manager

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any cable crimping applications throughout the industry are conducted using manual ratchet tools or hand hydraulic tools. Depending on the number of operations conducted each day and the hand force required to close the handles of the tool, Repetitive Strain Injury (RSI) can result.

Looking to statistics available online, 29% of repetitive strain injuries will result in Carpal Tunnel Syndrome (CTS). In worst cases CTS can only be resolved with surgery, one hand at a time, resulting in employees being unable to work for six to eight weeks.

The new alternative to manual ratchet crimping tools for high volume, high force applications, is the Klauke Micro tool. This is an electro-mechanical tool suitable for preinsulated connectors (up to 16mm2), boot-lace ferrules (up to 50mm2), and CU tube lugs (up to 25mm2). The Micro provides a 90% reduction in hand load experienced

by the operator to help keep employees safe and maintain high productivity.

The Micro is less than 1kg and completes in excess of 300 crimps per charge in less than 1.5 seconds per crimp. As an intelligent tool, it ensures full closure of the jaws on every crimp and comes with the ability to link to Klauke iPress software, where quality records



can be downloaded and stored for improved traceability. With cases of CTS within the industry on the rise, better, safer, more productive tool solutions available today, each employer has a duty of care to provide the most suitable tools to their employees. *T: 0044 (0)1986 891 519 E: Klauke-sales@emerson.com W: www.klauke.com/micro/en*



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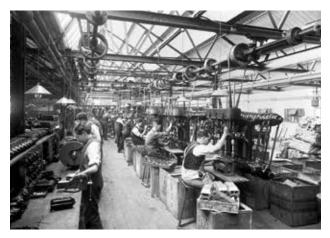
Crabtree: 1919 to 2019 and beyond

ne hundred years ago John Ashworth Crabtree designed and patented a quick make and quick break switch. This innovation, which safely managed electric arcs that can occur in switching devices, was the beginning of the philosophy that became the culture of electrical safety for Crabtree.

One hundred years later and Crabtree remain at the forefront of electrical safety, this time with digital technology in Arc Fault Detection Devices.

Crabtree AFDDs automatically detect and disconnect arc faults and prevent fires occurring in electrical cables and final circuits, providing higher levels of safety for homes and workplaces. For a business that has weathered the storms of time, changed ownership, evolved its working methods and, undoubtedly over 100 years, engaged many staff; one thing hasn't changed, and that is the drive for new product development – a vital ingredient in the success of the brand. We're now on the 18th Edition of

the Wiring Regulations, but back when the 12th Edition of the wiring regulations was just being published in 1950, Crabtree had been operating for over 30 years. Mike Cash, Group Marketing & Channel Manager at Electrium, commented, "When Crabtree launched, we had a motto: That



which is built soundly endures well. It was inscribed onto the company plaque and rightly so. Crabtree was built soundly enough to provide 100 years of electrical safety for our customers. And with a 100-year solid foundation what else can we do in the years to come?"

www.electrium.co.uk/crabtree





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AP Haslam expands service and efficiency

P Haslam has taken delivery of the Perforex BC 1007 HS from Rettal, adding to the speed and efficiency of the company's workshop when it comes to supplying enclosures for industrial and hazardous areas.

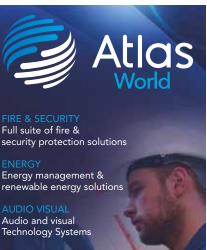
The arrival of the Perforex in AP Haslam extends the company's comprehensive range of solutions for panel building and switchgear engineering through key machining and handling technologies.

The Perforex machine enables hours of production work to be completed with increased speed, reducing the preparation time with its sophisticated software and preinstalled panel drawings. As well as the enhanced time savings, Perforex delivers increased accuracy and reduced waste with its CNC precision-capabilities. The Perforex machine can include up to 20 tools in the magazine for operations including drilling, tapping and milling. Perforex can handle panels up to 3600×2300mm and, since programming is faster than manual marking, the system provides obvious advantages from big batches to a single item production. Speaking as the machine was being installed, Mark Tyson, AP Haslam's Workshop Manager was looking forward to its advantages.



"The Perforex machine is extremely precise, and can be used for drilling, thread tapping, and milling, having this capability is a big leap forward for us and myself and Leon -our machine operator - are looking forward to showing our customers its capabilities"

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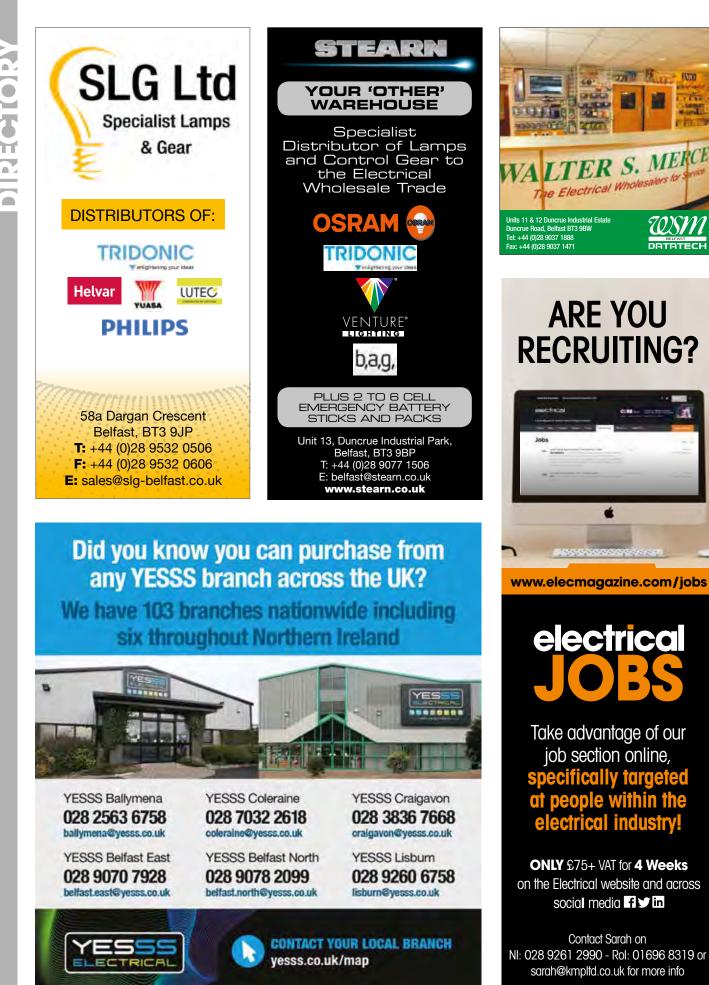
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