

JAFRA

ACTION

freedom to be you

LAST MONTH
to earn
sponsoring points

New RJ
accessories

Join hundreds
at Conference

It's the

Holidays!

December 2016



Let's celebrate

touching 60,000 lives!



Last month to earn points



December 31
last day to earn points

January 31
last day to redeem points



Don't miss your rewards!



See the Sponsoring Points eCatalog for all rewards and program details at jafratouchinglives.com



HOW I'LL EARN POINTS!

1 DIRECT = 20 POINTS
*Each personal QNC**



1 INDIRECT = 30 POINTS
Each personal QNC who sponsors a QNC

December 2016–January 2017

Consultants & Leaders

Be the Queen Bee

in gold

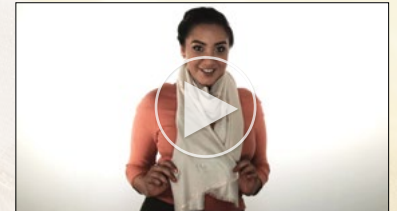
DECEMBER

SPONSOR
YOUR FIRST
NEW CONSULTANT*

who accumulates \$400 or
more in Personal Retail Sales
in December and the JAFRA
Golden Scarf is yours!

Super style your scarf

Check out all the fabulous ways to
wear your scarf on YouTube.



[www.youtube.com/user/
JAFRACosmeticsUSA](http://www.youtube.com/user/JAFRACosmeticsUSA)

JAFRA



Coming up...

Double-sided Bee
Earrings – *January*

**PLUS EARN 20 POINTS
TOWARDS YOUR
SPONSORING POINTS
CATALOG REWARDS!**



*For this promotion a New Consultant must be sponsored between December 1st and 31st, 2016 and accumulate \$400 in Personal Retail Sales by December 31st, 2016. Your reward will be included in the first order you place between December 1st, 2016 and January 31st, 2017 and after your New Consultant meets the requirements. JAFRA reserves the right to substitute rewards with ones of greater or equal value. For complete details please see the FAQ's at jafraz.com > *Consultant Connection* > *Resources* > *Downloads*.

Share the best *gift* this season!

Offer someone a bright future

December 1–31

GET STARTED BUSINESS KIT



\$29

A \$182 Value!
+TAX, Shipping & Handling

INCLUDES:

- Eau d'Arômes Fragrance Spray 3.3 fl. oz.
- Royal Jelly Milk Balm Advanced 1 fl. oz.
- Royal Jelly Luxury Lipstick – Rose Nouveau | .15 oz.

- Choice of Advanced Dynamics Day Moisture Broad Spectrum SPF 15 | 1.7 fl. oz.
- Choice of Advanced Dynamics Night Moisture | 1.7 fl. oz.
- JAFRA Dynamics Skin Care Tote

LITERATURE:

- New Consultant Loyalty Club Brochure (1)
- Fall/Winter Product Catalog (1)
- Client Brochure (1)
- Opportunity Brochure (1)
- ACTION Magazine (1)

STARTER BUSINESS KIT

Plus all the literature to get started.

\$49

A \$298 Value!
+TAX, Shipping & Handling



PROFESSIONAL BUSINESS KIT

with Training Essentials

\$99

A \$522 Value!
+TAX, Shipping & Handling



ROYAL BUSINESS KIT

with Training Essentials

\$129

A \$576 Value!
+TAX, Shipping & Handling



JAFRA SALUTES YOU!

Save 50% on this Kit if you're in the Military!

NEW CONSULTANT PACKS

Get these Products



SKIN CARE PACK

Everything you need to share the best of JAFRA Skin Care!

\$500

Save Up To 50%

Retail Value Up To \$995
22398



Demo more products WITH SAVINGS!

- Save BIG on top products you can add to your Business Kit
- Available for New Consultants in their first 60 days
- Limit 1 of each pack. Commissionable.

MIXED PACK

Includes key Skin Care products and top selling fragrances!

\$500

Save Up To 48%

Retail Value Up To \$966
22407

Get these Products



Can't seem to sponsor during the holidays?

Bring guests to
Beauty + Business + YOU

We've helped hundreds to sponsor so far this fall!

Let us help YOU in December.

- Beauty Emporium Style Product Displays
- Personalized Earnings Opportunity
- Moving Testimonies



Find a Meeting!

At jafrabiz.com > Consultant Connection:

- See your new online Regional Calendar
- Or download the December **Beauty + Business + You** Meeting Schedule under *Resources > Downloads – Events*



Invite your guests now!

- **Leaders:** use the FREE invitations included in your September or October orders



- Download invitations at jafrabiz.com > *Consultant Connection > Resources > Training > Parties*

Bring the perfect guests to build your dream team!



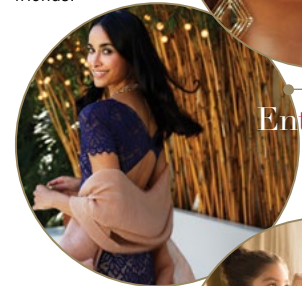
Social Butterfly

Enjoys socializing and meeting new people.



Beauty Enthusiast

Loves makeup and talking trends with friends.



Entrepreneur

Dreams of having her own business.



Super Mom

Wants to do it all but puts her family first.

Learn why you don't want to miss conference & register at www.jafraconference.com

HURRY, time's running out!

NATIONAL CONFERENCE 2017
Planet Hollywood Resort & Casino | Las Vegas, NV
February 9 – 11, 2017

Register in
December for
\$159

Price goes up in
January to \$179

Last day to register is
January 13th



Monthly Party

DECEMBER Special

Holiday Glamour Set

INCLUDES 7 PRODUCTS:

- 1 White Soufflé Highlighter
- 1 Curl Luxe Mascara – Black
- 1 Inkwell Eyeliner – Onyx
- Choice of 1 Royal Jelly Luxury Lipstick
- Choice of 1 Long Wear Makeup Broad Spectrum SPF 20
- Choice of 1 Powder Eyeshadow Trio Wet/Dry Formula
- Choice of 1 Brow Product
 - Brow Pencil
 - Brow Lift
 - Brow Pomade
 - Brow Define & Lift Duo

See shades in Fall/Winter 2016 Catalog



Non-commissionable.
 Limit 1 offer per Consultant.

Day-To-Night

COLOR

Save on makeup that can be easily layered to take you from morning coffee to evening festivities.





Day-To-Night Glamour

Evening festivities don't require a makeup re-do. Show your friends how to use versatile, easy-to-layer color to effortlessly go from a.m. to p.m.

What You'll Need

- The Holiday Glamour Set
- Makeup sponges and applicators
- Access to mirrors or hand mirrors

3 Simple Steps



Step 1

Foundation



Use a flat brush to apply the Long Wear Makeup Broad Spectrum SPF 20 of your choice. Layer according to desired coverage.



Step 2

Eyes



Apply a light or medium shadow from the Eyeshadow Trio of your choice, followed by Curl Luxe Mascara. Shape and shade your brows with the brow product of your choice.



Define your eyelid crease and lash line with the darkest shade in the Eyeshadow Trio. Use White Soufflé Highlighter to highlight your brow bones. Complete the look with Inkwell Eyeliner.



Step 3

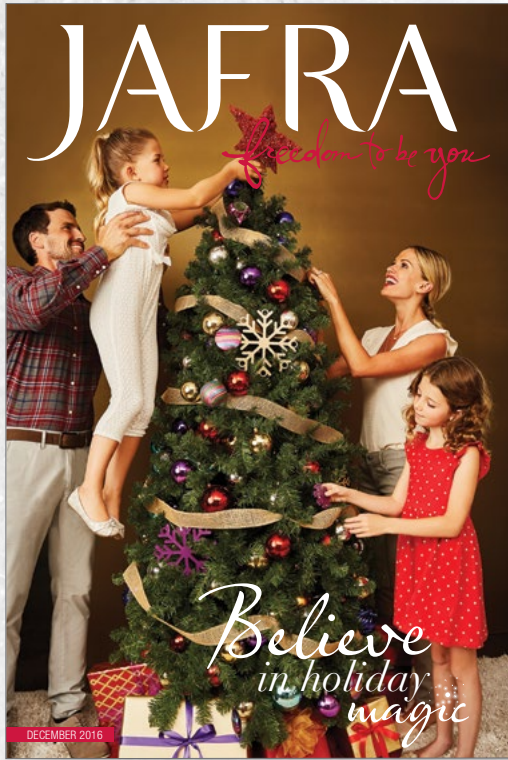
Lips



Use a finger to dab Royal Jelly Luxury Lipstick onto your lips. Rub lips together.



Apply 1-2 coats of lipstick directly from the tube for maximum vibrancy.



Great for last minute gifts!

DECEMBER Client Brochure

Over 60 gift ideas
Last day to order for holiday delivery is **December 18!**

ORDER NOW!

- Order the brochure through December 14
- Offers good December 1–31

Set of 10, \$4. 24031 English | 24032 Spanish
Set of 20, \$7. 24033 English | 24034 Spanish
Non-commissionable.



New Year, New You!

JANUARY Client Brochure

- Order the brochure December 15–January 14
- Offers good January 1–31

Set of 10, \$4. 24243 English | 24244 Spanish
Set of 20, \$7. 24245 English | 24246 Spanish
Non-commissionable.

myJAFRAClients

Let us mail the January brochure for you!

Enroll your Clients by December 8 at myJAFRAClients.com



Hostess Three-Booking Gift

Order December 1-31!

Give your Hostess a **FREE** wrinkle fighting duo!

HOW?

When 3 Party guests each book & hold a \$300 or more Party of their own.



1. **December** Three-Booking Gift: JAFRA PRO Duo

- Eye Transformer | .4 fl. oz.
- Night Recovery Concentrate | 1 fl. oz.

A \$135 Retail Value.
Consultant cost: \$20 with every \$600 of cumulative retail sales.
24148 Non-commissionable. Limit 3 per month.

2. **\$70** in Shopping Credits with you

You order the products they wish to receive.

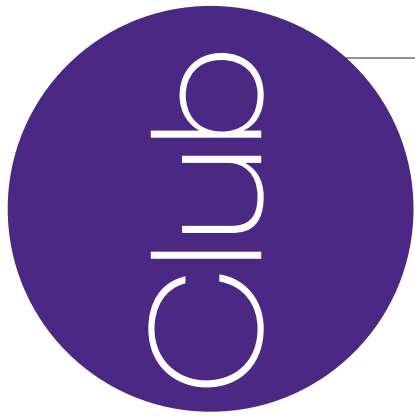
OR

Earn more money with additional Parties, making your cost easy to recover!

Share the December Three-Booking Flyer with your Hostesses.

At jafraz.com > Consultant Connection > Resources > Downloads – Current Promotions





SPECIAL OFFERS
Loyalty

DECEMBER

As soon as you reach a level, you can purchase the offer!

- Offers are available for purchase December 1–31, 2016.
- Limit one offer per level per Consultant.



Beauty
PRO

Color Must Haves

Trio
\$27

Save \$18
Retail Value: \$45
24149



Includes:

- Makeup Remover for Eyes and Lips | 4.2 fl. oz.
- **Limited-Time** Eyeshadow Trios | .15 oz. each
Mystic Romance & Dark Enchantment



Beauty
ICON

*You've qualified to purchase this offer
PLUS Beauty Pro*

Skin Care

Duo
\$22

Save \$16
Retail Value: \$38
24150



Includes:

- Gentle Exfoliating Scrub | 2.5 fl. oz.
- Malibu Miracle Mask | 1.7 fl. oz.



Beauty
ROYAL

*You've qualified to purchase this offer
PLUS Beauty Icon & Beauty Pro*

Paris et Moi

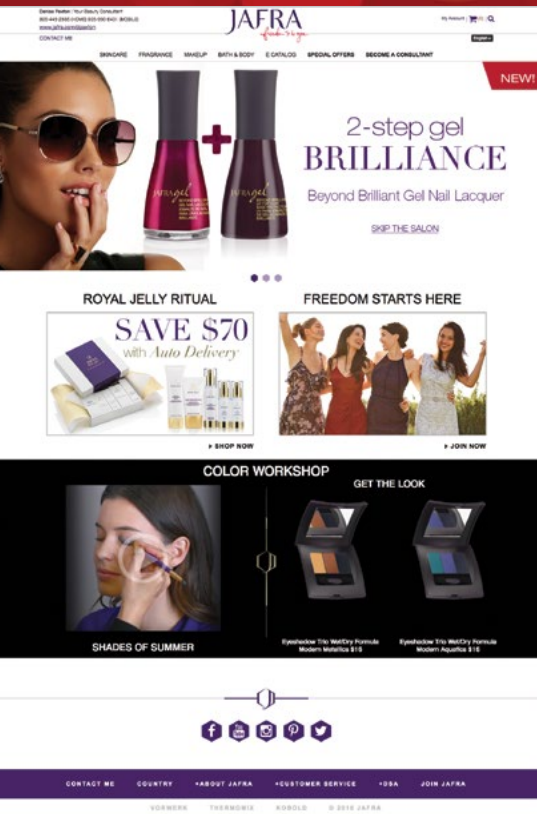
by Philippine Courtiere
\$29

Save \$31
Retail Value: \$60
24151



Includes:

- Paris et Moi EDP | 1.7 fl oz
- Paris et Moi EDP Mini | .23 fl. oz



Sign up
for this...
Your own JAFRA
Personal Website

Only
\$24
a year



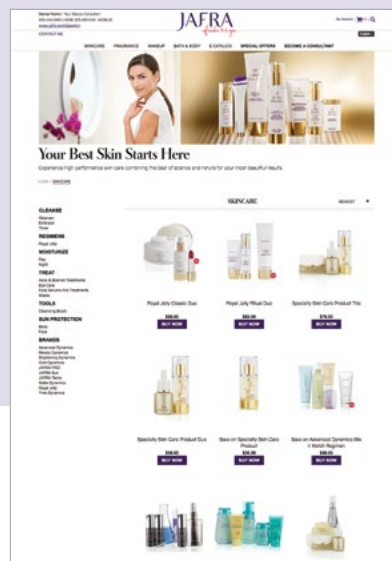
...And
enjoy these
benefits:

StayRoyal
Autoship Program

- Your Clients save on each RJ Ritual delivered to their door every 60, 90 or 120 days.
- You get a FREE RJ Ritual with every 4 Client orders shipped.
- Only available with a Personal Website subscription!

Enjoy the same
commission
you always earn!

Look for the enrollment link on
homepage of Consultant Connection at
jafrabiz.com > *Consultant Connection*



For StayRoyal details, see the flyer at
jafrabiz.com > *Consultant Connection* > *Resources* > *Downloads* – *Products*

Aspire! Club

Reach the stars with Aspire!



Enroll for the next session at jafrabiz.com > *Aspire Club*

CONGRATULATIONS TO THESE CLUB ACHIEVERS!

October Top Level Moving Up

Moving up 1 level as of the 1st of the month

ADRIANA MARTINEZ	TX	DM1
MARICELA ANTONIO	NY	MGR
MIRELY ROJO	TX	MGR
GUADALUPE CALIXTO	TX	MGR
ANGELIE CERON	KS	MGR
CONSUELO HERNANDEZ	FL	MGR
JACKIE ALVES	AZ	MGR
SONIA CORRAL	NE	MGR
ORALIA ALCAZAR	OR	MGR
BECKY CHRISTENSEN	OR	MGR

October Top Sponsoring

Personally achieved 3 or more QNCs

GLORIA EMMA HERNANDEZ	CA	5
MARIA CERVANTES	FL	5
OLGA ROJAS	CA	4
MARIA LIZBETH NOLASCO	TX	3
ROZA MERCADO	TX	3
DORA IGLESIAS	MN	3
NOEMY BARVOSA	CA	3
ROCIO OCHOA	CA	3
ANGELIE CERON	KS	3
YNOCENCIA LAGUAL	FL	3
SONIA CORRAL	NE	3
BECKY CHRISTENSEN	OR	3

October Top District Sales

Achieved Total District Paid Wholesale Sales of \$3,000 or more

SOCORRO AGUILAR	NY	\$3,601
ERIKA VALENZUELA	NC	\$3,359
MARIOLA BARRAGAN	IN	\$3,349
OBDULIA MARTINEZ	CA	\$3,340
MARIA LIZBETH NOLASCO	TX	\$3,310
PATRICIA CASTELLANOS	NV	\$3,302

October Top Leader Coach

Achieved 1 or more Leaders Moving Up in title as of November 1

DENISSE CRUZ	3
SARA HIPPLE	2
VICKY HOOVER	2
LILIANA REYES	1
SANDRA PATRICIA MARTINEZ	1
AURA LIRANZO	1

October Top Mentor

Achieved 1 or more Moving Up in title as of November 1

MARIA V OCANA	1	MARIA ISABEL GONZALEZ	1
GLORIA R HERNANDEZ		MARILU VELASQUEZ	1
VEGA	1	LORI A DUNCAN	1
ADRIANA ANGELICA		ELOISA ROBLES	1
GUZMAN	1	MIRIAM C CABRERA	1
ADRIANA MARTINEZ	1	LORI A ALLEY	1

Have you seen the new **Royalty eBrochure?**

See who's who!

View it at jafrabiz.com > *Consultant Connection* > *Resources* > *Royalty Magazine*



Who will be our **top 2016 achievers?**



Join us at National Conference 2017 when we honor their success!

2016 Reward Qualifications end December 31, 2016.

Special Holiday Hours

December 18:

Last day to order for guaranteed delivery before Christmas Day.

December 22, 23 & 26:

Closed for the holidays.

December 29 & 30:

CRT open regular hours: 8am–6pm (PT)

December 31:

Online orders only: 8am–11am (PT)
Due to end of year processing.

January 2:

Closed – New Year's Day.



CONTACT US
800-852-3728

Service Hours for:

- Consultant & Client Relationships Team (CRT)
- Business Information (BI)

Regular Hours:

Monday to Friday, 8am–6pm (PT)

BeYOUtiful

Mark your calendar! Don't miss these
LIVE WEBINARS in December!

 Your award-winning online training center at jafrabiz.com



Ignite your
business in 2017!

Monday, December 12
2:00 PM (PT)

*Hosted by: Paulo Moledo, President
& Scott Halversen, VP of Sales*

This year we celebrated 60
fabulous years of JAFRA.
Next year, we're going to set your
business on fire! Join us and learn
what you can expect in 2017!

December Webinar Calendar

Monday
IGNITE YOUR BUSINESS IN 2017
Paulo Moledo & Scott Halversen
When: Monday, December 12 | 2:00 PM (PT)

Tuesday
SET YOURSELF UP FOR SUCCESS II
Lucy Villalobos, Training
When: Tuesday, December 6

Thursday
POWER OF INCENTIVES
Lupita Iturbide, Incentives
When: Thursday, December 8

Friday
**LEADER BUSINESS MEETING
PRESENTATION**
Brigette Sobrino, SDM
When: Friday, December 2 | 1:00 PM (PT)

GET TO KNOW YOUR PRODUCTS
Andrea Hernandez, Marketing
When: Friday, December 9 | 1:00 PM (PT)

Webinar times, unless otherwise noted:
English: 5:00 PM (PT) | Spanish: 9:00 AM (PT)
On Demand Webinars will be available 30 minutes
after the airing time.



Business Meeting
Presentation

Leaders! Finish your year strong

The December Business Meeting
Presentation will help you share
everything that's new for your team!

Includes training on:

- Glamour Party of the month
- Let's Party Offer
- December Sponsoring Rewards
- Points Catalog
- Beauty+Business+YOU

Presentation and guide available at
jafrabiz.com > *BeYOUtiful* >
My Library > *Leaders Only*



Join the webinar!
**LEARN HOW TO USE YOUR
PRESENTATION**

With: Brigette Sobrino, SDM
When: Friday, December 2
1:00 PM (PT)

JAFFA COSMETICS INTERNATIONAL, INC.
2451 Townsgate Rd • Westlake Village, CA 91361



JAFFRA HELPS YOU GET BACK YOUR MAXIMUM
COMMISSION LEVEL!

It's our gift...

50%
COMMISSION

for all Beauty Fans and Preferred Customers
as per the Loyalty Club, who accumulate
\$600 or more in Personal Retail Sales
in December.

