

EDUCATION

Stanford University**B.S. in Bioengineering, GPA: 3.9/4.0****M.S. Management Science and Engineering**, Healthcare Systems Modeling Track**Mayfield Fellow 2021**: 1 of 12 selected for program in technology venture leadership.**Stanford, CA***Exp. May 2022**Exp. May 2022***Campus Leadership**: Médecins Sans Frontières (Chapter Co-Founder), Stanford Consulting (Consultant), Sigma Nu Fraternity (President), Stanford Finance (Analyst).**PROFESSIONAL EXPERIENCE**

Open Scout*Scout***New York, NY***June – Present 2020*

- Analyzed multiple <\$1M startups by focusing on what makes an investor the "right" choice for a startup for VC and PE startup, discovering that culture and morals played a big part for organizations based in the Middle East.
- Developed multiple channels to allow Open Scout access to aspiring entrepreneurs in Stanford's extended MENA startup ecosystem.

Online Media platform & Newsletter*Data Analyst***San Francisco, CA***Jan. – May 2020*

- Performed analyses on 10+ relevant competitors using Pivot Tables in Excel to evaluate ad placement for daily news newsletter with 500k readers, used to propose and implement most strategic ads for newsletter.
- Generated data graphs compiled from survey and newsletter analysis to translate findings into visuals for C-suite, showed an increase in reader satisfaction attributed to improving newsletter's ad placement, content and structure.

Honeywell Group LTD*Strategy & Operations Intern***Lagos, Nigeria***June – Nov. 2019*

- Redesigned and implemented new cloud-based hazard reporting system using Excel. Reduced the time and labor needed to address health concerns by 20x and boosted operating margins by 5-10% over 3 years.
- Completed market analysis to support negotiations to increase company leverage in securing recommending specific offshore oil and gas investment opportunities.

LEADERSHIP EXPERIENCE

YUniprep.com | Founder*Jan. 2019 – Present*

- Founded college consulting service for schools in the Middle East; support 100+ students per application cycle. Acquired 40 paying customers within 2 weeks of launching. Designed the interface and website where I oversee 20 college counselors.

Apoyo Financiero (Stanford Consulting) | Consultant*Sept. 2019 – Dec. 2020*

- Analyzed recorded website behavior data and produced weekly web analytic reports to assess online presence for microlender targeted towards Hispanic communities in CA. Provided weekly summaries of competitors' online behaviors to management to emphasize differences and highlight areas of growth, mainly in branding and social media presence. Built SEO and social media marketing initiative to streamline mobile/desktop websites for potential increase in online presence by 3x.

International Medical Center (IMC) | Researcher*Jan. 2017 – May. 2017*

- Collected, processed, and analyzed data to assess the prevalence of Vitamin D Deficiency in Jeddah; compared data to other countries in the Middle East. Participated in a 3-week shadowing program granted by Founder of IMC.

Tawzee3.org | Founder*Mar. 2015 – Jan. 2019*

- Coordinated year-round food distribution projects for 4 impoverished districts in Jeddah, serving hundreds of people at a time.

PERSONAL

Languages: English (Fluent), Arabic (Fluent)**Technical**: Python, R, Excel, PowerPoint, MATLAB**Interests**: Designing Saudi Abayas, Kayaking (anywhere), Video editing, Food tasting (all types)

STELLA DELP

sdelp3@stanford.edu | 634 Alvarado Row, Stanford, CA | 650-561-2101

EDUCATION

STANFORD UNIVERSITY

Palo Alto, CA
2018-2022

Human Biology Major with Neuroscience Concentration, Sustainability Minor

- 2021 Mayfield Fellow
- Diversity Equity, and Inclusion Officer (2021) Director of Human Resources (2020) for Kappa Alpha Theta
- Activities: Research Assistant, People for Animal Welfare Club

WORK EXPERIENCE

THE FARMLINK PROJECT

San Francisco, CA
2020-Present

Chief of Staff

- Helped found and build an innovative non-profit connecting the billions of pounds of fresh nutritious produce that would otherwise be wasted to communities in need in the wake of covid-19 crisis (launched April 15th, 2020)
- Created an infrastructure that has now delivered over 25 million pounds of nutritious produce to food banks, schools, and churches across 46 states and raised an additional 5.8 million dollars to scale the project.

IDEO SOCIAL VENTURE IN RESIDENCE

San Francisco, CA
2021-Present

Product Team

- Worked with joint IDEO (design firm) team to bring concepts developed with Farmlink to scale through a technology platform automating the connection between produce supply and demand.
- Worked with accelerator to conduct UX/UI research, building, and testing to create minimum viable product (MVP) that matches food supply with demand, proximity, and capacity in real-time.

“HUMOR: SERIOUS BUSINESS” AT STANFORD GRADUATE SCHOOL OF BUSINESS

Stanford, CA
2021- Present

Teaching Assistant

- Worked with teaching team to build material: guest speaker outreach, class activities, and newsletter
- Helped edit & deploy a series of podcasts to support class content
- Relayed class feedback to the rest of the teaching team and implemented action to address feedback

Stanford, CA
2018-2020

STANFORD NEURODEVELOPMENT AFFECT AND PSYCHOPATHOLOGY LAB

Research Assistant

- Researched neurobiological markers associated with depression in teenagers to support the development of specialized brain-based treatments
- Conducted family history interviews and computer surveys
- Help conduct fMRI scans with assistance, set up equipment for blood tests, and recorded data in Excel

STANFORD SIERRA PROGRAM

S. Lake Tahoe CA
2019-2020

Individual Instructor Coordinator

- Interviewed and selected team of 60 employees from 250 applicants for Summer Stanford Alumni Program
- Develop staff training for art, sports, outdoor education and kitchen teams

GRAVIATION COLOR

Palo Alto, CA
2017-2020

Co-Founder

- Designed, created, and tested a device that indicates user's healthy weight range through a color spectrum
- Wrote and filed a provisional and non-provisional patent for "Positive Experience During Weight Management" in United States and Internationally – **published Dec. 17th, 2020**

ADDITIONAL INFORMATION

<https://www.linkedin.com/in/stella-delp-98056b190>

Interests: Yoga instructor, running, backpacking, surfing, training dogs, cooking

Technical Experience: REDCap, R, Python, Microsoft Office Suite (Word, PowerPoint, and Excel)

ISABELLA FULFORD

ifulford@stanford.edu +1 650 862 1711

EDUCATION

Stanford University, *Mathematical and Computational Science, B.S., M.S.* Palo Alto, CA | Expected June 2022

- Cumulative GPA: 4.1
- Undergraduate Honors Concentration: Logic and Language
- Fifth year Coterminal Master's in Computer Science (Human-Computer Interaction track)
- 2021 Mayfield Fellow: One of twelve students selected for a nine-month work-study fellowship program on entrepreneurship in technology
- Coursework: Computer Systems; Natural Language Processing; Mathematical Foundations of Computing; Algorithmic Analysis; Deep Learning; Linear Algebra; Multivariable Calculus; Differential Equations; Complex Analysis; Probability; Optimization; Stochastic Modelling; Quantum Information; Principles of Economics
- Stanford in Oxford, Fall 2020: Tutorial in the Oxford Mathematics Department (Mathematical Logic, Model Theory and Set Theory) and seminar in Formal Logic in the Philosophy Department
- Stanford in Florence, Fall 2019: Italian; Renaissance History and Architecture; Modern Italian Culture and Politics

Westminster School London, UK | 2015 - 2017

- Mathematics, Further Mathematics, Chemistry and Physics: A*, A*, D1, D1 in A-level/ Pre-U exams

Royal College of Music London, UK | 2008 - 2017

- First study violinist and Symphony Orchestra and Chamber Orchestra principal second violin

EXPERIENCE

Inspirit AI, *Instructor* Remote | September - December 2020

- Taught an intensive ten-week course in artificial intelligence to high school students from around the world in an online program developed by Stanford alumni and graduate students

Amazon Web Services, *Software Development Engineer Intern* Remote | June - August 2020

- Worked in the Automated Reasoning Group exploring mathematical tools to predict computer system behavior
- Used a novel program verification tool in an independent project to write the first unbounded proofs of memory safety for important IoT code and communication protocols
- Two well-received presentations of research findings to colleagues and senior AWS management

Amazon Web Services, *Software Development Engineer Intern* Seattle, WA | June - September 2019

- Worked on a team developing a new product to integrate AWS developer tools with third-party source providers
- Built the infrastructure for GitHub integration; created layers of abstraction on the backend, implemented APIs
- Worked with the Agile Method of software development, CI/CD deployment pipelines, dependency management

Huma, *Strategy Intern in Business Development* London, UK | July - September 2018

- Worked with CEO and CSO of remote patient monitoring start-up on investment and acquisition opportunities
- Created competitor profiles, information documents about diseases and technologies, slide decks for pitches

ACHIEVEMENTS AND INTERESTS

- Stanford Chamber Music Program, masterclasses and concerts in major halls on campus, 2017 - present
- National Youth Orchestra of Great Britain violinist, first violins, 2015 - 2017
- Golden Key Music Festival Gold Medal, winners' recital at Weill Recital Hall, Carnegie Hall, 2016
- Pro Corda National Chamber Music Festival for Schools, 1st place, 2016
- GRE: 340/340; D.E. Shaw Group Nexus Fellow, 2019; US National Merit Finalist, 2017; UK Intermediate Maths Olympiad Hamilton Medal, 2015 (top 100 students); Senior Maths Challenge Gold Medal, 2015-2017; Cambridge Chemistry Challenge Gold Medal, 2017

OTHER

Technical Skills: Proficient in Java, C, C++, Python, Kotlin, Git, R, Figma, Microsoft Office Suite

Citizenship: UK, Canada, USA

Christian Giadolor

6 Winterhawk Dr., Rockwall, Texas, 75032 | 214-585-9908 | cgiad123@stanford.edu

EDUCATION

Mayfield Fellow of 2021

U.S Presidential Scholar of 2017

Stanford University | Class of 2021 | Major: Political Science | Minor: Civil Engineering | MA in Sociology (Organizations and Social Change Emphasis) | GPA: 3.6

- ❖ **Related Coursework:** Thinking Strategically, Designing for Impact, Physics of Cities, Weather & Storms, Healthcare Leadership, Introduction to American Law, The Presidency, Urban Underclass
- ❖ **Graduate Coursework:** Global Project Finance, Understanding Energy, 100% Clean, Renewable Energy & Storage for Everything, Infrastructure Project Delivery, Sustainable Development Project in City of Stockton, Mission & Money in Education, Organization Design for Projects & Companies, Sustainable Finance & Investment Seminar
- ❖ **Education Honors & Thesis Cohort Member (2021-2022):** Thesis will examine the role of capital structure and socio-economic demographics on organizational management and strategy in secondary education in North Texas

Associates Degree of Science | December 2015 | Richland College

- ❖ **Related Coursework:** Microeconomics, Macroeconomics, Technical Writing, Speech Communications, Introduction into Financial Accounting, Ethics, Elementary Statistical Methods

Specializations & Academic Badges

- ❖ **Completed Specializations:** Business of Healthcare (University of Pennsylvania), Construction Management (Columbia University)
- ❖ **Completed Courses:** Competitive Strategy, Advanced Competitive Strategy, and Strategic Organization Design (Ludwig-Maximillan University)

SKILLS & ABILITIES

Proficient in: Company Valuation, Financial Modeling & Decision-Making, Policy & Legislation Analysis, Health Economics, Stakeholder Engagement, Public Speaking, Statistical Analysis, Business Strategy

Experienced in: Outreach & Community Engagement, Strategic Leadership, Qualitative & Quantitative Research, Activism, Project Management, Survey Design & Management, Strategic Planning

Skilled in: Microsoft Office, Company Sourcing, Advanced Excel, R

LEADERSHIP & COMMUNITY ENGAGEMENT

Member to the City of Mclendon-Chisholm Economic Development Committee (2020-2021)

Diversity Chair of Rockwall County Democratic Party & Chairman of Young Democrats of Rockwall (2020-2021)

Student Representative to the Stanford Board of Trustees Committee on Land & Buildings (2020-2021)

President of the Conrad Student Leadership Program with the Office of Senator Royce West (2021)

Vice President of YMCA Dallas Youth & Government Alumni Association (2021)

Member of ASSU Constitutional Review Committee (2021)

Constitutional Law Fellow with the Stanford Law School (2020-2021)

ASSU Elections Commissioner of Stanford Student Body & Member of ASSU Executive Leadership Committee (2019-2020)

YMCA Youth Character Award Recipient for Dallas Metropolitan Area (2017)

PROJECTS

Restoration and Conservation of Historically Black Glen Hill Cemetery - BLM Rockwall/Texas Justice Group - Present

Comprehensive Plan for Zoning, Building/Business Standards, Strategic Planning, and Development - City of Mclendon-Chisholm - Present

Community Organizing, Stakeholder Engagement, Data Analysis, and DE&I Strategy work for leading county institutions, and Activism for Racial Equity - BLM Rockwall/Texas Justice Group - Summer 2020

Principal Component Analysis of Construction, Infrastructure, & Utilities U.S. Public Equities Performance - Winter Haven Capital - June 2020

Anti-Recidivism and Criminal Justice Reform Initiative - City of Stockton Office of District Attorney, Haas Center of Public Service - December 2019

Stakeholder Engagement - Led Event with Leadership City of Dallas Dept. of Transportation, DART, and Texas Central Partners - Texas Central Partners - August 2019

Vehicle-Based Higher Education Accessibility Analysis - Stanford Sustainable Urban Systems Initiative, San Joaquin Council of Governments, Stockton, CA School Board President, & U.S. Department of Housing & Urban Development - June 2019

PROFESSIONAL EXPERIENCE

DIRECTOR OF BUSINESS DEVELOPMENT | STANFORD STUDENT ENTERPRISES | MARCH 2020 - PRESENT

Reported directly to the SSE CEO, the role is the chief strategy position for the firm which manages a total of 23 millions dollars in assets. First DBD in SSE history. Duties include facilitating synergies between the firm's business units, supporting student-alumni programming, along with supporting the engagement efforts of Cardinal Ventures, Stanford's premier venture capital accelerator for students.

PRESIDENT | BLM ROCKWALL/TEXAS JUSTICE GROUP | JUNE 2020 - PRESENT

Led the team as a principal, designing our manufacturing process for research and slides, devising stakeholder engagement strategy, and developed frameworks to promote equity & inclusion within the community for marginalized populations. During the summer, conducted a community survey to determine the degree of racial prejudice in Rockwall that is now being used for doctoral research, led presentations to City Council, County Judge, School Board, Rockwall Principals, and political candidates, developed a voter engagement network that registered 100 individuals, and organized two rallies with a cumulative attendance of 400 people. Achieved significant reforms at the law enforcement, city council, and school district levels.

LEGISLATIVE AIDE INTERN | STATE SENATOR ROYCE WEST OF TEXAS | AUGUST 2018-PRESENT

Worked closely with the senator and his office to gain insight into the community. Attended staff meetings, helped organize and manage the Dallas African-American Fall Policy Summit of 2018, prepared policy and event write-ups, and attended events organized by the office as a representative on the behalf of the senator. Worked for the Senator to facilitate his duties and develop policy on education, specifically for SB 25 during the 86th Texas Legislative Session. SB 25 is estimated to save TX taxpayers \$60 million dollars annually by streamlining the Texas community college system. Was recognized on the TX Senate floor as an emerging leader and received permission to adjourn the Senate by the Lieutenant Governor. Worked with Vice Chair of Senate Higher Education, Senator West, on developing higher education policy in Texas, and worked as an aide to the Senator on the Senate redistricting committee during the 87th Legislative Session.

ASSOCIATE INTERN | CLEARPATH STRATEGIES | OCTOBER 2020 - NOVEMBER 2020

Joined as an associate intern, gaining exposure to the manufacturing process of qualitative and quantitative research. Work products included developing presentations, modulating surveys, drafting equity & inclusion frameworks, building research models through excel, and understanding the best practices of research methods such as focus groups and surveys.

DIRECTOR OF EQUITY RESEARCH | WINTER HAVEN CAPITAL | MAY 2020 - OCTOBER 2020

Worked alongside the CEO to develop an equity research platform for the early seed financial engineering and risk management service startup and hedge fund. Responsibilities include formulating research methodologies, monitoring success metrics for CMO for the Market Validation process, producing content, and drafting original whitepaper research. Lastly, led organizational alignment exercises with C-suite and facilitated staffing processes for new talent.

ASSOCIATE CONSULTANT INTERN | BAIN & COMPANY | JUNE 2020 - AUGUST 2020

Staffed on a strategy and data analytics case for one of the leading educational nonprofits in the state of Texas. Responsibilities included creating a quantitative census block group analysis model to better evaluate the impacts of environmental and social factors on education outcomes for the North Texas region. Outcome modeling was employed to develop a theory of action towards achieving racial equity in school performance across the region.

ASSOCIATE INTERN | NEW HORIZON CAPITAL PARTNERS | MARCH 2020 - JUNE 2020

Worked with the private equity search fund to source potential acquisition targets ranging between \$6-\$50 million in annual revenue, conduct peer benchmarking analyses, and build financial models for priority targets, while also developing subject matter expertise on the following industries: knowledge generation and business intelligence, financial services, wealth management, and digital marketing.

ELECTIONS COMMISSIONER | ASSOCIATED STUDENTS OF STANFORD UNIVERSITY | MAY 2019 -JUNE 2020

Appointed by the ASSU CEO and confirmed by the Undergraduate Senate and Graduate Student Council, tasked with the responsibility of executing the program management of the 2019-2020 ASSU election process for the Stanford student body. During tenure, petitioning period engagement increased by 19%, a record number of senate candidates filed and received ballot placement, conducted the first virtual ASSU elections in Stanford history, and increased turnout by 6%, reversing a multi-year trend of declining participation.

BRIDGE TO CARE COUNSELOR | CARDINAL FREE CLINICS | OCTOBER 2018-DECEMBER 2019

Worked closely with physicians & pre-clinicians to determine appropriate care/referral service. Connected patients to vital services in primary care, specialty care services, along with additional labs and testing. Screened patients for insurance eligibility, coordinating with different insurers to provide medical care while also interacting and conducting community outreach directly with a diverse and complex patient population to inform them of the free clinic service.

PROFESSIONAL EXPERIENCE (CONT.)

STAKEHOLDER ENGAGEMENT INTERN | TEXAS CENTRAL PARTNERS | JUNE 2019-AUGUST 2019

Worked with a company developing the first high speed train in North America. Crafted technical reports and memos for the regional manager and vice president, facilitating strategic operations and stakeholder engagement with private sector interests and government agencies to secure agreements for financial close. Organized interagency internship program with DART, TCP, and Dallas Department of Transportation to discuss regional access and economic development. Texas Central Partners has received federal approval for high-speed rail and is planned to complete the project in June 2028.

RESEARCH ASSISTANT | STANFORD GRADUATE SCHOOL OF BUSINESS & SEVERE WEATHER & CLIMATE DEPARTMENT | APRIL 2019-AUGUST 2019

Conducted qualitative and quantitative research on the machine learning platform for agriculture startup Conserwater, developing datasets and utilized statistical coding to better inform product deployment strategy in research directed by GSB marketing professor Wesley Hartmann. Worked with Associate Professor Morgan O'Neill with the Earth Systems department to model and explore hurricane feedback loops.

RESEARCH & DEVELOPMENT DIRECTOR | MEDS & MEALS COMMUNITY LIVING SERVICES | JULY 2018-SEPTEMBER 2018

Conducted qualitative and quantitative research for the organization to facilitate innovation, insight into medical industry market opportunities, improve operations management, and assist in business development. Created prospective projects to expand services into behavioral health and telemedicine, and utilized intermediate financial modeling to evaluate possible development strategies.

RESEARCH INTERN & WRITER | REAL CLEAR POLITICS | JUNE 2018-JULY 2018

Conducted Q&A policy interviews with authors of pre-released books published under Real Clear Books. Crafted policy write-ups and research conducted on American employment published under Real Clear Policy. Completed a project to gain more insight about the opioid epidemic.

NAOMI GIRMA

nhgirma@stanford.edu

EDUCATION

- Stanford University - Symbolic Systems Major** **Sept 2018 - Present**
- 3.88 GPA
 - Coursework: Computer organization and systems, Decision analysis, Programming methodology, Multivariable Calculus, Entrepreneurship
- Pioneer High School** **Sept 2014 - Jun 2018**
- 4.0 GPA
 - Presidential Award for Educational Excellence, AP Scholar with Honor, Valedictorian, NHS Member, CSF Life Member/Seal Bearer, Seal of Biliteracy

LEADERSHIP EXPERIENCE

- Mayfield Fellows Program - Fellow** **Feb 2021 - Present**
- One of 12 students selected for program in technology venture leadership
- Stanford Women's Soccer Team - Captain** **Aug 2019 - Present**
- Liaison between coaching staff and players
 - Led the team to Division 1 NCAA National Championship in 2019
 - Balance 35+ hours of practice and games per week
- Student Athlete Advisory Committee - Faculty Relations Team** **Mar 2019 - Present**
- Advocate for a higher quality experience for all Stanford student-athletes
 - Organize events for Stanford student-athletes to network with Stanford faculty
- United States Women's Soccer Team** **Nov 2014 - Present**
- Member of Senior Women's National Team
 - Captain of U17 and U20 Youth National Teams
 - Represented United States at U17 World Cup and U20 World Cup

WORK EXPERIENCE

- AIRx Health - Software Engineering and Product Development Intern** **Jun - Sept 2020**
- Built updated version of COPD reporting algorithm to increase effectiveness of care
 - Developed changes to the product prioritizing patient delight
 - Updated the onboarding process by doing research in related fields
- Player One Soccer - Social Media Marketing Director and Logistics Coordinator** **Jun - Aug 2019**
- Organized Nike Soccer Camps for young athletes seeking to develop at a high level
 - Created content for social media posts and delivered audience effectiveness reports
 - Advised founders on effective marketing strategies
- De Anza Force - Soccer Trainer** **Feb - Aug 2017**
- Coached 1st - 10th graders in challenging training sessions
 - Fostered an environment that encouraged growth

AWARDS AND HONORS

- **Young Female Player of the Year - US Soccer** **2020**
- **First-team All American - NCAA** **2019**
- **Defender of the Year - NCAA PAC 12** **2019**
- **Academic All District - NCAA** **2019**
- **Honor Roll - Stanford University** **2019**

OTHER

- Languages: Spanish (intermediate)
- Skills: Python, Excel, R, C, C++, Figma, Power Point

MICHAELA GORDON

(408) 497-2902

gordonm@stanford.edu

EDUCATION

Stanford University

Palo Alto, CA

- B.S. in Science, Technology, and Society; Minor in International Relations Sept 2017 – June 2021
- M.A. in Sustainability Science and Practice Sept 2021 – June 2022
 - Cumulative GPA: 3.8/4.0
 - Coursework: Programming (Java + R), Accounting, Economics, Statistics, Graphic Design, Calculus
- 2021 Mayfield Fellow: One of twelve students selected for a work-study fellowship in technology entrepreneurship

WORK EXPERIENCE

Oracle

Redwood City, CA (Remote)

Marketing Operations Intern

June 2020 – Sept 2020

- Created and launched a global campaign for Oracle's "Class of" program; initiatives included designing a landing page, developing a participant welcome strategy, and creating multi-media content
- Authored 8 blog posts published on Oracle's main website, Oracle.com
- Curated an overarching internship video to be used for recruitment across various corporate channels

Kunye Clothing

Saratoga, CA

Co-founder

May 2020 – Present

- Launched an ethically sourced clothing non-profit supporting underprivileged South African townships
- Raised funds by designing and manufacturing hoodies sold through a self-created Wix website

BASES (Business Association of Stanford Entrepreneurial Students)

Stanford, CA

Director of Global Entrepreneurship

May 2018 – May 2019

- Directed the eight-person Global Entrepreneurship Team by helping to identify partner universities and global companies; organized and implemented events and programs in collaboration with various organizational teams to achieve goal of increasing student access to entrepreneurial resources
- Worked on the digital and strategic marketing of on-campus events to boost student attendance

LEADERSHIP EXPERIENCE

Stanford Women's Tennis Team

Stanford, CA

Varsity Athlete

2017 – Present

- Career-high national rankings of #5 in singles and #1 in doubles
- 2018 & 2019 NCAA National Champions, 2018 & 2019 Pac-12 Conference Champions
- Second player in Pac-12 Conference history to win all three possible post-season awards
- Schedule involves balancing 20+ hours of practice per week with academic obligations

Rubenstein-Bing Student-Athlete Civic Engagement (ACE) Program

Zola, South Africa

Campus Ambassador

Aug 2019 – Aug 2020

- Assisted in the rollout of the 2020 ACE program by speaking at ACE info sessions and events, creating onboarding materials, and providing input on ethical service practices

Volunteer

June – July 2019

- Collaborated with eight other student-athletes from Stanford and Duke University to participate in an immersive service program in the Zola township of South Africa
- Developed a holiday sports program for children and hands-on computer skills and first-aid classes for adults

WTA Tennis Tour

Athlete

May 2014 – May 2017

- Managed a global tennis schedule including tournaments, sponsorships, practices, and promotions for four years, across twelve countries while maintaining an A-average in high school
- Collaborated with corporate sponsors to implement tennis clinics at tournaments in seven different countries

AWARDS AND ACKNOWLEDGEMENTS

Four-time Intercollegiate Tennis Association (ITA) All-American (2017-2020), ITA Scholar-Athlete honoree (2018-2020), Stanford Block S Outstanding Freshman Award recipient (2018), Stanford Conference Player of the Year recipient (2019), USTA Junior Leadership Team member (2017), Junior Fed Cup Team USA Member (2017)

SKILLS AND INTERESTS

Skills: Teamwork, Microsoft Word, PowerPoint, Excel, Adobe Illustrator, Figma, Familiarity with Java, R, and Tableau

Interests: Social Entrepreneurship, Technology, Sustainable Development, Impact Investing, Creative Writing, Tennis, Hiking

EDUCATION

Stanford University

2018 - 2022

B.S. Computer Science [HCI], Minor: Communications

GPA: 3.68/4.0

- **Relevant Coursework:** Programming Abstractions (C++), Computer Organization and Systems (C), Probability for Computer Scientists (Python), Minds and Machines, Design and Analysis of Algorithms (Python), Principles of Computer Systems (C++), Web Applications (HTML, CSS, MERN stack), Social Psychology, Media Processes and Effects, Human-Computer Interaction Design, Principled Entrepreneurship, Media Psychology, Truth Trust and Tech

EXPERIENCE

Mayfield Fellowship, Fellow

Feb. 2021 - Present

- 1 of 12 selected for 9 month work-study program for leadership in entrepreneurship

Marriage Pact, Product Manager

Jan. 2021 - Present

- Interfaced with design team, tech stack, and campus partners to launch college specific Marriage Pact product
- Led launch team and onboarded 7,000+ students at Wesleyan, Vanderbilt, and UPenn under 2 week timeline

NakedPoppy, Technical Product Management Intern

Jul. 2020 - Dec. 2020

- Spearheaded development of ingredients database with front-facing search ability using NoSQL database
- Outlined product requirements doc; generated user stories, acceptance criteria, initial wireframes, and version roadmap
- Conducted interviews with beauty scientists, gathered 1000+ data entries, and built initial MVP using React and Firebase
- Scraped Google product reviews using Jupyter Notebooks, Selenium, and Beautiful Soup for NP Shopify store
- Streamlined GitHub documentation for API endpoint access and created new project management workflow w/ Notion
- Sourced and filtered 20k+ data points and trained ML model for shade & undertone matching predictions using AWS

WeShare, Product Management & Growth Intern

Jun. 2019 - Sep. 2019

- Curated online presence from scratch; started initiatives such as Humans of Alameda that drove user acquisition by 200%
- Identified local business partnerships that increased user retention by 55% and app interactivity by 232%
- Conducted usability testing and heuristic evaluations with users and iterated on WeShare Groups with engineering team

Aura, Founder

Jun. 2015 - Dec. 2017

- Founded an app focused on sending compliments, tracking moods, and recommending misc. media for user's emotions
- Designed interactive prototype using MIT App Inventor and wire-framed complete UX/UI flow
- Managed a team of 5 engineers to execute product development for compatibility w/ Xcode7 under 6 month timeline

PROJECTS

Emails for Justice (React, HTML, CSS, Javascript):

- Created website that sends auto-generated emails to government officials. Went viral on instagram and received over 100,000+ views and 50,000+ clicks. Attracted attention from politicians and celebrities like Annie LeBlanc. (sayitagain.xyz)

Dress-o-matic (Python, Pillow, Tkinter):

- Python project that automates outfit selection and can randomize piece pairing for easy fashion experimentation

Link Me (React, Redux, Node.js, Firestore, Firebase Auth):

- Link directory web app focused on catering to an audience of content creators (in progress).

Being Enough (tiny.cc/BeingEnough):

- Self help book about prevalent adolescent mental health issues; spent more than 600 hours researching and writing; spoke at assemblies; sold 200+ copies in first week; was a featured summer reading author at The Harker School.

LEADERSHIP EXPERIENCE

Director of Diversity and Inclusion, Pi Beta Phi: responsible for facilitating conversations and enacting reform around rush biases and privilege discrimination; implemented weekly diversity spotlights and led group discussions on racism in Greek life

Public Relations Officer, Everyday People Acapella: built and maintained website; managed social media and external performance relationships with nonprofits; designed recruitment marketing materials using Photoshop; led merchandise design

Staffer & TA, The Bridge Peer Counseling: led group of 20+ students through empathy exercises and PROPERS training

SKILLS

Languages: [proficient] Java, Javascript, Python, HTML // [familiar] C++, Swift

Tools: React, Redux, MongoDB, Firebase[Auth, Firestore], Figma, Creative Cloud[Ps, Lr], Notion, Node.js, Express, Miro

Avery McCall

averywm@stanford.edu • (847) 977-1338

EDUCATION

Stanford University (GPA: 4.02/4.00)

9/17 – 6/22

- BA – International Relations
 - Coursework in Public Policy, Computer Programming, Ethics, Statistics, Finance. Proficient in French.
 - *Lunsford Award Finalist* – innovative oral and multimedia presentation
 - *Boothe Prize Nominee* – outstanding expository and argumentative writing
- 2021 Mayfield Fellow – one of 12 students selected for work-study fellowship for leadership in technology
- Athlete, Varsity Squash Team

Stanford University Online High School (GPA: 3.89/4.00, ACT Composite Score: 35/36)

8/13 – 6/16

WORK EXPERIENCE

1843 Capital

6/20 – 9/20

Venture Capital Analyst (Diverse/Female Founder Focus)

- Conducted product and competitor research and developed financial projections, market analyses, and business roadmaps for new investments
- Sourced new deals and identified under-recognized, high-impact areas for investment (ex. aging tech)

Ford Models

9/14 – 9/18

Runway Model and Human Rights Activist – New York, London, Milan, Paris

- Balanced 40-80 hour weeks walking the runways of the largest global fashion shows (Alexander McQueen, Victoria Beckham, Roberto Cavalli, Moncler) while completing a full-time, AP honors course load
- Used spotlight of the fashion industry to humanize the plight of refugees, encourage young women to be voices for change, and urge brands to use their resources to champion human rights
- Recognized in Teen Vogue's 21 Under 21, Vogue's "7 Models Using Fashion to Change the World"

The State of Women Radio Network

8/16 – 6/17

Co-Host of Women Investing in Women and Be the Change

- Attended the Davos World Economic Forum and interviewed global leaders and c-suite executives about the future of women in investment, philanthropy, and global leadership
- Collaborated with the Princess of Sharjah, UAE to organize and speak at the launch of UN Women in the Middle East with over 3,000 attendees, interviewed Malala Yousafzai about her work and mission

Instagram

6/16 – 12/16

Partnerships Intern – New York, NY

- Ran daily customer interviews with Instagram's top fashion influencers and provided user feedback & recommendations to the product development team
- Used data and audience analytics to identify best practices, develop customized content strategy, and advise influencers on how to bolster engagement and create authentic narratives on their platforms

LEADERSHIP POSITIONS + ORGANIZATIONS

UN Foundation Girl Up Campaign

- Founding Steering Committee Member – Alumnae Network (12/20 – present)
 - Lead launch of and programming for 75,000-person, global alumnae network
- Teen Advisor (2011 – 2013)

Draper University Hackathon: 2020 Winner

- Led team of web and mobile developers, conducted market research, created business plan, and built product roadmap and functioning app in 48 hours

Public Speaker: Teen Vogue Summit, Social Innovation Summit, TechWeek Chicago, and more.

Chicago Council on Global Affairs: Steering Committee Member

RefugeeOne: foster family, mentor, and tutor for resettled refugees from Congo, Rwanda, and Burundi

Delta Delta Delta Sorority: Member

INTERESTS

Meditation, *Lord of the Rings*, the value of gap years, competitive sports, refugee rights, entrepreneurship, watercolor.

Ryland Pampush

ryland@stanford.edu
(503) 812-4389

EDUCATION

Stanford University

B.S. Management Science & Engineering
Class of 2022

Mayfield Fellows Program | February 2021 – Present

1 of 12 students selected for 9 month work-study fellowship program for leadership in tech

WORK EXPERIENCE

ContractSafe | Marketing Intern, July 2020 – Present

- Conduct a competitive overview of the industry and develop internal reference materials accordingly
- Product manage ContractSafe on Zapier integration service
- Guide the development of marketing materials using SEO principles

Stanford Undergraduate Admission | Lead Admit Weekend Coordinator, October 2017 – May 2020

- Managed the development of 150 programming events for 2000 prospective students with budget of \$500,000
- Hired and lead team of 8 student coordinators, resulting in increased admit matriculation rate

Stanford Residential Education | Resident Assistant, March 2019 – June 2020

- Provided support and resources to 88 freshmen. Advised residents and provided first response for both physical and mental health emergencies
- Managed \$33,000 in house funds

LEADERSHIP EXPERIENCE

The Stanford Mendicants | President, May 2020 – Present

- Lead all major operations for Stanford's oldest a cappella group through the ongoing COVID-19 pandemic
- Served 2 terms as financial officer from 2018-2020. Applied for and managed over \$50,000 annually.

Seniors for The Stanford Fund | Co-Chair, September 2020 – Present

- Co-Lead a team of 20 involved students in a campaign to connect classmates with each other and the University

Senior Class Cabinet | Member, August 2020 – Present

- Plan programming for the physically separated Class of 2021 during their senior year
- Provide input on major class initiatives, including commencement

Associated Students of Stanford University | Director of Finances, June 2018 – June 2019

- Allocated and managed over \$90,000 as a member of Executive Cabinet of Stanford's student body president
- Served on a commission for constitutional reform that successfully implemented 3 major amendments

SKILLS AND INTERESTS

Skills | MS Office • R • Public Speaking • Decision Making • Budgeting • Conversational Spanish

Interests | Singing • Cooking & Baking • Running • Swimming • Biographies

Jaelon JJ Parson

641 Campus Dr. Stanford, CA 94305 | 480-707-1144 | Jaelonp@stanford.edu

EDUCATION

Stanford University

Major: Aeronautics & Astronautics

GPA: 3.52 UG/3.0 Grad

Stanford, CA

Graduated Undergraduate: June 2020

Expected Master's Graduation: March 2022

Relevant Coursework: Air and Space Propulsion, Spacecraft Design, Orbital and Space Mechanics, Feedback Control Design, Engineering of Systems, Principles of Robotic Autonomy (Python + ROS), Atmospheric/Space Flight, Thermodynamics and Fluid Mechanics, Space Policy, Solid Mechanics/Dynamics, Programming Abstractions (C++), Statistical Methods in Engineering, Compressible Flow, Aerospace Structures...
Proficiencies: Matlab, Python, C++, Microsoft Office, Basic ASL

EXPERIENCE

NASA Ames Research Center

Summer Intern (ARC-RE)

Mountain View, CA

May 2020 – August 2020

- I worked closely with a lab group in the Engineering Systems Division within NASA Ames on research and development of propellant mass gauging technologies for spacecraft.
- Coauthored and published a paper, "Mass Gauging for Sustained Presence in Outer Space: A Technology Review", for 2021 AIAA Scitech Conference.

Stanford University Structures and Composites Lab (SACL)

Laboratory Assistant

Stanford, CA

Summer 2018

- The SACL is a lab in Stanford's Aeronautics/Astronautics department that focuses on structural design and manufacturing for ground vehicles, aircraft, and spacecraft structures. My project focused on wing aerodynamics, structural stresses, and sensor networks.

Stanford Recreation and Wellness

Recreations Services Associate

Stanford, CA

December 2017 – December 2019

- Enforce Arrillaga Outdoor Education and Recreation Center facility policies, oversee guest check-in/usage, provide and manage facility equipment.

LEADERSHIP/ATHLETICS/EXTRACURRICULARS

Stanford University Football

- Five-year Division 1 Varsity Athlete
- Walked on in 2016... Earned a scholarship Spring 2019.

Stanford, CA

2016-2021

2021 Stanford Mayfield Fellow

Stanford, CA

Present

- Selected as one of 12 Stanford students in the Mayfield Fellows Program, a Stanford University sponsored 9-month (April 2021 – Dec 2021) Fellowship through the Stanford Technology Ventures Program (STVP).
 - A comprehensive entrepreneurship education in the key principles of leadership, innovation, strategy and creativity.
-

531 Lasuen Mall
P.O. Box 11310
Stanford, CA 94309

Michal Skreta

+1 (650) 862-1464
michal.skreta@stanford.edu
<http://linkedin.com/in/michalskreta>

EDUCATION

-
- Stanford School of Engineering** | Master of Science (M.S.), Computer Science Sep 2020 – Jun 2022
Stanford, CA
- Artificial Intelligence (AI) Track | GRE: Quantitative: 170/170, Verbal: 164/170, Writing: 6.0/6.0
 - 2021 Mayfield Fellow: One of 12 students selected for a work-study program in technology leadership
- Stanford University** | Bachelor of Arts (B.A.), Economics and Political Science Sep 2017 – Jun 2022
Stanford, CA
- Interdisciplinary Honors in Democracy, Development and the Rule of Law | Minor in Data Science
 - Bing Overseas Studies Program (BOSP) at the **University of Oxford**, Jan 2019 – Mar 2019
- I SLO IB World School 1531** | International Baccalaureate (IB) Bilingual Diploma 2014 – 2016
Warsaw, Poland
- IB Points: 44/45 (Top 1% in the world) | Valedictorian | Student Body Vice President
 - Higher Level: Mathematics, Economics, English, Geography | Standard Level: Polish, Physics

PROFESSIONAL EXPERIENCE

-
- Data Science for Social Good Fellowship** | *Data Science for Social Good Summer Fellow* Jun 2020 – Aug 2020
Stanford, CA
- Partnered with the Brazilian Federal Labor Prosecution Office to identify organizations engaged in human trafficking by leveraging the techniques of data science and natural language processing in R
 - Created predictive statistical models and natural language processing pipelines for prosecutors
- Stanford Management Company** | *Summer Investment Analyst* Jun 2019 – Aug 2019
Stanford, CA
- Performed modeling and due diligence across private equity and real estate portfolio investments
 - Built a private equity illiquid model estimating venture capital fund flows and net asset values
 - Selected as one of 3 out of 100+ applicants to join the investment team managing \$30 billion in AUM
- United States House of Representatives** | *TFLF Scholar, Legislative Intern* Aug 2018 – Sep 2018
Washington, D.C.
- Drafted policy memos and conducted legislative research on energy, foreign policy, immigration, higher education, and the labor market in the Office of Congressman Dan Lipinski (IL-03)
 - Selected as one of 9 out of 320 applicants for the Transatlantic Future Leaders Forum Scholarship
- Daiwa Corporate Advisory (DC Advisory)** | *Investment Banking M&A Summer Analyst* Jun 2018 – Jul 2018
Warsaw, Poland
- Performed financial modeling and quantitative analysis as part of cross-border acquisitions in the consumer & retail, healthcare, and industrials spaces in Central and Eastern Europe
- Stanford University** | *Research Assistant for Prof. Francis Fukuyama & Prof. Larry Diamond* Oct 2017 – Nov 2019
Stanford, CA
- Evaluated European and American anti-trust and regulatory policies in the technology sector
- KPMG Advisory** | *Management Consulting Intern* Aug 2016 – Oct 2016
Warsaw, Poland
- Conducted market analyses in insurance, railway, higher education, and postal services sectors

LEADERSHIP EXPERIENCE

-
- Stanford University** | *On-campus leadership experience*
- **President of the Stanford Polish Student Association:** Leading a community of Polish undergraduate and graduate students, organizing social and networking events, forming partnerships with Polish student societies in the US and in Europe, managing an executive board of 4 PhD students Jun 2020 – present
 - **Resident Assistant & Dorm Treasurer:** Created an inclusive, safe, and engaged community in an all-freshman dorm, managed a \$40,000 budget for community-oriented programming Sep 2019 – Jun 2020
 - **Undergraduate Senator:** Advocated for the needs of the entire undergraduate population, allocated over \$3 million in university funds to more than 600 student organizations May 2018 – May 2019
 - **Other:** Economics & Political Science Peer Advisor, VP of International Undergraduate Community
- United Nations** | *Youth Delegate of Poland* Jun 2016 – Jun 2017
New York, NY
Warsaw, Poland
- Addressed the 71st UN General Assembly in New York as an official representative of Polish youth
 - Previously served as the Speaker of the Polish Youth Parliament, leading 460 regional representatives

HONORS & AWARDS

-
- Harvard Business School Peek Weekend Participant and Ambassador** Jun 2019
- Admitted to a highly selective residential program on Harvard Business School's main campus
- Omicron Delta Epsilon and Pi Sigma Alpha: Honor Societies in Economics and Political Science** May 2019
- Selected to national honor societies in both of my majors during my sophomore year
- Laureate & Finalist of 6 National Academic Competitions (Olympiads)** 2015 – 2016
- Ranked top 0.5% nationally in Olympiads including Economics, Entrepreneurship, Politics, and English

SKILLS

Languages: English, Polish (native), French (advanced), German (intermediate), Spanish (intermediate), Chinese (basic)
Coursework: Harvard Business School CORE (Pass with High Honors), Bloomberg Market Concepts, Yale Financial Markets
Computer: Microsoft Office, Adobe Suite, Bloomberg Terminal, Java, C++, C, Python, LaTeX, Microsoft Azure, Stata, R
Interests: Soccer, table tennis, fishing, marathon running, skiing, kitesurfing, effective altruism, design, social innovation

LINDA YE

Tel: 848-391-1670 | linday3@stanford.edu

EDUCATION

Stanford University – *Stanford, CA*

Expected June 2022

B.A. in Economics, Minors in Creative Writing and Data Science; GPA: 3.98/4.0

Mayfield Fellow: 1 of 12 selected for 9-month technology venture leadership program

Relevant coursework in Economic Analysis, Econometrics, Data Mining, Probability & Statistics, Entrepreneurial Marketing

PROFESSIONAL EXPERIENCE

Harness, Marketing Intern – *San Francisco, CA*

Sep. 2020 – present

- Building product messaging targeting software developer users and performing competitive analysis at DevOps SaaS startup.
- Performed extensive market research on 28 competitors across 3 product modules to launch competitor comparison web pages.
- Collaborated on go-to-market strategy as part of marketing push leading up to \$85M Series C fundraising.

Unshackled Ventures, Fellow – *Palo Alto, CA*

Oct. 2020 – present

- Write and publish public-facing Medium articles on technology, entrepreneurship, and immigration for \$30M venture fund.
- Selected from 400+ applicants to help with market research, portfolio operations, and deal flow supporting immigrant founders.

Seated, Business Development Intern – *New York City, NY*

June 2020 – Aug. 2020

- Wrote and delivered product launch newsletters and blog posts, driving a 5% increase in weekly web traffic for livestream startup.
- Performed market research and data analysis to establish competitive positioning among 10+ livestream and subscription sites.
- Built a sales CRM pipeline to optimize customer feedback and livestream client leads, generating \$500K+ revenue in 3 months.

GitHub, Product Marketing Consultant – *San Francisco, CA*

Jan. 2020 – Mar. 2020

- Crafted marketing strategy to enhance developer education on a 6-person team sponsored by Stanford Pre-Business Association.
- Conducted and analyzed 100+ user interviews and surveys on social coding preferences among student/professional developers.
- Evaluated subscription features and delivered recommendations on tiered product strategy to the GitHub executive team.

RESEARCH EXPERIENCE

Stanford Institute for Economic Policy Research, Research Assistant – *Stanford, CA*

June 2019 – June 2020

- Reviewed and drafted reports on healthcare and policy topics including American retirement benefits and Medicare programs.
- Collected and analyzed data on changes in U.S. retirement benefits across 20 years from the U.S. Census Bureau, public pensions, and state legislatures using Excel and Stata. Findings published in a *National Bureau of Economic Research* conference paper.

The University of Chicago Booth School of Business, Research Assistant – *Chicago, IL*

June 2016 – Aug. 2017

- Reviewed and summarized literature in financial economics and psychology for project published in *The Journal of Finance*.
- Organized and compiled data from US corporations' earnings reports and financial analyst forecasts using Excel and Stata.

Chinese Railroad Workers Project, Field Researcher and Translator – *Stanford, CA*

June 2015 – June 2018

- Performed archival research and conducted extensive field visits along the Central Pacific Railroad route (across CA, NV, UT) to highlight the experiences of Chinese railroad workers in the 19th century.

LEADERSHIP & ACTIVITIES

Stanford Pre-Business Association, Co-President – *Stanford, CA*

Sep. 2018 – present

- Leading a 12-member board to execute 6 client projects in marketing, consulting, and finance for 80+ undergraduate students. Client companies in the 2020-21 school year include Microsoft, Goldman Sachs, and nonprofit MAGIC Dance Arts.
- Established partnerships with Fortune 500 clients and organizations advocating for first-gen, low-income, and womxn students.

Business Association of Stanford Entrepreneurial Students (BASES), Director – *Stanford, CA*

Aug. 2019 – present

- Organized the BASES Annual \$100K Startup Challenge competition to connect VCs to 100+ entrepreneurial student teams.
- Hosted 2 flagship speaker events with visionary founders and senior business executives for 500+ student members.

Leland Quarterly, Editor-in-Chief – *Stanford, CA*

Sep. 2018 – Sep. 2020

- Organized editorial staff meetings to make decisions on status of poetry, prose, and art submissions for premier literary magazine.
- Re-designed and streamlined publication process to achieve 100% increase in circulation for 2019 fall publication.

SKILLS & INTERESTS

Languages: Mandarin Chinese (bilingual proficiency), French (working proficiency)

Technical: MS Excel, Word, PowerPoint, Google Suite, R, RStudio, Stata, SQL, Google Analytics, Salesforce, WordPress

Interests: Novel Writing & Poetry, Road Trips, Shoreside Crabbing, Tennis, Design Thinking