RV Consumer e-Magazine

137 Education 101

January 2014 Volume 4 Issue 1

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51st Annual

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Mon-Fri 8am-8pm & Sat 9am-1pm CS1

From the editor's desk

Mark Polk







In December I attended the 51st annual National RV Trade Show in Louisville, Ky. I look forward to this show every year. Over 60 RV manufacturers and 225 RV supplier exhibitors fill more than 720,000 SF of exhibit space to display new RVs and RV products for 2014.

This annual RV trade show gives me the opportunity to visit with old friends, gauge the state of the RV industry and to see all of the trends with new model year RVs.

In this issue of RV Consumer Magazine I'll be highlighting some of the cool things I saw in Louisville to usher in this year's camping season.

2014 looks like a promising year for RVs and camping so sit back, relax and take a first-hand look inside the National RV Trade Show.

Mark

www.rveducation101.com www.rvconsumer.com "Here's to old friends, new friends and another great RV camping season. Happy New Year!" ~ Mark Polk

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RV Consumer Magazine

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Special Coverage of the 51st Annual National RV Trade Show in Louisville, Ky.

RV Trends 2014



I continue to see a trend for smaller, lighter more fuel efficient RVs. This trend has been developing for a few years now and is more prominent throughout the industry.

It is noticeable in both towable and motorized RV categories. As automobile and truck manufacturers strive to meet stringent EPA and CAFE fuel regulations and guidelines vehicles are downsized and the engines powering these vehicles are smaller too. Smaller, lighter more fuel efficient trucks and SUVs result in RV manufacturers downsizing towable trailers so these vehicles are still capable of safely towing trailers. I have noticed an increase in Type B and B-Plus production at previous shows I attended over the past couple of years, but it seemed to me that there were more smaller Type A motorhomes on display in Louisville this year.

Numerous RV manufacturers had innovative scaled down versions of Type A motorhomes like the <u>Itasca Reyo</u> pictured above. This 2014 25-foot Reyo is built on a Mercedes Benz Sprinter chassis.

" Smaller Type A motorhomes make sense to me. They are easy to maneuver, more fuel efficient and offer everything you will find in a larger motorhome." I decided to take a closer look at this trend of smaller Type A motorhomes so I stopped by to look at the Itasca Reyo's cousin, the <u>Winnebago Via</u>.

Like the Reyo the Via is built on the Mercedes Benz Sprinter chassis and comes in 3-floorplans, each 25 feet in length. The Via comes packed with features like the infotainment center with RV GPS, Smart Space and Smart Storage. The model pictured is the 25T.



The 25 T has a sofa slide-out and the display model had the optional driver's door. Inside you can pick from three rich wood treatments.





And the 25 T has a flex bed system to fit your particular sleeping needs. (pictured below)





Winnebago wasn't the only RV manufacturer showcasing downsized Type A motorhomes. Over at the Thor display I found the new RUV or Recreational Utility Vehicle. As the sign says they are for the consumer who wants a small, easy to drive RV that is affordable and flexible. Thor had the <u>Axis</u> and <u>Vegas</u> models on display.



At just over 25' in length and 11' tall you can go just about anywhere you want to and the Ford Triton V10 will get you there with no problem.



The interior of the Axis was laid out similar to the 25T Via with the sofa slide and rear bed configuration.



If you prefer something smaller than these downsized Type A motorhomes there are lots of choices in the Type B and B-Plus markets. When I was at the Pa. RV & Camping show earlier last year I covered many of the smaller motorhomes. One in particular was the Winnebago Trend that was built on new Ram ProMaster chassis with a 3.6L V6



gasoline engine There are two 23' floorplans and both offer a powered StudioLoft[™] bed up front that lifts tight to the ceiling to conserve space during



If you need just a little more room there is the <u>2014 Winnebago View</u> Profile on the Mercedes Benz Sprinter chassis. The 24G model on display had a sofa slide on the road side, and a rear slide for the queen bed.





The Sprinter chassis has been the chassis of choice for the Type B and B-Plus builders for many years but that may change in the near future. When I visited the Ford display at the show I ran across this Ford Transit that will be entering the RV marketplace soon. It has a GVWR of 9,000 lbs. and will be powered by a 3.5L EcoBoost V6 that is expected to get 20% better fuel economy then the 4.6L V8 . Watch out Sprinter!





There were lots of Type C motorhomes on display too, which work well for a family that prefers a motorized RV over a towable RV. (Jayco Jayhawk pictured)



And for the adventurous type I am seeing more and more 4X4 versions like this Melbourne 29D by Jayco pictured below. I was intrigued by the 4X4 motorhome and decided to take a closer look at it.



The Melbourne comes in two floorplans, both slightly over 31-feet in length and built on a Ford E-450 Super duty chassis.

Here are some interior pictures of the 29D.









If you prefer larger motorhomes there are still plenty to choose from in 2014.

Monaco, who filed bankruptcy during the recession and was purchased by Navistar ,was sold to Allied Specialty Vehicles (ASV) from Navistar RV in May of 2013. The sale included Monaco, Holiday Rambler, R-Vision and several other brands.

ASV had a 2015 Monaco Dynasty on display as well as Holiday Rambler motorhomes and Trail Lite models from its towable line-up.



2015 Monaco Dynasty interior & exterior



ASV also had a cut-away of a 2015 Holiday Rambler Vacationer 36DBT pictured below.







Tiffin had a strong presence with it's line-up of 2014 motorhomes. For example take a look at this 2014 Phaeton 40 QBH on a Freightliner chassis powered by a Cummins ISL 380 HP engine.













The pictures speak for themselves

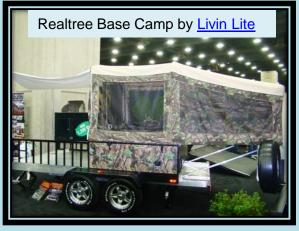
On the towable side of the house the same applied, there was every style and type trailer on display, from little to large.

My friends from <u>Little Guy</u> Teardrop Camper were there with several models on display.



There were folding camping trailers





And there were Hybrid trailers





There were truck campers

Backpack edition by Palomino



And Lance showed off their new <u>2212KS Toy Hauler</u>. Nice!









Lance 1181

More Toy Haulers



Work & Play by Forest River



Pictured below is a <u>Tesla</u> T3950 Toy Hauler by Evergreen



There were travel trailers and 5th wheel trailers in every shape and size like this new <u>Flex by Augusta</u>.





And this Flex AF 34RS 5th wheel



Another RV trend becoming increasingly popular is tailgating at sporting events and other venues and this Game Day Trailer dubbed as the "Ultimate Tailgating Experience" is the way to do it in style







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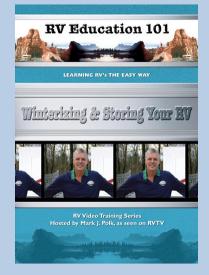
RV Winter Prep

For some folks around the country it's time to start thinking about storing your RV for the colder winter months. If your RV is prepared for the cold weather and stored properly it will be ready to use next spring.

Preparing your RV for winter storage is not that difficult to do. If you are a Do-It-Yourselfer we offer a <u>Winterizing & Storing DVD</u> to assist you. Why not save some time and money by winterizing the RV yourself ?

MORE INFO







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99% of our customers would recommend the Equal-i-zer® hitch to their friends. Why? Because Equal-i-zer hitch's superior sway control performance helps you reach your destination safely. Don't trust your safety to a lesser hitch. Get the peace of mind that comes from towing with the best Integrated



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- Devin T., Georgia

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Patent Pending

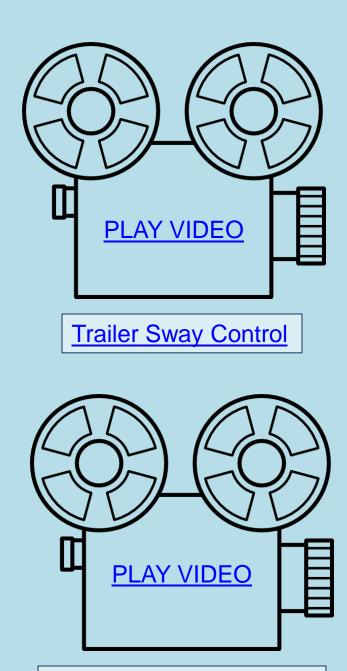
The Secret to the Equal-i-zer[®] hitch's Superior Performance is Integrated 4-Point Sway Control[™]

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While at the show I always look for new and innovative products coming to market that help make the **RV** lifestyle safer or easier for RV owners to enjoy. This year I found a brand new trailer sway control product being introduced in 2014 and some **RV** products designed to make ordinary everyday tasks simpler and easier to do. I decided the best way to show these new products was to interview the folks working the displays.

NEW RV PRODUCTS for 2014



Fastway Trailer Products

PROJECT TERRY

Similar to my old Yellowstone vintage trailer restoration project in 2011 Project Terry was the restoration of a 1978 Terry travel trailer. Some folks in the RV industry were discussing how to showcase the availability of replacement parts and accessories in the RV industry and the result was Project Terry. The trailer restoration project received great support from RV



parts and accessories manufacturers and had editorial coverage from RV Magazine. Coast Distribution, a large parts distributor, coordinated the project. follow the entire restoration project here



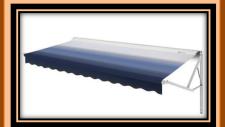




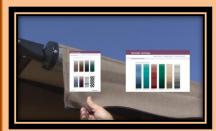
Project Terry was on display in Louisville and it was fun to look at all the work and detail that went into the restoration project. In the spring of 2014 Project Terry will be auctioned on eBay and all proceeds from the sale will be donated to the RV Industry Hall of Fame & Museum in Elkhart Indiana.

RV Product Spotlight

RV Product Spotlight

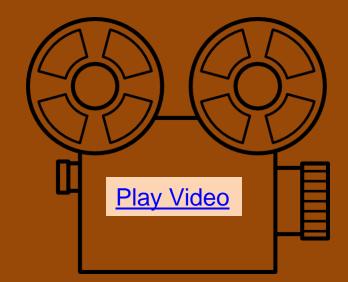








Technology in RV awnings has advanced over the past several years with power awnings, wind sensor technology and spring arm mechanisms to prevent rain from accumulating and damaging the awning and awning fabric. Take a closer look at the Weather Pro awning by Dometic.









Tired of dead batteries?

Stop the problem for good with the charger, maintainer & conditioner that Mark uses on all his batteries. The Battery Minder



The laptop we would ve used to keep in touch with the kids.



Cook's Field, the week after we missed the Bluegrass Festival.

How will you Remember

your travels?



The guy from Ed's Towing. Spent three hours with him.

Not all insurance is equal. Just because you have your RV insured, doesn't mean your whole RV experience is covered. Things like personal effects coverage, vacation liability, and towing expenses are frequently left out of other carriers' policies. But at Explorer RV, we believe it's more than just your RV we're covering. It's the travels, the good times, the memories. Visit us online to learn more or to get a quote.

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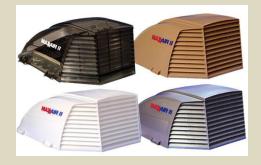
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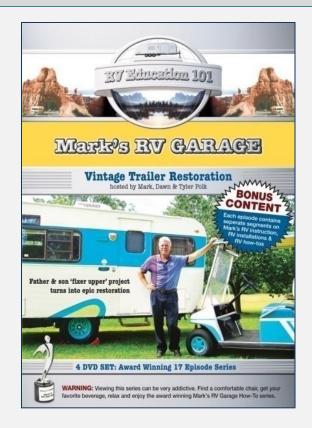




Don't leave home without Maxx Air Products



Check out the step-by-step vintage travel trailer restoration project and other great RV information and RV educational material in the award winning Mark's RV Garage Series 4-DVD set. On SALE NOW for ONLY \$29.95 More Info





Polk's Top 5 RV Essential Items

In my <u>Checklists for RVers e-book</u> I list 20 essential items you should never leave without on an RV trip. Today I am going to condense that list to my top 5 RV essential items.

Here we go!



Electrical Adapters & Extension Cord

You never know what type of electrical service you might encounter during your RV travels. Depending on your RV you will need electrical adapters that allow you to plug-in to the electrical service provided. There are electrical adapters that go from 50-amp to 30amp, 30-amp to 20-amp etc. I recommend keeping a variety of these adapters on hand in your RV. Keep in mind that if you do plug-in to a 20 amp service you will be limited in what 120 volt devices you can use in the RV. In addition to various electrical adapters you should always take an extension cord along on RV trips. Ideally you want an extension cord that is designed specifically for your RV's electrical system with the same gauge wire and ends that match the RV and the campground service your RV is rated for. Typical household extension cords are not rated for 30 plus amps. If you do use a household type extension cord it should be at least 10-gauge wire.







Sewer Hose Connectors & Adapters

It never fails, one day you are going to camp at a destination and discover you don't have the right adapter for the campground sewer or dump station drain outlet. The reason for this is not only do sewer drain outlets come in different sizes, but some are smooth pipe while others are threaded pipe.

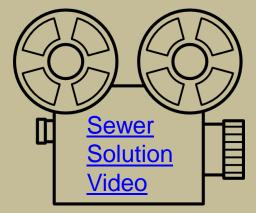
Companies like Valterra Products offer solutions for all these different types of campground sewer and dump station connectors with kits designed to work in nearly all situations you encounter along the way.





In addition to a selection of sewer hose connectors and adapters it's a good idea to take an extra length of sewer hose, like a 10-foot and a 20foot hose. You never know how far away you will be parked from the campground sewer drain.

I also recommend using a heavyduty type sewer hose. They do not cost that much more and will last much longer than a standard hose.

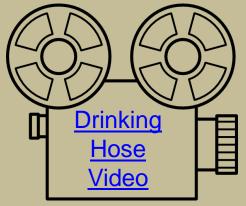


Another option is to use a product like the Sewer Solution. It is similar to a macerator but doesn't require electricity. <u>Watch Video</u>

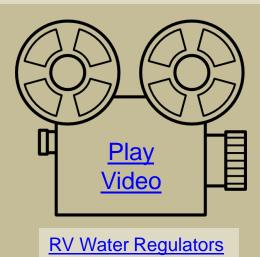


Drinking Water Hose & Regular Garden Hose

You always want a potable drinking water hose long enough to get you out of any jam. I keep a 4-foot, 10-foot and 25-foot drinking hose in the RV at all times.



Another essential component of the potable drinking hose is a water regulator. You never know what the water pressure will be at the campground. A regulator will protect your RV plumbing system from high water pressure that is common at many campgrounds. Always connect the regulator at the source of the water to regulate pressure before it enters the RV. I also recommend turning the water source coming into the RV off if you plan to be away from the RV.



Last but not least I always take a ordinary garden hose for cleaning, flushing tanks and other purposes. This hose should be green, black or gray in color. Most RV drinking hoses are white so the color will help you distinguish between the two.





Electrical Test Meter and/or Surge Guard

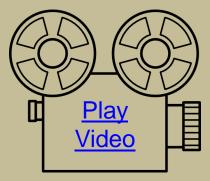
I keep a digital plugin voltmeter on hand at all times. You can use it to check the polarity and voltage at the campground prior to plugging the

D	IGITAL MONITOR MASANT RMS AC VOLTAGE LINE FREQUENCY WIRE DIAGNOSTICS OWNER LINES GENERATORS INVERTERSUPS
WO	FAULT WARNING VOLTS RMS / HERTZ
	MODE ALARM

unit in. And you can also monitor the voltage throughout your trip to protect your appliances and electronic equipment from being damaged by high or low campground voltage.

Tip: Voltage below 105 volts or above 130 volts can potentially damage electronic devices and appliances.

I also use a product called Surge Guard that is designed to protect your RV's electrical system and sophisticated electronic equipment from damage.

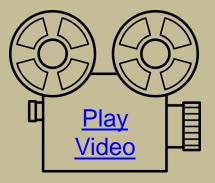




Water Filtration System

I highly recommend some type of water filtration system . There are several types available designed specifically for use with RVs. You can install an under the counter filter to a faucet just for drinking water, or you can use an external filter system designed to filter all of the water going into the RV.

Some RVs come equipped with a water filter housing already installed. If not, and you would like to install a filtration system in your RV here is one of my RV how to videos that might be helpful.



These 5 items are from my RV essential items checklist in my <u>Checklists for RVers E-book</u>



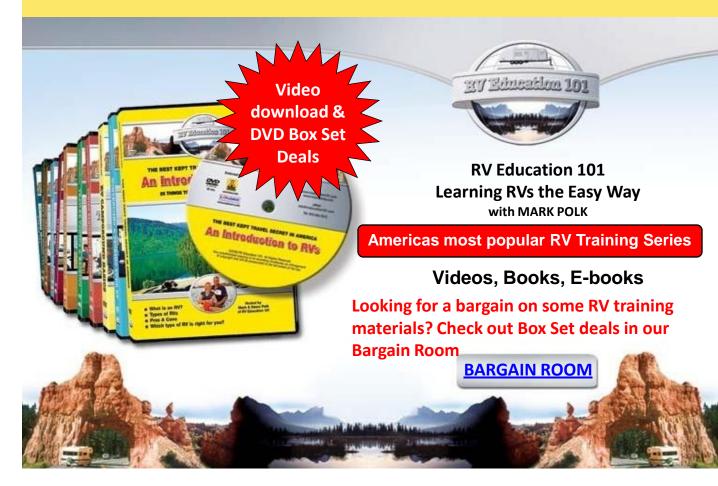


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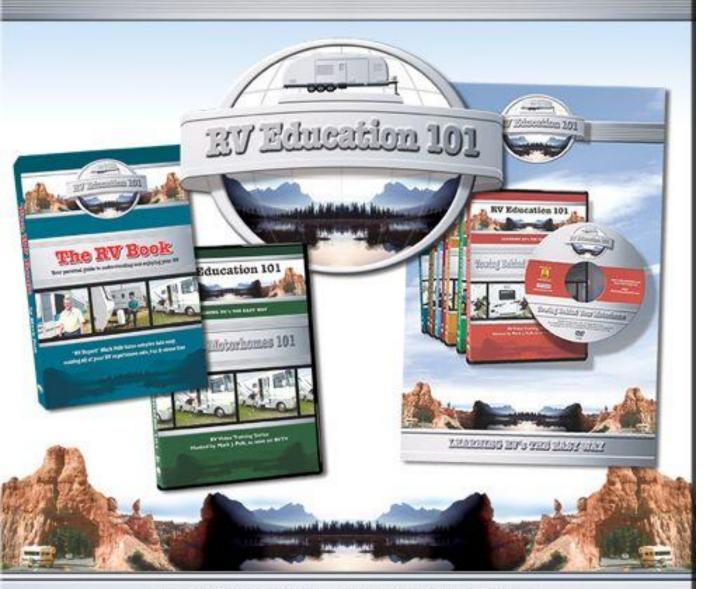
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RV Education 101 Learning RVs the Easy Way



2013 Media Kit

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Our goal with RV Consumer E-Magazine is to provide you with helpful information to make all of your RV experiences more enjoyable. I left my position as an RV Sales and F&I manager in 2000 to start RV Education 101.

We produce RV educational videos & DVDs and publish books and e-books on how to safely & properly use and maintain your RV. The reason I left my job was because of my concern about the lack of educational and safety awareness material available to the RV consumer, in other words you.

My wife Dawn left her position in RV sales to help start the company, and is our Sales and Marketing Director. We currently have a 35-foot Class A motor home. We have two boys, Tyler 16 and Josh 22, both avid RVers and three dogs, Roxie, Gracie and Buck. If you would like to learn more about us and about RV Education 101 please visit <u>www.rveducation101.com</u>

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