

Investor Briefing

January 2022

Risks, **Uncertainties** and Other **Factors with Respect to Forward-Looking Statements Disclaimer**

Certain statements contained in this presentation constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements that are not of historical fact constitute "forward-looking statements" and accordingly, involve estimates, assumptions, judgments and uncertainties. There are a number of factors that could cause actual results or outcomes to differ materially from those addressed in the forward-looking statements. Such factors are detailed in the Forward Looking Statements and Risk Factors sections of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021 filed with the Securities and Exchange Commission. We do not undertake an obligation to update our forward-looking statements to reflect future events.



HEXCEL (NYSE: HXL) – AT A GLANCE

- Leader in markets undergoing secular growth
- Broadest aerospace composite solution portfolio
- #1 in aerospace composites by sales & production capacity
- 23 manufacturing sites | ~4,800 employees at FYE 2021
- High and numerous barriers to entry
- Culture of continuous improvement | Operational Excellence

Composite Lightweighting value proposition

- Stronger and lighter than metals
- Superior life cycle costs to metals
- Reduces fuel use and emissions for transportation applications
- Enables leading-edge product design

<u>Markets</u>

COMMERCIAL AEROSPACE

Wings, Fuselage Secondary & Interior structures Engines & Nacelles



17% Automotive, Marine, Recreation & Wind Energy

2021 SALES* | **\$1.325 billion**

* Percentages represent FY 2021 sales.

2019 pre-pandemic sales: Commercial Aerospace 68%; Defense 19%; Industrial 13%.



OUR HEXCEL PURPOSE

We propel the future of flight, energy generation, transportation and recreation through **excellence in advanced material solutions** that create a better world for us all.









ADVANCED COMPOSITES LEADERSHIP

- INNOVATIVE SOLUTIONS
- PROVEN EXECUTION
- EXPANDING MARGINS ON MARKET RECOVERY
- **STRONG** CASH GENERATION

Leading, sole source positions in key markets with high barriers to entry

Sustainable competitive advantage

Excellent customer relationships

Increasing share of long-term growth markets

Long history of creating shareholder value





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UNRIVALED PRODUCT RANGE

Everything from carbon fibers, reinforcement fabrics, and resins to prepregs, honeycomb core, tooling materials and more . . . from raw materials to fly-away parts . . . vertical integration is a strength and a differentiator



Stronger | stiffer | lightweight | fatigue resistant | corrosion resistant vs. metal

WE DELIVER WHAT OUR CUSTOMERS WANT

Advanced composite solutions that are stronger, lighter and tougher – optimizing total life cycle costs

Carbon fiber is **5x stronger** than aluminum

Carbon fiber is **30% lighter** than aluminum

Our products are **tougher, stiffer** and **more durable**

Our products offer **lower lifecycle cost** (operating & maintenance costs)









Lighter yet stronger than any comparable material in the world, Hexcel advanced composites are turning the dream of **cleaner, efficient,** and **more sustainable** flight and transportation into reality today.



No products made today will lead to **greater fuel efficiency** and **improved aerodynamics** with as much **strength and durability** as Hexcel carbon fiber, prepreg, honeycomb and engineered products. Lightweight advanced composites are **stronger**, **tougher**, **stiffer and more durable** than comparable products, have a lower lifecycle cost, and are 30% lighter and 5 times stronger than aluminum.

Hexcel advanced composite materials play an essential role in enabling our customers to achieve their goals to optimize fuel consumption, lower emissions, reduce noise, and help **sustain the planet** for generations to come.

Hexcel is leading the transition to more lightweight, fuel-efficient transportation



2030 Sustainability Targets | 2019 baseline

All environmental measures are intensity-based; safety measure based on 200,000 worker hours



greenhouse gas emissions

in waste to landfill

in freshwater use

in total recordable incident rate (TRIR)

Further reducing environmental footprint and enhancing safety culture



COMMERCIAL AEROSPACE

Commercial Aircraft | Engines/Nacelles | Business Jets & Regional Aircraft

- Near-Term: Growing back into existing capacity
- Mid-Term: Expanding composites secular penetration
- Multi-year OE backlog supports growth
- Need for emissions reduction and fuel efficiency driving aircraft replacement cycle
- Strong market position with Engines and Nacelles
- Business Jet composite adoption increasing





COMMERCIAL AEROSPACE GROWTH DRIVERS

OEM backlog worth more than \$7 billion to Hexcel

Expanding global middle class driving demand for new aircraft

High fuel costs and need to reduce CO₂ emissions driving fleet replenishment

First composite-rich and emissionscompliant freighter launched in 2021

Composite-rich large-cabin business jets being launched





Airbus & Boeing backlog as of Dec. 31, 2021. Narrowbody includes Airbus A220, A320neo and Boeing 737/737 MAX

Airbus

250

Widebody includes Airbus A330/A330neo, A350, Boeing 787 and 777/777X

Boeing



SPACE & DEFENSE

Rotorcraft | Fighters | Launch Vehicles | Transport | Satellites

- Hexcel carbon fiber is the defense industry standard
- Active on >100 different programs | deep relationships
- Major programs: F-35, A400M, V-22, Black Hawk, Wide Chord Blades (both new build & replacement demand)
- Growth platforms: CH-53K, potential Future Vertical Lift
- Rotorcraft are ~45% of S&D sales
- Capabilities with honeycomb & microwave absorbing composites are competitive differentiators
- Expanding opportunities with Space sector



Top Space & Defense Programs

Lockheed Martin F-35 | Sikorsky CH-53K & Black Hawk* Bell Boeing V-22* | Airbus A400M * Including replacement blades







INDUSTRIAL

Automotive | Consumer Electronics | Recreation | Infrastructure | Marine | Wind Energy

- Broad range of performance applications leveraging Hexcel carbon fiber, Hexcel resin formulations and process expertise, and third-party glass fiber
- Active in 30+ different Industrial sub-markets
- Growth opportunities: marine, energy storage/electric vehicles, consumer electronics, and industrial pipes
- Wind energy comprises ~40% of Industrial





\$0.25

2020

2.3%

2020

\$0.27

2021

6.1%

2021

\$3.54

2019

14.5%

2019

PROVEN PERFORMANCE

Positioned for return to growth

\$ millions, except EPS



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2022 FINANCIAL GUIDANCE

Sales growth

- Commercial aircraft build rates increasing
- Growing adoption

EPS growth

Strengthening EPS from leveraging existing capacity

Free cash flow growth

- Working capital to grow with Sales
- Low cap-ex as growing back into existing capacity

2022 GUIDANCE

Sales

\$1.50 billion - \$1.63 billion

Commercial Aerospace: ~55% total sales Space & Defense: ~30% total sales Industrial: ~15% total sales

Adjusted diluted EPS

\$1.00 - \$1.24 per share

Cap-Ex

Approximately \$75 million

Free cash flow >\$145 million

Leveraging existing capacity to expand earnings and drive free cash flow generation



INVESTING IN INNOVATION

New ideas, processes, and solutions leading the development of world-class products



- Low temperature fast cure HexBond[®] 679 adhesive film delivers outstanding bonding performance in sandwich structures and significant cycle time reductions with short-cure cycles at low temperatures.
- HexPEKK[®] EM, an electrically conductive, highperformance, PEKK-based thermoplastic carbon fiber composite additive manufacturing material formulated specifically to meet the static electricity management, electromagnetic shielding, and radiation absorption requirements of advanced aircraft applications.
- HexPly[®]XF surface technology significantly reduces wind blade shell manufacturing time within the blade surface finishing process, and is also applicable for marine applications where gel-coating is currently used.



Carbon fiber reinforcements and highviscosity infusion resins to support highvolume out-of-autoclave parts production via liquid composite molding, i.e. infusion & resin transfer molding (RTM)



HexPly[®] XF surface technology revolutionizes the blade surfacing process

ORGANIC GROWTH



Lake City, U.S.



Intellectual property is a competitive advantage and significant barrier to entry



Multiple collaborations with universities and technical consortiums globally to develop industry-leading composite technologies and next-generation solutions





REASONS TO INVEST IN HEXCEL

Investing in Innovation | Achieving Operational Excellence | Strong Investment Fundamentals



Secular growth supported by Innovation | High barriers | Proven execution