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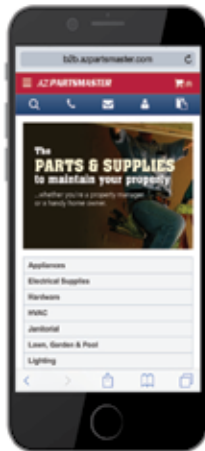
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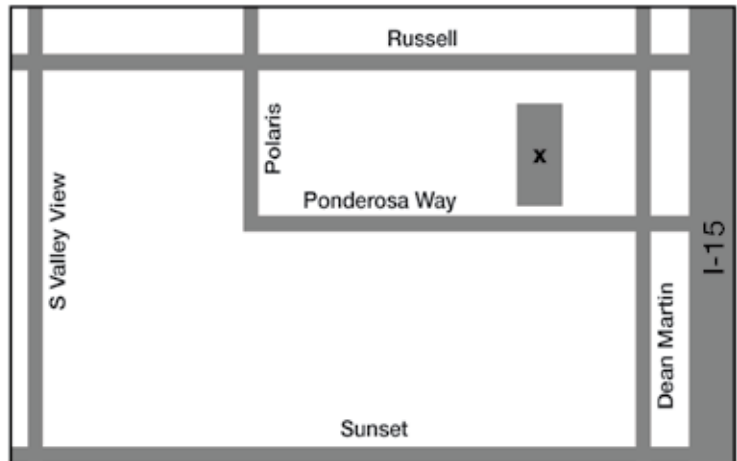
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VOICE-ENABLED TECHNOLOGY'S ROLE IN THE HVAC INDUSTRY

SMART HUBS LIKE THE AMAZON ECHO ARE BECOMING CENTRAL DEVICES FOR HVAC PRODUCTS

By Nick Kostora, Products and Education Editor, ACHR News

Smart hub devices are among the most popular items on consumer Christmas lists this year, and HVAC manufacturers have taken notice.

The Amazon Echo is a voice-activated device that can answer spoken questions; play music; make to-do lists; set alarms; stream podcasts; and provide weather, traffic, and other real-time information. However, perhaps most interesting to contractors is its ability to control several smart devices using itself as a home automation hub. The device became widely available in the U.S. on June 23, 2015, and it is estimated Amazon has already sold more than 5 million units.

Not to be outdone, Google recently entered the same space with its voice-activated Google Home speaker, which was introduced to the U.S. market on Nov. 4. **IMPORTANT INTEGRATION**

"Integration with smarter and smarter devices has been a constant driver of our evolution," said George Land, general manager of Nexia, a brand of Ingersoll Rand. "We concentrate on adding features and devices that add real value to consumers' lives over the long haul. We are

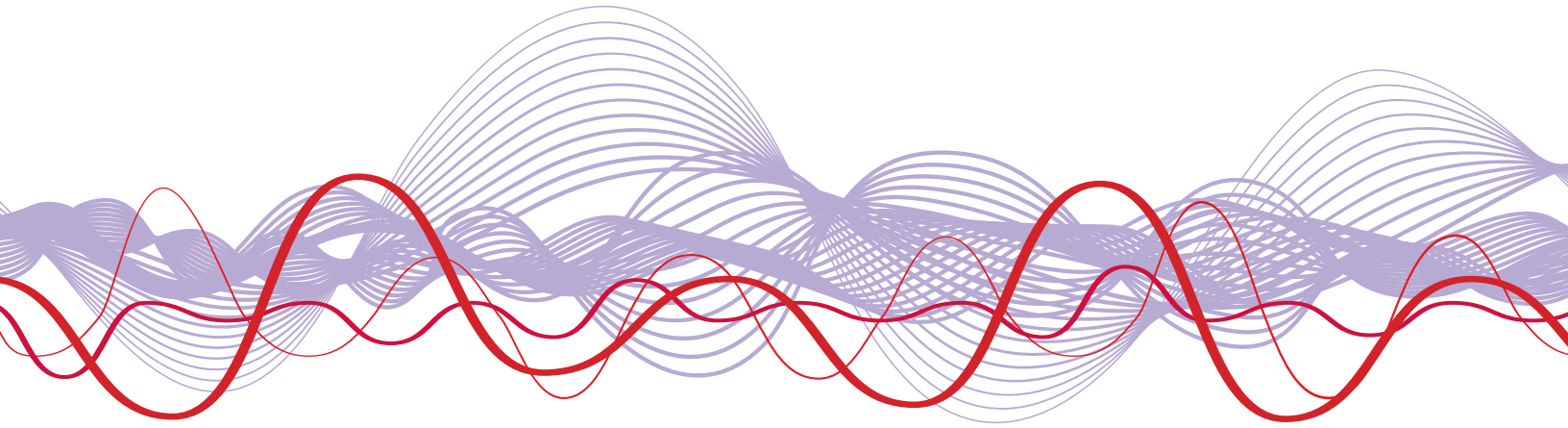
really interested in making sure the things we invest in are the things consumers will get value out of for an enduring period of time, and not things that are just gadgets or flashes in the pan. When Amazon launched the Echo, the interaction experience in the home was really transformational. If you have a smart home and you have smart devices, the ability to speak naturally and adjust those things is really a powerful way to interact with those devices. It was a no-brainer for us to integrate with the Echo and use it as another way for consumers to interact with their homes."

Tai Tran, home automation program manager, Carrier Corp., said that having an Open API for its line of Wi-Fi-based thermostats allows the company to grow its interface capabilities with other smart devices that provide homeowners with a rich set of experiences in their homes.

"Our roadmap for the connected home segment has always focused on the ability to move beyond basic controls of the HVAC system through the thermostat," said Tran. "We are envisioning an optimized home system that eventually becomes an autonomous experience that bridges all of the connected devices in the home.

The C r Home Automation System is one of our latest platforms that provides homeowners the ability to manage various aspects of their homes to control things like thermostats, lighting, cameras, and door locks. And, from the accompanying app, homeowners can control all of these functions directly from their smartphones or tablet devices with no monthly fees." Nate Kraft, director of home comfort, Honeywell Intl. Inc., said the company has made a conscious strategic decision to focus on expanding upon as many partnerships in as many different areas as it can.

"I think Alexa [Amazon Echo's voice assistant] is a great example of that," he said. "We wanted to get on board with that platform as quickly as we could. The benefits of voice within the home are great. We actually launched a voice-controlled thermostat not too long ago. We believe in that space and that sort of approach. Alexa is a good example. You have seen over the past few years, every month or so we continue to announce new partnerships with different companies. Honeywell is always trying to find the best options for consumers to link all of these different devices together and make them more



useful. For us, voice is a really important user-interface approach. We see that as being something that will continue to grow into something more important in every device we use. Whether it's with Siri [Apple's voice assistant], Alexa, or other products, finding the easiest way for people to use these devices is a core strategy for us."

All of Venstar Inc.'s communicating thermostats are natively certified with Amazon Alexa compatibility.

"This means you will not need to say 'Alexa, tell Skyport to raise the temperature to 70°F,'" said Steve Dushane, president & CEO, Venstar Inc. "You will just say: 'Alexa raise the temperature to 70°'. Coming soon, Venstar's ColorTouch and Voyager communicating thermostats will also be certified to be natively compatible with Google's Home Assistant."

A FORWARD-THINKING FUTURE

Having a smart hub within the home is an exciting prospect for manufacturers and consumers alike, and voice-enabled features are something that continue to gain relevance and importance.

"What we have seen from customers is a demand for easier and more intuitive ways of managing your life, comfort, and security," said Land. "When we saw what Amazon had developed in the Echo, we could really see a frictionless way for homeowners to interact with their thermostats and homes. That fits with an identified need of consumers."

Land added that smart home systems are really resonating with older demographics.

"The empty nesters are a large adopter and are really embracing these products," he said. "The level of adoption, engagement, and satisfaction in the older category of consumers is quite interesting." Kraft said Honeywell goes out and asks questions all the time. "With the T6 and T5 T-series thermostats launch, we connected with thousands of contractors and consumers and asked what it was that they were really looking for," he said. "Within those

conversations, you get new ideas and test new hypotheses. We do research across pretty much the entire age spectrum, from millennials to active nesters, people who have entered retirement or are nowhere close to it. There is interest from all age groups regarding these kinds of connected devices and voice-enabled technologies."

Dushane highlighted the importance of giving consumers choice and versatility.

"Venstar is the rare manufacturer that has a number of choices for users, including built-in local API, Skyport Cloud Services, and native Alexa and Google compatibility," he said. "Coming soon, we will also offer Apple HomeKit compatibility. Our products may simultaneously reside in more than one of these ecosystems at the same time. An example is that although my Control4 home automation system can and does manipulate my thermostats through the local API and its app, I prefer to use my Venstar Skyport app. However, I can use either one at any time. Additionally, I can also talk to my thermostat through Alexa or Google Home when I am in the same room with one of these products. It helps that most of our engineering staff uses these products at home for their own home automation control, so they are users as well as product engineers."

Kraft said Honeywell doesn't have to do much work to encourage people to bring smart products together.

"We're seeing a high attachment rate when it comes to linking some form of partner with our products and vice versa," he said. "Consumers are doing that on their own. From an outbound perspective, we make sure to announce partnerships as they become available, and we certainly highlight the ones that are most valuable to consumers when we go out and do marketing communications."

With smart products having penetrated an estimated 24.9 percent of U.S. households in 2016 and expected to hit 60.7 percent in 2021, per Statista, it is clear that the existing attachment rate is only going to increase over the next few years. ▀



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MULTIFAMILY DESIGN TRENDS TO WATCH IN 2017

By Tim Blackwell, President, Ballpark Impressions, LLC

A new year means interior designers have wiped their palettes clean and reloaded with a fresh set of styles and crazes to outfit living spaces. Exhausted trends have faded into the horizon and new paint styles, kitchen and wall finishes and furniture looks are poised to make a run for multifamily design into 2017.

With the impending unveiling of new home fashions at the National Association of Home Builders annual show, some fads are already coming into focus in the home design crystal ball.

Real estate website Trulia and HouseBeautiful predict that the limits of home fashion will be pushed this year, based on what designers are saying. Like 2016, home concepts are expected to focus on comfort, ease and individualism. But interior finishes will feature fold colors and unique textures, and the institutional standby of subway tile in kitchens and baths will continue to gain popularity.

Here are some of the highlights you should look in the coming year: Interior designs and comforts for 2017

Texture is a big player in finishes from the kitchen to floors. Stainless steel and other brushed metal appliances that have been dominant

in previous years are expected to concede to matte metal finishes for refrigerators, stoves, ovens and other machines, says Trulia. But don't think everything should be so flat. Trulia predicts that shiny metal finishes like polished brass and bronze knobs, knockers, pulls and faucets are coming back.

Another big ticket item for 2017 is cerused wood for floors and cabinet. Ceruse is a white pigment used in cosmetics, and by blending it into wood the grain pops. The effect is most dramatic in darker woods and oaks. Cerused has been around (it's been in the high-end market for some time) but, like many styles that wait for their moment in the limelight, this appears to be the year that it shines.

In kitchen and bathrooms, simplicity will persist. Subway tile is proving to be a look that suggests clean and easy can sometimes be less invasive and comfortable.

As if the apartment industry didn't already know, smart home technology features are what every trendy living space needs. According to one designer interviewed by HouseBeautiful, charging docks will blend more into interior finishes and furniture.

CONTINUED ON PAGE 12

Also, this appears to be the year that wallpaper makes a comeback. Designers are seeing more interest in patterned wall coverings, and paisley, overscaled florals and abstract designs are leading the charge, says Trulia. Smaller walls and spaces are expected to get these treatments. The return of paisley ties and socks, however, is questionable.\

FOR FURNISHING THE APARTMENT MODELS

Multifamily managers may want to incorporate some new furniture designs in those apartment models for an up-to-date look. Animal-inspired textures, nail-head designs and overdyed rugs are expected to lead the way.

“Whether real or faux, leather, shagreen, and parchment will be hot materials for 2017,” says Trulia. “Mainly, these hides will be used as an unexpected pop of texture in accent furniture.”

Nail-head designs have long been used on large pieces of furniture and follow the more traditional senses. Trulia expects the design to transcend into chests, credenzas and maybe light fixtures with unique patterns.

Rugs will also take on a new look (don’t worry, no lion’s or bear’s heads are in the fray). “We’ll never see sisals and solids go out of fashion,

but there is something new in the world of rugs,” Trulia says. “It’s all about an overdyed effect that features rich, saturated colors. These colorful showstoppers are practically pieces of art for your floor.”

WHAT’S ON THE WAY OUT

Some trends won’t make the cut, however. It’s been said for the past few years at nearly every multifamily conference that your parents’ granite countertops are going, going, gone and marble is stepping to the plate. Trulia concurs, but says the surface finish will emerge from kitchens and baths and spread elsewhere throughout the home. And none of that fancy colored stuff, either.

“Granite is out and marble is in, especially in black and white, for countertops and tables. Expect the marble motif to show up in carpets, wallcoverings and fabrics.”

According to HouseBeautiful, a couple of furnishing mainstays have worn out their welcome. Because space is always at a premium, oversized furniture is too bulky. Thus, smaller apartment floorplans would be better suited with slimmer furnishings.

Also, antique furniture should be sent back to the mothballs. Nobody, the magazine says, wants their furnishings to be relics of the past. Finally, Billy Bob Thornton can be at peace. ▀



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Maintenance expenses are the single largest controllable element in any operating budget. This course acts as an introduction for new maintenance professionals or as a refresher for the veteran employee, teaching what it takes to run a cost-effective maintenance program.

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Leasing professionals are the first people prospective residents meet and are responsible for generating traffic, conducting leasing demonstrations, overcoming objections and qualifying prospective residents. This program teaches all these skills and more.

CERTIFIED APARTMENT PORTFOLIO SUPERVISOR (CAPS)

This program's curriculum emphasizes recruiting, retaining and engaging high-performing employees. You'll also learn how to analyze and report property and portfolio financial results, conduct due diligence and community takeovers and oversee management agreements.

CERTIFIED APARTMENT SUPPLIER (CAS)

A valued supplier partner has a deep understanding of the apartment industry. This course helps you gain that insight so you can better position your products and services to meet industry needs. This course is ideal for new salespeople and helps industry veterans gain further knowledge of apartment community operations.

INDEPENDENT RENTAL OWNER PROFESSIONAL (IROP)

The Independent Rental Owner Professional (IROP) credential program is for rental owners who personally hold and manage an apartment property or properties. Independent owners can benefit from training in budget management, tax planning, preventative maintenance, energy efficiency and rental unit preparation as well as qualifying and retaining residents.

SPECIALIST IN HOUSING CREDIT MANAGEMENT (SHCM)

The Specialist in Housing Credit Management (SHCM) credential helps management professionals master the complex requirements of the Low-Income Tax Credit (LIHTC) program. Affordable housing managers will learn how to communicate LIHTC regulations and processes, prepare for physical inspections, resolve noncompliance and manage documentation and recertification.

CREDENTIAL FOR GREEN PROPERTY MANAGEMENT (CGPM)

The Credential for Green Property Management (CGPM) provides management companies and owners a mechanism for meeting initial and ongoing HUD Office of Affordable Preservation (OAHF) training commitments after opting for a green Mark-to-Market restructuring. It also benefits anyone employing Green Operations and Maintenance Practices. Credential holders learn the latest techniques and technologies to make cost-saving green improvements at properties.

CREDENTIAL HOLDER BENEFITS

Gaining a credential through NAAEI not only gives you know-how, but many other perks as well:



- One free NAAEI Webinar (a \$29.99 value)
- \$50 off the Specialist in Housing Credit Management (SHCM) Webinar Series
- A 10% discount on all other NAAEI Webinars, CAM Online and NALP Online courses
- Free subscription to units Magazine and the weekly apartment industry newsletter, The Industry Insider
- A laminated credential card
- Use of your credential logo on your stationary, business cards and letterhead and your credential acronym after your name
- Substantial savings on products and services that you use every day through NAA OPEN DOOR
- Receive 5% off already affordable tuition at Western Governors University for online, accelerated, and accredited education
- Receive 10 - 25 % off of tuition from Drexel University Online for credential holders and their immediate families.
- Free resources to help you recruit and hire skilled talent, including: Apartment Industry Skill Standards for Leasing Consultants, Maintenance Technicians, Community Managers and Portfolio Supervisors and The National Network Common Employability Skills and Work and Learn
- NAAEI Dell Computer Discount
- Discounts on Craftsman products. Known for performance and value, Craftsman tools and equipment are offered, and delivered, to you by Sears Commercial.

You will also be included in an online NAAEI Credential Holder Directory. Companies are increasingly checking credential/certificate status with NAAEI before promoting or hiring. In order to stay current with NAAEI, make sure that your contact information is correct. Contact NAAEI to take advantage of any or all of these benefits. ▀

A background image showing the White House in Washington, D.C., with an American flag in the foreground on the right side.

National Apartment Association Lobby Day Issues

Reform the Tax Code to Promote Economic Growth and Investment in Rental Housing

Tax reform is expected to take center stage in the next Congress. NAA/NMHC have also made tax reform a top priority since changes to the tax code have the potential to seriously impact the apartment housing industry's ability to meet the nation's housing needs.

The House Republicans' blueprint for tax reform is expected to launch the upcoming tax debate. The proposal would reduce the top tax rate on the pass-through businesses that dominate the apartment sector to 25 percent; enable all investment except for land to be immediately deducted from income instead of depreciated; and eliminate the deductibility of business interest.

Some lawmakers would like to move on the House Republican blueprint, which includes both corporate and individual tax reform. Others have floated the prospect of tackling a corporate reform measure first that would also fund an infrastructure bill by repatriating offshore holdings. Under this scenario, a second bill focusing on pass-through businesses and individuals could follow separately.

NAA/NMHC are reaching out to lawmakers to make the case that any tax reform should promote economic growth and investment in rental housing without unfairly burdening apartment owners and residents relative to other asset classes. We are also pushing them to preserve the pass-through tax structure, sensible cost recovery and investment incentive rules and the Low-Income Housing Tax Credit (LIHTC).

Reauthorize the National Flood Insurance Program

The National Flood Insurance Program (NFIP) ensures that affordable flood insurance is available at all times and in all market conditions for every at-risk rental property. For the vast majority of apartment communities, the NFIP is the only available option for coverage. These include more than just high-rise apartments found in urban centers and extends to rental homes as well. Ensuring that all

rental properties continue to have access to affordable, quality flood insurance through NFIP is a top priority to protect NAA

members' investments and to help manage the increasing costs of providing housing. NAA/NMHC expect that legislation to reform and ultimately reauthorize NFIP will be introduced in both the House and Senate during the first part of 2017.

We strongly urge Congress to prevent disruption in the marketplace and pass a long-term reauthorization of the NFIP that maintains the government's backstop well before it is set to expire on Sept. 30, 2017.

Provide for a Right to Cure Period for Alleged ADA Deficiencies

Housing providers have responsibilities under the Americans with Disabilities Act (ADA) to ensure that their communities are accessible to people with disabilities, including the inclusion of specific building design features. However, the complex and sometimes conflicting nature of guidance, building codes and statutory language have led to varying interpretations of compliance. Allegations of non-compliance create significant challenges for apartment firms, including operational barriers and litigation concerns.

Unfortunately, suits driven solely by litigants aiming for financial gain are growing even though they often have no intention of improving accessibility needs. Dubbed "drive by" lawsuits, these complaints often result from tester visits to a business for the express purpose of finding violations and filing suit. Plaintiffs then typically demand settlement money in lieu of filing a lawsuit, with a single plaintiff sometimes filing hundreds of actions.

We support legislation introduced in the past several Congresses to allow a business owner to cure an alleged deficiency prior to a lawsuit's initiation. This measure would increase access for the disabled and create an important disincentive for complaints motivated purely for financial gain. ▀

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NVSSA Legislative Bill Tracker

BILL	BDR	TOPIC	DESCRIPTION
SB41	425	Business	Revises various provisions relating to the licensing and registration of business entities
	158	Commerce	Revises provisions relating to Commerce
AB39	433	Development	Makes various changes to regional planning
SB25	385	Domestic Violence	Functions of the Office of the Attorney General related to domestic violence and the Confidential Address Program
	269	Energy	Revises provisions relating to utilities
SB67	412	Fire Safety	Revises provisions relating to fire safety requirements for multi-story buildings occupied by people
SB79	400	Information	Revises provisions relating to confidential information
	495	Land	Reorganizes provisions relating to local improvement districts
	496	Land	Makes various changes relating to general improvement districts
	339	Landlord Tenant	Revises provisions governing landlords and tenants
	334	Public Lands	Revises provisions relating to pest control
	291	Public Safety	Revises provisions governing security of personal information
	320	Satellite & Cable Providers	Makes certain changes relating to satellite and cable service providers
	56	Tax	Authorizes certain credits against the taxes imposed on financial institutions and other businesses for certain costs incurred by employers relating to the provision of day care to the children of their employees
	68	Tax	Revises provisions relating to transferable tax credits to attract film and other productions
	97	Tax	Proposes to amend the Nevada Constitution to limit certain changes to the commerce tax unless the voters approve
	99	Tax	Revises provisions relating to excess proceeds from the sale of real property by a county treasurer for delinquent taxes
	117	Tax	Revises provisions governing the excise tax on certain financial institutions
SB64	222	Tax	Revises provisions relating to the distribution of the proceeds of taxes on fuel for jet or turbine-powered aircraft
AB82	248	Tax	Revises provisions governing the responsibility for reporting and paying mineral royalties to the Department of Taxation
AB47	249	Tax	Authorizes Department of Taxation to contract for the collection of accounts receivable
	272	Tax	Exempts certain property from taxation
	317	Tax	Repeals the Commerce Tax
SB63	324	Tax	Revises provisions governing the distribution of the proceeds of fuel taxes
	325	Tax	Revises provisions relating to taxation
WD	422	Tax	Revises provisions relating to taxation
AB44	423	Tax	Authorizes waiver of certain initial filing and other fees for new veteran-owned businesses
AB30	432	Tax	Creates a committee to review the current tax structure in Nevada
AB43	441	Tax	Revises provisions governing the partial abatement of taxes levied on residential and other property
	447	Tax	Increases the Clark County room tax by 4% for purposes of building a public stadium that can seat 65,000 people

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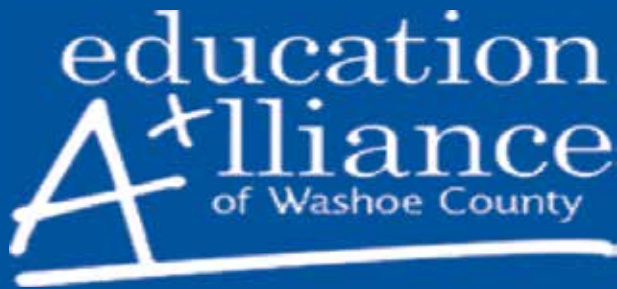
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LEASING CONSULTANT 1-225 UNITS

Jody Arthur
Ruth Brick
Jamie Cornejo
Michele Gonzalez
Victor Guzman

Connie Nordenflycht Prado
Andrea Oros
Emely Pena
Veronica Sanchez

LEASING CONSULTANT 226+ UNITS

Mandy Andersen
Sarina Angelescu
Marie D'Amico
Stephanie Jordan

Meagan Kahawaii-Pula
Rita LaFleur
Karen Olivia
Myra Villalobos

ASSISTANT MANAGER

Susana Baltazar
Carolynne Bee-Horwood
Jose Cerda

Rita Haider
Emily Hy
Janelle Lewis

Yvonne Crosby
Cheryl Lewis
Yesenia Escalante

Janet Nowack
Giavanna Paliotta
Traci Raines

April Fantroy
Alysha Fernandez

Johanna Soto
Vickey Walton

MAINTENANCE TECH 1-225 UNIT

Eddie Harris
Dima Matos

Domingo Tenoceloti
Juan Villanueva

MAINTENANCE TECH 226+ UNITS

Jose Anguiano
Jose Contreras
Alex Corona

Ryan Dines
David Hernandez
Robert Koopman

Diego Morales
Erik Rivas
Armando Rodriguez

Arturo Soto
Van Spickler

MAINTENANCE SUPV 1-225 UNITS

Aurelio Alfaro
Daniel Bravo
Jorge Claudio
Terry Davis
David Gonzales
Eric Labiak
Eduardo Loza

Juan Perez Sr
Miguel Reyes
Jose Sanchez
Juan Toboado
Ricardo Vega
Raymond Williams

MAINTENANCE SUPV 226+ UNITS

Bruno Anducho
Javier Antimo
Rob Delgado
Joe DiMaggio
Manuel Fonseca
Andres Gimenez

Ronald Marsden
Alex Meza
Ubaldo Miramontes
David Ocegueda
Carlos Ramirez
Luis Ramirez

Scott Rolf
Scott Wegzynowski

COMMUNITY MANAGER 1-225 UNITS

Kristie Barber
Matthew Bradway
Brenda Burdick
Brett Joy
Lois Kyriazis
Annie Shkorupa

Karen Rios
Fatima Sanchez
Johnnay Sanders
Chris Smith
Renee Tribble

COMMUNITY MANAGER 226+ UNITS

Jeffrey Arterberry
Leisa Chavez
Jeneane Cranert
Esther Davalos
Jessica Duran
John Estanol

Brandy Ford
Kimberly Fox
Steven Furgeson
Elma Guerra
Mary Harvey
Erica Joseph

Tabitha Martinez
Marshall Matthews
Renee Mlekush
Desiree Raven
Rene Richardson
Tunde Sierra

Barbara Theil
Teresa Trempe
Cassie Trujillo
Marivel Valdez
Dee Van Billiard
Gabrielle Wallace

TAX CREDIT COMMUNITY

Boulder Pointe Apartments
Coronado Apartments
Landsman Garden
Apartments
Otto Merida

Sonoma Palms Apartments
South Valley Apartments
Summerhill Apartments
Woodcreek Apartments

COMMUNITY 1-225 UNITS

Bay Breeze Apartments
Elysian at St Rose
Everett Apartments
Flamingo Chateau
Galleria Palms

Martin Apartments
Morrell Park Apartments
Remmington Canyon
Rosewood Park
Sunset Terrace

Tierra Villas
Trellis Park at Cheyenne
Village of Santo Domingo
Virginia Apartments

COMMUNITY 226+ UNITS

Adobe Ranch Apartments
Alexander Gardens
Bristol at Sunset
Cabana Club Apartments
Cimarron Apartments
Citrus Apartments
Coronado Bay Club
Crescent Ridge
Elysian at So. Highlands
Elysian at the District

La Fiesta Apt Homes
Shadow Hills at Lone Mt
Sky Point Landing
Sunset Pointe
Clubs at Rhodes Ranch
Ventana Canyon
Vista Del Valle
Volare Apartments
Wynn Palms

REGIONAL MANAGER

Stephanie Bressler
Scarlett Casas
Sheena Casey
Cynthia Curtis
Lewis Farnsworth

Amy Hjerpe
Krista Kennedy
CindyLowry
Alissa Munsinger
Melissa Nelson

Lynn Ogie
Michelle Phetmyxay
Sandra Rios
Gina Slater
Denyse Tran

Sherry Vincent
Kimmie Webber
Heidi Westerhoff
Tommy Zauder

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Advanced Management Group
Alliance Residential
Fore Property Company
Kampa Management

Ovation
Pinnacle
Standard Management
Stout Management Company

Congratulations

Congratulations to all of our 2016 Jewel Award Winners!



Congratulations AMG!

Advanced Management Group has won the overall 2016 Jewel Award! Sponsored by Reliance Security, this award represents excellence in our industry. Join NVSAA in congratulating Bret Holmes and his team on a job well done!

Please remember to congratulate all our Jewel winners as you see them for the first time in 2017. Their recognition is well deserved! ▀



- **Michele Gonzalez**
- Leasing Consultant of the Year
 - 1 to 225 Units
 - Maxx Properties
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- **Mandy Andersen**
- Leasing Consultant of the Year
 - 226+ Units
 - Pinnacle
 - Sponsored by
- **FPI Management**



- **Carolynne Bee-Horwood**
- Assistant Manager of the Year
 - Fore Property Company
 - Sponsored by
- **KRT Fitness & Patio Concepts**



- **Juan Villanueva**
- Maintenance Tech. of the Year
 - 1 to 225 Units
 - Fore Property Company
 - Sponsored by
- **FSI Construction**



- **Alex Corona**
- Maintenance Tech. of the Year
 - 226+ Units
- Fore Property Company
 - Sponsored by
- **For Rent Media Solutions**



- **Juan Perez Sr**
- Maint. Supervisor of the Year
 - 1 to 225 Units
- Stout Management Company
 - Sponsored by
- **FSI Construction**



- **Rob Delgado**
- Maint. Supervisor of the Year
 - 226+ Units
- Fairfiled Residential
 - Sponsored by
- **Response Team 1**



- **Karen Rios**
- Community Manager of the Year
 - 1 to 225 Units
- Advanced Management Group
 - Sponsored by
- **FSI Construction**

Congratulations

Congratulations to all of our 2016 Jewel Award Winners!



- **Teresa Trempe**
- Community Manager of the Year
 - 226+ Units
- Stout Management Company
 - Sponsored by
 - Mohawk



- **Lewis Farnsworth**
- Regional Manager of the Year
- Advanced Management Group
 - Sponsored by
 - The Phoenix Staffing



- **FSJ Construction**
- Business Partner of the Year
 - Sponsored by
 - FPI Management



- **Virginia Apartments**
- Community of the Year
 - 1 to 225 Units
- Advanced Management Group
 - Sponsored by
 - Greystar



- **Sunset Pointe**
- Community of the Year
 - 226+ Units
- Standard Management
 - Sponsored by
- **Guardian Construction**



- **Summerhill Apartments**
- Community of the Year
 - Tax Credit
 - Cornerstone
 - Sponsored by
 - FSJ Construction



- **Dee Van Billiard**
- Volunteer of the Year
 - Property
- Alliance Residential
 - Sponsored by
 - NVSAA



- **Trinity Ristau**
- Volunteer of the Year
 - Business Partner
 - FSJ Construction
 - Sponsored by
- **Fore Property Company**



- **Jill Di Fabbio**
- Volunteer of the Year
 - Board of Director
- Western Risk Insurance
 - Sponsored by
 - Dallas White



- **Ovation**
- Property Management Company
 - of the Year
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JEWEL AWARDS
OF YEAR ANNIVERSARY









2017 NVSAA Calendar of Events



January 2017						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
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February 2017						
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March 2017						
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May 2017						
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June 2017						
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July 2017						
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August 2017						
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September 2017						
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October 2017						
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November 2017						
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December 2017						
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24	25	26	27	28	29	30
31						

LAS VEGAS EVENTS

- 1.12 K'off Mix./Committee Sign Up
- 2.9 Education/Resident Events
- 2.17 Executive Poker Event
- 3.5-3.9 NAA Capitol Conference/Wash DC
- 3.17 Market Trends
- 3.22 Carson City Legislative Day
- 4.6 Fair Housing Education Event
- 4.20 Dinner Event
- 5.19 Golf
- 5.17 Education Event
- 6.21-6.24 NAA Education Conf/Atlanta, GA
- 7.21 Poker Event
- 8.10 Education Event
- 8.17 Mixer
- 9.20 Education Event
- 9.15 Bowling Social
- 10.5 Dinner Event/Fire Prevention
- 10.13 Maintenance Mania
- 10.19 Education Event
- 11.6-11.9 NAA Assem. Of Del /Fort Worth, TX
- 11.15 Education Event
- 12.15 NVSAA Board Retreat
- 11.4 or 12.16 11th Annual Jewel Awards/LV

RENO EVENTS

- 1.25 Kickoff Mixer/RENO
- 2.21 RENO Leasing Class
- 3.8 RENO Maint. Class - Curb Appeal
- 4.8 RENO Jewel
- 5.16 RENO Fair Housing
- 6.13 RENO Maint. Class - Remediation
- 7.20 RENO Aces Mixer
- 8.22 RENO Social Media Class
- 9.20 RENO Maint. Class - Electrical
- Oct. RENO Maint. Mania TBA
- Nov. RENO Outreach Mixer TBA

**May Membership Drive
**November Membership Drive

- NVSAA Featured Events
- NVSAA Dinners / Mixers
- Education Events
- NAA/NVSAA Special Events
- RENO Events
- Executive Officer and/or Board of Directors Meeting
- NVSAA Holiday Closures

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Las Vegas, NV 89128
david.mccafferty@nvenergy.com
P: 702.357.3418 F: 702.940.6070

A/C SALES/SUPPLIES & PARTS

Maintenance Supply Headquarters
880 Wigwam Pkwy., Ste. #140
Henderson, NV 89014
www.supplyHQ.com
P: 702.558.2200 F: 702.558.2205
Spanish: 888.281.0255

ADVERTISING

Apartment Guide (Las Vegas)
4262 Blue Diamond Rd., Ste. #102-350
Las Vegas, NV 89139
teresajackson@apartmentguide.com
P: 702.712.2033 F: 815.366.7468

Apartments.com

540 W. Madison St., 14th Floor
Chicago, IL 60661
sbennecke@apartments.com

For Rent Media Solutions (Las Vegas)
6380 S. Valley Blvd., Ste. #206
Las Vegas, NV 89118
debra.peterson@forrent.com
P: 702.255.3700 F: 702.724.9660

Simply Apartments
1176 Center Point Dr.
Henderson, NV 89074
martha@simplyapartments.com
P: 702.985.9911 F: 702.567.2611

ALARM SYSTEMS/SERVICES

Certified Fire Protection
3400 W. Desert Inn Rd., Ste. #20
Las Vegas, NV 89102
robin@certfp.com
P: 702.873.5995 F: 702.251.1972

On Guard Fire Protection
6438 South Arville St.
Las Vegas, NV 89118
david@onguardfp.com
P: 702.966.8021 F: 702.987.1174

APPLIANCES — SALES/RENTAL/PARTS/REPAIR

Ferguson Enterprises, Inc.
501 Parkson Rd.
Henderson, NV 89011
chris.williams@ferguson.com
P: 702.564.2660 F: 702.564.1329

Maintenance Supply Headquarters
880 Wigwam Pkwy., Ste. #140
Henderson, NV 89014
www.supplyHQ.com
P: 702.558.2200 F: 702.558.2205
Spanish: 888.281.0255

MFS Supply
31100 Solon Rd.
Solon, OH 44139
kdeford@mfsupply.com
P: 440.248.5300 F: 440.248.5313

Wilmar
4031 Industrial Center Dr., Ste. #701
N. Las Vegas, NV 89030
bob.crofford@wilmar.com
P: 702.643.7400 F: 702.643.7400

ASBESTOS CERTIFICATION REMOVAL

Genie Services
4300 N. Pecos Rd, Ste. #22
Las Vegas, NV 89115
njeancheff@genieservices.com
P: 702.452.1111 F: 702.452.1179

ASPHALT/SEAL COATING STRIPING/REPAIRS

Ace Asphalt
2031 Palico Rd.
Henderson, NV 89011
www.aceasphalt.com
P: 702.423.8086

Affordable Striping & Sealing
4440 E. Alexander Road, Ste. #A
Las Vegas, NV 89115
shondadecker@gmail.com
P: 702.222.9009 F: 702.248.9605

Sunland Asphalt

5805 Emerald Ave.
Las Vegas, NV 89122
tbartu@sunlandasphalt.com
P: 702.255.2851
F: 702.966.3778

ATTORNEYS/LEGAL SERVICES

Karsaz Law
7935 W. Badura Ave., Ste. #1035
Las Vegas, NV 89113
enenmark@karsaz-law.com
P: 702.635.9886 F: 702.802.3880

Law Offices of Scott M. Clark, P.C.
2831 St. Rose Pkwy., Ste. #220
Henderson, NV 89052
scott@scottclarklaw.com
P: 702.589.4716 F: 702.589.4717

Marquis Aurbach Coffing
10001 W Park Run Dr.
Las Vegas, NV 89145
tmooore@maclaw.com
P: 702.382.0711 F: 702.856.8968

AWARDS/TROPHIES

Awards West
1957 N. Decatur Blvd.
Las Vegas, NV 89108
awardwestlv@lvcoxmail.com
P: 702.648.1661 F: 702.648.1602

BACKFLOW TESTING

Certified Fire Protection
3400 W. Desert Inn Rd., Ste. #20
Las Vegas, NV 89102
robin@certfp.com
P: 702.873.5995 F: 702.251.1972

On Guard Fire Protection
6438 South Arville St.
Las Vegas, NV 89118
david@onguardfp.com
P: 702.966.8021 F: 702.987.1174

BLINDS/WINDOWS/DOORS/GLASS

Maintenance Supply Headquarters
880 Wigwam Pkwy., #140
Henderson, NV 89014
www.supplyHQ.com
P: 702.558.2200 F: 702.558.2205
Spanish: 888.281.0255

Wilmar
4031 Industrial Center Dr., Ste. #701
N. Las Vegas, NV 89030
bob.crofford@wilmar.com
P: 702.643.7400 F: 702.643.7400

CARPET CLEANING/EXTRACTION SERVICES

Copper Creek Construction
5980 Topaz St.
Las Vegas, NV 89120
info@trs24-7.com
P: 702.898.7873 F: 702.898.7807

CARPET — SALES & INSTALLATION

Engineered Floors
5755 E. Acoma Dr.
Scottsdale, AZ 85254
rdiab@dwc carpet.com
P: 602.619.6725

Seamless Flooring
5175 W. Diablo Dr., Ste. #110
Las Vegas, NV 89118
dave@seamlessflooring.org
P: 702.431.7900 F: 702.614.4300

CLEANING SERVICES

American Technologies, Inc.
70 Corporate Park Dr.
Henderson, NV 89074
Fara.Karr@ATRestoration.com
P: 702.568.0800 F: 702.568.0812

Genie Services
4300 N. Pecos Rd, Ste. #22
Las Vegas, NV 89115
njeancheff@genieservices.com
P: 702.452.1111 F: 702.452.1179

CLEANING SERVICES — MOLD/DISASTER

Genie Services
4300 N. Pecos Rd, Ste. #22
Las Vegas, NV 89115
njeancheff@genieservices.com
P: 702.452.1111 F: 702.452.1179

COLLECTIONS — AGENCIES AND SYSTEMS

Clark County Collection Service, LLC
8860 West Sunset Rd
Las Vegas NV 89148
tmyers@cccscollect.com
P: 702.940.5104
C: 702.468.6802

Law Offices of Scott M. Clark, P.C.
2831 St. Rose Pkwy., Ste. #220
Henderson, NV 89052
scott@scottclarklaw.com
P: 702.589.4716 F: 702.589.4717

National Credit Systems, Inc.
PO Box 312125
Atlanta, GA 31131
P: 800.367.1050 F: 888.761.7973

Quantum Collections
3080 S. Durango Dr.
Las Vegas, NV 89117
jpreli@quantumcollections.com
P: 702.633.8082 F: 702.657.1888

Sentry Recovery and Collections
3080 S. Durango Dr., Ste. #203
Las Vegas, NV 89117
jgravitt@srcnv.com
P: 702.946.1140 F: 702.939.3448

CONCRETE REPAIR/RESURFACING

Precision Concrete Cutting
3191 N. Canyon Rd.
Provo, UT 84604
matt@safesidewalks.com
P: 801.373.6060 F: 801.224.0062

CONSERVATION — WATER

Restored Resources
3622 S Sarnoff Dr.
Tucson, AZ 85730
eric@restoredresources.com
P: 520.477.7371

CONSTRUCTION MANAGEMENT CONSULTANTS

Construction by Juan Cruz
3305 E. Tonopah Ave.
N. Las Vegas, NV 89030
www.juancruznm.com
P: 702.448.0149

Dallas White Property Restoration
6135 Harrison Dr., Ste. #1
Las Vegas, NV 89120
crystalh@dallaswhite.us
P: 702.826.1780

The GB Group, Inc.
6380 McLeod Dr., #7
Las Vegas, NV 89120
meagan.svendsen@gbgroupinc.com
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Response Team 1
7643 Arila Beach Ave.
Las Vegas, NV 89113
dave@houstoncontractingcorp.com
P: 702.966.8900 F: 702.940.7859

COPIERS

IBS CopierS, LLC
4045 S. Buffalo Dr., Ste. A 101-237
Las Vegas, NV 89147
ibscopiers@gmail.com
P: 702.253.1114 F: 702.432.8080

COUNTER TOP/BATH TUB REFINISHING

Surface Specialists of Nevada, Inc.
452 E. Silverado Ranch Blvd., Ste. #433
Las Vegas, NV 89183
lasvegas@surfacespecialists.com
P: 702.597.2022 F: 702.597.2579

CRIME SCENE CLEAN-UP

American Technologies, Inc.
70 Corporate Park Dr.
Henderson, NV 89074
Fara.Karr@ATRestoration.com
P: 702.568.0800 F: 702.568.0812

Bio-One
12100 Southern Highlands Hwy.
Ste. #110-406
Las Vegas, NV 89141
glenn@bioonevegas.com
P: 702.403.4242 F: 800.513.1424

DECKING/WATERPROOFING MATERIALS

Jet Coatings, LLC
2810 Marco St.
Las Vegas, NV 89115
justin@jetcoatingsinc.com
P: 702.331.0133

DRY CLEANERS/PACKAGE LOCKERS

Mint Locker
615 S. Green Valley Pkwy, Ste. 140
Henderson, NV 89052
lauren@mintlocker.com
P: 702.800.5904

DRYWALL — CONTRACTORS

Affordable Striping & Sealing
4440 E. Alexander Rd., Ste. A
Las Vegas, NV 89115
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P: 702.222.9009 F: 702.248.9605

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4300 N. Pecos Rd., Ste. #22
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ELECTRICAL SUPPLIES

Energy Avenue
4200 Spring Mountain Rd.
Las Vegas, NV 89102
jhunt@energyavenue.com
P: 702.622.5982 F: 702.362.8365

EMPLOYMENT AGENCY

BG Staffing
500 N. Rainbow Blvd., Ste. #300
Las Vegas, NV 89107
kgettys@bgstaffing.com
P: 702.216.0971 F: 210.348.8476

Career Strategies, Inc.
3531 E. Russell Road, Ste. B
Las Vegas, NV 89120
dwetherby@csi4jobs.com
P: 702.368.2363 F: 702.368.2366

Eastridge Workforce Solutions
650 White Dr.
Las Vegas, NV 89119
dradford@eastridge.com
P: 702.439.8163

The Phoenix Staffing
1810 East Sahara Ave.
Las Vegas, NV 89104
david@thephoenixstaffing.com
P: 855.222.4136 F: 702.369.1290

ENERGY EFFICIENCY

NV Energy
7674 W. Lake Mead Dr., Ste. #106
Las Vegas, NV 89128
david.mccafferty@nvenergy.com
P: 702.357.3418 F: 702.940.6070

EXERCISE EQUIPMENT

Advanced Exercise Equipment
861 S. Park Dr.
Littleton, CO 80120
hdoane@advancedexercise.com
P: 702.712.4844

KRT Fitness & Patio Concepts
537 E. Brooks Ave., Ste. #408
N. Las Vegas, NV 89030
kcoats@krtconcepts.com
P: 702.490.3558 F: 702.924.2562

FIRE ALARMS/PROTECTION

Certified Fire Protection
3400 W. Desert Inn Rd., Ste. #20
Las Vegas, NV 89102
robin@certfp.com
P: 702.873.5995 F: 702.251.1972

On Guard Fire Protection
6438 South Arville Street
Las Vegas, NV 89118
david@onguardfp.com
P: 702.966.8021 F: 702.987.1174

FIRE/SAFETY

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3400 W. Desert Inn Rd., Ste. #20
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6438 South Arville Street
Las Vegas, NV 89118
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FIRE EXTINGUISHERS

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Las Vegas, NV 89102
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On Guard Fire Protection
7705 Commercial Way, #155
Henderson, NV 89011
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FIRE SPRINKLER SYSTEMS INSTALLATION

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3400 W. Desert Inn Rd., Ste. #20
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6438 South Arville Street
Las Vegas, NV 89118
david@onguardfp.com
P: 702.966.8021 F: 702.987.1174

FITNESS EQUIPMENT

Advanced Exercise Equipment
861 Southpark Dr., Ste. #100
Littleton, CO 80120
hdoane@advancedexercise.com
P: 702.712.4844

Fitness Pro
2220 Eastman Ave., Ste. #105
Ventura, CA 93003
anthony@fitnessprousa.net
F: 805.486.2221

KRT Fitness & Patio Concepts
537 E. Brooks Ave., Ste. #408
N. Las Vegas, NV 89030
kcoats@krtconcepts.com
P: 702.490.3558 F: 702.924.2562

Opti-Fit
PO Box 6716
Folsom, CA 95763
Info@opti-fit.com
P: 702.375.7098 F: 702.564.4366

Out-Fit
25 W. Easy St., Ste 304
Simi Valley, CA 93065
cfisher@out-fit.net
P: 310.410.1200 F: 310.410.1210

FLAGS — BANNERS & PENNANTS

Las Vegas Flag & Sign
4572 W. Hacienda Ave.
Las Vegas, NV 89118
bobglennon@lvfns.com
P: 702.798.6030 F: 702.789.3001

FLOORING — COVERING/CARPET

Criterion Brock, Inc.
1660 Helm Dr., Ste. #1000
Las Vegas, NV 89119-3845
jason@brockinteriors.com
P: 702.458.6550 F: 702.458.6584

Mohawk Industries
100 Enterprise Dr., Ste. #200
Coppell, TX 75019
megan_helgerson@mohawkind.com
P: 602.502.6207

Redi-Carpet
3650 E. Post Rd., Ste. H
Las Vegas, NV 89120
lasservice@redicarpet.com
P: 702.703.5430 F: 702.703.5432

Sherwin Williams Paint & Floor Covering
7470 S. Dean Martin Dr., #105
Las Vegas, NV 89139
swrep5905@sherwin.com
P: 702.895.8887 F: 702.895.8892

Solar Contract Carpet of Las Vegas, Inc.
5375 Procyon St., Ste. #108
Las Vegas, NV 89118
candace.johnson@solarcarpet.com
P: 702.798.7100 F: 702.798.1982

FURNITURE — RENTAL/SALES

CORT Furniture Rental (Las Vegas)
6625 Arroyo Springs St., Ste. #130
Las Vegas, NV 89113
Angel.Dibellonia@cort.com
P: 702.822.7368 F: 702.822.7324

KRT Fitness & Patio Concepts
537 E. Brooks Ave., Ste. #408
N. Las Vegas, NV 89030
kcoats@krtconcepts.com
P: 702.490.3558 F: 702.924.2562

GATES — AUTOMATIC & MANUAL

Community Controls
2500 S. 3850 W.
Salt Lake City, UT 84120
tbruske@communitycontrols.com
P: 800.284.2837 F: 800.867.3637

GENERAL CONTRACTORS

Argenta Construction Group
409 Santa Monica Blvd., Ste. E
Santa Monica, CA 90401
smontague@alliedargenta.com
P: 949.357.5485

Design Builders
179 N. Gibson Rd.
Henderson, NV 89014
Christina@DesignLV.com
P: 702.567.1500

F & A Painting and Construction, Inc.
4335 W. Post Rd.
Las Vegas, NV 89118
fapaintinglv@aol.com
P: 702.914.2676

FSI Construction
3321 Barada Heights Ave.
N. Las Vegas, NV 89081
fran@fsiconstruction.com
P: 702.724.0437

Guardian Construction/Guardian Interiors
1800 Trinity Valley Dr.
Carrollton, TX 75006
whwerner@guardianconst.com
P: 214.340.1819 F: 214.340.0333

HOARDING/JUNK REMOVAL

Bio-One
12100 Southern Highlands Hwy.
Ste. #110-406
Las Vegas, NV 89141
glenn@bioonevegas.com
P: 702.403.4242 F: 800.513.1424

HVAC

Climate Control Experts
3975 W. Quail Ave., Ste. # 12
Las Vegas, NV 89118
chris@climatecontrolexperts.com
P: 702.483.3333 F: 483.3253

Fire-N-Ice Heating & Air Conditioning
2324 S. Highland Dr.
Las Vegas, NV 89102
fire-n-icehvac@earthlink.net
P: 702.395.0071 F: 702.395.0253

MultiFam Mechanical Services
8311 West Sunset, Ste. #200
Las Vegas, NV 89133
pierre@multifaminc.com
P: 702.749.8109 F: 702.749.8101

INSURANCE

Assurance Ltd.
5740 S. Arville St., Ste. #204
Las Vegas, NV 89118
aholden@assuranceitd.com
P: 702.798.3700 F: 702.238.7133

ePremium Insurance
4770 Duke Dr., Ste. #310
Mason, OH 45040
jbuechler@epremiuminsurance.com
P: 800.319.1390 F: 513.204.1920

LeaseTerm Solutions
2675 Paces Ferry Rd., Ste. #120
Atlanta, GA 30339
cassondra@leasetermsolutions.com
P: 888.814.6950 F: 678.981.6255

Nevada West Business Insurance
4175 S. Riley St., Ste. #200
Las Vegas, NV 89147
jeffm@nvw.insurance.com
P: 702.597.5998 F: 702.990.0500

Renters Legal Liability, LLC
60 S. 600 E., Ste. #100
Salt Lake City, UT 84102
gus@rlinsure.com
P: 801.994.0237 F: 801.596.2732

Western Risk Insurance
3140 S. Rainbow Blvd., Ste. #400
Las Vegas, NV 89146
francie@westernrisk.com
P: 702.368.4217 F: 702.368.4219

INTERIOR DESIGN/ OUTDOOR FURNITURE

Merge, Inc.
1276 E. Colorado Blvd.
Pasadena, CA 91106
benjie@mergeinc.com
www.mergeinc.com
P: 626.584.7131 F: 888.503.2533

INTERNET/MARKETING

Realtor.com Rentals
4399 Via Rio
Newbury Park, CA 91320
emily.kaplan@realtor.com
P: 800.978.7368

ResiRatings
330 E. Charleston Blvd, Ste. #100
Las Vegas, NV 89104
P: 702.333.4455 F: 702.853.4470
drew@ResiRatings.com
www.ResiRatings.com

Zillow Rental Network
1301 Second Avenue, Floor 31
Seattle, WA 98112
russp@zillow.com
P: 206.515.8234

LANDSCAPING/MAINTENANCE

Escalera Landscape
5012 Arville St.
Las Vegas, NV 89118
escalera_landscaping@yahoo.com
P: 702.735.3545

Green Image LLC, dba GTI
1220 South Commerce St. #120
Las Vegas, NV 89102
shirl@gtimevada.com
P: 702.913.8802 F: 702.851.7941

Gothic Grounds Management, Inc.
6325 S. Valley View Blvd.
Las Vegas, NV 89118
pabell@gothiclandscapes.com
P: 702.735.3545

Integrated Landscape Management
6275 S Pearl St.
Las Vegas, NV 89120
mquispe@ilm-llc.com
P: 702.280.5651

Newtex Landscape, Inc.
245 Sunpac Ave.
Henderson, NV 89011
gjbambic@newtexlandscape.com
P: 702.795.0300 F: 702.795.0192

Silver Lands Inc.
2901 S. Highland Dr., Ste. #15-A
Las Vegas, NV 89109
pacoh@silverlandsinc.com
P: 702.459.3192 F: 702.459.4372

Tree Solutions LLC
3660 W. Quail Ave.
Las Vegas, NV 89118
www.treesolutionslv.com
P: 702.309-8733 F: 702.309.8734

LAUNDRY EQUIPMENT

CSC Service Works
501 N. 37TH Dr., Ste. #102.
Phoenix, AZ 85009
events@cschw.com
dlederman@cschw.com
P: 602.881.6563 F: 602.340.8907

WASH Multifamily Laundry Systems, LLC
333 W. St. Louis Ave.
Las Vegas, NV 89102
krokosz@washlaundry.com
P: 702.384.4855

LIGHTING SUPPLIES/FIXTURES
American Technologies, Inc.
70 Corporate Park Dr.
Henderson, NV 89074
Fara.Karr@ATRestoration.com
P: 70.568.0800 F: 702.568.0812

Energy Avenue
4200 Spring Mountain Rd.
Las Vegas, NV 89102
jhunt@energyvenue.com
P: 702.622.5982 F: 702.362.8365

LOCKMITHS
ABC Locksmiths & Towing
1414 Industrial Rd.
Las Vegas, 89102
www.abclockntow.com
P: 702.598.1630 F: 702.454.7978

**MAINTENANCE — SERVICES/
SUPPLIES**
Appliance Parts Company
2000 Western Ave.
Las Vegas, NV 89102
bruce@appliancepartscompany.com
P: 702.382.6532 F: 702.382.3487

AZ Partsmaster
2950 S. Highland Dr., Ste. E
Las Vegas, NV 89109
jerry.stickley@azpartsmaster.com
P: 702.369.2121 F: 702.369.4391

HD Supply
P.O. Box 4945
Orlando, FL 32802
dean.bingham@hdsupply.com
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Maintenance Supply Headquarters
880 Wigwam Pkwy., #140
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Spanish: 888.281.025

Signature Landscapes
3705 Barron Way
Reno, NV 89511
www.siglands.com
P: 775.857.4333

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Las Vegas, NV 89118
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MAKE-READY
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4300 N. Pecos Rd, Ste. #22
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**MARKETING CONSULTANT/
SERVICES**
LeaseLabs
2870 Fifth Ave., Ste. 202
San Diego, CA 92103
john@lease-labs.com
P: 619.233.4700 F: 619.233.4702

NorCal Direct Marketing
903 Embarcadero Dr. #3
El Dorado Hills, CA 95762
angela@norcaldm.com
P: 916.941.8046 F: 916.941.8305

MARKET RESEARCH/ANALYSIS
ALN Apartment Data, Inc.
2611 Westgrove Ste., 104
Carrollton, TX 75006
laura@alndata.com
P: 800.643.6416 F: 972.931.6251

ResiRatings
330 E. Charleston Blvd, Ste. #100
Las Vegas, NV 89104
P: 702.333.4455 F: 702.853.4470
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www.ResiRatings.com

MEDIA — NEWSPAPERS
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nfisher@review-journal.com
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Har-Bro Construction &
Consulting, Inc.
114 Cassia Way
Henderson, NV 89014
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OFFICE SUPPLIES
Advance Office & Janitorial
Supplies
3261 S Highland Dr., Ste. #602
Las Vegas, NV 89109
susanlaub@advanceoffice.com
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**PAINT — CONTRACTORS/
EQUIPMENT/SUPPLIES**
Ecc, LLC dba Executive Coatings
and Contracting
8765 E. Orchard Rd., Ste. #703
Greenwood Village, CO 80111
andrea@executivecoatings.com
P: 888.300.6786 F: 303.300.6786

Glidden Paint/Home Depot
One PPG Place
Pittsburgh, PA 15272
eflowers@ppg.com
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odysseypainting@hotmail.com
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**Sherwin Williams Paint & Floor
Covering**
7470 S. Dean Martin Dr., Ste. #105
Las Vegas, NV 89139
swrep5905@sherwin.com
P: 702.895.8887 F: 702.895.8892

TGJ Painting
149 No. Gibson, Ste. M
Henderson, NV 89014
P: 702.558.0816 F: 702.564.0617

Unforgettable Coatings
3977 W. Oquendo Rd., Ste. G
Las Vegas, NV 89118
mike@unforgettablecoatings.com
P: 702.630.7070

Valspar Paint Drop
PO BOX 467
Scurry, TX 75158
Jleyva@valspar.com
P: 972.210.9939

PATIO/OUTDOOR
KRT Fitness & Patio Concepts
537 E. Brooks Ave., Ste. #408
N. Las Vegas, NV 89030
kcoats@krtconcepts.com
P: 702.490.3558 F: 702.924.2562

PERSONAL FINANCE
Universal Retirement
10620 Southern Highlands Pkwy
#110-308
Las Vegas NV 89141
czimet1@gmail.com
P: 702.339.5686

PEST CONTROL
Burns Pest Elimination
2620 W Grovers Ave.
Phoenix, AZ 85053
beckiea@burnspestelimination.com
P: 602.688.1207

Green Pro Pest Control
523 Via Zaracoza Ct.
Las Vegas, NV 89123
Tylercoon.greenpro@gmail.com
P: 702.219.1002 F: 702.462.6876

Global Pest Services
3421 Precision Dr.
N. Las Vegas, NV 89032
dustin@globalpestservices.net
P: 702.657.0091 F: 702.657.1608

ProChem ProActive/Bed Bug Safe
3651 Lindell Rd., Ste. D246
Las Vegas, NV 89103
Rob@ProChemProActive.com
P: 702.636.8571 F: 702.995.0389

Western Exterminator
305 N. Crescent Way
Anaheim, CA 92801
ggarner@west-ext.com
P: 714.517.9000

PLAYGROUNDS/SITE AMENITIES
Green Living Services
4205 W. Tompkins., Ste. #1
Las Vegas, NV 89103
ken@greenlivingservices.com
P: 702.367.8873 F: 702.642.5724

PLUMBING
Code Red Plumbing
7065 W. Ann Rd., Ste. #130-540
Las Vegas, NV 89130
manager@coderedplumbing.com
P: 702.949.6599 F: 702.938.6258

Complete Solutions dba Roto
Rooter
39 E. Brooks Ave.
N. Las Vegas, NV 89030
cwojciechowski@rrsc.com
P: 702.646.5273 F: 702.646.0132

PLUMBING MANUFACTURER
Moen, Inc.
25300 Al Moen Dr.
North Olmsted, OH 44070-8022
John.Armstrong@moen.com
P: 702.275.1405

**PROPERTY MANAGEMENT
CAREER PLACEMENT**
BG Staffing
500 N. Rainbow Blvd., Ste. #300
Las Vegas, NV 89107
kgettys@bgstaffing.com
P: 702.216.0971 F: 210.348.8476

Career Strategies, Inc.
3531 E. Russell Rd., Ste B
Las Vegas, NV 89120
dwetherby@csi4jobs.com
P: 702.368.2363 F: 702.368.2366

ResMan Property Management
Software
4965 Preston Park Blvd., Ste. #260
Plano, TX 75093
kathie.cook@resmancloud.com
P: 972.349.1406 x 272

**PROPERTY MANAGEMENT
SOFTWARE**
Entrata
4132 E Morrison Ranch Pkwy
Gilbert, AZ 85296
amoore@entrata.com
P: 801.512.6195

RealPage Inc.
4000 International Pkwy.
Carrrollton, TX 75007
Katie.schmidth@realpage.com
P: 972.820.3015 F: 972.820.3383

ResMan Property Management
Software
4965 Preston Park Blvd., Ste. 260
Plano, TX 75093
kathie.cook@resmancloud.com
P: 972.349.1406 x272

Tenant Technologies, Inc.
1665 Willamette Falls Dr.
W. Linn, OR 97068
srunkel@tenanttech.com
P: 503.233.2125 F: 503.594.2580

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GENERAL CONTRACTORS**
American Technologies, Inc.
70 Corporate Park Dr.
Henderson, NV 89074
Fara.Karr@ATRestoration.com
P: 702.568.0800 F: 702.568.0812

Belfor Property Restoration
5870 La Costa Canyon Ct., Ste.
#200
Las Vegas, NV 89129
brad.gardner@us.belfor.com
P: 702.933.6866 F: 702.933.6869

Construction by Juan Cruz
3305 E. Tonopah Ave.
N. Las Vegas, NV 89030
www.juancruznv.com
P: 702.448.0149

Dallas White Property Restoration
6135 Harrison Dr., Ste. #1
Las Vegas, NV 89120
crystalh@dallaswhite.us
P: 702.826.1780

Majestic Restoration Services
4125 W. Dewey Dr, Unit A
Las Vegas, NV 89118
tracyf@majestic-general.com
P: 702.596.2928

Response Team 1
7643 Arila Beach Ave.
Las Vegas, NV 89113
dave@houstoncontractingcorp.com
P: 702.966.8900 F: 702.940.7859

REMODELING
Bath Fitter
6265 S. Valley View Blvd, Ste D
Las Vegas, NV 89118
Commrep329@bathfitterusa.net
P: 702.531.3340 F: 702.331.0468

Restored Resources
3622 S Sarnoff Dr.
Tucson, AZ 85730
eric@restoredresources.com
P: 520.477.7371

RESIDENT SCREENING SERVICES
CoreLogic SafeRent, Inc.
40 Pacifica Ste. #900
Irvine, CA 92618
rtravaglio@corelogic.com
P: 866.873.3651

On-Site
7077 Parfet St.
Arvada, CO 80004
jrossi@on-site.com
P: 408.795.4167

The Screening Pros, LLC
6512 N. Decatur Blvd., #130-301
Las Vegas, NV 89131
tres@thescreeningpros.com
P: 800.877.3908 F: 800.877.5073

**RETENTION/REPUTATION
MANAGEMENT**
SatisFacts Research
909 N. Sepulveda Blvd.
El Segundo, CA 90245
dmiller@satisfacts.com
P: 866.655.1490 F: 866.655.1491

RISK MANAGEMENT
LeaseTerm Solutions
2675 Paces Ferry Road, Ste. #120
Atlanta, GA 30339
cassandra@leasetermsolutions.com
P: 888.814.6950 F: 678.981.6255

ROOFING SERVICES

Genie Services
4300 N. Pecos Rd. #22
Las Vegas, NV 89115
njeancheff@genieservices.com
P: 702.452.1111 F: 702.452.1179

Sprayfoam's Roofing Southwest
3125 Ali Baba Ln, Suite 707
Las Vegas NV 89118
charlieo@roofingsouthwest.com
P: 702.300.4242

The Original Roofing Company
4515 Copper Sage
Las Vegas, NV 89115
Collins@trclv.com
P: 702.739.7663 F: 702.798.6550

SECURITY DEPOSIT ALTERNATIVES

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Property
293 Eisenhower Pkwy., Ste. #320
Livingston, NJ 07039-1783
brian@suredeposit.com
P: 973.992.8440 F: 973.992.8770

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Citywide Security
PO Box 62249
Boulder City, NV 89006
info@citywidepatrol.com
P: 702.644.2977

Preventative Measures Security
2008 Hamilton Lane
Las Vegas, NV 89106
operations@pmssecurityfirm.com
P: 702.366.0338 F: 702.366.0233

SECURITY SYSTEMS

Certified Fire Protection
3400 W. Desert Inn Rd., Ste. #20
Las Vegas, NV 89102
robin@certfp.com
P: 702.873.5995 F: 702.251.1972

On Guard Fire Protection
6438 South Arville Street
Las Vegas, NV 89118
david@onguardfp.com
P: 702.966.8021 F: 702.987.1174

SIGNAGE

Fusion Sign & Design
4109 Wagon Trail Ave
Las Vegas, NV 89118
robin@fusionsign.com
P: 702.949.0760

Las Vegas Flag & Sign
4572 W. Hacienda Ave.
Las Vegas, NV 89118
bobglennon@lvfns.com
P: 702.798.6030 F: 702.789.3001

SMOKE DETECTORS/ALARMS

Certified Fire Protection
3400 W. Desert Inn Rd., Ste. #20
Las Vegas, NV 89102
robin@certfp.com
P: 702.873.5995 F: 702.251.1972

On Guard Fire Protection
6438 South Arville Street
Las Vegas, NV 89118
david@onguardfp.com
P: 702.966.8021 F: 702.987.1174

TELECOMMUNICATIONS

Century Link
6700 Via Austi Parkway
Las Vegas, NV 89032
danyal.mckenzie@centurylink.com
P: 702.702.244 x7432

Cox Communications
1700 Vegas Dr.
Las Vegas, NV 89106
Jim.Fitch@cox.com
P: 702.545.1361 F: 702.545.4392

TENANT SCREENING

Contemporary Information Corp.
42913 Capital Dr. #101
Lancaster, CA 93535
dan@contemporaryinfo.com
P: 800.288.4757 F: 800.677.8494

TOWING

ABC Locksmiths & Towing
1414 Industrial Rd.
Las Vegas, NV 89102
www.abclockntow.com
P: 702.598.1630 F: 702.454.7978

Alpine Auto Recovery
401 N. Buffalo Dr., Ste H
Las Vegas, NV 89145
kathy@mvparkingenforcement.com
P: 702.869.0869

Ashley's Towing
201 N. Mojave
Las Vegas, NV 89101
ashleystowing@live.com
P: 702.382.3508 F: 702.382.8090

Fast Towing
4220 Donovan Way
Las Vegas, NV 89030
Fasttowing-lv@yahoo.com
P: 702.383.3278 F: 702.388.01633

Quality Towing
4100 E. Cheyenne Ave.
Las Vegas, NV 89115
jberry@unitedroadtowing.com
P: 702.649.5711 F: 702.633.4447

UNIFORMS

Golden Promotions & Apparel
3724 White Carnation St.
Las Vegas, NV 89147
lgolden@goldenpromo.com
P: 702.220.7904 F: 702.631.0094

UTILITIES — BILLING SERVICES

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PO Box 4696
Logan, UT 84323
amandash@conservice.com
P: 435.713.2258 F: 435.792.3303

NWP Services
535 Anton Blvd., Ste. #1100
Costa Mesa, CA
krathman@nwpsc.com
P: 949.253.3262

Utility Billing West
11654 S. High Mountain Dr.
Sandy, UT 84092
trent@ubwest.com
P: 801.676.1647

VIDEO SURVEILLANCE

Alpha Surveillance Systems
3410 E Russell Rd, Ste #310
Las Vegas NV 89120
d.gravo@alphavs.com
P: 702.990.1454

SurReel Video
1611 Spring Gate Ln., Ste.
#370305
Las Vegas, NV 89134
cherise@surreelvideo.com
P: 702.351.8329

TID Systems
PO BOX 18601
Reno, NV 89511
support@tidsystems.com
P: 775.360.5856

WASTE LOGISTICS

Trash Works
9745 Grand Teton Dr. #2045
Las Vegas NV 89166
trashworksllc@gmail.com
P: 702.509.9886

Valet Waste
100 S Ashley Dr., Ste #700
Tampa, FL 33602
nbaier@valetwaste.com
P: 813.248.1327

WELDING — FABRICATION

Weld-All, Inc.
4847 E. Utah Ave.
Las Vegas, NV 89104
weld-all-inc@embarqmail.com
P: 702.643.7609 F: 702.432.6962

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P: 775.722.0764

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Real Deal Carpet and Upholstery Cleaning
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info@rdcarpetcleaning.com
P: 775.745.2949 F: 775.852.1403

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Carpets of America
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Sparks, NV 89431
carpetsofamerica@msn.com
P: 775.358.8080 F: 775.358.8151

DOORS

Berger Building Supply dba Thompson
600 S. Rock Blvd
Sparks, NV 89431
jsutton@thompsondoors.com
P: 775.359.0224 F: 775.359.4958

FURNITURE — RENTAL/SALES

CORT Furniture Rental
4745 Longley Ln., Ste. #101
Reno, NV 89502
rochelle.mazzone@cort.com
P: 775.828.3900 F: 775.828.3909

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Thompson Garage Doors
171 S. 18th St.
Sparks, NV 89431
jsutton@thompsondoors.com
P: 775.356.6601

INSURANCE

Meridian Insurance Services
216 N. Minnesota St.
Carson City, NV 89703
rcole@mismv.com
P: 775.883.8880 F: 775.883.1929

Western Risk Insurance
3140 S. Rainbow Blvd., Ste. #400
Las Vegas, NV 89146
susan@W.ernrisk.com
P: 702.368.4217 F: 702.368.4219

LANDSCAPING/MAINTENANCE

Signature Landscapes
3705 Barron Way
Reno, NV 89511
kim@siglands.com
P: 775.857.4333

NON-PROFIT

Washoe County Health District
Chronic Disease Prevention Program
PO BOX 11130
Reno, NV 89520
lcavallera@washoe.county.us
P: 775.328.6140 F: 775.328.3750

PEST CONTROL

Northern Nevada Pest Control
1285 Baring Blvd. #339
Sparks, NV 89434
P: 775.857.1245 F: 775.857.1248

PROPERTY RESTORATION — GENERAL CONTRACTORS

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Reno, NV 89511
P: 775.424.3200

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Reno, NV 89521
stephaniet@servpro9944.net
P: 775.827.9944

REAL ESTATE — BROKERS

Johnson Group
5255 Longley Lane, Ste. 105
Reno, NV 89511
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P: 775.224.3183

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