

# The Berridge

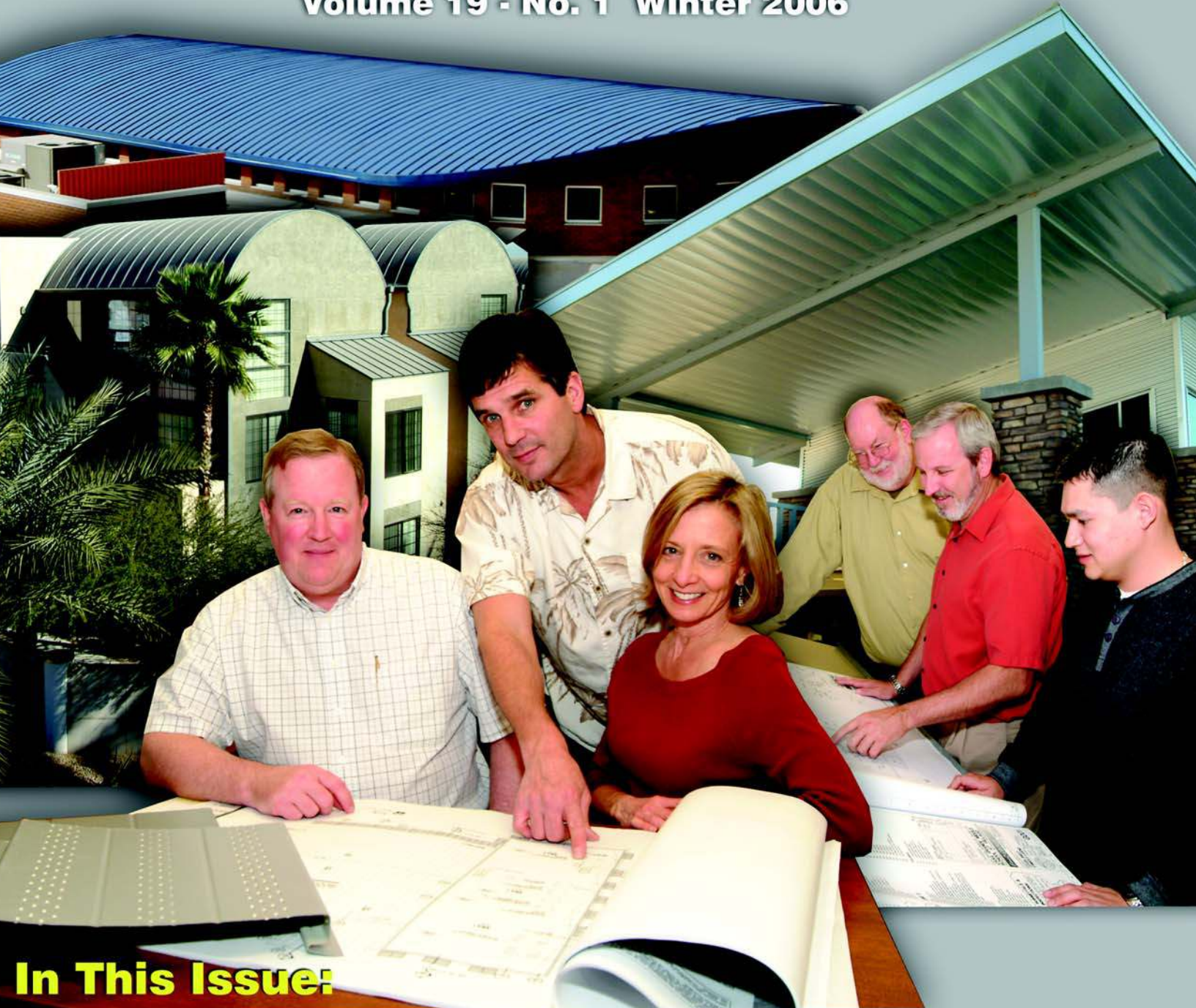


Roofs of Distinction

# BYLINE

BERRIDGE MANUFACTURING COMPANY, HOUSTON, TEXAS

Volume 19 - No. 1 Winter 2006



**In This Issue:**

**Featured Licensee: Total Metals, LLC  
Architect's View: Durrant Architects**





## THE INSIDE STORY

**Jack Berridge**  
Chairman  
of the Board

Total Metals, the Berridge Licensee featured in this issue of BYLINE, typifies the new generation of specialized contractors who excel in their field and offer exceptional value and craftsmanship. As their name implies, they only work in metal and their work exemplifies the best performance and aesthetic properties of today's prefinished metal materials. As the the products pictured in this BYLINE dramatically illustrate, Total Metal has set a very high standard in the eight years they've been in business.

Durrant Architects, featured in the "Architect's View" section, have been in business since 1933 and now have twelve branch offices and more than 330 employees nationwide. The Copper Basin YMCA project featured in this issue typifies the professionalism Durrant brings to Community Planning and design work.

Jack. A. Berridge  
Chairman of the Board



**the Berridge BYLINE**

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### EDITORIAL POLICY

News Releases, photographs and manuscripts regarding the application of Berridge products are requested and should be submitted to the Editor, Berridge BYLINE, and will be returned only if so requested in advance.

**Editor: David J. Doyle, Vice President, Marketing**

## Total Metals LLC:

# A Total Commitment to Customer Satisfaction through Excellence in Metal Craftsmanship



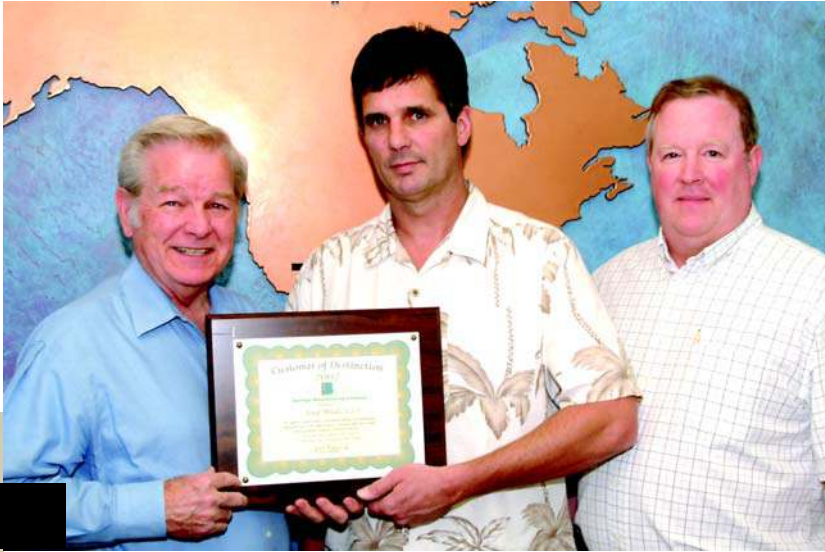
Left to Right: David Brackney, President; Byron Capp, VP Sales & Marketing & Senior Estimator; Pat Brackney, Estimator

Total Metals was established in 1998 as a sheet metal company, and from the beginning has been a Berridge Licensee. As the company name indicates, Total Metals is totally dedicated to the fabrication and installation of metal cladding products for the construction industry. The scope of work performed by Total Metals includes standing seam metal roofing, wall panels, soffit, fascia, coping cap, leaders, downspout, gutter and specialty custom sheet metal items. The company has established a reputation for its excellent craftsmanship of specialty items such as copper domes at a casino near Tucson, as well as aluminum composite panels and components fabricated from zinc, copper, aluminum and stainless steel.

Over the past four years, Total Metals' sales have more than doubled, largely through the sale of Berridge standing seam and other metal panels. Today, Total Metals has fifty employees and occupies a twenty-five thousand square foot facility equipped with complete sheet metal fabricating machinery. The average job size fabricated and installed by Total Metals has more than quadrupled over the past five years.

David Brackney, Total Metals President, credits the company's strong reputation for excellent customer service and quality for the growth in sales: "90% of our business is from repeat custom-





ers; We are on our 30th project with some of them... I believe this reflects our commitment to customer service and satisfaction!"

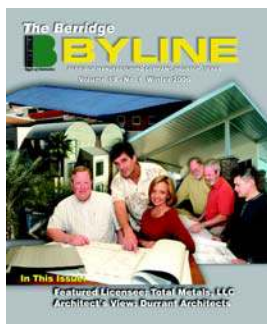
***"90% of our business is from repeat customers; We are on our 30th project with some of them... I believe this reflects our commitment to customer service and satisfaction!"***

*David Brackney, President*

Both David Brackney and Byron Capp, Vice President of Sales & Marketing credit the unique Berridge site-forming program with their high level of customer satisfaction; "Whenever possible we get the customer's color selection early so we can order our Berridge coil material and have it on hand. That way, when the roof is ready for panels, we're ready!"

***"Whenever possible we get the customer's color selection early so we can order our Berridge coil material and have it on hand. That way, when the roof is ready for panels, we're ready!"***

*Byron Capp, Vice-President, Sales & Marketing*



**Photo Captions:**

**1. Byron Capp (Center) and David Brackney (Right) receive a Berridge "Customer of Distinction" award for 2005 from Ken Cole, Berridge Sales Representative.**

**2. Design & Detailing Team:**

**L-R:** Woody Napier, Detailer; Jim Wilkinson, Director of Project Management & Engineering; and Ismael Fuyivara, Detailer.

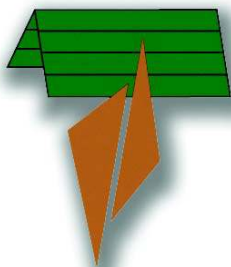
**3. Sheet Metal Fabrication & Installation:**

**(L-R):** Anthony Porter; Richard Clements; Filimon Navarette, Field Operations Manager; Jim Bucalo, Shop Manager; Nathan Bibb; Manuel Romo and Francisco Gonzalez.

**4. Administrative Team:**

**(L-R):** Ashley Robinson; Cathy Schanze; and Julie Fisher.

**Total Metals LLC**



**Left:**

**The cover of this issue features personnel, equipment and outstanding projects by Total Metals, LLC**





**Top & Top Left:  
ARIOSO CITY LOFTS  
Phoenix, AZ**



**Upper Left:  
ARIZONA STATE SAVINGS & CREDIT UNION  
Phoenix, AZ**



**Lower Left: GRAND CANYON UNIVERSITY STUDENT UNION  
Phoenix, AZ**



**Bottom Left: GRAND CANYON UNIVERSITY STUDENT HOUSING  
Phoenix, AZ**





Top & Top Right: ALBERTSON'S & ALBERTSON'S EXPRESS  
Chandler, AZ



Upper Right: RED LOBSTER RESTAURANT  
Chandler, AZ



Lower Right: FRY'S FOOD & DRUG  
Florence, AZ



Bottom Right: JACK-IN-THE-BOX RESTAURANT  
Phoenix, AZ







**The DURRANT Copper Basin YMCA Design Team:**

**Left to Right:** Frank Roberts, Principal, Director of Business Development; Evan Sockalosky, Designer; Michael Hudson, Designer; and Scott A. Bohning, AIA, Managing Principal.



**DURRANT®**

**D**urrant's Phoenix, Arizona, office has been serving Arizona and the Southwest since 1980. The firm's main market sectors are criminal justice, commercial, education, governmental, health care and industrial. These areas of specialty set the stage for the types of projects now served by the Durrant-Phoenix office and its professional staff providing architectural and engineering services.

The Copper Basin YMCA project typifies the community planning design approach offered to its clients by Durrant; "...it was to be the anchor for the surrounding Copper Basin residential community," noted Evan Sockalosky who, with Mike Hudson headed the design team on the project. As shown in the "Main Street" rendering in the photo above, the YMCA is located on the Copper Basin main thoroughfare, adjacent to the elementary school. Typi-

cal YMCA amenities such as the pool, Fitness Facility, Aerobics Center and DayCare/Childcare facility make it a natural community gathering place for Copper Basin residents.

In their decision to use Berridge metal panels, Evan Sockalosky says "We used the Berridge corrugated S-Deck and Cee-Lock Standing Seam Roof in unfinished natural Galvalume because we wanted to tie back to the agricultural and rural environment of the surrounding area." As the photos on the facing page show, the final result is both functional and aesthetic.





**COPPER BASIN YMCA**  
Queen Creek, Arizona





