Law Student's Guide to the Washington, DC-Area Law Firm Market *Updated November 2020*

Prepared by Garrison & Sisson, Attorney Search Firm Washington, DC



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20 TAKEAWAYS

ON THE WASHINGTON, DC PRIVATE PRACTICE MARKET

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SECTION I: NUTS AND BOLTS OF THE DC MARKET

1. CREDENTIALS AND COMPETITIVENESS

Takeaway: DC is a very competitive legal market, arguably the most selective in the country.

2. HOURS/LIFESTYLE

Takeaway: Associates in large DC law firms work hard. In terms of hours, associates tend to start between 8:00 and 9:30 am and leave between 6:30 and 8:00 pm (although they often log-in from home in the evenings).

3. COMPENSATION

Takeaway: Large Washington, DC law firms (*i.e.*, AmLaw 50) are generally on par with other major legal markets. At the largest firms, first-year compensation usually starts at \$190,000 and proceeds in a lock-step fashion. Some firms have adopted "banded" compensation structures (e.g., ranges) for attorneys other than first-years, although this currently remains the exception.

4. GOVERNMENT/REGULATORY FOCUS

Takeaway: Many practices in Washington, DC have regulatory elements. To the extent you are interested in a practice that is regulatory in nature and have taken regulatory law or administrative law courses in law school, or have prior government experience, you should highlight this on your resume, in your cover letter, and/or during your interview. Also, during interviews, do not say you want to practice "regulatory law," because it is not a singular practice area, but an umbrella of practice areas (*i.e.*, antitrust, energy, communications, and health care practices have significant regulatory components). In the long term, regulatory practices seem to provide the most predictable work schedule.

5. LITIGATION-EXIT OPTIONS

Takeaway: Litigation is a large but crowded market in DC. For those students thinking 5-10 or more years down the road, keep in mind that it is difficult to transition litigation expertise to an in-house position. Litigation associates who do not make, or elect not to be considered for, partner at a firm are usually left with three options: transition to the government, join a smaller firm with a corresponding reduction in compensation, or relocate outside of DC.

6. LITIGATION - ABSENCE OF COURT TIME

Takeaway: When interviewing for litigation positions at large firms, be careful not to place too much emphasis on the expectation of obtaining "stand up" courtroom experience at an early stage in your career. Why? Because it rarely happens unless you are very fortunate. Instead, focus more on your persuasive writing and research skills as opposed to how much you enjoyed "standing up and arguing" during moot court. Highlight your analytical strengths, legal research and strong writing skills.

7. LITIGATION VS. GOVERNMENT INVESTIGATIONS

Takeaway: Most students do not realize that litigation and government investigations are quite different, even though they can fall under the category of litigation at some firms. In simplified terms, litigation involves more research and writing while government investigations involve more witness interviews and document review.

8. CORPORATE ATTORNEYS

Takeaway: The DC market offers sophisticated transactional practices, and many provide an added regulatory component. The DC corporate market, however, does not compare to the breadth and depth of New York's corporate practices. It is worth noting that the DC offices of New York firms often do not mirror the corporate practices of their home offices. Be careful to understand the distinctions between a firm's corporate practice in New York and DC. It is not uncommon for students interviewing in New York and DC to assume that the "one firm" motto applies to all practices in all offices. This is often not true.

9. GOVERNMENT RELATIONS/POLITICS

Takeaway: Although DC is a government-centric city where politics and policy are in the forefront, you should realize that it is very difficult to break into government relations practices in law firms without prior experience on Capitol Hill. While DC is a political town, law firms attract attorneys with diverse political views. Generally speaking, your political leanings rarely have an impact on your interview and therefore should not be discussed.

10. THE CLASSROOM POLICY TRAP

Takeaway: Many people drawn to DC are policy-focused; however, the day-to-day practice of law in most large DC firms has little to do with policy issues. Some students seek to go into areas of law with underlying policy implications about which they hold strong beliefs (e.g., health care, environmental, etc.) Such interests do not necessarily correspond with what attorneys do on a daily basis—or whether they enjoy the work that stems from those interests. Keep in mind that what you study or discuss in class is much different than day-to-day practice. When researching practice areas, focus on the actual day-to-day tasks and whether you will enjoy them. Don't limit your interest to the higher-level subject matter or policy implications.

11. INTERNATIONAL LAW

Takeaway: International Law is not a practice area in DC law firms. The firm's clients may be international, or the matters they handle may have international issues, but international law is not—in itself—a practice area. Instead, for example, you will find <u>corporate attorneys</u> who handle cross-border transactions, project finance for international clients, or <u>litigators</u> who focus on international trade disputes. Similarly, international clients do not automatically mean an international law practice.

12. GOVERNMENT OPTIONS

Takeaway: The federal government is a great place to gain practical experience and training, and government practice generally affords a more predictable schedule than a law firm practice. For purposes of leaving the government to enter a DC law firm, firms are more likely to hire government attorneys with experience from the following agencies: (1) Department of Justice (DOJ) (i.e., the Antitrust Division or Criminal Division); (2) Securities and Exchange Commission (SEC) (i.e., Division of Corporation Finance, Division of Investment Management, Division of Enforcement, or Division of Trading and Markets (mainly for NY)); (3) Federal Trade Commission (FTC) (especially the antitrust/competition arm); (4) Food and Drug Administration (FDA); (5) Federal Energy Regulatory Commission (FERC); (6) International Trade Commission (ITC); (7) Federal Communications Commission (FCC); (8) Patent and Trademark Office (PTO); and (9) Department of Treasury.

13. GOVERNMENT/PRIVATE SECTOR INTERESTS

Takeaway: If you are starting in the government but want to keep your options open for a law firm in the future, here's a rule of thumb: the more expertise you develop in connection with issues that directly affect private sector clients, the more marketable you will be. For example, at the DOJ, attorneys coming from the Antitrust Division, Tax Division, or Criminal Division tend to have more market options in the private sector than those attorneys leaving the Civil Rights Division or the Office of Federal Programs. Additionally, the SEC also tends to be a good platform for a future law firm practice since the experience is very relevant for clients requiring litigation, regulatory, and transactional support.

14. GOVERNMENT \iff LAW FIRM

Takeaway: If you wish to work in government and maximize the likelihood of moving to a law firm at some point in your career, the following reflects a typical pathway:

Years 1-3: Law firm experience

Benefit: You receive training and substantive expertise. You also gain exposure to and experience with supporting the diverse needs of a range of private sector clients.

Years 3-6: Government experience with an agency or department that governs the activities of private sector clients facing specific regulatory issues.

<u>Benefit</u>: You develop an understanding of the agency or department's perspective on legal issues, which provides context and skills to re-apply to the private sector.

Years 6-8: Return to law firm as senior associate or counsel

<u>Benefit</u>: In addition to your government experience, law firm employers will value your prior firm experience with billing time, working with private sector clients, etc. In other words, you already "know how law firms work" and this provides a smoother transition back.

*Disclaimer: This is a typical pathway but not a "one size fits all" approach. Many attorneys begin their careers in the government and then transition successfully to law firms. The three primary factors determining the ability to move from public to private sector are practice area expertise, market demand for that expertise, and seniority (due to the corresponding billing rate implications).

15. CONNECTIONS TO DC:

Takeaway #1: DC is a transient city with many out-of-towners, but law students with a connection to DC are considered more favorably as long-term investments. If you have a connection to the city (for example, if you previously lived in DC, have family or friends here) or if you have an interest in a practice area that is specific to DC, you should highlight this in your cover letter, resume, and/or during your interview.

Takeaway #2: If you are interviewing for positions only in DC, mention this during your interview.

SECTION II: HOW TO GAIN AN ADVANTAGE WHILE INTERVIEWING

16. PRACTICE AREA SELECTION

Takeaway #1: As a rising 2L, you do not need to know the precise type of law you want to practice. After all, how could you *really* know this after just one year of law school? That said, the more you can explain your potential interest in a particular practice area, the better. Demonstrating that you have researched different practice areas—and which might be a fit with your prior professional experience, training, and interests—can go a long way. Taking the time now to assess different practice areas will help you feel more confident during interviews. If you are interested in multiple practice areas (e.g., corporate or international trade), that's fine as long as you can discuss **why** you are interested in each area.

Takeaway #2: Don't choose a practice area based on what is the "it" practice of the day. Choose it based on your DNA as a person, what you enjoy doing, what interests you intellectually, etc. How do you find this out? Talk to as many practicing attorneys as possible regarding their day-to-day activities and see what interests you.

17. CASTING THE BEST NET

Takeaway #1: To maximize your chances—or if you think you might have difficulty being competitive in the DC market—do not limit yourself to considering only firms that participate in on-campus interviews at your school. Numerous firms will consider your candidacy, even though they do not participate in on-campus interviews.

Takeaway #2: Do not rule out Northern Virginia, Baltimore, or Montgomery County, which have smaller offices of national and local firms. Those firms may be more flexible regarding grades.

18. COMMITMENT TO LAW FIRM PRACTICE

Takeaway #1: More than ever, law firms want to know that a student has a good-faith interest in practicing at their firm for more than one or two years. Firms avoid hiring, training, and investing in summer associates who signal that they only intend to stay for a short time.

Takeaway #2: If you are attending law school directly after completing your undergraduate degree and do not yet have work experience, it is challenging to make a compelling case during an interview as to why you are committed to something you have never tried. To help on this point, speak to as many law firm attorneys as possible, ask about their day-to-day activities, and what they enjoy (and don't enjoy) doing. Based on these discussions, you should be able to provide a clearer, informed response.

19. MOCK INTERVIEWS

Takeaway: Failing to do a mock interview could be one of the costliest mistakes of your career. Mock interviews afford an opportunity to identify issues and perfect responses to questions regarding your background and interest in their firm or department.

20. RESEARCH BEFORE/DURING THE INTERVIEW

Takeaway #1: For law firm interviews, review the firm's website carefully and pay attention to the following data points:

- What are the core practices? The more attorneys in a practice area, the higher odds they will need to continue hiring (assuming the practice area is busy).
- Lateral hiring are there vacancies at the junior level in particular practice areas? If so, this could suggest a need for entry level attorneys.
- News stories and press releases educate yourself on the recent cases/developments in certain practices and/or new hires in the DC office.

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Takeaway #2: Call alumni, friends, or friends-of-friends to ask for any advice they might have for somebody interviewing at their firm. **Related outreach suggestion**: when contacting attorneys for advice/networking, do not be afraid to pick up the phone. Email can feel less intrusive, but students who make contact through the phone often have the best results because they make a stronger personal connection.

Takeaway #3: Good lawyers ask good questions. An interview is an opportunity to show your thoughtfulness and intellect with well-crafted questions. When in doubt, ask about the interviewer's personal experience – what do they like most about practicing at the firm, what types of associates excel at the firm, what do they consider the strongest practices in the DC office, etc.

Takeaway #4: Do not ask administrative-type questions that often can be found online (e.g., information about hours, benefits, and salary). If you cannot find information you need, wait until you have an offer in hand (or ask the recruiting coordinator/manager directly instead of a partner or associate during an interview).

Takeaway #5: What firms use to sell you on the firm are not necessarily things you should ask about. For example, firms like to emphasize their commitment to pro bono. Pro bono is very important to law firms and the community, but firms are increasingly mindful of "becoming more like a business" where billable hours and profitability reign supreme. Feel free to discuss your interest in pro bono but do not make it the focus of a meeting because this could raise concern about your commitment to (or understanding of) practicing in a law firm



Practice Area and Market Guide Washington, DC Law Firms

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INTRODUCTION

This guide provides you with an assessment of the current legal market in Washington, DC, with an emphasis on law firms. Organized by practice areas, this guide provides an insider's view of the market size, hiring demand, selectivity, and popularity of practice areas. The guide reflects Garrison & Sisson's 30 years of experience with associate-level lateral hiring in Washington, DC.

Definitions in the Market Snapshots

Market Size: Number of attorneys who practice in this area.

Hiring Demand: Among other things, the number of firms seeking to hire associates in this practice area and/or the shortage of qualified candidates.

Selectivity: How grade-focused firms tend to be in this practice area.

Popularity: The level of interest in or demand for access to this type of work. As you would expect, the higher the popularity, the more selective the firm.

A Few Considerations

This guide is a starting point. When determining which firms to list under a particular practice area, we considered, among other things, the firm's practice group size, the practice group's overall reputation/prestige in the field, and/or the level of recent growth experienced by the practice. To this mix we added our personal market knowledge; as such, we acknowledge the subjective nature of these perspectives.

This guide is comprehensive but not exhaustive. More importantly, it does not forecast firms' potential hiring needs because the market constantly changes. Lastly, keep in mind that some of these firms – particularly the smaller boutiques – may not have summer associate programs and hire either upon the completion of a clerkship or only hire experienced attorneys.

Interviewing Tip: You will likely be asked about practice areas of interest. Most students focus only on *what* practice area(s) they are interested in. To the extent you can also articulate *why* you are interested in a particular practice area (or areas)—based on your prior experience and/or interests—you will gain an advantage.



ANTITRUST

Market Size: Large

Hiring Demand: High

Selectivity: Medium

Popularity: Medium

Comments: If you have an academic background in economics, emphasize this during your interview.

Understand the differences between antitrust litigation and merger investigations/counseling.

Firms to consider include:

Akin Gump

Alston & Bird

Arnold & Porter Kaye Scholer

Axinn Veltrop

Baker Botts

Boies, Schiller

Cleary Gottlieb

Constantine Cannon

Covington & Burling

Crowell & Moring

Dechert

Freshfields

Gibson Dunn

Hogan Lovells

Hunton Andrews Kurth

Jones Day

King & Spalding

Latham & Watkins

Linklaters

McDermott Will & Emery

Morrison & Foerster

Morgan Lewis

O'Melveny & Myers

Orrick

Paul Hastings

Paul Weiss

Ropes & Gray

Shearman & Sterling

Sheppard Mullin

Skadden

Weil Gotshal

White & Case

WilmerHale

Wilson Sonsini Goodrich & Rosati



BANKING/BANK REGULATORY

Market Size: Small/Medium

Hiring Demand: Medium

Selectivity: Medium

Popularity: Low

Firms to consider include:

Allen & Overy

Alston & Bird

Arnold & Porter Kaye Scholer

Buckley Sandler

Davis Polk

DLA Piper

Fried Frank

Goodwin

Hogan Lovells

Hudson Cook (Boutique)

K&L Gates

Kilpatrick Townsend

Latham & Watkins

Mayer Brown

Morrison & Foerster

Sidley Austin

Skadden

WilmerHale



BANKRUPTCY/RESTRUCTURING

Market Size: Small

Hiring Demand: Low/High

Selectivity: Low Popularity: Low

Comments: This is not a large practice area in DC, and the bankruptcy attorneys are dispersed

among a number of firms. It also tends to be a partner-level dominated practice.

Firms to consider include:

Akin Gump

Arent Fox

Arnold & Porter Kaye Scholer

Baker Donelson

Blank Rome

Caplin Drysdale (Tax Boutique w/ Bankruptcy Litigation)

Covington

Crowell & Moring

Frankel Wyron (Boutique)

Hogan Lovells

Jones Day

Linklaters

Nelson Mullins

Orrick

Stinson Leonard Street

Venable

WilmerHale

COMMUNICATIONS/TELECOMMUNICATIONS

Market Size: Medium

Hiring Demand: Low/Medium

Selectivity: Low/Medium

Popularity: Medium

Comments: A niche practice area that is very DC-centric in its regulatory application.

Firms to consider include:

Akin Gump

Arnold & Porter Kaye Scholer

Cooley

Covington & Burling

Davis Wright Tremaine

DLA Piper

Faegre Drinker Biddle & Reath

Hogan Lovells

Holland & Knight

Jenner & Block

Kelley Drye

Kellogg Hansen (Boutique)

Latham & Watkins

Lawler, Metzger (Boutique)

Lerman Senter (Boutique)

Mintz Levin

Morgan Lewis

Paul Hastings

Sheppard Mullin

Sidley

Skadden

Steptoe & Johnson

Wiley Rein

Wilkinson Barker Knauer (Boutique)

Willkie Farr

WilmerHale

Wiltshire & Grannis (Boutique)



CORPORATE

CORPORATE: FINANCE

Market Size: Small

Hiring Demand: High

Selectivity: Medium

Popularity: Medium

Comments: Finance encompasses lending transactions.

Firms to consider include:

Ballard Spahr (Real Estate)

Cadwalader (Structured)

Chapman & Cutler (Structured)

Cleary Gottlieb (Structured)

Cooley

DLA Piper

Hogan Lovells

Hunton Andrews Kurth (Structured)

Krooth & Altman (Boutique)

Latham & Watkins

Mayer Brown

Morgan Lewis (Structured)

Paul Hastings (Structured)

Troutman Sanders (VA)

Vedder Price (Aviation)

CORPORATE: M&A AND/OR SECURITIES

Market Size: Medium
Hiring Demand: High

Selectivity: Medium **Popularity**: Medium

Comments: Washington's corporate practice tends to be less specialized than in NYC.

Firms to consider include:

Akin Gump
Arent Fox
Arnold & Porter Kaye Scholer

King & Spalding
Latham & Watkins
Mayer Brown

Baker & McKenzie Mintz Levin (Capital Markets)

Baker Botts Morrison & Foerster
Blank Rome Nixon Peabody
Cooley Paul Hastings
Covington & Burling Perkins Coie

Crowell & Moring Pillsbury

Dechert Proskauer (Capital Markets)
DLA Piper Sheppard Mullin (Private Equity)

Eversheds Sutherland Skadden
Fried Frank Venable
Gibson Dunn WilmerHale

Goodwin Procter (Private Equity) Wilson Sonsini Goodrich & Rosati

Hogan Lovells

Northern VA practices to consider include:

Cooley (Reston)
DLA Piper (Reston)
Greenberg Traurig
Hogan Lovells
Holland & Knight

Pillsbury Reed Smith

Womble Bond Dickinson



CORPORATE: PROJECT FINANCE

Market Size: Medium

Hiring Demand: Low/Medium

Selectivity: Medium **Popularity**: Medium

Comments: Foreign language proficiency is valued. Often overlaps with energy-related practices.

Firms to consider include:

Akin Gump

Allen & Overy

Amis Patel & Brewer (Boutique)

Baker Botts

Clifford Chance

DLA Piper

Haynes and Boone

Hogan Lovells

Hunton Andrews Kurth

Kirkland & Ellis

Milbank

Morrison & Foerster

Norton Rose Fulbright

Orrick

Skadden

Vinson & Elkins

White & Case



ENERGY

Market Size: Large

Hiring Demand: Medium

Selectivity: Low

Popularity: Low/Medium

Comments: Energy is a large practice area in Washington, DC. There are different subsets of energy law including electrical, oil/gas, and nuclear practices. (Some firms also include project finance under the energy umbrella. "Energy" is considered a regulatory practice; project finance is considered a transactional practice.)

Firms to consider include:

Akin Gump

Baker Botts

Bracewell

Cadwalader

Eversheds Sutherland

Hogan Lovells

Hunton Andrews Kurth

Jenner & Block

Jones Day

King & Spalding

Latham & Watkins

McDermott Will & Emery

Morgan Lewis

Morrison & Foerster

Norton Rose Fulbright

Orrick

Pillsbury

Reed Smith

Sidley

Skadden

Spiegel & McDiarmid (Boutique)

Steptoe & Johnson

Troutman Sanders

Van Ness Feldman (Boutique)

Vinson & Elkins

White & Case

Wright & Talisman (Boutique)

ENVIRONMENTAL

Market Size: Small

Hiring Demand: Low/Medium

Selectivity: Low/Medium **Popularity**: Medium/High

Comments: On interviews, it is helpful if you can persuasively articulate your interest in this field based on what you understand environmental lawyers do on a day-to-day basis for private sector

clients.

Firms to consider include:

Akin Gump

Arnold & Porter Kaye Scholer

Baker Botts

Beveridge & Diamond (Boutique)

Bracewell

Crowell & Moring

Eversheds Sutherland

Gibson Dunn

Hogan Lovells

Holland & Hart

Hunton Andrews Kurth

Jones Day

King & Spalding

Latham & Watkins

Morgan Lewis

Paul Hastings

Perkins Coie

Sidley Austin

Skadden

Van Ness Feldman (Energy Boutique w/ Environmental Practice)

Venable

Vinson & Elkins

ERISA/EMPLOYEE BENEFITS/EXECUTIVE COMPENSATION

Market Size: Small

Hiring Demand: Medium

Selectivity: Low Popularity: Low

Comments: Highly technical and few in-house opportunities.

Firms to consider include:

Alston & Bird

Arent Fox

Covington & Burling

Davis & Harman (Boutique)

Eversheds Sutherland

Gibson Dunn

Groom Law Group (Boutique)

Hogan Lovells

Hunton Andrews Kurth

Ivins, Phillips & Barker (Boutique)

Jones Day

Kilpatrick Townsend & Stockton

McDermott Will & Emery

Miller & Chevalier

Morgan Lewis

Proskauer Rose

Seyfarth Shaw

Slevin & Hart (Boutique)

Steptoe & Johnson

WilmerHale

Venable

Winston & Strawn

FOOD & DRUG ("FDA")

Market Size: Medium

Hiring Demand: High

Selectivity: Low/Medium

Popularity: Medium

Comments: Students with prior industry experience or a science background (e.g., biology) have an

advantage in this area. Few in-house options in DC area.

Firms to consider include:

Alston & Bird

Arent Fox

Arnold & Porter Kaye Scholer

Baker Hostetler

Buchanan Ingersoll

Covington & Burling

Foley Hoag

Goodwin Procter

Hogan Lovells

Hyman, Phelps & McNamara (Boutique)

Keller & Heckman

King & Spalding

Kleinfeld Kaplan & Becker (Boutique)

Latham & Watkins

McDermott Will & Emery

Morgan Lewis

Olsson Frank Weeda (Boutique)

Ropes & Gray

Sidley Austin

Venable



GOVERNMENT CONTRACTS

Market Size: Medium

Hiring Demand: High

Selectivity: Low/Medium

Popularity: Medium

Comments: This is a DC-specific practice area that has been very active over the past decade. It incorporates litigation, transactional, and compliance work and provides access to a higher number

of in-house opportunities in DC and Northern Virginia.

Firms to consider include:

Akin Gump

Arent Fox

Arnold & Porter Kaye Scholer

Blank Rome

Brown Rudnick

Cooley

Covington & Burling

Crowell & Moring

Faegre Drinker Biddle & Reath

Foley & Lardner

Fried Frank

Gibson Dunn

Greenberg Traurig

Hogan Lovells

Holland & Knight

Jenner & Block

Jones Day

Kelley Drye

Morrison & Foerster (Northern Virginia)

PilieroMazza (Boutique)

Pillsbury (Northern Virginia)

Polsinelli

Rogers Joseph O'Donnell (Boutique)

Sheppard, Mullin, Richter & Hampton

Thompson Hine

Vedder Price

Venable

Vinson & Elkins

Wiley Rein



GOVERNMENT RELATIONS/LOBBYING/ POLITICAL LAW

Market Size: Small

Hiring Demand: Low

Selectivity: High Popularity: High

Comments: Government Relations is a high-profile practice area. It has been our experience that it

is rare for a first-year associate to be hired directly into this practice absent prior hill work

experience.

Firms to consider include:

Akin Gump

Alston & Bird

Arent Fox

Arnold & Porter Kaye Scholer

Covington

Cozen O'Connor

Dentons

DLA Piper

Faegre Drinker Biddle & Reath

Hogan Lovells

Holland & Knight

Kelley Drye

K&L Gates

King & Spalding

Manatt Phelps

Mayer Brown

Perkins Coie

Pillsbury

Skadden

Squire Patton Boggs

Steptoe & Johnson

Van Ness Feldman

Venable

WilmerHale

HEALTH CARE

Market Size: Medium/Large

Hiring Demand: High Selectivity: Medium

Popularity: Medium

Comments: This is an in-demand field in DC, and if you have prior industry experience, you will

have an advantage.

Firms to consider include:

Akin Gump

Alston & Bird

Arent Fox

Arnold & Porter Kaye Scholer

Baker Donelson

Crowell & Moring

Dentons

Faegre Drinker Biddle & Reath

Epstein Becker & Green

Hogan Lovells

Holland & Knight

Hooper Lundy (Boutique)

Jones Day

Katten

King & Spalding

Latham & Watkins

Manatt Phelps

McDermott Will & Emery

Mintz Levin

Morgan Lewis

Norton Rose Fulbright

Polsinelli

Powers, Pyles

Reed Smith

Ropes & Gray

Sidley Austin



INTELLECTUAL PROPERTY

INTELLECTUAL PROPERTY: PATENT

Market Size: Large

Hiring Demand: Medium

Selectivity: Medium **Popularity**: Medium

Comments: Almost all firms looking for patent attorneys require a science or engineering degree. There is a high demand for attorneys with degrees in electrical engineering, computer science, or biotechnology. Patent litigation is active in DC, which includes Section 337 litigation before the

International Trade Commission.

Firms to consider include:

Adduci Mastriani (Boutique – 337 matters)

Arent Fox

Arnold & Porter Kaye Scholer

Baker Hostetler

Banner & Witcoff (Boutique)

Birch Stewart (Boutique, Northern VA)

Bookoff McAndrews

Buchanan Ingersoll (Northern VA)

Cooley

Covington & Burling Crowell & Moring

Finnegan Henderson (Boutique) Fish & Richardson (Boutique)

Foley & Lardner

Jones Day

Kilpatrick Townsend & Stockton

King & Spalding

Kirkland & Ellis (Patent Litigation)

Mayer Brown (Patent Litigation)

McDermott Will & Emery

Morgan Lewis

Morrison & Foerster

Oblon (Northern VA)

Paul Hastings

Quinn Emmanuel (Patent Litigation)

Rothwell Figg (Boutique)

Sidley Austin (Patent Litigation)

Sterne, Kessler, Goldstein & Fox (Boutique)

Vinson & Elkins

Sughrue Mion (Boutique)

Weil Gotshal (Patent Litigation)

Wiley Rein (Patent Litigation)

WilmerHale

Wilson Sonsini Goodrich & Rosati

Winston & Strawn

INTELLECTUAL PROPERTY: TRADEMARK/COPYRIGHT

Market Size: Small

Hiring Demand: Medium

Selectivity: Medium **Popularity**: Medium

Firms to consider include:

Andrews Kurth Kenyon

Arent Fox

Arnold & Porter Kaye Scholer

Baker Hostetler

Buchanan Ingersoll (Northern VA)

Cooley

Dickinson Wright

DLA Piper

Faegre Drinker Biddle & Reath

Dykema Gossett

Finnegan Henderson

Foley & Lardner

Hogan Lovells

Holland & Knight

Katten

Kelley Drye

Kelly IP (boutique)

Kilpatrick Townsend & Stockton

McDermott Will & Emery

Morgan Lewis

Pillsbury

Sterne Kessler

Sughrue Mion

Venable

Wiley Rein

INTERNATIONAL TRADE

Market Size: Medium/Large

Hiring Demand: High

Selectivity: Medium

Popularity: Medium/High

Comments: Antidumping and countervailing duty matters are poised for growth over the next two years. Note: while Section 337 Litigation falls under the ITC, this is considered a type of patent

litigation.

Firms to consider include:

Adduci Mastriani (Boutique)

Akin Gump Alston & Bird Arent Fox

Arnold & Porter Kaye Scholer

Baker & McKenzie

Baker Botts Baker Donelson Baker Hostetler

Barnes & Richardson (Boutique)

Barnes Thornburg

Bryan Cave

Covington & Burling Crowell & Moring Curtis Mallet Dechert

Fried Frank Hogan Lovells Hughes Hubbard Kelley Drye

King & Spalding Latham & Watkins

Mayer Brown Miller & Chevalier

Reed Smith

Sandler, Travis & Rosenberg

Sidley Austin Skadden

Steptoe & Johnson

Stewart & Stewart (Boutique)

Thompson Coburn Thompson Hine

Venable White & Case Wiley Rein WilmerHale

Wilson Sonsini Goodrich & Rosati

INVESTMENT MANAGEMENT

Market Size: Small/Medium

Hiring Demand: Medium

 $\textbf{Selectivity} : \mathrm{Low}$

Popularity: Medium

Firms to consider include:

Akin Gump

Dechert

Eversheds Sutherland

Fried Frank

Goodwin Procter

K&L Gates

Mayer Brown

Morgan Lewis

Perkins Coie

Ropes & Gray

Seward Kissel

Stradley Ronon

Sullivan & Cromwell

Sullivan & Worcester

Vedder Price

Willkie Farr

Wilson Sonsini Goodrich & Rosati

LABOR & EMPLOYMENT

Market Size: Small/Medium

Hiring Demand: Medium

Selectivity: Medium

Popularity: High

Comments: Labor & Employment boutiques are becoming more popular with clients because they typically charge lower rates for what some might regard as "routine" matters. If you are interested in a compliance/counseling focused labor & employment practice (as opposed to large, class-action litigations), you should consider the boutiques where you may be able to have more consistent access to the work you desire. Note: most Labor & Employment practices in DC focus on employer-side issues and represent management (not individual plaintiffs or labor unions).

Firms to consider include:

Akin Gump

Arent Fox

Baker Hostetler

Blank Rome

Constangy

Cooley

Crowell & Moring

DLA Piper

Eckert Seamans

Ford & Harrison (Boutique)

Gibson Dunn

Greenberg Traurig (Northern Virginia)

Hunton Andrews Kurth

Jackson Lewis (VA, Boutique)

Jones Day

Kirkland & Ellis (Transactional)

Littler Mendelson (VA, Boutique)

Morgan Lewis

O'Donoghue & O'Donoghue (Boutique)

Ogletree Deakins (Boutique)

Paul Hastings

Proskauer

Seyfarth Shaw

Venable

Winston & Strawn



LITIGATION

Comments: In the DC market, litigation is often subcategorized into specific fields, a few of which are included in the section below. As a law student, it is not necessary to know which particular type of litigation you wish to specialize in, but if you can articulate a preference, you should.

A Note on Boutiques: Most litigation boutiques (especially the appellate boutiques) do not have summer programs but do hire associates upon completion of their clerkships.

LITIGATION: GENERAL

Market Size: Large

Hiring Demand: Medium

Selectivity: High Popularity: High

There are many litigation practices in DC and some of the most prestigious include:

Arnold & Porter Kaye Scholer

Boies Schiller

Covington & Burling

Crowell & Moring

Gibson Dunn

Hogan Lovells

Jenner & Block

Jones Day

Kellogg Hansen (Boutique)

Kirkland & Ellis

Latham & Watkins

Mayer Brown

O'Melveny & Myers

Paul Weiss

Quinn Emmanuel

Robbins Russel (Boutique)

Ropes & Gray

Sidley Austin

Skadden

Steptoe & Johnson

Wiley Rein

Wilkinson Walsh & Eskovitz (Boutique)

Williams & Connolly

WilmerHale

Winston & Strawn

Zuckerman Spaeder (Boutique)

LITIGATION: APPELLATE

Market Size: Small

Hiring Demand: Low

Selectivity: Very High

Popularity: Very High

Comments: This is an exclusive and difficult-to-break-into practice area. A number of appellate attorneys in DC have served as U.S. Supreme Court clerks. Even if you are interested in appellate litigation, be realistic with your expectations and articulate an interest in gaining access to general litigation assignments.

Firms to consider include:

Akin Gump

Arnold & Porter Kaye Scholer

Boies Schiller

Covington & Burling

Gibson Dunn

Hogan Lovells

Jenner & Block

Jones Day

Katten Muchin

Kellogg Hansen (Boutique)

King & Spalding

Kirkland & Ellis

Latham & Watkins

Mayer Brown

MoloLamken

Morrison & Foerster O'Melveny & Myers

Orrick

Pierce Bainbridge (Boutique)

Robbins Russell (Boutique)

Sidley Austin

WilmerHale

Winston & Strawn

Wiley Rein

Williams & Connolly

LITIGATION: INSURANCE COVERAGE

Market Size: Medium

Hiring Demand: Medium

Selectivity: Low/Medium

Popularity: Low

Comments: Insurance coverage litigation (not insurance defense, which involves much smaller firms typically in the suburbs) is an active area in DC. **Note**: firms either represent insurers or

policyholders, but not both.

Firms to consider include:

Clyde & Co.

Covington & Burling Crowell & Moring

Dykema

Eversheds Sutherland Gilbert LLP (Boutique) Holland & Knight

Hollingsworth (Boutique)

Lewis Baach

Lowenstein Sandler

McDermott Will & Emery

Morgan Lewis Norton Rose Perkins Coie Pillsbury

Shipman & Goodwin Steptoe & Johnson Troutman Sanders

Wiley Rein

LITIGATION: INTERNATIONAL ARBITRATION (INCLUDING ICSID DISPUTES)

Market Size: Small

Hiring Demand: Low

Selectivity: High

Popularity: Medium

Comments: This is a highly specialized field and language skills are helpful.

Firms to consider include:

Arnold & Porter Kaye Scholer

Baker Botts

Baker Hostetler

Cleary Gottlieb

Clifford Chance

Covington & Burling

Crowell & Moring

Curtis Mallet

Dechert

DLA Piper

Foley Hoag

Freshfields

Hogan Lovells

Hughes Hubbard

Jones Day

King & Spalding

Mayer Brown

Norton Rose

Paul Hastings

Quinn Emmanuel

Shearman & Sterling

Sidley Austin

Squire Patton Boggs

Steptoe

Three Crowns (Boutique)

Weil Gotshal

White & Case

WilmerHale

Winston & Strawn



LITIGATION: WHITE COLLAR

Market Size: Large

Hiring Demand: Medium

Selectivity: High

Popularity: Very High

Comments: In demand and highly competitive. FCPA and internal investigations also are often categorized under the white-collar umbrella. This area may overlap with SEC enforcement

investigations.

Firms to consider include:

Akin Gump

Arnold & Porter Kaye Scholer

Baker & McKenzie

Baker Botts

Buckley

Cadwalader

Covington & Burling

Cozen O'Connor

Davis Polk

Debevoise & Plimpton

DLA Piper

Gibson Dunn

Hogan Lovells

King & Spalding

Kirkland & Ellis

Kobre & Kim (Boutique)

Latham & Watkins

McDermott Will & Emery

Miller & Chevalier

Orrick

Paul Hastings

Paul Weiss

Richards Kibbe & Orbe (Boutique)

Robbins Russell (Boutique)

Sidley Austin

Skadden

Steptoe & Johnson

White & Case

Williams & Connolly

Wilkinson Walsh & Eskovitz (Boutique)

WilmerHale

Wilson Sonsini Goodrich & Rosati

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Zuckerman Spaeder (Boutique)



NATIONAL SECURITY

Market Size: Small (but growing)

Hiring Demand: Medium

Selectivity: Lower (if you have relevant prior experience)

Popularity: Medium, but growing

Comments: National security is a broad, umbrella/multi-faceted practice that includes export control and related regulations (e.g., CFIUS, FARA, and FISA), cybersecurity, transaction support, anti-corruption, and public policy, to name a few. In short, any practice that impacts or touches upon national security falls under this broad umbrella. This is a rapidly growing practice. Also, this is a practice area where law firms value experience from government agencies including the Department of Defense (DOD), Department of Justice (DOJ, Department of Homeland Security (DHS), Central Intelligence Agency (CIA), National Security Agency (NSA), and the Federal Bureau of Investigation (FBI). Having pre-law background in any of the above agencies, or having topsecret security clearance, can be particularly beneficial.

Firms to consider include:

Akin Gump Latham Arnold & Porter Mayer Brown Baker & McKenzie Morgan Lewis

Cleary Gottlieb Morrison & Foerster Covington O'Melveny & Myers

Crowell & Moring Paul Hastings Davis Polk Perkins Coie Dechert

Pillsbury Eversheds Sutherland Reed Smith Foley & Lardner Sidley Gibson Dunn Skadden Greenberg Traurig Steptoe

Hogan Venable Hunton Andrews Kurth White & Case Wiley Rein

Jones Day King & Spalding WilmerHale

Kirkland & Ellis Wilson Sonsini Goodrich & Rosati



PRIVACY/DATA PROTECTION

Market Size: Medium

Hiring Demand: High

Selectivity: Medium

Popularity: Medium/High

Comments: This is a very active practice area, which focuses focusing on the privacy and security of data and information. Prior experience in the high tech/software field is beneficial. Some practices

have an emphasis on privacy matters in certain industries, such as health care.

Firms to consider include:

Alston & Bird

Arnold & Porter Kaye Scholer

Covington & Burling

Crowell & Moring

Davis Wright

DLA Piper

Faegre Drinker Biddle & Reath

Harris Wiltshire

Hogan Lovells

Holland & Knight

Hunton Andrews Kurth

Jenner & Block

Kelley Drye

Mayer Brown

Morrison & Foerster

Orrick

Perkins Coie

Sidley Austin

Skadden

Venable

Wiley Rein

Willkie Farr

Wilson Sonsini Goodrich & Rosati

WilmerHale

ZwillGen (Boutique)

REAL ESTATE

Market Size: Medium

Hiring Demand: Low

Selectivity: Low/Medium

Popularity: Medium

Comments: Real estate includes traditional real estate (such as development, acquisition, etc.) as well as real estate finance (lending, etc.). Some real estate lawyers also handle land use & zoning

matters.

Firms to consider include:

Arent Fox

Arnold & Porter Kaye Scholer

Ballard Spahr

Cooley

Covington & Burling Cozen O'Connor

DLA Piper

Fried Frank

Goulston & Storrs

Greenstein Delorme (Boutique) Grossberg Yochelson (Boutique)

Hogan Lovells

Holland & Knight

Katten Muchin Rosenman

Krooth & Altman (Boutique, Affordable

Housing*)

Lerch Early (Bethesda, MD)

Mayer Brown

Miles & Stockbridge

Morgan Lewis Morris Manning

Nixon Peabody (Affordable Housing*)

Pillsbury Winthrop

Reed Smith

Reno & Cavanaugh (Boutique, Affordable

Housing*)

Troutman Sanders

Seyfarth Shaw

Shulman Rogers (Potomac, MD)

Stroock & Stroock

Venable

Walsh Colucci (VA, Boutique) Womble Bond Dickinson

*Affordable housing is a specialized subset of real estate with an appealing social component for some students.



SECURITIES (SEC) ENFORCEMENT AND INVESTIGATIONS

Market Size: Large

Hiring Demand: Low/Medium

Selectivity: Medium/High **Popularity**: Medium/High

Comments: In DC there is a distinction between securities enforcement/investigations (i.e., investigations initiated by the government) and securities litigation (i.e., shareholder suits).

Firms to consider include:

Allen & Overy

Arnold & Porter Kaye Scholer

Cleary & Gottlieb Covington & Burling

Davis Polk

Debevoise & Plimpton

Dechert DLA Piper

Eversheds Sutherland Foley & Lardner Freshfields

Gibson Dunn Hughes Hubbard

Jones Day

King & Spalding

Kobre & Kim (Boutique)

K&L Gates

Latham & Watkins

McDermott McGuireWoods Morgan Lewis

Orrick

Paul Hastings Paul Weiss

Richards Kibbe (Boutique)

Ropes & Gray Schulte Roth Sidley Austin Skadden

Squire Patton Boggs

Willkie Farr WilmerHale

Zuckerman Spaeder (Boutique)



TAX

Market Size: Medium

Hiring Demand: Medium

Selectivity: High

Popularity: Medium

Comments: Having an LL.M. in tax (or CPA qualification) is very beneficial.

Firms to consider include:

Alston & Bird

Arnold & Porter Kaye Scholer

Baker & McKenzie

Buchanan Ingersoll

Caplin & Drysdale (Boutique)

Covington & Burling

Crowell & Moring

Eversheds Sutherland

Freshfields

Fried, Frank, Harris, Shriver & Jacobson

Gibson Dunn

Hogan Lovells

Hunton Andrews Kurth

Ivins, Phillips & Barker (Boutique)

Jones Day

Katten Muchin

King & Spalding

Latham & Watkins

Linklaters

Mayer Brown

McDermott Will & Emery

Miles & Stockbridge

Miller & Chevalier

Morgan Lewis

Nixon Peabody

Norton Rose Fulbright

Pepper Hamilton

Ropes & Gray

Shearman & Sterling

Skadden

Steptoe & Johnson

Venable

White & Case



LAW FIRMS/OFFICES IN WASHINGTON, DC

REPRESENTATIVE LIST BY SIZE (APPROXIMATIONS)

AS OF November 2020

Largest Offices in DC (approx. 150 attorneys and above)

Akin, Gump, Strauss, Hauer & Feld

Arent Fox

Arnold & Porter Kaye Scholer

Cooley

Covington & Burling

Crowell & Moring

DLA Piper

Eversheds Sutherland

Finnegan Henderson Farabow Garrett & Dunner

Gibson, Dunn & Crutcher

Hogan Lovells

Hunton Andrews Kurth

Jones Day

King & Spalding

Kirkland & Ellis

Latham & Watkins

Mayer Brown

McDermott Will & Emery

Morgan, Lewis & Bockius

Perkins Coie

Pillsbury Winthrop Shaw Pittman

Polsinelli

Sidley Austin

Skadden, Arps, Slate, Meagher & Flom

Squire Patton Boggs

Steptoe & Johnson

Venable

White & Case

Wiley Rein

Williams & Connolly

WilmerHale

Mid-Sized Offices in DC (approx. 50 to 150 attorneys)

Alston & Bird

Baker & Hostetler

Baker & McKenzie

Baker Botts

Ballard Spahr

Banner & Witcoff

Beveridge & Diamond

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Blank Rome

Boies, Schiller & Flexner

Buckley Sandler

Caplin & Drysdale

Cleary, Gottlieb, Steen & Hamilton

Clifford Chance

Cohen Milstein Sellers & Toll

Cozen O Connor

Davis Wright Tremaine

Dechert

Dentons

Epstein Becker & Green

Faegre Drinker Biddle & Reath

Fish & Richardson

Foley & Lardner

Freshfields Bruckhaus Deringer

Fried, Frank, Harris, Shriver & Jacobson

Goodwin Procter

Greenberg Traurig

Groom Law Group

Harris, Wiltshire & Grannis

Holland & Knight

Hollingsworth

Hughes Hubbard & Reed

Jenner & Block

K & L Gates

Katten Muchin Rosenman

Keller & Heckman

Kelley Drye & Warren

Kellogg Hansen Todd Figel & Frederick

Kilpatrick Townsend & Stockton

McGuireWoods

Miles & Stockbridge

Miller & Chevalier

Mintz, Levin, Cohn, Ferris, Glovsky and Popeo

Morrison & Foerster

Nixon Peabody

O'Melveny & Myers

Orrick, Herrington & Sutcliffe

Paul Hastings

Paul, Weiss, Rifkind, Wharton & Garrison

Potomac Law Group

Quinn Emanuel Urquhart & Sullivan

Reed Smith

Ropes & Gray

Seyfarth Shaw

Sheppard, Mullin, Richter & Hampton

Simpson Thacher & Bartlett

Sterne Kessler Goldstein Fox

Sughrue Mion

Sullivan & Cromwell

Troutman Pepper Hamilton Sanders

Van Ness Feldman Vinson & Elkins Weil Gotshal & Manges Wilkinson Barker Knauer Willkie Farr & Gallagher Wilson Sonsini Goodrich & Rosati Winston & Strawn

Smaller Offices in DC (approx. 10 to 50 attorneys)

Adduci Mastriani

Akerman

Allen & Overy

Arnall Golden Gregory

Axinn, Veltrop

Baker Donelson

Barnes & Thornburg

Bass Berry & Sims

Berliner Corcoran & Rowe

Bookoff McAndrews

Bracewell & Giuliani

Bradley Arant Boult Cummings

Brown Rudnick

Brownstein Hyatt Farber Schreck

Bryan Cave Leighton Paisner

Buchanan Ingersoll & Rooney

Butzel Long

Cadwalader, Wickersham & Taft

Carlton Fields Jorden Burt

Chapman and Cutler

Clark Hill

Clyde & Co

Constantine Cannon

Cuneo Gilbert & LaDuca

Curtis, Mallet-Prevost, Colt & Mosle

Davis Polk & Wardwell

Debevoise & Plimpton

Dickinson Wright

Dinsmore & Shohl

Dorsey & Whitney

Duane Morris

Duncan Weinberg Genzer & Pembroke

Dykema Gossett

Eckert Seamans

Feldesman Tucker Leifer Fidell

FisherBroyles

Foley Hoag

Ford & Harrison

Foster Garvey

Fox Rothschild

Fragomen

Friedlander Misler

Gilbert

Gordon & Rees

Gorman & Williams

Goulston & Storrs

Grossberg, Yochelson, Fox & Beyda

Hausfeld

Haynes and Boone

Hobbs, Straus, Dean & Walker

Holland & Hart

Husch Blackwell

Hyman, Phelps & McNamara

Ifrah Law

Ivins, Phillips & Barker

Jackson & Campbell

Jones Walker

Kaplan Kirsch & Rockwell

Kelly IP

Kiernan Trebach

Klein Hornig

Knobbe Martens Olson & Bear

Kobre & Kim

Krooth & Altman

Kutak Rock

Lathrop GPM

Lerman Senter

Lewis Baach

Linklaters

Littler Mendelson

Locke Lord Edwards

Loeb & Loeb

Lowenstein Sandler

Manatt, Phelps & Phillips

McCarter & English

Michael Best & Friedrich

Milbank, Tweed, Hadley & McCloy

Miller Canfield

Mitchell Silberberg & Knupp

MoloLamken

Mooney, Green, Saindon

Morris, Manning & Martin

Motley Rice LLC

Munger, Tolles & Olson

Murphy & McGonigle

Nelson Mullins Riley & Scarborough

Norton Rose Fulbright

Nossaman

O'Donoghue & O'Donoghue

Ogletree Deakins

Outten & Golden

Parker Poe Adams

Peckar & Abramson

Pepper Hamilton

PilieroMazza

Powers Pyles Sutter and Verville

Proskauer Rose

Quarles & Brady

Robbins Russell Englert Orseck Untereiner & Sauber

Rothwell, Figg, Ernst & Manbeck

Ruyak Cherian

Sanford Heisler Sharp

Saul Ewing Arnstein & Lehr

Schertler & Onorato

Schiff Hardin

Schulte Roth & Zabel

Seward & Kissel

Shearman & Sterling

Shipman & Goodwin

Shook, Hardy & Bacon

Smith Gambrell & Russell

Sonosky, Chambers, Sachse, Enderson & Perry

Spiegel & McDiarmid

Staas & Halsey

Stinson Leonard Street

Stradley Ronon

Stroock & Stroock & Lavan

Sullivan & Worcester

Thompson Coburn

Thompson Hine

Vedder Price

Vorys, Sater, Seymour and Pease

Weiner Brodsky Kider

Wenderoth Lind & Ponack

Whiteford, Taylor & Preston

Wilkinson Walsh & Eskovitz

Williams, Mullen

Wilson, Elser, Moskowitz, Edelman & Dicker

Womble Bond Dickinson

Wright & Talisman

Zuckerman, Spaeder

ZwillGen



LAW FIRMS/OFFICES IN NORTHERN VIRGINIA

REPRESENTATIVE EXAMPLES BY SIZE (APPROXIMATIONS)

AS OF November 2020

- * Firm is based in Northern Virginia
- ** Northern Virginia office of firm that has a larger (or primary) presence in DC

100+ Attorneys in Northern Virginia

Oblon McClelland Maier & Neustadt* (IP boutique) (Alexandria)

50 - 100 Attorneys in Northern Virginia

Buchanan Ingersoll & Rooney (Alexandria- mainly IP) (also has a DC office)

Cooley (Reston) (also has a DC office)

McGuireWoods (Tysons Corner/McLean) (also has a DC office)

Odin Feldman & Pittleman* (Fairfax)

Oliff & Berridge* (IP boutique) (Alexandria)

Watt Tieder Hoffar & Fitzgerald* (Construction boutique) (Tysons Corner/McLean)

10 - 49 Attorneys in Northern Virginia

Akerman Senterfitt (Tysons Corner/McLean)

Bean Kinney & Korman* (Arlington)

Berenzweig Leonard (Tysons Corner/McLean)

Birch Stewart Kolasch & Birch* (IP boutique) (Falls Church)

Blankingship & Keith* (Fairfax)

Clare Locke* (labor/employment boutique) (Alexandria)

Consovoy McCarthy (litigation boutique) (Arlington)

Cordatis* (Government Contracts) (Arlington)

DLA Piper** (Reston)

Dunlap Bennett & Ludwig (Vienna)

FH+H Law Service (Tysons)

Finnegan Henderson** (IP boutique) (Reston)

General Counsel, PC* (Tysons Corner/Mclean)

Greenblum & Bernstein* (IP boutique) (Reston)

Greenberg Traurig** (Tysons Corner/McLean)

Hogan Lovells** (Tysons Corner/McLean)

Holland & Knight** (Tysons Corner/McLean)

Hunton Andrews Kurth** (Tysons Corner/McLean)

Impresa Legal Group* (Arlington/Alexandria)

Isler Dare* (labor/employment boutique) (Vienna)

Jackson Lewis (labor/employment boutique) (Tysons Corner/McLean)

Littler** (labor/employment boutique) (Tysons Corner/McLean)

McCandlish Lillard (Fairfax)

Miles & Stockbridge (Tysons Corner/McLean) (firm is based in Baltimore)

Moore & Lee* (construction boutique) (Tysons Corner/McLean)

Morrison & Foerster** (Tysons Corner/McLean)

Muncy, Geissler* (IP – Trademark) (Fairfax)

Nixon & Vanderhye* (IP boutique) (Arlington)

Offit Kurman (Tysons Corner/McLean)

Pillsbury** (Tysons Corner/McLean)

PlayeKoch* (Franchising) (Reston)

Protorae Law* (Tysons Corner/Mclean)

Redmon, Payton & Braswell* (Alexandria)

Reed Smith** (Falls Church)

Rees Broome* (Vienna)

Rich Rosenthal Brincefield* (Alexandria)

Sands Anderson (Tysons Corner/McLean)

Smith Currie (Tysons Corner/McLean)

Smith Pachter* (construction boutique) (Tysons Corner/McLean)

Tramonte, Yeonas, Roberts & Martin* (real estate boutique) (Vienna)

Troutman Sanders** (Tysons Corner/McLean)

Vanderpool, Frostick & Nishanian (Manassas)

Venable** (Tysons Corner/McLean)

Walsh Colucci* (real estate boutique) (Arlington)

Whiteford Taylor (Falls Church) (also has a DC office)

Williams Mullen (Tysons Corner/McLean) (also has a DC office)

Wilson Elser (Tysons Corner/McLean) (also has a DC office)

Womble Bond Dickinson** (Tysons Corner/McLean)

4-10 Attorneys in Northern Virginia

Atwill Troxell & Leigh* (Leesburg)

Consovoy McCarthy* (litigation boutique) (Arlington)

Doyle & Bachman* (Government Contracts) (Arlington)

Fullerton & Knowles* (Construction) (Clifton)

Harvey Binnall* (Litigation) (Alexandria)

McClanahan Powers* (Vienna)

Roffman Horvitz* (Labor & Employment) (McLean)

Stites & Harbison (Alexandria)



LAW FIRMS/OFFICES IN MONTGOMERY COUNTY, MD

REPRESENTATIVE EXAMPLES BY SIZE (APPROXIMATIONS)

AS OF November 2020

- * Firm is based in Montgomery County
- ** National firm with office in Montgomery County

50 - 100 Attorneys in Montgomery County

Lerch Early & Brewer* (Bethesda) Offit Kurman** (Bethesda) Shulman Rogers* (Potomac)

10 - 49 Attorneys in Montgomery County

Anderson Quinn* (Rockville)

Armstrong Donohue* (Rockville)

Bregman, Berbert* (Bethesda)

Furey, Doolan & Abell* (Bethesda)

Gleason, Flynn, Emig & McAfee (Rockville)

McCarthy Wilson* (Rockville)

McMillan Metro* (Potomac)

Miles & Stockbridge (based in Baltimore)

Miller, Miller & Canby* (Rockville)

Paley Rothman* (Bethesda)

Rifkin, Weiner & Livingston* (Bethesda)

Selzer Gurvitch* (Bethesda)

Stein Sperling Bennett De Jong Driscoll* (Rockville)

Tenenbaum & Saas* (Chevy Chase)

4-10 Attorneys in Montgomery County

Goldstein & Russell* (Litigation) (Bethesda)