## LCCI

## L3

## Pearson <br> LCCI Level 3 Certificate in Cost and Management Accounting

(ASE20111)

## SPECIFICATION

First teaching from September 2019

## Edexcel, BTEC and LCCI qualifications

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#### Abstract

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## Acknowledgements

This specification has been produced by Pearson on the basis of consultation with teachers, examiners, consultants and other interested parties. Pearson would like to thank all those who contributed their time and expertise to the specification's development.

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## Introduction

## LCCI qualifications

LCCI qualifications are widely regarded by employers as preparing students for key functions of modern international business. Employers, universities and professional bodies such as the Association of Chartered Certified Accountants (ACCA), the Chartered Institute of Management Accountants (CIMA) and the Institute of Chartered Accountants of England and Wales (ICAEW) recognise them across the world.

This new and engaging range of qualifications has been developed in collaboration with professional bodies, employers and customers. To ensure that the qualifications develop the breadth and depth of knowledge, skills and understanding that students need to be effective employees and that they support progression pathways, we have carried out in-depth, independent consultation.

Pearson LCCI offers a wide range of qualifications; they are available at Levels 1 to 4 across the following subject areas:

- Business
- Financial and Quantitative
- Marketing

Please note: All the qualifications in the LCCI Business and Marketing suites will be retired as of April 2022. The last examination entry date will be February 2022.
This specification is part of the Financial and Quantitative suite of LCCl qualifications.
This qualification replaces the Pearson LCCI Level 3 Certificate in Cost and Management Accounting (601/5169/9).

## Purpose of the specification

This specification sets out:

- the objectives of the qualification
- any other qualification(s) that a student must have completed before taking the qualification
- any prior knowledge and skills that the student is required to have before taking the qualification
- any other requirements that a student must have satisfy before they will be assessed or before the qualification will be awarded
- the knowledge, understanding and skills that will be assessed as part of the qualification
- the method of assessment and any associated requirements relating to it
- the criteria against which a student's level of attainment will be measured (such as assessment criteria).


## Rationale

The Pearson LCCI Level 3 Certificate in Cost and Management Accounting meets the following purpose:

The qualification builds on the Pearson LCCI Level 2 Certificate in Cost Accounting qualification to give students a detailed insight into the Cost and Management Accounting principles and techniques they are likely to encounter in their working lives.

The qualification at level 3 has a practical focus with students applying knowledge to various scenario-based situations. The inclusion of much more detailed Management Accounting techniques allows students to gain a greater breadth and depth of knowledge in this area, opening their progression opportunities to a wider field of specialism.

## Qualification aim

The Pearson LCCI Level 3 Cost and Management Accounting is for students who work in, or want to work in, accounting environments where they will be required to use management accounting techniques which contribute to effective decision making and control.

This qualification provides the student with the skills, knowledge and understanding of cost and management accounting which reflects the keys skills required in business for short and long-term decision making, inventory control, accounting for overheads, working capital management, standard costing and the preparation and control of budgets.

This qualification is trusted and valued by employers worldwide and recognised by universities and professional bodies.

This will enhance their employability prospects in the accounting sector and allow progression to the Pearson LCCI Level 4 Certificate in Management Accounting qualification.

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## Specification at a glance

The Pearson LCCI Level 3 Certificate in Cost and Management Accounting consists of one externally examined paper.

## Title: Pearson LCCI Level 3 Certificate in Cost and Management Accounting

- Externally assessed
$100 \%$ of the
total
qualification

Overview of content

1. Inventory management
2. Short-term decision making
3. Accounting for overheads
4. Budgetary planning and control
5. Working capital management
6. Standard costing and variances
7. Costing methods
8. Long-term decision making
9. Management Information Systems
10.Accounting Systems

Overview of assessment

- One written externally set and marked paper, contributing $100 \%$ of theoverall grade of the qualification
- The examination will be 3 hours
- The examination will consist of 100 marks
- Students will be graded Pass/Merit/Distinction. A result of Fail will be recorded where students do not achieve the required marks for a Pass
- The paper comprises five or six questions
- Students should answer all questions
- Questions comprise short written answer and calculations


## Knowledge, skills and understanding

## Content

To prepare students for the final assessment of this qualification, the following content must be covered.

## 1. Inventory management

| Subject content | What students need to learn |
| :--- | :--- |
| 1.1 Materials and <br> inventory control | Students will need to apply their knowledge and <br> understanding of the following and interpret their <br> findings/results in a business context |
|  | a) The benefits and limitations of inventory management <br> and control |
|  | b) The calculation of the quantity and cost of materials <br> needed to meet the production plan, taking into <br> account process wastage and products rejects |
|  |  |
|  |  |
|  |  |
| rejects |  |

## What students need to learn

h) The calculation of the optimum order quantity which would minimise cost when quantity discounts are available

## 2. Short-term decision making

| Subject content | What students need to learn |
| :---: | :---: |
|  | Students will need to apply their knowledge and understanding of the following and interpret their findings/results in a business context |
| 2.1 Short-term cost behaviour | a) The key terms used in decision making, examples and their definitions: <br> - sunk cost <br> - differential/incremental cost <br> - opportunity cost <br> - avoidable cost <br> - relevant cost |
|  | b) The calculation and use of the high/low method |
|  | c) The calculation of costs per period or unit from fixed, variable, semi-variable or stepped patterns |
|  | d) The effect of time on cost behaviour |
|  | e) The limiting factors within a business |
|  | f) The calculation of the contribution per unit based on a limiting factor, and the product mix which would maximise profits |
|  | g) The calculation of net profit using the optimum product mix |
| 2.2 Break-even analysis | a) The calculation of the contribution/sales (C/S) ratio for a single product and the weighted C/S ratio for a mix of products |
|  | b) The calculation of the break-even point in revenue and/or units for both single-product and multi-product situations |
|  | c) The calculation of contribution, total contribution and total profit or loss |


| Subject content | What students need to learn |
| :---: | :---: |
|  | d) The calculation of the margin of safety in units and revenue and the output required to achieve a targeted profit |
|  | e) The application and assumptions of cost-volume-profit (CVP) analysis in given situations |
|  | f) The construction of the following charts for a single product or multiple products: <br> - conventional break-even <br> - contribution break-even <br> - profit-volume (PV) |
|  | g) The determination of the break-even point and the profit and the margin of safety from a chart |
| 2.3 Marginal and absorption costing | a) The definition and use of the terms 'marginal costing' and 'absorption costing' |
|  | b) The preparation of profit statements applying both absorption and marginal costing (including the over/under absorption of overhead in absorption costing) |
|  | c) Reconciliation of the reported profits between absorption and marginal costing and explanation of the difference |

## 3. Accounting for overheads

| Subject content | What students need to learn |
| :--- | :--- |
| 3.1 Overhead <br> absorption | Students will need to apply their knowledge and <br> understanding of the following and interpret their <br> findings/results in a business context |
|  | a) The meaning and importance of the following terms: <br> allocation, apportionment, re-apportionment and <br> absorption |
|  | b) The allocation of production overheads to production <br> and service cost centres |
|  | c) The apportionment of production overheads to <br> production and service cost centres |



## 4. Budgetary planning and control

| Subject content | What students need to learn |
| :--- | :--- |
| 4.1 Preparation of <br> budgets | Students will need to apply their knowledge and <br> understanding of the following and interpret their <br> findings/results in a business context |
|  | a) The benefits and limitations of preparing budgets |
|  | b) The meaning and importance of the principal budget <br> factor |
|  | The preparation and use of the following budgets <br> $\bullet$ <br> $\bullet$ |


| Subject content | What students need to learn |
| :---: | :---: |
|  | - materials purchases (\$) <br> - direct labour (hours and \$) |
|  | d) The differences between and the implication of fixed and flexible budgets |
|  | e) The preparation and use of a flexed budget. <br> Comparing a flexed budget with actual costs/revenues and calculating the variances |
|  | f) The advantages and disadvantages of flexible budgets |

5. Working capital management

| Subject content | What students need to learn |
| :--- | :--- |
| 5.1 Managing cash <br> flow | Students will need to apply their knowledge and <br> understanding of the following and interpret their <br> findings/results in a business context |
|  | a) The preparation of detailed cash budgets on a monthly <br> or quarterly basis and its benefits when managing cash <br> flow <br> This refers to forecasted cash budgets and not statements <br> of cash flow (IAS7) |
|  | b) The implications of, and ways to deal with, a cash <br> surplus or deficit |
|  | c) The preparation of working capital budgets, in \$ |
|  | d) The calculation of the working capital ratio |
|  | e) The calculation of the working capital cycle, in days |
|  | f) The evaluation of the working capital position |
| g) The reasons why liquidity and cash flow management |  |
| are important for the successful operation of any |  |
| business |  |

## 6. Standard costing and variances

| Subject content | What students need to learn |
| :---: | :---: |
|  | Students will need to apply their knowledge and understanding of the following and interpret their findings/results in a business context |
| 6.1 Calculating variances | a) The meaning and use of the following terms <br> - ideal standard <br> - attainable standard <br> - standard cost |
|  | b) The calculation and application of the standard cost |
|  | c) The calculation of the total direct material variance and analysis of this into the materials price variance and the material usage variances |
|  | d) The calculation of the total direct labour variance and analysis of this into the labour rate variance and the labour efficiency variances |
|  | e) The reasons for material variances and labour variances. Potential relationship between variances |
|  | f) The calculation of total fixed production overhead variance and analysis of this to expenditure and volume variance |
|  | g) The analysis of fixed production overheard variances |
|  | h) Reconciliation of budgeted and actual profit using appropriate variances |
|  | i) Use of given cost variances to calculate standard or actual production costs |

7. Costing methods

| Subject content | What students need to learn |
| :---: | :---: |
|  | Students will need to apply their knowledge and understanding of the following and interpret their findings/results in a business context |
| 7.1 Process costing | a) The purpose of process costing |
|  | b) The preparation of process accounts and profit statements where normal or abnormal losses/gains occur along with their associated scrap values or disposal costs |
|  | c) The meaning and use of joint and by-products |
|  | d) The preparation of normal loss, abnormal loss and abnormal gain accounts |
|  | e) The value of completed production and work-inprogress using equivalent units, and using a First In First Out (FIFO) or weighted average (AVCO) approach |
|  | f) The calculation of the value of by-products |
|  | g) The calculation of joint products apportioning joint costs on the basis of physical units, weight, sales value and net sales value |
|  | h) The interpretation of the results of joint product accounting |

8. Long-term decision making

| Subject content | What students need to learn |
| :--- | :--- |
| 8.1 Investment <br> appraisal | Students will need to apply their knowledge and <br> understanding of the following and interpret their <br> findings/results in a business context |
|  | a) The features of long-term and short-term decision <br> making |
|  |  |
|  |  |

9. Management Information Systems

| Subject content | What students need to learn |
| :--- | :--- |
|  | Students will need to apply their knowledge and <br> understanding of the following and interpret their <br> findings/results in a business context |
| 9.1 The role of <br> Management <br> Information Systems <br> (MIS) in cost and <br> management <br> accounting | a) The benefits of effective management information <br> accurity is maintained when dealing with management <br> securantrols in place to ensure confidentiality and <br> information |

## 10. Accounting Systems

| Subject content | What students need to learn |
| :--- | :--- |
| 10.1 Accounting <br> Systems | Students will need to apply their knowledge and <br> understanding of the following and interpret their <br> findings/results in a business context |
|  | a) The main features of integrated and non-integrated <br> accounting systems |
|  | b) the importance of using control accounts in a non- <br> integrated system |
|  |  |
|  |  |
|  | d) Prepare a profit reconciliation statement in a non- <br> integrated system |
|  | e) The need for a reconciliation in a non-integrated <br> system to maintain accounting systems |

The following skills should be developed throughout the course of study.

| Skills | Students should: |
| :---: | :---: |
|  | a) Calculate and comment on inventory costs and controls |
|  | b) Complete inventory record cards |
|  | c) Understand the key terms used in short term decision making, and their definitions |
|  | d) Apply calculations including the high low method and limiting factors |
|  | e) Understand the terms involved in break-even analysis |
|  | f) Make calculations and apply cost-volume-profit analysis |
|  | g) Calculate and use market and cost based transfer prices |
|  | h) Construct break-even charts |
|  | i) Understand the terms used in marginal and absorption costing |
|  | j) Prepare profit statements applying both absorption and marginal costing |
|  | k) Understand the terms used in overhead absorption |
|  | I) Apply various techniques in overhead absorption |
|  | m) Understand the terms and the purpose of preparing budgets |
|  | n) Prepare both fixed and flexible budgets |
|  | o) Understand the terms used in cash flow management |
|  | p) Prepare working capital and detailed cash budgets |
|  | q) Understand the term and the calculations used in standard costing |
|  | r) Calculate labour, material and overhead variances |
|  | s) Understand relationships between labour and material variances |
|  | t) Understand the terms and the purpose of process costing |


| Skills | Students should: |
| :--- | :--- |
|  | u) Undertake the necessary calculations for process <br> costing |
|  | v) Understand the terms used in investment appraisal |
|  | w) Calculate and apply investment appraisal techniques |
|  | x) Understand the role of MIS in information <br> confidentiality and security |

## Delivery guidance

In delivering this qualification, teachers are encouraged to use a variety of examples and scenarios drawn from the business environment.

Business scenarios and short case studies can be useful when used in small-group work as they give students the opportunity to work with their peers to identify key issues and how they can be addressed. This is particularly useful in developing the skills required when analysing different approaches to specific business contexts. Examinations for this qualification will use the dollar (\$) as standard currency

## Assessment

## Assessment summary

## Pearson LCCI Level 3 Certificate in Cost and Management Accounting

First teaching: September 2019
First assessment: April 2021
Number of series: 6
Overview of content
1 Inventory management
2 Short-term decision making
3 Accounting for overheads
4 Budgetary planning and control
5 Working capital management
6 Standard costing and variances
7 Costing methods
8 Long-term decision making
9 Management Information Systems
10 Accounting Systems
Overview of assessment

- One written externally set and marked paper, contributing 100\% of theoverall grade of the qualification
- The examination will be 3 hours
- The examination will consist of 100 marks
- Students will be graded Pass/Merit/Distinction. A result of Fail will be recorded where students do not achieve the required marks for a Pass
- The paper comprises five or six questions
- Students should answer all questions
- Questions comprise short written answer and calculations
- Calculators may be used in the exam
- Bilingual dictionaries are permitted for use in the exam


## Assessment Objectives

| Students must: |  | \% of <br> qualification |
| :--- | :--- | :--- |
| AO1 | Memorise <br> Recall the facts of cost accounting in business <br> Recall costing terms and definitions <br> Recall costing methods and procedures | 8 |
| AO2 | Perform <br> Record business cost transactions <br> Carry out computations <br> Prepare financial and costing statements | 68 |
| AO3 | Communicate understanding <br> Demonstrate understanding of different costing and <br> management techniques <br> Present and display cost and management data | 10 |
| AO4 | Analyse <br> Compare and analyse costing and management information <br> Interpret cost and management data and information <br> Recognise patterns and correlations <br> Predict consequences | 10 |
| AO5 | Evaluate <br> Weigh up evidence in order to build a reasoned decision <br> Draw conclusions | 4 |

## Performance descriptors

| Grade | Descriptor |
| :--- | :--- |
| Pass | Candidates can recall and demonstrate understanding of basic <br> elementary facts of cost accounting, costing terms and <br> definitions, costing methods, procedures and techniques. <br> Candidates can carry out complex computations and prepare <br> costing and financial statements <br> Candidates can prepare financial and costing statements <br> Candidates can interpret costing and management data and <br> information in order to predict consequences <br> Candidates can draw basic conclusions <br> Decisions and recommendations made with limited supporting <br> evidence |
| Distinction | Candidates can recall, and demonstrate understanding of <br> complex facts of cost accounting, costing terms and definitions, <br> costing methods, procedures and techniques. <br> Candidates can present and display costing and management <br> data in appropriate formats with high precision <br> Candidates can carry out complex, multistage computations and <br> prepare costing and financial statements with precision <br> Candidates can compare and analyse costing and management <br> information, recognising any patterns and correlations in order <br> to predict consequences <br> Candidates can weigh up evidence to build a reasoned judgment <br> and make recommendations |

Performance descriptors may be revised following the first award.

## Entry and assessment information

## Student entry

Details on how to enter candidates for the examination for this qualification can be found at qualifications.pearson.com

The closing date for entries is approximately six weeks before the start of each examination series. Centres should refer to the published examination timetable for examination dates.

## Combinations of entry

There are no forbidden combinations of entry for this qualification.

## Age

Students must be a minimum of 16 years old to be entered for this qualification.

## Resitting the qualification

Candidates can resit the examination for the Pearson LCCI Level 3 Certificate in Cost and Management Accounting.
It is strongly advised that candidates do not register to undertake a resit until they have received the results from their previous examination.

## Awarding and reporting

The Pearson LCCI Level 3 Certificate in Cost and Management Accounting qualification is graded and certificated on a three-grade scale: Pass/Merit/Distinction.

# Access arrangements, reasonable adjustments and special consideration 

## Access arrangements

Access arrangements are agreed before an assessment. They allow students with special educational needs, disabilities or temporary injuries to:

- access the assessment
- show what they know and can do, without changing the demands of the assessment.

The intention behind an access arrangement is to meet the particular needs of an individual student with a disability, without affecting the integrity of the assessment. Access arrangements are the principal way in which awarding bodies comply with the duty under the Equality Act 2010 to make 'reasonable adjustments'.

Access arrangements should always be processed at the start of the course. Students will then know what is available and have the access arrangement(s) in place for assessment.

## Reasonable adjustments

The Equality Act 2010 requires an awarding organisation to make reasonable adjustments where a person with a disability would be at a substantial disadvantage in undertaking an assessment. The awarding organisation is required to take reasonable steps to overcome that disadvantage.

A reasonable adjustment for a particular person may be unique to that individual and therefore might not be in the list of available access arrangements.

Whether an adjustment will be considered reasonable will depend on a number of factors, which will include:

- the needs of the student with the disability
- the effectiveness of the adjustment
- the cost of the adjustment; and
- the likely impact of the adjustment on the student with the disability and other students.

An adjustment will not be approved if it involves unreasonable costs to the awarding organisation, has untenable timeframes or affects the security or integrity of the assessment. This is because the adjustment is not 'reasonable'.

## Special consideration

Special consideration is a post-examination adjustment to a student's mark or grade to reflect temporary injury, illness or other indisposition at the time of the examination or assessment, which has had, or is reasonably likely to have had, a material effect on a candidate's ability to take an assessment or demonstrate their level of attainment in an assessment.

## Further information

Please see the website for further information about how to apply for access arrangements and special consideration.

For further information about access arrangements, reasonable adjustments and special consideration please refer to the JCQ website: www.jcq.org.uk.

## Equality Act 2010 and Pearson equality policy

Equality and fairness are central to our work. Our equality policy requires all students to have equal opportunity to access our qualifications and assessments, and our qualifications to be awarded in a way that is fair to every student.

We are committed to making sure that:

- students with a protected characteristic (as defined by the Equality Act 2010) are not, when they are undertaking one of our qualifications, disadvantaged in comparison to students who do not share that characteristic
- all students achieve the recognition they deserve for undertaking a qualification and that this achievement can be compared fairly to the achievement of their peers.

You can find details of how to make adjustments for students with protected characteristics in the policy document Access Arrangements, Reasonable Adjustments and Special Considerations, which is on our website qualifications.pearson.com

## Candidate malpractice

Candidate malpractice refers to any act by a candidate that compromises or seeks to compromise the process of assessment or which undermines the integrity of the qualifications or the validity of results/certificates.

Candidate malpractice in examinations must be reported to Pearson using a JCQ Form M1 (available at www.jcq.org.uk/exams-office/malpractice). The form can be emailed to pqsmalpractice@pearson.com or can be posted to: Investigations Team, Pearson, 190 High Holborn, London WC1V 7BH. Please provide as much information and supporting documentation as possible. Note that the final decision regarding appropriate sanctions lies with Pearson.

Failure to report malpractice constitutes staff or centre malpractice.

## Staff/centre malpractice

Staff and centre malpractice includes both deliberate malpractice and maladministration of our qualifications. As with candidate malpractice, staff and centre malpractice is any act that compromises or seeks to compromise the process of assessment or which undermines the integrity of the qualifications or the validity of results/certificates.

All cases of suspected staff malpractice and maladministration must be reported immediately, before any investigation is undertaken by the centre, to Pearson on a JCQ Form M2(a) (available at www.jcq.org.uk/exams-office/malpractice). The form, supporting documentation and as much information as possible can be emailed to pqsmalpractice@pearson.com or posted to: Investigations Team, Pearson, 190 High Holborn, London WC1V 7BH. Note that the final decision regarding appropriate sanctions lies with Pearson.

Failure to report malpractice itself constitutes malpractice.
More detailed guidance on malpractice can be found in the latest version of the document General and Vocational Qualifications Suspected Malpractice in Examinations and Assessments Policies and Procedures, available at: www.jcq.org.uk/exams-office/malpractice.

## Language of assessment

Assessment of this specification will be in English only. Assessment materials will be published in English only and all work submitted for examination must be in English only.

## Other information

## Total Qualification Time (TQT) and Guided Learning Hours (GLH)

For all regulated qualifications, we specify a total number of hours that students are expected to undertake in order to complete and show achievement for the qualification - this is the Total Qualification Time (TQT). The TQT value indicates the size of a qualification.

Within the TQT, we identify the number of Guided Learning Hours (GLH) that a centre delivering the qualification needs to provide. Guided learning means activities that directly or immediately involve tutors and assessors in teaching, supervising, and invigilating students, for example lectures, tutorials, online instruction and supervised study.

As well as guided learning, there may be other required learning that is directed by tutors or assessors. This includes, for example, private study, preparation for assessment and undertaking assessment when not under supervision, such as preparatory reading, revision and independent research.
TQT and guided learning hours are assigned after consultation with users of the qualifications.

This qualification has a TQT value of 200 and a GLH of 160.

## Student recruitment

Pearson follows the JCQ policy concerning recruitment to our qualifications in that:

- they must be available to anyone who is capable of reaching the required standard
- they must be free from barriers that restrict access and progression
- equal opportunities exist for all students.


## Prior learning and other requirements

There are no formal entry requirements for this qualification.
Students may be studying in a local language but the assessment will be in English. Pearson recommends students have B1 level of English on the Common European Framework of Reference (CEFR). This will support access to the assessment materials and be able to communicate responses effectively.

Pearson's Recognition of prior learning policy and process document can be found at qualifications.pearson.com/policies

## Progression

LCCI qualifications are designed to allow students to pursue different routes as outlined below.

## Enter a chosen field of work, pursue a promotion, or change their field of work

The Pearson LCCI Level 3 Certificate in Cost and Management Accounting will support progression into employment, for example, into a junior accountant or cost accounting role within a large company's finance department.

Using appropriate internal processes, centres must ensure they choose the most appropriate qualification level for their learners' needs.

## Progress to further study, such as the next LCCI level or externally with a professional body or education provider

This qualification allows progression to LCCI Level 4 accounting qualifications, such as the Pearson LCCI Level 4 Certificate in Financial Accounting (VRQ), as well as qualifications across the LCCI suites. Completing different LCCI qualifications could potentially lead to gaining an LCCI Diploma. Please refer to the 'Exemptions' section of this specification for information on recognition from external providers, or the latest LCCI Information Manual for more information about Diplomas.

## Exemptions

We are continuously gaining new and updated exemptions for our LCCI qualifications from professional bodies and organisations. For the latest list of agreements, and to check this specific qualification, please visit the Pearson LCCI website: https://qualifications.pearson.com/en/qualifications/lcci/progress-with-Icci.html

## Codes

This qualification is approved by Ofqual and meets the Ofqual General Conditions for inclusion on the Register of Regulated Qualifications. The Qualification Number (QN) is: 603/5079/9.

The subject code for Pearson LCCI Level 3 Certificate in Cost and Management Accounting is: ASE20111. The subject code is used by centres to enter students for a qualification. Centres will need to use the entry codes only when claiming students' qualifications.

## Support, training and resources

## Training

Pearson offers support and training to teachers on standard of delivery and preparing students to meet the assessment requirements.

## Specifications, Sample Assessment Materials and Teacher Support Materials

The Pearson LCCI Level 3 Certificate in Cost and Management Accounting Sample Assessment Materials document (ISBN 9781446961117) can be downloaded from qualifications.pearson.com/lcci

To find a list of all the support documents available please visit qualifications.pearson.com/lcci

## Appendix 1: Glossary of International Accounting Standards terminology

The following is a glossary of the comparison between the International Accounting Standards (IAS) terminology and the UK GAAP (Generally Accepted Accounting Practice in the UK) terminology. IAS terminology is used in the content of the LCCI financial and quantitative suite of qualifications but not all terms are present in all levels of the qualifications.

Centres should be aware that these terms are also referred to as International Finance Reporting Standards (IFRS), in certain contexts within the industry, however, the definitions and meaning remain the same.

| IAS terminology | Previously used UK GAAP terminology |
| :--- | :--- |
| Financial statements | Final accounts |
|  |  |
| Statement of profit or loss and <br> other comprehensive income | Trading and profit and loss account |
| Revenue | Sales |
| Raw materials/ordinary goods <br> purchased | Purchases |
| Cost of sales | Cost of goods sold |
| Inventory | Work in progress |
| Work in progress | Gross profit |
| Gross profit | Sundry expenses |
| Other operating expenses | Sundry income |
| Allowance for doubtful debt | Interest receivable |
| Other operating income | Interest payable |
| Investment revenues/finance income | Net profit |
| Finance costs |  |
| Profit for the year before tax or after <br> tax | Retained earnings balance |


| Statement of changes in equity (limited companies) | Appropriation account |
| :---: | :---: |
| Statement of financial position | Balance sheet |
| Non-current assets | Fixed assets |
| Property | Land and buildings |
| Plant and equipment | Plant and equipment |
| Investment property | Investments |
| Intangible assets | Goodwill etc |
| Current assets | Current assets |
| Inventory | Stock |
| Trade receivables | Debtors |
| Other receivables | Prepayments |
| Cash and cash equivalents | Bank and cash |
| Current liabilities | Current liabilities/creditors: amounts due within 12 months |
| Trade payables | Creditors |
| Other payables | Accruals |
| Bank overdraft and loans | Loans repayable within 12 months |
| Non-current liabilities | Long term liabilities/creditors: amounts falling due after 12 months |
| Bank (and other) loans | Loans repayable after 12 months |
| Capital or equity | Capital |
| Share capital | Share capital |
| Statement of cash flows | Cash flow statement |


| Other terms |  |
| :--- | :--- |
| Inventory count | Stock take |
| Carrying value | Net book value |

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