

**Accounting/Finance**

Baker Tilly Virchow Krause, LLP  
BB&T Capital Markets  
BKD CPAs Advisors  
Cain Brothers  
CliftonLarsonAllen LLP  
Lancaster Pollard  
Marcum (formerly Known Frost, Ruttenberg & Rothblatt),  
Plante Moran  
Polaris Group  
RSM US, LLP  
Wipfli LLP  
Ziegler

**Advertising**

Davis Harrison Dion  
GlynnDevins  
Retiring by Design & Solutions Advisors  
Stevens & Tate Marketing

**Architecture**

AG Architecture  
ARCH Consultants, Ltd.  
BLDD Architects, Inc.  
BSA LifeStructures  
C.C. Hodgson Architectural Group  
Farnsworth Group, Inc.  
Harley Ellis Devereaux  
Hooker DeJong, Inc.  
Jensen & Halstead, Ltd  
Perkins Eastman

**Banking**

Fifth Third Bank

**Bathing Systems**

Best Bath Systems

**Billing Services**

Mix Solutions, Inc.

**Computer/Data Management/Software**

CARDWATCH Licensing LTD.  
Caremerge  
EHealth Data Solutions  
Lyon Software  
MatrixCare

Medtelligent  
Onshift  
Panasonic  
Parasol Alliance  
PC Connection  
PointClickCare  
ProviNET Solutions  
WDM Computer Services, Inc.

**Construction**

Certapro Painters  
Henry Bros. Company  
Hoffman Planning, Design & Construction, Inc.  
Joseph J. Duffy Company  
Leopardo Construction  
Menold Construction & Restoration  
Pepper Construction Company  
RT-1 Universal Restoration Services  
Skender Construction Company  
Walsh Construction  
Weis Builders, Inc.  
zumBrunnen, Inc.

**Consulting**

ARCH Consultants, Ltd.  
Aspire Consulting Partners, Inc.  
Cantata Business Performance Services  
Comfort Designs, A Praxis Brand  
Elderwerks  
LCS  
Management Performance Associates, Inc.  
Merchants Information Solutions, Inc.  
Nutrition Care Systems  
Pathway Health Services Inc.  
Plante Moran Living Forward  
Richter Healthcare Consultants  
Sawgrass Partners  
Weyrauch Consulting LLC

**E-Learning for Staff Training/Development**

Novo Nordisk

**Electronic Medical Records**

HealthMEDX, Inc.

**Engineering**

Waldman Engineering Consultant Inc.

**Facility Management**

Gardant Management Solutions  
LCS  
Presence Life Connections  
Robert Cottingham Property Management Co.

**Fire Safety/Prevention**

Red Hawk Fire & Security

**Flooring**

Forbo Flooring Systems

**Food Management/Food Service**

A'viands Food & Services  
Ceres Food Group, Inc.  
Gordon Food Services  
Nutrition Care Systems  
Sodexo Seniors  
Sysco Chicago, Inc.  
Unidine Corporation

**Furniture**

Holsag Canada  
Tee Jay Service Company, Inc.

**Group Purchasing**

Samaritain Alliance, LLC  
Value First

**Insurance**

Arthur J. Gallagher & Co.  
Assurance Agency, Ltd.  
BlueCross Blue Shield of Illinois  
Cigna-Healthspring  
IlliniCare Health  
NHRMA Mutual Insurance Company  
Trinity Risk Solutions RRG  
Willis of Illinois, Inc.

**Interior Design**

JRI Interior Design  
Jensen & Halsted, LLC  
BSA Lifestructures

**Landscape Services**

Balanced Environments, Inc.

**Legal Services**

Arnstein & Lehr LLP  
Chuhak & Tecson, P.C.  
Hinshaw & Culbertson LLP  
Nixon Peabody  
Polsinelli  
Smith, Hemmesch, Burke & Brannigan

**Medical Products & Services**

AdvaCare Systems, Inc.  
Alco-Sales & Service Co.  
All-Stat Portable  
BioTech X-ray  
EarlySense, Inc.  
Gentell  
Global Recruiters of Wheaton  
Great Lakes Caring Home Health  
McKesson  
Medline Healthcare  
Mobilex USA  
NICL Laboratories  
Preferred Podiatry Group  
PrimeSource  
Professional Medical Supply, Inc.

**Marketing**

Ivy Marketing Group, Inc.  
SeniorHousingNet, part of Move  
Senior Blue Book  
Stevens & Tate Marketing  
TypeCase Marketing Resource, Inc.

**Pest Control**

First Illinois Systems, Inc.  
McCloud Services  
Smithereen Pest Management

**Pharmaceutical**

In Touch Pharmaceuticals  
Eli Lilly and Company

**Pharmacy Services**

Forum Extended Care Services  
Green Tree Pharmacy  
Medication Management Partners LLC  
OmniCare, Inc.  
Oregon Healthcare Pharmacy Services, Inc.  
PharMerica

Rxperts Pharmacy of Chicago  
Symbria RX

In Sync Systems  
Sound Inc.

**Rehabilitation/Therapy Services**

Aegis Therapies  
Alliance Rehab (A Symbria Company)  
Community Physical Therapy & Associates  
Consonus Healthcare  
HealthPRO Rehabilitation  
Infinity Rehab  
Legacy Healthcare Services  
Select Rehabilitation  
Simply Rehab, LLC  
Wellness Healthcare Partners

**For Business Member descriptions, see below.**

**Resident Care and Personal Products & Services**

Resident Salon Services  
American X-Ray Services, LLC

**Safety**

Accurate Biometrics  
Contech MSI Co.

**Survey/Evaluation Services**

InQ (A Symbria Company)

**Telecommunication**

In Sync Systems, Inc.

**Transportation**

Best Bus( Zimmerman Enterprises, Inc).  
Caritas Vehicle Services  
Midwest Transit Equipment, Inc.  
Southern Bus & Mobility

**TV Systems**

Senior TV

**Utilities**

Air Comfort  
Nania Energy

**Wellness Programs & Equipment**

HUR for Lifelong Living

**Wireless Communications**

Cornell Communications, Inc.  
Heart Technologies Inc.

**A'viands Food & Services Management**

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Website: [www.aviands.com](http://www.aviands.com)

Beginning Every Day From Scratch! A'viands specializes in providing outstanding, professional dining and nutritional services to Assisted and Independent Senior Living, Hospitals and Long Term Care customers. We focus on finding innovative and real dining solutions for today's healthcare environment with healthy choices and cost saving initiatives.

**Accurate Biometrics**

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Website: [www.accuratebiometrics.com](http://www.accuratebiometrics.com)

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Website: [www.advacaresystems.com](http://www.advacaresystems.com)

JCAHO providers of specialty medical equipment. Products include low airloss mattresses, Bariatric equipment, Respiratory equipment and Broda chairs. Other services include Wound Care Consulting.

**Aegis Therapies**

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Aegis Therapies is a premier provider of physical, occupational and speech therapies. We offer inpatient and out patient services in nursing homes, assisted living centers, home health agencies and hospitals. Our core business is geriatric rehabilitation, treating traditional nursing home residents as well as nontraditional residents with age-related conditions.

**AG Architecture**

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AG Architecture continues a 35 year history of providing complete architectural & engineering design services for all levels of senior housing, from free standing AL/memory support to full CCRC, this endeavor is the primary focus of our practice serving a national base of new and repeat clients.

**Air Comfort ★**

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Air Comfort is a recognized leader in the HVAC Market, Providing design and installation of new equipment, retrofits of existing systems and comprehensive maintenance programs and energy services.

**ALCO-Sales & Service Co.**

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Alco Sales & Services Co. is a leading supplier of medical equipment, and parts. We represent over 275 manufactures including Hill-Rom, Stryker, Invacare, and our own Alco classic wheelchairs with an industry leading warranty. Alco has over 60 years of experience in the healthcare industry.

**All-Stat Portable**

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Website: [www.allstatportable.com](http://www.allstatportable.com)

All-Stat Portable has been a proud provider of mobile imaging services in Illinois since 1978. Our goal has always been to provide the highest level of quality and accuracy for our customers. With 99% accuracy of interpreting images, All-Stat Portable is a name our customers can trust.

**Alliance Rehab (A Symbria Company)**

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**American X-Ray Services, LLC**

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Website: [www.AmericanX-RayServices.com](http://www.AmericanX-RayServices.com)

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**Arnstein & Lehr LLP**

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Arstein & Lehr LLP is a full service law firm. Our Health Care department provides extensive services to long-term care facilities, hospitals, and other health care facilities for certificate of need, regulatory, and transactional legal services.

**ARCH Consultants, Ltd. ★**

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Architectural consultants providing program management development advisory support for senior living projects through owners representation. ARCH provides facility assessment and construction consulting.

**Arthur J. Gallagher & Co ★**

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Gallagher provides Risk Management and benefit solutions including claims and loss control services. Gallagher is one of the largest brokerage firms in the world with Healthcare being a dominant niche.

**Aspire Consulting Partners, Inc.**

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A research-driven firm that co-produces solutions to maximize client impact. Areas of focus include: Governance, Strategy, Leadership, Culture, Talent, Business Intelligence & Process Management.

## **Assurance Agency, Ltd.** ★

Marty Butler

One Century Centre

1750 E Golf Rd.

Schaumburg, IL 60173

Phone: (888) 429-0999

Fax: (847) 440-9126

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Website: [www.assuranceagency.com](http://www.assuranceagency.com)

Assurance Agency, Ltd. has consistently been ranked among the top 100 insurance brokers in the U.S. With over 20 years of experience working with long term care facilities and more than 500 clients in the industry, Assurance offers expertise in all lines of insurance, employee benefits and risk management.

## **Baker Tilly Virchow Krause, LLP**

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We offer comprehensive accounting and advisory services to senior living providers, assistance with regulatory filings; audit and tax services; clinical advisory services; financial planning and feasibility studies; HIPAA advisory services; home and community based services, information technology and security services, managed care contracting services; Medicare and Medicaid cost reporting; operational assessments; strategic planning; and transaction advisory services. Connect with our professionals at [bakertilly.com](http://bakertilly.com).

## **Balanced Environments, Inc**

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Commercial landscape contractor serving the Greater Chicago metropolitan area. Our company offers a full spectrum of specialized services among which annual landscape management programs, seasonal color, tree care, turf management, irrigation landscaping and more.

## **BB&T Capital Markets**

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BB&T Capital Markets provides investment banking and financial advisory services to the senior living industry.

## **Best Bath Systems**

Shanel Harris, Sales Support

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Coldwell, ID 83605

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Website: [www.best-bath.com](http://www.best-bath.com)

Leading manufacture of walk-in showers and jetted tubs for people with all abilities for both commercial and residential projects.

## **Best Bus Sales**

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Best Bus Sales is full-service facility that sells leases and services buses and vans, along with providing a complete line of parts, accessories and extended warranties. Our facility employs ASE-certified mechanics and body shop technicians. Signs Plus is our in-house graphics department to detail anything from signs to vehicles.

**BioTech X-ray, Inc.**

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Website: [www.biotechxray.com](http://www.biotechxray.com)

Biotech X-ray provides quality diagnostic X-ray, Ultrasound and Doppler exams at the patient's bedside reducing their need of hospitalization. Our EHR technology makes ordering and reporting simple either connecting to your current system or by viewing ours online at [biotechxray.com](http://biotechxray.com).

**BKD LLP (Formerly Wolf & Company LLP)**

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Wolf & Company offers an extensive array of accounting, business and financial advisory services to senior care providers. Specialized services include business valuations, investment management, and employee benefit plan design and administration. Accounting, cost reporting, management, operational and technology consulting services are provided through our healthcare services group.

**BLDD Architects, Inc.**

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Website: [www.bldd.com](http://www.bldd.com)

BLDD is an architectural and interior design firm. We work with clients who want inspiring buildings that feel like home, and generate waiting lists. From Chicago to Carbondale to the Quad Cities and beyond, we share our creativity to implement Culture Change.

**BlueCross Blue Sheild of Illinois**

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**BSA LifeStructures**

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BSA LifeStructures is a multi-disciplinary design and engineering firm, with experienced professionals to support the Senior Living specific market. BSA LifeStructures delivers outstanding projects that are on-time and on-budget, following proven metrics. BSA LifeStructures offers our clients a full-breadth of design services nationwide, including master planning, architecture, engineering, interior design, medical equipment planning, landscape design and furniture and finishes procurement and installation.

**C.C. Hodgson Architectural Group**

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C.C. Hodgson Architectural Group is a national architecture, planning, interiors, and environmental graphics firm embracing fresh thinking, innovative design and a collaborative approach to serving client needs.

**Cain Brothers**

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Website: [www.cainbrothers.com](http://www.cainbrothers.com)

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### **Cantata Business Performance Services**

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### **CAREMERGE**

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Caremerge helps senior care providers get better operational insight, improve staff efficiency, engage families and establish higher level of trust, and most importantly prepare providers

with the coordinated care models like ACOs, MCOs and Bundled Payments.

### **Caritas Vehicle Services**

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Founded in 1997 as a division of Fleet Services, Caritas Vehicle Services ("CARITAS") exclusively services the fleet management needs of Religious and Mission-based nonprofit institutions. CARITAS provides all aspects of fleet vehicles services including strategic planning, vehicle acquisition and disposition, financing/leasing, managed maintenance and emergency roadside assistance, fuel cards and overall administration.

### **Ceres Food Group, Inc**

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Website: [www.ceresfood.com](http://www.ceresfood.com)

Ceres Food Group provides customized dietary support services- from consulting to complete food service management.

### **Certapro Painters**

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Website: [www.palatine.certapro.com](http://www.palatine.certapro.com)

Certapro Painters services radiate from our professional Certainty Service System, a set of procedures and principles that encompass our experience painting in healthcare settings. You'll come to understand this is a different kind of painting company, one that combines superior service and beautiful painting solutions for your facility.



**Chuhak & Tecson, P.C.**

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Chuhak & Tecson is a law firm counseling clients on compliance with HIPAA security and privacy rules; tax exempt and bond financings; corporate compliance matters; corporate reorganization; architect, construction, resident and other agreements. Executive compensation, negotiating joint venture, affiliation, management and asset purchase agreements.

**Cigna-HealthSpring**

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Website: [www.cignahealthspring.com](http://www.cignahealthspring.com)

Cigna-HealthSpring, part of Cigna Corporation, is a leading health service company committed to helping Medicare and Medicaid beneficiaries live healthier, more active lives through personalized, affordable and easy-to-use health care solutions. In 2014, Cigna-HealthSpring will begin participating in the Medicare-Medicaid Alignment Initiative (MMAI) and Integrated Care Program (ICP) in the Greater Chicago area.

**CliftonLarsonAllen** ★

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Website: [www.CLAconnect.com/seniorliving](http://www.CLAconnect.com/seniorliving)

CLA is a Top 10 professional services firm providing deep industry experience and knowledge. Services to senior living organizations include assurance, tax and reimbursement services. Specialty consulting services include strategic and capital planning; operations consulting; feasibility and market demand studies; risk assessments; IT services; and other industry specific services.

**Comfort Designs, A Praxis Brand**

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Website: [www.comfortdesignsbathware.com](http://www.comfortdesignsbathware.com)

Comfort Designs is the first seamless solid surface bathing fixture company dedicated to meet the needs of people with all abilities. Our integral trench drain design is the ultimate in water containment and introduces smart new technologies to meet the challenges of ADA.

**Community Physical Therapy & Associates**

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Website: [www.cptrehab.com](http://www.cptrehab.com)

CPT provides physical, occupational, speech and wellness services in all settings of the continuum including independent, assisted and skilled nursing settings throughout the greater Chicagoland area. In addition to patient care, CPT provides management and CEU accredited clinical education programming for all staff.

**Consonus Rehab**

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Website: [www.consonushealth.com](http://www.consonushealth.com)

With more than 20 years of experience, Consonus Healthcare provides rehabilitation, pharmacy and consulting services to the long term care industry. Always passionate about the industry, Consonus has a proven track record of helping facilities more efficiently meet regulatory demands while always keeping resident health and fiscal responsibility at the forefront.

**Contech MSI Co.**

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Contech-MSI is a Chicago area business that services fire alarm, sprinkler, fire pumps and other life safety systems. Our goal is to be your single source provider for your life safety equipment. We provide testing, inspections, sales, service and installation.

## **Cornell Communcations, Inc** ★

Jerel Johnson, CEO

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Cornell, the expert in Nurse Call, provides systems for Independent, Assisted and Skilled Care. Interested in reducing call response time and increasing resident and family satisfaction? Inform our new touchscreen, handset based product, adds text and talk communication, locates mobile residents and allows you to tabulate the actual services provided.

## **Davis Harrison Dion**

Sue Harrison, Partner

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Chicago, IL 60601-4109

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Email: [sueh@dhdchicago.com](mailto:sueh@dhdchicago.com)

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Davis Harrison Dion, Inc., provides innovative marketing programs to clients in senior living and other markets. Special skills include brand development through strategic use of communications. Building on sound marketing strategy, DHD employs creative messaging and delivery to reach prospects through media advertising, direct mail, selling materials, and special events. DHD is an established company with a 25+ year history of success.

## **EarlySense, Inc.**

Maayan Wenderow, Director of Marketing

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EarlySense provides Continuous and Contact-Free monitoring of Heart Rate, Respiratory Rate and Motion for Early Detection of Patient Deterioration, Fall Prevention and Pressure Ulcers Prevention. EarlySense's real time delivery of actionable data empowers the medical staff to identify potentially critical situations and reduce adverse events as well as the risk of pressure ulcers and patient falls. After monitoring over a million patients, results show 40% -70% improvements in these categories as well as very compelling return on investment.

## **eHealth Data Solutions**

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eHDs Web-based analytics enhance performance and support quality improvement using evidence based data. eHDs analytics increase productivity, improve MDs accuracy and survey readiness, optimize revenue potential, and reduce risk. CAREWATCH®, RISKWATCH®, and UBWATCH® enables organizations to make the correction between better data and better care.

## **Elderwerks**

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Elderwerks, free service providing senior housing options based on the personal information provided to us. We refer families to appropriate communities and other professionals. Person-centered referrals ensure the senior views communities they would like to live in. We offer free CE's for nurses, social workers and nursing home administrators.

## **Eli Lilly and Company**

Meg M. Koch

Lilly Corporate Center

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Lilly has been a global leader in diabetes care since 1923, when we introduced the world's first commercial insulin. Today, through research and collaboration, a broad and growing product portfolio, and a continued commitment to providing real solutions, we strive to make life better for people affected by diabetes.

#### **Farnsworth Group, Inc.**

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Full-service architecture and engineering firm specializing in the design of homelike environments for the elderly, including all ranges of skilled care, assisted living and independent living facilities. Midwest offices located in Bloomington, Champaign, Effingham, Peoria, Pontiac and Shorewood, Illinois and St. Louis, Missouri.

#### **Fifth Third Bank**

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Website: [www.53.com](http://www.53.com)

Develop and deliver innovative products, programs and services designed to optimize the effectiveness of organizations serving seniors.

#### **First Illinois Systems, Inc.**

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Website: [www.firstillinoisystems.com](http://www.firstillinoisystems.com)

FISI is a specialized Pest Control Company for the health care industry, which includes Hospitals, Retirement & Nursing Homes,

Museums, etc. Assisted Living residents require particular type of interaction, which our service provides. We utilize a least toxic approach and all of our FT representatives are degreed in Bio- Science.

#### **Forbo Flooring**

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Forbo Flooring Systems is a leading global player in high-quality, commercial floor coverings & total solution flooring projects that include Linoleum, Vinyl, Luxury Vinyl Tiles, Flocked Flooring Carpet Tiles and Needlefelt. With a market share of over 65% Forbo is world leader in linoleum which is sold in rolls as well as modular tile formats. For more information on the Group Structure, Executive Board and key figures of Forbo, please refer to the group website.

#### **Forum Extended Care Services**

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Forum provides the highest quality pharmacy services for the continuum of long-term care. Accredited and open 24/7/365, Forum combines unmatched processes and a state-of-the-art facility with personalized attention to fill your facility's needs. Maybe that's why we're often copied, but never equaled. Contact us today at (800) 447-7108 or [info@forumpharmacy.com](mailto:info@forumpharmacy.com)

#### **Gardant Management Solutions (formerly BMA Management Ltd)**

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Gardant Management Solutions specializes in the development and operations of housing and services for older adults & 24-64 years of age with physical disabilities, including supportive living facilities that provide an affordable assisted lifestyle for all incomes. Our products and services are tailored to each specific partner, location and budget.

## **Gentell**

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At Gentell, we make it better. We help you heal wounds, and we make better wound and skin care products. our comprehensive wound management system includes state of the art products plus wireless tablets, smart phone apps, and clinical education.

## **Global Recruiters of Wheaton**

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Website: [www.grnwheaton.com](http://www.grnwheaton.com)

Global Recruiters of Wheaton is an executive search firm servicing the senior living industry. We recruit at both the corporate headquarters level as well at the individual community level. We have been in business for nine years and have completed assignments nationwide.

## **GlynnDevins** ★

Sarah Chaney, Administrator Assistant/Business  
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Website: [www.glynndevins.com](http://www.glynndevins.com)

GlynnDevins is the nation's premier marketing and advertising agency serving senior living communities and their development and management partners. Our extensive experience in senior living has given us the proficiency to create our own metrics-based planning process. We design marketing and

communications programs proven to build a community's lead base while supporting sales.

## **Green Tree Pharmacy** ★

Paula Hollingsead, Pharmacy Sales Manager  
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Website: [www.greentreepharm.com](http://www.greentreepharm.com)

For over 25 years Green Tree Pharmacy has been a leading independent provider of long term care pharmacy services throughout Illinois. Currently servicing over 70 long term care and assisted or supportive living facilities, we pride ourselves in having the flexibility to offer customized policies, procedures and programs to meet each facility's specific needs and interests. We also provide consulting pharmacists, IV services, our own efficient drivers and, like the national chains, the latest in pharmacy software and dispensing technology.

## **Gordon Food Services**

Gaylan Stielow, Healthcare Chain Manager  
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Gordon Food Services is a 100 year-old, family- owned, full- line foodservice distributor offering a complete product line for housekeeping and materials management needs. Foodservice value-added services include an on-site USDA lab, and the nutrition resource center. (NCR) – a staff of registered dietitians that support menu and food safety awareness programs.

## **Great Lakes Caring**

Lisa Skopick, RN  
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Great Lakes Caring Home Health and Hospice is one of the most trusted and highest ranked (Medicare.gov) providers of home health, palliative and hospice care to over 7,000 patients in the Midwest. Our advanced technologies and innovative care

services, drives 4,000-plus loyal physicians to entrust us with their patients' care.

## **Harley Ellis Devereaux**

Susan F. King

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Harley Ellis Devereaux offers a broad range of facilities and real estate related services from strategic consulting to implementation to ongoing facilities management. Our Life Enhancement studio is recognized as a leader in design for senior living experience and is known for delivering exceptional service, quality and innovation.

## **HealthMEDX, Inc.**

Denise Johnson, Trade Show Coordinator

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The HealthMEDX Vision solution provides an integrated, clinical and financial EMR and CRM across the entire LTPAC care continuum including: Long-term Care, Rehab, Homecare, and Hospice. The SaaS based architecture supports interoperability with hospitals, physicians and payers to address readmission management and care coordination challenges across the care continuum.

## **HealthPRO Rehabilitation (formerly The Comprehensive Group)**

Julie Bringas, Directory Marketing /Business Development

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HealthPRO Rehabilitation is a therapy management company with a proven track record of helping providers optimize clinical and financial outcomes and achieve compliance through both in-house and contract therapy management models.

## **Heart Technologies Inc.**

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Heart Technologies is the leading Healthcare Technology Integration and Consulting Organization in Illinois. Heart provides technology solutions for the continuum of healthcare. These solutions include Telecommunication, Life Safety, Security, Network and Wireless Technologies.

## **Henry Bros. Company** ★

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Henry Bros. Co. is a full service Construction Manager/General Contractor providing a complete range of pre- construction and construction services.

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Hinshaw is a national law firm headquartered in Chicago. They offer a full-service practice, with an emphasis in litigation, corporate and business law, environmental, labor and employment law, professional liability defense, and wealth preservation and taxation matters. Hinshaw attorneys provide services to a range of for-profit and not-for-profit clients in industries that include construction, financial services, health care, insurance, legal, manufacturing, real estate, retail and transportation.

## **Hoffman Planning, Design & Construction, Inc.**

Scott Pigeon, Director of Marketing

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Website: [www.hoffman.net](http://www.hoffman.net)

We make a positive impact on people's lives and their environment by providing creative ideas and responsible solutions. Through our unique TPMg process, we help ensure success in planning, design, construction of projects from conception to completion by integrating delivery of services, centralizing accountability, and emphasis on sustainability.

### **Holsag Canada**

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Holsag Canada is a privately owned manufacturer of quality commercial hardwood seating. Transform your Senior Living spaces into inviting environments for residents and their families. Our dining room seating includes many different styles ranging from traditional or a more contemporary look. Our stacking and folding models are perfect for your activity room. Our high back, flex back models are ideal for the resident room. Our in-line wheel and castor options allow for extra mobility, while maintaining exceptional comfort and stability for the resident. Providing stability, comfort and confidence to those who need it the most, while maintaining style is paramount to us.

### **Hooker DeJong, Inc.**

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HDJ is a full service architectural, engineering and planning firm. As long-term care and senior housing experts, our team works to create neighborhoods that encourage privacy, purpose, dignity, and compassion. While being very mindful of regulatory constraints, our architects design to overcome the traditional barriers of the "institution."

### **HUR For Lifelong Living**

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Train and track customers on the go. HUR SmartTouch is the only exercise equipment with pneumatic resistance and RFID technology specifically designed with 50+ wellness in mind. HUR is dedicated to providing the best exercise equipment for preventive, rehabilitative, and resistance training.

### **IlliniCare Health**

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IlliniCare Health is a Managed Care Organization contracted to serve Illinois members through the Medicaid Integrated Care Program, Family Health Plan, and Medicare/Medicaid Alignment Initiative. IlliniCare Health has the expertise to work with our members to improve their health status and quality of life through health and wellness promotion.

### **In Touch Pharmaceuticals**

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In Touch Pharmaceuticals provides pharmaceutical services and systems to meet the unique needs and goals of skilled nursing facilities, assisted living facilities, correctional facilities and MRDD homes. Our services are focused on excellent customer service, reducing hospital readmissions, cost control, compliance support and more.

### **Infinity Rehab**

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Infinity Rehab is a leading provider of sub-acute rehab programs in 9 states. We are currently servicing over 175 post acute rehab, nursing home, retirement communities and home health operations. Formed in 1999 we specialize in providing clinical, evidence based, physical therapy, occupational therapy, and 9.5

**In Sync Systems, Inc.**

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Website: [www.in-syncsystems.com](http://www.in-syncsystems.com)

"In Sync Systems specializes in installing business telephone systems, access control systems, low voltage wiring, CCTV cameras and nursing calls. We have been providing our healthcare customers with high quality business solutions and services at the lowest prices for over 25 years."

**InQ (A Symbria Company)**

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Harnessing the power of data to enable post-acute and senior living providers to better serve residents and drive competitive advantage. As a member of LeadingAge Illinois, receive free resident satisfaction survey analysis!

**Ivy Marketing Group, Inc.**

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Ivy Marketing Group is a full service public relations, advertising and marketing communications firm specializing in senior housing. For over a decade, Ivy has showcased clients unique qualities to media consumers and their constituents with marketing communications, planning and branding strategies through graphic design, copy writing and implementation services.

**Jensen & Halstead, Ltd/Studio One Design**

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Website: [www.jensenandhalstead.com](http://www.jensenandhalstead.com)

Jensen & Halstead Ltd. is a full service Chicago-based architectural firm known for a history of innovation in the design of senior living and healthcare facilities. We approach each project with a fresh desire to achieve the optimum solution. Every step of the way, the firm gives its full professional attention to the three most fundamental elements of architecture: cost, function and aesthetics.

**Joseph J. Duffy Company**

Joseph R. Beuttas  
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Website: [www.jlduffy.com](http://www.jlduffy.com)

Joseph J. Duffy Co. professionalism in the multifamily construction market, experience, knowledge it takes to serve the client's needs in Senior Housing: Independent, Assisted, Affordable/Supportive Living, Market Rate, Skilled Nursing. As a team player with the Client, Architects, Consultants insuring an affordable quality building, preserving your esthetic & functional requirements.

**JRI Interior Design**

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JRI Interior Design provides a comprehensive package of services, including initial consultation, budget preparation, space planning, interior design, project management, procurement and implementation. Our goal is to make a difference in the lives of residents, families, friends and staff by creating Individualized Creative Solutions.

## **Lancaster Pollard**

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Lancaster Pollard helps health care, senior living and housing providers expand and improve their services by providing a full range of investment banking, mortgage banking and investment advisory solutions.

## **Legacy Healthcare Services**

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Legacy Healthcare Services, Inc provides Physical Therapy, Occupational Therapy, Speech / Language Pathology and Wellness services in all areas of the post-acute setting. Legacy Healthcare is one of the largest therapist owned and operated corporations in the country, with over 100 years of experience in therapy and management in the senior care arena.

## **LCS ★**

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The LCS Family of Companies serve over 30,000 residents in 31 states and focus on strategic planning, development, operations management, and marketing and sales management for continuing care retirement communities (CCRCs) and senior

living communities, home health care and companion services, insurance, and national purchasing consulting services.

## **Leopardo Construction**

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As one of the nation's contractor's Leopardo has amassed an impressive portfolio that spans every level of senior care, including independent living, assisted living and skilled nursing. Our team of experts has a proven track record in new construction, renovations, additions, and we understand the many sensitivities associated with working in occupied spaces with a mission to passionately pursue construction excellence. Leopardo strives to maximize our clients investment and keep residents and staff happy.

## **Lyon Software**

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Website: [www.lyonsoftware.com](http://www.lyonsoftware.com)

For more than 30 years our promise at Lyon Software and our passionate commitment has been to provide the best possible tracking and reporting social accountability software and service. We understand how important it is for our clients to demonstrate how they are improving and impacting the communities they serve.

## **Marcum LLP ★**

Steve Lavenda, Partner

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Clients rely on Marcum's expertise in healthcare and NFPs to improve operations and bottom line. From accounting, audit, tax, Medicare and Medicaid cost-reporting, clinical and



reimbursement services, regulatory and operational consulting, to webinars and workshops, we provide innovative solutions to help meet your goals.

## **Management Performance Associates, Inc.**

Michael Scavotto, President

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Website: [www.healthcareperformance.com](http://www.healthcareperformance.com)

MPA has been improving healthcare performance since 1995. MPA's diverse team of healthcare experts helps long term care providers meet the strict and ever-changing criteria for compliance programs, while improving operations. MPA also helps providers succeed with turnaround and continuing management services. Strategic, positioning and capital projects.

## **Merchants Information Solutions, INC.**

Stephen Terhune, Business Development Manager

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Website: [www.merchantsinfo.com](http://www.merchantsinfo.com)

Merchants information Solutions, founded over a century ago is the exclusive provider of the Merchants Integrity Test, which is guaranteed to reduce workers compensation loss rates through its unrivaled money back guarantee program.

## **McCloud Services**

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McCloud Services protects your company's reputation and brand and safeguards critical environments. McCloud pest management solutions are designed to protect your facility, prevent infestation and maintain regulatory compliance. Services offered: Integrated Pest Management, Electronic Data Collection, Bird Management, Exclusion, Organic Compliant

Programs, Vegetation Management, Food Safety Training, and Bed Bug Management Programs.

## **McKesson Medical Surgical**

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Leading distributor of medical supplies to both the long term and home care markets. Provide reimbursements for Medicare B residents in enternal, urological, ostomy and wound care categories. Market leader in also providing equipment needs to skilled, assisted living and developmentally disabled facilities.

## **MatrixCare ( Formerly MDI Achieve) ★**

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Website: [www.matrixcare.com](http://www.matrixcare.com)

MatrixCare solutions have powered the long-term care continuum for over 30 years. MatrixCare is the fastest growing, cloud-based HER solutions designed to help LTPAC and senior living communities maximize revenues, maintain high occupancy, reduce readmissions, facilitate interoperability within ACOs, and support executive decision making. Visit [www.matrixcare.com](http://www.matrixcare.com) for more information

## **Medication Management Partners LLC**

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Website: [www.mmprr.com](http://www.mmprr.com)

Medication Management Partners (MMP), LLC specializes in providing pharmacy services to Assisted Living Communities. We offer accurate effective and practical medication management solutions that are customized to the needs of each community

we serve. Our philosophy is to focus on providing exceptional customer service, accurate dispensing, and clinical expertise.

## Medline Healthcare

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Medline Industries, Inc. is the largest privately held manufacturer and distributor of medical supplies and equipment in the country, providing more than 70,000 products to the healthcare industry. Medline has over 36 years experience in both acute care and alternate site markets and has sales in excess of 1.9 billion dollars.

## Medtelligent

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Website: [www.medtelligent.com](http://www.medtelligent.com)

Medtelligent brings you ALIS – a comprehensive and affordable web-based assisted living software that enables you to go paperless at your own pace. Through intuitive interfaces, ALIS helps manage all aspects of your community, minimizing paperwork and allowing you to focus on what's most important – your residents' care.

## Menold Construction & Restoration

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Menold Construction & Restoration is a full service Restoration company with locations in Morton and Bloomington/Normal. Whether it's damage from water, floods, fire, storms or harmful mold our capable team will help put your life back together quickly and competently.

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Mix Solutions, with 18 years of healthcare experience, specializes in Managed Care Contracting, Case Management System Development and Billing/Collections. The company's success strategy is infusing Managed Care Best Practices to the Senior Care Industry from admission to discharge, billing to collecting and surviving MCO audits, therefore maximizing managed care revenue.

## Mobilex USA

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Mobilex USA is the largest, most experienced provider of mobile diagnostic services in the U.S. Mobilex USA has built an outstanding reputation for availability, responsiveness, quality and patient comfort.

## Nania Energy

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Nania Energy has been providing customers customized energy solutions to natural gas and electricity clients in Illinois and the Mid-Atlantic for more than a decade. We work with healthcare and government clients to document and execute individualized strategies for energy procurement and cost reduction over the long term.

**NHRMA Mutual Insurance Company**

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NHRMA Mutual is a member-owned, member-controlled company providing workers' compensation coverage and risk management/loss control services for long-term care operators in Illinois. NHRMA's unique loss-sensitive program provides immediate savings to those who implement NHRMA-recommended risk management programs.

**NICL Laboratories**

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NICL Laboratories specialize in providing comprehensive laboratory service to hospitals, long term care facilities, physician practices, research institutes, industry and workplace.

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Legal services for nursing homes, ALFs, CCRCs, home care, rehab companies, and other companies serving seniors. Included is regulatory compliance, tax, tax exemptions, corporate, acquisitions, affiliations, joint ventures, finance, real estate, employee issues, unionization, employee benefits, litigation, risk management, insurance defense, audits, residency agreements, and other legal issues facing providers.

**Novo Nordisk**

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Novo Nordisk manufactures insulin and diabetes products. Novo is the world's leading diabetes care company aiming to find a cure for diabetes. Novo Nordisk employs a team of specialty professionals to meet the education and customer service needs of long-term care professionals and their residents. We offer a wide range of educational resources and competency based training on our insulin portfolio. We are dedicated solely to long-term care and are committed to providing quality service and support to benefit the aging population as well as those who are caregivers.

**Nutrition Care Systems**

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Nutrition Care Systems provides nutrition consultation services for healthcare providers. Our proactive leadership style and ability to seamlessly adapt to our clients' operating structures help us achieve compliance, superior clinical proficiency and operational efficiency for our clients as we work together to bring better nutrition to the people we serve.

**Omnicare, Inc. ★★**

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Omnicare Inc. is the largest Senior Care Pharmacy in the world. We are the largest pharmacy in Illinois with nine operating units. Our portfolio includes pharmacy services, consulting (nursing and pharmacy), oxygen, Part B services and computer software support for the Long Term Care industry.

## OnShift

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Website: [www.onshift.com](http://www.onshift.com)

OnShift delivers cloud-based software and services to solve workforce challenges in senior care. Our products for hiring, scheduling and workforce analysis drive quality care, lower costs and higher performance by empowering providers to staff consistently and efficiently. Intuitive design, predictive analytics and customer success management are why organizations use OnShift.

## Oregon Healthcare Pharmacy Services, Inc.

Marc Mongan, RPh, Pharmacist/Owner

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Specializing in comprehensive quality pharmaceutical care and services to skilled nursing, assisted living and other long-term care environments.

## Panasonic

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## Parasol Alliance

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Parasol Alliance's purpose is to provide superior technology services to its clients in the senior care industry and to be the premier company in our field.

Parasol Alliance supports our clients in the strategic investment and the effective use of information technology to meet their business objectives. Our team of technology professionals provides personalized support and direction to ensure that each client has the most optimal hardware and software applications, and is able to utilize its business software in the most strategic and effective manner.

## Pathway Health Services Inc.

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Website: [www.pathwayhealth.com](http://www.pathwayhealth.com)

Pathway Health Services, Inc. is an award winning professional management and consulting group that has successfully served hundreds of clients, primarily in the field of long term care and senior housing. Services include: Interim Management, MDS Support, Regulatory Compliance and Assistance, Nursing Consultation, Financial/operational Strategies and much more.

## PC Connection ★

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The PC Connection, Inc. family of companies provides and transforms technology into complete solutions that increase the value of IT. Our teams at PC Connection, GovConnection, and MoreDirect include experts who specialize in customized IT solutions and services for the healthcare market.

## Pepper Construction Company

Mark Akers, Project Director

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Founded in 1927, Chicago-based Pepper Construction is a privately-owned general contracting and construction management firm primarily serving the non-residential and private sector markets, including healthcare, retail, institutional, educational, commercial and industrial. Serving clients from offices in Illinois, Texas, California and Indiana, Pepper Construction's 2004 gross revenues totaled \$830 million.

### **Perkins Eastman**

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KPS Pharmacy provides a full continuum of programs as well as individualized service to long term care customers. Our commitment to quality –  
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### **PointClickCare**

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### **Polaris Group**

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Polaris Group, a nationally recognized consulting firm assists post-acute healthcare providers in realizing accurate reimbursement and Medicare compliance. Offering customized clinical, operational and financial consulting, education, regulatory research and billing assistance. Polaris Group has over 25 years of assisting clients with state and federal compliance regulations.

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The attorneys of Polsinelli have a wealth of experience partnering with operators of senior housing and long term care to find effective solutions to today's problems. The practice is led by Matthew Murer, Chuck Sheets and Jason Lundy. They assist clients in the areas of Fair Housing Compliance, contract and policy review, survey issues, Life Safety Code issues, Certificate of Need applications and strategy as well as Not-For-Profit Tax advice.

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Preferred Podiatry Group (PPG) offers comprehensive care with compassion. PPG's "Managed Foot Care Plan" offers comprehensive foot care, wound care, acute care, diabetic shoe program and education/ in-service programs. PPG is "Serving Long Term Care with a Commitment to Excellence".

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Presence Life Connections connects people with the right care or support at the right time. We smooth transitions and deliver high-quality care through a person-centered approach. From short-term rehab to home care to retirement communities to day centers, Presence Life Connections is committed to meeting our patients' and residents' needs.

### **PrimeSource**

Carli Dahlke, Manager of Corporate Communications  
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Website: [www.pshcs.com](http://www.pshcs.com)

PrimeSource Healthcare is the leader in mobile healthcare innovation. We specialize in four core geriatric services: audiology, dentistry, optometry, and podiatry. With over 150 clinical service team members, PrimeSource services more than 750 nursing homes and see 50,000 patients across the Midwest.

### **Professional Medical Supply, Inc.**

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Website: [www.promedsupply.com](http://www.promedsupply.com)  
Founded in 1968, Professional Medical Supply Inc. (ProMed) provides incomparable service and quality medical equipment and supplies. ProMed works with customers to develop a plan to achieve their financial, operational and clinical goals, providing them with the resources, education and products they need to get it done.

### **ProviNET Solutions**

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Website: [www.ProviNET.com](http://www.ProviNET.com)  
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### **Red Hawk Fire & Security**

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Red Hawk Fire & Security team of industry experts brings solutions for Life Safety & Security including Access Control, Security Cameras, Fire Inspections and Patient Wandering Systems. We promote streamlining products to ensure best

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Website: [www.ressalon.com](http://www.ressalon.com)

Resident Salon Services is a national operator of salons and spas within senior communities providing exceptional salon and spa services for our clients.

### **Retiring By Design & Solutions Advisors**

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Website: [www.retiringbydesign.com](http://www.retiringbydesign.com)

Working together, Solutions Advisors and Retiring by Design give you the analytical and creative synergy to develop unique solutions and achieve optimum results for your senior living community, providing management, operations, marketing, and sales consulting services.

### **Richter Healthcare Consultants**

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Richter Healthcare Consultants specializes in Consulting, Accounting and Revenue Cycle Management solutions for LTPAC providers nationwide. We offer Revenue Cycle Management, Process Review, Cost Reports, Accounting, Clinical Consulting, etc. Our top-rated consultants are certified trainers and provide configuration, training, implementation and optimization services for the PointClickCare EHR software package.

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Certified public accounting and consulting firm serving health care entities including many long-term care facilities.

### **Robert Cottingham Property Management Company**

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Website: [www.rcpmco.com](http://www.rcpmco.com)

The Robert Cottingham Company has been in business since 1980. RCPMCo currently manages 21 apartment communities totaling 1,786 units. RCPMCo has extensive experience in federally subsidized housing.

### **RT-1 Universal Restoration Services**

Angela Stancati, Key Account Coordinator  
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Phone: (847) 848-6091  
Email: [info@4universal.com](mailto:info@4universal.com)

Website: [www.4universal.com](http://www.4universal.com)

RT-1 Universal Restoration specializes in construction and emergency restoration services including water cleanup, certified mold remediation, fire damage restoration, storm damage recovery, as well as complete reconstruction and remodeling services. We offer 24/7 emergency services, minimizing the financial, physical and emotional impact by exceeding expectations one detail at a time.

### **RXperts Pharmacy of Chicago** ★★ ★

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Phone: (847) 209-1212  
Email: [mwaxman@rxpertschicago.com](mailto:mwaxman@rxpertschicago.com)  
Website: [www.rxpertspharmacy.com](http://www.rxpertspharmacy.com)

RXPERS Pharmacy is an independent, privately owned corporation with a history of successfully servicing the long-term-care industry for over 35 years. Dennis Ruben, RPH, President and Robert Gibber, CEO, are committed to offering the highest level of customer service while enhancing pharmacy services through innovation and technology.

## **Samaritan Alliance, LLC** ★

Arthur Moynihan, President

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Greenwood, IN 46142

Phone: (866) 808-0256

Fax: (866) 808-1039

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Website: [www.samaritanalliance.com](http://www.samaritanalliance.com)

Established in 1998, Samaritan Alliance, LLC was one of the only group purchasing organizations solely dedicated to serving senior living providers. The Samaritan Alliance, LLC exists to identify and develop various products, services and educational programs that allow its members to be more efficient and effective.

## **Sawgrass Partners** ★

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Phone: (847) 724-1759

Fax: (847) 724-8640

Email: [jmaloney@sawgrasspartners.com](mailto:jmaloney@sawgrasspartners.com)

Website: [www.sawgrasspartners.com](http://www.sawgrasspartners.com)

Sawgrass Partners is a full-service advisory firm specializing in strategic, market & financial planning, project development, repositioning and turnaround services for senior living providers. Our principals have over 50 years of combined national experience providing value-added advisory services to the senior living industry.

## **Select Rehabilitation, Inc.**

Michael Calogero, Director of Business Development

2600 Compass Ave.

Glenview, IL 60026

Phone: (847) 441-5593

Fax: (847) 441-4130

Email: [mcalogero@selectrehab.com](mailto:mcalogero@selectrehab.com)

Website: [www.selectrehab.com](http://www.selectrehab.com)

Select Rehab provides rehabilitation services to patients in skilled nursing, acute and outpatient settings. Cost and time

efficient systems designed to operate under PPS, allow select rehab to form clinical and financial partnerships with each client.

## **Senior TV**

Brian Hunt, Vice President

975 E. Tallmadge Ave.

Akron, OH 44310-3535

Phone: (330) 633-7770

Toll Free: (800) 890-7770

Fax: (330) 633-0006

Email: [info@seniortv.com](mailto:info@seniortv.com)

Website: [www.seniortv.org](http://www.seniortv.org)

SeniorTV provides quality television solutions for retirement, assisted living and long term care communities. Specializing in satellite/cable TV programming, healthcare TVs, custom community channels, automated DVD Playback, Internet access, as well as design services, wiring installation and repairs. Impress residents with a custom solution that fits your budget with SeniorTV.

## **SeniorHousingNet™, Part of Move™**

Gregory Smith, Regional Sales Manager

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Scottsdale, AZ 85250

Phone: (888) 525-2546

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Website: [www.seniorhousingnet.com](http://www.seniorhousingnet.com)

SeniorHousingNet™, the number one online senior housing directory in the United States, helps more than 1 million people each year search for senior living options. As part of the Move™ network of websites - including Move.com, REALTOR.com® and Moving.com - SeniorHousingNet™ powers the senior living directories of some of the internet's most popular web sites, including MSN®, Excite®, iWon®, and NBC5.com in Chicago.

## **Seniors Blue Book**

Michael Quirk

P.O. Box 26

Thornton, IL 60476

Phone: (708) 515-8220

Fax: (708) 877-2009

Email: [mike@seniorsbluebook.com](mailto:mike@seniorsbluebook.com)

Website: [www.seniorsbluebook.com](http://www.seniorsbluebook.com)

Seniors Blue Book is a comprehensive guide published twice per year for Professionals, Educators in the Healthcare Profession, Caregivers, seniors, and family members. The guide consists of



Community Resources and Services, Health at Home, Hospice and all levels of Senior Housing.

## **Simply Rehab, LLC**

Robert Kunio, CEO

3340 Dundee Rd. Ste. 2N3

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Phone: (847) 207-5740

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Website: [www.simplyrehab.com](http://www.simplyrehab.com)

SimplyRehab provides qualified therapists and a team approach to Physical, Occupational and Speech Therapy. Our on-site manager reports to you but is paid by us, including objective incentives to manage your therapy program including: managing and developing staff; developing/expanding programs; and assisting in your marketing programs.

## **Skender Construction Company** ★

Cheryl Skender, Director of Business Development

200 W Madison St., Ste. 1300

Chicago, IL 60606

Phone: (312) 447-3057

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Email: [cskender@skender.com](mailto:cskender@skender.com)

Website: [www.skender.com](http://www.skender.com)

Skender Construction Company specializes in continuing care retirement communities, independent and supportive living, and skilled nursing facilities. Founded in 1955, Skender Construction Company is a general contractor/construction manager experienced in providing both market-rate and affordable senior housing facilities. Skender provides construction services to those clients who value superior performance and long-term relationships.

## **Smith, Hemmesch, Burke & Brannigan**

Donald F. Hemmesch, Jr., Partner

10 S LaSalle St., Ste. 2660

Chicago, IL 60603-1046

Phone: (312) 939-0100

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Email: [dfh@shb-law.com](mailto:dfh@shb-law.com)

Website: [www.shbb-law.com](http://www.shbb-law.com)

Specialization in real estate tax assessments.

## **Smithereen Pest Management** ★

Scott Seifert, Corporate Account Manager

7400 N Melvina Ave.

Niles, IL 60714

Phone: (847) 647-0010

Fax: (947) 647-0606

Email: [ssseifert@smithereen.com](mailto:ssseifert@smithereen.com)

Website: [www.smithereen.com](http://www.smithereen.com)

Smithereen Pest Management is the leading provider of Integrated Pest Management to the Health Care Industry. Smithereen provides solutions for nearly every pest solution; including insects, rodents, termites, birds, wildlife and bed bugs. Smithereen's Integrated Pest Management Program (IPM) and Green Shield Certified Services create a safe work and living environment.

## **Sodexo Seniors**

Tony D'Antonio, Business Development - IL

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Website: [www.sodexhousa.com](http://www.sodexhousa.com)

Outsourcing and contract management experts for Quality of Life Services including dining services, health and wellness, housekeeping, laundry, maintenance and grounds.

## **Sound , Inc.**

Cynthia Zophy, Director Sound Group

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Naperville, IL 60563

Phone: (630) 369-2900

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Email: [czophy@soundinc.com](mailto:czophy@soundinc.com)

Website: [www.soundinc.com](http://www.soundinc.com)

We are a 50+year old company specializing in healthcare communication systems both wired and wireless a long with cord access and closed circuit television systems. We provide telephone systems and managed IT services. We design,installand service all systems that we provide. We cover Northern Illinois,Southern,Wisconsin as well as Lake County.

## **Southern Bus & Mobility**

Tom Gerdes, President

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Email: [tgerdes@southernbusandmobility.com](mailto:tgerdes@southernbusandmobility.com)

Website: [www.southernbusandmobility.com](http://www.southernbusandmobility.com)

Southern Bus & Mobility is a distributor for new and pre-owned commercial buses and lowered floor wheelchair accessible vans.

We also specialize in the installation of personal mobility equipment and A/C systems. Southern Bus & Mobility is a full service facility which includes a body shop and parts department.

### Stevens & Tate Marketing

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Email: [marks@stevens-tate.com](mailto:marks@stevens-tate.com)

Website: [www.stevens-tate.com](http://www.stevens-tate.com)

Stevens & Tate Marketing is a full service advertising agency offering award-winning on strategy creative, integrated message development and cost-effective media planning and execution.

Partnered with our online and interactive-web team, Endora Digital Solutions, we create focused, targeted solutions, for all of our clients in a variety of industries. Together with our clients, we Make Things Happen.™

### Symbria Rx Services ★★

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Website: [www.symbria.com](http://www.symbria.com)

Full service LTC pharmacy: Automated dispensing system, prescriptions, clinical consultant pharmacist, IV products, urological and ostomy, products, nutritionals, regulatory, participates in most Medicare Part D Plans.

### Sysco Chicago, Inc.

Sharon Josefson, Business Development Manager

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Website: [www.sysco.com](http://www.sysco.com)

Sysco is the global leader in selling, marketing, and distributing foodservice products and supplies to our eldercare customers who strive to provide their customers with an enjoyable dining experience each and every meal of everyday.

### Tee Jay Service Company, Inc.

Thomas Safran, Executive Vice President

P.O. Box 369

Batavia, IL 60510-0369

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Website: [www.teejaydoors.com](http://www.teejaydoors.com)

Established in 1964, Tee Jay Service Company is Northern Illinois' most complete source for pedestrian automatic, manual, and revolving door sales and service. Among the wide range of products that we specialize in are commercial swing door operators, automatic sliding, bi-folding, and revolving doors, as well as hollow metal doors, frames, and hardware.

### Trinity Risk Solutions RRG ★★★

Mike Miller

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Website: [www.trsrreg.com](http://www.trsrreg.com)

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### TypeCase Marketing Resource, Inc.

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TypeCase Marketing Resource Inc. helps our Senior Living clients achieve response and results by managing all types of marketing production. We maximize our clients' resources, implementing multi-phase response marketing programs, data management, direct mail, multimedia and social media initiatives, and a wide range of unique communication solutions.

## Unidine Corporation ★

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Website: [www.unidine.com](http://www.unidine.com)

Unidine is the premier food and dining management company for senior service communities. Our proven fresh food and hospitality driven strategies improve resident satisfaction, promote wellness, control and foster a vibrant community while setting your facility apart as a "Community of Choice"



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Website: [www.valuefirstonline.com/il](http://www.valuefirstonline.com/il)

Value First, LeadingAge Illinois' Official GPO is a cost savings member benefit available to all LeadingAge IL members. There is no fee to enroll and over 400 vendors to access. We will assist you in completing a complimentary cost study to identify potential savings. Contact us today to start saving!

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Michael Roche, VP of Operations  
1240 Iroquois Ave., Ste. 506  
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Website: [www.waldmaneng.com](http://www.waldmaneng.com)

We are a full service engineering firm providing building inspection services, structure and moisture evaluations, energy benchmarking and evaluations, life safety inspections, repair and replacement specification design, building condition assessments and capital needs assessments.

## Walsh Construction

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Website: [www.walshgroup.com](http://www.walshgroup.com)

Walsh Construction is a 108-year old, family owned business providing general contracting, construction management and design-build services. Walsh has a division specializing in the construction of independent living, assisted living, and skilled care housing for the elderly. Walsh maintains a strong building presence in Chicago land and also performs works nationally.

## WDM Computer Services, Inc.

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Website: [www.wdmquincy.com](http://www.wdmquincy.com)

Healthcare Support Services, accounting, Medicare and Medicaid Cost reports, time & attendance, computer systems installation and consulting, data processing, custom payroll processing, census and billing.

## Weis Builders, Inc.

Dan Rubel, Project Executive  
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Fax: (773) 304-4610  
Email: [danrubel@weisbuilders.com](mailto:danrubel@weisbuilders.com)  
Website: [www.weisbuilders.com](http://www.weisbuilders.com)

Weis Builders provides preconstruction and construction services for active adult, Independent Living, Supportive Living, Assisted Living, Memory Care, Skilled Nursing and CCR projects including new construction, renovations and multi-phased repositioning. Our experience includes ownership formats such as for sale/entrance fee models, rental communities, co-operative housing and combinations.

## Wellness Healthcare Partners

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Website: [www.wellnesshp.net](http://www.wellnesshp.net)

Wellness Healthcare Partners specializes in serving seniors with extenuating short-term needs who reside in senior living communities and their private homes. We collaborate with senior housing administrative and care teams to keep residents out of the hospital and in their homes...where they want to be.

### Weyrauch Consulting LLC

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"Helping create better senior living environments from start to finish". Weyrauch Consulting helps senior community developers with building program development, project management, and owner's representatives services for new construction and major remodeling.

### Willis of Illinois, Inc.

Scott Lieber  
233 S. Wacker Dr. 20<sup>th</sup> Fl., Ste. 2000  
Chicago, IL 60606  
Phone: (312) 288-7812  
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Website: [www.willis.com](http://www.willis.com)

Willis is the industry leader in providing risk management and insurance services. The Willis Senior Living practice is based in Chicago and represents over 350,000 units in Illinois and across the country.

### Wipfli LLP ★

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Website: [www.wipfli.com](http://www.wipfli.com)

Wipfli's health care practice serves 1,800 clients in 46 states. We are leading provider of senior living services, serving skilled nursing facilities and senior housing communities. In addition to audit, tax, and cost reports, Wipfli offers consulting

services: clinical and operational, market planning and feasibility studies, and strategic planning.

### Ziegler ★★★

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Ziegler is the nation's leading underwriter of financing for non-profit senior living facilities. Ziegler has a complement of over 40 banking specialists dedicated to senior living finance, with CPAs, venture capital bankers and commercial bankers as well as former bond attorneys, developers and licensed nursing home administrators among the banking staff.

### zumBrunnen, Inc.

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zumBrunnen is a nationwide construction consulting firm located in Atlanta, Georgia bringing over 300+ combined years of construction industry experience to the senior living industry. zumBrunnen provides construction consulting for start-ups, expansions/renovations, and also provides facility assessments and life-term capitals replacement budget studies, utilizing its proprietary Facility Forecast Software Systems.

- ★ = Enhanced Member
- ★★ = Distinguished Member
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