

FYI FLASH

Morning, Noon or Night:
Choose a LexisNexis Webinar
at Your Convenience **08:018**

LexisNexis® Analyzer Reports
Packed with More Content,
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KNOWLEDGE EXCHANGE

Spanning the Globe
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Global Business Information . . . **08:019**

SPOTLIGHT ON

Tools for Transactional
Rock Stars: Due Diligence,
Analysis, Practice Forms and
More in One Location **08:020**

FOR IPS ONLY

Congratulations to the
Class of 2008 for TRIPLL
(Teaching Research
in Private Law Libraries) **08:023**

EXTRA! EXTRA!

An Important Notice
Regarding Access to
Financial Times® Content **08:024**

LexisNexis® InfoPro is Home to
Zimmerman's Research Guide!
Check More Than 1,000 Entries
Without Charge at
<http://lexisnexis.com/infopro>

Watch for more areas
this Spring. Turn to page
08:20 to take a tour
of Transactional Advisor.

What About Your "Other" Rock Stars? New LexisNexis® Solution is Just for Transactional Attorneys

They never rush to file a last-minute motion, yet the intricate deals they structure can change the face of business. They rarely make headlines, yet new clients seek them out just on word-of-mouth reputation.

Your transactional attorneys are working diligently, quietly racking up major wins in a legal field where litigation practitioners take "rock star status." Now you can show your transactional team that the library has resources for stars of all magnitudes—even the ones who don't seem flashy yet deliver brilliantly.

New Lexis® Transactional Advisor is designed specifically for your transaction specialists. It will help them **use LexisNexis content and capabilities to build an intelligent roadmap for their clients' success.** They can:

- **Anticipate the impact of industry** trends to provide long-term strategic counsel.
- **Analyze a broad range** of legal issues within each key stage of a client matter.
- **Advise clients on complex matters** with the backing of exclusive analysis from Matthew Bender® and other authoritative sources.
- **Act on each client's behalf** with a broad range of practice forms and tools.

And Transactional Advisor is an easy map to follow.

Begin at Point A

Just click the TRANSACTIONAL ADVISOR tab—now located right next to the Total Litigator tab on the *lexis.com*® menu.

Transactional Advisor helps practitioners draw on the important synergies among practice areas as well as focus on practice specifics. For example, on the main Transactional Advisor screen, corporate attorneys can review commentaries on emerging issues that affect them as well as other transactional practices. They can use the Quick Find box to retrieve the real estate forms they use occasionally. Or they can compare tax laws from 50 states in order to help them as they prepare corporate policy.

Or Move to Point B

Transactional Advisor is also a launching pad to specific practice areas, including:

- Commercial Law
- Corporate, Business & Compliance
- Insurance
- Patent Law (including access to TotalPatent™)
- Mergers & Acquisitions
- Real Estate
- Securities
- Tax (including access to LexisNexis Tax Center)

Morning, Noon or Night: Choose a LexisNexis Webinar At Your Convenience

Play, pause, rewind ... you set the pace. In response to customer requests, a LexisNexis Webinar OnDemand library is now available at www.lexisnexis.com/ondemand Review any previously held Webinar whenever you want, wherever you want. What a great refresher course for users who previously attended!

Bookmark the site, which will offer new Webinars regularly. The LexisNexis Webinar OnDemand library now offers about 30 Webinars, including:

- ▶ **California (Law) on Your Mind?**
Practice more confidently with the most authoritative California legal resources—including Matthew Bender *California Forms of Pleading and Practice* and the *Matthew Bender® Practice Guide* series.
- ▶ **State Law Compare-o-Matic**
Compare the laws and regulations of multiple states regarding a specific topic—without extensive research. Find out how to retrieve an Excel® spreadsheet that compares relevant code sections and regulations—for all 50 states.
- ▶ **Doin' a Deal? Look Before You Leap!**
Get everything you need to perform in-depth M&A due diligence on acquisition candidates, targets and your own customers with never-before speed and confidence ... all in one place.
- ▶ **Give Stale Bankruptcy Law Research a Fresh Start**
Speed and simplify commercial and consumer bankruptcy law research with one-stop access to authoritative Collier analysis and forms; expert commentaries; news and public records; briefs, pleadings and motions; CourtLink Strategic Profiles and more. Select Commercial Bankruptcy or Consumer Bankruptcy
- ▶ **The Real Deal: M&A Tools that Work the Way You Do**
Complete your next merger or acquisition with everything you need, all in one place ... at every step of the deal. Get single-point access to a comprehensive portfolio of M&A information and tools including news, precedent agreements, due diligence, model agreements, negotiating strategies and more.
- ▶ **Climate Change Issues Heating Up**
Prepare clients for current and future climate change litigation and regulation challenges with access to weekly analysis authored by experts in leading law firms, state legislative activity, EPA statements and other key developments in climate change.
- ▶ **The Patent Overhaul Even Congress Would Approve**
Streamline every aspect of your patent research with a comprehensive collection of patent materials that combines full text, bibliographic, family and legal status information with user-friendly design and powerful search functionality—all available through a single platform with a single search.
- ▶ **Clients at Risk in Subprime Lending Frenzy?**
Be on the cutting edge of client counseling using one-stop access to authoritative analysis of subprime lending issues to evaluate risk in anticipation of legislation or court decisions. Be able to provide analysis of proposed regulations as they relate to ongoing business practices.
- ▶ **Sarbanes-Oxley Got You Down?**
Top tips to take the pain out of Sarbanes-Oxley compliance and other Corporate Law research tasks. Stay on top of Corporate Governance issues; plan formation/reorganization strategy with Business Organizations; track irregularities and unfamiliar or emerging issues with *The Wall Street Journal®*; and more.
- ▶ **Location, Location, Location**
Access the most reliable information from the sources you trust—fast. Learn how to draft, revise and negotiate forms with current legal forms for real estate, satisfy due diligence requirements with SmartLinx® property reports, and research state, federal, and local requirements with the integrated municipal code collection.
- ▶ **Labor-Saving Tips You Can Employ Right Now**
Stay current on emerging issues like sexual harassment & discrimination, learn how to find labor arbitration awards, and leverage expert analysis from *Larson on Employment Discrimination* and cover state labor laws with *Labor & Employment Law*, both available exclusively from LexisNexis.
- ▶ **Blanket Coverage Doesn't Have to Come at a Premium**
Consult experts like *Miller's Standard Insurance Policies* and *Appleman on Insurance*, and stay current with Mealey's™ insurance reporters. Learn time-saving tips that will improve your efficiency in coping with the myriad insurance laws and regulations from all 50 states.
- ▶ **The Big Dig: Deeper Due Diligence Made Easy**
Increase your strategic advantage when you dig even more deeply as you perform critical due diligence on key players in a case. Pull information from a wide array of sources—all in a single, easy-to-read report.

Spanning the Globe to Bring You ... the Best in Global Business Information

by Leanne Battle, LexisNexis Librarian Relations Consultant

Remember how ABC's *Wide World of Sports* opened each episode? "Spanning the globe to bring you the constant variety of sport ... the thrill of victory ... and the agony of defeat."

While global business research is rarely a contact sport, it is often a race against the clock. And the LexisNexis services can help you move you toward the thrill of victory with global company resources. I'd like to highlight just a few.



Leanne Battle

Global Reports Cover Public Companies in 100+ Countries

Recently LexisNexis added annual and interim reports provided by Global Reports, LLC. The **Global Reports** source offers a rolling three years of reports from public companies in more than 100 countries. You can find Global Reports under the *lexis.com* NEWS & BUSINESS tab under Company & Financial > Company Profiles & Directories as well as in the Company & Financial menus of specific geographic regions.

You can search Global Reports using a company name, stock exchange, country of incorporation and date. Search results appear in reverse chronological order and alphabetically by company name within the chronology. Review your results then link to the reports, which are presented in full-color PDFs with charts, tables and photographs.* For those instances when you need earlier reports, links are available to access reports directly from Global Reports, LLC, back to 1996.

The reports appear in the native language of the filing company and include information about company executives, financials, subsidiaries, sales and marketing activities.

Do you need to keep track of subsequent filings as they are made available? Don't forget the LexisNexis Alert feature. The Save As Alert link appears at the top of the results screen in any original search. Just click the link and fill in the Save form, including update schedule such as weekly, business weekly or monthly. Perhaps you are waiting for the first filing from a company that has just gone public. The Alert feature can watch for you, even letting you know when no new reports have been filed.

Get Details on More Than 270,000 Chinese Companies

Another terrific new source for global company information is **Mergent Private Chinese Companies**. It is also located in the NEWS & BUSINESS tab > Company Profiles & Directories. These profiles include business descriptions, executive and key contact information, production data, financial data and statements for more than 270,000 Chinese companies of all sizes. The text is presented in English, and the financials are displayed in the appropriate Chinese currency.

Dozens of search segments are available to provide the most precise searching: COMPANY, CONTACT, DESCRIPTION, EMPLOYEES, EQUITY and INDUSTRY just to name a few.

Need Facts on Inactive Companies? Ask WorldScope

Global business research on active companies is certainly a challenge, but similar research on now *inactive* companies can seem impossible sometimes. Fortunately you can use **Worldscope International Company Profiles** to find information on active *and* inactive companies!

Worldscope profiles provide descriptive, executive and financial information for 28,000+ companies in 54 countries. Add the segment *OPERATING-STATUS(inactive)* to your search, e.g., *ADDRESS(milwaukee) AND OPERATING-STATUS(inactive)* to restrict your search to inactive companies. Further refine your search using any combination of other segments, including SIC codes, currency, founded date and shareholder.

Having these and thousands of LexisNexis news and business resources at your fingertips virtually ensures a victory for your next global business research assignment. And don't forget that your LexisNexis Librarian Relations Consultant is always on your team! Give us a call.

*There is an additional charge for retrieving the PDF report. This content may not be available to all government subscribers.

More Articles by Leanne Battle

Read more articles by this Librarian Relations Consultant at:

<http://law.lexisnexis.com/infopro/Librarian-Relations-Group/Meet-the-LRCs/Leanne-Battle>

SPOTLIGHT ON

Tools for Transactional Rock Stars: Due Diligence, Analysis, Practice Forms Lexis® Transactional Advisor

Now at the new TRANSACTIONAL ADVISOR tab at *lexis.com*: Hundreds of legal resources—**including many new sources**—arranged by transaction task.

Whether a transaction specialist needs a commonly used form fast or must delve into detailed projects involving due diligence, deal structuring, policy drafting and more, Transactional Advisor* offers ready access.

Transactional Advisor is also a conduit for resources common to many transactional practices. Here's an overview to using Lexis Transactional Advisor:

1. Click the TRANSACTIONAL ADVISOR Tab at *lexis.com*

You can move to a transaction practice area—or stay here and complete a variety of tasks. Look:

The screenshot displays the Lexis Transactional Advisor interface. At the top left, there is a 'Select a Practice Area' section with a list of categories: Commercial, Corporate, Business, and Compliance, Mergers & Acquisitions, Patent Law, Real Estate, Securities, Insurance, and Tax. A red letter 'A' is placed next to the Commercial category. To the right is a 'Featured Content and Services' section with a list of items: In-House Memos, Troubled Company Reporter, Interactive Analytical Reports, Emerging Issues Center - Blog, Potomac Publishing, Company® Materials, Insurance Law Center - Blog, Environmental Law & Climate Change - Blog, Global IP Law Service, and Search By Topic. A red letter 'D' is placed next to the Interactive Analytical Reports item. Below these are two main sections: 'Quick Find' and 'Emerging Issues'. The 'Quick Find' section has a 'Find Forms' subsection with a 'Deal Type' dropdown (labeled with a red letter 'B'), a 'Form' dropdown, and a 'Go' button. It also has a 'Get or Check' subsection with radio buttons for 'Get a Document' and 'Shepherdize® - Check a Citation', and a 'Citation Format' dropdown with a 'Go' button. The 'Multi-Jurisdictional Surveys with Analysis' subsection has a 'Practice Area' dropdown (labeled with a red letter 'C'), a 'Jurisdiction' dropdown, a 'Select Multiple...' option, and a 'Topic' dropdown with a 'Go' button. The 'Emerging Issues' section (labeled with a red letter 'E') features two articles: one by James M. Wilson Jr. on Fannie Mae and Freddie Mac losses, and another by Robert M. Jaworski on the subprime mortgage crisis. A red letter 'E' is placed next to the 'Emerging Issues' section header.

- A** Move directly to a practice area. (Need more details? Position your mouse on an area of interest.)
- B** Get fact access to forms. First select a Deal Type, e.g., Business Entity Formation, then a Form, e.g., Limited Partnerships. Click **Go**.
- C** How does the law vary in different states? Find out fast. More than 300 topical surveys are available.
- D** Get details on the latest content and services available from LexisNexis.
- E** What do the experts have to say about the emerging issues that may affect your clients in the future?

*This content may not be available to all government subscribers.

ms and More in One Location ...

2. Choose One of Eight Practice Areas

Each practice area showcases LexisNexis legal resources arranged according to a specific transactions practice workflow. Find needed information based on tasks to be completed rather than by specific source name.

For example, in the Commercial Practice Area, click Evaluate Risks & Conduct Due Diligence. Now you have access to legal analysis, public records, news—even one-stop report products—to help you investigate parties and collateral, analyze damages & remedies and understand statutes of fraud. (See screen below.)

NOTE: You can select a practice area as the default view whenever you click the TRANSACTIONAL ADVISOR tab. After displaying a practice area, click the Set as my default Practice Center link in the navigation trail at the top of the screen.

Transactional Advisor Webinars—Listen In!

In April, LexisNexis product developers will host special Webinars to review the newest practice areas in Transactional Advisor—bankruptcy and environmental. Just go to www.lexisnexis.com/coffeebreak for dates and details. (Find out how to qualify for a complimentary Starbucks Card.)

The screenshot displays the LexisNexis Total Research System interface. At the top, there is a navigation bar with tabs for 'My Lexis', 'Search', 'Research Tasks', 'Get a Document', 'Shepard's', 'Alerts', 'Total Litigator', 'Transactional Advisor', and 'Counsel Selector'. Below this, a breadcrumb trail reads: 'Transactional Advisor > Commercial (Set as my default Practice Center) > Evaluate Risks & Conduct Due Diligence'. The main content area is titled 'Evaluate Risks & Conduct Due Diligence' and is divided into several sections:

- Get Started With Commercial**: Includes links for 'Track Emerging Issues', 'Research UCC & Assess Initial Transaction', 'Evaluate Risks & Conduct Due Diligence', 'Create and Draft Documents', and 'Get Client and Company Intelligence'.
- Investigate Parties**: A green box containing 'SmartLink® - Person Summary', 'SmartLink® - Business Summary', 'SmartLink® - Location Summary', 'Company Dossier', 'Reactive Dossier', 'Mega News: Negative Business News', 'Mega News: Negative Personal News', 'Combined Judgment and Liens Filings and UCC Lien Filings', and 'Personal Debt Statistics'.
- Damages & Remedies**: A blue box containing 'Commercial Damages', 'Jury Verdicts and Settlements Combined', 'Verdicts and Settlements by State', 'Buyer's Damages & Remedies', 'Seller's Damages & Remedies', 'Avoidable Consequences', 'Compensatory Damages', 'Election of Remedies', 'Equitable Relief', 'Liquidated Damages', 'Punitive Damages', 'Rescission & Restitution', and 'Restitution'.
- Statutes of Fraud**: An orange box containing 'Understand what constitutes Fraud across 50-states', 'Statute of Frauds from Corbin', 'Leading Object Rule', 'Partial Performance', and 'Subsequent Oral Agreements'.
- Investigate Collateral**: A purple box containing 'Fine Liens, Deed Transfers, Motor Vehicles, Mortgage Records, and more', 'Uniform Commercial Code Liens Filings', 'Find Assets', 'SmartLink® - Person Summary', 'SmartLink® - Business Summary', and 'SmartLink® - Location Summary'.
- Emerging Issues**: A sidebar on the right featuring two articles with author photos: 'R. Bradbury Clark -- The Effect of California's Uniform Partnership Act of 2008 on Partnership Purposes' and 'James Fanto on Stock Option Backdating & Its Implications for Firm Governance'.

Turn the page to see new LexisNexis resources available via LexisNexis Practice Areas and Transactional Advisor.

SPOTLIGHT ON

Practice Centers Offer New Commentary, Forms— and Much More

The practice areas available via Transactional Advisor also feature new resource* areas for transaction specialists including:

- **New Multi-Jurisdictional Surveys w/Analysis:** Now find more than 300! Quickly compare 50-state or country laws in order to better advise clients on where jurisdictional traps might lie. Just select the topic and retrieve a spreadsheet with links to the pertinent statutes, regulations and rules. All current ... all compiled for you. (Also find access to these time savers on the main Transactional Advisor screen.)
- **New Emerging Issues Commentary:** Legal experts from across the nation spell out the so-what on today's hottest legal developments from Subprime to Nanotechnology.
- **New In-House Memos:** LexisNexis now offers more than 10,000 new concise analyses of key issues for corporate counsel. This resource is great for finding analyses that can be included in client letters and firm memos.
- **New Interactive Analytical Reports:** Here's a new type of content—these expert-authored reports allow you to answer basic questions about your topic and work your way through a decision tree to get just the right strategy and insights.
- **New Forms with Fill-in-the-Blank functionality:** Tap into more than 22,000 frequently used forms!

Plus, each practice area offers a corresponding Web center. While each Web center also offers access to important practice resources, each also offers practice specialists the opportunity to comment on and/or rate expert articles—or submit articles of their own. Download podcasts on topics of interest. Join blog debate and discussion.

These Web centers are available now: *Insurance Law Center, Environmental Law and Climate Change Center and Emerging Issues Law Center.*

*Some content may not be available to government subscribers.

FYI FLASH

LexisNexis® Analyzer Reports Packed With More Content, More Features

During case investigation, LexisNexis Analyzer* gives your litigators a strategic advantage: They can gain in-depth intelligence on all the case players, i.e., judges, expert witnesses, attorneys, arbitrators and companies with one, easy-to-use report product.

Plus LexisNexis Analyzer also offers the option to generate a CourtLink® Strategic Profile for a judge, attorney or company.

Now LexisNexis Analyzer offers even more information coverage. For example, now users can select to include the most comprehensive news database available to the legal market. The *lexis.com* **Mega News resource adds current and archived news from more than 22,000 sources**, including *The Wall Street Journal*, a host of international sources, Dow Jones® newswires and more.

In addition to news, now also find legal news publications, verdicts and settlement information, Mealey's™ Conference Materials, Daubert Tracker Case reports and more.

And discover more functionality in LexisNexis Analyzer, including:

- The ability to view and *edit the "behind the scenes" searches.*

- A Search Summary page (appearing before the Cite List) will show search progress as well as the estimated results from each source. If more than 250 results (or the user-selected number) have been retrieved, *this page will display before the user has incurred any charges. Look at the potential results number and edit.*
- Links to relevant content that may be excluded from regular subscription, such as LexisNexis Briefs, Pleadings and Motions, relevant BNA® sources and relevant CCH® sources.

*Not available to law school subscribers. All content may not be available to government subscribers.

FOR IPS ONLY

Congratulations to the Class of 2008 Attending TRIPLL (Teaching Research in Private Law Libraries)

Since 1990, law librarians from across the nation have been invited to attend LexisNexis TRIPLL. On April 11 – 13, these information professionals will gather in Dallas to hone their teaching skills:



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Bucaro, Laura

Winstead P.C.
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Campos, Martha

Holme Roberts & Owen LLP
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Chen, Tina

Honigman Miller
Detroit, MI

Dacres, Bridget

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St. Louis, MO



EXTRA! EXTRA!

An Important Notice Regarding Access to *Financial Times*[®] Content

The *Financial Times* (FT) organization is instituting a new content distribution model. **All commercial subscribers, i.e., all subscribers except for academic institutions, must have a separate, direct subscription with the FT organization in order to gain access to the content** via the LexisNexis services—or any other aggregator service. Commercial customers who do not enter into a direct subscription with the *Financial Times* prior to **April 1, 2008**, will no longer have access to *Financial Times* content until they do enter into a direct agreement with FT.

For those who rely on the *Financial Times* content, we acknowledge that this is a challenging transition, but it is one that has been required by the publisher. If your organization does not use the *Financial Times* frequently, there should be little or no impact to your use of the LexisNexis services.

LexisNexis is preparing implementation plans to meet the new FT requirements. To that end, we anticipate the following conditions will apply to all commercial subscribers:

- ***Financial Times* will only be available in specific menus, which will be assigned to those commercial customers who have a fully executed agreement with the FT.** That is, if you have a contract with the FT, you will have same-day access to *Financial Times* content delivered through *lexis.com*.
- Once LexisNexis receives notification from the *Financial Times* that your organization has signed a direct agreement, the *Financial Times* resources will be added to your *lexis.com* subscription within 30 calendar days.
- Through an FT add-on menu, academic subscribers will continue to have access to the 24-hour-delayed feed of the *Financial Times* but under a new source name. It will no longer be available in group sources. Per the requirements from the FT, academic customers are not eligible for the assigned commercial FT menus.

These conditions will likely impact how you and your users search the *Financial Times*. LexisNexis Alerts and saved searches may need to be updated in order to continue to retrieve updates that include FT content.

In terms of your LexisNexis invoice, once you sign the FT agreement, the *Financial Times* will appear as a new, separate service on commercial customer invoices. Your direct subscription with FT covers their charge for the content made available within the LexisNexis services. LexisNexis will continue to apply functionality charges at current pricing.

Does Your Organization Need a Direct *Financial Times* Subscription?

To help our subscribers determine whether they need a direct subscription to the *Financial Times* after April 1, you can request a LexisNexis usage report by customer bill group and sub account that shows FT searches and FT.com individual source use over a 12-month period. **Request this report through your LexisNexis account team.**

LexisNexis[®] Information Professional Update

Newsletter editions are also available at <http://www.lexisnexis.com/infopro/current/newsletter>

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