Life After BPC

TOPIC
INTRODUCTION
SAP STRATEGY FOR ANALYTICS
BPC 11 for BW/4HANA
SAP ANALYTICS CLOUD FOR PLANNING
S/4HANA GROUP REPORTING
SAP BPC END OF MAINTENANCE SCHEDULE
SAP ROADMAPS
WHAT ARE YOUR OPTIONS
INTRODUCING ONESTREAM
WHAT CUSTOMERS ARE SAYING AND DOING
NEXT STEPS

Leadership

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OUR COMPANY PROFILE

- Corporate Performance Management (CPM) experts providing advisory and implementation services for the Office of the CFO

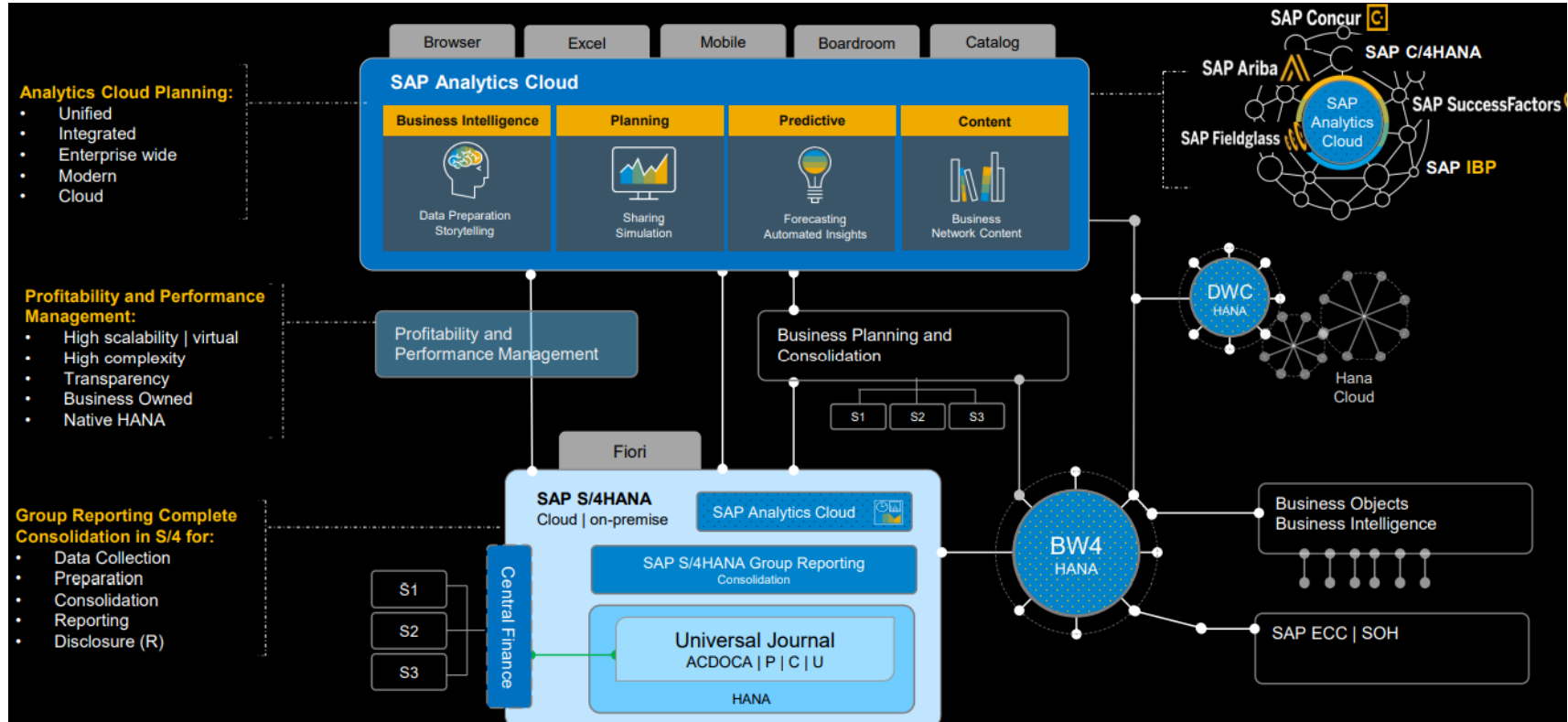- We deliver what we promise, and we only promise what we can deliver.

SAP Partner

OneStream
GOLD PARTNER

18 Years
- Direct Sales
- Implementation Services
- Solution Recommendations
- Advisory Services
- Training & Support

150+ Referral clients from across all major industries

20+ Experienced Consultants with Accounting and Finance designations

350+ Successful Projects across multiple verticals

OUR CLIENTS

McCain · ALTALINK (A Berkshire Hathaway Energy Company) · SATOV · PINTY'S · BlackBerry · FIRST CAPITAL · MAPLE LEAF · newgold · Aluminerie Alouette · ARC RESOURCES LTD. · mpac

Sanimax (Reclaim·Renew·Return) · ArcelorMittal · Scotiabank · MARTINREA · CANADIAN PACIFIC · Electrical Safety Authority · Johnson & Johnson · NEWALTA · SCU (Steinbach Credit Union) · TEKNOR APEX · PointClickCare

mattamyHOMES · PHOENIX TECHNOLOGY SERVICES · GRAHAM · Teleflex · milgram · BChydro · THE GLOBE AND MAIL · Masonite · HARRIS · Syncrude (Securing Canada's Energy Future) · TARPON ENERGY SERVICES LTD.

CardinalHealth · OMA (Ontario Medical Association) · ST JOSEPH'S HEALTH CENTRE TORONTO · ALLIANCE pipeline · Bell · CF Cadillac Fairview · KINROSS · ONTARIO POWER AUTHORITY · National Defence / Défense nationale · Centre for Health Information (Newfoundland & Labrador) · CMHC · SCHL

CoastCapital SAVINGS · Public Works and Government Services Canada · ASH CITY · nexen · BCTransit · FitchRatings · Kruger · McKESSON Canada · COLABOR DISTRIBUTEUR ALIMENTAIRE · TMX CDS · TOROMONT

PAREX · taiga building products · GRANITE REIT · Cummins Western Canada · CN · VANCOUVER · LINAMAR (Power to Perform) · Agrium · Paladin Security · TransAlta · umbra

UBC THE UNIVERSITY OF BRITISH COLUMBIA · TERANET · minto · Hydro Québec · AutoCanada · CAP REIT · FORTIS BC · CITY OF NANAIMO THE HARBOUR CITY · sama (Saskatchewan Assessment Management Agency) · YVR Vancouver Airport Authority (Beyond, Every Day.) · element

PTW ENERGY SERVICES LTD. · hydro one · GOLDCORP · OpenText · HARTFORD STEAM BOILER · capstone MINING CORP · FORTIS ALBERTA · CONSTELLATION SOFTWARE INC. · Health Canada / Santé Canada · TEEKAY · VOLARIS

PERFORMANCEANALYTICS

ANALYTICS FOR THE OFFICE OF THE CFO

Overall Vision for SAP S/4HANA for Analytics

SAP Strategy for Planning & Consolidation

SAP Analytics Cloud — Stand-alone planning and with SAP S/4HANA and other cloud apps

Planning

SAP BPC — Unified Planning and Consolidation. Customers requiring an on-premise or hosted solution

Consolidation

SAP S/4 HANA for Group Reporting — Consolidation application embedded within SAP S/4HANA (on premise, cloud single tenant, or public cloud)

LEGACY	STRATEGIC
• Single Product	• Multiple Products
• On Premise	• On Premise / Cloud
• Finance Managed	• IT Managed

PERFORMANCEANALYTICS
ANALYTICS FOR THE OFFICE OF THE CFO

BPC Journey

2007
BPC7.0 MS

2010
BPC 7.5 MS
BPC 7.0 NW

2015
BPC 10.1 MS

Maintaining only

2012
BPC 10.0 NW

2014
BPC 10.1 NW
Standard & Embedded
& BW-IP/PAK

2017
SAP BPC 11.0
version for SAP
BW/4HANA1.0

2019
SAP BPC 11.1
version for SAP
BW/4HANA2.0

SAP

2012
BW-IP/PAK

2014
BPC optimized for
S/4HANA
Planning

2016
BPC optimized for
S/4HANA

2005
BW-IP

2011
BW-IP

2015
BW-IP in BW7.x

Maintaining only

**Analytics Cloud
for Planning**

BPC 11 for BW/4HANA

BPC 11 for BW/4HANA

Characteristics vs BPC 10

- Still on-premise

- Little functional difference, except improved BPF

- HANA database platform only

- BW environment requires IT support

- Requires new license

- Improved architecture (BW optimized for HANA)

- Faster database (rebuild logic)

SAP Analytics Cloud for Planning

SAC Integration with BPC 10.1 & 11.x

SAP Goal*

BPC Embedded — Hybrid

BPC Standard — Migration

Live Connection

Import/Write-Back

SAC: Client, Engine, Model
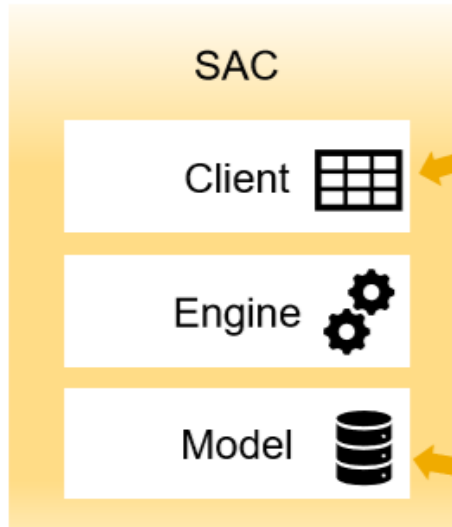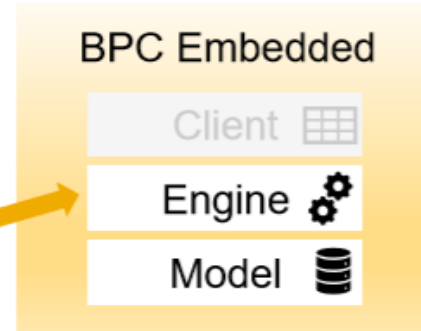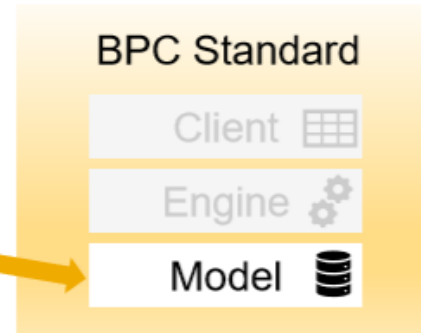
*Source: Click here to see full presentation

PERFORMANCEANALYTICS
ANALYTICS FOR THE OFFICE OF THE CFO

Business Content in SAC

Group Reporting

DATA COLLECTION
- Direct SAP S/4HANA data access
- Easy integration of non-SAP data
  - File/package upload
  - Manual data entry
  - Flexible data interface

PREPARATION
- Data validation
- Currency translation
- Manual journal entry posting
- Intercompany reconciliation report

CONSOLIDATION
- Intercompany elimination
- Consolidation of investments
- Consolidation of data catagories, such as plan and forecast
- Versioning and simulation

REPORTING
- SAP Fiori embedded analytics
- SAP Analysis for Microsoft Office (MS Excel)
- Integrated with SAP Analytics Cloud
- Intelligent reports with rule-based analysis

SAP S/4HANA®
for Group Reporting

Group Reporting

- Real Time access to Actuals

- Fiori front end

- Integrates nicely with SAC

- Drill to source journals

- Based on SEM-BCS

- Long implementation

- IT centric

SAP End of Maintenance Schedule

End of Maintenance Schedule (2021)

Product	End of Maintenance	Enhancements
BPC 10.0 MS	12/31/2020	
BPC 10.1 MS	12/31/2024	MS Support only
BPC 10.0 NW	12/31/2020	
BPC 10.1 NW	12/31/2027	MS Support only
BPC 10.1 Optimized for S/4HANA	12/31/2024	Group Reporting displacing
BPC 11.0 for BW/4HANA 1	12/31/2021	
BPC 11.1 for BW/4HANA 2	12/31/2024	SAC Integration

SAP Roadmaps

BPC Roadmap

Microsoft

2021 – Product vision[1]

Technical

- Maintain compatibility with current tools and platforms (such as Office 365 and SQL Server 20XX, Windows Server 20XX)

Functional

- Other incremental enhancements based on customer feedback

NW or BW/4HANA

2021 – Product vision[1]

Continued delivery of complementary and new innovation through integration with SAP Analytics Cloud

Maintain enhancements in underlying platforms to drive continuous improvements

SAC Roadmap (New Model)

SAP Analytics Cloud – New Model
Product Plan

Product Plan

Q2/2021	Q3/2021	Future Direction
Modeling/Consumption	**Modeling/Consumption**	**Modeling/Consumption**
• Account/measures in the same model	• Allocation support	• Flexible time dimension
• Formulas available on Account and/or Measures	• VDT support	• Multiple account hierarchy support
• Persisted currency conversion capabilities, and measure based calculated currency members	• Null & zero suppression	• Model conversion enhancements
	• SAC Add-in support	• Cross model copy between existing/new models
Data Acquisition	**Data Acquisition**	• New model from story (data first)
• Improved mapping	• Fact data import enhancements	• Currency as a variable
• Enhanced formula language		• Blending support for New Models with account dimensions
• Execution status workflow		
		Data Acquisition
		• Import master-data
		• Reedit wrangling with structural changes to model to source query

This is the current state of planning and may be changed by SAP at any time.

PERFORMANCEANALYTICS
ANALYTICS FOR THE OFFICE OF THE CFO

SAP S/4HANA 2021
Release Flashlights

SAP S/4HANA Product Success, Co-Innovation and Content
June 15, 2021

SAP S/4HANA 2021 for Finance
Innovation Highlights

Corporate Close

Customer field and customer code extensibility in Group Reporting
Provide the ability to extend financial statement item master data with customer attributes for use in
- Selection objects
- Target attributes in reclassifications
- Analytics

Allow customers to program their own tasks
- Implementation guide (IMG) activity to define custom tasks for the data and consolidation monitor
- BAdI extensibility in the custom task
- Ability to monitor status integration

Reclassification BAdI
- Change source and destination dimension values for additional and custom fields in BAdI customer code

Benefit
- Increase flexibility for customers to enhance the Group Reporting data model and embed customer code into the application

Group reporting calculations
Augmented posting rules to automate interunit elimination of profit in inventory
- read a percentage from a partner broken down by additional dimensions (such as product)
- match the retrieved percentages to the selected reported data of the trigger by partner and breakdown dimension value and multiply both values

MS Excel like formulas Group Reporting Data Collection (GRDC) Forms
- Support of excel like syntax with arithmetic operations (+, -, /, *, %, ^), logical operations (AND, OR, NOT, XOR), comparison operators (=, >, >=, <, <=, <>), string operations, IF, etc.
- Relative and absolute cell references such as: A1, $A1, A$1, A1
- Optionally store results into Group Reporting database

Benefit
- Reduce manual work and improve auditability of elimination of profit in inventory and other eliminations that require similar rule capabilities
- Increase flexibility and increase efficiency in GRDC forms by calculating results stored to the database or used in the form locally (e.g. for data entry checks).

PERFORMANCEANALYTICS
ANALYTICS FOR THE OFFICE OF THE CFO

What Are Your Options?

Go Forward Options

Rebuild Planning to SAP Analytics Cloud

- Planning functionality ≠ BPC

- Hybrid approach extends user community

- Not a Finance oriented solution

Rebuild Consolidation on Group Reporting

- Only applicable to S/4HANA clients

- Robust functionality

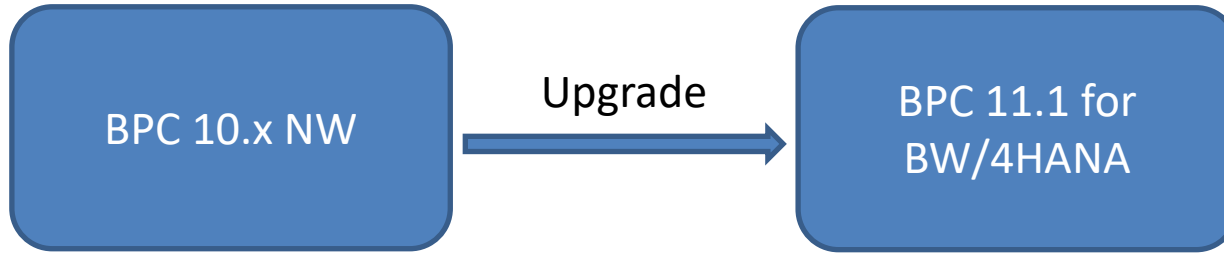- Not a Finance oriented solution

Go Forward Options

Deploy BPC on Cloud

- Does not remove IT requirement

- Any version of BPC on AWS, Azure, other hosted cloud

Migrate to BPC 11.1

- Feasible for BPC NW customers but <u>sunset</u> product

- Additional license costs

Options – for BPC NW Customers

BPC 10.x NW → **Upgrade** → BPC 11.1 for BW/4HANA

BPC Standard
- Easiest migration: Backup/Restore
- Continue to use EPM Add-in

BPC Embedded
- Easy migration
- Rewrite logic to gain performance*
- Continue to use A4O

New licenses required

*Note you could rewrite logic with Stored Procedures in ANY database to gain performance

Options – for BPC MS Customers

| BPC 10.x MS | → Rebuild → | BPC 11.1 for BW/4HANA |
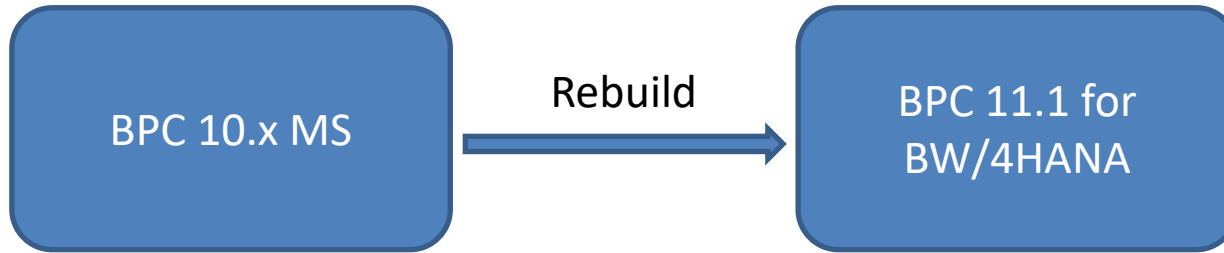
- Migration is a rebuild
- Requires more SAP IT support (than BPC MS)
- SAC strategy suggests this is not an approach suggested by SAP

New licenses required

Alternative Option for any BPC Customer

BPC 10/11 → **Rebuild** → OneStream™
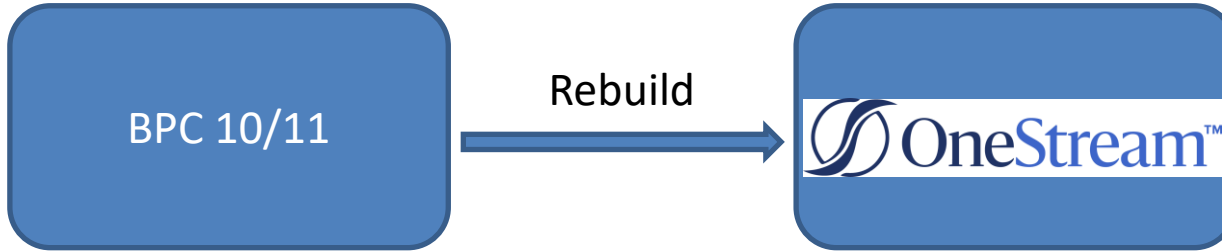
- Unified Platform for Consolidation & Planning
- Sophisticated Capability
- Strong Data Integration
- Excel Interface

Introducing OneStream

OneStream's Intelligent Finance - Unified
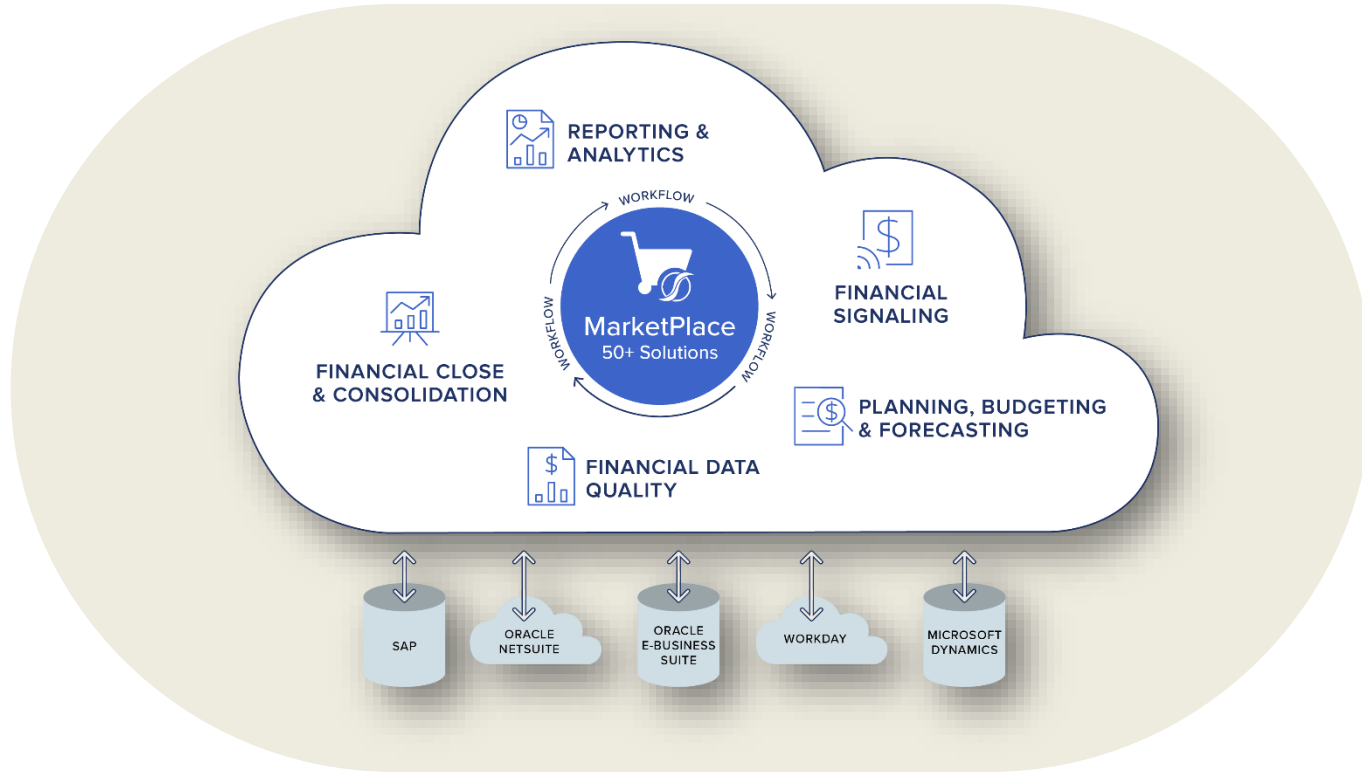
Accelerate Insights with 50+ Pre-Built Solutions

Unique Advantage: OneStream Marketplace

Productivity Tools	Financial Close & Reporting	Planning & Analysis
Guided Reporting	**Account Reconciliations**	People Planning
Parcel Service	**Transaction Matching**	Capital Planning
Task Manager	Compliance Solutions	Cash Planning
Data Entry 123	Tax Provision	**Predictive Analytics 123**
Diagnostics 123	Apps Control Manager	Sales Planning

A BPC Customer's view of OneStream

Overall Features

Can allow different operating groups to create their own hierarchies beneath the hierarchies required by head office

Can scale with growth – better architecture

Easier to use workflow tools

Marketplace platform – can easily buy apps to add functionality

Customer satisfaction and support appear to be a key focus of OneStream

SAP is not adding any enhancements to our version of BPC and the version will be end of life

There is no easy migration to any other version of SAP BPC that will be enhanced and supported

Migration tool built by PAC to ease the migration from BPC to OneStream

A BPC Customer's view of OneStream

Functional Features
Formula to pull data into a report has a very similar format to the EPM Retrieve formula
Easy to update dimensions and account mapping
HR module much better than BPC's – can likely enhance headcount reporting and assist with aggregating the bonus information for share purchases
The account rec module can likely replace Blackline
The tax solution can help update our tax provision process
Appears that the intercompany matching reports will greatly enhance our ability to reconcile intercompany balances
Can link to other SQL tables (eg A/P details) even though that data is not loaded to OneStream
Can see the GP (source) accounts mapped to OneStream accounts in the drill through

BPC to OneStream Conversion Utility

- Converts BPC Dimensions & Properties into corresponding Onestream dimensions

- Captures % Ownership, % Controlling, and Ownership Type by Category Type and Time

- Converts FX Rate table

- Much Faster than Manual Conversion

- Eliminates re-keying errors

- Great for jump-starting a project, prototyping, or proof of concept

- Great for capturing all BPC history into OneStream

- Built by BPC experts

We can convert your BPC application to OneStream for free
See short video of Conversion Utility in action!!

PERFORMANCEANALYTICS

ANALYTICS FOR THE OFFICE OF THE CFO

OneStream

By the Numbers

100%
Customer Success

750+
Customers

70%
Converted from multi-product deployments of Oracle Hyperion, SAP or IBM

50+
Solutions in the OneStream MarketPlace

What Customers are Saying & Doing

What We Are Hearing from Customers

We are heading to S/4HANA but not sure what to do with BPC

IT is telling us we are going with GR once we get on S/4HANA

IT bought SAC licenses but we haven't deployed them yet

I can wait, but I'm not happy paying maintenance for a sunset product

I need to move now to be prepared for the future & fulfill my EPM roadmap

Client Example

On BPC MS 10.1 for Consolidation only

- SAP shop

- Need for Lease Accounting (IFRS 16)

- Need Tax Provisioning

- Need FP&A

- Moved to OneStream for all of above

"**McCain Finance Directors considered this the most successful system implementation they have ever done.**"

Next Steps

Each of You Face a Different Situation

- Do Nothing (but keep in mind End of Maintenance)

- License and Implement Group Reporting and/or Analytics Cloud

- BPC NW Customers Migrate to BPC 11.1 (no enhancements)

- Move to Next Generation EPM – OneStream

- Evaluate other solutions

To Help You

1. **PAC offers a free Workshop to Evaluate <u>your</u> Analytics Roadmap**

2. **We can convert your BPC application to OneStream for free**

Win a Free Pass to Splash

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Questions?