

LORO PIANA SUPPLIER PORTAL REGISTRATION MANUAL

MAY 20TH, 2021 - VERSION 1.2



The **Loro Piana Supplier Portal** represents the main **Vendor Relationship Management** tool, whose purpose is, among others, to guide Suppliers registration and qualification through a dedicated platform.

The Portal simplifies the interaction and strengthens the relationship with Loro Piana, as well as optimizes and integrates **Procurement processes**, ensuring their transparency.

The benefits are significant and immediate:

- ★ Unique online access point
- ② 24/7
- **Q** Transparency, organization and simplification of Qualification processes
- Quick access and information and documents flow
- Free
- User friendly



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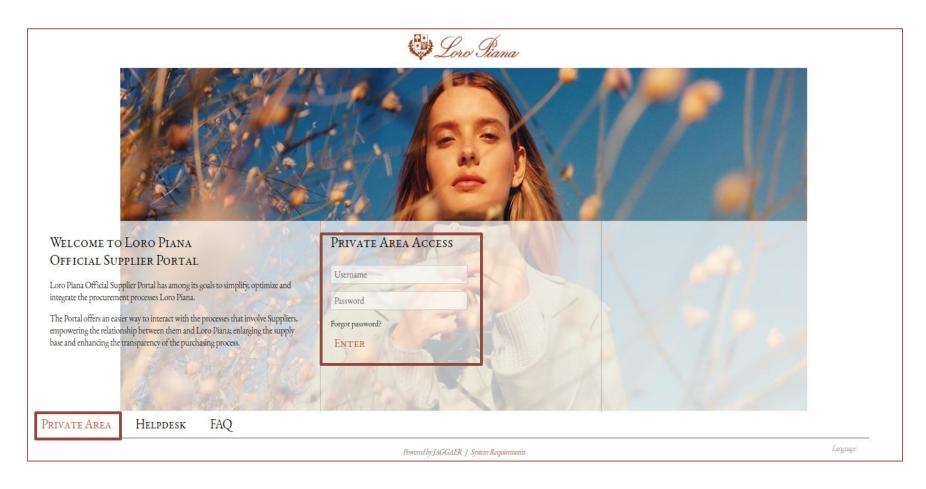


Receiving an **e-mail**with login credentials
(please check your
junk mail)



Log in to the Loro Piana Supplier Portal





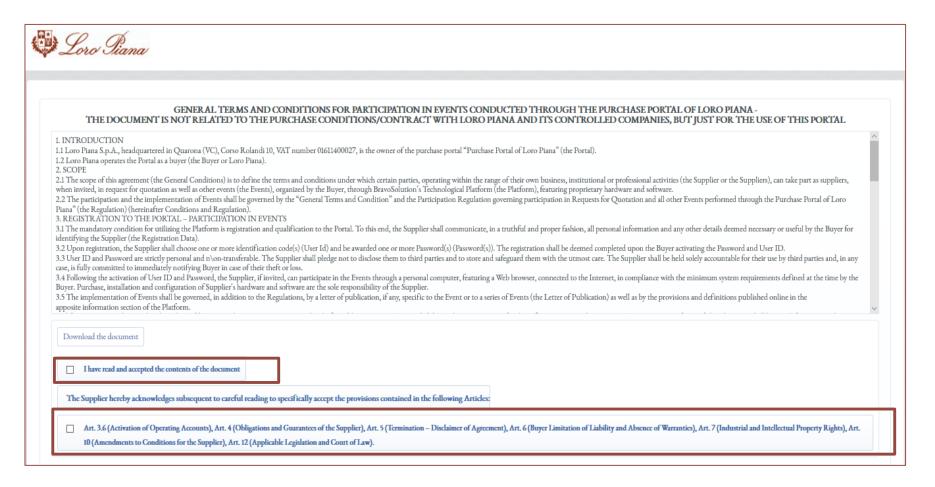
By clicking on the link enclosed in the email, you can access the Portal homepage.

To login, click on **Private Area** and enter your username and password.



To access the Portal, please declare the acceptance of the following documents.

1. General Terms And Conditions For Participation In Events Conducted Through the Portal



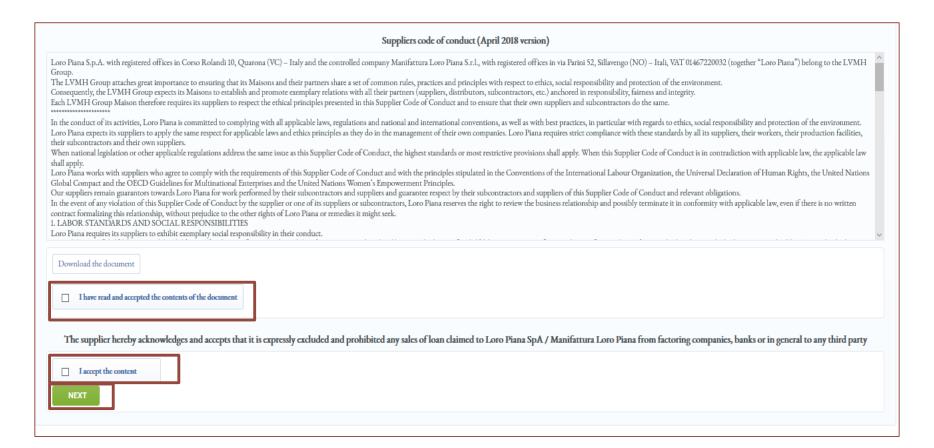


2. Regulations Governing Participation In A Request For Quotation And All Other Events Performed Through The Portal

REGULATIONS GOVERNING PARTICIPATION IN A REQUEST FOR QUOTATION AND ALL OTHER EVENTS PERFORMED THROUGH THE PURCHASE PORTAL OF LORO PIANA -THE DOCUMENT IS NOT RELATED TO THE PURCHASE CONDITIONS/CONTRACT WITH LORO PIANA AND ITS CONTROLLED COMPANIES, BUT JUST FOR THE USE OF THIS PORTAL PART I: GENERAL PRINCIPLES AND PROVISIONS 1.1 The request for quotation is defined as the request for sending and the consequent issue, all by electronic means, of a binding financial quotation and/or a binding indication of the technical-pricing terms and conditions involving the exchange of goods and services (the Request for Quotation or the RFQ). 1.2 The Request for Quotation is between Buyer and one or more Suppliers, with each Party operating within the range of its business, professional or institutional activity and registered on the Portal, through the submitting of quotations (Quotations) in the Platform. 1.3 The Regulations define methods for the implementation of a Request for Quotation and all other events performed through Platform utilisation in addition to the obligations and the rules that Buyer and Suppliers ought to comply with throughout the duration of an Event. Further specific provisions relating to the implementation of each Event, binding for both Buyer and Suppliers, are highlighted in the Letter of Publication as well as in the Platform's dedicated information sections. 1.4 The general principles that govern the implementation of Events and participation therein are the equality of conditions for all participants, transparency, good faith, fairness, confidentiality of information traded and compliance with the Law. 1.5 For reasons of clarity, terms starting with a capital letter but not specifically defined in the Regulations, shall bear the meaning as given in "General terms and conditions for Supplier participation in events conducted through the Purchase Portal of Loro Piana" (General Conditions). 2. NOTIFICATIONS RELATING TO EVENTS 2.1 All actions and communications on the part of the Buyer and Suppliers at every stage of the Event (including the preliminaries, implementation, award and any possible suspensions, interruptions, resumptions and/or cancellations), may be implemented in accordance with two separate operating modes and also through a combination of both: a) on-line; b) off-line. The actual availability of both operating modes shall be at Buyer's discretion; Suppliers shall agree to utilize the available operating mode. 2.2 The on-line operation envisages that the Suppliers enter data and Quotations, communicate with Buyer and express their will by clicking on the appropriate icons available on the Platform and/or using the messaging tool of the Platform. 2.3 The off-line operation envisages that the Suppliers communicate with Buyer, by submitting and receiving information, data, instructions and briefs via e-mail or telephone. In case of telephone communication, Buyer shall be entitled, in compliance with provisions of the Law, to record the conversation taking place with the Suppliers. Suppliers shall acknowledge that the recordings made by Buyer shall serve as a full proof of actual facts and circumstances. 3.1 Buyer, in order to create an Event, will publish on the Portal the data regarding the relative Event (the Data). Download the document I have read and accepted the contents of the document

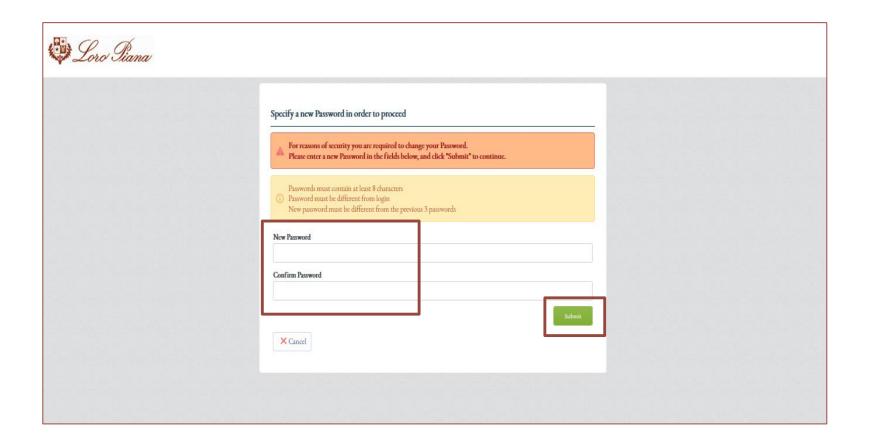


3. Suppliers code of conduct



Once you have declared all documents acceptance, click Next.

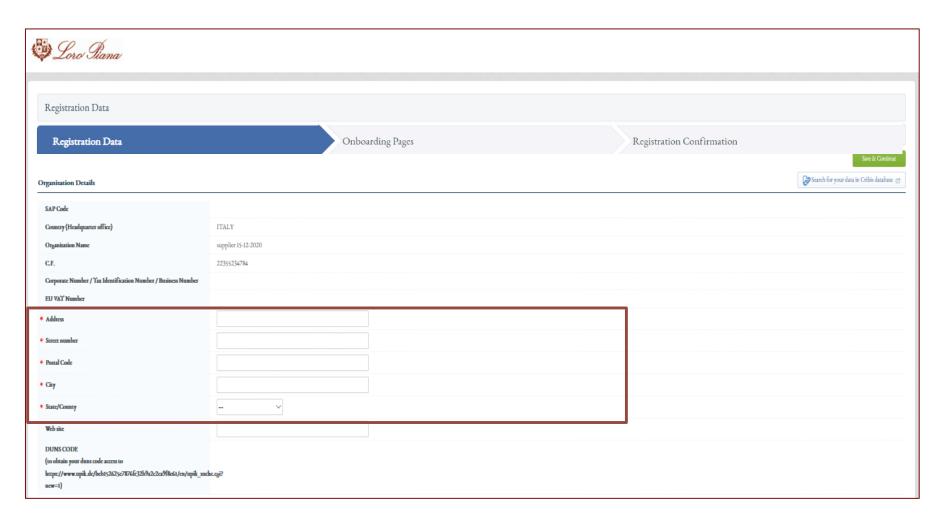




On first login, you are prompted to change your password.

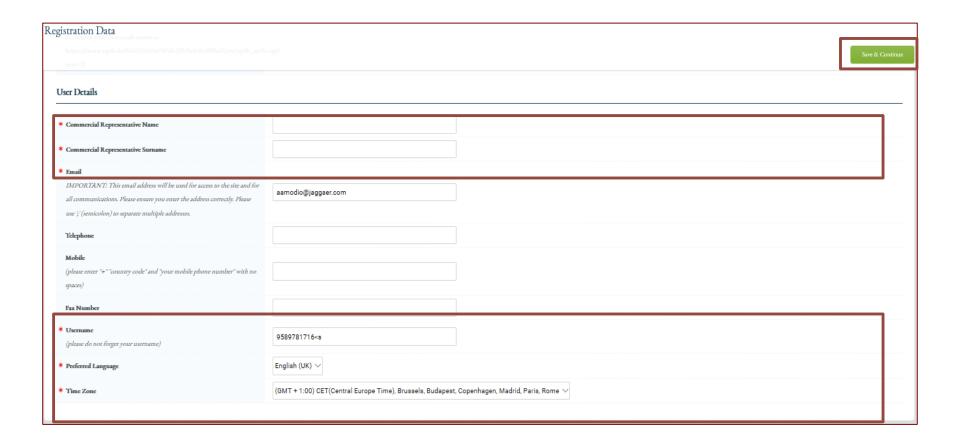
Enter the **new password** and click **Submit.**





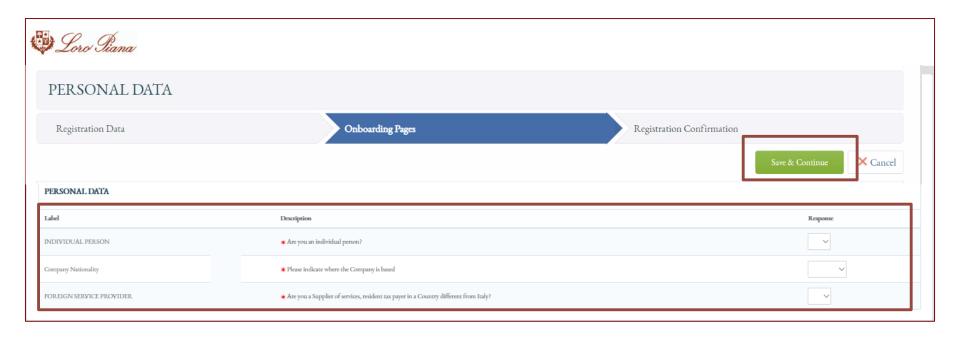
To start the registration process, fill in the mandatory fields (*) of the **Registration Data** section.





Enter the data in the mandatory fields (*) and click on Save & Continue.



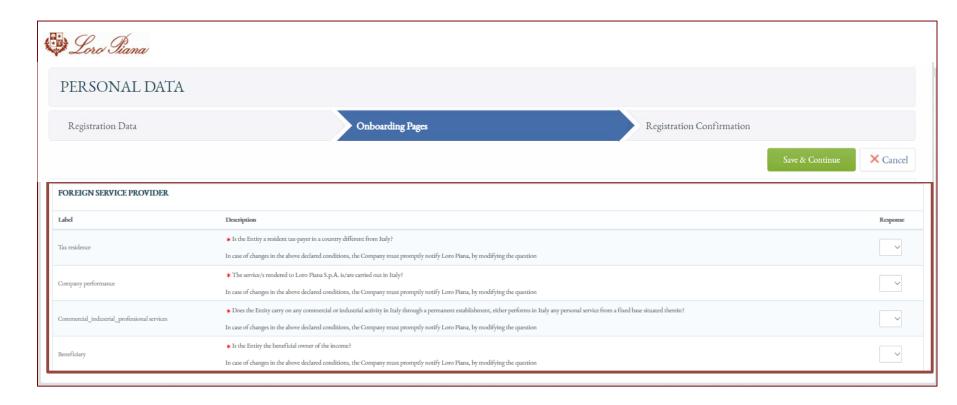


To continue the registration process, complete the **mandatory fields** (*) of the **Onboarding pages** section.

Finally, click on Save & Continue.



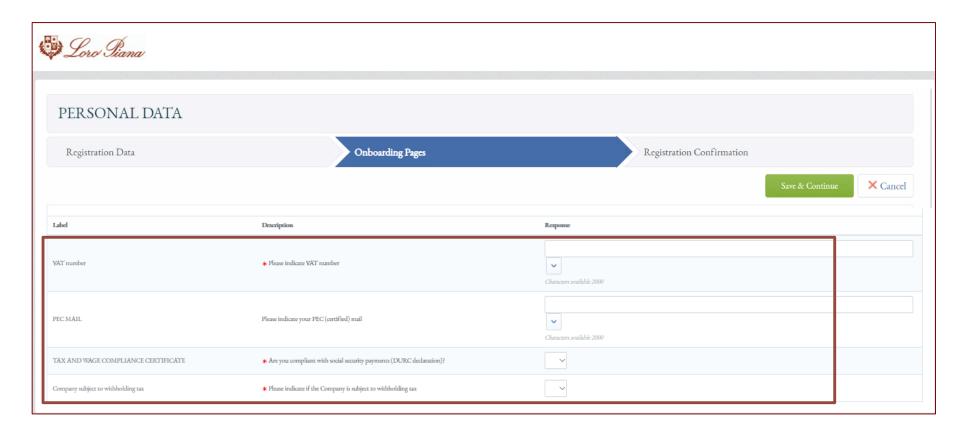
If you affirmatively answer to the question "Are you a Supplier of services, resident tax payer in a Country different from Italy?", complete the following mandatory fields (*):



Then, click Save & Continue.



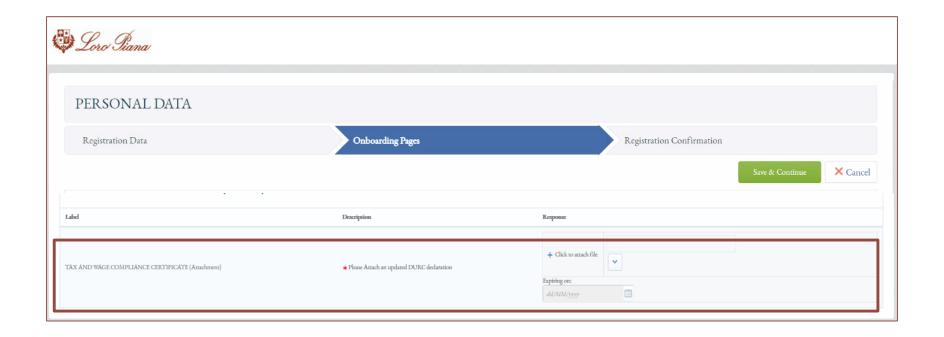
If you answer "Italy" when asked "Please indicate where the Company is based", complete the following mandatory fields (*):



Then, click Save & Continue.

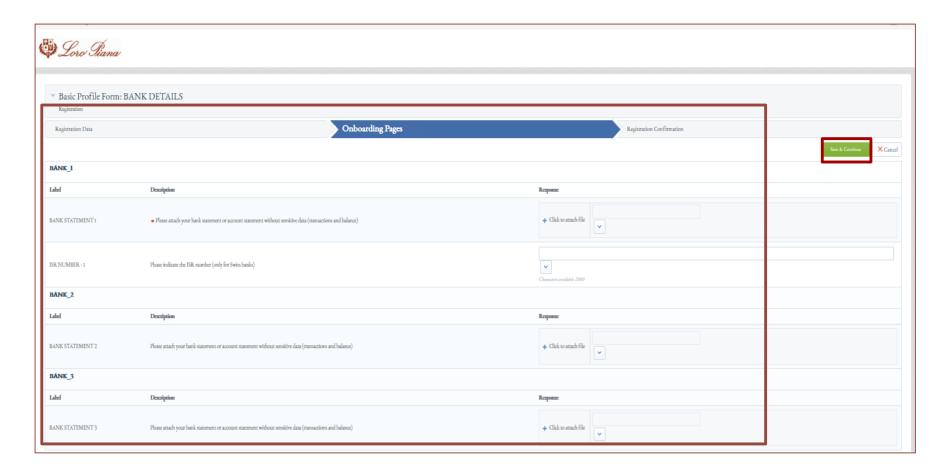


If you affirmatively answer to the question "Do you have the DURC?", attach the DURC document and indicate the expiration date.



Then, click **Save & Continue**.

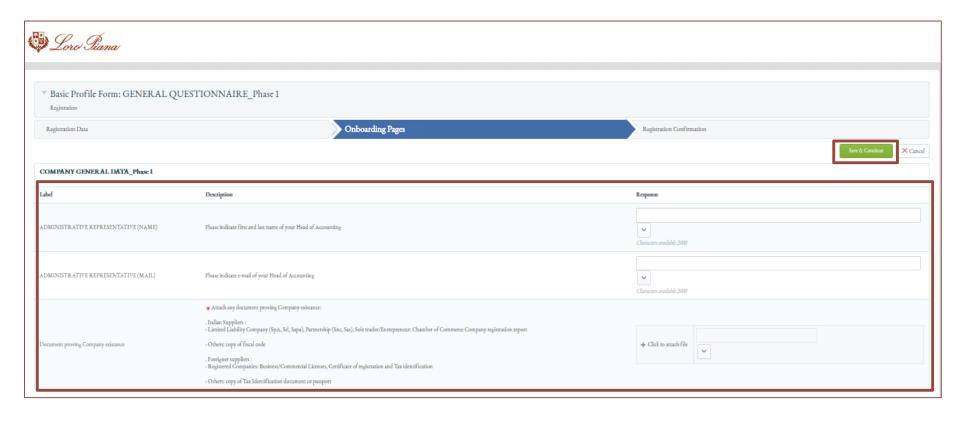




Attach your bank statement or a copy of an account statement containing bank details, without any sensitive data.

Then, click **Save & Continue**.

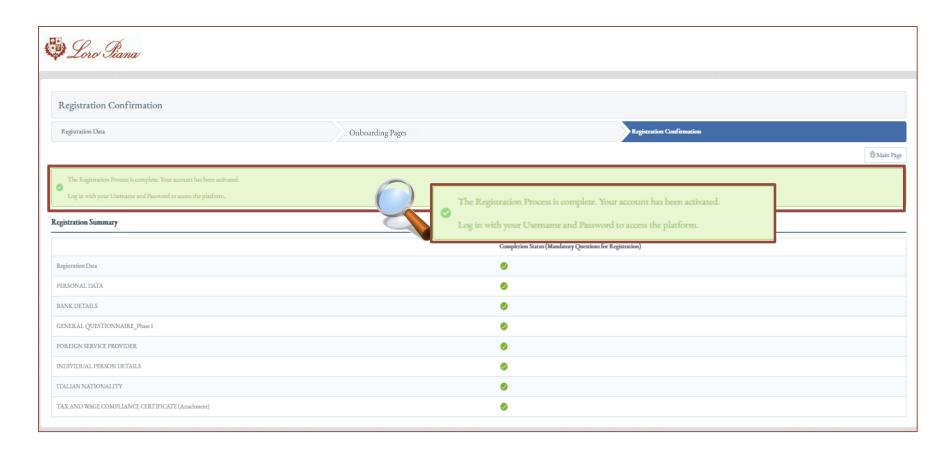




To prove the existence of the Company, attach the document required, based on nationality and legal status.

Then, click Save & Continue.





Your registration process has been successfully completed.









If the information provided is incomplete, you will receive an email with the request for modification and the link to direct access the form to be modified

Login to the Loro Piana Supplier Portal and modify the data







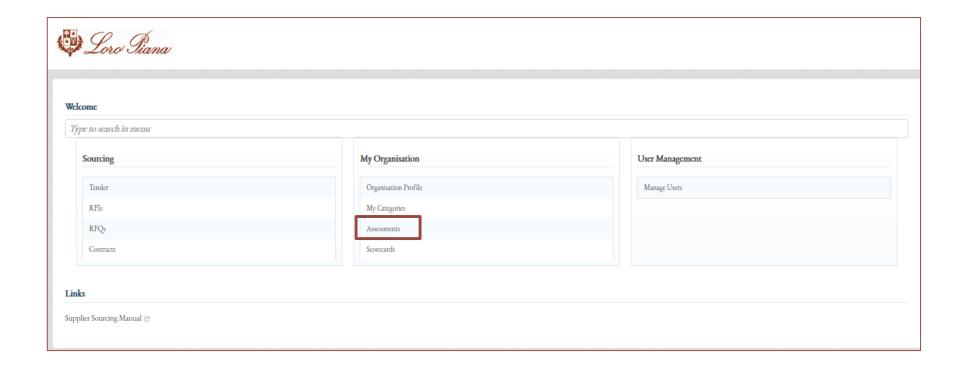
Once registered, you will receive an e-mail requiring to complete additional data in order to be qualified. The e-mail encloses the link for direct access to the new questionnaires.



Login to the Loro Piana Supplier Portal and complete the new questionnaires.



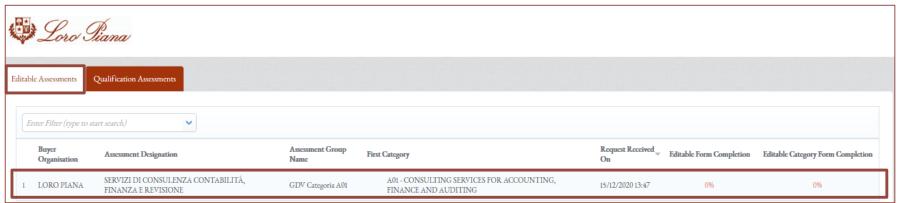
Alternatively to the direct access link, you can access the new questionnaires by performing the following steps:



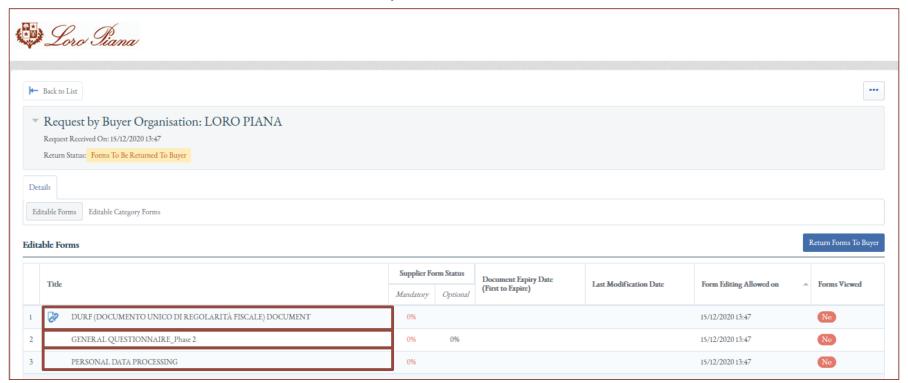
Access the Portal and click on Assessments.

QUALIFICATION DATA



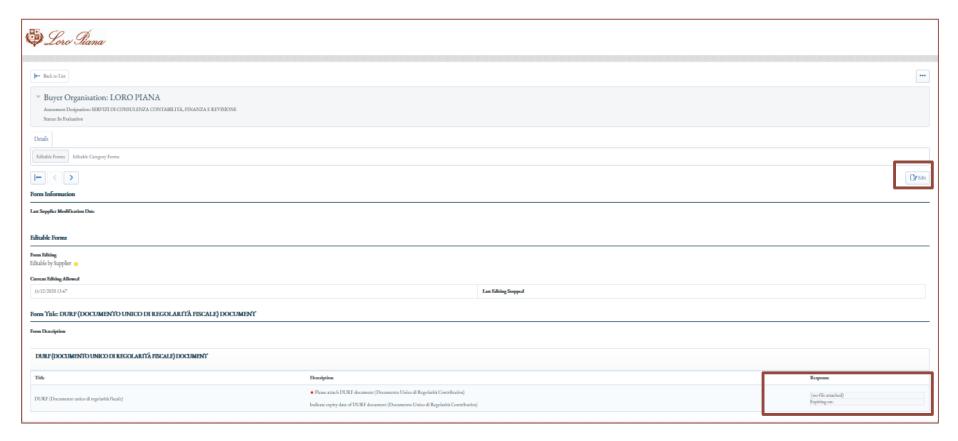


Click on **Editable Assessments and** on every Form.



Then access every Form by directly clicking on it.



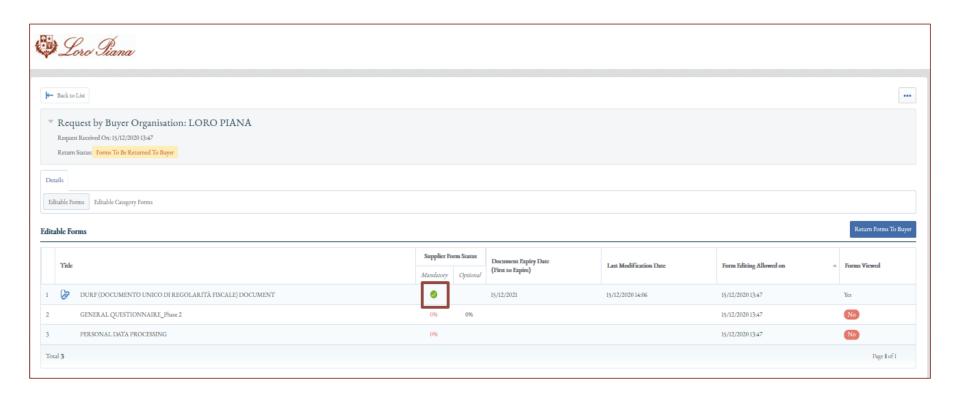


Click on Edit.

Complete the requested information.

Click on Save at



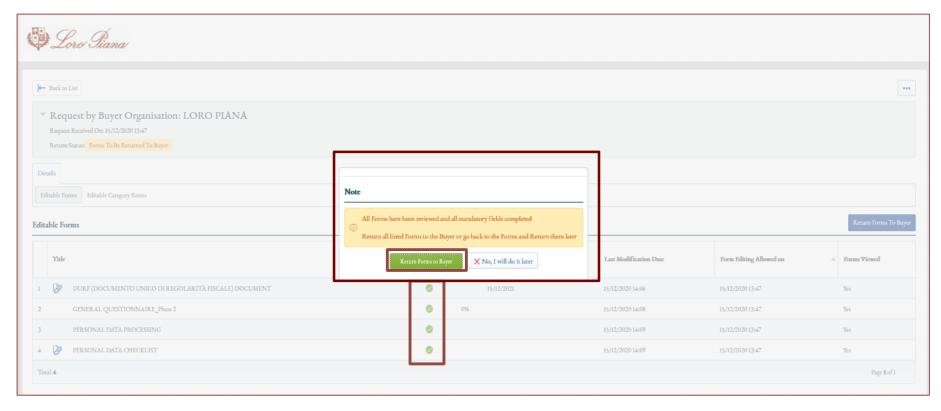


Repeat the procedure for all the Forms.

once all the mandatory fields have been completed, the green check will appear







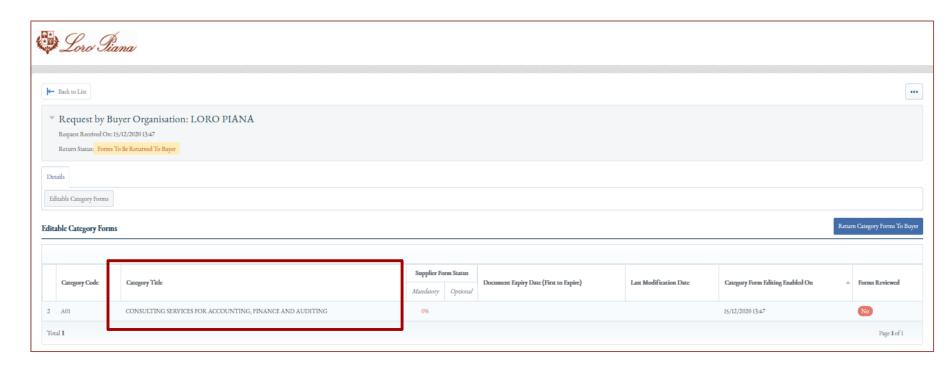
Once all the required fields and information have been completed, in addition to the green tick, the **Return Form to Buyer** pop-up message will appear Return Forms to Buyer

If further information is required relating to the Business area assigned to you, the System will redirect you to the subsequent category forms to be completed.

Click **OK** in the pop-up message.

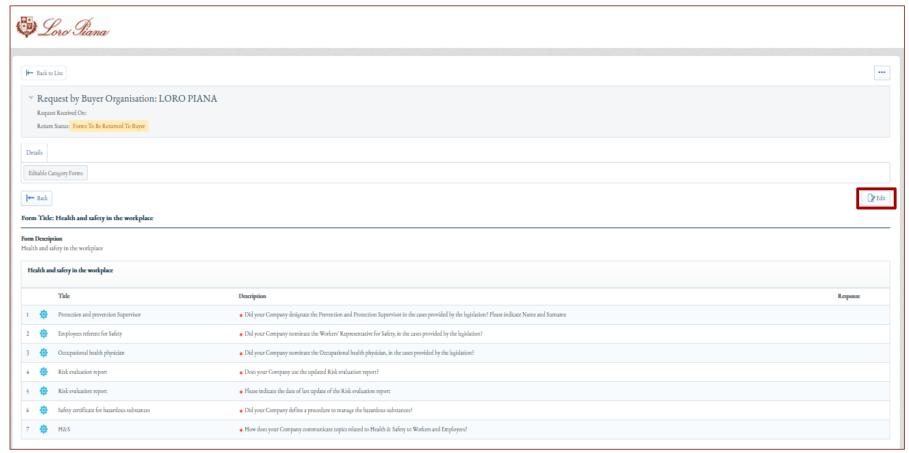






Click on the Purchasing Category to fill in the specific form.





Click on



Enter the required information by filling in all the mandatory fields(*).

Click on





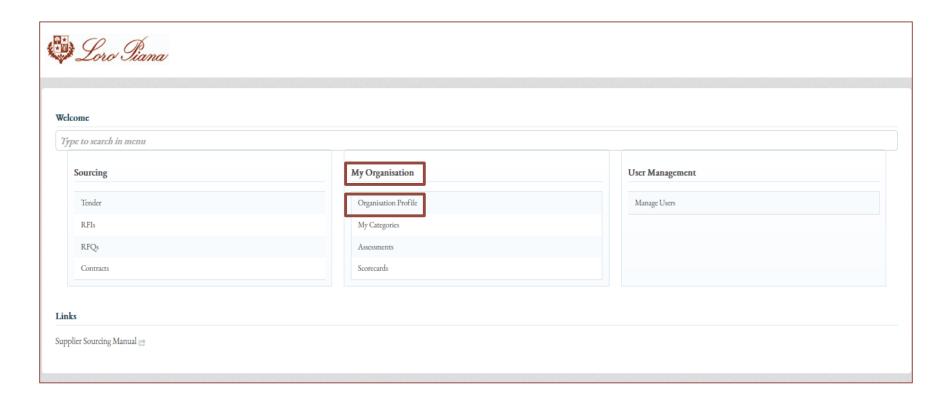
Once saved, the following pop-up message appears: click on **Return Forms to Buyer.**



The system requires further confirmation before submitting the information, click on **OK** to confirm.







To modify the data, login to the Portal.

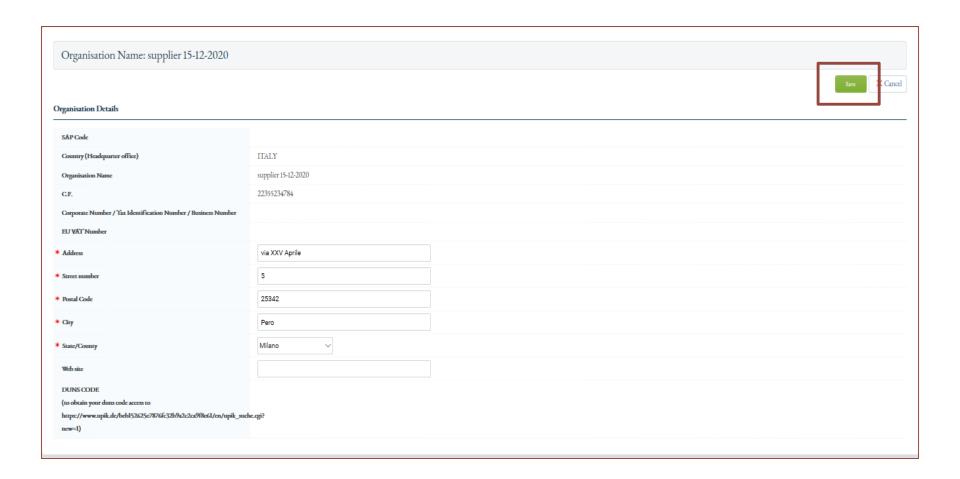
In My Organisation section, click on Organisation Profile.



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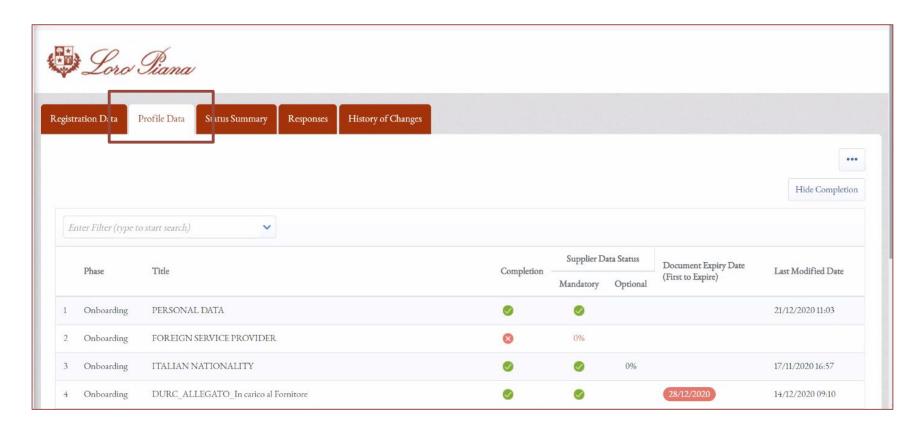
To change the information in the **Registration Data** area, click on **Edit**.





Edit your details and click Save.

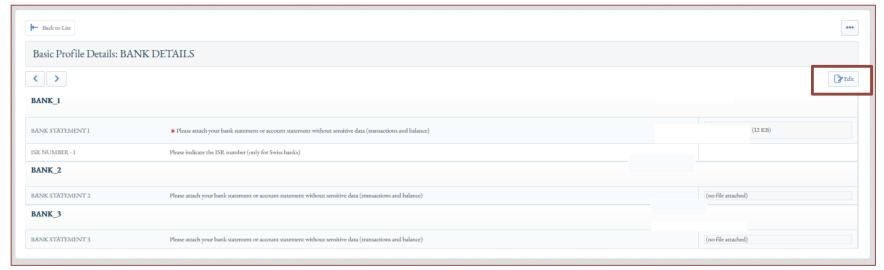




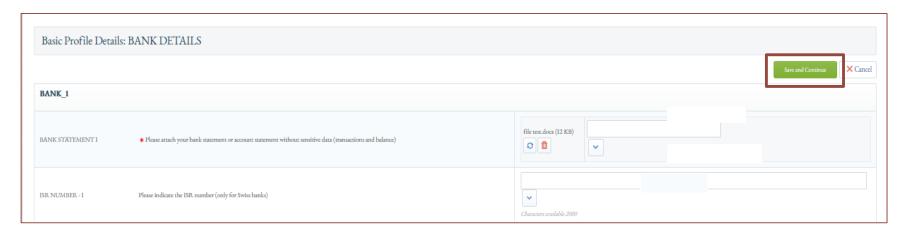
To change the information in the **Profile Data** area, click on the specific section.

Select and click on the form you want to edit.



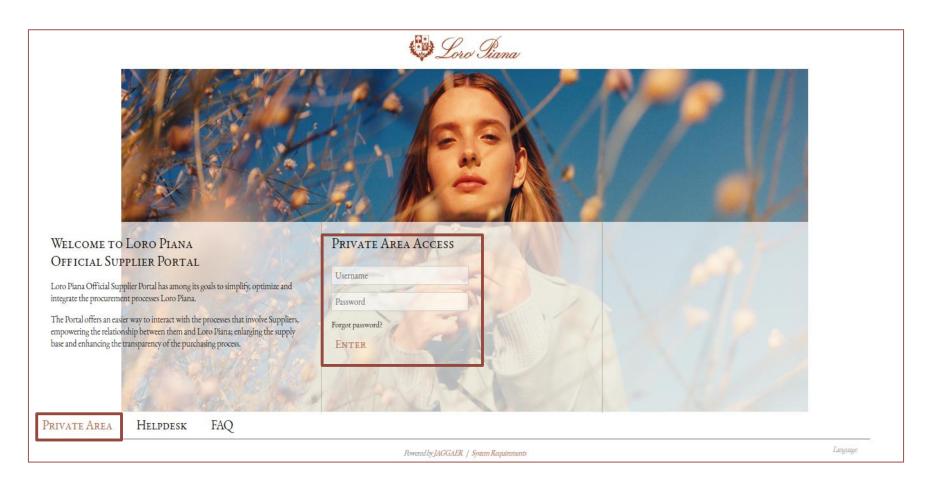


To modify the data of the selected form (e.g. Bank Details), click on **Edit**.



Correct the data and click on **Save and Continue**.





If you have forgotten your password, you can autonomously set a new one.

Access the Portal, click on **Private Area** and on **Forgot password?**

Follow the guided steps.