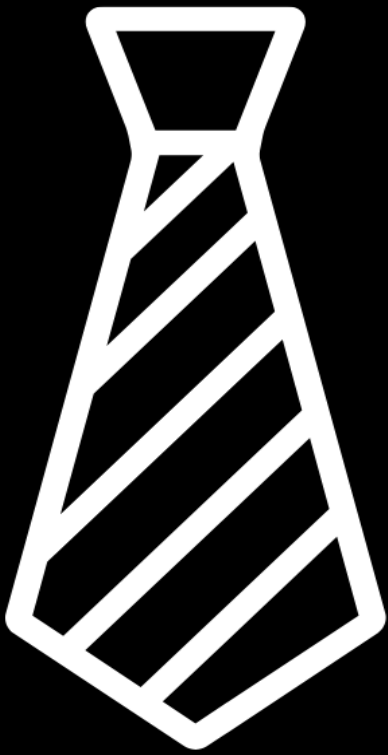




# FACE

**TITANS**

**FULLERTON ATHLETICS  
CAREER EXPO**



# 2021

March 1<sup>st</sup> – March 5th



## WELCOME!

Welcome to our 7<sup>th</sup> annual Fullerton Athletics Career Expo! Due to COVID-19, the format of this year's expo is very different. While we cannot gather in person and get our professional headshot, there are opportunities all week long to learn from industry professionals and ask questions. We hope you take advantage of as many opportunities as possible and learn about a few different career pathways.

### CONFERENCE OVERVIEW

During the week of March 1<sup>st</sup>, there will be opportunities to engage with professionals from varying industries every evening. On Friday, March 5<sup>th</sup>, there will be sessions from 9am-4pm with different organizations sharing specific information and opportunities within their organization.

In this packet, you will find descriptions for each session to help you decide which session is the right fit for you.

### STUDENT-ATHLETE REQUIREMENTS

To successfully complete the FACE 2021 requirements, you must do the following:

1. Attend the keynote speaker presentation on March 1<sup>st</sup>
2. Attend at least one of the nine industry-specific conversations held between March 2<sup>nd</sup>-4<sup>th</sup>
3. Attend at least one session held on March 5<sup>th</sup>

### QUESTIONS?

Reach out to Shakayla Collins at [sncollins@fullerton.edu](mailto:sncollins@fullerton.edu).



# FULLERTON ATHLETICS CAREER EXPO 2021

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DAY 3

MARCH 1<sup>st</sup>



Keynote Speaker: DeAndra'e Woods

Know your Value | <https://fullerton.zoom.us/j/86133868777>

6:30pm – 7:30pm

DeAndra'e Woods is an alumnus of our very own track and field program. He was a sprinter from 2008-12 and was a team captain from 2010-12. After he finished competing at Cal State Fullerton, he volunteered and then interned for the Titans strength & conditioning coaches. After this, he became one of Concordia University Irvine's track & field graduate assistants, where he had athletes break records in the 60-meter dash (indoor), 4x400m relay (indoor), 4x100m relay (outdoor), and the 4x400m relay (outdoor). He also helped coach the 4x100m relay team to the PacWest championship in 2016. After his graduate assistantship ended at CUI, he became the head coach for Chapman's track & field/cross country program, where he stayed for three and a half years. Currently, he is the sprints/hurdles/relays coach at CUI.

DeAndra'e has extensive knowledge of what it takes to be a student-athlete and the skills athletes learn that are valuable outside of sport. DeAndra'e will share his journey, what he's learned, and how to market the valuable skills athletes possess.



DAY 3

MARCH 2<sup>nd</sup>



### Athletes in Marketing

Pauline Welker

6:30pm | <https://fullerton.zoom.us/j/82093967683>

Pauline Welker is a former CSUF golfer who graduated in 2019. During her undergraduate career, she was active in multiple marketing clubs. Once she graduated with her BA in Communication Advertising, she landed a job at Channel Bakers. She has moved up within the company and is currently an Account Manager. Her role is to provide our brands with insightful strategies and action on daily deliverables to make their advertising experience more seamless.

CSUF  
Health  
Professions  
Advising Office

### Athletes in Health Professions

Dr. Michele Mouttapa

7:00pm | <https://fullerton.zoom.us/j/87440376067>

The Health Professions Advising Office was started by Dr. Miles D. McCarthy in 1963, has helped hundreds of students gain admission to health professions schools. CSUF students have gained entry into some of the nation's most prestigious schools, including Harvard, Stanford, John Hopkins Albert Einstein College of Medicine, and all of the UC campuses. Join Dr. Mouttapa as she shares the ins and outs of various health professions.

### Athletes in Sales

Lauren Thorell

7:30pm | <https://fullerton.zoom.us/j/82281294839>



**E&J Gallo Winery**

Recently ranked the #14 Best Place to Work, #11 Best Place to Interview, and #18 Top CEO on Glassdoor, now is a great time to join E. & J. Gallo Winery. Since 1933, we've never stopped challenging what was possible. Our portfolio holds 90+ wine and spirits brands, and we are continuing to expand and grow. In this session, Lauren will not only talk about opportunities available and Gallo Winery but also why athletes are successful in sales careers.

DAY 3

MARCH 3<sup>rd</sup>



**Northwestern Mutual**  
Los Angeles | Irvine | Las Vegas | West Los Angeles | Manhattan Beach

### Athletes in Finance

Northwestern Mutual - Irvine

6:30pm | <https://fullerton.zoom.us/j/81607309169>

At Northwestern Mutual, our financial advisors and representatives have a wide range of best-in-class products and industry-leading expertise to help people at different life stages, in different career fields, and with different financial goals. Our version of financial planning helps you live your best life, your whole life. If you are interested in learning more about the finance industry's ins and out, this session is for you!



### Athletes in Education

Sarah Moore

7:00pm | <https://fullerton.zoom.us/j/84658598606>

Sarah Moore is a former CSUF softball student-athlete. She graduated in 2017 with a BS in Child and Adolescent Studies. Currently, Sarah is in her second year in the Alta Loma School District, teaching 5th graders. She also is a current Doctorate student at Grand Canyon University working towards her Doctorate of Education in Teaching and Learning with an Emphasis in Adult Learning. Join Sarah and learn about her journey to teaching and the advice she has for athletes interested in teaching.



### Athletes in Fire Service

Orange County Fire Authority

7:30pm | <https://fullerton.zoom.us/j/83474220998>

The OCFA was formed in 1995 as a Joint Powers Authority after the Orange County bankruptcy. Currently, the OCFA employs approximately 1500 people, with 1100 firefighters serving approximately 2 million people in 23 cities and the unincorporated parts of Orange County. The OCFA is an all-risk fire department responding to incidents such as medical aids, structure and wildland fires, hazardous materials, traffic collisions, etc. There are many opportunities for employees to grow their skill set at the OCFA. After passing the academy and completing a 1-year probationary period, operations personal can apply to attend paramedic school, a hazardous materials technician, urban search & rescue, aircraft rescue, and firefighter at John Wayne airport. These are just a few examples of the variety of opportunities at the OCFA. Tune in to learn more about those opportunities!

## DAY 4

MARCH 4<sup>th</sup>



### Athletes in Coaching

Chelsey Patterson

6:30pm | <https://fullerton.zoom.us/j/84378604923>

Chelsey Patterson is a former Titan. The midfielder was a three-time team captain for the Titans and helped lead Cal State Fullerton to three consecutive Big West Conference Championships. She went on to play for the LA Galaxy County Women's Soccer Team, where she helped lead the team to a United Women's Soccer League Championship and a UWS West First-Team nod in 2019. She spent four years as a graduate assistant at the University of La Verne while simultaneously serving on the coaching staff of the Rosary Academy's Junior Varsity Team and the Fullerton Rangers Youth Soccer Club. She is now the assistant coach at the University of Houston.



### Athletes in Law Enforcement

California Highway Patrol

7:00pm | <https://fullerton.zoom.us/j/81974980732>

The California Highway Patrol (CHP) is a very diverse agency that performs many different duties ranging from patrolling the streets to protecting the Governor. Some special CHP assignments include, but are not limited to, drug interdiction, auto theft, accident investigation, DUI enforcement, K-9 units, Air Operations, and motorcycle patrol, to mention a few. As a CHP officer, your job is to provide safety, service, and security to Californians and visitors to our state. Officers do much more than write tickets. Tune in to learn what it takes to join the law enforcement industry.



### Athletes After Sport

Eugenia Miller

7:30pm | <https://fullerton.zoom.us/j/83377409966>

Eugenia Miller had one of the most outstanding careers in CSUF basketball history. She played for the Titans in 1987-88 through 1990-91 seasons averaging 20.5 points and 9.8 rebounds per game for her career. Genia studied psychology and earned her degree in 1994 from the College of Humanities and Social Science. She later played two seasons professionally in Japan and in the WNBA for the Los Angeles Sparks in 1998. Join Eugenia as she talks about her transition out of sport.

## DAY 5

MARCH 5<sup>th</sup>

Virtual Chats with Organization Representatives

### 9:00 AM

*Loughborough University* | <https://fullerton.zoom.us/j/89400124182>

Known for our outstanding contribution to the world of sport for over 60 years, we bring together exceptional athletes, facilities, coaching and research expertise with extensive partnerships with major sports organizations.

### 9:30 AM

*Nottingham Trent University* | <https://fullerton.zoom.us/j/87842300883>

NTU is one of the largest and most popular Universities in the UK. NTU will share scholarship opportunities master's program that you can complete while also continuing your sport.

*Playoff Dating App* | <https://fullerton.zoom.us/j/84090697692>

Founder of the Playoff Dating App, Amanda McGrew, is a former collegiate athlete. If you are interested in entrepreneurship, her app, or the internship opportunities she has available for student-athletes, this session is for you!

### 10:00 AM

*Concordia University - Irvine* | <https://fullerton.zoom.us/j/82587649213>

CUI is proud to the Master of Science in Athletic Training (MSAT) degree. A career as a certified athletic trainer offers a dynamic and rewarding working environment with exposure to various athletic and allied healthcare settings and professionals.

*Gallo Wine Company* | <https://fullerton.zoom.us/j/85479151397>

Gallo Wine currently offers two opportunities for student-athletes to grow in sales. These programs provide extensive training to assist you in your sales career. One position is an internship available to those over 21, and the other is a full-time position for graduates.

### 10:30 AM

*Modern Woodmen of America* | <https://fullerton.zoom.us/j/84507226506>

Modern Woodmen of America is a member-owned fraternal financial services organization. We secure futures with financial guidance and products. Modern Woodmen has 2 full-time positions and one internship to share in this session.

*Stanley Black & Decker* | <https://fullerton.zoom.us/j/89833411996>

The Sales & Marketing Development Program (SMDP) offers a structured start to your personal career path. SMDP immerses you in the world of our end-users, customers, and business partners at multi-billion-dollar retailers and commercial job sites.





## DAY 5

### 11:00 AM

*California Highway Patrol* | <https://fullerton.zoom.us/j/83644339323>

CHP is a very diverse agency that performs many different duties ranging from patrolling the streets to protecting the Governor. As a CHP officer, your job is to provide safety, service, and security to Californians and visitors to our state. Officers do much more than write tickets.

*Northwestern Mutual – Newport Beach* | <https://fullerton.zoom.us/j/84634383862>

At Northwestern Mutual, our financial advisors and representatives have a wide range of best-in-class products and industry-leading expertise to help people at different life stages, in different career fields, and with different financial goals. Join to learn about our highly rated internship program.

### 11:30 AM

*Business Career Services, CSUF* | <https://fullerton.zoom.us/j/82254505227>

Business Career Services' mission is to cultivate relationships with CBE students, faculty, clubs, alumni, and the business community to advance career opportunities for business students and prepare them to be "ready to work, ready to lead."

*Council on Aging-Orange County* | <https://fullerton.zoom.us/j/81490936485>

The Council on Aging-Orange County is a private, nonprofit corporation, serving older adults in Orange County since 1973. The Council's mission is to promote the independence, health, and dignity of older adults through compassion, education, and advocacy. Tune in to learn about their ReConnect Program.

### 12:00 PM

*Athletes to Careers* | <https://fullerton.zoom.us/j/82736352485>

A2C is an organization dedicated to helping America's finest companies connect with highly motivated and diverse student-athletes eager to begin a full-time business career or find a challenging internship. Our purpose is to help student-athletes find meaningful jobs and navigate the transition to life after sports and college.

*PHP Agency* | <https://fullerton.zoom.us/j/89465792657>

PHP Agency is a national, financial services company with a mission to change an elitist financial services industry and provide EVERYONE access to the best insurance products offered. Our priority is to insure our clients are in the best possible position to take care of their loved ones.

### 1:00 PM

*FBI* | <https://fullerton.zoom.us/j/88382982307>

Today's FBI is an intelligence-driven and threat-focused national security organization with both intelligence and law enforcement responsibilities, staffed by professionals who work around the clock and across the globe to protect the U.S. from terrorism, espionage, cyber-attacks, and major criminal threats.



## DAY 5

### **1:30 PM**

*Southern Glazer's Wine & Spirits* | <https://fullerton.zoom.us/j/88010849412>

SGWS strives to exceed all expectations of our trading partners with outstanding sales, service and results, through innovative strategies, unmatched relationships, cutting-edge technology and the industry's best trained and most talented team. In this session, we will discuss the opportunities available at our company.

### **2:00 PM**

*Sales Leadership Center, CSUF* | <https://fullerton.zoom.us/j/88908560505>

The Sales Leadership Center is dedicated to promoting leadership and professionalism in the field of sales. Our goal is to assist students who have an interest in pursuing a career in professional sales.

### **2:30 PM**

*Human Resources, Diversity & Inclusion, CSUF* | <https://fullerton.zoom.us/j/89572248348>

HRDI supports the CSUF mission of preparing our diverse student body for academic and professional success. In this session, we will cover student assistant positions, staff positions, and the temporary pool.

### **3:00 PM**

*Consolidated Electrical Distributors* | <https://fullerton.zoom.us/j/84056170076>

Since 1957, CED has been committed to the electrical industry, buying and selling products from the world's foremost suppliers. Dedication to our customers, combined with a focus on long term growth within the electrical distribution industry gives us the capability for continued success and ensures our customers a continuity of service second to none!

ORGANIZATIONS  
RECRUITING FOR  
INTERNSHIPS, FULL-TIME  
POSITIONS, & GRADUATE  
PROGRAMS



**JOB**

Athletes to Careers

David Bacani | [dbacani@athletestocareers.com](mailto:dbacani@athletestocareers.com)

[www.athletestocareers.com](http://www.athletestocareers.com)



## ABOUT

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Athletes to Careers is an organization dedicated to helping America's finest companies connect with highly motivated and diverse student-athletes eager to begin a full-time business career or find a challenging internship. Our purpose is to help student-athletes find meaningful jobs and navigate the transition to life after sports and college.

## POSITIONS AVAILABLE

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A2C offers a 3-phase internship program where interns will shadow a career coach and participate in the following:

- The basics of interviewing: preparing and coaching candidates for interviews
- Understanding company structures, industries, and hiring needs
- Qualifying potential company partnerships and presenting A2C value to decision-makers
- Identifying potential candidates and connecting them with companies based on their skills, career desires, and experience.

Through this internship, participants will become an expert on interviewing and qualifying good opportunities with companies that value and support former student-athletes professional growth. They will have the opportunity to familiarize his/herself with 80+ companies and build relationships with hiring managers that could ultimately turn into a job offer post-internship.

## HOW TO APPLY

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Interested candidates can reach out to Dave Bacani at [dbacani@athletestocareers.com](mailto:dbacani@athletestocareers.com) or (562) 235-7683.

## A2C FAST FACTS

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- Athletes to Careers takes the time to meet one-on-one with every interested student, regardless of their career aspirations, providing valuable "real-world" coaching and "life skills" advice.
- We work around their rigorous schedule of athletics and academics, never interfering with these two critical commitments.
- Athletes to Careers works with major organizations that meet A2C's criteria that include an environment of coaching, mentoring, training and promoting entry-level as well as experienced individuals. We stress the importance of an excellent environment for our candidate's first work experience

# FULLERTON ATHLETICS CAREER EXPO 2021

Business Career Services

Email | [businesscareers@fullerton.edu](mailto:businesscareers@fullerton.edu)

Website | <https://business.fullerton.edu/Career-Services>

**BUSINESS  
CAREER SERVICES**

College of Business and Economics



## ABOUT

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We help prepare CSUF business students to transition from college to careers by offering business-focused resources to explore career options, define and manage their own personal brand, and develop a strategic action plan to achieve their job/internship search goals.

## SERVICES WE OFFER

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- **Career Advising**
  - [Resume review](#)
  - [Cover letter review](#)
  - [Career exploration](#)
  - [Interviewing](#)
  - [Internships](#)
  - [LinkedIn Profile Strategies](#)
- [Career Workshops](#)
- [Career Fairs And Employer Events](#)
- [Access To Web-Based Career Resources](#)
- [Business Career Services Canvas Page](#)

## HOW TO CONTACT US

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- **Location:** SGMH 1401
- **Phone:** (657) 278-8738
- **Email:** [businesscareers@fullerton.edu](mailto:businesscareers@fullerton.edu)
- Make a **Virtual Appointment:** <https://business.fullerton.edu/Career-Services>
- **Ask an Advisor (virtual office hour):**
  - Every Thursday: 12:00pm – 1:00pm | [RSVP](#)

## UPCOMING EVENTS

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- 3/4/21: Business Career Expo, 1pm-5pm (Hosted by Central Careers)
- 3/17/21: Careers in HR Panel, 5-6:30pm
- 3/25/21: Hire CSU Business Career Fair, 11:00am-4:00pm

*All events are virtual and available on our events calendar on our website:*

<https://business.fullerton.edu/Career-Services>

# FULLERTON ATHLETICS CAREER EXPO 2021

California Highway Patrol

Golden Gate Recruitment Team | [30recruitment@chp.ca.gov](mailto:30recruitment@chp.ca.gov)

[www.chpmadeformore.com](http://www.chpmadeformore.com) | [www.chpcareers.com](http://www.chpcareers.com)



## ABOUT

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The California Highway Patrol (CHP) is a very diverse agency that performs many different duties ranging from patrolling the streets to protecting the Governor. Some special CHP assignments include, but are not limited to, drug interdiction, auto theft, accident investigation, DUI enforcement, K-9 units, Air Operations, and motorcycle patrol, to mention a few. As a CHP officer, your job is to provide safety, service, and security to Californians and visitors to our state. Officers do much more than write tickets.

You are additionally trained to work anywhere in the state. As personal or family needs change, officers can transfer to any of the 140 different locations statewide. In other words, you won't have to spend your whole career working in the same location unless you want to.

## HOW TO APPLY

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If you are looking for an active and rewarding career that starts at \$100k+ Officer salary, take a look at [chpmadeformore.com](http://chpmadeformore.com) or [chpcareers.com](http://chpcareers.com). You can also contact your Golden Gate Recruitment Team at [30recruitment@chp.ca.gov](mailto:30recruitment@chp.ca.gov) or 707-917-4360.



Council on Aging  
Christine Tran-Le | [ctranle@coasc.org](mailto:ctranle@coasc.org)  
[www.coasc.org](http://www.coasc.org)



**Council on Aging**  
Southern California  
Helping Seniors Remain Healthy, Connected & Protected

## ABOUT THE COMPANY

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The Council on Aging-Orange County is a private, nonprofit corporation, serving older adults in Orange County since 1973. The Council's mission is to promote the independence, health, and dignity of older adults through compassion, education, and advocacy.

## POSITIONS AVAILABLE

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The ReConnect Program is a countywide prevention program that benefits adults 60+ who are isolated and may be displaying symptoms of depression or other mental health issues. The program's goal is to help individuals sustain emotional well-being through consistent exposure to reinforced healthy life patterns, education, and support groups.

The ReConnect internship program is an opportunity available to university students participating in Service Learning/Community Service activities or who want to gain relevant professional experience. The curriculum has a multidisciplinary approach that, through a rotation system, integrates all components of the ReConnect program. This structure provides first-hand knowledge of all the significant elements involved in the operations of a nonprofit program.

The opportunity offers a flexible schedule during the week. The intern will report to and be supervised by the ReConnect staff and receive a certificate upon completion.

We are seeking full-time students (undergraduates studying public health/psychology/ human services or MSW/MSG graduate students).

## HOW TO APPLY

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An application can be done via email. Reach out to Christine Tran-Le, Volunteer and Outreach Coordinator at [ctranle@coasc.org](mailto:ctranle@coasc.org), for further information.

# FULLERTON ATHLETICS CAREER EXPO 2021

Federal Bureau of Investigation (FBI)  
Evette Rivera | [erivera6@fbi.gov](mailto:erivera6@fbi.gov)  
<https://www.fbijobs.gov/>



## ABOUT

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Today's FBI is an intelligence-driven and threat-focused national security organization with both intelligence and law enforcement responsibilities that is staffed by a dedicated cadre of more than 30,000 agents, analysts, and other professionals who work around the clock and across the globe to protect the U.S. from terrorism, espionage, cyber-attacks, and major criminal threats, and to provide its many partners with services, support, training, and leadership.

## POSITIONS AVAILABLE

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### **Special Agent**

Special Agents are driven to find solutions to all types of problems, adaptable to a variety of situations, and able to keep a calm demeanor in the face of challenges. These agents are well-spoken, well-written, and enjoy meeting, speaking and collaborating with people from different backgrounds. Finally, these agents are physically fit and able to pass the physical fitness test.

### **Electronics Technician**

Electronics Technicians collaborate often. They evaluate waiver requests and create custom mitigation strategies while also providing technical mitigations for new technologies into FBI space. These technicians also review device technical specifications for medical accommodation(s), network integration, or device use within FBI spaces. This position provides travel opportunities to various locations to provide onsite technical evaluation and guidance.

### **Information Technology Specialist**

IT specialists have the opportunity to develop test plans, specific test cases, installation plans and maintain security provisions to guard against unauthorized access. They also translate system requirements into application prototypes, monitor the operation of assigned systems and respond to problems by diagnosing and correcting errors in logic and/or coding.

### **Security Specialist**

Security specialists perform security work using policies, practices and methods of security administration. They also review requests for investigations concerning security clearances, requirements and violations.

## IDEAL CANDIDATES

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Ideal Candidates have the following core competencies:

- Collaboration
- Flexibility/Adaptability
- Interpersonal Ability
- Leadership
- Organizing and Planning
- Problem Solving and Judgment



# FULLERTON ATHLETICS CAREER EXPO 2021

Gallo Wine Company  
Lauren Thorell | [lauren.thorell@gallowineco.com](mailto:lauren.thorell@gallowineco.com)  
<https://www.gallo.com/>



## ABOUT

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Recently ranked the #14 Best Place to Work, #11 Best Place to Interview, and #18 Top CEO on Glassdoor, now is a great time to join E. & J. Gallo Winery. Since 1933, we've never stopped challenging what was possible. Our founders, Ernest and Julio Gallo, had a vision to make wine enjoyable for all, shared at celebrations across America. We honor that spirit today by championing new concepts, investing in people, and not shying away from big, bold ideas. Our portfolio holds 90+ wine and spirits brands, and we are continuing to expand and grow. Our passions run deep and what unites us is an incredible culture of teamwork, sharing knowledge, and collaboration.

## POSITIONS AVAILABLE

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### **Sales Leadership Development Program**

When you are accepted into the Sales Leadership Development Program (SLDP), you will have an opportunity to build your foundation in Sales and Sales Management. Your experience will accelerate your growth and prepare you for a career in Sales, Fine Wine, Distributor Management, and beyond. The Program gives you the opportunity to grow through three different phases.

### **Sales Internship Program**

The Sales Internship Program is designed to advance the employee's growth and develop personal selling techniques to maximize the sale and distribution of Gallo brands with existing and prospective accounts. You will shadow current employees as a means of achieving perspective and learning what a career path could look like with Gallo.

## HOW TO APPLY

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You can apply on Handshake at [Sales Leadership Development Program \(Seniors\)](#) or [Sales Internship \(Juniors\)](#). The job postings are also on Titan Connection.

## IDEAL CANDIDATES

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- Natural Leaders
- Results-Oriented
- Competitive
- Committed to Excellence
- Effective Communicators
- Command Presence
- Coachable
- Resilience

# FULLERTON ATHLETICS CAREER EXPO 2021

Human Resources, Diversity & Inclusion  
[www.hr.fullerton.edu/careers](http://www.hr.fullerton.edu/careers)



## ABOUT

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California State University, Fullerton (CSUF), located in the heart of Orange County, is seeking dynamic and enthusiastic individuals to serve our diverse student population of over 40,000 students. CSUF is a family-friendly employer promoting work/life balance and offers a generous total rewards package. Our goal is to recruit and retain highly-qualified and diverse faculty and staff to better reflect our diverse student body.

## POSITIONS AVAILABLE

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### ***Staff Positions***

**Required Qualifications:** Specific qualifications vary according to the requirements of the position. A background check (including a criminal records check) must be completed satisfactorily before any candidate can be offered a position with the CSU. Failure to satisfactorily complete the background check may affect the application status of applicants or continued employment of current CSU employees who apply for the position.

### ***Temporary Pool***

**Required Qualifications:** The same as staff positions.

**Benefits:** Temporary employees are eligible for 6 2/3 hours of vacation & 8 hours of sick leave per 160 hours worked.

**Salary Range:** Starting at \$16.80 per hour

### ***Student Assistant Positions***

A student may be eligible to work on-campus as a student employee if they are a current student at CSUF and is enrolled/registered (fees paid) in a current regular semester as a new or continuing student; a student who has completed the prior semester (has not graduated), or who is registered for the subsequent semester; in good academic standing and can provide employment eligibility documents. Students employed through the Federal Work Study Program must be enrolled in a minimum of 6 units (undergraduate) or 4 units (graduate), and must not be on academic probation. In most cases, international students can be employed on-campus. Work hours are strictly limited to 20 hours per week during regular semester class sessions. Additional details are available at

<http://www.fullerton.edu/international/employment/>

## HOW TO APPLY

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For Staff and Temporary positions visit [www.hr.fullerton.edu/careers](http://www.hr.fullerton.edu/careers) .

For Student Assistant positions visit <http://www.fullerton.edu/career/students/jobs-internships>

# FULLERTON ATHLETICS CAREER EXPO 2021

Modern Woodmen

Bennett L Sperber III | [Bennett.L.Sperber@mwarep.org](mailto:Bennett.L.Sperber@mwarep.org)



## ABOUT

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Modern Woodmen of America is a member-owned fraternal financial services organization. We secure futures with financial guidance and products. We touch lives with fraternalism. Since 1883, Modern Woodmen has brought people together, supported families, and strengthened communities nationwide.

## POSITIONS AVAILABLE

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### **Financial Representative** (Full-time opportunity)

This opportunity is a two-year training program role to create financial representatives. You would receive a full benefits package including a Matching 401(K), Company-paid Pension, Medical/Dental Insurance, and Group Term Life Insurance.

### **Pathway to Leadership Program** (Full-time opportunity)

The Pathway to Leadership is a carefully designed track to develop high-caliber individuals and future leaders of Modern Woodmen of America. Successful candidates will complete the pre-contract requirements to join Modern Woodmen as a leader in training. The first 12 months of the program will prepare you to train and lead others while gaining the knowledge and skills of a successful representative who performs at a high level. Your Managing Partner and the Regional Director will work closely with you to see that the following requirements are achieved within the defined timeframes. The entire program is 18 - 36 months and includes the full benefits package of Matching 401(K), Company-paid Pension, Medical/Dental Insurance, and Group Term Life Insurance.

### **Summer Internship**

Every Friday starting June 18<sup>th</sup> and ending July 30<sup>th</sup>, interns will have the opportunity to learn about Modern Woodman Financial and what working in the financial industry is like. This classroom-style education, occurring from 9am-2pm, can be done virtually or in person. This is not a sales position.

## HOW TO APPLY

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If you are interested in any of these opportunities, please reach out to Bennett Sperber at [Bennett.L.Sperber@mwarep.org](mailto:Bennett.L.Sperber@mwarep.org).

# FULLERTON ATHLETICS CAREER EXPO 2021

Northwestern Mutual – Newport Beach  
Katlynn Kruger | [Katlynn.kruger@nm.com](mailto:Katlynn.kruger@nm.com)



## ABOUT THE COMPANY

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At Northwestern Mutual, our [financial advisors and representatives](#) have a wide range of best-in-class products and industry-leading expertise to help people at different life stages, in different career fields, and with different financial goals. Our version of financial planning helps you live your best life, your whole life. With a financial plan, you won't have to hope for the life you want; you can choose to live it. Our [dedicated team](#) of advisors will create a personalized plan with the right insurance and investment strategies, so you can do all the things that matter most with the people who matter most.

## POSITIONS AVAILABLE

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Join our Nationally Ranked Internship program! Here's your chance to shine beyond the classroom. You'll learn all the ins and outs of financial planning from seasoned financial professionals. So, as you jumpstart your career, you'll also have a hand in making the lives of your clients better. Join our program, and you'll build a foundation for your own client base and a successful practice while helping people reach their financial goals—and you'll get paid to do it. Our internship program puts you on the fast track to our full-time positions upon graduation. We offer internships year-round with the flexibility to build your own schedule around classes!

## HOW TO APPLY

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Directly to the recruiter: Katlynn Kruger | 714-296-8446 | [Katlynn.kruger@nm.com](mailto:Katlynn.kruger@nm.com) or  
Directly through our site: <https://www.northwesternmutual.com/office/ca/newport-beach/20691979/careers-in-finance/finance-internships>

## IDEAL CANDIDATES

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Preferably Juniors/Seniors

Open to all Majors

Skills: interpersonal communication, sales, grit, entrepreneurial-minded, coachable, self-motivated, financial/wealth management background

Nottingham Trent University  
Becca Kennedy | [becca.kennedy@ntu.ac.uk](mailto:becca.kennedy@ntu.ac.uk)



Nottingham Trent  
University

## ABOUT

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Nottingham Trent University (NTU) is one of the largest and most popular Universities in the UK. The University is situated in the beautiful and lively city of Nottingham in central England, less than two hours from London by train. NTU has four campuses, eight schools, and over 300 courses in a wide range of subjects, including Business, Law, Psychology, Sport Science, Art, and Design. NTU has been awarded the highest possible rating of gold for its teaching quality and is proud to have a high student satisfaction rate amongst both international and UK students.

## POSITIONS AVAILABLE

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NTU offers a number of scholarship awards each year to high-performing student-athletes from a range of different sports. Each award is tailored to the needs of the athlete to ensure that everything is put in place to help them to achieve both academic and sporting success while at NTU.

Our sports scholars receive support including:

- Complimentary NTU gym membership and sports club membership
- Small group strength and conditioning training
- Sports nutrition
- Sports psychology
- Physiotherapy
- Performance lifestyle support
- Sports scholar kit
- Support with academic flexibility
- Potential bursary or fee reduction

This is a fantastic opportunity for student-athletes to gain their Master's degree in just one year whilst competing in their chosen sport and experiencing life in the UK.

## HOW TO APPLY

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For more information on our sports scholarships and how to apply, please visit this page: <https://www.ntu.ac.uk/sport/performance-sport/scholarships>

For more information, please contact Becca Kennedy, [becca.kennedy@ntu.ac.uk](mailto:becca.kennedy@ntu.ac.uk)

# FULLERTON ATHLETICS CAREER EXPO 2021

Southern Glazer's Wine & Spirits

Jordan Martinko | [jordan.martinko@sgws.com](mailto:jordan.martinko@sgws.com)

LinkedIn | <https://www.linkedin.com/in/jordan-martinko-9a3249131>



## ABOUT

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Southern Glazer's Wine & Spirits is the world's pre-eminent distributor of beverage alcohol and proud to be a multi-generational, family-owned company. We have operations in 44 states plus the District of Columbia, the Caribbean, and Canada. We offer an array of careers focused on delivering a captivating and rewarding experience. We challenge our colleagues every step of the way and provide them with tools to grow, succeed and accomplish their personal and professional goals. Together, we can deliver the highest quality service to each of our customers and put you on the career path you've been looking for.

## POSITIONS AVAILABLE

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### Part-Time Merchandiser:

- Main responsibilities include:
  - Supporting multiple BevMo and Total Wine accounts in executing improved distribution strategies.
  - Building strong working relationships with key account decision-makers within a territory to achieve distribution and growth objectives for the SGWS portfolio of Wine and Spirits.
- Looking for candidates with strong organization and communication skills.
- Hiring all years. Must be at least 21 years of age.
- Contact Jordan Martinko to apply.

### Chain Sales Merchandiser:

- Full-time, entry-level Outside Sales Representative position.
- Main responsibilities include:
  - Overseeing 15-20 established, "warm" chain grocery accounts.
  - Building strong working relationships with key account decision-makers within a territory to achieve distribution and growth objectives for the SGWS portfolio of Wine and Spirits
  - Recognizing new opportunities in accounts to expand sales efforts, introduce new products, and execute programming.
- Looking for candidates that are highly motivated, competitive, and driven. This position requires strong communication skills, interpersonal relationship skills, and a passion for the Wine and Spirits industry.
- Hiring graduating seniors and alumni for this role.
- Contact Jordan Martinko to apply.

Stanley Black & Decker

Miriam Cruz | Email: [Miriam.Cruz@sbdinc.com](mailto:Miriam.Cruz@sbdinc.com)

**StanleyBlack&Decker**

## ABOUT THE COMPANY

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Joining the Stanley Black & Decker team means joining one of the world's largest, fastest-growing, and most dynamic companies. Stanley Black & Decker is a world-leading provider of tools and storage, commercial electronic security, and engineered fastening systems, with unique growth platforms and a track record of sustained profitable growth. We have been globally recognized as one of the most innovative, inclusive, sustainable, and rewarding companies in the world.

## POSITIONS AVAILABLE

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The Sales & Marketing Development Program (SMDP) offers a structured start to your personal career path. Over the course of your tenure in SMDP, you will experience two to three roles and be supported with a comprehensive training program. These experiences will develop your skills in sales and marketing through a variety of roles. SMDP immerses you in the world of our end-users, customers, and business partners at multi-billion-dollar retailers and commercial job sites.

In your first role as a sales representative, you will manage a territory of either The Home Depot or Lowe's Home Improvement stores. In this role, you're responsible for sales, merchandising, and events. You'll build relationships with key decision-makers and collaborate to create a market strategy for your territory. This is an active, hands-on role. You'll work daily in the retail environment and will need to be able to build displays and climb ladders in order to merchandise products. Following the first role, you'll have the opportunity to advance your career into other sales and marketing positions within our retail, commercial and industrial divisions. We encourage you to pursue several of these roles to build a solid foundation for a long-lasting career. Many successful leaders in retail sales, commercial and industrial sales, brand marketing, product development, and channel marketing started their careers in the Sales & Marketing Development Program.

While in SMDP, your development and growth will be supported through a well-rounded training curriculum; focused on the job, online, and instructor lead classes. These trainings provide the knowledge and understanding of our products and industry. Throughout the program, you will have the opportunity to relocate 2-3 times to major metropolitan cities across the United States and grow your professional network.

Learn more about the [Sales & Marketing Development Program](#) and apply [here](#).

## IDEAL CANDIDATES

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Successful candidates have the following skills: self-motivated, goal-oriented, solutions provider, adaptable, strong interpersonal & communication skills, organization & time management, willing to relocate, and seeking a career, not just a job.