

#### Dear Valued Service Provider:

In August of 2002, **MARTA COOPERATIVE**, a national buying group representing over 100 high-volume appliance and electronics retailers designated Warrantech as their preferred extended warranty provider. The selection of Warrantech represents an opportunity for an additional 455 storefronts in 26 states to sell Warrantech's extended warranty program.

Additionally, **Rex Stores**, a **255-store chain** selling electronics and appliances, recently engaged Warrantech to sell renewals on all extended warranties approaching their expiration date. This agreement also allows Warrantech to handle the "Second Effort" program for **Rex Stores**. Warrantech will solicit **Rex** customers who did not purchase an extended warranty with their product.

With the **addition of more than 700 retail locations** offering our extended warranty program Warrantech will experience a substantial increase in the need for qualified service providers.

You are receiving this letter because your service center has either been identified as a **MARTA/Rex Stores** preferred service provider or you are currently an active service provider for Warrantech. We would like take this opportunity to establish or enhance our business relationship. We ask for your assistance in assuring that we continue to provide the very best service to our existing and growing customer base.

If you are a *current* Warrantech service provider we would like the opportunity to review/update your profile to ensure that we have all of your current information. This will allow us to appropriately assign service to your location. This review will also help us recognize any new types of service offerings that you may be able to provide to our customers.

If you are a *new* servicer to Warrantech, we need to collect your information for entry into our service dispatch database. This will help us determine which products you can service for **MARTA**, **Rex Stores** or any other retailers in your service area on behalf of Warrantech service contract holders.

Finally, this review will also afford us the opportunity to update you on all of the improvements that Warrantech has made over the last year which make submitting claims so much easier for you.

With the addition of Jim Rolison as Senior VP of Service Network and Mike McCray as Service Network Project Manager, Warrantech was able to benefit from their many years of experience as service business owners and officers/board members of NESDA. This experience has made them acutely aware of what servicers need in order to create a mutually beneficial relationship with Warrantech.

The following changes have been made to ensure that your experience with Warrantech is smooth and easy every time:

- 1. **Electronic Claims** submission through <a href="www.wcpsonline.com">www.wcpsonline.com</a>. By using WCPSOnline you will drastically reduce submission errors and rejections thus speeding up the payment process. This is a service available to all of our contracted service providers and has resulted in our current rate of payment of less than 21 days.
- 2. **Parts invoices** have been eliminated in favor of the electronic process.
- 3. **Increased Pre-Authorizations** for our contracted service providers enables you to complete more repairs without having to contact Warrantech for special authorizations. Warrantech provides competitive pre-authorized rates in your area for each repair category.
- 4. **Established "Priority Phone Extensions"** for service center personnel and onsite technicians enabling them to get quick answers or authorizations without excessive hold times.
- 5. **Improved handling of submitted estimates**. Most estimates are handled the same day or by the next morning depending on what time we receive the estimate.

In order for current service providers to benefit from these improvements it is important that you submit an updated profile and sign a new agreement with Warrantech. This process will also provide you with the opportunity to renegotiate your rates, add new manufacturer certifications and update your ZIP code coverage areas. Once your new agreement is in place, you will receive your pre-authorization table and a username/password for access to WCPSOnline.

We look forward to a mutually profitable relationship and hope to hear from you in the near future! Should you have concerns or additional questions please feel free to contact Sheila Gullett, Senior Service Network Coordinator or Mike McCray via fax, voicemail or e-mail using the information listed below:

#### **Service Network Contact Information:**

Voicemail: 800-328-2655 x6177

Fax: 817-785-6713

E-mail: servicenetwork@warrantech.com

Thank you,

Jim Rolison, Senior VP of Service Network Warrantech Consumer Product Services

#### **Instructions for Completing the Information Packet**

**Exhibit A**, Service Provider Information: Fill in the appropriate information concerning your qualifications, number of service technicians, hours of operations, etc.

**Exhibit B**, Service Facility Locations: REMIT to ADDRESS: Address where checks will be mailed must be filled in even if there is only one location. Other locations may be listed after the Remit to Address.

**Exhibit C**, Manufacturer Warranty Authorizations: Please include your manufacturer ASC number. Place an X for each product you are authorized for, each product you service only as COD and each product for which you provide On-site service. Please fill out even if you are not an ASC, this information is important to WCPS.

Exhibit D, Recommended Equipment: Check the box next to the test equipment you own.

**Exhibit E**, Rate Structure: Please complete the rates for the types of service you perform.

Audio Video - Provide flat rates for all rate schedule categories. No hourly rates.

**Appliance** - Provide labor rate and service call/trip charge. *No hourly rates*.

**Computer Products** - Provide carry-in flat labor rate. Trip and labor for on-site computer service is a combined flat rate excluding part(s). *No hourly rates*.

**Depot** - Please provide flat rate shipping, labor and part(s) fee per item that you will be servicing. Include method of shipping, i.e. two or three way shipping and if you will be providing a box for the customer to ship their product.

**Exhibit F**, Zip Codes: - The area you service on-site. You can find zip codes in your local phone book. <a href="www.usps.gov">www.usps.gov</a> is also a resource. If the zip codes are substantial, you can email a spreadsheet to servicenetwork@warrantech.com along with the rest of the information packet.

**Exhibit G**, Servicer Invoice Requirements: If you do not use a NARDA/NESDA form, please provide a sample of your invoice. We require that it include the information listed on this Exhibit G.

**Exhibit H**, Sample NARDA: For your reference. It is very important to include all the highlighted information.

**Exhibit I**, Trade References: A list of vendors with whom you are in good standing.

**Exhibit J**, Certificate(s) of Insurance: This Certificate must provide coverage for General Liability/Contractual Liability with the following limits; Bodily Injury - \$1,000,000.00; Property Damage - \$1,000,000.00; Bailee Legal Liability - \$100,000.00. In addition, a Certificate of Workers Compensation Insurance and, if providing On Site repairs, a Certificate of Auto Insurance must be included.

**Exhibit K**, W-9 Request of Taxpayer Identification Number and Certification: Signed by an officer of the company [available on <a href="www.IRS.gov">www.IRS.gov</a>]

**Exhibit L**, Photos (Optional): Photos of Service Center Work Area, Storefront, Customer Reception Area and, if performing On-site service, and photos of your Service Vehicles.

Exhibit M. Important Warrantech Contact Numbers: For your reference, Retain for your files

Exhibit N, Pre-Approved Rates: This document will be included with your signed Agreement

**Exhibit O**, Sample R/O. For your reference. Retain for your files

**Exhibit P**, Warrantech Tax Exempt States: For your reference. Retain for your files

Please submit the Service Provider Information Packet including requested items by method of choice: Please do not return Exhibits marked "For your reference, retain for your files"

Email: <u>Servicenetwork@warrantech.com</u>

Mail: Warrantech CPS-Service Network, 2200 Highway 121, Suite 100, Bedford, TX 76021

Fax: (817) 785-6713 Service Network Line: (800) 544-9510 Extension 6177

Visit Us www.wcpsonline.com

## **Exhibit A Service Provider Information**

Company Name:	What do you repair?	On Site On Site Residence Business
Number of Locations	Consumer Electronics	
Owner Name	Major	
Principle Contact Name	Appliance	
Primary Contact Phone #:	Computer Home & Office	
Primary Contact Fax #		are you available for On ase circle the appropriate
Primary Contact Email	Mon Tue Wed	Thu Fri Sat Sun
How many Techs do you employ?  Inside  Outside		t any of your service?
Do you dispatch from a Central Location?  Central Multiple	Yes  Name of Sub-Contractor	No
How would you prefer to be notified of a Service Request?	What is your average Turn-a-Round time?	Days
Phone	What is the length of	your Repair Warranty?
Fax	Parts: Days L	Labor: Days
Email	Are you a member of	a Trade Association?
What is your normal mileage radius for On Site service calls?	NESDA Other	PSA -

## Exhibit B Service Facility Locations

HQ, Primary or Only Location – Remit Address	Satellite Location
Address	Address
City State	City State
Zip Contact	Zip Contact
Phone Fax	Phone Fax
Email	Email
Satellite Location	Satellite Location
Address	Address
City State	City State
Zip Contact	Zip Contact
Phone Fax	Phone Fax
Email	Email
Satellite Location	Satellite Location
Satellite Location Address —	Satellite Location Address
Address	Address —
Address	Address
Address	Address State State State Phone Fax Email Satellite Location Address
Address	Address
Address	Address

				Audi	o -	Vid	le	0						
				Audio					V	ideo		Т	V Con	nbo
Equipment			Home			Car		V	CR		VD		/CR or D	
Manufacturer	Manuf. ASC ID#	Warr	COD	OnSite	War	т СО	D	Warr	COD	Warr	COD	Warr	COD	OnSite
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GoVideo/SonicBlue					$\rightarrow$	$\langle \rangle$	<							
Hitachi					$\rightarrow$	$\langle \rangle$	<					><	$\sim$	> <
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Kenwood								$\times$	$\sim$			><	$\sim$	><
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Samsung														
Sanyo/Fisher														
Sharp					$\searrow$									
Sony														
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Aiwa												$\times$	$\sim$	$\overline{}$
Apex														
Funai														
Hitachi														
JVC														
Magnavox/Philips														
Mitsubishi														
Panasonic														
Pioneer														
Proton														
RCA/Thomson														
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Sanyo/Fisher														
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LG-Zenith							$\vdash$							
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					Analog Digital Analog		Analog		Dig	gital		
Manufacturer	Manuf. ASC ID#	Warr	COD	On Site	Warr	COD	Warr	COD	Warr	COD	Warr	COD
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Canon		> <	$\sim$	> <								
Funai									> <	$\sim$		
Hitachi												
JVC										$\sim$		
Minolta		$\sim$	$\sim$	$\sim$								
Magnavox/Philips									><	$\sim$		
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LG-Zenith									$\sim$	$\sim$	>	$\sim$

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Acer America/TI											> <	$\overline{}$	$\overline{}$
Apple Computer													
AST								> <	$\overline{}$	$\overline{}$			
Brother Int'l		$>\!\!<$	> <	$\overline{}$	> <	> <	> <	>	> <	> <			
Canon		> <	$\overline{}$	$\overline{}$	> <	$\overline{}$	> <	$\overline{}$	$\overline{}$	$\overline{}$			
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Everex								> <	> <	> <	> <	$\overline{}$	> <
Handspring		> <	> <	> <	> <	$\overline{}$	> <				> <	> <	> <
Hewlett Packard													
Fujitsu		> <	> <	> <				> <	$\overline{}$	$\overline{}$			
Javelin													
IBM								> <	$\overline{}$	$\overline{}$	> <	$\overline{}$	$\overline{}$
NEC								> <	> <	> <	> <	$\overline{}$	> <
Packard Bell					$>\!<$	> <	> <	>	> <	> <	> <	$\overline{}$	> <
Sony											><	> <	> <
Toshiba		> <	$\overline{}$	$\overline{}$				> <	$\overline{}$	$\overline{}$	$\overline{}$	$\overline{}$	$\overline{}$
Xerox		>	><	> <	$>\!\!<$	$>\!\!<$	> <	> <	> <	> <			

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Equipment			Mor	nitor		•		canne	r		Copier			Fax	
		Ana	log	I	CD										
Brand	Warr	COD	On Site	Warr	COD	On Site	Warr	COD	On Site	Warr	COD	On Site	Warr	COD	On Site
Acer America/TI							><	><	$\times$	><	> <	> <	><	><	$\times$
Apple Computer															
AST							><	><	$\times$	><	> <	$\times$	><	><	$\times$
Brother Int'l	><	><	$\times$	><	><	$\times$									
Canon	>>	><	$\times$	><	><	$\times$									
Compaq															
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Fujitsu	>>	><	$\times$	><	><	$\times$				><	> <	> <	><	><	> <
Javelin															
IBM							><	$>\!\!<$	$\times$	><	><	> <	><	$>\!\!<$	> <
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Packard Bell				><	><	> <	><	><	$\times$	><	><	><	><	><	> <
Sony							><	><	$\times$	><	> <	$\times$	><	><	$\times$
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Equ	ipment	A	Major pplian	ce		frigera	tor	Co	Air nditio		M	icrowa Oven	ve
Brand	ASC ID#	Warr	COD	On Site	Warr	COD	On Site	Warr	Warr COD On Site			COD	On Site
Amana													
Asko													
Bosch													
Broan													
Caloric													
Corning													
Crosley													
Crown													
Dacor													
Emerson													
Fedders													
Friedrich													
Frigidaire													
Gaggenau													
GE													
Haier													
Hotpoint													
Jenn-Air													
Kitchen Aid													
LG Electronics													
Litton													
Maytag													
Modern Maid													
Monarch													
Panasonic													
Quasar													
Sanyo													
Scotsman													
Sharp													
Speed Queen													
Sub-Zero													
Thermador													
Trade Wind													
U-Line													
Viking													
Waste King													<del>                                     </del>
Welbilt													<del>                                     </del>
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	AC Analog Volt/Ohm Meter		3200 Degrees K
	AC Leakage Tester		Light Meter, 1,000 lux
	Anode Cap Remover, 500uA Capability		Light Test Charts, NTSC color II step logarithmic gray scale, back and auto focus, resolution and
	Anti-Static Mat and/or Bench Floor Pad, W/Wrist		registration
	or Leg Strap		Logic Probe
	ATSC/HDTV Pattern Generator - 1H,2H &2.4H capable with standard YprPb component signal		Molytone Grease
	output & SMPTE color pattern or 1H/2H DVD with equivalent test disc.		MTS Generator, Multi-channel TV sound base
	Audio Oscillator		band, (RFCH3/CH4), L-R, L+R, and SAP Outputs
	Color bar and gray scale charts and light meter		NTSC Pattern Generator, lvpp Color Bar with 75% saturation, 100% white bar, RGB composite out
	Color Monitor or Monitor Receiver w/RF		NTSC Vectorscope. Some LCD projectors include
	Compass Directional, (Used on large CRT-based		Cameras
_	monitors)		Pal/Secam Pattern generator, Ivpp Color Bar with 75% saturation, 100% white bar, RGB composite
	Conventional Hand Tools		out
	DC Power Supply, 0-18V dc 20AMP & DC Power Supply, 0-50V dc 3AMP		PC computer, Pentium or better w/SVGA monitor/SCSI adaptor
	Degaussing Coil		PC pattern generator, CGA, EGA, MDA, VGA, SVGA and XGA
	Desolder Station, Grounded metal tip and Hot air & Solder Station (ESD), Temp controlled grounded		Satellite System Complete, Including dish, feed-
	tip temp range 400F-800F and hot air type	_	horn, LNB, actuator, IRD, TV
	Digital Volt/Ohm/mA Meter w/Diode and Cap Checker, .IV dc to 1000V dc sensitivity ImV to+		Spectrum analyzer, IMGz to IGHz
	.5% accuracy		Surge Protector
	Distortion Analyzer		Teresso Oil
	Dual Trace Oscilloscope Triggered with Time Delay, Bandwidth D.C. – 100MHz sens. 2mv/V/cm		Test Speakers, 0-100W
	Filters, Cloudy fine, fluorescent, red blue, hoya 0.1, nd 1.0		Torque Gauge
	0.1, Hd 1.0		Torx Drivers
	Frequency Counter, Sens. 20mV-5V 7 Digit 10: 1 Attn: 250MHz		VARIAC, Isolation type 0-140V ac>=7.5 Amps with
	Hex Nut Drivers, Std. And Metric Assortment &		line monitor Video Monitor with Component Inputs
_	Hex Wrenches, Std. And Metric Assortment		
	Hi-Fi Stereo Amplifier, 25W w/AC3 Dolby Digital Decoder; DTS/Digital Dolby Receiver		Wow and Flutter Meter, Standards: JIS (Japan), NAB (US)< CCIR, DIN, WOW/flutter measurement.003-3%
	High Voltage Probe		Y/C RBG, Computer Pattern Generator
	Hitazol Grease		
	IEEE1394 Cable and interface card		
	Inclinometer	Γ	Please check the box adjacent to the
	Isolation Transformer, Volt amp rating must equal amperage rating of the highest product worked on.		equipment you own.
	Volts X amps = voltampls.		
	Klein Gauge, Microscope for viewing convergence of CRT		Television

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☐ Light Box with slides or Halogen Quartz Light,

	0.1-19K lux – for checking the illumination of camera charts; 2000K to 10000K lux for checking the color temperature of the light source		Frequency Counter, sensitivity: 10 mV, Display: 10 digit, Range: 10 Hz to 2GMHz
	Audio generator		Head band magnifying visor – minimum power 2x, recommended power 5x
	Audio Oscillator, range 10 HZ to 100kHZ, output 0-6 Volt AC, Distortion + Noise: Less than 0.005%		Laptop computer – Pentium or better with VGA monitor – USB, IEEE 1394 and additional COM port that is not used by mouse or other permanent
	Audio power meter		equipment
	Binocular microscope – minimum power 10x, recommended power variable 5x to 30x plus illumination		Large format printer – to allow for printout of Schematics
	Cassette head demagnetizer		Laser Power Meter, Range: In excess of 14mW + 5% full scale
	Cassette test tape		Lens cleaning kit
	Cassette torque meter		Light Meter – 2000 to 12K lux
	CD test discs – for checking level, HF, LF and		Oscilloscope
	channel separation  Color meter		RF AM/FM Signal Generator
			Speaker dummy loads
	Color monitor or Monitor Receiver		Speaker phase tester
	Digital Audio Generator – AC-3/DTS/PCM test signal generator with coax and optical outputs		Telephone line analyzer
	· · · · · · · · ·		Test AM-FM radio
	Dual Trace Oscilloscope Triggered with Time Delay, bandwidth: DC to 300-400 MHZ, vert.		Test speakers
_	Sensitivity: 2mV. With curser readouts.		Variable power supply
	Dummy Loads Speaker, 8 OHMS, 250W, non-inductive (4 each)		Variac
	DVD test disc – dual layered with video test		VCR tension/special tools
	signals such as 100% color bars, 5-step staircase & modulation pulse and bar. And audio test		Vectorscope – NTSC Component or SDI
	signals for linear pcm (96/48KHz), dolby 5.1 and DTS check levels, chan.sep., S/N, dyn. Range,		Volt-Ohm-Current Meter
	and frequency response		Waveform monitor – line selectable
	EPROM/EEPROM Writer – When firmware upgrades are performed	П	Wow-flutter meter
	Equivalent Series Resistance (ESR) Meter – Accuracy +-5%, +-digit, capacitor range: 0.01 uF to 20F	_	wow nater meter
	Fixed auto test antenna		
	FM Stereo generator		ase check the box adjacent to the ipment you own.
	FM Stereo Generator, L and R channel separation: greater than 50 db stereo distortion: less than 0.2%, 19khz pilot: calibrated at 10% of total modulation, RF level attenuator: calibrated in dBF		Audio - Video

	AC Ammeter/Clamp-on  Multimeter analog or digital		Isolation Transformer - Volt amp rating must equal amperage rating of the highest product worked on. Volts X Amps = Voltampls. Used when repairing solid state controls
_	Thermometer -30 to 200 degree F. digital or merc./alcohol		Power Test Bowls
	Thermocouple Hi-Temp Temperature Tester 0 – 1000 Degrees F – digital or analog.		Solder station- Temp controlled grounded tip temp range (400F – 800F0 and hot air type)
	RF Leakage Detector - Government approved,		Thermistor vacuum gauge
	annual certification		Tubing bender - Spring type or radius tool
	Conventional Hand Tools		VARIAC - Isolation type 0-14V ac variable with line
	Hex Nut Drivers - Std. And Metric Assortment	_	Monitor
	Hex Wrenches - Std. And Metric Assortment		Water column vacuum gauge
	Crimping Tool		Strip or chart recorder or equiv Temp on time base, electrical optional
	Heat Gun or Hair Dryer		
	Leak Detector, Electronic - CFC, HCFC, HFC		Infrared temperature tester.
	Leak Detector, Bubble - For all gases including Combustible		
	Manifold gauges and hoses (2 sets)		
	Process Tube Kit - Robinair or Equiv.		
	Refrigerant Recovery Equip EPA approved and Registered		
	Charging Cylinders or Electronic Scale		
	Silver brazing torch and associated equipment - Includes shields, flux, and protective equipment	_	
	Swaging tool - Flaring tool optional		Please check the box adjacent to the
	Vacuum pump - 2 cfm. 2 stage minimum		equipment you own.
	AC Leakage Tester		Appliance
	Leak Detector, electronic (combustible gas)		11pp.milee
	Manometer		
	Seal, bearing and special tools - As specified by appliance manufacturer		
	Bearing Puller		
	Capacitor Analyzer		
	Compressor Direct Start Box or Equiv		
	DC Power Supply		
	Desolder Station		
	Digital Volt/Ohm/mA Meter w/Diode and Cap Checker - IV dc to 1000V dc sensitivity ImV .5 & accuracy		

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	AC Leakage Tester - 500uA Capability		Logic Probe
	Anode Cap Remover - 500uA Capability		NTSC Pattern Generator - IVpp Color Bar with
	Anti static wristbands with cords and clips/plugs.		75% saturation, 100% white bar, RGB Composite out.
	Anti-Static Mat &/or Bench Floor Pad - W/Wrist or		Null modem cable
	Leg Strap  Assorted Test Charts - Gray scale, resolution,		Operating Systems that can be used to test PC's only.
	registration, pantone color prints		PC and operating system reference manuals
	Audio Oscillator - Range 0-100kHZ, 0-3v Output, Var Attn. Distortion 0.33%, 0.002% THD+N		PC Computer - Pentium or better w/SVGA Monitor/SCSI Adapter
	Boot disks of various operating systems		PC Pattern Generator - CGA, EGA, MDA, VGA,
	CD Rom Test Disc and Lens Cleaning Kit		SVGA and XGA
	Color Monitor or Monitor Receiver w/RF - With RGB input for computer, SVGA and XGA video input Capability Component and S-Video		Pin Extraction tool - For removing and inserting pins into wire connectors
	DC Power Supply - 0-50V dc 2AMP		PS/2 to AT keyboard adapter
_	Degaussing Coil		Serial 9 – 25 pin adapter
_	DeSolder/Solder Station (ESD) - Temp Controlled		Surge Protector - Such as Panamz IEFI
_	Grounded Tip Temp range (400F-800F) and hot air type. (Note: Not all manufacturers permit servicers to solder.)		Telephone Analyzer Power and Z as Appropriate Such as B&K Model 1050, Protel TEE, Proctor 49200 Or Micro Seven, Inc. LS100/200
	Digital Volt/Ohm/mA Meter w/Diode and Cap Checker - IV dc to 1000V dc Sensitivity ImV to .5V accuracy		Test Chart: DQ Test Target - Dataquest or Slerex Letter, CCITT Test Chart#1
	Dos based diagnostics program that can test the		Test Discs and Windows based test programs
_	complete PC independent of the O/S.		Test plug for the above Anti static wristbands.
	Dual Trace Oscilloscope Triggered w/time Delay - Bandwidth D.C100MHz sens. 2mV		Thermal interface (compound or pad) for transferring heat from the processor to its heat
	Dummy Loads, Speaker - 4,8,16 OHMS 250W (4ea.)		sink. (Use thermal interface designated for the specific processor).
	DVD Test Disc		VARIAC - Isolation type 0-140V ac > 7.5 Amps with line monitor
	Fax Machine - CCITT Groups 2.3		Watt Meter, RF - 0-10 Watts
	Filters - Cloudy fine, Fluorescent, Red, Blue, Hoya, nd 0.1, nd 1.0		
	Frequency Counter - Sens. 20mV-5V 7 Digit 10:1 Attn: 250MHz	Γ	
	High Voltage Probe		Please check the box adjacent to the equipment you own.
	IC Extraction tool - For extracting ICs from sockets		~
	Isolation Transformer - Volt amp rating must equal amperage rating of the highest product worked on, VoltsX Amps = Voltampls. Used when repairing solid-state controls.		Computer

#### Computer

13 2/27/2003 2:49 PM

☐ Klein Gauge - Microscope for Viewing convergence of CRT

☐ Laser Power Meter - 0-3 milliwatts, + 5% full scale

#### Please read this page BEFORE filling out the Labor Rate Sheets

#### Dear Servicer:

As a result of an internal review and comments from our Service Partners, we have changed the format of Exhibit E. Rate Structure.

In an effort to simplify our labor rates, and give you, the servicer, the tools to complete a repair on the first trip, we are asking that you supply us with 4 basic rates for servicing Consumer Electronics.

- 1. Minimum or Diagnostic Charge (for Carry-in)
- 2. Flat Major Labor (for Carry-In)
- 3. Trip Charge (To Customer's Home)
- 4. Pickup and Delivery Charge (Home-Shop-Home)

We can then add service call charges listed below;

1+3 = Trip plus Minimum Labor.

2+3 = Trip plus Major Labor

2+3+4 = Trip plus Major Labor plus Pick up and Delivery.

The Flat Major Labor should be a figure you, and Warrantech, can agree to as the charge for all repairs except those that are obviously Minimum or only a Diagnostic Fee.

These rates will cover most initial circumstances. Charges totaling more will probably exceed our pre-approval amount and will require separate authorizations.

Appliance rates use a similar approach with appropriate headings/catagories.

We realize your rate structure is probably more extensive than we are requesting. By adapting your rates to Warrantech's format, we will all benefit from the inherent simplicity. The result will be a higher number of RO's completed under the Pre-Approval amount, faster claims processing, and fewer rejections due to rate questions.

Thanks,

Service Network, WCPS

There are as many labor pricing schemes as there are servicers. In an effort to simplify the labor rate charts, reduce errors, and rejections, please adjust your rate structure to fit Warrantechs rate charts. Please call if you have questions or need help filling out the Labor Rate Charts in Exhibit E

Parts and labor service will be provided in accordance with the SOW and attachments provided herein. Activity rates listed below are inclusive of on-site support and travel time and expenses.

#### **Labor Definitions**

**Carry-in Labor**: defined as the process of diagnosing, troubleshooting, replacing defective parts, and making required adjustments to restore product to normal operation. Customer was instructed to ship in or carry unit in to Servicer by WCPS. In the event WCPS instructs the customer to ship the defective product to the servicer, WCPS will reimburse the servicer for the cost of shipping the product back to the customer.

On Site Labor: defined as the process of diagnosing, troubleshooting, replacing defective parts, and making required adjustments to restore product to normal operation. Servicer was instructed by WCPS to go to the Customer's location to repair the product.

**Depot Labor**: defined as the process of diagnosing, troubleshooting, replacing defective parts, and making required adjustments to restore product to normal operation. Customer was instructed to ship unit to Servicer by WCPS. Flat Rates may include parts and two or three way shipping with or without box. One flat rate for each product category. The customer is responsible for transporting the defective product to the servicer. WCPS will reimburse the servicer for the cost of returning the product to the customer.

#### **Diagnostic Definitions**

**Carry-in Diagnostics**: defined as inspection of a unit where the problem is covered by the service contract. Customer was instructed to carry unit in to Servicer by WCPS, and WCPS determines the estimate for repair is uneconomical. In the event WCPS instructs the customer to ship the defective product to the servicer, WCPS will reimburse the servicer for the cost of shipping the product back to the

On Site Diagnostics: defined as inspection of a unit where the problem is covered by the service contract and specs of the unit are not available. Servicer was instructed by WCPS to go to the Customer's location and determine the defective part(s).

**Depot Diagnostics**: defined as inspection of a unit where the problem is covered by the service contract. Customer was instructed to ship unit to Servicer by WCPS, and WCPS determines the estimate for repair is uneconomical. Flat Rates include 2 or 3 way shipping. One flat rate for each product category.

Audio – Video							
Column #	1	2	3	4			
Product	Diag Fee OR Min Labor	Flat Major Labor	Trip Charge	Pick Up and Delivery	Trip + Diag Fee or Min Labor	Trip + Flat Major Labor	Trip + Flat Major Labor + P&D
Electronics	Carry In	Carry In	To Customer Location	Home Shop Home	Add Columns 1+3	Add Columns 2+3	Add Columns 2+3+4
Audio, Home			><	><	><	><	><
Audio, Car			><	><	><	><	><
Camcorder, Analog			><	><	><	><	><
Camcorder, Digital			><	><	><	><	><
TV, DV to 20"			><	><	><	><	><
TV, DV 21" to 29"							
TV, DV 30" to 40"							
TV, DV, HDTV 30" to 40"							
TV, Projection, Analog							
TV, Projection, HDTV							
TV, Projection, DLP							
TV, Plasma							
TV Combo, 20" or less							
TV Combo 21" or larger							
LCD Projector							
VCR or DVD			><	> <	> <	> <	> <
VCR, Dual or w/ DVD				><	><	><	><
Microwave Oven							

80% Rule – IMPORTANT! The repair or replacement of a Product is NEVER to exceed 80% of the Original Purchase Price without authorization from WCPS. You will find the OPP located in the upper right area of the R/O under product info.

Part Net Cost	Multiply by:	Parts Warranty
.01 to 10.00	2.00	Parts must carry a minimum
10.01 to 25.00	1.60	As follows:
25.01 to 40.00	1.50	Electronics parts: 90 days
40.01 to 100.00	1.30	Appliance parts: 365 days
100.01 to 1000.00	1.20	Or the Manufacturers Warranty
1000.01 to 2500.00	1.15	Which ever is longer
<b>2500.01</b> and Higher	1.10	

## **Major Appliance**

Product	Service Call Including Diag	Flat Major Labor	Service Call + Flat Major	Additional Labor for Transmission	Service Call+Major+ Transmission	Additional Labor for Compressor	Svc Call + Major + Compressor
Major Appliance							
Air Conditioner					><		
Dishwasher					><	><	> <
Dryer				><	><	><	><
Ice Machine					><		
Oven/Range				><	><	> <	>><
Refrig/Freezer				><	><		
Washer						><	>
Microwave, Carry-in				> <	> <		><
Microwave, Built-in					><		

80% Rule – IMPORTANT! The repair or replacement of a Product is NEVER to exceed 80% of the Original Purchase Price without authorization from WCPS. You will find the OPP located in the upper right area of the R/O under product info.

Part Net Cost	Multiply by:	Parts Warranty
.01 to 10.00	2.00	Parts must carry a minimum
10.01 to 25.00	1.60	As follows:
25.01 to 40.00	1.50	Electronics parts: 90 days
40.01 to 100.00	1.30	Appliance parts: 365 days
100.01 to 1000.00	1.20	Or the Manufacturers Warranty
1000.01 to 2500.00	1.15	Which ever is longer
<b>2500.01</b> and Higher	1.10	

## Computer

Product	Diag Fee OR Min Labor	Flat Major Labor	Trip Charge	Pick Up and Delivery	Trip + Diag Fee or Min Labor	Trip + Flat Major Labor	Trip + Flat Major Labor + P&D
Computer							
Copier							
CPU, Desktop							
CPU, Laptop							
Monitor, CRT							
Monitor, LCD							
Peripherals							
Printer							
Scanner							

80% Rule – IMPORTANT! The repair or replacement of a Product is NEVER to exceed 80% of the Original Purchase Price without authorization from WCPS. You will find the OPP located in the upper right area of the R/O under product info.

Part Net Cost	Multiply by:	Parts Warranty		
		Parts must carry a minimum		
		As follows:		
		Electronics parts: 90 days		
		Appliance parts: 365 days		
		Or the Manufacturers Warranty		
		Which ever is longer		

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Note: Fill out this area only if your are a high volume Depot Repair Center

Product	Flat Labor + 2 Way Shipping w/Box	Flat Labor + 3 Way Shipping w/ Box	Flat Labor + Parts + 3 Way Shipping w/ Box	Box w/ Shipping Label Only	Diag Flat Rate + 2 Way Ship w/ Box	Diag Flat Rate + 3 Way Shipping w/ Box
Audio, Car						
Audio, Home						
Camcorder, Analog						
Camcorder, Digital						
Camera						
Camera, Digital						
Cell Phone						
Computer, Desktop						
Computer, Laptop						
Monitor, CRT						
Monitor, LCD						
PDA						
Peripherals						
Printer						
Scanner						

80% Rule – IMPORTANT! The repair or replacement of a Product is NEVER to exceed 80% of the Original Purchase Price without authorization from WCPS. You will find the OPP located in the upper right area of the R/O under product info.

Part Net Cost	Multiply By:	Parts Warranty		
		Parts must carry a minimum		
		As follows:		
		Electronics parts: 90 days		
		Appliance parts: 365 days		
		Or the Manufacturers Warranty		
		Which ever is longer		

## **Exhibit F Zip Codes**

<b>Zip Code Coverage</b> Please define the area you service onsite by listing the zip codes. You may attach additional pages if required. (See instruction page 1)				

## **Exhibit G Servicer Invoice Requirements**

#### **SUBMITTING CLAIMS**

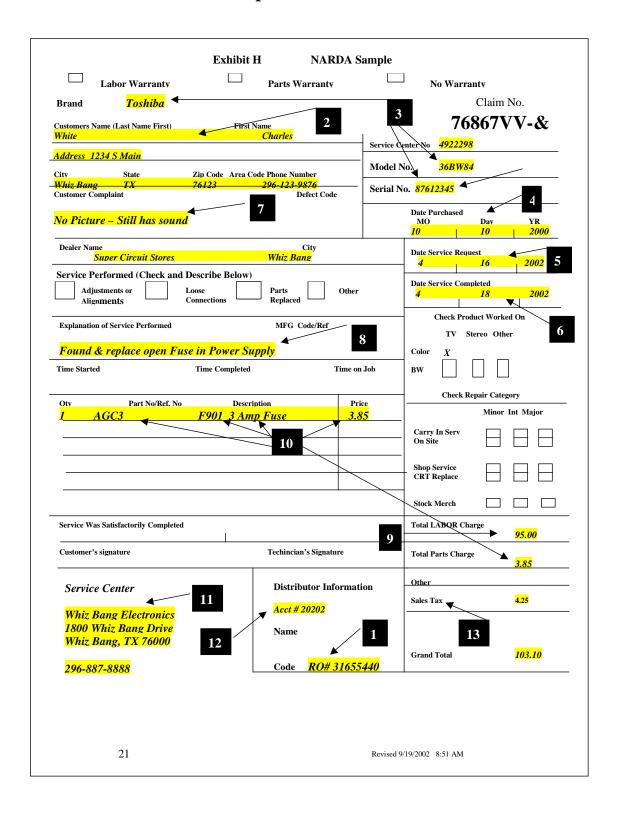
We prefer you submit claims Electronically at WCPS Online. Electronic submission of claims is more efficient than handling hard copy claims and results in faster payments. In the event you are unable to submit electronically, you may mail or fax claims to WCPS on your standard form or a NARDA form (place the R/O in the space marked Code under Distributor Information). We do require, however, the following information and documentation with either electronic or hard copy claims. Failure to provide this information will delay the processing of your claim.

- 1. WCPS R/O (Repair Order Number) clearly marked.
- 2. Customer name and address
- 3. Component Make/Manufacturer, Model and Serial Numbers
- 4. Date of Purchase (DOP)
- 5. Date service requested
- 6. Date service completed
- 7. Brief summary of the actual problem
- 8. Explanation of service performed
- 9. Labor charge
- 10. Parts charge Include quantity. OEM part numbers, board location number (if applicable, a brief description, and price
- 11. Servicer name, billing address, and phone number.
- 12. Servicer Account Number
- 13. Sales Taxes should be entered as a separate item. In those instances in which the Servicer has a legal obligation to collect a tax, Servicer will add such tax or taxes to the corresponding invoice. Se notes below and on page 2, section F of the Statement of Work (SOW), for more detailed information on Sales Tax.

**Note**: Taxes will only be paid in states where it is applicable.

When an R/O is generated for the repair or replacement and the total exceeds the original purchase price of a product including taxes, WCPS will be deemed responsible only for taxes in states where applicable.

#### Exhibit H Sample NARDA



## Exhibit I Trade References

## Exhibit J Certificate(s) of Insurance

General Liability / Contractual Liability
Certificate of Automobile Insurance and Workers Compensation Insurance

## **Exhibit K Request for Taxpayer Identification Number and Certification**

#### Give form to the W-9 **Request for Taxpayer** requester. Do not **Identification Number and Certification** Send to the IRS Business name, if different from above Individual/ Check appropriate box Partnership Sole proprietor Address City, State, Zip Part I Taxpayer Identification Number (TIN) Social Security Number Enter your TIN in the appropriate box. For individuals, this is your social security number (SSN). Or However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 2. For other entities, it is your employer identification number (EIN). If you do not have a number, Employer Identification Number see How to get a TIN on page 2.

Part II Certification

Note: If the account is in more than one name, see the chart on page 2 for guidelines on whose number to

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- 3. I am a U.S. person (including a U.S. resident alien).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (See the instructions on page 2.)

## Sign | Signature of Here | U.S. person

#### Purpose of Form

A person who is required to file an information return with the IRS must get your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA

#### Use Form W-9 only if you are a U.S.

**person** (including a resident alien), to give your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify the TIN you are giving is correct (or you are waiting for a number to be issued),
- 2. Certify you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee

If you are a foreign person, use the appropriate Form W-8. See Pub. 515, Withholding of Tax on Nonresident Aliens and Foreign Entities

Note: If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9

#### What is backup withholding? Persons

making certain payments to you must under certain conditions withhold and pay to the IRS 30% of such payments after December 31, 2001 (29% after December 31, 2003). This is called "backup withholding." Payments that may be subject to backup withholding include interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding. You will not be subject to backup withholding on

payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

## Payments you receive will be subject to backup withholding if:

- 1. You do not furnish your TIN to the requester, or
- You do not certify your TIN when required (see the Part II instructions on page 2 for details), or
- 3. The IRS tells the requester that you furnished an incorrect TIN, or
- The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or

#### Date 1

.5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See the instructions on page 2 and the separate Instructions for the Requester of Form W-9.

#### **Penalties**

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

## Criminal penalty for falsifying information. Willfully falsifying certifications or

affirmation. Willfully falsitying certifications of affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of Federal law, the requester may be subject to civil and criminal penalties.

## Exhibit L Photographs (Optional)

#### Exhibit M Warrantech Contacts

## **Important Warrantech Contact Numbers**

## **Servicer Providers Only**

To help ensure our Service Providers are able to obtain Repair Authorizations, representatives are available Monday-Friday 7:00am - 7:00pm Central Time.

### If you are a Representative in a Service Center

Call 800-279-1662 x 37015

#### If you are a Technician in the Home

Call 800-279-1662 x 37014

#### Manager

Deborah Moorehead 817-785-6233

#### **Team Leads**

Stanley Arnold 817-785-6184 Shannon Tumbleson 817-785-6168

#### **Authorization Requests**

Email Servicesupport@Warrantech.com

Or fax authorization requests to 817-785-6711

## **To Update Your Account**

Labor Rates, Zip Codes and Manufacturer Authorizations

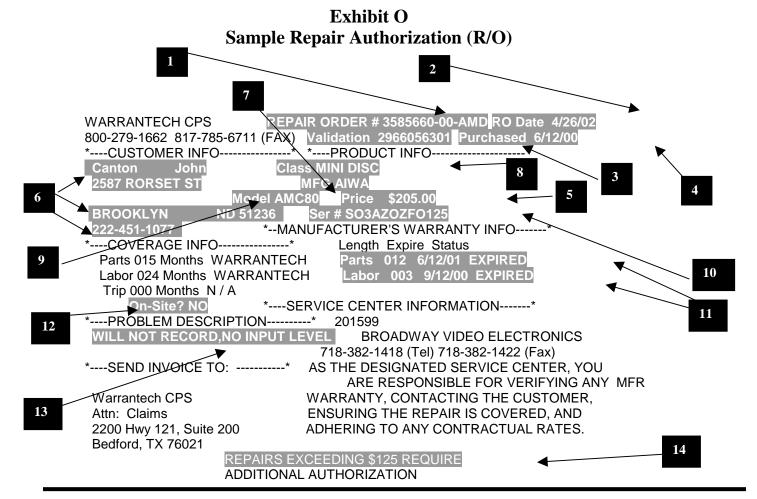
Fax 817-785-6713 or Email <a href="mailto:Servicenetwork@Warrantech.com">Servicenetwork@Warrantech.com</a>

Or call **Service Network** 800-328-2655 x 6177

## **Claims Department**

Questions?

Email Claimsinfo@Warrantech.com or Phone: 800-425-2134 To Submit Claims, go to http://www.wcpsonline.com



- 1. R/O # (Repair Authorization)
- 2. R/0 Date
- 3. Contract # (Validation #)
- 4. Date of Purchase (DOP)
- 5. Original Purchase Price (OPP)
- 6. Customer Name, Address, Phone
- 7. Brand
- 8. Product
- 9. Model #
- 10. Serial #
- 11. Original Manufacturer Warranty Status
- 12. On-Site Coverage? Yes or No
- 13. Description of problem per customer
- 14. Initial repair authorization including parts, labor and trip, this amount is superceded by your Contractual Rate(s)

80% Rule – IMPORTANT! Servicer agrees that the repair or replacement of a Product is NEVER to exceed 80% of the Original Purchase Price without authorization from WCPS. You will find the OPP located in the upper right area of the R/O under product info. See #5 above.

## Exhibit P Warrantech Tax Exemption States

# Warrantech TAX EXEMPT IN THE FOLLOWING STATES

Arkansas

Connecticut

Florida

Iowa

Kansas

Louisiana

Nebraska

New Jersey

New York

Ohio

Pennsylvania

South Dakota

Tennessee

Texas

Utah

Virginia

West Virginia

Wisconsin