

MATSON'S CHINA - LONG BEACH EXPRESS SERVICES

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For more information please call:
1-877-CHINA-02
or visit us at:
www.matson.com/china

Logistics Management Magazine Quest for Quality award
winner for eight consecutive years



Matson
A SUBSIDIARY OF ALEXANDER & BALDWIN, INC.

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Matson



MATSON'S CHINA-LONG BEACH EXPRESS SERVICES

Next-day cargo availability at Long Beach

Two Eastbound sailings every week to Long Beach from Shanghai

Weekly service to Long Beach from Hong Kong, Yantian, Xiamen and Ningbo

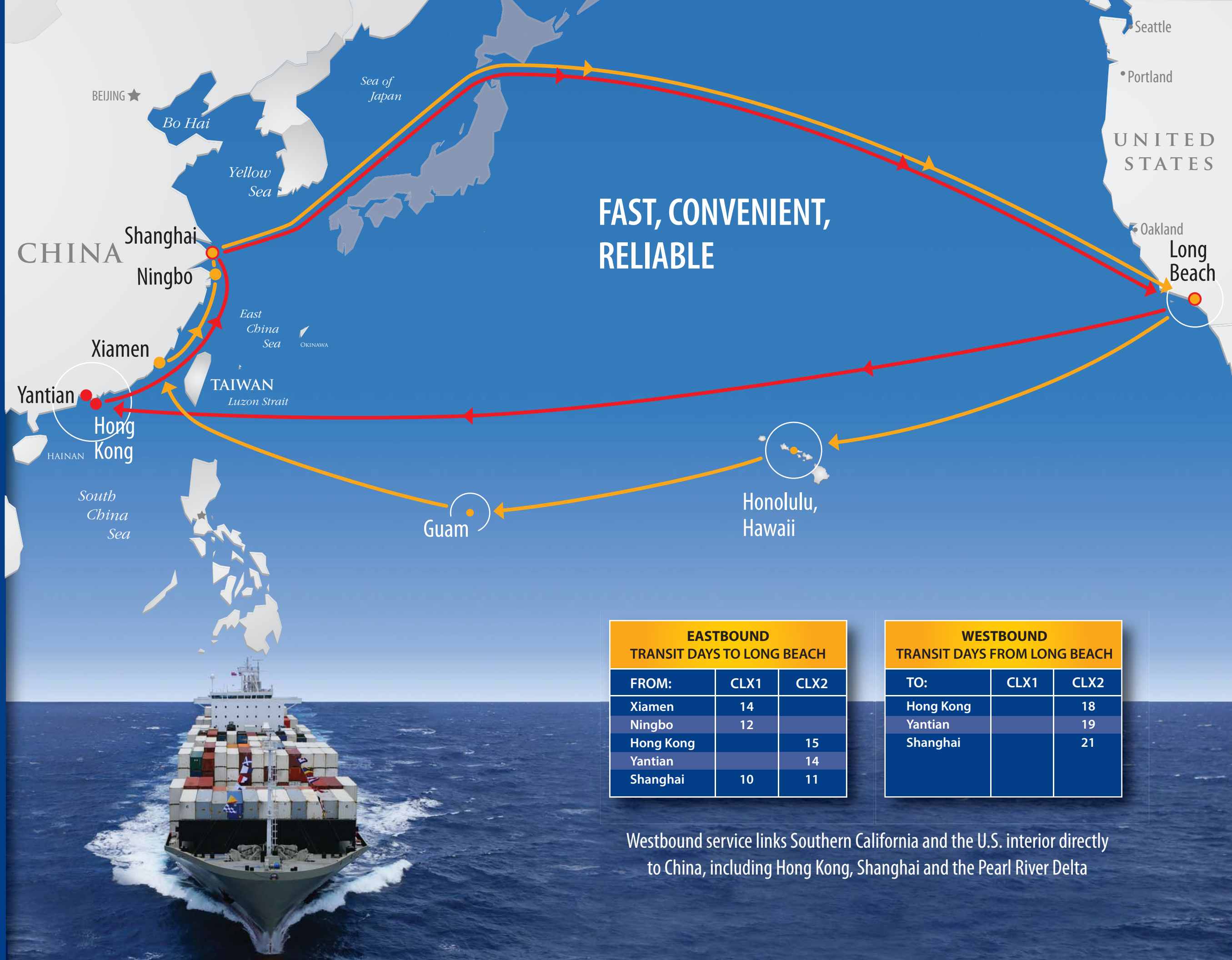
Fast, reliable service offers the best total cost solution

Dependable Westbound service to China

Online technology that provides total in-transit cargo visibility

World-class customer support

A solid background of experience in the China - Pacific Trade



FAST, CONVENIENT, RELIABLE

EASTBOUND TRANSIT DAYS TO LONG BEACH		
FROM:	CLX1	CLX2
Xiamen	14	
Ningbo	12	
Hong Kong		15
Yantian		14
Shanghai	10	11

WESTBOUND TRANSIT DAYS FROM LONG BEACH		
TO:	CLX1	CLX2
Hong Kong		18
Yantian		19
Shanghai		21

Westbound service links Southern California and the U.S. interior directly to China, including Hong Kong, Shanghai and the Pearl River Delta

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Matson®

OUR STOPWATCH PRECISION ENSURES AN UNINTERRUPTED SUPPLY CHAIN

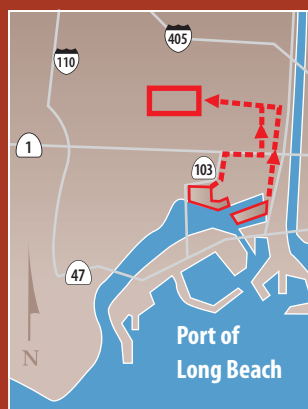
Fast transit times from China
to Southern California

Industry leading on-time
arrivals at Long Beach:

- every Wednesday
- every Sunday

Next day cargo availability

Service at Matson is
measured in hours, not days



Matson's Long Beach off-dock container yard

Westbound vessel sails Long
Beach every Friday



MATSON DELIVERS THE BEST TOTAL COST SOLUTION

- Our vessels are “right-sized” to allow faster loading and unloading
- All vessels are equipped to carry a full range of dry and refrigerated containers – 20', 40', 40'HC and 45'
- Conveniently located off-dock container yard in Long Beach with fast truck turn times for quick container pick up

Matson®

STATE-OF-THE-ART TECHNOLOGY

Your shipment...

Is it at the port half a world away?

Somewhere over the Pacific?

Did it clear customs? Is it ready for the dray carrier?

Track your shipments with Matson anytime, anywhere from factory to final warehouse receipt, using tracking and event management tools

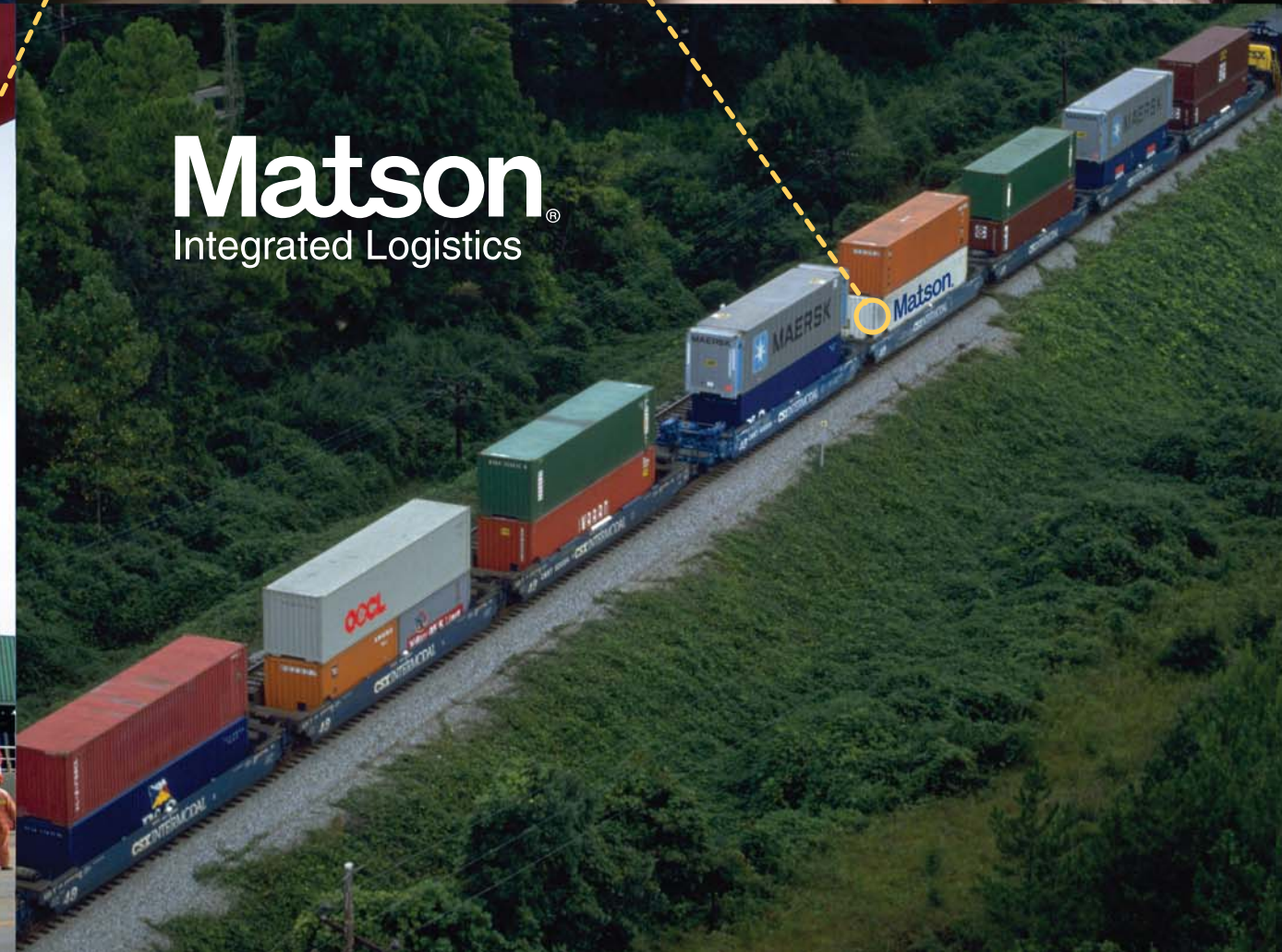
Online shipment booking available



WORLD-CLASS CUSTOMER SUPPORT

Dedicated Matson customer support offices located in the U.S. and China give you priority service whenever you need it

We know the value of a good customer and consistently receive high marks for our service



Matson®

Integrated Logistics

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A SOLID COMPANY



MATSON'S ORGANIZATION TODAY

Matson is a wholly owned subsidiary of Alexander & Baldwin, a diversified Hawaii corporation. Alexander & Baldwin employs more than 2,000 people worldwide in businesses that include: property development and management, ocean transportation, logistics and food products.

Alexander & Baldwin was incorporated in 1900, and shares trade on the New York Stock Exchange under the symbol (ALEX). For more information about Alexander & Baldwin, please visit their website at: www.alexanderbaldwin.com.

MATSON'S PRIMARY OFFICES

- Oakland, CA (Headquarters)
- Honolulu, HI
- Phoenix, AZ
- Guam

MATSON'S CHINA FIELD OFFICES

- Shanghai
- Ningbo
- Xiamen
- Hong Kong
- Shenzhen

MATSON'S U.S. FIELD OFFICES

- Chicago
- Detroit
- Atlanta
- Portland

MATSON'S U.S. TERMINALS

- Long Beach
- Oakland
- Seattle
- Honolulu

MATSON'S PACIFIC FLEET

- Eighteen containerships capable of carrying up to 3,500 TEUs, including ro-ro capacity on three ships
- Fleet includes reserve capacity to best meet market demands and fluctuations
- Two container and one roro barge serving Hawaii's neighbor islands
- Twice weekly service:
 - from China to Long Beach
 - from Oakland to Honolulu
 - from Long Beach to Honolulu
- Weekly service:
 - from Long Beach direct to China
 - from Seattle to Honolulu
- Service to seven major Hawaiian ports, including Lanai and Molokai
- Weekly service to Guam

ENVIRONMENTAL LEADERSHIP

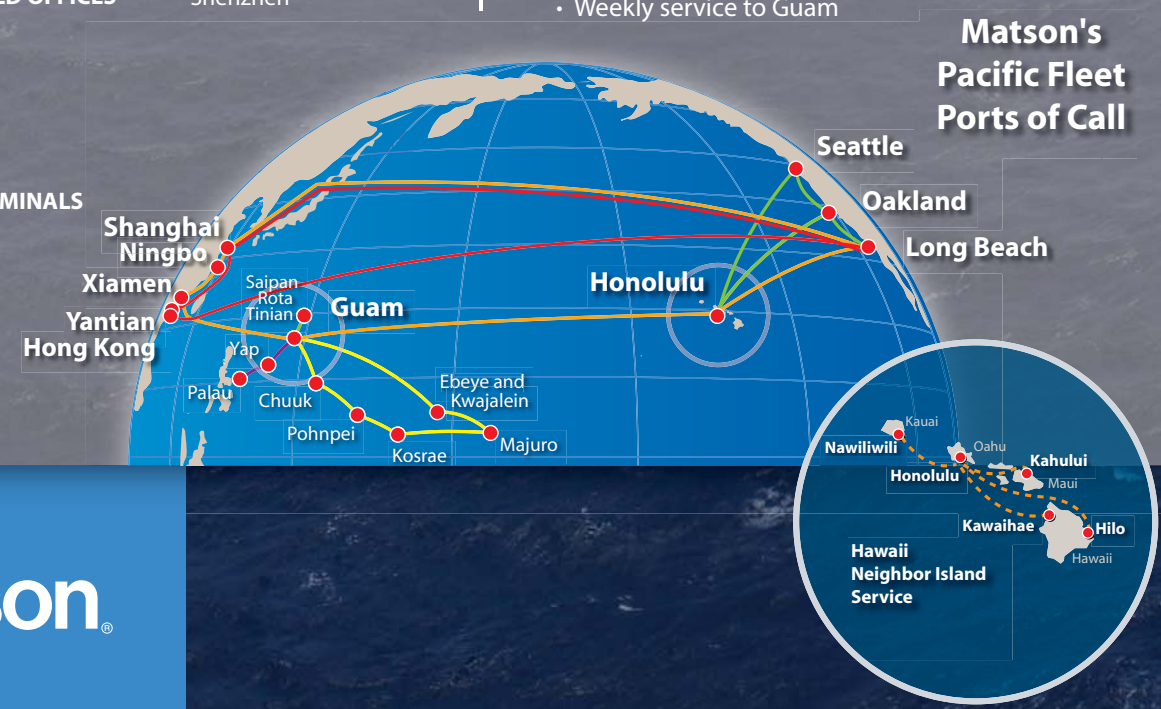
Matson has been at the forefront of protecting the environment:

- Honored with the 2006 U.S. Coast Guard Benkert Award for Environmental Excellence
- Safety, Quality and Environmental Management System in place for all shoreside and offshore operations
- The first ocean carrier in the world to work with the Center for Marine Conservation to implement a Zero Solid Waste Discharge policy aboard all our vessels
- Newly built containerships equipped with a number of "green" features; Matson is retrofitting fleet with new technologies designed to reduce air emissions
- Implemented the first "green port" lease with SSA Marine and the Port of Long Beach, setting a new standard for environmental excellence
- Active participant in The Ocean Conservancy's International Coastal Cleanup Day
- Initiated the "Matson Environmental Protection Zone," which prohibits any discharges through the oil water separators within 50 miles of the nearest land
- 2010 San Pedro Bay Ports Clean Air Action Plan Air Quality Award for Air Quality Leadership

RECOGNIZED FOR OUTSTANDING PERFORMANCE

Matson has been the proud recipient of many transportation and logistics awards including:

- First U.S.-flag carrier to receive Safety, Quality and Environmental Certification (ISO 9000 and 14001) by the American Bureau of Shipping
- Recipient of *Logistics Management Magazine's* Quest for Quality award for multiple years
- Recipient of Ford Motor Company's prestigious Q1 Award
- Carrier of the Year (2002) U.S. Military Traffic Management Command
- Innovations in containerization recognized in the Smithsonian National Museum of American History's exhibition entitled "America on the Move"
- 2006 and 2007 GM Supplier of the Year
- 2007 and 2008 Toyota Logistics Excellence awards for Outstanding Achievement
- 2009 Presidential Award from Toyota Logistics in the ocean export category





PROVIDING EXCEPTIONAL SERVICE SINCE 1882



1882

• Captain William Matson begins a West Coast to Hawaii service with the first sailing of the *Emma Claudina*

1880s

• *Rhoderick Dhu* - The first ship to have a cold storage plant and electric lights
• *Enterprise* - The first offshore ship in the Pacific to burn oil instead of coal

1920s

• Matson builds and operates the largest freighters and luxury liners built in the U.S.
• Matson builds world-class Royal Hawaiian Hotel in 1927

1930s

Matson's "White Ships" era:
• World-famous luxury liners make Hawaii a first-rate travel destination

1940s

World War II:
• Matson's entire organization is commandeered for service in the war
• Matson's passenger vessels are converted to troop transport ships
• U.S. government names Matson agent / operator of 172 wartime vessels

1950s

Containerization:
• Matson establishes research department in 1956 to modernize cargo handling
• Matson introduces containerization to the Pacific in 1958
• Matson develops container freight system, including intermodal service

1960s

• Matson launches the world's first all-container ship
• Matson develops the first A-frame gantry crane which later became the industry standard

1970s

• Matson undertakes fleet expansion and modernization
• Matson launches the *Hawaiian Enterprise*, *Hawaiian Progress*, two of the largest most powerful ships under U.S. flag

1980s

• Matson introduces remote monitoring of refrigerated cargo containers
• Matson Integrated Logistics established
• Matson opens its first modern call center

1990s

• GPS container tracking technology introduced at Matson's Sand Island terminal
• Matson works with the Center for Marine Conservation to develop a Zero Solid Waste Discharge program aboard all of its vessels

2006

• Matson begins its 1st service from China serving Ningbo and Shanghai (Xiamen added in 2009)
• Matson is the only U.S. company serving the China trade

2007

• Matson establishes Guaranteed Expedited Service (GES) for Full containers and successfully delivers its expedited arrival-date commitments.

2010

• Matson starts its 2nd service from China, serving Hong Kong, Yantian and Shanghai



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